CARNIVAL CORP Form 10-Q October 01, 2010

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 10-Q

(Mark One)

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended August 31, 2010

OR

For the transition period from to	
Commission file number: 1-9610	Commission file number: 1-15136
Carnival Corporation	Carnival plc
(Exact name of registrant as	(Exact name of registrant as
specified in its charter)	specified in its charter)
Republic of Panama	
(State or other jurisdiction of	England and Wales
incorporation or organization)	(State or other jurisdiction of incorporation or organization)
59-1562976	98-0357772
(I.R.S. Employer Identification No.)	(I.R.S. Employer Identification No.)
3655 N.W. 87th Avenue	Carnival House, 5 Gainsford Street, Lo

Carnival House, 5 Gainsford Street, London SE1 2NE, United Kingdom

(Address of principal executive offices) (Zip Code)

(Address of principal executive offices) (Zip Code)

Miami, Florida 33178-2428

(305) 599-2600

011 44 20 7940 5381

(Registrant s telephone number,

including area code)

(Registrant s telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report) (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrants have submitted electronically and posted on its corporate Web sites, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No "

Indicate by check mark whether the registrants are large accelerated filers, accelerated filers, non-accelerated filers, or smaller reporting companies. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filers b Accelerated filers "
Non-accelerated filers "
Smaller reporting companies "
Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

At September 24, 2010, Carnival Corporation

At September 24, 2010, Carnival plc had outstanding 213,699,585 Ordinary Shares \$1.66 par value, one Special

had outstanding 606,570,990 shares

Voting Share, GBP 1.00 par value and 606,570,990 Trust

of Common Stock, \$.01 par value.

Shares of beneficial interest in the P&O Princess Special

Voting Trust.

### PART I FINANCIAL INFORMATION

### Item 1. Financial Statements.

### **CARNIVAL CORPORATION & PLC**

### CONSOLIDATED STATEMENTS OF OPERATIONS

### (UNAUDITED)

(in millions, except per share data)

		onths Ended ust 31,	Nine Mon Augu	
	2010	2009	2010	2009
Revenues				
Cruise				
Passenger tickets	\$ 3,377	\$ 3,105	\$ 8,162	\$ 7,566
Onboard and other	847	825	2,313	2,132
Tour and other	202	209	241	253
	4,426	4,139	10,716	9,951
Costs and Expenses				
Operating				
Cruise				
Commissions, transportation and other	517	515	1,455	1,469
Onboard and other	131	131	350	345
Payroll and related	426	387	1,200	1,105
Fuel	396	327	1,209	778
Food	223	223	647	624
Other ship operating	467	498	1,445	1,444
Tour and other	128	145	174	196
Total	2,288	2,226	6,480	5,961
Selling and administrative	381	381	1,181	1,166
Depreciation and amortization	355	336	1,049	964
	3,024	2,943	8,710	8,091
Operating Income	1,402	1,196	2,006	1,860
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Nonoperating (Expense) Income				
Interest income	3	4	10	10
Interest expense, net of capitalized interest	(90)	(95)	(285)	(281)
Other (expense) income, net	(2)	(8)	(7)	16
	(89)	(99)	(282)	(255)
Income Before Income Taxes	1,313	1,097	1,724	1,605
Income Tax (Expense) Benefit, Net	(10)	(24)	6	(8)
Net Income	\$ 1,303	\$ 1,073	\$ 1,730	\$ 1,597

Earnings Per Share							
Basic	\$ 1.65	\$	1.36	\$	2.20	\$	2.03
Diluted	\$ 1.62	\$	1 33	\$	2 16	Φ.	2.00
Diluted	\$ 1.02	φ	1.55	φ	2.10	φ	2.00
Dividends Declared Per Share	\$ 0.10			\$	0.30		

The accompanying notes are an integral part of these consolidated financial statements.

### CARNIVAL CORPORATION & PLC

### CONSOLIDATED BALANCE SHEETS

### (UNAUDITED)

(in millions, except par values)

	Aı	August 31, 2010		vember 30, 2009
ASSETS				
Current Assets				
Cash and cash equivalents	\$	527	\$	538
Trade and other receivables, net		388		362
Inventories		291		320
Prepaid expenses and other		239		298
Total current assets		1,445		1,518
Property and Equipment, Net		30,162		29,870
Goodwill		3,287		3,451
Trademarks		1,310		1,346
Other Assets		643		650
	\$	36,847	\$	36,835
LIABILITIES AND SHAREHOLDERS EQUITY				
Current Liabilities				
Short-term borrowings	\$	415	\$	135
Current portion of long-term debt		1,153		815
Accounts payable		541		568
Accrued liabilities and other		991		874
Customer deposits		2,776		2,575
Total current liabilities		5,876		4,967
Long-Term Debt		7,644		9,097
Other Long-Term Liabilities and Deferred Income		732		732
Contingencies (Note 3)				
Shareholders Equity				
Common stock of Carnival Corporation, \$0.01 par value; 1,960 shares authorized; 645 shares at 2010 and 644 shares at 2009 issued		6		6
		355		354
Ordinary shares of Carnival plc, \$1.66 par value; 214 shares at 2010 and 213 shares at 2009 issued		8,109		7,920
Additional paid-in capital		17,055		
Retained earnings				15,561
Accumulated other comprehensive (loss) income		(545)		462
Treasury stock, 38 shares at 2010 and 24 shares at 2009 of Carnival Corporation and 32 shares at 2010 and 46 shares at 2009 of Carnival plc, at cost		(2,385)		(2,264)
Total shareholders equity		22,595		22,039
	\$	36,847	\$	36,835

The accompanying notes are an integral part of these consolidated financial statements.

### **CARNIVAL CORPORATION & PLC**

### CONSOLIDATED STATEMENTS OF CASH FLOWS

### (UNAUDITED)

(in millions)

	Nine Mont	st 31,
OPERATING ACTIVITIES	2010	2009
Net income	\$ 1,730	\$ 1,597
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization	1,049	964
Share-based compensation	33	41
Other	(21)	21
Changes in operating assets and liabilities		
Receivables	(58)	(41)
Inventories	13	17
Prepaid expenses and other	(41)	(50)
Accounts payable	11	77
Accrued and other liabilities	87	59
Customer deposits	281	(55)
Net cash provided by operating activities	3,084	2,630
INVESTING ACTIVITIES		
Additions to property and equipment	(2,838)	(2,402)
Other, net	102	(52)
Net cash used in investing activities	(2,736)	(2,454)
FINANCING ACTIVITIES		
Proceeds from (repayments of) short-term borrowings, net	300	(218)
Principal repayments of revolvers	(341)	(1,740)
Proceeds from revolvers	89	1,085
Principal repayments of other long-term debt	(1,081)	(307)
Proceeds from issuance of other long-term debt	806	1,551
Dividends paid	(158)	(314)
Purchases of treasury stock	(514)	(52)
Sales of treasury stock	534	53
Proceeds from settlement of foreign currency swaps		113
Other, net	38	(48)
Net cash (used in) provided by financing activities	(327)	123
Effect of exchange rate changes on cash and cash equivalents	(32)	27
Net (decrees) in section and section less	/11\	226
Net (decrease) increase in cash and cash equivalents	(11)	326
Cash and cash equivalents at beginning of period	538	650
Cash and cash equivalents at end of period	\$ 527	\$ 976

The accompanying notes are an integral part of these consolidated financial statements.

