SINOPEC SHANGHAI PETROCHEMICAL CO LTD Form 20-F April 27, 2016 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 20-F

# <sup>•</sup> REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

# x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2015

OR

# " TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

" SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report

For the transition period from to

Commission file number 1-12158

(Exact name of Registrant as specified in its charter)

Sinopec Shanghai Petrochemical Company Limited

(Translation of Registrant s name into English)

The People s Republic of China

(Jurisdiction of incorporation or organization)

No. 48 Jinyi Road, Jinshan District, Shanghai, PRC 200540

(Address of principal executive offices)

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The People s Republic of China

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(Name, Telephone, Email and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

Title of each class American Depositary Shares, each representing 100 H Name of each exchange on which registered New York Stock Exchange

Shares, par value RMB1.00 per Share

H Shares, par value RMB1.00 per Share The Stock Exchange of Hong Kong Limited Securities registered or to be registered pursuant to Section 12(g) of the Act.

None

(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None

(Title of Class)

Indicate the number of outstanding shares of each of the issuer s classes of capital or common stock as of the close of the period covered by the annual report.

### 3,495,000,000 H Shares, par value RMB1.00 per Share

# 7,305,000,000 domestic shares, par value RMB1.00 per Share

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes x No "

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or (15) (d) of the Securities Exchange Act of 1934. Yes "No x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\ddot{}$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232,405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer x Accelerated Filer " Non-Accelerated Filer "

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

U.S. GAAP " International Financial Reporting Standards as issued Oth

Other "

by the International Accounting Standards Board x

If Other has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow. Item 17 " Item 18 "

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS)

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes "No"

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# CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This annual report includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, included in this annual report that address activities, events or developments which we expect or anticipate will or may occur in the future are hereby identified as forward-looking statements for the purpose of the safe harbor provided by Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The words such as believe , intend , expect , anticipate , project , estimate , predict , plan and similar expressions are also intended to identify forward-looking statements address, among others, such issues as:

amount and nature of future development;

future prices of and demand for our products;

future earnings and cash flow;

capital expansion programs;

future plans and capital expenditures;

expansion and other development trends of the petrochemical industry;

expected production or processing capacities, including expected Rated Capacities and primary distillation capacities, of units or facilities not yet in operation;

expansion and growth of our business and operations; and

our prospective operational and financial information.

These statements are based on assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions and expected future developments, as well as other factors we believe are appropriate in particular circumstances. However, whether actual results and developments will meet our expectations and predictions depends on a number of risks and uncertainties which could cause actual results to differ materially from our expectations, including the risks set forth in Item 3. Key Information Risk Factors and the following:

fluctuations in crude oil and natural gas prices;

fluctuations in prices of our products;

failures or delays in achieving production from development projects;

potential acquisitions and other business opportunities;

continued availability of capital and financing;

general economic, market and business conditions, including volatility in interest rates, changes in foreign exchange rates and volatility in commodity markets; and

other risks and factors beyond our control.

Consequently, all of the forward-looking statements made in this annual report are qualified by these cautionary statements and readers are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements should be considered in light of the various important factors set forth above and elsewhere in this annual report, including the risks set forth in Item 3. Key Information Risk Factors. In addition, we cannot assure you that the actual results or developments anticipated by us will be realized or, even if substantially realized, that they will have the expected effect on us or our business or operations.

# EXCHANGE RATES

Unless otherwise specified, references in this annual report to U.S. Dollars or U.S.\$ are to United States Dollars, references to HK dollars or HK\$ are to Hong Kong dollars and references to Renminbi or RMB are to Renminbi yuan, the legal tender currency of the PRC.

We publish our financial statements in Renminbi. Unless otherwise indicated, all translations from Renminbi to U.S. Dollars have been made at a rate of RMB6.4778 to U.S.\$1.00, the noon buying rate on December 31, 2015 as set forth in the H.10 statistical release of the U.S. Federal Reserve Board. We do not represent that Renminbi or U.S. dollar amounts could be converted into U.S. Dollars or Renminbi, as the case may be, at any particular rate.

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### CERTAIN TERMS AND CONVENTIONS

References to we or us or Company are references to Sinopec Shanghai Petrochemical Company Limited and our subsidiaries, unless the context requires otherwise. Before our formation, these references relate to the petrochemical businesses carried on by the Complex.

References to Sinopec Corp. are references to China Petroleum & Chemical Corporation, the controlling shareholder of the Company.

References to the Sinopec Group are references to China Petrochemical Corporation, the controlling company of Sinopec Corp.

References to the Complex are references to Shanghai Petrochemical Complex, our predecessor founded in 1972.

References to China or the PRC are references to The People s Republic of China which, for the purpose of this annual report and for geographical reference only, excludes Hong Kong, Macau and Taiwan.

References to ADSs are references to our American Depositary Shares, which are listed and traded on the New York Stock Exchange. Each ADS represents 100 H Shares.

References to our domestic shares are references to 7,305,000,000 domestic shares of the Company, par value RMB1.00 per share, which are ordinary shares held by Chinese investors.

References to our H Shares are references to our overseas-listed foreign ordinary shares, par value RMB1.00 per share, which are listed and traded on the Stock Exchange of Hong Kong Limited (HKSE) under the number 338.

Rated Capacity is the output capacity of a given production plant or, where appropriate, the throughput capacity, calculated by estimating the number of days in a year that the production plant is expected to operate, including downtime for regular maintenance, and multiplying that number by an amount equal to the plant optimal daily output or throughput, as the case may be.

All references to tons are to metric tons.

Unless otherwise noted, references to sales volume are to sales to entities other than us or our divisions and subsidiaries.

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# PART I

# **ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISORS.** Not applicable.

**ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE.** Not applicable.

# ITEM 3. KEY INFORMATION.

A. Selected Financial Data.

Our selected consolidated statements of operations data (except for ADS data) and cash flows data for each of the years ended December 31, 2013, 2014 and 2015 and our selected consolidated balance sheets data as of December 31, 2014 and 2015 are derived from our consolidated financial statements included in <u>Item 18. Financial Statements</u>. Our selected consolidated statements of operations data and cash flows data for the years ended December 31, 2011 and 2012 and our consolidated balance sheets data as of December 31, 2011, 2012 and 2013 are derived from our consolidated financial statements not included in this annual report. Our selected consolidated financial data should be read in conjunction with our consolidated financial statements, and the notes thereto, and <u>Item 5. Operating and Financial Review and Prospects</u>. Our consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board.

# Selected Consolidated Financial Data

#### (in thousands, except per share and per ADS data)

	Years Ended December 31				
	2011 (RMB)	2012 (RMB)	2013 (RMB)	2014 (RMB)	2015 (RMB)
CONSOLIDATED STATEMENTS OF OPERATIONS DATA					
Net sales:					
Synthetic fibers	4,150,231	3,313,318	3,220,466	2,891,460	2,328,225
Resins and plastics	16,418,559	14,706,350	14,268,401	12,489,421	9,992,167
Intermediate petrochemicals	19,023,204	17,993,493	18,430,821	12,391,065	9,332,022
Petroleum products	37,350,244	38,301,388	57,419,833	49,259,457	30,802,040
Trading of petrochemical products	11,616,999	12,020,651	11,157,633	14,790,956	13,718,180
Others	950,416	882,074	1,006,024	902,605	864,571
(Loss)/profit from operations	1,059,824	(1,772,446)	2,192,266	(587,900)	3,908,932
(Loss)/earnings before income tax	1,296,706	(2,016,473)	2,444,653	(889,944)	4,237,188
Net (loss)/income attributable to owners of the Company	956,106	(1,528,397)	2,055,328	(692,222)	3,274,308
Net income attributable to non-controlling interests	30,416	23,255	10,174	16,462	36,103
Basic (loss)/earnings per share(a)	0.09	(0.14)	0.19	(0.064)	0.303
Basic (loss)/earnings per ADS(a)	8.85	(14.15)	19.03	(6.41)	30.318

(a) After the implementation of share capital increase from the capital reserve under the domestic share reform in December 2013, total shares increased from 7,200,000,000 shares to 10,800,000,000 shares. See Item 4. Information on the Company A. History and Development of the Company Domestic Share Reform. The calculation of earnings per share is retrospectively restated based on the weighted average

number of shares outstanding of 10,800,000,000 in each of 2011, 2012 and 2013, respectively as if these shares were in issue since January 1, 2011. Earnings per ADS are calculated on the basis that one ADS is equivalent to 100 H Shares.

	Years Ended December 31				
	2011 (RMB)	2012 (RMB)	2013 (RMB)	2014 (RMB)	2015 (RMB)
CONSOLIDATED STATEMENTS OF CASH FLOWS					
DATA					
Net cash (used in)/generated from operating activities	2,219,994	(2,066,385)	5,098,538	3,662,408	4,932,824
Capital expenditure	(3,481,235)	(4,259,859)	(1,323,137)	(1,089,268)	(695,277)
Net proceeds/(repayment) related to corporate bonds	(1,000,000)				
Proceeds from borrowings	35,106,127	53,365,372	55,037,612	51,385,298	31,999,758
Repayments of borrowings	(32,791,261)	(46,779,614)	(59,155,947)	(53,444,473)	(35,684,713)

		Α	s of December 31		
	2011 (RMB)	2012 (RMB)	2013 (RMB)	2014 (RMB)	2015 (RMB)
CONSOLIDATED BALANCE SHEETS DATA	(11112)	(IRIID)	(IIIII)	(IIIII)	(IIIII)
Current assets	9,665,814	12,891,424	14,486,028	9,510,415	8,143,980
Property, plant and equipment	12,501,980	17,468,748	16,669,479	15,541,575	14,383,319
Total assets	30,718,865	36,462,546	36,636,810	30,905,632	27,820,591
Short term borrowings (a)	5,512,074	11,023,877	7,094,026	4,078,195	2,070,000
Current liabilities	12,271,832	18,927,257	18,017,454	12,484,849	7,726,271
Long term borrowings (excluding current portion)	160,050	1,231,340	627,800	1,632,680	
Total equity attributable to owners of the Company	17,925,563	16,037,166	17,732,494	16,500,272	19,797,282

(a) Including corporate bonds and current portion of long term borrowings. *Dividends* 

The following table sets forth certain information concerning the dividends of the Company since January 1, 2011:

Dividend Period	Dividend per Share
January 1, 2011-December 31, 2011	RMB0.05 (U.S.\$0.0081)
January 1, 2012-December 31, 2012	No dividend
January 1, 2013-December 31, 2013	RMB0.05 (U.S.\$0.0081)
January 1, 2014-December 31, 2014	No dividend
January 1, 2015-December 31, 2015	RMB0.1 (U.S.\$0.0154)

See also Item 8. Financial Information A. Consolidated Statements and Other Financial Information Dividend Policy.

# Exchange Rates

The Chinese government controls its foreign currency reserves in part through direct regulation of the conversion of Renminbi into foreign exchange and through restrictions on foreign trade. See Item 10. Additional Information D. Exchange Controls.

The following table sets forth the high and low noon buying rates between Renminbi and U.S. Dollars for each month during the previous six months and the most recent practicable date:

	Noon Buying Rate (1)	
	High	Low
	(RMB pe	er U.S.\$)
October 2015	6.3591	6.318
November 2015	6.3945	6.318
December 2015	6.4896	6.3883
January 2016	6.5932	6.5219
February 2016	6.5795	6.5154
March 2016	6.5500	6.4480
April 2016 (ending as of April 22)	6.5004	6.4571

(1) The exchange rates reflect the noon buying rates as set forth in the H.10 statistical release of the Federal Reserve Board. The following table sets forth the average noon buying rates between Renminbi and U.S. dollars for each of 2011, 2012, 2013, 2014 and 2015, calculated by averaging the noon buying rates on the last day of each month during the relevant year:

	Average
	Noon
	Buying Rate <sup>(1)</sup> (RMB
	per U.S.\$)
2011	6.4475
2012	6.2990
2013	6.1412
2014	6.1701
2015	6.2869

(1) The exchange rates reflect the noon buying rates as set forth in the H.10 statistical release of the Federal Reserve Board. *B. Capitalization and Indebtedness.* 

Not applicable.

# C. Reasons for the Offer and Use of Proceeds.

Not applicable.

#### D. Risk Factors.

An investment in our ADSs involves significant risks. The risks and uncertainties described below are not the only ones we face. You should consider carefully all of the information in this annual report, including the risks and uncertainties described below and our consolidated financial statements and related notes, before making an investment in our ADSs. Any of the following risks could have a material adverse effect on our business, financial condition and results of operations. In any such case, the market price of our ADSs could decline, and you may lose all or part of your investment.

Our operations may be adversely affected by the cyclical nature of the petroleum and petrochemical market and by the volatility of prices of crude oil and petrochemical products.

Most of our revenues are attributable to the sale of refined oil and petrochemical products, which have historically been cyclical and sensitive to the availability and price of raw materials and general economic conditions. Markets for many of our products are sensitive to changes in industry capacity and output levels, changes in regional and global economic conditions, the price and availability of substitute products and changes in consumer demand, which from time to time have had a significant impact on our product prices in the regional and global markets. Due to the decrease in tariff charges, the removal of other restrictions on importation and the Chinese government s gradual relaxation of its control of the allocation of products and pricing, many of our products have become increasingly vulnerable to the cyclical nature of regional and global petroleum and petrochemical markets, which may adversely affect our operations.

We consume large amounts of crude oil to manufacture our products of which more than 90% is typically imported. In 2015, crude oil costs accounted for RMB32.391 billion, or 51.61% of our annual cost of sales. As a result, changes in crude oil prices can affect our profitability. In recent years, due to various reasons, the price of crude oil has fluctuated significantly. We cannot rule out the possibility of the occurrence of certain global emergencies which might disrupt our crude oil supply. We expect that the volatility and uncertainty of the prices of crude oil and petrochemical products will continue, and that increasing crude oil prices and declines in prices of petrochemical products may adversely affect our business and results of operations and financial condition.

Some of our major products are subject to government price controls, and we are not able to pass on all cost increases from rising crude oil prices through higher product prices.

We consume large amounts of crude oil to manufacture our products of which more than 90% is typically imported. We attempt to mitigate the effect of increased costs due to rising crude oil prices. However, our ability to pass on these increased costs to our customers is dependent on market conditions and government regulations. Given that the increase of the sales prices of our products may lag behind the increase of crude oil costs, we may fail to completely cover the increased costs by increasing our sales prices, particularly where government regulations restrict the prices of certain of our fuel products. In particular, gasoline, diesel and jet fuel, and liquefied petroleum gas are subject to government price controls at present. In 2013, 2014 and 2015 approximately 49.11%, 48.02% and 40.81% of our net sales were from such products subject to price controls. Although the current price-setting mechanism for refined petroleum products in China allows the Chinese government to adjust price in the PRC market when the average international crude oil price fluctuates beyond certain levels within a certain time period (see Item 4. Information on the Company B. Business Overview Product Pricing), the Chinese government still retains discretion as to whether or when to adjust the prices of the refined oil products. The Chinese government generally exercises certain price control over refined oil products once international crude oil prices of Sinopec Corp.). Because we cannot freely sell our fuel products to take advantage of opportunities for higher prices, we may not be able to fully cover increases in crude oil prices by increasing the sale prices of our products, which has had and will possibly continue to have a material adverse effect on our financial condition, results of operations and cash flows.

# Our development and operation plans have significant capital expenditure and financing requirements, which are subject to a number of risks and uncertainties.

The petrochemical business is a capital intensive business. Our ability to maintain and increase our revenues, net income and cash flows depends upon continued capital spending. Our current business strategy contemplates capital expenditure for 2016 of approximately RMB1,700 million (U.S.\$264.43 million), which will be provided through financing activities and use of our own capital. Our actual capital expenditures may vary significantly from these planned amounts, subject to our ability to generate sufficient cash flows from operations, investments and other factors that may be beyond our control. In addition, there can be no assurance as to whether, or at what cost, our capital projects will be completed or the success of these projects if completed.

As of March 31, 2016, we had an aggregate outstanding indebtedness of approximately RMB1,213 million (U.S.\$192.9 million). Most of our borrowings are with state-controlled banks in China and structured as short term debt obligations with payment due in one year or less. These banks have generally been willing to provide new short term loans while we pay off existing loans. Sinopec Corp., our controlling shareholder, did not provide any guarantee or credit support for our debt for the year ended December 31, 2015 and for the three-month period ended March 31, 2016.

Our ability to obtain external financing in the future and our ability to make timely repayments of our debt obligations are subject to a variety of uncertainties, including: our future results of operations, financial condition and cash flows; the condition of the economy in China and the condition of markets for our products; the cost of financing and the condition of financial markets; the issuance of relevant government approvals and other project risks associated with the development of infrastructure in China; and the continuing willingness of banks to provide new loans as we pay down existing debt.

While we anticipate that we will rely less on borrowings to finance capital expenditures and operations, our business, results of operations and financial condition could be adversely affected if we fail to obtain sufficient funding for our operations or development plans.

# We could face increasing competition.

Our principal market, Eastern China, which is comprised of Shanghai, Shandong, Jiangsu, Anhui, Zhejiang, Jiangxi and Fujian, has enjoyed stronger economic growth and a higher demand for petrochemical products than other regions of China. As a result, we believe that our competitors will try to expand their sales and build up their distribution networks in our principal market. We believe this will have an adverse impact on the production and sale of our major products. Moreover, Chinese private enterprises have gradually overcome technological and funding barriers to extend their business from the downstream processing sector to the upstream petrochemical field. These enterprises have advantages in many areas such as flexibility in operation costs, preferential policy treatments and regional presence, and may use these advantages to compete with us in our target market.

We are controlled by Sinopec Corp., whose interests may not be aligned with yours.

As of March 31, 2016, Sinopec Corp. owned 50.56% of our shares. Accordingly, it has voting and management control over us, and its interests may be different from the interests of our other shareholders. Subject to our Articles of Association and applicable laws and regulations, Sinopec Corp. will be in a position to cause us to declare dividends, determine the outcome of corporate actions requiring shareholder approval or effect corporate transactions without the approval of the holders of the H shares and ADSs. Any such increase in our dividend payout would reduce funds available for reinvestment in our business and any such actions or transactions could adversely affect us or our minority shareholders. Sinopec Corp. may also experience changes in its own business strategy and policies. Although we are not currently aware of any specific changes, they could, in turn, lead Sinopec Corp. to change its policies or practices toward us in ways that we cannot predict, with corresponding unpredictable consequences for our business. Additionally, Sinopec Corp. may leverage its controlling shareholder position to influence our decisions with regard to the manufacturing and operation, allocation of financial resources and appointment and removal of senior management members, which could adversely affect us or our minority shareholders.

We have also engaged from time to time and will continue to engage in a variety of transactions with Sinopec Corp., Sinopec Group, the controlling company of Sinopec Corp., and their various subsidiaries or affiliates which provide a number of services to us, including the supply of raw materials, product distribution and sales agency, project design and installment service, petrochemical industry related insurance and financial services. We also sell oil and petrochemical products to Sinopec Corp. and its affiliates. Our transactions with these companies are governed by a Mutual Product Supply and Sales Services Framework Agreement with Sinopec Corp. and a Comprehensive Services Framework Agreement with Sinopec Group, the terms of which were negotiated on an arm s length basis. See Item 7. Major Shareholders and Related Party Transactions. Our business and results of operations could be adversely affected if Sinopec Corp. or Sinopec Group refuses to engage in such transactions or if it seeks to amend the contracts between the parties in a way adverse to us. In addition, Sinopec Corp. has interests in businesses which compete or are likely to compete, either directly or indirectly, with our businesses. Because Sinopec Corp. is our controlling shareholder and its interests may conflict with our own interests, Sinopec Corp. may take actions that favor itself over our interests.

Our business operations may be adversely affected by present or future environmental regulations.

We are subject to extensive environmental protection laws and regulations in China. These laws and regulations permit:

the imposition of fees and penalties for the discharge of waste substances;

the levy of payments and fines for damages for environmental offenses; and

the government to close or suspend any facility which fails to comply with orders and require it to correct or stop operations causing environmental damage.

Our production operations produce substantial amounts of waste materials (*i.e.*, waste water, waste gas and waste residue). In addition, our production and operations require permits that are subject to renewal, modification and revocation. In February 2014, the Environmental Protection Bureau of Jinshan District imposed a fine of RMB80,000 on us because we commenced the operation of the environmental protection facility that supports the continuous polyester testing plant of the Polyester Fiber Research Institute under our Polyester Fiber Department without complying with the required inspection and acceptance procedures for the facility after we completed the upgrading of some of its equipment in 2006. See Item 4. Information of the Company B. Business Overview Environmental Protection. At present, we believe that our operations substantially comply with all applicable Chinese environmental laws and regulations as they have been previously interpreted and enforced. The Chinese government (including the local governments), however, has moved, and may move further, toward the adoption of more regulations and more stringent environmental standards. Chinese national or local authorities may also apply more rigorous enforcement of such regulations which would require us to incur additional expenditures on environmental matters.

Our operations are exposed to risks relating to operating hazards and production safety and we have limited insurance coverage for resulting losses.

Our operations involve the handling and storage of explosives and other hazardous articles. In addition, our operations involve the use of heavy machinery, which involves inherent risks that cannot be entirely eliminated through our preventive efforts. As a result, we may encounter fires, explosions and other unexpected incidents during our operations, which may cause personal injuries or death, property damage, environmental

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damage, interruption of operations and reputational damages to us. Each of such incidents could have a material adverse impact on our financial condition and results of operations.

We maintain a package of insurance coverage plan through Sinopec Group on our property, facilities and inventory. In addition, we maintain insurance policies for such assets as the engineering construction projects and products in transit with third-party commercial insurance companies. We carry a third party liability insurance with a coverage capped at RMB50 million to cover claims, subject to deductibles, in respect of personal injury, property or environmental damage arising from accidents on our property or relating to our operations other than on our transportation vehicles. Our insurance coverage may not be sufficient to cover all the financial losses caused by operating hazards. Resulting losses required to be compensated or otherwise paid for by us due to such operating hazards that are not fully insured against may have a material adverse effect on our financial condition and results of operations.

Our business may be limited or adversely affected by government regulations.

The Chinese central and local governments continue to exercise a certain degree of control over the petrochemical industry in China by, among other things:

mandating distribution channels for our fuel products;

setting the allocations and pricing of certain resources, products and services;

assessing taxes and fees payable;

setting import and export quotas and procedures; and

setting safety, environmental and quality standards.

As a result, we may face significant constraints on our flexibility and ability to expand our business operations or to maximize our profitability. In the past, we have benefited from favorable regulatory policies that have, for example, reduced the competition we face from illegal imports of petroleum products. Existing policies that favor our industry may change in the future and our business could be adversely affected by any such changes.

Our development plans may require regulatory approval.

We are currently engaged in a number of construction and expansion projects. Most of our projects are subject to governmental review and approval. The timing and cost of completion of these projects will depend on numerous factors, including approvals from relevant government authorities and general economic conditions in China.

While in general we attempt to obtain governmental approval as far in advance as practicable, we are unable to predict the timing and outcome of these governmental reviews and approvals. If any of our important projects required for our future growth are not approved, or not approved on a timely basis, our results of operations and financial condition could be adversely affected.

We face increasing foreign competition in our lines of business.

China joined the WTO on December 11, 2001 and had committed to eliminate some tariff and non-tariff barriers to foreign competition in the domestic petrochemical industry that benefited us in the past. In particular, China:

has reduced tariffs on imported petrochemicals products that compete with ours;

increased levels of permitted foreign investment in the domestic petrochemicals industry, allowing foreign investors to own 100% of a domestic petrochemicals company from December 11, 2004;

has gradually relaxed restrictions on the import of crude oil by non-state-owned companies;

has granted foreign-owned companies the right to import petrochemical products; and

has permitted foreign-owned companies to distribute and market fuel products in both retail and wholesale markets in China. As a result of these measures, we face increasing competition from foreign companies and imports. In 2016, we expect the world economy to recover slowly and the growth in the petrochemical industry to remain sluggish. In addition, competition for our products has increased, as many overseas companies have switched their focus to sales in China. Furthermore, tariff reductions could reduce our profit margins or otherwise negatively impact our revenue from certain products, including a small number of significant products. The Chinese government may also reduce the tariffs imposed on production equipment that we may import in the future.

# Changes in China s economic, political or social conditions or government policies could have a material adverse effect on our business and results of operations.

Substantially all of our operations are conducted in China. Accordingly, our business, prospects, financial condition and results of operations may be influenced to a significant degree by political, economic and social conditions in China generally and by continued economic growth in China as a whole.

The Chinese economy differs from the economies of most developed countries in many respects, including the amount of government involvement, level of development, growth rate, control of foreign exchange and allocation of resources. Although the Chinese government has implemented measures emphasizing the utilization of market forces for economic reform, the reduction of state ownership of productive assets and the establishment of improved corporate government continues to play a significant role in regulating industry development by imposing industrial policies. The Chinese government also exercises significant control over China s economic growth through allocating resources, controlling payment of foreign currency-denominated obligations, setting monetary policy, and providing preferential treatment to particular industries or companies.

While the Chinese economy has experienced significant growth over the past decades, growth has been uneven, both geographically and among various sectors of the economy. The Chinese government has implemented various measures to encourage economic growth and guide the allocation of resources. Some of these measures may benefit the overall Chinese economy, but may have a negative effect on us. Our financial condition and results of operations may be adversely affected by government control over capital investments or changes in tax regulations that are applicable to us. In addition, the Chinese government has implemented in the past certain measures, including interest rate increases, to control the pace of economic growth. These measures may cause decreased economic activity in China, and since 2012, China s economic growth has slowed down. Any prolonged slowdown in the Chinese economy may reduce the demand for our products and services and materially and adversely affect our business and results of operations.

If the Chinese government changes current regulations that allow us to make payments in foreign currencies, we may be unable to obtain the foreign currency necessary for our business.

The Renminbi currently is not a freely convertible currency. We receive most of our revenue in Renminbi. A portion of our Renminbi revenue must be converted into other currencies to meet our foreign currency obligations. We have substantial requirements for foreign currencies, including:

debt service costs on foreign currency-denominated debt;

purchases of imported equipment;

payment of any cash dividends declared in respect of the H shares and the ADSs; and

# import of crude oil and other materials.

Under existing foreign exchange regulations in China, we may undertake current account foreign exchange transactions, including the payment of dividends, without prior approval from the State Administration of Foreign Exchange (SAFE) by producing commercial documents evidencing the foreign exchange transactions, provided that they are processed through Chinese banks licensed to engage in foreign exchange transactions. The Chinese government has stated publicly that it intends to eventually make the Renminbi freely convertible. However, uncertainty exists as to whether the Chinese government may restrict access to foreign currency for current account transactions if foreign currency becomes scarce in China.

Foreign exchange transactions under the capital account (international revenues and expenditures that increase or decrease debt or equity, including principal payments in respect of foreign currency-denominated obligations) continue to be subject to limitations and require the prior approval of the SAFE. These limitations could affect our ability to obtain foreign exchange through debt financing, or to make capital expenditures in foreign currency.

If the Chinese government restricts our ability to make payments in foreign currency, we may be unable to obtain the foreign currency necessary for our business. In that case, our business may be materially adversely affected, and we may default on our obligations.

#### The change of currency policy and the fluctuation of Renminbi might adversely affect our business and operating results.

The exchange rate between the Renminbi and the U.S. Dollar or other foreign currencies might fluctuate and be affected by the change in China s political and economic conditions and China s foreign exchange policies. On July 21, 2005, the PRC government changed its decade-old policy of pegging the value of the RMB to the U.S. dollar, and the RMB appreciated more than 20% against the U.S. dollar over the following three years. However, the People s Bank of China, or the PBOC, regularly intervenes in the foreign exchange rates between the RMB and the U.S. dollar had been stable and traded within a narrow range. However, the RMB fluctuated significantly during that period against other freely traded currencies, in tandem with the U.S. dollar. Since June 2010, the RMB has started to slowly appreciate against the U.S. dollar, though there have been periods when the U.S. dollar. It is difficult to predict how long such depreciation of RMB against the U.S. dollar may last and when and how the relationship between the RMB and the U.S. dollar may change again. There remains significant international pressure on the

PRC government to adopt a flexible currency policy.

A small portion of our cash and cash equivalents is denominated in foreign currencies (including the U.S. Dollar). The appreciation in the value of Renminbi against foreign currencies (including the U.S. Dollar) may cause a decrease in the Renminbi value of our cash and cash equivalents that are denominated in foreign currencies. In addition, the appreciation of Renminbi may harm the exports of our downstream manufacturers, thus adversely affecting the market demand for our products.

As most of our revenue is denominated in Renminbi, and most of our purchase of crude oil and some equipment and repayments of certain borrowings are made in foreign currencies, any depreciation of the Renminbi would increase our cost and adversely affect our capacity of making profits. In addition, any depreciation of the Renminbi could adversely affect the value of the dividends of our H shares and ADSs, which we declare in Renminbi and pay in foreign currencies.

# Interpretation and enforcement of Chinese laws and regulations is uncertain.

The Chinese legal system is based on statutory law. Under this system, prior court decisions may be cited as persuasive authority, but do not have the binding effect of precedents. Since 1979, the Chinese government has been developing a comprehensive system of commercial laws and considerable progress has been made in the promulgation of laws and regulations dealing with economic matters, such as corporate organization and governance, foreign investment, commerce, taxation and trade. Because these laws, regulations and legal requirements are relatively new or otherwise undeveloped and not all accessible to the public and because prior court decisions have little precedential value, the interpretation and enforcement of these laws, regulations and legal requirements involve greater uncertainty than in other jurisdictions.

# You may not enjoy shareholders protections that you would be entitled to in other jurisdictions.

As most of our business is conducted in China, our operations are governed principally by the laws of China. Despite the continuing improvement of the PRC Company Law and Securities Law, Chinese legal provisions for the protection of shareholders rights and access to information are different from those applicable to companies formed in the United States, Hong Kong, the United Moreover, there are significant differences between our corporate governance practices and those of U.S. issuers listed on the NYSE, as further described under Item 16 G. Corporate Governance. Kingdom and other developed countries or regions. You may not enjoy shareholders protections under Chinese law that you would be entitled to in other jurisdictions.

# Our Articles of Association require you to submit your disputes with us and other persons defined by our Articles of Association regarding the Company s affairs to arbitration. You will have no legal right to a court proceeding with respect to such disputes.

Our Articles of Association require holders of our H shares or ADSs having a claim against, or a dispute with, us, our directors, supervisors, executive officers or a holder of our domestic shares relating to any rights or obligations conferred or imposed by our Articles of Association, the Chinese Company Law or other relevant Chinese laws or regulations relating to our affairs, to submit such claim or dispute to arbitration with the China International Economic and Trade Arbitration Commission or to the Hong Kong International Arbitration Center. Our Articles of Association further provide that any arbitration decisions with respect to such disputes or claims shall be final and binding on all parties. As a result, you will have no legal right to a court proceeding with respect to such disputes.

# Our auditor, like other independent registered public accounting firms operating in China, is not permitted to be subject to inspection by Public Company Accounting Oversight Board and, as such, investors may be deprived of the benefits of such inspection.

Our independent registered public accounting firm that issues the audit reports included in our annual reports filed with the SEC, as an auditor of companies that are traded publicly in the United States and a firm registered with the Public Company Accounting Oversight Board (United States), or PCAOB, is required by the laws of the United States to undergo regular inspections by PCAOB to assess its compliance with the applicable professional standards. Because our auditor is located in China, a jurisdiction where PCAOB is currently unable to conduct inspections without the approval of the PRC authorities, our auditor, like other independent registered public accounting firms operating in China, is currently not inspected by PCAOB.

Inspections of other firms that PCAOB has conducted outside of China have identified deficiencies in those firms audit procedures and quality control procedures, which may be addressed as part of the inspection process to improve future audit quality. The inability of PCAOB to conduct inspections of independent registered public accounting firms operating in China makes it more difficult to regularly evaluate the effectiveness of our auditor s audit procedures or quality control procedures. As a result, investors may be deprived of the benefits of PCAOB.

Proceedings instituted recently by the SEC against the Big Four PRC-based accounting firms, including our independent registered public accounting firm, could result in our financial statements being determined to not be in compliance with the requirements of the Exchange Act.

In December 2012, the SEC brought administrative proceedings against the Big Four accounting firms, including our independent registered public accounting firm, in China, alleging that they had refused to produce audit work papers and other documents related to certain other China-based companies under investigation by the SEC for potential accounting fraud. On January 22, 2014, an initial administrative law decision, or Initial Decision, was issued, censuring these accounting firms and suspending four of the five firms from practicing before the SEC for a period of six months. The accounting firms filed a petition for review of the Initial Decision to the SEC. On February 6, 2015, the Big Four China-based accounting firms each agreed to a censure and to pay a fine to the SEC to settle the dispute and avoid suspension of their ability to practice before the SEC and audit U.S.-listed companies. The settlement required the firms to follow detailed procedures and to seek to provide the SEC with access to Chinese firms audit documents via the China Securities Regulatory Commission, or the CSRC. If future document productions fail to meet specified criteria, the SEC retains authority to impose a variety of additional remedial measures on the firms depending on the nature of the failure. While we cannot predict if the SEC will further review the four China-based accounting firms compliance with specified criteria or if the results of such a review would result in the SEC imposing penalties such as suspensions or restarting the administrative proceedings, if the accounting firms are subject to additional remedial measures, our ability to file our financial statements in compliance with SEC requirements could be impacted. A determination that we have not timely filed financial statements in compliance with SEC requirements could ultimately lead to the delisting of our ADSs from the New York Stock Exchange or the termination of the registration of our H shares under the Securities Exchange Act of 1934, or both, which would substantially reduce or effectively terminate the trading of our ADSs in the United States.

We may be or become a passive foreign investment company, which could result in adverse U.S. federal income tax consequences to U.S. investors.

Generally, if, for any taxable year, at least 75% of our gross income is passive income, or at least 50% of the value of our assets is attributable to assets that produce passive income or are held for the production of passive income, we would be characterized as a passive foreign investment company (PFIC) for U.S. federal income tax purposes. We do not expect to be a PFIC for our current taxable year. However, since PFIC status depends on the composition of our income and the composition and value of our assets from time to time, there can be no assurance that we will not be considered a PFIC for any taxable year. If we are characterized as a PFIC, U.S. investors may suffer adverse tax consequences, including increased U.S. tax liabilities and reporting requirements. For further discussion of the adverse U.S. federal income tax consequences of our possible classification as a PFIC, see Item 10. Additional Information E. Taxation U.S. Taxation.

# We have in the past sourced a small portion of crude oil from Iran that may be targeted by economic sanctions under relevant U.S. laws, and if such activities are determined by the U.S. governmental authorities as sanctionable activities, we could be sanctioned or otherwise penalized.

