

CINTAS CORP  
Form 11-K  
June 28, 2018  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 11-K**

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2017**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED]**

**For the transition period \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number: 0-11399**

- A. Full title of the plan and address of the plan, if different from that of the issuer named below:  
**Cintas Partners Plan**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**Cintas Corporation**

**6800 Cintas Boulevard**

**P.O. Box 625737**

**Cincinnati, Ohio 45262-5737**

---

**Table of Contents**

**REQUIRED INFORMATION**

<u>Report of Independent Registered Public Accounting Firm</u>	1
<u>Financial Statements</u>	
<u>Statements of Net Assets Available for Benefits</u>	3
<u>Statement of Changes in Net Assets Available for Benefits</u>	4
<u>Notes to Financial Statements</u>	5
<u>Supplemental Schedule</u>	
<u>Schedule H. Line 4i Schedule of Assets (Held at End of Year)</u>	21
<u>Exhibit</u>	
Consent of Independent Registered Public Accounting Firm	Exhibit 23.1

**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

CINTAS PARTNERS PLAN

Date: June 28, 2018

By: /s/ Thomas E. Frooman

Thomas E. Frooman, Senior Vice President,  
Secretary & General Counsel

**Table of Contents**

FINANCIAL STATEMENTS AND

SUPPLEMENTAL SCHEDULE

Cintas Corporation Partners' Plan

December 31, 2017 and 2016, and

Years Ended December 31, 2017 and 2016

With Report of Independent Registered Public Accounting Firm

**Table of Contents**

Cintas Corporation Partners Plan

Financial Statements and Supplemental Schedule

December 31, 2017 and 2016 and Years Ended December 31, 2017 and 2016

**Contents**

<u>Report of Independent Registered Public Accounting Firm</u>	1
Financial Statements	
<u>Statements of Net Assets Available for Benefits</u>	3
<u>Statements of Changes in Net Assets Available for Benefits</u>	4
<u>Notes to Financial Statements</u>	5
Supplemental Schedule	
<u>Schedule H, Line 4i Schedule of Assets (Held at End of Year)</u>	21
Exhibit:	
Consent of Independent Registered Public Accounting Firm	

**Table of Contents**

Report of Independent Registered Public Accounting Firm

To the Plan Participants and the Plan Administrator of Cintas Corporation Partners Plan

**Opinion on the Financial Statements**

We have audited the accompanying statements of net assets available for benefits of Cintas Corporation Partners Plan as of December 31, 2017 and 2016, and the related statements of changes in net assets available for benefits for the years then ended, and the related notes (collectively referred to as the financial statements ). In our opinion, the financial statements present fairly, in all material respects, the net assets available for benefits of the Plan at December 31, 2017 and 2016, and the changes in its net assets available for benefits for the years then ended, in conformity with U.S. generally accepted accounting principles.

**Basis for Opinion**

These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on the Plan's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Plan in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Plan is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

**Table of Contents**

**Supplemental Schedule**

The accompanying supplemental schedule of assets (held at end of year) as of December 31, 2017, has been subjected to audit procedures performed in conjunction with the audit of the Plan's financial statements. The information in the supplemental schedule is the responsibility of the Plan's management. Our audit procedures included determining whether the information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental schedule. In forming our opinion on the information, we evaluated whether such information, including its form and content, is presented in conformity with the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

/s/ Ernst & Young LLP

We have served as the Plan's auditor since 1993

Cincinnati, Ohio

June 28, 2018



**Table of Contents**

## Cintas Corporation Partners Plan

## Statements of Net Assets Available for Benefits

	December 31	
	2017	2016
<b>Assets</b>		
Cash	\$ 1,810,293	\$ 1,453,604
Investments at fair value	1,575,493,795	1,121,387,245
Fully benefit-responsive investment contracts at contract value	167,876,090	156,777,488
Receivables:		
Notes receivable from participants	44,115,662	35,747,411
Interest income and dividends	2,678	683
	44,118,340	35,748,094
Net assets available for benefits	\$ 1,789,298,518	\$ 1,315,366,431