### **CARNIVAL CORPORATION & PLC**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### (UNAUDITED)

#### NOTE 1 Basis of Presentation

Carnival Corporation is incorporated in Panama, and Carnival plc is incorporated in England and Wales. Carnival Corporation and Carnival plc operate a dual listed company ( DLC ), whereby the businesses of Carnival Corporation and Carnival plc are combined through a number of contracts and through provisions in Carnival Corporation s Articles of Incorporation and By-Laws and Carnival plc s Articles of Association. The two companies operate as if they are a single economic enterprise, but each has retained its separate legal identity.

The accompanying consolidated financial statements include the accounts of Carnival Corporation and Carnival plc and their respective subsidiaries. Together with their consolidated subsidiaries they are referred to collectively in these consolidated financial statements and elsewhere in this joint Quarterly Report on Form 10-Q as Carnival Corporation & plc, our, us, and we.

The accompanying Consolidated Balance Sheet at August 31, 2010 and the Consolidated Statements of Operations for the three and nine months ended August 31, 2010 and 2009 and the Consolidated Statements of Cash Flows for the nine months ended August 31, 2010 and 2009 are unaudited and, in the opinion of our management, contain all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation. Our interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the related notes included in the Carnival Corporation & plc 2009 joint Annual Report on Form 10-K. Our operations are seasonal and results for interim periods are not necessarily indicative of the results for the entire year.

On December 1, 2009, we adopted a new accounting pronouncement on a retrospective basis that requires the issuer of certain convertible debt instruments that may be settled in cash, or other assets, on conversion to separately account for the debt and equity components in a manner that reflects the issuer s non-convertible debt borrowing rate. The impact of adopting this pronouncement had no effect on our previously reported diluted earnings per share. However, at November 30, 2009 we recorded an adjustment to reduce retained earnings and increase additional paid-in capital by \$209 million.

### NOTE 2 Debt

At August 31, 2010, unsecured short-term borrowings consisted of \$411 million of commercial paper and \$4 million of euro-denominated bank loans with an aggregate weighted-average interest rate of 0.4%.

In January 2010, we repaid a \$100 million unsecured floating rate bank loan prior to its 2012 maturity date.

In February 2010, we borrowed \$371 million under an unsecured euro-denominated export credit facility, the proceeds of which were used to pay for a portion of *AIDAblu s* purchase price. This facility bears interest at EURIBOR plus 50 basis points (bps) and is due in semi-annual installments through 2022.

In February 2010, we borrowed \$132 million under an unsecured euro-denominated bank loan, which bears interest at EURIBOR plus 200 bps and is due in February 2014.

In April 2010, we obtained a commitment for two unsecured export credit ship financings. Each financing will provide us with the ability to borrow up to \$516 million, currently denominated in euros, for a portion of the purchase price of a Princess Cruises (Princess) ship. The first Princess ship is expected to be delivered in May 2013 and the second in May 2014. Each financing, if drawn, will have a fixed interest rate of 4.87%. We have the option to switch the interest rate to LIBOR plus 120 bps up until 60 days prior to the ship delivery dates. Each financing will be due in semi-annual installments over 12 years from the date of funding.

In May 2010, Costa Cruises, one of our Italian subsidiaries, borrowed \$246 million under an unsecured euro-denominated export credit facility, which bears interest at 3.75% and is due in semi-annual installments through 2025.

In May 2010, we repaid \$390 million of an unsecured floating rate euro-denominated export credit facility that was borrowed to pay for a portion of *Costa Pacifica* s purchase price prior to its maturity dates through 2019.

In June 2010, we repaid \$78 million of an unsecured floating rate export credit facility that was borrowed to pay for a portion of *Seabourn Odyssey* s purchase price prior to its maturity dates through 2017.

At August 31, 2010, \$595 million of our 2% Convertible notes were classified in current portion of long-term debt, since we could have been required to repurchase all or a portion of these notes at the option of the noteholders on April 15, 2011. On September 24, 2010, we issued a call notice to the 2% Convertible noteholders to redeem their notes for cash on October 25, 2010.

### NOTE 3 Contingencies

### Litigation

In the normal course of our business, various claims and lawsuits have been filed or are pending against us. Most of these claims and lawsuits are covered by insurance and, accordingly, the maximum amount of our liability, net of any insurance recoverables, is typically limited to our self-insurance retention levels. However, the ultimate outcome of these claims and lawsuits which are not covered by insurance cannot be determined at this time.

### Contingent Obligations Lease Out and Lease Back Type ( LILO ) Transactions

At August 31, 2010, Carnival Corporation had estimated contingent obligations totaling \$547 million, excluding termination payments as discussed below, to participants in LILO transactions for two of its ships. At the inception of these leases, the aggregate of the net present value of these obligations was paid by Carnival Corporation to a group of major financial institutions, who agreed to act as payment undertakers and directly pay these obligations. Accordingly, these contingent obligations are considered extinguished, and neither the funds nor the contingent obligations have been included in our accompanying Consolidated Balance Sheets.

In the event that Carnival Corporation were to default on its contingent obligations and assuming performance by all other participants, we estimate that we would, as of August 31, 2010, be responsible for a termination payment of approximately \$106 million. In 2017, we have the right to exercise options that would terminate these two LILO transactions at no cost to us.

In certain cases, if the credit ratings of the financial institutions who are directly paying the contingent obligations fall below AA-, then Carnival Corporation will be required to replace these financial institutions with other financial institutions whose credit ratings are at least AA or meet other specified credit requirements. In such circumstances we would incur additional costs, although we estimate that they would be immaterial to our financial statements. All of the financial institution payment undertakers subject to this AA- credit rating threshold have credit ratings of AAA. If Carnival Corporation s credit rating, which is BBB+, falls below BBB, it will be required to provide a standby letter of credit for \$62 million, or, alternatively, provide mortgages for this aggregate amount on these two ships.

### **Contingent Obligations** Indemnifications

Some of the debt agreements that we enter into include indemnification provisions that obligate us to make payments to the counterparty if certain events occur. These contingencies generally relate to changes in taxes and changes in laws that increase lender capital costs and other similar costs. The indemnification clauses are often standard contractual terms and were entered into in the normal course of business. There are no stated or notional amounts included in the indemnification clauses, and we are not able to estimate the maximum potential amount of future payments, if any, under these indemnification clauses. We have not been required to make any material payments under such indemnification clauses in the past and, under current circumstances, we do not believe a request for material future indemnification payments is probable.

### NOTE 4 Comprehensive Income

Comprehensive income was as follows (in millions):

		Three Months Ended Nine Mon August 31, Augu				
	2010	2009	2010	2009		
Net income	\$ 1,303	\$ 1,073	\$ 1,730	\$ 1,597		
Items included in other comprehensive income (loss)						
Foreign currency translation adjustment	477	78	(914)	750		
Other	7	14	(93)	72		
	40.4	02	(1,007)	022		
Other comprehensive income (loss)	484	92	(1,007)	822		
Total comprehensive income	\$ 1,787	\$ 1,165	\$ 723	\$ 2,419		

### NOTE 5 Segment Information

Our cruise segment includes all of our cruise brands, which have been aggregated as a single reportable segment based on the similarity of their economic and other characteristics, including the products and services they provide. Our tour and other segment represents the hotel, tour and transportation operations of Holland America Princess Alaska Tours and our ship charter operations, which are comprised of two of our ships on charter to an unaffiliated entity.

