

LORAL SPACE & COMMUNICATIONS INC.  
Form 10-K  
March 03, 2014

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**Form 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
R 1934**

**FOR THE FISCAL YEAR ENDED DECEMBER 31, 2013**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
£ ACT OF 1934**

**Commission file number 1-14180**

**LORAL SPACE & COMMUNICATIONS INC.**

*(Exact name of registrant specified in the charter)*

**Jurisdiction of incorporation: Delaware**

**IRS identification number: 87-0748324**

**888 Seventh Avenue**

**New York, New York 10106**

**(Address of principal executive offices)**

**Telephone: (212) 697-1105**

**(Registrant's telephone number, including area code)**

**Securities registered pursuant to Section 12(b) of the Act:**

| <b>Title of each class</b>           | <b>Name of each exchange on which registered</b> |
|--------------------------------------|--|
| <b>Common stock, \$.01 par value</b> | <b>NASDAQ</b>                                    |

**Securities registered pursuant to Section 12(g) of the Act:**

**Indicate by check mark if the registrant is well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No  R**

**Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No  R**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, and accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Ruler 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2 of the Act).  
Yes  No

At February 14, 2014, 21,414,212 shares of the registrant's voting common stock and 9,505,673 shares of the registrant's non-voting common stock were outstanding.

As of June 30, 2013, the aggregate market value of the common stock, the only common equity of the registrant currently issued and outstanding, held by non-affiliates of the registrant, was approximately \$791,183,944

Indicate by a check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes  No

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Registrant's Proxy Statement for its 2014 Annual Meeting of Stockholders, which is to be filed subsequent to the date hereof, are incorporated by reference into Part III of this Annual Report on Form 10-K.

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**PART I**

**Item 1. *Business***

**THE COMPANY**

**Overview**

Loral Space & Communications Inc., together with its subsidiaries (“Loral,” the “Company,” “we,” “our” and “us”), is a leading satellite communications company engaged, through our ownership interests in affiliates, in satellite-based communications services. The term “Parent Company” is a reference to Loral Space & Communications Inc., excluding its subsidiaries. Prior to completion of the sale of our wholly-owned subsidiary, Space Systems/Loral, LLC (formerly known as Space Systems/Loral, Inc. (“SS/L”)) in 2012, we were also engaged in the satellite manufacturing business.

**Satellite Services**

Loral has one operating segment consisting of satellite-based communications services.

Loral participates in satellite services operations through its 62.8% economic interest in Telesat Holdings Inc. (“Telesat Holdco”), which owns Telesat Canada (“Telesat”), a leading global fixed satellite services (“FSS”) operator, with offices and facilities around the world. Telesat owns and leases a satellite fleet that operates in geosynchronous earth orbit approximately 22,000 miles above the equator. In this orbit, satellites remain in a fixed position relative to points on the earth’s surface and provide reliable, high-bandwidth services anywhere in their coverage areas, serving as the backbone for many forms of telecommunications.

At December 31, 2013, Telesat provided satellite services to customers from its fleet of 14 in-orbit satellites. In addition, Telesat owns the Canadian Ka-band payload on the ViaSat-1 satellite and has another satellite, Telstar 12 VANTAGE, under construction. Telesat also manages the operations of additional satellites for third parties.

Telesat provides video distribution and direct-to-home (“DTH”) video, as well as end-to-end communications services using both satellite and hybrid satellite-ground networks.

### ***Telesat Services***

Telesat earns the majority of its revenues by providing satellite-based services to customers, who use these services for their own communications requirements or to provide services to customers further down the distribution chain for video and data services. Telesat also earns revenue by providing ground-based transmit and receive services, selling equipment, installing, managing and maintaining satellite networks, and providing consulting services in the field of satellite communications. Telesat categorizes its revenues into: Broadcast, Enterprise Services and Consulting & Other.

### ***Broadcast***

Telesat’s broadcast services business provided approximately 52% of its revenue for the year ended December 31, 2013. These services include:

*DTH.* Both Canadian DTH service providers (Bell TV and Shaw Direct) use Telesat’s satellites as a distribution platform for their services, delivering television programming, audio and information channels directly to customers’ homes. In addition, Telesat’s Anik F3 and Nimiq 5 satellites are used by EchoStar (DISH Network) for DTH services in the United States.

*Video distribution and contribution.* Major broadcasters, cable networks and DTH service providers use Telesat satellites for the full-time transmission of television programming. Additionally, Telesat provides certain broadcasters and DTH service providers bundled value-added services that include satellite capacity, digital encoding of video channels and uplinking and downlinking services to and from Telesat satellites and earth station facilities.

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*Occasional use services.* Occasional use services consist of satellite transmission services for the timely broadcast of video news, sports and live event coverage on a short-term basis enabling broadcasters to conduct on-the-scene transmissions using small, portable antennas.

***Enterprise Services***

Telesat's enterprise services provided approximately 45% of its revenue for the year ended December 31, 2013. These services include:

*Telecommunications carrier services.* Telesat provides satellite capacity and end-to-end services for data and voice transmission to telecommunications carriers located throughout the world. These services include (i) connectivity and voice circuits to remote locations in Canada for customers such as Bell Canada and Northwestel and (ii) space segment services and terrestrial facilities for internet backhaul and access, cellular backhaul and services such as rural telephone and internet access to telecommunications carriers and network services integrators around the world.

*Government services.* The U.S. government is the largest single consumer of fixed satellite services in the world and a significant user of Telesat's international satellites. Over the course of several years, Telesat has implemented a successful strategy to sell through government service integrators, rather than directly to U.S. government agencies. Telesat is also a significant provider of satellite services to the Canadian Government, providing a variety of services from a maritime network for a Canadian Government entity to satellite services to the Department of National Defence.

*Two-way internet services.* Telesat provides Ka-band satellite capacity to Xplornet Communications Inc. and other resellers in Canada who use it to provide two-way broadband Internet services in Canada. Telesat also provides Ka-band satellite capacity to ViaSat/WildBlue which uses it to provide similar services in the United States.

*Resource services.* Telesat provides communications services to geographically diverse locations, both on and off shore, for the oil and gas and mining industries.

*Maritime and aeronautical services.* Telesat is increasingly providing satellite capacity to customers serving the growing maritime and aeronautical markets bringing broadband communications services to commercial airplanes and vessels including cruise and working ships.



*Retail services.* Telesat operates VSAT and hybrid VSAT/terrestrial networks in Canada providing end-to-end services including installation and maintenance of the end user terminal, maintenance of the VSAT hub and provision of satellite capacity. These networks include the support of point-of-sale and other applications at thousands of retail petroleum sites.

*Satellite operator services.* Telesat provides services to other satellite operators in the form of partial channel satellite capacity, full transponder satellite capacity and, on occasion, the relocation and use of an entire satellite at a designated orbital location.

### ***Consulting & Other***

Telesat's consulting & other category provided approximately 3% of its revenues for the year ended December 31, 2013. Telesat's consulting operations allow it to realize operating efficiencies by leveraging Telesat's existing employees and the facility base dedicated to its core satellite communication business. With over 40 years of engineering and technical experience, Telesat is a leading consultant in establishing, operating and upgrading satellite systems worldwide, having provided services to businesses and governments in over 40 countries across six continents. In 2013, the international consulting business provided satellite-related services in approximately 18 countries.

### ***Competitive Strengths***

Telesat's business is characterized by the following key competitive strengths:

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***Leading Global FSS Operator***

Telesat is the fourth largest FSS operator in the world and the largest in Canada, with a strong and growing business. It has a leading position as a provider of satellite services in the North American video distribution market. Telesat provides services to both of the major DTH providers in Canada, Bell TV and Shaw Direct, which together have approximately 2.7 million subscribers, as well as to EchoStar (DISH Network) in the United States, which has approximately 14 million subscribers. Its international satellites are well positioned to serve a number of emerging, high growth markets and serve a range of important customers in those markets. Telstar 11N provides service to American, European and African regions and aeronautical and maritime markets of the Atlantic Ocean Region. Telstar 12 provides intercontinental connectivity from the Americas to the Middle East. Telstar 14R/Estrela do Sul 2 offers high powered coverage of the Americas, the Gulf of Mexico, the Caribbean and the North Atlantic Ocean Region (“NAOR”). Telstar 18 delivers video distribution and contribution throughout Asia and offers connectivity to the U.S. mainland via Hawaiian teleport facilities. Telesat’s current enterprise services customers include leading telecommunications service providers as well as a range of network service providers and integrators, which provide services to enterprises, governments and international agencies and multiple ISPs.

***Blue Chip Customer Base***

Telesat offers its broad suite of satellite services to more than 400 customers worldwide, which include some of the world’s leading television broadcasters, cable programmers, DTH service providers, ISPs, telecommunications carriers, corporations and government agencies. Over 40 years of operation, Telesat has established long-term, collaborative relationships with its customers and has developed a reputation for creating innovative solutions and providing services essential for its customers to reach their end users. Telesat’s customers represent some of the strongest and most financially stable companies in their respective industries. These customers frequently commit to long-term contracts for Telesat’s services, which enhances the predictability of its future revenues and cash flows and supports its future growth.

***Large Contracted Backlog and Young Satellite Fleet Underpin Anticipated Growth and High Revenue Visibility***

Historically, Telesat has been able to generate strong cash flows from its operating activities due to the high operating margins in the satellite industry and its disciplined control of expenses. The stability of Telesat’s cash flows is underpinned by its large revenue backlog. Telesat has been able to generate significant backlog by entering into long-term contracts with its customers, in some cases for all or substantially all of a satellite’s orbital maneuver life.

This revenue backlog supports Telesat’s anticipated growth. A significant proportion of Telesat’s expected revenue growth is based on currently contracted business with its DTH provider customers. In addition to this backlog, Telesat

has historically experienced a high proportion of contract renewals with existing customers. Together, these two factors have produced ongoing, stable cash flows.

Many of Telesat's satellites are relatively new and will not need to be replaced for a significant period of time which defers replacement capital expenditures.

***Portfolio of Orbital Real Estate***

Telesat's satellites occupy highly attractive orbital locations that provide it with a leading position in many of the markets in which it operates due to the scarcity of available satellite spectrum and the strong neighborhoods Telesat has developed at these locations. Access to these orbital locations, coupled with the high capital intensity of the satellite industry, creates high barriers to entry in those markets. Telesat is licensed by Industry Canada to occupy a number of key orbital positions that are well-suited to serve the Americas and maintain its leading position in North America. Telesat's international satellites also occupy highly desirable orbital locations that enable broad pan-regional service with interconnectivity between regions, making them attractive for both intra- and inter-regional services. Telesat has rights to additional spectrum, including Ka-band and reverse DBS band at certain existing orbital locations, including existing DBS locations.

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***Global Operations Provide Revenue Diversification and Economies of Scale***

The combination of Telesat's North American broadcast and enterprise services businesses and Telesat's international business offers diversity in terms of both the customers and regions served as well as the services provided. Telesat continues to benefit from growth in both the broadcast and enterprise services markets, including government services, due to its strong presence in each.

Moreover, as the operator of a fleet of 14 satellites plus multiple other satellites for third parties, Telesat has attained meaningful scale to allow it to leverage its relatively fixed cost base to achieve substantial operating margins.

***Business Strategy***

Telesat's commitment to providing strong customer service and its focus on innovation and technical expertise has allowed it to successfully build its business to date. Building on its existing contractual revenue backlog, Telesat's focus is on increasing the utilization of its existing satellite capacity, maintaining its operating efficiency and, in a disciplined manner, using the strong cash flow generated by its existing business and its contracted expansion satellite to grow in-orbit satellite capacity and strengthen its business.

Telesat believes its satellite fleet produces a strong combination of ongoing revenue from backlog and continuing revenue growth that provides a solid foundation upon which it will seek to continue to grow its revenue and cash flows. To achieve this growth, Telesat will seek to capture the anticipated increased demand for satellite services and capacity, (i) in the broadcast services market, from broadcast video applications, including DTH services, HDTV, and expansion in the number of channels and (ii) in the enterprise services market, from developing market requirements, maritime and aeronautical requirements, government services and enterprise network demand.

Telesat will continue to focus on capturing the anticipated increase in worldwide demand for satellite services through a disciplined satellite expansion program that should drive incremental contracted backlog and cash flows, and further leverage its fixed cost structure. Telstar 12 VANTAGE, a powerful, multi-mission satellite currently under construction, will replace and expand on Telstar 12 at 15 degrees West. This new state-of-the-art satellite is expected to launch in late 2015 and will utilize high throughput capabilities that offer superior performance to meet the growing needs of broadcast, government and enterprise users, including demand for aeronautical and maritime services. By using Ku-band across all coverage beams, Telstar 12 VANTAGE will be compatible with existing Ku-band terminal equipment. The satellite will offer a high level of flexibility with coverage of Europe, the Americas, the Middle East and Africa as well as the Caribbean, North Sea, Mediterranean and South Atlantic regions.

The satellite industry is characterized by a relatively fixed cost base that allows significant revenue growth with relatively minimal increases in operating costs, particularly for sales of satellite capacity. Thus, Telesat anticipates that it can increase its revenues without proportional increases in its operating expenses, allowing for expansion of its margins. Telesat expects to continually review all aspects of its business to contain operating costs and to maintain and potentially improve operating efficiency.

### ***Market and Competition***

Telesat is a leading global FSS operator in a highly competitive industry, and Telesat competes against other global, regional and national satellite operators and with providers of terrestrial-based communications services.

### ***Fixed Satellite Operators***

Other global FSS operators are Intelsat Global S.A. (“Intelsat”), SES S.A. (“SES”) and Eutelsat S.A. (“Eutelsat”). Telesat also competes with a number of nationally or regionally focused FSS operators around the world.

Intelsat, SES and Eutelsat are each substantially larger than Telesat in terms of both the number of satellites they have in-orbit as well as their revenues. Telesat believes that Intelsat and its subsidiaries and SES and its subsidiaries have global fleets of over 50 satellites, and that Eutelsat and its subsidiaries have a fleet of over 30 satellites. Due to their larger sizes, these operators may be able to take advantage of greater economies of scale, may be more attractive to customers, and may (depending on the specific satellite and orbital location in question) have greater flexibility to restore service to their customers in the event of a partial or total satellite failure. In addition, their larger sizes may enable them to devote more resources, both human and financial, to sales, operations, product development and strategic alliances and acquisitions.

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*Regional and domestic providers:* Telesat also competes against regional FSS operators, including:

- in North America: Ciel, ViaSat/WildBlue, HNS/EchoStar, Satmex and Hispasat;
- in Europe, Middle East, Africa: Arabsat, Nilesat, HellasSat, RSCC, Yahsat, Turksat and Spacecom;
- in Asia: AsiaSat, Measat, Thaicom, APT, PT Telkom, Optus and Asia Broadcast Satellite; and
  - in Latin America: Satmex, Star One, Arsat, HispaSat and Hispamar.

A number of other countries have domestic satellite systems against which Telesat competes in those markets.

The Canadian government opened Canadian satellite markets to foreign satellite operators as part of its 1998 World Trade Organization commitments to liberalize trade in basic telecommunications services. As of January 2014, approximately 85 non-Canadian FSS satellites are listed as having been approved by Industry Canada for use in Canada. Three of these are Telesat satellites licensed by other administrations and one is a satellite on which Telesat owns the Canadian-coverage capacity. The growth in satellite service providers using or planning to use Ka-band, including Avanti Communications, O3b, ViaSat/WildBlue, Eutelsat, HNS/EchoStar, Inmarsat, SES, Yahsat and others, will result in increased competition.

In addition, the FSS and the Mobile Satellite Services (“MSS”) sectors, which have historically served distinct customer requirements, are converging. As a result, Telesat faces competition from MSS operators which it expects will increase in the future.

***Terrestrial Service Providers***

Providers of terrestrial-based communications services compete with satellite operators. Increasingly, in developed and developing countries alike, governments are providing funding and other incentives to encourage the expansion of terrestrial networks resulting in increased competition for FSS operators.

***Consulting Services***

The market for satellite consulting services is generally comprised of a few companies qualified to provide services in specific areas of expertise. Telesat's competitors are primarily United States- and European-based companies.

### *Satellite Fleet & Ground Resources*

As of December 31, 2013, Telesat had 14 in-orbit satellites. In addition, Telesat owns the Canadian Ka-band payload on the ViaSat-1 satellite.

Telesat also has ground facilities located around the world, providing both control services to its satellite fleet, as well as to the satellites of other operators as part of its consulting services offerings. Telesat's primary satellite control center ("SCC") is located at its headquarters in Ottawa, Ontario, with a second SCC located in Allan Park, Ontario. A third SCC, in Rio de Janeiro, Brazil is used to operate Telstar 14R/Estrela do Sul 2. In addition, Telesat leases other technical facilities that provide customers with a host of teleport and hub services.

Telesat's North American focused fleet is comprised of seven satellites (Anik F1R, Anik F2, Anik F3, Nimiq 1, Nimiq 4, Nimiq 5 and Nimiq 6), plus the Canadian beams on ViaSat-1. Telesat's international fleet is comprised of five satellites (Anik F1, Telstar 11N, Telstar 12, Telstar 14R/Estrela do Sul 2 and Telstar 18). Telesat's Anik G1 satellite provides service for both North and South America. Telesat's Nimiq 2 is currently being relocated to a different orbital location.

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The table below summarizes selected data relating to Telesat's owned in-orbit satellite capacity as of December 31, 2013:

|                               | <b>Orbital Location</b>                           | <b>Launch</b>     | <b>Manufacturer's<br/>End-of-Service<br/>Life</b> | <b>Expected<br/>End-of-<br/>Orbital<br/>Maneuver Life<sup>(1)</sup></b> | <b>Frequency<sup>(2)</sup></b> | <b>Model</b>                     |
|-------------------------------|---|-------------------|---|---|--------------------------------|----------------------------------|
|                               | <b>Regions<br/>Covered</b>                        | <b>Date</b>       | <b>Life</b>                                       | <b>Life<sup>(1)</sup></b>   | <b>Frequency<sup>(2)</sup></b> | <b>Model</b>                     |
| <b>Anik F1</b>                | 107.3° WL South<br>America                        | November<br>2000  | 2016  | 2022  | C/Ku                           | BSS702<br>(Boeing)               |
| <b>Anik F1R<sup>(3)</sup></b> | 107.3° WL North<br>America                        | September<br>2005 | 2020  | 2023  | C/Ku/L                         | E3000<br>(EADS<br>Astrium)       |
| <b>Anik F2</b>                | 111.1° WL Canada,<br>Continental United<br>States | July 2004         | 2019  | 2027  | C/Ku/Ka                        | BSS702<br>(Boeing)               |
| <b>Anik F3</b>                | 118.7° WL Canada,<br>Continental United<br>States | April 2007        | 2022  | 2026  | C/Ku/Ka                        | E3000<br>(EADS<br>Astrium)       |
| <b>Anik G1</b>                | 107.3° WL<br>Canada, South America                | April 2013        | 2028  | 2039  | C/Ku/X                         | SS/L 1300<br>A2100 AX            |
| <b>Nimiq 1</b>                | Not Applicable <sup>(4)</sup>                     | May 1999          | 2011  | 2021  | Ku                             | (Lockheed<br>Martin)<br>A2100 AX |
| <b>Nimiq 2</b>                | Not Applicable <sup>(4)</sup>                     | December<br>2002  | 2015  | 2021  | Ku/Ka                          | (Lockheed<br>Martin)<br>E3000    |
| <b>Nimiq 4</b>                | 82° WL Canada<br>72.7° WL Canada,                 | September<br>2008 | 2023  | 2027  | Ku/Ka                          | (EADS<br>Astrium)                |
| <b>Nimiq 5</b>                | Continental United<br>States                      | September<br>2009 | 2024  | 2035  | Ku                             | SS/L 1300                        |
| <b>Nimiq 6</b>                | 91.1° WL Canada                                   | May 2012          | 2027  | 2046  | Ku                             | SS/L 1300                        |
| <b>Telstar 11N</b>            | 37.55° WL North and<br>Central America,           | February<br>2009  | 2024  | 2026  | Ku                             | SS/L 1300                        |



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|   |  |                 |      |      |      |           |
|---|--|-----------------|------|------|------|-----------|
|   | Europe, Africa and the<br>maritime Atlantic<br>Ocean region<br>15°WL Eastern United<br>States, SE Canada,<br>Europe, Russia, Middle<br>East, South Africa,<br>portions of South and<br>Central America<br>63°WL Brazil and<br>portions of Latin<br>America, North<br>America, Atlantic<br>Ocean<br>138° EL India, South<br>East Asia, China,<br>Australia and Hawaii |                 |      |      |      |           |
| <b>Telstar 12</b>                           |  | October<br>1999 | 2012 | 2017 | Ku   | SS/L 1300 |
| <b>Telstar<br/>14R/Estrela<br/>do Sul 2</b> |  | May 2011        | 2026 | 2024 | Ku   | SS/L 1300 |
| <b>Telstar 18<sup>(5)</sup></b>             |  | June 2004       | 2017 | 2018 | C/Ku | SS/L 1300 |

Telesat's current estimate of when each satellite will be decommissioned, taking account of anomalies and malfunctions the satellites have experienced to date and other factors such as remaining fuel levels, consumption rates and other available engineering data. These estimates are subject to change and it is possible that the actual (1)orbital maneuver life of any of these satellites will be shorter than Telesat currently anticipates. Further, it is anticipated that the payload capacity of each satellite may be reduced prior to the estimated end of orbital maneuver life. For example, Telesat currently anticipates that it will need to commence the turn-down of transponders on Anik F1 prior to the end of commercial service life, as a result of further degradation in available power.

(2) Includes the direct broadcast satellite ("DBS") Ku-Band, extended C-band and extended Ku-band in certain cases.

(3) Telesat does not provide service in the L-band. The L-band payload is licensed to Telesat's customer by the FCC.

(4) Nimiq 1 is currently located in a non-Telesat orbital slot, and Nimiq 2 is currently being relocated to a different orbital location.

(5)

Includes 16.6 MHz of C-band capacity provided to the Government of Tonga in lieu of a cash payment for the use of the orbital location. The satellite carries additional transponders (the "APT transponders"), as to which APT has a prepaid lease through the end of life of the satellite in consideration for APT's funding a portion of the satellite's cost. This transaction was accounted for as a sales-type lease, because substantially all of the benefits and risks incident to the ownership of the leased transponders were transferred to APT. Telesat has agreed with APT among other things that if Telesat is able to obtain the necessary approvals and licenses from the U.S. government under U.S. export laws, it would transfer title to the APT transponders on Telstar 18 to APT, as well as a corresponding interest in the elements on the satellite that are common to or shared by the APT transponders and the Telesat transponders. As required under its agreement with APT, Telesat acquired two transponders from APT for an additional payment in August 2009.

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In addition, Telesat has rights to satellite capacity on other satellites including the Ka-band Canadian payload consisting of nine user beams on ViaSat-1.

***Satellite Services Performance<sup>(1)</sup>***

Loral holds a 62.8% economic interest and a 32.7% voting interest in Telesat Holdco. We use the equity method of accounting for our investment in Telesat Holdco, and its results are not consolidated in our financial statements. Our share of the operating results from our investment in this company is included in equity in net income of affiliates in our consolidated statements of operations and our investment is included in investments in affiliates in our consolidated balance sheet (see Note 6 to our consolidated financial statements).

|   | Year ended December 31, |        |        |
|---|-------------------------|--------|--------|
|   | 2013                    | 2012   | 2011   |
|   | (In millions)           |        |        |
| Revenue:  |                         |        |        |
| Total segment revenues                                      | \$ 868                  | \$ 846 | \$ 817 |
| Affiliate eliminations <sup>(2)</sup>                       | (868 )                  | (846 ) | (817 ) |
| Revenues from satellite services as reported                | \$ —                    | \$ —   | \$ —   |
| Operating income:   |                         |        |        |
| Total segment operating income                              | \$ 435                  | \$ 354 | \$ 515 |
| Affiliate eliminations <sup>(2)</sup>                       | (435 )                  | (354 ) | (515 ) |
| Operating income from satellite services after eliminations | \$ —                    | \$ —   | \$ —   |

<sup>(1)</sup> See Consolidated Operating Results in Management's Discussion and Analysis of Financial Condition and Results of Operations for significant items that affect comparability between the periods presented.

<sup>(2)</sup> Affiliate eliminations represent the elimination of amounts attributable to Telesat which is reflected in our consolidated financial statements under the equity method of accounting.

Total Telesat assets were \$4.9 billion, \$5.3 billion and \$5.3 billion as of December 31, 2013, 2012 and 2011, respectively. The decrease in total assets from December 31, 2012 to December 31, 2013 is primarily the result of the change in foreign exchange rates. Backlog was approximately \$4.7 billion and \$5.2 billion as of December 31, 2013 and 2012, respectively. The decrease in backlog is due to revenues recognized and exchange rate changes, partially offset by new orders. It is expected that approximately 15% of the backlog at December 31, 2013 will be recognized as revenue by Telesat in 2014.

**Sale of SS/L**

On November 2, 2012, Loral completed the sale (the “Sale”) of its wholly-owned subsidiary, SS/L, to MDA Communications Holdings, Inc. (“MDA Holdings”), a subsidiary of MacDonald, Dettwiler and Associates Ltd. (“MDA”). Pursuant to the purchase agreement (the “Purchase Agreement”), dated as of June 26, 2012, as amended on October 30, 2012, by and among Loral, SS/L, MDA and MDA Holdings, in a series of transactions, Loral received total cash payments of \$967.9 million plus, for the sale of certain real estate used in connection with SS/L’s business, a three-year promissory note in the principal amount of \$101 million (the “Land Note”).

Subsequent to the closing of the Sale and pursuant to the Purchase Agreement, Loral, in December 2012, paid MDA \$6.5 million as a result of the resolution of a contingency. Also, in April 2013, pursuant to the Purchase Agreement, we completed the final allocation of qualified pension plan assets between Loral and SS/L (see Note 13 to our consolidated financial statements).

The transaction was taxable, and, for tax purposes, treated as a sale of assets.

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Under the terms of the Purchase Agreement, Loral is obligated to indemnify SS/L for certain litigation costs and litigation damages, subject to certain capped cost-sharing by SS/L, and has retained control of the defense of the lawsuit against SS/L and Loral by ViaSat, Inc. (“ViaSat”) as well as SS/L’s counterclaims against ViaSat in that lawsuit. Under the terms of the Purchase Agreement, following a change of control of Loral, the liability of Loral for certain litigation costs and litigation damages is subject to a dollar cap. In addition, Loral is obligated to indemnify SS/L from liabilities with respect to certain pre-closing taxes.

The Land Note originally issued at closing provided for interest at the rate of 1% per annum with amortization in three equal annual installments on each March 31, commencing March 31, 2013. The Land Note was amended as described below and is backed by a letter of guarantee from Royal Bank of Canada.

On March 28, 2013, Loral and MDA amended the Purchase Agreement to modify SS/L’s capped cost sharing obligations related to Loral’s indemnification of certain litigation costs and litigation damages and also amended the Land Note to defer to March 31, 2014 the due date of the principal payment from MDA to Loral of \$33.7 million due originally on March 31, 2013 with an increase in the interest rate applicable to this tranche of the Land Note from 1.0% to 1.5% effective as of April 1, 2013.

*Other*

We also own 56% of XTAR, LLC (“XTAR”), a joint venture between Loral and Hisdesat Servicios Estrategicos, S.A. (“Hisdesat”). We account for our ownership interest in XTAR under the equity method of accounting because we do not control certain of its significant operating decisions. XTAR owns and operates an X-band satellite, XTAR-EUR located at 29° E.L., which entered service in March 2005. The satellite is designed to provide X-band communications services exclusively to United States, Spanish and allied government users throughout the satellite’s coverage area, including Europe, the Middle East and Asia. The government of Spain granted XTAR rights to an X-band license, normally reserved for government and military use, to develop a commercial business model for supplying X-band capacity in support of military, diplomatic and security communications requirements. XTAR also leases 7.2 72 MHz X-band transponders on the Spainsat satellite located at 30° W.L. owned by Hisdesat, which entered commercial service in April 2006. These transponders, designated as XTAR-LANT, allow XTAR to provide its customers in the U.S. and abroad with additional X-band services and greater flexibility. XTAR currently has contracts to provide X-band services to the U.S. Department of Defense, U.S. Department of State, various agencies of the Spanish Government, the Belgium Ministry of Defense, the Norwegian Ministry of Defense and the Danish armed forces. For more information on XTAR see Note 6 to the Loral consolidated financial statements.

**REGULATION**

Telesat is subject to regulation by government authorities in Canada, the United States and other countries in which it operates and is subject to the frequency and orbital location coordination process of the International Telecommunication Union (“ITU”). Telesat’s ability to provide satellite services in a particular country or region is subject also to the technical constraints of its satellites, international coordination, local regulation including as it applies to securing landing rights and licensing requirements.

### *Canadian Regulatory Environment*

Telesat was established by the government of Canada in 1969 under the Telesat Canada Act. As part of the Canadian government’s divestiture of its shares in Telesat, pursuant to the Telesat Canada Reorganization and Divestiture Act (1991), or the Telesat Divestiture Act, Telesat was continued on March 27, 1992 as a business corporation under the Canada Business Corporations Act, the Telesat Canada Act was repealed and the Canadian government sold its shares in Telesat. The Telesat Divestiture Act provides that no legislation relating to the solvency or winding-up of a corporation applies to Telesat and that its affairs cannot be wound up unless authorized by an Act of Parliament. In addition, Telesat and its shareholders and directors cannot apply for Telesat’s continuation in another jurisdiction or dissolution unless authorized by an Act of Parliament.

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Telesat is a Canadian carrier under the Telecommunications Act (Canada), or the Telecom Act. The Telecom Act authorizes the Canadian Radio-Television and Telecommunications Commission (“CRTC”) to regulate various aspects of the provision of telecommunications services by Telesat and other telecommunications service providers. Under the current regulatory regime, Telesat has pricing flexibility subject to a price ceiling on certain full period FSS services offered in Canada under minimum five-year arrangements, and otherwise Telesat is not required to file tariffs for approvals. Telesat’s DBS services offered within Canada are also subject to CRTC regulation, but have been treated as distinct from its FSS services and facilities. Telesat requires CRTC approval of customer agreements relating to the sale of DBS capacity in Canada, including the rates, terms and conditions of service set out therein. Section 28(2) of the Telecom Act provides that the CRTC may allocate satellite capacity to particular broadcasting undertakings if it is satisfied that the allocation will further the implementation of the broadcasting policy for Canada. The exercise by the CRTC of its rights under section 28(2) of the Telecommunications Act could affect Telesat’s relationship with existing customers, which could have a material adverse effect on Telesat’s results of operations, business prospects and financial condition. In December 2013, the CRTC announced that in 2014 it will undertake an inquiry to examine satellite services offered in Canada, including the rates charged by satellite operators. The CRTC will also launch a proceeding to explore how infrastructure investments in transport facilities in Northwestel’s operating territory could be funded.

Telesat’s operations are also subject to regulation and licensing by Industry Canada pursuant to the Radiocommunication Act (Canada). Industry Canada has the authority to issue licenses, establish standards, assign Canadian orbital locations and plan the allocation and use of the radio frequency spectrum, including the radio frequencies upon which Telesat’s satellites and earth stations depend. The Minister responsible for Industry Canada has broad discretion in exercising this authority to issue licenses, fix and amend conditions of licenses and to suspend or even revoke them. Telesat’s licenses to operate the Anik and Nimiq satellites require it to comply with research and development and other industrial and public benefit commitments, to pay annual radio authorization fees and to provide all-Canada satellite coverage.

Industry Canada traditionally licensed satellite radio spectrum using a competitive licensing process. In 2012, Industry Canada conducted a public consultation on the licensing framework for FSS and BSS in Canada. As a result of the consultation, changes in policy were announced in November 2013. Effective January 6, 2014, all FSS and BSS licenses will be awarded to qualified applicants on a first-come, first-served basis and spectrum licenses will replace radio licenses. Industry Canada is also reviewing the license fees it will charge spectrum license holders but has not yet implemented any changes. The term of spectrum licenses will be 20 years, with a high expectation of renewal. Industry Canada may, however, issue licenses with a shorter term.

The Canadian government opened Canadian satellite markets to foreign satellite operators as part of its 1998 World Trade Organization (“WTO”) commitments to liberalize trade in basic telecommunications services, with the exception of DTH television services provided through FSS or DBS facilities. Satellite digital audio radio service markets were also closed to foreign entry until 2005. In September 2005, the Canadian government revised its satellite-use policy to permit the use of foreign-licensed satellites for digital audio radio services in Canada. Further liberalization of the policy may occur and could result in increased competition in Canadian satellite markets.

Since November 2000, pursuant to the CRTC's Decision CRTC 2000-745, virtually all telecommunications service providers are required to pay contribution charges based on their Canadian telecommunications service revenues, minus certain deductions (e.g., retail Internet and paging revenues, terminal equipment sales and inter-carrier payments). The contribution rate varies from year to year. It was initially set at 4.5% of eligible revenues but was significantly reduced in subsequent years. The rate for 2013 was 0.53%.

### ***United States Regulatory Environment***

The Federal Communications Commission ("FCC") regulates the provision of satellite services to, from, or within the United States.

Telesat has chosen to operate its U.S.-authorized satellites, Telstar 11N and Telstar 12, on a non-common carrier basis. Consequently, it is not subject to rate regulation or other common carrier regulations enacted under the Communications Act of 1934. Telesat pays FCC filing fees in connection with its space station and earth station applications and annual fees to defray the FCC's regulatory expenses. Annual and quarterly status reports must be filed with the FCC for interstate/international telecommunications, and contribution charges to the FCC's Universal Service Fund ("USF") based on eligible United States telecom revenues are paid on a quarterly and annual basis. The USF contribution rate is adjusted quarterly and is currently set at 16.4% for the first quarter of 2014. At the present time, the FCC does not assess USF contributions with respect to bare transponder capacity (i.e. agreements for space segment only). Telesat's United States telecom revenues that are USF eligible are currently small and its USF payments are not material.



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Telesat also owns and operates the portion of the ViaSat-1 satellite (115° WL) payload that is capable of providing service within Canada. The ViaSat-1 satellite is licensed by the United States.

The FCC currently grants satellite authorizations on a first-come, first-served basis to applicants who demonstrate that they are legally, technically and financially qualified, and that the public interest will be served by the grant. Under licensing rules, a bond must be posted for up to \$3 million when an FSS satellite authorization is granted. Some or the entire amount of the bond may be forfeited if there is a failure to meet any of the milestones for satellite contracting, design, construction, launch and commencement of operations. According to current licensing rules, the FCC will issue new satellite licenses for an initial 15-year term and will provide a licensee with an “expectancy” that a subsequent license will be granted for the replacement of an authorized satellite using the same frequencies. At the end of the 15-year term, a satellite that has not been replaced, or that has been relocated to another orbital location following its replacement, may be allowed to continue operations for a limited period of time subject to certain restrictions.

To facilitate the provision of FSS in C-, Ku- and Ka-band frequencies in the United States market, foreign licensed operators may apply to have their satellites placed on the FCC’s Permitted Space Station List. Telesat’s Anik F1, Anik F1R, Anik F2, Anik F3 and Telstar 14R/Estrela do Sul 2 satellites are currently on this list.

The United States made no WTO commitment to open its DTH, DBS or digital audio radio services to foreign competition, and instead indicated that provision of these services by foreign operators would be considered on a case-by-case basis, based on an evaluation of the effective competitive opportunities open to United States operators in the country in which the foreign satellite was licensed (i.e., an ECO-sat test) as well as other public interest criteria. While Canada currently does not satisfy the ECO-sat test in the case of DTH and DBS service, the FCC has found, in a number of cases, that provision of these services into the United States using Canadian-licensed satellites would provide significant public interest benefits and would therefore be allowed. In cases involving Telesat, United States service providers, Digital Broadband Applications Corp., DIRECTV and EchoStar, have all received FCC approval to access Canadian-authorized satellites under Telesat’s direction and control in Canadian-licensed orbital locations to provide DTH-FSS or DBS service into the United States.

The approval of the FCC for the acquisition of our ownership interest in Telesat was conditioned upon compliance by Telesat with commitments made to the Department of Justice, the Federal Bureau of Investigation and the Department of Homeland Security relating to the availability of certain records and communications in the United States in response to lawful United States law enforcement requests for such access.

The export of United States-manufactured satellites and technical information related to satellites, earth station equipment and provision of services to certain countries are subject to State Department, Commerce Department and Treasury Department regulations.

In 1999, the United States State Department published amendments to the International Traffic in Arms Regulations (“ITAR”) which included satellites on the list of items requiring export licenses. These provisions have limited Telesat’s access to technical information and have had a negative impact on Telesat’s international consulting revenues.

If Telesat does not maintain its existing authorizations or obtain necessary future authorizations under the export control laws and regulations of the United States, Telesat may be unable to export technical information or equipment to non-U.S. persons and companies, including to its own non-U.S. employees, as required to fulfill existing contracts. If Telesat does not maintain its existing authorizations or obtain necessary future authorizations under the trade sanctions laws and regulations of the United States, Telesat may not be able to provide satellite capacity and related administrative services to certain countries subject to U.S. sanctions. Telesat’s ability to acquire new United States-manufactured satellites, procure launch services and launch new satellites, operate existing satellites, obtain insurance and pursue its rights under insurance policies or conduct its satellite-related operations and consulting activities could also be negatively affected if Telesat and its suppliers are not able to obtain and maintain required U.S. export authorizations.

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***Regulation Outside Canada and the United States***

The Brazilian national telecommunications agency, ANATEL, has authorized Telesat, through its subsidiary, Telesat Brasil Capacidade de Satélites Ltda. (“TBCS”), to operate a Ku-band FSS satellite at the 63° WL orbital location. In December 2008, TBCS entered into a new 15-year Concession Agreement with ANATEL which requires TBCS to dedicate a minimum amount of bandwidth to serve only Brazil until May 2014. After May 2014, this requirement will be removed. The Concession Agreement obligates TBCS to operate the satellite in accordance with Brazilian telecommunications law and contains provisions to enable ANATEL to levy fines for failure to perform according to the Concession terms.

Telesat, through its subsidiary Telesat Satellite LP, owns Telstar 18, which operates at the 138° EL orbital location under an agreement with APT, which has been granted the right to use the 138° EL orbital location by The Kingdom of Tonga. APT is the direct interface with the Tonga regulatory bodies. Because Telesat gained access to this orbital location through APT, there is greater uncertainty with respect to its ability to maintain access to this orbital location and the frequencies for replacement satellites.

Telesat owns and operates the portion of the ViaSat-1 satellite (115° WL) payload that is capable of providing service within Canada. ViaSat-1 operates in accordance with a license granted by the FCC in the United States. However, by virtue of an intergovernmental arrangement between the United States and the United Kingdom, ViaSat-1 operates in accordance with ITU networks filed by the United Kingdom regulatory agency, OFCOM, on behalf of the Isle of Man. The Isle of Man is a British Crown Dependency and Isle of Man satellite orbital filings are filed with the ITU-BR by OFCOM. ManSat Ltd. has been granted exclusive rights by the Isle of Man Government to manage all aspects of Isle of Man satellite orbital filings. Both Telesat and ViaSat have a commercial relationship with ManSat. ViaSat and Telesat have agreed to cooperate in their dealings with ManSat with respect to the ViaSat-1 satellite for OFCOM and ITU purposes.

***Landing Rights and Other Regulatory Requirements***

In addition to regulatory requirements governing the use of orbital locations, most countries regulate transmission signals to, and for uplink signals from, their territory. Telesat has landing rights in more than 140 countries worldwide. In many jurisdictions, landing rights are granted on a per satellite basis and applications must be made to secure landing rights on replacement satellites.

***International Regulatory Environment — International Telecommunication Union***

The ITU, a body of the United Nations, is responsible for administering access by member states to frequencies in the radio portion of the electromagnetic spectrum. The ITU Radio Regulations set forth the process that member states must follow to secure rights for satellites to use frequencies at orbital locations and the obligations and restrictions that govern such use. The process includes, for example, a “first-come, first-served” system for gaining access to certain frequencies at orbital locations and time limits for bringing the frequencies into use. Other frequencies at specified orbital locations have been reserved in perpetuity for individual administrations’ use.

The Canadian, United States and other member states have rights to use certain frequencies at orbital locations. Telesat has been authorized by its ITU filing administrators (Canada, USA, Brazil and United Kingdom) to use certain frequencies at orbital locations. In addition, through commercial arrangements, Telesat has the right to use certain frequencies for which the Kingdom of Tonga has the rights. Authorized frequencies include those already used by its current satellites, and additional frequencies at various orbital locations that must be brought into use within specified time limits.

The ITU Radio Regulations also govern the process used by satellite operators to coordinate their operations with other satellite operators to avoid harmful interference. Each member state is required to give notice of, coordinate, and register its proposed use of radio frequency assignments at associated orbital locations with the ITU. The filing and registration process is administered by the ITU Radiocommunications Bureau (the “ITU-BR”).

Once a member state has filed with the ITU-BR its proposed use of frequencies at a given orbital location, other member states inform that member state and the ITU-BR of any intended use that has the potential to cause interference to either existing operations, or operations that may occur in accordance with priority rights. The member states are then obligated to negotiate with each other in an effort to coordinate the proposed uses and resolve interference concerns. If all outstanding issues are resolved, the member states notify the ITU-BR that coordination has been successfully completed, which is a requirement for the frequency use to be entered into the ITU’s Master Register (“MIFR”). Registered frequencies are entitled under international law to interference protection from subsequent or nonconforming uses.

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Under the ITU Radio Regulations, a member state that places a satellite or any ground station into operation without completing coordination could be vulnerable to interference from other systems and may have to alter the operating parameters of its satellite if harmful interference occurs to other users already entered in the MIFR or that have priority rights.

The process of ITU filing and notification in the MIFR of frequencies spans a period of seven to eight years, or longer, depending upon the frequency band and the various provisions of the ITU Radio Regulations that may be invoked. Telesat's authorized frequencies are in various stages of the coordination and notification process. Many frequencies have completed the process and have been registered in the MIFR. In other cases, coordination is on-going so that entry into the MIFR is pending. This is typical for satellite operators. Depending upon the outcome of coordination discussions with other satellite operators Telesat may need to make concessions in terms of how a frequency may be used. This, in turn, could have a material adverse impact on Telesat's financial condition, as well as on the value of its business. The failure to reach an appropriate arrangement with such satellite operators may render it impossible to secure entry into the MIFR and result in substantial restrictions on the use and operations of Telesat's existing satellites at their orbital locations. In the event disputes arise during the coordination process or thereafter, the ITU Radio Regulations set forth procedures for resolving disputes but do not contain a mandatory dispute resolution mechanism or an enforcement mechanism. Rather, the rules invite a consensual dispute resolution process for parties to reach a mutually acceptable agreement. Neither the rules nor international law provide a clear remedy for a party where this voluntary process fails.

Although non-governmental entities, including Telesat, participate at the ITU, only national administrations have full standing as ITU members. Consequently, Telesat must ultimately rely on the administrations of Canada, the United States, Brazil, the United Kingdom and the Kingdom of Tonga to represent its interests, including submitting and coordinating the ITU satellite networks that provide orbital locations and frequency information within the ITU process described above.

## **PATENTS AND PROPRIETARY RIGHTS**

As of December 31, 2013, Telesat had seven patents, all in the United States. These patents expire between 2018 and 2027. Telesat also has several pending domestic and international patent applications.

There can be no assurance that any of the foregoing pending patent applications will be issued. Moreover, there can be no assurance that infringement of existing third party patents has not occurred or will not occur. Additionally, because the patent application process is confidential, there can be no assurance that third parties, including competitors, do not have patents pending that could result in issued patents which Telesat may infringe. In such event, Telesat may be restricted from continuing the infringing activities, which could adversely affect its business, or Telesat may be required to obtain a license from a patent holder and pay royalties, which would increase the cost of doing business.

## **RESEARCH AND DEVELOPMENT**

Telesat's research and development expenditures are incurred for the studies associated with advanced satellite system designs and experimentation and development of space, satellite and ground communications products. This also includes the development of innovative and cost effective satellite applications for the various customer segments it serves.

## **FOREIGN OPERATIONS**

Telesat's revenues from non-U.S. customers, primarily in Canada, Asia, Europe and Latin America represented 69%, 68% and 69% of its consolidated revenues for the years ended December 31, 2013, 2012 and 2011, respectively. At December 31, 2013, 2012 and 2011, substantially all of its long-lived assets were located outside of the United States, primarily in Canada, with the exception of in-orbit satellites. (See Item 1A – "*Risk Factors* – Telesat is subject to risks associated with doing business internationally.")

## **EMPLOYEES**

As of December 31, 2013, Loral had 22 full time employees.

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As of December 31, 2013, Telesat and its subsidiaries had approximately 423 full and part time employees, approximately 3% of whom are subject to collective bargaining agreements. Telesat's employee body is primarily comprised of professional engineering, sales and marketing staff, administrative staff and skilled technical workers. Telesat considers its employee relations to be good.

**OTHER**

Loral, a Delaware corporation, was formed on June 24, 2005, to succeed to the business conducted by its predecessor registrant, Loral Space & Communications Ltd. ("Old Loral"), which emerged from chapter 11 of the federal bankruptcy laws on November 21, 2005 (the "Effective Date") pursuant to the terms of the fourth amended joint plan of reorganization, as modified.

**AVAILABLE INFORMATION**

Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports are available without charge on our web site, [www.loral.com](http://www.loral.com), as soon as reasonably practicable after they are electronically filed with or furnished to the Securities and Exchange Commission. Copies of these documents also are available in print, without charge, from Loral's Investor Relations Department, 888 Seventh Avenue, New York, NY 10106. Loral's web site is an inactive textual reference only, meaning that the information contained on the web site is not part of this report and is not incorporated in this report by reference.

**Item 1A. Risk Factors**

**I. Financial and Telesat Investment Risk Factors**

**Telesat's profitability may be adversely affected by swings in the global financial markets, which may have a material adverse effect on Telesat's customers and suppliers.**

Swings in the global financial markets that include illiquidity, market volatility, changes in interest rates and currency exchange fluctuations can be difficult to predict and negatively affect the ability of certain customers to make payments when due. Such swings may materially and adversely affect us due to the potential insolvency of Telesat's suppliers and customers, inability of customers to obtain financing for their transponder leases, decreased customer demand, delays in supplier performance and contract terminations. Telesat's customers may not have access to capital

or a willingness to spend capital on transponder leases, or their levels of cash liquidity with which to pay for transponder leases may be adversely affected. Access of Telesat's suppliers to capital and liquidity with which to maintain their inventories, production levels or product quality may be adversely affected, which could cause them to raise prices or cease operations. As a result, we may experience a material adverse effect on our business, results of operations and financial condition. These potential effects of swings in the global financial markets are difficult to forecast and mitigate.

**Our equity investment in Telesat may be at risk because of Telesat's leverage.**

At December 31, 2013, Telesat had outstanding indebtedness of CAD 3.4 billion and additional borrowing capacity of CAD 140 million under its revolving facility, based on a U.S. dollar/Canadian dollar exchange rate of \$1.00/CAD 1.0623. Approximately CAD 2.5 billion of this total borrowing capacity is debt that is secured by substantially all of the assets of Telesat. This indebtedness represents a significant amount of indebtedness for a company the size of Telesat. The agreements governing this indebtedness impose operating and financial restrictions on Telesat's activities. These restrictions on Telesat's ability to operate its business could seriously harm its business by, among other things, limiting its ability to take advantage of financing, merger and acquisition and other corporate opportunities, which could in time adversely affect the value of our investment in Telesat.

Borrowings under Telesat's Senior Secured Credit Facilities are at variable rates of interest and expose Telesat to interest rate risk. Assuming all revolving loans are fully drawn, each quarter point change in interest rates would result in a CAD 6.5 million change in annual interest expense on indebtedness under the Senior Secured Credit Facilities. Telesat has entered into, and in the future it may enter into, interest rate swaps that involve the exchange of floating for fixed rate interest payments in order to reduce interest rate volatility. Telesat may not, however, maintain interest rate swaps with respect to all of its variable rate indebtedness, and any swaps Telesat enters into may not fully mitigate its interest rate risk, may prove disadvantageous or may create additional risks.



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Telesat's indebtedness includes \$1.7 billion that is denominated in U.S. dollars and is unhedged with respect to foreign exchange rates. Changes in exchange rates impact the amount that Telesat pays in interest and may significantly increase the amount that Telesat is required to pay in Canadian dollar terms to redeem the indebtedness either at maturity, or earlier if redemption rights are exercised or other events occur which require Telesat to offer to purchase the indebtedness prior to maturity, and to repay funds drawn under its US-dollar denominated facility. Unfavorable exchange rate changes could affect Telesat's ability to repay or refinance this debt.

A breach of the covenants contained in any of Telesat's loan agreements, including without limitation, a failure to maintain the financial ratios required under such agreements, could result in an event of default. If an event of default were to occur, Telesat's lenders would be able to accelerate repayment of the related indebtedness, and it may also trigger a cross default under other Telesat indebtedness.

If Telesat is unable to repay or refinance its secured indebtedness when due (whether at the maturity date or upon acceleration as a result of a default), the lenders will have the right to proceed against the collateral granted to them to secure such indebtedness, which consists of substantially all of the assets of Telesat and its subsidiaries. Telesat's ability to make payments on, or repay or refinance, its debt, will depend largely upon its future operating performance and market conditions. Disruptions in the financial markets could make it more difficult to renew or extend Telesat's facilities at current commitment levels on similar terms or at all. In the event that Telesat is not able to service or refinance its indebtedness, there would be a material adverse effect on the value of our equity investment in Telesat.

**Telesat's financial results and our U.S. dollar reporting of Telesat's financial results will be affected by volatility in the Canadian/U.S. dollar exchange rate.**

Portions of Telesat's revenue, expenses and debt are denominated in U.S. dollars and changes in the U.S. dollar/Canadian dollar exchange rate may have a negative impact on Telesat's financial results and affect the ability of Telesat to repay or refinance its borrowings. Telesat's main currency exposures as of December 31, 2013 lie in its U.S. dollar denominated cash and cash equivalents, accounts receivable, accounts payable and debt financing. The most significant impact of variations on the exchange rate is on the U.S. dollar denominated debt financing. As of December 31, 2013, a five percent increase (decrease) in the Canadian dollar against the U.S. dollar would have increased (decreased) Telesat's net income by approximately \$141 million. This analysis assumes all other variables, in particular interest rates, remain constant.

Loral reports its investment in Telesat in U.S. dollars while Telesat reports its financial results in Canadian dollars. Loral reports its investment in Telesat using the equity method of accounting. As a result, Telesat's results of operations are subject to conversion from Canadian dollars to U.S. dollars. Changes in the U.S. dollar relationship to the Canadian dollar affect how our financial results as they relate to Telesat are reported in our consolidated financial statements. During 2013, the exchange rate moved from US\$1.00/CAD 0.9921 at December 31, 2012 to US\$1.00/CAD 1.0623 at December 31, 2013.

**While we own 62.8% of Telesat on an economic basis, we own only 32.7% of its voting stock and therefore do not have the right to elect or appoint a majority of its Board of Directors and our interests and those of the other Telesat shareholders may diverge or conflict.**

While we own 62.8% of the economic interests in Telesat, we hold only 32.7% of its voting interests. Although the restrictions on foreign ownership of Canadian satellites have been removed by the government of Canada, we are still subject to our shareholders agreement with the Public Sector Pension Investment Board (“PSP”) and the articles of incorporation of Telesat Holdco, which do not allow us to own more voting stock of Telesat Holdco than we currently own. Also, under our shareholders agreement, the governance and management of Telesat is vested in its 10-member Board of Directors, comprised of three Loral-appointed directors, three PSP-appointed directors and four independent directors, two of whom also own Telesat shares with nominal economic value and 31.05% and 6.82% of the voting interests for Telesat directors, respectively. While we own a greater voting interest in Telesat than any other single stockholder with respect to election of directors and we and PSP, which owns 29.4% of the voting interests for directors and 67.3% of the voting interests for all other matters, together own a majority of Telesat’s voting power, circumstances may occur where our interests and those of PSP diverge or are in conflict. For example, it is likely that any strategic transaction involving our ownership interests in Telesat that we wish to pursue will require the cooperation of PSP, and PSP may not share our objectives or wish to pursue transactions in which we are interested or any transaction at all. In the event that our interests differ from those of PSP, PSP, with the agreement of at least three of the four independent directors, may, subject to veto rights that we have under Telesat’s shareholders agreement, cause Telesat to take actions contrary to our wishes. These veto rights are, however, limited to certain extraordinary actions — for example, the incurrence of more than \$100 million of indebtedness or the purchase of assets at a cost in excess of \$100 million. Moreover, our right to block these actions under the shareholders agreement falls away if, subject to certain exceptions, either (i) ownership or control, directly or indirectly by Dr. Mark H. Rachesky (President of MHR Fund Management LLC, or MHR, which, through its affiliated funds is our largest stockholder) of our voting stock falls below certain levels other than in certain specified circumstances or (ii) there is a change in the composition of a majority of the members of Loral’s board of directors over a consecutive two-year period without the approval of the incumbent directors.

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**We may face indemnification claims from our sale of SS/L.**

In the fourth quarter of 2012, we completed the sale of our subsidiary, SS/L, to MDA. Under the terms of the purchase agreement related to the SS/L sale, we are obligated to indemnify MDA for (1) pre-closing taxes; and (2) Covered Litigation Costs and Covered Litigation Damages (as such terms are defined in the Purchase Agreement) relating to the ViaSat lawsuit, subject to certain sharing formulas and caps. MDA has the right to offset against payments due to us under the Land Note, amounts that have been finally determined to be due pursuant to those indemnification claims. In certain circumstances, MDA has the right to deposit amounts due to us under the Land Note in escrow until pending indemnification claims are resolved. Indemnification claims under the Purchase Agreement could exceed amounts due to us pursuant to the Land Note requiring us to use our existing liquidity to pay such claims. To date, other than with respect to the ViaSat lawsuit, MDA has submitted one unresolved claim for indemnification which relates to pre-closing taxes. We intend vigorously to contest the underlying tax assessment, but there can be no assurance that we will be successful. MDA has also asserted that Loral is obligated to defend and indemnify SS/L with respect to a second patent infringement lawsuit brought by ViaSat against SS/L. We have rejected MDA's assertion that it is obligated to defend and indemnify SS/L on the basis that the new lawsuit does not fall within our defense and indemnification obligations under the Purchase Agreement. The parties have agreed, however, to defer determination of whether Loral is obligated to defend and indemnify SS/L for the new lawsuit until the earlier of judgment or settlement of either of the ViaSat actions and October 25, 2016. There can be no assurance that a dispute will not arise as to whether Loral is obligated to defend and indemnify SS/L for the new ViaSat lawsuit or if such a dispute were to arise that Loral would prevail. We may not be able to settle indemnification claims at or below the recorded value in our financial statements, and indemnification claims under the Purchase Agreement, whether pending now or made in the future, could have a material adverse effect on our financial condition, including liquidity, and results of operations.

**Loral Space & Communications Inc., the parent company, is a holding company with no current operations; we are dependent on cash flow from our affiliates to meet our financial obligations.**

The parent company is a holding company with ownership interests in Telesat and XTAR, LLC ("XTAR"). The parent company has no independent operations or operating assets and has ongoing cash requirements. The ability of Telesat and XTAR to make payments or distributions to the parent company, whether as dividends or as payments under applicable management and consulting agreements or otherwise, will depend on their operating results, including their ability to satisfy their own cash flow requirements and obligations including, without limitation, their debt service obligations. Moreover, covenants contained in the debt agreements of Telesat impose limitations on its ability to dividend funds to the parent company. Even if the applicable debt covenants would permit Telesat to pay dividends, the parent company will not have the ability to cause Telesat to do so. See above "While we own 62.8% of Telesat on an economic basis, we own only 32.7% of its voting stock and therefore do not have the right to elect or appoint a majority of its Board of Directors and our interests and those of the other Telesat shareholders may diverge or conflict." Likewise, any dividend payments by XTAR would require the prior consent of our Spanish partner in the joint venture.

The parent company earns a consulting fee of \$5 million a year from Telesat. Telesat's loan documents generally permit this consulting fee from Telesat to be paid to the parent company in cash except if the senior secured leverage ratio under Telesat's credit and note agreements is greater than 5.25 to 1. When the ratio is greater than 5.25 to 1.0, the consulting fee is paid through the issuance of promissory notes to Loral with an interest rate of 7% and a maturity date of October 31, 2018. Whether Telesat meets the financial performance criteria to enable payment is dependent upon, among other things, foreign exchange rates which are constantly fluctuating. We had notes receivable from Telesat of nil and \$1.3 million as of December 31, 2013 and 2012, respectively, related to payment of consulting fees. It is uncertain at this time whether Telesat will be permitted to continue to pay the consulting fee in cash in the future.

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In connection with our assignment in March 2011 to Telesat of our interest in the Canadian payload on the Viasat-1 satellite, Telesat agreed that, if it obtains certain supplemental capacity on the payload, Loral will be entitled to receive one-half of any net revenue actually earned by Telesat in connection with the leasing of such supplemental capacity to its customers during the first four years after the commencement of service using the supplemental capacity. Loral earned \$1.3 million and \$1.0 million for the years ended December 31, 2013 and 2012, respectively, and had a receivable of \$0.3 million as of December 31, 2013 under this revenue share. There can be no assurance that Loral will receive significant revenues in future years under this agreement.

**XTAR has not generated sufficient revenues to meet all of its contractual obligations, which are substantial.**

XTAR's take-up rate in its service has been slower than anticipated. As a result, it has deferred certain payments owed to us, Hisdesat and Telesat, including payments due under an agreement with Hisdesat to lease certain transponders on the Spainsat satellite. These lease obligations were \$25 million in 2013 with increases thereafter to a maximum of \$28 million per year through the end of the useful life of the satellite, which is estimated to be in 2022. In addition, XTAR has entered into an agreement with Hisdesat whereby the past due balance on the Spainsat transponders of \$32.3 million as of December 31, 2008, together with a deferral of \$6.7 million in payments due in 2009, became payable to Hisdesat over 12 years through annual payments of \$5 million. XTAR's lease and other obligations to Hisdesat, which will aggregate in excess of \$376 million over the life of the satellite, are substantial, especially in light of XTAR's limited revenues to date. XTAR has agreed that most of its excess cash balance would be applied towards making limited payments on these obligations, as well as payments of other amounts owed to us, Hisdesat and Telesat in respect of services provided by them to XTAR. Unless XTAR is able to generate a substantial increase in its revenues, these obligations will continue to accrue and grow, which may have a material and adverse effect on our equity interest in XTAR. As of December 31, 2013, \$6.9 million was due to Loral from XTAR.

**The soundness of financial institutions and counterparties could adversely affect Telesat or us.**

We and Telesat have exposure to many different financial institutions and counterparties (including those under credit, financing and insurance arrangements), including brokers and dealers, commercial banks, investment banks, insurance providers and other institutions and industry participants. We and Telesat are exposed to risk, including credit risk resulting from many of the transactions executed in connection with hedging activities, in the event that any lenders or counterparties, including insurance providers, are unable to honor their commitments or otherwise default under an agreement with Telesat or us.

**We have explored, are exploring and expect in the future to explore various strategic transactions; this process may have an adverse effect on our financial condition and results of operations whether or not a transaction is ultimately consummated.**

We have previously explored, and are exploring, potential strategic transactions involving Telesat. In the future, we expect to continue to pursue strategic alternatives involving Telesat with the goal of maximizing shareholder value. The process of pursuing a strategic transaction will result in transaction costs and may result in the diversion of the attention of operating management of Telesat from business operations, the disclosure of confidential information to competitors or potential customers as part of a due diligence process and an adverse perception of Telesat in the marketplace which could, among other things, adversely affect Telesat's ability to win new business. Any of such results could have a material adverse effect on our financial condition and results of operations whether or not a strategic transaction is consummated. There can be no assurance whether or when any transaction involving Loral or Telesat will occur, and, even if a transaction is consummated, there can be no assurance as to whether or to what degree such a transaction will be successful in maximizing value to our shareholders.

**We may explore and evaluate possible strategic transactions and alliances other than those involving Telesat which require financing which may not be available at all or on favorable terms.**

Loral may, in addition to exploring strategic transactions involving Telesat, from time to time, explore and evaluate possible strategic transactions and alliances which may include joint ventures and strategic relationships as well as business combinations or the acquisition or disposition of assets. In order to pursue certain of these opportunities, additional funds are likely to be required. There can be no assurance that we will enter into additional strategic transactions or alliances, nor do we know if we will be able to obtain the necessary financing for transactions that require additional funds on favorable terms, if at all.

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**As part of our business strategy, we or Telesat may complete acquisitions or dispositions, undertake restructuring efforts or engage in other strategic transactions. These actions could adversely affect our or Telesat's business, results of operations and financial condition.**

As part of our business strategy, we or Telesat may engage in discussions with third parties regarding, or enter into agreements relating to, acquisitions, dispositions, restructuring efforts or other strategic transactions in order to manage our or Telesat's product and technology portfolios or further our strategic objectives. In order to pursue this strategy successfully, we must identify suitable acquisition or alliance candidates and complete these transactions, some of which may be large and complex. Any of these activities may result in disruptions to our business and may not produce the full efficiency and cost reduction benefits anticipated.

**Instability in financial markets could adversely affect our ability to access additional capital.**

In past years, the volatility and disruption in the capital and credit markets reached unprecedented levels. If these conditions reoccur, there can be no assurance that we will not experience a material adverse effect on our ability to borrow money or have access to capital, if needed. Lenders may be unable or unwilling to lend money. In addition, if we determine that it is appropriate or necessary to raise capital in the future, the future cost of raising funds through the debt or equity markets may be expensive or those markets may be unavailable. If we were unable to raise funds through debt or equity markets, it could have a material adverse effect on our business, results of operations and financial condition.

**The Telesat information in this report other than the information included in the audited financial statements is based solely on information provided to us by Telesat.**

Because we do not control Telesat, we do not have the same control and certification processes with respect to the information contained in this report on our satellite services segment that we would have if we controlled Telesat. We are also not involved in managing Telesat's day-to-day operations. Accordingly, the Telesat information contained in this report other than the information included in the audited financial statements is based solely on information provided to us by Telesat and has not been separately verified by us.

## **II. Risk Factors Associated With Satellite Services**

**Telesat's in-orbit satellites may fail to operate as expected due to operational anomalies resulting in lost revenues, increased costs and/or termination of contracts.**

Satellites utilize highly complex technology and operate in the harsh environment of space and therefore are subject to significant operational risks while in orbit. The risks include in-orbit equipment failures, malfunctions and other kinds of problems commonly referred to as anomalies. Satellite anomalies include, for example, circuit failures, transponder failures, solar array failures, telemetry transmitter failures, battery cell and other power system failures, satellite control system failures and propulsion system failures. Some of Telesat's satellites have had malfunctions and other anomalies in the past. Acts of war, terrorism, magnetic, electrostatic or solar storms, space debris, satellite conjunctions or micrometeoroids could also damage Telesat's satellites.

Despite working closely with satellite manufacturers to determine the causes of anomalies and mitigate them in new satellites and to provide for intrasatellite redundancies for certain critical components to minimize or eliminate service disruptions in the event of failure, anomalies are likely to be experienced in the future, whether due to the types of anomalies described above or arising from the failure of other systems or components, and intrasatellite redundancy may not be available upon the occurrence of such anomalies. There can be no assurance that, in these cases, it will be possible to restore normal operations. Where service cannot be restored, the failure could cause the satellite to have less capacity available for sale, to suffer performance degradation, or to cease operating prematurely, either in whole or in part. For example, if the damaged solar array on Telstar 14R/Estrela do Sul 2 were to deploy unexpectedly in the future, this could result in a loss of capability to provide service.



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Any single anomaly or series of anomalies or other failure (whether full or partial) of any of Telesat's satellites could cause Telesat's revenues, cash flows and backlog to decline materially, could require Telesat to repay prepayments made by customers of the affected satellite and could have a material adverse effect on Telesat's relationships with current customers and its ability to attract new customers for satellite services. A failure could result in a customer terminating its contract for service on the affected satellite. If Telesat is unable to provide alternate capacity to an affected customer, the customer may decide to procure all or a portion of its future satellite services from an alternate supplier or the customer's business may be so adversely affected by the satellite failure that it may not have the financial ability to procure future satellite services. In addition, an anomaly that has a material adverse effect on a satellite's overall performance or expected orbital maneuver life could require Telesat to recognize an impairment loss, which in turn would adversely affect us. It may also require Telesat to expedite its planned replacement program, adversely affecting its profitability and increasing its financing needs and limiting the availability of funds for other business purposes. Finally, the occurrence of anomalies may adversely affect Telesat's ability to insure satellites at commercially reasonable premiums, if at all, and may cause insurers to demand additional exclusions in policies they issue.

**The actual orbital maneuver lives of Telesat's satellites may be shorter than Telesat anticipates and Telesat may be required to reduce available capacity on its satellites prior to the end of their orbital maneuver lives.**

Telesat anticipates that its satellites will have the end of orbital maneuver life dates described above in Item 1-Business. For all but one of Telesat's satellites, the expected end-of orbital maneuver life date goes beyond the manufacturer's end-of-service life date. A number of factors will affect the actual commercial service lives of Telesat's satellites, including:

the amount of propellant used in maintaining the satellite's orbital location or relocating the satellite to a new orbital location (and, for newly-launched satellites, the amount of propellant used during orbit raising following launch);

- the durability and quality of their construction;
- the performance of their components;
- conditions in space such as solar flares and space debris;
- operational considerations, including operational failures and other anomalies; and
- changes in technology which may make all or a portion of Telesat's satellite fleet obsolete.

Telesat has been forced to remove satellites from service prematurely in the past due to an unexpected reduction in their previously anticipated end-of-orbital maneuver life. It is possible that the actual orbital maneuver lives of one or more of Telesat's existing satellites may also be shorter than originally anticipated. Further, on some of Telesat's satellites it is anticipated that the total available payload capacity may need to be reduced prior to the satellite reaching its end-of-orbital maneuver life.

Telesat periodically reviews the expected orbital maneuver lives of each of its satellites using current engineering data. A reduction in the orbital maneuver life of any of Telesat's satellites could result in a reduction of the revenues generated by that satellite, the recognition of an impairment loss and an acceleration of capital expenditures. To the extent Telesat is required to reduce the available payload capacity prior to the end of a satellite's orbital maneuver life, its revenues from the satellite would be reduced.

