NOMURA HOLDINGS INC Form 6-K November 29, 2010 Table of Contents

FORM 6-K

U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of

the Securities Exchange Act of 1934

Commission File Number: 1-15270

Supplement for the month of November 2010.

NOMURA HOLDINGS, INC.

(Translation of registrant s name into English)

9-1, Nihonbashi 1-chome

Chuo-ku, Tokyo 103-8645

Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.						
Form 20-F <u>X</u> Form 40-F						
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):						
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):						

Information furnished on this form:

EXHIBIT

Exhibit Number

- 1. (English Translation) Quarterly Securities Report Pursuant to the Financial Instruments and Exchange Act for the Six Months Ended September 30, 2010
- Capitalization and Indebtedness as of September 30, 2010 and Ratio of Earnings to Fixed Charges and Computation Thereof for the Six Months Ended September 30, 2010

The registrant hereby incorporates Exhibits 1 and 2 to this report on Form 6-K by reference (i) in the prospectus that is part of Registration Statement on Form F-3 (Registration No. 333-169682) of the registrant and Nomura America Finance, LLC, filed with the Securities and Exchange Commission on September 30, 2010 and (ii) in the prospectus that is part of the Registration Statement on Form F-3, as amended (Registration No. 333-165049) of the registrant, filed with the Securities and Exchange Commission on February 24, 2010.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NOMURA HOLDINGS, INC.

Date: November 29, 2010 By: /s/ Shinji Iwai

Shinji Iwai

Senior Managing Director

Quarterly Securities Report Pursuant to the Financial Instruments and Exchange Act for the Six Months Ended September 30, 2010

Items included in the Quarterly Securities Report

PART I Corporate Information	Page
Item 1. Information on the Company and Its Subsidiaries and Affiliates	1
1. Selected Financial Data 2. Business Overview 3. Subsidiaries and Affiliates 4. Employees	1 1
Item 2. Operating and Financial Review	2
1. Risk Factors 2. Significant Contracts 3. Operating, Financial and Cash Flows Analysis	2 2 2
Item 3. Property, Plant and Equipment	
Item 4. Company Information	15
 Share Capital Information Share Price History Directors and Senior Management 	15 60
Item 5. Financial Information	61
Preparation Method of Consolidated Financial Statements and Quarterly Review Certificate	61
1. Consolidated Financial Statements	62
(1) Consolidated Balance Sheets (UNAUDITED) (2) Consolidated Statements of Operations (UNAUDITED) (3) Consolidated Statements of Changes in Equity (UNAUDITED) (4) Consolidated Statements of Comprehensive Income (UNAUDITED) (5) Consolidated Statements of Cash Flows (UNAUDITED) Notes to the Consolidated Financial Statements (UNAUDITED)	62 64 66 67 68 69
2. Other	127
PART II Information on Guarantor of the Company	
Quarterly Review Report of Independent Accountants	128
Confirmation Letter	130

Note: Translations for the underlined items are attached to this form as below.

Part I Corporate Information

Item 1. Information on the Company and Its Subsidiaries and Affiliates

1. Selected Financial Data

		Six months ended September 30, 2009	Six months ended September 30, 2010	Three months ended September 30, 2009	Three months ended September 30, 2010	Year ended March 31, 2010
Revenue	(Mil yen)	719,065	634,434	355,470	320,418	1,356,751
Net revenue	(Mil yen)	598,384	535,447	300,025	275,623	1,150,822
Income before income taxes	(Mil yen)	58,713	28,068	27,292	21,598	105,247
Net income attributable to Nomura Holdings,						
Inc. (NHI) shareholders	(Mil yen)	39,135	3,373	27,715	1,051	67,798
Total equity	(Mil yen)			1,627,040	2,060,674	2,133,014
Total assets	(Mil yen)			27,661,398	34,296,293	32,230,428
Total NHI shareholders equity per share	(Yen)			580.96	569.97	579.70
Net income attributable to NHI shareholders						
per share basic	(Yen)	14.70	0.92	10.22	0.29	21.68
Net income attributable to NHI shareholders						
per share diluted	(Yen)	13.38	0.92	8.87	0.29	21.59
Total NHI shareholders equity as a percentage						
of total assets	(%)			5.8	6.0	6.6
Cash flows from operating activities	(Mil yen)	(608,289)	(1,095,530)			(1,500,770)
Cash flows from investing activities	(Mil yen)	(114,381)	(205,082)			(269,643)
Cash flows from financing activities	(Mil yen)	610,624	838,588			2,176,530
Cash and cash equivalents at end of the period	(Mil yen)			508,434	534,904	1,020,647
Number of employees				25,917	27,429	26,374

- 1 The selected consolidated financial data are stated in accordance with the generally accepted accounting principles in the United States of America (U.S. GAAP).
- 2 Total NHI shareholders equity per share and Total NHI shareholders equity as a percentage of total assets are calculated using the U.S. GAAP based Total NHI shareholders equity.
- 3 Taxable transactions relating to the consumption tax and local consumption tax are not included.
- 4 As the quarterly consolidated financial statements have been prepared, selected financial data on the Company are not disclosed.

2. Business Overview

There was no significant change for the business of Nomura Holdings, Inc. (Company) and its 665 consolidated subsidiaries (collectively referred to as Nomura , we , our , or us) for the three months ended September 30, 2010. The consolidated subsidiaries included variable interest entities which were newly consolidated by the adoption of Accounting Standards Update (ASU) No. 2009-17, *Consolidations (Topic 810): Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities*, (ASU 2009-17) from the first quarter commencing on April 1, 2010. See Item 5. Financial Information. 1. Consolidated Financial Statements, Note 2. *New accounting pronouncements recently adopted and future accounting developments* for further information.

There were 16 affiliated companies which were accounted for by the equity method as of September 30, 2010.

4. Employees

Number of employees on consolidation as of September 30, 2010

27,429 (4,232)

The number of employees presented above represents full-time employees. The figure in parentheses represents average number of part-time employees during the current quarterly period who have not been included in the number of full-time employees.

1

Item 2. Operating and Financial Review

1. Risk Factors

There is no significant change in our Risk Factors for the three months ended September 30, 2010.

2. Significant Contracts

Not applicable.

3. Operating, Financial and Cash Flows Analysis

(1) Operating Results

Nomura reported net revenue of \$275.6 billion, non-interest expenses of \$254.0 billion, income before income taxes of \$21.6 billion, and net income attributable to NHI shareholders of \$1.1 billion for the three months ended September 30, 2010.

The breakdown of Net revenue and Non-interest expenses on the consolidated statements of operations are as follows.

