# ENVIRO VORAXIAL TECHNOLOGY INC

Form 10QSB May 25, 2005

U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-QSB (Mark One)

[X] QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2005

[ ] TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from to

Commission File Number: 0-27445

Enviro Voraxial Technology, Inc.

(Exact name of Small Business Issuer as specified in its Charter)

IDAHO 82-0266517

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

(954) 958-9968

(Issuer's telephone number)

(Former Name, former address and former fiscal year, if changed since last Report.)

Check mark whether the Issuer (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No  $[\ ]$ 

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: March 31, 2005, we had 17,676,402 shares of our Common Stock outstanding.

Transitional Small Business Disclosure Format (Check one): Yes [ ] No [X]

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#### PART I. CONSOLIDATED FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements (unaudited)

Basis of Presentation

The accompanying unaudited consolidated financial statements of Enviro Voraxial Technology, Inc. (the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB and Article 10 of Regulation S-B. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation (consisting of normal recurring accruals) have been included. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Operating results for the three-month period ended March 31, 2005 are not necessarily indicative of the results that may be expected for the year ending December 31, 2005. For further information, refer to the consolidated financial statements and footnotes for the year ended December 31, 2004 found in the Company's Form 10-KSB.

The Company may be unable to continue as a going concern, given its limited operations and revenues and its significant losses to date. Since 2001, the Company has encountered greater expenses in the development of its Voraxial(TM) Separators and has had limited sales income for the Voraxial(TM) Separators from this development. Consequently, the Company's working capital may not be sufficient and its operating costs may exceed those experienced in prior years. In light of these recent developments, the Company may be unable to continue as a going concern. However, the Company believes that the exposure received in the past year for the Voraxial(TM) Separator has positioned the Company to generate sales which may supply it with sufficient working capital.

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ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED BALANCE SHEET (DOLLARS ROUNDED TO 000's, EXCEPT PER SHARE AMOUNTS) (Unaudited)

## ASSETS

Current Assets: Cash and cash equivalents Inventory Prepaid insurance Total Current Assets Fixed assets, net Other assets Total Assets LIABILITIES Current liabilities: Deposits from customers Accounts payable and accrued expenses Total Current Liabilities Commitments and Contingencies

STOCKHOLDERS' DEFICIENCY

Capital stock, par value \$.001 par value: Preferred stock, voting, 8% noncumulative, convertible, authorized 7,250,000 shares, issued and outstanding - None Common stock, authorized 42,750,000 shares, 17,676,402 shares issued and outstanding Additional paid-in capital Deferred consulting expense Accumulated deficit

Total Stockholders' Deficiency

Total Liabilities and Stockholders' Deficiency

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(5,

March

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See accompanying notes to condensed consolidated financial statements

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ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (DOLLARS ROUNDED TO 000's, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

For the Three Months
Ended March 31,

	2005	2004	
Revenue			
Product	\$	\$	
Rental income		1,000	
Contract revenue		1,000	
Total Revenue		2,000	
Cost of goods sold			
Product			
Contract revenue			
Gross profit		2,000	
Operating expenses:			
General and administrative	125,000	510,000	
Research and development	119,000	143,000	
Total operating expenses	244,000	653,000	
Loss from operations	(244,000)	(651 <b>,</b> 000)	
Other expenses (income) Interest expense		4,000	

Total Other Expenses		4,000		
Net loss	\$ (244,000) ======	\$ (655,000) =======		
Basic and diluted loss per common share	\$ (.01)	\$ (.04)		
Weighted average number of common shares outstanding basic and diluted	17,676,402 =======	15,531,830 =======		

See accompanying notes to condensed consolidated financial statements

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ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (DOLLARS ROUNDED TO 000's, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