**Telesat's satellite launches may be delayed, it may suffer launch failures or its satellites may fail to reach their planned orbital locations. Any such issue could result in the loss of a satellite or cause significant delays in the deployment of the satellite which could have a material adverse effect on Telesat's results of operations, business prospects and financial condition.**

Delays in launching satellites and in the deployment of satellites are not uncommon and result from construction delays, the unavailability of reliable launch opportunities with suppliers, delays in obtaining required regulatory approvals and launch failures. If satellite construction schedules are not met, a launch opportunity may not be available at the time the satellite is ready to be launched. Satellites are also subject to certain risks related to failed launches. Launch vehicles may fail. Launch failures result in significant delays in the deployment of satellites because of the need to construct replacement satellites, which typically takes up to 30 months or longer, and to obtain another launch vehicle. A delay or perceived delay in launching a satellite, or replacing a satellite, may cause Telesat's current customers to move to another satellite provider if they determine that the delay may cause an interruption in continuous service. In addition, Telesat's contracts with customers who purchase or reserve satellite capacity may allow the customers to terminate their contracts in the event of a delay. Any such termination would require Telesat to refund any prepayment it may have received, and would result in a reduction in Telesat's contracted backlog and would delay or prevent Telesat from securing the commercial benefits of the new satellite. Launch vehicles may also underperform, in which case the satellite may be lost or, if it can be placed into service by using its onboard propulsion systems to reach the desired orbital location, will have a shorter useful life. Certain of Telesat's satellites are nearing their expected end-of-orbital maneuver lives. Any launch failure, underperformance, delay or perceived delay could have a material adverse effect on Telesat's results of operations, business prospects and financial condition.

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**Telesat's insurance will not protect it against all satellite-related losses. Further, Telesat may not be able to renew insurance on its existing satellites or obtain insurance on future satellites on acceptable terms or at all, and, for certain of Telesat's existing satellites, Telesat has elected to forego obtaining insurance.**

Telesat's current satellite insurance does not protect it against all satellite-related losses that it may experience, and it does not have in-orbit insurance coverage for all of the satellites in its fleet. As of December 31, 2013, the total net book value of Telesat's five in-orbit satellites for which it does not have insurance is approximately CAD 99 million. Telesat's insurance does not protect it against business interruption, loss of revenues or delay of revenues. In addition, Telesat does not insure the net book value of performance incentives that may be payable to a satellite's manufacturer as these are payable only to the extent that the satellite operates in accordance with contracted technical specifications. Telesat's existing launch and in-orbit insurance policies include, and any future policies that Telesat obtains can be expected to include, specified exclusions, deductibles and material change limitations. Typically, these insurance policies exclude coverage for damage or losses arising from acts of war, anti-satellite devices, electromagnetic or radio frequency interference and other similar potential risks for which exclusions are customary in the industry at the time the policy is written. In addition, they typically exclude coverage for satellite health-related problems affecting Telesat's satellites that are known at the time the policy is written or renewed. Any claims under existing policies are subject to settlement with the insurers and may, in some instances, be payable to Telesat's customers.

The price, terms and availability of satellite insurance has fluctuated significantly in recent years. These fluctuations may be affected by recent satellite launch or in-orbit failures and general conditions in the insurance industry. Launch and in-orbit policies on satellites may not continue to be available on commercially reasonable terms or at all. To the extent Telesat experiences a launch or in-orbit failure that is not fully insured, or for which insurance proceeds are delayed or disputed, it may not have sufficient resources to replace the affected satellite. In addition, higher premiums on insurance policies increase Telesat's costs, thereby reducing its profitability. In addition to higher premiums, insurance policies may provide for higher deductibles, shorter coverage periods, higher loss percentages required for constructive total loss claims and additional satellite health-related policy exclusions. There can be no assurance that, upon the expiration of an in-orbit insurance policy, which typically has a term of one year, Telesat will be able to renew the policy on terms acceptable to it.

Subject to the requirements of Telesat's senior secured credit facilities and the indenture governing Telesat's senior notes, Telesat may elect to reduce or eliminate insurance coverage for certain of its existing satellites, or elect not to obtain insurance policies for its future satellites, especially if exclusions make such policies ineffective, the costs of coverage make such insurance impractical or if self-insurance is deemed more effective.

**Replacing a satellite upon the end of its service life will require Telesat to make significant expenditures and may require Telesat to obtain shareholder approval.**

To ensure no disruption in Telesat's business and to prevent loss of its customers, Telesat will be required to commence construction of a replacement satellite approximately five years prior to the expected end of service life of the satellite then in orbit. Typically, it costs in the range of \$250 million to \$300 million to construct, launch and insure a satellite. There can be no assurance that Telesat will have sufficient cash, cash flow or be able to obtain third party or shareholder financing to fund such expenditures on favorable terms, if at all, or that Telesat will obtain shareholder approval, where required, to procure replacement satellites. Certain of Telesat's satellites are nearing their expected end-of-orbital maneuver lives. Should Telesat not have sufficient funds available to replace those satellites or should Telesat not receive approval from its shareholders, where required, to purchase replacement satellites, it could have a material adverse effect on Telesat's results of operations, business prospects and financial condition.

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**Telesat is subject to significant and intensifying competition. Telesat experiences competition both within the satellite industry and from other providers of communications capacity. Telesat's failure to compete effectively would result in a loss of revenues and a decline in profitability, which would adversely affect Telesat's business and results of operations, business prospects and financial condition.**

Telesat provides point-to-point and point-to-multipoint services for voice, data and video communications and for high-speed Internet access. A trend toward consolidation of major FSS providers has resulted in the creation of global competitors who are substantially larger than Telesat in terms of both the number of satellites they have in orbit as well as in terms of their revenues. Due to their larger sizes, these operators are able to take advantage of greater economies of scale, may be more attractive to customers, may (depending on the specific satellite and orbital location in question) have greater flexibility to restore service to their customers in the event of a partial or total satellite failure and may be able to offer expansion capacity for future requirements. Telesat also competes against regional satellite operators who may enjoy competitive advantages in their local markets. As a condition of Telesat's licenses for certain satellites, Telesat is required by Industry Canada, the governmental department overseeing Canadian investment innovation and economic development, to invest in research and development related to satellite communication activities. Telesat's global competitors may not face this additional financial burden.

Telesat expects a substantial portion of its ongoing business will continue to be in the Canadian domestic market. This market is characterized by increasing competition among satellite providers and rapid technological development. Historically, the Canadian regulatory framework has required the use of Canadian-licensed satellites for the delivery of DTH programming in Canada. It is possible that this framework could change and allow non-Canadian satellite operators that have adequate service coverage in Canadian territory to compete for future business from Telesat's DTH customers. In 2007, Industry Canada awarded a spectrum which is suitable for providing services to Canadian customers, including DTH, to Ciel Satellite Group which was at the time Canadian controlled but has since become controlled by a foreign entity, SES S.A. the world's second largest FSS satellite operator. In addition, in 2009, Industry Canada authorized FreeHD Canada to use a foreign-based satellite for the provision for DTH services on an interim basis. Industry Canada subsequently awarded FreeHD a license to use 12 and 14 GHz spectrum at the 95.5°W orbital position to operate an interim satellite. Industry Canada also provided approval in principle to 95.5°W Canadian Satellite Communications Inc. to develop and operate a 17 GHz broadcasting service satellite at 95°W.

Telesat's business is also subject to competition from ground based forms of communications technology. For many point-to-point and other services, the offerings provided by terrestrial companies can be more competitive than the services offered via satellite. A number of companies are increasing their ability to transmit signals on existing terrestrial infrastructures, such as fiber optic cable, DSL (digital subscriber line) and terrestrial wireless transmitters often with funding and other incentives provided by government. The ability of any of these companies to significantly increase their capacity and/or the reach of their network likely would result in a decrease in the demand for Telesat's services. Increasing availability of capacity from other forms of communications technology can create an excess supply of telecommunications capacity, decreasing the prices Telesat would be able to charge for its services under new service contracts and thereby negatively affecting Telesat's profitability. New technology could render satellite-based services less competitive by satisfying consumer demand in other ways. Telesat also competes for local regulatory approval in places where more than one provider may want to operate and with other satellite operators for scarce frequency assignments and a limited supply of orbital locations. Telesat's failure to compete effectively could

result in a loss of revenues and a decline in profitability, a decrease in the value of its business and a downgrade of its credit rating, which would restrict its access to the capital markets.

**Fluctuations in available satellite capacity could adversely affect Telesat's results.**

The availability of satellite capacity has fluctuated over time, characterized by periods of undersupply of capacity, followed by periods of substantial new satellite construction which is, in turn, followed by an oversupply of available capacity. To the extent Telesat were to experience another period of oversupply of capacity as a result of new satellite construction or otherwise, it may be forced to decrease the prices it charges for services which would adversely affect its results.

**Reductions in government spending could reduce demand for Telesat's services.**

Governments, in particular the U.S. government, purchase a substantial amount of satellite services from commercial satellite operators, including Telesat. To the extent these governments reduce spending on satellite services, as a result of the need to reduce overall spending during periods of fiscal restraint, to reduce budget deficits or otherwise, demand for Telesat's services could decrease which could adversely affect Telesat's revenue, the prices it is able to charge for services and its results.

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**Changes in technology, video distribution methods and demand could have a material adverse effect on Telesat's results of operations, business prospects and financial condition.**

The implementation of new technologies or the improvement of existing technologies may reduce the transponder capacity needed to transmit a given amount of information thereby reducing the total demand for capacity. For example, improvements in signal compression could allow Telesat's customers to transmit the same amount of data using a reduced amount of capacity. The introduction of Ka-band, high throughput satellites, such as ViaSat-1, which are able to transmit substantially more content per transponder than pre-existing Ka-band satellites, may decrease demand and/or prices for pre-existing Ka-band capacity as well as C-band and Ku-band capacity. Additional Ka-band, high throughput satellites are currently under construction (ViaSat-2 and Jupiter 2). While Telesat owns the Canadian Payload on ViaSat-1, the introduction of more Ka-band, high throughput satellites by other operators into the markets in which Telesat participates could have a material adverse effect on Telesat's results of operations, business prospects and financial condition.

Telesat's business may be negatively impacted by the growth of "over-the-top" ("OTT") video distribution (e.g., Netflix). This type of distribution involves delivery of broadcasting services through an internet service provider that is not involved in the control or distribution of the content itself. The growth of OTT distribution may have a negative impact on the demand for the services of some of Telesat's large customers in the video distribution business and could result in lessened demand for Telesat's satellite capacity.

Developments that Telesat expects to support the growth in demand for satellite services, such as continued growth in corporate data and internet traffic, the continued proliferation of HDTV and continued economic growth in Latin America may fail to materialize or may not occur in the manner or to the extent Telesat anticipates.

**Telesat derives a substantial amount of its revenues from only a few of its customers. A loss of, or default by, one or more of these major customers, or a material adverse change in any such customer's business or financial condition, could materially reduce Telesat's future revenues and contracted backlog.**

For the year ended December 31, 2013, Telesat's top five customers together accounted for approximately 53% of its revenues. At December 31, 2013, Telesat's top five backlog customers together accounted for approximately 84% of its backlog. If any of Telesat's major customers chose to not renew its contract or contracts at the expiration of the existing terms or sought to negotiate concessions, particularly on price, that could have a material adverse effect on Telesat's results of operations, business prospects and financial condition. Telesat's customers could experience a downturn in their business or find themselves in financial difficulties, which could result in their ceasing or reducing their use of Telesat's services (or becoming unable to pay for services they had contracted to buy). In addition, some of Telesat's customers' industries are undergoing significant consolidation, and Telesat's customers may be acquired by each other or other companies, including by Telesat's competitors. Such acquisitions could adversely affect Telesat's ability to sell services to such customers and to any end-users whom they serve. Some customers have in the past

defaulted, and Telesat's customers may in the future default, on their obligations to Telesat due to bankruptcy, lack of liquidity, operational failure or other reasons. Such defaults could adversely affect Telesat's revenue, operating margins and cash flows. If Telesat's contracted revenue backlog is reduced due to the financial difficulties of its customers, Telesat's revenue, operating margins and cash flows would be further negatively impacted.

**Telesat operates in a highly regulated industry and government regulations may adversely affect its ability to sell its services, or increase the expense of such services or otherwise limit Telesat's ability to operate or grow its business.**

As an operator of a global satellite system, Telesat is regulated by government authorities in Canada, the United States and other countries in which it operates.



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In Canada, Telesat's operations are subject to regulation and licensing by Industry Canada pursuant to the Radiocommunication Act (Canada) and by the Canadian Radio-Television and Telecommunications Commission ("CRTC"), under the Telecommunications Act (Canada). Industry Canada has the authority to issue licenses, establish standards, assign Canadian orbital locations, and plan the allocation and use of the radio frequency spectrum, including the radio frequencies upon which Telesat's satellites and earth stations depend. The Minister responsible for Industry Canada has broad discretion in exercising this authority to issue licenses, fix and amend conditions of licenses, and to suspend or even revoke them. The CRTC has authority over the allocation (and reallocation) of satellite capacity to particular broadcasting undertakings. Some of Telesat's service agreements are subject to CRTC approval. Telesat is required to pay different forms of "universal service" charges in Canada and have certain research and development obligations that do not apply to other satellite operators with which it competes. These rates and obligations could change at any time. In December 2013, the CRTC announced that in 2014 it will undertake an inquiry to examine satellite services offered in Canada, including the rates charged by satellite operators. The results of that inquiry may affect Telesat's regulatory framework and could result in more onerous restrictions being imposed on its business or could otherwise have an adverse effect on its operations and financial performance.

In the United States, the Federal Communications Commission ("FCC") regulates the provision of satellite services to, from, or within the United States. Certain of Telesat's satellites are owned and operated through a U.S. subsidiary and are regulated by the FCC. In addition, to facilitate the provision of FSS satellite services in C-, Ku- and Ka-band frequencies in the United States market, foreign licensed operators can apply to have their satellites placed on the FCC's Permitted Space Station List. Telesat's Anik F1, Anik FIR, Anik F2, Anik F3 and Telstar 14R/Estrela do Sul 2 satellites are currently on this list. The export from the United States of satellites and technical information related to satellites, earth station equipment and provision of services to certain countries are subject to State Department, Commerce Department and Treasury Department regulations, in particular the International Traffic in Arms Regulations ("ITAR") which currently includes satellites on the list of items requiring export permits. These ITAR provisions have constrained Telesat's access to technical information and have had a negative impact on its international consulting revenues. In addition, Telesat and its satellite manufacturers may not be able to obtain and maintain necessary export authorizations which could adversely affect its ability to procure new United States-manufactured satellites; control its existing satellites; acquire launch services; obtain insurance and pursue its rights under insurance policies; or conduct its satellite-related operations and consulting activities.

Telesat also operates satellites through licenses granted by, and are subject to regulations in, countries other than Canada and the United States. For example, the Brazilian national telecommunications agency, ANATEL, has authorized Telesat, through its subsidiary, Telesat Brasil Capacidade de Satélites Ltda. ("TBCS"), to operate Telstar 14R/Estrela do Sul 2, a Ku-band FSS satellite at 63° WL pursuant to a Concession Agreement. Telstar 18 operates at the 138° EL orbital location under an agreement with APT, which has been granted the right to use the 138° EL orbital location by The Kingdom of Tonga. Although Telesat's agreement with APT provides it with renewal rights with respect to a replacement satellite at this orbital location, Telesat is relying on third parties to secure those orbital location rights and there can be no assurance that they will be granted at all or on a timely basis. Should Telesat be unsuccessful in obtaining renewal rights for the orbital location, because of the control over the orbital location exercised by Tonga or for other reasons, or Telesat otherwise fails to enter into agreements with APT with respect to such replacement satellite, all revenues obtained from Telstar 18 would cease and could have a material adverse effect on Telesat's results of operations, business prospects and financial condition.

In addition to regulatory requirements governing the use of orbital locations, most countries regulate transmission of signals to and from their territory, and Telesat is required to obtain and maintain authorizations to carry on business in the countries in which Telesat operates.

If Telesat fails to obtain or maintain particular authorizations on acceptable terms, such failure could delay or prevent Telesat from offering some or all of its services and adversely affect its results of operations, business prospects and financial condition. In particular, Telesat may not be able to obtain all of the required regulatory authorizations for the construction, launch and operation of any of its future satellites, for the orbital locations and spectrum for these satellites and for its ground infrastructure, on acceptable terms or at all. Even if Telesat were able to obtain the necessary authorizations and orbital locations, the licenses Telesat obtains may impose significant operational restrictions, or not protect Telesat from interference that could affect the use of its satellites. Countries or their regulatory authorities may adopt new laws, policies or regulations, or change their interpretation of existing laws, policies or regulations, that could cause Telesat's existing authorizations to be changed or cancelled, require Telesat to incur additional costs, impose or change existing pricing, or otherwise adversely affect its operations or revenues. As a result, any currently held regulatory authorizations are subject to rescission and renewal and may not remain sufficient or additional authorizations may be necessary that Telesat may not be able to obtain on a timely basis or on terms that are not unduly costly or burdensome. Further, because the regulatory schemes vary by country, Telesat may be subject to regulations in foreign countries of which Telesat is not presently aware that it is not in compliance with, and as a result could be subject to sanctions by a foreign government.

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**Telesat's operations may be limited or precluded by ITU rules or processes, and Telesat is required to coordinate its operations with those of other satellite operators.**

The International Telecommunication Union ("ITU"), a specialized United Nations agency, regulates the global allocation of radio frequency spectrum and the registration of radio frequency assignments and any associated orbital location in the geostationary satellite orbit. Telesat participates in the activities of the ITU. Only national administrations, however, have full standing as ITU members. Consequently, Telesat must rely on the relevant government administrations to represent its interests.

The ITU establishes the Radio Regulations, an international treaty which contains the rules concerning frequency allocations and the priority to, coordination of, and use of, radio frequency assignments. The ITU Radio Regulations define the allocation of radio frequencies to specific uses. The ITU Radio Regulations are periodically reviewed and revised at World Radiocommunication Conferences ("WRC"), which take place typically every three to four years. As a result, Telesat cannot guarantee that the ITU will not change its allocation decisions and rules in the future in a way that could limit or preclude Telesat's use of some or all of its existing or future orbital locations or spectrum.

The ITU Radio Regulations also establish operating procedures for satellite networks and prescribe detailed coordination, notification and recording procedures. With respect to the frequencies used by commercial geostationary satellites, the ITU Radio Regulations set forth a process for protecting earlier-registered satellite systems from interference from later-registered satellite systems. In order to comply with these rules, Telesat must coordinate the operation of its satellites, including any replacement satellite that has performance characteristics that are different from those of the satellite it replaces, with other satellites. This process requires potentially lengthy and costly negotiations with parties who operate or intend to operate satellites that could affect or be affected by Telesat's satellites. For example, as part of Telesat's coordination effort on Telstar 12, Telesat agreed to provide four 54 MHz transponders on Telstar 12 to Eutelsat S.A. ("Eutelsat") for the life of the satellite and has retained risk of loss with respect to those transponders. Telesat also granted Eutelsat the right to acquire, at cost, four transponders on the replacement satellite for Telstar 12. Telesat has leased back from Eutelsat three of the four transponders to provide service to its customers. In addition, the Russian Satellite Communications Company ("RSCC") is launching a satellite to operate at 14° WL, adjacent to the location of Telesat's Telstar 12 at 15° WL. In the fourth quarter of 2013, Telesat resolved a longstanding coordination issue with RSCC regarding priority rights over certain frequencies. Pursuant to its coordination agreement with RSCC, Telesat will be required to cease using certain frequencies on its Telesat 12 satellite as soon as RSCC's satellite is launched and commences service, which will require Telesat to relocate some of its customers on to alternate frequencies.

In certain countries, a failure to resolve coordination issues is used by regulators as a justification to limit or condition market access by foreign satellite operators. In addition, while the ITU Radio Regulations require later-in-time systems to coordinate their operations with Telesat, Telesat cannot guarantee that other operators will conduct their operations so as to avoid transmitting any signals that would cause harmful interference to the signals that Telesat, or its customers, transmit. This interference could require Telesat to take steps, or pay or refund amounts to its customers, that could have a material adverse effect on Telesat's results of operations, business prospects and financial

condition. The ITU's Radio Regulations do not contain mandatory dispute resolution or enforcement regulations and neither the ITU specifically, nor international law generally, provides clear remedies if the ITU coordination process fails. Failure to coordinate Telesat's satellites' frequencies successfully or to obtain or maintain other required regulatory approvals could have an adverse effect on Telesat's business operations, prospects and financial condition, as well as on the value of its business.

**If Telesat does not occupy unused orbital locations by specified deadlines, or does not maintain satellites in orbital locations it currently uses, those orbital locations may become available for other satellite operators to use.**

Telesat's in-orbit satellites do not currently occupy all of the orbital locations for which it has obtained regulatory authorizations. In some cases, the Telesat satellite that occupies an orbital location is not designed to use all of the frequencies for which Telesat has been authorized.

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In accordance with the ITU Radio Regulations, governments have rights to use certain orbital locations and frequencies. Certain of these governments have in turn authorized Telesat to use several orbital locations and radio frequencies in addition to those used by its current satellites. Under the ITU Radio Regulations, Telesat must bring into use (“BIU”) these orbital locations and frequencies within a fixed period of time, or the governments in question would lose their priority rights and the orbital location, and frequencies likely would become available for use by another satellite operator. Prior to the WRC which took place in February 2012, the ITU Radio Regulations did not expressly address the manner of use or duration of use required to BIU an orbital location. At the 2012 WRC the ITU Radio Regulations were amended to expressly require, among other things, a minimum duration that a suitable satellite must be deployed and maintained at an orbital location to BIU frequency assignments at that location. In view of these requirements, it may be more difficult and/or costly to preserve unused orbital locations and frequencies and Telesat may not be able to do so. In addition, the governments that have authorized Telesat to use these orbital locations have generally conditioned such use on Telesat meeting certain milestones, including making use of the orbital location by a specified time. If Telesat is unable to place satellites into currently unused orbital locations by specified deadlines and in a manner that satisfies the ITU Radio Regulations, national regulatory requirements, if the ITU and national regulation or requirements were to change, or if Telesat is unable to maintain satellites at the orbital locations that it currently uses, Telesat may lose its rights to use these orbital locations and the locations could become available for other satellite operators to use. The loss of one or more of Telesat’s orbital locations could negatively affect its plans and its ability to implement its business strategy.

**Telesat’s business is capital intensive, and Telesat may not be able to raise adequate capital to finance its business strategies, or Telesat may be able to do so only on terms that significantly restrict its ability to operate its business.**

Implementation of Telesat’s business strategy requires a substantial outlay of capital. As Telesat pursues its business strategies and seeks to respond to developments in its business and opportunities and trends in its industry, its actual capital expenditures may differ from its expected capital expenditures. There can be no assurance that Telesat will be able to satisfy its capital requirements in the future. In addition, if one of Telesat’s satellites failed unexpectedly, there can be no assurance of insurance recovery or the timing thereof and Telesat may need to exhaust or significantly draw upon its revolving credit facility or obtain additional financing to replace the satellite. If Telesat determines that it needs to obtain additional funds through external financing and is unable to do so, Telesat may be prevented from fully implementing its business strategy.

The availability and cost to Telesat of external financing depends on a number of factors, including its credit rating and financial performance and general market conditions. Telesat’s ability to obtain financing generally may be influenced by the supply and demand characteristics of the telecommunications sector in general and of the FSS sector in particular. Declines in Telesat’s expected future revenues under contracts with customers and challenging business conditions faced by its customers are among the other factors that may adversely affect Telesat’s credit and access to the capital markets. Other factors that could impact Telesat’s credit rating include the amount of debt in its current or future capital structure, activities associated with strategic initiatives, the health of its satellites, the success or failure of its planned launches, its expected future cash flows and the capital expenditures required to execute its business strategy. The overall impact on Telesat’s financial condition of any transaction that it pursues may be negative or may be negatively perceived by the financial markets and rating agencies and may result in adverse rating agency actions

with respect to its credit rating and access to the capital markets. Long-term disruptions in the capital or credit markets as a result of uncertainty or recession, changing or increased regulation or failures of significant financial institutions could adversely affect Telesat's access to capital. A credit rating downgrade or deterioration in Telesat's financial performance or general market conditions could limit its ability to obtain financing or could result in any such financing being available only at greater cost or on more restrictive terms than might otherwise be available and, in either case, could result in Telesat deferring or reducing capital expenditures including on new or replacement satellites. In certain circumstances, Telesat is required to obtain the approval of its shareholders to incur additional indebtedness. There can be no assurances that Telesat will receive such approval, if required.

**Market conditions may make it difficult for Telesat to extend the maturity of or refinance its existing indebtedness, and any failure to do so could have a material adverse effect on its business.**

As of December 31, 2013, Telesat had outstanding senior secured credit facilities consisting of: a CAD 475 million term loan A maturing in March 2017; a CAD 139 million term loan B maturing in March 2019; and a \$1.733 billion term loan B maturing in March 2019. Together with Telesat's CAD 140 million revolving credit facility, the U.S. term loan B is subject to a springing maturity which will occur on February 13, 2017 if Telesat's notes are not refinanced by that date. Telesat will need to refinance all or a portion of this indebtedness on or before maturity. Disruptions in the financial markets have occurred in the past and are likely to reoccur again in the future, which could make it more difficult to renew or extend the facilities at current commitment levels, on similar terms or at all. A reduced commitment from the lenders, increased borrowing costs or modification to the financial covenant would result in an increase in Telesat's financing costs and/or a decrease in its liquidity, which could adversely affect Telesat's growth, its financial condition, its results of operations and its ability to make debt payments, including repayments on the Notes when they become due.

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**Telesat may experience a failure of ground operations infrastructure or interference with its satellite signals that impairs the commercial performance of, or the services delivered over, its satellites or the satellites of other operators for whom it provides ground services, which could result in a material loss of revenues.**

Telesat operates an extensive ground infrastructure including a satellite control center in Ottawa, its main earth station and back up satellite control facility at Allan Park, nine earth stations throughout Canada, one teleport located in the United States and one in Brazil and its telemetry, tracking and control (“TT&C”) facility in Perth, Australia. These ground facilities are used for controlling Telesat’s satellites and for the provision of end-to-end services to Telesat’s customers.

Telesat may experience a partial or total loss of one or more of these facilities due to natural disasters (tornado, flood, hurricane or other such acts of God), fire, acts of war or terrorism or other catastrophic events. A failure at any of these facilities would cause a significant loss of service for Telesat customers. Additionally, Telesat may experience a failure in the necessary equipment at the satellite control center, at the back-up facility, or in the communication links between these facilities and remote earth station facilities. A failure or operator error affecting tracking, telemetry and control operations might lead to a break-down in the ability to communicate with one or more satellites or cause the transmission of incorrect instructions to the affected satellite(s), which could lead to a temporary or permanent degradation in satellite performance or to the loss of one or more satellites. Intentional or non-intentional electromagnetic or radio frequency interference could result in a failure of Telesat’s ability to deliver satellite services to its customers. A failure at any of Telesat’s facilities or in the communications links between its facilities or interference with its satellite signal could cause its revenues and backlog to decline materially and could adversely affect its ability to market its services and generate future revenues and profit.

Telesat purchases equipment from third party suppliers and depends on those suppliers to deliver, maintain and support these products to the contracted specifications in order for Telesat to meet its service commitments to its customers. Telesat may experience difficulty if these suppliers do not meet their obligations to deliver and support this equipment. Telesat may also experience difficulty or failure when implementing, operating and maintaining this equipment or when providing services using this equipment. This difficulty or failure may lead to delays in implementing services, service interruptions or degradations in service, which could cause Telesat’s revenues and backlog to decline materially and could adversely affect Telesat’s ability to market its services and generate future revenues and profit.

**Telesat’s dependence on outside contractors could result in delays related to the design, manufacture and launch of its new satellites, which could in turn adversely affect Telesat’s operating results and prospects.**

Any delays in the design, construction or launch of Telesat’s satellites could have a material adverse effect on its business, financial condition and results of operations. There are a limited number of manufacturers that are able to design and build satellites according to the technical specifications and standards of quality Telesat requires, including

Airbus Defense and Space, Thales Alenia Space, Boeing, Lockheed Martin, Orbital and SS/L. There are also a limited number of suppliers able to launch such satellites, including International Launch Services, Arianespace, Mitsubishi Heavy Industries, Space X, Lockheed Martin and Sea Launch. Should any of Telesat's suppliers' businesses fail, it would reduce competition and could increase the cost of satellites and launch services. Adverse events with respect to any of Telesat's manufacturers or launch suppliers could also result in the delay of the design, construction or launch of its satellites. General economic conditions may also affect the ability of Telesat's manufacturers and launch suppliers to provide services on commercially reasonable terms or to fulfill their obligations in terms of manufacturing schedules, launch dates, pricing or other items. Even where alternate suppliers for such services are available, Telesat may have difficulty identifying them in a timely manner, it may incur significant additional expense in changing suppliers, and this could result in difficulties or delays in the design, construction or launch of its satellites.

**A natural disaster could diminish Telesat's ability to provide communications service.**

Natural disasters could damage or destroy Telesat's ground stations resulting in a disruption of service to its customers. Telesat has in place certain operational procedures designed to protect its antennas and ground stations during natural disasters such as a hurricane, but these procedures may not be sufficient and the collateral effects of such disasters such as flooding may impair the functioning of its ground equipment and its ability to control its satellites. If a future natural disaster impairs or destroys any of Telesat's ground facilities, Telesat may be unable to provide service to its customers in the affected area for a period of time.



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**Telesat's future reported net income could be adversely affected by impairments of the value of certain intangible assets.**

The assets on Telesat's consolidated balance sheet as of December 31, 2013 include goodwill valued at approximately CAD 2,447 million and other intangible assets valued at approximately CAD 845 million. A valuation of goodwill and other intangible assets (such as orbital locations) with indefinite useful lives is undertaken on an annual basis, or whenever events or changes in circumstances indicate that the carrying amount is likely to exceed their recoverable amount. Telesat measures for impairment using a projected discounted cash flow method and confirms the assessment using other valuation methods. If the asset's carrying value is more than its recoverable amount, the difference is recorded as a reduction in the amount of the asset on the balance sheet and an impairment charge in the statement of earnings. Testing for impairment requires significant subjective judgments by management. Any changes in the estimates used could have a material impact on the calculation of the recoverable amount and result in an impairment charge. Telesat cannot predict whether an event that triggers impairment will occur, when it will occur or how it will affect the reported asset values. If Telesat's goodwill or other intangible assets are deemed to be impaired in whole or in part, it could be required to reduce or write off such assets, which could have a material adverse effect on its financial condition.

**The content of third-party transmissions over Telesat's satellites may affect Telesat since Telesat could be subject to sanctions by various governmental entities for the transmission of certain content.**

Telesat provides satellite capacity for transmissions by third parties. Telesat does not decide what content is transmitted over its satellites, although its contracts generally provide it with rights to prohibit certain types of content or to cease transmission or permit Telesat to require its customers to cease their transmissions under certain circumstances. A governmental body or other entity may object to some of the content carried over Telesat's satellites, such as "adult services" video channels or content deemed political in nature. Issues arising from the content of transmissions by these third parties over Telesat's satellites could affect its future revenues, operations or relationship with certain governments or customers.

**Telesat's failure to maintain or obtain authorizations under and comply with the U.S. export control and trade sanctions laws and regulations could have a material adverse effect on its results of operations, business prospects and financial condition.**

The export of satellites and technical data related to satellites, earth station equipment and provision of services are subject to U.S. export control and economic sanctions laws, implemented by U.S. State Department, Commerce Department and Treasury Department regulations. If Telesat does not maintain its existing authorizations or obtain necessary future authorizations under the export control laws and regulations of the United States, it may be unable to export technical data or equipment to non-U.S. persons and companies, including to Telesat's own non-U.S. employees, as required to fulfill existing contracts. If Telesat does not maintain its existing authorizations or obtain

necessary future authorizations under and comply with the trade sanctions laws and regulations of the United States, it may not be able to provide satellite capacity and related administrative services to certain of its customers. Violations of these laws and regulations can also result in civil and criminal sanctions or penalties. Telesat's ability to acquire new satellites, launch new satellites or operate its satellites could also be negatively affected if its suppliers do not obtain required U.S. export authorizations.

**Telesat is subject to risks associated with doing business internationally.**

Telesat's operations internationally are subject to risks that are inherent in conducting business globally. Telesat is subject to compliance with the United States Foreign Corrupt Practices Act ("FCPA") and other similar anti-corruption laws, which generally prohibit companies and their intermediaries from making improper payments to foreign government officials for the purpose of obtaining or retaining business. While Telesat's employees are required to comply with these laws, Telesat cannot be sure that its internal policies and procedures will always protect it from violations of these laws, despite Telesat's commitment to legal compliance and corporate ethics. Violations of these laws may result in severe criminal and civil sanctions as well as other penalties, and the SEC and U.S. Department of Justice have increased their enforcement activities with respect to the FCPA. The occurrence or allegation of these types of risks may adversely affect Telesat's business, performance, financial condition and results of operations.

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**III. Litigation and Disputes**

**We and SS/L are involved in a patent infringement and breach of contract lawsuit with ViaSat, which, if adversely decided, could have a material adverse effect on our business, financial condition and results of operations.**

We and SS/L are involved in a patent infringement and breach of contract lawsuit with ViaSat, details of which can be found in Note 15 to the Loral consolidated financial statements. Under the terms of the Purchase Agreement relating to our sale of SS/L, we are obligated to indemnify SS/L for all Covered Litigation Costs and Covered Litigation Damages (as such terms are defined in the Purchase Agreement), subject to certain capped cost-sharing by SS/L. There can be no assurance that our or SS/L's defenses and counterclaims will be successful with respect to all or some of ViaSat's claims or that SS/L will prevail with respect to its assertion that ViaSat has infringed SS/L patents. A decision against us or against SS/L in this lawsuit could have a material adverse effect on our business, financial condition and results of operations.

**MDA has asserted a right to indemnification against us with respect to a second lawsuit filed by ViaSat against SS/L; if it is ultimately determined that we are obligated to indemnify SS/L with respect to this new lawsuit, a decision against SS/L in this lawsuit could have a material adverse effect on our business, financial condition and results of operations.**

MDA has asserted that we are obligated to defend and indemnify SS/L with respect to a second patent infringement lawsuit brought by ViaSat against SS/L. We have rejected MDA's assertion that it is obligated to defend and indemnify SS/L on the basis that the new lawsuit does not fall within our defense and indemnification obligations under the Purchase Agreement. The parties have agreed, however, to defer determination of whether we are obligated to defend and indemnify SS/L for the new lawsuit until the earlier of judgment or settlement of either of the ViaSat actions and October 25, 2016. There can be no assurance that a dispute will not arise as to whether we are obligated to defend and indemnify SS/L for the new ViaSat lawsuit or if such a dispute were to arise that we would prevail. If it is ultimately determined that we are obligated to indemnify SS/L for this new lawsuit, a decision against SS/L in this lawsuit could have a material adverse effect on our business, financial condition and results of operations.

**IV. Other Risks**

**Third parties have significant rights with respect to our affiliates.**

Third parties have significant rights with respect to, and we do not have control over management of, our affiliates. For example, while we own 62.8% of the participating shares of Telesat, we own only 32.7% of the voting power. Also, Hisdesat enjoys substantial approval rights in regard to XTAR, our X-band joint venture. The rights of these third parties and fiduciary duties under applicable law could result in others acting or failing to act in ways that are not in our best interest. For example, it is likely that any strategic transaction involving Telesat or XTAR that we wish to pursue will require the cooperation of our joint venture partners, and our partners may not share our objectives or wish to pursue a transaction in which we are interested or any transaction at all.

**The loss of executive officers and our inability to retain other key personnel could materially adversely affect our operations or ability to pursue strategic alternatives.**

Loral and Telesat rely on a number of key employees, including members of management and certain other employees possessing unique experience in technical and commercial aspects of the satellite services business. If Loral or Telesat are unable to retain these employees, it could be difficult to replace them. In addition, the business of Telesat, with its constant technological developments, must continue to attract highly qualified and technically skilled employees. In the future, the inability to retain or replace these employees, or the inability to attract new highly qualified employees, could have a material adverse effect on the results of operations, business prospects and financial condition of Loral or Telesat.

Also, we have retained Michael B. Targoff, our former chief executive officer and president, as a consultant, in particular to provide assistance and guidance in the oversight of strategic matters relating to Telesat and XTAR and the ViaSat lawsuit. The consulting agreement may be terminated by either the Company or Mr. Targoff at any time for any reason or for no reason on ten days prior notice. There can be no assurance that Mr. Targoff will not terminate the agreement, and, were he to do so, the ability of the Company to pursue strategic alternatives with regard to Telesat and XTAR and the outcome of the ViaSat lawsuit could be adversely affected.

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**Interruption or failure of, or cyber-attacks on, Telesat's or our information technology and communications systems could hurt Telesat's or our ability to operate our respective businesses effectively, which could harm Telesat's or our business and operating results.**

Telesat's and our ability to operate our respective businesses depends, in part, on the continuing operation of Telesat's and our information technology and communications systems, which are an integral part of Telesat's and our businesses. We and Telesat rely on our information and communication systems, as well as software applications developed internally and externally to, among other things, effectively manage the accounting and financial functions, including maintaining internal controls, operate Telesat's satellites and satellites for third parties, provide consulting services by Telesat to customers and transmit customer proprietary and/or confidential content and data. Although we and Telesat take steps to secure information and communications systems, including computer systems, intranet and internet sites, email and other telecommunications and data networks, the security measures implemented have not always been effective. While we and Telesat continue to bolster systems with additional security measures, and, working with external experts, mitigate the risk of security breaches, systems may be vulnerable to theft, loss, damage and interruption from a number of potential sources and events, including unauthorized access or security breaches, inclement weather, natural or man-made disasters, earthquakes, explosions, terrorist attacks, floods, fires, cyber-attacks, computer viruses, power loss, telecommunications or equipment failures, transportation interruptions, accidents or other disruptive events or attempts to harm our or Telesat's systems. In addition, Telesat's and our facilities are also potentially vulnerable to break-ins, sabotage and intentional acts of vandalism. Moreover, some of these systems are not fully redundant, and disaster recovery planning cannot account for all eventualities. Telesat's and our business and operations could be adversely affected if, as a result of a significant cyber event or otherwise, operations are disrupted or shut down, confidential or proprietary information is stolen or disclosed, costs are incurred or fines are required in connection with confidential or export-controlled information that is disclosed, significant resources are dedicated to system repairs or to increase cyber security protection or we or Telesat otherwise incur significant litigation or other costs as a result of any such event. While Telesat's or our insurance coverage could offset losses relating to some of these types of events, to the extent any such losses are not covered by insurance, a serious disruption to systems could significantly limit Telesat's or our ability to manage and operate our business efficiently, which in turn could have a material adverse effect on our business, results of operations and financial condition.

**MHR may be viewed as our controlling stockholder and may have conflicts of interest with us in the future.**

As of December 31, 2013, various funds affiliated with MHR and Dr. Rachesky held approximately 38.0% of the outstanding voting common stock of Loral as well as all issued and outstanding shares of Loral non-voting common stock, which, when taken together, represent approximately 57.1% of the outstanding common equity of Loral as of December 31, 2013. As of February 14, 2014, a representative of MHR occupies one of the seven seats on our board of directors. One seat on our board is occupied by a former managing principal of MHR, and one seat, previously occupied by a former managing principal of MHR, is currently vacant. In addition, one of our other directors was selected by the creditors' committee in our predecessor's chapter 11 cases, in which MHR served as the chairman. Conflicts of interests may arise in the future between us and MHR. For example, MHR and its affiliated funds are in the business of making investments in companies and may acquire and hold interests in businesses that compete directly or indirectly with us. Under our agreement with PSP, subject to certain exceptions, in the event that either (i) ownership or control, directly or indirectly, by Dr. Mark H. Rachesky, President of MHR, of our voting stock falls

below certain levels other than in certain specific circumstances or (ii) there is a change in the composition of a majority of the members of the Loral board of directors over a consecutive two-year period without the approval of the incumbent directors, we will lose our veto rights relating to certain actions by Telesat. In addition, after either of these events, PSP will have certain rights to enable it to exit from its investment in Telesat, including a right to cause Telesat to conduct an initial public offering in which PSP's shares would be the first shares offered or, if no such offering has occurred within one year due to a lack of cooperation from Loral or Telesat, to cause the sale of Telesat and to drag along the other shareholders in such sale, subject to our right to call PSP's shares at fair market value.

**There is a thin trading market for our voting common stock.**

Trading activity in our voting common stock, which is listed on the NASDAQ National Market, has generally been light, averaging approximately 57,000 shares per day for the year ended December 31, 2013. Moreover, over 50% of our voting common stock is effectively held by MHR and several other stockholders. If any of our significant stockholders should sell some or all of their holdings, it will likely have an adverse effect on our share price. Although the funds affiliated with MHR have restrictions on their ability to sell our shares under U.S. securities laws, we have filed a shelf registration statement in respect of the voting common stock and non-voting common stock they hold in Loral that effectively eliminates such restrictions. Such funds also have other demand and piggyback registration rights in respect of their Loral voting common stock and non-voting common stock that would also, if exercised, effectively eliminate such restrictions. In addition, our board of directors has authorized a stock repurchase program pursuant to which the Company is authorized to purchase up to 800,000 shares of our voting common stock. To the extent the Company does repurchase shares (through 2013, we purchased 154,494 shares of voting common stock), the number of shares available for trading in the market will be reduced thereby increasing further the illiquidity of our stock.

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**The market for our voting common stock could be adversely affected by future issuance of significant amounts of our voting common stock.**

As of December 31, 2013, 21,414,212 shares of our voting common stock and 9,505,673 shares of our non-voting common stock were outstanding. On that date, there were also outstanding 84,213 vested restricted stock units. These restricted stock units may be settled either in cash or Loral voting common stock at the Company's option. As of December 31, 2013, 1,319,533 shares of our voting common stock were available for future grants under our stock incentive plan. The number of shares available for grant would be reduced if outstanding SS/L phantom stock appreciation rights are settled in Loral voting common stock. Moreover, we may further amend our stock incentive plan in the future to provide for additional increases in the number of shares available for grant thereunder.

Sales of significant amounts of our voting common stock to the public, or the perception that those sales could happen, could adversely affect the market for, and the trading price of, our voting common stock.

**A public offering of stock in Telesat could adversely affect the market for, and price of, our common stock and the value of our interest in Telesat.**

Our shareholders agreement with PSP regarding Telesat provides for either PSP or Loral to initiate the process of conducting an initial public offering of the equity shares of Telesat Holdco. In the event Telesat were to conduct a public offering of its equity securities, it is uncertain whether the offering would be a primary offering of shares by Telesat, a secondary offering of shares by either or both of the Telesat shareholders or a combination of both types of offerings. It is also uncertain what effect an offering (and any corporate restructuring required in connection with such offering under the terms of the Telesat shareholders agreement) would have on Loral's governance rights in Telesat. Changes in our Telesat governance rights could adversely affect the value of our interest in Telesat and the price at which our common stock trades. In addition, a public market for Telesat equity would create a situation where there would be two separate public-market proxies for the value of Telesat – our stock and the Telesat stock. Telesat stock would represent a direct interest in Telesat, whereas the value of the common shares of Loral would also include other assets and liabilities, many of which are difficult to value. Having both Telesat stock and our stock trading publicly could create confusion in the market and could adversely affect the liquidity and/or trading values of either our or Telesat's common stock.

**Changes in tax rates or policies or changes to our tax liabilities could affect operating results.**

We are subject to U.S. federal, state and local income taxation on our worldwide income and foreign taxes on certain income from sources outside the United States. Significant judgment is required to determine and estimate our tax liabilities, and our future annual and quarterly tax rates could be affected by numerous factors, including changes in

the applicable tax laws, composition of earnings in countries or states with differing tax rates or our valuation and utilization of deferred tax assets and liabilities. In addition, we are subject to regular examination of our income tax returns by the Internal Revenue Service and other taxing authorities. Although we believe our tax estimates are reasonable, we regularly evaluate the adequacy of our provision for income taxes, and there can be no assurance that any final determination by a taxing authority will not result in additional tax liability which could have a material adverse effect on our results of operations.



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**The future use of tax attributes is limited.**

As of December 31, 2013, we had various tax attributes including federal net operating loss carryforwards, or NOLs, of approximately \$290 million, state NOLs, primarily New York (\$24.1 million) and California (\$77.8 million), and federal and state tax credits, that are available to offset future tax liability (see Notes 2 and 8 to the Loral consolidated financial statements for a description of the accounting treatment of such tax attributes). As our reorganization on November 21, 2005 constituted an “ownership change” under Section 382 of the Internal Revenue Code, our ability to use these tax attributes existing at such effective date, is subject to an annual limitation of approximately \$32.6 million, subject to increase or decrease based on certain factors. If Loral experiences an additional “ownership change” during any three-year period after November 21, 2005, future use of these tax attributes may become further limited. An ownership change may be triggered by sales or acquisitions of Loral equity interests in excess of 50% by shareholders owning five percent or more of our total equity value, i.e., the total market value of our equity interests, as determined on any applicable testing date. We would be adversely affected by an additional “ownership change” if, at the time of such change, the total market value of our equity multiplied by the federal applicable long-term tax exempt rate, which at December 31, 2013 was 3.5%, was less than \$32.6 million. As of December 31, 2013, since the total market value of our equity (\$2.5 billion) multiplied by the federal applicable long-term tax exempt rate was approximately \$88 million, an “ownership change” as of that date would not have had an adverse effect.

**We are subject to the Foreign Corrupt Practices Act.**

We are subject to the Foreign Corrupt Practices Act, or the FCPA, which generally prohibits U.S. companies and their intermediaries from making corrupt payments to foreign officials for the purpose of obtaining or keeping business or otherwise obtaining favorable treatment, and requires companies to maintain adequate record-keeping and internal accounting practices to accurately reflect the transactions of the company. The FCPA applies to companies, individual directors, officers, employees and agents. Under the FCPA, U.S. companies may be held liable for actions taken by strategic or local partners or representatives. If we or our intermediaries fail to comply with the requirements of the FCPA, governmental authorities in the United States could seek to impose civil and/or criminal penalties, which could have a material adverse effect on our business, results of operations, financial conditions and cash flows.

**Accounting standards periodically change and the application of our accounting policies and methods may require management to make estimates about matters that are uncertain.**

The regulatory bodies that establish accounting standards, including, among others, the Financial Accounting Standards Board, or the FASB, and the U.S. Securities and Exchange Commission, or the SEC, periodically revise or issue new financial accounting and reporting standards that govern the preparation of our consolidated financial statements. The effect of such revised or new standards on our consolidated financial statements can be difficult to predict and can materially affect how we record and report our results of operations and financial condition. In addition, our management must exercise judgment in appropriately applying many of our accounting policies and

methods so they comply with generally accepted accounting principles. In some cases, the accounting policy or method chosen might be reasonable under the circumstances and yet might result in our reporting materially different amounts than would have been reported if we had selected a different policy or method. Accounting policies are critical to fairly presenting our results of operations and financial condition and may require management to make difficult, subjective or complex judgments about matters that are uncertain.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

*Corporate*

We lease approximately 9,000 square feet of space for our corporate offices in New York.

*Satellite Services*

Telesat leases an area in its headquarters building of approximately 112,000 rentable square feet pursuant to a lease which commenced February 1, 2009 and provides for a 15 year term (terminable by Telesat Canada at any time after 10 years upon two years notice).

The Allan Park earth station, located northwest of Toronto, Ontario on approximately 65 acres of land, houses a customer support center and a technical control center. This facility is the single point of contact for Telesat's international customers and is also the main earth station complex providing TT&C services for the satellites Telesat operates. The Allan Park earth station also houses Telesat's backup satellite control center for the Nimiq and Anik satellites.

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In addition to these facilities, Telesat leases facilities for administrative and sales offices in various locations throughout Canada and the United States as well as in Brazil, England, the Netherlands and Singapore.

**Item 3. *Legal Proceedings***

We discuss certain legal proceedings pending against the Company in the notes to the Loral consolidated financial statements and refer you to that discussion for important information concerning those legal proceedings, including the basis for such actions and relief sought. See Note 15 to the Loral consolidated financial statements for this discussion.

**Item 4. *Mine Safety Disclosures***

Not Applicable

Table of Contents**PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities****(a) Market Price and Dividend Information**

Loral's amended and restated certificate of incorporation provides that the total authorized capital stock of the Company is eighty million (80,000,000) shares consisting of two classes: (i) seventy million (70,000,000) shares of common stock, \$0.01 par value per share, divided into two series, of which 50,000,000 shares are voting common stock and 20,000,000 shares are non-voting common stock and (ii) ten million (10,000,000) shares of preferred stock, \$0.01 par value per share. Each share of voting common stock and each share of non-voting common stock are identical and are treated equally in all respects, except that the non-voting common stock does not have voting rights except as set forth in Article IV(a)(iv) of the amended and restated certificate of incorporation and as otherwise provided by law. Article IV(a)(iv) of Loral's amended and restated certificate of incorporation provides that Article IV(a) of the amended and restated certificate of incorporation, which provides for, among other things, the equal treatment of the non-voting common stock with the voting common stock, may not be amended, altered or repealed without the affirmative vote of holders of a majority of the outstanding shares of the non-voting common stock, voting as a separate class. Except as otherwise provided in the amended and restated certificate of incorporation or bylaws of Loral, each holder of Loral voting common stock is entitled to one vote in respect of each share of Loral voting common stock held of record on all matters submitted to a vote of stockholders.

Holders of shares of Loral common stock are entitled to share equally, share for share in dividends when and as declared by the Board of Directors out of funds legally available for such dividends. Upon a liquidation, dissolution or winding up of Loral, the assets of Loral available to stockholders will be distributed equally per share to the holders of Loral common stock. The holders of Loral common stock do not have any cumulative voting rights. Loral common stock has no preemptive or conversion rights or other subscription rights. There are no redemption or sinking fund provisions applicable to Loral common stock. All outstanding shares of Loral common stock are fully paid and non-assessable.

Our voting common stock trades on the NASDAQ National Market under the ticker symbol "LORL." The table below sets forth the high and low sales prices of Loral voting common stock as reported on the NASDAQ National Market from January 1, 2012 through December 31, 2013.

|                              | High | Low |
|------------------------------|------|-----|
| Year ended December 31, 2013 |      |     |

|                                  |         |         |
|----------------------------------|---------|---------|
| Quarter ended December 31, 2013  | \$81.36 | \$64.53 |
| Quarter ended September 30, 2013 | 70.74   | 59.25   |
| Quarter ended June 30, 2013      | 65.91   | 59.10   |
| Quarter ended March 31, 2013     | 62.79   | 54.67   |
| Year ended December 31, 2012     |         |         |
| Quarter ended December 31, 2012  | \$85.84 | \$51.91 |
| Quarter ended September 30, 2012 | 76.77   | 66.64   |
| Quarter ended June 30, 2012      | 81.73   | 56.49   |
| Quarter ended March 31, 2012     | 82.48   | 62.99   |

There is no established trading market for the Company's non-voting common stock. All of the shares of non-voting common stock were issued pursuant to the exemption from the registration requirements of the Securities Act of 1933, as amended (the "Securities Act") provided by Section 4(2) of the Securities Act.

See (d), below, for a description of dividends and distributions that affected our stock price during 2012.

**(b) Approximate Number of Holders of Common Stock**

At February 14, 2014, there were 231 holders of record of our voting common stock and five holders of record of our non-voting common stock.

Table of Contents**(c) Issuer Purchases of Equity Securities**

The following table provides information about share repurchases made by Loral of its voting common stock that are registered pursuant to Section 12 of the Exchange Act. Repurchases are made from time to time at management's discretion in accordance with applicable federal securities laws. All share repurchases of Loral's voting common stock have been recorded as treasury shares.

|                      | Total number<br>of shares<br>purchased | Average price<br>paid per share | Total number<br>of shares<br>purchased as<br>publicly<br>announced<br>plans or<br>programs | Maximum number<br>of shares that may<br>yet be purchased<br>under the plans or<br>programs <sup>(1)</sup> |
|----------------------|--|---------------------------------|--|---|
| November 17-30, 2011 | 44,346                                 | \$ 60.07                        | 44,346   | 755,654   |
| December 1-31, 2011  | 92,148                                 | 62.25                           | 92,148   | 663,506   |
| June 28-29, 2012     | 18,000                                 | 66.22                           | 18,000   | 645,506   |
| Total                | 154,494                                |                                 | 154,494  |   |

(1) On November 14, 2011, Loral's Board of Directors approved a share purchase program that authorizes Loral to purchase up to 800,000 shares of its outstanding voting common stock.

**(d) Dividends**

On March 28, 2012, our Board of Directors declared a special dividend of \$13.60 per share for an aggregate dividend of \$417.6 million. The dividend was paid on April 20, 2012 to holders of record of Loral voting and non-voting common stock as of April 10, 2012. In accordance with Loral's stock incentive plan, an equitable adjustment was made to outstanding stock-based awards to reflect the special dividend. As a result, options outstanding increased by 19,058 and restricted stock units ("RSUs") increased by 6,875. Michael B. Targoff, Vice Chairman of the Company and former Chief Executive Officer and President, who elected to receive the dividend at the \$13.60 per share value, received 19,368 shares of Loral voting common stock, net of 18,774 shares to satisfy withholding taxes, in lieu of cash payments totaling \$2.4 million on his RSU settlement date in June 2013 (see Note 10 to our consolidated financial statements).

On November 7, 2012, in connection with the receipt of the proceeds from the Sale, our Board of Directors declared a special distribution of \$29.00 per share for an aggregate distribution of \$892.1 million. The special distribution was paid on December 4, 2012 to holders of record of Loral voting and non-voting common stock as of November 19,

2012. In accordance with Loral's stock incentive plan, an equitable adjustment was made to outstanding stock-based awards to reflect the special distribution. Mr. Targoff, who elected to receive the special distribution related to his RSUs at the \$29.00 per share value, received 41,300 shares of Loral voting common stock, net of 40,033 shares to satisfy withholding taxes, in lieu of cash payments totaling \$5.1 million on his RSU settlement date in June 2013 (see Note 10 to our consolidated financial statements).

Loral's ability to pay additional dividends or distributions on its common stock will depend upon its earnings, financial condition and capital needs and other factors deemed pertinent by the Board of Directors.

**(e) Securities Authorized for Issuance under Equity Compensation Plans**

See Note 11 to the Loral consolidated financial statements for information regarding the Company's stock incentive plan. Compensation information required by Item 11 will be presented in the Company's 2014 definitive proxy statement which is incorporated herein by reference or by an amendment to this Annual Report on Form 10-K.

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**(f) Comparison of Cumulative Total Returns**

Set forth below is a graph comparing the cumulative performance of our voting common stock with the NASDAQ Composite Index and the NASDAQ Telecommunications Index from December 31, 2008 to December 31, 2013. The graph assumes that \$100 was invested on December 31, 2008 in each of our voting common stock, the NASDAQ Composite Index and the NASDAQ Telecommunications Index and that all dividends were reinvested. The NASDAQ Telecommunications Index is a capitalization weighted index designed to measure the performance of all NASDAQ-traded stocks in the telecommunications sector, including satellite technology companies.



Table of Contents**Item 6. Selected Financial Data**

The following table sets forth our selected historical financial and operating data for each of the five years in the period ended December 31, 2013.

The information set forth in the following table should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and our consolidated financial statements and related notes thereto included elsewhere in this Annual Report on Form 10-K.

**LORAL SPACE & COMMUNICATIONS INC.**

**(In thousands, except per share data)**

|   | Year Ended December 31, |           |            |           |            |
|---|-------------------------|-----------|------------|-----------|------------|
|   | 2013                    | 2012      | 2011       | 2010      | 2009       |
| Statement of operations data:   |                         |           |            |           |            |
| (Loss) income from continuing operations before equity in net income of affiliates <sup>(1)</sup> | \$(17,371)              | \$66,102  | \$(53,721) | \$301,964 | \$(26,492) |
| Equity in net income of affiliates <sup>(2)</sup>   | 38,827                  | 34,340    | 106,329    | 85,625    | 210,298    |
| Income from continuing operations   | 21,456                  | 100,442   | 52,608     | 387,589   | 183,806    |
| (Loss) income from discontinued operations, net of tax <sup>(3)</sup>                             | (4,877)                 | 320,649   | 74,566     | 99,752    | 47,896     |
| Net income attributable to common shareholders  | 16,579                  | 421,322   | 126,677    | 486,846   | 231,702    |
| Income (loss) per share:  |                         |           |            |           |            |
| Basic income (loss) per share   |                         |           |            |           |            |
| Continuing operations   | \$0.70                  | \$3.27    | \$1.72     | \$12.88   | \$6.18     |
| Discontinued operations   | (0.16)                  | 10.45     | 2.41       | 3.30      | 1.61       |
|   | \$0.54                  | \$13.72   | \$4.13     | \$16.18   | \$7.79     |
| Diluted income (loss) per share   |                         |           |            |           |            |
| Continuing operations   | \$0.67                  | \$3.22    | \$1.54     | \$12.42   | \$6.13     |
| Discontinued operations   | (0.16)                  | 10.35     | 2.38       | 3.21      | 1.60       |
|   | \$0.51                  | \$13.57   | \$3.92     | \$15.63   | \$7.73     |
| Dividend and Distribution Data:   |                         |           |            |           |            |
| Cash dividends declared   | \$                      | \$417,606 | \$         | \$        | \$         |
| Per share   |                         | 13.60     |            |           |            |
| Cash distributions declared   |                         | 892,147   |            |           |            |
| Per share   |                         | 29.00     |            |           |            |

December 31,

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|                            | 2013    | 2012     | 2011      | 2010      | 2009      |
|----------------------------|---------|----------|-----------|-----------|-----------|
| Balance sheet data:        |         |          |           |           |           |
| Cash and cash equivalents  | \$5,926 | \$87,370 | \$197,114 | \$165,801 | \$168,205 |
| Total assets               | 327,740 | 378,992  | 1,836,153 | 1,754,909 | 1,253,452 |
| Non-current liabilities    | 110,120 | 121,015  | 485,598   | 414,013   | 380,143   |
| Total liabilities          | 119,830 | 192,531  | 888,568   | 853,960   | 821,461   |
| Loral shareholders' equity | 207,910 | 186,461  | 946,459   | 900,320   | 431,991   |

During 2012, we recorded an \$86.7 million income tax benefit after the statute of limitations for assessment of additional tax expired with regard to certain uncertain tax positions related to Old Loral and several of our federal and state income tax returns filed for 2007 and 2008 (see Note 8 to the Loral consolidated financial statements).

<sup>(1)</sup> During the fourth quarter of 2010, we determined, based on all available evidence, that a full valuation allowance was no longer required on our deferred tax assets and, therefore, \$335.3 million of the valuation allowance was reversed as an income tax benefit.

<sup>(2)</sup> Our principal affiliate is Telesat. Loral also has investments in XTAR and joint ventures providing Globalstar service, which are accounted for under the equity method.

We recorded a gain of \$308.6 million, net of tax, in 2012 in connection with the sale of our wholly-owned <sup>(3)</sup>subsidiary, SS/L, to MDA, which closed on November 2, 2012 (see Notes 1 and 3 to the Loral consolidated financial statements).

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**Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis should be read in conjunction with our consolidated financial statements (the "financial statements") included in Item 15 of this Annual Report on Form 10-K.*

Loral Space & Communications Inc., a Delaware corporation, together with its subsidiaries, is a leading satellite communications company engaged, through our ownership interests in affiliates, in satellite-based communications services. Prior to completion of the sale of our wholly-owned subsidiary, Space Systems/Loral, LLC (formerly known as Space Systems/Loral, Inc. ("SS/L")) in 2012, we were also engaged in the satellite manufacturing business (see "Sale of SS/L" below).

**Disclosure Regarding Forward-Looking Statements**

*Except for the historical information contained in the following discussion and analysis, the matters discussed below are not historical facts, but are "forward-looking statements" as that term is defined in the Private Securities Litigation Reform Act of 1995. In addition, we or our representatives have made and may continue to make forward-looking statements, orally or in writing, in other contexts. These forward-looking statements can be identified by the use of words such as "believes," "expects," "plans," "may," "will," "would," "could," "should," "anticipates," "estimates," "pro," "outlook" or other variations of these words. These statements, including without limitation those relating to Telesat, are not guarantees of future performance and involve risks and uncertainties that are difficult to predict or quantify. Actual events or results may differ materially as a result of a wide variety of factors and conditions, many of which are beyond our control. For a detailed discussion of these and other factors and conditions, please refer to the Risk Factors section above, the Commitments and Contingencies section below and to our other periodic reports filed with the Securities and Exchange Commission ("SEC"). We operate in an industry sector in which the value of securities may be volatile and may be influenced by economic and other factors beyond our control. We undertake no obligation to update any forward-looking statements.*

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**Overview**

*Business*

Loral has one operating segment consisting of satellite based communications services. Loral participates in satellite services operations through its ownership interest in Telesat Holdings Inc. (“Telesat Holdco”) which owns Telesat Canada (“Telesat”), a leading global fixed satellite services operator, with facilities around the world. Telesat provides its satellite and communication services from a fleet of satellites that occupy Canadian and other orbital locations.

Loral holds a 62.8% economic interest and a 32.7% voting interest in Telesat Holdco, the world’s fourth largest satellite operator with approximately \$4.7 billion of backlog as of December 31, 2013.

At December 31, 2013, Telesat provided satellite services to customers from its fleet of 14 in-orbit satellites. In addition, Telesat owns the Canadian payload on the ViaSat-1 satellite.

The satellite services business is capital intensive and the build-out of a satellite fleet requires substantial time and investment. Once the investment in a satellite is made, the incremental costs to maintain and operate the satellite are relatively low over the life of the satellite, with the exception of in-orbit insurance. Telesat has been able to generate a large contracted revenue backlog by entering into long-term contracts with some of its customers for all or substantially all of a satellite’s life. Historically, this has resulted in revenue from the satellite services business being fairly predictable.

Telesat’s commitment to providing strong customer service and its focus on innovation and technical expertise has allowed it to successfully build its business to date. Building on its existing contractual revenue backlog, Telesat’s focus is on taking disciplined steps to grow its core business and sell newly launched and existing in-orbit satellite services, and, in a disciplined manner, use the cash flow generated by existing business, contracted expansion satellites and cost savings to strengthen the business.

Telesat believes its satellite fleet offers a strong combination of existing revenue backlog and a strong foundation upon which it will seek to continue to grow its revenue and cash flows. The growth is expected to come from satellite services using the available capacity on its existing fleet of in-orbit satellites including its Anik G1 satellite which began commercial service on May 8, 2013, and its Telstar 12 VANTAGE satellite, which is expected to be launched in late 2015.

Telesat believes that it is well-positioned to serve its customers and the markets in which it participates. Telesat actively pursues opportunities to develop new satellites, particularly in conjunction with current or prospective customers who will commit to long term service agreements prior to the time the satellite construction contract is signed. Although Telesat regularly pursues opportunities to develop new satellites, it does not procure additional or replacement satellites until it believes there is a demonstrated need and a sound business plan for such satellite capacity.

Telesat anticipates that the relatively fixed cost nature of the business, combined with contracted revenue growth and other growth opportunities, will produce growth in operating income and cash flow.

In 2014, Telesat will remain focused on: increasing utilization on its existing satellites; the construction of Telstar 12 VANTAGE; identifying and pursuing opportunities to expand its satellite fleet; and maintaining cost and operating discipline.

Telesat's operating results are subject to fluctuations as a result of exchange rate variations. Approximately 47% of Telesat's revenues received in Canada for the year ended December 31, 2013, a substantial portion of its expenses and a substantial portion of its indebtedness and capital expenditures were denominated in U.S. dollars. The most significant impact of variations in the exchange rate is on the U.S. dollar denominated debt financing. As of December 31, 2013, Telesat's U.S. dollar denominated debt totaled \$2.6 billion. As of December 31, 2013, a five percent increase (decrease) in the Canadian dollar against the U.S. dollar would have increased (decreased) Telesat's net income by approximately \$141 million. This analysis assumes all other variables, in particular interest rates, remain constant.

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*Sale of SS/L*

On November 2, 2012, Loral completed the sale (the “Sale”) of its wholly-owned subsidiary, SS/L, to MDA Communications Holdings, Inc. (“MDA Holdings”), a subsidiary of MacDonald, Dettwiler and Associates Ltd. (“MDA”). Pursuant to the purchase agreement (the “Purchase Agreement”), dated as of June 26, 2012, as amended on October 30, 2012, by and among Loral, SS/L, MDA and MDA Holdings, in a series of transactions, Loral received total cash payments of \$967.9 million plus, for the sale of certain real estate used in connection with SS/L’s business, a three-year promissory note in the principal amount of \$101 million (the “Land Note”). Transaction costs related to the Sale were \$35.2 million.

Subsequent to the closing of the Sale and pursuant to the Purchase Agreement, Loral, in December 2012, paid MDA \$6.5 million as a result of the resolution of a contingency. Also, in April 2013, pursuant to the Purchase Agreement, we completed the final allocation of qualified pension plan assets between Loral and SS/L (see Note 13 to the financial statements).

The transaction was taxable, and, for tax purposes, treated as a sale of assets.

Under the terms of the Purchase Agreement, Loral is obligated to indemnify SS/L for certain litigation costs and litigation damages, subject to certain capped cost-sharing by SS/L, and has retained control of the defense of the lawsuit against SS/L and Loral by ViaSat, Inc. (“ViaSat”) as well as SS/L’s counterclaims against ViaSat in that lawsuit. Under the terms of the Purchase Agreement, following a change of control of Loral, the liability of Loral for certain litigation costs and litigation damages is subject to a dollar cap. In addition, Loral is obligated to indemnify SS/L from liabilities with respect to certain pre-closing taxes.

The Land Note originally issued at closing provided for interest at the rate of 1% per annum with amortization in three equal annual installments on each March 31, commencing March 31, 2013. The Land Note was amended as described below and is backed by a letter of guarantee from Royal Bank of Canada.

On March 28, 2013, Loral and MDA amended the Purchase Agreement to modify SS/L’s capped cost sharing obligations related to Loral’s indemnification of certain litigation costs and litigation damages and also amended the Land Note to defer to March 31, 2014 the due date of the principal payment from MDA to Loral of \$33.7 million due originally on March 31, 2013 with an increase in the interest rate applicable to this tranche of the Land Note from 1.0% to 1.5% effective as of April 1, 2013.

*General*

Since the Sale, Loral's principal asset continues to be its majority ownership interest in Telesat. With the goal of maximizing shareholder value, we have, with the agreement of our Canadian co-owner, Public Sector Pension Investment Board ("PSP"), commenced a process to explore potential strategic transactions involving the possible monetization of Loral's interest in Telesat. The exact structure of any such transaction has not yet been determined. As currently contemplated, such a transaction would be accomplished through a disposition of Loral itself and would likely require the negotiation of a new shareholders agreement between the potential acquiror of Loral and PSP. There can be no assurance as to whether, when or on what terms a strategic transaction involving Telesat or Loral may occur, or that any particular economic, tax, structural or other objectives or benefits with respect to any transaction involving Telesat or Loral's interest therein will be achieved.

