

STANDARD MOTOR PRODUCTS INC
Form 10-Q
October 27, 2009

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2009

or

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934.

Commission file number: 1-4743

Standard Motor Products, Inc.
(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of
incorporation or organization)

11-1362020
(I.R.S. Employer
Identification No.)

37-18 Northern Blvd., Long Island City, N.Y.
(Address of principal executive offices)

11101
(Zip Code)

(718) 392-0200
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer,

Edgar Filing: STANDARD MOTOR PRODUCTS INC - Form 10-Q

or a smaller reporting company. See definition of “large accelerated filer,” “accelerated filer,” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer Accelerated Filer
Non-Accelerated Filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

As of the close of business on October 22, 2009, there were 19,074,080 outstanding shares of the registrant’s Common Stock, par value \$2.00 per share.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

INDEX

| | Page No. | |
|---------------------------------------|---|----|
| PART I - FINANCIAL INFORMATION | | |
| Item 1. | Consolidated Financial Statements: | |
| | Consolidated Statements of Operations (Unaudited) for the Three Months and Nine Months Ended September 30, 2009 and 2008 | 3 |
| | Consolidated Balance Sheets as of September 30, 2009 (Unaudited) and December 31, 2008 | 4 |
| | Consolidated Statements of Cash Flows (Unaudited) for the Nine Months Ended September 30, 2009 and 2008 | 5 |
| | Consolidated Statement of Changes in Stockholders' Equity (Unaudited) for the Three Months and Nine Months Ended September 30, 2009 | 6 |
| | Notes to Consolidated Financial Statements (Unaudited) | 7 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 24 |
| Item 3. | Quantitative and Qualitative Disclosures about Market Risk | 40 |
| Item 4. | Controls and Procedures | 41 |
| PART II – OTHER INFORMATION | | |
| Item 1. | Legal Proceedings | 42 |
| Item 6. | Exhibits | 43 |
| Signatures | | 43 |

PART I - FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

| (In thousands, except share and per share data) | Three Months Ended | | Nine Months Ended | |
|--|--------------------|------------|-------------------|------------|
| | September 30, | | September 30, | |
| | 2009 | 2008 | 2009 | 2008 |
| | (Unaudited) | | (Unaudited) | |
| Net sales | \$ 205,577 | \$ 202,938 | \$ 575,297 | \$ 626,365 |
| Cost of sales | 155,774 | 154,166 | 438,195 | 477,740 |
| Gross profit | 49,803 | 48,772 | 137,102 | 148,625 |
| Selling, general and administrative expenses | 36,775 | 41,114 | 109,607 | 127,503 |
| Restructuring and integration expenses | 3,304 | 1,905 | 5,677 | 6,117 |
| Operating income | 9,724 | 5,753 | 21,818 | 15,005 |
| Other income, net | 783 | 1,293 | 4,310 | 21,665 |
| Interest expense | 2,423 | 3,289 | 7,225 | 11,005 |
| Earnings from continuing operations before taxes | 8,084 | 3,757 | 18,903 | 25,665 |
| Provision for income tax | 3,360 | 3,360 | 7,754 | 12,693 |
| Earnings from continuing operations | 4,724 | 397 | 11,149 | 12,972 |
| Loss from discontinued operations, net of income taxes | (1,639) | (1,579) | (2,221) | (2,228) |
| Net earnings (loss) | \$ 3,085 | \$ (1,182) | \$ 8,928 | \$ 10,744 |
| Per share data: | | | | |
| Net earnings (loss) per common share – Basic: | | | | |
| Earnings from continuing operations | \$ 0.25 | \$ 0.02 | \$ 0.59 | \$ 0.70 |
| Discontinued operation | (0.09) | (0.08) | (0.11) | (0.12) |
| Net earnings (loss) per common share – Basic | \$ 0.16 | \$ (0.06) | \$ 0.48 | \$ 0.58 |
| Net earnings (loss) per common share – Diluted: | | | | |
| Earnings from continuing operations | \$ 0.25 | \$ 0.02 | \$ 0.59 | \$ 0.70 |
| Discontinued operation | (0.09) | (0.08) | (0.11) | (0.12) |
| Net earnings (loss) per common share – Diluted | \$ 0.16 | \$ (0.06) | \$ 0.48 | \$ 0.58 |
| Average number of common shares | 18,895,299 | 18,558,330 | 18,769,791 | 18,479,817 |
| Average number of common shares and dilutive common shares | 19,088,673 | 18,617,724 | 18,790,155 | 18,512,475 |

See accompanying notes to consolidated financial statements.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

| (In thousands, except share and per share data) | September 30, 2009 (Unaudited) | December 31, 2008 |
|---|--------------------------------------|----------------------|
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 10,456 | \$ 6,608 |
| Accounts receivable, less allowance for discounts and doubtful accounts of \$8,149 and \$10,021 for 2009 and 2008, respectively | 172,294 | 174,401 |
| Inventories | 199,653 | 232,435 |
| Deferred income taxes | 19,251 | 20,038 |
| Assets held for sale | 1,291 | 1,654 |
| Prepaid expenses and other current assets | 7,618 | 12,459 |
| Total current assets | 410,563 | 447,595 |
| Property, plant and equipment, net | 63,869 | 66,901 |
| Goodwill, net | 1,437 | 1,100 |
| Other intangibles, net | 14,920 | 15,185 |
| Other assets | 46,955 | 44,246 |
| Total assets | \$ 537,744 | \$ 575,027 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| CURRENT LIABILITIES: | | |
| Notes payable | \$ 92,521 | \$ 148,931 |
| Current portion of long-term debt | 161 | 44,953 |
| Accounts payable | 77,367 | 68,312 |
| Sundry payables and accrued expenses | 31,373 | 25,745 |
| Accrued customer returns | 27,288 | 19,664 |
| Accrued rebates | 26,108 | 18,623 |
| Payroll and commissions | 24,090 | 16,768 |
| Total current liabilities | 278,908 | 342,996 |
| Long-term debt | 18,179 | 273 |
| Postretirement medical benefits and other accrued liabilities | 42,652 | 44,455 |
| Accrued asbestos liabilities | 24,860 | 23,758 |
| Total liabilities | 364,599 | 411,482 |
| Commitments and contingencies | | |
| Stockholders' equity: | | |
| Common stock – par value \$2.00 per share: Authorized – 30,000,000 shares; issued 20,486,036 shares | 40,972 | 40,972 |
| Capital in excess of par value | 56,504 | 58,841 |
| Retained earnings | 85,528 | 76,600 |
| Accumulated other comprehensive income | 6,929 | 7,799 |
| Treasury stock – at cost 1,562,491 and 1,923,491 shares in 2009 and 2008, respectively | (16,788) | (20,667) |
| Total stockholders' equity | 173,145 | 163,545 |

| | | | | |
|--|----|---------|----|---------|
| Total liabilities and stockholders' equity | \$ | 537,744 | \$ | 575,027 |
|--|----|---------|----|---------|

See accompanying notes to consolidated financial statements.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

| (In thousands) | Nine Months Ended | |
|---|-----------------------|---------------------|
| | September 30, 2009 | 2008 (Unaudited) |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net earnings | \$ 8,928 | \$ 10,744 |
| Adjustments to reconcile net earnings to net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 10,856 | 10,714 |
| Increase in allowance for doubtful accounts | 758 | 900 |
| Increase in inventory reserves | 4,686 | 2,104 |
| Gain on sale of building | (786) | (21,583) |
| Loss on disposal of property, plant and equipment | – | 468 |
| Loss on defeasance of mortgage loan | – | 1,444 |
| Gain on repurchase of convertible debentures | (40) | (1,570) |
| Gain on sale of investment | (2,336) | – |
| Equity (income) loss from joint ventures | (164) | 454 |
| Loss on impairment of assets | – | 355 |
| Employee stock ownership plan allocation | 256 | 1,196 |
| Stock-based compensation | 804 | 791 |
| Decrease (increase) in deferred income taxes | (1,804) | 14,409 |
| Loss from discontinued operation, net of income tax | 2,221 | 2,228 |
| Change in assets and liabilities: | | |
| Decrease (increase) in accounts receivable | 1,350 | (36,450) |
| Decrease in inventories | 37,074 | 13,057 |
| Decrease (increase) in prepaid expenses and other current assets | 266 | (326) |
| Increase in accounts payable | 11,107 | 4,696 |
| Increase in sundry payables and accrued expenses | 27,934 | 4,932 |
| Net changes in other assets and liabilities | (4,627) | (9,271) |
| Net cash provided by (used in) operating activities | 96,483 | (708) |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Proceeds from the sale of property, plant and equipment | 69 | 64 |
| Net cash received from the sale of building | – | 37,341 |
| Divestiture of joint ventures | 4,000 | – |
| Proceeds from sale of preferred stock investment | 3,896 | – |
| Capital expenditures | (5,246) | (8,031) |
| Acquisitions of businesses and assets | (12,770) | (3,638) |
| Net cash provided by (used in) investing activities | (10,051) | 25,736 |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Net borrowings (repayments) under line-of-credit agreements | (56,410) | 2,154 |
| Defeasance of mortgage loan | – | (7,755) |
| Repurchase of convertible debentures | (433) | (18,907) |
| Net repayment of long-term debt and capital lease obligations | (32,154) | (318) |
| Issuance of unsecured promissory notes | 5,370 | – |
| Proceeds from exercise of employee stock options | 456 | – |

Edgar Filing: STANDARD MOTOR PRODUCTS INC - Form 10-Q

| | | | |
|---|------------------|-----------|---------------|
| Excess tax benefit from share-based payment arrangements | (60) | – | |
| Increase (decrease) in overdraft balances | (2,052) | | 4,809 |
| Dividends paid | – | | (4,983) |
| Net cash used in financing activities | (85,283) | | (25,000) |
| Effect of exchange rate changes on cash | 2,699 | | (2,266) |
| Net increase (decrease) in cash and cash equivalents | 3,848 | | (2,238) |
| CASH AND CASH EQUIVALENTS at beginning of the period | 6,608 | | 13,261 |
| CASH AND CASH EQUIVALENTS at end of the period | \$ 10,456 | \$ | 11,023 |
| Supplemental disclosure of cash flow information: | | | |
| Cash paid during the period for: | | | |
| Interest | \$ 6,369 | \$ | 12,423 |
| Income taxes | \$ 1,746 | \$ | 3,116 |

See accompanying notes to consolidated financial statements.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

Three Months Ended September 30, 2009

(Unaudited)

| (In thousands) | Common Stock | Capital in Excess of Par Value | Retained Earnings | Accumulated Other Comprehensive Income | Treasury Stock | Total |
|--|-----------------|--------------------------------------|----------------------|---|-------------------|------------|
| Balance at June 30, 2009 | \$ 40,972 | \$ 56,226 | \$ 82,443 | \$ 7,331 | \$ (17,176) | \$ 169,796 |
| Comprehensive income: | | | | | | |
| Net earnings | | | 3,085 | | | 3,085 |
| Foreign currency translation adjustment | | | | 965 | | 965 |
| Pension and retiree medical adjustment | | | | (1,367) | | (1,367) |
| Total comprehensive income | | | | | | 2,683 |
| Stock-based compensation and related tax benefits | | 190 | | | | 190 |
| Stock options and related tax benefits | | 88 | | | 388 | 476 |
| Balance at September 30, 2009 | \$ 40,972 | \$ 56,504 | \$ 85,528 | \$ 6,929 | \$ (16,788) | \$ 173,145 |

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

Nine Months Ended September 30, 2009

(Unaudited)

| (In thousands) | Common Stock | Capital in Excess of Par Value | Retained Earnings | Accumulated Other Comprehensive Income | Treasury Stock | Total |
|--|-----------------|--------------------------------------|----------------------|---|-------------------|------------|
| Balance at December 31, 2008 | \$ 40,972 | \$ 58,841 | \$ 76,600 | \$ 7,799 | \$ (20,667) | \$ 163,545 |
| Comprehensive income: | | | | | | |
| Net earnings | | | 8,928 | | | 8,928 |
| Foreign currency translation adjustment | | | | 3,014 | | 3,014 |
| Pension and retiree medical adjustment | | | | (3,884) | | (3,884) |
| Total comprehensive income | | | | | | 8,058 |
| Stock-based compensation and related tax benefits | | (741) | | | 1,466 | 725 |
| Stock options and related tax benefits | | 88 | | | 388 | 476 |
| Employee Stock Ownership Plan | | (1,684) | | | 2,025 | 341 |

| | | | | | | | | | | | | |
|----------------------------------|----|--------|----|--------|----|--------|----|-------|----|----------|----|---------|
| Balance at September 30, 2009 | \$ | 40,972 | \$ | 56,504 | \$ | 85,528 | \$ | 6,929 | \$ | (16,788) | \$ | 173,145 |
|----------------------------------|----|--------|----|--------|----|--------|----|-------|----|----------|----|---------|

See accompanying notes to consolidated financial statements.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1. Basis of Presentation

Standard Motor Products, Inc. (referred to hereinafter in these notes to consolidated financial statements as the “Company,” “we,” “us,” or “our”) is engaged in the manufacture and distribution of replacement parts for motor vehicles in the automotive aftermarket industry.

The accompanying unaudited financial information should be read in conjunction with the audited consolidated financial statements and the notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2008. The unaudited consolidated financial statements include our accounts and all domestic and international companies in which we have more than a 50% equity ownership. Our investments in unconsolidated affiliates are accounted for on the equity method. All significant inter-company items have been eliminated.

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The results of operations for the interim periods are not necessarily indicative of the results of operations for the entire year.

