ATLAS AIR WORLDWIDE HOLDINGS INC Form 10-Q
May 03, 2012
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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

#### **FORM 10-Q**

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

OR

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-16545

### Atlas Air Worldwide Holdings, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

13-4146982

(IRS Employer Identification No.)

#### 2000 Westchester Avenue, Purchase, New York

10577

(Address of principal executive offices)

(Zip Code)

(914) 701-8000

(Registrant s telephone number, including area code)

#### Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company "

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of March 31, 2012, there were 26,421,640 shares of the registrant s Common Stock outstanding.

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#### PART I FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

#### Atlas Air Worldwide Holdings, Inc.

#### **Consolidated Balance Sheets**

(in thousands, except share data)

(Unaudited)

	Ma	rch 31, 2012	Decei	nber 31, 2011
Assets				
Current Assets				
Cash and cash equivalents	\$	166,649	\$	187,111
Short-term investments		8,236		8,097
Accounts receivable, net of allowance of \$3,146 and \$1,931, respectively		97,869		93,213
Prepaid maintenance		35,681		35,902
Deferred taxes		11,714		10,580
Prepaid expenses and other current assets		72,026		58,934
Total current assets		392,175		393,837
Property and Equipment				
Flight equipment		1,458,590		1,466,384
Ground equipment		35,605		33,788
Less: accumulated depreciation		(145,253)		(159,123)
Purchase deposits for flight equipment		417,970		407,184
Property and equipment, net		1,766,912		1,748,233
Other Assets				
Long-term investments and accrued interest		137,784		135,735
Deposits and other assets		80,646		73,232
Intangible assets, net		38,776		39,961
Total Assets	\$	2,416,293	\$	2,390,998
Liabilities and Equity				
Current Liabilities				
Accounts payable	\$	27,376	\$	27,352
Accrued liabilities		160,053		175,298
Current portion of long-term debt		78,342		70,007
Total current liabilities		265,771		272,657
Other Liabilities				
Long-term debt		690,304		680,009
Deferred taxes		186,545		178,069
Other liabilities		119,502		118,888
Total other liabilities		996,351		976,966
Commitments and contingencies				
Equity				
Stockholders Equity				

Preferred stock, \$1 par value; 10,000,000 shares authorized; no shares issued		
Common stock, \$0.01 par value; 50,000,000 shares authorized; 27,647,583 and		
27,462,116 shares issued, 26,421,640 and 26,304,764, shares outstanding (net of treasury		
stock), as of March 31, 2012 and December 31, 2011, respectively	277	275
Additional paid-in-capital	530,889	525,670
Treasury stock, at cost; 1,225,943 and 1,157,352 shares, respectively	(44,687)	(41,499)
Accumulated other comprehensive loss	(15,919)	(15,683)
Retained earnings	681,584	668,749
Total stockholders equity	1,152,144	1,137,512
Noncontrolling interest	2,027	3,863
Total equity	1,154,171	1,141,375
		· · ·
Total Liabilities and Equity	\$ 2,416,293	\$ 2,390,998

See accompanying Notes to Unaudited Consolidated Financial Statements

#### Atlas Air Worldwide Holdings, Inc.

#### **Consolidated Statements of Operations**

(in thousands, except per share data)

(Unaudited)

		For the Three Months Ende		
	March 31, 2012	Mar	ch 31, 2011	
Operating Revenue	0.4.7.4.700		44600	
ACMI	\$ 154,703	\$	146,035	
AMC charter	121,294		81,176	
Commercial charter	76,947		65,536	
Dry leasing	2,945		1,543	
Other	3,415		3,316	
Total Operating Revenue	\$ 359,304	\$	297,606	
Operating Expenses				
Aircraft fuel	94,763		74,167	
Salaries, wages and benefits	70,876		61,764	
Maintenance, materials and repairs	52,980		50,069	
Aircraft rent	39,418		38,354	
Depreciation and amortization	14,303		8,330	
Landing fees and other rent	13,055		11,340	
Travel	12,620		9,122	
Ground handling and airport fees	7,620		5,302	
Gain on disposal of aircraft	(196)		(120)	
Other	33,286		22,787	
Total Operating Expenses	338,725		281,115	
Operating Income	20,579		16,491	
Non-operating Expenses / (Income)				
Interest income	(4,909)		(5,115)	
Interest expense	13,963		10,296	
Capitalized interest	(6,352)		(5,417)	
Other (income) expense, net	(297)		41	
Total Non-operating Expenses (Income)	2,405		(195)	
Income before income taxes	18,174		16,686	
Income tax expense	7,234		6,224	
Net Income	10,940		10,462	
Less: Net loss attributable to noncontrolling interests	(1,895)		(54)	
Net Income Attributable to Common Stockholders	\$ 12,835	\$	10,516	
Earnings per share:				
Basic	\$ 0.49	\$	0.40	

