TRIUMPH GROUP INC Form 10-Q February 04, 2013 <u>Table of Contents</u>

United States Securities and Exchange Commission Washington, D.C. 20549

FORM 10-Q

SQuarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended December 31, 2012

or

£ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-12235

TRIUMPH GROUP, INC.(Exact name of registrant as specified in its charter)Delaware(State or other jurisdiction of incorporation or<br/>organization)899 Cassatt Road, Suite 210, Berwyn, PA(Address of principal executive offices)(Zip Code)

(610) 251-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes S No  $\pounds$ 

Indicate by check mark whether the registrant has submitted electronically and has posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes S No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b 2 of the Exchange Act. (Check one)

Large accelerated filer	S	Accelerated filer	£
Non-accelerated filer	£	Smaller reporting company	£

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes  $\pm$  No S

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, par value \$0.001 per share, 50,119,288 shares outstanding as of February 1, 2013.

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Part I. Financial Information

Item 1. Financial Statements.

Triumph Group, Inc. Consolidated Balance Sheets (dollars in thousands, except per share data)

ASSETS	December 31, 2012 (unaudited)	March 31, 2012
Current assets:		
Cash and cash equivalents	\$33,452	\$29,662
Trade and other receivables, less allowance for doubtful accounts of \$5,611 and		<i>ψ2)</i> ,002
\$3,900	322,144	440,608
Inventories, net of unliquidated progress payments of \$141,283 and \$164,450	937,797	817,956
Rotable assets	35,392	34,554
Deferred income taxes	53,226	72,377
Prepaid and other current assets	18,144	23,344
Total current assets	1,400,155	1,418,501
Property and equipment, net	770,110	733,380
Goodwill	1,593,120	1,546,138
Intangible assets, net	883,127	829,676
Other, net	58,208	26,944
Total assets	\$4,704,720	\$4,554,639
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Current portion of long-term debt	\$133,951	\$142,237
Accounts payable	246,092	266,124
Accrued expenses	236,124	311,620
Total current liabilities	616,167	719,981
Long-term debt, less current portion	1,040,954	1,016,625
Accrued pension and other postretirement benefits, noncurrent	571,702	700,125
Deferred income taxes, noncurrent	327,126	188,252
Other noncurrent liabilities	120,685	136,287
Stockholders' equity:		
Common stock, \$.001 par value, 100,000,000 shares authorized, 50,109,935 and 49,590,273 shares issued; 50,109,935 and 49,531,740 shares outstanding	50	50
Capital in excess of par value	842,485	833,935
Treasury stock, at cost, 0 and 58,533 shares		(1,716
Accumulated other comprehensive loss	(8,560)	(9,306
Retained earnings	1,194,111	970,406
Total stockholders' equity	2,028,086	1,793,369
Total liabilities and stockholders' equity	\$4,704,720	\$4,554,639

#### SEE ACCOMPANYING NOTES.

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Triumph Group, Inc. Consolidated Statements of Income (in thousands, except per share data) (unaudited)

	Three Months Ended December 31,		Nine Months Ended December 31,		
	2012	2011	2012	2011	
Net sales Operating costs and expenses:	\$890,565	\$825,962	\$2,716,434	\$2,461,553	
Cost of sales (exclusive of depreciation and amortization shown separately below)	663,800	618,602	2,018,732	1,858,600	
Selling, general and administrative Depreciation and amortization Integration expenses Early retirement incentive expense	57,794 32,331 250 2,030 756,205	57,494 30,131 2,095  708,322	175,947 96,144 2,227 5,137 2,298,187	178,714 89,064 3,699  2,130,077	
Operating income Interest expense and other Income from continuing operations before income taxes Income tax expense Income from continuing operations Loss from discontinued operations, net Net income	134,360 16,768 117,592 42,369 75,223 	117,640 14,543 103,097 37,194 65,903 	418,247 50,668 367,579 135,834 231,745 	331,476 58,676 272,800 97,429 175,371 (765) \$174,606	
Earnings per share—basic: Income from continuing operations Loss from discontinued operations, net Net income	\$1.51  \$1.51	\$1.35  \$1.35	\$4.67  \$4.67	\$3.60 (0.02 ) \$3.59 *	<
Weighted-average common shares outstanding—basic Earnings per share—diluted: Income from continuing operations Loss from discontinued operations, net Net income	49,750 \$1.43  \$1.43	48,912 \$1.27  \$1.27	49,608 \$4.43  \$4.43	48,692 \$3.39 (0.01) \$3.38	
Weighted-average common shares outstanding—diluted	52,464	51,968	52,343	51,689	
Dividends declared and paid per common share	\$0.04	\$0.04	\$0.12	\$0.10	
* Differences due to rounding.					

SEE ACCOMPANYING NOTES.

<sup>2</sup> 

Triumph Group, Inc. Consolidated Statements of Comprehensive Income (dollars in thousands) (unaudited)

	Three Months December 31,		Nine Months December 31,		
	2012	2011	2012	2011	
Net income Other comprehensive income (loss):	\$75,223	\$65,903	\$231,745	\$174,606	
Foreign currency translation adjustment	637	(3,301	306	(8,171	)
Pension and postretirement adjustments, net of income taxes of \$(109), \$427, \$(327) and \$1,281, respectively	177	(698	) 532	(2,094	)
Unrealized gain (loss) on cash flow hedge, net of tax of \$36, \$49, \$58 and \$(39), respectively	(58 )	(80	) (95 )	152	
Total other comprehensive income (loss)	756	(4,079	) 743	(10,113	)
Total comprehensive income	\$75,979	\$61,824	\$232,488	\$164,493	
SEE ACCOMPANYING NOTES.					

Triumph Group, Inc. Consolidated Statements of Cash Flows (dollars in thousands) (unaudited)

(unaudited)	Nine Months Ended December 31,		
	2012	2011	
Operating Activities			
Net income	\$231,745	\$174,606	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	96,144	89,064	
Amortization of acquired contract liabilities	(19,774	) (18,504	)
Accretion of debt discount	407	4,399	
Other amortization included in interest expense	2,687	8,750	
Provision for doubtful accounts receivable	1,774	664	
Provision for deferred income taxes	134,622	96,532	
Employee stock-based compensation	4,854	3,752	
Changes in assets and liabilities, excluding the effects of acquisitions and disposition	18		
of businesses:			
Trade and other receivables	124,572	7,338	
Rotable assets	(839	) (6,677	)
Inventories	(119,404	) (65,854	)
Prepaid expenses and other current assets	4,155	(317	)
Accounts payable, accrued expenses and other current liabilities	(101,473	) (19,506	)
Accrued pension and other postretirement benefits	(127,564	) (131,073	)
Changes in discontinued operations	—	241	
Other	(1,281	) 104	
Net cash provided by operating activities	230,625	143,519	
Investing Activities			
Capital expenditures	(89,656	) (58,911	)
Reimbursements of capital expenditures	2,604	229	
Proceeds from sale of assets	940	8,523	
Acquisitions, net of cash acquired	(140,982	) 11,705	
Net cash used in investing activities	(227,094	) (38,454	)
Financing Activities			
Net (decrease) increase in revolving credit facility	(2,429	) 267,862	
Proceeds from issuance of long-term debt and capital leases	78,066	75,400	
Repayment of debt and capital lease obligations	(68,713	) (447,200	)
Payment of deferred financing costs	(2,312	) (3,927	)
Dividends paid	(6,001	) (4,920	)
Proceeds from government grant	1,000		
Repurchase of restricted shares for minimum tax obligation	(1,840	) (608	)
Proceeds from exercise of stock options	2,024	2,947	
Net cash used in financing activities	(205	) (110,446	)
Effect of exchange rate changes on cash	464	(1,265	)
Net change in cash	3,790	(6,646	)
Cash and cash equivalents at beginning of period	29,662	39,328	

Cash and cash equivalents at end of period SEE ACCOMPANYING NOTES.

Triumph Group, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data) (unaudited)

### 1. BASIS OF PRESENTATION AND ORGANIZATION

The accompanying unaudited consolidated financial statements of Triumph Group, Inc. (the "Company") have been prepared in conformity with accounting principles generally accepted in the United States ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, the interim financial information includes all adjustments of a normal recurring nature necessary for a fair presentation of the results of operations, financial position and cash flows. The results of operations for the three and nine months ended December 31, 2012 are not necessarily indicative of results that may be expected for the year ending March 31, 2013. The accompanying consolidated financial statements are unaudited and should be read in conjunction with the fiscal 2012 audited consolidated financial statements and notes thereto, included in the Company's Form 10-K for the year ended March 31, 2012 filed in May 2012.

The Company designs, engineers, manufactures, repairs and overhauls a broad portfolio of aerostructures, aircraft components, accessories, subassemblies and systems. The Company serves a broad, worldwide spectrum of the aviation industry, including original equipment manufacturers of commercial, regional, business and military aircraft and aircraft components, as well as commercial and regional airlines and air cargo carriers.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Use of Estimates

The preparation of the financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### **Revenue Recognition**

Revenues are generally recognized in accordance with the contract terms when products are shipped, delivery has occurred or services have been rendered, pricing is fixed and determinable, and collection is reasonably assured. A significant portion of the Company's contracts are within the scope of the Revenue - Construction-Type and Production-Type Contracts topic of the Accounting Standards Codification ("ASC") and revenue and costs on contracts are recognized using the percentage-of-completion method of accounting. Accounting for the revenue and profit on a contract requires estimates of (1) the contract value or total contract revenue, (2) the total costs at completion, which is equal to the sum of the actual incurred costs to date on the contract and the estimated costs to complete the contract's scope of work and (3) the measurement of progress towards completion. Depending on the contract, the Company measures progress toward completion using either the cost-to-cost method or the units-of-delivery method of accounting.

Under the cost-to-cost method of accounting, progress toward completion is measured as the ratio of total costs incurred to estimated total costs at completion. Costs are recognized as incurred. Profit is determined based on estimated profit margin on the contract multiplied by the progress toward completion. Revenue represents the sum of costs and profit on the contract for the period.

Under the units-of-delivery method of accounting, revenue on a contract is recorded as the units are delivered and accepted during the period at an amount equal to the contractual selling price of those units. The costs recorded on a contract under the units-of-delivery method of accounting are equal to the total costs at completion divided by the total units to be delivered. As contracts can span multiple years, the Company often segments the contracts into production lots for the purposes of accumulating and allocating cost. Profit is recognized as the difference between revenue for the units delivered and the estimated costs for the units delivered.

Adjustments to original estimates for a contract's revenues, estimated costs at completion and estimated total profit are often required as work progresses under a contract, as experience is gained and as more information is obtained, even though the scope of work required under the contract may not change, or if contract modifications occur. These estimates are also

<u>Table of Contents</u> Triumph Group, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data) (unaudited)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

sensitive to the assumed rate of production. Generally, the longer it takes to complete the contract quantity, the more relative overhead that contract will absorb. The impact of revisions in cost estimates is recognized on a cumulative catch-up basis in the period in which the revisions are made. Provisions for anticipated losses on contracts are recorded in the period in which they become evident ("forward losses") and are first offset against costs that are included in inventory, with any remaining amount reflected in accrued contract liabilities in accordance with the Construction-Type and Production-Type Contracts topic. Revisions in contract estimates, if significant, can materially affect results of operations and cash flows, as well as valuation of inventory. Furthermore, certain contracts are combined or segmented for revenue recognition in accordance with the Construction-Type and Production-Type Contracts topic.

For the three months ended December 31, 2012, cumulative catch-up adjustments from changes in estimates decreased operating income, net income and earnings per share by approximately \$(5,492), \$(3,513) and \$(0.07) net of tax, respectively. The cumulative catch-up adjustments to operating income for the three months ended December 31, 2012 included gross favorable adjustments of approximately \$6,753 and gross unfavorable adjustments from changes in estimates decreased operating income, net income and earnings per share by approximately \$(8,049), \$(5,075) and \$(0.10) net of tax, respectively. The cumulative catch-up adjustments to operating income for the nine months ended December 31, 2012 included gross favorable adjustments of approximately \$(5,075) and \$(0.10) net of tax, respectively. The cumulative catch-up adjustments to operating income for the nine months ended December 31, 2012 included gross favorable adjustments of approximately \$10,267 and gross unfavorable adjustments of approximately \$(18,316). For the three months ended December 31, 2011, cumulative catch-up adjustments from changes in estimates increased operating income, net income and earnings per share by approximately \$8,441, \$5,396 and \$0.10 net of tax, respectively. For the nine months ended December 31, 2011, cumulative catch-up adjustments from changes in estimates increased operating income, net income and earnings per share by approximately \$8,441, \$5,396 and \$0.10 net of tax, respectively. For the nine months ended December 31, 2011, cumulative catch-up adjustments from changes in estimates increased operating income, net income and earnings per share by approximately \$8,573 and \$0.20 net of tax, respectively.

Amounts representing contract change orders or claims are only included in revenue when such change orders or claims have been settled with the customer and to the extent that units have been delivered. Additionally, some contracts may contain provisions for revenue sharing, price re-determination, requests for equitable adjustments, change orders or cost and/or performance incentives. Such amounts or incentives are included in contract value when the amounts can be reliably estimated and their realization is reasonably assured.

Although fixed-price contracts, which extend several years into the future, generally permit the Company to keep unexpected profits if costs are less than projected, the Company also bears the risk that increased or unexpected costs may reduce profit or cause the Company to sustain losses on the contract. In a fixed-price contract, the Company must fully absorb cost overruns, notwithstanding the difficulty of estimating all of the costs the Company will incur in performing these contracts and in projecting the ultimate level of revenue that may otherwise be achieved.

Failure to anticipate technical problems, estimate delivery reductions, estimate costs accurately or control costs during performance of a fixed-price contract may reduce the profitability of a fixed-price contract or cause a loss. The Company believes that it has recognized adequate provisions in the financial statements for losses on fixed-price contracts, but cannot be certain that the contract loss provisions will be adequate to cover all actual future losses.

Included in net sales of the Aerostructures Group is the non-cash amortization of acquired contract liabilities recognized as fair value adjustments through purchase accounting of the acquisition of Vought Aircraft Industries, Inc.

("Vought") on June 16, 2010. For the three months ended December 31, 2012 and 2011, the Company recognized \$6,219 and \$4,994, respectively, into net sales in the accompanying consolidated statements of income. For the nine months ended December 31, 2012 and 2011, the Company recognized \$19,774 and \$18,504, respectively, into net sales in the accompanying consolidated statements of income.

The Aftermarket Services Group provides repair and overhaul services, a small portion of which services are provided under long-term power-by-the-hour contracts. The Company applies the proportional performance method of accounting to recognize revenue under these contracts. Revenue is recognized over the contract period as units are delivered based on the relative value in proportion to the total estimated contract consideration. In estimating the total contract consideration, management evaluates the projected utilization of its customers' fleet over the term of the contract, in connection with the related estimated repair and overhaul servicing requirements to the fleet based on such utilization. Changes in utilization of the fleet by customers, among other factors, may have an impact on these estimates and require adjustments to estimates of revenue to be realized. Concentration of Credit Risk

The Company's trade accounts receivable are exposed to credit risk. However, the risk is limited due to the diversity of the customer base and the customer base's wide geographical area. Trade accounts receivable from The Boeing Company ("Boeing") (representing commercial, military and space) represented approximately 32.5% and 37.1% of total trade accounts receivable as of December 31, 2012 and March 31, 2012, respectively. The Company had no other concentrations of credit risk of more than 10%. Sales to Boeing for the nine months ended December 31, 2012 were \$1,345,199, or 50% of net sales, of which \$1,267,441, \$52,771 and \$24,987 were from the Aerostructures segment, the Aerospace Systems segment and Aftermarket Services segment, respectively. Sales to Boeing for the nine months ended December 31, 2011 were \$1,133,359, or 46% of net sales, of which \$1,067,437, \$47,288 and \$18,634 were from the Aerostructures segment, the Aerospace Systems segment and Aftermarket Services segment and Aftermarket Services segment, respectively. No other single customer accounted for more than 10% of the Company's net sales. However, the loss of any significant customer, including Boeing, could have a material adverse effect on the Company and its operating subsidiaries.

#### Stock-Based Compensation

The Company recognizes compensation expense for share-based awards based on the fair value of those awards at the date of grant. Stock-based compensation expense for the three months ended December 31, 2012 and 2011 was \$1,692 and \$1,355, respectively. Stock-based compensation expense for the nine months ended December 31, 2012 and 2011 was \$4,854 and \$3,752, respectively. The Company has classified share-based compensation within selling, general and administrative expenses to correspond with the same line item as the majority of the cash compensation paid to employees. Upon the exercise of stock options or vesting of restricted stock, the Company first transfers treasury stock, then will issue new shares.

