FIRST DEFIANCE FINANCIAL CORP Form 10-K March 01, 2011 Table of Contents

## SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

## **FORM 10-K**

(Mark One)

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year Ended December 31, 2010

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Commission File Number 0-26850

# FIRST DEFIANCE FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

OHIO (State or other jurisdiction of incorporation or organization)

34-1803915 (I.R.S. Employer Identification Number)

601 Clinton Street, Defiance, Ohio
(Address of principal executive offices)

Registrant s telephone number, including area code: (419) 782-5015

#### Securities registered pursuant to Section 12(b) of the Act:

Common Stock, Par Value \$0.01 Per Share

(Title of Class)

The NASDAQ Stock Market
(Name of each exchange on which registered)
Securities registered pursuant to Section 12(g) of the Act:

None

(Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes "No x

Indicate by check mark if registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes "No x

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained to the best of Registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting Company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of February 25, 2011, there were issued and outstanding 8,118,236 shares of the Registrant s common stock.

The aggregate market value of the voting stock held by non-affiliates of the Registrant computed by reference to the average bid and ask price of such stock as of June 30, 2010 was approximately \$71.4 million

## **Documents Incorporated by Reference**

Part III of this Form 10-K incorporates by reference certain information from the registrant s definitive Proxy Statement for the 2010 Annual Shareholders Meeting

## First Defiance Financial Corp.

## Annual report on Form 10-k

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#### PART I

#### Item 1. Business

First Defiance Financial Corp. (First Defiance or the Company) is a unitary thrift holding company that, through its subsidiaries, First Federal Bank of the Midwest (First Federal) and First Insurance & Investments, Inc. (First Insurance) (collectively, the Subsidiaries), focuses on traditional banking and property and casualty and life and group health insurance products. The Company s banking activities include originating and servicing residential, commercial, and consumer loans and providing a broad range of depository services. The Company s insurance activities consist primarily of commissions relating to the sale of property and casualty and life and group health insurance products.

The Company s philosophy is to grow and prosper, building long-term relationships based on top quality service, high ethical standards and safe and sound assets. The Company operates as a locally oriented, community-based financial services organization, augmented by experienced, centralized support in select critical areas. The Company s local market orientation is reflected in its market area management and local advisory boards, which are comprised of local business persons, professionals and other community representatives that assist area management in responding to local banking needs.

The Company s operating objectives include expansion, diversification within its markets, growth of its fee-based income and growth internally and through acquisitions of financial institutions, branches and financial services businesses. The Company seeks merger or acquisition partners that are culturally similar and have experienced management and possess either significant market area presence or have the potential for improved profitability through financial management, economies of scale and expanded services. The Company regularly evaluates merger and acquisition opportunities and conducts due diligence activities related to possible transactions with other financial institutions. As a result, merger or acquisition discussions and, in some cases, negotiations may take place and future mergers or acquisitions involving cash, debt or equity securities may occur. Acquisitions typically involve the payment of a premium over book and market values and, therefore, some dilution of the Company s tangible book value and net income per common share may occur in any future transaction.

The Company successfully converted its core service systems in the fourth quarter of 2010. The conversion of core services to the new provider did not cause any significant service interruptions or negative client impact.

At December 31, 2010, the Company had consolidated assets of \$2.04 billion, consolidated deposits of \$1.58 billion, and consolidated stockholders equity of \$240.3 million. The Company was incorporated in Ohio in June of 1995. Its principal executive offices are located at 601 N. Clinton Street, Defiance, Ohio 43512, and its telephone number is (419) 782-5015.

First Defiance s website, www.fdef.com contains a hyperlink under the Investor Relations section to EDGAR where the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 are available free of charge as soon as reasonably practicable after First Defiance has filed the report with the SEC.

#### The Subsidiaries

The Company s core business operations are conducted through the Subsidiaries:

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First Federal Bank of the Midwest: First Federal is a federally chartered stock savings bank headquartered in Defiance, Ohio. As of December 31, 2010, it conducts operations through 26 full service banking center offices in Allen, Defiance, Fulton, Hancock, Henry, Lucas, Ottawa, Paulding, Putnam, Seneca, Williams and Wood counties in northwest Ohio, 1 full service banking center office in Allen county in northeast Indiana and 6 full service banking center offices in Lenawee county in southeast Michigan.

On March 14, 2008, First Defiance completed the acquisition of Pavilion Bancorp, Inc ( Pavilion ) and its subsidiary, Bank of Lenawee. That acquisition added eight banking branch offices located in Lenawee and Hillsdale counties in Michigan. The one branch in Hillsdale county that was acquired in the Pavilion acquisition was closed in January 2010. On January 21, 2005, First Defiance completed the acquisition of ComBanc, Inc. ( ComBanc ) and its subsidiary, the Commercial Bank, Delphos, Ohio. That acquisition added four branch offices located in Allen County, Ohio, which is adjacent to First Defiance s existing footprint. On April 8, 2005, First Defiance completed the acquisition of the Genoa Savings and Loan Company, ( Genoa ) which added three offices in the metropolitan Toledo, Ohio area.

First Federal is primarily engaged in community banking. It attracts deposits from the general public through its offices and uses those and other available sources of funds to originate residential real estate loans, non-residential real estate loans, commercial loans, home improvement and home equity loans and consumer loans. In addition, First Federal invests in U.S. Treasury and federal government agency obligations, obligations of the State of Ohio and its political subdivisions, mortgage-backed securities which are issued by federal agencies, including REMICs and CMOs, and corporate bonds. First Federal s deposits are insured by the Federal Deposit Insurance Corporation (FDIC). First Federal is a member of the Federal Home Loan Bank (FHLB) System.

First Insurance & Investments: First Insurance is a wholly owned subsidiary of First Defiance. First Insurance is an insurance agency that conducts business in the Defiance, Archbold, Bryan and Bowling Green, Ohio areas. First Insurance offers property and casualty insurance, life insurance and group health insurance. In May 2010, First Insurance acquired a group medical benefits business line from Andres O Neil & Lowe Insurance Agency. See Note 4 Acquisitions in the Notes to the financial statements for additional information.

#### Securities

First Defiance s securities portfolio is managed in accordance with a written policy adopted by the Board of Directors and administered by the Investment Committee. The Chief Financial Officer, the Chief Operating Officer, and the Chief Executive Officer of First Federal can each approve transactions up to \$3 million. Two of the three officers are required to approve transactions between \$3 million and \$5 million. All transactions in excess of \$5 million must be approved by the Board of Directors.

First Defiance s investment portfolio includes 46 CMO and REMIC issues totaling \$54.6 million, all of which are fully amortizing securities. Management does not believe the risks associated with any of its CMO or REMIC investments are significantly different from risks associated with other pass-through mortgage-backed securities. First Defiance did not have any off-balance sheet derivative securities at December 31, 2010.

Management determines the appropriate classification of debt securities at the time of purchase. Debt securities are classified as held-to-maturity when First Defiance has the positive intent and ability to hold the securities to maturity. Held-to-maturity securities are stated at amortized cost. Debt securities

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not classified as held-to-maturity and equity securities are classified as available-for-sale. Available-for-sale securities are stated at fair value.

The carrying value of securities at December 31, 2010 by contractual maturity is shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. For purposes of the maturity table, mortgage-backed securities, which are not due at a single maturity date, have been allocated over maturity groupings based on the weighted-average contractual maturities of underlying collateral. The mortgage-backed securities may mature earlier than their weighted-average contractual maturities because of principal prepayments.

		Weighted		Contractuall Weighted	y Maturing	Weighted		Weighted	Total	
	Under 1 Year	Average Rate	1 - 5 Years	Average Rate	6-10 Years (Dollars in T	Average Rate	Over 10 Years	Average Rate	Amount	Yield
Mortgage-backed securities	\$ 10,308	4.53%	\$ 19,831	4.30%	\$ 8,259	4.04%	\$ 1,333	4.85%	\$ 39,731	4.29%
REMICs and CMOs U.S. government and	13,961	4.99	24,185	4.52	13,491	4.28	2,132	3.86	53,769	4.57
federal agency obligations Obligations of states and	1,000	4.50	1,000	5.25	6,000	2.75	4,000	3.25	12,000	3.27
political subdivisions (1) Trust preferred stock and	1,465	3.29	1,834	4.74	11,956	4.23	37,774	4.23	53,029	4.22
preferred stock Corporate bonds			3,000	0.65	17 1,000	8.38 0.74	3,828	2.26	3,845 4,000	2.28 0.67
Total	\$ 26,734		\$ 49,850		\$ 40,723		\$ 49,067		\$ 166,374	
Unamortized premiums/ (discounts)									(332)	
Unrealized gain on securities available for sale									49	
Total									\$ 166,091	

The carrying value of investment securities is as follows:

	2010	December 31 2009 (In Thousands)	2008
Available-for-sale securities:			
Obligations of U.S. government corporations and agencies	\$ 11,985	\$ 14,251	\$ 14,685
Obligations of state and political subdivisions	52,750	44,733	37,013
CMOs, REMICS and mortgage-backed securities	95,174	76,798	61,955
Trust preferred stock and preferred stock	1,546	1,676	3,922
Corporate bonds	3,797		
Total	\$ 165,252	\$ 137,458	\$ 117,575

<sup>(1)</sup> Tax exempt yield based on effective tax rate of 35%. Actual coupon rate is approximately equal to the weighted average rate disclosed in the table times 65%.

Held-to-maturity securities:			
Mortgage-backed securities	\$ 440	\$ 530	\$ 646
Obligations of state and political subdivisions	399	1,390	240
Total	\$ 839	\$ 1,920	\$ 886

For additional information regarding First Defiance s investment portfolio refer to Note 6 Investment Securities to the consolidated financial statements.

### **Interest-Bearing Deposits**

At December 31, 2010 and 2009, the Company had \$143.0 million and \$90.0 million, respectively in overnight investments with the Federal Reserve, which amount is included in interest-bearing deposits. First Defiance had interest-earning deposits in the FHLB of Cincinnati and other financial institutions amounting to \$1.2 million and \$1.5 million at December 31, 2010 and 2009, respectively.

## **Residential Loan Servicing Activities**

Servicing mortgage loans for investors involves a contractual right to receive a fee for processing and administering loan payments on mortgage loans that are not owned by the Company and are not included on the Company s balance sheet. This processing involves collecting monthly mortgage payments on behalf of investors, reporting information to those investors on a monthly basis and maintaining custodial escrow accounts for the payment of principal and interest to investors and property taxes and insurance premiums on behalf of borrowers. At December 31, 2010, First Federal serviced 13,580 loans totaling \$1.28 billion. The vast majority of the loans serviced for others are fixed rate conventional mortgage loans. The Company primarily sells its loans to Freddie Mac, Fannie Mae and FHLB. In 2010, 56.62%, 4024% and 3.02% of the Company s sold loans were to Freddie Mac, Fannie Mae and FHLB, respectively.

As compensation for its mortgage servicing activities, the Company receives servicing fees, usually 0.25% per annum of the loan balances serviced, plus any late charges collected from delinquent borrowers and other fees incidental to the services provided. In the event of a default by the borrower, the Company receives no servicing fees until the default is cured.

The following table sets forth certain information regarding the number and aggregate principal balance of the mortgage loans serviced by the Company, including both fixed and adjustable rate loans, at various interest rates:

Rate	Number of Loans	2010 Aggregate Principal Balance	Percentage of Aggregate Principal Balance	Number of Loans (Do	December 31 2009  Aggregate Principal Balance ollars in Thousa.	Percentage of Aggregate Principal Balance nds)	Number of Loans	2008 Aggregate Principal Balance	Percentage of Aggregate Principal Balance
Less than 5.00%	5,074	\$ 576,628	45.22%	3,183	\$ 355,467	29.10%	1,089	\$ 88,681	8.05%
5.00% - 5.99%	5,059	437,984	34.35	5,675	515,795	42.22	5,111	453,548	41.18
6.00% - 6.99%	2,923	229,524	18.00	3,688	310,368	25.41	5,302	502,811	45.66
7.00% - 7.99%	468	29,047	2.28	567	37,410	3.06	749	52,884	4.80
8.00% - 8.99%	49	1,719	0.13	56	2,140	0.18	70	2,931	0.27
9.00% and over	7	278	0.02	10	375	0.03	16	465	0.04
Total	13,580	\$ 1,275,180	100.00%	13,179	\$ 1,221,555	100.00%	12,337	\$ 1,101,320	100.00%

Loan servicing fees decrease as the principal balance on the outstanding loan decreases and as the remaining time to maturity of the loan shortens. The following table sets forth certain information regarding the remaining maturity of the mortgage loans serviced by the Company as of the dates shown.

	2010					2	009		2008			
Iaturity	Number of Loans	% of Number of Loans	Unpaid Principal Amount	% of Unpaid Principal Amount	Number of Loans	% of Number of Loans (Dollars in	Unpaid Principal Amount Thousands)	% of Unpaid Principal Amount	Number of Loans	% of Number of Loans	Unpaid Principal Amount	% of Unpaid Principal Amount
5 years	400	2.95%	\$ 12,692	1.00%	659	5.00%	\$ 37,562	3.07%	941	7.63%	\$ 65,351	5.93%
10 years	1,961	14.44	90,706	7.11	2,181	16.55	111,117	9.10	2,312	18.74	126,206	11.46
1 15 years	2,944	21.68	273,714	21.46	2,382	18.07	210,332	17.22	1,795	14.55	141,168	12.82
6 20 years	865	6.37	84,865	6.66	682	5.17	62,182	5.09	634	5.14	54,303	4.93
1 25 years	2,426	17.86	231,232	18.13	2,239	16.99	213,477	17.48	2,097	17.00	203,117	18.44
Iore than 25 ears	4,984	36.70	581,971	45.64	5,036	38.22	586,885	48.04	4,558	36.94	511,175	46.42
otal	13,580	100.00%	\$ 1,275,180	100.00%	13,179	100.00%	\$ 1,221,555	100.00%	12,337	100.00%	\$ 1,101,320	100.00%

#### **Lending Activities**

General A savings bank generally may not make loans to one borrower and related entities in an amount which exceeds 15% of its unimpaired capital and surplus, although loans in an amount equal to an additional 10% of unimpaired capital and surplus may be made to a borrower if the loans are fully secured by readily marketable collateral. Real estate is not considered readily marketable collateral. Certain types of loans are not subject to these limits. In applying these limits, loans to certain borrowers may be aggregated. Notwithstanding the specified limits, a savings bank may lend to one borrower up to \$500,000 for any purpose. At December 31, 2010, First Federal s limit on loans-to-one borrower was \$35.2 million and its five largest loans (including available lines of credit) or groups of loans to one borrower, including related entities, were \$20.5 million, \$15.5 million, \$15.2 million and \$15.0 million. All of these loans or groups of loans were performing in accordance with their terms at December 31, 2010.

Loan Portfolio Composition The net increase or (decrease) in net loans receivable over the prior year was (\$102.2 million), (\$12.1 million), and \$316.8 million in 2010, 2009, and 2008, respectively. First Defiance acquired net loans of \$232.5 million in the Pavilion acquisition in 2008. The loan portfolio contains no foreign loans. The Company s loan portfolio is concentrated geographically in its northwest Ohio, northeast Indiana and southeast Michigan market areas. Management has identified lending for income generating rental properties as an industry concentration. Total loans for income generating property totaled \$407.7 million at December 31, 2010, which represents 27% of the Company s loan portfolio.

The following table sets forth the composition of the Company s loan portfolio by type of loan at the dates indicated.

	2010		2009		December 2008	31	2007		2006	
	Amount	%	Amount	%	Amount (Dollars in Tho	% ousands)	Amount	%	Amount	%
Real estate:					`	,				
Single family										
residential	\$ 205,938	13.5%	\$ 227,592	13.8%	\$ 251,807	15.4%	\$ 231,921	17.9%	\$ 250,808	20.1%
Five or more family										
residential	120,534	7.9	103,169	6.3	78,427	4.8	56,774	4.4	57,263	4.6
Nonresidential	120,001		100,100	0.0	70,127		50,771		27,200	
real estate	646,478	42.2	703,721	42.8	677,313	41.3	545,077	42.1	522,597	41.9
Construction	30,340	2.0	48,625	3.0	72,938	4.4	13,146	1.0	17,339	1.4
Total real										
estate loans	1,003,290	65.6	1,083,107	65.9	1,080,485	65.9	846,918	65.4	848,007	68.0
Other:										
Consumer finance	22,848	1.5	24 105	2.0	41.012	2.5	27.742	2.9	42.770	3.5
Commercial	369,959	24.2	34,105 379,408	2.0 23.1	356,574	2.3	37,743 283,072	2.9	43,770 232,914	18.7
Home equity	309,939	24,2	379,400	23.1	330,374	21.0	263,072	21.0	232,914	10.7
and										
improvement	133,593	8.7	147,977	9.0	161,106	9.8	128,080	9.9	122,789	9.8
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Total non-real										
estate loans	526,400	34.4	561,490	34.1	558,692	34.1	448,895	34.6	399,473	32.0
Total loans	1,529,690	100.0%	1,644,597	100.0%	1,639,177	100.0%	1,295,813	100.0%	1,247,480	100.0%
Less:										
Loans in										
process	9,267		26,494		20,892		5,085		6,409	
Deferred loan origination	·		·							
fees	920		981		1,050		1,032		1,182	
Allowance for					_,		-,			
loan losses	41,080		36,547		24,592		13,890		13,579	
Net loans	\$ 1,478,423		\$ 1,580,575		\$ 1,592,643		\$ 1,275,806		\$ 1,226,310	
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In addition to the loans reported above, First Defiance had \$18.1 million, \$10.3 million, \$11.0 million, \$5.8 million, and \$3.4 million in loans classified as held for sale at December 31, 2010, 2009, 2008, 2007 and 2006, respectively. The fair value of such loans, which are all single-family residential mortgage loans, approximated their carrying value for all years presented.

Contractual Principal, Repayments and Interest Rates The following table sets forth certain information at December 31, 2010 regarding the dollar amount of gross loans maturing in First Defiance s portfolio, based on the contractual terms to maturity. Demand loans, loans having no stated schedule of repayments and no stated maturity and overdrafts are reported as due in one year or less.

		Years After December 31, 2010									
	Due Less than 1	Due 1-2	Due 3-5	Due 5-10	Due 10-15	Due 15+	Total				
			(	In Thousands	5)						
Real estate	\$ 249,514	\$ 150,387	\$ 486,863	\$ 67,479	\$ 15,007	\$ 34,040	\$ 1,003,290				

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Non-real estate:							
Commercial	241,325	47,525	76,748	4,361			369,959
Home equity and improvement	19,788	11,069	49,467	4,895	12,928	35,446	133,593
Consumer finance	9,911	6,402	6,047	411	66	11	22,848
Total	\$ 520,538	\$ 215,383	\$ 619,125	\$ 77,146	\$ 28,001	\$ 69,497	\$ 1,529,690

The schedule above does not reflect the actual life of the Company s loan portfolio. The average life of loans is substantially less than their contractual terms because of prepayments and due-on-sale clauses, which give First Defiance the right to declare a conventional loan immediately due and payable in the event, among other things, that the borrower sells the real property subject to the mortgage and the loan is not repaid.

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The following table sets forth the dollar amount of gross loans due after one year from December 31, 2010 which have fixed interest rates or which have floating or adjustable interest rates.

	Fixed Rates	Floating or Adjustable Rates (In Thousands)	Total
Real estate	\$ 284,302	\$ 469,474	\$ 753,776
Commercial	101,230	27,404	128,634
Other	26,004	100,738	126,742
	\$ 411 536	\$ 597.616	\$ 1 009 152

*Originations, Purchases and Sales of Loans* The lending activities of First Federal are subject to the written, non-discriminatory, underwriting standards and loan origination procedures established by the Board of Directors and management. Loan originations are obtained from a variety of sources, including referrals from existing customers, real estate brokers, developers and builders, newspaper and radio advertising and walk-in customers.

First Federal s loan approval process for all types of loans is intended to assess the borrower s ability to repay the loan, the viability of the loan and the adequacy of the value of the collateral that will secure the loan.

A commercial loan application is first reviewed and underwritten by one of the commercial loan officers, who may approve credits within their lending limit. Another loan officer with limits sufficient to cover the exposure must approve credits exceeding an individual s lending limit. All credits which exceed \$100,000 in aggregate exposure must be presented for review or approval to the Senior Loan Committee comprised of senior lending personnel. Credits which exceed \$1,000,000 in aggregate exposure must be presented for approval to the Executive Loan Committee, a committee of First Federal s Board of Directors.

Residential mortgage applications are accepted by retail lenders or branch managers, who utilize an automated underwriting system to review the loan request. First Federal also receives mortgage applications via an online residential mortgage origination system. A final approval of all residential mortgage applications is made by a member of a centralized underwriting staff within their designated lending limits. Loan requests in excess or outside an individual underwriter s limit are approved by the Senior Loan Committee and, if necessary, by the Executive Loan Committee.

Retail lenders and branch managers are authorized to originate and approve direct consumer loan requests that are within policy guidelines and within the lender s approved lending limit. Loans in excess of the lender s approved lending limit may be approved by retail lending managers up to their approved lending limit. Loans in excess of the retail lending manager s authorized lending limit or outside of policy must be approved by Senior Loan Committee and, if necessary, by the Executive Loan Committee. Indirect consumer loans originated by auto dealers are underwritten and approved by a designated underwriter in accordance with company policy and lending limits.

First Defiance offers adjustable-rate loans in order to decrease the vulnerability of its operations to changes in interest rates. The demand for adjustable-rate loans in First Defiance s primary market area has been a function of several factors, including customer preference, the level of interest rates, the

expectations of changes in the level of interest rates and the difference between the interest rates offered for fixed-rate loans and adjustable-rate loans. The relative amount of fixed-rate and adjustable-rate residential loans that can be originated at any time is largely determined by the demand for each in a competitive environment.

Adjustable-rate loans represented 6.6% of First Defiance s total originations of one-to-four family residential mortgage loans in 2010 compared to 1.4% and 7.2% during 2009 and 2008, respectively.

Adjustable-rate loans decrease the risks associated with changes in interest rates, but involve other risks, primarily because as interest rates rise, the payment by the borrower rises to the extent permitted by the terms of the loan, thereby increasing the potential for default. At the same time, the marketability of the underlying property may be adversely affected by higher interest rates.

The following table shows total loans originated, loan reductions, and the net increase in First Defiance s total loans and loans held for sale during the periods indicated:

	Year	s Ended December	· 31
	2010	2009	2008
		(In Thousands)	
Loan originations:			
Single family residential	\$ 420,644	\$ 572,500	\$ 262,338
Multi-family residential	44,173	75,632	44,853
Non-residential real estate	149,717	197,320	225,520
Construction	11,821	10,241	20,167
Commercial	290,501	341,477	341,657
Home equity and improvement	15,289	16,956	40,786
Consumer finance	12,230	16,530	24,751
Total loans originated	944,375	1,230,656	960,072
Loans acquired in acquisitions			236,759
Loan reductions:			
Loan pay-offs	254,537	317,239	387,475
Loans sold	390,908	518,453	186,204
Periodic principal repayments	406,056	390,158	274,579
	,		
	1,051,501	1,225,850	848,258
	, , , , , ,	, , , , , , , , , , , , , , , , , , , ,	, , ,
Net (decrease) increase in total loans and loans held for sale	<b>\$</b> (107,126)	\$ 4,806	\$ 348,573

The gross loans acquired in the Pavilion acquisition in 2008 by category were as follows: Single family residential \$50.0 million; multi-family residential \$6.0 million; non-residential real estate \$100.9 million; commercial \$49.2 million; home equity and improvement \$25.7 million; and consumer finance \$5.0 million.

#### **Asset Quality**

First Defiance s credit policy establishes guidelines to manage credit risk and asset quality. These guidelines include loan review and early identification of problem loans to ensure sound credit decisions. First Defiance s credit policies and review procedures are meant to minimize the risk and uncertainties inherent in lending. In following the policies and procedures, management must rely on estimates,

appraisals and evaluations of loans and the possibility that changes in these could occur because of changing economic conditions.

**Delinquent Loans** The following table sets forth information concerning delinquent loans at December 31, 2010, in dollar amount and as a percentage of First Defiance s total loan portfolio. The amounts presented represent the total outstanding principal balances of the related loans, rather than the actual payment amounts that are past due.

			90 Days and Over and						
	30 to 59 Days		60 to	60 to 89 Days		ccrual	To	otal	
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage	
				(Dollars in	Thousands)				
Single family residential and									
construction	\$ 1,126	0.07%	\$ 1,785	0.12%	\$ 7,225	0.47%	\$ 10,136	0.66%	
Nonresidential and Multi-family									
residential	1,208	0.08	1,690	0.11	21,737	1.42	24,635	1.61	
Home equity and improvement	2,711	0.18	330	0.02	517	0.03	3,558	0.23	
Consumer finance	231	0.01	52	0.01	14	0.00	297	0.02	
Commercial	402	0.03	1,580	0.10	11,547	0.76	13,529	0.89	
Total	\$ 5,678	0.37%	\$ 5,437	0.36%	\$41,040	2.68%	\$ 52,155	3.41%	

Overall, the level of delinquencies at December 31, 2010 has increased from the levels at December 31, 2009, when First Defiance reported that 3.21% of its outstanding loans were at least 30 days delinquent. The level of total loans 90 or more days delinquent has increased to 2.68% at December 31, 2010 from 2.51% at December 31, 2009. The level of total loans 60-89 days delinquent has increased to 0.36% at December 31, 2010 from 0.21% at December 31, 2009. Overall, the level of loans that were 30 to 59 days past due past due decreased from 0.49% at December 31, 2009 to 0.37% at December 31, 2010. Management has assessed the collectability of all loans that are 90 days or more delinquent as part of its procedures in establishing the allowance for loan losses.

Nonperforming Assets All loans are reviewed on a regular basis and are placed on a non-accrual status when, in the opinion of management, the collectability of additional interest is deemed insufficient to warrant further accrual. Generally, First Defiance places all loans more than 90 days past due on non-accrual status. We also place loans on non-accrual where the loan is paying as agreed but where the Company believes the financial condition of the borrower is such that this classification is warranted. When a loan is placed on non-accrual status, total unpaid interest accrued to date is reversed. Subsequent payments are generally applied to the outstanding principal balance but may be recorded as interest income, depending on the assessment of the ultimate collectability of the loan. First Defiance considers that a loan is impaired when, based on current information and events, it is probable that it will be unable to collect all amounts due (both principal and interest) according to the contractual terms of the loan agreement. First Defiance measures impairment based on the present value of expected future cash flows discounted at the loan s effective interest rate, the loan s observable market price, or the fair value of the collateral, if collateral dependent. If the estimated recoverability of the impaired loan is less than the recorded investment, First Defiance will recognize impairment by allocating a portion of the allowance for loan losses.

Impaired loans acquired in the ComBanc, Genoa and Pavilion acquisitions have been accounted for under the provisions of FASB ASC Topic 310 Subtopic 30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. Such loans were recorded at their fair value, which was estimated based on

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the expected cash flow of the acquired loan. In the Genoa acquisition, 10 loan relationships with a stated value of \$1.5 million were recorded at \$721,000. In the ComBanc acquisition, 12 loan relationships with a stated value of \$3.4 million were recorded at \$2.0 million. In the Pavilion acquisition, 12 loan relationships with a stated value of \$6.4 million were recorded at \$4.4 million. Of all these impaired loans that were acquired in an acquisition, as of December 31, 2010, 12 loan relationships remained with a contractual balance of \$3.5 million and were recorded at \$2.2 million. If management s expectations about the cash flow of those loans changes over time, the difference will be recognized as a yield adjustment over the remaining life of the respective loan. In 2010, \$32,000 of impairment was recognized as a yield adjustment. There were no significant changes in the expected cash flows of the remaining loan relationships in 2010.

Loans originated by First Federal having principal balances of \$70.9 million, \$58.8 million, and \$27.5 million were considered impaired as of December 31, 2010, 2009 and 2008, respectively. These amounts exclude large groups of small-balance homogeneous loans that are collectively evaluated for impairment such as residential mortgage, consumer installment and credit card loans. There was \$2,017,000 of interest received and recorded in income during 2010 related to impaired loans. There was \$913,000 and \$1,067,000 recorded in 2009 and 2008, respectively. Unrecorded interest income based on the loan's contractual terms on these impaired loans and all non-performing loans in 2010, 2009 and 2008 was \$2.0 million, \$2.7 million, and \$1.8 million, respectively. The average recorded investment in impaired loans during 2010, 2009 and 2008 (excluding loans accounted for under Topic 310 Subtopic 30) was \$64.4 million, \$38.9 million and \$25.7 million, respectively. The total allowance for loan losses related to these loans was \$16.6 million, \$12.2 million, and \$6.0 million at December 31, 2010, 2009 and 2008, respectively.

Real estate acquired by foreclosure is classified as real estate owned until such time as it is sold. First Defiance also repossesses other assets securing loans, consisting primarily of automobiles. When such property is acquired it is recorded at fair value less cost to sell. Costs relating to development and improvement of property are capitalized, whereas costs relating to holding the property are expensed. Valuations are periodically performed by management and a write-down of the value is recorded with a corresponding charge to operations if it is determined that the carrying value of property exceeds its estimated net realizable value. During 2010, First Defiance recognized \$3.2 million of expense related to write-downs in value of real estate acquired by foreclosure. The balance of real estate owned at December 31, 2010 was \$9.6 million.

As of December 31, 2010, First Defiance s total non-performing loans amounted to \$47.0 million or 3.10% of total loans (net of undisbursed loan funds and deferred fees and costs), compared to \$47.9 million or 2.96% of total loans, at December 31, 2009. Non-performing loans are loans which are more than 90 days past due or loans which have been restructured and identified as troubled debt restructurings. The nonperforming loan balance includes \$32.2 million of loans originated by First Federal also considered impaired or acquired loans accounted for under Topic 310 Subtopic 30.

The following table sets forth the amounts and categories of First Defiance s non-performing assets (excluding impaired loans not considered non-performing) and troubled debt restructurings at the dates indicated.

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		December 31				
	2010	2009	2008	2007	2006	
Nonperforming loans:		(Doi	lars in Thousand	<i>is)</i>		
Single family residential, construction and home improvement	\$ 7,742	\$ 6,475	\$ 5,088	\$ 2,608	\$ 1,980	
Nonresidential and multi-family residential real estate	21,737	24,042	19,979	5,917	4,977	
Commercial	11,547	10,615	2,881	675	272	
Consumer finance	14	59	69	17	54	
Troubled debt restructurings	6,001	6,715	6,250			
	47.041	47.006	24.267	0.017	7.000	
Total nonperforming loans	47,041	47,906	34,267	9,217	7,283	
Real estate owned	9,591	13,413	6,973	2,410	2,321	
Other repossessed assets		114	27	50	71	
Total repossessed assets	9,591	13,527	7,000	2,460	2,392	
Total nonperforming assets	\$ 56,632	\$ 61,433	\$ 41,267	\$ 11,677	\$ 9,675	
The last of the la	<b>A =</b> 0.07	2 00%	2.116	0.72.0	0.60%	
Total nonperforming assets as a percentage of total assets	2.78%	2.99%	2.11%	0.73%	0.63%	
Total nonperforming loans as a percentage of total loans*	3.10%	2.96%	2.12%	0.71%	0.59%	
Allowance for loan losses as a percent of total nonperforming assets	72.54%	59.49%	59.59%	118.95%	140.35%	

In addition to the \$47.0 million of non-performing loans reported above and \$39.3 million of loans considered impaired (including loans accounted for under Topic 310 Subtopic 30), which are not included in the non-performing loans reported above, there are approximately \$54.3 million of performing nonresidential real estate and commercial loans where known information about possible credit problems of the borrowers causes management to have doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in the inclusion of such loans in non-performing loans at some future date. In analyzing these loans for the purpose of determining the adequacy of the allowance for loan losses, management has determined that these loans generally have significant collateral, strong guarantors, or both.

Allowance for Loan Losses First Defiance maintains an allowance for loan losses to absorb probable incurred credit losses in the loan portfolio. The allowance for loan loss is made up of two components. The first is a general reserve, which is used to record loan loss reserves for groups of homogenous loans in which the Company estimates the losses incurred in the portfolio based on quantitative and qualitative factors. Quantitative factors are primarily the historical loss experience of the portfolio for the most recent weighted two years. Qualitative factors that may lead the Company to add additional general reserves on the non-impaired loan portfolio include such things as: changes in international, national and local economic business conditions, changes in the value of underlying collateral for collateral dependent loans, changes in the political and regulatory environment and changes in the trends of the loan portfolio.

The second component of the allowance for loan loss is the specific reserve in which the Company sets aside reserves based on the analysis of individual credits. In evaluating the adequacy of its allowance each quarter, management grades all loans in the commercial portfolio. In establishing specific reserves, the Company analyzes all substandard, doubtful and loss graded loans quarterly and makes

<sup>\*</sup> Total loans are net of undisbursed loan funds and deferred fees and costs.

judgments about the risk of loss based on the cash flow of the borrower, the value of any collateral and the financial strength of any guarantors. The Company also considers the impacts of any Small Business Association or Farm Service Agency guarantees. An internal loan review of all loan relationships between \$250,000 and \$750,000 is performed annually. Management also engages a third-party to do an annual review of all loan relationships in excess of \$750,000. Both of these loan reviews, among other things, independently assess management s loan grades.

Loans charged-off are charged against the allowance when such loans meet the Company s established policy on loan charge-offs and the allowance itself is adjusted quarterly by recording a provision for loan losses. As such, actual losses and losses provided for should be approximately the same if the overall quality, composition and size of the portfolio remained static. To the extent that the portfolio grows at a rapid rate or overall quality deteriorates, the provision generally will exceed charge-offs, as happened in 2008 through 2010. However, in certain circumstances, including in 2006, net charge-offs may exceed the provision for loan losses when management determines that loans previously provided for in the allowance for loan losses are uncollectible and should be charged off. Although management believes that it uses the best information available to make such determinations, future adjustments to the allowances may be necessary, and net earnings could be significantly affected, if circumstances differ substantially from the assumptions used in making the initial determinations.

At December 31, 2010, First Defiance s allowance for loan losses amounted to \$41.1 million compared to \$36.5 million at December 31, 2009. The following table sets forth the activity in First Defiance s allowance for loan losses during the periods indicated.

Years Ended December 31					
2010	2009	2008	2007	2006	
	(Dolla	ars in Thousand	s)		
\$ 36,547	\$ 24,592	\$ 13,890	\$ 13,579	\$ 13,673	
23,177	23,232	12,585	2,306	1,756	
		4,258			
(3,092)	(2,281)	(1,185)	(256)	(513)	
(9,928)	(5,799)	(3,758)	(1,803)	(1,028)	
(5,118)	(2,664)	(813)	(99)	(177)	
(124)	(320)	(380)	(161)	(392)	
(1,066)	(762)	(363)	(81)	(166)	
(19,328)	(11,826)	(6,499)	(2,400)	(2,276)	
684	549	358	405	426	
(18,644)	(11,277)	(6,141)	(1,995)	(1,850)	
, , ,		, ,	, ,	, ,	
\$ 41,080	\$ 36,547	\$ 24,592	\$ 13,890	\$ 13,579	
	, i	,	,		
87.33%	76.29%	71.77%	150.70%	186.45%	
2.70%	2.26%	1.52%	1.08%	1.10%	
220.34%	324.08%	400.46%	696.24%	734.00%	
	\$ 36,547 23,177 (3,092) (9,928) (5,118) (124) (1,066) (19,328) 684 (18,644) \$ 41,080	2010 2009 (Dollar) \$ 36,547 \$ 24,592 23,177 23,232  (3,092) (2,281) (9,928) (5,799) (5,118) (2,664) (124) (320) (1,066) (762)  (19,328) (11,826) 684 549  (18,644) (11,277)  \$ 41,080 \$ 36,547	2010         2009         2008 (Dollars in Thousands)           \$ 36,547         \$ 24,592         \$ 13,890           23,177         23,232         12,585           4,258         4,258           (3,092)         (2,281)         (1,185)           (9,928)         (5,799)         (3,758)           (5,118)         (2,664)         (813)           (124)         (320)         (380)           (1,066)         (762)         (363)           (19,328)         (11,826)         (6,499)           684         549         358           (18,644)         (11,277)         (6,141)           \$ 41,080         \$ 36,547         \$ 24,592           87.33%         76.29%         71.77%           2.70%         2.26%         1.52%	2010         2009         2008         2007           (Dollars in Thousands)         (Dollars in Thousands)           \$ 36,547         \$ 24,592         \$ 13,890         \$ 13,579           23,177         23,232         12,585         2,306           4,258         4,258           (3,092)         (2,281)         (1,185)         (256)           (9,928)         (5,799)         (3,758)         (1,803)           (5,118)         (2,664)         (813)         (99)           (124)         (320)         (380)         (161)           (1,066)         (762)         (363)         (81)           (19,328)         (11,826)         (6,499)         (2,400)           684         549         358         405           (18,644)         (11,277)         (6,141)         (1,995)           \$ 41,080         \$ 36,547         \$ 24,592         \$ 13,890           87.33%         76.29%         71.77%         150.70%           2.70%         2.26%         1.52%         1.08%	

<sup>\*</sup> Total loans are net of undisbursed loan funds and deferred fees and costs.

The provision for credit losses, as well as charge-offs, has increased significantly from 2008 through 2010 due mainly to continued deteriorating national and local economic conditions and the declining values of the underlying collateral of collateral dependent loans. The level of charge-offs increased in 2007 and 2006 because of general growth in the overall portfolio and deteriorating economic conditions, while in 2008, 2009 and 2010 there were some large relationships in the commercial real estate portfolio that were charged off due to the effect of the slowing economy. Management anticipates similar charge-off activity in 2011 compared to 2010, but believes the level of allowance for loan losses at December 31, 2010 is sufficient to cover the estimated losses incurred but not yet recognized in the loan portfolio.

The following table sets forth information concerning the allocation of First Defiance s allowance for loan losses by loan categories at the dates indicated. For information about the percent of total loans in each category to total loans, see Lending Activities-Loan Portfolio Composition.

					Decem	ber 31				
	201	10	200	09	20	08	20	07	20	06
	Amount	Percent of total loans by category	Amount	Percent of total loans by category	Amount	Percent of total loans by category	Amount	Percent of total loans by category	Amount	Percent of total loans by category
C' 1 C '1					(Dollars in T	(housands)				
Single family residential and construction	\$ 6,029	15.5%	\$ 6,048	16.8%	\$ 3,678	19.8%	\$ 2,112	18.9%	\$ 2,077	21.5%
Nonresidential and Multi-family residential	, 0,02		<b>,</b> 2,0 20		, ,,,,,	27,072	+ -,		+ <b>-</b> ,*	
real estate	22,355	50.1	18,876	49.1	13,436	46.1	7,750	46.5	7,478	46.5
Other:										
Commercial loans	10,871	24.2	9,444	23.1	6,351	21.8	3,420	21.8	3,317	18.7
Consumer and home equity and										
improvement loans	1,825	10.2	2,179	11.0	1,127	12.3	608	12.8	707	13.3
	\$ 41,080	100.0%	\$ 36,547	100.0%	\$ 24,592	100.0%	\$ 13,890	100.0%	\$ 13,579	100.0%

## **Sources of Funds**

General Deposits are the primary source of First Defiance s funds for lending and other investment purposes. In addition to deposits, First Defiance derives funds from loan principal repayments. Loan repayments are a relatively stable source of funds, while deposit inflows and outflows are significantly influenced by general interest rates and money market conditions. Borrowings from the FHLB may be used on a short-term basis to compensate for reductions in the availability of funds from other sources. They may also be used on a longer-term basis for general business purposes. During 2007, First Defiance issued \$15.0 million of trust preferred securities through an unconsolidated affiliated trust. Proceeds from the offering were used for general corporate purposes including funding of dividends and stock buybacks as well as bolstering regulatory capital at the First Federal level. First Defiance also issued \$20.0 million of similar trust preferred securities in 2005.

**Deposits** First Defiance s deposits are attracted principally from within First Defiance s primary market area through the offering of a broad selection of deposit instruments, including checking accounts, money market accounts, regular savings accounts, and term certificate accounts. Deposit account terms vary, with the principal differences being the minimum balance required, the time periods the funds must remain on deposit, and the interest rate.

To supplement its funding needs, First Defiance also utilizes the national market for Certificates of Deposit. Such deposits have maturities ranging from one to thirty-five months. These deposits are issued at the current rates available to customers in our market areas. The total balance of national certificates of deposit was \$41.8 million and \$47.4 million at December 31, 2010 and 2009, respectively.

Average balances and average rates paid on deposits are as follows:

			Years Ended Dec	ember 31		
	2010		2009		2008	
	Amount	Rate	Amount (Dollars in Tho	Rate usands)	Amount	Rate
Non-interest-bearing demand deposits	\$ 200,864		\$ 176,513		\$ 159,452	
Interest bearing demand deposits	529,078	0.59%	447,858	0.77%	381,627	1.28%
Savings deposits	139,049	0.26	132,589	0.35	135,374	1.02
Time deposits	721,203	2.18	790,379	2.81	714,362	3.51
Totals	\$ 1,590,194	1.21%	\$ 1,547,339	1.69%	\$ 1,390,815	2.25%

The following table sets forth the maturities of First Defiance s retail certificates of deposit having principal amounts of \$100,000 or more at December 31, 2010 (in thousands):

Retail certificates of deposit maturing in quarter ending:	
March 31, 2011	\$ 23,639
June 30, 2011	27,201
September 30, 2011	28,567
December 31, 2011	9,721
After December 31, 2011	62,130
Total retail certificates of deposit with balances of \$100,000 or more	\$ 151,258

The following table details the deposit accrued interest payable as of December 31:

	2010 (In Tho	2009 usands)
Interest bearing demand deposits and money market accounts	\$ 40	\$ 48
Certificates of deposit	211	665
	\$ 251	\$713

For additional information regarding First Defiance s deposits see Note 12 to the financial statements.

