

MITCHAM INDUSTRIES INC  
Form DEF 14A  
May 29, 2015  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE 14A INFORMATION**  
**Proxy Statement Pursuant to Section 14(a) of the**  
**Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material under Rule 14a-12

**Mitcham Industries, Inc.**

**(Name of Registrant as Specified In Its Charter)**

**(Name of Person(s) Filing Proxy Statement, if other than the Registrant)**

Payment of Filing Fee (Check the appropriate box):

Table of Contents

- x No fee required.
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**Table of Contents**

**MITCHAM INDUSTRIES, INC.**

**8141 SH 75 SOUTH**

**P.O. BOX 1175**

**HUNTSVILLE, TEXAS 77342-1175**

**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS TO BE HELD JULY 23, 2015**

June 8, 2015

To our Shareholders:

We will hold the Annual Meeting of Shareholders of Mitcham Industries, Inc., a Texas corporation, on Thursday, July 23, 2015, at our principal executive offices, which are located at 8141 SH 75 South, Huntsville, Texas 77340 at 9:00 a.m., local time. At the Annual Meeting, shareholders will be asked to:

1. Elect six individuals to serve on our Board of Directors until the next annual meeting of shareholders, each until their respective successors are duly elected and qualified;
2. Approve, on an advisory basis, Named Executive Officer compensation;
3. Ratify the selection by the Audit Committee of our Board of Directors of Hein & Associates LLP as our independent registered public accounting firm for the fiscal year ending January 31, 2016; and
4. Transact such other business as may properly come before the meeting and any adjournment or postponement thereof.

Our Board of Directors has established the close of business on May 26, 2015 as the record date for determining the shareholders entitled to notice of and to vote at the Annual Meeting of Shareholders to be held July 23, 2015, and any adjournment or postponement thereof.

A list of shareholders will be available for inspection at our Annual Meeting, and during normal business hours at least ten days prior thereto, at our offices, which are located at 8141 SH 75 South, Huntsville, Texas 77340.

Even if you plan to attend the Annual Meeting, please complete, sign and mail the enclosed proxy card as promptly as possible in the accompanying envelope or use the telephone or Internet voting.

Sincerely,

Robert P. Capps

*Executive Vice President, Chief Financial Officer and Interim Co-Chief Operating Officer*

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**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING  
TO BE HELD ON JULY 23, 2015.**

**The Notice of Annual Meeting of Shareholders, our Proxy Statement for the Annual Meeting and our Annual Report to Shareholders  
for the fiscal year ended January 31, 2015 are available at**

*[www.proxyvote.com](http://www.proxyvote.com)*

**Table of Contents**

**TABLE OF CONTENTS**

|   |    |
|---|----|
| <u>SOLICITATION OF PROXIES</u>  | 1  |
| <u>Purpose, Place, Date and Time</u>  | 1  |
| <u>Expenses of Solicitation</u>   | 1  |
| <u>Shareholders Sharing the Same Last Name and Address</u>                                      | 1  |
| <u>VOTING OF SECURITIES</u>   | 2  |
| <u>Record Date: Shareholders Entitled to Vote</u>   | 2  |
| <u>Quorum; Discretionary Authority</u>  | 2  |
| <u>Abstentions and Broker Non-Votes; Vote Required</u>  | 2  |
| <u>Revocation of Proxies</u>  | 3  |
| <u>CORPORATE GOVERNANCE</u>   | 3  |
| <u>Our Governance Practices</u>   | 3  |
| <u>Our Board</u>  | 4  |
| <u>Committees of Our Board</u>  | 5  |
| <u>Director Nomination Process</u>  | 8  |
| <u>COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION</u>                              | 9  |
| <u>TRANSACTIONS WITH RELATED PERSONS</u>  | 9  |
| <u>Policies and Procedures</u>  | 9  |
| <u>Transactions</u>   | 10 |
| <u>STOCK OWNERSHIP MATTERS</u>  | 11 |
| <u>Section 16(a) Beneficial Ownership Reporting Compliance</u>                                  | 11 |
| <u>Principal Holders of Securities</u>  | 11 |
| <u>Security Ownership of Management</u>   | 12 |
| <u>PROPOSAL 1: ELECTION OF DIRECTORS</u>  | 13 |
| <u>General</u>  | 13 |
| <u>Information About Director Nominees</u>  | 13 |
| <u>INFORMATION ABOUT OUR EXECUTIVE OFFICERS</u>   | 15 |
| <u>COMPENSATION DISCUSSION AND ANALYSIS</u>   | 16 |
| <u>Overview of Our Executive Compensation Program</u>   | 16 |
| <u>Objectives of Our Executive Compensation Program</u>   | 16 |
| <u>Implementing Our Objectives</u>  | 17 |
| <u>Elements of Our Executive Compensation Program</u>   | 18 |
| <u>Employment Agreements, Severance Benefits and Change in Control Provisions</u>               | 21 |
| <u>Other Matters</u>  | 22 |
| <u>COMPENSATION COMMITTEE REPORT</u>  | 23 |
| <u>EXECUTIVE COMPENSATION</u>   | 24 |
| <u>Summary Compensation</u>   | 24 |
| <u>Grants of Plan-Based Awards</u>  | 25 |
| <u>Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards Table</u> | 25 |
| <u>Outstanding Equity Awards Value at Fiscal Year-End Table</u>                                 | 26 |
| <u>Option Exercises and Stock Vested</u>  | 27 |
| <u>Potential Payments upon Termination or Change in Control</u>                                 | 27 |

**Table of Contents**

|   |    |
|---|----|
| <u>DIRECTOR COMPENSATION</u>  | 31 |
| <u>General</u>  | 31 |
| <u>Retainer and Fees</u>  | 31 |
| <u>Equity-Based Compensation</u>  | 31 |
| <u>PROPOSAL 2: ADVISORY VOTE TO APPROVE NAMED EXECUTIVE OFFICER COMPENSATION</u>                  | 32 |
| <u>PROPOSAL 3: RATIFICATION OF THE SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM</u> | 34 |
| <u>FEES AND EXPENSES OF HEIN &amp; ASSOCIATES LLP</u>   | 34 |
| <u>AUDIT COMMITTEE REPORT</u>   | 35 |
| <u>2015 ANNUAL REPORT</u>   | 36 |
| <u>SHAREHOLDER PROPOSALS AND DIRECTOR NOMINATIONS</u>   | 36 |

**Table of Contents**

**MITCHAM INDUSTRIES, INC.**

**8141 SH 75 South**

**P.O. Box 1175**

**Huntsville, Texas 77342-1175**

**PROXY STATEMENT**

**FOR ANNUAL MEETING OF SHAREHOLDERS**

**TO BE HELD JULY 23, 2015**

**SOLICITATION OF PROXIES**

**Purpose, Place, Date and Time**

This proxy statement is furnished in connection with the solicitation by the Board of Directors (our Board) of Mitcham Industries, Inc., a Texas corporation, of proxies from the holders of record of our common stock, par value \$0.01 per share, at the close of business on May 26, 2015, for use in voting at the Annual Meeting of Shareholders (the Annual Meeting) to be held at our principal executive offices, which are located at 8141 SH 75 South, Huntsville, Texas 77340 at 9:00 a.m., local time, on Thursday, July 23, 2015, and any adjournment or postponement thereof. You can find directions to the Annual Meeting by visiting our website at <http://www.mitchamindustries.com> and clicking on the Investor Relations link.

The Notice of Annual Meeting, this proxy statement, the enclosed proxy card and our Annual Report for the fiscal year ended January 31, 2015 (2015 Annual Report) are being mailed together on or about June 8, 2015 to each of our shareholders entitled to notice of and to vote at the Annual Meeting.

Properly executed proxies will be voted as directed. If no direction is indicated therein, proxies received in response to this solicitation will be voted FOR: (1) the election of each of the six individuals nominated for election as directors; (2) the advisory vote to approve Named Executive Officer compensation; (3) the ratification of the selection of Hein & Associates LLP as our independent registered public accounting firm by our Audit Committee for the fiscal year ending January 31, 2016; and (4) as recommended by our Board with regard to any other matters that properly come before the Annual Meeting, or if no recommendation is given, at the discretion of the appointed proxies.

**Expenses of Solicitation**

We will bear the entire cost of soliciting proxies, including the cost of the preparation, assembly, printing and mailing of this proxy statement, the proxy card and any additional information furnished to our shareholders in connection with the Annual Meeting. In addition to this solicitation by mail, our directors, officers and other employees may solicit proxies by use of mail, telephone, facsimile, electronic means, in person or otherwise. These persons will not receive any additional compensation for assisting in the solicitation but may be reimbursed for reasonable out-of-pocket expenses in connection with the solicitation. We have retained Broadridge Investor Communication Solutions, Inc. to aid in the distribution of proxy materials and to provide voting and tabulation services for the Annual Meeting. For these services, we will pay Broadridge a fee of approximately \$15,000 and reimburse it for certain expenses. In addition, we will reimburse brokerage firms, nominees, fiduciaries, custodians and other agents for their expenses in distributing proxy material to the beneficial owners of our common stock.

**Shareholders Sharing the Same Last Name and Address**

We are sending only one copy of our proxy statement and 2015 Annual Report to shareholders who share the same last name and address, unless they have notified us that they want to continue receiving multiple copies. This practice, known as householding, is designed to reduce duplicate



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mailings and save significant printing and postage costs.

If you received a householded mailing this year and you would like to have additional copies of our proxy statement and 2015 Annual Report mailed to you or you would like to opt out of this practice for future mailings,

## **Table of Contents**

we will promptly deliver such additional copies to you if you submit your request to our Corporate Secretary in writing at Mitcham Industries, Inc., P.O. Box 1175, Huntsville, Texas 77342-1175, or call us at 936-291-2277. You may also contact us in the same manner if you received multiple copies of the Annual Meeting materials and would prefer to receive a single copy in the future.

## **VOTING OF SECURITIES**

### **Record Date; Shareholders Entitled to Vote**

Our Board has fixed the close of business on May 26, 2015 as the record date for determining the holders of shares of common stock entitled to notice of and to vote at the Annual Meeting. As of the close of business on May 26, 2015, there were 12,084,056 issued and outstanding shares of common stock, each of which is entitled to one vote on each item of business to be conducted at the Annual Meeting.

For a period of at least 10 days prior to the Annual Meeting, a list of the shareholders entitled to vote at the Annual Meeting will be available for inspection during normal business hours at our principal executive offices, which are located at 8141 SH 75 South, Huntsville, Texas 77340.

### **Quorum; Discretionary Authority**

Our Third Amended and Restated Bylaws provide that a majority of the outstanding shares of common stock entitled to vote, represented either in person or by proxy, will constitute a quorum for the transaction of business. Consequently, holders of at least 6,042,029 shares of our common stock must be present either in person or by proxy to establish a quorum for the Annual Meeting. If less than a quorum is represented at the Annual Meeting, a majority of the shares so represented may adjourn the Annual Meeting from time to time without further notice, and the persons named as proxies will vote the proxies they have been authorized at the Annual Meeting in favor of such an adjournment.

In the event a quorum is present at the Annual Meeting but sufficient votes to approve any of the items proposed by our Board have not been received, the persons named as proxies may propose one or more adjournments of the Annual Meeting to permit further solicitation of proxies. A shareholder vote may be taken on one or more of the proposals in this proxy statement prior to such adjournment if sufficient proxies have been received and it is otherwise appropriate. Any adjournment will require the affirmative vote of the holders of a majority of those shares of common stock represented at the Annual Meeting in person or by proxy. If a quorum is present, the persons named as proxies will vote the proxies they have been authorized to vote on any other business properly before the Annual Meeting in favor of such an adjournment.

Our Board does not know of any other matters that are to be presented for action at the Annual Meeting. However, if other matters properly come before the Annual Meeting, it is intended that the enclosed proxy will be voted in accordance with the judgment of the persons voting the proxy.

### **Abstentions and Broker Non-Votes; Vote Required**

Abstentions and broker non-votes are counted for purposes of determining the presence or absence of a quorum for the transaction of business. Abstentions occur when shareholders are present at the Annual Meeting but choose to withhold their vote for any of the matters upon which the shareholders are voting.

If you are a beneficial owner whose shares are held of record by a broker, you will receive instructions from your broker or other nominee describing how to vote your shares. If you do not instruct your broker or nominee how to vote your shares, they may vote your shares as they decide as to each matter for which they have discretionary authority. A broker non-vote occurs when a broker or other nominee does not have discretion to vote on a particular matter, you have not given timely instructions on how the broker or other nominee should vote your shares and the broker or other nominee indicates it does not have authority to vote such shares on its proxy. Although broker non-votes will be counted as present at the meeting for purposes of determining a quorum, they will be treated as not entitled to vote with respect to non-discretionary matters.

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## **Table of Contents**

At the Annual Meeting, brokers will not have discretionary authority to vote on Proposal 1 (Election of Directors) and Proposal 2 (Advisory Vote to Approve Named Executive Officer Compensation) in the absence of timely instructions from the beneficial owners; however, brokers will have discretionary authority to vote on Proposal 3 (Ratification of Selection of Independent Registered Public Accounting Firm).

*Proposal 1 (Election of Directors):* To be elected, each nominee for election as a director must receive the affirmative vote of a plurality of the votes cast at the Annual Meeting by holders of shares entitled to vote on the proposal. This means that director nominees with the most votes are elected. Votes may be cast in favor of or withheld from the election of each nominee. Votes that are withheld from a director's election will be counted toward a quorum but will not affect the outcome of the vote on the election of a director. Broker non-votes will have no effect on the outcome of the vote on the election of a director.

*Proposal 2 (Advisory Vote to Approve Named Executive Officer Compensation):* Approval of this proposal requires the affirmative vote of the holders of a majority of the votes cast on this proposal at the Annual Meeting. Abstentions and broker non-votes will not be counted as votes cast, and, accordingly, will not affect the outcome of the vote on this proposal. While this vote is required by law, it will neither be binding on our company or our Board, nor will it create or imply any change in the fiduciary duties of, or impose any additional fiduciary duty on, our company or our Board. However, the views of our shareholders are important to us, and our Compensation Committee will take into account the outcome of the vote when considering future executive compensation decisions.

*Proposal 3 (Ratification of Selection of Independent Registered Public Accounting Firm):* Ratification of the selection of Hein & Associates LLP as our independent registered public accounting firm for the fiscal year ending January 31, 2016 requires the affirmative vote of the holders of a majority of the votes cast on this proposal at the Annual Meeting. Abstentions will not be counted as votes cast, and, accordingly, will not affect the outcome of the vote on this proposal.

