FIRST DEFIANCE FINANCIAL CORP

Form 10-Q May 08, 2015

**UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q (Mark One) Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. For the Quarterly Period Ended March 31, 2015 OR Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. For the Transition Period from \_\_\_\_\_to\_\_\_\_ Commission file number <u>0-26850</u> First Defiance Financial Corp. (Exact name of registrant as specified in its charter) 34-1803915 Ohio (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification Number) 601 Clinton Street, Defiance, Ohio 43512

(Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code: (419) 782-5015

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

#### APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date. Common Stock, \$.01 Par Value -9,262,071 shares outstanding at April 30, 2015.

## FIRST DEFIANCE FINANCIAL CORP.

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## PART I-FINANCIAL INFORMATION

# Item 1. Financial Statements

# FIRST DEFIANCE FINANCIAL CORP.

Consolidated Condensed Statements of Financial Condition

(UNAUDITED)

(Amounts in Thousands, except share and per share data)

	March 31, 2015	December 31, 2014
Assets		
Cash and cash equivalents:		
Cash and amounts due from depository institutions	\$38,472	\$ 41,936
Federal funds sold	43,000	71,000
	81,472	112,936
Securities:		
Available-for-sale, carried at fair value	248,438	239,321
Held-to-maturity, carried at amortized cost (fair value \$300 and \$308 at March 31, 2015 and December 31, 2014, respectively)	299	313
	248,737	239,634
Loans held for sale	9,544	4,535
Loans receivable, net of allowance of \$25,302 at March 31, 2015 and \$24,766 at	1 650 216	1 622 020
December 31, 2014, respectively	1,659,216	1,622,020
Accrued interest receivable	6,967	6,037
Federal Home Loan Bank stock	13,802	13,802
Bank owned life insurance	47,221	47,013
Premises and equipment	39,952	40,496
Real estate and other assets held for sale	6,392	6,181
Goodwill	61,525	61,525
Core deposit and other intangibles	2,178	2,395
Mortgage servicing rights	8,947	9,012
Other assets	15,368	13,366
Total assets	\$2,201,321	\$ 2,178,952

(continued)

## FIRST DEFIANCE FINANCIAL CORP.

Consolidated Condensed Statements of Financial Condition

(UNAUDITED)

(Amounts in Thousands, except share and per share data)

	March 31, 2015	December 31, 2014
Liabilities and stockholders' equity		
Liabilities:		
Deposits	\$1,772,693	\$ 1,760,813
Advances from the Federal Home Loan Bank	31,298	21,544
Subordinated debentures	36,083	36,083
Securities sold under repurchase agreements	60,271	54,759
Advance payments by borrowers	1,199	2,309
Deferred taxes	1,507	1,176
Other liabilities	25,153	22,763
Total liabilities	1,928,204	1,899,447
Stockholders' equity: Preferred stock, \$.01 par value per share: 37,000 shares authorized; no shares issued Preferred stock, \$.01 par value per share:	_	-
4,963,000 shares authorized; no shares issued	_	_
Common stock, \$.01 par value per share:		
25,000,000 shares authorized; 12,725,388 and 12,735,313 shares issued and 9,248,040 and 9,234,534 shares outstanding, respectively	127	127
Common stock warrant	-	878
Additional paid-in capital	125,271	136,266
Accumulated other comprehensive income, net of tax of \$2,741 and \$2,214, respectively	5,089	4,114
Retained earnings	205,300	200,600
Treasury stock, at cost, 3,477,348 and 3,500,779 shares respectively	(62,670)	(62,480)
Total stockholders' equity	273,117	279,505
Total liabilities and stockholders' equity	\$2,201,321	\$ 2,178,952

See accompanying notes

## FIRST DEFIANCE FINANCIAL CORP.

Consolidated Condensed Statements of Income

(UNAUDITED)

(Amounts in Thousands, except share and per share data)

	Three Months Ended March 31,	
	2015	2014
Interest Income		
Loans	\$ 17,887	\$ 16,651
Investment securities:		
Taxable	913	775
Non-taxable	779	752
Interest-bearing deposits	39	101
FHLB stock dividends	139	195
Total interest income	19,757	18,474
Interest Expense		
Deposits	1,272	1,358
FHLB advances and other	110	133
Subordinated debentures	147	146
Securities sold under repurchase agreements	38	41
Total interest expense	1,567	1,678
Net interest income	18,190	16,796
Provision for loan losses	120	103
Net interest income after provision for loan losses	18,070	16,693
Non-interest Income		
Service fees and other charges	2,529	2,324
Insurance commission income	3,139	3,030
Mortgage banking income	1,775	1,247
Gain on sale of non-mortgage loans	36	3
Trust income	357	278
Income from Bank Owned Life Insurance	208	219
Other non-interest income	237	225
Total non-interest income	8,281	7,326
Non-interest Expense		
Compensation and benefits	8,922	8,472
Occupancy	1,764	1,588
FDIC insurance premium	351	385
Financial institutions tax	481	495
Data processing	1,523	1,365
Amortization of intangibles	217	289

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Other non-interest expense	3,639	4,067
Total non-interest expense	16,897	16,661
Income before income taxes	9,454	7,358
Federal income taxes	2,853	2,179
Net Income	\$ 6,601	\$ 5,179
Earnings per common share (Note 6)		
Basic	\$ 0.71	\$ 0.53
Diluted	\$ 0.69	\$ 0.51
Dividends declared per share (Note 5)	\$ 0.175	\$ 0.15
Average common shares outstanding (Note 6)		
Basic	9,234	9,681
Diluted	9,611	10,108

See accompanying notes

## FIRST DEFIANCE FINANCIAL CORP.

Consolidated Condensed Statements of Comprehensive Income

(UNAUDITED)

(Amounts in Thousands)

	Three Months End March 31, 2015 2014	
Net income	\$ 6,601	\$ 5,179
Other comprehensive income: Unrealized gains on securities available for sale Income tax expense Other comprehensive income	1,502 (527 ) 975	1,723 (603 ) 1,120
Comprehensive income	\$ 7,576	\$ 6,299

<sup>(1)</sup> Amounts are included in gains on sale or call of securities on the Consolidated Condensed Statements of Income. There were no such amounts for the three months ended March 31, 2015 and 2014.

# FIRST DEFIANCE FINANCIAL CORP.

Consolidated Statement of Changes in Stockholders' Equity

(UNAUDITED)

(Amounts in Thousands, except share data)

		re <b>G</b> ommo Stock		n Additional Paid-In Capital	Accumulate Other Comprehens Income		Treasury Stock	Total Stockholder Equity	rs'
Balance at January 1, 2015 Net income Other comprehensive income Stock option expense Warrant repurchase 38,575 shares issued under	\$ -	\$ 127	\$ 878 (878 )	\$136,266 21 (11,101)	\$ 4,114 975	\$200,600 6,601	\$(62,480)	\$ 279,505 6,601 975 21 (11,979	)
stock option plan, with \$91 income tax benefit, net of 9,925 repurchased and retired Restricted share activity	I			177		(287)	833	723	
under stock incentive Plans, including 12,846 shares issued 542 shares issued direct				(100 )			231	131	
purchases				8			10	18	`
37,857 shares repurchased Common stock dividends						(1.614)	(1,264)		)
declared	ф	¢ 127	Φ	φ125 2 <b>5</b> 1	φ <b>5</b> 000	(1,614 )		(1,614	,
Balance at March 31, 2015	\$ -	\$ 127	<b>\$</b> -	\$125,271	\$ 5,089	\$205,300	\$(62,670)	\$ 2/3,11/	
Balance at January 1, 2014 Net income	\$ -	\$ 127	\$ 878	\$136,403	\$ 545	\$182,290 5,179	\$(48,096)	5,179	
Other comprehensive income Stock option expense 7,050 shares issued under				20	1,120			1,120 20	
stock option plan, with \$17 income tax benefit, net of repurchases				(11 )		(19 )	106	76	
Restricted share activity under stock incentive Plans, including 5,767 shares issued				(270 )			93	(177	)
78,972 shares repurchased						(1,449 )	(2,039)		)

Common stock dividends

declared

Balance at March 31, 2014 \$ - \$ 127 \$ 878 \$ 136,142 \$ 1,665 \$ 186,001 \$ (49,936) \$ 274,877

## FIRST DEFIANCE FINANCIAL CORP.

Consolidated Condensed Statements of Cash Flows

(UNAUDITED)

(Amounts in Thousands)

	Three Months Ended March 31,		l	
	2015		2014	
Operating Activities				
Net income	\$6,601	9	\$5,179	
Items not requiring (providing) cash				
Provision for loan losses	120		103	
Depreciation	765		725	
Amortization of mortgage servicing rights, net of impairment recoveries	385		299	
Amortization of core deposit and other intangible assets	217		289	
Net amortization of premiums and discounts on loans and deposits	232		160	
Amortization of premiums and discounts on securities	176		93	
Change in deferred taxes	(195	)	(129	)
Proceeds from the sale of loans held for sale	42,628		27,698	
Originations of loans held for sale	(46,672	)	(28,093	)
Gain from sale of loans		)	(644	)
Loss from write-down of property and equipment	426		_	
Gain from sale or call of securities	-		_	
(Gain) loss on sale / write-down of real estate and other assets held for sale	<b>79</b>		(38	)
Stock option expense	21		20	
Restricted stock expense (credit)	131		(177	)
Income from bank owned life insurance	(208	)	(219	)
Changes in:	`		`	
Accrued interest receivable	(930	)	(344	)
Other assets	`	)	*	)
Other liabilities	2,390		2,489	
Net cash provided by operating activities	2,843		5,342	
	,		,	
Investing Activities				
Proceeds from maturities of held-to-maturity securities	14		8	
Proceeds from maturities, calls and pay-downs of available-for-sale securities	6,395		5,496	
Proceeds from sale of real estate and other assets held for sale	572		496	
Proceeds from the sale of available-for-sale securities	-		1,654	
Proceeds from sale of non-mortgage loans	501		8,679	
Purchases of available-for-sale securities	(14,187	)	(16,672	)
Purchase of bank owned life insurance	-			)

Purchase of portfolio mortgage loans	-	(5,118)
Proceeds from Federal Home Loan stock redemption	-	5,548
Purchases of premises and equipment, net	(829	) (507 )
Net (increase)/decrease in loans receivable	(38,693)	13,058
Net cash provided by investing activities	(46,227	) 8,642
Financing Activities		
Net increase in deposits and advance payments by borrowers	10,770	24,515
Repayment of Federal Home Loan Bank advances	(7,246	) (242 )
Proceeds from Federal Home Loan Bank advances	17,000	_
Increase (decrease) in securities sold under repurchase agreements	5,512	(2,980)
Repayment of warrants	(11,979	) -
Proceeds from exercise of stock options	723	76
Proceeds from treasury stock sales	18	-
Net cash paid for repurchase of common stock	(1,264	) (2,039 )
Cash dividends paid on common stock	(1,614	) (1,449 )
Net cash provided by (used in) financing activities	11,920	17,881
Increase in cash and cash equivalents	(31,464)	31,865
Cash and cash equivalents at beginning of period	112,936	179,318
Cash and cash equivalents at end of period	\$81,472	\$211,183
Supplemental cash flow information:		
Interest paid	\$1,577	\$1,662
Income taxes paid	\$-	\$ -
Transfers from loans to real estate and other assets held for sale	\$680	\$627

See accompanying notes.

#### FIRST DEFIANCE FINANCIAL CORP.

Notes to Consolidated Condensed Financial Statements (UNAUDITED)

March 31, 2015

#### 1. Basis of Presentation

First Defiance Financial Corp. ("First Defiance" or the "Company") is a unitary thrift holding company that conducts business through its three wholly owned subsidiaries, First Federal Bank of the Midwest ("First Federal"), First Insurance Group of the Midwest, Inc. ("First Insurance"), and First Defiance Risk Management Inc. ("First Defiance Risk Management"). All significant intercompany transactions and balances are eliminated in consolidation.

First Federal is primarily engaged in attracting deposits from the general public through its offices and using those and other available sources of funds to originate loans primarily in the counties in which its offices are located. First Federal's traditional banking activities include originating and servicing residential, non-residential real estate, commercial, home improvement and home equity and consumer loans and providing a broad range of depository, trust and wealth management services. First Insurance is an insurance agency that does business in the Defiance, Bryan, Bowling Green, Maumee and Oregon, Ohio areas, offering property and casualty, group health and life insurance products. First Defiance Risk Management is a wholly-owned insurance company subsidiary of the Company to insure the Company and its subsidiaries against certain risks unique to the operations of the Company and for which insurance may not be currently available or economically feasible in today's insurance marketplace. First Defiance Risk Management pools resources with several other similar insurance company subsidiaries of financial institutions to spread a limited amount of risk among themselves.

The consolidated condensed statement of financial condition at December 31, 2014 has been derived from the audited financial statements at that date, which were included in First Defiance's Annual Report on Form 10-K.

The accompanying consolidated condensed financial statements as of March 31, 2015 and for the three month periods ended March 31, 2015 and 2014 have been prepared by First Defiance without audit and do not include information or footnotes necessary for the complete presentation of financial condition, results of operations, and cash flows in conformity with accounting principles generally accepted in the United States. These consolidated condensed financial statements should be read in conjunction with the financial statements and notes thereto included in First Defiance's 2014 Annual Report on Form 10-K for the year ended December 31, 2014. However, in the opinion of management, all adjustments, consisting of only normal recurring items, necessary for the fair presentation of the financial statements have been made. The results for the three month period ended March 31, 2015 are not necessarily

indicative of the results that may be expected for the entire year.

2.	Significant	Accounting	<b>Policies</b>
		1 I C C C G G I I I I I I	I OHICIOS

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

Earnings Per Common Share

Basic earnings per common share is computed by dividing net income by the weighted average number of shares of common stock outstanding during the period. All outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends are considered participating securities for the calculation. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under stock options, warrants, restricted stock awards and stock grants.

Newly Issued Accounting Standards

In January 2014, the FASB issued ASU 2014-01, "Accounting for Investments in Qualified Affordable Housing Projects." ASU 2014-01 applies to all reporting entities that invest in qualified affordable housing projects through limited liability entities. The pronouncement permits reporting entities to make an accounting policy election to account for these investments using the proportional amortization method if certain conditions exist. The pronouncement also requires disclosure that enables users of its financial statements to understand the nature of these investments. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). The pronouncement should be applied retrospectively for all periods presented, effective for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted. The Company early adopted ASU 2014-01 in January 2014 and such adoption did not have a material impact on the Company's Consolidated Financial Statements.

In January 2014, the FASB issued ASU 2014-04, "Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure." The objective of the amendments in ASU 2014-04 to Topic 310, "Receivables -

Troubled Debt Restructurings by Creditors," is to reduce diversity by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2014. An entity can elect to adopt the amendments using either a modified retrospective transition method or a prospective transition method. Early adoption is permitted. The Company adopted ASU 2014-04 on January 1, 2015 and such adoption did not have a material impact on the Company's Consolidated Financial Statements.

#### 3. Fair Value

FASB ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

FASB ASC Topic 820 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on the best information available. In that regard, FASB ASC Topic 820 established a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by a correlation or other means.

Level 3: Unobservable inputs for determining fair value of assets and liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

Available for sale securities - Securities classified as available for sale are generally reported at fair value utilizing Level 2 inputs where the Company obtains fair value measurements from an independent pricing service that uses matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows and the bonds' terms and conditions, among other things. Securities in Level 1 include federal agency preferred stock securities and one corporate bond. Securities in Level 2 include U.S. Government agencies, mortgage-backed securities, corporate bonds and municipal securities.

Impaired loans - Fair values for impaired collateral dependent loans are generally based on appraisals obtained from licensed real estate appraisers and in certain circumstances consideration of offers obtained to purchase properties prior to foreclosure. Appraisals for commercial real estate generally use three methods to derive value: cost, sales or market comparison and income approach. The cost method bases value on the cost to replace the current property. Value of market comparison approach evaluates the sales price of similar properties in the same market area. The income approach considers net operating income generated by the property and an investors required return. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Comparable sales adjustments are based on known sales prices of similar type and similar use properties and duration of time that the property has been on the market to sell. Such adjustments made in the appraisal process are typically significant and result in a Level 3 classification of the inputs for determining fair value.

Real Estate held for sale - Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are then reviewed monthly by members of the asset review committee for valuation changes and are accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals which may utilize a single valuation approach or a combination of approaches including cost, comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments may be significant and typically result in a Level 3 classification of the inputs for determining fair value.

Appraisals for both collateral-dependent impaired loans and other real estate owned are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, a member of the Company's asset quality or collections department reviews the assumptions and approaches utilized in the appraisal. Appraisal values are discounted from 0% to 20% to account for other factors that may impact the value of collateral. In determining the value of impaired collateral dependent loans and other real estate owned, significant unobservable inputs may be used, which include: physical condition of comparable properties sold, net operating income generated by the property and investor rates of return.