The United States has adopted a number of measures since 1996 that provide for the possible imposition of sanctions against non-U.S. companies engaged in certain activities in and with Iran in the energy and other sectors, including Executive Orders 13622 (effective July 31, 2012 and revoked January 16, 2016), 13628 (effective October 9, 2012), and 13645 (effective July 1, 2013 and revoked January 16, 2016), the Iran Threat Reduction and Syria Human Rights Act of 2012 (ITRSHRA) enacted August 10, 2012 and the Iran Freedom and Counter-Proliferation Act (IFCA) enacted January 2, 2013. The sanctionable activities include certain investments, the provision of goods, services, technology, or support that could contribute to the development of petroleum and petrochemical resources or the production of refined petroleum products in Iran, the exportation of refined petroleum products to Iran, the transportation of crude oil from Iran, or the engagement in a significant transaction for the purchase or acquisition of petroleum or petroleum products from Iran, and the engagement in transactions with certain Iranian specially designated nationals and blocked persons (SDNs) as identified and published by U.S. Department of the Treasury s Office of Foreign Assets Control, or OFAC, the agency primarily responsible for administering U.S. sanctions and embargoes.

We have sourced a small portion of our crude oil from Iran in the past through Sinopec Corp., our current controlling shareholder, and independent third parties, and we may continue to purchase crude oil from Iran. In addition, Sinopec Corp. and Sinopec Group, the controlling shareholder of Sinopec Corp., have engaged in operations in or purchasing crude oil sourced from Iran and may continue to do so in the future. We have no control over the activities of Sinopec Group or Sinopec Corp. in connection with any activities that they may conduct in Iran.

If our purchases of crude oil from Iran and transactions related thereto are determined to be sanctionable activities by the U.S. President and/or the relevant U.S. governmental authorities, we may be subject to five or more of the twelve sanctions options available under the Iran Sanctions Act of 1996 (as amended) (ISA) and the ITRSHRA, which include restrictions on bank financing, outright blocking of the Company's property within U.S. jurisdiction, under the control of U.S. persons anywhere in the world, and prohibition of U.S. persons from investing or purchasing a significant amount of equity or debt instruments of the Company. Similar sanctions may also be imposed under the Executive Orders cited above, the IFCA, and other U.S. laws. In addition, many states in the United States have adopted legislation requiring state pension funds to divest themselves of securities in any company with active business operations in Iran. We cannot assure that we or any of our affiliates will not be sanctioned by the U.S. President and/or the relevant U.S. governmental authorities in light of the activities by us or our affiliates in Iran. The imposition of any such sanctions on us or our affiliates will have a negative impact on our business, reputation or stock price. In addition, purchase of crude oil by Sinopec Corp. subsidiaries that supply us with raw materials may from time to time be sourced from National Iranian Oil Company. This entity has been identified by the U.S. government as an SDN and sanctioned under various laws, including for assisting the government of Iran to avoid sanction and for engaging in activities related to nuclear proliferation. Under Executive Order 13645, the U.S. President can sanction non-U.S. companies that engage in transactions with SDNs such as the National Iranian Oil Company. To the extent we indirectly (or directly) purchase raw materials from this entity, we risk potential U.S. government sanctions. Even absent any U.S. government sanctions, we risk adverse publicity in the world

Sinopec Group, the controlling shareholder of Sinopec Corp. which is our current controlling shareholder, or its affiliates current or future activities in certain countries are the subject of economic sanctions under relevant U.S. laws and could result in negative media and investor attention to us and possible imposition of sanctions on Sinopec Group, which could materially and adversely affect our shareholders.

Sinopec Group undertakes, from time to time and without our involvement, overseas investments and operations in the oil and gas industry, including the exploration and production of oil and gas, refining and Liquefied Natural Gas, or LNG, projects. Sinopec Group s overseas asset portfolio includes oil and gas development projects in Iran, Sudan and Syria, countries subject to U.S. sanctions and embargoes. We cannot predict the interpretation or implementation of government policy at the U.S. federal, state or local levels with respect to any current or future activities by Sinopec Group or its affiliates in countries or with individuals or entities that are the subject of U.S. sanctions. Similarly, we cannot predict whether U.S. sanctions will be further tightened, or the impact that such actions may have on Sinopec Group. It is possible that the United States could subject Sinopec Group to sanctions due to these activities. Certain U.S. state and local governments and colleges have restrictions on the investment of public funds or endowment funds, respectively, in companies that are members of corporate groups with activities in certain countries that are the subject of U.S. sanctioned countries. It is possible that, as a result of activities by Sinopec Group or its affiliates in countries that are the subject of U.S. sometions, we may be subject to negative media or investor attention, which may distract management, consume internal resources and affect investors perception of our company.

Further, the ISA authorizes the imposition of sanctions on companies that engage in certain activities in and with Iran, especially in Iran s energy sector. It is possible that Sinopec Group or its affiliates engage in activities that are targeted for sanction purposes by the ISA or other U.S. laws. If the U.S. President determines that Sinopec Group or one of its affiliates in fact engaged in the targeted activities, he would be required under the ISA to impose on Sinopec Group or its affiliates at least five sanctions from among twelve sanctions options available under the ISA, which range from restrictions on U.S. exports or bank financing to outright blocking of Sinopec Group or its affiliate s property within the U.S. or in the possession or control of U.S. persons anywhere in the world. In addition, the IFCA requires the U.S. President to block the property of persons and entities within U.S. jurisdiction or control of U.S. persons if he determines that, among other things, such persons or entities are engaged in certain transactions involving the energy, shipping or shipbuilding sectors of Iran or with certain SDNs. It also requires the U.S. President to impose five or more sanctions under the ISA on a person that he determines has knowingly, on or after July 1, 2013, sold, supplied or transferred to or from Iran precious metals or certain other materials (including graphite, aluminum, steel, coal and certain software) if used for specified purposes. If the U.S. President determines that Sinopec Group, or an entity it owns or controls, had engaged in any such activities and if the most extreme sanction under the ISA or other U.S. sanctions laws, blocking, were applied to Sinopec Group s property, including controlled subsidiaries, Sinopec Group could be prohibited from engaging in business activities in the United States or with U.S. individuals or entities, and U.S. transactions in our securities and distributions to U.S. individuals and entities with respect to our securities could also be prohibited.

In addition, pursuant to the IFCA, Executive Order 13645 and other U.S. laws, the U.S. government can sanction financial institutions anywhere in the world that engage in certain Iran related transactions. Such sanctions include prohibiting the financial institution from opening, or imposing strict conditions on maintaining, a correspondent or payable through account in the United States. The potential for financial institutions to be sanctioned for Iran related activities may impact our ability to engage in financial transactions related to Iran transactions. Although many of the sanctions discussed above were terminated on January 16, 2016 pursuant to the commitments of the United States under Joint Comprehensive Plan of Action, such termination would not affect sanctionable activities occurring prior to that date.

The trading prices of our ADSs and H Shares have been volatile and may continue to be volatile regardless of our operating performance.

The trading prices of our ADSs and H Shares have been and may continue to be subject to wide fluctuations. The market price for our ADSs may continue to be volatile and subject to wide fluctuations in response to factors including the following:

actual or anticipated fluctuations in our quarterly results of operations;

changes in financial estimates by securities research analysts;

conditions in petroleum and petrochemical markets;

changes in the operating performance or market valuations of other petroleum and petrochemical companies;

announcements by us or our competitors of new products, acquisitions, strategic partnerships, joint ventures or capital commitments;

fluctuations of exchange rates between RMB and the U.S. dollar; and

general economic or political conditions in China or elsewhere in the world.

In addition, the stock market in general, and the market prices for companies with operations in China in particular, have experienced volatility that often has been unrelated to the operating performance of such companies. The securities of some China-based companies that have listed their securities in the United States have experienced significant volatility since their initial public offerings in recent years, including, in some cases, substantial declines in the trading prices of their securities. The trading performances of these companies securities after their offerings may affect the attitudes of investors towards Chinese companies listed in the United States in general, which consequently may impact the trading performance of our ADSs, regardless of our actual operating performance. In addition, any negative news or perceptions about inadequate corporate governance practices or fraudulent accounting, corporate structure or other matters of other Chinese companies may also negatively affect the attitudes of investors towards Chinese companies in general, including us, regardless of whether we have engaged in any inappropriate activities. In particular, the global financial crisis and the ensuing economic recessions in many countries have contributed and may continue to contribute to extreme volatility in the global stock markets. These broad market and industry fluctuations may adversely affect the market price of our ADSs.

### ITEM 4. INFORMATION ON THE COMPANY. A. History and Development of the Company

### General Information

We were established in the People s Republic of China as a joint stock limited company under the Chinese Company Law on June 29, 1993 as Shanghai Petrochemical Company Limited. On October 12, 2000, we changed our name to Sinopec Shanghai Petrochemical Company Limited. Our registered office is at No. 48 Jinyi Road, Jinshan District, Shanghai, China 200540. Our telephone number there is (86-21) 5794-1941.

# **Our Predecessor**

Our predecessor, Shanghai Petrochemical Complex (the Complex ), was founded in 1972 as one of the first large scale Chinese petrochemical enterprises using advanced imported technology and equipment. Prior to June 29, 1993, the Complex was wholly-owned by Sinopec Group, at

the time a ministerial level enterprise (before its restructuring in 1998, Sinopec ). The Complex s location was chosen because of accessibility by water and land transportation to Shanghai, a major industrial city of China, and the availability of reclaimable land. The Complex was initially under the administration of the Ministry of Textile Industry and in 1983 was placed under the administration of Sinopec.

# **Construction Projects**

The Complex and we, as its successor, have completed six major stages of construction. The first stage of construction (1972-1976) included reclamation of land and the installation of 18 production units. The second stage of construction (1980-1986) increased the Complex s capacity for processing crude oil and doubled its capacity for synthetic fiber production. The third stage of construction (1987-1992) primarily consisted of the installation of a 300,000 ton Rated Capacity ethylene unit, an additional crude oil refining unit and other units for the production of petrochemical products. The third stage of construction completed our transition from a synthetic fiber producer to a highly integrated producer of a wide variety of petrochemical products. The fourth stage of construction (2000-2002) mainly included the 700,000 ton Ethylene Expansion Project and Coal-Fired Power Plant Expansion Project. The fifth stage of construction (2003-2009) was mainly designed to optimize our structure and realize sustainable development, and mainly included 3,300,000t/a diesel hydrogenation unit, 1,200,000t/a delayed coking unit and other projects implemented for removing bottlenecks in refinery, the building of new 600,000t/a PX hydrocarbon complex unit, 150,000t/a C5 segregation unit, 380,000t/a ethane unit, *etc*.

The Company commenced the sixth stage of construction in 2010 (the Phase 6 Project ) and completed the project in December 2012. The key component of the Phase 6 Project was the refinery revamping and expansion project. The Phase 6 Project also included the technology development and fine chemicals projects. The purpose of the Phase 6 Project was to improve the Company s overall industrial structure, core competitiveness and the capability of maintaining sustainable developments. The Phase 6 Project was focused on the objective to achieve intensive utilization of natural resources and the build-up of a complete set of facilities, in accordance with the fundamental industrial model of integrating oil refining and petrochemical production. Through this project, the Company further enhanced its oil refining process and strengthened and expanded the Company s core businesses while continuing to explore the development of fine chemicals and products with high value added. See Item 4. Information on the Company D. Property. Plant and Equipment Capital Expansion Program.

Over the past four decades, the Company has built up an infrastructure system to support its production needs. The Company has its own facilities to supply water, electricity, steam and other utilities and to treat waste water, as well as ocean and inland waterway wharfs and railroad and road transportation facilities.

# Our Initial Public Offering and Listing

We were established as a subsidiary of Sinopec on June 29, 1993. In preparation for our initial public offering of ordinary shares, all assets and liabilities of the Complex were transferred either to us or to Sinopec Shanghai Jinshan Industrial Company ( JI ), a separate subsidiary of Sinopec. The Complex s non-core businesses and assets, such as housing, stores, schools, transportation and medical services, were transferred to JI. The Complex s core business and assets were transferred to us. The Complex then ceased to exist as a legal entity. In 1998, Sinopec was restructured into a limited liability company under the name of China Petrochemical Corporation ( Sinopec Group ). On February 25, 2000, Sinopec Group transferred its interest in us to its subsidiary, Sinopec Corp. In 1997, JI was restructured and its subsidiaries were either transferred to Sinopec or Shanghai Jinshan District. Sinopec Group now provides community services to us that were formerly provided by JI.

Our H Shares commenced listing on the HKSE on July 26, 1993. Our ADSs, each representing 100 H Shares, are listed on the New York Stock Exchange ( NYSE ). Our domestic shares are listed on the Shanghai Stock Exchange. We were the first Chinese joint stock limited company to have securities concurrently traded in Hong Kong, the United States and China. On November 8, 1993, our domestic shares were included in the Shanghai Stock Exchange Stock Index.

# **Domestic Share Reform**

Pursuant to regulations issued by the CSRC, we were required to obtain shareholder approval for and implement certain share reform. As a result of such share reform, all non-publicly tradable domestic shares of the Company would be converted into publicly tradable domestic shares and may be sold publicly on the Shanghai Stock Exchange subject to any applicable lock-up period.

In connection with the share reform, the Distribution Proposal regarding 2013 Interim Distribution of Cash Dividend and the Conversion of Capital Fund and Surplus Reserve into Shares of the Company (Proposal) was approved at the Company's 2013 First Extraordinary General Meeting, 2013 First A Shareholders Class Meeting and 2013 First H Shareholders Class Meeting held on October 22, 2013. According to the Proposal, based on the Company's total share capital of 7,200,000,000 shares as of June 30, 2013, RMB2,421 million of the capital surplus of the Company from its share premium account was used to fund the issue of 3.36 new bonus shares with respect to every 10 issued and outstanding shares, the surplus reserve was used to fund the issue of 1.64 new bonus shares with respect to every 10 issued and outstanding shares, and an interim cash dividend of RMB0.50 (tax included) for every 10 issued and outstanding shares was distributed to all shareholders.

In addition, Sinopec Corp. undertakes under the Proposal that it shall not, within 12 months from the date on which Sinopec Corp. becomes entitled to trade, deal in or transfer its non-publicly tradable shares of the Company in the market (meaning the first trading day after the implementation of the Proposal), trade such shares in the market. Also, after the expiration of the aforesaid 12-month term, the amount of existing non-publicly tradable shares to be disposed of by Sinopec Corp. through trading on the stock exchange shall not represent more than 5% of the total number of our shares held by Sinopec Corp. within the next 12 months, and not more than 10% within the next 24 months.

Immediately upon completion of the conversion of capital surplus and surplus reserve into new shares of the Company, the total number of domestic shares of the Company reached, as of December 4, 2013, 7,305,000,000, and the total amount of H Shares of the Company reached 3,495,000,000. Therefore, the Company s total share capital consists of 10,800,000,000 shares. Sinopec Corp., being the controlling shareholder of the Company, holds 5,460,000,000 domestic shares, representing 50.56% of the total share capital of the Company.

The share certificates of new H Shares issued in connection with the share reform were dispatched and the cash dividend was paid to the holders of H Shares on December 4, 2013. The dealings in the new H Shares commenced on December 5, 2013.

### Description of Principal Capital Expenditures and Divestitures

In the fourth quarter of 2001, we established Secco, together with BP Chemicals East China Investments Limited (BP) and Sinopec Corp. We own 20%, while BP and Sinopec Corp. own 50% and 30% of the equity interest of Secco, respectively. Secco was established to build and operate a 900,000 ton Rated Capacity ethylene petrochemical manufacturing facility in order to manufacture and market ethylene, polyethylene, styrene, polystyrene, propylene, acrylonitrile, polypropylene, butadiene, aromatics and by-products; provide related after-sales services and technical advice with respect to such petrochemical products and by-products; and engage in polymers application development. Secco completed construction in 2005. Secco s registered capital is U.S.\$901,440,964 of which we were obligated to contribute an amount in Renminbi equivalent to U.S.\$180,287,952 prior to the end of 2005. As of December 31, 2005, we had contributed such amount in full.

In 2009, Secco completed the reconstruction and capacity expansion of ethylene cracking and downstream derivatives facilities. The capacity of ethylene cracking facility has been expanded to 1,090,000 tons per year.

To fund Secco s new acrylonitrile plant project with a capacity of 260,000 tons/year, its new ethylene plant with a new supercharger, its new butadiene plant with a capacity of 90,000 tons/year, and its utility facilities upgrading project, in 2013 the shareholders of Secco agreed to increase the registered capital of Secco by U.S.\$150,085,618 according to their respective shares in the equity interests in Secco, of which the Company was obligated to contribute an amount of U.S.\$30,017,124 in installments. We have paid U.S.\$9,817,718 and U.S.\$1,884,050 on December 10, 2013 and March 5, 2014, respectively.

For a description of capital expansion projects related to our facilities, see <u>Item 4. Information on the Company</u> <u>D. Property, Plant and</u> <u>Equipment</u> <u>Capital Expansion Program</u>.

### **B.** Business Overview

We are one of the largest petrochemical companies in China based on 2015 net sales and ethylene production. Our highly integrated petrochemical complex processes crude oil into a broad range of products in four major product areas:

synthetic fibers,

resins and plastics,

intermediate petrochemicals, and

petroleum products.

Based on 2015 sales volumes, we are a leading Chinese producer of synthetic fibers and resins and plastic products. We believe that we are also a leading competitor in sales of petroleum products and intermediate petrochemicals in our regional markets.

Our net sales by business lines as a percentage of total net sales in each of 2013, 2014 and 2015 are summarized as follows:

#### Net Sales of RMB105,503.2 million in 2013

Synthetic fibers	3.05%
Resins and plastics	13.52%
Intermediate petrochemicals	17.47%
Petroleum products	54.42%
Trading of petrochemical products	10.58%
Others	0.96%

Total

100.00%

# Net Sales of RMB92,725.0 million in 2014

Synthetic fibers	3.12%
Resins and plastics	13.47%
Intermediate petrochemicals	13.36%
Petroleum products	53.13%
Trading of petrochemical products	15.95%
Others	0.97%
Total	100.00%

### Net Sales of RMB67,037.2 million in 2015

Synthetic fibers	3.47%
Resins and plastics	14.91%
Intermediate petrochemicals	13.92%
Petroleum products	45.95%
Trading of petrochemical products	20.46%
Others	1.29%
Total	100.00%

We derive a substantial portion of our revenues from customers in Eastern China (principally Shanghai and its six neighboring provinces), an area that has experienced economic growth above the national average in recent years. Shown by geographic region and exports, our net sales by business lines as a percentage of total net sales for each of 2013, 2014 and 2015 are as follows:

### 2013 Net Sales by Region (%)

	Eastern China	Other parts of China	Exports		
Synthetic fibers	86.01	13.92	0.07		
Resins and plastics	86.25	13.75	0.00		
Intermediate petrochemicals	95.74	2.48	1.78		
Petroleum products	98.69	1.31	0.00		
Trading of petrochemical products	91.65	7.61	0.74		
Total net sales	94.61	4.34	1.05		
2014 Net Sales by Region (%)					

	Eastern China	Other parts of China	Exports
Synthetic fibers	87.10	12.90	0.00
Resins and plastics	87.83	12.17	0.00
Intermediate petrochemicals	94.60	2.10	3.30
Petroleum products	99.47	0.53	0.00
Trading of petrochemical products	96.77	0.30	2.93
Total net sales	96.21	2.50	1.29

2015 Net Sales by Region (%)

	Eastern China	Other parts of China	Exports
Synthetic fibers	88.42	11.58	0
Resins and plastics	88.59	11.41	0
Intermediate petrochemicals	95.60	1.52	2.89
Petroleum products	99.55	0.45	0
Trading of petrochemical products	46.33	23.94	29.73
Total net sales	88.67	6.26	5.07

# **Business Strategy**

In 2016, we expect that our business and operating conditions will remain challenging. We will continue our efforts to ensure high quality and effectiveness in our production. We will also endeavor to maintain the safety and environmental protection standards while realizing sustained promising operating results in 2016. We will seek to further deepen system optimization, lower costs and enhance efficiency in order to maintain our sustainable growth.

To achieve our business objectives in 2016, we will strive to fulfill the following goals:

### Further implement safety and environmental protection standards

We have established a Health, Safety and Environment ( HSE ) accountability system and will continue to implement various mechanisms to prevent occurrence of any accidents. On top of optimizing our local corporate co-operation mechanism, we will increase our efforts on hazards examination and on-site supervision and improving safety level of our oil and gas pipelines. We will enhance our supervision of HSE process to seek to eliminate potential safety hazards. By establishing the work mechanism and management system of hazard and operability study ( HAZOP ), we will fully commence the risk assessment on HAZOP. Meanwhile, we will formulate the environmental protection accountability system and implement such system to increase the awareness of environmental protection. We will continue the examination of environmental protection hazards as well as our leak detection and repair ( LDAR ) work. We will also strive to enhance supervision and checks of occupational hygiene and seek to optimize the on-site safety protection measures for production and operation, so as to safeguard occupational health.

### Ensure stable production

By enhancing the management and production organization and co-ordination, we endeavor to improve the management of process technology, stringently monitor our operation and minimize non-scheduled shut-downs of our facilities. We will focus on modification and shut-down check and repair for our production facilities, so as to balance raw materials management and to ensure the stable operation of our overall production system. We will continue to monitor the safety and efficiency of our equipment, and enhance our management of equipment failures by strengthening examination and repair to seek to ensure safe operation of equipment.

#### Optimize production process to reduce operation cost and expenditure

Adhering to the practice of daily calculation of products marginal effectiveness and weekly identification of the corporate potential, we will utilize our major product optimization model and enhance our tracking of contributions from chemical devices, and then we will adjust the respective workload on a timely basis in accordance with the change of marginal effectiveness. Based on the change in price of crude oil and refined oil products, we will optimize and adjust our refined oil product structure while increasing the proportion and production volume of high-end gasoline. We aim to enhance the recovery rate of olefins and reduce the production cost of ethylene by using advanced technologies. We will adjust the raw materials for hydrogen production and fuel structure pursuant to the price of natural gas and liquefied gas, so as to reduce production costs. Apart from continuous cost control in the course of production and operation, we will place efforts on cutting costs and expenses. We strive to strengthen financial risk prevention and control, while enhancing research on fiscal tax policies and proactively taking advantage of the benefits under various tax policies.

# Foster project construction, technology development and digitalization

We will organize and coordinate the upgrading and modification of our newly built projects and existing equipment. We strive to strengthen our efforts on handling hazards, energy conservation and emission reduction as well as investment in industry upgrading projects. Apart from gradually eliminating backward production capacity, progress on projects such as modification on the desulfurization of thermal boilers is expected to be accelerated, and we expect to commence construction of projects such as ultra-low discharge & energy conservation project in Congeneration Unit of Thermal Power Divisions and 300,000-ton per year of alkylation production. While strengthening scientific research and development, we will focus on the implementation of key scientific research projects such as carbon fiber and catalyzed conversion of diesel and hydrogen, as well as technological development for new products, industrialization development and market expansion to adjust the product structure. We will further regulate the application of Enterprise Resource Planning (ERP), Manufacturing Execution System (MES), Laboratory Information Management System (LIMS), and integrate information technology into every aspect of corporate production. In addition, we will further expand the application of advanced process control (APC) system and facilitate the construction of digitalization projects, including the comprehensive statistics information system.

## Strive to enhance internal management

We strive to optimize our corporate appraisal system and operation flow by optimizing procedures along the supply chain from crude oil to product. We aim to maximize our effectiveness and will refine our performance appraisal mode. While strengthening our team building and employee management, we will also seek to optimize our staff structure and enhance our training system to improve the quality of our staff. We will endeavor to create a harmonious and stable environment for corporate development.

### Principal Products

We produce four principal types of products with different specifications, including synthetic fibers, resins and plastics, intermediate petrochemicals and petroleum products. We use many of the important petroleum products and intermediate petrochemicals we produce in producing our own downstream products.

In 2015, the volume of our production increased slightly, with a total volume of products amounting to 13,866,200 tons, representing an increase of 2.18% over the previous year. The increase was primarily because we reduced frequencies of overhaul of our production plants and our production facilities operated stably in 2015.

The Company processed 14,795,300 tons of crude oil (including 2,010,100 tons of crude oil processed on a sub-contract basis), representing an increase of 4.41%.

Total production output of refined oil, including gasoline, diesel and jet fuel was 8,975,900 tons, representing an increase of 6.55 %, among which the Company produced 3,097,600 tons of gasoline, representing an increase of 7.91 %; 4,265,300 tons of diesel, representing an increase of 4.92%; and 1,613,000 tons of jet fuel, representing an increase of 8.36 %.

The Company produced 836,500 tons of ethylene, 533,000 tons of propylene and 112,300 tons of butadiene, representing an increase of 3.99%, 4.47% and 6.34% respectively.

The Company produced 359,500 tons of benzene and 659,700 tons of paraxylene, representing an increase of 3.45 % and a decrease of 3.07% %, respectively.

The Company also produced 1,042,700 tons of synthetic resins and copolymers (excluding polyesters and polyvinyl alcohol), at par with the previous year;801,600 tons of raw materials for synthetic fibers, representing an increase of 13.56 %; 416,600 tons of synthetic fiber polymers, at par with the previous year; and 223,800 tons of synthetic fibers, representing a decrease of 3.70%.

The following table shows our 2015 net sales by major products as a percentage of total net sales together with the typical uses of these products.

SYNTHETIC FIBERS     Polyester staple fiber   0.43%     Acrylic staple fiber   2.89%     Woren into fabrics or blended with other material fabrics to make fabric or acrylic top     Others   0.15%     Sub-total   3.47%     RESINS AND PLASTICS   Polyester fibers, films and containers     PT pellets   2.29%     PP pellets   5.02%     PVA   0.27%     PVA   0.27%     Sub-total   14.91%     INTERMEDIATE PETROCHEMICALS   Extruded films or sheets, injection molded products such as housewares, and toys and household electric appliance and automobile parts     PVA   0.27%     Sub-total   14.91%     INTERMEDIATE PETROCHEMICALS   Feedstock for polyethylene, EG, polyvinyl chloride ( PVC and other intermediate petrochemicals which can be further processed into resins, plastics and synthetic fiber.     Ethylene oxide   1.65%     Benzene   2.22%     Paraxylene   3.55%     Butadice   0.88%     Sub-total   13.92%     PETROLEUM PRODUCTS   3.48%     Gasoline   13.92%     PETROLEUM PRODUCTS   5.95%     Sub-total   13.92%     PETROLEUM PRODUCTS   5.95%     Sub-total   45.95%     Others   6.95%	Product	% of net sales	Typical Use
Acrylic staple fiber2.89%Woven into fabrics or blended with other material fabrics to make fabric or acrylic topOthers0.15%Sub-total3.47%PE pellets4.88%PP pellets5.02%PV A0.27%Others2.45%Sub-total14.91%INTERMEDIATE PETROCHEMICALS14.91%Ethylene oxide1.65%Intermediate petrochemical products such as housewares and rowsBenzene2.22%Paraxylene3.55%Paraxylene3.55%Butadiene0.88%Sub-total13.92%Prince2.34%Finylene glycol2.34%Others2.26%Transportation fuels17.75%Finylene3.55%Others2.96%Intermediate petrochemicals and polyesterSub-total13.92%Pracylene17.75%Fing of petrochemical products2.96%Others2.96%Sub-total13.92%Petrol [UM PRODUCTS13.92%Others2.96%Others2.96%Sub-total13.92%Petrol [UM PRODUCTS12.9%Gasoline18.17%Dised17.75%Itermediate products2.04%Others2.96%Sub-total45.95%Transportation fuels7Others2.96%Others2.96%Others2.96%Others2.96%Others2.96%<	SYNTHETIC FIBERS		
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RESINS AND PLASTICS       Polyester chips     2.29%       Polyester chips     2.89%       PF pellets     5.02%       PP pellets     5.02%       PVA     0.27%       PVA     0.27%       Sub-total     14.91%       INTERMEDIATE PETROCHEMICALS     Feedstock for polyethylene, EG, polyvinyl chloride ( PVC and other intermediate petrochemicals which can be further processed into resins, plastics and synthetic fiber.       Ethylene oxide     1.65%       Paraxylene     3.55%       Butadiene     0.83%       Sub-total     1.99%       Others     2.96%       Sub-total     1.92%       Paraxylene     3.55%       Butadiene     0.88%       Sub-total     1.92%       PFTROLEUM PRODUCTS     Transportation fuels       Gasoline     17.75%       Ptrue     3.08%       Sub-total     45.95%       Sub-total     45.95%       Sub-total     45.95%       Sub-total     12.94%	Others	0.15%	make rabite of deryne top
RESINS AND PLASTICS       Polyester chips     2.29%       Polyester chips     2.89%       PF pellets     5.02%       PP pellets     5.02%       PVA     0.27%       PVA     0.27%       Sub-total     14.91%       INTERMEDIATE PETROCHEMICALS     Feedstock for polyethylene, EG, polyvinyl chloride ( PVC and other intermediate petrochemicals which can be further processed into resins, plastics and synthetic fiber.       Ethylene oxide     1.65%       Paraxylene     3.55%       Butadiene     0.83%       Sub-total     1.99%       Others     2.96%       Sub-total     1.92%       Paraxylene     3.55%       Butadiene     0.88%       Sub-total     1.92%       PFTROLEUM PRODUCTS     Transportation fuels       Gasoline     17.75%       Ptrue     3.08%       Sub-total     45.95%       Sub-total     45.95%       Sub-total     45.95%       Sub-total     12.94%	Sub-total	3.47%	
PE pellets4.88%Films, ground sheeting, wire and cable compound and other injection molding products such as housewares and toys Extruded films or sheets, injection molded products such as housewares, toys and household electric appliance and automobile partsPVA0.27%Others2.45%Sub-total14.91%INTERMEDIATE PETROCHEMICALS14.91%Ethylene oxide1.65%Intermediate petrochemicals which can be further processed into resins, plastics and synthetic fiber. Intermediate petrochemical and plantaceutical industry, including dyes, detergents and auxiliary agents Intermediate petrochemical and polyester Synthetic rubber and plastics Fine chemicalsParaxylene3.55%Butadiene0.88% Synthetic rubber and plastics Fine chemicalsParaxylene18.17% Transportation fuelsDiesel17.75% Trading of petrochemical productsSub-total43.95% Trading of petrochemical productsCubers20.46%Others20.46%	RESINS AND PLASTICS		
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Trading of petrochemical products20.46%Others1.29%	Others	6.95%	
Others 1.29%	Sub-total	45.95%	
	Trading of petrochemical products	20.46%	
<b>Total</b> 100.00%	Others	1.29%	
	Total	100.00%	

#### **Production Processes**

The key sectors in our vertically integrated production plants are the ethylene units which produce ethylene and propylene, and our aromatics plants which principally produce paraxylene (PX) and benzene. Ethylene is the major raw material in the production of polyethylene (PE) and monoethylene glycol (MEG) which, together with pure terephthalic acid (PTA), is used to manufacture polyester. Propylene is the major raw material in the production of acrylonitrile and polypropylene (PP). These products are produced through the processing of a series of petrochemical units from crude oil. Our production processes are shown in the flow chart below.

Our refinery units refine crude oil into five basic components: (1) naphtha, (2) kerosene, (3) atmospheric gas oil (AGO), (4) Vacuum Gas Oil (VGO), and (5) residual oil. Part of the Naphtha and part of the AGO is fed to the ethylene units primarily to produce ethylene and propylene. Part of the Naphtha is fed to the reforming prehydrogenation units to produce refined Naphtha which will be used for the production of Aromatics. The other part of the AGO is processed into diesel oil, and kerosene is fed to the jet fuel sweetening unit to produce jet fuel. Part of the VGO is further processed in a hydrocracking unit producing mainly light and heavy naphtha, liquefied petroleum gas (LPG), diesel oil, various aromatic hydrocarbon products and jet fuel. The other part of the VGO and residual oil can be further processed into gasoline, diesel oil, LPG, propylene and other products.

## Intermediate Petrochemicals

Ethylene Ethylene is either directly processed into PE resins or processed into other intermediate petrochemicals. The most important of these is MEG. MEG is a key ingredient in polyester. It is produced by oxidizing ethylene in the ethylene oxide (EO)/ethylene glycol (EG) unit. Ethylene is also used to produce vinyl acetate which is processed into polyvinyl alcohol (PVA).

*Propylene* Propylene is either processed directly into PP resins or is further processed into other intermediate petrochemicals such as acrylonitrile, acetonitrile, hydroxyl acetonitrile and sodium cyanide. Acrylonitrile is used in producing acrylics.

*Vacuum gas oil* VGO is passed through the hydrocracker, and the resulting heavy naphtha is fed into the aromatics plants to produce PX and benzene. PX is processed into PTA, one of the principal raw materials in producing polyester.

## **Resins and Plastics and Synthetic Fibers**

We process our intermediate petrochemical products into five kinds of synthetic fiber raw materials: (1) polyester, (2) acrylonitrile, (3) PP, (4) PE and (5) PVA. Each of these five products has its own production line or lines. We further process polyester and acrylonitrile into various types of synthetic fibers.

*Polyester* MEG and PTA are fed into a polymerization unit which produces polyester chips and polyester melt. Both chips and melt are used as raw materials in the production of polyester staple and filaments. Some chips are also sold to third parties.

Polyester staple fiber is a multi-strand fiber cut into short lengths which can be spun into fabric on its own or blended with cotton, wool or flax to produce textiles. Polyester filaments are a class of more highly processed polyester materials which have been drawn and oriented to produce a long thread-like fiber.

*Acrylonitrile* We produce polyacrylonitrile by feeding acrylonitrile into a polymerization unit. By passing the polyacrylonitrile through the fiber unit, acrylic fiber and acrylic staple fiber are produced, including cotton and wool type staple fibers. Wool acrylic staple fiber can be processed into acrylic wool strips.

*Polypropylene* We produce PP resins by feeding propylene into a polymerization unit. Our fiber grade PP resin is the main ingredient for PP fiber production.

*Polyethylene* We have three sets of units producing PE, two of which produce low-density polyethylene (LDPE) using the kettle type process, and the other unit produces all density PE products using the Borstar bimodal process.

Polyvinyl acetate PVA granules are produced from vinyl acetate (VAC), derived from ethylene.

## Raw Materials

In 2015, we continued to strengthen our advantages in refining and chemical integration and leverage the strong adaptability of our refining plants to process more high-sulfur crude oil; we used a Process Industry Modeling System (PIMS) to determine the cost performance of crude oil to further improve the cost control of crude oil purchases; and the total volume of the main types of oil with high cost performance purchased in the whole year of 2015 accounted for 96.6% of the total purchase of crude oil, reducing the overall cost of crude oil we purchased.