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Diluted	\$ 0.48	5 0.40
Weighted average shares: Basic	26,360	26,041
Diluted	26,488	26,289

See accompanying Notes to Unaudited Consolidated Financial Statements

#### Atlas Air Worldwide Holdings, Inc.

#### **Consolidated Statements of Comprehensive Income**

(in thousands)

(Unaudited)

	For the Three Months Ended			
	March 31, 2012	Marc	ch 31, 2011	
Net Income	\$ 10,940	\$	10,462	
Other comprehensive income (loss):				
Interest rate derivatives:				
Net change in fair value	(713)			
Reclassification into earnings	253			
Income tax benefit	167			
Foreign currency translation:				
Translation adjustment	157		195	
Income tax expense	(41)		(39)	
Other comprehensive income (loss)	(177)		156	
Comprehensive Income	10,763		10,618	
Less: Comprehensive income (loss) attributable to noncontrolling interests	(1,836)		26	
- -				
Comprehensive Income Attributable to Common Stockholders	\$ 12,599	\$	10,592	

See accompanying Notes to Unaudited Consolidated Financial Statements

#### Atlas Air Worldwide Holdings, Inc.

#### **Consolidated Statements of Cash Flows**

(in thousands)

(Unaudited)

	For the Thre		
Operating Activities:	March 31, 2012	Mar	ch 31, 2011
Net Income Attributable to Common Stockholders	\$ 12,835	\$	10,516
Net loss attributable to noncontrolling interests	(1,895)	Ф	(54)
Net loss autibutable to holicontrolling interests	(1,893)		(34)
Net Income	10,940		10,462
Adjustments to reconcile Net Income to net cash provided by operating activities:			
Depreciation and amortization	16,405		10,182
Accretion of debt securities discount	(2,167)		(2,048)
Provision for allowance for doubtful accounts	709		25
Gain on disposal of aircraft	(196)		(120)
Deferred taxes	6,580		2,685
Stock-based compensation expense	4,604		3,748
Changes in:			
Accounts receivable	(4,855)		5
Prepaid expenses and other current assets	3,497		(9,176)
Deposits and other assets	(2,251)		(4,758)
Accounts payable and accrued liabilities	(15,178)		3,123
Net cash provided by operating activities	18,088		14,128
Investing Activities:	(10.726)		(4.220)
Capital expenditures	(10,726)		(4,238)
Purchase deposits and delivery payments for flight equipment	(42,936)		(7,293)
Investment in debt securities	(1,179)		
Proceeds from short-term investments	2,660		1,163
Proceeds from disposal of aircraft	415		165
Net cash used for investing activities	(51,766)		(10,203)
Financing Activities:			
Proceeds from debt issuance	35,695		
Proceeds from stock option exercises			3,255
Purchase of treasury stock	(3,188)		(9,062)
Excess tax benefit from stock-based compensation expense	617		2,801
Payment of debt issuance costs	(1,596)		
Payments of debt	(18,312)		(12,997)
Net cash provided by (used for) financing activities	13,216		(16,003)
Net decrease in cash and cash equivalents	(20,462)		(12,078)
Cash and cash equivalents at the beginning of period	187,111		588,852
Cash and cash equivalents at the end of period	\$ 166,649	\$	576,774

See accompanying Notes to Unaudited Consolidated Financial Statements

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#### Atlas Air Worldwide Holdings, Inc.

