

FIDELITY SOUTHERN CORP  
Form 10-K  
March 27, 2012  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-K**

x **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2011**

**Commission File Number 001-34981**

**Fidelity Southern Corporation**

(Exact name of registrant as specified in its charter)

<b>Georgia</b> (State or other jurisdiction of incorporation or organization)	<b>58-1416811</b> (I.R.S. Employer Identification No.)
<b>3490 Piedmont Road, Suite 1550</b>  <b>Atlanta, Georgia</b> (Address of principal executive offices)	<b>30305</b> (Zip Code)
<b>Registrant's telephone number, including area code: (404) 240-1504</b>	

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, without stated par value

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the common equity held by non-affiliates of the registrant (assuming for these purposes, but without conceding, that all executive officers and directors are affiliates of the registrant) as of June 30, 2011 (based on the average bid and ask price of the Common Stock as quoted on the NASDAQ National Market System on June 30, 2011), was \$62,193,598.

At March 9, 2012, there were 13,751,908 shares of Common Stock outstanding, without stated par value.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's definitive Proxy Statement for the 2012 Annual Meeting of Shareholders are incorporated by reference into Part III.

**Table of Contents****TABLE OF CONTENTS**

	<b>Pages</b>
<b>PART I</b>	
Item 1. <u>Business</u>	3
Item 1A. <u>Risk Factors</u>	15
Item 1B. <u>Unresolved Staff Comments</u>	22
Item 2. <u>Properties</u>	22
Item 3. <u>Legal Proceedings</u>	22
Item 4. <u>Mine Safety Disclosures</u>	22
<b>PART II</b>	
Item 5. <u>Market For Fidelity's Common Equity, Related Stockholder Matters, and Issuer Purchases of Equity Securities</u>	22
Item 6. <u>Selected Financial Data</u>	25
Item 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	26
Item 7A. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	50
Item 8. <u>Financial Statements and Supplementary Data</u>	50
Item 9. <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>	96
Item 9A. <u>Controls and Procedures</u>	96
Item 9B. <u>Other Information</u>	98
<b>PART III</b>	
Item 10. <u>Directors, Executive Officers and Corporate Governance</u>	98
Item 11. <u>Executive Compensation</u>	98
Item 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	98
Item 13. <u>Certain Relationships and Related Transactions and Director Independence</u>	98
Item 14. <u>Principal Accountant Fees and Services</u>	98
<b>PART IV</b>	
Item 15. <u>Exhibits and Financial Statement Schedules</u>	98

---

**Table of Contents****PART I****Item 1. Business  
General**

Fidelity Southern Corporation ( FSC or Fidelity ) is a bank holding company headquartered in Atlanta, Georgia. We conduct operations primarily through Fidelity Bank, a state chartered wholly-owned subsidiary bank (the Bank ). The Bank was organized as a national banking corporation in 1973 and converted to a Georgia chartered state bank in 2003. LionMark Insurance Company ( LIC ) is a wholly-owned subsidiary of FSC and is an insurance agency offering consumer credit related insurance products. FSC also owns five subsidiaries established to issue trust preferred securities. The Company , we or our , as used herein, includes FSC and its subsidiaries, unless the context otherwise requires.

At December 31, 2011, we had total assets of \$2.235 billion, total loans of \$1.757 billion, total deposits of \$1.872 billion, and shareholders equity of \$167.3 million. In addition, in October 2011 we acquired Decatur First Bank, with approximately \$79.4 million in loans and \$169.9 million in deposits, in an FDIC-assisted acquisition. For more general information about our business and recent material transactions, see Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operation.

**Forward-Looking Statements**

This report on Form 10-K includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that reflect our current expectations relating to present or future trends or factors generally affecting the banking industry and specifically affecting our operations, markets and services. Without limiting the foregoing, the words believes, expects, anticipates, estimates, projects, intends, and similar expressions are intended to identify forward-looking statements. These forward-looking statements are based upon assumptions we believe are reasonable and may relate to, among other things, the difficult economic conditions and the economy s impact on operating results, credit quality, liquidity, capital, the adequacy of the allowance for loan losses, changes in interest rates, and litigation results. These forward-looking statements are subject to risks and uncertainties. Actual results could differ materially from those projected for many reasons, including without limitation, changing events and trends that have influenced our assumptions.

These trends and events include (1) risks associated with our loan portfolio, including difficulties in maintaining quality loan growth, greater loan losses than historic levels, the risk of an insufficient allowance for loan losses, and expenses associated with managing nonperforming assets, unique risks associated with our construction and land development loans, our ability to maintain and service relationships with automobile dealers and indirect automobile loan purchasers, and our ability to profitably manage changes in our indirect automobile lending operations; (2) risks associated with adverse economic conditions, including risk of continued stagnation in real estate values in the Atlanta, Georgia, metropolitan area and in eastern and northern Florida markets, conditions in the financial markets and economic conditions generally and the impact of efforts to address difficult market and economic conditions; a stagnant economy and its impact on operations and credit quality, the impact of a recession on our consumer loan portfolio and its potential impact on our commercial portfolio, changes in the interest rate environment and their impact on our net interest margin, and inflation; (3) risks associated with government regulation and programs, including risks arising from the terms of the U.S. Treasury Department s (the Treasury s ) equity investment in us, and the resulting limitations on executive compensation imposed through our participation in the TARP Capital Purchase Program, uncertainty with respect to future governmental economic and regulatory measures, including the ability of the Treasury to unilaterally amend any provision of the purchase agreement we entered into as part of the TARP Capital Purchase Program, new regulatory requirements imposed by the Bureau of Consumer Financial Protection, new regulatory requirements for residential mortgage loan services, the winding down of governmental emergency measures intended to stabilize the financial system, and numerous legislative proposals to further regulate the financial services industry, the impact of and adverse changes in the governmental regulatory requirements affecting us, and changes in political, legislative and economic conditions; (4) the ability to maintain adequate liquidity and sources of liquidity; (5) our ability to maintain sufficient capital and to raise additional capital; (6) the accuracy and completeness of information from customers and our counterparties; (7) the effectiveness of our controls and procedures; (8) our ability to attract and retain skilled people; (9) greater competitive pressures among financial institutions in our market; (10) failure to achieve the revenue increases expected to result from our investments in our growth strategies, including our branch additions and in our transaction deposit and lending businesses; (11) the volatility and limited trading of our common stock; (12) the impact of dilution on our common stock; (13) risks related to FDIC-assisted transactions; compliance with certain requirements under our FDIC loss share agreements; changes in national and local economic conditions resulting in higher charge-offs not covered by the FDIC loss share agreement; and (14) risks associated with technological changes and the possibility of Cyberfraud.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

This list is intended to identify some of the principal factors that could cause actual results to differ materially from those described in the forward-looking statements included herein and are not intended to represent a complete list of all risks and uncertainties in our business. Investors are encouraged to read the risks discussed under Item 1A. Risk Factors.

## Table of Contents

### **Market Area, Products and Services**

The Bank provides an array of financial products and services for business and retail customers primarily through 26 branches in Fulton, DeKalb, Cobb, Clayton, Gwinnett, Rockdale, Coweta, Henry, Morgan, Greene, and Barrow Counties in Georgia, a branch in Jacksonville, Duval County, Florida, and on the Internet at [www.lionbank.com](http://www.lionbank.com). The Bank's customers are primarily individuals and small and medium sized businesses located in Georgia. Mortgage and construction loans are also provided through a branch in Jacksonville, Florida. Mortgage loans, automobile loans, and Small Business Administration (SBA) loans are provided through employees located throughout the South.

The Bank is primarily engaged in attracting deposits from individuals and businesses and using these deposits and borrowed funds to originate commercial and industrial loans, commercial loans secured by real estate, SBA loans, construction and residential real estate loans, direct and indirect automobile loans, residential mortgage and home equity loans, and secured and unsecured installment loans. The Bank offers business and personal credit card loans through a third party agency relationship. Internet banking, including on-line bill pay, and Internet cash management services are available to individuals and businesses, respectively. Additionally, the Bank offers businesses remote deposit services, which allow participating companies to scan and electronically send deposits to the Bank for improved security and funds availability. The Bank also provides international trade services. Trust services and merchant services activities are provided through agreements with third parties. Investment services are provided through an agreement with an independent broker-dealer.

We have generally grown our assets, deposits, and business internally by building on our lending products, expanding our deposit products and delivery capabilities, opening new branches, and hiring experienced bankers with existing customer relationships in our market. We do not purchase loan participations from any other financial institution. We have participated in a FDIC-assisted transaction and will continue to review the opportunities.

### **Deposits**

The Bank offers a full range of depository accounts and services to both individuals and businesses. As of December 31, 2011, deposits totaled \$1.872 billion, consisting of:

	December 31, 2011		December 31, 2010	
	Amount	%	Amount	%
	<i>(Dollars in millions)</i>			
Noninterest-bearing demand deposits	\$ 270	14.4%	\$ 186	11.5%
Interest-bearing demand deposits and money market accounts	527	28.2	428	26.5
Savings deposits	389	20.8	398	24.7
Time deposits	667	35.6	539	33.5
Brokered time deposits	19	1.0	62	3.8
Total	\$ 1,872	100.0%	\$ 1,613	100.0%

During 2011, the Bank continued a marketing program to increase the number and volume of our personal and business demand deposit accounts with the goals of building relationships with existing customers, adding new customers, increasing transaction accounts, and helping manage our cost of funds. Deposits also increased due to the FDIC-assisted acquisition of Decatur First Bank. We believe the marketing program has been a contributing factor to the growth in the Bank's core deposits in 2011. Based on the success of this program, the Bank intends to continue this marketing program during 2012.

### **Lending**

The Bank's primary lending activities include commercial loans to small and medium sized businesses, SBA sponsored loans, consumer loans (primarily indirect automobile loans), construction loans, and residential real estate loans. Commercial lending consists of the extension of credit for business purposes, primarily in the Atlanta metropolitan area. SBA loans, originated in the Atlanta metropolitan area and throughout the South, are primarily made through the Bank's SBA loan production offices located in Georgia, Tennessee, Florida, North Carolina and Texas. Indirect loans are originated in Georgia, Florida, North Carolina, South Carolina, Alabama, Mississippi, Virginia and Tennessee. The Bank offers direct installment loans to consumers on both a secured and unsecured basis. Secured construction loans to homebuilders and developers and residential mortgages are primarily made in the Atlanta, Georgia, and Jacksonville, Florida, metropolitan areas.



**Table of Contents**

As of December 31, 2011, the Bank had total loans outstanding, including loans held-for-sale, consisting of:

	<b>Total Loans</b>	<b>Held-for-Sale (In thousands)</b>	<b>Loans</b>
Commercial	\$ 549,340	\$ 12,942	\$ 562,282
Construction	97,710		97,710
Consumer	857,175	30,000	887,175
Mortgage	119,646	90,907	210,553
<b>Total</b>	<b>\$ 1,623,871</b>	<b>\$ 133,849</b>	<b>\$ 1,757,720</b>

Certain of the following discussions are in part based on the Bank defined loan portfolios and may not conform to the above classifications.

*Commercial and Industrial Lending*

The Bank originates commercial and industrial loans, which include certain SBA loans comprised of partially guaranteed loans and other credit enhanced loans that are generally secured by business property such as inventory, equipment and accounts receivable. All commercial loans are evaluated for the adequacy of repayment sources at the time of approval and are regularly reviewed for any deterioration in the ability of the borrower to repay the loan. In most instances, collateral is required to provide an additional source of repayment in the event of default by the borrower. The amount and type of the collateral vary from loan to loan depending on the purpose of the loan, the financial strength of the borrower, and the amount and terms of the loan. In general, the Bank additionally requires personal guarantees on these loans.

*Commercial Real Estate Lending*

The Bank engages in commercial real estate lending through direct originations. The Bank does not purchase loan participations from other banks, although in 2011 the Bank did purchase approximately \$12 million of commercial real estate loans from the FDIC through a failed bank acquisition. The Bank's primary focus is on originating owner-occupied loans to finance real estate out of which an individual or company will operate their business. Non-owner occupied real estate loans for investment purposes are made on a selective basis and only where the borrowers or guarantors add substantial support to their credit. Loans where the sole source of repayment is derived from the project, or where the absence of the project's success would call into question the ability of the borrower to service the debt, are avoided. The Bank's commercial real estate loans are made to individuals and to small and medium sized businesses to provide loan diversification, to generate assets that are sensitive to fluctuations in interest rates, and to generate deposit and other relationships. Commercial real estate loans are generally prime-based floating-rate loans or shorter-term (one to five year) fixed-rate loans. Approximately 57% of our commercial real estate loans are owner occupied real estate loans. The remaining non-owner occupied loans were made to established commercial customers for purposes other than retail development.

The Bank's portfolio of SBA loans and SBA loans held-for-sale are primarily commercial real estate related, with a portion of each loan guaranteed by the SBA or with other credit enhancements provided by the government.

*Indirect Automobile Lending*

The Bank purchases, on a nonrecourse basis, consumer installment contracts secured by new and used vehicles purchased by consumers from franchised motor vehicle dealers and selected independent dealers located throughout the Southeast. A portion of the indirect automobile loans the Bank originates is generally sold with servicing retained. During 2011, the Bank produced approximately \$644 million of indirect automobile loans, while profitably selling \$140 million to third parties with servicing retained. At December 31, 2011, we were servicing \$206 million in loans we had sold, primarily to other financial institutions.

*Consumer Lending*

The Bank's consumer lending activity primarily consists of indirect automobile lending. The Bank also makes direct consumer loans (including direct automobile loans), residential mortgage and home equity loans, and secured and unsecured personal loans.

*Real Estate Construction Lending*



## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

The Bank originates real estate construction loans that consist primarily of one-to-four family residential construction loans made to builders. Loan disbursements are closely monitored by management to ensure that funds are being used strictly for the purposes agreed upon in the loan covenants. The Bank employs both internal staff and external inspectors to ensure that requests for loan disbursements are substantiated by regular inspections and reviews. Construction and development loans are similar to all residential loans in that borrowers are underwritten according to their adequacy of repayment sources at the time of approval. Unlike conventional residential lending, however, signs of deterioration in a construction loan or development loan customer's ability to repay the loan are measured throughout the life of the loan and not only at origination or when the loan becomes past due. In most instances, loan amounts are limited to 80% of the appraised value upon completion of the construction project. The Bank originates real estate construction loans throughout Atlanta, Georgia, and Jacksonville, Florida.

## **Table of Contents**

### *Real Estate Mortgage Lending*

The Bank's residential mortgage loan business focuses on one-to-four family properties. We offer Federal Housing Authority (FHA), Veterans Administration (VA), and conventional and non-conforming residential mortgage loans. The Bank operates our retail residential mortgage banking business from multiple locations in the Atlanta metropolitan area, Jacksonville, Florida, Colorado Springs, Colorado, Savannah, Georgia and Loudon, Virginia. We also operate a wholesale lending division purchasing loans from qualified brokers and correspondents in the Southeast and Mid-Atlantic regions. The Bank is an approved originator and servicer for the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA), and is an approved originator for loans insured by the Department of Housing and Urban Development (HUD).

The balances of mortgage loans held-for-sale fluctuate due to economic conditions, interest rates, the level of real estate activity, the amount of mortgage loans retained by the Bank, and seasonal factors. During 2011, we originated and sold to third parties approximately \$1.3 billion in mortgage loans. As seller, the Company makes certain standard representations and warranties with respect to the loans being transferred. To date, the Company's repurchases of mortgage loans previously sold have been de minimus.

At December 31, 2011, we employed 174 employees including 89 loan originators. The Bank primarily sells originated residential mortgage loans and brokered loans to investors, retaining servicing on a significant amount of the sales. Management expects mortgage banking division activity for 2012 to be comparable to 2011.

### *Credit Card Services*

The Bank offers business and personal credit cards through a third party agency relationship.

### *Brokerage Services*

The Bank offers a full array of brokerage products through an agreement with an independent full service broker-dealer.

### *International Trade Services*

The Bank provides services to individuals and business clients to meet their international business requirements. Letters of credit, foreign currency drafts, foreign and documentary collections, export finance, and international wire transfers represent some of the services provided.

### *Investment Securities*

At December 31, 2011, we owned investment securities totaling \$278 million. Management's conservative investment philosophy attempts to limit risk in the portfolio, which results in less yield through less risky investments than would otherwise be available if we were more aggressive in our investment philosophy. Investment securities include debt securities issued by agencies of the U.S. Government, mortgage backed securities issued by U.S. Government agencies, bank qualified municipal bonds, and FHLB stock.

## **Significant Operating Policies**

### *Lending Policy*

The Board of Directors of the Bank has delegated lending authority to our management, which in turn delegates lending authority to our loan officers, each of whom is limited as to the amount of secured and unsecured loans he or she can make to a single borrower or related group of borrowers. As our lending relationships are important to our success, the Board of Directors of our Bank has established loan approval committees and written guidelines for lending activities. In particular, the Officers' Credit Committee reviews lending relationships with aggregate relationship exposure exceeding \$250,000. In addition, the Officers' Credit Committee approves all credit for commercial loan relationships up to \$5 million and for residential construction loan relationships up to \$5 million. The Loan and Discount Committee must approve all credit for commercial loan relationships exceeding \$5 million and all residential construction loan relationships exceeding \$5 million. The Bank's policy on calculating total exposure to an entity or individual, or related group of entities or individuals is more encompassing than that required under law and calls for the combining of all debt to all related entities regardless of the presence of independent sources of repayment or other conditions that might otherwise allow a portion of debt to be excluded.



## **Table of Contents**

The Bank's written guidelines for lending activities require, among other things, that:

secured loans be made to persons and companies who maintain depository relationships with the Bank and who are well-established and have adequate net worth, collateral, and cash flow to support the loan;

unsecured loans be made to persons who maintain depository relationships with the Bank and have significant financial strength;

real estate loans be secured by real property located primarily in Georgia or primarily in the South for SBA loans;

working capital loans be repaid out of conversion of assets or earnings of the commercial borrower and that such loans generally be secured by the assets of the commercial borrower; and

loan renewal requests be reviewed in the same manner as an application for a new loan.

Residential construction loans are made through the use of officer guidance lines, which are approved, when appropriate, by the Bank's Officers Credit Committee or the Loan and Discount Committee. These guidance lines are approved for established builders and developers with track records and adequate financial strength to support the credit being requested. Loans may be granted for speculative starts or for pre-sold residential property to specific purchasers.

All mortgage loans are originated to FNMA, FHLMC, GNMA, and other similar investor standards and guidelines.

### ***Loan Review and Nonperforming Assets***

The Bank's Credit Review Department reviews the Bank's loan portfolios to identify potential deficiencies and recommends appropriate corrective actions. The Credit Review Department reviews more than 30% of the commercial and construction loan portfolios and reviews 10% of the consumer loans originated annually. In 2011, we reviewed more than 80% of the construction and commercial portfolios. The results of the reviews are presented to the Bank's Loan and Discount Committee on a monthly basis.

The Bank maintains an allowance for loan losses, which is established and maintained through provisions charged to operations. Such provisions are based on management's evaluation of the loan portfolio, including loan portfolio concentrations, current economic conditions, the economic outlook, past loan loss experience, adequacy of underlying collateral, and such factors which, in management's judgment, deserve consideration in estimating losses.

Management also models the valuation of collateral dependent real estate loans and Other Real Estate (ORE) based on the latest appraised value, trends of similar property values within the Bank's market and the Bank's own observations and experience with similar properties. At least quarterly, valuations are decreased to take into account the aging of the appraisals. Loans are charged off when, in the opinion of management, such loans are deemed to be uncollectible. Subsequent recoveries are added to the allowance.

### ***Asset/Liability Management***

The Company's Asset/Liability Committee (ALCO) manages on an overall basis the mix of and terms related to the Company's assets and liabilities. ALCO attempts to manage asset growth, liquidity, and capital in order to reduce interest rate risk and maximize income. ALCO directs our overall acquisition and allocation of funds and reviews and sets rates on deposits, loans, and fees.

### ***Investment Portfolio Policy***

The Company's investment portfolio policy is designed to maximize income consistent with liquidity, risk tolerance, collateral needs, asset quality, regulatory constraints, and asset/liability objectives. The policy is reviewed at least annually by the Boards of Directors of FSC and the Bank. The Boards of Directors are provided information on a regular basis concerning significant purchases and sales of investment securities,

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

including resulting gains or losses. They are also provided information related to average maturity, Federal taxable equivalent yield, and appreciation or depreciation by investment categories. The Board of Directors is responsible for the establishment, approval, implementation, and annual review of interest rate risk management strategies, comprehensive policies, procedures, and limits. Senior management is responsible for ensuring that board-approved strategies, policies, and procedures are appropriately executed through a robust interest rate risk measurement process and systems to assess exposures.

## **Table of Contents**

### **Supervision and Regulation**

The following is a brief summary of FSC's and the Bank's supervision and regulation as financial institutions and is not intended to be a complete discussion of all NASDAQ Stock Market, state or federal rules, statutes and regulations affecting their operations, or that apply generally to business corporations or NASDAQ listed companies. Changes in the rules, statutes and regulations applicable to FSC and the Bank can affect the operating environment in substantial and unpredictable ways.

#### ***General***

We are a registered bank holding company subject to regulation by the Board of Governors of the Federal Reserve System (the "Federal Reserve") under the Bank Holding Company Act of 1956, as amended (the "Act"). We are required to file annual and quarterly financial information with the Federal Reserve and are subject to periodic examination by the Federal Reserve.

The Act requires every bank holding company to obtain the Federal Reserve's prior approval before (1) it may acquire direct or indirect ownership or control of more than 5% of the voting shares of any bank that it does not already control; (2) it or any of its non-bank subsidiaries may acquire all or substantially all of the assets of a bank; and (3) it may merge or consolidate with any other bank holding company. In addition, a bank holding company is generally prohibited from engaging in, or acquiring, direct or indirect control of the voting shares of any company engaged in non-banking activities. This prohibition does not apply to activities listed in the Act or found by the Federal Reserve, by order or regulation, to be closely related to banking or managing or controlling banks as to be a proper incident thereto. Some of the activities that the Federal Reserve has determined by regulation or order to be closely related to banking are:

making or servicing loans and certain types of leases;

performing certain data processing services;

acting as fiduciary or investment or financial advisor;

providing brokerage services;

underwriting bank eligible securities;

underwriting debt and equity securities on a limited basis through separately capitalized subsidiaries; and

making investments in corporations or projects designed primarily to promote community welfare.

Although the activities of bank holding companies have traditionally been limited to the business of banking and activities closely related or incidental to banking (as discussed above), the Gramm-Leach-Bliley Act (the "GLB Act") relaxed the previous limitations and permitted bank holding companies to engage in a broader range of financial activities. Specifically, bank holding companies may elect to become financial holding companies, which may affiliate with securities firms, and insurance companies and engage in other activities that are financial in nature. Among the activities that are deemed "financial in nature" include:

lending, exchanging, transferring, investing for others or safeguarding money or securities;

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

insuring, guaranteeing, or indemnifying against loss, harm, damage, illness, disability, or death, or providing and issuing annuities, and acting as principal, agent, or broker with respect thereto;

providing financial, investment, or economic advisory services, including advising an investment company;

issuing or selling instruments representing interest in pools of assets permissible for a bank to hold directly; and

underwriting, dealing in or making a market in securities.

A bank holding company may become a financial holding company under this statute only if each of its subsidiary banks is well capitalized, is well managed and has at least a satisfactory rating under the Community Reinvestment Act. A bank holding company that falls out of compliance with such requirement may be required to cease engaging in certain activities. Any bank holding company that does not elect to become a financial holding company remains subject to the bank holding company restrictions of the Act. Fidelity has no current plans to register as a financial holding company.

Fidelity must also register with the Georgia Department of Banking and Finance ( GDBF ) and file periodic information with the GDBF. As part of such registration, the GDBF requires information with respect to the financial condition, operations, management and intercompany relationships of Fidelity and the Bank and related matters. The GDBF may also require such other information as is necessary to keep itself informed as to whether the provisions of Georgia law and the regulations and orders issued there under by the GDBF have been complied with, and the GDBF may examine Fidelity and the Bank. The Florida Office of Financial Regulation ( FOFR ) does not examine or directly regulate out-of-state holding companies for banks with a branch located in the State of Florida.

Fidelity is an affiliate of the Bank under the Federal Reserve Act, which imposes certain restrictions on (1) loans by the Bank to Fidelity, (2) investments in the stock or securities of Fidelity by the Bank, (3) the Bank's taking the stock or securities of an affiliate as collateral for loans by the Bank to a borrower, and (4) the purchase of assets from Fidelity by the Bank. Further, a bank holding company and its subsidiaries are prohibited from engaging in certain tie-in arrangements in connection with any extension of credit, lease or sale of property or furnishing of services.

---

## **Table of Contents**

The Bank is regularly examined by the Federal Deposit Insurance Corporation (the "FDIC"). As a state banking association organized under Georgia law, the Bank is subject to the supervision of, and is regularly examined by, the GDBF. The Bank's Florida branch is subject to examination by the FOFR. Both the FDIC and GDBF must grant prior approval of any merger, consolidation or other corporation reorganization involving the Bank.

### ***TARP Capital Purchase Program***

On October 14, 2008, the Treasury announced the Troubled Asset Relief Program ("TARP") Capital Purchase Program (the "Program"). The Program was instituted by the Treasury pursuant to the Emergency Economic Stabilization Act of 2008 ("EESA"), to provide up to \$700 billion to the Treasury to, among other things, take equity positions in financial institutions. The Program is intended to encourage U.S. Financial institutions to build capital and thereby increase the flow of financing to businesses and consumers.

On December 19, 2008, as part of the Program, Fidelity entered into a Letter Agreement ("Letter Agreement") and a Securities Purchase Agreement ("Standard Terms") with the Treasury, pursuant to which Fidelity agreed to issue and sell, and the Treasury agreed to purchase (1) 48,200 shares (the "Preferred Shares") of Fidelity's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, having a liquidation preference of \$1,000 per share, and (2) a ten-year warrant (the "Warrant") to purchase up to 2,266,458 shares of the Company's common stock at an exercise price of \$3.19 per share, for an aggregate purchase price of \$48.2 million in cash.

In connection with Fidelity's participation with the Program, Fidelity adopted the Treasury's standards for executive compensation and corporate governance set forth in section 111 of EESA and any guidance or regulations adopted thereunder for the period during which the Treasury holds equity issued under the Program. To ensure compliance with these standards, within the time frame prescribed by the Program, Fidelity has entered into agreements with its senior executive officers who would be subject to the standards. The executive officers have agreed to, among other things, (1) "clawback" provisions relating to the repayment by the executive officers of incentive compensation based on materially inaccurate financial statement or performance metrics and (2) limitations on certain post-termination "parachute" payments. In addition, the Letter Agreement provides that the Treasury may unilaterally amend any provision of the Letter Agreement to the extent required to comply with any changes in applicable federal law.

On January 26, 2012, the Office of the Special Inspector General for the Troubled Asset Relief Program (SIGTARP) released its latest Quarterly Report to Congress. SIGTARP has recommended that Treasury develop a clear TARP exit path for community banks, including criteria pertaining to restructurings, exchanges, and sales of its TARP investments. Additionally, Treasury should assess whether it should renegotiate the terms of the Program contracts for those community banks that will not be able to exit TARP prior to the dividend rate increase in order to help preserve the value of taxpayers' investments.

The Treasury has engaged a consultant to provide capital markets disposition services for its remaining Program investments, including:

Analyzing, reviewing and documenting financial, business, regulatory, and market information related to potential transactions of Program investments;

Advising and monitoring restructuring strategies prior to the disposition of Program investments;

Reporting on the potential performance of certain Program investments and their disposition given a range of market scenarios and transaction structures;

Analyzing and proposing disposition alternatives and structures, including the use of additional underwriters, brokers, or other capital markets advisors for the best means and structure to dispose of such assets; and

Maintaining a compliance program designed to detect and prevent violations of Federal securities laws, and identifying documenting and enforcing controls to mitigate conflicts of interest.

***American Recovery and Reinvestment Act of 2009***



## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

On February 17, 2009, the American Recovery and Reinvestment Act of 2009 (ARRA) was enacted, and the Treasury implemented interim final rules under ARRA on June 15, 2009 (the ARRA Regulations). The ARRA, commonly known as the economic stimulus or economic recovery package, includes a wide variety of programs intended to stimulate the economy and provide for extensive infrastructure, energy, health, and education needs. In addition, ARRA imposes certain new executive compensation and corporate expenditure limits on all current and future TARP recipients, including Fidelity, until the institution has repaid the Treasury, which is now permitted under ARRA without penalty and without the need to raise new capital, subject to the Treasury's consultation with the recipient's appropriate regulatory agency. The executive compensation standards set forth in the ARRA and ARRA Regulations include (but are not limited to) (i) prohibitions on bonuses, retention awards and other incentive compensation to certain executive officers and other highly compensated employees, other than restricted stock grants which do not fully vest during the TARP period up to one-third of an employee's total annual compensation, (ii) prohibitions on golden parachute (e.g., severance) payments for departure from a company, (iii) an expanded clawback of bonuses, retention awards, and incentive compensation if payment is based on materially inaccurate statements of earnings, revenues, gains or other criteria, (iv) prohibitions on compensation plans that encourage manipulation of reported earnings, (v) retroactive review of bonuses, retention awards and other compensation previously provided by TARP recipients if found by the Treasury to be inconsistent with the purposes of TARP or otherwise contrary to public interest, (vi) required establishment of a company-wide policy regarding excessive or luxury expenditures, and (vii) inclusion in a participant's proxy statements for annual shareholder meetings of a nonbinding say on pay shareholder vote on the compensation of executives.

**Table of Contents*****Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010***

The Dodd-Frank Wall Street Reform and Consumer Protection Act ( Dodd-Frank Act ) was signed into law on July 21, 2010. The Dodd-Frank Act affects financial institutions in numerous ways, including the creation of a new Financial Stability Oversight Council responsible for monitoring and managing systemic risk, granting additional authority to the Federal Reserve to regulate certain types of non-bank financial companies, granting new authority to the FDIC as liquidator and receiver, abolishing the Office of Thrift Supervision, changing the manner in which insurance deposit assessments are made, requiring the regulators to modify capital standards, establishing a new Bureau of Consumer Financial Protection to regulate compliance with consumer laws and regulations, capping interchange fees which banks charge merchants for debit card transactions, and imposing new requirements on mortgage lenders. There are many provisions in the Dodd-Frank Act mandating regulators to adopt new regulations and conduct studies upon which future regulation may be based. It is anticipated that these new regulations will increase Fidelity's compliance costs over time, and could have unforeseen consequences as the new legislation is implemented over time.

***Temporary Liquidity Guarantee Program***

On November 21, 2008, the Board of Directors of the FDIC adopted a final rule relating to the Temporary Liquidity Guarantee Program ( TLG Program ). The TLG Program was announced by the FDIC on October 14, 2008, preceded by the determination of systemic risk by the Treasury, as an initiative to counter the system-wide crisis in the nation's financial sector. Under the original TLG Program the FDIC will (i) guarantee, through the earlier of maturity or June 30, 2012, certain newly issued senior unsecured debt issued by participating institutions and (ii) provide full FDIC deposit insurance coverage for noninterest-bearing transaction deposit accounts, Negotiable Order of Withdrawal ( NOW ) accounts paying less than 0.5% interest per annum and Interest on Lawyers Trust Accounts held at participating FDIC-insured institutions through June 30, 2010. On June 22, 2010, the program was extended through December 31, 2010, and the maximum interest rate for guaranteed NOW accounts was lowered from .50% to .25%. The fee assessment for coverage of senior unsecured debt ranges from 50 basis points to 100 basis points per annum, depending on the initial maturity of the debt. The fee assessment for deposit insurance coverage is 10 basis points per quarter on amounts in covered accounts exceeding \$250,000.

On November 9, 2010, the FDIC issued a final rule to implement Section 343 of the Dodd-Frank Act that provides temporary unlimited deposit insurance coverage for noninterest-bearing transaction accounts at all FDIC-insured depository institutions. The separate coverage for noninterest-bearing transaction accounts became effective on December 31, 2010, and terminates on December 31, 2012. Fidelity elected to participate in both guarantee programs. From the inception of the TLG Program through December 31, 2011, Fidelity did not issue any senior unsecured debt. The termination of the guarantee is not expected to have a material impact on the Company.

***FDIC Insurance Assessments***

The FDIC maintains the deposit insurance fund ( DIF ) by assessing depository institutions an insurance premium. The amount each institution is assessed is based upon statutory factors that include the balance of insured deposits as well as the degree of risk the institution poses to the DIF. The Dodd-Frank Act permanently raised the FDIC insurance coverage limit per depositor to \$250,000. In 2009, the FDIC increased the amount assessed from financial institutions by increasing its risk-based deposit insurance assessment scale. The assessment scale for 2010 ranged from seven basis points of assessable deposits for the strongest institutions to 77.5 basis points for the weakest. In 2009, the FDIC approved a rule that required insured institutions to prepay their estimated quarterly risk-based assessments for the fourth quarter of 2009, and for all of 2010, 2011, and 2012. An insured institution's risk-based deposit insurance assessments will continue to be calculated on a quarterly basis, but will be paid from the amount the institution prepaid until the later of the date that amount is exhausted or June 30, 2013, at which point any remaining funds would be returned to the insured institution. On February 7, 2011, the FDIC approved a final rule implementing changes to the deposit insurance assessment system mandated by the Dodd-Frank Act. The base on which deposit insurance assessments are charged was revised from one based on domestic deposits to one based on assets. The assessment rate schedule was also revised to 5 to 35 basis points annually, and fully adjusted rates will range from 2.5 to 45 basis points annually. The overall impact of these changes has resulted in a reduction in the Bank's FDIC insurance premiums.

**Table of Contents**

***Payment of Dividends***

FSC is a legal entity separate and distinct from the Bank. Most of the revenue we receive results from dividends paid to us by the Bank. There are statutory and regulatory requirements applicable to the payment of dividends by the Bank, as well as by us to our shareholders.

Under the regulations of the GDBF, dividends may not be declared out of the retained earnings of a state bank without first obtaining the written permission of the GDBF, unless such bank meets all the following requirements:

- (a) total classified assets as of the most recent examination of the bank do not exceed 80% of equity capital (as defined by regulation);
- (b) the aggregate amount of dividends declared or anticipated to be declared in the calendar year does not exceed 50% of the net profits after taxes but before dividends for the previous calendar year; and
- (c) the ratio of equity capital to adjusted assets is not less than 6%.

The payment of dividends by Fidelity and the Bank may also be affected or limited by other factors, such as the requirement to maintain adequate capital above regulatory guidelines. In addition, if, in the opinion of the applicable regulatory authority, a bank under its jurisdiction is engaged in or is about to engage in an unsafe or unsound practice (which, depending upon the financial condition of the bank, could include the payment of dividends), such authority may require, after notice and hearing, that such bank cease and desist from such practice. The FDIC has issued a policy statement providing that insured banks should generally only pay dividends out of current operating earnings. In addition to the formal statutes and regulations, regulatory authorities consider the adequacy of the Bank's total capital in relation to its assets, deposits and other such items. Capital adequacy considerations could further limit the availability of dividends to the Bank.

For 2011, the Bank did not pay a cash dividend to FSC, while FSC did pay a \$0.01 cash dividend during the third and fourth quarters to its common stockholders. In addition, in 2011, FSC declared a quarterly stock dividend of one share for every 200 shares owned in the first, second and third quarters. In January 2012, FSC declared a stock dividend of one new share for every 60 shares owned. The Board of Directors for both the Bank and FSC will review on a quarterly basis whether to declare and pay dividends for the remainder of 2012, with the declared and paid dividend consistent with current regulatory limitations, earnings, capital requirements, and forecasts of future earnings.

***Capital Adequacy***

The Federal Reserve and the FDIC have implemented substantially identical risk-based rules for assessing bank and bank holding company capital adequacy. These regulations establish minimum capital standards in relation to assets and off-balance sheet exposures as adjusted for credit risk. Banks and bank holding companies are required to have (1) a minimum level of Total Capital (as defined) to risk-weighted assets of eight percent (8%); and (2) a minimum Tier 1 Capital (as defined) to risk-weighted assets of four percent (4%). In addition, the Federal Reserve and the FDIC have established a minimum three percent (3%) leverage ratio of Tier 1 Capital to quarterly average total assets for the most highly-rated banks and bank holding companies. Tier 1 Capital generally consists of common equity excluding unrecognized gains and losses on available for sale securities, plus minority interests in equity accounts of consolidated subsidiaries and certain perpetual preferred stock less certain intangibles. The Federal Reserve and the FDIC will require a bank holding company and a bank, respectively, to maintain a leverage ratio greater than four percent (4%) if either is experiencing or anticipating significant growth or is operating with less than well-diversified risks in the opinion of the Federal Reserve. The Federal Reserve and the FDIC use the leverage ratio in tandem with the risk-based ratio to assess the capital adequacy of banks and bank holding companies. The FDIC and the Federal Reserve consider interest rate risk in the overall determination of a bank's capital ratio, requiring banks with greater interest rate risk to maintain adequate capital for the risk.

Section 38 of the Federal Deposit Insurance Act implemented the prompt corrective action provisions that Congress enacted as a part of the Federal Deposit Insurance Corporation Improvement Act of 1991 (the 1991 Act). The FDIC has adopted regulations implementing the prompt corrective action provisions of the 1991 Act, which place financial institutions in the following five categories based upon capitalization ratios: (1) a well capitalized institution has a Total risk-based capital ratio of at least 10%, a Tier 1 risk-based ratio of at least 6% and a leverage ratio of at least 5%; (2) an adequately capitalized institution has a Total risk-based capital ratio of at least 8%, a Tier 1 risk-based ratio of at least 4% and a leverage ratio of at least 4%; (3) an undercapitalized institution has a Total risk-based capital ratio of under 8%, a Tier 1 risk-based ratio of under 4% or a leverage ratio of under 4%; (4) a significantly undercapitalized institution has a Total risk-based capital ratio of under 6%, a Tier 1 risk-based ratio of under 3% or a leverage ratio of under 3%; and (5) a critically undercapitalized institution has a leverage ratio of 2% or less. Institutions in any of the three undercapitalized categories would be prohibited from declaring dividends or making capital distributions. The

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

FDIC regulations also establish procedures for downgrading an institution to a lower capital category based on supervisory factors other than capital. Regulators are also empowered to place in receivership or require the sale of a bank to another depository institution when a bank's capital leverage ratio reaches 2%. Better capitalized institutions are generally subject to less onerous regulation and supervision than banks with lesser amounts of capital.

---

## Table of Contents

To continue to conduct its business as currently conducted, FSC and the Bank will need to maintain capital well above the minimum levels. As of December 31, 2011, and 2010, the most recent notifications from the FDIC categorized the Bank as well capitalized under current regulations.

In 2004, the Basel Committee published a new capital accord ( Basel II ) to replace Basel I. Basel II provides two approaches for setting capital standards for credit risk an internal ratings-based approach tailored to individual institutions circumstances and a standardized approach that bases risk weightings on external credit assessments to a much greater extent than permitted in existing risk-based capital guidelines. Basel II also sets capital requirements for operational risk and refines the existing capital requirements for market risk exposures.

The Dodd-Frank Act requires the Federal Reserve Board, the OCC and the FDIC to adopt regulations imposing a continuing floor of the Basel I-based capital requirements in cases where the Basel II-based capital requirements and any changes in capital regulations resulting from Basel III (see below) otherwise would permit lower requirements.

In December 2010, the Basel Committee released its final framework for strengthening international capital and liquidity regulation, now officially identified by the Basel Committee as Basel III . Basel III, when implemented by the U.S. banking agencies and fully phased-in, will require bank holding companies and their bank subsidiaries to maintain substantially more capital, with a greater emphasis on common equity.

The Basel III final capital framework, among other things, (i) introduces as a new capital measure Common Equity Tier I ( CET1 ), (ii) specifies that Tier 1 capital consists of CET1 and Additional Tier 1 capital instruments meeting specified requirements, (iii) defines CET1 narrowly by requiring that most adjustments to regulatory capital measures be made to CET1 and not to the other components of capital and (iv) expands the scope of the adjustments as compared to existing regulations.

When fully phased-in on January 1, 2019, Basel III requires banks to maintain (i) as a newly adopted international standard, a minimum ratio of CET1 to risk-weighted assets of at least 4.5%, plus a 2.5% capital conservation buffer (which is added to the 4.5% CET1 ratio as that buffer is phased in, effectively resulting in a minimum ratio of CET1 to risk-weighted assets of at least 7%), (ii) a minimum ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the capital conservation buffer (which is added to the 6.0% Tier 1 capital ratio as that buffer is phased in, effectively resulting in a minimum Tier 1 capital ratio of 8.5% upon full implementation), (iii) a minimum ratio of Total (that is, Tier 1 plus Tier 2) capital to risk-weighted assets of at least 8.0%, plus the capital conservation buffer (which is added to the 8.0% total capital ratio as that buffer is phased in, effectively resulting in a minimum total capital ratio of 10.5% upon full implementation) and (iv) as a newly adopted international standard, a minimum leverage ratio of 3%, calculated as the ratio of Tier 1 capital to balance sheet exposures plus certain off-balance sheet exposures (computed as the average for each quarter of the month-end ratios for the quarter).

Basel III also provides for a countercyclical capital buffer, generally to be imposed when national regulators determine that excess aggregate credit growth becomes associated with a buildup of systemic risk, that would be a CET1 add-on to the capital conservation buffer in the range of 0% to 2.5% when fully implemented (potentially resulting in total buffers of between 2.5% and 5%).

