SANDY SPRING BANCORP INC Form 10-Q August 08, 2013

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2013

OR

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____

Commission File Number: <u>0-19065</u>

SANDY SPRING BANCORP, INC.

(Exact name of registrant as specified in its charter)

Maryland

52-1532952

(State of incorporation)

(I.R.S. Employer Identification Number)

17801 Georgia Avenue, Olney, Maryland

<u>20832</u>

(Address of principal executive office)

(Zip Code)

301-774-6400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No."

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer "Accelerated filer x Non-accelerated filer "Smaller reporting company"

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes " No x

The number of outstanding shares of common stock outstanding as of August 6, 2013.

Common stock, \$1.00 par value 24,977,135 shares

SANDY SPRING BANCORP, INC.

TABLE OF CONTENTS

| | Page |
|--|------|
| PART I - FINANCIAL INFORMATION | 8- |
| Item1. FINANCIAL STATEMENTS | |
| Condensed Consolidated Statements of Condition at June 30, 2013 (Unaudited) and December 31, 2012 | 4 |
| Condensed Consolidated Statements of Income - Unaudited for the Three and Six Months Ended June 31, 2013 and 2012 | 5 |
| Condensed Consolidated Statements of Comprehensive Income Unaudited for the Three and Six Months Ended June 30, 2013 and 2012 | 6 |
| Condensed Consolidated Statements of Cash Flows Unaudited for the Six Months Ended June 30, 2013 and 2012 | 7 |
| Condensed Consolidated Statements of Changes in Stockholders' Equity Unaudited for the Six Months Ended June 30, 2013 and 2012 | 8 |
| Notes to Condensed Consolidated Financial Statements | 9 |
| Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS | 34 |
| Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK | 56 |
| Item 4. CONTROLS AND PROCEDURES | 56 |
| PART II - OTHER INFORMATION | |
| Item 1. LEGAL PROCEEDINGS | 56 |
| Item 1A. RISK FACTORS | 56 |
| Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS | 56 |
| Item 3. DEFAULTS UPON SENIOR SECURITIES | 56 |
| Item 4. MINE SAFETY DISCLOSURES | 56 |
| Item 5. OTHER INFORMATION | 56 |
| Item 6. EXHIBITS | 57 |
| SIGNATURES | 58 |

Forward-Looking Statements

This Quarterly Report on Form 10-Q, as well as other periodic reports filed with the Securities and Exchange Commission, and written or oral communications made from time to time by or on behalf of Sandy Spring Bancorp and its subsidiaries (the "Company"), may contain statements relating to future events or future results of the Company that are considered "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by the use of words such as "believe," "expect," "anticipate," "plan," "estimate," "intend" and "potential," or words of similar meaning, or future or conditional verbs such as "should," "could," or "may." Forward-looking statements include statements of Company goals, intentions and expectations; statements regarding our business plans, prospects, growth and operating strategies; statements regarding the quality of our loan and investment portfolios; and estimates of our risks and future costs and benefits.

Forward-looking statements reflect the Company's expectation or prediction of future conditions, events or results based on information currently available. These forward-looking statements are subject to significant risks and uncertainties that may cause actual results to differ materially from those in such statements. These risk and uncertainties include, but are not limited to, the risks identified in Item 1A of the Company's 2012 Annual Report on Form 10-K, Item 1A of Part II of this report and the following:

general business and economic conditions nationally or in the markets that the Company serves could adversely affect, among other things, real estate prices, unemployment levels, and consumer and business confidence, which could lead to decreases in the demand for loans, deposits and other financial services that we provide and increases in loan delinquencies and defaults;

changes or volatility in the capital markets and interest rates may adversely impact the value of securities, loans, deposits and other financial instruments and the interest rate sensitivity of our balance sheet as well as the Company's liquidity;

the Company's liquidity requirements could be adversely affected by changes in our assets and liabilities:

the Company's investment securities portfolio is subject to credit risk, market risk, and liquidity risk as well as changes in the estimates the Company uses to value certain of the securities in the portfolio;

the effect of legislative or regulatory developments including changes in laws concerning taxes, banking, securities, insurance and other aspects of the financial services industry;

competitive factors among financial services companies, including product and pricing pressures and the Company's ability to attract, develop and retain qualified banking professionals;

the effect of changes in accounting policies and practices, as may be adopted by the Financial Accounting Standards Board, the Securities and Exchange Commission, the Public Company Accounting Oversight Board and other regulatory agencies; and

the effect of fiscal and governmental policies of the United States federal government.

Forward-looking statements speak only as of the date of this report. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date of this report or to reflect the occurrence of unanticipated events except as required by federal securities laws.

PART I Item 1. FINANCIAL STATEMENTS Sandy spring bancorp, inc. and subsidiaries CONDENSED Consolidated STATEMENTS OF CONDITION

| (Dollars in thousands) | | audited) e 30, | Dec 201 | ember 31, |
|--|----|--|---------|--|
| Assets Cash and due from banks Federal funds sold Interest-bearing deposits with banks Cash and cash equivalents | \$ | 41,525 475 65,507 107,507 | \$ | 59,540 466 26,400 86,406 |
| Residential mortgage loans held for sale (at fair value) Investments available-for-sale (at fair value) Investments held-to-maturity fair value of \$220,838 and \$222,024 at | | 29,033 838,440 | | 36,149 825,582 |
| June 30, 2013 and December 31, 2012, respectively | | 226,457 | | 215,814 |
| Other equity securities Total loans and leases Less: allowance for loan and lease losses Net loans and leases Premises and equipment, net Other real estate owned Accrued interest receivable Goodwill Other intangible assets, net Other assets Total assets | \$ | 37,312 2,605,458 (39,015) 2,566,443 46,901 4,831 13,071 84,171 2,241 116,210 4,072,617 | \$ | 33,636 2,531,128 (42,957) 2,488,171 48,326 5,926 12,392 84,808 3,163 114,833 3,955,206 |
| Liabilities | Ф | 4,072,017 | Ф | 3,933,200 |
| Noninterest-bearing deposits Interest-bearing deposits Total deposits Securities sold under retail repurchase agreements and federal funds purchased Advances from FHLB Subordinated debentures Accrued interest payable and other liabilities Total liabilities | \$ | 877,891 2,048,759 2,926,650 54,731 540,000 35,000 30,593 3,586,974 | \$ | 847,415 2,065,619 2,913,034 86,929 405,058 35,000 31,673 3,471,694 |
| Stockholders' Equity Common stock par value \$1.00; shares authorized 50,000,000; shares issued and | | | | |
| outstanding 24,967,558 and 24,905,392 at June 30, 2013 and December 31, 2012, | | 24,968 | | 24,905 |
| respectively Additional paid in capital Retained earnings Accumulated other comprehensive income (loss) | | 192,327 270,773 (2,425) | | 191,689 255,606 11,312 |

| Total stockholders' equity | 485,643 | 483,512 |
|--|-----------------|-----------------|
| Total liabilities and stockholders' equity | \$ 4,072,617 | \$ 3,955,206 |

The accompanying notes are an integral part of these statements

Sandy Spring Bancorp, Inc. and Subsidiaries

CONDENSED Consolidated Statements of IncomE UNAUDITED

| | Three Months Ended | | | d | Six Months Ended | | | | |
|--|--------------------|---------|------|--------|------------------|---------|------|--------|--|
| (D-11 | | ne 30, | 2012 | | | ne 30, | 2012 | | |
| (Dollars in thousands, except per share data) | 20 | 13 | 20 | 12 | 20 | 13 | 20 | 1.2 | |
| Interest Income: | Φ | 20.212 | ф | 20.220 | ф | 50.050 | ф | 55 467 | |
| Interest and fees on loans and leases | \$ | 29,212 | \$ | 28,338 | \$ | 58,858 | \$ | 55,467 | |
| Interest on loans held for sale | | 309 | | 190 | | 662 | | 339 | |
| Interest on deposits with banks | | 24 | | 24 | | 43 | | 45 | |
| Interest and dividends on investment securities: | | 2010 | | | | -0.50 | | 0.60# | |
| Taxable | | 3,919 | | 4,662 | | 7,853 | | 9,605 | |
| Exempt from federal income taxes | | 2,315 | | 2,343 | | 4,642 | | 4,716 | |
| Interest on federal funds sold | | - | | 1 | | - | | 1 | |
| Total interest income | | 35,779 | | 35,558 | | 72,058 | | 70,173 | |
| Interest Expense: | | | | | | | | | |
| Interest on deposits | | 1,396 | | 1,871 | | 2,851 | | 3,884 | |
| Interest on retail repurchase agreements and federal | | | | | | | | | |
| funds | | 38 | | 51 | | 87 | | 112 | |
| purchased | | | | | | | | | |
| Interest on advances from FHLB | | 3,189 | | 3,586 | | 6,412 | | 7,173 | |
| Interest on subordinated debt | | 224 | | 241 | | 450 | | 490 | |
| Total interest expense | | 4,847 | | 5,749 | | 9,800 | | 11,659 | |
| Net interest income | | 30,932 | | 29,809 | | 62,258 | | 58,514 | |
| Provision for loan and lease losses | | (2,876) | | 1,585 | | (2,798) | | 2,249 | |
| Net interest income after provision for loan and | | 22 000 | | 20 224 | | 65.056 | | 56.265 | |
| lease losses | | 33,808 | | 28,224 | | 65,056 | | 56,265 | |
| Non-interest Income: | | | | | | | | | |
| Investment securities gains | | 62 | | 90 | | 118 | | 163 | |
| Total other-than-temporary impairment ("OTTI") | | | | (0) | | | | (70) | |
| losses | | - | | (8) | | - | | (72) | |
| Portion of OTTI losses recognized in other | | | | | | | | | |
| comprehensive | | _ | | _ | | _ | | _ | |
| income, before taxes | | | | | | | | | |
| Net OTTI recognized in earnings | | _ | | (8) | | _ | | (72) | |
| Service charges on deposit accounts | | 2,150 | | 2,283 | | 4,219 | | 4,483 | |
| Mortgage banking activities | | 1,237 | | 1,288 | | 2,764 | | 2,313 | |
| Wealth management income | | 4,532 | | 4,034 | | 8,574 | | 8,091 | |
| Insurance agency commissions | | 1,036 | | 934 | | 2,385 | | 2,136 | |
| Income from bank owned life insurance | | 623 | | 660 | | 1,235 | | 1,294 | |
| Visa check fees | | 1,079 | | 962 | | 2,036 | | 1,860 | |
| Other income | | 1,496 | | 1,250 | | 3,303 | | 2,199 | |
| Total non-interest income | | 12,215 | | 11,493 | | 24,634 | | 22,467 | |
| Non-interest Expenses: | | 12,213 | | 11,475 | | 21,031 | | 22,107 | |
| Salaries and employee benefits | | 16,163 | | 15,927 | | 32,509 | | 31,628 | |
| Occupancy expense of premises | | 2,996 | | 2,943 | | 6,178 | | 5,789 | |
| Equipment expenses | | 1,227 | | 1,255 | | 2,476 | | 2,445 | |
| Marketing | | 755 | | 565 | | 1,270 | | 1,060 | |
| Outside data services | | | | | | | | | |
| Outside data services | | 1,114 | | 1,828 | | 2,266 | | 3,107 | |

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

| FDIC insurance | 581 | 653 | 1,177 | 1,305 |
|-----------------------------------|-----------|----------|-----------|--------|
| Amortization of intangible assets | 461 | 466 | 922 | 927 |
| Other expenses | 4,211 | 5,221 | 8,533 | 9,280 |
| Total non-interest expenses | 27,508 | 28,858 | 55,331 | 55,541 |
| Income before income taxes | 18,515 | 10,859 | 34,359 | 23,191 |
| Income tax expense | 6,353 | 3,652 | 11,639 | 7,508 |
| Net income \$ | 12,162 \$ | 7,207 \$ | 22,720 \$ | 15,683 |
| Net Income Per Share Amounts: | | | | |
| Basic net income per share \$ | 0.49 \$ | 0.30 \$ | 0.91 \$ | 0.65 |
| Diluted net income per share \$ | 0.49 \$ | 0.30 \$ | 0.91 \$ | 0.65 |
| Dividends declared per share \$ | 0.16 \$ | 0.12 \$ | 0.30 \$ | 0.22 |

The accompanying notes are an integral part of these statements

Sandy Spring Bancorp, Inc. and Subsidiaries CONDENSED Consolidated Statements of COMPREHENSIVE INCOME - UNAUDITED

| | Th | ree Months E | nded . | June 30, | Six Months Ended June 30, | | | | |
|--|-----|--------------|--------|----------|---------------------------|----------|----|--------|--|
| (In thousands) | 201 | 13 | 20 | 12 | 20 | 13 | 20 | . 2 | |
| Net income | \$ | 12,162 | \$ | 7,207 | \$ | 22,720 | \$ | 15,683 | |
| Other comprehensive income: | | | | | | | | | |
| Investments available-for-sale: | | | | | | | | | |
| Net change in unrealized gains (losses) on | | | | | | | | | |
| investments | | (20,847) | | 2,452 | | (23,893) | | 1,349 | |
| available-for-sale | | | | | | | | | |
| Related income tax (expense) benefit | | 8,313 | | (977) | | 9,528 | | (538) | |
| Net investment gains reclassified into | | 62 | | 90 | | 118 | | 163 | |
| earnings | | | | | | | | | |
| Related income tax expense | | (24) | | (36) | | (47) | | (65) | |
| Net effect on other comprehensive income | | | | | | | | | |
| (loss) for the | | (12,496) | | 1,529 | | (14,294) | | 909 | |
| period | | | | | | | | | |
| Defined benefit pension plan: | | | | | | | | | |
| Recognition of unrealized gain | | 563 | | 349 | | 927 | | 699 | |
| Related income tax expense | | (224) | | (139) | | (370) | | (279) | |
| Net effect on other comprehensive income for | r | | | | | | | | |
| the period | | 339 | | 210 | | 557 | | 420 | |
| Total other comprehensive income (loss) | | (12,157) | | 1,739 | | (13,737) | | 1,329 | |
| Comprehensive income | \$ | 5 | \$ | 8,946 | \$ | 8,983 | \$ | 17,012 | |

The accompanying notes are an integral part of these statements

Sandy Spring Bancorp, Inc. and Subsidiaries CONDENSED Consolidated Statements of Cash Flows UNAUDITED

| (Dollars in thousands) | Six 201 | Months Ended 3 | June 201 | • |
|--|---------|----------------|----------|-----------|
| Operating activities: | | | | |
| Net income | \$ | 22,720 | \$ | 15,683 |
| Adjustments to reconcile net income to net cash provided by operating | | | | |
| activities: | | | | |
| Depreciation and amortization | | 4,029 | | 3,880 |
| Net OTTI recognized in earnings | | - | | 72 |
| Provision (credit) for loan and lease losses | | (2,798) | | 2,249 |
| Share based compensation expense | | 920 | | 740 |
| Deferred income tax expense | | 3,001 | | 1,192 |
| Origination of loans held for sale | | (170,523) | | (122,996) |
| Proceeds from sales of loans held for sale | | 180,688 | | 124,489 |
| Gains on sales of loans held for sale | | (3,049) | | (1,979) |
| Loss on sales of other real estate owned | | 1,131 | | 701 |
| Investment securities gains | | (118) | | (163) |
| Gains on sales of premises and equipment | | - | | (88) |
| Net increase in accrued interest receivable | | (679) | | (558) |
| Net decrease in other assets | | 4,581 | | 487 |
| Net increase (decrease) in accrued expenses and other liabilities | | (1,094) | | 2,269 |
| Other net | | 2,352 | | 3,850 |
| Net cash provided by operating activities | | 41,161 | | 29,828 |
| Investing activities: | | | | |
| Purchases of other equity securities | | (3,676) | | (1,382) |
| Purchases of investments held-to-maturity | | (20,666) | | (47,916) |
| Purchases of investments available-for-sale | | (144,147) | | (73,733) |
| Net proceeds from redemption of Federal Home Loan Bank of Atlanta | | - | | 3,224 |
| stock | | | | |
| Proceeds from sales of investment available-for-sale | | - | | 28,519 |
| Proceeds from maturities, calls and principal payments of investments | | 9,714 | | 61,507 |
| held-to-maturity | | 2,711 | | 01,507 |
| Proceeds from maturities, calls and principal payments of investments | | 105,056 | | 186,353 |
| available-for-sale | | | | |
| Net increase in loans and leases | | (77,103) | | (245,594) |
| Proceeds from the sales of other real estate owned | | 3,094 | | 2,402 |
| Acquisition of business activity, net of cash acquired | | - | | (849) |
| Expenditures for premises and equipment | | (920) | | (2,946) |
| Net cash used in investing activities | | (128,648) | | (90,415) |
| Financing activities: | | | | |
| Net increase in deposits | | 13,616 | | 195,535 |
| Net decrease in retail repurchase agreements and federal funds purchased | | (32,198) | | (78,834) |
| Proceeds from advances from FHLB | | 435,000 | | - |
| Repayment of advances from FHLB | | (300,058) | | (175) |
| Proceeds from issuance of common stock | | (219) | | - |
| Remittances due to vesting of restricted stock | | - | | (136) |

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

| Tax benefits associated with shared based compensation | - | 74 |
|--|---------------|---------------|
| Dividends paid | (7,553) | (5,358) |
| Net cash provided by financing activities | 108,588 | 111,106 |
| Net increase in cash and cash equivalents | 21,101 | 50,519 |
| Cash and cash equivalents at beginning of period | 86,406 | 72,314 |
| Cash and cash equivalents at end of period | \$ 107,507 | \$ 122,833 |
| Supplemental Disclosures: | | |
| Interest payments | \$ 9,968 | \$ 11,413 |
| Income tax payments | 8,721 | 4,086 |
| Transfers from loans to other real estate owned | 1,629 | 3,798 |

The accompanying notes are an integral part of these statements.

Sandy Spring Bancorp, Inc. and Subsidiaries CONDENSED Consolidated Statements of changes in stockholders' equity - UNAUDITED

| | | | | | | | A | ccumulated | | |
|---|----|--------|----|-----------|----|----------|----|-------------------------|----|----------|
| | | | A | dditional | | | Ot | her | To | otal |
| | Co | ommon | Pa | Paid-In | | Retained | | Comprehensiv Stockholde | | |
| (Dollars in thousands, except per share data) | St | ock | Ca | pital | Ea | arnings | In | come | Ec | luity |
| Balances at January 1, 2013 | \$ | 24,905 | \$ | 191,689 | \$ | 255,606 | \$ | 11,312 | \$ | 483,512 |
| Net income | | - | | - | | 22,720 | | - | | 22,720 |
| Other comprehensive loss, net of tax | | - | | - | | - | | (13,737) | | (13,737) |
| Common stock dividends - \$0.30 per share | | - | | - | | (7,553) | | - | | (7,553) |
| Stock compensation expense | | - | | 920 | | - | | - | | 920 |
| Common stock issued pursuant to: | | | | | | | | | | - |
| Employee stock purchase plan - 13,350 | | 14 | | 214 | | _ | | _ | | 228 |
| shares | | | | | | | | | | |
| Restricted stock - 48,819 shares | | 49 | | (496) | | - | | - | | (447) |
| Balances at June 30, 2013 | \$ | 24,968 | \$ | 192,327 | \$ | 270,773 | \$ | (2,425) | \$ | 485,643 |
| Balances at January 1, 2012 | \$ | 24,091 | \$ | 177,828 | \$ | 230,942 | \$ | 13,248 | \$ | 446,109 |
| Net income | φ | 24,091 | ψ | 177,020 | φ | 15,683 | Ψ | 13,240 | φ | 15,683 |
| Other comprehensive income, net of tax | | - | | - | | 13,003 | | 1,329 | | 1,329 |
| Common stock dividends - \$0.22 per share | | _ | | _ | | (5,358) | | 1,329 | | (5,358) |
| Stock compensation expense | | _ | | 740 | | (3,330) | | _ | | 740 |
| Common stock issued pursuant to: | | | | 740 | | | | | | 740 |
| Acquisition of CommerceFirst Bancorp, Inc. | | | | | | | | | | |
| - | | 732 | | 12,291 | | _ | | _ | | 13,023 |
| 732,054 shares | | , 52 | | 12,271 | | | | | | 15,025 |
| Stock option plan - 1,217 shares | | 1 | | 14 | | _ | | _ | | 15 |
| Employee stock purchase plan - 16,341 | | | | | | | | | | |
| shares | | 17 | | 233 | | - | | - | | 250 |
| Director stock purhcase plan - 1,083 shares | | 1 | | 18 | | - | | _ | | 19 |
| Restricted stock - 44,987 shares | | 45 | | (391) | | _ | | _ | | (346) |
| Balances at June 30, 2012 | \$ | 24,887 | \$ | 190,733 | \$ | 241,267 | \$ | 14,577 | \$ | 471,464 |

The accompanying notes are an integral part of these statements

Sandy Spring Bancorp, Inc. and Subsidiaries Notes to the CONDENSED Consolidated Financial Statements - UNAUDITED

Note 1 Significant Accounting Policies

Nature of Operations

Sandy Spring Bancorp (the "Company"), a Maryland corporation, is the bank holding company for Sandy Spring Bank (the "Bank"), which conducts a full-service commercial banking, mortgage banking and trust business. Services to individuals and businesses include accepting deposits, extending real estate, consumer and commercial loans and lines of credit, equipment leasing, general insurance, personal trust, and investment and wealth management services. The Company operates in the six Maryland counties of Anne Arundel, Carroll, Frederick, Howard, Montgomery, and Prince George's, and in Arlington, Fairfax and Loudoun counties in Virginia. The Company offers investment and wealth management services through the Bank's subsidiary, West Financial Services. Insurance products are available to clients through Sandy Spring Insurance, and Neff & Associates, which are agencies of Sandy Spring Insurance Corporation.