Mortgage servicing rights – On a quarterly basis, mortgage servicing rights are evaluated for impairment based upon the fair value of the rights as compared to the carrying amount. If the carrying amount of an individual tranche exceeds fair value, impairment is recorded on that tranche so that the servicing asset is carried at fair value. Fair value is determined at a tranche level based on a model that calculates the present value of estimated future net servicing income. The valuation model utilizes assumptions that market participants would use in estimating future net servicing income and are validated against available market data (Level 2).

**Mortgage banking derivative** - The fair value of mortgage banking derivatives are evaluated monthly based on derivative valuation models using quoted prices for similar assets adjusted for specific attributes of the commitments and other observable market data at the valuation date (Level 2).

The following table summarizes the financial assets measured at fair value on a recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

# Assets and Liabilities Measured on a Recurring Basis

March 31, 2015	Level 1 Inputs (In Thou	-	Level 3 Inputs	Total Fair Value
Available for sale securities:				
Obligations of U.S. government corporations and agencies Mortgage-backed - residential REMICs Collateralized mortgage obligations Preferred stock Corporate bonds Obligations of state and political subdivisions Mortgage banking derivative - asset Mortgage banking derivative - liability	\$- - - 1 1,995	\$5,001 61,765 1,830 82,590 - 4,013 91,243 884 119	- - -	\$ 5,001 61,765 1,830 82,590 1 6,008 91,243 884 119
December 31, 2014  Available for sale securities:	Level 1 Inputs (In Tho	Level 2 Inputs	Level 3 Inputs	
Obligations of U.S. Government corporations and agencies Mortgage-backed - residential	\$ - -	\$980 59,856	\$ - -	\$ 980 59,856

REMICs	-	1,839	-	1,839
Collateralized mortgage obligations	-	81,121	-	81,121
Preferred stock	1	-	-	1
Corporate bonds	1,989	5,003	-	6,992
Obligations of state and political subdivisions	-	88,532		88,532
Mortgage banking derivative - asset	-	351	-	351
Mortgage banking derivative - liability	-	24	-	24

There were no assets measured at fair value on a recurring basis using Level 3 inputs for the three months ended March 31, 2015. The table below presents a reconciliation and income classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31, 2014:

# Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

# (In Thousands)

Beginning balance, January 1, 2014	\$582
Total gains or losses (realized/unrealized)	
Included in earnings (unrealized)	-
Included in other comprehensive income (presented gross of taxes)	122
Amortization	-
Sales	-
Transfers in and/or out of Level 3	-
Ending balance, March 31, 2014	\$704

The following table summarizes the financial assets measured at fair value on a non-recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

#### Assets and Liabilities Measured on a Non-Recurring Basis

March 31, 2015	Level 1 Level 2 Inputs Inputs (In Thousands)		Level 3 Inputs		Total Fair Value
Impaired loans					
1-4 Family Residential Real Estate	\$- \$	5 -	\$	405	\$ 405
Multi Family Residential	-	-		257	257
Commercial Real Estate	-	-		5,501	5,501
Commercial loans	-	-		141	141
Home Equity and Improvement	-	-		96	96
Total Impaired loans	-	-		6,400	6,400
Mortgage servicing rights	-	935		-	935
Real estate held for sale	-				
Residential	-	-		115	115
CRE	-	-		321	321
Total real estate held for sale	-	-		436	436

December 31, 2014	Level 1 Level 2 Inputs Inputs (In Thousands)		L	evel 3 Inputs	Total Fair Value		
Impaired loans							
1-4 Family Residential Real Estate	\$-	\$	-	\$	419	\$ 419	
Multi Family Residential	-		-		269	269	
Commercial Real Estate	-		-		6,665	6,665	
Commercial					340	340	
Home Equity and Improvement	-		-		98	98	
Total impaired loans	-		-		7,791	7,791	
Mortgage servicing rights	-		1,034		-	1,034	
Real estate held for sale							
Residential	-		-		-	-	
CRE	-		-		739	739	
Total real estate held for sale	-		-		739	739	

For Level 3 assets and liabilities measured at fair value on a recurring or nonrecurring basis as of March 31, 2015, the significant unobservable inputs used in the fair value measurements were as follows:

	Fair Value	Valuation Technique	Unobservable Inputs (Dollars in Thousands)	Range of Inputs	Weighted Average
Impaired Loans- Applies to all loan classes	\$6,400	Appraisals which utilize sales comparison, net income and cost approach	Discounts for collection issues and changes in market conditions	10-30%	11%
Real estate held for sale – Applies to all classes	\$436	Appraisals which utilize sales comparison, net income and cost approach	Discounts for changes in market conditions	20-30%	22%

For Level 3 assets and liabilities measured at fair value on a recurring or nonrecurring basis as of December 31, 2014, the significant unobservable inputs used in the fairv alue measurements were as follows:

	Fair Value	Valuation Technique	Unobservable Inputs (Dollars in Thousands)	Range of Inputs	Weighted Average
Impaired Loans- Applies to all	\$7,791	Appraisals which utilize sales comparison, net income and cost	Discounts for collection issues and changes in market	10-30%	11%

loan classes	approach	conditions		
Real estate held for sale – Applies \$739 to all classes	Appraisals which utilize sales comparison, net income and cost approach	Discounts for changes in market conditions	20-40%	28%

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a fair value of \$6.4 million, with a \$14,000 valuation allowance and a fair value of \$7.8 million, with a \$19,000 valuation allowance at March 31, 2015 and December 31, 2014, respectively. A provision recovery of \$621,000 for the three months ended March 31, 2015 and a provision expense of \$756,000 for the three months ended March 31, 2014 was included in earnings.

Mortgage servicing rights which are carried at the lower of cost or fair value had a fair value of \$935,000 with a valuation allowance of \$885,000 and a fair value of \$1.0 million with a valuation allowance of \$911,000 at March 31, 2015 and December 31, 2014, respectively. A recovery of \$26,000 and a charge of \$7,000 for the three months ended March 31, 2015 and March 31, 2014, respectively, were included in earnings.

Real estate held for sale is determined using Level 3 inputs which include appraisals and are adjusted for estimated costs to sell. The change in fair value of real estate held for sale and fixed assets transferred to real estate held for sale was \$522,000 for the three months ended March 31, 2015, which was recorded directly as an adjustment to current earnings through non-interest expense. No amounts were recorded for the three months ended March 31, 2014.

In accordance with FASB ASC Topic 825, the Fair Value Measurements tables are a comparative condensed consolidated statement of financial condition based on carrying amount and estimated fair values of financial instruments as of March 31, 2015 and December 31, 2014. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of First Defiance.

Much of the information used to arrive at "fair value" is highly subjective and judgmental in nature and therefore the results may not be precise. Subjective factors include, among other things, estimated cash flows, risk characteristics and interest rates, all of which are subject to change. With the exception of investment securities, the Company's financial instruments are not readily marketable and market prices do not exist. Since negotiated prices for the instruments, which are not readily marketable depend greatly on the motivation of the buyer and seller, the amounts that will actually be realized or paid per settlement or maturity of these instruments could be significantly different.

The carrying amount of cash and cash equivalents, term notes payable and advance payments by borrowers for taxes and insurance, as a result of their short-term nature, is considered to be equal to fair value and are classified as Level 1.

It was not practicable to determine the fair value of Federal Home Loan Bank ("FHLB") stock due to restrictions placed on its transferability.

The fair value of loans that reprice within 90 days is equal to their carrying amount. For other loans, the estimated fair value is calculated based on discounted cash flow analysis, using interest rates currently being offered for loans with similar terms, resulting in a Level 3 classification. Impaired loans are valued at the lower of cost of fair value as previously described. The allowance for loan losses is considered to be a reasonable adjustment for credit risk. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price. The fair value of loans held for sale is estimated based on binding contracts and quotes from third party investors resulting in a Level 2 classification.

The fair value of accrued interest receivable is equal to the carrying amounts resulting in a Level 2 or Level 3 classification which is consistent with its underlying value.

The fair value of non-interest bearing deposits are considered equal to the amount payable on demand at the reporting date (i.e. carrying value) and are classified as Level 1. The fair value of savings, NOW and certain money market accounts are equal to their carrying amounts and are a Level 2 classification. Fair values of fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

The fair values of securities sold under repurchase agreements are equal to their carrying amounts resulting in a Level 2 classification. The carrying value of subordinated debentures and deposits with fixed maturities is estimated based discounted cash flow analyses based on interest rates currently being offered on instruments with similar characteristics and maturities resulting in a Level 3 classification.

FHLB advances with maturities greater than 90 days are valued based on discounted cash flow analysis, using interest rates currently being quoted for similar characteristics and maturities resulting in a Level 2 classification. The cost or value of any call or put options is based on the estimated cost to settle the option at March 31, 2015.

		Fair Value Measurements at March 31, 2015 (In Thousands)					
	Carrying Value	Total	Level 1	Level 2	Level 3		
Financial Assets:							
Cash and cash equivalents	\$81,472	\$81,472	\$81,472	\$-	\$-		
Investment securities	248,737	248,738	1,996	246,742	-		
Federal Home Loan Bank Stock	13,802	N/A	N/A	N/A	N/A		
Loans, net, including loans held for sale	1,668,760	1,682,215	-	10,151	1,672,064		
Accrued interest receivable	6,967	6,967	-	1,375	5,592		
Financial Liabilities:							
Deposits	\$1,772,693	\$1,775,117	\$370,997	\$1,404,120	\$-		
Advances from Federal Home Loan Bank	31,298	31,562	-	31,562	-		
Securities sold under repurchase agreements	60,271	60,271	-	60,271	-		
Subordinated debentures	36,083	35,788	-	-	35,788		

		Fair Value Measurements at December 31, 2014 (In Thousands)						
	Carrying Value	Total	Level 1	Level 2	Level 3			
Financial Assets:								
Cash and cash equivalents	\$112,936	\$112,936	\$112,936	\$-	\$-			
Investment securities	239,634	239,629	1,990	237,639	-			
Federal Home Loan Bank Stock	13,802	N/A	N/A	N/A	N/A			
Loans, net, including loans held for sale	1,626,555	1,632,507	-	4,741	1,627,766			
Accrued interest receivable	6,037	6,037	3	846	5,188			
Financial Liabilities:								
Deposits	\$1,760,813	\$1,762,733	\$379,552	\$1,383,181	\$-			
Advances from Federal Home Loan Bank	21,544	21,772	-	21,772	-			
Securities sold under repurchase agreements	54,759	54,759	-	54,759	-			
Subordinated debentures	36,083	35,307	-	-	35,307			

#### 4. Stock Compensation Plans

First Defiance has established equity based compensation plans for its directors and employees. On March 15, 2010, the Board adopted, and the shareholders approved at the 2010 Annual Shareholders Meeting, the First Defiance Financial Corp. 2010 Equity Incentive Plan (the "2010 Equity Plan"). The 2010 Equity Plan replaces all existing plans. All awards currently outstanding under prior plans will remain in effect in accordance with their respective terms. Any new awards will be made under the 2010 Equity Plan. The 2010 Equity Plan allows for issuance of up to 350,000 common shares through the award of options, stock grants, restricted stock units ("RSU"), stock appreciation rights or other stock-based awards.

As of March 31, 2015, 126,720 options had been granted and remain outstanding at option prices based on the market value of the underlying shares on the date the options were granted. Options granted under all plans vest 20% per year except for the 2009 grant to the Company's executive officers, which vested 40% in 2011 and then 20% annually. All options expire ten years from the date of grant. Vested options of retirees expire on the earlier of the scheduled expiration date or three months after the retirement date.

In 2014, the Company approved a 2014 STIP and a 2014 LTIP for selected members of management.

Under the 2014 STIP, the participants may earn up to 30% to 45% of their salary for potential payout based on the achievement of certain corporate performance targets during the calendar year. The final amount of benefits under the 2014 STIP were determined as of December 31, 2014 and were paid out in cash in the first quarter of 2015. The participants are required to be employed on the day of payout in order to receive such payment.

Under the 2014 LTIP, the participants may earn up to 20% to 45% of their salary for potential payout in the form of equity awards based on the achievement of certain corporate performance targets over a three-year period. The Company granted 30,538 RSU's to the participants in the 2014 LTIP effective January 1, 2014, which represents the maximum target award. The amount of benefit under the 2014 LTIP will be determined individually at the end of the 36 month performance period ending December 31, 2016. The awards will vest 100% of the target award at the end of the performance period ending December 31, 2016. The benefits earned under the 2014 LTIP will be paid out in equity in the first quarter of 2017. The participants are required to be employed on the day of payout in order to receive such payment.

In 2015, the Company approved a 2015 STIP and a 2015 LTIP for selected members of management.

Under the 2015 STIP, the participants may earn up to 30% to 45% of their salary for potential payout based on the achievement of certain corporate performance targets during the calendar year. The final amount of benefits under the 2015 STIP will be determined as of December 31, 2015 and will be paid out in cash in the first quarter of 2016. The participants are required to be employed on the day of payout in order to receive such payment.

Under the 2015 LTIP, the participants may earn up to 20% to 45% of their salary for potential payout in the form of equity awards based on the achievement of certain corporate performance targets over a three-year period. The Company granted 24,757 RSU's to the participants in the 2015 LTIP effective January 1, 2015, which represents the maximum target award. The amount of benefit under the 2015 LTIP will be determined individually at the end of the 36 month performance period ending December 31, 2017. The awards will vest 100% of the target award at the end of the performance period ending December 31, 2017. The benefits earned under the 2015 LTIP will be paid out in equity in the first quarter of 2018. The participants are required to be employed on the day of payout in order to receive such payment.

The fair value of each option award is estimated on the date of grant using the Black-Scholes model. Expected volatilities are based on historical volatilities of the Company's common stock. The Company uses historical data to estimate option exercise and post-vesting termination behavior. The expected term of options granted is based on historical data and represents the period of time that options granted are expected to be outstanding, which takes into account that the options are not transferable. The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of the grant.

The fair value of stock options granted during the three months ended March 31, 2015 was determined at the date of grant using the Black-Scholes stock option-pricing model and the following assumptions:

	March 31, 2015	March 31, 2014
Expected average risk-free rate	· · · · · · · · · · · · · · · · · · ·	1.64%
Expected average life	10.00 years	7.44 years
Expected volatility	42.00%	44.62%
Expected dividend yield	2.10%	2.17%

The weighted-average fair value of options granted was \$13.13 for the three months ended March 31, 2015 and \$11.25 for the three months ended March 31, 2014.

Following is activity under the plans during the three months ended March 31, 2015:

Stock options	Options Outstanding	A verage		Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (in 000's)
Options outstanding, January 1, 2015	173,720	\$	20.80		
Forfeited or cancelled	4,750		25.32		
Exercised	48,500		21.82		
Granted	6,250		32.94		
Options outstanding, March 31, 2015	126,720	\$	20.84	3.43	\$ 1,519
Vested or expected to vest at March 31, 2015	126,720	\$	20.84	3.43	\$ 1,519
Exercisable at March 31, 2015	112,070	\$	19.70	2.67	\$ 1,470

As of March 31, 2015, there was \$166,000 of total unrecognized compensation costs related to unvested stock options granted under the Company's equity plans. The cost is expected to be recognized over a weighted-average period of 4.31 years.

At March 31, 2015, 74,545 RSU's and 5,767 stock grants were outstanding. Compensation expense is recognized over the performance period based on the achievements of targets as established with the plan documents. A total expense of \$226,000 was recorded during the three months ended March 31, 2015 compared to a benefit of \$45,000 for the same period in 2014. The benefit in the first quarter of 2014 was due to accrual reversals primarily from the 2013 LTIP adjusting for the actual payout in year one as well as adjusting the estimated payouts in year two and three. There was approximately \$96,000 included within other liabilities at March 31, 2015 related to the STIP.

	Restricted Stock Units		Stock Gra			
		Weigh	ted-Average		W	eighted-Average
		Grant 1	Date		Gr	ant Date
Unvested Shares	Shares	Fair V	alue	Shares	Fa	ir Value
Unvested at January 1, 2015	91,812	\$ 21	.00	5,767	\$	25.97
Granted	24,757	32	.30	12,845		17.20
Vested	12,846	17.	.20	(12,846)		17.20
Forfeited	(29,178)	19	.48	-		-
Unvested at March 31, 2015	74,545	\$ 25	.86	5,767	\$	25.97

The maximum amount of compensation expense that may be recorded for the 2015 STIP and the 2013, 2014 and 2015 LTIPs at March 31, 2015 is approximately \$3.6 million. However, the estimated expense expected to be recorded as of March 31, 2015 based on the performance measures in the plans, is \$1.8 million of which \$1.2 million is

unrecognized at March 31, 2015 and will be recognized over the remaining performance periods.

#### 5. Dividends on Common Stock

First Defiance declared and paid a \$0.175 per common stock dividend in the first quarter of 2015 and declared and paid a \$0.15 per common stock dividend in the first quarter of 2014.