The aforementioned capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the conservation buffer (or below the combined capital conservation buffer and countercyclical capital buffer, when the latter is applied) will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall.

The implementation of the Basel III final framework will commence January 1, 2013. On that date, banking institutions will be required to meet the following minimum capital ratios:

3.5% CET1 to risk-weighted assets.

4.5% Tier 1 capital to risk-weighted assets.

8.0% Total capital to risk-weighted assets.

The Basel III final framework provides for a number of new deductions from and adjustments to CET1. These include, for example, the requirement that mortgage servicing rights, deferred tax assets dependent upon future taxable income and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such categories

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

in the aggregate exceed 15% of CET1.

Implementation of the deductions and other adjustments to CET1 will begin on January 1, 2014, and will be phased-in over a five-year period (20% per year). The implementation of the capital conservation buffer will begin on January 1, 2016 at 0.625% and be phased-in over a four-year period (increasing by that amount on each subsequent January 1, until it reaches 2.5% on January 1, 2019).

---

## **Table of Contents**

The U.S. banking agencies have indicated informally that they expect to adopt Basel III implementing regulations in mid-2012. Notwithstanding its release of the Basel III framework as a final framework, the Basel Committee is considering further amendments to Basel III, including the imposition of additional capital surcharges on globally systemically important financial institutions. In addition to Basel III, Dodd-Frank requires or permits the Federal banking agencies to adopt regulations affecting banking institutions' capital requirements in a number of respects, including potentially more stringent capital requirements for systemically important financial institutions. Accordingly, the regulations ultimately applicable to the Bank may be substantially different from the Basel III final framework as published in December 2011. Requirements to maintain higher levels of capital or to maintain higher levels of liquid assets could adversely impact the Bank's net income and return on equity.

### ***Internal Control Reporting***

The 1991 Act also imposes substantial auditing and reporting requirements and increases the role of independent accountants and outside directors of banks.

### ***Commercial Real Estate***

In December 2006, the federal banking agencies, including the FDIC, issued a final guidance on concentrations in commercial real estate lending (the Guidance), noting that increases in banks' commercial real estate concentrations could create safety and soundness concerns in the event of a significant economic downturn. The Guidance mandates certain minimal risk management practices and categorizes banks with defined levels of such concentrations as banks that may warrant elevated examiner scrutiny. The regulatory guideline defines a bank as having a concentration in commercial real estate if its portfolio of land, construction (both commercial and residential) and Acquisition and Development loans exceeds 100% of the Bank's total risk based capital. The Bank's ratio decreased from 59% at December 31, 2010, to 56% at December 31, 2011. The regulatory guideline for all real estate loans, except owner-occupied property as a percentage of capital is a maximum of 300%. The Bank's ratio decreased from 138% at December 31, 2010, to 136% at December 31, 2011. The Guidance does not formally prohibit a bank from exceeding either of these two thresholds. Rather, it defines the circumstances under which a bank will be declared to have a commercial real estate concentration. Further, the Guidance requires any such banks with commercial real estate concentrations to have heightened and sophisticated risk management systems in place to adequately manage the increased levels of risk. While management believes that our credit processes, procedures and systems meet the risk management standards dictated by the Guidance, regulatory authorities could effectively limit increases in the real estate concentrations in the Bank's loan portfolios or require additional credit administration and management costs associated therewith, or both.

### ***Loans***

Inter-agency guidelines adopted by federal bank regulators mandate that financial institutions establish real estate lending policies with maximum allowable real estate loan-to-value limits, subject to an allowable amount of non-conforming loans as a percentage of capital. The Bank adopted the federal guidelines in 2001.

### ***Transactions with Affiliates***

Under federal law, all transactions between and among a state nonmember bank and its affiliates, which include holding companies, are subject to Sections 23A and 23B of the Federal Reserve Act and Regulation W promulgated thereunder. Generally, these requirements limit these transactions to a percentage of the bank's capital and require all of them to be on terms at least as favorable to the bank as transactions with non-affiliates. In addition, a bank may not lend to any affiliate engaged in non-banking activities not permissible for a bank holding company or acquire shares of any affiliate that is not a subsidiary. The FDIC is authorized to impose additional restrictions on transactions with affiliates if necessary to protect the safety and soundness of a bank. The regulations also set forth various reporting requirements relating to transactions with affiliates.

### ***Financial Privacy***

In accordance with the GLB Act, federal banking regulators adopted rules that limit the ability of banks and other financial institutions to disclose non-public information about consumers to non-affiliated third parties. These limitations require disclosure of privacy policies to consumers and, in some circumstances, allow consumers to prevent disclosure of certain personal information to a non-affiliated third party. The privacy provisions of the GLB Act affect how consumer information is transmitted through diversified financial companies and conveyed to outside vendors.

### ***Anti-Money Laundering Initiatives and the USA Patriot Act***

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

A major focus of governmental policy on financial institutions in recent years has been aimed at combating terrorist financing. This has generally been accomplished by amending existing anti-money laundering laws and regulations. The USA Patriot Act of 2001 (the USA Patriot Act ) has imposed significant new compliance and due diligence obligations, creating new crimes and penalties. The Treasury issued a number of implementing regulations that apply to various requirements of the USA Patriot Act to us and the Bank. These regulations impose obligations on financial institutions to maintain appropriate policies, procedures and controls to detect, prevent and report money laundering and terrorist financing and to verify the identity of their customers. Failure of a financial institution to maintain and implement adequate programs to combat terrorist financing, or to comply with all of the relevant laws or regulations, could have serious legal and reputational consequences for the institution.



## **Table of Contents**

### ***Future Legislation***

Various legislation affecting financial institutions and the financial industry is from time to time introduced in Congress. Such legislation may change banking statutes and the operating environment of Fidelity and its subsidiaries in substantial and unpredictable ways, and could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance depending upon whether any of this potential legislation will be enacted, and if enacted, the effect that it or any implementing regulations, would have on the financial condition or results of operations of Fidelity or any of its subsidiaries. With the recent enactments of the Dodd-Frank Act, the nature and extent of future legislative and regulatory changes affecting financial institutions is very unpredictable at this time.

### **Competition**

The banking business is highly competitive. The Bank competes for traditional bank business with numerous other commercial banks and thrift institutions in Fulton, DeKalb, Cobb, Clayton, Gwinnett, Rockdale, Coweta, Henry, Morgan, Greene, and Barrow Counties, Georgia, the Bank's primary market area other than for residential construction and development loans, SBA loans, residential mortgages, and indirect automobile loans. The Bank also competes for loans with insurance companies, regulated small loan companies, credit unions, and certain governmental agencies. The Bank competes with independent brokerage and investment companies, as well as state and national banks and their affiliates and other financial companies. Many of the companies with whom the Bank competes have greater financial resources.

The indirect automobile financing and mortgage banking industries are also highly competitive. In the indirect automobile financing industry, the Bank competes with specialty consumer finance companies, including automobile manufacturers' captive finance companies, in addition to other financial institutions. The residential mortgage banking business competes with independent mortgage banking companies, state and national banks and their subsidiaries, as well as thrift institutions and insurance companies.

### **Employees and Executive Officers**

As of December 31, 2011, we had 626 full-time equivalent employees. We are not a party to any collective bargaining agreement. We believe that our employee relations are good. We afford our employees a variety of competitive benefit programs including a retirement plan and group health, life and other insurance programs. We also support training and educational programs designed to ensure that employees have the types and levels of skills needed to perform at their best in their current positions and to help them prepare for positions of increased responsibility.

### **Executive Officers of the Registrant**

The Company's executive officers, their ages, their positions with the Company at December 31, 2011, and the period during which they have served as executive officers, are as follows:

Name	Age	Since	Position
James B. Miller, Jr.	71	1979	Principal Executive Officer, Chairman of the Board and Chief Executive Officer of Fidelity since 1979; President of Fidelity from 1979 to April 2006; Chairman of Fidelity Bank since 1998; President of Fidelity Bank from 1977 to 1997, and from December 2003 through September 2004; and Chief Executive Officer of Fidelity Bank from 1977 to 1997 and from December 2003 until present. A director of Fidelity Bank since 1976. Chairman of LionMark Insurance Company, a wholly-owned subsidiary, since November 2004.
H. Palmer Proctor, Jr.	44	1996	President of Fidelity since April 2006; Senior Vice President of Fidelity from January 2006 through April 2006; Vice President of Fidelity from April 1996 through January 2006; Director and President of Fidelity Bank since October 2004 and Senior Vice President of Fidelity Bank from October 2000 through September 2004. Director and Secretary/Treasurer of LionMark Insurance Company, a wholly-owned subsidiary, since November 2004.

**Table of Contents**

Stephen H. Brolly	48	2008	Principal Financial and Accounting Officer of Fidelity and Chief Financial Officer of Fidelity and Fidelity Bank since August 2008; Treasurer of Fidelity and Fidelity Bank from May 2006 through August 2008. Chief Financial Officer of LionMark Insurance Company, a wholly-owned subsidiary, since August 2008.
David Buchanan	54	1995	Vice President of Fidelity since 1999; Executive Vice President of Fidelity Bank since October 2004; and Senior Vice President of Fidelity Bank from 1995 through September 2004. President of LionMark Insurance Company, a wholly-owned subsidiary, since November 2004.

**Available Information**

We file annual, quarterly, and current reports, proxy statements, and other documents with the Securities and Exchange Commission (the "SEC") under the Securities Exchange Act. The public may read and copy any materials that we file with the SEC at the SEC's Public Reference Room at 450 Fifth Street, NW, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. Also, the SEC maintains an Internet web site that contains reports, proxy and information statements, and other information regarding issuers, including Fidelity, that file electronically with the SEC. The public can obtain any documents that we file with the SEC at <http://www.sec.gov>.

We also make available free of charge on or through our Internet web sites (<http://www.fidelitysouthern.com>) or (<http://www.lionbank.com>), our Annual Report to Shareholders, our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, our current reports on Form 8-K and if applicable, amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC.

**Item 1A. Risk Factors**

The following risk factors and other information included in this Annual Report on Form 10-K should be carefully considered. The risks and uncertainties described below are not the only ones we face. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may adversely impact our business operations. If any of the following risks occur, our business, financial condition, operating results, and cash flows could be materially adversely affected.

**Risks Related to our Business**

*A significant portion of the Bank's loan portfolio is secured by real estate loans in the Atlanta, Georgia, metropolitan area and in eastern and northern Florida markets, and a continued downturn in real estate market values in those areas may adversely affect our business.*

Currently, our lending and other businesses are concentrated in the Atlanta, Georgia, metropolitan area and eastern and northern Florida. As of December 31, 2011, commercial real estate, real estate mortgage, and construction loans, accounted for 44.4% of our total loan portfolio. Therefore, conditions in these markets will strongly affect the level of our nonperforming loans and our results of operations and financial condition. Real estate values and the demand for commercial and residential mortgages and construction loans are affected by, among other things, changes in general and local economic conditions, changes in governmental regulation, monetary and fiscal policies, interest rates and weather. Continued declines in our real estate markets could adversely affect the demand for new real estate loans, and the value and liquidity of the collateral securing our existing loans. Adverse changes in our markets could also reduce our growth rate, impair our ability to collect loans, and generally affect our financial condition and results of operations.

*Construction and land development loans are subject to unique risks that could adversely affect earnings.*

Our construction and land development loan portfolio was \$130.0 million at December 31, 2011, comprising 7.4% of total loans. Construction and land development loans are often riskier than home equity loans or residential mortgage loans to individuals. During general economic slowdowns, like the one we are currently experiencing, these loans represent higher risk due to slower sales and reduced cash flow that could impact the borrowers' ability to repay on a timely basis. In addition, regulations and regulatory policies affecting banks and financial services companies undergo continuous change and we cannot predict when changes will occur or the ultimate effect of any changes. Since the latter part of 2006, there has been continued regulatory focus on construction, development and commercial real estate lending. Changes in the federal policies applicable to construction, development or commercial real estate loans make us subject to substantial limitations with respect to making such loans, increase the costs of making such loans, and require us to have a greater amount of capital to support this kind of lending, all

of which could have a material adverse effect on our profitability or financial condition.

---

## **Table of Contents**

### ***The Allowance for loan losses may be insufficient.***

The Bank maintains an allowance for loan losses, which is established and maintained through provisions charged to operations. Such provisions are based on management's evaluation of the loan portfolio, including loan portfolio concentrations, current economic conditions, the economic outlook, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management's judgment, deserve consideration in estimating loan losses. Loans are charged off when, in the opinion of management, such loans are deemed to be uncollectible. Subsequent recoveries are added to the allowance.

The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and requires management to make significant estimates of current credit risks and trends, all of which may undergo material changes. Changes in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans and other factors may require an increase in the allowance for loan losses. In addition, bank regulatory agencies periodically review the Bank's allowance for loan losses and may require an increase in the provision for loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. In addition, if charge-offs in future periods exceed the estimated charge-offs utilized in determining the sufficiency of the allowance for loan losses, we will need additional provisions to increase the allowance. Any increases in the allowance for loan losses will result in a decrease in net income and, possibly, regulatory capital, and may have a material adverse effect on our financial condition and results of operations. See "Allowance for Loan Losses" in Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" located elsewhere in this report for further discussion related to our process for determining the appropriate level of the allowance for loan losses.

### ***The Bank may be unable to maintain and service relationships with automobile dealers and the Bank is subject to their willingness and ability to provide high quality indirect automobile loans.***

The Bank's indirect automobile lending operation depends in large part upon the ability to maintain and service relationships with automobile dealers, the strength of new and used automobile sales, the loan rate and other incentives offered by other purchasers of indirect automobile loans or by the automobile manufacturers and their captive finance companies, and the continuing ability of the consumer to qualify for and make payments on high quality automobile loans. There can be no assurance the Bank will be successful in maintaining such dealer relationships or increasing the number of dealers with which the Bank does business, or that the existing dealer base will continue to generate a volume of finance contracts comparable to the volume historically generated by such dealers, which could have a material adverse effect on our financial condition and results of operations.

### ***Our profitability depends significantly on economic conditions in the Atlanta metropolitan area.***

Our success depends primarily on the general economic conditions of the Atlanta metropolitan area and the specific local markets in which we operate. Unlike larger national or regional banks that are more geographically diversified, the Bank provides banking and financial services to customers primarily in the Atlanta metropolitan areas including Fulton, DeKalb, Cobb, Clayton, Gwinnett, Rockdale, Coweta, Henry, Morgan, Greene, and Barrow Counties. The local economic conditions in these areas have a significant impact on the demand for our products and services as well as the ability of our customers to repay loans, the value of the collateral securing loans and the stability of our deposit funding sources. A significant decline in general economic conditions, caused by a significant economic slowdown, recession, inflation, acts of terrorism, outbreak of hostilities, or other international or domestic occurrences, unemployment, changes in securities markets, or other factors could impact these local economic conditions and, in turn, have a material adverse effect on our financial condition and results of operations.

### ***The earnings of financial services companies are significantly affected by general business and economic conditions.***

Our operations and profitability are impacted by general business and economic conditions in the United States and abroad. These conditions include recession, short-term and long-term interest rates, inflation, money supply, political issues, legislative and regulatory changes, fluctuations in both debt and equity capital markets, broad trends in industry and finance, and the strength of the U.S. economy and the local economies in which we operate, all of which are beyond our control. A deterioration in economic conditions could result in an increase in loan delinquencies and nonperforming assets, decreases in loan collateral values and a decrease in demand for our products and services, among other things, any of which could have a material adverse impact on our financial condition and results of operations.

### ***Legislative and regulatory actions taken now or in the future may have a significant adverse effect on our operations.***

Recent events in the financial services industry and, more generally, in the financial markets and the economy, have led to various proposals for changes in the regulation of the financial services industry. The Dodd-Frank Act made a number of material changes in banking regulations. The full impact of these changes remains to be seen. However, Fidelity anticipates that its compliance costs will increase as a result of the various

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

new regulations required under the Dodd-Frank Act. Changes arising from implementation of Dodd-Frank and any other new legislation may impact the profitability of our business activities, require we raise additional capital or change certain of our business practices, require us to divest certain business lines, materially affect our business model or affect retention of key personnel, and could expose us to additional costs, including increased compliance costs. These changes may also require us to invest significant management attention and resources to make any necessary changes, and could therefore also adversely affect our business and operations.

## **Table of Contents**

### ***Further increases in FDIC premiums could have a material adverse effect on our future earnings.***

The FDIC insures deposits at FDIC insured financial institutions, including the Bank. The FDIC charges the insured financial institutions premiums to maintain the Deposit Insurance Fund at an adequate level. In light of current economic conditions, the FDIC has increased its assessment rates and imposed special assessments. The FDIC may further increase these rates and impose additional special assessments in the future, which could have a material adverse effect on future earnings.

### ***There are substantial regulatory limitations on changes of control of bank holding companies.***

With certain limited exceptions, federal regulations prohibit a person or company or a group of persons deemed to be acting in concert from, directly or indirectly, acquiring more than 10% (5% if the acquirer is a bank holding company) of any class of our voting stock or obtaining the ability to control in any manner the election of a majority of our directors or otherwise direct the management or policies of our company without prior notice or application to and the approval of the Federal Reserve. Accordingly, prospective investors need to be aware of and comply with these requirements, if applicable, in connection with any purchase of shares of our common stock.

### ***Future dividend payments and common stock repurchases are restricted by the terms of the Treasury's equity investment in us.***

Under the terms of the Program, as long as the Preferred Shares are outstanding, dividend payments and repurchases or redemptions relating to certain equity securities, including our common stock, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions.

### ***The limitations on executive compensation imposed through our participation in the Capital Purchase Program may restrict our ability to attract, retain and motivate key employees, which could adversely affect our operations.***

As part of our participation in the Program, we agreed to be bound by certain executive compensation restrictions, including limitations on severance payments and the clawback of any bonus and incentive compensation that were based on materially inaccurate financial statements or any other materially inaccurate performance metric criteria. Subsequent to the issuance of the preferred shares, the ARRA was enacted, which provides more stringent limitations on severance pay and the payment of bonuses. To the extent that any of these compensation restrictions do not permit us to provide a comprehensive compensation package to our key employees that is competitive in our market area, we may have difficulty in attracting, retaining and motivating our key employees, which could have an adverse effect on our results of operations.

### ***The terms governing the issuance of the preferred shares to the Treasury may be changed, the effect of which may have an adverse effect on our operations.***

The terms of the Letter Agreement which we entered into with the Treasury provides that the Treasury may unilaterally amend any provision of the Letter Agreement to the extent required to comply with any changes in applicable federal law that may occur in the future. We have no assurances that changes in the terms of the transaction will not occur in the future. Such changes may place restrictions on our business or results of operations, which may adversely affect the market price of our common stock.

### ***Liquidity is essential to our businesses and we rely on external sources to finance a significant portion of our operations.***

Liquidity is essential to our businesses. Our liquidity could be substantially affected in a negative fashion by an inability to raise funding in the debt capital markets or the equity capital markets or an inability to access the secured lending markets. Factors that we cannot control, such as disruption of the financial markets or negative views about the financial services industry generally, could impair our ability to raise funding. In addition, our ability to raise funding could be impaired if lenders develop a negative perception of our financial prospects. Such negative perceptions could be developed if we suffer a decline in the level of our business activity or regulatory authorities take significant action against us, among other reasons. If we are unable to raise funding using the methods described above, we would likely need to finance or liquidate unencumbered assets to meet maturing liabilities. We may be unable to sell some of our assets, or we may have to sell assets at a discount from market value, either of which could adversely affect our results of operations and financial condition.

---

## **Table of Contents**

### ***Fluctuations in interest rates could reduce our profitability and affect the value of our assets.***

Like other financial institutions, our earnings and cash flows are subject to interest rate risk. Our primary source of income is net interest income, which is the difference between interest earned on loans and investments and the interest paid on deposits and borrowings. We expect that we will periodically experience imbalances in the interest rate sensitivities of our assets and liabilities and the relationships of various interest rates to each other. Over any defined period of time, our interest-earning assets may be more sensitive to changes in market interest rates than our interest-bearing liabilities, or vice versa. In addition, the individual market interest rates underlying our loan and deposit products (e.g., prime versus competitive market deposit rates) may not change to the same degree over a given time period. In any event, if market interest rates should move contrary to our position, our earnings may be negatively affected. Also, the volume of nonperforming assets will negatively impact average yields if and as it increases. In addition, loan volume and quality and deposit volume and mix can be affected by market interest rates. Changes in levels of market interest rates, including the current rate environment, could materially adversely affect our net interest spread, asset quality, origination volume and overall profitability. Income could also be adversely affected if the interest rates paid on deposits and other borrowings increase quicker than the interest rates received on loans and other investments during periods of rising interest rates.

We principally manage interest rate risk by managing our volume and the mix of our earning assets and funding liabilities. In a changing interest rate environment, we may not be able to manage this risk effectively. If we are unable to manage interest rate risk effectively, our business, financial condition, and results of operations could be materially harmed.

Changes in the level of interest rates also may negatively affect our ability to originate construction, commercial and residential real estate loans, the value of our assets, and our ability to realize gains from the sale of our assets, all of which ultimately affect our earnings.

### ***We operate in a highly competitive industry and market area.***

We face substantial competition in all areas of our operations from a variety of different competitors, many of which are larger and have more financial resources. Such competitors primarily include national, regional, and community banks within the markets in which we operate. Additionally, various out-of-state banks continue to enter the market area in which we currently operate. We also face competition from many other types of financial institutions, including, without limitation, savings and loans, credit unions, finance companies, brokerage firms, insurance companies, and other financial intermediaries. Many of our competitors have fewer regulatory constraints and may have lower cost structures. Additionally, due to their size, many competitors may be able to achieve economies of scale and, as a result, may offer a broader range of products and services, as well as better pricing for those products and services. A weakening in our competitive position, could adversely affect our growth and profitability, which, in turn, could have a material adverse effect on our financial condition and results of operations.

### ***Financial services companies depend on the accuracy and completeness of information about customers and counterparties.***

In deciding whether to extend credit or enter into other transactions, we may rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports, and other financial information. We may also rely on representations of those customers, counterparties or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading financial statements, credit reports or other financial information could have a material adverse impact on our business and, in turn, our financial condition and results of operations.

### ***We are subject to extensive governmental regulation.***

We are subject to extensive supervision and regulation by Federal and state governmental agencies, including the FRB, the GDBF and the FDIC. Current and future legislation, regulations, and government policy could adversely affect the Company and the financial institution industry as a whole, including the cost of doing business. Although the impact of such legislation, regulations, and policies cannot be predicted, future changes may alter the structure of, and competitive relationships among, financial institutions and the cost of doing business, which could have a material adverse effect on our financial condition and results of operations.

### ***Our growth may require us to raise additional capital in the future, but that capital may not be available when it is needed.***

We are required by Federal regulatory authorities to maintain adequate levels of capital to support our operations. We anticipate our capital resources will satisfy our capital requirements for the foreseeable future. We may at some point, however, need to raise additional capital to support our growth. If we raise capital through the issuance of additional shares of our common stock or other securities, it would dilute the ownership interest of our current shareholders and may dilute the per share book value of our common stock. New investors may also have rights, preferences and privileges senior to our current shareholders, which may adversely impact our current shareholders.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Our ability to raise additional capital, if needed, will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance. Accordingly, we cannot assure that we will have the ability to raise additional capital, if needed, on terms acceptable to us. If we cannot raise additional capital when needed, our ability to further expand our operations through internal growth or acquisitions could be materially impaired, which could have a material adverse effect on our financial condition and results of operations.



## **Table of Contents**

### ***The building of market share through our branching strategy could cause our expenses to increase faster than revenues.***

We intend to continue to build market share in the greater Atlanta metropolitan area through our branching strategy. While we have no commitments to branch during 2011, there are branch locations under consideration and others may become available. There are considerable costs involved in opening branches and new branches generally require a period of time to generate sufficient revenues to offset their costs, especially in areas in which we do not have an established presence.

Accordingly, any new branch can be expected to negatively impact our earnings for some period of time until the branch reaches certain economies of scale. Our expenses could be further increased if we encounter delays in the opening of new branches. Finally, we have no assurance that new branches will be successful, even after they have been established.

### ***Potential acquisitions may disrupt our business and dilute shareholder value.***

From time to time, we may evaluate merger and acquisition opportunities and conduct due diligence activities related to possible transactions with other financial institutions. There is no assurance that any acquisitions will occur in the future. However, if we do acquire other banks, businesses, or branches, such acquisitions would involve various risks, including the following:

potential exposure to unknown or contingent liabilities of the target company;

exposure to potential asset quality issues of the target company;

difficulty and expense of integrating the operations and personnel of the target company;

potential disruption to our business;

potential diversion of management's time and attention;

the possible loss of key employees and customers of the target company;

difficulty in estimating the value of the target company; and

potential changes in banking or tax laws or regulations that may affect the target company.

If we were to pay for acquisitions with shares of our common stock, some dilution of our tangible book value and net income per common share may occur since acquisitions may involve the payment of a premium over book and market values. Furthermore, failure to realize the expected benefits of an acquisition, such as anticipated revenue increases, cost savings, or increased geographic or product presence, could have a material adverse effect on our financial condition and results of operations.

### ***We are subject to risks related to FDIC-assisted transactions.***

The ultimate success of our past FDIC-assisted transaction, and any FDIC-assisted transactions in which we may participate in the future, will depend on a number of factors, including our ability:

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

to fully integrate the branches acquired into the Bank's operations;

to limit the outflow of deposits held by our new customers in the acquired branches and to retain and manage interest-earning assets acquired in FDIC-assisted transactions;

to generate new interest-earning assets in the geographic areas previously served by the acquired banks;

to effectively compete in new markets in which we did not previously have a presence;

to control the incremental noninterest expense from the acquired branches in a manner that enables us to maintain a favorable overall efficiency ratio;

to retain and attract the appropriate personnel to staff the acquired branches;

to earn acceptable levels of interest and noninterest income, including fee income, from the acquired branches; and

to reasonably estimate cash flows for acquired loans to mitigate exposure greater than estimated losses at the time of acquisition. As with any acquisition involving a financial institution, including FDIC-assisted transactions, there may be higher than average levels of service disruptions that would cause inconveniences to our new customers or potentially increase the effectiveness of competing financial institutions in attracting our customers. Integration efforts will also likely divert management's attention and resources. We may be unable to integrate acquired branches successfully, and the integration process could result in the loss of key employees, the disruption of ongoing business or inconsistencies in standards, controls, procedures and policies that adversely affect our ability to maintain relationships with clients, customers, depositors and employees or to achieve the anticipated benefits of the FDIC-assisted transactions. We may also encounter unexpected difficulties or costs during the integration that could adversely affect our earnings and financial condition. Additionally, we may be unable to achieve results in the future similar to those achieved by our existing banking business, to compete effectively in the market areas previously served by the acquired branches or to manage effectively any growth resulting from FDIC-assisted transactions.

## **Table of Contents**

***Our ability to continue to receive the benefits of our loss share arrangements with the FDIC is conditioned upon our compliance with certain requirements under the agreements.***

We are the beneficiary of a loss share agreement with the FDIC that calls for the FDIC to fund a portion of our losses on a majority of the assets we acquired in connection with our recent FDIC-assisted transaction. To recover a portion of our losses and retain the loss share protection, we must comply with certain requirements imposed by the agreement. The requirements of the agreement relate primarily to our administration of the assets covered by the agreement, as well as our obtaining the consent of the FDIC to engage in certain corporate transactions that may be deemed under the agreements to constitute a transfer of the loss share benefits. When the consent of the FDIC is required under the loss share agreement, the FDIC may withhold its consent or may condition its consent on terms that we do not find acceptable. If the FDIC does not grant its consent to a transaction we would like to pursue, or conditions its consent on terms that we do not find acceptable, we may be unable to engage in a corporate transaction that might otherwise benefit our shareholders or we may elect to pursue such a transaction without obtaining the FDIC's consent, which could result in termination of our loss share agreement with the FDIC.

***Changes in national and local economic conditions could lead to higher loan charge-offs in connection with the acquired bank and the loss sharing agreement with the FDIC may not cover all of those charge-offs.***

In connection with the acquisition of the acquired bank, we acquired a portfolio of loans. Although we have marked down the loan portfolio we have acquired, the non-impaired loans we acquired may become impaired or may further deteriorate in value, resulting in additional charge-offs to the loan portfolio. The fluctuations in national, regional and local economic conditions, including those related to local residential, commercial real estate and construction markets, may increase the level of charge-offs that we make to our loan portfolio and consequently reduce our capital. The fluctuations are not predictable, cannot be controlled and may have a material adverse impact on our operations and financial condition even if other favorable events occur.

***Our loss sharing arrangements with the FDIC will not cover all of our losses on loans we acquired.***

Although we have entered into a loss share agreement with the FDIC that provides that the FDIC will bear a significant portion of losses related to specified loan portfolios that we acquired, we are not protected for all losses resulting from charge-offs with respect to those specified loan portfolios. Additionally, the loss sharing agreements have limited terms. Therefore, the FDIC will not reimburse us for any charge-off or related losses that we experience after the term of the loss share agreement, and any such charge-offs would negatively impact our net income. Moreover, the loss share provisions in the loss share agreement may be administered improperly, or the FDIC may interpret those provisions in a way different than we do. In any of those events, our losses could increase.

***Our controls and procedures may fail or be circumvented.***

Management regularly reviews and updates our internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, results of operations, and financial condition.

***We may not be able to attract and retain skilled people.***

Our success depends, in large part, on our ability to attract and retain key people. Competition for the best people in most activities that we engage in can be intense and we may not be able to hire people or to retain them. The unexpected loss of services of one or more of our key personnel could have a material adverse impact on our business because of their skills, knowledge of our market, years of industry experience, and the difficulty of promptly finding qualified replacement personnel.

***Our information systems may experience an interruption or breach in security.***

We rely heavily on communications and information systems to conduct our business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in our customer relationship management, general ledger, deposit, loan, and other systems. While we have policies and procedures designed to prevent or limit the effect of the failure, interruption or security breach of our information systems, there can be no assurance that any such failures, interruptions or security breaches will not occur or, if they do occur, that they will be adequately addressed. The occurrence of any failures, interruptions or security breaches of our information systems could damage our reputation, result in a loss of customer business, subject us to additional regulatory scrutiny, or expose us to civil litigation and possible financial liability, any of which could have a material adverse effect on our financial condition and results of operations.



## **Table of Contents**

### ***We are subject to claims and litigation.***

From time to time, customers and others make claims and take legal action pertaining to the Company's performance of our responsibilities. Whether customer claims and legal action related to the Company's performance of our responsibilities are founded or unfounded, or if such claims and legal actions are not resolved in a manner favorable to the Company, they may result in significant financial liability and/or adversely affect the market perception of the Company and our products and services, as well as impact customer demand for those products and services. Any financial liability or reputation damage could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

### **Risks Related to our Common Stock**

#### ***Our stock price can be volatile.***

Stock price volatility may make it more difficult for shareholders to resell common stock when they want and at prices they find attractive. Our stock price can fluctuate significantly in response to a variety of factors including, among other things:

news reports relating to trends, concerns and other issues in the financial services industry;

actual or anticipated variations in quarterly results of operations;

recommendations by securities analysts;

operating and stock price performance of other companies that investors deem comparable to us;

perceptions in the marketplace regarding the Company and/or our competitors;

significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving the Company or our competitors;

changes in government laws and regulation; and

geopolitical conditions such as acts or threats of terrorism or military conflicts.

General market fluctuations, industry factors, and general economic and political conditions and events, such as economic slowdowns or recessions, interest rate changes or credit loss trends, could also cause our stock price to decrease, regardless of operating results.

#### ***Our common stock trading volume is less than that of other larger financial services companies.***

Although our common stock is listed for trading on the NASDAQ Global Select Market, the trading volume in our common stock is less than that of larger financial services companies. A public trading market having the desired characteristics of depth, liquidity, and orderliness depends on the presence in the marketplace of willing buyers and sellers of our common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. Given the lower trading volume of our common stock, significant sales of our common stock, or the expectation of these sales, could cause our stock price to fall.

***The exercise of the Warrant by the Treasury would dilute existing shareholders' ownership interest and may make it more difficult for us to take certain actions that may be in the best interest of shareholders.***

In addition to the issuance of the Preferred Shares, we also granted to the Treasury the Warrant to purchase 2,266,458 shares of common stock at a price of \$3.19 per share. If the Treasury exercises the entire Warrant, it would result in a significant dilution to the ownership interest of our existing shareholders and dilute the earnings per share value of our common stock. Further, if the Treasury exercises the entire Warrant, it will become the second largest shareholder of Fidelity. The Treasury has agreed that it will not exercise voting power with regard to the shares that it acquires by exercising the Warrant. However, Treasury's abstention from voting may make it more difficult for us to obtain shareholder approval for those matters that require a majority of total shares outstanding, such as a business combination involving Fidelity.

***Provisions in our Bylaws and our Tax Benefits Preservation Plan may make it more difficult for another party to obtain control.***

In November, 2010, the Board of Directors of the Company adopted an amendment to the bylaws of the Company electing for the provisions of Article 11A of the Georgia Business Corporation Code (the Business Combination Statute) to apply to the Company and also adopted a Tax Benefits Preservation Plan. The bylaw amendment and Tax Benefits Preservation Plan could make it more difficult for a third party to acquire control of us or could have the effect of discouraging a third party from attempting to acquire control of us. These provisions could make it more difficult for a third party to acquire us even if an acquisition might be at a price attractive to some of our shareholders.

**Table of Contents*****Our information systems may experience a security breach, computer virus or disruption of service.***

We provide our customers the ability to bank online. The secure transmission of confidential information over the Internet is a critical element of online banking. While we use qualified third party vendors to test and audit our network, our network could become vulnerable to unauthorized access, computer viruses, phishing schemes and other security problems. The Bank may be required to spend significant capital and other resources to protect against the threat of security breaches and computer viruses, or to alleviate problems caused by security breaches or viruses. To the extent that our activities or the activities of our customers involve the storage and transmission of confidential information, security breaches and viruses could expose us or the Bank to claims, litigation and other possible liabilities. Any inability to prevent security breaches or computer viruses could also cause existing customers to lose confidence in the Bank's systems and could adversely affect its reputation and its ability to generate deposits. Any failures, interruptions or security breaches could result in damage to our reputation, a loss of customer business, increased regulatory scrutiny, or possible exposure to financial liability, any of which could have a material adverse effect on our financial condition and results of operations.

**Item 1B. *Unresolved Staff Comments***

None

**Item 2. *Properties***

Our principal executive offices consist of 19,175 square feet of leased space in Atlanta, Georgia. Our support operations are principally conducted from 65,897 square feet of leased space located at 3 Corporate Square, Atlanta, Georgia. The Bank has 27 branch offices located in Fulton, DeKalb, Cobb, Clayton, Gwinnett, Rockdale, Coweta, Henry, Morgan, Greene, Barrow Counties, Georgia, and Duval County, Florida, of which 22 are owned and 5 are leased. The Company leases mortgage origination offices in Atlanta, Georgia, Alpharetta, Georgia, Duluth, Georgia, Greensboro, Georgia, Athens, Georgia, Gainesville, Georgia, Sandy Springs, Georgia, Sterling, Virginia, and Colorado Springs, Colorado. The Company leases a SBA loan production office in Covington, Georgia, and an off-site storage space in Atlanta, Georgia.

**Item 3. *Legal Proceedings***

We are a party to claims and lawsuits arising in the course of normal business activities. Although the ultimate outcome of all claims and lawsuits outstanding as of December 31, 2011, cannot be ascertained at this time, it is the opinion of management that these matters, when resolved, will not have a material adverse effect on our results of operations or financial condition.

**Item 4. *Mine Safety Disclosures***

Not applicable.

**PART II****Item 5. *Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities***

Fidelity's common stock trades on the NASDAQ Global Select Market under the symbol LION. The following table sets forth the high and low closing sale prices (adjusted for stock dividends) for the common stock for the calendar quarters indicated, as published by the NASDAQ stock market.

**Market Price Common Stock**

2011<sup>(1)</sup>

2010<sup>(1)</sup>

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

	<b>High</b>	<b>Low</b>	<b>High</b>	<b>Low</b>
Fourth Quarter	<b>\$ 6.84</b>	<b>\$ 5.66</b>	\$ 7.10	\$ 5.94
Third Quarter	<b>7.14</b>	<b>5.95</b>	7.24	5.84
Second Quarter	<b>8.31</b>	<b>6.15</b>	8.91	5.52
First Quarter	<b>8.66</b>	<b>6.70</b>	5.76	3.17

(1) Adjusted for stock dividends

As of March 3, 2011, there were approximately 600 shareholders of record. In addition, shares of approximately 1,750 beneficial owners of Fidelity's common stock were held by brokers, dealers, and their nominees.



**Table of Contents****Dividends**

For 2011, the Company did declare a cash dividend of \$0.01 in the third and fourth quarters. The Company declared a quarterly stock dividend of one share for every 200 shares owned in the first and second quarters of 2011. In January 2012, the Company declared one stock dividend for every 60 shares owned. Future dividends will require a quarterly review of current and projected earnings for the remainder of 2012 in relation to capital requirements prior to the determination of the dividend, and be subject to regulatory restrictions under applicable law.

The following schedule summarizes cash dividends declared and paid per share of common stock for the last three years:

	Dividend		
	2011	2010	2009
First Quarter	\$	\$	\$
Second Quarter			
Third Quarter	<b>0.01</b>		
Fourth Quarter	<b>0.01</b>		
For the Year	<b>\$ 0.02</b>	\$	\$

Pursuant to the terms of the Letter Agreement entered into with the Treasury under the Program, as long as the Preferred Shares are outstanding, dividend payments are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions. This restriction will terminate on the date on which the Preferred Shares have been redeemed in whole or the Treasury has transferred all of the Preferred Shares to third parties.

See Note 13 to the consolidated financial statements in Item 8 for a further discussion of the restrictions on our ability to pay dividends.

**Share Repurchases**

Fidelity did not repurchase any securities during the fourth quarter of 2011.

**Sale of Unregistered Securities**

Fidelity has not sold any unregistered securities during the period.

**Securities Authorized for Issuance Under Equity Compensation Plans**

The following table presents information as of December 31, 2011, with respect to shares of common stock of Fidelity that may be issued under equity compensation plans. The equity compensation plans of Fidelity consist of the stock options, restricted stock grants, and other awards as defined in the 2006 Equity Incentive Plan and the 401(k) tax qualified savings plan.

Plan Category	Number of Securities to be Issued upon Exercise of Outstanding Options	Weighted Average Exercise Price of Outstanding Options	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column A)
Equity Compensation Plans Approved by Shareholders <sup>(1)</sup>	370,905	\$ 5.30	1,705,459
Equity Compensation Plans Not Approved by Shareholders <sup>(2)</sup>			

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Total	370,905	\$	5.30	1,705,459
-------	---------	----	------	-----------

- (1) *2006 Equity Incentive Plan*
- (2) *Excludes shares issued under the 401(k) Plan.*

**Table of Contents****Shareholder Return Performance Graph**

The following graph compares the percentage change in the cumulative five-year shareholder return on Fidelity's Common Stock (traded on the NASDAQ National Market under the symbol LION ) with the cumulative total return on the NASDAQ Composite Index, and the SNL NASDAQ Bank Index.

The graph assumes that the value invested in the Common Stock of Fidelity and in each of the two indices was \$100 on December 31, 2006, and all dividends were reinvested.

Index	Period Ending December 31,					
	2006	2007	2008	2009	2010	2011
Fidelity Southern Corporation	\$ 100.00	\$ 51.29	\$ 20.44	\$ 20.80	\$ 41.14	\$ 36.30
NASDAQ Composite	100.00	110.66	66.42	96.54	114.06	113.16
SNL NASDAQ Bank Index	100.00	78.51	57.02	46.25	54.57	48.42

**Table of Contents****Item 6. Selected Financial Data**

The following table contains selected consolidated financial data. This information should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the consolidated financial statements and notes included in this report.

