FIRST DATA CORP Form 10-Q August 13, 2013
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# LINITED STATES

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2013
OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission file number 001-11073

## FIRST DATA CORPORATION

(Exact name of registrant as specified in its charter)

#### www.firstdata.com

## **DELAWARE** 47-0731996 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.) 5565 GLENRIDGE CONNECTOR, N.E., SUITE 2000, ATLANTA, GEORGIA 30342 (Address of principal executive offices) (Zip Code) Registrant s telephone number, including area code (404) 890-2000 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes o No x\* Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No x\* Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Large accelerated filer o

Non-accelerated filer x

Accelerated filer o

Smaller reporting company o

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class
Common Stock, \$0.01 par value per share

Outstanding at July 31, 2013 1,000 shares

<sup>\*</sup> The registrant has not been subject to the filing requirements of Section 13 or 15(d) of the Exchange Act since January 1, 2012; however, registrant filed all reports since that time that would have been required to be filed since that date if it were subject to Section 13 or 15(d) of the Exchange Act.

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#### PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## FIRST DATA CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

## (Unaudited)

	Three months ended June 30,			ded	Six mont June	ed	
(in millions)		2013		2012	2013		2012
Revenues:							
Transaction and processing service fees:							
Merchant related services (a)	\$	1,023.7	\$	987.4 \$	1,966.8	\$	1,907.9
Check services		71.3		78.4	143.7		156.4
Card services (a)		419.7		437.9	826.5		867.8
Other services		113.9		118.5	235.3		243.4
Product sales and other (a)		204.9		217.0	407.3		420.4
Reimbursable debit network fees, postage and							
other		875.3		846.3	1,720.1		1,653.6
		2,708.8		2,685.5	5,299.7		5,249.5
Expenses:							
Cost of services (exclusive of items shown							
below)		691.9		713.4	1,410.6		1,408.8
Cost of products sold		83.4		86.2	166.0		171.2
Selling, general and administrative		493.2		458.9	956.5		905.4
Reimbursable debit network fees, postage and							
other		875.3		846.3	1,720.1		1,653.6
Depreciation and amortization		274.7		294.5	546.9		603.6
Other operating expenses:							
Restructuring, net		20.0		13.2	38.2		16.9
Impairments				5.1			5.1
•		2,438.5		2,417.6	4,838.3		4,764.6
Operating profit		270.3		267.9	461.4		484.9
Interest income		2.6		1.7	5.3		4.2
Interest expense		(472.2)		(480.7)	(941.2)		(941.8)
Other income (expense)		15.0		(22.6)	15.3		(30.8)
		(454.6)		(501.6)	(920.6)		(968.4)
Loss before income taxes and equity earnings in		,		` ,	` ,		` ′
affiliates		(184.3)		(233.7)	(459.2)		(483.5)
Income tax expense (benefit)		11.5		(74.7)	73.1		(182.9)
Equity earnings in affiliates		51.0		44.0	88.7		71.5
Net loss		(144.8)		(115.0)	(443.6)		(229.1)
Less: Net income attributable to noncontrolling		, ,		` ′	` ' ' '		` '
interests and redeemable noncontrolling interest		44.3		42.4	82.9		80.8
Net loss attributable to First Data Corporation	\$	(189.1)	\$	(157.4) \$	(526.5)	\$	(309.9)

(a) Includes processing fees, administrative service fees and other fees charged to merchant alliances accounted for under the equity method of \$41.2 million and \$81.7 million for the three and six months ended June 30, 2013, respectively, and \$40.2 million and \$78.7 million for the comparable periods in 2012.

See Notes to Consolidated Financial Statements.

## FIRST DATA CORPORATION

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

## (Unaudited)

	Three months ended June 30,			Six months ended June 30,			
(in millions)		2013		2012	2013		2012
Net loss	\$	(144.8)	\$	(115.0) \$	(443.6)	\$	(229.1)
Other comprehensive (loss) income, net of tax:							
Unrealized gains (losses) on securities		1.1		(1.5)	0.9		0.6
Unrealized gains on hedging activities				24.1			48.3
Foreign currency translation adjustment		(66.2)		(172.2)	(147.8)		(92.7)
Pension liability adjustments		0.9		0.7	2.3		1.0
Total other comprehensive loss, net of tax		(64.2)		(148.9)	(144.6)		(42.8)
Comprehensive loss		(209.0)		(263.9)	(588.2)		(271.9)
Less: Comprehensive income attributable to							
noncontrolling interests and redeemable noncontrolling							
interest		46.2		41.5	80.9		77.8
Comprehensive loss attributable to First Data							
Corporation	\$	(255.2)	\$	(305.4) \$	(669.1)	\$	(349.7)

See Notes to Consolidated Financial Statements.