Loral may, from time to time, explore and evaluate other possible strategic transactions and alliances which may include joint ventures and strategic relationships as well as business combinations or the acquisition or disposition of assets. In order to pursue certain of these opportunities, additional funds are likely to be required. There can be no assurance that we will enter into additional strategic transactions or alliances, nor do we know if we will be able to obtain the necessary financing for transactions that require additional funds on favorable terms, if at all.

In connection with the Sale, Loral has restructured its corporate functions and has reduced the number of employees at its headquarters. In 2012, Loral charged approximately \$11.8 million to general and administrative expenses, mainly for severance and related costs. For the years ended December 31, 2013 and 2012, Loral paid restructuring costs of approximately \$3.3 million and \$8.0 million, respectively. At December 31, 2013 and 2012, the liability recorded in the consolidated balance sheet for the restructuring was \$0.5 million and \$3.8 million, respectively, which includes all expected future payments under the restructuring plan relating to the Sale.

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In connection with the corporate office restructuring as a result of the Sale, on December 13, 2012, Loral’s Board of Directors approved termination of Loral’s supplemental executive retirement plan (the “SERP”). The Company made lump sum payments of \$17.7 million to the participants in the SERP in December 2013 in accordance with the requirements of Section 409A of the Internal Revenue Code and the regulations promulgated thereunder.

In connection with the acquisition of our ownership interest in Telesat in 2007, Loral has agreed that, subject to certain exceptions described in Telesat’s shareholders agreement, for so long as Loral has an interest in Telesat, it will not compete in the business of leasing, selling or otherwise furnishing fixed satellite service, broadcast satellite service or audio and video broadcast direct to home service using transponder capacity in the C-band, Ku-band and Ka-band (including in each case extended band) frequencies and the business of providing end-to-end data solutions on networks comprised of earth terminals, space segment, and, where appropriate, networking hubs.

**Consolidated Operating Results**

Please refer to Critical Accounting Matters set forth below in this section.

**2013 Compared with 2012 and 2012 Compared with 2011**

The following compares our consolidated results for 2013, 2012 and 2011 as presented in our financial statements:

**General and Administrative Expenses**

|                                     | Year Ended December 31, |         |         |
|-------------------------------------|-------------------------|---------|---------|
|                                     | 2013                    | 2012    | 2011    |
|                                     | (In millions)           |         |         |
| General and administrative expenses | \$ 16.0                 | \$ 28.8 | \$ 18.3 |

General and administrative expenses decreased by \$12.8 million for the year ended December 31, 2013 as compared to the year ended December 31, 2012, primarily due to severance expense of \$11.8 million in 2012, and a reduction in compensation of \$7.2 million in 2013 resulting from the restructuring of our corporate functions as a result of the Sale, partially offset by a \$7.1 million increase in pension expense due to accelerated amortization as a result of the termination of our SERP.



General and administrative expenses increased by \$10.5 million for the year ended December 31, 2012 as compared to the year ended December 31, 2011, primarily due to severance expense of \$11.8 million in 2012 in connection with the corporate restructuring as a result of the Sale.

### **Gain on Disposition of Net Assets**

Gain on disposition of net assets for the year ended December 31, 2011 represents the gain associated with the sale of Loral's portion of the ViaSat-1 payload and related net assets to Telesat, net of the elimination of Loral's ownership interest in Telesat (see Note 16 to the financial statements).

### **Interest and Investment Income**

|                                | Year Ended December 31, |        |        |
|--------------------------------|-------------------------|--------|--------|
|                                | 2013                    | 2012   | 2011   |
|                                | (In millions)           |        |        |
| Interest and investment income | \$ 1.2                  | \$ 1.9 | \$ 3.1 |

Interest and investment income for 2013 consists primarily of interest on our cash balance and Land Note. Interest and investment income for 2012 consists primarily of interest income on long-term receivables due from Telesat for consulting fees. Interest and investment income for 2011 includes interest income of \$1.7 million on directors and officers liability insurance claims and \$1.3 million on long-term receivables due from Telesat for consulting fees.

Table of Contents**Gain on Litigation, Net**

For the year ended December 31, 2011, we recorded income of \$4.5 million which represents the recovery under our directors and officers insurance coverage of plaintiffs' legal fees related to shareholders litigation based on a court decision in February 2011.

**Other Expense**

|               | Year Ended<br>December 31, |       |       |
|---------------|----------------------------|-------|-------|
|               | 2013                       | 2012  | 2011  |
|               | (In millions)              |       |       |
| Other expense | \$0.7                      | \$0.3 | \$6.7 |

Other expense for the year ended December 31, 2013 is primarily comprised of expenses related to the evaluation of strategic initiatives.

Other expense for the year ended December 31, 2012 includes expenses of \$1.0 million related to strategic initiatives and \$0.6 million related to the special distribution to shareholders, partially offset by a \$1.3 million gain related to a foreign exchange forward contract to hedge the foreign exchange risk associated with the payment of the second tranche of the special cash distribution from Telesat that was received in July 2012.

Other expense for the year ended December 31, 2011 includes expenses related to the evaluation of strategic alternatives for SS/L and preparation for a potential spin-off of SS/L.

**Income Tax (Provision) Benefit**

|                                | Year Ended<br>December 31, |        |          |
|--------------------------------|----------------------------|--------|----------|
|                                | 2013                       | 2012   | 2011     |
|                                | (In millions)              |        |          |
| Income tax (provision) benefit | \$(1.8)                    | \$93.3 | \$(41.4) |

For 2013, we recorded a current tax benefit of \$26.3 million (which included a benefit of \$1.0 million to reduce our liability for uncertain tax positions (“UTPs”)) and a deferred tax provision of \$28.2 million, resulting in a total tax provision of \$1.8 million on a pre-tax loss from continuing operations of \$15.5 million. For 2012, we recorded a current tax benefit of \$115.3 million (which included a benefit of \$110.3 million to reduce our liability for UTPs) and a deferred tax provision of \$22.0 million (which included a provision of \$25.0 million for UTPs), resulting in a total tax benefit of \$93.3 million on a pre-tax loss from continuing operations of \$27.2 million. For 2011, we recorded a current tax provision of \$0.9 million (which included a provision of \$2.1 million to increase our liability for UTPs) and a deferred tax provision of \$40.5 million (which included a benefit of \$1.2 million for UTPs), resulting in a total provision of \$41.4 million on a pre-tax loss from continuing operations of \$12.3 million.

During 2013, the current tax benefit of \$26.3 million primarily related to the refunds received from our federal and state income tax returns filed for 2012 (primarily as a result of the enhanced extraterritorial income exclusion provided by former section 114 of the Internal Revenue Code) and the benefit from the carryback of the Company’s 2013 federal tax loss against taxes previously paid for 2012. We anticipate filing for and receiving the refund from this carryback claim in 2014. Without the Sale, we would not have remeasured the extraterritorial income exclusion because it would have provided only a minimal cash tax benefit.

During 2012, the statute of limitations for assessment of additional tax expired with regard to certain UTPs related to Old Loral and several of our federal and state tax returns filed for 2007 and 2008, which resulted in a net tax benefit of \$86.7 million to continuing operations (a current tax benefit of \$112.9 million, including the reversal of applicable interest and penalties previously accrued, offset by a deferred tax provision of \$26.2 million).

The deferred tax provision for each period included the impact of our equity in net income of Telesat.

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As of December 31, 2013 and 2012, we maintained a valuation allowance of \$7.2 million and \$7.1 million, respectively, against our deferred tax assets for certain tax credit and loss carryovers due to the limited carryforward periods and will continue to maintain such valuation allowance until sufficient positive evidence exists to support its full or partial reversal.

Subsequent to the Sale, to the extent that profitability from operations is not sufficient to realize the benefit from our remaining net deferred tax assets, we would generate sufficient taxable income from the appreciated value of our Telesat investment, which currently has a nominal tax basis, in order to prevent federal net operating losses from expiring and realize the benefit of all remaining deferred tax assets.

See Critical Accounting Matters — *Taxation* below for discussion of our accounting method for income taxes.

**Equity in Net Income of Affiliates**

|         | Year Ended December 31, |         |          |
|---------|-------------------------|---------|----------|
|         | 2013                    | 2012    | 2011     |
|         | (In millions)           |         |          |
| Telesat | \$ 47.3                 | \$ 40.8 | \$ 114.5 |
| XTAR    | (5.9 )                  | (6.5 )  | (6.7 )   |
| Other   | (2.6 )                  | —       | (1.5 )   |
|         | \$ 38.8                 | \$ 34.3 | \$ 106.3 |

The following is a reconciliation of the changes in our investment in Telesat for the years ended December 31, 2013 and 2012 (in millions):

|   | Year Ended December 31, |          |
|---|-------------------------|----------|
|   | 2013                    | 2012     |
| Opening Balance, January 1  | \$ —                    | \$ 377.2 |
| Equity in net income of Telesat   | 57.0                    | 40.4     |
| Eliminations of affiliate transactions and related amortization                               | (2.3 )                  | (7.0 )   |
| Adjustment relating to excess cash distribution over carrying value of investment (see below) | (7.4 )                  | 7.4      |
| Proportionate share of Telesat other comprehensive income                                     | 12.9                    | 2.1      |

|  |         |          |
|--|---------|----------|
| Cash distributions received from Telesat | —       | (420.1 ) |
| Ending balance, December 31              | \$ 60.2 | \$ —     |

As of December 31, 2013, we hold a 62.8% economic interest and a 32.7% voting interest in Telesat. Our economic interest decreased from 64% to 62.8% and our voting interest decreased from 33<sup>1</sup>/<sub>3</sub>% to 32.7% in December 2012 when certain executives of Telesat exercised share appreciation rights related to a total of 5,311,568 stock options granted under Telesat's share based compensation plan and received 2,249,747 non-voting participating preferred shares. Also in December 2012, Telesat's board of directors approved the repurchase for cash consideration of 20% of all vested stock options. A total of 1,660,619 options were repurchased. Telesat paid CAD 35.3 million in cash consideration for the stock option repurchase and net withholding taxes relating to the exercise of the share appreciation rights.

In March 2012, Telesat completed a refinancing and recapitalization transaction which resulted in special cash distributions to Loral of CAD 375 million (\$376 million) in the first quarter of 2012 and CAD 45 million (\$44 million) in July 2012 (see Note 6 to our consolidated financial statements).

As of December 31, 2012, the special cash distributions received from Telesat exceeded our recorded cumulative equity in net income of Telesat, including the effect of the stock transactions in December 2012, and our initial investment by approximately \$7.4 million. In following the equity method of accounting, our investment balance in Telesat was reduced to zero as of December 31, 2012. For the year ended December 31, 2013, we reduced our equity in net income of Telesat by the excess special cash distribution of \$7.4 million.

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Loral's equity in net income of Telesat is based on our proportionate share of Telesat's results in accordance with U.S. GAAP and in U.S. dollars. The amortization of Telesat fair value adjustments applicable to the Loral Skynet assets and liabilities acquired by Telesat in 2007 is proportionately eliminated in determining our share of the net income of Telesat. Our equity in net income of Telesat also reflects the elimination of our profit, to the extent of our beneficial interest, on satellites we constructed for Telesat while we owned SS/L.

Summary financial information for Telesat in accordance with U.S. GAAP and in Canadian dollars ("CAD") and U.S. dollars ("\$\$") for the years ended December 31, 2013, 2012 and 2011 and as of December 31, 2013 and 2012 follows (in millions):

|  | Year Ended December 31 |          |          | Year Ended December 31 |          |                    |      |
|--|------------------------|----------|----------|------------------------|----------|--------------------|------|
|  | 2013                   | 2012     | 2011     | 2013                   | 2012     | 2011               |      |
|  | (In Canadian dollars)  |          |          | (In U.S. dollars)      |          |                    |      |
| <b>Statement of Operations Data:</b>   |                        |          |          |                        |          |                    |      |
| Revenues   | 892.8                  | 845.8    | 808.4    | 867.9                  | 846.1    | 817.3              |      |
| Operating expenses   | (190.5 )               | (242.6 ) | (186.0 ) | (185.2 )               | (242.7 ) | (188.1 )           |      |
| Depreciation, amortization and stock-based compensation  | (252.8 )               | (249.0 ) | (245.3 ) | (245.8 )               | (249.1 ) | (248.0 )           |      |
| Gain on insurance proceeds   | —                      | —        | 135.0    | —                      | —        | 136.5              |      |
| Impairment of intangible assets  | —                      | —        | (1.1 )   | —                      | —        | (1.1 )             |      |
| Loss on disposition of long-lived assets   | (1.7 )                 | (0.8 )   | (1.5 )   | (1.6 )                 | (0.8 )   | (1.5 )             |      |
| Operating income   | 447.8                  | 353.4    | 509.5    | 435.3                  | 353.5    | 515.1              |      |
| Interest expense   | (216.2 )               | (236.3 ) | (218.2 ) | (210.2 )               | (236.4 ) | (220.6 )           |      |
| Expense of refinancing   | (20.2 )                | (80.1 )  | —        | (19.7 )                | (80.1 )  | —                  |      |
| Foreign exchange (losses) gains  | (197.1 )               | 81.1     | (80.1 )  | (191.5 )               | 81.1     | (81.0 )            |      |
| Gains (losses) on financial instruments  | 113.2                  | (25.8 )  | 50.1     | 110.0                  | (25.8 )  | 50.7               |      |
| Other income   | 11.6                   | 1.4      | 2.0      | 11.3                   | 1.4      | 2.0                |      |
| Income tax provision   | (40.1 )                | (28.1 )  | (64.6 )  | (39.0 )                | (28.1 )  | (65.3 )            |      |
| Net income   | 99.0                   | 65.6     | 198.7    | 96.2                   | 65.6     | 200.9              |      |
| Average exchange rate for translating Canadian dollars to U.S. dollars ( 1 U.S. dollar equals) | 1.0287                 | 0.9996   | 0.9891   |                        |          |                    |      |
|  |                        |          |          | As of December 31,     |          | As of December 31, |      |
|  |                        |          |          | 2013                   | 2012     | 2013               | 2012 |
|  |                        |          |          | (In Canadian dollars)  |          | (In U.S. dollars)  |      |
| <b>Balance Sheet Data:</b>   |                        |          |          |                        |          |                    |      |
| Current assets   |                        | 389.7    | 287.3    | 366.8                  | 289.6    |                    |      |
| Total assets   |                        | 5,237.0  | 5,300.1  | 4,929.8                | 5,342.3  |                    |      |
| Current liabilities  |                        | 383.2    | 235.8    | 360.7                  | 237.7    |                    |      |
| Long-term debt, including current portion  |                        | 3,416.1  | 3,492.1  | 3,215.8                | 3,519.9  |                    |      |
| Total liabilities  |                        | 4,547.6  | 4,733.3  | 4,280.9                | 4,771.0  |                    |      |
| Shareholders' equity   |                        | 689.4    | 566.8    | 648.9                  | 571.3    |                    |      |

|   |        |        |
|---|--------|--------|
| Period end exchange rate for translating Canadian dollars to U.S. dollars<br>(1 U.S. dollar equals) | 1.0623 | 0.9921 |
|---|--------|--------|

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Telesat revenue increased by \$22 million for the year ended December 31, 2013 as compared to the year ended December 31, 2012 due primarily to revenue on the Nimiq 6 and Anik G1 satellites which entered commercial service in June 2012 and May 2013, respectively, a termination fee on Nimiq 2 when the satellite was returned to Telesat by its customer and increased short-term services provided to another satellite operator using the Nimiq 1 satellite. These increases were partially offset by decreases in revenue with respect to the Nimiq 1 and Nimiq 2 satellites, decreased consulting revenue and the impact of change in the U.S. dollar/Canadian dollar exchange rate on Canadian dollar denominated revenues. Telesat's revenue excluding foreign exchange impact would have increased \$35 million for the year ended December 31, 2013 as compared to the year ended December 31, 2012.

Telesat revenue increased by \$29 million for the year ended December 31, 2012 as compared to the year ended December 31, 2011 due primarily to growth in international enterprise services activities, inauguration of commercial services on ViaSat-1 in December 2011 and revenue earned on Telesat's Nimiq 6 satellite which commenced service in June 2012, partially offset by a scheduled rate reduction on a long term contract for one of Telesat's North American DTH satellites which occurred during 2011, termination payment of a consulting contract and the impact of the change in the U.S. dollar/Canadian dollar exchange rate on Canadian dollar denominated revenues. Telesat revenue excluding foreign exchange impact would have increased by approximately \$34 million for the year ended December 31, 2012 as compared with the year ended December 31, 2011.

Telesat's operating expense for the year ended December 31, 2012 includes a \$49 million expense related to special payments to certain employees of Telesat in connection with a cash distribution made to Telesat's shareholders.

Telesat's operating income increased by \$82 million for the year ended December 31, 2013 as compared to the year ended December 31, 2012 primarily due to the revenue increase described above, the expense related to the special payments to certain employees of Telesat in connection with a cash distribution to shareholders in 2012, non-recurring cost associated with a payment made to independent directors in 2012, lower in-orbit insurance in 2013, lower revenue related expense and the impact of the change in the U.S. dollar/Canadian dollar exchange rate on Canadian dollar denominated expenses, partially offset by an increase in stock-based compensation in 2013. Telesat's operating income excluding foreign exchange impact would have increased by \$85 for the year ended December 31, 2013 as compared to the year ended December 31, 2012.

Telesat's operating income decreased by \$162 million for the year ended December 31, 2012 as compared to the year ended December 31, 2011 primarily due to the gain on insurance proceeds in 2011 related to a solar array deployment failure following the launch of the Telstar 14R/Estrela do Sul 2 satellite and the expense related to the special payments to executives and certain employees of Telesat in connection with a cash distribution to shareholders in 2012, partially offset by the revenue increase described above. The change in operating income for the year ended December 31, 2012 as compared with the year ended December 31, 2011 was not significantly impacted by the change in foreign exchange rates.



Expense of refinancing for the year ended December 31, 2013 primarily represents premium paid and the write-off of deferred financing costs related to the redemption of Telesat's 12.5% senior subordinated notes. Expense of refinancing for the year ended December 31, 2012 represents deferred financing costs on the previous credit facilities and deferred financing costs and redemption premiums on the previous senior notes which were charged to expense as a result of the refinancings.

Telesat's operating results are subject to fluctuations as a result of exchange rate variations to the extent that transactions are made in currencies other than Canadian dollars. Telesat's main currency exposures as of December 31, 2013, lie in its U.S. dollar denominated cash and cash equivalents, accounts receivable, accounts payable and debt financing. The most significant impact of variations in the exchange rate is on the U.S. dollar denominated debt financing. As of December 31, 2013, Telesat's U.S. dollar denominated debt totaled \$2.6 billion. As of December 31, 2013, a five percent increase (decrease) in the Canadian dollar against the U.S. dollar would have increased (decreased) Telesat's net income by approximately \$141 million. This analysis assumes all other variables, in particular interest rates, remain constant.

The equity losses in XTAR, LLC ("XTAR"), our 56% owned joint venture, represent our share of XTAR losses incurred in connection with its operations.

We regularly evaluate our investment in XTAR to determine whether there has been a decline in fair value that is other than temporary. We have performed an impairment test for our investment in XTAR as of December 31, 2013, using the most recent forecast, and concluded that our investment in XTAR was not impaired. Any declines in XTAR's projected revenues may result in a future impairment charge.

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For the year ended December 31, 2013, we recorded a loss contingency of \$3.7 million for an indemnification of pre-closing liabilities related to our sale of Globalstar do Brasil S.A. (“GdB”) in 2008. We also recorded a gain of \$1.1 million related to the sale of our ownership interest in an affiliate with no carrying value.

Equity in net income of affiliates for the year ended December 31, 2011, included a charge of \$1.5 million to reduce the carrying value of our investment in an affiliate to zero based on our determination that the investment had been impaired and the impairment was other than temporary.

***Income from Discontinued Operations, net of taxes***

As a result of the Sale, we reflect SS/L’s operations as discontinued operations in our consolidated financial statements for the years ended December 31, 2012 and 2011.

Loss from discontinued operations for the year ended December 31, 2013 primarily comprises changes in the fair value of our indemnification liabilities related to the Sale, net of a \$3.0 million income tax benefit.

The following is a summary of SS/L’s operating results which are included in income from discontinued operations for the years ended December 31, 2012 and 2011 (in millions):

|   | Year Ended December 31,    |            |
|---|----------------------------|------------|
|   | <b>2012</b> <sup>(1)</sup> | 2011       |
| Revenues  | \$ 940.3                   | \$ 1,107.4 |
| Operating income                                | \$ 3.4                     | \$ 106.7   |
| Income before income taxes                      | \$ 22.2                    | \$ 122.3   |
| Income tax provision                            | (10.2 )                    | (47.8 )    |
| Net income                                      | 12.0                       | 74.5       |
| Gain on Sale, net of tax                        | 308.6                      | —          |
| Income from discontinued operations, net of tax | \$ 320.6                   | \$ 74.5    |

<sup>(1)</sup> Reference to the year ended December 31, 2012 in the table above is for the period January 1, 2012 to November 2, 2012, the date of the Sale.

**Backlog**

Telesat's backlog as of December 31, 2013 and 2012 was \$4.7 billion and \$5.2 billion, respectively. It is expected that approximately 15% of satellite services backlog will be recognized as revenue by Telesat during 2014. As of December 31, 2013, Telesat had received approximately \$370 million of customer prepayments.

### **Critical Accounting Matters**

The preparation of financial statements in conformity with U.S. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenues and expenses reported for the period. Actual results could differ from estimates.

#### *Investments in Affiliates*

Ownership interests in Telesat and XTAR are accounted for using the equity method of accounting. Income and losses of affiliates are recorded based on our beneficial interest. Intercompany profit arising from transactions with affiliates is eliminated to the extent of our beneficial interest. Equity in losses of affiliates is not recognized after the carrying value of an investment, including advances and loans, has been reduced to zero, unless guarantees or other funding obligations exist. The Company monitors its equity method investments for factors indicating other-than-temporary impairment. An impairment loss would be recognized when there has been a loss in value of the affiliate that is other-than-temporary.

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*Fair Value Measurements*

U.S. GAAP defines fair value as the price that would be received for an asset or the exit price that would be paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants. U.S. GAAP also establishes a fair value hierarchy that gives the highest priority to observable inputs and the lowest priority to unobservable inputs. The three levels of the fair value hierarchy are described below:

*Level 1:* Inputs represent a fair value that is derived from unadjusted quoted prices for identical assets or liabilities traded in active markets at the measurement date.

*Level 2:* Inputs represent a fair value that is derived from quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities, and pricing inputs, other than quoted prices in active markets included in Level 1, which are either directly or indirectly observable as of the reporting date.

*Level 3:* Inputs are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques.

These provisions are applicable to all of our assets and liabilities that are measured and recorded at fair value.

*Assets and Liabilities Measured at Fair Value on a Recurring Basis*

The following table presents our assets and liabilities measured at fair value on a recurring basis at December 31, 2013:

|                                      | Level<br>1    | Level<br>2 | Level<br>3 |
|--------------------------------------|---------------|------------|------------|
|                                      | (In millions) |            |            |
| Assets                               |               |            |            |
| Cash equivalents: Money market funds | \$3.2         | \$ —       | \$—        |

|                            |     |      |         |
|----------------------------|-----|------|---------|
| Note receivable: Land Note | \$— | \$ — | \$101.0 |
| Liabilities                |     |      |         |
| Indemnifications:          |     |      |         |
| Sale of SS/L               | \$— | \$ — | \$10.9  |
| Globalstar do Brasil S.A.  | \$— | \$ — | \$1.3   |

The carrying amount of cash equivalents approximates fair value because of the short maturity of those instruments. The carrying amount of the Land Note approximates fair value because the stated interest rate is consistent with current market rates. The fair value of indemnifications related to the Sale was estimated using Monte Carlo simulation based on the potential probability weighted cash flows that would be a guarantor's responsibility in an arm's length transaction. The fair value of indemnifications related to GdB was estimated using expected value analysis.

The Company does not have any non-financial assets or non-financial liabilities that are recognized or disclosed at fair value on a recurring basis as of December 31, 2013.

*Assets and Liabilities Measured at Fair Value on a Non-recurring Basis*

We review the carrying values of our equity method investments when events and circumstances warrant and consider all available evidence in evaluating when declines in fair value are other than temporary. The fair values of our investments are determined based on valuation techniques using the best information available, and may include quoted market prices, market comparables and discounted cash flow projections. An impairment charge would be recorded when the carrying amount of the investment exceeds its current fair value and is determined to be other than temporary.

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*Taxation*

Loral is subject to U.S. federal, state and local income taxation on its worldwide income and foreign taxes on certain income from sources outside the United States. Our foreign subsidiaries are subject to taxation in local jurisdictions. Telesat is subject to tax in Canada and other jurisdictions and Loral will provide in operating earnings any additional U.S. current and deferred tax required on distributions received or deemed to be received from Telesat.

We use the liability method in accounting for taxes whereby income taxes are recognized during the year in which transactions are recorded in the financial statements. Deferred taxes reflect the future tax effect of temporary differences between the carrying amount of assets and liabilities for financial and income tax reporting and are measured by applying anticipated statutory tax rates in effect for the year during which the differences are expected to reverse. We assess the recoverability of our deferred tax assets and, based upon this analysis, record a valuation allowance against the deferred tax assets to the extent recoverability does not satisfy the “more likely than not” recognition criteria.

The tax benefit of a UTP taken or expected to be taken in income tax returns is recognized only if it is “more likely-than-not” to be sustained on examination by the taxing authorities, based on its technical merits as of the reporting date. The tax benefit recognized in the financial statements from such a position is measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. We recognize potential accrued interest and penalties related to our liability for UTPs in income tax expense on a quarterly basis.

The unrecognized tax benefit of a UTP is recognized in the period when the UTP is effectively settled. Previously recognized tax positions are derecognized in the first period in which it is no longer more likely than not that the tax position would be sustained upon examination. Evaluating the technical merits of a tax position and determining the benefit to be recognized involves a significant level of judgment in the assumptions underlying such evaluation.

*Pension and Other Employee Benefits*

We maintain a qualified pension plan, which is a defined benefit pension plan. We terminated our SERP in December 2012 and made final lump sum payments related to the plan in December 2013. In addition to providing pension benefits, we provide certain health care and life insurance benefits for retired employees and dependents. Pension and other employee postretirement benefit costs are developed from actuarial valuations. Inherent in these valuations are key assumptions, including the discount rate and expected long-term rate of return on plan assets. Material changes in these pension and other employee postretirement benefit costs may occur in the future due to changes in these assumptions, as well as our actual experience.

The discount rate is subject to change each year, based on a hypothetical yield curve developed from a portfolio of high quality, corporate, non-callable bonds with maturities that match our projected benefit payment stream. The resulting discount rate reflects the matching of the plan liability cash flows to the yield curve. The discount rate determined on this basis, recommended by our consulting actuary and adopted by us, for the qualified pension plan and other employee postretirement benefit costs was 4.75% as of December 31, 2013, an increase of 75 basis points from December 31, 2012.

The expected long-term rate of return on pension plan assets is selected by taking into account the expected duration of the plan's projected benefit obligation, asset mix and the fact that its assets are actively managed to mitigate risk. Allowable investment types include equity investments and fixed income investments. Both investment types may include alternative investments which are permitted to be up to 40% of total plan assets. Pension plan assets are primarily managed by Russell Investment Corp. ("Russell"), which allocates the assets into specified Russell-designed funds as we direct. Each specified Russell fund is then managed by investment managers chosen by Russell. We also engage non-Russell related investment managers through Russell, in its role as trustee, to invest pension plan assets. The targeted long-term allocation of our pension plan assets is 60% in equity investments and 40% in fixed income investments. The expected long-term rate of return on plan assets determined on this basis was 7.25% for 2013 and 8.0% for 2012 and 2011. For 2014, we will continue to use an expected long-term rate of return of 7.25%.

Pension and other employee postretirement benefit costs included in income from continuing operations are expected to decrease to approximately \$0.6 million in 2014 from \$8.5 million in 2013, primarily due to the effect in 2013 of the termination of the SERP and the higher discount rate in 2014. Lowering the discount rate and the expected long-term rate of return each by 0.5% would have increased the qualified pension and other employee postretirement benefit costs by approximately \$0.1 million and \$0.1 million, respectively, in 2013.

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The benefit obligations for pensions and other employee postretirement benefits exceeded the fair value of plan assets by \$17.1 million at December 31, 2013. We are required to recognize the funded status of a benefit plan on our balance sheet. Market conditions and interest rates significantly affect future assets and liabilities of Loréal's pension and other employee benefits plans.

*Stock-Based Compensation*

Stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense over the requisite service period. In addition, share-based payment transactions with nonemployees are measured at the fair value of the equity instrument issued. We use the Black-Scholes-Merton option-pricing model and other models as applicable to estimate the fair value of these stock-based awards. These models require us to make significant judgments regarding the assumptions used within the models, the most significant of which are the stock price volatility assumption, the expected life of the option award, the risk-free rate of return and dividends during the expected term. Changes in these assumptions could have a material impact on the amount of stock-based compensation we recognize.

The Company estimates expected forfeitures of stock-based awards at the grant date and recognizes compensation cost only for those awards expected to vest. The forfeiture assumption is ultimately adjusted to the actual forfeiture rate. Therefore, changes in the forfeiture assumptions may impact the timing of the total amount of expense recognized over the vesting period. We base our estimate of the average life of a stock-based award using the midpoint between the vesting and expiration dates. Our risk-free rate of return assumption for awards is based on term-matching, nominal, monthly U.S. Treasury constant maturity rates as of the date of grant. We assume no dividends during the expected term.

The SS/L phantom stock appreciation rights program was designed to incentivize and reward our employees based on the increase in a synthetically determined value of SS/L's equity. As SS/L's common stock has not historically been publicly traded and thus does not have a readily ascertainable market value, its equity value under the program was derived from a formula that calculates equity value based on a multiple of Adjusted EBITDA plus cash on hand less debt at the end of the relevant year. Each phantom stock appreciation right provides the recipient with the right to receive an amount equal to the increase in our notional stock price over the base price at the date of grant multiplied by the number of phantom stock appreciation rights vested on the applicable vesting date. The baseline price at each grant date is updated accordingly.

The phantom stock appreciation rights have fixed exercise dates. As such, the phantom stock appreciation rights are automatically exercised and the value (if any) is paid out on each vesting date. The phantom stock appreciation rights may be settled in Loréal stock or cash at our option. The number of shares of Loréal stock to be issued on the vesting date is determined by dividing the value of the phantom stock appreciation rights by the price per share of Loréal stock on the vesting date. Accordingly, the phantom stock appreciation rights are accounted for as liability awards and the



value of the awards is adjusted quarterly for changes in the value of the award resulting from increases or decreases in actual or forecasted Adjusted EBITDA for the relevant year. Compensation expense is recognized ratably over the requisite vesting period. For the liability retained by Loral, the SS/L notional stock price was frozen as of December 31, 2011 in connection with the Sale.

### *Contingencies*

Contingencies by their nature relate to uncertainties that require management to exercise judgment both in assessing the likelihood that a liability has been incurred as well as in estimating the amount of potential loss, if any. We accrue for costs relating to litigation, claims and other contingent matters when, in management's opinion, such liabilities become probable and reasonably estimable. Such estimates may be based on advice from third parties or on management's judgment, as appropriate. Actual amounts paid may differ from amounts estimated, and such differences will be charged to operations in the period in which the final determination of the liability is made. Management considers the assessment of loss contingencies as a critical accounting policy because of the significant uncertainty relating to the outcome of any potential legal actions and other claims and the difficulty of predicting the likelihood and range of the potential liability involved, coupled with the material impact on our results of operations that could result from legal actions or other claims and assessments.

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*Accounting Standards Issued and Not Yet Implemented*

For discussion of accounting standards issued and not yet implemented that could have an impact on us, see Note 2 to our consolidated financial statements.

**Liquidity and Capital Resources**

*Loral*

As described above, Loral's principal asset is a 62.8% economic interest in Telesat. In addition, we have a 56% economic interest in XTAR and a note receivable of \$101 million related to the Sale. The operations of Telesat and XTAR are not consolidated but are presented using the equity method of accounting.

Loral has no debt. Telesat has third party debt with financial institutions. XTAR has no external debt other than to its LLC member, Hisdesat, for restructured lease payments on the Spainsat satellite. XTAR makes payments of \$5 million per year to pay down the outstanding restructured lease balance. The Company has not provided a guarantee for the debt of Telesat or XTAR.

Cash is maintained at Loral, Telesat and XTAR to support the operating needs of each respective entity. The ability of Telesat to pay dividends or certain other restricted payments as well as consulting fees in cash to Loral is governed by applicable covenants relating to its debt and its shareholder agreement. The ability of XTAR to pay dividends and management fees in cash to Loral is governed by its operating agreement.

*Cash and Available Credit*

At December 31, 2013, Loral had \$6 million of cash and cash equivalents, a note receivable from MDA for \$101 million and no debt. The Company's cash and cash equivalents decreased by \$81 million from December 31, 2012. The cash decrease during 2013 consisted primarily of a payment of \$35 million for income taxes on the gain related to the Sale, an \$18 million lump sum payment to the participants in the SERP related to its termination, \$9 million of withholding taxes paid related to stock-based compensation, \$12 million of legal expenses, \$7 million of corporate expenses, a \$4 million indemnification payment related to GdB and \$3 million of severance payments, partially offset by an income tax refund of \$10 million. A discussion of cash changes by activity is set forth in the sections, "Net Cash

(Used In) Provided By Operating Activities,” “Net Cash Provided By (Used In) Investing Activities,” and “Net Cash Used In Financing Activities.”

The Company did not have a credit facility as of December 31, 2013 and 2012.

### *Cash Management*

We have a cash management investment program that seeks a competitive return while maintaining a conservative risk profile. Our cash management investment policy establishes what we believe to be conservative guidelines relating to the investment of surplus cash. The policy allows us to invest in commercial paper, money market funds and other similar short term investments but does not permit us to engage in speculative or leveraged transactions, nor does it permit us to hold or issue financial instruments for trading purposes. The cash management investment policy was designed to preserve capital and safeguard principal, to meet all of our liquidity requirements and to provide a competitive rate of return for similar risk categories of investment. The policy addresses dealer qualifications, lists approved securities, establishes minimum acceptable credit ratings, sets concentration limits, defines a maturity structure, requires all firms to safe keep securities on our behalf, requires certain mandatory reporting activity and discusses review of the portfolio. We operate the cash management investment program under the guidelines of our investment policy and continuously monitor the investments to avoid risks.

We currently invest our cash in several liquid Prime AAA money market funds. The dispersion across funds reduces the exposure of a default at one fund.

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*Liquidity*

On March 28, 2013, Loral entered into Amendment No. 2 to the Purchase Agreement in connection with the sale of SS/L. Under the terms of the Purchase Agreement, Loral is obligated to indemnify SS/L for certain litigation costs and litigation damages relating to the ViaSat lawsuit subject to certain capped cost-sharing by SS/L. Pursuant to Amendment No. 2, the parties agreed to modify SS/L's capped cost-sharing obligations and also to defer to March 31, 2014 the due date of the principal payment from MDA to Loral of \$33.7 million due originally on March 31, 2013 under the \$101 million Land Note. As a result, principal payments of \$67.3 million are due from MDA to Loral on March 31, 2014

We believe that our cash and cash equivalents, including the receipt of \$67.3 million under the Land Note on March 31, 2014 will be sufficient to fund projected expenditures for the next 12 months. We expect that our major cash outlays for the next 12 months will include ViaSat litigation costs, employee benefit programs and general corporate expenses. The Sale has enabled us to reduce the annual run rate of general corporate expenses to approximately \$6 million, net of consulting fees from Telesat of \$5 million per year. We are also considering an additional contribution to our qualified pension plan to reduce the unfunded obligation. Offsetting these expenditures are the income sharing arrangement for certain Canadian transponders on the ViaSat-1 satellite, reimbursement of certain ViaSat litigation costs from SS/L under the terms of the Purchase Agreement, as amended, and the receipt of income tax refunds, in addition to the Land Note receipt.

*Risks to Cash Flow*

In the fourth quarter of 2012, we sold our former subsidiary, SS/L, to MDA pursuant to the Purchase Agreement. Under the terms of the Purchase Agreement, we are obligated to indemnify MDA from (1) liabilities with respect to certain pre-closing taxes; and (2) certain litigation costs and litigation damages relating to the ViaSat lawsuit, subject to certain sharing formulas and caps. Other than with respect to the ViaSat lawsuit (see below), MDA has submitted one unresolved claim for indemnification which relates to pre-closing taxes. The amount of this claim has not yet been determined. We intend vigorously to contest the underlying tax assessment, but there can be no assurance that we will be successful. Although no assurance can be provided, we do not believe that this matter will have a material adverse effect on our financial position or results of operations. Our consolidated balance sheets include liabilities of \$10.9 million and \$16.5 million as of December 31, 2013 and December 31, 2012, respectively, representing the estimated fair value of all potential indemnification liabilities relating to the Sale.

ViaSat has sued SS/L and Loral in the United States District Court for the Southern District of California. ViaSat's amended complaint alleges, among other things, that SS/L and Loral directly and indirectly infringed, that SS/L and Loral induced infringement, and that SS/L contributed to the infringement of, certain ViaSat patents in connection with the manufacture of satellites by SS/L for customers other than ViaSat. The amended complaint also alleges that each of SS/L and Loral breached non-disclosure obligations in certain contracts with ViaSat. ViaSat's amended

complaint seeks, among other things, damages (including treble damages with respect to the patent infringement claims) in amounts to be determined at trial and to enjoin SS/L and Loral from further infringement of the ViaSat patents and breach of contract.

SS/L and Loral have answered ViaSat's complaint and asserted defenses to ViaSat's claims and counterclaims seeking a declaratory judgment that neither SS/L nor Loral has infringed and that they are not infringing the ViaSat patents, that ViaSat's patents are invalid and that at least certain of ViaSat's patents are unenforceable due to inequitable conduct. SS/L has also asserted counterclaims against ViaSat for patent infringement, breach of contract and correction of the inventorship of one of ViaSat's patents and its assignment to SS/L, alleging, among other things, that ViaSat infringed certain SS/L patents in connection with its manufacture and sale of certain satellite communication products and services, that ViaSat misappropriated certain of SS/L's proprietary information and that SS/L employees conceived or contributed to the conception of one of ViaSat's patents. SS/L's counterclaims seek, among other things, damages (including treble damages with respect to at least one of the patent infringement claims) in amounts to be determined at trial, to enjoin ViaSat from further infringement of the SS/L patents and further misappropriation of SS/L's proprietary information and to correct the inventorship of one of ViaSat's patents and have it assigned to SS/L.

Trial of the litigation with ViaSat is scheduled for March 2014. We believe that each of SS/L and Loral has, and we intend vigorously to pursue, meritorious defenses and counterclaims to ViaSat's claims. There can be no assurance, however, that SS/L's and Loral's defenses and counterclaims will be successful with respect to all or some of ViaSat's claims or that SS/L will prevail with respect to its assertion that ViaSat has infringed SS/L patents. We believe that SS/L's and Loral's conduct was consistent with, and in due regard for, any applicable and valid intellectual property rights of ViaSat. Although no assurance can be provided, we do not believe that this matter will have a material adverse effect on our financial position or results of operations.

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In September 2013, ViaSat filed a new complaint against SS/L in the United States District Court for the Southern District of California alleging, among other things, that SS/L directly infringed, and induced and encouraged infringement of, certain newly issued ViaSat patents not asserted in the original lawsuit in connection with the manufacture of satellites by SS/L for customers other than ViaSat. ViaSat's new complaint seeks, among other things, damages (including treble damages) in amounts to be determined at trial and to enjoin SS/L from further infringement of the ViaSat patents. The complaint did not name Loral as a defendant. MDA has asserted that Loral is obligated to defend and indemnify SS/L with respect to the newly-brought litigation under the Purchase Agreement on the same terms and conditions as Loral's defense and indemnification of SS/L in the existing pending litigation. Loral has rejected MDA's assertion that it is obligated to defend and indemnify SS/L on the basis that the new lawsuit does not fall within its defense and indemnification obligations under the Purchase Agreement. SS/L is defending the new lawsuit. The parties have agreed, however, to defer determination of whether Loral is obligated to defend and indemnify SS/L for the new lawsuit until the earlier of judgment or settlement of either of the ViaSat actions and October 25, 2016. There can be no assurance that a dispute will not arise as to whether Loral is obligated to defend and indemnify SS/L for the new ViaSat lawsuit or if such a dispute were to arise that Loral would prevail.

*Telesat*

*Cash and Available Credit*

As of December 31, 2013, Telesat had CAD 299 million of cash and short-term investments as well as approximately CAD 140 million of borrowing availability under its revolving credit facility. Telesat believes that cash and short-term investments as of December 31, 2013, cash flow from operating activities and drawings on the available lines of credit under the Telesat senior secured credit facilities will be adequate to meet its expected cash requirements for at least the next 12 months for activities in the normal course of business, including required interest and principal payments on debt.

As of December 31, 2013, Telesat's commitments for capital and operating expenditures expected to be paid in fiscal 2014 were CAD 80 million and CAD 24 million, respectively. For fiscal 2014, Telesat also expects its payments of principal and interest relating to its long-term debt including the cross-currency basis swaps to be approximately CAD 356 million. Telesat expects to meet its cash needs for fiscal 2014 through a combination of operating cash and short-term investments, cash flow from operating activities or through borrowings on available lines of credit under its senior secured credit facilities.

*Cash Flows from Operating Activities*

Cash generated from operating activities for the year ended December 31, 2013 was CAD 487 million, a CAD 194 million increase over the prior year. The increase was primarily due to improved working capital, an increase in revenue earned on Telesat's Nimiq 6 and Anik G1 satellites, growth in its enterprise activities, special payments made in the prior year to certain employees in connection with a cash distribution made to the Telesat shareholders, repurchase of stock options in the prior year for cash consideration, exercise of share appreciation rights in the prior year and lower interest paid, partially offset by lower customer prepayments for future satellite services.

Cash generated from operating activities for the year ended December 31, 2012 was CAD 293 million, a CAD 131 million decrease over the prior year. The decrease was primarily due to special payments made to certain employees in connection with a cash distribution made to Telesat's shareholders, the repurchase of stock options for cash consideration, exercise of share appreciation rights, lower customer prepayments on future services and lower insurance proceeds.

Cash generated from operating activities for the year ended December 31, 2011 was CAD 424 million. This consisted of cash flow from operations of CAD 368 million, customer prepayments of future satellite services of CAD 58 million, insurance proceeds relating to Telesat's Anik F1 satellite of CAD 11 million and a CAD 13 million reduction of working capital.

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*Cash Flows used in Investing Activities*

Cash used in investing activities for the year ended December 31, 2013 was CAD 79 million. This consisted of CAD 71 million of cash outflows related to Telesat's satellite programs for the completion and launch of Anik G1 in April 2013, and for the on-going construction of Telstar 12 VANTAGE, as well as CAD 8 million for other property and equipment, net of proceeds from the sale of assets.

Cash used in investing activities for the year ended December 31, 2012 was CAD 170 million. This consisted of cash outflows related to capital expenditures of CAD 163 million for the construction of Telesat's Anik G1 satellite and the successful completion of its Nimiq 6 satellite, as well as CAD 8 million for other property and equipment.

Cash used in investing activities for the year ended December 31, 2011 was CAD 251 million. This consisted of cash outflows related to capital expenditures of CAD 356 million for the construction of Telesat's Telstar 14R/Estrela do Sul 2, Anik G1 and Nimiq 6 satellites, and its Canadian payload on the ViaSat-1 satellite, CAD 18 million for other capital expenditures and CAD 13 million for the assumption of Loral's 15 year revenue contract with Xplornet Communications Inc. These cash uses were partially offset by cash inflows of CAD 135 million from insurance proceeds related to Telstar 14R/Estrela do Sul 2.

*Cash Flows used in Financing Activities*

Cash used in financing activities for the year ended December 31, 2013 was CAD 291 million. This was primarily the result of redeeming Telesat's 12.5% senior subordinated notes and the associated premiums for early redemption. Other financing activities included mandatory repayments made on Telesat's senior secured credit facilities, debt issue costs relating to the re-pricing and amendment of Telesat's credit agreement on April 2, 2013 and satellite performance incentive payments.

Cash used in financing activities for the year ended December 31, 2012 was CAD 219 million. This consisted of the CAD 1.9 billion repayment of Telesat's previous senior secured credit facilities dated October 31, 2007, the CAD 695 million repayment of its 11.0% senior notes redeemed in the second quarter of 2012 and the CAD 14 million repayment of its term loan B facilities. There were also amounts paid to shareholders which included CAD 657 million as a return of capital and CAD 162 million for repayment of Telesat's former senior preferred shares and former promissory note with PSP. There were CAD 52 million of debt issue costs related to Telesat's senior secured credit facilities and issuance of Telesat's 6.0% senior notes, as well as CAD 39 million of redemption premiums. The cash flows from financing activities consisted of CAD 2.4 billion of proceeds from the credit agreement and CAD 900 million of proceeds from the issuance of Telesat's 6.0% senior notes.



Cash used in financing activities for the year ended December 31, 2011 was CAD 115 million which consisted of CAD 109 million in scheduled principal repayments on Telesat's Canadian and U.S. term loan facilities, as well as satellite performance incentive payments of CAD 6 million.

### *Liquidity*

A large portion of Telesat's annual cash receipts are reasonably predictable because they are primarily derived from an existing backlog of long-term customer contracts and high contract renewal rates. Telesat believes its cash flow from operating activities, in addition to cash on hand and available credit facilities, will be sufficient to provide for its capital requirements and to fund its interest and debt payment obligations for the next 12 months.

The construction of any satellite replacement or expansion program will require significant capital expenditures. Telesat may choose to invest in new satellites to further grow its business. Cash required for current and future satellite construction programs will be funded from some or all of the following: cash and short-term investments, cash flow from operating activities, cash flow from customer prepayments or through borrowings on available lines of credit under Telesat's revolving facility. In addition, Telesat may sell certain satellite assets, and in accordance with the terms and conditions of Telesat's senior secured credit facilities, reinvest the proceeds in replacement satellites or pay down indebtedness under Telesat's senior secured credit facilities. Subject to market conditions and subject to compliance with the terms and conditions of its senior secured credit facilities and the financial leverage covenant tests therein, Telesat may also have the ability to obtain additional secured or unsecured financing to fund current or future satellite construction. Telesat's ability to access these sources of funding, however, is not guaranteed and, therefore, Telesat may not be able to fully fund additional replacement or new satellite construction programs.

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Telesat's debt as of December 30, 2013 and December 31, 2012 was as follows:

|  | Maturity            | Currency                 | December 31,<br>2013 2012<br>(In CAD<br>millions) |       |
|--|---------------------|--------------------------|---|-------|
| <b>Senior Secured Credit Facilities:</b>                                       |                     |                          |   |       |
| Revolving credit facility  | March 28,2017       | CAD or USD<br>equivalent | —   | —     |
| Term Loan A  | March 28,2017       | CAD                      | 475   | 500   |
| Term Loan B - U.S. facility  | March 28,2019       | USD                      | 1,841   | 1,703 |
| Term Loan B - Canadian facility  | March 28,2019       | CAD                      | 139   | 174   |
| 6.0% Senior notes  | May 15, 2017        | USD                      | 956   | 893   |
| 12.5% Senior subordinated notes  | November 1,<br>2017 | USD                      | —   | 215   |
|  |                     |                          | 3,411   | 3,485 |
| Less: Deferred financing costs, interest rate floors and<br>prepayment options |                     |                          | (69 )   | (78 ) |
| Total debt under international financial reporting standards                   |                     |                          | 3,342   | 3,407 |
| U.S. GAAP adjustments  |                     |                          | 74  | 85    |
| Total debt under U.S. GAAP   |                     |                          | 3,416   | 3,492 |
| Current portion  |                     |                          | 71  | 45    |
| Long term portion  |                     |                          | 3,345   | 3,447 |

On April 2, 2013, Telesat amended its senior secured credit facilities, to convert CAD 34 million from Canadian dollars to U.S. dollars and reduce the interest rate on the Canadian term loan B facility and the U.S. term loan B facility by 0.50%. The amendment also reduced the interest rate floors on the debt to 0.75% and 1.00% for the U.S. term loan B facility and Canadian term loan B facility, respectively. The permitted leverage ratio to incur the first lien debt is now 4.25:1.00 which represents a change from the prior 4.00:1.00 senior secured leverage ratio test in the credit agreement.

On May 1, 2013, Telesat redeemed all outstanding 12.5% Senior Subordinated Notes at a price equal to 106.25% of the principal amount from cash on-hand.

*Senior Secured Credit Facilities*

The obligations under the credit agreement and the guarantees of those obligations are secured, subject to certain exceptions, by first priority liens and security interest in the assets of Telesat and the guarantors. The credit agreement contains covenants that restrict the ability of Telesat and certain of its subsidiaries to take specified actions, including, among other things and subject to certain significant exceptions: creating liens, incurring indebtedness, making investments, engaging in mergers, selling property, paying dividends, entering into sales-leaseback transactions, creating subsidiaries, repaying subordinated debt or amending organizational documents. The credit agreement also requires Telesat to comply with a maximum senior secured leverage ratio and contains customary affirmative covenants and events of default.

The senior secured credit facilities are comprised of the following facilities:

*i — Revolving Credit Facility*

Telesat's revolving credit facility ("Revolving Facility") is a \$140 million loan facility available in either Canadian or U.S. dollars, maturing on March 28, 2017. Loans under the Revolving Facility bear interest at a floating rate plus an applicable margin of 2.00% for prime rate and Alternative Base Rate ("ABR") loans and 3% for Bankers Acceptance ("BA") and Eurodollar loans. The Revolving Facility currently has an unused commitment fee of 50 basis points. As of December 31, 2013, other than approximately CAD 0.2 million in drawings related to letters of credit, there were no borrowings under this facility.

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*ii — Term Loan A Facility*

Telesat's term loan A facility ("TLA Facility") was initially a CAD 500 million loan maturing on March 28, 2017. As of December 31, 2013, CAD 475 million of the facility was outstanding which represents the full amount available following mandatory repayments. The outstanding borrowings under the TLA Facility bears interest at a floating rate of the BA borrowing rate plus an applicable margin of 3.00%. The mandatory principal repayments on the TLA Facility are payable in varying amounts on a quarterly basis.

*iii — Term Loan B — Canadian Facility*

Telesat's Canadian term loan B facility ("Canadian TLB Facility") was initially a CAD 175 million loan maturing on March 28, 2019. On April 2, 2013, Telesat's senior secured credit facilities were amended to convert CAD 34 million from Canadian to U.S. dollars, which as a result decreased Telesat's Canadian TLB Facility. As of December 31, 2013, CAD 139 million of the facility was outstanding, which represents the full amount available following mandatory repayments. The Canadian TLB Facility currently bears interest at a floating rate of the BA borrowing rate, but not less than 1.00%, plus an applicable margin of 3.25%. The mandatory principal repayments on the Canadian TLB Facility are  $\frac{1}{4}$  of 1% of the original amount of the loan, which must be paid on the last day of each quarter.

*iv — Term Loan B — U.S. Facility*

Telesat's U.S. term loan B facility ("U.S. TLB Facility") was originally a \$1.725 billion loan maturing on March 28, 2019. On April 2, 2013, Telesat's senior secured credit facilities were amended to convert CAD 34 million from Canadian to U.S. dollars, which as a result increased Telesat's U.S. TLB Facility. As at December 31, 2013, \$1.733 billion of the facility was outstanding, which represents the full amount available following mandatory repayments. The outstanding borrowings under the U.S. TLB Facility bear interest at a floating rate of LIBOR, but not less than 0.75%, plus an applicable margin of 2.75%. The mandatory principal repayments on the U.S. TLB Facility are  $\frac{1}{4}$  of 1% of the original amount of the loan, which must be paid on the last day of each quarter.

The maturity date for each of the senior secured credit facilities described above will be accelerated if Telesat's existing 6.0% senior notes or certain refinancing thereof are not repurchased, redeemed, refinanced or deferred before the date that is 91 days prior to the maturity date of such notes.

In order to hedge its currency risk, Telesat retained its cross-currency basis swaps to synthetically convert \$1.0 billion of future U.S. dollar denominated payment obligations to CAD 1.2 billion. The cross-currency basis swaps are being

amortized on a quarterly basis at  $\frac{1}{4}$  of 1% of the original amount. As of December 31, 2013, the balance of the swaps was CAD 1.2 billion and they bear interest at a floating rate of BA plus an applicable margin of approximately 387 basis points. These swaps mature on October 31, 2014.

*6.0% Senior Notes due May 15, 2017*

The senior notes, in the amount of \$900 million, bear interest at an annual rate of 6.0% and are due May 15, 2017. They include covenants or terms that restrict Telesat's ability to, among other things, (i) incur additional indebtedness, (ii) incur liens, (iii) pay dividends or make certain other restricted payments, investments or acquisitions, (iv) enter into certain transactions with affiliates, (v) modify or cancel its satellite insurance, (vi) effect mergers with another entity, and (vii) redeem the senior notes prior to May 15, 2014, in each case subject to exceptions provided in the senior notes indenture.

As of December 31, 2013, Telesat was in compliance with the financial covenants of its senior secured credit facilities and the indenture governing its 6.0% senior notes.

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*Debt Service Cost*

An estimate of interest expense is based upon assumptions of foreign exchange rates, LIBOR and BA rates and the applicable margins of Telesat's senior secured credit facilities and senior notes. Telesat's estimated interest expense for the year ending December 31, 2014, is expected to be approximately CAD 188 million.

*Derivatives*

Telesat has used interest rate and currency derivatives to manage its exposure to changes in interest rates and foreign exchange rates.

In order to manage its currency risk, Telesat has cross-currency basis swaps to synthetically convert \$1.0 billion of the U.S. TLB debt into CAD 1.2 billion of debt. Any non-cash loss will remain unrealized until this contract is settled. The contract matures on October 31, 2014.

At December 31, 2013, Telesat had a series of five interest rate swaps to fix interest on CAD 1.5 billion of Canadian dollar denominated debt at a weighted average fixed rate of 2.63% (excluding applicable margins) and one interest rate swap to pay a fixed rate of 1.46% (excluding applicable margins) on CAD 300 million of U.S. dollar denominated debt. These contracts mature between October 31, 2014 and September 30, 2016.

Telesat also has embedded derivatives related to a prepayment option included in Telesat's senior notes as well as interest rate floors included in its Canadian and U.S. TLB Facilities. The prepayment option on the senior notes will expire on its maturity date of May 15, 2017. The interest rate floors on the Canadian and U.S. TLB Facilities will expire on their maturity date of March 28, 2019.

*Capital Expenditures*

Telesat has entered into contracts for the construction and launch of the Telstar 12 VANTAGE satellite. The outstanding commitments as of December 31, 2013, on these contracts were approximately CAD 182 million. These expenditures will be funded from some or all of the following: cash and cash equivalents, cash flow from operating activities, cash flow from customer prepayments or through borrowings on available lines of credit under the Revolving Facility. For the year ended December 31, 2013, Telesat had capital expenditures of CAD 84 million which

included CAD 4 million in trade and other payables, as compared to CAD 170 million in the prior year.

### Contractual Obligations and Other Commercial Commitments

The following table aggregates our contractual obligations and other commercial commitments as of December 31, 2013 (in thousands).

#### Contractual Obligations:

|                               | Payments Due by Period <sup>(2)</sup> |                     |           |           |                      |
|-------------------------------|---------------------------------------|---------------------|-----------|-----------|----------------------|
|                               | Total                                 | Less than<br>1 Year | 1-3 Years | 4-5 Years | More than<br>5 Years |
| Lease payments <sup>(1)</sup> | \$ 924                                | \$ 616              | \$ 308    | \$ —      | \$ —                 |

(1) Represents future minimum payments under operating leases.

Does not include our liabilities for uncertain tax positions of \$79.7 million. Because the timing of future cash outflows associated with our liabilities for uncertain tax positions is highly uncertain, we are unable to make reasonably reliable estimates of the period of cash settlement with the respective taxing authorities (see Note 8 to our financial statements). Does not include obligations for pension and other postretirement benefits, for which we are required to make employer contributions of approximately \$4.7 million in 2014. We also expect to make employer contributions to our plans in future years.

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**Net Cash (Used in) Provided by Operating Activities**

Net cash used in operations was \$71 million for the year ended December 31, 2013

Net cash used in operating activities by continuing operations was \$22 million for the year ended December 31, 2013, consisting primarily of an increase in income taxes receivable of \$12 million, an \$18 million lump sum payment to the participants in the SERP as a result of its termination, an \$8 million decrease in accrued expenses and other current liabilities of which \$4 million relates to payment of the GdB indemnification liability and \$3 million in contributions to the qualified pension plan, partially offset by \$20 million from income from continuing operations adjusted for non-cash operating items, which included a tax benefit of \$10 million received in cash during 2013.

Net cash used in operating activities by discontinued operations was \$49 million for the year ended December 31, 2013 consisting primarily of income tax payments of \$35 million relating to the gain on the Sale and payment of \$13 million of indemnification liabilities related to the Sale.

Net cash used in operations was \$100 million for the year ended December 31, 2012.

Net cash used in operating activities by continuing operations was \$34 million for the year ended December 31, 2012, consisting primarily of the decrease in our liability for UTPs of \$110 million, the decrease in income taxes payable of \$22 million and the decrease in accrued expenses and other current liabilities of \$5 million, partially offset by income from continuing operations adjusted for non-cash operating items of \$79 million, the decrease in long-term receivables of \$21 million and the increase in pension and other postretirement liabilities of \$6 million. The decrease in long-term receivables was due primarily to the collection of notes receivable from Telesat for consulting services.

Net cash used in operating activities by discontinued operations was \$67 million for the year ended December 31, 2012.

Net cash provided by operating activities was \$58 million for the year ended December 31, 2011.

Net cash used in operating activities by continuing operations was \$21 million for the year ended December 31, 2011, consisting primarily of income from continuing operations adjusted for non-cash operating items of \$19 million, the decrease in taxes payable of \$8 million and the increase in long-term receivables of \$3 million, partially offset by the



decrease in other current assets and other assets of \$10 million.

Net cash provided by operating activities from discontinued operations was \$79 million for the year ended December 31, 2011.

#### **Net Cash Provided by (Used in) Investing Activities**

Net cash provided by investing activities from continuing operations for the year ended December 31, 2013 was \$1 million relating to the proceeds from the sale of our ownership interests in an affiliate.

Net cash provided by investing activities for the year ended December 31, 2012 was \$1.25 billion. Net cash provided by investing activities from continuing operations was \$422 million resulting primarily from special cash distributions by Telesat of \$420 million. Proceeds from the Sale provided cash from discontinued operations of \$933 million, net of transaction costs of \$35 million. Net cash used in other investing activities by discontinued operations was \$108 million.

Net cash used in investing activities for the year ended December 31, 2011 was \$4 million. Net cash provided by investing activities from continuing operations was \$51 million consisting of proceeds of \$61 million from the sale of our interest in the ViaSat-1 satellite and related net assets, partially offset by the additional investment of \$10 million in XTAR, representing our 56% share of an \$18 million capital call. Net cash used in investing activities by discontinued operations was \$55 million.

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**Net Cash Used in Financing Activities**

Net cash used in financing activities by continuing operations for the year ended December 31, 2013 was \$12 million which includes funding of \$9 million of withholding taxes relating to stock-based compensation and a \$3 million adjustment to tax benefits associated with stock-based compensation.

Net cash used in financing activities for the year ended December 31, 2012 was \$1.26 billion. Net cash used in financing activities by continuing operations was \$1.30 billion primarily due to payment of a special cash distribution of \$892 million and a special cash dividend of \$418 million to common shareholders and funding by the Company of withholding taxes on employee cashless stock option exercises of \$12 million, net of proceeds from and excess tax benefit associated with exercise of employee stock options. Net cash provided by financing activities from discontinued operations was \$44 million.

Net cash used in financing activities for the year ended December 31, 2011 was \$23 million, which included \$15 million for withholding taxes on cashless exercise of employee stock options, net of proceeds from and excess tax benefit associated with exercise of employee stock options and \$8 million for the repurchase of the Company's voting common stock.

**Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements, as defined by the rules and regulations of the SEC, that have or are reasonably likely to have a material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. As a result, we are not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in these arrangements.

**Other**

Operating cash flows for 2013 included contributions of approximately \$2.7 million to the qualified pension plan, net of \$1.2 million received as a true-up of amounts transferred to the SS/L pension plan related to the Sale. We also made regular benefit payments of \$0.4 million for our supplemental executive retirement plan, in addition to the lump sum payment of \$17.7 million related to the termination of the supplemental executive retirement plan. Operating cash flows from continuing operations for 2012 included contributions of approximately \$2.2 million to the qualified pension plan and benefit payments relating to the supplemental executive retirement plan of approximately \$1.0 million. Operating cash flows from continuing operations for 2011 included contributions of approximately \$2.0

million to the qualified pension plan and benefit payments relating to the supplemental executive retirement plan of approximately \$1.0 million. During 2014, based on current estimates, we will be required to contribute approximately \$4.6 million to the qualified pension plan. We are also considering an additional contribution to the qualified pension plan to reduce the unfunded obligation. We expect our funding for other employee postretirement benefit plans to be insignificant.

### Affiliate Matters

Loral has made certain investments in joint ventures in the satellite services business that are accounted for under the equity method of accounting (see Note 6 to our consolidated financial statements for further information on affiliate matters).

Our consolidated statements of operations reflect the effects of the following amounts in income from discontinued operations related to transactions with or investments in affiliates (in millions):

|  | Year Ended December 31, |          |
|--|-------------------------|----------|
|  | 2012                    | 2011     |
| Revenues   | \$ 57.6                 | \$ 140.0 |
| Elimination of Loral's proportionate share of profits relating to affiliate transactions | (16.9 )                 | (18.5 )  |
| Profits relating to affiliate transactions not eliminated                                | 9.5                     | 10.4     |

### Commitments and Contingencies

Our business and operations are subject to a number of significant risks, the most significant of which are summarized in Item 1A — Risk Factors and also in Note 15 to our consolidated financial statements.

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**Item 7A. Quantitative and Qualitative Disclosures about Market Risk**

***Loral***

***Foreign Currency***

In the normal course of business, we are subject to the risks associated with fluctuations in foreign currency exchange rates. To limit this foreign exchange rate exposure, the Company seeks to denominate its contracts in U.S. dollars. If we are unable to enter into a contract in U.S. dollars, we review our foreign exchange exposure and, where appropriate, derivatives are used to minimize the risk of foreign exchange rate fluctuations to operating results and cash flows. We do not use derivative instruments for trading or speculative purposes.

***Interest***

During 2013, our excess cash was invested in money market securities; we did not hold any other marketable securities.

***Derivatives***

As a result of the use of derivative instruments, the Company is exposed to the risk that counterparties to derivative contracts will fail to meet their contractual obligations. To mitigate the counterparty credit risk, the Company has a policy of entering into contracts only with carefully selected major financial institutions based upon their credit ratings and other factors.

Loral had no derivative instruments as of December 31, 2013.

***Telesat***

***Foreign Exchange Risk***

Telesat's operating results are subject to fluctuations as a result of exchange rate variations to the extent that transactions are made in currencies other than Canadian dollars. Telesat is also exposed to foreign currency risk on anticipated transactions, such as the costs of satellite construction, launch and acquisition.

Telesat's main currency exposures as of December 31, 2013 lie in its U.S. dollar denominated cash and cash equivalents, trade and other receivables, trade and other payables, deferred satellite performance incentive payments and debt financing.

Approximately 47% of Telesat's revenue and a substantial portion of its expenses, indebtedness and capital expenditures are denominated in U.S. dollars for the year ended December 31, 2013. The most significant impact of variations in the exchange rate is on the U.S. dollar denominated debt financing. As of December 31, 2013, Telesat's U.S. dollar denominated debt totaled \$2.6 billion. As a result, the volatility of U.S. currency may expose Telesat to foreign exchange risks.

As of December 31, 2013, a five percent change in the Canadian dollar against the U.S. dollar would have changed Telesat's net income by approximately \$141 million. This analysis assumes that all other variables, in particular, interest rates, remain constant.

***Interest Rate Risk***

Telesat is exposed to interest rate risk on its cash and cash equivalents and its long-term debt, which is primarily variable-rate financing. Changes in the interest rates could impact the amount of interest that Telesat is required to pay.

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***Derivative Financial Instruments***

Telesat uses derivative instruments to manage its exposure to foreign currency and interest rate risk. Telesat's policy is that it does not use derivative instruments for speculative purposes.

Telesat uses the following instruments, as required:

- forward currency contracts to hedge foreign currency risk on anticipated transactions, mainly related to the construction of satellites and interest payments;

- cross-currency basis swaps to hedge the foreign currency risk on a portion of its U.S. dollar denominated debt; and

- interest rate swaps to hedge the interest rate risk related to debt financing which is primarily variable rate financing.

Telesat's derivative financial instruments also include embedded derivatives that are related to prepayment options included on its senior notes, as well as interest rate floors included in its Canadian and U.S. TLB facilities.

***Item 8. Financial Statements and Supplementary Data***

See Index to Financial Statements and Financial Statement Schedules on page F-1.

***Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None.

***Item 9A. Controls and Procedures***

*Evaluation of Disclosure Controls and Procedures*

Our president and our chief financial officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of December 31, 2013, have concluded that our disclosure controls and procedures were effective and designed to ensure that information relating to Loral and its consolidated subsidiaries required to be disclosed in our filings under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities Exchange Commission rules and forms. The term disclosure controls and procedures means controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that the information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

*Management's Report on Internal Control Over Financial Reporting*

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) of the Exchange Act. Under the supervision and with the participation of our management, including our president and our chief financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework set forth in *Internal Control — Integrated Framework* (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under such criteria, our management concluded that our internal control over financial reporting was effective as of December 31, 2013.

Our management's assessment of the effectiveness of our internal control over financial reporting as of December 31, 2013 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in its attestation report which is included below.

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*Changes in Internal Controls Over Financial Reporting*

There were no changes in our internal control over financial reporting during the quarter ended December 31, 2013 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

*Inherent Limitations on Effectiveness of Controls*

Our management, including our president and our chief financial officer, does not expect that our disclosure controls or our internal control over financial reporting will prevent or detect all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls may also be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of controls effectiveness to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.



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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of

Loral Space & Communications Inc.

New York, New York

We have audited the internal control over financial reporting of Loral Space & Communications Inc. and subsidiaries (the “Company”) as of December 31, 2013, based on criteria established in *Internal Control — Integrated Framework* (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management’s Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company’s internal control over financial reporting is a process designed by, or under the supervision of, the company’s principal executive and principal financial officers, or persons performing similar functions, and effected by the company’s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2013, based on the criteria established in *Internal Control — Integrated Framework* (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedule as of and for the year ended December 31, 2013, of the Company and our report dated March 3, 2014 expressed an unqualified opinion on those consolidated financial statements and financial statement schedule.