**Borrowings** First Defiance may obtain advances from the FHLB of Cincinnati by pledging certain of its residential mortgage loans, non-residential loans, multi-family loans, home equity loans and investment securities provided certain standards related to creditworthiness have been met. Such advances are made pursuant to several credit programs, each of which has its own interest rate and range of maturities.

The following table sets forth certain information as to First Defiance s FHLB advances and other borrowings at the dates indicated.

		December 31		
	2010	2009	2008	
	(Doi	llars in Thousands)	)	
Long-term:				
FHLB advances	\$ 116,885	\$ 146,927	\$ 146,967	
Weighted average interest rate	3.68%	3.36%	4.00%	
Short-term:				
FHLB advances	\$	\$	\$ 9,100	
Weighted average interest rate			0.54%	
Securities sold under agreement to repurchase	\$ 56,247	\$ 48,398	\$ 49,454	
Weighted average interest rate	0.98%	1.05%	1.79%	

The following table sets forth the maximum month-end balance and average balance of First Defiance s long-term FHLB advances and other borrowings during the periods indicated.

	Yea	Years Ended December 31			
	2010	2009	2008		
	(Dollars in Thousands)				
Long-term:					
FHLB advances:					
Maximum balance	\$ 146,927	\$ 146,967	\$ 153,153		
Average balance	127,281	146,946	146,054		
Weighted average interest rate	3.70%	3.48%	4.17%		

The following table sets forth the maximum month-end balance and average balance of First Defiance s short-term FHLB advances and other borrowings during the periods indicated.

	Years Ended December 31		
	2010	2009	2008
	(De	ollars in Thousand	ls)
Short-term:			
FHLB advances:			
Maximum balance	\$	\$	\$ 44,900
Average balance		33	14,004
Weighted average interest rate		0.84%	2.17%
Revolving credit agreements:			
Maximum balance	\$	\$	\$ 23,200
Average balance			14,416
Weighted average interest rate			4.45%
Securities sold under agreement to repurchase:			
Maximum balance	\$ 56,247	\$ 50,920	\$ 50,679
Average balance	47,088	44,287	36,926
Weighted average interest rate	0.97%	1.29%	2.69%

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First Defiance borrows funds under a variety of programs at the FHLB. As of December 31, 2010, there was \$116.9 million outstanding under various long-term FHLB advance programs. First Defiance utilizes short-term advances from the FHLB to meet cash flow needs and for short-term investment purposes. At December 31, 2010 and December 31, 2009, no outstanding balances existed under First Defiance s Cash Management Advance Line of Credit. The total available under this line is \$15.0 million. Additionally, First Defiance has \$100.0 million available under a REPO line of credit. Amounts are generally borrowed under these lines on an overnight basis. First Federal s total borrowing capacity at the FHLB is limited by various collateral requirements. Eligible collateral includes mortgage loans, home equity loans, non-mortgage loans, cash and investment securities. At December 31, 2010, other than amounts available on the REPO and Cash Management line, First Federal had additional borrowing capacity with the FHLB of \$29.5 million as a result of these collateral requirements.

As a member of the FHLB of Cincinnati, First Federal must maintain a minimum investment in the capital stock of that FHLB in an amount defined in the FHLB s regulations. First Federal is permitted to own stock in excess of the minimum requirement and is in compliance with the minimum requirement with an investment in stock of the FHLB of Cincinnati of \$19.3 million at December 31, 2010. First Federal also acquired \$2.0 million in stock of the FHLB of Indianapolis from the Pavilion acquisition, which had a balance of \$1.7 million at December 31, 2010. This stock is required to be held for a minimum of five years from the date the stock was acquired by First Federal, March 14, 2008.

Each FHLB is required to establish standards of community investment or service that its members must maintain for continued access to long-term advances from the FHLB. The standards take into account a member s performance under the Community Reinvestment Act and its record of lending to first-time homebuyers.

For additional information regarding First Defiance s FHLB advances and other debt see Notes 13 and 15 to the financial statements.

Subordinated Debentures In March 2007, the Company sponsored an affiliated trust, First Defiance Statutory Trust II ( Trust Affiliate II ) that issued \$15 million of Guaranteed Capital Trust Securities (Trust Preferred Securities). In connection with the transaction, the Company issued \$15.5 million of Junior Subordinated Deferrable Interest Debentures (Subordinated Debentures) to Trust Affiliate II. Trust Affiliate II was formed for the purpose of issuing Trust Preferred Securities to third-party investors and investing the proceeds from the sale of these capital securities solely in Subordinated Debentures of the Company. The Subordinated Debentures held by Trust Affiliate II are the sole assets of the trust. Distributions on the Trust Preferred Securities issued by Trust Affiliate II are payable quarterly at a fixed rate equal to 6.441% for the first five years and a floating rate of three-month LIBOR plus 1.50%, repricing quarterly, thereafter.

The Trust Preferred Securities are subject to mandatory redemption, in whole or in part, upon repayment of the Subordinated Debentures. The Company has entered into an agreement that fully and unconditionally guarantees the Trust Preferred Securities subject to the terms of the guarantee. The Trust Preferred Securities and Subordinated Debentures mature on June 15, 2037, but may be redeemed at the Company s option at any time on or after June 15, 2012, or at any time upon certain events.

In October 2005, the Company formed an affiliated trust, First Defiance Statutory Trust I ( Trust Affiliate I ) that issued \$20 million of Trust Preferred Securities. In connection with the transaction, the Company issued \$20.6 million of Subordinated Debentures to Trust Affiliate I. Trust Affiliate I was formed for the purpose of issuing Trust Preferred Securities to third-party investors and investing the

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proceeds from the sale of these capital securities solely in Subordinated Debentures of the Company. The Subordinated Debentures held by Trust Affiliate I are the sole assets of the trust. Distributions on the Trust Preferred Securities issued by Trust Affiliate I are payable quarterly at a variable rate equal to the three-month LIBOR rate plus 1.38%, or 1.67% as of December 31, 2010. The rate was 1.63% at December 31, 2009.

The Trust Preferred Securities issued by Trust Affiliate I are subject to mandatory redemption, in whole or in part, upon repayment of the Subordinated Debentures. The Company has entered into an agreement that fully and unconditionally guarantees the Trust Preferred Securities subject to the terms of the guarantee. The Trust Preferred Securities and Subordinated Debentures may be redeemed by the issuer at par after October 28, 2010. The Subordinated Debentures mature on December 15, 2035.

Due to the Company s participation in the U.S. Treasury s Capital Purchase Program, permission must be obtained from the U.S. Treasury in order to call these securities.

#### Participation in the Capital Purchase Program

In December 2008, First Defiance participated in the U.S. Treasury s Capital Purchase Program (CPP). Under the CPP, First Defiance issued \$37.0 million of First Defiance non-voting preferred stock and a warrant to purchase 550,595 shares of First Defiance s common stock at an exercise price of \$10.08 per share, subject to certain anti-dilution and other adjustments. The \$37.0 million of preferred stock issued by First Defiance under the CPP qualifies as Tier 1 capital. The cash received from the preferred stock issuance is reflected in the financing activities section of the Consolidated Statements of Cash Flows in Item 8 of this Form 10-K. The general purpose of the funds was to maintain and create lending opportunities in our market area.

#### **Employees**

First Defiance had 536 employees at December 31, 2010. None of these employees are represented by a collective bargaining agent, and First Defiance believes that it enjoys good relations with its personnel.

## Competition

Competition in originating non-residential mortgage and commercial loans comes mainly from commercial banks with banking center offices in the Company s market area. Competition for the origination of mortgage loans arises mainly from savings associations, commercial banks, and mortgage companies. The distinction among market participants is based on a combination of price, the quality of customer service and name recognition. The Company competes for loans by offering competitive interest rates and product types and by seeking to provide a higher level of personal service to borrowers than is furnished by competitors. First Federal has a significant market share of the lending markets in which it conducts operations.

Management believes that First Federal s most direct competition for deposits comes from local financial institutions. The distinction among market participants is based on price and the quality of customer service and name recognition. First Federal s cost of funds fluctuates with general market interest rates. During certain interest rate environments, additional significant competition for deposits

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may be expected from corporate and governmental debt securities, as well as from money market mutual funds. First Federal competes for conventional deposits by emphasizing quality of service, extensive product lines and competitive pricing.

### Regulation

General First Defiance and First Federal are subject to regulation, examination and oversight by the OTS. Because the FDIC insures First Federal s deposits, First Federal is also subject to examination and regulation by the FDIC. First Defiance and First Federal must file periodic reports with the OTS and examinations are conducted periodically by the OTS and the FDIC to determine whether First Federal is in compliance with various regulatory requirements and is operating in a safe and sound manner. First Federal is subject to various consumer protection and fair lending laws. These laws govern, among other things, truth-in-lending disclosure, equal credit opportunity, and, in the case of First Federal, fair credit reporting and community reinvestment. Failure to abide by federal laws and regulations governing community reinvestment could limit the ability of First Federal to open a new branch or engage in a merger transaction. Community reinvestment regulations evaluate how well and to what extent First Federal lends and invests in its designated service area, with particular emphasis on low-to-moderate income communities and borrowers in such areas. Provisions of The Dodd-Frank Wall Street Reform and Consumer Protections Act (the Dodd-Frank Act ) require the transfer of OTS functions to the Office of the Comptroller of the Currency (OCC ), the FDIC, the Federal Reserve Board and the Bureau of Consumer Financial Protection on July 21, 2011. Effective with the change, First Federal s primary regulator will be the OCC and First Defiance s primary regulator will be the Federal Reserve Board. See Proposed Changes in Reporting Requirements for OTS-Regulated Savings Associations and Holding Companies below for more information.

First Defiance is also subject to various Ohio laws which restrict takeover bids, tender offers and control-share acquisitions involving public companies which have significant ties to Ohio.

**Regulatory Capital Requirements** First Federal is required by OTS regulations to meet certain minimum capital requirements. Current capital requirements call for tangible capital of 1.5% of adjusted total assets, core capital of 4.0% of adjusted total assets, except for associations with the highest examination rating and acceptable levels of risk, and risk-based capital of 8.0% of risk-weighted assets. The OTS does not have defined capital requirements for unitary thrift holding companies.

The following table sets forth the amount and percentage level of regulatory capital of First Federal at December 31, 2010, and the amount by which it exceeds the minimum capital requirements. Tangible and core capital are reflected as a percentage of adjusted total assets. Total (or risk-based) capital, which consists of core and supplementary capital, is reflected as a percentage of risk-weighted assets. Assets are weighted at percentage levels ranging from 0% to 100% depending on their relative risk.

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	December	31, 2010
	Amount	Percent
	(In Thou	sands)
Tangible Capital	\$ 213,625	10.81%
Requirement	29,646	1.50
Excess	\$ 183,979	9.31%
	, i	
Core Capital	\$ 213,625	10.81%
Requirement	79,055	4.00
Excess	\$ 134,570	6.81%
Total risked-based capital	\$ 234,576	14.09%
Risk-based requirement	133,141	8.00
Excess	\$ 101,435	6.09%

To be categorized as a well-capitalized institution, institutions need to maintain a tier 1 (core) capital ratio of 5%, a tier 1 capital to risk-weighted assets ratio of 6%, and a risk-based capital ratio of 10%. First Federal s capital at December 31, 2010, meets the standards for a well-capitalized institution. There are no conditions or events since the most recent notification from the OTS regarding those capital standards that management believes have changed any of the well-capitalized categorizations of First Federal.

**Dividends** First Defiance s payment of dividends to its shareholders is generally funded by the payment of dividends by the Subsidiaries. Dividends paid by First Federal to First Defiance are subject to various regulatory restrictions. First Federal can initiate dividend payments equal to its net profits (as defined by statute) for the current year plus the preceding two calendar years. First Federal is required to receive prior approval from its primary regulator, the OTS, before it can pay any dividends to First Defiance, its parent company. At this time, the Company believes it is unlikely that OTS approval would be received. First Federal paid \$5.4 million in dividends in 2009 and \$10.0 million in 2008. As a result of its participation in the CPP, First Defiance is prohibited, without prior approval from the U.S. Treasury, from paying a quarterly cash dividend of more than \$0.26 per share until the earlier of December 5, 2011 or the date the U.S. Treasury s preferred stock is redeemed or transferred to an unaffiliated third party.

Transactions with Insiders and Affiliates 
Loans to executive officers, directors and principal shareholders and their related interests must conform to the lending limits. Most loans to directors, executive officers and principal shareholders must be approved in advance by a majority of the disinterested members of board of directors of the association with any interested director not participating. All loans to directors, executive officers and principal shareholders must be made on terms substantially the same as offered in comparable transactions with the general public or as offered to all employees in a company-wide benefit program. Loans to executive officers are subject to additional restrictions. In addition, all related party transactions must be approved by the Company s audit committee pursuant to NASDAQ Rule 5630, including loans made by financial institutions in the ordinary course of business. All transactions between savings associations and their affiliates must comport with Sections 23A and 23B of the Federal Reserve Act (FRA) and the Federal Reserve Board s (FRB) Regulation W. An affiliate of a savings association is any company or entity that controls, is controlled by or is under common control with the savings association. First Defiance and First Insurance are affiliates of First Federal.

**Holding Company Regulation** First Defiance is a unitary thrift holding company and is subject to OTS regulations, examination, supervision and reporting requirements. Federal law generally

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prohibits a thrift holding company from controlling any other savings association or thrift holding company, without prior approval of the OTS, or from acquiring or retaining more than 5% of the voting shares of a savings association or holding company thereof, which is not a subsidiary. If First Defiance was to acquire control of another savings institution, other than through a merger or other business combination with First Federal, First Defiance would become a multiple thrift holding company and its activities would thereafter be limited generally to those activities authorized by the FRB as permissible for bank holding companies.

**Deposit Insurance** First Federal is a member of the Deposit Insurance Fund (DIF), which is administered by the FDIC. Deposit accounts at First Federal are insured by the FDIC, generally up to a maximum of \$250,000. Further, from December 31, 2010 through December 31, 2012, deposits held in noninterest-bearing transaction accounts will be fully insured by the FDIC regardless of the amount in the account. The Bank has opted to participate in the FDIC s Transaction Account Guarantee Program. See Temporary Liquidity Guarantee Program below.

During 2008, there were higher levels of bank failures which dramatically increased resolution costs of the FDIC and depleted the DIF. In order to maintain a strong funding position and restore reserve ratios of the deposit insurance fund, on December 16, 2008, the FDIC issued a final rule that raised the then current assessment rates of insured institutions uniformly by 7 basis points (7 cents for every \$100 of deposits), beginning with the first quarter of 2009. Further, beginning April 1, 2009, the FDIC required higher risk institutions to pay a larger share of premiums by factoring in rate adjustments based on secured liabilities and unsecured debt levels. On May 22, 2009, the FDIC issued a final rule that imposed a special assessment for the second quarter of 2009 of 5 basis points on each insured depositary institution s assets minus its Tier 1 capital as of June 30, 2009, which was collected on September 30, 2009 in the amount of \$906,000 for First Federal. On November 12, 2009, the FDIC issued a final rule requiring insured depository institutions to prepay their estimated quarterly risk-based assessments for the fourth quarter of 2009 and for all of 2010, 2011 and 2012. The prepaid assessments for these periods were collected on December 30, 2009, along with the regular quarterly risk-based deposit insurance assessment for the third quarter of 2009. For the fourth quarter of 2009 and for all of 2010, the prepaid assessment rate was based on each institution s total base assessment rate in effect on September 30, 2009, modified to assume that the assessment rate in effect for the institution on September 30, 2009, was in effect for the entire third quarter of 2009. As of December 31, 2010, \$5.2 million in prepaid deposit insurance assessments is included in other assets in the accompanying consolidated balance sheet.

In October 2010, the FDIC adopted a new DIF restoration plan to ensure that the fund reserve ratio reaches 1.35% by September 30, 2020, as required by the Dodd-Frank Act. Under the new restoration plan, the FDIC will maintain the current schedule of assessment rates for all depository institutions. At least semi-annually, the FDIC will update its loss and income projections for the fund and, if needed, will increase or decrease assessment rates, following notice-and-comment rulemaking if required.

In November 2010, the FDIC issued a notice of proposed rulemaking to change the deposit insurance assessment base from total domestic deposits to average total assets minus average tangible equity, as required by the Dodd-Frank Act, effective April 1, 2011.

Insurance of deposits may be terminated by the FDIC upon finding that an institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC. Management does

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not currently know of any practice, condition or violation that might lead to termination of the deposit insurance.

Temporary Liquidity Guarantee Program On October 14, 2008, the FDIC announced a new program, the Temporary Liquidity Guarantee Program. This program has two components The Debt Guarantee Program and the Transaction Account Guarantee Program. The Debt Guarantee Program guarantees newly issued senior unsecured debt of a participating organization, up to certain limits established for each institution, issued between October 14, 2008 and June 30, 2009. The FDIC will pay the unpaid principal and interest on an FDIC-guaranteed debt instrument upon the uncured failure of the participating entity to make a timely payment of principal or interest in accordance with the terms of the instrument. The guarantee will remain in effect until June 30, 2012. In return for the FDIC s guarantee, participating institutions will pay the FDIC a fee based on the amount and maturity of the debt. The Company opted to participate in the Debt Guarantee Program.

The Transaction Account Guarantee Program provides full deposit insurance coverage for non-interest bearing transaction deposit accounts, regardless of dollar amount, until December 31, 2012, which was extended twice from December 31, 2009 and June 30, 2010, respectively. An annualized 25 basis point assessment (increased from 10 basis points) on balances in noninterest-bearing transaction accounts that exceed the existing deposit insurance limit of \$250,000 will be assessed on a quarterly basis to insured depository institutions that have not opted out of this component of the Temporary Liquidity Guarantee Program. The Company has opted to participate in the Transaction Account Guarantee Program.

#### Proposed Changes in Reporting Requirements for OTS-Regulated Savings Associations and Holding Companies

On February 3, 2011, the federal bank and thrift regulatory agencies announced proposed changes to the reporting requirements for savings associations, such as First Federal, and savings and loan holding companies, such as First Defiance, regulated by the OTS as required by the Dodd-Frank Act.

The February 3, 2011 proposed changes would:

Require savings associations to file quarterly Call reports, beginning with the March 31, 2012 report date. Effective on that date, all schedules of the Thrift Financial Report (including Schedules CMR and HC) would be eliminated;

Require savings associations to file data through the Summary of Deposits with the FDIC, beginning with the June 30, 2011 report date. Effective on that date, the OTS s Branch Office Survey would be eliminated;

End collection of monthly median cost of funds data from savings associations, effective January 31, 2012; the last cost of funds indices would be published as of December 31, 2011; and

Require savings and loan holding companies to file the same reports with the Federal Reserve that bank holding companies file, beginning with the March 31, 2012 report date.

Under the proposals, savings associations and their holding companies would continue their current processes until the effective dates cited above.

This also means that the regulation and examination of First Federal and First Defiance will be transferred from OTS to the OCC on July 21, 2011.

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#### Item 1A. Risk Factors

An investment in the Company s common stock is subject to risks inherent to the Company s business. The material risks and uncertainties that management believes affect the Company are described below. Before making an investment decision, you should carefully consider the risks and uncertainties described below together with all of the other information included or incorporated by reference in this report. The risks and uncertainties described below are the not the only ones facing the Company. Additional risks and uncertainties that management is not aware of or focused on or that management currently deems immaterial may also impair the Company s business operations.

If any of the following risks actually occur, the Company s financial condition and results of operations could be materially and adversely affected. If this were to happen, the market price of the Company s common stock could decline significantly, and you could lose all or part of your investment.

Economic conditions may adversely affect First Defiance s operations and financial condition.

**Local Economic Conditions** First Defiance conducts its banking and insurance business primarily in northwest Ohio, northeast Indiana and southeast Michigan. Unemployment rates for most of the counties within our geographic market area are above the median rate for the United States and above the median rates for the States of Ohio, Indiana, and Michigan. As reported for December 2010, the 15 counties in which our offices are located had unemployment rates between 8.1% and 16.3%, and all experienced an improvement in their unemployment rate in 2010 compared to 2009. In addition, real estate values in First Defiance s markets have declined and may continue to decline. High unemployment and declining real estate values have a negative impact on the Company s earnings and financial condition because:

more borrowers are unable to make payments on their loans;

the value of collateral securing loans has declined; and

the overall quality of the loan portfolio has declined.

General Economic Conditions Dramatic declines in real estate values, along with high unemployment, have disrupted the national credit and capital markets over the last two years. As a result, many financial institutions have had to seek additional capital, to merge with larger and stronger institutions, to seek government assistance or bankruptcy protection and, in some cases, they have been forced into a sale or closed by the bank regulatory agencies. Many lenders and institutional investors have reduced and, in some cases, ceased to provide funding to borrowers, including to other financial institutions, because of concern about the stability of the financial markets and the strength of counterparties. It is difficult to predict how long these economic conditions will exist, which of our markets, products or other businesses will ultimately be affected, and whether management s actions will effectively mitigate these external factors. The reduced availability of credit, the lack of confidence in the financial sector, decreased consumer confidence, increased volatility in the financial markets and reduced business activity could materially and adversely affect our business, financial condition and results of operations.

As a result of the challenges presented by economic conditions, First Defiance faces the following risks:

inability of borrowers to make timely repayments of their loans, or decreases in value of real estate collateral securing the payment of such loans resulting in significant credit

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losses, which could result in increased delinquencies, foreclosures and customer bankruptcies, any of which could have a material adverse effect on our operating results;

increased regulation of the financial services industry, including heightened legal standards and regulatory requirements or expectations; compliance with such regulation will likely increase costs and may limit the Company s ability to pursue business opportunities;

further disruptions in the capital markets or other events, including actions by rating agencies and deteriorating investor expectations, may result in an inability to borrow on favorable terms or at all from other financial institutions;

increased competition among financial services companies due to the consolidation of financial institutions, which may adversely affect our ability to market the Company s products and services; and

further increases in FDIC insurance premiums due to the market developments which have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits.

**Declining Real Estate Values** Approximately 74.3% of the loans in First Federal s portfolio are secured in whole or in part by real estate. As residential real estate prices have declined in the last two years, defaults and foreclosures have increased. Commercial real estate values have also declined, and the owners of many income-producing properties are experiencing declines in their revenue, which may adversely affect their ability to repay their loans. Foreclosures and resolutions of nonperforming loans require significant personnel resources and involve other costs that may increase our operating expenses. Properties acquired through foreclosure or by deed in lieu of foreclosure are taking longer to sell in the current economy, which increases the Company s expenses for managing, maintaining and insuring real estate owned. If First Federal is unable to sell properties at a price that will cover its expenses as well as the unpaid principal and interest on the loan, the resulting write-downs and losses will adversely affect First Defiance s net income.

**Volatile Capital Markets** The capital and credit markets have been experiencing volatility and disruption for more than a year. In some cases, the markets have produced downward pressure on credit availability for certain issuers. Continuing market disruption and volatility could have an adverse effect on the Company s ability to access capital and on its business, financial condition and results of operations.

First Defiance s stock price may fluctuate significantly in the future and these fluctuations may be unrelated to the underlying performance of First Defiance. General market price declines and overall market volatility in the future could adversely affect the price of its common stock, and the current market price of the stock may not be indicative of future market prices.

First Defiance s stock price has been volatile in the past and several factors could cause the price to fluctuate substantially in the future. These factors include:

First Defiance s announcements of developments related to its business;
Fluctuation in our results of operation;

Sales of substantial amounts of our securities into the marketplace;

Actions by government regulators;

New reports of trends, concerns and other issues related to the financial services industry.

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First Defiance s loan portfolio includes a concentration of commercial real estate loans and commercial loans, which involve risks specific to real estate value and the successful operations of these businesses.

At December 31, 2010, First Federal s portfolio of commercial real estate loans totaled \$767.0 million, or approximately 50.1% of total loans. First Federal s commercial real estate loans typically have higher principal amounts than residential real estate loans, and many of our commercial real estate borrowers have more than one loan outstanding. As a result, an adverse development on one loan can expose First Defiance to greater risk of loss on other loans. Additionally, repayment of the loans is generally dependent, in large part, on sufficient income from the properties securing the loans to cover operating expenses and debt service. Economic conditions and events outside of the control of the borrower or lender could negatively impact the future cash flow and market values of the affected properties.

At December 31, 2010, First Federal s portfolio of commercial loans totaled \$370.0 million, or approximately 24.2% of total loans. Commercial loans generally expose First Defiance to a greater risk of nonpayment and loss than commercial real estate or residential real estate loans since repayment of such loans often depends on the successful operations and income stream of the borrowers. First Federal s commercial loans are primarily made based on the identified cash flow of the borrower and secondarily on the underlying collateral provided by the borrower such as accounts receivable, inventory, machinery or real estate. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers. The collateral securing other loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business. Credit support provided by the borrower for most of these loans and the probability of repayment is based on the liquidation of the pledged collateral and enforcement of a personal guarantee, if any exists.

First Defiance targets its business lending towards small and medium-sized businesses, many of which have fewer financial resources than larger companies and may be more susceptible to economic downturns. If general economic conditions negatively impact these businesses, First Defiance s results of operations and financial condition may be adversely affected.

#### Increases to the allowance for loan losses may cause First Defiance s earnings to decrease.

First Defiance makes a number of assumptions and judgments about the collectability of its loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral for the repayment of loans. In determining the amount of the allowance for loan losses, First Defiance relies on loan quality reviews, past loss experience, and an evaluation of economic conditions, among other factors. If its assumptions prove to be incorrect, First Defiance s allowance for loan losses may not be sufficient to cover actual losses, resulting in additions to the allowance. Material additions to the allowance and any loan losses that exceed First Defiance s reserves would materially adversely affect our results of operations and financial condition.

#### Changes in interest rates can adversely affect First Defiance s profitability

First Defiance s earnings and financial condition are dependent to a large degree upon net interest income, which is the difference, or spread, between interest earned from loans and investments and interest paid on deposits and borrowings. Interest rates are highly sensitive to many factors, including:

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economic conditions:

federal monetary policies; and

stability of domestic and foreign markets.

Because First Defiance s interest-bearing liabilities may reprice or mature more quickly than its interest-earning assets, an increase in interest rates could result in a decrease in First Defiance s net interest income.

First Federal originates a significant amount of residential mortgage loans that it sells in the secondary market. The origination of residential mortgage loans is highly dependent on the local real estate market and the current interest rates. Increasing interest rates tend to reduce the origination of loans for sale and consequently fee income, which First Defiance reports as mortgage banking income. Conversely, decreasing interest rates have the effect of causing clients to refinance mortgage loans faster than anticipated. This causes the value of mortgage servicing rights on the loans sold to be lower than originally anticipated. If this happens, First Defiance may be required to write down the value of its mortgage servicing rights faster than anticipated, which will increase expense and lower earnings. Accelerated repayments on loans and mortgage backed securities could result in the reinvestment of funds at lower rates than the loans or securities were paying.

Financial reform legislation recently enacted will, among other things, eliminate the OTS, tighten capital standards, create a new Bureau of Consumer Financial Protection and result in new laws and regulations that are expected to increase our costs of operations.

The recently enacted Dodd-Frank Act will significantly change the current bank regulatory structure and affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and consequently, many of the details and much of the impact of the Dodd-Frank Act may not be known for many months or years.

Certain provisions of the Dodd-Frank Act are expected to have a near term impact on First Defiance. For example, the new law provides that the OTS, which is currently the primary federal regulator for First Defiance and First Federal, will cease to exist on July 21, 2011. The OCC, which is currently the primary federal regulator for national banks, will become the primary federal regulator for federal thrifts, including First Federal. Additionally, the Federal Reserve Board will supervise and regulate all savings and loan holding companies that were formerly regulated by the OTS, including First Defiance. Also effective one year after the date of enactment is a provision that eliminates the federal prohibitions on paying interest on demand deposits, thus allowing businesses to have interest bearing checking accounts. Depending on competitive responses, this significant change to existing law could have an adverse impact on First Defiance s interest expense.

The Dodd-Frank Act also broadens the base for FDIC insurance assessments. Assessments will now be based on a financial institution s average consolidated total assets less tangible equity. The Dodd-Frank Act also permanently increases the maximum amount of deposit insurance for banks, savings institutions and credit unions to \$250,000 per depositor, retroactive to January 1, 2009, and noninterest-bearing transaction accounts have unlimited deposit insurance through December 31, 2013.

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The Dodd-Frank Act will require publicly traded companies to give shareholders a non-binding vote on executive compensation and so-called golden parachute payments, and authorizes the SEC to promulgate rules that would allow shareholders to nominate their own candidates using a company s proxy materials. The legislation also directs the Federal Reserve Board to promulgate rules prohibiting excessive compensation paid to bank holding company executives, regardless of whether the company is publicly traded or not.

The Dodd-Frank Act also creates the Bureau of Consumer Financial Protection and gives it broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit unfair, deceptive or abusive acts and practices. Additionally, the Bureau of Consumer Financial Protection has examination and enforcement authority over all banks and savings institutions with more than \$10 billion in assets. Savings institutions with \$10 billion or less in assets, such as First Federal, will continue to be examined for compliance with the consumer laws by their primary bank regulators. The Dodd-Frank Act also weakens the federal preemption rules that have been applicable for national banks and federal savings associations, and gives state attorneys general the ability to enforce federal consumer protection laws.

It is difficult to predict the specific impact the Dodd-Frank Act, and the yet to be written implementing rules and regulations, will have on financial institutions. However, it is expected that they will increase our operating and compliance costs and could increase our interest expense.

#### Other Laws and regulations may affect First Defiance s results of operations.

The earnings of financial institutions are affected by the regulations and policies of various regulatory authorities, including the Federal Reserve Board, which regulates the money supply, and the OTS, which regulates the Company and First Federal, and the FDIC, which regulates First Federal. The OTS has extensive supervisory authority over the Company, affecting a comprehensive range of matters relating to ownership and control of First Defiance s shares, First Defiance s acquisition of other companies and businesses, permissible activities for the Company to engage in, maintenance of adequate capital levels and other aspects of operations. These supervisory and regulatory powers are intended primarily for the protection for First Defiance s depositors and customers and the deposit insurance fund, rather than First Defiance s shareholders.

In connection with its supervision of First Defiance, the OTS asked the Company to enter into a memorandum of understanding, which is a tool employed by bank regulatory agencies to address areas of concern to the regulator. The memorandum for the Company requires that it submit to the OTS specific strategies for increasing and maintaining capital at targets, to be established by First Defiance s board of directors that are commensurate with First Defiance s risk profile. At December 31, 2010, First Federal s capital ratios were 10.81% for tangible capital and 14.09% for total risk-based capital, both of which exceed the regulatory thresholds to be considered well-capitalized. The memorandum also requires that First Defiance obtain approval from the OTS before it pays any dividends, including dividends on common shares, or incur, issue, renew, or rollover any debt. First Federal also agreed to a memorandum of understanding, the principal terms of which relate to First Federal s risk profile and asset quality. Compliance with the First Federal memorandum may restrict First Defiance s operations and adversely affect its financial results.

First Defiance issued \$37.0 million of our Series A Preferred Shares to the U.S. Treasury

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pursuant to the CPP. The rules and policies applicable to CPP participants continue to evolve and their scope, timing and effect cannot be predicted. Current restrictions include limits on First Defiance s ability to pay retention awards, bonuses and other incentive compensation during the period in which it has any outstanding securities held by the U.S. Treasury that were issued under the CPP. These limitations may adversely affect First Defiance s ability to recruit and retain key personnel, especially if it is competing for talent against institutions that are not subject to the same restrictions.

The laws and regulations applicable to the banking industry could change at any time. As a result of ongoing challenges facing the U. S. economy in particular, the potential exists for new laws and regulations, and bank regulatory agencies are expected to be active in responding to concerns and trends identified in examinations. Increased regulation could increase First Defiance s cost of compliance and reduce its income to the extent that they limit the manner in which First Defiance may conduct business, including its ability to offer new products, charge fees for specific products and services, obtain financing, attract deposits, make loans and achieve satisfactory interest spreads.

### First Defiance s ability to meet cash flow needs on a timely basis at a reasonable cost may adversely affect net income.

First Defiance s principal sources of liquidity are local deposits and wholesale funding sources such as FHLB advances, Federal Funds purchased, securities sold under repurchase agreements, and brokered or other out-of-market certificate of deposit purchases. Also, First Defiance maintains a portfolio of securities that can be used as a secondary source of liquidity. First Defiance s access to funding sources in amounts adequate to finance or capitalize its activities or on terms that are acceptable could be impaired by factors that affect First Defiance directly or the financial services industry or economy in general, such as further disruptions in the financial markets or negative views and expectations about the prospects for the financial services industry.

Other possible sources of liquidity include the sale or securitization of loans, the issuance of additional collateralized borrowings beyond those currently utilized with the FHLB, the issuance of debt securities and the issuance of preferred or common securities in public or private transactions, or borrowings from a commercial bank. First Defiance does not currently have any borrowings from a commercial bank, but it has used them in the past. Pursuant to the MOU, First Defiance must obtain OTS approval before incurring or issuing any debt.

Any decline in available funding could adversely impact our ability to originate loans, invest in securities, meet our expenses, pay dividends to First Defiance s shareholders, or fulfill obligations such as repaying First Defiance s borrowings or meeting deposit withdrawal demands, any of which could have a material adverse impact on our liquidity, business, results of operations and financial condition.

### Competition affects First Defiance s earnings.

First Defiance s continued profitability depends on its ability to continue to effectively compete to originate loans and attract and retain deposits. Competition for both loans and deposits is intense in the financial services industry. The Company competes in its market area by offering superior service and competitive rates and products. The type of institutions First Defiance competes with include large regional commercial banks, smaller community banks, savings institutions, mortgage banking firms, credit unions, finance companies, brokerage firms, insurance agencies and mutual funds. As a result of their size and ability to achieve economies of scale, certain of First Defiance s competitors can offer a broader range of products and services than the Company can offer. To stay competitive in its market

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area, First Defiance may need to adjust the interest rates on its products to match rates of its competition, which could have a negative impact on net interest margin.

### The increasing complexity of First Defiance s operations presents varied risks that could affect its earnings and financial condition

First Defiance processes a large volume of transactions on a daily basis and is exposed to numerous types of risks related to internal processes, people and systems. These risks include, but are not limited to, the risk of fraud by persons inside or outside the Company, the execution of unauthorized transactions by employees, errors relating to transaction processing and systems, breaches of data security and our internal control system and compliance with a complex array of consumer and safety and soundness regulations. First Defiance could also experience additional loss as a result of potential legal actions that could arise as a result of operational deficiencies or as a result of noncompliance with applicable laws and regulations.

First Defiance has established and maintains a system of internal controls that provides management with information on a timely basis and allows for the monitoring of compliance with operational standards. These systems have been designed to manage operational risks at an appropriate, cost effective level. Procedures exist that are designed to ensure that policies relating to conduct, ethics, and business practices are followed. Losses from operational risks may still occur, however, including losses from the effects of operational errors.

First Defiance s operations are also dependent on its existing infrastructure, including equipment and facilities. Extended disruption of vital infrastructure as a result of fire, power loss, natural disaster, telecommunications failures, computer hacking or viruses, terrorist activity or the domestic response to such activity, or other events outside of the control of management could have a material adverse impact on its business, results of operations, cash flows and financial condition. First Defiance has a business recovery plan, but there are no assurances that such a plan will work as intended or that it will prevent significant interruptions to operations.

Unauthorized disclosure of sensitive or confidential client or customer information, whether through a breach of our computer systems or otherwise, could severely harm our business.

In the normal course of business, First Defiance collects, processes and retains sensitive and confidential client and customer information on behalf of First Defiance and other third parties. Despite the security measures the Company has in place, First Defiance s facilities and systems, and those of the Company s third party service providers, may be vulnerable to security breaches, act of vandalism, computer viruses, lost or misplace data, or other similar events. Any security breach involving the unauthorized disclosure or loss of confidential customer information, whether by First Defiance or by the Company s third party vendors, could severely damage First Defiance s reputation, expose the Company to risks of litigation and liability, disrupt First Defiance s operations and have a material adverse effect on First Defiance s business.

The issuance of Series A Preferred Shares and Warrants to the U. S. Government may adversely affect the holders of our Common Shares.

First Defiance issued 37,000 Series A Preferred Shares and warrants to purchase 550,595 shares of First Defiance Common Shares to the U.S. Department of the Treasury under the Capital Purchase

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Program. The dividends accrued and the accretion on discount on the Series A Preferred Shares issued to the U.S. Treasury reduce the net income available to the holders of our Common Shares and our earnings per Common Share. Because the Series A Preferred Shares are cumulative, any dividends not declared or paid will accumulate and will be payable when the payment of dividends is resumed. If the Series A Preferred Shares are not redeemed within five years after their original date of issuance, the annual dividend rate on the Series A Preferred Shares will increase from 5.0% per annum to 9.0% per annum. If we are unable to redeem the Series A Preferred Shares by December 5, 2013, the increase in the annual dividend rate on the Series A Preferred Shares could have a material adverse effect on our earnings and could also adversely affect our ability to declare and pay dividends on our Common Shares. Series A Preferred Shares will also receive preferential treatment in the event of a liquidation, dissolution or winding up of First Defiance.

The Common Shares underlying the Warrant represent approximately 6.4% of the Common Shares outstanding as of December 31, 2010 (including the shares issuable upon exercise of the Warrant in our total outstanding Common Shares). If the Warrant is exercised, the interest of the existing holders of our Common Shares will be diluted. Although the Treasury Department has agreed not to vote any of the Common Shares acquired upon exercise of the Warrant, a transferee of the Warrant or of any Common Shares acquired upon exercise of the Warrant is not bound by this restriction. Finally, the terms of the Series A Preferred Shares allow the U.S. Treasury to impose additional restrictions, including those on dividends and to unilaterally amend the terms of the Series A Preferred Shares to comply with changes in applicable federal law.

If we fail to pay dividends on the Series A Preferred Shares for six quarterly dividend periods (whether or not consecutive), the Treasury Department will have the right to appoint two directors to our Board of Directors until all accrued but unpaid dividends have been paid. As long as the Series A Preferred Shares are outstanding, in addition to any other vote or consent of shareholders required by law or our Articles of Incorporation, as amended (the Articles ), the vote or consent of holders owning at least 66 2/3% of the Series A Preferred Shares outstanding is required for:

any authorization or issuance of shares ranking senior to the Series A shares;

any amendments to the rights of the Series A Preferred Shares that would adversely affect the rights, preferences, privileges or voting power of the Series A shares; or

the consummation of any merger, share exchange or similar transaction unless the Series A shares remain outstanding, or if we are not the surviving entity in such transaction, are converted into or exchanged for preference securities of the surviving entity and the Series A shares remaining outstanding or such preference securities have the rights, preferences, privileges and voting power of the Series A shares.

The holders of Series A Preferred Shares, including the U.S. Treasury, may have different interests from the holders of our common shares, and could vote to block transactions that may be in the best interest of the present holders of our common shares.

We may need to raise additional capital in the future, which may result in significant dilution to holders of First Defiance Common Shares.

There can be no assurance that we will not in the future determine that it is advisable, or that we will not encounter circumstances where we determine that it is necessary, to issue additional Common Shares, securities convertible into or exchangeable for Common Shares or common-equivalent securities to fund strategic initiatives or other business needs or to build additional capital. In addition, if we decide to repurchase the Series A Preferred Stock issued to the U.S. Treasury, we may elect or be

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required by our regulators to increase the amount of our Tier 1 common equity through the sale of additional Common Shares. Further, there can be no assurance that our regulators will not require us to generate additional capital, including Tier 1 common equity, in the future in the event of further negative economic circumstances, in order for us to redeem our Series A Preferred Stock held by the U.S. Treasury under the CPP or otherwise. The market price of our Common Shares could decline as a result of such exchange offerings, as well as other sales of a large block of our Common Shares or similar securities in the market thereafter, or the perception that such sales could occur. These factors could have a material adverse effect on the Company.

### We may not be permitted to repurchase the U.S. Treasury s CPP investment if and when we request approval to do so.

While it is our plan to repurchase the Series A Preferred Stock as soon as practicable, in order to repurchase such securities, in whole or in part, we must establish to our regulators—satisfaction that we have met all of the conditions to repurchase and must obtain the approval of our primary federal regulator and the U.S. Treasury. There can be no assurance that we will be able to repurchase the U.S. Treasury—s CPP investment in our Series A Preferred Stock subject to conditions that we find acceptable, or at all. In addition to limiting our ability to return capital to our shareholders, the U.S. Treasury—s investment could limit our ability to retain key executives and other key employees because of the limits on compensation that may be paid to employees of CPP participants, and limit our ability to develop business opportunities.

If we are unable to redeem our Series A Preferred Stock within five years from the issuance date, the cost of this capital to us will increase substantially.

If we are unable to redeem our Series A Preferred Stock prior to December 5, 2013, the cost of this capital will increase substantially on that date, from 5.0% per annum (approximately \$1.9 million annually) to 9.0% per annum (approximately \$3.3 million annually). Depending on our financial condition at the time, this increase in the annual dividend rate could have a material negative effect on our liquidity.