Basis of Presentation

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America ("GAAP") and prevailing practices within the financial services industry for interim financial information and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and notes required for complete financial statements. The following summary of significant accounting policies of the Company is presented to assist the reader in understanding the financial and other data presented in this report. Operating results for the three and six months ended June 30, 2013 are not necessarily indicative of the results that may be expected for any future periods or for the year ending December 31, 2013. In the opinion of management, all adjustments (comprising only normal recurring accruals) necessary for a fair presentation of the results of the interim periods have been included. Certain reclassifications have been made to prior period amounts, as necessary, to conform to the current period presentation. The Company has evaluated subsequent events through the date of the issuance of its financial statements.

These statements should be read in conjunction with the financial statements and accompanying notes included in the Company's 2012 Annual Report on Form 10-K as filed with the Securities and Exchange Commission ("SEC") on March 18, 2013. There have been no significant changes to the Company's accounting policies as disclosed in the 2012 Annual Report on Form 10-K.

Principles of Consolidation

The unaudited condensed consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Sandy Spring Bank and its subsidiaries, Sandy Spring Insurance Corporation and West Financial Services, Inc. Consolidation has resulted in the elimination of all intercompany accounts and transactions.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements, and affect the reported amounts of revenues earned and expenses incurred during the reporting period. Actual results could differ from those estimates. Estimates that could change significantly relate to the provision for loan and lease losses and the related allowance, determination of impaired loans and the related measurement of impairment, potential impairment of goodwill or other intangible assets, valuation of investment securities and the determination of whether impaired securities are other-than-temporarily impaired, valuation of other real estate owned, prepayment rates, valuation of share-based compensation, the assessment that a liability should be recognized with respect to any matters under litigation, the calculation of current and deferred income taxes and the

actuarial projections related to pension expense and the related liability.

Cash Flows

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, federal funds sold and interest-bearing deposits with banks (items with stated original maturity of three months or less).

9

Loans Acquired with Deteriorated Credit Quality

Acquired loans are evaluated for evidence of credit deterioration since their origination as of the date of the acquisition are recorded at their initial fair value. Credit deterioration is determined based on the probability of collection of all contractually required principal and interest payments. The historical allowance for loan and lease losses related to the purchased loans is not carried over to the Company. The determination of credit quality deterioration as of the purchase date may include parameters such as past due and non-accrual status, commercial risk ratings, cash flow projections, type of loan and collateral, collateral value and recent loan-to-value ratios or appraised values. For loans acquired with no evidence of credit deterioration, the fair value discount or premium is amortized over the contractual life of the loan as an adjustment to yield. For loans acquired with evidence of credit deterioration, the Company determines at the acquisition date the excess of the loan's contractually required payments over all cash flows expected to be collected as an amount that should not be accreted into interest income (nonaccretable difference). The remaining amount representing the difference in the expected cash flows of acquired loans and the initial investment in the acquired loans is accreted into interest income over the remaining life of the loan or pool of loans (accretable yield). Subsequent to the purchase date, increases in expected cash flows over those expected at the purchase date are recognized prospectively as interest income over the remaining life of the loan. The present value of any decreases in expected cash flows after the purchase date is recognized as an impairment through a charge to the provision for loan losses. Increases in the present value of expected cash flows after the purchase date are recognized as an adjustment to the accretable yield. Subsequent to the purchase date, the methods utilized to estimate the required allowance for loan and lease losses ("ALLL") are similar to originated loans. Loans carried at fair value, mortgage loans held for sale and loans under revolving credit agreements are excluded from the scope of this guidance on loans acquired with deteriorated credit quality.

Adopted Accounting Pronouncements

In February 2013, the FASB issued a standard on the reporting of reclassifications out of accumulated other comprehensive income ("AOCI"). The guidance sets requirements for presentation for significant items reclassified to net income in their entirety during the period and for items not reclassified to net income in their entirety during the period. Information about the reclassifications out of AOCI must be contained in single location in the financial statements. The reclassifications must also be presented by each component as part of the reporting on the changes in the AOCI balances. This guidance is effective prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2012. This guidance did not have any impact on the financial position, results of operations or cash flows of the Company, as it only affects the presentation of the information in the financial statements.

NOTE 2 ACQUISITION

On May 31, 2012, the Company completed the acquisition of CommerceFirst Bancorp, Inc. and its wholly-owned subsidiary. Under the terms of the acquisition the Company acquired 100% of the shares of CommerceFirst common stock for a combination of 50% Sandy Spring Bancorp common stock and 50% cash. The results of operations acquired in this transaction have been included in the Company's financial results from the date of the acquisition. Stock consideration was exchanged at a ratio of 0.8043 of the Company's shares for each CommerceFirst share resulting in the issuance of 732,054 of the Company's common stock. Total cash consideration amounted to \$12.4 million or \$13.60 per share.

Note 3 Investments

Investments available-for-sale

The amortized cost and estimated fair values of investments available-for-sale at the dates indicated are presented in the following table:

At June 30, 2013

Gross
Gross
Gross
Estimated
Amortized
Unrealized Unrealized
Fair

At December 31, 2012

Gross
Gross
Estimated
Unrealized

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

| (In thousands) | Cost | Gains | Losses | Value | Cost | Gains | Losses | Value |
|--------------------------------------|------------|-----------|-------------|------------|------------|-----------|----------|------------|
| U.S. government agencies | \$ 179,752 | \$ 353 | \$ (5,418) | \$ 174,687 | \$ 155,442 | \$ 1,084 | \$ (98) | \$ 156,428 |
| State and municipal | 160,016 | 7,212 | (69) | 167,159 | 160,496 | 13,996 | (1) | 174,491 |
| Mortgage-backed | 484,330 | 12,848 | (4,758) | 492,420 | 471,527 | 19,080 | (128) | 490,479 |
| Corporate debt | 2,000 | 6 | - | 2,006 | 2,000 | - | (4) | 1,996 |
| Trust preferred | 1,701 | - | (256) | 1,445 | 1,701 | - | (236) | 1,465 |
| Total debt securities | 827,799 | 20,419 | (10,501) | 837,717 | 791,166 | 34,160 | (467) | 824,859 |
| Marketable equity securities | 723 | - | - | 723 | 723 | - | - | 723 |
| Total investments available-for-sale | \$ 828,522 | \$ 20,419 | \$ (10,501) | \$ 838,440 | \$ 791,889 | \$ 34,160 | \$ (467) | \$ 825,582 |

Any unrealized losses in the U.S. government agencies, state and municipal, mortgage-backed or corporate debt investment securities at June 30, 2013 are not the result of credit related events but due to changes in interest rates. These declines are considered temporary in nature and are expected to decline over time and recover as these securities approach maturity.

The mortgage-backed securities portfolio at June 30, 2013 is composed entirely of either the most senior tranches of GNMA collateralized mortgage obligations (\$230.0 million), or GNMA, FNMA or FHLMC mortgage-backed securities (\$262.4 million). The Company does not intend to sell these securities and has sufficient liquidity to hold these securities for an adequate period of time, which may be maturity, to allow for any anticipated recovery in fair value.

At June 30, 2013, the trust preferred portfolio consisted of one pooled trust preferred security. The pooled trust preferred security, which is backed by debt issued by banks and thrifts, totals \$1.7 million with a fair value of \$1.4 million. The fair value of this security was determined by a third party valuation specialist due to the limited trading activity for this security.

The specialist used an income valuation approach technique (present value) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs. The methodology and significant assumptions employed by the specialist to determine fair value included:

- · Evaluation of the structural terms as established in the indenture;
- Detailed credit and structural evaluation for each piece of issuer collateral in the pool;
- · Overall default (.45%), recovery and prepayment (2%)/amortization probabilities by issuers in the pool;
- · Identification of adverse conditions specifically related to the security, industry and geographical area;
- Projection of estimated cash flows that incorporate default expectations and loss severities;
- · Review of historical and implied volatility of the fair value of the security;
- · Evaluation of credit risk concentrations;
- · Evaluation of the length of time and the extent to which the fair value has been less than the amortized cost; and
- A discount rate of 12.7% was established using credit adjusted financial institution spreads for comparably rated institutions and a liquidity adjustment that considered the previously noted characteristics.

As a result of this evaluation, it was determined that the pooled trust preferred security had not incurred any credit-related other-than-temporary impairment ("OTTI") for the quarter ended June 30, 2013. Non-credit related OTTI on this security, which is not expected to be sold and which the Company has the ability to hold until maturity, was \$0.3 million at June 30, 2013. This non-credit related OTTI was recognized in other comprehensive income ("OCI") at June 30, 2013.

The methodology and significant inputs used to measure the amount related to credit loss consisted of the following:

- Default rates were developed based on the financial condition of the trust preferred issuers in the pool and the payment or deferral status. Conditional default rates were estimated based on the payment characteristics of the security and the financial condition of the issuers in the pool. Near term and future defaults are estimated using third party industry data in addition to a review of key financial ratios and other pertinent data on the financial stability of the underlying issuer;
- · Loss severity is forecasted based on the type of impairment using research performed by third parties;
- The security contains one level of subordination below the senior tranche, with the senior tranche receiving the spread from the subordinate bonds. Given recent performance, it is not expected that the senior tranche will receive its full interest and principal at the bond's maturity date;
- · Credit ratings of the underlying issuers are reviewed in conjunction with the development of the default rates applied to determine the credit amounts related to the credit loss; and
- · Potential prepayments are estimated based on terms and rates of the underlying trust preferred securities to determine the impact of excess spread on the credit enhancement, the removal of the strongest institutions from the underlying pool and any impact that prepayments might have on diversity and concentration.

The following table provides the activity of OTTI on investment securities due to credit losses recognized in earnings for the period indicated:

| (In thousands) | OTT | TI Losses |
|--|-----|-----------|
| Cumulative credit losses on investment securities, through December 31, 2012 | \$ | 531 |
| Additions for credit losses not previously recognized | | - |
| Cumulative credit losses on investment securities, through June 30, 2013 | \$ | 531 |

Gross unrealized losses and fair value by length of time that the individual available-for-sale securities have been in an unrealized loss position at the dates indicated are presented in the following table:

| | At June 30, | 2013 | | | | | | | | |
|--------------------------|-------------|---------|-----------------------|-----------------------|--------------|---------|----------|-----|----------|--|
| | | | Continuous Unrealized | | | | | | | |
| | | | | Lo | sses Existir | | | | | |
| | Number | | | | | | | Tot | tal | |
| | of | | | Le | ss than | Mo | ore than | Un | realized | |
| (Dollars in thousands) | securities | Fai | ir Value | 12 | months | 12 | months | Los | sses | |
| U.S. government agencies | 13 | \$ | 129,362 | \$ | 5,418 | \$ | - | \$ | 5,418 | |
| State and municipal | 7 | | 6,148 | | 69 | | - | | 69 | |
| Mortgage-backed | 21 | | 148,759 | | 4,758 | | - | | 4,758 | |
| Trust preferred | 1 | | 1,445 | | - | | 256 | | 256 | |
| Total | 42 | \$ | 285,714 | \$ | 10,245 | \$ | 256 | \$ | 10,501 | |
| | At Decembe | r 31, 2 | 2012 | | | | | | | |
| | | | | Continuous Unrealized | | | | | | |
| | | | | Lo | sses Existii | ng for: | | | | |
| | Number | | | | | | | To | otal | |
| | of | | | Le | ss than | Mo | ore than | Uı | realized | |
| (Dollars in thousands) | securities | Fai | ir Value | 12 | months | 12 | months | Lo | sses | |
| U.S. government agencies | 2 | \$ | 29,900 | \$ | 98 | \$ | - | \$ | 98 | |
| State and municipal | 1 | | 390 | | 1 | | - | | 1 | |
| Mortgage-backed | 2 | | 12,653 | | 128 | | - | | 128 | |
| Corporate debt | 1 | | 1,996 | | 4 | | - | | 4 | |
| Trust preferred | 1 | | 1,465 | | - | | 236 | | 236 | |
| Total | 7 | \$ | 46,404 | \$ | 231 | \$ | 236 | \$ | 467 | |

The amortized cost and estimated fair values of debt securities available-for-sale by contractual maturity at the dates indicated are provided in the following table. The Company has allocated mortgage-backed securities into the four maturity groupings reflected in the following table using the expected average life of the individual securities based on statistics provided by independent third party industry sources. Expected maturities will differ from contractual maturities as borrowers may have the right to prepay obligations with or without prepayment penalties.

| | At | June 30, 2013 | | | At | December 31 | , 2012 | |
|--|----|---------------|-----|---------|----|-------------|-----------|---------|
| | | | Est | imated | | | Estimated | |
| | An | nortized | Fai | r | An | nortized | Fair | |
| (In thousands) | Co | st | Va | lue | Co | st | Va | lue |
| Due in one year or less | \$ | 35,391 | \$ | 35,744 | \$ | 35,544 | \$ | 36,349 |
| Due after one year through five years | | 7,831 | | 8,060 | | 3,957 | | 3,994 |
| Due after five years through ten years | | 387,233 | | 390,124 | | 382,957 | | 399,180 |
| Due after ten years | | 397,344 | | 403,789 | | 368,708 | | 385,336 |
| Total debt securities available for sale | \$ | 827,799 | \$ | 837,717 | \$ | 791,166 | \$ | 824,859 |

At June 30, 2013 and December 31, 2012, investments available-for-sale with a book value of \$193.9 million and \$195.4 million, respectively, were pledged as collateral for certain government deposits and for other purposes as required or permitted by law. The outstanding balance of no single issuer, except for U.S. Agencies securities, exceeded ten percent of stockholders' equity at June 30, 2013 and December 31, 2012.

<u>Investments held-to-maturity</u>

The amortized cost and estimated fair values of investments held-to-maturity at the dates indicated are presented in the following table:

| | At June 30, | 2013 | | At December | | | | |
|------------------------------------|-------------|------------|--------------|-------------|------------|-----------|----------|------------|
| | | Gross | Gross | Estimated | | Gross | Gross | Estimated |
| | Amortized | Unrealized | d Unrealized | Fair | Amortized | Unrealize | d Fair | |
| (In thousands) | Cost | Gains | Losses | Value | Cost | Gains | Losses | Value |
| U.S. government agencies | \$ 64,502 | \$ - | \$ (3,070) | \$ 61,432 | \$ 64,498 | \$ 125 | \$ (29) | \$ 64,594 |
| State and municipal | 161,680 | 2,264 | (4,848) | 159,096 | 150,995 | 6,194 | (123) | 157,066 |
| Mortgage-backed | 275 | 35 | - | 310 | 321 | 43 | - | 364 |
| Total investments held-to-maturity | \$ 226,457 | \$ 2,299 | \$ (7,918) | \$ 220,838 | \$ 215,814 | \$ 6,362 | \$ (152) | \$ 222,024 |

Gross unrealized losses and fair value by length of time that the individual held-to-maturity securities have been in a continuous unrealized loss position at the dates indicated are presented in the following tables:

| | At June 30, 2013 | 3 | | | | | | | |
|--------------------------|------------------|-------|---------|------|-----------------|--------|---------|-----|----------|
| | | | | Coı | ntinuous Unre | alize | ed | | |
| | | | | Los | sses Existing f | or: | | | |
| | Number | | | | | | | Tot | tal |
| | of | | | Les | s than | Moı | re than | Un | realized |
| (Dollars in thousands) | securities | Fair | · Value | 12 1 | months | 12 r | nonths | Los | sses |
| U.S. government agencies | 8 | \$ | 61,432 | \$ | 3,070 | \$ | - | \$ | 3,070 |
| State and municipal | 103 | | 88,162 | | 4,848 | | - | | 4,848 |
| Total | 111 | \$ | 149,593 | \$ | 7,918 | \$ | - | \$ | 7,918 |
| | At December 3 | 1, 20 | 012 | | | | | | |
| | | | | Co | ntinuous Unre | ealize | ed | | |
| | | | | Lo | sses Existing | for: | | | |
| | Number | | | | | | | To | tal |
| | of | | | Les | ss than | Moi | re than | Un | realized |
| (Dollars in thousands) | securities | Fai | r Value | 12 | months | 12 r | nonths | Lo | sses |

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

| U.S. government agencies | 1 | \$ 9,961 | \$ 29 | \$ - | \$ 29 |
|--------------------------|----|--------------|-----------|---------|-----------|
| State and municipal | 13 | 16,868 | 123 | - | 123 |
| Total | 14 | \$ 26,829 | \$ 152 | \$ - | \$ 152 |

The Company intends to hold these securities until they reach maturity.

The amortized cost and estimated fair values of debt securities held-to-maturity by contractual maturity at the dates indicated are reflected in the following table. Expected maturities will differ from contractual maturities as borrowers may have the right to prepay obligations with or without prepayment penalties.

| | At | June 30, 2013 | | | At | December 31 | , 2012 | |
|--|-----------|---------------|---------|---------|----|-------------|-----------|---------|
| | | | timated | | | Est | Estimated | |
| | Amortized | | | ir | An | nortized | Fai | r |
| (In thousands) | Co | st | Va | lue | Co | st | Va | lue |
| Due in one year or less | \$ | 2,319 | \$ | 2,355 | \$ | 7,431 | \$ | 7,523 |
| Due after one year through five years | | 3,251 | | 3,269 | | 4,653 | | 4,725 |
| Due after five years through ten years | | 128,246 | | 126,598 | | 116,735 | | 120,074 |
| Due after ten years | | 92,641 | | 88,616 | | 86,995 | | 89,702 |
| Total debt securities held-to-maturity | \$ | 226,457 | \$ | 220,838 | \$ | 215,814 | \$ | 222,024 |

At June 30, 2013 and December 31, 2012, investments held-to-maturity with a book value of \$169.1 million and \$155.5 million, respectively, were pledged as collateral for certain government deposits and for other purposes as required or permitted by law. The outstanding balance of no single issuer, except for U.S. Agency securities, exceeded ten percent of stockholders' equity at June 30, 2013 and December 31, 2012.