Subsequent Events

We evaluated events or transactions which occurred subsequent to the balance sheet date but prior to October 27, 2009, the issuance date of the financial statements, for recognition or disclosure.

Reclassification

Certain prior period amounts in the accompanying consolidated financial statements and related notes have been reclassified to conform to the 2009 presentation.

Note 2. Summary of Significant Accounting Policies

The preparation of consolidated annual and quarterly financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities at the date of our consolidated financial statements, and the reported amounts of revenue and expenses during the reporting periods. We have made a number of estimates and assumptions in the preparation of these consolidated financial statements. We can give no assurance that actual results will not differ from those estimates. Some of the more significant estimates include allowances for doubtful accounts, realizability of inventory, goodwill and other intangible assets, depreciation and amortization of long-lived assets, product liability, pensions and other postretirement benefits, asbestos, environmental and litigation matters, deferred tax asset valuation allowance and sales return allowances.

The impact and any associated risks related to significant accounting policies on our business operations is discussed throughout “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” where such policies affect our reported and expected financial results. There have been no material changes to our critical

accounting policies and estimates from the information provided in Note 1 of the notes to our consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2008.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Recently Issued Accounting Pronouncements

Codification

In June 2009, the FASB issued SFAS No. 168, “The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, a replacement of SFAS No. 162” (the Codification). The Codification will be the single source of authoritative nongovernmental U.S. accounting and reporting standards, superseding existing FASB, AICPA, EITF and related literature. The Codification eliminates the hierarchy of generally accepted accounting standards (“GAAP”) contained in SFAS No. 162 and establishes one level of authoritative GAAP. All other literature is considered non-authoritative. This Statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009, which for us would be September 30, 2009. There was no change to our consolidated financial statements upon adoption. All accounting references have been updated. SFAS references have been replaced with Accounting Standard Codification (“ASC”) references.

Fair Value Measurements

On January 1, 2008, we adopted certain provisions of a new accounting standard which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (“GAAP”) and expands disclosures about fair value measurements. On January 1, 2009, we adopted the remaining provisions of this accounting standard as it relates to nonfinancial assets and liabilities that are not recognized or disclosed at fair value on a recurring basis. The adoption of this standard as it related to certain non-financial assets and liabilities did not impact our consolidated financial statements in any material respect.

On June 30, 2009, we adopted the accounting pronouncement issued in April 2009 that provides additional guidance for estimating fair value in accordance with the accounting standard for fair value measurements when the volume and level of activity for the asset or liability has significantly decreased. This pronouncement stated that when quoted market prices may not be determinative of fair value, a reporting entity shall consider the reasonableness of a range of fair value estimates. The adoption of this standard as it related to inactive markets did not impact our consolidated financial statements in any material respect.

Business Combinations

On January 1, 2009, we adopted the accounting pronouncements relating to business combinations, including assets acquired and liabilities assumed arising from contingencies. These pronouncements established principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any non-controlling interest in the acquiree as well as provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. In addition, these pronouncements eliminate the distinction between contractual and non-contractual contingencies, including the initial recognition and measurement criteria and require an acquirer to develop a systematic and rational basis for subsequently measuring and accounting for acquired contingencies depending on their nature. Our adoption of these pronouncements will have an impact on the manner in which we account for future acquisitions.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Non-Controlling Interests in Consolidated Financial Statements

On January 1, 2009, we adopted the accounting pronouncement on non-controlling interests in consolidated financial statements, which establishes accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a non-controlling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. The adoption of this standard has not had a material impact on our consolidated financial statements.

Subsequent Events

As of June 30, 2009, we adopted the accounting pronouncement regarding the general standards of accounting for, and disclosure of, events that occur after the balance sheet date but before the financial statements are issued or are available to be issued. In connection with the adoption, we have included a disclosure to address the date through which we evaluated subsequent events.

Fair Value Interim Disclosures

In April 2009, the FASB extended the fair value disclosures currently required on an annual basis for financial instruments to interim reporting periods. These disclosures include the methods and significant assumptions used to estimate the fair value of financial instruments on an interim basis as well as changes of the methods and significant assumptions from prior periods. We adopted the new disclosure requirements effective as of June 30, 2009 and included the required additional interim disclosures in these financial statements.

Note 3. Restructuring and Integration Costs

The aggregated liabilities relating to the restructuring and integration activities as of December 31, 2008 and September 30, 2009, and activity for the nine months ended September 30, 2009 consisted of the following (in thousands):

| | Workforce Reduction | Other Exit Costs | Total |
|---|------------------------|---------------------|-----------|
| Exit activity liability at December 31, 2008 | \$ 12,751 | \$ 2,956 | \$ 15,707 |
| Restructuring and integration costs: | | | |
| Amounts provided for during 2009 | 2,816 | 2,861 | 5,677 |
| Non-cash usage, including asset write-downs | — | (2,697) | (2,697) |
| Cash payments | (5,317) | (862) | (6,179) |
| Exit activity liability at September 30, 2009 | \$ 10,250 | \$ 2,258 | \$ 12,508 |

Restructuring Costs

Voluntary Separation Program

During 2008 as part of an initiative to improve the effectiveness and efficiency of operations, and to reduce costs in light of economic conditions, we implemented certain organizational changes and offered eligible employees a voluntary separation package. The restructuring accrual relates to severance and other retiree benefit enhancements to

be paid through 2015. Of the original restructuring charge of \$8 million, we have \$4.5 million remaining as of September 30, 2009 that is expected to be paid in the amount of \$1.3 million in 2009, \$1.6 million in 2010, \$0.6 million in 2011, and \$1 million for the period 2012-2015.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Activity for the nine months ended September 30, 2009 related to this program, by segment, consisted of the following (in thousands):

| | Engine Management | Temperature Control | Other | Total |
|---|----------------------|------------------------|----------|----------|
| Exit activity liability at December 31, 2008 | \$ 3,736 | \$ 1,000 | \$ 3,295 | \$ 8,031 |
| Restructuring costs: | | | | |
| Amounts provided for during 2009 | — | 327 | — | 327 |
| Change in estimated expenses | 113 | — | (113) | — |
| Cash payments | (1,702) | (766) | (1,346) | (3,814) |
| Exit activity liability at September 30, 2009 | \$ 2,147 | \$ 561 | \$ 1,836 | \$ 4,544 |

Integration Expenses

Overhead Cost Reduction Program

Beginning in 2007 in connection with our efforts to improve our operating efficiency and reduce costs, we announced our intention to focus on company-wide overhead and operating expense cost reduction activities, such as closing excess facilities and reducing redundancies. Integration expenses under this program to date relate primarily to the integration of operations to our facilities in Mexico, the closure and consolidation of our distribution operations in Reno, Nevada, the closure of our production operations in Edwardsville, Kansas and Wilson, North Carolina and consolidation of certain facilities in Europe. We expect that all payments related to the current liability will be made within twelve months. We are still evaluating further activities under this program.

Activity for the nine months ended September 30, 2009 related to this program consisted of the following (in thousands):

| | Workforce Reduction | Other Exit Costs | Total |
|---|------------------------|---------------------|----------|
| Exit activity liability at December 31, 2008 | \$ 1,117 | \$ 727 | \$ 1,844 |
| Integration costs: | | | |
| Amounts provided for during 2009 | 1,522 | 2,346 | 3,868 |
| Non-cash usage, including asset write-downs | — | (2,697) | (2,697) |
| Cash payments | (979) | (348) | (1,327) |
| Exit activity liability at September 30, 2009 | \$ 1,660 | \$ 28 | \$ 1,688 |

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Wire and Cable Relocation

As a result of our acquisition of a wire and cable business and the relocation of certain machinery and equipment to our Reynosa, Mexico manufacturing facility, we incurred employee severance costs of \$0.8 million and equipment relocation costs of \$0.1 million during the third quarter of 2009. As of September 30, 2009, the reserve balance of \$0.8 million relating to workforce reductions is expected to be fully paid during the current year.

| | Workforce Reduction | Other Exit Costs | Total |
|---|------------------------|---------------------|--------|
| Exit activity liability at December 31, 2008 | \$ — | \$ — | \$ — |
| Integration costs: | | | |
| Amounts provided for during 2009 | 816 | 112 | 928 |
| Change in estimated expenses | — | — | — |
| Cash payments | — | (112) | (112) |
| Exit activity liability at September 30, 2009 | \$ 816 | \$ — | \$ 816 |

Reynosa Integration Program

During 2006 and 2007, we announced plans for the closure of our Long Island City, New York and Puerto Rico manufacturing facilities and integration of operations in Reynosa, Mexico. In connection with the shutdown of the manufacturing operations at Long Island City that was completed in March of 2008, we incurred severance costs and costs associated with equipment removal, capital expenditures, and environmental clean-up. As of September 30, 2009, the reserve balance related to environmental clean-up at Long Island City of \$2.1 million is included in other exit costs.

In connection with the shutdown of the manufacturing operations at Long Island City, we entered into an agreement with the International Union, United Automobile, Aerospace and Agricultural Implement Workers of America and its Local 365 (“UAW”). As part of the agreement, we incurred a withdrawal liability from a multi-employer plan. The pension plan withdrawal liability is related to trust asset under-performance in a plan that covers our former UAW employees at the Long Island City facility and is payable in 80 quarterly payments of \$0.3 million, which commenced in December 2008. As of September 30, 2009, the reserve balance related to the pension withdrawal liability of \$3.2 million is included in the workforce reduction reserve.

Activity for the nine months ended September 30, 2009 related to this program consisted of the following (in thousands):

| | Workforce Reduction | Other Exit Costs | Total |
|---|------------------------|---------------------|----------|
| Exit activity liability at December 31, 2008 | \$ 3,603 | \$ 2,229 | \$ 5,832 |
| Integration costs: | | | |
| Amounts provided for during 2009 | 150 | 404 | 554 |
| Change in estimated expenses | — | — | — |
| Cash payments | (523) | (403) | (926) |
| Exit activity liability at September 30, 2009 | \$ 3,230 | \$ 2,230 | \$ 5,460 |

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Activity for the nine months ended September 30, 2009 related to our aggregate integration programs, by segment, consisted of the following (in thousands):

| | Engine Management | Temperature Control | European | Other | Total |
|---|----------------------|------------------------|----------|--------|----------|
| Exit activity liability at December 31, 2008 | \$ 7,363 | \$ — | \$ 15 | \$ 298 | \$ 7,676 |
| Integration costs: | | | | | |
| Amounts provided for during 2009 | 4,154 | 33 | 1,163 | — | 5,350 |
| Non-cash usage, including asset write-downs | (1,686) | — | (1,011) | — | (2,697) |
| Cash payments | (2,109) | (2) | (155) | (99) | (2,365) |
| Exit activity liability at September 30, 2009 | \$ 7,722 | \$ 31 | \$ 12 | \$ 199 | \$ 7,964 |

Assets Held for Sale

As of September 30, 2009, we have reported \$1.3 million as assets held for sale on our consolidated balance sheet related to the net book value of two closed facilities in our European Segment and our closed Reno, Nevada and Wilson, North Carolina facilities within our Engine Management Segment. Following plant closures resulting from integration activities, these facilities have been vacant and therefore a decision to solicit bids has been made. We are hopeful that a negotiated sale to a third-party will occur within the next twelve months and we will record any resulting gain in other income as appropriate.

Note 4. Sale of Receivables

In April 2008, we began to sell undivided interests in certain of our receivables to financial institutions. We entered these agreements at our discretion when we determined that the cost of factoring was less than the cost of servicing our receivables with existing debt. Pursuant to these agreements, we sold \$67.2 million and \$140 million of receivables during the three months and nine months ended September 30, 2009, respectively. Under the terms of the agreements, we retain no rights or interest, have no obligations with respect to the sold receivables, and do not service the receivables after the sale. As such, these transactions are being accounted for as a sale. A charge in the amount of \$1 million and \$2 million related to the sale of receivables is included in selling, general and administrative expense in our consolidated statements of operations for the three months and nine months ended September 30, 2009, respectively.

Note 5. Inventories

Inventories, which are stated at the lower of cost (determined by means of the first in, first out method) or market, consist of (in thousands):

| | September 30, 2009 | December 31, 2008 |
|------------------------|-----------------------|----------------------|
| | (In thousands) | |
| Finished goods, net | \$ 128,613 | \$ 152,804 |
| Work in process, net | 4,850 | 5,031 |
| Raw materials, net | 66,190 | 74,600 |
| Total inventories, net | \$ 199,653 | \$ 232,435 |

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Note 6. Credit Facilities and Long-Term Debt

Total debt outstanding is summarized as follows:

| | September 30, December 31, 2009 2008 (In thousands) | |
|---|---|------------|
| Revolving credit facilities (1) | \$ 92,521 | \$ 148,931 |
| 6.75% convertible subordinated debentures | — | 44,865 |
| 15% convertible subordinated debentures | 12,300 | — |
| 15% unsecured promissory notes | 5,370 | — |
| Other | 670 | 361 |
| Total debt | \$ 110,861 | \$ 194,157 |
| Current maturities of long-term debt | \$ 92,682 | \$ 193,884 |
| Long-term debt | 18,179 | 273 |
| Total debt | \$ 110,861 | \$ 194,157 |

(1) Consists of the revolving credit facility, the Canadian term loan and the European revolving credit facilities.

