

BERKSHIRE INCOME REALTY INC
Form 10-Q
May 15, 2009

United States
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

Commission File number 001-31659
Berkshire Income Realty, Inc.

| | |
|--|---|
| Maryland (State or other jurisdiction of incorporation or organization) | 32-0024337 (I. R. S. Employer Identification No.) |
| One Beacon Street, Boston, Massachusetts (Address of principal executive offices) | 02108 (Zip Code) |

(617) 523-7722
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2

of the Exchange Act .

Large Accelerated Filer

Accelerated Filer

Non-accelerated Filer (Do not check if a smaller reporting company)

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

There were 1,406,196 shares of Class B common stock outstanding as of May 14, 2009.

1

BERKSHIRE INCOME REALTY, INC.

TABLE OF CONTENTS

| ITEM NO. | | PAGE NO. |
|-----------|--|----------|
| PART I | FINANCIAL INFORMATION | |
| Item 1. | CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED): | |
| | Consolidated Balance Sheets at March 31, 2009 and December 31, 2008 | 3 |
| | Consolidated Statements of Operations for the three months ended March 31, 2009 and 2008 | 4 |
| | Consolidated Statement of Changes in Equity for the three months ended March 31, 2009 | 5 |
| | Consolidated Statements of Cash Flows for the three months ended March 31, 2009 and 2008 | 6 |
| | Notes to Consolidated Financial Statements | 8 |
| Item 2. | MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS | 19 |
| Item 3. | QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK | 31 |
| Item 4. | CONTROLS AND PROCEDURES | 31 |
| PART II | OTHER INFORMATION | |
| Item 1. | LEGAL PROCEEDINGS | 32 |
| Item 1 A. | RISK FACTORS | 32 |
| Item 2. | UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS | 32 |
| Item 3. | DEFAULTS UPON SENIOR SECURITIES | 32 |
| Item 4. | SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS | 32 |
| Item 5. | OTHER INFORMATION | 33 |

Item 6. EXHIBITS

33

2

Part I FINANCIAL INFORMATION
Item 1. CONSOLIDATED FINANCIAL STATEMENTS

BERKSHIRE INCOME REALTY, INC.
CONSOLIDATED BALANCE SHEETS
(unaudited)

| | March 31, 2009 | December 31, 2008 |
|---|----------------------|----------------------|
| ASSETS | | |
| Multifamily apartment communities, net of accumulated depreciation of \$144,368,315 and \$136,678,464, respectively | \$457,612,854 | \$419,002,572 |
| Cash and cash equivalents | 12,199,500 | 24,227,615 |
| Cash restricted for tenant security deposits | 1,837,063 | 1,851,400 |
| Cash restricted other | 13,438,743 | - |
| Replacement reserve escrow | 6,189,648 | 5,952,952 |
| Prepaid expenses and other assets | 8,785,799 | 9,314,446 |
| Investment in Multifamily Venture and Limited Partnership | 14,271,153 | 15,425,410 |
| Investment in Mezzanine Loan Limited Liability Company | 774,075 | 947,293 |
| Acquired in place leases and tenant relationships, net of accumulated amortization of \$1,160,348 and \$888,254, respectively | 724,734 | 388,935 |
| Deferred expenses, net of accumulated amortization of \$1,393,657 and \$1,244,326, respectively | 3,905,671 | 3,306,807 |
| Total assets | \$519,739,240 | \$480,417,430 |
| LIABILITIES AND EQUITY | | |
| Liabilities: | | |
| Mortgage notes payable | \$480,439,892 | \$432,013,999 |
| Due to affiliates, net | 2,648,161 | 2,291,250 |
| Dividend and distributions payable | 837,607 | 837,607 |
| Accrued expenses and other liabilities | 10,975,514 | 11,724,250 |
| Tenant security deposits | 1,918,146 | 1,800,105 |
| Total liabilities | 496,819,320 | 448,667,211 |
| Commitments and contingencies (Note 9) | - | - |
| Equity: | | |
| Noncontrolling interest in properties | 1,152,895 | 293,650 |
| Noncontrolling interest in Operating Partnership Series A 9% Cumulative Redeemable Preferred Stock, no par value, \$25 stated value, 5,000,000 shares authorized, 2,978,110 shares issued and outstanding at March 31, 2009 and December 31, 2008, respectively | (9,457,963) | - |
| | 70,210,830 | 70,210,830 |

| | | |
|--|---------------|---------------|
| Class A common stock, \$.01 par value, 5,000,000 shares authorized, 0 shares issued and outstanding at March 31, 2009 and December 31, 2008, respectively | - | - |
| Class B common stock, \$.01 par value, 5,000,000 shares authorized, 1,406,196 issued and outstanding at March 31, 2009 and December 31, 2008, respectively | 14,062 | 14,062 |
| Excess stock, \$.01 par value, 15,000,000 shares authorized, 0 shares issued and outstanding at March 31, 2009 and December 31, 2008, respectively | - | - |
| Accumulated deficit | (38,999,904) | (38,768,323) |
| Total equity | 22,919,920 | 31,750,219 |
| Total liabilities and equity | \$519,739,240 | \$480,417,430 |

The accompanying notes are an integral part of these financial statements.

BERKSHIRE INCOME REALTY, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(unaudited)

| | Three months ended March 31, | |
|--|---------------------------------|--------------|
| | 2009 | 2008 |
| Revenue: | | |
| Rental | \$17,574,204 | \$15,670,578 |
| Interest | 47,594 | 188,218 |
| Utility reimbursement | 383,735 | 323,228 |
| Other | 761,448 | 647,032 |
| Total revenue | 18,766,981 | 16,829,056 |
| Expenses: | | |
| Operating | 5,244,283 | 4,662,545 |
| Maintenance | 984,748 | 1,049,828 |
| Real estate taxes | 2,081,668 | 1,750,881 |
| General and administrative | 1,717,923 | 813,062 |
| Management fees | 1,165,200 | 1,067,632 |
| Depreciation | 7,785,436 | 6,880,977 |
| Interest | 6,247,309 | 5,758,686 |
| Amortization of acquired in-place leases and tenant relationships | 272,189 | 65,983 |
| Total expenses | 25,498,756 | 22,049,594 |
| Loss before equity in loss of Multifamily Limited Partnership and Mezzanine Loan Limited Liability Company and loss from discontinued operations | (6,731,775) | (5,220,538) |
| Equity in loss of Multifamily Limited Partnership | (1,154,256) | (529,563) |
| Equity in loss of Mezzanine Loan Limited Liability Company | (173,218) | - |
| Net loss from continuing operations | (8,059,249) | (5,750,101) |
| Discontinued operations: | | |
| Loss from discontinued operations | (157,969) | (528,446) |
| Loss from discontinued operations | (157,969) | (528,446) |
| Net loss | (8,217,218) | (6,278,547) |
| Net (income) loss attributable to noncontrolling interest in properties | 202,870 | (187,344) |
| Net (income) loss attributable to noncontrolling interest in Operating Partnership | 9,457,963 | (976,100) |
| Net income (loss) attributable to Parent Company | 1,443,615 | (7,441,991) |

| | | |
|--|-------------|---------------|
| Preferred Dividend | (1,675,196) | (1,675,196) |
| Net loss available to common shareholders | \$(231,581) | \$(9,117,187) |
| Net loss from continuing operations attributable to Parent Company per common share, basic and diluted | \$ (0.05) | \$ (6.10) |
| Net loss from discontinued operations attributable to Parent Company per common share, basic and diluted | \$ (0.11) | \$ (0.38) |
| Net loss attributable to Parent Company, per common share, basic and diluted | \$ (0.16) | \$ (6.48) |
| Weighted average number of common shares outstanding, basic and diluted | 1,406,196 | 1,406,196 |
| Dividend declared per common share | \$ 0.00 | \$ 0.00 |

The accompanying notes are an integral part of these financial statements.

BERKSHIRE INCOME REALTY, INC.
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE THREE MONTHS ENDED MARCH 31, 2009
(unaudited)

Parent Company Shareholders

| | Series A Preferred Stock | | Class B Common Stock | | Accumulated Deficit | Noncontrolling Interests – Properties | Noncontrolling Interests – Operating Partnership | Total Equity |
|---|--------------------------|--------------|----------------------|-----------|---------------------|---------------------------------------|--|--------------|
| | Shares | Amount | Shares | Amount | | | | |
| Balance at January 1, 2009 | 2,978,110 | \$70,210,830 | 1,406,196 | \$ 14,062 | \$(38,768,323) | \$293,650 | \$ - | \$31,750,219 |
| Net income (loss) | - | - | - | - | 1,443,615 | (202,870) | (9,457,963) | (8,217,218) |
| Contributions | - | - | - | - | - | 1,404,801 | - | 1,404,801 |
| Distributions | - | - | - | - | - | (342,686) | - | (342,686) |
| Distributions to preferred shareholders | - | - | - | - | (1,675,196) | - | - | (1,675,196) |
| Balance at March 31, 2009 | 2,978,110 | \$70,210,830 | 1,406,196 | \$ 14,062 | \$(38,999,904) | \$1,152,895 | \$(9,457,963) | \$22,919,920 |

The accompanying notes are an integral part of these financial statements.

BERKSHIRE INCOME REALTY, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)

| | For the three months ended March | |
|---|----------------------------------|---------------|
| | 2009 | 31, 2008 |
| Cash flows from operating activities: | | |
| Net loss | \$(8,217,218) | \$(6,278,547) |
| Adjustments to reconcile net loss to net cash provided by (used in) operating activities: | | |
| Amortization of deferred financing costs | 149,328 | 123,197 |
| Amortization of acquired in-place leases and tenant relationships | 272,189 | 65,983 |
| Depreciation | 7,785,436 | 8,457,200 |
| Equity in loss of Multifamily Limited Partnership | 1,154,256 | 529,563 |
| Equity in loss of Mezzanine Loan Limited Liability Company | 173,218 | - |
| Gain on real estate assets related to hail storm | (90,585) | - |
| Increase (decrease) in cash attributable to changes in assets and liabilities: | | |
| Tenant security deposits, net | (27,558) | (48,508) |
| Prepaid expenses and other assets | 1,436,893 | 590,776 |
| Due to/from affiliates | 356,911 | 234,667 |
| Accrued expenses and other liabilities | (854,646) | (5,793,145) |
| Net cash provided by (used in) operating activities | 2,138,224 | (2,118,814) |
| Cash flows from investing activities: | | |
| Capital improvements | (5,047,278) | (4,233,092) |
| Acquisition of multifamily apartment communities | (864,740) | - |
| Interest earned on replacement reserve deposits | - | (19,657) |
| Transfer to restricted cash other | (13,438,743) | - |
| Deposits to replacement reserve escrow | (240,725) | (558,316) |
| Withdrawals from replacement reserve escrow | 4,029 | - |
| Net cash used in investing activities | (19,587,457) | (4,811,065) |
| Cash flows from financing activities: | | |
| Borrowings from mortgage notes payable | 7,081,000 | - |
| Principal payments on mortgage notes payable | (858,380) | (1,266,472) |
| Good faith deposits on mortgage notes payable | - | 341,250 |
| Deferred financing costs | (188,421) | (297,227) |
| Contribution from noncontrolling interest holders | 1,404,801 | - |
| Distributions to noncontrolling interest in properties | (342,686) | (187,344) |
| Distributions on common operating partnership units | - | (1,000,000) |
| Distributions to preferred shareholders | (1,675,196) | (1,675,196) |

Edgar Filing: BERKSHIRE INCOME REALTY INC - Form 10-Q

| | | |
|---|--------------|--------------|
| Net cash provided by (used in) financing activities | 5,421,118 | (4,084,989) |
| Net decrease in cash and cash equivalents | (12,028,115) | (11,014,868) |
| Cash and cash equivalents at beginning of period | 24,227,615 | 22,479,937 |
| Cash and cash equivalents at end of period | \$12,199,500 | \$11,465,069 |
| Supplemental disclosure: | | |
| Cash paid for interest, net of amount capitalized | \$7,435,536 | \$8,421,476 |

The accompanying notes are an integral part of these financial statements.