/s/ DELOITTE & TOUCHE LLP

New York, New York

March 3, 2014

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**Item 9B. Other Information**

None.

**PART III**

**Item 10. Directors, Executive Officers and Corporate Governance**

**Executive Officers of the Registrant**

The following table sets forth information concerning the executive officers of Loral as of February 14, 2014.

| <b>Name</b>     | <b>Age</b> | <b>Position</b>   |
|-----------------|------------|---|
| Avi Katz        | 55         | President, General Counsel and Secretary since December 2012. Senior Vice President, General Counsel and Secretary from January 2008 to December 2012. Vice President, General Counsel and Secretary from November 2005 to January 2008.  |
| John Capogrossi | 60         | Vice President, Chief Financial Officer, Treasurer and Controller since March 2013. Vice President and Controller from January 2008 to March 2013. Executive Director, Financial Planning and Analysis, from October 2006 to January 2008. Assistant Controller from November 2005 to October 2006. |

The remaining information required under Item 10 will be presented in the Company's 2014 definitive proxy statement which is incorporated herein by reference or by amendment to this Annual Report on Form 10-K.

**Item 11. Executive Compensation**

Information required under Item 11 will be presented in the Company's 2014 definitive proxy statement which is incorporated herein by reference or by amendment to this Annual Report on Form 10-K.

**Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

Information required under Item 12 will be presented in the Company's 2014 definitive proxy statement which is incorporated herein by reference or by amendment to this Annual Report on Form 10-K.

**Item 13. *Certain Relationships and Related Transactions, and Director Independence***

Information required under Item 13 will be presented in the Company's 2014 definitive proxy statement which is incorporated herein by reference or by amendment to this Annual Report on Form 10-K.

**Item 14. *Principal Accountant Fees and Services***

Information required under Item 14 will be presented in the Company's 2014 definitive proxy statement which is incorporated herein by reference or by amendment to this Annual Report on Form 10-K.

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**PART IV**

**Item 15. Exhibits and Financial Statement Schedules**

(a) 1. Financial Statements

Index to Financial Statements and Financial Statement Schedule

*Loral Space & Communications Inc. and Subsidiaries:*

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|--|------|
| Report of Independent Registered Public Accounting Firm  | F-2  |
| Consolidated Balance Sheets as of December 31, 2013 and 2012   | F-3  |
| Consolidated Statements of Operations for the years ended December 31, 2013, 2012 and 2011           | F-4  |
| Consolidated Statements of Comprehensive Income for the years ended December 31, 2013, 2012 and 2011 | F-5  |
| Consolidated Statements of Equity for the years ended December 31, 2013, 2012 and 2011               | F-6  |
| Consolidated Statements of Cash Flows for the years ended December 31, 2013, 2012 and 2011           | F-7  |
| Notes to Consolidated Financial Statements   | F-8  |
| (a) 2. Financial Statement Schedule  |      |
| Schedule II  | F-44 |

Separate Financial Statements of Subsidiaries not consolidated Pursuant to Rule 3-09 of Regulation S-X

*Telesat Holdings Inc. and Subsidiaries:*

|   |      |
|---|------|
| Report of Independent Registered Public Accounting Firm   | F-45 |
| Consolidated Statements of Income for the years ended December 31, 2013, 2012 and 2011                          | F-46 |
| Consolidated Statements of Comprehensive Income for the years ended December 31, 2013, 2012 and 2011            | F-47 |
| Consolidated Statements of Changes in Shareholders' Equity for the years ended December 31, 2013, 2012 and 2011 | F-48 |
| Consolidated Balance Sheets as of December 31, 2013 and 2012  | F-49 |
| Consolidated Statements of Cash Flows for the years ended December 31, 2013, 2012 and 2011                      | F-50 |
| Notes to the 2013 Consolidated Financial Statements   | F-51 |

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**INDEX TO EXHIBITS**

**Exhibit**

**Number Description**

- 3.1 Restated Certificate of Incorporation of Loral Space & Communications Inc. dated May 19, 2009(7)
- 3.2 Amended and Restated Bylaws of Loral Space & Communications Inc. dated December 23, 2008(5)
- 3.3 Amendment No. 1 to Bylaws of Loral Space & Communications dated January 12, 2010(10)
- 10.1 Purchase Agreement, dated as of June 26, 2012, by and among Loral Space & Communications Inc., Space Systems/Loral, Inc., MacDonald, Dettwiler and Associates Ltd. and MDA Communications Holdings, Inc.(17)
- 10.2 Amendment No. 1 to the Purchase Agreement, dated as of October 30, 2012, by and among Loral Space & Communications Inc., Space Systems/Loral, Inc., MacDonald, Dettwiler and Associates Ltd. and MDA Communications Holdings, Inc.(18)
- 10.3 Amendment No. 2 to Purchase Agreement, dated March 28, 2013, by and among Loral Space & Communications Inc., Space Systems/Loral, LLC, MacDonald, Dettwiler and Associates Ltd. and MDA Communications Holdings, Inc.(22)
- 10.4 Amended and Restated Promissory Note, dated as of March 28, 2013, by and between MacDonald, Dettwiler and Associates Ltd., as maker, and Loral Space & Communications Inc., as payee (22)
- 10.5 Shareholders Agreement, dated as of October 31, 2007, between Public Sector Pension Investment Board, Red Isle Private Investments Inc., Loral Space & Communications Inc., Loral Space & Communications Holdings Corporation, Loral Holdings Corporation, Loral Skynet Corporation, John P. Cashman, Colin D. Watson, Telesat Holdings Inc. (formerly 4363205 Canada Inc.), Telesat Interco Inc. (formerly 4363213 Canada Inc.), Telesat and MHR Fund Management LLC(2)
- 10.6 Consulting Services Agreement, dated as of October 31, 2007, by and between Loral Space & Communications Inc. and Telesat(2)
- 10.7 Indemnity Agreement, dated as of October 31, 2007, by and among Loral Space & Communications Inc., Telesat, Telesat Holdings Inc., Telesat Interco Inc. and Henry Gerard (Hank) Intven(2)
- 10.8 Acknowledgement and Indemnity Agreement, dated as of October 31, 2007, between Loral Space & Communications Inc., Telesat, Telesat Holdings Inc. (formerly 4363205 Canada Inc.), Telesat Interco Inc. (formerly 4363213 Canada Inc.) and McCarthy Tétrault LLP(2)
- 10.9 Amended and Restated Registration Rights Agreement dated December 23, 2008 by and among Loral Space & Communications Inc. and the Persons Listed on the Signature Pages Thereof(5)

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- 10.10 Letter Agreement, dated as of June 30, 2009, by and among Loral Space & Communications Inc, MHR Capital Partners Master Account LP, MHR Capital Partners (100) LP, MHR Institutional Partners LP, MHRA LP, MHRM LP, MHR Institutional Partners II LP, MHR Institutional Partners IIA LP and MHR Institutional Partners III LP.(8)
- 10.11 Partnership Interest Purchase Agreement dated December 21, 2007 by and among GSSI, LLC, Globalstar, Inc., Loral/DASA Globalstar, LP, Globalstar do Brasil, SA., Loral/DASA do Brasil Holdings Ltda., Loral Holdings LLC, Global DASA LLC, LGP (Bermuda) Ltd., Mercedes-Benz do Brasil Ltda. (f/k/a DaimlerChrysler do Brasil Ltda.) and Loral Space & Communications Inc.(3)
- 10.12 Beam Sharing Agreement, dated as of January 11, 2008, by and between Loral Space & Communications Inc. and ViaSat Inc.(4)
- 10.13 Satellite Capacity and Gateway Service Agreement dated as of December 31, 2009 between Loral Space & Communications Inc. and Barrett Xplore Inc.(9)
- 10.14 Gateway Facilities Assignment and Assumption Agreement dated as of March 1, 2011 by and between Telesat Canada, Loral Space & Communications Inc. and Loral Canadian Gateway Corporation(12)

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**Exhibit**

**Number Description**

|       |  |
|-------|--|
| 10.15 | Space Segment Assignment and Assumption Agreement dated as of March 1, 2011 by and between Telesat IOM Limited and Loral Space & Communications Inc.(12) |
| 10.16 | Barrett Assignment Agreement dated as of March 1, 2011 by and between Telesat IOM Limited and Loral Space & Communications Inc.(12)                      |
| 10.17 | General Release dated December 14, 2012 between Loral Space & Communications Inc. and Michael B. Targoff(19) ‡   |
| 10.18 | Consulting Agreement dated December 14, 2012 between Loral Space & Communications Inc. and Michael B. Targoff(19) ‡                                      |
| 10.19 | General Release and Separation Agreement dated December 14, 2012 between Loral Space & Communications Inc. and Richard P. Mastoloni(19) ‡                |
| 10.20 | Consulting Agreement dated December 14, 2012 between Loral Space & Communications Inc. and Richard P. Mastoloni(19) ‡                                    |
| 10.21 | General Release and Separation Agreement dated March 15, 2013 between Loral Space & Communications Inc. and Harvey B. Rein(21) ‡                         |
| 10.22 | Consulting Agreement dated March 15, 2013 between Loral Space & Communications Inc. and Harvey B. Rein(21) ‡   |
| 10.23 | Form of Officers' and Directors' Indemnification Agreement between Loral Space & Communications Inc. and Loral Executives(1) ‡                           |
| 10.24 | Loral Space Management Incentive Bonus Program (Adopted as of December 17, 2008)(5) ‡  |
| 10.25 | Loral Space & Communications Inc. 2005 Stock Incentive Plan (Amended and Restated as of April 3, 2009)(6) ‡  |
| 10.26 | Form of Director 2009 Restricted Stock Unit Agreement(11) ‡  |
| 10.27 | Form of Director 2010 Restricted Stock Unit Agreement(13) ‡  |
| 10.28 | Form of Director 2011 Restricted Stock Unit Agreement(16) ‡  |
| 10.29 | Form of Director 2012 Restricted Stock Unit Agreement(20) ‡  |
| 10.30 | Loral Space & Communications Inc. Severance Policy for Corporate Officers (Amended and restated as of August 4, 2011)(15) ‡                              |
| 10.31 |  |



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Grant Agreement, dated as of May 20, 2011, by and among Telesat Holdings Inc., Telesat Canada, Loral Space & Communications Inc., the Public Sector Pension Investment Board, 4440480 Canada Inc. and Daniel Goldberg(14) ‡

10.32 Grant Agreement, dated as of May 31, 2011, by and among Telesat Holdings Inc., Telesat Canada, Loral Space & Communications Inc., the Public Sector Pension Investment Board, 4440480 Canada Inc. and Michael C. Schwartz(14) ‡

10.33 Grant Agreement, dated as of May 31, 2011, by and among Telesat Holdings Inc., Telesat Canada, Loral Space & Communications Inc., the Public Sector Pension Investment Board, 4440480 Canada Inc. and Michel G. Cayouette(14) ‡

10.34 Grant Agreement, dated as of November 18, 2013, by and among Telesat Holdings Inc., Telesat Canada, Loral Space & Communications Inc., the Public Sector Pension Investment Board, 4440480 Canada Inc. and Daniel Goldberg(23) ‡

10.35 Grant Agreement, dated as of November 18, 2013, by and among Telesat Holdings Inc., Telesat Canada, Loral Space & Communications Inc., the Public Sector Pension Investment Board, 4440480 Canada Inc. and Michel G. Cayouette(23) ‡

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**Exhibit**

**Number Description**

|       |   |
|-------|---|
| 10.36 | Grant Agreement, dated as of November 18, 2013, by and among Telesat Holdings Inc., Telesat Canada, Loral Space & Communications Inc., the Public Sector Pension Investment Board, 4440480 Canada Inc. and Paul D. Bush(23) ‡   |
| 14.1  | Code of Conduct, Revised as of January 17, 2013(20)   |
| 21.1  | List of Subsidiaries of the Registrant†   |
| 23.1  | Consent of Deloitte & Touche LLP†   |
| 23.2  | Consent of Deloitte & Touche LLP†   |
| 31.1  | Certification of President pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 302 of the Sarbanes-Oxley Act of 2002†  |
| 31.2  | Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 302 of the Sarbanes-Oxley Act of 2002†  |
| 32.1  | Certification of President pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002†  |
| 32.2  | Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002†  |
| 99.1  | Articles of Incorporation of Telesat Holdings Inc. (formerly 4363205 Canada Inc.)(2)  |
| 99.2  | By-Law No. 1 of Telesat Holdings Inc. (formerly 4363205 Canada Inc.)(2)   |
| 99.3  | Credit Agreement, dated as of March 28, 2012, by and among Telesat Holdings, Inc., Telesat Canada, Telesat LLC, the guarantors party thereto, JP Morgan Chase Bank, N.A., as administrative agent, and the other lenders party thereto(24)  |
| 99.4  | Amendment No. 1, dated April 2, 2013, to the Credit Agreement, dated March 28, 2012, among Telesat Holdings Inc., Telesat Canada, Telesat LLC, the guarantors party thereto, JP Morgan Chase Bank, N.A., as administrative agent, and the other lenders party thereto(26)             |
| 99.5  | Indenture, dated May 14, 2012, with respect to Telesat Canada's 6.0% Senior Notes due 2017, among Telesat Canada, Telesat LLC, as co-issuer, the guarantors party thereto, and The Bank of New York Mellon, as Trustee(25)  |
| 99.6  | First Supplemental Indenture, dated as of September 13, 2013, with respect to Telesat Canada's 6.0% Senior Notes due 2017, among Telesat Luxembourg S.à r.l., Telesat Canada, Telesat LLC, as co-issuer, the guarantors party thereto and The Bank of New York Mellon, as Trustee(27) |

Interactive Data Files†

(101.INS) XBRL Instance Document

(101.SCH) XBRL Taxonomy Extension Schema Document

101 (101.CAL) XBRL Taxonomy Extension Calculation Linkbase Document

(101.DEF) XBRL Taxonomy Extension Definition Linkbase Document

(101.LAB) XBRL Taxonomy Extension Label Linkbase Document

(101.PRE) XBRL Taxonomy Extension Presentation Linkbase Document

- (1) Incorporated by reference from the Company's Current Report on Form 8-K filed on November 23, 2005.
- (2) Incorporated by reference from the Company's Current Report on Form 8-K filed on November 2, 2007.
- (3) Incorporated by reference from the Company's Current Report on Form 8-K filed December 21, 2007.

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- (4) Incorporated by reference from the Company's Current Report on Form 8-K filed on January 16, 2008.
- (5) Incorporated by reference from the Company's Current Report on Form 8-K filed on December 23, 2008.
- (6) Incorporated by reference from the Company's Current Quarterly Report on Form 10-Q for the quarter ended March 31, 2009 filed on May 11, 2009.
  - (7) Incorporated by reference from the Company's Current Report on Form 8-K filed on May 20, 2009.
  - (8) Incorporated by reference from the Company's Current Report on Form 8-K filed on June 30, 2009.
  - (9) Incorporated by reference from the Company's Current Report on Form 8-K filed on January 7, 2010.
  - (10) Incorporated by reference from the Company's Current Report on Form 8-K filed on January 15, 2010.
- (11) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009 filed on March 15, 2010.
  - (12) Incorporated by reference from the Company's Current Report on Form 8-K filed on March 3, 2011.
- (13) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010 filed on March 15, 2011.
  - (14) Incorporated by reference from the Company's Current Report on Form 8-K filed on June 13, 2011.
- (15) Incorporated by reference from the Company's Current Quarterly Report on Form 10-Q for the quarter ended June 30, 2011 filed on August 9, 2011.
- (16) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2011 filed on February 29, 2012.
  - (17) Incorporated by reference from the Company's Current Report on Form 8-K filed on June 28, 2012.
  - (18) Incorporated by reference from the Company's Current Report on Form 8-K filed on November 5, 2012.
  - (19) Incorporated by reference from the Company's Current Report on Form 8-K filed on December 17, 2012.
- (20) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012 filed on March 1, 2013.
  - (21) Incorporated by reference from the Company's Current Report on Form 8-K filed on March 18, 2013.
  - (22) Incorporated by reference from the Company's Current Report on Form 8-K filed on April 3, 2013.
- (23) Incorporated by reference from the Company's Current Report on Form 8-K filed on November 20, 2013.
  - (24) Incorporated by reference from the Form 6-K filed by Telesat Canada on March 29, 2012.

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- (25) Incorporated by reference from the Form 6-K filed by Telesat Canada on May 14, 2012.
- (26) Incorporated by reference from the Form 6-K filed by Telesat Holdings Inc. on April 2, 2013.
- (27) Incorporated by reference from the Form 20-F filed by Telesat Holdings Inc. on February 24, 2014.

†

Filed herewith.

‡Management contract or compensatory plan, contract or arrangement with directors or named executive officers.

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LORAL SPACE & COMMUNICATIONS  
INC.

By: /s/ AVI KATZ  
Avi Katz

President, General Counsel & Secretary  
Dated: March 3, 2014

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| <b>Signatures</b>                                    | <b>Title</b>  | <b>Date</b>   |
|--|---|---------------|
| /s/ MARK H. RACHESKY, M.D.<br>Mark H. Rachesky, M.D. | Director, Non-Executive<br>Chairman of the Board                        | March 3, 2014 |
| /s/ MICHAEL B. TARGOFF<br>Michael B. Targoff         | Director, Vice Chairman of the Board                                    | March 3, 2014 |
| /s/ HAL GOLDSTEIN<br>Hal Goldstein                   | Director  | March 3, 2014 |
| /s/ JOHN D. HARKEY, JR.<br>John D. Harkey, Jr.       | Director  | March 3, 2014 |
| /s/ ARTHUR L. SIMON<br>Arthur L. Simon               | Director  | March 3, 2014 |
| /s/ JOHN P. STENBIT<br>John P. Stenbit               | Director  | March 3, 2014 |
| /s/ AVI KATZ<br>Avi Katz                             | President, General Counsel & Secretary<br>(Principal Executive Officer) | March 3, 2014 |
| /s/ JOHN CAPOGROSSI                                  | Vice President, Chief Financial Officer,                                | March 3, 2014 |

John Capogrossi

Treasurer and Controller  
(Principal Financial Officer and Principal  
Accounting Officer)

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| Separate Financial Statements of Subsidiaries not consolidated Pursuant to Rule 3-09 of Regulation S-X |      |

*Telesat Holdings Inc. and Subsidiaries:*

|  |      |
|--|------|
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| Consolidated Statements of Income for the years ended December 31, 2013, 2012 and 2011                           | F-46 |
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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of

Loral Space & Communications Inc.

New York, New York

We have audited the accompanying consolidated balance sheets of Loral Space & Communications Inc. and subsidiaries (the “Company”) as of December 31, 2013 and 2012, and the related consolidated statements of operations, comprehensive income, equity, and cash flows for each of the three years in the period ended December 31, 2013. Our audits also included the financial statement schedule listed in the Index at Item 15(a)2. These financial statements and financial statement schedule are the responsibility of the Company’s management. Our responsibility is to express an opinion on the consolidated financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2013 and 2012, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2013, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company’s internal control over financial reporting as of December 31, 2013, based on the criteria established in *Internal Control — Integrated Framework* (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated March 3, 2014 expressed an unqualified opinion on the Company’s internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP

New York, New York  
March 3, 2014

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Table of Contents**LORAL SPACE AND COMMUNICATIONS INC.****CONSOLIDATED BALANCE SHEETS****(In thousands, except share data)**

|  | December 31, |            |
|--|--------------|------------|
|  | 2013         | 2012       |
| <b>ASSETS</b>  |              |            |
| Current assets:  |              |            |
| Cash and cash equivalents  | \$5,926      | \$87,370   |
| Notes receivable   | 67,333       | 34,917     |
| Income taxes receivable  | 13,234       | 571        |
| Deferred tax assets  | 3,784        | 4,165      |
| Other current assets   | 568          | 2,084      |
| Total current assets   | 90,845       | 129,107    |
| Long-term receivables  | 33,667       | 67,333     |
| Investments in affiliates  | 116,820      | 62,517     |
| Long-term deferred tax assets  | 83,708       | 117,381    |
| Other assets   | 2,700        | 2,654      |
| Total assets   | \$327,740    | \$378,992  |
| <b>LIABILITIES AND EQUITY</b>  |              |            |
| Current liabilities:   |              |            |
| Accrued employment costs   | \$960        | \$4,922    |
| Income taxes payable   | —            | 34,505     |
| Other current liabilities  | 8,750        | 32,089     |
| Total current liabilities  | 9,710        | 71,516     |
| Pension and other postretirement liabilities   | 17,003       | 25,174     |
| Long-term liabilities  | 93,117       | 95,841     |
| Total liabilities  | 119,830      | 192,531    |
| Commitments and contingencies  |              |            |
| Equity:  |              |            |
| Loral shareholders' equity:  |              |            |
| Preferred stock, 0.01 par value; 10,000,000 shares authorized, no shares issued and outstanding        | —            | —          |
| Common Stock:  |              |            |
| Voting common stock, 0.01 par value; 50,000,000 shares authorized, 21,568,706 and 21,416,834 issued    | 216          | 214        |
| Non-voting common stock, 0.01 par value; 20,000,000 shares authorized 9,505,673 issued and outstanding | 95           | 95         |
| Paid-in capital  | 1,015,656    | 1,027,266  |
| Treasury stock (at cost), 154,494 shares of voting common stock  | (9,592 )     | (9,592 )   |
| Accumulated deficit  | (777,549 )   | (794,128 ) |

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|                                      |           |           |
|--------------------------------------|-----------|-----------|
| Accumulated other comprehensive loss | (20,916 ) | (37,394 ) |
| Total equity                         | 207,910   | 186,461   |
| Total liabilities and equity         | \$327,740 | \$378,992 |

See notes to consolidated financial statements

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Table of Contents**LORAL SPACE AND COMMUNICATIONS INC.****CONSOLIDATED STATEMENTS OF OPERATIONS****(In thousands, except per share amounts)**

|  | Year Ended December 31, |            |            |
|--|-------------------------|------------|------------|
|  | 2013                    | 2012       | 2011       |
| General and administrative expenses  | \$(16,038)              | \$(28,774) | \$(18,345) |
| Gain on disposition of net assets  | —                       | —          | 5,118      |
| Operating loss   | (16,038)                | (28,774)   | (13,227)   |
| Interest and investment income   | 1,238                   | 1,928      | 3,143      |
| Interest expense   | (17)                    | (106)      | (122)      |
| Gain on litigation, net  | —                       | —          | 4,535      |
| Other expense  | (713)                   | (261)      | (6,675)    |
| Loss from continuing operations before income taxes and equity in net income of affiliates | (15,530)                | (27,213)   | (12,346)   |
| Income tax (provision) benefit   | (1,841)                 | 93,315     | (41,375)   |
| (Loss) income from continuing operations before equity in net income of affiliates         | (17,371)                | 66,102     | (53,721)   |
| Equity in net income of affiliates   | 38,827                  | 34,340     | 106,329    |
| Income from continuing operations  | 21,456                  | 100,442    | 52,608     |
| (Loss) income from discontinued operations, net of tax                                     | (4,877)                 | 320,649    | 74,566     |
| Net income   | 16,579                  | 421,091    | 127,174    |
| Net loss (income) attributable to noncontrolling interest                                  | —                       | 231        | (497)      |
| Net income attributable to Loral common shareholders                                       | \$16,579                | \$421,322  | \$126,677  |
| Net income per share attributable to Loral common shareholders:                            |                         |            |            |
| Basic  |                         |            |            |
| Income from continuing operations  | \$0.70                  | \$3.27     | \$1.72     |
| (Loss) income from discontinued operations, net of tax                                     | (0.16)                  | 10.45      | 2.41       |
| Net income   | \$0.54                  | \$13.72    | \$4.13     |
| Diluted  |                         |            |            |
| Income from continuing operations  | \$0.67                  | \$3.22     | \$1.54     |
| (Loss) income from discontinued operations, net of tax                                     | (0.16)                  | 10.35      | 2.38       |
| Net income   | \$0.51                  | \$13.57    | \$3.92     |
| Weighted average common shares outstanding:  |                         |            |            |
| Basic  | 30,850                  | 30,703     | 30,680     |
| Diluted  | 30,999                  | 30,991     | 31,166     |

See notes to consolidated financial statements



Table of Contents**LORAL SPACE AND COMMUNICATIONS INC.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME****(In thousands)**

|   | Year Ended December 31, |           |           |
|---|-------------------------|-----------|-----------|
|   | 2013                    | 2012      | 2011      |
| Net income  | \$16,579                | \$421,091 | \$127,174 |
| Other comprehensive income (loss), net of tax:                      |                         |           |           |
| Unrealized gain on derivatives                                      | —                       | 1,306     | 5,447     |
| Unrealized loss on investments                                      | —                       | (580 )    | (535 )    |
| Post-retirement benefits  | 8,482                   | 115,042   | (50,648 ) |
| Proportionate share of Telesat other comprehensive (loss) income    | 7,996                   | 1,313     | (12,866 ) |
| Other comprehensive income (loss), net of tax                       | 16,478                  | 117,081   | (58,602 ) |
| Comprehensive income  | 33,057                  | 538,172   | 68,572    |
| Comprehensive loss (income) attributable to noncontrolling interest | —                       | 231       | (497 )    |
| Comprehensive income attributable to Loral common shareholders      | \$33,057                | \$538,403 | \$68,075  |

See notes to consolidated financial statements

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Table of Contents**LORAL SPACE AND COMMUNICATIONS INC.****CONSOLIDATED STATEMENTS OF EQUITY****(In thousands, except per share amounts)**

|  | Common Stock               |                                |                                |                                | Paid-In<br>Capital | Treasury<br>Stock |                  | Retained<br>Earnings<br>(Accumulated<br>Deficit) | Accumulated<br>Other<br>Comprehensive<br>Loss | Shareholders'<br>Equity<br>Attributable<br>to |          | Noncontrol<br>Interest | E |
|--|----------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------|-------------------|------------------|--|---|---|----------|------------------------|---|
|  | Voting<br>Shares<br>Issued | Non-Voting<br>Shares<br>Amount | Non-Voting<br>Shares<br>Issued | Non-Voting<br>Shares<br>Amount |                    | Voting<br>Shares  | Voting<br>Amount |  |   | Loral   | Interest |                        |   |
| Balance,<br>January 1, 2011                                    | 20,925                     | 209                            | 9,506                          | 95                             | 1,028,263          |                   |                  | (32,374 )  | (95,873 )                                     | 900,320                                       | 629      |                        |   |
| Net income   |                            |                                |                                |                                |                    |                   |                  | 126,677  |   |   | 497      |                        |   |
| Other<br>comprehensive<br>loss                                 |                            |                                |                                |                                |                    |                   |                  |  | (58,602 )                                     |   |          |                        |   |
| Comprehensive<br>income  |                            |                                |                                |                                |                    |                   |                  |  |   | 68,075  |          |                        |   |
| Exercise of<br>stock options                                   | 305                        | 3                              |                                |                                | 1,055              |                   |                  |  |   | 1,058   |          |                        |   |
| Shares<br>surrendered to<br>fund<br>withholding<br>taxes       |                            |                                |                                |                                | (16,972 )          |                   |                  |  |   | (16,972 )                                     |          |                        |   |
| Tax benefit<br>associated with<br>exercise of<br>stock options |                            |                                |                                |                                | 1,198              |                   |                  |  |   | 1,198   |          |                        |   |
| Stock-based<br>compensation                                    |                            |                                |                                |                                | 1,180              |                   |                  |  |   | 1,180   |          |                        |   |
| Voting<br>common stock<br>repurchased                          |                            |                                |                                |                                |                    | 136               | \$(8,400)        |  |   | (8,400 )                                      |          |                        |   |
| Balance,<br>December 31,<br>2011                               | 21,230                     | \$212                          | 9,506                          | \$95                           | \$1,014,724        | 136               | \$(8,400)        | \$94,303   | \$(154,475)                                   | \$946,459                                     | \$1,126  | \$                     |   |
| Net income<br>(loss)   |                            |                                |                                |                                |                    |                   |                  | 421,322  |   |   | (231 )   |                        |   |
| Other<br>comprehensive<br>income                               |                            |                                |                                |                                |                    |                   |                  |  | 117,081                                       |   |          |                        |   |



|  |        |     |       |    |           |     |         |           |           |           |        |
|--|--------|-----|-------|----|-----------|-----|---------|-----------|-----------|-----------|--------|
| Comprehensive income   |        |     |       |    |           |     |         |           |           | 538,403   |        |
| Elimination of noncontrolling interest resulting from the Sale |        |     |       |    |           |     |         |           |           |           | (895 ) |
| Common dividends declared (\$13.60 per share)                  |        |     |       |    |           |     |         | (417,606) |           | (417,606) |        |
| Special distribution declared (\$29.00 per share)              |        |     |       |    |           |     |         | (892,147) |           | (892,147) |        |
| Exercise of stock options                                      | 169    | 2   |       |    | 1,633     |     |         |           |           | 1,635     |        |
| Shares surrendered to fund withholding taxes                   | 18     |     |       |    | (6,992 )  |     |         |           |           | (6,992 )  |        |
| Tax benefit associated with stock-based compensation           |        |     |       |    | 16,919    |     |         |           |           | 16,919    |        |
| Stock-based compensation                                       |        |     |       |    | 1,151     |     |         |           |           | 1,151     |        |
| Cash settlement of restricted stock units                      |        |     |       |    | (169 )    |     |         |           |           | (169 )    |        |
| Voting common stock repurchased                                |        |     |       |    |           | 18  | (1,192) |           |           | (1,192 )  |        |
| Balance, December 31, 2012                                     | 21,417 | 214 | 9,506 | 95 | 1,027,266 | 154 | (9,592) | (794,128) | (37,394 ) | 186,461   | —      |
| Net income   |        |     |       |    |           |     |         | 16,579    |           |           |        |
| Other comprehensive income                                     |        |     |       |    |           |     |         |           | 16,478    |           |        |
| Comprehensive income   |        |     |       |    |           |     |         |           |           | 33,057    |        |
| Exercise of restricted stock units                             | 175    | 2   |       |    | (2 )      |     |         |           |           | —         |        |
| Equitable adjustment to restricted stock                       | 120    | 1   |       |    | (1 )      |     |         |           |           | —         |        |

|  |        |       |       |      |             |     |           |             |             |           |     |    |  |
|--|--------|-------|-------|------|-------------|-----|-----------|-------------|-------------|-----------|-----|----|--|
| units for<br>dividends and<br>distributions                                    |        |       |       |      |             |     |           |             |             |           |     |    |  |
| Shares<br>surrendered to<br>fund   | (143 ) | (1 )  |       |      | (8,896 )    |     |           |             |             | (8,897 )  |     |    |  |
| withholding<br>taxes   |        |       |       |      |             |     |           |             |             |           |     |    |  |
| Adjustment to<br>tax benefit<br>associated with<br>stock-based<br>compensation |        |       |       |      | (3,128 )    |     |           |             |             | (3,128 )  |     |    |  |
| Stock-based<br>compensation  |        |       |       |      | 417         |     |           |             |             | 417       |     |    |  |
| Balance,<br>December 31,<br>2013   | 21,569 | \$216 | 9,506 | \$95 | \$1,015,656 | 154 | \$(9,592) | \$(777,549) | \$(20,916 ) | \$207,910 | \$— | \$ |  |

See notes to consolidated financial statements

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(In thousands)**

|   | Year Ended December 31, |            |           |
|---|-------------------------|------------|-----------|
|   | 2013                    | 2012       | 2011      |
| Operating activities:   |                         |            |           |
| Net income  | \$16,579                | \$421,091  | \$127,174 |
| Loss (income) from discontinued operations, net of tax                                      | 4,877                   | (320,649 ) | (74,566 ) |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |                         |            |           |
| Non-cash operating items (Note 2)   | (1,521 )                | (21,053 )  | (71,435 ) |
| Changes in operating assets and liabilities:  |                         |            |           |
| Long-term receivables   | —                       | 20,700     | (3,145 )  |
| Other current assets and other assets   | 2,012                   | (1,992 )   | 10,144    |
| Accounts payable  | —                       | —          | 41        |
| Accrued expenses and other current liabilities  | (8,442 )                | (5,447 )   | 1,161     |
| Income taxes receivable and payable   | (12,112)                | (22,043 )  | (8,282 )  |
| Pension and other postretirement liabilities  | (21,183)                | 6,169      | (1,099 )  |
| Long-term liabilities   | (1,750 )                | (110,663 ) | (834 )    |
| Net cash used in operating activities – continuing operations                               | (21,540)                | (33,887 )  | (20,841 ) |
| Net cash (used in) provided by operating activities – discontinued operations               | (48,965)                | (66,605 )  | 78,835    |
| Net cash (used in) provided by operating activities   | (70,505)                | (100,492 ) | 57,994    |
| Investing activities:   |                         |            |           |
| Distributions received from affiliate   | —                       | 420,199    | —         |
| Proceeds from sale of investments, net  | 1,150                   | 1,694      | —         |
| Capital expenditures  | (64 )                   | (4 )       | (350 )    |
| Proceeds from sale of net assets  | —                       | —          | 61,482    |
| Decrease in restricted cash   | —                       | —          | 625       |
| Investments in and advances to affiliates   | —                       | —          | (10,379 ) |
| Net cash provided by investing activities – continuing operations                           | 1,086                   | 421,889    | 51,378    |
| Net cash used in investing activities – discontinued operations                             | —                       | (107,778 ) | (55,415 ) |
| Cash proceeds from the Sale, net of transaction costs of \$35,219                           | —                       | 932,661    | —         |
| Net cash provided by (used in) investing activities   | 1,086                   | 1,246,772  | (4,037 )  |
| Financing activities:   |                         |            |           |
| Special cash distribution paid  | —                       | (892,147 ) | —         |
| Cash dividend paid  | —                       | (417,606 ) | —         |
| Voting common stock repurchased   | —                       | (1,664 )   | (7,928 )  |
| Proceeds from the exercise of stock options   | —                       | 1,635      | 1,058     |
| Cash settlement of restricted stock units   | —                       | (169 )     | —         |
| Funding of withholding taxes for stock-based compensation                                   | (8,897 )                | (6,992 )   | (16,972 ) |
| Excess tax benefit associated with stock-based compensation                                 | (3,128 )                | 16,919     | 1,198     |

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|   |          |             |           |
|---|----------|-------------|-----------|
| Net cash used in financing activities – continuing operations       | (12,025) | (1,300,024) | (22,644 ) |
| Net cash provided by financing activities – discontinued operations | —        | 44,000      | —         |
| Net cash used in financing activities                               | (12,025) | (1,256,024) | (22,644 ) |
| (Decrease) increase in cash and cash equivalents                    | (81,444) | (109,744 )  | 31,313    |
| Cash and cash equivalents — beginning of period                     | 87,370   | 197,114     | 165,801   |
| Cash and cash equivalents — end of period                           | \$5,926  | \$87,370    | \$197,114 |

See notes to consolidated financial statements

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. Organization and Principal Business**

Loral Space & Communications Inc., together with its subsidiaries (“Loral,” the “Company,” “we,” “our” and “us”) is a leading satellite communications company engaged, through our ownership interests in affiliates, in satellite-based communications services. Prior to completion of the sale of our wholly-owned subsidiary, Space Systems/Loral, LLC (formerly known as Space Systems/Loral, Inc. (“SS/L”)) in 2012, we were also engaged in the satellite manufacturing business.

*Description of Business*

Loral has one operating segment consisting of satellite-based communications services. Loral participates in satellite services operations through its ownership interest in Telesat Holdings Inc. (“Telesat Holdco”) which owns Telesat Canada (“Telesat”), a global satellite services operator. Telesat owns and leases a satellite fleet that operates in geosynchronous earth orbit approximately 22,000 miles above the equator. In this orbit, satellites remain in a fixed position relative to points on the earth’s surface and provide reliable, high-bandwidth services anywhere in their coverage areas, serving as the backbone for many forms of telecommunications.

Loral holds a 62.8% economic interest and a 32.7% voting interest in Telesat Holdco (see Note 6). We use the equity method of accounting for our ownership interest in Telesat Holdco.

Loral, a Delaware corporation, was formed on June 24, 2005, to succeed to the business conducted by its predecessor registrant, Loral Space & Communications Ltd. (“Old Loral”), which emerged from chapter 11 of the federal bankruptcy laws on November 21, 2005 (the “Effective Date”) pursuant to the terms of the fourth amended joint plan of reorganization, as modified.

*Sale of SS/L*

On November 2, 2012, Loral completed the sale (the "Sale") of its wholly-owned subsidiary, SS/L, to MDA Communications Holdings, Inc. ("MDA Holdings"), a subsidiary of MacDonald, Dettwiler and Associates Ltd. ("MDA"). Pursuant to the purchase agreement (the "Purchase Agreement"), dated as of June 26, 2012, as amended on October 30, 2012 and March 28, 2013, by and among Loral, SS/L, MDA and MDA Holdings, Loral received total cash payments of \$967.9 million plus, for the sale of certain real estate used in connection with SS/L's business, a three-year promissory note in the principal amount of \$101 million (the "Land Note"). Transaction costs related to the Sale were \$35.2 million.

Subsequent to the closing of the Sale and pursuant to the Purchase Agreement, Loral, in December 2012, paid MDA \$6.5 million as a result of the resolution of a contingency. Also, in April 2013, pursuant to the Purchase Agreement, we completed the final allocation of qualified pension plan assets between Loral and SS/L (see Note 13).

The transaction was taxable, and, for tax purposes, treated as a sale of assets.

Under the terms of the Purchase Agreement, Loral is obligated to indemnify SS/L for certain litigation costs and litigation damages, subject to certain capped cost-sharing by SS/L, and has retained control of the defense of the lawsuit against SS/L and Loral by ViaSat, Inc. ("ViaSat") as well as SS/L's counterclaims against ViaSat in that lawsuit. Under the terms of the Purchase Agreement, following a change of control of Loral, the liability of Loral for certain litigation costs and litigation damages is subject to a dollar cap. In addition, Loral is obligated to indemnify SS/L from liabilities with respect to certain pre-closing taxes.

The Land Note originally issued at closing provided for interest at the rate of 1% per annum with amortization in three equal annual installments on each March 31, commencing March 31, 2013. The Land Note was amended as described below and is backed by a letter of guarantee from Royal Bank of Canada.

On November 7, 2012, in connection with the receipt of the proceeds from the Sale, our Board of Directors declared a special distribution of \$29.00 per share for an aggregate distribution of \$892.1 million. The special distribution was paid on December 4, 2012 to holders of record of Loral voting and non-voting common stock as of November 19, 2012. In accordance with Loral's stock incentive plan, an equitable adjustment was made to outstanding stock-based awards to reflect the special distribution.

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

On March 28, 2013, Loral and MDA amended the Purchase Agreement to modify SS/L's capped cost sharing obligations related to Loral's indemnification of certain litigation costs and litigation damages and also amended the Land Note to defer to March 31, 2014 the due date of the principal payment from MDA to Loral of \$33.7 million due originally on March 31, 2013 with an increase in the interest rate applicable to this tranche of the Land Note from 1.0% to 1.5% effective as of April 1, 2013.

For 2012 and 2011, the operations of SS/L are reported as discontinued operations in our statements of operations and cash flows (see Note 3).

**2. Basis of Presentation**

The consolidated financial statements include the results of Loral and its subsidiaries and have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). All intercompany transactions have been eliminated.

*Investments in Affiliates*

Ownership interests in Telesat and XTAR, LLC ("XTAR") are accounted for using the equity method of accounting. Income and losses of affiliates are recorded based on our beneficial interest. Intercompany profit arising from transactions with affiliates is eliminated to the extent of our beneficial interest. Equity in losses of affiliates is not recognized after the carrying value of an investment, including advances and loans, has been reduced to zero, unless guarantees or other funding obligations exist. The Company monitors its equity method investments for factors indicating other-than-temporary impairment. An impairment loss would be recognized when there has been a loss in value of the affiliate that is other-than-temporary.

*Use of Estimates in Preparation of Financial Statements*

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the amount of income (loss) reported for the period. Actual results could differ from estimates.

Significant estimates also included the allowances for doubtful accounts, the fair value of stock-based compensation, the realization of deferred tax assets, uncertain tax positions, the fair value of and gains or losses on derivative instruments and our pension liabilities.

#### *Cash and Cash Equivalents*

As of December 31, 2013, the Company had \$5.9 million of cash and cash equivalents. Cash and cash equivalents include liquid investments, primarily money market funds, with maturities of less than 90 days at the time of purchase and no redemption limitations. Management determines the appropriate classification of its investments at the time of purchase and at each balance sheet date.

#### *Concentration of Credit Risk*

Financial instruments which potentially subject us to concentrations of credit risk consist principally of cash and cash equivalents and receivables. Our cash and cash equivalents are maintained with high-credit-quality financial institutions. Our receivables are from large multinational corporations for which the creditworthiness is generally substantial. In addition, the Land Note is guaranteed by Royal Bank of Canada. As a result, management believes that its potential credit risks are minimal.



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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Fair Value Measurements*

U.S. GAAP defines fair value as the price that would be received for an asset or the exit price that would be paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants. U.S. GAAP also establishes a fair value hierarchy that gives the highest priority to observable inputs and the lowest priority to unobservable inputs. The three levels of the fair value hierarchy are described below:

*Level 1:* Inputs represent a fair value that is derived from unadjusted quoted prices for identical assets or liabilities traded in active markets at the measurement date.

*Level 2:* Inputs represent a fair value that is derived from quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities, and pricing inputs, other than quoted prices in active markets included in Level 1, which are either directly or indirectly observable as of the reporting date.

*Level 3:* Inputs are generally unobservable and typically reflect management’s estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques.

*Assets and Liabilities Measured at Fair Value on a Recurring Basis*

The following table presents our assets and liabilities measured at fair value on a recurring basis at December 31, 2013 and December 31, 2012 (in thousands):

|       | December 31, 2013 |         |         | December 31, 2012 |         |  |
|-------|-------------------|---------|---------|-------------------|---------|--|
| Level | Level 2           | Level 3 | Level 1 | Level 2           | Level 3 |  |
| 1     |                   |         |         |                   |         |  |

## Assets

## Cash equivalents:

|                    |         |    |   |     |          |    |   |     |
|--------------------|---------|----|---|-----|----------|----|---|-----|
| Money market funds | \$3,216 | \$ | — | \$— | \$86,820 | \$ | — | \$— |
|--------------------|---------|----|---|-----|----------|----|---|-----|

## Note receivable:

|           |     |    |   |           |     |    |   |           |
|-----------|-----|----|---|-----------|-----|----|---|-----------|
| Land Note | \$— | \$ | — | \$101,000 | \$— | \$ | — | \$101,000 |
|-----------|-----|----|---|-----------|-----|----|---|-----------|

## Liabilities

## Indemnifications:

|              |     |    |   |          |     |    |   |          |
|--------------|-----|----|---|----------|-----|----|---|----------|
| Sale of SS/L | \$— | \$ | — | \$10,897 | \$— | \$ | — | \$16,528 |
|--------------|-----|----|---|----------|-----|----|---|----------|

|                           |     |    |   |         |     |    |   |         |
|---------------------------|-----|----|---|---------|-----|----|---|---------|
| Globalstar do Brasil S.A. | \$— | \$ | — | \$1,320 | \$— | \$ | — | \$1,510 |
|---------------------------|-----|----|---|---------|-----|----|---|---------|

The carrying amount of cash equivalents approximates fair value because of the short maturity of those instruments. The carrying amount of the Land Note approximates fair value because the stated interest rate is consistent with current market rates. The fair value of indemnifications related to the sale of SS/L was estimated using Monte Carlo simulation based on the potential probability weighted cash flows that would be a guarantor's responsibility in an arm's length transaction. The fair value of indemnifications related to Globalstar do Brasil S.A. ("GdB") was estimated using expected value analysis. The Company does not have any non-financial assets or non-financial liabilities that are recognized or disclosed at fair value on a recurring basis as of December 31, 2013.

*Assets and Liabilities Measured at Fair Value on a Non-recurring Basis*

We review the carrying values of our equity method investments when events and circumstances warrant and consider all available evidence in evaluating when declines in fair value are other than temporary. The fair values of our investments are determined based on valuation techniques using the best information available and may include quoted market prices, market comparables and discounted cash flow projections. An impairment charge is recorded when the carrying amount of the investment exceeds its current fair value and is determined to be other than temporary.

*Contingencies*

Contingencies by their nature relate to uncertainties that require management to exercise judgment both in assessing the likelihood that a liability has been incurred as well as in estimating the amount of potential loss, if any. We accrue for costs relating to litigation, claims and other contingent matters when such liabilities become probable and reasonably estimable. Such estimates may be based on advice from third parties or on management's judgment, as appropriate. Actual amounts paid may differ from amounts estimated, and such differences will be charged to operations in the period in which the final determination of the liability is made.

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Derivative Instruments*

Derivative instruments are recorded at fair value. Changes in the fair value of derivatives that have been designated as cash flow hedging instruments are included in “Unrealized gain on derivatives” as a component of other comprehensive loss in the accompanying consolidated statements of comprehensive income to the extent of the effectiveness of such hedging instruments and reclassified to income in the same period or periods in which the hedge transaction impacts income. Any ineffective portion of the change in fair value of the designated hedging instruments is included in the consolidated statements of operations. Changes in fair value of derivatives that are not designated as hedging instruments are included in the consolidated statements of operations (see Note 14).

*Stock-Based Compensation*

Stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense over the requisite service period. In addition, share-based payment transactions with nonemployees are measured at the fair value of the equity instrument issued. We use the Black-Scholes-Merton option-pricing model and other models as applicable to estimate the fair value of these stock-based awards. These models require us to make significant judgments regarding the assumptions used within the models, the most significant of which are the stock price volatility assumption, the expected life of the option award, the risk-free rate of return and dividends during the expected term.

The Company estimates expected forfeitures of stock-based awards at the grant date and recognizes compensation cost only for those awards expected to vest. The forfeiture assumption is ultimately adjusted to the actual forfeiture rate. Therefore, changes in the forfeiture assumptions may impact the timing of the total amount of expense recognized over the vesting period. We base our estimate of the average life of a stock-based award using the midpoint between the vesting and expiration dates. Our risk-free rate of return assumption for awards is based on term-matching, nominal, monthly U.S. Treasury constant maturity rates as of the date of grant. We assume no dividends during the expected term.

SS/L phantom stock appreciation rights are classified as liabilities in our consolidated balance sheets.

*Income Taxes*

Loral and its subsidiaries are subject to U.S. federal, state and local income taxation on their worldwide income and foreign taxation on certain income from sources outside the United States. Telesat is subject to tax in Canada and other jurisdictions, and Loral will provide in operating earnings any additional U.S. current and deferred tax required on distributions received or deemed to be received from Telesat. Deferred income taxes reflect the future tax effect of temporary differences between the carrying amount of assets and liabilities for financial and income tax reporting and are measured by applying anticipated statutory tax rates in effect for the year during which the differences are expected to reverse. Deferred tax assets are reduced by a valuation allowance to the extent it is more likely than not that the deferred tax assets will not be realized.

The tax benefit of an uncertain tax position (“UTP”) taken or expected to be taken in income tax returns is recognized only if it is “more likely than not” to be sustained on examination by the taxing authorities, based on its technical merits as of the reporting date. The tax benefit recognized in the financial statements from such a position is measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. The Company recognizes potential accrued interest and penalties related to its liability for UTPs in income tax expense on a quarterly basis.

The unrecognized tax benefit of a UTP is recognized in the period when the UTP is effectively settled. Previously recognized tax positions are derecognized in the first period in which it is no longer more likely than not that the tax position would be sustained upon examination.

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)***Earnings per Share*

Basic earnings per share are computed based upon the weighted average number of shares of voting and non-voting common stock outstanding during each period. Shares of non-voting common stock are in all respects identical to and treated equally with shares of voting common stock except for the absence of voting rights (other than as provided in Loral's Amended and Restated Certificate of Incorporation which was ratified by Loral's stockholders on May 19, 2009). Diluted earnings per share are based on the weighted average number of shares of voting and non-voting common stock outstanding during each period, adjusted for the effect of outstanding stock options and unvested or unconverted restricted stock units, restricted stock and SS/L phantom stock appreciation rights.

*Additional Cash Flow Information*

The following represents non-cash activities and supplemental information to the consolidated statements of cash flows (in thousands):

|  | Year Ended December 31, |             |             |
|--|-------------------------|-------------|-------------|
|  | 2013                    | 2012        | 2011        |
| Non-cash operating items:  |                         |             |             |
| Equity in net income of affiliates                                     | \$(38,827)              | \$(34,340 ) | \$(106,329) |
| Deferred taxes   | 28,184                  | 22,003      | 40,468      |
| Depreciation and amortization  | 18                      | 62          | 115         |
| Stock-based compensation   | 417                     | 1,072       | 1,060       |
| Gain on disposition of net assets                                      | —                       | —           | (6,913 )    |
| Amortization of prior service credit and actuarial loss                | 8,687                   | (8,224 )    | 250         |
| Unrealized gain on nonqualified pension plan assets                    | —                       | (108 )      | (157 )      |
| Gain on disposition of available-for-sale securities                   | —                       | (202 )      | —           |
| (Gain) loss on foreign currency transactions and contracts             | —                       | (1,316 )    | 71          |
| Net non-cash operating items – continuing operations                   | \$(1,521 )              | \$(21,053 ) | \$(71,435 ) |
| Non-cash operating items – discontinued operations                     | \$—                     | \$(346,377) | \$69,209    |
| Non-cash investing activities:   |                         |             |             |
| Note received from land sale   | \$—                     | \$101,000   | \$—         |
| Capital expenditures incurred not yet paid – discontinued operations   | \$—                     | \$—         | \$7,766     |
| Non-cash financing activities:   |                         |             |             |
| Repurchase of voting common stock not yet paid - continuing operations | \$—                     | \$—         | \$472       |

## Supplemental information:

|  |            |          |          |
|--|------------|----------|----------|
| Interest paid – continuing operations                  | \$ 17      | \$ 106   | \$ 145   |
| Interest paid – discontinued operations                | \$—        | \$ 1,841 | \$ 1,504 |
| Tax (refunds) payments, net – continuing operations    | \$(10,061) | \$ 122   | \$ 5,937 |
| Tax payments, net of refunds – discontinued operations | \$35,074   | \$—      | \$—      |

***Recent Accounting Pronouncements***

In July 2013, the FASB issued ASU 2013-11, *Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists*. This new standard requires the netting of unrecognized tax benefits (“UTBs”) against available deferred tax assets for losses and other carryforward benefits that would be available to offset the liability for uncertain tax positions rather than presenting the UTB on a gross basis. The guidance, effective for the Company on January 1, 2014, will have no impact on our consolidated financial statements as the Company has already adopted this methodology.

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

In March 2013, the FASB issued ASU No. 2013-05, *Foreign Currency Matters (Topic 830) - Parent's Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity*. ASU No. 2013-05 clarifies that the cumulative translation adjustment should be released into net income only when a reporting entity ceases to have a controlling financial interest in a subsidiary or a business within a foreign entity. Further, for an equity method investment that is a foreign entity, a pro rata portion of the cumulative translation adjustment should be released into net income upon a partial sale of such an equity method investment. The guidance, effective for the Company on January 1, 2014, is not expected to have a material impact on our consolidated financial statements.

In February 2013, the FASB issued ASU No. 2013-04, *Liabilities (Topic 405) – Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation is Fixed at the Reporting Date*. ASU No. 2013-04 provides guidance for the recognition, measurement, and disclosure of obligations resulting from joint and several liability arrangements. The guidance requires an entity to measure obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date, as the sum of: (a) the amount the reporting entity agreed to pay on the basis of its arrangement with its co-obligors, and (b) any additional amount the reporting entity expects to pay on behalf of its co-obligors. The guidance, effective for the Company on January 1, 2014, is not expected to have a material impact on our consolidated financial statements.

In February 2013, the FASB issued ASU No. 2013-02, *Comprehensive Income (ASC Topic 220) – Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*. ASU No. 2013-02 requires an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income. The guidance, effective for the Company on January 1, 2013, requires changes in presentation which have been included in our consolidated financial statements.

**3. Discontinued Operations**

As a result of the Sale (see Note 1), we reflect SS/L's operations as discontinued operations in our consolidated financial statements for the years ended December 31, 2012 and 2011.

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Loss from discontinued operations for the year ended December 31, 2013 primarily comprises changes in the fair value of our indemnification liabilities related to the Sale, net of a \$3.0 million income tax benefit.

The following is a summary of SS/L's financial information included in income from discontinued operations for the years ended December 31, 2012 and 2011 (in thousands):

|   | Year Ended December 31, |              |
|---|-------------------------|--------------|
|   | 2012                    | 2011         |
| Revenues  | \$ 940,347              | \$ 1,107,365 |
| Operating income                                | \$ 3,441                | \$ 106,661   |
| Income before income taxes                      | \$ 22,167               | \$ 122,336   |
| Income tax provision                            | (10,157 )               | (47,770 )    |
| Net income                                      | 12,010                  | 74,566       |
| Gain on Sale                                    | 576,090                 | —            |
| Income tax provision on Sale                    | (267,451 )              | —            |
| Gain on Sale, net of tax                        | 308,639                 | —            |
| Income from discontinued operations, net of tax | \$ 320,649              | \$ 74,566    |



Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****4. Accumulated Other Comprehensive Loss**

The components of accumulated other comprehensive loss, net of tax, are as follows (in thousands):

|   | Derivatives | Available-for-Sale Securities | Postretirement Benefits | Proportionate Share of Telesat Other Comprehensive Loss | Accumulated Other Comprehensive Loss |
|---|-------------|-------------------------------|-------------------------|---|--------------------------------------|
| Balance at January 1, 2011  | \$ (6,753 ) | \$ 1,115                      | \$ (82,047 )            | \$ (8,188 )   | \$ (95,873 )                         |
| Other comprehensive (loss) before reclassification                      | (5,272 )    | (535 )                        | (51,172 )               | (12,866 )   | (69,845 )                            |
| Amounts reclassified from accumulated other comprehensive income (loss) | 10,719      | —                             | 524                     | —   | 11,243                               |
| Net current-period other comprehensive income (loss)                    | 5,447       | (535 )                        | (50,648 )               | (12,866 )   | (58,602 )                            |
| Balance at December 31, 2011  | (1,306 )    | 580                           | (132,695 )              | (21,054 )   | (154,475 )                           |
| Other comprehensive (loss) income before reclassification               | (415 )      | (120 )                        | 1,668                   | 1,313   | 2,446                                |
| Amounts reclassified from accumulated other comprehensive income (loss) | 1,721       | (460 )                        | 113,374                 | —   | 114,635                              |
| Net current-period other comprehensive income (loss)                    | 1,306       | (580 )                        | 115,042                 | 1,313   | 117,081                              |
| Balance at December 31, 2012  | —           | —                             | (17,653 )               | (19,741 )   | (37,394 )                            |
| Other comprehensive income before reclassification                      | —           | —                             | 3,102                   | 7,996   | 11,098                               |

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|  |      |      |          |     |           |             |   |
|--|------|------|----------|-----|-----------|-------------|---|
| Amounts reclassified from accumulated other comprehensive loss | —    | —    | 5,380    | (a) | —         | 5,380       |   |
| Net current-period other comprehensive income                  | —    | —    | 8,482    |     | 7,996     | 16,478      |   |
| Balance at December 31, 2013                                   | \$ — | \$ — | \$(9,171 | )   | \$(11,745 | ) \$(20,916 | ) |

(a) Reclassification from postretirement benefits accumulated other comprehensive loss is comprised of \$8.7 million included in general and administrative expenses and \$3.3 million tax benefit thereon included in income tax benefit in our consolidated statement of operations.

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The components of other comprehensive income and related tax effects are as follows (in thousands):

|   | Before-Tax<br>Amount | Tax<br>(Expense)<br>Benefit | Net-of-Tax<br>Amount |
|---|----------------------|-----------------------------|----------------------|
| Year ended December 31, 2013  |                      |                             |                      |
| Postretirement Benefits:  |                      |                             |                      |
| Net actuarial loss and prior service credits  | \$ 5,012             | \$ (1,910)                  | ) \$ 3,102           |
| Amortization of prior service credits and net actuarial loss  | 8,687                | (3,307)                     | ) 5,380              |
| Postretirement benefits   | 13,699               | (5,217)                     | ) 8,482              |
| Proportionate share of Telesat Holdco other comprehensive (loss) gain                                   | 12,906               | (4,910)                     | ) 7,996              |
| Other comprehensive income (loss)   | \$ 26,605            | \$ (10,127)                 | ) \$ 16,478          |
| Year ended December 31, 2012  |                      |                             |                      |
| Postretirement Benefits:  |                      |                             |                      |
| Net actuarial loss and prior service credits  | \$ 2,962             | \$ (1,294)                  | ) \$ 1,668           |
| Amortization of prior service credits and net actuarial loss  | 5,120                | (2,067)                     | ) 3,053              |
| Amount reclassified to statement of operations upon disposition of SS/L                                 | 123,377              | (13,056)                    | ) 110,321            |
| Postretirement benefits   | 131,459              | (16,417)                    | ) 115,042            |
| Proportionate share of Telesat Holdco other comprehensive income (loss)                                 | 2,141                | (828)                       | ) 1,313              |
| Derivatives:  |                      |                             |                      |
| Unrealized (loss) gain on foreign currency hedges   | (693)                | ) 278                       | (415) )              |
| Less: reclassification adjustment for loss (income) included in net income from discontinued operations | 6,502                | (2,611)                     | ) 3,891              |
| Amount reclassified to statement of operations upon disposition of SS/L                                 | 638                  | (2,808)                     | ) (2,170) )          |
| Net unrealized gain (loss) on derivatives   | 6,447                | (5,141)                     | ) 1,306              |
| Available-for-sale securities:  |                      |                             |                      |
| Unrealized loss on available-for-sale securities  | (78)                 | ) (42)                      | ) (120) )            |
| Less: reclassification adjustment for gain included in net income                                       | (276)                | ) (184)                     | ) (460) )            |
| Net unrealized loss on available-for-sale securities  | (354)                | ) (226)                     | ) (580) )            |
| Other comprehensive income (loss)   | \$ 139,693           | \$ (22,612)                 | ) \$ 117,081         |
| Year ended December 31, 2011  |                      |                             |                      |
| Postretirement Benefits:  |                      |                             |                      |
| Net actuarial loss and prior service credits  | \$ (85,596)          | ) \$ 34,424                 | \$ (51,172) )        |
| Amortization of prior service credits and net actuarial loss  | 876                  | (352)                       | ) 524                |

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|   |              |           |              |
|---|--------------|-----------|--------------|
| Postretirement benefits   | (84,720 )    | 34,072    | (50,648 )    |
| Proportionate share of Telesat Holdco other comprehensive (loss) income                                 | (21,517 )    | 8,651     | (12,866 )    |
| Derivatives:  |              |           |              |
| Unrealized (loss) gain on foreign currency hedges   | (8,821 )     | 3,549     | (5,272 )     |
| Less: reclassification adjustment for loss (income) included in net income from discontinued operations | 17,935       | (7,216 )  | 10,719       |
| Net unrealized gain on derivatives  | 9,114        | (3,667 )  | 5,447        |
| Unrealized (loss) gain on available-for-sale securities   | (895 )       | 360       | (535 )       |
| Other comprehensive (loss) income   | \$ (98,018 ) | \$ 39,416 | \$ (58,602 ) |

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Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****5. Receivables**

Receivable balances related to the Land Note (see Note 1) and the Telesat consulting services fee (see Note 16) as of December 31, 2013 and 2012 are presented below (in thousands):

|  | December 31, |            |
|--|--------------|------------|
|  | 2013         | 2012       |
| Land Note receivable                             | \$ 101,000   | \$ 101,000 |
| Telesat notes receivable for consulting services | —            | 1,250      |
|  | 101,000      | 102,250    |
| Less: current portion                            | (67,333 )    | (34,917 )  |
| Long-term receivables                            | \$33,667     | \$67,333   |

As a result of the amendment to the Purchase Agreement on March 28, 2013, principal payments under the Land Note are scheduled to be received as follows: \$67.3 million on March 31, 2014 and \$33.7 million on March 31, 2015. Interest on the Land Note ranges between one and one and one half percent per annum and is payable quarterly.

See Note 16 for the terms of the Telesat notes receivable for consulting services.

**6. Investments in Affiliates**

Investments in affiliates consist of (in thousands):

|                       | December 31, |          |
|-----------------------|--------------|----------|
|                       | 2013         | 2012     |
| Telesat Holdings Inc. | \$60,157     | \$—      |
| XTAR, LLC             | 56,663       | 62,517   |
|                       | \$116,820    | \$62,517 |

Our investment in Telesat Holdco was reduced to zero as of December 31, 2012, as discussed below.

Equity in net income of affiliates consists of (in thousands):

|                       | Year Ended December 31, |          |           |
|-----------------------|-------------------------|----------|-----------|
|                       | 2013                    | 2012     | 2011      |
| Telesat Holdings Inc. | \$47,251                | \$40,814 | \$114,476 |
| XTAR, LLC             | (5,854 )                | (6,474 ) | (6,681 )  |
| Other                 | (2,570 )                | —        | (1,466 )  |
|                       | \$38,827                | \$34,340 | \$106,329 |

Income from discontinued operations in our consolidated statements of operations reflects the effects of the following amounts related to SS/L's transactions with our affiliates (in thousands):

|   | Year Ended December 31, |            |
|---|-------------------------|------------|
|   | 2012                    | 2011       |
| Revenues included in income from discontinued operations  | \$ 57,571               | \$ 139,960 |
| Elimination of Loral's proportionate share of profits relating to affiliate transactions                  | (16,912 )               | (18,498 )  |
| Profits included in income from discontinued operations relating to affiliate transactions not eliminated | 9,513                   | 10,411     |

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The above amounts related to transactions with affiliates exclude the effect of Loral's sale to Telesat in April 2011 of its portion of the payload on the ViaSat-1 satellite and related net assets. As a result of this sale to Telesat, Loral received a \$13 million sale premium and reversed \$5 million of cumulative intercompany profit eliminations that were recorded when the satellite was being built for Loral. This combined benefit was reduced by the \$11 million elimination of the portion of the benefit applicable to Loral's interest in Telesat, which has been reflected as a reduction of our investment in Telesat, and the remaining \$7 million has been reflected as a gain on our consolidated statement of operations including \$1.8 million in income from discontinued operations for the year ended December 31, 2011.

Equity in net income of affiliates for the year ended December 31, 2012 included \$4.6 million of profits previously eliminated on satellite sales from SS/L to affiliates that should have been recognized in prior periods as the satellites were depreciated. The Company has not revised previously reported amounts based on its belief that the effect of such adjustments is not material to the financial statements taken as a whole.

***Telesat***

As of December 31, 2013 and 2012, we held a 62.8% economic interest and a 32.7% voting interest in Telesat. Our economic interest decreased from 64% to 62.8% and our voting interest decreased from 33<sup>1</sup>/<sub>3</sub>% to 32.7% in December 2012 when certain executives of Telesat exercised share appreciation rights related to a total of 5,311,568 stock options granted under Telesat's share based compensation plan and received 2,249,747 non-voting participating preferred shares.

We use the equity method of accounting for our majority economic interest in Telesat because we own 32.7% of the voting stock and do not exercise control by other means to satisfy the U.S. GAAP requirement for treatment as a consolidated subsidiary. We have also concluded that Telesat is not a variable interest entity for which we are the primary beneficiary. Loral's equity in net income or loss of Telesat is based on our proportionate share of Telesat's results in accordance with U.S. GAAP and in U.S. dollars. Our proportionate share of Telesat's net income or loss is based on our economic interest as our holdings consist of common stock and non-voting participating preferred shares that have all the rights of common stock with respect to dividends, return of capital and surplus distributions, but have no voting rights.

On March 28, 2012, Telesat entered into a new credit agreement (the “Telesat Credit Agreement”) with a syndicate of banks which provided for the extension of credit under the senior credit facilities in the principal amount of up to approximately \$2.55 billion, increasing Telesat’s debt by \$490 million from the previous credit facilities. Simultaneously with entering into the Telesat Credit Agreement, Telesat terminated and paid all outstanding amounts under its previous credit facilities and recorded an expense of refinancing of \$22 million related to deferred financing costs on the previous credit facilities.

In connection with the closing of the Telesat Credit Agreement in March 2012, the Board of Directors of Telesat approved special cash distributions to Telesat’s shareholders of CAD 656.5 million, including a distribution of CAD 420 million to Loral. The special distributions by Telesat to its shareholders were authorized to be paid in two tranches; the first tranche was paid by Telesat on March 28, 2012, with Loral receiving CAD 375 million (\$376 million), and the second tranche was paid by Telesat on July 5, 2012, with Loral receiving CAD 45 million (\$44 million).

In connection with the cash distribution to Telesat’s shareholders, on March 28, 2012 the Board of Directors of Telesat authorized cash payments of CAD 48.6 million to certain employees of Telesat.

As of December 31, 2012, the special cash distributions received from Telesat exceeded our recorded cumulative equity in net income of Telesat and our initial investment by \$7.4 million. In following the equity method of accounting, our investment balance in Telesat was reduced to zero as of December 31, 2012. For the year ended December 31, 2013, we reduced our equity in net income of Telesat by the excess special cash distribution of \$7.4 million.

In March 2012, Telesat completed the refinancing of all of its issued and outstanding senior preferred shares, which were replaced with a promissory note of CAD 146 million, which was equal to the outstanding liquidation value and accrued dividends on the senior preferred shares. The promissory note requires payment of at least 50% of the principal amount on March 28, 2014, with the balance, if any, to be repaid no later than March 28, 2016. Telesat will pay interest on the promissory note in the amount of 9.75% for the first two years and adjusting thereafter to reflect the then-current market rate (but no less than 11% per annum).



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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

On May 14, 2012, Telesat issued, through a private placement, \$700 million of 6% senior notes which mature on May 15, 2017. The 6% senior notes are subordinated to Telesat's existing and future secured indebtedness, including obligations under its senior credit facilities, and are governed under the 6% senior notes indenture. The net proceeds of the offering, along with available cash on hand, were used to fund redemption or repurchase of all of Telesat's 11% senior notes due November 1, 2015 issued under an indenture dated as of June 30, 2008 and to pay certain financing costs and redemption premiums.

On October 29, 2012, Telesat issued, through a private placement, an additional \$200 million of 6% senior notes due 2017. Telesat has used the net proceeds from the debt offering to fund the repayment of certain indebtedness owed to its principal shareholders, including accrued and unpaid interest thereon and for general corporate purposes.