### 6. Earnings Per Common Share

The following table sets forth the computation of basic and diluted earnings per common share:

	Three months ended March 31,		
	2015	2014	
	(In Thousashare data	ands, except per	
Numerator for basic and diluted earnings per common share – Net income Denominator:	\$ 6,601	\$ 5,179	
Denominator for basic earnings per common share – weighted average common shares	9,234	9,681	
Effect of warrants	291	341	
Effect of employee stock options	86	86	
Denominator for diluted earnings per common share	9,611	10,108	
Basic earnings per common share	<b>\$ 0.71</b>	\$ 0.53	
Diluted earnings per common share	\$ 0.69	\$ 0.51	

There were 16,750 shares under option granted to employees excluded from the diluted earnings per common share calculation as they were anti-dilutive for the three months ended March 31, 2015. Options to acquire 92,250 shares were excluded from the diluted earnings per common share calculations as they were anti-dilutive for the three months ended March 31, 2014.

#### 7. Investment Securities

The following is a summary of available-for-sale and held-to-maturity securities:

	Amortize Cost	d Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
At March 31, 2015	(In Thous	ands)		
Available-for-Sale Securities:				
Obligations of U.S. government corporations and agencies	\$5,000	\$ 2	<b>\$</b> (1	) \$5,001
Mortgage-backed securities – residential	60,121	1,644	-	61,765
REMICs	1,776	54	-	1,830
Collateralized mortgage obligations	80,900	1,856	(166	) 82,590
Trust preferred securities and preferred stock	-	1	-	1

Corporate bonds	5,924	89	(5	) 6,008
Obligations of state and political subdivisions	85,991	5,259	(7	) 91,243
Totals	\$239,712	8,905	<b>\$</b> (179	) \$ 248,438

	Amor Cost (In Th	Gaiı	ecognized ns	Gro Unr Loss	ecogniz	æd	Fa	ir Va	alue
Held-to-Maturity Securities*: FHLMC certificates	\$18	\$	_	\$	_		\$	18	
FNMA certificates	89	4	2	4	(2	)	Ψ	89	
GNMA certificates	<b>37</b>		1		-			38	
Obligations of state and political subdivisions	155		-		-			155	
Totals	\$299	\$	3	\$	(2	)	\$	<b>300</b>	
At December 31, 2014			Amortized Cost (In Thous	Gair	ealized ns	Gro Unr Los	eal	ized	Fair Value
Available-for-sale									
Obligations of U.S. government corporations a	ınd ageı	ncies	\$1,000	\$ -		\$ (	20	)	\$980
Mortgage-backed securities - residential			58,380		476	-			59,856
REMICs			1,820	19		-			1,839
Collateralized mortgage obligations			80,252		280	(.	411	)	81,121
Trust preferred stock and preferred stock			- 6 012	1	5	-	6	`	1
Corporate bonds Obligations of state and political			6,913	85	)	()	6	)	6,992
subdivisions			83,732	4,	827	(	27	)	88,532

	Gross Amortized Cognized Gains (In Thousands)		Gre Uni Los	recognized	Fa	air Value	
Held-to-Maturity*:							
FHLMC certificates	\$26	\$	-	\$	(8	) \$	18
FNMA certificates	93		2		-		95
GNMA certificates	39		1		-		40
Obligations of states and political subdivisions	155		-		-		155
Total Held-to-Maturity	\$313	\$	3	\$	(8	) \$	308

\$232,097 \$ 7,688

\$ (464

) \$239,321

subdivisions

Total Available-for-Sale

The amortized cost and fair value of the investment securities portfolio at March 31, 2015 are shown below by contractual maturity. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. For purposes of the maturity table,

FHLMC, FNMA, and GNMA certificates are residential mortgage-backed securities.

mortgage-backed securities ("MBS"), collateralized mortgage obligations ("CMO") and REMICs, which are not due at a single maturity date, have not been allocated over the maturity groupings. These securities may mature earlier than their weighted-average contractual maturities because of principal prepayments.

	Available- Amortized		Held-to-Maturity Amortize Fair		
	Cost	Value	Cost	Value	
	(In Thousa	ands)			
Due in one year or less	\$1,008	\$1,016	\$ -	\$ -	
Due after one year through five years	15,250	15,634	155	155	
Due after five years through ten years	37,112	39,532	-	-	
Due after ten years	43,545	46,071	-	-	
MBS/CMO	142,797	146,185	144	145	
	\$239,712	\$248,438	\$ 299	\$ 300	

Investment securities with a carrying amount of \$137.9 million at March 31, 2015 were pledged as collateral on public deposits, securities sold under repurchase agreements and Federal Reserve discount window.

As of March 31, 2015, the Company's investment portfolio consisted of 366 securities, 18 of which were in an unrealized loss position.

The following tables summarize First Defiance's securities that were in an unrealized loss position at March 31, 2015 and December 31, 2014:

	Duration of Unrealized Loss Position Less than 12 Months12 Months or Longer Gross Gross						Total					
	Fair	U	nreali	zed ]	Fair	U	nrealiz	zed	Fair	Uı	nrealiz	ed
	Value	L	oss	,	Value	L	oss		Value	Lo	oses	
	(In Tho	usa	nds)									
At March 31, 2015												
Available-for-sale securities:												
Obligations of U.S. government corporations and agencies	\$-	\$	-		\$ 999	\$	(1	)	\$999	\$	(1	)
Collateralized mortgage obligations	1,584		(89	)	9,292		(77	)	10,876		(166	)
Obligations of state and political subdivisions	1,127		(1	)	422		(6	)	1,549		(7	)
Corporate bonds	-		-		994		(5	)	994		(5	)
Held to maturity securities:												
FNMA certificates	26		(2	)	1		-		27		(2	)
Total temporarily impaired securities	\$2,737	\$	(92	) :	\$ 11,708	\$	(89	)	\$14,445	\$	(181	)

			alized Loss Pos on the 12 Months		Total		
	Fair	Unrealiz	zed Fair	Unrealized	d Fair	Unrealiz	ed
	Value	Loss	Value	Loss	Value	Loses	
	(In Tho	usands)					
At December 31, 2014							
Available-for-sale securities:							
Obligations of U.S. government corporations and agencies	\$-	\$ -	\$ 980	\$ (20	\$980	\$ (20	)
Collateralized mortgage obligations	4,466	(138	) 14,633	(273	19,099	(411	)
Corporate bonds	_	_	994	(6	) 994	(6	)
Obligations of state and political subdivisions	1,194	(8	) 1,499	(19	) 2,693	(27	)
Held to maturity securities:							
FHLMC certificates	18	(8	) -	-	18	(8	)
Total temporarily impaired securities	\$5,678	\$ (154	) \$ 18,106	\$ (318	\$23,784	\$ (472	)

With the exception of corporate bonds, the above securities all have fixed interest rates, and all securities have defined maturities. Their fair value is sensitive to movements in market interest rates. First Defiance has the ability and intent to hold these investments for a time necessary to recover the amortized cost without impacting its liquidity position and it is not more than likely that the Company will be required to sell the investments before anticipated recovery.

There were no realized gains from the sales of investment securities in the first quarter of 2015 or in the first quarter of 2014.

Management evaluates securities for other-than-temporary impairment ("OTTI") at least quarterly, and more frequently when economic or market conditions warrant such an evaluation. The investment portfolio is evaluated for OTTI by segregating the portfolio into two general segments. Investment securities classified as available-for-sale or held-to-maturity are generally evaluated for OTTI under FASB ASC Topic 320. Certain collateralized debt obligations ("CDOs") are evaluated for OTTI under FASB ASC Topic 325, Investment – Other.

When OTTI occurs under either model, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current period credit loss. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current period credit loss, the OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current period loss, the OTTI shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected compared to the book value of the security and is recognized in earnings. The amount of OTTI related to other factors

shall be recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings shall become the new amortized cost basis of the investment.

In the first quarter of 2015 and 2014, management determined there was no OTTI.

The Company holds three CDOs at March 31, 2015 and December 31, 2014 with a zero value.

The amount of OTTI recognized in accumulated other comprehensive income ("AOCI") was zero at March 31, 2015 and December 31, 2014.

The proceeds from the sales and calls of securities and the associated gains and losses are listed below:

Three Months Ended March 31, 2015 2014 (In Thousands) \$ - \$ 1,654

Proceeds \$ - \$ 1,654 Gross realized gains - -

Gross realized gains - - - Gross realized losses - -

### 8. Loans

Loans receivable consist of the following:

March 31,	December 31,
2015	2014
(In Thousand	ds)

#### Real Estate:

\$203,558	\$ 206,437	
159,133	156,530	
717,343	683,958	
125,144	112,385	
1,205,178	1,159,310	
395,378	399,730	
110,755	111,813	
14,967	15,466	
521,100	527,009	
1,726,278	1,686,319	
. ,		
(40,833)	(38,653	)
	159,133 717,343 125,144 1,205,178 395,378 110,755 14,967 521,100 1,726,278	159,133       156,530         717,343       683,958         125,144       112,385         1,205,178       1,159,310         395,378       399,730         110,755       111,813         14,967       15,466         521,100       527,009         1,726,278       1,686,319

Net deferred loan origination fees and costs	( <b>927</b> ) (880	)
Allowance for loan loss	<b>(25,302</b> ) (24,766	)
Totals	<b>\$1,659,216</b> \$1,622,020	

Loan segments have been identified by evaluating the portfolio based on collateral and credit risk characteristics.

The following table discloses allowance for loan loss activity for the quarter ended March 31, 2015 and 2014 by portfolio segment (In Thousands):

Quarter Ended March 31, 2015	Residential	Commercial Construc alReal Estate te	Home Ed ti <b>©</b> ommercialand Improve	quity Consumer Finance ment
Beginning Allowance	\$ 2,494 \$ 2,453	\$ 11,268 \$ 221	\$ 6,509 \$ 1,704	\$ 117 \$24,766
Charge-Offs	(78 ) 0	(155) 0	(2) (43)	) (3 ) (281 )
Recoveries	19 0	597 0	40 29	12 697
Provisions	48 101	(26 ) 82	219 (270	) (34 ) 120
Ending Allowance	\$ 2,483 \$ 2,554	\$ 11,684 \$ 303	\$ 6,766 \$ 1,420	\$ 92 \$25,302
Quarter Ended March 31, 2014	Residential Residenti Real Estate Real Esta		Home Ed ti <b>©</b> ommercia <b>h</b> nd Improve	
Beginning Allowance	\$ 2,847 \$ 2,508	\$ 12,000 \$ 134	\$ 5,678 \$ 1,635	\$ 148 \$ 24,950
Charge-Offs	(228) 0	(228) 0	(525) (184	) (11 ) (1,176)

722

(507

\$ 11,987

0

4

\$ 138

76

381

\$ 5,610

31

165

\$ 1,647

18

(8

\$ 147

906

\$24,783

) 103

3

) 104

\$ 2,615

56

(36

\$ 2,639

Recoveries

**Provisions** 

**Ending Allowance** 

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of March 31, 2015 (In Thousands):

	1-4 Family Multi Family Residential Residential Commercial Home Equity Consumer Real Estate Real Estate ConstructionCommercial & Improvementiance							
Allowance for loan losses:						r		
Ending allowance balance attributable to loans:								
Individually evaluated for impairment	\$260	\$4	\$317	\$ -	\$30	\$ 24	\$5	\$640
Collectively evaluated for impairment	2,223	2,550	11,367	303	6,736	1,396	87	24,662
Acquired with deteriorated credit quality	-	-	-	-	-	-	-	-
Total ending allowance balance	\$2,483	\$ 2,554	\$11,684	\$ 303	\$6,766	\$ 1,420	\$92	\$25,302
Loans:								
Loans individually evaluated for impairment	\$10,291	\$ 2,445	\$19,759	\$ 150	\$5,181	\$ 2,253	\$39	\$40,118
Loans collectively evaluated for impairment	193,661	156,807	699,773	84,159	391,540	108,968	14,911	1,649,819
Loans acquired with deteriorated credit quality	1	-	163	-	21	-	-	185

Total ending loans balance \$203,953 \$159,252 \$719,695 \$84,309 \$396,742 \$111,221 \$14,950 \$1,690,122

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2014 (In Thousands):

Allowance for loan losses:	Residential	Multi Famil Residential Real Estate	Commercia		o <b>©</b> ommercia	Home Equity 1& Improvem		Total
Ending allowance balance attributable to loans:								
Individually evaluated for impairment	\$216	\$ -	\$1,003	\$ -	\$30	\$ 24	\$ -	\$1,273
Collectively evaluated for impairment	2,278	2,453	10,265	221	6,479	1,680	117	23,493
Acquired with deteriorated credit quality	-	-	-	-	-	-	-	-
Total ending allowance balance	\$2,494	\$ 2,453	\$11,268	\$ 221	\$6,509	\$ 1,704	\$117	\$24,766
Loans:								
Loans individually evaluated for impairment	\$10,281	\$ 2,482	\$28,117	\$ 150	\$5,739	\$ 2,242	\$34	\$49,045
Loans collectively evaluated for impairment	196,582	154,178	657,677	73,572	395,270	110,040	15,417	1,602,736
Loans acquired with deteriorated credit quality	1	-	163	-	22	-	-	186

Total ending loans balance \$206,864 \$156,660 \$685,957 \$73,722 \$401,031 \$112,282 \$15,451 \$1,651,967

The following table presents the average balance, interest income recognized and cash basis income recognized on impaired loans by class of loans (In Thousands):

	Three Months Ended March 31, 2015							
	Average Balance	Inc	terest come cognized	Cash Basi Income Recognize				
Residential Owner Occupied	\$ 5,992	\$	68	\$	68			
Residential Non Owner Occupied	4,347		41		40			
Total Residential Real Estate	10,339		109		108			
Multi-Family	2,463		8		8			
CRE Owner Occupied	6,513		37		39			
CRE Non Owner Occupied	10,187		133		135			
Agriculture Land	760		7		13			
Other CRE	2,441		10		9			
Total Commercial Real Estate	19,901		187		196			
Construction	150		2		2			
Commercial Working Capital	1,866		13		13			
Commercial Other	3,839		13		18			
Total Commercial	5,705		26		31			
Home Equity and Home Improvement	2,202		20		20			
Consumer	43		-		-			
Total Impaired Loans	\$ 40,803	\$	352	\$	365			

The following table presents the average balance, interest income recognized and cash basis income recognized on impaired loans by class of loans (In Thousands):

	Three Months Ended March 31, 2014							
	A	verage		terest		sh Basis		
		alance		come		come		
			Re	ecognized	Re	cognized		
Residential Owner Occupied	\$	6,329	\$	85	\$	83		
Residential Non Owner Occupied		4,084		38		38		
Total Residential Real Estate		10,413		123		121		
Multi-Family		388		1		1		
CRE Owner Occupied		9,837		36		35		
CRE Non Owner Occupied		19,355		204		204		
Agriculture Land		687		3		2		
Other CRE		1,862		5		5		
Total Commercial Real Estate		31,741		248		246		
Construction		261		3		5		
Commercial Working Capital		2,924		3		3		
Commercial Other		4,959		2		2		
Total Commercial		7,883		5		5		
Home Equity and Home Improvement		2,439		25		25		
Consumer		57		1		1		
Total Impaired Loans	\$	53,182	\$	406	\$	404		

The following table presents loans individually evaluated for impairment by class of loans (In Thousands):

