

KING RICHARD W
Form 4
March 02, 2005

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287
Expires: January 31, 2005
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person *
KING RICHARD W

2. Issuer Name and Ticker or Trading Symbol
NU SKIN ENTERPRISES INC
[NUS]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)
09/01/2004

___ Director ___ 10% Owner
 Officer (give title below) ___ Other (specify below)
Chief Information Officer

C/O NU SKIN ENTERPRISES, INC., 75 WEST CENTER STREET

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)
 Form filed by One Reporting Person
___ Form filed by More than One Reporting Person

PROVO 84601

(City) (State) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
| | | | | (A) or (D) | Amount (D) Price | | |
| Class A Common Stock | | | | | 5,984 ⁽¹⁾ | D | |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474 (9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

Edgar Filing: KING RICHARD W - Form 4

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | | |
|---|--|--------------------------------------|--|--------------------------------|---|--|---|----------------------|----------------------|
| | | | | Code | V (A) (D) | Date Exercisable | Expiration Date | Title | Amount Number Shares |
| Employee Stock Option (right to buy) ⁽²⁾ | \$ 6.56 | | | | | 08/31/2001 ⁽⁴⁾ | 08/31/2010 | Class A Common Stock | 5,000 |
| Employee Stock Option (right to buy) ⁽²⁾ | \$ 20.8 | | | | | 07/13/2006 ⁽³⁾ | 07/12/2009 | Class A Common Stock | 250,000 |
| Employee Stock Option (right to buy) ⁽²⁾ | \$ 8.2 | | | | | 02/28/2002 ⁽⁴⁾ | 02/28/2011 | Class A Common Stock | 10,000 |
| Employee Stock Option (right to buy) ⁽²⁾ | \$ 6.85 | | | | | 08/31/2002 ⁽⁴⁾ | 08/31/2011 | Class A Common Stock | 10,000 |
| Employee Stock Option (right to buy) ⁽²⁾ | \$ 8.99 | | | | | 03/01/2003 ⁽⁴⁾ | 03/01/2012 | Class A Common Stock | 10,000 |
| Employee Stock Option (right to buy) ⁽²⁾ | \$ 12 | | | | | 09/03/2003 ⁽⁴⁾ | 09/03/2012 | Class A Common Stock | 10,000 |
| Employee Stock Option (right to buy) ⁽²⁾ | \$ 9.04 | | | | | 03/10/2004 ⁽⁴⁾ | 03/10/2013 | Class A Common Stock | 12,500 |
| | \$ 11.5 | | | | | 09/02/2004 ⁽⁴⁾ | 09/02/2013 | | 12,500 |

| | | | | | | | | | |
|---|----------|------------|---|-------|--|---------------------------|------------|----------------------------|-------|
| Employee Stock Option (right to buy) ⁽²⁾ | | | | | | | | Class A Common Stock | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$ 19.15 | | | | | 02/27/2005 ⁽⁴⁾ | 02/27/2014 | Class A Common Stock | 7,500 |
| Employee Stock Option (right to buy) ⁽²⁾ | \$ 26.13 | | | | | 09/01/2005 ⁽⁴⁾ | 09/01/2014 | Class A Common Stock | 7,500 |
| Employee Stock Option (right to buy) | \$ 22.33 | 02/28/2005 | A | 7,500 | | 02/28/2006 ⁽⁴⁾ | 02/28/2015 | Class A Common Stock | 7,500 |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | |
|---|---------------|-----------|---------------------------|-------|
| | Director | 10% Owner | Officer | Other |
| KING RICHARD W C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET PROVO 84601 | | | Chief Information Officer | |

Signatures

D. Matthew Dorny as Attorney-in-Fact for Richard W.
King 03/02/2005

**Signature of Reporting Person Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents number of shares beneficially owned as of February 28, 2005.
- (2) Previously reported.
- (3) Becomes exercisable on date indicated, subject to earlier vesting if certain performance objectives are met.
- (4) Becomes exercisable in four equal annual installments beginning on the date indicated.
- (5) Price not applicable.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.