	Millions of yen		
			months ended
	September 30, 2009	Septen	nber 30, 2010
Commissions	¥ 95,438	¥	83,520
Brokerage commissions	49,091		41,181
Commissions for distribution of investment trust	41,325		36,119
Other	5,022		6,220
Fees from investment banking	15,580		24,892
Underwriting and distribution	10,603		18,754
M&A / financial advisory fees	4,902		5,734
Other	75		404
Asset management and portfolio service fees	34,016		33,712
Asset management fees	30,634		30,523
Other	3,382		3,189
Net gain on trading	148,487		102,993
Gain (loss) on private equity investments	2,033		(963)
Net interest	(1,884)		25,165
Gain (loss) on investments in equity securities	(2,308)		(5,685)
Other	8,663		11,989
Net revenue	¥ 300,025	¥	275,623

	Millions of yen			
	Three months ended	months ended		
	September 30, 2009	Septer	nber 30, 2010	
Compensation and benefits	¥ 146,633	¥	126,694	
Commissions and floor brokerage	21,706		21,357	
Information processing and communications	43,924		46,662	
Occupancy and related depreciation	22,598		23,086	
Business development expenses	6,380		6,780	
Other	31,492		29,446	
Non-interest expenses	¥ 272,733	¥	254,025	

Business Segment Information

Results by business segment are noted below. In April 2010, we established the Wholesale Division, encompassing the operations previously conducted by the Global Markets, the Investment Banking and the Merchant Banking divisions. Also we realigned our reportable segments to reflect how we operate and manage our business. Accordingly, our operating management and management reporting are prepared based on the Retail, the Wholesale and the Asset Management segments. We disclose business segment information in accordance with this structure from the first quarter commencing on April 1, 2010.

Reconciliations of *Net revenue* and *Income (loss) before income taxes* on segment results of operations and the consolidated statements of operations are set forth in Item 5. Financial Information, 1. Consolidated Financial Statements, Note 13. *Segment and geographic information*.

Net revenue

	Millio	Millions of yen			
	Three months ended				
	• .	September 30, 2009 September			
Retail	¥ 93,150	¥	87,753		
Asset Management	16,467		19,304		
Wholesale	199,304		163,405		
Other (Incl. elimination)	(7,056)		10,133		
Total	¥ 301,865	¥	280,595		

Non-interest expenses

1	Millions of yen			
	Three			
	month ended	Three	months ended	
	September 30, 2009		nber 30, 2010	
Retail	¥ 66,796	¥	64,975	
Asset Management	11,994		14,083	
Wholesale	161,110		155,764	
Other (Incl. elimination)	32,833		19,203	
Total	¥ 272,733	¥	254,025	

Income (loss) before income taxes

	Millio	Millions of yen			
	Three month ended	Three	months ended		
	September 30, 2009	September 30, 2010			
Retail	¥ 26,354	¥	22,778		
Asset Management	4,473		5,221		
Wholesale	38,194		7,641		
Other (Incl. elimination)	(39,889)		(9,070)		
Total	¥ 29,132	¥	26,570		

Certain prior period amounts have been reclassified to conform to the current quarter presentation.

3

Retail

Net revenue was ¥87.8 billion. Ongoing yen appreciation and directionless stock market led to subdued client activity in the current difficult market. Non-interest expenses were ¥65.0 billion and income before income taxes was ¥22.8 billion. Retail client assets were ¥68.1 trillion as of September 30, 2010, a ¥0.3 trillion decrease from June 30, 2010, due primarily to a decrease of equity securities.

Asset Management

Net revenue was ¥19.3 billion. Non-interest expenses were ¥14.1 billion and income before income taxes was ¥5.2 billion. Assets under management were ¥23.3 trillion as of September 30, 2010, a ¥1.1 trillion increase from June 30, 2010, due primarily to inflows to investment trusts and contributions to overseas investment advisory business.

Wholesale

Net revenue was ¥163.4 billion, due primarily to the decreases in trading revenue. Non-interest expenses were ¥155.8 billion and income before income taxes was ¥7.6 billion.

Global Market

	Millio	Millions of yen			
	Three months ended September 30, 2009		months ended mber 30, 2010		
Net revenue	¥ 174,499	¥	144,359		
Non-interest expenses	127,845		123,239		
Income (loss) before income taxes	¥ 46,654	¥	21,120		

Net revenue was ¥144.4 billion, due primarily to the decreases in trading revenue, despite the increases in the stock and bond related transactions with customers. Non-interest expenses were ¥123.2 billion and income before income taxes was ¥21.1 billion.

Investment Banking

	Millions of yen			
	Three months ended	months ended		
	September 30, 2009	nber 30, 2010		
Investment Banking (Gross)	¥ 33,163	¥	39,712	
Allocation to other divisions	(12,218)		(18,652)	
Investment Banking (Net)	20,945		21,060	
Other	3,860	(2,01		
Net revenue	24,805		19,046	
Non-interest expenses	33,265 32			
Income (loss) before income taxes	¥ (8,460)	¥	(13,479)	

Net revenue was ¥19.0 billion. The underwriting and M&A related business provided expected performance levels while the Other provided underperformance level. Non-interest expenses were ¥32.5 billion and loss before income taxes was ¥13.5 billion.

Other Operating Results

Other operating results include net gain (loss) related to economic hedging transactions, realized gain (loss) on investments in equity securities held for operating purposes, equity in earnings of affiliates, corporate items, and other financial adjustments. Other operating results for the three months ended September 30, 2010 include the losses from changes in the fair value of the financial liabilities, for which the fair value option was elected, attributable to the change in Nomura s creditworthiness, of \$3.1 billion, the negative impact of its own creditworthiness on derivative liabilities, which resulted in loss of \$2.5 billion. Net revenue was \$10.1 billion, non-interest expenses were \$19.2 billion and loss before income taxes was \$9.1 billion for the three months ended September 30, 2010.

Geographic Information

Please refer to Item 5. Financial Information, 1. Consolidated Financial Statements, Note 13. Segment and geographic information for net revenue and income (loss) before income taxes by geographic region.

Cash Flow Information

Please refer to (5) Liquidity and Capital Resource .

4

- (2) Assets and Liabilities Associated with Investment and Financial Services Business
- 1) Exposure to Certain Financial Instruments and Counterparties

Challenging market conditions continue to impact numerous products including securitization products and leveraged finance which we have certain exposures. We also have exposures to Special Purpose Entities (SPEs) and monoline insurers in the normal course of business.

Securitization Products

Our exposure to securitization products mainly consists of commercial mortgage-backed securities (CMBS), residential mortgage-backed securities (RMBS), and commercial real estate-backed securities. We hold these securitization products in connection with securitization, financing, trading and other activities. The following table provides a summary of our exposure to securitization products by geographic location of the underlying collateral as of September 30, 2010.

	Millions of yen					
	September 30, 2010					
	Japan Asia Europe America					
Commercial mortgage-backed securities (CMBS)	¥ 4,150	¥	¥ 12,955	¥ 60,121	¥ 77,226	
Residential mortgage-backed securities (RMBS)	14,088		32,338	304,746	351,172	
Commercial real estate-backed securities	31,862				31,862	
Other securitization products	34,559	636	16,542	110,997	162,734	
Total	¥ 84,659	¥ 636	¥ 61,835	¥ 475,864	¥ 622,994	

- (1) The balances shown exclude those for which we transferred financial assets to securitization vehicles where such transfers were accounted for as secured financing rather than sale under Accounting Standards Codification (ASC) 860, Transfers and Servicing (ASC 860), and in which we have no continuing economic exposure.
- (2) We have \(\frac{\pmathbf{x}}{31,743}\) million exposure, as whole loans and commitments, to U.S. CMBS-related business as of September 30, 2010.
- (3) The balance excludes mortgage pass-through securities and U.S. government guaranteed collateralized mortgage obligations (CMO). The following table provides our exposure to CMBS by geographical region and external credit rating of the underlying collateral as of September 30, 2010.