Equity securities

Other equity securities at the dates indicated are presented in the following table:

| (In thousands) | June | 20, 2013 | December 31, 2012 | | |
|---|------|----------|-------------------|--------|--|
| Federal Reserve Bank stock | \$ | 8,269 | \$ | 8,269 | |
| Federal Home Loan Bank of Atlanta stock | | 29,043 | | 25,367 | |
| Total equity securities | \$ | 37,312 | \$ | 33,636 | |

Note 4 Loans and Leases

Outstanding loan balances at June 30, 2013 and December 31, 2012 are net of unearned income including net deferred loan costs of \$0.8 million and \$1.4 million, respectively. The loan portfolio segment balances at the dates indicated are presented in the following table:

| (In thousands) | June | 2013 | Dec | ember 31, 2012 |
|--|------|-----------|-----|----------------|
| Residential real estate: | | | | |
| Residential mortgage | \$ | 565,282 | \$ | 523,364 |
| Residential construction | | 116,736 | | 120,314 |
| Commercial real estate: | | | | |
| Commercial owner occupied real estate | | 563,258 | | 571,510 |
| Commercial investor real estate | | 497,365 | | 456,888 |
| Commercial acquisition, development and construction | | 163,309 | | 151,933 |
| Commercial Business | | 334,979 | | 346,708 |
| Leases | | 1,415 | | 3,421 |
| Consumer | | 363,114 | | 356,990 |
| Total loans and leases | \$ | 2,605,458 | \$ | 2,531,128 |

Note 5 CREDIT QUALITY ASSESSMENT

1.50

% 1.87

% 1.73

Allowance for Loan and Lease Losses

Summary information on the allowance for loan and lease loss activity for the period indicated is provided in the following table:

| | Six I | Months Ended June | 30, | |
|--|-------|-------------------|------|---------|
| (In thousands) | 2013 | | 2012 | |
| Balance at beginning of year | \$ | 42,957 | \$ | 49,426 |
| Provision (credit) for loan and lease losses | | (2,798) | | 2,249 |
| Loan and lease charge-offs | | (4,448) | | (7,343) |
| Loan and lease recoveries | | 3,304 | | 933 |
| Net charge-offs | | (1,144) | | (6,410) |
| Balance at period end | \$ | 39,015 | \$ | 45,265 |

The following tables provide information on the activity in the allowance for loan and lease losses by the respective loan portfolio segment for the period indicated:

| | For the Six | Months Ende Commercia | ed June 30, 20 l Real Estate | 013 Commercia | 1 | | Residential | Real Estate | |
|--|---|---|---|---|------------------------------|--|--|--|--|
| (Dollars in thousands) | | l Commercia AD&C | | | | Consumer | Residential Mortgage | Residential Construction | nTc |
| Balance at beginning of year | \$6,495 | \$4,737 | \$9,583 | \$6,997 | \$332 | \$3,846 | \$8,522 | \$2,445 | \$4 |
| Provision (credit) Charge-offs Recoveries Net charge-offs Balance at end of period | 1,529 (2,243) 531 (1,712) \$6,312 | (3,441) - 2,464 2,464 \$3,760 | (871) (276) 122 (154) \$8,558 | (47) (229) 48 (181) \$6,769 | (303) - 4 4 \$33 | 939 (1,083) 85 (998) \$3,787 | (337) (513) 44 (469) \$7,716 | (267) (104) 6 (98) \$2,080 | () (3) () (3) () (3) () (4) () (4) () (4) () (4) () (4) () (4) () (4) () (4) () (4) () (4) () (4) () (4) () (4) () (4) () (4) (4 |
| Total loans and leases Allowance for loans and leases to total loans and leases ratio | \$334,979 1.88 % | \$163,309 2.30 % | \$497,365 1.72 % | \$563,258 1.20 % | \$1,415 2.33 % | \$363,114 1.04 % | \$565,282 1.36 % | \$116,736 1.78 % | \$2 1 |
| Balance of loans specifically evaluated for impairment Allowance for loans | \$6,723 | \$5,885 | \$12,593 | \$7,009 | na. | \$30 | \$4,482 | \$2,087 | \$3 |
| specifically evaluated for impairment | \$1,397 | \$817 | \$167 | \$482 | na. | na. | \$684 | \$766 | \$4 |
| Specific allowance to specific loans ratio | 20.78 % | 13.88 % | 1.33 % | 6.88 % | na. | na. | 15.26 % | 36.70 % | 1 |
| Balance of loans collectively evaluated | \$328,256 | \$157,424 | \$484,772 | \$556,249 | \$1,415 | \$363,084 | \$560,880 | \$114,649 | \$2 |
| Allowance for loans collectively evaluated | \$4,915 | \$2,943 | \$8,391 | \$6,287 | \$33 | \$3,787 | \$7,032 | \$1,314 | \$3 |

% 1.13

% 2.33 % 1.04

%

1.15

%

% 1.25

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

Collective allowance to collective loans ratio

| | For the Yea | r Ended Dece | ember 31, 20 | 12 | | | | |
|---|-------------|--------------|---------------|---------------|---------|-----------|-------------|----------------|
| | | Commercia | l Real Estate | | | | Residentia | l Real Estate |
| | | | | Commercial | | | | |
| | Commercia | l Commercia | l Commercia | l Owner | | | Residential | Residential |
| (Dollars in thousands) | Business | AD&C | Investor R/I | EOccupied R/I | Leasing | Consumer | Mortgage | ConstructionTo |
| Balance at beginning of year | \$6,727 | \$6,664 | \$8,248 | \$7,329 | \$795 | \$4,873 | \$10,583 | \$4,207 \$4 |
| Provision (credit) | (758) | 826 | 4,928 | 804 | (478) | 44 | (167) | (1,550) 3 |
| Charge-offs | (1,022) | (3,281) | (3,690) | (1,174) | (8) | (1,298) | (2,107) | (224) |
| Recoveries | 1,548 | 528 | 97 | 38 | 23 | 227 | 213 | 12 2 |
| Net charge-offs | 526 | (2,753) | (3,593) | (1,136) | 15 | (1,071) | (1,894) | (212) |
| Balance at end of period | \$6,495 | \$4,737 | \$9,583 | \$6,997 | \$332 | \$3,846 | \$8,522 | \$2,445 \$4 |
| Total loans and leases Allowance for loans | \$346,708 | \$151,933 | \$456,888 | \$571,510 | \$3,421 | \$356,990 | \$523,364 | \$120,314 \$2 |
| and leases to total loans and leases ratio | 1.87 % | 3.12 % | 2.10 % | 1.22 % | 9.70 % | 1.08 % | 1.63 % | 2.03 % 1 |
| Balance of loans specifically evaluated for impairment Allowance for loans | \$8,984 | \$6,332 | \$11,843 | \$15,184 | na. | \$31 | \$4,528 | \$1,871 \$4 |
| specifically evaluated for impairment | \$2,597 | \$- | \$774 | \$598 | na. | na. | \$713 | \$467 \$5 |
| Specific allowance to specific loans ratio | 28.91 % | 0.00 % | 6.54 % | 3.94 % | na. | na. | 15.75 % | 24.96 % 1 |
| Balance of loans collectively evaluated | \$337,724 | \$145,601 | \$445,045 | \$556,326 | \$3,421 | \$356,959 | \$518,836 | \$118,443 \$2 |
| Allowance for loans collectively evaluated | \$3,898 | \$4,737 | \$8,809 | \$6,399 | \$332 | \$3,846 | \$7,809 | \$1,978 \$3 |
| Collective allowance to collective loans ratio | 1.15 % | 3.25 % | 1.98 % | 1.15 % | 9.70 % | 1.08 % | 1.51 % | 1.67 % 1 |

The following table provides summary information regarding impaired loans at the dates indicated and for the periods then ended:

| (In thousands) | June | 30, 2013 | Dece | mber 31, 2012 |
|---|------|----------|------|---------------|
| Impaired loans with a specific allowance | \$ | 15,646 | \$ | 27,526 |
| Impaired loans without a specific allowance | | 23,163 | | 21,247 |
| Total impaired loans | \$ | 38,809 | \$ | 48,773 |
| Allowance for loan and lease losses related to impaired loans | \$ | 4,313 | \$ | 5,149 |
| Allowance for loan and lease losses related to loans collectively evaluated | | 34,702 | | 37,808 |
| Total allowance for loan and lease losses | \$ | 39,015 | \$ | 42,957 |
| Average impaired loans for the period | \$ | 42,761 | \$ | 57,438 |
| Contractual interest income due on impaired loans during the period | \$ | 1,881 | \$ | 4,433 |
| Interest income on impaired loans recognized on a cash basis | \$ | 1,677 | \$ | 1,121 |
| Interest income on impaired loans recognized on an accrual basis | \$ | 221 | \$ | 560 |

The following tables present the recorded investment with respect to impaired loans, the associated allowance by the applicable portfolio segment and the principal balance of the impaired loans prior to amounts charged-off at the dates indicated:

| | Ju | June 30, 2013 | | | | | | | | | | | |
|--|----|----------------|----|----------------|------|---------------|----|----------------|-----|----------------|---------------|--------------|--|
| | | | Co | ommercial l | Real | Estate | | | | | To | tal Recorded | |
| | | | | | | | - | ommercial | Al | _ | Investment in | | |
| | | | | ommercial | | mmercial | | wner | | her | | paired | |
| (In thousands) | Co | ommercial | ΑI | D&C | In | vestor R/E | O | ccupied R/ | ELc | oans | Lo | oans | |
| Impaired loans with a specific | | | | | | | | | | | | | |
| allowance | Φ | 1.260 | Ф | 1 200 | ф | 700 | ф | 214 | ф | | ф | 2.770 | |
| Non-accruing | \$ | 1,368 | \$ | 1,398 | \$ | 790 | \$ | 214 | \$ | 2 200 | \$ | 3,770 | |
| Restructured accruing | | 994 238 | | 2 266 | | - | | 1,005 | | 2,389 | | 4,388 | |
| Restructured non-accruing Balance | \$ | 2,600 | \$ | 2,366 3,764 | \$ | - 790 | \$ | 2,609 3,828 | \$ | 2,275 4,664 | \$ | 7,488 | |
| Balance | Ф | 2,000 | Ф | 3,704 | Ф | 790 | Ф | 3,020 | Ф | 4,004 | Ф | 15,646 | |
| Allowance | \$ | 1,397 | \$ | 817 | \$ | 167 | \$ | 482 | \$ | 1,450 | \$ | 4,313 | |
| Impaired loans without a | | | | | | | | | | | | | |
| specific allowance | Ф | 1 470 | Ф | 2 121 | ф | 10.016 | ф | 1.006 | ф | | ф | 15 751 | |
| Non-accruing | \$ | 1,478 | \$ | 2,121 | \$ | 10,316 | \$ | 1,836 | \$ | 1 126 | \$ | 15,751 | |
| Restructured accruing | | 1,246 | | - | | 852 | | 591 | | 1,136 | | 3,825 | |
| Restructured non-accruing Balance | Φ | 1,399 4,123 | \$ | 2,121 | \$ | 635 11,803 | \$ | 754 3,181 | \$ | 799 1,935 | ¢ | 3,587 | |
| Darance | \$ | 4,123 | Ф | 2,121 | Ф | 11,803 | Ф | 3,181 | Ф | 1,933 | \$ | 23,163 | |
| Total impaired loans | | | | | | | | | | | | | |
| Non-accruing | \$ | 2,846 | \$ | 3,519 | \$ | 11,106 | \$ | 2,050 | \$ | - | \$ | 19,521 | |
| Restructured accruing | | 2,240 | | - | | 852 | | 1,596 | | 3,525 | | 8,213 | |
| Restructured non-accruing | | 1,637 | | 2,366 | | 635 | | 3,363 | | 3,074 | | 11,075 | |
| Balance | \$ | 6,723 | \$ | 5,885 | \$ | 12,593 | \$ | 7,009 | \$ | 6,599 | \$ | 38,809 | |
| | | | | | | | | | | | | | |
| Unpaid principal balance in total impaired loans | \$ | 9,742 | \$ | 15,918 | \$ | 16,622 | \$ | 9,012 | \$ | 7,184 | \$ | 58,478 | |

| | Ju | ne 30, 2013 | | ommercial l | Rea | l Estate | | | | | Total Recorded | | | |
|---|----|----------------|------------------------|------------------|-----|-------------------------|-------------------------------|---------------------|-------|------------|----------------|---------------------------|--|--|
| (In thousands) | Co | Commercial | | Commercial AD&C | | ommercial vestor R/E | Commercial Owner Occupied R/I | | Other | | Im | vestment in paired ans | | |
| Average impaired loans for the period | \$ | 7,865 | \$ | 6,014 | \$ | 12,547 | \$ | 9,812 | \$ | 6,523 | \$ | 42,761 | | |
| Contractual interest income due on impaired loans during the period | \$ | 334 | \$ | 430 | \$ | 515 | \$ | 444 | \$ | 158 | | | | |
| Interest income on impaired loans recognized on a cash basis | \$ | 136 | \$ | 185 | \$ | 397 | \$ | 919 | \$ | 40 | | | | |
| Interest income on impaired loans recognized on an accrual basis | \$ | 66 | \$ | - | \$ | 15 | \$ | 51 | \$ | 89 | | | | |
| | De | ecember 31 | | | | | | | | | | | | |
| | | | Co | ommercial | Rea | 1 Estate | C | ommercial | A | 1 | | otal Recorded vestment in | | |
| (In thousands) | Co | ommercial | | ommercial D&C | | ommercial vestor R/E | O | wner ccupied R/I | O | ther | Im | apaired pans | | |
| Impaired loans with a specific allowance | | | | | | | | | | | | | | |
| Non-accruing Restructured accruing | \$ | 2,514 2,981 | \$ | - | \$ | 10,219 | \$ | 4,319 1,503 | \$ | - 3,419 | \$ | 17,052 7,903 | | |
| Restructured non-accruing | | 228 | | - | | - | | 1,039 | | 1,304 | | 2,571 | | |
| Balance | \$ | 5,723 | \$ | - | \$ | 10,219 | \$ | 6,861 | \$ | 4,723 | \$ | 27,526 | | |
| Allowance | \$ | 2,597 | \$ | - | \$ | 774 | \$ | 598 | \$ | 1,180 | \$ | 5,149 | | |
| Impaired loans without a specific allowance | | | | | | | | | | | | | | |
| Non-accruing Restructured accruing | \$ | 1,846 1,392 | \$ | 3,033 | \$ | 577 | \$ | 6,191 - | \$ | - 815 | \$ | 11,647 2,207 | | |
| Restructured non-accruing | Ф | 23 | Ф | 3,299 | ф | 1,047 | Ф | 2,132 | Ф | 892 | ф | 7,393 | | |
| Balance | \$ | 3,261 | \$ | 6,332 | \$ | 1,624 | \$ | 8,323 | \$ | 1,707 | \$ | 21,247 | | |
| Total impaired loans | | | | | | | | | | | | | | |
| Non-accruing Restructured accruing | \$ | 4,360 4,373 | \$ | 3,033 | \$ | 10,796 | \$ | 10,510 1,503 | \$ | - 4,234 | \$ | 28,699 10,110 | | |
| Restructured non-accruing | | 4,373 251 | | 3,299 | | 1,047 | | 3,171 | | 2,196 | | 9,964 | | |
| Balance | \$ | 8,984 | \$ | 6,332 | \$ | 11,843 | \$ | 15,184 | \$ | 6,430 | \$ | 48,773 | | |
| Unpaid principal balance in total impaired loans | \$ | 11,506 | \$ | 21,590 | \$ | 15,405 | \$ | 17,928 | \$ | 6,904 | \$ | 73,333 | | |
| | De | cember 31, | | | | | | | | | | | | |
| | | | Commercial Real Estate | | | | | Commercial All | | | | Total Recorded | | |
| | | | | | | | CU | mmercial | ΛI | ı | | | | |

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

| (In thousands) | Co | mmercial | mmercial | _ | mmercial restor E | vner cupied E | her ans | in | paired ans |
|---|----|----------|--------------|----|-------------------------|-------------------------|-------------|----|------------|
| Average impaired loans for the period Contractual interest income | \$ | 8,659 | \$ 12,270 | \$ | 13,838 | \$ 16,172 | \$ 6,499 | \$ | 57,438 |
| due on impaired loans during the period | \$ | 527 | \$ 1,222 | \$ | 1,181 | \$ 1,391 | \$ 112 | | |
| Interest income on impaired loans recognized on a cash basis | \$ | 121 | \$ 323 | \$ | 175 | \$ 420 | \$ 82 | | |
| Interest income on impaired loans recognized on an accrual basis | \$ | 257 | \$ - | \$ | - | \$ 102 | \$ 201 | | |

Credit Quality

The following tables provide information on the credit quality of the loan portfolio by segment at the dates indicated:

| | June 30, | | cial Real Est | ate Commerc | .i.o.1 | | Residentia | l Real Esta | te | | | | | |
|--|---|----------|----------------------|----------------|----------|----------|------------|-------------|-----------|--|--|--|--|--|
| (In thousands) Non-performing loans and assets: | CommercialOwner Residential Residential CommercialD&C Investor R/IOccupied R/IEasingConsumerMortgage Constructional | | | | | | | | | | | | | |
| Non-accrual loans and leases | \$ 4,483 | \$ 5,885 | \$ 11,741 | \$ 5,413 | \$ - | \$ 2,305 | \$ 5,581 | \$ 2,558 | \$ 37,966 | | | | | |
| Loans and leases 90 days past due | 15 | - | - | - | - | - | - | - | 15 | | | | | |
| Restructured loans and leases | 2,240 | - | 852 | 1,596 | - | 30 | 3,495 | - | 8,213 | | | | | |
| Total non-performing loans and leases | 6,738 | 5,885 | 12,593 | 7,009 | - | 2,335 | 9,076 | 2,558 | 46,194 | | | | | |
| Other real estate owned | 1,829 | - | - | 485 | - | - | 1,087 | 1,430 | 4,831 | | | | | |
| Total non-performing assets | \$ 8,567 | \$ 5,885 | \$ 12,593 | \$ 7,494 | \$ - | \$ 2,335 | \$ 10,163 | \$ 3,988 | \$ 51,025 | | | | | |
| | December 31, 2012 Commercial Real Estate Residential Real Estate | | | | | | | | | | | | | |
| | | | | Commerci | al | | | | | | | | | |
| | | | c i@ bmmercia | | | | | alResidenti | | | | | | |
| (In thousands) Non-performing | Commerc | iaAD&C | Investor R/ | Eccupied 1 | R/Æasing | g Consum | erMortgage | Construct | cidiotal | | | | | |
| loans and assets: Non-accrual loans and leases | \$ 4,611 | \$ 6,332 | \$ 11,843 | \$ 13,681 | \$ 865 | \$ 2,410 | \$ 4,681 | \$ 3,125 | \$ 47,548 | | | | | |
| Loans and leases 90 days past due | 24 | - | - | 209 | - | 14 | - | - | 247 | | | | | |
| Restructured loans and leases | 4,373 | - | - | 1,503 | - | 31 | 4,203 | - | 10,110 | | | | | |
| Total non-performing loans and leases | 9,008 | 6,332 | 11,843 | 15,393 | 865 | 2,455 | 8,884 | 3,125 | 57,905 | | | | | |
| Other real estate owned | 1,829 | - | 220 | 2,396 | - | - | 1,401 | 80 | 5,926 | | | | | |
| Total non-performing assets | \$ 10,837 | \$ 6,332 | \$ 12,063 | \$ 17,789 | \$ 865 | \$ 2,455 | \$ 10,285 | \$ 3,205 | \$ 63,831 | | | | | |
| Iuma | June 30, 2013 | | | | | | | | | | | | | |
| June . | JU, 2013 | | ocidential D | | | | | | | | | | | |

Commercial Real Estate Residential Real Estate

Commercial

Commercia Commercia Owner Residential Residential (In thousands) Commercia AD&C Investor R/Decupied R/Decupied