	Ended March 31,		
	2005	2004	
Cash Flows From Operating Activities:			
Net loss	\$(244,000)	\$(655 <b>,</b> 0	
Adjustments to reconcile net loss to net			
cash used in operating activities:			
Depreciation	2,000	3,0	
Additional compensation for options issued in excess			
of accrued compensation		337 <b>,</b> 0	
Amortization of deferred compensation	16,000	42,0	
Changes in operating assets and liabilities:			
Accounts receivable		(4,0	
Inventory	(47,000)		
Prepaid insurance	(22,000)	(25,0	
Accounts payable and accrued expenses	73,000	15,0	
Deposits from customers	48,000		
Net cash used in operating activities	(174,000)	(287,0	

Cash Flows From Investing Activities

For the Three Month

Additions to fixed assets (6,000)		
Net cash used in investing activities	(6,000)	
Cash Flows From Financing Activities:		
Net proceeds from issuance of common stock Notes payable Payments of obligations under capital leases	  	37,0 250,0 (8,0
Net cash used in financing activities		279 <b>,</b> 0
Decrease in cash and cash equivalents	(180,000)	(8,0
Cash and cash equivalents, beginning of period	221,000	150,0
Cash and cash, equivalents, end of period	\$ 41,000 ======	\$ 142,0 =====
Supplemental disclosures of cash flow information:  Cash paid for interest  Common stock for services  Options issued in settlement of accrued expenses	\$ \$ \$	\$ 4,0 \$ 138,0 \$ 370,0

See accompanying notes to condensed consolidated financial statements

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ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (DOLLARS ROUNDED TO 000's, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

### NOTE A - ORGANIZATION AND OPERATIONS

Enviro Voraxial Technology, Inc. and subsidiary (the "Company") is a provider of environmental and industrial separation technology. The Company has developed and patented the Voraxial(R) Separator, which is a technology that efficiently separates solids and liquids with distinct specific gravities. The Voraxial(R) Separator is a continuous flow turbo machine that separates a mixture of fluids or fluids and solids at extremely high flow rates while achieving very high levels of purity through the utilization of a strong centrifugal force or vortex. The scalability, efficiency and effectiveness of the Voraxial(R) Separator make the technology universal to any industry requiring the separation of liquids and/or liquids and solids, regardless of the quantity needed to be processed. Potential commercial applications and markets include pre-treatment

of wastewater (headworks) at municipal wastewater facilities, exploration and production, oil/water separation, and environmental cleanup.

Prior to 1999, the Company performed contract-manufacturing services to the aerospace and automotive industries through the operation of its high precision engineering machine shop, which designed, manufactured and assembled specialized parts and components. Since 1999, the Company has been focusing its efforts on developing and marketing the Voraxial(R) Separator. The Company is focusing its efforts on a few key opportunities, including wastewater, grit/sand separation, oil-water separation, exploration and production, marine/oil-spill clean up, bilge and ballast treatment and manufacturing and food processing waste treatment markets.

The Company may be unable to continue as a going concern, given its limited operations and revenues and its significant losses to date. Since 2001, the Company has encountered greater expenses attributed to the development of the Voraxial(R) Separator and has had limited sales revenues from this development. Consequently, the Company's working capital may be insufficient and its operating costs may exceed those experienced in prior years. In light of these recent developments, the Company may be unable to continue as a going concern. However, the Company believes that the exposure received in the past year for the Voraxial(R) Separator has positioned the Company to generate sales and that will provide it with sufficient working capital. The Company intends to fund current working capital requirements through third party financing, including the private placement of securities. However, the Company cannot provide any assurances that it will be able to obtain adequate financing. If the Company is unable to obtain adequate financing, it may reduce its operating activities until sufficient funding is secured or revenues are generated to support operating activities. As a result of the above, the accompanying condensed consolidated financial statements have been prepared assuming that the Company will continue as a going concern. The condensed consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

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ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(DOLLARS ROUNDED TO 000's, EXCEPT PER SHARE AMOUNTS)
(UNAUDITED)

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### [1] Principles of Consolidation:

The condensed consolidated financial statements as of March 31, 2005 include the accounts of the parent company, Enviro Voraxial Technology, Inc., and its wholly owned inactive subsidiary, Florida Precision Aerospace, Inc. All significant intercompany accounts and transactions have been eliminated

#### [2] Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amount of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ. A significant estimate involves

the value of the Company's inventory.