#### Intangible Assets

The components of intangible assets, net, are as follows:

	December 31, 201 Weighted- Average Life	Gross Carrying Amount	Accumulated Amortization	Net
Customer relationships Product rights and licenses	16.0 12.0	\$520,366 37,776	\$(92,886) (26,853)	) \$427,480 ) 10,923
Non-compete agreements and other	8.0	3,727	(1,647	) 2,080
Tradename	Indefinite-lived	442,644		442,644
Total intangibles, net		\$1,004,513	\$(121,386	) \$883,127

	March 31, 2012 Weighted- Average Life	Gross Carrying Amount	Accumulated Amortization	Net
Customer relationships	16.3	\$460,054	\$(70,169	) \$389,885
Product rights and licenses	12.0	37,776	(24,208	) 13,568
Non-compete agreements and other	13.0	7,327	(6,104	) 1,223
Tradename	Indefinite-lived	425,000		425,000
Total intangibles, net		\$930,157	\$(100,481	) \$829,676

Amortization expense for the three months ended December 31, 2012 and 2011 was \$8,724 and \$8,497, respectively. Amortization expense for the nine months ended December 31, 2012 and 2011 was \$25,847 and \$25,390, respectively.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

In July 2012, the FASB issued authoritative guidance included in ASC Topic 350, "Intangibles-Goodwill and Other." This guidance permits an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is impaired, as a basis for determining whether it is necessary to perform the quantitative impairment test described in FASB ASC Topic 350, "Intangibles-Goodwill and Other". This guidance allows the Company to adopt the topic early to use it in its annual impairment testing for the year ending March 31, 2013. The Company does not expect this guidance to have a significant impact on the Company's consolidated balance sheets, statements of income, or statements of cash flows.

#### Warranty Reserves

A reserve has been established to provide for the estimated future cost of warranties on our delivered products. The Company periodically reviews the reserves and adjustments are made accordingly. A provision for warranty on products delivered is made on the basis of historical experience and identified warranty issues. Warranties cover such factors as non-conformance to specifications and defects in material and workmanship. The majority of the Company's agreements include a three-year warranty, although certain programs have warranties up to 20 years. The following is a rollforward of the warranty reserves for the nine months ended December 31, 2012.

Balance, March 31, 2012	\$14,473	
Charges to costs and expenses	436	
Settlements made during the year	(2,353	)
Exchange rate changes	(2	)
Balance, September 30, 2012	\$12,554	

#### Supplemental Cash Flow Information

The Company paid \$3,026 and \$282 for income taxes, net of refunds received, for the nine months ended December 31, 2012 and 2011, respectively. The Company made interest payments of \$43,936 and \$52,872 for the nine months ended December 31, 2012 and 2011, respectively.

During the nine months ended December 31, 2012 and 2011, the Company financed \$3,192 and \$61 of property and equipment additions through capital leases, respectively. During the nine months ended December 31, 2012 and 2011, the Company issued 387,147 and 772,398 shares, respectively, in connection with certain redemptions of convertible senior subordinated notes (see Note 6).

#### 3. ACQUISITIONS

Acquisition of Embee Inc.

Effective December 19, 2012, the Company acquired all of the outstanding shares of Embee, Inc. ("Embee"), renamed Triumph Processing - Embee Division, Inc. which is a leading commercial metal finishing provider offering more than seventy metal finishing, inspecting and testing processes primarily for the aerospace industry. The acquisition of Embee expands our current capabilities and to provide comprehensive processing services on precision engineered parts for hydraulics, landing gear, spare parts and electronic actuation systems. The results for Triumph Processing - Embee Division, Inc. are included in the Aerospace Systems Group segment.

The purchase price for the Embee acquisition included cash paid at closing in the amount of \$141,732. Goodwill in the amount of \$38,053 was recognized for this acquisition and is calculated as the excess of consideration transferred over the net assets recognized and represents the future economic benefits arising from other assets acquired that could not be individually identified and separately recognized such as assembled workforce. The goodwill is deductible for tax purposes. The Company has also identified intangible assets valued at approximately \$79,298 with a weighted-average life of 13.8 years. The Company is awaiting final appraisal of tangible assets, intangible assets and certain contingent liabilities related to the Embee acquisition. Accordingly,

#### 3. ACQUISITIONS (Continued)

the Company has recorded its best estimate of the value of intangible assets, property and equipment and contingent liabilities. Therefore, the allocation of the purchase price of the Embee acquisition is not complete.

The following table summarizes the provisional recording of assets acquired and liabilities assumed as of the acquisition date:

Cash Accounts receivable Inventory Prepaid expenses and other Deferred taxes Property and equipment Goodwill	December 19, 2012 \$750 7,101 411 449 459 21,683 38,053
Intangibles assets	79,298
Other assets	181
Total assets	\$148,385
Accounts payable	\$1,463
Accrued expenses	1,553
Other noncurrent liabilities	3,637
Total liabilities	\$6,653

The following table is a summary of the preliminary fair value estimates of the identifiable intangible assets and their estimated useful lives:

	Estimated Useful Life	Estimated Fair Value
Non-compete agreement	7 years	1,400
Tradename	Indefinite-lived	17,644
Customer relationships	14 years	60,254
		79,298

The pro forma results presented below include the effects of the acquisition of Embee as if it had been consummated as of April 1, 2011 for fiscal year 2012 and as of April 1, 2012 for fiscal year 2013. The pro forma results include the amortization associated with an estimate of acquired intangible assets as well depreciation expense for property and equipment as a result of recording fair value adjustments to these assets. To better reflect the combined operating results, nonrecurring charges directly attributable to the transaction have been excluded. In addition, the pro forma results do not include any expected benefits of the acquisition. Accordingly, the pro forma results are not necessarily indicative of either future results of operations or results that might have been achieved had the acquisition been consummated as of April 1, 2011.

#### 3. ACQUISITIONS (Continued)

	Three Months Ended		Nine Months Ended	
	December 31,		December 31,	
	2012	2011	2012	2011
Net Sales	\$900,139	\$836,588	\$2,751,153	\$2,493,657
Income from continuing operations	75,414	66,513	234,088	176,242
Income from continuing operations, per share—basic	\$1.52	\$1.36	\$4.72	\$3.62
Income from continuing operations, per share-diluted	\$1.44	\$1.28	\$4.47	\$3.41

The Embee acquisition has been accounted for under the acquisition method and, accordingly, is included in the consolidated financial statements from the effective date of acquisition. The Embee acquisition was funded by the Company's long-term borrowings in place at the date of acquisition. The Company incurred \$689 in acquisition-related costs in connection with the Embee acquisition, which is recorded in selling, general and administrative expenses in the accompanying consolidated statement of income.

Aviation Network Services, LLC

In October 2011, the Company's wholly-owned subsidiary, Triumph Interiors, LLC, acquired the assets of Aviation Network Services, LLC ("ANS"), a leading provider of repair and refurbishment of aircraft interiors primarily for commercial airlines. ANS provides Triumph Interiors, LLC with additional capacity and expanded product offerings, such as the repair and refurbishment of passenger service units and other interior products. The results of Triumph Interiors, LLC are included in the Company's Aftermarket Services segment.

The purchase price for ANS of \$9,180 included cash paid at closing and the estimated acquisition-date fair value of contingent consideration. The estimated acquisition-date fair value of contingent consideration relates to an earnout note contingent upon the achievement of certain earnings levels during the earnout period. The maximum amounts payable pursuant to the earnout for fiscal 2013, 2014 and 2015 are \$1,100, \$900 and \$1,000, respectively. The estimated fair value of the earnout note at the acquisition date was \$1,926, classified as a Level 3 liability in the fair value hierarchy. The excess of the purchase price over the estimated fair value of the net assets acquired of \$3,517 was recorded as goodwill, which is deductible for tax purposes. The Company has also identified intangible assets of \$4,222 with a weighted-average life of 9.9 years. The Company finalized the allocation of the purchase price in the fourth quarter of fiscal 2012.

The following condensed balance sheet represents the amounts assigned to each major asset and liability caption in the aggregate for the acquisition of ANS:

	October 31, 2011
Trade and other receivables	\$625
Inventory	545
Prepaid expenses and other	12
Deferred income taxes	118
Property and equipment	264
Goodwill	3,517
Intangible assets	4,222
Total assets	\$9,303

Accounts payable	\$79
Accrued expenses	44
Other noncurrent liabilities	1,926
Total liabilities	\$2,049

# 3. ACQUISITIONS (Continued)

The ANS acquisition has been accounted for under the acquisition method of accounting and, accordingly, is included in the consolidated financial statements from the date of acquisition. The ANS acquisition was funded by the Company's long-term borrowings in place at the date of acquisition. The Company incurred \$168 in acquisition-related costs in connection with the ANS acquisition.

# 4. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE

In September 2007, the Company decided to sell Triumph Precision Castings Co., a casting facility in its Aftermarket Services segment that specializes in producing high-quality hot gas path components for aero and land-based gas turbines.

In July 2011, the Company completed the sale of Triumph Precision Castings Co. for proceeds of \$3,902, plus contingent consideration, resulting in no gain or loss on the disposal.

Revenues of discontinued operations were \$286 for the nine months ended December 31, 2011. The loss from discontinued operations was \$765, net of income tax benefit \$412 for the nine months ended December 31, 2011. Interest expense of \$68 was allocated to discontinued operations for the nine months ended December 31, 2011, based upon the actual borrowings of the operations, and such interest expense is included in the loss from discontinued operations.

# 5. INVENTORIES

Inventories are stated at the lower of cost (average-cost or specific-identification methods) or market. The components of inventories are as follows:

	December 31, 2012	March 31, 2012	
Raw materials	\$68,099	\$53,103	
Work-in-process, including manufactured and purchased components	963,284	887,686	
Finished goods	47,697	41,617	
Less: unliquidated progress payments	(141,283)	(164,450	)
Total inventories	\$937,797	\$817,956	

Work-in-process inventory includes capitalized pre-production costs. Capitalized pre-production costs include certain contract costs, including applicable overhead, incurred before a product is manufactured on a recurring basis. Significant customer-directed work changes can also cause pre-production costs to be incurred. These costs are typically recovered over a contractually determined number of ship set deliveries and the Company believes these amounts will be fully recovered. The balance of capitalized pre-production costs at December 31, 2012 and March 31, 2012 was \$53,216 and \$19,385, respectively, related to the Bombardier wing program.

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<u>Table of Contents</u> Triumph Group, Inc. Notes to Consolidated Financial Statements (dollars in thousands, except per share data) (unaudited)

#### 6. LONG-TERM DEBT

Long-term debt consists of the following:

	December 31, 2012	March 31, 2012
Revolving credit facility	\$317,571	\$320,000
Receivable securitization facility	145,000	120,000
Equipment leasing facility and other capital leases	64,597	61,301
Senior subordinated notes due 2017	173,271	173,061
Senior notes due 2018	348,064	347,867
Convertible senior subordinated notes	109,738	128,655
Subordinated promissory note	8,686	
Other debt	7,978	7,978
	1,174,905	1,158,862
Less current portion	133,951	142,237
*	\$1,040,954	\$1,016,625

#### Revolving Credit Facility

On May 23, 2012, the Company amended and restated its existing credit agreement (the "Credit Facility") with its lenders to (i) increase the availability under the Credit Facility to \$1,000,000, with a \$50,000 accordion feature, from \$850,000, (ii) extend the maturity date to May 23, 2017, and (iii) amend certain other terms and covenants. In connection with the amendment to the Credit Facility, the Company incurred \$2,066 of financing costs. These costs, along with the \$6,955 of unamortized financing costs prior to the closing, are being amortized over the remaining term of the Credit Facility.

On April 5, 2011, in connection with a prior amendment and restatement of the Credit Facility, the Company extinguished its then-outstanding term loan credit agreement (the "Term Loan") at face value of \$350,000, plus accrued interest. As a result, the Company recognized a pre-tax loss on extinguishment of debt of \$7,712 associated with the write-off of the remaining unamortized discount and deferred financing fees on the Term Loan included in Interest expense and other for the nine months ended December 31, 2011.

The obligations under the Credit Facility and related documents are secured by liens on substantially all assets of the Company and its domestic subsidiaries pursuant to a Guarantee and Collateral Agreement, dated as of June 16, 2010, among the Company, and the subsidiaries of the Company party thereto. Such liens are pari passu to the liens securing the Company's obligations under the Term Loan described below pursuant to an intercreditor agreement dated June 16, 2010 among the agents under the Credit Facility and the Term Loan, the Company and its domestic subsidiaries that are borrowers and/or guarantors under the Credit Facility and the Term Loan (the "Intercreditor Agreement"). The Credit Facility bears interest at either: (i) LIBOR plus between 1.50% and 2.75%; (ii) the prime rate; or (iii) an overnight rate at the option of the Company. The applicable interest rate is based upon the Company's ratio of total indebtedness to earnings before interest, taxes, depreciation and amortization. In addition, the Company is required to pay a commitment fee of between 0.30% and 0.50% on the unused portion of the Credit Facility. The Company's obligations under the Credit Facility are guaranteed by the Company's domestic subsidiaries.

At December 31, 2012, there were \$317,571 in borrowings and \$31,402 in letters of credit outstanding under the Credit Facility primarily to support insurance policies. At March 31, 2012, there were \$320,000 in borrowings and \$33,240 in letters of credit outstanding under the Credit Facility primarily to support insurance policies. The level of unused borrowing capacity

### 6. LONG-TERM DEBT (CONTINUED)

under the Credit Facility varies from time to time depending in part upon its compliance with financial and other covenants set forth in the related agreement. The Credit Facility contains certain affirmative and negative covenants including limitations on specified levels of indebtedness to earnings before interest, taxes, depreciation and amortization, and interest coverage requirements, and includes limitations on, among other things, liens, mergers, consolidations, sales of assets, and incurrence of debt. If an event of default were to occur under the Credit Facility, the lenders would be entitled to declare all amounts borrowed under it immediately due and payable. The occurrence of an event of default under the Credit Facility could also cause the acceleration of obligations under certain other agreements. The Company is currently in compliance with all such covenants. As of December 31, 2012, the Company had borrowing capacity under this facility of \$651,027 after reductions for borrowings and letters of credit outstanding under the facility.

**Receivables Securitization Program** 

In June 2011, the Company amended its \$175,000 receivable securitization facility (the "Securitization Facility") extending the term through June 2014. In connection with the Securitization Facility, the Company sells on a revolving basis certain trade accounts receivable to Triumph Receivables, LLC, a wholly-owned special-purpose entity, which in turn sells a percentage ownership interest in the receivables to commercial paper conduits sponsored by financial institutions. The Company is the servicer of the trade accounts receivable under the Securitization Facility. As of December 31, 2012, the Company had no availability under the Securitization Facility above the amount outstanding due to the level of receivables. Interest rates are based on prevailing market rates for short-term commercial paper, plus a program fee and a commitment fee. The program fee is 0.55% on the amount outstanding under the Securitization Facility. At December 31, 2012, there was \$145,000 outstanding under the Securitization Facility. In connection with amending the Securitization Facility, the Company incurred approximately \$351 of financing costs. These costs, along with the \$831 of unamortized financing costs prior to the amendment, are being amortized over the life of the Securitization Facility. The Company securitizes its trade accounts receivable, which are generally non-interest bearing, in transactions that are accounted for as borrowings pursuant to the Transfers and Servicing topic of the Accounting Standards Codification.

The agreement governing the Securitization Facility contains restrictions and covenants which include limitations on the making of certain restricted payments, creation of certain liens, and certain corporate acts such as mergers, consolidations and the sale of substantially all assets.

Capital Leases

During the nine months ended December 31, 2012 and 2011, the Company entered into new capital leases in the amount of \$3,192 and \$61, respectively, to finance a portion of the Company's capital additions for the period. During the nine months ended December 31, 2012, the Company obtained financing for existing fixed assets in the amount of \$11,199.