To enhance the overall profitability, we optimized our ethylene cracking stocks, adjusted and improved our natural gas and fuel gas structure, optimized our hydrogen system, reduced the emission and increased the efficiency of flare gas, increased the outputs of gasoline and aviation kerosene, and optimized naphtha, residual oil and wax oil processing lines. By reducing the output of paraxylene, we increased our supply of high-octane gasoline blending components to produce more gasoline. By substituting aviation kerosene hydrogenation for diesel hydrogenation and upgrading the quality of 3.3 million tons of diesel through hydrogenation, we further optimized the structure of our finished oil products, achieving a diesel to gasoline ratio of 1.38:1 for 2015. We strengthened our tracking of the margin contribution of our units, and continuously carried out daily profitability measurement for each product so as to promptly detect changes in profitability, quickly adjust the load and running schedule of our production units and afford priority to the production of products with high profitability and market demand.

#### Crude Oil

Crude oil is our primary raw material and the most significant raw material we purchase from outside sources. In 2015, crude oil accounted for approximately 51.61% of our total cost of sales. Accordingly, the supply and price of crude oil are key factors in determining our profitability.

*Supply and Transportation* All crude oil required by us, whether from domestic or foreign sources, is purchased through the channels of Sinopec Corp. as an agent. During 2015, we did not experience any significant problems in obtaining sufficient crude oil to meet our production needs.

Sinopec Group is responsible for preparing an annual plan on demand and supply for crude oil and petroleum products that forms the basis of the Chinese government s annual balancing plan which effectively dictates our planned volume of crude oil processing in each year. Likewise, under the balancing plan , some of our petroleum products are designated for sale to the subsidiaries of Sinopec Group or other designated customers at market prices and we must consult Sinopec Group to sell elsewhere.

We have received confirmation from Sinopec Corp. that it will purchase on our behalf 14.6 million tons of imported crude oil in 2016. Sinopec Corp. has further confirmed that, subject to China s national crude oil policy and our actual production needs, it will continue to purchase on our behalf sufficient quantities and appropriate kinds of crude oil, including domestic offshore and imported crude oil, to satisfy our anticipated annual needs. We anticipate that we will fully utilize our supply of crude oil in 2016. We believe that the mix of crude oil feedstock currently available is satisfactory for our 2016 production capacity and targets. Additionally, as part of China s commitment at its accession into WTO, certain non-state-owned enterprises have been granted an increasing amount of quota to import crude oil. Although we do not expect to obtain crude oil through this channel in the foreseeable future due to the current crude oil supply system, this may provide us with an alternative source of crude oil supply.

*Crude Oil Mix* Our refining equipment is designed to process certain grades of crude oil. Therefore, the origin and quality of the crude oil available can be important to our business. We believe that as we have been significantly increasing usage of imported crude oil, we will continue to be able to obtain from the market such imported crude oil that is compatible with our refining equipment. The overall mix of foreign versus domestic crude oil we process in 2016 will depend on a variety of factors, including the amount of future supply of domestic offshore crude oil and the availability, price, quality, processing profitability and compatibility with our refining capabilities of imported crude oil. Provided there are no significant modifications to the existing channels of crude oil supply, we believe that sufficient supplies of crude oil will be available on the domestic or international markets for our 2016 production capacity and goals.

In 2015, our crude oil was sourced as follows:

Domestic offshore crude oil	1.38%
Imported crude oil	98.62%
Total:	100.00%

We expect that we will continue to rely principally on foreign sources for our crude oil supply. However, we believe that we will be able to maintain our processing efficiency through technological adjustments of our equipment and quality control and that increased use of imported oil will not materially adversely impact our business and results of operations.

Foreign and domestic offshore crude oil is supplied by tanker and pipeline to our oil terminal wharf and oil storage tank. See <u>Item 4.D. Property</u>, <u>Plants and Equipment -Wharfs</u>.

In the past, we have not experienced disruption in our crude oil supply. We have on-site crude oil storage tanks at Chenshan wharf capable of storing approximately 300,000 cubic meters of crude oil, primarily to provide crude oil to our No. 2 atmosphere vacuum distillation facility. This crude oil storage can provide us with approximately a 2-week supply of crude oil. The crude oil for our No. 3 atmosphere vacuum distillation facility is mainly supplied from the Ningbo-Shanghai-Nanjing oil pipeline. Due to our ability to obtain crude oil from multiple sources, we are able to meet our normal requirements for crude oil.

*Pricing* The price of domestic offshore crude oil is controlled by China National Offshore Oil Corporation (CNOOC) and Sinopec Group based on government pricing policies and by reference to the price of the crude oil of the same quality in the international market, while imported crude oil is generally sold to us at prevailing international market prices. The average cost of imported crude oil and domestic offshore crude oil in 2015 was RMB2,521 (U.S.\$389.18) per ton and RMB2,590 (U.S.\$399.83) per ton, respectively. In 2015, we processed 14.6million tons of imported crude oil and 0.19 million tons of domestic offshore crude oil (including 2.01 million tons of crude oil processed on a sub-contract basis).

Until March 2001 the Chinese government implemented a unified pricing system for crude oil. Each month, the National Development and Reform Commission ( NDRC ) would establish an indicative price for each grade of domestic onshore crude oil based on comparable international market prices, inclusive of any duties that would have been imposed had the oil been imported. The actual price for domestic onshore oil would be such indicative price plus a surcharge. This surcharge was determined by China National Petroleum Corporation ( CNPC ) and Sinopec Group to reflect any transportation and other miscellaneous costs that would have been incurred in having the oil delivered to various refineries. Beginning March 2001, the NDRC ceased publishing an indicative price. Instead, the indicative price for domestic onshore oil is calculated and determined directly by CNPC and Sinopec Group based on the principles and methods formerly applied by the NDRC.

On March 26, 2013, the NDRC promulgated *Circular on Further Improving the Pricing Mechanism of Refined Oil* (Fa Gai Jia Ge [2013] No. 624) to adjust the existing refined oil pricing mechanism, which include, among other things, (i) shortening of price reference period from 22 working days to10 working days; (ii) lifting the 4% downward and upward fluctuation cap on benchmark crude oil prices; and (iii) adjusting the composition of domestic benchmark crude oil types in response to changes of types of imported crude oil and crude oil trading in the overseas market. In the cases of changes such as significant increase in domestic prices or significant fluctuations of crude oil price, the NDRC may issue additional procedural guidelines, such as implementing ad hoc suspension or delay of price adjustment upon the approval by the State Council.

We purchase crude oil through Sinopec Corp. and its affiliates from the sources selected and in the quantities confirmed by the Company at market prices. On this basis, we believe that changes in crude oil prices should not have a material effect on our competitiveness with other domestic producers. Nevertheless, any increase in the price of crude oil could have an adverse impact on our profitability to the extent that we are unable to pass cost increases on to our customers.

In 2015, as the global economic growth remained slow, the demand for petroleum decreased. The shale gas revolution in the U.S. significantly increased petroleum supply. The international crude oil price fluctuated drastically due to the U.S. dollar s entry into a bullish period after the end of the U.S. s quantitative easing policy in the fourth quarter of 2014, the OPEC member states maintenance of their crude oil outputs to retain their market shares, and geopolitical and some other factors. In 2015, the average West Texas Intermediate (WTI) crude oil price on the U.S. mercantile exchanges was U.S.\$48.761/barrel, representing a decrease of 48% from U.S.\$93.14/barrel in 2014. In 2015, the average price of Brent crude oil on the London Intercontinental Exchange was U.S.\$53.598/barrel, representing a decrease of 46% from U.S.\$ 99.45/barrel in 2014; and in 2015, the average price of crude oil in Dubai was U.S.\$50.91/barrel, representing a decrease of 47.33% from U.S.\$ 96.66/barrel in 2014.

For the year ended December 31, 2015 we processed a total of 14.795 million tons of crude oil (including 2.01 million tons of crude oil processed on a sub-contract basis), representing an increase of 0.625 million tons, or 4.41%, over the previous year. Of the crude oil we processed in 2015, domestic offshore oil accounted for 0.193 million tons and imported crude oil accounted for 14.603 million tons. After the launching of the refinery revamping and expansion project as part of Phase 6 Project in 2012, we enhanced the adaptability of the crude oil and significantly improved the ability to process the relatively low-cost high-sulfur crude oil in 2015. The average unit cost of crude oil processed (by us) in 2015 was RMB2,533.46/ton (RMB4,618.68 /ton in 2014), representing a decrease of 45.15% over the previous year. Our total cost of crude oil processed reached RMB32.39 billion in 2015, representing a decrease of 45.62% compared to RMB59.56 billion for the previous year, which represented 51.61% of the total cost of sales.

#### Coal

Most of the coal used for electricity generation is purchased through a unified system of procurement by Sinopec Corp., and the rest is purchased directly by us from mines. Coal is transported by rail from the mines to Qinhuangdao port and shipped by barge to Jinshanwei where it is delivered to the plant via a wharf and conveyer system. Our cost is primarily dependent on coal price and transportation charges. Although coal may be purchased from alternative sources, railroad transportation must be obtained by allocation from the Chinese government on a monthly basis.

We expect that our total requirement for coal to generate electricity in 2016 will be approximately 2.1 million tons. In 2015, we consumed approximately 2.04 million tons of coal, an increase from 2014 of 0.06 million tons.

#### **Other Raw Materials**

We produce most of the raw materials used as feedstock for our operations. If any of these raw materials, other than ethylene, becomes unavailable from internal production, we believe that there are sufficient alternative sources at reasonable prices and the unavailability of raw materials from internal sources will not have a significant effect on our operations and profitability.

We purchase some ancillary raw materials from outside sources. These raw materials include natural gas, MX, methanol, ammonia, sodium hydroxide, sulfur, acetone, acrylonitrile, PTA, propylene and a variety of catalytic agents. In 2015, the total cost of these materials accounted for approximately 15.13% of our total cost of sales. We do not expect any difficulties in obtaining a supply of any of these ancillary raw materials in amounts sufficient to meet our needs in the foreseeable future.

#### Sales and Marketing

#### Distribution

The distribution of our fuel products is subject to government regulations. We are required to sell certain refined products to the subsidiaries of Sinopec Group or customers designated by Sinopec Group. Since the second half of 2005, Sinopec Group has executed reforms to its system of selling petrochemical products and implemented what it refers to as a Five Consolidations strategy featuring consolidated marketing strategy, consolidated promotion, consolidated logistics optimization, consolidated sales and consolidated branding . As a result, the sales of our major petrochemical products are now conducted in a consolidated manner by sales agents designated by Sinopec Group. However, we have the autonomy to decide on the distribution method of our other products in accordance with market conditions. The products we sold in 2015 that were subject to planned distribution by Sinopec Group, sales by agents and sales based on our own discretion accounted for 59.80%, 38.53% and 2.67%, respectively, of the total products we sold.

We generally sell our products to larger trading companies and industrial users with whom we have long-standing relationships, including Sinopec Group or customers designated by Sinopec Group. We believe that the transition to sales of major petrochemical products by agents designated by Sinopec Group will increase our distribution efficiency, reduce horizontal competition and enhance our overall bargaining power, by allowing us to benefit from Sinopec Group s extensive and highly specialized sales network. It will also allow us to focus more of our resources on reducing production costs and enhancing our technical support.

We use long term contracts to sell most of our products. We did not experience significant write-offs or defaults on our accounts receivable or other trading accounts in 2015. In general we managed to maintain a stable correlation between production and sales in 2015.

## Product breakdown

*Synthetic Fibers* In 2015, 4.7% of our synthetic fiber products were purchased by provincial and municipal government trading companies that act as intermediaries between us and end-users. No single customer accounted for more than 16.50% of our sales of synthetic fibers in 2015.

*Resins and Plastics* In 2015, approximately 8.33% of our resins and plastics sales were to provincial and municipal government trading companies and approximately 58.46% were sold to industrial users. No single customer accounted for more than 2.78% of our sales of resins and plastics in 2015.

*Intermediate Petrochemicals* We sell a variety of intermediate petrochemical products, among which the sale volume of petroleum benzene and paraxylene was relatively high in 2015. Secco is the principal outside consumer of our petroleum benzene. In 2015, we sold 145,500 tons of

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petroleum benzene to Secco, representing 40.46% of our total 2015 production of such product.

Jiaxing Petrochemical Company Limited and Oriental Petrochemical (Shanghai) Corporation (Oriental) are the principal outside consumers of our paraxylene. In 2015, we sold 334,300 tons and 130,800 tons of paraxylene, representing 50.67% and 19.83% of our total 2015 production of such product, to Jiaxing Petrochemical Company Limited and Oriental respectively, at prices mutually agreed upon by the relevant parties.

Petroleum Products In 2015, our primary gasoline and diesel customer was Sinopec Huadong Sales Company Limited.

*Trading of Petrochemical Products* In 2015, our largest trading customer for petrochemical products was Sinopec Chemical Commercial Holding Company Limited.

## Product Pricing

Most of our products are permitted to be sold at market prices. However, four types of petroleum products (gasoline, diesel and jet fuel, and liquefied petroleum gas) that we sell are subject to varying degrees of government pricing control and are, accordingly, sold at prices set by the Chinese government, which may sometimes be below our costs. In 2013, 2014 and 2015, approximately 49.11%, 48.02% and 40.81% of our net sales, respectively, were from products subject to price controls. Price controls may apply to these products in various ways. Such price controls are sometimes applied exclusively to our products, exclusively to our competitors products or sometimes applied to neither our products nor our competitors products. The Chinese government has adopted changes to the pricing mechanism for domestic refined oil to be indirectly aligned with international crude oil prices in a controlled manner through use of certain formula(s).

For products that are not subject to price controls, we set our prices with reference to prices in the major Chinese chemical commodities markets in Shanghai and other parts of China. We also monitor pricing developments in major international commodities markets, particularly in Southeast Asia. In most cases, we revise product prices each month, or more frequently during periods of price volatility. Due to our economies of scale, brand recognition and high quality of products, we believe that we can continue to price our products competitively.

## Competition

We compete principally in the Chinese domestic market where 99.70% of our products in volume were sold in 2015. In addition, we believe the limitation in transportation infrastructure in China and the difficulties involved in transporting petrochemical products force petrochemical companies in China, including us, to compete primarily on a regional basis. In 2015, 88.67% of our net sales were made to customers in Eastern China.

## **Our Competitive Advantages**

We believe our primary competitive advantages are quality of product, pricing, brand recognition, geographic location and vertical integration. We have received many prizes and awards from both central and local government authorities for high product quality. Furthermore, our location on the outskirts of the densely populated and highly industrialized Shanghai area places us in close proximity to many of our customers. This location also gives us convenient access to ocean transport and inland waterways, which results in a competitive advantage in terms of transportation cost and reliability and punctuality of product delivery.

We believe that our vertical integration in business model represents a significant competitive advantage over non-integrated competitors in China, both in terms of reliability in delivery and price. For most downstream products, our vertical integration results in significant savings on transportation and storage costs which would be incurred by less vertically integrated facilities.

## The Domestic Competitive Environment

Prior to 1993, because distribution and pricing of our products were determined in accordance with the state plan, we did not operate in a competitive environment. With the liberalization of control over pricing and product allocation by the Chinese government, competition in the domestic market has been gradually increasing. At the same time, Chinese private enterprises have gradually overcome technological and funding barriers to extend their business from the downstream processing sector to the upstream petrochemical field. These enterprises have advantages in many areas such as flexibility in operation costs, preferential policy treatment and regional presence, and may use these advantages to compete with us in markets for our products.

#### Foreign Competition and the World Trade Organization

China joined the WTO on December 11, 2001. As part of its membership commitments, China agreed to eliminate certain tariff and non-tariff barriers to foreign competition in the domestic petrochemical industry that benefited us in the past. In accordance with its WTO commitments, China:

has reduced tariffs on imported petrochemicals products that compete with ours;

increased levels of permitted foreign investment in the domestic petrochemicals industry, allowing foreign investors to own 100% of a domestic petrochemicals company from December 11, 2004;

has gradually relaxed restrictions on the import of crude oil by non-state owned companies;

has granted foreign-owned companies the right to import petrochemical products; and

has permitted foreign-owned companies to distribute and market fuel products in both retail and wholesale markets in China. As a result of these measures, we are facing increasing competition from foreign companies and imports. On the other hand, we think that China s WTO entry and increasing foreign investments in China have contributed and will continue to contribute to the growth of investment and business in China, resulting in an increase in sales opportunities for us.

#### **Our Competitive Position**

In the following discussion, internal consumption of resins and intermediate petrochemicals produced by integrated manufacturers in the production of downstream products are treated as sales.

#### Synthetic Fibers

In 2015, we had an approximate 0.6% share of total domestic polyester and acrylic consumption while imports had an approximate 1.04% share.

The following table summarizes the competitive position of our principal synthetic fibers according to domestic sales in 2015.

Product			Our share of domestic consumption (%)	Our competitive ranking	Location of principal domestic competitor	Principal domestic competitor s share of consumption (%)	Imports share of consumption (%)
Acrylic			23.96%	2	Jilin Province	35.1%	17.93%
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Sources: Statistics provided to us by Sinopec Group and the China National Council of Textiles.

## **Resins and Plastics**

In 2015, we had an approximate 2.64% share of total domestic resins and plastics consumption while imports had an approximate 24.98% share. The following table summarizes the competitive position of our principal resins and plastics products according to domestic sales in 2015.

	Our share of domestic	Our competitive	Location of principal domestic	Principal Domestic competitor s Share of	Imports share of
Product	consumption (%)	ranking	competitor	consumption (%)	consumption (%)
Polyester chips	3.86%	14	Jiangsu Province	6.4%	1.62%
PE	2.28%	14	Guangdong Province	6.1%	42.08%
PP	2.43%	12	Guangdong Province	4.1%	16.91%

#### Intermediate Petrochemicals

In 2015, we were one of the largest sellers of intermediate petrochemicals in China, holding an approximate 3.29% share of total domestic consumption, while imports had an approximate 28.99% share of domestic consumption. Ethylene glycol, paraxylene, benzene and butadiene are our major intermediate petrochemical products. In 2015, we were a major producer of ethylene glycol, paraxylene and benzene in China. The following table summarizes the competitive position of our principal intermediate petrochemicals according to domestic sales in 2015.

Product	Our share of domestic consumption (%)	Our competitive ranking	Location of principal domestic competitor	Principal Domestic competitor s Share of consumption (%)	Imports share of consumption (%)
Ethylene glycol	10.49%	2	Zhejiang Province	11.50%	61.20%
Paraxylene	8.14%	4	Jiangsu Province	9.10%	59.01%
Benzene	4.02%	1	Zhejiang Province	4.00%	13.49%
Butadiene	3.97%	12	Zhejiang Province	8.00%	9.33%

Petroleum Products

In 2015, we had an approximate 2.71% share of total domestic petroleum products market while imports had an approximate 4.54% share. Although we have one of the largest refining capabilities in China, we use most of our refining capacity to produce feedstock for our own downstream processing of petrochemical products.

The domestic markets for each of our major petroleum products are geographically concentrated because these markets tend to be highly localized with individual producers controlling a large share of the markets in their locality. In 2015, we sold approximately 99.55% of our petroleum products in Eastern China.

#### Investments

We established Secco, a Sino-foreign equity joint venture, in late 2001 with BP and Sinopec Corp., primarily to build and operate a 900,000 ton Rated Capacity ethylene petrochemical manufacturing facility. Secco completed construction and commenced its manufacturing operations in 2005. In 2009, Secco had expanded the capacity of certain facilities to 1,090,000 tons of ethylene per annum. We own 20% of the equity interest of Secco, while BP and Sinopec Corp. own 50% and 30% interests in Secco, respectively. Secco plans to invest in a new acrylonitrile plant project with a capacity of 260,000 tons/year, a new ethylene plant with a new supercharger, a new butadiene plant with a capacity of 90,000 tons/year, and a utility facilities upgrading project. To fund Secco s new projects, in 2013, the shareholders of Secco agreed to increase the registered capital of Secco by U.S.\$150,085,618 according to their respective shares in the equity interests in Secco, of which the Company was obligated to contribute an amount of U.S.\$30,017,124 in installments. We have paid U.S.\$9,817,718 and U.S.\$1,884,050 on December 10, 2013 and March 5, 2014, respectively.

In 2015, Secco achieved a sales revenue of RMB23.682 billion (U.S.\$3.656 billion), representing a decrease of 8.8% from its sales revenue of RMB26.132 billion (U.S.\$4.212 billion) in 2014. The decrease of sales revenue was primarily attributable to the decline in the price of petrochemical products resulted from the decline in international crude oil price. Secco produced 1,270,000 tons of ethylene in 2015, representing an increase of 190,000 tons over the previous year, increased by 17.6%. Secco had a net profit of RMB2.195 billion (U.S.\$338.85 million) in 2015, as compared to a net loss of RMB340.27 million (U.S.\$54.84 million) in 2014. The net profit was primarily because the price of raw materials, naphtha, declined as a result of the decline in crude oil price, and Secco s production facilities were operated safely and stably in 2015.

#### Environmental Protection

We are subject to national and local environmental protection regulations, which currently impose a graduated schedule of fees for the discharge of waste substances, require the payment of fines for pollution and provide for the forced closure of any facility that fails to comply with orders requiring it to cease or cure certain environmentally damaging practices. We have established environmental protection systems which consist of pollution control facilities to treat certain of our waste materials and to safeguard against accidents. Because of the nature of our business, however, we store a significant amount of waste substances in the plants and discharge them into the environment after making such waste substances meet the discharge standards. During 2015, we were assessed a total of RMB41.92 million (U.S.\$6.47 million) in fees for discharges of waste substances.

On August 6, 2015, in the field inspection by the general inspection team of Shanghai Environmental Protection Monitoring, law enforcement found that visible smoke was emitted from our olefin boiler, which was in violation of the Shanghai Air Pollution Control Regulations. The Company was imposed a fine of RMB10,000 by Shanghai Environmental Protection Bureau on November 2, 2015.

On September 1, 2015, the average nitrogen oxides emissions were above the emission limit set forth in the Thermal Power Plant Air Pollutants Emission Standards (GB13223-2011). The Company was imposed a fine of RMB70,000 by Shanghai Environmental Protection Bureau on December 21, 2015.

We believe our environmental protection facilities and systems are adequate for the existing national and local environmental protection regulations. In 2015, we continued to carry out various energy-saving and emissions reduction measures in accordance with the relevant domestic energy conservation and emissions reduction requirements, and achieved all energy-saving and emissions reduction goals set by the Chinese government during the year.

During 2015, the Company s overall level of energy consumption per RMB10,000 of product value was 0.807 ton of standard coal, decreased by 5.17% from the previous year. As compared with 2014, the total volume of chemical oxygen demand ( COD ) discharged was decreased 0.69%, while that of sulfur dioxide and nitrogen oxides declined by 4.08% and 9.63%, respectively. At the same time, the compliance rate of waste water and waste gas emissions reached 100%, and all hazardous waste was disposed of properly. The average heat efficiency of heaters increased 0.03% to 92.45%.

## Insurance

We currently participate in a package of insurance coverage plan through Sinopec Group as its controlled subsidiary, which, as of December 31, 2015, was approximately RMB39.014 billion (U.S.\$6.022 billion) on our property and facilities and approximately RMB2.36 billion (U.S.\$0.36 billion) on our inventory. In addition, we maintain insurance policies for such assets as engineering construction projects and products in transit with third-party s commercial insurance company. The Sinopec Group insurance coverage is compulsory and applies to all enterprises controlled by Sinopec Group, pursuant to guidelines of Sinopec Group which may not be legally enforceable against Sinopec Group. Thus, there are

uncertainties under Chinese law as to what percentage insurance claims we may demand against Sinopec Group.

We carry a third party liability insurance with a coverage capped at RMB50 million to cover claims, subject to deductibles, in respect of personal injury, property or environmental damage arising from accidents on our property or relating to our operations other than on our transportation vehicles. We have not had a third party liability claim filed against us during the last five years. Since business interruption insurance is not customary in China, we do not carry such insurance.

## Government Regulations

Following the development of several major oil fields and a growth in demand for petroleum and petrochemical products in China in the early 1970s, the Chinese government organized petroleum refining and petrochemical production and processing plants into large complexes that would permit integrated production of petroleum products, intermediate petrochemicals, resins and plastics, and synthetic fibers.

Although the Chinese government is liberalizing its control over the petroleum and petrochemical industries in China, significant government regulations that limit the business strategies available to us remain. Central government agencies and their local or provincial level counterparts do not own or directly control our production plants. However, they exercise significant control over the petrochemical industry in areas such as pricing, production quotas, quality standards, allocation of raw materials and finished products, allocation of foreign exchange and Remminbi loans for capital construction projects. The Chinese government s intentions with respect to the development objectives and policies for the petrochemical industry are stated as part of the Five Year Plans for National Economic and Social Development formulated every five years. These plans at both the national and Shanghai municipality level have identified the petrochemical industry as a development industry .

Historically, we were supervised by Sinopec, a ministry-level enterprise under the direct supervision of the State Council, China's highest administrative body. As a result of a governmental restructuring in 1998, we became subject to the administration of the State Bureau of Petroleum and Chemical Industry. After its functions were terminated in March 2001, we became subject to the administration of the State Economic and Trade Commission was dissolved in March 2003 and its function in directing the reform and management of state-owned enterprises was assumed by the State-owned Assets Supervision and Administration Commission, its function in industry planning and policy making was assumed by the NDRC, and its functions in administering domestic trade, coordinating and implementing import and export plans of critical industrial products and raw materials were assumed by the Ministry of Commerce. Since then, we have been subject to the industrial oversight of these three governmental agencies at the national level.

As part of this restructuring, Sinopec was also restructured in July 1998. The succeeding entity, Sinopec Group, was authorized to conduct petrochemical business and to control the exploration of crude oil and natural gas and crude oil refining, mainly in the southern and eastern regions of China. China Petroleum and Natural Gas Corporation, another major state-owned petrochemical company, was also restructured, renamed China National Petroleum Corporation and authorized to conduct the same type of business, mainly in the northern and western regions of China. On December 31, 1999, Sinopec Group completed a reorganization pursuant to which certain of its core oil and gas and chemical operations and businesses and related assets and liabilities were transferred to its subsidiary, Sinopec Corp., currently our controlling shareholder and actual controller.

## Business Operations Relating to Iran and other U.S. Sanctioned Countries

In 2015, we sourced a small amount of crude oil from Iran through a wholly-owned subsidiary of Sinopec Corp., our controlling shareholder, and such amount represented 5.04% of our total purchase volume of crude oil. Details of the purchase volume and purchase expenses are provided below:

	Volume (thousand tons)	% of total	Amount (RMB billion)	% of total
Iran	761.439	5.04	2.024	5.32
Others	14331.503	94.96	36.038	94.68
Total	15,092.942	100.00	38.062	100.00

In addition, based on feedback to our inquiries to Sinopec Group, the controlling shareholder of Sinopec Corp., Sinopec Group, directly or indirectly, engaged in a small amount of business activities in Iran such as providing engineering support and designs. Sales revenue from these business activities accounted for 0.02% of Sinopec Group s total unaudited sales revenue in 2015. Sinopec Corp. engaged in a small amount of trading activities with an Iranian company with net profit of approximately U.S.\$2.71 million in 2015.

We have no performance obligations under any contract to continue to purchase crude oil sourced from Iran in 2015.

## C. Organizational Structure.

#### Our Subsidiaries

Our significant subsidiaries are listed below. All of the subsidiaries named below are incorporated in China.

Subsidiary Name	Our ownership interest (%)	Our voting power (%)
Shanghai Petrochemical Investment Development		
Company Limited	100.00	100.00
China Jinshan Associated Trading Corporation	67.33	67.33
Shanghai Jinchang Engineering Plastics Company		
Limited	74.25	71.43
Shanghai Golden Phillips Petrochemical Company		
Limited	60.00	60.00
Zhejiang Jin Yong Acrylic Fiber Company Limited	75.00	75.00
Shanghai Jinshan Trading Corporation*	67.33	67.33
Shanghai Golden Conti Petrochemical Company		
Limited	100.00	100.00

\* Shanghai Jinshan Trading Corporation was established by one of our subsidiaries, China Jinshan Associated Trading Corporation, on July 7, 2014. It is mainly engaged in the import and export of petrochemical products and machineries. *Sinopec Corp.* 

We are a member of a group (defined as a parent and all its subsidiaries) for purposes of the disclosure rules of the Securities and Exchange Commission. The parent company of this group is Sinopec Corp., our controlling shareholder. Sinopec Corp. is operated by separate management and from time to time uses its interest as a shareholder to direct our policies and management.

Sinopec Corp. is the largest integrated petroleum and petrochemical company in China and one of the largest in Asia in terms of operating revenues. Sinopec Corp. is one of the largest refiners, distributors and marketers of gasoline, diesel, jet fuel and most other major refined products in China and Asia with principal markets in the eastern and southern regions of China. Sinopec Corp. is also a producer and distributor of petrochemicals in China and additionally explores, develops and produces crude oil and natural gas principally to supply its refining and chemical operations.

## Subsidiaries

Details of Sinopec Corp. s principal subsidiaries are given in the table below. Except for Sinopec Kantons Holdings Limited and Sinopec Overseas Investment Holding Limited, which are incorporated in Bermuda and Hong Kong respectively, all of the below principal subsidiaries are incorporated in China.

Name of Company	Particulars of issued capital (millions)	Type of legal entity	Percentage of equity Percentage of equity held by Sinopec Corp. and its subsidiary (%)	Principal activities
China Petrochemical International Company		Limited		
Limited	RMB1,400	company	100.00	Trading of petrochemical products

Sinopec Chemical Sales Company Limited	RMB1,000	Limited company	100.00	Marketing and distribution of petrochemical products
Sinopec Marketing Co.	RMB28,403	Limited company	70.42	Marketing and distribution of refined petroleum products
Sinopec Yangzi Petrochemical Company Limited	RMB13,203	Limited company	100.00	Manufacturing of intermediate petrochemical products and petroleum products
Fujian Petrochemical Company Limited	RMB5,745	Limited company	50.00	Manufacturing of plastics, intermediate petrochemical products and petroleum products

Name of Company	Particulars of issued capital (millions)	Type of legal entity	Percentage of equity held by Sinopec Corp. and its subsidiary (%)	Principal activities
Sinopec Shanghai Petrochemical Company Limited				Manufacturing of synthetic fibers,
	RMB10,800	Limited company	50.56	Resin and plastics, intermediate petrochemical products and petroleum products
Sinopec Kantons Holdings Limited	HK\$248	Limited company	60.34	Trading of crude oil and petroleum products
Sinopec Yizheng Chemical Fiber Limited Liability Company	RMB4,000	Limited company	100	Production and sale of polyester chips and polyester fibers
Sinopec International Petroleum Exploration and Production Company Limited	RMB8,000	Limited company	100.00	Investment in exploration, production and sales of petroleum and natural gas
Sinopec Catalyst Company Limited	RMB1,500	Limited company	100.00	Production and sale of catalyst products
Sinopec Pipeline Storage & Transportation Company Limited	RMB12,000	Limited company	100.00	Pipeline storage and transportation of crude oil
Sinopec Qingdao Refining and Chemical Company Limited	RMB5,000	Limited company	85.00	Manufacturing of intermediate petrochemical products and petroleum products
China International United Petroleum & Chemical Company Limited	RMB3,000	Limited company	100.00	Trading of crude oil and petrochemical products
Sinopec Hainan Refining & Chemical Company Limited	RMB3,986	Limited company	75.00	Manufacturing of intermediate petrochemical products and petroleum products
Sinopec Overseas Investment Holding Limited	U.S.\$300	Limited company	100.00	Investment holding
Sinopec Lubricant Company Limited	RMB3,374	Limited Company	100.00	Production and sale of refined petroleum products, lubricant base oil, and petrochemical materials
Sinopec Great Wall Energy and Chemical Company Limited	RMB20,125	Limited company	100.00	Coal chemical industry investment management, production and sale of coal chemical products
Sinopec Beihai Refining and Chemical Limited Liability Company	RMB5,294	Limited company	98.98	Import and processing of crude oil, production, storage and sales of petroleum and petrochemical products
Sinopec-SK(Wuhan) Petrochemical Company Ltd.	RMB6,270	Limited company	65	Production, sales, research and development of ethylene and downstream byproducts
Sinopec Qingdao Petrochemical Company Limited	RMB1,595	Limited company	100	Manufacturing of intermediate petrochemical products and petroleum products
Sinopec Zhanjiang Dongxing Petrochemical Company Limited	RMB4,397	Limited company	75	Manufacturing of intermediate petrochemical products and petroleum products

## D. Property, Plant and Equipment.

## Real Property

Our corporate headquarters and production facilities, occupying an area of approximately 7.03 square kilometers, are located in Jinshanwei, approximately 75 kilometers from downtown Shanghai. The total gross floor area of all our production and other facilities is approximately 2 million square meters. We own all of the buildings and facilities located at the site. We have the right to use the land upon which our buildings and facilities are located for a term of 50 years beginning in 1993 without the payment of any rent or usage fees other than land use taxes. We also have the right to transfer our land use rights to third parties without any payment to the Chinese government, so long as the use of the land remains the same as when the land use right was granted to us and the terms of the land use right we received will be applicable to any transferees.

#### Plants and Facilities

The following tables set forth the Rated Capacities of our principal production units. The actual production capacity of a production unit can exceed the Rated Capacity and may be further increased without increasing the Rated Capacity through technical improvements or expansion of such unit. The utilization rate of a production unit is based upon the Rated Capacity rather than actual production capacity and may vary with technical enhancements, changes in production management and scheduling of maintenance.

The following table sets forth the Rated Capacities and weighted average utilization rates of our principal production units for petroleum products and intermediate petrochemicals in 2015:

Production Unit (number of units)	Rated Capacity (tons)	Utilization Rate (%)
Crude oil distillation units (2)	14,000,000	96.51
Hydrocracker (2)	3,000,000	92.06
Ethylene units	700,000	109.21
Aromatics unit (2)	835,000	97.57
PTA unit	400,000	72.77
EO/EG unit (2)	525,000	90.42
Acrylonitrile unit	130,000	98.27
Cracking and catalyzing	3,500,000	99.87
Delayed Coking (2)	2,200,000	90.77
Diesel oil hydrogenation unit (3)	5,050,000	78.69
C5 segregation unit (2)	205,000	114.08

Our two crude oil distillation units were designed and built in China. In 2015, the actual quantity of crude oil we processed was approximately 14.795 million tons. Our hydrocracker uses technology from United Oil Products Corporation of the United States. Our second ethylene unit uses technology from ABB Lummus Global Inc. of the United States. The aromatics unit uses technology from Universal Oil Products Corporation of the United States. The PTA unit uses technology from Mitsui Petrochemical Corporation of Japan. The EO/EG unit was constructed using technology from Scientific Design Corporation of the United States.