		Millions of yen							
				Septe	ember 30, 20	010			
	AAA	AA	A	BBB	BB	В	Not rated	GNMA ⁽¹⁾	Total
Japan	¥ 1,244	¥ 949	¥	¥ 418	¥ 234	¥	¥ 1,305	¥	¥ 4,150
Europe	1,834	4,352	1,178	1,060	1,132	1,433	1,966		12,955
Americas	17,266	9,750	14,717	9,641	2,343	606	5,598	200	60,121
Total	¥ 20,344	¥ 15,051	¥ 15,895	¥ 11,119	¥ 3,709	¥ 2,039	¥ 8,869	¥ 200	¥ 77,226

- (1) GNMA refers to Government National Mortgage Association.
- (2) Rating based on the lowest rating given by Standard & Poor s, Moody s Investors Service, Fitch Ratings Ltd., Japan Credit Rating Agency, Ltd., or Rating and Investment Information, Inc. as of September 30, 2010.

Table of Contents 14

5

Leveraged Finance

We provide loans to clients in connection with leveraged buy-outs and leveraged buy-ins. As this type of finance is usually provided through a commitment, we have both funded and unfunded exposures on these transactions.

The following table provides our exposure to leveraged finance by geographic location of the target company as of September 30, 2010.

		Millions of yen September 30, 2010		
	Funded	Unfunded	Total	
Japan	¥ 7,281	¥ 1,570	¥ 8,851	
Europe	63,706	2,803	66,509	
Total	¥ 70,987	¥ 4,373	¥ 75,360	

Special Purpose Entities

Our involvement with these entities includes structuring, underwriting, as well as, subject to prevailing market conditions distributing and selling debt instruments and beneficial interests issued by these entities. In the normal course of securitization and equity derivative activities business, we also act as transferor of financial assets to, and underwriter, distributor and seller of repackaged financial instruments issued by these entities. We retain, purchase and sell variable interests in SPEs in connection with our market-making, investing and structuring activities. Our other types of involvement with SPEs include guarantee agreements and derivative contracts.

For further discussion on Nomura s involvement with VIEs, see Item 5. Financial Information, 1. Consolidated Financial Statements, Note 6. Securitization and Variable Interest Entities (VIEs).

Exposure to Monoline Insurers (financial guarantors)

The following table provides our gross exposure, counterparty risk reserves and other adjustments, net exposure, and CDS protection to monoline insurers (financial guarantors) by credit rating of structured credit trading business of Global Markets in Europe. The table does not include the fully reserved or hedged exposures.

		Millions of U.S. dollars September 30, 2010 Counterparty Risk Reserves and			
	N. (1 1(2)	Gross	Other	Net	CDS
Monoline insurers by credit rating ⁽¹⁾	Notional ⁽²⁾	Exposure(3)	Adjustments	Exposure	Protection(4)(5)
Non-investment grade	\$ 5,833	\$ 1,728	\$ 1,390	\$ 338	\$ 55
Total	\$ 5,833	\$ 1,728	\$ 1,390	\$ 338	\$ 55

- (1) Rating based on the lower of either Standard & Poor s or Moody s Investors Service as of September 30, 2010.
- (2) The gross notional value of the credit derivative contract. There is no exposure related to U.S. RMBS as reference assets.
- (3) Gross exposure represents the estimated fair value prior to Counterparty Risk Reserves and Other Adjustments.
- (4) Notional less estimated fair value of CDS protection acquired against the monoline insurers.
- (5) Other than above, we also sell protection primarily to facilitate transactions for our clients referencing a basket of names including monoline insurers. As of September 30, 2010, our exposure arising from such trades was \$90 million.

In addition to the above derivatives exposure, we also had \$173 million of debt securities relating to mainly public utilities guaranteed by monoline insurers as of September 30, 2010. The estimated fair value of the wrap included in the carrying value of these debt securities is not significant.

2) Fair value of financial instruments

A significant amount of our financial assets and financial liabilities are carried at fair value, with changes in fair value recognized through the consolidated statements of operations on a recurring basis. Use of fair value is either specifically required under U.S. GAAP or we make an election to use fair value for certain eligible items under the fair value option.

Other financial assets and financial liabilities are carried at fair value on a nonrecurring basis, where the primary measurement basis is not fair value. Fair value is used in specific circumstances such as to measure impairment.

In accordance with ASC 820 Fair Value Measurements and Disclosures , all financial instruments measured at fair value have been categorized into a three-level hierarchy based on the transparency of inputs used to establish fair value.

The proportion of Level 3 financial assets within the financial assets measured at fair value (excluding derivatives assets) was 6% as of September 30, 2010.

Billions of yen September 30, 2010 Counterparty and Cash Collateral The proportion of Level 1 Level 2 Level 3 Netting Total Level 3 Financial Assets measured at Fair Value (Excluding derivative assets) ¥7,703 ¥ 6,394 ¥ 850 ¥ 14,947 Derivative, Assets 21.891 699 624 (21,536)1.678 Derivative, Liabilities 777 21,888 610 (21,534)1,741

Please refer to Item 5. Financial Information, 1. Consolidated Financial Statements, Note 3. Fair value of financial instruments for further information.

(3) Trading Activities

Assets and liabilities for trading purposes

Please refer to Item 5. Financial Information, 1. Consolidated Financial Statements, Note 3. *Fair value of financial instruments* and Note 4. *Derivative instruments and hedging activities* regarding to the balances of assets and liabilities for trading purposes.

Risk management of trading activity

We adopt Value at Risk (VaR) for measurement of market risk arising from trading activity.

1) Assumptions on VaR

2.33 standard deviations 99% confidence level

Holding period: One day

Consideration of correlation of price movement among the products

2) Records of VaR

	Billions of yen		
	September 30, 2010	March	1 31, 2010
Equity	¥ 2.2	¥	2.6
Interest rate	4.6		4.4
Foreign exchange	6.7		10.5
Sub-total	13.4		17.5
Diversification benefit	(4.0)		(5.0)
Value at Risk (VaR)	¥ 9.4	¥	12.5

		Billions of yen		
	Three mont	Three months ended September 30, 2010		
	Maximum	Minimum	Average	
Value at Risk (VaR)	¥ 10.5	¥ 8.6	¥ 9.5	

⁽⁴⁾ Qualitative Disclosures about Market Risk

1) Risk Management

Our group business activities are inherently subject to various risks. Managing those risks is an integral part of management s responsibilities to secure fiscal health as well as to contribute to the maintenance and expansion of corporate value. Our risk management framework and governance structure is intended to provide comprehensive controls, monitoring and reporting.

We established Structure for Ensuring Appropriate Business, which is a principle from the Board of Directors. Within this principle the Structure for Regulations and others regarding Management of Loss Risk was established and in accordance with these structures, we are constantly seeking to upgrade the risk management expertise and strengthen and enhance risk management capability.