### **Revocation of Proxies**

If you are a registered shareholder (meaning your shares are registered directly in your name with our transfer agent) you may revoke your proxy at any time prior to the vote tabulation at the Annual Meeting by: (1) sending in an executed proxy card with a later date, (2) timely submitting a proxy with new voting instructions by telephone or over the Internet, (3) sending a written notice of revocation by mail to P.O. Box 1175, Huntsville, Texas 77342-1175 marked Proxy Information Enclosed, Attention: Corporate Secretary or (4) attending and voting in person by completing a ballot at the Annual Meeting. Attendance at the Annual Meeting will not, in itself, constitute revocation of a completed and delivered proxy card.

If you are a street name shareholder (meaning that your shares are held in a brokerage account by a bank, broker or other nominee) and you vote by proxy, you may change your vote by submitting new voting instructions to your bank, broker or other nominee in accordance with that entity's procedures.

## **CORPORATE GOVERNANCE**

The following sections summarize information about our corporate governance policies, our Board and its committees and the director nomination process.

### **Our Governance Practices**

#### ***General***

We are committed to sound corporate governance principles. To evidence this commitment, our Board has adopted charters for its committees and a Code of Ethics. These documents provide the framework for our corporate governance. A complete copy of the current version of each of these documents is available on our website at <http://www.mitchamindustries.com> or in print, free of charge, to any shareholder who requests it by contacting us by mail at Mitcham Industries, Inc., P.O. Box 1175, Huntsville, Texas 77342-1175, Attention: Corporate Secretary, or by telephone (936) 291-2277. Our Board regularly reviews corporate governance developments and modifies our governance documents as appropriate.



## **Table of Contents**

### ***Code of Ethics***

Our Board has adopted a Code of Ethics that applies to all of our employees, including our Chief Executive Officer, Chief Financial Officer and our Corporate Controller, to ensure that our business is conducted in a legal and ethical manner.

All of our directors, officers and employees are required to certify their compliance with the Code of Ethics. The Code of Ethics requires that any exception to or waiver for an executive officer or director be made only by our Board and disclosed as required by law and the listing standards of The NASDAQ Stock Market LLC (the "NASDAQ Listing Standards"). To date, we have neither received any requests for, nor granted, waivers of the Code of Ethics for any of our executive officers or directors.

Among other things, the Code of Ethics addresses:

conflicts of interest;

insider trading;

record keeping and questionable accounting or auditing matters;

corporate opportunities;

confidentiality;

competition and fair dealing;

compliance with laws and regulations, including the Foreign Corrupt Practices Act of 1977 and similar laws in other countries in which we operate;

protection and proper use of our company assets; and

reporting of any illegal or unethical behavior.

It is our policy that there shall be no acts of retaliation, intimidation, threat, coercion or discrimination against any individual for truthfully reporting, furnishing information or assisting or participating in any manner in an investigation, compliance review or other activity related to the administration of the Code of Ethics.

### **Our Board**

#### ***Determination of Director Independence***

As required under the NASDAQ Listing Standards, a majority of the members of our Board must qualify as independent, as affirmatively determined by our Board. Our Board evaluated all relevant transactions and relationships between each director, or any of his or her family members, and our company, senior management and independent registered public accounting firm. Based on this evaluation, our Board has determined that John F. Schwalbe, R. Dean Lewis, Robert J. Albers and Peter H. Blum are each an independent director, as that term is defined in the NASDAQ Listing Standards. Messrs. Schwalbe, Lewis, Albers and Blum constitute a majority of the members of our Board.

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Billy F. Mitcham, Jr. is not independent because he currently serves as our President and Chief Executive Officer. Robert P. Capps is not independent because he currently serves as our Executive Vice President of Finance and Chief Financial Officer.

### *Attendance at Board and Committee Meetings*

During the fiscal year ended January 31, 2015, our Board held four meetings. Each individual serving as a director during such period attended all meetings of our Board and the Board committees on which he served during the fiscal year.

### *Attendance at Annual Meetings*

Our policy is to encourage our directors to attend the annual meetings of our shareholders. All nominees who are currently serving as directors attended the annual meeting of our shareholders in July 2014.

## **Table of Contents**

### ***Leadership Structure and Role in Risk Oversight***

Our Board separated the positions of Chairman of our Board and Chief Executive Officer in 2004 and elected Peter H. Blum, a non-employee independent director, as our Chairman, and Billy F. Mitcham, Jr. as our President and Chief Executive Officer. Separating these positions allows our Chief Executive Officer to focus on our day-to-day business, while allowing the Chairman to lead our Board in its fundamental role of providing advice to, and independent oversight, of management. Our Board recognizes the time, effort, and energy that the Chief Executive Officer is required to devote to his position in the current business environment, as well as the commitment required to serve as our Chairman, particularly as our Board's oversight responsibilities continue to grow. While our Bylaws do not require that our Chairman and Chief Executive Officer positions be separate, our Board believes that having separate positions and having an independent outside director serve as Chairman is the appropriate leadership structure for our company at this time and demonstrates our commitment to good corporate governance.

Risk is inherent with every business, and how well a business manages risk can ultimately determine its success. We face a number of risks, including economic, environmental and regulatory risks, and others, such as the impact of competition, technological changes and weather conditions. Management is responsible for the day-to-day management of risks our company faces, while our Board, as a whole and through its committees, has responsibility for the oversight of risk management. In its risk oversight role, our Board has the responsibility to satisfy itself that the risk management processes designed and implemented by management are adequate and functioning as designed.

Our Board believes that establishing the right tone at the top and that full and open communication between management and our Board are essential for effective risk management and oversight. Our Chairman has regular discussions with our President and Chief Executive Officer and other senior officers to discuss strategy and risks facing our company. Senior management attends the quarterly Board meetings and is available to address any questions or concerns raised by our Board on risk management-related and any other matters. Each quarter, our Board receives presentations from senior management on strategic matters involving our operations.

While our Board is ultimately responsible for risk oversight at our company, each of our Board committees assists our Board in fulfilling its oversight responsibilities in certain areas of risk. The Audit Committee assists our Board in fulfilling its oversight responsibilities with respect to risk management in the areas of financial reporting, internal controls and compliance with legal and regulatory requirements, and, in accordance with the NASDAQ Listing Standards, discusses policies with respect to risk assessment and risk management. The Compensation Committee assists our Board in fulfilling its oversight responsibilities with respect to the management of risks arising from our compensation policies and programs. The Nominating Committee assists our Board in fulfilling its oversight responsibilities with respect to the management of risks associated with Board organization, membership and structure, succession planning for our directors and executive officers and corporate governance. The Strategic Planning Committee assists our Board in fulfilling its oversight responsibilities with respect to the management of risks arising from our long-term strategy development and implementation.

### ***Shareholder Communications with Our Board***

Our Board welcomes communications from our shareholders. Shareholders may send communications to our Board, or any director in particular, by contacting us by mail at Mitcham Industries, Inc., P.O. Box 1175, Huntsville, Texas 77342-1175, Attention: Corporate Secretary or via e-mail through our website at <http://www.mitchamindustries.com>. Each communication must (1) identify the sender, (2) identify the applicable director(s) and (3) contain the information necessary to enable the director(s) to contact the sender. Our Corporate Secretary will relay this information to the applicable director(s) and request that the sender be contacted as soon as possible.

### ***Committees of Our Board***

As of the date of this proxy statement, our Board has standing Audit, Compensation, Strategic Planning and Nominating Committees. Our Board, in its business judgment, has determined that each committee, other than

## **Table of Contents**

the Strategic Planning Committee, is comprised entirely of independent directors as currently required under the NASDAQ Listing Standards and applicable rules and requirements of the Securities and Exchange Commission. Each committee is governed by a written charter approved by the full Board.

### ***Audit Committee***

The Audit Committee has been established to assist our Board in:

overseeing the quality and integrity of our financial statements and other financial information we provide to any governmental body or the public;

overseeing our compliance with legal and regulatory requirements;

overseeing the independent registered public accounting firm's qualifications, independence and performance;

overseeing our systems of internal controls regarding finance, accounting and legal compliance that our management and our Board have established;

facilitating an open avenue of communication among the registered independent accountants, financial and senior management, and our Board, with the registered independent accountants being accountable to the Audit Committee; and

performing such other duties as directed by our Board.

In connection with these purposes, the Audit Committee annually selects, engages and evaluates the performance and ongoing qualifications of, and determines the compensation for, our independent registered public accounting firm, reviews our annual and quarterly financial statements and confirms the independence of our independent registered public accounting firm. The Audit Committee also meets with our management and external registered public accounting firm regarding the adequacy of our financial controls and our compliance with legal, tax and regulatory matters and significant internal policies. While the Audit Committee has the responsibilities and powers set forth in its charter, it is not the duty of the Audit Committee to plan or conduct audits, to determine that our financial statements are complete and accurate or to determine that such statements are in accordance with accounting principles generally accepted in the United States ( U.S. ) and other applicable rules and regulations. Our management is responsible for the preparation of our financial statements in accordance with accounting principles generally accepted in the U.S. and our internal controls. Our independent registered public accounting firm is responsible for the audit work on our financial statements. It is also not the duty of the Audit Committee to conduct investigations or to assure compliance with laws and regulations and our policies and procedures. Our management is responsible for compliance with laws and regulations and compliance with our policies and procedures.

During the fiscal year ended January 31, 2015, the Audit Committee held six meetings. The Audit Committee currently consists of Messrs. Schwalbe (Chairman), Lewis and Albers. Our Board has determined that all members of the Audit Committee are independent as that term is defined in the NASDAQ Listing Standards and Rule 10A-3 promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act ). Our Board also has determined that each member of the Audit Committee is financially literate and that Mr. Schwalbe has the necessary accounting and financial expertise to serve as chairman. Further, our Board has determined that each of Messrs. Schwalbe, Lewis and Albers is an audit committee financial expert following a determination that each of them met the criteria for such designation under the Securities and Exchange Commission's rules and regulations. For information regarding the business experience of each of the members of the Audit Committee, see Proposal 1 Election of Directors Information About Director Nominees. The report of the Audit Committee appears under the heading Audit Committee Report below.

### ***Compensation Committee***

Pursuant to its charter, the purposes of our Compensation Committee are to:



review, evaluate and approve the agreements, plans, policies and programs to compensate our officers and directors;

**Table of Contents**

review and discuss with our management the Compensation Discussion and Analysis to be included in the proxy statement for our annual meeting of shareholders and to determine whether to recommend to our Board that the Compensation Discussion and Analysis be included in the proxy statement, in accordance with applicable rules and regulations;

produce the Compensation Committee Report for inclusion in the proxy statement, in accordance with applicable rules and regulations;

otherwise discharge our Board's responsibilities relating to compensation of our officers and directors; and

perform such other functions as our Board may assign to the committee from time to time.

In connection with these purposes, our Board has entrusted the Compensation Committee with the overall responsibility for establishing, implementing and monitoring the compensation for our executive officers. In general, executive compensation matters are presented to the Compensation Committee or raised with the Compensation Committee in one of the following ways: (1) at the request of the Compensation Committee Chairman or another Compensation Committee member or member of our Board, (2) in accordance with the Compensation Committee's agenda, which is reviewed by the Compensation Committee members and other directors on an annual basis, (3) by our Chief Executive Officer or (4) by the Compensation Committee's outside compensation consultant, if a consultant has been engaged by the Compensation Committee.

The Compensation Committee works with the management team and our Chief Executive Officer to implement and promote our executive compensation strategy. The most significant aspects of management's involvement in this process are:

preparing materials in advance of Compensation Committee meetings for review by the Compensation Committee members;

evaluating employee performance;

establishing our business goals; and

recommending the compensation arrangements and components for our employees.

Our Chief Executive Officer is instrumental to this process. Specifically, our Chief Executive Officer assists the Compensation Committee by:

providing background information regarding our business goals;

annually reviewing performance of each of our executive officers (other than himself); and

recommending compensation arrangements and components for our executive officers (other than himself).

Our other executive officers do not play a role in their own compensation determination, other than discussing individual performance objectives with our Chief Executive Officer.

Pursuant to its charter, the Compensation Committee has the sole authority to retain and terminate any compensation consultant to be used to assist in the evaluation of the compensation of our executive officers and directors and also has the sole authority to approve the consultant's fees and other retention terms. Beginning in March 2010, the Compensation Committee has engaged Longnecker & Associates (the "Consultant")

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annually to assist in evaluating and designing the compensation program for our executive officers and directors. The Consultant is engaged directly by the Compensation Committee and does not provide any other services to us outside of matters pertaining to executive officer and director compensation. The Consultant reports directly to the Compensation Committee, which is solely responsible for determining the scope of services performed by the Consultant and the directions given to the Consultant regarding the performance of such services. Services performed by the Consultant for the Compensation Committee during fiscal 2015 included evaluating levels of executive officer and director compensation as compared to general market compensation data and peer group data (as discussed below), evaluating proposed compensation programs or changes to existing programs, providing information on current executive compensation trends, and providing updates on applicable legislative matters.

## **Table of Contents**

For the last completed fiscal year, the Compensation Committee determined that the Consultant was independent of management (and continues to be independent of management) and therefore, the Consultant was able to provide (and continues to be able to provide) the Compensation Committee independent and objective advice. Accordingly, the Compensation Committee determined that the services provided by the Consultant to the Compensation Committee for the last completed fiscal year did not give rise to any conflicts of interest. The Compensation Committee made these determinations by assessing the independence of the Consultant under the six independence factors adopted by the SEC and incorporated into the NASDAQ Listing Standards. Further, in making this assessment, the Compensation Committee considered the Consultant's written correspondence to the Compensation Committee that affirmed the independence of the Consultant and the partners, consultants and employees who provide services to the Compensation Committee on executive and director compensation matters.

Together with management and any counsel or other advisors deemed appropriate by the Compensation Committee, the Compensation Committee typically reviews and discusses the particular executive compensation matter presented and makes a final determination.

To the extent permitted by applicable law, the Compensation Committee may form and delegate some or all of its authority under its charter to subcommittees when it deems such action appropriate.

During the fiscal year ended January 31, 2015, the Compensation Committee held two meetings. The Compensation Committee currently consists of Messrs., Lewis, Albers and Blum (Chairman). The report of the Compensation Committee appears under the heading "Compensation Committee Report" below.

### ***Strategic Planning Committee***

The purpose of the Strategic Planning Committee, as stated in its charter, is to assist our Board and the Chief Executive Officer in their oversight of our long-term strategy development and implementation. In fulfilling this role, from time to time, the Strategic Planning Committee reviews with management the key issues, options and external developments impacting the our strategy. In addition, the committee monitors enterprise risks that may affect us and assists management in addressing such risks in our strategic plan.