	Years Ended December 31,				
	2011	2010	2009	2008	2007
	<i>(Dollars in thousands except per share data)</i>				
Interest income	\$ 93,700	\$ 95,284	\$ 97,583	\$ 104,054	\$ 113,462
Interest expense	22,849	30,563	46,009	57,636	66,682
Net interest income	70,851	64,721	51,574	46,418	46,780
Provision for loan losses	20,325	17,125	28,800	36,550	8,500
Noninterest income, including securities gains	51,439	42,909	33,978	17,636	17,911
Securities gains, net	1,078	2,291	5,308	1,306	2
Noninterest expense	85,422	75,973	64,562	48,839	47,203
Net income (loss)	11,398	10,133	(3,855)	(12,236)	6,634
Dividends declared common	265			1,783	3,357
<b>Per Share Data:</b>					
Net income (loss):					
Basic earnings (loss) <sup>(1)</sup>	\$ 0.66	\$ 0.63	\$ (0.69)	\$ (1.22)	\$ 0.66
Diluted earnings (loss) <sup>(1)</sup>	0.59	0.56	(0.69)	(1.22)	0.66
Book value <sup>(1)</sup>	9.06	8.59	8.05	8.97	9.85
Dividends declared	0.01			0.19	0.36
Dividend payout ratio	2.30%	%	%	%	50.61%
<b>Profitability Ratios:</b>					
Return on average assets	0.55%	0.54%	(0.21)%	(0.70)%	0.41%
Return on average shareholders' equity	7.43	7.50	(2.91)	(12.43)	6.84
Net interest margin	3.68	3.66	2.95	2.84	3.04
<b>Asset Quality Ratios:</b>					
Net charge-offs to average loans	1.38%	1.44%	2.44%	1.36%	0.45%
Net charge-offs to average loans excluding FDIC-assisted transactions	1.39	1.44	2.44	1.36	.45
Allowance to period-end loans	1.72	2.00	2.33	2.43	1.19
Allowance to period end loans excluding FDIC-assisted transactions	1.81				
Nonperforming assets to total loans, ORE and repos	5.51	6.01	6.43	7.89	1.65
Nonperforming assets to total loans, ORE and repos excluding FDIC-assisted transactions	4.87	6.01	6.43	7.89	1.65
Allowance to nonperforming loans, ORE and repos	0.28x	0.29x	0.32x	0.29x	0.71x
Allowance to nonperforming loans, ORE and repos excluding FDIC-assisted transactions	0.34x	0.29x	0.32x	0.29x	0.71x
<b>Liquidity Ratios:</b>					
Total loans to total deposits	93.92%	100.00%	91.64%	100.01%	103.30%
Loans to total deposits	86.77	86.99	83.18	96.14	98.77
Average total loans to average earning assets	83.35	83.34	82.46	89.81	90.34
<b>Capital Ratios:</b>					
Leverage	9.83%	9.36%	9.03%	10.04%	7.93%
Risk-based capital					
Tier 1	11.85	10.87	11.25	11.10	8.43
Total	13.70	13.28	13.98	13.67	11.54
Average equity to average assets	7.43	7.19	7.13	5.66	5.93
<b>Balance Sheet Data (At End of Period):</b>					
Assets	\$ 2,234,795	\$ 1,945,300	\$ 1,851,520	\$ 1,763,113	\$ 1,686,484
Earning assets	2,039,501	1,797,398	1,744,134	1,635,722	1,597,855
Total loans	1,757,720	1,613,270	1,421,090	1,443,862	1,452,013
Total deposits	1,871,516	1,613,248	1,550,725	1,443,682	1,405,625
Long-term debt	120,027	142,527	117,527	115,027	92,527

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Shareholders equity	<b>167,280</b>	140,511	129,685	136,604	99,963
<b>Daily Average:</b>					
Assets	<b>\$ 2,063,169</b>	\$ 1,879,657	\$ 1,858,874	\$ 1,738,494	\$ 1,635,520
Earning assets	<b>1,933,771</b>	1,776,563	1,759,893	1,649,022	1,553,602
Total loans	<b>1,611,825</b>	1,480,618	1,451,240	1,481,066	1,403,461
Total deposits	<b>1,718,828</b>	1,562,617	1,542,569	1,445,485	1,377,503
Long-term debt	<b>125,828</b>	129,102	133,623	111,475	90,366
Shareholders equity	<b>153,312</b>	135,132	132,613	98,461	97,059

(1) Adjusted for stock dividends

---

## **Table of Contents**

### **Item 7. *Management's Discussion and Analysis of Financial Condition and Results of Operations*** **CONSOLIDATED FINANCIAL REVIEW**

The following management discussion and analysis addresses important factors affecting the results of operations and financial condition of FSC and its subsidiaries for the periods indicated. The consolidated financial statements and accompanying notes should be read in conjunction with this review.

#### **FDIC-Assisted Transactions**

In October 2011, we acquired Decatur First Bank, with approximately \$80 million in loans and \$17- million in deposits, in a FDIC-assisted transaction, resulting in a gain of approximately \$1.5 million. During the first quarter of 2012, we completed the integration of this purchase.

#### **Overview**

Our profitability, as with most financial institutions, is significantly dependent upon net interest income, which is the difference between interest received on interest-earning assets, such as loans and securities, and the interest paid on interest-bearing liabilities, principally deposits and borrowings. During a period of economic slowdown the lack of interest income from nonperforming assets and an additional provision for loan losses can greatly reduce our profitability. Results of operations are also affected by noninterest income, such as service charges on deposit accounts and fees on other services, income from indirect automobile and SBA lending activities, mortgage banking, brokerage activities, and bank owned life insurance; as well as noninterest expenses such as salaries and employee benefits, occupancy, furniture and equipment, professional and other services, and other expenses, including income taxes.

Economic conditions, competition, and the monetary and fiscal policies of the Federal government significantly affect financial institutions. Poor performance of subprime loans initiated the credit crisis that began in the summer of 2007, followed by substantial declines in residential home sales and prices, the slowing of the national economy and by a serious lack of liquidity. By the end of 2007, the credit turmoil migrated to consumer lending, as demonstrated by the increase in credit card delinquencies and automobile repossessions in all regions of the U.S., including our southeast markets. In 2008, the financial crisis worsened and led to a crisis of confidence in the financial sector as a result of concerns about the capital base and viability of certain financial institutions and the Treasury had to step in with capital infusions for many financial institutions. During this period, interbank lending and commercial paper borrowing fell sharply, precipitating a credit freeze for both institutional and individual borrowers. Since the second half of 2009, liquidity in the secondary markets has steadily improved. The national unemployment rate, which increased as high as 10.1% in 2009, continued to decrease to 8.5% in December 2011. In 2011, the Federal Reserve kept short-term interest rates at historic lows in response to the continuing national economic downturn.

The recession had a major impact on the Atlanta and Florida economies, particularly in the residential construction and development markets. Many builders and building related businesses have suffered financially due to the decreasing home prices, lack of demand for houses and the oversupply of houses and residential lots. In 2010, we began to see some moderation in the real estate downturn as both delinquencies and foreclosures began to slow. In 2011, while nonperforming assets generally trended lower, the overall level remained elevated over historical levels. Net charge-offs increased 7.0% to \$20.5 million during 2011 and our provision for loan losses increased 18.7% to \$20.3 million. Our allowance for loan losses as a percentage of loans outstanding decreased to 1.72% at December 31, 2011, from 2.00% at the end of 2010. Excluding the loans acquired in the 2011 FDIC-assisted transaction of Decatur First Bank, the percentage of loans increased to 1.81%.

Since our inception in 1974, we have pursued managed profitable growth through providing quality financial services. During 2011, as the economic crisis began to recede, the Bank was able to organically grow its consumer installment, mortgage and commercial loan portfolios. The loan portfolio is well diversified among consumer, business, and real estate.

Net income for 2011 was \$11.4 million compared to \$10.1 million in 2010. Net income per basic and diluted share was \$0.66 and \$0.59, respectively for 2011 compared to a net income per basic and diluted share of \$0.63 and \$0.56, respectively, in 2010. The increase of \$6.1 million or 9.5% in net interest income was a key factor impacting our improved financial condition and results of operations for 2011.

The Bank's franchise spans eleven Counties in the metropolitan Atlanta market and one branch office in Jacksonville, Florida. Our lending activities and the total of our nonperforming assets are significantly influenced by the local economic environments in Atlanta and Jacksonville. Our net interest margin is affected by prevailing interest rates, nonperforming assets and competition among financial institutions for loans and deposits. Atlanta's and to a lesser extent Jacksonville's economies continue to be negatively impacted by the weak real estate market. Management expects the economy to gradually continue to improve during 2012. The Bank continues to attract new customer relationships, and talented and experienced bankers.



---

## **Table of Contents**

Our overall focus is on building shareholder value. Our mission is to continue growth, improve earnings and increase shareholder value; to treat customers, employees, community and shareholders according to the Golden Rule; and to operate within a culture of strong internal controls. The strong focus in 2012 will be on credit quality, expense controls, and quality loan growth.

### **Critical Accounting Policies**

Our accounting and reporting policies are in accordance with U.S. generally accepted accounting principles and conform to general practices within the financial services industry. Our financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions, and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses, and related disclosures. Different assumptions in the application of these policies, or conditions significantly different from certain assumptions, could result in material changes in our consolidated financial position or consolidated results of operations. Our accounting policies are fundamental to understanding our consolidated financial position and consolidated results of operations. Our significant accounting policies are discussed in detail in Note 1 in the Notes to Consolidated Financial Statements. Significant accounting policies have been periodically discussed and reviewed with and approved by the Audit Committee of the Board of Directors and the Board of Directors.

The following is a summary of our more critical significant accounting policies that are highly dependent on estimates, assumptions, and judgments.

#### ***Allowance for Loan Losses***

The allowance for loan losses is established and maintained through provisions charged to operations. Such provisions are based on management's evaluation of the loan portfolio, including loan portfolio concentrations, current economic conditions, the economic outlook, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management's judgment, deserve consideration in estimating loan losses. Loans are charged off when, in the opinion of management, such loans are deemed to be uncollectible. Subsequent recoveries are added to the allowance.

A formal review of the allowance for loan losses is prepared at least monthly to assess the probable credit risk inherent in the loan portfolio and to determine the adequacy of the allowance for loan losses. For purposes of the monthly management review, the loan portfolio is separated by loan type and each loan type is treated as a homogeneous pool. In accordance with the Interagency Policy Statement on the Allowance for Loan and Lease Losses, the level of allowance required for each loan type is determined based upon historical charge-off experience and current economic trends. In addition to the homogenous pools of loans, every commercial, commercial real estate, SBA, and construction loan is assigned a risk rating using established credit policy guidelines. All nonperforming commercial, commercial real estate, SBA, and construction loans and loans deemed to have greater than normal risk characteristics are reviewed monthly by Credit Review to determine the level of additional allowance for loan losses, if any, required to be specifically assigned to these loans.

#### ***Capitalized Servicing Assets and Liabilities***

We sell indirect automobile loan pools, residential mortgages and SBA loans with servicing retained. When the contractually specific servicing fees on loans sold servicing retained are expected to be more than adequate compensation to a servicer for performing the servicing, a capitalized servicing asset is recognized. When the expected costs to a servicer for performing loan servicing are not expected to adequately compensate a servicer, a capitalized servicing liability is recognized. Servicing assets and servicing liabilities are amortized over the expected lives of the serviced loans utilizing the interest method. Management makes certain estimates and assumptions related to costs to service varying types of loans and pools of loans, the projected lives of loans and pools of loans sold servicing retained, and discount factors used in calculating the present values of servicing fees projected to be received.

No less frequently than quarterly, management reviews the status of all loans and pools of loans sold with related capitalized servicing assets to determine if there is any impairment to those assets due to such factors as earlier than estimated repayments or significant prepayments. Any impairment identified in these assets will result in reductions in their carrying values and a corresponding increase in operating expenses.

#### ***Loan Related Revenue Recognition***

Loans are reported at principal amounts outstanding net of deferred fees and costs. Interest income and ancillary fees from loans are a primary source of revenue. Interest income is recognized in a manner that results in a level yield on principal amounts outstanding. Rate related loan fee income, loan origination, and commitment fees, and certain direct origination costs are deferred and amortized as an adjustment of the yield over the contractual lives of the related loans, taking into consideration assumed prepayments. The accrual of interest is discontinued when, in management's judgment, it is determined that the collectability of interest or principal is doubtful.





---

## **Table of Contents**

For commercial, SBA, construction, and real estate loans, the accrual of interest is discontinued and the loan categorized as nonaccrual when, in management's opinion, due to deterioration in the financial position or operations of the borrower, the full repayment of principal and interest is not expected, or principal or interest has been in default for a period of 90 days or more, unless the obligation is both well secured and in the process of collection. Commercial, SBA, construction, and real estate secured loans may be returned to accrual status when management expects to collect all principal and interest and the loan has been brought current. Interest received on well collateralized nonaccrual loans is recognized on the cash basis. If the commercial, SBA, construction or real estate secured loan is not well collateralized, payments are applied to reduce principal.

Consumer loans are placed on nonaccrual upon becoming 90 days past due or sooner if, in the opinion of management, the full repayment of principal and interest is not expected. On consumer loans, any payment received on a loan on which the accrual of interest has been suspended is applied to reduce principal.

When a loan is placed on nonaccrual, interest accrued during the current accounting period is reversed and interest accrued in prior periods, if significant, is charged off and adjustments to principal are made if the collateral related to the loan is deficient.

### ***Income Taxes***

We file a consolidated Federal income tax return, as well as tax returns in several states. Income taxes are accounted for in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 740-10-25, formerly known as SFAS No. 109, Accounting for Income Taxes. Under the liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are recovered or settled. Deferred tax assets are reviewed annually to assess the probability of realization of benefits in future periods or whether valuation allowances are appropriate. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Management has reviewed all evidence, both positive and negative, and concluded that a valuation allowance against the deferred tax asset is not needed at December 31, 2011. The calculation of the income tax provision is complex and requires the use of judgments and estimates in its determination.

### ***Fair Value***

The primary financial instruments that the Company carries at fair value include investment securities, interest rate lock commitments (IRLCs), derivative instruments, and residential mortgage loans held-for-sale. Classification in the fair value hierarchy of financial instruments is based on the criteria set forth in FASB ASC 820-10-35.

Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. The guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). A financial instrument's level within the hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Investment Securities classified as available-for-sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. The investments in the Company's portfolio are generally not quoted on an exchange but are actively traded in the secondary institutional markets.

The Company classifies IRLCs on residential mortgage loans, which are derivatives under SFAS No. 133 now codified in ASC 815-10-15, on a gross basis within other liabilities or other assets. The fair value of these commitments, while based on interest rates observable in the market, is highly dependent on the ultimate closing of the loans. These pull-through rates are based on both the Company's historical data and the current interest rate environment and reflect the Company's best estimate of the likelihood that a commitment will ultimately result in a closed loan. As a result of the adoption of SAB No. 109, the loan servicing value is also included in the fair value of IRLCs.

Derivative instruments are primarily transacted in the secondary mortgage and institutional dealer markets and priced with observable market assumptions at a mid-market valuation point, with appropriate valuation adjustments for liquidity and credit risk. For purposes of valuation adjustments to its derivative positions under FASB ASC 820-10-35, the Company has evaluated liquidity premiums that may be demanded by market participants, as well as the credit risk of its counterparties and its own credit.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

The credit risk associated with the underlying cash flows of instruments carried at fair value was a consideration in estimating the fair value of certain financial instruments. Credit risk was considered in the valuation through a variety of inputs, as applicable, including, the actual default and loss severity of the collateral, and level of subordination. The assumptions used to estimate credit risk applied relevant information that a market participant would likely use in valuing an instrument.

---

## **Table of Contents**

The fair value of residential mortgage loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Company classifies these loans as Level 2.

SBA and indirect loans held-for-sale are measured at the lower of cost or fair value. Fair value is based on recent trades for similar loan pools as well as offering prices for similar assets provided by buyers in the secondary market. If the cost of a loan is determined to be less than the fair value of similar loans, the impairment is recorded by the establishment of a reserve to reduce the value of the loan.

Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. Fair value is measured based on the value of the collateral securing these loans and is classified as a Level 3 in the fair value hierarchy. Collateral may include real estate or business assets, including equipment, inventory and accounts receivable. The value of real estate collateral is determined based on an appraisal by qualified licensed appraisers hired by the Company. If significant, the value of business equipment is based on an appraisal by qualified licensed appraisers hired by the Company, otherwise, the equipment's net book value on the business' financial statements is the basis for the value of business equipment. Inventory and accounts receivable collateral are valued based on independent field examiner review or aging reports. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business. Impaired loans are evaluated on at least a quarterly basis for additional impairment and adjusted accordingly.

Foreclosed assets are adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, foreclosed assets are carried at the lower of carrying value or fair value less estimated selling costs. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business.

### ***Acquisition Accounting***

Generally accepted accounting principles require the use of fair values in determining the carrying values of certain assets and liabilities acquired in a business combination, as well as for specific disclosures. We recorded assets purchased and liabilities assumed in our FDIC-assisted acquisition at their fair values. The fair value of a loan portfolio and foreclosed property acquired in a business combination requires greater levels of management estimates and judgment than the remainder of assets or assumed liabilities. The credit risks inherent and evidenced in the FDIC-assisted transaction resulted in substantially all loans purchased in the transaction with a credit discount. On the date of acquisition, when the loans have evidence of credit deterioration since their origination and we believe it is probable that we will not collect all contractually required principal and interest payments, we refer to the difference between contractually required payments and the cash flows expected to be collected as the non-accretable discount. We must estimate expected cash flows at each reporting date. Subsequent decreases to the expected cash flows will generally result in a provision for loan losses. Subsequent increases in cash flows result in a reversal of the provision for loan losses to the extent of prior charges and adjusted accretable discount, which will have a positive effect on interest income.

Because we record loans acquired in connection with FDIC-assisted acquisitions at fair value, we record no allowance for loan losses related to the acquired covered loans on the acquisition date, given that the fair value of the loans acquired incorporates assumptions regarding credit risk. We record acquired loans at fair value in accordance with the fair value methodology, exclusive of the loss share agreements with the FDIC. These fair value estimates associated with the loans include estimates related to expected prepayments and the amount and timing of expected principal, interest and other cash flows. We continue to measure the loss share agreements on the same basis as the related covered loans. Because the acquired covered loans are subject to the accounting prescribed by FASB ASC Topic 310, subsequent changes to the basis of the loss share agreements also follow that model. Deterioration in the credit quality of the loans (recorded as an adjustment to the allowance for loan losses) would immediately increase the basis of the loss share agreements, with the offset recorded through the consolidated statements of operations. Increases in the credit quality or cash flows of loans (reflected as an adjustment to the discount and accreted into income over the remaining life of the loans) decrease the basis of the loss share agreements. That decrease is accreted into income over either the same period or the life of the loss share agreements, whichever is shorter. Loss assumptions used in the basis of the covered loans are consistent with the loss assumptions used to measure the FDIC receivable. Fair value accounting incorporates into the fair value of the FDIC receivable an element of the time value of money, which is accreted back into income over the life of the loss share agreements.

**Table of Contents*****FDIC Receivable for Loss Share Agreements***

The portion of our loan and other real estate assets are covered under a loss share agreement with the FDIC in which the FDIC has agreed to reimburse us for 80% of all losses incurred in connection with those assets. We estimated the amount that we will receive from the FDIC under the loss share agreements that will result from losses incurred as we dispose of covered loans and other real estate assets, and we recorded the estimate as a receivable from the FDIC. The FDIC receivable for loss share agreements is measured separately from the related covered assets because it is not contractually embedded in the assets and is not transferable if we sell the assets. We estimated the fair value of the FDIC receivable using the present value of cash flows related to the loss share agreements based on the expected reimbursements for losses and the applicable loss share percentages. We will review and update the fair value of the FDIC receivable prospectively as loss estimates related to covered loans and other real estate owned change. Subsequent decreases in the amount expected to be collected result in a provision for loan and lease losses, an increase in the allowance for loan and lease losses, and a proportional adjustment to the FDIC receivable for the estimated amount to be reimbursed. Subsequent increases in the amount expected to be collected result in the reversal of any previously-recorded provision for loan and lease losses and related allowance for loan and lease losses and adjustments to the FDIC receivable, or prospective adjustment to the accretible discount if no provision for loan and lease losses had been recorded. Based on our due diligence review of our acquisition, including estimates of the timing of cash flow receipts and the disposition of nonperforming assets, we were able to estimate the acquisition date fair value of the FDIC receivable. We discounted the receivable for the expected timing and receipt of these cash flows using a risk-free rate plus a premium for risk. The ultimate realization of the FDIC receivable depends on the performance of the underlying covered assets, the passage of time and claims paid by the FDIC. The amortization of the FDIC receivable is recorded into noninterest expense over the estimated life of the receivable.

**Results of Operations*****2011 Compared to 2010******Net Income***

Our net income for the year ended December 31, 2011, was \$11.4 million or \$0.66 and \$0.59 basic and fully diluted earnings per share, respectively. Net income for the year ended December 31, 2010, was \$10.1 million or \$0.63 and \$0.56 basic and fully diluted earnings per share, respectively. The \$1.3 million increase in net income in 2011 compared to 2010 was due primarily to a \$7.7 million decrease in interest expense, as a result of our improved deposit mix and lower cost of deposits. Additionally, there was an \$8.5 million increase in total noninterest income. These increases were somewhat offset by lower interest income as a result of the continued low interest rate environment and competitive pricing, higher noninterest expense led by salaries and benefits expense, and an increase in provision for loan losses. Details of the changes in the various components of net income are further discussed below.

***Net Interest Income/Margin***

Taxable-equivalent net interest income was \$71.2 million in 2011 compared to \$65.1 million in 2010, an increase of \$6.2 million or 9.5%. Average interest-earning assets in 2011 increased \$157.2 million to \$1.934 billion, an 8.8% increase when compared to 2010. Average interest-bearing liabilities increased \$103.1 million to \$1.663 billion, a 6.6% increase. The net interest margin increased by two basis points to 3.68% in 2011 when compared to 2010. The components of net interest margin are described below.

Taxable-equivalent interest income increased \$6.2 million or 9.5% to \$71.2 million during 2011 compared with 2010 as the result of a 51 basis point decrease in the yield on interest-earning assets more than offset by the net growth of \$157.2 million or 8.8% in average interest-earning assets. The average balance of loans outstanding in 2011 increased \$131.2 million or 8.9% to \$1.612 billion when compared to 2010. The yield on average loans outstanding decreased 52 basis points to 5.38% when compared to 2010, in large part due to decreasing yields on the consumer loan portfolio, consisting primarily of indirect automobile loans. The decrease in yield was due to changes in market interest rates. The average balance of investment securities increased \$8.3 million due to FHLB and GNMA purchases and the FDIC-assisted purchase of Decatur First Bank. Average interest-bearing deposits increased \$17.4 million to \$92.2 million due to management's decision to maintain higher levels of liquidity throughout the majority of 2011.

Interest expense in 2011 decreased \$7.7 million or 25.2% to \$5.1 million as a result of a 59 basis point decrease in the cost of interest-bearing liabilities net of a \$103.1 million or 6.6% increase in average interest-bearing liability balances due to management's efforts to lower cost of funds by decreasing rates paid on deposits and focus on lower cost core deposits. Average total interest-bearing deposits increased \$106.0 million or 7.6% to \$1.499 billion during 2011 compared to 2010, while average borrowings decreased \$2.9 million or 1.7% to \$163.9 million. The increase in average total interest-bearing deposits was primarily due to an increase of \$94.6 million in demand deposits.



**Table of Contents****Average Balances, Interest and Yields**

	2011			For the Years Ended December 31, 2010			2009		
	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
<i>(Dollars in thousands)</i>									
<b>ASSETS</b>									
<b>Interest-Earning Assets:</b>									
Loans, net of unearned income									
Taxable	\$ 1,606,783	\$ 86,497	5.38%	\$ 1,475,351	\$ 87,104	5.90%	\$ 1,444,423	\$ 86,643	6.00%
Tax-exempt <sup>(1)</sup>	5,042	308	6.14	5,267	324	6.17	6,817	395	5.93
Total loans	1,611,825	86,805	5.38	1,480,618	87,428	5.90	1,451,240	87,038	6.00
<b>Investment securities</b>									
Taxable	215,719	6,227	2.89	208,834	7,302	3.50	227,731	9,901	4.35
Tax-exempt <sup>(2)</sup>	13,103	829	6.33	11,706	730	6.23	14,760	898	6.09
Total Investment securities	228,822	7,056	3.09	220,540	8,032	3.65	242,491	10,799	4.47
Interest-bearing deposits	92,174	225	0.24	74,792	177	0.24	55,149	139	0.25
Federal funds sold	950		0.06	613	1	0.07	11,013	24	0.22
Total interest-earning assets	1,933,771	94,086	4.87	1,776,563	95,638	5.38	1,759,893	98,000	5.57
<b>Noninterest-Earning Assets:</b>									
Cash and due from banks	23,769			12,213			25,900		
Allowance for loan losses	(28,724)			(28,085)			(33,632)		
Premises and equipment	22,253			18,877			18,725		
Other real estate owned	24,754			23,225			21,527		
Other assets	87,346			76,864			66,461		
Total assets	\$ 2,063,169			\$ 1,879,657			\$ 1,858,874		
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>									
<b>Interest-Bearing Liabilities:</b>									
Demand deposits	\$ 439,243	2,334	0.53	\$ 344,607	3,014	0.87	\$ 236,819	2,794	1.18
Savings deposits	407,865	3,183	0.78	415,516	5,767	1.39	333,865	6,963	2.09
Time deposits	652,343	10,792	1.65	633,374	14,664	2.32	829,229	28,864	3.48
Total interest-bearing deposits	1,499,451	16,309	1.09	1,393,497	23,445	1.68	1,399,913	38,621	2.76
Federal funds purchased	36		1.06	740	7	0.94			
Securities sold under agreements to repurchase	19,335	210	1.09	22,436	442	1.97	29,237	390	1.33
Other short-term borrowings	18,680	475	2.54	14,493	572	3.94	6,407	227	3.54
Subordinated debt	67,527	4,494	6.66	67,527	4,502	6.67	67,527	4,650	6.89
Long-term debt	58,301	1,361	2.33	61,575	1,595	2.59	66,096	2,121	3.21
Total interest-bearing liabilities	1,663,330	22,849	1.37	1,560,268	30,563	1.96	1,569,180	46,009	2.93
<b>Noninterest-Bearing Liabilities and Shareholders Equity:</b>									
Demand deposits	219,377			169,120			142,656		
Other liabilities	27,150			15,137			14,425		

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Shareholders' equity	<b>153,312</b>		135,132		132,613	
Total liabilities and shareholders' equity	<b>\$ 2,063,169</b>		\$ 1,879,657		\$ 1,858,874	
Net interest income/spread	<b>\$ 71,237</b>	<b>3.50</b>	\$ 65,075	3.42	\$ 51,991	2.64
Net interest rate margin		<b>3.68</b>		3.66		2.95

- (1) Interest income includes the effects of taxable-equivalent adjustments for 2011 and 2010 of \$107,000 and \$112,000, respectively.  
(2) Interest income includes the effects of taxable-equivalent adjustments for 2011 and 2010 of \$279,000 and \$242,000, respectively.



**Table of Contents****Rate/Volume Analysis**

	2011 Compared to 2010 Variance Attributed to <sup>(1)</sup>			2010 Compared to 2009 Variance Attributed to <sup>(1)</sup>		
	Volume	Rate	Net Change	Volume	Rate	Net Change
<b>Net Loans:</b>						
Taxable	\$ 7,429	\$ (8,037)	\$ (608)	\$ 1,851	\$ (1,390)	\$ 461
Tax-exempt <sup>(2)</sup>	(14)	(1)	(15)	(88)	17	(71)
<b>Investment Securities:</b>						
Taxable	236	(1,311)	(1,075)	(773)	(1,826)	(2,599)
Tax exempt <sup>(2)</sup>	88	11	99	(190)	22	(168)
Federal funds sold				(13)	(10)	(23)
Interest-bearing deposits	44	3	47	46	(8)	38
<b>Total interest-earning assets</b>	<b>\$ 7,783</b>	<b>\$ (9,335)</b>	<b>\$ (1,552)</b>	<b>\$ 833</b>	<b>\$ (3,195)</b>	<b>\$ (2,362)</b>
<b>Interest-Bearing Deposits:</b>						
Demand	\$ 684	\$ (1,364)	\$ (680)	\$ 1,062	\$ (842)	\$ 220
Savings	(104)	(2,480)	(2,584)	1,471	(2,667)	(1,196)
Time	431	(4,303)	(3,872)	(5,874)	(8,326)	(14,200)
<b>Total interest-bearing deposits</b>	<b>1,011</b>	<b>(8,147)</b>	<b>(7,136)</b>	<b>(3,341)</b>	<b>(11,835)</b>	<b>(15,176)</b>
Federal funds purchased	(7)	1	(6)	7		7
Securities sold under agreements to repurchase	(55)	(177)	(232)	(105)	157	52
Other short-term borrowings	141	(238)	(97)	316	29	345
Subordinated debt		(8)	(8)		(148)	(148)
Long-term debt	(82)	(153)	(235)	(138)	(388)	(526)
<b>Total interest-bearing liabilities</b>	<b>\$ 1,008</b>	<b>\$ (8,722)</b>	<b>\$ (7,714)</b>	<b>\$ (3,261)</b>	<b>\$ (12,185)</b>	<b>\$ (15,446)</b>

(1) The change in interest due to both rate and volume has been allocated to the components in proportion to the relationship of the dollar amounts of the change in each.

(2) Reflects fully taxable equivalent adjustments using a Federal tax rate of 35%.

**Provision for Loan Losses**

Management's policy is to maintain the allowance for loan losses at a level sufficient to absorb probable losses inherent in the loan portfolio. The allowance is increased by the provision for loan losses and decreased by charge-offs, net of recoveries.

The provision for loan losses was \$20.3 million in 2011, \$17.1 million in 2010, and \$28.8 million in 2009. Net charge-offs were \$20.5 million in 2011, compared to \$19.1 million in 2010, and \$32.4 million in 2009. The increase in the provision in 2011, compared to 2010 was primarily due to growth in the loan portfolio and an increase in net charge-offs. In 2008, management increased provision for loan losses well in excess of charge-offs in response to the worsening economic climate and to continued deterioration in the Bank's asset quality. Beginning in the second half of 2009, credit trends began to stabilize and we saw some improvement in certain credit quality metrics such as nonperforming assets. In 2010 and 2011, credit conditions in the consumer portfolio continued to show improvement with significant reductions in loans charged-off and delinquent loan percentages, while the net charge-offs from which our non-consumer loan portfolio increased. Average nonperforming assets were \$90.4 million for the year ended December 31, 2011, compared to \$87.4 million for the same period in 2010, an increase of \$3.1 million or 3.5%.

The allowance for loan losses as a percentage of loans outstanding at the end of 2011, 2010, and 2009 was 1.72%, 2.00% and 2.33%, respectively. Excluding the loans acquired in the fourth quarter of 2011 through the FDIC-assisted purchase of Decatur First Bank, the allowance for loan losses as a percentage of loans was 1.81%. The allowance for loan losses as a percentage of loans decreased in 2011 in

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

response to the stabilizing economy and the associated positive impact on consumer loans.

For additional information on asset quality, refer to the discussions regarding loans, credit quality, nonperforming assets, and the allowance for loan losses.

**Table of Contents****Analysis of the Allowance for Loan Losses**

	2011	2010	December 31, 2009	2008	2007
	<i>(Dollars in thousands)</i>				
Balance at beginning of year	\$ 28,082	\$ 30,072	\$ 33,691	\$ 16,557	\$ 14,213
Charge-offs:					
Commercial, financial and agricultural	2,090	1,264	1,045	319	200
Real estate-construction	13,494	11,274	20,217	9,083	1,934
Real estate-mortgage	804	656	416	332	82
Consumer installment	5,638	7,086	11,622	10,841	5,301
<b>Total charge-offs</b>	<b>22,026</b>	<b>20,280</b>	<b>33,300</b>	<b>20,575</b>	<b>7,517</b>
Recoveries:					
Commercial, financial and agricultural	86	28	40	220	257
Real estate-construction	596	361	77	43	190
Real estate-mortgage	44	8	19	14	78
Consumer installment	849	768	745	882	836
<b>Total recoveries</b>	<b>1,575</b>	<b>1,165</b>	<b>881</b>	<b>1,159</b>	<b>1,361</b>
Net charge-offs	20,451	19,115	32,419	19,416	6,156
Provision for loan losses	20,325	17,125	28,800	36,550	8,500
<b>Balance at end of year</b>	<b>\$ 27,956</b>	<b>\$ 28,082</b>	<b>\$ 30,072</b>	<b>\$ 33,691</b>	<b>\$ 16,557</b>
Allowance for loan losses as a percentage of loans	1.72%	2.00%	2.33%	2.43%	1.19%
Allowance for loan losses as a percentage of loans, excluding FDIC-assisted purchased loans	1.81	2.00	2.33	2.43	1.19
Ratio of net charge-offs during period to average loans outstanding, net	1.38	1.44	2.44	1.36	0.45
Ratio of net charge-offs during period to average loans outstanding excluding FDIC-assisted purchased loans	1.39	1.44	2.44	1.36	0.45

Real estate construction loan net charge-offs were \$12.9 million in 2011, compared to \$10.9 million in 2010. These charge-offs were related to residential construction builders and were attributed to the continued slow housing construction and sales. Based on recent trends in the economy and a smaller balance of construction loans outstanding, management believes the real estate construction loan charge-offs will decrease in 2012, as compared to 2011. We will continue to closely monitor the activity and trends in the residential housing construction portfolio as well as the rest of the loan portfolio.

Consumer installment loan net charge-offs of \$4.8 million decreased 24.2% over charge-offs of \$6.3 million in 2010. The majority of consumer installment loan charge-offs were related to indirect automobile loan repossessions and liquidations. Indirect net charge-offs decreased 42.0% or \$2.6 million to \$3.6 million for the year ended December 31, 2011, compared to \$6.2 million in 2010.

**Noninterest Income**

Noninterest income for 2011 was \$51.4 million compared to \$42.9 million in 2010, a 15.4% increase. This increase was primarily due to an increase in revenues from SBA lending, other operating income, and indirect lending somewhat offset by a decrease in securities gains, as described below.

Income from SBA lending activities which includes gains from the sale of SBA loans and ancillary fees on loans sold with servicing retained, totaled \$8.5 million for 2011, compared to \$2.4 million for 2010. The increase was due to higher sales and better margins in 2011 as a result of a more active secondary market. Loans sold increased from \$24.5 million in 2010, to \$93.9 million in 2011.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Other operating income increased \$1.8 million to \$3.3 million in 2011, compared to 2010 because of a gain on the FDIC-assisted acquisition of Decatur First Bank and higher gains on sale of ORE. The Bank recognized a gain on the acquisition of Decatur First Bank of \$1.5 million in the fourth quarter of 2011.

Income from indirect lending activities increased \$1.4 million to \$5.9 million, for the year ended December 31, 2011, compared to 2010. The increase was primarily due to an increase in the gain on loans sold. Indirect lending loans sold totaled \$140.2 million for the year ended December 31, 2011, compared to \$63.3 million sold for the same period in 2010. Somewhat offsetting the increase in gain was a decrease in prepayment penalty and late charge income.

**Table of Contents**

Securities gain income decreased \$1.2 million to \$1.1 million in 2011, compared to \$2.3 million in 2010. The decrease is a result of the Bank selling fewer securities in 2011, compared to 2010. The Bank sold five securities totaling \$31.7 million during 2011, compared to 16 securities totaling \$98.0 million in 2010.

***Noninterest Expense***

Noninterest expense during 2011, increased \$9.4 million or 12.4% to \$85.4 million when compared to 2010, due primarily to increases in salaries and employee benefits related to growth in the mortgage division, increases in other operating expenses, and increases in professional and other services.

Salaries and benefits expense increased \$5.0 million or 11.6% in 2011, compared to 2010. The increase was primarily due to the higher commissions and salaries associated with the mortgage division, and the hiring of new lenders in the SBA, Commercial, Private Banking and Indirect divisions of the Bank.

Other operating expenses were \$12.0 million in 2011, and \$3.0 million or 33.2% higher than 2010 as a result higher legal expenses related to ongoing legal actions, higher other losses related to the establishment of certain mortgage lending reserves, underwriting fee expense related to increased mortgage lending activity, higher other insurance expense related to certain expanded coverage limits, higher miscellaneous tax expense, and higher credit reports expense related to increased mortgage lending activity.

Professional and other services expense increased \$900,000 to \$5.7 million, for the year ended December 31, 2011, compared to 2010. The increase was primarily due to higher outside service expense related to increased mortgage activity and associated credit research, internet banking, indirect lending and deposit activity.

Somewhat offsetting these increases was a decrease in FDIC insurance expense of \$953,000 to \$2.6 million for the year ended December 31, 2011, compared to 2010 as a result of a reduction in the FDIC assessment rate and base.

***Provision for Income Taxes***

The provision for income taxes expense for 2011 and 2010 was \$5.1 million and \$4.4 million, respectively, with effective tax rates of 31.1% and 30.3%, respectively. Management has reviewed all evidence, both positive and negative, and concluded that a valuation allowance against the deferred tax asset is not needed at December 31, 2011.

***2010 Compared to 2009******Net Income***

Our net income for the year ended December 31, 2010, was \$10.1 million or \$0.63 and \$0.56 for basic and fully diluted earnings per share, respectively. Net loss for the year ended December 31, 2009, was \$3.9 million or \$0.70 basic and fully diluted loss per share. The \$14.0 million increase in net income in 2010 compared to 2009 was due primarily to a \$15.4 million decrease in interest expense, as a result of our improved deposit mix and lower cost of deposits. Additionally, there was an \$11.7 million decrease in the provision for loan losses as a result of the recent positive economic trends affecting our loan portfolio including improving asset quality and lower average nonperforming assets.

***Net Interest Income/Margin***

Taxable-equivalent net interest income was \$65.1 million in 2010 compared to \$52.0 million in 2009, an increase of \$13.1 million or 25.2%. Average interest-earning assets in 2010 increased \$16.7 million to \$1.777 billion, a 0.9% increase when compared to 2009. Average interest-bearing liabilities decreased \$8.9 million to \$1.560 billion, a 0.6% decrease. The net interest margin increased by 71 basis points to 3.66% in 2010 when compared to 2009. The components of net interest margin are described below.

Taxable-equivalent interest income decreased \$2.4 million or 2.4% to \$95.6 million during 2010, compared with 2009 as a result of a 19 basis point decrease in the yield on interest-earning assets somewhat offset by the net growth of \$16.7 million or 0.9% in average interest-earning assets. The average balance of loans outstanding in 2010, increased \$29.4 million or 2.0% to \$1.481 billion when compared to 2009. The yield on average loans outstanding decreased 10 basis points to 5.90% when compared to 2009, in large part due to decreasing yields on the consumer loan portfolio, consisting primarily of indirect automobile loans. The decrease in yield was due to changes in market interest rates. The average balance of investment securities decreased \$22.0 million due to increased maturities and calls. Average interest-bearing deposits increased \$19.6

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

million to \$74.8 million and Federal funds sold decreased \$10.4 million or 94.4% to \$613,000.

Interest expense in 2010 decreased \$15.4 million or 33.6% to \$30.6 million as a result of a \$8.9 million or 0.6% decrease in average interest-bearing liability balances and a 97 basis point decrease in the cost of interest-bearing liabilities due to management's efforts to lower cost of funds by decreasing rates paid on deposits and to replace higher cost certificates of deposit with lower cost core deposits. Average total interest-bearing deposits decreased \$6.4 million or 0.5% to \$1.393 billion during 2010, compared to 2009, while average borrowings decreased \$2.5 million or 1.5% to \$166.8 million. The decrease in average total interest-bearing deposits was primarily due to a decrease of \$195.9 million in time deposits somewhat offset by an increase in demand accounts and savings deposits.

---

## **Table of Contents**

### ***Provision for Loan Losses***

The provision for loan losses was \$17.1 million in 2010 and \$28.8 million in 2009. Net charge-offs were \$19.1 million in 2010, compared to \$32.4 million in 2009. The decrease in the provision in 2010 compared to 2009 was primarily due to moderating asset quality, reductions in the level of average nonperforming assets, an increase in SBA loans of which a portion of each loan is guaranteed by the SBA, and a general increase in credit quality for newly originated loans. In 2010, credit conditions improved with significant reductions in loans charged-off and delinquent loan percentages. Average nonperforming assets were \$87.4 million for the year ended December 31, 2010, compared to \$113.1 million for the same period in 2009, a decrease of \$25.7 million or 22.7%.

The allowance for loan losses as a percentage of loans outstanding at the end of 2010, and 2009 was 2.00% and 2.33%, respectively. The allowance for loan losses as a percentage of loans decreased 33 basis points in 2010 in response to the stabilizing economy and the associated positive impact on consumer loans.

### ***Noninterest Income***

Noninterest income for 2010, was \$42.9 million compared to \$34.0 million in 2009, a 26.3% increase. This increase was primarily due to an increase in revenues from mortgage banking, SBA lending and other operating income, somewhat offset by a decrease in securities gains, as described below.

Income from mortgage banking activities increased \$9.5 million to \$24.5 million during 2010, compared to 2009. In 2009, management made the strategic decision to expand the mortgage banking operation by hiring 58 former employees of an Atlanta based mortgage company which had closed down operations. During 2010, we continued to hire employees for our mortgage operation. As a result of this expansion and favorable mortgage interest rates, the Bank originated approximately \$1.245 billion in mortgage loans during 2010, compared to approximately \$846 million in 2009, and \$20 million in 2008. Origination fee income in 2010, was \$4.9 million compared to \$3.7 million in 2009. Gain on loans sold increased from \$7.1 million in 2009, to \$14.9 million in 2010. In addition, on January 1, 2009, the Bank elected under ASC 825-10-25 to value its loans held-for-sale at fair value. This valuation along with the mark to market on the derivatives associated with interest rate lock commitments and related hedges resulted in the recognition of a mark to market gain of \$2.3 million during 2010 compared to \$2.0 million in 2009.

Income from SBA lending activities which includes gains from the sale of SBA loans and ancillary fees on loans sold with servicing retained, totaled \$2.4 million for 2010, compared to \$1.1 million for 2009. The increase was due to higher sales and better margins in 2010 as a result of a more active secondary market. Loans sold increased from \$16.7 million in 2009, to \$24.5 million in 2010. The premium on loans sold increased 65% in 2010, compared to 2009.

Other operating income increased \$782,000 to \$1.5 million in 2010, compared to 2009 because of higher gains on sale of ORE and higher ORE lease income. Gains on sale of ORE increased because of more favorable gains on the sales of foreclosed properties. ORE lease income increased as the Bank was able to lease more properties held in other real estate.