2) Global Risk Management Structure

Governance

We have independent units responsible for appropriate financial resources allocation and risk management (i.e. Group Controllers Department, Group Financial Planning and Strategy Department, Group Treasury Department and Group Risk Management Department).

Within these units, the Group Risk Management Department assists the Chief Risk Officer (CRO) with implementing the risk management framework and supervising risks.

Risks are controlled through an enterprise-wide risk management framework, ensuring its adoption by the entire group, monitoring the appropriateness of the risk management framework, and measuring and analyzing the risks of the entire group. In particular, the Group Risk Management Department establishes and enhances all risk management policies and rules, gathers necessary information for risk management and implements risk management policies for global operations. The Group Risk Management Department reports ongoing risk status and the results of their analysis to senior management. These processes are audited regularly by the Nomura Group Internal Audit Department.

We have established two key Risk Management Committees at the group level. The Group Integrated Risk Management Committee (GIRMC) reports to the Board of Directors and Executive Management Board and discusses significant risk related matters including regulatory issues, matters related to Nomura s debt structure and capital policy, and implementation and updating of important risk management policies and procedures. The Global Risk Management Committee (GRMC) reports to the GIRMC. It has the delegated authority from the GIRMC to approve transactions with significant high risk profiles.

Definition and Types of Risk Managed

Risks are defined as i) potential erosion of the Nomura Group s capital base due to unexpected losses from business operations, ii) potential lack of access to funds due to deterioration of the Nomura Group s creditworthiness or deterioration in market conditions and iii) potential failure of revenues to cover expenses due to deterioration of earnings environment or deterioration of efficiency or effectiveness of business operations.

We classify the risks to be managed as follows.

Market Risk

Credit Risk

Country Risk

Operational Risk

System Risk

Liquidity Risk

Business Risk

We regard the risks measured comprehensively by quantitative methods as economic capital and use this as a principal reference for assessment of capital adequacy, capital allocation and calibration of quantitative risk appetite.

Risk Control

Our regional front office businesses play significant roles in day-to-day management of risk. These units are best placed to rapidly respond to changing market conditions and the needs of business in each region. However, risk is managed within limits and guidelines set by the Risk Management Division.

Risk Management Division is in charge of defining and embedding risk management policies and procedures and communicates key risks to senior management and the GIRMC on a regular basis.

9

Table of Contents

(5) Liquidity and Capital Resources

Liquidity

Overviews

We define liquidity risk as the potential inability to meet financial obligations as they become due. This risk could arise from an inability to access the secured or unsecured debt markets, a deterioration in our credit ratings, a failure to manage unplanned changes in funding requirements, a failure to liquidate assets quickly and with minimal loss in value, or changes in regulatory capital restrictions which may prevent the free flow of funds between different group entities. Liquidity risk could be due both to Nomura-specific and market wide events. Our primary liquidity objective is to ensure continuous liquidity across market cycles and periods of stress, and to ensure that all funding requirements and unsecured debt obligations that fall due within one year can be met without additional unsecured funding or forced liquidation of trading assets.

We have in place a number of liquidity policies designed to achieve our primary liquidity objective. These include (1) ensuring sufficient long term debt to meet our cash capital needs.; (2) maintenance of liquidity portfolios comprising cash and highly liquid unencumbered securities that can be converted into cash to meet our immediate liquidity requirements; (3) diversification of funding sources by currency, products, investor base and maturity in order to minimize reliance on any one source; (4) contingency funding plan and committed, unsecured credit facilities.

The Executive Management Board has the authority to make decisions concerning the group s liquidity management. The Chief Financial Officer (CFO) has operational authority and responsibility over the Nomura Group s liquidity management based on decisions made by the Executive Management Board. CFO and Global Treasury are responsible for monitoring and managing our liquidity in accordance with policies determined by the Executive Management Board or other decision making bodies.

- 1) Ensuring appropriate funding mix. We seek to maintain a surplus of long term debt and equity above the cash capital requirements of our assets. This enables us to fund the firm for periods of at least one year in a stress event, without needing to raise additional unsecured funding or forcing the liquidation of trading assets. The amount of liquidity required is based on an internal model which incorporates the following requirements.
 - i. Our ability to finance assets using secured funding, including repurchase agreements and securities lending transactions. The cash capital requirements are calculated using conservative estimates of the assets secured borrowing power in stressed scenarios.
 - ii. Goodwill and identifiable intangible assets, property, equipment and other illiquid assets.
 - iii. Collateral requirements on derivative contracts arising as a result of a two-notch downgrade in our credit rating. In addition, other unencumbered assets held at exchanges for chaining requirements are also funded with long-term liquidity.
 - iv. Commitments to lend to external counterparties based on the probability of drawdown.
- v. Capital or other forms of financing in our regulated subsidiaries that is in excess of their long-term cash capital requirements. Our internal model is calculated at the group company level in order to take into account legal, regulatory and tax restrictions that may impact the transfer of liquidity among group companies.

10

Table of Contents

- 2) Diversify unsecured funding sources. We seek to reduce refinancing risk through diversification of our funding sources. We diversify funding by product, investor and market in order to reduce our reliance on any one funding source. We benefit by distributing a significant portion of our debt through our retail and institutional sales force to a diversified global investor base.
- 3) Unsecured Funding Management. We manage the overall level of unsecured funding and set the internal limits on the additional amount of unsecured funding available across the Company. The availability of unsecured funding is set by the Executive Management Board, and monitored closely by Global Treasury.
- 4) Maintain Liquidity Portfolios. To ensure a readily available source of liquidity, we have structured our liquidity portfolio under the assumption that in certain instances, legal and regulatory requirements can restrict the flow of funds between entities in our consolidated group, and funds or securities might not freely move among us.

We maintain a liquidity portfolio at Nomura Holdings, Inc. and group companies in the form of cash and highly liquid, unencumbered securities that may be sold or pledged to provide liquidity.

The size and structure of our liquidity portfolio takes into account immediate cash requirements arising from:

- i. Upcoming maturities of unsecured debt (maturities less than 1 year)
- ii. Potential buybacks of our outstanding debt
- iii. Loss of secured funding lines particularly for less liquid assets, over and above our cash capital estimates
- iv. Normal business volatility
- v. Cash and collateral outflows in the event of a stress event

The model we use takes into consideration of the requirement previously discussed. We constantly evaluate and modify our liquidity risk assumptions based on regulatory and market changes.

5) Maintain Committed Bank Facilities. In addition to our liquidity portfolio, we maintain undrawn committed facilities with a group of globally recognized banks in order to provide contingent financing sources. We have structured the facilities to ensure that the maturity dates of these facilities are evenly distributed throughout the year in order to prevent excessive maturities of facilities in any given period. Whilst the ability to borrow under these facilities is subject to customary lending conditions and covenants, we do not believe that any of the covenant requirements will impair our ability to draw these facilities. We do not take these funding sources into consideration of our internal model to be more conservative, but maintain the access to those sources. We may occasionally test the effectiveness of our drawdown procedures.