During the fiscal year ended January 31, 2015, the Strategic Planning Committee did not meet. The Strategic Planning Committee currently consists of Messrs. Mitcham, Capps, Lewis, Blum (Chairman) and Albers.

### ***Nominating Committee***

The purposes of the Nominating Committee, as stated in its charter, include the following:

identifying individuals qualified to become Board members;

recommending to our Board the persons to be nominated by our Board for election as directors at the annual meeting of shareholders;  
and

performing such other functions as our Board may assign to the committee from time to time.

During the fiscal year ended January 31, 2015, the Nominating Committee did not meet. The Nominating Committee currently consists of Messrs. Schwalbe, Lewis and Blum (Chairman).

### **Director Nomination Process**

The Nominating Committee is responsible for establishing criteria for selecting new directors, actively seeking individuals to become directors and recommending such individuals to our Board. In seeking candidates for our Board, the Nominating Committee will consider the entirety of each candidate's credentials. Currently, the Nominating Committee does not require director candidates to possess a specific set of minimum qualifications, as different factors may assume greater or lesser significance at particular times, and the needs of our Board may vary in light of its composition and the Nominating Committee's perceptions about future issues and needs. However, while the Nominating Committee does not maintain a formal list of qualifications, in making its evaluation and recommendation of candidates, the Nominating Committee may consider, among other



## **Table of Contents**

factors, diversity, age, skill, experience in the context of the needs of our Board, independence qualifications and whether prospective nominees have relevant business and financial experience, have industry or other specialized expertise and have high moral character. As set forth above, the Nominating Committee may consider diversity as one of a number of factors in identifying nominees for director. It does not, however, have a formal policy in this regard. The Nominating Committee views diversity broadly to include diversity of experience, skills and viewpoint as well as traditional diversity concepts such as race or gender.

The Nominating Committee may consider candidates for our Board from any reasonable source, including from a search firm engaged by the Nominating Committee or shareholder recommendations, provided that the procedures set forth below are followed. The Nominating Committee does not intend to alter the manner in which it evaluates candidates based on whether the candidate is recommended by a shareholder or not. However, in evaluating a candidate's relevant business experience, the Nominating Committee may consider previous experience as a member of our Board.

Shareholders or a group of shareholders may recommend potential candidates for consideration by the Nominating Committee by sending a written request to our Corporate Secretary at Mitcham Industries, Inc., P.O. Box 1175, Huntsville, Texas 77342-1175. For additional information regarding the submission of shareholder recommendations, see Shareholder Proposals and Director Nominations.

## **COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION**

No member of the Compensation Committee is now, or at any time has been, employed by or served as an officer of Mitcham Industries, Inc. or any of its subsidiaries or had any substantial business dealings with Mitcham Industries, Inc. or any of its subsidiaries. None of our executive officers are now, or at any time has been, a member of the compensation committee or board of directors of another entity, one of whose executive officers has been a member of the Compensation Committee or our Board.

## **TRANSACTIONS WITH RELATED PERSONS**

### **Policies and Procedures**

Historically, our Board has reviewed and approved, as appropriate, related person transactions as they have been presented to our Board at the recommendation of management. Recognizing that related person transactions involving our company present a heightened risk of conflicts of interest and/or improper valuation (or the perception thereof), our Board has adopted a formal written process for reviewing, approving and ratifying transactions with related persons, which is described below.

### ***General***

Under the policy, any Related Person Transaction may be consummated or may continue only if:

the Audit Committee approves or ratifies the transaction in accordance with the guidelines set forth in the policy and if the transaction is on terms comparable to those that could be obtained in arm's length dealings with an unrelated third party;

the transaction is approved by the disinterested members of our Board; or

the transaction involves compensation approved by the Compensation Committee.

For these purposes, a Related Person is:

a senior officer (which includes, at a minimum, each executive vice president and Section 16 officer) or director;

a shareholder owning more than 5% of our company (or its controlled affiliates);



## **Table of Contents**

a person who is an immediate family member of a senior officer or director; or

an entity which is owned or controlled by someone listed above, or an entity in which someone listed above has a substantial ownership interest or control of that entity.

For these purposes, a Related Person Transaction is a transaction between our company and any Related Person (including any transactions requiring disclosure under Item 404 of Regulation S-K under the Exchange Act), other than:

transactions available to all employees generally; and

transactions involving less than \$5,000 when aggregated with all similar transactions.

### ***Audit Committee Approval***

Our Board has determined that the Audit Committee is best suited to review and approve Related Person Transactions. Accordingly, at each calendar year's first regularly scheduled Audit Committee meeting, management recommends Related Person Transactions to be entered into for that calendar year, including the proposed aggregate value of the transactions (if applicable). After review, the Audit Committee approves or disapproves the transactions and at each subsequently scheduled meeting, management updates the Audit Committee as to any material change applicable to those proposed transactions.

In the event management recommends any further Related Person Transactions subsequent to the first calendar year meeting, the transactions may be presented to the Audit Committee for approval or preliminarily entered into by management subject to ratification by the Audit Committee; provided that if ratification is not forthcoming, management makes all reasonable efforts to cancel or annul the transaction.

### ***Corporate Opportunity***

Our Board recognizes that situations exist where a significant opportunity may be presented to management or a member of our Board that may equally be available to our company, either directly or by referral. Before the opportunity may be consummated by a Related Person (other than an otherwise unaffiliated 5% shareholder), the opportunity must be presented to our Board for consideration.

### ***Disclosure***

All Related Person Transactions are to be disclosed in our applicable filings as required by the Securities and Exchange Commission's rules and regulations. Furthermore, all Related Person Transactions are to be disclosed to the Audit Committee, and any material Related Person Transaction are to be disclosed to our Board.

### ***Other Agreements***

Management assures that all Related Person Transactions are approved in accordance with any requirements of our financing agreements.

### **Transactions**

Since the beginning of the fiscal year ended January 31, 2015, we have not participated in (or proposed to participate in) any transactions with Related Persons except as described below. Each of these Related Person Transactions was approved under our policy for reviewing Related Person Transactions.

#### ***Transactions with Mitcham Family Members***

In May 2012, Garrett Sprott was appointed our Corporate Asset Manager, which appointment was approved by the Audit Committee. He is the adult stepson of Billy F. Mitcham, Jr., our President and Chief Executive Officer. Prior to May 2012, Mr. Sprott worked part-time for us in a variety of operational and administrative support roles over a period of approximately five years. For fiscal 2015, Mr. Sprott was paid a salary of \$81,375 and earned a discretionary cash bonus award of \$9,089. He received no other incentive or equity awards during the year. All amounts



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paid to Garrett Sprott for fiscal 2015 were approved by the Compensation Committee. For fiscal 2016, it is anticipated that Garrett Sprott will be paid a salary of \$82,500 and may earn discretionary cash bonus awards. Such amounts, if any, will be determined by the Compensation Committee.

**Table of Contents**

Debra Mitcham is employed by us in a marketing and operations role. She is the spouse of Billy F. Mitcham, Jr., our President and Chief Executive Officer. During fiscal 2015, Debra Mitcham was paid a salary of \$114,400 and earned a discretionary cash bonus award of \$11,716. She received no other incentive or equity awards during the year. All amounts paid to Debra Mitcham for fiscal 2015 were approved by the Compensation Committee. For fiscal 2016, it is anticipated that Debra Mitcham will be paid a salary of \$114,400 and may earn discretionary cash bonus awards. Such amounts, if any, will be determined by the Compensation Committee.

During the year ended January 31, 2015 we entered into a contract for the rental of seismic equipment to Greyco Seismic Equipment Rentals LLC. ( Greyco ), a company affiliated with Paul Mitcham, who is the brother of Billy F. Mitcham, Jr., our President and Chief Executive Officer. It is our understanding that Paul Mitcham is the majority shareholder of Greyco. The terms of the contract were comparable to those of similar transactions with unrelated parties. The rental revenue billed and collected under this contract amounted to approximately \$178,000. This transaction was ratified by the Audit Committee.

**STOCK OWNERSHIP MATTERS****Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Exchange Act requires our directors, executive officers and persons who beneficially own more than 10% of our outstanding common stock to file initial reports of ownership and changes in ownership of common stock with the Securities and Exchange Commission. Reporting persons are required by the Securities and Exchange Commission to furnish us with copies of all Section 16(a) forms they file. Based solely on our review of the copies of reports we received and the written representations from our directors and officers, we believe that all filings required to be made under Section 16(a) were timely made for the fiscal year ended January 31, 2015, except as noted below.

On December 15, 2014, Robert J. Albers sold 4,000 shares of common stock. The related filing on Form 4 was not made until December 22, 2014, three business days after the required time.

**Principal Holders of Securities**

The following table sets forth the beneficial ownership of the outstanding shares of common stock as of May 26, 2015 with respect to each person, other than our directors and officers, who we know to be the beneficial owner of more than 5% of our issued and outstanding common stock.

| Name and Address of Beneficial Owner <sup>(1)</sup>  | Common Stock Beneficially Owned |                                 |
|--|---------------------------------|---------------------------------|
|  | Number of Shares                | Percent of Class <sup>(2)</sup> |
| Ariel Investments, LLC<br>200 E. Randolph Drive<br><br>Suite 2900<br><br>Chicago, IL 60601                     | 3,155,455 <sup>(3)</sup>        | 26.1%                           |
| Artisan Partners Limited Partnership<br>875 East Wisconsin Avenue 800<br><br>Milwaukee, WI 53202               | 857,799 <sup>(4)</sup>          | 7.1%                            |
| BlackRock, Inc.<br>40 East 52 <sup>nd</sup> Street<br><br>New York, NY 10022                                   | 822,079 <sup>(5)</sup>          | 6.8%                            |
| Dimensional Fund Advisors LP<br>Palisades West, Building One<br><br>6300 Bee Cave Road<br><br>Austin, TX 78746 | 746,833 <sup>(6)</sup>          | 6.2%                            |
| Midwood Capital Management LLC   | 676,939 <sup>(7)</sup>          | 5.6%                            |

265 Franklin Street 903

Boston, MA 02210

- (1) Beneficial ownership is a term broadly defined by the Securities and Exchange Commission in Rule 13d-3 under the Exchange Act and includes more than the typical forms of stock ownership, that is, stock held in the person's name. The term also includes what is referred

**Table of Contents**

to as indirect ownership, meaning ownership of shares as to which a person has or shares investment or voting power. For the purpose of this table, a person or group of persons is deemed to have beneficial ownership of any shares as of May 26, 2015 if that person or group has the right to acquire shares within 60 days after such date.

(2) Based on total shares outstanding of 12,084,056 at May 26, 2015 unless otherwise indicated.

(3) Based solely on a Schedule 13G/A as of December 31, 2014 and filed on February 13, 2015 with the Securities and Exchange Commission. According to the Schedule 13G/A, Ariel Investments, LLC had sole voting power over 2,303,017 shares of our common stock and sole dispositive power over 3,155,455 shares of our common stock.

(4) Based sole on a Schedule 13G as of December 31, 2014 and filed on January 30, 2015 with the Securities and Exchange Commission. According to the 13G, Artisan Partners Limited Partnership had shared voting power over 834,000 shares of our commons stock and shared dispositive power over 857,799 shares of our common stock.

(5) Based solely on a Schedule 13G as of December 31, 2014 and filed on January 29, 2015 with the Securities and Exchange Commission. According to the Schedule 13G, BlackRock, Inc. had sole voting power over 807,014 shares of our common stock and sole dispositive power over 822,079 shares of our common stock.

(6) Based solely on a Schedule 13G/A as of December 31, 2014 and filed on February 5, 2015 with the Securities and Exchange Commission. According to the Schedule 13G/A, Dimensional Fund Advisors LP had sole voting power over 707,441 shares of our common stock and sole dispositive power over 746,833 shares of our common stock.

(7) Based solely on a Schedule 13G as of December 31, 2014 and filed on April 15, 2015 with the Securities and Exchange Commission. According to the Schedule 13G/A, Midwood Capital Management LLC had sole voting power and sole dispositive power over 676,939 shares of our common stock.

**Security Ownership of Management**

The following table sets forth the beneficial ownership of common stock as of May 26, 2015 by: (1) each of the executive officers named in the Summary Compensation Table below, (2) each of our directors and director nominees and (3) all current directors and executive officers as a group. All persons listed have sole disposition and voting power with respect to the indicated shares except as otherwise indicated in the footnotes to the table

| Name of Beneficial Owner <sup>(1)</sup>                             | Common Stock Beneficially Owned |                                 |
|---|---------------------------------|---------------------------------|
|   | Number of Shares                | Percent of Class <sup>(2)</sup> |
| Billy F. Mitcham, Jr.   | 717,475 <sup>(3)</sup>          | 5.8%                            |
| Peter H. Blum   | 684,773 <sup>(4)</sup>          | 5.6%                            |
| John F. Schwalbe  | 118,300 <sup>(5)</sup>          | 1.0%                            |
| R. Dean Lewis   | 95,465 <sup>(6)</sup>           | *                               |
| Robert J. Albers  | 75,300 <sup>(7)</sup>           | *                               |
| Paul Guy Rogers   | 121,715 <sup>(8)</sup>          | 1.0%                            |
| Robert P. Capps   | 189,097 <sup>(9)</sup>          | 1.5%                            |
| Guy Malden  | 89,749 <sup>(10)</sup>          | *                               |
| All current directors and executive officers as a group (8 persons) | 2,091,874 <sup>(11)</sup>       | 15.9%                           |

\* Less than 1%

(1)

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Beneficial ownership is a term broadly defined by the Securities and Exchange Commission in Rule 13d-3 under the Exchange Act and includes more than the typical forms of stock ownership, that is, stock held in the person's name. The term also includes what is referred to as indirect ownership, meaning ownership of shares as to which a person has or shares investment or voting power. For the purpose of this table, a person or group of persons is deemed to have beneficial ownership of any shares as of May 26, 2015 if that person or group has the right to acquire shares within 60 days after such date.

- (2) Based on total shares outstanding of 12,084,056 at May 26, 2015 and shares which such individual has the right to acquire within 60 days of May 26, 2015.
- (3) Includes 3,100 shares owned by Mr. Mitcham's spouse and 3,000 shares underlying exercisable options issued to Mr. Mitcham's spouse. Also includes shares underlying exercisable options and options that will become exercisable within 60 days of May 26, 2015 (collectively, the Exercisable Options) to purchase an aggregate of 266,000 shares of common stock.
- (4) Includes 240,000 shares underlying Exercisable Options, 6,000 shares owned by Mr. Blum's spouse's individual retirement account.
- (5) Includes 110,000 shares underlying Exercisable Options.
- (6) Includes 74,665 shares underlying Exercisable Options.
- (7) Includes 68,000 shares underlying Exercisable Options.
- (8) Includes 85,333 shares underlying Exercisable Options.
- (9) Includes 157,167 shares underlying Exercisable Options.
- (10) Includes 62,168 shares underlying Exercisable Options.
- (11) Includes 1,063,333 shares underlying Exercisable Options.