Senior Subordinated Notes Due 2017

On November 16, 2009, the Company issued \$175,000 principal amount of 8.00% Senior Subordinated Notes due 2017 (the "2017 Notes"). The 2017 Notes were sold at 98.56% of principal amount and have an effective interest yield of 8.25%. Interest on the 2017 Notes is payable semiannually in cash in arrears on May 15 and November 15 of each year. In connection with the issuance of the 2017 Notes, the Company incurred approximately \$4,390 of costs, which were deferred and are being amortized on the effective interest method over the term of the 2017 Notes. The 2017 Notes are senior subordinated unsecured obligations of the Company and rank subordinate to all of the existing and future senior indebtedness of the Company and the Guarantor Subsidiaries (as defined below), including

borrowings under the Credit Facility, and pari passu with the Company's and the Guarantor Subsidiaries' existing and future senior subordinated indebtedness. The 2017 Notes are guaranteed, on a full, joint and several basis, by each of the Company's domestic restricted subsidiaries that guarantees any of the Company's debt or that of any of the Company's restricted subsidiaries under the Credit Facility, and in the future by any domestic restricted subsidiaries that guarantee any of the

### 6. LONG-TERM DEBT (CONTINUED)

Company's domestic restricted subsidiaries incurred under any credit facility (collectively, the "Guarantor Subsidiaries"), in each case on a senior subordinated basis. If the Company is unable to make payments on the 2017 Notes when they are due, each of the Guarantor Subsidiaries would be obligated to make such payments.

The Company has the option to redeem all or a portion of the 2017 Notes at any time prior to November 15, 2013 at a redemption price equal to 100% of the principal amount of the 2017 Notes redeemed, plus an applicable premium set forth in the Indenture and accrued and unpaid interest, if any. The 2017 Notes are also subject to redemption, in whole or in part, at any time on or after November 15, 2013, at redemption prices equal to (i) 104% of the principal amount of the 2017 Notes redeemed, if redeemed prior to November 15, 2014, (ii) 102% of the principal amount of the 2017 Notes redeemed, if redeemed prior to November 15, 2015, and (iii) 100% of the principal amount of the 2017 Notes redeemed, if redeemed thereafter, plus accrued and unpaid interest. In addition, at any time prior to November 15, 2012, the Company may redeem up to 35% of the principal amount of the 2017 Notes with the net cash proceeds of qualified equity offerings at a redemption price equal to 108% of the aggregate principal amount plus accrued and unpaid interest, if any, subject to certain limitations set forth in the indenture governing the 2017 Notes (the "2017 Indenture").

Upon the occurrence of a change-of-control, the Company must offer to purchase the 2017 Notes from holders at 101% of their principal amount plus accrued and unpaid interest, if any, to the date of purchase.

The 2017 Indenture contains covenants that, among other things, limit the Company's ability, and the ability of any of the Guarantor Subsidiaries, to (i) grant liens on its assets, (ii) make dividend payments, other distributions or other restricted payments, (iii) incur restrictions on the ability of the Guarantor Subsidiaries to pay dividends or make other payments, (iv) enter into sale and leaseback transactions, (v) merge, consolidate, transfer or dispose of substantially all of their assets, (vi) incur additional indebtedness, (vii) use the proceeds from sales of assets, including capital stock of restricted subsidiaries, and (viii) enter into transactions with affiliates. The Company is currently in compliance with all such covenants.

#### Senior Notes Due 2018

On June 16, 2010, in connection with the acquisition of Vought, the Company issued \$350,000 principal amount of 8.63% Senior Notes due 2018 (the "2018 Notes"). The 2018 Notes were sold at 99.27% of principal amount and have an effective interest yield of 8.75%. Interest on the 2018 Notes accrues at the rate of 8.63% per annum and is payable semiannually in cash in arrears on January 15 and July 15 of each year. In connection with the issuance of the 2018 Notes, the Company incurred approximately \$7,307 of costs, which were deferred and are being amortized on the effective interest method over the term of the 2018 Notes.

The 2018 Notes are the Company's senior unsecured obligations and rank equally in right of payment with all of its other existing and future senior unsecured indebtedness and senior in right of payment to all of its existing and future subordinated indebtedness. The 2018 Notes are guaranteed on a full, joint and several basis by each of the Guarantor Subsidiaries.

The Company may redeem some or all of the 2018 Notes prior to July 15, 2014 by paying a "make-whole" premium. The Company may redeem some or all of the 2018 Notes on or after July 15, 2014 at specified redemption prices. In addition, prior to July 15, 2013, the Company may redeem up to 35% of the 2018 Notes with the net proceeds of certain equity offerings at a redemption price equal to 108.625% of the aggregate principal amount plus accrued and unpaid interest, if any, subject to certain limitations set forth in the indenture governing the 2018 Notes (the "2018 Indenture").

The Company is obligated to offer to repurchase the 2018 Notes at a price of (a) 101% of their principal amount plus accrued and unpaid interest, if any, as a result of certain change-of-control events and (b) 100% of their principal amount plus accrued and unpaid interest, if any, in the event of certain asset sales. These restrictions and prohibitions are subject to certain qualifications and exceptions.

The 2018 Indenture contains covenants that, among other things, limit the Company's ability and the ability of any of the Guarantor Subsidiaries to (i) grant liens on its assets, (ii) make dividend payments, other distributions or other restricted

#### 6. LONG-TERM DEBT (CONTINUED)

payments, (iii) incur restrictions on the ability of the Guarantor Subsidiaries to pay dividends or make other payments, (iv) enter into sale and leaseback transactions, (v) merge, consolidate, transfer or dispose of substantially all of their assets, (vi) incur additional indebtedness, (vii) use the proceeds from sales of assets, including capital stock of restricted subsidiaries, and (viii) enter into transactions with affiliates. The Company is currently in compliance with all such covenants.

Convertible Senior Subordinated Notes

On September 18, 2006, the Company issued \$201,250 in convertible senior subordinated notes (the "Convertible Notes"). The Convertible Notes are direct, unsecured, senior subordinated obligations of the Company, and rank (i) junior in right of payment to all of the Company's existing and future senior indebtedness, (ii) equal in right of payment with any other future senior subordinated indebtedness, and (iii) senior in right of payment to all subordinated indebtedness.

The Company received net proceeds from the sale of the Convertible Notes of approximately \$194,998 after deducting debt issuance expenses of approximately \$6,252. The net proceeds from the sale were used for prepayment of the Company's then-outstanding senior notes, including a make-whole premium, fees and expenses in connection with the prepayment, and to repay a portion of the outstanding indebtedness under the Company's then-existing credit facility. Debt issuance costs were fully amortized as of September 30, 2011.

The Convertible Notes bear interest at a fixed rate of 2.63% per annum, payable in cash semiannually in arrears on each April 1 and October 1. During the period commencing on October 6, 2011 and ending on, but excluding, April 1, 2012 and for each six-month period from October 1 to March 31 or from April 1 to September 30 thereafter, the Company will pay contingent interest during the applicable interest period if the average trading price of a note for the five consecutive trading days ending on the third trading day immediately preceding the first day of the relevant six-month period equals or exceeds 120% of the principal amount of the Convertible Notes. The contingent interest payable per note in respect of any six-month period will equal 0.25% per annum, calculated on the average trading price of a note for the relevant five trading day period. The Company expects that this contingent interest will continue to be payable on principal that remains outstanding. This contingent interest feature represents an embedded derivative. The value of the derivative was not deemed material at December 31, 2012 due to overall market volatility, recent conversions by holders of the Convertible Notes, as well as the Company's ability to call the Convertible Notes at any time after October 6, 2011.

Prior to fiscal 2011, the Company paid \$19,414 to purchase \$22,200 in principal amounts of the Convertible Notes. The Convertible Notes mature on October 1, 2026, unless earlier redeemed, repurchased or converted. The Company may redeem the Convertible Notes for cash, in whole or in part, at any time on or after October 6, 2011 at a redemption price equal to 100% of the principal amount of the Convertible Notes to be redeemed plus accrued and unpaid interest, including contingent interest and additional amounts, if any, up to but not including the date of redemption. In addition, holders of the Convertible Notes will have the right to require the Company to repurchase for cash all or a portion of their Convertible Notes on October 1, 2016 and 2021, at a repurchase price equal to 100% of the principal amount of the Convertible Notes to be repurchased plus accrued and unpaid interest, including contingent interest and additional amounts, if any, up to, but not including, the date of repurchase. On September 2, 2011, the Company submitted a tender offer of repurchase to the holders of the Convertible Notes, expiring October 3, 2011, and no notes were tendered for repurchase. The Convertible Notes are convertible into the Company's common stock at a rate equal to 36.8060 shares per \$1 principal amount of the Convertible Notes (equal to an initial conversion price of approximately \$27.16 per share), subject to adjustment as described in the indenture governing the Convertible Notes. Upon conversion, the Company will deliver to the holder surrendering the Convertible Notes for conversion, for each \$1 principal amount of Convertible Notes, an amount consisting of cash equal to the lesser of \$1 and the Company's total conversion obligation and, to the extent that the Company's total conversion obligation

exceeds \$1, at the Company's election, cash or shares of the Company's common stock in respect of the remainder. The Convertible Notes are eligible for conversion upon meeting certain conditions as provided in the indenture governing the Convertible Notes. For the periods from January 1, 2011 through December 31, 2012, the Convertible Notes were eligible for conversion. During the fiscal year ended March 31, 2012, the Company settled the conversion of \$50,395 in principal value

#### 6. LONG-TERM DEBT (CONTINUED)

of the Convertible Notes, as requested by the respective holders, with the principal settled in cash and the conversion benefit settled through the issuance of 772,438 shares. During the nine months ended December 31, 2012, the Company settled the conversion of \$18,917 in principal value of the Convertible Notes, as requested by the respective holders, with the principal settled in cash and the conversion benefit settled through the issuance of 387,147 shares. In December 2012, the Company received notice of conversion from holders of \$369 in principal value of the Convertible Notes. These conversions were settled in the fourth quarter of fiscal 2013 with the principal settled in cash and the conversion of approximately 8,123 shares. In January 2013, the Company delivered a notice to holders of the Convertible Notes to the effect that, for at least 20 trading days during the 30 consecutive trading days preceding December 31, 2012, the closing price of the Company's common stock was greater than or equal to 130% of the conversion price of such notes on the last trading day. Under the terms of the Convertible Notes a put option through March 31, 2013. Accordingly, the balance sheet classification of the Convertible Notes will be short term for as long as the put option remains in effect.

To be included in the calculation of diluted earnings per share, the average price of the Company's common stock for the quarter must exceed the conversion price per share of \$27.16. The average price of the Company's common stock for the three months ended December 31, 2012 and 2011 was \$64.03 and \$55.30, respectively. Therefore, for the three months ended December 31, 2012 and 2011, there were 2,325,762 and 2,595,449 additional shares, respectively, included in the calculation of diluted earnings per share. The average price of the Company's common stock for the nine months ended December 31, 2012 and 2011 was \$61.61 and \$50.15, respectively. Therefore, for the nine months ended December 31, 2012 and 2011 was \$61.61 and \$50.15, respectively. Therefore, for the nine months ended December 31, 2012 and 2011 was \$61.61 and \$50.15, respectively. Therefore, for the nine months ended December 31, 2012 and 2011 was \$61.61 and \$50.15, respectively. Therefore, for the nine months ended December 31, 2012 and 2011 was \$61.61 and \$50.15, respectively. Therefore, for the nine months ended December 31, 2012 and 2011 was \$61.61 and \$50.15, respectively. Therefore, for the nine months ended December 31, 2012 and 2011, there were 2,258,467 and 2,555,096 additional shares, respectively, included in the calculation of diluted earnings per share. If the Company undergoes a fundamental change, holders of the Convertible Notes will have the right, subject to certain conditions, to require the Company to repurchase for cash all or a portion of their Convertible Notes at a repurchase price equal to 100% of the principal amount of the Convertible Notes to be repurchased plus accrued and unpaid interest, including contingent interest and additional amounts, if any.

#### 7. FAIR VALUE MEASUREMENTS

The Company follows the Fair Value Measurements and Disclosures topic of the ASC, which requires additional disclosures about the Company's assets and liabilities that are measured at fair value and establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities

Level 2 Unadjusted quoted prices in active markets for similar assets or liabilities, or unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs other than quoted prices that are observable for the asset or liability

Level 3 Unobservable inputs for the asset or liability

The following table provides the assets (liabilities) reported at fair value and measured on a recurring basis as of December 31, 2012 and March 31, 2012:

Description	Level	December 31, 2012	March 31, 2012	
Contingent consideration	3	\$(2,542)	\$(2,019)	)
Derivatives	2	58	212	

#### 7. FAIR VALUE MEASUREMENTS (Continued)

The fair value of the contingent consideration at the date of the acquisition of ANS was \$1,926, which was estimated using the income approach based on significant inputs that are not observable in the market. Key assumptions included a discount rate and probability assessments of each milestone payment being made. The assumptions used to develop the estimate were updated during the nine months ended December 31, 2012, based on the underlying earnings projections exceeding initial assumptions.

Derivative liabilities included in the table above relate to derivative financial instruments that the Company uses to manage its exposure to fluctuations in foreign currency exchange rates. Foreign currency exchange contracts are entered into to manage the exchange rate risk of forecasted foreign currency denominated cash payments. The foreign currency exchange contracts are designated as cash flow hedges. The classification of gains and losses resulting from changes in the fair values of derivatives is dependent on the intended use of the derivative and its resulting designation. Adjustments to reflect changes in fair values of derivatives attributable to the effective portion of hedges that are considered highly effective hedges are reflected net of income taxes in accumulated other comprehensive income (loss) until the hedged transaction is recognized in earnings. Changes in the fair value of the derivatives that are attributable to the ineffective portion of the hedges, or of derivatives that are not considered to be highly effective hedges in earnings. The aggregate notional amount of our outstanding foreign currency exchange contracts at December 31, 2012 was \$7,071, with open settlement dates up to September 30, 2013. The effect of derivative instruments in the consolidated statements of income is as follows:

		Amount of Gair			ation Adjustment	
	Reclassification Adjustment Gain (Loss) Location	(Effective Portion Period ended Do	ecember 31,	Gain (Loss) Period ende	ed December 31,	
Cash Flow Hedges	(Effective Portion)	2012	2011	2012	2011	
Derivatives	Interest expense and other	\$(95	) \$(152	) \$(89	) \$(258	)

The amount of ineffectiveness on derivatives is not significant. The Company estimates that approximately \$36 of losses presently in accumulated other comprehensive income (loss) will be reclassified into earnings during the next twelve months.

The following table represents a rollforward of the balances of our liabilities recorded at fair value that are valued using Level 3 inputs:

	March 31, 2012 Balance	Net Purchases (Sales), Issues (Settlements)	Net Realized Appreciation (Depreciation)	Net Unrealized Appreciation (Depreciation)	December 31, 2012 Balance	
Contingent consideration	\$(2,019)	\$—	\$(523)	\$	\$(2,542	)
	March 31, 2011 Balance	Net Purchases (Sales), Issues (Settlements)	Net Realized Appreciation (Depreciation)	Net Unrealized Appreciation (Depreciation)	December 31, 2011 Balance	
Contingent consideration	\$(2,870)	\$—	\$ <u> </u>	\$ <u> </u>	\$(2,870	)
The following table presents	quantitative inform	nation for liabiliti	es recorded at fair	value using Level	3 inputs:	
	December 31,					
	2012	Valuation Tech	nnique Unobserv	vable input	Range	
	Balance					
Contingent consideration	\$(2,542	) Discounted cas	sh flow Earnings company	of acquired	\$0 - \$3,000	

#### 7. FAIR VALUE MEASUREMENTS (Continued)

The Financial Instruments topic of the ASC requires disclosure of the estimated fair value of certain financial instruments. These estimated fair values as of December 31, 2012 and March 31, 2012 have been determined using available market information and appropriate valuation methodologies. Considerable judgment is required to interpret market data to develop estimates of fair value. The estimates presented are not necessarily indicative of amounts the Company could realize in a current market exchange. The use of alternative market assumptions and estimation methodologies could have had a material effect on these estimates of fair value.

Carrying amounts and the related estimated fair values of the Company's financial instruments not recorded at fair value in the financial statements are as follows:

	December 31, 201 Carrying Value	2 Fair Value	March 31, 2012 Carrying Value	Fair Value
Long-term debt	\$1,174,905	\$1,380,882	\$1,158,862	\$1,385,264
The fair value of the long-term debt v	was calculated based	on interest rates ava	ailable for debt with	terms and maturities
similar to the Company's existing del	bt arrangements, unl	ess quoted market p	rices were available	(Level 2 inputs).
Except for long-term debt, the Compa	any's financial instru	ments are highly liq	uid or have short-te	rm maturities.
Therefore, the recorded value is appro-	oximately equal to the	ne fair value. The fir	nancial instruments l	held by the Company
could potentially expose it to a conce	ntration of credit ris	k. The Company inv	ests its excess cash	in money market
funds and other deposit instruments p guidelines related to diversification a	0			pany has established

### 8. EARNINGS PER SHARE

The following is a reconciliation between the weighted-average outstanding shares used in the calculation of basic and diluted earnings per share:

	Three Months Ended		Nine Months Ended	
	December 31,		December 31,	
	(in thousands)	)	(in thousands)	
	2012	2011	2012	2011
Weighted-average common shares outstanding – basic	49,750	48,912	49,608	48,692
Net effect of dilutive stock options and nonvested stock	388	461	387	442
Potential common shares – convertible debt	2,326	2,595	2,348	2,555
Weighted-average common shares outstanding - diluted	52,464	51,968	52,343	51,689

### 9. INCOME TAXES

The Company follows the Income Taxes topic of the ASC, which prescribes a recognition threshold and measurement attribute criteria for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return, as well as guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

The Company has classified uncertain tax positions as noncurrent income tax liabilities unless expected to be paid in one year. Penalties and tax-related interest expense are reported as a component of income tax expense. As of December 31, 2012 and March 31, 2012, the total amount of accrued income tax-related interest and penalties was \$224 and \$239, respectively.