11

Table of Contents

6) Maintenance and testing our Contingency Funding Plan (CFP). We have developed a detailed contingency funding plan. As part of the CFP, we have developed an approach for analyzing and specifying the extent of any liquidity events. This allows us to estimate the likely impact of both a Nomura-specific and market-wide crises; and specifies the immediate action to be taken to mitigate any risk. The CFP lists details of key internal and external parties to be contacted and the processes by which information is to be disseminated. The CFP has been developed at the legal entity level in order to capture specific cash requirements at the local level it assumes that the parent company does not have access to cash that may be trapped at the subsidiary level due to regulatory, legal or tax constraints. We periodically test the effectiveness of our funding plans for different Nomura specific events and market-wide events. We also have access to operations at central banks such as Bank of Japan and European Central Bank, which provide financing against various types of securities. These operations are accessed in the normal course of business and are important tools in mitigating contingent risk from market disruptions.

Since November 2009, we have revised the CFP to further integrate liquidity risk control into our comprehensive risk management strategy and to enhance the quantitative aspects of our liquidity risk control procedures. Under the revised CFP, we monitor our liquidity based on an internal model which simulates changes in cash outflow under specified stress scenarios. Such stress scenarios are in turn tailored to the liquidity requirements in view of the risk appetite formulated by the Global Integrated Risk Management Committee, our risk management body functioning under the supervision of the Board of Directors and the Executive Management Board. Where the liquidity requirements are not met as a result of the stress test, the CFP specifies an action plan depending on the nature of the contingency.

Cash Flow

Cash and cash equivalents balance as of September 30, 2010 and as of September 30, 2009 were ¥534.9 billion and ¥508.4 billion respectively. Cash flows from operating activities for the three months ended September 30, 2010 were inflows of ¥443.7 billion mainly due to the movement of *Trading assets* and *Trading liabilities* and those for September 30, 2009 were outflows of ¥349.2 billion mainly due to the movement of *Securities borrowed and Securities loaned*. Cash flows from investing activities for the three months ended September 30, 2010 were outflows of ¥113.7 billion mainly due to an increase in purchases of *Office buildings, land, equipment and facilities* and *Non-trading debt securities* and those for September 30, 2009 were outflows of ¥19.8 billion mainly due to an increase in purchases of *Office buildings, land, equipment and facilities*. Cash flows from financing activities for the three months ended September 30, 2010 were outflows of ¥455.0 billion mainly due to a decrease in *Borrowings* and those for September 30, 2009 were inflows of ¥360.2 billion mainly due to an increase in *Borrowings*.

Consolidated Balance Sheets and Financial Leverage

Total assets as of September 30, 2010, was ¥34,296.3 billion, an increase of ¥2,065.9 billion compared to ¥32,230.4 billion as of March 31, 2010, reflecting an increase in *Collateralized agreements* and *Trading assets*. Total liabilities as of September 30, 2010, was ¥32,235.6 billion, an increase of ¥2,138.2 billion compared to ¥30,097.4 billion as of March 31, 2010, this was mainly due to an increase in *Collateralized financing* and *Long-term borrowings*. Total NHI shareholders equity as of September 30, 2010 was ¥2,051.6 billion, a decrease of ¥75.3 billion compared to ¥2,126.9 billion as of March 31, 2010, due to a decrease in *Accumulated other comprehensive income (loss)* and the acquisition of treasury stocks.

We seek to maintain sufficient capital at all times to withstand losses due to extreme market movements. Executive Management Board is responsible for implementing and enforcing capital policies. This includes the determination of our balance sheet size and required capital levels. We continually review our equity capital base to ensure that it can support the economic risk inherent in our business. There are also regulatory requirements for minimum capital of entities that operate in regulated securities or banking businesses.

Leverage ratios are commonly used by other financial institutions similar to Nomura. Although there are currently no regulatory or statutory reporting requirements which require us to disclose leverage ratios, we voluntarily provide Leverage ratio and Adjusted leverage ratio.

12

The following table provides Total NHI shareholders equity, Total assets, Adjusted total assets and Leverage ratios:

	(Billions of yen, except ratios)	
	September 30,	March 31,
	2010	2010
Total NHI shareholders equity	¥ 2,051.6	¥ 2,126.9
Total assets ⁽¹⁾	34,296.3	32,230.4
Adjusted total assets ⁽²⁾	20,080.5	19,763.2
Leverage ratio ⁽³⁾	16.7x	15.2x
Adjusted leverage ratio ⁽⁴⁾	9.8x	9.3x

- (1) Total assets reconciles to the total assets amount disclosed on the face of our consolidated balance sheets and therefore excludes the fair value of securities transferred to counterparties under repo-to-maturity and certain Japanese securities lending transactions which are accounted for as sales rather than collateralized financing arrangements. The fair value of securities derecognized under these agreements has not had a significant impact on our reported Leverage and Adjusted leverage ratios as of March 31, 2010 and September 30, 2010.
- (2) Adjusted total assets represent Total assets less Securities purchased under agreements to resell and Securities borrowed transactions.
- (3) Leverage ratio equals total assets divided by Total NHI shareholders equity.
- (4) Adjusted leverage ratio equals adjusted total assets divided by Total NHI shareholders equity.

Our leverage ratio as of September 30, 2010 increased to 16.7 times from 15.2 times as of March 31, 2010. The reasons behind are a decrease of ¥ 75.3 billion in total NHI shareholders—equity as of September 30, 2010 that was ¥ 2,051.6 billion compared to ¥2,126.9 billion as of March 31, 2010 and an increase of ¥ 2,065.9 billion in total assets that was ¥ 34,296.3 billion as of September 30, 2010, compared to ¥ 32,230.4 billion as of March 31, 2010.

Our adjusted leverage ratio as of September 30, 2010 increased to 9.8 times from 9.3 times as of March 31, 2010. This is mainly due to the decrease in NHI shareholders—equity that was \(\frac{4}{2}\),051.6 billion as of September 30, 2010 from \(\frac{4}{2}\),126.9 billion as of March 31, 2010 and to the increase in Adjusted total assets that was \(\frac{4}{2}\),080.5 billion as of September 30, 2010 from \(\frac{4}{19}\),763.2 billion as of March 31, 2010. The Adjusted total assets represent Total assets less \(\frac{5}{2}\) eccurities \(\text{purchased under agreements to resell and Securities borrowed transactions.}\)

Consolidated Balance Sheets and Financial Leverage

The Financial Services Agency established the Guideline for Financial Conglomerate Supervision (the Financial Conglomerate Guideline) in June 2005 and set out the rule on consolidated regulatory capital. We started monitoring the consolidated capital adequacy ratio of Nomura Holdings, Inc. according to the Financial Conglomerate Guideline from April 2005.

Beginning from the end of March, 2009, we elected to calculate the consolidated capital adequacy ratio according to the Criteria for bank holding companies to judge whether their capital adequacy status is appropriate in light of their own and their subsidiaries asset holdings, etc. under Article 52-25 of the Banking Act (the Bank Holding Companies Notice) as permitted under the provision in the Comprehensive Guidelines for Supervision of Financial Instruments Business Operators, etc. instead of the Financial Conglomerate Guideline although we continue to be monitored as a financial conglomerate governed by the Financial Conglomerate Guideline.