#### [3] Fair Value of Financial Instruments:

The carrying amounts of the Company's financial instruments, including cash and cash equivalents, customer deposits and accounts payable and accrued expenses as of March 31, 2005 approximate their fair values because of their relativity short-term nature.

#### [4] Interim Financial Statements:

Financial statements as of March 31, 2005 are unaudited but in the opinion of management the financial statements include all adjustments consisting of normal recurring accruals necessary for a fair presentation of financial position and the comparative results of operation. Results of operations for interim periods are not necessarily indicative of those to be achieved or expected for the entire year.

#### [5] Net Loss Per Share:

Basic and diluted loss per share has been computed by dividing the net loss available to common stockholders by the weighted average number of common shares outstanding. The warrants and options have been excluded from the calculation since it would be anti-dilutive. Such equity instruments may have a dilutive effect in the future and include the following potential common shares:

	9,553,361
Stock options	4,054,666
Warrants	5,598,695

#### [6] Stock-based Compensation:

The Company accounts for stock-based employee compensation under Accounting Principles Board ("APB" Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. The Company has adopted the disclosure-only provisions of Statement of Financial Accounting Standards

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ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(DOLLARS ROUNDED TO 000's, EXCEPT PER SHARE AMOUNTS)
(UNAUDITED)

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

("SFAS") No. 123, "Accounting for Stock-Based Compensation" and SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure," which was released in December 2002 as an amendment to SFAS No. 123. The following table illustrates the effect on net loss and loss per share if the fair value based method had been applied to all awards.

ו	Three months ended		d March 31, 2004	
Departed not loss	ć	(244 000)	\$ (655,000)	
Reported net loss Stock-based employee compensation expense included	Ą	(244,000)	\$ (633,000)	
in reported net loss, net of related tax effects			146,000	

Stock-based employee compensation determined under the fair value based method	 	 (191,000)
Pro forma net loss	\$ (244,000)	\$ (700,000)
Basic and diluted loss per common share: As reported	\$ (.01)	\$ (.04)
Pro forma	\$ (.01)	\$ (.05)

#### NOTE C - EQUITY TRANSACTIONS

On February 16, 2005 the Company reduced the exercise price of 4,514,997 of the Company's outstanding common stock purchase warrants to \$0.40 per share for a period of 60-days. These warrants were issued from February 2000 through August 2004 to accredited investors in private placement transactions exempt from registration under Section 4(2) of the Securities Act of 1933 and Regulation D of Rule 506. Each warrant is exercisable to purchase one share of our restricted common stock at exercise prices ranging from \$1.00 to \$4.00 per share. Subsequent to the 60-day period, the exercise price of the warrants will revert to the original exercise price per share until the expiration date of the warrants. No other terms of the warrants were modified or changed as a result of the reduction in the exercise price. Proceeds from the exercised warrants, if any, will be used for working capital purposes. No warrants were exercised for the three months ended March 31, 2005.

In January 2005, the Company entered into a one-year consulting agreement with its former Chief Operating Officer for engineering design, marketing and sales of Company products and services. Pursuant to this agreement, the Company granted 50,000 warrants to this individual. These warrants vest equally in 12 traunches over a period of one year commencing in January, 2005 and expire in January 2008. The Company estimated the fair value of the warrants at the grant date by using the Black-Scholes option-pricing model with the following weighted average assumptions: no dividend yield for all the years; expected volatility of 133%; risk-free interest rate of 3% and an expected life of 3 years, resulting in a fair value of approximately \$21,000. The amount is being amortized over the life of the agreement resulting in consulting expense of approximately \$5,000 for the three months ended March 31, 2005. The remaining unamortized balance of \$16,000 is included in the condensed consolidated balance sheet as deferred consulting expense.