*See accompanying notes.*

**Table of Contents**

## Cintas Corporation Partners Plan

## Statements of Changes in Net Assets Available for Benefits

	<b>Year Ended December 31</b>	
	<b>2017</b>	<b>2016</b>
<b>Additions</b>		
Investment income:		
Interest and dividends	\$ 51,239,496	\$ 24,379,327
Net appreciation in fair value of investments	243,913,526	107,374,306
	<b>295,153,022</b>	<b>131,753,633</b>
Interest income on notes receivable from participants	1,629,835	1,406,189
<b>Contributions:</b>		
Employer	49,474,520	43,111,968
Participants	87,871,337	77,859,634
Rollovers	4,427,092	4,405,832
Total contributions	<b>141,772,949</b>	<b>125,377,434</b>
Total additions	<b>438,555,806</b>	<b>258,537,256</b>
<b>Deductions</b>		
Benefit payments	103,609,032	85,207,356
Administrative expenses	3,105,922	838,453
Total deductions	<b>106,714,954</b>	<b>86,045,809</b>
Plan transfers	<b>142,091,235</b>	
Net increase	<b>473,932,087</b>	<b>172,491,447</b>
Net assets available for benefits at beginning of year	<b>1,315,366,431</b>	<b>1,142,874,984</b>
Net assets available for benefits at end of year	<b>\$ 1,789,298,518</b>	<b>\$ 1,315,366,431</b>

*See accompanying notes.*

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements

December 31, 2017

**1. Description of the Plan**

The following description of the Cintas Corporation Partners Plan (the Plan) provides only general information. Participants should refer to the *Summary Plan Description* for a more complete description of the Plan's provisions.

**General**

Cintas Corporation (Cintas or the Company) established the Plan on June 1, 1991, upon the merger of the Cintas Corporation Profit Sharing Plan and the Cintas Corporation Employee Stock Ownership Plan (the ESOP). Effective June 1 1993, the Plan was amended to enable United States employees of the Company (the Participants) to make voluntary pretax contributions.

The Plan is a defined-contribution plan designed to comply with the appropriate regulations of the Internal Revenue Code (the Code), as amended, and is subject to the applicable provisions of the Employee Retirement Income Security Act of 1974 (ERISA), as amended. Cintas is the Plan Administrator, Alight Solutions serves as the Record-keeper and Fifth Third Bank serves as the Plan Trustee.

**Eligibility and Participation**

The Participants are generally eligible to participate in the tax-deferred contribution portion of the Plan after three months of service at which time Participants are automatically enrolled, unless they affirmatively decline to participate. The Participants are eligible to participate in all other portions of the Plan after reaching 1,000 hours of service and will receive an allocation of the Company's contributions made as of the end of the Company's fiscal year (May 31), provided they work at least 1,000 hours during the preceding Plan year and are employed by the Company on the last day of the Company's fiscal year.

**Contributions**

A Participant is permitted to make voluntary pretax contributions to the Plan in any whole percent of the Participant's annual compensation from 1% to 75%. If no election is made, a Participant is automatically enrolled at 3%. The automatic contribution will be invested in the Plan default fund if no other investment elections have been made. At its discretion, the Board of Directors of the Company may authorize a matching contribution of the Participants' pretax contributions.

---

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**1. Description of the Plan (continued)**

**Contributions (continued)**

A Participant may rollover proceeds of a lump-sum distribution from another qualified plan or transfer proceeds of a distribution from certain individual retirement accounts into the Participant's account. The Company's profit-sharing and ESOP contributions are allocated to the profit-sharing contributions account and the ESOP contributions account, respectively, and are made at the discretion of the Company's Board of Directors. All contributions are subject to certain limitations of the Code.

**Participant Accounts**

Each Participant's account is credited with the Participant's voluntary pretax contribution and an allocation of: (i) the Company's profit-sharing contribution, (ii) the Company's ESOP contribution, (iii) the Company's matching contribution, (iv) forfeitures from the profit-sharing, 401(k) matching, and ESOP accounts, and (v) Plan earnings. Allocations for (i) and (ii) are based upon a point system, which takes into account compensation and years of service. The allocation for (iii) is equal to the eligible Participant's pretax contributions multiplied by the matching contribution percentage, if any, determined by the Board of Directors each year. The allocation for the profit-sharing and ESOP portions of (iv) is based upon the ratio of each Participant's eligible compensation to the total eligible compensation, provided that the Participant is eligible to receive a profit-sharing or ESOP allocation. The allocation for the 401(k) matching portion of (iv) is based upon the ratio of a Participant's 401(k) contributions to the total 401(k) contributions, provided that the Participant is eligible to receive a matching contribution. The allocation for (v) is based upon the ratio of each Participant's account value to the total value within the respective fund as of the valuation date.