BERKSHIRE INCOME REALTY, INC
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

1. ORGANIZATION AND BASIS OF PRESENTATION

Berkshire Income Realty, Inc. (the “Company”), a Maryland corporation, was incorporated on July 19, 2002 and 100 Class B common shares were issued upon organization. The Company is in the business of acquiring, owning, operating and rehabilitating multifamily apartment communities. As of March 31, 2009, the Company owned, or had an interest in, 26 multifamily apartment communities consisting of a total 6,778 apartment units.

Discussion of acquisitions for the three months ended March 31, 2009

On February 24, 2009, the Company, through a newly formed subsidiary, BIR Glo, L.L.C. (“BIR Glo”), entered into the BIR Holland JV, LLC joint venture agreement (“JV BIR/Holland”) with Holland Glo, LLC (“Holland Glo”), an unrelated third party, to acquire 89.955% of the ownership interests in a 201 unit multifamily mid-rise apartment community in Los Angeles, California. The purchase is consistent with the Company’s desire to acquire well located multifamily apartment communities at attractive prices. The purchase price of \$47,500,000 and related closing costs consisted of a capital commitment of \$12,580,314 plus the assumption of the outstanding mortgage debt secured by the property. The Company has committed \$12.21 million to JV BIR/Holland by providing two irrevocable letters of credit for the benefit of JV BIR/Holland in lieu of funding its capital obligations at closing. The letters of credit are backed by cash which is classified as restricted cash on the balance sheet at March 31, 2009. The purchase was subject to normal operating pro rations. As of March 31, 2009, the purchase price allocation was final and no further adjustment is contemplated.

Under the terms of the limited liability company agreement governing JV BIR/Holland, BIR Glo will own a 90% interest and Holland Glo will own a 10% interest in JV BIR/Holland. Affiliates of Holland Glo will be entitled to perform property management services and receive fees in payment thereof. The Company evaluated its investment in JV BIR/Holland and concluded that the investment was not a Variable Interest Entity under FIN 46R and therefore accounts for the investment under Accounting Research Bulletin 51, Consolidated Financial Statements (“ARB 51”) based on its controlling interest in the venture.

Because the sellers equity had been reduced to zero as a result of the agreed to valuation of the real estate, there was no transfer of consideration for the acquisition.

SFAS No. 141R, as defined below, requires that identifiable assets acquired and liabilities assumed to be recorded at fair value as of the acquisition date. As of the acquisition date, the amounts recognized for each major class of assets acquired and liabilities assumed is as follows:

| | |
|---|---------------|
| Asset Acquired | |
| Multifamily Apartment Communities | \$ 41,602,373 |
| Acquired in-place leases | 607,893 |
| Prepaid expense and other assets | 1,098,443 |

| | |
|------------------------------|------------|
| Total assets acquired \$ | 43,308,709 |
| Liabilities Assumed: | |
| Mortgage notes payable \$ | 42,203,273 |
| Accrued expenses | 80,760 |
| Tenant security deposits | 159,936 |
| Total liabilities assumed \$ | 42,443,969 |

Discussion of dispositions for the three months ended March 31, 2009

The Company did not dispose of any properties during the three month period ended March 31, 2009.

Recent Accounting Pronouncements

In December 2007, the Financial Accounting Standards Board (“FASB”) issued Statement of Financial Accounting Standards No. 141(R), Business Combinations (“SFAS No. 141R”), which is intended to improve reporting by creating greater consistency in the accounting and financial reporting of business combinations. SFAS No. 141R establishes principles and requirements for how the acquiring entity shall recognize and measure in its financial statements the identifiable assets acquired, liabilities assumed, any noncontrolling interest in the acquired entity and goodwill acquired in a business combination. This statement is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company adopted SFAS No. 141R as of January 1, 2009. The Company has assessed the impact of SFAS No. 141R, which resulted in a \$979,094 charge to operations for transaction costs associated with the acquisition of Glo Apartments.

In May 2008, FASB issued Statement of Financial Accounting Standards No. 161, “Disclosures about Derivative Instruments and Hedging Activities, an amendment to FASB Statement No. 133” (“SFAS No. 161”), which amends and expands the disclosure requirements of FASB Statement No. 133, “Accounting for Derivative Instruments and Hedging Activities” (“SFAS No. 133”) with the intent to provide users of financial statements with an enhanced understanding of: (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity’s financial position, financial performance, and cash flows. SFAS No. 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about the fair value of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative instruments. SFAS 133, as amended and interpreted, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. The Company has assessed the impact of SFAS No. 161 and determined that that the adoption of SFAS No. 161 did not have a material impact on the financial position or operating results of the Company.

Effective January 1, 2009, the Company adopted the provisions of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51 (“SFAS No. 160), which establishes and expands accounting and reporting standards for minority interests (which are recharacterized as noncontrolling interests) in a subsidiary and the deconsolidation of a subsidiary. As a result of the Company’s adoption of this standard, amounts previously reported as minority interests in properties and minority interests in Operating Partnership on our balance sheets are now presented as noncontrolling interests in properties and noncontrolling interests in Operating Partnership within equity. There has been no change in the measurement of this line item from amounts previously reported.

Also effective with the adoption of SFAS No. 160, previously reported minority interests have been recharacterized on the accompanying statement of operations to noncontrolling interests and placed below net loss before arriving at net loss attributable to Parent Company. In accordance with the guidance of SFAS No. 160, the Company allocated losses to the noncontrolling interest in Operating Partnership of \$9,457,963, which represents their share of losses. Historically, these losses were allocated to the common shareholders.

In April 2009, the FASB issued FASB Staff Position No. 157-4 (“FSP No. 157-4”), which provides additional guidance for estimating fair value in accordance with FASB Statement No. 157, Fair Value Measurements, when the volume and level of activity for the asset or liability have significantly decreased and for identifying transactions that are not orderly. The FSP No. 157-4 is effective for interim and annual reporting periods ending after June 15, 2009. The Company has elected early adoption of FSP No. 157-4 as of January 1, 2009. The Company has assessed the impact of FSP No. 157-4 and has determined that the adoption of FSP No. 157-4 did not have a material impact on the financial position or operating results of the Company.

In April 2009, the FASB issued FASB Staff Position No. 107-1 (“FSP 107-1”) and APB No. 28-1 which requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. The Company has elected early adoption of FSP No. 107-1 and APB No. 28-1 as of January 1, 2009 which did not have a material impact on the financial position or operating results of the Company.

Unaudited interim consolidated financial statements

The accompanying interim consolidated financial statements of the Company are unaudited; however, the consolidated financial statements have been prepared in accordance with the accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission (the “SEC”). Accordingly, certain disclosures accompanying annual financial statements prepared in accordance with GAAP are omitted. In the opinion of management, all adjustments (consisting solely of normal recurring matters) necessary for a fair statement for the interim periods have been included. The results of operations for the interim periods are not necessarily indicative of the results to be obtained for other interim periods or for the full fiscal year. The interim financial statements and notes thereto should be read in conjunction with the Company’s financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2008.

Consolidated statements of Comprehensive Income (Loss)

For the three months ended March 31, 2009 and 2008, comprehensive loss equaled net loss. Therefore, the Consolidated Statement of Comprehensive Income and Loss required to be presented has been omitted from the consolidated financial statements.

Reclassifications

Certain prior period balances have been reclassified in order to conform to the current period presentation.

2. MULTIFAMILY APARTMENT COMMUNITIES

The following summarizes the carrying value of the Company’s multifamily apartment communities:

| | March 31, 2009 | December 31, 2008 |
|--|-------------------|----------------------|
| Land | \$ 67,711,167 | \$ 56,100,766 |
| Buildings, improvement and personal property | 534,270,002 | 499,580,270 |
| Multifamily apartment communities | 601,981,169 | 555,681,036 |
| Accumulated depreciation | (144,368,315) | (136,678,464) |
| Multifamily apartment communities, net | \$ 457,612,854 | \$ 419,002,572 |

The Company accounts for its acquisitions of investments in real estate in accordance with Statement of Financial Accounting Standards (SFAS) No. 141(R), Business Combinations, which requires the fair value of the real estate acquired to be allocated to the acquired tangible assets, consisting of land, building, furniture, fixtures and equipment and identified intangible assets and liabilities, consisting of the value of the above-market and below-market leases, the value of in-place leases and the value of other tenant relationships, based in each case on their fair values. The

value of in-place leases and tenant relationships are amortized over the specific expiration dates of the in-place leases over a period of 12 months and the tenant relationships are based on the straight-line method of amortization over a 24-month period.

The Company evaluated the carrying value of its multifamily apartment communities for impairment pursuant to SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. The Company did not record an impairment adjustment at March 31, 2009.

Discontinued Operations

On April 28, 2008 and May 29, 2008, the Operating Partnership completed the sale of 100% of the fee simple interest of the St. Marin/Karrington ("St. Marin") and Berkshire at Westchase ("Westchase") properties, respectively. The assets and liabilities related to the sale of the properties were removed from the accounts of the Company pursuant to the recording of the sale of the properties. The assets and liabilities related to the sale of the properties were removed from the accounts of the Company pursuant to the recording of the sale of the property.

On October 29, 2008, the Operating Partnership completed the sale of 100% of its interest in Century Apartments (“Century”) in Cockeysville, Maryland. The assets and liabilities related to the sale of the properties were removed from the accounts of the Company pursuant to the recording of the sale of the property.

On December 30, 2008, the Operating Partnership completed the sale of 100% of its interest in Westchester West Apartments (“Westchester West”) in Silver Spring, Maryland. The assets and liabilities related to the sale of the properties were removed from the accounts of the Company pursuant to the recording of the sale of the property.