As of December 31, 2012 and March 31, 2012, the total amount of unrecognized tax benefits was \$7,209 and \$7,199, respectively, of which \$5,425 and \$5,415, respectively, would impact the effective rate, if recognized. The Company does not anticipate that total unrecognized tax benefits will be reduced in the next 12 months.

The effective tax rate for the quarter ended December 31, 2012 was 36.0% as compared to 36.1% for the quarter ended December 31, 2011. The effective income tax rate for the nine months ended December 31, 2012 was 37.0% as compared to 35.7% for the nine months ended December 31, 2011. For the nine months ended December 31, 2012, the income tax provision included \$2,219 of tax expense due to the recapture of domestic production deductions taken in earlier years associated with a refund claim filed in the second quarter. The Company filed a refund claim during the second quarter of fiscal 2013 for approximately \$25,158 as a result of carrying back tax losses to prior years and is included in other long term assets on the accompanying consolidated balance sheet.

In January 2013, the American Taxpayer Relief Act of 2012 was signed into law resulting in the retroactive reinstatement of the research and experimentation tax credit back to January 2012. The impact of this tax law change will be accounted for in the fourth quarter of fiscal 2013.

With few exceptions, the Company is no longer subject to U.S. federal income tax examinations for fiscal years ended before March 31, 2009, state or local examinations for fiscal years ended before March 31, 2007, or foreign income tax examinations by tax authorities for fiscal years ended before March 31, 2008.

As of December 31, 2012, the Company was subject to examination in two state jurisdictions for fiscal years ended March 31, 2007 through March 31, 2011. The Company has filed appeals in a prior state examination related to fiscal years ended March 31, 1999 through March 31, 2005. The fiscal year ended March 31, 2011 is currently being examined by the Internal Revenue Service. Because of net operating losses acquired as part of the acquisition of Vought, the Company is subject to U.S. federal income tax examinations and various state jurisdictions for the years ended December 31, 2004 and after related to

previously filed Vought tax returns. The Company believes appropriate provisions for all outstanding issues have been made for all jurisdictions and all open years.

#### 10. GOODWILL

The following is a summary of the changes in the carrying value of goodwill by reportable segment, from March 31, 2012 through December 31, 2012:

	Aerostructures	Aerospace Systems	Aftermarket Services	Total
Balance, March 31, 2012	\$1,307,709	\$182,443	\$55,986	\$1,546,138
Goodwill recognized in connection with acquisitions		38,053		38,053
Contingent consideration accounted for under FAS141	<sup>pr</sup> 8,686	_	_	8,686
Effect of exchange rate changes Balance, December 31, 2012	\$1,316,395	243 \$220,739	\$55,986	243 \$1,593,120

## 11. PENSION AND OTHER POSTRETIREMENT BENEFIT PLANS

The Company sponsors several defined benefit pension plans covering some of its employees. Certain employee groups are ineligible to participate in the plans or have ceased to accrue additional benefits under the plans based upon their service to the Company or years of service accrued under the defined benefit pension plans. Benefits under the defined benefit plans are based on years of service and, for most non-represented employees, on average compensation for certain years. It is the Company's policy to fund at least the minimum amount required for all qualified plans, using actuarial cost methods and assumptions acceptable under U.S. Government regulations, by making payments into a separate trust.

In addition to the defined benefit pension plans, the Company provides certain healthcare and life insurance benefits for eligible retired employees. Such benefits are unfunded. Employees achieve eligibility to participate in these contributory plans upon retirement from active service if they meet specified age and years of service requirements. Election to participate for some employees must be made at the date of retirement. Qualifying dependents at the date of retirement are also eligible for medical coverage. Current plan documents reserve the right to amend or terminate the plans at any time, subject to applicable collective bargaining requirements for represented employees. From time to time, changes have been made to the benefits provided to various groups of plan participants. Premiums charged to most retirees for medical coverage prior to age 65 are based on years of service and are adjusted annually for changes in the cost of the plans as determined by an independent actuary. In addition to this medical inflation cost-sharing feature, the plans also have provisions for deductibles, co-payments, coinsurance percentages, out-of-pocket limits, schedules of reasonable fees, preferred provider networks, coordination of benefits with other plans and a Medicare carve-out.

In accordance with the Compensation – Retirement Benefits topic of the ASC, the Company has recognized the funded status of the benefit obligation as of the date of the last remeasurement, in the accompanying consolidated balance sheet. The funded status is measured as the difference between the fair value of the plan's assets and the PBO or accumulated postretirement benefit obligation of the plan. In order to recognize the funded status, the Company determined the fair value of the plan assets. The majority of the plan assets are publicly traded investments which were valued based on the market price as of the date of remeasurement. Investments that are not publicly traded were valued based on the estimated fair value of those investments based on our evaluation of data from fund managers and comparable market data.Net Periodic Benefit Plan Costs

The components of net periodic benefit costs for our postretirement benefit plans are shown in the following table: Pension benefits

	Pension benefits						
	Three Mon	ths Ended December	Nine Month	Nine Months Ended December			
	31,		31,				
	2012	2011	2012	2011			
Components of net periodic benefit expense							
(income):							
Service cost	\$4,626	\$4,114	\$13,878	\$12,342			
Interest cost	24,587	27,015	73,761	81,044			
Expected return on plan assets	(34,334	) (31,901 )	(103,001	) (95,702	)		
Amortization of prior service costs	(1,457	) (2,753 )	(4,732	) (8,260	)		
Amortization of net loss	80	29	239	86			
Special termination benefits	2,030	—	5,137				
Net periodic benefit income	\$(4,468	) \$(3,496 )	\$(14,718	) \$(10,490	)		

## 11. PENSION AND OTHER POSTRETIREMENT BENEFIT PLANS (Continued)

	Other postretir Three Months		Nine Months Ended December			
	31,		31,	31,		
	2012	2011	2012	2011		
Components of net periodic benefit expense:						
Service cost	\$885	\$848	\$2,654	\$2,545		
Interest cost	3,940	4,618	11,821	13,855		
Amortization of prior service costs	(1,132	) (1,132 )	(3,397)	(3,397)		
Net periodic benefit expense	\$3,693	\$4,334	\$11,078	\$13,003		

The Company periodically experiences events or makes changes to its benefit plans that result in special charges. Some require remeasurements. The following summarizes the key events whose effects on net periodic benefit costs are included in the tables above:

In April 2012, the Company completed an early retirement incentive offer with a portion of its second largest union-represented group of production and maintenance employees. The early retirement incentive offer provided for an increase in the pension benefits payable to covered employees who retire no later than November 30, 2012. This early retirement incentive resulted in a special termination benefit expense of \$1,150 and is presented on the accompanying consolidated statement of income as "Early retirement incentive expense."

In July 2012, the Company completed a similar early retirement incentive offer to its non-represented employee participants. This early retirement incentive provided for an increase in the termination benefits payable through the pension plan to covered employees who retire no later than November 30, 2012. This early retirement incentive resulted in a special termination benefit expense of \$1,957 and is presented on the accompanying consolidated statement of income as "Early retirement incentive expense," as well as severance charges of \$1,182 included in "Acquisition and integration expenses" on the accompanying consolidated statement of income.

In October 2012, the Company completed an early retirement incentive offer with a portion of its largest union-represented group of production and maintenance employees. The early retirement offer provided for an increase in the pension benefits to covered employees who retire no later than March 31, 2013. This early retirement incentive resulted in a special termination benefit expense of \$2,030 and is presented on the accompanying consolidated statement of income as "Early retirement incentive expense."

## 12. SEGMENTS

The Company has three reportable segments: the Aerostructures Group, the Aerospace Systems Group and the Aftermarket Services Group. The Company's reportable segments are aligned with how the business is managed and

the markets that the Company serves are viewed. The Chief Operating Decision Maker (the "CODM") evaluates performance and allocates resources based upon review of segment information. The CODM utilizes earnings before interest, income taxes, depreciation and amortization ("EBITDA") as a primary measure of segment profitability to evaluate performance of its segments and allocate resources.

The Aerostructures segment consists of the Company's operations that manufacture products primarily for the aerospace original equipment manufacturer ("OEM") market. The Aerostructures segment's revenues are derived from the design, manufacture, assembly and integration of metallic and composite aerostructures and structural components, including aircraft wings, fuselage sections, tail assemblies, engine nacelles, flight control surfaces as well as helicopter cabins. Further, the segment's operations also design and manufacture composite assemblies for floor panels and environmental control system ducts. These products are sold to various aerospace OEMs on a global basis. The Aerospace Systems segment consists of the Company's operations that also manufacture products primarily for the aerospace OEM market, as well as the related aftermarket. The segment's operations design and engineer mechanical and electromechanical controls, such as hydraulic systems, main engine gearbox assemblies, accumulators, mechanical control cables and non-structural cockpit components. These products are sold primarily to various aerospace OEMs on a global basis.

The Aftermarket Services segment consists of the Company's operations that provide maintenance, repair and overhaul services to both commercial and military markets on components and accessories manufactured by third parties. Maintenance, repair and overhaul revenues are derived from services on auxiliary power units, airframe and engine accessories, including constant-speed drives, cabin compressors, starters and generators, and pneumatic drive units. In addition, the segment's operations repair and overhaul thrust reversers, nacelle components and flight control surfaces. The segment's operations also perform repair and overhaul services and supply spare parts for various types of cockpit instruments and gauges for a broad range of commercial airlines on a worldwide basis.

Segment EBITDA is total segment revenue reduced by operating expenses (less depreciation and amortization) identifiable with that segment. Corporate includes general corporate administrative costs and any other costs not identifiable with one of the Company's segments, including early retirement incentives, such as the \$2,030 and \$5,137 of special termination benefit expenses for the three and nine months ended December 31, 2012, respectively. The Company does not accumulate net sales information by product or service or groups of similar products and services and, therefore, the Company does not disclose net sales by product or service because to do so would be impracticable. Selected financial information for each reportable segment and the reconciliation of EBITDA to operating income is as follows:

## 12. SEGMENTS (Continued)

	Three Months Ended December 31,		Nine Months Ended Decemb 31,		
	2012	2011	2012	2011	
Net sales: Aerostructures Aerospace systems Aftermarket services Elimination of inter-segment sales	\$676,791 141,059 74,587 (1,872 \$890,565	\$626,045 133,291 68,640 ) (2,014 ) \$825,962	\$2,060,622 431,710 230,625 (6,523) \$2,716,434	\$1,857,328 400,076 209,555 (5,406) \$2,461,553	
Income from continuing operations before income taxes:					
Operating income (expense): Aerostructures Aerospace systems Aftermarket services Corporate Interest expense and other	\$117,450 20,562 9,856 (13,508 134,360 16,768 \$117,592	\$103,947 18,623 6,917 ) (11,847 ) 117,640 14,543 \$103,097	\$358,972 69,739 32,430 (42,894 ) 418,247 50,668 \$367,579	\$284,410 63,684 20,893 (37,511) 331,476 58,676 \$272,800	
Depreciation and amortization: Aerostructures Aerospace systems Aftermarket services Corporate	\$24,180 4,707 2,282 1,162 \$32,331	\$22,476 4,296 2,431 928 \$30,131	\$72,133 13,670 6,897 3,444 \$96,144	\$66,258 12,963 7,202 2,641 \$89,064	
Amortization of acquired contract liabilities, net: Aerostructures	\$6,219	\$4,994	\$19,774	\$18,504	
EBITDA: Aerostructures Aerospace systems Aftermarket services Corporate	\$135,411 25,269 12,138 (10,316 \$162,502	\$121,429 22,919 9,348 ) (10,919 ) \$142,777	\$411,331 83,409 39,327 (34,313) \$499,754	\$332,164 76,647 28,095 (34,870) \$402,036	
Capital expenditures: Aerostructures Aerospace systems Aftermarket services Corporate	\$19,740 4,461 3,336 926 \$28,463	\$16,794 4,009 2,500 1,459 \$24,762	\$66,165 11,060 10,811 1,620 \$89,656	\$38,519 10,523 5,833 4,036 \$58,911	

#### 12. **SEGMENTS** (Continued) December 31, 2012 March 31, 2012 Total Assets: Aerostructures \$3,602,051 \$3,593,091 697,412 556,485 Aerospace systems Aftermarket services 311,742 317,322 Corporate 93,515 87,741 \$4,554,639 \$4,704,720

During the three months ended December 31, 2012 and 2011, the Company had international sales of \$126,344 and \$116,693, respectively. During the nine months ended December 31, 2012 and 2011, the Company had international sales of \$366,923 and \$341,811, respectively.

# 13. SELECTED CONSOLIDATING FINANCIAL STATEMENTS OF PARENT, GUARANTORS AND NON-GUARANTORS

The 2017 Notes and the 2018 Notes are fully and unconditionally guaranteed on a joint and several basis by the Guarantor Subsidiaries. The total assets, stockholders' equity, revenue, earnings and cash flows from operating activities of the Guarantor Subsidiaries exceeded a majority of the consolidated total of such items as of and for the periods reported. The only consolidated subsidiaries of the Company that are not guarantors of the 2017 Notes and the 2018 Notes (the "Non-Guarantor Subsidiaries") are: (a) the receivables securitization special-purpose entity; and (b) the international operating subsidiaries. The following tables present condensed consolidating financial statements including the Company (the "Parent"), the Guarantor Subsidiaries, and the Non-Guarantor Subsidiaries. Such financial statements include summary consolidating balance sheets as of December 31, 2012 and March 31, 2012, condensed consolidating statements of comprehensive income for the three and nine months ended December 31, 2012 and 2011, and condensed consolidating statements of cash flows for the nine months ended December 31, 2012 and 2011.