The following table sets forth the Rated Capacities and weighted average utilization rates of our principal production units for resins and plastics and synthetic fibers in 2015:

Production Unit (number of units)	Rated Capacity (tons)	Utilization Rate (%)
*Polyester units (3)	550,000	91.26
Polyester staple units (2)	158,000	92.55
Polyester filament units	21,000	87.60
Acrylic staple fiber units (3)	141,000	118.88
PE units (3)	408,000	100.87
PP units (3)	400,000	100.84
Vinyl acetate unit	86,100	88.07

\* The No.3 polyester unit (with a Rated Capacity of 0.1 million tons) ceased operating on September 1, 2013.

Our polyester units use technology from Kanebo Corporation of Japan and E.I. Dupont DeNemours & Co. Inc. ( Dupont ) of the United States. The polyester staple units use technology from Teijin of Japan and Jima of Germany as well as Chinese technology. The polyester filament units use technology from Murata Manufacturing Company Limited and Teijin Corporation of Japan, Barmag AG of Germany and Dupont. We produce polyethylene in three units; two LDPE units which use technology from Mitsubishi Petrochemical Corporation of Japan and BASF LDPE of Germany; and one HDPE unit uses the Borstar bimodal polyethylene technology from Northern European Chemical Engineering Company.

The acrylic fiber units were built domestically, based on a design of equipment which had been imported into China in the 1960s and that we substantially improved. In 1996, we acquired two additional acrylic fiber units which use technology from the Kawasaki Corporation of Japan. We produce PP in three identical units using technology from Himont Corporation of Italy. The PVA unit uses technology acquired from Kuraray Corporation of Japan.

## Power Facilities

Our electricity requirements are currently supplied by our own 425 megawatt coal-fired power plant and petroleum coke power plant. These power plants are designed to provide sufficient power supply needed by our facilities. We are connected to the Eastern China electricity grid, which provides a back-up source of power in case of a shortfall in our self-generated power supply.

## **Other Facilities**

We also have facilities to produce industrial water, steam, hydrogen, oxygen and nitrogen which we use in our production facilities.

#### Maintenance

We engage in production stoppages for facility maintenance and repairs and implement our routine monthly maintenance and repair plans according to the needs of our production facilities, our requirements for product quality, and our commitment to security and environmental protection. The technicians in our facility management department have responsibility for the daily management of maintenance and repair work. We also outsource facility maintenance and repair projects to qualified contractors.

In 2015, we continued to place emphasis on QHSE by implementing a QHSE responsibility system at each level to strengthen the safety supervision at our operations and construction sites and to improve the QHSE-related performance appraisal. We believe these efforts have resulted in continued improvement in our safety and environmental protection practices. We did not encounter serious accidents involving production safety, environmental pollution or occupational poisoning in 2015. Among the 113 major indicators that measure technical and economic capacity, 67 exceeded those of the previous year while 21 reached advanced levels in our industry.

## Transportation-Related Fixtures

Crude oil, our principal raw material, is transported by pipeline and oil tanker to a crude oil terminal wharf and storage tanks. Our products leave the factory by water, rail, road and pipeline. In 2015, approximately 40.34% of our products by sales volume were collected by customers from our premises, and we delivered the balance. Our major ethylene customer is supplied via a pipeline. Some of the products collected by customers were also transported using our facilities.

## Wharfs

We own one chemical wharf at Jinshan with five berths of 2,000, 5,000, 8,000, 10,000 and 25,000 tons. We also own a connecting pipeline capable of loading up to approximately 1.4 million tons of chemical products annually onto ocean-going barges and ships. In 2015, products representing 9.87% of total sales volume were shipped from the wharf. We also have a facility to load ships and barges which use the region s inland waterways. In 2015, products representing 2.34% of total sales volume were shipped from these facilities. We believe that we have a competitive advantage because a greater proportion of our products are shipped by water as opposed to rail and truck, which is subject to capacity constraints on China s rail and highway networks. Additionally, we own facilities for receiving crude oil and coal at docks that we own and transporting such materials by pipeline or conveyor to our production facilities.

## Rail

We own a railroad loading depot with an annual capacity of 500,000 tons. The depot provides access via a spur line to the national Chinese railway system. In 2015, products representing 1.04% of total sales volume were transported from the factory by rail. Our ability to transport products by rail is limited because of China s overburdened railway system, the allocation of use of which remains strictly controlled by the Chinese government.

## Capital Expansion Program

In 2015, through upgrading of the sewage discharge standard, desulfurization reconstruction of No. 1, No.5 and No. 7 furnaces of our thermoelectricity department, and other environment protection projects, we believe we further improved our environment protection and pollution treatment, and enhanced the sustainable development of the company. In addition, we have planned or started a number of other principal capital expansion projects. Our principal capital expansion projects for the near term are summarized in the table and further described below. In aggregate, we expect that total investment in the projects described below will be approximately RMB1.7 billion in 2016. This amount will be funded by our own capital and by bank loans.

Name of Ducie of	Rated Capacity	544 D-4-	Expected Completion	54-4
Name of Project	(tons/year)	Start Date	Date	Status
Refining Capacity Expansion				
No. 2 Diesel Hydrogenation Unit Reconstruction and Diesel Quality Upgrading Project	1,100,000	2015	2016	Under construction
Expansion of New and Existing Downstream Petrochemical Products				
The Carbon Fiber Project with a Capacity of 1,500 Tons/Year	1,500	2010	Phase I completed in 2012	Phase I completed
Manufacturing Facilities of EVA with a Capacity of 100,000 Tons/Year	100,000	2016	2018	Basic Design
Upgrading Environmental Protection Facilities Projects				
Desulfurization Reconstruction of No. 1, No.5 and No. 7 Furnaces of the	N/A	2015	2016	Under construction
Department of Thermoelectricity				
Stench Control Project in Oil tank Area of the Storage and Transportation	N/A	2015	2016	Under construction
Department				
Start-up Boiler Flue Gas Desulfurization and Denitrification Projects of Olefin Department	N/A	2015	2016	Under construction

## N/A not applicable.

In 2013, 2014 and 2015, we invested RMB1.317 billion, RMB1.089 billion and RMB0.8 billion, respectively, in capital expansion projects.

## **Refining Capacity Expansion**

In 2014, we completed the No. 3 diesel Hydrogenation Unit Reconstruction and Diesel Quality Upgrading Project with a view to complying with the national requirement to improve the quality of refined oil. We plan to launch No. 2 Diesel Hydrogenation Unit Reconstruction and Diesel Quality Upgrading Project so as to further improve the quality of oil product and perfect oil product structure. Through the No. 2 Diesel Hydrogenation Unit Reconstruction and Diesel Quality Upgrading Project, we plan to transform the 1.2 million tons/year diesel hydrogenation unit to a 1.1 million tons/year upgrading unit (800,000 tons/year catalytic diesel + 300,000 tons/year RDS diesel). The project will be in two phases, the first phase is anticipated to finish and put into operation by the end of September 2016, and the second phase is anticipated to finish and put into operation by the end of September 2016.

## Expansion of New and Existing Downstream Petrochemical Products

As a large-scale integrated petrochemical enterprise, we produce a wide range of intermediate and downstream petrochemical products. In order to adapt to the changes in the world s energy market and the development trends in the oil and chemical products market in China, we will seek to further integrate the existing refining, olefin and aromatic processing chains, and further develop our chemical business.

To take advantage of our specialty in producing acrylics fiber and to improve our industrial structure and upgrade certain products, we plan to construct a carbon fiber project with a capacity of 1,500 tons/year. Sinopec Corp. approved the basic design for this project in December 2010; pile foundation construction was commenced in December 2010; civil engineering was commenced in February 2011 and one series of facilities under phase I were launched for trial operation in 2012. The Company will decide on the timing of the construction of the additional phases of the project based on market conditions.

We plan to construct a new 100,000t/a EVA production unit with imported technology. The revised feasibility study report for this project was submitted to Sinopec Corp. for approval in September 2011. The construction of this project is scheduled to be commenced in 2016 and completed in 2018.

## Upgrading Environmental Protection Facilities Projects

To enhance our capacity for sustainable development and response to the government requirements of environmental protection, we intend to increase our capital expenditures on a series of environmental projects, mainly including desulfurization reconstruction of No. 1, No.5 and No. 7 furnaces of our thermoelectricity department, upgrading of the new sewage discharge for some projects, stench control project in oil tank area of the storage and transportation department, boiler flue gas desulfurization and denitrification projects of olefin department, etc. Sewage discharge upgrading finished in 2015. Other projects, including desulfurization reconstruction of No. 1, No.5 and No. 7 furnaces of our thermoelectricity department, stench control project in oil tank area of the storage and transportation department, boiler flue gas desulfurization reconstruction of No. 1, No.5 and No. 7 furnaces of our thermoelectricity department, stench control project in oil tank area of the storage and transportation department, boiler flue gas desulfurization and transportation department, boiler flue gas desulfurization projects of olefin department area of the storage and transportation department, boiler flue gas desulfurization and denitrification projects of olefin department are in construction and anticipated to finish in 2016.

#### **ITEM 4A. UNRESOLVED STAFF COMMENTS.** None.

# ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS. *General*

You should read the following discussion and analysis in conjunction with our audited financial statements and our selected financial data, in each case, together with the accompanying notes included elsewhere in this annual report. Our audited financial statements have been prepared in accordance with IFRS, as issued by the International Accounting Standards Board.

## **Critical Accounting Policies**

The following discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements. The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during 2015. Our financial condition and results of operations are sensitive to accounting methods, assumptions and estimates that underlie the preparation of our financial statements. We based our assumptions and estimates on historical experience and on various other assumptions that we believe to be reasonable and which form the basis for making judgments about matters that are not readily apparent from other sources. On an on-going basis, our management evaluates its estimates. Actual results may differ from those estimates as facts, circumstances and conditions change.

Our principal accounting policies are set forth in Note 2 to our consolidated financial statements. The selection of critical accounting policies, the judgments and other uncertainties affecting application of those policies and the sensitivity of reported results to changes in conditions and assumptions are factors to be considered when reviewing our financial statements. We believe the following critical accounting policies involve the most significant judgments and estimates used in the preparation of our financial statements.

## Impairments for long-lived assets

Assets that have an indefinite useful life must be tested annually for impairment. Long term assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset s carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset s fair value less costs to sell and value in use. In determining the value in use, expected cash flows generated by the asset or the cash-generating unit are discounted to their present value. We use all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of sale volume, selling price and amount of operating costs. During the years ended December 31, 2013, 2014 and 2015, we recognized impairment charges on property, plant and equipment and other long-term assets of RMB nil, RMB10.2 million and RMB50 million, respectively.

#### Depreciation

Property, plant and equipment are depreciated on a straight-line basis over the estimated useful lives of the assets, after taking into account the estimated residual value. We review the estimated useful lives of the assets annually in order to determine the amount of depreciation expense to be recorded during any reporting period. The useful lives are based on our historical experience with similar assets, taking into account anticipated technological changes. The depreciation expense for future periods is adjusted if there are significant changes from previous estimates. There were no significant changes in these estimates during the years ended December 31, 2013, 2014 and 2015.

#### Impairment for bad and doubtful debts

We estimate impairment losses for bad and doubtful debts resulting from the inability of the customers to make the required payments. We base the estimates on the aging of the accounts receivable balance, customer credit-worthiness and historical write-off experience. If the financial condition of the customers were to deteriorate, actual impairment losses would be higher than estimated. Impairment provisions for bad and doubtful debts were a provision of RMB0.01 million, RMB nil and RMB nil, during the years ended December 31, 2013, 2014 and 2015, respectively.

#### Inventory management

At the beginning of every year, the management team determines the appropriate levels of inventories to maintain on the basis of annual production and operating plans, financial budgets and market conditions. Every six months, the management team conducts an inventory status analysis in conjunction with its supply, production, marketing, financial and other departments and develops a plan for keeping inventories at an appropriate level.

Management assesses the realizability of our inventories based on the estimates of the net realizable value of the inventories at the end of each reporting period. Net realizable value represents the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale. We base the estimates on all available information, including the current market prices of the finished goods and raw materials and historical operating costs. Any excess of the cost over the net realizable value of each item of inventories is recognized as a provision for diminution in the value of inventories. If the actual selling prices were to be lower or the costs of completion were to be higher than the estimates, the actual allowance for diminution in value of inventories are required to be written down at the period end. Based on our assessments, we recorded write-down of inventories of RMB40 million, RMB214 million and RMB45 million respectively for the years ended December 31, 2013, 2014 and 2015. Barring unforeseeable changes that may occur to the current economic environment in either China or worldwide, our management does not anticipate encountering major difficulties with our attempt to realize by the end of 2016 the bulk of our inventories as of December 31, 2015 after deducting for diminution in values.

#### Income tax

In June 2007, the State Administrative of Taxation issued a tax circular (Circular No.664) to the local tax authorities requesting the relevant local tax authorities to rectify the applicable enterprise income tax (EIT) for nine listed companies, which included us. After the notice was issued, we were required by the relevant tax authority to settle the EIT for 2007 at a rate of 33 percent. To date, we have not been requested by the tax authorities to pay additional EIT in respect of any years prior to 2007. There is no further development of this matter during the year ended December 31, 2015. No provision has been made in the financial statements at December 31, 2015 for this uncertainty because we believe it is not probable that the Company will be required to pay additional EIT for tax years prior to 2007.

## Recognition of deferred tax assets

There are many transactions and events for which the ultimate tax determination is uncertain during the ordinary course of business. Significant judgment is required from the Group in determining the provision for income taxes in each of these jurisdictions. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Deferred tax assets are recognized in respect of temporary deductible differences and the carry forward of unused tax losses. We recognize deferred tax assets only to the extent that it is probable that future taxable profit will be available against the assets which can be realized or utilized. At the end of each reporting period, we assess whether previously unrecognized deferred tax assets should be recognized. The Company recognizes a previously unrecognized deferred tax asset to the extent that it is probable that future taxable profit will allow the deferred tax asset to be utilized. In addition, we assess the carrying amount of deferred tax assets that are recognized at the end of each reporting period. The

Company reduces the carrying amount of a deferred tax asset to the extent that it is no longer probable that sufficient taxable profit will be available for the deferred tax asset to be utilized.

In making the assessment of whether it is probable the Company will realize or utilize the deferred tax assets, we primarily rely on the generation of future taxable income to support the recognition of deferred tax assets. In order to fully utilize the deferred tax assets recognized at December 31, 2015, the Company would need to generate future taxable income of at least RMB284 million.

We believe that it is probable that the Company will generate sufficient taxable income before the unused tax losses expire. Favorable factors include the enlargement of crude oil refinery capacity of the Company and the new pricing mechanism in the PRC for setting gasoline and diesel prices to more closely track crude oil costs. Uncertainties which could affect the estimated taxable income include various factors such as the volatility of international crude oil prices and the cyclical nature of the petroleum and petrochemical industry. Upon changes in facts and circumstances, management may conclude that deferred tax assets may not be realizable in future periods, resulting in a future reduction in the carrying amount of a deferred tax asset.

## **Government Policies**

The impact of government economic, fiscal, and monetary policies can materially affect our financial condition, results of operations, and cash flows (see Item 3. Key Information - D. Risk Factors).

In particular, we consume large amounts of crude oil to manufacture our products of which more than 90% is typically imported. We attempt to mitigate the effect of increased costs due to rising crude oil prices. However, our ability to pass on these increased costs to our customers is dependent on government regulations, among other factors. Given that the increase of the sales prices of our products can lag behind the increase of crude oil costs, we sometimes fail to completely cover the increased costs by increasing our sales prices, particularly where government regulations restrict the prices of certain of our fuel products such as gasoline, diesel and jet fuel, and liquefied petroleum gas. In 2013, 2014 and 2015, approximately 49.11%, 48.02% and 43.33% of our net sales were from such products subject to price controls. Although the current price-setting mechanism for refined petroleum products in China allows the Chinese government to adjust price in the PRC market when the average international crude oil price fluctuates beyond certain levels within a certain time period (see Item 4. Information on the Company B. Business Overview Product Pricing), the Chinese government still retains discretion as to whether or when to adjust the prices of the refined oil products. The Chinese government generally exercises certain price control over refined oil products once international crude oil prices experience a sustained rise or become significantly volatile. Moreover, the Chinese government controls the distribution of many fuel products in China. For instance, some of our fuel products are required to be sold to designated distributors (such as the subsidiaries of Sinopee Corp.). Because we cannot freely sell our fuel products to take advantage of opportunities for higher prices, we may not be able to fully cover increases in crude oil prices by increases in the sale prices of our products, which has had and will continue to have a material adverse effect on our financial condition, results of operations and ca

In addition, the exchange rates between the Renminbi and the U.S. Dollar or other foreign currencies are affected by Chinese government policies. In particular, the value of the Renminbi is only permitted to fluctuate within a narrow and managed band against a basket of certain foreign currencies. The Chinese government continues to receive significant international pressure to liberalize its currency policy. Most of our revenue is denominated in Renminbi, and most of our purchase of crude oil and some equipment and repayment of certain borrowings are made in foreign currencies. Historically, the trend for appreciation of the Renminbi was helpful to us since our imported crude oil purchases constitute such a large portion of our total costs. However, the recent depreciation of the Renminbi increased our costs and affected our capacity of making profits. In addition, any depreciation of the Renminbi against foreign currencies (including the U.S. Dollar) may cause a decrease in the value of our cash and cash equivalents that are denominated in foreign currencies.

## Summary

The following table sets forth our sales volumes and net sales for the years indicated:

	For the year ended December 31,								
	Sales Volume (000 tons)	2013 Net Sales (Millions of RMB)	% of Total Net Sales	Sales Volume (000 tons)	2014 Net Sales (Millions of RMB)	% of Total Net Sales	Sales Volume (000 tons)	2015 Net Sales (Millions of RMB)	% of Total Net Sales
Synthetic fibers	250.8	3,220.5	3.1	228.7	2,891.5	3.1	222.2	2,328.2	3.5
Resins and plastics	1,506.7	14,268.4	13.5	1,321.4	12,489.4	13.5	1,316.0	9,992.2	14.9
Intermediate									
petrochemicals	2,545.0	18,430.8	17.5	1,968.9	12,391.0	13.4	2,162.1	9,332.0	13.9
Petroleum products	10,391.5	57,419.8	54.4	9,305.3	49,259.5	53.1	9,268.9	30,802.0	45.9
Trading of petrochemical									
products		11,157.6	10.6		14,791.0	15.9		13,718.2	20.5
Others		1,006.1	0.9		902.6	1.0		864.6	1.3

Total	14,694.0	105,503.2	100.0	12,824.3	92,725.0	100.0	12,969.2	67,037.2	100.0

The following table sets forth a summary statement of the Company s consolidated statements of operations for the years indicated:

	For the year ended December 31,					
	2013 Millions of % of		2014 Millions of % of		2015 Millions of % of	
	RMB	Net sales	RMB	Net sales	RMB	Net sales
Synthetic fibers	I III	i ter suies	Rivito	i tet buies	RIVID	i (et suies
Net sales	3,220.5	3.1	2,891.5	3.1	2,328.2	3.5
Operating expenses	(3,823.4)	(3.6)	(3,473.4)	(3.7)	(2,684.6)	(4.0)
Segment (loss)/profit	(602.9)	(0.5)	(581.9)	(0.6)	(356.4)	(0.5)
Resins and plastics				. ,		
Net sales	14,268.4	13.5	12,489.4	13.5	9,992.2	14.9
Operating expenses	(15,034.7)	(14.3)	(12,820.9)	(13.8)	(8,773.6)	(13.1)
Segment (loss)/profit	(766.3)	(0.8)	(331.5)	(0.3)	1,218.6	1.8
Intermediate petrochemicals						
Net sales	18,430.8	17.5	12,391.0	13.4	9,332.0	13.9
Operating expenses	(17,366.8)	(16.5)	(12,259.2)	(13.2)	(8,375.2)	(12.5)
Segment profit	1,064.0	1.0	131.8	0.2	956.8	1.4
Petroleum products						
Net sales	57,419.8	54.4	49,259.5	53.1	30,802.0	45.9
Operating expenses	(55,242.6)	(52.3)	(49,288.8)	(53.2)	(28,939.7)	(43.1)
Segment loss/(profit)	2,177.2	2.1	(29.3)	(0.1)	1,862.3	2.8
Trading of petrochemical products						
Net sales	11,157.6	10.6	14,791.0	15.9	13,718.2	20.5
Operating expenses	(11,052.1)	(10.5)	(14,724.9)	(15.9)	(13,703.0)	(20.5)
Segment profit	105.5	0.1	66.1	0.0	15.2	0.0
Others						
Net sales	1,006.1	0.9	902.6	1.0	864.6	1.3
Operating expenses	(791.3)	(0.7)	(745.7)	(0.8)	(652.2)	(1.0)
Segment profit	214.8	0.2	156.9	0.2	212.4	0.3
Total						
Net sales	105,503.2	100	92,725.0	100.0	67,037.2	100.0
Operating expenses	(103,310.9)	(97.9)	(93,312.9)	(100.6)	(63,128.3)	(94.2)
(Loss)/profit from operations	2,192.3	2.1	(587.9)	(0.6)	3,908.9	5.8
Net financing income/(costs)	121.7	0.1	(359.7)	(0.4)	(243.8)	(0.4)
Investment income						
Share of profit of associates and jointly controlled entities	130.7	0.1	57.7	0.1	572.1	0.9
(Loss)/ Earnings before income tax	2,444.7	2.3	(889.9)	(1.0)	4,237.2	6.3
Income tax	(379.2)	(0.3)	214.1	0.2	(926.8)	(1.4)
Net (loss)/income	2,065.5	2.0	(675.8)	(0.7)	3,310.4	4.9
Attributable to:						
Equity shareholders of the Company	2,055.3	1.9	(692.2)	(0.7)	3,274.3	4.8
Non-controlling interests	10.2	0.1	16.4	0.0	36.1	0.1
Net (loss)/income	2,065.5	2.0	(675.8)	(0.7)	3,310.4	4.9

Net sales represent sales revenue of the respective segments after sales taxes and surcharges. Operating expenses here represent cost of sales, selling and administrative expenses and other operating expenses /income, as allocated to respective segments. This definition is only applicable for the financial review.

#### **Results of Operations**

In general, the recovery of the world economy was slower than expected in 2015. The U.S. economy delivered a strong performance in 2015, while the economies of the Euro zone and Japan recovered slowly and the growth of emerging economies, including China continued to slow down. The Chinese government adopted a series of macroeconomic control and reform measures and was able to maintain stable economic growth, with an annual GDP growth rate of 6.9%. Primarily due to the slowing growth of the Chinese economy, weak market demand, excessive production capacity and low market prices, the petroleum and petrochemical industry remained in a weak position. However, the earnings of industry players increased in 2015 because crude oil prices declined significantly, and the unit purchase price of raw materials dropped to a larger extent than the unit price of petroleum and petrochemical products.

In 2015, given the complex market conditions, with a focus on our profit and returns, we enhanced our effort to improve our environmental protection facilities and to continuously reduce our costs and increase our production efficiency.

In 2015, our net sales amounted to RMB80.748 billion, decreased by 20.93% compared with 2014. The decrease was primarily due to the decline in weighted average sales price of our petroleum and petrochemical products mainly as a result of the decrease in crude oil price and excessive production capacity of petroleum products in the industry. The total volume of our products was 13,866,200 tons in 2015, representing an increase of 2.18% over the previous year. Our production/sale ratio was 99.91%, and the trade receivables recovery rate was 100%. Our total amount of export was RMB4.099 billion, increased by 211.21% compared with 2014.

Year ended December 31, 2015 compared with year ended December 31, 2014

#### Net sales

Primarily due to the decrease in crude oil price, the market prices of petrochemical products dropped in 2015. The excessive production capacity of petrochemical products and the weak demand in domestic and international markets led to intensive market competition. In 2015, our net sales amounted to RMB67,037.2 million, representing a decrease of 27.70% from RMB92,725 million in 2014. The decrease in our net sales was primarily due to the decline in market prices of petrochemical products as a result of the decrease of crude oil price and weak customer demand for our products. We increased our crude oil processing volume in 2015, which led to a slight increase in the sales volume of our petroleum products. For the year ended December 31, 2015, the weighted average prices (excluding tax) of our synthetic fibers, resins and plastics, intermediate petrochemical products, and petroleum products decreased by 17.13%, 19.67%, 31.42% and 37.22% over the previous year, respectively.

#### (i) Synthetic fibers

In 2015, the net sales for synthetic fibers amounted to RMB2,328.2 million, representing a decrease of 19.48% as compared to RMB2,891.5 million in the previous year. The decrease was primarily due to the decline in price of synthetic fibers, driven by the decline in crude oil price, and also due to the decline in sales volume because of the continued sluggish downstream demand and under-performing initiatives in raw material procurement. The weighted average sales price of synthetic fibers decreased by 17.13%. While the weighted average sales price of acrylic fiber, the principal synthetic fiber product of our Company, decreased by 18.53%, the weighted average sales price of polyester fiber decreased by 21.53% compared to that of the previous year. The decrease in the weighted average price of acrylic fiber and polyester fiber was primarily due to the decline in cost of raw materials resulted from the decrease in crude oil price. The sales of acrylic fiber and polyester fiber accounted for 83.33% and 12.40% of the total sales of synthetic fibers, respectively. Sales volume of synthetic fibers decreased by 2.84% in 2015 compared to that of the previous year.

The net sales of synthetic fiber products accounted for 3.5% of the total net sales in 2015, representing an increase of 0.4% as compared to the previous year.

## (ii) Resins and plastics

The net sales of resins and plastics amounted to RMB9,992.2 million in 2015, representing a decrease of 19.99% as compared to RMB12,489.4 million in 2014. The decrease in net sales was mainly attributable to the decrease in price of resin and plastics, driven by the decline in crude oil price. The weighted average sales price of resins and plastics fell by 19.67%. Among resins and plastics products, the weighted average sales price of polyethylene for 2015 decreased by 13.67%; the weighted average sales price of polypropylene for 2015 decreased by 24.68%; and the weighted average sales price of polyester pellet for 2015 decreased by 23.14%. The decrease in the weighted average price of polyester pellet was primarily due to the decline in cost of raw materials resulted from the decrease in crude oil price. Sales of polyethylene, polypropylene and polyester pellet accounted for 33.71%, 33.67% and 15.35% of the total sales of resins and plastics, respectively. The sales volume of resins and plastics slightly decreased by 0.41% in 2015 primarily because we reduced the production of polyester chips in 2015 mainly as a result of weak customer demand.

The net sales of resins and plastics accounted for 14.9% of total net sales in 2015, representing an increase of 1.4% as compared to the previous year.

## (iii) Intermediate petrochemicals

The net sales of intermediate petrochemical products amounted to RMB9,332.0 million in 2015, representing a decrease of 24.69% as compared to RMB12,391.0 million in 2014 as a result of the decline in the price of intermediate petrochemical products resulted from the decrease of 31.42% in their weighted average sales price, as their price was driven down by the drop of crude oil price. Among the intermediate petrochemicals, the weighted average sales prices of paraxylene, butadiene, ethylene oxide, benzene and glycol decreased by 31.65%, 28.24%, 25.86%, 42.47% and 14.45%, respectively. The decreases in weighted average sales prices of paraxylene, butadiene, ethylene oxide, benzene and glycol were primarily due to the decline in cost of raw materials resulted from the decrease in crude oil price. Sales of paraxylene, butadiene, ethylene oxide, benzene and glycol accounted for 25.47%, 6.36%, 11.84%, 15.98% and 16.82% of the total sales of intermediate petrochemicals, respectively. The sales volume of intermediate petrochemical products increased by 9.81% in 2015 primarily because we increased production of intermediate petrochemical products mainly as a result of strong market demand in 2015.

The net sales of intermediate petrochemicals accounted for 13.9% of the total net sales in 2015, representing an increase of 0.5% as compared to the previous year.

## (iv) Petroleum products

The net sales of petroleum products amounted to RMB30,802.0 million in 2015, representing a decrease of 37.47% as compared to RMB49,259.5 million in 2014, with the weighted average sales price decreasing by 37.22% and the sales volume of petroleum products decreasing by 0.39%. The weighted average sales price of petroleum products decreased in 2015 as compared to the previous year primarily due to the decrease in refined oil price in China as a result of the decline in crude oil price.

The net sales of petroleum products accounted for 45.9% of the total net sales in 2015, representing a decrease of 7.2% as compared to the previous year.

## (v) Trading of petrochemical products

The net sales of the trading of petroleum products amounted to RMB13,718.2 million in 2015, representing a decrease of 7.25% as compared to RMB14,791.0 million in 2014. This decrease was mainly attributable to the decrease of price of major petrochemical products in the global oil price market.

The net sales of trading of petrochemical products accounted for 20.5% of the total net sales in 2015, representing an increase of 4.6% as compared to the previous year.

## (vi) Others

The net sales of others amounted to RMB864.6 million in 2015, representing a decrease of 4.21% as compared to RMB902.6 million in the previous year. This decrease in net sales was mainly because the declines in income from disposal of scrap materials.

The net sales of others accounted for 1.3% of the Company s total net sales in 2015, representing an increase of 0.3% as compared to the previous year.

#### **Operating expenses**

Our operating expenses are comprised of cost of sales, selling and administrative expenses, other gain, other operating expenses and other operating income.

Our operating expenses decreased from RMB93,312.9 million in 2014 to RMB63,128.3 million in 2015. Our operating expenses of synthetic fibers, resins and plastics, intermediate petrochemicals, petroleum products, trading of petrochemical products and others were RMB2,684.6 million, RMB8,773.6 million, RMB8,375.2 million, RMB28,939.7 million, RMB13,703.0 million and RMB652.2 million, representing decreases of 22.71%, 31.57%, 31.68%, 41.29%, 6.94% and 12.54% as compared to the previous year, respectively. Such decreases were primarily due to the decline in cost of raw materials resulted from the decrease in crude oil price.

#### Cost of sales

Our cost of sales amounted to RMB62,757.1 million in 2015, decreased by 32.45% from RMB92,910.1 million in 2014. Cost of sales accounted for 93.62% of net sales for 2015, as compared to 100.20% in the previous year. The decrease in cost of sales was primarily due to the decline in crude oil price in 2015.

#### Selling and administrative expenses

Our selling and administrative expenses amounted to RMB600.9 million in 2015, representing an increase of 6.5% as compared to RMB564.2 million in the previous year, mainly due to an increase in impairment of fixed assets.

#### Other operating income

Our other operating income amounted to RMB234.9 million in 2015, representing a decrease of 10.21% as compared to RMB261.6 million in the previous year. The decrease in other operating income was mainly because the receipt of refunds relating to local education surcharge of RMB101 million in 2015, decreased by RMB23 million from the last year.

#### Other operating expenses

Our other operating expenses were RMB33.9 million in 2015, representing a decrease of 66.17% as compared to RMB100.2 million in the previous year. This decrease was mainly due to the decrease of exchange loss of RMB22 million relating to the production and operation, and the decrease of the loss on fixed assets disposal of RMB33.8 million.

## Profits/loss from operations

Our profit from operations amounted to RMB3,908.9 million in 2015, representing an increase of RMB4,496.8 million as compared to our loss from operation of RMB587.9 million in the previous year. In 2015, costs for all segments dropped drastically as a result of the decrease of crude oil price. Compared with the decline in unit price of finished products, the unit purchase price of raw materials dropped to a larger extent than the unit price of finished products, leading to a significant growth in our profit from operations as compared to last year. In addition, profit from our investment in Secco was RMB437 million in 2015, representing an increase of RMB505 million as compared to a loss of RMB68 million in 2014.

#### (i) Synthetic fibers

Loss from operations of synthetic fibers amounted to RMB356.4 million in 2015, representing a decrease of RMB225.5 million in loss as compared to loss of RMB581.9 million in the previous year. The decrease in loss was primarily due to a 22.7% decrease in operating expenses of synthetic fibers to RMB2,684.6 million in 2015 from RMB3,473.4 million in the previous year while the net sales of synthetic fibers decreased by 19.48% to RMB2,328.2 million in 2015 from RMB2,891.5 million in the previous year. The decreases in operating expenses and net sales were primarily attributable to the decline in the cost of raw materials of synthetic fiber products.

#### (ii) Resins and plastics

Profit from operations of resins and plastics amounted to RMB1,218.6 million in 2015, representing an increase of RMB1,550.1 million as compared to loss of RMB331.5 million in the previous year. The increase in profit was primarily due to a 31.57% decrease in operating expenses of resins and plastics to RMB8,773.6 million in 2015 from RMB12,820.9 million in the previous year while the net sales of resins and plastics decreased by 19.99% to RMB9,992.2 million in 2015 from RMB12,489.4 million in the previous year. The decreases in operating expenses and net sales were primarily attributable to significantly lower costs of raw materials as a result of the decrease in crude oil price.

#### (iii) Intermediate petrochemicals

Profit from operations of intermediate petrochemicals amounted to RMB956.8 million in 2015, representing an increase of RMB825.0 million as compared to profit of RMB131.8 million in the previous year. The increase in profit was primarily due to a 24.69% decrease in net sales of intermediate petrochemicals to RMB9,332 million in 2015 from RMB12,391.0 million in the previous year while operating expenses of intermediate petrochemicals decreased by 31.68% to RMB8,375.2 million in 2015 from RMB12,259.2 million in the previous year. The decreases in net sales and operating expenses were primarily attributable to the decrease the decline in the cost of raw materials as a result of the decrease of crude oil price.

#### (iv) Petroleum products

Profit from operations of petroleum products amounted to RMB1,862.3 million, representing an increase of RMB1,891.6 million as compared to loss of RMB29.3 million in the previous year. The loss was mainly attributable to the decrease of 37.4% in net sales of petroleum products to RMB30,802 million in 2015 from RMB49,259.5 million in the previous year while the operating expenses of petroleum products decreased by 41.2% to RMB28,939.7 million in 2015 from RMB49,288.8 million in the previous year. The decreases in net sales and operating expenses were attributable to the decrease in refined oil price in China as a result of the decline in crude oil price.

#### (v) Trading of petrochemical products

Profit from operations of trading of petrochemical products amounted to RMB15.2 million in 2015, representing a decrease of RMB50.9 million as compared to RMB66.1 million in the previous year. The decrease in profit was primarily due to a 6.9% decrease in operating expenses to RMB13,703 million in 2015 from RMB14,724.9 million in the previous year while net sales from trading of petrochemical products decreased by 7.25% to RMB13,718.2 million in 2015 from RMB14,791.0 million in 2014. The decreases in net sales and operating expenses were mainly attributable to the decrease of price of major petrochemical products in the global oil price market.