The results of operations for the St. Marin, Westchase, Century and Westchester West properties have been restated and are presented as results from discontinued operations in the statement of operations for the three months ended March 31, 2009 and 2008, respectively, pursuant to FASB No. 144 “Accounting for the Impairment or Disposal of Long-Lived Assets”.

The operating results of discontinued operations for the three months ended March 31, 2009 and 2008 are presented in the following table.

| | 2009 | 2008 |
|---------------------------------------|--------------|--------------|
| Revenue: | | |
| Rental | \$ 469 | \$ 4,574,262 |
| Interest | - | 855 |
| Utility reimbursement | - | 111,345 |
| Other | - | 178,155 |
| Total revenue | 469 | 4,864,617 |
| Expenses: | | |
| Operating | 51,451 | 1,164,144 |
| Maintenance | 42,114 | 255,283 |
| Real estate taxes | - | 777,437 |
| G e n e r a l a n d administrative | 64,869 | 44,173 |
| Management fees | 4 | 188,416 |
| Depreciation | - | 1,576,223 |
| Interest | - | 1,387,387 |
| Total expenses | 158,438 | 5,393,063 |
| Loss from discontinued operations | \$ (157,969) | \$ (528,446) |

3. INVESTMENT IN MULTIFAMILY LIMITED PARTNERSHIP VENTURE

On August 12, 2005, the Company, together with affiliates and other unaffiliated parties, entered into a subscription agreement to invest in the Berkshire Multifamily Value Fund, L.P. (“BVF”), an affiliate of Berkshire Property Advisors, L.L.C. (“Berkshire Advisor” or the “Advisor”). Under the terms of the agreement and the related limited partnership agreement, the Company and its affiliates agreed to invest up to \$25,000,000, or approximately 7%, of the total capital of the partnership. The Company’s final commitment under the subscription agreement with BVF totals \$23,400,000. BVF’s investment strategy is to acquire middle-market properties where there is an opportunity to add value through repositioning or rehabilitation.

The managing partner of BVF is an affiliate of the Company. The Company has evaluated its investment in BVF and has concluded that its investment in BVF is a Variable Interest Entity and subject to the requirements of FIN 46R. The Company is not required to consolidate the activity of BVF as the Company has determined that it is not the primary beneficiary of the venture as defined in FIN 46R.

In relation to its investment in BVF, the Company has elected to adopt a three-month lag period in which it recognizes its share of the equity earnings of BVF in arrears. The lag period is allowed under the provisions of Accounting Principles Board Opinion No. 18 (as Amended) – The Equity Method of Accounting for Investments in Common Stock Statement of Position 78-9 (“APB No.18”), and is necessary in order for the Company to consistently meet its regulatory filing deadlines. As of March 31, 2009 and December 31, 2008, the Company has accounted for its share of the equity in BVF operating activity through December 31, 2008 and September 30, 2008, respectively.

As of March 31, 2009, the Company has invested 100% of its total committed capital amount of \$23,400,000 in BVF for an ownership interest of approximately 7%.

The summarized statement of assets, liabilities and partners' capital of BVF is as follows:

| | December 31, 2008 | September 30, 2008 (unaudited) |
|--|----------------------|--------------------------------------|
| ASSETS | | |
| Multifamily apartment communities, net | \$ 1,207,559,248 | \$ 1,209,859,485 |
| Cash and cash equivalents | 15,072,180 | 10,135,705 |
| Other assets | 24,662,037 | 28,524,544 |
| Total assets | \$ 1,247,293,465 | \$ 1,248,519,734 |
| LIABILITIES AND PARTNERS' CAPITAL | | |
| Mortgage notes payable | \$ 976,851,459 | \$ 939,696,802 |
| Revolving credit facility | 22,400,000 | 61,900,000 |
| Other liabilities | 18,873,755 | 24,103,571 |
| Noncontrolling interest | 33,949,658 | 34,363,160 |
| Partners' capital | 195,218,593 | 188,456,201 |
| Total liabilities and partners' capital | \$ 1,247,293,465 | \$ 1,248,519,734 |
| Company's share of partners' capital | \$ 13,666,759 | \$ 13,193,341 |
| Basis differential (1) | 604,394 | 2,232,069 |
| Carrying value of the Company's investment in Multifamily Limited Partnership | \$ 14,271,153 | \$ 15,425,410 |

(1) This amount represents the difference between the Company's investment in BVF and its share of the underlying equity in the net assets of BVF (adjusted to conform with GAAP) including the timing of the lag period, as described above. At March 31, 2009 and December 31, 2008, the differential related mainly to the contribution of capital made by the Operating Partnership, in the amount of \$0 and \$1,627,674, to BVF during the first quarter of 2009 and fourth quarter of 2008, respectively. Additionally, \$583,240 represents the Company's share of syndication costs incurred by BVF that the Company was not required to fund via a separate capital call.

The Company evaluates the carrying value of its investment in BVF for impairment periodically and records impairment charges when events or circumstances change indicating that a decline in the fair values below the carrying values has occurred and such decline is other-than-temporary. No such impairment charges have been recognized as of March 31, 2009.

The summarized statement of operations of BVF for the three months ended December 31, 2008 and 2007 is as follows:

| | December 31, 2008 | December 31, 2007 |
|----------|----------------------|----------------------|
| Revenue | \$ 36,146,760 | \$ 28,659,446 |
| Expenses | (56,143,963) | (42,876,855) |

Edgar Filing: BERKSHIRE INCOME REALTY INC - Form 10-Q

| | | |
|---|-----------------|----------------|
| Noncontrolling interest | 3,509,596 | 1,079,500 |
| Gain on sale of properties | - | 5,573,536 |
| Net loss attributable to investment | \$ (16,487,607) | \$ (7,564,373) |
| Equity in loss of Multifamily Limited Partnership | \$ (1,154,256) | \$ (529,563) |

4. INVESTMENT IN MEZZANINE LOAN LIMITED LIABILITY COMPANY

On June 19, 2008, the Company through its wholly owned subsidiary BIR Blackrock, L.L.C., entered into a subscription agreement to invest in the Leggat McCall Hingham Mezzanine Loan LLC, a Massachusetts Limited Liability Company (the "Mezzanine Loan LLC"). Under the terms of the agreement, the Company agreed to invest up to \$1,425,000, or approximately 41%, of the total capital of the investment in order to subscribe for 14.25 units of Mezzanine Loan LLC. The Company has funded \$855,000, or 60% of its commitment as of March 31, 2009.

During the three months ended March 31, 2009, the Company recognized impairment charges which represented the other-than-temporary decline in the fair value below the carrying value of the Company's investment in the Mezzanine Loan LLC. In accordance with Accounting Principles Board Opinion No. 18, The Equity Method of Accounting for Investments in Common Stock ("APB No. 18"), a loss in value of an investment under the equity method of accounting, which is other than a temporary decline, must be recognized. Unlike SFAS No. 144, potential impairments under APB No. 18 result from fair values derived based on discounted cash flows and other valuation techniques which are more sensitive to current market conditions. As a result, the Company recognized non-cash impairment charges of \$215,382 on our investment in the Mezzanine Loan LLC. The carrying value of the Company's investment in the Mezzanine Loan LLC was \$774,075 at March 31, 2009.

The Company has evaluated its investment in Mezzanine Loan LLC and concluded that the investment, although subject to the requirements of FIN 46R, will not require the Company to consolidate the activity of Mezzanine Loan LLC as the Company has determined that it is not the primary beneficiary of the venture as defined in FIN 46R. The Company accounted for its investment in Mezzanine Loan LLC under the equity method of accounting in accordance with the provisions of paragraph 19 of APB No.18.

5. MORTGAGE NOTES PAYABLE

On January 25, 2008, the Company, through its wholly owned subsidiary BIR Arboretum Development L.L.C., executed a fixed rate first mortgage note for \$13,650,000, which is collateralized by the related property. The proceeds of the loan will be used to build a multifamily apartment community on a parcel of land adjacent to the Arboretum Place Apartments, a multifamily apartment community also owned by the Company. The interest rate on the note is fixed at 6.20% and has a term of 7 years, including a 2 year construction period and 5 years of permanent financing. The loan is a non-drawn mortgage note and was granted with equity requirements that provide for the Company to make an equity investment of \$5,458,671, inclusive of land equity of \$2,150,000, in the project. On September 12, 2008, the Company submitted the first construction loan draw to the lender for the Arboretum Land development project totaling \$3,371,836. As of March 31, 2009, there have been no advances on this mortgage. The Company expects to receive the first draw on this mortgage in the second quarter of 2009.

On January 30, 2009, the Company closed on \$5,181,000 of fixed rate supplemental mortgage debt on the Berkshires of Columbia property. The loan is a non-recourse third mortgage note secured by the property with a fixed interest rate of 6.37%. The loan matures on October 1, 2014.

On February 24, 2009, the Company, through its joint venture, BIR Holland JV LLC, in connection with the acquisition of Glo Apartments, assumed a mortgage note payable with outstanding balances of \$47,500,000, which is collateralized by the related property. The note has a variable interest rate. As of March 31, 2009, the interest rate is 1.825%. In Accordance with SFAS No. 141R, Business Combinations, the Company recorded this mortgage at fair value, which was determined by calculating the present value of the future payments at current interest rates. The fair market value at the acquisition date for the debt assumed on Glo Apartments was \$42,203,273. The mortgage note

requires two reductions of capital payments during 2009 and 2010 in the amount of \$9,500,000 and \$2,710,000, respectively. The principal reduction payments due in 2009 and 2010 are backed by cash secured irrevocable letters of credit of corresponding amounts. The cash is reflected as restricted cash on the balance sheet as of March 31, 2009.

On February 26, 2009, the Company, through its wholly owned subsidiary, BIR Laurel Woods Limited Partnership, executed a non-recourse second mortgage note on the Laurel Woods Apartment for \$1,900,000, which is secured by the related property. The note has a fixed interest rate of 7.14% and matures on October 1, 2015.

The Company determines the fair value of the mortgage notes payable based on the discounted future cash flows at a discount rate that approximates the Company's current effective borrowing rate for comparable loans. For purposes of determining fair value the Company groups its debt by similar maturity date for purposes of obtaining comparable loan information in order to determine fair values. In addition, the Company also considers the loan-to-value percentage of individual loans to determine if further stratification of the loans are appropriate in the valuation model. If the loan-to-value percentage for any particular loan is in excess of the majority of the debt pool, debt in excess of 80% loan-to-value will be considered similar to mezzanine debt and valued using a greater interest spread than the average debt pool. Based on this analysis, the Company has determined that the fair value of the mortgage notes payable approximates \$466,867,300 and \$416,730,000 at March 31, 2009 and December 31, 2008, respectively.