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## 13. SELECTED CONSOLIDATING FINANCIAL STATEMENTS OF PARENT, GUARANTORS AND NON-GUARANTORS (Continued)

## SUMMARY CONSOLIDATING BALANCE SHEETS:

Current assets:	December 31, 20 Parent	012 Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated Total
Cash and cash equivalents	\$3,410	\$617	\$29,425	\$—	\$33,452
Trade and other receivables, net	1,054	104,529	216,561	_	322,144
Inventories Rotable assets Deferred income taxes Prepaid expenses and other Total current assets Property and equipment, net Goodwill and other intangible assets, net Other, net Intercompany investments and advances	<sup>e</sup> 503 55,941 1,184,611		,	   (1,069,176 )	
Total assets	\$1,261,714	\$4,131,489	\$380,693	\$(1,069,176)	\$4,704,720
Current liabilities: Current portion of long-term debt	\$110,033	\$23,918	\$—	\$—	\$133,951
Accounts payable Accrued expenses Total current liabilities	1,513 42,655 154,201	238,834 184,641 447,393	5,745 8,828 14,573		246,092 236,124 616,167
Long-term debt, less current portion	840,044	51,110	149,800	_	1,040,954
Intercompany debt	(1,777,384)	1,623,554	153,830	_	_
Accrued pension and other postretirement benefits, noncurrent	7,350	564,352	_	_	571,702
Deferred income taxes and other	9,417	439,540	(1,146)		447,811
Total stockholders' equity	2,028,086	1,005,540	63,636	(1,069,176)	2,028,086
Total liabilities and stockholders' equity	\$1,261,714	\$4,131,489	\$380,693	\$(1,069,176)	\$4,704,720

## 13. SELECTED CONSOLIDATING FINANCIAL STATEMENTS OF PARENT, GUARANTORS AND NON-GUARANTORS (Continued)

#### SUMMARY CONSOLIDATING BALANCE SHEETS: March 31, 2012

	March 31, 2012				
	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated Total
Current assets:	ф <b>7</b> .0(0	¢ 0.007	¢ 10,450	¢	<b>\$20.662</b>
Cash and cash equivalents	\$7,969	\$2,237	\$19,456	\$—	\$29,662
Trade and other receivables, net	225	209,146	231,237		440,608
Inventories		789,913	28,043	—	817,956
Rotable assets		24,468	10,086	—	34,554
Deferred income taxes		72,377		—	72,377
Prepaid expenses and other	5,956	13,156	4,232	—	23,344
Total current assets	14,150	1,111,297	293,054	—	1,418,501
Property and equipment, net	10,444	674,036	48,900	—	733,380
Goodwill and other intangible assets, net	<sup>e</sup> 1,006	2,325,876	48,932	_	2,375,814
Other, net	25,060	1,488	396		26,944
Intercompany investments and advances	555,684	318,713	1,957	(876,354)	_
Total assets	\$606,344	\$4,431,410	\$393,239	\$(876,354)	\$4,554,639
Current liabilities:					
Current portion of long-term debt	\$128,996	\$13,241	\$—	\$—	\$142,237
Accounts payable	2,548	257,136	6,440	—	266,124
Accrued expenses	46,123	256,413	9,084	—	311,620
Total current liabilities	177,667	526,790	15,524	_	719,981
Long-term debt, less current portion	847,049	49,576	120,000	_	1,016,625
Intercompany debt Accrued pension and other	(2,227,499)	2,032,973	194,526	_	_
postretirement benefits, noncurrent	7,119	693,006	—	—	700,125
Deferred income taxes and other	8,639	317,244	(1,344 )	_	324,539
Total stockholders' equity	1,793,369	811,821	64,533	(876,354)	1,793,369
Total liabilities and stockholders' equity	\$606,344	\$4,431,410	\$393,239	\$(876,354)	\$4,554,639

## 13. SELECTED CONSOLIDATING FINANCIAL STATEMENTS OF PARENT, GUARANTORS AND NON-GUARANTORS (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME:

	I free Months El	nded December 5	1,2012			
	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolid Total	ated
Net sales	\$—	\$868,740	\$22,773	\$(948	) \$890,565	5
Operating costs and expenses	:					
Cost of sales		648,436	16,312	(948	) 663,800	
Selling, general and administrative	9,308	44,060	4,426	_	57,794	
Depreciation and amortization	n597	30,604	1,130		32,331	
Integration expenses	250	—	—		250	
Early retirement incentives	2,030	—			2,030	
	12,185	723,100	21,868	(948	) 756,205	
Operating (loss) income	(12,185)	145,640	905		134,360	
Intercompany interest and charges	(46,995)	46,143	852		—	
Interest expense and other	14,756	2,714	(702)		16,768	
Income before income taxes	20,054	96,783	755		117,592	
Income tax expense	7,743	34,641	(15)		42,369	
Net income	12,311	62,142	770		75,223	
Other comprehensive income		119	637		756	
Total comprehensive income	\$12,311	\$62,261	\$1,407	\$—	\$75,979	

Three Months Ended December 31, 2012

## 13. SELECTED CONSOLIDATING FINANCIAL STATEMENTS OF PARENT, GUARANTORS AND NON-GUARANTORS (Continued)

#### CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME: Three Months Ended December 31, 2011

	I hree Months E	nded December 3	1, 2011		
	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated Total
Net sales	\$—	\$802,380	\$24,675	\$(1,093	) \$825,962
Operating costs and expenses	:				
Cost of sales	—	600,874	18,821	(1,093	) 618,602
Selling, general and administrative	9,270	43,866	4,358		57,494
Depreciation and amortization	n467	28,347	1,317		30,131
Integration expenses	607	1,488			2,095
	10,344	674,575	24,496	(1,093	) 708,322
Operating (loss) income	(10,344)	127,805	179		117,640
Intercompany interest and charges	(44,886)	44,037	849	_	_
Interest expense and other	16,118	(791)	(784)		14,543
Income before income taxes	18,424	84,559	114		103,097
Income tax expense	7,587	29,653	(46))		37,194
Net income	10,837	54,906	160		65,903
Other comprehensive loss	—	(778)	(3,301)		(4,079
Total comprehensive income (loss)	\$10,837	\$54,128	\$(3,141)	\$—	\$61,824

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## 13. SELECTED CONSOLIDATING FINANCIAL STATEMENTS OF PARENT, GUARANTORS AND NON-GUARANTORS (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME:

	Nine Monuis En	ded December 31	, 2012		
	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated Total
Net sales	\$—	\$2,646,159	\$73,948	\$(3,673	) \$2,716,434
Operating costs and expenses	:				
Cost of sales		1,978,224	44,181	(3,673	) 2,018,732
Selling, general and administrative	24,947	136,312	14,688	_	175,947
Depreciation and amortization	n1,805	91,019	3,320		96,144
Integration expenses	545	1,682	—		2,227
Early retirement incentives	5,137	—	—		5,137
	32,434	2,207,237	62,189	(3,673	) 2,298,187
Operating (loss) income	(32,434)	438,922	11,759		418,247
Intercompany interest and charges	(145,549)	143,094	2,455	_	—
Interest expense and other	45,399	7,206	(1,937)	_	50,668
Income before income taxes	67,716	288,622	11,241		367,579
Income tax expense	26,630	108,626	578		135,834
Net income	41,086	179,996	10,663		231,745
Other comprehensive income		437	306		743
Total comprehensive income	\$41,086	\$180,433	\$10,969	\$—	\$232,488

Nine Months Ended December 31, 2012

## 13. SELECTED CONSOLIDATING FINANCIAL STATEMENTS OF PARENT, GUARANTORS AND NON-GUARANTORS (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME:

	Nine Months En	ded December 31	, 2011		
	Parent	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated Total
Net sales	\$—	\$2,389,284	\$77,719	\$(5,450	) \$2,461,553
Operating costs and expenses	:	1 000 (55	(1.005	(5.450	
Cost of sales		1,802,655	61,395	(5,450	) 1,858,600
Selling, general and administrative	28,256	137,567	12,891	—	178,714
Depreciation and amortization	n1,313	83,791	3,960	—	89,064
Integration expenses	1,265	2,434	—		3,699
	30,834	2,026,447	78,246	(5,450	) 2,130,077
Operating (loss) income	(30,834)	362,837	(527)	) —	331,476
Intercompany interest and charges	(143,071)	140,266	2,805	—	—
Interest expense and other	59,684	1,854	(2,862)	)	58,676
Income (loss) from					
continuing operations, before	52,553	220,717	(470)	) —	272,800
income taxes					
Income tax expense (benefit)	19,408	78,191	(170)	)	97,429
Income (loss) from continuing operations	33,145	142,526	(300	)	175,371
Loss on discontinued operations, net	_	(765)		_	(765)
Net income (loss)	33,145	141,761	(300)	)	174,606
Other comprehensive income (loss)	232	(2,174)	(8,171)	) —	(10,113)
Total comprehensive income (loss)	\$33,377	\$139,587	\$(8,471)	\$	\$164,493

Nine Months Ended December 31, 2011

## 13. SELECTED CONSOLIDATING FINANCIAL STATEMENTS OF PARENT, GUARANTORS AND NON-GUARANTORS (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS:

	Nine Months E	'n	ded December 3	31,	2012				
	Parent		Guarantor Subsidiaries		Non-Guarantor Subsidiaries	ſ	Eliminations	Consolidated Total	
Net income	\$41,086		\$179,996		\$10,663		\$—	\$231,745	
Adjustments to reconcile net provided by operating activities	2,592		(43,914	)	40,202		_	(1,120	)
Net cash provided by operating activities	43,678		136,082		50,865		_	230,625	
Capital expenditures	(750	)	(85,489	)	(3,417	)	_	(89,656	)
Reimbursed capital expenditures	_		2,604		—		_	2,604	
Proceeds from sale of assets			934		6			940	
Acquisitions, net of cash acquired			(140,982	)	—		_	(140,982	)
Net cash used in investing activities	(750	)	(222,933	)	(3,411	)	_	(227,094	)
Net decrease in revolving credit facility	(2,429	)	_		_			(2,429	)
Proceeds on issuance of debt	_		14,366		63,700			78,066	
Retirements and repayments of debt	(19,147	)	(10,866	)	(38,700	)	_	(68,713	)
Payments of deferred financing costs	(2,312	)	_		_		_	(2,312	)
Dividends paid	(6,001	)	_				_	(6,001	)
Repurchase of restricted shares for minimum tax obligation	(1,840	)	_		—		_	(1,840	)
Proceeds from government grant	_		1,000		_		_	1,000	
Proceeds from exercise of stock options, including excess tax benefit	2,024		—		—			2,024	
Intercompany financing and advances	(17,782	)	80,731		(62,949	)		_	
Net cash (used in) provided by financing activities	(47,487	)	85,231		(37,949	)	_	(205	)
Effect of exchange rate changes on cash					464		_	464	
-	(4,559	)	(1,620	)	9,969		_	3,790	

Net change in cash and cash					
equivalents					
Cash and cash equivalents at beginning of period	-	2,237	19,456	_	29,662
Cash and cash equivalents at end of period	\$3,410	\$617	\$29,425	\$—	\$33,452

## 13. SELECTED CONSOLIDATING FINANCIAL STATEMENTS OF PARENT, GUARANTORS AND NON-GUARANTORS (Continued)

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS:

CONDENSED CONSOLIDA	Nine Months Ended December 31, 2011								
	Parent		Guarantor Subsidiaries		Non-Guaranton Subsidiaries	r	Eliminations	Consolidated Total	
Net income (loss)	\$33,145		\$141,761		\$(300	)	\$—	\$174,606	
Adjustments to reconcile net income (loss) to net cash provided by operating activities	(6,960	)	(42,969	)	18,842		_	(31,087	)
Net cash provided by operating activities	26,185		98,792		18,542		—	143,519	
Capital expenditures	(2,236	)	(53,158	)	(3,517	)	—	(58,911	)
Reimbursed capital expenditures	_		229		_		_	229	
Proceeds from sale of assets and businesses	4,949		3,458		116		_	8,523	
Acquisitions, net of cash acquired	_		11,705		_		_	11,705	
Net cash provided by (used in) investing activities	2,713		(37,766	)	(3,401	)	_	(38,454	)
Net increase in revolving credit facility	267,862		_		_		_	267,862	
Proceeds on issuance of debt	_				75,400		—	75,400	
Retirements and repayments of debt	(398,866	)	(13,762	)	(34,572	)	_	(447,200	)
Payments of deferred financing costs	(3,927	)	_		_		_	(3,927	)
Dividends paid Withholding of restricted	(4,920	)	—		_		_	(4,920	)
shares for minimum tax obligation	(608	)	_		_		_	(608	)
Proceeds from exercise of stock options, including excess tax benefit	2,947		_		_		—	2,947	
Intercompany financing and advances	103,908		(48,572	)	(55,336	)	_	_	
Net cash used in financing activities	(33,604	)	(62,334	)	(14,508	)	—	(110,446	)
Effect of exchange rate changes on cash			—		(1,265	)	—	(1,265	)
Net change in cash	(4,706	)	(1,308	)	(632	)	—	(6,646	)

Cash at beginning of period	17,270	1,753	20,305		39,328
Cash at end of period	\$12,564	\$445	\$19,673	\$—	\$32,682

## 14. COMMITMENTS AND CONTINGENCIES

### Trade Secret Litigation over Claims of Eaton Corporation

On July 9, 2004, Eaton Corporation and several of its subsidiaries (collectively, "Eaton") sued the Company, a subsidiary and certain employees of the Company and the subsidiary on claims alleging misappropriation of trade secrets and intellectual property allegedly belonging to Eaton relating to the design and manufacture of hydraulic pumps and motors used in military and commercial aviation. The subsidiary and the individual engineer defendants answered Eaton's claims and filed counterclaims, while the Company and an officer of the Company moved to dismiss for lack of personal jurisdiction. In the course of discovery in the suit, the court began an investigation of allegations of wrongdoing by Eaton in its conduct of the litigation. Eaton denied, and continues to deny, these allegations. On December 22, 2010, however, the court dismissed all of Eaton's claims with prejudice based on the court's conclusion that a fraud had been perpetrated on the court by counsel for Eaton of which Eaton was aware or should have been aware. Meanwhile, the Company, several subsidiaries, and the employees sued by Eaton are now pursuing claims (including antitrust claims) and counterclaims against Eaton based on the Eaton misconduct that led to the dismissal of Eaton's claims. Given the court's dismissal of Eaton's claims, we cannot conclude that a loss arising from Eaton's claims is probable. However, given the unusual nature and complexity of the case, we also cannot conclude that the probability of loss is remote, nor can we reasonably estimate the possible loss, or range of loss, that could be incurred by the Company if Eaton were to prevail on appeal and in the litigation that would follow. Even if Eaton were to prevail on appeal, however, we believe we have substantial defenses and would expect to defend the claims vigorously.

## Other

In the ordinary course of business, the Company is also involved in disputes, claims, lawsuits, and governmental and regulatory inquiries that it deems to be immaterial. Some may involve claims or potential claims of substantial damages, fines or penalties. While the Company cannot predict the outcome of any pending or future litigation or proceeding and no assurances can be given, the Company does not believe that any pending matter will have a material effect, individually or in the aggregate, on its financial position or results of operations. 15. SUBSEQUENT EVENT

On January 18, 2013, the Company signed a definitive agreement to acquire the pump and engine control systems business of Goodrich Corporation (Goodrich Pump & Engine Controls Systems, or GPECS) from United Technologies Corporation. The acquisition is subject to regulatory approvals and other customary closing conditions and is expected to close prior to the Company's fiscal year end. The acquired business, which will operate as Triumph Engine Control Systems, LLC and be included in the Aerospace Systems Group.

GPECS is a leading independent aerospace fuel system supplier for the commercial, military, helicopter and business jets market. Located in West Hartford, Connecticut, GPECS's key products and service offerings include electronic engine controls, fuel metering units, main fuel pumps for both the OE and aftermarket/spares end markets. GPECS employs approximately 530 employees exclusively at its West Hartford, Connecticut facility.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(The following discussion should be read in conjunction with the Consolidated Financial Statements contained elsewhere herein.)

### **OVERVIEW**

We are a major supplier to the aerospace industry and have three operating segments: (i) Triumph Aerostructures Group, whose companies' revenues are derived from the design, manufacture, assembly and integration of both build-to-print and proprietary metallic and composite aerostructures and structural components for the global aerospace original equipment manufacturers, or OEM, market; (ii) Triumph Aerospace Systems Group, whose companies design, engineer and manufacture a wide range of proprietary and build-to-print components, assemblies and systems also for the OEM market and the related aftermarket; and (iii) Triumph Aftermarket Services Group, whose companies serve aircraft fleets, notably commercial airlines, the U.S. military and cargo carriers, through the maintenance, repair and overhaul of aircraft components and accessories manufactured by third parties.

Highlights for the third quarter of the fiscal year ending March 31, 2013 included:

Net sales for the third quarter of the fiscal year ending March 31, 2013 increased 7.8% over the prior year period to \$890.6 million.

Operating income in the third quarter of fiscal 2013 increased 14.2% over the prior year period to \$134.4 million. Income from continuing operations for the third quarter of fiscal 2013 increased 14.1% over the prior year period to \$75.2 million.

Backlog as of December 31, 2012 increased 5.4% year over year and 4.1% from the prior fiscal year end to \$4.07 billion, and includes expected milestone payments on development contracts. Of our existing backlog of \$4.07 billion, we estimate that approximately \$1.32 billion will not be shipped by December 31, 2013.

Income from continuing operations for the third quarter of fiscal 2013 was \$1.43 per diluted common share, as compared to \$1.27 per diluted share in the prior year period.

We generated \$230.6 million of cash flow from operating activities for the nine months ended December 31, 2012, after \$103.8 million in pension contributions, as compared to \$143.5 million in the prior year period.

The Budget Control Act of 2011 (the "Budget Act") has two primary parts. The first mandates a \$487 billion reduction to previously planned defense spending over the next decade. The second part is a sequester mechanism that would impose an additional \$500 billion of cuts on defense funding between the government's fiscal year 2013 (ending September 30) and fiscal year 2021 if Congress does not identify a means to reduce the U.S. deficit by \$1.2 trillion. As of February 4, 2013, Congress has not identified these required savings. If Congress does not identify the required reduction, defense spending would likely sustain further cuts. For fiscal year 2013, the President has requested total defense funding of \$525 billion, including \$168 billion for investment accounts. In accordance with the first part of the Budget Act, the Department of Defense's five-year spending plan submitted with the fiscal year 2013 funding request incorporates \$259 billion of cuts when compared with the previous five-year plan. However, the spending plan does not include the impact of sequestration, the second part of the Budget Act. Due to the planned reductions in defense spending under the Budget Act, we expect the declining trend in the overall military end market to continue. On January 18, 2013, the Company signed a definitive agreement to acquire the pump and engine control systems business of Goodrich Corporation (Goodrich Pump & Engine Controls Systems or GPECS) from United Technologies Corporation. The acquisition is subject to regulatory approvals and other customary closing conditions and is expected to close prior to the Company's fiscal year end. The acquired business, which will operate as Triumph Engine Control Systems, LLC and be included in the Aerospace Systems Group, is expected to add approximately \$195,000 in annual revenue and to be immediately accretive to earnings.