On April 2, 2013, Telesat re-priced and amended the Telesat Credit Agreement. The amendment converted CAD 34 million from Canadian to U.S. dollars and decreased the interest rates on Telesat's Canadian and U.S. term loan B facilities by 0.50%. The amendment also decreased the interest rate floors on the debt to 1.00% and 0.75% for the Canadian term loan B facility and U.S. term loan B facility, respectively. The permitted leverage ratio to incur first lien debt is now 4.25:1.00 which represents a change from the prior 4.00:1.00 senior secured leverage ratio in the credit agreement.

On May 1, 2013, Telesat redeemed its 12.5% senior subordinated notes due November 1, 2017 at a price of 106.25% of the principal amount of the senior subordinated notes. Expense of refinancing for the year ended December 31, 2013 primarily represents the premium paid and the write-off of deferred financing costs related to this note redemption.

The ability of Telesat to pay dividends or certain other restricted payments as well as consulting fees in cash to Loral is governed by applicable covenants in Telesat's debt and shareholder agreements. Under Telesat's credit agreement and the indenture for Telesat's 6% senior notes, dividends or certain other restricted payments may be paid only if there is a sufficient capacity under a restricted payment basket, which is based on a formula of cumulative consolidated EBITDA less 1.4 times cumulative consolidated interest expense. Under the 6% senior note indenture and credit agreement, Telesat is generally permitted to pay consulting fees to Loral in cash. Our general and administrative expenses are net of income related to the Consulting Agreement of \$5.0 million for each of the years ended December 31, 2013, 2012 and 2011. For the years ended December 31, 2013, 2012 and 2011, Loral received payments in cash from Telesat of \$6.3 million, \$25.7 million and \$3.2 million, respectively, for consulting fees and interest. The payments received by Loral from Telesat for the years ended December 31, 2013 and 2012 included \$2.6 million and \$24.1 million, respectively, for redemption of notes receivable. These amounts were not allowed to be

paid previously because Telesat did not meet the leverage ratio required for payment under the indenture for its 12.5% senior subordinated notes due November 1, 2017.

The contribution of Loral Skynet, a wholly owned subsidiary of Loral prior to its contribution to Telesat in 2007, was recorded by Loral at the historical book value of our retained interest combined with the gain recognized on the contribution. However, the contribution was recorded by Telesat at fair value. Accordingly, the amortization of Telesat fair value adjustments applicable to the Loral Skynet assets and liabilities is proportionately eliminated in determining our share of the net income or losses of Telesat. Our equity in the net income or loss of Telesat also reflects the elimination of our profit, to the extent of our economic interest, on satellites we constructed for Telesat while we owned SS/L.

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Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following table presents summary financial data for Telesat in accordance with U.S. GAAP, as of December 31, 2013 and 2012 and for the years ended December 31, 2013, 2012 and 2011 (in thousands):

|   | Year Ended December 31, |           |           |
|---|-------------------------|-----------|-----------|
|   | 2013                    | 2012      | 2011      |
| Statement of Operations Data:                           |                         |           |           |
| Revenues  | \$867,914               | \$846,148 | \$817,269 |
| Operating expenses                                      | (185,179)               | (242,705) | (188,119) |
| Depreciation, amortization and stock-based compensation | (245,764)               | (249,134) | (248,012) |
| Gain on insurance proceeds                              | —                       | —         | 136,507   |
| Impairment of intangible assets                         | —                       | —         | (1,112 )  |
| Loss on disposition of long lived asset                 | (1,677 )                | (778 )    | (1,499 )  |
| Operating income  | 435,294                 | 353,531   | 515,034   |
| Interest expense  | (210,180)               | (236,398) | (220,598) |
| Expense of refinancing                                  | (19,655 )               | (80,104 ) | —         |
| Foreign exchange(losses) gains                          | (191,569)               | 81,073    | (80,991 ) |
| Gains (losses) on financial instruments                 | 110,034                 | (25,755 ) | 50,731    |
| Other income  | 11,343                  | 1,362     | 1,964     |
| Income tax provision                                    | (39,039 )               | (28,154 ) | (65,271 ) |
| Net income  | \$96,228                | \$65,555  | \$200,869 |

|   | December 31, |           |
|---|--------------|-----------|
|   | 2013         | 2012      |
| Balance Sheet Data:                       |              |           |
| Current assets                            | \$366,814    | \$289,614 |
| Total assets                              | 4,929,838    | 5,342,313 |
| Current liabilities                       | 360,744      | 237,739   |
| Long-term debt, including current portion | 3,215,831    | 3,519,872 |
| Total liabilities                         | 4,280,902    | 4,770,966 |
| Shareholders' equity                      | 648,936      | 571,347   |

Telesat had capital expenditures of \$77.7 million, \$170.2 million and \$377.9 million for the years ended December 31, 2013, 2012 and 2011, respectively.

**XTAR**

We own 56% of XTAR, a joint venture between us and Hisdesat Servicios Estrategicos, S.A. (“Hisdesat”) of Spain. We account for our ownership interest in XTAR under the equity method of accounting because we do not control certain of its significant operating decisions.

XTAR owns and operates an X-band satellite, XTAR-EUR, located at 29° E.L., which is designed to provide X-band communications services exclusively to United States, Spanish and allied government users throughout the satellite’s coverage area, including Europe, the Middle East and Asia. XTAR also leases 7.2 72MHz X-band transponders on the Spainsat satellite located at 30° W.L., owned by Hisdesat. These transponders, designated as XTAR-LANT, provide capacity to XTAR for additional X-band services and greater coverage and flexibility.

We regularly evaluate our investment in XTAR to determine whether there has been a decline in fair value that is other-than-temporary. We have performed an impairment test for our investment in XTAR as of December 31, 2013, using XTAR’s most recent forecast, and concluded that our investment in XTAR was not impaired. Any declines in XTAR’s projected revenues may result in a future impairment charge.

In January 2005, Hisdesat provided XTAR with a convertible loan in the principal amount of \$10.8 million due February 2011, for which Hisdesat received enhanced governance rights in XTAR. The loan was subsequently extended to December 31, 2011. In November 2011, Loral and Hisdesat made capital contributions to XTAR in proportion to their respective ownership interests, and the proceeds were used to repay the loan balance of \$18.5 million, which included the principal amount and accrued interest. Loral’s capital contribution was \$10.4 million.

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

XTAR's lease obligation to Hisdesat for the XTAR-LANT transponders requires payments by XTAR of \$25 million in 2013, with increases thereafter to a maximum of \$28 million per year through the end of the useful life of the satellite which is estimated to be in 2022. Under this lease agreement, Hisdesat may also be entitled under certain circumstances to a share of the revenues generated on the XTAR-LANT transponders. In March 2009, XTAR entered into an agreement with Hisdesat pursuant to which the past due balance on XTAR-LANT transponders of \$32.3 million as of December 31, 2008, together with a deferral of \$6.7 million in payments due in 2009, will be payable to Hisdesat over 12 years through annual payments of \$5 million (the "Catch Up Payments"). XTAR has a right to prepay, at any time, all unpaid Catch Up Payments discounted at 9%. Cumulative amounts paid to Hisdesat for Catch-Up Payments through December 31, 2013 were \$24.2 million. XTAR has also agreed that XTAR's excess cash balance (as defined) will be applied towards making limited payments on future lease obligations, as well as payments of other amounts owed to Hisdesat, Telesat and Loral for services provided by them to XTAR (see Note 16). The ability of XTAR to pay dividends and management fees in cash to Loral is governed by XTAR's operating agreement.

The following table presents summary financial data for XTAR as of December 31, 2013 and 2012 and for each of the three years in the period ended December 31, 2013 (in thousands):

|                               | December 31, |          |          |
|-------------------------------|--------------|----------|----------|
|                               | 2013         | 2012     | 2011     |
| Statement of Operations Data: |              |          |          |
| Revenues                      | \$35,283     | \$32,674 | \$37,055 |
| Operating expenses            | (33,763)     | (34,627) | (34,734) |
| Depreciation and amortization | (9,247 )     | (9,298 ) | (9,617 ) |
| Operating loss                | (7,727 )     | (11,251) | (7,296 ) |
| Net loss                      | (10,897)     | (14,651) | (11,882) |

|                     | December 31, |         |
|---------------------|--------------|---------|
|                     | 2013         | 2012    |
| Balance Sheet Data: |              |         |
| Current assets      | \$6,970      | \$7,838 |
| Total assets        | 64,745       | 74,721  |
| Current liabilities | 22,443       | 18,849  |
| Total liabilities   | 56,872       | 55,953  |
| Members' equity     | 7,873        | 18,768  |

In the prior year, XTAR's liability to Hisdesat of \$27.4 million for Catch Up Payments as of December 31, 2012 was included in current liabilities. In the XTAR summary financial data above, the liability for Catch Up Payments is

reflected as a long-term liability because the amount is payable over 12 years. This change had no effect on the Loral consolidated financial statements.

*Other*

In connection with the sale in 2008 by Loral and certain of its subsidiaries and DASA Globalstar LLC to Globalstar Inc. of their respective interests in GdB, the Globalstar Brazilian service provider, Loral agreed to indemnify Globalstar Inc. and GdB for certain GdB pre-closing liabilities, primarily related to Brazilian taxes. As a result of an April 2013 adverse court decision in Brazil relating to a potential tax liability, an adverse outcome for which was previously believed to be remote, Loral recorded a loss contingency and made a payment of \$3.7 million in 2013.

Equity in net income of affiliates for the year ended December 31, 2013 includes net cash proceeds of \$1.1 million related to the sale of ownership interests in an affiliate with no carrying value.

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

As of December 31, 2013 and December 31, 2012, the Company held various indirect ownership interests in two foreign companies that currently serve as exclusive service providers for Globalstar service in Mexico and Russia. The Company accounts for these ownership interests using the equity method of accounting. Loral has written-off its investments in these companies, and, because we have no future funding requirements relating to these investments, there is no requirement for us to provide for our allocated share of these companies' net losses.

Equity in net income of affiliates for the year ended December 31, 2011 includes a charge of \$1.5 million to reduce the carrying value of our investment in an affiliate to zero based on our determination that the investment has been impaired and the impairment is other than temporary.

**7. Other Current Liabilities**

Other current liabilities consists of (in thousands):

|  | December 31, |          |
|--|--------------|----------|
|  | 2013         | 2012     |
| Pension and other postretirement liabilities | \$128        | \$18,157 |
| Indemnification liabilities (see Note 15)    | 6,138        | 5,835    |
| Deferred tax liability                       | —            | 3,663    |
| Other  | 2,484        | 4,434    |
|  | \$8,750      | \$32,089 |

**8. Income Taxes**

The (provision) benefit for income taxes on the loss from continuing operations before income taxes and equity in net income of affiliates consists of the following (in thousands):

Year Ended December 31,

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|                                      | 2013       | 2012      | 2011       |
|--------------------------------------|------------|-----------|------------|
| Current:                             |            |           |            |
| U.S. Federal                         | \$25,567   | \$55,928  | \$(1,212 ) |
| State and local                      | 976        | 59,390    | 305        |
| Foreign                              | (200 )     | —         | —          |
| Total current                        | 26,343     | 115,318   | (907 )     |
| Deferred:                            |            |           |            |
| U.S. Federal                         | (26,981)   | (3,325 )  | (32,670)   |
| State and local                      | (1,203 )   | (18,678 ) | (7,798 )   |
| Total deferred                       | (28,184)   | (22,003 ) | (40,468)   |
| Total income tax (provision) benefit | \$(1,841 ) | \$93,315  | \$(41,375) |

Our current tax (provision) benefit includes a decrease (increase) to our liability for UTPs for (in thousands):

|                                       | Year Ended December 31, |           |           |
|---------------------------------------|-------------------------|-----------|-----------|
|                                       | 2013                    | 2012      | 2011      |
| Decrease to unrecognized tax benefits | \$1,952                 | \$61,470  | \$2,198   |
| Interest expense                      | (1,429)                 | 27,672    | (4,880)   |
| Penalties                             | 521                     | 21,175    | 627       |
| Total                                 | \$1,044                 | \$110,317 | \$(2,055) |

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During 2013, the current tax benefit of \$26.3 million primarily relates to the refunds received from our federal and state income tax returns filed for 2012 (primarily as a result of the enhanced extraterritorial income exclusion provided by former section 114 of the Internal Revenue Code) and the benefit from the carryback of the Company's 2013 federal tax loss against taxes previously paid for 2012. We anticipate filing for and receiving the refund from this carryback claim in 2014. Without the Sale, we would not have remeasured the extraterritorial income exclusion because it would have provided only a minimal cash tax benefit.

During 2012, the statute of limitations for assessment of additional tax expired with regard to certain UTPs related to Old Loral and several of our federal and state income tax returns filed for 2007 and 2008 which resulted in an \$86.7 million benefit to our income tax provision from continuing operations (a current tax benefit of \$112.9 million, which included the reversal of applicable interest and penalties previously accrued, offset by a deferred tax provision of \$26.2 million).

The deferred tax provision for each period included the impact of our equity in net income of Telesat.

In addition to the (provision) benefit for income taxes on the loss from continuing operations presented above, we also recorded the following items (in thousands):

|  | Year Ended December 31, |             |            |
|--|-------------------------|-------------|------------|
|  | 2013                    | 2012        | 2011       |
| Tax benefit (provision) on (loss) income from discontinued operations                              | \$2,995                 | \$(10,157 ) | \$(47,770) |
| Tax provision on Sale of discontinued operations   | —                       | (267,451 )  | —          |
| Excess tax benefit from stock-based compensation recorded to paid-in-capital                       | (3,128 )                | 16,919      | 1,198      |
| Deferred tax (provision) benefit for adjustments in other comprehensive income (loss) (See Note 4) | (10,127)                | (22,612 )   | 39,416     |

The Company uses the with-and-without approach of determining when excess tax benefits from stock-based compensation have been realized. With the carryback of its 2013 U.S. federal NOL to 2012, the Company re-determined the excess tax benefit from stock-based compensation and recorded a \$3.1 million decrease to paid-in-capital for the year ended December 31, 2013. In addition to the deferred tax assets on the consolidated balance sheet as of December 31, 2013, the Company had \$9.0 million of federal AMT credits that, when realized in the future, will be recorded as an increase to paid-in-capital.

The (provision) benefit for income taxes differs from the amount computed by applying the statutory U.S. Federal income tax rate on the loss from continuing operations before income taxes and equity in net income of affiliates because of the effect of the following items (in thousands):

|   | Year Ended December 31, |          |            |
|---|-------------------------|----------|------------|
|   | 2013                    | 2012     | 2011       |
| Tax benefit at U.S. Statutory Rate of 35%               | \$5,435                 | \$9,524  | \$4,321    |
| Permanent adjustments which change statutory amounts:   |                         |          |            |
| State and local income taxes, net of federal income tax | 155                     | 34,605   | (2,802 )   |
| Equity in net income of affiliates                      | (13,589)                | (12,019) | (37,215)   |
| Extraterritorial income exclusion                       | 6,177                   | 11,200   | —          |
| Domestic production activity benefit                    | 2,317                   | —        | —          |
| Provision for unrecognized tax benefits                 | (332 )                  | 46,542   | (1,137 )   |
| Interest on deferred installment sale                   | (1,296 )                | —        | —          |
| Nondeductible expenses                                  | (762 )                  | (603 )   | (1,906 )   |
| Change in valuation allowance                           | (121 )                  | 2,311    | 684        |
| Federal research and development credit                 | 402                     | 99       | —          |
| Other, net  | (227 )                  | 1,656    | (3,320 )   |
| Total income tax (provision) benefit                    | \$(1,841 )              | \$93,315 | \$(41,375) |

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following table summarizes the activity related to our unrecognized tax benefits (in thousands):

|   | Year Ended December 31, |           |           |
|---|-------------------------|-----------|-----------|
|   | 2013                    | 2012      | 2011      |
| Balance at January 1                            | \$76,080                | \$115,293 | \$132,211 |
| Increases related to prior year tax positions   | 6,755                   | 453       | 1,220     |
| Decreases related to prior year tax positions   | (1,025 )                | (27 )     | (24,745 ) |
| Decreases as a result of statute expirations    | (1,283 )                | (61,021 ) | (1,629 )  |
| Decreases as a result of tax settlements        | —                       | (8,184 )  | (7,606 )  |
| Increases related to current year tax positions | —                       | 29,566    | 15,842    |
| Balance at December 31                          | \$80,527                | \$76,080  | \$115,293 |

With few exceptions, the Company is no longer subject to U.S. federal, state or local income tax examinations by tax authorities for years prior to 2007. Earlier years related to certain foreign jurisdictions remain subject to examination. Various state and foreign income tax returns are currently under examination. However, to the extent allowed by law, the tax authorities may have the right to examine prior periods where net operating losses were generated and carried forward, and make adjustments up to the amount of the net operating loss carryforward. While we intend to contest any future tax assessments for uncertain tax positions, no assurance can be provided that we would ultimately prevail. During the next twelve months, the statute of limitations for assessment of additional tax will expire with regard to certain UTPs related to our federal income tax returns filed for 2010 and state income tax returns filed for 2007 and 2009, potentially resulting in a \$2.6 million reduction to our unrecognized tax benefits. Pursuant to the Purchase Agreement for the Sale, we are obligated to indemnify SS/L for taxes related to periods prior to the closing of the transaction.

Our liability for UTPs decreased from \$80.7 million at December 31, 2012 to \$79.7 million at December 31, 2013 and is included in long-term liabilities in the consolidated balance sheets. At December 31, 2013, we have accrued \$4.1 million and \$9.0 million for the potential payment of tax-related interest and penalties, respectively. If our positions are sustained by the taxing authorities, approximately \$36.9 million of the tax benefits will reduce the Company's income tax provision from continuing operations. Other than as described above, there were no significant changes to our unrecognized tax benefits during the year ended December 31, 2013, and we do not anticipate any other significant increases or decreases to our unrecognized tax benefits during the next twelve months.

In connection with the acquisition of our ownership interest in Telesat, Loral retained the benefit of tax recoveries related to the transferred assets and indemnified Telesat for Loral Skynet tax liabilities relating to periods preceding 2007. The unrecognized tax benefits related to the Loral Skynet subsidiaries were transferred to Telesat subject to the

contractual tax indemnification provided by Loral. Loral's net receivable at December 31, 2013 for the probable outcome of these matters is not material. (see Note 16)

At December 31, 2013, we had federal NOL carryforwards of \$290.4 million, state NOL carryforwards, primarily New York (\$24.1 million) and California (\$77.8 million), and federal research credits of \$1.2 million which expire from 2016 to 2033, as well as federal and state AMT and state research credit carryforwards of approximately \$11.9 million that may be carried forward indefinitely.

The reorganization of the Company on the Effective Date constituted an ownership change under section 382 of the Internal Revenue Code. Accordingly, use of our tax attributes, such as NOLs and tax credits generated prior to the ownership change, are subject to an annual limitation of approximately \$32.6 million, subject to increase or decrease based on certain factors. Our annual limitation was increased significantly each year through 2010, the last year allowed for the recognition of additional benefits from our "net unrealized built-in gains" (i.e., the excess of fair market value over tax basis for our assets) as of the Effective Date.

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We assess the recoverability of our NOLs and other deferred tax assets and based upon this analysis, record a valuation allowance to the extent recoverability does not satisfy the “more likely than not” recognition criteria. We continue to maintain our valuation allowance until sufficient positive evidence exists to support full or partial reversal. As of December 31, 2013, we had a valuation allowance totaling \$7.2 million against our deferred tax assets for certain tax credit and loss carryovers due to the limited carryforward periods. During 2013, the valuation allowance increased by \$0.1 million which was recorded as a provision to continuing operations in our statement of operations. Subsequent to the Sale, to the extent that profitability from operations is not sufficient to realize the benefit from our remaining net deferred tax assets, we would generate sufficient taxable income from the appreciated value of our Telesat investment, which currently has a nominal tax basis, in order to prevent federal net operating losses from expiring and realize the benefit of all remaining deferred tax assets.

During 2012, the valuation allowance decreased by \$3.8 million, of which \$2.3 million was recorded as a benefit to continuing operations and \$1.5 million was recorded as a benefit to discontinued operations in our statement of operations.

During 2011, the valuation allowance decreased by \$0.3 million, of which \$0.7 million was recorded as a benefit to continuing operations and \$0.4 million was recorded as a provision to discontinued operations in our statement of operations.

The significant components of the net deferred income tax assets are (in thousands):

|  | December 31, |            |
|--|--------------|------------|
|  | 2013         | 2012       |
| Deferred tax assets:                                 |              |            |
| Net operating loss and tax credit carryforwards      | \$ 132,820   | \$ 131,359 |
| Compensation and benefits                            | 1,590        | 3,766      |
| Indemnification liabilities                          | 5,946        | 7,440      |
| Other, net   | 4,909        | 5,450      |
| Federal benefit of uncertain tax positions           | 10,216       | 9,931      |
| Pension costs  | 1,154        | 15,746     |
| Total deferred tax assets before valuation allowance | 156,635      | 173,692    |
| Less valuation allowance                             | (7,228 )     | (7,108 )   |
| Deferred tax assets net of valuation allowance       | 149,407      | 166,584    |
| Deferred tax liabilities:                            |              |            |

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|   |           |           |
|---|-----------|-----------|
| Deferred installment sale                 | (37,974 ) | (38,818 ) |
| Investments in and advances to affiliates | (28,848 ) | (9,883 )  |
| Total deferred tax liabilities            | (66,822 ) | (48,701 ) |
| Net deferred tax assets                   | \$82,585  | \$117,883 |

Classification on consolidated balance sheets:

|                               |          |           |
|-------------------------------|----------|-----------|
| Current deferred tax assets   | \$3,784  | \$4,165   |
| Long-term deferred tax assets | 83,708   | 117,381   |
| Other current liabilities     | —        | (3,663 )  |
| Long term liabilities         | (4,907 ) | —         |
| Net deferred tax assets       | \$82,585 | \$117,883 |

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Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****9. Long Term Liabilities**

Long term liabilities consists of (in thousands):

|   | December 31, |          |
|---|--------------|----------|
|   | 2013         | 2012     |
| Indemnification liabilities (see Note 15) | \$6,079      | \$12,204 |
| Deferred tax liability                    | 4,907        | —        |
| Liabilities for uncertain tax positions   | 79,688       | 80,732   |
| Other                                     | 2,443        | 2,905    |
|   | \$93,117     | \$95,841 |

**10. Equity**

In June 2013, the Company settled 175,000 restricted stock units (“RSUs”) granted in 2009, 2010 and 2011 to Michael B. Targoff, Vice Chairman of the Company and former Chief Executive Officer and President. In connection with this settlement, the Company issued to Mr. Targoff 91,204 shares of its voting common stock, net of 83,796 shares to satisfy withholding taxes. The grant date fair value of these RSUs was previously recorded as stock-based compensation as the RSUs vested, and the stock issuance had no effect on our consolidated financial statements.

*Special Dividend and Special Distribution*

On March 28, 2012, our Board of Directors declared a special dividend of \$13.60 per share for an aggregate dividend of \$417.6 million. The dividend was paid on April 20, 2012 to holders of record of Loral voting and non-voting common stock as of April 10, 2012. In accordance with Loral’s stock incentive plan, an equitable adjustment was made to outstanding stock-based awards to reflect the special dividend. As a result, options outstanding increased by 19,058 and RSUs increased by 6,875. This equitable adjustment had no effect on our consolidated financial statements. Mr. Targoff, who elected to receive the dividend on his RSUs at the \$13.60 per share value, received 19,368 shares of Loral voting common stock, net of 18,774 shares to satisfy withholding taxes, in lieu of cash payments totaling \$2.4 million on his RSU settlement date in June 2013.

On November 7, 2012, in connection with the receipt of the proceeds from the Sale, our Board of Directors declared a special distribution of \$29.00 per share for an aggregate distribution of \$892.1 million. The special distribution was paid on December 4, 2012 to holders of record of Loral voting and non-voting common stock as of November 19, 2012. In accordance with Loral's stock incentive plan, an equitable adjustment was made to outstanding stock-based awards to reflect the special distribution. This equitable adjustment had no effect on our consolidated financial statements. Mr. Targoff, who elected to receive the special distribution related to his RSUs at the \$29.00 per share value, received 41,300 shares of Loral voting common stock, net of 40,033 shares to satisfy withholding taxes, in lieu of cash payments totaling \$5.1 million on his RSU settlement date in June 2013.

#### *Treasury Stock*

In November 2011, our Board of Directors authorized the purchase of up to 800,000 shares of our voting common stock. These purchases may be made from time to time in the open market or private transactions, as conditions may warrant. We intend to hold repurchased shares of our voting common stock in treasury. We account for the treasury shares using the cost method.



Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following is a summary of common stock purchases under this repurchase program (total cost in thousands):

|                         | Shares<br>Repurchased | Total<br>Cost | Average<br>Cost |
|-------------------------|-----------------------|---------------|-----------------|
| Year ended December 31, |                       |               |                 |
| 2012                    | 18,000                | \$1,192       | \$ 66.22        |
| 2011                    | 136,494               | 8,400         | 61.54           |
| Total program           | 154,494               | \$9,592       | \$ 62.04        |

**11. Stock-Based Compensation***Stock Plans*

The Loral amended and restated 2005 stock incentive plan (the “Stock Incentive Plan”) allows for the grant of several forms of stock-based compensation awards including stock options, stock appreciation rights, restricted stock, restricted stock units, stock bonuses and other stock-based awards (collectively, the “Awards”). The total number of shares of voting common stock reserved and available for issuance under the Stock Incentive Plan is 1,403,746 shares of which 1,319,533 were available for future grant at December 31, 2013. This number of shares of voting common stock available for issuance would be reduced if restricted stock units or SS/L phantom stock appreciation rights are settled in voting common stock. In addition, shares of common stock that are issuable under awards that expire, are forfeited or canceled, or withheld in payment of the exercise price or taxes relating to an Award, will again be available for Awards under the Stock Incentive Plan.

Mr. Targoff was awarded 85,000 RSUs (the “Initial Grant”) on March 5, 2009 (the “Grant Date”). In addition, the Company agreed to issue Mr. Targoff 50,000 RSUs on the first anniversary of the Grant Date and 40,000 RSUs on the second anniversary of the Grant Date (the “Subsequent Grants”). Vesting of the Initial Grant required the satisfaction of two conditions: a time-based vesting condition and a stock price vesting condition. Vesting of the Subsequent Grants was subject only to the stock-price vesting condition. The time-based vesting condition for the Initial Grant was satisfied upon Mr. Targoff’s continued employment through March 5, 2010, the first anniversary of the Grant Date. The stock price vesting condition, which applied to both the Initial Grant and the Subsequent Grants, was also satisfied. As a result of the termination of Mr. Targoff’s employment in December 2012, both the Initial Grant and the Subsequent Grants were settled in June 2013, in accordance with Internal Revenue Code Section 409A (see Note 10).

As of December 31, 2013, there were 84,213 vested RSU's outstanding. A summary of the Company's non-vested RSU activity for the year ended December 31, 2013 is presented below:

|                                      | Shares   | Weighted<br>Average<br>Grant- Date<br>Fair Value |
|--------------------------------------|----------|--|
| Non-vested RSUs at January 1, 2013   | 27,681   | \$ 38.53   |
| Granted                              | —        |  |
| Vested                               | (27,681) | \$ 38.53   |
| Forfeited                            | —        |  |
| Non-vested RSUs at December 31, 2013 | —        |  |

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Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

In June 2009, the Company introduced a performance based long-term incentive compensation program consisting of SS/L phantom stock appreciation rights (“SS/L Phantom SARs”). Because SS/L common stock was not freely tradable on the open market and thus did not have a readily ascertainable market value, SS/L equity value under the program was derived from an Adjusted EBITDA-based formula. Each SS/L Phantom SAR provides the recipient with the right to receive an amount equal to the increase in SS/L’s notional stock price over the base price multiplied by the number of SS/L Phantom SARs vested on the applicable vesting date, subject to adjustment. The SS/L notional stock price was frozen as of December 31, 2011 in connection with the Sale. SS/L Phantom SARs are settled and the value (if any) is paid out on each vesting date. SS/L Phantom SARs may be settled in Loral voting common stock (based on the fair value of Loral voting common stock on the date of settlement) or cash at the option of the Company. SS/L Phantom SARs expire on June 30, 2016.

As of December 31, 2013, all remaining unvested SS/L Phantom SARs granted to Loral employees vest on March 18, 2014. The fair value of the SS/L Phantom SARs is included as a liability in our consolidated balance sheet.

A summary of the Company’s non-vested SS/L Phantom SAR activity for the year ended December 31, 2013 is presented below:

|   | Shares   | Weighted<br>Average<br>Grant- Date<br>Fair Value |
|---|----------|--|
| Non-vested SS/L Phantom SARs at January 1, 2013   | 70,000   | \$ 2.13  |
| Granted   | —        |  |
| Vested  | (56,250) | \$ 2.13  |
| Forfeited   | —        |  |
| Non-vested SS/L Phantom SARs at December 31, 2013 | 13,750   | \$ 2.13  |

During fiscal years 2013, 2012 and 2011, the following activity occurred under the Stock Incentive Plan (in thousands):

|  | Year Ended December 31, |          |          |
|--|-------------------------|----------|----------|
|  | 2013                    | 2012     | 2011     |
| Total intrinsic value of options exercised | \$—                     | \$17,472 | \$39,018 |

|   |         |         |         |
|---|---------|---------|---------|
| Total fair value of restricted stock vested       | \$—     | \$287   | \$155   |
| Total fair value of restricted stock units vested | \$2,241 | \$1,403 | \$3,969 |

Stock-based compensation expense consists of the following:

|                          |       |         |         |
|--------------------------|-------|---------|---------|
|                          | 2013  | 2012    | 2011    |
| Stock-based compensation | \$488 | \$1,796 | \$2,545 |

Included in total stock-based compensation expense is stock-based compensation paid in cash of \$0.5 million, \$2.3 million and \$2.2 million for the years ended December 31, 2013, 2012 and 2011, respectively. As of December 31, 2013, there is no unrecognized compensation cost related to non-vested awards.

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Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)****12. Earnings Per Share**

Telesat has awarded employee stock options, which, if exercised, would result in dilution of Loral's ownership interest in Telesat to approximately 62.0%. The following table presents the dilutive impact of Telesat stock options on Loral's reported income from continuing operations for the purpose of computing diluted earnings per share (in thousands):

|   | Year Ended December 31, 2013 |            |           |
|---|------------------------------|------------|-----------|
|   | 2013                         | 2012       | 2011      |
| Income from continuing operations — basic                     | \$ 21,456                    | \$ 100,442 | \$ 52,608 |
| Less: Adjustment for dilutive effect of Telesat stock options | (641 )                       | (683 )     | (4,352 )  |
| Income from continuing operations — diluted                   | \$ 20,815                    | \$ 99,759  | \$ 48,256 |

Basic income per share is computed based upon the weighted average number of shares of voting and non-voting common stock outstanding. The following is the computation of common shares outstanding for diluted earnings per share (in thousands):

|  | Year Ended December 31, |        |        |
|--|-------------------------|--------|--------|
|  | 2013                    | 2012   | 2011   |
| Common and potential common shares outstanding for diluted earnings per share: |                         |        |        |
| Weighted average common shares outstanding                                     | 30,850                  | 30,703 | 30,680 |
| Stock options  | —                       | 61     | 257    |
| Unvested or unconverted restricted stock units                                 | 149                     | 226    | 226    |
| Unvested or unconverted restricted stock                                       | —                       | 1      | 3      |
| Common shares outstanding for diluted earnings per share                       | 30,999                  | 30,991 | 31,166 |

**13. Pensions and Other Employee Benefit Plans***Pensions*

We maintain a qualified defined benefit pension plan, to which members may contribute in order to receive enhanced pension benefits. Employees hired after June 30, 2006 do not participate in the defined benefit pension plan, but participate in our defined contribution savings plan with an additional Company contribution. Benefits are based primarily on members' compensation and/or years of service. Our funding policy is to fund the qualified pension plan in accordance with the Internal Revenue Code and regulations thereon. Plan assets are generally invested in equity investments and fixed income investments. Pension plan assets are managed primarily by Russell Investment Corp. ("Russell"), which allocates the assets into funds as we direct.

#### *Other Benefits*

In addition to providing pension benefits, we provide certain health care and life insurance benefits for retired employees and dependents. Participants are eligible for these benefits generally when they retire from active service and meet the eligibility requirements for our pension plan. These benefits are funded primarily on a pay-as-you-go basis, with the retiree generally paying a portion of the cost through contributions, deductibles and coinsurance provisions.

#### *Sale of SS/L*

As required by the Purchase Agreement, prior to the closing of the Sale on November 2, 2012, new stand-alone SS/L pension plans were established. Pension obligations related to SS/L current and former employees and plan assets determined through an initial allocation methodology were transferred from the Loral pension plans to the newly formed plans. With the closing of the Sale, the newly formed SS/L plans were transferred to SS/L. Subsequent to the closing of the Sale, our actuary performed a review to determine the amount of qualified plan assets that proportionately relate to the benefit liabilities of the SS/L pension participants in accordance with the asset priorities of Section 4044 of ERISA. This review resulted in a true-up of the initial asset transfer between plans. As a result, Loral contributed \$10.7 million to its qualified pension plan, which transferred \$11.9 million to SS/L's plan. In return, MDA paid Loral \$11.9 million, pursuant to the Purchase Agreement. The net effect of this true-up, which took place in April 2013, was a \$1.2 million increase to Loral's cash balance and a \$1.2 million decrease to the assets of Loral's qualified pension plan. This net change in plan assets is shown in the table below as "Transfer due to Sale" in 2013.

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)***Termination of Supplemental Executive Retirement Plan (“SERP”)*

In connection with the corporate office restructuring as a result of the Sale, on December 13, 2012, Loral’s Board of Directors approved termination of the SERP. The Company made lump sum payments of \$17.7 million in December 2013 to the participants in the SERP in accordance with the requirements of Section 409A of the Internal Revenue Code and the regulations promulgated thereunder. Other current liabilities as of December 31, 2012 included approximately \$18.1 million for SERP payments based on benefits earned, including recurring monthly payments to December 2013 and lump sum payouts in December 2013. The lump sum payouts were calculated based on plan provisions.

*Funded Status*

The following tables provide a reconciliation of the changes in the plans’ benefit obligations and fair value of assets for 2013 and 2012, and a statement of the funded status as of December 31, 2013 and 2012, respectively. Amounts shown for 2012 include activity for SS/L prior to the Sale on November 2, 2012. We use a December 31 measurement date for the pension plans and other post-retirement benefit plans (in thousands).

|  | Pension Benefits        |            | Other Benefits          |           |
|--|-------------------------|------------|-------------------------|-----------|
|  | Year Ended December 31, |            | Year Ended December 31, |           |
|  | 2013                    | 2012       | 2013                    | 2012      |
| Reconciliation of benefit obligation:            |                         |            |                         |           |
| Obligation at beginning of period                | \$ 62,488               | \$ 549,013 | \$ 1,051                | \$ 66,049 |
| Service cost                                     | 311                     | 12,113     | 2                       | 447       |
| Interest cost                                    | 1,843                   | 21,675     | 65                      | 2,597     |
| Participant contributions                        | 28                      | 1,252      | 51                      | 1,646     |
| Plan amendment                                   | —                       | (1,497 )   | 230                     | —         |
| Actuarial (gain) loss                            | (3,874 )                | 7,690      | 249                     | (967 )    |
| Benefit payments                                 | (1,868 )                | (21,200 )  | (147 )                  | (2,662 )  |
| Transfer due to Sale                             | —                       | (506,558 ) | —                       | (66,059 ) |
| Curtailment and settlement                       | (18,686 )               | —          | 16                      | —         |
| Obligation at December 31,                       | 40,242                  | 62,488     | 1,517                   | 1,051     |
| Reconciliation of fair value of plan assets      |                         |            |                         |           |
| Fair value of plan assets at beginning of period | 20,207                  | 299,292    | —                       | 27        |
| Actual return on plan assets                     | 3,120                   | 28,821     | —                       | 1         |

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|   |              |              |             |             |
|---|--------------|--------------|-------------|-------------|
| Employer contributions                    | 3,955        | 34,746       | 96          | 988         |
| Participant contributions                 | 28           | 1,252        | 51          | 1,646       |
| Benefit payments                          | (1,467 )     | (19,985 )    | (147 )      | (2,662 )    |
| Transfer due to Sale                      | (1,215 )     | (323,919 )   | —           | —           |
| Fair value of plan assets at December 31, | 24,628       | 20,207       | —           | —           |
| Funded status at end of period            | \$ (15,614 ) | \$ (42,281 ) | \$ (1,517 ) | \$ (1,051 ) |

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Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The benefit obligations for pensions and other employee benefits exceeded the fair value of plan assets by \$17.1 million at December 31, 2013 (the “unfunded benefit obligations”). The unfunded benefit obligations were measured using a discount rate of 4.75% and 4.00% at December 31, 2013 and 2012, respectively. Lowering the discount rate by 0.5% would have increased the unfunded benefit obligations by approximately \$3.1 million and \$3.5 million as of December 31, 2013 and 2012, respectively. Market conditions and interest rates will significantly affect future assets and liabilities of Loral’s pension and other employee benefits plans.

The pre-tax amounts recognized in accumulated other comprehensive loss as of December 31, 2013 and 2012 consist of (in thousands):

|  | Pension Benefits |            | Other Benefits |         |
|--|------------------|------------|----------------|---------|
|  | December 31,     |            | December 31,   |         |
|  | 2013             | 2012       | 2013           | 2012    |
| Actuarial loss                         | \$(9,636)        | \$(23,698) | \$(444)        | \$(244) |
| Amendments-prior service (cost) credit | —                | —          | (89)           | 74      |
|  | \$(9,636)        | \$(23,698) | \$(533)        | \$(170) |

The amounts recognized in other comprehensive loss during the years ended December 31, 2013 and 2012 consist of (in thousands):

|   | 2013     |          | 2012        |             |
|---|----------|----------|-------------|-------------|
|   | Pension  | Other    | Pension     | Other       |
|   | Benefits | Benefits | Benefits    | Benefits    |
| Actuarial gain (loss) during the period                                 | \$5,491  | \$ (249) | ) \$498     | \$ 967      |
| Prior service (cost) credit during the period                           | —        | (230)    | ) 1,497     | —           |
| Amortization of actuarial loss (gain)                                   | 5,947    | 44       | 9,773       | (279)       |
| Amortization of prior service cost (credit)                             | —        | 9        | (2,266)     | (611)       |
| Recognition due to curtailment  | 2,624    | 63       | (1,497)     | —           |
| Amount reclassified to statement of operations upon disposition of SS/L | —        | —        | 135,618     | (12,241)    |
| Total recognized in other comprehensive income (loss)                   | \$14,062 | \$ (363) | ) \$143,623 | \$ (12,164) |

Amounts recognized in the balance sheet consist of (in thousands):

|                       | Pension Benefits     |                      | Other Benefits       |                      |
|-----------------------|----------------------|----------------------|----------------------|----------------------|
|                       | December 31,<br>2013 | December 31,<br>2012 | December 31,<br>2013 | December 31,<br>2012 |
| Current Liabilities   | \$—                  | \$18,075             | \$128                | \$83                 |
| Long-Term Liabilities | 15,614               | 24,206               | 1,389                | 968                  |
|                       | \$15,614             | \$42,281             | \$1,517              | \$1,051              |

The estimated actuarial loss for pension benefits that will be amortized from accumulated other comprehensive income into net periodic cost over the next fiscal year is \$0.4 million.

The accumulated pension benefit obligation was \$39.2 million and \$60.0 million at December 31, 2013 and 2012, respectively.

During 2013, we contributed \$4.0 million to the qualified pension plan, received \$1.2 million as a true-up of qualified pension plan assets related to the Sale and contributed \$0.1 million for other employee post-retirement benefits. In addition, we made recurring benefit payments for the SERP of \$0.4 million and lump sum payments of \$17.7 million related to the SERP termination. During 2014, based on current estimates, our minimum required contributions to the qualified pension plan will be approximately \$4.6 million. We expect our funding for other employee post-retirement benefits will be insignificant.

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following table provides the components of net periodic cost included in income from continuing operations for the plans for the years ended December 31, 2013, 2012 and 2011 (in thousands):

|   | Pension Benefits        |         |         | Other Benefits          |       |       |
|---|-------------------------|---------|---------|-------------------------|-------|-------|
|   | Year Ended December 31, |         |         | Year Ended December 31, |       |       |
|   | 2013                    | 2012    | 2011    | 2013                    | 2012  | 2011  |
| Service cost                              | \$311                   | \$824   | \$802   | \$ 2                    | \$ 6  | \$ 5  |
| Interest cost                             | 1,843                   | 2,523   | 2,480   | 65                      | 45    | 48    |
| Expected return on plan assets            | (1,503)                 | (1,435) | (1,376) | —                       | —     | —     |
| Recognition due to curtailment            | 1,671                   | (1,497) | —       | 78                      | —     | —     |
| Amortization of prior service credit      | —                       | —       | —       | 9                       | (24 ) | (24 ) |
| Amortization of net actuarial loss (gain) | 5,947                   | 748     | 268     | 44                      | 12    | 5     |
| Net periodic cost                         | \$8,269                 | \$1,163 | \$2,174 | \$ 198                  | \$ 39 | \$ 34 |

*Assumptions*

Assumptions used to determine net periodic cost:

|                                | For the Year Ended December 31, |   |      |   |      |   |
|--------------------------------|---------------------------------|---|------|---|------|---|
|                                | 2013                            |   | 2012 |   | 2011 |   |
| Discount rate                  | 4.00                            | % | 4.75 | % | 5.50 | % |
| Expected return on plan assets | 7.25                            | % | 8.00 | % | 8.00 | % |
| Rate of compensation increase  | 4.25                            | % | 4.25 | % | 4.25 | % |

Assumptions used to determine the benefit obligation:

|                               | December 31, |       |       |
|-------------------------------|--------------|-------|-------|
|                               | 2013         | 2012  | 2011  |
| Discount rate                 | 4.75%        | 4.00% | 4.75% |
| Rate of compensation increase | 4.25%        | 4.25% | 4.25% |

The expected long-term rate of return on pension plan assets is selected by taking into account the expected duration of the projected benefit obligation for the plans, the asset mix of the plans and the fact that the plan assets are actively managed to mitigate risk. The expected long-term rate of return on plan assets determined on this basis was 7.25% for the year ended December 31, 2013 and 8.0% for the years ended December 31, 2012 and 2011. Our expected long-term rate of return on plan assets for 2014 is 7.25%.

Actuarial assumptions to determine the benefit obligation for other benefits as of December 31, 2013 used a health care cost trend rate of 9.0% decreasing gradually to 5% by 2021. Actuarial assumptions to determine the benefit obligation for other benefits as of December 31, 2012, used a health care cost trend rate of 9.5% decreasing gradually to 5% by 2021. Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one percent change in assumed health care cost trend rates for 2013 would have the following effects (in thousands):

|   | 1%<br>Increase | 1%<br>Decrease |
|---|----------------|----------------|
| Effect on total of service and interest cost components of net periodic postretirement health care benefit cost | \$ 5           | \$ (5 )        |
| Effect on the health care component of the accumulated postretirement benefit obligation                        | \$ 142         | \$ (122 )      |

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Plan Assets*

The Company has established the pension plan as a retirement vehicle for participants and as a funding vehicle to secure promised benefits. The investment goal is to provide a total return that over time will earn a rate of return to satisfy the benefit obligations given investment risk levels, contribution amounts and expenses. The pension plan invests in compliance with the Employee Retirement Income Security Act 1974, as amended (“ERISA”), and any subsequent applicable regulations and laws.

The Company has adopted an investment policy for the management and oversight of the pension plan. It sets forth the objectives for the pension plans, the strategies to achieve these objectives, procedures for monitoring and control and the delegation of responsibilities for the oversight and management of pension plan assets.

The Company’s Board of Directors has delegated primary fiduciary responsibility for pension assets to an investment committee. In carrying out its responsibilities, the investment committee establishes investment policy, makes asset allocation decisions, determines asset class strategies and retains investment managers to implement asset allocation and asset class strategy decisions. It is responsible for the investment policy and may amend such policy from time to time.

Pension plan assets are invested in various asset classes in what we believe is a prudent manner for the exclusive purpose of providing benefits to participants. U.S. equities are held for their long-term expected return premium over fixed income investments and inflation. Non-U.S. equities are held for their expected return premium (along with U.S. equities), as well as diversification relative to U.S. equities and other asset classes. Fixed income investments are held for diversification relative to equities. Alternative investments are held for both diversification and higher returns than those typically available in traditional asset classes. Asset allocation policy is reviewed regularly.

Asset allocation policy is the principal method for achieving the pension plan’s investment objectives stated above. Asset allocation policy is reviewed regularly by the investment committee. The pension plans’ actual and targeted asset allocations are as follows:

December 31,

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|              | Actual Allocation |       | Target Allocation |              |
|--------------|-------------------|-------|-------------------|--------------|
|              | 2013              | 2012  | Target            | Target Range |
| Equities     | 58 %              | 59 %  | 60 %              | 50-70%       |
| Fixed Income | 42 %              | 41 %  | 40 %              | 30-50%       |
|              | 100 %             | 100 % | 100 %             | 100 %        |

The target and target range levels can be further defined as follows:

|                                      | Target Allocation |              |        |              |
|--------------------------------------|-------------------|--------------|--------|--------------|
|                                      | Target            | Target Range | Target | Target Range |
| U.S. Large Cap Equities              | 25 %              | 15-40 %      |        |              |
| U.S. Small Cap Equities              | 5 %               | 0-10 %       |        |              |
| Global Equities                      | 10 %              | 5-20 %       |        |              |
| Non-U.S. Equities                    | 10 %              | 5-20 %       |        |              |
| Alternative Equity Investments       | 10 %              | 0-20 %       |        |              |
| Total Equities                       | 60 %              | 50-70 %      |        |              |
| Fixed Income                         | 30 %              | 20-40 %      |        |              |
| Alternative Fixed Income Investments | 10 %              | 0-20 %       |        |              |
| Total Fixed Income                   | 40 %              | 30-50 %      |        |              |
| Total Target Allocation              | 100 %             | 100 %        |        |              |

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The pension plan's assets are actively managed using a multi-asset, multi-style, multi-manager investment approach. Portfolio risk is controlled through this diversification process and monitoring of money managers. Consideration of such factors as differing rates of return, volatility and correlation are utilized in the asset and manager selection process. Diversification reduces the impact of losses in single investments. Performance results and fund accounting are provided to the Company by Russell on a monthly basis. Periodic reviews of the portfolio are performed by the investment committee with Russell. These reviews typically consist of a market and economic review, a performance review, an allocation review and a strategy review. Performance is judged by investment type against market indexes. Allocation adjustments or fund changes may occur after these reviews. Performance is reported to the Company's Board of Directors at quarterly board meetings.

*Fair Value Measurements*

The values of the fund trusts are calculated using systems and procedures widely used across the investment industry. Generally, investments are valued based on information in financial publications of general circulation, statistical and valuation services, discounted cash flow methodology, records of security exchanges, appraisal by qualified persons, transactions and bona fide offers.

The table below provides the fair values of the Company's pension plan assets at December 31, 2013 and 2012, by asset category. The table also identifies the level of inputs used to determine the fair value of assets in each category. The Company's pension plan assets are mainly held in commingled employee benefit fund trusts. Assets were allocated between Loral and SS/L at September 30, 2012 based upon a plan accounting by company maintained by Russell. Subsequent to the closing of the Sale, our actuary performed a review to determine the amount of qualified plan assets that proportionately relate to the benefit liabilities of the SS/L pension participants in accordance with the asset priorities of Section 4044 of ERISA. This review resulted in a true-up of the initial asset transfer between plans. As a result, Loral contributed \$10.7 million to its qualified pension plan, which transferred \$11.9 million to SS/L's plan.

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

| Asset Category  | Fair Value Measurements |            |   | Quoted Prices<br>In Active Markets<br>For Identical<br>Assets<br>Level 1 | Significant<br>Observable<br>Inputs<br>Level 2 | Significant<br>Unobservable<br>Inputs<br>Level 3 |
|---|-------------------------|------------|---|--|--|--|
|   | Total<br>(In thousands) | Percentage |   |  |  |  |
| At December 31, 2013:                                     |                         |            |   |  |  |  |
| Equity securities:  |                         |            |   |  |  |  |
| U.S. large-cap <sup>(1)</sup>                             | \$5,965                 | 24         | % |  | \$ 5,965                                       |  |
| U.S. small-cap <sup>(2)</sup>                             | 1,688                   | 7          | % |  | 1,688  |  |
| Global <sup>(3)</sup>                                     | 1,956                   | 8          | % |  | 1,956  |  |
| Non-U.S. <sup>(4)</sup>                                   | 3,103                   | 13         | % |  | 3,103  |  |
| Alternative investments:                                  |                         |            |   |  |  |  |
| Equity long/short fund <sup>(5)</sup>                     | 842                     | 3          | % |  |  | \$ 842   |
| Real Estate Securities <sup>(6)</sup>                     | 482                     | 2          | % |  | 482  |  |
| Private equity fund <sup>(7)</sup>                        | 287                     | 1          | % |  |  | 287  |
|   | 14,323                  | 58         | % | —  | 13,194   | 1,129  |
| Fixed income securities:                                  |                         |            |   |  |  |  |
| Commingled funds <sup>(8)</sup>                           | 8,650                   | 35         | % |  | 8,650  |  |
| Alternative investments:                                  |                         |            |   |  |  |  |
| Distressed opportunity limited partnership <sup>(9)</sup> | 364                     | 2          | % |  |  | 364  |
| Multi-strategy limited partnerships <sup>(10)</sup>       | 1,291                   | 5          | % |  |  | 1,291  |
|   | 10,305                  | 42         | % | —  | 8,650  | 1,655  |
|   | \$24,628                | 100        | % | —  | \$ 21,844                                      | \$ 2,784   |
| At December 31, 2012:                                     |                         |            |   |  |  |  |
| Equity securities:  |                         |            |   |  |  |  |
| U.S. large-cap <sup>(1)</sup>                             | \$4,580                 | 23         | % |  | \$ 4,580                                       |  |
| U.S. small-cap <sup>(2)</sup>                             | 1,257                   | 6          | % |  | 1,257  |  |
| Global <sup>(3)</sup>                                     | 1,475                   | 7          | % |  | 1,475  |  |
| Non-U.S. <sup>(4)</sup>                                   | 2,427                   | 12         | % |  | 2,427  |  |
| Alternative investments:                                  |                         |            |   |  |  |  |
| Equity long/short fund <sup>(5)</sup>                     | 682                     | 3          | % |  |  | \$ 682   |
| Real Estate Securities <sup>(6)</sup>                     | 411                     | 2          | % |  | 411  |  |
| Receivable from sale of real estate <sup>(6)</sup>        | 748                     | 4          | % | \$ 748   |  |  |
| Private equity fund <sup>(7)</sup>                        | 283                     | 2          | % |  |  | 283  |
|   | 11,863                  | 59         | % | 748  | 10,150   | 965  |
| Fixed income securities:                                  |                         |            |   |  |  |  |
| Commingled funds <sup>(8)</sup>                           | 6,821                   | 34         | % |  | 6,821  |  |
| Alternative investments:                                  |                         |            |   |  |  |  |



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|   |          |     |   |        |  |           |
|---|----------|-----|---|--------|--|-----------|
| Distressed opportunity limited partnership <sup>(9)</sup> | 299      | 1   | % |        |  | 299       |
| Multi-strategy limited partnerships <sup>(10)</sup>       | 1,191    | 6   | % |        |  | 1,191     |
| Other limited partnerships <sup>(11)</sup>                | 33       | 0   | % |        |  | 33        |
|   | 8,344    | 41  | % | —      |  | 6,821     |
|   |          |     |   |        |  | 1,523     |
|   | \$20,207 | 100 | % | \$ 748 |  | \$ 16,971 |
|   |          |     |   |        |  | \$ 2,488  |

(1) Investments in common stocks that rank among the largest 1,000 companies in the U.S. stock market.

(2) Investments in common stocks that rank among the small capitalization stocks in the U.S. stock market.

(3) Investments in common stocks across the world without being limited by national borders or to specific regions.

(4) Investments in common stocks of companies from developed and emerging countries outside the United States.

(5) Investments primarily in long and short positions in equity securities of U.S. and non-U.S. companies. The fund has semi-annual tender offer redemption periods on June 30 and December 31 and is reported on a one month lag.

(6) As of December 31, 2013, the pension plan was invested in real estate through a fund of funds which invests in global public real estate securities (REITs). As of December 31, 2012, the pension plan also had a receivable from a fund that invests in private real estate investments. During 2012, we decided to end the pension plan's investment in the fund. Settlement of the receivable occurred in 2013 with the proceeds reinvested per our allocation guidelines.

(7) Fund invests in portfolios of secondary interest in established venture capital, buyout, mezzanine and special situation funds on a global basis. Fund is valued on a quarterly lag with adjustment for subsequent cash activity.

(8) Investments in bonds representing many sectors of the broad bond market with both short-term and intermediate-term maturities.

Investments mainly in discounted debt securities, bank loans, trade claims and other debt and equity securities of financially troubled companies. This partnership has semi-annual withdrawal rights on June 30 and December 31. This fund is reported on a one month lag.

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Investments mainly in partnerships that have multi-strategy investment programs and do not rely on a single investment model. One partnership has quarterly liquidation rights with notice of 65 days while the second partnership has monthly liquidation rights with notice of 33 days. Both funds are reported on a one month lag.

<sup>(11)</sup> As of December 31, 2012, the pension plan invested in other partnerships that had reached their end of life and had closed and were unwinding their holdings, mainly partnerships that provided mezzanine financing.

The significant amount of Level 2 investments in the table results from including in this category investments in commingled funds that contain investments with values based on quoted market prices, but for which the funds are not valued on a quoted market basis. These commingled funds are valued at their net asset values (NAVs) that are calculated by the investment manager or sponsor. Equity investments in both U.S and non-U.S. stocks as well as public real estate investment trusts are primarily valued using a market approach based on the quoted market prices of identical securities. Fixed income investments are primarily valued using a market approach with inputs that include broker quotes, benchmark yields, base spreads and reported trades.

Additional information pertaining to the changes in the fair value of the pension plan assets classified as Level 3 for the years ended December 31, 2013 and 2012 is presented below:

|                              | Fair Value Measurements Using Significant Unobservable Inputs (Level 3) |                        |   |                           |                      |                  | Total    |
|------------------------------|---|------------------------|---|---------------------------|----------------------|------------------|----------|
|                              | Private Equity Fund   | Equity Long/Short Fund | Distressed Opportunity Ltd. Partnership | Other Limited Partnership | Multi Strategy Funds | Real Estate Fund |          |
|                              | (In thousands)  |                        |   |                           |                      |                  |          |
| Balance at January 1, 2012   | \$6,870   | \$ 10,557              | \$ 5,217                                | \$ 36                     | \$19,916             | \$11,835         | \$54,431 |
| Unrealized gain/(loss)       | (441 )  | (1,027 )               | (241 )                                  | 2                         | 335                  | —                | (1,372 ) |
| Realized gain/(loss)         | 413   | 2,221                  | 211                                     | —                         | 142                  | 838              | 3,825    |
| Purchases                    | 400   | —                      | —                                       | 23                        | —                    | —                | 423      |
| Sales                        | (1,600)   | —                      | —                                       | (28 )                     | —                    | (748 )           | (2,376 ) |
| Asset transfer due to Sale   | (5,359)   | (11,069 )              | (4,888 )                                | —                         | (19,202)             | (11,925)         | (52,443) |
| Balance at December 31, 2012 | 283   | 682                    | 299                                     | 33                        | 1,191                | —                | 2,488    |
| Unrealized gain/(loss)       | 62  | 160                    | 65                                      | (10 )                     | 100                  | —                | 377      |
| Purchases                    | 9   | —                      | —                                       | —                         | —                    | —                | 9        |
| Sales                        | (67 )   | —                      | —                                       | (23 )                     | —                    | —                | (90 )    |
|                              | \$287   | \$ 842                 | \$ 364                                  | \$ —                      | \$1,291              | \$—              | \$2,784  |

Balance at December 31,  
2013

Both the Equity Long/Short Fund and the Distressed Opportunity Limited Partnership are valued at each month-end based upon quoted market prices by the investment managers. They are included in Level 3 due to their restrictions on redemption to semi-annual periods on June 30 and December 31.

The Multi-Strategy Funds invest in various underlying securities. Each fund's net asset value is calculated by the fund manager and is not publicly available. The fund managers accumulate all the underlying security values and use them in determining the funds' net asset values.

The private equity fund and limited partnership valuations are primarily based on cost/price of recent investments, earnings/performance multiples, net assets, discounted cash flows, comparable transactions and industry benchmarks.

The annual audited financial statements of all funds are reviewed by the Company.

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Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)***Benefit Payments*

The following benefit payments, which reflect future services, as appropriate, are expected to be paid (in thousands):

|              | Pension<br>Benefits | Other Benefits               |                                 |
|--------------|---------------------|------------------------------|---------------------------------|
|              |                     | Gross<br>Benefit<br>Payments | Medicare<br>Subsidy<br>Receipts |
| 2014         | 1,616               | 132                          | 5                               |
| 2015         | 1,611               | 127                          | 6                               |
| 2016         | 1,624               | 119                          | 8                               |
| 2017         | 1,620               | 105                          | 9                               |
| 2018         | 1,809               | 106                          | 10                              |
| 2019 to 2023 | 10,788              | 519                          | 58                              |

*Employee Savings (401k) Plan*

We have an employee savings (401k) plan, to which the Company provides contributions which match up to 6% of a participant's base salary at a rate of 66 %. The Company also makes retirement contributions to the savings (401k) plan, which provide added retirement benefits to employees hired on or after July 1, 2006, as they are not eligible to participate in our defined benefit pension plan. Retirement contributions are provided regardless of an employee's contribution to the savings (401k) plan. Matching contributions and retirement contributions are collectively known as Company contributions. Company contributions are made in cash and placed in each participant's age appropriate "life cycle" fund. For each of the years ended December 31, 2013, 2012 and 2011, Company contributions were \$0.2 million. Participants of the savings (401k) plan are able to redirect Company contributions to any available fund within the plan. Participants are also able to direct their contributions to any available fund.

**14. Financial Instruments, Derivative Instruments and Hedging***Financial Instruments*

The carrying amount of cash equivalents approximates fair value because of the short maturity of those instruments. The carrying amount of the Land Note approximates fair value because the stated interest rate is consistent with current market rates.

#### *Foreign Currency*

We are subject to the risks associated with fluctuations in foreign currency exchange rates. To limit this foreign exchange rate exposure, we attempt to denominate all contracts in U.S. dollars. Where appropriate, derivatives are used to minimize the risk of foreign exchange rate fluctuations to operating results and cash flows. We do not use derivative instruments for trading or speculative purposes.

#### *Derivatives and Hedging Transactions*

There were no derivative instruments as of December 31, 2013 and December 31, 2012.

#### *Foreign Exchange Contracts*

In March 2012, Telesat declared a special cash distribution denominated in Canadian dollars to be paid in two tranches (see Note 6). Loral entered into a foreign exchange forward contract to hedge foreign exchange risk associated with the payment of the second tranche in July 2012. This foreign exchange forward contract was not designated as a hedging instrument. Other expense for the year ended December 31, 2012 was net of a gain of \$1.3 million related to this foreign exchange forward contract.

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

**15. Commitments and Contingencies**

*Financial Matters*

In the fourth quarter of 2012, we sold our former subsidiary, SS/L, to MDA pursuant to the Purchase Agreement. Under the terms of the Purchase Agreement, we are obligated to indemnify MDA from (1) liabilities with respect to certain pre-closing taxes; and (2) certain litigation costs and litigation damages relating to the ViaSat lawsuit, subject to certain sharing formulas and caps. Other than with respect to the ViaSat lawsuit (see *Legal Proceedings*, below), MDA has submitted one unresolved claim for indemnification which relates to pre-closing taxes. The amount of this claim has not yet been determined. We intend vigorously to contest the underlying tax assessment, but there can be no assurance that we will be successful. Although no assurance can be provided, we do not believe that this matter will have a material adverse effect on our financial position or results of operations. Our consolidated balance sheets include liabilities of \$10.9 million and \$16.5 million as of December 31, 2013 and December 31, 2012, respectively, representing the estimated fair value of all potential indemnification liabilities relating to the Sale.

In connection with the Sale, Loral has restructured its corporate functions and has reduced the number of employees at its headquarters. In 2012, Loral charged approximately \$11.8 million to general and administrative expenses, mainly for severance and related costs. For the years ended December 31, 2013 and 2012, Loral paid restructuring costs of approximately \$3.3 million and \$8.0 million, respectively. At December 31, 2013 and 2012, the liability recorded in the consolidated balance sheet for the restructuring was \$0.5 million and \$3.8 million, respectively, which includes all expected future payments under the restructuring plan relating to the Sale.

In connection with the sale in 2008 by Loral and certain of its subsidiaries and DASA Globalstar LLC to Globalstar Inc. of their respective interests in GdB, the Globalstar Brazilian service provider, Loral agreed to indemnify Globalstar Inc. and GdB for certain GdB pre-closing liabilities, primarily related to Brazilian taxes. As a result of an April 2013 adverse court decision in Brazil relating to a potential tax liability, an adverse outcome for which was previously believed to be remote, Loral recorded a loss contingency and made a payment of \$3.7 million in 2013. Our consolidated balance sheets include liabilities of \$1.3 million and \$1.5 million as of December 31, 2013 and 2012, respectively, representing the estimated fair value of all potential indemnification liabilities relating to the sale of GdB.

See Note 16— Related Party Transactions — *Transactions with Affiliates* — *Telesat* for commitments and contingencies relating to our agreement to indemnify Telesat for certain liabilities and our arrangements with ViaSat, Inc. and Telesat.

***Lease Arrangements***

We lease certain facilities and equipment under agreements expiring at various dates. Certain leases covering facilities contain renewal and/or purchase options which may be exercised by us. We have no sublease income in any of the periods presented. Rent expense, is as follows (in thousands):

|                              | Rent<br>Expense |
|------------------------------|-----------------|
| Year ended December 31, 2013 | \$ 876          |
| Year ended December 31, 2012 | \$ 1,062        |
| Year ended December 31, 2011 | \$ 1,124        |

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The following is a schedule of future minimum payments, by year and in the aggregate, under leases with initial or remaining terms of one year or more as of December 31, 2013 (in thousands):

|      |                     |
|------|---------------------|
|      | Operating<br>Leases |
| 2014 | \$ 616              |
| 2015 | \$ 308              |

***Legal Proceedings***

*ViaSat*

ViaSat has sued SS/L and Loral in the United States District Court for the Southern District of California. ViaSat's amended complaint alleges, among other things, that SS/L and Loral directly and indirectly infringed, that SS/L and Loral induced infringement, and that SS/L contributed to the infringement of, certain ViaSat patents in connection with the manufacture of satellites by SS/L for customers other than ViaSat. The amended complaint also alleges that each of SS/L and Loral breached non-disclosure obligations in certain contracts with ViaSat. ViaSat's amended complaint seeks, among other things, damages (including treble damages with respect to the patent infringement claims) in amounts to be determined at trial and to enjoin SS/L and Loral from further infringement of the ViaSat patents and breach of contract.

SS/L and Loral have answered ViaSat's complaint and asserted defenses to ViaSat's claims and counterclaims seeking a declaratory judgment that neither SS/L nor Loral has infringed and that they are not infringing the ViaSat patents, that ViaSat's patents are invalid and that at least certain of ViaSat's patents are unenforceable due to inequitable conduct. SS/L has also asserted counterclaims against ViaSat for patent infringement, breach of contract and correction of the inventorship of one of ViaSat's patents and its assignment to SS/L, alleging, among other things, that ViaSat infringed certain SS/L patents in connection with its manufacture and sale of certain satellite communication products and services, that ViaSat misappropriated certain of SS/L's proprietary information and that SS/L employees conceived or contributed to the conception of one of ViaSat's patents. SS/L's counterclaims seek, among other things, damages (including treble damages with respect to at least one of the patent infringement claims) in amounts to be determined at trial, to enjoin ViaSat from further infringement of the SS/L patents and further misappropriation of SS/L's proprietary information and to correct the inventorship of one of ViaSat's patents and have it assigned to SS/L.



Trial of the litigation with ViaSat is scheduled for March 2014. We believe that each of SS/L and Loral has, and we intend vigorously to pursue, meritorious defenses and counterclaims to ViaSat's claims. There can be no assurance, however, that SS/L's and Loral's defenses and counterclaims will be successful with respect to all or some of ViaSat's claims or that SS/L will prevail with respect to its assertion that ViaSat has infringed SS/L patents. We believe that SS/L's and Loral's conduct was consistent with, and in due regard for, any applicable and valid intellectual property rights of ViaSat. Although no assurance can be provided, we do not believe that this matter will have a material adverse effect on our financial position or results of operations.

In September 2013, ViaSat filed a new complaint against SS/L in the United States District Court for the Southern District of California alleging, among other things, that SS/L directly infringed, and induced and encouraged infringement of, certain newly issued ViaSat patents not asserted in the original lawsuit in connection with the manufacture of satellites by SS/L for customers other than ViaSat. ViaSat's new complaint seeks, among other things, damages (including treble damages) in amounts to be determined at trial and to enjoin SS/L from further infringement of the ViaSat patents. The complaint did not name Loral as a defendant. MDA has asserted that Loral is obligated to defend and indemnify SS/L with respect to the newly-brought litigation under the Purchase Agreement on the same terms and conditions as Loral's defense and indemnification of SS/L in the existing pending litigation. Loral has rejected MDA's assertion that it is obligated to defend and indemnify SS/L on the basis that the new lawsuit does not fall within its defense and indemnification obligations under the Purchase Agreement. SS/L is defending the new lawsuit. The parties have agreed, however, to defer determination of whether Loral is obligated to defend and indemnify SS/L for the new lawsuit until the earlier of judgment or settlement of either of the ViaSat actions and October 25, 2016. There can be no assurance that a dispute will not arise as to whether Loral is obligated to defend and indemnify SS/L for the new ViaSat lawsuit or if such a dispute were to arise that Loral would prevail.

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

*Other Litigation*

Other than the litigation with ViaSat discussed above, we are not currently subject to any other legal proceedings that, if decided adversely, could have a material adverse effect on our financial position or results of operations. In the future, however, we may become subject to other legal proceedings and claims, either asserted or unasserted, that may arise in the ordinary course of business.

**16. Related Party Transactions**

*MHR Fund Management LLC*

Mark H. Rachesky, managing principal of MHR Fund Management LLC (“MHR”), and Hal Goldstein, a former managing principal of MHR, are members of Loral’s board of directors. Sai S. Devabhaktuni, former managing principal of MHR, was a member of the Loral Board until his resignation in January 2012.

Various funds affiliated with MHR and Dr. Rachesky held, as of December 31, 2013 and December 31, 2012, approximately 38.0% and 38.3%, respectively, of the outstanding voting common stock and as of December 31, 2013 and December 31, 2012 had a combined ownership of outstanding voting and non-voting common stock of Loral of 57.1% and 57.4%, respectively.