**Table of Contents****PROPOSAL 1: ELECTION OF DIRECTORS****General**

Six individuals will be elected at the Annual Meeting to serve as directors until the next annual meeting, each until their respective successors are duly elected and qualified. Shareholders may not cumulate their votes in the election of our directors. Our Board has nominated the six individuals listed below to serve until our 2015 Annual Meeting of Shareholders. All of the director nominees are currently serving on our Board. Certain individual qualifications and skills of our directors that contribute to our Board's effectiveness as a whole are described below in each director's biographical information below.

The persons appointed as proxies in the enclosed proxy card will vote such proxy FOR the persons nominated for election to our Board, except to the extent authority to vote is expressly withheld with respect to one or more nominees. If any nominee is unable to serve as a director for any reason, all shares represented by proxies pursuant to the enclosed proxy card, absent contrary instructions, will be voted for any substitute nominee designated by our Board.

**Our Board recommends a vote FOR the election of each of the director nominees identified below.**

**Information About Director Nominees**

The following table sets forth the names and ages, as of May 26, 2015, of our current directors, each of whom is a director nominee. Our directors are elected annually and serve one-year terms or until their death, resignation or removal.

| <b>Name</b>           | <b>Age</b> | <b>Positions Held</b>   | <b>Director Since</b> |
|-----------------------|------------|---|-----------------------|
| Billy F. Mitcham, Jr. | 67         | Director, President and Chief Executive Officer   | 1987                  |
| Peter H. Blum         | 58         | Non-Executive Chairman  | 2000                  |
| Robert P. Capps       | 61         | Director, Executive Vice President of Finance, Chief Financial Officer and Interim Co-Chief Operating Officer | 2004                  |
| R. Dean Lewis         | 72         | Director  | 1995                  |
| John F. Schwalbe      | 71         | Director  | 1994                  |
| Robert J. Albers      | 74         | Director  | 2008                  |

*Billy F. Mitcham, Jr.* has served as our President and Chief Executive Officer since our inception in 1987. From 1987 until July 2004, Mr. Mitcham also served as Chairman of our Board. Mr. Mitcham has more than 35 years of experience in the geophysical industry. From 1979 to 1987, he served in various management capacities with Mitcham Associates, an unrelated equipment leasing company. From 1975 to 1979, Mr. Mitcham served in various capacities with Halliburton Services, primarily in oilfield services. As our President and CEO, Mr. Mitcham brings significant senior leadership and extensive industry and technical experience to our Board. Our Board believes that this experience enables Mr. Mitcham to effectively serve as a director. In January 2015, Mr. Mitcham began a leave of absence for medical reasons.

*Peter H. Blum* was elected Non-Executive Chairman of our Board on July 8, 2004. Mr. Blum is Co-Chief Executive Officer and Co-President of Ladenburg Thalmann & Co., Inc., an investment banking firm, where he has been employed since 2004. Prior to 2004, Mr. Blum was a senior investment banker with various Wall Street firms. Mr. Blum started his career with Arthur Young & Co. as a Certified Public Accountant and received a Bachelor of Business Administration degree from the University of Wisconsin-Madison. Mr. Blum has over 30 years of experience as an investment banker in the energy industry during which time he provided consultation and advice to a variety of companies. He also has extensive experience in financial and capital markets. Our Board believes that Mr. Blum's experience supports its efforts in overseeing and advising on corporate strategy and financial matters, enabling him to effectively serve as a director.

*Robert P. Capps* has been a member of our Board since July 2004. In June 2006, Mr. Capps was appointed as our Executive Vice President and Chief Financial Officer. From July 1999 until May 2006, he was the Executive Vice President and Chief Financial Officer of TeraForce Technology Corporation, a publicly-held

**Table of Contents**

provider of defense electronics products. From 1996 to 1999, Mr. Capps was Executive Vice President and Chief Financial Officer of Dynamex, Inc., a NASDAQ-listed supplier of same-day transportation services. Prior to his employment with Dynamex, Mr. Capps was Executive Vice President and Chief Financial Officer of Hadson Corporation, a New York Stock Exchange-listed energy company. Mr. Capps is a Certified Public Accountant and was formerly with Arthur Young & Co. Mr. Capps holds a Bachelor of Accountancy degree from the University of Oklahoma. Mr. Capps has over 35 years of financial experience, including more than 20 years as chief financial officer for public companies, including ours. Our Board believes that Mr. Capps' experience allows him to offer valuable perspectives on our corporate planning, budgeting, and financial reporting, thereby enabling him to effectively serve as a director. In January 2015 and in connection with Mr. Mitcham's leave of absence, Mr. Capps was named to the additional position of Interim Co-Chief Operating Officer.

*R. Dean Lewis* retired in 2011 as Professor of Marketing at Sam Houston State University. From June 2008 until his retirement, Dr. Lewis served as the Vice President of Finance and Administration at Sam Houston State University. From October 1995 to June 2008, he was the Dean of the Business School at Sam Houston State University. From 1987 to October 1995, Dr. Lewis was the Associate Dean and Professor of Marketing at Sam Houston State University. Prior to 1987, Dr. Lewis held a number of executive positions in the banking and finance industries. Dr. Lewis brings to our Board not only broad business experience and management expertise, but also a unique perspective gained from serving in various positions at a state university. Our Board believes that this experience enables Dr. Lewis to effectively serve as a director.

*John F. Schwalbe* has had a professional career in public accounting for more than 30 years. Mr. Schwalbe's experience includes auditing of oil and gas exploration and production enterprises, school districts and various banking institutions. Prior to his retirement in 2007, Mr. Schwalbe was in private practice for more than 25 years, with a primary emphasis on tax planning, consultation and compliance. Mr. Schwalbe is a Certified Public Accountant and holds a Bachelor of Business Administration degree from Midwestern University. Our Board believes that Mr. Schwalbe's extensive financial and accounting experience, including that related to the energy industry, enables him to effectively serve as a director.

Mr. Schwalbe has indicated that it is a possibility he will choose not to stand for re-election at our fiscal 2016 annual meeting of shareholders. Accordingly, the Nominating Committee has begun a process to identify potential replacements for Mr. Schwalbe should he choose not to stand for re-election.

*Robert J. Albers* was appointed to our Board in January 2008 based on the recommendation of the Nominating Committee. Mr. Albers currently manages Bob Albers Consulting whereby he acts as corporate management advisor to the management of the Sercel Group, a global manufacturer of geophysical equipment. From 1995 to 2002, he was Executive Vice President of Sercel, Inc. From 1990 to 1994, Mr. Albers served as Vice President and General Manager of Halliburton Geophysical Products. In 1982, he joined Geosource, Inc. and served as President and General Manager, Operations and Technology Group; from 1963 to 1982, he held various management and leadership roles at Chevron Oil Company. Mr. Albers holds a Bachelor of Science degree in Mining Engineering from Lehigh University. Mr. Albers has more than 30 years of experience as a manager and executive in the seismic industry. He possesses broad technical and financial expertise in the seismic industry. Our Board believes that Mr. Albers' significant senior leadership and industry-specific experience enables him to effectively serve as a director.

**Table of Contents****INFORMATION ABOUT OUR EXECUTIVE OFFICERS**

The following table sets forth the names, ages and titles, as of May 26, 2015, of each of our executive officers. Our executive officers are elected annually by our Board and serve one-year terms or until their death, resignation or removal by our Board. There are no family relationships between any of our directors and executive officers. In addition, there are no arrangements or understandings between any of our executive officers or directors and any other person pursuant to which any person was selected as a director or an executive officer, respectively.

| <b>Name</b>   | <b>Age</b> | <b>Positions Held</b>  |
|---|------------|--|
| Billy F. Mitcham, Jr.   | 67         | President and Chief Executive Officer  |
| Robert P. Capps   | 61         | Executive Vice President of Finance and Chief Financial Officer and Interim Co-Chief Operating Officer |
| Guy Malden  | 63         | Executive Vice President of Marine Systems and Interim Co-Chief Operating Officer                      |
| Paul Guy Rogers   | 65         | Vice President of Business Development   |
| <i>Billy F. Mitcham, Jr.</i> 's biographical information may be located under |            | Proposal 1: Election of Directors Information About Director Nominees.                                 |

*Robert P. Capps*'s biographical information may be located under Proposal 1: Election of Directors Information About Director Nominees.

*Guy Malden* has served as our Executive Vice President of Marine Systems since January 2004. Mr. Malden has over 35 years of experience in the geophysical industry and has been with Mitcham Industries since 2002. From 1999 to 2002, he served as Vice President of Operations for American International Exploration Group. From 1993 to 1999, he served in various management capacities with several seismic equipment manufacturers, most notably Syntron, Inc. From 1975 to 1993, Mr. Malden served in various field and management capacities with Geophysical Service Inc./Halliburton Geophysical Services. Mr. Malden holds a degree in Marine Geology from Long Island University. In January 2015 and in connection with Mr. Mitcham's leave of absence, Mr. Malden was named to the additional position of Interim Co-Chief Operating Officer.

*Paul Guy Rogers* has served as our Vice President of Business Development since October 2001. From February 1993 to September 2001, Mr. Rogers served as Senior Sales Representative with Geo Space LP, a worldwide manufacturer of geophysical equipment, with responsibilities for sales in the U.S. and Latin America. Mr. Rogers has more than 25 years of experience in the geophysical industry.



**Table of Contents**

**COMPENSATION DISCUSSION AND ANALYSIS**

**Overview of Our Executive Compensation Program**

Our business strategy is to meet the needs of the seismic industry by providing leasing services for a wide range of equipment and to provide technologically advanced solutions for marine seismic applications. To achieve this, we leverage one of our key strengths—the expertise of our executive officers.

Our executive compensation program is structured principally around one goal—attracting, motivating and retaining top executive talent with the requisite skills and experience to execute our business strategy. In addition, we believe our executive officers should be rewarded for performance that will result in increased shareholder value. We do not, however, utilize specific performance metrics in determining compensation. The Compensation Committee of our Board (for purposes of this Compensation Discussion and Analysis, the Committee) evaluates individual performance and considers overall company performance when determining selected elements of our executive compensation program. These elements consist primarily of base salaries, annual cash incentive payments and long-term equity-based incentives. The Committee combines the compensation elements for each executive officer in a manner that we believe optimizes the officer's contribution to our company.

***Results of Prior Year Advisory Vote on Executive Compensation***

In determining the appropriateness of our executive compensation program the Committee also considered the results of the prior year's advisory vote on executive compensation (say-on-pay). At our fiscal 2014 Annual Meeting of Shareholders, the proposal to approve the compensation of our Named Executive Officers received approximately a 75% level of support. This is defined as votes in favor of the proposal divided by votes against the proposal plus votes in favor of the proposal. At our fiscal 2013 Annual Meeting of Shareholders, the proposal to approve the compensation of our Named Executive Officers received approximately an 88% level of support. In light of the decrease in the level of support at our fiscal 2014 Annual Meeting of Shareholders and the changing business environment for the energy industry, the Committee undertook a review of the compensation program for our Chief Executive Officer, as more fully discussed below, and made discretionary changes to the compensation of our Named Executive Officers. These actions include the following:

Eliminated cash bonuses for fiscal 2015.

Established minimum performance criteria for any cash bonuses related to fiscal 2016.

Reduced the base salaries of our Named Executive Officers effective June 1, 2015.

Did not grant full value stock awards to Named Executive Officers for fiscal 2016.

Equity awards in fiscal 2016 consisted of options with an exercise price in excess of the then current price of our common stock (premium-priced options).

It should be noted that equity awards made to our Named Executive Officers in fiscal 2015 were made in June 2014, which was before our Annual Meeting of Shareholders and before the significant decline in oil prices which have negatively affected the energy industry and our business.

Throughout this proxy statement, the individuals who served as our Chief Executive Officer and Chief Financial Officer during the fiscal year ended January 31, 2015, as well as the other individuals included in the Summary Compensation Table, are referred to as Named Executive Officers.

**Objectives of Our Executive Compensation Program**

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We have developed an executive compensation program that is designed to (1) develop and retain key executive officers responsible for our success and (2) motivate management to enhance long-term shareholder value. To achieve these goals, the Committee's executive compensation decisions are based on the following principal objectives:

providing a competitive compensation package that attracts, motivates and retains qualified and highly-skilled officers that are key to our long-term success;

## **Table of Contents**

rewarding individual performance by ensuring a meaningful link between our operational performance and the total compensation received by our officers;

avoiding policies and practices that create risks that might have a material adverse effect on us; and

avoiding creation of an environment that might cause undue pressure to meet specific financial goals.

### **Implementing Our Objectives**

#### ***Role of the Committee and Management***

Our Board has entrusted the Committee with overall responsibility for establishing, implementing and monitoring our executive compensation program. Our Chief Executive Officer also plays an important role in the executive compensation process by overseeing the performance and dynamics of the executive team and generally keeping the Committee informed. However, all final decisions regarding our Named Executive Officers' compensation remain with the Committee, and, in particular, company management has no involvement with the compensation decisions with respect to our Chief Executive Officer. Additional information regarding the role and authority of the Committee and management in the process for determining executive compensation is provided in this proxy statement in *Corporate Governance* *Committees of Our Board* *Compensation Committee*.

#### ***Determining Compensation***

The Committee, which relies upon the judgment of its members in making compensation decisions, has established a number of processes to assist it in ensuring that our executive compensation program supports our objectives and company culture. Among those are total compensation review, competitive benchmarking and assessment of individual and company performance, which are described in more detail below.

*Total Compensation Review and Competitive Benchmarking.* At least annually, the Committee reviews each executive officer's base salary, annual cash incentives and long-term equity-based incentives. In addition to these primary compensation elements, the Committee periodically reviews perquisites and other compensation as well as payments that would be required under employment agreements and our equity-based plans.

In April 2010, the Committee initially retained Longnecker and Associates (the *Consultant*) to assist in the review of our executive compensation practices. The Consultant has annually updated this analysis, most recently in May 2014. In conducting this review, the Consultant examined the compensation practices of a group of public companies that might be considered our peers and referred to a variety of published compensation surveys. The group of peer companies used during 2014 (collectively, the *Peer Companies*) consisted of the following:

Bolt Technology Corporation  
Faro Technologies, Inc.  
ION Geophysical Corporation  
TGC Industries, Inc.