GPECS is a leading independent aerospace fuel system supplier for the commercial, military, helicopter and business jets market. Located in West Hartford, Connecticut, GPECS's key products and service offerings include electronic engine controls, fuel metering units, main fuel pumps for both the OE and aftermarket/spares end markets. GPECS employs approximately 530 employees exclusively at its West Hartford facility.

<u>Table Of Contents</u> Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

### **RESULTS OF OPERATIONS**

The following includes a discussion of our consolidated and business segment results of operations. The Company's diverse structure and customer base do not provide for precise comparisons of the impact of price and volume changes to our results. However, we have disclosed the significant variances between the respective periods.

### Non-GAAP Financial Measures

We prepare and publicly release quarterly unaudited financial statements prepared in accordance with GAAP. In accordance with Securities and Exchange Commission (the "SEC") guidance on Compliance and Disclosure Interpretations, we also disclose and discuss certain non-GAAP financial measures in our public releases. Currently, the non-GAAP financial measures that we disclose are EBITDA, which is our income from continuing operations before interest, income taxes, amortization of acquired contract liabilities, early retirement incentives, depreciation and amortization, and Adjusted EBITDA, which is EBITDA adjusted for integration costs associated with the acquisition of Vought. We disclose EBITDA and Adjusted EBITDA on a consolidated and an operating segment basis in our earnings releases, investor conference calls and filings with the SEC. The non-GAAP financial measures that we use may not be comparable to similarly titled measures reported by other companies. Also, in the future, we may disclose different non-GAAP financial measures in order to help our investors more meaningfully evaluate and compare our future results of operations to our previously reported results of operations.

We view EBITDA as an operating performance measure and as such we believe that the GAAP financial measure most directly comparable to it is income from continuing operations. In calculating EBITDA, we exclude from income from continuing operations the financial items that we believe should be separately identified to provide additional analysis of the financial components of the day-to-day operation of our business. We have outlined below the type and scope of these exclusions and the material limitations on the use of these non-GAAP financial measures as a result of these exclusions. EBITDA is not a measure of financial performance under GAAP and should not be considered as a measure of liquidity, as an alternative to net income (loss), income from continuing operations, or as an indicator of any other measure of performance derived in accordance with GAAP. Investors and potential investors in our securities should not rely on EBITDA as a substitute for any GAAP financial measure, including net income (loss) or income from continuing operations. In addition, we urge investors and potential investors in our securities to carefully review the reconciliation of EBITDA to income from continuing operations set forth below, in our earnings releases and in other filings with the SEC and to carefully review the GAAP financial information included as part of our Quarterly Reports on Form 10-Q and our Annual Reports on Form 10-K that are filed with the SEC, as well as our quarterly earnings releases, and compare the GAAP financial information with our EBITDA.

EBITDA is used by management to internally measure our operating and management performance and by investors as a supplemental financial measure to evaluate the performance of our business that, when viewed with our GAAP results and the accompanying reconciliation, we believe provides additional information that is useful to gain an understanding of the factors and trends affecting our business. We have spent more than 15 years expanding our product and service capabilities partially through acquisitions of complementary businesses. Due to the expansion of our operations, which included acquisitions, our income from continuing operations has included significant charges for depreciation and amortization. EBITDA excludes these charges and provides meaningful information about the operating performance of our business, apart from charges for depreciation and amortization. We believe the disclosure of EBITDA helps investors meaningfully evaluate and compare our performance from quarter to quarter and from year to year. We also believe EBITDA is a measure of our ongoing operating performance because the

isolation of noncash income and expenses, such as amortization of acquired contract liabilities, depreciation and amortization, and nonoperating items, such as interest and income taxes, provides additional information about our cost structure, and, over time, helps track our operating progress. In addition, investors, securities analysts and others have regularly relied on EBITDA to provide a financial measure by which to compare our operating performance against that of other companies in our industry.

Set forth below are descriptions of the financial items that have been excluded from our income from continuing operations to calculate EBITDA and the material limitations associated with using this non-GAAP financial measure as compared to income from continuing operations:

Early retirement incentives may be useful to investors to consider because it represents the current period impact of the change in defined benefit obligation due to the reduction in future service costs. We do not

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

believe these charges (gains) necessarily reflect the current and ongoing cash earnings related to our operations.

- Amortization of acquired contract liabilities may be useful for investors to consider because it represents the
- noncash earnings on the fair value of below-market contracts acquired through the acquisition of Vought
- Aircraft Industries, Inc. (Vought). We do not believe these earnings necessarily reflect the current and ongoing cash earnings related to our operations.

Amortization expense may be useful for investors to consider because it represents the estimated attrition of our acquired customer base and the diminishing value of product rights and licenses. We do not believe these charges necessarily reflect the current and ongoing cash charges related to our operating cost structure.

Depreciation may be useful for investors to consider because it generally represents the wear and tear on our property and equipment used in our operations. We do not believe these charges necessarily reflect the current and ongoing cash charges related to our operating cost structure.

The amount of interest expense and other we incur may be useful for investors to consider and may result in current eash inflows or outflows. However, we do not consider the amount of interest expense and other to be a representative component of the day-to-day operating performance of our business.

Income tax expense may be useful for investors to consider because it generally represents the taxes which may be payable for the period and the change in deferred income taxes during the period and may reduce the amount of funds otherwise available for use in our business. However, we do not consider the amount of income tax expense to be a representative component of the day-to-day operating performance of our business.

Management compensates for the above-described limitations of using non-GAAP measures by using a non-GAAP measure only to supplement our GAAP results and to provide additional information that is useful to gain an understanding of the factors and trends affecting our business.

The following table shows our EBITDA and Adjusted EBITDA reconciled to our income from continuing operations for the indicated periods (in thousands):

	Three Montl December 3		Nine Months Ended December 31,
	2012	2011	2012 2011
Income from continuing operations	\$75,223	\$65,903	\$231,745 \$175,371
Early retirement incentives	2,030	_	5,137 —
Amortization of acquired contract liabilities, net	(6,219	) (4,994	) (19,774 ) (18,504 )
Depreciation and amortization	32,331	30,131	96,144 89,064
Interest expense and other	16,768	14,543	50,668 58,676
Income tax expense	42,369	37,194	135,834 97,429
EBITDA	162,502	142,777	499,754 402,036
Integration expenses	250	2,095	2,227 3,699
Adjusted EBITDA	\$162,752	\$144,872	\$501,981 \$405,735

The following tables show our EBITDA by reportable segment reconciled to our operating income for the indicated periods (in thousands):

	Three Month's Ended December 51, 2012					
	Total Aerostructures		Aerospace			
			Systems	Services	Eliminations	
Operating income	\$134,360	\$ 117,450	\$20,562	\$9,856	\$(13,508)	
Early retirement incentives	2,030				2,030	
Amortization of acquired contract liability	(6,219	) (6,219 )				

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Depreciation and amortization EBITDA	32,331 \$162,502	24,180 \$ 135,411	4,707 \$25,269	2,282 \$12,138	1,162 \$(10,316	)	
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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

	Three Months Ended December 31, 2011						
	Total	Aerostructures	Aerospace Systems	Aftermarket Services	Corporate/ Eliminations		
Operating income	\$117,640	\$ 103,947	\$18,623	\$6,917	\$(11,847)		
Amortization of acquired contract liability	(4,994)	(4,994)					
Depreciation and amortization	30,131	22,476	4,296	2,431	928		
EBITDA	\$142,777	\$ 121,429	\$22,919	\$9,348	\$(10,919)		
	Nine Months Ended December 31, 2012						
	Total	Aerostructures	Aerospace Systems	Aftermarket Services	Corporate/ Eliminations		
Operating income	\$418,247	\$ 358,972	\$69,739	\$32,430	\$(42,894)		
Early retirement incentives	5,137	—			5,137		
Amortization of acquired contract liability	(19,774)	(19,774)		—	—		
Depreciation and amortization	96,144	72,133	13,670	6,897	3,444		
EBITDA	\$499,754	\$ 411,331	\$83,409	\$39,327	\$(34,313)		
	Nine Months	Ended December	er 31, 2011				
	Total	Aerostructures	Aerospace Systems	Aftermarket Services	Corporate/ Eliminations		
Operating income	\$331,476	\$ 284,410	\$63,684	\$20,893	\$(37,511)		
Amortization of acquired contract liability	(18,504)	(18,504)	_				
Depreciation and amortization	89,064	66,258	12,963	7,202	2,641		
EBITDA	\$402,036	\$ 332,164	\$76,647	\$28,095	\$(34,870)		

The fluctuations from period to period within the amounts of the components of the reconciliations above are discussed further below within Results of Operations.

Quarter ended December 31, 2012 compared to quarter ended December 31, 2011

	Quarter Ended December 31,			
	2012 2011			
	(dollars in tho	sands)		
Net sales	\$890,565	\$825,962		
Segment operating income	\$147,868	\$129,487		
Corporate expenses	(13,508	) (11,847		
Total operating income	134,360	117,640		
Interest expense and other	16,768	14,543		
Income tax expense	42,369	37,194		
Net income	\$75,223	\$65,903		
Interest expense and other Income tax expense	16,768 42,369	14,543 37,194		

Net sales increased by \$64.6 million or 7.8% to \$890.6 million for the quarter ended December 31, 2012 from \$826.0 million for the quarter ended December 31, 2011. Organic sales increased \$60.8 million, or 7.3%, due to the increases in our customers' production rates on existing programs. The remaining increase is due to net sales from recent acquisitions. Net sales for the quarter ended December 31, 2012 included \$8.4 million in total non-recurring revenues,

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as compared to \$24.2 million in non-recurring revenues for the quarter ended December 31, 2011 due to declines in non-recurring work related to the 747 program. The prior year period was negatively impacted by Boeing's delay with the 747.

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## <u>Table Of Contents</u> Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

Cost of sales increased by \$45.2 million, or 7.3%, to \$663.8 million for the quarter ended December 31, 2012 from \$618.6 million for the quarter ended December 31, 2011. This increase was primarily due to increased sales. Gross margin for the quarter ended December 31, 2012 was 25.5% as compared to 25.1% for the quarter ended December 31, 2011. This change was impacted by improved execution, increased realization from synergies from the acquisition of Vought, changes in the overall sales mix and lower pension benefit expenses, offset in part by unfavorable cumulative catch-up adjustments noted below.

Segment operating income increased by \$18.4 million, or 14.2%, to \$147.9 million for the quarter ended December 31, 2012 from \$129.5 million for the quarter ended December 31, 2011. The segment operating income increase was a direct result of the sales volume increases and continued realization from synergies from the acquisition of Vought, offset by net unfavorable cumulative catch-up adjustments on long-term contracts (\$5.5 million), increased legal fees (\$0.1 million) and production delay and related costs due to Hurricane Sandy (\$0.9 million). The cumulative catch-up adjustments to operating income included gross favorable adjustments of \$6.8 million and gross unfavorable adjustments of \$12.2 million. The cumulative catch-up adjustments for the quarter ended December 31, 2012 were due to provisions for technical problems on production lots on early-stage programs and revisions in our mix of various material and labor costs related to our efforts to gain efficiencies through expansion of our in-sourcing capabilities. Segment operating income for the quarter ended December 31, 2011 included net favorable cumulative catch-up adjustments of \$8.4 million.

Corporate expenses increased by \$1.7 million, or 14.0%, to \$13.5 million for the quarter ended December 31, 2012 from \$11.8 million for the quarter ended December 31, 2011. This increase was due to \$2.0 million special termination benefit for an early retirement incentive offered to a portion of our largest union represented employee pension plan participants and \$0.5 million additional equity compensation, offset by improved efficiencies in our Mexican facility.

Interest expense and other increased by \$2.2 million, or 15.3%, to \$16.8 million for the quarter ended December 31, 2012 compared to \$14.5 million for the prior year period. Included in interest expense and other for the quarter ended December 31, 2011 was a \$2.9 million favorable fair value adjustment due to the reduction of a contingent earnout liability associated with a prior acquisition due to reductions in the projected earnings over the respective earnout periods.

The effective income tax rate for the quarter ended December 31, 2012 was 36.0% compared to 36.1% for the quarter ended December 31, 2011. For the three months ended December 31, 2012, the income tax provision included \$2.2 million of tax expense due to the recapture of domestic production deductions taken in earlier years associated with a refund claim of \$25.2 million filed in the second quarter. The refund claim receivable is included in "Other, net" in the consolidated balance sheet as of December 31, 2012. For the fiscal year ending March 31, 2013, the Company expects its effective tax rate to be approximately 35.5%, reflecting the retroactive reinstatement of the research and experimentation tax credit as of January 2013.

### **Business Segment Performance**

We report our financial performance based on the following three reportable segments: the Aerostructures Group, the Aerospace Systems Group and the Aftermarket Services Group. The results of operations among our operating segments vary due to differences in competitors, customers, extent of proprietary deliverables and performance. For example, our Aerostructures segment generally includes long-term sole-source or preferred supplier contracts and the

success of these programs provides a strong foundation for our business and positions us well for future growth on new programs and new derivatives. This compares to our Aerospace Systems segment which generally includes proprietary products and/or arrangements where we become the primary source or one of a few primary sources to our customers, where our unique manufacturing capabilities command a higher margin. Also, OEMs are increasingly focusing on assembly activities while outsourcing more manufacturing and repair to third parties, and as a result, are less of a competitive force than in previous years. In contrast, our Aftermarket Services segment provides MRO services on components and accessories manufactured by third parties, with more diverse competition, including airlines, OEMs and other third-party service providers. In addition, variability in the timing and extent of customer requests performed in the Aftermarket Services segment can provide for greater volatility and less predictability in revenue and earnings than that experienced in the Aerostructures and Aerospace Systems segments. The Aerostructures segment consists of the Company's operations that manufacture products primarily for the aerospace OEM market. The Aerostructures segment's revenues are derived from the design, manufacture, assembly and integration of both build-to-print and proprietary metallic and composite aerostructures and structural components, including aircraft wings,

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

fuselage sections, tail assemblies, engine nacelles, flight control surfaces as well as helicopter cabins. Further, the segment's operations also design and manufacture composite assemblies for floor panels and environmental control system ducts. These products are sold to various aerospace OEMs on a global basis.

The Aerospace Systems segment consists of the Company's operations that also manufacture products primarily for the aerospace OEM market. The segment's operations design a wide range of proprietary and build-to-print components and engineer mechanical and electromechanical controls, such as hydraulic systems, main engine gearbox assemblies, accumulators, mechanical control cables and non-structural cockpit components. These products are sold to various aerospace OEMs on a global basis and the related aftermarket.

The Aftermarket Services segment consists of the Company's operations that provide maintenance, repair and overhaul services to both commercial and military markets on components and accessories manufactured by third parties. Maintenance, repair and overhaul revenues are derived from services on auxiliary power units, airframe and engine accessories, including constant-speed drives, cabin compressors, starters and generators, and pneumatic drive units. In addition, the segment's operations repair and overhaul thrust reversers, nacelle components and flight control surfaces. The segment's operations also perform repair and overhaul services and supply spare parts for various types of cockpit instruments and gauges for a broad range of commercial airlines on a worldwide basis.

We currently generate a majority of our revenue from clients in the commercial aerospace industry, the military, the business jet industry and the regional airline industry. Our growth and financial results are largely dependent on continued demand for our products and services from clients in these industries. If any of these industries experiences a downturn, our clients in these sectors may conduct less business with us. The following table summarizes our net sales by end market by business segment. The loss of one or more of our major customers or an economic downturn in the commercial airline or the military and defense markets could have a material adverse effect on our business.