*Transactions with Affiliates*

*Telesat*

As described in Note 6, we own 62.8% of Telesat and account for our ownership interest under the equity method of accounting.

In connection with the acquisition of our ownership interest in Telesat (which we refer to as the Telesat transaction), Loral and certain of its subsidiaries, our Canadian co-owner, Public Sector Pension Investment Board (“PSP”) and one of its subsidiaries, Telesat Holdco and certain of its subsidiaries, including Telesat, and MHR entered into a Shareholders Agreement (the “Shareholders Agreement”). The Shareholders Agreement provides for, among other things, the manner in which the affairs of Telesat Holdco and its subsidiaries will be conducted and the relationships among the parties thereto and future shareholders of Telesat Holdco. The Shareholders Agreement also contains an agreement by Loral not to engage in a competing satellite communications business and agreements by the parties to the Shareholders Agreement not to solicit employees of Telesat Holdco or any of its subsidiaries. Additionally, the Shareholders Agreement details the matters requiring the approval of the shareholders of Telesat Holdco (including veto rights for Loral over certain extraordinary actions) and provides for preemptive rights for certain shareholders upon the issuance of certain capital shares of Telesat Holdco. The Shareholders Agreement also restricts the ability of holders of certain shares of Telesat Holdco to transfer such shares unless certain conditions are met or approval of the transfer is granted by the directors of Telesat Holdco, provides for a right of first offer to certain Telesat Holdco shareholders if a holder of equity shares of Telesat Holdco wishes to sell any such shares to a third party and provides for, in certain circumstances, tag-along rights in favor of shareholders that are not affiliated with Loral if Loral sells equity shares and drag-along rights in favor of Loral in case Loral or its affiliate enters into an agreement to sell all of its Telesat Holdco equity securities. In addition, the Shareholders Agreement provides for either PSP or Loral to initiate the process of conducting an initial public offering of the equity shares of Telesat Holdco. There can be no assurance as to whether, when or on what terms an initial public offering of Telesat Holdco equity may occur.

Under the Shareholders Agreement, in the event that, except in certain limited circumstances, either (i) ownership or control, directly or indirectly, by Dr. Rachesky of Loral’s voting stock falls below certain levels other than in connection with certain specified circumstances, including an acquisition by a Strategic Competitor (as defined in the Shareholders Agreement) or (ii) there is a change in the composition of a majority of the members of the Loral Board of Directors over a consecutive two-year period without the approval of the incumbent directors, Loral will lose its veto rights relating to certain extraordinary actions by Telesat Holdco and its subsidiaries. In addition, after either of these events, PSP will have certain rights to enable it to exit from its investment in Telesat Holdco, including a right to cause Telesat Holdco to conduct an initial public offering in which PSP’s shares would be the first shares offered or, if no such offering has occurred within one year due to a lack of cooperation from Loral or Telesat Holdco, to cause the sale of Telesat Holdco and to drag along the other shareholders in such sale, subject to Loral’s right to call PSP’s shares at fair market value.

Table of Contents**LORAL SPACE & COMMUNICATIONS INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

The Shareholders Agreement provides for a board of directors of each of Telesat Holdco and certain of its subsidiaries, including Telesat, consisting of 10 directors, three nominated by Loral, three nominated by PSP and four independent directors to be selected by a nominating committee comprised of one PSP nominee, one nominee of Loral and one of the independent directors then in office. Each party to the Shareholders Agreement is obligated to vote all of its Telesat Holdco shares for the election of the directors nominated by the nominating committee. Pursuant to action by the board of directors taken on October 31, 2007, Dr. Rachesky, who is non-executive Chairman of the Board of Directors of Loral, was appointed non-executive Chairman of the Board of Directors of Telesat Holdco and certain of its subsidiaries, including Telesat. In addition, Michael B. Targoff, Loral's Vice Chairman, serves on the board of directors of Telesat Holdco and certain of its subsidiaries, including Telesat.

Information related to satellite construction contracts between SS/L and Telesat for the period when we owned SS/L is as follows (in thousands):

|  | For Year Ended December<br>31, |            |
|--|--------------------------------|------------|
|  | 2012                           | 2011       |
| Revenues (included in income from discontinued operations) from Telesat satellite construction contracts | \$ 57,745                      | \$ 139,911 |
| Milestone payments received from Telesat   | 54,153                         | 126,579    |

On October 31, 2007, Loral and Telesat entered into a consulting services agreement (the "Consulting Agreement"). Pursuant to the terms of the Consulting Agreement, Loral provides to Telesat certain non-exclusive consulting services in relation to the business of Loral Skynet which was transferred to Telesat as part of the Telesat transaction as well as with respect to certain aspects of the satellite communications business of Telesat. The Consulting Agreement has a term of seven years with an automatic renewal for an additional seven year term if certain conditions are met. In exchange for Loral's services under the Consulting Agreement, Telesat pays Loral an annual fee of \$5.0 million, payable quarterly in arrears on the last day of March, June, September and December of each year during the term of the Consulting Agreement. If the terms of Telesat's bank or bridge facilities or certain other debt obligations prevent Telesat from paying such fees in cash, Telesat may issue junior subordinated promissory notes to Loral in the amount of such payment, with interest on such promissory notes payable at the rate of 7% per annum, compounded quarterly, from the date of issue of such promissory note to the date of payment thereof. Our general and administrative expenses for each of the years ended December 31, 2013, 2012 and 2011, are net of income of \$5.0 million related to the Consulting Agreement. For the years ended December 31, 2013, 2012 and 2011, Loral received payments in cash from Telesat of \$3.8 million, \$1.6 million and \$3.2 million, respectively, for consulting fees and interest and payments in promissory notes of \$1.3 million, \$4.5 million and \$3.1 million, respectively, for consulting fees and interest. We had notes receivable from Telesat of nil and \$1.3 million as of December 31, 2013 and December 31, 2012, respectively, related to the Consulting Agreement. During 2013 and 2012, Loral received cash of

\$2.6 million and \$24.1 million, respectively, from Telesat to pay off outstanding promissory notes.

In connection with the Telesat transaction, Loral has retained the benefit of tax recoveries related to the transferred assets and has indemnified Telesat (“Telesat Indemnification”) for certain liabilities including Loral Skynet’s tax liabilities arising prior to January 1, 2007. The Telesat Indemnification includes certain tax disputes currently under review in Brazil and Hong Kong. The Brazilian tax authorities challenged Loral Skynet’s historical characterization of its revenue generated in Brazil for the years 2003 to 2006. Telesat received and challenged, on Loral Skynet’s behalf, tax assessments from Brazil totaling approximately \$7 million. The Company believes that its filing position will ultimately be sustained requiring no payment under the Telesat Indemnification. In Hong Kong, the tax authority challenged Loral Skynet’s and Telesat’s offshore claim for exempt income for the years 1999 to 2009, issuing assessments requiring Loral Skynet to deposit approximately \$6.5 million of taxes in 2006 and 2007 in order to retain its right to appeal. Based upon a proposal received in January 2014, subject to final review, the Company believes that the tax authority is willing to settle Loral’s portion of this liability for approximately \$1.3 million, potentially entitling the Company to an additional tax recovery from Telesat. As of December 31, 2013 and December 31, 2012, we had recognized a net receivable from Telesat of \$0.5 million, representing our estimate of the probable outcome of all tax matters under the Telesat Indemnification, which is included as other assets of \$2.6 million and long-term liabilities of \$2.1 million in the consolidated balance sheets as of December 31, 2013 and December 31, 2012. There can be no assurance, however, that these tax matters will be ultimately settled for the net amount recorded.

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

Loral, along with Telesat Holdco, Telesat, PSP and 4440480 Canada Inc., an indirect wholly-owned subsidiary of Loral (the “Special Purchaser”), entered into grant agreements (the “Grant Agreements”) with certain executives of Telesat (each, a “Participant” and collectively, the “Participants”). Each of the Participants was, at the time, an executive of Telesat.

The Grant Agreements confirm grants of Telesat Holdco stock options (including tandem SAR rights) to the Participants and provide for certain rights, obligations and restrictions related to such stock options, which include, among other things: (w) the possible obligation of the Special Purchaser to purchase the shares in the place of Telesat Holdco should Telesat Holdco be prohibited by applicable law or under the terms of any credit agreement applicable to Telesat Holdco from purchasing such shares, or otherwise default on such purchase obligation, pursuant to the terms of the Grant Agreements; and (x) the obligation of the Special Purchaser to purchase shares upon exercise by Telesat Holdco of its call right under Telesat Holdco's Management Stock Incentive Plan in the event of a Participant's termination of employment; and, in the case of certain executives, (y) the right of each such Participant to require the Special Purchaser or Loral to purchase a portion of the shares in Telesat Holdco owned by him in the event of exercise after termination of employment to cover taxes that are greater than the minimum withholding amount; and (z) the right of each such Participant to require Telesat Holdco to cause the Special Purchaser or Loral to purchase a portion of the shares in Telesat Holdco owned by him, or that are issuable to him under Telesat Holdco's Management Stock Incentive Plan at the relevant time, in the event that more than 90% of Loral's common stock is acquired by an unaffiliated third party that does not also purchase all of PSP's and its affiliates' interest in Telesat Holdco.

The Grant Agreements further provide that, in the event the Special Purchaser is required to purchase shares, such shares, together with the obligation to pay for such shares, shall be transferred to a subsidiary of the Special Purchaser, which subsidiary shall be wound up into Telesat Holdco, with Telesat Holdco agreeing to the acquisition of such subsidiary by Telesat Holdco from the Special Purchaser for nominal consideration and with the purchase price for the shares being paid by Telesat Holdco within ten (10) business days after completion of the winding-up of such subsidiary into Telesat Holdco.

Loral received special cash distributions from Telesat of \$376 million on March 28, 2012 and \$44 million on July 5, 2012. The distributions were the result of a Telesat refinancing and recapitalization transaction (see Note 6).

*ViaSat/Telesat*

In connection with an agreement entered into between SS/L and ViaSat for the construction by SS/L for ViaSat of a high capacity broadband satellite called ViaSat-1, on January 11, 2008, we entered into certain agreements, described below, pursuant to which, we invested in the Canadian coverage portion of the ViaSat-1 satellite. Until his resignation in February 2012, Michael B. Targoff served, and another Loral director currently serves, as a member of the ViaSat Board of Directors.

A Beam Sharing Agreement between us and ViaSat provided for, among other things, (i) the purchase by us of a portion of the ViaSat-1 satellite payload providing coverage into Canada (the "Loral Payload") and (ii) payment by us of 15% of the actual costs of launch and associated services, launch insurance and telemetry, tracking and control services for the ViaSat-1 satellite. SS/L commenced construction of the ViaSat-1 satellite in January 2008. SS/L recorded sales to ViaSat under this contract of \$0.4 million and \$17.7 million for the years ended December 31, 2012 and 2011, respectively. SS/L's sales to ViaSat have been included in income from discontinued operations in our statements of operations for the years ended December 31, 2012 and 2011.

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**LORAL SPACE & COMMUNICATIONS INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – (Continued)**

On April 11, 2011, Loral assigned to Telesat and Telesat assumed from Loral all of Loral's rights and obligations with respect to the Loral Payload and all related agreements. In consideration for the assignment, Loral received \$13 million from Telesat and was reimbursed by Telesat for approximately \$48.2 million of net costs incurred through closing of the sale, including costs for the satellite, launch and insurance, and costs of the gateways and related equipment. Also, in connection with the assignment, Loral is entitled to receive one-half of any net revenue earned by Telesat in connection with the leasing of certain supplemental capacity on the payload to its customers during the first four years after the commencement of service using the supplemental capacity. For the years ended December 31, 2013 and 2012, we earned approximately \$1.3 million and \$1.0 million, respectively, under this arrangement. We had a receivable from Telesat of \$0.3 million and \$1.0 million as of December 31, 2013 and December 31, 2012, respectively, related to this arrangement. In connection with the sale, Loral also assigned to Telesat and Telesat assumed Loral's 15-year contract with Xplornet Communications, Inc. ("Xplornet") (formerly known as Barrett Xplore Inc.) for delivery of high throughput satellite Ka-band capacity and gateway services for broadband services in Canada. Our consolidated statements of operations for the year ended December 31, 2011 included a \$6.9 million gain on this transaction, including the portion classified as discontinued operations of \$1.8 million, representing the \$13 million in proceeds in excess of costs adjusted for cumulative intercompany profit eliminations and our retained ownership interest in Telesat.

*Other*

Costs of satellite manufacturing for sales to related parties included in income from discontinued operations were \$30.7 million and \$124.5 million for the years ended December 31, 2012 and 2011, respectively.

In connection with an agreement reached in 1999 and an overall settlement reached in February 2005 with ChinaSat relating to the delayed delivery of ChinaSat 8, SS/L has provided ChinaSat with usage rights to two Ku-band transponders on Telesat's Telstar 10 for the life of such transponders (subject to certain restoration rights) and to one Ku-band transponder on Telesat's Telstar 18 for the life of the Telstar 10 satellite plus two years, or the life of such transponder (subject to certain restoration rights), whichever is shorter. Pursuant to an amendment to the agreement executed in June 2009, in lieu of rights to one of the Ku-band transponders on Telstar 10, ChinaSat has rights to an equivalent amount of Ku-band capacity on Telstar 18 (the "Alternative Capacity"). The Alternative Capacity may be utilized by ChinaSat until April 30, 2019 subject to certain conditions. Under the agreement, SS/L makes monthly payments to Telesat for the transponders allocated to ChinaSat. Effective with the termination of Telesat's leasehold interest in Telstar 10 in July 2009, SS/L makes monthly payments with respect to capacity used by ChinaSat on Telstar 10 directly to APT, the owner of the satellite. Interest expense on this liability included in income from discontinued operations was \$0.2 million and \$0.5 million for the years ended December 31, 2012 and 2011, respectively. For the year ended December 31, 2012, SS/L made payments of \$2.2 million to Telesat pursuant to the agreement. The liability for the future use of these transponders was retained by SS/L in connection with the Sale.



As described in Note 6, we own 56% of XTAR, a joint venture between Loral and Hisdesat and account for our investment in XTAR under the equity method of accounting. SS/L constructed XTAR's satellite, which was successfully launched in February 2005. XTAR and Loral have entered into a management agreement whereby Loral provides general and specific services of a technical, financial and administrative nature to XTAR. For the services provided by Loral, XTAR is charged a quarterly management fee equal to 3.7% of XTAR's quarterly gross revenues. Amounts due to Loral primarily due to the management agreement as of December 31, 2013 and December 31, 2012 were \$6.9 million and \$5.5 million, respectively. Beginning in 2008, Loral and XTAR agreed to defer amounts owed to Loral under this agreement, and XTAR has agreed that its excess cash balance (as defined), will be applied at least quarterly towards repayment of receivables owed to Loral, as well as to Hisdesat and Telesat. No cash was received under this agreement for the years ended December 31, 2013 and 2012, and we had a full allowance against these receivables as of December 31, 2013 and 2012. Loral and Hisdesat have agreed to waive future management fees for an indefinite period starting January 1, 2014.

### *Consulting Agreement*

On December 14, 2012, Loral entered into a consulting agreement with Michael B. Targoff, Vice Chairman of the Company and former Chief Executive Officer and President. Pursuant to this agreement, Mr. Targoff is engaged as a part-time consultant to the Board to assist the Board with respect to the oversight of strategic matters relating to Telesat and XTAR and the ViaSat lawsuit. Under the agreement, Mr. Targoff receives consulting fees of \$120,000 per month before deduction of certain expenses of \$17,000 per month for which he reimburses the Company. For the years ended December 31, 2013 and 2012, Mr. Targoff earned \$1,440,000 (before his expense reimbursement to Loral of \$204,000) and \$60,000 (before his expense reimbursement to Loral of \$8,500), respectively.



(1) The quarterly earnings per share information is computed separately for each period. Therefore, the sum of such quarterly per share amounts may differ from the total for the year.

(2) Variations in income from continuing operations among quarters in 2013 and 2012 are primarily the result of (i) the effect of changes in foreign exchange rates between the Canadian dollar and the U.S. dollar on our equity in net income (loss) of Telesat and (ii) the limitation on recording our portion of Telesat's net income or loss due to the reduction of the carrying amount of our investment in Telesat to zero as a result of the excess of cash dividends received from Telesat in 2012. In addition, equity in net income (loss) of affiliates for the quarter ended March 31, 2012 included expense related to special payments to executives and certain employees of Telesat in connection with the cash distribution to shareholders and expense related to refinancing. Equity in net income (loss) of affiliates for the quarters ended March 31, 2013 and June 30, 2012 included expense related to refinancing.

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Table of Contents**SCHEDULE II****LORAL SPACE & COMMUNICATIONS INC.****VALUATION AND QUALIFYING ACCOUNTS****For the Year Ended December 31, 2013, 2012 and 2011****(In thousands)**

| Description                         | Balance at<br>Beginning<br>of Period | Additions<br>Charged<br>to<br>Costs<br>and<br>Expenses <sup>(1)</sup> | Charged to<br>Other<br>Accounts <sup>(1)</sup> | Balance at<br>End of<br>Period |
|-------------------------------------|--------------------------------------|---|--|--------------------------------|
| Year ended 2011                     |                                      |   |  |                                |
| Allowance for affiliate receivables | \$ 2,666                             | \$ 1,371  | \$ —   | \$ 4,037                       |
| Deferred tax valuation allowance    | \$ 11,229                            | \$(375 )  | \$ 33  | \$ 10,887                      |
| Year ended 2012                     |                                      |   |  |                                |
| Allowance for affiliate receivables | \$ 4,037                             | \$ 1,209  | \$ —   | \$ 5,246                       |
| Deferred tax valuation allowance    | \$ 10,887                            | \$(3,779)   | \$ —   | \$ 7,108                       |
| Year ended 2013                     |                                      |   |  |                                |
| Allowance for affiliate receivables | \$ 5,246                             | \$ 1,446  | \$ —   | \$ 6,692                       |
| Deferred tax valuation allowance    | \$ 7,108                             | \$ 120  | \$ —   | \$ 7,228                       |

<sup>(1)</sup> Changes in the deferred tax valuation allowance which have been charged to other accounts have been recorded in accumulated other comprehensive loss.

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**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders of Telesat Holdings Inc.

We have audited the accompanying consolidated financial statements of Telesat Holdings Inc. and subsidiaries (the “Company”), which comprise the consolidated balance sheets as at December 31, 2013 and December 31, 2012, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in shareholders' equity, and consolidated statements of cash flows for each of the years in the three-year period ended December 31, 2013, and a summary of significant accounting policies and other explanatory information.

**Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment

of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Telesat Holdings Inc. and subsidiaries as at December 31, 2013 and December 31, 2012, and its financial performance and its cash flows for each of the years in the three-year period ended December 31, 2013 in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

/s/ Deloitte LLP

Chartered Professional Accountants, Chartered Accountants

Licensed Public Accountants

February 21, 2014

Toronto, Canada

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Table of Contents**Telesat Holdings Inc.****Consolidated Statements of Income****For the year ended December 31**

| (in thousands of Canadian dollars)                            | Notes | 2013      | 2012<br>Restated<br>(Note 3) | 2011<br>Restated<br>(Note 3) |
|---|-------|-----------|------------------------------|------------------------------|
| Revenue   | 6     | \$896,896 | \$845,810                    | \$808,361                    |
| Operating expenses  | 7     | (201,062) | (245,879)                    | (187,968)                    |
|   |       | 695,834   | 599,931                      | 620,393                      |
| Depreciation  |       | (211,151) | (208,685)                    | (198,626)                    |
| Amortization  |       | (32,659 ) | (35,965 )                    | (41,021 )                    |
| Other operating gains, net                                    | 8     | 25,335    | 5,890                        | 114,068                      |
| Operating income  |       | 477,359   | 361,171                      | 494,814                      |
| Interest expense  | 9     | (224,099) | (245,421)                    | (228,759)                    |
| Loss on financing   |       | (18,487 ) | (77,278 )                    | —                            |
| Interest and other income                                     |       | 11,668    | 1,361                        | 1,554                        |
| Gain (loss) on changes in fair value of financial instruments |       | 80,928    | (58,984 )                    | 98,585                       |
| (Loss) gain on foreign exchange                               |       | (194,909) | 78,854                       | (78,844 )                    |
| Income before tax   |       | 132,460   | 59,703                       | 287,350                      |
| Tax expense   | 10    | (64,367)  | (35,344 )                    | (51,505 )                    |
| Net income  |       | \$68,093  | \$24,359                     | \$235,845                    |

See accompanying notes to the consolidated financial statements

Table of Contents**Telesat Holdings Inc.****Consolidated Statements of Comprehensive Income  
For the year ended December 31**

| (in thousands of Canadian dollars)                      | 2013            | 2012            | 2011             |
|---|-----------------|-----------------|------------------|
|   |                 | Restated        | Restated         |
|   |                 | (Note 3)        | (Note 3)         |
| Net income  | \$68,093        | \$24,359        | \$235,845        |
| Other comprehensive income (loss)                       |                 |                 |                  |
| Items that may be reclassified into profit or loss      |                 |                 |                  |
| Foreign currency translation adjustments                | (1,281 )        | (1,509 )        | (3,541 )         |
| Items that will not be reclassified into profit or loss |                 |                 |                  |
| Actuarial gains (losses) on employee benefit plans      | 21,230          | 5,696           | (39,652 )        |
| Tax (expense) recovery                                  | (5,280 )        | (1,366 )        | 10,005           |
| Other comprehensive income (loss)                       | 14,669          | 2,821           | (33,188 )        |
| <b>Total comprehensive income</b>                       | <b>\$82,762</b> | <b>\$27,180</b> | <b>\$202,657</b> |

See accompanying notes to the consolidated financial statements

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Table of Contents**Telesat Holdings Inc.****Consolidated Statements of Changes in Shareholders' Equity**

| <i>(in thousands of Canadian dollars)</i>                 | Notes | Common shares | Preferred shares | Total share capital | Accumulated earnings | Equity-settled employee benefits reserve | Foreign currency translation reserve | Total reserves | Total shareholders' equity |
|---|-------|---------------|------------------|---------------------|----------------------|--|--------------------------------------|----------------|----------------------------|
| Balance at January 1, 2011                                |       | \$756,414     | \$541,764        | \$1,298,178         | \$163,804            | \$24,573                                 | \$(1,692)                            | \$22,881       | \$1,484,863                |
| Net income for the year                                   | 3     | —             | —                | —                   | 235,845              | —  | —                                    | —              | 235,845                    |
| Dividends declared on preferred shares                    |       | —             | —                | —                   | (10 )                | —  | —                                    | —              | (10 )                      |
| Other comprehensive loss, net of tax recovery of \$10,005 | 3     | —             | —                | —                   | (29,647 )            | —  | (3,541)                              | (3,541 )       | (33,188 )                  |
| Share-based payments                                      | 23    | —             | —                | —                   | —                    | 2,654                                    | —                                    | 2,654          | 2,654                      |
| Balance at December 31, 2011                              |       | \$756,414     | \$541,764        | \$1,298,178         | \$369,992            | \$27,227                                 | \$(5,233)                            | \$21,994       | \$1,690,164                |
| Balance at January 1, 2012                                |       | \$756,414     | \$541,764        | \$1,298,178         | \$369,992            | \$27,227                                 | \$(5,233)                            | \$21,994       | \$1,690,164                |
| Net income for the year                                   | 3     | —             | —                | —                   | 24,359               | —  | —                                    | —              | 24,359                     |
| Issuance of share capital                                 | 20    | —             | 14,762           | 14,762              | —                    | —  | —                                    | —              | 14,762                     |
| Return of capital   | 20    | (415,812)     | (240,734)        | (656,546 )          | —                    | —  | —                                    | —              | (656,546 )                 |
| Other comprehensive income, net of tax expense of \$1,366 | 3     | —             | —                | —                   | 4,330                | —  | (1,509)                              | (1,509 )       | 2,821                      |
| Share-based payments                                      | 23    | —             | —                | —                   | (25,639 )            | (23,189)                                 | —                                    | (23,189)       | (48,828 )                  |
| Balance at December 31, 2012                              |       | \$340,602     | \$315,792        | \$656,394           | \$373,042            | \$4,038                                  | \$(6,742)                            | \$(2,704 )     | \$1,026,732                |

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|   |    |           |           |           |           |          |           |            |             |
|---|----|-----------|-----------|-----------|-----------|----------|-----------|------------|-------------|
| Balance at January 1, 2013                                |    | \$340,602 | \$315,792 | \$656,394 | \$373,042 | \$4,038  | \$(6,742) | \$(2,704 ) | \$1,026,732 |
| Net income for the year                                   |    | —         | —         | —         | 68,093    | —        | —         | —          | 68,093      |
| Dividends declared on preferred shares                    |    | —         | —         | —         | (10 )     | —        | —         | —          | (10 )       |
| Issuance of share capital                                 | 20 | —         | 266       | 266       | —         | —        | —         | —          | 266         |
| Other comprehensive income, net of tax expense of \$5,280 |    | —         | —         | —         | 15,950    | —        | (1,281)   | (1,281 )   | 14,669      |
| Share-based payments                                      | 23 | —         | —         | —         | (1,062 )  | 13,215   | —         | 13,215     | 12,153      |
| Balance at December 31, 2013                              |    | \$340,602 | \$316,058 | \$656,660 | \$456,013 | \$17,253 | \$(8,023) | \$9,230    | \$1,121,903 |

See accompanying notes to the consolidated financial statements

Table of Contents**Telesat Holdings Inc.****Consolidated Balance Sheets**

| (in thousands of Canadian dollars)         | Notes | December 31, 2013 | December 31, 2012 |
|--|-------|-------------------|-------------------|
| <b>Assets</b>                              |       |                   |                   |
| Cash and cash equivalents                  | 25    | \$ 298,713        | \$ 180,961        |
| Trade and other receivables                | 11    | 50,266            | 63,762            |
| Other current financial assets             |       | 7,174             | 6,799             |
| Prepaid expenses and other current assets  | 12    | 18,665            | 22,946            |
| Total current assets                       |       | 374,818           | 274,468           |
| Satellites, property and other equipment   | 6, 14 | 1,962,759         | 2,090,754         |
| Deferred tax assets                        | 10    | 10,024            | —                 |
| Other long-term financial assets           | 6     | 76,006            | 131,535           |
| Other long-term assets                     | 6, 13 | 2,765             | 4,692             |
| Intangible assets                          | 6, 15 | 845,286           | 858,697           |
| Goodwill                                   | 16    | 2,446,603         | 2,446,603         |
| Total assets                               |       | \$ 5,718,261      | \$ 5,806,749      |
| <b>Liabilities</b>                         |       |                   |                   |
| Trade and other payables                   |       | \$ 34,484         | \$ 35,709         |
| Other current financial liabilities        |       | 164,755           | 90,591            |
| Other current liabilities                  | 17    | 122,058           | 77,930            |
| Current indebtedness                       | 19    | 57,364            | 31,953            |
| Total current liabilities                  |       | 378,661           | 236,183           |
| Long-term indebtedness                     | 19    | 3,284,502         | 3,374,977         |
| Deferred tax liabilities                   | 10    | 515,207           | 485,163           |
| Other long-term financial liabilities      |       | 72,803            | 281,462           |
| Other long-term liabilities                | 18    | 345,185           | 402,232           |
| Total liabilities                          |       | 4,596,358         | 4,780,017         |
| <b>Shareholders' Equity</b>                |       |                   |                   |
| Share capital                              | 20    | 656,660           | 656,394           |
| Accumulated earnings                       |       | 456,013           | 373,042           |
| Reserves                                   |       | 9,230             | (2,704 )          |
| Total shareholders' equity                 |       | 1,121,903         | 1,026,732         |
| Total liabilities and shareholders' equity |       | \$ 5,718,261      | \$ 5,806,749      |

See accompanying notes to the consolidated financial statements

Table of Contents**Telesat Holdings Inc.****Consolidated Statements of Cash Flows  
For the year ended December 31**

| (in thousands of Canadian dollars)   | Notes | 2013        | 2012<br>Restated<br>(Note 3) | 2011<br>Restated<br>(Note 3) |
|--|-------|-------------|------------------------------|------------------------------|
| Cash flows from operating activities   |       |             |                              |                              |
| Net income   | 3     | \$68,093    | \$24,359                     | \$235,845                    |
| Adjustments to reconcile net income to cash flows from operating activities: |       |             |                              |                              |
| Depreciation   |       | 211,151     | 208,685                      | 198,626                      |
| Amortization   |       | 32,659      | 35,965                       | 41,021                       |
| Deferred tax expense   | 10    | 14,328      | 36,909                       | 51,373                       |
| Interest expense   |       | 224,099     | 245,421                      | 228,759                      |
| Interest income  |       | (1,288 )    | (1,090 )                     | (1,961 )                     |
| Unrealized foreign exchange loss (gain)                                      |       | 202,416     | (83,371 )                    | 67,706                       |
| (Gain) loss on derivatives   |       | (80,928 )   | 58,984                       | (87,914 )                    |
| Dividends on senior preferred shares   |       | —           | —                            | 1,650                        |
| Share-based compensation   | 23    | 13,517      | 1,202                        | 2,654                        |
| Insurance proceeds   | 8     | —           | —                            | (135,019)                    |
| Impairment (reversal) loss on intangible assets                              | 8     | (17,274 )   | (1,194 )                     | 19,468                       |
| Gain on other post-employment benefit plan amendment                         | 8     | (9,786 )    | —                            | —                            |
| Loss on disposal of assets   | 8     | 1,725       | 778                          | 1,483                        |
| Loss on financing  |       | 18,487      | 77,278                       | —                            |
| Other  |       | (49,755 )   | (62,646 )                    | (44,562 )                    |
| Income taxes paid  |       | (12,569 )   | (3,764 )                     | (2,329 )                     |
| Interest paid, net of capitalized interest                                   |       | (212,313)   | (239,519 )                   | (210,883)                    |
| Interest received  |       | 1,172       | 1,127                        | 2,121                        |
| Customer prepayments on future satellite services                            |       | 32,305      | 40,345                       | 57,768                       |
| Insurance proceeds   |       | —           | 314                          | 11,228                       |
| Repurchase of stock options and exercise of share appreciation rights        |       | (1,196 )    | (35,266 )                    | —                            |
| Operating assets and liabilities   | 25    | 51,843      | (11,165 )                    | (13,148 )                    |
| Net cash from operating activities   |       | \$486,686   | \$293,352                    | \$423,886                    |
| Cash flows used in investing activities                                      |       |             |                              |                              |
| Satellite programs, including capitalized interest                           |       | \$(71,178 ) | \$(162,549 )                 | \$(356,199)                  |
| Purchase of other property and equipment                                     |       | (8,772 )    | (7,611 )                     | (17,566 )                    |
| Purchase of intangible assets  |       | (6 )        | (166 )                       | (12,618 )                    |
| Insurance proceeds   | 8     | —           | —                            | 135,019                      |
| Proceeds from sale of assets   |       | 1,081       | 72                           | 148                          |
| Net cash used in investing activities  |       | \$(78,875 ) | \$(170,254 )                 | \$(251,216)                  |

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|  |    |             |             |             |
|--|----|-------------|-------------|-------------|
| Cash flows used in financing activities                          |    |             |             |             |
| Proceeds from indebtedness                                       |    | \$—         | \$3,306,865 | \$—         |
| Proceeds from issue of promissory note                           | 28 | —           | 145,466     | —           |
| Repayment of indebtedness  |    | (271,448)   | (2,777,507) | (108,741)   |
| Repayment of senior preferred shares                             | 28 | —           | (141,435)   | —           |
| Payment of premium on early retirement of indebtedness           |    | (13,793)    | (39,444)    | —           |
| Payment of debt issue costs                                      |    | (810)       | (52,030)    | —           |
| Return of capital to shareholders                                | 20 | —           | (656,546)   | —           |
| Proceeds from exercise of stock options                          |    | 99          | —           | —           |
| Dividends paid on preferred shares                               |    | (10)        | —           | (10)        |
| Satellite performance incentive payments                         |    | (4,770)     | (4,582)     | (5,928)     |
| Net cash used in financing activities                            |    | \$(290,732) | \$(219,213) | \$(114,679) |
| Effect of changes in exchange rates on cash and cash equivalents |    | \$673       | \$(886)     | \$(324)     |
| Increase (decrease) in cash and cash equivalents                 |    | \$117,752   | \$(97,001)  | \$57,667    |
| Cash and cash equivalents, beginning of year                     |    | 180,961     | 277,962     | 220,295     |
| Cash and cash equivalents, end of year                           | 25 | \$298,713   | \$180,961   | \$277,962   |

See accompanying notes to the consolidated financial statements

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**1. BACKGROUND OF THE COMPANY**

Telesat Holdings Inc. (the “Company” or “Telesat”) is a Canadian corporation. Telesat is a leading global satellite operator providing reliable and secure satellite-delivered communications solutions worldwide to broadcast, telecom, corporate and government customers. The fleet today consists of 14 satellites and the Canadian payload on ViaSat-1 with another satellite under construction. Telesat also manages the operations of additional satellites for third parties. Telesat is headquartered in Ottawa at 1601 Telesat Court, Ontario, Canada, K1B 5P4, with offices and facilities around the world.

As at December 31, 2013, Loral Space and Communications Inc. (“Loral”) and Canada’s Public Sector Pension Investment Board (“PSP Investments”) indirectly hold an economic interest in Telesat of 62.8% and 35.3%, respectively, with the remaining 1.9% economic interests held by various individuals. Loral indirectly holds a voting interest of 32.7% on all matters including the election of directors. PSP Investments indirectly holds a voting interest of 67.3% on all matters except for the election of directors, and a 29.4% voting interest for the election of directors. The remaining voting interest of 37.9% for the election of directors is held by shareholders of the Company’s Director Voting Preferred Shares.

These financial statements were approved by the Audit Committee of the Board of Directors and authorized for issue on February 21, 2014.

**2. BASIS OF PRESENTATION**

***Statement of Compliance***

The consolidated financial statements were prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”). The accounting policies described in Note 4 were consistently applied to all the periods presented.

### ***Basis of Consolidation***

These consolidated financial statements include the results of the Company and subsidiaries controlled by the Company. Control is achieved when the Company has power over an entity, has exposure, or rights to variable returns from its involvement with an entity, and has the ability to use the power over an entity to affect the amount of its return. The most significant wholly-owned subsidiaries are listed in Note 27.

### **3. CHANGE IN ACCOUNTING POLICIES**

#### ***IAS 1, Presentation of Financial Statements***

The Company adopted the amendments to IAS 1 with a date of initial adoption of January 1, 2013.

The adoption resulted in a change to the presentation of the components of other comprehensive income (loss) in the statement of comprehensive income.

As a result of the change, the components of other comprehensive income (loss) are segregated between:

- Items that may be reclassified into profit or loss; and
- Items that will not be reclassified into profit or loss

with the components of other comprehensive income (loss) shown before tax with the tax impact allocated on the same basis as their related component of other comprehensive income (loss).

The change in the presentation of the statement of comprehensive income has been adopted retrospectively.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**3. CHANGE IN ACCOUNTING POLICIES – (continued)**

***IFRS 10, Consolidated Financial Statements***

The Company adopted IFRS 10 with a date of initial adoption of January 1, 2013.

The adoption resulted in a change to the definition of control, as set out in Note 2, used in the determination of consolidation.

The change had no impact on the entities consolidated in the financial statements of the Company.

The change in the definition has been adopted retrospectively.

***IFRS 13, Fair Value Measurements***

The Company adopted IFRS 13 with a date of initial adoption of January 1, 2013.

The adoption resulted in a change to the definition of fair value, as set out in Note 22. The change had no impact on the measurement of the Company's assets and liabilities, however, the change resulted in additional note disclosure.

The change in the definition has been adopted prospectively.



*IAS 19R, Employee Benefits*

The Company adopted *IAS 19R, Employee Benefits* with a date of initial adoption of January 1, 2013.

The adoption of this policy resulted in the following:

- A change in the basis for determining and classifying income or expenses related to its employee benefit plans;
  - A change to the treatment of administrative fees not related to asset management; and
    - Additional note disclosures.

The change in accounting policy has been adopted retrospectively.

*Determination and classification of employee benefit plans income or expenses*

The Company now determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the period to the net defined benefit liability (asset) at the beginning of the period. Previously, the Company determined interest income on plan assets based on their long-term rate of expected return.

The net interest on defined benefit liability comprises:

- Interest cost on the defined benefit obligation; and
  - Interest income on plan assets.

The Company elected to recognize the net interest expense within interest expense in the statement of income.

*Treatment of administrative fees not related to asset management*

The Company now includes administrative fees not related to asset management as a component of service cost. Previously, the Company included administrative fees not related to asset management as a part of the actuarial gains (losses) and recorded the balance in the statement of comprehensive income.

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****3. CHANGE IN ACCOUNTING POLICIES – (continued)**

The following table summarizes the increases (decreases) resulting from the adoption of the new accounting policy for the years ended December 31, 2012 and 2011.

|   | Year ended<br>December 31,<br>2012 | Year ended<br>December 31,<br>2011 |   |
|---|------------------------------------|------------------------------------|---|
| Statements of income  |                                    |                                    |   |
| Operating expenses  | \$ 518                             | \$ 203                             |   |
| Interest expense  | \$ 3,215                           | \$ 1,708                           |   |
| Tax expense   | \$ (990)                           | ) \$ (481)                         | ) |
| Net income  | \$ (2,743)                         | ) \$ (1,430)                       | ) |
| Statements of comprehensive income  |                                    |                                    |   |
| Net income  | \$ (2,743)                         | ) \$ (1,430)                       | ) |
| Actuarial gains on employee benefit plans   | \$ 3,733                           | \$ 1,911                           |   |
| Tax related to other comprehensive income that will not be reclassified to profit or loss | \$ 990                             | \$ 481                             |   |
| Total comprehensive income  | \$ —                               | \$ —                               |   |

There are no impacts on the balance sheets as at January 1, 2011, December 31, 2011 and December 31, 2012.

***IAS 1, Presentation of the Consolidated Statements of Cash Flows***

The Company incorporated the interest received, interest paid and income taxes paid into the consolidated statements of cash flows instead of including these amounts as supplementary note disclosure. This has resulted in certain comparative figures being reclassified on the statements of cash flows to conform with the financial statement presentation adopted in the current year.

#### **4. SIGNIFICANT ACCOUNTING POLICIES**

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments which are measured at fair values, as explained in the accounting policies below. Historical cost is based on the fair value of the consideration given or received in exchange for assets or liabilities.

##### ***Segment Reporting***

The Company's operating segments are organized around the group's service lines, which represent the group's business activities. The operating segments are reported in a manner consistent with the internal reporting provided to the Company's Chief Operating Decision Maker, who is the Company's Chief Executive Officer. To be reported, a segment is usually based on quantitative thresholds but can also encompass qualitative factors management deems significant. The Company operates in a single industry segment, in which it provides satellite-based services to its broadcast, enterprise and consulting customers around the world.

##### ***Foreign Currency Translation***

Unless otherwise specified, all figures reported in the consolidated financial statements and associated note disclosures are presented in Canadian dollars, which is the functional and presentation currency of the Company. Each of the subsidiaries of the Company determines its own functional currency and uses that currency to measure items on its separate financial statements.

Upon consolidation of the Company's foreign operations having a functional currency other than the Canadian dollar, assets and liabilities are translated at the year end exchange rate, and revenue and expenses are translated at average exchange rates for the year. Gains or losses on the translation of foreign subsidiaries are recognized in other comprehensive income.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**4. SIGNIFICANT ACCOUNTING POLICIES – (continued)**

On the financial statements of the Company and its subsidiaries, foreign currency non-monetary assets and liabilities are translated at their historical exchange rates, foreign currency monetary assets and liabilities are translated at the year end exchange rates, and foreign denominated revenue and expenses are translated at average exchange rates for the year. Gains or losses on translation of these items are recognized as a component of net income.

***Cash and Cash Equivalents***

All highly liquid investments with an original maturity of three months or less are classified as cash and cash equivalents. Cash and cash equivalents are comprised of cash on hand, demand deposits, short-term investments, and restricted cash expected to be used within the next twelve months.

***Revenue Recognition***

Telesat recognizes revenue from satellite services when earned, as services are rendered or delivered to customers. Revenue is measured at the fair value of the consideration received or receivable. There must be clear evidence that an arrangement exists, the amount of revenue must be known or determinable and collectability must be reasonably assured.

Revenue from a contract to sell consulting services is recognized as follows:

• Consulting revenue for cost plus contracts are recognized after the work has been completed and accepted by the customer.

The percentage of completion method is used for fixed price consulting revenue contracts. Percentage of completion is measured by comparing actual cost incurred to total cost expected.

Equipment sales revenue is recognized when the equipment is delivered to and accepted by the customer. Only equipment sales are subject to warranty or return and there is no general right of return. Historically Telesat has not incurred significant expense for warranties and consequently no provision for warranties are recorded.

When a transaction involves more than one product or service, revenue is allocated to each deliverable based on its relative fair value; otherwise, revenue is recognized as products are delivered or as services are provided over the term of the customer contract. Transactions are evaluated to determine whether Telesat is the principal and if the transactions should be recorded on a gross or net basis.

### ***Deferred Revenue***

Deferred revenue represents the Company's liability for the provision of future services and is classified on the balance sheet in other current liabilities and other long-term liabilities. Deferred revenue consists of remuneration received in advance of the provision of service and is recognized in income on a straight-line basis over the term of the related customer contract.

### ***Borrowing Costs***

Borrowing costs are incurred on the Company's debt financing. Borrowing costs attributable to the acquisition, production or construction of a qualifying asset are added to the cost of that asset. The Company has defined a qualifying asset as an asset that takes longer than twelve months to get ready for its intended use or sale. Capitalization of borrowing costs continues until such time as the asset is substantially ready for its intended use or ready for sale. Borrowing costs are determined based on specific financing related to the asset or in the absence of specific financing, the borrowing costs are calculated on the basis of a capitalization rate which is equal to the Company's weighted average cost of debt. All other borrowing costs are expensed in the period in which they are incurred.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**4. SIGNIFICANT ACCOUNTING POLICIES – (continued)**

***Satellites, Property and Other Equipment***

Satellites, property and other equipment, which are carried at cost, less accumulated depreciation and any accumulated impairment losses, include the contractual cost of equipment, capitalized engineering costs, and with respect to satellites, the cost of launch services, launch insurance and capitalized borrowing costs during construction.

Depreciation is calculated using the straight-line method over the respective estimated useful lives of the assets.

Below are the estimated useful lives in years of satellites, property and other equipment as of December 31, 2013.

|                              | <b>Years</b> |
|------------------------------|--------------|
| Satellites                   | 12 to 15     |
| Property and other equipment | 1 to 30      |

Construction in progress is not depreciated as depreciation only commences when the asset is ready for its intended use. For satellites, depreciation commences on the day the satellite becomes available for service and continues until the accumulated depreciation equals the amount of the cost or until the satellite is retired.

The investment in each satellite will be removed from the property accounts when the satellite has been fully depreciated and is no longer in service. When other property is retired from operations at the end of its useful life, the amount of the asset and accumulated depreciation are removed from the accounts. Earnings are credited with the amount of any net salvage value and charged with any net cost of removal. When an asset is sold prior to the end of its useful life, the gain or loss is recognized immediately in other operating gains, net.

In the event of an unsuccessful launch or total in-orbit satellite failure, all unamortized costs that are not recoverable under launch or in-orbit insurance are recorded in other operating gains, net.

Liabilities related to decommissioning and restoration of retiring property and equipment are measured at fair value with a corresponding increase to the carrying amount of the related asset. The liability is accreted over the period of expected cash flows with a corresponding charge to interest expense. The liabilities recorded to date have not been significant and are reassessed at the end of each reporting period. There are no decommissioning or restoration obligations for satellites.

### ***Deferred Satellite Performance Incentive Payments***

Deferred satellite performance incentive payments are obligations payable to satellite manufacturers over the lives of certain satellites. The present value of the payments are capitalized as part of the cost of the satellite and recognized as part of the depreciation of the satellite.

### ***Impairment of Long-Lived Assets***

Tangible fixed assets and finite life intangible assets are assessed for impairment on an annual basis or more frequently when events or changes in circumstances indicate that the carrying value of an asset exceeds the recoverable amount. Tangible fixed assets and finite life intangible assets are also assessed for indicators of impairment at each reporting period.

An impairment test consists of assessing the recoverable amount of an asset, which is the higher of its fair value less cost of disposal and its value in use. If it is not practicable to measure the recoverable amount for a particular asset, the Company determines the recoverable amount of the cash generating unit (“CGU”) with which it is associated. A CGU is the smallest identifiable group of assets that generates cash inflows which are largely independent of the cash inflows from other assets or groups of assets.



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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**4. SIGNIFICANT ACCOUNTING POLICIES – (continued)**

The Company measures value in use on the basis of the estimated future cash flows to be generated by an asset or CGU. These future cash flows are based on the Company's latest business plan information approved by senior management and are discounted using rates that best reflect the time value of money and the specific risks associated with the underlying asset or assets in the CGU.

The fair value less cost of disposal is the price that would be received to sell an asset or CGU in an orderly transaction between market participants at the measurement date, less costs of disposal. For the impairment assessment, the fair value is calculated on a recurring basis and is calculated using level 3 of the fair value hierarchy.

An impairment loss is the amount by which the carrying amount of an asset or CGU exceeds its recoverable amount. When an impairment loss subsequently reverses, the carrying amount of the asset (or a CGU) is increased to the revised measure of its recoverable amount, so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. Impairment losses and reversals of impairment losses are recognized in other operating gains, net.

***Goodwill and Intangible Assets***

The Company accounts for business combinations using the acquisition method of accounting, which establishes specific criteria for the recognition of intangible assets separately from goodwill. Goodwill represents the excess between the total of the consideration transferred over the fair value of net assets acquired. After initial recognition at cost, goodwill is measured at cost less any cumulative impairment charge.

The Company distinguishes intangible assets between assets with finite and indefinite useful lives. Intangible assets with indefinite useful lives are comprised of the Company's trade name and orbital slots. Finite life intangible assets, which are carried at cost less accumulated amortization, consist of revenue backlog, customer relationships, customer

contracts, concession rights, transponder rights and patents. Intangible assets with finite lives are amortized over their estimated useful lives using the straight-line method of amortization, except for revenue backlog which is based on the expected period of recognition of the related revenue.

Below are the estimated useful lives in years of the finite life intangible assets as of December 31, 2013.

|                        | Years    |
|------------------------|----------|
| Revenue backlog        | 4 to 17  |
| Customer relationships | 11 to 21 |
| Customer contracts     | 3 to 15  |
| Concession rights      | 8 to 15  |
| Transponder rights     | 14       |
| Patents                | 18       |

***Impairment of Goodwill and Indefinite Life Intangible Assets***

An assessment for impairment of goodwill and indefinite life intangible assets is performed annually, or more frequently whenever events or changes in circumstances indicate that the carrying amounts of these assets are likely to exceed their recoverable amount. Goodwill is tested for impairment at the entity level as this represents the lowest level within the Company at which the goodwill is monitored for internal management purposes, and is not larger than an operating segment. Indefinite life intangibles have not been allocated to any CGU and are tested for impairment at the asset level. Goodwill and indefinite life intangible assets are also assessed for indicators of impairment at each reporting period.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**4. SIGNIFICANT ACCOUNTING POLICIES – (continued)**

An impairment test consists of assessing the recoverable amount of an asset, which is the higher of its fair value less disposal costs and its value in use. For the impairment assessment, fair value is calculated on a recurring basis and is calculated using level 3 of the fair value hierarchy.

***Orbital Slots***

In performing the orbital slot impairment analysis, the Company determines, for each orbital slot, its fair value less disposal costs, known as the market approach or income approach, and its value in use on an annual basis. The higher of these two amounts is determined to be the recoverable amount. To the extent that the recoverable amount is less than the carrying value of the asset, an impairment exists and the asset is written down to its recoverable amount.

The key assumptions used in estimating the recoverable amounts of the orbital slots include:

- i) the market penetration leading to revenue growth;
- ii) the profit margin;
- iii) the duration and profile of the build-up period;
- iv) the estimated start-up costs and losses incurred during the build-up period; and
- v) the discount rate.

Fair value less disposal costs is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. In order to determine this amount, the Company measures what an independent third party would pay to purchase the orbital slot by looking to actual market transactions for similar assets.

The value in use amount is the present value of the future cash flows expected to be derived from the asset. The determination of this amount includes projections of cash inflows from the continuing use of the asset and cash outflows that are required to generate the associated cash inflows. These cash inflows are discounted at an appropriate discount rate.

### *Goodwill*

In performing the goodwill impairment analysis, the Company assesses the recoverable amount of the asset using the income approach as well as the market approach in the determination of the fair value of goodwill at the entity level.

Under the income approach, the sum of the projected discounted cash flows for the next five years, or a longer period if justified by the most recent financial plan approved by management, in addition to a terminal value are used to determine the fair value at the entity level. In this model, significant assumptions used include: revenue, expenses, capital expenditures, working capital, disposal costs, terminal growth rate and discount rate.

Under the market approach, the fair value at the entity level is determined based on market multiples derived from comparable public companies. As part of that analysis, assumptions are made regarding the comparability of selected companies including revenue, earnings before interest, taxes, depreciation and amortization multiples for valuation purposes, growth rates, size and overall profitability.

Under both approaches, all assumptions used in the model are based on management's best estimates. The discount rates are consistent with external sources of information.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**4. SIGNIFICANT ACCOUNTING POLICIES – (continued)**

*Trade Name*

For the purposes of impairment testing, the fair value of the trade name was determined using an income approach, specifically the relief from royalties method.

The relief from royalties method is comprised of two major steps:

- i) a determination of the hypothetical royalty rate; and
- ii) the subsequent application of the royalty rate to projected revenue.

In determining the hypothetical royalty rate in the relief from royalties method, the Company considered comparable license agreements, operating earnings benchmark rule of thumb, an excess earnings analysis to determine aggregate intangible asset earnings, and other qualitative factors. The key assumptions used include the tax and discount rates.

*Financial Instruments*

Telesat uses derivative financial instruments to manage its exposure to foreign exchange rate risk associated with debt denominated in foreign currencies, as well as to reduce its exposure to interest rate risk associated with debt. Currently, Telesat does not designate any of its derivative financial instruments as hedging instruments for accounting purposes. All realized and unrealized gains and losses on these derivative financial instruments are recorded in the consolidated statement of income and included as part of gain (loss) on changes in fair value of financial instruments.

Financial assets and financial liabilities that are classified as held-for-trading (“HFT”) are measured at fair value. The unrealized gains and losses relating to the HFT assets and liabilities are recorded in the consolidated statement of income in the gain (loss) on changes in fair value of financial instruments. Loans and receivables and other liabilities are recorded at amortized cost in accordance with the effective interest method.

Derivatives, including embedded derivatives that must be separately accounted for, are recorded at fair value on the consolidated balance sheet at inception and marked to market at each reporting period thereafter. Derivatives embedded in other financial instruments are treated as separate derivatives when their risk and characteristics are not closely related to those of the host contract and the host contract is measured separately according to its characteristics. The Company accounts for embedded foreign currency derivatives and the related host contract as a single instrument where the contract requires payments denominated in the currency that is commonly used in contracts to procure non-financial items in the economic environment in which Telesat transacts.

Transaction costs for financial instruments classified as HFT are expensed as incurred. Transaction costs that are directly attributable to the acquisition of the financial assets and financial liabilities (other than HFT) are added or deducted from the fair value of the financial asset and financial liability on initial recognition.

### ***Financing Costs***

The debt issuance costs related to the Revolving Credit Facility and the Canadian Term Loan Facility are accounted for as short-term and long-term deferred charges and included in prepaid expenses and other current assets and other long-term assets. The deferred charges are amortized to interest expense on a straight-line basis. All other debt issuance costs are amortized to interest expense using the effective interest method.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**4. SIGNIFICANT ACCOUNTING POLICIES – (continued)**

***Employee Benefit Plans***

Telesat maintains one contributory and three non-contributory defined benefit pension plans which provide benefits based on length of service and rate of pay. Telesat is responsible for adequately funding these defined benefit pension plans. Contributions are made based on actuarial cost methods that are permitted by pension regulatory bodies and reflect assumptions about future investment returns, salary projections and future service benefits. Telesat also provides other post-employment and retirement benefits, including health care and life insurance benefits on retirement and various disability plans, workers compensation and medical benefits to former or inactive employees, their beneficiaries and covered dependents, after employment but before retirement, under certain circumstances. In addition, Telesat provides defined contribution pension plans, under certain circumstances, for employees who are not eligible for the defined benefit pension plans.

The Company accrues the present value of its obligations under employee benefit plans and the related costs reduced by the fair value of plan assets. Pension costs and other retirement benefits are determined using the projected unit credit method prorated on service and management's best estimate of expected investment performance, salary escalation, retirement ages of employees and expected health care costs.

Pension plan assets are valued at fair value. The discount rate is based on the market interest rate of high quality bonds and is consistent with guidance described by the Canadian Institute of Actuaries in an Educational note dated September 2011. Past service costs arising from plan amendments are recognized immediately to the extent that the benefits are already vested, and otherwise are amortized on a straight-line basis over the average remaining vesting period. A valuation is performed at least every three years to determine the present value of the accrued pension and other retirement benefits.

Remeasurements arising from defined benefit plans comprise actuarial gains and losses and the return on plan assets (excluding interest). Telesat recognizes them immediately in other comprehensive income, which is included in the accumulated earnings, in the period in which they occur.

The current service costs and administration fees not related to asset management are included in operating expenses. The net interest expense (income) on the net defined benefit liability (asset) for the period is calculated by applying the discount rate used to measure the defined benefit obligation at the beginning of the period to the net defined benefit liability (asset) at the beginning of the period while taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. The net interest expense (income) is included in interest expense.

The pension expense for 2013 was determined based on membership data as at December 31, 2011. The accrued benefit obligation as at December 31, 2013 was determined based on the membership data as at December 31, 2012, extrapolated one year, and based on December 31, 2013 assumptions. For certain Canadian post-retirement benefits, the expense for 2013 was based on membership data as at September 30, 2012. For certain American post-retirement benefits, the expense for 2013 was based on membership data as at January 1, 2013. The accrued benefit obligation as at December 31, 2013 was determined based on membership data as at September 30, 2013, extrapolated three months, and based on December 31, 2013 assumptions. The most recent valuation of the pension plans for funding purposes was as of January 1, 2013. The next required valuation for the employee pension plan is as of January 1, 2014 while the pension plan for designated employees is due as of January 1, 2016. Valuations will be performed for both pension plans as of January 1, 2014.

In addition, employees who are not eligible for defined benefit pension plans may be eligible to participate in defined contribution pension plans. Payments to defined contribution pension plans are recognized as an expense when employees have rendered service entitling them to the Company contributions.



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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**4. SIGNIFICANT ACCOUNTING POLICIES – (continued)**

Telesat also provides health care and life insurance benefits for certain retired employees. These benefits are funded primarily on a pay-as-go basis, with the retiree paying a portion of the cost through contributions, deductibles and co-insurance provisions. Commencing in 2015, as a result of an amendment to one of the plans, Telesat will contribute to a health reimbursement account instead of providing the health care and life insurance benefits directly to certain retired employees.

***Share-Based Compensation Plan***

The Company offers an equity-settled share-based incentive plan for certain key employees under which it receives services from employees in exchange for equity instruments of the Company. The expense is based on the fair value of the awards granted using the Black-Scholes option pricing model. The expense is recognized over the vesting period, which is the period over which all of the specified vesting conditions are satisfied, with a corresponding increase in equity. For awards with graded vesting, the fair value of each tranche is recognized over the respective vesting period.

***Inventory***

Inventories are valued at the lower of cost and net realizable value and consist of finished goods and work in process. Cost for substantially all network equipment inventories is determined on a weighted average cost basis. Cost for work in process and certain one-of-a-kind finished goods are determined using the specific identification method.

***Income Taxes***

Income tax expense, comprised of current and deferred income tax, is recognized in income except to the extent it relates to items recognized in other comprehensive income or equity, in which case the income tax expense is recognized in other comprehensive income or equity, respectively.

Current income tax is measured at the amount expected to be paid to the taxation authorities, net of recoveries, based on the tax rates and laws enacted or substantively enacted at the balance sheet date.

Deferred taxes are the result of temporary differences arising between the tax bases of assets and liabilities and their carrying amount. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled, based on tax rates and laws that have been enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilized.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that the deferred tax assets will be realized. Unrecognized deferred tax assets are reassessed at each balance sheet date and recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets are netted against the deferred tax liabilities when they relate to income taxes levied by the same taxation authority on either:

i) the same taxable entity; or

ii) different taxable entities which intend to settle current tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**4. SIGNIFICANT ACCOUNTING POLICIES – (continued)**

Deferred tax liabilities are recognized for all taxable temporary differences except when the deferred tax liability arises from the initial recognition of goodwill or the initial recognition of an asset or liability in a transaction which is not a business combination. For taxable temporary differences associated with investments in subsidiaries, a deferred tax liability is recognized unless the parent can control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

*Future Changes in Accounting Policies*

The IASB periodically issues new accounting standards. The new standards determined to be applicable to the Company are disclosed below. The remaining standards have been excluded as they are not applicable.

*Recoverable amount disclosures for non-financial assets*

*Recoverable Amount Disclosures for Non-Financial Assets (Amendments to IAS 36)* was issued by the IASB on May 29, 2013. These amendments expand the disclosure requirements about the recoverable amount of impaired assets if the recoverable amount is based on fair value less costs of disposal. These amendments are effective for annual periods beginning on or after January 1, 2014. The Company is currently evaluating the impact of the amendments to IAS 36 on its consolidated financial statements.

*Financial instruments*

IFRS 9, *Financial Instruments* (“IFRS 9”) was issued by the IASB on October 28, 2010, and will replace IAS 39, *Financial Instruments: Recognition and Measurement* (“IAS 39”). IFRS 9 uses a single approach to determine whether a

financial asset is measured at amortized cost or fair value, replacing multiple rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments in the context of its business model and the contractual cash flow characteristics of the financial assets. Two measurement categories continue to exist to account for financial liabilities in IFRS 9, fair value through profit or loss (“FVTPL”) and amortized cost. Financial liabilities held-for-trading are measured at FVTPL, and all other financial liabilities are measured at amortized cost unless the fair value option is applied. The treatment of embedded derivatives under the new standard is consistent with IAS 39 and is applied to financial liabilities and non-derivative hosts not within the scope of this standard. The effective date for this standard has not been announced by the IASB. The Company is currently evaluating the impact of IFRS 9 on its consolidated financial statements.

#### *Levies*

IFRIC 21, *Levies* was issued by the IASB on May 20, 2013. IFRIC 21 provides guidance on accounting for levies in accordance with IAS 37, *Provisions, Contingent Liabilities and Contingent Assets*. The interpretation defines a levy as an outflow from an entity imposed by a government in accordance with legislation and confirms that an entity recognizes a liability for a levy only when the triggering event specified in the legislation occurs. This interpretation is effective for annual periods beginning on or after January 1, 2014 and is to be applied retrospectively. The Company is currently evaluating the impact of the interpretation on its consolidated financial statements.

## **5. CRITICAL ACCOUNTING JUDGMENTS AND ESTIMATES**

### *Critical judgments in applying accounting policies*

The following are the critical judgments made in applying the Company’s accounting policies which have the most significant effect on the amounts reported in the financial statements:

#### *Revenue recognition*

The Company’s accounting policy relating to revenue recognition is described in Note 4. The percentage of completion method is used for fixed price consulting revenue contracts and requires judgment by management to accurately determine costs incurred and costs required to complete contracts.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**5. CRITICAL ACCOUNTING JUDGMENTS AND ESTIMATES – (continued)**

*Uncertain income tax positions*

The Company operates in numerous jurisdictions and is subject to country-specific tax laws. Management uses significant judgment when determining the worldwide provision for tax, and estimates provisions for uncertain tax positions as the amounts expected to be paid based on a qualitative assessment of all relevant factors. In the assessment, management considers risk with respect to tax matters under active discussion, audit, dispute or appeal with tax authorities, or which are otherwise considered to involve uncertainty. Management reviews the provisions at each balance sheet date.

*Determining whether an arrangement contains a lease*

Management uses significant judgment in assessing whether each new arrangement contains a lease based on IFRIC 4. The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement at inception date, and whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. If contracts contain a lease arrangement, the leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

*Critical accounting estimates and assumptions*

The Company makes accounting estimates and assumptions that affect the carrying value of assets and liabilities, reported net income and disclosure of contingent assets and liabilities. Estimates and assumptions are based on historical experience, current events and other relevant factors, therefore, actual results may differ and differences could be material. The accounting estimates and assumptions critical to the determination of the amounts reported in the financial statements are as follows:

*Derivative financial instruments measured at fair value*

Derivative financial assets and liabilities measured at fair value were \$51.6 million and \$154.3 million, respectively, at December 31, 2013 (December 31, 2012 — \$109.3 million and \$282.9 million, respectively). Quoted market values are unavailable for the Company's financial instruments and, in the absence of an active market, the Company determines fair value for financial instruments based on prevailing market rates (bid and ask prices, as appropriate) for instruments with similar characteristics and risk profiles or internal or external valuation models, such as option pricing models and discounted cash flow analysis, using observable market-based inputs. The determination of fair value is affected significantly by the assumptions used for the amount and timing of estimated future cash flows and discount rates. As a result, the fair value of financial assets and liabilities and the amount of gains (losses) on changes in fair value of financial instruments recorded to net income could vary.

*Impairment of goodwill*

Goodwill represents \$2,446.6 million of total assets at December 31, 2013 and December 31, 2012. Determining whether goodwill is impaired requires an estimation of the Company's value. The Company's value requires management to estimate the future cash flows expected to arise from operations and to make assumptions regarding economic factors, tax rates and annual growth rates. Actual operating results and the related cash flows of the Company could differ from the estimates used for the impairment analysis.

*Impairment of intangible assets*

Intangible assets represent \$845.3 million of total assets at December 31, 2013 (December 31, 2012 — \$858.7 million). Impairment of intangible assets is tested annually or more frequently if indicators of impairment exist. The impairment analysis requires the Company to estimate the future cash flows expected to arise from operations and to make assumptions regarding economic factors, discount rates, tax rates and annual growth rates. Actual operating results and the related cash flows of the Company could differ from the estimates used for the impairment analysis.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**5. CRITICAL ACCOUNTING JUDGMENTS AND ESTIMATES – (continued)**

Where an impairment loss subsequently reverses, the carrying amount of the CGU or individual asset is increased to the revised estimate of its recoverable amount, so long as the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the CGU or individual asset in prior years.

The reversal of an impairment requires management to re-assess several indicators that led to the impairment. It requires the valuation of the recoverable amount by estimating the future cash flows expected to arise from the CGU or individual asset and the determination of a suitable discount rate in order to calculate its present value. Significant judgments are made in establishing these assumptions.

*Employee benefits*

The cost of defined benefit pension plans and other post-employment benefits, and the present value of the pension obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions which may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates, future pension increases and return on plan assets. Due to the complexity of the valuation, the underlying assumptions, and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed annually.

*Determination of useful life of satellites and finite life intangible assets*

The estimated useful life and depreciation method for satellites and finite life intangible assets are reviewed annually, with the effect of any changes in estimate being accounted for on a prospective basis. Any change in these estimates may have a significant impact on the amounts reported.

*Income taxes*

Management assesses the recoverability of deferred tax assets based upon an estimation of the Company's projected taxable income using enacted or substantially enacted tax laws, and its ability to utilize future tax deductions before they expire. Actual results could differ from expectations.

**6. SEGMENT INFORMATION**

Telesat operates in a single reportable industry segment, in which it provides satellite-based services to its broadcast, enterprise and consulting customers around the world.

The Company derives revenue from the following services:

**Broadcast** — distribution or collection of video and audio signals which include satellite transmission services, uplinking and downlinking services, occasional use services, and bundled and value added services such as digital encoding.

**Enterprise** — provision of satellite transmission services and ground network services for voice, data, image transmission and internet services around the world.

**Consulting and other** — all consulting services related to space and earth segments, government studies, satellite control services and research and development.

Revenue derived from the above service lines were as follows:

| Year ended December 31, | 2013      | 2012      | 2011      |
|-------------------------|-----------|-----------|-----------|
| Broadcast               | \$471,006 | \$439,410 | \$436,676 |
| Enterprise              | 402,377   | 380,496   | 341,884   |
| Consulting and other    | 23,513    | 25,904    | 29,801    |
| Revenue                 | \$896,896 | \$845,810 | \$808,361 |



Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****6. SEGMENT INFORMATION – (continued)*****Geographic Information***

Revenue by geographic region was based on the point of origin of the revenue (destination of the billing invoice), allocated as follows:

| Year ended December 31,      | 2013      | 2012      | 2011      |
|------------------------------|-----------|-----------|-----------|
| Canada                       | \$446,567 | \$417,383 | \$411,185 |
| United States                | 276,983   | 268,434   | 247,924   |
| Europe, Middle East & Africa | 81,143    | 74,952    | 75,887    |
| Asia & Australia             | 18,022    | 17,297    | 19,254    |
| Latin America & Caribbean    | 74,181    | 67,744    | 54,111    |
| Revenue                      | \$896,896 | \$845,810 | \$808,361 |

Telesat's satellites are in geosynchronous orbit. For disclosure purposes, the satellites have been classified based on ownership. Satellites, property and other equipment and intangible assets by geographic region are allocated as follows:

| As at December 31,                       | 2013        | 2012        |
|--|-------------|-------------|
| Canada                                   | \$1,657,350 | \$1,796,850 |
| United States                            | 208,821     | 236,605     |
| All others                               | 96,588      | 57,299      |
| Satellites, property and other equipment | \$1,962,759 | \$2,090,754 |

| As at December 31, | 2013      | 2012      |
|--------------------|-----------|-----------|
| Canada             | \$798,802 | \$813,976 |
| United States      | 33,416    | 31,736    |
| All others         | 13,068    | 12,985    |

Intangible assets      \$845,286    \$858,697

Other long-term financial assets and other long-term assets by geographic region are allocated as follows:

| As at December 31,               | 2013     | 2012      |
|----------------------------------|----------|-----------|
| Canada                           | \$68,055 | \$125,136 |
| All others                       | 7,951    | 6,399     |
| Other long-term financial assets | \$76,006 | \$131,535 |

| As at December 31      | 2013    | 2012    |
|------------------------|---------|---------|
| Canada                 | \$2,757 | \$4,184 |
| United States          | 8       | 508     |
| Other long-term assets | \$2,765 | \$4,692 |

Goodwill was not allocated to geographic regions in any of the years.

### *Major Customers*

For the year ended December 31, 2013, there were three significant customers each representing more than 10% of consolidated revenue (December 31, 2012 and 2011 — two customers).