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

| Past due loans | | | | | | | | | |
|------------------------|------------|------------|------------|------------|----------|------------|------------|------------|--------------|
| and leases | | | | | | | | | |
| 31-60 days | \$ 4,241 | \$ 257 | \$ 4,207 | \$ 3,225 | \$ - | \$ 523 | \$ 5,889 | \$ - | \$ 18,342 |
| 61-90 days | 471 | - | 10,045 | 2,875 | - | 9 | 139 | - | 13,539 |
| > 90 days | 15 | - | - | - | - | - | - | - | 15 |
| Total past due | 4,727 | 257 | 14,252 | 6,100 | - | 532 | 6,028 | - | 31,896 |
| Non-accrual | | | | | | | | | |
| loans and | 4,483 | 5,885 | 11,741 | 5,413 | - | 2,305 | 5,581 | 2,558 | 37,966 |
| leases | | | | | | | | | |
| Loans aquired | | | | | | | | | |
| with | 1,686 | 331 | 1,881 | 2,702 | _ | | | | 6,600 |
| deteriorated | 1,000 | 331 | 1,001 | 2,702 | - | - | - | - | 0,000 |
| credit quality | | | | | | | | | |
| Current loans | 324,083 | 156,836 | 469,491 | 549,043 | 1,415 | 360,277 | 553,673 | 114,178 | 2,528,996 |
| Total loans and leases | \$ 334,979 | \$ 163,309 | \$ 497,365 | \$ 563,258 | \$ 1,415 | \$ 363,114 | \$ 565,282 | \$ 116,736 | \$ 2,605,458 |

December 31, 2012

| | | Residential Real Estate | | | | | | | |
|---------------------------|------------|----------------------------|------------------------|--------------|----------|------------|------------|------------|--------------|
| | | | | | | | | | |
| | | | ResidentialResidential | | | | | | |
| (In thousands) | Commerci | aAD&C | Investor R/E | Occupied R/E | Leasing | Consumer | Mortgage | Constructi | oTrotal |
| Past due loans and leases | | | | | | | | | |
| 31-60 days | \$ 2,138 | \$ - | \$ 2,020 | \$ 1,556 | \$ 7 | \$ 496 | \$ 5,443 | \$ - | \$ 11,660 |
| 61-90 days | 212 | - | - | 1,809 | 68 | 101 | 1,603 | - | 3,793 |
| > 90 days | 24 | - | - | 209 | - | 14 | - | - | 247 |
| Total past due | 2,374 | - | 2,020 | 3,574 | 75 | 611 | 7,046 | - | 15,700 |
| Non-accrual | | | | | | | | | |
| loans and | 4,611 | 6,332 | 11,843 | 13,681 | 865 | 2,410 | 4,681 | 3,125 | 47,548 |
| leases | | | | | | | | | |
| Loans aquired | | | | | | | | | |
| with | 1,978 | 332 | 949 | 3,941 | | | | | 7,200 |
| deteriorated | 1,970 | 332 | 9 4 9 | 3,941 | - | - | - | - | 7,200 |
| credit quality | | | | | | | | | |
| Current loans | 337,745 | 145,269 | 442,076 | 550,314 | 2,481 | 353,969 | 511,637 | 117,189 | 2,460,680 |
| Total loans and leases | \$ 346,708 | \$ 151,933 | \$ 456,888 | \$ 571,510 | \$ 3,421 | \$ 356,990 | \$ 523,364 | \$ 120,314 | \$ 2,531,128 |

The following tables provide information by credit risk rating indicators for each segment of the commercial loan portfolio for the dates indicated:

| | Jun | e 30, 2013 | | | | | | | | | |
|-----------------|-----|---------------|-----------|--------------|--------|-----------|------------|------------|-----|-----------|--|
| | | | Co | mmercial Rea | l Esta | ate | | | | | |
| | | | | | | | Commercial | | | | |
| | | | Co | mmercial | Co | mmercial | Ow | ner | | | |
| (In thousands) | Co | mmercial | $A\Gamma$ | O&C | Inv | estor R/E | Oc | cupied R/E | Tot | tal | |
| Pass | \$ | 295,187 | \$ | 154,813 | \$ | 454,886 | \$ | 519,959 | \$ | 1,424,845 | |
| Special Mention | | 18,816 | | 117 | | 2,893 | | 16,781 | | 38,607 | |
| Substandard | | 20,661 | | 8,379 | | 39,543 | | 26,518 | | 95,101 | |
| Doubtful | | 315 | | - | | 43 | | - | | 358 | |
| Total | \$ | 334,979 | \$ | 163,309 | \$ | 497,365 | \$ | 563,258 | \$ | 1,558,911 | |
| | Dec | cember 31, 20 | 12 | | | | | | | | |
| | | | Co | mmercial Rea | l Esta | ate | | | | | |
| | | | | | | | Co | mmercial | | | |
| | | | Co | mmercial | Co | mmercial | Ow | ner | | | |
| (In thousands) | Co | mmercial | $A\Gamma$ | O&C | Inv | estor R/E | Oc | cupied R/E | Tot | tal | |
| Pass | \$ | 305,348 | \$ | 141,802 | \$ | 405,448 | \$ | 520,844 | \$ | 1,373,442 | |
| Special Mention | | 13,603 | | 1,793 | | 21,963 | | 17,262 | | 54,621 | |
| Substandard | | 26,091 | | 8,338 | | 28,885 | | 32,613 | | 95,927 | |
| | | | | | | | | | | | |
| Doubtful | | 1,666 | | - | | 592 | | 791 | | 3,049 | |

Homogeneous loan pools do not have individual loans subjected to internal risk ratings therefore, the credit indicator applied to these pools is based on their delinquency status. The following tables provide information by credit risk rating indicators for those remaining segments of the loan portfolio at the dates indicated:

| | Jun | e 30, 2013 | | | | | | | | | |
|------------------------|---------|---------------|----------|---------|----------|------------------|--------|------------|-----|-----------|--|
| | | , | | | Res | sidential Real I | Estate | 2 | | | |
| | | | | | Res | sidential | Res | idential | | | |
| (In thousands) | Leasing | | Consumer | | Mortgage | | Cor | nstruction | Tot | al | |
| Performing | \$ | 1,415 | \$ | 360,779 | \$ | 556,206 | \$ | 114,178 | \$ | 1,032,578 | |
| Non-performing: | | | | | | | | | | | |
| 90 days past due | | - | | - | | - | | - | | - | |
| Non-accruing | | - | | 2,305 | | 5,581 | | 2,558 | | 10,444 | |
| Restructured loans and | | _ | | 30 | | 3,495 | | _ | | 3,525 | |
| leases | | | | | | • | | | | | |
| Total | \$ | 1,415 | \$ | 363,114 | \$ | 565,282 | \$ | 116,736 | \$ | 1,046,547 | |
| | Dec | cember 31, 20 | 012 | | | | | | | | |
| | | | | | Res | sidential Real I | Estate | 2 | | | |
| | | | | | Res | sidential | Res | idential | | | |
| (In thousands) | Lea | ising | Coı | nsumer | Mo | ortgage | Cor | nstruction | Tot | al | |
| Performing | \$ | 2,556 | \$ | 354,535 | \$ | 514,480 | \$ | 117,189 | \$ | 988,760 | |
| Non-performing: | | | | | | | | | | | |
| 90 days past due | | - | | 14 | | - | | - | | 14 | |
| Non-accruing | | 865 | | 2,410 | | 4,681 | | 3,125 | | 11,081 | |
| | | - | | 31 | | 4,203 | | - | | 4,234 | |

Restructured loans and

leases

Total \$ 3,421 \$ 356,990 \$ 523,364 \$ 120,314 \$ 1,004,089

During the six months ended June 30, 2013, the Company restructured \$1.6 million in loans. Modifications consisted principally of interest rate concessions. No modifications resulted in the reduction of the recorded investment in the associated loan balances. Restructured loans are subject to periodic credit reviews to determine the necessity and adequacy of a specific loan loss allowance based on the collectability of the recorded investment in the restructured loan. Loans restructured during 2013 did not require significant specific reserves at June 30, 2013. For the year ended December 31, 2012, the Company restructured \$4.9 million in loans. Modifications consisted principally of interest rate concessions and no modifications resulted in the reduction of the recorded investment in the associated loan balances. Loans restructured during 2012 had specific reserves of \$1.2 million at December 31, 2012. Commitments to lend additional funds on loans that have been restructured at June 30, 2013 and December 31, 2012 amounted to \$5.5 million and \$2.6 million, respectively.

The following table provides the amounts of the restructured loans at the date of restructuring for specific segments of the loan portfolio during the period indicated:

| | Fo | r the Six Mo | | Ended Jun mmercial l | | - | | Commercial | | 11 | | |
|--|------------|----------------|--------------------|-------------------------|----------------------------|--------------------|-----------|-----------------------|------------|--------------------------|----------|----------------|
| (In thousands) Troubled debt restructurings | Commercial | | Commercial AD&C | | Commercial Investor R/E | | C | Owner Occupied R/E | | ll other oans | Total | |
| Restructured accruing | \$ | 153 | \$ | - | \$ | 852 | \$ | 402 | \$ | - | \$ | 1,407 |
| Restructured non-accruing | | 145 | | - | | - | | - | | - | | 145 |
| Balance | \$ | 298 | \$ | - | \$ | 852 | \$ | 402 | \$ | - | \$ | 1,552 |
| Specific allowance | \$ | 55 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 55 |
| Restructured and subsequently defaulted | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| | | | | | | | | | | | | |
| | For | the Year E | | | | | | | | | | |
| | For | the Year E | | December | | | Co | mmercial | Δ11 | | | |
| | Foi | the Year E | Co | | Real | | | mmercial /ner | All Oth | | | |
| (In thousands) Troubled debt | | the Year En | Co | mmercial | Real Co | Estate | Ow | | | ner | То | tal |
| · · | | | Co | mmercial | Real Co | Estate mmercial | Ow | ner | Otl | ner | To \$ | tal 3,614 |
| Troubled debt restructurings Restructured accruing Restructured | Co | mmercial | Co AI | mmercial | Real Co. Inv | Estate mmercial | Ow Oc | oner cupied R/E | Otl Los | ner | | |
| Troubled debt restructurings Restructured accruing | Co | mmercial | Co AI | mmercial | Real Co. Inv | Estate mmercial | Ow Oc | oner cupied R/E | Otl Los | ner ans | | 3,614 |
| Troubled debt restructurings Restructured accruing Restructured non-accruing | Co. | mmercial 2,600 | Co AI \$ | mmercial | Co. Inv | Estate mmercial | Ow Occ | ner cupied R/E 1,014 | Oth Los | ner ans - 1,304 | \$ | 3,614 1,304 |

Changes in the accretable yield related to loans acquired with evidence of deteriorated credit quality are as follows:

| (In thousands) | Amou | nt |
|--|------|-------|
| Balance at January 1, 2013 | \$ | 693 |
| Accretion recognized to date | | (235) |
| Net reclassification from accretable to non-accretable | | - |
| Balance at June 30, 2013 | \$ | 458 |

Other Real Estate Owned

Other real estate owned totaled \$4.8 million and \$5.9 million at June 30, 2013 and December 31, 2012.

Note 6 Goodwill and Other Intangible Assets

The gross carrying amounts and accumulated amortization of intangible assets and goodwill are presented at the dates indicated in the following table:

| | At June 30, | | Weighted At Decemb | · | Weighted |
|---|-------------|-----------------------------|-----------------------|-----------------------------|--------------|
| | Gross | Net | Average Gross | Net | Average |
| | Carrying | Accumulated Carrying | RemainingCarrying | Accumulated Carrying | Remaining |
| (Dollars in thousands) Amortizing intangible | | Amortization Amount | Life Amount | Amortization Amount | Life |
| assets: | | | | | |
| Core deposit intangibles | \$ 9,716 | \$ (8,657) \$ 1,059 | 0.8 years \$ 9,716 | \$ (7,964) \$ 1,752 | 1.3 years |
| Other identifiable intangibles | 8,611 | (7,429) 1,182 | 2.6 years 8,611 | (7,200) 1,411 | 3.1 years |
| Total amortizing intangible assets | \$ 18,327 | \$ (16,086) \$ 2,241 | \$ 18,327 | \$ (15,164) \$ 3,163 | |
| Goodwill | \$ 84,171 | \$ 84,171 | \$ 84,808 | \$ 84,808 | |

During the second quarter of 2013 goodwill associated with the 2012 acquisition of Commerce First Bancorp, Inc. was reduced by \$0.6 million relating to a reduction in the liabilities which existed as of the acquisition date.

The following table presents the estimated future amortization expense for amortizing intangible assets within the years ending December 31:

| (In thousands) | Amo | ount |
|------------------------------------|-----|-------|
| 2014 | \$ | 818 |
| 2015 | | 370 |
| 2016 | | 92 |
| 2017 | | 14 |
| Thereafter | | 24 |
| Total amortizing intangible assets | \$ | 1,318 |

Note 7 Deposits

The following table presents the composition of deposits at the dates indicated:

| (In thousands) | Jun | December 31, 201 | | | |
|--------------------------------------|-----|------------------|----|-----------|--|
| Noninterest-bearing deposits | \$ | 877,891 | \$ | 847,415 | |
| Interest-bearing deposits: | | | | | |
| Demand | | 440,711 | | 428,048 | |
| Money market savings | | 880,595 | | 884,367 | |
| Regular savings | | 239,882 | | 228,384 | |
| Time deposits of less than \$100,000 | | 282,751 | | 307,445 | |
| Time deposits of \$100,000 or more | | 204,820 | | 217,375 | |
| Total interest-bearing deposits | | 2,048,759 | | 2,065,619 | |
| Total deposits | \$ | 2,926,650 | \$ | 2,913,034 | |

Note 8 Stockholders' Equity

The Company approved a stock repurchase program in August 2011 that permits the repurchase of up to 3% of the Company's outstanding shares of common stock or approximately 730,000 shares. Repurchases, which will be

conducted through open market purchases or privately negotiated transactions, will be made depending on market conditions and other factors. No shares were repurchased during the first six months of 2013.

Note 9 Share Based Compensation

At June 30, 2013, the Company had two share based compensation plans in existence, the 1999 Stock Option Plan (expired but having outstanding options that may still be exercised) and the 2005 Omnibus Stock Plan, which is described below.

The Company's 2005 Omnibus Stock Plan ("Omnibus Plan") provides for the granting of non-qualifying stock options to the Company's directors, and incentive and non-qualifying stock options, stock appreciation rights and restricted stock grants to selected key employees on a periodic basis at the discretion of the board. The Omnibus Plan authorizes the issuance of up to 1,800,000 shares of common stock of which 981,390 are available for issuance at June 30, 2013, has a term of ten years, and is administered by a committee of at least three directors appointed by the board of directors. Options granted under the plan have an exercise price which may not be less than 100% of the fair market value of the common stock on the date of the grant and must be exercised within seven to ten years from the date of grant. The exercise price of stock options must be paid for in full in cash or shares of common stock, or a combination of both. The Stock Option Committee has the discretion when making a grant of stock options to impose restrictions on the shares to be purchased upon the exercise of such options. Options granted under the expired 1999 Stock Option Plan remain outstanding until exercised or they expire. The Company generally issues authorized but previously unissued shares to satisfy option exercises.

The fair values of all of the options granted for the periods indicated have been estimated using a binomial option-pricing model with the weighted-average assumptions for the periods shown are presented in the following table:

| | Six Months Ended June 30, | | | | | | |
|--|---------------------------|---|-------|---|--|--|--|
| | 2013 | | 2012 | | | | |
| Dividend yield | 2.80 | % | 2.17 | % | | | |
| Weighted average expected volatility | 53.87 | % | 50.90 | % | | | |
| Weighted average risk-free interest rate | 0.83 | % | 1.14 | % | | | |
| Weighted average expected lives (in years) | 5.34 | | 5.35 | | | | |
| Weighted average grant-date fair value | \$ 7.99 | 9 | 7.85 | | | | |

The dividend yield is based on estimated future dividend yields. The risk-free rate for periods within the contractual term of the share option is based on the U.S. Treasury yield curve in effect at the time of the grant. Expected volatilities are generally based on historical volatilities. The expected term of share options granted is generally derived from historical experience.

Compensation expense is recognized on a straight-line basis over the vesting period of the respective stock option or restricted stock grant. The Company recognized compensation expense of \$0.4 million and \$0.3 million for the three months ended June 30, 2013 and 2012, respectively, related to the awards of stock options and restricted stock grants. Compensation expense of \$0.8 million and \$0.6 million was recognized for the six months ended June 30, 2013 and 2012, respectively. No stock options were exercised in the six months ended June 30, 2013 as compared to 1,217 for the six months ended June 30, 2012. The intrinsic value for any exercised stock options was insignificant. The total of unrecognized compensation cost related to stock options was approximately \$0.3 million as of June 30, 2013. That cost is expected to be recognized over a weighted average period of approximately \$4.2 million as of June 30, 2013. That cost is expected to be recognized over a weighted average period of approximately \$4.2 million as of June 30, 2013. That cost is expected to be recognized over a weighted average period of approximately \$4.2 million as of June 30, 2013. That cost is expected to be recognized over a weighted average period of approximately \$4.2 million and \$0.2 million, respectively.

In the first quarter of 2013, 20,229 stock options were granted, subject to a three year vesting schedule with one third of the options vesting each year on the anniversary date of the grant. Additionally, 93,770 shares of restricted stock

were granted, subject to a five year vesting schedule with one fifth of the shares vesting each year on the grant date anniversary.

A summary of share option activity for the period indicated is reflected in the following table:

| | | | | Weighted | | |
|--|---------|-----|----------|-------------|------|------------|
| | Number | We | ighted | Average | Ag | gregate |
| | of | Ave | erage | Contractual | Inti | rinsic |
| | Common | Exe | ercise | Remaining | Val | lue |
| | Shares | Sha | re Price | Life(Years) | (in | thousands) |
| Balance at January 1, 2013 | 440,453 | \$ | 29.17 | | \$ | 557 |
| Granted | 20,229 | \$ | 20.26 | | \$ | - |
| Exercised | - | | - | | \$ | - |
| Forfeited or expired | (4,962) | \$ | 34.29 | | \$ | - |
| Balance at June 30, 2013 | 455,720 | \$ | 28.72 | 2.2 | \$ | 889 |
| Exercisable at June 30, 2013 | 410,185 | \$ | 29.74 | 1.8 | \$ | 792 |
| Weighted average fair value of options granted during the year | | \$ | 7.99 | | | |

A summary of the activity for the Company's non-vested options for the period indicated is presented in the following table:

| | | We | ighted |
|---------------------------------------|-----------|------|---------|
| | | Ave | erage |
| | Number | Gra | nt-Date |
| (In dollars, except share data): | of Shares | Fair | r Value |
| Non-vested options at January 1, 2013 | 54,416 | \$ | 7.56 |
| Granted | 20,229 | \$ | 7.99 |
| Vested | (29,110) | \$ | 7.34 |
| Forfeited or expired | - | | - |
| Non-vested options at June 30, 2013 | 45,535 | \$ | 7.89 |

A summary of the activity for the Company's restricted stock for the period indicated is presented in the following table:

| | | We | ighted |
|-------------------------------------|-----------|------|---------|
| | | Ave | erage |
| | Number | Gra | nt-Date |
| (In dollars, except share data): | of Shares | Fair | r Value |
| Restricted stock at January 1, 2013 | 224,005 | \$ | 17.40 |
| Granted | 93,770 | \$ | 20.26 |
| Vested | (71,455) | \$ | 17.06 |
| Forfeited | (200) | \$ | 17.62 |
| Restricted stock at June 30, 2013 | 246,120 | \$ | 18.59 |

Note 10 Pension, Profit Sharing, and Other Employee Benefit Plans Defined Benefit Pension Plan

The Company has a qualified, noncontributory, defined benefit pension plan (the "Plan") covering substantially all employees. Benefits after January 1, 2005, are based on the benefit earned as of December 31, 2004, plus benefits earned in future years of service based on the employee's compensation during each such year. All benefit accruals for employees were frozen as of December 31, 2007 based on past service and thus future salary increases and additional

years of service will no longer affect the defined benefit provided by the plan although additional vesting may continue to occur.

The Company's funding policy is to contribute amounts to the plan sufficient to meet the minimum funding requirements of the Employee Retirement Income Security Act of 1974 ("ERISA"), as amended. In addition, the Company contributes additional amounts as it deems appropriate based on benefits attributed to service prior to the date of the plan freeze. The Plan invests primarily in a diversified portfolio of managed fixed income and equity funds.