Securities gain income decreased \$3.0 million to \$2.3 million in 2010, compared to \$5.3 million in 2009. The decrease is a result of the Bank selling fewer securities in 2010 compared to 2009. The Bank sold 16 securities totaling \$98 million during 2010, compared to 33 securities totaling \$151 million in 2009.

### ***Noninterest Expense***

Noninterest expense during 2010, increased \$11.4 million or 17.7% to \$76.0 million when compared to 2009, due primarily to increases in salaries and employee benefits related to growth in the mortgage division, and increases in other operating expenses.

Salaries and benefits expense increased \$9.3 million or 28.0% in 2010, compared to 2009. The increase was primarily due to the higher commissions and salaries associated with the expansion of the mortgage division during 2010 and the hiring of new lenders in the SBA, Commercial, Private Banking and Indirect divisions of the Bank.

Other operating expenses were \$9.0 million in 2010, and \$1.9 million or 26.8% higher than 2009 as a result higher underwriting fee expense related to increased mortgage lending activity, higher other insurance expense related to certain expanded coverage limits, higher other losses related to the establishment of certain mortgage lending reserves, higher advertising expenses, higher stationery and printing expenses, and higher credit reports expense related to increased mortgage lending activity.





---

## **Table of Contents**

### ***Provision for Income Taxes***

The provision for income taxes expense (benefit) for 2010 and 2009 was \$4.4 million and \$(4.0) million, respectively, with effective tax rates of 30.3% and 50.6%, respectively. The income tax benefit recorded in 2009 was primarily the result of a pretax loss as well as the recognition of state income tax credits earned during the year. Management has reviewed all evidence, both positive and negative, and concluded that a valuation allowance against the deferred tax asset is not needed at December 31, 2010.

### **Financial Condition**

We manage our assets and liabilities to maximize long-term earnings opportunities while maintaining the integrity of our financial position and the quality of earnings. To accomplish this objective, management strives for efficient management of interest rate risk and liquidity needs. The primary objectives of interest-sensitivity management are to minimize the effect of interest rate changes on the net interest margin and to manage the exposure to risk while maintaining net interest income at acceptable levels. Liquidity is provided by our attempt to carefully structure our balance sheet and through unsecured and secured lines of credit with other financial institutions, the Federal Home Loan Bank of Atlanta (the FHLB), and the Federal Reserve Bank of Atlanta (the FRB).

The Asset/Liability Management Committee (ALCO) meets regularly to, among other things, review our interest rate sensitivity positions and our balance sheet mix, monitor our capital position and ratios, review our product offerings and pricing, including rates, fees and charges, monitor our funding needs and sources, and review cash flows to assess our current and projected liquidity.

### **Market Risk**

Our primary market risk exposures are interest rate risk, credit risk and liquidity risk. We have little or no risk related to trading accounts, commodities, or foreign exchange.

Interest rate risk, which encompasses price risk, is the exposure of a banking organization's financial condition and earnings ability to withstand adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of interest rate risk can pose a significant threat to assets, earnings, and capital. Accordingly, effective risk management that maintains interest rate risk at prudent levels is essential to our success.

ALCO, which includes senior management representatives, monitors and considers methods of managing the rate and sensitivity repricing characteristics of the balance sheet components consistent with maintaining acceptable levels of changes in portfolio values and net interest income with changes in interest rates. The primary purposes of ALCO are to manage our interest rate risk consistent with earnings and liquidity, to effectively invest our capital, and to preserve the value created by our core business operations. Our exposure to interest rate risk compared to established tolerances is reviewed on at least a quarterly basis by our Board of Directors.

Evaluating a financial institution's exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization's quantitative levels of exposure. When assessing the interest rate risk management process, we seek to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risk at prudent levels with consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires us to assess the existing and potential future effects of changes in interest rates on our consolidated financial condition, including capital adequacy, earnings, liquidity, and, where appropriate, asset quality.

Interest rate sensitivity analysis, referred to as Equity at Risk, is used to measure our interest rate risk by computing estimated changes in earnings and in the net present value of our cash flows from assets, liabilities, and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net present value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. This analysis assesses the risk of loss in market risk sensitive instruments in the event of a sudden and sustained 200, 300, and 400 basis point increases or decreases in market interest rates. In addition, management reviews the impact of various yield curve scenarios on earnings and cash flows.

We utilize a statistical research firm specializing in the banking industry to provide various quarterly analyses and special analyses, as requested, related to our current and projected financial performance, including rate shock analyses. Data sources for this and other analyses include quarterly FDIC Call Reports and the Federal Reserve Y-9C, management assumptions, statistical loan portfolio information, industry norms and financial markets data. For purposes of evaluating rate shock, rate change induced sensitivity tables are used in determining the timing and volume of repayment, prepayment, and early withdrawals.



**Table of Contents**

Earnings and fair value estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Assumptions have been made as to appropriate discount rates, prepayment speeds, expected cash flows, and other variables. Changes in assumptions significantly affect the estimates and, as such, the derived earnings and fair value may not be indicative of the negotiable value in an actual sale or comparable to that reported by other financial institutions. In addition, the fair value estimates are based on existing financial instruments without attempting to estimate the value of anticipated future business. The tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates. Our policy states that a negative change in net present value (equity at risk) as a result of an immediate and sustained 200 basis point increase or decrease in interest rates should not exceed the lesser of 2% of total assets or 15% of total regulatory capital. It also states that a similar increase or decrease in interest rates should not negatively impact net interest income or net income by more than 5% or 15%, respectively.

The following schedule reflects an analysis of our assumed market value risk and earnings risk inherent in our interest rate sensitive instruments related to immediate and sustained interest rate variances of 200 basis points, both above and below current levels (rate shock analysis). It also reflects the estimated effects on net interest income and net income over a one-year period and the estimated effects on net present value of our assets, liabilities, and off-balance sheet items as a result of an immediate and sustained increase or decrease of 200 basis points in market rates of interest as of December 31, 2011 and 2010:

**Rate Shock Analysis**

Market Rates of Interest	December 31, 2011		December 31, 2010	
	+200 Basis Points	-200 Basis Points	+200 Basis Points	-200 Basis Points
Change in net present value	\$ (15,633)	\$ 42,191	\$ 4,791	\$ 23,999
Change as a percent of total assets	(0.70)%	1.89%	0.25%	1.24%
Change as a percent of regulatory equity	(6.74)%	18.19%	2.27%	11.36%
Percent change in net interest income	1.54%	(12.47)%	2.82%	(7.68)%
Percent change in net income	(1.60)%	(30.59)%	10.52%	(28.59)%

The rate shock analysis at December 31, 2011, indicated that the effects of an immediate and sustained increase of 200 basis points in market rates of interest would fall within policy parameters and approved tolerances for equity at risk, net interest income and net income. The effect of an immediate and sustained decrease of 200 basis points in market rates would fall outside of policy parameters for net interest income and net income. Short-term market rates have dropped to historically low levels so that an immediate and sustained decrease of 200 basis points is highly doubtful.

Rate shock analysis provides only a limited, point in time view of interest rate sensitivity. The gap analysis also does not reflect factors such as the magnitude (versus the timing) of future interest rate changes and asset prepayments. The actual impact of interest rate changes upon earnings and net present value may differ from that implied by any static rate shock or gap measurement. In addition, net interest income and net present value under various future interest rate scenarios are affected by multiple other factors not embodied in a static rate shock or gap analysis, including competition, changes in the shape of the Treasury yield curve, divergent movement among various interest rate indices, and the speed with which interest rates change.

**Interest Rate Sensitivity**

The major elements used to manage interest rate risk include the mix of fixed and variable rate assets and liabilities and the maturity and repricing patterns of these assets and liabilities. It is our policy not to invest in derivatives outside of our mortgage hedging process. We perform a quarterly review of assets and liabilities that reprice and the time bands within which the repricing occurs. Balances generally are reported in the time band that corresponds to the instrument's next repricing date or contractual maturity, whichever occurs first. However, fixed rate indirect automobile loans, mortgage backed securities, and residential mortgage loans are primarily included based on scheduled payments with a prepayment factor incorporated. Through such analyses, we monitor and manage our interest sensitivity gap to minimize the negative effects of changing interest rates.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

The interest rate sensitivity structure within our balance sheet at December 31, 2011, indicated a cumulative net interest sensitivity asset gap of 11.84% when projecting forward six months. When projecting out one year, there was a net interest sensitivity asset gap of 9.73%. This information represents a general indication of repricing characteristics over time; however, the sensitivity of certain deposit products may vary during extreme swings in the interest rate cycle (see Market Risk ). Since all interest rates and yields do not adjust at the same velocity, the interest rate sensitivity gap is only a general indicator of the potential effects of interest rate changes on net interest income. Our policy states that the cumulative gap at six months and one year should generally not exceed 15% and 10%, respectively. Our cumulative gap at six months and one year both fall within this guideline.

**Table of Contents**

The following table illustrates our interest rate sensitivity at December 31, 2011, as well as the cumulative position at December 31, 2011. All amounts are categorized by their actual maturity or repricing date with the exception of non-maturity deposit accounts. As a result of prior experience during periods of rate volatility and management's estimate of future rate sensitivities, we allocate the non-maturity deposit accounts noted below, based on the estimated duration of those deposits.

**Interest Rate Sensitivity Analysis**

	Repricing Within								Total
	0-30 Days	31-60 Days	61-90 Days	91-120 Days	121-150 Days	151-180 Days	181-365 Days	Over One Year	
<i>(Dollars in thousands)</i>									
<b>Interest-Earning Assets:</b>									
Investment securities	\$ 12,435	\$ 3,481	\$ 11,440	\$ 20,188	\$ 2,646	\$ 2,684	\$ 27,178	\$ 197,824	\$ 277,876
Loans	400,424	52,586	53,722	41,713	47,038	42,210	256,094	730,084	1,623,871
Loans held-for-sale	74,929	38,566	11,294	1,294	1,294	3,236	3,236		133,849
Federal funds sold	2,411								2,411
Due from banks-interest-earning	33,967								33,967
<b>Total interest - earning assets</b>	<b>524,166</b>	<b>94,633</b>	<b>76,456</b>	<b>63,195</b>	<b>50,978</b>	<b>48,130</b>	<b>286,508</b>	<b>927,908</b>	<b>2,071,974</b>
Cumulative RSA	524,166	618,799	695,255	758,450	809,428	857,558	1,144,066		
<b>Interest-Bearing Liabilities:</b>									
Demand deposit accounts	13,479	13,479	13,479	4,493	4,493	4,493	26,959	188,713	269,588
Savings and NOW accounts	32,437	32,437	32,437	10,812	10,812	10,812	64,874	194,623	389,244
Money market accounts	26,348	26,348	26,348	8,783	8,783	8,783	52,696	368,873	526,962
Time deposits >\$100,000	14,507	17,491	15,104	24,961	22,091	47,811	82,593	132,792	357,350
Time deposits <\$100,000(Incl. BD)	20,818	25,303	19,976	24,785	16,606	19,399	80,234	121,245	328,366
Long-term debt			25,774					94,253	120,027
Short-term borrowings	20,080	2,525	2,104	1,619	1,245	889	23,056	1,562	53,080
<b>Total interest - bearing liabilities</b>	<b>127,669</b>	<b>117,583</b>	<b>135,222</b>	<b>75,453</b>	<b>64,030</b>	<b>92,187</b>	<b>330,412</b>	<b>\$ 1,102,061</b>	<b>2,044,617</b>
Cumulative RSL	127,669	245,252	380,474	455,927	519,957	612,144	942,556		
<b>Interest-sensitivity gap</b>	<b>\$ 396,497</b>	<b>\$ (22,950)</b>	<b>\$ (58,766)</b>	<b>\$ (12,258)</b>	<b>\$ (13,052)</b>	<b>\$ (44,057)</b>	<b>\$ (43,904)</b>	<b>\$ (174,153)</b>	<b>\$ 27,357</b>
Cumulative	\$ 396,497	\$ 373,547	\$ 314,781	\$ 302,523	\$ 289,471	\$ 245,414	\$ 201,510	\$ 27,357	
Ratio of cumulative gap to total interest-earning assets	19.14%	18.03%	15.19%	14.60%	13.97%	11.84%	9.73%	1.32%	
Ratio of interest sensitive assets to interest sensitive liabilities	410.57%	80.48%	56.54%	83.75%	79.62%	52.21%	86.71%	84.20%	

**Liquidity**

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. Management measures the liquidity position by giving consideration to both on-balance sheet and off-balance sheet sources of and demands for funds on a daily and weekly basis.

Management seeks to maintain a stable net liquidity position while optimizing operating results, as reflected in net interest income, the net yield on earning assets, and the cost of interest-bearing liabilities in particular. ALCO meets regularly to review the current and projected net liquidity positions and to review actions taken by management to achieve this liquidity objective. While the desired level of liquidity will vary depending on a number of factors, it is the primary goal of Fidelity to maintain a sufficient level of liquidity in both normal operating conditions and in periods of market or industry stress.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Sources of liquidity include cash and cash equivalents, net of Federal requirements to maintain reserves against deposit liabilities; investment securities eligible for sale or pledging to secure borrowings from dealers and customers pursuant to securities sold under agreements to repurchase ( repurchase agreements ); loan repayments; loan sales; deposits and certain interest-sensitive deposits; brokered deposits; a collateralized contingent line of credit at the FRB Discount Window; a collateralized line of credit from the FHLB; and, borrowings under unsecured overnight Federal funds lines available from correspondent banks. The principal demands for liquidity are new loans, anticipated fundings under credit commitments to customers, and deposit withdrawals.

The Company has limited liquidity, and it relies primarily on interest and dividends from subsidiaries equity, subordinated debt, and trust preferred securities, interest income, management fees, and dividends from the Bank as sources of liquidity. Interest and dividends from subsidiaries ordinarily provide a source of liquidity to a bank holding company. The Bank pays interest to Fidelity on the Bank's subordinated debt and its short-term investments in the Bank and cash dividends on its preferred stock and common stock. Under the regulations of the GDBF, bank dividends may not exceed 50% of the prior year's net earnings without approval from the GDBF. If dividends received from the Bank were reduced or eliminated, our liquidity would be adversely affected. The Bank's net liquid asset ratio, defined as Federal funds sold, investments maturing in 30 days, unpledged securities, available unsecured Federal funds lines of credit, FHLB borrowing capacity and available brokered certificates of deposit divided by total assets increased from 16.1% at December 31, 2010, to 21.0% at December 31, 2011. The increase is due to a higher level of free securities due to growth in the investment portfolio.

**Table of Contents**

In addition to cash and cash equivalents and the availability of brokered deposits, as of December 31, 2011, we had the following sources of available unused liquidity:

	<b>December 31, 2011</b> <i>(In thousands)</i>
Unpledged securities	\$ 90,000
FHLB advances	8,000
FRB lines	285,000
Unsecured Federal funds lines	62,000
Additional FRB line based on eligible but unpledged collateral	357,000
 Total sources of available unused liquidity	 \$ 802,000

Net cash flows from operating activities primarily result from net income adjusted for the following noncash items: the provision for loan losses, depreciation, amortization, and the lower of cost or market adjustments, if any. Net cash flows provided by operating activities in 2011 were positively impacted by proceeds from sales of loans of \$1.524 billion and negatively impacted primarily by \$1.419 billion in loans originated for resale. Net cash flows used in investing activities were negatively impacted by \$213.7 million of cash outflows for purchases of investment securities available-for-sale and \$276.0 million related to the increase in the loan portfolio. In addition, the net cash flows used in investing activities were positively impacted by net cash inflows from maturities and calls of investment securities of \$86.0 million, and proceeds from the sale of investment securities available-for-sale of \$32.8 million. Net cash flows provided by financing activities were positively impacted by increases in transactional accounts of \$174.6 million, and an increase of \$83.7 million in time deposits.

**Contractual Obligations and Other Commitments**

The following schedule provides a summary of our financial commitments to make future payments, primarily to fund loan and other credit obligations, long-term debt, and rental commitments primarily for the lease of branch facilities, the operations center, the SBA lending office, and the commercial lending, construction lending, and executive offices as of December 31, 2011. Payments for borrowings do not include interest. Payments related to leases are based on actual payments specified in the underlying contracts. Loan commitments, lines of credit, and letters of credit are presented at contractual amounts; however, since many of these commitments are revolving commitments as discussed below and many are expected to expire unused or partially used, the total amount of these commitments does not necessarily reflect future cash requirements.

	Commitments or Long-term Borrowings	Commitment Maturity or Payment Due by Period			
		1 Year or Less	More Than 1 Year but Less Than 3 Years <i>(In thousands)</i>	3 Years or More but Less Than 5 Years	5 Years or More
Home equity line	\$ 41,835	\$ 3,494	\$ 5,859	\$ 11,625	\$ 20,857
Construction	30,960	30,960			
Acquisition and development	2,251	2,251			
Commercial	78,392	51,444	11,927	14,756	265
SBA	11,190	603	310		10,277
Mortgage	116,733	116,733			
Letters of Credit	4,136	3,862	249	25	
Lines of Credit	1,538	327	78		1,133
 Total financial commitments <sup>(1)</sup>	 287,035	 209,674	 18,423	 26,406	 32,532
Subordinated debt <sup>(2)</sup>	67,527				67,527
Long-term borrowings <sup>(3)</sup>	52,500		52,500		
Rental commitments <sup>(4)</sup>	14,676	2,717	2,520	2,649	6,790
Purchase obligations <sup>(5)</sup>	4,369	1,455	1,292	1,622	

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Total commitments and long-term borrowings	\$ 426,107	\$ 213,846	\$ 74,735	\$ 30,677	\$ 106,849
--	------------	------------	-----------	-----------	------------

- (1) *Financial commitments include both secured and unsecured obligations to fund. Certain residential construction and acquisition and development commitments relate to revolving commitments whereby payments are received as individual homes or parcels are sold; therefore, the outstanding balances at any one-time will be less than the total commitment. Construction loan commitments in excess of one year have provisions to convert to term loans at the end of the construction period.*
- (2) *Subordinated debt is comprised of five trust preferred security issuances. We have no obligations related to the trust preferred security holders other than to remit periodic interest payments and to remit principal and interest due at maturity. Each trust preferred security provides us the opportunity to prepay the securities at specified dates from inception, the fixed rate issues with declining premiums based on the time outstanding or at par after designated periods for all issues.*
- (3) *All long-term borrowings are collateralized with investment grade securities or with pledged real estate loans.*
- (4) *Leases and other rental agreements typically have renewal options either at predetermined rates or market rates on renewal.*
- (5) *Purchase obligations include significant contractual obligations under legally enforceable contracts with contract terms that are both fixed and determinable with initial terms greater than one year. The majority of these amounts are primarily for services, including core processing systems and telecommunications maintenance.*



---

## **Table of Contents**

### **Off-Balance Sheet Arrangements**

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers, and to reduce our own exposure to fluctuations in interest rates. These financial instruments, which include commitments to extend credit and letters of credit, involve to varying degrees elements of credit and interest rate risk in excess of the amount recognized in the consolidated financial statements. The contract or notional amounts of these instruments reflect the extent of involvement we have in particular classes of financial instruments.

Our exposure to credit loss, in the event of nonperformance by customers for commitments to extend credit and letters of credit, is represented by the contractual or notional amount of those instruments. We use the same credit policies in making commitments and conditional obligations as we do for recorded loans. Loan commitments and other off-balance sheet exposures are evaluated by the Credit Review department quarterly and reserves are provided for risk as deemed appropriate.

Commitments to extend credit are agreements to lend to customers as long as there is no violation of any condition established in the agreement. Substantially all of our commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. We minimize our exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures. Thus, we will deny funding a commitment if the borrower's financial condition deteriorates during the commitment period, such that the customer no longer meets the pre-established conditions of lending. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. We evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby and import letters of credit are commitments issued by us to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans or lines of credit to customers. We hold collateral supporting those commitments as deemed necessary.

### **Loans**

During 2011, total loans outstanding, which included loans held-for-sale, increased \$144.5 million or 9.0% to \$1.758 billion when compared to 2010. The Bank's total loan production increased to \$2.492 billion in 2011, compared to \$2.209 billion in 2010. The increase in loans was the result of a \$141.0 million or 19.7% increase in consumer installment loans, consisting primarily of indirect automobile loans, to \$857.2 million because of the improving economy in the Bank's market area. Total commercial loans, including SBA loans, increased \$70.8 million or 14.8% to \$549.3 million in 2011, compared to 2010 with the growth primarily in the commercial real estate segment of the portfolio as part of the Bank's effort to serve credit worthy customers in our local footprint. Construction loans decreased \$17.5 million or 15.2% to \$97.7 million. Contributing to the decline were continued construction loan charge-offs, foreclosures and payoffs, which more than offset loan production. In the fourth quarter of 2011, Fidelity acquired Decatur First Bank in an FDIC-assisted transaction. This resulted in an increase of \$77.5 million in loans at December 31, 2011.

Loans held-for-sale decreased \$76.0 million or 36.2% to \$133.8 million primarily due to a \$64.1 million decrease in mortgage loans held-for-sale to \$90.9 million due to increased sales to FNMA and more efficient processing. The balance of the decrease in loans held-for-sale was in SBA loans which decreased \$11.9 million to \$12.9 million. The fluctuations in the held-for-sale balances are due to loan production levels and demands of loan investors.

**Table of Contents****Loans, by Category**

	2011	2010	December 31, 2009	2008	2007
	<i>(In thousands)</i>				
<b>Loans:</b>					
Commercial loans	\$ 549,340	\$ 478,502	\$ 406,308	\$ 348,012	\$ 306,441
Construction loans	97,710	115,224	154,785	245,153	282,056
Consumer loans	857,175	716,185	597,782	679,330	706,188
Mortgage loans	119,646	93,461	130,984	115,527	93,673
Loans	1,623,871	1,403,372	1,289,859	1,388,022	1,388,358
Allowance for loan losses	(27,956)	(28,082)	(30,072)	(33,691)	(16,557)
Loans, net of allowance	\$ 1,595,915	\$ 1,375,290	\$ 1,259,787	\$ 1,354,331	\$ 1,371,801
<b>Total Loans:</b>					
Loans	\$ 1,623,871	\$ 1,403,372	\$ 1,289,859	\$ 1,388,022	\$ 1,388,358
<b>Loans Held-for-Sale:</b>					
Residential mortgage	90,907	155,029	80,869	967	1,412
Indirect	30,000	30,000	30,000	15,000	38,000
SBA	12,942	24,869	20,362	39,873	24,243
	133,849	209,898	131,231	55,840	63,655
	\$ 1,757,720	\$ 1,613,270	\$ 1,421,090	\$ 1,443,862	\$ 1,452,013

**Loan Maturity and Interest Rate Sensitivity**

	Within One Year	One Through Five Years	Over Five Years	Total
	<i>(In thousands)</i>			
<b>Loan Maturity:</b>				
Commercial	\$ 229,342	\$ 171,191	\$ 148,807	\$ 549,340
Construction	94,952	2,758		97,710
Total	\$ 324,294	\$ 173,949	\$ 148,807	\$ 647,050
<b>Interest Rate Sensitivity:</b>				
Selected loans with:				
Predetermined interest rates:				
Commercial	\$ 88,239	\$ 92,401	\$ 24,927	\$ 205,567
Construction	12,033	1,986		14,019
Floating or adjustable interest rates:				
Commercial	141,103	78,790	123,880	343,773
Construction	82,919	772		83,691
Total	\$ 324,294	\$ 173,949	\$ 148,807	\$ 647,050

**Construction Loans**

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Total construction loan advances remained fairly stable increasing from \$22.6 million for the year ended December 31, 2010, to \$24.7 million for the year ended December 31, 2011. Payoffs and transfers to ORE decreased from \$89.3 million for the year ended December 31, 2010, to \$81.9 million for the year ended December 31, 2011.

### *Credit Quality*

Credit quality risk in the loan portfolio provides our highest degree of risk. We manage and control risk in the loan portfolio through adherence to standards established by the Board of Directors and senior management, combined with a commitment to producing quality assets, monitoring loan performance, developing profitable relationships, and meeting the strategic loan quality and growth targets. Our credit policies establish underwriting standards, place limits on exposures, which include concentrations and commitments, and set other limits or standards as deemed necessary and prudent. Also included in the policy, primarily determined by the amount and type of loan, are various approval levels, ranging from the branch or department level to those that are more centralized. We maintain a diversified portfolio intended to spread risk and reduce exposure to economic downturns, which may occur in different segments of the economy or in particular industries. Industry and loan type diversification is reviewed at least quarterly.

**Table of Contents**

Management has taken numerous steps to reduce credit risk in the loan portfolio and to strengthen the credit risk management team and processes. A special assets group was organized in 2008 to evaluate potential nonperforming loans, to properly value nonperforming assets, and to facilitate the timely disposition of these assets while minimizing losses to the Company. In addition, all credit policies have been reviewed and revised as necessary, and experienced managers are in place and have strengthened all lending areas and Credit Administration. Because of loan growth, particularly in our consumer indirect lending portfolio, and an increase in net charge-offs, the provision for loan losses for the year ended December 31, 2011, increased to \$20.3 million compared to a \$17.1 million for the year ended December 31, 2010. Net charge-offs in 2011 increased to \$20.5 million compared to \$19.1 million during 2010, largely due to an increase in real estate construction charge-offs. Construction loan net charge-offs increased from \$11.3 million for the year ended December 31, 2010, to \$13.5 million in 2011. This increase is a function of the continued slow housing market in the Atlanta metropolitan area.

The performance of the consumer indirect lending portfolio of loans which at December 31, 2011, made up 48.8% of the total loan portfolio, has also shown improvement in 2011. Indirect loans 60-89 days delinquent decreased 52.1% from December 31, 2010, to December 31, 2011. Nonaccrual indirect loan balances decreased 29.8% from December 31, 2010, to December 31, 2011.

The Credit Review Department ( Credit Review ) regularly reports to senior management and the Loan and Discount Committee of the Board regarding the credit quality of the loan portfolio, as well as trends in the portfolio and the adequacy of the allowance for loan losses. Credit Review monitors loan concentrations, production, loan growth, as well as loan quality, and independent from the lending departments, reviews risk ratings and tests credits approved for adherence to our lending standards. Finally, Credit Review also performs ongoing, independent reviews of the risk management process and adequacy of loan documentation. The results of its reviews are reported to the Loan and Discount Committee of the Board. The consumer collection function is centralized and automated to ensure timely collection of accounts and consistent management of risks associated with delinquent accounts.

**Nonperforming Assets**

Nonperforming assets consist of nonaccrual loans, troubled debt restructured loans, repossessions, and other real estate. Nonaccrual loans are loans on which the interest accruals have been discontinued when it appears that future collection of principal or interest according to the contractual terms may be doubtful. Troubled debt restructured loans are those loans whose terms have been modified, because of economic or legal reasons related to the debtors' financial difficulties and provide a concession to the borrower such as, a reduction in principal, change in terms, or modification of interest rates to below market levels. The Bank had \$23.6 million in troubled debt restructured loans at December 31, 2011, of which \$10.6 million were accruing loans and \$13.0 million are on nonaccrual and included in nonperforming assets below. Repossessions include vehicles and other personal property that have been repossessed as a result of payment defaults on indirect automobile loans and commercial loans.

**Nonperforming Assets**

	2011	2010	December 31, 2009	2008	2007
			<i>(Dollars in thousands)</i>		
Nonaccrual loans-legacy	\$ 60,413	\$ 76,545	\$ 69,743	\$ 98,151	\$ 14,371
Nonaccrual loans FDIC-assisted transactions	6,272				
Repossessions	1,423	1,119	1,393	2,016	2,512
Other real estate legacy	21,058	20,525	21,780	15,063	7,308
Other real estate FDIC-assisted transaction	9,468				
<b>Total nonperforming assets</b>	<b>\$ 98,634</b>	<b>\$ 98,189</b>	<b>\$ 92,916</b>	<b>\$ 115,230</b>	<b>\$ 24,191</b>
Loans past due 90 days or more and still accruing	\$ 116	\$	\$	\$	\$ 23
Ratio of loans past due 90 days or more and still accruing to total loans	0.01%	%	%	%	%
Ratio of nonperforming assets to total loans, repossessions and ORE	5.51	6.01	6.43	7.89	1.65

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

The increase in nonperforming assets from December 31, 2010, to December 31, 2011, was a result of an increase in ORE. ORE increased primarily due to the FDIC-assisted acquisition of Decatur First Bank in the fourth quarter of 2011. At December 31, 2011, the ORE which is related to Decatur First Bank totaled \$9.5 million. Management believes it has been proactive in charging down and charging off these nonperforming assets as appropriate. Management's assessment of the overall loan portfolio is that loan quality and performance have stabilized. Management is being aggressive in evaluating credit relationships and proactive in addressing problems.

## Table of Contents

When a loan is classified as nonaccrual, to the extent collection is in question, previously accrued interest is reversed and interest income is reduced by the interest accrued in the current year. If any portion of the accrued interest was accrued in a previous period, accrued interest is reduced and a charge for that amount is made to the allowance for loan losses. For 2011, the gross amount of interest income that would have been recorded on nonaccrual loans, if all such loans had been accruing interest at the original contract rate, was approximately \$3.6 million compared to \$4.4 million and \$3.4 million during 2010 and 2009, respectively. For additional information on nonaccrual loans see Critical Accounting Policies Allowance for Loan Losses.

### Allowance for Loan Losses

As discussed in Critical Accounting Policies Allowance for Loan Losses, the allowance for loan losses is established and maintained through provisions charged to operations. Such provisions are based on management's evaluation of the loan portfolio including current economic conditions, loan portfolio concentrations, the economic outlook, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management's judgment, deserve consideration in estimating loan losses. Loans are charged off when, in the opinion of management, such loans are deemed to be uncollectible. Subsequently, recoveries are added to the allowance.

For all loan categories, historical loan loss experience, adjusted for changes in the risk characteristics of each loan category, current trends, and other factors, is used to determine the level of allowance required. Additional amounts are allocated based on the possible losses of individual impaired loans and the effect of economic conditions on both individual loans and loan categories. Since the allocation is based on estimates and subjective judgment, it is not necessarily indicative of the specific amounts of losses that may ultimately occur.

In determining the allocated allowance, all portfolios are treated as homogenous pools. The allowance for loan losses for the homogenous pools is allocated to loan types based on historical net charge-off rates adjusted for any current changes in these trends. Within the commercial, commercial real estate, and business banking portfolios, every nonperforming loan and loans having greater than normal risk characteristics are not treated as homogenous pools and are individually reviewed for a specific allocation. The specific allowance for these individually reviewed loans is based on a specific loan impairment analysis.

In determining the appropriate level for the allowance, management ensures that the overall allowance appropriately reflects a margin for the imprecision inherent in most estimates of the range of probable credit losses. This additional allowance, if any, is reflected in the unallocated portion of the allowance.

At December 31, 2011, the allowance for loan losses was \$28.0 million, or 1.72% of loans compared to \$28.1 million, or 2.00% of loans at December 31, 2010. Excluding the Decatur First loan portfolio, the allowance for loan losses as a percentage of loans would be 1.81%. Net charge-offs as a percent of average loans outstanding was 1.38% in 2011 compared to 1.44% for 2010.

The table below presents the allocated loan loss reserves by loan type as of December 31, 2011 and 2010.

	December 31,		Increase
	2011	2010	(Decrease)
	<i>(In thousands)</i>		
Commercial	\$ 9,183	\$ 7,532	\$ 1,651
Construction	8,262	9,286	(1,024)
Consumer	6,040	7,598	(1,558)
Mortgage	2,535	2,570	(35)
Unallocated	1,936	1,096	840
	<b>\$ 27,956</b>	\$ 28,082	\$ (126)

The allocated allowance for real estate construction loans decreased \$1.0 million to \$8.3 million at December 31, 2011, when compared to 2010, primarily due to reduced loans outstanding. Total construction loans decreased \$19.4 million during 2011, to \$95.8 million compared to \$115.2 million at the end of 2010. The allowance allocated to indirect automobile loans decreased \$1.6 million or 20.5% to \$6.0 million from \$7.6 million at the end of 2010. The decrease is primarily the result of positive trends in asset quality indicators somewhat offset by an increase in loans outstanding. The allowance allocated to commercial loans increased \$1.7 million during 2011, to \$9.2 million compared to \$7.5 million at the end of 2010. The increase is primarily related to an increase in loan outstandings and historical charge-offs.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

The unallocated allowance increased \$840,000 to \$1.9 million at December 31, 2011, compared to year-end 2010 based on management's assessment of losses inherent in the loan portfolio and not reflected in specific allocations. See Provisions for Loan Losses.

**Table of Contents**

The Bank does not originate or portfolio any option ARM loans where borrowers have the ability to make payments which do not cover the interest due plus principal amortization. In addition, the Bank does not portfolio high loan-to-value ratio mortgages, interest only residential mortgage loans, subprime loans or loans with initial teaser rates. There are no significant geographic concentrations of loans within our markets.

**Allocation of the Allowance for Loan Losses**

	December 31, 2011		December 31, 2010		December 31, 2009	
	Allowance	%*	Allowance	%*	Allowance	%*
	<i>(Dollars in thousands)</i>					
Commercial <sup>(1)</sup>	\$ 9,183	33.83%	\$ 7,532	34.10%	\$ 4,608	31.50%
Real estate construction	8,262	6.02	9,286	8.21	11,822	12.00
Real estate mortgage residential	2,535	7.37	2,570	6.66	1,346	10.15
Consumer installment	6,040	52.78	7,598	51.03	10,994	46.35
Unallocated	1,936		1,096		1,302	
Total	\$ 27,956	100.00%	\$ 28,082	100.00%	\$ 30,072	100.00%

	December 31, 2008		December 31, 2007	
	Allowance	%*	Allowance	%*
	<i>(Dollars in thousands)</i>			
Commercial <sup>(1)</sup>	\$ 5,587	25.07%	\$ 4,228	22.07%
Real estate construction	11,042	17.66	2,776	20.32
Real estate mortgage residential	599	8.32	562	6.75
Consumer installment	15,364	48.95	8,196	50.86
Unallocated	1,099		795	
Total	\$ 33,691	100.00%	\$ 16,557	100.00%

\* Percentage of respective loan type to loans.

(1) Includes allowance allocated for real estate mortgage commercial loans and SBA loans.

**Investment Securities**

The levels of short-term investments reflect our strategy of maximizing portfolio yields within overall asset and liability management parameters while providing for pledging and liquidity needs. Investment securities other than the investment in FHLB stock, on an amortized cost basis totaled \$264 million and \$175 million at December 31, 2011, and 2010, respectively. The increase of \$89 million in investments at December 31, 2011, compared to December 31, 2010, was attributable to management's decision to better position the portfolio for future changes in interest rates and execute cash flow and capital risk rating strategies.

In 2011, the Company made several investment purchases and sales in an effort to position the portfolio should overall interest rates rise, to provide for liquidity needs as the loan portfolio began to grow, and to improve the risk based capital requirement profile of the investment portfolio. The Company sold five mortgage backed securities with an amortized cost basis of \$32 million. The Company purchased \$79 million in GNMA mortgage backed securities and \$93 million in FHLB callable debt. In addition, the Bank purchased the investment portfolio from Decatur First Bank in an FDIC-assisted transaction, which totaled \$42 million at December 31, 2011, and consisted primarily of agency mortgage-backed securities.

Decreasing the size of the investment portfolio were principal paydowns on mortgage-backed securities of \$29 million, and \$64 million in calls on FHLB and FNMA securities.



## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

The estimated weighted average life of the securities portfolio was 4.07 years at December 31, 2011, compared to 6.0 years at December 31, 2010. At December 31, 2011, approximately \$255 million based on the amortized cost of investment securities were classified as available-for-sale, compared to \$161 million based on the amortized cost at December 31, 2010. The net unrealized gain on these securities available-for-sale at December 31, 2011, was \$6.0 million before taxes, compared to a net unrealized gain of \$738,000 before taxes at December 31, 2010.

At December 31, 2011 and 2010, we classified all but \$6.0 million and \$14.1 million, respectively, of our investment securities as available-for-sale. We maintain a relatively high percentage of our investment portfolio as available-for-sale for possible liquidity needs related primarily to loan production, while held-to-maturity securities are primarily utilized for pledging as collateral for public deposits and other borrowings.

**Table of Contents****Distribution of Investment Securities**

	2011		December 31, 2010		2009	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	<i>(In thousands)</i>					
U.S. Treasury securities and obligations of U.S. Government corporations and agencies	\$ 62,197	\$ 62,700	\$ 26,135	\$ 26,336	\$ 63,674	\$ 63,119
Municipal securities	19,124	19,714	11,705	11,330	11,706	11,407
Mortgage backed securities-agency	182,900	179,005	137,010	138,738	80,966	82,333
Total	\$ 264,311	\$ 261,419	\$ 174,850	\$ 176,404	\$ 156,346	\$ 156,859

The following table depicts the maturity distribution of investment securities and average yields as of December 31, 2011 and 2010. All amounts are categorized by their expected repricing date. The expected maturities may differ from the contractual maturities of mortgage backed securities because the mortgage holder of the underlying mortgage loans has the right to prepay their mortgage loans without prepayment penalties. The expected maturities may differ from the contractual maturities of callable agencies and municipal securities because the issuer has the right to redeem the callable security at predetermined prices at specified times prior to maturity.

**Maturity Distribution of Investment Securities and Average Yields<sup>(1)</sup>**

	December 31, 2011			December 31, 2010		
	Amortized Cost	Fair Value	Average Yield <sup>(1)</sup>	Amortized Cost	Fair Value	Average Yield <sup>(1)</sup>
	<i>(Dollars in thousands)</i>					
<b>Available-for-Sale:</b>						
U.S. Treasury securities and obligations of U.S. Government corporations and agencies:						
Due in less than one year	\$ 21,000	\$ 21,058	2.10%	\$ 10,000	\$ 10,039	1.80%
Due after one year through five years	37,975	38,292	1.93	16,135	16,297	2.32
Due five years through ten years	1,002	1,036	3.06			
Due after ten years	2,220	2,313	3.21			
Municipal securities <sup>(2)</sup>						
Due in less than one year	750	753	6.61			
Due after one year through five years	11,013	11,302	5.41	5,592	5,482	6.01
Due five years through ten years	5,849	6,080	6.29	6,113	5,848	6.16
Due after ten years	1,512	1,580	6.99			
Mortgage backed securities						
Due in less than one year	22	22	1.14			
Due after one year through five years	166,085	170,829	2.76	118,958	119,962	3.44
Due five years through ten years	8,007	8,154	3.32	3,942	3,850	3.83
	\$ 255,435	\$ 261,419		\$ 160,740	\$ 161,478	
<b>Held-to-Maturity:</b>						
Mortgage backed securities						
Due in less than one year	\$	\$	%	\$ 1,770	\$ 1,785	4.09%
Due after one year through five years	8,876	9,662	4.90	12,340	13,141	4.97
	\$ 8,876	\$ 9,662		\$ 14,110	\$ 14,926	

- (1) *Weighted average yields are calculated on the basis of the carrying value of the security.*
- (2) *Interest income includes the effects of taxable equivalent adjustments of \$279,000 in 2011 and \$242,000 in 2010.*

**Table of Contents****Deposits**

Total deposits increased \$258.3 million or 16.0% during 2011 to \$1.872 billion at December 31, 2011, from \$1.613 billion at December 31, 2010, due to an increase in interest-bearing demand deposits of \$99.4 million or 23.2% to \$527.0 million, an increase in noninterest bearing demand deposits of \$84.0 million or 45.2% to \$269.6 million and an increase in time deposits \$100,000 and over of \$82.8 million or 33.6% to \$329.2 million. Savings deposits decreased \$8.8 million or 2.2% to \$389.2 million. The Bank acquired Decatur First Bank in an FDIC-assisted transaction in the fourth quarter of 2011, and at December 31, 2011, had \$18.5 million in noninterest-bearing demand deposits, \$58.7 million in interest-bearing deposits, \$2.2 million in savings, \$26.1 million in time deposits \$100,000 and over, and \$29.1 million in other time deposits resulting from that acquisition. As interest rates stabilized at historically low levels in 2011, many customers fearing locking in low certificate of deposit rates, put their money into money market accounts which pay competitive rates but allow the depositor the flexibility to access the funds when necessary. The increase in noninterest-bearing demand deposits was in part due to an increase in the number of transaction accounts as the result of continued benefits from the transaction account acquisition initiative continued in 2011, and in part due to unlimited deposit insurance coverage available through December 31, 2012, for noninterest-bearing transaction accounts through implementation of the Dodd-Frank Act. Management priced time deposits \$100,000 and over very competitively in 2011 to encourage customers to extend maturities allowing the Bank to take advantage of the historically low deposit interest rates.

Average interest-bearing deposits during 2011 increased \$106.0 million or 7.6% over 2010 average balances to \$1.499 billion. The average balance of savings deposits decreased \$7.7 million to \$407.9 million, while the average balance of interest-bearing demand deposits increased \$94.6 million to \$439.2 million, and the average balance of time deposits increased \$19.0 million to \$652.3 million. Core deposits, obtained from a broad range of customers, and our largest source of funding, consist of all interest-bearing and noninterest-bearing deposits except time deposits over \$100,000 and brokered deposits. Brokered deposits decreased from \$62.5 million at December 31, 2010, to \$19.2 million at December 31, 2011, and are included in other time deposit balances in the consolidated balance sheets. As core deposits grew during 2011, higher cost maturing brokered certificates of deposit were allowed to mature without being replaced. The average balance of interest-bearing core deposits was \$1.163 billion and \$1.070 billion during 2011 and 2010, respectively.