#### (vi) Others

Profit from operations of others amounted to RMB212.4 million in 2015, representing an increase of 35.37% as compared to RMB156.9 million in the previous year. The increase in profit was mainly attributable to a decrease of 4.21% in net sales of other products to RMB864.6 million in 2015 from RMB902.6 million in 2014 while the operating expenses of others decreased by 12.54% to RMB652.2 million in 2015 from RMB745.7 million in the previous year. The decrease in net sales was primarily due to the declines in volume from disposal of scrap materials.

#### Net financing income/costs

Our net financing costs were RMB243.8 million in 2015, compared with a net financing cost of RMB359.7 million in 2014. The change was mainly due to the repayment of long term borrowings and certain short term borrowings by us in 2015, which lowered the interest expense from RMB374.6 million in 2014 to RMB211.9 million in 2015.

#### Share of profit of associates and jointly controlled entities

In 2015, the Company s share of profit of associates and jointly controlled entities amounted to RMB572.1 million (2014: share of profit of RMB57.7 million), representing an increase of 891.5%, which was attributable to a significant increase in our share of profit in Secco (2015: share of profit of RMB437 million; 2014: share of loss of RMB68.0 million).

#### Earnings/loss before income tax

Our earnings before taxation was RMB4,237.2 million in 2015, representing a significant increase of RMB5,127.1 million as compared to the loss before taxation of RMB889.9 million in 2014.

#### Income tax

Our income tax expenses amounted to RMB926.8 million in 2015, while the income tax benefit was RMB214.2 million in 2014. The change was primarily attributable to the payment of current income tax as the Company recorded profits in 2015.

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In accordance with the PRC Enterprise Income Tax Law (amended) which took effect from 1 January 2008, the income tax rate of the Company in 2015 was 25% (2014:25%). However, the effective rate for income tax was 21.87% in 2015, compared to 24.07% in 2014. The relatively low effective income tax rate in 2015 was mainly because that share profit of investments accounted for using the equity method amounted to RMB140.5 million in 2015, representing an increase of RMB128.6 million as compared to RMB11.9 million in 2014.

#### Net income/loss

Our net income was RMB3,310.4 million in 2015, representing an increase of RMB3,986.2 million from the net loss of RMB675.8 million in 2014.

Year ended December 31, 2014 compared with year ended December 31, 2013

#### Net sales

Primarily due to the sluggish economic growth both in China and overseas countries, the overall production of the petrochemical industry decreased in 2014. The excessive expansion in production capacity of bulk petrochemical products and the weak demand in domestic and international markets led to intensive market competition and a decrease in the market prices of petrochemical products. Domestic oil consumption continued to grow while the supply of refined oil products could easily met such demand in 2014. In 2014, our net sales amounted to RMB92,725 million, representing a decrease of 12.11% from RMB105,503.2 million in 2013. The decrease in our net sales was primarily due to weak customer demand for our products and lower petroleum product prices as a result of excessive production capacity of petroleum products in the industry. We also reduced our crude oil processing volume in 2014 in response to the downturn of the petrochemical products markets, which led to a decrease in the sales volume of our petroleum products. For the year ended December 31, 2014, the weighted average prices (excluding tax) of our synthetic fibers, resins and plastics, intermediate petrochemical products, and petroleum products decreased by 1.54%, 0.19%, 13.10% and 4.20% over the previous year, respectively.

#### (i) Synthetic fibers

In 2014, the net sales for synthetic fibers amounted to RMB2,891.5 million, representing a decrease of 10.22% as compared to RMB3,220.5 million in the previous year. The decrease was primarily due to weak downstream market demand for synthetic fibers. Sales volume of synthetic fibers decreased by 8.81% compared to that of the previous year, while the weighted average sales price decreased by 1.54%. While the weighted average sales price of acrylic fiber, the principal synthetic fiber product of our Company, increased by 0.84%, the weighted average sales price of polyester fiber decreased by 11.68% compared to that of the previous year. The decrease in the weighted average price of polyester fiber was primarily due to the excessive capacity of polyster fiber production in China, resulting in lower market prices of polyester fiber products. The sales of acrylic fiber and polyester fiber accounted for 79.15% and 14.95% of the total sales of synthetic fibers, respectively.

The net sales of synthetic fiber products accounted for 3.1% of the total net sales in 2014, which percentage was the same as the previous year.

#### (ii) Resins and plastics

The net sales of resins and plastics amounted to RMB12,489.4 million in 2014, representing a decrease of 12.47% as compared to RMB14,268.4 million in 2013. The decrease in net sales is mainly attributable to a decrease in sales volume of polyester products. The sales volume of resins and plastics decreased by 12.30%, and the weighted average sales price fell by 0.19%. Sales volume of resins and plastics decreased as we reduced the production of polyester chips mainly as a result of the increased market competition and the relatively lower profit margin of these products. Among resins and plastics products, the weighted average sales price of polyethylene for 2014 increased by 2.65%; the weighted average sales price of polyethylene for 2014 increased by 1.53%; and the weighted average sales price of polyester pellet for 2014 decreased by 13.82%. The decrease in the weighted average price of polyester pellet was primarily due to increased market competition and weak customer demand for our products. Sales of polyethylene, polypropylene and polyester pellet accounted for 43.58%, 35.52% and 16.56% of the total sales of resins and plastics, respectively.

The net sales of resins and plastics accounted for 13.5% of total net sales in 2014, which percentage was the same as the previous year.

#### (iii) Intermediate petrochemicals

The net sales of intermediate petrochemical products amounted to RMB12,391.0 million in 2014, representing a decrease of 32.77% as compared to RMB18,430.8 million in 2013 as a result of decreases in sales volume and weighted average sales prices of our intermediate petrochemical products. The sales volume of intermediate petrochemical products decreased by 22.64% in 2014 primarily as a result of the weak sales of aromatics (including benzene and paraxylene) and olefins, as downstream demand for these products remained weak and our 1# ethylene plant shut down. The weighted average sales price of intermediate petrochemicals decreased by 13.10% in 2014 as compared to the previous year mainly due to a decrease in the average price of the Company s key intermediate petrochemicals, including paraxylene, butadiene , ethylene oxide, benzene and glycol primarily as a result of weak domestic market demand.

Among the intermediate petrochemicals, weighted average sales prices of paraxylene, butadiene, ethylene oxide, benzene and glycol decreased by 18.83%, 14.29%, 2.92%, 9.07% and 11.32% respectively. The decreases in weighted average sales prices of paraxylene, butadiene, ethylene oxide, benzene and glycol were primarily due to the weak market demand. Sales of paraxylene, butadiene, ethylene oxide, benzene and glycol accounted for 29.07%, 6.33%, 18.74%, 18.56% and 6.11% of the total sales of intermediate petrochemicals, respectively.

The net sales of intermediate petrochemicals accounted for 13.4% of the total net sales in 2014, representing a decrease of 4.1% compared to the previous year.

#### (iv) Petroleum products

The net sales of petroleum products amounted to RMB49,259.5 million in 2014, representing a decrease of 14.21% as compared to RMB57,419.8 million in 2013, with the weighted average sales price decreasing by 4.20% and the sales volume of petroleum products decreasing by 10.45%. The weighted average sales price of petroleum products decreased in 2014 as compared to the previous year primarily due to the excessive production capacity of petroleum products and the sale volume decreased in 2014 as compared to the previous year primarily because we reduced our crude oil processing volume in 2014 in response to the downturn of the petrochemical products markets.

The net sales of petroleum products accounted for 53.1% of the total net sales in 2014, representing a decrease of 1.3% compared to the previous year.

## (v) Trading of petrochemical products

The net sales of the trading of petroleum products amounted to RMB14,791.0 million in 2014, representing an increase of 32.56% as compared to RMB11,157.6 million in 2013. This increase was mainly attributable to our increased sales of the trading of petroleum products as we established our subsidiary, Shanghai Jinshan Trading Corporation, in 2014, and expanded our trading business.

The net sales of trading of petrochemical products accounted for 15.9% of the total net sales in 2014, representing an increase of 5.3% as compared to the previous year.

#### (vi) Others

The net sales of others amounted to RMB902.6 million in 2014, representing a decrease of 10.29% as compared to RMB1,006.1 million in the previous year. This decrease in net sales was mainly because the financial performance of our asset rental business was not as good as expected.

The net sales of others accounted for 1.0% of the Company s total net sales in 2014, representing an increase of 0.1% as compared to the previous year.

#### **Operating expenses**

Our operating expenses are comprised of cost of sales, selling and administrative expenses, other operating expenses and other operating income.

Our operating expenses slightly decreased from RMB103,310.9 million in 2013 to RMB93,312.9 million in 2014. Our operating expenses of synthetic fibers, resins and plastics, intermediate petrochemicals, petroleum products and others were RMB3,473.4 million, RMB12,820.9 million, RMB12,259.2 million, RMB49,288.8 million and RMB745.7 million, representing decreases of 9.15%, 14.72%, 29.41%, 10.78% and 5.76% as compared to the previous year, respectively. Such decreases were primarily due to the slight decreases in the Company s sales volume of these products mainly as a result of weak market demand and excessive production capacity. The operating expenses for trading of petrochemicals amounted to RMB14,724.9 million, representing an increase of 33.23% as compared to the previous year. This increase was primarily due to an increase in the Company s trading volume of the petrochemicals in 2014 as a result of the expansion of our trading business.

#### Cost of sales

Our cost of sales amounted to RMB92,910.1 million in 2014, decreasing by 9.99% from RMB103,225.9 million in 2013. The decrease in cost of sales was primarily due to the decrease in our crude oil processing volume in response to the downturn of the petrochemical products markets. Cost of sales accounted for 100.20% of net sales for 2014, as compared to 97.84% in the previous year. Our cost of sales exceeded the net sales in 2014primarily because the price of crude oil in the international market decreased in 2014, especially in the fourth quarter, resulting in a decrease in the prices of the Company s oil products and petrochemical products, while the price of domestic oil we purchased was not timely adjusted based on the price of crude oil in the international market due to the price control over crude oil by the Chinese government, which led to the high production cost of our oil products and petrochemical products.

#### Selling and administrative expenses

Our selling and administrative expenses amounted to RMB564.2 million in 2014, representing a decrease of 18.35% as compared to RMB691.0 million in the previous year, mainly due to a decrease of RMB92.5 million in the cost of loading and unloading transports and RMB39.2 million in the cost of agency commission as a result of the decrease in our sales volume of petroleum products in 2014.

#### Other operating income

Our other operating income amounted to RMB261.6 million in 2014, representing a decrease of 61.15% as compared to RMB673.4 million in the previous year. The decrease in other operating income was mainly because we generated a net income of RMB465 million from the asset transfer involving the Chenshan oil depot and foreign exchange gain of RMB67.3 million on foreign currency denominated debts and liabilities of our subsidiary China Jinshan Associated Trading Corporation in 2013, while, as an offsetting factor, the refunds of local government education surcharge and government grants we received in 2014 increased by RMB123.2 million as compared to the previous year partly due to the compensation we received in relation to the disposal of 1# ethylene plant.

#### Other operating expenses

Our other operating expenses were RMB100.2 million in 2014, representing an increase of 48.66% as compared to RMB67.4 million in the previous year. This increase was mainly due to the exchange loss of RMB22.2 million as a result of the depreciation of the RMB against the U.S. dollar, and the loss on fixed assets disposal of RMB47.3 million.

#### Loss/profits from operations

Our loss from operations amounted to RMB587.9 million in 2014, representing a decrease of RMB2,780.2 million as compared to our profit from operation of RMB2,192.3 million in the previous year. In 2014, demand for petrochemicals in China remained weak. Profit margin for our petrochemical product segment declined and our petrochemical business recorded losses in 2014. In the second half of 2014, especially in the fourth quarter, the price of crude oil in the international market decreased further, resulting in a decrease in the prices of the Company s oil products and petrochemical products, while the price of domestic oil we purchased was not timely adjusted based on the price of crude oil in the international market due to the price control over crude oil by the Chinese government, which led to the high production cost of our oil products and petrochemical products.

#### (i) Synthetic fibers

Loss from operations of synthetic fibers amounted to RMB581.9 million in 2014, representing a decrease of RMB21.0 million in loss as compared to loss of RMB602.9 million in the previous year. The decrease in loss was primarily due to a 9.15% decrease in operating expenses of synthetic fibers to RMB3,473.4 million in 2014 from RMB3,823.4 million in the previous year while the net sales of synthetic fibers decreased by 10.22% to RMB2,891.5 million in 2014 from RMB3,220.5 million in the previous year. The decreases in operating expenses and net sales were primarily attributable to the decline in the sales volumes of synthetic fibers mainly as a result of the weak downstream market demand for our synthetic fibers.

#### (ii) Resins and plastics

Loss from operations of resins and plastics amounted to RMB331.5 million in 2014, representing a decrease of 56.74% in loss as compared to loss of RMB766.3 million in the previous year. The decrease in loss was primarily due to a 14.72% decrease in operating expenses of resins and plastics to RMB12,820.9 million in 2014 from RMB15,034.7 million in the previous year while the net sales of resins and plastics decreased by 12.47% to RMB12,489.4 million in 2014 from RMB14,268.4 million in the previous year. The decreases in operating expenses and net sales were primarily attributable to the decrease in sales volume of polyester products, as we reduced the production of polyester chips mainly as a result of increased market competition and relatively lower profit margin of these products.

#### (iii) Intermediate petrochemicals

Profit from operations of intermediate petrochemicals amounted to RMB131.8 million in 2014, representing a decrease of 87.61% as compared to profit of RMB1,064.0 million in the previous year. The decrease in profit was primarily due to a 32.77% decrease in net sales of intermediate petrochemicals to RMB12,391.0 million in 2014 from RMB18,430.8 million in the previous year while operating expenses of intermediate petrochemicals decreased by 29.41% to RMB12,259.2 million in 2014 from RMB17,366.8 million in the previous year. The decreases in net sales and operating expenses were primarily attributable to the decrease in sales volume and weighted average sales prices of our intermediate petrochemical products as a result of the weak sales of aromatics (including benzene and paraxylene) and olefins, as downstream demand for these products remained weak and our 1# ethylene plant shut down.

#### (iv) Petroleum products

Loss from operations of petroleum products amounted to RMB29.3 million in 2014, representing a decrease of 101.35% as compared to profit of RMB2,177.2 million in the previous year. The loss was mainly attributable to the decrease of 14.21% in net sales of petroleum products to RMB49,259.5 million in 2014 from RMB57,419.8 million in the previous year while the operating expenses of petroleum products decreased by 10.78% to RMB49,288.8 million in 2014 from RMB55,242.6 million in the previous year. The decreases in net sales and operating expenses were attributable to the excessive production capacity of petroleum products and the decrease in sales volume of our petroleum products as we reduced our crude oil processing volume in 2014 in response to the downturn of the petrochemical products markets.

#### (v) Trading of petrochemical products

Profit from operations of trading of petrochemical products amounted to RMB66.1 million in 2014, representing a decrease of 37.35% as compared to RMB105.5 million in the previous year. The decrease in profit was primarily due to a 33.23% increase in operating expenses to RMB14,724.9 million in 2014 from RMB11,052.1 million in the previous year while net sales from trading of petrochemical products increased by 32.56% to RMB14,791.0 million in 2014 from RMB11,157.6 million in 2013. The increases in net sales and operating expenses were mainly attributable to an increase in trading volume of petrochemical products as we established our subsidiary, Shanghai Jinshan Trading Corporation, in 2014, and expanded our trading business. The profitability of trading of petrochemical products decreased in 2014 was primarily attributable to the lower profit margin of our petrochemical products as a result of intense market competition.

#### (vi) Others

Profit from operations of others amounted to RMB156.9 million in 2014, representing a decrease of 26.96% as compared to RMB214.8 million in the previous year. The decrease in profit was mainly attributable to a decrease of 10.29% in net sales of other products to RMB902.6 million in 2014 from RMB1,006.1 million in 2013, primarily because the financial performance of our asset rental business was not as good as expected.

#### Net financing income/costs

Our net financing costs were RMB359.7 million in 2014, compared with a net financing income of RMB121.7 million in 2013. The change was mainly due to RMB49.8 million of net foreign exchange loss in 2014 caused by the depreciation of RMB against U.S, Dollars as compared to RMB407.9 million of net foreign exchange gains caused by the appreciation of RMB against U.S. Dollars in 2013.

#### Share of profit of associates and jointly controlled entities

In 2014, the Company s share of profit of associates and jointly controlled entities amounted to RMB57.7 million (2013: share of profit of RMB130.7 million), representing a decrease of 55.85%, which was attributable to a significant decrease in our share of profit in Secco (2014: share of loss of RMB68.0 million; 2013: share of profit of RMB40.0 million).

#### Earnings/loss before income tax

Our loss before taxation was RMB889.9 million in 2014, representing a significant decrease of RMB3,334.6 million as compared to the profit before taxation of RMB2,444.7 million in 2013.

#### Income tax

Our income tax benefit amounted to RMB214.2 million in 2014, while the income tax expense was RMB379.2 million in 2013. The change was primarily attributable to the deferred tax assets recognized as the Company recorded losses in 2014.

In accordance with the PRC Enterprise Income Tax Law (amended) which took effect from 1 January 2008, the income tax rate of the Company in 2014 was 25% (2013:25%). However, the effective rate for income tax was 24.07% in 2014, compared to 15.51% in 2013. The relatively low effective income tax rate in 2013 was mainly due to the utilization of our previously unrecognized tax losses.

#### Net income/loss

Our net loss was RMB675.8 million in 2014, representing a decrease of RMB2,741.3 million from the net profit of RMB2,065.5 million in 2013.

#### B. Liquidity and Capital Resources.

We strive to always have sufficient liquidity to meet our liabilities when due, preparing for both normal and stressed conditions, without incurring unacceptable losses or risking damage to our reputation.

Our primary sources of funding have been cash provided by our operating activities and short term and long term borrowings. Our primary uses of cash have been for cost of sales, other operating expenses and capital expenditures. We prepare monthly cash flow budgets to ensure that we will always have sufficient liquidity to meet our financial obligations as they become due. We arrange and negotiate financing with financial institutions and maintain a certain level of standby credit facilities to reduce liquidity risk. We believe that our current cash on hand, expected cash flows from operations and available standby credit facilities from financial institutions will be sufficient to meet our working capital requirements and repay our short term borrowings and obligations when they become due. In addition, we will continue to optimize our fund raising strategy from short and long term perspectives to take advantage of low interest rates by issuing corporate bonds or debts with low financing costs.

The following table sets forth a condensed summary of our consolidated statement of cash flows for the years ended December 31, 2013, 2014 and 2015.

	Year E	Year Ended December 31,				
Cash flow data	2013	2014	2015			
	(Mi	llions of RMB)	)			
Net cash generated from operating activities	5,098.5	5,098.5 3,662.4 4,932				
Net cash used in investing activities	(629.2)	(910.1)	439.0			
Net cash used in financing activities	(4,496.9)	(2,606.5)	3695.7			
Net increase/(decrease) in cash and cash equivalents	(27.6)	145.8	798.0			

#### Net cash generated from/used in operating activities

The net cash generated from operating activities amounted to RMB4,932.8 million in 2015, representing an increase in cash inflows of RMB1,270.4 million as compared to the net cash inflows of RMB3,662.4 million in 2014, due to the following reasons: (1) we recorded profit from operation during the reporting period, net cash inflows from profit before taxation (net of depreciation and impairment losses on property, plant and equipment) amounted to RMB6,009.5 million in 2015, representing an increase of RMB4,959.7 million in cash inflows as compared with net cash inflows of RMB1,049.8 million in the previous year, (2) our decreased inventory balance as at the end of the period led to an increase in operating cash flow of RMB1,752.5 million in 2015 (compared with an increase in operating cash flow of RMB3,108.5 million in the previous year), (3) the decrease in operating payables as at the end of the period led to a decrease in operating cash flow of RMB1,451.7 million in 2015 (as compared to a increase in operating cash flow of RMB1,255.2 million as a result of an increase in operating payables in the corresponding period of the previous year).

The net cash generated from operating activities amounted to RMB3,662.4 million in 2014, representing a decrease in cash inflows of RMB1,436.1 million as compared to the net cash inflows of RMB5,098.5 million in 2013, due to the following reasons: (i) we recorded loss during the reporting period, with net cash outflows from loss before taxation (net of depreciation and impairment losses on property, plant and equipment) amounting to RMB1,049.8 million in 2014, representing a decrease of RMB3,504.7 million in cash inflows as compared to the net cash inflows of RMB4,554.5 million in the previous year; and (ii) our decreased inventory balance led to an increase in operating cash inflow of RMB3,108.5 million in 2014 (as compared to a decrease in operating cash inflow of RMB101.2 million in the previous year due to increased inventory balance at the end of 2013).

## Net cash used in investing activities

Our net cash used in investing activities decreased from RMB910.1 million in 2014 to RMB439.0 million in 2015. This was primarily because our purchases of property, plant and equipment and other long-term asset decreased from RMB1,089.3 million in 2014 to RMB695.3 million, and our dividends received from joint ventures and associates increased from RMB98.8 million in 2014 to RMB216.5 million in 2015.

Our net cash used in investing activities increased from RMB629.2 million in 2013 to RMB910.1 million in 2014. This was primarily because we received proceeds of RMB599.2 million from disposal of property, plant and equipment and other long-term assets in 2013 mainly as a result of an assets disposal of our Chenshan oil depot while our proceeds from such type of disposals in 2014 decreased to RMB24.5 million.

#### Net cash used in financing activities

Our net cash used in financing activities was RMB3,695.7 million in 2015, while our net cash used in financing activities was RMB2,606.5 million in 2014. The increase was primarily due to the decrease in repayments of borrowings to third parties of RMB18,109.8 million, the effect of which was partially offset by the decrease in proceeds from borrowings from third parties of RMB18,035.5 million from 2014 to 2015, while our proceeds from borrowings from related parties decreased from RMB7,070.0 million in 2014 to RMB5,720.0 million in 2015 due to the reducing of demands on liquidity.

Our net cash used in financing activities was RMB2,606.5 million in 2014, while our net cash used in financing activities was RMB4,496.9 million in 2013. The decrease was primarily due to the decrease in repayments of borrowings to third parties of RMB8,256.6 million, the effect of which was partially offset by the decrease in proceeds from borrowings from third parties of RMB7,347.5 million from 2013 to 2014 as we reduced crude oil processing volume in 2014 due to weak customer demand for our petroleum products.

#### Borrowings and banking facilities

Due to the Company s net profit position and the reduced capital expenditure, the Company managed to maintain the balance of cash and cash equivalents at a prudent level with a decrease in the amount of borrowings in 2015. Our total borrowings at the end of 2015 amounted to RMB2,070 million, representing a decrease of RMB3,640.9 million as compared to the end of the previous year, of which short term debts decreased by RMB2,008.2 million, while long term borrowings decreased by RMB1,632.7 million . We have generally been able to arrange short term loans with several PRC financial institutions as and when needed. The debt obligations as of December 31, 2014 and 2015were as follows.

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Debt instruments	2014 2015 (Millions of RMB)	
Short term bank loans (1)	3,008.2	1700.0
Short term loans from a related party (2)	1,070.0	370.0
Long term bank loans (1)	1,632.7	

5,710.9 2,070

- (1) As of December 31, 2015, no borrowings were secured by the way of property, plant and equipment. We obtained a credit rating of AA-for financing loans, assessed by Centrus Business Credit Consulting Co., Ltd., a credit rating agency authorized by the People's Bank of China. As of December 31, 2015, the current liabilities exceeded current assets by RMB417.7 million. The liquidity of the Company is primarily dependent on the ability to maintain adequate cash inflow from operations, the renewal of its short-term bank loans and on its ability to obtain adequate external financing to support its working capital and meet its debt obligation when they become due. As of December 31, 2015, we had standby credit facilities of RMB28,179.1 million, within which the maturity dates of unused facility amounting to RMB8,300.0 million will be after 31 December 2016. We assessed that all the facilities could be renewed upon their expiration dates. We have carried out a detailed review of the cash flow forecast for the 12 months ending December 31, 2016. Based on such forecast, we believe that we will be able to renew these facilities when they expire based on our well-established relationships with various lenders and adequate sources of liquidity exist to fund our working capital and capital expenditure requirements.
- (2) We borrowed short term loans from a subsidiary of Sinopec Group, Sinopec Finance Company Limited, on terms no less favorable to us than terms available from the other commercial banks in China. We have entered into the Comprehensive Services Framework Agreement with Sinopec Group so as to obtain financial services from Sinopec Finance Company Limited for the three years ending December 31, 2014, 2015 and 2016.

Our ability to renew our short term borrowings and obtain additional external financing in the future and the cost of such financing are subject to a variety of uncertainties, including:

the cost of financing and the condition of financial markets;

our future operating performance, financial condition and cash flows; and

potential changes in monetary policy of the Chinese government with respect to bank interest rates and lending practices. If we fail to rollover, extend or refinance our short term borrowings as necessary in a timely manner, we may be unable to meet our obligations in connection with debt servicing, trade and bills payable and/or other liabilities when they become due. See also Item 3. Key Information D. Risk Factors - Our development and operation plans have significant capital expenditure and financing requirements, which are subject to a number of risks and uncertainties.

In light of our good credit standing and various financing channels, we believe that we will not experience any difficulty in obtaining sufficient financing for our operations.

We managed to maintain our asset-liability ratio at a safe level by enhancing controls over both liabilities (including borrowings) and financing risks. We generally do not experience any seasonality in borrowings. However, due to the nature of the capital expenditures plan, long term bank loans can be arranged in advance of expenditures while short term borrowings are used to meet operational needs. The terms of our existing borrowings do not restrict our ability to pay dividends on our shares.

#### Liability-to-asset ratio

As at December 31, 2015, our liability-to-asset ratio was 27.77% (2014: 45.73%). The ratio is calculated using this formula: total liabilities/total assets.

#### Capital expenditure

In 2015, our capital expenditure amounted to RMB800 million, representing a decrease of 26.54% as compared to RMB1,089 million in capital expenditure in 2014. Major projects include the following:

Project	Total project investment RMB million	Project status as at December 31, 2015
Manufacturing facilities of EVA with a capacity of 100,000 Tons/Year	1,132	Upfront Work
Desulfurization reconstruction of No. 1, No.5 and No. 7 furnaces of the department of thermoelectricity	167	Under construction
Upgrading of the new sewage discharge standard	134	Completed
Start-up boiler flue gas desulfurization and denitrification projects of olefin department	81	Under construction
Renovation of No. 4 and No. 5 parking lots of chemical terminals in warehousing and transportation department	82	Completed
Total	1596	

Our capital expenditure for 2016 is estimated at approximately RMB1.7 billion.

#### C. Research and Development, Patents and Licenses, etc.

We have a number of technology development units, including the Petrochemical Research Institute, the Plastics Research Institute, the Polyester Fiber Research Institute, the Acrylic Fiber Research Institute and the Environmental Protection Research Institute. These units are charged with various research and development tasks with respect to new technology, new products, new production processes and equipment and environmental protection. Our research and development expenditures in 2013, 2014 and 2015 were RMB67.3 million, RMB43.6 million and RMB87.6 million, respectively.

We are not, in any material aspect, dependent on any patents, licenses, industrial, commercial or financial contracts, or new production processes.

#### D. Trend Information

In 2016, the global economy is expected to be largely uncertain and recover slowly from the financial crisis. Although the rebound of the U.S. economy may improve the world s economy, the U.S. s exit of its quantitative easing monetary policy may have an impact on the economies of emerging markets. Given the high level of debts of developed countries and the slowing growth rates in major economies, emerging markets are expected to enhance their efforts to adjust the structures of their economies for further development.

There exists uncertainty in China s economic development. China s economy is expected to continue to grow steadily; however, a variety of factors, such as difficulties in significantly increasing domestic and foreign demand, will constrain such growth.

Supply in the international crude oil market is expected to be sufficient, while market demand for crude oil may be suppressed by the pessimistic outlook for the world s economic growth. The price of crude oil is generally expected to fluctuate in 2016. Given the strong supply of crude oil, the price of crude oil may remain unchanged or even decrease.

Against this backdrop of economic and market conditions, the domestic petroleum and petrochemical markets are expected to face a tougher external business environment with market competition intensifying due to the slowing growth rate in market demand, excessive production capacity of refineries in China and abundant supply of imported petrochemical products. Stricter regulations in relation to environmental protection and resources conservation will also result in greater challenges to manufacturers.

#### E. Off-balance Sheet Arrangements

As of December 31, 2015, we had no contingent liabilities in respect of guarantees issued to banks in favor of our associated companies and other unlisted investments (December 31, 2014: nil). Other than our capital commitments and contingencies disclosed in Notes 32 and 33 in our consolidated financial statements included in <u>Item 18. Financial Statements</u>, we do not have any other off-balance sheet arrangements.

## F. Contractual Obligations and Commercial Commitments

The following table sets forth our obligations to make future payments under contracts effective as of December 31, 2015.

		As of Dece	Period		
	Total (RMB 000)	Within 1 year or on demand (RMB 000)	More than 1 year but within 2 years (RMB 000)	More than 2 years but within 5 years (RMB 000)	More than 5 years (RMB 000)
Contractual obligations					
Short term borrowings	2,070,000	2,070,000			
Long term borrowings					
Total contractual obligations	2,070,000	2,070,000			
Estimated future interest payments					
Fixed rate	2,407.50				
Variable rate	31,472.73				
Total estimated future interest payments	33,880.23				
Investment commitments					
Capital contribution to Secco (Note 26(i))	111,263				
Other commercial commitments					
Capital commitments (Note 32)	1,164,474				

Note: Capital commitments refer to commitments for purchase of property, plant and equipment.

#### G. Other Information

## Employees

Our staff costs for 2015 were RMB2,595.65 million.

As at December 31, 2015, we had 12,159 employees in total, among whom there were 7,718 production staff, 91 sales representatives, 117 financial personnel and other personnel and 1,678 administrative staff. 48.25% of our employees had tertiary qualifications or above. The company has 17,078 retired employees who are under retirement insurance plans, details of which are provided under Item 6. D. Employees. During 2015, we terminated employment with 1,154 persons (including the retired and voluntary leave), accounting for 8.67% of 13,313 employees we had as of January 1, 2015

## Inflation

Inflation or deflation did not have a significant impact on our results of operations for the year ended December 31, 2015.

#### Purchase, Sale and Investment

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Except as disclosed in this report, during the year ended December 31, 2015, we engaged in no material purchase or sale of our subsidiaries or associated companies or any other material investments.

## Pledge of Assets

As of December 31, 2015, we have not pledged any of our property or equipment.

# ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES. A. Directors and Senior Management.

The following table sets forth certain information concerning our directors, executive officers and members of our supervisory committee (Supervisory Committee). The current term for our directors, executive officers and members of our Supervisory Committee is three years, which term will end in June 2017.

Name	Age	Position
Directors		
Wang Zhiqing	53	Chairman of the Board of Directors and President
Wu Haijun	53	Vice Chairman of the Board of Directors
Gao Jinping	49	Vice Chairman of the Board of Directors and Vice President
Ye Guohua	47	Director and Chief Financial Officer
Jin Qiang	50	Director and Vice President
Guo Xiaojun	46	Director and Vice President
Lei Dianwu	53	External Director
Mo Zhenglin	51	External Director
Shen Liqiang <sup>(1)</sup>	59	Independent Director
Jin Mingda <sup>(1)</sup>	65	Independent Director and Director of the Remuneration and Appraisal Committee
Cai Tingji	61	Independent Director and Director of the Audit Committee
Zhang Yimin	61	Independent Director and Director of the Remuneration and
		Appraisal Committee
Liu Yunhong <sup>(2)</sup>	39	Independent Director
Du Weifeng <sup>(2)</sup>	39	Independent Director
Other Executive Officers		
Tang Weizhong <sup>(3)</sup>	49	Secretary to the Board
Zhang Jianbo <sup>(4)</sup>	53	Secretary to the Board
Supervisory Committee		
Kuang Yuxiang <sup>(5)</sup>	53	Chairman of Supervisory Committee
Zuo Qiang	53	Supervisor
Li Xiaoxia	46	Supervisor
Zhai Yalin	51	External Supervisor
Wang Liqun	58	External Supervisor
Zheng Yunrui	50	Independent Supervisor
Pan Fei <sup>(2)</sup>	60	Independent Supervisor

(1) Pursuant to the resolutions passed on June 18, 2015, the appointments of Mr. Shen Liqiang as independent director of our Company, and Mr. Jin Mingda as independent director and director of the Remuneration and Appraisal Committee of our Company were terminated with immediate effect.

(2) Pursuant to the resolutions passed on June 18, 2015, Mr Liu Yunhong and Mr. Du Weifeng were appointed as independent directors of the Company, and Mr. Pan Fei was appointed as independent supervisor of the Company.

(3) Mr. Tang Weizhong resigned from his position of Secretary of the Company on October 23, 2015.

(4) Mr. Zhang Jianbo resigned from his position of Chairman of Supervisory Committee on March 31, 2015, and he was appointed as Secretary to the Board on the eleventh meeting of the Eighth Session of the Board of Directors on March 16, 2016.

(5) Mr. Kuang Yuxiang was appointed as Chairman of Supervisory Committee on the eighth meeting of the eighth session of the Supervisory Committee on April 22, 2015.

#### Directors

Wang Zhiqing, 53, is the Chairman, President and Deputy Secretary of the Communist Party Committee of the Company. Mr. Wang began his career in 1983 and has held various positions including Deputy Leader of preparatory team for the chemical fiber plant of Luoyang Petrochemical Complex, Deputy Chief Engineer of Luoyang Petrochemical Complex cum Officer-in-Charge of the preparatory team for the chemical fiber plant, and the Deputy Chief Engineer cum Director of the chemical fiber plant. From June 1999 to December 2001, Mr. Wang was the Chief Engineer of Luoyang Petrochemical Complex. From February 2000 to December 2001, Mr. Wang was the Vice President cum Chief Engineer of Sinopec Corp. Luoyang Branch. From December 2001 to October 2006, Mr. Wang was the Manager of Sinopec Corp. Luoyang Branch. From July 2005 to May 2007, Mr. Wang was the Leader of the preparatory team for a Sinopec refinery project in Guangxi. From October 2006 to December 2008, Mr. Wang was the Manager of Sinopec Corp. Jujiang Branch. From December 2008 to July 2010, Mr. Wang was the Manager of Sinopec Corp. Jiujiang Branch. Mr. Wang was appointed the President and Deputy Secretary of the Communist Party Committee of the Company in July 2010. Mr. Wang was appointed the Director of the Company in December 2010 and served as the Vice Chairman of the Company from December 2010 to June 2013. In February 2011, Mr. Wang was appointed the Director and Chairman of the board of Secco. In June 2013, Mr. Wang was appointed the Chairman of the board of the Company. Mr. Wang graduated from the East China Petroleum Institute majoring in refinery engineering and obtained a Bachelor of Engineering in 1983. He graduated from China University of Petroleum (East China) majoring in chemical engineering and technology and obtained a Doctorate in Engineering in 2006. In 2001 Mr. Wang also obtained an MBA from Open University of Hong Kong. In 2013, he obtained an MBA from China Europe International Business School. He is a professor-level senior engineer by professional title.