Selected segment information was as follows (in millions):

Thron	Monthe	Ended /	August 31.
i iiree	VIOLLIS	ranaea A	AUPUSL DI.

				Se	elling	Depre	eciation																																																										
2010	Revenues	Operating expenses																																																								-		and	admin- rative		nd tization	•	perating ncome
Cruise	\$ 4,224	\$	2,160	\$	373	\$	344	\$	1,347																																																								
Tour and other	292		218		8		11		55																																																								
Intersegment elimination	(90)		(90)																																																														
	\$ 4,426	\$	2,288	\$	381	\$	355	\$	1,402																																																								
2009																																																																	
Cruise	\$ 3,930	\$	2,081	\$	372	\$	327	\$	1,150																																																								
Tour and other	312		248		9		9		46																																																								
Intersegment elimination	(103)		(103)																																																														
	\$ 4,139	\$	2,226	\$	381	\$	336	\$	1,196																																																								

### Nine Months Ended August 31,

2010	Revenues		Revenues		Operating expenses				Selling and dmin- trative	-	oreciation and ortization	-	perating ncome
Cruise	\$ 10,475	\$	6,306	\$	1,158	\$	1,019	\$	1,992				
Tour and other	346		279		23		30		14				
Intersegment elimination	(105)		(105)										
2009	\$ 10,716	\$	6,480	\$	1,181	\$	1,049	\$	2,006				
Cruise	\$ 9,698	\$	5,765	\$	1,142	\$	937	\$	1,854				
Tour and other	373	Ψ	316	Ψ	24	Ψ	27	Ψ	6				
Intersegment elimination	(120)		(120)										
	\$ 9,951	\$	5,961	\$	1,166	\$	964	\$	1,860				

#### NOTE 6 Earnings Per Share

Our basic and diluted earnings per share were computed as follows (in millions, except per share data):

	Т	hree Moi Augu 2010		Nine Months Endo August 31, 2010 2009			
Net income	\$	1,303	\$ 1,073	\$ 1.	,730	\$	1,597
Interest on dilutive convertible notes		3	(	Ó	9		18
Net income for diluted earnings per share	\$	1,306	\$ 1,079	\$ 1,	,739	\$	1,615
Weighted-average common and ordinary shares							
outstanding		789	78′	7	788		787
Dilutive effect of convertible notes		15	20	)	15		20
Dilutive effect of equity plans		2	<u>'</u>	2	3		2
Diluted weighted-average shares outstanding		806	809	)	806		809
Basic earnings per share	\$	1.65	\$ 1.30	5 \$ 1	2.20	\$	2.03
Diluted earnings per share	\$	1.62	\$ 1.3	3 \$ 1	2.16	\$	2.00
Anti-dilutive stock options excluded from diluted earnings							
per share computations		11	14	ļ.	10		15

### NOTE 7 Fair Value Measurements, Derivative Instruments and Hedging Activities

### **Fair Value Measurements**

U.S. accounting standards establish a fair value hierarchy that prioritizes the inputs used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurement). This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair value are as follows:

Level 1 measurements are based on quoted prices in active markets for identical assets or liabilities that we have the ability to access.

Level 2 measurements are based on quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active or market data other than quoted prices that are observable for the assets or liabilities.

Level 3 measurements are based on unobservable data that are supported by little or no market activity and are significant to the fair value of the assets or liabilities.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Therefore, even when market assumptions are not readily available, our own assumptions are set to reflect those that we believe market participants would use in pricing the asset or liability at the measurement date.

The fair value measurement of a financial asset or financial liability must reflect the nonperformance risk of the counterparty and entity. Therefore, the impact of our counterparty s creditworthiness was considered when in an asset position and our creditworthiness was considered when in a liability position in the fair value measurement of our financial instruments. Creditworthiness did not have a material impact on the

fair values of our financial instruments at August 31, 2010 and November 30, 2009. Both the counterparties and we are expected to continue to perform under the contractual terms of the instruments.

#### Financial Instruments that are not Measured at Fair Value on a Recurring Basis

The estimated carrying and fair values of our financial instrument assets and (liabilities) that are not measured at fair value on a recurring basis were as follows (in millions):

	August	31, 2010	Novembe	er 30, 2009	
	Carrying		Carrying		
	Value	Fair Value	Value	Fair Value	
Cash and cash equivalents (a)	\$ 463	\$ 463	\$ 324	\$ 324	
Long-term other assets (b)	\$ 183	\$ 185	\$ 187	\$ 181	
Debt, non-convertible (c)	\$ (8,608)	\$ (8,923)	\$ (9,443)	\$ (9,376)	
Publicly-traded convertible notes (d)	\$ (604)	\$ (634)	\$ (604)	\$ (627)	

- (a) Cash and cash equivalents are comprised of cash on hand and time deposits and, due to their short maturities, the carrying values approximate their fair values.
- (b) At August 31, 2010 and November 30, 2009, substantially all of our long-term other assets were comprised of notes and other receivables. The fair values of notes and other receivables were based on estimated future cash flows discounted at appropriate market interest rates.
- (c) The net difference between the fair value of our non-convertible debt and its carrying value was due to the market interest rates in existence at August 31, 2010 and November 30, 2009 being lower and higher, respectively, than the current interest rates on these debt obligations, including the impact of changes in our credit ratings, if any. The fair values of our publicly-traded notes were based on their quoted market prices. The fair values of our other debt were estimated based on appropriate market interest rates being applied to this debt.
- (d) The net difference between the fair values of our publicly-traded convertible notes and their carrying values was primarily due to the impact of changes in the Carnival Corporation common stock price underlying the value of these convertible notes. Their fair values were based on quoted market prices.

### Financial Instruments that are Measured at Fair Value on a Recurring Basis

The estimated fair value and basis of valuation of our financial instrument assets and (liabilities) that are measured at fair value on a recurring basis were as follows (in millions):

	August 31, 2010			Novembe	2009	
	Level 1	Le	vel 2	Level 1	Le	vel 2
Cash equivalents (a)	\$ 64			\$ 214		
Marketable securities held in rabbi trusts (b)	\$ 98	\$	20	\$ 106	\$	17
Derivatives						
Ship foreign currency forwards and options (c)		\$	(15)		\$	41
Net investment hedges (d)		\$	10		\$	(33)
Interest rate swaps (e)		\$	(8)		\$	3

- (a) Cash equivalents are comprised of money market funds.
- (b) Level 1 and 2 marketable securities are held in rabbi trusts and are primarily comprised of mutual funds invested in common stocks and other investments, respectively. Their use is restricted to funding certain deferred compensation and non-qualified U.S. pension plans.
- (c) At August 31, 2010 and November 30, 2009, we have foreign currency forwards and options totaling \$995 million and \$887 million, respectively, that are designated as foreign currency cash flow hedges for certain of our euro and sterling-denominated shipbuilding contracts. These foreign currency forwards and options mature through May 2011.
- (d) At August 31, 2010 and November 30, 2009, we have foreign currency forwards and swaps totaling \$210 million and \$526 million, respectively, that are designated as hedges of our net investments in foreign operations, which have a euro- denominated functional currency and were principally entered into to convert U.S. dollar-denominated debt into euro debt. These foreign currency forwards mature through July 2017, and the swaps matured in March 2010.
- (e) We have both U.S. dollar and sterling interest rate swaps designated as fair value hedges whereby we receive fixed interest rate payments in exchange for making floating interest rate payments. At August 31, 2010 and November 30, 2009, these interest rate swap agreements effectively changed \$510 million and \$625 million, respectively, of fixed rate debt to U.S. dollar LIBOR or GBP LIBOR-based floating rate debt. In addition, we have euro interest rate swaps designated as cash flow hedges whereby we

receive floating interest rate payments in exchange for making fixed interest rate payments. At August 31, 2010, these interest rate swap agreements effectively changed \$321 million of EURIBOR-based floating rate debt to fixed rate debt. These interest rate swaps mature through February 2022.