Noninterest-bearing deposits are comprised of certain business accounts, including correspondent bank accounts and escrow deposits, as well as individual accounts. Average noninterest-bearing demand deposits totaling \$219.4 million represented 15.9% of average core deposits in 2011 compared to an average balance of \$169.1 million or 13.7% in 2010. The average amount of, and average rate paid on, deposits by category for the periods shown are presented in the following table:

**Selected Statistical Information for Deposits**

	2011		December 31, 2010		2009	
	Average Amount	Rate	Average Amount	Rate	Average Amount	Rate
Noninterest-bearing demand deposits	\$ 219,377	%	\$ 169,120	%	\$ 142,656	%
Interest-bearing demand deposits	439,243	0.53	344,607	0.87	236,819	1.18
Savings deposits	407,865	0.78	415,516	1.39	333,865	2.09
Time deposits	652,343	1.65	633,374	2.32	829,229	3.48
Total average deposits	\$ 1,718,828	0.95	\$ 1,562,617	1.50	\$ 1,542,569	2.50

**Maturity Distribution of Time Deposits**

	December 31, 2011		
	Other	\$100,000 or More	Total
Three months or less	\$ 71,946	\$ 50,095	\$ 122,041
Over three through six months	66,656	71,791	138,447
Over six through 12 months	89,258	78,976	168,234

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Over one through two years	54,443	40,199	94,642
Over two through three years	24,787	20,484	45,271
Over three through four years	44,007	67,197	111,204
Over four through five years	5,542	327	5,869
Over five years	10		10
<b>Total</b>	<b>\$ 356,649</b>	<b>\$ 329,069</b>	<b>\$ 685,718</b>

### Short-Term Debt

There were four FHLB short-term borrowings at December 31, 2011 totaling \$34.5 million, which were drawn on a collateralized line with \$12.0 million maturing January 3, 2012 at a rate of 0.14%, \$5.0 million maturing March 12, 2012 at 3.29%, \$2.5 million maturing April 2, 2012 at a rate of 3.24%, and \$15.0 million maturing April 13, 2012 at a rate of 2.56%. There were no FHLB short-term borrowings at December 31, 2010. All FHLB advances are collateralized with qualifying residential, home equity, and commercial real estate mortgage loans and, from time to time, agency notes or agency mortgage backed securities.

**Table of Contents**

Other short-term borrowings totaled approximately \$18.6 million and \$33.0 million at December 31, 2011 and 2010, respectively, consisting of the FHLB short-term borrowings listed above, and \$18.6 million and \$20.8 million, respectively, in overnight repurchase agreements primarily with commercial customers at an average rate of 0.23% and 0.47%, respectively. In addition, at December 31, 2010, the Bank had \$12.2 million in SBA secured borrowings at 5.07%. These borrowings result from transfers of SBA loans to third parties in which the Bank makes certain representations and warranties effective for 90 days from the date of transfer. When the 90 day period expires, the secured borrowing is reduced, loans are reduced, and a gain or loss on sale is recorded in SBA lending activities in the Consolidated Statement of Operations. There were no SBA secured borrowings at December 31, 2011.

There were no Federal funds purchased outstanding at December 31, 2011 or December 31, 2010.

**Schedule of Short-Term Borrowings<sup>(1)</sup>**

Years Ended December 31,	Maximum Outstanding at Any Month-End	Average Balance	Average Interest Rate During Year <i>(Dollars in thousands)</i>	Ending Balance	Weighted Average Interest Rate at Year-End
<b>2011</b>	<b>\$ 53,081</b>	<b>\$ 41,877</b>	<b>1.64%</b>	<b>\$ 53,081</b>	<b>1.30%</b>
2010	58,999	37,669	2.71	32,977	2.17
2009	52,047	35,644	1.73	41,869	2.74

(1) Consists of Federal funds purchased, securities sold under agreements to repurchase, long-term borrowings within a year to maturity, and borrowings from the FHLB that mature either overnight or on a remaining fixed maturity not to exceed one year.

**Subordinated Debt and Other Long-Term Debt**

The Company had \$120.0 million and \$142.5 million of subordinated debt and other long-term debt outstanding at December 31, 2011 and 2010, respectively. At December 31, 2011 and 2010, the Company had \$67.5 million in trust preferred securities classified as subordinated debt, including \$2.0 million in subordinated debt incurred to acquire stock in the trust preferred subsidiaries. The Company also had \$52.5 million and \$75.0 million at December 31, 2011 and 2010, respectively, in long-term Federal Home Loan Bank Advances.

The \$22.5 million or 15.8% decrease in long-term debt at December 31, 2011, compared to December 31, 2010 is a result of the reclassification of three FHLB advances totaling \$22.5 million from long-term borrowings to short-term borrowings. A \$5.0 million 3.29% FHLB advance maturing March 12, 2012, a \$2.5 million 3.25% FHLB advance maturing April 2, 2012, and a \$15.0 million 2.56% FHLB advance maturing April 13, 2012 were reclassified during 2011.

On March 12, 2008, the Company entered into a \$5.0 million five year FHLB European convertible advance collateralized with pledged qualifying real estate loans and maturing March 12, 2013. The advance had an interest rate of 2.395% at December 31, 2010. The FHLB had the one-time option on March 12, 2010, to convert the interest rate from a fixed rate to a variable rate based on three-month LIBOR plus a spread charged by the FHLB to its members for an adjustable rate credit advance with the same remaining maturity, but did not exercise this option.

On March 12, 2008, the Company entered into a \$5.0 million five year FHLB European convertible advance collateralized with pledged qualifying real estate loans and maturing March 12, 2013. The advance had an interest rate of 2.79% at December 31, 2010. The FHLB has the one-time option on March 14, 2011, to convert the interest rate from a fixed rate to a variable rate based on three-month LIBOR plus a spread charged by the FHLB to its members for an adjustable rate credit advance with the same remaining maturity but did not exercise this option.

On April 3, 2008, the Company entered into a \$2.5 million five year FHLB European convertible advance collateralized with pledged qualifying real estate loans and maturing April 3, 2013. The advance had an interest rate of 2.40% at December 31, 2010. The FHLB had the one-time option on April 5, 2010, to convert the interest rate from a fixed rate to a variable rate based on three-month LIBOR plus a spread charged by the FHLB to its members for an adjustable rate credit advance with the same remaining maturity, but did not exercise this option.

On November 5, 2007, the Company entered into a \$25.0 million three year FHLB European Convertible Advance collateralized with pledged qualifying real estate loans and maturing November 5, 2010. The interest rate on the advance was originally at 4.06% and had a one-time FHLB conversion option in November of 2008. In 2010, this advance was restructured to extend the maturity date to July 16, 2013 and lower the

interest rate to 1.76%.

**Table of Contents**

If the Bank should decide to prepay any of the convertible advances above prior to conversion by the FHLB, it will be subject to a prepayment penalty. However, should the FHLB receive compensation from its hedge parties upon a prepayment, that compensation would be payable to the Bank less an administrative fee. Also, should the FHLB decide to exercise its option to convert the advances to variable rate, the Bank can prepay the advance on the conversion date and each quarterly interest payment date thereafter with no prepayment penalty.

On March 9, 2009, the Company entered into a \$15.0 million four year FHLB Fixed Rate advance collateralized with pledged qualifying real estate loans and maturing March 11, 2013. The advance had an interest rate of 2.90% at December 31, 2010.

On August 20, 2007, the Company issued \$20.0 million in fixed-floating rate capital securities of Fidelity Southern Statutory Trust III with a liquidation value of \$1,000 per security. Interest is fixed at 6.62% for five years and then converts to a floating rate, which will adjust quarterly at a rate per annum equal to the three-month LIBOR plus 1.40%. The issuance has a final maturity of 30 years, but may be redeemed with regulatory approval at any distribution payment date on or after September 15, 2012, or at any time upon certain events, such as a change in the regulatory treatment of the trust preferred securities, at the redemption price of 100%, plus accrued and unpaid interest, if any.

On March 17, 2005, the Company issued \$10.0 million in floating rate capital securities of Fidelity Southern Statutory Trust II with a liquidation value of \$1,000 per security. Interest is adjusted quarterly at a rate per annum equal to the three-month LIBOR plus 1.89%. The capital securities had an initial rate of 4.87% and a rate of 2.45% and 2.19% at December 31, 2011 and December 31, 2010, respectively. The issuance has a final maturity of 30 years, but may be redeemed at any distribution payment date on or after March 17, 2010, at the redemption price of 100%.

On June 26, 2003, the Company issued \$15.0 million in Floating Rate Capital Securities of Fidelity Southern Statutory Trust I with a liquidation value of \$1,000 per security. Interest is adjusted quarterly at a rate per annum equal to the three-month LIBOR plus 3.10%. The capital securities had an initial rate of 4.16%, with the provision that prior to June 26, 2008, the rate will not exceed 11.75%. The rates in effect on December 31, 2011 and 2010, were 3.67% and 3.40%, respectively. The issuance has a final maturity of 30 years, but may be redeemed at any distribution payment date on or after June 26, 2008, at the redemption price of 100%.

On July 27, 2000, the Company issued \$10.0 million of 11.045% Fixed Rate Capital Trust Preferred Securities of Fidelity National Capital Trust I with a liquidation value of \$1,000 per share. On March 23, 2000, we issued \$10.5 million of 10.875% Fixed Rate Capital Trust Pass-through Securities of FNC Capital Trust I with a liquidation value of \$1,000 per share. Both issues have 30 year final maturities and are redeemable in whole or in part after ten years at declining redemption prices to 100% after 20 years.

The trust preferred securities were sold in private transactions exempt from registration under the Securities Act of 1933, as amended (the Act) and were not registered under the Act. The trust preferred securities are included in Tier 1 capital by the Company in the calculation of regulatory capital, subject to a limit of 25% for all restricted core capital elements, with any excess included in Tier 2 capital. The payments to the trust preferred securities holders are fully tax deductible.

The \$65.5 million of trust preferred securities issued by trusts established by the Company, as of December 31, 2011 and 2010, are not consolidated for financial reporting purposes in accordance with FASB ASC 810-10-05, formerly known as FASB Interpretation No. 46,

Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51 (Revised). Thus, the equity investments in the subsidiaries created to issue the obligations, the obligations themselves, and related dividend income and interest expense are reported on a deconsolidated basis, with the investments in the amount of \$2.0 million at December 31, 2011, and 2010, reported as other assets and dividends included as other noninterest income. The obligations, including the amount related to the equity investments, in the amount of \$67.5 million at December 31, 2011, and 2010, are reported as subordinated debt, with related interest expense reported as interest on subordinated debt.

On March 1, 2005, the FRB announced the adoption of a rule entitled Risk-Based Capital Standards: Trust Preferred Securities and the Definition of Capital (Rule) regarding risk-based capital standards for bank holding companies (BHCs) such as Fidelity.

The Rule defines the restricted core capital elements, including trust preferred securities, which may be included in Tier 1 capital, subject to an aggregate 25% of Tier 1 capital net of goodwill limitation. Excess restricted core capital elements may be included in Tier 2 capital, with trust preferred securities and certain other restricted core capital elements subject to a 50% of Tier 1 capital limitation. The Rule requires that trust preferred securities be excluded from Tier 1 capital within five years of the maturity of the underlying junior subordinated notes issued and be excluded from Tier 2 capital within five years of that maturity at 20% per year for each year during the five-year period to the maturity. The Company's first junior subordinated note matures in March 2030.



## Table of Contents

Our only restricted core capital elements consist of \$65.5 million in trust preferred securities issues and \$2.3 million in other identifiable intangibles; therefore, the Rule has minimal impact on our capital ratios, our financial condition, or our operating results. The trust preferred securities are eligible for our regulatory Tier 1 capital, with a limit of 25% of the sum of all core capital elements. All amounts exceeding the 25% limit are includable in the Company's regulatory Tier 2 capital.

In December 2010, the Basel Committee released its final framework for strengthening international capital and liquidity regulation, now officially identified by the Basel Committee as Basel III. Basel III, when implemented by the U.S. banking agencies and fully phased-in, will require bank holding companies and their bank subsidiaries to maintain substantially more capital, with a greater emphasis on common equity.

## Shareholders' Equity

On December 19, 2008, as part of the Capital Purchase Program, Fidelity entered into the Letter Agreement with the Treasury, pursuant to which Fidelity agreed to issue and sell, and the Treasury agreed to purchase (1) 48,200 Preferred Shares, and (2) the Warrant to purchase up to 2,266,458 shares of the Company's common stock at an exercise price of \$3.19 per share, for an aggregate purchase price of \$48.2 million in cash. The Preferred Shares qualify as Tier I capital under risk-based capital guidelines and will pay cumulative dividends at a rate of 5% per annum for the first five years and 9% per annum thereafter. The Preferred Shares are non-voting except for class voting rights on matters that would adversely affect the rights of the holders of the Preferred Shares.

Shareholders' equity at December 31, 2011 and 2010, was \$167.3 million and \$140.5 million, respectively. The \$26.8 million increase at December 31, 2011, compared to December 31, 2010, was primarily the result of net income, and capital contributions offset by preferred dividends paid during 2011.

## Recent Accounting Pronouncements

See Note 1 Summary of Significant Accounting Policies in the accompanying Notes to Consolidated Financial Statements included elsewhere in this report for details of recently issued accounting pronouncements and their expected impact, if any, on our operations and financial condition.

## Quarterly Financial Information

The following table sets forth, for the periods indicated, certain consolidated quarterly financial information. This information is derived from unaudited consolidated financial statements that include, in the opinion of management, all normal recurring adjustments which management considers necessary for a fair presentation of the results for such periods. The results for any quarter are not necessarily indicative of results for any future period. This information should be read in conjunction with our consolidated financial statements and the notes thereto included elsewhere in this report.

## CONSOLIDATED QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

	2011				2010			
	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
	<i>(In thousands, except per share data)</i>							
Interest income	\$ 24,205	\$ 22,959	\$ 23,091	\$ 23,445	\$ 23,899	\$ 23,713	\$ 24,440	\$ 23,232
Interest expense	5,126	5,404	6,046	6,273	6,420	7,276	8,199	8,668
Net interest income	19,079	17,555	17,045	17,172	17,479	16,437	16,241	14,564
Provision for loan losses	5,300	4,400	4,850	5,775	6,975	5,025	1,150	3,975
Securities gains, net			1,078				2,291	
Noninterest income	15,681	9,978	14,094	11,686	13,593	11,561	11,248	6,507
Noninterest expense	23,649	20,415	20,883	20,475	20,177	19,979	18,823	16,994
Income before income taxes (benefit)	5,811	2,718	5,406	2,608	3,920	2,994	7,516	102
Income tax expense (benefit)	1,979	608	1,792	766	932	913	2,647	(93)

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Net income	<b>3,832</b>	<b>2,110</b>	<b>3,614</b>	<b>1,842</b>	2,988	2,081	4,869	195
Preferred stock dividends	<b>(824)</b>	<b>(823)</b>	<b>(823)</b>	<b>(823)</b>	(823)	(823)	(823)	(823)
Net income (loss) available to common equity	<b>\$ 3,008</b>	<b>\$ 1,287</b>	<b>\$ 2,791</b>	<b>\$ 1,019</b>	\$ 2,164	\$ 1,258	\$ 4,046	\$ (628)
Earnings (loss) per share:								
Basic earnings (loss) per share <sup>(1)</sup>	<b>\$ 0.23</b>	<b>\$ 0.10</b>	<b>\$ 0.23</b>	<b>\$ 0.10</b>	\$ 0.20	\$ 0.12	\$ 0.37	\$ (0.06)
Diluted earnings (loss) per share <sup>(1)</sup>	<b>\$ 0.21</b>	<b>\$ 0.09</b>	<b>\$ 0.21</b>	<b>\$ 0.08</b>	\$ 0.18	\$ 0.10	\$ 0.34	\$ (0.06)
Weighted average shares outstanding <sup>(1)</sup>	<b>13,288</b>	<b>13,249</b>	<b>11,896</b>	<b>11,011</b>	11,004	10,997	10,956	10,634

(1) Adjusted for stock dividends

**Table of Contents**

**Item 7A. *Quantitative and Qualitative Disclosures About Market Risk***

See Item 7, Market Risk and Interest Rate Sensitivity for a quantitative and qualitative discussion about our market risk.

**Item 8. *Financial Statements and Supplementary Data*  
**Report of Independent Registered Public Accounting Firm****

The Board of Directors and Shareholders

Fidelity Southern Corporation

We have audited the accompanying consolidated balance sheets of Fidelity Southern Corporation and subsidiaries as of December 31, 2011 and 2010, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2011. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Fidelity Southern Corporation and subsidiaries at December 31, 2011 and 2010, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2011, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Fidelity Southern Corporation's internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 27, 2012 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Atlanta, Georgia

March 27, 2012

**Table of Contents****FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

	December 31,	
	2011	2010
	<i>(Dollars in thousands)</i>	
<b>ASSETS</b>		
Cash and due from banks	\$ 53,380	\$ 45,761
Interest-bearing deposits with banks	1,493	1,481
Federal funds sold	2,411	517
Cash and cash equivalents	57,284	47,759
Investment securities available-for-sale (amortized cost of \$255,435 and \$160,740 at December 31, 2011 and 2010, respectively)	261,419	161,478
Investment securities held-to-maturity (fair value of \$9,662 and \$14,926 at December 31, 2011 and 2010, respectively)	8,876	14,110
Investment in FHLB stock	7,582	6,542
Loans held-for-sale (loans carried at fair value of \$90,907 and \$155,029 at December 31, 2011 and 2010, respectively)	133,849	209,898
Loans	1,623,871	1,403,372
Allowance for loan losses	(27,956)	(28,082)
Loans, net of allowance for loan losses	1,595,915	1,375,290
FDIC indemnification asset	12,279	
Premises and equipment, net	28,909	19,510
Other real estate, net	30,526	20,525
Accrued interest receivable	9,015	7,990
Bank owned life insurance	31,490	30,275
Other assets	57,651	51,923
Total assets	\$ 2,234,795	\$ 1,945,300
<b>LIABILITIES</b>		
Deposits:		
Noninterest-bearing demand deposits	\$ 269,590	\$ 185,614
Interest-bearing deposits:		
Demand and money market	526,962	427,590
Savings	389,246	398,012
Time deposits, \$100,000 and over	329,164	246,317
Other time deposits	356,554	355,715
Total deposits	1,871,516	1,613,248
Other short-term borrowings	53,081	32,977
Subordinated debt	67,527	67,527
Other long-term debt	52,500	75,000
Accrued interest payable	2,535	2,973
Other liabilities	20,356	13,064
Total liabilities	2,067,515	1,804,789
<b>SHAREHOLDERS EQUITY</b>		
Preferred Stock, no par value. Authorized 10,000,000; 48,200 shares issued and outstanding, net of discount	46,461	45,578
	74,219	57,542

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Common Stock, no par value. Authorized 50,000,000; issued and outstanding 13,323,064 and 11,054,354 at 2011 and 2010, respectively		
Accumulated other comprehensive gain (loss), net of tax	<b>3,710</b>	458
Retained earnings	<b>42,890</b>	36,933
 Total shareholders' equity	 <b>167,280</b>	 140,511
 Total liabilities and shareholders' equity	 <b>\$ 2,234,795</b>	 \$ 1,945,300

*See accompanying notes to consolidated financial statements.*

**Table of Contents****FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS**

	Years Ended December 31,		
	2011	2010	2009
	<i>(Dollars in thousands, except per share data)</i>		
<b>Interest Income:</b>			
Loans, including fees	\$ 86,698	\$ 87,316	\$ 86,909
Investment securities	6,777	7,790	10,511
Federal funds sold and bank deposits	225	178	163
<b>Total interest income</b>	<b>93,700</b>	<b>95,284</b>	<b>97,583</b>
<b>Interest Expense:</b>			
Deposits	16,309	23,445	38,621
Short-term borrowings	685	1,021	616
Subordinated debt	4,494	4,502	4,650
Other long-term debt	1,361	1,595	2,122
<b>Total interest expense</b>	<b>22,849</b>	<b>30,563</b>	<b>46,009</b>
<b>Net Interest Income</b>	<b>70,851</b>	<b>64,721</b>	<b>51,574</b>
Provision for loan losses	20,325	17,125	28,800
<b>Net Interest Income After Provision for Loan Losses</b>	<b>50,526</b>	<b>47,596</b>	<b>22,774</b>
<b>Noninterest Income:</b>			
Service charges on deposit accounts	4,143	4,284	4,413
Other fees and charges	2,613	2,155	2,005
Mortgage banking activities	24,663	24,478	14,961
Indirect lending activities	5,891	4,485	4,229
SBA lending activities	8,463	2,435	1,099
Bank owned life insurance	1,315	1,316	1,280
Securities gains	1,078	2,291	5,308
Other	3,273	1,465	683
<b>Total noninterest income</b>	<b>51,439</b>	<b>42,909</b>	<b>33,978</b>
<b>Noninterest Expense:</b>			
Salaries and employee benefits	47,525	42,573	33,261
Furniture and equipment	3,075	2,721	2,721
Net occupancy	4,504	4,480	4,421
Communication	2,158	1,878	1,617
Professional and other services	5,690	4,790	4,916
Other real estate expense	7,896	6,995	6,859
FDIC insurance premiums	2,581	3,534	3,666
Other	11,993	9,002	7,101
<b>Total noninterest expense</b>	<b>85,422</b>	<b>75,973</b>	<b>64,562</b>
Income (loss) before income tax expense (benefit)	16,543	14,532	(7,810)
Income tax expense (benefit)	5,145	4,399	(3,955)
<b>Net income (loss)</b>	<b>11,398</b>	<b>10,133</b>	<b>(3,855)</b>
<b>Preferred stock dividends and accretion of discount</b>	<b>3,293</b>	<b>3,293</b>	<b>3,293</b>
<b>Net income (loss) available to common equity</b>	<b>\$ 8,105</b>	<b>\$ 6,840</b>	<b>\$ (7,148)</b>

<b>Earnings (loss) per share:</b>			
<b>Basic earnings (loss) per share</b>	<b>\$ 0.66</b>	\$ 0.63	\$ (0.69)
<b>Diluted earnings (loss) per share</b>	<b>\$ 0.59</b>	\$ 0.56	\$ (0.69)
<b>Weighted average shares outstanding Basic</b>	<b>12,369,683</b>	10,899,010	10,426,109
<b>Weighted average shares outstanding Fully Diluted</b>	<b>13,834,867</b>	12,266,302	10,426,109

*See accompanying notes to consolidated financial statements.*

Table of Contents

**FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY**

	Preferred Stock		Common Stock		Accumulated Other Comprehensive Income	Retained Earnings	Total
	Shares	Amount	Shares	Amount	(Loss) Net of Tax		
<b>Balance December 31, 2008</b>	48	\$ 43,813	9,658	\$ 51,886	\$ 1,333	\$ 39,572	\$ 136,604
Comprehensive income:							
Net loss						(3,855)	(3,855)
Other comprehensive income, net of tax					(1,397)		(1,397)
Comprehensive loss							(5,252)
Common stock issued and share-based compensation under:							
Employee benefit plans			142	566			566
Dividend reinvestment plan			67	181			181
Accretion of discount on preferred stock		883				(883)	
Preferred stock dividend						(2,410)	(2,410)
Common stock dividend			197	709		(709)	
Cash paid for fractional interest associated with stock dividend						(4)	(4)
<b>Balance December 31, 2009</b>	48	44,696	10,064	53,342	(64)	31,711	129,685
Comprehensive income:							
Net income						10,133	10,133
Other comprehensive income, net of tax					522		522
Comprehensive income							10,655
Common stock issued and share-based compensation under:							
Employee benefit plans			197	590			590
Dividend reinvestment plan			304	2,000			2,000
Accretion of discount on preferred stock		882				(882)	
Preferred stock dividend						(2,410)	(2,410)
Common stock dividend			211	1,610		(1,610)	
Cash paid for fractional interest associated with stock dividend						(9)	(9)
<b>Balance December 31, 2010</b>	48	45,578	10,776	57,542	458	36,933	140,511
Comprehensive income:							
Net income						11,398	11,398
Other comprehensive income, net of tax					3,252		3,252
Comprehensive income							14,650
Common stock issued and share-based compensation under:							
Employee benefit plans			73	186			186
Dividend reinvestment plan			29	196			196
Stock issuance			2,167	14,412			14,412
Accretion of discount on preferred stock		883				(883)	



Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Preferred stock dividend						(2,410)	(2,410)
Common stock dividend			278	1,883		(1,883)	
Cash dividend						(265)	(265)
<b>Balance December 31, 2011</b>	<b>48</b>	<b>\$ 46,461</b>	<b>13,323</b>	<b>\$ 74,219</b>	<b>\$</b>	<b>3,710</b>	<b>\$ 42,890</b>
							<b>\$ 167,280</b>

*See accompanying notes to consolidated financial statements.*

**Table of Contents****FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Years Ended December 31,		
	2011	2010	2009
	<i>(In thousands)</i>		
<b>Operating Activities:</b>			
Net income (loss)	\$ 11,398	\$ 10,133	\$ (3,855)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Provision for loan losses	20,325	17,125	28,800
Depreciation and amortization of premises and equipment	2,092	1,810	1,912
Other amortization	3,525	1,967	1,051
Impairment of other real estate	9,955	4,154	3,869
Share-based compensation	58	183	231
Proceeds from sale of loans	1,524,325	1,261,085	850,477
Proceeds from acquisition of Decatur First Bank	9,830		
Proceeds from sales of other real estate	16,018	14,157	17,198
Proceeds from sale of premises and equipment			61
Loans originated for resale	(1,419,470)	(1,321,963)	(917,420)
Securities gains	(1,078)	(2,291)	(5,308)
Gains on loan sales	(28,806)	(17,789)	(8,448)
Gain on Decatur First Bank acquisition	(1,527)		
Gain on sale of other real estate	(851)	(727)	(68)
Gain on sales of premises and equipment			(56)
Net increase in cash value of bank owned life insurance	(1,215)	(1,217)	(1,190)
Net (decrease) increase in deferred income taxes	(2,060)	(3,788)	2,560
Changes in assets and liabilities which provided (used) cash:			
Accrued interest receivable	(1,025)	(158)	260
Other assets	(5,609)	245	(20,049)
Accrued interest payable	(438)	(1,531)	(2,534)
Other liabilities	6,933	5,855	1,236
Net cash provided by (used in) operating activities	142,380	(32,750)	(51,273)
<b>Investing Activities:</b>			
Purchases of investment securities available-for-sale	(170,935)	(251,435)	(215,730)
Purchase of investment in FHLB stock	(1,441)	(90)	(1,485)
Sales of investment securities available-for-sale	32,781	94,676	156,383
Maturities and calls of investment securities held-to-maturity	5,242	5,225	5,479
Maturities and calls of investment securities available-for-sale	85,983	134,265	53,665
Redemption of investment in FHLB stock	401	315	
Net (increase) decrease in loans	(187,148)	(148,563)	38,439
Capital improvements to other real estate	(36)	(394)	(411)
Purchases of premises and equipment	(9,252)	(3,228)	(698)
Net increase in cash from Decatur First Bank acquisition	23,846		
Net cash (used in) provided by investing activities	(220,559)	(169,229)	35,642
<b>Financing Activities:</b>			
Net increase in demand deposits, money market accounts, and savings accounts	89,369	160,616	303,778
Net increase (decrease) in time deposits	(1,028)	(98,093)	(196,735)
Proceeds from issuance of other long-term debt		25,000	30,000
Repayment of other long-term debt	(27,500)		(27,500)
Increase (decrease) in short-term borrowings	14,802	(8,893)	(13,147)
Proceeds from issuance of common stock	14,736	2,407	515

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Common stock dividends paid	(265)	(9)	(3)
Preferred stock dividends paid	(2,410)	(2,410)	(2,182)
Net cash provided by financing activities	87,704	78,618	94,726
Net increase (decrease) in cash and cash equivalents	9,525	(123,361)	79,095
Cash and cash equivalents, beginning of year	47,759	171,120	92,025
Cash and cash equivalents, end of year	\$ 57,284	\$ 47,759	\$ 171,120

**Supplemental disclosures of cash flow information:**

Cash paid (refunded) during the year for:			
Interest	\$ 23,288	\$ 32,095	\$ 48,542
Income taxes	\$ 9,880	\$ 4,431	\$ (3,552)
Noncash transfers of loans to other real estate	\$ 35,087	\$ 15,935	\$ 27,305
Acquisition of Decatur First Bank			
Assets acquired	\$ 172,285	\$	\$
Liabilities assumed	\$ (180,588)	\$	\$
Stock dividends	\$ 416	\$ 1,589	\$ 709
Loans transferred from held-for-sale	\$ 10,689	\$ 6,546	\$ 9,421
Accretion of discount on preferred stock	\$ 883	\$ 882	\$ 883

*See accompanying notes to consolidated financial statements.*

---

**Table of Contents**

**FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**December 31, 2011**

**1. Summary of Significant Accounting Policies**

***Basis of Presentation***

The consolidated financial statements include the accounts of Fidelity Southern Corporation and its wholly-owned subsidiaries. Fidelity Southern Corporation ( FSC or Fidelity ) owns 100% of Fidelity Bank (the Bank ) and LionMark Insurance Company ( LIC ), an insurance agency offering consumer credit related insurance products. FSC also owns five subsidiaries established to issue trust preferred securities, which entities are not consolidated for financial reporting purposes. FSC is a financial services company that offers traditional banking, mortgage, and investment services to its customers, who are typically individuals or small to medium sized businesses. All significant intercompany accounts and transactions have been eliminated in consolidation. The Company , as used herein, includes FSC and its subsidiaries, unless the context otherwise requires.

The consolidated financial statements have been prepared in conformity with U. S. generally accepted accounting principles followed within the financial services industry. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the calculations of and the amortization of capitalized servicing rights, valuation of deferred tax accounts, the valuation of loans held-for-sale and certain derivatives, and the valuation of real estate or other assets acquired in connection with foreclosures or in satisfaction of loans. In addition, the actual lives of certain amortizable assets and income items are estimates subject to change. Certain previously reported amounts have been reclassified to conform to current presentation. These reclassifications had no impact on previously reported net income, or shareholders' equity or cash flows.

The Company has five trust preferred subsidiaries which are deconsolidated for financial reporting purposes in accordance with Financial Accounting Standards Board ( FASB ) ASC 810-10-05, formerly known as FASB Interpretation No. 46(R) Consolidation of Variable Interest Entities (revised December 2003), an Interpretation of ARB No. 51 . The equity investments in the subsidiaries created to issue the obligations, the obligations themselves, and related dividend income and interest expense are reported on a deconsolidated basis, with the investments reported as other assets and dividends included as other noninterest income. The obligations, including the amount related to the equity investments are reported as subordinated debt, with related interest expense reported as interest on subordinated debt. The Company principally operates in one business segment, which is community banking.

***Cash and Cash Equivalents***

Cash and cash equivalents include cash, amounts due from banks, and Federal funds sold. Generally, Federal funds are purchased and sold within one-day periods.

***Investment Securities***

In accordance with FASB ASC 320-10-15, formerly known as Statements of Financial Accounting Standards ( SFAS ) No. 115, Accounting for Certain Investments in Debt and Equity Securities, our investment securities are classified in one of the following three categories: trading, available-for-sale, or held-to-maturity. Trading securities are bought and held principally for the purpose of selling them in the near term. The Company does not engage in that activity. Held-to-maturity securities are those designated as held-to-maturity when purchased, which the Company has the ability and positive intent to hold until maturity. All other debt securities not included in trading or held-to-maturity are classified as available-for-sale.

Available-for-sale securities are recorded at fair value. Held-to-maturity securities are recorded at cost, adjusted for the amortization of premiums or accretion of discounts. Unrealized gains and losses, net of related income taxes, on available-for-sale securities are excluded from income and are reported as a separate component of shareholders' equity. If fair value of a debt security is less than its amortized cost basis at the balance sheet date, management must determine if the security has an other than temporary impairment ( OTTI ). If management does not expect to recover the entire amortized cost basis of a security, an OTTI has occurred. If management's intention is to sell the security, an OTTI has

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

occurred. If it is more likely than not that management will be required to sell a security before the recovery of the amortized cost basis, an OTTI has occurred. The Company will recognize the full OTTI in earnings if it intends to sell a security or will more likely than not be required to sell the security. Otherwise an OTTI will be separated into the amount representing a credit loss and the amount related to all other factors. The amount of an OTTI related to credit losses will be recognized in earnings. The amount related to other factors will be recognized in other comprehensive income, net of taxes.

---

## **Table of Contents**

Purchase premiums and discounts are amortized or accreted over the life of the related investment securities as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned. Realized gains and losses for securities sold are included in income on a trade date basis and are derived using the specific identification method for determining the cost of securities sold.

### ***Loans and Interest Income***

Loans are reported at principal amounts outstanding net of deferred fees and costs. Interest income is recognized using the effective interest method on the principal amounts outstanding. Rate related loan fee income is included in interest income. Loan origination and commitment fees as well as certain direct origination costs are deferred and the net amount is amortized as an adjustment of the yield over the contractual lives of the related loans, taking into consideration assumed prepayments.

For commercial, construction, Small Business Administration ( SBA ) and real estate loans, the accrual of interest is discontinued and the loan categorized as nonaccrual when, in management s opinion, due to deterioration in the financial position of the borrower, the full repayment of principal and interest is not expected or principal or interest has been in default for a period of 90 days or more, unless the obligation is both well secured and in the process of collection within 30 days. Commercial, construction, SBA and real estate secured loans may be returned to accrual status when management expects to collect all principal and interest and the loan has been brought fully current. Consumer loans are placed on nonaccrual upon becoming 90 days past due or sooner if, in the opinion of management, the full repayment of principal and interest is not expected. Any payment received on a loan on which the accrual of interest has been suspended is applied to reduce principal.

When a loan is placed on nonaccrual, interest accrued during the current accounting period is reversed. Interest accrued in prior periods, if significant, is charged off against the allowance and adjustments to principal made if the collateral related to the loan is deficient.

Impaired loans are evaluated based on the present value of expected future cash flows discounted at the loan s original effective interest rate, or at the loan s observable market price, or the fair value of the collateral, if the loan is collateral dependent. Impaired loans are specifically reviewed loans for which it is probable that the Bank will be unable to collect all amounts due according to the terms of the loan agreement. A specific valuation allowance is required to the extent that the estimated value of an impaired loan is less than the recorded investment. FASB ASC 310-10-35, formerly known as SFAS No. 114, Accounting by Creditors for Impairment of a Loan, does not apply to large groups of smaller balance, homogeneous loans, such as consumer installment loans, and which are collectively evaluated for impairment. Smaller balance commercial loans are also excluded from the application of the statement. Interest on impaired loans is reported on the cash basis as received when the full recovery of principal and interest is anticipated, or after full principal and interest has been recovered when collection of interest is in question.

### ***Allowance for Loan Losses***

The allowance for loan losses is established and maintained through provisions charged to operations. Such provisions are based on management s evaluation of the loan portfolio, including loan portfolio concentrations, current economic conditions, past loan loss experience, adequacy of underlying collateral, and such other factors which, in management s judgment, deserve consideration in estimating loan losses. Loans are charged off when, in the opinion of management, such loans are deemed to be uncollectible. Subsequent recoveries are added to the allowance.

A formal review of the allowance for loan losses is prepared at least monthly to assess the probable credit risk inherent in the loan portfolio, including concentrations, and to determine the adequacy of the allowance for loan losses. For purposes of the monthly management review, the consumer loan portfolio is separated by loan type and each loan type is treated as a homogeneous pool. In accordance with the Interagency Policy Statement on the Allowance for Loan and Lease Losses, the level of allowance required for each loan type is determined based upon historical charge-off experience, current economic trends and other current factors. Additionally, every commercial, commercial real estate, SBA, and construction loan is assigned a risk rating using established credit policy guidelines. Every nonperforming commercial, commercial real estate, SBA, and construction loan 90 days or more past due and with outstanding balances exceeding \$50,000, as well as certain other performing loans with greater than normal credit risks as determined by management and the Credit Review Department ( Credit Review ), are reviewed monthly by Credit Review to determine the level of allowance required to be specifically allocated to these loans. Management reviews its allocation of the allowance for loan losses versus the actual performance of each of the portfolios and adjusts allocation rates to reflect the recent performance of the portfolio, as well as current underwriting standards and other current factors which might impact the estimated losses in the portfolio.

In determining the appropriate level for the allowance, management ensures that the overall allowance appropriately reflects a margin for the imprecision inherent in most estimates of the range of probable credit losses. This additional allowance may be reflected in an unallocated portion of the allowance. Based on management s evaluation of the allowance for loan losses, a provision for loan losses is charged to operations

if additions to the allowance are required.

---

**Table of Contents**

Management believes that the allowance for loan losses is adequate and appropriate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions or other factors and the additions may be significant. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance based on their judgments about information available to them at the time of their examination.

Additionally, contractually outstanding and undisbursed loan commitments and letters of credit have a loss factor applied similar to the outstanding balances of loan portfolios. Additions to the reserve for outstanding loan commitments are not included in the allowance for loan losses but, instead, are included in other liabilities, and are reported as other operating expenses and not included in the provision for loan losses.

A substantial portion of the Bank's loans is secured by real estate located in the metropolitan Atlanta, Georgia, area. In addition, most of the Bank's other real estate and many consumer loans are located in this same market area. Accordingly, the ultimate collectability of a substantial portion of the loan portfolio and the recovery of a substantial portion of the carrying amount of other real estate are susceptible to changes in market conditions in this market area.

***Covered Loans and Related Loss Share Receivable***

Loans acquired in FDIC-assisted transactions and covered under loss sharing agreements with the FDIC ( Loss Share Agreements ) are referred to as covered loans. Covered loans are recorded at fair value at the date of acquisition exclusive of the Loss Share Agreements. No allowance for loan losses related to covered loans is recorded on the acquisition date as the fair value of the loans acquired incorporates assumptions regarding credit risk. In determining the acquisition date fair value of acquired impaired loans, and in subsequent accounting, the Company generally aggregates purchased consumer loans and certain smaller balance commercial loans into pools of loans with common risk characteristics, while accounting for larger balance commercial loans individually. Expected cash flows at the purchase date in excess of the fair value of loans are recorded as interest income over the life of the loans if the timing and amount of the future cash flows is reasonably estimable. Subsequent to the purchase date, increases in cash flows over those expected at the purchase date are recognized as interest income prospectively. The present value of any decreases in expected cash flows after the purchase date is recognized as a provision for loan losses net of any expected reimbursement under any Loss Share Agreements.

An indemnification asset is recorded at the acquisition date which represents the estimated fair value of reimbursement the Company expects to receive from the FDIC for incurred losses on certain covered loans. The fair value measurement reflects counterparty credit risk and other uncertainties. The loss share receivable continues to be measured on the same basis as the related indemnified loans. Deterioration in the credit quality of the loans (recorded as an adjustment to the allowance for loan losses) would immediately increase the basis of the loss share receivable, with the offset recorded through the consolidated statement of operations in noninterest income. Increases in the credit quality or cash flows of loans (reflected as an adjustment to yield and accreted into income over the remaining life of the loans) decrease the basis of the loss share receivable, with such decrease being amortized into income over 1) the same period or 2) the life of the Loss Share Agreements, whichever is shorter. Loss assumptions used in the basis of the loss share receivable are consistent with the loss assumptions used to measure the related covered loans.

Upon the determination of an incurred loss the loss share receivable will be reduced by the amount owed by the FDIC. A corresponding, claim receivable is recorded in accrued interest receivable and other assets on the consolidated balance sheet until cash is received from the FDIC.

***Loans Held-For-Sale***

Loans held-for-sale include the majority of originated residential mortgage loans, certain SBA loans, and a pool of indirect automobile loans at December 31, 2011 and 2010. The Company has the ability and intent to sell loans classified as held-for-sale and the SBA and indirect automobile loans held-for-sale are recorded at the lower of cost or market on an aggregate basis. Any loans initially determined to be held-for-sale and later transferred to the held for investment portfolio are transferred at the lower of cost or market. We have elected to account for newly originated residential mortgage loans held-for-sale under FASB accounting standards codification 825-10-25 which was previously known as Statement of Financial Accounting Standards ( SFAS ) No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. For residential mortgage loans, fair value is determined by outstanding commitments from investors for committed loans and on the basis of current delivery prices in the secondary mortgage market for uncommitted loans, if any. Adjustments to reflect unrealized gains and losses resulting from changes in fair value of residential mortgage loans held-for-sale and realized gains and losses upon ultimate sale of the loans are classified as noninterest income in the Consolidated Statements of Operations. For SBA loans, fair value is determined primarily based on loan performance and available market information. For indirect automobile loans, the fair value is determined based on evaluating the estimated market value of the pool being accumulated for sale based on available market information.





## **Table of Contents**

There are certain regulatory capital requirements that must be met in order to qualify to originate residential mortgage loans and these capital requirements are monitored to assure compliance. The Company was in compliance with these requirements at December 31, 2011.

Origination fees and costs for SBA and indirect automobile loans held-for-sale recorded at the lower of cost or fair value are capitalized in the basis of the loan and are included in the calculation of realized gains and losses upon sale. Origination fees and costs are recognized in earnings at the time of origination for newly-originated residential mortgage loans held-for-sale that are recorded at fair value.