With no allowance recorded:	March 3 Unpaid Principa Balance	. R	2015 Recorded nvestment	fo Lo	llowance r Loan osses llocated	December Unpaid Principa Balance	R	31, 2014 Recorded Investment	fo Lo	llowance r Loan osses llocated
Residential Owner Occupied	\$3,763	\$	3,655	\$	_	\$3,967	\$	3,859	\$	_
Residential Non Owner Occupied	3,631	Ψ	3,624	Ψ	_	3,763	Ψ	3,670	Ψ	_
Total 1-4 Family Residential Real Estate	-		7,279		_	<b>7,730</b>		<b>7,529</b>		_
Multi-Family Residential Real Estate	455		307		_	2,627		2,482		_
CRE Owner Occupied	4,197		3,842		_	7,109		6,481		_
CRE Non Owner Occupied	3,226		2,878		_	4,106		3,759		_
Agriculture Land	621		621		_	213		208		_
Other CRE	2,384		2,056		_	2,923		2,378		_
Total Commercial Real Estate	10,428		<b>9,397</b>		_	14,351		12,826		_
Construction	150		150		-	150		150		_
Commercial Working Capital	826		827		-	1,155		1,157		-
Commercial Other	3,544		3,384		-	3,966		3,663		-
Total Commercial	<b>4,370</b>		<b>4,211</b>		_	5,900 <b>5,121</b>		<b>4,820</b>		_
Total Commercial	4,570		4,211		-	3,121		4,020		-
<b>Home Equity and Home Improvement</b>	2,205		2,154		-	2,192		2,140		-
<b>Consumer Finance</b>	34		34		-	35		34		-
Total loans with no allowance recorded	\$25,036	\$	23,532	\$	-	\$32,206	\$	29,981	\$	-
With an allowance recorded:										
Residential Owner Occupied	\$2,305	\$	2,306	\$	247	\$2,112	\$	2,114	\$	204
Residential Non Owner Occupied	701	_	706	_	13	636	_	638	_	12
<b>Total 1-4 Family Residential Real Estate</b>			3,012		260	2,748		2,752		216
Multi-Family Residential Real Estate	2,141		2,138		4	-		-		_
CRE Owner Occupied	3,025		2,617		152	2,667		2,257		148
CRE Non Owner Occupied	7,324		7,280		152	13,020		12,606		842
Agriculture Land	125		113		3	333		320		10
Other CRE	596		352		10	137		108		3
Total Commercial Real Estate	11,070		10,362		317	16,157		15,291		1,003
Construction	-		-		-	-		-		-
Commercial Working Capital	703		704		22	649		650		21
Commercial Other	263		266		8	264		269		9
Total Commercial	966		<b>970</b>		30	913		919		30
Home Equity and Home Improvement	98		99		24	101		102		24
Consumer Finance	5		5		5	-		102		
Total loans with an allowance recorded	\$17,286	\$	16,586	\$	640	\$19,919	\$	19,064	\$	1,273

\* Presented gross of charge offs

The following table presents the current balance of the aggregate amounts of non-performing assets, comprised of non-performing loans and real estate owned on the dates indicated:

	March 3 2015	1December 31, 2014
	(In Thous	sands)
Non-accrual loans	\$18,703	\$ 24,130
Loans over 90 days past due and still accruing	-	-
Total non-performing loans	18,703	24,130
Real estate and other assets held for sale	6,392	6,181
Total non-performing assets	\$25,095	\$ 30,311
Troubled debt restructuring, still accruing	\$19,616	\$ 24,686

The following table presents the aging of the recorded investment in past due and non accrual loans as of March 31, 2015 by class of loans (In Thousands):

	Current	30-59 days	60-89 days	90+ days	Total Past Due	Total Non Accrual
Residential Owner Occupied	\$138,476	\$ 118	\$ 242	\$ 537	\$ 897	\$ 1,690
Residential Non Owner Occupied	63,262	378	362	578	1,318	1,548
<b>Total 1-4 Family Residential Real Estate</b>	201,738	496	604	1,115	2,215	3,238
Multi-Family Residential Real Estate	156,869	-	2,138	245	2,383	2,403
CRE Owner Occupied	313,484	1,188	1,513	1,572	4,273	4,377
CRE Non Owner Occupied	262,278	110	-	662	772	1,887
Agriculture Land	98,781	164	-	12	176	462
Other Commercial Real Estate	39,524	-	-	407	407	2,267
<b>Total Commercial Real Estate</b>	714,067	1,462	1,513	2,653	5,628	8,993
Construction	84,309	-	-	-	-	-
Commercial Working Capital	139,101	10	69	340	419	355
Commercial Other	255,899	233	23	1,067	1,323	3,163
<b>Total Commercial</b>	395,000	243	92	1,407	1,742	3,518
Consumer Finance Home Equity/Home Improvement	14,934 111,060	16 75	- 56	30	16 161	16 534

Total Loans \$1,677,977 \$ 2,292 \$ 4,403 \$ 5,450 \$ 12,145 \$ 18,702

The following table presents the aging of the recorded investment in past due and non accrual loans as of December 31, 2014 by class of loans (In Thousands):

	Current	30-59 days	60-89 days	90+ days	Total Past Due	Total Non Accrual
Residential Owner Occupied	\$141,597	\$ 39	\$ 1,079	\$ 365	\$ 1,483	\$ 1,702
Residential Non Owner Occupied	62,991	110	105	578	793	1,625
<b>Total 1-4 Family Residential Real Estate</b>	204,588	149	1,184	943	2,276	3,327
Multi-Family Residential Real Estate	156,413	247	-	-	247	2,546
CRE Owner Occupied	299,500	163	1,566	1,753	3,482	7,004
CRE Non Owner Occupied	243,341	119	416	1,308	1,843	2,582
Agriculture Land	93,529	-	14	-	14	686
Other Commercial Real Estate	43,835	155	-	258	413	2,359
<b>Total Commercial Real Estate</b>	680,205	437	1,996	3,319	5,752	12,631
Construction	73,722	-	-	-	-	-
Commercial Working Capital	135,009	-	_	951	951	1,103
Commercial Other	262,982	67	10	2,012	2,089	3,897
<b>Total Commercial</b>	397,991	67	10	2,963	3,040	5,000
Consumer Finance	15,326	68	57	-	125	12
Home Equity/Home Improvement	110,940	1,236	-	106	1,342	619
<b>Total Loans</b>	\$1,639,185	\$ 2,204	\$ 3,247	\$ 7,331	\$ 12,782	\$ 24,135

#### **Troubled Debt Restructurings**

As of March 31, 2015 and December 31, 2014, the Company had a recorded investment in troubled debt restructurings ("TDRs") of \$26.9 million and \$33.0 million, respectively. The Company allocated \$515,000 and \$1.1 million of specific reserves to those loans at March 31, 2015 and December 31, 2014, and has committed to lend additional amounts totaling up to \$14,000 and \$69,000 at March 31, 2015 and December 31, 2014, respectively.

The Company offers various types of concessions when modifying a loan, however, forgiveness of principal is rarely granted. Each TDR is uniquely designed to meet the specific needs of the borrower. Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting revolving credit

lines to term loans. Additional collateral or an additional guarantor is often requested when granting a concession. Commercial mortgage loans modified in a TDR often involve temporary interest-only payments, re-amortization of remaining debt in order to lower payments, and sometimes reducing the interest rate lower than the current market rate. Residential mortgage loans modified in a TDR are comprised of loans where monthly payments are lowered, either through interest rate reductions or principal only payments for a period of time, to accommodate the borrowers' financial needs, interest is capitalized into principal, or the term and amortization are extended. Home equity modifications are made infrequently and usually involve providing an interest rate that is lower than the borrower would be able to obtain due to credit issues. All retail loans where the borrower is in bankruptcy are classified as TDRs regardless of whether or not a concession is made.

Of the loans modified in a TDR, \$7.3 million are on non-accrual status and partial charge-offs have in some cases been taken against the outstanding balance. Loans modified as a TDR may have the financial effect of increasing the allowance associated with the loan. If the loan is determined to be collateral dependent, the estimated fair value of the collateral, less any selling costs is used to determine if there is a need for a specific allowance or charge-off. If the loan is determined to be cash flow dependent, the allowance is measured based on the present value of expected future cash flows discounted at the loan's pre-modification effective interest rate.

The following table presents loans by class modified as troubled debt restructurings that occurred during the three month period ending March 31, 2015 and March 31, 2014:

	Loans Modif Months Endo (\$ in thousan	ed Mar		eLoans Modified as a TDR for the Three Months Ended March 31, 2014 (\$ in thousands)				
<b>Troubled Debt Restructurings</b>	Number of Loans		rded Investment f period end)	Number of Loans		orded Investment of period end)		
1-4 Family Owner Occupied	3	\$	228	9	\$	763		
1-4 Family Non Owner Occupied	4		68	0		-		
CRE Owner Occupied	0		-	0		-		
CRE Non Owner Occupied	0		-	1		361		
Agriculture Land	0		-	0		-		
Other CRE	0		-	0		-		
Commercial Working Capital	0		-	2		321		
Commercial Other	0		-	0		-		
Home Equity and Improvement	3		59	3		60		
Consumer Finance	5		10	3		11		
Total	15	\$	365	18	\$	1,516		

The loans described above increased the ALLL by \$64,000 in the three month period ending March 31, 2015 and decreased the ALLL by \$70,000 in the three month period ending March 31, 2014.

Of the 2015 modifications, 6 were made TDRs due to the fact that the borrower has been in bankruptcy, 1 was made TDR due to extending the amortization, 5 were made TDRs due to advancing funds to a substandard credit, and 3 were made to refinance current debt for payment relief.

The following table presents loans by class modified as TDRs for which there was a payment default within twelve months following the modification during the quarters ending March 31, 2015 and March 31, 2014:

	Three Months Ended March 31, 2015 ree Months Ended March 31, 2014									
	(\$ in thousa	nds)		(\$ in thousands)	(\$ in thousands)					
<b>Troubled Debt Restructurings</b>	Number of	Reco	orded Investment	Number of	<b>Recorded Investment</b>					
That Subsequently Defaulted	Loans	(as of period end)		Loans	(as of period end)					
1-4 Family Owner Occupied	1	\$	126	0	\$	-				
1-4 Family Non Owner Occupied	1		104	0		-				
CRE Owner Occupied	0		-	0		-				
CRE Non Owner Occupied	2		387	0		-				
Agriculture Land	0		-	0		-				
Other CRE	0		-	0		-				
Commercial Working Capital or Other	1		120	0		-				
Commercial Other	0		-	0		-				
Home Equity and Improvement	0		-	0		-				
Consumer Finance	0		-	0		-				
Total	5	\$	737	0	\$	-				

The TDRs that subsequently defaulted described above had no affect on the allowance for loan losses for the three month periods ending March 31, 2015 or 2014.

The terms of certain other loans were modified during the period ending March 31, 2015 that did not meet the definition of a TDR. The modification of these loans involved a modification of the terms of a loan to borrowers who were not experiencing financial difficulties. A total of 41 loans were modified under this definition during the three month period ended March 31, 2015.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed on the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification.

#### **Credit Quality Indicators**

Loans are categorized into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. Loans are analyzed individually by classifying the loans as to credit risk. This analysis includes all non-homogeneous loans, such as commercial and commercial real estate loans and certain homogeneous mortgage, home equity and consumer loans. This analysis is performed on a quarterly basis. First Defiance uses the following definitions for risk ratings:

**Special Mention.** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard.** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

**Not Graded.** Loans classified as not graded are generally smaller balance residential real estate, home equity and consumer installment loans which are originated primarily by using an automated underwriting system. These loans are monitored based on their delinquency status and are evaluated individually only if they are seriously delinquent.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. As of March 31, 2015, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (In Thousands):

Class	Pass	Special Mention	Substandard	Doubtful	Not Graded	Total
<ul><li>1-4 Family Owner Occupied</li><li>1-4 Family Non Owner Occupied</li></ul>	\$3,740 52,352	\$ 128 2,554	\$ 2,745 4,760	\$ -	\$132,761 4,913	\$139,374 64,579
<b>Total 1-4 Family Real Estate</b>	56,092	2,682	7,505	-	137,674	203,953
Multi-Family Residential Real Estate	155,041	216	3,095	-	900	159,252
CRE Owner Occupied CRE Non Owner Occupied Agriculture Land	289,959 254,234 96,190	18,886 3,728 1,759	7,862 5,068 1,008	- - -	1,050 20	317,757 263,050 98,957
Other CRE	35,867	62	3,455	-	547	39,931
<b>Total Commercial Real Estate</b>	676,250	24,435	17,393	-	1,617	719,695
Construction	72,608	-	150	-	11,551	84,309
Commercial Working Capital Commercial Other	131,327 246,539	7,096 6,144	1,097 4,539	-	-	139,520 257,222
<b>Total Commercial</b>	377,866	13,240	5,636	-	-	396,742
Home Equity and Home Improvement Consumer Finance	- -	-	617 36	-	110,604 14,914	111,221 14,950
<b>Total Loans</b>	\$1,337,857	\$ 40,573	\$ 34,432	\$ -	\$277,260	\$1,690,122

As of December 31, 2014, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (In Thousands):

Class	Pass	Special Mention	Substandard	Doubtful	Not Graded	Total
<ul><li>1-4 Family Owner Occupied</li><li>1-4 Family Non Owner Occupied</li></ul>	\$4,230 51,327	\$ 131 2,404	\$ 3,048 4,872	\$ 365 7	\$135,306 5,174	\$143,080 63,784
<b>Total 1-4 Family Real Estate</b>	55,557	2,535	7,920	372	140,480	206,864
Multi-Family Residential Real Estate	152,290	220	3,236	-	914	156,660
CRE Owner Occupied CRE Non Owner Occupied Agriculture Land Other CRE	273,406 224,073 90,875 40,147	18,448 7,898 1,849 63	9,953 13,186 819 3,466	- - -	1,175 27 - 572	302,982 245,184 93,543 44,248
<b>Total Commercial Real Estate</b>	628,501	28,258	27,424	-	1,774	685,957
Construction	62,355	-	150	-	11,217	73,722
Commercial Working Capital Commercial Other	128,229 253,576	6,287 6,504	1,444 4,991	-	-	135,960 265,071
<b>Total Commercial</b>	381,805	12,791	6,435	-	-	401,031
Home Equity and Home Improvement Consumer Finance	-	-	1,647 125	106 -	110,529 15,326	112,282 15,451
<b>Total Loans</b>	\$1,280,508	\$ 43,804	\$ 46,937	\$ 478	\$280,240	\$1,651,967

## **Foreclosure Proceedings**

Consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure totaled \$28,000 as of March 31, 2015.

## 9. Mortgage Banking

Net revenues from the sales and servicing of mortgage loans consisted of the following:

	Three Months Ended March 31,			
	2015		2014	
	(In Thousands)			
Gain from sale of mortgage loans	\$ 1,285		\$ 641	
Mortgage loans servicing revenue (expense):				
Mortgage loans servicing revenue	875		905	
Amortization of mortgage servicing rights	(411	)	(292	)
Mortgage servicing rights valuation adjustments	26		(7	)
	490		606	
Net revenue from sale and servicing of mortgage loans	\$ 1,775		\$ 1,247	

The unpaid principal balance of residential mortgage loans serviced for third parties was \$1.34 billion at March 31, 2015 and \$1.35 billion at December 31, 2014.

Activity for capitalized mortgage servicing rights and the related valuation allowance follows for the three months ended March 31, 2015 and 2014:

	March 3March 31,		
	2015	2014	
	(In Thousands)		
Mortgage servicing assets:	•		
Balance at beginning of period	\$9,923	\$ 10,133	
Loans sold, servicing retained	320	207	
Amortization	(411)	(292	)
Carrying value before valuation allowance at end of period	9,832	10,048	
Valuation allowance:			
Balance at beginning of period	(911)	(1,027	)
Impairment (expense) recovery	26	(7	)
Balance at end of period	(885)	(1,034	)
Net carrying value of MSRs at end of period	\$8,947	\$ 9,014	•
Fair value of MSRs at end of period	\$9,180	\$ 9,628	

Amortization of mortgage servicing rights is computed based on payments and payoffs of the related mortgage loans serviced. Estimates of future amortization expense are not easily estimable.

The Company established an accrual for secondary market buy-back losses that resulted in a reversal of \$58,000 in the first quarter of 2015 mainly due to no actual losses being recorded in the first quarter of 2015. In the first quarter of 2014, the Company accrued \$92,000 which was mostly offset by reversing \$67,000 of accrued expenses related to the Freddie Mac post-foreclosure review that began in the third quarter of 2013 and was reversed in 2014 with no losses resulting.

#### 10. Deposits

A summary of deposit balances is as follows (in thousands):

	March 31, 2015	December 31, 2014	
	(In Thousands)		
Non-interest-bearing checking accounts	\$370,997	\$ 379,552	
Interest-bearing checking and money market accounts	737,533	727,729	
Savings deposits	215,590	203,673	
Retail certificates of deposit less than \$250,000	422,886	422,907	
Retail certificates of deposit greater than \$250,000	25,687	26,952	
	\$1,772,693	\$ 1,760,813	

### 11. Borrowings

First Defiance's debt, FHLB advances and junior subordinated debentures owed to unconsolidated subsidiary trusts are comprised of the following:

	March 3 2015 (In Thou	1December 31, 2014 sands)
FHLB Advances:		
Single maturity fixed rate advances	\$17,000	\$ -
Putable advances	5,000	12,000
Amortizable mortgage advances	9,298	9,544
Total	\$31,298	\$ 21,544
Junior subordinated debentures owed to unconsolidated subsidiary trusts	\$36,083	\$ 36,083

The putable advance can be put back to the Company at the option of the FHLB on a quarterly basis. A \$5.0 million putable advance with a weighted average rate of 2.35% was not yet callable by the FHLB at March 31, 2015. The call date for this advance is June 12, 2015 and the maturity date is March 12, 2018. Putable advances are callable at the option of the FHLB on a quarterly basis.