6. REVOLVING CREDIT FACILITY – AFFILIATE

The Company has a \$20,000,000 revolving credit facility commitment with an affiliate of the Company. The credit facility is subject to a 60-day notice of termination provision by which the lender can affect a termination of the commitment.

During the three months ended March 31, 2009 and 2008, the Company has not made any borrowings or repaid any outstanding balances under the revolving credit facility during the same periods. There were no borrowings outstanding as of March 31, 2009 and December 31, 2008 under the facility. The Company incurred no interest and fees related to the revolving credit facility during the three months ended March 31, 2009 and 2008.

7. EQUITY

On March 25, 2003, the Board declared a dividend at an annual rate of 9%, on the stated liquidation preference of \$25 per share of the outstanding Preferred Shares which is payable quarterly in arrears, on February 15, May 15, August 15, and November 15 of each year to shareholders of record in the amount of \$0.5625 per share per quarter. The first quarterly dividend paid on May 15, 2003 was prorated to reflect the issue date of the Preferred Shares. For the three months ended March 31, 2009 and 2008, the Company's aggregate dividends on the Preferred Shares totaled \$1,675,196 and \$1,675,196, respectively, of which \$837,607 was payable and included on the balance sheet in Dividends and Distributions Payable as of March 31, 2009 and December 31, 2008.

During the three months ended March 31, 2009 and 2008, the Board did not authorize the general partner of the Operating Partnership to distribute any quarterly distributions to common general and common limited partners or a common dividend on the Company's Class B Common Stock.

The Company's policy to provide for common distributions is based on available cash and Board approval.

8. EARNINGS PER SHARE

Net income (loss) per common share, basic and diluted, is computed as net income (loss) available to common shareholders divided by the weighted average number of common shares outstanding during the applicable period, basic and diluted.

14

The reconciliation of the basic and diluted earnings per common share for the three months ended March 31, 2009 and 2008 follows:

| | March 31, 2009 | March 31, 2008 |
|---|-------------------|-------------------|
| Net loss from continuing operations | \$ (8,059,249) | \$ (5,750,101) |
| Add: Loss attributable to noncontrolling interest in properties | 202,870 | - |
| Loss attributable to noncontrolling interest in Operating Partnership | 9,457,963 | - |
| Less: Preferred dividends | (1,675,196) | (1,675,196) |
| Income attributable to noncontrolling interest in properties | - | (187,344) |
| Income attributable to noncontrolling interest in Operating Partnership | - | (976,100) |
| Net loss from continuing operations available to common shareholders | \$ (73,612) | \$ (8,588,741) |
| Discontinued operations | \$ (157,969) | \$ (528,446) |
| Net loss available to common shareholders | \$ (231,581) | \$ (9,117,187) |
| Net loss from continuing operations attributable to Parent Company per common share available to common shareholders, basic and diluted | \$ (0.05) | \$ (6.11) |
| Net loss from discontinued operations attributable to Parent Company per common share available to common shareholders, basic and diluted | (0.11) | (0.38) |
| Net loss attributable to Parent Company per common share, basic and diluted | \$ (0.16) | \$ (6.48) |
| Weighted average number of common shares outstanding, basic and diluted | 1,406,196 | 1,406,196 |

For the three months ended March 31, 2009 and 2008, the Company did not have any common stock equivalents; therefore basic and dilutive earnings per share were the same.

9. COMMITMENTS AND CONTINGENCIES

The Company is party to certain legal actions arising in the ordinary course of its business, such as those relating to tenant issues. All such proceedings taken together are not expected to have a material adverse effect on the Company. While the resolution of these matters cannot be predicted with certainty, management believes that the final outcome of such legal proceedings and claims will not have a material adverse effect on the Company's liquidity, financial position or results of operations.

The Company entered into two irrevocable letters of credit arrangements with a bank in relation to the JV BIR/Holland transaction. The irrevocable letters of credit were a requirement of the lender, who issued the debt secured by the property substantially owned by JV BIR/Holland, in order for the new ownership structure contemplated by the transaction to move forward. The irrevocable letters of credit are in place as a guarantee for two separate principal reduction payments of \$9,500,000 due in 2009 and \$2,710,000 due in 2010. The letters of credit are backed by cash segregated in accounts maintained at the bank. The cash is reflected as restricted cash on the balance sheet of the Company as of March 31, 2009.

The Company entered into an irrevocable letter of credit arrangement with a bank in relation to an appeal of a judgment rendered by a court pursuant to an ongoing lawsuit. In order to move forward with an appeal of the judgment before the Appeals Court, the process required the Company to post an appeal bond in the amount of \$800,000. The bond is backed by the irrevocable letter of credit which is in place as a guarantee of payment of the outstanding damages awarded by the lower court should the Company be unsuccessful in its appeal. The letter of credit is backed by cash segregated in accounts maintained at the bank. The cash is reflected as restricted cash on the balance sheet of the Company as of March 31, 2009.

10. DERIVATIVE FINANCIAL INSTRUMENTS

Statement of Financial Accounting Standards No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment to FASB Statement No. 133" ("SFAS 161"), amends and expands the disclosure requirements of FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133") with the intent to provide users of financial statements with an enhanced understanding of: (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS 161 requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about the fair value of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative instruments. SFAS 133, as amended and interpreted, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. As required by SFAS 133, derivatives are recorded on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative is initially reported in other comprehensive income (outside of earnings) and subsequently reclassified to earnings when the hedged transaction affects earnings, and the ineffective portion of changes in the fair value of the derivative is recognized directly in earnings. Hedge ineffectiveness is measured by comparing the changes in fair value or cash flows of the derivative hedging instrument with the changes in fair value or cash flows of the designated hedged item or transaction. For derivatives not designated as hedges, changes in fair value are recognized in earnings.

We do not use derivatives for trading or speculative purposes. When viewed in conjunction with the underlying and offsetting exposure that the derivatives are designed to hedge, we have not sustained a material loss from these hedges.

We have utilized interest rate caps to add stability to interest expense, to manage our exposure to interest rate movements and as required by our lenders when entering into variable interest mortgage debt. Interest rate caps designated as cash flow hedges involve the receipt of variable-rate amounts if interest rates rise above a certain level in exchange for an up front premium.

During the quarter ended March 31, 2009, we acquired an interest rate cap through our investment in JV BIR/Holland. The derivative instrument was obtained as a requirement by the lender under the terms of the financing and limits increases in interest costs of the variable rate debt. The Company assessed the fair value of the derivative instrument, which reflects the estimated amount the Company would receive, or pay, for the same instrument in a current exchange at the reporting date. The valuation considers, among other things, interest rates at the time of the valuation, credit worthiness and risk of non performance of the counterparties considered in the valuation transaction. The resulting fair value of the derivative interest rate cap contract was deemed to be immaterial and no adjustment was made to reflect the fair value of the derivative instrument at March 31, 2009.

11. RELATED PARTY TRANSACTIONS

Amounts accrued or paid to the Company's affiliates are as follows:

| | Three months ended March 31, | |
|------------------------------|---------------------------------|--------------|
| | 2009 | 2008 |
| Property management fees | \$ 752,890 | \$ 837,688 |
| Expense reimbursements | 50,226 | 48,975 |
| Salary reimbursements | 2,385,935 | 2,383,298 |
| Asset management fees | 412,314 | 418,360 |
| Acquisition fees | 427,500 | - |
| Construction management fees | 148,392 | 93,874 |
| Development fees | 79,500 | 127,000 |
| Total | \$ 4,256,757 | \$ 3,909,195 |

Amounts due to affiliates of \$2,648,161 and \$2,291,250 are included in Due to affiliates at March 31, 2009 and December 31, 2008, respectively, in the accompanying Consolidated Balance Sheets.

Expense reimbursements due to affiliates of \$3,914,304 and \$2,920,573 are included in Due to affiliates at March 31, 2009 and December 31, 2008, respectively, in the accompanying Consolidated Balance Sheets.

Expense reimbursements due from affiliates of \$1,266,143 and \$629,323 are included in Due to affiliates at March 31, 2009 and December 31, 2008, respectively, represent intercompany development fees and related party reimbursements.

The Company pays property management fees to an affiliate for property management services. The fees are payable at rates ranging from 2.5% to 4% of gross income.

The Company pays asset management fees to an affiliate, Berkshire Advisor, for asset management services. These fees are payable quarterly, in arrears, and may be paid only after all distributions currently payable on the Company's Preferred Shares have been paid. Effective April 4, 2003, under the advisory services agreement, the Company will pay Berkshire Advisor an annual asset management fee equal to 0.40%, up to a maximum of \$1,600,000 in any calendar year, as per an amendment to the management agreement, of the purchase price of real estate properties owned by the Company, as adjusted from time to time to reflect the then current fair market value of the properties. The purchase price is defined as the capitalized basis of an asset under GAAP, including renovation or new construction costs, or other items paid or received that would be considered an adjustment to basis. Annual asset management fees earned by the affiliate in excess of the \$1,600,000 maximum payable by the Company represent fees incurred and paid by the minority partners in the properties. The Company also reimburses affiliates for certain expenses incurred in connection with the operation of the properties, including administrative expenses and salary reimbursements.

The Company pays acquisition fees to an affiliate, Berkshire Advisor, for acquisition services. These fees are payable upon the closing of an acquisition of real property. The fee is equal to 1% of the purchase price of any new property acquired directly or indirectly by the Company. The purchase price is defined as the capitalized basis of an asset under GAAP, including renovations or new construction costs, or other items paid or received that would be considered an adjustment to basis. The purchase price does not include acquisition fees and capital costs of a recurring nature. The Company paid a fee on the acquisition of the Glo Apartments. Pursuant to the Company's adoption of SFAS No. 141R as of January 1, 2009, the acquisition fee was charged to operating expenses for the quarter ended March 31, 2009.

The Company pays a construction management fee to an affiliate, Berkshire Advisor, for services related to the management and oversight of renovation and rehabilitation projects at its properties. The Company paid or accrued \$148,392 and \$93,874 in construction management fees for the three months ended March 31, 2009 and 2008, respectively. The fees are capitalized as part of the project cost in the year they are incurred.

The Company pays development fees to an affiliate, Berkshire Residential Development, for property development services. As of March 31, 2009, the Company has one property under development and has incurred fees totaling \$79,500 and \$127,000 in the three month period ended March 31, 2009 and 2008, respectively. The fees, all of which are related to the development phase as the project is currently under construction, are based on the project's development/construction costs. As of March 31, 2009, \$0 has been paid to the affiliate for the current year fees and \$79,500 remained payable related to the Arboretum Land development project.

During the three months ended March 31, 2009 and 2008, the Company has not made any borrowings or repaid any outstanding balances under the revolving credit facility during the same periods. There were no borrowings

outstanding as of March 31, 2009 and December 31, 2008 under the facility. The Company incurred no interest and fees related to the revolving credit facility during the three months ended March 31, 2009 and 2008.