	Three Months Ended December 31,				
	2012	2011			
Aerostructures					
Commercial aerospace	45.4	% 39.1	%		
Military	18.6	% 23.8	%		
Business Jets	10.9	% 11.6	%		
Regional	0.3	% 0.5	%		
Non-aviation	0.8	% 0.7	%		
Total Aerostructures net sales	76.0	% 75.7	%		
Aerospace Systems					
Commercial aerospace	6.2	% 5.8	%		
Military	7.3	% 7.7	%		
Business Jets	0.7	% 1.0	%		
Regional	0.4	% 0.5	%		
Non-aviation	1.2	% 1.0	%		
Total Aerospace Systems net sales	15.8	% 16.0	%		
Aftermarket Services					
Commercial aerospace	6.3	% 6.2	%		
Military	1.3	% 0.9	%		
Business Jets	0.3	% 0.4	%		
Regional	0.1	% 0.2	%		
Non-aviation	0.2	% 0.6	%		
Total Aftermarket Services net sales	8.2	% 8.3	%		
Total Consolidated net sales	100.0	% 100.0	%		

<u>Table Of Contents</u> Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

We continue to experience a higher proportion of our sales mix in the commercial aerospace end market. We have continued to experience a decrease in our military end market due in part to customer deferrals as well as expected declines in the C-17 and C-130 programs. Due to our continued expected growth in the commercial aerospace end market and the planned reductions in defense spending under the Budget Act, we expect the declining trend in the military end market to continue.

	Quarter End December 3				% of Tot Sales	tal		
	2012	2011	% Change		2012		2011	
	(in thousand	ds)	enange					
NET SALES Aerostructures Aerospace Systems Aftermarket Services Elimination of inter-segment sales	\$676,791 141,059 74,587 (1,872) \$890,565	\$626,045 133,291 68,640 (2,014 \$825,962	8.1 5.8 8.7 ) (7.1 7.8	% % )%	76.0 15.8 8.4 (0.2 100.0	% % )%	75.8 16.1 8.3 (0.2 100.0	% % % )%
	Quarter E				% of Se	egme	nt	
	December	r 31,			Sales			
	2012	2011	% Change	e	2012		2011	
	(in thousa	inds)	C					
SEGMENT OPERATING INCOME								
Aerostructures	\$117,450				6 17.4		16.6	%
Aerospace Systems	20,562	18,623	10.4		6 14.6		14.0	%
Aftermarket Services	9,856	6,917	42.5		6 13.2	%	10.1	%
Corporate	(13,508	) (11,847	) 14.0		6 n/a 6 15.1	01	n/a	%
	\$134,360	\$117,640	) 14.2	%	0 13.1	%	14.2	%
	Quarter Er December				% of So Sales	egme	ent	
	2012	2011	% Change	:	2012		2011	
	(in thousa	nds)	U					
EBITDA								
Aerostructures	\$135,411	\$121,429			20.0		19.4	%
Aerospace Systems	25,269	22,919	10.3	%			17.2	%
Aftermarket Services	12,138	9,348	29.8	% \}		%	13.6	%
Corporate	(10,316	) (10,919	) (5.5		6 n/a	~	n/a	01
	\$162,502	\$142,777	13.8	%	6 18.2	%	17.3	%

Aerostructures: The Aerostructures segment net sales increased by \$50.7 million, or 8.1%, to \$676.8 million for the quarter ended December 31, 2012 from \$626.0 million for the quarter ended December 31, 2011. The increase was entirely organic and was due to the increases in our customers' production rates on existing programs. Net sales for the quarter ended December 31, 2012 included \$8.4 million in total non-recurring revenues, as compared to \$24.2 million

in non-recurring revenues for the quarter ended December 31, 2011.

Aerostructures segment operating income increased by \$13.5 million, or 13.0%, to \$117.5 million for the quarter ended December 31, 2012 from \$103.9 million for the quarter ended December 31, 2011. Segment operating income improved due to increased sales volume, improved efficiencies and increased realization from synergies from the acquisition of Vought. Operating income for the quarter ended December 31, 2012 included net unfavorable cumulative catch-up adjustments on long-

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## <u>Table Of Contents</u> Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

term contracts (\$5.5 million) and offset by lower pension and other postretirement benefit expenses (\$3.6 million). Segment operating income for the quarter ended December 31, 2011 included net favorable cumulative catch-up adjustments of \$8.4 million. These same factors contributed to the increase in EBITDA year over year.

Aerostructures segment operating income as a percentage of segment sales increased to 17.4% for the quarter ended December 31, 2012 as compared to 16.6% for the quarter ended December 31, 2011, due to the increased sales volume driving improved efficiencies as well as lower pension and other postretirement benefit expenses discussed above, which also caused the improvements in EBITDA margin.

Aerospace Systems: The Aerospace Systems segment net sales increased by \$7.8 million, or 5.8%, to \$141.1 million for the quarter ended December 31, 2012 from \$133.3 million for the quarter ended December 31, 2011. Organic sales increased \$6.5 million or 4.9%, and the acquisition of Embee Incorporated ("Embee") contributed \$1.3 million in net sales. Net sales increased due to increases in our customers' production rates on commercial programs and market share gains.

Aerospace Systems segment operating income increased by \$1.9 million, or 10.4%, to \$20.6 million for the quarter ended December 31, 2012 from \$18.6 million for the quarter ended December 31, 2011. Operating income increased primarily due to increased sales and increased efficiencies in production associated with higher volume of work, offset by increased legal fees (\$0.3 million) associated with the trade secret litigation and \$0.7 million of expenses related to Hurricane Sandy. These same factors contributed to the increase in EBITDA year over year.

Aerospace Systems segment operating income as a percentage of segment sales increased slightly to 14.6% for the quarter ended December 31, 2012 as compared to 14.0% for the quarter ended December 31, 2011.

Aftermarket Services: The Aftermarket Services segment net sales increased by \$5.9 million, or 8.7%, to \$74.6 million for the quarter ended December 31, 2012 from \$68.6 million for the quarter ended December 31, 2011. Organic sales increased \$3.4 million, or 4.9% and the acquisition of Aviation Network Services, LLC ("ANS") contributed \$2.5 million in net sales. Organic net sales increased primarily due to higher military sales and market share gains.

Aftermarket Services segment operating income increased by \$2.9 million, or 42.5%, to \$9.9 million for the quarter ended December 31, 2012 from \$6.9 million for the quarter ended December 31, 2011. Operating income increased due to contributions from the acquisition of ANS (\$1.3 million) and to the increase in organic net sales volume. The sales volume increases improved our production efficiencies by increasing organic gross margins to 24.3% from 23.0% in the prior year period. These same factors contributed to the increase in EBITDA year over year.

Aftermarket Services segment operating income as a percentage of segment sales increased to 13.2% for the quarter ended December 31, 2012 as compared with 10.1% for the quarter ended December 31, 2011, due to the increase in sales volume and related efficiencies and the contributions from the acquisition of ANS noted above, which also caused the improvement in EBITDA margin.

<u>Table Of Contents</u> Management's Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Nine months ended December 31, 2012 compared to nine months ended December 31, 2011

	Nine Months Ended					
	December 31,					
	2012	2011				
	(dollars in thousands)					
Net sales	\$2,716,434	\$2,461,553				
Segment operating income	\$461,141	\$368,987				
Corporate expenses	(42,894	) (37,511	)			
Total operating income	418,247	331,476				
Interest expense and other	50,668	58,676				
Income tax expense	135,834	97,429				
Income from continuing operations	231,745	175,371				
Loss from discontinued operations, net		(765	)			
Net income	\$231,745	\$174,606				

Net sales increased by \$254.9 million, or 10.4%, to \$2.72 billion for the nine months ended December 31, 2012 from \$2.46 billion for the nine months ended December 31, 2011. Organic sales increased \$245.1 million, or 10.0%, due to the increases in our customers' production rates on existing programs and increases in recent product introductions. Net sales for the nine months ended December 31, 2012 included \$49.0 million in total non-recurring revenues, including a \$20.0 million non-recurring termination claim settlement, as compared to \$41.0 million in non-recurring revenues for the nine months ended December 31, 2011. The prior year period was negatively impacted by Boeing's delay with the 747, along with declines in non-recurring work related to the 747 program.

Cost of sales increased \$160.1 million, or 8.6%, to \$2.02 billion for the nine months ended December 31, 2012 from \$1.86 billion for the nine months ended December 31, 2011. This increase was primarily due to increased sales. Gross margin for the nine months ended December 31, 2012 was 25.7%, as compared to 24.5% for the prior year period. This change was impacted by improved execution, increased realization of synergies from the acquisition of Vought, changes in the overall sales mix, as well as the margin on a non-recurring termination claim settlement (\$7.0 million), and lower pension benefit expenses.

Segment operating income increased by \$92.2 million, or 25.0%, to \$461.1 million for the nine months ended December 31, 2012 from \$369.0 million for the nine months ended December 31, 2011. The segment operating income increase was a direct result of the gross margin improvements including increased sales noted above, which included improved execution, increased realization from synergies from the acquisition of Vought, lower pension and other postretirement benefit expenses (\$11.3 million) offset in part by net unfavorable cumulative catch-up adjustments on long-term contracts (\$8.0 million). The cumulative catch-up adjustments to operating income included gross favorable adjustments of \$10.3 million and gross unfavorable adjustments of \$18.3 million. The cumulative catch-up adjustments for the nine months ended December 31, 2012 were due primarily to increased costs from suppliers on the C-17 and 747-8 programs. Segment operating income for the nine months ended December 31, 2011 included net favorable cumulative catch-up adjustments of \$15.7 million. Offsetting the improvements in gross margin, segment operating income was negatively impacted by increased legal fees (\$2.3 million) and production delay and related costs due to Hurricane Sandy (\$0.9 million).

Corporate expenses increased by \$5.4 million, or 14.4%, to \$42.9 million for the nine months ended December 31, 2012 from \$37.5 million for the nine months ended December 31, 2011. This increase was due to \$5.1 million special

termination benefits for early retirement incentives, as well as \$1.4 million additional compensation and benefits expense due to increased head count as compared to the prior year period and increased equity compensation, offset by improved efficiencies in our Mexican facility.

Interest expense and other decreased by \$8.0 million, or 13.6%, to \$50.7 million for the nine months ended December 31, 2012 compared to \$58.7 million for the prior year period. Interest expense and other for the nine months ended December 31, 2011 included the write-off of \$7.7 million of unamortized discounts and deferred financing fees associated with the extinguishment of the term loan credit agreement (the "Term Loan") in April 2011 and an additional \$2.5 million for

### <u>Table Of Contents</u> Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

amortization of discount on the Convertible Notes. The discount on the Convertible Notes was fully amortized as of September 30, 2011.

The effective income tax rate for the nine months ended December 31, 2012 was 37.0% compared to 35.7% for the nine months ended December 31, 2012, the income tax provision included \$2.2 million of tax expense due to the recapture of domestic production deductions taken in earlier years associated with a refund claim of \$25.2 million filed in the second quarter. The refund claim receivable is included in "Other, net" in the consolidated balance sheet as of December 31, 2012. For the fiscal year ending March 31, 2013, the Company expects its effective tax rate to be approximately 35.5%, reflecting the reinstatement of the research and development tax credit in January 2013.

In July 2011, the Company completed the sale of Triumph Precision Castings Co. for proceeds of \$3.9 million, resulting in no gain or loss on the disposition. As a result, loss from discontinued operations before income taxes was zero for the nine months ended December 31, 2012 compared with a loss from discontinued operations before income taxes of \$1.2 million for the nine months ended December 31, 2011. The benefit for income taxes was zero for the nine months ended December 31, 2012 compared to a benefit of \$0.4 million for the nine months ended December 31, 2011.

Business Segment Performance – Nine months ended December 31, 2012 compared to nine months ended December 31, 2011

The following table summarizes our net sales by end market by business segment. The loss of one or more of our major customers or an economic downturn in the commercial airline or the military and defense markets could have a material adverse effect on our business.

	Nine Months Ended December		
	31,		
Aerostructures	2012	2011	
Commercial aerospace	43.9	% 38.8	%
Military	19.2	% 23.7	%
Business Jets	11.5	% 11.6	%
Regional	0.3	% 0.6	%
Non-aviation	0.8	% 0.7	%
Total Aerostructures net sales	75.7	% 75.4	%
Aerospace Systems			
Commercial aerospace	6.0	% 5.9	%
Military	7.5	% 7.8	%
Business Jets	0.7	% 0.8	%
Regional	0.4	% 0.5	%
Non-aviation	1.3	% 1.1	%
Total Aerospace Systems net sales	15.9	% 16.1	%
Aftermarket Services			
Commercial aerospace	6.7	% 6.6	%
Military	1.1	% 0.8	%
Business Jets	0.3	% 0.4	%
Regional	0.1	% 0.2	%
Non-aviation	0.2	% 0.5	%
Total Aftermarket Services net sales	8.4	% 8.5	%

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Total Consolidated net sales

100.0 % 100.0 %

We continue to experience a higher proportion of our sales mix in the commercial aerospace end market. We recently have experienced a slight decrease in our military end market. Due to our continued expected growth in the commercial aerospace

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

end market and the planned reductions in defense spending under the Budget Act, we expect the declining trend in the military end market to continue.

	Nine Month December 3			% of Tota Sales	1	
	2012	2011	% Change	2012	2011	
	(in thousand	s)	-			
NET SALES						
Aerostructures	\$2,060,622	\$1,857,328	10.9 %	75.8	% 75.5	%
Aerospace Systems	431,710	400,076	7.9 %	15.9	% 16.2	%
Aftermarket Services	230,625	209,555	10.1 %	8.5	% 8.5	%
Elimination of inter-segment sales	(6,523)	(5,406)	20.7 %	(0.2	)% (0.2	)%
Total Net Sales	\$2,716,434	\$2,461,553	10.4 %	100.0	% 100.0	%
	Nine Mont	hs Ended		% of Seg	ment	
	December	31,		Sales		
	2012	2011	% Change	2012	2011	
	(in thousan	ds)	_			
SEGMENT OPERATING INCOME						
Aerostructures	\$358,972	\$284,410	26.2	% 17.4	% 15.3	%
Aerospace Systems	69,739	63,684	9.5	% 16.2	% 15.9	%
Aftermarket Services	32,430	20,893	55.2	% 14.1	% 10.0	%
Corporate	(42,894	) (37,511 )	14.4	% n/a	n/a	
Total Operating Income	\$418,247	\$331,476	26.2	% 15.4	% 13.5	%
	Nine Month	ns Ended		% of Seg	gment	
	December 3	31,		Sales		
	2012	2011	% Change	2012	2011	
	(in thousand	ds)				
EBITDA						
Aerostructures	\$411,331	\$332,164	23.8	% 20.0	% 17.9	%
Aerospace Systems	83,409	76,647	8.8	% 19.3	% 19.2	%
Aftermarket Services	39,327	28,095	40.0	% 17.1	% 13.4	%
Corporate	(34,313)	(34,870)	(1.6)	% n/a	n/a	
	\$499,754	\$402,036	24.3	% 18.4	% 16.3	%

Aerostructures: The Aerostructures segment net sales increased by \$203.3 million, or 10.9%, to \$2.06 billion for the nine months ended December 31, 2012 from \$1.86 billion for the nine months ended December 31, 2011. The increase was entirely organic and was due to the increases in our customers' production rates on existing programs and increases in recent product introductions. Net sales for the nine months ended December 31, 2012 included \$49.0 million in total non-recurring revenues, including a \$20.0 million non-recurring termination claim settlement, as compared to \$41.0 million in non-recurring revenues for the nine months ended December 31, 2011. The prior year period was negatively impacted by Boeing's delay with the 747, along with declines in non-recurring work related to the 747 program.

Aerostructures segment operating income increased by \$74.6 million, or 26.2%, to \$359.0 million for the nine months ended December 31, 2012 from \$284.4 million for the nine months ended December 31, 2011. Operating income for the nine months ended December 31, 2012 included net unfavorable cumulative catch-up adjustments on long-term contracts (\$8.0 million), offset by a non-recurring termination claim settlement (\$7.0 million) and lower pension and other postretirement benefit expenses (\$11.3 million). Segment operating income for the nine months ended December 31, 2011 included net favorable cumulative catch-up adjustments of \$15.7 million. Segment operating income also improved due to improved

### <u>Table Of Contents</u> Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

execution, increased realization from synergies from the acquisition of Vought and changes in the overall sales mix. These same factors contributed to the increase in EBITDA year over year.

Aerostructures segment operating income as a percentage of segment sales increased to 17.4% for the nine months ended December 31, 2012 as compared to 15.3% for the nine months ended December 31, 2011, due to the improved operational performance and other specific variances noted above.

Aerospace Systems: The Aerospace Systems segment net sales increased by \$31.6 million, or 7.9%, to \$431.7 million for the nine months ended December 31, 2012 from \$400.1 million for the nine months ended December 31, 2011. Organic sales increased \$30.3 million, or 7.5% and the acquisition of Embee contributed \$1.3 million in net sales. Organic net sales increased primarily due to continued improvements in the broader market and benefits from large outsourcing programs.