The components of net periodic benefit cost for the periods indicated are presented in the following table:

| | Three Months Ended June 30, | | | | Six Months Ended June 30 | | | |
|---|-----------------------------|-------|-----|-------|--------------------------|-------|----|-------|
| (In thousands) | 201 | .3 | 201 | 2 | 201 | 13 | 20 | 12 |
| Interest cost on projected benefit obligation | \$ | 386 | \$ | 389 | \$ | 773 | \$ | 777 |
| Expected return on plan assets | | (417) | | (327) | | (834) | | (654) |
| Recognized net actuarial loss | | 563 | | 349 | | 927 | | 699 |
| Net periodic benefit cost | \$ | 532 | \$ | 411 | \$ | 866 | \$ | 822 |

Contributions

The decision as to whether or not to make a plan contribution and the amount of any such contribution is dependent on a number of factors. Such factors include the investment performance of the plan assets in the current economy and, since the plan is currently frozen, the remaining investment horizon of the plan. Given these uncertainties, management continues to monitor the funding level of the pension plan and may make contributions as necessary during 2013.

Note 11 Net Income per Common Share

The calculation of net income per common share for the periods indicated is presented in the following table:

| | Th | ree Months | En | ded June 3 | 0\$i | x Months Er | ndec | d June 30, |
|---|----|------------|----|------------|------|-------------|------|------------|
| (Dollars and amounts in thousands, except per share data) | 20 | 13 | 20 | 12 | 20 | 13 | 20 | 12 |
| Net income | \$ | 12,162 | \$ | 7,207 | \$ | 22,720 | \$ | 15,683 |
| Basic: | | | | | | | | |
| Basic weighted average EPS shares | | 24,965 | | 24,393 | | 24,938 | | 24,098 |
| | | | | | | | | |
| Basic net income per share | \$ | 0.49 | \$ | 0.30 | \$ | 0.91 | \$ | 0.65 |
| Diluted: | | | | | | | | |
| Basic weighted average EPS shares | | 24,965 | | 24,393 | | 24,938 | | 24,098 |
| Dilutive common stock equivalents | | 44 | | 31 | | 68 | | 83 |
| Dilutive EPS shares | | 25,009 | | 24,424 | | 25,006 | | 24,181 |
| | | | | | | | | |
| Diluted net income per share | \$ | 0.49 | \$ | 0.30 | \$ | 0.91 | \$ | 0.65 |
| A 2 19 2 1 | | 011 | | 507 | | 22.4 | | 507 |
| Anti-dilutive shares | | 211 | | 527 | | 224 | | 507 |

NOTE 12 OTHER COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss) is defined as net income plus transactions and other occurrences that are the result of non-owner changes in equity. For condensed financial statements presented for the Company, non-equity changes are comprised of unrealized gains or losses on available-for-sale debt securities and any minimum pension liability adjustments. These do not have an impact on the Company's net income. The following table presents the activity in net accumulated other comprehensive income (loss) and the components of the activity for the periods indicated:

| (In thousands) | (Losse: Investr | | | fined Benefit sion Plan | То | tal |
|--|-----------------------------|---|------|----------------------------|-------|---------------|
| Balance at January 1, 2013 | \$ | 20,258 | \$ | (8,946) | \$ | 11,312 |
| Other comprehensive income before reclassification, net of tax | | (14,365) | | - | | (14,365) |
| Reclassifications from accumulated other comprehensive income, net of tax | | 71 | | 557 | | 628 |
| Current period change in other comprehensive income, net of tax | | (14,294) | | 557 | | (13,737) |
| Balance at June 30, 2013 | \$ | 5,964 | \$ | (8,389) | \$ | (2,425) |
| | | | | | | |
| (In thousands) | (Losse Investi | • | | ned Benefit ion Plan | Total | |
| Balance at January 1, 2012 | (Losse Investi | s) on ments | | | Total | 13,248 |
| | (Losse Investi Availa | s) on ments ble-for-Sale | Pens | ion Plan | | |
| Balance at January 1, 2012 Other comprehensive income before | (Losse Investi Availa | s) on ments ble-for-Sale 20,006 | Pens | ion Plan | | 13,248 |
| Balance at January 1, 2012 Other comprehensive income before reclassification, net of tax Reclassifications from accumulated other | (Losse Investi Availa | s) on ments ble-for-Sale 20,006 811 | Pens | ion Plan (6,758) | | 13,248 811 |

The following table provides the information on the reclassification adjustments out of accumulated other comprehensive income (loss) for the periods indicated:

| | Six | Months En | ded June 3 | 30, |
|---|-----|-----------|------------|-----|
| (In thousands) | 201 | 3 | 201 | 2 |
| Unrealized gains/(losses) on investments available-for-sale | | | | |
| Affected line item in the Statements of Income: | | | | |
| Investment securities gains | \$ | 118 | \$ | 163 |
| Income before taxes | | 118 | | 163 |
| Tax expense | | 47 | | 65 |
| Net income | \$ | 71 | \$ | 98 |
| Amortization of defined benefit pension plan items | | | | |
| Affected line item in the Statements of Income: | | | | |
| Recognized actuarial loss 1 | \$ | 927 | \$ | 699 |
| Income before taxes | | 927 | | 699 |
| Tax expense | | 370 | | 279 |

Net income \$ 557 \$ 420

 $_{\rm 1}$ This amount is included in the computation of net periodic pension cost, see Note 10

Note 13 Financial Instruments with Off-balance Sheet Risk and Derivatives

The Company is a party to interest rate derivatives that are not designated as hedging instruments. The Company has entered into these interest rate derivatives to facilitate customer transactions and meet their financing needs. These derivatives are interest rate swaps that the Company entered into with loan customers to allow the customers to convert variable rate loans to a fixed rate. Interest is paid to the customer at a floating rate based on the notional amount and the Company receives interest from the customer at a fixed rate for the same notional amount. Concurrent with the customer transaction, the Company enters into an offsetting interest rate swap with another financial institution. The Company pays the other financial institution at the same fixed rate on the same notional amount as the swap entered into with the customer, and receives interest from the financial institution for the same floating rate on the same notional amount. The changes in the fair value of the swaps offset each other. When the fair value of a derivative instrument contract is positive, this generally indicates that the counterparty or customer owes the Company, and results in credit risk to the Company. When the fair value of a derivative instrument contract is negative, the Company owes the customer or counterparty and therefore, has no credit risk to the Company. The notional value of commercial loan interest rate swaps outstanding was \$48.1 million with a fair value of \$2.0 million as of June 30, 2013 compared to \$35.9 million with a fair value of \$1.3 million as of December 31, 2012. The offsetting nature of the interest rate swaps results in a neutral effect on the Company's operations. Fair values of the interest rate swaps are carried as both gross assets and gross liabilities in the condensed consolidated statements of condition. The associated net gains and losses on the interest rate swaps are recorded in other non-interest income.

Note 14 Fair Value

Generally accepted accounting principles provide entities the option to measure eligible financial assets, financial liabilities and commitments at fair value (i.e. the fair value option), on an instrument-by-instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The election to use the fair value option is available when an entity first recognizes a financial asset or financial liability or upon entering into a commitment. Subsequent changes in fair value must be recorded in earnings. The Company applies the fair value option on residential mortgage loans held for sale. The fair value option on residential mortgage loans allows the recognition of gains on sale of mortgage loans to more accurately reflect the timing and economics of the transaction.

The standard for fair value measurement establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below.

Basis of Fair Value Measurement:

Level 1- Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2- Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability;

Level 3- Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e. supported by little or no market activity). Changes to interest rates may result in changes in the cash flows due to prepayments or extinguishments. Accordingly, this could result in higher or lower measurements of the fair values.

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Assets and Liabilities

Mortgage loans held for sale

Mortgage loans held for sale are valued based on quotations from the secondary market for similar instruments and are classified as Level 2 of the fair value hierarchy.

Investments available-for-sale

U.S. government agencies, mortgage-backed securities and corporate debt

Valuations are based on active market data and use of evaluated broker pricing models that vary based by asset class and includes available trade, bid, and other market information. Generally, the methodology includes broker quotes, proprietary models, descriptive terms and conditions databases coupled with extensive quality control programs. Multiple quality control evaluation processes review available market, credit and deal level information to support the evaluation of the security. If there is a lack of objectively verifiable information available to support the valuation, the evaluation of the security is discontinued. Additionally, proprietary models and pricing systems, mathematical tools, actual transacted prices, integration of market developments and experienced evaluators are used to determine the value of a security based on a hierarchy of market information regarding a security or securities with similar characteristics. The Company does not adjust the quoted price for such securities. Such instruments are generally classified within Level 2 of the fair value hierarchy.

State and municipal securities

Proprietary valuation matrices are used for valuing all tax-exempt municipals that can incorporate changes in the municipal market as they occur. Market evaluation models include the ability to value bank qualified municipals and general market municipals that can be broken down further according to insurer, credit support, state of issuance and rating to incorporate additional spreads and municipal curves. Taxable municipals are valued using a third party model that incorporates a methodology that captures the trading nuances associated with these bonds. Such instruments are generally classified within Level 2 of the fair value hierarchy.

Trust preferred securities

In active markets, these types of instruments are valued based on quoted market prices that are readily accessible at the measurement date and are classified within Level 1 of the fair value hierarchy. Positions that are not traded in active markets or are subject to transfer restrictions are valued or adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence. In the absence of such evidence, management uses a process that employs certain assumptions to determine the present value. For further information, refer to Note 3 Investments. Positions that are not traded in active markets or are subject to transfer restrictions are classified within Level 3 of the fair value hierarchy.

Interest rate swap agreements

Interest rate derivatives are reported at estimated fair value utilizing Level 2 inputs and are included in Other assets and Other liabilities. Based on the complex nature of interest rate swap agreements, the markets these instruments trade in are not as efficient and are less liquid than that of the more mature Level 1 markets. These markets do however have comparable, observable inputs in which an alternative pricing source values these assets in order to arrive at a fair market value. Interest rate swap agreements are valued using the LIBOR yield curve for an appropriate set of instruments. Interest rate derivatives are further described in Note 13.

Assets Measured at Fair Value on a Recurring Basis

The following tables set forth the Company's financial assets and liabilities at the dates indicated that were accounted for at fair value. Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

| (In thousands) | Quo Acti Ider | fune 30, 2013 oted Prices in ive Markets for tical Assets vel 1) | Sigr or Obs | nificant Other ervable Inputs vel 2) | Uno Inpi | nificant observable uts vel 3) | Tota | al |
|--|-----------------------------|--|---------------------|--|--------------------|---|------|--|
| Assets | | | | | | | | |
| Residential mortgage loans held for sale | \$ | - | \$ | 29,033 | \$ | - | \$ | 29,033 |
| Investments available-for-sale: | | | | | | | | |
| U.S. government agencies | | | | 174,687 | | | | 174,687 |
| State and municipal | | - | | 167,159 | | - | | 167,159 |
| Mortgage-backed | | - | | 492,420 | | - | | 492,420 |
| Corporate debt | | - | | 2,006 | | - | | 2,006 |
| Trust preferred | | - | | 2,000 | | 1,445 | | 1,445 |
| Marketable equity securities | | - | | 723 | | 1,443 | | 723 |
| Interest rate swap agreements | | _ | | 1,974 | | _ | | 1,974 |
| interest rate swap agreements | | _ | | 1,774 | | _ | | 1,774 |
| Liabilities | | | | | | | | |
| Interest rate swap agreements | \$ | _ | \$ | (1,974) | \$ | _ | \$ | (1,974) |
| | | | | | | | | |
| (In thousands) | Quo Acti Ider | December 31, oted Prices in ive Markets for tical Assets vel 1) | Sigr or Obs | nificant Other ervable Inputs wel 2) | Uno Inpi | nificant observable uts vel 3) | Tota | al |
| Assets | Quo Acti Ider | oted Prices in ive Markets for ntical Assets | Sigr or Obs | nificant Other ervable Inputs | Uno Inpi | observable ats | Tota | al |
| Assets Residential mortgage loans held for | Quo Acti Ider | oted Prices in ive Markets for ntical Assets | Sigr or Obs | nificant Other ervable Inputs | Uno Inpi | observable ats | Tota | al 36,149 |
| Assets Residential mortgage loans held for sale | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs vel 2) | Und Inpi (Le | observable ats | | |
| Assets Residential mortgage loans held for sale Investments available-for-sale: | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs vel 2) 36,149 | Und Inpi (Le | observable ats | | 36,149 |
| Assets Residential mortgage loans held for sale Investments available-for-sale: U.S. government agencies | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs vel 2) 36,149 156,428 | Und Inpi (Le | observable ats | | 36,149 156,428 |
| Assets Residential mortgage loans held for sale Investments available-for-sale: U.S. government agencies State and municipal | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs vel 2) 36,149 156,428 174,491 | Und Inpi (Le | observable ats | | 36,149 156,428 174,491 |
| Assets Residential mortgage loans held for sale Investments available-for-sale: U.S. government agencies State and municipal Mortgage-backed | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs vel 2) 36,149 156,428 | Und Inpi (Le | observable ats | | 36,149 156,428 |
| Assets Residential mortgage loans held for sale Investments available-for-sale: U.S. government agencies State and municipal | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs vel 2) 36,149 156,428 174,491 490,479 | Und Inpi (Le | observable ats | | 36,149 156,428 174,491 490,479 |
| Assets Residential mortgage loans held for sale Investments available-for-sale: U.S. government agencies State and municipal Mortgage-backed Corporate debt | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs wel 2) 36,149 156,428 174,491 490,479 1,996 | Und Inpi (Le | observable ats vel 3) - - - - | | 36,149 156,428 174,491 490,479 1,996 |
| Assets Residential mortgage loans held for sale Investments available-for-sale: U.S. government agencies State and municipal Mortgage-backed Corporate debt Trust preferred | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs vel 2) 36,149 156,428 174,491 490,479 1,996 | Und Inpi (Le | observable ats vel 3) - - - - | | 36,149 156,428 174,491 490,479 1,996 1,465 |
| Assets Residential mortgage loans held for sale Investments available-for-sale: U.S. government agencies State and municipal Mortgage-backed Corporate debt Trust preferred Marketable equity securities Interest rate swap agreements | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs vel 2) 36,149 156,428 174,491 490,479 1,996 | Und Inpi (Le | observable ats vel 3) - - - - | | 36,149 156,428 174,491 490,479 1,996 1,465 723 |
| Assets Residential mortgage loans held for sale Investments available-for-sale: U.S. government agencies State and municipal Mortgage-backed Corporate debt Trust preferred Marketable equity securities | Quo Acti Ider (Lev | oted Prices in ive Markets for ntical Assets | Sigr Obs (Lev | nificant Other ervable Inputs vel 2) 36,149 156,428 174,491 490,479 1,996 | Und Inpi (Le | observable ats vel 3) - - - - | | 36,149 156,428 174,491 490,479 1,996 1,465 723 |

The following table provides unrealized losses included in assets measured in the Condensed Consolidated Statements of Condition at fair value on a recurring basis for the period indicated:

| | Sign | ificant |
|---|------|-----------|
| | Uno | bservable |
| | Inpu | ts |
| (In thousands) | (Lev | el 3) |
| Investments available-for-sale: | | |
| Balance at January 1, 2013 | \$ | 1,465 |
| Total OTTI included in earnings | | - |
| Principal redemption | | - |
| Total unrealized losses included in other comprehensive income (loss) | | (20) |
| Balance at June 30, 2013 | \$ | 1,445 |

Assets Measured at Fair Value on a Nonrecurring Basis

The following table sets forth the Company's financial assets subject to fair value adjustments (impairment) on a nonrecurring basis at the date indicated that are valued at the lower of cost or market. Assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

| | At | June 30, 201 | 3 | | | | | | | |
|--|------------------------------|---------------|-------|---------------|------------|---------------|-----|--------------|----|---------|
| | Quoted Prices in Significant | | | | | nificant | | | | |
| (In thousands) Active Markets Other for Identical Observable | Active Markets ()ther | | | _ | observable | Tot | +a1 | Total Losses | | |
| | servable | | | | lai | Total Loss | | | | |
| A | | sets (Level 1 |) Inp | uts (Level 2) | тър | uts (Level 3) | | | | |
| Impaired loans (1) | \$ | - | \$ | - | \$ | 34,496 | \$ | 34,496 | \$ | (1,895) |
| Other real estate owned | | - | | - | | 4,831 | | 4,831 | | (65) |
| Total | \$ | - | \$ | - | \$ | 39,327 | \$ | 39,327 | \$ | (1,960) |

(1) Amounts represent the fair value of collateral for impaired loans allocated to the allowance for loan and lease losses. Fair values are determined using actual market prices (Level 1), independent third party valuations and borrower records, discounted as appropriate (Level 3).

| | | December 31 | | | | | | | | |
|-------------------------|-----|---|-----|----------|-----|---|-----|--------|-----|------------|
| (In thousands) | for | oted Prices in tive Markets Identical sets (Level 1) | Obs | servable | Unc | nificant observable uts (Level 3) | Tot | al | Tot | tal Losses |
| Impaired loans (1) | \$ | - | \$ | - | \$ | 43,624 | \$ | 43,624 | \$ | (6,730) |
| Other real estate owned | | - | | - | | 5,926 | | 5,926 | | (188) |
| Total | \$ | - | \$ | - | \$ | 49,550 | \$ | 49,550 | \$ | (6,918) |

(1) Amounts represent the fair value of collateral for impaired loans allocated to the allowance for loan and lease losses. Fair values are determined using actual market prices (Level 1), independent third party valuations and borrower records, discounted as appropriate (Level 3).

At June 30, 2013, impaired loans totaling \$38.8 million were written down to fair value of \$34.5 million as a result of specific loan loss allowances of \$4.3 million associated with the impaired loans which was included in the allowance for loan losses. Impaired loans totaling \$48.8 million were written down to fair value of \$43.6 million at December 31, 2012 as a result of specific loan loss allowances of \$5.2 million associated with the impaired loans.

Loan impairment is measured using the present value of expected cash flows, the loan's observable market price or the fair value of the collateral (less selling costs) if the loans are collateral dependent. Collateral may be real estate and/or business assets including equipment, inventory and/or accounts receivable. The value of business equipment,

inventory and accounts receivable collateral is based on net book value on the business' financial statements and, if necessary, discounted based on management's review and analysis. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of valuation, and/or management's expertise and knowledge of the client and client's business. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the factors identified above. Valuation techniques are consistent with those techniques applied in prior periods.

Other real estate owned ("OREO") is adjusted to fair value upon transfer of the loans to OREO. Subsequently, OREO is carried at the lower of carrying value or fair value. The estimated fair value for other real estate owned included in Level 3 is determined by independent market based appraisals and other available market information, less cost to sell, that may be reduced further based on market expectations or an executed sales agreement. If the fair value of the collateral deteriorates subsequent to initial recognition, the Company records the OREO as a non-recurring Level 3 adjustment. Valuation techniques are consistent with those techniques applied in prior periods.

Fair Value of Financial Instruments

The Company discloses fair value information about financial instruments for which it is practicable to estimate the value, whether or not such financial instruments are recognized on the balance sheet. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists.

Quoted market prices, where available, are shown as estimates of fair market values. Because no quoted market prices are available for a significant portion of the Company's financial instruments, the fair value of such instruments has been derived based on the amount and timing of future cash flows and estimated discount rates.

Present value techniques used in estimating the fair value of many of the Company's financial instruments are significantly affected by the assumptions used. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate cash settlement of the instrument. Additionally, the accompanying estimates of fair values are only representative of the fair values of the individual financial assets and liabilities, and should not be considered an indication of the fair value of the Company.