We measure our derivatives using valuations that are calibrated to the initial trade prices. Subsequent valuations are based on observable inputs and other variables included in the valuation model such as interest rate yield curves, forward currency exchange rates, credit spreads, maturity dates, volatilities and netting arrangements. We use the income approach to value the derivatives, using observable market data for all significant inputs and standard valuation techniques to convert future amounts to a single present value amount, assuming that participants are motivated, but not compelled to transact.

### Nonfinancial Instruments that are Measured at Fair Value on a Nonrecurring Basis

As of July 31, 2010, we performed our annual goodwill impairment reviews by comparing the estimated fair value of each cruise line reporting unit to the carrying value of the net assets allocated to that reporting unit. All of our cruise line reporting units carry goodwill, except for Ocean Village and The Yachts of Seabourn. No goodwill was considered to be impaired because the estimated fair value of each cruise line reporting unit exceeded its respective carrying value and, accordingly, we did not proceed to step two of the impairment analysis.

In determining the estimated cruise line reporting unit fair values, we considered both their (a) discounted future cash flow analysis and (b) market multiples of comparable publicly-traded companies. The principal assumptions used in our cash flow analysis related to forecasting future operating results, including net revenue yields, net cruise costs including fuel prices, capacity changes, weighted-average cost of capital for comparable publicly-traded companies, adjusted for the risk attributable to the reporting unit including the geographic region in which it operates, and terminal values, which are all considered level 3 inputs.

As of July 31, 2010, we also performed our annual trademark impairment reviews by comparing the estimated fair values of our trademarks to their carrying values. The cruise brands that have trademark amounts recorded are AIDA Cruises, Ibero Cruises ( Ibero ), P&O Cruises, P&O Cruises Australia and Princess. The estimated fair value for each of our trademarks exceeded its respective carrying value and, therefore, none of our trademarks were impaired. We estimated fair values based upon a discounted future cash flow analysis, which estimated the amount of royalties that we are relieved from having to pay for use of the associated trademarks, based upon forecasted cruise revenues. The royalty rates are primarily based upon comparable royalty agreements used in similar industries.

The determination of our cruise line reporting unit fair values include numerous assumptions, which are subject to various risks and uncertainties. We believe that we have made reasonable estimates and judgments in determining whether our goodwill and trademarks have been impaired. However, if there is a material change in assumptions used in our determination of fair values or if there is a material change in the conditions or circumstances influencing fair values, then we may need to recognize a material impairment charge.

Changes to our goodwill carrying amounts since November 30, 2009 were all due to changes resulting from using the different foreign currency translation rates in effect at August 31, 2010.

### **Derivative Instruments and Hedging Activities**

We utilize derivative and nonderivative financial instruments, such as foreign currency forwards, options and swaps, foreign currency debt obligations and foreign currency cash balances, to manage our exposure to fluctuations in certain foreign currency exchange rates, and interest rate swaps to manage our interest rate exposure in order to achieve a desired proportion of fixed and floating rate debt. Our policy is to not use any financial instruments for trading or other speculative purposes.

All derivatives are recorded at fair value, and the changes in fair value are immediately included in earnings if the derivatives do not qualify as effective hedges. If a derivative is designated as a fair value hedge, then changes in the fair value of the derivative are offset against the changes in the fair value of the underlying hedged item. If a derivative is designated as a cash flow hedge, then the effective portion of the changes in the fair value of the derivative is recognized as a component of accumulated other comprehensive income ( AOCI ) until the underlying hedged item is recognized in earnings or the forecasted transaction is no longer probable. If a derivative or a nonderivative financial instrument is designated as a hedge of our net investment in a foreign operation, then changes in the fair value of the financial instrument are recognized as a component of AOCI to offset a portion of the change in the translated

value of the net investment being hedged, until the investment is sold or liquidated. We formally document hedging relationships for all derivative and nonderivative hedges and the underlying hedged items, as well as our risk management objectives and strategies for undertaking the hedge transactions.

We classify the fair values of all our derivative contracts and the fair values of our hedged firm commitments as either current or long-term, which are included in prepaid expenses and other assets and accrued and other liabilities, depending on whether the maturity date of the derivative contract is within or beyond one year from the balance sheet date. The cash flows from derivatives treated as hedges are classified in our accompanying Consolidated Statements of Cash Flows in the same category as the item being hedged.

The effective portions of our net foreign currency derivative gains and (losses) on cash flow hedges recognized in other comprehensive income (loss) in the three and nine months ended August 31, 2010 totaled \$6 million (\$4 million in 2009) and \$(94) million (\$67 million in 2009), respectively.

The effective portions of our net foreign currency derivative (losses) and gains on net investment hedges recognized in other comprehensive income (loss) in the three and nine months ended August 31, 2010 totaled \$(1) million (\$(4) million in 2009) and \$84 million (\$(35) million in 2009), respectively.

During the three months ended August 31, 2010, we recognized a gain of \$14 million on foreign currency forwards that are not designated as hedges, which was included in nonoperating other income. The gain on these foreign currency forwards was offset by the loss incurred on the remeasurement of a non-functional currency monetary liability, which was also included in nonoperating other income.

There are no amounts excluded from the assessment of hedge effectiveness, and there are no credit risk related contingent features in our derivative agreements. The amount of estimated cash flow hedges unrealized gains and losses which are expected to be reclassified to earnings in the next twelve months is not significant. We have not provided additional disclosures of the impact that derivative instruments and hedging activities have on our financial statements as of August 31, 2010 and November 30, 2009 and for the three and nine months ended August 31, 2010 and 2009 where such impacts are not significant.

### Foreign Currency Exchange Rate Risk

### **Overall Strategy**

We manage our exposure to fluctuations in foreign currency exchange rates through our normal operating and financing activities, including netting certain exposures to take advantage of any natural offsets and, when considered appropriate, through the use of derivative and nonderivative financial instruments. Our primary focus is to manage the economic risks faced by our operations, which are the ultimate foreign currency exchange risks that would be realized by us if we exchanged one currency for another, and not the accounting risks. Accordingly, we do not currently hedge these accounting risks with derivative financial instruments. The financial impacts of the hedging instruments we do employ generally offset the changes in the underlying exposures being hedged.

### Operational and Investment Currency Risk

The growth of our European and Australian brands subjects us to an increasing level of foreign currency translation risk related to the euro, sterling and Australian dollar because these brands generate significant revenues and incur significant expenses in euro, sterling or the Australian dollar. Accordingly, exchange rate fluctuations of the euro, sterling or Australian dollar against the U.S. dollar will affect our reported financial results since the reporting currency for our consolidated financial statements is the U.S. dollar. Any strengthening of the U.S. dollar against these foreign currencies has the financial statement effect of decreasing the U.S. dollar values reported for cruise revenues and cruise expenses in our accompanying Consolidated Statements of Operations. Weakening of the U.S. dollar has the opposite effect.