In March 2007, the Company sponsored an affiliated trust, First Defiance Statutory Trust II (Trust Affiliate II) that issued \$15 million of Guaranteed Capital Trust Securities (Trust Preferred Securities). In connection with this transaction, the Company issued \$15.5 million of Junior Subordinated Deferrable Interest Debentures (Subordinated

Debentures) to Trust Affiliate II. The Company formed Trust Affiliate II for the purpose of issuing Trust Preferred Securities to third-party investors and investing the proceeds from the sale of these capital securities solely in Subordinated Debentures of the Company. The Subordinated Debentures held by Trust Affiliate II are the sole assets of that trust. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. Distributions on the Trust Preferred Securities issued by Trust Affiliate II are payable quarterly at a variable rate equal to the three-month LIBOR rate plus 1.5%. The Coupon rate payable on the Trust Preferred Securities issued by Trust Affiliate II was 1.77% as of March 31, 2015 and 1.74% as of December 31, 2014.

The Trust Preferred Securities issued by Trust Affiliate II are subject to mandatory redemption, in whole or part, upon repayment of the Subordinated Debentures. The Company has entered into an agreement that fully and unconditionally guarantees the Trust Preferred Securities subject to the terms of the guarantee. The Trust Preferred Securities and Subordinated Debentures mature on June 15, 2037, but can be redeemed at the Company's option at any time now.

The Company also sponsored an affiliated trust, First Defiance Statutory Trust I (Trust Affiliate I), that issued \$20 million of Trust Preferred Securities in 2005. In connection with this transaction, the Company issued \$20.6 million of Subordinated Debentures to Trust Affiliate I. Trust Affiliate I was formed for the purpose of issuing Trust Preferred Securities to third-party investors and investing the proceeds from the sale of these capital securities solely in Subordinated Debentures of the Company. The Junior Debentures held by Trust Affiliate I are the sole assets of the trust. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. Distributions on the Trust Preferred Securities issued by Trust Affiliate I are payable quarterly at a variable rate equal to the three-month LIBOR rate plus 1.38%. The Coupon rate payable on the Trust Preferred Securities issued by Trust Affiliate I was 1.65% and 1.62% on March 31, 2015 and December 31, 2014 respectively.

The Trust Preferred Securities issued by Trust Affiliate I are subject to mandatory redemption, in whole or in part, upon repayment of the Subordinated Debentures. The Company has entered into an agreement that fully and unconditionally guarantees the Trust Preferred Securities subject to the terms of the guarantee. The Trust Preferred Securities and Subordinated Debentures mature on December 15, 2035, but can be redeemed at the Company's option at any time now.

The subordinated debentures may be included in Tier 1 capital (with certain limitations applicable) under current regulatory guidelines and interpretations.

Interest on both issues of Trust Preferred Securities may be deferred for a period of up to five years at the option of the issuer.

## 12. Commitments, Guarantees and Contingent Liabilities

Loan commitments are made to accommodate the financial needs of First Federal's customers; however, there are no long-term, fixed-rate loan commitments that result in market risk. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. They primarily are issued to facilitate customers' trade transactions.

Both arrangements have credit risk, essentially the same as that involved in extending loans to customers, and are subject to the Company's normal credit policies. Collateral (e.g., securities, receivables, inventory and equipment) is obtained based on Management's credit assessment of the customer.

The Company's maximum obligation to extend credit for loan commitments (unfunded loans and unused lines of credit) and standby letters of credit outstanding as of the periods stated below were as follows (In Thousands):

	March 3	1, 2015	December 31, 2014			
	Fixed	Variable Rate	Fixed	Variable Rate		
	Rate	variable Rate	Rate	variable Rate		
Commitments to make loans	\$43,984	\$ 61,046	\$37,546	\$ 69,232		
Unused lines of credit	14,492	308,145	20,385	307,449		
Standby letters of credit	-	17,694	-	17,886		
Total	\$58,476	\$ 386,885	\$57,931	\$ 394,567		

Commitments to make loans are generally made for periods of 60 days or less.

In addition to the above commitments, First Defiance had commitments to sell \$29.3 million and \$11.6 million of loans to Freddie Mac, Fannie Mae, Federal Home Loan Bank of Cincinnati or BB&T Mortgage at March 31, 2015 and December 31, 2014, respectively.

#### 13. Income Taxes

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax in the state of Indiana. The Company is no longer subject to examination by taxing authorities for years before 2010. The Company currently operates primarily in the states of Ohio and Michigan, which tax financial institutions based on their equity rather than their income.

#### 14. Derivative Financial Instruments

Commitments to fund certain mortgage loans (interest rate locks) to be sold into the secondary market and forward commitments for the future delivery of mortgage loans to third party investors are considered derivatives. It is the Company's practice to enter into forward commitments for the future delivery of residential mortgage loans when interest rate lock commitments are entered into in order to economically hedge the effect of changes in interest rates resulting from its commitments to fund the loans. These mortgage banking derivatives are not designated in hedge relationships. First Federal had approximately \$21.3 million and \$7.4 million of interest rate lock commitments at March 31, 2015 and December 31, 2014, respectively. There were \$29.3 million and \$11.6 million of forward commitments for the future delivery of residential mortgage loans at March 31, 2015 and December 31, 2014, respectively.

The fair value of these mortgage banking derivatives are reflected by a derivative asset. The table below provides data about the carrying values of these derivative instruments:

	March 31, 2015 Assets (Liabilities)	)	December 31, 2014 Assets (Liabilities)	
		Derivative		Derivative
	Carryingarrying	Net Carrying	Carryin@arrying	Net Carrying
	Value Value (In Thousands)	Value	Value Value	Value
Derivatives not designated as hedging	,			
instruments				
Mortgage Banking Derivatives	\$884 \$ 119	\$ 765	\$351 \$ 24	\$ 327

The table below provides data about the amount of gains and losses recognized in income on derivative instruments not designated as hedging instruments:

Three Months Ended March 31, 2015 2014 (In Thousands)

### Derivatives not designated as hedging instruments

Mortgage Banking Derivatives – Gain (Loss) \$ 438 \$ 50

The above amounts are included in mortgage banking income with gain on sale of mortgage loans.

### **Note 15 - Other Comprehensive Income (Loss)**

The before and after tax amounts allocated to each component of other comprehensive income (loss) are presented in the table below. Reclassification adjustments related to securities available for sale are included in gains on sale or call of securities in the accompanying consolidated condensed statements of income.

	Before T Amount (In Thous	Net of Tax Amount	
Three months ended March 31, 2015: Securities available for sale and transferred securities:	(III THOUS	ourids)	
Change in net unrealized gain/loss during the period Reclassification adjustment for net gains included in net income	\$1,502	\$ 527 -	\$ 975 -
Total other comprehensive loss	\$1,502	\$ 527	\$ 975
Three months ended March 31, 2014: Securities available for sale and transferred securities: Change in net unrealized gain/loss during the period	\$1,723	\$ 603	\$ 1,120
Reclassification adjustment for net gains included in net income Total other comprehensive loss	\$1,723	\$ 603	\$ 1,120 - \$ 1,120

Activity in accumulated other comprehensive income (loss), net of tax, was as follows:

	Securiti Availab			Accumulated Other Comprehensive		
	For Sale	Ве	enefit		In	come
	(In Tho	usaı	nds)			
Balance January 1, 2015	\$4,697	\$	(583	)	\$	4,114
Other comprehensive income before reclassifications	975		-			975
Amounts reclassified from accumulated other comprehensive income	-		-			-
Net other comprehensive income during period	975		-			975
Balance March 31, 2015	\$5,672	\$	(583	)	\$	5,089
Balance January 1, 2014	\$906	\$	(361	)	\$	545
Other comprehensive income before reclassifications	1,120		-			1,120
Amounts reclassified from accumulated other comprehensive income	-		-			-
Net other comprehensive income during period	1,120		-			1,120
Balance March 31, 2014	\$2,026	\$	(361	)	\$	1,665

### Note 16 – Affordable Housing Projects Tax Credit Partnership

The Company makes certain equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit ("LIHTC") pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of affordable housing product offerings, and to assist in achieving goals associated with the Community Reinvestment Act. The primary activities of the limited partnerships include the identification, development, and operation of multi-family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt and equity.

The Company is a limited partner in each LIHTC Partnership. A separate unrelated third party is the general partner. Each limited partnership is managed by the general partner, who exercises full control over the affairs of the limited partnership. The general partner has all the rights, powers and authority granted or permitted to be granted to a general partner of a limited partnership. Duties entrusted to the general partner of each limited partnership include, but are not limited to: investment in operating companies, company expenditures, investment of excess funds, borrowing funds, employment of agents, disposition of fund property, prepayment and refinancing of liabilities, votes and consents, contract authority, disbursement of funds, accounting methods, tax elections, bank accounts, insurance, litigation, cash

reserve, and use of working capital reserve funds. Except for limited rights granted to consent to certain transactions, the limited partner(s) may not participate in the operation, management, or control of the limited partnership's business, transact any business in the limited partnership's name or have any power to sign documents for or otherwise bind the limited partnership. In addition, the general partner may only be removed by the limited partner(s) in the event the general partner fails to comply with the terms of the agreement or is negligent in performing its duties.

The general partner of each limited partnership has both the power to direct the activities which most significantly affect the performance of each partnership and the obligation to absorb losses or the right to receive benefits that could be significant to the entities. Therefore, the Company has determined that it is not the primary beneficiary of any LIHTC partnership. In January of 2014, the FASB issued ASU 2014-01 "Accounting for Investments in Qualified Affordable Housing Projects." The pronouncement permitted reporting entities to make an accounting policy election to account for these investments using the proportional amortization method if certain conditions exist. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received, and will recognize the net investment performance in the income statement as a component of income tax expense (benefit). The Company elected to early adopt ASU 2014-01 in January 2014. All of the Company's investments are accounted for under the proportional amortization method, as there were no investments held prior to January of 2014. As of March 31, 2015 and December 31, 2014 the Company had \$4.6 million and \$4.6 million in qualified investments recorded in other assets and \$3.0 million and \$3.0 million in unfunded commitments recorded in other liabilities, respectively.

### **Unfunded Commitments**

As of March 31, 2015, the expected payments for unfunded affordable housing commitments were as follows:

(dollars in thousands)	Amount
2015	\$1,368
2016	612
2017	160
2018	414
2019	93
Thereafter	312
<b>Total Unfunded Commitments</b>	\$2,959

The following table presents tax credits and other tax benefits recognized and amortization expense related to affordable housing for the three months ended March 31, 2015 and 2014.

	Three Months Ende March 31,						
(dollars in thousands)	2015	2014					
Proportional Amortization Method							
Tax credits and other tax benefits recognized	\$ 118	\$ 0					
Amortization expense in federal income taxes	89	0					

There were no impairment losses of LIHTC investments for the three months ended March 31, 2015 and 2014.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Information

Certain statements contained in this quarterly report are not historical facts, including but not limited to statements that can be identified by the use of forward-looking terminology such as "may", "will", "expect", "anticipate", or "continue" of the negative thereof or other variations thereon or comparable terminology are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21B of the Securities Exchange Act of 1934, as amended. Actual results could differ materially from those indicated in such statements due to risks, uncertainties and changes with respect to a variety of market and other factors. The Company assumes no obligation to update any forward-looking statements.

#### General

First Defiance is a unitary thrift holding company that conducts business through its wholly owned subsidiaries, First Federal, First Insurance and First Defiance Risk Management. First Federal is a federally chartered stock savings bank that provides financial services to communities through 33 full service banking centers in communities based in northwest Ohio, northeast Indiana, and southeastern Michigan. First Federal operates one loan production office in central Ohio. First Federal provides a broad range of financial services including checking accounts, savings accounts, certificates of deposit, real estate mortgage loans, commercial loans, consumer loans, home equity loans and trust and wealth management services through its extensive branch network. First Insurance sells a variety of property and casualty, group health and life, and individual health and life insurance products. Insurance products are sold through First Insurance's offices in Defiance, Bryan, Bowling Green, Maumee and Oregon, Ohio areas. First Defiance Risk Management is a wholly-owned insurance company subsidiary of the Company that insures the Company and its subsidiaries against certain risks unique to the operations of the Company and for which insurance may not be currently available or economically feasible in today's insurance marketplace. First Defiance Risk Management pools resources with several other similar insurance company subsidiaries of financial institutions to spread a limited amount of risk among themselves.

Impact of Legislation - Over the last several years, Congress and the U.S. Department of the Treasury have enacted legislation and taken actions to address the disruptions in the financial system, declines in the housing market, and the overall regulation of financial institutions and the financial system. In this regard, the 2010 Dodd-Frank Act, includes provisions affecting large and small financial institutions alike, including several provisions that profoundly affect the regulation of community banks, thrifts, and bank and thrift holding companies, such as First Defiance. The Dodd-Frank Act relaxed rules regarding interstate branching, allows financial institutions to pay interest on business checking accounts, changed the scope of federal deposit insurance coverage, imposed new capital requirements on bank and thrift holding companies, and imposed limits on debit card interchange fees charged by issuer banks (commonly known as the Durbin Amendment).

The Dodd-Frank Act also established the CFPB as an independent bureau within the Federal Reserve, which has broad authority to regulate consumer financial products and services and entities offering such products and services, including banks.

The CFPB has indicated that mortgage lending is an area of supervisory focus and that it will concentrate its examination and rulemaking efforts on the variety of mortgage-related topics required under the Dodd-Frank Act, including steering consumers to less-favorable products, discrimination, abusive or unfair lending practices, predatory lending, origination disclosures, minimum mortgage underwriting standards, mortgage loan originator compensation, and servicing practices. The CFPB recently published numerous final regulations impacting the mortgage industry, including rules related to ability-to-pay, mortgage servicing, and mortgage loan originator compensation and more regulations are anticipated. First Defiance cannot predict the content of the final CFPB and other federal agency regulations or the impact they might have on First Defiance's financial results. The CFPB's authority over mortgage lending, and its authority to change regulations adopted in the past by other regulators, or to rescind or ignore past regulatory guidance, could increase First Defiance's compliance costs and litigation exposure.

**Volcker Rules -** On December 10, 2013, the Board of Governors of the Federal Reserve System, the OCC, the FDIC, the Securities and Exchange Commission, and the Commodity Futures Trading Commission ("Regulators") adopted the final version of the Volcker Rule ("Final Volcker Rule"). The Final Volcker Rule restricts United States banks from making certain kinds of speculative investments that do not benefit their customers. The Final Volcker Rule's purpose is to put in place, as mandated under Section 619 of the Dodd-Frank Act, regulations to help avoid the financial crisis that occurred during the recent past. The Final Volcker Rule is intended to effectively reduce risks posed to banking entities by proprietary trading activities and investments in or relationships with covered funds while permitting banking entities to continue to provide client-oriented financial services that are critical to capital generation and liquid markets.

On January 14, 2014, the Regulators issued an interim final rule ("Interim Final Volcker Rule") regarding the treatment of certain collateralized debt obligations backed by trust preferred securities ("TruPS-backed CDOs") under the Final Volcker Rule implementing Section 619 of the Dodd-Frank Act. The Interim Final Volcker Rule, which does not technically amend the Final Volcker Rule but will operate as a "companion rule" to the Final Volcker Rule, specifies that the Final Volcker Rule's covered fund restrictions do not apply to the ownership by a banking entity of an interest in, or sponsorship of, any issuer of TruPS-backed CDOs if certain conditions are met. Contemporaneously with the Regulators release of the Interim Final Volcker Rule, the Regulators issued a non-exclusive list of issuers of TruPS-backed CDOs that meet the requirements of the Interim Final Volcker Rule. The Interim Final Volcker Rule provides that a banking entity "may rely" on this list.

First Defiance's management team continues to actively monitor the implementation of the Dodd-Frank Act and the regulations promulgated thereunder and assess its probable impact on the business, financial condition, and results of operations of First Defiance. However, the ultimate effect of the Dodd-Frank Act on the financial services industry in general, and First Defiance in particular, continues to be uncertain.

New Capital Rules - The federal banking regulators have adopted risk-based capital guidelines for financial institutions and their holding companies, designed to absorb losses. The guidelines provide a systematic analytical framework, which makes regulatory capital requirements sensitive to differences in risk profiles among banking organizations, takes off-balance sheet exposures expressly into account in evaluating capital adequacy and minimizes disincentives to holding liquid, low-risk assets. Capital levels as measured by these standards are also used to categorize financial institutions for purposes of certain prompt corrective action regulatory provisions.

Prior to January 1, 2015, the guidelines applicable to First Defiance and First Federal included a minimum for the ratio of total capital to risk-weighted assets of 8%, with at least half of the ratio composed of common shareholders' equity, minority interests in certain equity accounts of consolidated subsidiaries and a limited amount of qualifying preferred stock and qualified trust preferred securities, less goodwill and certain other intangible assets (known as "Tier 1" risk-based capital). The guidelines also provided for a minimum ratio of Tier 1 capital to average assets, or "leverage ratio," of 3% for savings and loan holding companies that meet certain criteria, including having the highest regulatory rating, and 4% for all other savings and loan holding companies.