*Wu Haijun*, 53, is the Vice Chairman of the Company, Director and Vice President of Secco. Mr. Wu joined the Complex in 1984 and has held various positions including the Deputy Director and Director of the Company s No.2 Chemical Plant as well as the Manager of the Chemical Division. He was the Vice President of the Company from May 1999 to March 2006 and the Director of the Company from June 2004 to June 2006. He was the Manager and Secretary of the Communist Party Committee of Sinopec Corp. Chemical Sales Branch from December 2005 to March 2008. From December 2005 to April 2010, he was the Director of the Chemical Business Department of Sinopec Corp. In April 2010, he was appointed as the Director of Secco. From April 2010 to February 2011, he served as the President of Secco. In June 2010, he was appointed the Director and Vice Chairman of the Company. In February 2011, Mr. Wu was appointed the Vice President of Secco. Mr. Wu graduated from the East China Institute of Chemical Technology in 1984, majoring in chemical engineering, and obtained a Bachelor of Engineering. In 1997, he obtained an MBA from the China Europe International Business School. He is a senior engineer by professional title.

*Gao Jinping*, 49, is the Vice Chairman of the Company, Secretary of the Communist Party Committee and Vice President of the Company. Mr. Gao joined the Company in 1990 and has held various positions including the Deputy Secretary of the Communist Youth League Committee of the Company, Deputy Secretary of the Communist Party Committee of the Experimental Plant, Deputy Secretary of the Chemical Division of the Company and Director of the Propaganda Division of the Communist Party Committee of the Company. From May 2003 to March 2013 Mr. Gao served as the Deputy Secretary of the Company. From June 2004 to June 2006 Mr. Gao served as the Director of the Company. From June 2004 to June 2006 Mr. Gao served as the Director of the Company. From June 2006 to March 2013 Mr. Gao served as the Secretary of the Communist Party Discipline Supervisory Committee of the Company. In March 2013 Mr. Gao was appointed the Secretary of the Communist Party Committee of the Company. In March 2013 Mr. Gao was appointed the Secretary of the Communist Party Committee of the Company. In Secretary Committee of the Company. In June 2013 Mr. Gao was appointed the Vice President of the Company. In June 2013 Mr. Gao was appointed the Director of the Company. Mr. Gao graduated from the Food Processing Faculty of Shanghai Aquatic Products University majoring in cooling and cold storage technology and obtained a Bachelor of Engineering in 1990. In 2001, he completed his post-graduate studies in business administration focusing on the aspects of industrial economics at Shanghai Academy of Social Sciences. He is a senior specialist technician by professional title.

*Ye Guohua*, 47, is the Executive Director and Chief Financial Officer of the Company. Mr. Ye joined Shanghai Gaoqiao Petrochemical Company in 1991 and has held various positions including the Deputy Chief and Chief of the Cost Accounting Section of the Finance Office, Director of the Finance Office of the Refinery Plant of Shanghai Gaoqiao Petrochemical Company and Deputy Chief Accountant and Director of the Finance Department of Sinopec Corp. Shanghai Gaoqiao Branch. In October 2009, Mr. Ye was appointed the Chief Financial Officer of the Company. In June 2011, he was appointed the Director of the Company. Mr. Ye graduated with a major in accounting from the Shanghai University of Finance and Economics in 1991. He is a senior accountant by professional title.

*Jin Qiang*, 50, is the Director and Vice President of the Company. Mr. Jin joined Zhenhai General Petrochemical Works in 1986 and has held various positions including the Deputy Director of the Utilities Department, Deputy Director and Director of the Machinery and Power Division of Sinopec Zhenhai Refining & Chemical Co., Ltd, and Director of the Machinery and Power Division of Sinopec Corp. Zhenghai Refining & Chemical Branch. From March 2007 to October 2011, Mr. Jin served as the Deputy Chief Engineer of Sinopec Corp. Zhenghai Refining & Chemical Branch. Mr. Jin was appointed the Vice President of the Company in October 2011. In June 2014, Mr. Jin was appointed as a Director of the Company. Mr. Jin graduated in 1986 from East China Institute of Chemical Technology majoring in chemical machinery, and graduated in 2007 from the Graduate School of Central Party School majoring in economic management. He is a senior engineer by profession title.

*Guo Xiaojun*, 46, is the Director and Vice President of the Company. Mr. Guo joined the Complex in 1991 and has held various positions including the Director of the Polyolefin Integrated Plant in the Plastics Division as well as Deputy Chief Engineer, Assistant to the Manager, Deputy Manager, and Manager cum Deputy Secretary of the Communist Party Committee of the Plastics Division. He served as the Deputy Chief Engineer and Director of the Production Department of the Company from March 2011 to April 2013. In April 2013, he was appointed the Vice President of the Company. In June 2014, Mr. Guo was appointed as a Director of the Company. He graduated from the East China University of Science and Technology majoring in basic organic chemical engineering in 1991 and obtained a Bachelor of Engineering. Mrs. Guo obtained a Master of Engineering majoring in chemical engineering from the East China University of Science and Technology in 2008. He is a professor-level senior engineer by professional title.

## External Directors

*Lei Dianwu*, 53, is the Vice President of Sinopec Corp., Assistant to President and Chief Economist of Sinopec Group. Mr. Lei has been serving as an External Director of the Company since June 2005. Mr. Lei has held various positions including the Deputy Director of Planning Division of Yangzi Petrochemical Company, Director of the Preparation Office of the Joint Venture of Yangzi Petrochemical Company, Vice President and Manager of the Production Division of Yangzi BASF Stylene Company Limited. He acted as the Deputy Manager and Deputy Director of the Joint Venture Office at Yangzi Petrochemical Company, Director of Planning and Development Department of China Dong Lian Petrochemical Limited Liabilities Company, Vice President of Yangzi Petrochemical Limited Liabilities Company and Deputy Director of Development and Planning Division of Sinopec Corp. From March 2001 to August 2013, he served as the Director of Development and Planning Division of Sinopec Corp. He has been serving as the Assistant to President of Sinopec Group since March 2009 and serving as the Vice President of Sinopec Corp since May 2009. In August 2013, Mr. Lei was appointed the Chief Economist of Sinopec Group. Mr. Lei has rich experience in enterprise planning and investment development management. In 1984, Mr. Lei graduated from the East China Petroleum Institute majoring in basic organic chemicals and obtained a Bachelor of Engineering. He is a senior engineer by professional title.

*Mo Zhenglin*, 51, is Chief Accountant of the Chemical Division of Sinopec Corp. and Director of Shanghai Secco. Mr. Mo began his career in August 1986 and has held various positions, including Deputy Director of the Finance Department and Head of the Accounting Department, as well as Chief Accountant and Director of the Finance Department of the Refinery Division of Beijing Yanshan Petrochemical Corporation (now known as Sinopec Beijing Yanshan Company); and Deputy Chief Accountant of Sinopec Beijing Yanshan Company and Chief Accountant of the Refinery Division. He served as Director of Beijing Yanshan Petrochemical Company Limited and Chief Accountant of Sinopec Beijing Yanshan Company from April 2002 to August 2008. Mr. Mo has been Chief Accountant of the Chemical Division of Sinopec Corp. since August 2008, and Director of Shanghai Secco Petrochemical Company since November 2008. In June 2014, he was appointed the Director of the Company. Mr. Mo obtained a bachelor s degree in Management from Zhongnan University of Economics in 1986, majoring in Finance and Accounting. He is a senior accountant by professional title.

#### Independent Directors

*Cai Tingji*, 61, is a senior Fellow of the Hong Kong Institute of Certified Public Accountants, a member of the Committee of the Chinese People s Political Consultative Conference of Jing an District, Shanghai, and Honorary Vice-Chairman of the Federation of Returned Overseas Chinese of Jing an District, Shanghai. Mr. Cai has been serving as an Independent Director of the Company since June 2011. Mr. Cai graduated from the Faulty of Accounting of Hong Kong Polytechnic University in 1978. He joined KPMG in the same year and has held various positions, including the Deputy Manager and Manager of the Audit Department of KPMG Hong Kong Office, Managing Partner of KPMG Shanghai Office, Senior Partner of KPMG Huazhen Shanghai Office as well as Senior Partner of KPMG Huazhen in Eastern and Western China. Mr. Cai retired from KPMG Huazhen in April 2010. Mr. Cai was responsible for IPO projects for a number of large Chinese domestic enterprises in China, Hong Kong or overseas, as well as for various projects for listed companies. He possesses a wealth of professional knowledge and experience.

*Zhang Yimin*, 61, is a Professor of Economics and Finance, and Director of the Faculty of Accounting and Finance at China Europe International Business School. Mr. Zhang has been serving as an Independent Director of the Company since October 2013. Mr. Zhang obtained a doctorate degree majoring in finance and political studies at the Business School of the University of British Columbia in Canada, and has held various positions including a Post-doctoral Fellow at the Business School of University of British Columbia, an Assistant Professor at University of New Brunswick, and an Associate Professor at City University of Hong Kong. He has been working as a Professor of Economics and Finance at the China Europe International Business School since September 2004. Mr. Zhang s major study areas are business operations, financing and industrial economic studies, and has accumulated abundant expertise and experience in these areas.

*Liu Yunhong*, 39, is a doctor of law and a post-doctoral fellow in economics and law, and is General Manager of the Investment Banking Department of Hwabao Securities co. Ltd. Mr. Liu has been serving as an independent director of the Company since June 2015. He is also Deputy Head of the Institute of International M&A and Investment, Renmin University of China and a supervisor of post-graduate studies at East China University of Political Science and Law. From June 2008 to August 2010, Mr. Liu was the Head of Legal and Compliance Division of Guotai Asset Management Co., Ltd. From September 2010 to August 2012, he conducted post-doctoral research at the Shanghai Stock Exchange. From September 2012 to October 2013, Mr. Liu was the General Manager of the Institutional Business Department (later renamed as the Investment Banking Department) of Hwabao Securities Co. Ltd. Mr. Liu is also an Independent Director of Shanghai Aerospace Automobile Electromechanical Co.,Ltd. and Guangdong Hec Technology Holding Co., Ltd. Mr. Liu was a researcher conducting post-doctoral research research at Guanghua School of Management, Peking University.

*Du Weifeng*, 39, holds a master s degree in law and a master s degree in business administration and is a lawyer. Mr. Du is a partner of the Shanghai branch of Beijing JunZeJun Law Offices. He has been serving as an independent director of the Company since June 2015. He was a lawyer at Watson & Band Law Offices in Shanghai between June 2004 and December 2006, and a lawyer at Wintell & Co Law Firm in Shanghai between January 2007 and February 2009. He has been a partner of the Shanghai branch of Beijing JunZeJun Law Offices since February 2009. Mr. Du has extensive experience in the disposal of non-performing financial assets, and is very familiar with the processes and methods of disposal of non-performing financial assets. Mr. Du obtained a bachelor s degree in commercial law from Shanghai University in July 1998, and a master s degree in commercial law from Bristol University in September 2005. He also obtained a master s degree in business administration from China Europe International Business School in October 2013.

#### Supervisory Committee

The Company has a Supervisory Committee whose primary duty is to supervise senior management of the Company that includes the Board of Directors, managers and senior officers. The function of the Supervisory Committee is to ensure that senior management of the Company act in the interests of the Company, its shareholders and employees and in compliance with PRC law. The Supervisory Committee reports to the shareholders in the general meeting. The Articles of Association provide the Supervisory Committee with the right to investigate the business and the financial affairs of the Company and to convene shareholder s meetings from time to time. The Supervisory Committee currently comprises of seven members, three of whom are employee representatives and four of whom are external supervisors, including two independent supervisors.

*Kuang Yuxiang*, 53, is the Chairman of the Supervisory Committee, Secretary of the Communist Party Discipline Supervisory Committee of the Company. Mr. Kuang started his career in 1982. He has served as the Deputy Director of personnel section of the Human Resoucses and Education Department of Nanjing Chemical Industrial (Group) Corporation, the Deputy Director of the Labor Section of Human Resources and Education Department of China Donglian Petrochemical Group Company, the Deputy Director of the Personnel and Organization Department of Nanjing Chemical Industrial Co., Ltd, the Director of the Personnel and Organization Department and Vice President of the Communist Party School and the Secretary of the Communist Party Committee of Nanjing Chemical Industrial Co., Ltd. From April 2005 to March 2015, Mr. Kuang served as the Vice Secretary of the Communist Party Committee and the Secretary of the Communist Party Discipline Supervisory Committee of Nanjing Chemical Industrial Co., Ltd. From June 2008 to March 2015, Mr. Kuang served as the Chairman of the Supervisory Committee of Nanjing Chemical Industrial Co., Ltd. From June 2008 to March 2015, Mr. Kuang served as the Chairman of the Labor Union of Nanjing Chemical Industrial Co., Ltd. He was appointed the Secretary of the Communist Party Discipline Supervisory Committee of the Company in March 2015. Mr. Kuang graduated from the East China Technical Institute of Water Resources and obtained a bachelor s degree of engineering in hydrogeololgy and engineering geology in 1982, and obtained a master s degree in business administration from the University of Houston. He obtained senior engineer qualifications.

*Zuo Qiang*, 53, is the Supervisor, Vice Secretary of the Discipline Supervisory Committee, Director of the Supervisory Office and Director of the Office of the Supervisory Committee of the Company. Mr. Zuo joined the Complex in 1981 and has held various positions, including the archivist of the Command Division for the Construction of No. 1 Chemical Plant Phase II, Head of the Archives Office of the ethylene plant, Secretary of the Youth League Committee of the ethylene plant, Secretary of the Youth League Committee of the Youth League Committee of the Refining and Chemical Division of the Complex, Secretary of the Youth League Committee of the Refining and Chemical Division, General Secretary of the Supervisory Office, and Secretary of the Discipline Supervisory Committee of the Company. He was appointed the Director of the Supervisory Office of the Supervisory Office of the Supervisory Committee in June 2011. In October 2011, he was appointed the Deputy Secretary of the Discipline Supervisory Committee School of the Central Committee in 1993 with a major in Party & Administrative management. He is a senior specialist technician by professional title.

*Li Xiaoxia*, 46, is the Supervisor and the Vice Chairman of the Labor Union of the Company. Ms. Li joined the Complex in 1991 and has held various positions, including the Controller of the operation zone of the marine terminal of the Company, Assistant to the Workshop Director, Deputy Workshop Director and Deputy Section Chief of Storage and Transportation Area No. 2 of the Refining and Chemical Division, Deputy Secretary of the Youth League Committee of the Company, General Secretary of the Communist Party of the Labor Union for Staff Exchange and Relocation Centre, and Secretary of the Communist Party Committee and Deputy Manager of the Refining Division of the Company. She was appointed the Supervisor of the Company in June 2011 and Vice Chairman of the Labor Union of the Company in December 2011. Ms. Li graduated from the Liaoning University of Petroleum and Chemical Technology in 1991 majoring in petroleum and natural gas transportation. She is a senior specialist technician by professional title.

#### External Supervisors

*Zhai Yalin*, 51, is the Deputy Director of the Auditing Bureau of Sinopec Group and Deputy Director of the Auditing Division of Sinopec Corp. and has been serving as an External Supervisor of the Company since June 2008. Mr. Zhai began his career in 1986 and has held various positions including the Deputy Director of the Office and Director of the Auditing Department of Qianguo Refinery, Deputy Director of the General Office of Sinopec Huaxia Auditing Company, Deputy Director of the General Administrative Office of the Auditing Bureau of Sinopec Group, Director of the General Administrative Office of the Auditing Department of Sinopec Group, and Director of the General Administrative Office of the Auditing Bureau of Sinopec Corp.). Since December 2001, Mr. Zhai has been concurrently serving as the Deputy Director of the Auditing Bureau of Sinopec Group and Deputy Director of Auditing Department of Sinopec Corp. Mr. Zhai graduated from the Jilin Siping Normal College in 1986. He is a senior economist by professional title.

*Wang Liqun*, 58, is the Deputy Chief of the Supervisory Bureau of Sinopec Group and Deputy Director of the Supervisory Department of Sinopec Corp. He has been serving as an External Supervisor of our Company since June 2011. Mr. Wang started his career in 1976 and has held various positions, including the Deputy Director of the Manager s Office of Beijing Yanshan Petrochemical Corporation, Director of the Personnel Department, and Deputy Head and Head of the Department for Cadres of Beijing Yanshan Petrochemical Co., Ltd. He served as a member of the Standing Committee of the Communist Party Committee and Chairman of the Labor Union of Beijing Yanshan Petrochemical Co., Ltd. He served as a member of the Supervisory Department of Sinopec Corp. since April 2010. Mr. Wang graduated from the Beijing Federation of Labor Unions University for Workers and Staff in 1984 with a major in environmental protection (Diploma), and graduated from the Beijing University of Technology in 1997 with a major in business management (Bachelor). He is a senior economist by professional title.



#### Independent Supervisors

*Zheng Yunrui*, 50, is currently a professor of the Civil and Commercial Law Department of East China University of Political Science and Law School of Law. He has been serving as an Independent Supervisor of our Company since December 2014. Mr. Zheng graduated from Shangrao Normal College in Jiangxi Province in July 1986, with an English major and obtained LL.M. and Ph.D. from Peking University Law School in July 1993 and July 1998, respectively. Mr. Zheng subsequently worked in Shangrao Education Bureau in Jiangxi Province, Hainan Airport Company Limited, China Township Enterprises Investment & Development Co., Ltd and Legislative Affairs Office of Shanghai Municipal People s Government. Since August 2001, he has been served as a teacher for the East China University of Political Science and Law. From July 2002 to December 2002, he was a visiting scholar of the National University of Singapore School of Law. Mr. Zheng has engaged in the teaching and research work in such areas as the Civil Law Subjects, Property Law, Contract Law, Insurance Law, Social Insurance Law and Government Procurement Act and advises on legal issues in relation to the operation and management of the company. He has accomplished great academic achievements and an evaluation expert in terms of the procurement of Shanghai Municipal Government and an arbitrator of the Shenzhen Arbitration Commission.

*Pan Fei*, 60, holds a PhD in Accounting. Mr. Pan is the Deputy Dean of the School of Accountancy and a Professor of Accounting at Shanghai University of Finance and Economics. He has been serving as an Independent Supervisor of our Company since June 2015. Mr. Pan worked as a Lecturer, Associate Professor, and Professor of Accounting and Deputy Dean of School of Accountancy at Shanghai University of Finance and Economics in 1983-1995, 1995- 2000, and from 2000 onwards, respectively. Mr. Pan is also an Independent Director of Bright Dairy & Food Co., Ltd, Universal Scientific Industrial (Shanghai) Co., Ltd, Shanghai M&G Stationery Inc, and Shanghai Wanye Enterprises Co., Ltd. Mr. Pan graduated from the Shanghai University of Finance and Economics with a bachelor s degree in accounting in January 1983. He also obtained a master s degree in accounting with a major in cost management accounting in January 1991, and obtained a PhD in accounting with a major in accounting theory in June 1998 at the Shanghai University of Finance and Economics in June 1998.

#### Senior Management

*Zhang Jianbo*, 53, is the Secretary to the Board of Directors, Deputy Secretary of the Communist Party Committee, Secretary of the Communist Party Discipline Supervisory Committee and Chairman of the Labor Union of the Company. Mr. Zhang began to work in 1985 and has held various positions including the Deputy Head of the Division of Management for Enterprise s Leaders under the Department of Education for Personnel of Sinopec Group, Deputy Head of the Division of Evaluation and Appointment Management under the Human Resources Department of Sinopec Corp., Head of the Division of Organization and Supervision under the Human Resources Department of Sinopec Corp., respectively. In August 2013, Mr. Zhang was appointed the Deputy Secretary of the Communist Party Discipline Supervisory Committee of the Company. In November 2013, Mr. Zhang was appointed the Chairman of the Supervisory Committee and Chairman of the Labor Union of the Company. Mr. Zhang graduated in 1985 from Jianghan Petroleum Institute majoring in oil recovery engineering and received a Bachelor of Engineering from the same institute. He is a senior specialist technician by professional title.

#### A. Compensation.

The aggregate amount of cash compensation we paid to our directors, supervisors and executive officers during the year ended December 31, 2015 was approximately RMB5.547 million. In addition, directors and supervisors who are also officers or employees receive certain other benefits-in-kind, such as subsidized or free health care services, housing and transportation, which large Chinese enterprises customarily provide to their employees. No benefits are payable to members of the board or the Supervisory Committee or the executive officers upon termination of their relationship with us.

The following tables set forth the compensation on an individual basis for our directors, supervisors and executive officers who received compensation from us in 2015.

Name	Position with the Company	Salaries and other benefits (RMB 000)	Retirement scheme contributions <sup>(1)</sup> (RMB 000)	Discretionary bonus (RMB 000)	Share Options	Total Remuneration in 2015
		. ,		. ,	(RMB 000)	(RMB 000)
		(before tax)	(before tax)	(before tax)	(before tax)	(before tax)
Wang Zhiqing	Chairman of the Board of	107	10	162	202	071
Wu Haijun	Directors and President Vice Chairman of the	197	18	463	293	971
wu Haijuli	Board of Directors	0	0	0	0	0
Gao Jinping	Vice Chairman of the Board of Directors and					
	Vice President	197	18	463	293	971
Ye Guohua	Director and Chief Financial Officer	173	18	405	252	848
Jin Qiang	Director and Vice	175	16	405	232	040
the grang	President	173	17	469	252	911
Guo Xiaojun	Director and Vice					
	President	173	18	397	252	840
Lei Dianwu	External Director	0	0	0	0	0
Mo Zhenglin	External Director	0	0	0	0	0
Cai Tingji	Independent Director and Director of the Audit					
	Committee	150	0	0	0	150
Zhang Yimin	Independent Director and Director of the Remuneration and Appraisal Committee	150	0	0	0	150
Liu Yunhong	Independent Director	150	0	0	0	150
Du Weifeng	Independent Director	150	0	0	0	150
Kuang Yuxiang	Chairman of Supervisory					
0	Committee	129	14	146	0	289
Zuo Qiang	Supervisor	105	14	281	0	400
Li Xiaoxia	Supervisor	115	14	246	0	375
Zhai Yalin	External Supervisor	0	0	0	0	0
Wang Liqun	External Supervisor	0	0	0	0	0
Zheng Yunrui	Independent Supervisor	0	0	0	0	0
Pan Fei	Independent Supervisor	0	0	0	0	0
Shen Liqiang	Former Independent Director	0	0	0	0	0
Jin Mingda	Former Independent Director and Director of the Remuneration and					
	Appraisal Committee	0	0	0	0	0

(1) Retirement scheme contributions refer to the relevant payments we made in relation to the defined contribution government pension scheme in compliance with Shanghai regulations as well as the enterprise annuity plan set up by the Company. All of our employees are required to participate in the defined contribution government pension scheme whereas our employees who have been with the Company for one year or more may opt to participate in the enterprise annuity plan. See <u>Item 6. Directors, Senior Management and Employees - D Employees</u> for more information on the defined contribution government pension scheme and the Company s annuity plan.

Name	Position with the Company	Remuneration in 2015 (RMB 000)
		(before tax)
Zhang Jianbo	Company Secretary and Former Chairman of Supervisory Committee	338
Tang Weizhong C. Board Practices.	Former Company Secretary	346

#### Board of Directors

Our board of directors consists of twelve members. Our directors are elected at meetings of our shareholders, and, unless they resign at an earlier date, are deceased or removed, will serve three-year terms. The directors shall be eligible for reelection upon expiry of their terms of office; however, the combined tenure of an independent director may not exceed a total of six years. The term of our current board of directors will expire in June 2017. None of our directors have entered into any service contracts with us or any of our subsidiaries providing for benefits upon termination of appointment or employment (with the exception of compensation required by Chinese labor law).

#### Independent Board Committee

We formed an Independent Board Committee on October 24, 2013, which consists of four independent non-executive directors. The current members are Cai Tingji, Zhang Yimin, Liu Yunhong and Du Weifeng. The Independent Board Committee advised our shareholders other than Sinopec Corp. and its associates in respect of the terms of the continuing connected transactions under the renewed Mutual Product Supply and Sale Services Framework Agreement with Sinopec Group and Sinopec Corp. and the renewed Comprehensive Services Framework Agreement with Sinopec Group and Sinopec Corp. and the renewed Comprehensive Services Framework Agreement with Sinopec Group and Sinopec Corp. and the renewed Comprehensive Services Framework Agreement with Sinopec Group and the proposed caps on annual transaction values thereof for the three years ending December 31, 2016.

#### Supervisory Committee

The Supervisory Committee is responsible for ensuring that our directors and senior officers act in the interests of our company or those of our shareholders or employees and that they do not abuse their positions and powers. The Supervisory Committee has no power to overturn the decisions or actions of our directors or officers and may only recommend that they correct any acts that are harmful to our interests or the interests of our shareholders or employees. The Supervisory Committee is currently composed of seven members appointed for a three year term. The term of the current members will expire in June 2017. Supervisory Committee members have the right to attend meetings of our board of directors, inspect our financial affairs and perform other supervisory functions.

#### Audit Committee

Pursuant to Paragraph 14 of the Code of Best Practices set out in Appendix 14 of the Rules Governing the Listing of Securities on The HKSE, we formed an audit committee on June 15, 1999 which consists of three directors. The current members are Cai Tingji, Liu Yunhong and Du Weifeng. The principal duty of the audit committee is to review and supervise our financial reporting process and internal controls. The members of the audit committee will hold office for the same term as their directorships which will expire in June 2017.

#### Remuneration Committee

We formed a remuneration committee on December 25, 2001 which consists of three directors. The current members are Zhang Yimin, Du Weifeng and Ye Guohua. The key responsibility of the Remuneration Committee is to formulate and review the remuneration policy and plan for the directors and executive officers, formulate the standards for evaluation of the directors and executive officers and conduct such evaluations.

#### Summary Corporate Governance Differences

There are significant differences between our corporate governance practices and those of U.S. issuers listed on the NYSE. Pursuant to Section 303A.11 of the NYSE listing Manual, we have disclosed certain of these differences on our website at <a href="http://www.spc-ir.com.hk/eng/company.asp">http://www.spc-ir.com.hk/eng/company.asp</a>.

## D. Employees.

As of December 31, 2015, we had 12,159 employees.

The following table shows the approximate number of employees we had at the end of our last three years by the principal business function they performed:

	]	December 31,	
	2013	2014	2015
Management	1,471	1,441	1,603
Engineers, technicians and factory personnel	8,224	7,801	7,081
Accounting, marketing and others	4,432	4,071	3,475
Total	14,127	13,313	12,159

Approximately 48.25% of our work force are graduates with a tertiary degree or higher. In addition, we offer our employees opportunities for education and training based upon our development plans and requirements and the individual performance of each employee.

A system of labor contracts has been adopted in our Company. The contract system imposes discipline, provides incentives to adopt better work habits and gives us greater management control over our work force. We believe that by linking remuneration to productivity, the contract system has also improved employee morale. As of December 31, 2015, almost all of the work force was employed pursuant to labor contracts which specify the employee sposition, responsibilities, remuneration and grounds for termination. The contracts generally have short terms of one to five years and may be renewed with the agreement of both parties. The remaining personnel are employed for an indefinite term.

We have a labor union that protects employees rights, aims to assist in the fulfillment of our economic objectives, encourages employee participation in management decisions and assists in mediating disputes between us and union members. We have not been subject to any strikes or other labor disturbances which have interfered with our operations, and we believe that our relations with our employees are good.

Total remuneration of our employees includes salary and bonuses. Employees also receive certain benefits in terms of housing, education and health services that we subsidize, and other miscellaneous subsidies. In 2015, we incurred RMB2,572.9 million in employment costs.

In compliance with Shanghai regulations, we and our employees participate in a defined contribution government pension scheme under which all employees upon retirement are entitled to receive pensions. In order to safeguard and properly enhance the living level of retired employees and improve the medium and long term incentive system, the company established an enterprise annuity plan. According to the plan, to the extent that the employees volunteer for the related payments and have been with the Company for one year or more, such employees are entitled to participate in the enterprise annuity plan. We will make payments to match the payments made by the employees after giving considerations to our profitability, the employee s work responsibilities, contributions, and treatments post retirement based on the principle of universal benefits. We have 17,078 retired employees under the above retirement insurance plans.

In addition to the pension benefits, pursuant to the relevant laws and regulations of the PRC, we and our employees participate in defined social security contributions for employees, such as a housing fund, basic medical insurance, supplementary medical insurance, unemployment insurance, injury insurance and maternity insurance.

#### E. Share Ownership.

As of December 31, 2015, none of our directors, supervisors and executive officers beneficially owns any of our shares.

On January 6, 2015, our board of directors approved the proposal of the initial grant of the share option incentive scheme. A total of 2,540,000 share options were granted to Mr. Wang Zhiqing, Mr. Gao Jinping, Mr. Ye Guohua, Mr. Guo Xiaojun, Mr. Jin Qiang and Mr. Tang Weizhong. The vesting date of the options is January 6, 2017. See <u>Item 6. Directors, Senior Management and Employees</u> <u>E. Share Ownership</u> <u>Share</u> <u>Option Incentive Scheme</u> for more information.

#### Share Option Incentive Scheme

We adopted a share option incentive scheme on December 23, 2014, pursuant to which our directors, senior management members and key business personnel may be granted options to purchase our A shares. Under the share option incentive scheme, the total number of underlying shares to be granted shall neither exceed 10% of the total share capital of the Company nor exceed 10% of the total A-share capital of the Company. Unless approved by the shareholders as a special resolution at a general meeting of the Company, the aggregate number of A shares to be acquired by each grantee through the share option scheme and other effective share option schemes of the Company (if any) at any time shall not exceed 1% of the total A-share capital of the Company. The exercisable period for the share options shall be three years, commencing from the expiry of the two-year period after the grant date, and the vesting period for each grant under the scheme shall be no less than two years. The exercise price of a share under initial grant will be determined by our board of directors in its discretion, which shall not be lower than the highest of: (1) the closing price of the A shares of the Company on the trading day immediately before the date of announcement on the summary of the draft scheme, which was RMB3.29 per share; (2) the average closing price of the A shares of the Company for the 30 trading days immediately before the date of announcement on the summary of the draft scheme, which was RMB3.27 per share; and (3) RMB4.20 per share. The exercise price for further grant shall be the higher of: (1) the closing price of the A shares of the Company of the draft proposal for each grant; and (2) the average closing price of the A shares of the Company on the trading day immediately before the date of announcement on the summary of the draft proposal for each grant; and (2) the average closing price of the A shares of the Company for the 30 trading days immediately before the date of this scheme is December 22, 2024.

On January 6, 2015, our board of directors approved the proposal of the initial grant of the share option incentive scheme. A total of 38,760,000 share options were granted to 214 participants, among which 2,540,000 were granted to six of our directors and senior management. The total number of underlying stock accounted for 0.359% of the Company s total share capital when granted. The following table summarizes the outstanding options that the Company granted to our directors, executive officers and other employees:

	A Shares				
	Underlying Outstanding	Exercise Price			
Name	Options	(RMB/Share)	Grant Date	Vesting Date	Expiration Date
Wang Zhiqing	500,000	4.20	January 6, 2015	January 6, 2017	January 5, 2020
Gao Jinping	500,000	4.20	January 6, 2015	January 6, 2017	January 5, 2020
Ye Guohua	430,000	4.20	January 6, 2015	January 6, 2017	January 5, 2020
Jin Qiang	430,000	4.20	January 6, 2015	January 6, 2017	January 5, 2020
Guo Xiaojun	430,000	4.20	January 6, 2015	January 6, 2017	January 5, 2020
Tang Weizhong*	250,000	4.20	January 6, 2015	January 6, 2017	January 5, 2020
Other employees	36,220,000	4.20	January 6, 2015	January 6, 2017	January 5, 2020

\* Mr. Tang Weizhong resigned from his position of Secretary of Board of our Company on October 23, 2015. Pursuant to relevant provisions of the share option incentive scheme, the 250,000 share options granted to him have been canceled.

#### ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS. A. Maior Shareholders.

Sinopec Corp. owns 50.56% of our share capital and is able to exercise all the rights of a controlling shareholder, including the election of directors and voting on amendments to our Articles of Association.

The table below sets forth information regarding ownership of our capital stock as of March 31, 2016 by (i) all persons who we know own more than five percent of our capital stock and (ii) our officers and directors as a group. Our major shareholders listed below do not have voting rights different from those of our other shareholders.

Title of Class	Identity of Person or Group	Number of Shares Held	Percent of Total Share Capital
Domestic Shares	Sinopec Corp.	5,460,000,000	50.56%
H Shares	HKSCC nominees Ltd.	3,454,160,321	31.98%
Domestic Shares	Directors and Officers <sup>(1)</sup>	0	0%

(1) On January 6, 2015, our board of directors approved the proposal of the initial grant of the share option incentive scheme. A total of 2,540,000 share options were granted to Mr. Wang Zhiqing, Mr. Gao Jinping, Mr. Ye Guohua, Mr. Guo Xiaojun, Mr. Jin Qiang and Mr. Tang Weizhong. Mr. Tang Weizhong resigned from his position of Secretary of Board of our Company on October 23, 2015. Pursuant to relevant provisions of the share option incentive scheme, the 250,000 share options granted to him have been canceled. The vesting date of the options is January 6, 2017. See Item 6. Directors, Senior Management and Employees E. Share Ownership Share Option Incentive Scheme for more information.

As of March 31, 2016, a total of 3,495,000,000 H Shares were outstanding. A total of 7,305,000,000 domestic shares were outstanding on March 31, 2016.

As of March 31, 2016, a total of 1,543,938 ADSs were registered in the name of The Bank of New York Mellon, the depositary under our ADS deposit agreement. The Bank of New York Mellon has advised us that, as of March 31, 2016, 1,543,938 ADSs, representing the equivalent of 154,393,800 H Shares, were held of record by 85 other registered shareholders domiciles in and outside of the United States. We have no further information as to our shares held, or beneficially owned, by U.S. persons.

To the best of our knowledge, except as disclosed above, we are not directly or indirectly controlled by another corporation, any foreign government, or any other natural or legal person, severally or jointly.

We are not aware of any arrangement that may at a subsequent date result in a change of control of our company.