12. LEGAL PROCEEDINGS

The Company is currently party to a legal proceeding initiated by a seller/developer from whom the Company acquired a property in 2005. The dispute involves the interpretation of certain provisions of the purchase and sales agreement related to post acquisition construction activities. Specifically, the purchase and sales agreement provided that if certain conditions were met, the seller/developer would develop a vacant parcel of land contiguous to the acquired property with 18 new residential apartment units (the "New Units") for the benefit of the Company at an agreed-upon price. The purchase and sales agreement also provided the opportunity for the seller/developer to build a limited number of garages (the "Garages") for the existing apartment units for the benefit of the Company at an agreed-upon price.

In 2006, the Company accrued \$190,000 with respect to the New Units matter based on a settlement offer extended to the plaintiff, which was not accepted at that time. On November 9, 2007, the judge issued a summary judgment against the Company with respect to the construction of the New Units. On February 13, 2008, the court entered judgment related to the New Units on the seller/developer's behalf awarding them a judgment in the amount of \$774,292 for costs and damages. The Company believes that there are reasonable grounds for appeal of this ruling and is pursuing an appeal of the judgment awarded by the court.

As of March 31, 2009 and December 31, 2008, respectively, the Company did not increase its accrual of \$190,000 related to the New Units matter as it is moving forward with an appeal of the judgment awarded by the court. Based on the court's award of damages in the amount of \$774,292, if the appeal were to be unsuccessful, the Company would record an additional cost of \$584,292 related to the New Units matter, the amount in excess of the \$190,000 accrued as of March 31, 2009. As condition of the appeals process, the Company was required to post an appeals bond with the court. The bond is backed by a letter of credit in the amount of \$800,000 and is reflected as restricted cash on the balance sheet as of March 31, 2009.

The Company and our properties are not subject to any other material pending legal proceedings.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF BERKSHIRE INCOME REALTY, INC

You should read the following discussion in conjunction with Berkshire Income Realty, Inc's (the "Company") consolidated financial statements and their related notes and other financial information included in this report. For further information please refer to the Company's consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

Forward Looking Statements

Certain statements contained in this report, including information with respect to our future business plans, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). For this purpose, any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements, subject to a number of risks and uncertainties that could cause actual results to differ significantly from those described in this report. These forward-looking statements include statements regarding, among other things, our business strategy and operations, future expansion plans, future prospects, financial position, anticipated revenues or losses and projected costs, and objectives of management. Without limiting the foregoing, the words "may," "will," "should," "could," "expect," "plans," "anticipates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of such terms and comparable terminology are intended to identify forward-looking statements. There are a number of important factors that could cause our results to differ materially from those indicated by such forward-looking statements. These factors include, but are not limited to, changes in economic conditions generally and the real estate and bond markets specifically, legislative/regulatory changes (including changes to laws governing the taxation of real estate investment trusts ("REITs")), possible sales of assets, the acquisition restrictions placed on the Company by an affiliated entity Berkshire Multifamily Value Fund II, LP, ("BVF II" or "Fund II"), availability of capital, interest rates and interest rate spreads, changes in accounting principles generally accepted in the United States of America ("GAAP") and policies and guidelines applicable to REITs, those factors set forth in Part I, Item 1A "Risk Factors" of the Company's Annual Report on Form 10-K for the year ended December 31, 2008 filed with the SEC and other risks and uncertainties as may be detailed from time to time in our public announcements and our reports filed with the Securities and Exchange Commission (the "SEC").

The foregoing risks are not exhaustive. Other sections of this report may include additional factors that could adversely affect our business and financial performance. Moreover, we operate in a competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risks factors, nor can it assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, undue reliance should not be placed on forward-looking statements as a prediction of actual results.

Current economic conditions have lead to instability and tightening in the credit markets and have lead to increases in spreads and the related pricing of secured and unsecured debt. Prolonged interest rate increases could negatively impact the Company's ability to make future acquisitions, develop or renovate properties or refinance existing debt at acceptable rates. Additionally, prospective buyers of our properties may also have difficulty obtaining debt which might make it more difficult for the Company to sell properties at acceptable pricing levels. Continued disruptions in the credit markets may also indirectly have an adverse effect on the Company's operations or the overall economy in which it operates.

As used herein, the terms "we", "us" or the "Company" refer to Berkshire Income Realty, Inc, a Maryland corporation, incorporated on July 19, 2002. The Company is in the business of acquiring, owning, operating and renovating

multifamily apartment communities. Berkshire Property Advisors, L.L.C. (“Berkshire Advisor” or “Advisor”) is an affiliated entity we have contracted with to make decisions relating to the day-to-day management and operation of our business, subject to the Company’s Board of Directors’ (“Board”) oversight. Refer to Item 13 – Certain Relationships and Related Transactions and Director Independence and Notes to the Consolidated Financial Statements, Note 12 – Related Party Transactions of the Company’s Annual Report on Form 10-K for the year ended December 31, 2008 filed with the SEC for additional information about the Advisor.

Overview

The Company is engaged primarily in the ownership, acquisition, operation and rehabilitation of multifamily apartment communities in the Baltimore/Washington D.C., Southeast, Southwest, Northwest and Midwest areas of the United States. We conduct substantially all of our business and own, either directly or through subsidiaries, substantially all of our assets through Berkshire Income Realty – OP, L.P. (the “Operating Partnership”), a Delaware limited partnership. The Company’s wholly owned subsidiary, BIR GP, L.L.C., a Delaware limited liability company, is the sole general partner of the Operating Partnership.

As of May 14, 2009, the Company owns of 100% of the preferred limited partner units of the Operating Partnership, whose terms mirror the terms of the Company’s Series A 9% Cumulative Redeemable Preferred Stock and, through BIR GP, L.L.C., owns 100% of the general partner interest of the Operating Partnership, which represents approximately 2.39% of the common economic interest of the Operating Partnership.

Our general and limited partner interests in the Operating Partnership entitle us to share in cash distributions from, and in the profits and losses of, the Operating Partnership in proportion to our percentage interest therein. The other partners of the Operating Partnership are affiliates who contributed their direct or indirect interests in certain properties to the Operating Partnership in exchange for common units of limited partnership interest in the Operating Partnership.

Our highlights of the three months ended March 31, 2009 included the following:

On February 24, 2009, the Company, through the Operating Partnership, entered into a Joint Venture Agreement to acquire 89.955% of the ownership interests in a 201 unit mid-rise multifamily apartment community in Los Angeles, California. The purchase price of \$47,500,000 and related closing costs consisted of a capital commitment of \$12,580,314 plus the assumption of the outstanding mortgage debt secured by the property. The purchase was subject to normal operating pro rations. As of March 31, 2009, the purchase price allocation was final and no further adjustment is contemplated.

SFAS No. 141R requires that identifiable assets acquired and liabilities assumed to be recorded at fair value as of the acquisition date. As of the acquisition date, the amounts recognized for each major class of assets acquired and liabilities assumed is as follows:

| | |
|---|---------------|
| Asset Acquired | |
| Multifamily Apartment Communities | \$ 41,602,373 |
| Acquired in-place leases | 607,893 |
| Prepaid expense and other assets | 1,098,443 |
| Total assets acquired | \$ 43,308,709 |
| Liabilities Assumed: | |
| Mortgage notes payable | \$ 42,203,273 |

| | |
|---------------------------|---------------|
| Accrued expenses | 80,760 |
| Tenant security deposits | 159,936 |
| Total liabilities assumed | \$ 42,443,969 |

General

The Company detailed a number of significant trends and specific factors affecting the real estate industry in general and the Company's business in particular in Part II, Item 7 - "Management's Discussion and Analysis of Financial Condition and Results of Operations" of our Annual Report on Form 10-K for the year ended December 31, 2008. The Company believes those trends and factors continue to be relevant to the Company's performance and financial condition.

Liquidity and Capital Resources

Cash and Cash Flows

As of March 31, 2009 and December 31, 2008, the Company had \$12,199,500 and \$24,227,615 of cash and cash equivalents, respectively. Cash provided and used by the Company for the three month periods ended March 31, 2009 and 2008 are as follows:

| | Three months ended March 31, | |
|---|---------------------------------|----------------|
| | 2009 | 2008 |
| Cash provided by (used in) operating activities | \$ 2,138,224 | \$ (2,118,814) |
| Cash used in investing activities | (19,587,457) | (4,811,065) |
| Cash provided by (used in) financing activities | 5,421,118 | (4,084,989) |

During the three months ended March 31, 2009, cash decreased by \$12,028,115. The overall decrease was due primarily to transfers of \$13,438,743 to restricted cash, while capital expenditures of \$5,047,278 were offset by borrowings on mortgage notes payable of \$7,081,000. Additionally, the Company paid its regular quarterly distribution to its preferred shareholders in the amount of \$1,675,196.

The Company's principal liquidity demands are expected to be distributions to our preferred and common shareholders and Operating Partnership unitholders, capital improvements, rehabilitation projects and repairs and maintenance for the properties, acquisition of additional properties within the investment restrictions placed on it by BVF II, and debt repayment.

The Company intends to meet its short-term liquidity requirements through net cash flows provided by operating activities, cash distributions from its investments, including the Company's investments in the Multifamily Venture, and advances from the revolving credit facility. The Company considers its ability to generate cash to be adequate to meet all operating requirements and make distributions to its stockholders in accordance with the provisions of the Internal Revenue Code of 1986, as amended, applicable to REITs. Funds required to make distributions to our preferred and common shareholders and Operating Partnership unitholders that are not provided by operating activities will be supplemented by property debt financing and refinancing activities.

The Company intends to meet its long-term liquidity requirements through property debt financing and refinancing noting that prolonged interest rate increases resulting from current economic conditions could negatively impact the Company's ability to refinance existing debt at acceptable rates. As of March 31, 2009, approximately \$37,471,000 of principal, or 7.8% of the Company's outstanding mortgage debt is due to be repaid within the next three years. During that period, \$27,430,000 is due to mature and be repaid in full in 2009, \$6,195,000 is due to mature and be repaid in full in 2010, and \$3,846,000 is due to mature and be repaid in 2011. All other payments of principal are regular monthly payments in accordance with the loans amortization schedule. Refer to the "Debt Maturity Summary" schedule on page 28 of this "Management's Discussion and Analysis of Financial Condition and Results of Operations" discussion. Additionally, the Company may seek to expand its purchasing power through the use of venture

relationships with other companies.

The Company has set aside \$12,210,000 in restricted cash to pay for the mortgages relate to the Glo Apartments that are due to mature in 2009 and 2010 for \$9,500,000 and \$2,710,000, respectively. Additionally, the Company has a loan secured by one of its properties in the amount of \$15,720,000 that matures in October 2009. The Company is currently in the process of obtaining new financing to replace the maturing loan principle. In the event that the Company is unable to obtain the financing, the Company has access to a revolving credit facility and sufficient cash from operations to retire the debt and fund ongoing operations at the property.