Deferred Financing Costs

We had deferred financing costs of \$6.2 million and \$3.6 million as of September 30, 2009 and December 31, 2008, respectively. As of September 30, 2009, these costs relate to our revolving credit facility and the 15% convertible subordinated debentures. In connection with the amendments to our revolving credit facility in May and June 2009, we incurred and capitalized \$3.2 million of costs related to bank fees, legal and other professional fees which are being amortized through March 2013, the remaining term of the amended revolving credit facility. In addition, we incurred and capitalized costs of \$0.7 million related to the 15% convertible subordinated debentures issued in May 2009 which are being amortized through April 2011, the remaining term of the 15% convertible subordinated debentures. Deferred financing costs as of September 30, 2009 are being amortized, assuming no further prepayments of principal, in the amount of \$0.5 million in 2009, \$2 million in 2010, \$1.7 million in 2011, \$1.6 million in 2012 and \$0.4 million in 2013.

Revolving Credit Facility

In March 2007, we entered into a Second Amended and Restated Credit Agreement with General Electric Capital Corporation, as agent, and a syndicate of lenders for a secured revolving credit facility. This restated credit agreement replaces our prior credit facility with General Electric Capital Corporation. The restated credit agreement (as amended in June 2009) provides for a line of credit of up to \$200 million (inclusive of the Canadian term loan described below) and expires in March 2013. Direct borrowings under the restated credit agreement bear interest at the LIBOR rate plus the applicable margin (as defined), or floating at the index rate plus the applicable margin, at our option. The interest rate may vary depending upon our borrowing availability. The restated credit agreement is guaranteed by certain of our subsidiaries and secured by certain of our assets.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

In May 2009, we amended our restated credit agreement to permit the May 2009 exchange of \$12.3 million principal amount of our outstanding 6.75% convertible subordinated debentures due 2009 for a like principal amount of our 15% convertible subordinated debentures due 2011 and to provide that, beginning October 15, 2010 and on a monthly basis thereafter, our borrowing availability will be reduced by approximately \$2 million for the repayment, repurchase or redemption of the aggregate outstanding amount of our newly issued 15% convertible subordinated debentures.

In June 2009, we further amended our restated credit agreement (1) to extend the maturity date of our credit facility to March 20, 2013, (2) to reduce the aggregate amount of the revolving credit facility (inclusive of the Canadian term loan described below) from \$275 million to \$200 million, (3) to permit the settlement at maturity of our 6.75% convertible subordinated debentures due July 15, 2009, our 15% convertible subordinated debentures due April 15, 2011, and our 15% unsecured promissory notes due April 15, 2011; all with funds from our revolving credit facility subject to borrowing availability, (4) to establish a \$10 million minimum borrowing availability requirement effective on the date of repayment of our 6.75% convertible subordinated debentures, and (5) to provide that, beginning October 15, 2010 and on a monthly basis thereafter, our borrowing availability will be reduced by approximately \$0.9 million for the repayment or repurchase of the aggregate outstanding amount of our newly issued 15% unsecured promissory notes due 2011. In addition, as of the date of the amendment the margin added to the index rate increased to between 2.25% - 2.75% and the margin added to the LIBOR rate increased to 3.75% - 4.25%, in each case depending upon the level of excess availability as defined in the restated credit agreement.

Borrowings under the restated credit agreement are collateralized by substantially all of our assets, including accounts receivable, inventory and fixed assets, and those of certain of our subsidiaries. After taking into account outstanding borrowings under the restated credit agreement, there was an additional \$76.3 million available for us to borrow pursuant to the formula at September 30, 2009. At September 30, 2009 and December 31, 2008, the interest rate on our restated credit agreement was 4.6%. Outstanding borrowings under the restated credit agreement (inclusive of the Canadian term loan described below), which are classified as current liabilities, were \$90 million and \$143.2 million at September 30, 2009 and December 31, 2008, respectively.

At any time that our average borrowing availability over the previous thirty days is less than \$30 million or if our borrowing availability is \$20 million or less, and until such time that we have maintained an average borrowing availability of \$30 million or greater for a continuous period of ninety days, the terms of our restated credit agreement provide for, among other provisions, financial covenants requiring us, on a consolidated basis, (1) to maintain specified levels of fixed charge coverage at the end of each fiscal quarter (rolling twelve months), and (2) to limit capital expenditure levels. As of September 30, 2009, we were not subject to these covenants. Availability under our restated credit agreement is based on a formula of eligible accounts receivable, eligible inventory and eligible fixed assets. Our restated credit agreement also permits dividends and distributions by us provided specific conditions are met.

Canadian Term Loan

In June 2009, we amended our credit agreement with GE Canada Finance Holding Company, for itself and as agent for the lenders. The amended credit agreement provides for a line of credit of up to \$10 million, of which \$7 million is currently outstanding and which amount is part of the \$200 million available for borrowing under our restated credit agreement with General Electric Capital Corporation (described above). The amended credit agreement is guaranteed and secured by us and certain of our wholly-owned subsidiaries and expires in March 2013. Direct borrowings under the amended credit agreement bear interest at the same rate as our restated credit agreement with General Electric

Capital Corporation (described above).

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Revolving Credit Facilities—Europe

Our European subsidiary has revolving credit facilities which, at September 30, 2009, provide for aggregate lines of credit up to \$5.9 million. The amount of short-term bank borrowings outstanding under these facilities was \$2.6 million on September 30, 2009 and \$5.8 million on December 31, 2008. The weighted average interest rate on these borrowings on September 30, 2009 was 2.7%.

Subordinated Debentures

In July 1999, we completed a public offering of 6.75% convertible subordinated debentures amounting to \$90 million. The 6.75% convertible subordinated debentures carried an interest rate of 6.75%, payable semi-annually, and matured on July 15, 2009.

The \$90 million principal amount of the 6.75% convertible subordinated debentures was convertible into 2,796,120 shares of our common stock at the option of the holder. From time to time, we repurchased the debentures in open market transactions, on terms that we believed to be favorable with any gains or losses as a result of the difference between the net carrying amount and the reacquisition price recognized in the period of repurchase. During the first six months of 2009, we repurchased \$0.5 million principal amount of the 6.75% convertible subordinated debentures. In 2008, we repurchased \$45.1 million principal amount of the debentures resulting in a gain on the repurchase of \$3.8 million. In May 2009, we exchanged \$12.3 million aggregate principal amount of our outstanding 6.75% convertible subordinated debentures due 2009 for a like principal amount of newly issued 15% convertible subordinated debentures due 2011. In July 2009, we settled at maturity the remaining \$32.1 million outstanding principal amount of the 6.75% convertible subordinated debentures with funds from our revolving credit facility.

The 15% convertible subordinated debentures issued in May 2009 carry an interest rate of 15% payable semi-annually, and will mature on April 15, 2011. As of September 30, 2009, the \$12.3 million principal amount of the 15% convertible subordinated debentures is convertible into 820,000 shares of our common stock; each at the option of the holder. The convertible subordinated debentures are subordinated in right of payment to all of our existing and future senior indebtedness. In addition, if a change in control, as defined in the agreement, occurs at the Company, we will be required to make an offer to purchase the convertible subordinated debentures at a purchase price equal to 101% of their aggregate principal amount, plus accrued interest.

Unsecured Notes

In July 2009, we issued \$5.4 million aggregate principal amount of 15% unsecured promissory notes to certain directors and executive officers and to the trustees of our Supplemental Executive Retirement Plan on behalf of the plan participants. The 15% unsecured promissory notes will mature on April 15, 2011 and carry an interest rate of 15%, payable semi-annually and are not convertible into common stock. The 15% unsecured promissory notes are subordinated in right of payment to all of our existing and future senior indebtedness.

Capital Leases

During 2009, we entered into capital lease obligations related to certain equipment for use in our operations totaling \$0.4 million. Assets held under capitalized leases are included in property, plant and equipment and depreciated over the lives of the respective leases or over their economic useful lives, whichever is less.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Note 7. Stock-Based Compensation Plans

We account for our five stock-based compensation plans in accordance with the provisions of Accounting Standards Codification 718, “Stock Compensation,” which requires that a company measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. That cost is recognized in the statement of operations over the period during which an employee is required to provide service in exchange for the award.

Stock Option Grants

At September 30, 2009, under all of our option plans there were outstanding options to purchase an aggregate of 384,144 shares of common stock, with no shares of common stock available for future grants. There were no stock options granted in the nine months ended September 30, 2009. In addition, there was no stock option-based compensation expense in the nine months ended September 30, 2009, and we have no unrecognized compensation cost related to stock options and non-vested stock options as of September 30, 2009.

The following is a summary of the changes in outstanding stock options for the nine months ended September 30, 2009:

| | Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term (Years) |
|---|----------|--|--|
| Outstanding at December 31, 2008 | 515,823 | \$ 13.40 | 4.1 |
| Expired | (61,071) | \$ 14.31 | — |
| Exercised | (36,100) | \$ 12.64 | — |
| Forfeited, other | (34,508) | \$ 13.82 | 3.7 |
| Outstanding at September 30, 2009 | 384,144 | \$ 13.29 | 3.9 |
| Options exercisable at September 30, 2009 | 384,144 | \$ 13.29 | 3.9 |

The aggregate intrinsic value of all outstanding stock options was \$0.8 million as of September 30, 2009. All outstanding stock options as of September 30, 2009 are fully vested and exercisable. The total intrinsic value of options exercised was \$0.1 million during the nine months ended September 30, 2009.

Restricted and Performance Stock Grants

As part of our 2006 Omnibus Incentive Plan, we currently grant shares of restricted and/or performance-based stock to eligible employees and directors. Selected executives and other key personnel are granted performance awards whose vesting is contingent upon meeting various performance measures with a retention feature. This component of compensation is designed to encourage the long-term retention of key executives and to tie executive compensation directly to Company performance and the long-term enhancement of shareholder value. Performance-based shares are subject to a three year measuring period and the achievement of performance targets and, depending upon the achievement of such performance targets, they may become vested on the third anniversary of the date of grant. Each period we evaluate the probability of achieving the applicable targets, and we adjust our accrual

accordingly. Restricted shares become fully vested upon the third and first anniversary of the date of grant for employees and directors, respectively.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

In determining the grant date fair value, the stock price on the date of grant, as quoted on the New York Stock Exchange, was reduced by the present value of dividends expected to be paid on the shares issued and outstanding during the requisite service period, discounted at a risk-free interest rate. The risk-free interest rate is based on the U.S. Treasury rates at the date of grant with maturity dates approximately equal to the restriction or vesting period at the grant date. The fair value of the shares at the date of grant is amortized to expense ratably over the restriction period. An evaluation of our historical forfeiture experience during 2009 indicated that our current estimated forfeiture rates should be adjusted upward from 2% to 5% for employees and remains at 0% for executives and directors. The impact of the change in our estimated forfeitures recorded to compensation expense and additional paid-in capital is not material.

Our restricted and performance-based share activity was as follows for the nine months ended September 30, 2009:

| | Shares | Weighted Average Grant Date Fair Value Per Share |
|-------------------------------|----------|--|
| Balance at December 31, 2008 | 280,775 | \$ 6.88 |
| Granted | 111,475 | \$ 13.78 |
| Vested | (55,350) | \$ 7.24 |
| Forfeited | (40,875) | \$ 7.18 |
| Balance at September 30, 2009 | 296,025 | \$ 9.37 |

We recorded compensation expense related to restricted shares and performance-based shares of \$421,000 (\$248,400 net of tax) and \$380,000 (\$187,800 net of tax) for the nine months ended September 30, 2009 and 2008, respectively. The unamortized compensation expense related to our restricted and performance-based shares was \$2 million at September 30, 2009, and is expected to be recognized as they vest over a weighted average period of 2.0 and 0.6 years for employees and directors, respectively.

Note 8. Employee Benefits

In 2000, we created an employee benefits trust to which we contributed 750,000 shares of treasury stock. We are authorized to instruct the trustees to distribute such shares toward the satisfaction of our future obligations under employee benefit plans. The shares held in trust are not considered outstanding for purposes of calculating earnings per share until they are committed to be released. The trustees will vote the shares in accordance with its fiduciary duties. During 2009, we contributed to the trust an additional 200,000 shares from our treasury and released 188,461 shares from the trust leaving 12,068 shares remaining in the trust as of September 30, 2009.

In August 1994, we established an unfunded Supplemental Executive Retirement Plan (SERP) for key employees. Under the plan, these employees may elect to defer a portion of their compensation and, in addition, we may at our discretion make contributions to the plan on behalf of the employees. In March 2008, contributions of \$113,500 were made related to calendar year 2007. In August 2009, contributions of \$73,500 were made related to calendar year 2008.

In October 2001, we adopted a second unfunded SERP. The SERP, as amended, is a defined benefit plan pursuant to which we will pay supplemental pension benefits to certain key employees upon the attainment of a contractual participant's payment date based upon the employees' years of service and compensation. We use a December 31 measurement date for this plan.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Our UK pension plan is comprised of a defined benefit plan and a defined contribution plan. The defined benefit plan is closed to new entrants and existing active members ceased accruing any further benefits.

We participate in a multi-employer plan which provides defined benefits to unionized workers at one of our manufacturing facilities. Contributions to the plan are determined in accordance with the provisions of a negotiated labor contract.

In December 2007, we entered into an agreement with the International Union, United Automobile, Aerospace and Agricultural Implement Workers of America and its Local 365 regarding the shut down of our manufacturing operations at Long Island City, New York, which operations were transferred to certain of our other facilities. As part of the agreement, effective January 5, 2008, we agreed to withdraw from the multi-employer pension plan covering our UAW employees at the Long Island City facility. In December 2007, we recorded a charge of \$3.3 million related to the present value of the undiscounted \$5.6 million withdrawal liability discounted over 80 quarterly payments using a credit-adjusted, risk-free rate. In accordance with the terms of the agreement, we commenced with quarterly payments of \$0.3 million in December 2008.