The carrying amounts and fair values of the Company's financial instruments at the dates indicated are presented in the following table:

| (In thousands) Financial Assets | Carrying | | Estimated Fair Value | | Qu Act Ide | | in s Sóg tsObs | nificant Other | Significant Unobservable Inputs (Level 3) | | |
|---|-----------|--|----------------------------|--|--------------------------|---|------------------------------------|--|---|---|--|
| Investments held-to-maturity Other equity securities Loans, net of allowance Other assets | \$ | 226,457 37,312 2,566,443 84,949 | \$ | 220,838 37,312 2,609,329 84,949 | \$ | - - - | \$ | 220,838 37,312 - 84,949 | \$ | - 2,609,329 - | |
| Financial Liabilities Time Deposits Securities sold under retail repurchase agreements and federal funds purchased Advances from FHLB Subordinated debentures | \$ | 487,571 54,731 540,000 35,000 | \$ | 489,080 54,731 570,955 8,855 | \$ | - | \$ | 489,080 54,731 570,955 | \$ | - - - 8,855 | |
| | | | | | | | | | | | |
| (In thousands) Financial Assets | Caı | rrying | | | Que Act Ide | | in s Sóg tsObs | nificant Other | Un | enificant observable Inputs evel 3) | |
| · · | Caı | rrying | Est Fai | r | Que Act Ide | oted Prices tive Market ntical Asset | in s Sóg tsObs | nificant Other servable Inputs | Un | observable Inputs | |
| Financial Assets Investments held-to-maturity Other equity securities Loans, net of allowance | Cai Am | 215,814 33,636 2,488,171 | Est Fai Val | r lue 222,024 33,636 2,453,314 | Qua Act Ide (Le | oted Prices tive Market ntical Asset evel 1) | in s Sóg tsObs (Le | nificant Other servable Inputs vel 2) 255,660 33,636 | Un (Le | observable Inputs evel 3) | |

The following methods and assumptions were used to estimate the fair value of each category of financial instruments for which it is practicable to estimate that value:

Cash and Temporary Investments: The carrying amounts of cash and cash equivalents approximate their fair value and have been excluded from the table above.

Investments: The fair value of marketable securities is based on quoted market prices, prices quoted for similar instruments, and prices obtained from independent pricing services.

Loans: For certain categories of loans, such as mortgage, installment and commercial loans, the fair value is estimated by discounting the expected future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and similar remaining maturities. Expected cash flows were projected based on contractual cash flows, adjusted for estimated prepayments.

Accrued interest receivable: The carrying value of accrued interest receivable approximates fair value due to the short-term duration and has been excluded from the table above.

Other assets: The investment in bank-owned life insurance represents the cash surrender value of the policies at June 30, 2013 and December 31, 2012 as determined by the each insurance carrier. The carrying value of accrued interest receivable approximates fair values due to the short-term duration.

Deposits: The fair value of demand, money market savings and regular savings deposits, which have no stated maturity, were considered equal to their carrying amount, representing the amount payable on demand. While management believes that the Bank's core deposit relationships provide a relatively stable, low-cost funding source that has a substantial intangible value separate from the value of the deposit balances, these estimated fair values do not include the intangible value of core deposit relationships, which comprise a significant portion of the Bank's deposit base.

Short-term borrowings: The carrying values of short-term borrowings, including overnight, securities sold under agreements to repurchase and federal funds purchased approximates the fair values due to the short maturities of those instruments.

Long-term borrowings: The fair value of the Federal Home Loan Bank of Atlanta ("FHLB") advances and subordinated debentures was estimated by computing the discounted value of contractual cash flows payable at current interest rates for obligations with similar remaining terms. The Company's credit risk is not material to calculation of fair value because the FHLB borrowings are collateralized. The Company classifies advances from the Federal Home Loan Bank of Atlanta within Level 2 of the fair value hierarchy since the fair value of such borrowings is based on rates currently available for borrowings with similar terms and remaining maturities. Subordinated debentures are classified as Level 3 in the fair value hierarchy due to the lack of market activity of such instruments.

Accrued interest payable: The carrying value of accrued interest payable approximates fair value due to the short-term duration and has been excluded from the table above.

Note 15 - Segment Reporting

Currently, the Company conducts business in three operating segments Community Banking, Insurance and Investment Management. Each of the operating segments is a strategic business unit that offers different products and services. The Insurance and Investment Management segments were businesses that were acquired in separate transactions where management of acquisition was retained. The accounting policies of the segments are the same as those of the Company. However, the segment data reflect inter-segment transactions and balances.

The Community Banking segment is conducted through Sandy Spring Bank and involves delivering a broad range of financial products and services, including various loan and deposit products to both individuals and businesses. Parent company income is included in the Community Banking segment, as the majority of effort of these functions is related to this segment. Major revenue sources include net interest income, gains on sales of mortgage loans, trust income, fees on sales of investment products and service charges on deposit accounts. Expenses include personnel, occupancy, marketing, equipment and other expenses. Non-cash charges associated with amortization of intangibles related to the acquired entities amounted to \$0.3 million and \$0.4 million in for the three months ended June 30, 2013 and 2012, respectively. These non-cash charges amounted to \$0.7 million for the six months ended June 30, 2013 and 2012.

The Insurance segment is conducted through Sandy Spring Insurance Corporation, a subsidiary of the Bank, and offers annuities as an alternative to traditional deposit accounts. Sandy Spring Insurance Corporation operates Sandy Spring Insurance, a general insurance agency located in Annapolis, Maryland, and Neff and Associates, located in Ocean City, Maryland. Major sources of revenue are insurance commissions from commercial lines, personal lines, and medical liability lines. Expenses include personnel and support charges. Non-cash charges associated with amortization of intangibles related to the acquired entities was not significant for the three and six months ended June 30, 2013 and 2012, respectively.

The Investment Management segment is conducted through West Financial Services, Inc., a subsidiary of the Bank. This asset management and financial planning firm, located in McLean, Virginia, provides comprehensive investment management and financial planning to individuals, families, small businesses and associations including cash flow analysis, investment review, tax planning, retirement planning, insurance analysis and estate planning. West Financial

currently has approximately \$880 million in assets under management. Major revenue sources include non-interest income earned on the above services. Expenses include personnel and support charges. Non-cash charges associated with amortization of intangibles related to the acquired entities was not significant for the three and six months ended June 30, 2013 and 2012, respectively.

Information for the operating segments and reconciliation of the information to the condensed consolidated financial statements for the periods indicated is presented in the following tables:

| | Th | ree Months E | ndec | l June 30, 2 | 013 | | | | |
|--|----|-----------------|-------|--------------|-----|------------|------|------------|-----------------|
| | | ommunity | | | | vestment | | er-Segment | |
| (In thousands) | | ınking | | surance | | gmt. | | mination | otal |
| Interest income | \$ | 35,779 | \$ | 3 | \$ | 4 | \$ | (7) | \$ 35,779 |
| Interest expense | | 4,854 | | - | | - | | (7) | 4,847 |
| Provision (credit) for loan | | (2,876) | | - | | - | | _ | (2,876) |
| and lease losses Non-interest income | | 9,589 | | 1,290 | | 1,540 | | (204) | 12,215 |
| Non-interest expenses | | 9,389 25,910 | | 1,290 | | 793 | | (204) | 27,508 |
| Income before income taxes | | 17,480 | | 284 | | 753 751 | | (204) | 18,515 |
| Income tax expense | | 5,946 | | 115 | | 292 | | _ | 6,353 |
| Net income | \$ | 11,534 | \$ | 169 | \$ | 459 | \$ | _ | \$ 12,162 |
| The mediae | | · | | | | | | | · |
| Assets | \$ | 4,087,948 | \$ | 13,856 | \$ | 17,188 | \$ | (46,375) | \$ 4,072,617 |
| | Th | ree Months E | ndec | l June 30, 2 | 012 | | | | |
| | | ommunity | | | In | vestment | | er-Segment | |
| (In thousands) | | ınking | | surance | | gmt. | | mination | otal |
| Interest income | \$ | 35,558 | \$ | 2 | \$ | 2 | \$ | (4) | \$ 35,558 |
| Interest expense | | 5,753 | | - | | - | | (4) | 5,749 |
| Provision for loan and lease losses | | 1,585 | | - | | - | | - | 1,585 |
| Non-interest income | | 9,306 | | 1,026 | | 1,364 | | (203) | 11,493 |
| Non-interest expenses | | 27,365 | | 954 | | 742 | | (203) | 28,858 |
| Income before income taxes | | 10,161 | | 74 | | 624 | | - | 10,859 |
| Income tax expense | | 3,379 | | 30 | | 243 | | - | 3,652 |
| Net income | \$ | 6,782 | \$ | 44 | \$ | 381 | \$ | - | \$ 7,207 |
| Assets | \$ | 3,870,262 | \$ | 13,180 | \$ | 15,537 | \$ | (43,802) | \$ 3,855,177 |
| | | x Months End | ed Jı | ane 30, 201 | 3 | | | | |
| | | ommunity | | | | vestment | | er-Segment | |
| (In thousands) | | ınking | | surance | | gmt. | | mination | otal |
| Interest income | \$ | 72,058 | \$ | 5 | \$ | 7 | \$ | (12) | \$ 72,058 |
| Interest expense | | 9,812 | | - | | - | | (12) | 9,800 |
| Provision (credit) for loan and lease losses | | (2,798) | | - | | - | | - | (2,798) |
| Non-interest income | | 19,295 | | 2,697 | | 3,049 | | (407) | 24,634 |
| Non-interest expenses | | 51,954 | | 2,135 | | 1,649 | | (407) | 55,331 |
| Income before income taxes | | 32,385 | | 567 | | 1,407 | | - | 34,359 |
| Income tax expense | | 10,861 | | 230 | | 548 | | - | 11,639 |
| Net income | \$ | 21,524 | \$ | 337 | \$ | 859 | \$ | - | \$ 22,720 |
| Assets | \$ | 4,087,948 | \$ | 13,856 | \$ | 17,188 | \$ | (46,375) | \$ 4,072,617 |
| | | x Months End | ed Jı | ane 30, 201 | | | _ | | |
| | Co | ommunity | | | In | vestment | Inte | er-Segment | |

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

| (In thousands) | Ba | nking | Ins | surance | M | gmt. | Eli | mination | To | tal |
|------------------------------|----|-----------|-----|---------|----|--------|-----|----------|----|-----------|
| Interest income | \$ | 70,173 | \$ | 3 | \$ | 5 | \$ | (8) | \$ | 70,173 |
| Interest expense | | 11,667 | | - | | - | | (8) | | 11,659 |
| Provision for loan and lease | | 2,249 | | | | _ | | | | 2,249 |
| losses | | 2,249 | | - | | - | | - | | 2,249 |
| Non-interest income | | 17,800 | | 2,312 | | 2,761 | | (406) | | 22,467 |
| Non-interest expenses | | 52,232 | | 2,168 | | 1,547 | | (406) | | 55,541 |
| Income before income taxes | | 21,825 | | 147 | | 1,219 | | - | | 23,191 |
| Income tax expense | | 6,973 | | 60 | | 475 | | - | | 7,508 |
| Net income | \$ | 14,852 | \$ | 87 | \$ | 744 | \$ | - | \$ | 15,683 |
| Assets | \$ | 3,870,262 | \$ | 13,180 | \$ | 15,537 | \$ | (43,802) | \$ | 3,855,177 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Company

Sandy Spring Bancorp, Inc. (the "Company") is the bank holding company for Sandy Spring Bank (the "Bank"). The Company is registered as a bank holding company pursuant to the Bank Holding Company Act of 1956, as amended (the "Holding Company Act"). As such, the Company is subject to supervision and regulation by the Board of Governors of the Federal Reserve System (the "Federal Reserve"). The Company began operating in 1988. The Bank was founded in 1868 and is the oldest banking business based in Maryland. The Bank is independent, community oriented, and conducts a full-service commercial banking business through 49 community offices located in Anne Arundel, Carroll, Frederick, Howard, Montgomery and Prince George's counties in Maryland, and Arlington, Fairfax and Loudoun counties in Virginia. The Bank is a state chartered bank subject to supervision and regulation by the Federal Reserve and the State of Maryland. The Bank's deposit accounts are insured by the Deposit Insurance Fund administered by the Federal Deposit Insurance Corporation (the "FDIC") to the maximum permitted by law. The Bank is a member of the Federal Reserve System and is an Equal Housing Lender. The Company, the Bank, and its other subsidiaries are Affirmative Action/Equal Opportunity Employers.

Overview

Net income for the Company for the second quarter of 2013 totaled \$12.1 million (\$0.49 per diluted share) as compared to net income of \$7.2 million (\$0.30 per diluted share) for the second quarter of 2012. For the first six months of 2013, net income totaled \$22.7 million (\$0.91 per diluted share), compared to net income of \$15.7 million (\$0.65 per diluted share) for the first six months of 2012. These results reflect the following events:

The provision for loan and lease losses was a credit of \$2.9 million for the second quarter of 2013 compared to a charge of \$1.6 million for the second quarter of 2012 and a charge of \$0.1 million for the first quarter of 2013. The decrease in the provision for the second quarter of 2013 compared to both the first quarter of 2013 and the second quarter of 2012 was due primarily to a decline in historical net charge-offs as a result of improved loan recoveries during the quarter, combined with a lower migration of new problem loans into non-performing status.

Non-performing loans decreased to \$46.2 million at June 30, 2013 compared to \$64.5 million at June 30, 2012. The coverage ratio of the allowance for loan and lease losses to non-performing loans was 84% at June 30, 2013 compared to a coverage ratio of 70% at June 30, 2012.

Net interest income increased 4% for the second quarter of 2013 compared to the second quarter of 2012. For the year-to-date, net interest income increased 6% for 2013 compared to the first six months of 2012. This increase was due primarily to growth in average interest-earning assets.

Non-interest income increased \$0.7 million or 6% for the second quarter of 2013 compared to the second quarter of 2012 due largely to growth in wealth management income, insurance agency commissions and other non-interest income.

Average total loans for the second quarter of 2013 increased 10% compared to the second quarter of 2012 due primarily to the CommerceFirst acquisition in the second quarter of 2012 and to organic growth in the residential mortgage and residential construction portfolios.

In the second quarter of 2013, the region in which the Company operates continued to show slow but steady economic improvement. The initial effects of the payroll tax increases and federal government spending cuts (sequestration) were offset by positive trends in housing and consumer spending. These trends have been somewhat offset by a contraction in manufacturing and continued relatively high unemployment, together with uncertainty over implementation of the new health care law, all of which have caused uncertainty on the part of both large and small

businesses and limited economic expansion. The financial stability of the European Union also continues to be an underlying volatility factor. Together with state and municipal budget challenges across the country, these factors have caused enough economic uncertainty, particularly among individual consumers and small and medium-sized businesses, to limit confidence and thus constrain the pace of economic expansion and lending. Despite this challenging business environment, the Company has emphasized the fundamentals of community banking as it has maintained strong levels of liquidity and capital while overall credit quality has continued to improve.

The net interest margin decreased to 3.51% in the second quarter of 2013 compared to 3.62% for the second quarter of 2012 and 3.59% for the first quarter of 2013. During the second quarter, the growth in average non-interest-bearing deposits and the decline in the average cost of funds were more than offset by the decline in the average rates earned on interest-earning assets. In addition, the second quarter reflects the benefit of the Company's restructuring of \$170 million in FHLB advances during the fourth quarter of 2012 and the first six months of 2013 which resulted in a 100 basis points reduction in the average cost for these specific borrowings. Average total deposits increased 7% for the quarter compared with the prior year period, while average loans increased 10% compared to 2012.

Liquidity remained strong due to the availability of borrowing lines with the Federal Home Loan Bank of Atlanta and the Federal Reserve and the size and composition of the investment portfolio.

The Company's credit quality continued to improve as non-performing assets decreased to \$51.0 million at June 30, 2013 from \$74.0 million at June 30, 2012. This decrease was primarily the result of the combination of the Company's continuing efforts to resolve non-performing loans and reduced migration of existing loans into nonperforming status, particularly in the commercial real estate portfolio. Non-performing assets represented 1.25% of total assets at June 30, 2013 compared to 1.92% at June 30, 2012. The Bank had net recoveries of \$0.6 million for the second quarter of 2013 as compared to net charge-offs of \$1.4 million for the prior year period.

At June 30, 2012, the Bank remained above all "well-capitalized" regulatory requirement levels. In addition, tangible book value per common share increased 8% to \$16.09 at June 30, 2013 from \$14.91 at June 30, 2012.

Total assets at June 30, 2013 increased 6% compared to December 31, 2012 primarily due to loan growth which was temporarily funded by increased borrowings to take advantage of low existing borrowing rates. The increase in loan balances compared to the prior year-end was due primarily to increases of 6% in residential mortgage and construction loans and 2% in both commercial and consumer loans. The increase in commercial loans was due to organic loan growth during the first six months of the year, particularly in the investor real estate segment of the portfolio. The increase in residential mortgage loans was due to an 8% increase in permanent residential mortgages. Customer funding sources, which include deposits plus other short-term borrowings from core customers, remained virtually level compared to balances at December 31, 2012. Customer funding sources reflected increases of 5% in regular savings accounts and 3% in combined non-interest-bearing and interest-bearing checking accounts. These increases were somewhat offset a decrease of 7% in certificates of deposit while money market accounts remained relatively level for the six month period. The Company continued to manage its net interest margin, primarily by reducing rates on certificates of deposit and borrowings during this extended period of historically low interest rates. During 2013 stockholders' equity increased to \$486 million due to net income during the first six months of the year.

Net interest income increased by 4% for the quarter ended June 30, 2013 compared to the prior year period. The effects of a 16 basis point decrease in the cost of interest-bearing liabilities, growth of 20% in average non-interest-bearing deposits, 7% growth in average interest-earning assets and a 31% decrease in non-performing assets more than offset a decline of 26 basis points in the yield on average interest-earning assets.

Non-interest income increased 6% in the second quarter of 2013 compared to the second quarter of 2012. Wealth management income increased 12% for the second quarter compared to the prior year quarter due to growth in assets under management and insurance agency commissions increased 11% due to higher revenues on commercial and physicians' liability lines. Other non-interest income increased 20% over the prior year quarter due to gains on sales and dispositions of loans. These increases were somewhat offset by a decrease of 6% in service charges on deposits due to lower overdraft fees.

Non-interest expenses decreased 5% in the second quarter of 2013 compared to the prior year period. This decrease was driven primarily by declines in outside data services and other non-interest expenses due to merger expenses recorded in the second quarter of 2012 relating to the Commerce First acquisition.