Gains and losses on sales of loans are recognized at the settlement date. Gains and losses are determined as the difference between the net sales proceeds, including the estimated value associated with servicing assets or liabilities, and the net carrying value of the loans sold.

### ***Capitalized Servicing Assets and Liabilities***

The majority of the indirect automobile loan pools and certain SBA and residential mortgage loans are sold with servicing retained. When the contractually specific servicing fees on loans sold servicing retained are expected to be more than adequate compensation to a servicer for performing the servicing, a capitalized servicing asset is recognized based on fair value. When the expected costs to a servicer for performing loan servicing are not expected to adequately compensate a servicer, a capitalized servicing liability is recognized based on fair value. Servicing assets and servicing liabilities are amortized over the expected lives of the serviced loans utilizing the interest method. Management makes certain estimates and assumptions related to costs to service varying types of loans and pools of loans, prepayment speeds, the projected lives of loans and pools of loans sold servicing retained, and discount factors used in calculating the present values of servicing fees projected to be received.

No less frequently than quarterly, management reviews the status of all loans and pools of servicing assets to determine if there is any impairment to those assets due to such factors as earlier than estimated repayments or significant prepayments. Any impairment identified in these assets will result in reductions in their carrying values through a valuation allowance and a corresponding increase in operating expenses.

### ***Premises and Equipment***

Premises and equipment, including leasehold improvements, are stated at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over an estimated useful life of 20 to 39 years for buildings and three to 15 years for furniture and equipment. Leasehold improvements are amortized using the straight-line method over the lease term or estimated useful life, whichever is shorter.

### ***Other Real Estate***

Other real estate represents property acquired through foreclosure or deed in lieu of foreclosure in satisfaction of loans. Other real estate is carried at the lower of cost or fair value less estimated selling costs. Costs to complete houses foreclosed during construction are capitalized. Fair value is determined on the basis of current appraisals, comparable sales, and other estimates of value obtained principally from independent sources and may include an undivided interest in the fair value of other repossessed assets. Any excess of the loan balance at the time of foreclosure or acceptance in satisfaction of loans over the fair value less selling costs of the real estate held as collateral is treated as a loan loss and charged against the allowance for loan losses. On a monthly basis, management reviews appraisals to determine if the current market value has changed since the effective date of the appraisal and adjust the value through other expense as necessary. Generally a new appraisal is received at least annually. Gain or loss on sale and any subsequent adjustments to reflect changes in fair value and selling costs are recorded as a component of income. Based on appraisals, environmental tests, and other evaluations as necessary, superior liens, if any, may be serviced or satisfied and repair or capitalizable expenditures may be incurred in an effort to maximize recoveries.

### ***Income Taxes***

The Company files a consolidated Federal income tax return. Taxes are accounted for in accordance with FASB ASC 740-10-05, formerly known as SFAS No. 109, Accounting for Income Taxes. Under the liability method of FASB ASC 740-10-05, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is recognized if, based on the weight of available evidence, it is more likely than not (a likelihood of more than 50 percent) that some portion or all of the deferred tax assets will not be realized. All available evidence, both positive and negative, is used in the consideration to determine whether, based on the weight of that evidence, a valuation allowance is required. The weight given to the potential effect of negative and positive evidence will be commensurate

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

with the extent to which it can be objectively verified. In accordance with FIN 48, as codified in ASC 740-10-05, the Company only recognizes a benefit if it determines the tax position would more likely than not be sustained in an examination.

---

## **Table of Contents**

### ***Earnings Per Common Share***

Earnings per share are presented in accordance with requirements of FASB ASC 260-10-05, formerly known as SFAS No. 128, *Earnings Per Share*. Any difference between basic earnings per share and diluted earnings per share is a result of the dilutive effect of stock options and warrants.

### ***Share-based Compensation***

The Company accounts for share-based compensation under the fair value recognition provisions of FASB ASC 718-10-10, formerly known as SFAS No. 123(R), *Share-Based Payment* whereby the fair value of the award at the grant date is expensed over the award's vesting period.

### ***Fair Value***

The Company measures or monitors certain of its assets and liabilities on a fair value basis. Fair value is used on a recurring basis for certain assets and liabilities in which fair value is the primary basis of accounting. Additionally, fair value is used on a nonrecurring basis to evaluate assets for impairment or for disclosure purposes. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Depending on the nature of the asset or liability, the Company uses various valuation techniques and assumptions when estimating fair value, which are in accordance with FASB ASC 820-10-35, formerly known as SFAS No. 157 and FSP FAS 157-3, *Determining the Fair Value of a Financial Asset When the Market for that Asset is Not Active*, when applicable.

The Company applied the following fair value hierarchy:

Level 1 Assets or liabilities for which the identical item is traded on an active exchange, such as publicly-traded instruments or future contracts.

Level 2 Assets and liabilities valued based on observable market data for similar instruments.

Level 3 Assets or liabilities for which significant valuation assumptions are not readily observable in the market; instruments valued based on the best available data, some of which is internally developed, and considers risk premiums that a market participant would require.

When determining the fair value measurement for assets and liabilities required or permitted to be recorded at fair value, the Company considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability. When possible, the Company looks to active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, the Company looks to market observable data for similar assets and liabilities. Nevertheless, certain assets and liabilities are not actively traded in observable markets and the Company must use alternative valuation techniques to derive a fair value measurement.

### ***Recent Accounting Pronouncements***

In January 2010, the FASB issued ASU No. 2010-06, an update to ASC 820-10, *Fair Value Measurements*. This update adds a new requirement to disclose transfers in and out of level 1 and level 2, along with the reasons for the transfers, and requires a gross presentation of purchases and sales of level 3 activities. Additionally, the update clarifies that entities provide fair value measurement disclosures for each class of assets and liabilities and that entities provide enhanced disclosures around level 2 valuation techniques and inputs. The Company adopted the disclosure requirements for level 1 and level 2 transfers and the expanded fair value measurement and valuation disclosures effective January 1, 2010. The disclosure requirements for level 3 activities were effective on January 1, 2011. The adoption of ASU No. 2010-06 had no impact on the Company's financial position and statement of income.

In April 2010, the FASB issued ASU No. 2010-18 *Effect of a Loan Modification When the Loan is Part of a Pool That is Accounted for as a Single Asset* which clarifies that modifications of loans that are accounted for within a pool under Subtopic 310-30, which provides guidance on accounting for acquired loans that have evidence of credit deterioration upon acquisition, do not result in the removal of those loans from the pool even if the modification would otherwise be considered a troubled debt restructuring. This ASU is effective for modifications of loans accounted for within pools occurring in the first interim period ending after July 15, 2010. This ASU did not have a material impact on the Company's financial position and statement of income.



**Table of Contents**

In July 2010, the FASB issued ASU No. 2010-20 Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses which amends Topic 310 to improve the disclosures that an entity provides about the credit quality of its financing receivables and the related allowance for credit losses. As a result of these amendments, an entity is required to disaggregate by portfolio segment or class certain existing disclosures and provide certain new disclosures about its financing receivables and related allowance for credit losses. For public entities, the disclosures as of the end of a reporting period were effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period were effective for interim and annual reporting periods beginning on or after December 15, 2010, and are included in Note 5.

In April 2011, the FASB issued ASU No. 2011-02 A Creditors Determination of Whether a Restructuring is a Troubled Debt Restructuring which clarifies a creditor's determination of whether it has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. This ASU was effective for the first interim or annual period beginning after June 15, 2011. The adoption of this ASU did not have a material impact on the Company's financial position or statement of income. The Company has made the proper disclosure in these financial statement footnotes.

In April 2011, the FASB issued ASU No. 2011-03 Reconsideration of Effective Control for Repurchase Agreements which removes from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. This ASU is effective for the first interim or annual period beginning on or after December 15, 2011. The Company does not expect the adoption of the ASU to have a material impact on its financial position and statement of income.

In May 2011, the FASB issued ASU No. 2011-04 Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs which result in common fair value measurement and disclosure requirements in U.S. GAAP and IFRSs by changing the wording used to describe many of the requirements in U.S. GAAP and is generally not intended to result in a change in the application of the requirements. This ASU is effective for the first interim or annual period beginning on or after December 15, 2011. The Company does not expect the adoption of this ASU to have a material impact on its financial position and statement of income.

In June 2011, the FASB issued ASU No. 2011-05 Presentation of Comprehensive Income which gives an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The ASU does not change the items that must be reported in other comprehensive income. This ASU is effective for the first interim or annual period beginning on or after December 15, 2011. The Company does not expect the adoption of this ASU to have a material impact on its financial position and statement of income.

**2. Business Combinations**

On October 21, 2011, the Bank entered into a purchase and assumption agreement with a loss share arrangement with the FDIC, as receiver of Decatur First Bank (Decatur First), to acquire certain assets and assume substantially all of the deposits and certain liabilities in a whole-bank acquisition. The Bank received a cash payment from the FDIC of approximately \$9.0 million to assume the net liabilities.

The loans and other real estate (collectively referred to as covered assets) acquired are covered by Loss Share Agreements between the Bank and the FDIC which affords the Bank significant protection against future losses. The acquired loans covered under the Loss Share Agreements with the FDIC, including the amounts of expected reimbursements from the FDIC under the agreements, are reported in loans and are referred to as covered loans. New loans made after the date of the transaction are not covered by the provisions of the Loss Share Agreements. The Bank acquired other assets that are not covered by the Loss Share Agreements, including investment securities purchased at fair market value and other assets. The acquired assets and liabilities, as well as adjustments to record the assets and liabilities at fair value, are presented in the following table.

**Table of Contents**

	As Recorded by FDIC/Decatur First	Fair Value Adjustments (In thousands)	As Recorded by Fidelity
<b>Assets</b>			
Cash and due from banks	\$ 33,676	\$	\$ 33,676
Investment securities	42,724		42,724
Covered loans	94,730	(15,306)	79,424
FDIC indemnification asset		12,279	12,279
Core deposit intangible		1,002	1,002
Covered other real estate	14,426	(4,961)	9,465
Other assets	3,545	(594)	2,951
<b>Total assets acquired</b>	<b>\$ 189,101</b>	<b>\$ (7,580)</b>	<b>\$ 181,521</b>
<b>Liabilities</b>			
Deposits	\$ 169,927	\$	\$ 169,927
FHLB advances	10,000	302	10,302
Other liabilities	182	177	359
<b>Total liabilities assumed</b>	<b>\$ 180,109</b>	<b>\$ 479</b>	<b>\$ 180,588</b>

From the date of acquisition to December 31, 2011, the revenue contribution of Decatur First Bank was approximately \$1.2 million (Net Interest Income plus Noninterest Income). The pretax net income contribution for the same period was approximately \$725,000. The revenue and net income figures do not include any adjustments related to the purchase accounting for the acquisition. Proforma comparative revenue for the combined Fidelity Bank and Decatur First Bank was \$127.9 million, \$113.1 million, and \$90.9 million for the twelve months ended December 31, 2011, 2010 and 2009, respectively. Proforma comparative pretax net income for the combined Fidelity Bank and Decatur First Bank was \$11.7 million, \$6.5 million, and a net loss of \$14.5 million for the twelve months ended December 31, 2011, 2010 and 2009, respectively.

Pursuant to the terms of the Loss Share Agreements, the FDIC is obligated to reimburse the Bank for 80% of losses with respect to the covered assets. The Loss Share Agreements applicable to single family residential mortgage loans provides for FDIC loss sharing and Bank reimbursement to the FDIC for ten years. The Loss Share Agreements applicable to commercial loans provides for FDIC loss sharing for five years and Bank reimbursement to the FDIC for eight years.

The reimbursable losses from the FDIC are based on the preacquisition book value of the covered assets, as determined by the FDIC at the date of the transaction, the contractual balance of acquired unfunded commitments, and certain future net direct costs incurred in the collection and settlement process. The amount that the Bank realizes on these assets could differ materially from the carrying value that will be reflected in any financial statements, based upon the timing and amount of collections and recoveries on the covered assets in future periods. The purchased assets and liabilities assumed were recorded at their estimated fair values on the date of acquisition. At the date of the acquisition of Decatur First Bank, the estimated fair value of the covered loans was \$79.4 million and the estimated fair value of the covered other real estate was \$9.5 million. The expected net present value of the reimbursement for losses to be incurred by the Bank on covered assets was \$12.3 million. The estimated fair value of assets acquired, intangible assets and the cash payment received from the FDIC exceeded the estimated fair value of the liabilities assumed, resulting in a pretax gain of \$1.5 million, which is included in the Consolidated Statement of Operations in other noninterest income.

### 3. Regulatory Matters

The Board of Governors of the Federal Reserve System (the FRB) is the primary regulator of FSC, a bank holding company. The Bank is a state chartered commercial bank subject to Federal and state statutes applicable to banks chartered under the banking laws of the State of Georgia and to banks whose deposits are insured by the Federal Deposit Insurance Corporation (the FDIC), the Bank's primary Federal regulator. The Bank is a wholly-owned subsidiary of FSC. The FRB, the FDIC, and the Georgia Department of Banking and Finance (the GDBF) have established capital adequacy requirements as a function of their oversight of bank holding companies and state chartered banks. Each bank holding company and each bank must maintain certain minimum capital ratios.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

The Bank's primary Federal regulator is the FDIC and the GDBF is its state regulator. The FDIC and the GDBF examine and evaluate the financial condition, operations, and policies and procedures of state chartered commercial banks, such as the Bank, as part of their legally prescribed oversight responsibilities. Additional supervisory powers and regulations mandated by the Federal Deposit Insurance Corporation Improvement Act of 1991 ( FDICIA ) include a prompt corrective action program based upon five regulatory categories for banks in which all banks are placed, largely based on their capital positions. Regulators are permitted to take increasingly harsh action as a bank's financial condition declines. Regulators are also empowered to place in receivership or require the sale of a bank to another institution when a bank's capital leverage ratio reaches 2%. Better capitalized institutions are subject to less onerous regulation and supervision than banks with lesser amounts of capital.



**Table of Contents**

To implement the prompt corrective action provisions of FDICIA, the FDIC has adopted regulations placing financial institutions in the following five categories based upon capitalization ratios: (i) a well capitalized institution has a total risk-based capital ratio of at least 10%, a Tier 1 risk-based ratio of at least 6% and a leverage ratio of at least 5% and is not subject to an enforcement action requiring it to maintain a specific level of capital; (ii) an adequately capitalized institution has a total risk-based ratio of at least 8%, a Tier 1 risk-based ratio of at least 4% and a leverage ratio of at least 4% (or 3% if it received a CAMELS composite rating of 1 and is not experiencing significant growth); (iii) an undercapitalized institution has a total risk-based ratio of under 8%, a Tier 1 risk-based ratio of under 4% or a leverage ratio of under 4% (or 3% in certain circumstances); (iv) a significantly undercapitalized institution has a total risk-based ratio of under 6%, a Tier 1 risk-based ratio of under 3% or leverage ratio of under 3%; and (v) a critically undercapitalized institution has a leverage ratio of 2% or less. Institutions in any of the three undercapitalized categories are prohibited from declaring dividends or making capital distributions. The regulations also establish procedures for downgrading an institution to a lower capital category based on supervisory factors other than capital.

Capital leverage ratio standards require a minimum ratio of Tier 1 capital to adjusted total assets (leverage ratio) for the Bank of 4.0%. Institutions experiencing or anticipating significant growth or those with other than minimum risk profiles may be expected to maintain capital above the minimum levels.

The following table sets forth the capital requirements for the Bank under FDIC regulations and the Bank's capital ratios at December 31, 2011 and 2010:

Capital Ratios:	FDIC Regulations		December 31,	
	Adequately Capitalized	Well Capitalized	2011	2010
Leverage	4.00%	5.00%	9.08%	9.49%
Risk-Based Capital:				
Tier 1	4.00	6.00	10.93	11.02
Total	8.00	10.00	12.73	12.89

The FRB, as the primary regulator of FSC, has established capital requirements as a function of its oversight of bank holding companies.

The following table depicts FSC's capital ratios at December 31, 2011 and 2010, in relation to the minimum capital ratios established by the regulations of the FRB:

	December 31, 2011		December 31, 2010	
	Amount	Percent	Amount	Percent
<i>(Dollars in thousands)</i>				
Tier 1 Capital:				
Actual	\$ 215,825	11.85%	\$ 178,376	10.87%
Minimum	72,875	4.00	65,625	4.00
Excess	\$ 142,950	7.85%	\$ 112,751	6.87%
Total Risk-Based Capital:				
Actual	\$ 249,643	13.70%	\$ 217,796	13.28%
Minimum	145,749	8.00	131,249	8.00
Excess	\$ 103,894	5.70%	\$ 86,547	5.28%
Tier 1 Capital Leverage Ratio:				
Actual		9.83%		9.36%
Minimum		4.00		4.00
Excess		5.83%		5.36%

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

On March 1, 2005, the FRB announced the adoption of a rule entitled Risk Based Capital Standards: Trust Preferred Securities and the Definition of Capital ( Rule ) regarding risk-based capital standards for bank holding companies ( BHCs ) such as FSC. The Rule provides for a five-year transition period, with an effective date of March 31, 2011, but requires BHCs not meeting the standards of the Rule to consult with the FRB and develop a plan to comply with the standards by the effective date.

**Table of Contents**

The Rule defines the restricted core capital elements, including trust preferred securities, which may be included in Tier 1 capital, subject to an aggregate 25% of Tier 1 capital net of goodwill limitation. Excess restricted core capital elements may be included in Tier 2 capital, with trust preferred securities and certain other restricted core capital elements subject to a 50% of Tier 1 capital limitation. The Rule requires that trust preferred securities be excluded from Tier 1 capital within five years of the maturity of the underlying junior subordinated notes issued and be excluded from Tier 2 capital within five years of that maturity at 20% per year for each year during the five-year period to the maturity. The Company's first junior subordinated note matures in March 2030.

The Company's only restricted core capital elements consist of \$65.5 million in trust preferred securities issues and \$2.3 million in other identifiable intangibles; therefore, the Rule has a minimal impact on our capital ratios, financial condition, or operating results. The trust preferred securities are eligible for our regulatory Tier 1 capital, with a limit of 25% of the sum of all core capital elements. All amounts exceeding the 25% limit are includable in our regulatory Tier 2 capital.

**4. Investment Securities**

Investment securities at December 31, 2011 and 2010, are summarized as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Other Than Temporary Impairment	Fair Value
	<i>(In thousands)</i>				
Securities available-for-sale at December 31, 2011:					
Obligations of U.S. Government corporations and agencies	\$ 62,197	\$ 502	\$	\$	\$ 62,699
Municipal securities	19,124	591			19,715
Residential mortgage backed securities-agency	174,114	4,906	(15)		179,005
<b>Total</b>	<b>\$ 255,435</b>	<b>\$ 5,999</b>	<b>\$ (15)</b>	<b>\$</b>	<b>\$ 261,419</b>
Securities held-to-maturity at December 31, 2011:					
Residential mortgage backed securities-agency	\$ 8,876	\$ 786	\$	\$	\$ 9,662
Securities available-for-sale at December 31, 2010:					
Obligations of U.S. Government corporations and agencies	\$ 26,135	\$ 201	\$	\$	\$ 26,336
Municipal securities	11,705	20	(395)		11,330
Residential mortgage backed securities-agency	122,900	1,557	(645)		123,812
<b>Total</b>	<b>\$ 160,740</b>	<b>\$ 1,778</b>	<b>\$ (1,040)</b>	<b>\$</b>	<b>\$ 161,478</b>
Securities held-to-maturity at December 31, 2010:					
Residential mortgage backed securities-agency	\$ 14,110	\$ 816	\$	\$	\$ 14,926

The following table depicts the maturity distribution of investment securities and average yields as of December 31, 2011 and 2010. All amounts are categorized by their expected repricing date. The expected maturities may differ from the contractual maturities of mortgage backed securities because the mortgage holder of the underlying mortgage loans has the right to prepay their mortgage loans without prepayment penalties. The expected maturities may differ from the contractual maturities of callable agencies and municipal securities because the issuer has the right to redeem the callable security at predetermined prices at specified times prior to maturity.

**Table of Contents**

	December 31, 2011			December 31, 2010		
	Amortized Cost	Fair Value	Average Yield <sup>(1)</sup>	Amortized Cost	Fair Value	Average Yield <sup>(1)</sup>
<b>Available-for-Sale:</b>						
U.S. Treasury securities and obligations of U.S. Government corporations and agencies:						
Due in less than one year	\$ 21,000	\$ 21,058	2.10%	\$ 10,000	\$ 10,039	1.80%
Due after one year through five years	37,975	38,292	1.93	16,135	16,297	2.32
Due five years through ten years	1,002	1,036	3.06			
Due after ten years	2,220	2,313	3.21			
Municipal securities <sup>(2)</sup>						
Due in less than one year	750	753	6.61			
Due after one year through five years	11,013	11,302	5.41	5,592	5,482	6.01
Due five years through ten years	5,849	6,080	6.29	6,113	5,848	6.16
Due after ten years	1,512	1,580	6.99			
Mortgage backed securities-agency						
Due in less than one year	22	22	1.14			
Due after one year through five years	166,085	170,829	2.76	118,958	119,962	3.44
Due five years through ten years	8,007	8,154	3.32	3,942	3,850	3.83
	\$ 255,435	\$ 261,419		\$ 160,740	\$ 161,478	
<b>Held-to-Maturity:</b>						
Mortgage backed securities-agency						
Due in less than one year	\$	\$	%	\$ 1,770	\$ 1,785	4.09%
Due after one year through five years	8,876	9,662	4.90	12,340	13,141	4.97
	\$ 8,876	\$ 9,662		\$ 14,110	\$ 14,926	

(1) Weighted average yields are calculated on the basis of the carrying value of the security.

(2) Interest income includes the effects of taxable equivalent adjustments of \$279,000 in 2011 and \$242,000 in 2010.

There were eight securities called during 2011 for a total of \$64.2 million. In 2010, 15 securities were called for a total of \$115.7 million. Five securities available-for-sale totaling \$31.7 million were sold during the year ended December 31, 2011. Proceeds received were \$32.8 million for a gross gain of \$1.1 million. 16 securities available-for-sale totaling \$98.3 million were sold during the year ended December 31, 2010. Proceeds received were \$100.6 million for a gross gain of \$2.3 million. There were no investments held in trading accounts during 2011 and 2010.

**Table of Contents**

The following table reflects the gross unrealized losses and fair values of investment securities with unrealized losses at December 31, 2011 and 2010, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss and temporarily impaired position:

	12 Months or Less		More Than 12 Months	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<i>(In thousands)</i>				
<b>Available-for-Sale at December 31, 2011:</b>				
Obligations of U.S. Government corporations and agencies	\$	\$	\$	\$
Municipal securities				
Residential Mortgage backed securities-agency	2,012	15		
<b>Total</b>	<b>\$ 2,012</b>	<b>\$ 15</b>	<b>\$</b>	<b>\$</b>
<b>Held-to-Maturity at December 31, 2011:</b>				
Residential Mortgage backed securities-agency	\$	\$	\$	\$
<b>Available-for-Sale at December 31, 2010:</b>				
Obligations of U.S. Government corporations and agencies	\$	\$	\$	\$
Municipal securities	9,491	280	929	115
Residential Mortgage backed securities-agency	52,983	645		
<b>Total</b>	<b>\$ 62,474</b>	<b>\$ 925</b>	<b>\$ 929</b>	<b>\$ 115</b>
<b>Held-to-Maturity at December 31, 2010:</b>				
Residential Mortgage backed securities-agency	\$	\$	\$	\$

If fair value of a debt security is less than its amortized cost basis at the balance sheet date, management must determine if the security has an other than temporary impairment ( OTTI ). If management does not expect to recover the entire amortized cost basis of a security, an OTTI has occurred. If management's intention is to sell the security, an OTTI has occurred. If it is more likely than not that management will be required to sell a security before the recovery of the amortized cost basis, an OTTI has occurred. The Company will recognize the full OTTI in earnings if it intends to sell a security or will more likely than not be required to sell the security. Otherwise an OTTI will be separated into the amount representing a credit loss and the amount related to all other factors. The amount of an OTTI related to credit losses will be recognized in earnings. The amount related to other factors will be recognized in other comprehensive income, net of taxes.

There were no investment securities in a continuous unrealized loss position greater than 12 months at December 31, 2011. Certain individual investment securities were in a continuous unrealized loss position at December 31, 2010, for 31 months. At December 31, 2011, the Company had unrealized losses of \$15,000 related to six individual agency residential mortgage backed securities.

Also, as of December 31, 2011, management does not intend to sell the temporarily impaired securities and it is not more likely than not that the Company will be required to sell the investments before recovery of the amortized cost basis. Accordingly, as of December 31, 2011, management believes the impairments detailed in the table above are temporary and no impairment loss has been recognized in the Company's Consolidated Statements of Operations.

Investment securities with a carrying value aggregating \$143.7 million and \$126.4 million at December 31, 2011 and 2010, respectively, were pledged as collateral as shown in the table below:

**December 31,**  
**2011                      2010**  
*(In thousands)*

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Public deposits	<b>\$ 101,309</b>	\$ 83,699
Securities sold under repurchase agreements	<b>22,093</b>	21,075
FHLB advances	<b>20,284</b>	20,149
Other purposes		1,444
<b>Total</b>	<b>\$ 143,686</b>	\$ 126,367

### 5. Loans

Loans outstanding, by class, are summarized as follows, net of deferred loan fees and expenses of \$2.4 million and \$1.1 million at December 31, 2011 and 2010, respectively. Legacy loans represent existing portfolio loans prior to the Decatur First Bank FDIC-assisted transaction, and additional loans made subsequent to the transaction.

**Table of Contents****Legacy Loans**

	December 31, 2011	December 31, 2010
	<i>(In thousands)</i>	
Commercial loans	\$ 403,750	\$ 384,220
SBA loans	105,604	94,282
<b>Total commercial loans</b>	<b>509,354</b>	478,502
Construction	89,893	115,224
Indirect loans	836,845	695,754
Installment loans	18,215	20,431
<b>Total consumer loans</b>	<b>855,060</b>	716,185
First mortgage loans	33,094	34,367
Second mortgage loans	58,988	59,094
<b>Total mortgage loans</b>	<b>92,082</b>	93,461
<b>Total loans</b>	<b>\$ 1,546,389</b>	\$ 1,403,372

**Decatur First Bank Acquisition**

	December 31, 2011
	<i>(In thousands)</i>
Commercial loans	\$ 39,209
SBA loans	777
<b>Total commercial loans</b>	<b>39,986</b>
Construction	7,817
Indirect loans	2,115
Installment loans	2,115
<b>Total consumer loans</b>	<b>2,115</b>
First mortgage loans	17,218
Second mortgage loans	10,346
<b>Total mortgage loans</b>	<b>27,564</b>
<b>Total loans</b>	<b>\$ 77,482</b>

Loans held-for-sale at December 31, 2011 and 2010, totaled \$133.8 million and \$209.9 million, respectively, and are shown in the table below:

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

	December 31,	
	2011	2010
	<i>(In thousands)</i>	
SBA loans	<b>\$ 12,942</b>	<b>\$ 24,869</b>
Real estate mortgage residential	<b>90,907</b>	155,029
Consumer installment loans	<b>30,000</b>	30,000
 Total	 <b>\$ 133,849</b>	 \$ 209,898

The Bank was servicing for others 16,454, 16,037 and 18,076 indirect automobile loans on December 31, 2011, 2010, and 2009 respectively, totaling \$206 million, \$172 million, and \$201 million respectively. The Bank was also servicing 254 SBA loan sales or participations totaling \$172 million at December 31, 2011, 172 SBA loan sales or participations totaling \$105 million at December 31, 2010 and 137 SBA loan sales or participations totaling \$79 million at December 31, 2009. The Bank was also servicing 6,071 residential mortgage loans for a total of \$1.3 billion at December 31, 2011, compared to 2,349 serviced for \$523 million at December 31, 2010 and 377 serviced for \$88 million at December 31, 2009.



**Table of Contents**

The following loans were pledged to the FHLB of Atlanta as collateral for borrowings:

	December 31,	
	2011	2010
	<i>(In thousands)</i>	
Commercial real estate loans	\$ 85,670	\$ 85,991
Home equity lines of credit	53,247	51,745
Residential 1-4 family first mortgage loans	35,607	29,493
Multi-family first mortgage loans	1,065	1,097
<b>Total</b>	<b>\$ 175,589</b>	<b>\$ 168,326</b>

Approximately \$349 million and \$316 million in indirect automobile loans were pledged to the Federal Reserve Bank of Atlanta at December 31, 2011 and 2010, respectively, as collateral for potential Discount Window borrowings.

Loans in nonaccrual status totaled approximately \$67 million, \$77 million, and \$70 million at December 31, 2011, 2010, and 2009, respectively. The average recorded investment in impaired loans during 2011, 2010, and 2009 was approximately \$91 million, \$87 million, and \$113 million, respectively. If such impaired loans had been on a full accrual basis, interest income on these loans would have been approximately \$4.9 million, \$5.2 million, and \$6.8 million, in 2011, 2010, and 2009, respectively.

Year end nonaccrual loans, segregated by class of loans, were as follows:

**Legacy Loans**

	December 31,	
	2011	2010
	<i>(In thousands)</i>	
Commercial loans	\$ 5,562	\$ 2,269
SBA loans	16,857	14,024
<b>Total commercial loans</b>	<b>22,419</b>	16,293
Construction	32,335	54,117
Indirect loans	1,094	1,551
Installment loans	508	112
<b>Total consumer loans</b>	<b>1,602</b>	1,663
First mortgage loans	3,158	3,833
Second mortgage loans	899	639
<b>Total mortgage loans</b>	<b>4,057</b>	4,472
<b>Total loans*</b>	<b>\$ 60,413</b>	<b>\$ 76,545</b>

\* Approximately \$55 million and \$58 million in loan balances were past due 90 days or more at December 31, 2011 and 2010, respectively.

**Table of Contents****Decatur First Bank Acquisition**

	December 31, 2011 <i>(In thousands)</i>
Commercial loans	\$ 3,565
SBA loans	
<b>Total commercial loans</b>	<b>3,565</b>
Construction	2,123
Indirect loans	
Installment loans	63
<b>Total consumer loans</b>	<b>63</b>
First mortgage loans	521
Second mortgage loans	
<b>Total mortgage loans</b>	<b>521</b>
<b>Total loans</b>	<b>\$ 6,272</b>

Loans totaling approximately \$21 million and \$16 million were transferred to other real estate in 2011, and 2010, respectively.

Loans delinquent 30-89 days and troubled debt restructured and accruing interest, segregated by class of loans at December 31, 2011 and 2010, were as follows:

	December 31, 2011		December 31, 2010	
	Accruing Delinquent 30-89 Days	Troubled Debt Restructured Loans Accruing	Accruing Delinquent 30-89 Days	Troubled Debt Restructured Loans Accruing
	<i>(In thousands)</i>			
Commercial loans	\$ 9,048	\$ 6,450	\$ 2,075	\$ 3,152
SBA loans	849		698	
Construction loans	2,498	932	1,064	6,243
Indirect loans	2,697	3,008	4,936	
Installment loans	445	20	265	
First mortgage loans	2,835	203	723	
Second mortgage loans	507		822	
<b>Total</b>	<b>\$ 18,879</b>	<b>\$ 10,613</b>	<b>\$ 10,583</b>	<b>\$ 9,395</b>

Troubled Debt Restructurings ( TDRs ) are loans in which the borrower is experiencing financial difficulty and the Company has granted an economic concession to the borrower. Prior to modifying a borrower's loan terms, the Company performs an evaluation of the borrower's financial condition and ability to service under the potential modified loan terms. The types of concessions granted are generally interest rate reductions or term extensions. If a loan is accruing at the time of modification, the loan remains on accrual status and is subject to the Company's charge-off and nonaccrual policies. If a loan is on nonaccrual before it is determined to be a TDR then the loan remains on nonaccrual. TDRs may be returned to accrual status if there has been at least a six month sustained period of repayment performance by the borrower. Generally, once a loan becomes a TDR, it is probable that the loan will likely continue to be reported as a TDR for the life of the loan. Interest income

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

recognition on impaired loans is dependent upon nonaccrual status. The Company adopted ASU 2011-02 A Creditor's Determination of whether a Restructuring is a Troubled Debt Restructuring for the period ended December 31, 2011.

During the periods ended December 31, 2011 and 2010, certain loans were modified resulting in TDRs. The modification of the terms of such loans included one or a combination of the following: a reduction of stated interest rate of the loan or an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk.

The following table presents loans by class which were modified as TDRs that occurred during the three months and year ended December 31, 2011 and 2010, along with the type of modification.

**Table of Contents**

	Troubled Debt Restructured During the Quarter Ended December 31, 2011		Troubled Debt Restructured During the Year Ended December 31, 2011	
	Interest Rate	Term	Interest Rate	Term
	<i>(In thousands)</i>			
Commercial loans	\$ 200	\$ 1,524	\$ 3,296	\$ 6,250
SBA loans				2,849
Construction loans	1,148		1,218	
Indirect loans		546		3,164
Installment loans				20
First mortgage loans		392		701
Second mortgage loans				
Total	\$ 1,348	\$ 2,462	\$ 4,514	\$ 12,984

	Troubled Debt Restructured During the Quarter Ended December 31, 2010		Troubled Debt Restructured During the Year Ended December 31, 2010	
	Interest Rate	Term	Interest Rate	Term
	<i>(In thousands)</i>			
Commercial loans	\$ 3,152	\$	\$ 3,152	\$
SBA loans				
Construction loans	7,873		10,127	
Indirect loans				
Installment loans				
First mortgage loans		923		1,239
Second mortgage loans				
Total	\$ 10,975	\$ 923	\$ 13,279	\$ 1,239

The following table presents the amount of loans which were restructured in the previous twelve months and which defaulted within each period.

	Troubled Debt Restructured During the Year Ended December 31, 2011 and Defaulting During The Three Months Ended December 31, 2011		The Year Ended December 31, 2011	
	<i>(In thousands)</i>			
Commercial loans	\$ 3,096		\$ 7,823	
SBA loans	2,849		5,731	
Construction loans			4,822	
Indirect loans	363		646	
Installment loans			20	
First mortgage loans	203		559	
Second mortgage loans				
Total	\$ 6,511		\$ 19,601	

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Note: A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.

The Company had TDRs with a balance of \$23.6 million and \$14.5 million at December 31, 2011 and December 31, 2010, respectively. There were charge-offs of TDR loans of \$2.3 million and \$6.2 million for the quarter ended December 31, 2011 and the year ended December 31, 2011, respectively. There were charge-offs of TDR loans of \$1.4 million and \$2.1 million for the quarter ended December 31, 2010 and the year ended December 31, 2010, respectively. The Company is not committed to lend additional amounts as of December 31, 2011 and December 31, 2010 to customers with outstanding loans that are classified as TDRs. Charge-offs on such loans are factored into the rolling historical loss rate, which is used in the calculation of the allowance for loan losses.

**Table of Contents**

There were \$116,000 in loans greater than 90 days delinquent and still accruing at December 31, 2011. There were no loans greater than 90 days and still accruing at December 31, 2010.

Loans and allowance for loan loss individually and collectively evaluated by portfolio segment for December 31, 2011 and 2010 follow below:

	Three Months Ended December 31, 2011					Total
	Commercial	Construction	Consumer	Mortgage	Unallocated	
	<i>(In thousands)</i>					
Beginning balance	\$ 8,323	\$ 9,604	\$ 7,281	\$ 2,718	\$ 1,455	\$ 29,381
Charge-offs	(1,112)	(3,790)	(2,352)	(73)		(7,327)
Recoveries	1	377	223	1		602
Net Charge-offs	(1,111)	(3,413)	(2,129)	(72)		(6,725)
Provision for loan losses	1,971	2,071	888	(111)	481	5,300
Ending Balance	\$ 9,183	\$ 8,262	\$ 6,040	\$ 2,535	\$ 1,936	\$ 27,956

	Year Ended December 31, 2011					Total
	Commercial	Construction	Consumer	Mortgage	Unallocated	
	<i>(In thousands)</i>					
Beginning balance	\$ 7,532	\$ 9,286	\$ 7,598	\$ 2,570	\$ 1,096	\$ 28,082
Charge-offs	(2,090)	(13,494)	(5,638)	(804)		(22,026)
Recoveries	86	596	849	44		1,575
Net Charge-offs	(2,004)	(12,898)	(4,789)	(760)		(20,451)
Provision for loan losses	3,655	11,874	3,231	725	840	20,325
Ending Balance	\$ 9,183	\$ 8,262	\$ 6,040	\$ 2,535	\$ 1,936	\$ 27,956

	December 31, 2011					Total
	Commercial	Construction	Consumer	Mortgage	Unallocated	
	<i>(In thousands)</i>					
Individually evaluated for impairment	\$ 1,049	\$ 3,481	\$ 220	\$ 1,054	\$	\$ 5,804
Collectively evaluated for impairment	8,134	4,781	5,820	1,481	1,936	22,152
Total allowance for loan losses	\$ 9,183	\$ 8,262	\$ 6,040	\$ 2,535	\$ 1,936	\$ 27,956
Individually evaluated for impairment	\$ 40,615	\$ 39,911	\$ 4,066	\$ 4,057		\$ 88,649
Collectively evaluated for impairment	468,739	49,982	850,994	88,025		1,457,740
Acquired with deteriorated credit quality	39,986	7,817	2,115	27,564		77,482
Total loans	\$ 549,340	\$ 97,710	\$ 857,175	\$ 119,646		\$ 1,623,871

	Three Months Ended December 31, 2010					Total
	Commercial	Construction	Consumer	Mortgage	Unallocated	
	<i>(In thousands)</i>					
Beginning balance	\$ 6,657	\$ 10,470	\$ 8,448	\$ 1,546	\$ 1,172	\$ 28,293
Charge-offs	(799)	(4,745)	(1,623)	(390)		(7,557)
Recoveries	5	155	207	4		371
Net Charge-offs	(794)	(4,590)	(1,416)	(386)		(7,186)

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Provision for loan losses	1,669	3,406	566	1,410	(76)	6,975
Ending Balance	\$ 7,532	\$ 9,286	\$ 7,598	\$ 2,570	\$ 1,096	\$ 28,082

	Year Ended December 31, 2010					Total
	Commercial	Construction	Consumer	Mortgage	Unallocated	
	<i>(In thousands)</i>					
Beginning balance	\$ 5,468	\$ 11,436	\$ 10,772	\$ 1,093	\$ 1,303	\$ 30,072
Charge-offs	(1,264)	(11,274)	(7,086)	(656)		(20,280)
Recoveries	28	361	768	8		1,165
Net Charge-offs	(1,236)	(10,913)	(6,318)	(648)		(19,115)
Provision for loan losses	3,300	8,763	3,144	2,125	(207)	17,125
Ending Balance	\$ 7,532	\$ 9,286	\$ 7,598	\$ 2,570	\$ 1,096	\$ 28,082

**Table of Contents**

	December 31, 2010					
	Commercial	Construction	Consumer	Mortgage	Unallocated	Total
	<i>(In thousands)</i>					
Individually evaluated for impairment	\$ 1,808	\$ 5,603	\$ 253	\$ 1,221	\$	\$ 8,885
Collectively evaluated for impairment	5,724	3,683	7,345	1,349	1,096	19,197
<b>Total allowance for loan losses</b>	<b>\$ 7,532</b>	<b>\$ 9,286</b>	<b>\$ 7,598</b>	<b>\$ 2,570</b>	<b>\$ 1,096</b>	<b>\$ 28,082</b>
Individually evaluated for impairment	\$ 34,280	\$ 69,619	\$ 484	\$ 4,690		\$ 109,073
Collectively evaluated for impairment	444,222	45,605	715,701	88,771		1,294,299
<b>Total loans</b>	<b>\$ 478,502</b>	<b>\$ 115,224</b>	<b>\$ 716,185</b>	<b>\$ 93,461</b>		<b>\$ 1,403,372</b>

The following is a summary of activity in the allowance for loan losses:

	December 31, 2009
	<i>(In thousands)</i>
Balance at beginning of year	\$ 33,691
Provision for loan losses	28,800
Loans charged-off	(33,300)
Recoveries on loans charged-off	881
<b>Balance at end of year</b>	<b>\$ 30,072</b>

Impaired loans are evaluated based on the present value of expected future cash flows discounted at the loan's original effective interest rate, or at the loan's observable market price, or the fair value of the collateral, if the loan is collateral dependent. Impaired loans are specifically reviewed loans for which it is probable that the Bank will be unable to collect all amounts due according to the terms of the loan agreement. A specific valuation allowance is required to the extent that the estimated value of an impaired loan is less than the recorded investment. FASB ASC 310-10-35, formerly known as SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," does not apply to large groups of smaller balance, homogeneous loans, such as consumer installment loans, and which are collectively evaluated for impairment. Smaller balance commercial loans are also excluded from the application of the statement. Interest on impaired loans is reported on the cash basis as received when the full recovery of principal and interest is anticipated, or after full principal and interest has been recovered when collection of interest is in question.

Impaired loans by class for 2011 and 2010 are shown below.