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****7. OPERATING EXPENSES**

The Company's operating expenses are comprised of the following:

| Year ended December 31,                           | 2013      | 2012      | 2011      |
|---|-----------|-----------|-----------|
|   |           | Restated  | Restated  |
|   |           | (Note 3)  | (Note 3)  |
| Compensation and employee benefits <sup>(a)</sup> | \$79,051  | \$116,414 | \$61,958  |
| Other operating expenses <sup>(b)</sup>           | 43,960    | 47,555    | 48,110    |
| Cost of sales <sup>(c)</sup>                      | 78,051    | 81,910    | 77,900    |
| Operating expenses                                | \$201,062 | \$245,879 | \$187,968 |

(a) Compensation and employee benefits include salaries, bonuses, commissions, post-employment benefits and charges arising from share-based payments. The expense for the year ended December 31, 2013, includes \$1.5 million of compensation and benefit expense related to payments to certain employees in conjunction with a special cash distribution paid to the Company's shareholders (December 31, 2012 — \$52.5 million, December 31, 2011 — \$nil).

(b) Other operating expenses include general and administrative expenses, marketing expenses, in-orbit insurance expense, professional fees and facility costs.

(c) Cost of sales includes the cost of third-party capacity, the cost of equipment sales and costs directly attributable to the facilitation of customer contracts.

**8. OTHER OPERATING GAINS, NET**

| Year ended December 31,  | 2013   | 2012  | 2011      |
|--|--------|-------|-----------|
| Insurance proceeds <sup>(a)</sup>                              | \$—    | \$—   | \$135,019 |
| Impairment reversal (loss) on intangible assets (Note 15)      | 17,274 | 1,194 | (19,468)  |
| Gain on other post-employment benefit plan amendment (Note 24) | 9,786  | —     | —         |

|   |          |         |           |
|---|----------|---------|-----------|
| Gain on forgiveness of satellite performance incentive payments | —        | 5,474   | —         |
| Loss on disposal of assets                                      | (1,725 ) | (778 )  | (1,483 )  |
| Other operating gains, net                                      | \$25,335 | \$5,890 | \$114,068 |

The Company had insurance policies that provided coverage for a total, constructive total, or partial loss of Telstar 14R/Estrela do Sul 2. Following the launch of the satellite in May 2011, the Company determined that the north (a) solar array failed to fully deploy and promptly filed a notice of loss with its insurers. During the third quarter of 2011, the Company filed a claim under its policies to its insurers. In December 2011, the Company received insurance proceeds of USD \$132.7 million (\$135.0 million) from its insurers with respect to the claim.

## 9. INTEREST EXPENSE

The components of interest expense are as follows:

| Year ended December 31,                    | 2013      | 2012      | 2011      |
|--|-----------|-----------|-----------|
|  |           | Restated  | Restated  |
|  |           | (Note 3)  | (Note 3)  |
| Interest on indebtedness                   | \$173,522 | \$197,389 | \$181,428 |
| Interest on derivative instruments         | 46,349    | 45,877    | 62,124    |
| Interest on performance incentive payments | 4,453     | 4,142     | 4,361     |
| Interest on Senior Preferred Shares        | —         | 2,380     | 9,869     |
| Interest on promissory notes               | 66        | 9,884     | 1,291     |
| Interest on employee benefit plans         | 3,070     | 3,215     | 1,708     |
| Capitalized interest                       | (3,361 )  | (17,466 ) | (32,022 ) |
| Interest expense                           | \$224,099 | \$245,421 | \$228,759 |

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****10. INCOME TAXES**

| Year ended December 31,        | 2013     | 2012       | 2011     |
|--------------------------------|----------|------------|----------|
|                                |          | Restated   | Restated |
|                                |          | (Note 3)   | (Note 3) |
| Current tax expense (recovery) | \$50,039 | \$(1,565 ) | \$132    |
| Deferred tax expense           | 14,328   | 36,909     | 51,373   |
| Tax expense                    | \$64,367 | \$35,344   | \$51,505 |

A reconciliation of the statutory income tax rate, which is a composite of Canadian federal and provincial rates, to the effective income tax rate is as follows:

| Year ended December 31,   | 2013      | 2012     | 2011      |
|---|-----------|----------|-----------|
|   |           | Restated | Restated  |
|   |           | (Note 3) | (Note 3)  |
| Income before tax   | \$132,460 | \$59,703 | \$287,350 |
| Multiplied by the statutory income tax rates                          | 26.50 %   | 26.51 %  | 28.11 %   |
|   | 35,102    | 15,827   | 80,774    |
| Income tax recorded at rates different from the Canadian tax rate     | 1,125     | (2,391 ) | (408 )    |
| Permanent differences   | 24,388    | 2,849    | (9,316 )  |
| Effect on deferred tax balances due to change in income tax rates     | 196       | 25,420   | —         |
| Effect of temporary differences not recognized as deferred tax assets | 14,121    | (3,942 ) | (10,145 ) |
| Previously unrecognized tax losses and credits                        | (8,443 )  | —        | (8,977 )  |
| Reversal of tax reserve   | (2,045 )  | (2,224 ) | —         |
| Other   | (77 )     | (195 )   | (423 )    |
| Tax expense   | \$64,367  | \$35,344 | \$51,505  |
| Effective income tax rate   | 48.59 %   | 59.20 %  | 17.92 %   |

The tax effects of temporary differences between the carrying amounts of assets and liabilities for accounting purposes and the amounts used for tax purposes are presented below:

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| As at December 31,             | 2013        | 2012        |
|--------------------------------|-------------|-------------|
| Deferred tax assets            |             |             |
| Investment tax credit          | \$—         | \$4,063     |
| Foreign tax credit             | 18,513      | 14,977      |
| Financing charges              | 12,731      | 11,461      |
| Deferred revenue               | 2,229       | 3,298       |
| Loss carry forwards            | 19,829      | 22,807      |
| Employee benefits              | 7,581       | 14,180      |
| Other                          | 1,156       | 766         |
| Total deferred tax assets      | \$62,039    | \$71,552    |
| Deferred tax liabilities       |             |             |
| Capital assets                 | \$(300,640) | \$(297,661) |
| Intangibles                    | (235,449)   | (235,223)   |
| Finance charges                | (4,576 )    | (4,941 )    |
| Reserves                       | (2,346 )    | (3,428 )    |
| Derivative liabilities         | (24,211 )   | (15,462 )   |
| Total deferred tax liabilities | \$(567,222) | \$(556,715) |
| Deferred tax liabilities, net  | \$(505,183) | \$(485,163) |

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**10. INCOME TAXES – (continued)**

Deferred tax assets of \$10.0 million on the balance sheet relates to the U.S. tax jurisdiction.

*Losses and tax credits*

At December 31, 2013, the Company had no Canadian non-capital losses to carry forward as it utilized the remaining balance during the year. Also during the year, the Company utilized \$24.2 million of its capital losses carried forward to offset the capital gains recognized in the year. At December 31, 2013, the Company had \$96.6 million of capital losses remaining which may be only used against future capital gains. The deferred tax asset recognized in respect of the remaining losses carried forward was \$12.8 million as the Company expects to utilize our losses in the following year. These losses may be carried forward indefinitely.

The Company had \$21.4 million of foreign tax credits which may only be used to offset taxes payable. The deferred tax asset not recognized in respect of these credits was \$2.9 million. The credits will begin to expire in 2014.

The Company had U.S. tax losses carried forward of \$20.6 million which will expire between 2028 and 2031. A deferred tax asset of \$7.0 million with respect to these losses was recognized during the year as it is probable that the deferred tax assets related to the tax losses will be realized through a combination of future reversals of temporary differences and taxable income.

In addition, the Company had \$7.3 million of Brazil tax losses which may be carried forward indefinitely. The deferred tax asset not recognized in respect of these losses was \$2.5 million.

*Investments in subsidiaries*

As at December 31, 2013, the Company had temporary differences of \$38.8 million associated with investments in subsidiaries for which no deferred tax liabilities have been recognized, as the Company is able to control the timing of the reversal of these temporary differences and it is not probable that these differences will reverse in the foreseeable future.

## 11. TRADE AND OTHER RECEIVABLES

| As at December 31,                                   | 2013     | 2012     |
|--|----------|----------|
| Trade receivables                                    | \$43,697 | \$63,808 |
| Trade receivables due from related parties (Note 28) | 870      | 21       |
| Less: Allowance for doubtful accounts                | (2,887 ) | (2,951 ) |
| Net trade receivables                                | 41,680   | 60,878   |
| Other receivables                                    | 8,247    | 2,884    |
| Other receivables due from related parties (Note 28) | 339      | —        |
| Trade and other receivables                          | \$50,266 | \$63,762 |

### *Allowance for doubtful accounts*

The movement in the allowance for doubtful accounts was as follows:

| Year ended December 31,                            | 2013    | 2012    |
|--|---------|---------|
| Allowance for doubtful accounts, beginning of year | \$2,951 | \$3,740 |
| Provisions for impaired receivables                | 344     | 158     |
| Receivables written off during the year            | (300 )  | (671 )  |
| Foreign currency exchange differences              | (108 )  | (276 )  |
| Allowance for doubtful accounts, end of year       | \$2,887 | \$2,951 |



Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****12. PREPAID EXPENSES AND OTHER CURRENT ASSETS**

|   |          |          |
|---|----------|----------|
| As at December 31,                        | 2013     | 2012     |
| Prepaid expenses <sup>(a)</sup>           | \$12,775 | \$16,400 |
| Income tax recoverable                    | 1,183    | 1,233    |
| Inventory <sup>(b)</sup>                  | 4,407    | 5,013    |
| Deferred charges <sup>(c)</sup>           | 300      | 300      |
| Prepaid expenses and other current assets | \$18,665 | \$22,946 |

(a) Prepaid expenses are primarily comprised of prepaid satellite in-orbit insurance, prepaid interest on long-term indebtedness and prepaid license fees.

(b) At December 31, 2013, inventory consists of \$4.2 million of finished goods (December 31, 2012 — \$4.9 million) and \$0.2 million of work in process (December 31, 2012 — \$0.1 million). During the year, \$20.7 million was recognized as cost of equipment sales and recorded as an operating expense (December 31, 2012 — \$21.1 million, December 31, 2011 — \$18.3 million).

(c) Deferred charges include deferred financing charges relating to the Revolving Credit Facility (see Note 19).

**13. OTHER LONG-TERM ASSETS**

|                                      |         |         |
|--------------------------------------|---------|---------|
| As at December 31,                   | 2013    | 2012    |
| Prepaid satellite in-orbit insurance | \$—     | \$1,325 |
| Deferred charges                     | 673     | 1,061   |
| Income tax recoverable               | 1,779   | 1,779   |
| Other                                | 313     | 527     |
| Other long-term assets               | \$2,765 | \$4,692 |

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****14. SATELLITES, PROPERTY AND OTHER EQUIPMENT**

|  | Satellites     | Property<br>and other<br>equipment | Assets under<br>construction | Total          |
|--|----------------|------------------------------------|------------------------------|----------------|
| Cost at January 1, 2012  | \$2,314,113    | \$ 193,463                         | \$ 380,205                   | \$2,887,781    |
| Additions  | —              | 2,098                              | 146,633                      | 148,731        |
| Disposals/retirements  | —              | (6,917 )                           | —                            | (6,917 )       |
| Reclassifications and transfers from assets under construction                   | 267,834        | 12,856                             | (280,690 )                   | —              |
| Impact of currency translation   | —              | (610 )                             | (20 )                        | (630 )         |
| Cost at December 31, 2012 and January 1, 2013                                    | \$2,581,947    | \$ 200,890                         | \$ 246,128                   | \$3,028,965    |
| Additions  | —              | 2,732                              | 81,186                       | 83,918         |
| Disposals/retirements  | —              | (4,753 )                           | —                            | (4,753 )       |
| Reclassifications and transfers from assets under construction                   | 266,982        | 14,822                             | (281,804 )                   | —              |
| Impact of currency translation   | —              | 751                                | 668                          | 1,419          |
| Cost at December 31, 2013  | \$2,848,929    | \$ 214,442                         | \$ 46,178                    | \$3,109,549    |
| Accumulated depreciation and impairment at January 1, 2012                       | \$(660,764 )   | \$(75,102 )                        | \$ —                         | \$(735,866 )   |
| Depreciation   | (191,471 )     | (17,214 )                          | —                            | (208,685 )     |
| Disposals/retirements  | —              | 6,003                              | —                            | 6,003          |
| Impact of currency translation   | —              | 337                                | —                            | 337            |
| Accumulated depreciation and impairment at December 31, 2012 and January 1, 2013 | \$(852,235 )   | \$(85,976 )                        | \$ —                         | \$(938,211 )   |
| Depreciation   | (194,310 )     | (16,841 )                          | —                            | (211,151 )     |
| Disposals/retirements  | —              | 3,042                              | —                            | 3,042          |
| Impact of currency translation   | —              | (470 )                             | —                            | (470 )         |
| Accumulated depreciation and impairment at December 31, 2013                     | \$(1,046,545 ) | \$(100,245 )                       | \$ —                         | \$(1,146,790 ) |
| Net carrying values  |                |                                    |                              |                |
| At December 31, 2012   | \$1,729,712    | \$ 114,914                         | \$ 246,128                   | \$2,090,754    |
| At December 31, 2013   | \$1,802,384    | \$ 114,197                         | \$ 46,178                    | \$1,962,759    |

Substantially all of the Company's satellites, property and other equipment have been pledged as security as a requirement of the Company's Senior Secured Credit Facilities (Note 19).

Borrowing costs of \$3.4 million arising on financing were capitalized for the year ended December 31, 2013 (December 31, 2012 — \$17.5 million, December 31, 2011 — \$32.0 million). The average capitalization rate was 6% (7% in 2012, 8% in 2011), representing the Company's weighted average cost of debt.

No impairment was recognized for the years ended December 31, 2011, 2012 and 2013.

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****15. INTANGIBLE ASSETS**

The intangible assets are split between assets with finite and indefinite lives.

The indefinite life intangible assets are summarized below.

|   | Orbital slots | Trade name | Total indefinite life intangibles |
|---|---------------|------------|-----------------------------------|
| Cost at January 1, 2012   | \$ 598,453    | \$ 17,000  | \$ 615,453                        |
| Additions   | —             | —          | —                                 |
| Impact of currency translation                                  | (861 )        | —          | (861 )                            |
| Cost at December 31, 2012 and January 1, 2013                   | \$ 597,592    | \$ 17,000  | \$ 614,592                        |
| Additions   | 1,061         | —          | 1,061                             |
| Disposals   | —             | —          | —                                 |
| Impact of currency translation                                  | 2,072         | —          | 2,072                             |
| Cost at December 31, 2013                                       | \$ 600,725    | \$ 17,000  | \$ 617,725                        |
| Accumulated impairment at January 1, 2012                       | \$ (19,568 )  | \$ —       | \$ (19,568 )                      |
| Impairment reversal   | 1,194         | —          | 1,194                             |
| Accumulated impairment at December 31, 2012 and January 1, 2013 | \$ (18,374 )  | \$ —       | \$ (18,374 )                      |
| Impairment reversal   | 17,274        | —          | 17,274                            |
| Accumulated impairment at December 31, 2013                     | \$ (1,100 )   | \$ —       | \$ (1,100 )                       |
| Net carrying values   |               |            |                                   |
| At December 31, 2012  | \$ 579,218    | \$ 17,000  | \$ 596,218                        |
| At December 31, 2013  | \$ 599,625    | \$ 17,000  | \$ 616,625                        |

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****15. INTANGIBLE ASSETS – (continued)**

The finite life intangible assets are summarized below.

|  | Revenue<br>backlog | Customer<br>relationships | Customer<br>contracts | Transponder<br>rights | Other     | Total finite<br>life<br>intangibles |   |
|--|--------------------|---------------------------|-----------------------|-----------------------|-----------|-------------------------------------|---|
| Cost at January 1, 2012  | \$ 268,337         | \$ 198,077                | \$ 12,618             | \$ 28,497             | \$ 1,335  | \$ 508,864                          |   |
| Additions  | —                  | —                         | 63                    | —                     | 103       | 166                                 |   |
| Impact of currency translation   | (88                | ) (63                     | ) —                   | —                     | (157      | ) (308                              | ) |
| Cost at December 31, 2012 and<br>January 1, 2013                                       | \$ 268,249         | \$ 198,014                | \$ 12,681             | \$ 28,497             | \$ 1,281  | \$ 508,722                          |   |
| Additions  | —                  | —                         | 7                     | —                     | —         | 7                                   |   |
| Disposals  | —                  | (2,375                    | ) —                   | (11,779               | ) —       | (14,154                             | ) |
| Impact of currency translation   | 211                | 155                       | —                     | —                     | (85       | ) 281                               |   |
| Cost at December 31, 2013  | \$ 268,460         | \$ 195,794                | \$ 12,688             | \$ 16,718             | \$ 1,196  | \$ 494,856                          |   |
| Accumulated amortization and<br>impairment at January 1, 2012                          | \$ (138,212        | ) \$ (55,198              | ) \$ (39              | ) \$ (14,952          | ) \$ (270 | ) \$ (208,671                       | ) |
| Amortization   | (22,564            | ) (11,005                 | ) (845                | ) (3,147              | ) (92     | ) (37,653                           | ) |
| Impairment   | —                  | —                         | —                     | —                     | —         | —                                   |   |
| Impact of currency translation   | 35                 | 8                         | —                     | —                     | 38        | 81                                  |   |
| Accumulated amortization and<br>impairment at December 31, 2012<br>and January 1, 2013 | \$ (160,741        | ) \$ (66,195              | ) \$ (884             | ) \$ (18,099          | ) \$ (324 | ) \$ (246,243                       | ) |
| Amortization   | (19,983            | ) (10,859                 | ) (857                | ) (924                | ) (98     | ) (32,721                           | ) |
| Impairment   | —                  | —                         | —                     | —                     | —         | —                                   |   |
| Retirements  | —                  | 1,206                     | —                     | 11,779                | —         | 12,985                              |   |
| Impact of currency translation   | (194               | ) (58                     | ) —                   | —                     | 36        | (216                                | ) |
| Accumulated amortization and<br>impairment at December 31, 2013                        | \$ (180,918        | ) \$ (75,906              | ) \$ (1,741           | ) \$ (7,244           | ) \$ (386 | ) \$ (266,195                       | ) |
| Net carrying values  |                    |                           |                       |                       |           |                                     |   |
| At December 31, 2012   | \$ 107,508         | \$ 131,819                | \$ 11,797             | \$ 10,398             | \$ 957    | \$ 262,479                          |   |
| At December 31, 2013   | \$ 87,542          | \$ 119,888                | \$ 10,947             | \$ 9,474              | \$ 810    | \$ 228,661                          |   |

The total combined indefinite and finite life intangible assets are summarized below.

|                                | December 31, 2013 |   |                       | December 31, 2012 |   |                       |
|--------------------------------|-------------------|---|-----------------------|-------------------|---|-----------------------|
|                                | Cost              | Accumulated<br>amortization and<br>impairment | Net carrying<br>value | Cost              | Accumulated<br>amortization and<br>impairment | Net carrying<br>value |
| Indefinite life<br>intangibles | \$617,725         | \$ (1,100 )                                   | \$ 616,625            | \$614,592         | \$ (18,374 )                                  | \$ 596,218            |
| Finite life intangibles        | 494,856           | (266,195 )                                    | 228,661               | 508,722           | (246,243 )                                    | 262,479               |
| Total intangibles              | \$1,112,581       | \$ (267,295 )                                 | \$ 845,286            | \$1,123,314       | \$ (264,617 )                                 | \$ 858,697            |

The orbital slots represent a right to operate satellites in a given longitudinal coordinate in space, where geostationary orbit may be achieved. They are limited in availability and represent a scarce resource. Usage of orbital slots is licensed through the International Telecommunications Union. Satellite operators can generally expect, with a relatively high level of certainty, continued occupancy of an assigned orbital slot either during the operational life of an existing orbiting satellite or upon replacement by a new satellite once the operational life of the existing orbiting satellite is over. As a result of the expectancy right to maintain the once awarded orbital slots, an indefinite life is typically associated with orbital slots.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**15. INTANGIBLE ASSETS – (continued)**

The Company's trade name has a long and established history, a strong reputation and has been synonymous with quality and growth within the satellite industry. It has been assigned an indefinite life because of expected ongoing future use.

The following are the remaining useful lives of the intangible assets:

|                        | <b>Years</b> |
|------------------------|--------------|
| Revenue backlog        | 2 to 11      |
| Customer relationships | 5 to 15      |
| Transponder rights     | 8            |
| Customer contracts     | 2 to 13      |
| Concession rights      | 7 to 10      |
| Patent                 | 12           |

All of the Company's intangible assets have been pledged as security as a requirement of the Company's Senior Secured Credit Facilities (Note 19).

*Impairment*

Finite life intangible assets are assessed at the Company's CGU level. Indefinite life intangible assets are tested for impairment at the individual asset level. The annual impairment tests for these assets were performed in the fourth quarter of 2011, 2012 and 2013 in accordance with the policy described in Note 4.

In 2011, an impairment of \$19.5 million was recognized on orbital slots mainly due to an increase in discount rates.

In 2012 and 2013, \$1.2 million and \$17.3 million, respectively, of the impairment were reversed due to a decrease in the discount rate.

No impairment loss was recognized in 2012 or 2013.

The recoverable amount for indefinite life intangible assets, which is equal to the fair value less disposal costs, was calculated using the following assumptions:

|               | 2013   | 2012   | 2011   |
|---------------|--------|--------|--------|
| Discount rate | 10.00% | 10.50% | 10.75% |

Some of the more sensitive assumptions used, including the forecasted cash flows and the discount rate, could have yielded different estimates of the recoverable amount. Actual operating results and the related cash flows of the Company could differ from the estimated operating results and related cash flows used in the impairment analysis. Had different estimates been used, it could have resulted in a different fair value.



Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****16. GOODWILL**

The Company carries goodwill at its cost of \$2,446.6 million with no accumulated impairment losses since acquisition.

*Impairment*

Goodwill is tested for impairment at the entity level because that represents the lowest level at which goodwill supports the Company's operations and is monitored internally. The annual impairment test on goodwill was performed in the fourth quarter of 2011, 2012, and 2013 in accordance with the policy described in Note 4. The Company's recoverable amount exceeded the carrying value therefore, no impairment was recognized. The most significant assumptions used in the impairment test were as follows:

|                           | 2013   | 2012   | 2011   |
|---------------------------|--------|--------|--------|
| Discount rate             | 10.00% | 10.50% | 10.75% |
| Terminal year growth rate | 3.00 % | 3.00 % | 3.00 % |

Some of the more sensitive assumptions used, including the forecasted cash flows and the discount rate, could have yielded different estimates of the recoverable amount. Actual operating results and the related cash flows of the Company could differ from the estimated operating results and related cash flows used in the impairment analysis. Had different estimates been used, it could have resulted in a different fair value.

**17. OTHER CURRENT LIABILITIES**

|                    |          |          |
|--------------------|----------|----------|
| As at December 31, | 2013     | 2012     |
| Deferred revenue   | \$79,606 | \$74,613 |

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|                             |           |          |
|-----------------------------|-----------|----------|
| Decommissioning liabilities | 124       | 133      |
| Uncertain tax positions     | 2,023     | 2,023    |
| Income taxes payable        | 39,261    | 251      |
| Other                       | 1,044     | 910      |
| Other current liabilities   | \$122,058 | \$77,930 |

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****18. OTHER LONG-TERM LIABILITIES**

| As at December 31,                                 | 2013      | 2012      |
|--|-----------|-----------|
| Deferred revenue                                   | \$313,746 | \$336,488 |
| Net defined benefit plan obligations (see Note 24) | 27,375    | 59,589    |
| Uncertain tax positions                            | 175       | 2,220     |
| Unfavorable backlog                                | —         | 61        |
| Decommissioning liabilities <sup>(a)</sup>         | 1,528     | 1,468     |
| Other  | 2,361     | 2,406     |
| Other long-term liabilities                        | \$345,185 | \$402,232 |

The current and long-term decommissioning liabilities on property and equipment was \$1.7 million (December 31, 2012 — \$1.6 million). The decommissioning liabilities are for the restoration of leased buildings and teleports.

(a) During the year, \$0.1 million (December 31, 2012 — \$0.1 million) was recorded as interest expense with no decommissioning liabilities derecognized (December 31, 2012 — \$0.1 million derecognized). It is expected that the decommissioning liabilities will come to maturity between December 2014 and April 2062.

**19. INDEBTEDNESS**

| As at December 31,   | 2013        | 2012        |
|--|-------------|-------------|
| Senior Secured Credit Facilities <sup>(a)</sup>  |             |             |
| Revolving Credit Facility  | \$—         | \$—         |
| Term Loan A  | 475,000     | 500,000     |
| Term Loan B – U.S. Facility (December 31, 2013 – USD \$1,732,657, December 31, 2012 – USD \$1,716,375) | 1,840,601   | 1,702,816   |
| Term Loan B – Canadian Facility  | 138,950     | 174,125     |
| 6.0% Senior Notes (USD \$900,000) <sup>(b)</sup>   | 956,070     | 892,890     |
| 12.5% Senior Subordinated Notes (December 31, 2012 – USD \$217,175) <sup>(c)</sup>                     | —           | 215,460     |
|  | 3,410,621   | 3,485,291   |
| Less: deferred financing costs, interest rate floors, prepayment options and premiums <sup>(d)</sup>   | (68,755 )   | (78,361 )   |
|  | 3,341,866   | 3,406,930   |
| Less: current indebtedness   | (57,364 )   | (31,953 )   |
| Long-term indebtedness   | \$3,284,502 | \$3,374,977 |

On March 28, 2012, Telesat Canada entered into a new Credit Agreement with a syndicate of banks which provides for the extension of credit under the Senior Secured Credit Facilities as described below. All obligations under the Credit Agreement are guaranteed by the Company and certain of Telesat Canada's existing subsidiaries (the "Guarantors"). The obligations under the Credit Agreement and the guarantees of those obligations are secured, subject to certain exceptions, by first priority liens and security interest in the assets of Telesat Canada and the Guarantors. The Credit Agreement contains covenants that restrict the ability of Telesat Canada and certain of its subsidiaries to take specified actions, including, among other things and subject to certain significant exceptions: creating liens, incurring indebtedness, making investments, engaging in mergers, selling property, paying dividends, entering into sales-leaseback transactions, creating subsidiaries, repaying subordinated debt or amending organizational documents. The Credit Agreement requires Telesat Canada to comply with a maximum senior secured leverage ratio. The Credit Agreement also contains customary affirmative covenants and events of default.

Also on March 28, 2012, the Company terminated and paid all outstanding amounts under its previously existing credit facilities dated October 31, 2007, which included the Canadian Term Loan, U.S. Term Loan and U.S. Term Loan II Facilities. The deferred financing costs which were capitalized with the carrying value of the previous Senior Secured Credit Facilities, were expensed resulting in a loss on refinancing of \$21.9 million.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**19. INDEBTEDNESS – (continued)**

On May 14, 2012, Telesat Canada issued, through a private placement, USD \$700 million of 6.0% Senior Notes which mature on May 15, 2017. On October 29, 2012, an additional USD \$200 million of 6.0% Senior Notes were issued through a private placement. The additional USD \$200 million of Senior Notes were priced at 103.5% of the principal amount and held the same terms and conditions as those issued on May 14, 2012. The 6.0% Senior Notes are subordinated to Telesat Canada's existing and future secured indebtedness, including obligations under its Senior Secured Credit Facilities, and are governed under the 6.0% Senior Notes Indenture. The net proceeds of the offering, along with available cash on hand, were used to pay all holders of the 11.0% Senior Notes due November 1, 2015, issued under an indenture dated as of June 30, 2008, and to pay certain financing costs and redemption premiums as well as to pay certain indebtedness owed to principal shareholders. The tender and redemption premiums, along with the deferred financing costs which were capitalized with the carrying value of the previous 11.0% Senior Notes, were expensed resulting in a loss on refinancing of \$54.3 million.

On April 2, 2013, Telesat amended its Senior Secured Credit Facilities. The amendment to the Senior Secured Credit Facilities converted \$34 million from Canadian to U.S. dollars and decreased the interest rate on the Term Loan B — Canadian Facility ("Canadian TLB Facility") and the Term Loan B — U.S. Facility ("U.S. TLB Facility") by 0.50%. The amendment also decreased the interest rate floors on the debt to 0.75% and 1.00% for the U.S. TLB Facility and the Canadian TLB Facility, respectively. The permitted leverage ratio to incur first lien debt is now 4.25:1.00 which represents a change from the prior 4.00:1.00 senior secured leverage ratio test in the Credit Agreement. Additional debt issue costs of \$6.7 million and \$0.5 million were incurred with the amendment of the U.S. TLB Facility and Canadian TLB Facility, respectively.

On May 1, 2013, Telesat redeemed all outstanding 12.5% Senior Subordinated Notes at a price equal to 106.25% of the principal amount from cash on-hand. The redemption premiums, along with the deferred financing costs which were capitalized in the carrying value, were expensed resulting in a net loss on financing of \$18.5 million.

The Senior Secured Credit Facilities are secured by substantially all of Telesat's assets. The Credit Agreement (a) requires Telesat Canada to comply with a maximum senior secured leverage ratio. At December 31, 2012 and December 31, 2013, Telesat was in compliance with this covenant.

Each tranche of the Senior Secured Credit Facilities is subject to mandatory principal repayment requirements, which, in the initial years, are generally an annual amount representing  $\frac{1}{4}$  of 1% of the initial aggregate principal amount, payable quarterly. The maturity of the Senior Secured Credit Facilities will be accelerated if Telesat Canada's existing 6.0% Senior Notes due in 2017 or certain refinancing thereof are not repurchased, redeemed, refinanced or deferred before the date that is 91 days prior to the maturity date of such notes. In 2012, the terms included that the maturity of the Senior Secured Credit Facilities would accelerate if the 12.5% Senior Subordinated Notes due in 2017 were not repurchased, redeemed, refinanced or deferred before the date that is 91 days prior to the maturity date of such notes. As the 12.5% Senior Subordinated Notes were repurchased in May 2013, this term has been eliminated.

The Senior Secured Credit Facilities have several tranches which are described below:

A Revolving Credit Facility (the "Revolving Facility") of up to \$140 million in Canadian or U.S. dollars is available to Telesat. This Revolving Facility matures on March 28, 2017 and is available to be drawn at any time. Loans under the Revolving Facility bear interest at a floating rate plus an applicable margin of 2.00% for prime rate and (i) Alternative Base Rate ("ABR") loans and 3.00% for Bankers Acceptance ("BA") and Eurodollar loans. The Revolving Facility has an unused commitment fee of 50 basis points. As of December 31, 2013, other than \$0.2 million (December 31, 2012 — \$0.2 million) in drawings related to letters of credit, there were no borrowings under this facility.

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(ii) The Term Loan A Facility (“TLA Facility”) is a \$500 million loan maturing on March 28, 2017. Loans under this facility bear interest at a floating rate of the BA plus an applicable margin of 3.00%. Mandatory principal repayments of \$25.0 million were made in 2013. The weighted average effective interest rate was 4.61% (nine-month period ended December 31, 2012 — 4.62%).

(iii) The U.S. TLB Facility is a USD \$1,746 million (December 31, 2012 — USD \$1,725 million) loan maturing on March 28, 2019. The outstanding borrowings under the U.S. TLB Facility currently bear interest at a floating rate of LIBOR, but not less than 0.75% (December 31, 2012 — 1.00%), plus an applicable margin of 2.75% (December 31, 2012 — 3.25%). Mandatory principal repayments of \$18.2 million were made in 2013. The weighted average effective interest rate was 4.54% (nine-month period ended December 31, 2012 — 4.97%).

(iv) The Canadian TLB Facility is a \$140 million (December 31, 2012 — \$175 million) loan maturing on March 28, 2019. The outstanding borrowings under the Canadian TLB Facility currently bear interest at a floating rate of the BA borrowing, but not less than 1.00% (December 31, 2012 — 1.25%), plus an applicable margin of 3.25% (December 31, 2012 — 3.75%). Mandatory principal repayments of \$1.5 million were made in 2013. The weighted average effective interest rate was 5.51% (nine-month period ended December 31, 2012 — 5.61%).

(b) The Senior Notes bear interest at an annual rate of 6.0% and are due May 15, 2017. The total balance of the Senior Notes is USD \$900 million, with USD \$700 million issued on May 14, 2012, and an additional USD \$200 million issued on October 29, 2012. The Senior Notes include covenants or terms that restrict the Company’s ability to, among other things: (i) incur additional indebtedness, (ii) incur liens, (iii) pay dividends or make certain restricted payments, investments or acquisitions, (iv) enter into certain transactions with affiliates, (v) modify or cancel satellite insurance, (vi) effect mergers with another entity, and (vii) redeem the Senior Notes prior to May 15, 2014, in each case subject to exceptions provided for in the Senior Notes indenture. The weighted average effective interest rate was 5.99% (seven-month period ended December 31, 2012 — 6.13%).

(c) The Senior Subordinated Notes bore an interest at a rate of 12.5% and were redeemed on May 1, 2013. The Senior Subordinated Notes included covenants or terms that restricted Telesat’s ability to, among other things: (i) incur additional indebtedness, (ii) incur liens, (iii) pay dividends or make certain other restricted payments, investments or acquisitions, (iv) enter into certain transactions with affiliates, (v) modify or cancel the Company’s satellite insurance, (vi) effect mergers with another entity, and (vii) redeem the Senior Subordinated Notes prior to May 1,

2013, in each case subject to exceptions provided in the Senior Subordinated Notes indenture. The weighted average effective interest rate was 12.66% for the year ended December 31, 2012.

(d) The TLA Facility, U.S. TLB Facility, Canadian TLB Facility, Senior Notes and Senior Subordinated Notes are presented on the balance sheet net of related deferred financing costs of \$43.7 million (December 31, 2012 — \$51.6 million). The indenture agreements for the Senior Notes and Senior Subordinated Notes contain provisions for certain prepayment options (Note 22) and premiums which were fair valued at the time of debt issuance.

The fair value of the prepayment options related to the 6.0% Senior Notes was allocated to indebtedness at their inception date. The aggregate impact of the prepayment options related to the 6.0% Senior Notes issued on May 14, 2012 and October 29, 2012 was a \$5.6 million increase to the indebtedness. The prepayment option fair value initially allocated to indebtedness is subsequently amortized using the effective interest method and had a carrying amount of \$4.1 million at December 31, 2013 (December 31, 2012 — \$5.2 million).

The initial fair value impact, in June 2008, on the prepayment options on the 12.5% Senior Subordinated Notes was an increase to the indebtedness of \$2.7 million. This liability was subsequently amortized using the effective interest method with a carrying amount of \$1.8 million at December 31, 2012. The unamortized amount was derecognized in May 2013 upon the repayment of the 12.5% Senior Subordinated Notes.



Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****19. INDEBTEDNESS – (continued)**

The fair value impact of the premiums on the 6.0% Senior Notes was an increase to indebtedness of \$7.0 million. This liability is subsequently amortized using the effective interest method with a carrying amount of \$5.4 million at December 31, 2013 (December 31, 2012 — \$6.8 million).

The initial fair value impact, in March 2012, of the interest rate floors on the U.S. TLB Facility was a decrease to the indebtedness of \$44.3 million. This asset is subsequently amortized using the effective interest method with a carrying amount of \$33.3 million at December 31, 2013 (December 31, 2012 — \$39.0 million).

The initial fair value impact, in March 2012, of the interest rate floors on the Canadian TLB Facility was a decrease to the indebtedness of \$1.7 million. This asset is subsequently amortized using the effective interest method with a carrying amount of \$1.3 million at December 31, 2013 (December 31, 2012 — \$1.6 million).

The short-term and long-term portions of deferred financing costs, prepayment options, interest rate floors and premiums are as follows:

| As at December 31,                                       | 2013      | 2012      |
|--|-----------|-----------|
| Short-term deferred financing costs                      | \$9,104   | \$8,795   |
| Long-term deferred financing costs                       | 34,561    | 42,785    |
|  | \$43,665  | \$51,580  |
| Short-term interest rate floors                          | \$6,059   | \$5,867   |
| Long-term interest rate floors                           | 28,535    | 34,683    |
|  | \$34,594  | \$40,550  |
| Short-term prepayment option – Senior Notes              | \$(1,121) | \$(1,071) |
| Short-term prepayment option – Senior Subordinated Notes | —         | (283)     |
| Long-term prepayment option – Senior Notes               | (3,004)   | (4,125)   |
| Long-term prepayment option – Senior Subordinated Notes  | —         | (1,515)   |
|  | \$(4,125) | \$(6,994) |

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|   |  |            |            |
|---|--|------------|------------|
| Short-term premiums – Senior Notes  |  | \$(1,461 ) | \$(1,396 ) |
| Long-term premiums – Senior Notes   |  | (3,918 )   | (5,379 )   |
|   |  | \$(5,379 ) | \$(6,775 ) |
| Deferred financing costs, interest rate floors, prepayment options and premiums |  | \$68,755   | \$78,361   |

The outstanding balance of indebtedness, excluding deferred financing costs, interest rate floors, prepayment options and premiums will be repaid as follows (in millions of Canadian dollars):

| 2014   | 2015   | 2016   | 2017      | 2018   | Thereafter | Total     |
|--------|--------|--------|-----------|--------|------------|-----------|
| \$69.9 | \$69.9 | \$94.9 | \$1,276.0 | \$19.9 | \$1,880.0  | \$3,410.6 |

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****20. SHARE CAPITAL**

The number of shares and stated value of the outstanding shares were as follows:

|   | December 31, 2013 |              | December 31, 2012 |              |
|---|-------------------|--------------|-------------------|--------------|
|   | Number of shares  | Stated value | Number of shares  | Stated value |
| Common Shares                             | 74,252,460        | \$ 340,602   | 74,252,460        | \$ 340,602   |
| Voting Participating Preferred Shares     | 7,034,444         | 77,995       | 7,034,444         | 77,995       |
| Non-Voting Participating Preferred Shares | 38,237,157        | 238,053      | 38,203,571        | 237,787      |
| Director Voting Preferred Shares          | 1,000             | 10           | 1,000             | 10           |
| Share capital                             |                   | \$656,660    |                   | \$656,394    |

With the closing of the new Senior Secured Credit Facilities on March 28, 2012, as described in Note 19, the Company declared and paid a special cash distribution to its Common, Voting Participating Preferred, and Non-Voting Participating Preferred shareholders, as a return of capital, in the amount of \$656.5 million.

In December 2012, certain members of senior management exercised their stock options granted under the Company's stock incentive plan in exchange for 2,249,747 Non-Voting Preferred Shares with a stated value of \$14.8 million.

In January 2013, dividends were declared on the Director Voting Preferred Shares.

In April 2013, 83,204 share appreciation rights ("SARs") were exercised in relation to the stock options granted under the Company's stock incentive plan for 24,638 Non-Voting Participating Preferred Shares with a stated value of \$0.2 million.

In July 2013, 8,948 stock options granted under the Company's stock incentive plan were exercised for 8,948 Non-Voting Participating Preferred Shares in exchange for \$0.1 million.

There were no changes to the rights, privileges or conditions associated to each class of shares.

There were no changes in the number of shares issued in any class of shares in 2012 or 2013, with the exception of the changes noted above for the Non-Voting Participating Preferred Shares.

The authorized share capital of the Company is comprised of: (i) an unlimited number of Common Shares, of Voting Participating Preferred Shares, of Non-Voting Participating Preferred Shares, of Redeemable Common Shares, and of Redeemable Non-Voting Participating Preferred Shares, and (ii) 1,000 Director Voting Preferred Shares. None of the Redeemable Common Shares or Redeemable Non-Voting Participating Preferred Shares has been issued as at December 31, 2013. The Company's share-based compensation plans have authorized the grant of up to 12,861,375 options (December 31, 2012 — 8,824,646 options) to purchase Non-Voting Participating Preferred Shares (see Note 23).

### *Common Shares*

The holders of the Common Shares are entitled to receive notice of and to attend all annual and special meetings of the shareholders of the Company and to one vote in respect of each common share held on all matters at all such meetings, except in respect of a class vote applicable only to the shares of any other class, in respect of which the common shareholders shall have no right to vote. The holders of the Common Shares are entitled to receive dividends as may be declared by the Board of Directors of the Company, and are entitled to share in the distribution of the assets of the Company upon liquidation, winding-up or dissolution, subject to the rights, privileges and conditions attaching to any other class of shares ranking in order of priority. The Common Shares are convertible at the holders' option, at any time, into Voting Participating Preferred Shares or Non-Voting Participating Preferred Shares, on a one-for-one basis. The Common Shares have no par value.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**20. SHARE CAPITAL – (continued)**

*Voting Participating Preferred Shares*

The rights, privileges and conditions of the Voting Participating Preferred Shares are identical in all respects to those of the Common Shares, except for the following:

The holders of Voting Participating Preferred Shares are not entitled to vote at meetings of the shareholders of the Company on resolutions electing directors.

For all other meetings of the shareholders of the Company, the holders of Voting Participating Preferred Shares are entitled to a variable number of votes per Voting Participating Preferred Share based on the number of Voting Participating Preferred Shares, Non-Voting Participating Preferred Shares and Redeemable Non-Voting Participating Preferred Shares outstanding on the record date of the given meeting of the shareholders of the Company.

The Voting Participating Preferred Shares are convertible, at any time, at the holders' option into Common Shares or Non-Voting Participating Preferred Shares on a one-for-one basis as long as the result of such conversion does not cause the Company to cease to be a "qualified corporation" within the meaning of the Canadian Telecommunication Common Carrier Ownership and Control Regulations pursuant to the Telecommunications Act (Canada).

The Voting Participating Preferred Shares have no par value.

*Non-Voting Participating Preferred Shares*

The rights, privileges and conditions of the Non-Voting Participating Preferred Shares are identical in all respects to those of the Common Shares, except for the following:

The holders of Non-Voting Participating Preferred Shares are not entitled to vote on any matter at meetings of the shareholders of the Company, except in respect of a class vote applicable only to the Non-Voting Participating Preferred Shares.

The Non-Voting Participating Preferred Shares are convertible, at any time, at the holders' option into Common Shares or Voting Participating Preferred Shares on a one-for-one basis as long as the result of such conversion does not cause the Company to cease to be a "qualified corporation" within the meaning of the Canadian Telecommunication Common Carrier Ownership and Control Regulations pursuant to the Telecommunications Act (Canada).

The Non-Voting Participating Preferred Shares have no par value.

### ***Director Voting Preferred Shares***

The rights, privileges and conditions of the Director Voting Preferred Shares are identical in all respects to those of the Common Shares, except for the following:

The holders of Director Voting Preferred Shares are entitled to receive notice of and to attend all meetings of the shareholders of the Company at which directors of the Company are to be elected. The holders of the Director Voting Preferred Shares are not entitled to attend meetings of the shareholders of the Company and have no right to vote on any matter other than the election of directors of the Company.

The holders of Director Voting Preferred Shares are entitled to receive annual non-cumulative dividends of \$10 per share if declared by the Board of Directors of the Company, in priority to the payment of dividends on the Common Shares, Voting Participating Preferred Shares, Non-Voting Participating Preferred Shares, Redeemable Common Shares, and Redeemable Non-Voting Participating Preferred Shares, but after payment of any accrued dividends on the Senior Preferred Shares.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**20. SHARE CAPITAL – (continued)**

In the event of liquidation, wind-up or dissolution, the holders of Director Voting Preferred Shares are entitled to receive \$10 per share in priority to the payment of dividends on the Common Shares, Voting Participating Preferred Shares, Non-Voting Participating Preferred Shares, Redeemable Common Shares, and Redeemable Non-Voting Participating Preferred Shares, but after payment of any accrued dividends on the Senior Preferred Shares.

The Director Voting Preferred Shares are redeemable at the option of the Company, at any time, at a redemption price of \$10 per share.

The Director Voting Preferred Shares have a nominal stated value.

**21. CAPITAL DISCLOSURES**

Telesat is a privately held company. The Company's financial strategy is designed to maintain compliance with the financial covenant under its Senior Secured Credit Facilities (see Note 19), and to maximize returns to its shareholders and other stakeholders. Telesat meets these objectives through regular monitoring of the financial covenant and operating results on a quarterly basis. The Company's overall financial strategy remains unchanged from 2012.

Telesat defines its capital as shareholders' equity (comprising issued share capital, accumulated earnings and excluding reserves) and debt financing (comprising indebtedness and excluding deferred financing costs, prepayment options, interest rate floors and premiums as detailed in Note 19).

The Company's capital at the end of the year was as follows:

| As at December 31,   | 2013        | 2012        |
|--|-------------|-------------|
| Shareholders' equity (excluding reserves)  | \$1,112,673 | \$1,029,436 |
| Debt financing (excluding deferred financing costs, prepayment options, interest rate floors and premiums) | \$3,410,621 | \$3,485,291 |

The Company entered into new Senior Secured Credit Facilities on March 28, 2012. The Senior Secured Credit Facilities are secured by substantially all of the Company's assets, excluding the assets of non-restricted subsidiaries. Under the terms of the Senior Secured Credit Facilities, the Company is required to comply with a senior secured leverage ratio covenant. The covenant is based on a Consolidated Total Secured Debt to Consolidated Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA") for covenant purposes ratio test. At December 31, 2013, the Company's Consolidated Total Secured Debt to Consolidated EBITDA ratio was 3.57:1 (December 31, 2012 — 3.86:1), which was less than the maximum test ratio of 5.25:1.

As part of the on-going monitoring of Telesat's compliance with its financial covenants, interest rate risk due to variable interest rate debt is managed through the use of interest rate swaps (Note 22), and foreign exchange risk exposure arising from principal and interest payments on Telesat's debt is partially managed through cross-currency basis swaps (Note 22). In addition, the Company's operating results are tracked against budget on a monthly basis, and this analysis is reviewed by senior management.

## 22. FINANCIAL INSTRUMENTS

### Measurement of Risks

The Company, through its financial assets and liabilities, is exposed to various risks. The following analysis provides a measurement of risks as at the balance sheet date of December 31, 2013.



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**Telesat Holdings Inc.**

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**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**22. FINANCIAL INSTRUMENTS – (continued)**

*Credit risk*

Credit risk is the risk that a counterparty to a financial asset will default, resulting in the Company incurring a financial loss. At December 31, 2013, the maximum exposure to credit risk is equal to the carrying value of the financial assets, \$432.2 million (December 31, 2012 — \$383.1 million).

Cash and cash equivalents are invested with high quality investment grade financial institutions and are governed by the Company's corporate investment policy, which aims to reduce credit risk by restricting investments to high-grade U.S. dollar and Canadian dollar denominated investments.

The Company has entered into various cross-currency basis swaps and interest rate swaps. The Company mitigates the credit risk associated with these swaps by entering into swaps with only high quality financial institutions.

Telesat has a number of diverse customers, which limits the concentration of credit risk with respect to trade receivables. The Company has credit evaluation, approval and monitoring processes intended to mitigate potential credit risks. Telesat's standard payment terms are 30 days. Interest at a rate of 1.5% per month, compounded monthly, is typically charged on balances remaining unpaid at the end of the standard payment terms. Telesat's historical experience with customer defaults has been minimal. As a result, Telesat considers the credit quality of its North American customers to be high, however due to the additional complexities of collecting from its International customers, the Company considers the credit quality of its International customers to be lower than the North American customers. At December 31, 2013, North American and International customers made up 46% and 54% of the outstanding trade receivable balance, respectively (December 31, 2012 — 61% and 39%, respectively). Anticipated bad debt losses have been provided for in the allowance for doubtful accounts. The allowance for doubtful accounts at December 31, 2013 was \$2.9 million (December 31, 2012 — \$3.0 million).

*Foreign exchange risk*

The Company's operating results are subject to fluctuations as a result of exchange rate variations to the extent that transactions are made in currencies other than Canadian dollars. The Company's main currency exposures lie in its U.S. dollar denominated cash and cash equivalents, trade and other receivables, trade and other payables and indebtedness. The most significant impact being on the U.S. dollar denominated debt financing. At December 31, 2013, \$2,796.7 million of the \$3,410.6 million total debt financing (December 31, 2012 — \$2,811.2 million of the \$3,485.3 million) was the Canadian dollar equivalent of the U.S. dollar denominated portion of the debt (before netting of deferred financing costs, premiums, interest rate floors and prepayment options).

The Company has entered into cross-currency basis swaps to economically hedge the foreign currency risk on a portion of its U.S. dollar denominated debt. As at December 31, 2013, the Company had cross-currency basis swaps which required the Company to pay \$1,150.8 million (December 31, 2012 — \$1,163.0 million) Canadian dollars to receive USD \$990.8 million (December 31, 2012 — USD \$1,001.3 million). These derivative contracts are to be settled on October 31, 2014. The non-cash losses will remain unrealized until the contracts are settled. As at December 31, 2013, the fair value of the derivative contracts was a liability of \$109.7 million (December 31, 2012 — liability of \$192.2 million).

As at December 31, 2013, a 5 percent increase (decrease) in the Canadian dollar against the U.S. dollar would have increased (decreased) the Company's net income by \$140.3 million (December 31, 2012 — \$145.1 million) and increased (decreased) other comprehensive income by \$0.7 million (December 31, 2012 — \$0.7 million). This analysis assumes that all other variables, in particular interest rates, remain constant.

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The Company is exposed to interest rate risk on its cash and cash equivalents and its long-term debt. The interest rate risk on the long-term debt is from the debt having variable rate financing. Changes in the interest rates could impact the amount of interest that the Company is required to pay or receive. The Company has entered into interest rate swaps to hedge the interest rate risk associated with the variable rate financing on a portion of the long-term debt. As at December 31, 2013, the Company had a series of five interest rate swaps to fix interest on \$1,480.0 million of debt at a weighted average fixed rate of 2.63% (excluding applicable margin) and one interest rate swap to pay a fixed rate of 1.46% (excluding applicable margin) on \$300.0 million of U.S. denominated debt (December 31, 2012 — five interest rate swaps to fix interest on \$1,480.0 million of debt at a weighted average fixed rate of 2.63% (excluding applicable margin) and one interest rate swap to pay a fixed rate of 1.46% (excluding applicable margin) on \$300 million of U.S. denominated debt). These contracts mature between October 31, 2014 and September 30, 2016. As at December 31, 2013, the fair value of these derivative contracts was a liability of \$21.6 million (December 31, 2012 — liability of \$36.7 million).

If the interest rates on the unhedged variable rate debt change by 0.25% this would result in a change in the net income of \$2.8 million for the year ended December 31, 2013 (December 31, 2012 — \$3.4 million).

*Liquidity risk*

The Company maintains credit facilities to ensure it has sufficient available funds to meet current and foreseeable financial requirements. The following are the contractual maturities of financial liabilities as at December 31, 2013:

| Carrying amount | Contractual cash flows | 2014 | 2015 | 2016 | 2017 | 2018 | Thereafter |
|-----------------|------------------------|------|------|------|------|------|------------|
|-----------------|------------------------|------|------|------|------|------|------------|

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|  | (undiscounted) |             |           |           |           |             |          |             |
|--|----------------|-------------|-----------|-----------|-----------|-------------|----------|-------------|
| Trade and other payables                           | \$34,484       | \$34,484    | \$34,484  | \$—       | \$—       | \$—         | \$—      | \$—         |
| Customer and other deposits                        | 3,646          | 3,646       | 3,197     | 289       | 61        | 16          | 83       | —           |
| Deferred satellites performance incentive payments | 58,479         | 79,306      | 10,564    | 8,775     | 8,824     | 8,798       | 8,743    | 33,602      |
| Tax indemnification payable to Loral (Note 28)     | 7,397          | 7,397       | —         | 7,397     | —         | —           | —        | —           |
| Other financial liabilities                        | 3,267          | 3,267       | 3,267     | —         | —         | —           | —        | —           |
| Long-term indebtedness                             | 3,421,072      | 4,026,722   | 217,965   | 215,139   | 236,584   | 1,373,974   | 88,449   | 1,894,611   |
| Interest rate swaps                                | 21,574         | 22,541      | 18,393    | 2,602     | 1,546     | —           | —        | —           |
| Cross-currency basis swaps                         | 109,700        | 119,632     | 119,632   | —         | —         | —           | —        | —           |
|  | \$3,659,619    | \$4,296,995 | \$407,502 | \$234,202 | \$247,015 | \$1,382,788 | \$97,275 | \$1,928,213 |

The carrying value of the deferred satellites performance incentive payments includes \$1.0 million interest payable. The carrying value of the long-term indebtedness includes \$10.5 million of interest payable.

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****22. FINANCIAL INSTRUMENTS – (continued)**

Financial assets and liabilities recorded in the balance sheet and the fair value hierarchy levels used to calculate those values were as follows:

| December 31, 2013                       | Loans and receivables | FVTPL        | Other financial liabilities | Total          | Fair value     | Fair value hierarchy |
|---|-----------------------|--------------|-----------------------------|----------------|----------------|----------------------|
| Cash and cash equivalents               | \$ 298,713            | \$—          | \$—                         | \$298,713      | \$298,713      | Level 1              |
| Trade and other receivables             | 50,266                | —            | —                           | 50,266         | 50,266         | (3)                  |
| Other financial assets – current        | 7,174                 | —            | —                           | 7,174          | 7,174          | Level 1              |
| Other financial assets – long-term (2)  | 24,412                | 51,594       | —                           | 76,006         | 76,006         | Level 1, Level 2     |
| Trade and other payables                | —                     | —            | (34,484 )                   | (34,484 )      | (34,484 )      | (3)                  |
| Other financial liabilities – current   | —                     | (140,910)    | (23,845 )                   | (164,755 )     | (166,947 )     | Level 2              |
| Other financial liabilities – long-term | —                     | (13,408 )    | (59,395 )                   | (72,803 )      | (73,971 )      | Level 2              |
| Indebtedness (1)                        | —                     | —            | (3,410,621 )                | (3,410,621)    | (3,457,048)    | Level 2              |
|   | \$ 380,565            | \$ (102,724) | \$ (3,528,345 )             | \$ (3,250,504) | \$ (3,300,291) |                      |
| <br>                                    |                       |              |                             |                |                |                      |
| December 31, 2012                       | Loans and receivables | FVTPL        | Other financial liabilities | Total          | Fair value     | Fair value hierarchy |
| Cash and cash equivalents               | \$ 180,961            | \$—          | \$—                         | \$180,961      | \$180,961      | Level 1              |
| Trade and other receivables             | 63,762                | —            | —                           | 63,762         | 63,762         | (3)                  |
| Other financial assets – current        | 6,799                 | —            | —                           | 6,799          | 6,799          | Level 1              |
| Other financial assets – long-term (2)  | 22,251                | 109,284      | —                           | 131,535        | 131,535        | Level 1, Level 2     |
| Trade and other payables                | —                     | —            | (35,709 )                   | (35,709 )      | (35,709 )      | (3)                  |
| Other financial liabilities – current   | —                     | (61,255 )    | (29,336 )                   | (90,591 )      | (92,694 )      | Level 2              |
| Other financial liabilities – long-term | —                     | (221,599)    | (59,863 )                   | (281,462 )     | (281,583 )     | Level 2              |
| Indebtedness (1)                        | —                     | —            | (3,451,735 )                | (3,451,735)    | (3,549,339)    | Level 2              |
|   | \$ 273,773            | \$ (173,570) | \$ (3,576,643 )             | \$ (3,476,440) | \$ (3,576,268) |                      |

(1)

Excludes deferred financing costs and premiums.

(2) The other financial assets — long-term classified as fair value through profit or loss were calculated using the level 2 of the fair value hierarchy. All other balances were calculated using the level 1 of the fair value hierarchy.

(3) Trade and other receivables and trade and other payables are carried at amortized cost.

The fair value of the deferred satellites performance incentive payments included in the other financial liabilities — current and long-term is determined using a discounted cash flow methodology. The calculation was performed on a recurring basis. The discount rate used was 5.8% (December 31, 2012 — 6.5%).

The fair value of the indebtedness is based on transactions and quotations from third parties considering market interest rates and excluding deferred financing costs, interest rate floors, prepayment options and premiums. The calculation of the fair value of the indebtedness was performed on a recurring basis. The rates used are summarized below:

| As at December 31,              | 2013     | 2012     |
|---------------------------------|----------|----------|
| Canadian Term Loan A Facility   | 100.13 % | 97.00 %  |
| Canadian Term Loan B Facility   | 100.00 % | 99.56 %  |
| U.S. Term Loan B Facility       | 100.25 % | 100.75 % |
| 6.0% Senior Notes               | 104.31 % | 105.13 % |
| 12.5% Senior Subordinated Notes | —        | 109.88 % |

#### **Assets pledged as security**

The Senior Secured Credit Facilities are secured by substantially all of Telesat's assets which exclude the assets of non-restricted subsidiaries.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**22. FINANCIAL INSTRUMENTS – (continued)**

**Fair Value**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal market under current market conditions at the measurement date. Where possible, fair values are based on the quoted market values in an active market. In the absence of an active market, we determine fair values based on prevailing market rates (bid and ask prices, as appropriate) for instruments with similar characteristics and risk profiles or internal or external valuation models, such as option pricing models and discounted cash flow analysis, using observable market-based inputs. The fair value hierarchy is as follows:

Level 1 based on quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at the measurement date.

Level 2 based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially all of the full term of the assets or liabilities.

Level 3 unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Estimates of fair values are affected significantly by the assumptions for the amount and timing of estimated future cash flows and discount rates, which all reflect varying degrees of risk. Potential income taxes and other expenses that would be incurred on disposition of these financial instruments are not reflected in the fair values. As a result, the fair values are not necessarily the net amounts that would be realized if these instruments were actually settled.

The carrying amounts of cash and cash equivalents, trade and other receivables, and trade and other payables approximate fair value due to the short-term maturity of these instruments. Included in cash and cash equivalents are \$234.9 million (December 31, 2012 — \$127.6 million) of short-term investments. The fair value of the indebtedness was based on transactions and quotations from third parties considering market interest rates and excluding deferred financing costs, interest rate floors, prepayment options, and premiums.

*Fair value of derivative financial instruments*

Derivatives were valued using a discounted cash flow methodology. All derivatives were valued based on recurring measurements.

Interest and cross-currency basis swaps future cash flows were determined based on current yield curves and exchange rates and then discounted based on discount curves obtained from Bloomberg.

Prepayment option cash flows were calculated with a Bloomberg option valuation model which is based on the current price of the debt instrument and discounted based on a discount curve obtained from Bloomberg.

Interest rate floor cash flows were calculated using the Black Scholes option valuation model in Bloomberg and discounted based on discount curves obtained from Bloomberg.

The discount rates used to discount U.S. cash flows ranged from 0.17% to 1.88% (December 31, 2012 — 0.21% to 1.31%). The discount rates used to discount Canadian cash flows ranged from 1.22% to 2.34% (December 31, 2012 — 1.23% to 1.93%).



Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****22. FINANCIAL INSTRUMENTS – (continued)**

On March 28, 2012, the Company recorded embedded derivatives as a result of the refinancing of the Senior Secured Credit Facilities and the new subordinated promissory note to Red Isle (“PSP Note”). The embedded derivatives are related to interest rate floors and prepayment options included in the Canadian TLB Facility (Note 19), the U.S. TLB Facility (Note 19) and the PSP Note. At March 28, 2012, the fair value of the embedded derivatives was a liability of \$46.1 million. On October 31, 2012, the PSP Note was repaid which resulted in the recognition of a loss of \$1.9 million on the write-off of the interest rate floor.

On May 14, 2012 and October 29, 2012, a prepayment option embedded derivative was recognized in connection with the 6.0% Senior Notes. At May 14, 2012 and October 29, 2012, the fair value of the new prepayment option embedded derivative was an asset of \$2.7 million and \$2.9 million, respectively. In connection with the Company’s redemption of its 11.0% Senior Notes, in May 2012, a loss of \$165.4 million was recognized on the write-off of the previous prepayment option embedded derivative asset.

On June 20, 2012, the Company entered into three new interest rate swaps to economically hedge its exposure to floating interest rates on the Senior Secured Credit Facilities. At June 20, 2012, the fair value of the interest rate swaps was a liability of \$2.1 million.

The changes in fair value of these derivatives are recorded on the Company’s consolidated statement of income as gains or losses on changes in fair value of financial instruments, are non-cash, and will expire on their respective maturity dates.

The current and long-term portions of the fair value of the Company’s derivative assets and liabilities, at each of the balance sheet dates, and the fair value hierarchy levels used to calculate those values were as follows:

| December 31, 2013 | Long-term<br>assets | Current<br>liabilities | Long-term<br>liabilities | Total | Fair value<br>hierarchy |
|-------------------|---------------------|------------------------|--------------------------|-------|-------------------------|
|-------------------|---------------------|------------------------|--------------------------|-------|-------------------------|

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|                            |           |             |             |             |         |
|----------------------------|-----------|-------------|-------------|-------------|---------|
| Cross-currency basis swaps | \$ —      | \$(109,700) | \$ —        | \$(109,700) | Level 2 |
| Interest rate swaps        | —         | (21,490 )   | (84 )       | (21,574 )   | Level 2 |
| Interest rate floors       | —         | (9,720 )    | (13,324 )   | (23,044 )   | Level 2 |
| Prepayment option          | 51,594    | —           | —           | 51,594      | Level 2 |
|                            | \$ 51,594 | \$(140,910) | \$(13,408 ) | \$(102,724) |         |

| December 31, 2012          | Long-term<br>assets | Current<br>liabilities | Long-term<br>liabilities | Total       | Fair value<br>hierarchy |
|----------------------------|---------------------|------------------------|--------------------------|-------------|-------------------------|
| Cross-currency basis swaps | \$ —                | \$(28,962 )            | \$(163,200)              | \$(192,162) | Level 2                 |
| Interest rate swaps        | —                   | (18,948 )              | (17,704 )                | (36,652 )   | Level 2                 |
| Interest rate floors       | —                   | (13,345 )              | (40,695 )                | (54,040 )   | Level 2                 |
| Prepayment options         | 109,284             | —                      | —                        | 109,284     | Level 2                 |
|                            | \$ 109,284          | \$(61,255 )            | \$(221,599)              | \$(173,570) |                         |

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****22. FINANCIAL INSTRUMENTS – (continued)**

The reconciliation of the fair value of derivative assets and liabilities are as follows:

|   |             |
|---|-------------|
| Fair value, January 1, 2012                       | \$(79,043 ) |
| Derivatives recognized at inception               |             |
| Interest rate floors                              | (46,052 )   |
| Prepayment options                                | 5,588       |
| Unrealized gains on derivatives                   |             |
| Interest rate floors                              | (10,533 )   |
| Prepayment options                                | 137,028     |
| Cross-currency basis swaps                        | (38,663 )   |
| Interest rate swaps                               | 14,928      |
| Realized gains (losses) on derivatives            |             |
| Interest rate floor                               | 1,928       |
| Cross-currency basis swaps                        | 1,688       |
| Prepayment option                                 | (165,360)   |
| Impact of foreign exchange                        | 4,921       |
| Fair value, December 31, 2012 and January 1, 2013 | \$(173,570) |
| Unrealized gains on derivatives                   |             |
| Interest rate floors                              | 33,500      |
| Prepayment options                                | 13,547      |
| Cross-currency basis swaps                        | 91,266      |
| Interest rate swaps                               | 17,006      |
| Realized gains (losses) on derivatives            |             |
| Cross-currency basis swaps                        | 1,211       |
| Prepayment option                                 | (75,602 )   |
| Impact of foreign exchange                        | (10,082 )   |
| Fair value, December 31, 2013                     | \$(102,724) |

**23. SHARE-BASED COMPENSATION PLANS***Telesat Holdings Stock Incentive Plans*

In September 2008 and April 2013, Telesat adopted share-based compensation plans (the “stock incentive plans”) for certain key employees of the Company and its subsidiaries. The stock incentive plans provide for the grant of up to 12,861,375 options, 8,824,646 authorized in 2008 and an additional 4,036,729 authorized in 2013, to purchase Non-Voting Participating Preferred Shares of Telesat Holdings Inc., convertible into Common Shares.

Under the stock incentive plans, two different types of stock options can be granted: time-vesting options and performance-vesting options. The time-vesting options generally become vested and exercisable over a five-year period by 20% annual increments. The performance-vesting options become vested and exercisable over a five-year period, provided that the Company has achieved or exceeded an annual or cumulative target consolidated earnings before interest, taxes, depreciation and amortization (“EBITDA”) established by the Board of Directors. The exercise period of the stock options expire 10 years from the grant date. The exercise price of each share underlying the options will be the higher of a fixed price, established by the Board of Directors on the grant date, and the fair market value of a non-voting participating preferred share on the grant date. Both plans authorize the Board of Directors to grant tandem Share Appreciation Rights (“SARs”), at their discretion.

The Company expenses the fair value of stock options that are expected to vest over the vesting period using the Black-Scholes option pricing model. The share-based compensation expense is included in operating expenses.

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****23. SHARE-BASED COMPENSATION PLANS – (continued)**

In 2013, a total of 22,372 stock options, authorized from September 2008, were granted to certain employees pursuant to the stock incentive plans. The newly issued stock options are comprised of 10,067 time vesting options and 12,305 performance vesting options.

In 2013, a total of 3,977,027 stock options, authorized from April 2013, were granted to certain employees pursuant to the stock incentive plans. The newly issued stock options are comprised of 2,958,427 time vesting options and 1,018,600 performance vesting options.

The stock options granted in the current and prior years, and their weighted average fair value were as follows:

|  | 2013      | 2012 | 2011 |
|--|-----------|------|------|
| Number of stock options granted                | 3,999,399 | —    | —    |
| Weighted average fair value of options granted | \$8.93    | \$ — | \$ — |

The movement in the number of stock options outstanding and their weighted average exercise price were as follows:

|                                    | Time vesting option plans |                                 | Performance vesting option plans |                                 |
|------------------------------------|---------------------------|---------------------------------|----------------------------------|---------------------------------|
|                                    | Number of options         | Weighted average exercise price | Number of options                | Weighted average exercise price |
| Outstanding at January 1, 2012     | 7,265,952                 | \$ 11.08                        | 1,407,672                        | \$ 11.12                        |
| Granted                            | —                         |                                 | —                                |                                 |
| Forfeited                          | (32,718 )                 |                                 | (39,991 )                        |                                 |
| Exercised                          | (5,109,219 )              |                                 | (202,349 )                       |                                 |
| Repurchased for cash consideration | (1,415,974 )              |                                 | (244,645 )                       |                                 |
| Expired                            | —                         |                                 | —                                |                                 |

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|  |           |          |           |          |
|--|-----------|----------|-----------|----------|
| Outstanding at December 31, 2012 and January 1, 2013 | 708,041   | \$ 11.14 | 920,687   | \$ 11.13 |
| Granted  | 2,968,494 |          | 1,030,905 |          |
| Forfeited  | (8,053 )  |          | (9,844 )  |          |
| Exercised (Note 20)                                  | (4,027 )  |          | (88,125 ) |          |
| Expired  | —         |          | —         |          |
| Outstanding at December 31, 2013                     | 3,664,455 | \$ 21.72 | 1,853,623 | \$ 18.40 |

The amounts of stock options exercisable and the weighted average remaining life at the end of the years were as follows:

|                                  |           |         |
|----------------------------------|-----------|---------|
| As at December 31,               | 2013      | 2012    |
| Time vesting option plans        | 1,159,274 | 554,629 |
| Performance vesting option plans | 690,494   | 471,511 |
| Weighted-average remaining life  | 8 years   | 6 years |

In December 2012, the Board approved the repurchase for cash consideration of 20% of all vested stock options. A total of 1,660,619 options were repurchased. Also in December 2012, certain members of senior management exercised SARs in relation to a total of 5,311,568 of their stock options and received 2,249,747 Non-Voting Participating Preferred Shares. The Company paid \$35.3 million in cash consideration for the stock option repurchase.