Regulatory restriction on dividends and our ability to repurchase shares may adversely affect our shareholders and the market price of our common shares.

As long as the Series A shares are outstanding and held by the Treasury Department, we cannot increase the quarterly dividend on our common shares above \$.26 per share without prior approval from the Treasury Department. In addition to this restriction, the OTS has directed First Defiance to seek approval of the OTS before paying any dividends on our common shares.

Our principal source of funds to pay dividends on our common shares is distributions from First Federal, which require the prior approval of the OTS. The OTS has advised us that it is not likely to approve any distributions from First Federal for this purpose in the foreseeable future. The OTS has also advised us that we should not pay dividends utilizing borrowings or other sources of funds that we may have access to.

As long as the Series A shares are outstanding and held by the Treasury Department, we cannot repurchase our common shares without the consent of the Treasury Department (other than repurchases in connection with the administration of any employee benefit plan in the ordinary course of business and consistent with past practice and certain other exemptions). Further, the OTS has directed First Defiance to seek approval of the OTS before repurchasing any common shares.

### Item 1B. Unresolved Staff Comments

None.

### Item 2. Properties

At December 31, 2010, First Federal conducted its business from its main office at 601 Clinton Street, Defiance, Ohio, and thirty-two other full service banking centers in northwest Ohio, northeast Indiana and southeast Michigan. First Insurance conducted its business from leased office space at 419 5th Street, Suite 1200, Defiance, Ohio; 209 West Poe Road, Bowling Green, Ohio; 214 N. Defiance Street, Archbold, Ohio and 926 East High Street, Bryan, Ohio.

In 2009, the Company closed two branch locations, the Cole Street branch in Lima, Ohio which is owned, and the Hillsdale, Michigan branch which was leased. As of December 31, 2009, the Cole Street branch in Lima, Ohio was transferred at its fair value of \$300,000 to other real estate owned and is currently held for sale. Also, the Hillsdale branch leasehold improvements were written down to a value of \$0. These two branches were closed on January 22, 2010.

First Defiance maintains its headquarters in the main office of First Federal at 601 Clinton Street, Defiance, Ohio. Back-office operation departments, including information technology, loan processing and underwriting, deposit processing, accounting and risk management are headquartered in an operations center located at 25600 Elliott Road, Defiance, Ohio.

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The following table sets forth certain information with respect to the office and other properties of the Company at December 31, 2010. See Note 10 to the Consolidated Financial Statements.

Description/address	Leased/ Owned		Book Value Property ds)	Deposits
Main Office, First Federal				
601 Clinton St., Defiance, OH	Owned	\$	4,520	\$ 257,088
Operations Center				
25600 Elliott Rd., Defiance, OH	Owned		5,814	N/A
Mobile Banking				
1011 W. Beecher St., Adrian, MI	Owned		211	N/A
Branch Offices, First Federal				
204 E. High St., Bryan, OH*	Owned		762	120,807
211 S. Fulton St., Wauseon, OH	Owned		528	51,905
625 Scott St., Napoleon, OH	Owned		1,144	70,686
1050 East Main St., Montpelier, OH	Owned		385	36,867
926 East High St., Bryan, OH*	Owned		89	
1800 Scott St., Napoleon, OH	Owned		1,411	27,814
1177 N. Clinton St., Defiance, OH	Owned, Land Lease Lea	sed	1,019	36,140
905 N. Williams St., Paulding, OH	Owned		832	42,083
201 E. High St., Hicksville, OH	Owned		404	24,250
3900 N. Main St., Findlay, OH	Owned		1,061	43,138
11694 N. Countyline St., Fostoria, OH	Owned		688	36,148
1226 W. Wooster, Bowling Green, OH	Owned		1,081	81,211
301 S. Main St., Findlay, OH	Owned		1,134	42,346
405 E. Main St., Ottawa, OH	Owned		369	74,210
124 E. Main St., McComb, OH	Owned		213	21,330
7591 Patriot Dr., Findlay, OH	Owned		1,201	33,501
417 W Dussell Dr., Maumee, OH	Owned, Land Lease		953	41,404
230 E. Second St., Delphos, OH	Owned		1,117	94,132
105 S. Greenlawn Ave., Elida, OH	Owned		353	40,037
2600 Allentown Rd., Lima, OH	Owned		847	41,556
22020 W. State Rt. 51, Genoa, OH	Owned		926	33,000
3426 Navarre Ave., Oregon, OH	Owned		1,010	28,631
1077 Louisiana Ave., Perrysburg, OH	Owned		1,145	25,475
2565 Shawnee Rd., Lima, OH	Owned		1,559	27,667
7437 Coldwater Rd., Fort Wayne, IN	Leased		129	12,471
135 South Main St., Glandorf, OH	Leased			13,161
300 N. Main St., Adrian, MI	Owned		795	59,513
1701 W. Maumee St., Adrian, MI	Owned		166	56,097
211 W. Main St., Morenci, MI	Owned		177	26,320
539 S. Meridian, Hudson, MI	Owned		617	37,915
1449 W. Chicago Blvd., Tecumseh, MI	Owned		1,559	22,290
501 E. Chicago Blvd., Tecumseh, MI	Leased		11	16,226
First Insurance & Investments				
419 5th Street, Suite 1200, Defiance, OH	Leased		137	N/A
209 West Poe Road, Bowling Green, OH	Leased		16	N/A
214 N. Defiance St., Archbold, OH	Leased			N/A
926 E. High St., Bryan, OH**	Leased			N/A
		\$	34,383	\$ 1,575,419

\* The Bryan East (926 East High St.) deposits are now included in the Bryan Main (204 E. High Street) totals.

\*\* Located in the Bryan East branch.

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### Item 3. Legal Proceedings

First Defiance is involved in routine legal proceedings occurring in the ordinary course of business which, in the aggregate, are believed by management to be immaterial to the financial condition of First Defiance.

#### Item 4. Reserved

### **PART II**

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The Company s common stock trades on The NASDAQ Global Select Market under the symbol FDEF. As of February 25, 2011, the Company had 2,296 shareholders of record.

The table below shows the reported high and low sales prices of the common stock and cash dividends declared per share of common stock during the periods indicated in 2010 and 2009.

		Years Ending						
	Dec	December 31, 2010			December 31, 2009			
	High	Low	Dividend	High	Low	Divid	lend	
Quarter ended:								
March 31	\$ 12.33	\$ 9.20	\$	\$ 8.95	\$ 3.76	\$	.17	
June 30	14.85	8.53		14.25	6.10		085	
September 30	10.63	8.55		18.33	12.00		.04	
December 31	12.32	9.94		18.93	10.06			

First Defiance s ability to pay dividends to its shareholders is primarily dependent on the ability of the Subsidiaries to pay dividends to First Defiance. The OTS imposes various restrictions or requirements on the ability of a subsidiary of a savings and loan holding company to make capital distributions. The OTS has advised the Company that it is not likely to approve any distributions from First Federal for this purpose in the foreseeable future. The OTS also advised the Company that prior approval would be required to pay dividends utilizing borrowings or other sources of funds to which the Company may have access to. Capital distributions include, without limitation, payments of cash dividends, repurchases and certain other acquisitions by an association of its shares and payments to stockholders of another association in an acquisition of such other association.

Even if the OTS approves a distribution from First Federal to First Defiance, as a result of participating in the CPP, First Defiance is prohibited, without prior approval of the U.S. Treasury, from paying a quarterly cash dividend of more than \$0.26 per share until the earlier of December 5, 2011 or the date the U.S. Treasury s preferred stock is redeemed or transferred to an unaffiliated third party.

First Federal paid \$4.8 million in dividends to First Defiance during 2010 and \$5.4 million in 2009. First Insurance paid \$1.0 million in dividends to First Defiance during 2010 and \$700,000 in 2009.

The line graph below compares the yearly percentage change in cumulative total shareholder return on First Defiance common stock and the cumulative total return of the NASDAQ Composite Index, the SNL NASDAQ Bank Index and the SNL Midwest Thrift Index. An investment of \$100 on December 31, 2005, and the reinvestment of all dividends are assumed. The performance graph represents past performance and should not be considered to be an indication of future performance.

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	Period Ending					
Index	12/31/05	12/31/06	12/31/07	12/31/08	12/31/09	12/31/10
First Defiance Financial Corp.	100.00	115.76	87.38	32.85	50.43	53.15
NASDAQ Composite	100.00	110.39	122.15	73.32	106.57	125.91
SNL Bank NASDAQ Index	100.00	112.27	88.14	64.01	51.93	61.27
SNL Midwest Thrift Index	100.00	113.49	95.86	85.19	71.76	58.17

First Defiance did not purchase any of its common shares during 2010, but has 93,124 shares that may be purchased under a plan announced by the Board of Directors on July 18, 2003. Participation in the CPP prohibits the Company from repurchasing any of its common shares without the prior approval of the U.S. Treasury until the earlier of December 5, 2011 or the date the U.S. Treasury s preferred stock is redeemed or transferred to an unaffiliated third party. The OTS has also prohibited First Defiance from repurchasing its common shares without prior approval of the OTS.

### Item 6. Selected Financial Data

The following table is derived from the Company s audited financial statements as of and for the five years ended December 31, 2010. The following consolidated selected financial data should be read in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations and the Consolidated Financial Statements and related notes included elsewhere in this Form 10-K. The operating results of the acquired companies are included with the Company s results of operations since their respective dates of acquisition.

	As of and For the Year Ended December 31							
	2010	2009	2008	2007	2006			
		(Dollars in The	ousands, Except Per	Share Data				
Financial Condition:								
Total assets	\$ 2,035,517	\$ 2,057,523	\$ 1,957,400	\$ 1,609,404	\$ 1,527,879			
Investment securities	166,091	139,378	118,461	113,487	112,123			
Loans receivable, net	1,478,423	1,580,575	1,592,643	1,275,806	1,226,310			
Allowance for loan losses	41,080	36,547	24,592	13,890	13,579			
Nonperforming assets (1)	56,632	61,433	41,267	11,677	9,675			
Deposits and borrowers escrow balances	1,576,356	1,580,891	1,470,564	1,218,620	1,139,112			
FHLB advances	116,885	146,927	156,067	139,536	162,228			
Stockholders equity	240,331	234,086	229,159	165,954	159,825			
Share Information:								
Basic earnings per share	0.75	0.64	0.91	1.96	2.22			
Diluted earnings per share	0.75	0.63	0.91	1.94	2.18			
Book value per common share	25.00	24.26	23.67	23.51	22.38			
Tangible book value per common share	17.16	16.44	15.67	17.79	16.99			
Cash dividends per common share		0.295	0.95	1.01	0.97			
Dividend payout ratio	NM	46.09%	10.44%	51.53%	43.69%			
Weighted average diluted shares outstanding	8,153	8,196	7,919	7,178	7,163			
Shares outstanding end of period	8,118	8,118	8,117	7,059	7,142			
Operations:								
Interest income	\$ 95,865	\$ 100,579	\$ 103,463	\$ 98,751	\$ 93,065			
Interest expense	25,702	33,257	41,268	50,089	44,043			
Net interest income	70,163	67,322	62,195	48,662	49,022			
Provision for loan losses	23,177	23,232	12,585	2,306	1,756			
Non-interest income	27,590	26,295	19,069	22,130	19,624			
Non-interest expense	63,463	60,524	57,794	48,113	43,839			
Income before tax	11,113	9,861	10,885	20,373	23,051			
Federal income tax	3,005	2,667	3,528	6,469	7,451			
Net Income	8,108	7,194	7,357	13,904	15,600			
Performance Ratios:								
Return on average assets	0.39%	0.36%	0.40%	0.90%	1.04%			
Return on average equity	3.40%	3.09%	3.85%	8.48%	10.03%			
Interest rate spread (2)	3.68%	3.50%	3.51%	3.17%	3.36%			
Net interest margin (2)	3.89%	3.76%	3.80%	3.55%	3.68%			
Ratio of operating expense to average total assets	3.09%	2.99%	3.12%	3.12%	2.93%			
Efficiency ratio (3)	63.89%	61.50%	67.74%	67.29%	63.31%			
Capital Ratios:								
Equity to total assets at end of period	11.81%	11.38%	11.71%	10.31%	10.46%			
Tangible common equity to tangible assets at end of								
period	7.06%	6.69%	6.72%	8.00%	8.15%			
Average equity to average assets	11.62%	11.49%	10.30%	10.62%	10.40%			
Asset Quality Ratios:								
Nonperforming assets to total assets at end of period								
(1)	2.78%	2.99%	2.11%	0.73%	0.63%			
Allowance for loan losses to total loans*	2.70%	2.26%	1.52%	1.08%	1.10%			
Net charge-offs to average loans	1.21%	0.70%	0.41%	0.16%	0.15%			

- (1) Nonperforming assets consist of non-accrual loans that are contractually past due 90 days or more; loans that are deemed impaired under the criteria of FASB ASC Topic 310; loans that have been restructured; and real estate, mobile homes and other assets acquired by foreclosure or deed-in-lieu thereof.
- (2) Interest rate spread represents the difference between the weighted average yield on interest-earnings assets and the weighted average rate on interest-bearing liabilities. Net interest margin represents net interest income as a percentage of average interest-earnings assets. Interest income on tax-exempt securities and loans has been adjusted to a tax-equivalent basis using the statutory federal income tax rate of 35%.
- (3) Efficiency ratio represents non-interest expense divided by the sum of tax-equivalent net interest income plus non-interest income, excluding securities gain or losses, net.
- \* Total loans are net of undisbursed loan funds and deferred fees and costs.

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#### Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements and Factors that Could Affect Future Results

Certain statements contained in this Annual Report on Form 10-K that are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 ( Act ), notwithstanding that such statements are not specifically identified as such. In addition, certain statements may be contained in the Company s future filings with the SEC, in press releases, and in oral and written statements made by or with the approval of the Corporation that are not statements of historical fact and constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, income or loss, earnings or loss per common share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of First Defiance or its management or Board of Directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as believes, anticipates, expects, intends, targeted, continue, remain, will, should, may and other similar expressions are forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve risks and uncertainties that many Factors th

ooking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. at could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:
Local, regional, national and international economic conditions and the impact they may have on the Company and its customers and the Company s assessment of that impact.
Volatility and disruption in national and international financial markets.
Government intervention in the U.S. financial system.
Changes in the level of non-performing assets and charge-offs.
Changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements.
The effects of and changes in trade and monetary and fiscal policies and laws, including the interest rate policies of the Federal Reserve Board.
Inflation, interest rate, securities market and monetary fluctuations.
Political instability.
Acts of God or of war or terrorism.
The timely development and acceptance of new products and services and perceived overall value of these products and services by users.

Changes in consumer spending, borrowing and saving habits.

Changes in the financial performance and/or condition of the Company s borrowers.

Technological changes including core system conversions.

Acquisitions and integration of acquired businesses.

The ability to increase market share and control expenses.

Changes in the competitive environment among financial holding companies and other financial service providers.

The effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance)

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with which the Company and the subsidiaries must comply.

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The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters.

The costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews.

Greater than expected costs or difficulties related to the integration of new products and lines of business.

The Company s success at managing the risks involved in the foregoing items.

Forward-looking statements speak only as of the date on which such statements are made. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events.

### **Recent Market Developments**

The Dodd-Frank Act was signed into law on July 21, 2010. This new law has and will continue to significantly change the current bank regulatory structure and affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies, and will fundamentally change the system of regulatory oversight of the Company, including through the creation of the Financial Stability Oversight Council. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new implementing rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and, as a result, many of the details and much of the impact of the Dodd-Frank Act is not yet known. The Dodd-Frank Act, however, could have a material adverse impact either on the financial services industry as a whole, or on First Defiance s business, results of operations, financial condition and liquidity.

The Dodd-Frank Act broadens the base for FDIC insurance assessments. Assessments will now be based on the average consolidated total assets less tangible equity capital of a financial institution. The Dodd-Frank Act also permanently increases the maximum amount of deposit insurance for banks, savings institutions and credit unions to \$250,000 per depositor, retroactive to January 1, 2009, and non-interest bearing transaction accounts have unlimited deposit insurance through December 31, 2013.

The legislation also requires that publicly traded companies give shareholders a non-binding vote on executive compensation and golden parachute payments, and authorizes the Securities and Exchange Commission to promulgate rules that would allow shareholders to nominate their own candidates using a company s proxy materials. The Dodd-Frank Act also directs the Federal Reserve Board to promulgate rules prohibiting excessive compensation paid to bank holding company executives, regardless of whether the company is publicly traded.

The Dodd-Frank Act established a new Bureau of Consumer Financial Protection with broad powers to supervise and enforce consumer protection laws. The Bureau of Consumer Financial Protection has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit unfair, deceptive or abusive acts and practices. The Bureau of Consumer Financial Protection has examination and enforcement authority over all banks and savings institutions with more than \$10 billion in assets.

In addition, the Dodd-Frank Act, among other things:

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Amends the Electronic Fund Transfer Act ( EFTA ) which has resulted in, among other things, the Federal Reserve Board issuing rules aimed at limiting debit-card interchange fees;

Applies the same leverage and risk-based capital requirements that apply to insured depository institutions to most financial holding companies;

Changes the assessment base for federal deposit insurance from the amount of insured deposits to consolidated assets less tangible capital, eliminates the ceiling on the size of the DIF, and increases the floor on the size of the DIF, which generally will require an increase in the level of assessments for institutions with assets in excess of \$10 billion;

Repeals the federal prohibitions on the payment of interest on demand deposits, thereby permitting depository institutions to pay interest on business transaction and other accounts;

Provides mortgage reform provisions regarding a customer s ability to repay, restricting variable-rate lending by requiring the ability to repay to be determined for variable-rate loans by using the maximum rate that will apply during the first five years of a variable-rate loan term, and making more loans subject to provisions for higher cost loans, new disclosures, and certain other revisions;

Creates the Financial Stability Oversight Council, which will recommend to the Federal Reserve Board increasingly strict rules for capital, leverage, liquidity, risk management and other requirements as companies grow in size and complexity; and

Eliminate the OTS one year from the date of the new law s enactment, making the OCC, which is currently the primary federal regulator for national banks, the primary federal regulator for federal thrifts, including First Federal. In addition, the Board of Governors of the Federal Reserve System will supervise and regulate all savings and loan holding companies that were formerly regulated by the OTS, including First Defiance.

The environment in which banking organizations will operate after the financial crisis, including legislative and regulatory changes affecting capital, liquidity, supervision, permissible activities, corporate governance and compensation, changes in fiscal policy and steps to eliminate government support for banking organizations, may have long-term effects on the business model and profitability of banking organizations, the full extent of which cannot now be foreseen. Many aspects of the Dodd-Frank Act remain subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on First Defiance, its customers or the financial industry more generally. Provisions in the legislation that affect deposit insurance assessments, payment of interest on demand deposits and interchange fees could increase the costs associated with deposits as well as place limitations on certain revenues those deposits may generate.

The following section presents information to assess the financial condition and results of operations of First Defiance. This section should be read in conjunction with the consolidated financial statements and the supplemental financial data contained elsewhere in this Annual Report on Form 10-K.

### Overview

First Defiance is a unitary thrift holding company which conducts business through its subsidiaries, First Federal and First Insurance.

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First Federal is a federally chartered stock savings bank that provides financial services to communities based in northwest Ohio, northeast Indiana, and southeastern Michigan where it operates 33 full service banking centers in 12 northwest Ohio counties, 1 northeast Indiana county, and 1 southeastern Michigan county. In 2009, First Federal announced the closings of two branch facilities, one located in the Lima, Ohio and the other in Hillsdale, Michigan. Both branches were closed in January 2010. First Federal also relocated its office facility in Oregon, Ohio during 2009.

First Federal provides a broad range of financial services including checking accounts, savings accounts, certificates of deposit, real estate mortgage loans, commercial loans, consumer loans, home equity loans and trust and wealth management services through its extensive branch network.

First Insurance sells a variety of property and casualty, group health and life and individual health and life insurance products. Insurance products are sold through First Insurance s offices in Defiance, Archbold, Bryan and Bowling Green, Ohio. In May 2010, First Insurance acquired a group medical benefits business line from Andres O Neil & Lowe Insurance Agency. See Note 4 Acquisitions in the Notes to the Financial Statements.

### **Business Strategy**

First Defiance s primary objective is to be a high performing community banking organization, well regarded in its market areas. First Defiance accomplishes this through emphasis on local decision making and empowering its employees with tools and knowledge to serve its customers needs. First Defiance believes in a Customer First philosophy that is strengthened by its Trusted Advisor initiative. First Defiance also has a tagline of Bank with the people you know and trust as an indication of its commitment to local, responsive, personalized service. First Defiance believes this strategy results in greater customer loyalty and profitability through core relationships. First Defiance is focused on diversification of revenue sources and increased market penetration in areas where the growth potential exists for a balance between acquisition and organic growth. The primary segments of First Defiance s business strategy is commercial banking, consumer banking, including the origination and sale of single family residential loans, enhancement of fee income, wealth management and insurance sales, each united by a strong customer service culture throughout the organization.

Commercial and Commercial Real Estate Lending Commercial and commercial real estate lending have been an ongoing focus and a major component of First Federal s success. First Federal provides primarily commercial real estate and commercial business loans with an emphasis on owner occupied commercial real estate and commercial business lending with a focus on the deposit balances that accompany these relationships. First Federal s client base tends to be small to middle market customers with annual gross revenues generally between \$1 million and \$50 million. First Federal s focus is also on securing multiple guarantors in addition to collateral were possible. These customers require First Federal to have a high degree of knowledge and understanding of their business in order to provide them with solutions to their financial needs. First Federal s Customer First philosophy and culture complements this need of its clients. First Federal believes this personal service model differentiates First Federal from its competitors, particularly the larger regional institutions. First Federal offers a wide variety of products to support commercial clients including remote deposit capture and other cash management services. First Federal also believes that the small business customer is a strong market for First Federal. First Federal participates in many of the Small Business Administration lending programs. Maintaining a diversified portfolio with an emphasis on monitoring industry concentrations and reacting to changes in the credit characteristics of industries is an ongoing focus.

**Consumer Banking** First Federal offers customers a full range of deposit and investment products including demand, NOW, money market, certificates of deposits, CDARS and savings accounts. First Federal offers a full range of investment products through the wealth management department and a wide variety of consumer loan products, including residential mortgage loans, home equity loans,

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installment loans and education loans. First Federal also offers online banking services, which include online bill pay along with debit cards.

**Fee Income Development** Generation of fee income and the diversification of revenue sources are accomplished through the mortgage banking operation, insurance subsidiary and the wealth management department as First Defiance seeks to reduce reliance on retail transaction fee income.

**Deposit Growth** First Federal s focus has been to grow core deposits with an emphasis on total relationship banking with both our retail and commercial customers. First Federal has initiated a pricing strategy that considers the whole relationship of the customer. First Federal will continue to focus on increasing its market share in the communities it serves by providing quality products with extraordinary customer service, business development strategies and branch expansion. First Federal will look to grow its footprint in areas believed to further compliment its overall market share and compliment its strategy of being a high performing community bank.

Asset Quality Maintaining a strong credit culture is of the utmost importance to First Federal. First Federal has maintained a strong credit approval and review process that has allowed the Company to maintain a credit quality standard that balances the return with the risks of industry concentrations and loan types. First Federal is primarily a collateral lender with an emphasis on cash flow performance, while obtaining additional support from personal guarantees and secondary sources of repayment. First Federal has directed its attention on loan types and markets that it knows well and in which its has historically been successful in. First Federal strives to have loan relationships that are well diversified in both size and industry, and monitor the overall trends in the portfolio to maintain its industry and loan type concentration targets. First Federal maintains a problem loan remediation process that focuses on detection and resolution. First Federal maintains a strong process of internal control that subjects the loan portfolio to periodic internal reviews as well as independent third party loan review.

**Expansion Opportunities** First Defiance believes it is well positioned to take advantage of acquisitions or other business opportunities in its market areas, including FDIC-assisted transactions. First Defiance believes it has a track record of successfully accomplishing both acquisitions and de novo branching in its market area. This track record puts the Company in a solid position to enter or expand its business. First Defiance has successfully integrated acquired institutions in the past with the most recent acquisition completed in 2008. First Defiance will continue to be disciplined as well as opportunistic in its approach to future acquisitions and de novo branching with a focus on its primary geographic market area, which it knows well and has been competing in for a long period of time.

### **Financial Condition**

Assets at December 31, 2010 totaled \$2.04 billion compared to \$2.06 billion at December 31, 2009, a decrease of \$22.0 million or 1.1%. Cash and equivalents increased \$48.1 million to \$169.2 million at December 31, 2010 from \$121.1 million at December 31, 2009. The decrease in assets was a result in a decline in net loans receivable (excluding loans held for sale) of \$102.2 million in 2010 due to the continued economic weakness in the market areas served by the Company.

### **Securities**

The securities portfolio increased \$26.7 million to \$166.1 million at December 31, 2010. The 2010 activity in the portfolio included \$76.4 million of purchases, \$28.0 million of amortization and maturities, \$20.3 million of principal pay-downs and \$456,000 of securities being sold. There was a net decrease of \$672,000 in market value on available-for-sale securities. The Company also recorded \$331,000 of other-than-temporary impairment on three collateralized debt obligations in 2010. See Note 6 Investment Securities in the Notes to the financial statements for additional information.

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#### Loans

Gross loans receivable declined \$97.6 million to \$1.52 billion at December 31, 2010. For more details on the loan balances, see Note 8 Loans Receivable in the Notes to the Financial Statements.

The majority of First Defiance s non-residential real estate and commercial loans are to small and mid-sized businesses. The combined commercial, non-residential real estate and multi-family real estate loan portfolios totaled \$1.14 billion and \$1.19 billion at December 31, 2010 and 2009 respectively and accounted for approximately 74.3% and 72.1% of First Defiance s loan portfolio at the end of those respective periods. First Defiance believes it has been able to establish itself as a leader in its market area in the commercial and commercial real estate lending area by hiring experienced lenders and providing a high level of customer service to its commercial lending clients.

The one-to-four family residential portfolio totaled \$205.9 million at December 31, 2010, compared with \$227.6 million at the end of 2009. At the end of 2010, those loans comprised 13.5% of the total loan portfolio, down from 13.8% at December 31, 2009.

Construction loans, which include one to four family and commercial real estate properties, declined to \$30.3 million at December 31, 2010 compared to \$48.6 million at December 31, 2009. These loans accounted for approximately 2.0% and 3.0% of the total loan portfolio at December 31, 2010 and 2009, respectively.

Home equity and home improvement loans declined to \$133.6 million at December 31, 2010, from \$148.0 million at the end of 2009. At the end of 2010, those loans comprised 8.7% of the total loan portfolio, down from 9.0% at December 31, 2009.

Consumer finance and mobile home loans were just \$22.8 million at December 31, 2010, down from \$34.1 million at the end of 2009. These loans comprised just 1.5% and 2.1% of the total portfolio at December 31, 2010 and 2009, respectively.

In order to properly assess the collateral dependent loans included in its loan portfolio, the Company has established policies regarding the monitoring of the collateral underlying such loans. The Company requires an appraisal that is less than one year old for all new collateral dependent real estate loans, and all renewed collateral dependent real estate loans where significant new money is extended. The appraisal process is handled by the Credit Department, which selects the appraiser and orders the appraisal. First Defiance s loan policy prohibits the account officer from talking or communicating with the appraiser to insure that the appraiser is not influenced by the account officer in any way in making their determination of value.

First Federal generally does not require updated appraisals for performing loans unless significant new money is requested by the borrower.

When a collateral dependent loan is downgraded to classified status, First Federal reviews the most current appraisal on file and if necessary, based on First Federal s assessment of the appraisal, such as age, market, etc, First Federal will discount this amount to a more appropriate current value based on inputs from lenders and realtors. This amount may then be discounted further by First Federal s estimation of the carrying and selling costs. In some instances, we may require a new appraisal. Finally, First Federal assesses whether there is any collateral short fall, considering guarantor support and determines if a reserve is necessary.

When a collateral dependent loan moves to non-performing status, First Federal generally gets a new third party appraisal and adjusts the reserve as necessary based upon the new appraisal and an estimate of costs to liquidate the collateral. All properties that are moved into the Other Real Estate Owned (OREO) category are supported by current appraisals, and the OREO is carried at the appraised value less First Federal s estimate of the liquidation costs.

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First Federal does not adjust any appraisals upward without written documentation of this valuation change from the appraiser. When setting reserves on classified loans, appraisal values may be discounted downward based upon First Federal s experience with liquidating similar properties.

All loans over 90 days past due and/or on non-accrual as well as all Troubled Debt Restructured loans are classified as non-performing loans. Non-performing status automatically occurs in the month in which the 90 day delinquency occurs. For Troubled Debt Restructured loans, the loans are put into non-performing status in the month in which the restructure occurs.

As stated above, once a collateral dependent loan is identified as non-performing, First Federal generally gets an appraisal. Troubled Debt Restructure collateral dependent loans receive an appraisal as part of the restructure credit decision.

Appraisals are received within approximately 60 days after they are requested. The First Federal Loan Loss Reserve Committee reviews the amount of each new appraisal and makes any necessary adjustment to the reserve at its meeting prior to the end of each quarter.

Any partially charged-off collateral dependent loans are considered non-performing, and as such, would need to show an extended period of time with satisfactory payment performance as well as cash flow coverage capability supported by current financial statements before First Federal will consider an upgrade to performing status. If the loan maintains a rate at restructuring that is lower than the market rate for similar credits, the loan will remain classified as Troubled Debt Restructuring until such time as it is paid off or restructured at prevailing rates and terms. First Federal may consider moving the loan to accruing status after six months of satisfactory payment performance.

For loans where First Federal determines that an updated appraisal is not necessary, other means are used to verify the value of the real estate, such as recent sales of similar properties on which First Federal had loans as well as calls to appraisers, brokers, realtors and investors. First Federal monitors and tracks its reserves quarterly to determine accuracy. Based on these results, changes may occur in the processes used. The most recent analysis indicates that our actual charge-offs are on average within 10% of the specific reserves previously established for these loans.

Loan modifications constitute a Troubled Debt Restructuring if First Federal for economic or legal reasons related to the borrower s financial difficulties grants a concession to the borrower that it would not otherwise consider. For loans that are considered Troubled Debt Restructurings, First Federal either computes the present value of expected future cash flows discounted at the original loan s effective interest rate or, as a practical expedient, it may measure impairment based on the observable market price of the loan or the fair value of the collateral even though Troubled Debt Restructurings are not expected to be deemed collateral dependent. The difference between the carrying value and fair value of the loan is recorded as a valuation allowance.

### **Allowance for Loan Losses**

The allowance for loan losses represents management s assessment of the estimated probable credit losses in the loan portfolio at each balance sheet date. Management analyzes the adequacy of the allowance for loan losses regularly through reviews of the loan portfolio. Consideration is given to economic conditions, changes in interest rates and the effect of such changes on collateral values and borrower s ability to pay, changes in the composition of the loan portfolio and trends in past due and non-performing loan balances. The allowance for loan losses is a material estimate that is susceptible to significant fluctuation and is established through a provision for loan losses based on management s evaluation of the inherent risk in the loan portfolio. In addition to extensive in-house loan monitoring procedures, the Company utilizes an outside party to conduct an independent loan review of all commercial loan and commercial real estate loan relationships that exceed \$750,000 of aggregate

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exposure over a twelve month period. Management utilizes the results of this outside loan review to assess the effectiveness of its internal loan grading system as well as to assist in the assessment of the overall adequacy of the allowance for loan losses associated with these types of loans.

The provision for loan losses is determined by management as the amount to be added to the allowance for loan losses after net charge-offs have been deducted to bring the allowance to a level which, in management s best estimate, is necessary to absorb probable credit losses within the existing loan portfolio in the normal course of business. The allowance for loan loss is made up of two basic components. The first component is the specific allowance in which the company sets aside reserves based on the analysis of individual credits. The second component is the general reserve. The general reserve is used to record loan loss reserves for groups of homogenous loans in which the Company estimates the losses incurred in the portfolios based on quantitative and qualitative factors. Due to the uncertainty of risks in the loan portfolio, the Company s judgment on the amount of the allowance necessary to absorb loans losses is approximate. Table 3 presents the allocation of the specific and general components of the allowance by signification loan types.

In establishing specific reserves, First Federal analyzes all loans on its classified and special mention lists at least quarterly and makes judgments about the risk of loss based on the cash flow of the borrower, the value of any collateral and the financial strength of any guarantor in determining the amount of impairment of individual loans and the specific reserve to be recorded.

For purpose of the general reserve analysis, the loan portfolio is stratified into ten different loan pools based on loan type and by market area to allocate historic loss experience. The loss experience factor applied to the non-impaired loan portfolio was based upon historical losses of the most recent weighted two years used at December 31, 2010.

The stratification of the loan portfolio resulted in a quantitative general allowance of \$14.0 million at December 31, 2010 compared to \$10.5 million at December 31, 2009. The increase in the quantitative allowance was due to the increase in the historical loss factors relating to commercial, commercial real estate, residential and credit card loans.

In addition to the quantitative analysis, a qualitative analysis is performed each quarter to provide additional general reserves on the non-impaired loan portfolio for various factors that have a bearing on its loss content, including but not limited to the following:

Changes in international, national and local economic and business conditions and developments, including the condition of various market segments

Changes in the nature and volume of the loan portfolio

Changes in the trends of the volume and severity of past due and classified loans; and changes in trends in the volume of non-accrual loans, troubled debt restructurings and other loan modifications

The existence and effect of any concentrations of credit and changes in the level of such concentrations

Changes in the value of underlying collateral for collateral dependent loans

Changes in the political and regulatory environment

Changes in lending policies and procedures, including underwriting standards and collection, charge-off and recovery practices

Changes in the experience, ability and depth of lending management and staff

Changes in the quality and breadth of the loan review process

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The qualitative analysis at December 31, 2010 indicated a general reserve of \$10.5 million compared with \$8.7 million at December 31, 2009. This decrease was mainly driven by improved cash flows and operating results of borrowers in 2010. In light of the continued environment of high unemployment, declining real estate values and sustained economic weakness in the Midwest, management feels it is prudent to maintain a higher level of general loan loss reserves. All 14 counties that represent the footprint of the Company have seen improvements in their unemployment rates in 2010, with only three below the national average of 9.1%. The Company operated one branch in Hillsdale county in 2009, but that office was closed in January 2010, therefore, that data is not being presented in this comparison. The unemployment rates in December 2010 for the following counties in Ohio were: Allen 9.8%, Defiance 9.9%, Fulton 10.6%, Hancock 8.1%, Henry 11.1%, Lucas 10.1%, Ottawa 16.3%, Paulding 9.8%, Putnam 8.4%, Seneca 10.2%, Williams 11.1% and Wood 9.0%, compared to December 2009 in Allen 11.6%, Defiance 12.8%, Fulton 14.3%, Hancock 9.6%, Henry 13.9%, Lucas 12.3%, Ottawa 17.3%, Paulding 12.7%, Putnam 11.0%, Seneca 13.0%, Williams 14.9% and Wood 11.1%. The Company operates in one county in Michigan, Lenawee which had an unemployment rate of 12.4% in December 2010 compared to 16.6% in December 2009. The Company operates in one county in Indiana, Allen, which had an unemployment rate of 9.4% in December 2010 compared to 10.0% in December 2009. First Defiance s general reserve percentages for main loan segments not otherwise classified ranged from 0.29% for construction loans to 1.70% for commercial loans. Credit cards were 10.56%.

As a result of the quantitative and qualitative analyses, along with the change in specific reserves, the Company s provision for loan losses for 2010 was \$23.2 million, which is unchanged since December 31, 2009. The allowance for loan losses was \$41.1 million and \$36.5 million and represented 2.70% and 2.26% of loans, net of undisbursed loan funds and deferred fees and costs, as of December 31, 2010 and December 31, 2009, respectively. That increase was mainly the result of the decline in real estate values and some collateral dependent loans no longer having enough collateral value to support the outstanding balance. Management has expanded its credit monitoring functions even further beyond its traditionally strong focus. Additional asset review functions and more delinquent loan reporting requirements have been added to assist in this monitoring. Management will continually review credit concentrations by industry and has placed lower limits on lending within certain types of loan categories. Management has also segmented the commercial real estate portfolio to track the general performance of these segments to further refine the predictive process of identifying potential problem loans. The provision was offset by charge offs of \$9.1 million against specific reserves and \$10.2 million against general reserves and recoveries of \$684,000 resulting in an increase to the overall allowance for loan loss of \$4.5 million. In management s opinion, the overall allowance for loan losses of \$41.1 million as of December 31, 2010 is adequate.

Management also assesses the value of real estate owned as of the end of each accounting period and recognizes write-downs to the value of that real estate in the income statement if conditions dictate. In 2010, First Defiance recorded OREO write-downs that totaled \$3.2 million. These amounts were included in other non-interest expense. Management believes that the values recorded at December 31, 2010 for real estate owned and repossessed assets represent the realizable value of such assets.

Total classified loans increased to \$133.1 million at December 31, 2010, compared to \$128.9 million at December 31, 2009. At December 31, 2010, a total of \$47.5 million of loans were classified as substandard for which a specific reserve is required. A total of \$83.2 million in additional credits were classified as substandard at December 31, 2010 for which no specific reserve is required because of factors such as the level of collateral or the strength of guarantors. First Defiance also classified \$2.4 million of loans doubtful at December 31, 2010. By contrast, at December 31, 2009, a total of \$46.3 million of loans were classified as substandard for which some level of specific reserve was required and \$78.0 million were classified as substandard which did not require any reserve. At December 31, 2009, \$4.6 million of loans were classified as doubtful.

First Defiance s ratio of allowance for loan losses to non-performing loans was 87.3% at December 31, 2010 compared with 76.3% at December 31, 2009. Management monitors collateral values

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of all loans included on the watch list that are collateral dependent and believes that allowances for those loans at December 31, 2010 are appropriate.

At December 31, 2010, First Defiance had total non-performing assets of \$56.6 million, compared to \$61.4 million at December 31, 2009. Non-performing assets include loans that are 90 days past due, troubled debt restructured loans and real estate owned and other assets held for sale. Non-performing assets at December 31, 2010 and 2009 by category were as follows:

Table 1 Nonperforming Asset

	Decemb	ber 31
	2010	2009
	(In thou	sands)
Non-performing loans:		
Single-family residential	<b>\$ 7,161</b>	\$ 5,349
Construction	64	675
Non-residential and multi-family residential real estate	21,737	24,042
Commercial	11,547	10,615
Consumer finance	14	59
Home equity and improvement	517	451
Troubled debt restructured loans, accruing	6,001	6,715
Total non-performing loans	47,041	47,906
Real estate owned and repossessed assets	9,591	13,527
Total non-performing assets	\$ 56,632	\$ 61,433
Allowance for loan losses as a percentage of total loans*	2.70%	2.269
Allowance for loan losses as a percentage of non- performing assets	72.54%	59.499
Allowance for loan losses as a percentage of non- performing loans	87.33%	76.299
Total non-performing assets as a percentage of total assets	2.78%	2.99
Total non-performing loans as a percentage of total loans*	3.10%	2.96
* Total loans are net of undisbursed loan funds and deferred fees and costs.		

The decrease in non-performing loans between December 31, 2009 and December 31, 2010 is primarily in non-residential and multi-family real estate loans. The balance of these types of non-performing loans was \$2.3 million higher at December 31, 2009 compared to December 31, 2010. Approximately \$14.5 million of 2009 non-performing loans are still considered non-performing loans at December 31, 2010 and \$2.8 million of real estate owned at December 31, 2010 was in real estate owned at December 31, 2009. The commercial and non-residential real estate and multi-family real estate loans that are non-performing at December 31, 2010 are comprised of 74 relationships, with 8 relationships making up \$22.2 million of the \$33.3 million total. The allowance for loan losses includes \$4.4 million for those 8 relationships. By comparison, at December 31, 2009, 10 relationships made up the \$21.0 million of commercial and non-residential real estate and multi-family real estate loans total of \$34.7 million.

Non-performing loans in the single-family residential, non-residential and multi-family residential real estate and commercial loan categories represent 3.48%, 2.83% and 3.12% of the total loans in those categories respectively at December 31, 2010 compared to 2.35%, 2.98% and 2.80% respectively for the same categories at December 31, 2009. Management believes that the current allowance for loan losses is appropriate and that the provision for loan losses recorded in 2010 is consistent with both charge-off experience and the risk inherent in the overall credits in the portfolio.

Non-performing assets, which include non-accrual loans, accruing troubled debt restructured loans and real estate owned, decreased to \$56.6 million at December 31, 2010 from \$61.4 million at December 31, 2009.

First Federal s Asset Review Committee meets monthly to review the status of work-out strategies for all criticized relationships, which include all non-accrual loans. Based on such factors as anticipated collateral values in liquidation scenarios, cash flow projections, assessment of net worth of guarantors and all other factors which may mitigate risk of loss, the Asset Review Committee makes recommendations regarding required allowances and proposed charge-offs which are approved by the Senior Loan Committee (in the case of charge-offs) or the Loan Loss Reserve Committee (in the case of specific allowances).

The following table discloses charge-offs, recoveries and provision expense for the year ended December 31, 2010 by loan category (\$ in thousands).