	December 31, 2011			December 31, 2010		
	Unpaid Principal	Amortized Cost <sup>(1)</sup>	Related Allowance	Unpaid Principal	Amortized Cost <sup>(1)</sup>	Related Allowance
	<i>(In thousands)</i>					
<b>Impaired Loans with Allowance</b>						
Commercial loans	\$ 8,726	\$ 8,721	\$ 860	\$ 3,138	\$ 3,108	\$ 1,307
SBA loans	5,916	2,798	189	4,532	4,441	501
Construction loans	54,967	37,399	3,481	68,670	50,077	5,603
Indirect loans	3,526	3,526	147	484	484	253
Installment loans	209	210	73			
First mortgage loans	3,050	2,870	540	3,047	3,033	716
Second mortgage loans	927	837	514	586	576	505
<b>Loans</b>	<b>\$ 77,321</b>	<b>\$ 56,361</b>	<b>\$ 5,804</b>	<b>\$ 80,457</b>	<b>\$ 61,719</b>	<b>\$ 8,885</b>





**Table of Contents**

	December 31, 2011			December 31, 2010		
	Unpaid Principal	Amortized Cost <sup>(1)</sup>	Related Allowance	Unpaid Principal	Amortized Cost <sup>(1)</sup>	Related Allowance
<i>(In thousands)</i>						
<b>Impaired Loans with No Allowance</b>						
Commercial loans	\$ 11,064	\$ 11,024	\$	\$ 11,053	\$ 11,041	\$
SBA loans	19,155	18,072		16,102	15,690	
Construction loans	6,951	2,512		21,790	19,542	
Indirect loans						
Installment loans	1,534	330				
First mortgage loans	343	288		1,013	984	
Second mortgage loans	63	62		97	97	
<b>Loans</b>	<b>\$ 39,110</b>	<b>\$ 32,288</b>	<b>\$</b>	<b>\$ 50,055</b>	<b>\$ 47,354</b>	<b>\$</b>

(1) Amortized cost reflects charge-offs that have been recognized plus other amounts that have been applied to reduce net book balance. The average impaired loans and interest income recognized are summarized below:

	Year Ended December 31, 2011			Year Ended December 31, 2010		
	Average Impaired Loans	Interest Income Recognized on Impaired Loans	Cash basis Interest Income Recognized on Impaired Loans	Average Impaired Loans	Interest Income Recognized on Impaired Loans	Cash basis Interest Income Recognized on Impaired Loans
<i>(In thousands)</i>						
Commercial loans	\$ 16,973	\$ 70	\$ 4,112	\$ 198	\$	\$
SBA loans	19,497	996	13,835	927		
Construction loans	52,307	373	66,734	251		
Indirect loans	767	76	677	73		
Installment loans	883	60	1,105	82		
First mortgage loans	2,996	58	2,608	28		
Second mortgage loans	763		419			
	<b>\$ 94,186</b>	<b>\$ 1,633</b>	<b>\$ 89,490</b>	<b>\$ 1,559</b>	<b>\$</b>	<b>\$</b>

The Bank uses an asset quality ratings system to assign a numeric indicator of the credit quality and level of existing credit risk inherent in a loan. These ratings are adjusted periodically as the Bank becomes aware of changes in the credit quality of the underlying loans. The following are definitions of the asset ratings.

Rating #1 (High Quality) Loans rated 1 are of the highest quality. This category includes loans that have been made to borrower s exhibiting strong profitability and stable trends with a good track record. The borrower s balance sheet indicates a strong liquidity and capital position. Industry outlook is good with the borrower performing as well as or better than the industry. Little credit risk appears to exist.

Rating #2 (Good Quality) A 2 rated loan represents a good business risk with relatively little credit risk apparent.

Rating #3 (Average Quality) A 3 rated loan represents an average business risk and credit risk within normal credit standards.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Rating #4 (Acceptable Quality) A 4 rated loan represents acceptable business and credit risks. However, the risk exceeds normal credit standards. Weaknesses exist and are considered offset by other factors such as management, collateral or guarantors.

Rating #5 (Special Mention) A special mention asset has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or deterioration in the Bank's credit position at some future date. Special mention assets are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification.

Rating #6 (Substandard Assets) A Substandard Asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified will have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Rating #7 (Doubtful Assets) Doubtful Assets have all the weaknesses inherent in one classified Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Rating #8 (Loss Assets) Loss Assets are considered uncollectable and of such little value that their continuance as recorded assets is not warranted. This classification does not mean that the Loss Asset has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer charging off this substantially worthless asset, even though partial recovery may be realized in the future.

**Table of Contents**

The table below shows the weighted average asset rating by class as of December 31, 2011 and 2010.

	Weighted Average Asset Rating December 31,	
	2011	2010
Commercial loans	3.87	3.87
SBA loans	4.37	4.36
Construction loans	4.96	5.06
Indirect loans	3.01	3.03
Installment loans	3.53	3.56
First mortgage loans	3.09	3.05
Second mortgage loans	3.18	3.18

The Bank uses FICO scoring to help evaluate the likelihood borrowers will pay their credit obligations as agreed. The weighted-average FICO score for the indirect loan portfolio, included in consumer installment loans, was 742 and 726 at December 31, 2011 and 2010, respectively.

The Bank has loans outstanding to various executive officers, directors, and their related interests. Management believes that all of these loans were made in the ordinary course of business on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable transactions with other customers, and did not involve more than normal risks. The following is a summary of activity during 2011 for such loans:

	Amount (In thousands)
Loan balances at January 1, 2011	\$ 4,033
Additions:	
New loans	390
Less Loan repayments	337
Loan balances at December 31, 2011	\$ 4,086

**6. Other Real Estate**

There were write-downs totaling \$5.0 million in 2011, \$4.2 million in 2010, and \$3.9 million in 2009 on other real estate owned recorded in other operating expenses. There were proceeds from sales of \$15.9 million, \$14.1 million, and \$17.2 million from other real estate owned by the Company in 2011, 2010, and 2009, respectively, resulting in net gains on sales of \$851,000, \$727,000 and \$68,000 in 2011, 2010, and 2009, respectively.

Real estate owned consisted of the following:

**Legacy**

	December 31,	
	2011	2010
	(In thousands)	
Commercial	\$ 8,559	\$ 5,371
Residential	5,000	6,398
Lots	14,968	15,159
Gross other real estate	28,527	26,928

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Valuation allowance	<b>(7,469)</b>	(6,403)
Total real estate owned	<b>\$ 21,058</b>	\$ 20,525

**Table of Contents****Decatur First Bank Acquisition**

	<b>December 31, 2011</b>
	<i>(In thousands)</i>
Commercial	\$ 2,653
Residential	4,571
Lots	2,244
Gross other real estate	9,468
Valuation allowance	
Total real estate owned	\$ 9,468

Gains on sales and capitalized costs related to real estate owned are summarized below:

	<b>For the Years Ended December 31,</b>		
	<b>2011</b>	<b>2010</b>	<b>2009</b>
	<i>(In thousands)</i>		
Net gains on sales of real estate owned	\$ 851	\$ 727	\$ 68
Capitalized costs of real estate owned	\$ 36	\$ 395	\$ 411

**7. Premises and Equipment**

Premises and equipment are summarized as follows:

	<b>December 31,</b>	
	<b>2011</b>	<b>2010</b>
	<i>(In thousands)</i>	
Land	\$ 4,816	\$ 4,816
Buildings and improvements	27,347	18,432
Furniture and equipment	21,158	18,738
	53,321	41,986
Less accumulated depreciation and amortization	(24,412)	(22,476)
Premises and equipment, net	\$ 28,909	\$ 19,510

**8. Deposits**

Time deposits over \$100,000 as of December 31, 2011 and 2010, were approximately \$329 million and \$246 million, respectively. Maturities for time deposits over \$100,000 as of December 31, 2011, in excess of one year are summarized in the table below:

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

	<b>Amount</b> <i>(In thousands)</i>
<b>Maturity:</b>	
One to two years	\$ 40,198
Two to three years	20,484
Three to five years	67,524
<b>Total</b>	<b>\$ 128,206</b>

Related interest expense was approximately \$5 million, \$5 million, and \$10 million for the years ended December 2011, 2010, and 2009, respectively. Included in demand and money market deposits were NOW accounts totaling approximately \$93 million and \$70 million, at December 31, 2011 and 2010, respectively.

Brokered deposits obtained through investment banking firms under master certificates totaled approximately \$19 million, \$62 million, and \$99 million as of December 31, 2011, 2010, and 2009, respectively, and were included in other time deposits. Brokered deposits outstanding at December 31, 2011, were acquired in 2009 and had original maturities of 24 to 84 months. Brokered deposits outstanding at December 31, 2010, were acquired in 2009, 2008, and 2005 and had original maturities of 18 to 84 months. The weighted average cost of brokered deposits at December 31, 2011, 2010, and 2009, was 2.63%, 3.45%, and 4.30%, respectively, and related interest expense totaled \$1.2 million, \$3.6 million, and \$6.0 million during 2011, 2010, and 2009, respectively.

**Table of Contents****9. Short-Term Borrowings**

Short-term debt is summarized as follows:

	December 31,	
	2011	2010
	<i>(In thousands)</i>	
Overnight repurchase agreements primarily with commercial customers at an average rate of .23% and .47% at December 31, 2011 and 2010, respectively	<b>\$ 18,581</b>	\$ 20,777
FHLB Fixed Rate Credit Advance with interest at .14% maturing January 3, 2012	<b>12,000</b>	
FHLB Fixed Rate Credit Advance with interest at 3.29% and a maturity date of March 12, 2012	<b>5,000</b>	
FHLB Convertible Advance with interest at 3.24% maturing April 2, 2012	<b>2,500</b>	
FHLB Fixed Rate Credit Advance with interest at 2.56% maturing April 13, 2012	<b>15,000</b>	
SBA secured borrowings at an average rate of 5.07%, maturing within 90 days		12,200
<b>Total short-term borrowings</b>	<b>\$ 53,081</b>	\$ 32,977

Short-term borrowings mature either overnight or on a remaining fixed maturity not to exceed one year. Overnight repurchase agreements consist primarily of balances in the transaction accounts of commercial customers swept nightly to an overnight investment account. All short-term repurchase agreements are collateralized with investment securities having a market value equal to or greater than, but approximating, the balance borrowed. Term fixed rate advances with the FHLB are collateralized with pledged qualifying real estate loans. A daily rate line of credit advance with the FHLB is a line collateralized with pledged qualifying real estate loans which may be increased or decreased daily and may be drawn on to the extent of available pledged collateral. It reprices daily and bears a rate comparable to that of overnight Federal funds.

The Company had certain borrowings at December 31, 2010 secured by SBA loans which are a result of transfers of SBA loans to third parties. As seller, the Company had made certain representations and warranties with respect to the originally transferred loans and the Company has not incurred any material losses with respect to such representations and warranties. Consistent with the updated guidance on accounting for transfers of financial assets, because the Company warrants the borrower will make all scheduled payments for the first 90 days following the sale of certain SBA loans, all sales were accounted for as secured borrowings which results in an increase in Cash for the proceeds of the borrowing and an increase in Other Short-Term Borrowings on the Consolidated Balance Sheet. When the 90 day warranty period expires, the secured borrowing is reduced, loans are reduced, and a gain or loss on sale is recorded in SBA lending Activities in the Consolidated Statement of Operations. During 2011, this 90 day warranty period was discontinued and the transfers were immediately recorded as sales.

At December 31, 2011 and 2010, the Company had a collateralized line of credit with the FHLB, which required loans secured by real estate, investment securities or other acceptable collateral, to borrow up to a maximum of approximately \$223 million and \$195 million, respectively, subject to available qualifying pledged collateral. At December 31, 2011 and 2010, the Company had a contingent line of credit collateralized with consumer loans with the Federal Reserve Bank of Atlanta Discount Window. In addition, the Company had an unused term repurchase line available with another financial institution at December 31, 2011 and 2010, the borrowing amount is dependent upon the market value of securities available to transfer and the agreed upon Buyer's Margin Amount, as defined in the repurchase line. The Company had securities with an aggregate market value of \$3.2 million and \$602,000 available under the repurchase line at December 31, 2011 and 2010, respectively. Finally, the Company had \$62 million and \$47 million, respectively, in total unsecured Federal funds lines available with various financial institutions as of December 31, 2011 and 2010. The weighted average rate on short-term borrowings outstanding at December 31, 2011, 2010, and 2009, was 1.30%, 2.17% and 2.74%, respectively.



**Table of Contents****10. Subordinated Debt and Other Long-Term Debt**

Subordinated Debt and Other Long-term Debt are summarized as follows:

	<b>December 31,</b>	
	<b>2011</b>	<b>2010</b>
	<i>(In thousands)</i>	
<b>Subordinated Debt</b>		
Fixed rate 30-year capital pass-through securities with interest at 10.875%, payable semi-annually, redeemable in whole or part on or after March 8, 2010, at a declining redemption price ranging from 105.438% to 100% through March 8, 2020	<b>\$ 10,825</b>	\$ 10,825
Fixed rate 30-year trust preferred securities with interest at 11.045%, payable semi-annually, redeemable in whole or part on or after July 19, 2010, at a declining redemption price ranging from 105.523% to 100% through July 19, 2019	<b>10,309</b>	10,309
Floating rate 30-year capital securities with interest adjusted quarterly at three-month LIBOR plus 3.10%, with a rate at December 31, 2011 and 2010, of 3.67% and 3.40%, respectively, with interest payable quarterly, redeemable in whole or part on or after June 26, 2008, at a redemption price of 100%	<b>15,464</b>	15,464
Floating rate 30-year capital securities with interest adjusted quarterly at three-month LIBOR plus 1.89%, with a rate at December 31, 2011 and 2010, of 2.45% and 2.19%, respectively, with interest payable quarterly, redeemable in whole or part on or after March 17, 2010, at a redemption price of 100%	<b>10,310</b>	10,310
Floating rate 30-year capital securities with interest fixed at 6.62% until September 15, 2012, when the interest rate will become variable and adjusted quarterly at three-month LIBOR plus 1.40%, with interest payable quarterly, redeemable in whole or part on or after September 15, 2012, at a redemption price of 100%	<b>20,619</b>	20,619
<b>Subordinated debt</b>	<b>67,527</b>	<b>67,527</b>
<b>Long-Term Debt</b>		
FHLB three year Fixed Rate Advance with interest at 1.76% maturing July 16, 2013.	<b>25,000</b>	25,000
FHLB four year Fixed Rate Advance with interest at 3.2875% maturing March 12, 2012		5,000
FHLB five year European Convertible Advance with interest at 2.395% maturing March 12, 2013, with a one-time FHLB conversion option to reprice to a three-month LIBOR-based floating rate at the end of two years	<b>5,000</b>	5,000
FHLB five year European Convertible Advance with interest at 2.79% maturing March 12, 2013, with a one-time FHLB conversion option to reprice to a three-month LIBOR-based floating rate at the end of three years	<b>5,000</b>	5,000
FHLB four year Fixed Rate Credit Advance with interest at 3.24% maturing April 2, 2012		2,500
FHLB five year European Convertible Advance with interest at 2.40% maturing April 3, 2013, with a one-time FHLB conversion option to reprice to a three-month LIBOR-based floating rate at the end of two years	<b>2,500</b>	2,500
FHLB four year Fixed Rate Credit Advance with interest at 2.90% maturing March 11, 2013	<b>15,000</b>	15,000
FHLB three year Fixed Rate Credit Advance with interest at 2.56% maturing April 13, 2012		15,000
<b>Long-term debt</b>	<b>52,500</b>	<b>75,000</b>
<b>Total subordinated debt and long-term debt</b>	<b>\$ 120,027</b>	<b>\$ 142,527</b>

**Table of Contents**

Subordinated debt and other long-term debt note maturities as of December 31, 2011, are summarized as follows:

	<b>Amount</b> <i>(In thousands)</i>
2012	\$
2013	52,500
2014	
2015	
2016	
Thereafter	67,527
<b>Total</b>	<b>\$ 120,027</b>

The Company has five business trust subsidiaries that are variable interest entities, FNC Capital Trust I ( FNCCTI ), Fidelity National Capital Trust I ( FidNCTI ), Fidelity Southern Statutory Trust I ( FSSTI ), Fidelity Southern Statutory Trust II ( FSSTII ) and Fidelity Southern Statutory Trust III ( FSSTIII ) (collectively, the Trust Subsidiaries ). During 2000, FNCCTI and FidNCTI and during 2003, 2005, and 2007 FSSTI, FSSTII, and FSSTIII, respectively, issued common securities, all of which were purchased and are held by the Company, totaling \$2 million and are classified by the Company as other assets and trust preferred securities totaling \$67.5 million classified as subordinated debt, which were sold to investors, with 30-year maturities. In addition, the \$2 million borrowed from the business trust subsidiaries to purchase their respective common securities is classified as subordinated debt. The trust preferred securities are callable by the business trust subsidiaries on or after defined periods. The trust preferred security holders may only terminate the business trusts under defined circumstances such as default, dissolution, or bankruptcy. The trust preferred security holders and other creditors, if any, of each business trust have no recourse to the Company and may only look to the assets of each business trust to satisfy all debts and obligations.

The only assets of the Trust Subsidiaries are subordinated debentures of the Company, which were purchased with the proceeds from the issuance of the common and preferred securities. FNCCTI and FidNCTI have fixed interest rates of 10.875% and 11.045%, respectively, while FSSTI and FSSTII have current interest rates of 3.67% and 2.45%, respectively, and reprice quarterly at interest rates set at 3.10% and 1.89%, respectively, over three-month LIBOR. FSSTIII currently has a fixed rate of 6.62% until September 15, 2012, when it will be repriced quarterly at 1.40% over three-month LIBOR. The Company makes semi-annual interest payments on the subordinated debentures to FNCCTI and FidNCTI and quarterly interest payments to FSSTI, FSSTII, and FSSTIII which use these payments to pay dividends on the common and preferred securities. The trust preferred securities are eligible for regulatory Tier 1 capital, with a limit of 25% of the sum of all core capital elements. All amounts exceeding the 25% limit are includable in regulatory Tier 2 capital in the aggregate amount of 50% of the sum of all core capital elements (see Note 2 Regulatory Matters ).

The equity investments in the subsidiaries created to issue the obligations, the obligations themselves, and related dividend income and interest expense are reported on a deconsolidated basis in accordance with the consolidation guidance in ASC 810-10-15 with the investments in the amount of \$2 million reported as other assets and dividends included as other noninterest income. The obligations, including the amount related to the equity investments, in the amount of \$67.5 million are reported as subordinated debt, with related interest expense reported as interest on subordinated debt.

In November 2007, the Company entered into a \$25 million three year FHLB European Convertible Advance collateralized with pledged qualifying real estate loans and maturing November 5, 2010. The advance bears interest at 4.06% with a one-time FHLB conversion option in November, 2008 which was not exercised. Under the provisions of the advance, the FHLB had the option to convert the advance into a three-month LIBOR based floating rate advance. This advance was reclassified to short-term borrowings in the fourth quarter of 2009. In 2010, this advance was restructured to take advantage of historically low interest rates. The maturity date was extended to July 16, 2013 and the interest rate was lowered to 1.76%.

On March 12, 2008, the Company entered into a \$5.0 million five year FHLB European convertible advance collateralized with pledged qualifying real estate loans and maturing March 12, 2013. The advance had an interest rate of 2.395% at December 31, 2011. The FHLB had the one-time option on March 12, 2010, to convert the interest rate from a fixed rate to a variable rate based on three-month LIBOR plus a spread charged by the FHLB to its members for an adjustable rate credit advance with the same remaining maturity which it did not exercise.

On March 12, 2008, the Company entered into a \$5.0 million five year FHLB European convertible advance collateralized with pledged qualifying real estate loans and maturing March 12, 2013. The advance had an interest rate of 2.79% at December 31, 2011. The FHLB has the

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

one-time option on March 14, 2011, to convert the interest rate from a fixed rate to a variable rate based on three-month LIBOR plus a spread charged by the FHLB to its members for an adjustable rate credit advance with the same remaining maturity.

**Table of Contents**

On April 3, 2008, the Company entered into a \$2.5 million five year FHLB European convertible advance collateralized with pledged qualifying real estate loans and maturing April 3, 2013. The advance had an interest rate of 2.40% at December 31, 2011. The FHLB had the one-time option on April 5, 2010, to convert the interest rate from a fixed rate to a variable rate based on three-month LIBOR plus a spread charged by the FHLB to its members for an adjustable rate credit advance with the same remaining maturity which it did not exercise.

On March 9, 2009, the Company entered into a \$15 million four year FHLB Fixed Rate advance collateralized with pledged qualifying real estate loans and maturing March 11, 2013. The advance had an interest rate of 2.90% at December 31, 2011.

If the Bank should decide to prepay any of the convertible advances above prior to conversion by the FHLB, it will be subject to a prepayment penalty. However, should the FHLB receive compensation from its hedge parties upon a prepayment, that compensation would be payable to the Bank less an administrative fee. Also, should the FHLB decide to exercise its option to convert the advances to variable rate, the Bank can prepay the advance on the conversion date and each quarterly interest payment date thereafter with no prepayment penalty.

There was no indebtedness to directors, executive officers, or principal holders of equity securities in excess of 5% of shareholders' equity at December 31, 2011 or 2010.

**11. Income Tax**

Income tax expense (benefit) attributable to pretax income consists of:

	Current	Deferred <i>(In thousands)</i>	Total
<b>Year ended December 31, 2011:</b>			
Federal	\$ 6,425	\$ (1,294)	\$ 5,131
State	408	(394)	14
	<b>\$ 6,833</b>	<b>\$ (1,688)</b>	<b>\$ 5,145</b>
<b>Year ended December 31, 2010:</b>			
Federal	\$ 8,188	\$ (3,620)	\$ 4,568
State		(169)	(169)
	\$ 8,188	\$ (3,789)	\$ 4,399
<b>Year ended December 31, 2009:</b>			
Federal	\$ (5,833)	\$ 3,241	\$ (2,592)
State	(683)	(680)	(1,363)
	\$ (6,516)	\$ 2,561	\$ (3,955)

Income tax expense differed from amounts computed by applying the statutory U.S. Federal income tax rate to pretax income as a result of the following:

	2011		2010		2009	
	Amount	%	Amount	%	Amount	%
Taxes at statutory rate	\$ 5,790	35.0%	\$ 5,086	35.0%	\$ (2,655)	(34.0)%
Increase (reduction) in income taxes resulting from:						
State income tax expense, net of Federal income (benefit) tax	9	0.1	(110)	(0.8)	(899)	(11.5)
Cash surrender value of life insurance	(378)	(2.3)	(394)	(2.7)	(341)	(4.4)

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Tax exempt income	(245)	(1.5)	(244)	(1.7)	(295)	(3.8)
Other, net	(30)	(0.2)	61	0.5	235	3.1
Income tax (benefit) expense	<b>\$ 5,146</b>	<b>31.1%</b>	<b>\$ 4,399</b>	<b>30.3%</b>	<b>\$ (3,955)</b>	<b>(50.6)%</b>

**Table of Contents**

The tax effects of temporary differences that give rise to significant portions of deferred tax assets and deferred tax liabilities at December 31, 2011 and 2010, are presented below:

	December 31,			
	2011	2010		
	Assets	Liabilities	Assets	Liabilities
	<i>(In thousands)</i>			
Allowance for loan losses	\$ 10,511	\$	\$ 10,215	\$
Accelerated depreciation		1,444		841
Deferred loan fees, net	844		462	
Deferred compensation	1,458		1,289	
Other real estate	3,029		2,590	
Deductible prepaids		266		294
State tax carryforward	1,686		1,676	
Unrealized holding gains and losses on securities available-for-sale		2,274		280
Reserve for SBA/mortgage loans	2,001		992	
Other	1,607	928	964	244
<b>Total</b>	<b>\$ 21,136</b>	<b>\$ 4,912</b>	<b>\$ 18,188</b>	<b>\$ 1,659</b>

There is no valuation allowance provided at December 31, 2011 and 2010 for any of the deferred tax assets based on management's belief that all deferred tax asset benefits will be realized. At December 31, 2011, the Company had \$2.6 million in gross state tax credit carryforwards which expire as follows: \$257,000 in 2012, \$373,000 in 2013, \$815,000 in 2014, \$411,000 in 2015, \$551,000 in 2016, \$40,000 in 2017, \$25,000 in 2018, \$40,000 in 2019, and \$43,000 in 2020.

**Uncertain Tax Positions**

The Company is subject to the possibility of a tax audit in numerous jurisdictions in the U.S. until the applicable expiration of the statutes of limitations. For Federal and state purposes, the Company is no longer subject to tax examinations by tax authorities for tax years before 2006.

Effective January 1, 2007, the Company adopted FIN 48, *Accounting for Uncertainty in Income Taxes* which updated ASC 740-10-05. The reconciliation of our gross unrecognized tax benefits is as follows:

	December 31,	
	2011	2010
	<i>(In thousands)</i>	
Beginning balance	\$ 21	\$ 71
Gross increases to tax positions in prior periods		
Gross decreases to tax positions in prior periods		
Gross increases to current period tax positions	318	20
Reductions due to expiration of statute of limitations	(3)	(70)
<b>Ending Balance</b>	<b>\$ 336</b>	<b>\$ 21</b>

Unrecognized tax benefits related to federal and state tax positions may decrease by a range of \$91,000 to \$314,000 by December 31, 2012, due to tax years closing during 2012. The Company accrued approximately \$314,000 and \$21,000, for the payment of interest at December 31, 2011 and 2010, respectively. For financial accounting purposes, interest and penalties accrued, if any, are classified as other expense. There are no unrecognized tax benefits at December 31, 2011, that if recognized would impact the Company's effective tax.

**12. Employee Benefits**

The Company maintains a 401(k) defined contribution retirement savings plan (the Plan) for employees age 21 or older. Employees contributions to the Plan are voluntary. The Company matches 50% of the first 6% of participants contributions in Fidelity Southern Corporation common stock. For the years ended December 31, 2011, 2010, and 2009, the Company contributed \$896,450, \$760,083, and \$566,766 respectively, net of forfeitures, to the Plan.

The Company's 1997 Stock Option Plan authorized the grant of options to management personnel for up to 500,000 shares of the Company's common stock. All options granted have three to eight year terms and vest ratably over three to five years of continued employment. No options may be or were granted after March 31, 2007, under this plan.

**Table of Contents**

The Fidelity Southern Corporation Equity Incentive Plan (the "2006 Incentive Plan"), permits the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, and other incentive awards ("Incentive Awards"). The maximum number of shares of our common stock that may be issued under the 2006 Incentive Plan is 2,250,000 shares, all of which may be stock options. Generally, no award shall be exercisable or become vested or payable more than 10 years after the date of grant. Options granted under the 2006 Incentive Plan have four year terms and vest ratably over three years of continued employment. There were no options granted during 2011 and 2010 under the 2006 Incentive Plan. During 2011, the Company recorded a charge of \$179,000 related to 16,768 incentive shares awarded to numerous individuals based on longevity. These shares were immediately vested. On January 22, 2010, Fidelity granted 154,078 restricted shares of common stock under the 2006 Equity Incentive Plan. The stock was granted at \$4.50 per share, vests 20% per year and will be fully vested after January 22, 2015. Incentive awards available under the 2006 Incentive Plan totaled 1,705,459 shares at December 31, 2011.

The per share weighted fair value of stock options is calculated using the Black-Scholes option pricing model. Expected volatilities are based on implied volatilities from historical volatility of the Company's stock. The Company uses historical data to estimate option exercise and employee termination within the valuation model. All option grantees are considered one group for valuation purposes. The expected term of options granted is derived from the output of the option valuation model and represents the period of time that options granted are expected to be outstanding. The risk-free rate period within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The fair values of the options granted were based upon the discounted value of future cash flows of options using the following assumptions:

	2011	2010	2009
Risk-free rate	%	%	%
Expected term of the options			
Expected forfeiture	%	%	%
Expected dividends			
Expected volatility			

A summary of option activity under the plan as of December 31, 2011, and changes during the year then ended is presented below:

	Number of share options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at January 1, 2011	492,239	\$ 8.59		
Granted				
Exercised	334	8.57		
Forfeited	121,000	18.70		
Outstanding at December 31, 2011	370,905	\$ 5.30	1.50	\$ 290,000
Exercisable at December 31, 2011	370,905	\$ 5.30	1.50	\$ 290,000

There were no options granted in 2011 and 2010. There were 334 options exercised in 2011 for an exercise price of \$8.57 per share. There were no options exercised in 2010, or 2009. There were no tax benefits realized from option expenses during the years ended December 31, 2011, 2010, and 2009.

A summary of the status of the Company's nonvested share options as of December 31, 2011, and changes during the year then ended is presented below:

Number of share options	Weighted Average Grant-Date
-------------------------	-----------------------------



Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

		<b>Fair Value</b>
Nonvested at January 1, 2011	116,333	\$ 0.93
Granted		
Vested	116,333	0.93
Forfeited		
Nonvested at December 31, 2011		\$

**Table of Contents**

A summary of the status of the Company's nonvested restricted stock as of December 31, 2011, and changes during the year then ended is presented below:

	Number of shares of Restricted Stock	Grant Price
Nonvested at January 1, 2011	154,078	\$ 4.50
Granted		
Vested		
Forfeited	10,000	4.50
Nonvested at December 31, 2011	144,078	\$ 4.50

As of December 31, 2011, there was \$416,011 of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the 2006 Incentive Plan. The cost is expected to be recognized over a weighted average period of 3.1 years. The total fair value of shares vested during the years ended December 31, 2011, 2010, and 2009 was \$108,000, \$233,000, and \$236,000, respectively. The Company has a policy of issuing shares from the Company's authorized and unissued shares to satisfy share option exercises and expects to issue an insignificant amount of shares for share option exercises during 2012.

**13. Commitments and Contingencies**

The approximate future minimum rental commitment as of December 31, 2011, for all noncancellable leases with initial or remaining terms of one year or more are shown in the following table:

	Amount (In thousands)
2012	\$ 2,717
2013	2,520
2014	1,386
2015	1,263
2016	1,278
Thereafter	5,513
Total	\$ 14,677

Rental expense for all leases amounted to approximately \$2,851,000, \$2,894,000, and \$2,859,000 in 2011, 2010, and 2009, respectively, net of sublease revenues of zero, zero and zero in 2011, 2010, and 2009, respectively.

Due to the nature of their activities, the Company and its subsidiaries are at times engaged in various legal proceedings that arise in the normal course of business, some of which were outstanding at December 31, 2011. The Bank was named as a defendant in a putative state-wide class action in which the plaintiffs allege that overdraft fees charged to customers constitute interest and, as such, are usurious under Georgia law. The case asserts claims for usury, conversion and money received for alleged injuries suffered by the plaintiffs as a result of the Bank's assessment of overdraft charges in connection with its POS/debit and automated-teller machine cards used to access customer accounts. Plaintiffs contend that such overdraft charges constitute interest and are therefore subject to Georgia usury laws. The Bank contends that such overdraft charges constitute non-interest fees and charges under both federal and Georgia law and are otherwise exempt from Georgia usury limits. While it is difficult to predict or determine the outcome of these proceedings, it is the opinion of management and its counsel that the ultimate liabilities, if any, will not have a material adverse impact on the Company's consolidated results of operations or its financial position.

The Federal Reserve Board requires that banks maintain cash on hand and reserves in the form of average deposit balances at the Federal Reserve Bank based on the Bank's average deposits. At December 31, 2011, the available credits exceeded the reserve requirement and only

minimal balances were maintained to provide a positive reserve balance.

In 2007, the Company recorded a charge of \$567,000 pretax for its proportional share of a settlement of the Visa litigation with American Express, a reserve for the lawsuit between Visa and Discover Financial Services, and the incremental liability for certain other Visa litigation under our indemnification obligation as a Visa member bank. In 2008, this accrual was reversed after the successful public offering of Visa stock. As of December 31, 2011, the Company had a \$152,000 accrual recorded for its proportional share of additional litigation expense related to its Visa indemnification obligation.

#### **14. Shareholders Equity**

Generally, dividends that may be paid by the Bank to FSC are subject to certain regulatory limitations. In particular, under Georgia banking law applicable to Georgia state chartered commercial banks such as the Bank, the approval of the GDBF will be required if the total of all dividends declared in any calendar year by the Bank exceeds 50% of the Bank's net profits for the prior year or if certain other provisions relating to classified assets and capital adequacy are not met. At December 31, 2011 and 2010, the Bank's total shareholders' equity was approximately \$205 million and \$188 million, respectively. FSC invested no capital in the Bank during 2011 and 2010 in the form of capital infusions.

**Table of Contents**

On December 19, 2008, as part of the Treasury's Capital Purchase Program, Fidelity entered into a Letter Agreement ( "Letter Agreement" ) and a Securities Purchase Agreement - Standard Terms with the Treasury, pursuant to which Fidelity agreed to issue and sell, and the Treasury agreed to purchase (1) 48,200 shares (the "Preferred Shares" ) of Fidelity's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, having a liquidation preference of \$1,000 per share, and (2) a ten-year warrant (the "Warrant" ) to purchase up to 2,266,458 shares of the Company's common stock, no par value ( "Common Stock" ), at an exercise price of \$3.19 per share, for an aggregate purchase price of \$48.2 million in cash. The Preferred Shares qualify as Tier I capital under risk-based capital guidelines and will pay cumulative dividends at a rate of 5% per annum for the first five years and 9% per annum thereafter. The Preferred Shares may be redeemed after December 19, 2011, at the stated amount of \$1,000 per share plus any accrued and unpaid dividends. The Preferred Shares are non-voting except for class voting rights on matters that would adversely affect the rights of the holders of the Preferred Shares.

Pursuant to the terms of the Letter Agreement, the ability of Fidelity to declare or pay dividends or distribute its common stock is subject to restrictions. As long as the Preferred Shares are outstanding, dividend payments are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions.

Also, under current Federal regulations, the Bank is limited in the amount it may loan to its non-bank affiliates, including FSC. As of December 31, 2011 and 2010, there were no loans outstanding from the Bank to FSC.

Earnings per share were calculated as follows:

	<b>For the Years Ended December 31,</b>		
	<b>2011</b>	<b>2010</b>	<b>2009</b>
	<i>(In thousands, except per share data)</i>		
Net income (loss)	<b>\$ 11,398</b>	\$ 10,133	\$ (3,855)
Less dividends on preferred stock and accretion of discount	<b>(3,293)</b>	(3,293)	(3,293)
<b>Net income (loss) available to shareholders</b>	<b>\$ 8,105</b>	\$ 6,840	\$ (7,148)
Average common shares outstanding	<b>12,106</b>	10,456	9,756
Effect of stock dividends	<b>264</b>	443	670
Average common shares outstanding - basic	<b>12,370</b>	10,899	10,426
Dilutive stock options and warrants	<b>1,465</b>	1,367	
Average common shares outstanding - dilutive	<b>13,835</b>	12,266	10,426
Earnings per share - basic	<b>\$ 0.66</b>	\$ 0.63	\$ (0.69)
Earnings per share - dilutive	<b>\$ 0.59</b>	\$ 0.56	\$ (0.69)

Average number of shares for 2011 and 2010 includes participating securities related to unvested restricted stock awards.

In January, April, July, and October of 2009, the Company issued a stock dividend equal to one share for every 200 shares owned as of the record date. In January, April, July and October 2010, the Company issued a stock dividend equal to one share for every 200 shares owned as of the record date. In January and April 2011, the Company issued a stock dividend equal to one share for every 200 shares owned as of the record date. In January 2012, the Company issued a stock dividend equal to one share for every 60 shares owned on the record date. Basic and diluted earnings per share for prior years have been retroactively adjusted to reflect these stock dividends as shown below:

	<b>2010</b>	<b>2009</b>
Basic EPS, previously reported	\$ 0.64	\$ (0.70)
Effect of stock dividend	(0.01)	0.01
<b>Restated basic EPS</b>	<b>\$ 0.63</b>	<b>\$ (0.69)</b>

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Dilutive EPS, previously reported	\$ 0.57	\$ (0.70)
Effect of stock dividend	(0.01)	0.01
Restated dilutive EPS	\$ 0.56	\$ (0.69)

**Table of Contents**

At December 31, 2009, there were 2,312,128 ten-year warrants associated with the preferred stock issued to the U.S. Treasury under the TARP Capital Purchase Program to purchase shares of the Company's common stock at an exercise price of \$3.19 per share, 10,000 options at \$16.01, 11,905 options at \$16.80, 7,500 options at \$18.47, 129,000 options at \$18.70 and 350,167 options at \$4.60 which would have been included in the calculation of dilutive earning per share except that to do so would have an anti-dilutive impact on earnings per share for 2009.

**15. Components of Other Comprehensive Income (Loss)**

SFAS No. 130, Reporting Comprehensive Income, which updated ASC 220-10-05 establishes standards for reporting comprehensive income (loss). Comprehensive income (loss) includes net income and other comprehensive income (loss), which is defined as non-owner related transactions in equity. The only other comprehensive income (loss) item is unrealized gains or losses, net of tax, on securities available-for-sale.

The amounts of other comprehensive income (loss) included in equity with the related tax effect and the accumulated other comprehensive income (loss) are reflected in the following schedule:

	Gain/(Loss) Before Tax	Tax (Expense) /Benefit <i>(In thousands)</i>	Accumulated Other Comprehensive Income/(Loss)
January 1, 2009			\$ 1,333
Unrealized market adjustments for the period	\$ 3,056	\$ (1,161)	1,895
Less adjustment for net gains included in income	5,308	(2,016)	3,292
December 31, 2009	\$ (2,252)	\$ 855	(64)
Unrealized market adjustments for the period	\$ 3,133	\$ (1,191)	1,942
Less adjustment for net gains included in income	2,291	(871)	1,420
December 31, 2010	\$ 842	\$ (320)	\$ 458
Unrealized market adjustments for the period	\$ 6,324	\$ (2,403)	3,921
Less adjustment for net gains included in income	1,078	(410)	668
December 31, 2011	\$ 5,246	\$ (1,993)	\$ 3,710

**16. Fair Value of Financial Instruments**

Effective January 1, 2008, the Company adopted the provisions of SFAS No. 157, Fair Value Measurements which updated ASC 820-10-05, for financial assets and financial liabilities with the exception of the application to non-financial assets and liabilities measured at fair value on a nonrecurring basis (such as other real estate). This guidance establishes a common definition of fair value and framework for measuring fair value under U.S. GAAP. Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. The guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 Quoted prices in markets that are not active, or inputs that are observable, either directly, for substantially the full term of the asset or liability;

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Level 3 Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

A financial instrument's level within the hierarchy is based on the lowest level of input that is significant to the fair value measurement. Fair value enables a company to mitigate the non-economic earnings volatility caused from financial assets and financial liabilities being carried at different bases of accounting, as well as to more accurately portray the active and dynamic management of a company's balance sheet.

In accordance with SFAS No. 159 The Fair Value Option for Financial Assets and Financial Liabilities which is now codified in ASC 825-10-25, the Company has elected to record newly originated mortgage loans held-for-sale at fair value. The following is a description of mortgage loans held-for-sale as of December 31, 2011 and 2010, for which fair value has been elected, including the specific reasons for electing fair value and the strategies for managing these assets on a fair value basis.

**Table of Contents****Loans Held-for-Sale**

In 2009, the Company began recording mortgage loans held-for-sale at fair value. The Company chose to fair value these mortgage loans held-for-sale in order to eliminate the complexities and inherent difficulties of achieving hedge accounting and to better align reported results with the underlying economic changes in value of the loans and related hedge instruments. This election impacts the timing and recognition of origination fees and costs, as well as servicing value. Specifically, origination fees and costs, which had been appropriately deferred under SFAS No. 91 Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases now codified in ASC 310-20-25 and previously recognized as part of the gain/loss on sale of the loans, are now recognized in earnings at the time of origination. Interest income on mortgage loans held-for-sale is recorded on an accrual basis in the consolidated statement of operations under the heading Interest income-loans, including fees. The servicing value is included in the fair value of the mortgage loan held-for-sale and initially recognized at the time the Company enters into Interest Rate Lock Commitments ( IRLCs ) with borrowers. The mark to market adjustments related to loans held-for-sale and the associated economic hedges are captured in mortgage banking activities.

**Valuation Methodologies and Fair Value Hierarchy**

The primary financial instruments that the Company carries at fair value include investment securities, IRLCs, derivative instruments, and loans held-for-sale. Classification in the fair value hierarchy of financial instruments is based on the criteria set forth in SFAS No. 157, now codified in FASB ASC 820-10-35.

Debt securities issued by U.S. Government corporations and agencies, debt securities issued by states and political subdivisions, and agency residential mortgage backed securities classified as available-for-sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond s terms and conditions, among other things. The investments in the Company s portfolio are generally not quoted on an exchange but are actively traded in the secondary institutional markets.

The fair value of mortgage loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. The fair value measurements consider observable data that may include market trade pricing from brokers and the mortgage-backed security markets. As such, the Company classifies these loans as Level 2.

The Company classifies IRLCs on residential mortgage loans held-for-sale, which are derivatives under SFAS No. 133 now codified in ASC 815-10-15, on a gross basis within other liabilities or other assets. The fair value of these commitments, while based on interest rates observable in the market, is highly dependent on the ultimate closing of the loans. These pull-through rates are based on both the Company s historical data and the current interest rate environment and reflect the Company s best estimate of the likelihood that a commitment will ultimately result in a closed loan. As a result of the adoption of Staff Accounting Bulletin No. 109 ( SAB No. 109 ), the loan servicing value is also included in the fair value of IRLCs. Because these inputs are not transparent in market trades, IRLCs are considered to be Level 3 assets.