Most of our brands have non-functional currency risk related to their international sales operations, which has become an increasingly larger part of most of their businesses over time, and primarily includes the same currencies noted above, as well as the U.S. and Canadian dollars. In addition, all of our brands have non-functional currency expenses for a portion of their operating expenses. Accordingly, a strengthening of the U.S. dollar against these non-U.S. dollar currencies results in both decreased revenues and expenses, and the weakening of the U.S. dollar against these non-U.S. dollar currencies has the opposite effect, resulting in some degree of natural offset due to currency exchange movements in our accompanying Consolidated Statements of Operations for these transactional currency gains and losses.

We consider our investments in foreign operations to be denominated in relatively stable currencies and of a long-term nature. We partially address our net investment currency exposures by denominating a portion of our debt and other obligations, including the effect of foreign currency forwards and swaps, in our foreign operations functional currencies (generally the euro or sterling). As of August 31, 2010 and November 30, 2009, we have designated \$2.3 billion and \$3.8 billion of our euro and sterling debt and other obligations, respectively, which

debt matures through 2019, as nonderivative hedges of our net

investments in foreign operations. Accordingly, we have included \$251 million and \$(88) million of cumulative foreign currency transaction gains and (losses) in the cumulative translation adjustment component of AOCI at August 31, 2010 and November 30, 2009, respectively, which offset a portion of the losses and gains recorded in AOCI upon translating our foreign operations net assets into U.S. dollars. During the three and nine months ended August 31, 2010, we recognized foreign currency transaction (losses) and gains of \$(117) million (\$(27) million in 2009) and \$339 million (\$(292) million in 2009), respectively, in the cumulative translation adjustment component of AOCI.

### **Newbuild Currency Risk**

At August 31, 2010, 58% of our newbuild passenger capacity under contract is for those of our European or North American brands for which we either do not have significant currency risk because all of these ships are contracted for in euros or U.S. dollars, which are the functional currencies of these brands, or the non-functional currency new ship progress payments have already been made. However, our U.S. dollar and sterling functional currency brands have foreign currency exchange rate risks related to our outstanding or possible future commitments under ship construction contracts denominated in euros. These foreign currency commitments are affected by fluctuations in the value of the functional currency as compared to the currency in which the shipbuilding contract is denominated. We use foreign currency derivative contracts and have used nonderivative financial instruments to manage foreign currency exchange rate risk for some of our ship construction contracts. At August 31, 2010, 15% of our newbuild passenger capacity under contract that would otherwise be exposed to currency risk is hedged and, accordingly, changes in the fair value of these foreign currency derivative contracts offset changes in the fair value of the foreign currency denominated ship construction commitments, thus resulting in the elimination of such risk. At August 31, 2010, 27% of our newbuild passenger capacity under contract is exposed to currency risk.

Our decisions regarding whether or not to hedge a given ship commitment for our North American and UK brands are made on a case-by-case basis, taking into consideration the amount and duration of the exposure, market volatility, exchange rate correlation, economic trends, our overall expected net cash flows by currency and other offsetting risks.

The cost of shipbuilding orders that we may place in the future for our cruise brands that generate their cash flows in a currency that is different than the shipyard s operating currency, which is generally the euro, is expected to be affected by foreign currency exchange rate fluctuations. Given the movement in the U.S. dollar and sterling relative to the euro over the past several years, the U.S. dollar and sterling cost to order new cruise ships has been volatile. If the U.S. dollar or sterling declines against the euro, this may affect our desire to order future new cruise ships for U.S. dollar or sterling functional currency brands.

#### **Interest Rate Risks**

We manage our exposure to fluctuations in interest rates through our investment and debt portfolio management strategies. These strategies include purchasing high quality short-term investments with floating interest rates, and evaluating our debt portfolio to make periodic adjustments to the mix of floating and fixed rate debt through the use of interest rate swaps and the issuance of new debt or the early retirement of existing debt. At August 31, 2010, 77% and 23% (71% and 29% at November 30, 2009) of our debt bore fixed and floating interest rates, respectively, including the effect of interest rate swaps.

### **Fuel Price Risks**

We do not use financial instruments to hedge our exposure to fuel price risks.

### **Concentrations of Credit Risk**

As part of our ongoing control procedures, we monitor concentrations of credit risk associated with financial and other institutions with which we conduct significant business. Our maximum exposure under foreign currency derivative contracts and interest rate swap agreements that are in-the-money is the replacement cost, which includes the value of the contracts, in the event of nonperformance by the counterparties to the contracts, all of which are currently our lending banks. We seek to minimize credit risk exposure, including counterparty nonperformance primarily associated with our cash equivalents, investments, committed financing facilities, contingent obligations, derivative instruments, insurance contracts and new ship progress payment guarantees, by normally conducting business with large, well-established financial institutions and insurance companies, and by diversifying our counterparties. In addition, we have guidelines regarding credit ratings and investment maturities that we follow to help safeguard liquidity and minimize risk. We normally do require collateral and/or guarantees to support notes receivable on significant asset sales, long-term ship charters and new ship progress payments to shipyards. We do not currently anticipate nonperformance by any of our significant counterparties.

We also monitor the creditworthiness of our travel agencies and tour operators in Europe and our credit card providers to which we extend credit in the normal course of our business. Concentrations of credit risk associated with these receivables are considered minimal, primarily due to their short maturities and the large number of unrelated accounts within our customer base. We have experienced only minimal credit losses on

our trade receivables. We do not normally require collateral or other security to support normal credit sales.

Finally, if the shipyard with which we have contracts to build our ships is unable to perform, we would be required to perform under our foreign currency forwards and options related to these shipbuilding contracts. Accordingly, if the shipyard is unable to perform we may have to discontinue accounting for these currency forwards and options as hedges. However, we believe that the risk of shipyard nonperformance is remote.

### NOTE 8 Merchant Navy Officers Pension Fund ( MNOPF )

P&O Cruises, Princess and Cunard Line participate in an industry-wide British MNOPF, a defined benefit multiemployer pension plan available to certain of their British shipboard officers, which includes the MNOPF s New Section that is closed to new membership. The MNOPF trustee had previously determined that the MNOPF s New Section funding was inadequate based on its actuarially determined deficit. Substantially all of any MNOPF New Section deficit liability which we have relates to the obligations of P&O Cruises and Princess, which existed prior to the formation of our DLC in 2003. We have not been able to record our estimated share of the ultimate fund deficit as of the DLC formation date or thereafter because our ultimate amount of the deficit was and remains uncertain. The amount of our share of the fund s ultimate deficit could vary considerably if different assumptions and estimates are used to estimate the fund deficit. Therefore, we expense our portion of any deficit as amounts are invoiced by, and become due and payable to, the fund s trustee.

In August 2010, we received special assessment invoices from the fund s trustee for an amount the trustee calculated to be our additional share of the entire MNOPF New Section deficit. The calculation was based on the March 31, 2009 actuarial valuation, as adjusted for subsequent market value recoveries. Accordingly, we recorded the full invoiced amount of \$41 million in cruise payroll and related expense in our 2010 third quarter. It is still possible that the fund s trustee may invoice us in the future for additional amounts.

#### NOTE 9 Shareholders Equity

During the nine months ended August 31, 2010, we sold 14.4 million Carnival plc ordinary shares held as treasury stock for \$534 million of net proceeds, substantially all of which was used to fund the repurchase of 14.4 million shares of Carnival Corporation common stock. In these UK offerings, we sold Carnival plc ordinary shares held in treasury, only to the extent we were able to purchase shares of Carnival Corporation in the U.S. on at least an equivalent basis under our Stock Swap program.