Critical Accounting Policies

The Company's critical accounting policies involving the significant judgments and assumptions used in the preparation of the Condensed Consolidated Financial Statements as of June 30, 2013 have remained unchanged from the disclosures presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 under the section "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Consolidated Average Balances, Yields and Rates

| Annualized Annualized Annualized Annualized (1) Average Average (1) Average (Dollars in thousands and tax-equivalent) Balances Interest Yield/Rate Balances Interest Yield/Rate | |
|---|---|
| | l |
| (Dollars in Inousands and Jax-edilivalent) Balances Interest Yield/Kale Balances Interest Yield/Kale | |
| Assets | |
| Residential mortgage loans (2) \$ 577,905 \$ 10,686 3.70 % \$ 481,396 \$ 10,741 4.49 % | |
| Residential construction loans 119,737 2,036 3.43 121,106 2,291 3.80 | |
| Commercial ADC loans 154,648 4,102 5.35 155,571 3,890 5.03 | |
| Commercial investor real estate loans 479,878 12,319 5.18 393,665 10,764 5.50 | |
| Commercial owner occupied real estate loans 564,468 15,103 5.53 529,176 14,784 5.68 | |
| Commercial business loans 342,679 9,042 5.18 271,185 6,816 4.93 | |
| Leasing 2,075 68 6.53 5,927 193 6.53 | |
| Consumer loans 359,114 6,164 3.49 358,896 6,327 3.57 | |
| Total loans and leases (3) 2,600,504 59,520 4.64 2,316,922 55,806 4.85 | |
| Taxable securities 750,167 8,594 2.29 791,303 10,253 2.59 | |
| Tax-exempt securities (4) 299,569 6,524 4.36 278,095 6,784 4.88 | |
| Interest-bearing deposits with banks 34,156 43 0.25 34,410 45 0.26 Federal funds sold 475 - 0.22 985 1 0.16 | |
| Federal funds sold 475 - 0.22 985 1 0.16 Total interest-earning assets 3,684,871 74,681 4.08 3,421,715 72,889 4.27 | |
| 10tal interest-earning assets 3,064,871 74,061 4.06 3,421,713 72,669 4.27 | |
| Less: allowance for loan and lease losses (42,650) (48,439) | |
| Cash and due from banks 46,242 45,470 | |
| Premises and equipment, net 47,832 48,820 | |
| Other assets 216,984 205,582 | |
| Total assets \$ 3,953,279 \$ 3,673,148 | |
| Liabilities and Stockholders' Equity | |
| Interest-bearing demand deposits \$ 433,200 183 0.09 % \$ 373,741 171 0.09 % | |
| Regular savings deposits 237,467 106 0.09 206,721 104 0.10 | |
| Money market savings deposits 883,765 789 0.18 857,020 983 0.23 | |
| Time deposits 503,908 1,773 0.71 570,768 2,626 0.93 | |
| Total interest-bearing deposits 2,058,340 2,851 0.28 2,008,250 3,884 0.39 | |
| Other borrowings 61,132 87 0.29 76,403 112 0.29 | |
| Advances from FHLB 460,892 6,412 2.81 405,315 7,173 3.56 | |
| Subordinated debentures 35,000 450 2.57 35,000 490 2.80 | |
| Total interest-bearing liabilities 2,615,364 9,800 0.76 2,524,968 11,659 0.93 | |
| Noninterest-bearing demand deposits 818,326 670,557 | |
| Other liabilities 33,235 24,752 | |
| Stockholders' equity 486,354 452,871 | |
| Total liabilities and stockholders' equity \$ 3,953,279 \$ 3,673,148 | |
| Net interest income and spread \$ 64,881 3.32 % \$ 61,230 3.34 % | |
| Less: tax-equivalent adjustment 2,623 2,716 | |
| Net interest income \$ 62,258 \$ 58,514 | |

| Interest income/earning assets | 4.08 % | 4.27 % |
|---------------------------------|--------|--------|
| Interest expense/earning assets | 0.53 | 0.68 |
| Net interest margin | 3.55 % | 3.59 % |

- (1) Tax-equivalent income has been adjusted using the combined marginal federal and state rate of 39.88% for 2013 and 2012. The annualized taxable-equivalent adjustments utilized in the above table to compute yields aggregated to \$2.6 million and \$2.7 million in 2013 and 2012, respectively.
- (2) Includes residential mortgage loans held for sale. Home equity loans and lines are classified as consumer loans.
- (3) Non-accrual loans are included in the average balances.
- (4) Includes only investments that are exempt from federal taxes.

Results of Operations

For the Six Months Ended June 30, 2013 Compared to the Six Months Ended June 30, 2012

Net income for the Company for the first six months of 2013 totaled \$22.7 million (\$0.91 per diluted share) compared to net income of \$15.7 million (\$0.65 per diluted share) for the first six months of 2012.

Net Interest Income

The largest source of the Company's operating revenue is net interest income, which is the difference between the interest earned on interest-earning assets and the interest paid on interest-bearing liabilities. For purposes of this discussion and analysis, the interest earned on tax-exempt investment securities has been adjusted to an amount comparable to interest subject to normal income taxes. The result is referred to as tax-equivalent interest income and tax-equivalent net interest income. The following discussion of net interest income should be considered in conjunction with the review of the information provided in the preceding table.

Net interest income for the first six months of 2013 was \$62.3 million compared to \$58.5 million for the same period of 2012, an increase of 6%. On a tax-equivalent basis, net interest income increased by 6% for the six months ended June 30, 2013 to \$64.9 million from \$61.2 million for the prior year period. Average interest-earning assets increased by 8% while average interest-bearing liabilities increased 4% in 2013. Average non-interest-bearing deposits increased 22% in the first six months of 2013 compared to the first six months of 2012 while the percentage of average non-interest-bearing deposits to total deposits also increased to 28% for the first six months of 2013 compared to 25% for the same period in 2012.

Interest Rate Performance

The Company's net interest margin decreased to 3.55% for the first six months of 2013 compared to 3.59% for the first six months of 2012 while the net interest spread decreased to 3.32% in 2013 compared to 3.34% in 2012. The decrease in the net interest margin was due primarily to the combination of lower rates on interest-earning assets which more than offset the decline in rates on interest-bearing deposits and borrowings.

Effect of Volume and Rate Changes on Net Interest Income

The following table analyzes the reasons for the changes from year-to-year in the principal elements that comprise net interest income:

| | 2013 vs. 20 Increase | 12 | | 2012 vs. 20 Increase | 11 | |
|---|-------------------------|------------|--------------|-------------------------|-----------|-------------------|
| | Or | Due to Cha | ange In Aver | | Due to Ch | ange In Average:* |
| (Dollars in thousands and tax equivalent) | (Decrease) | Volume | Rate | (Decrease) | Volume | Rate |
| Interest income from earning assets: | | | | | | |
| Loans and leases | \$ 3,714 | \$ 6,278 | \$ (2,564) | \$ 1,754 | \$ 4,083 | \$ (2,329) |
| Securities | (1,919) | (308) | (1,611) | (1,363) | (312) | (1,051) |
| Other earning assets | (3) | (2) | (1) | 6 | 6 | - |
| Total interest income | 1,792 | 5,968 | (4,176) | 397 | 3,777 | (3,380) |
| Interest expense on funding of earning | | | | | | |
| assets: | | | | | | |
| Interest-bearing demand deposits | 12 | 25 | (13) | (5) | 24 | (29) |
| Regular savings deposits | 2 | 14 | (12) | 9 | 16 | (7) |
| Money market savings deposits | (194) | 29 | (223) | (973) | 15 | (988) |
| Time deposits | (853) | (285) | (568) | (1,047) | (284) | (763) |
| Total borrowings | (826) | 566 | (1,392) | 81 | (30) | 111 |
| Total interest expense | (1,859) | 349 | (2,208) | (1,935) | (259) | (1,676) |

Net interest income

\$ 3,651

\$ 5,619

\$ (1,968) \$ 2,332

\$ 4,036

\$ (1,704)

* Variances that are the combined effect of volume and rate, but cannot be separately identified, are allocated to the volume and rate variances based on their respective relative amounts.

Interest Income

The Company's total tax-equivalent interest income increased 2% for the first six months of 2013 compared to the prior year period. The previous table shows that, in 2013, the increase in average loans and leases more than offset a continued decline in earning asset yields with respect to the loan portfolio which resulted in an increase in total tax-equivalent interest income.

In the first six months of 2013, the average balance of the loan portfolio, including residential mortgage loans held for sale, increased 12% compared to the prior year period. This growth was primarily in the owner occupied and investor real estate, commercial business and residential mortgage portfolios. These increases were driven by loans added from the CommerceFirst acquisition in the second quarter of 2012 and organic loan growth as the regional economy slowly improved. The yield on average loans and leases decreased by 21 basis points due to the continued prevailing low interest rate environment as relatively higher rate loans were paid off and new loans were originated at comparatively lower rates. The decline in the portfolio yield was driven primarily by a decrease of 68 basis points in the yield in the combined residential mortgage and construction portfolio and a decrease of 8 basis points in the yield in the overall commercial loan portfolio. The decrease in the yield on the mortgage loan portfolio was due to declining rates on both new and existing adjustable rate mortgage loans, which the Company does not sell but maintains in the portfolio.

The average yield on total investment securities decreased 31 basis points while the average balance of the portfolio decreased 2% or \$20 million in the first six months of 2013 compared to the first six months of 2012. The decline in investments was necessary to fund growth in the loan portfolio. The decrease in the yield on investments was due primarily to calls of securities that were replaced by lower yielding investments as a result of lower overall market rates.

Interest Expense

Interest expense decreased by \$1.9 million or 16% in the first six months of 2013 compared to the first six months of 2012, primarily as a result of a 17 basis point decrease in the average rate paid on interest-bearing liabilities. Deposit average balances during the first six months of 2013 compared to the prior year period were driven by the CommerceFirst acquisition in the second quarter of 2012 and by clients' continued emphasis on safety and liquidity as average total deposits increased 7% for the first six months of 2013 compared to the prior year period. This increase was driven by increases of \$207 million or 20% in average non-interest-bearing and interest-bearing checking accounts together with increases of \$31 million or 15% in regular savings accounts and \$27 million or 3% in money market accounts as clients kept funds in short-term instruments to preserve liquidity. This growth was partially offset by a decrease in average certificates of deposit of \$67 million or 12% in the first six months of 2013 compared to 2012. This decrease was primarily due to a decline in the rates offered on certificates in an effort to preserve the Company's net interest margin during this extended period of historically low interest rates. In addition, the average rate paid on advances from the Federal Home Loan Bank of Atlanta decreased 75 basis points for the first six months of 2013 compared to the prior year period due primarily to an increase in short-term borrowings at very favorable rates and the restructuring of \$170 million of such advances into longer term lower rate instruments during the fourth quarter of 2012 and in the first six months of 2013.

Non-interest Income

Non-interest income amounts and trends are presented in the following table for the periods indicated:

| | Six Months Ended June 30, | | | | | 13/2012 | 2013/2012 | |
|--|---------------------------|-----|-----|------|------|---------|-----------|---|
| (Dollars in thousands) | 20 | 13 | 201 | 12 | \$ C | Change | % Change | |
| Securities gains | \$ | 118 | \$ | 163 | \$ | (45) | (27.6) | % |
| Total other-than-temporary impairment ("OTTI") losses | | - | | (72) | | 72 | (100.0) | |
| Portion of OTTI losses recognized in other comprehensive income before taxes | | - | | - | | - | - | |

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

| Net OTTI recognized in earnings | - | (72) | 72 | (100.0) |
|---------------------------------------|--------------|--------------|-------------|---------|
| Service charges on deposit accounts | 4,219 | 4,483 | (264) | (5.9) |
| Mortgage banking activities | 2,764 | 2,313 | 451 | 19.5 |
| Wealth management income | 8,574 | 8,091 | 483 | 6.0 |
| Insurance agency commissions | 2,385 | 2,136 | 249 | 11.7 |
| Income from bank owned life insurance | 1,235 | 1,294 | (59) | (4.6) |
| Visa check fees | 2,036 | 1,860 | 176 | 9.5 |
| Other income | 3,303 | 2,199 | 1,104 | 50.2 |
| Total non-interest income | \$ 24,634 | \$ 22,467 | \$ 2,167 | 9.6 |

Total non-interest income was \$24.6 million for the first six months of 2013 compared to \$22.5 million for the first six months of 2012. The primary drivers of non-interest income for the first six months of 2013 were increases in wealth management income, income from mortgage banking activities and other non-interest income.

Income from mortgage banking activities increased in the first six months of 2013 compared to the first six months of 2012 due primarily to higher loan origination volumes and higher average gains on sales, due to increased refinancing activity and continued historically low rates during the period.

Wealth management income is comprised of income from trust and estate services, investment management fees earned by West Financial Services, the Company's investment management subsidiary, and fees on sales on investment products and services. Trust services fees increased 5% compared to the prior year period, due to an increase in assets under management. Investment management fees in West Financial Services increased 10% for the first six months of 2013 compared to 2012, due to higher assets under management from positive market movements and additions from new and existing clients. Fees on sales of investment products and services increased 1% for the year-to-date. Overall total assets under management increased to \$2.3 billion at June 30, 2013 compared to \$2.1 billion at June 30, 2012.

Insurance agency commissions increased 12% in the first six months of 2013 compared to the first six months of 2012 due primarily to higher revenues on commercial and physicians' liability lines.

Other non-interest income increased during the first six months compared to the prior year period due mainly to gains on sales and dispositions of loans and a non-recurring legal settlement.

Service charges on deposits decreased in the first six months of 2013 compared to the first six months of 2012 due primarily to a decline in overdraft fees.

Income from bank owned life insurance decreased in the first six months of 2013 compared to the prior year period due to the decline in interest rates paid on such policies. The Company invests in bank owned life insurance products in order to better manage the cost of employee benefit plans. Investments totaled \$84.9 million at June 30, 2013 and \$82.4 million at June 30, 2012 and were well diversified by carrier in accordance with defined policies and practices. The average tax-equivalent yield on these insurance contract assets was 4.92% for the first six months of 2013 compared to 5.30% for the prior year period.

No net OTTI losses were recognized in earnings in the first six months of 2013 compared to \$72 thousand for the prior year period. The Company recognized net securities gains, exclusive of net OTTI losses which resulted primarily from securities calls during the period.

Non-interest Expense Non-interest expense amounts and trends are presented in the following table for the years indicated:

| | Six | Months Ende | ed Jun | e 30, | 20 | 13/2012 | 2013/2012 | |
|-----------------------------------|------|-------------|--------|--------|-----------|---------|-----------|---|
| (Dollars in thousands) | 2013 | | 2012 | | \$ Change | | % Change | |
| Salaries and employee benefits | \$ | 32,509 | \$ | 31,628 | \$ | 881 | 2.8 | % |
| Occupancy expense of premises | | 6,178 | | 5,789 | | 389 | 6.7 | |
| Equipment expenses | | 2,476 | | 2,445 | | 31 | 1.3 | |
| Marketing | | 1,270 | | 1,060 | | 210 | 19.8 | |
| Outside data services | | 2,266 | | 3,107 | | (841) | (27.1) | |
| FDIC insurance | | 1,177 | | 1,305 | | (128) | (9.8) | |
| Amortization of intangible assets | | 922 | | 927 | | (5) | (0.5) | |
| Professional fees | | 2,582 | | 3,443 | | (861) | (25.0) | |
| Other real estate owned | | (244) | | 415 | | (659) | (158.8) | |
| Other expenses | | 6,195 | | 5,422 | | 773 | 14.3 | |
| Total non-interest expense | \$ | 55,331 | \$ | 55,541 | \$ | (210) | (0.4) | |

Non-interest expenses totaled \$55.3 million in the first six months of 2013 compared to \$55.5 million in the first six months of 2012. This decrease in expenses was driven primarily by merger expenses of \$2.6 million from the CommerceFirst acquisition recorded in the second quarter of 2012.

Salaries and employee benefits, the largest component of non-interest expenses, increased in the first six months of 2013 due primarily to higher compensation expenses as a result of a larger staff, merit increases and higher incentive compensation. The average number of full-time equivalent employees was 706 in the first six months of 2013 compared to 677 for the first six months of 2012.

Occupancy expenses increased for the first six months of 2013 compared to 2012 due to higher rental expenses from a larger branch network. In addition, grounds maintenance expenses increased in the first six months of 2013 compared to the first six months of 2012 due to weather related expenses. Equipment expenses remained level for the first six months of 2013 compared to the first six months of 2012.

Marketing expenses increased in 2013 compared to 2012 due to higher advertising expenses.

Outside data services expenses and professional fees decreased in the first six months of 2013 compared to the prior year period due primarily to merger expenses recognized in the first six months of 2012.

FDIC insurance expense decreased in the first six months of 2013 compared to the first six months of 2012 as the Company's growth in assets was more than offset by a lower assessment rate due to improving financial ratios.

Amortization of intangible assets remained level for the first six months of 2013 compared to the prior year period. The Company's intangible assets are being amortized over relatively short amortization periods averaging approximately two years at June 30, 2013.

Other real estate owned expenses decreased compared to the prior year period due to the decline in the number of real estate owned properties and a gain on the sale of one such property.

Other non-interest expenses increased in the first six months of 2013 compared to the prior year period due mainly to increased strategic giving and miscellaneous losses.

Income Taxes

The Company had income tax expense of \$11.6 million in the first six months of 2013, compared to \$7.5 million in the first six months of 2012. The resulting effective rates were 34% for the first six months of 2013 and 32% for the first six months of 2012. The increase in the effective tax rate in the first six months of 2013 was due primarily to a higher proportion of income before taxes that was taxed at the full statutory rate compared to tax exempt income.

Results of Operations

For the Quarter Ended June 30, 2013 Compared to the Quarter Ended June 30, 2012

Net income for the Company for the second quarter of 2013 totaled \$12.1 million (\$0.49 per diluted share) compared to net income of \$7.2 million (\$0.30 per diluted share) for the second quarter of 2012.

Net Interest Income

Net interest income for the second quarter of 2013 was \$30.9 million compared to \$29.8 million for the same period of 2012, an increase of 4%. On a tax-equivalent basis, net interest income increased by 4% for the quarter ended June 30, 2013 to \$32.2 million from \$31.1 million for the prior year period. Average interest-earning assets increased by 7% while average interest-bearing liabilities increased 3% in 2013. Average non-interest-bearing deposits increased 20% in the second quarter of 2013 compared to the second quarter of 2012 while the percentage of average non-interest-bearing deposits to total deposits also increased to 29% for the second quarter of 2013 compared to 26% for the same period in 2012.

Interest Rate Performance

The Company's net interest margin decreased to 3.51% for the second quarter of 2013 compared to 3.62% for the second quarter of 2012 while the net interest spread decreased to 3.28% in 2013 compared to 3.38% in 2012. The decrease in the net interest margin was due primarily to the decline in the yield on the higher average balance interest-earning assets which more than offset lower rates on interest-bearing deposits and borrowings and higher balances of non-interest-bearing deposits.

Interest Income

The Company's total tax-equivalent interest income increased 1% for the second quarter of 2013 compared to the prior year quarter. In the second quarter of 2013, the average balance of the loan portfolio, including residential mortgage loans held for sale, increased 10% compared to the prior year period. This growth was primarily in the owner occupied and investor real estate, commercial business and residential mortgage portfolios. These increases were driven by loans added from the CommerceFirst acquisition in the second quarter of 2012 and organic loan growth as the regional economy slowly improved. The yield on average loans and leases decreased by 29 basis points due to the continued prevailing low interest rate environment as relatively higher rate loans were paid off and new loans were originated at comparatively lower rates. The decline in the portfolio yield was driven primarily by a decrease of 75 basis points in the yield in the residential mortgage portfolio together with declines of 40 and 34 basis points, respectively, in the commercial investor real estate and the commercial owner occupied real estate portfolios. The decrease in the yield on the mortgage loan portfolio was due to declining rates on both new and existing adjustable rate mortgage loans, which the Company does not sell but maintains in the portfolio. The decrease in yields on the two commercial portfolios was due to intense competition for quality loans in the prevailing low interest rate environment.

The average yield on total investment securities decreased 29 basis points while the average balance of the portfolio remained relatively level in the second quarter of 2013 compared to the second quarter of 2012. The decrease in the yield on investments was due primarily to calls of securities that were replaced by lower yielding investments as a result of lower overall market rates.

Interest Expense

Interest expense decreased by \$0.9 million or 16% in the second quarter of 2013 compared to the second quarter of 2012, primarily as a result of a 16 basis point decrease in the average rate paid on interest-bearing liabilities. Deposit average balances during the second quarter of 2013 compared to the prior year quarter were driven by the CommerceFirst acquisition in the second quarter of 2012 and by clients' continued emphasis on safety and liquidity as average total deposits increased 7% for the quarter compared to the prior year quarter. This increase was driven by an increase of \$197 million or 18% in average non-interest-bearing and interest-bearing checking accounts together with increases of \$28 million or 13% in regular savings accounts and \$20 million or 2% in money market accounts as clients kept funds in short-term instruments to preserve liquidity. This growth was partially offset by a decrease in average certificates of deposit of \$67 million or 12% in the second quarter of 2013 compared to 2012. This decrease was primarily due to a decline in the rates offered on certificates in an effort to preserve the Company's net interest margin during this extended period of historically low interest rates. In addition, the average balance of advances from the Federal Home Loan Bank of Atlanta ("FHLB") increased \$49 million or 12% for the second quarter of 2013 compared to the prior year quarter as the Company took advantage of prevailing low rates on such short-term advances. The average rate paid on advances from the Federal Home Loan Bank of Atlanta decreased 74 basis points for the second quarter of 2013 compared to the prior year period due primarily to the restructuring of \$170 million of such advances into longer term lower rate instruments during the fourth quarter of 2012 and in the first six months of 2013.