Derivative instruments are primarily transacted in the secondary mortgage and institutional dealer markets and priced with observable market assumptions at a mid-market valuation point, with appropriate valuation adjustments for liquidity and credit risk. For purposes of valuation adjustments to its derivative positions under FASB ASC 820-10-35, the Company has evaluated liquidity premiums that may be demanded by market participants, as well as the credit risk of its counterparties and its own credit if applicable. To date, no material losses due to a counterparty s inability to pay any net uncollateralized position has been incurred.

The credit risk associated with the underlying cash flows of an instrument carried at fair value was a consideration in estimating the fair value of certain financial instruments. Credit risk was considered in the valuation through a variety of inputs, as applicable, including, the actual default and loss severity of the collateral, and level of subordination. The assumption used to estimate credit risk applied relevant information that a market participant would likely use in valuing an instrument. Because mortgage loans held-for-sale are sold within a few weeks of origination, it is unlikely to demonstrate any of the credit weaknesses discussed above and as a result, there were no credit related adjustments to fair value at December 31, 2011.

The following tables present financial assets measured at fair value at December 21, 2011 and 2010 on a recurring basis and the change in fair value for those specific financial instruments in which fair value has been elected. The changes in the fair value of economic hedges were also recorded in mortgage banking activities and are designed to partially offset the change in fair value of the financial instruments referenced in the tables below.







Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

	Other Assets <sup>(1)</sup>	Other Liabilities <sup>(1)</sup>	Other Assets <sup>(1)</sup>	Other Liabilities <sup>(1)</sup>
	<i>(In thousands)</i>			
Beginning Balance	\$ 6,467	\$ (2,624)	\$ 2,768	\$ (714)
Total gains (losses) included in earnings: <sup>(2)</sup>				
Issuances	3,612	(1,528)	6,627	(446)
Settlements and closed loans	(6,033)		(1,590)	4
Expirations	(434)	2,624	(1,178)	710
Total gains (losses) included in other comprehensive income				
Ending Balance <sup>(3)</sup>	\$ 3,612	\$ (1,528)	\$ 6,627	\$ (446)

(1) Includes Mortgage related interest rate lock commitments and derivative financial instruments entered into hedge interest rate risk.

(2) Amounts included in earnings are recorded in mortgage banking activities.

(3) Represents the amount included in earnings attributable to the changes in unrealized gains/losses relating to IRLCs and derivatives still held at period end.

**Table of Contents**

	Year Ended December 31,			
	2011		2010	
	Other Assets <sup>(1)</sup>	Other Liabilities <sup>(1)</sup>	Other Assets <sup>(1)</sup>	Other Liabilities <sup>(1)</sup>
	<i>(In thousands)</i>			
Beginning Balance	\$ 6,627	\$ (446)	\$ 1,778	\$ (55)
Total gains (losses) included in earnings: <sup>(2)</sup>				
Issuances	13,644	(4,384)	13,130	(3,911)
Settlements and closed loans	(8,818)	178	(4,114)	52
Expirations	(7,841)	3,124	(4,167)	3,468
Total gains (losses) included in other comprehensive income				
Ending Balance <sup>(3)</sup>	\$ 3,612	\$ (1,528)	\$ 6,627	\$ (446)

(1) Includes Mortgage related interest rate lock commitments and derivative financial instruments entered into hedge interest rate risk.

(2) Amounts included in earnings are recorded in mortgage banking activities.

(3) Represents the amount included in earnings attributable to the changes in unrealized gains/losses relating to IRLCs and derivatives still held at period end.

The following tables present the assets that are measured at fair value on a nonrecurring basis by level within the fair value hierarchy as reported on the consolidated statements of financial position at December 31, 2011 and 2010.

	Total	Fair Value Measurements at December 31, 2011			Valuation Allowance
		Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2 <i>(In thousands)</i>	Significant Unobservable Inputs Level 3	
Impaired loans	\$ 59,318	\$	\$	\$ 59,318	\$ (4,315)
ORE	30,526			30,526	(7,469)
Mortgage servicing rights	11,456			11,456	(2,785)
SBA servicing rights	5,736			5,736	(213)

	Total	Fair Value Measurements at December 31, 2010			Valuation Allowance
		Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2 <i>(In thousands)</i>	Significant Unobservable Inputs Level 3	
Impaired loans	\$ 61,235	\$	\$	\$ 61,235	\$ (8,632)
ORE	20,525			20,525	(6,403)
Mortgage servicing rights	5,495			5,495	(85)
SBA servicing rights	2,624			2,624	(203)

Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. For collateral dependent loans, fair value is measured based on the value of the collateral securing these loans and is classified as a Level 3 in the fair value hierarchy. Collateral may include real estate or business assets, including equipment, inventory and account receivable. The value of real estate collateral is determined based on an appraisal by qualified licensed appraisers hired by the Company. If significant, the value of business equipment is based on an appraisal by qualified licensed appraisers hired by the Company otherwise, the equipment's net book value on the business financial statements is the basis for the value of business equipment. Inventory and accounts receivable collateral are valued based on independent field examiner review or aging reports. Appraised and reported values may be discounted based on management's historical knowledge, changes in

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business. Impaired loans are evaluated on at least a quarterly basis for additional impairment and adjusted accordingly.

Foreclosed assets are adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, foreclosed assets are carried at the lower of carrying value or fair value less estimated selling costs. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset as nonrecurring Level 3. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business.

**Table of Contents**

SBA servicing rights are initially recorded at fair value when loans are sold service retained. These assets are then amortized in proportion to and over the period of estimated net servicing income. On a monthly basis these servicing assets are assessed for impairment based on fair value. Management determines fair value by stratifying the servicing portfolio into homogeneous subsets with unique behavior characteristics, converting those characteristics into income and expense streams, adjusting those streams for prepayments, present valuing the adjusted streams, and combining the present values into a total. If the cost basis of any loan stratification tranche is higher than the present value of the tranche, an impairment is recorded.

Mortgage servicing rights are initially recorded at fair value when mortgage loans are sold servicing retained. These assets are then amortized in proportion to and over the period of estimated net servicing income. On a monthly basis these servicing assets are assessed for impairment based on fair value. Management determines fair value by stratifying the servicing portfolio into homogeneous subsets with unique behavior characteristics, converting those characteristics into income and expense streams, adjusting those streams for prepayments, present valuing the adjusted streams, and combining the present values into a total. If the cost basis of any loan stratification tranche is higher than the present value of the tranche, an impairment is recorded.

Management makes certain estimates and assumptions related to costs to service varying types of loans and pools of loans, prepayment speeds, the projected lives of loans and pools of loans sold servicing retained, and discount factors used in calculating the present values of servicing fees projected to be received. No less frequently than quarterly, management reviews the status of all loans and pools of servicing assets to determine if there is any impairment to those assets due to such factors as earlier than estimated repayments or significant prepayments. Any impairment identified in these assets will result in reductions in their carrying values through a valuation allowance and a corresponding increase in operating expenses.

The following tables present the difference between the aggregate fair value and the aggregate unpaid principal balance of loans held-for-sale for which the fair value option has been elected as of December 31, 2011 and 2010. The table also includes the difference between aggregate fair value and the aggregate unpaid principal balance of loans that are 90 days or more past due, as well as loans in nonaccrual status.

	December 31, 2011			December 31, 2010		
	Aggregate Fair Value	Aggregate Unpaid Principal Balance Under FVO	Fair value over/(under) unpaid principal	Aggregate Fair Value	Aggregate Unpaid Principal Balance Under FVO	Fair value over/(under) unpaid principal
Loans held-for-sale	\$ 90,907	\$ 88,255	\$ 2,652	\$ 155,029	\$ 156,971	\$ (1,942)
Past due loans of 90+ days						
Nonaccrual loans						

(In thousands)

SFAS 107, Disclosures about Fair Value of Financial Instruments, ( SFAS 107 ) now codified in ASC 825-10-50 requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on settlements using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets, and, in many cases, could not be realized in immediate settlement of the instrument. ASC 825-10-50 excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

**Table of Contents**

	December 31,			
	2011		2010	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	<i>(In thousands)</i>			
<b>Financial Instruments (Assets):</b>				
Cash and due from banks	\$ 54,873	\$ 54,873	\$ 47,242	\$ 47,242
Federal funds sold	2,411	2,411	517	517
Investment securities available-for-sale	261,419	261,419	161,478	161,478
Investment securities held-to-maturity	8,876	9,662	14,110	14,926
Investment in FHLB stock	7,582	7,582	6,542	6,542
Total loans	1,729,764	1,600,788	1,585,188	1,469,404
Total financial instruments (assets)		\$ 1,936,735		\$ 1,700,109
Non-financial instruments (assets)	169,870		130,223	
Total assets	\$ 2,234,795		\$ 1,945,300	
<b>Financial Instruments (Liabilities):</b>				
Noninterest-bearing demand deposits	\$ 269,590	\$ 269,590	\$ 185,614	\$ 185,614
Interest-bearing deposits	1,601,926	1,609,865	1,427,634	1,433,558
Total deposits	1,871,516	1,879,455	1,613,248	1,619,172
Short-term borrowings	53,081	53,259	32,977	32,977
Subordinated debt	67,527	58,582	67,527	63,279
Other long-term debt	52,500	52,329	75,000	75,457
Total financial instruments (liabilities)	2,044,624	\$ 2,043,625	1,788,752	\$ 1,790,885
Non-financial instruments (liabilities and shareholders' equity)	190,171		156,548	
Total liabilities and shareholders' equity	\$ 2,234,795		\$ 1,945,300	

The carrying amounts reported in the consolidated balance sheets for cash, due from banks, and Federal funds sold approximate the fair values of those assets. For investment securities, fair value equals quoted market prices, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities or dealer quotes.

Ownership in equity securities of bankers' bank (FHLB stock) is restricted and there is no established market for their resale. The carrying amount is a reasonable estimate of fair value.

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type. The fair value of performing loans is calculated by discounting scheduled cash flows through the remaining maturities using estimated market discount rates that reflect the credit and interest rate risk inherent in the loans along with a market risk premium and liquidity discount.

Fair value for significant nonperforming loans is estimated taking into consideration recent external appraisals of the underlying collateral for loans that are collateral dependent. If appraisals are not available or if the loan is not collateral dependent, estimated cash flows are discounted using a rate commensurate with the risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows, and discount rates are judgmentally determined using available market information and specific borrower information.

The fair value of deposits with no stated maturities, such as noninterest-bearing demand deposits, savings, interest-bearing demand, and money market accounts, is equal to the amount payable on demand. The fair value of time deposits is based on the discounted value of contractual cash flows based on the discount rates currently offered for deposits of similar remaining maturities.

The carrying amounts reported in the consolidated balance sheets for short-term debt approximate those liabilities' fair values.

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to us for debt of the same remaining maturities.

For off-balance sheet instruments, fair values are based on rates currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing for loan commitments and letters of credit. Fees related to these instruments were immaterial at December 31, 2011 and 2010, and the carrying amounts represent a reasonable approximation of their fair values. Loan commitments, letters and lines of credit, and similar obligations typically have variable interest rates and clauses that deny funding if the customer's credit quality deteriorates. Therefore, the fair values of these items are not significant and are not included in the foregoing schedule.



**Table of Contents**

This presentation excludes certain financial instruments and all non-financial instruments. The disclosures also do not include certain intangible assets, such as customer relationships, deposit base intangibles, and goodwill. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

**17. Financial Instruments With Off-Balance Sheet Risk**

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments, which include commitments to extend credit and letters of credit, involve to varying degrees elements of credit and interest rate risk in excess of the amount recognized in the consolidated financial statements. The contract or notional amounts of these instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Company's exposure to credit loss, in the event of nonperformance by customers for commitments to extend credit and letters of credit, is represented by the contractual or notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for recorded loans. Loan commitments and other off-balance sheet exposures are evaluated by Credit Review quarterly and reserves are provided for risk as deemed appropriate.

Commitments to extend credit are agreements to lend to customers as long as there is no violation of any condition established in the agreement. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby and import letters of credit are commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank holds collateral supporting those commitments as deemed necessary.

The Company has undertaken certain guarantee obligations for commitments to extend credit and letters of credit that have certain characteristics as specified by FASB Interpretation No. 45, Guarantors Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others—an interpretation of FASB Statements No. 5, 57, and 107 and rescission of FASB Interpretation No. 34—now codified in ASC 460-10-05. As noted in Note 15, the fair value of credit and letters of credit are insignificant to the Company.

Financial instruments with off-balance sheet risk at December 31, 2011, are summarized as follows:

**Financial Instruments Whose Contract Amounts Represent Credit Risk:**

	<b>December 31, 2011 (In thousands)</b>
Loan commitments:	
Commercial real estate, construction and land development	\$ 33,211
Commercial	78,392
SBA	11,190
Home equity	41,835
Mortgage loans	116,733
Lines of credit	1,538
Standby letters of credit and bankers acceptances	4,136
Federal funds line	
Total loan commitments	\$ 287,035

**18. Derivative Financial Instruments**

The Company maintains a risk management program to manage interest rate risk and pricing risk associated with its mortgage lending activities. The risk management program includes the use of forward contracts and other derivatives that are recorded in the financial statements at fair value and are used to offset changes in value of the mortgage inventory due to changes in market interest rates. As a normal part of its operations, the Company enters into derivative contracts to economically hedge risks associated with overall price risk related to IRLCs and mortgage loans held-for-sale carried at fair value under ASC 825-10-25. Fair value changes occur as a result of interest rate movements as well as changes in the value of the associated servicing. Derivative instruments used include forward sale commitments and IRLCs. All derivatives are carried at fair value in the Consolidated Balance Sheets in other assets or other liabilities. A gross loss of \$4.1 million for the year ended December 31, 2011 associated with the forward sales commitments and IRLCs are recorded in the Consolidated Statements of Operations in mortgage banking activities.

**Table of Contents**

The Company's risk management derivatives are based on underlying risks primarily related to interest rates and forward sales commitments. Forwards are contracts for the delayed delivery or net settlement of an underlying instrument, such as a mortgage loan, in which the seller agrees to deliver on a specified future date, either a specified instrument at a specified price or yield or the net cash equivalent of an underlying instrument. These hedges are used to preserve the Company's position relative to future sales of loans to third parties in an effort to minimize the volatility of the expected gain on sale from changes in interest rate and the associated pricing changes.

**19. Certain Transfers of Financial Assets**

The Company has transferred certain residential mortgage loans, SBA loans, and indirect loans in which the Company has continuing involvement to third parties. The Company has not engaged in securitization activities with respect to such loans. All such transfers have been accounted for as sales by the Company. The Company's continuing involvement in such transfers has been limited to certain servicing responsibilities. The Company is not required to provide additional financial support to any of these entities, nor has the Company provided any support it was not obligated to provide. Servicing rights may give rise to servicing assets, which are initially recognized at fair value, subsequently amortized, and tested for impairment. Gains or losses upon sale, in addition to servicing fees and collateral management fees, are recorded in noninterest income.

The majority of the indirect automobile loan pools and certain SBA and residential mortgage loans are sold with servicing retained. When the contractually specific servicing fees on loans sold servicing retained are expected to be more than adequate compensation to a servicer for performing the servicing, a capitalized servicing asset is recognized based on fair value. When the expected costs to a servicer for performing loan servicing are not expected to adequately compensate a servicer, a capitalized servicing liability is recognized based on fair value. Servicing assets and servicing liabilities are amortized over the expected lives of the serviced loans utilizing the interest method. Management makes certain estimates and assumptions related to costs to service varying types of loans and pools of loans, prepayment speeds, the projected lives of loans and pools of loans sold servicing retained, and discount factors used in calculating the present values of servicing fees projected to be received.

At December 31, 2011, 2010, and 2009 the total fair value of servicing for mortgage loans was \$11.6 million, \$6.3 million, and \$977,000, respectively. The fair of servicing for SBA loans at December 31, 2011, 2010 and 2009 was \$7.1 million, \$3.8 million and \$3.5 million, respectively. To estimate the fair values of these servicing assets, consideration was given to dealer indications of market value, where applicable, as well as the results of discounted cash flow models using key assumptions and inputs for prepayment rates, credit losses, and discount rates. Carrying value of these servicing assets is shown below.

	December 31,	
	2011	2010
	<i>(In thousands)</i>	
Mortgage servicing	\$ 11,456	\$ 5,495
SBA servicing	5,736	2,624
Indirect servicing	521	405
	<b>\$ 17,713</b>	<b>\$ 8,524</b>

There are two primary classes of loan servicing rights for which the Company separately manages the economic risks: residential mortgage and SBA. Residential mortgage servicing rights and SBA loan servicing rights are initially recorded at fair value and then accounted for at the lower of cost or market and amortized in proportion to, and over the estimated period that net servicing income is expected to be received based on projections of the amount and timing of estimated future net cash flows. The amount and timing of estimated future net cash flows are updated based on actual results and updated projections. Fidelity periodically evaluates its loan servicing rights for impairment.

*Residential Mortgage Loans*

The Company typically sells first lien residential mortgage loans to third party investors including Fannie Mae. Certain of these loans are exchanged for cash and servicing rights, which generate servicing assets for the Company. The servicing assets are recorded initially at fair value. As seller, the Company has made certain standard representations and warranties with respect to the originally transferred loans. The Company estimates its reserves under such arrangements predominantly based on prior experience. To date, the Company's actual buy-backs as well as asserted claims under these provisions have been de minimus.



**Table of Contents**

During 2011 and 2010, Fidelity sold residential mortgage loans with unpaid principal balances of \$907.3 million and \$457.5 million, respectively on which Fidelity retained the related mortgage servicing rights (MSRs) and receives servicing fees. At December 31, 2011 and 2010, the approximate weighted average servicing fee was 0.25% of the outstanding balance of the residential mortgage loans. The weighted average coupon interest rate on the portfolio of mortgage loans serviced for others was 4.36% and 4.43% at December 31, 2011 and 2010, respectively.

The following is an analysis of the activity in Fidelity's residential MSR and impairment for the years ended December 31, 2011 and 2010:

	<b>Years Ended December 31,</b>	
	<b>2011</b>	<b>2010</b>
	<i>(In thousands)</i>	
<b>Residential Mortgage Servicing Rights</b>		
Carrying value January 1	\$ 5,495	\$ 875
Additions	10,211	4,995
Amortization	(1,550)	(373)
Impairment, net	(2,700)	(2)
Carrying value, December 31	\$ 11,456	\$ 5,495

	<b>Years Ended December 31,</b>	
	<b>2011</b>	<b>2010</b>
	<i>(In thousands)</i>	
<b>Residential Mortgage Servicing Impairment</b>		
Balance, January 1	\$ 85	\$ 83
Additions	2,840	556
Recoveries	(140)	(554)
Balance, December 31	\$ 2,785	\$ 85

Fidelity uses assumptions and estimates in determining the impairment of capitalized MSRs. These assumptions include prepayment speeds and discount rates commensurate with the risks involved and comparable to assumptions used by market participants to value and bid MSRs available for sale in the market. At December 31, 2011, the sensitivity of the current fair value of the residential mortgage servicing rights to immediate 10% and 20% adverse changes in key economic assumptions are included in the accompanying table.

	<b>December 31, 2011</b>	
	<i>(Dollars in thousands)</i>	
<b>Residential Mortgage Servicing Rights</b>		
Fair Value of Residential Mortgage Servicing Rights	\$	11,571
Composition of Residential Loans Serviced for Others:		
Fixed-rate mortgage loans		98%
Adjustable-rate mortgage loans		2%
Total		100%
Weighted Average Remaining Term		25.1 years
Prepayment Speed		16.92%
Effect on fair value of a 10% increase	\$	(286)
Effect on fair value of a 20% increase		(559)
Weighted Average Discount Rate		8.55%
Effect on fair value of a 10% increase	\$	(615)
Effect on fair value of a 20% increase		(1,169)

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in value may not be linear. Also, in this table, the effect of an adverse variation in a particular assumption on the value of the MSRs is calculated without changing any other assumption; while in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or counteract the effect of the change.



Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Balance, January 1	\$ 203	\$ 95
Additions	342	197
Recoveries	(332)	(89)
<b>Balance, December 31</b>	<b>\$ 213</b>	<b>\$ 203</b>

SBA loan servicing rights are recorded on the Consolidated Balance Sheet at the lower of cost or market and are amortized in proportion to, and over the estimated period that, net servicing income is expected to be received based on projections of the amount and timing of estimated future net cash flows. The amount and timing of estimated future net cash flows are updated based on actual results and updated projections. Fidelity periodically evaluates its loan servicing rights for impairment.



**Table of Contents**

Fidelity uses assumptions and estimates in determining the impairment of capitalized SBA loan servicing rights. These assumptions include prepayment speeds and discount rates commensurate with the risks involved and comparable to assumptions used by market participants to value and bid servicing rights available for sale in the market. At December 31, 2011, the sensitivity of the current fair value of the SBA loan servicing rights to immediate 10% and 20% adverse changes in key economic assumptions are included in the accompanying table.

	<b>December 31, 2011</b>
	<i>(Dollars in thousands)</i>
<b>SBA Loan Servicing Rights</b>	
Fair Value of SBA Loan Servicing Rights	\$ 7,053
<b>Composition of SBA Loans Serviced for Others:</b>	
Fixed-rate SBA loans	0%
Adjustable-rate SBA loans	100%
Total	100%
Weighted Average Remaining Term	20.4 years
Prepayment Speed	5.45%
Effect on fair value of a 10% increase	\$ (571)
Effect on fair value of a 20% increase	(732)
Weighted Average Discount Rate	4.83%
Effect on fair value of a 10% increase	\$ (589)
Effect on fair value of a 20% increase	(766)

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in value may not be linear. Also in this table, the effect of an adverse variation in a particular assumption on the value of the SBA servicing rights is calculated without changing any other assumption; while in reality, changes in one factor may magnify or counteract the effect of the change.

Information about the asset quality of SBA loans managed by Fidelity is shown below.

	<b>December 31, 2011</b>			
	<b>Unpaid Principal</b>	<b>Delinquent (days)</b>		<b>Charge-offs</b>
		<b>30 to 89</b>	<b>90+</b>	
	<i>(In thousands)</i>			
SBA Serviced for Others Portfolio	\$ 169,264	\$ 3,964	\$ 2,716	\$
SBA Loans Held-for-Sale	12,943			
SBA Loans Held-for-Investment	132,487	4,123	11,597	475
<b>Total SBA Loans Serviced</b>	<b>\$ 314,694</b>	<b>\$ 8,087</b>	<b>\$ 14,313</b>	<b>\$ 475</b>

*Indirect Loans*

The Bank purchases, on a nonrecourse basis, consumer installment contracts secured by new and used vehicles purchased by consumers from franchised motor vehicle dealers and selected independent dealers located throughout the Southeast. A portion of the indirect automobile loans the Bank originates is sold with servicing retained. Certain of these loans are exchanged for cash and servicing rights, which generate servicing assets for the Company. The servicing assets are recorded initially at fair value. As seller, the Company has made certain standard representations and warranties with respect to the originally transferred loans. The amount of loans repurchased has been de minimus.

**Table of Contents****20. Other Assets, Other Liabilities and Other Operating Expenses**

Other assets and other liabilities at December 31, 2011 and 2010, consisted of the following:

	December 31,	
	2011	2010
	<i>(In thousands)</i>	
<b>Other Assets:</b>		
Receivables and prepaids	\$ 2,520	\$ 2,592
Prepaid taxes	420	91
Prepaid FDIC Insurance	7,316	9,735
Deferred tax assets, net	16,224	16,529
Common stock of trust preferred securities subsidiaries	2,027	2,027
Investment in Georgia tax credits	1,013	1,050
Florida bank charter	1,289	1,289
Servicing assets	17,713	8,524
Fair value of mortgage-related derivatives	3,612	6,627
Core deposit intangible	979	
Other	4,538	3,459
<b>Total</b>	<b>\$ 57,651</b>	<b>\$ 51,923</b>
<b>Other Liabilities:</b>		
Payables and accrued expenses	\$ 9,492	\$ 3,963
Taxes payable	3,180	2,185
Other	7,684	6,916
<b>Total</b>	<b>\$ 20,356</b>	<b>\$ 13,064</b>

Other expenses for the years ended December 31, 2011, 2010, and 2009, consisted of the following:

	Years Ended December 31,		
	2011	2010	2009
	<i>(In thousands)</i>		
<b>Other Operating Expenses:</b>			
Employee expenses	\$ 1,029	\$ 997	\$ 831
ATM, check card fees	583	510	481
Advertising and promotion	1,125	995	738
Stationery, printing and supplies	809	746	624
Other insurance expense	1,274	1,067	688
Other operating expenses	7,173	4,687	3,739
<b>Total</b>	<b>\$ 11,993</b>	<b>\$ 9,002</b>	<b>\$ 7,101</b>

**Table of Contents****21. Condensed Financial Information of Fidelity Southern Corporation (Parent Company Only)  
Condensed Balance Sheets**

	December 31, 2011      2010 <i>(In thousands)</i>	
<b>Assets:</b>		
Cash	\$ 17,917	\$ 8,156
Land	109	109
Investment in bank subsidiary	205,034	188,175
Investments in and amounts due from non-bank subsidiaries	2,478	2,363
Subordinated loans to subsidiaries	10,000	10,000
Other assets	650	573
 Total assets	 \$ 236,188	 \$ 209,376
<b>Liabilities:</b>		
Long-term debt	\$ 67,527	\$ 67,527
Other liabilities	1,381	1,338
 Total liabilities	 68,908	 68,865
<b>Shareholders' Equity:</b>		
Preferred stock	46,461	45,578
Common stock	74,219	57,542
Accumulated other comprehensive gain (loss), net of tax	3,710	458
Retained earnings	42,890	36,933
 Total shareholders' equity	 167,280	 140,511
 Total liabilities and shareholders' equity	 \$ 236,188	 \$ 209,376

**Condensed Statements of Operations**

	Years Ended December 31, 2011      2010      2009 <i>(In thousands)</i>		
<b>Interest Income:</b>			
Deposits in bank	\$ 48	\$ 14	\$ 45
Subordinated loan to bank	345	349	403
 Total interest income	 393	 363	 448
<b>Interest Expense</b> Long-term debt	4,477	4,485	4,633
 <b>Net Interest Expense</b>	 (4,084)	 (4,122)	 (4,185)
<b>Noninterest Income:</b>			
Lease income	65	65	65
Dividends from subsidiaries			
Management fees	848	635	600
Other	136	134	138
 Total noninterest income	 1,049	 834	 803
<b>Noninterest Expense</b>	886	986	878

Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Loss before income taxes and equity in undistributed income of subsidiaries	(3,921)	(4,274)	(4,260)
Income tax benefit	(1,516)	(1,613)	(1,619)
Income before equity in undistributed income of subsidiaries	(2,405)	(2,661)	(2,641)
Equity in undistributed income of subsidiaries	13,803	12,794	(1,214)
<b>Net Income (Loss)</b>	<b>\$ 11,398</b>	<b>\$ 10,133</b>	<b>\$ (3,855)</b>

**Table of Contents****Condensed Statements of Cash Flows**

	Years Ended December 31,		
	2011	2010	2009
	<i>(In thousands)</i>		
<b>Operating Activities:</b>			
Net income (loss)	\$ 11,398	\$ 10,133	\$ (3,855)
Equity in undistributed income of subsidiaries	(13,803)	(12,794)	1,214
Proceeds from sale of land			80
(Increase) decrease in other assets	(77)	2,972	(2,451)
Increase in other liabilities	43	74	205
Other	139		
Net cash flows (used in) provided by operating activities	(2,300)	385	(4,807)
<b>Investing Activities:</b>			
Net increase in loans to and investment in subsidiaries			
Net cash flows used in investing activities			
<b>Financing Activities:</b>			
Issuance of preferred stock			
Issuance of Common Stock	14,736	2,406	516
Preferred dividends paid	(2,410)	(2,410)	(2,410)
Common dividends paid	(265)	(9)	(3)
Net cash flows provided by (used in) financing activities	12,061	(13)	(1,897)
Net increase (decrease) in cash	9,761	372	(6,704)
Cash, beginning of year	8,156	7,784	14,488
Cash, end of year	\$ 17,917	\$ 8,156	\$ 7,784

**Item 9. Changes In and Disagreements With Accountants On Accounting and Financial Disclosure.**

None

**Item 9A. Controls and Procedures****Report of Management on Internal Control Over Financial Reporting**

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2011, based on the framework set forth in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on that evaluation, management concluded that our internal control over financial reporting was effective as of December 31, 2011.

The effectiveness of internal control over financial reporting as of December 31, 2011, has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included elsewhere herein.

**Evaluation of Disclosure Controls and Procedures**

## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, Fidelity carried out an evaluation, with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based upon that evaluation, Fidelity's Chief Executive Officer and Chief Financial Officer concluded that Fidelity's disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

### **Changes in Internal Control over Financial Reporting**

There has been no change in Fidelity's internal control over financial reporting during the three months ended December 31, 2011, that has materially affected, or is reasonably likely to materially affect, Fidelity's internal control over financial reporting.

---

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders of Fidelity Southern Corporation

We have audited Fidelity Southern Corporation's and subsidiaries' internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Fidelity Southern Corporation's and subsidiaries' management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report of Management on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Fidelity Southern Corporation and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Fidelity Southern Corporation and subsidiaries as of December 31, 2011 and 2010, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2011 and our report dated March 27, 2012, expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Atlanta, Georgia

March 27, 2012

**Table of Contents**

**Item 9B. *Other Information***

None.

**PART III**

**Item 10. *Directors, Executive Officers and Corporate Governance***

The information required by Item 10 is incorporated herein by reference to the information that appears under the headings Election of Directors, Section 16(a) Beneficial Ownership Reporting Compliance, Code of Ethics, and Meetings and Committees of the Board of Directors, in the Company's Proxy Statement for the 2011 Annual Meeting of Shareholders (Proxy Statement). Pursuant to instruction 3 to paragraph (b) of Item 401 of Regulation S-K, information relating to the executive officers of Fidelity is included in Item 1 of this Annual Report on Form 10-K.

The Conflict of Interest/Code of Ethics Policy of the registrant is set forth on our website at [www.fidelitysouthern.com](http://www.fidelitysouthern.com).

**Item 11. *Executive Compensation***

The information required by Item 11 is incorporated herein by reference to the information that appears under the headings Executive Compensation, Compensation Committee Report, and Compensation Committee Interlocks and Insider Participation in the Company's Proxy Statement.

**Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

The information required by Item 12 is incorporated herein by reference to the information that appears under the heading Security Ownership of Certain Beneficial Owners and Management in the Company's Proxy Statement. Information relating to the Company's equity compensation plans is included in Item 5 of this Annual Report on Form 10-K under the heading Equity Compensation Plan Information.

**Item 13. *Certain Relationships and Related Transactions and Director Independence***

The information required by Item 13 is incorporated herein by reference to the information that appears under the headings Election of Directors and Certain Relationships and Related Party Transactions in the Company's Proxy Statement.

**Item 14. *Principal Accountant Fees and Services***

The information required by Item 14 is incorporated by reference to the information that appears under the heading Fees Paid by Fidelity to Ernst & Young in the Company's Proxy Statement.

**PART IV**

**Item 15. *Exhibits, Financial Statement Schedules***

(a) *Documents filed as part of this Report*

(1) Financial Statements



## Edgar Filing: FIDELITY SOUTHERN CORP - Form 10-K

### (2) Financial Statement Schedules

All financial statement schedules are omitted as the required information is inapplicable or the information is presented in the Consolidated Financial Statements and the Notes thereto in Item 8 above.

### (3) Exhibits

The exhibits filed herewith or incorporated by reference to exhibits previously filed with the SEC are set forth in Item 15(b)

#### (b) *Exhibits*

The following exhibits are required to be filed with this Report by Item 601 of Regulation S-K.

<b>Exhibit No.</b>	<b>Name of Exhibit</b>
2(a)	Purchase and Assumption Agreement dated as of October 21, 2011 by and among the Federal Deposit Insurance Corporation, Receiver of Decatur First Bank, Decatur, Georgia; Fidelity Bank and the Federal Deposit Insurance Corporation acting in its corporate capacity (incorporated by reference from Exhibit 2.1 to Fidelity Southern Corporation's Form 8-K filed October 21, 2011)

**Table of Contents**

- 3(a) Amended and Restated Articles of Incorporation of Fidelity Southern Corporation, as amended effective December 16, 2008 (incorporated by reference from Exhibit 3(a) to Fidelity Southern Corporation's Form 10-K filed March 16, 2009)
- 3(b) Articles of Amendment to the Articles of Incorporation of Fidelity Southern Corporation (incorporated by reference from Exhibit 3.1 to Fidelity Southern Corporation's Form 8-K filed November 18, 2010)
- 3(c) Bylaws of Fidelity Southern Corporation, as amended (incorporated by reference from Exhibit 3(b) to Fidelity Southern Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007)
- 3(d) Amendment to Bylaws of Fidelity Southern Corporation (incorporated by reference from Exhibit 3.2 to Fidelity Southern Corporation's Form 8-K filed November 18, 2010)
- 4(a) See Exhibits 3(a) and 3(b) for provisions of the Amended and Restated Articles of Incorporation, as amended, and Bylaws, which define the rights of the shareholders.
- 4(b) Tax Benefits Preservation Plan dated as of November 19, 2010 between Fidelity Southern Corporation and Mellon Investor Services LLC as Rights Agent (incorporated by reference from Exhibit 4.1 to Fidelity Southern Corporation's Form 8-K filed November 18, 2010)
- 10(a)# Fidelity Southern Corporation Defined Contribution Master Plan and Trust Agreement and related Adoption Agreement, as amended (incorporated by reference from Exhibit 10(a) to Fidelity Southern Corporation's Registration Statement on Form 10, Commission File No. 0-22374)
- 10(b)# Amended and Restated Supplemental Deferred Compensation Plan (incorporated by reference from Exhibit 10.7 to Fidelity Southern Corporation's Form 8-K filed January 25, 2006)
- 10(c)# Fidelity Southern Corporation 1997 Stock Option Plan (incorporated by reference from Exhibit A to Fidelity Southern Corporation's Proxy Statement, dated April 21, 1997, for the 1997 Annual Meeting of Shareholders)
- 10(d)# Fidelity Southern Corporation Equity Incentive Plan dated April 27, 2006, (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation's Form 8-K filed May 3, 2006)
- 10(e)# Forms of Stock Option Agreements for the Fidelity Southern Corporation Equity Incentive Plan dated April 27, 2006 (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation's Form 8-K filed January 18, 2007)
- 10(f)# Employment Agreement among Fidelity, the Bank and James B. Miller, Jr., dated as of January 18, 2007 (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation's Form 8-K filed January 22, 2007)
- 10(g)# Employment Agreement among Fidelity, the Bank and H. Palmer Proctor, Jr., dated as of January 18, 2007 (incorporated by reference from Exhibit 10.2 to Fidelity Southern Corporation's Form 8-K filed January 22, 2007)
- 10(h)# Executive Continuity Agreement among Fidelity, the Bank and James B. Miller, Jr., dated as of January 19, 2006 (incorporated by reference from Exhibit 10.3 to Fidelity Southern Corporation's Form 8-K filed January 25, 2006)
- 10(i)# Executive Continuity Agreement among Fidelity, the Bank and H. Palmer Proctor, Jr., dated as of January 19, 2006 (incorporated by reference from Exhibit 10.4 to Fidelity Southern Corporation's Form 8-K filed January 25, 2006)
- 10(j)# Executive Continuity Agreement among Fidelity, the Bank and Stephen H. Brolley dated as of May 22, 2006 (incorporated by reference from Exhibit 10(j) to Fidelity Southern Corporation's Form 10-K filed March 16, 2009)
- 10(k)# Executive Continuity Agreement among Fidelity, the Bank and David Buchanan dated as of January 19, 2006 (incorporated by reference from Exhibit 10.6 to Fidelity Southern Corporation's Form 8-K filed January 25, 2006)
- 10(l)# Form of 2010 Incentive Compensation Plan among Fidelity, the Bank and James B. Miller, Jr., H. Palmer Proctor, Jr., Stephen H. Brolley and David Buchanan dated as of January 22, 2009 (incorporated by reference from Exhibit 99.2, 99.3, 99.4, and 99.5 to Fidelity Southern Corporation's Form 8-K filed January 27, 2010)
- 10(m)# Director Compensation Arrangements (incorporated by reference for Exhibit 10(j) to Fidelity Southern Corporation's Annual Report on Form 10-K for the year ended December 31, 2005)
- 10(n) Warrant to Purchase up to 2,266,458 shares of Common Stock, dated December 19, 2008 (incorporated by reference from Exhibit 4.1 to Fidelity Southern Corporation's Form 8-K filed December 19, 2008)
- 10(o) Letter Agreement, dated December 19, 2008, including Securities Purchase Agreement Standard Terms, incorporated by reference therein, between the Company and the United States Department of the Treasury (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation's Form 8-K filed December 19, 2008)



**Table of Contents**

10(p)#	Form of Senior Executive Officer Agreement (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation's Form 8-K filed December 19, 2008)
10(q)#	Amendment to employment agreement among Fidelity, the Bank and James B. Miller, Jr., dated as of January 21, 2010 (incorporated by reference from Exhibit 99.2 to Fidelity Southern Corporation's Form 8-K filed January 27, 2010)
10(r)#	Amendment to employment agreement among Fidelity, the Bank and H. Palmer Proctor, Jr., dated as of January 21, 2010 (incorporated by reference from Exhibit 99.2 to Fidelity Southern Corporation's Form 8-K filed January 27, 2010)
10(s)	Securities Purchase Agreement dated May 26, 2011 (incorporated by reference from Exhibit 10.1 to Fidelity Southern Corporation's Form 8-K filed May 26, 2011).
10(t)	Registration Rights Agreement dated May 26, 2011 (incorporated by reference from Exhibit 10.2 to Fidelity Southern Corporation's Form 8-K filed May 26, 2011)
10(u)#	First Amendment to the Fidelity Southern Corporation Equity Incentive Plan (incorporated by reference from Exhibit 99(a) to Fidelity Southern Corporation's Form S-8 filed June 17, 2011).
21	Subsidiaries of Fidelity Southern Corporation
23	Consent of Ernst & Young LLP
24	Powers of Attorney (included on signature page hereto)
31.1	Certification of Chief Executive Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.1	Principal Executive Officer's Certificate pursuant to 31 CFR 30.15 relative to the participation of Fidelity Southern Corporation in the Capital Purchase Program.
99.2	Principal Financial Officer's Certificate pursuant to 31 CFR 30.15 relative to the participation of Fidelity Southern Corporation in the Capital Purchase Program.
101	The following materials from Fidelity Southern Corporation's Annual Report on Form 10-K for the year ended December 31, 2011, formatted in XBRL (extensible Business Reporting language) (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Shareholders' Equity, (iv) the Consolidated Statements of Cash Flows, and (v) related notes to the financial statements (Pursuant to Rule 406T of Regulation S-T, the XBRL-related information in this Exhibit is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities and Exchange Act of 1934).

# Indicates director and management contracts or compensatory plans or arrangements.

(c) *Financial Statement Schedules.*

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Fidelity Southern Corporation has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIDELITY SOUTHERN CORPORATION

By: /s/ JAMES B. MILLER, JR.  
JAMES B. MILLER, JR.  
Chief Executive Officer and Chairman of the Board

(Principal Executive Officer)

By: /s/ STEPHEN H. BROLLY  
STEPHEN H. BROLLY  
Chief Financial Officer

(Principal Financial and Accounting Officer)

March 17, 2012

**Table of Contents****POWER OF ATTORNEY AND SIGNATURES**

Know all men by these presents, that each person whose signature appears below constitutes and appoints James B. Miller, Jr. and Stephen H. Brolly, or either of them, as attorney-in-fact, with each having the power of substitution, for him in any and all capacities, to sign any amendments to this Report on Form 10-K and to file the same, with exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorneys-in-fact, or his substitute or substitutes, may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of Fidelity Southern Corporation and in the capacities and on the dates indicated.

<b>Signature</b>	<b>Title</b>	<b>Date</b>
/s/ JAMES B. MILLER, JR. James B. Miller, Jr.	Chairman of the Board and Director  (Principal Executive Officer)	March 20, 2012
/s/ STEPHEN H. BROLLY Stephen H. Brolly	Chief Financial Officer (Principal Financial and Accounting Officer)	March 20, 2012
/s/ DAVID R. BOCKEL Major General (Ret) David R. Bockel	Director	March 20, 2012
/s/ WM. MILLARD CHOATE Wm. Millard Choate	Director	March 20, 2012
/s/ DONALD A. HARP, JR. Dr. Donald A. Harp, Jr.	Director	March 20, 2012
/s/ KEVIN S. KING Kevin S. King	Director	March 20, 2012
/s/ WILLIAM C. LANKFORD, JR. William C. Lankford, Jr.	Director	March 20, 2012
/s/ H. PALMER PROCTOR, JR. H. Palmer Proctor, Jr.	Director	March 20, 2012
/s/ W. CLYDE SHEPHERD III W. Clyde Shepherd III	Director	March 20, 2012
/s/ RANKIN M. SMITH, JR. Rankin M. Smith, Jr.	Director	March 20, 2012

**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Name of Exhibit</b>
21	Subsidiaries of Fidelity Southern Corporation
23	Consent of Ernst & Young LLP
31.1	Certification of Chief Executive Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.1	Principal Executive Officer's Certificate pursuant to 31 CFR 30.15 relative to the participation of Fidelity Southern Corporation in the Capital Purchase Program.
99.2	Principal Financial Officer's Certificate pursuant to 31 CFR 30.15 relative to the participation of Fidelity Southern Corporation in the Capital Purchase Program.