# Item 2. <u>Management s Discussion and Analysis of Financial Condition and Results of Operations.</u> Cautionary Note Concerning Factors That May Affect Future Results

Some of the statements, estimates or projections contained in this Management s Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this joint Quarterly Report on Form 10-Q are forward-looking statements that involve risks, uncertainties and assumptions with respect to us, including some statements concerning future results, outlooks, plans, goals and other events which have not yet occurred. These statements are intended to qualify for the safe harbors from liability provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. We have tried, whenever possible, to identify these statements by using words like will, may, could, should, would, believe, expect, anticipate, forecast, future, intend, plan, estimate and similar expressions of negative of such terms.

Because forward-looking statements involve risks and uncertainties, there are many factors that could cause our actual results, performance or achievements to differ materially from those expressed or implied in this joint Quarterly Report on Form 10-Q. Forward-looking statements include those statements which may impact, among other things, the forecasting of our earnings per share, net revenue yields, booking levels, pricing, occupancy, operating, financing and tax costs, fuel expenses, costs per available lower berth day ( ALBDs ), estimates of ship depreciable lives and residual values, liquidity, goodwill and trademark fair values and outlook. These factors include, but are not limited to, the following:

general economic and business conditions, including fuel price increases, high unemployment and underemployment rates, increasing taxation, and declines in the securities, real estate and other markets, and perceptions of these conditions, may adversely impact the levels of our potential vacationers—discretionary income and net worth and this group—s confidence in their country—s economy;

fluctuations in foreign currency exchange rates, particularly the movement of the U.S. dollar against the euro, sterling and the Australian and Canadian dollars;

the international political climate, armed conflicts, terrorist and pirate attacks and threats thereof, and other world events affecting the safety and security of travel;

competition from and overcapacity in both the cruise ship and land-based vacation industries;

lack of acceptance of new itineraries, products and services by our guests;

changing consumer preferences;

our ability to attract and retain qualified shipboard crew and maintain good relations with employee unions;

accidents, the spread of contagious diseases and threats thereof, adverse weather conditions or natural disasters, such as hurricanes, earthquakes and volcanic eruptions, and other incidents (including, but not limited to, ship fires and machinery and equipment failures or improper operation thereof), which could cause, among other things, individual or multiple port closures, injury, death, damage to property and equipment, oil spills, alteration of cruise itineraries or cancellation of a cruise or series of cruises or tours; adverse publicity concerning the cruise industry in general, or us in particular, including any adverse impact that cruising may have on the marine environment;

changes in and compliance with laws and regulations relating to the protection of disabled persons, employment, environment, health, safety, security, tax and other regulatory regimes under which we operate;

increases in global fuel demand and pricing, fuel supply disruptions and other events impacting on our fuel and other expenses, liquidity and credit ratings;

increases in our fuel prices from adopting International Maritime Organization regulations that require the use of fuels with lower sulfur content for our ships;

changes in financing and operating costs, including changes in interest rates and food, payroll, port and security costs; our ability to implement our shipbuilding programs and ship repairs, maintenance and refurbishments, including ordering additional ships for our cruise brands from shipyards, on terms that are favorable or consistent with our expectations;

the continued strength of our cruise brands and our ability to implement our brand strategies;

additional risks associated with our international operations not generally applicable to our U.S. operations;

the pace of development in geographic regions in which we try to expand our business;

whether our future operating cash flow will be sufficient to fund future obligations and whether we will be able to obtain financing, if necessary, in sufficient amounts and on terms that are favorable or consistent with our expectations; our counterparties ability to perform;

continuing financial viability of our travel agent distribution system, air service providers and other key vendors and reductions in the availability of and increases in the pricing for the services and products provided by these vendors;

our decisions to self-insure against various risks or our inability to obtain insurance for certain risks at reasonable rates;

disruptions and other damages to our information technology networks and operations;

lack of continuing availability of attractive, convenient and safe port destinations; and risks associated with the DLC structure.

Forward-looking statements should not be relied upon as a prediction of actual results. Subject to any continuing obligations under applicable law or any relevant listing rules, we expressly disclaim any obligation to disseminate, after the date of this joint Quarterly Report on Form 10-Q, any updates or revisions to any such forward-looking statements to reflect any change in expectations or events, conditions or circumstances on which any such statements are based.

#### **Outlook for the Fourth Quarter of Fiscal 2010**

As of September 21, 2010, we said that we expected our fully diluted earnings per share for the fourth quarter of 2010 would be in the range of \$0.32 to \$0.36. Our guidance was based on fuel prices of \$479 per metric ton for the 2010 fourth quarter. In addition, this guidance was also based on 2010 fourth quarter currency rates of \$1.27 to the euro and \$1.54 to sterling. The currency and fuel assumptions used in our guidance change daily and, accordingly, our forecasts change daily based on the changes in these two assumptions.

The above forward-looking statements involve risks and uncertainties. Various factors could cause our actual results to differ materially from those expressed above including, but not limited to, economic and business conditions, foreign currency exchange rates, fuel prices, adverse weather conditions, spread of contagious diseases, regulatory changes, geopolitical and other factors that could adversely impact our revenues, costs and expenses. You should read the above forward-looking statement together with the discussion of these and other risks and uncertainties under Cautionary Note Concerning Factors That May Affect Future Results.

#### **Critical Accounting Estimates**

### **Asset Impairments**

We believe the estimated fair value for each of our reporting units that carry goodwill significantly exceeds the carrying value of their allocated net assets, except for Ibero. At July 31, 2010, Ibero s estimated fair value only exceeded its carrying value by 24%, or \$141 million. We performed a sensitivity analysis to identify the magnitude of the changes to Ibero s principal discounted cash flow assumptions that would eliminate this excess. Based on this analysis, relatively minor changes to these assumptions would lead to an Ibero impairment.

Given the weakness of the Spanish economy and its impact on the vacation industry, it is possible that Ibero s goodwill, which was \$152 million at July 31, 2010, could become impaired in the future if the Spanish vacation industry does not recover enough to enable Ibero to increase its cruise pricing. The recoverability of Ibero s goodwill is not without doubt because it is difficult to predict the timing of the resurgence of the Spanish economy and its vacation industry.

We also believe that our trademarks estimated fair values significantly exceed their carrying values. See Note 7 in the accompanying consolidated financial statements for additional discussion of goodwill and trademark impairment reviews.

For a further discussion of our critical accounting estimates, see Management s Discussion and Analysis of Financial Condition and Results of Operations, which is included in Carnival Corporation & plc s 2009 joint Annual Report on Form 10-K.

#### **Seasonality and Expected Capacity Growth**

Our revenues from the sale of passenger tickets are seasonal. Historically, demand for cruises has been greatest during our third fiscal quarter, which includes the Northern Hemisphere summer months. This higher demand during the third quarter results in higher net revenue yields (see Key Performance Non-GAAP Financial Indicators ) and, accordingly, the largest share of our operating income is earned during this period. The seasonality of our results is increased due to ships being taken out of service for maintenance, which we schedule during non-peak demand periods. In addition, substantially all of Holland America Princess Alaska Tours revenue and net income is generated from May through September in conjunction with the Alaska cruise season. Finally, the seasonality of our results will continue to increase as we expand our European brands, which tend to be more seasonal, and because our North American brands have recently become even more seasonal.