#### B. Related Party Transactions.

#### Intercompany service agreements and business-related dealings

During 2015, pursuant to the Mutual Product Supply and Sales Service Framework Agreement entered into by the Company and Sinopec Corp., we purchased raw materials from, and sold petroleum products and petrochemicals as well as leased properties to, Sinopec Corp. and its associates, and Sinopec Corp. and its associates acted as sales agents for our petrochemical products. Under the Comprehensive Services Framework Agreement entered into by the Company and Sinopec Group, we accepted construction and installation, engineering design, insurance agency and financial services relating to the petrochemical industry provided by Sinopec Group and its associates. The relevant connected transactions were conducted in accordance with the terms of the Mutual Product Supply and Sales Services Framework Agreement and the Comprehensive Services Framework Agreement. The current Mutual Product Supply and Sales Service Framework Agreement and Comprehensive Services Framework Agreement were renewed with Sinopec Corp. and Sinopec Group respectively upon approval and authorization at our 2013 Extraordinary General Meeting held on December 11, 2013. At the 2013 Extraordinary General Meeting, our shareholders also approved certain caps on the annual transaction values of certain ongoing continuing connected transactions for the years

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ending December 31, 2014, December 31, 2015 and December 31, 2016. The transaction amounts of the relevant connected transactions in 2015 did not exceed such caps.

The purchases by us of crude oil and related materials from, and sales of petroleum products by us to, Sinopec Corp. and its associates were conducted in accordance with the State s relevant policy and applicable State tariffs or State guidance prices. As long as the State does not lift its control over purchases of crude oil, sales of petroleum products and pricing thereof, such connected transactions will continue to occur. We sell petrochemicals to Sinopec Corp. and its associates and Sinopec Corp. and its associates act as agents for the sales of petrochemicals in order to reduce our inventories, expand their trading, distribution and sales networks and improve our bargaining power with our customers. We lease part of the properties to Sinopec Corp. and its associates in consideration of their good financial background and credit standing. We accept construction and installation, engineering design, insurance agency and financial services relating to the petrochemical industry from Sinopec Group and its associates in order to secure steady and reliable services at reasonable prices.

The prices of the continuing connected (*i.e.*, related-party) transactions conducted between the Company and Sinopec Group, Sinopec Corp. and its associates are determined by the parties involved after consultation pursuant to (1) the fixed price of the state; or (2) the guiding price of the state; or (3) market prices, and the conclusion of agreements for the connected transactions are in compliance with the needs of the Company s production and operation. Therefore the above continuing connected transactions do not cause a material impact on the Company s independence.

The table below sets forth certain relevant information regarding our continuing connected transactions with Sinopec Corp. and Sinopec Group under the Mutual Product Supply and Sales Services Framework Agreement and the Comprehensive Services Framework Agreement in 2015.

Type of major transactions	Connected parties	Annual cap for 2015	Transaction Amount during The reporting Period	Unit: RMB 000 Percentage Of the total Amount of the same type of transaction (%)
Mutual Product Supply and Sales Services Framework Ag	greement			
Purchases of raw materials	Sinopec Corp. and its associates	91,444,000	30,926,316	57.14
Sales of petroleum products	Sinopec Corp. and its associates	75,678,000	41,731,401	51.65
Sales of petrochemical products	Sinopec Corp. and its associates	29,417,000	4,927,696	6.10
Property leasing	Sinopec Corp. and its associates	114,000	29,071	60.29
Agency sales of petrochemical	Sinopec Corp. and its associates	305,000	112,245	100.00
Comprehensive Services Framework Agreement				
Construction, installation and engineering design services	Sinopec Group and its associates	1,593,000	158,822	24.10
Petrochemical industry insurance services	Sinopec Group and its associates	190,000	117,914	95.80
Financial services	Sinopec Group	300,000	31,952	19.65

#### Equity joint venture

Late in 2001, we established Secco, a Sino-foreign equity joint venture, together with BP and Sinopec Corp. We own 20% interest in Secco, while BP and Sinopec Corp. own 50% and 30% interests in Secco, respectively. Secco was established to build and operate a 900,000 ton Rated Capacity ethylene petrochemical manufacturing facility to manufacture and market ethylene, polyethylene, styrene, polystyrene, propylene, acrylonitrile, polypropylene, butadiene, aromatics and by-products; provide related after-sales services and technical advice with respect to such petrochemical products and by products; and engage in polymers application development. Secco completed construction in 2005. Secco s total initial registered capital was U.S.\$901,440,964, of which we provided the Renminbi equivalent of U.S.\$180,287,952.

To fund Secco s new acrylonitrile plant project with a capacity of 260,000 tons/year, its new ethylene plant with a new supercharger, its new butadiene plant with a capacity of 90,000 tons/year, and its utility facilities upgrading project, in 2013, the shareholders of Secco agreed to increase the registered capital of Secco by U.S.\$150,085,618 according to their respective shares in the equity interests in Secco, of which the Company was obligated to contribute an amount of U.S.\$30,017,124 in installments. We have paid U.S.\$9,817,718 and U.S.\$1,884,050 on December 10, 2013 and March 5, 2014, respectively.

## HKSE connected transactions rules

We are required by HKSE listing rules to obtain advance shareholder approval for certain transactions with related parties such as Sinopec Group, Sinopec Corp., or its associates. We comply with such HKSE listing rules by obtaining advance shareholder approval at least every three years for the renewal of our framework agreements (*e.g.*, the Mutual Product Supply and Sales Services Framework Agreement and the Comprehensive Services Framework Agreement) with Sinopec Corp. and Sinopec Group for setting maximum aggregated annual values spent on the supply of products and services under these agreements. The independent non-executive directors will need to confirm each year, upon reviewing our continuing connected transaction, that these transactions are conducted in the ordinary and usual course of our business, on normal commercial terms and in accordance with the terms of these agreements.

## C. Interests of Experts and Counsel.

Not applicable.

## ITEM 8. FINANCIAL INFORMATION.

#### A. Consolidated Statements and Other Financial Information.

Please see Item 18. Financial Statements for our audited consolidated financial statements filed as part of this annual report.

#### Export Sales

In 2015, export sales accounted for RMB3.4 billion (U.S.\$523.4 million), or 5.07% of our total net sales.

## Litigation

Neither we nor any of our subsidiaries is a party to, nor is any of our or their property the subject of any legal or arbitration proceedings which may have significant effects on our financial position or profitability. We are not aware of any litigation or arbitration proceedings in which any of our directors, any member of our senior management or any of our affiliates is an adverse party or has a material adverse interest.

## Dividend Policy

Our board of directors may propose dividend distributions subject to the approval of the shareholders. The Articles of Association also provide that, the aggregate profits distributed in cash in the recent three years shall not be less than 30% of the average annual distributable profits within such three-year period. Shareholders receive dividends in proportion to their shareholdings.

The Articles of Association require that cash dividends and other distributions in respect of H shares be declared in Renminbi and paid by us in Hong Kong dollars while cash dividends and other distributions in respect of our domestic shares be paid in Renminbi. If we record no profit for the year, we may not distribute dividends in such year.

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We expect to continue to pay dividends, although there can be no assurance as to the particular amounts that might be paid from year to year. Payment of future dividends will depend upon our revenue, financial condition, future earnings and other factors. See <u>Item 5. Operating and</u> <u>Financial Review and Prospects</u> and <u>Item 3. Key Information</u> <u>A. Selected Financial Data</u> <u>Dividends</u>.

## B. Significant Changes.

No significant change has occurred since the date of the financial statements included in this annual report.

## ITEM 9. THE OFFER AND LISTING.

#### A. Offer and Listing Details

Set forth below is certain market information relating to our H Shares, ADSs and domestic shares for the periods indicated.

	Exch	The Stock Exchange					The Shangha Stock Exchange	
	High	Low	High	Low	High	Low		
2011	4.98	2.45	63.05	32.24	10.89	5.80		
2012	3.20	1.88	41.43	24.64	6.76	4.68		
2013	2.500	1.440	48.24	26.98	5.470	2.670		
2014	2.850	1.860	35.30	22.73	4.690	2.810		
2015	5.33	2.21	65.21	28.48	11.91	3.88		
2014								
First Quarter	2.500	1.980	31.500	25.67	4.280	2.810		
Second Quarter	2.140	1.860	29.99	22.73	3.680	2.880		
Third Quarter	2.850	2.150	35.08	27.67	4.190	3.070		
Fourth Quarter	2.800	2.680	35.30	28.40	4.690	3.370		
2015								
First Quarter	2.95	2.21	37.84	28.48	5.61	3.88		
Second Quarter	5.33	3.02	65.21	39	11.91	5.54		
Third Quarter	4.21	2.45	53.54	30.66	10.9	5.25		
Fourth Quarter	3.41	2.66	44.96	34.5	7.72	6.16		
2016								
First Quarter	3.93	2.86	50.42	35.86	6.96	5.07		
Most Recent Six Months								
October 2015	3.41	2.95	44.96	38.77	7.68	6.72		
November 2015	3.38	2.77	43.51	36.14	7.72	6.42		
December 2015	3.12	2.66	40.85	34.5	6.93	6.16		
January 2016	3.23	2.86	40.42	35.86	6.05	5.07		
February 2016	3.39	2.92	43.61	38.14	6.02	5.09		
March 2016	3.93	3.48	50.42	44.92	6.96	6.06		
In connection with the domestic share reform the trading of domestic shares of t								

In connection with the domestic share reform, the trading of domestic shares of the Company on the Shanghai Stock Exchange was suspended twice from May 31, 2013 to June 20, 2013 and from June 28, 2013 to August 19, 2013. For more information regarding the domestic share reform, see Item 4. Information on the Company A. History and Development of the Company Domestic Share Reform.

## B. Plan of Distribution

Not applicable.

#### C. Markets

The principal trading market for our H Shares is the HKSE. The ADSs, each representing 100 H Shares, have been issued by The Bank of New York Mellon as a depositary under a Deposit Agreement with us and are listed on the NYSE under the symbol SHI. We have also listed our domestic shares on the Shanghai Stock Exchange. Prior to our initial public offering on July 26, 1993 and subsequent listings on the HKSE and NYSE, there was no market for our H Shares or the ADSs. Public trading in our domestic shares commenced on November 8, 1993.

#### D. Selling Shareholders

Not applicable.

#### E. Dilution

Not applicable.

#### F. Expenses of the Issuer

Not applicable.

# ITEM 10. ADDITIONAL INFORMATION. *A. Share Capital*

Not applicable.

#### B. Memorandum and Articles of Association.

We are a joint stock limited company established in accordance with the Company Law and certain other laws and regulations of the PRC. We are registered with the Shanghai Administration of Industry and Commerce with business license number 31000000021453.

The following is a summary based upon provisions of our Articles of Association as currently in effect, the Company Law of the People s Republic of China (1993) (as amended) and other selected laws and regulations applicable to us. You should refer to the text of the Articles of Association and to the texts of applicable laws and regulations for further information.

Our Articles of Association provide, at article 11, that our purpose is:

to build and operate a diversified industrial company which will be one of the world s leading petrochemical companies;

to promote the development of the petrochemical industry in China through the production of a broad variety of outstanding products; and

to practice advanced, scientific management and apply flexible business principles, and to develop overseas markets for our products so that we and our shareholders receive reasonable economic benefits.

Our scope of business is limited to matters approved by Chinese authorities. Article 12 provides that our primary business scope includes:

Refining crude oil, petroleum products, petrochemical products, synthetic fibers and monomers, plastic products, raw materials for knitting and textile products, preparation of catalysts and recover waste catalysts, power, heat, water and gas supply, water treatment, railway cargo loading and unloading, inland water transport, wharf operation, warehousing, design, research and development, technology development, transfer,

consultancy and other services, property management, lease of self-owned premises, internal staff training, design and fabrication of various advertisements, and release of advertisements on self-owned media (administrative license should be obtained when required). We may adjust these subject to approval by governmental authorities.

The following discussion primarily concerns our shares and the rights of our shareholders. Holders of our ADSs will not be treated as our shareholders and will be required to surrender their ADSs for cancellation and withdrawal from the depositary facility in which the H shares are held in order to exercise shareholder rights in respect of H shares.

Domestic shares and overseas-listed foreign invested H shares are both ordinary shares in our share capital. Domestic shares are shares we issue to domestic Chinese investors for subscription in Renminbi, while H shares are shares we issue for subscription in other currencies to investors from Hong Kong, Macau, Taiwan and outside of China.

#### Sources of Shareholders Rights

China s legal system is based on written statutes and is a system in which decided legal cases have little precedent value. China s legal system is similar to civil law systems in this regard. In 1979, China began the process of developing its legal system by undertaking to promulgate a comprehensive system of laws. In December 1993, the Standing Committee of the 8th National People s Congress adopted the Chinese Company Law. Although the Chinese Company Law is expected to serve as the core of a body of regulatory measures, which will impose a uniform standard of corporate behavior on companies and their directors and shareholders, only a limited portion of this body of regulatory measures has so far been promulgated.

Currently, the primary sources of shareholder rights are the Articles of Association, the Chinese Company Law and the HKSE listing rules, which, among other things, impose standards of conduct, fairness and disclosure on us, our directors and our controlling shareholder. To facilitate the offering and listing of shares of Chinese companies overseas, and to regulate the behavior of companies whose shares are listed overseas, the former State Council Securities Committee and the former State Commission for Restructuring the Economic System issued the Mandatory Provisions for articles of association of Companies Listing Overseas on August 27, 1994. These provisions have been incorporated into our Articles of Association and any amendment to those provisions will only become effective after approval by the companies approval department authorized by the State.

In addition, upon the listing of and for so long as the H shares are listed on the HKSE, we will be subject to those relevant ordinances, rules and regulations applicable to companies listed on the HKSE, the Securities and Futures Ordinance and the Codes on Takeovers and Mergers and Share Repurchases.

Unless otherwise specified, all rights, obligations and protections discussed below derive from our Articles of Association and/or the Chinese Company Law.

## Enforceability of Shareholders Rights

There has not been any public disclosure in relation to the enforcement by holders of H shares of their rights under the charter documents of joint stock limited companies or the Chinese Company Law or in the application or interpretation of the Chinese or Hong Kong regulatory provisions applicable to Chinese joint stock limited companies.

In most states of the United States, shareholders may sue a corporation derivatively . A derivative suit involves the commencement by a shareholder of a corporate cause of action against persons who have allegedly wronged the corporation, where the corporation itself has failed to enforce the claims directly. This would include suits against corporate officers, directors, or the controlling shareholder. This type of action is brought based upon a primary right of the corporation, but is asserted by a shareholder on behalf of the corporation. In accordance with the Company Law of the People s Republic of China, if a company incurs losses due to the violation of any provision of laws, administrative regulations or the company s articles of association by any of its directors, supervisors and officers during his/her discharge of duties entrusted by the company, or due to any other person s infringement of the company s legal rights or interests, the shareholders of the company may take legal action before a court under the Company Law of the People s Republic of China.

Our Articles of Association provide that all differences or claims

between a holder of H shares and us;

between a holder of H shares and any of our directors, supervisors, manager or other senior officers; or

between a holder of H shares and a holder of domestic shares,

involving any right or obligation provided in the Articles of Association, the Chinese Company Law or any other relevant law or administrative regulation which concerns our affairs must, with certain exceptions, be referred to arbitration at either the China International Economic and Trade Arbitration Commission in China or the Hong Kong International Arbitration Center. Our Articles of Association also provide that the arbitration will be final and conclusive. On June 21, 1999, an arrangement was made between Hong Kong and China for the summary mutual enforcement of each other s arbitration awards in a manner consistent with the United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Awards and practices that occurred before the handover of Hong Kong to China. This arrangement was approved by the Supreme Court of China and the Hong Kong Legislative Council, and became effective on February 1, 2000.

All of our directors and officers reside outside the United States (principally in China) and substantially all of our assets and of those persons are located outside the United States. Therefore, you may not be able to effect service of process within the United States against any of those persons. In addition, China does not have treaties providing for the reciprocal recognition and enforcement of judgments of courts within the United States or most other countries that are members of the Organization for Economic Cooperation and Development. This means that administrative actions brought by regulatory authorities such as the Securities and Exchange Commission, and other actions which result in foreign court judgments could only be enforced in China if the judgments or rulings do not violate the basic principles of the law of China or the sovereignty, security and social public interest of the society of China, as determined by a People s Court of China which has jurisdiction for recognition and enforcement of judgments. We have been advised by our Chinese counsel, Haiwen & Partners, that there is doubt as to the enforceability in China of any actions to enforce judgments of United States courts arising out of or based on the ownership of our H shares or ADSs, including judgments arising out of or based on the civil liability provisions of United States federal or state securities laws.

#### Restrictions on Transferability and the Share Register

All fully paid up H shares will be freely transferable in accordance with the Articles of Association unless otherwise prescribed by law and/or administrative regulations. Under current laws and regulations, H shares may be traded only among investors who are not Chinese persons, and may not be sold to Chinese investors. Consequences under Chinese law of a purported transfer of H shares to Chinese investors are unclear.

As provided in our Articles of Association, we may refuse to register a transfer of H shares without providing any reason unless:

all relevant transfer fees and stamp duties are paid;

the instrument of transfer is accompanied by the share certificates to which it relates and any other evidence reasonably required by our board to prove the transferor s right to make the transfer;

there are no more than four joint holders as transferees; and

#### the H shares are free from any lien of ours.

Additionally, no transfers of shares may be registered within the 30 days prior to a shareholders general meeting or within five days before we decide on the distribution of dividends.

We are required to keep a register of our shareholders which shall be comprised of various parts, including one part which is to be maintained in Hong Kong in relation to H shares listed on the HKSE. Shareholders have the right to inspect the share register. For a reasonable fee, shareholders may copy any part of the share register, obtain background information regarding our directors, supervisors, manager and other senior officers, minutes of shareholder general meetings and reports regarding our share capital and any share repurchases in the prior year.

#### Dividends

Upon approval by ordinary resolution at a shareholders meeting, our Board of Directors may propose dividend distribution at any time. The Articles of Association permits dividends issued in the form of cash or shares. Special resolution of the shareholders general meeting is required for dividends issued in the form of shares.

Dividends may only be distributed, however, after allowance has been made for:

recovery of losses, if any;

allocations to the statutory common reserve fund; and

allocations to a discretionary common reserve fund.

The Articles of Association require us to appoint on behalf of the holders of H shares a receiving agent which is registered as a trust corporation under the Trustee Ordinance of Hong Kong to receive dividends we declare in respect of the H shares on behalf of the H shareholders. The Articles of Association require that cash dividends and other distributions in respect of H shares be declared in Renminbi and paid by us in Hong Kong dollars while cash dividends and other distributions of the domestic shares shall be paid in Renminbi.

If we record no profit for the year, we may not normally distribute dividends for the year.

Dividend payments may be subject to Chinese withholding tax. See Item 10. Additional Information E. Taxation.

#### Voting Rights and Shareholders Meetings

Our board of directors must convene a shareholders annual general meeting once every year within six months from the end of the preceding financial year. Our board must convene an extraordinary general meeting within two months of the occurrence of any one of the following events:

where the number of directors is less than five as required by the Chinese Company Law or two-thirds of the number specified in our Articles of Association;

where our unrecovered losses reach one-third of the total amount of our share capital;

where shareholder(s) holding 10% or more of our issued and outstanding voting shares request(s) in writing; or

#### whenever our board deems necessary or our Supervisory Committee so requests.

Meetings of a special class of shareholders must be called in specified situations when the rights of the holders of that class of shares may be varied or abrogated, as discussed below. The Board of Directors, the Supervisory Committee, and shareholders individually or collectively holding 3% or more of our total voting shares are entitled to make written proposals to a shareholders meeting. Shareholders individually or collectively holding more than 3% of our total shares may submit written interim proposals to the convener of a shareholders meeting ten days before the meeting.

All shareholders meetings must be convened by our board by notice given to shareholders by personal service, mail or announcement in the newspaper not less than 45 days before the meeting. Based on the written replies we receive 20 days before a shareholders meeting, we will calculate the number of voting shares represented by shareholders who have indicated that they intend to attend the meeting. We can convene the shareholders general meeting if the number of voting shares represented by those shareholders is more than one-half of our total voting shares. Otherwise, we shall, within five days, inform the shareholders again of the motions to be considered and the date and venue of the meeting by way of public announcement. After the announcement is made, the shareholders meeting may be convened. Our accidental omission to give notice of a meeting to, or the non-receipt of notice of a meeting by, a shareholder will not invalidate the proceedings at that shareholders meeting. However, an extraordinary shareholders meeting cannot conduct any business not contained in the notice of meeting.

Shareholders at meetings have the power, among other things, to decide on our operational policies and investment plans, to approve or reject our proposed annual budget, approve our profit distribution plans, an increase or decrease in share capital, the issuance of debentures, our merger or liquidation and any amendment to our Articles of Association. Shareholders also have the right to review any proposals by a shareholder owning 3% or more of our shares.

In general, holders of H shares and domestic shares vote together as a single class at all meetings and on all matters. However, the rights of a class of shareholders may not be varied or abrogated, unless approved by both a special resolution of all shareholders at a general shareholders meeting and by a special resolution of shareholders of that class of shares at a separate meeting. Our Articles of Association specify, without limitation, that the following amendments would be deemed to be a variation or abrogation of the rights of a class of shareholders:

increasing or decreasing the number of shares of a class or of a class having voting or distribution rights or privileges equal or superior to that class;

removing or reducing rights to receive dividends in a particular currency;

creating shares with voting or distribution rights superior to shares of that class;

restricting or adding restrictions to the transfer of ownership of shares of that class;

allotting and issuing rights to subscribe for, or to convert into, shares of that class or another class;

increasing the rights or privileges of any other class; or

modifying the provision of our Articles of Association that specifies which amendments would be deemed a variation or abrogation of the rights of a class of shareholder.

For votes on any of these matters, or any other matter that would vary or abrogate the rights of the domestic shares or H shares, the holders of domestic shares and H shares are deemed to be separate classes and vote separately. However, Interested Shareholders are not entitled to vote at class meetings. The meaning of Interested Shareholder depends on the proposal to be voted on at the class meeting:

If the proposal is for us to repurchase our shares either from all shareholders proportionately or by purchasing share on a stock exchange, an Interested Shareholder is our controlling shareholder;

If the proposal is for us to repurchase our shares from a shareholder by a private contract, an Interested Shareholder is the shareholder whose shares would be repurchased;

If the proposal is for our restructuring, an Interested Shareholder is any shareholder that has an interest in the restructuring different from the other shareholders of the class or who bears a burden under the proposed restructuring that is less than proportionate to his shareholdings of the class.

Our Articles of Association specifically provide that an issue of up to 20% of domestic and H shares would not be a variation or abrogation of the rights of domestic shareholders or H shareholders, therefore, separate approval of the domestic shareholders or H Shareholders would not be required.

Each share is entitled to one vote on all matters submitted to a vote of our shareholders at all shareholders meetings, except for meetings of a special class of shareholders where only holders of shares of the affected class are entitled to vote on the basis of one vote per share of the affected class.

Shareholders are entitled to attend and vote at meetings either in person or by proxy. Proxy authorization forms must be in writing and deposited at our company s principal offices, or at such other place specified in the notice of shareholders meeting not less than 24 hours before the time that such meeting will be held or the time appointed for passing upon the relevant resolutions. If a proxy authorization form is signed by a third party on behalf of the relevant shareholder, then such proxy authorization form must be accompanied by the signature authorization letter or other such document authorizing such third party to sign on behalf of the shareholder.

Except for those actions discussed below, which require supermajority votes, or special resolutions, resolutions of the shareholders are passed by a simple majority of the voting shares held by shareholders who are present in person or by proxy. Special resolutions must be passed by more than two-thirds of the voting rights represented by shareholders who are present in person or by proxy.

The following decisions must be adopted by special resolution:

an increase or reduction of our share capital or the issue of shares of any class, warrants and other similar securities;

the issue of our debentures;

our division, merger, dissolution and liquidation;

amendments to our Articles of Association;

significant acquisition or disposal of material assets or provision of guarantees conducted within the period of one year with a value exceeding 30% of our latest audited total assets;

share incentive schemes; and

any other matters considered by the shareholders in a general meeting and which they have resolved by way of an ordinary resolution to be material and should be adopted by special resolution.

All other actions taken by the shareholders, including the appointment and removal of our directors and independent auditors and the declaration of normal dividend payments, will be decided by an ordinary resolution of the shareholders.

Our listing agreement with the HKSE provides that we may not permit amendments to certain sections of our Articles of Association that are subject to the Mandatory Provisions. These sections include provisions relating to (i) varying the rights of existing classes of shares, (ii) voting rights, (iii) our ability to purchase our own shares, (iv) rights of minority shareholders and (v) procedures on liquidation. In addition, certain amendments to the Articles of Association require the approval and assent of Chinese authorities.

#### Board of Directors

Our Articles of Association authorize up to 12 directors. Directors are elected by shareholders at a general meeting for a three year term from among candidates nominated by the board of directors or by shareholders holding 3% or more of our shares (independent directors may be nominated by shareholders each holding 1% or more of our shares). Because our directors do not serve staggered terms, the entire board of directors will stand for election, and could be replaced, every three years. Our directors are not required to hold any shares in us, and there is no age limit requirement for the retirement or non- retirement of our directors.

In addition to obligations imposed by laws, administrative regulations or the listing rules of the stock exchanges on which our shares are listed, the Articles of Association place on each of our directors, supervisors, manager and any other senior officers a duty to each shareholder, in the exercise of our functions and powers entrusted to them:

not to cause us to exceed the scope of business stipulated in our business license;

to act honestly in what he considers our best interests;

not to expropriate our assets in any way, including (without limitation) usurpation of opportunities which may benefit us; and

not to expropriate the individual rights of shareholders, including (without limitation) rights to distributions and voting rights, except according to a restructuring which has been submitted to the shareholders for their approval in accordance with the Articles of Association.

Our Articles of Association further place on each of our directors, supervisors, manager and other senior officers:

a duty, in the exercise of their powers and discharge of their duties, to exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances;

a fiduciary obligation, in the discharge of his duties, not to place himself or herself in a position where his or her interests may conflict with his or her duty to us; and

a duty not to cause a person or an organization related or connected to him or her in specified relationships to do what they are prohibited from doing.

We pay all expenses that our directors incur for their services as directors. Directors also receive compensation for their services under service contracts that are negotiated by the board of directors and approved by the shareholders.

Subject to the stipulations of relevant laws and regulations, the shareholders in a general meeting may by ordinary resolution remove any director before the expiration of his term of office. Except for the restrictions placed on the controlling shareholder, discussed below, our shareholders in general meeting have the power to relieve a director or supervisor from liability for specific breaches of duty.

Cumulative voting is required for a meeting of shareholders held for the election of two or more of our directors or supervisors as long as more than 30% of our outstanding shares are held by a single shareholder. Cumulative voting allows shareholders to cast a number of votes for a candidate equal to the number of shares held multiplied by the number of directors being elected at the shareholders meeting. If a shareholder attempts to cast more votes than he is entitled to under this system, all of the shareholder s votes will be invalid and will be deemed an abstention.

More than one third of our directors of board must be independent from our shareholders and not hold any office with us (each, Independent Director ). At least one Independent Director must be an accounting professional and all Independent Directors must possess a basic knowledge of the operations of a listed company and be familiar with relevant laws and rules and have at least five years working experience in law, economics or other area required for the fulfillment of responsibilities as an Independent Director. Independent Directors may not serve for terms exceeding six years. In addition, there are specific persons who are disqualified from acting as Independent Director. These include:

immediate family members of persons who work for us or our associated entities;

persons or their immediate family who hold one percent or more of our shares or are among our ten largest shareholders;

any persons that satisfied the foregoing conditions within the past one year;

persons providing financial, legal, consultation or other services to us or our associated entities;

persons who already serve as Independent Director for five other listed companies; and

anyone identified by the CSRC as unsuitable for serving as an Independent Director. If the resignation of an Independent Director would cause our Board of Directors to have less than one third Independent Directors, the resignation will only become effective after a new Independent Director has been appointed.

Our Board will be required to meet at least four times each year. Directors who miss two consecutive Board meetings without appointing an alternate director to attend on their behalf will be proposed for removal at the next shareholders meeting, provided that Independent Directors may miss three consecutive meetings in person before being proposed for removal.

Directors may not vote on any matter in which he has a material interest, nor will he be counted for purposes of forming a quorum on such a matter.

Board resolutions are passed by a simple majority of the Directors except for the following matters which require the consent of more than two thirds of the Directors:

proposals for our financial policies;

the increase or reduction of our registered capital;

the issue of securities of any kind and their listing;

any repurchase of our shares;

significant acquisitions or disposals;

our merger, division or dissolution; and

any amendment to our Articles of Association.

Our Board of Directors or Supervisory Committee may nominate candidates for our Board of Directors and Supervisory Committee. In addition, shareholders holding one percent or more of our shares have the right to nominate candidates for Independent Director or Independent Supervisor and shareholders holding three percent or more of our shares have the right to nominate other candidates for Director or Supervisor. For candidates for Director, the nominator and candidates will be responsible for providing truthful and complete information about the candidate for disclosure. Candidates for Independent Director must publicly declare that there does not exist any relationship between himself and us that may influence his independent, objective judgment. The CSRC may veto any candidate for Independent Director.

Any material connected transactions are subject to prior approval by our Independent Directors. Connected transactions are those defined by the HKSE and by Chinese rules and regulations, but would generally include transactions with any of the following:

any company that, directly or indirectly, controls us or is under common control with us;

any shareholders owning 5% or more of our shares;

our directors, supervisors and other senior management;

any of our key technical personnel or key technology suppliers; and

any close relative or associate of any of the above.

Our independent directors can also propose to the Board of Directors the appointment or removal of our auditors, the convening of a Board meeting, independently appoint external auditors, solicit votes from shareholders and report circumstances directly to shareholders, Chinese securities regulatory authorities or other government departments. Two or more may request that the Board convene an extraordinary meeting of shareholders.

Our Independent Directors will have to express their opinion on specified matters to the Board or to the shareholders at a shareholders meeting, either by a single unanimous statement or individually. These matters are:

the nomination, removal and remuneration of directors or senior management;

any major loans or financial transactions with our shareholders or related enterprises and whether we have taken adequate steps to ensure repayment;

matters that the Independent Director believes may harm the rights and interests of minority shareholders; and

any other matter that they are required to opine on by applicable law or rules.

These opinions must be expressed as either, agree, qualified agreement, opposition or unable to form an opinion. All but agreement must also be accompanied by a supporting explanation. If public disclosure of the matter is required, we must also disclose the opinions of our Independent Directors.

Any Independent Director may engage independent institutions to provide independent opinions as the basis of their decision. We must arrange the engagement and bear any costs.

#### Supervisory Committee

The Supervisory Committee is responsible for supervising our directors and senior officers and preventing them from abusing their positions and powers or infringing upon the rights and interests of our company or those of our shareholders and employees. The Supervisory Committee has no power over the decisions or actions of our directors or officers except for requesting the directors or officers to correct any acts that are harmful to our interests. The Supervisory Committee is composed of seven members appointed for a three year term. It has the right to:

attend the meetings of our board of directors;

inspect our financial affairs;

supervise and evaluate the conduct of our directors, general manager and other senior officers in order to determine whether they violate any laws, regulations or the Articles of Association in performing their duties;

require our directors, general manager or other senior officers to correct any act harmful to our interests and those of our shareholders and employees;

verify financial reports, accounting reports, business reports, profit distribution plans and other financial information proposed to be tabled at the shareholders general meeting, and entrust registered accountants and practicing accountants to re-review such

documents upon its discovery of any problems;

require the board of directors to convene an extraordinary general meeting of shareholders;

represent us in negotiations with directors or in initiating legal proceedings against a director on our company s behalf;

conduct investigation into any identified irregularities in our operations, and where necessary, to engage accountants, legal advisers or other professionals to assist in the investigation; and

any other matters authorized by the Articles of Association.

One third of our Supervisory Committee members must be employee representatives appointed by our employees. The remaining members are appointed by the shareholders in a general meeting, provided that our directors, general manager and senior officers are not eligible to serve as supervisors. The Supervisory Committee must meet at least four times a year. Decisions of the Supervisory Committee can be passed by the consents of over two thirds of all the supervisors. We will pay all reasonable expenses incurred by the Supervisory Committee in appointing professional advisors, such as lawyers, accountants or auditors.

#### Liquidation Rights

In the event of our liquidation, payment of borrowings out of our remaining assets will be made in the order of priority prescribed by applicable laws and regulations. After payment of borrowings, we will distribute the remaining property to shareholders according to the class and proportion of their shareholdings. For this purpose, the H shares will rank equally with the domestic shares.

#### Obligation of Shareholders

Shareholders are not obligated to make any further contributions to our share capital other than as agreed by the subscriber of the relevant shares on subscription. This provision means that holders of ADSs will also not be obligated to make further contributions to our share capital.

#### Duration

We are organized as a stock limited company of indefinite duration.

#### Increase in Share Capital

The Articles of Association require that approval by a resolution of the shareholders be obtained prior to issuing new shares. New issues of shares must also be approved by the relevant Chinese authorities.

#### Reduction of Share Capital and Purchase by Us of Our Shares

We may reduce our registered share capital only upon obtaining the approval of the shareholders and, when applicable, relevant Chinese authorities. Repurchases may be made either by way of a general offer to all shareholders in proportion to their shareholdings, by purchasing our shares on a stock exchange or by an off-market contract with shareholders.

## Restrictions on Large or Controlling Shareholders

Our Articles of Association provide that, in addition to any obligation imposed by laws and administrative regulations or required by the listing rules of the stock exchanges on which our shares are listed, a controlling shareholder cannot exercise voting rights in a manner prejudicial to the interests of the shareholders generally or of some part of the shareholders:

to relieve a director or supervisor from his or her duty to act honestly in our best interest;

to approve the expropriation by a director or supervisor (for his or her own benefit or for the benefit of another person) of our assets in any way, including, without limitation, opportunities which may benefit us; or

to approve the expropriation by a director or supervisor (for his or her own benefit or for the benefit of another person) of the individual rights of other shareholders, including, without limitation, rights to distributions and voting rights (but not according to a restructuring of our company which has been submitted for approval by the shareholders in a general meeting in accordance with our Articles of Association).

A controlling shareholder, however, will not be precluded by our Articles of Association or any laws and administrative regulations or the listing rules of the stock exchanges on which our shares are listed from voting on these matters.

A controlling shareholder is defined by our Articles of Association as any person who, acting alone or together with others:

has the power to elect more than one-half of the board of directors;

has the power to exercise, or to control the exercise of, 30% or more of our voting rights;

holds 30% or more of our issued and outstanding shares; or

has de facto control of us in any other way.

#### Minutes, Accounts and Annual Report

Our shareholders may inspect copies of the minutes of the shareholders general meetings during our business hours free of charge. Shareholders are also entitled to receive copies of these minutes within seven days of receipt of the reasonable charges we may require.