Under the Financial Conglomerate Guideline, financial conglomerates, defined as the holding companies of financial institutions and its group companies, must maintain the amount of consolidated capital not less than required capital. As we have started the calculation according to the Bank Holding Companies Notice, we convert each risk by multiplying the amount by 12.5; therefore we examine whether we comply by this requirement by confirming that the capital/risk-weighted asset ratio is higher than 8%.

As of September 30, 2010, we were in compliance with this requirement, with a ratio of total capital to risk-weighted assets of 22.7%.

The following table presents the Company s consolidated capital adequacy ratio as of September 30, 2010:

	Bill	Billions of yen	
	Septer	mber 30, 2010	
Qualifying Capital			
Tier 1 capital	¥	1,942.7	
Tier 2 capital		497.9	
Tier 3 capital		291.3	
Deductions		57.7	
Total qualifying capital		2,674.2	
Risk-Weighted Assets			
Credit risk-weighted assets		5,222.7	
Market risk equivalent assets		5,099.1	
Operational risk equivalent assets		1,415.4	
Total risk-weighted assets		11,737.2	
Consolidated Capital Adequacy Ratios			
Consolidated capital adequacy ratio		22.7%	
Tier 1 capital ratio		16.5%	

We provide consolidated capital adequacy ratio not only to demonstrate that we are in compliance with regulatory requirements set out by the Financial Services Agency but also for benchmarking purposes so that users of our report can compare our capital position against those of other financial groups under same Basel II framework.

(6) Current Challenges

There is no significant change to our current challenges nor new challenges for the three months ended September 30, 2010.

Item 4. Company Information

1. Share Capital Information

- (1) Total Number of Shares
- A. Number of Authorized Share Capital

Туре	Authorized Share Capital (shares)
Common Stock	6,000,000,000
Class 1 preferred stock	200,000,000
Class 2 preferred stock	200,000,000
Class 3 preferred stock	200,000,000
Class 4 preferred stock	200,000,000

The Authorized Share Capital is stated by the type of stock and the total is the number of authorized share capital as referred in the Articles of Incorporation.

6,000,000,000

B. Issued Shares

Total

Туре	Number of Issued Shares as of September 30, 2010	Number of Issued Shares as of November 15, 2010	Trading Markets	Details
Common Stock	3,719,133,241	3,719,133,241	Tokyo Stock Exchange(*2)	1 unit is 100 shares
			Osaka Securities Exchange ^(*2)	
			Nagoya Stock Exchange(*2)	
			Singapore Stock Exchange	
			New York Stock Exchange	
Total	3.719.133.241	3,719,133,241		

- 1. Shares that may have increased from exercise of stock options between November 1, 2010 and as of the submission date (November 15, 2010) are not included in the number of issued shares as of the submission date.
- 2. Listed on the First Section of each stock/securities exchange.

(2) Stock Options

A. Stock Acquisition Right

Resolved by the 99th General Shareholders Meeting on June 26, 2003

Stock Acquisition Rights No. 3

(As of September 30, 2010)

Number of Stock Acquisition Right

Number of Stock Acquisition Right for Treasury (out of above number)

Type of Share under the Stock Acquisition Right

Number of Shares under the Stock Acquisition Rights

The Amount to be Paid upon Exercising the Stock Acquisition Right

Exercise Period of the Stock Acquisition Right

Issue Price of Shares and Capital Inclusion Price if Shares are issued upon Exercise of the Stock Acquisition Rights

Conditions to Exercise of Stock Acquisition Right

As of September 30, 2010)

139⁽¹⁾

Common stock

1 unit is 100 shares

139,000

¥1 per share

From June 5, 2006 to June 4, 2011

Issue Price of Shares ¥1

Capital Inclusion Price ¥1

- Not to be partial exercise of one stock acquisition right.
- 2. For a person given Stock Acquisition Right (the Optionee) maintains position as a director, executive officer or employee of the Company or the Company s Subsidiary, during the time between the grant of the stock acquisition rights and the commencement of the exercise period. The Optionee is deemed to maintain such a position as a director, executive officer or employee of the Company or the Company s Subsidiary in case the Optionee loses such a position by the situations determined in terms of the options.
- 3. The Optionee, at the commencement of the exercise period, does not fall within either of the following cases:
- a) The Company or the Company s Subsidiary determines in accordance with their Employment Regulations to dismiss the Optionee by suggestion or disciplinary procedures; or
- There is any other reason similar to a).

Approval of the board of directors shall be required for transfer of the stock acquisition rights.

Restriction of Transfer of Stock Acquisition Rights

Substituted Payment

Issue of the Stock Acquisition Right Attendant on Reorganization

1. 1,000 shares will be issued per one stock acquisition right.

16

Resolved by the 100th General Shareholders Meeting on June 25, 2004

Stock Acquisition Rights No. 4

(As of September 30, 2010)

Number of Stock Acquisition Right

1,241⁽¹⁾

Number of Stock Acquisition Right for Treasury (out of above number)

Type of Share under the Stock Acquisition Right

Common stock

Number of Shares under the Stock Acquisition Rights

The Amount to be Paid upon Exercising the Stock Acquisition Right⁽²⁾

Exercise Period of the Stock Acquisition Right

Issue Price of Shares and Capital Inclusion Price if Shares are issued upon Exercise of the Stock Acquisition Rights

Conditions to Exercise of Stock Acquisition Right

1 unit is 100 shares
1,241,000

¥1,311 per share

From July 1, 2006 to June 30, 2011

Capital Inclusion Price ¥656

Issue Price of Shares ¥1,311

- 1. Not to be partial exercise of one stock acquisition right.
- 2. For a person given Stock Acquisition Right (the Optionee) maintains position as a director, executive officer or employee of the Company or the Company s Subsidiary, during the time between the grant of the stock acquisition rights and the exercise. The Optionee is deemed to maintain such a position as a director, executive officer or employee of the Company or the Company s Subsidiary in case the Optionee loses such a position by the situations determined in terms of the options.
- 3. The Optionee, at the time of exercising the stock acquisition rights, does not fall within either of the following cases:
- a) The Company or the Company s Subsidiary determines in accordance with their Employment Regulations to dismiss the Optionee by suggestion or disciplinary procedures; or
- b) There is any other reason similar to a).

Approval of the board of directors shall be required for transfer of the stock acquisition rights.

Restriction of Transfer of Stock Acquisition Rights

Substituted Payment

Issue of the Stock Acquisition Right Attendant on Reorganization

1. 1,000 shares will be issued per one stock acquisition right.

17

Table of Contents

Exercise

2. In the event that the shares are split or consolidated, the Exercise Price shall be adjusted in accordance with the following formula, and any fractions less than one (1) yen shall be rounded up to the nearest yen.

1

Adjusted Exercise Price = Exercise Price before Adjustment x

Ratio of Split or Consolidation

In the event that the Company issues new shares or sells its treasury shares at a price less than market price (excluding for the exercise of the stock acquisition rights), the Exercise Price shall be adjusted in accordance with the following formula, and any fractions less than one (1) yer shall be rounded up to the nearest yen.