We provide certain medical and dental care benefits to eligible retired employees. Eligibility of employees who can participate in this program is limited to employees hired before 1996. In May 2008, we announced that, in lieu of the then current retiree medical and dental plans previously funded on a pay-as-you-go basis, a Health Reimbursement Account (“HRA”) will be established beginning January 1, 2009 for each qualified U.S. retiree. The plan amendment effectively reduced benefits attributed to employee services already rendered and instead credited a fixed amount into an HRA to cover both medical and dental costs for all current and future eligible retirees. The remeasurement of the postretirement welfare benefit plan as a result of these benefit modifications generated a \$24.5 million reduction in the accumulated postretirement benefit obligation on June 1, 2008, which is being amortized on a straight-line basis and recognized as a reduction in benefit costs over the remaining service to full eligibility (3.8 years) as of that date.

The components of net periodic benefit cost for our North American and European defined benefit plans and postretirement benefit plans for the three months and nine months ended September 30, 2009 and 2008 were as follows (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---------------------------------------|-------------------------------------|---------|------------------------------------|---------|
| | 2009 | 2008 | 2009 | 2008 |
| Pension Benefits | | | | |
| Service cost | \$ 22 | \$ 22 | \$ 65 | \$ 68 |
| Interest cost | 72 | 72 | 217 | 350 |
| Amortization of prior service cost | 28 | 28 | 83 | 82 |
| Actuarial net (gain) loss | (33) | (34) | (98) | 492 |
| Net periodic benefit cost | \$ 89 | \$ 88 | \$ 267 | \$ 992 |
| Postretirement Benefits | | | | |
| Service cost | \$ 3 | \$ 68 | \$ 152 | \$ 469 |
| Interest cost | 287 | 277 | 834 | 1,412 |
| Amortization of prior service cost | (2,317) | (2,314) | (6,951) | (4,273) |
| Amortization of transition obligation | 1 | 1 | 3 | 3 |

Edgar Filing: STANDARD MOTOR PRODUCTS INC - Form 10-Q

| | | | | |
|---------------------------|------------|------------|------------|------------|
| Actuarial net loss | 218 | 350 | 984 | 1,047 |
| Net periodic benefit cost | \$ (1,808) | \$ (1,618) | \$ (4,978) | \$ (1,342) |

18

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Note 9. Earnings Per Share

The following are reconciliations of the earnings available to common stockholders and the shares used in calculating basic and dilutive net earnings per common share (in thousands, except per share data):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|------------|------------------------------------|-----------|
| | 2009 | 2008 | 2009 | 2008 |
| Basic Net Earnings (Loss) per Common Shares: | | | | |
| Earnings from continuing operations | \$ 4,724 | \$ 397 | \$ 11,149 | \$ 12,972 |
| Loss from discontinued operation | (1,639) | (1,579) | (2,221) | (2,228) |
| Net earnings (loss) available to common stockholders | \$ 3,085 | \$ (1,182) | \$ 8,928 | \$ 10,744 |
| Weighted average common shares outstanding | 18,895 | 18,558 | 18,770 | 18,480 |
| Net earnings from continuing operation per common share | \$ 0.25 | \$ 0.02 | \$ 0.59 | \$ 0.70 |
| Loss from discontinued operation per common share | (0.09) | (0.08) | (0.11) | (0.12) |
| Basic net earnings (loss) per common share | \$ 0.16 | \$ (0.06) | \$ 0.48 | \$ 0.58 |
| Diluted Net Earnings (Loss) per Common Share: | | | | |
| Earnings from continuing operations | \$ 4,724 | \$ 397 | \$ 11,149 | \$ 12,972 |
| Interest income on debenture conversions (net of income tax expense) | 32 | – | – | – |
| Earnings from continuing operations plus assumed conversions | 4,756 | 397 | 11,149 | 12,972 |
| Loss from discontinued operation | (1,639) | (1,579) | (2,221) | (2,228) |
| Net earnings (loss) available to common stockholders plus assumed conversions | \$ 3,117 | \$ (1,182) | \$ 8,928 | \$ 10,744 |
| Weighted average common shares outstanding | 18,895 | 18,558 | 18,770 | 18,480 |
| Plus incremental shares from assumed conversions: | | | | |
| Dilutive effect of restricted stock | 39 | 59 | 20 | 33 |
| Dilutive effect of stock options | 3 | – | – | – |
| Dilutive effect of convertible debentures | 152 | – | – | – |
| Weighted average common shares outstanding – Diluted | 19,089 | 18,617 | 18,790 | 18,513 |
| Net earnings from continuing operations per common share | \$ 0.25 | \$ 0.02 | \$ 0.59 | \$ 0.70 |
| Loss from discontinued operation per common share | (0.09) | (0.08) | (0.11) | (0.12) |
| Diluted net earnings (loss) per common share | \$ 0.16 | \$ (0.06) | \$ 0.48 | \$ 0.58 |

Edgar Filing: STANDARD MOTOR PRODUCTS INC - Form 10-Q

| | Net Sales | Operating Income (Loss) | Net Sales | Operating Income (Loss) |
|---------------------|------------|----------------------------|------------|----------------------------|
| Engine Management | \$ 380,550 | \$ 24,042 | \$ 417,346 | \$ 20,123 |
| Temperature Control | 165,426 | 6,366 | 164,759 | 3,444 |
| Europe | 23,355 | (1,278) | 35,343 | 758 |
| All Other | 5,966 | (7,312) | 8,917 | (9,320) |
| Consolidated | \$ 575,297 | \$ 21,818 | \$ 626,365 | \$ 15,005 |

20

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Note 12. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and Cash Equivalents

The carrying amount approximates fair value because of the short maturity of those instruments.

Trade Accounts Receivable

The carrying amount of trade receivables reflects net recovery value and approximates fair value because of their short outstanding terms.

Trade Accounts Payable

The carrying amount of trade payables approximates fair value because of their short outstanding terms.

Short Term Borrowings

The carrying value of our revolving credit facilities equals fair market value because the interest rate reflects current market rates.

Long-term Debt

The fair value of our long-term debt is estimated based on quoted market prices or current rates offered to us for debt of the same remaining maturities.

The estimated fair values of our financial instruments are as follows (in thousands):

| September 30, 2009 | Carrying Amount | Fair Value |
|---------------------------|--------------------|------------|
| Cash and cash equivalents | \$ 10,456 | \$ 10,456 |
| Trade accounts receivable | 172,294 | 172,294 |
| Trade accounts payable | 77,367 | 77,367 |
| Short term borrowings | 92,682 | 92,682 |
| Long-term debt | 18,179 | 20,144 |

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Note 13. Commitments and Contingencies

Asbestos. In 1986, we acquired a brake business, which we subsequently sold in March 1998 and which is accounted for as a discontinued operation. When we originally acquired this brake business, we assumed future liabilities relating to any alleged exposure to asbestos-containing products manufactured by the seller of the acquired brake business. In accordance with the related purchase agreement, we agreed to assume the liabilities for all new claims filed on or after September 1, 2001. Our ultimate exposure will depend upon the number of claims filed against us on or after September 1, 2001 and the amounts paid for indemnity and defense thereof. At September 30, 2009, approximately 1,620 cases were outstanding for which we were responsible for any related liabilities. We expect the outstanding cases to increase gradually due to legislation in certain states mandating minimum medical criteria before a case can be heard. Since inception in September 2001 through September 30, 2009, the amounts paid for settled claims are approximately \$8.4 million. In September 2007, we entered into an agreement with an insurance carrier to provide us with limited insurance coverage for the defense and indemnity costs associated with certain asbestos-related claims. We have submitted various asbestos-related claims to the insurance carrier for coverage under this agreement, and the insurance carrier reimbursed us \$2.4 million for settlement claims and defense costs. We have submitted additional asbestos-related claims to the insurance carrier for coverage.

In evaluating our potential asbestos-related liability, we have considered various factors including, among other things, an actuarial study performed by a leading actuarial firm with expertise in assessing asbestos-related liabilities, our settlement amounts and whether there are any co-defendants, the jurisdiction in which lawsuits are filed, and the status and results of settlement discussions. As is our accounting policy, we engage actuarial consultants with experience in assessing asbestos-related liabilities to estimate our potential claim liability. The methodology used to project asbestos-related liabilities and costs in the study considered: (1) historical data available from publicly available studies; (2) an analysis of our recent claims history to estimate likely filing rates into the future; (3) an analysis of our currently pending claims; and (4) an analysis of our settlements to date in order to develop average settlement values.

The most recent actuarial study was performed as of August 31, 2009. The updated study has estimated an undiscounted liability for settlement payments, excluding legal costs and any potential recovery from insurance carriers, ranging from \$26.6 million to \$66.3 million for the period through 2059. The change from the prior year study was a \$1.3 million increase for the low end of the range and a \$2.9 million decrease for the high end of the range. Based on the information contained in the actuarial study and all other available information considered by us, we concluded that no amount within the range of settlement payments was more likely than any other and, therefore, recorded the low end of the range as the liability associated with future settlement payments through 2059 in our consolidated financial statements. Accordingly, an incremental \$2.2 million provision in our discontinued operation was added to the asbestos accrual in September 2009 increasing the reserve to approximately \$26.6 million. According to the updated study, legal costs, which are expensed as incurred and reported in earnings (loss) from discontinued operation in the accompanying statement of operations, are estimated to range from \$21.4 million to \$42 million during the same period.

We plan to perform an annual actuarial evaluation during the third quarter of each year for the foreseeable future. Given the uncertainties associated with projecting such matters into the future and other factors outside our control, we can give no assurance that additional provisions will not be required. We will continue to monitor the circumstances surrounding these potential liabilities in determining whether additional provisions may be necessary. At the present time, however, we do not believe that any additional provisions would be reasonably likely to have a

material adverse effect on our liquidity or consolidated financial position.

STANDARD MOTOR PRODUCTS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) – (Continued)

Antitrust Litigation. In November 2004, we were served with a summons and complaint in the U.S. District Court for the Southern District of New York by The Coalition for a Level Playing Field, which is an organization comprised of a large number of auto parts retailers. The complaint alleges antitrust violations by us and a number of other auto parts manufacturers and retailers and seeks injunctive relief and unspecified monetary damages. In August 2005, we filed a motion to dismiss the complaint, following which the plaintiff filed an amended complaint dropping, among other things, all claims under the Sherman Act. The remaining claims allege violations of the Robinson-Patman Act. Motions to dismiss those claims were filed by us in February 2006. Plaintiff filed opposition to our motions, and we subsequently filed replies in June 2006. Oral arguments were originally scheduled for September 2006, however the court adjourned these proceedings until a later date to be determined. Subsequently, the judge initially assigned to the case recused himself, and a new judge has been assigned before whom further preliminary proceedings have been held. Although we cannot predict the ultimate outcome of this case or estimate the range of any potential loss that may be incurred in the litigation, we believe that the lawsuit is without merit, deny all of the plaintiff's allegations of wrongdoing and believe we have meritorious defenses to the plaintiff's claims. We intend to defend this lawsuit vigorously.

Other Litigation. We are involved in various other litigation and product liability matters arising in the ordinary course of business. Although the final outcome of any asbestos-related matters or any other litigation or product liability matter cannot be determined, based on our understanding and evaluation of the relevant facts and circumstances, it is our opinion that the final outcome of these matters will not have a material adverse effect on our business, financial condition or results of operations.

Warranties. We generally warrant our products against certain manufacturing and other defects. These product warranties are provided for specific periods of time of the product depending on the nature of the product. As of September 30, 2009 and 2008, we have accrued \$12.3 million for estimated product warranty claims included in accrued customer returns. The accrued product warranty costs are based primarily on historical experience of actual warranty claims.

The following table provides the changes in our product warranties (in thousands):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|-----------|------------------------------------|-----------|
| | 2009 | 2008 | 2009 | 2008 |
| Balance, beginning of period | \$ 12,005 | \$ 13,115 | \$ 10,162 | \$ 11,317 |
| Liabilities accrued for current year sales | 13,872 | 12,020 | 36,316 | 35,934 |
| Settlements of warranty claims | (13,569) | (12,818) | (34,170) | (34,934) |
| Balance, end of period | \$ 12,308 | \$ 12,317 | \$ 12,308 | \$ 12,317 |

Note 14. Subsequent Event

On October 27, 2009 we announced plans to offer 4,000,000 shares of our common stock in an underwritten registered public offering. In connection with this offering, we intend to grant the underwriters a 30-day option to purchase up to 600,000 additional shares. We intend to use the net proceeds from the offering to repay a portion of our outstanding indebtedness under our revolving credit facility. We then intend to borrow funds from time to time under our revolving credit facility for general corporate purposes.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Report contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements in this Report are indicated by words such as “anticipates,” “expects,” “believes,” “intends,” “plans,” “estimates,” “projects” and similar expressions. These statements represent our expectations based on current information and assumptions and are inherently subject to risks and uncertainties. Our actual results could differ materially from those which are anticipated or projected as a result of certain risks and uncertainties, including, but not limited to, our substantial leverage; economic and market conditions (including access to credit and financial markets); the performance of the aftermarket sector; changes in business relationships with our major customers and in the timing, size and continuation of our customers’ programs; changes in the product mix and distribution channel mix; the ability of our customers to achieve their projected sales; competitive product and pricing pressures; increases in production or material costs that cannot be recouped in product pricing; successful integration of acquired businesses; our ability to achieve cost savings from our restructuring initiatives; product liability and environmental matters (including, without limitation, those related to asbestos-related contingent liabilities and remediation costs at certain properties); as well as other risks and uncertainties, such as those described under Quantitative and Qualitative Disclosures About Market Risk and those detailed herein and from time to time in the filings of the Company with the SEC. Forward-looking statements are made only as of the date hereof, and the Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise. In addition, historical information should not be considered as an indicator of future performance. The following discussion should be read in conjunction with the unaudited consolidated financial statements, including the notes thereto, included elsewhere in this Report.