#### Consolidated Statements of Stockholders Equity

(in thousands, except share data)

(Unaudited)

				Additional	Acc	cumulated Other		Total			
	Co	mmon	Treasury	Paid-In		other prehensive Income	Retained	Stockholders 1	Noncontr	olling	Total
	S	tock	Stock	Capital		(Loss)	Earnings	Equity	Intere	est	Equity
Balance at December 31, 2010	\$	270	\$ (32,248)	\$ 505,297	\$	458	\$ 572,666	\$ 1,046,443	\$ 3.	647	\$ 1,050,090
Net Income							10,516	10,516		(54)	10,462
Other comprehensive income (loss)						76		76		80	156
								10.502		26	10.610
Comprehensive Income (Loss)								10,592		26	10,618
Stock option and restricted stock											
compensation				3,748				3,748			3,748
Purchase of 134,682 shares of treasury stock			(9,062)					(9,062)			(9,062)
Exercise of 79,709 employee stock options				3,255				3,255			3,255
Issuance of 359,301 shares of restricted stock		4		(4)							
Tax benefit on restricted stock and stock											
options				2,801				2,801			2,801
- <del>-</del>											
Balance at March 31, 2011	\$	274	\$ (41,310)	\$ 515,097	\$	534	\$ 583,182	\$ 1,057,777	\$ 3,	673	\$ 1,061,450

				Additional	Acc	cumulated Other			Total			
	Co	mmon	Treasury	Paid-In		otner prehensive Income	Retained	St	ockholders	Nonc	ontrolling	Total
	S	tock	Stock	Capital		(Loss)	Earnings		Equity	Ir	iterest	Equity
Balance at December 31, 2011	\$	275	\$ (41,499)	\$ 525,670	\$	(15,683)	\$ 668,749	\$	1,137,512	\$	3,863	\$ 1,141,375
Net Income							12,835		12,835		(1,895)	10,940
Other comprehensive income (loss)						(236)			(236)		59	(177)
Comprehensive Income (Loss) Stock option and restricted stock									12,599		(1,836)	10,763
compensation				4,604					4,604			4,604
Purchase of 68,591 shares of treasury stock			(3,188)						(3,188)			(3,188)
Issuance of 185,467 shares of restricted stock		2		(2)								
Tax benefit on restricted stock and stock options				617					617			617
Balance at March 31, 2012	\$	277	\$ (44,687)	\$ 530,889	\$	(15,919)	\$ 681,584	\$	1,152,144	\$	2,027	\$ 1,154,171

See accompanying Notes to Unaudited Consolidated Financial Statements

#### Atlas Air Worldwide Holdings, Inc.

#### Notes to Unaudited Consolidated Financial Statements

#### March 31, 2012

#### 1. Basis of Presentation

Our consolidated financial statements include the accounts of the holding company, Atlas Air Worldwide Holdings, Inc. ( AAWW ) and its consolidated subsidiaries. AAWW is the parent company of its principal operating subsidiary, Atlas Air, Inc. ( Atlas ), and of Polar Air Cargo LLC ( Old Polar ). AAWW is also the parent company of several subsidiaries related to our dry leasing services (collectively referred to as Titan ). In addition, we are the primary beneficiary of Global Supply Systems Limited ( GSS ), a consolidated subsidiary. AAWW has a 51% equity interest and 75% voting interest in Polar Air Cargo Worldwide, Inc. ( Polar ). We record our share of Polar s results under the equity method of accounting.

The terms we, us, our, and the Company mean AAWW and all entities included in its consolidated financial statements.

We provide outsourced aircraft and aviation operating services throughout the world, serving Africa, Asia, Australia, Europe, the Middle East, North America and South America through: (i) contractual service arrangements, including contracts through which we provide aircraft to customers and value-added services, including crew, maintenance and insurance ( ACMI ), as well as contracts through which we provide crew, maintenance and insurance, with the customer providing the aircraft ( CMI ); (ii) military charter services ( AMC Charter ); (iii) seasonal, commercial and ad-hoc charter services ( Commercial Charter ); and (iv) dry leasing or sub-leasing of aircraft and engines ( Dry Leasing or Dry Lease ).