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ENVIRO VORAXIAL TECHNOLOGY, INC. AND SUBSIDIARY NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (DOLLARS ROUNDED TO 000's, EXCEPT PER SHARE AMOUNTS) (UNAUDITED)

## NOTE D - DEPOSITS FROM CUSTOMERS

In February 2005, the Company received approximately \$48,000 from a customer as an advance on a Voraxial(R) 4000 Separator, which is currently being manufactured in accordance to the customer's specifications.

## NOTE E - SUBSEQUENT EVENTS

Subsequent to March 31, 2005, the Company received subscriptions from four accredited investors to purchase an aggregate of 343,333 shares of the Company's restricted common stock. The Company received proceeds of \$137,333 from the

sales of stock to these individuals. The securities were sold pursuant to the exemption from registration provided by Section 4(2) of the Securities Act of 1933.

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Item 2. Management's Discussion and Analysis of Financial Condition and Plan of Operations

General

#### Forward-Looking Statements

The following discussion of the financial condition and results of operations should be read in conjunction with our consolidated financial statements and related notes thereto. The following discussion contains forward-looking statements. Enviro Voraxial(R) Technology is referred to herein as "the Company", "we" or "our." The words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are intended to identify "forward-looking statements". Such statements include those concerning our expected financial performance, our corporate strategy and operational plans. Actual results could differ materially from those projected in the forward-looking statements as a result of a number of risks and uncertainties.

Statements made herein are as of the date of the filing of this Form 10-QSB with the Securities and Exchange Commission and should not be relied upon as of any subsequent date. Unless otherwise required by applicable law, we do not undertake, and we specifically disclaim any obligation, to update any forward-looking statements to reflect occurrences, developments, unanticipated events or circumstances after the date of such statement.

Application of Critical Accounting Policies

The Company's consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. Certain accounting policies have a significant impact on amounts reported in the financial statements. A summary of these significant accounting policies can be found in Note B to the Company's financial statements in the Company's 2004 Annual Report on Form 10-KSB. The Company has not adopted any significant new policies during the quarter ended March 31, 2005.

Among the significant judgments made in preparation of the Company's financial statements are the determination of the allowance for doubtful accounts and adjustments of inventory valuations. These adjustments are made each quarter in the ordinary course of accounting.

Results of Operations for the Three Months ended March 31, 2005 and 2004:

#### Revenue

Our revenues were \$-0- for the three months ended March 31, 2005 as compared to \$2,000 for the three months ended March 31, 2004. The Company continues to focus on its sales and marketing program for the Voraxial(R) Separator and management believes such efforts will result in increasing revenues in 2005.

Research and Development Expenses

Research and Development expenses decreased by 17% to \$119,000 for the three months ended March 31, 2005, down from \$143,000 for the previous three months ended March 31, 2004. Although the Company has finalized the development of the Voraxial(R) Separator, we targeted expenditures for specific industry applications for the technology during the three months ended March 31, 2005.

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General and Administrative Expenses

General and Administrative expenses decreased by 75% to \$125,000 for the three months ended March 31, 2005 down from \$510,000 for the three months ended March 31, 2004. In the quarter ended March 31, 2004 certain non-cash equity transactions resulted in \$350,000 of charges for services provided. We are focusing our efforts on marketing of the Voraxial(R) Separator.

Liquidity and Capital Resources:

For the three months ended March 31, 2005 our working capital decreased by \$232,000 to a deficiency of \$108,000 from a December 31, 2004 working capital balance of \$124,000. This decrease was represented by a decrease in cash of \$180,000, an increase in inventory of \$47,000, an addition of prepaid insurance of \$22,000 and an increase in other current liabilities of \$121,000.