Dawson Geophysical Company  
Global Geophysical Services, Inc.  
Geospace Technologies Corporation

The Peer Companies were selected by the Consultant as companies that operate in our general industry and with which we compete for management employees. The selection of the Peer Companies was reviewed and approved by the Committee. The Peer Companies include some companies that are significantly larger than us. However, there are a limited number of companies in our industry of a size similar to us and we compete for executive talent with larger companies, including those set forth above.

The published surveys consisted of the following:

Economic Research Institute, *2014 ERI Executive Compensation Assessor*;

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Towers Watson, *2013/2014 Top Manager Compensation*;

Mercer, *2014 US General Benchmark Survey*;

Kenexa 2014 *CompAnalyst*; and

WorldatWork, *2013/2014 Total Salary Increase Budget Survey*.

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## **Table of Contents**

From these surveys, the Consultant obtained market compensation data for companies with revenues comparable to us.

Based upon the results of its review, the Committee concluded that the general composition of our executive compensation program (which includes a combination of base salaries, annual cash incentive payments and long-term equity-based incentives), was appropriate and consistent with comparable companies. We believe that our executive compensation is above the mean of that of our Peer Companies and other comparable companies.

In addition to studying the compensation practices and trends at the Peer Companies, the Committee has determined that it is beneficial to our understanding of more general compensation expectations to consider the best practices in compensation policies from other companies that are not necessarily peers or limited to our industry. Accordingly, the analysis performed by the Consultant included comparisons of our compensation practices to certain published surveys, as indicated above. The Committee does not structure our executive compensation program based on market data alone, and it does not utilize any true benchmarking techniques when making compensation decisions. The Committee has not used the Peer Companies to establish a particular range of compensation for any element of pay. Rather, Peer Company and other market data have been used as general guidelines in the Committee's deliberations on each element of compensation.

*Assessment of Individual and Company Performance.* We believe that a balance of individual and company performance criteria should be used in establishing total compensation. In determining the level of compensation for each Named Executive Officer, the Committee subjectively considers our overall financial and operational performance and the relative contribution and performance of each of the Named Executive Officers.

### ***Relationship of Compensation Practices to Risk Management***

The Committee has reviewed and discussed the structure of our compensation program in order to assess whether any aspect of the program could potentially be expected to provide an incentive to our executive officers or other employees to take any unnecessary or inappropriate risks that could threaten our operating results, financial condition or impact long-term shareholder value. Based on our internal controls, policies and risk-mitigating components in our incentive arrangements currently in place as well as the Committee's formal review and discussion, the Committee believes our compensation programs represent an appropriate balance of short-term and long-term compensation and do not encourage our executive officers or other employees to take on unnecessary or excessive risks that are reasonably likely to have a material adverse effect on the company. We allocate compensation between fixed components, annual cash incentives and long-term equity incentives based, in part, on an employee's position and level of responsibility within our organization. Our equity awards have historically been a mix of options and restricted stock. We believe our mix of compensation elements helps to ensure that our Named Executive Officers do not focus on achieving short-term results at the expense of the long-term growth and sustainability of our company. None of our Named Executive Officers receives compensation derived from commissions. No portion of compensation for these individuals is tied to the attainment of specific financial performance targets. We believe that these practices further reduce the likelihood that these executives, or any of our employees, would take any unnecessary or inappropriate risks. Base salary is the only guaranteed portion of compensation that we provide to our executives and other employees, which does not depend on individual or company performance results. Consequently, a substantial portion of our incentive compensation arrangements are intended to reward performance.

### **Elements of Our Executive Compensation Program**

The Committee evaluates both performance and compensation to ensure that we maintain our ability to retain superior employees in key positions and that compensation provided to our key employees remains competitive relative to the compensation paid to similarly situated executive officers of our Peer Companies. In furtherance of these goals, our executive officers are compensated through short-term and long-term incentive compensation plans, consisting of cash and non-cash compensation. Our short-term compensation components consist of an annual base salary and annual cash incentive payments. The Mitcham Industries, Inc. Stock Awards Plan (the Stock Awards Plan or the Plan) provides our long-term incentive compensation component. Our Named Executive Officers are eligible to participate in our health and welfare and retirement plans on the same

**Table of Contents**

basis as our other employees in the U.S. In addition, they are eligible to receive perquisites and other personal benefits as described under Other Benefits below.

***Base Salaries***

We provide our executive officers and other employees with an annual base salary to compensate them for services to us rendered during the year.

In addition to providing a base salary that the Committee subjectively considers to be competitive, based in part on the analysis prepared by the Consultant, with the market, we target base salaries based on the duties and responsibilities of each officer, retention concerns, and a desire to align the salary level of each of our Named Executive Officers to promote internal pay equity relative to our other officers. To that end, annual salary adjustments are based on the Committee's subjective analysis of many individual factors, including:

the responsibilities of the officer;

the period over which the officer has performed these responsibilities;

the scope, level of expertise and experience required for the officer's position;

the strategic impact of the officer's position;

the potential future contribution and demonstrated individual performance of the officer; and

the general economic environment in which we are currently operating.

In addition to individual factors listed above, the Committee considers our overall business performance, such as our net earnings, earnings before interest, taxes, depreciation and amortization (or EBITDA), leasing growth, sales growth and implementation of directives. While these metrics generally provide context for making base salary decisions, these decisions do not depend on the attainment of specific goals or performance levels, no specific weighting is given to any one factor over another and specific performance criteria or targets are not communicated to our Named Executive Officers.

Base salaries are generally reviewed annually but are not automatically increased if the Committee believes that an award in other elements of compensation would be more appropriate in light of the Committee's stated objectives. The analysis provided by the Consultant included a comparison of the base salaries of our Named Executive Officers to mean and median base salaries of comparable positions within our Peer Companies and in published surveys. The salaries were above the comparable mean salaries in this comparison. Based on this analysis, the Committee determined to make no changes to the base salaries of each of our Named Executive Officers in fiscal 2015.

Consistent with the methodology discussed above and in reaction to the results of the advisory vote on executive compensation at our fiscal 2014 Annual Meeting of Shareholders, general industry conditions and our recent financial results, in May 2015, the Committee determined to decrease the base salaries of our Named Executive Officers by 15% effective June 1, 2015.

The following table provides the base salaries for our Named Executive Officers in fiscal years 2014, 2015 and 2016 and the aggregate percentage decrease:

| Named Executive Officer | Fiscal 2014 Base Salary | Fiscal 2015 Base Salary | Base Salary As | Percentage Decrease |
|-------------------------|-------------------------|-------------------------|----------------|---------------------|
|-------------------------|-------------------------|-------------------------|----------------|---------------------|

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|                       |         |         | of<br>June 1, 2015 |     |
|-----------------------|---------|---------|--------------------|-----|
|                       | (\$)    | (\$)    | (\$)               | (%) |
| Billy F. Mitcham, Jr. | 566,500 | 566,500 | 481,525            | 15  |
| Robert P. Capps       | 309,000 | 309,000 | 262,650            | 15  |
| Guy Malden            | 298,700 | 298,700 | 253,895            | 15  |
| Paul Guy Rogers       | 267,800 | 267,800 | 227,630            | 15  |
| <b>Bonus Awards</b>   |         |         |                    |     |

In May 2015, the Committee determined to award no cash bonuses for the fiscal year ended January 31, 2015. This decision was based on the results of the advisory vote on executive compensation at our fiscal 2014

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**Table of Contents**

Annual Meeting of Shareholders, the Company's financial performance and the challenging environment facing the Company in the coming fiscal year. Additionally, the Committee determined that any cash bonuses related to the year ending January 31, 2016 would be contingent upon the Company achieving a minimum level of adjusted EBITDA, as defined in the Company's revolving credit agreement with HSBC Bank USA, NA. The minimum level of adjusted EBITDA was established at \$25.0 million. This amount is less than that achieved in fiscal 2015. However, given the general downturn in the energy industry and decline in our operating results beginning in the fourth quarter of fiscal 2015, the Committee feels this is an aggressive yet fair goal for fiscal 2016.

In December 2014, a discretionary bonus was awarded to each of our Named Executive Officers in connection with holiday bonuses given all of our U.S. based employees. These bonus awards are immaterial in amount and were less than 2% of each Named Executive Officer's base salary. These awards are reflected in the Bonus column of the Summary Compensation Table.

***Long-Term Equity-Based Incentives***

Our long-term equity-based incentive program is designed to give our key employees a longer-term stake in our company, act as a long-term retention tool and align employee and shareholder interests by aligning compensation with growth in shareholder value. To achieve these objectives, we generally rely on a combination of grants of stock options and restricted stock, which are subject to vesting requirements and are made under the Plan.

Currently, we have no formal policy regarding the allocation of equity awards between stock options and restricted stock. All grants are discretionary and are made by the Committee, which administers the Plan. In its considerations of whether or not to grant equity awards to our executive officers and, if equity awards are so granted, in its considerations of the type and size of the awards, the Committee considers our company-level performance, the applicable executive officer's performance, comparative share ownership by comparable executives of comparable companies, including the Peer Companies, the amount of equity previously awarded to the applicable executive officer and the vesting of such awards. While there is no formal weighting of these elements, the Committee considers each in its analysis.

Historically, the Committee has granted a mix of stock option and stock awards to our Named Executive Officers. Based on the analysis prepared by the Consultant, the Committee believed that awarding a combination of option and stock awards was consistent with practices of other companies. In June 2014 consistent with this methodology, the Committee granted a combination of stock option and stock awards to our Named Executive Officers. These awards were made prior to the general decline in the energy industry brought about by a decline in oil prices and the resulting decline in the Company's financial performance. These awards were also made prior to the time that Mr. Mitcham began his leave of absence for medical reasons.

In light of the Company's recent financial performance and decline in the price of the Company's common stock, the Committee determined in May 2015 to grant stock option awards with an exercise price in excess of the price of the Company's common stock on the date of grant. The exercise price of \$5.00 per share is approximately a 20% premium to the closing price of our common stock on the date of grant. In light of the recent depressed price for the Company's common stock, we believe a premium to the current trading price is warranted. We believe granting option awards with an exercise price higher than the price of the Company's common stock on the date of grant better aligns the interests of our shareholders and of the Named Executive Officers. By not granting additional stock awards, we have attempted to avoid certain adverse tax consequences for the Named Executive Officers that might cause them to sell a portion of their common stock holdings when they would not have otherwise done so and better align the interest of our shareholders and the Named Executive Officers. The amount of individual awards is based on that person's specific responsibilities and contributions. The awards to Mr. Capps and Mr. Malden reflect their additional responsibilities as Co-Interim Chief Operating Officers. We believe that these grants and the previously-granted vested and unvested long-term equity-based awards continue to both provide meaningful incentives for our Named Executive Officers and satisfy the objectives of our compensation program. The amount of the awards was subjectively determined based on the relative contribution and responsibilities of each of our Named Executive Officers.

In May 2015, consistent with the methodology discussed above, the Committee granted option awards to each of our Named Executive Officers as follows: Mr. Mitcham options to purchase 60,000 shares of common



**Table of Contents**

stock; Mr. Capps options to purchase 60,000 shares of common stock; Mr. Malden options to purchase 60,000 shares of common stock; Mr. Rogers options to purchase 20,000 shares of common stock. The options have an exercise price of \$5.00 per share. The closing stock price on the grant date was \$4.23 per share. The options vest one-third on May 27, 2016, one-third on May 27, 2017 and one-third on May 27, 2018. We believe that the vesting provisions are consistent with those of equity awards granted by our Peer Companies and further facilitate our retention efforts.

During fiscal 2015, we undertook a review of the compensation program for our Chief Executive Officer, including possible amendments to his employment contract. Areas under consideration include levels of base salary, the amount and timing of cash bonuses, amounts and terms of equity awards, establishment of performance criteria related to bonuses and equity awards and other perquisites. In light of Mr. Mitcham's leave of absence for medical reasons, this review has not been completed, changes, if any, to the compensation program have not been determined and Mr. Mitcham's compensation has remained comparable to our other Named Executive Officers. Consequently, Mr. Mitcham received premium-priced options in the same amount as Messrs. Capps and Malden.

**Other Benefits**

In addition to base salaries, annual cash incentives and long-term equity-based incentives, we provide the following forms of compensation:

*Health and Welfare Benefits.* Our executive officers are eligible to participate in medical, dental, vision, disability insurance and life insurance to meet their health and welfare needs. These benefits are provided so as to assure that we are able to maintain a competitive position in terms of attracting and retaining officers and other employees. This is a fixed component of compensation, and the benefits are provided on a non-discriminatory basis to all of our employees in the U.S.

*Perquisites and Other Personal Benefits.* We believe that the total mix of compensation and benefits provided to our executive officers is competitive, and perquisites should generally not play a large role in our executive officers' total compensation. As a result, the perquisites and other personal benefits we provide to our executive officers are limited. Under our employment agreement with Mr. Mitcham, we maintain a term life insurance policy in an amount equal to at least three times his annual salary. In addition, we pay for club membership privileges that are used for business and personal purposes by Mr. Mitcham. We also provide each of Messrs. Mitcham, Rogers and Malden with the use of a company-owned automobile, as they are required to drive considerable distances in order to visit existing and potential customers. All of our executive officers participate in our 401(k) retirement plan, which is available to all of our employees in the U.S.

**Employment Agreements, Severance Benefits and Change in Control Provisions**

***Employment Agreement with Billy F. Mitcham, Jr.***

We maintain an employment agreement with our President and Chief Executive Officer, Mr. Mitcham, to ensure that he will perform his role for an extended period of time. This agreement is described in more detail elsewhere in this proxy statement. Please read Executive Compensation Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards Table Employment Agreement with Billy F. Mitcham, Jr. This agreement provides for severance compensation to be paid if the employment of Mr. Mitcham is terminated under certain conditions, such as constructive termination and termination without cause, each as defined in the agreement.

The employment agreement between Mr. Mitcham and us and the related severance provisions are designed to meet the following objectives:

*Constructive Termination.* In certain scenarios, the potential for merger or being acquired may be in the best interests of our shareholders. As a result, we have agreed to provide severance compensation to Mr. Mitcham if he terminates his employment within 60 days following a constructive termination to promote his ability to act in the best interests of our shareholders even though his duties and responsibilities could be changed as a result of the transaction.

## **Table of Contents**

*Termination without Cause.* If we terminate Mr. Mitcham's employment without cause, we are obligated to pay him certain compensation and other benefits. We believe these payments are appropriate because (1) Mr. Mitcham is bound by confidentiality, non-solicitation and non-compete provisions for a period of two years after termination and (2) Mr. Mitcham and we have mutually agreed to a severance package that is in place prior to any termination event. This provides us with more flexibility to make a change in senior management if such a change is in our and our shareholders' best interests.