The accompanying unaudited consolidated financial statements and related notes (the Financial Statements) have been prepared in accordance with the U.S. Securities and Exchange Commission (the SEC) requirements for quarterly reports on Form 10-Q, and consequently, exclude certain disclosures normally included in audited consolidated financial statements prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). All significant intercompany accounts and transactions have been eliminated. The Financial Statements should be read in conjunction with the audited consolidated financial statements and the notes included in the AAWW Annual Report on Form 10-K for the year ended December 31, 2011, which included additional disclosures and a summary of our significant accounting policies. In our opinion, the Financial Statements contain all adjustments, consisting of normal recurring items, necessary to fairly state the financial position of AAWW and its consolidated subsidiaries as of March 31, 2012, the results of operations for the three months ended March 31, 2012 and 2011, cash flows for the three months ended March 31, 2012 and 2011, and shareholders equity as of and for the three months ended March 31, 2012 and 2011.

For interim accounting purposes, we recognize income taxes using an estimated annual effective tax rate.

Our quarterly results are subject to seasonal and other fluctuations, and the operating results for any quarter are therefore not necessarily indicative of results that may be otherwise expected for the entire year.

Except for per share data, all dollar amounts are in thousands unless otherwise noted.

Certain reclassifications have been made to the prior periods unaudited consolidated financial statement amounts and related note disclosures to conform to the current period s presentation.

#### 2. Recently Adopted Accounting Pronouncements

In June 2011, the Financial Accounting Standards Board amended its guidance on the presentation of comprehensive income to increase the prominence of items reported in other comprehensive income. The new guidance requires that all components of comprehensive income in stockholders equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The new guidance was effective as of the beginning of 2012 and its adoption did not have any impact on our financial condition, results of operations or cash flows.

#### 3. DHL Investment and Polar

Polar provides air cargo capacity to its customers, including DHL Network Operations (USA), Inc. (  $\,$  DHL  $\,$  ), through a blocked-space agreement that began on October 27, 2008.

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Polar currently operates six 747-400 freighter aircraft that are subleased from us. An additional two aircraft are operated by Atlas to support the Polar network and DHL through an alliance agreement whereby Atlas provides ACMI services to Polar. We also provide incremental charter capacity to Polar on an as-needed basis. Atlas and Polar have entered into various agreements under which we provide Polar with crew, maintenance and insurance for the subleased aircraft. Collectively, these service agreements and the subleases are referred to as Express Network ACMI. We provide Polar with certain management and administrative services under a shared services agreement. In addition, Polar and Atlas provide each other with sales and ground support services under a general sales and services agreement. The following table summarizes our transactions with Polar:

	For the Three Months Ended			
Revenue and Expenses:	March 31, 2012	March 31	, 2011	
ACMI revenue from Polar	\$ 60,694	\$	46,377	
Other revenue from Polar	\$ 2,837	\$	2,837	
Ground handling and airport fees paid to Polar	\$ 998	\$	247	
Accounts receivable/payable as of:	March 31, 2012	December 3	31, 2011	
Receivables from Polar	\$ 4,031	\$	2,944	
Payables to Polar	\$ 201	\$	121	
	March	Decembe	er 31,	
Aggregate Carrying Value of Polar Investment as of:	31, 2012	2011	Ĺ	
	\$ 4,870	\$	4,870	

#### 4. Concentration of Credit Risk and Significant Customers

We are exposed to concentration of customer credit risk. The following table summarizes our significant exposure to Polar and the U.S. Military Air Mobility Command ( $^\circ$ AMC). We have not experienced credit issues with either of these customers. No other customer accounted for 10.0% or more of our Total Operating Revenue.

	For the Thr	ee Months Ended
Revenue as a % of Total Operating Revenue:	March 31, 2012	March 31, 2011
AMC	33.8%	27.3%
Polar	17.7%	16.5%
Revenue as a % of Total ACMI Revenue:	For the Thro March 31, 2012	ee Months Ended March 31, 2011
Polar	39.2%	31.8%
Accounts receivable as a % of Total Accounts		
receivable, net of allowance, as of:	March 31, 2012	<b>December 31, 2011</b>
AMC		