As of March 31, 2009, the Company has fixed interest rate mortgage financing on all of the properties in the portfolio with the exception of Glo Apartments, which has a variable interest rate mortgage that is capped at 6% through 2013. The fixed interest rate mortgage financing also includes a fixed rate construction to permanent mortgage on the Arboretum Land Development project, a parcel of vacant land adjacent to the Arboretum Place Apartments that is currently under development and is anticipated to be complete in the second quarter of 2009.

The Company has a \$20,000,000 revolving credit facility in place with an affiliate of the Company. As of March 31, 2009, the Company has no borrowings outstanding on the revolving credit facility.

Capital Expenditures

The Company incurred \$895,788 and \$445,045 in recurring capital expenditures during the three months ended March 31, 2009 and 2008, respectively. Recurring capital expenditures typically include items such as appliances, carpeting, flooring, HVAC equipment, kitchen and bath cabinets, site improvements and various exterior building improvements.

The Company incurred \$4,151,490 and \$3,404,176 in renovation and development related capital expenditures during the three months ended March 31, 2009 and 2008, respectively. Renovation related capital expenditures generally include capital expenditures of a significant non-recurring nature, including construction management fees payable to an affiliate of the Company, where the Company expects to see a financial return on the expenditure or where the Company believes the expenditure preserves the status of a property within its sub-market.

In December 2006, the Company, as part of the decision to acquire the Standard at Lenox Park property, approved a rehabilitation project at the 375-unit property of approximately \$5,000,000 for interior and exterior improvements. As of March 31, 2009, the exterior improvements have been completed and the interior portion of the project, which includes rehabilitation of the kitchens, bathrooms, lighting and fixtures, was 94% complete as 352 of the 375 units had been completed, of which 348 units, or 99%, of those completed units have been leased. Project costs to date approximate \$4,867,000 of the total current estimated costs of \$5,108,000.

In December 2007, the Company authorized the renovation of the Hampton House property, a 222 unit high-rise building. Approximately \$4,450,000 has been budgeted for 2009 for interior and exterior improvements. Exterior improvements include replacement of windows, sliding doors and balcony railings and interior improvements include updates to apartment units including rehabilitation of the kitchens, bathrooms, lighting and fixtures and updates to common areas and systems, including the lobby, hallways and updates to the buildings central systems. As of March 31, 2009, the interior renovations of the lobby and amenities are complete. Additionally, 54 units, or 24%, of the individual apartment units have been renovated and 50 of the renovated units have been leased as of March 31, 2009. The exterior improvements have been completed as of March 31, 2009.

The Company is in the latter stages of developing one of the two parcels of vacant land that it owns. The property, to be known as the Reserves at Arboretum, was approved as of November 1, 2007 and construction of the 143 units and clubhouse began in early 2008. The project cost is estimated at \$17,000,000 and 63 of the 143 units were completed as of March 31, 2009. As of March 31, 2009, the project costs incurred were approximately \$16,375,000 and are projected to be on budget. Interest costs are capitalized on the development projects until construction is substantially complete. There was \$152,188 and \$41,115 of interest capitalized in the three months ended March 31, 2009 and 2008, respectively. No development plans are currently in the works for the other vacant parcel.

Pursuant to terms of the mortgage debt on certain properties in the Company's portfolio, lenders require the Company to fund repair or replacement escrow accounts. The funds in the escrow accounts are disbursed to the Company upon completion of the required repairs or renovations activities. The Company is required to provide to the lender documentation evidencing the completion of the repairs, and in some cases, are subject to inspection by the lender.

The Company's capital budgets for 2009 anticipate spending approximately \$9,620,000 for ongoing rehabilitation, including the Hampton House project and development of current portfolio properties, including the Silver Hills Apartments, Executive House, Standard at the Lenox Park and the Arboretum Land development project during the year. As of March 31, 2009, the Company has not committed to any new significant rehabilitation projects.

Discussion of acquisitions for the three months ended March 31, 2009

On February 24, 2009, the Company, through the Operating Partnership, entered into a Joint Venture Agreement to acquire 89.955% of the ownership interests in a 201 unit multifamily mid rise community in Los Angeles, California. The purchase price of \$47,500,000 and related closing costs consisted of a capital commitment of \$12,580,314 plus the assumption of the outstanding mortgage debt secured by the property. The purchase was subject to normal operating pro rations. As of March 31, 2009, the purchase price allocation was final and no further adjustment is contemplated.

Discussion of dispositions for the three months ended March 31, 2009

The Company did not dispose of any properties during the three month period ended March 31, 2009.

Declaration of Dividends and Distributions

On March 25, 2003, the Board declared a dividend at an annual rate of 9% on the stated liquidation preference of \$25 per share of the outstanding Preferred Shares which is payable quarterly in arrears, on February 15, May 15, August 15, and November 15 of each year to shareholders of record in the amount of \$0.5625 per share, per quarter. For the three months ended March 31, 2009 and 2008, the Company's aggregate dividends on the Preferred Shares totaled \$1,675,196 and \$1,675,196, respectively, of which \$837,607 was payable and included on the balance sheet in Dividends and Distributions Payable as of March 31, 2009 and December 31, 2008.

During the three months ended March 31, 2009 and 2008, the Board did not authorize the general partner of the Operating Partnership to distribute any additional quarterly distributions to common general and common limited partners or a common dividend on the Company's Class B Common Stock.

The Company's policy to provide for common distributions is based on available cash and Board approval.

Results of Operations and Financial Condition

During the three months ended March 31, 2009, the Company's portfolio (the "Total Property Portfolio"), which consists of all properties acquired or placed in service and owned through March 31, 2009, was increased by the purchase of one property – Glo Apartments in Los Angeles, California. As a result of changes in the composition of the property holdings in the Total Property Portfolio over the three-month period ended March 31, 2009, the consolidated financial statements show changes in revenue and expenses from period to period and as a result, the Company does not believe that its period-to-period financial data are comparable. Therefore, the comparison of operating results for the three months ended March 31, 2009 and 2008 reflects the changes attributable to the properties owned by the Company throughout each period presented (the "Same Property Portfolio").

"Net Operating Income" ("NOI") falls within the definition of a "non-GAAP financial measure" as stated in Item 10(e) of Regulation S-K promulgated by the SEC and should not be considered as an alternative to net income (loss), the most directly comparable financial measure of our performance calculated and presented in accordance with GAAP. The Company believes NOI is a measure of operating results that is useful to investors to analyze the performance of a real estate company because it provides a direct measure of the operating results of the Company's multifamily apartment communities. The Company also believes it is a useful measure to facilitate the comparison of operating performance among competitors. The calculation of NOI requires classification of income statement items between operating and non-operating expenses, where operating items include only those items of revenue and expense which are directly relate to the income producing activities of the properties. We believe that to achieve a more complete understanding of the Company's performance, NOI should be compared with our reported net income (loss). Management uses NOI to evaluate the operating results of properties without reflecting the effect of capital decisions such as the issuance of mortgage debt and investments in capital items, in turn these capital decisions have an impact on interest expense and depreciation and amortization.

The most directly comparable financial measure of the Company's NOI, calculated and presented in accordance with GAAP, is net income (loss), shown on the consolidated statement of operations. For the three month period ended March 31, 2009 and 2008, net loss was \$(8,217,218) and \$(6,278,547), respectively. A reconciliation of the Company's NOI to net loss for the three month period March 31, 2009 and 2008 are presented as part of the following table.

Comparison of the three months ended March 31, 2009 to the three months ended March 31, 2008

The table below reflects selected operating information for the Same Property Portfolio. The Same Property Portfolio consists of the 23 properties acquired or placed in service on or prior to January 1, 2008 and owned through March 31, 2009.

| | 2009 | 2008 | Same Property Portfolio Three months ended March 31, Increase/ (Decrease) | % Change |
|--|--------------|--------------|--|-------------|
| Revenue: | | | | |
| Rental | \$16,205,240 | \$15,653,770 | \$ 551,470 | 3.52% |
| Interest, utility reimbursement and other | 1,009,186 | 991,190 | 17,996 | 1.82% |
| Total revenue | 17,214,426 | 16,644,960 | 569,466 | 3.42% |
| Operating Expenses: | | | | |
| Operating | 4,474,244 | 4,414,936 | 59,308 | 1.34% |
| Maintenance | 1,052,933 | 1,049,828 | 3,105 | 0.30% |
| Real estate taxes | 1,872,341 | 1,734,069 | 138,272 | 7.97% |
| General and administrative | 333,693 | 402,049 | (68,356) | (17.00)% |
| Management fees | 686,118 | 643,980 | 42,138 | 6.54% |
| Total operating expenses | 8,419,329 | 8,244,862 | 174,467 | 2.12% |
| Net Operating Income | 8,795,097 | 8,400,098 | 394,999 | 4.70% |
| Non-operating expenses: | | | | |
| Depreciation | 7,016,016 | 6,880,977 | 135,039 | 1.96% |
| Interest | 5,877,283 | 5,788,702 | 88,581 | 1.53% |
| Amortization of acquired in-place leases and tenant relationships | 13,908 | 65,983 | (52,075) | (78.92)% |
| Total non-operating expenses | 12,907,207 | 12,735,662 | 171,545 | 1.35% |
| Loss before equity in loss of Multifamily Limited Partnership and Mezzanine Loan Limited Liability Company and loss from discontinued operations | (4,112,110) | (4,335,564) | 223,454 | (5.15)% |
| Equity in loss of Multifamily Limited Partnership | - | - | - | 0.00% |
| Equity in loss of Mezzanine Loan Limited Liability Company | - | - | - | 0.00% |

Edgar Filing: BERKSHIRE INCOME REALTY INC - Form 10-Q

| | | | | |
|-------------------------|---------------|---------------|------------|---------|
| Discontinued operations | - | - | - | 0.00% |
| Net loss | \$(4,112,110) | \$(4,335,564) | \$ 223,454 | (5.15)% |