We believe that the triggering events under Mr. Mitcham's employment agreement represent the general market triggering events found in employment agreements of companies against whom we competed for executive-level talent at the time his employment agreement was negotiated. The employment agreement and payments thereunder are described in greater detail in *Potential Payments upon Termination or Change in Control* below.

### ***Equity-Based Plans***

Under the terms of our equity incentive plans, any unvested grants will become vested and, in the case of stock options, exercisable, upon the executive officer's death or disability or upon a change in control of our company (as defined in the applicable award agreement). We believe these triggering events represent the general market triggering events found in comparable agreements of companies against whom we compete for executive-level talent.

### **Other Matters**

#### ***Stock Ownership Guidelines and Hedging Prohibition***

The Committee has not implemented stock ownership guidelines for our executive officers. Our Insider Stock Trading Policy discourages, but does not prohibit, executive officers from entering into certain derivative transactions related to our common stock, including transactions in put and call options. We will continue to periodically review best practices and re-evaluate our position with respect to stock ownership guidelines and hedging prohibitions.

#### ***Tax Treatment of Executive Compensation Decisions***

Our Board has not yet adopted a policy with respect to the limitation under Section 162(m) of the Internal Revenue Code (the *Code*), which generally limits our ability to deduct compensation in excess of \$1.0 million to a particular named executive officer in any year (other than our Chief Financial Officer). However, we previously requested, and received, shareholder approval of certain material terms of the Stock Awards Plan to provide flexibility to the Committee to award performance based compensation that may be exempt from the limitations of Section 162(m) of the Code.

**Table of Contents**

**COMPENSATION COMMITTEE REPORT**

The Compensation Committee has reviewed and discussed the disclosure set forth above under the heading "Compensation Discussion and Analysis" with management and, based on the review and discussions, it has recommended to the Board of Directors that the "Compensation Discussion and Analysis" be included in this proxy statement and incorporated by reference into Mitcham Industries, Inc.'s Annual Report on Form 10-K for the fiscal year ended January 31, 2015.

Respectfully submitted by the Compensation Committee,

Peter H. Blum (Chairman)

Robert J. Albers

R. Dean Lewis

**Table of Contents****EXECUTIVE COMPENSATION****Summary Compensation**

The following table summarizes, with respect to our Named Executive Officers, information relating to the compensation earned for services rendered in all capacities. Our Named Executive Officers consist of our four current executive officers, including our Chief Executive Officer and Chief Financial Officer.

**Summary Compensation Table for Fiscal Year Ended January 31, 2015**

| Name and<br>Principal Position   | Fiscal Year<br>Ended<br>January 31 | Salary<br>(\$) | Bonus <sup>(1)</sup><br>(\$) | Stock<br>Awards <sup>(2)</sup><br>(\$) | Option<br>Awards <sup>(3)</sup><br>(\$) | All Other<br>Compensation <sup>(4)</sup><br>(\$) | Total<br>(\$) |
|--|------------------------------------|----------------|------------------------------|--|---|--|---------------|
|  |                                    |                |                              |  |   |  |               |
|  | 2014                               | 561,000        | 262,080                      | 219,450                                | 233,700                                 | 25,023   | 1,301,253     |
|  | 2013                               | 531,667        | 326,087                      | 285,900                                | 259,200                                 | 21,305   | 1,424,159     |
| Robert P. Capps<br><i>Executive Vice President and Chief<br/>Financial Officer</i> | 2015                               | 309,000        | 2,310                        | 69,450                                 | 100,320                                 | 12,884   | 493,964       |
|  | 2014                               | 306,000        | 96,400                       | 73,150                                 | 116,850                                 | 11,642   | 604,042       |
| Guy Malden<br><i>Executive Vice President Marine Systems</i>                       | 2015                               | 298,700        | 2,250                        | 69,450                                 | 100,320                                 | 16,160   | 486,880       |
|  | 2014                               | 295,800        | 88,480                       | 73,150                                 | 116,850                                 | 16,160   | 590,440       |
|  | 2013                               | 283,333        | 109,033                      | 95,300                                 | 129,600                                 | 16,065   | 633,331       |
| Paul Guy Rogers<br><i>Vice President Business Development</i>                      | 2015                               | 267,800        | 2,280                        | 41,670                                 | 66,880                                  | 16,000   | 394,630       |
|  | 2014                               | 265,200        | 55,920                       | 47,619                                 | 77,900                                  | 15,550   | 462,189       |
|  | 2013                               | 255,000        | 68,540                       | 62,898                                 | 86,400                                  | 14,968   | 487,806       |

(1) Amounts for 2015 consist of a holiday cash bonus paid in December 2014.

(2) This column includes the grant date fair value of the stock awards computed in accordance with Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) Topic 718 ( FASB ASC Topic 718 ) determined without regard to forfeitures. These amounts reflect our accounting valuation of these awards, and do not correspond to the actual value that will be recognized by our Named Executive Officers. The assumptions used in the calculation of these amounts are discussed in Note 13 to our audited financial statements included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2015. The 2015 awards were granted on June 5, 2014 to Messrs. Mitcham, Capps, Malden and Rogers. See Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards Table below for a description of the material features of these awards.

(3) This column includes the grant date fair value of the option awards computed in accordance with FASB ASC Topic 718 determined without regard to forfeitures. These amounts reflect our accounting valuation of these awards, and do not correspond to the actual value that will be recognized by our Named Executive Officers. The assumptions used in the calculation of these amounts are discussed in Note 13 to our audited financial statements included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2015. The 2015 awards were granted on June 5, 2014 to Messrs. Mitcham, Capps, Malden and Rogers. See Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards Table below for a description of the material features of these awards.

(4) All Other Compensation for the fiscal year ended January 31, 2015 consists of the following:

| Name and Principal Position | Life                          | Automobile                   | Country              | 401(k)                            | Total  |
|-----------------------------|-------------------------------|------------------------------|----------------------|-----------------------------------|--------|
|                             | Insurance<br>Premiums<br>(\$) | Costs <sup>(5)</sup><br>(\$) | Club<br>Dues<br>(\$) | Matching<br>Contributions<br>(\$) |        |
| Billy F. Mitcham, Jr.       | 6,858                         | 1,281                        | 6,851                | 10,400                            | 25,390 |

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|  |       |       |       |        |
|--|-------|-------|-------|--------|
| <i>President and Chief Executive Officer</i>   |       |       |       |        |
| Robert P. Capps                                | 3,564 |       | 9,320 | 12,884 |
| <i>Executive Vice President and Chief</i>      |       |       |       |        |
| <i>Financial Officer</i>                       |       |       |       |        |
| Guy Malden                                     | 3,564 | 3,282 | 9,314 | 16,160 |
| <i>Executive Vice President Marine Systems</i> |       |       |       |        |
| Paul Guy Rogers                                | 3,810 | 2,988 | 9,202 | 16,000 |
| <i>Vice President Business Development</i>     |       |       |       |        |

- (5) Automobile costs are determined by multiplying the Alternate Lease Value, as published by the Internal Revenue Service, by the percentage of personal use mileage for the year.

**Table of Contents****Grants of Plan-Based Awards**

The following table provides information concerning each grant of an award made to our Named Executive Officers under any plan, including awards, if any, that have been transferred during the fiscal year ended January 31, 2015.

**Grants of Plan-Based Awards for the Year Ended January 31, 2015**

| Name                  | Grant Date | All Other Stock Awards: Number of Shares of Stock (#) | All Other Option Awards: Number of Securities Underlying Options (#) | Exercise or Base Price of Option Awards (\$/Sh) | Grant Date Fair Value of Stock and Option Awards <sup>(1)</sup> (\$) |
|-----------------------|------------|---|--|---|--|
| Billy F. Mitcham, Jr. | 6-5-14     |   | 33,000   | 13.89   | 200,640  |
|                       | 6-5-14     | 15,000  |  |   | 208,350  |
| Robert P. Capps       | 6-5-14     |   | 16,500   | 13.89   | 100,320  |
|                       | 6-5-14     | 5,000   |  |   | 69,450   |
| Guy Malden            | 6-5-14     |   | 16,500   | 13.89   | 100,320  |
|                       | 6-5-14     | 5,000   |  |   | 69,450   |
| Paul Guy Rogers       | 6-5-14     |   | 11,000   | 13.89   | 66,880   |
|                       | 6-5-14     | 3,300   |  |   | 41,670   |

(1) This column includes the grant date fair value of the awards computed in accordance with FASB ASC Topic 718 determined without regard to forfeitures. These amounts reflect our accounting valuation of these awards, and do not correspond to the actual value that will be recognized by our Named Executive Officers.

**Narrative Disclosure to Summary Compensation Table and Grants of Plan-Based Awards Table**

The following is a discussion of material factors necessary to an understanding of the information disclosed in the Summary Compensation Table and the Grants of Plan-Based Awards Table.

**Long-Term Equity-Based Incentive Compensation**

On June 5, 2014, the Compensation Committee granted Messrs. Mitcham, Capps, Rogers and Malden restricted stock and stock options under our Plan. The restrictions on the stock award lapse, subject to continued employment, as follows: one-third on the first anniversary of the grant, one-third on the second anniversary of the grant and one-third on the third anniversary of the grant. The stock options have an exercise price of \$13.89 per share, which was the closing price for our common stock on the NASDAQ Stock Market LLC (the "NASDAQ") on the grant date of the award. The options become exercisable, subject to continued employment, as follows: one-third on the first anniversary of the award, one-third on the second anniversary of the award and one-third on the third anniversary of the award.

**Salary and Cash Incentive Awards in Proportion to Total Compensation**

The following table sets forth the percentage of each Named Executive Officer's total compensation that we paid in the form of base salary and bonus.

| Name                  | Year | Percentage of Total Compensation |
|-----------------------|------|----------------------------------|
| Billy F. Mitcham, Jr. | 2015 | 57%                              |
|                       | 2014 | 63%                              |
|                       | 2013 | 60%                              |
| Robert P. Capps       | 2015 | 63%                              |
|                       | 2014 | 67%                              |
|                       | 2013 | 64%                              |
| Guy Malden            | 2015 | 62%                              |

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|                 |      |     |
|-----------------|------|-----|
|                 | 2014 | 65% |
|                 | 2013 | 62% |
| Paul Guy Rogers | 2015 | 68% |
|                 | 2014 | 69% |
|                 | 2013 | 66% |

**Table of Contents*****Employment Agreement with Billy F. Mitcham, Jr.***

Effective January 15, 1997, we entered into an employment agreement with Mr. Mitcham for a term of five years, beginning January 15, 1997, which term is automatically extended for successive one-year periods unless either party gives written notice of termination at least 30 days prior to the end of the current term. Pursuant to the employment agreement, we are required to maintain a term life insurance policy in an amount equal to at least three times Mr. Mitcham's annual salary.

**Outstanding Equity Awards Value at Fiscal Year-End Table**

The following table provides information concerning unexercised options, stock that has not vested and equity incentive plan awards for our Named Executive Officers.

**Outstanding Equity Awards as of January 31, 2015**

| Name                  | Option Awards   |   |                       |                        | Stock Awards  |  |
|-----------------------|---|---|-----------------------|------------------------|---|--|
|                       | Number of Securities Underlying Unexercised Options (#) Exercisable | Number of Securities Underlying Unexercised Options (#) Unexercisable | Option Exercise Price | Option Expiration Date | Number of Shares or Units of Stock That Have Not Vested | Market Value of Shares or Units of Stock That Have Not Vested <sup>(6)</sup> |
| Billy F. Mitcham, Jr. | 50,000  |   | 16.64                 | 3-31-16                | 25,000 <sup>(3)</sup>                                   | 140,250  |
|                       | 25,000  |   | 17.70                 | 9-07-17                |   |  |
|                       | 75,000  |   | 4.65                  | 7-23-19                |   |  |
|                       | 30,000  |   | 6.40                  | 5-27-20                |   |  |
|                       | 25,000  |   | 13.73                 | 5-13-21                |   |  |
|                       | 30,000  |   | 19.06                 | 5-16-22                |   |  |
|                       | 10,000  | 20,000 <sup>(1)</sup>   | 14.63                 | 5-13-23                |   |  |
|                       |   | 13.89   | 6-5-24                |                        |   |  |
| Robert P. Capps       | 80,000  |   | 12.57                 | 6-26-16                | 8,334 <sup>(4)</sup>                                    | 46,754   |
|                       | 15,000  |   | 17.70                 | 9-07-17                |   |  |
|                       | 11,667  |   | 4.65                  | 7-23-19                |   |  |
|                       | 5,000   |   | 6.40                  | 5-27-20                |   |  |
|                       | 15,000  |   | 13.73                 | 5-13-21                |   |  |
|                       | 15,000  |   | 19.06                 | 5-16-22                |   |  |
|                       | 5,000   | 10,000 <sup>(1)</sup>   | 14.63                 | 5-13-23                |   |  |
|                       |   | 13.89   | 6-5-24                |                        |   |  |
| Guy Malden            | 11,667  |   | 4.65                  | 7-23-19                | 8,334 <sup>(4)</sup>                                    | 46,754   |
|                       | 5,000   |   | 6.40                  | 5-27-20                |   |  |
|                       | 15,000  |   | 13.73                 | 5-13-21                |   |  |
|                       | 15,000  |   | 19.06                 | 5-16-22                |   |  |
|                       | 5,000   | 10,000 <sup>(1)</sup>   | 14.63                 | 5-13-23                |   |  |
|                       |   | 13.89   | 6-5-24                |                        |   |  |
| Paul Guy Rogers       | 15,000  |   | 16.64                 | 3-31-16                | 5,500 <sup>(5)</sup>                                    | 30,855   |
|                       | 15,000  |   | 17.70                 | 9-07-17                |   |  |
|                       | 10,000  |   | 4.65                  | 7-23-19                |   |  |
|                       | 15,000  |   | 6.40                  | 5-27-20                |   |  |
|                       | 10,000  |   | 13.73                 | 5-13-21                |   |  |
|                       | 10,000  |   | 19.06                 | 5-16-22                |   |  |
|                       | 3,336   | 6,664 <sup>(1)</sup>  | 14.63                 | 5-13-23                |   |  |
|                       |   |   | 13.89                 | 6-5-24                 |   |  |

(1) The remaining stock options granted on May 13, 2013 became or become exercisable as follows: one-half on May 13, 2015; and one-half on May 13, 2016

(2)



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The stock options granted on June 5, 2014 became or become exercisable as follows: one-third on June 5, 2015; on-third on June 5, 2016; and one-third on June 5, 2017.