Number of Newly Issued Shares and/or

Adjusted

Number of Outstanding Shares

Treasury Shares Sold x Paid-in Amount Per Share

Market Price per Share

Exercise Price
= before x
Adjustment

Price Number of (Outstanding + Newly Issued Shares and/or Treasury Shares Sold)

18

Resolved by the 100th General Shareholders Meeting on June 25, 2004

Stock Acquisition Rights No. 5

(As of September 30, 2010)

 $6^{(1)}$

Number of Stock Acquisition Right

Number of Stock Acquisition Right for Treasury (out of above number)

Type of Share under the Stock Acquisition Right

Common stock

1 unit is 100 shares

6,000

¥1 per share

From April 26, 2007 to April 25, 2012

Issue Price of Shares ¥1

Number of Shares under the Stock Acquisition Rights

The Amount to be Paid upon Exercising the Stock Acquisition Right

Exercise Period of the Stock Acquisition Right

Issue Price of Shares and Capital Inclusion Price if Shares are issued upon Exercise of the Stock Acquisition Rights

Conditions to Exercise of Stock Acquisition Right

Capital Inclusion Price ¥1

- 1. Not to be partial exercise of one stock acquisition right.
- 2. For a person given Stock Acquisition Right (the Optionee) maintains position as a director, executive officer or employee of the Company or the Company's Subsidiary during the time between the grant of the stock acquisition rights and the commencement of the exercise period. The Optionee is deemed to maintain such a position as a director, executive officer or employee of the Company or the Company's Subsidiary in case the Optionee loses such a position by the situations determined in terms of the options.
- 3. The Optionee, at the commencement of the exercise period, does not fall within either of the following cases:
- a) The Company or the Company s Subsidiary determines in accordance with their Employment Regulations to dismiss the Optionee by suggestion or disciplinary procedures; or
- b) There is any other reason similar to a).

Approval of the board of directors shall be required for transfer of the stock acquisition rights.

Restriction of Transfer of Stock Acquisition Rights

Substituted Payment

Issue of the Stock Acquisition Right Attendant on Reorganization

1. 1,000 shares will be issued per one stock acquisition right.

19

Resolved by the 100th General Shareholders Meeting on June 25, 2004

Stock Acquisition Rights No. 6

(As of September 30, 2010)

Number of Stock Acquisition Right

 $228^{(1)}$

Number of Stock Acquisition Right for Treasury (out of above number)

Type of Share under the Stock Acquisition Right

Common stock

1 unit is 100 shares

228,000

¥1 per share

From June 4, 2007 to June 3, 2012

Issue Price of Shares ¥1

Number of Shares under the Stock Acquisition Rights

The Amount to be Paid upon Exercising the Stock Acquisition Right

Exercise Period of the Stock Acquisition Right

Issue Price of Shares and Capital Inclusion Price if Shares are issued upon Exercise of the Stock Acquisition Rights

Conditions to Exercise of Stock Acquisition Right

Capital Inclusion Price ¥1

- 1. Not to be partial exercise of one stock acquisition right.
- 2. For a person given Stock Acquisition Right (the Optionee) maintains position as a director, executive officer or employee of the Company or the Company s Subsidiary, during the time between the grant of the stock acquisition rights and the commencement of the exercise period. The Optionee is deemed to maintain such a position as a director, executive officer or employee of the Company or the Company s Subsidiary in case the Optionee loses such a position by the situations determined in terms of the options.
- 3. The Optionee, at the commencement of the exercise period, does not fall within either of the following cases:
- a) The Company or the Company s Subsidiary determines in accordance with their Employment Regulations to dismiss the Optionee by suggestion or disciplinary procedures; or
- b) There is any other reason similar to a).

Approval of the board of directors shall be required for transfer of the stock acquisition rights.

Restriction of Transfer of Stock Acquisition Rights

Substituted Payment

Issue of the Stock Acquisition Right Attendant on Reorganization

1. 1,000 shares will be issued per one stock acquisition right.

20

Resolved by the 101st General Shareholders Meeting on June 28, 2005

Stock Acquisition Rights No. 8

(As of September 30, 2010)

Number of Stock Acquisition Right

15,073⁽¹⁾

Number of Stock Acquisition Right for Treasury (out of above number)

Type of Share under the Stock Acquisition Right

Common stock

1 unit is 100 shares 1,507,300

¥1,152 per share

Number of Shares under the Stock Acquisition Rights

The Amount to be Paid upon Exercising the Stock Acquisition Right⁽²⁾

Exercise Period of the Stock Acquisition Right

Issue Price of Shares and Capital Inclusion Price if Shares are issued upon Exercise of the Stock Acquisition Rights

From July 1, 2007 to June 30, 2012

Issue Price of Shares ¥1,152

Conditions to Exercise of Stock Acquisition Right

Capital Inclusion Price ¥576

- 1. Not to be partial exercise of one stock acquisition right.
- 2. For a person given Stock Acquisition Right (the Optionee) maintains position as a director, executive officer or employee of the Company or the Company s Subsidiary, during the time between the grant of the stock acquisition rights and the exercise. The Optionee is deemed to maintain such a position as a director, executive officer or employee of the Company or the Company s Subsidiary in case the Optionee loses such a position by the situations determined in terms of the options.
- 3. The Optionee, at the time of exercising the stock acquisition rights, does not fall within either of the following cases:
- a) The Company or the Company s Subsidiary determines in accordance with their Employment Regulations to dismiss the Optionee by suggestion or disciplinary procedures; or
- b) There is any other reason similar to a).

Approval of the board of directors shall be required for transfer of the stock acquisition rights.

Restriction of Transfer of Stock Acquisition Rights

Substituted Payment

Issue of the Stock Acquisition Right Attendant on Reorganization

1. 100 shares will be issued per one stock acquisition right.

21

Table of Contents

2. In the event that the shares are split or consolidated, the Exercise Price shall be adjusted in accordance with the following formula, and any fractions less than one (1) yen shall be rounded up to the nearest yen.

Adjusted Exercise Price = Exercise Price before Adjustment x

Ratio of Split or Consolidation

In the event that the Company issues new shares or sells its treasury shares at a price less than market price (excluding for the exercise of the stock acquisition rights), the Exercise Price shall be adjusted in accordance with the following formula, and any fractions less than one (1) yen shall be rounded up to the nearest yen.