## FIRST DATA CORPORATION

## CONSOLIDATED BALANCE SHEETS

(in millions, except common stock share amounts)		As of June 30, 2013 (Unaudited)	As of l	December 31, 2012
ASSETS		(======================================		
Current assets:				
Cash and cash equivalents	\$	363.2	\$	608.3
Accounts receivable, net of allowance for doubtful accounts of \$35.1 (2013) and \$33.3 (2012)		1,547.7		1,847.7
Settlement assets		16,011.6		9,173.8
Other current assets		323.3		253.6
Total current assets		18,245.8		11,883.4
Property and equipment, net of accumulated depreciation of \$1,068.5 (2013) and \$1,024.3 (2012)		874.1		855.8
Goodwill		17,165.4		17,282.5
Customer relationships, net of accumulated amortization of \$4,133.0 (2013) and \$3,839.0				
(2012)		3,456.5		3,756.3
Other intangibles, net of accumulated amortization of \$1,636.3 (2013) and \$1,544.0 (2012)		1,760.3		1,828.6
Investment in affiliates		1,349.1		1,413.1
Long-term settlement assets		35.8		54.3
Other long-term assets		813.1		825.0
Total assets	\$	43,700.1	\$	37,899.0
LIABILITIES AND EQUITY				
Current liabilities:				
Accounts payable	\$	246.2	\$	260.9
Short-term and current portion of long-term borrowings		119.7		257.1
Settlement obligations		16,044.8		9,226.3
Other current liabilities		1,428.9		1,600.6
Total current liabilities		17,839.6		11,344.9
Long-term borrowings		22,543.3		22,528.9
Long-term deferred tax liabilities		570.5		509.5
Other long-term liabilities		725.1		821.9
Total liabilities		41,678.5		35,205.2
Commitments and contingencies (See Note 7)		ć0. <b>6</b>		·
Redeemable noncontrolling interest		68.2		67.4
First Data Corporation stockholder s deficit:				
Common stock, \$.01 par value; authorized and issued 1,000 shares (2013 and 2012)		7.271.0		7.241.5
Additional paid-in capital		7,371.9		7,341.5
Paid-in capital		7,371.9		7,341.5
Accumulated loss		(7,931.8)		(7,387.8)
Accumulated other comprehensive loss		(694.8)		(552.2)
Total First Data Corporation stockholder s deficit		(1,254.7)		(598.5)
Noncontrolling interests		3,208.1		3,224.9
Total legity	¢	1,953.4	¢.	2,626.4
Total liabilities and equity	\$	43,700.1	<b>3</b>	37,899.0

See Notes to Consolidated Financial Statements.

## FIRST DATA CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

		Six months ended June 30,		2012
(in millions)		2013		2012
CASH FLOWS FROM OPERATING ACTIVITIES	Φ.	(440.6)	Φ.	(220.1)
Net loss	\$	(443.6)	\$	(229.1)
Adjustments to reconcile to net cash provided by operating activities:				
Depreciation and amortization (including amortization netted against equity				
earnings in affiliates and revenues)		606.7		677.2
Charges related to other operating expenses and other income (expense)		22.9		52.8
Other non-cash and non-operating items, net		(18.6)		(58.0)
Increase (decrease) in cash, excluding the effects of acquisitions and dispositions, resulting				
from changes in:				
Accounts receivable, current and long-term		267.7		95.6
Other assets, current and long-term		36.4		168.5
Accounts payable and other liabilities, current and long-term		(183.5)		(114.3)
Income tax accounts		21.4		(198.0)
Net cash provided by operating activities		309.4		394.7
The state of the s				
CASH FLOWS FROM INVESTING ACTIVITIES				
Current period acquisitions				(1.9)
Contributions to equity method investments				(7.9)
Payments related to other businesses previously acquired		0.2		(3.2)
Proceeds from dispositions, net of expenses paid and cash disposed		9.6		,
Proceeds from sale of property and equipment		3.8		7.4
Additions to property and equipment		(89.1)		(91.5)
Payments to secure customer service contracts, including outlays for conversion, and		()		(2 2.0)