Table 2 Charge-offs, Recoveries and Provision by Category

		mmercial Real Estate	Coi	nmercial	Coi	nsumer	Re	sidential	Const	ruction	]	Home Equity and rovement	Total
Year Ended December 31, 2010											-		
Allowance for loans individually evaluated													
Beginning Specific Allocations	\$	6,917	\$	3,450	\$		\$	1,882	\$		\$		\$ 12,249
Charge-Offs		(5,174)		(3,085)				(879)					(9,138)
Recoveries													
Provisions		8,700		3,997				738		13		36	13,484
Ending Specific Allocations	\$	10,443	\$	4,362	\$		\$	1,741	\$	13	\$	36	\$ 16,595
All													
Allowance for loans collectively evaluated	φ	11.050	¢	5.004	φ	£15	φ	1166	\$		¢	1.664	¢ 24.200
Beginning General Allocations	\$	11,959	\$	5,994	\$	515	\$	4,166	Þ		\$	1,664	\$ 24,298
Charge-Offs		(4,754)		(2,033)		(124)		(2,213)				(1,066)	(10,190)
Recoveries		50		259		107		170				98	684
Provisions		4,657		2,289		(201)		2,092		60		796	9,693
Ending General Allocations	\$	11,912	\$	6,509	\$	297	\$	4,215	\$	60	\$	1,492	\$ 24,485

The following table details net charge-offs and nonaccrual loans by loan type. For the twelve months ended and as of December 31, 2010, commercial real estate, which represented 50.14% of total loans, accounted for 52.98% of net charge-offs and 52.97% of nonaccrual loans, and commercial loans, which represented 24.19% of total loans, accounted for 26.06% of net charge-offs and 28.14% of nonaccrual loans. For the twelve months ended and as of December 31, 2009, Commercial real estate, which represented 49.06% of total loans, accounted for 51.09% of net charge-offs and 58.37% of nonaccrual loans, and commercial loans, which represented 23.07% of total loans, accounted for 21.93% of net charge-offs and 25.77% of nonaccrual loans.

Table 3 Net Charge-offs and Non-accruals by Loan Type

	For the	e Twelve Mont	hs Ended December 31, 2010 % of Total	As of I	cember 31, 2010 % of Total Non-		
		Net	Net	Nonaccrual	Accrual		
	(	Charge-offs	Charge-offs	Loans	Loans		
		(in	thousands)	(i	(in thousands)		
Residential	\$	2,922	15.67%	\$ 7,161	17.45%		
Construction			0.00%	64	0.16%		
Commercial real estate		9,878	52.98%	21,737	52.96%		
Commercial		4,859	26.06%	11,547	28.14%		
Consumer finance		17	0.09%	14	0.03%		
Home equity and improvement		968	5.19%	517	1.26%		
Total	\$	18,644	100.00%	\$ 41,040	100.00%		

	For th	e Twelve Mont	ths Ended December 31, 2009	As of Dec	As of December 31, 2009		
		% of Total Net Net Charge-offs Charge-offs		Nonaccrual Loans	% of Total Non- Accrual Loans		
		(in	thousands)	(in t	(in thousands)		
Residential	\$	2,176	19.29%	\$ 5,349	12.99%		
Construction			0.00%	675	1.64%		
Commercial real estate		5,761	51.09%	24,042	58.37%		
Commercial		2,473	21.93%	10,615	25.77%		
Consumer finance		159	1.41%	59	0.14%		
Home equity and improvement		708	6.28%	451	1.09%		
Total	\$	11,277	100.00%	\$ 41,191	100.00%		

Table 4 Allowance for Loan Loss Activity

		For the Quarter Ended						
	4th 2010	3rd 2010	2nd 2010	1st 2010	4th 2009			
		(dol	lars in thousai	nds)				
Allowance at beginning of period	\$ 41,343	\$ 38,852	\$ 38,980	\$ 36,547	\$ 31,248			
Provision for credit losses	5,652	5,196	5,440	6,889	8,470			
Charge-offs:								
Residential	467	1,164	1,135	326	884			
Commercial real estate	4,806	688	1,243	3,191	1,912			
Commercial	388	842	3,153	735	354			
Consumer finance	55	28	16	25	75			
Home equity and improvement	363	148	156	399	135			
Total charge-offs	6,079	2,870	5,703	4,676	3,360			
Recoveries	164	165	135	220	189			
Net charge-offs	5,915	2,705	5,568	4,456	3,171			
Ending allowance	\$ 41,080	\$41,343	\$ 38,852	\$ 38,980	\$ 36,547			

The following table sets forth information concerning the allocation of First Defiance s allowance for loan losses by loan categories at the dates indicated.

Table 5 Allowance for Loan Loss Allocation by Loan Category

	December 4	Per 31, 2010 Percent of total loans by category	Septembe Amount	Percent of total loans by category	Amount	Percent of total loans by category thousands)	March Amount	31, 2010 Percent of total loans by category	December Amount	Per 31, 2009 Percent of total loans by category
Residential	\$ 5,956	13.46%	\$ 6,161	13.69%	\$ 6,585	13.72%	\$ 6,093	13.92%	\$ 5,827	13.84%
Construction	73	1.98%	189	2.03%	214	2.73%	717	2.91%	221	2.96%
Commercial real estate	22,355	50.14%	22,294	49.82%	19,939	49.85%	19,354	49.98%	18,876	49.06%
Commercial	10,871	24.19%	10,679	23.89%	10,381	22.97%	10,672	22.12%	9,444	23.07%
Consumer	297	1.49%	527	1.74%	494	1.83%	402	1.99%	515	2.07%
Home equity and improvement	1,528	8.74%	1,493	8.83%	1,239	8.89%	1,742	9.08%	1,664	9.00%
	\$41,080	100.00%	\$ 41,343	100.00%	\$ 38,852	100.00%	\$ 38,980	100.00%	\$ 36,547	100.00%

# **Key Asset Quality Ratio Trends**

Table 6 Key Asset Quality Ratio Trends

	4 <sup>th</sup> Qtr 2010	3 <sup>rd</sup> Qtr 2010	2 <sup>nd</sup> Qtr 2010	1 <sup>st</sup> Qtr 2010	4 <sup>th</sup> Qtr 2009
Allowance for loan losses / loans*	2.70%	2.67%	2.47%	2.47%	2.26%
Allowance for loan losses to net charge-offs	694.51%	1,528.39%	697.77%	874.78%	1,152.54%
Allowance for loan losses / non-performing assets	72.54%	72.17%	72.68%	73.05%	59.49%

Allowance for loan losses / non-performing loans	87.33%	89.56%	95.41%	96.03%	76.29%
Non-performing assets / loans plus REO*	3.70%	3.67%	3.37%	3.36%	3.77%
Non-performing assets / total assets	2.78%	2.81%	2.62%	2.59%	2.99%
Net charge-offs / average loans (annualized)	1.58%	0.70%	1.44%	1.14%	0.79%

<sup>\*</sup> Total loans are net of undisbursed funds and deferred fees and costs.

### **Loans Acquired with Impairment**

Certain loans acquired in the ComBanc, Genoa, and Pavilion acquisitions had evidence that the credit quality of the loan had deteriorated since its origination and in management s assessment at the acquisition date it was probable that First Defiance would be unable to collect all contractually required payments due. In accordance with FASB ASC Topic 310 Subtopic 30, Loans and Debt Securities Acquired with Deteriorated Credit Quality, these loans were recorded based on management s estimate of the fair value of the loans. At the acquisition date of January 21, 2005, loans with a contractual receivable of \$3.4 million were acquired from ComBanc and were deemed impaired. Those loans were recorded at a net realizable value of \$2.0 million. On April 8, 2005, loans with a contractual receivable of \$1.5 million were acquired from Genoa and were deemed impaired. Those loans were recorded at a net realizable value of \$721,000. On March 14, 2008, loans with a contractual receivable of \$6.4 million were acquired from Pavilion and were deemed impaired. Those loans were recorded at a net realizable value of \$4.4 million.

As of December 31, 2010, the total contractual receivable for those loans was \$3.5 million and the recorded value was \$2.2 million.

### High Loan-to-Value Mortgage Loans

The majority of First Defiance s mortgage loans are collateralized by one-to-four-family residential real estate, have loan-to-value ratios of 80% or less, and are made to borrowers in good credit standing. First Federal usually requires residential mortgage loan borrowers whose loan-to-value is greater than 80% to purchase private mortgage insurance (PMI). Management also periodically reviews and monitors the financial viability of its PMI providers.

First Federal originates and retains a limited number of residential mortgage loans with loan-to-value ratios that exceed 80% where PMI is not required if the borrower possesses other demonstrable strengths. The loan-to-value ratios on these loans are generally limited to 85% and exceptions must be approved by First Federal s senior loan committee. Management monitors the balance of one-to-four family residential loans, including home equity loans and committed lines of credit that exceed certain loan to value standards (90% for owner occupied residences, 85% for non-owner occupied residences and one-to-four family construction loans, 75% for developed land and 65% for raw land). Total loans that exceed those standards at December 31, 2010 totaled \$25.9 million, compared to \$32.8 million at December 31, 2009. These loans are generally paying as agreed.

First Defiance does not make interest-only first-mortgage residential loans, nor does it have residential mortgage loan products or other consumer products that allow negative amortization.

### **Goodwill and Intangible Assets**

Goodwill at December 31, 2010 was \$57.6 million compared to \$56.6 million at December 31, 2009. The change in goodwill is due to the acquisition of the group medical benefits business line in May 2010 resulting in an addition to goodwill of \$971,000. No impairment of goodwill was recorded in 2010 or 2009. Core deposit intangibles and other intangible assets declined \$760,000 during 2010 to \$6.1 million from \$6.9 million at the end of 2009. The change in the core deposit intangibles and other intangibles is due to the recognition of \$1.5 million of amortization expense during the year partially offset by addition of \$598,000 to the customer relationship intangible asset and \$138,000 to the non-compete intangible asset as a result of the May 2010 acquisition mentioned above.

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### **Deposits**

Total deposits at December 31, 2010 were \$1.575 billion compared to \$1.580 billion at December 31, 2009, a decrease of \$4.8 million or 0.3%. Non-interest bearing deposits increased \$27.6 million or 14.6% and interest bearing deposits decreased \$32.4 million or 2.3%. Non-interest bearing checking accounts grew by \$27.6 million, money market and interest bearing checking accounts grew by \$55.9 million, savings grew by \$14.3 million while retail certificates of deposit declined by \$97.0 million. Management periodically utilizes the national market for certificates of deposit to supplement its funding needs. The balance of national CD s decreased to \$41.8 million at December 31, 2010, from \$47.4 million at December 31, 2009. For more details on the deposit balances in general see Note 12 Deposits.

### **Borrowings**

FHLB advances totaled \$116.9 million at December 31, 2010 compared to \$146.9 million at December 31, 2009. The balance at the end of 2010 includes \$54.0 million of convertible advances with rates ranging from 2.35% to 5.44%. These advances are all callable by the FHLB, at which point they would convert to a three-month LIBOR advance if not paid off. Those advances have final maturity dates ranging from 2011 to 2018. In addition, First Defiance has advances totaling \$27.0 million that are callable by the FHLB only if the three-month LIBOR rate exceeds a strike rate ranging from 7.5% to 8.0%. The rate on those advances ranges from 3.48% to 5.14%. Lastly, First Defiance has \$35.9 million of fixed-rate advances with rates ranging from 1.86% to 4.10%. The change in FHLB advances is the result of paying off a \$20.0 million LIBOR advance in the first quarter of 2010 and a \$10.0 convertible advance in the third quarter of 2010.

First Defiance also has \$56.2 million of securities that have been sold at December 31, 2010 with agreements to repurchase, compared to \$48.4 million of repurchase funding at December 31, 2009.

In March 2007, the Company issued \$15.5 million of Subordinated Debentures. These debentures were issued to an unconsolidated affiliated trust that purchased them with the proceeds from a \$15 million issue of trust preferred securities to an outside party. The proceeds of the Subordinated Debentures were used for general corporate purposes. The Subordinated Debentures have a fixed rate equal to 6.441% for the first five years and a floating interest rate based on three-month LIBOR plus 1.50% thereafter. First Defiance also has \$20.6 million of subordinated debentures issued in 2005, which have a rate equal to three-month LIBOR plus 1.38%, or 1.67% at December 31, 2010.

### **Capital Resources**

Total shareholders equity increased \$6.2 million to \$240.3 million at December 31, 2010. This increase is primarily the result of the Company s \$8.1 million of net income. This increase was mostly offset by a \$1.9 million of preferred stock dividends at December 31, 2010. In 2003, the Company s Board of Directors authorized the repurchase of 640,000 shares, 93,124 of which remain available for repurchase. During 2010, no shares were repurchased but a total of 250 stock options were exercised by three employees, resulting in a \$3,000 increase in shareholders equity. During 2009, no shares were repurchased but a total of 400 stock options were exercised by one employee, resulting in a \$5,000 increase in shareholders equity. Participation in the CPP prohibits the Company from buying back any of its common shares during the period it has CPP funds outstanding. Further, the OTS has required First Defiance to obtain OTS approval prior to the repurchase of any of its common stock.

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### **Results of Operations**

### **Summary**

First Defiance reported net income of \$8.1 million for the year ended December 31, 2010 compared to \$7.2 million and \$7.4 million for the years ended December 31, 2009 and 2008, respectively. Net income applicable to common shares was \$6.1 million in 2010 compared with \$5.2 million in 2009 and \$7.2 million in 2008. On a diluted per common share basis, First Defiance earned \$0.75 in 2010, \$0.63 in 2009 and \$0.91 in 2008.

First Defiance s 2010 net income of \$8.1 million included \$63,000 of acquisition related costs resulting from the Andres O Neil & Lowe Insurance Agency (AOL) acquisition earlier in 2010. The 2009 net income did not include any acquisition related costs. The 2008 net income amount includes \$1.1 million of acquisition related costs that were incurred as part of the Pavilion acquisition. These costs included such items as the expense to terminate certain contracts, retention bonuses with key employees and other costs resulting from the acquisition or related transition efforts. After tax, these costs amounted to \$726,000, or \$0.09 per diluted common share. Excluding these items, core earnings were \$8.1 million, \$7.2 million and \$8.1 million for the years ended December 31, 2010, 2009 and 2008 respectively. On a diluted per share basis, core earnings amounted to \$0.75, \$0.63 and \$1.00 for those same three periods. Management believes that the presentation of the non-GAAP financial measures assists when comparing results period-to-period in a meaningful and consistent manner and provides a better measure of results for First Defiance s ongoing operations. A reconciliation of GAAP earnings to core earnings is as follows:

		Year Ended December 31					
	2010	2009 in thousands)	2008 ls)				
GAAP Net Income	\$ 8,108	\$ 7,194	\$ 7,357				
One-time acquisition related charges	63		1,117				
Tax effect	(22)		(391)				
Core Operating Earnings	\$ 8,149	\$ 7,194	\$ 8,083				
Basic earnings per common share:							
GAAP	\$ 0.75	\$ 0.64	\$ 0.91				
Core Operating Earnings	\$ 0.75	\$ 0.64	\$ 1.01				
Diluted earnings per common share: GAAP	\$ 0.75	\$ 0.63	\$ .91				
Core Operating Earnings	\$ 0.75	\$ 0.63	\$ 1.00				

### **Net Interest Income**

First Defiance s net interest income is determined by its interest rate spread (i.e. the difference between the yields on its interest-earning assets and the rates paid on its interest-bearing liabilities) and the relative amounts of interest-earning assets and interest-bearing liabilities.

As demand for new lending opportunities remained soft in 2010, the Company invested some of its liquidity into investment securities. This may continue into 2011 as management deems it appropriate within its liquidity strategy.

Net interest income was \$70.2 million for the year ended December 31, 2010 compared to \$67.3 million and \$62.2 million for the years ended December 31, 2009 and 2008 respectively. The tax-equivalent net interest margin was 3.89%, 3.76% and 3.80% for the years ended December 31, 2010, 2009 and 2008 respectively. The increase in margin between 2009 and 2010 is due to a widening of the interest rate spread, which increased to 3.68% for the year ended December 31, 2010 compared to 3.50% for 2009. The increase in spread between 2009 and 2010 occurred due to interest-earning asset yields

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decreasing by 29 basis points (to 5.29% in 2010 from 5.58% in 2009) which was more than offset by the cost of interest bearing liabilities between the two periods decreasing by 47 basis points (to 1.61% in 2010 from 2.08% in 2009).

The decrease in margin between 2008 and 2009 is due to a narrowing of the interest rate spread, which decreased to 3.50% for the year ended December 31, 2009 compared to 3.51% for 2008. The decrease in spread between 2008 and 2009 occurred due to interest-earning asset yields decreasing by 72 basis points (to 5.58% in 2009 from 6.30% in 2008) which was mostly offset by the cost of interest bearing liabilities between the two periods decreasing by 71 basis points (to 2.08% in 2009 from 2.79% in 2008).

Total interest income decreased by \$4.7 million or 4.7% to \$95.9 million for the year ended December 31, 2010 from \$100.6 million for the year ended December 31, 2009. The decrease in interest income was due to a decline in asset yields, mainly as a result of a drop in yields on loans receivable which declined 9 basis points to 5.77% at December 31, 2010. Interest income from loans decreased to \$88.6 million for 2010 compared to \$93.7 million in 2009 which represents a decline of 5.4%.

During the same period the average balance of investment securities increased to \$154.6 million for 2010 from \$128.8 million for the year ended December 31, 2009. Interest income from the investment portfolio increased \$282,000 from 2009 to 2010. The tax-equivalent yield on the investment portfolio was 4.71% in 2010 compared to 5.23% in 2009. The investment portfolio yield decreased despite a widening of the overall duration of investments to 3.9 years at December 31, 2010 from 4.3 years at December 31, 2009.

Interest expense decreased by \$7.6 million in 2010 compared to 2009, to \$25.7 million from \$33.3 million. This decrease was due to a 47 basis point decline in the average cost of interest-bearing liabilities in 2010 which more than offset the \$1.6 million increase in the average balance of those liabilities in 2010. The average balance of interest-bearing deposits increased by \$18.5 million at December 31, 2010 compared to December 31, 2009. Interest expense related to interest-bearing deposits was \$19.2 million in 2010 and \$26.1 million in 2009. Expenses on FHLB advances and other interest bearing funding sources were \$4.7 million and \$455,000 respectively in 2010 and \$5.1 million and \$570,000 respectively in 2009. Interest expense recognized by the Company related to subordinated debentures was \$1.3 million in 2010 compared to \$1.5 million in 2009.

Total interest income decreased by \$2.9 million or 2.8% to \$100.6 million for the year ended December 31, 2009 from \$103.5 million for the year ended December 31, 2008. The decrease in interest income was due to a decline in asset yields, mainly as a result of a drop in yields on loans receivable which declined 53 basis points to 5.86% at December 31, 2009. Interest income from loans decreased to \$93.7 million for 2009 compared to \$96.5 million in 2008 which represents a decline of 2.9%.

During the same period the average balance of investment securities increased to \$128.8 million for 2009 from \$118.0 million for the year ended December 31, 2008. Interest income from the investment portfolio increased \$17,000 from 2008 to 2009. The tax-equivalent yield on the investment portfolio was 5.23% in 2009 compared to 5.43% in 2008. The investment portfolio yield decreased despite a widening of the overall duration of investments to 4.3 years at December 31, 2009 from 4.0 years at December 31, 2008.

Interest expense decreased by \$8.0 million in 2009 compared to 2008, to \$33.3 million from \$41.3 million. This decrease was due to a 71 basis point decline in the average cost of interest-bearing liabilities in 2009 which more than offset the \$119.3 million increase in the average balance of those liabilities in 2009. The average balance of interest-bearing deposits increased by \$139.5 million at December 31, 2009 compared to December 31, 2008. Interest expense related to interest-bearing deposits was \$26.1 million in 2009 and \$31.4 million in 2008. Expenses on FHLB advances and other interest bearing funding sources were \$5.1 million and \$570,000 respectively in 2009 and \$6.4 million and \$1.6

million respectively in 2008. Interest expense recognized by the Company related to subordinated debentures was \$1.5 million in 2009 compared to \$1.9 million in 2008.

The following table shows an analysis of net interest margin on a tax equivalent basis for the years ended December 31, 2010, 2009 and 2008:

Table 7 Net Interest Margin

		2010		2008							
		2010	Viold/	2009 Yield/				2000			
	Average Balance	Interest (1)	Rate (2)	Average Balance	Interest (1) s in Thousand	Yield/ Rate	Average Balance	Interest (1)	Yield/ Rate		
Interest-Earning Assets:				(Dollar	s)						
Loans receivable	\$ 1,538,388	\$ 88,775	5.77%	\$ 1,600,725	\$ 93,850	5.86%	\$ 1,511,877	\$ 96,627	6.39%		
Securities	154,648	7,151	4.71%	128,806	6,773	5.23%	117,972	6,548	5.43%		
Interest-earning deposits	121,911	303	0.25%	71,366	149	0.21%	5,383	123	2.28%		
FHLB stock	21,375	879	4.11%	21,376	955	4.47%	20,493	1,062	5.18%		
11122 300011	21,0.0	0.,	1022 /0	21,070	,,,,	111770	20,.50	1,002	0.1070		
Total interest-earning assets	1,836,322	97,108	5.29%	1,822,273	101,727	5.58%	1,655,725	104,360	6.30%		
Non-interest-earning assets	218,486	77,100	3.47 /0	202,960	101,727	3.30 %	196,620	104,500	0.30 /6		
Tron-interest-earning assets	210,400			202,900			190,020				
Total Assets	\$ 2,054,808			\$ 2,025,233			\$ 1,852,345				
Interest-Bearing Liabilities:											
Interest-bearing deposits	\$ 1,389,330	\$ 19,222	1.38%	\$ 1,370,826	\$ 26,102	1.90%	\$ 1,231,363	\$ 31,354	2.55%		
FHLB advances	127,281	4,711	3.70%	146,978	5,114	3.48%	160,407	6,375	3.97%		
Other borrowings	47,046	455	0.97%	44,247	570	1.29%	50,962	1,632	3.20%		
Subordinated debentures	36,228	1,314	3.63%	36,208	1,471	4.06%	36,242	1,907	5.26%		
	,	,		ĺ	,		ĺ	,			
Total interest-bearing											
liabilities	1,599,885	25,702	1.61%	1,598,259	33,257	2.08%	1.478.974	41,268	2.79%		
Non-interest bearing demand	1,000,000	20,702	1101 /6	1,550,255	33,237	2.0070	1,170,571	11,200	2.7770		
deposits	200,864			176,513			159,452				
acposits	200,001			170,010			10,,102				
Total including non-interest-											
bearing demand deposits	1,800,749	25,702	1.43%	1,774,772	33,257	1.87%	1,638,426	41,268	2.52%		
Other non-interest liabilities	15,264	25,702	1.73 /0	17,742	33,237	1.07/0	23,047	41,200	2.32 70		
Other hon-interest habilities	13,204			17,742			23,047				
T-4-1 I (-bilizi	1 017 012			1 702 514			1 661 472				
Total Liabilities	1,816,013			1,792,514 232,719			1,661,473 190,872				
Stockholders equity	238,795			232,719			190,872				
Total liabilities and	# <b>4</b> 0 <b>7</b> 4 0 0 0			<b># 2 025 233</b>			<b># 1 050 2 15</b>				
stockholders equity	\$ 2,054,808			\$ 2,025,233			\$ 1,852,345				
Net interest income; interest											
rate spread (3)		\$ 71,406	3.68%		\$ 68,470	3.50%		\$ 63,092	3.51%		
- ' '											

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Net interest margin (4)	3.89%	3.76%	3.80%
Average interest-earning assets to average interest-bearing liabilities	114.8%	114.0%	112.0%

- (1) Interest on certain tax exempt loans (amounting to \$274,000, \$275,000 and \$195,000 in 2010, 2009 and 2008 respectively) and tax-exempt securities (\$2.0 million, \$1.8 million and \$1.4 million in 2009, 2008 and 2007) is not taxable for Federal income tax purposes. The average balance of such loans was \$6.1 million, \$6.4 million and \$4.2 million in 2010, 2009 and 2008 while the average balance of such securities was \$47.0 million, \$41.9 million and \$32.5 million in 2010, 2009 and 2008 respectively. In order to compare the tax-exempt yields on these assets to taxable yields, the interest earned on these assets is adjusted to a pre-tax equivalent amount based on the marginal corporate federal income tax rate of 35%.
- (2) At December 31, 2010, the yields earned and rates paid were as follows: loans receivable, 5.69%; securities, 4.10%; FHLB stock, 3.84%; total interest-earning assets, 5.52%; deposits, 0.76%; FHLB advances, 3.68%; other borrowings, 1.00%, subordinated debentures, 3.72%; total interest-bearing liabilities, 1.02%; and interest rate spread, 4.50%.
- (3) Interest rate spread is the difference in the yield on interest-earning assets and the cost of interest-bearing liabilities.
- (4) Net interest margin is net interest income divided by average interest-earning assets.

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The following table describes the extent to which changes in interest rates and changes in volume of interest-related assets and liabilities have affected First Defiance s tax-equivalent interest income and interest expense during the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (change in volume multiplied by prior year rate), (ii) change in rate (change in rate multiplied by prior year volume), and (iii) total change in rate and volume. The combined effect of changes in both rate and volume have been allocated proportionately to the change due to rate and the change due to volume.

Table 8 Changes in Interest Rates and Volumes

	2010 vs. 2009 Increase Increase			Y	Year Ended December 3  Increase			2009 vs. 2008 Increase		
	(decrease)	(decrease) due to volume		Total increase (decrease)		(decrease)  due to  rate		(decrease) due to volume		Total
	due to rate									ncrease ecrease)
Interest-Earning Assets										
Loans	\$ (1,461)	\$	(3,614)	\$	(5,075)	\$	(8,261)	\$	5,484	\$ (2,777)
Securities	(878)		1,256		378		(356)		581	225
Interest-earning deposits	33		121		154		(206)		232	26
FHLB stock	(76)				<b>(76)</b>		(151)		44	(107)
Total interest-earning assets	\$ (2,382)	\$	(2,237)	\$	(4,619)	\$	(8,974)	\$	6,341	\$ (2,633)
Interest-Bearing Liabilities										
Deposits	\$ (7,228)	\$	348	\$	(6,880)	\$	(8,526)	\$	3,274	\$ (5,252)
FHLB advances	312		(715)		(403)		(754)		(507)	(1,261)
Term notes	(149)		34		(115)		(870)		(192)	(1,062)
Subordinated Debentures	(158)		1		(157)		(434)		(2)	(436)
Total interest- bearing liabilities	\$ (7,223)	\$	(332)	\$	(7,555)	\$ (	(10,584)	\$		\$ (8,011)
Increase (decrease) in net interest income				\$	2,936					\$ 5,378

**Provision for Loan Losses** First Defiance s provision for loan losses was \$23.2 million for the year ended December 31, 2010 compared to \$23.2 million and \$12.6 million for the years ended December 31, 2009 and 2008 respectively.

Provisions for loan losses are charged to earnings to bring the total allowance for loan losses to a level deemed appropriate by management to absorb probable losses incurred in the loan portfolio. Factors considered by management include identifiable risk in the portfolios, historical experience, the volume and type of lending conducted by First Defiance, the amount of non-performing assets (including loans which meet the FASB ASC Topic 310 definition of impaired), the amount of assets graded by management as substandard, doubtful, or loss, general economic conditions (particularly as they relate to First Defiance s market areas); and other factors related to the collectability of First Defiance s loan portfolio. See also Allowance for Loan Losses in Management s Discussion and Analysis and Note 8 to the audited financial statements.

**Noninterest Income** Noninterest income increased by \$1.3 million or 4.9% in 2010 to \$27.6 million from \$26.3 million for the year ended December 31, 2009. That followed an increase of \$7.2 million or 37.9% in 2009 from \$19.1 million in 2008.

Service fees and other charges decreased to \$12.7 million for the year ended December 31, 2010 from \$13.5 million for 2009 and \$13.3 million for 2008. The decline in income in 2010 mainly related to a new rule issued by the Federal Reserve Board that became effective in the third quarter of 2010. This rule prohibits financial institutions from charging consumers fees for paying overdrafts on automated teller machines and one-time debit card transactions, unless a consumer consents, or opts in, to the

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overdraft service for those types of transactions. Consumers must be provided a notice that explains the financial institution s overdraft services, including the fees associated with the service, and the consumer s choices. The Company cannot provide any assurance as to the ultimate impact of this rule on the amount of overdraft/insufficient funds charges reported in future periods. The fee income in 2009 related to an increase in customer accounts offset by a change in customer behavior patterns that slightly lowered the per average account fee.

First Federal s overdraft privilege program generally provides for the automatic payment of modest overdraft limits on all accounts deemed to be in good standing when the account is accessed using paper-based check processing, a teller withdrawal, a point-of-sale terminal, an ACH transaction, or an ATM. To be in good standing, an account must be brought to a positive balance within a 30-day period. Overdraft limits are established for all customers without discrimination using a risk assessment approach for each account classification. The approach includes a systematic review and evaluation of the normal deposit flows made to each account classification to establish reasonable and prudent negative balance limits that would be routinely repaid by normal, expected and reoccurring deposits. The risk assessment by portfolio approach assumes a minimal degree of undetermined credit risk associated with unidentified individual accounts that are overdrawn for 30 or more days. Accounts overdrawn for more than 60 days are automatically charged off. Fees are charged as a one-time fee per occurrence and the fee charged for an item that is paid is equal to the fee charged for a non-sufficient fund item that is returned.

Overdrawn balances, net of allowance for losses, are reflected as loans on First Defiance s balance sheet. The fees charged for this service are established based both on the return of processing costs plus a profit, and on the level of fees charged by competitors in the Company s market area for similar services. These fees are considered to be compensation for providing a service to the customer and therefore deemed to be noninterest income rather than interest income. Fee income recorded for the years ending December 31, 2010 and 2009 related to the overdraft privilege product, net of adjustments to the allowance for uncollectible overdrafts, were \$7.3 million and \$8.4 million, respectively. Accounts charged off are included in noninterest expense. The allowance for uncollectible overdrafts was \$83,000 at December 31, 2010 and \$114,000 at December 31, 2009.

Noninterest income also includes gains, losses and impairment on investment securities. In 2010, First Defiance realized a \$339,000 net loss on securities compared to a \$3.7 million net loss in 2009 and a \$3.2 million net loss in 2008. In 2010, 2009 and 2008, First Defiance recognized other-than-temporary impairment ( OTTI ) charges for certain impaired investment securities, where in management s opinion, the value of the investment will not be recovered. The total OTTI charges in 2010 were \$331,000 and losses on sale or call of securities were \$8,000. Management recorded \$214,000 of OTTI on its investments of three trust preferred collateralized debt obligations ( CDOs ) and a \$117,000 write-down of its perpetual preferred securities issued by Fannie Mae and Freddie Mac as a result of management s analysis of the securities. The Company held nine CDOs at December 31, 2010. Four of those CDOs were written down in full prior to January 1, 2010. The remaining five CDOs have a total amortized cost of \$3.8 million at December 31, 2010. Of these five, two, with a total amortized cost of \$860,000, were identified as OTTI in prior periods and one with an amortized cost of \$902,000 was identified as OTTI during 2010. The final two CDOs, with a total amortized cost of \$2.0 million, continue to pay principal and interest payments in accordance with the contractual terms of the securities and no credit loss impairment has been identified in management s analysis. Therefore, these two CDO investments have not been deemed by management to be OTTI. In 2010, there were 30 securities called or matured and four securities sold, resulting in a net loss of \$8,000. The total OTTI charges in 2009 were \$3.9 million and gains on sale or call of securities were \$284,000. Management recorded \$3.9 million of OTTI on its investment of nine CDOs as a result of management s analysis of the securities. In 2008, a \$1.9 million OTTI charge was recorded relating to the perpetual preferred securities issued by Fannie Mae and Freddie Mac. The OTTI was determined by management as a result of the action taken by the U.S. Treasury and the Federal Housing Finance Agency on September 7, 2008, which placed Fannie Mae and Freddie Mac into conservatorship. First Defiance invested \$1.0 million each in preferred stock of Fannie Mae and Freddie Mac in January of 2008. Also in 2008, management recorded \$1.3 million of OTTI on its investment in the equity notes of three CDOs as a result of management s analysis

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of the securities. In 2009, there were 21 securities called or matured and 13 securities sold, resulting in a net gain of \$284,000. There was only a minor amount of sales activity in the investment portfolio in 2008.

Mortgage banking income includes gains from the sale of mortgage loans, fees for servicing mortgage loans for others an offset for amortization of mortgage servicing rights, and adjustments for impairment in the value of mortgage servicing rights. Mortgage banking income totaled \$7.8 million, \$9.7 million and \$3.0 million in 2010, 2009 and 2008, respectively. The \$1.9 million decrease in 2010 from 2009 is attributable to a \$1.7 million decrease in the gain on sale of loans and a \$961,000 negative change in the valuation adjustments on mortgage servicing rights which were partially offset by an increase of \$259,000 in servicing revenue and a decrease of \$530,000 in the amortization of mortgage servicing rights expense. The negative change of \$961,000 in servicing rights valuation adjustments was due to a recapture of \$353,000 in 2010 compared with a recapture of \$1.3 million in 2009. This was driven by a steady increase in market mortgage rates during 2009. This increase in rates decreased the assumed prepayment speed of the mortgage servicing rights. First Defiance originated \$388.1 million of residential mortgages for sale into the secondary market in 2010 compared with \$513.6 million in 2009. The primary reason for the decrease was the low interest rate environment in the first half of 2009 which led to higher refinance activity. The \$6.8 million increase in mortgage banking income in 2009 from 2008 is attributable to a \$4.3 million increase in the gain on sale of loans, a \$4.0 million positive change in the valuation adjustments on mortgage servicing rights and an increase of \$323,000 in servicing revenue which was partially offset by an increase of \$1.9 million in the amortization of mortgage servicing rights expense. The positive change of \$4.0 million in servicing rights valuation adjustments was due to a recapture of \$1.3 million in 2009 compared with an impairment charge of \$2.7 million in 2008. This was driven by a steady increase in market mortgage rates during 2009. This increase in rates decreased the assumed prepayment speed of the mortgage servicing rights. First Defiance originated \$513.6 million of residential mortgages for sale into the secondary market in 2009 compared with \$182.3 million in 2008. The primary reason for the increase was the low interest rate environment in the first half of 2009 which led to higher refinance activity. The balance of the mortgage servicing right valuation allowance stands at \$1.1 million at the end of 2010. See Note 9 to the financial statements.

Insurance and investment commission income increased \$119,000 or 2.3% in 2010 primarily due to an increase in employee benefits premiums of \$469,000 mostly offset by a decline in contingent income of \$328,000. Contingent commissions are bonus payments received by First Defiance s insurance subsidiary for effective underwriting. Insurance and investment commission income declined \$475,000 or 8.6% in 2009 primarily due to a decline in contingent income of \$353,000 and a decline in property and casualty premiums of \$184,000. Contingent commissions are bonus payments received by First Defiance s insurance subsidiary for effective underwriting. In May 2010, First Insurance acquired a group medical benefits business line from Andres O Neil & Lowe Insurance Agency.

**Noninterest Expense** Total noninterest expense for 2010 was \$63.5 million compared to \$60.5 million for the year ended December 31, 2009 and \$57.8 million for the year ended December 31, 2008. The 2010 total includes \$63,000 of acquisition related charges and the 2008 total includes \$1.1 million of acquisition related charges. Noninterest expense, excluding the acquisition related charges in 2010 and 2008 was \$63.4 million and \$56.7 million, respectively.

Compensation and benefits decreased \$495,000 or 1.8% in 2010 to \$27.4 million from \$27.9 million in 2009. Compensation declined \$813,000 due to the reduction of approximately 17 full time equivalent positions during the year. Throughout 2009 and 2010, the Company has focused on staffing levels and has worked to reduce levels without negatively impacting our level of customer service. Work patterns and volumes did change in 2009 due in large part to the economy and lower levels of commercial lending. This decline was partially offset by an increase of \$319,000 in benefits and other associated costs. Occupancy cost decreased \$804,000 or 10.2% in 2010 to \$7.0 million from \$7.9 million in 2009. The Company made the decision to close two branch facilities and relocate a third during the fourth quarter of 2009. The closures were completed in January 2010. The costs associated with these closures were reflected in the fourth quarter of 2009 and recorded in other operating expense. FDIC

insurance costs increased \$416,000 or 12.4% to \$3.8 million from \$3.4 million in 2009. The increase reflects a general increase in premium rates. Data processing increased \$368,000 or 8.1% in 2010 to \$4.9 million from \$4.5 million in 2009. The other noninterest expense category (including acquisition related charges in 2010 and 2008) increased \$3.4 million due to credit, collection and OREO charges increasing \$2.1 million, legal and consulting increasing \$284,000, and \$1.3 million of core conversion related costs which were partially offset by a reduction on the loss on the sale of fixed assets of \$549,000.

Compensation and benefits decreased \$931,000 or 3.2% in 2009 to \$27.9 million from \$28.8 million in 2008. Compensation declined \$1.1 million due to the reduction of approximately 38 full time equivalent positions during the year. The Company has focused on staffing levels and has worked to reduce levels without negatively impacting our level of customer service. Work patterns and volumes did change in 2009 due in large part to the economy and lower levels of commercial lending. This decline was partially offset by an increase of \$351,000 in benefits and other associated costs. Occupancy cost increased \$368,000 or 4.9% in 2009 to \$7.9 million from \$7.5 million in 2008. The Company made the decision to close two branch facilities and relocate a third during the fourth quarter of 2009. The closures were completed in the early part of 2010. The costs associated with these closures were reflected in the fourth quarter of 2009 and recorded in other operating expense. FDIC insurance costs increased \$2.3 million or 209.6% to \$3.4 million from \$1.1 million in 2008. The increase reflects a special assessment of \$906,000, a general increase in premium rates and the level of premium due to higher balances of insured deposits. Data processing declined \$117,000 or 2.5% in 2009 to \$4.5 million from \$4.7 million in 2008. The other noninterest expense category (including acquisition related charges in 2008) increased \$1.1 million due to credit, collection and OREO charges increasing \$2.1 million, legal and consulting increasing \$586,000, and loss on the sale of fixed assets increasing \$562,000 which were offset by a reduction of \$1.1 in acquisition costs, a reduction of \$992,000 in fraud losses and a reduction of \$326,000 in postage and printing charges.

**Income Taxes** Income taxes amounted to \$3.0 million in 2010 compared to \$2.7 million in 2009 and \$3.5 million in 2008. The effective tax rates for those years were 27.0%, 27.0%, and 32.4%, respectively. The tax rate is lower than the statutory 35% tax rate for the Company mainly because of investments in tax-exempt securities. The earnings on tax-exempt securities are not subject to federal income tax. See Note 19 Income Taxes in the Notes to the financial statements for further details.

### **Concentrations of Credit Risk**

Financial institutions such as First Defiance generate income primarily through lending and investing activities. The risk of loss from lending and investing activities includes the possibility that losses may occur from the failure of another party to perform according to the terms of the loan or investment agreement. This possibility is known as credit risk.

Lending or investing activities that concentrate assets in a way that exposes the Company to a material loss from any single occurrence or group of occurrences increases credit risk. Diversifying loans and investments to prevent concentrations of risks is one way a financial institution can reduce potential losses due to credit risk. Examples of asset concentrations would include multiple loans made to a single borrower and loans of inappropriate size relative to the total capitalization of the institution. Management believes adherence to its loan and investment policies allows it to control its exposure to concentrations of credit risk at acceptable levels. First Defiance s loan portfolio is concentrated geographically in its northwest Ohio, northeast Indiana and southeast Michigan market areas. Management has also identified lending for income-generating rental properties as an industry concentration. Total loans for income generating property totaled \$407.7 million at December 31, 2010, which represents 27.0% of the Company s loan portfolio. Management believes it has the skill and experience to manage any risks associated with this type of lending. Loans in this category are generally paying as agreed without any unusual or unexpected levels of delinquency. The delinquency rate in this category, which is any loan 30 days or more past due, was 1.94% at December 31, 2010. There are no other industry concentrations that exceed 10% of the Company s loan portfolio.

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### **Liquidity and Capital Resources**

The Company s primary source of liquidity is its core deposit base, raised through First Federal s branch network, along with wholesale sources of funding and its capital base. These funds, along with investment securities, provide the ability to meet the needs of depositors while funding new loan demand and existing commitments.

Cash generated from operating activities was \$32.2 million, \$23.5 million and \$22.0 million in 2010, 2009 and 2008, respectively. The adjustments to reconcile net income to cash provided by or used in operations during the periods presented consist primarily of proceeds from the sale of loans (less the origination of loans held for sale), the provision for loan losses, depreciation expense, the origination, amortization and impairment of mortgage servicing rights and increases and decreases in other assets and liabilities.

The primary investing activity of First Defiance is lending, which is funded with cash provided from operating and financing activities, as well as proceeds from payment on existing loans and proceeds from maturities of investment securities. On May 10, 2010, First Defiance completed the acquisition of a line of business from Andres O Neil & Lowe for \$1.5 million in cash. On March 14, 2008, First Defiance completed the acquisition of Pavilion, which was purchased with a combination of stock and cash and resulted in a decrease in cash of \$23.9 million.

In considering the more typical investing activities, during 2010, \$46.8 million and \$448,000 was generated from the maturity, pay-downs, calls or sale of available-for-sale investment securities and \$53.8 million was provided by a decline in loan growth while \$76.4 million was used to purchase available-for-sale investment securities. During 2009, \$25.8 million and \$6.4 million was generated from the maturity or sale of available-for-sale investment securities, while \$35.6 million was used to fund loan growth and \$52.6 million was used to purchase available-for-sale investment securities. During 2008, \$30.4 million was generated from the maturity of available-for-sale investment securities, while \$114.8 million was used to fund loan growth and \$31.8 million was used to purchase available-for-sale investment securities.