The year-over-year percentage increase in our ALBD capacity for the fourth quarter of fiscal 2010 is currently expected to be 5.8%. Our annual ALBD capacity increase for fiscal 2010, 2011, 2012 and 2013 is currently expected to be 7.4%, 5.4%, 4.4% and 3.9%, respectively. The above percentage increases result primarily from contracted new ships entering service and exclude any unannounced future ship orders, acquisitions, retirements, charters or sales. Accordingly, the scheduled withdrawal from service of P&O Cruises *Artemis* in April 2011 has been reflected in these percentages.

#### **Selected Cruise and Other Information**

Selected cruise and other information was as follows:

		Three Months Ended August 31,		Nine Months Ended August 31,	
	2010	2009	2010	2009	
Passengers carried (in thousands)	2,617	2,485	6,888	6,383	
Occupancy percentage (a)	111.1%	111.4%	106.2%	106.4%	
Fuel consumption (metric tons in thousands)	838	807	2,473	2,359	
Fuel cost per metric ton (b)	\$ 473	\$ 405	\$ 489	\$ 330	
Currencies					
U.S. dollar to 1	\$ 1.27	\$ 1.41	\$ 1.32	\$ 1.37	
U.S. dollar to £1	\$ 1.52	\$ 1.64	\$ 1.54	\$ 1.53	

- (a) In accordance with cruise industry practice, occupancy is calculated using a denominator of two passengers per cabin even though some cabins can accommodate three or more passengers. Percentages in excess of 100% indicate that on average more than two passengers occupied some cabins.
- (b) Fuel cost per metric ton is calculated by dividing the cost of fuel by the number of metric tons consumed.

Three Months Ended August 31, 2010 ( 2010 ) Compared to the Three Months Ended August 31, 2009 ( 2009 )

### Revenues

Over 76% of 2010 total revenues are comprised of cruise passenger ticket revenues. Cruise passenger ticket revenues increased by \$272 million, or 8.8%, to \$3.4 billion in 2010 from \$3.1 billion in 2009. This increase was caused by our 6.2% capacity increase in ALBDs, which accounted for \$194 million, and the significant recovery in overall cruise ticket pricing. Our capacity increased 3.7% for our North American cruise brands and 7.9% for our European cruise brands in 2010 compared to 2009, as we continue to implement our strategy of expanding in the European cruise marketplace. Our 2010 cruise passenger ticket revenue increase was partially offset by the impacts of a stronger U.S. dollar against the euro and sterling compared to 2009, which accounted for \$135 million, and lower air transportation revenues due to fewer guests purchasing their air travel through us (see Key Performance Non-GAAP Financial Indicators ).

The remaining 24% of 2010 revenues is principally comprised of onboard and other cruise revenues, which increased by \$22 million, or 2.7%, to \$847 million in 2010 from \$825 million in 2009. This increase was caused by our 6.2% capacity increase in ALBDs, which accounted for \$52 million, partially offset by the impacts of the stronger U.S. dollar against the euro and sterling, which accounted for \$23 million. Onboard and other revenues included concession revenues of \$288 million in 2010 and \$277 million in 2009.

#### **Costs and Expenses**

Operating costs and expenses increased \$62 million, or 2.8%, to \$2.3 billion in 2010 from \$2.2 billion in 2009. This increase was primarily caused by our 6.2% capacity increase in ALBDs, which accounted for \$130 million, \$57 million of higher fuel prices and the \$41 million MNOPF expense. These cost increases were partially offset by the benefits from cost reduction programs and economies of scale, the impacts of the stronger U.S. dollar against the euro and sterling, which accounted for \$64 million, and lower air transportation costs due to fewer guests purchasing their air travel through us.

Selling and administration expenses of \$381 million were flat in 2010 compared to 2009 despite our 6.2% capacity increase in ALBDs. This increase in capacity was substantially all offset by the benefits from economies of scale and cost reduction programs and the impacts of a stronger U.S. dollar against the euro and sterling.

Depreciation and amortization expense increased \$19 million, or 5.7%, to \$355 million in 2010 from \$336 million in 2009, caused by \$20 million from our 6.2% capacity increase in ALBDs through the addition of new ships, and additional ship improvement expenditures, partially offset by the impacts of a stronger U.S. dollar against the euro and sterling.

Our total costs and expenses as a percentage of revenues decreased to 68.3% in 2010 from 71.1% in 2009.

#### **Operating Income**

Our operating income increased \$206 million, or 17.2%, to \$1.4 billion in 2010 from \$1.2 billion in 2009 primarily because of the reasons discussed above.

#### **Income Taxes**

Income tax expense decreased \$14 million to \$10 million in 2010 from \$24 million in 2009, primarily because of an Italian investment incentive income tax benefit of \$12 million in 2010.

### **Key Performance Non-GAAP Financial Indicators**

ALBDs is a standard measure of passenger capacity for the period, which we use to perform rate and capacity variance analyses to determine the main non-capacity driven factors that cause our cruise revenues and expenses to vary. ALBDs assume that each cabin we offer for sale accommodates two passengers and is computed by multiplying passenger capacity by revenue-producing ship operating days in the period.

We use net cruise revenues per ALBD ( net revenue yields ), net cruise costs per ALBD and net cruises costs excluding fuel per ALBD as significant non-GAAP financial measures of our cruise segment financial performance. These measures enable us to separate the impact of predictable capacity changes from the more unpredictable rate changes that affect our business. We believe these non-GAAP measures provide a better gauge to measure our revenue and cost performance instead of the standard U.S. GAAP-based financial measures.

Net revenue yields are commonly used in the cruise industry to measure a company s cruise segment revenue performance and for revenue management purposes. We use net cruise revenues rather than gross cruise revenues to calculate net revenue yields. We believe that net cruise revenues is a more meaningful measure in determining revenue yield than gross cruise revenues because it reflects the cruise revenues earned net of our most significant variable costs, which are travel agent commissions, costs of air and other transportation, certain other variable direct costs associated with onboard and other revenues and credit card fees. Substantially all of our remaining cruise costs are largely fixed, except for the impact of changing prices, once our ship capacity levels have been determined.

Net cruise costs per ALBD and net cruise costs excluding fuel per ALBD are the most significant measures we use to monitor our ability to control our cruise segment costs rather than gross cruise costs per ALBD. We exclude the same variable costs that are included in the calculation of net cruise revenues to calculate net cruise costs with and without fuel to avoid duplicating these variable costs in these three non-GAAP financial measures.

In addition, because a significant portion of our operations utilize the euro, sterling and Australian dollar to measure their results and financial condition, the translation of those operations to our U.S. dollar reporting currency results in decreases in reported U.S. dollar revenues and expenses if the U.S. dollar strengthens against these foreign currencies and increases in reported U.S. dollar revenues and expenses if the U.S. dollar weakens against these foreign currencies. Accordingly, we also monitor and report our three non-GAAP financial measures assuming the 2010 periods—currency exchange rates have remained constant with the 2009 periods—rates, or on a constant dollar basis, in order to remove the impact of changes in exchange rates on our non-U.S. dollar functional currency cruise operations. We believe that this is a useful measure since it facilitates a comparative view of the growth of our business in a fluctuating currency exchange rate environment.

There are no specific rules for determining our non-GAAP current and constant dollar financial measures and, accordingly, it is possible that they may not be exactly comparable to the like-kind information presented by other cruise companies, which is a potential risk associated with using these measures to compare us to other cruise companies.