Operating at a loss for the three months ended March 31, 2005, negatively impacted our cash position. We anticipate generating positive cash flow from the Voraxial(R) Separator by the end of 2005. To the extent such revenues and corresponding cash flows do not materialize, we will require infusion of capital to sustain our operations. We cannot be assured that we will generate revenues

or that the level of any future revenues will be self sustaining. Furthermore, we cannot provide any assurances that required capital will be obtained or that terms of such required capital may be acceptable to us.

The Company intends to fund current working capital requirements through third party financing, including the private placement of securities. However, the Company cannot provide any assurances that it will be able to obtain adequate financing. If the Company is unable to obtain adequate financing, it may reduce its operating activities until sufficient funding is secured or revenues are generated to support operating activities. Subsequent to the period covered by this report, the Company sold an aggregate of 343,333 shares of its common stock to four investors and received proceeds of \$137,333. Such proceeds will be used to fund working capital requirements.

#### Continuing Losses

We may be unable to continue as a going concern, given our limited operations and revenues and our significant losses to date. Since 2001, we have encountered greater expenses in the development of our Voraxial(R) Separators and have had limited sales income from this development. Consequently, our working capital may not be sufficient and our operating costs may exceed those experienced in our prior years. In light of these recent developments, we may be unable to continue as a going concern. However, we believe that the exposure received in the past year for the Voraxial Separator has positioned the Company to begin generating sales and supply us with sufficient working capital. As a result of the above, the accompanying condensed consolidated financial statements have been prepared assuming that the Company will continue as a going concern. The condensed consolidated financial statements do not include any adjustments that might result from the outcome of this uncertainty.

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#### Item 3. Controls and Procedures

Evaluation of disclosure controls and procedures

As of the end of the period covered by this report, we carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(e). This evaluation was done under the supervision and with the participation of our Principal Executive Officer and Principal Financial Officer. Based upon that evaluation, our Principal Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures are effective in gathering, analyzing and disclosing information needed to satisfy our disclosure obligations under the Exchange Act.

#### Changes in internal controls

There were no changes in our internal controls or in other factor during the period covered by this report that have materially affected, or is likely to materially affect the Company's internal controls over financial reporting.

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PART II. OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In January 2005, the Company entered into a one year consultant contract agreement with its former chief operating officer, who was terminated by mutual agreement on December 31, 2004. Pursuant to this agreement, the former officer will provide marketing and consulting services for a period of one year. Under the agreement the Company issued 50,000 cashless warrants to purchase common stock of an exercise price of \$1.00 per share. The warrants were issued under the exemption from registration provided by Section 4(2) of the Securities Act. The warrants contain a legend restricting their transferability absent registration or applicable exemption. The former officer had access to current information concerning the Company at the time the warrants were issued.

On February 16, 2005, the Company reduced the exercise price of 4,514,997 of its outstanding common stock purchase warrants to \$0.40 per share for a period of 60 days. These warrants were issued from February 2000 through August 2004 to accredited investors in private placement transactions exempt from registration under Section 4(2) of the Securities Act of 1933 and Regulation D of Rule 506. Each warrant was originally issued and exercisable to purchase one share of the Company's restricted common stock at exercise prices ranging from \$1.00 to \$4.00

per share. Subsequent to the 60 day period, the exercise price of the warrants reverted to the original exercise price per share. No warrants were exercised during the three months ended March 31, 2005.

Item 3. Default Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Securities

None.

Item 5. Other Information

None.

Item 6. Exhibits

Exhibits required by Item 601 of Regulation S-B

- 31.1 Form 302 Certification of CEO
- 31.2 Form 302 Certification of Principal Financial Officer
- 32.1 Form 906 Certification of CEO
- 32.2 Form 906 Certification of Principal Financial Officer

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#### SIGNATURE

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned as a duly authorized officer of the Registrant.

Enviro Voraxial Technology, Inc.

By: /s/ Alberto DiBella

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Alberto DiBella Chief Executive Officer and Principal Financial Officer

DATED: May 14, 2005