Principal financing activities include the gathering of deposits, the utilization of FHLB advances, and the sale of securities under agreements to repurchase such securities and borrowings from other banks. For 2010, total deposits decreased by \$4.5 million. The amount of deposits acquired from out of market sources decreased in 2010 by \$5.6 million. For 2009, total deposits increased by \$110.6 million, including \$101.4 million of growth in retail deposits. The amount of deposits acquired from out of market sources increased in 2009 by \$8.9 million. For 2008, total deposits increased by \$42.9 million excluding the deposits acquired in the Pavilion acquisition, including \$4.6 million of growth in retail deposits. The amount of deposits acquired from out-of-market sources increased in 2008 by \$38.1 million. Also in 2010, securities sold under repurchase arrangements increased by \$7.8 million. Also in 2009, Short-term advances from the FHLB decreased by \$9.1 million and there were no borrowings on lines of credit from other banks. Also securities sold under repurchase arrangements decreased by \$1.1 million. Also in 2008, Short-term advances from the FHLB decreased by \$2.2 million and there were no borrowings on lines of credit from other banks. Also securities sold under repurchase arrangements increased by \$7.2 million. In 2008, First Defiance issued \$37.0 million of preferred stock to the U.S. Treasury. For additional information about cash flows from First Defiance s operating, investing and financing activities, see the Consolidated Statements of Cash Flows included in the Consolidated Financial Statements.

At December 31, 2010, First Defiance had the following commitments to fund deposit, advance, borrowing obligations and post-retirement benefits:

Table 9 Contractual Obligations

	Ma	aturity Dates b	y Period at Dec	ember 31, 201	10
		Less than			After 5
Contractual Obligations	Total	1 year	1-3 years	4-5 years	years
Certificates of deposit	\$ 658,795	\$ 414,520	<i>In Thousands)</i> \$ 230.912	\$ 12,349	\$ 1,014
FHLB fixed advances including interest (1)	125,828	38,247	68,909	13,410	5,262
Subordinated debentures	36,083				36,083
Securities sold under repurchase agreements	56,247	56,247			
Unrecognized tax benefits	282	141	141		
Lease obligations	6,605	536	720	569	4,780
Post-retirement benefits	1,570	125	277	308	860
Total contractual obligations	\$ 885,410	\$ 509,816	\$ 300,959	\$ 26,636	\$ 47,999

(1) Includes principal payments of \$116,885 and interest payments of \$8,943
At December 31, 2010, First Defiance had the following commitments to fund loan or line of credit obligations:

Table 10 Commitments

	Total	Amount o	y Period		
Commitments	Amounts Committed	Less than 1 year	1-3 years in Thousands)	4-5 years	After 5 years
Residential real estate loans in process	\$ 11,862	\$ 2,548	\$ 475	\$ 570	\$ 8,269
Commercial loans in process	6,877	296	1,020	5,560	1
One-to-four family mortgage loan originations	23,176	23,176			
Multifamily originations	2,640	2,640			
Other real estate originations	21,143	20,798	345		
Nonmortgage loan originations	9,484	9,484			
Consumer lines of credit	106,476	14,023	20,109	21,041	51,303
Commercial lines of credit	121,352	116,834	3,518	1,000	
Total loan commitments	303,010	189,799	25,468	28,171	59,572
Standby letters of credit	21,533	16,938	4,211	384	
Total Commitments	\$ 324,543	\$ 206,737	\$ 29,679	\$ 28,555	\$ 59,572

In addition to the above commitments, at December 31, 2010 First Defiance had commitments to sell \$34.7 million of loans to Freddie Mac, Fannie Mae, FHLB of Cincinnati or BB&T Mortgage.

To meet its obligations management can adjust the rate of savings certificates to retain deposits in changing interest rate environments; it can sell or securitize mortgage and non-mortgage loans; and it can turn to other sources of financing including FHLB advances, the Federal Reserve Bank, and brokered certificates of deposit. At December 31, 2010, First Defiance had \$29.5 million capacity under its agreements with the FHLB.

First Federal is subject to various capital requirements of the OTS. At December 31, 2010, First Federal had capital ratios that exceeded the standard to be considered well capitalized. For additional

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information about First Federal s capital requirements, see Note 18 Regulatory Matters to the Consolidated December 31, 2010 Financial Statements.

# **Critical Accounting Policies**

First Defiance has established various accounting policies that govern the application of accounting principles generally accepted in the United States in the preparation of its financial statements. The significant accounting policies of First Defiance are described in the footnotes to the consolidated financial statements. Certain accounting policies involve significant judgments and assumptions by management, which have a material impact on the carrying value of certain assets and liabilities; Management considers such accounting policies to be critical accounting policies. The judgments and assumptions used by management are based on historical experience and other factors, which are believed to be reasonable under the circumstances. Because of the nature of the judgments and assumptions made by management, actual results could differ from these judgments and estimates, which could have a material impact on the carrying value of assets and liabilities and the results of operations of First Defiance.

**Allowance for Loan Losses** First Defiance believes the allowance for loan losses is a critical accounting policy that requires the most significant judgments and estimates used in preparation of its consolidated financial statements. In determining the appropriate estimate for the allowance for loan losses, management considers a number of factors relative to both specific credits in the loan portfolio and macro-economic factors relative to the economy of the United States as a whole and the economy of the northwest Ohio, northeast Indiana and southeast Michigan regions in which the Company does business.

Factors relative to specific credits that are considered include a customer—s payment history, a customer—s recent financial performance, an assessment of the value of collateral held, knowledge of the customer—s character, the financial strength and commitment of any guarantors, the existence of any customer or industry concentrations, changes in a customer—s competitive environment and any other issues that may impact a customer—s ability to meet his obligations.

Economic factors that are considered include levels of unemployment and inflation, specific plant or business closings in the Company s market area, the impact of strikes or other work stoppages, the impact of weather or environmental conditions, especially relative to agricultural borrowers, and other matters that may have an impact on the economy as a whole.

In addition to the identification of specific customers who may be potential credit problems, management considers its historical losses, the results of independent loan reviews, an assessment of the adherence to underwriting standards, the loss experience being reported by other financial institutions operating in the Company s market area, and other factors in providing for loan losses that have not been specifically classified. While management believes its allowance for loan losses is conservatively determined based on the above factors, it does not believe the allowances to be excessive or unnecessary. Refer to the section titled Allowance for Loan Losses and Note 2, Statement of Accounting Policies for a further description of the Company s estimation process and methodology related to the allowance for loan losses.

**Valuation of Mortgage Servicing Rights** First Defiance believes the valuation of mortgage servicing rights is a critical accounting policy that requires significant estimates in preparation of its consolidated financial statements. First Defiance recognizes as separate assets the value of mortgage servicing rights, which are acquired through loan origination activities. First Defiance does not purchase any mortgage servicing rights.

Key assumptions made by management relative to the valuation of mortgage servicing rights include the stratification policy used in valuing servicing, assumptions relative to future prepayments of mortgages, the potential value of any escrow deposits maintained or ancillary income received as a result of the servicing activity and discount rates used to value the present value of a future cash flow stream. In

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assessing the value of the mortgage servicing rights portfolio, management utilizes a third party that specializes in valuing servicing portfolios. That third party reviews key assumptions with management prior to completing the valuation. Prepayment speeds are determined based on projected median prepayment speeds for 15 and 30 year mortgage backed securities. Those speeds are then adjusted up or down based on the size of the loan. The discount rate used in this analysis is the pretax yield generally required by purchasers of bulk servicing rights as of the valuation date. The value of mortgage servicing rights is especially vulnerable in a falling interest rate environment. Refer also to the section entitled Mortgage Servicing Rights and Note 2 Statement of Accounting Policies, and Note 9 Mortgage Banking, for a further description of First Defiance s valuation process, methodology and assumptions along with sensitivity analyses.

Valuation of Securities First Defiance believes the valuation of certain securities is a critical accounting policy that requires significant estimates in preparation of its consolidated financial statements. This is pertaining to the Company's investment in certain trust preferred debt obligations securities (CDOs). As required by FASB ASC Topic 320, declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other-than-temporary, are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of other-than-temporary impairment that does not relate to the credit losses is recognized in other comprehensive income. The fair value of these CDOs, which are backed by trust preferred securities issued by banks, thrifts and insurance companies, have a fair value of \$1.5 million. The market for these securities at December 31, 2010 is not active and markets for similar securities are also not active. The inactivity was evidenced first by a significant widening of the bid-ask spread in the brokered markets in which CDOs trade and then by a significant decrease in the volume of trades relative to historical levels. The new issue market is also inactive as no new CDOs have been issued since 2007. There are currently very few market participants who are willing and/or able to transact for these securities.

The market values for these securities (and any securities other than those issued or guaranteed by the U.S. Treasury) are very depressed relative to historical levels. Thus in today s market, a low market price for a particular bond may only provide evidence of stress in the credit markets in general versus being an indicator of credit problems with a particular issue.

Given the conditions in the debt markets today and the absence of observable transactions in the secondary and new issue markets, management has determined: 1) The few observable transactions and market quotations that are available are not reliable for the purpose of determining fair value at December 31, 2010; 2) An income valuation approach technique (present value technique) that maximizes the use of relevant observable inputs and minimizes the use of observable inputs will be equally or more representative of fair value than the market approach valuation used at the prior measurement dates and 3) The Company s CDOs will be classified within Level 3 of the fair value hierarchy because management determined that significant adjustments were required to determine fair value at the measurement date.

The Company s CDO valuations were supported by an analysis prepared by an independent third party. Their approach to determining fair value involved several steps: 1) Detailed credit and structural evaluation of each piece of collateral in the CDO; 2) Collateral performance projections for each piece of collateral in the CDO (default, recovery and prepayment/amortization probabilities) and 3) Discounted cash flow modeling.

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# Item 7a. Quantitative and Qualitative Disclosures About Market Risk Asset/Liability Management

A significant portion of the Company s revenues and net income is derived from net interest income and, accordingly, the Company strives to manage its interest-earning assets and interest-bearing liabilities to generate an appropriate contribution from net interest income. Asset and liability management seeks to control the volatility of the Company s performance due to changes in interest rates. The Company attempts to achieve an appropriate relationship between rate sensitive assets and rate sensitive liabilities. First Defiance does not presently use off balance sheet derivatives to enhance its risk management.

First Defiance monitors interest rate risk on a monthly basis through simulation analysis that measures the impact changes in interest rates can have on net interest income. The simulation technique analyzes the effect of a presumed 100 basis point shift in interest rates (which is consistent with management sestimate of the range of potential interest rate fluctuations) and takes into account prepayment speeds on amortizing financial instruments, loan and deposit volumes and rates, non-maturity deposit assumptions and capital requirements. The results of the simulation indicate that in an environment where interest rates rise 100 basis points over a 24 month period, First Defiance s net interest income would increase by just 2.46% over the base case scenario. It should be noted that other areas of First Defiance s income statement, such as gains from sales of mortgage loans and amortization of mortgage servicing rights are also impacted by fluctuations in interest rates but are not considered in the simulation of net interest income.

The majority of First Defiance s lending activities are in non-residential real estate and commercial loan areas. While such loans carry higher credit risk than residential mortgage lending, they tend to be more rate sensitive than residential mortgage loans. The balance of First Defiance s non-residential and multi-family real estate loan portfolio was \$767.0 million, which was split between \$137.3 million of fixed-rate loans and \$629.7 million of adjustable-rate loans at December 31, 2010. The commercial loan portfolio decreased to \$370.0 million, which is split between \$125.9 million of fixed-rate loans and \$244.1 million of adjustable-rate loans at December 31, 2010. Certain loans classified as adjustable have fixed rates for an initial term that may be as long as five years. The maturities on fixed-rate loans are generally less than seven years. First Defiance also has significant balances of home equity and improvement loans (\$133.6 million at December 31, 2010) of which \$77.7 million fluctuate with changes in the prime lending rate. Approximately \$55.9 million of home equity and improvement loans have fixed rates but the maturities on those loans range from three to five years. First Defiance also has consumer loans (\$22.8 million at December 31, 2010) which tend to have a shorter duration than residential mortgage loans. Also, to limit its interest rate risk, as well as to provide liquidity, First Federal sells a majority of its fixed-rate mortgage originations into the secondary market.

In addition to the simulation analysis, First Federal also prepares an economic value of equity (EVE) analysis. For 2010, this analysis calculates the net present value of First Federal s assets and liabilities in rate shock environments that range from 400 basis points to +400 basis points. The likelihood of a decrease in interest rates as of December 31, 2010 was considered to be remote given the current interest rate levels and therefore was not included in this analysis. The results of this analysis are reflected in the following table.

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Table 11 Economic Value of Equity Analysis

December	

Economic Value of Equity as %	o of
Present Value of Assets	

	Economic V	alue of Equity		Present Valu	e of Assets
Change in	\$		%		
Rates	Amount	\$ Change	Change	Ratio	Change
	(Dollars in		_		
+					
400					
bp	264,330	(13,549)	(4.88%)	13.76%	6bp
+	,	, ,	,		•
300					
bp	269,417	(8,462)	(3.05%)	13.83%	13bp
+	,	(=, -==)	(210270)		10.04
200					
bp	272,867	(5,012)	(1.80%)	13.82%	12bp
+	,	, ,	,		,
100					
bp	276,234	(1,645)	(0.59%)	13.80%	10bp
0 bp	277.879	( ) /	, , , ,	13.70%	

#### December 31, 2009

Economic Value of Equity as % of **Economic Value of Equity Present Value of Assets** Change \$ % in Change Ratio Change Rates Amount Change (Dollars in Thousands) 300 9bp 263,012 (9,820)(3.60%)13.42% bp 200 bp 267,908 (4,924)(1.80%)13.47% 14bp 100 270,927 (1.905)bp (0.70%)13.43% 0 bp 272.832 13.33%

Based on the above analysis, in the event of a 200 basis point increase in interest rates as of December 31, 2010, First Federal would experience a 1.80% decrease in its economic value of equity. During periods of rising rates, the value of monetary assets declines. Conversely, during periods of falling rates, the value of monetary assets increases. It should be noted that the amount of change in value of specific assets and liabilities due to changes in rates is not the same in a rising rate environment as in a falling rate environment. Based on the EVE analysis, the change in the economic value of equity in both rising and falling rate environments is relatively low because both its assets and liabilities have relatively short durations and the durations are fairly closely matched. The average duration of its assets at December 31, 2010 was 1.21 years while the average duration of its liabilities was 1.44 years.

In evaluating First Federal s exposure to interest rate risk, certain shortcomings inherent in each of the methods of analysis presented must be considered. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market rates while interest rates on other types of financial instruments may lag behind current changes in market rates. Furthermore, in the event of changes in rates, prepayments and early withdrawal levels could differ significantly from the assumptions in calculating the table and the results therefore may differ from those presented.

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# Item 8. Financial Statements and Supplementary Data Management s Report on Internal Control Over Financial Reporting

The management of First Defiance Financial Corp. is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Under the supervision and with the participation of management, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with policies or procedures may deteriorate.

Based on our evaluation under the framework in Internal Control Integrated Framework, management concluded that our internal control over financial reporting was effective as of December 31, 2010.

Crowe Horwath LLP, the independent registered public accounting firm that audited the consolidated financial statements of the Company included in this Annual Report on Form 10-K, has issued a report on the effectiveness of the Company s internal control over financial reporting as of December 31, 2010. The report, which expresses an unqualified opinion on the effectiveness of the Company s internal control over financial reporting as of December 31, 2010, is included below.

William J. Small Chairman, President and Chief Executive Officer Donald P. Hileman Executive Vice President and Chief Financial Officer

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### Report of Independent Registered Public Accounting Firm

We have audited the accompanying consolidated statements of financial condition of First Defiance Financial Corp. (the Company) as of December 31, 2010 and 2009 and the related statements of income, stockholders—equity and cash flows for each of the three years in the period ended December 31, 2010. We also have audited First Defiance Financial Corp. s internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company—s management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management—s Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the Company—s internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Defiance Financial Corp. as of December 31, 2010 and 2009, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2010 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, First Defiance Financial Corp. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Crowe Horwath LLP

South Bend, Indiana

March 1, 2011

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# First Defiance Financial Corp.

# Consolidated Statements of Financial Condition

	December 31			1
		2010		2009
	(In T	Thousands, e	except	share data)
Assets				
Cash and cash equivalents:				
Cash and amounts due from depository institutions	\$	24,977	\$	29,613
Interest-bearing deposits		144,187		91,503
		169,164		121,116
Securities available-for-sale, carried at fair value		165,252		137,458
Securities held-to-maturity, carried at amortized cost (fair value \$865 and \$1,958 at December 31, 2010 and				
2009 respectively)		839		1,920
Loans held for sale		18,127		10,346
Loans receivable, net of allowance of \$41,080 and \$36,547 at December 31, 2010 and 2009, respectively	1	1,478,423		1,580,575
Mortgage servicing rights		9,477		8,958
Accrued interest receivable		6,374		6,851
Federal Home Loan Bank (FHLB) stock		21,012		21,376
Bank owned life insurance		34,979		30,804
Premises and equipment		41,743		43,597
Real estate and other assets held for sale (REO)		9,591		13,527
Goodwill		57,556		56,585
Core deposit and other intangibles		6,128		6,888
Deferred taxes		5,805		3,289
Other assets		11,047		14,233
Total assets	\$ 2	2,035,517	\$	2,057,523

# First Defiance Financial Corp

Consolidated Statements of Financial Condition (continued)

	December 31			31
		2010		2009
	(Iı	n Thousands,	excep	t share data)
Liabilities and stockholders equity				
Liabilities:				
Deposits:	_			
Noninterest-bearing	\$	216,699	\$	189,132
Interest-bearing		1,358,720		1,391,094
Total		1,575,419		1,580,226
Advances from the Federal Home Loan Bank		116,885		146,927
Securities sold under agreements to repurchase and other		56,247		48,398
Subordinated debentures		36,083		36,083
Advance payments by borrowers		937		665
Other liabilities		9,615		11,138
		,		,
Total liabilities		1,795,186		1,823,437
Commitments and Contingent (Note 7)		1,750,100		1,023,137
Stockholders equity:				
Preferred stock, \$.01 par value per share: 37,000 shares authorized and issued with a liquidation preference				
of \$37,231, net of discount		36,463		36,293
Preferred stock, \$.01 par value per share:		00,100		20,272
4,963,000 shares authorized; no shares issued				
Common stock, \$.01 par value per share:				
25,000,000 shares authorized; 12,739,496 and 12,739,496 shares issued and 8,117,770 and 8,117,520 shares				
outstanding, respectively		127		127
Common stock warrant		878		878
Additional paid-in capital		140,845		140,677
Accumulated other comprehensive income (loss), net of tax of \$(184) and \$(85), respectively		(342)		(158)
Retained earnings		134,988		128,900
Treasury stock, at cost, 4,621,726 and 4,621,976 shares respectively		(72,628)		(72,631)
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Total stockholders equity		240,331		234,086
Total stockholders equity		470,331		237,000
T ( 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ф	2 025 515	Φ.	0.057.500
Total liabilities and stockholders equity	\$	2,035,517	\$	2,057,523

See accompanying notes.

# FIRST DEFIANCE FINANCIAL CORP.

Consolidated Statements of Income

(Amounts in Thousands, except per share data)

	Year 2010	Years Ended December 31 2010 2009 2		
Interest Income	φ oo < <b>o</b> o	ф. 02. <b>7</b> 02	Φ 06.500	
Loans	\$ 88,628	\$ 93,702	\$ 96,522	
Investment securities:	4.050	2.076	4.257	
Taxable	4,070	3,976	4,357	
Tax-exempt	1,985	1,797	1,399	
Interest-bearing deposits	303	149	123	
FHLB stock dividends	879	955	1,062	
	05.075	100.570	102.462	
Total interest income Interest Expense	95,865	100,579	103,463	
Deposits Deposits	19,222	26,102	31,354	
Federal Home Loan Bank advances and other				
Subordinated debentures	4,711	5,114 1,471	6,375	
	1,314 455	570	1,907 1,632	
Securities sold under agreement to repurchase	455	370	1,032	
Total interest expense	25,702	33,257	41,268	
Net interest income	70,163	67,322	62,195	
Provision for loan losses	23,177	23,232	12,585	
Net interest income after provision for loan losses	46,986	44,090	49,610	
Noninterest Income				
Service fees and other charges	12,740	13,503	13,268	
Mortgage banking income	7,847	9,747	2,990	
Insurance commissions	5,140	5,021	5,496	
Gain on sale of non-mortgage loans	516	264	180	
Gain (loss) on sale or call of securities	(8)	284	22	
Other-than-temporary impairment (OTTI) losses on investment securities				
Total impairment losses on investment securities	(367)	(4,015)	(3,182)	
Losses recognized in other comprehensive income	36	75		
Net impairment loss recognized in earnings	(331)	(3,940)	(3,182)	
Trust income	507	415	448	
Income from bank owned life insurance	1,146	557	323	
Other noninterest income	33	444	(476)	
Total noninterest income	27,590	26,295	19,069	
Noninterest Expense	,	,		
Compensation and benefits	27,403	27,898	28,829	
Occupancy	7,048	7,852	7,484	
FDIC insurance	3,766	3,350	1,082	
Data processing	4,909	4,541	4,658	
Acquisition related charges	63		1,117	
Other noninterest expense	20,274	16,883	14,624	
Total noninterest expense	63,463	60,524	57,794	
•	-			

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Income before income taxes	11,113	9,861	10,885
Federal income taxes	3,005	2,667	3,528
Net Income	\$ 8,108	\$ 7,194	\$ 7,357
Dividends Accrued on Preferred Shares	\$ (1,850)	\$ (1,850)	\$ (134)
Accretion on Preferred Shares	<b>\$</b> (170)	\$ (160)	\$ (11)
Net Income Applicable to Common Shares	\$ 6,088	\$ 5,184	\$ 7,212
Earnings per common share:			
Basic	\$ 0.75	\$ 0.64	\$ 0.91
Diluted	\$ 0.75	\$ 0.63	\$ 0.91
Dividends declared per common share	\$	\$ 0.295	\$ 0.95

See accompanying notes

# FIRST DEFIANCE FINANCIAL CORP.

Consolidated Statement of Changes in Stockholders Equity

(In Thousands, except number of shares)

	Preferred Stock	Discount	Common Stock	Warrant	Treasury Stock	Additional Paid-In Capital	Stock Acquire© by ESOP	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total Stockholder Equity
Balance at December 31, 2007	\$	\$	\$ 117	\$	\$ (72,827)	\$ 112,651	\$ (202)	\$ (415)	\$ 126,630	\$ 165,954
Comprehensive income:										
Net income									7,357	7,357
Change in net unrealized gains and losses on available-for-sale securities, net of income taxes of (\$790)								(1,464)		(1,464)
Change in unrealized loss on										
postretirement benefit, net of tax of (\$13)								(25)		(25)
Total comprehensive income										5,868
ESOP shares released						351	202			553
Stock option expense						266				266
52,486 shares issued under stock option plan, including income tax										
benefit of \$72					824	63			(46)	841
1,036,861 shares issued in acquisition			10			27.110				27.120
of Pavilion 31,429 common shares acquired for			10			27,118				27,128
treasury					(635)					(635)
37,000 shares issued to U.S. Treasury										
CPP	37,000	(878)								36,122
Preferred stock dividends accrued				070					(134)	(134)
Issuance of common stock warrant		11		878					(11)	878
Accretion on preferred shares Common stock dividends declared		11							(11) (7,682)	(7,682)
Common stock dividends declared									(7,082)	(7,082)
Balance at December 31, 2008	37,000	(867)	127	878	(72,638)	140,449		(1,904)	126,114	229,159
Comprehensive income:									7 104	7.104
Net income Change in net unrealized gains and									7,194	7,194
losses on available-for-sale securities, net of income taxes of \$844								1,568		1,568
Change in unrealized gain on								1,500		1,508
postretirement benefit, net of tax of										
\$96								178		178
Total comprehensive income										8,940
Stock option expense						228				228
400 shares issued under stock option										
plan, with no income tax benefit					7				(2)	5
Preferred stock dividends accrued									(1,850)	(1,850)
Accretion on preferred shares		160							(160)	(2.20.0)
Common stock dividends declared									(2,396)	(2,396)
Balance at December 31, 2009	\$ 37,000	\$ (707)	\$ 127	\$ 878	\$ (72,631)	\$ 140,677	\$	\$ (158)	\$ 128,900	\$ 234,086
Comprehensive income:									0.460	0.400
Net income								(126)	8,108	8,108
								(436)		(436)

Change in net unrealized gains and losses on available-for-sale securities, net of income taxes of (\$235)										
Change in unrealized gain on postretirement benefit, net of tax of \$136								252		252
Total comprehensive income										7,924
Stock option expense						168				168
250 shares issued under stock option										
plan, with no income tax benefit					3					3
Preferred stock dividends accrued									(1,850)	(1,850)
Accretion on preferred shares		170							(170)	
-										
Balance at December 31, 2010	\$ 37,000	\$ (537)	\$ 127	\$ 878	\$ (72,628)	\$ 140,845	\$ \$	(342)	\$ 134,988	\$ 240,331

See accompanying notes

# FIRST DEFIANCE FINANCIAL CORP.

# Consolidated Statements of Cash Flows

(Amounts in Thousands)

Negrenting Activities         \$,108         \$,7,94         \$,7,37           Adjustments to reconcile net income to net cash provided by operating activities:         23,177         23,232         12,585           Provision for loan losses         3,403         3,832         3,803           Net amortization of perenium and discounts on loans, securities, deposits and debt of depreciation         1,503         1,70         752           Amortization of mortgage servicing rights         2,642         3,171         1,266           Net impairment (recovery) of mortgage servicing rights         3,533         (1,345)         1,456           Amortization of intangibles         1,495         1,456         1,458           Gain on sale of loans         (7,533)         (9,008)         4,575           Loss on sale or disposals of property, plant and equipment         12         563           Loss on sale or write-down of REO         4,050         1,627         444           FILL B stock dividends         331         3,940         3,182           Release of ESOP shares         753         753           OTTI losses on investment securities         331         3,940         3,182           Gain Josson sale of securities         8         2,241         4,072           Change in defer		2010	Years Ended Decemb	per 31 2008
Adjustments to reconcile net income to net cash provided by operating activities:   Provision for loan losses   3,177   23,232   3,803   3,903   3,803   3,903   3,803   3,903   3,803   3,903   3,803   3,903   3,803   3,9	• 9	Φ 0.4	00 h 7104	Ф. доба
Provision for loan losses         23,177         23,232         12,885           Provision for depreciation         3,003         3,832         3,803           Net amortization of premium and discounts on loans, securities, deposits and debt obligations         1,503         170         752           Amortization of mortgage servicing rights         2,642         3,171         1,266           Net impairment (recovery) of mortgage servicing rights         (353)         (1,314)         2,676           Amortization of intangibles         1,495         1,456         1,458           Gain on sale of loans         (7533)         (9,008)         4,575           Loss on sale or disposals of property, plant and equipment         12         563           Loss on sale or write-down of REO         4,050         1,627         434           FHLB stock dividends         754         434         225           Release of ESOP shares         331         3,940         3,182           OTTI losses on investment securities         331         3,940         3,182           Gain) loss on sale of securities         8         (284)         (22           Change in deferred taxes         (2,417)         (4,007)         (4,672           Proceeds from sale of loans held for sale         (38,4		\$ 8,1	08 \$ 7,194	\$ 7,357
Provision for depreciation         3,403         3,832         3,803           Net amortization of premium and discounts on loans, securities, deposits and often obligations         1,503         170         752           Amortization of mortgage servicing rights         2,642         3,171         1,266           Net impairment (recovery) of mortgage servicing rights         3533         (1,314)         2,676           Amortization of intangibles         1,495         1,456         1,456           Gain on sale of loans         (7,533)         (9,008)         (4,575)           Loss on sale or write-down of REO         4,050         1,627         434           FHLB stock dividends         553         1,627         434           FHLB stock dividends         553         1,534         3,940         3,182           (Gain) loss on sale of securities         331         3,940         3,182           (Gain) loss on sale of securities         8         (284)         (22           Change in deferred taxes         2,417         (4,007         4,672           Change in deferred taxes         384,922         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (38,04				
Net amortization of premium and discounts on loans, securities, deposits and debt obligations         1,503         170         752           Amortization of mortgage servicing rights         2,642         3,171         1,266           Net impairment (recovery) of mortgage servicing rights         (353)         (1,314)         2,676           Amortization of intangibles         1,495         1,456         1,456           Gain on sale of loans         (7,533)         (9,008)         (4,575)           Loss on sale of write-down of REO         4,050         1,627         434           FHLB stock dividends         "C754         553           Release of ESOP shares         553         553           OTTI losses on investment securities         331         3,940         3,182           Gain) loss on sale of securities         8         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         384,92         518,747         180,072           Change in deferred taxes         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         388,064         (313,593)         (182,336)           Origination of loans held for sale         38,084         (31,593)         (182,336)           Income from bank o		,		
obligations         1,503         170         752           Amortization of mortgage servicing rights         2,642         3,171         1,266           Net impairment (recovery) of mortgage servicing rights         (353)         (1,314)         2,676           Amortization of intangibles         1,495         1,456         1,458           Gain on sale of loans         (7,52)         0,608         4,575           Loss on sale or disposals of property, plant and equipment         1,22         563           Loss on sale or write-down of REO         4,050         1,627         434           FHLB stock dividends         553         759         1,503         3,940         3,182           Release of ESOP shares         553         331         3,940         3,182         1,627         4,672           Change in deferred taxes         2,2417         (4,007)         4,672         1,627	1	3,4	<b>03</b> 3,832	3,803
Amortization of mortgage servicing rights         2,642         3,171         1,266           Net impairment (recovery) of mortgage servicing rights         1353         (1,314)         2,676           Amortization of intangibles         1,495         1,456         1,458           Gain on sale of loans         (7,533)         (9,008)         (4,575)           Loss on sale or disposals of property, plant and equipment         12         563           Loss on sale or write-down of REO         4,050         1,627         434           FHLB stock dividends         553         553         553         553           NETH losses on investment securities         331         3,940         3,182         (361)         1,940         4,050         1,627         4,34         4,050         1,627         4,34         4,050         1,627         4,34         4,050         1,627         4,34         4,050         1,627         4,34         4,007         4,052         1,62         1,41         4,007         4,622         2,02         2,02         2,02         2,02         2,42         2,20         2,02         2,42         2,007         2,007         2,007         2,007         2,007         2,007         2,007         2,007         2,007         2,007 <td>1</td> <td></td> <td></td> <td></td>	1			
Net impairment (recovery) of mortgage servicing rights         (353)         (1,314)         2,676           Amortization of intangibles         1,495         1,456         1,458           Gain on sale of loans         (7,533)         (9,008)         (4,575)           Loss on sale or disposals of property, plant and equipment         12         563           Loss on sale or write-down of REO         4,050         1,627         434           PHLB stock dividends         553         553         553           OTTI losses on investment securities         331         3,940         3,182           Release of ESOP shares         6         2,2417         (4,007)         (4,672)           Change in deferred taxes         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         384,492         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (380,644)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Text cash provided by operating activities		,		
Amortization of intangibles         1,495         1,456         1,458           Gain on sale of loans         (7,533)         (9,008)         (4,575)           Loss on sale or disposals of property, plant and equipment         12         563           Loss on sale or write-down of REO         4,050         1,627         434           FHLB stock dividends         5         754           Release of ESOP shares         331         3,940         3,182           OTTI losses on investment securities         8         (284)         (22)           Change in deferred taxes         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         384,492         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Change in accrued interest and other liabilities         1,081         175         230           Proceeds from maturities calls and paydowns of available-for-sale securities         4,076         <		,	· · · · · · · · · · · · · · · · · · ·	,
Gain on sale of loans         (7,533)         (9,008)         (4,575)           Loss on sale or disposals of property, plant and equipment         12         563           Loss on sale or disposals of property, plant and equipment         4,050         1,627         434           FHLB stock dividends         (754)           Release of ESOP shares         553         553           OTTI losses on investment securities         331         3,940         3,182           (Gain) loss on sale of securities         8         (284)         (222           Change in deferred taxes         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         384,492         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Investing Activities         32,200         23,472         22,007           Investing Activities         1,081         1,75         230           Proceeds from maturities		· ·	, , ,	,
Loss on sale or disposals of property, plant and equipment         12         563           Loss on sale or write-down of REO         4,050         1,627         434           FHLB stock dividends         (754)           Release of ESOP shares         553           OTTI losses on investment securities         331         3,940         3,182           (Gain) loss on sale of securities         8         (284)         (22           Change in deferred taxes         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         384,492         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Ret cash provided by operating activities         32,200         23,472         22,007           Investing Activities         1,081         175         230           Proceeds from maturities calls and paydowns of held-to-maturity securities         1,081         175         230           Proceeds				
Loss on sale or write-down of REO				(4,575)
FHLB stock dividends         (754)           Release of ESOP shares         553           OTTI losses on investment securities         331         3,940         3,182           (Gain) loss on sale of securities         8         (284)         (222)           Change in deferred taxes         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         384,922         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Change in accrued interest and other liabilities         (1,340)         (3,384)         (2,122)           Net cash provided by operating activities         32,200         23,472         22,007           Investing Activities         1,081         175         230           Proceeds from maturities calls and paydowns of held-to-maturity securities         1,081         175         230           Proceeds from sale of available-for-sale securities         448         6,383         6,383 </td <td></td> <td></td> <td></td> <td></td>				
Release of ESOP shares   553     OTTI losses on investment securities   331   3,940   3,182     Gain) loss on sale of securities   8   (284)   (22)     Change in deferred taxes   (2,417)   (4,007)   (4,672)     Proceeds from sale of loans held for sale   384,492   518,747   180,072     Stock option expense   168   228   266     Origination of loans held for sale   (388,064)   (513,593)   (182,336)     Income from bank owned life insurance   (1,146)   (557)   (323)     Income from bank owned life insurance   (1,146)   (557)   (323)     Change in accrued interest and other assets   3,664   (8,541)   2,407     Change in accrued interest and other liabilities   (1,340)   (3,384)   (2,122)     Net cash provided by operating activities   32,200   23,472   22,007     Investing Activities   1,081   175   230     Proceeds from maturities calls and paydowns of held-to-maturity securities   46,765   25,770   30,416     Proceeds from sale of available-for-sale securities   448   6,383     Proceeds from sale of available-for-sale securities   448   6,383     Proceeds from sale of PEO   10,511   7,076   2,796     Proceeds from sale of PEO   10,511   7,076   2,796     Proceeds from sale of ffice properties and equipment   1   1,227   27     Purchases of available-for-sale securities   (76,439)   (52,645)   (31,811)     Purchases of available-for-sale securities   (1,262)   (1,763)   (4,589)     Investment in bank owned life insurance   (3,757)   (1,500)     Proceed from insurance death benefit   728     Net cash paid in Andres O Neil & Lowe acquisition   (1,500)		4,0	<b>50</b> 1,627	434
OTTI losses on investment securities         331         3,940         3,182           (Gain) loss on sale of securities         8         (284)         (22)           Change in deferred taxes         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         384,992         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Change in accrued interest and other liabilities         1,340         3,382         22,007           Investing Activities         32,200         23,472         22,007           Investing Activities         1,081         175         230           Proceeds from maturities calls and paydowns of held-to-maturity securities         1,081         175         230           Proceeds from sale of available-for-sale securities         46,765         25,770         30,416           Proceeds from sale of of varial and paydowns of available-for-sale securities         10,511         7,076         2,796	FHLB stock dividends			. ,
(Gain) loss on sale of securities         8         (284)         (22)           Change in deferred taxes         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         384,492         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Change in accrued interest and other liabilities         (1,340)         (3,384)         (2,122)           Net cash provided by operating activities         32,200         23,472         22,007           Investing Activities         32,200         23,472         22,007           Investing Activities         1,081         175         230           Proceeds from maturities calls and paydowns of held-to-maturity securities         46,765         25,770         30,416           Proceeds from sale of available-for-sale securities         448         6,383           Proceeds from sale of Properties and equipment         1         1,227         27           Purchase	Release of ESOP shares			
Change in deferred taxes         (2,417)         (4,007)         (4,672)           Proceeds from sale of loans held for sale         384,492         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Change in accrued interest and other liabilities         (1,340)         (3,384)         (2,122)           Net cash provided by operating activities         32,200         23,472         22,007           Investing Activities         1,081         175         230           Proceeds from maturities calls and paydowns of held-to-maturity securities         1,081         175         230           Proceeds from sale of available-for-sale securities         46,765         25,770         30,416           Proceeds from sale of available-for-sale securities         448         6,383           Proceeds from sale of office properties and equipment         1         1,227         27           Purchases of available-for-sale securities         (76,439)         (52,645) <td< td=""><td></td><td>3</td><td></td><td></td></td<>		3		
Proceeds from sale of loans held for sale         384,492         518,747         180,072           Stock option expense         168         228         266           Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Change in accrued interest and other liabilities         (1,340)         (3,384)         (2,122)           Net cash provided by operating activities         32,200         23,472         22,007           Investing Activities         1         181         175         230           Proceeds from maturities calls and paydowns of held-to-maturity securities         1,081         175         230           Proceeds from sale of available-for-sale securities         46,765         25,770         30,416           Proceeds from sale of REO         10,511         7,076         2,796           Proceeds from sale of REO         10,511         7,076         2,796           Proceeds from sale of office properties and equipment         1         1,227         27           Purchases of available-for-sale securities         (76,439)         (52,645) <td>(Gain) loss on sale of securities</td> <td></td> <td><b>8</b> (284)</td> <td>(22)</td>	(Gain) loss on sale of securities		<b>8</b> (284)	(22)
Stock option expense         168         228         266           Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Change in accrued interest and other liabilities         (1,340)         (3,384)         (2,122)           Net cash provided by operating activities         32,200         23,472         22,007           Investing Activities         1,081         175         230           Proceeds from maturities calls and paydowns of held-to-maturity securities         46,765         25,770         30,416           Proceeds from sale of available-for-sale securities         448         6,383           Proceeds from sale of REO         10,511         7,076         2,796           Proceeds from sale of office properties and equipment         1         1,227         27           Purchases of available-for-sale securities         (76,439)         (52,645)         (31,811)           Purchases of office properties and equipment         (1,562)         (1,763)         (4,589)           Investment in bank owned life insurance         (3,757)         (1,500)	Change in deferred taxes	(2,4	<b>17</b> ) (4,007)	(4,672)
Origination of loans held for sale         (388,064)         (513,593)         (182,336)           Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Change in accrued interest and other liabilities         (1,340)         (3,384)         (2,122)           Net cash provided by operating activities         32,200         23,472         22,007           Investing Activities         1,081         175         230           Proceeds from maturities calls and paydowns of held-to-maturity securities         1,081         175         230           Proceeds from sale of available-for-sale securities         46,765         25,770         30,416           Proceeds from sale of available-for-sale securities         448         6,383           Proceeds from sale of REO         10,511         7,076         2,796           Proceeds from sale of office properties and equipment         1         1,227         27           Purchases of held-to-maturity securities         (76,439)         (52,645)         (31,811)           Purchases of office properties and equipment         (1,562)         (1,763)         (4,589)           Investment in bank owned life insurance         (3,757)	Proceeds from sale of loans held for sale	384,4	<b>92</b> 518,747	180,072
Income from bank owned life insurance         (1,146)         (557)         (323)           Change in interest receivable and other assets         3,664         (8,541)         2,407           Change in accrued interest and other liabilities         (1,340)         (3,384)         (2,122)           Net cash provided by operating activities         32,200         23,472         22,007           Investing Activities	Stock option expense	1	<b>68</b> 228	266
Change in interest receivable and other assets       3,664 (8,541)       2,407         Change in accrued interest and other liabilities       (1,340)       (3,384)       (2,122)         Net cash provided by operating activities       32,200       23,472       22,007         Investing Activities       1,081       175       230         Proceeds from maturities calls and paydowns of held-to-maturity securities       46,765       25,770       30,416         Proceeds from sale of available-for-sale securities       448       6,383       70       2,796         Proceeds from sale of REO       10,511       7,076       2,796         Proceeds from sale of office properties and equipment       1       1,227       27         Purchases of available-for-sale securities       (76,439)       (52,645)       (31,811)         Purchases of held-to-maturity securities       (1,210)       1         Purchases of office properties and equipment       (1,562)       (1,763)       (4,589)         Investment in bank owned life insurance       (3,757)       (1,500)         Proceed from insurance death benefit       728         Net cash paid in Andres O Neil & Lowe acquisition       (1,500)	Origination of loans held for sale	(388,0	<b>64</b> ) (513,593)	(182,336)
Change in accrued interest and other liabilities         (1,340)         (3,384)         (2,122)           Net cash provided by operating activities         32,200         23,472         22,007           Investing Activities         8         1,081         175         230           Proceeds from maturities calls and paydowns of available-for-sale securities         46,765         25,770         30,416           Proceeds from sale of available-for-sale securities         448         6,383           Proceeds from sale of REO         10,511         7,076         2,796           Proceeds from sale of office properties and equipment         1         1,227         27           Purchases of available-for-sale securities         (76,439)         (52,645)         (31,811)           Purchases of held-to-maturity securities         (1,210)           Purchases of office properties and equipment         (1,562)         (1,763)         (4,589)           Investment in bank owned life insurance         (3,757)         (1,500)           Proceed from insurance death benefit         728           Net cash paid in Andres O Neil & Lowe acquisition         (1,500)	Income from bank owned life insurance	(1,1	<b>46</b> ) (557)	(323)
Net cash provided by operating activities         32,200         23,472         22,007           Investing Activities         Investing Activities           Proceeds from maturities calls and paydowns of held-to-maturity securities         1,081         175         230           Proceeds from maturities calls and paydowns of available-for-sale securities         46,765         25,770         30,416           Proceeds from sale of available-for-sale securities         448         6,383           Proceeds from sale of office properties and equipment         1         1,227         27           Purchases of available-for-sale securities         (76,439)         (52,645)         (31,811)           Purchases of held-to-maturity securities         (1,210)           Purchases of office properties and equipment         (1,562)         (1,763)         (4,589)           Investment in bank owned life insurance         (3,757)         (1,500)           Proceed from insurance death benefit         728           Net cash paid in Andres O Neil & Lowe acquisition         (1,500)	Change in interest receivable and other assets	3,6	<b>64</b> (8,541)	2,407
Investing ActivitiesProceeds from maturities calls and paydowns of held-to-maturity securities1,081175230Proceeds from maturities calls and paydowns of available-for-sale securities46,76525,77030,416Proceeds from sale of available-for-sale securities4486,383Proceeds from sale of REO10,5117,0762,796Proceeds from sale of office properties and equipment11,22727Purchases of available-for-sale securities(76,439)(52,645)(31,811)Purchases of held-to-maturity securities(1,210)Purchases of office properties and equipment(1,562)(1,763)(4,589)Investment in bank owned life insurance(3,757)(1,500)Proceed from insurance death benefit728Net cash paid in Andres O Neil & Lowe acquisition(1,500)	Change in accrued interest and other liabilities	(1,3	<b>40</b> ) (3,384)	(2,122)
Investing ActivitiesProceeds from maturities calls and paydowns of held-to-maturity securities1,081175230Proceeds from maturities calls and paydowns of available-for-sale securities46,76525,77030,416Proceeds from sale of available-for-sale securities4486,383Proceeds from sale of REO10,5117,0762,796Proceeds from sale of office properties and equipment11,22727Purchases of available-for-sale securities(76,439)(52,645)(31,811)Purchases of held-to-maturity securities(1,210)Purchases of office properties and equipment(1,562)(1,763)(4,589)Investment in bank owned life insurance(3,757)(1,500)Proceed from insurance death benefit728Net cash paid in Andres O Neil & Lowe acquisition(1,500)	Net cash provided by operating activities	32.2	00 23.472	22.007
Proceeds from maturities calls and paydowns of held-to-maturity securities1,081175230Proceeds from maturities calls and paydowns of available-for-sale securities46,76525,77030,416Proceeds from sale of available-for-sale securities4486,383Proceeds from sale of REO10,5117,0762,796Proceeds from sale of office properties and equipment11,22727Purchases of available-for-sale securities(76,439)(52,645)(31,811)Purchases of held-to-maturity securities(1,210)Purchases of office properties and equipment(1,562)(1,763)(4,589)Investment in bank owned life insurance(3,757)(1,500)Proceed from insurance death benefit728Net cash paid in Andres O Neil & Lowe acquisition(1,500)	1 71 6	V-,-	20,2	,007
Proceeds from maturities calls and paydowns of available-for-sale securities  Proceeds from sale of available-for-sale securities  448 6,383  Proceeds from sale of REO  10,511 7,076 2,796  Proceeds from sale of office properties and equipment  1 1,227 27  Purchases of available-for-sale securities  (76,439) (52,645) (31,811)  Purchases of held-to-maturity securities  (1,210)  Purchases of office properties and equipment  (1,562) (1,763) (4,589)  Investment in bank owned life insurance  Proceed from insurance death benefit  Net cash paid in Andres O Neil & Lowe acquisition  (1,500)		1.0	<b>81</b> 175	230
Proceeds from sale of available-for-sale securities         448         6,383           Proceeds from sale of REO         10,511         7,076         2,796           Proceeds from sale of office properties and equipment         1         1,227         27           Purchases of available-for-sale securities         (76,439)         (52,645)         (31,811)           Purchases of held-to-maturity securities         (1,210)           Purchases of office properties and equipment         (1,562)         (1,763)         (4,589)           Investment in bank owned life insurance         (3,757)         (1,500)           Proceed from insurance death benefit         728           Net cash paid in Andres O Neil & Lowe acquisition         (1,500)		,-		
Proceeds from sale of REO         10,511         7,076         2,796           Proceeds from sale of office properties and equipment         1         1,227         27           Purchases of available-for-sale securities         (76,439)         (52,645)         (31,811)           Purchases of held-to-maturity securities         (1,210)           Purchases of office properties and equipment         (1,562)         (1,763)         (4,589)           Investment in bank owned life insurance         (3,757)         (1,500)           Proceed from insurance death benefit         728           Net cash paid in Andres O Neil & Lowe acquisition         (1,500)	• •	,	,	20,110
Proceeds from sale of office properties and equipment  Purchases of available-for-sale securities  Purchases of held-to-maturity securities  Purchases of office properties and equipment  Purchases of office properties and equipment  Investment in bank owned life insurance  Proceed from insurance death benefit  Net cash paid in Andres O Neil & Lowe acquisition  1 1,227 27  (31,811)  (1,210)  (1,763) (4,589)  (1,500)				2 796
Purchases of available-for-sale securities  Purchases of held-to-maturity securities  Purchases of office properties and equipment  Investment in bank owned life insurance  Proceed from insurance death benefit  Net cash paid in Andres O Neil & Lowe acquisition  (31,811)  (1,210)  (1,763)  (4,589)  (1,500)		10,0	,	· · · · · · · · · · · · · · · · · · ·
Purchases of held-to-maturity securities (1,210) Purchases of office properties and equipment (1,562) (1,763) (4,589) Investment in bank owned life insurance (3,757) (1,500) Proceed from insurance death benefit 728 Net cash paid in Andres O Neil & Lowe acquisition (1,500)		(76.4	,	
Purchases of office properties and equipment (1,562) (1,763) (4,589) Investment in bank owned life insurance (3,757) (1,500) Proceed from insurance death benefit 728 Net cash paid in Andres O Neil & Lowe acquisition (1,500)		(70,4	, , ,	(31,011)
Investment in bank owned life insurance (3,757) (1,500)  Proceed from insurance death benefit 728  Net cash paid in Andres O Neil & Lowe acquisition (1,500)		(1.5		(4 589)
Proceed from insurance death benefit 728  Net cash paid in Andres O Neil & Lowe acquisition (1,500)		( )	, , ,	(4,307)
Net cash paid in Andres O Neil & Lowe acquisition (1,500)				
•				
Proceeds from FHLB stock redemption 364	Proceeds from FHLB stock redemption			
Net cash paid in Pavilion acquisition (23,907)			T	(23 907)
Proceeds from sale of non-mortgage loans 13,949 8,714 10,707		12.0	<b>40</b> 9.714	( , ,
Net decrease (increase) in loans receivable 53,767 (35,598) (114,816)		- )-	- , -	
114,010)	ivel decrease (increase) in toans receivable	55,7	(33,398)	(114,010)
Net cash provided by (used) in investing activities 44,356 (43,371) (130,947)	Net cash provided by (used) in investing activities	44,3	<b>56</b> (43,371)	(130,947)