Gross and net revenue yields were computed by dividing the gross and net revenues, without rounding, by ALBDs as follows:

	Three Months Ended August 31,							
			2010					
	Constant							
	2010	Dollar		2009				
	(in milli	ons, exce	pt ALBDs and	d yields)				
Cruise revenues								
Passenger tickets	\$ 3,377	\$	3,512	\$	3,105			
Onboard and other	847		870		825			

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Gross cruise revenues		4,224		4,382		3,930
Less cruise costs Commissions, transportation and other		(517)		(542)		(515)
Onboard and other		(131)		(134)		(131)
Net cruise revenues	\$	3,576	\$	3,706	\$	3,284
ALBDs	17	,255,120	17	,255,120	16	,241,798
Gross revenue yields	\$	244.83	\$	253.99	\$	241.99
Net revenue yields	\$	207.23	\$	214.80	\$	202.21

Gross cruise costs, net cruise costs and net cruise costs excluding fuel per ALBD were computed by dividing the gross cruise costs, net cruise costs and net cruise costs excluding fuel, without rounding, by ALBDs as follows:

#### Three Months Ended August 31, 2010 Constant 2010 Dollar 2009 (in millions, except ALBDs and costs per ALBD) Cruise operating expenses 2,160 2,224 \$ 2.081 Cruise selling and administrative expenses 373 384 372 2,533 2,608 2,453 Gross cruise costs Less cruise costs included in net cruise revenues Commissions, transportation and other (517)(542)(515)Onboard and other (131)(134)(131)1,885 1,807 Net cruise costs 1,932 Less fuel (396)(396)(327)Net cruise costs excluding fuel 1,489 1,536 1,480 **ALBDs** 17,255,120 17,255,120 16,241,798 146.84 151.07 Gross cruise costs per ALBD 151.15 Net cruise costs per ALBD \$ 109.24 \$ 111.96 \$ 111.29 Net cruise costs excluding fuel per ALBD \$ 86.28 \$ 89.00 91.16 \$

Net cruise revenues increased \$292 million, or 8.9%, to \$3.6 billion in 2010 from \$3.3 billion in 2009. This was caused by a 6.2% increase in constant dollar net revenue yields, which accounted for \$217 million (gross revenue yields increased 1.2%), and our 6.2% capacity increase in ALBDs, which accounted for \$205 million, partially offset by the impacts of a stronger U.S. dollar against the euro and sterling, which accounted for \$130 million. The 6.2% increase in net revenue yields on a constant dollar basis was comprised of an 8.0% increase in passenger ticket yields and flat onboard and other revenue yields. The 8.0% increase in passenger ticket yields was driven by stronger North American brand yields, combined with flat European brand yields. Gross cruise revenues increased \$294 million, or 7.5%, to \$4.2 billion in 2010 from \$3.9 billion in 2009 for largely the same reasons as discussed above for net cruise revenues, partially offset by lower air transportation revenues.

Net cruise costs increased \$78 million, or 4.3%, to \$1.9 billion in 2010 from \$1.8 billion in 2009. This was caused by our 6.2% capacity increase in ALBDs, which accounted for \$113 million, and a 0.6% increase in constant dollar net cruise costs per ALBD, which accounted for \$12 million (gross cruise costs per ALBD decreased 2.8%), partially offset by the impacts of a stronger U.S. dollar against the euro and sterling, which accounted for \$47 million. Net cruise costs per ALBD on a constant dollar basis was impacted by a 17% increase in fuel prices, which accounted for \$57 million. Net cruise costs excluding fuel per ALBD as measured on a constant dollar basis decreased 2.4% in 2010 compared to 2009, which was primarily due to the benefits from cost reduction

programs and economies of scale and a \$17 million litigation settlement gain related to *Queen Mary 2 s* propulsion pods, partially offset by the MNOPF expense. On a constant dollar basis, net cruise costs per ALBD excluding fuel, the MNOPF expense and the litigation settlement gain, decreased 4.0% in 2010 compared to 2009. Gross cruise costs increased \$80 million, or 3.3%, to \$2.5 billion in 2010 from \$2.4 billion in 2009 for largely the same reasons as discussed above, partially offset by lower air transportation costs.

Nine Months Ended August 31, 2010 ( 2010 ) Compared to the Nine Months Ended August 31, 2009 ( 2009 )

#### Revenues

Over 76% of 2010 total revenues are comprised of cruise passenger ticket revenues. Cruise passenger ticket revenues increased by \$596 million, or 7.9%, to \$8.2 billion in 2010 from \$7.6 billion in 2009. This increase was caused by our 7.9% capacity increase in ALBDs, which accounted for \$601 million, and the recovery in overall cruise ticket pricing. Our capacity increased 4.2% for our North American cruise brands and 11.7% for our European cruise brands in 2010 compared to 2009, as we continue to implement our strategy of expanding in the European cruise marketplace. Our 2010 cruise passenger ticket revenue increase was partially offset by lower air transportation revenues from fewer guests purchasing their air travel through us, and the impacts from cruise vacation disruptions caused by the volcanic ash from Iceland and the earthquake in Chile (see Key Performance Non-GAAP Financial Indicators ).

The remaining 24% of 2010 total revenues is principally comprised of onboard and other cruise revenues, which increased by \$181 million, or 8.5%, to \$2.3 billion in 2010 from \$2.1 billion in 2009. This increase was driven primarily by our 7.9% capacity increase in ALBDs, which accounted for \$169 million. Onboard and other revenues included concession revenues of \$717 million in 2010 and \$651 million in 2009.

### **Costs and Expenses**

Operating costs and expenses increased \$519 million, or 8.7%, to \$6.5 billion in 2010 from \$6.0 billion in 2009. This increase was primarily caused by our 7.9% capacity increase in ALBDs, which accounted for \$458 million, \$394 million of higher fuel prices and the \$41 million MNOPF expense. These cost increases were partially offset by the benefits from cost reduction programs and economies of scale, lower air transportation costs due to fewer guests purchasing their air travel through us, and \$61 million of gains recognized from the sale of P&O Cruises *Artemis* and the litigation settlement.

Selling and administration expenses of \$1.2 billion were flat in 2010 compared to 2009 despite our 7.9% capacity increase in ALBDs. This increase in capacity was substantially all offset by the benefits from economies of scale and cost reduction programs.

Depreciation and amortization expense increased \$85 million, or 8.8%, to \$1.0 billion in 2010 from \$964 million in 2009, driven by \$74 million from our 7.9% capacity increase in ALBDs through the addition of new ships, and additional ship improvement expenditures.

Our total costs and expenses as a percentage of revenues were 81.3% for both 2010 and 2009.

### **Operating Income**

Our operating income increased \$146 million, or 7.8%, to \$2.0 billion in 2010 from \$1.9 billion in 2009 primarily because of the reasons discussed above.

### **Income Taxes**

Income taxes changed \$14 million to an income tax benefit of \$6 million in 2010 from an income tax expense of \$8 million in 2009, primarily because of the Italian investment incentive income tax benefit of \$30 million in 2010, partially offset by a \$14 million income tax benefit in 2009 related to changes in uncertain income tax position liabilities.

### **Key Performance Non-GAAP Financial Indicators**

Gross and net revenue yields were computed by dividing the gross and net revenues, without rounding, by ALBDs as follows:

Nine Months Ended August 31, 2010

Constant

2010 Dollar 2009