24

Comparison of the three months ended March 31, 2009 to the three months ended March 31, 2008

| | Total Property Portfolio Three months ended March 31, | | | % Change |
|--|--|---------------|-------------------------|-------------|
| | 2009 | 2008 | Increase/ (Decrease) | |
| Revenue: | | | | |
| Rental | \$17,574,204 | \$15,670,578 | \$1,903,626 | 12.15% |
| Interest, utility reimbursement and other | 1,192,777 | 1,158,478 | 34,299 | 2.96% |
| Total revenue | 18,766,981 | 16,829,056 | 1,937,925 | 11.52% |
| Operating Expenses: | | | | |
| Operating | 5,244,283 | 4,662,545 | 581,738 | 12.48% |
| Maintenance | 984,748 | 1,049,828 | (65,080) | (6.20)% |
| Real estate taxes | 2,081,668 | 1,750,881 | 330,787 | 18.89% |
| General and administrative | 1,717,923 | 813,062 | 904,861 | 111.29% |
| Management fees | 1,165,200 | 1,067,632 | 97,568 | 9.14% |
| Total operating expenses | 11,193,822 | 9,343,948 | 1,849,874 | 19.80% |
| Net Operating Income | 7,573,159 | 7,485,108 | 88,051 | 1.18% |
| Non-operating expenses: | | | | |
| Depreciation | 7,785,436 | 6,880,977 | 904,459 | 13.14% |
| Interest | 6,247,309 | 5,758,686 | 488,623 | 8.48% |
| Amortization of acquired in-place leases and tenant relationships | 272,189 | 65,983 | 206,206 | 312.51% |
| Total non-operating expenses | 14,304,934 | 12,705,646 | 1,599,288 | 12.59% |
| Loss before equity in loss of Multifamily Limited Partnership and Mezzanine Loan Limited Liability Company and loss from discontinued operations | (6,731,775) | (5,220,538) | (1,511,237) | 28.95% |
| Equity in loss of Multifamily Limited Partnership | (1,154,256) | (529,563) | (624,693) | 117.96% |
| Equity in loss of Mezzanine Loan Limited Liability Company | (173,218) | - | (173,218) | 100.00% |
| Discontinued operations | (157,969) | (528,446) | 370,477 | (70.11)% |
| Net loss | \$(8,217,218) | \$(6,278,547) | \$(1,938,671) | 30.88% |

Comparison of the three months ended March 31, 2009 to the three months ended March 31, 2008
(Same Property Portfolio)

Revenue

Rental Revenue

Rental revenue of the Same Property Portfolio increased for the three-month period ended March 31, 2009 in comparison to the similar period of 2008. The increase is mainly attributable to increased occupancy as a result of the completion of the utility conversion at the Seasons of Laurel property.

Interest, utility reimbursement and other revenue

Same Property Portfolio interest, utility reimbursement and other revenues increased for the three-month period ended March 31, 2009 as compared to the three-month period ended March 31, 2008. Utility reimbursement increased slightly, mainly due to successful increases in usage of bill back programs to tenants and was partially offset by decreases in interest.

Operating Expenses

Operating

Overall operating expenses increased in the quarter ended March 31, 2009 as compared to the same period of 2008. The Company continues to realize savings from improved insurance premium levels when it renewed its property insurance coverage for the portfolio for the policy period as of May 1, 2007 when it was able to achieve modest cost reductions in premiums for its property insurance coverage. Further insurance cost reductions were achieved in 2009. The savings were partially offset by increases in some utilities, including gas and water and sewer. The Seasons of Laurel property has historically contributed significantly to the Company's overall utility expense as the electricity charges at the property have been paid by the Company and were not billed directly to tenants for usage of their apartment unit. The Company has substantially completed a project to modify the utility infrastructure to allow for direct billing of electric costs by individual apartment unit. The changes to the infrastructure was completed in the fourth quarter of 2008 with the related direct billing to tenants currently tracking to be implemented to all units by the end of 2008. As a result of the individual apartments units being migrated to a direct tenant billing, the Company has realized a reduction in electricity expense at Season's and anticipates the reductions and related comparative savings to continue going forward.

Maintenance

Maintenance expense increased slightly in the three-months ended March 31, 2009 as compared to the same period of 2008 and is due mainly to higher unit turn over costs including painting, cleaning and non-recurring repairs and maintenance in an effort to make units as attractive as possible and to maintain occupancy. Management continues to employ a proactive maintenance rehabilitation strategy at its apartment communities and considers the strategy an effective program that preserves and in some cases increases, its occupancy levels through improved consumer appeal of the apartment communities, from both an interior and exterior perspective.

Real Estate Taxes

Real estate taxes increased for the three months ended March 31, 2009 from the comparable period of 2008. The increase is due mainly to the continued escalation of assessed property valuations for other properties in the Same

Property Portfolio. The Company continually scrutinizes the assessed values of its properties and avails itself of arbitration or similar forums made available by the taxing authority for increases in assessed value that it considers to be unreasonable. The Company has been successful in achieving tax abatements for certain of its properties based on challenges made to the assessed values. The Company anticipates a continued upward trend in real estate tax expense as local and state taxing agencies continue to place significant reliance on property tax revenue.

General and Administrative

General and administrative expenses decreased in the three-month period ended March 31, 2009 compared to 2008. The overall increase is due mainly to normal operating expense fluctuations experienced throughout the properties of the Same Property Portfolio including legal expense related to tenant issues.

Management Fees

Management fees of the Same Property Portfolio increased for the three months ended March 31, 2009 compared to the same period of 2008 based on increased levels of revenue of the Same Property Portfolio. Property management fees are assessed on the revenue stream of the properties managed by an affiliate of the Company.

Non Operating Expenses

Depreciation

Depreciation expense of the Same Property Portfolio increased for the three-months ended March 31, 2009 as compared to the same period of the prior year. The increased expense is related to the additions to the basis of fixed assets in the portfolio driven by substantial rehabilitation projects ongoing at the Walden, Seasons of Laurel, Hannibal Grove, Standard of Lenox and the Hampton House properties and to a lesser degree, normal recurring capital spending activities over the remaining properties in the Same Property Portfolio.

Interest

Interest expense for the three-months ended March 31, 2009 increased slightly over the comparable period of 2008. The increase is attributable to the refinancing of mortgages on properties at an incrementally higher principal level than the related paid-off loan, with the majority of the additional debt obtained on the Seasons of Laurel property, which was partially offset by the reduced interest rate obtained on the new debt.

Amortization of acquired in-place leases and tenant relationships

Amortization of acquired in-place-leases and tenant relationships decreased significantly in the three-months ended March 31, 2009 as compared to the same period in 2008. The decrease is related mainly to the completion of amortization of the acquired-in-place lease intangible assets booked at acquisition and amortized over a 12 month period which did not extend into the three-month period ended March 31, 2009.

Comparison of the three months ended March 31, 2009 to the three months ended March 31, 2008 (Total Property Portfolio)

In general, increases in revenues, operating expenses and non-operating expenses and the related losses of the Total Property Portfolio for the three months ended March 31, 2009 as compared to the three months ended March 31, 2008 are due mainly, in addition to the reasons discussed above, to the fluctuations in the actual properties owned, as the number of properties remained consistent, by the Company in the comparative periods presented and to the increase in the level of mortgage and revolving credit debt outstanding during the comparative periods.

Debt to Fair Value of Real Estate Assets

The Company's total debt summary and debt maturity schedule, as of March 31, 2009, is as follows:

| Debt Summary | | |
|--|----------------|--------------------------|
| | Balance | Weighted Average Rate |
| Collateralized – Fixed Rate Debt | \$ 438,236,619 | 5.68% |
| Collateralized – Variable Rate Debt | 42,203,273 | 3.01% |
| Total - Collateralized Debt | \$ 480,439,892 | |

| Debt Maturity Summary | | |
|-----------------------|----------------|------------|
| Year | Balance | % of Total |
| 2009 | \$ 27,430,155 | 5.71% |
| 2010 | 6,194,730 | 1.29% |
| 2011 | 3,845,704 | 0.80% |
| 2012 | 8,401,289 | 1.75% |
| 2013 | 60,477,742 | 12.59% |
| Thereafter | 374,090,272 | 77.86% |
| Total | \$ 480,439,892 | 100.00% |

The Company's "Debt-to-Fair Value of Real Estate Assets" as of March 31, 2009 and December 31, 2008 is presented in the following table. Fair value of real estate assets is based on management's best estimate of fair value for properties purchased in prior years or purchase price for properties acquired within the current year. As with any estimate, management's estimate of the fair value of properties purchased in prior years represents only its good faith opinion as to that value, and there can be no assurance that the actual value that might, in fact, be realized for any such property would approximate that fair value. The following information is presented in lieu of information regarding the Company's "Debt-to-Total Market Capitalization Ratio", which is a commonly used measure in our industry, because the Company's market capitalization is not readily determinable since there was no public market for its common equity during the periods presented in this report.

The Board has established investment guidelines under which management may not incur indebtedness such that at the time we incur the indebtedness our ratio of debt to total assets exceeds 75%. This measure is calculated based on the fair value of the assets determined by management as described above.

The information regarding "Debt-to-Fair Value of Real Estate Assets" is presented to allow investors to calculate our loan-to-value ratios in a manner consistent with those used by management and others in our industry, including those used by our current and potential lenders. Management uses this information when making decisions about financing or refinancing properties. Management also uses fair value information when making decisions about selling assets as well as evaluating acquisition opportunities within markets where we have assets.

"Fair Value of Real Estate Assets" is not a GAAP financial measure and should not be considered as an alternative to net book value of real estate assets, the most directly comparable financial measure calculated and presented in

accordance with GAAP. The net book value of our real estate assets was \$457,612,854 and \$419,002,572 at March 31, 2009 and December 31, 2008, respectively, and is presented on the balance sheet as multifamily apartment communities, net of accumulated depreciation.

The following table reconciles the fair value of our real estate assets to the net book value of real estate assets as of March 31, 2009 and December 31, 2008.

Debt-to-Fair Value of Real Estate Assets as of

| | March 31, 2009 | December 31, 2008 |
|---|-------------------|----------------------|
| Net book value of multifamily apartment communities | \$ 457,612,854 | \$ 419,002,572 |
| Accumulated depreciation | 144,368,315 | 136,678,464 |
| Historical cost | 601,981,169 | 555,681,036 |
| Increase in fair value over historical cost | 56,108,831 | 60,205,964 |
| Fair Value – estimated | \$ 658,090,000 | \$ 615,887,000 |
| Mortgage Debt | \$ 480,439,892 | \$ 432,013,999 |
| Debt-to-Fair Value of Real Estate Assets | 73.00% | 70.15% |

The Debt-to-Fair Value of Real Estate Assets includes the outstanding borrowings under the Company's revolving credit facility, which were \$0 at March 31, 2009 and December 31, 2008. The revolving credit facility contains covenants that require the Company to maintain certain financial ratios, including an indebtedness to value ratio not to exceed 75%. If the Company were to be in violation of this covenant, we would be unable to draw advances from our line, which could have a material impact on the Company's ability to meet its short-term liquidity requirements. Further, if the Company were unable to draw on its revolving credit facility, the Company may have to slow or temporarily stop our rehabilitation projects, which could have a negative impact on its results of operations and cash flows. As of March 31, 2009 and December 31, 2008, the Company was in compliance with the covenants of the revolving credit facility. Fair value of the real estate assets is based on management's most current valuation of properties, which was made for all properties owned at December 31, 2008, acquisition cost of properties acquired subsequent to December 31, 2008, if any, and sales price of assets under contract of sale as of March 31, 2009.