# FIRST DEFIANCE FINANCIAL CORP.

Consolidated Statements of Cash Flows (continued)

(Amounts in Thousands)

	Years	Ended Decemb	er 31
	2010	2009	2008
Financing Activities			
Net (decrease) increase in deposits	(4,468)	110,577	42,925
Repayment of Federal Home Loan Bank long-term advances	(30,042)	(25,040)	(16,408)
Net decrease in Federal Home Loan Bank short-term advances		(9,100)	(2,200)
Proceeds from Federal Home Loan Bank long-term advances		25,000	29,000
Increase (decrease) in securities sold under repurchase agreements	7,849	(1,056)	7,153
Proceeds from issuance of subordinated debentures			
Purchase of common stock for treasury			(635)
Cash dividends paid on common stock		(3,776)	(8,137)
Cash dividends paid on preferred stock	(1,850)	(1,747)	
Proceeds from issuance of preferred stock			37,000
Proceeds from exercise of stock options	3	5	769
Excess tax benefit from exercise of stock options			72
·			
Net cash (used) provided by financing activities	(28,508)	94,863	89,539
Increase (decrease) in cash and cash equivalents	48,048	74,964	(19,401)
Cash and cash equivalents at beginning of period	121,116	46,152	65,553
Cash and cash equivalents at end of period	\$ 169,164	\$ 121,116	\$ 46,152
·	, ,	,	
Supplemental cash flow information:			
Interest paid	\$ 26,212	\$ 34,038	\$ 42,433
Income taxes paid	\$ 5,800	\$ 8,800	\$ 6,772
Stock option exercise price paid with common stock	\$	\$	\$ 33
•	-		
Transfers from loans to other real estate owned and other assets held for sale	\$ 12,147	\$ 14,930	\$ 6,060
Transfers from found to other found counter owned und other assets field for suit	Ψ 120,1-17	Ψ 11,230	Ψ 0,000
Turnefore from manning and agricument to other real actate armed and other	Ф	¢ 200	¢
Transfers from premises and equipment to other real estate owned and other assets held for sale	\$	\$ 300	\$

First Defiance acquired all of the capital stock of Pavilion Bancorp, Inc. for \$55.5 million in 2008.

In conjunction with the acquisition, liabilities were assumed as follows:

	Pavilion
Fair value of assets acquired	\$ 287,994
Purchase price	55,548
Liabilities assumed	\$ 232,446

See accompanying notes.

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#### **Notes to the Consolidated Financial Statements**

#### 1. Basis of Presentation

First Defiance Financial Corp. (First Defiance or the Company) is a unitary thrift holding company that conducts business through its two wholly owned subsidiaries, First Federal Bank of the Midwest (First Federal) and First Insurance and Investments, Inc. (First Insurance). All significant intercompany transactions and balances are eliminated in consolidation.

First Federal is primarily engaged in attracting deposits from the general public through its offices and using those and other available sources of funds to originate loans primarily in the counties in which its offices are located. First Federal straditional banking activities include originating and servicing residential, commercial and consumer loans and providing a broad range of depository, trust and wealth management services. First Insurance is an insurance agency that does business in the Defiance, Archbold, Bryan and Bowling Green, Ohio areas, offering property and casualty, and group health and life insurance products.

# 2. Statement of Accounting Policies

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. Significant areas where First Defiance uses estimates are the valuation of certain investment securities, the determination of the allowance for loan losses, the valuation of mortgage servicing rights and goodwill, the determination of unrecognized income tax benefits, and the determination of post-retirement benefits.

### **Earnings Per Common Share**

Basic earnings per common share is net income applicable to common shares divided by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under stock options, warrants and stock grants. Unreleased shares held by the Company s Employee Stock Ownership Plan are not included in average shares for purposes of calculating earnings per share. As shares are released for allocation, they are included in the average shares outstanding. Also see Notes 5 and 20.

#### **Comprehensive Income**

Comprehensive income (loss) consists of net income and other comprehensive income (loss). Other comprehensive income includes unrealized gains and losses on available-for-sale securities and the net unrecognized actuarial losses and unrecognized prior service costs associated with the Company s Defined Benefit Postretirement Medical Plan. All items included in other comprehensive income are reported net of tax. See also Notes 3, 6 and 17.

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#### **Cash Flows**

Cash and cash equivalents include amounts due from banks and overnight investments with the Federal Home Loan Bank (FHLB) and the Federal Reserve Bank (FRB). Cash and amounts due from depository institutions include required balances on hand or on deposit at the FHLB and Federal Reserve of approximately \$1,187,000 and \$2,130,000, respectively, at December 31, 2010 to meet regulatory reserve and clearing requirements. Net cash flows are reported for customer loan and deposit transactions, interest bearing deposits in other financial institutions and repurchase agreements.

### **Investment Securities**

Management determines the appropriate classification of debt securities at the time of purchase and evaluates such designation as of each balance sheet date. Debt securities are classified as held-to-maturity when First Defiance has the positive intent and ability to hold the securities to maturity and are reported at cost, adjusted for premiums and discounts that are recognized in interest income using the interest method over the period to maturity.

Debt securities not classified as held-to-maturity and equity securities are classified as available-for-sale. Available-for-sale securities are stated at fair value, with the unrealized gains and losses, net of tax, reported in other comprehensive income (loss) until realized. Realized gains and losses are included in gains (losses) on securities or other-than-temporary impairment losses on securities. Realized gains and losses on securities sold are recognized on the trade date based on the specific identification method.

Interest income includes amortization of purchase premiums and discounts. Premiums and discounts are amortized on the level-yield method without anticipating prepayments, except for mortgage-backed securities where prepayments are expected. Securities with unrealized losses are reviewed quarterly to determine if value impairment is other than-temporary. In performing this review management considers the length of time and extent that fair value has been less than cost, the financial condition of the issuer, the impact of changes in market interest rates on market value and whether the Company intends to sell or it would be more than likely required to sell the securities prior to their anticipated recovery.

### FHLB Stock

As a member of the FHLB System, First Federal is required to own stock of the FHLB of Cincinnati in an amount principally equal to 0.15% of total assets plus an amount of at least 2% but no more than 4% of its non-grandfathered mission asset activity (as defined in the FHLB s regulations). First Federal is permitted to own stock in excess of the minimum requirement. FHLB stock is a restricted equity security that does not have a readily determinable fair value and is carried at cost. It is evaluated for impairment based upon the ultimate recovery of par value. Both cash and stock dividends are reported as income. At December 31, 2010, the balance at FHLB of Cincinnati was \$19.3 million. First Federal acquired \$2.0 of stock from the Pavilion acquisition which is held at the FHLB of Indianapolis and is required to be held for five years from the date of acquisition of March 14, 2008. The balance of this stock was \$1.7 million at December 31, 2010.

#### Loans Receivable

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal amount outstanding, net of deferred loan fees and costs, purchase premiums and discounts and the allowance for loan losses. Deferred fees net of deferred incremental loan origination costs, are amortized to interest income generally over the contractual life of the loan using the interest method without anticipating prepayments. The recorded investment in loans includes accrued interest receivable and net deferred fees and costs.

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Mortgage loans originated and intended for sale in the secondary market are classified as loans held for sale and are carried at the lower of aggregate cost or fair value, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings. Mortgage loans held for sale are generally sold with servicing rights retained. The carrying value of mortgage loans sold is reduced by the amount allocated to the servicing right. Gains or losses on sales of mortgage loans are based on the difference between the selling price and the carrying value of the related loan sold.

During 2010 and 2009, the Company realized losses totaling \$477,000 and \$281,000 pertaining to loans sold to Fannie Mae and Freddie Mac but were returned due to underwriting issues. Repurchase losses are recognized when the Company determines they are probable and estimable. No amount was accrued at December 31, 2010 and 2009 for such losses.

Interest receivable is accrued on loans and credited to income as earned. The accrual of interest on loans 90 days delinquent or impaired is discontinued when, in management s opinion, the borrower may be unable to meet payments as they become due. For these loans, interest accrual is only to the extent cash payments are received. The accrual of interest on these loans is generally resumed after a pattern of repayment has been established and the collection of principal and interest is reasonably assured.

### **Acquired Loans**

Valuation allowances for all acquired loans subject to FASB ASC Topic 310 reflect only those losses incurred after acquisition that is, the present value of cash flows expected at acquisition that are not expected to be collected.

The Company acquires loans individually and in groups or portfolios. At acquisition, the Company reviews each loan to determine whether there is evidence of deterioration of credit quality since origination and if it is probable that it will be unable to collect all amounts due according to the loan s contractual terms. If both conditions exist, the Company determines whether each such loan is to be accounted for individually or whether such loans will be assembled into pools of loans based on common risk characteristics (credit score, loan type and date of origination). The Company considers expected prepayments, and estimates the amount and timing of undiscounted expected principal, interest, and other cash flows (expected at acquisition) for each loan and subsequently aggregated pool of loans.

The Company determines the excess of the loan s or pool s scheduled contractual principal and contractual interest payments over all cash flows expected at acquisition as an amount that should not be accreted (nonaccretable difference). The remaining amount representing the excess of the loan s cash flows expected to be collected over the amount paid is accreted into interest income over the remaining life of the loan or pool (accretable yield).

Over the life of the loan or pool, the Company continues to estimate cash flows expected to be collected, and evaluates whether the present value of its loans determined using the effective interest rates has decreased and, if so, recognizes a loss. The present value of any subsequent increase in the loan s or pool s actual cash flows or cash flows expected to be collected is used first to reverse any existing valuation allowance for that loan or pool. For any remaining increases in cash flows expected to be collected, the Company adjusts the amount of accretable yield recognized on a prospective basis over the loan s or pool s remaining life.

#### Allowance for Loan Losses

The allowance for loan losses is maintained at a level believed adequate by management to absorb probable incurred losses in the loan portfolio and is based on the size and current risk characteristics of the loan portfolio, an assessment of individual problem loans, actual loss experience, current economic events in specific industries and geographical areas and other pertinent factors, including general economic conditions. Determination of the allowance is inherently subjective as it requires significant estimates, including the amounts and timing of expected future cash flows on impaired loans, estimated losses on pools of homogeneous loans based on historical loss experience and consideration of economic trends, all of which may be susceptible to significant change. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management s judgment, should be charged off.

Loan losses are charged off against the allowance when in management s estimation it is unlikely that the loan will be collected, while recoveries of amounts previously charged off are credited to the allowance. A provision for loan loss is charged to operations based on management s periodic evaluation of the factors previously mentioned, as well as other pertinent factors in order to maintain the allowance for loan losses at the level deemed adequate by management. The determination of whether a loan is considered past due or delinquent is based on the contractual payment terms.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired.

A loan is impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loans agreement. Loans, for which terms have been modified and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired. Commercial and commercial real estate loans are individually evaluated for impairment. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported net at the present value of estimated future cash flows using the loan s existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

The general component covers non-impaired loans and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company over the most recent two years. Loss experience is adjusted for other economic factors based on the identified risks credit related or trends present for each portfolio segment. These economic factors include consideration of the following: levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations. The following portfolio segments have been identified: commercial real estate (consisting of multi-family residential and non-residential), commercial, consumer, residential real estate, construction, consumer, and home equity and improvement.

# **Servicing Rights**

Servicing rights are recognized separately when they are acquired through sales of loans. Servicing rights are initially recorded at fair value with the income statement effect recorded in gains on sales of loans.

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Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. The Company compares the valuation model inputs and results to published industry data in order to validate the model results and assumptions. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. If the Company later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. Changes in valuation allowances are reported with mortgage banking income on the income statement. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

Servicing fee income, which is reported on the income statement with mortgage banking income, is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal, or a fixed amount per loan, and are recorded as income when earned. The amortization of mortgage servicing rights is netted against loan servicing fee income. Servicing fees, net of amortization of mortgage servicing rights (excluding valuation adjustments) totaled \$477,000, \$(311,000) and \$1.3 million for the years ended December 31, 2010, 2009 and 2008. Late fees and ancillary fees related to loan servicing are not material. See Note 9.

#### **Bank Owned Life Insurance**

The Company has purchased life insurance policies on certain key employees. Bank owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

### Premises and Equipment and Long Lived Assets

Land is carried at cost. Premises and equipment are carried at cost less accumulated depreciation and amortization computed principally by the straight-line method over the following estimated useful lives:

Buildings and improvements

Furniture, fixtures and equipment

3 to 15 years

Long-lived assets to be held and those to be disposed of and certain intangibles are periodically evaluated for impairment. See Note 10.

## **Goodwill and Other Intangibles**

Goodwill resulting from business combinations prior to January 1, 2009 represents the excess of the purchase price over the fair value of the net assets of businesses acquired. Goodwill resulting from business combinations after January 1, 2009, is generally determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, over the fair

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value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually. The Company has selected November 30 as the date to perform the annual impairment test. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on our balance sheet.

Other intangible assets consist of core deposit and acquired customer relationship intangible assets arising from whole bank, insurance and branch acquisitions. They are initially recorded at fair value and then amortized on an accelerated basis over their estimated lives, which range from five years for non-compete agreements to 10 to 20 years for core deposit and customer relationship intangibles. See Note 11.

#### Real Estate and Other Assets Held for Sale

Other assets held for sale are comprised of properties acquired through foreclosure proceedings or acceptance of a deed in lieu of foreclosure. These assets are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. Losses arising from the acquisition of such property are charged against the allowance for loan losses at the time of acquisition. These properties are carried at the lower of cost or fair value, less estimated costs to dispose. If fair value declines subsequent to foreclosure, the property is written down against expense. Costs after acquisition are expensed.

### **Stock Compensation Plans**

Compensation cost is recognized for stock options issued to employees and directors, based on the fair value of these awards at the date of grant. A Black-Scholes model is utilized to estimate the fair value of stock options. Compensation cost is recognized over the required service period, generally defined as the vesting period. For awards with graded vesting, compensation cost is recognized on a straight-line basis over the requisite service period for the entire award. See Note 21.

#### **Fair Value of Financial Instruments**

Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

# **Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferree obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

### **Mortgage Banking Derivatives**

Commitments to fund mortgage loans (interest rate locks) to be sold into the secondary market and forward commitments for the future delivery of these mortgage loans are accounted for as free standing

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derivatives. Fair values of these mortgage derivatives are estimated based on changes in mortgage interest rates from the date the interest on the loan is locked. The Company enters into forward commitments for the future delivery of mortgage loans when interest rate locks are entered into, in order to hedge the change in interest rates resulting from its commitments to fund the loans. Changes in fair values of these derivatives are included in mortgage banking income.

### **Operating Segments**

Management considers the following factors in determining the need to disclose separate operating segments: 1) The nature of products and services, which are all financial in nature; 2) The type and class of customer for the products and services; in First Defiance s case retail customers for retail bank and insurance products and commercial customers for commercial loan, deposit, life, health and property and casualty insurance needs; 3) The methods used to distribute products or provide services; such services are delivered through banking and insurance offices and through bank and insurance customer contact representatives. Retail and commercial customers are frequently targets for both banking and insurance products; 4) The nature of the regulatory environment; both banking and insurance entities are subject to various regulatory bodies and a number of specific regulations.

Quantitative thresholds as stated in Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 280, *Segment Reporting* are monitored. For the year ended December 31, 2010, the reported revenue for First Insurance was 5.1% of total revenue for First Defiance. Total revenue includes net interest income (before provision for loan losses) plus non-interest income. Net income for First Insurance for the year ended December 31, 2010 was 6.0% of consolidated net income. Total assets of First Insurance at December 31, 2010 were 0.4% of total assets. First Insurance does not meet any of the quantitative thresholds of FASB ASC Topic 280. Accordingly, all of the financial service operations are considered by management to be aggregated in one reportable segment.

#### **Dividend Restriction**

Banking regulations require maintaining certain capital levels and may limit the dividends paid by the savings bank to the holding company. See Note 18 for further details on restrictions.

#### Loan Commitments and Related Financial Instruments

Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

### **Loss Contingencies**

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there are any such matters that will have a material effect on the financial statements.

#### **Income Taxes**

Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts

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for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized. Realization of deferred tax assets is dependent upon the generation of a sufficient level of future taxable income and recoverable taxes paid in prior years. Although realization is not assured, management believes it is more likely than not that all of the deferred tax assets will be realized.

An effective tax rate of 35% is used to determine after-tax components of other comprehensive income (loss) included in the statements of stockholders equity. See Note 19.

A tax position is recognized as a benefit only if it is more likely than not that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the more likely than not test, no tax benefit is recorded.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense.

### Reclassifications

Some items in the prior year financial statements were reclassified to conform to the current presentation.

### **Adoption of New Accounting Standards**

In July 2010, the FASB issued Accounting Standards Update (ASU) No. 2010-20, Receivables (Topic 310) - Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. ASU 2010-20 requires significant new disclosures about the allowance for credit losses and the credit quality of financing receivables. The requirements are intended to enhance transparency regarding credit losses and the credit quality of loan and lease receivables. Under this statement, allowance for credit losses and fair value are to be disclosed by portfolio segment, while credit quality information, impaired financing receivables and nonaccrual status are to be presented by class of financing receivable. Disclosure of the nature and extent, the financial impact and segment information of troubled debt restructurings will also be required. The disclosures are to be presented at the level of disaggregation that management uses when assessing and monitoring the portfolio s risk and performance. This ASU became effective for the Company s financial statements as of December 31, 2010, as it relates to disclosures required as of the end of a reporting period.

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### 3. Comprehensive Income

Comprehensive income consists of net income and other comprehensive income (loss) (OCI). Other comprehensive income (loss) includes unrealized gains and losses on securities available-for-sale and the net unrecognized actuarial losses and unrecognized prior services costs associated with the Company s Defined Benefit Postretirement Medical Plan. All items reported in other comprehensive income (loss) are reported net of tax. Following is a summary of other comprehensive income (loss) for the years ended December 31, 2010, 2009 and 2008:

	For the <b>2010</b>	Year Ended Decer 2009 (In Thousands)	mber 31 2008
Net income	\$ 8,108	\$ 7,194	\$ 7,357
Change in securities available-for-sale:			
Other-than-temporary impairment on available-for-sale securities	(233)	(2,155)	(3,182)
Other-than-temporary impairment on available-for-sale securities associated with credit losses realized in income	331	3,940	3,182
Other-than-temporary impairment on available-for-sale securities recorded in OCI	98	1,785	
Unrealized holding gains (losses) on available-for-sale securities arising during the period	(777)	911	(2,232)
Reclassification adjustment for (gains) losses realized in income	8	(284)	(22)
y ,		,	
Net unrealized gains (losses)	(769)	627	(2,254)
Income tax effect	235	(844)	(790)
Net of tax amount	(436)	1,568	(1,464)
Change in unrealized gain on postretirement benefit:			
Net gain (loss) on defined benefit postretirement medical plan realized			
during the period	349	218	(74)
Prior service cost added during the period			(25)
Net amortization and deferral	39	56	61
Net gain (loss) activity during the period	388	274	(38)
Income tax effect	(136)	(96)	13
Net of tax amount	252	178	(25)
Total other comprehensive income (loss)	(184)	1,746	(1,489)
Comprehensive income	\$7,924	\$ 8,940	\$ 5,868

The following table summarizes the changes within each classification of accumulated other comprehensive income for the years ended December 31, 2010 and 2009:

	Unrealized gains (losses) on available for sale securities	В	etirement enefit 1 Thousands)	comp	mulated other rehensive ne (loss), net
Balance at December 31, 2009	\$ 468	\$	(626)	\$	(158)
Other comprehensive income (loss), net	(436)		252		(184)
Balance at December 31, 2010	\$ 32  Unrealized gains (losses)	\$	(374)	\$	(342)
	on available for sale securities	В	etirement enefit 1 Thousands)	comp	mulated other rehensive e (loss), net
Balance at December 31, 2008	\$ (1,100)	\$	(804)	\$	(1,904)
Other comprehensive income (loss), net	1,568		178		1,746
Balance at December 31, 2009	\$ 468	\$	(626)	\$	(158)

# 4. Acquisitions

On May 10, 2010, First Defiance acquired a group medical benefits line of business from Andres O Neil & Lowe Insurance Agency ( AOL ) for a cash purchase price of \$1.5 million and future consideration to be paid in cash in 2010, 2011 and 2012. As of December 31, 2010, management has determined goodwill of \$971,200 and identifiable intangible assets of \$735,800 consisting of customer relationship intangible of \$597,800, non-compete intangible of \$138,000 and a contingent payable of \$207,000. Disclosure of pro forma results of this acquisition is not material to the Company s consolidated financial statements.

# 5. Earnings Per Common Share

The following table sets forth the computation of basic and diluted earnings per common share:

	2010 Thousands		2009 ept Per Sl	2008 mounts)
Numerator for basic and diluted earnings per common share-net income applicable to common shares	\$ 6,088	_	5,184	7,212
Denominator:				
Denominator for basic earnings per common share-weighted-average common shares	8,118		8,117	7,889
Effect of dilutive securities:				
Employee stock options	1		1	22
Warrants	34		78	8
Dilutive potential common shares	35		79	30
Denominator for diluted earnings per common share	8,153		8,196	7,919
8 r	-,		-,	. ,-
Basic earnings per common share	\$ .75	\$	.64	\$ .91
Diluted earnings per common share	\$ .75	\$	.63	\$ .91

Shares under option of 363,050 in 2010, 412,150 in 2009 and 327,300 in 2008 were excluded from the diluted earnings per common share calculation as they were anti-dilutive.

### 6. Investment Securities

The following tables summarize the amortized cost and fair value of available-for-sale securities and held-to-maturity investment securities portfolio at December 31, 2010 and 2009 and the corresponding amounts of gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

	Amortized Cost	Gross Unrealized Gains (In T	Gross Unrealized Losses Thousands)	Fair Value
2010				
Available-for-sale				
Obligations of U.S. government corporations and agencies	\$ 11,980	\$ 80	\$ (75)	\$ 11,985
Mortgage-backed securities - residential	39,561	1,244	(229)	40,576
REMICs	3,378	163		3,541
Collateralized mortgage obligations	49,862	1,364	(169)	51,057
Trust preferred stock and preferred stock	3,787	13	(2,254)	1,546
Corporate bonds	3,782	15		3,797
Obligations of state and political subdivisions	52,853	779	(882)	52,750
Total Available-for-Sale	\$ 165,203	\$ 3,658	\$ (3,609)	\$ 165,252
Held-to-Maturity				
FHLMC certificates	\$ 95	\$ 7	\$	<b>\$</b> 102
FNMA certificates	259	6		265
GNMA certificates	86	3		89

Obligations of states and political subdivisions	399	10		409
Total Held-to-Maturity	\$ 839	\$ 26	\$ •	865

	Amortized Cost	Gross Unrealized Gains (In Tho	Gross Unrealized Losses ousands)	Fair Value
2009				
Available-for-sale				
Obligations of U.S. government corporations and agencies	\$ 14,038	\$ 252	\$ (39)	\$ 14,251
Mortgage-backed securities - residential	30,341	1,194	(31)	31,504
REMICs	3,718	205		3,923
Collateralized mortgage obligations	40,878	824	(331)	41,371
Trust preferred stock and preferred stock	4,122		(2,446)	1,676
Obligations of state and political subdivisions	43,640	1,251	(158)	44,733
Total Available-for-Sale	\$ 136,737	\$ 3,726	\$ (3,005)	\$ 137,458
Held-to-Maturity				
FHLMC certificates	\$ 119	\$ 7	\$	\$ 126
FNMA certificates	304	9		313
GNMA certificates	107	3		110
Obligations of states and political subdivisions	1,390	19		1,409
Total Held-to-Maturity	\$1,920	\$38	\$	\$1,958

The amortized cost and fair value of the investment securities portfolio at December 31, 2010 and 2009 are shown below by contractual maturity. Expected maturities will differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. For purpose of the maturity tables below, mortgage-backed securities, collateralized mortgage obligations and REMICs, which are not due at a single maturity date, have not been allocated over maturity groupings. These securities may mature earlier than their weighted-average contractual maturities because of principal prepayments.

	Available	Available-for-Sale			
	Amortized Cost	Fair Value (In Thousa	Amortized Cost	Fair Value	
2010		(=11 = 112 112 11	,		
Due in one year or less	\$ 2,937	\$ 2,970	\$ 60	\$ 63	
Due after one year through five years	5,116	5,204	60	67	
Due after five years through ten years	18,714	19,008	279	279	
Due after ten years	45,635	42,896			
MBS/CMO/REMIC	92,801	95,174	440	456	
	\$ 165,203	\$ 165,252	\$ 839	\$ 865	

	Availal	ole-for-Sale	Held-to-	Maturity
	Amortized Fair Cost Value (In Th		Amortized Cost	Fair Value
2009		,	ĺ	
Due in one year or less	\$ 3,079	\$ 3,142	\$ 960	\$ 963
Due after one year through five years	11,321	11,584	120	136
Due after five years through ten years	8,102	8,319	310	310
Due after ten years	39,298	37,615		
MBS/CMO/REMIC	74,937	76,798	530	549
	\$ 136,737	\$ 137,458	\$ 1,920	\$ 1,958

Securities pledged at year-end 2010 and 2009 had a carrying amount of \$123.8 million and \$122.8 million and were pledged to secure public deposits, securities sold under repurchase agreements and FHLB advances.

As of December 31, 2010, the Company s investment portfolio consisted of 324 securities, 77 of which were in an unrealized loss position.

The following table summarizes First Defiance s securities that were in an unrealized loss position at December 31, 2010 and December 31, 2009:

	Dur								
	Less than 12 Months 12 Months or Longer							otal	
						Gross		••	
				Fair	Uı	realized	Fair Value		realized
	value Loss			Value Loss (In Thousands)				Loses	
At December 31, 2010				(2.0 2.0					
Available-for-sale securities:									
Obligations of U.S. govt. corps. and agencies	\$ 3,925	\$	(75)	\$	\$		\$ 3,925	\$	(75)
Mortgage-backed securities - residential	11,876		(229				11,876		(229)
Collateralized mortgage obligations and REMICs	6,011		(169)				6,011		(169)
Obligations of state and political subdivisions	21,431		(729)	1,116		(153)	22,547		(882)
Trust preferred stock and preferred stock				1,498	1,498 (2,254)		1,498		(2,254)
Total temporarily impaired securities	\$ 43,243	\$	(1,202)	\$ 2,614	\$	(2,407)	\$ 45,857	\$	(3,609)
1.5									
At December 31, 2009									
Available-for-sale securities:									
Obligations of U.S. govt. corps. and agencies	\$ 1,961	\$	(39)	\$	\$		\$ 1,961	\$	(39)
Mortgage-backed securities - residential	1,921		(31)				1,921		(31)
Collateralized mortgage obligations and REMICs	12,007		(287)	604		(44)	12,611		(331)
Obligations of state and political subdivisions	3,879		(55)	1,182		(103)	5,061		(158)
Trust preferred stock and preferred stock				1,651		(2,446)	1,651		(2,446)
Total temporarily impaired securities	\$ 19,768	\$	(412)	\$ 3,437	\$	(2,593)	\$ 23,205	\$	(3,005)

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With the exception of Trust Preferred Stock, the above securities all have fixed interest rates, and all securities have defined maturities. Their fair value is sensitive to movements in market interest rates. First Defiance has the ability and intent to hold these investments for a time necessary to recover the amortized cost without impacting its liquidity position and it is not more than likely that the Company will be required to sell the investments before anticipated recovery.

Realized losses from the sales and calls of investment securities totaled \$8,000 (\$5,000 after tax) in 2010 while there were realized gains of \$284,000 and \$22,000 (\$185,000 and \$14,000 after tax) in 2009 and 2008, respectively.

Management evaluates securities for other-than-temporary impairment (OTTI) at least on a quarterly basis, and more frequent when economic or market conditions warrant such an evaluation. The investment portfolio is evaluated for OTTI by segregating the portfolio into two general segments. Investment securities classified as available for sale or held-to-maturity are generally evaluated for OTTI under FASB ASC Topic 320. Certain collateralized debt obligations are evaluated for OTTI under FASB ASC Topic 325, *Investment Other*.

When OTTI occurs under either model, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current period credit loss. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current period credit loss, the OTTI shall be recognized in earnings equal to the entire difference between the investment s amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current period loss, the OTTI shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected compared to the book value of the security and is recognized in earnings. The amount of OTTI related to other factors shall be recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings shall become the new amortized cost basis of the investment.

In 2010, management determined OTTI on three CDOs resulting in a write-down of \$214,000 (\$139,000 after tax). Also in 2010, management deemed it necessary based on the current economic conditions, to further write-down the perpetual preferred stock of Fannie Mae and Freddie Mac which resulted in a permanent write-down of \$117,000 (\$76,000 after tax). In 2009, management determined OTTI on nine CDOs resulting in a write-down of \$3.9 million (\$2.6 million after tax) on impaired investments.

The Company held nine collateralized debt obligations (CDOs) at December 31, 2010. Four of those CDOs were written down in full prior to January 1, 2010. The remaining five CDOs have a total amortized cost of \$3.8 million at December 31, 2010. Of these, two, with a total amortized cost of \$862,000, were identified as OTTI in prior periods and one with an amortized cost of \$902,000 was identified as OTTI during 2010. The final two CDOs, with a total amortized cost of \$2.0 million, continue to pay principal and interest payments in accordance with the contractual terms of the securities and no credit loss impairment has been identified in management s analysis. Therefore, these two CDO investments have not been deemed by management to be OTTI. The Company held three additional CDOs at December 31, 2009 with a total amortized cost of \$25,000. These CDOs were classified as held for sale at December 31, 2009 and were sold during the first quarter of 2010.

Given the conditions in the debt markets today and the absence of observable transactions in the secondary and new issue markets, the Company s CDOs will be classified within Level 3 of the fair

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value hierarchy because management determined that significant adjustments were required to determine fair value at the measurement date.

As required under FASB ASC Topic 320, beginning January 1, 2009, declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses.

The Company s CDO valuations were supported by analysis prepared by an independent third party. Their approach to determining fair value involved several steps: 1) detailed credit and structural evaluation of each piece of collateral in the CDO; 2) collateral performance projections for each piece of collateral in the CDO (default, recovery and prepayment/amortization probabilities) and 3) discounted cash flow modeling.

# Trust Preferred CDOs Discount Rate Methodology

First Defiance uses market-based yield indicators as a baseline for determining appropriate discount rates, and then adjusts the resulting discount rates on the basis of its credit and structural analysis of specific CDO instruments. The primary focus is on the returns a fixed income investor would require in order to allocate capital on a risk adjusted basis. There is currently no active market for trust preferred CDOs, however, First Defiance looks principally to market yields for stand-alone trust preferred securities issued by banks, thrifts and insurance companies for which there is an active and liquid market. The next step is to make a series of adjustments to reflect the differences that nevertheless exist between these products (both credit and structural) and, most importantly, to reflect idiosyncratic credit performance differences (both actual and projected) between these products and the underlying collateral in the specific CDOs. Importantly, as part of the analysis described above, First Defiance considers the fact that structured instruments frequently exhibit leverage not present in stand-alone instruments, and makes adjustments as necessary to reflect this additional risk.

Fundamental to this evaluation is an assessment of the likelihood of CDO coverage test failures that would have the effect of diverting cash flow away from the relevant CDO bond for some period of time. Generally speaking, the Company adjusts indicative credit spreads upwards in the case of CDOs that have relatively weaker collateral and/or less cushion with respect to overcollateralization and interest coverage test ratios and downwards if the reverse is true. This aspect of the Company s discount rate methodology is important because there is frequently a great difference in the risks present in CDO instruments that are otherwise very similar (i.e. CDOs with the same basic type of collateral, the same manager, the same vintage, etc., may exhibit vastly different performance characteristics). With respect to this last point, First Defiance notes that given today s credit environment, characterized by high default and deferral rates, it is typically the case that deal-specific credit performance (determined on the basis of the credit characteristics of remaining collateral) is the best indicator of what a willing market participant would pay for an instrument.

The Company uses the same methodology for all of its CDOs and believes its valuation methodology is appropriate for all of its CDOs in accordance with FASB ASC Topic 320 as well as other related guidance.

The default and recovery probabilities for each piece of collateral were formed based on the evaluation of the collateral credit and a review of historical industry default data and current/near-term operating conditions. For collateral that has already deferred, the Company assumed a recovery of 10% of par for banks, thrifts or other depository institutions, and 15% for insurance companies. Although there is a possibility that the deferring collateral will become current at some point in the future, First Defiance has conservatively assumed that it will continue to defer and gradually will default.

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The following table details the seven securities with other-than-temporary impairment, their lowest credit rating at December 31, 2010 and the related credit losses recognized in earnings for the four quarters ended March 31, 2010, June 30, 2010, September 30, 2010 and December 31, 2010 (In Thousands):

	Te V Ra	erred erm VI ated Ca	Fun Ra	REF ading II ated aa3	Alesco VIII nted Ca	To S XX R:	ferred erm Sec XVII ated C	Cl	apeza DO I ced Ca	Pre Fu	esco ferred nding /III Rated	Prei Fui	lesco ferred nding IX Rated	Total
Amount of OTTI related to credit loss at January 1, 2010	\$	17	\$	243	\$ 1,000	\$		\$	857	\$	453	\$	465	\$ 3,035
Addition Qtr 1		48			Í		22							70
Amount of OTTI related to credit loss at March 31, 2010	\$	65	\$	243	\$ 1,000	\$	22	\$	857	\$	453	\$	465	\$ 3,105
Addition Qtr 2				17			54							71
Amount of OTTI related to credit loss at June 30, 2010	\$	65	\$	260	\$ 1,000	\$	76	\$	857	\$	453	\$	465	\$ 3,176
Addition Qtr 3		15		58										73
Amount of OTTI related to credit loss at September 30, 2010	\$	80	\$	318	\$ 1,000	\$	76	\$	857	\$	453	\$	465	\$ 3,249
Addition Qtr 4														
Amount of OTTI related to credit loss at December 31, 2010	\$	80	\$	318	\$ 1,000	\$	76	\$	857	\$	453	\$	465	\$ 3,249

In addition to the table above and below, \$117,000 of OTTI was recognized relating to the write-down of the preferred stock issued by Fannie Mae and Freddie Mac in the third quarter of 2010.