The risk-based capital guidelines adopted by the federal banking agencies are based on the "International Convergence of Capital Measurement and Capital Standard" (Basel I), published by the Basel Committee on Banking Supervision (the "Basel Committee") in 1988. In 2004, the Basel Committee published a new capital adequacy framework (Basel II) for large, internationally active banking organizations and in December 2010 and January 2011, the Basel Committee issued an update to Basel II ("Basel III"). The Basel Committee frameworks did not become applicable to financial institutions supervised in the United States until adopted into United States law or regulations. Although the United States banking regulators imposed some of the Basel II and Basel III rules on financial institutions with \$250 billion or more in assets or \$10 billion of on-balance sheet foreign exposure, it was not until July 2013 that the United States banking regulators issued final (or, in the case of the FDIC, interim final) new capital rules applicable to smaller banking organizations which also implement certain of the provisions of the Dodd-Frank Act (the "Basel III Capital Rules"). The new minimum capital requirements became effective on January 1, 2015, whereas a new capital conservation buffer and deductions from common equity capital phase in from January 1, 2016, through January 1, 2019, and most deductions from common equity tier 1 capital will phase in from January 1, 2015, through January 1, 2019.

The new rules include (a) a new common equity tier 1 capital ratio of at least 4.5 percent, (b) a Tier 1 capital ratio of at least 6.0 percent, rather than the former 4.0 percent, (c) a minimum total capital ratio that remains at 8.0 percent, and (d) a minimum leverage ratio of 4 percent.

Common equity for the common equity tier 1 capital ratio includes common stock (plus related surplus) and retained earnings, plus limited amounts of minority interests in the form of common stock, less the majority of certain regulatory deductions.

Tier 1 capital includes common equity as defined for the common equity tier 1 capital ratio, plus certain non-cumulative preferred stock and related surplus, cumulative preferred stock and related surplus and trust preferred securities that have been grandfathered (but which are not permitted going forward), and limited amounts of minority interests in the form of additional Tier 1 capital instruments, less certain deductions.

Tier 2 capital, which can be included in the total capital ratio, includes certain capital instruments (such as subordinated debt) and limited amounts of the allowance for loan and lease losses, subject to new eligibility criteria, less applicable deductions.

The deductions from common equity tier 1 capital include goodwill and other intangibles, certain deferred tax assets, mortgage-servicing assets above certain levels, gains on sale in connection with a securitization, investments in a banking organization's own capital instruments and investments in the capital of unconsolidated financial institutions (above certain levels). The deductions phase in from 2015 through 2019.

Under the guidelines, capital is compared to the relative risk related to the balance sheet. To derive the risk included in the balance sheet, one of several risk weights is applied to different balance sheet and off-balance sheet assets, primarily based on the relative credit risk of the counterparty. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Some of the risk weightings have been changed effective January 1, 2015.

The new rules also place restrictions on the payment of capital distributions, including dividends, and certain discretionary bonus payments to executive officers if the company does not hold a capital conservation buffer of greater than 2.5 percent composed of common equity tier 1 capital above its minimum risk-based capital requirements, or if its eligible retained income is negative in that quarter and its capital conservation buffer ratio was less than 2.5 percent at the beginning of the quarter. The capital conservation buffer phases in starting on January 1, 2016, at .625 percent. The implementation of Basel III did not have a material impact on First Defiance's or First Federal's capital ratios.

Business Strategy - First Defiance's primary objective is to be a high performing community banking organization, well regarded in its market areas. First Defiance accomplishes this through emphasis on local decision making and empowering its employees with tools and knowledge to serve its customers' needs. First Defiance believes in a "Customer First" philosophy that is strengthened by its Trusted Advisor initiative. First Defiance also has a tagline of "Better Together" as an indication of its commitment to local, responsive, personalized service. First Defiance believes this strategy results in greater customer loyalty and profitability through core relationships. First Defiance is focused on diversification of revenue sources and increased market penetration in areas where the growth potential exists for a balance between acquisition and organic growth. The primary elements of First Defiance's business strategy are commercial banking, consumer banking, including the origination and sale of single family residential loans, enhancement of fee income, wealth management and insurance sales, each united by a strong customer service culture

throughout the organization.

Commercial and Commercial Real Estate Lending - Commercial and commercial real estate lending have been an ongoing focus and a major component of First Federal's success. First Federal provides primarily commercial real estate and commercial business loans with an emphasis on owner occupied commercial real estate and commercial business lending with a focus on the deposit balances that accompany these relationships. First Federal's client base tends to be small to middle market customers with annual gross revenues generally between \$1 million and \$50 million. First Federal's focus is also on securing multiple guarantors in addition to collateral where possible. These customers require First Federal to have a high degree of knowledge and understanding of their business in order to provide them with solutions to their financial needs. First Federal's Customer First philosophy and culture complements this need of its clients. First Federal believes this personal service model differentiates First Federal from its competitors, particularly the larger regional institutions. First Federal offers a wide variety of products to support commercial clients including remote deposit capture and other cash management services. First Federal also believes that the small business customer is a strong market for First Federal. First Federal participates in many of the Small Business Administration lending programs and implemented a new program in 2014 targeting the small business customer. Maintaining a diversified portfolio with an emphasis on monitoring industry concentrations and reacting to changes in the credit characteristics of industries is an ongoing focus.

Consumer Banking - First Federal offers customers a full range of deposit and investment products including demand, checking, money market, certificates of deposits, Certificate of Deposit Account Registry Service ("CDARS") and savings accounts. First Federal offers a full range of investment products through the wealth management department and a wide variety of consumer loan products, including residential mortgage loans, home equity loans, and installment loans. First Federal also offers online banking services, which include mobile banking, online bill pay along with debit cards.

**Fee Income Development -** Generation of fee income and the diversification of revenue sources are accomplished through the mortgage banking operation, insurance subsidiary and the wealth management department as First Defiance seeks to reduce reliance on retail transaction fee income.

**Deposit Growth -** First Federal's focus has been to grow core deposits with an emphasis on total relationship banking with both our retail and commercial customers. First Federal has initiated a pricing strategy that considers the whole relationship of the customer. First Federal will continue to focus on increasing its market share in the communities it serves by providing quality products with extraordinary customer service, business development strategies and branch expansion. First Federal will look to grow its footprint in areas believed to further complement its overall market share and complement its strategy of being a high performing community bank.

Asset Quality - Maintaining a strong credit culture is of the utmost importance to First Federal. First Federal has maintained a strong credit approval and review process that has allowed the Company to maintain a credit quality standard that balances the return with the risks of industry concentrations and loan types. First Federal is primarily a collateral lender with an emphasis on cash flow performance, while obtaining additional support from personal guarantees and secondary sources of repayment. First Federal has directed its attention on loan types and markets that it knows well and in which it has historically been successful. First Federal strives to have loan relationships that are well diversified in both size and industry, and monitor the overall trends in the portfolio to maintain its industry and loan type concentration targets. First Federal maintains a problem loan remediation process that focuses on detection and resolution. First Federal maintains a strong process of internal control that subjects the loan portfolio to periodic internal reviews as well as independent third party loan review.

**Expansion Opportunities -** First Defiance believes it is well positioned to take advantage of acquisitions or other business opportunities in its market areas. First Defiance believes it has a track record of successfully accomplishing both acquisitions and de novo branching in its market area. This track record puts the Company in a solid position to enter or expand its business. First Defiance has successfully integrated acquired institutions in the past. First Defiance will continue to be disciplined as well as opportunistic in its approach to future acquisitions and de novo branching with a focus on its primary geographic market area, which it knows well, and has been competing in for a long period of time as well as surrounding market areas.

**Investments** - First Defiance invests in U.S. Treasury and federal government agency obligations, obligations of municipal and other political subdivisions, mortgage-backed securities which are issued by federal agencies, corporate bonds, and collateralized mortgage obligations ("CMOs") and real estate mortgage investment conduits ("REMICs"). Management determines the appropriate classification of all such securities at the time of purchase in accordance with FASB ASC Topic 320.

Securities are classified as held-to-maturity when First Defiance has the positive intent and ability to hold the security to maturity. Held-to-maturity securities are stated at amortized cost and had a recorded value of \$299,000 at March 31, 2015. Securities not classified as held-to-maturity are classified as available-for-sale, which are stated at fair value and had a recorded value of \$248.4 million at March 31, 2015. The available-for-sale portfolio consists of obligations of U.S. Government corporations and agencies (\$5.0 million), certain municipal obligations (\$91.2 million), CMOs/REMICs (\$84.4 million), corporate bonds (\$6.0 million), mortgage backed securities (\$61.8 million).

In accordance with ASC Topic 320, declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of the impairment related to other factors is recognized in other comprehensive income.

Lending - In order to properly assess the collateral dependent loans included in its loan portfolio, the Company has established policies regarding the monitoring of the collateral underlying such loans. The Company requires an appraisal that is less than one year old for all new collateral dependent real estate loans, and all renewed collateral dependent real estate loans where significant new money is extended. The appraisal process is handled by the Credit Department, which selects the appraiser and orders the appraisal. First Defiance's loan policy prohibits the account officer from talking or communicating with the appraiser to insure that the appraiser is not influenced by the account officer in any way in making their determination of value.

First Federal generally does not require updated appraisals for performing loans unless significant new money is requested by the borrower.

When a collateral dependent loan is downgraded to classified status, First Federal reviews the most current appraisal on file and if necessary, based on First Federal's assessment of the appraisal, such as age, market, etc, First Federal will discount this amount to a more appropriate current value based on inputs from lenders and realtors. This amount may then be discounted further by First Federal's estimation of the carrying and selling costs. In most instances, if the appraisal is more than twelve to fifteen months old, we may require a new appraisal. Finally, First Federal assesses whether there is any collateral short fall, taking into consideration guarantor support and liquidity, and determines if a charge off is necessary.

When a collateral dependent loan moves to non-performing status, First Federal generally gets a new third party appraisal and charges the loan down appropriately based upon the new appraisal and an estimate of costs to liquidate the collateral. All properties that are moved into the Other Real Estate Owned ("OREO") category are supported by current appraisals, and the OREO is carried at the lower of cost or fair value, which is determined based on appraised value less First Federal's estimate of the liquidation costs.

First Federal does not adjust any appraisals upward without written documentation of this valuation change from the appraiser. When setting reserves and charge offs on classified loans, appraisal values may be discounted downward based upon First Federal's experience with liquidating similar properties.

All loans over 90 days past due and/or on non-accrual are classified as non-performing loans. Non-performing status automatically occurs in the month in which the 90 day delinquency occurs.

As stated above, once a collateral dependent loan is identified as non-performing, First Federal generally gets an appraisal.

Appraisals are received within approximately 60 days after they are requested. The First Federal Loan Loss Reserve Committee reviews the amount of each new appraisal and makes any necessary charge off decisions at its meeting prior to the end of each quarter.

Any partially charged-off collateral dependent loans are considered non-performing, and as such, would need to show an extended period of time with satisfactory payment performance as well as cash flow coverage capability supported by current financial statements before First Federal will consider an upgrade to performing status. First Federal may

consider moving the loan to accruing status after approximately six months of satisfactory payment performance.

For loans where First Federal determines that an updated appraisal is not necessary, other means are used to verify the value of the real estate, such as recent sales of similar properties on which First Federal had loans as well as calls to appraisers, brokers, realtors and investors. First Federal monitors and tracks its loan to value quarterly to determine accuracy and any necessary charge offs. Based on these results, changes may occur in the processes used.

Loan modifications constitute a Troubled Debt Restructuring ("TDR") if First Federal for economic or legal reasons related to the borrower's financial difficulties grants a concession to the borrower that it would not otherwise consider. For loans that are considered TDRs, First Federal either computes the present value of expected future cash flows discounted at the original loan's effective interest rate or it may measure impairment based on the fair value of the collateral. For those loans measured for impairment utilizing the present value of future cash flows method, any discount is carried as a reserve in the allowance for loan and lease losses. For those loans measured for impairment utilizing the fair value of the collateral, any shortfall is charged off.

**Earnings** - The profitability of First Defiance is primarily dependent on its net interest income and non-interest income. Net interest income is the difference between interest income on interest-earning assets, principally loans and securities, and interest expense on interest-bearing deposits, FHLB advances, and other borrowings. The Company's non-interest income is mainly derived from service fees and other charges, mortgage banking income, and insurance commissions. First Defiance's earnings also depend on the provision for loan losses and non-interest expenses, such as employee compensation and benefits, occupancy and equipment expense, deposit insurance premiums, and miscellaneous other expenses, as well as federal income tax expense.

## **Changes in Financial Condition**

At March 31, 2015, First Defiance's total assets, deposits and stockholders' equity amounted to \$2.20 billion, \$1.77 billion and \$273.1 million, respectively, compared to \$2.18 billion, \$1.76 billion and \$279.5 million, respectively, at December 31, 2014.

Net loans receivable (excluding loans held for sale) increased \$37.2 million to \$1.66 billion. The variance in loans receivable between March 31, 2015 and December 31, 2014 include increases in commercial real estate loans (up \$36.0 million) and construction loans (up \$10.6 million). These increases were partially offset by decreases in commercial loans (down \$4.3 million), residential real estate loans (down \$2.8 million), home equity loans (down \$1.1 million) and consumer loans (down \$500,000).

The investment securities portfolio increased \$9.1 million to \$248.7 million at March 31, 2015 from \$239.6 million at December 31, 2014. The increase is the result of \$14.2 million of securities being purchased during the first three months of 2015, somewhat offset by \$1.0 million of securities maturing or being called in the period, principal pay downs of \$5.4 million in CMOs and mortgage-backed securities. There was an unrealized gain in the investment portfolio of \$8.7 million at March 31, 2015 compared to an unrealized gain of \$7.2 million at December 31, 2014.

Deposits increased from \$1.76 billion at December 31, 2014 to \$1.77 billion as of March 31, 2015. Non-interest bearing demand deposits decreased \$8.6 million to \$371.0 million and retail time deposits decreased \$1.3 million to

\$448.6 million. These decreases were mostly offset by increases in interest-bearing demand deposits and money market accounts of \$9.8 million to \$737.5 million and savings accounts of \$11.9 million to \$215.6 million.

Stockholders' equity decreased from \$279.5 million at December 31, 2014 to \$273.1 million at March 31, 2015. The decrease in stockholders' equity was the result of the \$12.0 million cost of repurchasing the warrant issued to the U.S Treasury under the TARP Capital Purchase Progam, \$1.6 million of common stock dividends being paid in the first quarter of 2015 and \$1.3 million in repurchased common stock. These were partially offset by recording net income of \$6.6 million, an increase in other comprehensive income of \$975,000 and a \$723,000 increase due to stock option exercises.

### Average Balances, Net Interest Income and Yields Earned and Rates Paid

The following table presents for the periods indicated the total dollar amount of interest from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities, expressed both in thousands of dollars and rates, and the net interest margin. The table reports interest income from tax-exempt loans and investment on a tax-equivalent basis. All average balances are based upon daily balances (dollars in thousands).

	Three Mont 2015	ths Ended M	Iarch 31,	2014	2014				
	Average		Yield/	Average		Yield/			
	Balance	Interest(1)	Rate(2)	Balance	Interest(1)	Rate(2	)		
Interest-earning assets:									
Loans receivable	\$1,647,059	\$ 17,932		% \$1,544,902	\$ 16,672	4.38	%		
Securities	241,023	2,111	3.67	202,275	1,932	3.93			
Interest bearing deposits	56,579	39	0.28	172,666	101	0.24			
FHLB stock	13,802	139	4.08	17,302	195	4.57			
Total interest-earning assets	1,958,463	20,221	4.20	1,937,145	18,900	3.96			
Non-interest-earning assets	221,113			209,224					
Total assets	\$2,179,576			\$2,146,369					
Interest-bearing liabilities:									
Deposits	\$1,394,262	\$ 1,272	0.37	% \$1,399,951	\$ 1,358	0.39	%		
FHLB advances and other	21,490	110	2.08	22,363	133	2.41			
Subordinated debentures	36,129	147	1.65	36,134	146	1.64			
Securities sold under repurchase agreements	53,869	38	0.29	52,588	41	0.32			
Total interest-bearing liabilities	1,505,750	1,567	0.42	1,511,036	1,678	0.45			
Non-interest bearing deposits	366,121	-		341,286	_				
Total including non-interest bearing demand deposits	1,871,871	1,567	0.34	1,852,322	1,678	0.37			
Other non-interest-bearing liabilities	27,788			20,302					
Total liabilities	1,899,659			1,872,624					
Stockholders' equity	279,917			273,745					
	\$2,179,576			\$2,146,369					
Total liabilities and stock- holders' equity	\$2,179,370	\$ 18,654	3.78	\$2,140,309 %	¢ 17 222	3.51	%		
Net interest income; interest rate spread		\$ 10,034			\$ 17,222		, -		
Net interest margin (3)			3.88	<i>%</i>		3.61	%		
Average interest-earning assets to average interest-bearing liabilities			130	<b>%</b>		128	%		

Interest on certain tax-exempt loans and securities is not taxable for Federal income tax purposes. In order to (1)compare the tax-exempt yields on these assets to taxable yields, the interest earned on these assets is adjusted to a pre-tax equivalent amount based on the marginal corporate federal income tax rate of 35%.