Non-interest Income

Non-interest income amounts and trends are presented in the following table for the periods indicated:

| | Th | ree Montl | hs Ended J | June 30, | 20 | 13/2012 | 2013/2012 | |
|--|-----|-----------|------------|----------|----|---------|-----------|---|
| (Dollars in thousands) | 201 | 13 | 20 | 2012 | | Change | % Change | |
| Securities gains | \$ | 62 | \$ | 90 | \$ | (28) | (31.1) | % |
| Total other-than-temporary impairment ("OTTI") losses | | - | | (8) | | 8 | (100.0) | |
| Portion of OTTI losses recognized in other comprehensive income before taxes | | - | | - | | - | - | |
| Net OTTI recognized in earnings | | - | | (8) | | 8 | (100.0) | |

Edgar Filing: SANDY SPRING BANCORP INC - Form 10-Q

| Service charges on deposit accounts | 2,150 | 2,283 | (133) | (5.8) |
|---------------------------------------|--------------|--------------|-----------|-------|
| Mortgage banking activities | 1,237 | 1,288 | (51) | (4.0) |
| Wealth management income | 4,532 | 4,034 | 498 | 12.3 |
| Insurance agency commissions | 1,036 | 934 | 102 | 10.9 |
| Income from bank owned life insurance | 623 | 660 | (37) | (5.6) |
| Visa check fees | 1,079 | 962 | 117 | 12.2 |
| Other income | 1,496 | 1,250 | 246 | 19.7 |
| Total non-interest income | \$ 12,215 | \$ 11,493 | \$ 722 | 6.3 |

Total non-interest income was \$12.2 million for the second quarter of 2013 compared to \$11.5 million for the second quarter of 2012. As shown in the table above, the primary drivers of non-interest income for the second quarter of 2013 were increases in wealth management income and other non-interest income.

Wealth management income is comprised of income from trust and estate services, investment management fees earned by West Financial Services, the Company's investment management subsidiary, and fees on sales on investment products and services. During the second quarter of 2013, wealth management income increased compared to the prior year quarter due to growth in assets under management. Fees on sales of investment products and services increased 27% for the second quarter of 2013 due to an 8% increase in assets under management and fees on sales of life insurance products. Investment management fees in West Financial Services increased 13% while trust services fees increased 5% compared to the prior year quarter, both of which were due to positive market movements and client additions. Overall total assets under management increased to \$2.3 billion at June 30, 2013 compared to \$2.1 billion at June 30, 2012.

Other non-interest income increased during the quarter compared to the prior year period due mainly to gains on sales and dispositions of loans. Insurance agency commissions increased 11% in the second quarter of 2013 compared to the second quarter of 2012 due primarily to higher revenues on commercial and physicians' liability lines.

Income from mortgage banking activities decreased 4% in the second quarter of 2013 compared to the second quarter of 2012 due primarily to lower loan origination volumes and reduced average gains on sales due primarily to lower accrued gains on mortgage commitments as a result of rising interest rates during the second quarter of 2013. Service charges on deposits decreased in the second quarter of 2013 compared to the second quarter of 2012 due primarily to a decline in overdraft fees. Income from bank owned life insurance decreased in the second quarter of 2013 compared to the prior year period due to the decline in interest rates paid on such policies.

There were no OTTI losses in the second quarter of 2013 compared to \$8 thousand for the prior year period. The Company recognized net securities gains, exclusive of net OTTI losses which resulted primarily from securities calls during the period.

Non-interest Expense

Non-interest expense amounts and trends are presented in the following table for the years indicated:

| | Thr | ee Months En | ded J | une 30, | 201 | 3/2012 | 2013/2012 | |
|-----------------------------------|-----|--------------|-------|---------|-----|---------|-----------|---|
| (Dollars in thousands) | 201 | 3 | 2012 | | | hange | % Change | |
| Salaries and employee benefits | \$ | 16,163 | \$ | 15,927 | \$ | 236 | 1.5 | % |
| Occupancy expense of premises | | 2,996 | | 2,943 | | 53 | 1.8 | |
| Equipment expenses | | 1,227 | | 1,255 | | (28) | (2.2) | |
| Marketing | | 755 | | 565 | | 190 | 33.6 | |
| Outside data services | | 1,114 | | 1,828 | | (714) | (39.1) | |
| FDIC insurance | | 581 | | 653 | | (72) | (11.0) | |
| Amortization of intangible assets | | 461 | | 466 | | (5) | (0.9) | |
| Professional fees | | 1,332 | | 2,156 | | (824) | (38.2) | |
| Other real estate owned | | (281) | | 351 | | (632) | (180.1) | |
| Other expenses | | 3,160 | | 2,714 | | 446 | 16.4 | |
| Total non-interest expense | \$ | 27,508 | \$ | 28,858 | \$ | (1,350) | (4.7) | |

Non-interest expenses totaled \$27.5 million in the second quarter of 2013 compared to \$28.9 million in the second quarter of 2012, a decrease of 5%. This decline in expenses was due to the recognition of \$2.2 million in merger expenses relating to the CommerceFirst acquisition in the second quarter of 2012.

Salaries and employee benefits, the largest component of non-interest expenses, increased in the second quarter of 2013 due primarily to higher compensation expenses as a result of a larger staff, increased incentive compensation and higher pension expense. The average number of full-time equivalent employees was 713 in the second quarter of 2013 compared to 677 for the second quarter of 2012.

Occupancy and equipment expense remained level for the second quarter compared to the prior year quarter. Marketing expenses increased in the second quarter of 2013 compared to the prior year quarter due to higher advertising expenses.

Outside data services and professional fees decreased in the second quarter of 2013 compared to the prior year period due primarily to merger expenses recognized in the second quarter of 2012.

FDIC insurance expense decreased 11% in the second quarter of 2013 compared to the second quarter of 2012 as the Company's growth in assets was more than offset by a lower assessment rate due to improving financial ratios.

Amortization of intangible assets remained level in the second quarter of 2013 compared to the prior year quarter. The Company's intangible assets are being amortized over relatively short amortization periods averaging approximately two years at June 30, 2013.

Real estate owned expenses decreased compared to the prior year period due the decline in the number of real estate owned properties and due to a gain on the sale of one such property. Other non-interest expenses also decreased in the second quarter of 2013 due primarily to a legal settlement on an OREO property.

Income Taxes

The Company had income tax expense of \$6.4 million in the second quarter of 2013, compared to \$3.7 million in the second quarter of 2012. The resulting effective rates were 34% for both the second quarter of 2013 and 2012.

Operating Expense Performance

Management views the GAAP efficiency ratio as an important financial measure of expense performance and cost management. The ratio expresses the level of non-interest expenses as a percentage of total revenue (net interest income plus total non-interest income). Lower ratios indicate improved productivity.

Non-GAAP Financial Measures

The Company also uses a traditional efficiency ratio that is a non-GAAP financial measure of operating expense control and efficiency of operations. Management believes that its traditional ratio better focuses attention on the operating performance of the Company over time than does a GAAP ratio, and is highly useful in comparing period-to-period operating performance of the Company's core business operations. It is used by management as part of its assessment of its performance in managing non-interest expenses. However, this measure is supplemental, and is not a substitute for an analysis of performance based on GAAP measures. The reader is cautioned that the non-GAAP efficiency ratio used by the Company may not be comparable to GAAP or non-GAAP efficiency ratios reported by other financial institutions.

In general, the efficiency ratio is non-interest expenses as a percentage of net interest income plus non-interest income. Non-interest expenses used in the calculation of the non-GAAP efficiency ratio exclude goodwill impairment losses, the amortization of intangibles, and non-recurring expenses. Income for the non-GAAP ratio includes the favorable effect of tax-exempt income, and excludes securities gains and losses, which vary widely from period to period without appreciably affecting operating expenses, and non-recurring gains. The measure is different from the GAAP efficiency ratio, which also is presented in this report. The GAAP measure is calculated using non-interest expense and income amounts as shown on the face of the Consolidated Statements of Income. The GAAP and non-GAAP efficiency ratios are reconciled and provided in the following table. Both ratios improved during the second quarter of 2013 compared to the prior year period due to increases in both net interest income and non-interest income together with a decrease in non-interest expenses on a GAAP basis and a very limited increase in such expenses on a Non-GAAP basis.

In addition, the Company uses pre-tax pre-provision pre-merger expense income as a measure of the level of recurring income before taxes. Management believes this provides financial statement users with a useful metric of the run-rate of revenues and expenses which is readily comparable to other financial institutions. This measure is calculated by adding (subtracting) the provision (credit) for loan and lease losses, the provision for income taxes and merger expenses back to net income. This metric increased in the second quarter of 2013 compared to the prior year quarter

due primarily to higher net interest income and non-interest income.

GAAP and Non-GAAP Financial Measures

| | | nree Months Ended ane 30, | | | | | | Months I e 30, | Ended | | | | |
|---|----|------------------------------|---|----|--------|---|-----|----------------|-------|----|--------|---|--|
| (Dollars in thousands) | 20 | - | | 20 | 12 | | 201 | - | | 20 | 2012 | | |
| Pre-tax pre-provision pre-merger | | | | | | | | | | | | | |
| expense income: | | | | | | | | | | | | | |
| Net income | \$ | 12,162 | | \$ | 7,207 | | \$ | 22,720 | | \$ | 15,683 | | |
| Plus non-GAAP adjustment: | | | | | | | | | | | | | |
| Merger expenses | | - | | | 2,198 | | | - | | | 2,572 | | |
| Income taxes | | 6,353 | | | 3,652 | | | 11,639 | | | 7,508 | | |
| Provision for loan and lease losses | | (2,876) | | | 1,585 | | | (2,798) | | | 2,249 | | |
| Pre-tax pre-provision pre-merger expense income | \$ | 15,639 | | \$ | 14,642 | | \$ | 31,561 | | \$ | 28,012 | | |
| Efficiency ratio - GAAP basis: | | | | | | | | | | | | | |
| Non-interest expenses | \$ | 27,508 | | \$ | 28,858 | | \$ | 55,331 | | \$ | 55,541 | | |
| Net interest income plus non-interest income | \$ | 43,147 | | \$ | 41,302 | | \$ | 86,892 | | \$ | 80,981 | | |
| Efficiency ratio - GAAP basis | | 63.75 | % | | 69.87 | % | | 63.68 | % | | 68.59 | % | |
| Efficiency ratio - Non-GAAP basis: | | | | | | | | | | | | | |
| Non-interest expenses | \$ | 27,508 | | \$ | 28,858 | | \$ | 55,331 | | \$ | 55,541 | | |
| Less non-GAAP adjustment: | Ψ | 27,300 | | Ψ | 20,030 | | Ψ | 33,331 | | Ψ | 33,341 | | |
| Amortization of intangible assets | | 461 | | | 466 | | | 922 | | | 927 | | |
| Merger expenses | | - | | | 2,198 | | | - | | | 2,572 | | |
| Non-interest expenses - as adjusted | \$ | 27,047 | | \$ | 26,194 | | \$ | 54,409 | | \$ | 52,042 | | |
| Net interest income plus non-interest | \$ | 43,147 | | \$ | 41,302 | | \$ | 86,892 | | \$ | 80,981 | | |
| income | Ψ | 75,177 | | Ψ | 41,302 | | Ψ | 00,072 | | Ψ | 00,701 | | |
| Plus non-GAAP adjustment: | | 1 212 | | | 1 2 10 | | | 2 (22 | | | 0.716 | | |
| Tax-equivalent income | | 1,312 | | | 1,340 | | | 2,623 | | | 2,716 | | |
| Less non-GAAP adjustments: | | 62 | | | 90 | | | 118 | | | 163 | | |
| Securities gains OTTI recognized in earnings | | 02 | | | (8) | | | 110 | | | (72) | | |
| Net interest income plus non-interest | | _ | | | . , | | | _ | | | | | |
| income - as adjusted | \$ | 44,397 | | \$ | 42,560 | | \$ | 89,397 | | \$ | 83,606 | | |
| | | | | | | | | | | | | | |

FINANCIAL CONDITION

The Company's total assets were \$4.1 billion at June 30, 2013, increasing \$117 million or 3% compared to \$4.0 billion at December 31, 2012. Interest-earning assets increased \$133 million to \$3.8 billion at June 30, 2013 compared to December 31, 2012. The increase in interest-earning assets was primarily due to organic growth in the loan portfolio.

Analysis of Loans and Leases

A comparison of loan portfolio at the dates indicated is presented in the following table:

| | June 30, 2013 | | | | | December 31, 2012 | | | | | | Period-to-Period Change | | | | | | |
|--------------------------|---------------|-----------|--|-------|---|-------------------|-----------|---|-------|---|------|-------------------------|---|----------|---|--|--|--|
| (Dollars in thousands) | Aı | Amount | | % | | Aı | mount | % | 1 | | \$ (| Change | % | % Change | | | | |
| Residential real estate: | | | | | | | | | | | | | | | | | | |
| Residential mortgage | \$ | 565,282 | | 1.5 | % | \$ | 523,364 | | 20.7 | % | \$ | 41,918 | | 8.0 | % | | | |
| Residential construction | | 116,736 | | 1.9 | | | 120,314 | | 4.8 | | | (3,578) | | (3.0) | | | | |
| Commercial real estate: | | | | | | | | | | | | | | | | | | |
| Commercial owner | | 563,258 | | 28.3 | | | 571,510 | | 22.6 | | | (8,252) | | (1.4) | | | | |
| occupied real estate | | 303,236 | | 20.3 | | | 371,310 | | 22.0 | | | (0,232) | | (1.4) | | | | |
| Commercial investor | | 497,365 | | 25.0 | | | 456,888 | | 18.0 | | | 40,477 | | 8.9 | | | | |
| real estate | | 477,303 | | 23.0 | | | 750,000 | | 10.0 | | | 70,777 | | 0.7 | | | | |
| Commercial acquisition, | | | | | | | | | | | | | | | | | | |
| development and | | 163,309 | | 8.2 | | | 151,933 | | 6.0 | | | 11,376 | | 7.5 | | | | |
| construction | | | | | | | | | | | | | | | | | | |
| Commercial Business | | 334,979 | | 16.8 | | | 346,708 | | 13.7 | | | (11,729) | | (3.4) | | | | |
| Leases | | 1,415 | | 0.1 | | | 3,421 | | 0.1 | | | (2,006) | | (58.6) | | | | |
| Consumer | | 363,114 | | 18.1 | | | 356,990 | | 14.1 | | | 6,124 | | 1.7 | | | | |
| Total loans and leases | \$ | 2,605,458 | | 100.0 | % | \$ | 2,531,128 | | 100.0 | % | \$ | 74,330 | | 2.9 | | | | |

Total loans and leases, excluding loans held for sale, increased 3% during the first six months of 2013 compared to December 31, 2012. The commercial loan portfolio increased 2% at June 30, 2013 compared to the prior year end largely due to growth in the investor real estate and ADC segments of the portfolio which more than offset declines in commercial owner occupied and business loans.

The residential real estate portfolio, which is comprised of residential construction and permanent residential mortgage loans, reflected a 6% increase at June 30, 2013 compared to December 31, 2012. Permanent residential mortgages, most of which are 1-4 family, increased 8% due to higher loan origination volumes of adjustable rate mortgage loans. The Company generally retains such adjustable rate mortgages in its portfolio and sells the fixed rate mortgages that it originates in the secondary mortgage market. Residential construction loans decreased 3% at June 30, 2013 compared to the balance at December 31, 2012 due to competition in the market and seasonality.

The consumer loan portfolio increased 2% at June 30, 2013 compared to December 31, 2012 due to growth in home equity lines of credit.

Analysis of Investment Securities

The composition of investment securities at the periods indicated is presented in the following table:

| | Ju | ne 30, 2013 | | | De | ecember 31, | 201 | 2 | Period-to-Period Change | | | | |
|---|----|-------------|---|-------|-----|-------------|-----|-------|-------------------------|---------|---|--------|---|
| (Dollars in thousands) | | mount | % | 1 | A | mount | % | ó | \$ (| Change | % | change | |
| Available-for-Sale: | | | | | | | | | | | | | |
| U.S. government | | | | | | | | | | | | | |
| agencies and corporations | \$ | 174,687 | | 15.8 | %\$ | 156,428 | | 14.6 | %\$ | 18,259 | | 11.7 | % |
| State and municipal | | 167,159 | | 15.2 | | 174,491 | | 16.3 | | (7,332) | | (4.2) | |
| Mortgage-backed | | 492,420 | | 44.7 | | 490,479 | | 45.6 | | 1,941 | | 0.4 | |
| Corporate debt | | 2,006 | | 0.2 | | 1,996 | | 0.2 | | 10 | | 0.5 | |
| Trust preferred | | 1,445 | | 0.1 | | 1,465 | | 0.1 | | (20) | | (1.4) | |
| Marketable equity securities | | 723 | | 0.0 | | 723 | | - | | - | | - | |
| Total available-for-sale | | 838,440 | | 76.0 | | 825,582 | | 76.8 | | 12,858 | | 1.6 | |
| Held-to-Maturity and Other Equity U.S. government | | | | | | | | | | | | | |
| agencies and corporations | | 64,502 | | 5.9 | | 64,498 | | 6.0 | | 4 | | - | |
| State and municipal | | 161,680 | | 14.7 | | 150,995 | | 14.1 | | 10,685 | | 7.1 | |
| Mortgage-backed | | 275 | | - | | 321 | | - | | (46) | | (14.3) | |
| Other equity securities | | 37,312 | | 3.4 | | 33,636 | | 3.1 | | 3,676 | | 10.9 | |
| Total held-to-maturity and other equity | | 263,769 | | 24.0 | | 249,450 | | 23.2 | | 14,319 | | 5.7 | |
| Total securities | \$ | 1,102,209 | | 100.0 | %\$ | 1,075,032 | | 100.0 | %\$ | 27,177 | | 2.5 | |

The investment portfolio, consisting of available-for-sale, held-to-maturity and other equity securities, remained virtually level at \$1.1 billion at June 30, 2013 compared to December 31, 2012.

The investment portfolio consists primarily of U.S. Agency securities, U.S. Agency mortgage-backed securities, U.S. Agency collateralized mortgage obligations and state and municipal securities. The duration of the portfolio was 4.0 years at June 30, 2013 and 3.4 years at December 31, 2012. This investment strategy has resulted in a portfolio with low credit risk that would provide the required liquidity needed to meet increased loan demand. The portfolio is monitored on a continuing basis with consideration given to interest rate trends and the structure of the yield curve and with constant assessment of economic projections and analysis.

At June 30, 2013, the trust preferred portfolio included one pooled trust preferred security backed by debt issued by banks and thrifts, which totaled \$1.7 million, with a fair value of \$1.4 million. The fair value of this security was determined by a third party valuation specialist due to the limited trading activity for this security in the marketplace. The specialist used an income valuation approach technique (present value) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs. The methodology, observable inputs and significant assumptions employed by the specialist to determine fair value are provided in Note 3 Investment Securities in the Notes to the Condensed Consolidated Financial Statements.

As a result of this valuation, it was determined that the pooled trust preferred security had not incurred any credit-related OTTI for the six months ended June 30, 2013. Non-credit related OTTI on this security, which is not expected to be sold and which the Company has the ability to hold until maturity, was \$0.3 million at June 30, 2013.

This non-credit related OTTI was recognized in accumulated other comprehensive income ("OCI") at June 30, 2013.

Other Earning Assets

Residential mortgage loans held for sale decreased \$7 million to \$29 million as of June 30, 2013 from \$36 million as of December 31, 2012. The aggregate of federal funds sold and interest-bearing deposits with banks increased \$39 million to \$66 million at June 30, 2013. This increase was due to activity in the loan and investment portfolios at quarter end.

Deposits

The composition of deposits at the periods indicated is presented in the following table:

| (5.11 | | ne 30, 2013 | 04 | | | ecember 31 | • | | | Period-to-Period Chang | | | | | |
|--------------------------------|---------------|--------------------|----|--------------|---------|------------|---------|---|------|------------------------|--|--------|----------|-----|--|
| (Dollars in thousands) | | nount | % | % | | | nount | % |) | \$ Change | | | % change | | |
| Noninterest-bearing deposits | \$ 877891 300 | 30.0 | % | \$ | 847,415 | | 29.1 | % | \$ | 30,476 | | 3.6 | % | | |
| Interest-bearing | | | | | | | | | | | | | | | |
| deposits: | | | | | | | | | | | | | | | |
| Demand Money market savings | | 440,711 880,595 | | 15.0 30.1 | | | 428,048 | | 14.7 | | | 12,663 | | 3.0 | |