**Table of Contents**

(3) Shares of unvested restricted stock awards became or become vested as follows: 5,000 on May 13, 2015; 5,000 on June 5, 2015; a 5,000 on May 13, 2016; 5,000 on June 5, 2016 and 5,000 on June 5, 2017.

(4) Shares of unvested restricted stock awards became or become vested as follows: 1,667 on May 13, 2015; 1,667 on June 5, 2015; 1,667 on May 13, 2016; 1,667 on June 5, 2016 and 1,666 on June 5, 2017.

(5) Shares of unvested restricted stock awards became or become vested as follows: 1,100 on May 13, 2015; 1,100 on June 5, 2015; 1,100 on May 13, 2016; 1,100 on June 5, 2016 and 1,100 on June 5, 2017.

(6) Based on the closing price of our common stock on the NASDAQ of \$5.61 on January 31, 2015.

**Option Exercises and Stock Vested**

The following table provides information concerning each option exercise and each vesting of stock, including restricted stock, restricted stock units and similar instruments, during the fiscal year ended January 31, 2015 on an aggregated basis with respect to each of our Named Executive Officers.

**Option Exercises and Stock Vested for the Year Ended January 31, 2015**

| Name                  | Option Awards                             |  | Stock Awards                             |   |
|-----------------------|---|--|--|---|
|                       | Number of Shares Acquired on Exercise (#) | Value Realized on Exercise <sup>(1)</sup> (\$) | Number of Shares Acquired on Vesting (#) | Value Realized on Vesting <sup>(1)</sup> (\$) |
| Billy F. Mitcham, Jr. |   |  | 10,000                                   | 130,750                                       |
| Robert P. Capps       |   |  | 3,333                                    | 45,574  |
| Guy Malden            |   |  | 3,333                                    | 45,574  |
| Paul Guy Rogers       | 10,000                                    | 27,639   | 2,200                                    | 30,085  |

(1) Calculated based upon the closing price of our common stock on the NASDAQ as of the date of exercise or vesting, as applicable.

**Potential Payments upon Termination or Change in Control**

We have entered into arrangements with certain of our Named Executive Officers that provide additional payments and/or benefits upon a change in control of our company and/or in connection with the termination of the Named Executive Officer's employment. For our Chief Executive Officer, Mr. Mitcham, these agreements include both an employment agreement and the award agreements that govern his equity awards. For the remaining Named Executive Officers, these agreements consist solely of the award agreements governing the officers' equity awards. The following is a discussion of each of these arrangements and their applicability to a termination of employment and/or a change in control of our company. Unless otherwise provided, the dollar amounts disclosed assume that the triggering event for the payment(s) and/or benefit(s) was January 31, 2015, and the closing price of our stock on the NASDAQ on that day was \$5.61. As a result, the dollar amounts disclosed are merely estimates of the amounts or benefits that would be payable to the Named Executive Officers upon their termination or a change in control of our company. The actual dollar amounts can only be determined at the time of the Named Executive Officer's termination or the change in control.

**Equity-Based Plans and Awards**

Outstanding stock options and shares of restricted stock awarded to the Named Executive Officers under our Plan will become fully vested and, in the case of stock options, exercisable, upon the Named Executive Officer's death or termination of employment due to disability or upon a change in control of our company. Such options that become vested and exercisable due to death or disability will remain exercisable until the earlier to occur of (1) the end of the original term of the option or (2) the date that is one-year following the date of death or termination of

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employment due to disability, as applicable; options that become vested and exercisable due to a change of control will remain exercisable for the applicable term as provided under the option award agreement. Any unvested shares of restricted stock and any outstanding stock options (whether vested or unvested) will be cancelled without payment if the Named Executive Officer is terminated for cause. If the Named Executive Officer is terminated for any reason other than death or disability, (1) any unvested shares of restricted stock or

**Table of Contents**

unvested stock options will also be cancelled without payment, and (2) any vested stock options will not be cancelled but will remain exercisable for the lesser of the original term of the option or the three-month period following the date of termination. We believe these triggering events represent the general market triggering events found in comparable agreements of companies against whom we compete for executive-level talent.

For purposes of our equity compensation plans, termination for cause will result if: (1) the officer acts dishonestly, and the direct or indirect consequence (or intended consequence) of such action is a personal enrichment to that executive at the expense of our company or any affiliate, (2) the officer is unable to perform his duties in a satisfactory manner (as determined in good faith by our Board) or (3) the officer fails to consistently perform his duties at a level that our Board has, by written notice, informed the officer is expected from him. An officer will be considered disabled if he becomes entitled to benefits under our long-term disability plan.

Pursuant to our Plan, a change in control may occur in two ways. If an equity award is subject to Section 409A of the Code, any event that would be considered a change in control under Section 409A of the Code will also trigger accelerated vesting for the award. If the equity award is not subject to Section 409A of the Code, a change of control means the occurrence of any of the following events:

we are not the surviving entity in any merger, consolidation or other reorganization (or we survive only as a subsidiary);

we sell, lease or exchange all or substantially all of our assets to a third party;

we dissolve or liquidate our company;

any person or entity acquires ownership of our securities which represent 35% or more of the voting power of our then outstanding securities entitled to vote in the election of directors; or

a change in the composition of our Board where less than the majority of the directors are incumbent directors. An incumbent director is any director as of the date the Plan was adopted or, generally, any director who is elected to our Board after such time by the vote of at least a majority of the directors in place at the time of the Plan's adoption.

The following chart shows the amounts that each of our Named Executive Officers would have received due to the accelerated vesting on January 31, 2015 for a termination of employment due to death or disability or a change in control. In order for our Named Executive Officers to receive value from the acceleration of vesting for stock options, the value of the stock on January 31, 2015 (the date of the accelerated vesting and hypothetical exercise of such options) must be greater than the exercise price of the option. As of January 31, 2015, none of the Named Executive Officers held unvested stock options with an exercise price below \$5.61, as indicated in the table below for accelerated stock options.

**Table of Contents****Value of Accelerated Equity Awards as of January 31, 2015**

| <b>Name</b>           | <b>Number of Securities<br/>(#)</b> | <b>Value<sup>(1)</sup><br/>(\$)</b> |
|-----------------------|-------------------------------------|-------------------------------------|
| Billy F. Mitcham, Jr. |                                     |                                     |
| Restricted Stock      | 25,000                              | 140,250                             |
| Stock Options         |                                     |                                     |
| Total                 | 25,000                              | 140,250                             |
| Robert P. Capps       |                                     |                                     |
| Restricted Stock      | 8,334                               | 46,754                              |
| Stock Options         |                                     |                                     |
| Total                 | 8,334                               | 46,754                              |
| Guy Malden            |                                     |                                     |
| Restricted Stock      | 8,334                               | 46,754                              |
| Stock Options         |                                     |                                     |
| Total                 | 8,334                               | 46,754                              |
| Paul Guy Rogers       |                                     |                                     |
| Restricted Stock      | 5,500                               | 30,855                              |
| Stock Options         |                                     |                                     |
| Total                 | 5,500                               | 30,855                              |

(1) The values for the restricted stock were calculated by multiplying (a) the number of unvested restricted stock held by each officer on January 31, 2015 by (b) \$5.61, the fair market value of the stock on that day. No unvested stock options were in the money as of January 31, 2015.

***Employment Agreement with Billy F. Mitcham, Jr.***

For the reasons described in greater detail within our Compensation Discussion and Analysis, we have entered into an employment agreement with Mr. Mitcham, the general terms of which are described above. Mr. Mitcham's severance provisions are dependent upon the following terms:

A for cause termination will occur if Mr. Mitcham: (1) materially breaches his employment agreement, (2) appropriates a material business opportunity for his own personal benefit, (3) engages in fraudulent or dishonest activities with respect to us or our business affairs or (4) is convicted of or is indicted for a criminal offense.

Constructive termination is defined as: (1) a material reduction in Mr. Mitcham's duties and responsibilities without his prior consent or (2) a reduction in, or our failure to pay, any portion of Mr. Mitcham's base salary.

Mr. Mitcham will have suffered a disability if, for physical or mental reasons, he is unable to perform his duties under the employment agreement for a period of 120 consecutive days or 180 days during any 12 month period.

Pursuant to his employment agreement, in the event Mr. Mitcham's employment is terminated by us without cause or he terminates his employment with us within 60 days following a constructive termination, Mr. Mitcham will be entitled to a severance payment of \$450,000, payable in equal monthly payments over a period of 24 months following the date of termination. If Mr. Mitcham's employment with us is terminated as a result of his disability, we will continue to pay to him his base salary (determined as of the date of his disability) for the lesser of (1) six consecutive months or (2) the period until disability insurance benefits commence under any disability insurance coverage furnished by us to Mr. Mitcham. Under our long-term disability insurance program, coverage commences on the 61st day after the covered employee is unable to perform his or her job functions, thus Mr. Mitcham would receive \$94,417, which is two months of salary calculated according to the base salary Mr. Mitcham was receiving as of January 31, 2015.

Mr. Mitcham's employment agreement provides for automatic expiration of any stock options Mr. Mitcham may hold at the time of either a for cause termination or a resignation. Upon a termination for any reason other than a termination for cause, resignation or death, his options will remain exercisable and will vest and expire in accordance with the terms of the applicable option agreements. If Mr. Mitcham's employment with us is



**Table of Contents**

terminated as a result of his death, all of his outstanding options will become fully vested and exercisable as of the date of his death. All options will expire on the one-year anniversary of his death. The value of the accelerated vesting upon these events in accordance with the option agreements would be disclosed in the Value of Accelerated Equity Awards as of January 31, 2015 table above, except that, as of January 31, 2015, no such unvested options were in the money. The employment agreement does not address specific treatment for any other type of equity award that Mr. Mitcham may hold upon his termination of employment, thus all equity awards other than options will be governed by the terms and conditions of the individual award agreements.

Mr. Mitcham's employment agreement contains standard non-solicitation and non-compete provisions that are effective during the term of the employment agreement and for 24 months following his date of termination.

**Table of Contents****DIRECTOR COMPENSATION****General**

Each year, the Compensation Committee reviews the total compensation paid to our non-employee directors and Non-Executive Chairman of our Board. The purpose of the review is to ensure that the level of compensation is appropriate to attract and retain a diverse group of directors with the breadth of experience necessary to perform our Board's duties and to fairly compensate directors for their service. The review includes the consideration of qualitative and comparative factors. To ensure directors are compensated relative to the scope of their responsibilities, the Compensation Committee considers: (1) the time and effort involved in preparing for Board, committee and management meetings and the additional duties assumed by committee chairs; (2) the level of continuing education required to remain informed of broad corporate governance trends and material developments and strategic initiatives within our company; and (3) the risks associated with fulfilling their fiduciary duties.

The following table sets forth a summary of the compensation we paid to our non-employee directors during the fiscal year ended January 31, 2015. Messrs. Mitcham and Capps, who are our full-time employees, receive no compensation for serving as directors.

**Director Compensation for the Year Ended January 31, 2015**

| Name             | Fees Earned or Paid |                      |                       | Total<br>(\$) |
|------------------|---------------------|----------------------|-----------------------|---------------|
|                  | in Cash<br>(\$)     | Stock Awards<br>(\$) | Option Awards<br>(\$) |               |
| Peter H. Blum    | 111,000             |                      |                       | 111,000       |
| John F. Schwalbe | 59,500              |                      |                       | 59,500        |
| R. Dean Lewis    | 54,500              |                      |                       | 54,500        |
| Robert J. Albers | 54,500              |                      |                       | 54,500        |

**Retainer and Fees**

Each non-employee director receives the following compensation:

|                                    | Amount Prior to June 1, 2015<br>\$ | Amount Subsequent to June 1, 2015<br>\$ |
|------------------------------------|------------------------------------|---|
| Annual retainers:                  |                                    |   |
| Each Board member                  | 35,000                             | 28,000                                  |
| Non-executive chairman             | 60,000                             | 48,000                                  |
| Member of Audit Committee          | 7,500                              | 7,500                                   |
| Chairman of Audit Committee        | 5,000                              | 5,000                                   |
| Member of Compensation Committee   | 4,000                              | 4,000                                   |
| Chairman of Compensation Committee | 4,000                              | 4,000                                   |
| Each Board meeting attended        | 2,000                              | 2,000                                   |

In May 2015, in light of the Company's recent financial performance, the challenging environment facing the Company in the coming year and adjustments to the base salaries of our Named Executive Officers, our Board of Directors adjusted the compensation received by our non-employee directors as indicated in the table above.

**Equity-Based Compensation**

In addition to cash compensation, our non-employee directors are eligible, at the discretion of our full Board, to receive discretionary grants of stock options or restricted stock or any combination thereof under our equity compensation plans. During the fiscal year ended January 31, 2015 no grants of equity-based compensation were issued to our non-employee directors.



**Table of Contents**

**PROPOSAL 2: ADVISORY VOTE TO APPROVE NAMED EXECUTIVE OFFICER COMPENSATION**

We are asking shareholders to approve, on the advisory basis, the compensation of our Named Executive Officers as disclosed in this Proxy Statement in accordance with the compensation disclosure rules of the SEC. Based on the shareholder vote on the frequency of an advisory vote on executive compensation that took place at our 2012 Annual Meeting, our Board determined to hold the vote on executive compensation annually until the next shareholder vote on the frequency of such advisory vote. Thus, our shareholder advisory vote to approve executive compensation currently takes place annually, and the next such vote will take place at our 2016 Annual Meeting.

We have designed our compensation programs to (1) recruit, develop and retain key executive officers responsible for our success and (2) motivate management to enhance long-term shareholder value. To achieve these goals, our executive compensation decisions are based on the following principal objectives:

| <b>Objective</b>   | <b>How Our Executive Compensation Program Achieves This Objective</b>   |
|--|---|
| Providing a competitive compensation package that attracts, motivates and retains qualified and highly-skilled officers that are key to our long-term success  | We analyze compensation packages provided to the officers of other companies in our industry and with whom we compete for management level employees. Based on this analysis, we attempt to provide a base compensation package that is competitive with those companies. |
| Rewarding individual performance by ensuring a meaningful link between our operational performance and the total compensation received by our officers   | We consider our overall financial performance and the performance of each individual when determining cash incentive awards. A meaningful portion of incentive compensation consists of long-term equity awards.  |
| Avoiding policies and practices that create risks that might have a material adverse effect on us  | We do not award multi-year guaranteed bonuses or disproportionate equity grants that provide unlimited upside with no downside. We do not utilize specific performance metrics in determining compensation.   |
| Avoiding the creation of an environment that might cause undue pressure to meet specific financial goals   | We do not use specific prospective financial targets in determining compensation awards.  |
| We do not engage in certain compensation practices, including the following: (1) the re-pricing of underwater stock options; (2) excessive perquisites; (3) liberal change in control provisions; and (4) tax gross- |   |

**Table of Contents**

ups. During the fiscal year ended January 31, 2015, our financial results were less than in the previous two years. However, we did generate cash flow from operating activities and maintained a strong and secure financial position. In response to the lower financial performance, the incentive compensation awards to our Named Executive Officers for fiscal 2015 was reduced significantly. In addition, the base salaries of each of our Named Executive Officers was reduced by 15% effective June 1, 2015.