Aerospace Systems segment operating income increased by \$6.1 million, or 9.5%, to \$69.7 million for the nine months ended December 31, 2012 from \$63.7 million for the nine months ended December 31, 2011. Operating income increased due to primarily volume, sales mix and increased efficiencies in production associated with higher volume of work and increased sales (\$9.8 million), offset by increased development costs (\$3.1 million), legal fees (\$2.1 million) and bad debts (\$0.8 million). These same factors contributed to the increase in EBITDA year over year.

Aerospace Systems segment operating income as a percentage of segment sales increased to 16.2% for the nine months ended December 31, 2012 as compared to 15.9% for the nine months ended December 31, 2011, due to the improvements in gross margin noted above, offset by the increased operating expenses such as development costs, legal fees and bad debt expense. These same factors contributed to the increase in EBITDA margin year over year.

Aftermarket Services: The Aftermarket Services segment net sales increased by \$21.1 million, or 10.1%, to \$230.6 million for the nine months ended December 31, 2012 from \$209.6 million for the nine months ended December 31, 2011. Organic sales increased \$12.6 million, or 6.0% and the acquisition of ANS contributed \$8.5 million in net sales. Organic net sales increased primarily due to higher military sales and market share gains.

Aftermarket Services segment operating income increased by \$11.5 million, or 55.2%, to \$32.4 million for the nine months ended December 31, 2012 from \$20.9 million for the nine months ended December 31, 2011. Operating income increased primarily due to increased sales volume as described above, as well as increases in gross margin as a result of increased efficiencies in production associated with the higher volume of work. These same factors contributed to the increase in EBITDA year over year.

Aftermarket Services segment operating income as a percentage of segment sales increased to 14.1% for the nine months ended December 31, 2012 as compared with 10.0% for the nine months ended December 31, 2011, due to the increase in sales volume and related efficiencies noted above, which also caused the improvements in EBITDA margin.

### Liquidity and Capital Resources

Our working capital needs are generally funded through cash flows from operations and borrowings under our credit and leasing arrangements. During the nine months ended December 31, 2012, we generated approximately \$230.6 million of cash flows from operating activities, used approximately \$227.1 million in investing activities and used

approximately \$0.2 million in financing activities.

Cash flows from operations for the nine months ended December 31, 2012 increased \$87.1 million, or 60.7%, from the nine months ended December 31, 2011, principally due to higher cash earnings. While net income increased by \$57.1 million, higher income tax expense of \$38.4 million did not result in an increase in cash tax payments due to the utilization of the Company's net operating loss carryforwards.

These increases were offset in part by a decrease of \$4.5 million from changes in assets and liabilities, excluding the effects of acquisitions. Net working capital changes included increased cash uses for inventories of \$119.4 million for the nine months ended December 31, 2012, as compared to cash uses of \$65.9 million in the prior year period due to production buildup and increases in capitalized pre-production costs related to the Bombardier wing program and decreases in unliquidated progress payments, which are netted against inventory. Capitalized pre-production costs are expected to continue to increase, while our production buildup is expected to moderate over the next few quarters. In addition, net working capital changes includes increased cash uses for accounts payable and accrued liabilities of \$101.5 million for the nine months ended December 31, 2012, as compared to \$19.5 million in the prior year period due to timing; offset by increased cash provided from trade and other receivables of \$124.6 million for the nine months ended December 31, 2012, as compared to \$7.3 million in the prior year period due to increased cash collections.

Cash flows used in investing activities for the nine months ended December 31, 2012 increased \$188.6 million from the nine months ended December 31, 2011. Cash flows used in investing activities for the nine months ended December 31, 2012, included the acquisition of Embee Incorporated (\$141.0 million) and \$22.1 million in capital expenditures associated with our new facility in Red Oak, Texas. Cash flows used in financing activities for the nine months ended December 31, 2012 decreased \$110.2 million from the nine months ended December 31, 2011. Cash flows used in financing activities for the nine months ended December 31, 2012 decreased \$110.2 million from the nine months ended December 31, 2011. Cash flows used in financing activities for the nine months ended December 31, 2012 included the redemption of certain Convertible Notes of \$18.9 million, as compared to \$50.0 million in the prior year period. Cash flows used in financing activities for the nine months ended December 31, 2011 also included the extinguishment of the Term Loan (\$350.0 million).

As of December 31, 2012, \$651.0 million was available under our revolving credit facility (the "Credit Facility"). On December 31, 2012, an aggregate amount of approximately \$317.6 million was outstanding under the Credit Facility, all of

### <u>Table Of Contents</u> Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

which was accruing interest at LIBOR plus applicable basis points totaling 1.50% per annum. Amounts repaid under the Credit Facility may be reborrowed.

On May 23, 2012, the Company amended the Credit Facility with its lenders to (i) increase the availability under the Credit Facility to \$1.00 billion, with a \$50.0 million accordion feature, from \$850.0 million, (ii) extend the maturity date to May 23, 2017 and (iii) amend certain other terms and covenants.

During the first quarter of fiscal 2012, the Company extinguished its Term Loan at face value of \$350.0 million, plus accrued interest using availability under the Credit Facility. The Company recorded a pretax loss of approximately \$7.7 million associated with these transactions during the first quarter of fiscal 2012 due to the write-off of unamortized discounts and deferred financing fees on the Term Loan.

At December 31, 2012, there was \$145.0 million outstanding under our receivable securitization facility (the "Securitization Facility"). Interest rates on the Securitization Facility are based on prevailing market rates for short-term commercial paper, plus a program fee and a commitment fee.

In June 2010, the Company issued the Senior Notes due 2018 (the "2018 Notes") for \$350.0 million in principal amount. The 2018 Notes were sold at 99.27% of principal amount for net proceeds of \$347.5 million, and have an effective interest yield of 8.75%. Interest on the 2018 Notes is payable semiannually in cash in arrears on January 15 and May 15 of each year. We used the net proceeds as partial consideration of the acquisition of Vought. In connection with the issuance of the 2018 Notes, the Company incurred approximately \$7.3 million of costs, which were deferred and are being amortized on the effective interest method over the term of the notes.

In November 2009, the Company issued the Senior Subordinated Notes Due 2017 (the "2017 Notes") for \$175.0 million in principal amount. The 2017 Notes were sold at 98.56% of principal amount for net proceeds of \$172.5 million, and have an effective interest yield of 8.25%. Interest on the 2017 Notes is payable semiannually in cash in arrears on May 15 and November 15 of each year. We used the net proceeds for general corporate purposes, which included debt reduction, including repayment of amounts outstanding under the Credit Facility, without any permanent reduction of the commitments thereunder. In connection with the issuance of the 2017 Notes, the Company incurred approximately \$4.4 million of costs, which were deferred and are being amortized on the effective interest method over the term of the notes.

In September 2006, the Company issued the Convertible Notes. The Convertible Notes are direct, unsecured, senior subordinated obligations of the Company, and rank (i) junior in right of payment to all of the Company's existing and future senior indebtedness, (ii) equal in right of payment with any other future senior subordinated indebtedness, and (iii) senior in right of payment to all subordinated indebtedness. The Convertible Notes mature on October 1, 2026, unless earlier redeemed, repurchased or converted. The Company may redeem the Convertible Notes for cash, either in whole or in part, at any time on or after October 6, 2011 at a redemption price equal to 100% of the principal amount of the Convertible Notes to be redeemed plus accrued and unpaid interest, including contingent interest and additional amounts, if any, up to but not including the date of redemption. Prior to fiscal 2011, the Company paid \$19.4 million to purchase \$22.2 million in principal amounts of the Convertible Notes. During the fiscal year ended March 31, 2012, the Company settled the conversion of \$50.4 million in principal value of the Convertible Notes, as requested by the respective holders, with the principal settled in cash and the conversion benefit settled through the issuance of 772,438 shares. During the nine months ended December 31, 2012, the Company settled the conversion of \$18.9 million in principal value of the Convertible Notes, as requested by the respective holders, with the principal settled through the issuance of 387,147 shares. In December 2012, the

Company received notice of conversion from holders of \$0.4 million in principal value of the Convertible Notes. These conversions will settle in the fourth quarter of fiscal 2013 with the principal settled in cash and the conversion benefit settled through the issuance of approximately 8,123 shares. In January 2013, the Company delivered a notice to holders of the Convertible Notes to the effect that, for at least 20 trading days during the 30 consecutive trading days preceding December 31, 2012, the closing price of the Company's common stock was greater than or equal to 130% of the conversion price of such notes on the last trading day. Under the terms of the Convertible Notes, the increase in the Company's stock price triggered a provision, which gave holders of the Convertible Notes a put option through March 31, 2013.

Capital expenditures were approximately \$89.7 million for the nine months ended December 31, 2012, including the construction of our facility in Red Oak, Texas and manufacturing machinery and equipment. We funded these expenditures through cash generated from operations. We expect capital expenditures and investments in new major programs of approximately \$140.0 million to \$160.0 million for our fiscal year ending March 31, 2013, of which \$50.0 million will be

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

reflected in inventory. The expenditures are expected to be used mainly to expand capacity or replace old equipment at several facilities.

The expected future cash flows for the next five years for long-term debt, leases and other obligations are as follows:

	Payments Due (dollars in the	•			
Contractual Obligations	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Debt principal (1)	\$1,178,569	\$133,951	\$173,302	\$332,773	\$538,543
Debt interest (2)	261,428	51,178	92,834	90,203	27,213
Operating leases	93,676	21,096	44,562	11,618	16,400
Contingent payments	19,000	17,100	1,900		
Purchase obligations	1,545	981	547	17	_
Total	\$1,554,218	\$224,306	\$313,145	\$434,611	\$582,156

(1) Included in the Company's balance sheet at December 31, 2012, plus discounts on the 2017 Notes and the 2018 Notes of \$1.7 million and \$1.9 million, respectively, being amortized to expense through November 2017 and July 2018, respectively.

(2) Includes fixed-rate interest only.

The above table excludes unrecognized tax benefits of \$7.2 million as of December 31, 2012 since we cannot predict with reasonable certainty the timing of cash settlements with the respective taxing authorities.

The table also excludes our defined pension benefit obligations. We made contributions to our defined benefit pension plans of \$122.2 million and \$135.1 million in fiscal 2012 and 2011, respectively. We expect to make total pension and postretirement plan contributions of \$109.2 million to our benefit plans during fiscal 2013. For the nine months ended December 31, 2012, the Company made pension contributions of \$103.8 million versus \$97.7 million for the nine months ended December 31, 2011 . One of our major actions related to the synergies from the acquisition of Vought may result in the closure of a portion of our Dallas facility, which we expect may create a pension curtailment loss in a future quarter. The Company is required to make minimum contributions to its defined benefit pension plans under the minimum funding requirements of the Employee Retirement Income Security Act of 1974, the Pension Funding Equity Act of 2004 and the Pension Protection Act of 2006.

We are continuing to negotiate an acceptable lease with the new landlord of our largest facility, occupied by Triumph Aerostructures-Vought Aircraft Division, while developing alternative plans to relocate our operations. Any relocation from this facility would involve a significant investment in capital and expense, but would be expected to produce significant long-term savings to the Company. We expect to make a decision in our fourth quarter of fiscal 2013.

We believe that cash generated by operations and borrowings under the Credit Facility will be sufficient to meet anticipated cash requirements for our current operations for the foreseeable future. However, we have a stated policy to grow through acquisitions and are continuously evaluating various acquisition opportunities. As a result, we currently are pursuing the potential purchase of a number of candidates. In the event that more than one of these transactions are successfully consummated, the availability under the Credit Facility might be fully utilized and additional funding sources may be needed. There can be no assurance that such funding sources will be available to us on terms favorable to us, if at all.

### Critical Accounting Policies

The Company's critical accounting policies are discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations and notes accompanying the consolidated financial statements that appear in the Annual Report on Form 10-K for the fiscal year ended March 31, 2012. Except as otherwise disclosed in the financial statements and accompanying notes included in this report, there were no material changes subsequent to the filing of the Annual Report on Form 10-K for the fiscal year ended March 31, 2012 in the Company's critical accounting policies or in the assumptions or estimates used to prepare the financial information appearing in this report.

<u>Table Of Contents</u> Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### Forward-Looking Statements

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 relating to our future operations and prospects, including statements that are based on current projections and expectations about the markets in which we operate, and our beliefs concerning future performance and capital requirements based upon current available information. Such statements are based on our beliefs as well as assumptions made by and information currently available to us. When used in this document, words like "may," "might," "will," "expect," "anticipate," "believe," "potential," and similar expressions are intended to identify forward-looking statement Actual results could differ materially from our current expectations. For example, there can be no assurance that additional capital will not be required or that additional capital, if required, will be available on reasonable terms, if at all, at such times and in such amounts as may be needed by us. In addition to these factors, among other factors that could cause actual results to differ materially are uncertainties relating to the integration of acquired businesses, general economic conditions affecting our business, dependence of certain of our businesses on certain key customers as well as competitive factors relating to the aviation industry. For a more detailed discussion of these and other factors affecting us, see the risk factors described in our Annual Report on Form 10-K for the fiscal year ended March 31, 2012, filed with the SEC in May 2012.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

For information regarding our exposure to certain market risks, see "Item 7A. Quantitative and Qualitative Disclosures About Market Risk" in our Annual Report on Form 10-K for the fiscal year ended March 31, 2012. There has been no material change in this information during the period covered by this report.

Item 4. Controls and Procedures.

(a) Evaluation of disclosure controls and procedures.

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As of December 31, 2012, we completed an evaluation, under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on the foregoing, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of December 31, 2012.

(b) Changes in internal control over financial reporting.

There were no changes that occurred during the fiscal quarter covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

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### TRIUMPH GROUP, INC.

#### Part II. Other Information

### Item 6. Exhibits.

Exhibit 31.1	Certification by President and CEO Pursuant to Rule 13a-14(a)/15d-14(a).
Exhibit 31.2	Certification by Executive Vice President, CFO and Treasurer Pursuant to Rule
	13a-14(a)/15d-14(a).
Exhibit 32.1	Certification of Periodic Report by President and CEO Furnished Pursuant to 18 U.S.C. Section
	1350 Adopted Pursuant to Section 906 Sarbanes-Oxley Act of 2002.
Exhibit 32.2	Certification of Periodic Report by Executive Vice President, CFO and Treasurer Furnished
	Pursuant to 18 U.S.C. Section 1350 Adopted Pursuant to Section 906 Sarbanes-Oxley Act of
	2002.
Exhibit 101	The following financial information from Triumph Group, Inc.'s Quarterly Report on Form 10-Q
	for the quarter ended September 30, 2012 formatted in XBRL: (i) Consolidated Balance Sheets as
	of September 30, 2012 and March 31, 2012; (ii) Consolidated Statements of Income for the three
	and six months ended September 30, 2012 and 2011; (iii) Consolidated Statements of
	Comprehensive Income for the three and six months ended September 30, 2012 and 2011; (iv)
	Consolidated Statements of Cash Flows for the six months ended September 30, 2012 and 2011;
	and (1) Notes to Consolidated Financial Statements.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. Triumph Group, Inc.

(Registrant)	
/s/ Jeffry D. Frisby Jeffry D. Frisby, President & CEO (Principal Executive Officer)	February 4, 2013
/s/ M. David Kornblatt M. David Kornblatt, Executive Vice President & CFO (Principal Financial Officer)	February 4, 2013
/s/ Thomas A. Quigley, III Thomas A. Quigley, III, Vice President and Controller (Principal Accounting Officer)	February 4, 2013

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# EXHIBIT INDEX

Exhibit Number	Description
31.1	Certification by President and Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a).
31.2	Certification by Executive Vice President, Chief Financial Officer and Treasurer Pursuant to Rule 13a-14(a)/15d-14(a).
32.1	Certification of Periodic Report by President and Chief Executive Officer Furnished Pursuant to 18 U.S.C. Section 1350 Adopted Pursuant to Section 906 Sarbanes-Oxley Act of 2002.
32.2	Certification of Periodic Report by Executive Vice President, Chief Financial Officer and Treasurer Furnished Pursuant to 18 U.S.C. Section 1350 Adopted Pursuant to Section 906 Sarbanes-Oxley Act of 2002.
101	The following financial information from Triumph Group, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2012 formatted in XBRL: (i) Consolidated Balance Sheets as of September 30, 2012 and March 31, 2012; (ii) Consolidated Statements of Income for the three and six months ended September 30, 2012 and 2011; (iii) Consolidated Statements of Comprehensive Income for the three and six months ended September 30, 2012 and 2011; (iv) Consolidated Statements of Cash Flows for the six months ended September 30, 2011 and 2011; (iv) Notes to Consolidated Financial Statements.