Business Overview

We are a leading independent manufacturer, distributor and marketer of replacement parts for motor vehicles in the automotive aftermarket industry, with an increasing focus on the original equipment and original equipment service markets. We are organized into two major operating segments, each of which focuses on a specific line of replacement parts. Our Engine Management Segment manufactures ignition and emission parts, ignition wires, battery cables and fuel system parts. Our Temperature Control Segment manufactures and remanufactures air conditioning compressors, air conditioning and heating parts, engine cooling system parts, power window accessories, and windshield washer system parts. We also sell our products in Europe through our European Segment.

We place significant emphasis on improving our financial performance by achieving operating efficiencies and improving asset utilization. We intend to continue to improve our operating efficiency, customer satisfaction and cost position by focusing on company-wide overhead and operating expense cost reduction programs, such as closing excess facilities and consolidating redundant functions.

Seasonality. Historically, our operating results have fluctuated by quarter, with the greatest sales occurring in the second and third quarters of the year and revenues generally being recognized at the time of shipment. It is in these quarters that demand for our products is typically the highest, specifically in the Temperature Control Segment of our business. In addition to this seasonality, the demand for our Temperature Control products during the second and third quarters of the year may vary significantly with the summer weather and customer inventories. For example, a cool summer may lessen the demand for our Temperature Control products, while a hot summer may increase such demand. As a result of this seasonality and variability in demand of our Temperature Control products, our working capital requirements typically peak near the end of the second quarter, as the inventory build-up of air conditioning products is converted to sales and payments on the receivables associated with such sales have yet to be received. During this period, our working capital requirements are typically funded by borrowing from our revolving credit facility.

Inventory Management. We face inventory management issues as a result of warranty and overstock returns. Many of our products carry a warranty ranging from a 90-day limited warranty to a lifetime limited warranty, which generally covers defects in materials or workmanship and failure to meet industry published specifications. In addition to warranty returns, we also permit our customers to return products to us within customer-specific limits (which are generally limited to a specified percentage of their annual purchases from us) in the event that they have overstocked their inventories. We accrue for overstock returns as a percentage of sales, after giving consideration to recent returns history.

In order to better control warranty and overstock return levels, we tightened the rules for authorized warranty returns, placed further restrictions on the amounts customers can return and instituted a program so that our management can better estimate potential future product returns. In addition, with respect to our air conditioning compressors, which are our most significant customer product warranty returns, we established procedures whereby a warranty will be voided if a customer does not provide acceptable proof that complete air conditioning system repair was performed.

Discounts, Allowances and Incentives. In connection with our sales activities, we offer a variety of usual customer discounts, allowances and incentives. First, we offer cash discounts for paying invoices in accordance with the specified discount terms of the invoice. Second, we offer pricing discounts based on volume and different product lines purchased from us. These discounts are principally in the form of “off-invoice” discounts and are immediately deducted from sales at the time of sale. For those customers that choose to receive a payment on a quarterly basis instead of “off-invoice,” we accrue for such payments as the related sales are made and reduce sales accordingly. Finally, rebates and discounts are provided to customers as advertising and sales force allowances, and allowances for warranty and overstock returns are also provided. Management analyzes historical returns, current economic trends, and changes in customer demand when evaluating the adequacy of the sales returns and other allowances. Significant management judgments and estimates must be made and used in connection with establishing the sales returns and other allowances in any accounting period. We account for these discounts and allowances as a reduction to revenues, and record them when sales are recorded.

Interim Results of Operations:

Comparison of Three Months Ended September 30, 2009 to Three Months Ended September 30, 2008

Sales. Consolidated net sales for the three months ended September 30, 2009 were \$205.6 million, an increase of \$2.7 million, or 1.3%, compared to \$202.9 million in the same period of 2008. The increase in consolidated net sales resulted from an increase in net sales of \$5.8 million, or 10.8%, in our Temperature Control Segment, partially offset by a \$3.6 million, or 31.2%, decline in our European Segment. Net sales in our Engine Management Segment were essentially flat. Temperature Control sales benefitted from incremental new customer sales volumes and increased customer demand within our retail channel. The reduction in sales in our European Segment is the result of a decrease in original equipment sales volumes and an unfavorable change in foreign currency exchange rates.

Gross margins. Gross margins, as a percentage of consolidated net sales, increased slightly to 24.2% in the third quarter of 2009, compared to 24% in the third quarter of 2008. Temperature Control and Engine Management margins increased 2.2 percentage points and 0.3 percentage points, respectively, while margins in our European Segment decreased 2.4 percentage points. The increase in the Engine Management margins was primarily due to a reduction in our fixed overhead costs as a result of our cost reduction programs. The Temperature Control Segment’s increase in margins resulted from favorable manufacturing variances compared to the same period in the prior year due to increased sales and production volumes. The European Segment’s decrease resulted from lower sales volumes and higher manufacturing costs due to reduced production volumes.

Selling, general and administrative expenses. Selling, general and administrative expenses (SG&A) decreased by \$4.3 million to \$36.8 million, or 17.9%, of consolidated net sales, in the third quarter of 2009, as compared to \$41.1

million, or 20.3% of consolidated net sales in the third quarter of 2008. The decrease in SG&A expenses is due primarily to lower selling, marketing and distribution expenses, and the benefit recognized from the postretirement benefit plan amendment announced in May 2008.

Restructuring and integration expenses. Restructuring and integration expenses increased to \$3.3 million in the third quarter of 2009, compared to \$1.9 million in the third quarter of 2008. During the third quarter of 2009, restructuring and integration expenses related primarily to exit costs incurred in connection with the closure of our Wilson, North Carolina manufacturing facility as part of our overhead cost reduction program and a workforce reduction charge related to our acquisition of a wire and cable business. The 2008 expenses related primarily to charges incurred in connection with the closure of our Puerto Rico manufacturing operations, the integration of operations to Mexico and for severance in connection with the consolidation of our Reno distribution operations and shutdown of our Edwardsville, Kansas manufacturing operations.

Components of our restructuring and integration accruals, by segment, were as follows (in thousands):

| | Engine Management | Temperature Control | European | Other | Total |
|---|----------------------|------------------------|----------|----------|-----------|
| Exit activity liability at June 30, 2009 | \$ 9,133 | \$ 662 | \$ 17 | \$ 2,624 | \$ 12,436 |
| Restructuring and integration costs: | | | | | |
| Amounts provided for during 2009 | 3,037 | 117 | 150 | — | 3,304 |
| Non-cash usage, including asset write-downs | (1,223) | — | (66) | — | (1,289) |
| Cash payments | (1,078) | (187) | (89) | (589) | (1,943) |
| Exit activity liability at September 30, 2009 | \$ 9,869 | \$ 592 | \$ 12 | \$ 2,035 | \$ 12,508 |

Operating income. Operating income was \$9.7 million in the third quarter of 2009, compared to \$5.8 million in the third quarter of 2008. The increase of \$3.9 million was due primarily to the higher sales volumes, the positive impact of an increase in gross margins in our Temperature Control Segment and lower SG&A expenses reflecting the impact of our postretirement benefit amendment and cost reduction programs, offset by an increase in restructuring and integration expenses related to our closure of the Wilson, North Carolina manufacturing plant and a workforce reduction charge resulting from our wire and cable business acquisition during the quarter.

Other income, net. Other income, net of \$0.8 million in the third quarter of 2009 was \$0.5 million lower than other income, net of \$1.3 million in the same period of 2008. Other income, net in the third quarter of 2009 included the recognition of deferred gain of \$0.3 million on the sale of our Long Island City, New York property, income from our joint ventures of \$0.2 million and foreign exchange translation gains of \$0.2 million. Other income, net in the third quarter of 2008 included a \$1.6 million gain on the repurchase of \$20.6 million principal amount of our 6.75% convertible subordinate debentures and the recognition of the deferred gain of \$0.3 million on the sale of our Long Island City, New York property offset by losses from our joint ventures of \$0.3 million and foreign exchange translation losses of \$0.2 million.

Interest expense. Interest expense decreased by \$0.9 million to \$2.4 million in the third quarter of 2009 compared to \$3.3 million in the same period in 2008 due to a reduction in average borrowing costs as a result of our debt reduction efforts which produced lower outstanding borrowings.

Income tax provision. The income tax provision in both the third quarter of 2009 and 2008 was \$3.4 million. The effective tax rate in the third quarter of 2009 was 41.6%. The income tax provision in the third quarter of 2008 reflects the impact of an increase in the estimated annual effective tax rate from 42.6% projected in the second quarter of 2008 to 49.5% projected in the third quarter of 2008.

Loss from discontinued operation. Loss from discontinued operations, net of income tax, reflects adjustments made to our indemnity liability in line with information contained in actuarial studies obtained in August 2009 and 2008 and other information available and considered by us, and legal expenses incurred associated with our asbestos-related liability. During the third quarters of 2009 and 2008, we recorded a loss of \$1.6 million from discontinued operations. The loss from discontinued operations for the third quarter of 2009 and 2008 reflects a \$2.2 million and \$2.1 million pre-tax adjustment, respectively, to increase our indemnity liability in line with the August 2009 and 2008 actuarial studies, as well as legal fees incurred in litigation. As discussed more fully in Note 13 in the notes to our consolidated financial statements, we are responsible for certain future liabilities relating to alleged exposure to asbestos containing products.

Comparison of Nine Months Ended September 30, 2009 to Nine Months Ended September 30, 2008

Sales. Consolidated net sales for the nine months ended September 30, 2009 were \$575.3 million, a decrease of \$51.1 million, or 8.2%, compared to \$626.4 million in the same period of 2008. The decrease in consolidated net sales resulted from declines in Engine Management net sales of \$36.8 million, or 8.8%, European Segment net sales of \$12 million, or 33.9%, and \$3 million of net sales in our Other Operating Segment, which consists primarily of our Canadian operations. Temperature Control Segment net sales increased \$0.7 million. The Engine Management decrease in net sales compared to the first nine months of 2008 is the result of lower sales volumes in our traditional markets as a single large customer changed brands to a competitor and as customers have reduced and maintained lower inventory levels in response to the economic environment. The reduction in sales in our European Segment resulted from a decrease in OE/OES sales volumes and an unfavorable change in foreign currency exchange rates.

Gross margins. Gross margins, as a percentage of consolidated net sales, has held relatively consistent at 23.8% for the nine months ended September 30, 2009 compared to 23.7% in the same period of 2008, as a 1.1 percentage point increase in Engine Management margins was offset by a 2.3 percentage point decrease in margins in our European Segment. The increase in the Engine Management margins was primarily due to a reduction in our fixed overhead costs as a result of our cost reduction programs and the negative impact on prior year margins of unabsorbed overhead during our closure of two manufacturing facilities and start up and training costs at our new Mexico facility. The European Segment's decrease resulted from lower sales volumes due to lower OE/OES sales in response to economic conditions. Temperature Control's gross margins held consistent at 18.6%.

Selling, general and administrative expenses. Selling, general and administrative expenses (SG&A) decreased by \$17.9 million to \$109.6 million or 19% of consolidated net sales in the nine months ended September 30, 2009, as compared to \$127.5 million or 20.3% of consolidated net sales for the nine months ended September 30, 2008. The decrease in SG&A expenses is due primarily to lower selling, marketing and distribution expenses, and the benefit recognized from the postretirement benefit plan amendment announced in May 2008, partially offset by an increase in discount fees of \$1.3 million related to our customer accounts receivable factoring program.

Restructuring and integration expenses. Restructuring and integration expenses decreased to \$5.7 million for the nine months ended September 30, 2009, compared to \$6.1 million in the same period of 2008. The 2009 expense related primarily to severance and other exit costs incurred in connection with the closure of our Edwardsville, Kansas and Wilson, North Carolina manufacturing operations, building demolition costs incurred at our European properties held for sale, and charges related to severance and other relocation costs incurred in connection with our wire and cable business acquisition. The 2008 expenses related primarily to charges incurred in connection with the shutdown of our Long Island City, New York manufacturing operations, the closure of our Puerto Rico manufacturing operations, the integration of operations to Mexico and for severance in connection with the consolidation of our Reno distribution operations and shutdown of our Edwardsville, Kansas manufacturing operations.

Operating income. Operating income was \$21.8 million in the nine months ended September 30, 2009, compared to \$15 million in 2008. The increase of \$6.8 million was due primarily to lower SG&A expenses which more than offset the gross margin impact from a decline in net sales.

Other income, net. Other income, net decreased to \$4.3 million for the nine months ended September 30, 2009, compared to \$21.7 million in the same period of 2008. During 2009, we redeemed our investment in the preferred stock of a third party issuer resulting in a pretax gain of \$2.3 million and recognized \$0.8 million of deferred gain related to the sale-leaseback of our Long Island City, New York property. During 2008, we recognized a gain of \$21.6 million on the sale of our Long Island City property, offset partially by a \$1.4 million charge related to the defeasance of our mortgage on the property. In addition, other income, net during 2008 included a \$1.6 million gain related to the repurchase of \$20.6 million principal amount of our 6.75% convertible subordinate debentures.