Our fiscal year is the calendar year ending December 31. Each fiscal year, we must mail our financial report to shareholders not less than 21 days before the date of the shareholders annual general meeting. These and any interim financial statements must be prepared in accordance with Chinese accounting standards and, for so long as H shares are listed on the HKSE, must also be prepared in accordance with or reconciled to either Hong Kong accounting standards or international accounting standards. The financial statements must be approved by an ordinary resolution of the shareholders at the annual general meeting.

Independent auditors are appointed each year by the shareholders at the annual meeting.

## C. Material Contracts.

We have not entered into any material contracts in the last two years other than in the ordinary course of business and other than those described in <u>Item 4. Information on the Company</u> or elsewhere in this annual report on Form 20-F.

## D. Exchange Controls.

Our Articles of Association require that cash dividends on our H Shares be declared in Renminbi and paid in HK dollars. The Articles of Association further stipulate that such dividends must be converted to HK dollars at a rate equal to the average of the closing exchange rates for HK dollars as announced by the Chinese Foreign Exchange Trading Center for the calendar week preceding the date on which the dividends are declared.

The Renminbi currently is not a freely convertible currency. The SAFE, under supervision of the People's Bank of China (PBOC) controls the conversion of Renminbi into foreign currency. Chinese governmental policies were introduced in 1996 to reduce restrictions on the convertibility of Renminbi into foreign currency for current account items. In recent years, the Chinese government has gradually simplified and improved the foreign exchange administration policies in relation to capital items, such as the cancellation of foreign exchange registration and approval for domestic and overseas foreign direct investment. However, foreign exchange control over the capital items is not completely abolished. The limitations on foreign exchange could affect our ability to obtain foreign exchange through borrowings or equity financing, or to obtain foreign exchange for capital expenditures.

On July 21, 2005, the Chinese government changed its policy of pegging the Renminbi to the U.S. dollar. Under the new policy, the Renminbi is permitted to fluctuate within a narrow and managed band against a basket of certain foreign currencies. Since the adoption of this new policy, the value of the Renminbi has fluctuated daily within a narrow band, but overall has appreciated against the U.S. dollar. Nevertheless, the Chinese government continues to receive significant international pressure to further liberalize its currency policy which could result in a further and more significant appreciation in the value of the Renminbi against the U.S. dollar. The value of the Renminbi depreciated by 4.4% against the U.S. dollar in the year 2015.

While the impact of the foregoing developments is not entirely clear, it appears that the trend in the Chinese government s foreign exchange policy is toward easier convertibility of the Renminbi.

The holders of the ADSs will receive the HK dollar dividend payments in U.S. Dollars at conversion rates related to market rates and subject to fees as set forth in our Deposit Agreement with The Bank of New York Mellon, as Depositary. The HK dollar is currently linked to and trades within a narrow band against the U.S. dollar at a rate that does not deviate significantly from HK\$7.80 = U.S.\$1.00. The Hong Kong government has stated its intention to maintain such link, although there can be no guarantee that such link will be maintained.

# E. Taxation

## PRC Taxation

The following is a summary of those taxes, including withholding provisions, to which United States security holders are subject under existing Chinese laws and regulations. The summary is subject to changes in Chinese law, including changes that could have retroactive effect. The summary does not take into account or discuss the tax laws of any country other than China, nor does it take into account the individual

circumstances of a security holder. This summary does not purport to be a complete technical analysis or an examination of all potential tax effects under such laws and regulations.

#### Tax on Dividends

#### For an Individual Investor

According to the Individual Income Tax Law of the People s Republic of China, as amended on June 30, 2011 (the Individual Income Tax Law ) dividends paid by Chinese companies to individual investors are subject to Chinese withholding tax at a flat rate of 20%. As for a foreign individual investor that neither has a domicile nor resides in China, or that has no domicile and has resided in China for no more than one year, the dividends received by such an investor in China are generally subject to a withholding tax at a flat rate of 20% under the individual income tax law, subject to exemption or reduction by an applicable income tax treaty. According to the State Administration of Taxation s tax treatments with regard to the dividends of H shares paid by onshore non-foreign invested enterprises listed on HKEx, we will withhold and pay the individual income tax at the tax rate of 10% for individual shareholders who are residents of Hong Kong, Macau, or countries which have entered into tax treaties with mainland China, which provide for a 10% dividends tax rate, and we will temporarily withhold and pay the individual income tax at the tax rate of 10% for individual shareholders who are residents of countries which have entered into tax treaties with mainland China, which provide for a less than 10% dividends tax rate. Shareholders of H Shares may directly or through our Company apply to the in-charge tax authority for the preferential treatments provided by the relevant tax treaties. Upon the approval by the in-charge tax authority, the excessive amount being paid will be refunded. For individual shareholders who are residents of countries which have entered into tax treaties with mainland China providing for a more than 10% but less than 20% dividends tax rate, we will withhold and pay the individual income tax at the specific tax rate required therein. We will withhold and pay the individual income tax at the dividends tax rate of 20% for individual shareholders who are residents of countries which have not entered into any forms of tax treaties with mainland China or in circumstances other than above described.

#### For a Corporation

According to the Enterprise Income Tax Law of the People s Republic of China ( Enterprise Income Tax Law ) and its implementation rules, effective January 1, 2008, dividends by Chinese resident enterprises to non-resident enterprises are ordinarily subject to a Chinese withholding tax levied at a flat rate of 10%. For purposes of the Enterprise Income Tax Law, a Chinese resident enterprise is an enterprise which is either (i) set up in China in accordance with PRC laws or (ii) set up in accordance with the laws of a foreign country (region) but whose actual administrative headquarters is in China. For purposes of the Enterprise Income Tax Law, a non-resident enterprise is an enterprise which is set up in accordance with the laws of a foreign country (region) and whose actual administrative headquarters is located outside China but which has either (i) set up a legal presence in China or (ii) has income originating from China despite not having formally set up a legal presence in China. The State Administration of Taxation issued a Circular on Issues Relating to the Withholding of Enterprise Income Tax for Dividends Distributed by Resident Enterprises in China to Non-resident Enterprises Holding H-shares of the Enterprises (Guo Shui Han [2008] No. 897)( Circular No. 897 ) on November 6, 2008, which further clarifies that Chinese resident enterprises should, in distributing dividends for 2008 or any year hereafter to non-resident enterprises holding H-shares of the Chinese resident enterprise, withhold enterprise income tax for such dividends at a tax rate of 10%. After receiving dividends, non-resident enterprises holding H-shares of any Chinese resident enterprise can, on their own or through an agent, file an application to the relevant taxation authorities for such dividends to be covered by any applicable tax treaty (or other arrangement). The relevant taxation authorities should, upon reviewing and verifying the application and supporting materials to be correct, refund the difference between the tax levied and the tax payable calculated at a tax rate specified by the applicable tax treaty (or other arrangement).

## Capital Gains Tax

#### For an Individual Investor

So far as we are aware, in practice, capital gains derived by a foreign individual investor from the sale of overseas-listed shares are temporarily exempted from individual income tax.

#### For a Corporation

According to the Enterprise Income Tax Law and its implementation rules, a non-resident enterprise is subject to a 10% withholding tax for capital gains derived from the disposal of overseas-listed shares unless such payment is exempted or deducted pursuant to applicable double taxation treaties or otherwise. According to the Circular issued by the State Administration of Taxation on Issues regarding Income Tax Payable by Foreign Invested Enterprises, Foreign Enterprises and Individuals for Capital Gains Derived from the Disposal of Shares (Equity Interests) and Dividends (Guoshuifa [1993] No. 45), capital gains derived by a non-resident enterprise from the disposal of overseas-listed shares are temporarily exempted from withholding tax in China. However, this circular has been revoked in 2011. Therefore, technically, PRC withholding tax should be applied to non-resident enterprises on capital gains derived from the disposal of overseas-listed shares unless it is tax exempted under the applicable double tax treaty. So far as we are aware, practically, there is no consistent enforcement of the collection of such withholding tax in China at current stage. However, we are aware of cases where the PRC tax authorities try to levy PRC withholding tax when they became aware of the disposal of the overseas-listed shares that the profits from the disposal of shares are derived from China.

## Tax Treaties

China has an income tax treaty with the United States that currently limits the rate of Chinese withholding tax to 10% for dividends paid to individuals and corporations that qualify for treaty benefits. However, this treaty does not offer reduced tax rates for capital gains.

However, if certain conditions under the double tax treaty are satisfied (*e.g.*, the shareholding in H-shares is less than 25% and the H-share company is not land rich ), the capital gains may be exempted from the 10% PRC withholding tax.

#### Stamp Tax

While no express exemption exists for the imposition of Chinese stamp tax on transfers of Overseas Shares pursuant to the Provisional Regulations of the People s Republic of China Concerning Stamp Tax effective on July 1, 1989, we are not aware of any circumstance under which Chinese stamp tax has actually been imposed on the transfer of Overseas Shares.

## Estate or Gift Tax

China does not currently impose any estate or gift tax.

#### U.S. Taxation

The following is a summary of the material U.S. federal income tax consequences of the ownership and disposition of H Shares or ADSs to U.S. Holders (as defined below). The following discussion is not exhaustive of all possible tax considerations. This summary is based upon the Internal Revenue Code of 1986, as amended (the Code), regulations promulgated under the Code by the U.S. Treasury Department (including proposed and temporary regulations), rulings, current administrative interpretations and official pronouncements of the Internal Revenue Service (IRS), and judicial decisions, all as currently available and all of which are subject to differing interpretations or to change, possibly with retroactive effect. Such change could materially and adversely affect the tax consequences described below. No assurance can be given that the IRS will not assert, or that a court will not sustain, a position contrary to any of the tax consequences described below.

This discussion does not address state, local, or foreign tax consequences, or the net investment income tax consequences, of the ownership and disposition of H Shares or ADSs. (See PRC Taxation above).

This summary is for general information only and does not address all aspects of U.S. federal income taxation that may be important to a particular holder in light of its investment or tax circumstances or to holders subject to special tax rules, such as: banks; financial institutions; insurance companies; dealers in stocks, securities, or currencies; entities treated as partnerships for U.S. federal income taxes or partners therein; traders in securities that elect to use a mark-to-market method of accounting for their securities holdings; tax-exempt organizations; real estate investment trusts; regulated investment companies; qualified retirement plans, individual retirement accounts, and other tax-deferred accounts; expatriates of the United States; persons subject to the alternative minimum tax; persons holding H Shares or ADSs as part of a straddle, hedge, conversion transaction, or other integrated transaction; persons who acquired H Shares or ADSs pursuant to the exercise of any employee stock option or otherwise as compensation for services; persons actually or constructively holding 10% or more of our voting stock; and U.S. Holders (as defined below) whose functional currency is other than the U.S. dollar.

This discussion is not a comprehensive description of all of the U.S. federal tax consequences that may be relevant with respect to the ownership and disposition of H Shares or ADSs. We urge you to consult your own tax advisor regarding your particular circumstances and the U.S. federal income and estate tax consequences to you of owning and disposing of H Shares or ADSs, as well as any tax consequences arising under the laws of any state, local, or foreign or other tax jurisdiction and the possible effects of changes in U.S. federal or other tax laws.

This summary is directed solely to U.S. Holders (defined below) who hold their H Shares or ADSs as capital assets within the meaning of Section 1221 of the Code, which generally means as property held for investment. For purposes of this discussion, the term U.S. Holder means a beneficial owner of H Shares or ADSs that is any of the following:

a citizen or resident of the United States or someone treated as a U.S. citizen or resident for U.S. federal income tax purposes;

a corporation (or other entity taxable as a corporation for U.S. federal income tax purposes) created or organized in or under the laws of the United States, any state thereof, or the District of Columbia; or

a trust or estate, the income of which is subject to U.S. federal income taxation regardless of its source.

#### ADSs

As it relates to the ADSs, this discussion is based in part upon the representations of the depositary and the assumption that each obligation in the deposit agreement and any related agreement will be performed in accordance with its terms.

Generally, a holder of ADSs will be treated as the owner of the underlying H Shares represented by those ADSs for U.S. federal income tax purposes. Accordingly, no gain or loss will be recognized if the holder exchanges ADSs for the underlying H Shares represented by those ADSs. The holder s adjusted tax basis in the H Shares will be the same as the adjusted tax basis of the ADSs surrendered in exchange therefor, and the holding period for the H Shares will include the holding period for the surrendered ADSs.

## TAXATION OF U.S. HOLDERS

The discussion in Distributions on H Shares or ADSs and Dispositions of H Shares or ADSs below assumes that we will not be treated as a PFIC for U.S. federal income tax purposes. For a discussion of the rules that apply if we are treated as a PFIC, see the discussion in Passive Foreign Investment Company below.

#### Distributions on H Shares or ADSs

*General*. Subject to the discussion in Passive Foreign Investment Company below, if you actually or constructively receive a distribution on H Shares or ADSs, you must include the distribution in gross income as a taxable dividend on the date of your (or in the case of ADSs, the depositary s) receipt of the distribution, but only to the extent of our current or accumulated earnings and profits, as calculated under U.S. federal income tax principles. Such amount must be included without reduction for any foreign taxes withheld. Dividends paid by us will not be eligible for the dividends received deduction allowed to corporations with respect to dividends received from certain domestic corporations. Dividends paid by us may or may not be eligible for preferential rates applicable to qualified dividend income, as described below.

To the extent a distribution exceeds our current and accumulated earnings and profits, it will be treated first as a non-taxable return of capital to the extent of your adjusted tax basis in the H Shares or ADSs, and thereafter as capital gain. Preferential tax rates for long term capital gain may be applicable to non-corporate U.S. Holders.

We do not intend to calculate our earnings and profits under U.S. federal income tax principles. Therefore, you should expect that a distribution generally will be reported as a dividend even if that distribution would otherwise be treated as a non-taxable return of capital or as capital gain under the rules described above.

*Qualified Dividend Income*. With respect to non-corporate U.S. Holders (*i.e.*, individuals, trusts, and estates), dividends that are treated as qualified dividend income ( QDI ) are taxable at a maximum tax rate of 20%. Among other requirements, dividends generally will be treated as

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QDI if either (i) our H Shares or ADSs are readily tradable on an established securities market in the United States, or (ii) we are eligible for the benefits of a comprehensive income tax treaty with the United States which includes an information exchange program and which is determined to be satisfactory by the U.S. Treasury. It is expected that our ADSs will be readily tradable as a result of being listed on the NYSE.

In addition, for dividends to be treated as QDI, we must not be a PFIC (as discussed below) for either the taxable year in which the dividend was paid or the preceding taxable year. We do not believe that we were a PFIC for the preceding taxable year or will be a PFIC for the current taxable year. However, please see the discussion under Passive Foreign Investment Company below. Additionally, in order to qualify for QDI treatment, you generally must have held the H Shares or ADSs for more than 60 days during the 121-day period beginning 60 days prior to the ex-dividend date. However, your holding period will be reduced for any period during which the risk of loss is diminished.

Moreover, a dividend will not be treated as QDI to the extent you are under an obligation (whether pursuant to a short sale or otherwise) to make related payments with respect to positions in substantially similar or related property. Since the QDI rules are complex, you should consult your own tax advisor regarding the availability of the preferential tax rates for dividends paid on H Shares or ADSs.

*Foreign Currency Distributions*. A dividend paid in foreign currency (*e.g.*, Hong Kong dollars or Chinese Renminbi) must be included in your income as a U.S. dollar amount based on the exchange rate in effect on the date such dividend is received, regardless of whether the payment is in fact converted to U.S. Dollars. If the dividend is converted to U.S. Dollars on the date of receipt, you generally will not recognize a foreign currency gain or loss. However, if you convert the foreign currency to U.S. Dollars on a later date, you must include in income any gain or loss resulting from any exchange rate fluctuations. The gain or loss will be equal to the difference between (i) the U.S. dollar value of the amount you included in income when the dividend was received and (ii) the amount that you receive on the conversion of the foreign currency to U.S. Dollars. Such gain or loss generally will be ordinary income or loss and U.S. source for U.S. foreign tax credit purposes.

*Foreign Tax Credits.* Subject to certain conditions and limitations, any foreign taxes paid on or withheld from distributions from us and not refundable to you may be credited against your U.S. federal income tax liability or, alternatively, may be deducted from your taxable income. This election is made on a year-by-year basis and applies to all foreign taxes paid by you or withheld from you that year.

Distributions will constitute foreign source income for foreign tax credit limitation purposes. The foreign tax credit limitation is calculated separately with respect to specific classes of income. For this purpose, distributions characterized as dividends distributed by us generally will constitute passive category income or, in the case of certain U.S. Holders, general category income. Special limitations may apply if a dividend is treated as QDI (as defined above).

Since the rules governing foreign tax credits are complex, you should consult your own tax advisor regarding the availability of foreign tax credits in your particular circumstances.

# Dispositions of H Shares or ADSs

Subject to the discussion in Passive Foreign Investment Company below, you generally will recognize taxable gain or loss realized on the sale or other taxable disposition of H Shares or ADSs equal to the difference between the U.S. dollar value of (i) the amount realized on the disposition (*i.e.*, the amount of cash plus the fair market value of any property received), and (ii) your adjusted tax basis in the H Shares or ADSs. Such gain or loss will be a capital gain or loss. Capital gain from the sale or other taxable disposition of H Shares or ADSs held by certain non-corporate U.S. Holders will be taxed at preferential rates if such H Shares or ADSs have been held for more than one year and certain other requirements are met. The deductibility of capital losses is subject to limitations. The gain or loss generally will be gain or loss from sources within the United States for U.S. foreign tax credit limitation purposes.

You should consult your own tax advisor regarding the U.S. federal income tax consequences if you receive currency other than U.S. Dollars upon the disposition of H Shares or ADSs.

## Passive Foreign Investment Company

We generally will be a PFIC under Section 1297 of the Code if, for a taxable year, either (a) 75% or more of our gross income for such taxable year is passive income (the income test ) or (b) 50% or more of the average percentage, generally determined by fair market value, of our assets during such taxable year either produce passive income or are held for the production of passive income (the asset test ). Passive income includes, for example, dividends, interest, certain rents and royalties, certain gains from the sale of stock and securities, and certain gains from commodities transactions.

Certain look through rules apply for purposes of the income and asset tests described above. If we own, directly or indirectly, 25% or more of the total value of the outstanding shares of another corporation, we generally will be treated as if we (a) held directly a proportionate share of the other corporation s assets, and (b) received directly a proportionate share of the other corporation s income. In addition, passive income does not include any interest, dividends, rents, or royalties that are received or accrued by us from a related person (as defined in Section 954(d)(3) of the Code), to the extent such items are properly allocable to income of such related person that is not passive income.

Under the income and asset tests, whether or not we are a PFIC will be determined annually based upon the composition of our income and the composition and valuation of our assets, all of which are subject to change. In determining that we are not a PFIC, we are relying on a current valuation of our assets including goodwill, not reflected in our financial statements, and our projection of our income for the current year. We determine the value of our assets in large part by reference to the market value of our ordinary shares at the end of each quarter. We believe this valuation approach is reasonable. However, if the IRS successfully challenged our valuation of our assets, or if the market price of our ordinary shares were to fluctuate, it could result in our classification as a PFIC.

We do not believe that we are currently a PFIC. However, because the PFIC determination is highly fact intensive and made at the end of each taxable year, there can be no assurance that we will not be a PFIC for the current or any future taxable year or that the IRS will not challenge our determination concerning our PFIC status.

If we are a PFIC for any taxable year during which a U.S. Holder holds H Shares or ADSs, we generally will continue to be treated as a PFIC with respect to such holder for all succeeding years during which such holder holds H Shares or ADSs, regardless of whether we continue to meet the income or asset test. If we are classified as a PFIC, U.S. Holders could be subject to additional taxes and a special interest charge in respect of gain recognized on the sale or other disposition of such holder s H Shares or ADSs and upon the receipt of excess distributions (as defined in the Code). In addition, no distribution that U.S. Holders receive from us would qualify for taxation at the preferential rate discussed in

Distributions on H Shares or ADSs above, if we were a PFIC for the taxable year of such distribution or for the preceding taxable year. Moreover, U.S. Holders may be required to file annual tax returns (including on Form 8621) containing such information as the U.S. Treasury requires.

#### Information reporting regarding specified foreign financial assets

Certain U.S. Holders who are individuals (and under proposed regulations, certain entities) may be required to report information relating to an interest in our H Shares or ADSs, subject to certain exceptions (including an exception for shares held in accounts maintained by U.S. financial institutions). U.S. Holders are urged to consult their tax advisors regarding their information reporting obligations, if any, with respect to their ownership and disposition of our H Shares or ADSs. In the event a U.S. Holder does not file such required reports, the statute of limitations on the assessment and collection of U.S. federal income taxes of such U.S. holder for the related tax year will not close before such report is filed.

If you are a U.S. Holder, you are urged to consult with your own tax advisor regarding the application of the specified foreign financial assets information reporting requirements and related statute of limitations tolling provisions with respect to our H Shares and ADSs.

## Information Reporting and Backup Withholding

Generally, information reporting requirements will apply to distributions on H Shares or ADSs or proceeds from the disposition of H Shares or ADSs paid within the United States (and, in certain cases, outside the United States) to a U.S. Holder unless such U.S. Holder is an exempt recipient, such as a corporation. Furthermore, backup withholding (currently at 28%) may apply to such amounts unless such U.S. Holder (i) is an exempt recipient that, if required, establishes its right to an exemption, or (ii) provides its taxpayer identification number, certifies that it is not currently subject to backup withholding, and complies with other applicable requirements.

A U.S. Holder may generally avoid backup withholding by furnishing a properly completed IRS Form W-9.

Backup withholding is not an additional tax. Rather, amounts withheld under the backup withholding rules may be credited against your U.S. federal income tax liability. Furthermore, you may obtain a refund of any excess amounts withheld by filing an appropriate claim for refund with the IRS and furnishing any required information in a timely manner.

# F. Dividends and Paying Agents.

Not applicable.

## G. Statement by Experts.

Not applicable.

# H. Documents on Display.

We are subject to the periodic reporting and other informational requirements of the Securities Exchange Act of 1934, as amended, or the Exchange Act. Under the Exchange Act, we are required to file reports and other information with the Securities and Exchange Commission. Specifically, we are required to file annually a Form 20-F no later than four months after the close of each fiscal year, which is December 31 of each year. Copies of reports and other information, when so filed, may be inspected without charge and may be obtained at prescribed rates at the public reference facilities maintained by the Securities and Exchange Commission at 100 F Street, N.E., Washington, D.C. 20549. You can request copies of these documents upon payment of a duplicating fee, by writing to the SEC. Please call the SEC at 1-800-SEC-0330 for further information on the operation of the public reference rooms. The SEC also maintains a Web site at www.sec.gov that contains reports, proxy and information statements, and other information regarding registrants that make electronic filings with the SEC using its EDGAR system. As a foreign private issuer, we are exempt from the rules under the Exchange Act prescribing the furnishing and content of quarterly reports and proxy statements, and officers, directors and principal shareholders are exempt from the reporting and short- swing profit recovery provisions contained in Section 16 of the Exchange Act.

# I. Subsidiary Information.

Not applicable.

# ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Our market risk exposures primarily consist of fluctuations in oil and gas prices, exchange rates and interest rates.

## Commodity Price Risk

We are exposed to commodity price risk related to price volatility of crude oil and refined oil products. We had no program of commodity price hedging activities and did not engage in any such activities in 2014 or 2015. See Item 3. Key Information D. Risk Factors Our operations may be adversely affected by the cyclical nature of the petroleum and petrochemical market and by the volatility of prices of crude oil and petrochemical products.

# Interest Rate Risk

We are subject to risk resulting from fluctuations in interest rates. Our borrowings are fixed and variable rate bank and other borrowings, with original maturities ranging from 1 to 5 years. Accordingly, fluctuations in interest rates can lead to significant fluctuations in the fair value of such debt instruments. We had no program of interest rate hedging activities and did not engage in any such activities in 2014 or 2015.

The following table provides information, by maturity date, regarding our interest rate sensitive financial instruments, which consist of fixed and variable rate short term and long term debt obligations, as of December 31, 2015 and 2014.

	As	s of December 31, 2015 Total Recorded
		018 2019 2020 Amount Fair Value at in thousands, except interest rates)
Fixed rate bank and other loans	(KIVID equivalen	n in mousanus, except interest rates)
In U.S. Dollars		
Average interest rate		
In RMB	70,000	70,000
Average interest rate <sup>(1)</sup>	3.95%	
Variable rate bank and other loans		
In U.S. Dollars		
Average interest rate <sup>(1)</sup>		
In RMB	2,000,000	2,000,000
Average interest rate <sup>(1)</sup>	3.51%	

(1) The average interest rates for variable rate bank and other loans are calculated based on the year end indices.

		As of December 31, 2014 Total					
	2015	2016 (RMB equivale		2018 sands,	2019 except in	Recorded Amount	Fair Value
Fixed rate bank and other loans							
In U.S. Dollars							
Average interest rate							
In RMB	99,000	1,000,000				1,099,000	1,099,000
Average interest rate <sup>(1)</sup>	4.68%	4.20%				4.24%	
Variable rate bank and other loans							
In U.S. Dollars	1,617,578	611,900				2,229,478	2,229,478
Average interest rate <sup>(1)</sup>	1.84%	1.83%				1.84%	
In Euro	424,979					424,979	424,979
Average interest rate <sup>(1)</sup>	1.16%					1.16%	
In RMB	1,936,638	20,780				1,957,418	1,957,418
Average interest rate <sup>(1)</sup>	5.59%	6.40%				5.60%	

(1) The average interest rates for variable rate bank and other loans are calculated based on the year end indices. *Exchange Rate Risk* 

We are also exposed to foreign currency exchange rate risk as a result of our foreign currency denominated short term borrowing and, to a limited extent, cash and cash equivalents denominated in foreign currencies. The following table provides information, by maturity date, regarding our foreign currency exchange rate sensitive financial instruments, which consist of cash and cash equivalents, short term debt obligations as of December 31, 2015 and 2014.

	As of December 31, 2015							
	2016	2017 (RM	2018 (B equiv	2019 alent in t	2020 housand	Thereafter ls, except inter	Total Recorded Amount rest rates)	Fair Value
On-balance sheet financial instruments		,	•			<i>.</i>	,	
Cash and cash equivalents:								
In Hong Kong Dollars								
In U.S. Dollars	86,109						86,109	86,109
In Euro								
In Japanese Yen								
In Swiss Frank								
Debt:								
Fixed rate bank and other loans in U.S. Dollars								
Average interest rate <sup>(1)</sup>								
Variable rate bank and other loans in U.S. Dollars								
Average interest rate <sup>(1)</sup>								

(1) The average interest rates for variable rate bank and other loans are calculated based on the year end indices.

	As of December 31, 2014							
	2015	2016 (RMB e	2017 quivaler	2018 It in tho	2019 usands,	Thereafter except interes	Total Recorded Amount st rates)	Fair Value
On-balance sheet financial instruments								
Cash and cash equivalents:								
In Hong Kong Dollars	990						990	990
In U.S. Dollars	32,418						32,418	32,418
In Euro								
In Japanese Yen								
In Swiss Frank								
Debt:								
Fixed rate bank and other loans in U.S. Dollars								
Average interest rate <sup>(1)</sup>								
Variable rate bank and other loans in U.S.								
Dollars	1,617,578	611,900					2,229,478	2,229,478
Average interest rate <sup>(1)</sup>	1.84%	1.83%					1.84%	
Variable rate bank and other loans in EURO	424,979						424,979	424,979
Average interest rate <sup>(1)</sup>	2.17%						2.17%	

# ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES.

A. Debt Securities.

Not applicable.

B. Warrants and Rights.

Not applicable.

# C. Other Securities.

Not applicable.

# D. American Depositary Shares.

In connection with our ADS program, a holder of our ADSs may have to pay, either directly or indirectly, certain fees and charges, as described in Item 12.D.3. In addition, we receive fees and other direct and indirect payments from The Bank of New York Mellon that are related to our ADS as described in Item 12.D.4.

#### 12.D.3 Fees and Charges that a holder of our ADSs May Have to Pay

The Bank of New York Mellon collects its fees for delivery and surrender of ADSs directly from investors depositing shares or surrendering ADSs for the purpose of withdrawal or from intermediaries acting for them. The Bank of New York Mellon also collects fees for making distributions to investors by deducting those fees from the amounts distributed or by selling a portion of distributable property to pay the fees. The Bank of New York Mellon may collect its annual fee for depositary services by deductions from cash distributions.

Persons depositing or withdrawing shares must pay:	For:
\$5.00 (or less) per 100 ADSs (or portion of 100 ADSs)	Issuance and withdrawal of ADSs, including issuances resulting from a distribution of shares or rights or other property
A fee equivalent to the fee that would be payable if securities distributed to you had been shares and the shares had been deposited for issuance of ADSs	Distribution of securities distributed to holders of deposited securities which are distributed by The Bank of New York Mellon to ADS registered holders
A fee of \$.05 (or less) per ADS (or portion thereof)	Any cash distribution made pursuant to the Deposit Agreement
Registration or transfer fees	Transfer and registration of shares on our share register to or from the name of the depositary or its agent when you deposit or withdraw shares
Expenses of The Bank of New York Mellon	Cable, telex and facsimile transmissions (when expressly provided in the Deposit Agreement);
	Converting foreign currency to U.S. Dollars
Taxes and other governmental charges The Bank of New York Mellon or the custodian have to pay on any ADS or share underlying an ADS, for example, stock transfer taxes, stamp duty or withholding taxes	As necessary
Any charges incurred by The Bank of New York Mellon or its agents for servicing the deposited securities <b>12.D.4 Fees and Other Payments Made by the Bank of New York Mellon</b>	As necessary

From January 1, 2015 through March 31, 2016, the standard out-of-pocket maintenance costs for our ADSs program were U.S.\$162,785.82 (primarily consisting of expenses related to our Annual General Meeting), which have been waived by the Bank of New York Mellon.

## PART II

# ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES. None.

#### ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS.

On May 11, 2011, we entered into an Amended and Restated Deposit Agreement with The Bank of New York Mellon, as Depositary (the Restated Deposit Agreement ), and updated the form of American Depositary Receipt (the ADR ) evidencing the ADSs issued under the terms of the Restated Deposit Agreement. The Restated Deposit Agreement restates our original Deposit Agreement with The Bank of New York (the predecessor of The Bank of New York Mellon), dated as of July 23, 1993 (as amended, the 1993 Deposit Agreement ), in its entirety.

We and The Bank of New York Mellon entered into the Restated Deposit Agreement to modify the ADSs voting process and to bring our arrangements with The Bank of New York Mellon in line with the current customary market practice regarding depositary arrangements.

By the Restated Deposit Agreement, subject to the Depositary s obligation to notify the owner of ADSs of any meeting of holders of our shares or other deposited securities, and subject further to certain exceptions as provided therein, to the extent that no instructions are received by the Depositary from an owner of ADSs on or before the date established by the Depositary, the Depositary may deem instructions by the owner of the ADS have been given to give a discretionary proxy to a person designated by us to exercise voting rights in the meeting of holders of our shares or other deposited securities.

In addition, the Restated Deposit Agreement amends the 1993 Deposit Agreement, among other things, to (i) provide the American Depositary Shares may be uncertificated securities or certificated securities evidenced by ADRs, and (ii) change the fees and charges of the Depositary, see Item 12D.3 Fees and Charges that a holder of our ADSs May Have to Pay.

The foregoing descriptions of the Restated Deposit Agreement and the ADR do not purport to be complete and are qualified in their entirety by reference to the complete Restated Deposit Agreement and ADR which are incorporated herein by reference to Exhibit 2 and the forms filed on Form F-6 (File number 033-65616) on May 4, 2011.

# ITEM 15. CONTROLS AND PROCEDURES.

#### (a). Disclosure Controls And Procedures.

The term disclosure controls and procedures is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. These rules refer to the controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files under the Exchange Act is recorded, processed, summarized and reported within required time periods. This includes controls and procedures designed to ensure that information required to be disclosed to our management, including our principal executive officer or officers and principal financial officer or officers, to allow timely decisions regarding required disclosure.

We maintain a written policy adopted by our board of directors that governs the collection, coordination and disclosure of information to our shareholders, the public and to governmental and other regulatory bodies. All such disclosures are coordinated by the Secretary to our Board of Directors and subject to execution by either the Chairman of our Board of Directors or, for disclosures by our Supervisory Committee, the Chairman of the Supervisory Committee. Under the policy, all material issues must be disclosed and our disclosures must be true, accurate, complete and timely without any false or misleading statements. Each of our departments and subsidiaries has their own supplemental policies which may be both written and unwritten.

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) of the Securities Exchange Act of 1934) as of the end of the fiscal year covered by this annual report. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the fiscal year covered by this annual report, our disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports we file under the Exchange Act is accumulated and communicated to the management to allow timely decisions to be made regarding required disclosures, and is recorded, processed, summarized and reported as and when required.

## (b). Management s Report on Internal Control over Financial Reporting.

Our management is accountable for establishing and maintaining effective internal control over financial reporting (as defined in Rules 13a-15(f) of the Securities Exchange Act of 1934). The Company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives and may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become ineffective because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management assessed the effectiveness of our internal control over financial reporting based upon the criteria established in *Internal Control-Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) as of December 31, 2015. Based on that evaluation, our management has concluded that our internal control over financial reporting was effective as of December 31, 2015 based on these criteria.

PwC, an independent registered public accounting firm, has audited the consolidated financial statements included in this annual report on Form 20-F and, as part of the audit, has issued a report, included herein, on the effectiveness of our internal control over financial reporting.

#### (c). Report of Independent Registered Public Accounting Firm.

Our independent auditors have issued an audit report on the effectiveness of our internal control over financial reporting. This report appears on page F-2.

#### (d). Changes in Internal Control over Financial Reporting.

For the year ended December 31, 2015, there have been no significant changes to our internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect our internal control over financial reporting.

## ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT.

Our board of directors has determined that Mr. Cai Tingji, who is currently serving on our audit committee, is an audit committee financial expert and is an independent director as defined in 17 CFR 240.10A-3.

## ITEM 16B. CODE OF ETHICS.

Sinopec Group Company, the controlling shareholder of Sinopec Corp., adopted a Staff Code in 2014 to provide disciplines and requirements for its staff s conducts, including legal and ethical matters as well as the sensitivities involved in reporting illegal and unethical matters. The Staff Code covers such areas as health, safety and environment, conflict of interests, anti-corruption, protection and proper use of our assets and properties, as well as reporting requirements. The Staff Code also applies to all directors, officers and employees of each subsidiary of Sinopec Group Company, including us. We have provided all our directors and senior officers with a copy of the Staff Code and required them to comply with in it order to ensure our operations are proper and lawful. We have posted the Staff Code on the following website: http://english.sinopec.com/corporateculture/.

## ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

The following table summarizes the fees charged by PwC, our principal accountant, for certain services rendered to us during 2014 and 2015.

For the year ended December 31,