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****23. SHARE-BASED COMPENSATION PLANS – (continued)**

The share-based compensation expense recognized in the operating expenses in the consolidated statements of income is as follows:

| Year ended December 31,           | 2013     | 2012    | 2011    |
|-----------------------------------|----------|---------|---------|
| Consolidated statements of income |          |         |         |
| Operating expenses                | \$13,517 | \$1,202 | \$2,654 |

The weighted-average assumptions used to determine the share-based compensation expense for stock options using the Black-Scholes option pricing model were as follows:

|                         | 2013  | 2012 | 2011 |
|-------------------------|-------|------|------|
| Dividend yield          | — %   | — %  | — %  |
| Expected volatility     | 25.0% | — %  | — %  |
| Risk-free interest rate | 1.74% | — %  | — %  |
| Expected life (years)   | 10    | —    | —    |

The expected volatility is based on the historical volatility.

**24. EMPLOYEE BENEFIT PLANS**

The Company's net defined benefit plan expenses included on the consolidated statements of income and the costs included in the consolidated statements of comprehensive income were as follows:

Defined benefit pension plans

| Year ended December 31,                            | 2013       | 2012                 | 2011                 | Other post-employment benefit plans |                      |                      |
|--|------------|----------------------|----------------------|-------------------------------------|----------------------|----------------------|
|  |            |                      |                      | 2013                                | 2012                 | 2011                 |
|  |            | Restated<br>(Note 3) | Restated<br>(Note 3) |                                     | Restated<br>(Note 3) | Restated<br>(Note 3) |
| Consolidated statements of income                  |            |                      |                      |                                     |                      |                      |
| Operating expenses                                 | \$6,104    | \$5,885              | \$4,209              | \$372                               | \$392                | \$299                |
| Interest expense                                   | \$1,603    | \$2,064              | \$525                | \$1,467                             | \$1,151              | \$1,183              |
| Other operating gains, net                         | \$—        | \$—                  | \$—                  | \$9,786                             | \$—                  | \$—                  |
| Consolidated statements of comprehensive income    |            |                      |                      |                                     |                      |                      |
| Actuarial (gains) losses on employee benefit plans | \$(24,942) | \$(6,574)            | \$37,430             | \$3,712                             | \$878                | \$2,222              |

In October 2013, the Company ceased allowing new employees to join the defined benefit plans and commenced a defined contribution pension plan for new employees. As at December 31, 2013, no employees have joined the defined contribution plan.

The Company's funding policy is to make contributions to its defined benefit pension funds based on actuarial cost methods as permitted by pension regulatory bodies. Contributions reflect actuarial assumptions concerning future investment returns, salary projections and future service benefits. Plan assets are represented primarily by Canadian and foreign equity securities, fixed income instruments and short-term investments.

The Company provides certain health care and life insurance benefits for some of its retired employees and their dependents. Participants are eligible for these benefits generally when they retire from active service and meet the eligibility requirements for the pension plan. These benefits are funded primarily on a pay-as-you-go basis, with the retiree generally paying a portion of the cost through contributions, deductibles and coinsurance provisions.



Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****24. EMPLOYEE BENEFIT PLANS – (continued)**

In January 2013, the Company changed its funding strategy for other post-employment benefits provided to certain retired employees. As a result of this change, the Company recognized a \$5.2 million loss in actuarial (gains) losses on employee benefit plans in the statement of comprehensive income.

In 2013, there was a change in how certain retired employees would have their health care benefits coordinated with Medicare. As a result of this change, the Company recognized a \$2.4 million loss in operating gains, net in the statement of income.

In 2013, the Company also announced that effective January 2015 it would cease paying health care and life insurance benefits to certain retired employees and would commence paying an amount into a health reimbursement account for the affected retired employees. As a result of this change in benefits, the Company recognized a \$12.2 million gain in other operating gains, net in the statement of income.

The balance sheet obligation is divided as follows between pension and other post-employment benefits:

|                                |          |          |
|--------------------------------|----------|----------|
| As at December 31,             | 2013     | 2012     |
| Pension benefits               | \$5,749  | \$33,662 |
| Other post-employment benefits | 21,626   | 26,096   |
|                                | \$27,375 | \$59,758 |

The obligations were included on the balance sheets as follows:

|                             |        |        |
|-----------------------------|--------|--------|
| As at December 31,          | 2013   | 2012   |
| Trade and other payables    | \$—    | \$169  |
| Other long-term liabilities | 27,375 | 59,589 |

\$27,375 \$59,758

The amounts recognized in the balance sheets are determined as follows:

| As at December 31,                    | 2013      |          | 2012      |          |
|---------------------------------------|-----------|----------|-----------|----------|
|                                       | Pension   | Other    | Pension   | Other    |
| Present value of funded obligations   | \$217,281 | \$—      | \$221,461 | \$—      |
| Fair value of plan assets             | 212,623   | —        | 188,944   | —        |
|                                       | \$4,658   | \$—      | \$32,517  | \$—      |
| Present value of unfunded obligations | 1,091     | 21,626   | 1,145     | 26,096   |
| Liability in the balance sheet        | \$5,749   | \$21,626 | \$33,662  | \$26,096 |

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****24. EMPLOYEE BENEFIT PLANS – (continued)**

The changes in the defined benefit obligations and in the fair value of plan assets and the funded status of the defined benefit plans were as follows:

| Pension and other benefits                               | December 31, 2013 |          |           |
|--|-------------------|----------|-----------|
|  | Pension           | Other    | Total     |
| Change in benefit obligations                            |                   |          |           |
| Defined benefit obligation, January 1, 2013              | \$222,606         | \$26,096 | \$248,702 |
| Current service cost                                     | 5,666             | 372      | 6,038     |
| Interest expense   | 10,175            | 1,467    | 11,642    |
| Remeasurements   |                   |          |           |
| Actuarial (gains) losses arising from plan experience    | (13,517 )         | 5,125    | (8,392 )  |
| Actuarial losses from change in demographics assumptions | —                 | 610      | 610       |
| Actuarial gains from changes in financial assumptions    | —                 | (2,023 ) | (2,023 )  |
| Benefits paid  | (8,985 )          | (1,205 ) | (10,190 ) |
| Contributions by plan participants                       | 2,427             | 32       | 2,459     |
| Plan amendments  | —                 | (9,786 ) | (9,786 )  |
| Other  | —                 | 938      | 938       |
| Defined benefit obligation, December 31, 2013            | \$218,372         | \$21,626 | \$239,998 |

| Pension and other benefits                       | December 31, 2013 |            |             |
|--|-------------------|------------|-------------|
|  | Pension           | Other      | Total       |
| Change in fair value of plan assets              |                   |            |             |
| Fair value of plan assets, January 1, 2013       | \$188,944         | \$—        | \$188,944   |
| Contributions by plan participants               | 2,427             | 32         | 2,459       |
| Contributions by employer                        | 10,678            | 1,173      | 11,851      |
| Interest income                                  | 8,572             | —          | 8,572       |
| Benefits paid                                    | (8,985 )          | (1,205 )   | (10,190 )   |
| Remeasurements                                   |                   |            |             |
| Return on plan assets, excluding interest income | 11,425            | —          | 11,425      |
| Administrative costs                             | (438 )            | —          | (438 )      |
| Fair value of plan assets, December 31, 2013     | \$212,623         | \$—        | \$212,623   |
| Funded status                                    |                   |            |             |
| Plan deficit                                     | \$(5,749 )        | \$(21,626) | \$(27,375 ) |

Accrued benefit liability, December 31, 2013      \$(5,749 ) \$(21,626) \$(27,375 )

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****24. EMPLOYEE BENEFIT PLANS – (continued)**

| Pension and other benefits                            | December 31, 2012 (Note 3) |          |           |
|---|----------------------------|----------|-----------|
|   | Pension                    | Other    | Total     |
| Change in benefit obligations                         |                            |          |           |
| Defined benefit obligation, January 1, 2012           | \$213,074                  | \$24,339 | \$237,413 |
| Current service cost                                  | 5,447                      | 392      | 5,839     |
| Interest expense                                      | 9,735                      | 1,151    | 10,886    |
| Remeasurements  |                            |          |           |
| Actuarial (gains) losses arising from plan experience | (222 )                     | 878      | 656       |
| Benefits paid   | (7,182 )                   | (698 )   | (7,880 )  |
| Contributions by plan participants                    | 1,416                      | 32       | 1,448     |
| Other   | 338                        | 2        | 340       |
| Defined benefit obligation, December 31, 2012         | \$222,606                  | \$26,096 | \$248,702 |

| Pension and other benefits                       | December 31, 2012 (Note 3) |             |             |
|--|----------------------------|-------------|-------------|
|  | Pension                    | Other       | Total       |
| Change in fair value of plan assets              |                            |             |             |
| Fair value of plan assets, January 1, 2012       | \$169,808                  | \$—         | \$169,808   |
| Contributions by plan participants               | 1,416                      | 32          | 1,448       |
| Contributions by employer                        | 9,839                      | 666         | 10,505      |
| Interest income                                  | 7,671                      | —           | 7,671       |
| Benefits paid                                    | (7,182 )                   | (698 )      | (7,880 )    |
| Remeasurements                                   |                            |             |             |
| Return on plan assets, excluding interest income | 6,980                      | —           | 6,980       |
| Administrative costs                             | (438 )                     | —           | (438 )      |
| Other  | 850                        | —           | 850         |
| Fair value of plan assets, December 31, 2012     | \$188,944                  | \$—         | \$188,944   |
| Funded status                                    |                            |             |             |
| Plan deficit                                     | \$(33,662 )                | \$(26,096 ) | \$(59,758 ) |
| Accrued benefit liability, December 31, 2012     | \$(33,662 )                | \$(26,096 ) | \$(59,758 ) |

The weighted average duration of the defined benefit obligation as at December 31, 2013 is 15 years for the defined benefit pension plans and 14 years for the other post-employment benefit plans.

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The estimated future benefit payments for the defined benefit pension plans and other post-employment benefit plans until 2023 were as follows:

|              | Pension  | Other   |
|--------------|----------|---------|
| 2014         | \$7,925  | \$1,310 |
| 2015         | \$8,588  | \$850   |
| 2016         | \$9,131  | \$885   |
| 2017         | \$9,662  | \$922   |
| 2018         | \$10,362 | \$961   |
| 2019 to 2023 | \$62,627 | \$6,743 |

Benefit payments include obligations to 2023 only as obligations beyond this date are not quantifiable.

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****24. EMPLOYEE BENEFIT PLANS – (continued)**

The fair value of the plan assets are allocated as follows between the various types of investments:

| As at December 31,                       | 2013   | 2012   |
|--|--------|--------|
| Equity securities                        |        |        |
| Canada                                   | 22.5 % | 24.1 % |
| United States                            | 14.7 % | 14.5 % |
| International (other than United States) | 19.1 % | 18.6 % |
| Fixed income instruments                 |        |        |
| Canada                                   | 40.8 % | 39.8 % |
| Cash and cash equivalents                |        |        |
| Canada                                   | 2.9 %  | 3.0 %  |

Plan assets are valued at the measurement date of December 31 each year.

The investments are made in accordance with the Statement of Investment Policies and Procedures. The Statement of Investment Policies and Procedures is reviewed on an annual basis by the Management Level Pension Fund Investment Committee with approval of the policy being provided by the Audit Committee.

The following are the significant assumptions adopted in measuring the Company's pension and other benefit obligations:

| As at December 31,               | Pension<br>2013 | Other<br>2013   | Pension<br>2012 | Other<br>2012   |
|----------------------------------|-----------------|-----------------|-----------------|-----------------|
| Actuarial benefit obligation     |                 |                 |                 |                 |
| Discount rate                    | 5.00 %          | 4.50% to 5.00 % | 4.50 %          | 4.50% to 4.75 % |
| Benefit costs for the year ended |                 |                 |                 |                 |
| Discount rate                    | 4.50 %          | 4.00% to 4.50 % | 4.50 %          | 4.00% to 4.50 % |

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|                             |      |   |               |   |      |   |        |
|-----------------------------|------|---|---------------|---|------|---|--------|
| Future salary growth        | 3.00 | % | N/A           |   | 3.00 | % | N/A    |
| Health care cost trend rate | N/A  |   | 4.50          | % | N/A  |   | 4.50 % |
| Other medical trend rates   | N/A  |   | 3.00% to 5.00 | % | N/A  |   | 4.50 % |

For certain Canadian post-retirement benefits, the medical trend rate for drugs was assumed to be 8.0% in 2013, decreasing by 0.2% per annum, to a rate of 4.5% in 2028 and thereafter. For certain American post-retirement benefits, the health care trend rate was assumed to be 9.0% in 2012 decreasing to a rate of 5.0% in 2021 and thereafter.



Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****24. EMPLOYEE BENEFIT PLANS – (continued)***Sensitivity of assumptions*

The calculation of the defined benefit obligation is sensitive to the assumptions set out above. The following table summarizes how the impact on the defined benefit obligation as at December 31, 2013 would have increased (decreased) as a result of the change in the respective assumptions by one percent.

|                                | Pension     |             | Other       |             |
|--------------------------------|-------------|-------------|-------------|-------------|
|                                | 1% increase | 1% decrease | 1% increase | 1% decrease |
| Discount rate                  | \$(28,358)  | \$ 35,649   | \$(2,478)   | \$ 3,022    |
| Future salary growth           | \$7,277     | \$ (6,474 ) | N/A         | N/A         |
| Medical and dental trend rates | N/A         | N/A         | \$1,713     | \$ (1,419 ) |

The above sensitivities are hypothetical and should be used with caution. Changes in amounts based on a 1% point variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in amounts may not be linear. The sensitivities have been calculated independently of changes in other key variables. Changes in one factor may result in changes in another, which could amplify or reduce certain sensitivities.

The Company expects to make contributions of \$11.3 million to the defined benefit plans and \$0.1 million to the defined contribution plan during the next fiscal year.

**25. SUPPLEMENTAL CASH FLOW INFORMATION**

Cash and cash equivalents are comprised of the following:

| As at December 31,   | 2013      | 2012      | 2011      |
|--|-----------|-----------|-----------|
| Cash   | \$63,816  | \$53,344  | \$86,500  |
| Short-term investments, original maturity three months or less | 234,897   | 127,617   | 66,547    |
| Restricted cash <sup>(a)</sup>                                 | —         | —         | 124,915   |
| Cash and cash equivalents                                      | \$298,713 | \$180,961 | \$277,962 |

In 2011, the insurance proceeds received for the settlement of the T14R/Estrela do Sul 2 claim were restricted in use for the purpose of repaying a portion of the Company's Senior Secured Credit Facilities or to be reinvested in satellite procurements in accordance with the terms and conditions of the Senior Secured Credit Facilities. The insurance proceeds were given as the satellite's north solar array anomaly has diminished the amount of power available for the satellite's transponders and reduced the operational life expectancy of the satellite. As a result of the termination of the Company's previous Senior Secured Credit Facilities on March 28, 2012, the restrictions over the use of the insurance proceeds received for the settlement of the Telstar 14R/Estrela do Sul 2 claim were no longer applicable.

The net change in operating assets and liabilities shown in the consolidated statements of cash flows is comprised of the following:

| As at December 31,          | 2013     | 2012       | 2011       |
|-----------------------------|----------|------------|------------|
| Trade and other receivables | \$14,648 | \$(21,862) | \$(1,828 ) |
| Financial assets            | (1,688 ) | (13,333 )  | (1,604 )   |
| Other assets                | 15,058   | (95 )      | (5,237 )   |
| Trade and other payables    | (3,676 ) | 11,527     | (196 )     |
| Financial liabilities       | (2,931 ) | (504 )     | (3,348 )   |
| Other liabilities           | 30,432   | 13,102     | (935 )     |
|                             | \$51,843 | \$(11,165) | \$(13,148) |

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****25. SUPPLEMENTAL CASH FLOW INFORMATION – (continued)**

Non-cash investing and financing activities are comprised of:

| As at December 31,                                      | 2013    | 2012      | 2011     |
|---|---------|-----------|----------|
| Satellites, property and other equipment                | \$4,069 | \$101     | \$24,441 |
| Orbital slot  | \$1,061 | \$—       | \$—      |
| Investment tax credit                                   | \$—     | \$(1,023) | \$—      |
| Forgiveness of satellite performance incentive payments | \$—     | \$5,474   | \$—      |

**26. COMMITMENTS AND CONTINGENT LIABILITIES**

Off balance sheet commitments include operating leases and other future purchases and were comprised of the following:

|                                      | 2014      | 2015      | 2016     | 2017    | 2018    | Thereafter | Total     |
|--------------------------------------|-----------|-----------|----------|---------|---------|------------|-----------|
| Operating property lease commitments | \$6,890   | \$6,350   | \$5,694  | \$4,986 | \$4,650 | \$24,893   | \$53,463  |
| Capital commitments                  | 79,618    | 102,726   | —        | —       | —       | —          | 182,344   |
| Other operating commitments          | 16,946    | 12,964    | 7,040    | 1,590   | 1,098   | 1,156      | 40,794    |
|                                      | \$103,454 | \$122,040 | \$12,734 | \$6,576 | \$5,748 | \$26,049   | \$276,601 |

Certain of the Company's offices, warehouses, earth stations, and office equipment are leased under various terms. The aggregate expense related to operating lease commitments for the year ended December 31, 2013 was \$7.2 million (December 31, 2012 — \$6.8 million, December 31, 2011 — \$7.0 million). The expiry terms range from January 2014 to January 2043.

Telesat has entered into contracts for the construction and launch of Telstar 12 VANTAGE (targeted for launch in late 2015). The total outstanding commitments at December 31, 2013 are in U.S. dollars and are equal to \$182.3 million.

Telesat has agreements with various customers for prepaid revenue on several service agreements which take effect when the spacecraft is placed in service. Telesat is responsible for operating and controlling these satellites. Customer prepayments of \$393.4 million (December 31, 2012 — \$410.6 million), refundable under certain circumstances, are reflected in other financial liabilities, both current and long-term.

In the normal course of business, the Company has executed agreements that provide for indemnification and guarantees to counterparties in various transactions. These indemnification undertakings and guarantees may require the Company to compensate the counterparties for costs and losses incurred as a result of certain events including, without limitation, loss or damage to property, change in the interpretation of laws and regulations (including tax legislation), claims that may arise while providing services, or as a result of litigation that may be suffered by the counterparties. The nature of substantially all of the indemnification undertakings prevents the Company from making a reasonable estimate of the maximum potential amount the Company could be required to pay counterparties as the agreements do not specify a maximum amount and the amounts are dependent upon the outcome of future contingent events, the nature and likelihood of which cannot be determined at this time. Historically, the Company has not made any significant payments under such indemnifications.

Telesat and Loral have entered into an indemnification agreement whereby Loral will indemnify Telesat for any tax liabilities for taxation years prior to 2007 related to Loral Skynet operations. Likewise, Telesat will indemnify Loral for the settlement of any tax receivables for taxation years prior to 2007.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**26. COMMITMENTS AND CONTINGENT LIABILITIES – (continued)**

**Legal Proceedings**

The Company frequently participates in proceedings before national telecommunications regulatory authorities. In addition, the Company may also become involved from time to time in other legal proceedings arising in the normal course of its business.

The Company is subject to audits by taxing authorities in the various jurisdictions in which it operates, including Brazil and Hong Kong. In Brazil, the Company is currently involved in a number of disputes with the Brazilian tax authorities who have alleged that additional taxes are owing on revenue earned by the Company for the period 2003 to 2012. The disputes relate to the Brazilian tax authorities' characterization of the Company's revenue. Additional taxes of approximately \$28 million have been assessed by Brazilian tax authorities and the Company has challenged those assessments. The Company believes the likelihood of an unfavorable outcome in these disputes is remote and, as such, no reserve has been established. In Hong Kong, the tax authority has challenged the Company's offshore claim for exempt income for the years 1999 to 2009 and issued assessments totaling \$39 million. On January 29, 2014, the Hong Kong tax authority issued revised assessments for the years 1999 to 2009, which reduced the amount claimed to \$1.5 million, including interest of \$0.2 million. Loral has agreed to indemnify the Company with respect to the Hong Kong exposure and for certain of the assessments issued in Brazil.

Other than the above, the Company is not aware of any proceedings outstanding or threatened as of the date hereof by or against it or relating to its business which may have, or have had in the recent past, significant effects on the Company's financial position or profitability.

**27. SUBSIDIARIES**

The list of significant companies included in the scope of consolidation as at December 31, 2013 is as follows:

| <b>Company</b>                               | <b>Country</b> | <b>Method of Consolidation</b> | <b>% voting rights</b> |
|--|----------------|--------------------------------|------------------------|
| Telesat Canada                               | Canada         | Fully consolidated             | 100                    |
| Infosat Communications LP                    | Canada         | Fully consolidated             | 100                    |
| Skynet Satellite Corporation                 | United States  | Fully consolidated             | 100                    |
| Telesat Network Services, Inc.               | United States  | Fully consolidated             | 100                    |
| The SpaceConnection Inc.                     | United States  | Fully consolidated             | 100                    |
| Telesat Satellite LP                         | United States  | Fully consolidated             | 100                    |
| Infosat Able Holdings Inc.                   | United States  | Fully consolidated             | 100                    |
| Able Infosat Communications, Inc.            | United States  | Fully consolidated             | 100                    |
| Telesat Brasil Capacidade de Satélites Ltda. | Brazil         | Fully consolidated             | 100                    |
| Telesat (IOM) Limited                        | Isle of Man    | Fully consolidated             | 100                    |

The percentage of voting rights and interest were the same as at December 31, 2012.

## **28. RELATED PARTY TRANSACTIONS**

The Company's immediate shareholders are Red Isle Private Investment Inc. ("Red Isle"), a company incorporated in Canada, Loral Holdings Corporation ("Loral Holdings"), a company incorporated in the United States and various individuals. Red Isle is wholly-owned by PSP Investments, a Canadian Crown corporation. Loral Holdings is a wholly-owned subsidiary of Loral, a United States publically listed company.

### **Transactions with subsidiaries**

The Company and its subsidiaries regularly engage in inter-group transactions. These transactions include the purchase and sale of satellite services and communication equipment, providing and receiving network and call centre services, access to orbital slots and management services. The transactions have been entered into over the normal course of operations. Balances and transactions between the Company and its subsidiaries have been eliminated on consolidation and therefore have not been disclosed.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**28. RELATED PARTY TRANSACTIONS – (continued)**

**Redemption of the Senior Preferred Shares and Issuance and Payment of a Promissory Note**

On March 28, 2012, the Company redeemed all of its outstanding Senior Preferred Shares, previously held by Red Isle, for \$145.5 million in cash, which included \$141.4 million of principal and \$4.1 million of accrued dividends on the Senior Preferred Shares.

The Company issued a subordinated promissory note to Red Isle (“PSP Note”) for cash consideration on March 28, 2012 in the amount of \$145.5 million. The promissory note of \$145.5 million together with \$8.4 million of accrued interest was repaid on October 29, 2012. The PSP Note included embedded interest rate floors and deferred financing costs which, as of March 2012, was a decrease to the PSP Note of \$1.2 million and \$0.2 million, respectively. The assets were subsequently amortized using the effective interest method. The unamortized amounts were derecognized in October 2012 upon the repayment of the PSP Note with a loss on financing of \$1.2 million recognized.

**Distributions to Loral Holdings and Red Isle**

On March 28, 2012, the Company declared a special cash distribution to its shareholders, Loral Holdings and Red Isle, as a reduction in stated value, in the amount of \$656.5 million. The special cash distribution was split \$420.2 million and \$236.3 million to Loral Holdings and Red Isle, respectively.

**Key Management Personnel — Special Payments**

In connection with the special cash distribution made to the Company’s shareholders, the Board authorized \$48.6 million in special payments to certain employees. At December 31, 2013, \$48.3 million of the special payments were cumulatively expensed and \$47.2 million were cumulatively paid. The remaining amounts are expected to be paid

over the next two years, subject to the applicable employees' continued employment with the Company on the payment date and other conditions.

### Key Management Personnel — Stock Options

During the second quarter of 2013, the Board authorized the grant of 3,999,399 stock options to certain employees pursuant to the stock incentive plan. An expense of \$13.3 million was recorded in 2013 in connection with the stock option grants.

### Independent Board of Directors Special Payment

In 2012, the Company's four independent directors received a special payment for the assistance they provided in the assessment of various strategic alternatives explored by the Company in 2011. The amount paid to the four independent directors was, in aggregate, \$0.9 million.

### Compensation of executives and Board level directors

| Year ended December 31,                 | 2013     | 2012     | 2011     |
|---|----------|----------|----------|
| Short-term benefits (including salary)  | \$7,293  | \$10,470 | \$7,309  |
| Special payment                         | 2,162    | 42,867   | —        |
| Post-employment benefits <sup>(1)</sup> | 1,814    | 1,615    | 1,192    |
| Share-based payments                    | 12,705   | 1,152    | 2,572    |
|   | \$23,974 | \$56,104 | \$11,073 |

(1) A change in accounting policy has resulted in a change to 2012 and 2011 comparative figures. For more on the impact of the change, refer to Note 3.



Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****28. RELATED PARTY TRANSACTIONS – (continued)****Transactions with related parties**

The Company and certain of its subsidiaries regularly engage in transactions with related parties. The Company's related parties include Loral, Red Isle, and Loral Canadian Gateway Corporation ("LCGC"), a wholly-owned subsidiary of Loral.

During the year, the Company and its subsidiaries entered into the following transactions with related parties.

| Year ended December 31,                 | Sale of goods and services,<br>interest income |       |       | Purchase of goods and services,<br>interest expense |        |         |
|---|--|-------|-------|---|--------|---------|
|   | 2013   | 2012  | 2011  | 2013  | 2012   | 2011    |
| Loral                                   |  |       |       |   |        |         |
| Revenue                                 | \$ —   | \$ —  | \$ 1  | \$ —  | \$ —   | \$ —    |
| Operating expenses                      | —  | —     | —     | 6,267   | 6,252  | 4,990   |
| Interest expense                        | —  | —     | —     | 66  | 1,255  | 1,291   |
| Intangible assets                       | —  | —     | —     | —   | —      | 12,618  |
| Red Isle                                |  |       |       |   |        |         |
| Interest expense                        | —  | —     | —     | —   | 10,812 | 9,869   |
| SSL <sup>(1)</sup>                      |  |       |       |   |        |         |
| Revenue                                 | —  | 1,468 | 1,942 | —   | —      | —       |
| Interest expenses                       | —  | —     | —     | —   | 973    | 995     |
| Satellite, property and other equipment | —  | —     | —     | —   | 49,537 | 180,853 |
| LCGC                                    |  |       |       |   |        |         |
| Revenue                                 | —  | —     | 324   | —   | —      | —       |
| Satellite, property and other equipment | —  | —     | —     | —   | —      | 4,586   |

(1) As of November 2, 2012, Space System/Loral ("SSL") is no longer a related party.

The following balances were outstanding at the end of the year:

|  | Amounts owed by<br>related parties |       | Amounts owed to<br>related parties |          |
|--|------------------------------------|-------|------------------------------------|----------|
|  | 2013                               | 2012  | 2013                               | 2012     |
| At December 31,<br>Loral                     |                                    |       |                                    |          |
| Trade receivables/payables                   | \$ 1,209                           | \$ —  | \$ 290                             | \$ 2,486 |
| Other long-term financial assets/liabilities | 2,482                              | 2,318 | 7,397                              | 6,908    |
| Red Isle<br>SSL <sup>(1)</sup>               | —                                  | —     | —                                  | —        |
| Trade receivables/payables                   | —                                  | 21    | —                                  | —        |
| Other current financial liabilities          | —                                  | —     | —                                  | 1,320    |
| Other long-term financial liabilities        | —                                  | —     | —                                  | 16,927   |

(1) Amounts owed by/to SSL are the amounts outstanding as at December 31, 2012, which related to transactions entered into prior to November 2, 2012.

The amounts outstanding are unsecured and will be settled in cash.

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**Telesat Holdings Inc.**

**Notes to the 2013 Consolidated Financial Statements**

**(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)**

**28. RELATED PARTY TRANSACTIONS – (continued)**

**Stock Option Repurchase and Exercise of Share Appreciation Rights**

In December 2012, the Board approved the repurchase for cash consideration of 20% of all vested stock options. A total of 1,660,619 options were repurchased by the Company. Also in December 2012, certain members of senior management exercised their share appreciation rights (“SARs”) granted under the Company’s share-based compensation plan and received 2,249,747 Non-Voting Participating Preferred Shares.

In April 2013, a member of senior management exercised 83,204 SARs in relation to the stock options granted under the Company’s stock incentive plan and received 24,638 Non-Voting Participating Preferred Shares.

**Other related party transactions**

The Company funds certain defined benefit pension plans. Contributions made to the plans for the year ended December 31, 2013 were \$10.7 million (December 31, 2012 — \$10.7 million).

**29. CONDENSED CONSOLIDATING FINANCIAL INFORMATION**

The 6.0% Senior Notes and 12.5% Senior Subordinated Notes, which were fully redeemed on May 1, 2013, were co-issued by Telesat LLC and Telesat Canada, (“the Issuers”) which are 100% owned subsidiaries of Telesat, and were guaranteed fully and unconditionally, on a joint and several basis, by Telesat and certain of its subsidiaries.

The condensed consolidating financial information reflects the investments of Telesat Holdings Inc. in the Issuers, of the Issuers in their respective Guarantor and Non-Guarantor subsidiaries and of the Guarantors in their Non-Guarantor subsidiaries using the equity method.

A change in accounting policies has resulted in a restatement to the 2012 and 2011 comparative figures. For more on the impacts of the changes, refer to Note 3.

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements**

(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)

**Condensed Consolidating Statements of Comprehensive Income (Loss)  
For the year ended December 31, 2013**

|   | Telesat<br>Holdings | Telesat<br>LLC | Telesat Canada | Guarantor<br>subsidiaries | Non-guarantor<br>subsidiaries | Adjustments  | Consolidated |
|---|---------------------|----------------|----------------|---------------------------|-------------------------------|--------------|--------------|
| Revenue   | \$—                 | \$—            | \$ 837,358     | \$ 152,306                | \$ 16,879                     | \$(109,647 ) | \$ 896,896   |
| Operating expenses  | —                   | —              | (170,865 )     | (121,312 )                | (18,532 )                     | 109,647      | (201,062 )   |
| Depreciation  | —                   | —              | 666,493        | 30,994                    | (1,653 )                      | —            | 695,834      |
| Amortization  | —                   | —              | (179,442 )     | (31,498 )                 | (211 )                        | —            | (211,151 )   |
| Other operating gains<br>(losses), net                    | —                   | —              | (31,262 )      | (1,358 )                  | (39 )                         | —            | (32,659 )    |
| Operating income (loss)                                   | —                   | —              | 15,721         | 9,733                     | (119 )                        | —            | 25,335       |
| Income (loss) from equity<br>investments                  | —                   | —              | 471,510        | 7,871                     | (2,022 )                      | —            | 477,359      |
| Interest expense  | 68,094              | —              | 8,638          | (1,962 )                  | —                             | (74,770 )    | —            |
| Loss on financing   | —                   | —              | (223,424 )     | (670 )                    | (5 )                          | —            | (224,099 )   |
| Interest and other income<br>(expense)                    | —                   | —              | (18,487 )      | —                         | —                             | —            | (18,487 )    |
| Gain on changes in fair value<br>of financial instruments | —                   | —              | 11,708         | (42 )                     | 2                             | —            | 11,668       |
| (Loss) gain on foreign<br>exchange                        | —                   | —              | 80,928         | —                         | —                             | —            | 80,928       |
| Income (loss) before tax                                  | (1 )                | —              | (190,562 )     | (12,586 )                 | 8,240                         | —            | (194,909 )   |
| Tax (expense) recovery                                    | 68,093              | —              | 140,311        | (7,389 )                  | 6,215                         | (74,770 )    | 132,460      |
| Net income  | —                   | —              | (72,217 )      | 7,902                     | (52 )                         | —            | (64,367 )    |
| Other comprehensive income<br>(loss)                      | \$ 68,093           | \$—            | \$ 68,094      | \$ 513                    | \$ 6,163                      | \$(74,770 )  | \$ 68,093    |
| Total comprehensive income<br>(loss)                      | 14,669              | —              | 18,604         | (3,553 )                  | (382 )                        | (14,669 )    | 14,669       |
|   | \$ 82,762           | \$—            | \$ 86,698      | \$(3,040 )                | \$ 5,781                      | \$(89,439 )  | \$ 82,762    |

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****Condensed Consolidating Statements of Comprehensive Income (Loss)  
For the year ended December 31, 2012**

|   | Telesat<br>Holdings | Telesat<br>LLC | Telesat<br>Canada | Guarantor<br>subsidiaries | Non-guarantor<br>subsidiaries | Adjustments  | Consolidated |
|---|---------------------|----------------|-------------------|---------------------------|-------------------------------|--------------|--------------|
| Revenue   | \$—                 | \$—            | \$ 782,814        | \$ 149,277                | \$ 18,959                     | \$(105,240 ) | \$ 845,810   |
| Operating expenses  | (15 )               | —              | (202,050 )        | (127,670 )                | (21,384 )                     | 105,240      | (245,879 )   |
| Depreciation  | —                   | —              | (160,283 )        | (48,106 )                 | (296 )                        | —            | (208,685 )   |
| Amortization  | —                   | —              | (36,168 )         | 268                       | (65 )                         | —            | (35,965 )    |
| Other operating gains<br>(losses), net                    | —                   | —              | 5,946             | (56 )                     | —                             | —            | 5,890        |
| Operating (loss) income                                   | (15 )               | —              | 390,259           | (26,287 )                 | (2,786 )                      | —            | 361,171      |
| Income (loss) from equity<br>investments                  | 26,754              | —              | (29,119 )         | (3,099 )                  | —                             | 5,464        | —            |
| Interest expense  | (2,380 )            | —              | (242,597 )        | (444 )                    | —                             | —            | (245,421 )   |
| Loss on financing   | —                   | —              | (77,278 )         | —                         | —                             | —            | (77,278 )    |
| Interest and other income                                 | —                   | —              | 839               | 521                       | 1                             | —            | 1,361        |
| Loss on changes in fair value<br>of financial instruments | —                   | —              | (58,984 )         | —                         | —                             | —            | (58,984 )    |
| Gain (loss) on foreign<br>exchange                        | —                   | —              | 78,466            | 3,903                     | (3,515 )                      | —            | 78,854       |
| Income (loss) before tax                                  | 24,359              | —              | 61,586            | (25,406 )                 | (6,300 )                      | 5,464        | 59,703       |
| Tax expense   | —                   | —              | (34,832 )         | (335 )                    | (177 )                        | —            | (35,344 )    |
| Net income (loss)   | \$ 24,359           | \$—            | \$ 26,754         | \$ (25,741 )              | \$ (6,477 )                   | \$ 5,464     | \$ 24,359    |
| Other comprehensive income<br>(loss)                      | 2,821               | —              | 5,913             | (2,894 )                  | (198 )                        | (2,821 )     | 2,821        |
| Total comprehensive income<br>(loss)                      | \$ 27,180           | \$—            | \$ 32,667         | \$ (28,635 )              | \$ (6,675 )                   | \$ 2,643     | \$ 27,180    |

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****Condensed Consolidating Statement of Comprehensive Income (Loss)  
For the year ended December 31, 2011**

|   | Telesat<br>Holdings | Telesat<br>LLC | Telesat Canada | Guarantor<br>subsidiaries | Non-guarantor<br>subsidiaries | Adjustments  | Consolidated |
|---|---------------------|----------------|----------------|---------------------------|-------------------------------|--------------|--------------|
| Revenue   | \$—                 | \$ —           | \$ 742,728     | \$ 110,203                | \$ 20,286                     | \$(64,856 )  | \$ 808,361   |
| Operating expenses  | —                   | —              | (134,740 )     | (95,427 )                 | (22,657 )                     | 64,856       | (187,968 )   |
| Depreciation  | —                   | —              | 607,988        | 14,776                    | (2,371 )                      | —            | 620,393      |
| Amortization  | —                   | —              | (146,581 )     | (51,711 )                 | (334 )                        | —            | (198,626 )   |
| Other operating gains<br>(losses), net                    | —                   | —              | (42,480 )      | 1,541                     | (82 )                         | —            | (41,021 )    |
| Operating income (loss)                                   | —                   | —              | 116,063        | (1,989 )                  | (6 )                          | —            | 114,068      |
| Income (loss) from equity<br>investments                  | —                   | —              | 534,990        | (37,383 )                 | (2,793 )                      | —            | 494,814      |
| Income (loss) from equity<br>investments                  | 245,714             | —              | (40,204 )      | (3,049 )                  | —                             | (202,461 )   | —            |
| Interest (expense) income                                 | (9,869 )            | —              | (220,898 )     | 2,021                     | (13 )                         | —            | (228,759 )   |
| Interest and other income                                 | —                   | —              | 86             | 1,465                     | 3                             | —            | 1,554        |
| Gain on changes in fair value<br>of financial instruments | —                   | —              | 98,585         | —                         | —                             | —            | 98,585       |
| (Loss) gain on foreign<br>exchange                        | —                   | —              | (75,155 )      | (6,084 )                  | 2,395                         | —            | (78,844 )    |
| Income (loss) before tax                                  | 235,845             | —              | 297,404        | (43,030 )                 | (408 )                        | (202,461 )   | 287,350      |
| Tax (expense) recovery                                    | —                   | —              | (51,690 )      | 106                       | 79                            | —            | (51,505 )    |
| Net income (loss)   | \$ 235,845          | \$ —           | \$ 245,714     | \$ (42,924 )              | \$ (329 )                     | \$(202,461 ) | \$ 235,845   |
| Other comprehensive (loss)<br>income                      | (33,188 )           | —              | (29,647 )      | (3,780 )                  | 239                           | 33,188       | (33,188 )    |
| Total comprehensive income<br>(loss)                      | \$ 202,657          | \$ —           | \$ 216,067     | \$ (46,704 )              | \$ (90 )                      | \$(169,273 ) | \$ 202,657   |

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****Condensed Consolidating Balance Sheets****As at December 31, 2013**

|   | Telesat<br>Holdings | Telesat<br>LLC | Telesat<br>Canada | Guarantor<br>subsidiaries | Non-guarantor<br>subsidiaries | Adjustments     | Consolidated |
|---|---------------------|----------------|-------------------|---------------------------|-------------------------------|-----------------|--------------|
| <b>Assets</b>                             |                     |                |                   |                           |                               |                 |              |
| Cash and cash equivalents                 | \$—                 | \$ —           | \$ 284,231        | \$ 13,008                 | \$ 1,474                      | \$—             | \$ 298,713   |
| Trade and other receivables               | —                   | —              | 31,588            | 17,093                    | 1,585                         | —               | 50,266       |
| Other current financial assets            | —                   | —              | 35                | 118                       | 7,021                         | —               | 7,174        |
| Intercompany receivables                  | —                   | —              | 362,070           | 173,960                   | 144,071                       | (680,101 )      | —            |
| Prepaid expenses and other current assets | —                   | —              | 13,460            | 5,142                     | 63                            | —               | 18,665       |
| Total current assets                      | —                   | —              | 691,384           | 209,321                   | 154,214                       | (680,101 )      | 374,818      |
| Satellites, property and other equipment  | —                   | —              | 1,654,000         | 308,358                   | 401                           | —               | 1,962,759    |
| Deferred tax assets                       | —                   | —              | —                 | 10,024                    | —                             | —               | 10,024       |
| Other long-term financial assets          | —                   | —              | 68,056            | 7,505                     | 445                           | —               | 76,006       |
| Other long-term assets                    | —                   | —              | 2,466             | 299                       | —                             | —               | 2,765        |
| Intangible assets                         | —                   | —              | 798,766           | 46,520                    | —                             | —               | 845,286      |
| Investment in affiliates                  | 1,167,517           | —              | 1,164,562         | 661,102                   | 261                           | (2,993,442 )    | —            |
| Goodwill                                  | —                   | —              | 2,078,056         | 343,876                   | 24,671                        | —               | 2,446,603    |
| Total assets                              | \$ 1,167,517        | \$ —           | \$ 6,457,290      | \$ 1,587,005              | \$ 179,992                    | \$ (3,673,543 ) | \$ 5,718,261 |
| <b>Liabilities</b>                        |                     |                |                   |                           |                               |                 |              |
| Trade and other payables                  | \$—                 | \$ —           | \$ 17,150         | \$ 15,956                 | \$ 1,378                      | \$—             | \$ 34,484    |
| Other current financial liabilities       | —                   | —              | 163,059           | 1,000                     | 696                           | —               | 164,755      |
| Intercompany payables                     | 45,614              | —              | 218,097           | 385,219                   | 31,171                        | (680,101 )      | —            |
| Other current liabilities                 | —                   | —              | 118,156           | 3,146                     | 756                           | —               | 122,058      |
| Current indebtedness                      | —                   | —              | 57,363            | 1                         | —                             | —               | 57,364       |
| Total current liabilities                 | 45,614              | —              | 573,825           | 405,322                   | 34,001                        | (680,101 )      | 378,661      |
| Long-term indebtedness                    | —                   | —              | 3,284,502         | —                         | —                             | —               | 3,284,502    |
| Deferred tax liabilities                  | —                   | —              | 515,745           | (466 )                    | (72 )                         | —               | 515,207      |
| Other long-term financial liabilities     | —                   | —              | 68,911            | 3,892                     | —                             | —               | 72,803       |



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|  |             |      |              |              |            |                |              |
|--|-------------|------|--------------|--------------|------------|----------------|--------------|
| Other long-term liabilities                | —           | —    | 339,269      | 5,910        | 6          | —              | 345,185      |
| Total liabilities                          | 45,614      | —    | 4,782,252    | 414,658      | 33,935     | (680,101 )     | 4,596,358    |
| Shareholders' Equity                       |             |      |              |              |            |                |              |
| Share capital                              | 656,660     | —    | 1,518,716    | 1,096,668    | 104,464    | (2,719,848 )   | 656,660      |
| Accumulated earnings                       | 456,013     | —    | 79,934       | 143,002      | 41,378     | (264,314 )     | 456,013      |
| Reserves                                   | 9,230       | —    | 76,388       | (67,323 )    | 215        | (9,280 )       | 9,230        |
| Total shareholders' equity                 | 1,121,903   | —    | 1,675,038    | 1,172,347    | 146,057    | (2,993,442 )   | 1,121,903    |
| Total liabilities and shareholders' equity | \$1,167,517 | \$ — | \$ 6,457,290 | \$ 1,587,005 | \$ 179,992 | \$(3,673,543 ) | \$ 5,718,261 |

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****Condensed Consolidating Balance Sheets****As at December 31, 2012**

|   | Telesat<br>Holdings | Telesat<br>LLC | Telesat Canada | Guarantor<br>subsidiaries | Non-guarantor<br>subsidiaries | Adjustments    | Consolidated |
|---|---------------------|----------------|----------------|---------------------------|-------------------------------|----------------|--------------|
| <b>Assets</b>                             |                     |                |                |                           |                               |                |              |
| Cash and cash equivalents                 | \$—                 | \$ —           | \$ 158,516     | \$ 19,508                 | \$ 2,937                      | \$—            | \$ 180,961   |
| Trade and other receivables               | —                   | —              | 39,694         | 21,938                    | 2,130                         | —              | 63,762       |
| Other current financial assets            | —                   | —              | 41             | 195                       | 6,563                         | —              | 6,799        |
| Intercompany receivables                  | —                   | —              | 392,051        | 179,338                   | 140,267                       | (711,656 )     | —            |
| Prepaid expenses and other current assets | —                   | —              | 15,660         | 7,217                     | 69                            | —              | 22,946       |
| Total current assets                      | —                   | —              | 605,962        | 228,196                   | 151,966                       | (711,656 )     | 274,468      |
| Satellites, property and other equipment  | —                   | —              | 1,794,447      | 294,628                   | 1,679                         | —              | 2,090,754    |
| Other long-term financial assets          | —                   | —              | 125,135        | 5,992                     | 408                           | —              | 131,535      |
| Other long-term assets                    | —                   | —              | 3,807          | 885                       | —                             | —              | 4,692        |
| Intangible assets                         | —                   | —              | 813,923        | 44,735                    | 39                            | —              | 858,697      |
| Investment in affiliates                  | 1,072,435           | —              | 1,126,642      | 695,607                   | 261                           | (2,894,945 )   | —            |
| Goodwill                                  | —                   | —              | 2,078,056      | 343,876                   | 24,671                        | —              | 2,446,603    |
| Total assets                              | \$1,072,435         | \$ —           | \$ 6,547,972   | \$ 1,613,919              | \$ 179,024                    | \$(3,606,601 ) | \$ 5,806,749 |
| <b>Liabilities</b>                        |                     |                |                |                           |                               |                |              |
| Trade and other payables                  | \$—                 | \$ —           | \$ 20,803      | \$ 13,284                 | \$ 1,622                      | \$—            | \$ 35,709    |
| Other current financial liabilities       | —                   | —              | 87,418         | 1,519                     | 1,654                         | —              | 90,591       |
| Intercompany payables                     | 45,703              | —              | 221,297        | 409,393                   | 35,263                        | (711,656 )     | —            |
| Other current liabilities                 | —                   | —              | 76,037         | 1,349                     | 544                           | —              | 77,930       |
| Current indebtedness                      | —                   | —              | 31,952         | 1                         | —                             | —              | 31,953       |
| Total current liabilities                 | 45,703              | —              | 437,507        | 425,546                   | 39,083                        | (711,656 )     | 236,183      |
| Long-term indebtedness                    | —                   | —              | 3,374,977      | —                         | —                             | —              | 3,374,977    |
| Deferred tax liabilities                  | —                   | —              | 485,541        | (378 )                    | —                             | —              | 485,163      |
|   | —                   | —              | 278,212        | 3,250                     | —                             | —              | 281,462      |

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|  |             |      |              |              |            |                |              |
|--|-------------|------|--------------|--------------|------------|----------------|--------------|
| Other long-term financial liabilities      |             |      |              |              |            |                |              |
| Other long-term liabilities                | —           | —    | 391,614      | 10,525       | 93         | —              | 402,232      |
| Total liabilities                          | 45,703      | —    | 4,967,851    | 438,943      | 39,176     | (711,656 )     | 4,780,017    |
| Shareholders' Equity                       |             |      |              |              |            |                |              |
| Share capital                              | 656,394     | —    | 1,518,716    | 1,096,668    | 104,434    | (2,719,818 )   | 656,394      |
| Accumulated earnings (deficit)             | 373,042     | —    | (2,924 )     | 145,484      | 35,216     | (177,776 )     | 373,042      |
| Reserves                                   | (2,704 )    | —    | 64,329       | (67,176 )    | 198        | 2,649          | (2,704 )     |
| Total shareholders' equity                 | 1,026,732   | —    | 1,580,121    | 1,174,976    | 139,848    | (2,894,945 )   | 1,026,732    |
| Total liabilities and shareholders' equity | \$1,072,435 | \$ — | \$ 6,547,972 | \$ 1,613,919 | \$ 179,024 | \$(3,606,601 ) | \$ 5,806,749 |

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****Condensed Consolidating Statements of Cash Flows  
For the year ended December 31, 2013**

|  | Telesat<br>Holdings | Telesat<br>LLC | Telesat<br>Canada | Guarantor<br>subsidiaries | Non-guarantor<br>subsidiaries | Adjustments  | Consolidated |
|--|---------------------|----------------|-------------------|---------------------------|-------------------------------|--------------|--------------|
| Cash flows (used in) from operating activities   |                     |                |                   |                           |                               |              |              |
| Net income   | \$ 68,093           | \$ —           | \$ 68,094         | \$ 513                    | \$ 6,163                      | \$ (74,770 ) | \$ 68,093    |
| Adjustments to reconcile net income to cash flows (used in) from operating activities: |                     |                |                   |                           |                               |              |              |
| Depreciation   | —                   | —              | 179,442           | 31,498                    | 211                           | —            | 211,151      |
| Amortization   | —                   | —              | 31,262            | 1,358                     | 39                            | —            | 32,659       |
| Deferred tax expense (recovery)  | —                   | —              | 22,958            | (8,630 )                  | —                             | —            | 14,328       |
| Interest expense   | —                   | —              | 223,424           | 670                       | 5                             | —            | 224,099      |
| Interest income  | —                   | —              | (1,194 )          | (94 )                     | —                             | —            | (1,288 )     |
| Unrealized foreign exchange loss (gain)  | 1                   | —              | 198,450           | 12,819                    | (8,854 )                      | —            | 202,416      |
| Gain on derivatives  | —                   | —              | (80,928 )         | —                         | —                             | —            | (80,928 )    |
| Share-based compensation   | —                   | —              | 12,065            | 1,050                     | 402                           | —            | 13,517       |
| (Income) loss from equity investments  | (68,094 )           | —              | (8,638 )          | 1,962                     | —                             | 74,770       | —            |
| Impairment reversal on intangible assets   | —                   | —              | (17,274 )         | —                         | —                             | —            | (17,274 )    |
| Gain on other post-employment benefit plan amendment                                   | —                   | —              | —                 | (9,786 )                  | —                             | —            | (9,786 )     |
| Loss on disposal of assets   | —                   | —              | 1,553             | 53                        | 119                           | —            | 1,725        |
| Loss on financing  | —                   | —              | 18,487            | —                         | —                             | —            | 18,487       |
| Other  | —                   | —              | (49,540 )         | (308 )                    | 93                            | —            | (49,755 )    |
| Income taxes paid  | —                   | —              | (11,716 )         | (824 )                    | (29 )                         | —            | (12,569 )    |
| Interest paid, net of capitalized interest   | —                   | —              | (212,052)         | (257 )                    | (4 )                          | —            | (212,313 )   |
| Interest received  | —                   | —              | 1,046             | 122                       | 4                             | —            | 1,172        |
| Customer prepayments on future satellite services                                      | —                   | —              | 31,778            | 527                       | —                             | —            | 32,305       |
| Repurchase of stock options and exercise of share appreciation                         | —                   | —              | (701 )            | (495 )                    | —                             | —            | (1,196 )     |

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|  |         |      |             |             |             |             |              |
|--|---------|------|-------------|-------------|-------------|-------------|--------------|
| rights   |         |      |             |             |             |             |              |
| Operating assets and liabilities                                 | (89 )   | —    | 81,681      | (28,981 )   | (768 )      | —           | 51,843       |
| Net cash (used in) from operating activities                     | \$(89 ) | \$ — | \$488,197   | \$ 1,197    | \$ (2,619 ) | \$ —        | \$486,686    |
| Cash flows (used in) from investing activities                   |         |      |             |             |             |             |              |
| Satellite programs, including capitalized interest               | \$—     | \$ — | \$(32,816 ) | \$(38,362 ) | \$ —        | \$ —        | \$(71,178 )  |
| Purchase of other property and equipment                         | —       | —    | (6,511 )    | (2,199 )    | (62 )       | —           | (8,772 )     |
| Purchase of intangible assets                                    | —       | —    | —           | (6 )        | —           | —           | (6 )         |
| Proceeds from sale of assets                                     | —       | —    | 81          | —           | 1,000       | —           | 1,081        |
| Dividends received   | —       | —    | 4,394       | —           | —           | (4,394 )    | —            |
| Investment in affiliates   | —       | —    | (36,823 )   | —           | —           | 36,823      | —            |
| Net cash (used in) from investing activities                     | \$—     | \$ — | \$(71,675 ) | \$(40,567 ) | \$ 938      | \$ 32,429   | \$(78,875 )  |
| Cash flows from (used in) financing activities                   |         |      |             |             |             |             |              |
| Repayment of indebtedness  | \$—     | \$ — | \$(271,448) | \$—         | \$ —        | \$ —        | \$(271,448 ) |
| Payment of premium on early retirement of indebtedness           | —       | —    | (13,793 )   | —           | —           | —           | (13,793 )    |
| Payment of debt issue costs                                      | —       | —    | (810 )      | —           | —           | —           | (810 )       |
| Proceeds from exercise of stock options                          | 99      | —    | —           | —           | —           | —           | 99           |
| Dividends paid on preferred shares                               | (10 )   | —    | —           | —           | —           | —           | (10 )        |
| Satellite performance incentive payments                         | —       | —    | (4,756 )    | (14 )       | —           | —           | (4,770 )     |
| Dividends paid   | —       | —    | —           | (4,394 )    | —           | 4,394       | —            |
| Proceeds from issuance of share capital                          | —       | —    | —           | 36,823      | —           | (36,823 )   | —            |
| Net cash from (used in) financing activities                     | \$89    | \$ — | \$(290,807) | \$ 32,415   | \$ —        | \$(32,429 ) | \$(290,732 ) |
| Effect of changes in exchange rates on cash and cash equivalents | \$—     | \$ — | \$—         | \$ 455      | \$ 218      | \$ —        | \$ 673       |
| Increase (decrease) in cash and cash equivalents                 | \$—     | \$ — | \$125,715   | \$(6,500 )  | \$(1,463 )  | \$ —        | \$ 117,752   |
| Cash and cash equivalents, beginning of period                   | —       | —    | 158,516     | 19,508      | 2,937       | —           | 180,961      |
| Cash and cash equivalents, end of period                         | \$—     | \$ — | \$284,231   | \$ 13,008   | \$ 1,474    | \$ —        | \$ 298,713   |

Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****Condensed Consolidating Statements of Cash Flows  
For the year ended December 31, 2012**

|   | Telesat<br>Holdings | Telesat<br>LLC | Telesat Canada | Guarantor<br>subsidiaries | Non-guarantor<br>subsidiaries | Adjustments | Consolidated |
|---|---------------------|----------------|----------------|---------------------------|-------------------------------|-------------|--------------|
| Cash flows (used in) from operating activities  |                     |                |                |                           |                               |             |              |
| Net income (loss)   | \$24,359            | \$ —           | \$26,754       | \$(25,741 )               | \$(6,477 )                    | \$5,464     | \$24,359     |
| Adjustments to reconcile net income (loss) to cash flows (used in) from operating activities: |                     |                |                |                           |                               |             |              |
| Depreciation  | —                   | —              | 160,283        | 48,106                    | 296                           | —           | 208,685      |
| Amortization  | —                   | —              | 36,168         | (268 )                    | 65                            | —           | 35,965       |
| Deferred tax expense (recovery)   | —                   | —              | 36,983         | (74 )                     | —                             | —           | 36,909       |
| Interest expense  | 2,380               | —              | 242,597        | 444                       | —                             | —           | 245,421      |
| Interest income   | —                   | —              | (820 )         | (269 )                    | (1 )                          | —           | (1,090 )     |
| Unrealized foreign exchange (gain) loss   | —                   | —              | (81,459 )      | (5,293 )                  | 3,381                         | —           | (83,371 )    |
| Loss on derivatives   | —                   | —              | 58,984         | —                         | —                             | —           | 58,984       |
| Share-based compensation  | —                   | —              | 868            | 211                       | 123                           | —           | 1,202        |
| (Income) loss from equity investments   | (26,754 )           | —              | 29,119         | 3,099                     | —                             | (5,464 )    | —            |
| Impairment reversal on intangible assets  | —                   | —              | (1,194 )       | —                         | —                             | —           | (1,194 )     |
| Loss on disposal of assets  | —                   | —              | 722            | 56                        | —                             | —           | 778          |
| Loss on financing   | —                   | —              | 77,278         | —                         | —                             | —           | 77,278       |
| Other   | —                   | —              | (51,652 )      | (10,784 )                 | (210 )                        | —           | (62,646 )    |
| Income taxes paid   | —                   | —              | (3,718 )       | (40 )                     | (6 )                          | —           | (3,764 )     |
| Interest paid, net of capitalized interest  | (4,030 )            | —              | (235,480 )     | (9 )                      | —                             | —           | (239,519 )   |
| Interest received   | —                   | —              | 848            | 278                       | 1                             | —           | 1,127        |
| Customer prepayments on future satellite services   | —                   | —              | 40,345         | —                         | —                             | —           | 40,345       |
| Insurance proceeds  | —                   | —              | 314            | —                         | —                             | —           | 314          |
|   | —                   | —              | (32,393 )      | (2,367 )                  | (506 )                        | —           | (35,266 )    |

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|   |              |      |               |               |           |                 |               |  |
|---|--------------|------|---------------|---------------|-----------|-----------------|---------------|--|
| Repurchase of stock options and exercise of share appreciation rights |              |      |               |               |           |                 |               |  |
| Operating assets and liabilities                                      | 15           | —    | (20,171 )     | 5,040         | 3,951     | —               | (11,165 )     |  |
| Net cash (used in) from operating activities                          | \$ (4,030 )  | \$ — | \$ 284,376    | \$ 12,389     | \$ 617    | \$ —            | \$ 293,352    |  |
| Cash flows from (used in) investing activities                        |              |      |               |               |           |                 |               |  |
| Satellite programs, including capitalized interest                    | \$ —         | \$ — | \$ (161,536 ) | \$ (1,013 )   | \$ —      | \$ —            | \$ (162,549 ) |  |
| Purchase of other property and equipment                              | —            | —    | (5,252 )      | (2,240 )      | (119 )    | —               | (7,611 )      |  |
| Purchase of intangible assets   | —            | —    | —             | (166 )        | —         | —               | (166 )        |  |
| Proceeds from sale of assets  | —            | —    | 34            | 38            | —         | —               | 72            |  |
| Return of capital from subsidiaries                                   | 802,011      | —    | —             | 802,011       | —         | (1,604,022 )    | —             |  |
| Dividends received  | —            | —    | 7,063         | —             | —         | (7,063 )        | —             |  |
| Net cash from (used in) investing activities                          | \$ 802,011   | \$ — | \$ (159,691 ) | \$ 798,630    | \$ (119 ) | \$ (1,611,085 ) | \$ (170,254 ) |  |
| Cash flows (used in) from financing activities                        |              |      |               |               |           |                 |               |  |
| Proceeds from indebtedness  | \$ —         | \$ — | \$ 3,306,865  | \$ —          | \$ —      | \$ —            | \$ 3,306,865  |  |
| Proceeds from issue of promissory note                                | —            | —    | 145,466       | —             | —         | —               | 145,466       |  |
| Repayment of indebtedness   | —            | —    | (2,777,507 )  | —             | —         | —               | (2,777,507 )  |  |
| Repayment of senior preferred shares                                  | (141,435)    | —    | —             | —             | —         | —               | (141,435 )    |  |
| Payment of premium on early retirement of indebtedness                | —            | —    | (39,444 )     | —             | —         | —               | (39,444 )     |  |
| Payment of debt issue costs   | —            | —    | (52,030 )     | —             | —         | —               | (52,030 )     |  |
| Return of capital to shareholders                                     | (656,546)    | —    | (802,011 )    | (802,011 )    | —         | 1,604,022       | (656,546 )    |  |
| Satellite performance incentive payments                              | —            | —    | (4,345 )      | (237 )        | —         | —               | (4,582 )      |  |
| Dividends paid  | —            | —    | —             | (7,063 )      | —         | 7,063           | —             |  |
| Net cash (used in) from financing activities                          | \$ (797,981) | \$ — | \$ (223,006 ) | \$ (809,311 ) | \$ —      | \$ 1,611,085    | \$ (219,213 ) |  |
| Effect of changes in exchange rates on cash and cash equivalents      | \$ —         | \$ — | \$ —          | \$ (854 )     | \$ (32 )  | \$ —            | \$ (886 )     |  |
| (Decrease) increase in cash and cash equivalents                      | \$ —         | \$ — | \$ (98,321 )  | \$ 854        | \$ 466    | \$ —            | \$ (97,001 )  |  |
|   | —            | —    | 256,837       | 18,654        | 2,471     | —               | 277,962       |  |

Cash and cash  
equivalents, beginning of  
year

|   |     |      |            |           |          |     |            |
|---|-----|------|------------|-----------|----------|-----|------------|
| Cash and cash<br>equivalents, end of year | \$— | \$ — | \$ 158,516 | \$ 19,508 | \$ 2,937 | \$— | \$ 180,961 |
|---|-----|------|------------|-----------|----------|-----|------------|

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Table of Contents**Telesat Holdings Inc.****Notes to the 2013 Consolidated Financial Statements****(all amounts in thousands of Canadian dollars, except for per share amounts and where otherwise noted)****Condensed Consolidating Statement of Cash Flows  
For the year ended December 31, 2011**

|   | Telesat<br>Holdings | Telesat<br>LLC | Telesat<br>Canada | Guarantor<br>subsidiaries | Non-guarantor<br>subsidiaries | Adjustments  | Consolidated |
|---|---------------------|----------------|-------------------|---------------------------|-------------------------------|--------------|--------------|
| Cash flows (used in) from operating activities  |                     |                |                   |                           |                               |              |              |
| Net income (loss)   | \$235,845           | \$ —           | \$245,714         | \$(42,924 )               | \$(329 )                      | \$(202,461 ) | \$235,845    |
| Adjustments to reconcile net income (loss) to cash flows (used in) from operating activities: |                     |                |                   |                           |                               |              |              |
| Depreciation  | —                   | —              | 146,581           | 51,711                    | 334                           | —            | 198,626      |
| Amortization  | —                   | —              | 42,480            | (1,541 )                  | 82                            | —            | 41,021       |
| Deferred tax expense (recovery)   | —                   | —              | 51,618            | (145 )                    | (100 )                        | —            | 51,373       |
| Interest expense (income)   | 9,869               | —              | 220,898           | (2,021 )                  | 13                            | —            | 228,759      |
| Interest income   | —                   | —              | (1,143 )          | (816 )                    | (2 )                          | —            | (1,961 )     |
| Unrealized foreign exchange loss (gain)   | —                   | —              | 66,375            | 4,045                     | (2,714 )                      | —            | 67,706       |
| Gain on derivatives   | —                   | —              | (87,914 )         | —                         | —                             | —            | (87,914 )    |
| Dividends on senior preferred shares  | 1,650               | —              | —                 | —                         | —                             | —            | 1,650        |
| Share-based compensation  | —                   | —              | 2,073             | 383                       | 198                           | —            | 2,654        |
| (Income) loss from equity investments   | (245,714)           | —              | 40,204            | 3,049                     | —                             | 202,461      | —            |
| Insurance proceeds  | —                   | —              | (135,019)         | —                         | —                             | —            | (135,019 )   |
| Impairment loss on intangible assets  | —                   | —              | 18,368            | 1,100                     | —                             | —            | 19,468       |
| Loss on disposal of assets  | —                   | —              | 588               | 879                       | 16                            | —            | 1,483        |
| Other   | —                   | —              | (41,928 )         | (2,876 )                  | 242                           | —            | (44,562 )    |
| Income taxes paid   | —                   | —              | (2,300 )          | —                         | (29 )                         | —            | (2,329 )     |
| Interest paid, net of capitalized interest  | (10,294 )           | —              | (200,589)         | —                         | —                             | —            | (210,883 )   |
| Interest received   | —                   | —              | 1,300             | 819                       | 2                             | —            | 2,121        |
| Customer prepayments on future satellite services   | —                   | —              | 55,268            | 2,500                     | —                             | —            | 57,768       |
| Insurance proceeds  | —                   | —              | 11,228            | —                         | —                             | —            | 11,228       |

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|  |             |      |             |             |          |            |              |
|--|-------------|------|-------------|-------------|----------|------------|--------------|
| Operating assets and liabilities                                 | (1,650 )    | —    | (550 )      | (13,244 )   | 2,296    | —          | (13,148 )    |
| Net cash (used in) from operating activities                     | \$(10,294 ) | \$ — | \$433,252   | \$ 919      | \$ 9     | \$—        | \$ 423,886   |
| Cash flows (used in) from investing activities                   |             |      |             |             |          |            |              |
| Satellite programs, including capitalized interest               | \$—         | \$ — | \$(302,193) | \$(54,006 ) | \$ —     | \$—        | \$(356,199 ) |
| Purchases of other property and equipment                        | —           | —    | (16,137 )   | (1,374 )    | (55 )    | —          | (17,566 )    |
| Purchase of intangible assets                                    | —           | —    | —           | (12,618 )   | —        | —          | (12,618 )    |
| Insurance proceeds   | —           | —    | 135,019     | —           | —        | —          | 135,019      |
| Proceeds from sale of assets                                     | —           | —    | 148         | —           | —        | —          | 148          |
| Business acquisitions  | —           | —    | (9,264 )    | 9,264       | —        | —          | —            |
| Dividends received   | —           | —    | 8,633       | —           | —        | (8,633 )   | —            |
| Net cash (used in) from investing activities                     | \$—         | \$ — | \$(183,794) | \$(58,734 ) | \$(55 )  | \$(8,633 ) | \$(251,216 ) |
| Cash flows from (used in) financing activities                   |             |      |             |             |          |            |              |
| Repayment of indebtedness  | \$—         | \$ — | \$(108,741) | \$—         | \$ —     | \$—        | \$(108,741 ) |
| Dividends paid on preferred shares                               | (10 )       | —    | —           | —           | —        | —          | (10 )        |
| Satellite performance incentive payments                         | —           | —    | (5,928 )    | —           | —        | —          | (5,928 )     |
| Intercompany loan  | 10,304      | —    | (74,634 )   | 64,330      | —        | —          | —            |
| Dividends paid   | —           | —    | —           | (8,633 )    | —        | 8,633      | —            |
| Net cash from (used in) financing activities                     | \$10,294    | \$ — | \$(189,303) | \$ 55,697   | \$ —     | \$ 8,633   | \$(114,679 ) |
| Effect of changes in exchange rates on cash and cash equivalents | —           | —    | —           | (363 )      | 39       | —          | (324 )       |
| Increase (decrease) in cash and cash equivalents                 | —           | —    | 60,155      | (2,481 )    | (7 )     | —          | 57,667       |
| Cash and cash equivalents, beginning of year                     | —           | —    | 196,682     | 21,135      | 2,478    | —          | 220,295      |
| Cash and cash equivalents, end of year                           | \$—         | \$ — | \$256,837   | \$ 18,654   | \$ 2,471 | \$—        | \$ 277,962   |

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