(2) Annualized

(3) Net interest margin is net interest income divided by average interest-earning assets.

### **Results of Operations**

### Three Months Ended March 31, 2015 and 2014

On a consolidated basis, First Defiance's net income for the quarter ended March 31, 2015 was \$6.6 million compared to net income of \$5.2 million for the comparable period in 2014. On a per share basis, basic and diluted earnings per common share for the three months ended March 31, 2015 were \$0.71 and \$0.69, respectively, compared to basic and diluted earnings per common share of \$0.53 and \$0.51, respectively, for the quarter ended March 31, 2014. The first quarter 2014 results were negatively impacted by \$511,000 (\$786,000 before tax), or \$0.05 per diluted common share, for costs related to the termination of the merger with First Community Bank.

#### **Net Interest Income**

First Defiance's net interest income is determined by its interest rate spread (i.e. the difference between the yields on its interest-earning assets and the rates paid on its interest-bearing liabilities) and the relative amounts of interest-earning assets and interest-bearing liabilities.

Net interest income was \$18.2 million for the quarter ended March 31, 2015, up from \$16.8 million for the same period in 2014. The tax-equivalent net interest margin was 3.88% for the quarter ended March 31, 2015, an increase from 3.61% for the same period in 2014. The increase in margin between the 2014 and 2015 first quarters was due to an increase in interest-earning asset yields, which increased to 4.20% for the quarter ended March 31, 2015, up 24 basis points from 3.96% for the same period in 2014. The cost of interest-bearing liabilities between the two periods decreased 3 basis points to 0.42% in the first quarter of 2015 from 0.45% in the same period in 2014. Solid loan growth in the first quarter improved the earning asset mix and yield, increasing the net interest margin. Management continues to analyze and look for additional opportunities to maintain its margin, as well as other alternatives to minimize the impact of the sustained low rate environment.

Total interest income increased \$1.3 million to \$19.8 million for the quarter ended March 31, 2015 from \$18.5 million for the quarter ended March 31, 2014. An increase in the loan portfolio yield to 4.42% was partially offset by a decrease in investment interest income caused by a drop in yields, which declined to 3.67% at March 31, 2015. Despite the drop in yields, interest income from investments increased to \$1.7 million for the quarter ended March 31, 2015 compared to \$1.5 million for the same period in 2014 due to increased volumes. Income from loans increased to \$17.9 million for the quarter ended March 31, 2015 compared to \$16.7 million for the same period in 2014 due to \$37.7 million of loan growth as well as a recovery of approximately \$264,000 of non-accrual interest as a result of pay-offs and loans being put back on accrual status.

Interest expense decreased by \$111,000 in the first quarter of 2015 compared to the same period in 2014, to \$1.6 million from \$1.7 million. This decrease was due to a 3 basis point decline in the average cost of interest-bearing liabilities in the first quarter of 2015 from the continued low rate environment resulting in slight decreases in rate on all the interest-bearing liability categories. Interest expense related to interest-bearing deposits was \$1.3 million in the first quarter of 2015 compared to \$1.4 million for the same period in 2014. Interest expense recognized by the Company related to subordinated debentures was \$147,000 in the first quarter of 2015 compared to \$146,000 for the same period in 2014. Expenses on FHLB advances and securities sold under repurchase agreements were \$110,000 and \$38,000 respectively in the first quarter of 2015 compared to \$133,000 and \$41,000 respectively for the same period in 2014.

#### **Allowance for Loan Losses**

The allowance for loan losses represents management's assessment of the estimated probable credit losses in the loan portfolio at each balance sheet date. Management analyzes the adequacy of the allowance for loan losses regularly through reviews of the loan portfolio. Consideration is given to economic conditions, changes in interest rates and the effect of such changes on collateral values and borrower's ability to pay, changes in the composition of the loan portfolio and trends in past due and non-performing loan balances. The allowance for loan losses is a material estimate that is susceptible to significant fluctuation and is established through a provision for loan losses based on management's evaluation of the inherent risk in the loan portfolio. In addition to extensive in-house loan monitoring procedures, the Company utilizes an outside party to conduct an independent loan review of all commercial loan and commercial real estate loan relationships that exceed \$5.0 million of aggregate exposure and all watchlist relationships that exceed \$500,000 of aggregate exposure over annually. Management utilizes the results of this outside loan review to assess the effectiveness of its internal loan grading system as well as to assist in the assessment of the overall adequacy of the allowance for loan losses associated with these types of loans.

The provision for loan losses is determined by management as the amount to be added to the allowance for loan losses after net charge-offs have been deducted to bring the allowance to a level which, in management's best estimate, is necessary to absorb incurred credit losses within the existing loan portfolio in the normal course of business. The allowance for loan loss is made up of two basic components. The first component is the specific allowance in which the Company sets aside reserves based on the analysis of individual credits that are cash flow dependent, yet there is a discount between the present value of the future cash flows and the carrying value. This was \$640,000 at March 31, 2015. The second component is the general reserve. The general reserve is used to record loan loss reserves for groups of homogenous loans in which the Company estimates the losses incurred in the portfolios based on quantitative and qualitative factors. Due to the uncertainty of risks in the loan portfolio, the Company's judgment on the amount of the allowance necessary to absorb loans losses is approximate.

Due to regulatory guidance, the Company no longer carries specific reserves on collateral dependent loans, and instead charges off any shortfall. First Federal analyzes all loans on its classified and special mention lists at least quarterly and makes judgments about the risk of loss based on the cash flow of the borrower, the value of any collateral and the financial strength of any guarantor in determining the amount of impairment of individual loans and the charge off to be taken.

For purposes of the general reserve analysis, the loan portfolio is stratified into nine different loan pools based on loan type and by market area to allocate historic loss experience. The loss experience factor applied to the non-impaired loan portfolio was based upon historical losses of the most recent rolling twelve quarters ending March 31, 2015.

The stratification of the loan portfolio resulted in a quantitative general allowance of \$5.0 million at March 31, 2015 compared to \$7.8 million at December 31, 2014. The decrease in the quantitative allowance was due to a decrease in the historical loss factors relating to commercial, commercial real estate, and residential loans.

In addition to the quantitative analysis, a qualitative analysis is performed each quarter to provide additional general reserves on the non-impaired loan portfolio for various factors. The overall qualitative factors are based on nine sub-factors. The nine sub-factors have been aggregated into three qualitative factors: economic, environment and risk.

### **ECONOMIC**

- Changes in international, national and local economic business conditions and developments, including the condition of various market segments.
  - 2) Changes in the value of underlying collateral for collateral dependent loans.

### **ENVIRONMENT**

- 3) Changes in the nature and volume in the loan portfolio.
  - 4) The existence and effect of any concentrations of credit and changes in the level of such concentrations.
- Changes in lending policies and procedures, including underwriting standards and collection, charge-off and recovery practices.
- 6) Changes in the quality and breadth of the loan review process.
  - 7) Changes in the experience, ability and depth of lending management and staff.

## **RISK**

- 8) Changes in the trends of the volume and severity of delinquent and classified loans, and changes in the volume of non-accrual loans, trouble debt restructuring, and other loan modifications.
- 9) Changes in the political and regulatory environment.

The qualitative analysis at March 31, 2015 indicated a general reserve of \$19.7 million compared with \$15.7 million at December 31, 2014. Management reviewed the overall economic, environmental and risk factors and determined that it was appropriate to increase several of these due in part to the regional economy reflecting overall mixed movements in unemployment rates in the Northwest Ohio and adjoining market counties in Indiana and Michigan. This along with the strong growth achieved in the first quarter amidst highly competitive conditions on pricing and terms, including the continued growth in our new Business Banking initiative, and balances generated from the expansion into the Columbus market through a new loan production office and changes in the commercial lending credit process were also factors considered in the qualitative analysis. The three year rolling average has led to reductions in the quantitative factors that management believes to be outpacing the overall reduction of risk in the loan portfolio. The qualitative risk factors have been increased as management believes more progress is warranted before reducing allowance levels for historical factor reductions.

First Defiance's general reserve percentages for main loan segments not otherwise classified ranged from 0.36% for construction loans to 1.71% for commercial loans at March 31, 2015.

As a result of the quantitative and qualitative analyses, along with the change in specific reserves, the Company's provision for loan losses for the first quarter of 2015 was \$120,000, compared to \$103,000 for the same period in 2014. The allowance for loan losses was \$25.3 million and \$24.8 million and represented 1.50% and 1.50% of loans, net of undisbursed loan funds and deferred fees and costs, as of March 31, 2015 and December 31, 2014, respectively. The provision of \$120,000 was offset by charge offs of \$281,000 and recoveries of \$697,000, resulting in an increase to the overall allowance for loan loss of \$536,000 for the first quarter of 2015. In management's opinion, the overall allowance for loan losses of \$25.3 million as of March 31, 2015 is adequate.

Management also assesses the value of real estate owned as of the end of each accounting period and recognizes write-downs to the value of that real estate in the income statement if conditions dictate. In the three month period ended March 31, 2015, First Defiance had write-downs that totaled \$522,000 for real estate held for sale and fixed assets transferred to real estate held for sale. Management believes that the values recorded at March 31, 2015 for real estate owned and repossessed assets represent the realizable value of such assets.

Total classified loans decreased to \$34.3 million at March 31, 2015, compared to \$47.3 million at December 31, 2014.

First Defiance's ratio of allowance for loan losses to non-performing loans was 135.3% at March 31, 2015 compared with 102.6% at December 31, 2014. Management monitors collateral values of all loans included on the watch list that are collateral dependent and believes that allowances for those loans at March 31, 2015 are appropriate. Of the \$18.7 million in non-accrual loans at March 31, 2015, \$13.3 million or 71.1% are less than 90 days past due.

At March 31, 2015, First Defiance had total non-performing assets of \$25.1 million, compared to \$30.3 million at December 31, 2014. Non-performing assets include loans that are on non-accrual, real estate owned and other assets held for sale. Non-performing assets at March 31, 2015 and December 31, 2014 by category were as follows:

Table 1 – Nonperforming Asset

	March 31, 2015 (In Thousa	20	<b>December 3</b> 2 <b>014</b> s)	1,
Non-performing loans:				
One to four family residential real estate	\$3,241	\$	3,332	
Non-residential and multi-family residential real estate	11,399		15,174	
Commercial	3,513		4,993	
Construction	-		_	
Home equity and improvement	534		619	
Consumer Finance	16		12	
Total non-performing loans	18,703		24,130	
Real estate owned	6,392		6,181	
Other repossessed assets	-		_	
Total repossessed assets	\$6,392		6,181	
Total Nonperforming assets	\$25,095	\$	30,311	
Restructured loans, accruing	\$19,616	\$	24,686	
Total nonperforming assets as a percentage of total assets	1.14 %	)	1.39	%
Total nonperforming loans as a percentage of total loans*	1.11 %	)	1.47	%
Total nonperforming assets as a percentage of total loans plus REO*	1.48 %	)	1.83	%
Allowance for loan losses as a percent of total nonperforming assets	100.82 %	)	81.71	%

<sup>\*</sup> Total loans are net of undisbursed loan funds and deferred fees and costs.

The decrease in non-performing loans between December 31, 2014 and March 31, 2015 is primarily in commercial and commercial real estate loans. The balance of these types of non-performing loans were \$1.5 million and \$3.8 million lower, respectively, at March 31, 2015 compared to December 31, 2014.

Non-performing loans in the commercial loan category represented 0.89% of the total loans in those categories at March 31, 2015 compared to 1.25% for the same category at December 31, 2014. Non-performing loans in the commercial real estate loan category represented 1.30% of the total loans in those categories at March 31, 2015 compared to 1.81% for the same category at December 31, 2014. Management believes that the current allowance for loan losses is appropriate and that the provision for loan losses recorded in the first quarter of 2015 is consistent with both charge-off experience and the risk inherent in the overall credits in the portfolio.

First Federal's Asset Review Committee meets monthly to review the status of work-out strategies for all criticized relationships, which include all non-accrual loans. Based on such factors as anticipated collateral values in liquidation scenarios, cash flow projections, assessment of net worth of guarantors and all other factors which may mitigate risk of loss, the Asset Review Committee makes recommendations regarding proposed charge-offs which are approved by the Senior Loan Committee or the Loan Loss Reserve Committee.

The following table details net charge-offs and nonaccrual loans by loan type. For the three months ended and as of March 31, 2015, commercial real estate, which represented 50.77% of total loans, accounted for 106.25% of net recoveries and 60.95% of nonaccrual loans, and commercial loans, which represented 22.90% of total loans, accounted for 9.13% of net recoveries and 18.78% of nonaccrual loans. For the three months ended and as of March 31, 2014, commercial real estate, which represented 50.85% of total loans, accounted for (184.08)% of net charge-offs (recovery) and 58.57% of nonaccrual loans, and commercial loans, which represented 23.89% of total loans, accounted for 166.30% of net charge-offs and 28.84% of nonaccrual loans.

Table 2 – Net Charge-offs and Non-accruals by Loan Type

	Fo	r the Three N	Montl	ns Ended March 31, 2015	5	As of March 31, 2015				
	Ne Ch	t arge-		% of Total Net		Nonaccrual	% of Total Non- Accrual Loans			
		S(Recovery)		Charge-offs		Loans				
	(In	Thousands)				(In Thousands)				
Residential	\$	59		(14.18	)%	\$ 3,241	17.33	%		
Construction		-		0.00	%	-	0.00	%		
Commercial real estate		(442	)	106.25	%	11,399	60.95	%		
Commercial		(38	)	9.13	%	3,513	18.78	%		
Consumer		(9	)	1.92	%	16	0.09	%		
Home equity and improvement		14		(3.12	)%	534	2.85	%		
Total	\$	(416	)	100.00	%	\$ 18,703	100.00	%		

			Iontl	ns Ended March 31, 2014		As of March 31, 2014				
	Ne Ch	et arge-		% of Total Net		Nonaccrual	% of Total Non-			
	off	fs(Recovery)		Charge-offs		Loans	Accrual Loans			
	(In	Thousands)				(In Thousands)				
Residential	\$	172		63.70	%	\$ 2,974	11.11	%		
Construction		-		0.00	%	-	0.00	%		
Commercial real estate		(497	)	(184.08	)%	15,682	58.57	%		
Commercial		449		166.30	%	7,723	28.84	%		
Consumer		(7	)	(2.59	)%	-	0.00	%		
Home equity and improvement		153		56.67	%	395	1.48	%		
Total	\$	270		100.00	%	\$ 26,774	100.00	%		

Table 3 – Allowance for Loan Loss Activity

	For the Quarter Ended										
	1st 2015	4th 2014	3rd 2014	2nd 2014	1st 2014						
	(In Thous	sands)									
Allowance at beginning of period	\$24,766	\$24,567	\$24,627	\$ 24,783	\$24,950						
Provision for credit losses	120	162	406	446	103						
Charge-offs:											
Residential	78	61	95	42	228						
Commercial real estate	155	505	246	39	228						
Commercial	2	212	1,272	973	525						
Consumer finance	3	1	16	12	11						
Home equity and improvement	43	87	42	80	184						
Total charge-offs	281	866	1,671	1,146	1,176						
Recoveries	697	903	1,205	544	906						
Net charge-offs	(416)	(37)	466	602	270						
Ending allowance	\$25,302	\$24,766	\$24,567	\$ 24,627	\$24,783						

The following table sets forth information concerning the allocation of First Federal's allowance for loan losses by loan categories at the dates indicated.