Interest expense. Interest expense decreased by \$3.8 million to \$7.2 million in the nine months ended September 30, 2009, compared to \$11 million in the same period in 2008. The decline is due primarily to our debt reduction efforts which resulted in lower outstanding borrowings. Lower borrowings more than offset the increase in the interest rate on our revolving credit facility as a result of amendments made to the credit agreement. Our accounts receivable factoring programs initiated during the second quarter of 2008 with some of our larger customers in order to accelerate collection of accounts receivable balances and improved working capital management contributed to the lower year over year borrowings for the nine months ended September 30, 2009.

Income tax provision. The income tax provision in the nine months ended September 30, 2009 was \$7.8 million at an effective tax rate of 41%, compared to \$12.7 million and an effective tax rate of 49.5% for the same period in 2008. The 2008 rate was higher primarily due to the differences in the mix of domestic and foreign earnings as a result of the gain on the sale of the Long Island City, New York property, the tax impact of the non-deductibility of a portion of the \$5 million distribution to a participant in the unfunded supplemental executive retirement plan, and a tollgate tax on our operations in Puerto Rico.

Loss from discontinued operation. Loss from discontinued operations, net of income tax, reflects adjustments made to our indemnity liability in line with information contained in actuarial studies obtained in August 2009 and 2008 and other information available and considered by us, and legal expenses incurred associated with our asbestos-related liability. During nine months ended September 30, 2009 and 2008, we recorded a loss of \$2.2 million from discontinued operations. The loss from discontinued operations for the nine months ended 2009 and 2008 reflects a \$2.2 million and \$2.1 million pre-tax adjustment, respectively, to increase our indemnity liability in line with the August 2009 and 2008 actuarial studies, as well as legal fees incurred in litigation. As discussed more fully in Note 13 in the notes to our consolidated financial statements, we are responsible for certain future liabilities relating to alleged exposure to asbestos containing products.

Restructuring and Integration Costs

The aggregated liabilities relating to the restructuring and integration activities as of December 31, 2008 and September 30, 2009, and activity for the nine months ended September 30, 2009 consisted of the following (in thousands):

| | Workforce Reduction | Other Exit Costs | Total |
|--|------------------------|---------------------|-----------|
| Exit activity liability at December 31, 2008 | \$ 12,751 | \$ 2,956 | \$ 15,707 |
| Restructuring and integration costs: | | | |
| Amounts provided for during 2009 | 2,816 | 2,861 | 5,677 |
| Non-cash usage, including asset write-downs | — | (2,697) | (2,697) |

| | | | |
|---|-----------|----------|-----------|
| Cash payments | (5,317) | (862) | (6,179) |
| Exit activity liability at September 30, 2009 | \$ 10,250 | \$ 2,258 | \$ 12,508 |

Restructuring Costs

Voluntary Separation Program

During 2008 as part of an initiative to improve the effectiveness and efficiency of operations, and to reduce costs in light of economic conditions, we implemented certain organizational changes and offered eligible employees a voluntary separation package. The restructuring accrual relates to severance and other retiree benefit enhancements to be paid through 2015. Of the original restructuring charge of \$8 million, we have \$4.5 million remaining as of September 30, 2009 that is expected to be paid in the amount of \$1.3 million in 2009, \$1.6 million in 2010, \$0.6 million in 2011, and \$1 million for the period 2012-2015.

Activity for the nine months ended September 30, 2009 related to this program, by segment, consisted of the following (in thousands):

| | Engine Management | Temperature Control | Other | Total |
|---|----------------------|------------------------|----------|----------|
| Exit activity liability at December 31, 2008 | \$ 3,736 | \$ 1,000 | \$ 3,295 | \$ 8,031 |
| Restructuring costs: | | | | |
| Amounts provided for during 2009 | — | 327 | — | 327 |
| Change in estimated expenses | 113 | — | (113) | — |
| Cash payments | (1,702) | (766) | (1,346) | (3,814) |
| Exit activity liability at September 30, 2009 | \$ 2,147 | \$ 561 | \$ 1,836 | \$ 4,544 |

Integration Expenses

Overhead Cost Reduction Program

Beginning in 2007 in connection with our efforts to improve our operating efficiency and reduce costs, we announced our intention to focus on company-wide overhead and operating expense cost reduction activities, such as closing excess facilities and reducing redundancies. Integration expenses under this program to date relate primarily to the integration of operations to our facilities in Mexico, the closure and consolidation of our distribution operations in Reno, Nevada, the closure of our production operations in Edwardsville, Kansas and Wilson, North Carolina and consolidation of certain facilities in Europe. We expect that all payments related to the current liability will be made within twelve months. We are still evaluating further activities under this program.

Activity for the nine months ended September 30, 2009 related to this program consisted of the following (in thousands):

| | Workforce Reduction | Other Exit Costs | Total |
|---|------------------------|---------------------|----------|
| Exit activity liability at December 31, 2008 | \$ 1,117 | \$ 727 | \$ 1,844 |
| Integration costs: | | | |
| Amounts provided for during 2009 | 1,522 | 2,346 | 3,868 |
| Non-cash usage, including asset write-downs | — | (2,697) | (2,697) |
| Cash payments | (979) | (348) | (1,327) |
| Exit activity liability at September 30, 2009 | \$ 1,660 | \$ 28 | \$ 1,688 |

Wire and Cable Relocation

As a result of our acquisition of a wire and cable business and the relocation of certain machinery and equipment to our Reynosa, Mexico manufacturing facility, we incurred employee severance costs of \$0.8 million and equipment relocation costs of \$0.1 million during the third quarter of 2009. As of September 30, 2009 the reserve balance of \$0.8 million relating to workforce reductions is expected to be fully paid during the current year.

| | Workforce Reduction | Other Exit Costs | Total |
|---|------------------------|---------------------|--------|
| Exit activity liability at December 31, 2008 | \$ — | \$ — | \$ — |
| Integration costs: | | | |
| Amounts provided for during 2009 | 816 | 112 | 928 |
| Change in estimated expenses | — | — | — |
| Cash payments | — | (112) | (112) |
| Exit activity liability at September 30, 2009 | \$ 816 | \$ — | \$ 816 |

Reynosa Integration Program

During 2006 and 2007, we announced plans for the closure of our Long Island City, New York and Puerto Rico manufacturing facilities and integration of operations in Reynosa, Mexico. In connection with the shutdown of the manufacturing operations at Long Island City that was completed in March of 2008, we incurred severance costs and costs associated with equipment removal, capital expenditures, and environmental clean-up. As of September 30, 2009, the reserve balance related to environmental clean-up at Long Island City of \$2.1 million is included in other exit costs.

In connection with the shutdown of the manufacturing operations at Long Island City, we entered into an agreement with the International Union, United Automobile, Aerospace and Agricultural Implement Workers of America and its Local 365 (“UAW”). As part of the agreement, we incurred a withdrawal liability from a multi-employer plan. The pension plan withdrawal liability is related to trust asset under-performance in a plan that covers our former UAW employees at the Long Island City facility and is payable in 80 quarterly payments of \$0.3 million, which commenced in December 2008. As of September 30, 2009, the reserve balance related to the pension withdrawal liability of \$3.2 million is included in the workforce reduction reserve.

Activity for the nine months ended September 30, 2009 related to this program consisted of the following (in thousands):

| | Workforce Reduction | Other Exit Costs | Total |
|---|------------------------|---------------------|----------|
| Exit activity liability at December 31, 2008 | \$ 3,603 | \$ 2,229 | \$ 5,832 |
| Integration costs: | | | |
| Amounts provided for during 2009 | 150 | 404 | 554 |
| Change in estimated expenses | — | — | — |
| Cash payments | (523) | (403) | (926) |
| Exit activity liability at September 30, 2009 | \$ 3,230 | \$ 2,230 | \$ 5,460 |

Activity for the nine months ended September 30, 2009 related to our aggregate integration programs, by segment, consisted of the following (in thousands):

| | Engine Management | Temperature Control | European | Other | Total |
|--|----------------------|------------------------|----------|--------|----------|
| Exit activity liability at December 31, 2008 | \$ 7,363 | \$ — | 15 | \$ 298 | \$ 7,676 |
| Integration costs: | | | | | |
| Amounts provided for during 2009 | 4,154 | 33 | 1,163 | — | 5,350 |
| Non-cash usage, including asset write-downs | (1,686) | — | (1,011) | — | (2,697) |

Edgar Filing: STANDARD MOTOR PRODUCTS INC - Form 10-Q

| | | | | | | | | | | |
|---|----|---------|----|-----|----|-------|----|------|----|---------|
| Cash payments | | (2,109) | | (2) | | (155) | | (99) | | (2,365) |
| Exit activity liability at September 30, 2009 | \$ | 7,722 | \$ | 31 | \$ | 12 | \$ | 199 | \$ | 7,964 |

30

Liquidity and Capital Resources

Operating Activities. During the nine months of 2009, cash provided by operations amounted to \$96.5 million compared to cash used in operations of \$0.7 million in the same period of 2008. The year-over-year increase in cash provided by operations is primarily the result of the impact of our customer accounts receivable factoring program and improved working capital management.

Investing Activities. Cash used in investing activities was \$10.1 million in the nine months of 2009, compared to cash provided by investing activities of \$25.7 million in the same period of 2008. Investing activities in 2009 included a \$6 million payment to complete our core sensor asset purchase transaction entered into in 2008, a \$6.8 million payment in connection with our acquisition of a wire and cable business offset by a \$4 million cash receipt in connection with our December 2008 divestiture of certain of our joint venture equity ownerships and \$3.9 million in proceeds received in connection with the redemption of preferred stock of a third-party issuer. Cash provided by investing activities in 2008 includes \$37.3 million in net cash proceeds from the sale of the Long Island City, New York property and \$3.6 million paid relating to the purchase of certain assets from a third party. Capital expenditures in the period ended September 30, 2009 were \$5.2 million compared to \$8 million in the comparable period last year.

Financing Activities. Cash used in financing activities was \$85.3 million in the first nine months of 2009, compared to \$25 million in the same period of 2008. During the first nine months of 2009, we reduced our borrowings under our revolving credit facilities by \$56.4 million and retired \$32.2 million of long-term debt, including the remaining \$32.1 million balance of our 6.75% convertible subordinated debentures reflecting the impact of the accounts receivable factoring programs and improved working capital management. In addition, in May 2009 we exchanged \$12.3 million aggregate principal amount of our outstanding 6.75% convertible subordinated debentures due 2009 for a like principal amount of newly issued 15% convertible subordinated debentures due 2011. The debt reduction was partially offset by the issuance of \$5.4 million of 15% unsecured promissory notes. During the first nine months of 2008, we defeased the remaining \$7.8 million mortgage loan on our Long Island City, New York property and repurchased \$20.6 million principal amount of our 6.75% convertible subordinated debentures. Dividends of \$5 million were paid in the first nine months of 2008. No dividends were paid in 2009.

In March 2007, we entered into a Second Amended and Restated Credit Agreement with General Electric Capital Corporation, as agent, and a syndicate of lenders for a secured revolving credit facility. This restated credit agreement replaces our prior credit facility with General Electric Capital Corporation. The restated credit agreement (as amended in June 2009) provides for a line of credit of up to \$200 million (inclusive of the Canadian term loan described below) and expires in March 2013. Direct borrowings under the restated credit agreement bear interest at the LIBOR rate plus the applicable margin (as defined), or floating at the index rate plus the applicable margin, at our option. The interest rate may vary depending upon our borrowing availability. The restated credit agreement is guaranteed by certain of our subsidiaries and secured by certain of our assets.

In May 2009, we amended our restated credit agreement to permit the May 2009 exchange of \$12.3 million principal amount of our outstanding 6.75% convertible subordinated debentures due 2009 for a like principal amount of our 15% convertible subordinated debentures due 2011 and to provide that, beginning October 15, 2010 and on a monthly basis thereafter, our borrowing availability will be reduced by approximately \$2 million for the repayment, repurchase or redemption of the aggregate outstanding amount of our newly issued 15% convertible subordinated debentures.

In June 2009, we further amended our restated credit agreement (1) to extend the maturity date of our credit facility to March 20, 2013, (2) to reduce the aggregate amount of the revolving credit facility (inclusive of the Canadian term loan described below) from \$275 million to \$200 million, (3) to permit the settlement at maturity of our 6.75% convertible subordinated debentures due July 15, 2009, our 15% convertible subordinated debentures due April 15, 2011, and our 15% unsecured promissory notes due April 15, 2011; all with funds from our revolving credit facility subject to borrowing availability, (4) to establish a \$10 million minimum borrowing availability requirement effective on the date of repayment of our 6.75% convertible subordinated debentures, and (5) to provide that, beginning October 15, 2010 and on a monthly basis thereafter our borrowing availability will be reduced by approximately \$0.9 million for the repayment or repurchase of the aggregate outstanding amount of our newly issued 15% unsecured promissory notes due 2011. In addition, as of the date of the amendment the margin added to the index rate increased to between 2.25% - 2.75% and the margin added to the LIBOR rate increased to 3.75% - 4.25%, in each case depending upon the level of excess availability as defined in the restated credit agreement.

Borrowings under the restated credit agreement are collateralized by substantially all of our assets, including accounts receivable, inventory and fixed assets, and those of certain of our subsidiaries. After taking into account outstanding borrowings under the restated credit agreement, there was an additional \$76.3 million available for us to borrow pursuant to the formula at September 30, 2009. At September 30, 2009 and December 31, 2008, the interest rate on our restated credit agreement was 4.6%. Outstanding borrowings under the restated credit agreement (inclusive of the Canadian term loan described below), which are classified as current liabilities, were \$90 million and \$143.2 million at September 30, 2009 and December 31, 2008, respectively.