The amount of OTTI recognized in accumulated other comprehensive income was \$1.5 million for the above seven securities at December 31, 2010. There was \$1.5 million recognized in accumulated other comprehensive income at December 31, 2009 on nine securities.

The following table provides additional information related to the five CDO investments for which a balance remains as of December 31, 2010 (dollars in thousands):

CDO	Class	Amortized Cost	Fair Value	Unrealized Loss	OTTI Losses 2010	Lowest Rating	Current Number of Banks and Insurance Companies		as a % of Remaining Performing Collateral	Excess Sub-ordination as a % of Current Performing Collateral
Preferred Term VI	Mezz	\$ 184	\$ 45	\$ (139)	\$ (63)	Ca	5	71.33%	$q_{j}$	%
TPREF Funding II	В	677	283	(394)	(75)	Caa3	18	37.37%	26.28%	
I-Preferred Term Sec										
I	B-1	1,000	512	(488)		CCC	16	9.04%	19.34%	24.05%
Dekania II CDO	C-1	989	484	(505)		CCC	36		14.88%	30.07%
Preferred Term Sec XXVII	C-1	902	174	(728)	(76)	С	34	27.07%	25.86%	1.58%
Total		\$ 3,752	\$ 1,498	\$ (2,254)	\$ (214)					

The increase in OTTI in 2010 was the result of deterioration in the performance of the underlying collateral. Specifically, depreciation was driven by both realized credit events (i.e. defaults and deferrals) and weakening credit fundamentals in some of the performing collateral, which led to an increased probability of default going forward. Excluding the Preferred Term VI, the Company s assumed average lifetime default rate declined from 36.1% at the end of 2009 to a rate of 29.7% at the end of 2010.

	2010	2009	2008
Beginning balance, January 1	\$ 2,521	\$ 1,281	\$
Additions for amounts related to credit loss for which an OTTI was not previously recognized	76	3,521	1,281
Reductions for amounts realized for securities sold during the period	(2,261)		
Reductions for amounts related to securities for which the Company intends to sell or that it will be more			
likely than not that the Company will be required to sell prior to recovery of amortized cost basis			
Reductions for increase in cash flows expected to be collected that are			
Recognized over the remaining life of the security			
Increases to the amount related to the credit loss for which			
Other-than-temporary was previously recognized	138	419	
Ending balance, December 31	\$ 474	\$ 5,221	\$ 1,281

The proceeds from sales and calls of securities and the associated gains are listed below:

	2010	2009	2008
		(In Thousands)	
Proceeds	\$ 448	\$ 6,383	\$
Gross realized gains on sales		284	
Gross realized losses on sales	(11)		
Other-than-temporary impairment charges	(331)	(3,940)	(3,182)

The Company also recognized gross gains of \$3,000, \$0 and \$22,000 on calls during 2010, 2009 and 2008, respectively.

## 7. Commitments and Contingent Liabilities

#### **Loan Commitments**

Loan commitments are made to accommodate the financial needs of First Federal s customers; however, there are no long-term, fixed-rate loan commitments that result in market risk. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. They primarily are issued to facilitate customers trade transactions.

Both arrangements have credit risk, essentially the same as that involved in extending loans to customers, and are subject to the Company s normal credit policies. Collateral (e.g., securities, receivables, inventory and equipment) is obtained based on management s credit assessment of the customer.

The Company s maximum obligation to extend credit for loan commitments (unfunded loans and unused lines of credit) and standby letters of credit outstanding on December 31 was as follows (in thousands):

	2010			2009			
	Fixed Rate	Vai	riable Rate	Fixed Rate	Var	iable Rate	
Commitments to make loans	\$ 26,382	\$	48,801	\$ 29,206	\$	64,243	
Unused lines of credit	34,735		193,092	36,772		195,692	
Standby letters of credit			21,533	263		21,036	
Total	\$ 61,117	\$	263,426	\$ 66,241	\$	280,971	

Commitments to make loans are generally made for periods of 60 days or less. The fixed rate loan commitments have interest rates ranging from 3.38% to 13.00% and maturities ranging from less than 1 year to 30 years.

In addition to the above commitments, at December 31, 2010 First Defiance had commitments to sell \$34.7 million of loans to Freddie Mac, Fannie Mae, Federal Home Loan Bank of Cincinnati or BB&T Mortgage.

# **Contingent Receivable**

The Company recorded a receivable of approximately \$800,000 in 2007 relating to claims from various insurance carriers from incurred losses associated with a former employee. In 2008, \$73,000 of this receivable was recovered and \$727,000 of this receivable was recorded as an expense due to the denial of the insurance claim under the Company s fidelity bond. In 2009, an additional \$190,000 was recovered through a settlement.

# 8. Loans Receivable

Loans receivable consist of the following at December 31:

	Decem	ber 31
	2010	2009
	(In Tho	usands)
Real estate loans:		
Secured by 1-4 family residential	\$ 205,938	\$ 227,592
Secured by multi-family residential	120,534	103,169
Secured by non-residential real estate	646,478	703,721
Construction	30,340	48,625
	·	
	1,003,290	1,083,107
Other loans:		
Commercial	369,959	379,408
Home equity and improvement	133,593	147,977
Consumer Finance	22,848	34,105
	526,400	561,490
	,	2 0 2 , 1 , 2
Total loans	1,529,690	1,644,597
Deduct:	, ,	
Undisbursed loan funds	(9,267)	(26,494)
Net deferred loan origination fees and costs	(920)	(981)
Allowance for loan losses	(41,080)	(36,547)
	, , ,	. , ,
Totals	\$ 1,478,423	\$ 1,580,575

Changes in the allowance for loan losses were as follows:

	Years Ended December 31				
	2010	2009	2008		
	(	In Thousands)			
Allowance at beginning of year	\$ 36,547	\$ 24,592	\$ 13,890		
Provision for credit losses	23,177	23,232	12,585		
Acquired in acquisitions			4,258		
Charge-offs	(19,328)	(11,826)	(6,499)		
Recoveries	684	549	358		
Net charge-offs	18,644	11,277	(6,141)		
Ending allowance	\$ 41,080	\$ 36,547	\$ 24,592		

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2010:

(In Thousands)

	Re	4 Family sidential al Estate	Cor	ıstruction	R	lti- Family esidential eal Estate	 mmercial eal Estate	Co	ommercial	& I	Home Equity mprovement	Coi	nsumer		Total
Allowance for loan losses:															
Ending allowance balance attributable to loans:															
Individually evaluated for															
impairment	\$	1,741	\$	13	\$	230	\$ 9,843	\$	4,252	\$	36	\$		\$	16,115
Collectively evaluated for impairment		4,215		60		1,917	9,995		6,509		1,492		297		24,485
Acquired with deteriorated credit quality							370		110						480
Total ending allowance balance	\$	5,956	\$	73	\$	2,147	\$ 20,208	\$	10,871	\$	1,528	\$	297	\$	41,080
Loans:															
Loans individually evaluated for impairment	\$	8,994	\$	64	\$	1,333	\$ 41,290	\$	17,189	\$	317	\$		\$	69,187
Loans collectively evaluated for impairment		197,296		30,275		119,444	605,882		353,386		133,881		22,942	1	,463,106
Loans acquired with deteriorated credit quality 84		-2 ·, <b>-</b> 2 ·		22,270			1,388		729		111,001		,~ . <b>_</b>		2,201
Total ending loans balance	\$	206,374	\$	30,339	\$	120,777	\$ 648,560	\$	371,304	\$	134,198	\$ 2	22,942	\$ 1	,534,494

The unpaid principal balance of individually impaired loans were as follows:

	Years Ended	December 31
	2010	2009
	(In Thou	usands)
Year-end loans with no allocated allowance for loan losses	\$ 26,771	\$ 18,239
Year-end loans with allocated allowance for loan losses	44,169	40,585
Total	\$ 70,940	\$ 58,824
Amount of the allowance for loan losses allocated	\$ 16,595	\$ 12.249

	Years Ended December 31				
	2010	2009	2008		
	(	(In Thousands)			
Average of individually impaired loans during the year	\$ 64,429	\$ 38,860	\$ 25,682		
Interest income recognized during impairment	2,237	965	1,055		
Cash-basis interest income recognized	2,017	913	1,067		

The following table presents loans individually evaluated for impairment by class of loans as of December 31, 2010: (In Thousands)

With no allowance recorded:	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated
	Φ 1.670	h 1.605	ф
Residential Owner Occupied	\$ 1,679	\$ 1,685	\$
Residential Non Owner Occupied	3,300	3,311	
Total Residential Real Estate	4,979	4,996	
Construction			
Multi-Family Residential Real Estate	137	139	
CRE Owner Occupied	4,530	4,534	
CRE Non Owner Occupied	6,909	6,921	
Agriculture Land	2,394	2,401	
Other CRE	1,639	1,645	
Total Commercial Real Estate	15,472	15,501	
Commercial Working Capital	1,713	1,718	
Commercial Other	4,435	4,454	
Commercial Other	4,433	4,434	
m . 10	< 4.40	- 4	
Total Commercial	6,148	6,172	
Consumer			
Home Equity and Home Improvement	35	35	
Total loans with no allowance recorded	\$ 26,771	\$ 26,843	\$
With an allowance recorded:			
Residential Owner Occupied	\$ 800	\$ 803	\$ 259
Residential Non Owner Occupied	3,185	3,195	1,482
Residential From Owner Securited	3,103	3,173	1,102
Total Residential Real Estate	3,985	3,998	1 7/1
	/	,	1,741
Construction	64	64	13
Multi-Family Residential Real Estate	1,193	1,194	230
CRE Owner Occupied	6,436	6,451	2,860
CRE Non Owner Occupied	13,743	13,789	5,554
Agriculture Land	315	316	163
Other CRE	6,554	6,558	1,636
Total Commercial Real Estate	27,048	27,114	10,213
Commercial Working Capital	3,658	3,660	1,763
Commercial Other	7,940	7,968	2,599
	,	,	•
Total Commercial	11,598	11,628	4,362
Consumer	11,070	11,020	7,502
Home Equity and Home Improvement	281	282	36
Home Equity and Home Improvement	201	202	30
77 - 11 - 14 - 17 - 1 1	<b>A. A. A. C. C.</b>	h 44.50c	h 4 < =0=
Total loans with an allowance recorded	\$ 44,169	\$ 44,280	\$ 16,595

Impaired loans have been recognized in conformity with FASB ASC Topic 310. Loans having carrying values of \$12.1 million and \$14.9 million were transferred to real estate and other assets held for sale in 2010 and 2009, respectively.

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The unpaid principal balance of nonaccrual loans and loans past due 90 days still on accrual were as follows:

	Years Ended	December 31
	2010	2009
	(In Tho	usands)
Non-accrual loans	\$ 41,040	\$ 41,191
Loans past due over 90 days still on accrual		
Troubled Debt Restructurings	6,001	6,715
Total Non Performing Loans	\$ 47,041	\$ 47,906
Real estate owned (REO)	9,591	13,527
Total Non Performing Assets	\$ 56,632	\$ 61,433

The following table presents the aging of the recorded investment in past due loans as of December 31, 2010 by class of loans: (In Thousands)

	Current	30-59 days	60-89 days	Non Accrual	TDR	Total Past Due & TDR
Residential Owner Occupied	\$ 106,249	\$ 298	\$ 1,420	\$ 1,933	\$ 1,775	\$ 5,426
Residential Non Owner Occupied	86,680	842	393	5,295	1,489	8,019
Total residential real estate	192,929	1,140	1,813	7,228	3,264	13,445
Construction	30,275	,	,	64		64
Multi-Family	119,606	257	228	686		1,171
CRE Owner Occupied	204,590	607	718	5,764	671	7,760
CRE Non Owner Occupied	308,278	247	518	7,519	142	8,426
Agriculture Land	73,650	108	176	1,971	166	2,421
Other Commercial Real Estate	36,378		85	5,793	1,179	7,057
<b>Total Commercial Real Estate</b>	622,896	962	1,497	21,047	2,158	25,664
Commercial Working Capital	148,116		10	3,287		3,297
Commercial Other	209,328	413	1595	8,264	291	10,563
Total Commercial	357,444	413	1,605	11,551	291	13,860
Consumer	22,642	233	53	14		300
Home Equity / Home Improvement	130,281	2,738	335	527	317	3,917
						,
Total Loans	\$ 1,476,073	\$ 5,743	\$ 5,531	\$41,117	\$ 6,030	\$ 58,421

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Specific reserves in the amount of \$2.3 million and \$3.5 million have been allocated to customers whose loan terms have been modified in troubled debt restructurings as of December 31, 2010 and 2009. First Defiance is not committed to lend additional funds to customers whose loans have been modified.

# **Credit Quality Indicators**

Loans are categorized into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. Loans are analyzed individually by classifying the loans as to credit risk. This analysis includes all non-homogeneous loans, such as commercial and commercial real estate loans and certain homogeneous mortgage, home equity and consumer loans. This analysis is performed on a quarterly basis. First Defiance uses the following definitions for risk ratings:

**Special Mention.** Loans classified as special mention have a potential weakness that deserves management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution s credit position at some future date.

**Substandard.** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

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Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. As of December 31, 2010, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows: (In Thousands)

		Special			Not	
Category	Pass	Mention	Substandard	Doubtful	Graded	Total
Residential Owner Occupied	\$ 6,462	\$ 1,055	\$ 5,302	\$ 794	\$ 98,063	\$ 111,676
Residential Non Owner Occupied	71,339	4,131	12,279	106	6,843	94,698
Total residential real estate	77,801	5,186	17,581	900	104,906	206,374
Construction	22,794	363	64		7,118	30,339
Multi Family	111,042	7,089	787	661	1,198	120,777
CRE Owner Occupied	174,468	12,308	25,081	295	198	212,350
CRE Non Owner Occupied	270,243	12,603	33,663		195	316,704
Agriculture Land	68,842	2,536	4,693			76,071
Other CRE	26,685	2,654	12,903		1,193	43,435
<b>Total Commercial Real Estate</b>	540,238	30,101	76,340	295	1,586	648,560
Commercial Working Capital	113,962	26,206	11,245			151,413
Commercial Other	181,506	14,138	24,247			219,891
Total Commercial	295,468	40,344	35,492			371,304
Consumer			60	56	22,826	22,942
Home Equity/Improvement			852	546	132,800	134,198
Total	\$ 1,047,343	\$ 83,083	\$ 131,176	\$ 2,458	\$ 270,434	\$ 1,534,494

Certain loans acquired in the Pavilion Bancorp, ComBanc and Genoa acquisitions had evidence that the credit quality of the loan had deteriorated since its origination and in management s assessment at the acquisition date it was probable that the First Defiance would be unable to collect all contractually required payments due. In accordance with FASB ASC Topic 310 Subtopic 30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*, these loans have been recorded based on management s estimate of the fair value of the loans. Details of these loans are as follows:

	Contractual Amount Receivable	Ď	pairment iscount Thousands)	ecorded Loan ceivable
Balance at December 31, 2007	\$ 3,010	\$	1,353	\$ 1,657
Amount recorded for Pavilion Bancorp	6,362		2,002	4,360
Principal payments received	(274)			(274)
Loans charged off	(234)		(234)	
Loan accretion recorded			(53)	53
Balance at December 31, 2008	8,864		3,068	5,796
Principal payments received	(2,633)			(2,633)
Loans charged off	(1,110)		(1,110)	
Additional provision for loan loss	(115)			(115)
Loan accretion recorded			(340)	340
			, ,	
Balance at December 31, 2009	5,006		1,618	3,388
Principal payments received	(1,056)			(1,056)
Loans charged off	(300)		(300)	
Additional provision for loan loss	(168)			(168)
Loan accretion recorded			(32)	32
	h a 40-		1.00	• • • •
Balance at December 31, 2010	\$ 3,482	\$	1,286	\$ 2,196

Interest income on loans is as follows:

	Years	Years Ended December 31			
	2010	2009	2008		
		In Thousands	)		
Commercial and non-residential real-estate loans	\$ 71,547	\$ 73,504	\$ 73,973		
Residential loans	7,679	9,446	10,115		
Other loans	9,402	10,752	12,434		
Totals	\$ 88,628	\$ 93,702	\$ 96,522		

First Defiance s loan portfolio is concentrated geographically in its northwest Ohio market area. Management has also identified lending for income-generating rental properties as an industry concentration. Total loans for income generating property totaled \$407.7 million at December 31, 2010, which represents 27% of the Company s loan portfolio. The Company s loans receivable are primarily to borrowers in the Northwest Ohio, Northeast Indiana or Southeast Michigan areas.

Loans to executive officers, directors, and their affiliates are as follows (in thousands):

	Years Ended December 3		
	2010	2009	
Beginning balance	\$ 4,812	\$ 5,041	
New loans	4,599	3,405	
Effect of changes in composition of related parties	(628)	(216)	
Repayments	(3,674)	(3,418)	
Ending Balance	\$ 5,109	\$ 4,812	

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# 9. Mortgage Banking

Net revenues from the sales and servicing of mortgage loans consisted of the following:

	Years Ended December 31		
	2010	2009	2008
	(	In Thousands	)
Gain from sale of mortgage loans	\$ 7,017	\$ 8,744	\$ 4,395
Mortgage loan servicing revenue (expense):			
Mortgage loan servicing revenue	3,119	2,860	2,537
Amortization of mortgage servicing rights	(2,642)	(3,171)	(1,266)
Mortgage servicing rights valuation adjustments	353	1,314	(2,676)
	830	1,003	(1,405)
Net revenue from sale and servicing of mortgage loans	\$ 7,847	\$ 9,747	\$ 2,990

The unpaid principal balance of residential mortgage loans serviced for third parties was \$1.3 billion at December 31, 2010 compared to \$1.2 billion at December 31, 2009.

Activity for capitalized mortgage servicing rights and the related valuation allowance follows:

	Years Ended December 31		
	2010	2009 (In Thousands)	2008
Mortgage servicing assets:			
Balance at beginning of period	\$ 10,436	\$ 9,403	\$ 6,089
Loans sold, servicing retained	2,808	4,204	1,450
Servicing assets acquired			3,130
Amortization	(2,642)	(3,171)	(1,266)
Carrying value before valuation allowance at end of period	10,602	10,436	9,403
Valuation allowance:			
Balance at beginning of period	(1,478)	(2,792)	(116)
Impairment recovery (charges)	353	1,314	(2,676)
Balance at end of period	(1,125)	(1,478)	(2,792)
	(-,)	(-,.,.)	(-,,,,-)
Net carrying value of MSRs at end of period	\$ 9,477	\$ 8,958	\$ 6,611
Fair value of MSRs at end of period	\$ 9,477	\$ 8,958	\$ 6,611

Amortization of mortgage servicing rights is computed based on payments and payoffs of the related mortgage loans serviced. Estimates of future amortization expense are not easily estimable.

The Company s servicing portfolio is comprised of the following:

December 31 2010 2009

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Investor	Number of Loans	Principal Outstanding (Dollars in	Number of Loans Thousands)	Principal Outstanding
Fannie Mae	5,053	\$ 513,076	5,071	\$ 520,959
Freddie Mac	8,195	722,000	7,760	656,680
Federal Home Loan Bank	303	38,529	310	41,903
Other	29	1,575	38	2,013
Totals	13,580	\$ 1,275,180	13,179	\$ 1,221,555

Custodial escrow balances maintained in connection with serviced loans were \$8,509,000 and \$7,524,000 at December 31, 2010 and 2009, respectively.

Significant assumptions at December 31, 2010 used in determining the value of MSRs include a weighted average prepayment rate of 283 PSA and a weighted average discount rate of 9.00%. Significant assumptions at December 31, 2009 used in determining the value of MSRs include a weighted average prepayment rate of 245 PSA and a weighted average discount rate of 9.00%.

A sensitivity analysis of the current fair value to immediate 10% and 20% adverse changes in those assumptions as of December 31, 2010 is presented below. These sensitivities are hypothetical. Changes in fair value based on 10% and 20% variation in assumptions generally cannot be extrapolated because the relationship of the change in the assumption to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of the MSR is calculated independently without changing any other assumption. In reality, changes in one factor may result in changes in another (for example, changes in mortgage interest rates, which drive changes in prepayment rate estimates, could result in changes in the discount rates), which might magnify or counteract the sensitivities.

	10% Adverse Change	20% Adve Change	
	(Dollars in	Thousands)	
Assumption:			
Decline in fair value from increase in prepayment rate	\$ 408	\$ 7	<b>'86</b>
Declines in fair value from increase in discount rate	282	5	34
10 Promises and Farinment			

#### 10. Premises and Equipment

Premises and equipment are summarized as follows:

	Decem	iber 31
	2010	2009
	(In Tho	usands)
Cost:		
Land	\$ 6,836	\$ 6,836
Land improvements	1,269	1,269
Buildings	38,529	38,529
Leasehold improvements	582	582
Furniture, fixtures and equipment	25,227	23,987
Construction in process	345	63
	72,788	71,266
Less allowances for depreciation and amortization	31,045	27,669
	\$ 41,743	\$ 43,597

Depreciation expense was \$3.4 million, \$3.8 million and \$3.8 million for the years ended December 31, 2010, 2009 and 2008, respectively.

## **Lease Agreements**

The Company has entered into lease agreements covering First Insurance s main office and Bowling Green, Ohio office, three banking center locations, two land leases for which the Company owns the banking centers, one land lease which is primarily used for parking, one land lease for future branch

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development and numerous stand-alone Automated Teller Machine sites with varying terms and options to renew.

Future minimum commitments under non-cancelable operating leases are as follows (in thousands):

2011	\$ 536
2012	419
2013	301
2014	285
2014 2015	284
Thereafter	4,780
Total	\$ 6,605

 $Rentals\ under\ operating\ leases\ amounted\ to\ \$465,\!000,\ \$504,\!000\ and\ \$444,\!000,\ in\ 2010,\ 2009,\ and\ 2008,\ respectively.$ 

# 11. Goodwill and Intangible Assets

## Goodwill

The change in the carrying amount of goodwill for the year is as follows:

	2010	December 31 2009 (In Thousands)	2008
Beginning balance	\$ 56,585	\$ 56,585	\$ 36,820
Goodwill acquired or adjusted during the year	971		19,765
Ending balance	\$ 57,556	\$ 56,585	\$ 56,585

# **Acquired Intangible Assets**

Activity in intangibles for the years ended December 31, 2010 and 2009 was as follows:

	Gross Carrying Amount	Amo	umulated ortization housands)	Net Value
Balance as of January 1, 2009	\$ 12,102	\$	(3,758)	\$ 8,344
Amortization of intangible assets			(1,456)	(1,456)
Balance as of December 31, 2009	12,102		(5,214)	6,888
Intangible assets acquired	735			735
Amortization of intangible assets			(1,495)	(1,495)
Balance as of December 31, 2010	\$ 12,837	\$	(6,709)	\$ 6,128

Aggregate amortization expense was \$1,495,000, \$1,456,000 and \$1,458,000 for 2010, 2009 and 2008 respectively.

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Estimated amortization expense for each of the next five years and thereafter (in thousands) is as follows:

2011	\$ 1,295
2012	1,136
2013	983
2014	860
2015	481
Thereafter	1,373
Total	\$ 6,128

# 12. Deposits

The following schedule sets forth interest expense by type of deposit:

	Years	Years Ended December 31		
	2010	2009	2008	
	(	In Thousands	)	
Checking and money market accounts	\$ 3,117	\$ 3,439	\$ 4,876	
Savings accounts	362	460	1,376	
Certificates of deposit	15,743	22,203	25,102	
Totals	\$ 19,222	\$ 26,102	\$ 31,354	

Accrued interest payable on deposit accounts amounted to \$251,000 and \$713,000 December 31, 2010 and 2009, respectively, which was comprised of \$211,000 and \$40,000 for certificates of deposit and checking and money market accounts, respectively, at December 31, 2010 and \$665,000 and \$48,000 for certificates of deposit and checking and money market accounts, respectively, at December 31, 2009.

A summary of deposit balances is as follows:

	December 31		
		2010	2009
		(In Tho	usands)
Non-interest bearing checking accounts	\$	216,699	\$ 189,132
Interest bearing checking and money market accounts		555,434	499,575
Savings deposits		144,491	130,156
Retail certificates of deposit less than \$100,000		465,774	550,710
Retail certificates of deposit greater than \$100,000		151,258	163,300
Brokered or national certificates of deposit		41,763	47,353
•			
	\$	1,575,419	\$ 1,580,226

Scheduled maturities of certificates of deposit at December 31, 2010 are as follows (in thousands):

2011	\$ 414,520
2012	142,228

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2013	88,684
2014	10,981
2015	1,368
2016 and thereafter	1,014
Total	\$ 658,795

At December 31, 2010 and 2009, deposits of \$604.6 million and \$543.3 million, respectively, were in excess of \$100,000. Of these same deposits at December 31, 2010 and 2009, deposits of \$267.7 million and \$229.5 million, respectively, were in excess of the \$250,000 FDIC insurance limit. At December 31, 2010 and 2009, \$51.3 million and \$56.2 million, respectively, in investment securities were pledged as collateral against public deposits for certificates in excess of \$100,000 and an additional \$72.5 million

and \$66.6 million of securities were pledged at December 31, 2010 and December 31, 2009, respectively, as collateral against deposits from private entities in excess of \$100,000.

## 13. Advances from Federal Home Loan Bank

First Federal has the ability to borrow funds from the FHLB. First Federal pledges its single-family residential mortgage loan portfolio, certain investment securities, certain first mortgage home equity loans, certain multi-family or non-residential real estate loans, and certain agriculture real estate loans as security for these advances. Advances secured by investment securities must have collateral of at least 105% of the borrowing. Advances secured by residential mortgages must have collateral of at least 125% of the borrowings. Advances secured by multi-family or non-residential real estate loans, and agriculture real estate loans must have 300% collateral coverage. The total level of borrowing is also limited to 50% of total assets and at least 50% of the borrowings must be secured by either one-to-four family residential mortgages or investment securities. Total loans pledged to the FHLB at December 31, 2010 and December 31, 2009 were \$632.9 million and \$662.9 million, respectively. First Federal may obtain advances of up to approximately \$156.7 million from the FHLB at December 31, 2010.

At year-end, advances from the FHLB were as follows:

Principal Terms	Advance Amount (in Thousan	Range of Maturities nds)	Weighted Average Interest Rate
December 31, 2010			
Short-term borrowings	\$	Overnight	0.00%
Single maturity fixed rate advances	35,000	January 2011 to October 2013	2.39%
Putable advances	54,000	February 2011 to March 2018	4.26%
Strike-rate advances	27,000	March 2011 to February 2013	4.18%
Amortizable mortgage advances	885	December 2015	4.10%
	\$ 116,885		
December 31, 2009			
Short-term borrowings	\$	Overnight	0.00%
Single maturity fixed rate advances	35,000	January 2011 to October 2013	2.39%
Single maturity LIBOR based advances	20,000	March 2011	0.26%
Putable advances	64,000	September 2010 to March 2018	4.50%
Strike-rate advances	27,000	March 2011 to February 2013	4.18%
Amortizable mortgage advances	927	December 2015	4.10%
	\$ 146,927		

Putable advances are callable at the option of the FHLB on a quarterly basis. Strike rate advances are callable at the option of the FHLB only when three-month LIBOR rates exceed the agreed upon strike rate in the advance contract. Such strike rates range from 7.5% to 8.0%. When called, First Defiance has the option of paying off these advances or converting them to variable rate advances at the three month LIBOR rate.

Estimated future minimum payments by fiscal year based on maturity date and current interest rates are as follows (in thousands):

2011	\$ 38,247
2012	15,023
2013	53,886
2014	553
2015	12,857
Thereafter	5,262
Total minimum payments	125,828
Less amounts representing interest	8,943
Totals	\$ 116,885

First Defiance also utilizes short-term advances from the FHLB to meet cash flow needs and for short-term investment purposes. First Defiance borrows short-term advances under a variety of programs at FHLB. At December 31, 2010 and December 31, 2009, there were no amounts outstanding under First Defiance s Cash Management Advance line of credit. The total available under this line is \$15.0 million. In addition, First Defiance has a \$100.0 million REPO Advance line of credit available. There were no borrowings against this line at December 31, 2010 and December 31, 2009. Amounts are generally borrowed under the Cash Management and REPO lines on an overnight basis.

Amounts available under the various lines are also subject to the Company s overall borrowing limitations. Information concerning short-term advances is summarized as follows:

	Years Ended Dece	Years Ended December 31	
	2010	2009	
	(In		
	Thousands, Except Po	ercentages)	
Average daily balance during the year	\$ 0	\$ 33	
Maximum month-end balance during the year	0	0	
Average interest rate during the year	0.00%	0.84%	

# 14. Junior Subordinated Debentures Owed to Unconsolidated Subsidiary Trust

In March 2007, the Company sponsored an affiliated trust, First Defiance Statutory Trust II (Trust Affiliate II) that issued \$15 million of Guaranteed Capital Trust Securities (Trust Preferred Securities). In connection with the transaction, the Company issued \$15.5 million of Junior Subordinated Deferrable Interest Debentures (Subordinated Debentures) to Trust Affiliate II. The Company formed Trust Affiliate II for the purpose of issuing Trust Preferred Securities to third-party investors and investing the proceeds from the sale of these capital securities solely in Subordinated Debentures of the Company. The Subordinated Debentures held by Trust Affiliate II are the sole assets of that trust. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company s financial statements, but rather the subordinated debentures are shown as a liability. Distributions on the Trust Preferred Securities issued by Trust Affiliate II are payable quarterly at a fixed rate equal to 6.441% for the first five years and a floating interest rate based on three-month LIBOR plus 1.5%, repricing quarterly, thereafter.

The Trust Preferred Securities issued by Trust Affiliate II are subject to mandatory redemption, in whole or part, upon repayment of the Subordinated Debentures. The Company has entered into an agreement that fully and unconditionally guarantees the Trust Preferred Securities subject to the terms of the guarantee. The Trust Preferred Securities and Subordinated Debentures mature on June 15, 2037, but

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may be redeemed at the Company s option at any time on or after June 15, 2012, or at any time upon certain events.

The Company also sponsors an affiliated trust, First Defiance Statutory Trust I (Trust Affiliate I), that issued \$20 million of Trust Preferred Securities in 2005. In connection with this transaction, the Company issued \$20.6 million of Subordinated Debentures to Trust Affiliate I. Trust Affiliate I was formed for the purpose of issuing Trust Preferred Securities to third-party investors and investing the proceeds from the sale of these capital securities solely in Subordinated Debentures of the Company. The Junior Debentures held by Trust Affiliate I are the sole assets of the trust. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company s financial statements, but rather the subordinated debentures are shown as a liability. Distributions on the Trust Preferred Securities issued by Trust Affiliate I are payable quarterly at a variable rate equal to the three-month LIBOR rate plus 1.38%. The Coupon rate payable on the Trust Preferred Securities issued by Trust Affiliate I was 1.67% and 1.63% as of December 31, 2010 and 2009 respectively.

The Trust Preferred Securities issued by Trust Affiliate I are subject to mandatory redemption, in whole or in part, upon repayment of the Subordinated Debentures. The Company has entered into an agreement that fully and unconditionally guarantees the Trust Preferred Securities subject to the terms of the guarantee. The Trust Preferred Securities and Junior Debentures mature December 15, 2035 but may be redeemed by the issuer at par after October 28, 2010.

Due to the Company s participation in the U.S. Treasury s CPP, permission must be obtained from the U.S. Treasury in order to call these securities.

A summary of all junior subordinated debentures issued by the Company to affiliates follows. These amounts represent the par value of the obligations owed to these affiliates, including the Company s equity interest in the trusts. Junior subordinated debentures owed to the following affiliates were as follows:

	December 31	
	2010	2009
First Defiance Statutory Trust I due December 2035	\$ 20,619	\$ 20,619
First Defiance Statutory Trust II due June 2037	15,464	15,464
Total junior subordinated debentures owed to unconsolidated subsidiary Trusts	\$ 36,083	\$ 36,083

Interest on both issues of Trust Preferred Securities may be deferred for a period of up to five years at the option of the issuer.

# 15. Notes Payable and Other Short-term Borrowings

Total short-term borrowings, revolving and term debt is summarized as follows:

	Years Ended 2010	December 31 2009
		ccept Percentages)
Securities sold under agreement to repurchase	, in the second of the second	•
Amounts outstanding at year-end	\$ 56,247	\$ 48,398
Year-end interest rate	0.98%	1.05%
Average daily balance during year	47,088	44,287
Maximum month-end balance during the year	56,247	50,920
Average interest rate during the year	0.97%	1.29%
Revolving line of credit facilities to financial institutions		
Average daily balance during year	\$	\$
Maximum month-end balance during the year		
Average interest rate during the year	%	9/

As of December 31, 2010, First Defiance had no line of credit facilities available for short-term borrowing purposes; all previous lines of credit have expired.

During 2009, First Defiance had the following line of credit facilities *expire*:

A \$20 million fed funds line of credit with a financial institution. The line was unsecured and had an interest rate of the institution s fed funds rate. The line of credit had no activity in 2009 and expired on January 31, 2009

Further, the Company has agreed with its primary regulator not to incur, issue, renew or roll-over any debt, increase any current lines of credit, or guarantee the debt of any entity without the OTS s prior approval.

## 16. Other Non-Interest Expense

The following is a summary of other non-interest expense:

	Years Ended December 31		
	2010	2009	2008
	(	(In Thousands	)
Legal and other professional fees	\$ 3,045	\$ 2,486	\$ 1,933
Marketing	1,191	1,293	1,896
State franchise taxes	2,088	1,994	1,951
REO expenses and write-downs	4,324	2,245	583
Printing and office supplies	529	569	776
Amortization of intangibles	1,495	1,456	1,459
Postage	668	650	768
Check charge-offs and fraud losses	407	128	1,120
Overdraft protection expense	15	15	123
Credit and collection expense	1,149	1,117	676
Other	5,363	4,930	3,339
Total other non-interest expense	\$ 20,274	\$ 16,883	\$ 14,624

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#### 17. Postretirement Benefits

First Defiance sponsors a defined benefit postretirement plan that is intended to supplement Medicare coverage for certain retirees who meet minimum age requirements. First Federal employees who retired prior to April 1, 1997 who completed 20 years of service after age 40 receive full medical coverage at no cost. Such coverage continues for surviving spouses of those participants for one year, after which coverage may be continued provided the spouse pays 50% of the average cost. First Federal employees retiring after April 1, 1997 are provided medical benefits at a cost based on their combined age and years of service at retirement. Surviving spouses are also eligible for continued coverage after the retiree is deceased at a subsidy level that is 10% less than what the retiree is eligible for. First Federal employees retiring before July 1, 1997 receive dental and vision care in addition to medical coverage. First Federal employees who retire after July 1, 1997 are not eligible for dental or vision care, but those retirees and their spouses each receive up to \$200 annually in a medical spending account. Funds in that account may be used for payment of uninsured medical expenses.

First Federal employees who were born after December 31, 1950 are not eligible for the medical coverage described above at retirement. Rather, a medical spending account of up to \$10,000 (based on the participant s age and years of service) will be established to reimburse medical expenses for those individuals. First Insurance employees who were born before December 31, 1950 can continue coverage until they reach age 65, or in lieu of continuing coverage, can elect the medical spending account option, subject to eligibility requirements. Employees hired or acquired after January 1, 2003 are eligible only for the medical spending account option.

Included in accumulated other comprehensive income at December 31, 2010 and 2009 are the following amounts that have not yet been recognized in net periodic benefit cost:

	December 31	
	2010	2009
	(In Thou	isands)
Unrecognized prior service cost	<b>\$ 56</b>	\$ 66
Unrecognized actuarial losses	519	898
Total recognized in Accumulated Other Comprehensive Income	575	964
Income tax effect	(201)	(337)
Net amount recognized in Accumulated Other Comprehensive Income	\$ 374	\$ 627

The prior service cost and actuarial loss included in other comprehensive income and expected to be recognized in net postretirement benefit cost during the fiscal year-ended December 31, 2011 is \$15,000 (\$9,750 net of tax) and \$10,000 (\$6,500 net of tax), respectively.

# Reconciliation of Funded Status and Accumulated Benefit Obligation

The plan is not currently funded. The following table summarizes benefit obligation and plan asset activity for the plan measured as of December 31 each year:

	Decem 2010	2009
Change in benefit obligation:	(In Tho	usands)
Benefit obligation at beginning of year	\$ 2,734	\$ 2,853
Service cost	73	60
Interest cost	146	166
Participant contribution	14	27
Plan amendments		
Actuarial (gains) / losses	(349)	(218)
Acquisition	, ,	, í
Benefits paid	(121)	(154)
Benefit obligation at end of year	2,497	2,734
Change in fair value of plan assets:		
Balance at beginning of year		
Employer contribution	107	127
Participant contribution	14	27
Benefits paid	(121)	(154)
Balance at end of year		
Funded status at end of year	\$ (2,497)	\$ (2,734)

Net periodic postretirement benefit cost includes the following components:

	2010	nded Decem 2009 Thousands	2008
Service cost-benefits attributable to service during the period	\$ 73	\$ 60	\$ 57
Interest cost on accumulated postretirement benefit obligation	146	166	159
Net amortization and deferral	39	56	61
Net periodic postretirement benefit cost	258	282	277
Net (gain) / loss during the year	(349)	(218)	74
Prior service cost added during the year			25
Amortization of prior service cost and actuarial losses	(39)	(56)	(61)
Total recognized in comprehensive income	(388)	(274)	38
Total recognized in net periodic postretirement benefit cost and other comprehensive income	\$ (130)	\$ 8	\$ 315

The following assumptions were used in determining the components of the postretirement benefit obligation:

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	2010	2009
Weighted average discount rates:		
Used to determine benefit obligations at December 31	5.25%	5.70%
Used to determine net periodic postretirement benefit cost for years ended December 31	5.70%	6.00%
Assumed health care cost trend rates at December 31:		
Health care cost trend rate assumed for next year	8.00%	8.50%
Rate to which the cost trend rate is assumed to decline (the ultimate trend rate)	4.00%	4.00%
Year that rate reaches ultimate trend rate	2019	2019

The following benefits are expected to be paid over the next five years and in aggregate for the next five years thereafter. Because the plan is unfunded, the expected net benefits to be paid and the estimated Company contributions are the same amount.

	Expected to be Paid (In Thousands)
2011	\$ 125
2012	138
2013	139
2014	154
2015	154
2016 through 2020	860

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one-percentage-point change in assumed health care cost trend rates would have the following effect:

		One-Percentage-Point Increase		One-Percentage-Point Decrease	
	Year Ended I	December 31	Year Ended l	December 31	
	2010	2009	2010	2009	
		(In The	ousands)		
Effect on total of service and interest cost	\$ 28	\$ 34	<b>\$</b> (24)	\$ (29)	
Effect on postretirement benefit obligation	288	351	(247)	(299)	

The Company expects to contribute \$125,000 before reflecting expected Medicare retiree drug subsidy payments in 2011.

## 18. Regulatory Matters

First Federal is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, First Federal must meet specific capital guidelines that involve quantitative measures of First Federal s assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. First Federal s capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require First Federal to maintain minimum amounts and ratios of Tier I and total capital to risk-weighted assets and of Tier I capital to average assets. As of December 31, 2010 and 2009, First Federal meets all capital adequacy requirements to which it is subject and the most recent notification from the OTS categorized First Federal as well-capitalized under the regulatory framework. There are no conditions or events since these notifications that management believes have changed any of the well-capitalized categorizations of First Federal. The following schedule presents First Federal s regulatory capital ratios:

	Actua	<b>Actual</b>		Required for Capital Adequacy Purposes		l to be talized
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2010						
Tangible Capital	\$ 213,625	10.81%	\$ 29,646	1.50%	N/A	N/A
Tier 1 (Core) Capital	213,625	10.81%	79,055	4.00%	\$ 98,819	5.00%
Tier 1 Capital to risk-weighted assets	213,625	12.84%	66,571	4.00%	99,856	6.00%
Risk-Based Capital	234,576	14.09%	133,141	8.00%	166,426	10.00%
As of December 31, 2009						
Tangible Capital	\$ 207,554	10.40%	\$ 29,937	1.50%	N/A	N/A

Tier 1 (Core) Capital	207,554	10.40%	79,831	4.00%	\$ 99,789	5.00%
Tier 1 Capital to risk-weighted assets	207,554	11.78%	70,455	4.00%	105,683	6.00%
Risk-Based Capital	229,649	13.04%	140,910	8.00%	176,138	10.00%

First Defiance is a unitary thrift holding company and is regulated by the OTS. The OTS does not have defined capital requirements for unitary thrift holding companies.

**Dividend Restrictions** Dividends paid by First Federal to First Defiance are subject to various regulatory restrictions. First Federal paid \$4.8 million in dividends in 2010 and \$5.4 million in dividends in 2009. First Federal can initiate dividend payments equal to its net profits (as defined by statute) for 2009 and 2010 plus 2011 net profits. During 2011, First Federal could declare dividends of approximately \$7.3 million plus 2011 net profits to First Defiance. First Federal must receive approval from the OTS prior to the payment of any such dividend, and it may apply to the OTS to pay total dividends that exceed an amount equal to its 2009 to 2011 net profits. First Insurance paid dividends of \$1.0 million to First Defiance in 2010 and \$700,000 in dividends in 2009.

As a result of its participation in the CPP, First Defiance is prohibited without prior approval of the U.S. Treasury, from paying a quarterly cash dividend of more than \$0.26 per share until the earlier of December 5, 2011 or the date the U.S. Treasury s preferred stock is redeemed or transferred to an unaffiliated third party. Further, First Defiance has agreed to obtain OTS approval prior to the declaration of dividends.