Number of Newly Issued Shares and/or

Adjusted

Number of Outstanding Shares

Exercise Price

Number of Outstanding Shares

Treasury Shares Sold x Paid-in Amount Per Share

Market Price per Share

Exercise = before x Adjustment

Price Number of (Outstanding + Newly Issued Shares and/or Treasury Shares Sold)

22

Resolved by the 101st General Shareholders Meeting on June 28, 2005

Stock Acquisition Rights No. 9

(As of September 30, 2010)

1,453⁽¹⁾

Number of Stock Acquisition Right

Number of Stock Acquisition Right for Treasury (out of above number)

Type of Share under the Stock Acquisition Right

Common stock

1 unit is 100 shares

145,300

¥1 per share

From April 25, 2008 to April 24, 2013

Issue Price of Shares ¥1

Number of Shares under the Stock Acquisition Rights

The Amount to be Paid upon Exercising the Stock Acquisition Right

Exercise Period of the Stock Acquisition Right

Issue Price of Shares and Capital Inclusion Price if Shares are issued upon Exercise of the Stock Acquisition Rights

Conditions to Exercise of Stock Acquisition Right

Capital Inclusion Price ¥1

- 1. Not to be partial exercise of one stock acquisition right.
- 2. For a person given Stock Acquisition Right (the Optionee) maintains position as a director, executive officer or employee of the Company or the Company's Subsidiary, during the time between the grant of the stock acquisition rights and the commencement of the exercise period. The Optionee is deemed to maintain such a position as a director, executive officer or employee of the Company or the Company's Subsidiary in case the Optionee loses such a position by the situations determined in terms of the options.
- 3. The Optionee, at the commencement of the exercise period, does not fall within either of the following cases:
- a) The Company or the Company s Subsidiary determines in accordance with their Employment Regulations to dismiss the Optionee by suggestion or disciplinary procedures; or
- b) There is any other reason similar to a).

Approval of the board of directors shall be required for transfer of the stock acquisition rights.

Restriction of Transfer of Stock Acquisition Rights

Substituted Payment

Issue of the Stock Acquisition Right Attendant on Reorganization

1. 100 shares will be issued per one stock acquisition right.

23

Resolved by the 101st General Shareholders Meeting on June 28, 2005

Stock Acquisition Rights No. 10

(As of September 30, 2010)

Number of Stock Acquisition Right

Number of Stock Acquisition Right for Treasury (out of above number)

Type of Share under the Stock Acquisition Right

Number of Shares under the Stock Acquisition Rights

The Amount to be Paid upon Exercising the Stock Acquisition Right

Exercise Period of the Stock Acquisition Right

Issue Price of Shares and Capital Inclusion Price if Shares are issued upon Exercise of the Stock Acquisition Rights

Conditions to Exercise of Stock Acquisition Right

4,273⁽¹⁾

Common stock

1 unit is 100 shares

427,300

¥1 per share

From June 13, 2008 to June 12, 2013

Issue Price of Shares ¥1

Capital Inclusion Price ¥1,053

- Not to be partial exercise of one stock acquisition right.
- 2. For a person given Stock Acquisition Right (the Optionee) maintains position as a director, executive officer or employee of the Company or the Company's Subsidiary, during the time between the grant of the stock acquisition rights and the commencement of the exercise period. The Optionee is deemed to maintain such a position as a director, executive officer or employee of the Company or the Company's Subsidiary in case the Optionee loses such a position by the situations determined in terms of the options.
- 3. The Optionee, at the commencement of the exercise period, does not fall within either of the following cases:
- a) The Company or the Company s Subsidiary determines in accordance with their Employment Regulations to dismiss the Optionee by suggestion or disciplinary procedures; or
- b) There is any other reason similar to a).

Approval of the board of directors shall be required for transfer of the stock acquisition rights.

Restriction of Transfer of Stock Acquisition Rights

Substituted Payment

Issue of the Stock Acquisition Right Attendant on Reorganization

1. 100 shares will be issued per one stock acquisition right.

24

Resolved by the 102nd General Shareholders Meeting on June 28, 2006

Stock Acquisition Rights No. 11

(As of September 30, 2010)

Number of Stock Acquisition Right

17,870⁽¹⁾

Number of Stock Acquisition Right for Treasury (out of above number)

Common stock

Type of Share under the Stock Acquisition Right

1 unit is 100 shares

Number of Shares under the Stock Acquisition Rights

1,787,000

The Amount to be Paid upon Exercising the Stock Acquisition Right⁽²⁾

¥1,793 per share

Exercise Period of the Stock Acquisition Right

From July 7, 2008 to July 6, 2013

Issue Price of Shares and Capital Inclusion Price if Shares are issued upon Exercise of the Stock Acquisition Rights

Issue Price of Shares ¥1,793

Each stock acquisition right may not be exercised partly.

Conditions to Exercise of Stock Acquisition Right

Capital Inclusion Price ¥1,140

- 2. The Optionee maintains the position of a director, executive officer or employee of the Company or the Company s Subsidiary, during the time between the grant of the stock acquisition rights and the exercise. The Optionee is deemed to maintain such a position as a director, executive officer or employee of the Company or the Company s Subsidiary even where the Optionee loses such position
- 3. The Optionee, at the time of exercising the stock acquisition rights, does not fall within either of the following cases:

as a result of the situations determined in terms of the options.

- a) The Company or the Company s Subsidiary has determined, in accordance with their Employment Regulations to dismiss the Optionee by warning or disciplinary procedures; or
- There is any other reason similar to a).

Any assignment of stock acquisition rights shall be subject to approval by resolution adopted by the Board of Directors of the Company.

Restriction of Transfer of Stock Acquisition Rights

Substituted Payment

Issue of the Stock Acquisition Right Attendant on the Reorganization

1. 100 shares will be issued per one stock acquisition right.

25

2. In the event that the common stock is split or the common stock is consolidated after the grant of the Stock Acquisition Rights, the Exercise Price shall be adjusted in accordance with the following formula, and any fractions less than one (1) yen resulting from the adjustment shall be rounded up to the nearest yen.

Adjusted Exercise Price = Exercise Price before Adjustment x

Ratio of Stock Split or Stock Consolidation

In the event that the Company offers for subscription of the issuance of the new shares of common stock or the disposal of treasury shares of common stock of the Company at a paid-in amount below the market price of the common stock of the Company which is used in the adjustment formula for the Exercise Price (excluding Stock Acquisition Rights (including those attached to bonds with stock subscription rights) which is able to request for the delivery of the common shares of the Company and any other securities or the conversion, replacement or the exercise of the Stock Acquisition Rights and any request for purchase of additional less-than-a-full-unit shares) or in the event of the shares with acquisition request right that the Company issues the common stock of the Company in exchange of its acquisition as prescribed at a compensation below the market price of the common stock of the Company which is used in the adjustment formula for the Exercise Price (including the grant without any consideration), or in the event that the Company issues the stock acquisition right which is able to request for the delivery of the common stock of the Company (including those attached to bonds with stock subscription rights) and any other securities or rights (including the grant without any consideration) at a compensation below the market price of the common stock of the Company which is used in the adjustment formula for the Exercise Price, the Exercise Price shall be adjusted in accordance with the following formula, and any fraction of less than one (1) yen resulting from the adjustment shall be rounded up to the nearest yen.

Number of Newly Issued Shares and/or

Shares of Common Stock of the Company Disposed of x

Adjusted Exercise Price Number of Outstanding Shares + Paid-in Amount Per Share and/or Disposal Value per Share

Market Price per Share

Exercise before X

Price Adjustment Number of (Outstanding + Newly Issued Shares)

26

Resolved by the 102nd General Shareholders Meeting on June 28, 2006

Stock Acquisition Rights No. 12

(As of September 30, 2010)

Number of Stock Acquisition Right 47⁽¹⁾

Number of Stock Acquisition Right for Treasury (out of above number)

Type of Share under the Stock Acquisition Right

Common stock

1 unit is 100 shares

Number of Shares under the Stock Acquisition Rights 4,700