At any time that our average borrowing availability over the previous thirty days is less than \$30 million or if our borrowing availability is \$20 million or less, and until such time that we have maintained an average borrowing availability of \$30 million or greater for a continuous period of ninety days, the terms of our restated credit agreement provide for, among other provisions, financial covenants requiring us, on a consolidated basis, (1) to maintain specified levels of fixed charge coverage at the end of each fiscal quarter (rolling twelve months), and (2) to limit capital expenditure levels. As of September 30, 2009, we were not subject to these covenants. Availability under our restated credit agreement is based on a formula of eligible accounts receivable, eligible inventory and eligible fixed assets. Our restated credit agreement also permits dividends and distributions by us provided specific conditions are met.

In June 2009, we amended our credit agreement with GE Canada Finance Holding Company, for itself and as agent for the lenders. The amended credit agreement provides for a line of credit of up to \$10 million, of which \$7 million is currently outstanding and which amount is part of the \$200 million available for borrowing under our restated credit agreement with General Electric Capital Corporation (described above). The amended credit agreement is guaranteed and secured by us and certain of our wholly-owned subsidiaries and expires in March 2013. Direct borrowings under the amended credit agreement bear interest at the same rate as our restated credit agreement with General Electric Capital Corporation (described above).

Our European subsidiary has revolving credit facilities which, at September 30, 2009, provide for aggregate lines of credit up to \$5.9 million. The amount of short-term bank borrowings outstanding under these facilities was \$2.6 million on September 30, 2009 and \$5.8 million on December 31, 2008. The weighted average interest rate on these borrowings on September 30, 2009 was 2.7%.

In July 1999, we completed a public offering of 6.75% convertible subordinated debentures amounting to \$90 million. The 6.75% convertible subordinated debentures carried an interest rate of 6.75%, payable semi-annually, and matured on July 15, 2009.

The \$90 million principal amount of the 6.75% convertible subordinated debentures was convertible into 2,796,120 shares of our common stock at the option of the holder. From time to time, we repurchased the debentures in open market transactions, on terms that we believed to be favorable with any gains or losses as a result of the difference between the net carrying amount and the reacquisition price recognized in the period of repurchase. During the first six months of 2009, we repurchased \$0.5 million principal amount of the 6.75% convertible subordinated debentures. In 2008, we repurchased \$45.1 million principal amount of the debentures resulting in a gain on the repurchase of \$3.8 million. In May 2009, we exchanged \$12.3 million aggregate principal amount of our outstanding 6.75% convertible subordinated debentures due 2009 for a like principal amount of newly issued 15% convertible subordinated debentures due 2011. In July 2009, we settled at maturity the remaining \$32.1 million outstanding principal amount of the 6.75% convertible subordinated debentures with funds from our revolving credit facility.

The 15% convertible subordinated debentures issued in May 2009 carry an interest rate of 15% payable semi-annually, and will mature on April 15, 2011. As of September 30, 2009, the \$12.3 million principal amount of the 15% convertible subordinated debentures is convertible into 820,000 shares of our common stock; each at the option of the holder. The convertible subordinated debentures are subordinated in right of payment to all of our existing and future senior indebtedness. In addition, if a change in control, as defined in the agreement, occurs at the Company, we will be required to make an offer to purchase the convertible subordinated debentures at a purchase price equal to 101% of their aggregate principal amount, plus accrued interest.

In July 2009, we issued \$5.4 million aggregate principal amount of 15% unsecured promissory notes to certain directors and executive officers and to the trustees of our Supplemental Executive Retirement Plan on behalf of the plan participants. The 15% unsecured promissory notes will mature on April 15, 2011 and carry an interest rate of 15%, payable semi-annually and are not convertible into common stock. The 15% unsecured promissory notes are subordinated in right of payment to all of our existing and future senior indebtedness.

During 2009, we entered into capital lease obligations related to certain equipment for use in our operations totaling \$0.4 million. Assets held under capitalized leases are included in property, plant and equipment and depreciated over the lives of the respective leases or over their economic useful lives, whichever is less.

In order to reduce our accounts receivable balances and improve our cash flow, we sold undivided interests in certain of our receivables to financial institutions. We entered these agreements at our discretion when we determined that the cost of factoring was less than the cost of servicing our receivables with existing debt. Pursuant to these agreements, we sold \$67.2 million and \$140 million of receivables during the three months and nine months ended September 30, 2009, respectively. Under the terms of the agreements, we retain no rights or interest, have no obligations with respect to the sold receivables and do not service the receivables after the sale. As such, these transactions are being accounted for as a sale. A charge in the amount of \$1 million and \$2 million related to the sale of receivables is included in selling, general and administrative expense in our consolidated statements of operations for the three months and nine months ended September 30, 2009, respectively.

On October 27, 2009 we announced that we are engaged in exploratory discussions with the managers of our European business regarding their interest in acquiring the business via a management buy-out. Proposed terms of a transaction would include the sale of our European distribution business for £1.8 million (\$2.9 million) in cash and a promissory note and approximately £1.8 million (\$2.9 million) in assumed debt. In connection with the proposed sale, we would retain our manufacturing operation in Poland, certain land available for sale in the United Kingdom and our investment in a joint venture. If we consummate the proposed transaction under the above terms, our estimated non-cash charges for the transaction would range from £4 million (\$6.4 million) to £4.5 million (\$7.2 million). Any such transaction would require approval of our Board of Directors, which has not yet been obtained. There can be no assurance that we will complete a transaction under the proposed terms, or at all. (U.S. dollar equivalents are calculated at an assumed foreign currency exchange rate of GBP 1.60.)

On October 27, 2009 we announced plans to offer 4,000,000 shares of our common stock in an underwritten registered public offering. In connection with this offering, we intend to grant the underwriters a 30-day option to purchase up to 600,000 additional shares. We intend to use the net proceeds from the offering to repay a portion of our outstanding indebtedness under our revolving credit facility. We then intend to borrow funds from time to time under our revolving credit facility for general corporate purposes.

We anticipate that our present sources of funds, including funds from operations and additional borrowings, will continue to be adequate to meet our financing needs over the next twelve months. We continue to evaluate alternative sources to further improve the liquidity of our business. The timing, terms, size and pricing of any alternative sources of financing will depend on investor interest and market conditions, and there can be no assurance that we will be able to obtain any such financing. In addition, we have a significant amount of indebtedness which could, among other things, increase our vulnerability to general adverse economic and industry conditions, make it more difficult to satisfy our obligations, limit our ability to pay future dividends, limit our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate, and require that a substantial portion of our cash flow from operations be used for the payment of interest on our indebtedness instead of for funding working capital, capital expenditures, acquisitions or for other corporate purposes. If we default on any of our indebtedness, or breach any financial covenant in our revolving credit facility, our business could be adversely affected. For further information regarding the risks of our business, please refer to the Risk Factors section of our Annual Report on Form 10-K for the year ending December 31, 2008.

The following table summarizes our contractual commitments as of September 30, 2009 and expiration dates of commitments through 2022:

| (in thousands) | 2009 | 2010 | 2011 | 2012 | 2013 | 2014- 2022 | Total |
|---|----------|-----------|-----------|----------|----------|---------------|-----------|
| Principal payments of long term debt | \$ 96 | \$ 96 | \$ 17,765 | \$ 31 | \$ - | \$ - | 17,988 |
| Lease obligations | 2,368 | 8,015 | 6,305 | 5,540 | 5,648 | 16,651 | 44,527 |
| Postretirement benefits | 275 | 1,132 | 1,158 | 1,212 | 1,258 | 13,227 | 18,262 |
| Severance payments related to restructuring and integration | 2,117 | 2,118 | 897 | 747 | 615 | 2,196 | 8,690 |
| Total commitments | \$ 4,856 | \$ 11,361 | \$ 26,125 | \$ 7,530 | \$ 7,521 | \$ 32,074 | \$ 89,467 |

Summary of Significant Accounting Policies

We have identified the policies below as critical to our business operations and the understanding of our results of operations. The impact and any associated risks related to these policies on our business operations is discussed throughout "Management's Discussion and Analysis of Financial Condition and Results of Operations," where such policies affect our reported and expected financial results. There have been no material changes to our critical accounting policies and estimates from the information provided in Note 1 of the notes to our consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2008. You should be aware that preparation of our consolidated quarterly financial statements in this Report requires us to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities at the date of our consolidated financial statements, and the reported amounts of revenue and expenses during the reporting periods. We can give no assurances that actual results will not differ from those estimates.

Revenue Recognition. We derive our revenue primarily from sales of replacement parts for motor vehicles from both our Engine Management and Temperature Control Segments. We recognize revenues when products are shipped and title has been transferred to a customer, the sales price is fixed and determinable, and collection is reasonably assured. For some of our sales of remanufactured products, we also charge our customers a deposit for the return of a used core component which we can use in our future remanufacturing activities. Such deposit is not recognized as revenue but rather carried as a core liability. The liability is extinguished when a core is actually returned to us. We estimate and record provisions for cash discounts, quantity rebates, sales returns and warranties in the period the sale is recorded, based upon our prior experience and current trends. As described below, significant management judgments and

estimates must be made and used in estimating sales returns and allowances relating to revenue recognized in any accounting period.

Inventory Valuation. Inventories are valued at the lower of cost or market. Cost is determined on the first-in, first-out basis. Where appropriate, standard cost systems are utilized for purposes of determining cost; the standards are adjusted as necessary to ensure they approximate actual costs. Estimates of lower of cost or market value of inventory are determined at the reporting unit level and are based upon the inventory at that location taken as a whole. These estimates are based upon current economic conditions, historical sales quantities and patterns and, in some cases, the specific risk of loss on specifically identified inventories.

We also evaluate inventories on a regular basis to identify inventory on hand that may be obsolete or in excess of current and future projected market demand. For inventory deemed to be obsolete, we provide a reserve on the full value of the inventory. Inventory that is in excess of current and projected use is reduced by an allowance to a level that approximates our estimate of future demand.

We utilize cores (used parts) in our remanufacturing processes for air conditioning compressors. The production of air conditioning compressors involves the rebuilding of used cores, which we acquire generally either in outright purchases or from returns pursuant to an exchange program with customers. Under such exchange programs, we reduce our inventory, through a charge to cost of sales, when we sell a finished good compressor, and put back to inventory at standard cost through a credit to cost of sales the used core exchanged at the time it is eventually received from the customer.

Sales Returns and Other Allowances and Allowance for Doubtful Accounts. We must make estimates of potential future product returns related to current period product revenue. We analyze historical returns, current economic trends, and changes in customer demand when evaluating the adequacy of the sales returns and other allowances. Significant judgments and estimates must be made and used in connection with establishing the sales returns and other allowances in any accounting period. At September 30, 2009, the allowance for sales returns was \$27.3 million. Similarly, we must make estimates of the uncollectability of our accounts receivables. We specifically analyze accounts receivable and analyze historical bad debts, customer concentrations, customer credit-worthiness, current economic trends and changes in our customer payment terms when evaluating the adequacy of the allowance for doubtful accounts. At September 30, 2009, the allowance for doubtful accounts and for discounts was \$8.1 million.

New Customer Acquisition Costs. New customer acquisition costs refer to arrangements pursuant to which we incur change-over costs to induce a new customer to switch from a competitor's brand. In addition, change-over costs include the costs related to removing the new customer's inventory and replacing it with Standard Motor Products inventory commonly referred to as a stocklift. New customer acquisition costs are recorded as a reduction to revenue when incurred.

Accounting for Income Taxes. As part of the process of preparing our consolidated financial statements, we are required to estimate our income taxes in each of the jurisdictions in which we operate. This process involves estimating our actual current tax expense together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included within our consolidated balance sheet. We must then assess the likelihood that our deferred tax assets will be recovered from future taxable income, and to the extent we believe that it is more likely than not that the deferred tax assets will not be recovered, we must establish a valuation allowance. To the extent we establish a valuation allowance or increase or decrease this allowance in a period, we must include an expense or recovery, respectively, within the tax provision in the statement of operations.

Significant management judgment is required in determining the adequacy of our provision for income taxes, our deferred tax assets and liabilities and any valuation allowance recorded against our net deferred tax assets. At September 30, 2009, we had a valuation allowance of \$26.7 million, due to uncertainties related to our ability to utilize some of our deferred tax assets. The assessment of the adequacy of our valuation allowance is based on our

estimates of taxable income by jurisdiction in which we operate and the period over which our deferred tax assets will be recoverable.

In the event that actual results differ from these estimates, or we adjust these estimates in future periods for current trends or expected changes in our estimating assumptions, we may need to modify the level of valuation allowance which could materially impact our business, financial condition and results of operations.

In accordance with generally accepted accounting practices, we recognize in our financial statements only those tax positions that meet the more-likely-than-not-recognition threshold. We establish tax reserves for uncertain tax positions that do not meet this threshold. Interest and penalties associated with income tax matters are included in the provision for income taxes in our consolidated statement of operations.

Valuation of Long-Lived and Intangible Assets and Goodwill. At acquisition, we estimate and record the fair value of purchased intangible assets, which primarily consists of trademarks and trade names, patents and customer relationships. The fair values of these intangible assets are estimated based on our assessment. Goodwill is the excess of the purchase price over the fair value of identifiable net assets acquired in business combinations. Goodwill and certain other intangible assets having indefinite lives are not amortized to earnings, but instead are subject to periodic testing for impairment. Intangible assets determined to have definite lives are amortized over their remaining useful lives.