We urge shareholders to read the Compensation Discussion and Analysis section of this proxy statement, which describes in more detail how our executive compensation policies and procedures operate and are designed to achieve our compensation objectives, as well as the Summary Compensation Table and other related compensation tables and narrative, which provide detailed information of the compensation of our Named Executive Officers. The Compensation Committee and our Board believe that the policies and procedures articulated in the Compensation Discussion and Analysis are effective in achieving our goals and that the compensation of our Named Executive Officers reported in this proxy statement has contributed to our long-term success.

In accordance with Section 14A of the Exchange Act, and as a matter of good corporate governance, we are asking shareholders to adopt the following resolution at the 2015 Annual Meeting of Shareholders:

RESOLVED, that the shareholders of Mitcham Industries, Inc. approve, on an advisory basis, the compensation of Mitcham Industries, Inc.'s Named Executive Officers as disclosed in Mitcham Industries, Inc.'s Proxy Statement for the 2015 Annual Meeting of Shareholders pursuant to the compensation disclosure rules of the Securities and Exchange Commission, including the Compensation Discussion and Analysis, the Summary Compensation Table and the related compensation tables and disclosure.

This advisory vote, commonly referred to as a say-on-pay vote, is not binding on our Board or our Compensation Committee, will not overrule any decisions made by our Board or our Compensation Committee, or require our Board or its Compensation Committee to take any action. Although the vote is non-binding, the Compensation Committee will take into account the outcome of the vote when considering future executive compensation decisions. In particular, to the extent there is any significant vote against our Named Executive Officers' compensation as disclosed in this proxy statement, we will consider our shareholders' concerns and the Compensation Committee will evaluate whether any actions are necessary to address those concerns.

**Our Board recommends a vote FOR the adoption of the advisory resolution approving the compensation of our Named Executive Officers.**

**Table of Contents**

**PROPOSAL 3: RATIFICATION OF THE SELECTION OF  
INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Audit Committee has selected Hein & Associates LLP as our independent registered public accounting firm to conduct our audit for the fiscal year ending January 31, 2016.

The engagement of Hein & Associates LLP has been recommended by the Audit Committee and approved by our Board annually. The Audit Committee has reviewed and discussed the audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2015, and has recommended, and our Board has approved, their inclusion therein. See Audit Committee Report included elsewhere in this proxy statement.

Although shareholder ratification of the selection of Hein & Associates LLP is not required, the Audit Committee and our Board consider it desirable for our shareholders to vote upon this selection. Even if the selection is ratified, the Audit Committee may, in its discretion, direct the appointment of a different independent registered public accounting firm at any time during the year if it believes that such a change would be in the best interests of our shareholders and us.

One or more representatives of Hein & Associates LLP are expected to be present at the Annual Meeting and will have the opportunity to make a statement if they desire to do so. The representatives of Hein & Associates LLP are expected to be available to respond to appropriate questions.

**Our Board recommends a vote FOR the ratification of the selection of Hein & Associates LLP as our  
independent registered public accounting firm for the fiscal year ending January 31, 2016.**

**FEES AND EXPENSES OF HEIN & ASSOCIATES LLP**

The following table sets forth the amount of audit fees, audit-related fees and tax fees billed or expected to be billed by Hein & Associates LLP, our independent registered public accounting firm, for the fiscal years ended January 31, 2015 and January 31, 2014:

|                           | <b>2015</b>       | <b>2014</b>       |
|---------------------------|-------------------|-------------------|
| Audit fees <sup>(1)</sup> | \$ 438,701        | \$ 403,026        |
| Audit-related fees        |                   |                   |
| Tax fees                  |                   |                   |
| All other fees            |                   |                   |
| <b>Total Fees</b>         | <b>\$ 438,701</b> | <b>\$ 403,026</b> |

(1) Includes the audit of our annual consolidated financial statements and the review of our Quarterly Reports on Form 10 Q.

The Audit Committee also has approved a policy that requires committee pre-approval of the compensation and terms of service for audit services and any permitted non-audit services based on ranges of fees, and any changes in terms, conditions and fees resulting from changes in audit scope or other matters. Any proposed audit or non-audit services exceeding the pre-approved fee ranges require additional pre-approval by the Audit Committee or its chairman. All of the above fees were pre-approved pursuant to this policy.

**Table of Contents**

**AUDIT COMMITTEE REPORT**

The Audit Committee was established to implement and to support oversight function of the Board of Directors with respect to the financial reporting process, accounting policies, internal controls and independent registered public accounting firm of Mitcham Industries, Inc.

The Board of Directors, in its business judgment, has determined that each of Messrs. Schwalbe, Lewis and Albers is an independent director, as that term is defined in Rule 5605 of the NASDAQ Marketplace Rules, and meets the Securities and Exchange Commission's additional independence requirements for members of audit committees. In addition, the Board of Directors has determined that each member of the Audit Committee is financially literate and that Mr. Schwalbe has the necessary accounting and financial expertise to serve as chairman. The Board of Directors has determined that each of the members of the Audit Committee is an audit committee financial expert following a determination that they each met the criteria for such designation under the Securities and Exchange Commission's rules and regulations.

In fulfilling its responsibilities, the Audit Committee:

reviewed and discussed the audited financial statements contained in Mitcham Industries, Inc.'s Annual Report on Form 10-K for the fiscal year ended January 31, 2015 with management and the independent registered public accounting firm, Hein & Associates LLP;

discussed with the independent registered public accounting firm the matters required to be discussed by Auditing Standard No. 16, *Communications with Audit Committees* as adopted by the Public Company Accounting Oversight Board;

received from the independent registered public accounting firm the written disclosures and the letter required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant's communications with the audit committee concerning independence and discussed the independent registered public accounting firm's independence with the firm; and

considered the compatibility of non-audit services with the independent registered public accounting firm's independence. Based on these reviews and discussions, the Audit Committee recommended to the Board of Directors that the audited financial statements be included in Mitcham Industries, Inc.'s Annual Report on Form 10-K for the fiscal year ended January 31, 2015.

Respectfully submitted by the Audit Committee,

John F. Schwalbe (Chairman)

R. Dean Lewis

Robert J. Albers

**Table of Contents**

**2015 ANNUAL REPORT**

A copy of our 2015 Annual Report to Shareholders, which consists of our Annual Report on Form 10-K for the fiscal year ended January 31, 2015, accompanies this proxy statement. Except for the financial statements included in the 2015 Annual Report that are specifically incorporated by reference herein, the 2015 Annual Report is not incorporated in this proxy statement and is not to be deemed part of this proxy soliciting material.

**We have filed our Form 10-K for the fiscal year ended January 31, 2015 with the Securities and Exchange Commission. It is available free of charge at the Securities and Exchange Commission's web site at [www.sec.gov](http://www.sec.gov) and our website at [www.mitchamindustries.com](http://www.mitchamindustries.com). Upon written request by a shareholder, we will mail, without charge, a copy of our Form 10-K, including the financial statements and financial statement schedules, but excluding exhibits to the Form 10-K. Exhibits to the Form 10-K are available upon payment of a reasonable fee, which is limited to our expenses in furnishing the requested exhibit. Such requests should be directed to our Corporate Secretary at Mitcham Industries, Inc., P.O. Box 1175, Huntsville, Texas 77342-1175.**

**SHAREHOLDER PROPOSALS AND DIRECTOR NOMINATIONS**

Pursuant to the Securities and Exchange Commission's rules and regulations, shareholders interested in submitting proposals for inclusion in our proxy materials and for presentation at our 2016 Annual Meeting of Shareholders may do so by following the procedures set forth in Rule 14a-8 under the Exchange Act. In general, shareholder proposals must be received by our Corporate Secretary at Mitcham Industries, Inc., P.O. Box 1175, Huntsville, Texas 77342-1175 no later than Monday, February 9, 2016 to be eligible for inclusion in our proxy materials.

In addition to the requirements of Rule 14a-8, and as more specifically provided for in Sections 13 and 14 of our Bylaws, in order for a nomination of persons for election to our Board or a proposal of business to be properly brought before the 2016 Annual Meeting of Shareholders, it must be either specified in the notice of the meeting given by our Corporate Secretary or otherwise brought before the meeting by or at the direction of our Board or by a shareholder entitled to vote and who complies with the notice procedures set forth in our Bylaws. A shareholder making a nomination for election to our Board or a proposal of business for the 2016 Annual Meeting of Shareholders must deliver proper notice to our Corporate Secretary not less than 70 days nor more than 100 days prior to the meeting. For additional information about shareholder nominations and proposals, see Corporate Governance Director Nomination Process.

Detailed information for submitting shareholder proposals and director nominations is available upon written request to our Corporate Secretary at our principal executive offices at Mitcham Industries, Inc., P.O. Box 1175, Huntsville, Texas 77342-1175.

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON JULY 23, 2015.**

**The Notice of Annual Meeting of Shareholders, our Proxy Statement for the Annual Meeting and our Annual Report to Shareholders for the fiscal year ended January 31, 2015 are available at**

*[www.proxyvote.com](http://www.proxyvote.com)*

**Table of Contents**

***MITCHAM INDUSTRIES, INC.***

***8141 SH 75 SOUTH***

***HUNTSVILLE, TX 77340***

**VOTE BY INTERNET - [www.proxyvote.com](http://www.proxyvote.com)**

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction form.

**VOTE IN PERSON**

If you would like to attend the Annual Meeting and vote in person, please review the requirements in the accompanying proxy statement. You can find directions to the Annual Meeting by visiting our website at <http://www.mitchamindustries.com> and clicking on the Investor Relations link.

**VOTE BY PHONE - 1-800-690-6903**

Use any touch-tone telephone to transmit your voting instructions up until 11:59 P.M. Eastern Time the day before the cut-off date or meeting date. Have your proxy card in hand when you call and then follow the instructions.

**VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

**ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS**

If you would like to reduce the costs incurred by our company in mailing proxy materials, you can consent

to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access proxy materials electronically in future years.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

M94088-P67825

KEEP THIS PORTION FOR YOUR RECORDS  
DETACH AND RETURN THIS PORTION ONLY

**THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.**

|  | <b>For</b> | <b>Withhold</b> | <b>For All<br/>Except</b> |  |
|--|------------|-----------------|---------------------------|--|
| <b>MITCHAM INDUSTRIES,<br/>INC.</b>                                  | <b>All</b> | <b>All</b>      |                           | To withhold authority to vote for any individual nominee(s), mark <b>For All Except</b> and write the number(s) of the nominee(s) on the line below. |
| <b>The Board of Directors recommends you vote FOR the following:</b> |            |                 |                           |  |

|              |    |    |    |
|--------------|----|----|----|
| ELECTION OF  |    |    |    |
| 1. DIRECTORS | .. | .. | .. |

**Nominees:**

01) Billy F. Mitcham, Jr.

02) Peter H. Blum

03) Robert P. Capps

04) R. Dean Lewis

05) John F. Schwalbe

06) Robert J. Albers

**The Board of Directors recommends you vote FOR the following proposal:**

**For    Against    Abstain**

2. ADVISORY VOTE TO APPROVE NAMED EXECUTIVE OFFICER COMPENSATION.

..            ..            ..

**The Board of Directors recommends you vote FOR the following proposal:**

3. RATIFICATION OF THE SELECTION OF HEIN & ASSOCIATES LLP AS MITCHAM INDUSTRIES, INC. S INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR THE FISCAL YEAR ENDING JANUARY 31, 2016.

..            ..            ..

**NOTE:** In their discretion, the proxies are authorized to vote upon such other business as may properly come before the Annual Meeting or any adjournment or postponement thereof.

**Yes            No**

Please indicate if you plan to attend this meeting.

..            ..

Please sign exactly as your name(s) appear(s) hereon. When signing as attorney, executor, administrator, or other fiduciary, please give full title as such. Joint owners should each sign personally. All holders must sign. If a corporation or partnership, please sign in full corporate or partnership name by authorized officer.

Signature [PLEASE SIGN WITHIN BOX]    Date

Signature (Joint Owners)            Date





Table of Contents

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR  
THE  
SHAREHOLDER MEETING TO BE HELD ON JULY 23, 2015.**

**The Notice of Annual Meeting of Shareholders, our Proxy Statement for the Annual  
Meeting and our Annual Report to Shareholders for the fiscal year ended January 31, 2015  
are available at *www.proxyvote.com***

M94089-P67825

**MITCHAM INDUSTRIES, INC.  
PROXY SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS  
FOR THE ANNUAL MEETING OF SHAREHOLDERS  
TO BE HELD ON THURSDAY, JULY 23, 2015 AT 9:00 AM LOCAL TIME**

The undersigned hereby constitutes and appoints Billy F. Mitcham, Jr. and Robert P. Capps, and each of them, the attorneys and proxies of the undersigned with full power of substitution to appear and to vote all of the shares of the common stock of Mitcham Industries, Inc. held of record by the undersigned on May 26, 2015, as if personally present at the Annual Meeting of Shareholders to be held on Thursday, July 23, 2015, and any adjournment or postponement thereof, as designated on the reverse.

**Each signatory to this proxy acknowledges receipt from Mitcham Industries, Inc., prior to execution of this proxy, of a notice of Annual Meeting of Shareholders and a proxy statement dated June 8, 2015.**

**This proxy, when properly executed, will be voted in the manner directed herein. If no such direction is made, this proxy will be voted in accordance with the recommendations of the Board of Directors, as noted on the reverse. This proxy also delegates discretionary authority to vote upon such other matters as may properly come before the Annual Meeting and at any adjournment or postponement thereof. Please see the accompanying proxy statement for additional details.**

YOU ARE URGED TO DATE, SIGN AND RETURN THIS PROXY PROMPTLY IN THE ENVELOPE PROVIDED. IT IS IMPORTANT FOR YOU TO BE REPRESENTED AT THE ANNUAL MEETING. THIS PROXY MUST BE RECEIVED BY MAIL IN THE POSTAGE-PAID ENVELOPE PROVIDED OR ELECTRONICALLY VIA THE INTERNET AT [WWW.PROXYVOTE.COM](http://WWW.PROXYVOTE.COM) OR BY PHONE AT 1-800-690-6903.

**(Continued and to be signed on reverse side)**