#### 19. Income Taxes

The components of income tax expense are as follows:

	2010	Ended Decem 2009 (In Thousands	2008
Current:			
Federal	\$ 5,372	\$ 6,590	\$ 7,534
State and local	50	84	45
Deferred	(2,417)	(4,007)	(4,051)
	\$ 3,005	\$ 2,667	\$ 3,528

The provision for income taxes differs from that computed at the statutory corporate tax rate as follows:

	Years Ended December 31		
	2010	2009	2008
	(1	n Thousands	)
Tax expense at statutory rate (35%)	\$ 3,889	\$ 3,451	\$ 3,810
Increases (decreases) in taxes from:			
State income tax  net of federal tax benefit	32	55	29
ESOP adjustments			(30)
Tax exempt interest income, net of TEFRA	(745)	(673)	(530)
Bank owned life insurance	(278)	(311)	130
Stock option expense	54	76	90
Other	53	69	29
Totals	\$ 3,005	\$ 2,667	\$ 3,528

Deferred federal income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

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Significant components of First Defiance s deferred federal income tax assets and liabilities are as follows:

	Decem 2010 ( <i>In Tho</i>	2009	
Deferred federal income tax assets:			
Allowance for loan losses	\$ 14,296	\$ 12,648	
Postretirement benefit costs	874	952	
Deferred compensation	900	810	
Impaired loans	1,310	1,227	
Capital loss carry-forward	621	621	
Impaired investments	804	756	
Accrued vacation	476	432	
Allowance for real estate held for sale losses	748	200	
Deferred loan origination fees and costs	309	326	
Other	347	311	
Total deferred federal income tax assets Deferred federal income tax liabilities:	20,685	18,283	
FHLB stock dividends	3,284	3,284	
Goodwill	3,172	2,684	
Mortgage servicing rights	3,291	3,000	
Fixed assets	1,524	1,432	
Other intangible assets	1,871	2,329	
Loan mark to market	1,405	1,800	
Net unrealized gains on available-for-sale securities	17	252	
Other	316	213	
Total deferred federal income tax liabilities	14,880	14,994	
Net deferred federal income tax asset (liability)	\$ 5,805	\$ 3,289	

The realization of the Company s deferred tax assets is dependent upon the Company s ability to generate taxable income in future periods and the reversal of deferred tax liabilities during the same period. The Company has evaluated the available evidence supporting the realization of its deferred tax assets and determined it is more likely than not that the assets will be realized and thus no valuation allowance was required at December 31, 2010.

At December 31, 2010, the Company had capital loss carry-forwards of \$1.8 million which will expire on December 31, 2014. No valuation allowance has been recorded as management has evaluated evidence supporting the realization of this asset and determined it is more likely than not that the asset will be realized.

Retained earnings at December 31, 2010 include approximately \$11.0 million for which no tax provision for federal income taxes has been made. This amount represents the tax bad debt reserve at December 31, 1987, which is the end of the Company s base year for purposes of calculating the bad debt deduction for tax purposes. If this portion of retained earnings is used in the future for any purpose other than to absorb bad debts, the amount used will be added to future taxable income. The unrecorded deferred tax liability on the above amount at December 31, 2010 was approximately \$3.85 million.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows (in thousands):

Balance at January 1, 2008	\$ 498
Additions based on tax positions related to the current year	86
Additions for tax positions of prior years	
Reductions for tax positions of prior years	
Reductions due to the statute of limitations	(140)
Settlements	
Balance at December 31, 2008	\$ 444
Balance at January 1, 2009	\$ 444
Additions based on tax positions related to the current year	
Additions for tax positions of prior years	
Reductions for tax positions of prior years	
Reductions due to the statute of limitations	(98)
Settlements	
Balance at December 31, 2009	\$ 346
Balance at January 1, 2010	\$ 346
Additions based on tax positions related to the current year	
Additions for tax positions of prior years	
Reductions for tax positions of prior years	
Reductions due to the statute of limitations	(65)
Settlements	
Balance at December 31, 2010	\$ 281
,	

The Company does not expect the total amount of unrecognized tax benefits to significantly increase or decrease in the next twelve months.

The total amount of interest and penalties recorded in the income statement, net of the related federal tax benefit, for the year ended December 31, 2010 was \$23,000, and the amount accrued for interest and penalties (net of the related federal tax benefit) at December 31, 2010 was \$105,000.

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax in the state of Indiana. The Company is no longer subject to examination by taxing authorities for years before 2006. The Company currently operates primarily in the states of Ohio and Michigan, which tax financial institutions based on their equity rather than their income.

## 20. Employee Benefit Plans

# **ESOP Plan**

First Defiance has established an Employee Stock Ownership Plan (ESOP) covering all employees of First Defiance age 21 or older who have at least one year of credited service. Contributions to the ESOP are made by First Defiance and are determined by First Defiance s Board of Directors at their discretion. The contributions may be made in the form of cash or First Defiance common stock. The annual contributions may not be greater than the amount deductible for federal income tax purposes and cannot cause First Federal to violate regulatory capital requirements.

To fund the plan, the ESOP borrowed funds from First Defiance for the purpose of purchasing shares of First Defiance common stock. The ESOP acquired a total of 863,596 shares in 1993 and 1995. The loan outstanding was paid off in June 2008. Principal and interest payments on the loan were due in equal

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quarterly installments. The loan was collateralized by the shares of First Defiance s common stock and was repaid by the ESOP with funds from the Company s contributions to the ESOP, dividends on allocated and unallocated shares and earnings on ESOP assets.

As principal and interest payments on the loan were paid, shares were released from collateral and committed for allocation to active employees, based on the proportion of debt service paid in the year. Shares held by the ESOP which had not been released for allocation were reported as stock acquired by the ESOP plan in the statement of financial condition. As shares were released, First Defiance recorded compensation expense equal to the average fair value of the shares over the period in which the shares were earned. Also, the shares released for allocation were included in the average shares outstanding for earnings per share computations. Dividends on allocated shares were recorded as a reduction of retained earnings and dividends on unallocated shares reduce debt and accrued interest. ESOP compensation expense was \$0, \$0, and \$116,000, for 2010, 2009 and 2008, respectively.

Shares held by the ESOP at December 31 were as follows:

	Year En	Year Ended December 31, 2010			Year Ended December 31, 20		
	Allocated	Unallocated	Total	Allocated	Unallocated	Total	
Beginning Balance	522,946		522,946	527,723		527,723	
Allocation of shares to participants							
Distribution of shares to former participants	(51,959)		(51,959)	(4,777)		(4,777)	
Ending Balance	470,987		470,987	522,946		522,946	

There were no unallocated shares at December 31, 2010 and December 31, 2009.

## 401(k) Plan

Employees of First Defiance are eligible to participate in the First Defiance Financial Corp. 401(k) Employee Savings Plan (First Defiance 401(k)) if they meet certain age and service requirements. Beginning in 2009, under the First Defiance 401(k), First Defiance matches 100% of the participants contributions up to 3% of compensation and then 50% of the participants contributions for the next 2% of compensation. Previously, matching contributions were 50% of the first 3% of participants contributions. The First Defiance 401(k) also provides for a discretionary First Defiance contribution in addition to the First Defiance matching contribution. First Defiance matching contributions totaled \$660,000, \$719,000 and \$474,000 for the years ended December 31, 2010, 2009 and 2008, respectively. There were no discretionary contributions in any of those years.

# **Group Life Plan**

On June 30, 2010, First Federal adopted the First Federal Bank of the Midwest Executive Group Life Plan Post Separation (the Group Life Plan ) in which various employees, including the Company s named executive officers, may participate. Under the terms of the Group Life Plan, First Federal will purchase and own life insurance policies covering the lives of employees selected by the board of directors of First Federal as participants. There was \$547,000 of expense recorded for the year ended December 31, 2010 with a liability of \$547,000 for future benefits recorded at December 31, 2010.

## 21. Stock Option Plans

First Defiance has established incentive stock option plans for its directors and its employees. On March 15, 2010, the Board adopted, and the shareholders approved at the 2010 Annual Shareholders Meeting, the First Defiance Financial Corp. 2010 Equity Incentive Plan (the 2010 Equity Plan ). The 2010 Equity Plan replaces all existing plans. All awards currently outstanding under the prior plans will remain in effect in accordance with their respective terms. Any new awards will be made under the 2010 Equity

Plan. The 2010 Equity Plan allows for issuance of up to 350,000 share awards. As of December 31, 2010, 5,000 options have been granted under the 2010 Equity Plan to employees and 410,000 options (388,000 for employees and 22,000 for directors) have been granted under prior option plans and remain outstanding at option prices based on the market value of the underlying shares on the date the options were granted. Options granted under all plans vest 20% per year except for the options granted in 2009 to the Company s then five most-highly compensated employees, which options vest 40% in 2011 and then 20% annually, subject to certain other limitations. All options expire ten years from date of grant. Vested options of retirees expire on the earlier of the scheduled expiration date or three months after the retirement date.

The fair value of each option award is estimated on the date of grant using the Black-Scholes model using the assumptions noted in the table below. Expected volatilities are based on historical volatilities of the Company s common stock. The Company uses historical data to estimate option exercise and post-vesting termination behavior. The expected term of options granted is based on historical data and represents the period of time that options granted are expected to be outstanding, which takes into account that the options are not transferable. The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of the grant.

The fair value of options granted was determined using the following weighted-average assumptions as of grant date.

	Year	Year Ended December 31			
	2010	2009	2008		
Risk-free interest rate	1.57%	3.38%	4.26%		
Expected term	7.2 years	6.4 years	6.5 years		
Expected stock price volatility	44.6%	26.1%	22.5%		
Dividend yield	0.00%	3.62%	6.08%		

The following table summarizes stock option activity for 2010:

	0.1	Weighted Average Exercise	Weighted Average Remaining Contractual Term	Int	regate rinsic alue
	Options Outstanding	Price	(in years)	(in \$000s)	
Outstanding at January 1, 2010	467,500	\$ 19.41	` <b>•</b>		
Granted	5,000	9.96			
Exercised	(250)	9.22			
Forfeited/Expired	(57,250)	20.39			
Outstanding at December 31, 2010	415,000	\$ 19.17	4.84	\$	155
Vested or expected to vest at December 31, 2010	415,000	\$ 19.17	4.84	\$	155
Exercisable at December 31, 2010	288,620	\$ 20.60	3.65	\$	28

Information related to the stock option plans follows:

	Year Ended December 31.					
	20	10	20	09	20	800
	(in th	ousana	ls, excep	t per sl	hare amo	unts)
Intrinsic value of options exercised	\$	1	\$	1	\$	290
Cash received from option exercises*		3		5		768
Tax benefit realized from option exercises						72
Weighted average fair value of options granted	\$ 4	.05	<b>\$</b> 1	1.88	\$	1.98

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As of December 31, 2010, there was \$246,000 of total unrecognized compensation cost related to non-vested stock options granted under the Company Stock Option Plans. The cost is expected to be recognized over a weighted-average period of 2.4 years.

As of December 31, 2010 and 2009, 345,000 and 98,750 shares, respectively, were available for grant under the Company s stock option plans. Options forfeited or cancelled under all plans except the 2010 plan are no longer available for grant to other participants

# 22. Parent Company Statements

Condensed parent company financial statements, which include transactions with subsidiaries, follow:

	Decem	December 31	
Statements of Financial Condition	2010	2009	
	(In Tho	usands)	
Assets			
Cash and cash equivalents	\$ 1,868	\$ 1,891	
Investment in banking subsidiary	266,752	266,519	
Investment in non-bank subsidiary	6,976	5,986	
Other assets	1,744	1,900	
Total assets	\$ 277,340	\$ 272,296	
Liabilities and stockholders equity:			
Subordinated debentures	\$ 36,083	\$ 36,083	
Accrued liabilities	926	2,127	
Stockholders equity	240,331	234,086	
Total liabilities and stockholders equity	\$ 277,340	\$ 272,296	

	Years Ended December 31		
Statements of Income	2010	2009	2008
	(In Thousands)		
Dividends from subsidiaries	\$ 5,802	\$ 6,050	\$ 11,750
Interest on loan to ESOP			10
Interest expense	(1,315)	(1,471)	(2,545)
Other-than-temporary impairment on investment securities		(419)	(1,281)
Other income		(3)	35
Noninterest expense	(857)	(881)	(785)
Income (loss) before income taxes and equity in earnings of subsidiaries	3,630	3,276	7,184
Income tax credit	(739)	(950)	(1,650)
Income (loss) before equity in earnings of subsidiaries	4,369	4,226	8,834
Undistributed equity in (distributions in excess of)	,	,	Ź
earnings of subsidiaries	3,739	2,968	(1,477)
currings of substitutios	3,737	2,700	(1,177)
Net income	\$ 8,108	\$ 7,194	\$ 7,357
Net income	φ 0,100	\$ 1,194	φ 1,331
	<b>* =</b>		<b>.</b>
Comprehensive income	\$ 7,924	\$ 8,940	\$ 5,868

<sup>\* -</sup> Includes \$33,000 of option exercises paid by optionees in First Defiance common stock in 2008. There were no amounts for 2010 or 2009.

Statements of Cash Flows	Years Ended December 31 2010 2009 2008 (In Thousands)		
Operating activities:			
Net income	\$ 8,108	\$ 7,194	\$ 7,357
Adjustments to reconcile net income to net cash (used in) provided by operating activities:			
Distribution in excess of (undistributed equity in) earnings of subsidiaries	(3,739)	(2,968)	1,477
OTTI on investment securities		419	1,281
Change in other assets and liabilities	(1,045)	741	115
Net cash provided by (used in) operating activities	3,324	5,386	10,230
Investing activities:			
Cash paid for Pavilion Bancorp			(27,964)
Investment in non-bank subsidiary	(1,500)		
Principal payments received on ESOP loan			493
Maturities of available-for-sale securities			29
Net cash (used in) provided by investing activities	(1,500)		(27,442)
Financing activities:			
Capital contribution to subsidiary			(13,000)
Stock options exercised	3	5	768
Excess tax benefit from exercise of stock options			72
Purchase of common stock for treasury			(635)
Cash dividends paid	(1,850)	(5,523)	(8,137)
Proceeds from issuance of preferred stock			37,000
Net cash used in financing activities	(1,847)	(5,518)	16,068
Net increase (decrease) in cash and cash equivalents	(23)	(132)	(1,144)
Cash and cash equivalents at beginning of year	1,891	2,023	3,167
Cash and cash equivalents at end of year	\$ 1,868	\$ 1,891	\$ 2,023

#### 23. Fair Value

FASB ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

FASB ASC Topic 820 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on the best information available. In that regard, FASB ASC Topic 820 established a fair value

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hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other that quoted prices that are observable for the asset or liability (such as interest rates, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by a correlation or other means.

Level 3: Unobservable inputs for determining fair value of assets and liabilities that reflect an entity s own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

Available for sale securities - Securities classified as available for sale are generally reported at fair value utilizing Level 2 inputs where the Company obtains fair value measurements from an independent pricing service which uses matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs). The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows and the bonds terms and conditions, among other things. Securities in Level 1 include preferred stock securities. Securities in Level 2 include U.S. Government agencies, mortgage-backed securities, corporate bonds and municipal securities. The Company classifies its pooled trust preferred collateralized debt obligations as Level 3. The portfolio consists of collateralized debt obligations backed by pools of trust preferred securities issued by financial institutions and insurance companies. Based on the lack of observable market data, the Company estimated fair values based on the observable data available and reasonable unobservable market data. The Company estimated fair value based on a discounted cash flow model which used appropriately adjusted discount rates reflecting credit and liquidity risks. The Company used an independent third party which is described further in Note 6.

**Impaired loans** - The fair value of impaired loans with specific allocations of the allowance for loan loss is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in impaired loans being valued using Level 3 inputs.

**Mortgage servicing rights** - Mortgage servicing rights are reported at fair value utilizing Level 2 inputs. MSRs are valued by a third party consultant using a proprietary cash flow valuation model.

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Mortgage banking derivative - The fair value of mortgage banking derivatives are based on derivative valuation models using market data inputs as of the valuation date (Level 2).

Real estate held for sale - Real estate held for sale is determined using Level 3 inputs which include current and prior appraisals and estimated costs to sell.

The following table summarizes the financial assets measured at fair value on a recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

## Assets and Liabilities Measured on a Recurring Basis

December 31, 2010	Level 1 Inputs	Level 2 Inputs (In		Level 3 Inputs Thousands)	Total Fair Value
Available for sale securities:					
Obligations of U.S. Government corporations and agencies	\$	\$	11,985	\$	\$ 11,985
Mortgage-backed securities - residential			40,576		40,576
REMICs			3,541		3,541
Collateralized mortgage obligations			51,057		51,057
Trust preferred stock				1,498	1,498
Preferred stock	48				48
Corporate bonds			3,797		3,797
Obligations of state and political subdivisions			52,750		52,750
Mortgage banking derivative - asset			265		265

December 31, 2009	Level 1 Inputs	Leve		Level 3 Inputs Thousands)	 otal Fair Value
Available for sale securities:					
Obligations of U.S. Government corporations and agencies	\$	\$	14,251	\$	\$ 14,251
Mortgage-backed securities - residential			31,504		31,504
REMICs			3,923		3,923
Collateralized mortgage obligations			41,371		41,371
Trust preferred stock				1,589	1,589
Preferred stock	87				87
Obligations of state and political subdivisions			44,733		44,733
Mortgage banking derivative - asset			380		380

The table below presents a reconciliation and income classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended December 31, 2010 and December 31, 2009:

		Aeasurements ignificant
	Unobserva	able Inputs
	`	vel 3) ousands)
Beginning balance, January 1, 2010	\$	1,589
Total gains or losses (realized/unrealized) Included in earnings		(214)
Included in other comprehensive income (presented gross of taxes)		128
Purchases, issuances, and settlements		20
Sales		(25)
Transfers in and/or out of Level 3		
Ending balance, December 31, 2010	\$	1,498

	Fair Value Measuremer Using Significant Unobservable Inputs (Level 3) (In Thousands)		
Beginning balance, January 1, 2009	\$	3,873	
Total gains or losses (realized/unrealized) Included in earnings		(3,940)	
Included in other comprehensive income (presented gross of taxes)		1,785	
Purchases, issuances, and settlements		(129)	
Transfers in and/or out of Level 3			
Ending balance, December 31, 2009	\$	1,589	

The following table summarizes assets measured at fair value on a non-recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

### Assets and Liabilities Measured on a Non-Recurring Basis

	December 31, 2010	Level 1 Inputs	Level 2 Inputs	Leve Thousan	el 3 Inputs  ds)	tal Fair Value
Impaired Loans						
Residential Loans		\$	\$	\$	2,541	\$ 2,541
Commercial Loans					7,236	7,236
Multi Family Loans					962	962
CRE loans					16,835	16,835
					ĺ	
Total Impaired loans					27,574	27,574
Mortgage servicing rights			9,477			9,477
Real estate held for sale					3,449	3,449
	December 31, 2009	Level 1 Inputs	Level 2 Inputs		Level 3 (inputs ds)	 tal Fair Value
Impaired loans		\$	\$	\$	28,336	\$ 28,336
Mortgage servicing rights			8,958			8,958
Real estate held for sale					935	935

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a fair value of \$27.6 million, with a valuation allowance of \$16.6 million at December 31, 2010. A provision expense of \$18.0 million for year ended December 31, 2010 was included in earnings.

Mortgage servicing rights which are carried at lower of cost or fair value had a fair value of \$9,477,000 at December 31, 2010, resulting in a valuation allowance of \$1,125,000. A recovery of \$353,000 was included in the earnings for the year ended December 31, 2010.

Real estate held for sale is determined using Level 3 inputs which include current and prior appraisals and estimated costs to sell. The change in fair value of real estate held for sale was \$3,196,000 for the year ended December 31, 2010 was recorded directly as an adjustment to current earnings through non-interest expense.

Impaired loans had a fair value of \$28,336,000, with a valuation allowance of \$12,249,000 at December 31, 2009. A provision expense of \$11,985,000 for year ended December 31, 2009 was included in earnings.

Mortgage servicing rights had a fair value of \$8,958,000 at December 31, 2009, resulting in a valuation allowance of \$1,478,000. A recovery of \$1,314,000 was included in the earnings for the year ended December 31, 2009.

Real estate held for sale is determined using Level 3 inputs which include current and prior appraisals and estimated costs to sell. The change in fair value of real estate held for sale was \$1,295,000 for the

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year ended December 31, 2009 was recorded directly as an adjustment to current earnings through non-interest expense.

In accordance with FASB ASC Topic 825, the following table is a comparative condensed consolidated statement of financial condition based on carrying amount and estimated fair values of financial instruments as of December 31, 2010 and December 31, 2009. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of First Defiance.

Much of the information used to arrive at fair value is highly subjective and judgmental in nature and therefore the results may not be precise. Subjective factors include, among other things, estimated cash flows, risk characteristics and interest rates, all of which are subject to change. With the exception of investment securities, the Company s financial instruments are not readily marketable and market prices do not exist. Since negotiated prices for the instruments, which are not readily marketable depend greatly on the motivation of the buyer and seller, the amounts that will actually be realized or paid per settlement or maturity of these instruments could be significantly different.

The carrying amount of cash and cash equivalents, warehouse and term notes payable, and advance payments by borrowers for taxes and insurance, and accrued interest receivable and payable as a result of their short-term nature, is considered to be equal to fair value.

As disclosed in more detail in Note 6, investment securities fair value has been based on current market quotations. If market prices are not available, fair value has been estimated based upon the quoted price of similar instruments or based on observable and unobservable data. It was not practicable to determine the fair value of FHLB stock due to restrictions placed on its transferability.

The fair value of loans which reprice within 90 days is equal to their carrying amount. For other loans, the estimated fair value is calculated based on discounted cash flow analysis, using interest rates currently being offered for loans with similar terms. The allowance for loan losses is considered to be a reasonable adjustment for credit risk.

FASB ASC Topic 825 requires that the fair value of demand, savings, NOW and certain money market accounts be equal to their carrying amount. The Company believes that the fair value of these deposits may be greater or less than that prescribed by FASB ASC Topic 825.

The carrying value of Subordinated Debentures and deposits with fixed maturities is estimated based on interest rates currently being offered on instruments with similar characteristics and maturities. FHLB advances with maturities greater than 90 days are valued based on discounted cash flow analysis, using interest rates currently being quoted for similar characteristics and maturities. The cost or value of any call or put options is based on the estimated cost to settle the option at December 31, 2010.

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	Decembe	December 31, 2010		r 31, 2009
	Carrying			Estimated
	Value	Fair Values	Value	Fair Values
		(In Tho	usands)	
Assets:	¢ 100 104	¢ 100104	¢ 101.116	¢ 121.116
Cash and cash equivalents	\$ 169,164	\$ 169,164	\$ 121,116	\$ 121,116
Investment securities Federal Home Loan Bank Stock	166,091	166,117 N/A	139,378	139,416
Loans, net, including loans	21,012	N/A	21,376	N/A
Loans, net, including loans				
held for sale	1,496,550	1,498,990	1,590,921	1,586,101
Mortgage banking derivative asset	265	265	380	380
Accrued interest receivable	6,374	6,374	6,851	6,851
	0,07.1	0,071	0,001	0,001
	1,859,456	\$ 1,840,910	1,880,022	\$ 1,853,864
	1,037,430	ψ 1,040,210	1,000,022	Ψ 1,033,004
Other assets	176,061		177,501	
other dissets	170,001		177,501	
Total assets	\$ 2,035,517		\$ 2,057,523	
Total assets	φ 2,033,317		\$ 2,037,323	
Liabilities and stockholders equity:				
Deposits	\$ 1,575,419	\$ 1,582,539	\$ 1,580,226	\$ 1,586,466
Advances from Federal Home Loan Bank	116,885	121,504	146,927	152,643
Securities sold under repurchase agreements	56,247	55,443	48,398	48,398
Subordinated debentures	36,083	32,258	36,083	32,057
Accrued interest payable	724	724	1,234	1,234
Advance payments by borrowers for taxes and insurance	937	937	665	665
	1,786,295	\$ 1,793,405	1,813,533	\$ 1,821,463
Other liabilities	8,891		9,904	
Total liabilities	1,795,186		1,823,437	
Stockholders equity	240,331		234,086	
Total liabilities and stockholders equity	\$ 2,035,517		\$ 2,057,523	
	, ,,		. , , - ==	

#### 24. Derivative Financial Instruments

Commitments to fund certain mortgage loans (interest rate locks) to be sold into the secondary market and forward commitments for the future delivery of mortgage loans to third party investors are considered derivatives. It is the Company's practice to enter into forward commitments for the future delivery of residential mortgage loans when interest rate lock commitments are entered into in order to economically hedge the effect of changes in interest rates resulting from its commitments to fund the loans. These mortgage banking derivatives are not designated in hedge relationships. First Federal had approximately \$24.9 million and \$18.7 million of interest rate lock commitments at December 31, 2010 and 2009, respectively. There were \$34.7 million and \$23.8 million of forward commitments for the future delivery of residential mortgage loans at December 31, 2010 and 2009, respectively.

The fair value of these mortgage banking derivatives are reflected by a derivative asset or a derivative liability. The table below provides data about the carrying values of these derivative instruments:

	<b>December 31, 2010</b>				2009		
	Assets Carrying Value	(Liabilities) Carrying Value	Derivative Net Carrying Value (In Thou	Value	(Liabilities) Carrying Value	Net Ca	vative arrying llue
Derivatives not designated as hedging instruments			,	ĺ			
Mortgage Banking Derivatives	\$ 265	\$	\$ 265	\$ 380	\$	\$	380

The table below provides data about the amount of gains and losses recognized in income on derivative instruments not designated as hedging instruments:

	Twelve I	Months
	End	led
	Decemb	ber 31,
	2010	2009
Derivatives not designated as hedging instruments		
Mortgage Banking Derivatives Gain (Loss)	\$ (115)	\$ (718)

The above amounts are included in mortgage banking income.

## 25. Quarterly Consolidated Results of Operations (Unaudited)

The following is a summary of the quarterly consolidated results of operations:

	Three Months Ended					
	March 31	June 30 September 30			December 31	
	(In	Thousands, Ex	ccept P	er Share Am	ounts)	
2010						
Interest income	\$ 24,129	\$ 24,349	\$	24,057	\$	23,329
Interest expense	7,044	6,788		6,295		5,574
Net interest income	17,085	17,561		17,762		17,755
Provision for loan losses	6,889	5,440		5,196		5,652
	,	,		,		,
Net interest income after provision for loan losses	10,196	12,121		12,566		12,103
Gain (loss) on sale, call or write-down	10,170	12,121		12,000		12,100
can (1000) on said, tail of will down						
of securities	(64)	1,238		1,231		(14)
Noninterest income	6,830	4,553		6,248		7,568
Noninterest income  Noninterest expense	14,832	15,045		17,102		16,485
Noninterest expense	14,032	15,045		17,102		10,405
	2.120	<b>2</b> 0 <b>4</b>		2.0.42		2.452
Income before income taxes	2,130	2,867		2,943		3,172
Income taxes	624	808		668		904
Net income	<b>\$ 1,506</b>	\$ 2,059	\$	2,275	\$	2,268
Dividends declared on Preferred Shares	(463)	(462)		(463)		(463)
Accretion on Preferred Shares	(40)	(42)		(43)		(43)
Net income applicable to common shares	\$ 1,003	\$ 1,555	\$	1,769	\$	1,762
	, ,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•	,	·	, -
Earnings per common share:						
Basic	\$ 0.12	\$ 0.19	\$	0.22	\$	0.22
Diluted	\$ 0.12	\$ 0.19	\$	0.22	\$	0.22
Average shares outstanding:	Ψ 0.12	÷ 0.22	Ψ	V	Ψ.	V
Basic	8,117	8,118		8,118		8,118
Diluted	8,142	8,193		8,118		8,178
	-,- <b>-</b>			-,		, 0

	Three Months Ended					
	March 31	June 30	September 30	December 31		
	(In Thousands, Except Per Share Amounts)					
2009						
Interest income	\$ 25,122	\$ 24,822	\$ 25,487	\$ 25,148		
Interest expense	9,085	8,643	7,914	7,615		
Net interest income	16,037	16,179	17,573	17,533		
Provision for loan losses	2,746	3,965	8,051	8,470		
Net interest income after provision for loan losses	13,291	12,214	9,522	9,063		
Gain (loss) on sale, call or write-down						
of securities	(672)	(750)	(840)	(1,394)		

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Noninterest income	7,476	9,109		6,396	6,970
Noninterest expense	14,996	16,133		14,786	14,609
Income before income taxes	5,099	4,440		292	30
Income taxes	1,691	1,539		(37)	(526)
Net income	\$ 3,408	\$ 2,901	\$	329	\$ 556
	, ,, ,,	. ,-	·		
Dividends declared on Preferred Shares	(463)	(468)		(473)	(446)
Accretion on Preferred Shares	(38)	(40)		(40)	(42)
Net income applicable to common shares	\$ 2,907	\$ 2,393	\$	(184)	\$ 68
Earnings per common share:					
Basic	\$ 0.36	\$ 0.29	\$	(0.02)	\$ 0.01
Diluted	\$ 0.36	\$ 0.29	\$	(0.02)	\$ 0.01
Average shares outstanding:				` ′	
Basic	8,117	8,117		8,117	8,117
Diluted	8,117	8,182		8,117	8,265

#### 26. Preferred Stock

On December 5, 2008, as part of the CPP, the Company entered into a Letter Agreement and Securities Purchase Agreement (collectively, the Purchase Agreement ) with the U.S. Treasury, pursuant to which the Company sold \$37.0 million shares of newly authorized Fixed Rate Cumulative Perpetual Preferred Stock, par value \$0.01 per share and liquidation value \$1,000 per share (Senior Preferred Shares) and also issued warrants (the Warrants) to the U.S. Treasury to acquire an additional 550,595 of common shares having an exercise price of \$10.08 per share. The Warrants have a term of 10 years.

The Senior Preferred Shares qualify as Tier 1 capital and will pay cumulative dividends at a rate of 5% per annum for the first five years, and 9% per annum thereafter. The Senior Preferred Shares may be redeemed by the Company after three years. The Senior Preferred Shares are not subject to any contractual restrictions on transfer, except that the U.S. Treasury or any its transferees may affect any transfer that, as a result of such transfer, would require the Company to become subject to the periodic reporting requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934.

Pursuant to the terms of the Purchase Agreement, the ability of the Company to declare or pay dividends or distributions on, or purchase, redeem or otherwise acquire for consideration, its common shares will be subject to restrictions, including a restriction against increasing dividends from the last quarterly cash dividend per share of \$0.26 declared on the common stock prior to October 14, 2008. The redemption, purchase or other acquisition of trust preferred securities of the Company or its affiliates also will be restricted. These restrictions will terminate on the earlier of (a) the third anniversary of the date of issuance of the Senior Preferred Shares and (b) the date on which the Senior Preferred Shares have been redeemed in whole or the U.S. Treasury has transferred all of the Senior Preferred Shares to third parties, except that, after the third anniversary of the date of issuance of the Senior Preferred Shares, if the Senior Preferred Shares remain outstanding at such time, the Company may not increase its common dividends per share without obtaining consent of the U.S. Treasury.

The Purchase Agreement also subjects the Company to certain of the executive compensation limitations included in the Emergency Economic Stabilization Act of 2008 (the EESA). As a condition to the closing of the transaction, the Company s Senior Executive Officers (as defined in the Purchase Agreement) (the Senior Executive Officers), (i) voluntarily waived any claim against the U.S. Treasury or the Company for any changes to such officer s compensation or benefits that are required to comply with the regulation issued by the U.S. Treasury under the CPP and acknowledged that the regulation may require modification of the compensation, bonus, incentive and other benefit plans, arrangements and policies and agreements as they relate to the period the U.S. Treasury owns the Senior Preferred Shares of the Company; and (ii) entered into a letter agreement with the Company amending the Benefit Plans with respect to such Senior Executive Officers as may be necessary, during the period that the U.S. Treasury owns the Senior Preferred Shares, as necessary to comply with Section 111(b) of the EESA.

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### Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure

None.

#### Item 9a. Controls and Procedures

First Defiance s management carried out an evaluation, under the supervision and with the participation of the chief executive officer and the chief financial officer, of the effectiveness of First Defiance s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of December 31, 2010. Based upon that evaluation, the chief executive officer along with the interim chief financial officer concluded that First Defiance s disclosure controls and procedures as of December 31, 2010, are effective.

The information set forth under Management's Report on Internal Control Over Financial Reporting and Report of Independent Registered Public Accounting Firm included in Item 8 above is incorporated herein by reference.

#### **Changes in Internal Control Over Financial Reporting**

There were no changes in First Defiance s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the last fiscal quarter ended December 31, 2010 that have materially affected, or are reasonably likely to materially affect First Defiance s internal control over financial reporting.

#### Item 9b. Other Information

None

#### PART III

#### Item 10. Directors, Executive Officers and Corporate Governance

The information required herein is incorporated by reference from the sections captioned: Proposal 1 - Election of Directors , Executive Officers , and Section 16(a) Beneficial Ownership Reporting Compliance of the definitive proxy statement to be filed on or about March 25, 2011 (the Proxy Statement ).

First Defiance has adopted a Code of Ethics applicable to all officers, directors and employees that complies with SEC requirements, and is available on its Internet site at www.fdef.com under the Investor Relations tab.

### Item 11. Executive Compensation

Information required by this item is set forth under the captions Executive Compensation, Director Compensation, Compensation Committee Report and Compensation Committee Interlocks and Insider Participation of the Proxy Statement.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information set forth under the caption Beneficial Ownership of the Proxy Statement is incorporated herein by reference.

#### **Equity Compensation Plans**

### **Table of Contents**

The following table provides information as of December 31, 2010 with respect to the shares of First Defiance common stock that may be issued under First Defiance s existing equity compensation plans.

Plan Category	Number of securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)	A Exerci Outstand War	eighted verage ise Price of ding Options, rants and Rights (b)	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a)) (c)
Equity Compensation Plans Approved by Security Holders	415,000	\$	19.17	345,000

#### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information set forth under the captions Composition of the Board and Related Person Transactions of the Proxy Statement is incorporated herein by reference.

#### Item 14. Principal Accountant Fees and Services

The information set forth under the caption Independent Registered Public Accounting Firm of the Proxy Statement is incorporated herein by reference.

#### PART IV

## Item 15. Exhibits, Financial Statement Schedules

(a) Financial Statements

The following documents are filed as Item 8 of this Form 10-K.

- (A) Report of Independent Registered Public Accounting Firm (Crowe Horwath LLP)
- (B) Consolidated Statements of Financial Condition as of December 31, 2010 and 2009
- (C) Consolidated Statements of Income for the years ended December 31, 2010, 2009 and 2008
- (D) Consolidated Statements of Stockholders Equity for the years ended December 31, 2010, 2009 and 2008
- (E) Consolidated Statements of Cash Flows for the years ended December 31, 2010, 2009 and 2008
- (F) Notes to Consolidated Financial Statements
- (1) We are not filing separate financial statement schedules because of the absence of conditions under which they are required or because the required information is included in the consolidated financial statements or the related notes.

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#### **SIGNATURES**

Pursuant to the requirements of Sections 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### FIRST DEFIANCE FINANCIAL CORP.

March 1, 2011 By: /s/ Donald P. Hileman

Donald P. Hileman, Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated on March 1, 2011.

Signature Title

/s/ William J. Small Chairman of the Board, President and

William J. Small Chief Executive Officer

/s/ Donald P. Hileman Executive Vice President and Chief

Donald P. Hileman Financial Officer (principal accounting officer)

/s/ James L. Rohrs Director, Executive Vice President

James L. Rohrs

/s/ Stephen L. Boomer Director, Vice Chairman

Stephen L. Boomer

/s/ John L. Bookmyer Director

John L. Bookmyer

/s/ Dr. Douglas A. Burgei Director

Dr. Douglas A. Burgei

/s/ Peter A. Diehl Director

Peter A. Diehl

/s/ Barb A. Mitzel Director

Barb A. Mitzel

/s/ Dwain I. Metzger Director

Dwain I. Metzger

/s/ Jean A. Hubbard Director

Jean A. Hubbard

/s/ Samuel S. Strausbaugh Director

Samuel S. Strausbaugh

/s/ Thomas A. Voigt Director

Thomas A. Voigt

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#### **Exhibit Index**

This report incorporates by reference the documents listed below that we have previously filed with the SEC. The SEC allows us to incorporate by reference information in this document. The information incorporated by reference is considered to be part of this document.

This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington D.C. 20549. The SEC also maintains an internet web site that contains reports, proxy statements, and other information about issuers, like First Defiance, who file electronically with the SEC. The address of the site is <a href="http://www.sec.gov">http://www.sec.gov</a>. The reports and other information filed by First Defiance with the SEC are also available at the First Defiance Financial Corp. web site. The address of the site is <a href="http://www.fdef.com">http://www.fdef.com</a>. Except as specifically incorporated by reference into this Annual Report on Form 10-K, information on those web sites is not part of this report.

Exhibit Number	Description	
3.1	Articles of Incorporation	(1)
3.2	Code of Regulations	(1)
3.3	Bylaws	(1)
3.4	Amendment to Articles of Incorporation	(11)
4.1	Agreement to furnish instruments and agreements defining	
	rights of holders of long-term debt	(17)
4.2	Form of Warrant for Purchase of Shares of Common Stock	(15)
10.1	1996 Stock Option Plan	(2)
10.2	Form of Incentive Stock Option Award Agreement under 2001 Plan	(3)
10.3	Form of Nonqualified Stock Option Award Agreement under 1996 Plan	(3)
10.4	1996 Management Recognition Plan and Trust	(8)
10.5	2001 Stock Option and Incentive Plan	(5)
10.7	Employment Agreement with William J. Small	(6)
10.8	Employment Agreement with James L. Rohrs	(7)
10.9	Employment Agreement with Donald P. Hileman	(18)
10.10	Employment Agreement with Gregory R. Allen	(9)
10.11	Description of Annual Cash Bonus Plan	(17)
10.12	2005 Stock Option and Incentive Plan	(10)
10.13	Letter Agreement, dated December 5, 2008, between First Defiance and the U.S. Treasury	(12)
10.14	2008 Long Term Incentive Compensation Plan (LTIP)	(13)
10.15	Form of Contingent Award Agreement under LTIP	(14)
10.16	Form of Stock Option Award Agreement under 2005 Plan	(4)
10.17	Amendment to all Employment Agreements for CPP	(4)
10.18	Form of Agreement for CPP Compensation Standards	(21)
10.19	Form of Option Award Agreement with EESA restriction under 2005 Plan	(21)
10.20	First Federal Executive Group Life Plan Post Separation	(19)

10.21	2010 Equity Incentive Plan	(20)
21	List of Subsidiaries of the Company	(17)
23.1	Consent of Crowe Horwath LLP	(17)
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	(17)
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	(17)
32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	(17)
32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	(17)
99.1	PEO TARP Capital Purchase Program Certification	(17)

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99.2 PFO TARP Capital Purchase Program Certification (17)

- (1) Incorporated herein by reference to the like numbered exhibit in the Registrant s Form S-1 (File No. 33-93354)
- (2) Incorporated herein by reference to like numbered exhibit in Registrant s 2001 Form 10-K (Film No. 02580719)
- 3) Incorporated herein by reference to like numbered exhibit in Registrant s 2004 Form 10-K (Film No. 0568550)
- (4) Incorporated herein by reference to like numbered exhibit in Registrant s 2008 Form 10-K (Film No. 09683948)
- (5) Incorporated herein by reference to Appendix B to the 2001 Proxy Statement (Film No. 1577137)
- (6) Incorporated herein by reference to exhibit 10.1 in Form 8-K filed October 1, 2007 (Film No. 071144951)
- (7) Incorporated herein by reference to exhibit 10.2 in Form 8-K filed October 1, 2007 (Film No. 071144951)
- (8) Incorporated herein by reference to exhibit 10.2 in Registrant s 2001 Form 10-K (Film No. 02580719)
- (9) Incorporated herein by reference to exhibit 10.4 in Form 8-K filed October 1, 2007 (Film No. 071144951)
- (10) Incorporated herein by reference to Appendix A to the 2005 Proxy Statement (Film No. 05692264)
- (11) Incorporated herein by reference to exhibit 3 in Form 8-K filed December 8, 2008 (Film No. 081236105)
- (12) Incorporated herein by reference to exhibit 10 in Form 8-K filed December 8, 2008 (Film No. 081236105)
- (13) Incorporated herein by reference to exhibit 10.1 in Form 8-K filed December 12, 2008 (Film No. 081245224)
- (14) Incorporated herein by reference to exhibit 10.2 in Form 8-K filed December 12, 2008 (Film No. 081245224)
- (15) Incorporated herein by reference to exhibit 4 in Form 8-K filed December 8, 2008 (Film No. 081236105)
- (17) Included herein

- (18) Incorporated herein by reference to exhibit 10.1 in Form 8-K filed December 16, 2009 (Film No. 091245196)
- (19) Incorporated herein by reference to exhibit 10.1 in Form 10-Q filed November 2, 2010 (Film No. 101158262)
- (20) Incorporated herein by reference to Annex A to 2010 Proxy Statement (Film No. 10693151)
- (21) Incorporated herein by reference to like numbered exhibit in Registrant s 2010 Form 10-K (Film No. 10652528)

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