We assess the impairment of long-lived and identifiable intangibles assets and goodwill whenever events or changes in circumstances indicate that the carrying value may not be recoverable. With respect to goodwill, we test for impairment of goodwill of a reporting unit on an annual basis or in interim periods if an event occurs or circumstances change that would reduce the fair value of a reporting unit below its carrying amount. Factors we consider important, which could trigger an impairment review, include the following: (a) significant underperformance relative to expected historical or projected future operating results; (b) significant changes in the manner of our use of the acquired assets or the strategy for our overall business; and (c) significant negative industry or economic trends. We review the fair values of each of our reporting units using the discounted cash flows method and market multiples.

To the extent the carrying amount of a reporting unit exceeds the fair value of the reporting unit; we are required to perform a second step, as this is an indication that the reporting unit goodwill may be impaired. In this step, we compare the implied fair value of the reporting unit goodwill with the carrying amount of the reporting unit goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit to all of the assets (recognized and unrecognized) and liabilities of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill.

Intangible and other long-lived assets are reviewed for impairment whenever events such as product discontinuance, plant closures, product dispositions or other changes in circumstances indicate that the carrying amount may not be recoverable. In reviewing for impairment, we compare the carrying value of such assets with finite lives to the estimated undiscounted future cash flows expected from the use of the assets and their eventual disposition. When the estimated undiscounted future cash flows are less than their carrying amount, an impairment loss is recognized equal to the difference between the assets fair value and their carrying value.

There are inherent assumptions and estimates used in developing future cash flows requiring our judgment in applying these assumptions and estimates to the analysis of identifiable intangibles and long-lived asset impairment including projecting revenues, interest rates, tax rates and the cost of capital. Many of the factors used in assessing fair value are outside our control and it is reasonably likely that assumptions and estimates will change in future periods. These changes can result in future impairments. In the event our planning assumptions were modified resulting in impairment to our assets, we would be required to include an expense in our statement of operations, which could materially impact our business, financial condition and results of operations.

Retirement and Postretirement Medical Benefits. Each year, we calculate the costs of providing retiree benefits under the provisions of Accounting Standards Codification 712, "Nonretirement Postemployment Benefits" and Accounting Standards Codification 715, "Retirement Benefits." The determination of defined benefit pension and postretirement plan obligations and their associated costs requires the use of actuarial computations to estimate participant plan benefits the employees will be entitled to. The key assumptions used in making these calculations are the eligibility criteria of participants, the discount rate used to value the future obligation, and expected return on plan assets. The discount rate reflects the yields available on high-quality, fixed-rate debt securities. The expected return on assets is based on our current review of the long-term returns on assets held by the plans, which is influenced by historical averages.

Share Based Compensation. Accounting Standards Codification 718 "Stock Compensation," requires the measurement and recognition of compensation expense for all share-based payment awards made to employees and directors based on estimated fair values on the grant date using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense on a straight-line basis over the requisite service periods in our condensed consolidated statement of operations. Forfeitures are estimated at the time of grant based on historical trends in order to estimate the amount of share-based awards that will ultimately vest. We monitor actual forfeitures for any subsequent adjustment to forfeiture rates to reflect actual forfeitures.

Environmental Reserves. We are subject to various U.S. federal and state and local environmental laws and regulations and are involved in certain environmental remediation efforts. We estimate and accrue our liabilities resulting from such matters based upon a variety of factors including the assessments of environmental engineers and consultants who provide estimates of potential liabilities and remediation costs. Such estimates are not discounted to reflect the time value of money due to the uncertainty in estimating the timing of the expenditures, which may extend over several years. Potential recoveries from insurers or other third parties of environmental remediation liabilities are recognized independently from the recorded liability, and any asset related to the recovery will be recognized only when the realization of the claim for recovery is deemed probable.

Asbestos Reserve. We are responsible for certain future liabilities relating to alleged exposure to asbestos-containing products. In accordance with our accounting policy, our most recent actuarial study as of August 31, 2009 estimated an undiscounted liability for settlement payments, excluding legal costs and any potential recovery from insurance carriers, ranging from \$26.6 million to \$66.3 million for the period through 2059. As a result, in September 2009 an incremental \$2.2 million provision in our discontinued operation was added to the asbestos accrual increasing the reserve to approximately \$26.6 million as of that date. Based on the information contained in the actuarial study and all other available information considered by us, we concluded that no amount within the range of settlement payments was more likely than any other and, therefore, recorded the low end of the range as the liability associated with future settlement payments through 2059 in our consolidated financial statements. In addition, according to the updated study, legal costs, which are expensed as incurred and reported in earnings (loss) from discontinued operation, are estimated to range from \$21.4 million to \$42 million during the same period. We plan to perform an annual actuarial analysis during the third quarter of each year for the foreseeable future. Based on this analysis and all other available information, we will continue to reassess the recorded liability and, if deemed necessary, record an adjustment to the reserve, which will be reflected as a loss or gain from discontinued operation. The aforementioned estimated settlement payments and legal costs do not reflect any limited coverage that we may obtain pursuant to an agreement with an insurance carrier for certain asbestos-related claims. See Note 13 of notes to our consolidated financial statements.

Other Loss Reserves. We have other loss exposures, for such matters as product liability and litigation. Establishing loss reserves for these matters requires the use of estimates and judgment of risk exposure and ultimate liability. We estimate losses using consistent and appropriate methods; however, changes to our assumptions could materially affect our recorded liabilities for loss.

Recently Issued Accounting Pronouncements

Codification

In June 2009, the FASB issued SFAS No. 168, "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, a replacement of SFAS No. 162" (the Codification). The Codification will be the single source of authoritative nongovernmental U.S. accounting and reporting standards, superseding existing FASB, AICPA, EITF and related literature. The Codification eliminates the hierarchy of generally accepted accounting standards ("GAAP") contained in SFAS No. 162 and establishes one level of authoritative GAAP. All other literature is considered non-authoritative. This Statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009, which for us would be September 30, 2009. There was no change to our consolidated financial statements upon adoption. All accounting references have been updated. SFAS references have been replaced with Accounting Standard Codification ("ASC") references.

Fair Value Measurements

On January 1, 2008, we adopted certain provisions of a new accounting standard which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles ("GAAP") and expands disclosures about fair value measurements. On January 1, 2009, we adopted the remaining provisions of this accounting standard as it relates to nonfinancial assets and liabilities that are not recognized or disclosed at fair value on a recurring basis. The adoption of this standard as it related to certain non-financial assets and liabilities did not impact our consolidated financial statements in any material respect.

On June 30, 2009, we adopted the accounting pronouncement issued in April 2009 that provides additional guidance for estimating fair value in accordance with the accounting standard for fair value measurements when the volume and level of activity for the asset or liability has significantly decreased. This pronouncement stated that when quoted market prices may not be determinative of fair value, a reporting entity shall consider the reasonableness of a range of fair value estimates. The adoption of this standard as it related to inactive markets did not impact our consolidated financial statements in any material respect.

Business Combinations

On January 1, 2009, we adopted the accounting pronouncements relating to business combinations, including assets acquired and liabilities assumed arising from contingencies. These pronouncements established principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any non-controlling interest in the acquiree as well as provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. In addition, these pronouncements eliminate the distinction between contractual and non-contractual contingencies, including the initial recognition and measurement criteria and require an acquirer to develop a systematic and rational basis for subsequently measuring and accounting for acquired contingencies depending on their nature. Our adoption of these pronouncements will have an impact on the manner in which we account for future acquisitions.

Non-Controlling Interests in Consolidated Financial Statements

On January 1, 2009, we adopted the accounting pronouncement on non-controlling interests in consolidated financial statements, which establishes accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a non-controlling interest in a subsidiary is an ownership

interest in the consolidated entity that should be reported as equity in the consolidated financial statements. The adoption of this standard has not had a material impact on our consolidated financial statements.

Subsequent Events

As of June 30, 2009, we adopted the accounting pronouncement regarding the general standards of accounting for, and disclosure of, events that occur after the balance sheet date but before the financial statements are issued or are available to be issued. In connection with the adoption, we have included a disclosure to address the date through which we evaluated subsequent events.

Fair Value Interim Disclosures

In April 2009, the FASB extended the fair value disclosures currently required on an annual basis for financial instruments to interim reporting periods. These disclosures include the methods and significant assumptions used to estimate the fair value of financial instruments on an interim basis as well as changes of the methods and significant assumptions from prior periods. We adopted the new disclosure requirements effective as of June 30, 2009 and included the required additional interim disclosures in these financial statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk, primarily related to foreign currency exchange and interest rates. These exposures are actively monitored by management. Our exposure to foreign exchange rate risk is due to certain costs, revenues and borrowings being denominated in currencies other than one of our subsidiary's functional currency. Similarly, we are exposed to market risk as the result of changes in interest rates, which may affect the cost of our financing. It is our policy and practice to use derivative financial instruments only to the extent necessary to manage exposures. We do not hold or issue derivative financial instruments for trading or speculative purposes.

We have exchange rate exposure, primarily, with respect to the Canadian dollar, the British Pound, the Euro, the Polish zloty, the Mexican peso and the Hong Kong dollar. As of September 30, 2009 and December 31, 2008, our monetary assets and liabilities which are subject to this exposure are immaterial, therefore the potential immediate loss to us that would result from a hypothetical 10% change in foreign currency exchange rates would not be expected to have a material impact on our earnings or cash flows. This sensitivity analysis assumes an unfavorable 10% fluctuation in the exchange rates affecting the foreign currencies in which monetary assets and liabilities are denominated and does not take into account the offsetting effect of such a change on our foreign-currency denominated revenues.

We manage our exposure to interest rate risk through the proportion of fixed rate debt and variable rate debt in our debt portfolio. To manage a portion of our exposure to interest rate changes, we have in the past entered into interest rate swap agreements. We invest our excess cash in highly liquid short-term investments. Our percentage of variable rate debt to total debt was 83.7% at September 30, 2009 and 76.9% at December 31, 2008.

Other than the aforementioned, there have been no significant changes to the information presented in Item 7A (Market Risk) of our Annual Report on Form 10-K for the year ended December 31, 2008.

ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of Disclosure Controls and Procedures.

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) and Rule 15d-15(e) promulgated under the Exchange Act, as of the end of the period covered by this Report. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Report.

(b) Changes in Internal Control Over Financial Reporting.

During the quarter ended September 30, 2009, we have not made any changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

We continue to review, document and test our internal control over financial reporting, and may from time to time make changes aimed at enhancing their effectiveness and to ensure that our systems evolve with our business. These efforts will lead to various changes in our internal control over financial reporting.

PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

In 1986, we acquired a brake business, which we subsequently sold in March 1998 and which is accounted for as a discontinued operation in the accompanying consolidated financial statements. When we originally acquired this brake business, we assumed future liabilities relating to any alleged exposure to asbestos-containing products manufactured by the seller of the acquired brake business. In accordance with the related purchase agreement, we agreed to assume the liabilities for all new claims filed on or after September 1, 2001. Our ultimate exposure will depend upon the number of claims filed against us on or after September 1, 2001 and the amounts paid for indemnity and defense thereof. At September 30, 2009, approximately 1,620 cases were outstanding for which we were responsible for any related liabilities. We expect the outstanding cases to increase gradually due to legislation in certain states mandating minimum medical criteria before a case can be heard. Since inception in September 2001 through September 30, 2009, the amounts paid for settled claims are approximately \$8.4 million. In September 2007, we entered into an agreement with an insurance carrier to provide us with limited insurance coverage for the defense and indemnity costs associated with certain asbestos-related claims. We have submitted various asbestos-related claims to the insurance carrier for coverage under this agreement, and the insurance carrier reimbursed us \$2.4 million for settlement claims and defense costs. We have submitted additional asbestos-related claims to the insurance carrier for coverage.

In November 2004, we were served with a summons and complaint in the U.S. District Court for the Southern District of New York by The Coalition for a Level Playing Field, which is an organization comprised of a large number of auto parts retailers. The complaint alleges antitrust violations by us and a number of other auto parts manufacturers and retailers and seeks injunctive relief and unspecified monetary damages. In August 2005, we filed a motion to dismiss the complaint, following which the plaintiff filed an amended complaint dropping, among other things, all claims under the Sherman Act. The remaining claims allege violations of the Robinson-Patman Act. Motions to dismiss those claims were filed by us in February 2006. Plaintiff filed opposition to our motions, and we subsequently filed replies in June 2006. Oral arguments were originally scheduled for September 2006, however the court adjourned these proceedings until a later date to be determined. Subsequently, the judge initially assigned to the case recused himself, and a new judge has been assigned before whom further preliminary proceedings have been held. Although we cannot predict the ultimate outcome of this case or estimate the range of any potential loss that may be incurred in the litigation, we believe that the lawsuit is without merit, deny all of the plaintiff's allegations of wrongdoing and believe we have meritorious defenses to the plaintiff's claims. We intend to defend this lawsuit vigorously.

We are involved in various other litigation and product liability matters arising in the ordinary course of business. Although the final outcome of any asbestos-related matters or any other litigation or product liability matter cannot be determined, based on our understanding and evaluation of the relevant facts and circumstances, it is our opinion that the final outcome of these matters will not have a material adverse effect on our business, financial condition or results of operations.

ITEM 6. EXHIBITS

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

STANDARD MOTOR PRODUCTS, INC.
(Registrant)

Date: October 27, 2009

/s/ James J. Burke
James J. Burke
Vice President Finance,
Chief Financial Officer
(Principal Financial and
Accounting Officer)

STANDARD MOTOR PRODUCTS, INC.

EXHIBIT INDEX

Exhibit
Number

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

44