Table 4 – Allowance for Loan Loss Allocation by Loan Category

	March 31, 2015			December 2014	er 31,		September 2014	er 30,		June 30,	2014		March 31	1, 2014	
		Percent of total loans	t		Percent of total loans	t		Percent of total loans	t		Percen of total loans	t		Percent of total loans	t
	Amount	by categor	y	Amount	by categor	y	Amount	by categor	<b>y</b>	Amount	by categor	·y	Amount	by categor	ry
	(Dollars	In Thous	sano	ds)											
Residential	\$2,483	11.79	%	\$2,494	12.24	%	\$2,424	12.44	%	\$2,345	12.30	%	\$2,639	12.38	%
Construction	303	7.25	%	221	6.66	%	214	6.95	%	199	6.68	%	138	5.15	%
Commercial real estate	14,238	50.77	%	13,721	49.84	%	13,668	49.65	%	13,956	49.36	%	14,602	50.85	%
Commercial	6,766	22.90	%	6,509	23.70	%	6,420	23.35	%	6,199	24.01	%	5,610	23.89	%
Consumer	92	0.87	%	117	0.92	%	150	0.99	%	148	0.97	%	147	1.03	%
Home equity and	1,420	6.42	%	1,704	6.64	%	1,691	6.62	%	1,780	6.68	%	1,647	6.70	%

improvement

\$25,302 100.00% \$24,766 100.00% \$24,567 100.00% \$24,627 100.00% \$24,783 100.00%

# **Key Asset Quality Ratio Trends**

Table 5 – Key Asset Quality Ratio Trends

	1st Qtr 2015		4th Qtr 201	4	3rd Qtr 2014		2nd Qtr2014		1st Qtr 2014	
Allowance for loan losses / loans*	1.50	%	1.50	%	1.50	%	1.56	%	1.58	%
Allowance for loan losses to net charge-offs	-6082.21	%	-66935.14	%	5271.89	%	4090.86	%	9178.89	%
Allowance for loan losses / non-performing assets	100.82	%	81.71	%	88.21	%	80.96	%	75.55	%
Allowance for loan losses / non-performing loans	135.28	%	102.64	%	109.07	%	99.05	%	92.56	%
Non-performing assets / loans plus REO*	1.48	%	1.83	%	1.70	%	1.92	%	2.09	%
Non-performing assets / total assets	1.14	%	1.39	%	1.29	%	1.41	%	1.52	%
Net charge-offs / average loans (annualized)	-0.10	%	-0.01	%	0.12	%	0.16	%	0.07	%

<sup>\*</sup> Total loans are net of undisbursed funds and deferred fees and costs.

#### **Non-Interest Income.**

Total non-interest income increased \$1.0 million in the first quarter of 2015 to \$8.3 million from \$7.3 million for the same period in 2014.

*Service Fees.* Service fees and other charges increased by \$205,000 or 8.8% in the first quarter of 2015 compared to the same period in 2014 due to new fee structures and product redesigns implemented late in 2014.

First Federal's overdraft privilege program generally provides for the automatic payment of modest overdraft limits on all accounts deemed to be in good standing when the account is accessed using paper-based check processing, a teller withdrawal, a point-of-sale terminal, an ACH transaction, an online banking or voice-response transfer, or an ATM. To be in good standing, an account must be brought to a positive balance within a 30-day period and have not excessively used the overdraft privilege program. Overdraft limits are established for all customers without discrimination using a risk assessment approach for each account classification. The approach includes a systematic review and evaluation of the normal deposit flows made to each account classification to establish reasonable and prudent negative balance limits that would be routinely repaid by normal, expected and reoccurring deposits. The risk assessment by portfolio approach assumes a minimal degree of undetermined credit risk associated with unidentified individual accounts that are overdrawn for 30 or more days. Consumer accounts overdrawn for more than 60 days are automatically charged off. Fees are charged as a one-time fee per occurrence, up to five charges per day, and the fee charged for an item that is paid is equal to the fee charged for a non-sufficient fund item that is returned.

Overdrawn balances, net of allowance for losses, are reflected as loans on First Defiance's balance sheet. The fees charged for this service are established based both on the return of processing costs plus a profit, and on the level of fees charged by competitors in the Company's market area for similar services. These fees are considered to be compensation for providing a service to the customer and therefore deemed to be noninterest income rather than interest income. Fee income recorded for the quarters ending March 31, 2015 and 2014 related to the overdraft privilege product, net of adjustments to the allowance for uncollectible overdrafts, were \$657,000 and \$699,000, respectively. Accounts charged off are included in noninterest expense. The allowance for uncollectible overdrafts was \$15,000 at March 31, 2015, \$16,000 at December 31, 2014 and \$8,000 at March 31, 2014.

Mortgage Banking Activity. Total revenue from the sale and servicing of mortgage loans increased \$528,000 to \$1.8 million for the first quarter of 2015 compared to \$1.2 million for the same period of 2014. The decrease in the long term rates contributed to the increase in mortgage banking activity in the first quarter 2015. Gains realized from the sale of mortgage loans increased in the first quarter of 2015 to \$1.3 million from \$641,000 in the first quarter of 2014. The amortization of mortgage servicing rights expense increased \$119,000 to \$411,000 in the first quarter of 2015 compared to \$292,000 in the same period in 2014. The Company recorded a positive valuation adjustment of \$26,000 on mortgage servicing rights in the first quarter of 2015 compared to a negative valuation adjustment of \$7,000 in the first quarter of 2014.

*Insurance and Investment Sales Commissions*. Income from the sale of insurance and investment products was \$3.1 million in the first quarter of 2015 compared to \$3.0 million in the first quarter of 2014. First Defiance's insurance subsidiary, First Insurance, typically recognizes contingent revenues during the first quarter. These revenues are bonuses paid by insurance carriers when the Company achieves certain loss ratios or growth targets. In the first quarter of 2015, First Insurance earned \$967,000 of contingent income compared to \$878,000 for the first quarter of 2014.

#### Non-Interest Expense.

Non-interest expense increased to \$16.9 million for the first quarter of 2015 compared to \$16.7 million for the same period in 2014.

*Compensation and Benefits*. Compensation and benefits increased to \$8.9 million for the quarter ended March 31, 2015 from \$8.5 million for the same period in 2014. The increase is mainly attributable to merit increases and higher incentive compensation accruals partially offset by lower medical insurance costs.

*Other Non-Interest Expenses*. Other non-interest expenses decreased \$428,000 to \$3.6 million for the quarter ended March 31, 2015 from \$4.1 million for the same period in 2014. The decrease in other non-interest expense is due to a \$786,000 cost in the first quarter 2014 for terminating a merger agreement which was partially offset by \$522,000 of fixed asset and real estate owned write-downs in the first quarter of 2015.

The efficiency ratio, considering tax equivalent interest income and excluding securities gains and losses, for the first quarter of 2015 was 62.73% compared to 67.87% for the first quarter of 2014.

#### **Income Taxes.**

First Defiance computes federal income tax expense in accordance with ASC Topic 740, Subtopic 942, which resulted in an effective tax rate of 30.18% for the quarter ended March 31, 2015 compared to 29.61% for the same period in 2014. The tax rate is lower than the statutory 35% tax rate for the Company mainly because of investments in tax-exempt securities. The earnings on tax-exempt securities are not subject to federal income tax.

# **Liquidity**

As a regulated financial institution, First Federal is required to maintain appropriate levels of "liquid" assets to meet short-term funding requirements.

First Defiance had \$2.8 million of cash provided by operating activities during the first three months of 2015. The Company's cash provided by operating activities resulted from the origination of loans held for sale mostly offset by the proceeds on the sale of loans.

At March 31, 2015, First Federal had \$105.0 million in outstanding loan commitments and loans in process to be funded generally within the next six months and an additional \$340.3 million committed under existing consumer and commercial lines of credit and standby letters of credit. Also at that date, First Federal had commitments to sell \$29.3 million of loans held-for-sale. First Defiance believes that it has adequate resources to fund commitments as they arise and that it can adjust the rate on savings certificates to retain deposits in changing interest rate environments. If First Defiance requires funds beyond its internal funding capabilities, advances from the FHLB of Cincinnati and other financial institutions are available.

Liquidity risk arises from the possibility that the Company may not be able to meet its financial obligations and operating cash needs or may become overly reliant upon external funding sources. In order to manage this risk, the Company's Board of Directors has established a Liquidity Policy that identifies primary sources of liquidity, establishes procedures for monitoring and measuring liquidity and quantifies minimum liquidity requirements. This policy designates First Federal's Asset/Liability Committee ("ALCO") as the body responsible for meeting these objectives. The ALCO reviews liquidity on a monthly basis and approves significant changes in strategies that affect balance sheet or cash flow positions. Liquidity is centrally managed on a daily basis by the Company's Chief Financial Officer and Controller.

#### Capital Resources

Capital is managed at First Federal and on a consolidated basis. Capital levels are maintained based on regulatory capital requirements and the economic capital required to support credit, market, liquidity and operational risks inherent in our business, as well as flexibility needed for future growth and new business opportunities.

Financial institution regulators have established guidelines for minimum capital ratios for banks, thrifts and bank holding companies. The net unrealized gain or loss on available-for-sale securities is generally not included in computing regulatory capital. During the first quarter of 2015, the Company adopted the new Basel III regulatory capital framework as approved by the federal banking agencies. The adoption of this new framework modified the calculation of the various capital ratios, added a new ratio, common equity tier 1, and revised the adequately and well capitalized thresholds. Additionally, under the new rule, in order to avoid limitations on capital distributions, including dividend payments, the Company must hold a capital conservation buffer above the adequately capitalized risk-based capital ratios. The capital conservation buffer is being phased in from 0.0% for 2015 to 2.50% by 2019. The amounts shown below as the adequately capitalized ratio plus capital conservation buffer, includes the fully phased-in 2.50% buffer.

The Company met each of the well capitalized ratio guidelines at March 31, 2015. The following table indicates the capital ratios for First Defiance and First Federal at March 31, 2015 and December 31, 2014. (In Thousands):

#### As of March 31, 2015

	Levera	ge	Tier 1 Risk- Based		Common Equity Tier 1		Total Risk-Based	
First Federal Bank of the Midwest	11.00	%	12.16	%	12.16	%	13.41	%
First Defiance Financial Corp.	11.64	%	12.87	%	12.87	%	14.12	%
Adequately capitalized ratio	4.00	%	6.00	%	4.50	%	8.00	%
Adequately capitalized ratio plus capital conservation buffer (fully phased-in)	4.00	%	8.50	%	7.00	%	10.50	%
Well capitalized ratio (First Federal only)	5.00	%	8.00	%	6.50	%	10.00	%

#### As of December 31, 2014

	Leverage	Tier 1 Risk- Based		Common Equity Tier 1	Total Risk-Based	
First Federal Bank of the Midwest	11.31 %	13.21	%	N/A	14.46	%
First Defiance Financial Corp.	11.89 %	13.89	%	N/A	15.15	%
Adequately capitalized ratio	4.00 %	4.00	%	N/A	8.00	%
Well capitalized ratio (First Federal only)	5.00 %	6.00	%	N/A	10.00	%

# **Critical Accounting Policies**

First Defiance has established various accounting policies which govern the application of accounting principles generally accepted in the United States in the preparation of its financial statements. The significant accounting policies of First Defiance are described in the footnotes to the consolidated financial statements included in the Company's Annual Report on Form 10-K. Certain accounting policies involve significant judgments and assumptions by management, which have a material impact on the carrying value of certain assets and liabilities; management considers such accounting policies to be critical accounting policies. Those policies which are identified and discussed in detail in the Company's Annual Report on Form 10-K include the Allowance for Loan Losses, Goodwill, and the Valuation of Mortgage Servicing Rights. There have been no material changes in assumptions or judgments relative to those critical policies during the first three months of 2015.

#### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

As discussed in detail in the Annual Report on Form 10-K for the year ended December 31, 2014, First Defiance's ability to maximize net income is dependent on management's ability to plan and control net interest income through management of the pricing and mix of assets and liabilities. Because a large portion of assets and liabilities of First Defiance are monetary in nature, changes in interest rates and monetary or fiscal policy affect its financial condition and can have significant impact on the net income of the Company. First Defiance does not use off-balance sheet derivatives to enhance its risk management, nor does it engage in trading activities beyond the sale of mortgage loans.

First Defiance monitors its exposure to interest rate risk on a monthly basis through simulation analysis that measures the impact changes in interest rates can have on net interest income. The simulation technique analyzes the effect of a presumed 100 basis point shift in interest rates (which is consistent with management's estimate of the range of potential interest rate fluctuations) and takes into account prepayment speeds on amortizing financial instruments, loan and deposit volumes and rates, non-maturity deposit assumptions and capital requirements. The results of the simulation indicate that in an environment where interest rates rise 100 basis points over a 24 month period, using March 31, 2015 amounts as a base case, First Defiance's net interest income would be impacted by less than the board mandated guidelines of 10%.

In addition to the simulation analysis, First Defiance also uses an economic value of equity ("EVE") analysis to measure risk in the balance sheet incorporating all cash flows over the estimated remaining life of all balance sheet positions. The EVE analysis generally calculates the net present value of First Federal's assets and liabilities in rate shock environments that range from -400 basis points to +400 basis points. However, the likelihood of a decrease in rates beyond 100 basis points as of March 31, 2015 was considered to be remote given the current interest rate environment and, therefore, was not included in this analysis. The results of this analysis are reflected in the following tables for the three months ended March 31, 2015 and the year-ended December 31, 2014.

March 31, 2015 Economic Value of Equity							
\$ Amount	\$ Change	% Change	;				
(Dollars in Thousands)							
456,975	40,766	9.79	%				
450,216	34,007	8.17	%				
442,063	25,854	6.21	%				
432,814	16,606	3.99	%				
416,209	_	_					
391,693	(24,516)	(5.89	)%				
	\$ Amount ands) 456,975 450,216 442,063 432,814 416,209	\$ Amount \$ Change ands)  456,975	\$ Amount \$ Change % Change ands)  456,975				

December 31, 2014 Economic Value of Equity

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<b>Change in Rates</b>	\$ Amount	\$ Change	% Change	e			
(Dollars in Thousands)							
+400 bp	475,594	47,730	11.16	%			
+ 300 bp	467,028	39,164	9.15	%			
+ 200 bp	457,038	29,174	6.82	%			
+ 100 bp	446,184	18,320	4.28	%			
0 bp	427,864	-	-				
- 100 bp	403,088	(24,776)	(5.79	)%			

#### **Item 4. Controls and Procedures**

Disclosure controls are procedures designed to ensure that information required to be disclosed in the Company's reports filed under the Exchange Act, such as this report, is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Disclosure controls are also designed to ensure that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives, as ours are designed to do, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

An evaluation was carried out under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of March 31, 2015. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

No changes occurred in the Company's internal controls over financial reporting during the quarter ended March 31, 2015 that materially affected, or are reasonably likely to materially affect, the internal controls over financial reporting.

FIRST DEFIANCE FINANCIAL CORP.

#### PART II-OTHER INFORMATION

# **Item 1. Legal Proceedings**

Neither First Defiance nor any of its subsidiaries is engaged in any legal proceedings of a material nature.

#### **Item 1A. Risk Factors**

There are no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

# **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table provides information regarding First Defiance's purchases of its common stock during the three-month period ended March 31, 2015:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares (or Approximate Dollar Value) that May Yet Be Purchased Under the Plans or Programs (2)
Beginning Balance, December 31, 2013			-	333,898
January 1 – January 31, 2015	37,857	\$ 33.38	37,857	296,041
February 1 – February 28, 2015	-	-	-	296,041
March 1 – March 31, 2015	10,523	32.28	-	296,041
Total	48,380	\$ 33.14	37,857	296,041

<sup>(1)</sup> The reported shares were repurchased pursuant to First Defiance's publicly announced stock repurchase program, which became effective October 20, 2014. Up to 469,000 shares were authorized to be purchased under the

program. There is no expiration date for the program.

The number of shares shown represents, as of the end of each period, the maximum number of shares of common stock that may yet be purchased under the publicly announced stock repurchase program. The shares may be purchased, from time to time, depending on market conditions.

Item 3. Defaults upon Senior Securities	
Not applicable.	
Item 4. Mine Safety Disclosures	
Not applicable.	
Item 5. Other Information	
Not applicable.	
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#### **Item 6. Exhibits**

Exhibit Articles of Incorporation (1) Exhibit Code of Regulations (1) 3.2 Exhibit Amendment to Articles of Incorporation (2) 3.3 Exhibit Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 31.1 Exhibit Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 31.2 Exhibit Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 32.1 Exhibit Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 32.2 The following financial information from the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2015 is formatted in eXtensible Business Reporting Language ("XBRL"): (i) Unaudited Consolidated Condensed Balance Sheet at March 31, 2015 and December 31, 2014, (ii) Unaudited Consolidated Condensed Statements of Income for the Three Months ended March 31, 2015 and 2014 (iii) Exhibit Unaudited Consolidated Condensed Statements of Comprehensive Income for the Three Months ended March 101 31, 2015 and 2014, (iv) Unaudited Consolidated Condensed Statements of Changes in Stockholder' Equity for the Three Months ended March 31, 2015 and 2014, (v) Unaudited Consolidated Condensed Statements of Cash Flows for the Three Months ended March 31, 2015 and 2014 and (vi) Notes to Unaudited Consolidated Condensed Financial Statements.

- (1) Incorporated herein by reference to the like numbered exhibit in the Registrant's Form S-1 (File No. 33-93354)
  - (2) Incorporated herein by reference to exhibit 3 in Form 8-K filed December 8, 2008 (Film No. 081236105)

# FIRST DEFIANCE FINANCIAL CORP.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

First Defiance Financial Corp. (Registrant)

Date: May 8, 2015 By:/s/ Donald P. Hileman

Donald P. Hileman President and

Chief Executive Officer

Date: May 8, 2015 By:/s/ Kevin T. Thompson

Kevin T. Thompson

Executive Vice President and Chief Financial Officer