Funds From Operations

The Company follows the revised definition of Funds from Operations ("FFO") adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"). Management considers FFO to be an appropriate measure of performance of an equity REIT. We calculate FFO by adjusting net income (loss) (computed in accordance with GAAP, including non-recurring items), for gains (or losses) from sales of properties, real estate related depreciation and amortization, and adjustment for unconsolidated partnerships and ventures. Management believes that in order to facilitate a clear understanding of the historical operating results of the Company, FFO should be considered in conjunction with net income as presented in the consolidated financial statements included elsewhere herein. Management considers FFO to be a useful measure for reviewing the comparative operating and financial performance of the Company because, by excluding gains and losses related to sales of previously depreciated operating real estate assets and excluding real estate asset depreciation and amortization (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help one compare the operating performance of a company's real estate between periods or as compared to different companies.

The Company's calculation of FFO may not be directly comparable to FFO reported by other REITs or similar real estate companies that have not adopted the term in accordance with the current NAREIT definition or that interpret

the current NAREIT definition differently. FFO is not a GAAP financial measure and should not be considered as an alternative to net income (loss), the most directly comparable financial measure of our performance calculated and presented in accordance with GAAP, as an indication of our performance. FFO does not represent cash generated from operating activities determined in accordance with GAAP and is not a measure of liquidity or an indicator of our ability to make cash distributions. We believe that to further understand our performance, FFO should be compared with our reported net income (loss) and considered in addition to cash flows in accordance with GAAP, as presented in our consolidated financial statements.

The following table presents a reconciliation of net loss to FFO for the three months ended March 31, 2009 and 2008:

| | Three months ended March 31, | |
|--|---------------------------------|----------------|
| | 2009 | 2008 |
| Net loss | \$ (8,217,218) | \$ (6,278,547) |
| Add: | | |
| Depreciation of real property | 6,801,477 | 5,587,439 |
| Depreciation of real property included in results of discontinued operations | - | 1,576,223 |
| Amortization of acquired in-place leases and tenant relationships | 272,189 | 65,983 |
| Equity in loss of Multifamily Limited Partnership | 1,154,256 | 529,563 |
| Funds from operations of Multifamily Venture and Limited Venture | 202,176 | 495,409 |
| Less: | | |
| Noncontrolling interest in properties share of funds from operations | (81,057) | (200,535) |
| Funds from Operations | \$ 131,823 | \$ 1,775,535 |

FFO for the three months ended March 31, 2009 decreased as compared to FFO for the three month periods ended March 31, 2008. The decrease in FFO is due primarily to changes in the accounting for transaction costs under FAS 160. FAS 160 requires that costs associated with acquisition transactions be expensed in the period incurred. Prior to the implementation of FAS 160, transaction costs were capitalized and included in the depreciable basis of acquired properties. Transaction costs for the acquisition of Glo Apartments total approximately \$979,094, which were included in General and Administrative expense on the Consolidated Statement of Operations. Additionally, interest expense has increased due to the addition of new mortgage debt on certain properties.

Environmental Issues

There are no recorded amounts resulting from environmental liabilities because there are no known contingencies with respect to environmental liabilities. The Company obtains environmental audits through various sources, including lender evaluations and acquisition due diligence, for each of its properties at various intervals throughout a property's useful life. The Company has not been advised by any third party as to the existence of, nor has it identified on its own, any material liability for site restoration or other costs that may be incurred with respect to any of its properties.

Inflation and Economic Conditions

Substantially all of the leases at our properties are for a term of one year or less, which enables the Company to seek increased rents for new leases or upon renewal of existing leases. These short-term leases minimize the potential adverse effect of inflation on rental income, although residents may leave without penalty at the end of their lease

terms and may do so if rents are increased significantly.

The United States is currently in the midst of what has been characterized as one of the worst recessions since the 1930's. Unemployment has risen past 8% while single family home prices have dropped leaving many homeowners with homes worth less than their mortgage balances and on the brink of foreclosure. The Company both believes and recognizes that real estate goes through cycle and while the drivers of these cycles can vary greatly from cycle to cycle, the outcome is generally the same with periods of improving values and profit growth followed by periods of stagnant or declining values and profit stagnation. The Company, however, recognizes that real estate investing requires a long-term perspective and, as history suggests, a company's ability to remain resilient during tough economic times will often lead to opportunities. In general, multifamily real estate fundamentals of well located quality real estate have remained relatively steady during the recent economic downturn. Occupancy rates continue to hover in the low to mid-90% range for well located, well managed properties though continued weakness in the economy and/or increasing unemployment rates could have a negative impact on both occupancy and rent levels. Creditworthy borrowers in the multifamily sector have continued to be able to access capital through Fannie Mae and Freddie Mac through 2008 and into early 2009 at attractive rates. Though there is no assurance that under existing or future regulatory restrictions this source of capital, unique to multifamily borrowers, will continue to be available. While the Company believes that 2009 will be a challenging year, with increased competition for price conscious residents, the possibility for continued tight credit markets and illiquidity in the transaction markets, we feel that many of our previous assumptions about future trends will be delayed for a period of time.

The Company continues to believe that projected demographic trends will favor the multifamily sector, driven primarily by the continued flow of echo boomers (children of baby boomers, age 20 to 29), the fastest growing segment of the population, and an increasing number of immigrants who are often renters by necessity. In many cases, the current economic climate has delayed many would be residents from entering the rental market and instead choosing to remain at home or to share rental units instead of renting their own space. This trend may be creating a backlog of potential residents who will enter the market as the economy begins to rebound and unemployment rates begin to trend back to historical norms. The Company's properties are generally located in markets where zoning restrictions, scarcity of land and high construction costs create significant barriers to new development. The Company believes it is well positioned to manage its portfolio through the remainder of this economic downturn and is prepared to take advantage of opportunities that present themselves during such times.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's mortgage notes are fixed rate instruments; therefore, the Company's outstanding mortgage debt is not sensitive to changes in the capital market except upon maturity. The Company's revolving credit facility is a variable rate arrangement tied to LIBOR and is therefore sensitive to changes in the capital market. The table below provides information about the Company's financial instruments, specifically debt obligations.

The table presents principal cash flows and related weighted average interest rates by expected maturity dates for the mortgage notes payable as of March 31, 2009.

| | 2009 | 2010 | 2011 | 2012 | 2013 | Thereafter | Total |
|------------------------------|--------------|-------------|-------------|-------------|--------------|---------------|---------------|
| Fixed Rate Debt | \$17,930,155 | \$3,484,730 | \$3,845,704 | \$7,770,586 | \$59,708,137 | \$345,497,307 | \$438,236,619 |
| Average Interest Rate | 5.22% | 5.29% | 5.34% | 5.65% | 5.05% | 5.82% | 5.68% |
| | 2009 | 2010 | 2011 | 2012 | 2013 | Thereafter | Total |
| Variable Rate Debt | \$9,500,000 | \$2,710,000 | \$ - | \$630,703 | \$769,605 | \$28,592,965 | \$42,203,273 |
| Average Interest Rate | 3.01% | 3.01% | 3.01% | 3.01% | 3.01% | 3.01% | 3.01% |

The level of market interest rate risk remained relatively consistent from December 31, 2008 to March 31, 2009. As of March 31, 2009, \$42,203,273 of the Company's debt outstanding is subject to variable interest rates. The Company's variable rate exposure is limited to 6% as the Company holds an interest rate cap contract for the related debt. The variable interest rate on the debt was 3.01% at March 31, 2009. The Company estimates that the effect of a 1% increase or decrease in interest rates would not have a material impact on interest expense.

Item 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

Based on their evaluation, as required by the Exchange Act Rules 13a-15(b) and 15d-15(b), the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) were effective as of March 31, 2009 to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms and were effective as of March 31, 2009 to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) under the Exchange Act) identified in connection with the evaluation required by paragraph (d) of the Exchange Act Rules 13a-15 or 15d-15 that occurred during the fiscal quarter ended March 31, 2009, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II.

OTHER INFORMATION

Item LEGAL PROCEEDINGS

1.

The Company is currently party to a legal proceeding initiated by a seller/developer from whom the Company acquired a property in 2005. The dispute involves the interpretation of certain provisions of the purchase and sales agreement related to post acquisition construction activities. Specifically, the purchase and sales agreement provided that if certain conditions were met, the seller/developer would develop a vacant parcel of land contiguous to the acquired property with 18 new residential apartment units (the "New Units") for the benefit of the Company at an agreed-upon price. The purchase and sales agreement also provided the opportunity for the seller/developer to build a limited number of garages (the "Garages") for the existing apartment units for the benefit of the Company at an agreed-upon price.

In 2006, the Company accrued \$190,000 with respect to the New Units matter based on a settlement offer extended to the plaintiff, which was not accepted at that time. On November 9, 2007, the judge issued a summary judgment against the Company with respect to the construction of the New Units. The judgment did not specify damages, which the plaintiff will be required to demonstrate at trial. On February 13, 2008, the court entered judgment related to the New Units on the seller/developer's behalf awarding them the amount of \$774,292 for costs and damages. The Company believes that there are reasonable grounds for appeal of this ruling and is pursuing an appeal of the judgment awarded by the court.

As of March 31, 2009 and December 31, 2008, respectively, the Company did not increase its accrual of \$190,000 related to the New Units matter as it is moving forward with an appeal of the judgment awarded by the court. Based on the court's award of damages in the amount of \$774,292, if the appeal were to be unsuccessful, the Company would record an additional cost of \$584,292 related to the New Units matter, the amount in excess of the \$190,000 accrued as of March 31, 2009. As a condition of the appeals process, the Company was required to post an appeals bond with the court. The bond is backed by a letter of credit in the amount of \$800,000 and is reflected as restricted cash on the balance sheet as of March 31, 2009.

The Company and our properties are not subject to any other material pending legal proceedings.

Item 1A. RISK FACTORS

Please read the risk factors disclosed in our Annual Report on Form 10-K for the Company's fiscal year ended December 31, 2008 as filed with the SEC on March 31, 2009. As of March 31, 2009, except for the additional risks associated with the tightening of the credit markets, there have been no material changes to the risk factors as presented therein. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our financial condition and/or operating results.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

- None

Item 3. DEFAULTS UPON SENIOR SECURITIES

- None

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

- None

32

Item 5. OTHER INFORMATION

- None

Item 6. EXHIBITS

- 31.1 Certification of Principal Executive Officer Pursuant of 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Principal Executive Officer Pursuant of 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Principal Financial Officer Pursuant of 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BERKSHIRE INCOME REALTY, INC.

May 15, 2009

/s/ David C. Quade
David C. Quade
President, Chief Financial Officer and
Principal Executive Officer

May 15, 2009

/s/ Christopher M. Nichols
Christopher M. Nichols
Vice President and Principal Accounting
Officer