**Forfeitures**

Forfeitures totaled \$2,076,626 and \$1,801,723 for the years ended December 31, 2017 and 2016, respectively, within the Plan. These funds may be used at the discretion of the Company; first, to restore forfeitures of Participants who are re-employed and next, to make administrative corrections and offset the cost of administration of the Plan. Thereafter, any remaining forfeitures may be allocated as described above in (iv). No forfeitures were allocated to eligible participants as described above in (iv) for the years ended December 31, 2017 and 2016.

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**1. Description of the Plan (continued)**

**Investment Elections**

The ESOP's only investment option is the Company's common stock. The Company's Board of Directors determines the contribution made to the ESOP. The Plan allows Participants to direct their ESOP contributions into one or more of the investment options described below once they have vested in their ESOP contributions. The Plan allows the Participants to direct their 401(k) pretax, after-tax, matching, rollover, and profit-sharing contributions into one or more of the following investment options:

The *Cintas Corporation Common Stock Fund* is a separately managed account that invests in common stock of the Company. Fifth Third Bank makes purchases of the Company's common stock for this Fund either on the open market or directly from the Company. Fifth Third Bank determines when to purchase the Company's common stock for the Fund. Until purchases are made, contributions are held in a money market fund. The Participants, through a proxy, direct Fifth Third Bank how to vote on this common stock.

The *Cintas Stable Value Fund* is a conservative fixed income vehicle that seeks to provide a stable rate of return with preservation of principal and liquidity as primary objectives. The Fund will typically hold a variety of principal preservation investments. It is invested in Guaranteed Investment Contracts and diversified fixed income portfolios that are designed to protect against short-term interest rate and market volatility by utilizing investment contracts issued by banks and insurance companies known as wrap contracts. The wrap contracts are intended to provide a steady crediting rate in the Fund by smoothing the impact of fluctuating interest rates and bond prices of the underlying fixed income portfolios by incrementally adjusting the crediting rate applicable to the Fund. The wrap contracts are put in place to allow the funds return to reflect the general direction of interest rate changes rather than the day-to-day price volatility of fixed income portfolios.

The *Fifth Third Equity Index Collective Fund* is a bank-sponsored collective investment Fund (common collective trust) that seeks long-term capital appreciation through replicating the holdings within the Standard & Poor's (S&P) 500 Index. Management of the Fund attempts to mirror the transactions within the S&P 500 while buying and selling at the best available market prices.

---

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**1. Description of the Plan (continued)**

**Investment Elections (continued)**

The *Dodge & Cox Income Fund* is a registered investment company (mutual fund) that seeks a high and stable rate of current income, consistent with long-term preservation of capital. The Fund invests in a diversified portfolio consisting primarily of high-quality bonds and other debt securities. Debt securities in which the Fund may invest include government and government-related obligations, mortgage- and asset-backed securities, corporate and municipal bonds, and other debt securities, and may include fixed and floating rate instruments. A maximum of 20% of the Fund's total assets may be invested in debt obligations rated below investment grade.

The *PIMCO Investment Grade Corporate Bond Fund* is a registered investment company (mutual fund) that seeks to maximize return and minimize risks consistent with preservation of capital strategies by investing in high-quality corporate bonds. The Fund normally invests at least 80% of assets in a diversified portfolio of investment-grade corporate fixed-income securities of varying maturities.

The *PIMCO Real Return Fund* is a registered investment company (mutual fund) that seeks to provide a return in excess of inflation by investing in U.S. Treasury inflation protection securities, which are government bonds that provide a return linked to the rate of U.S. inflation as measured by the Consumer Price Index.

The *T. Rowe Price Retirement Family of Funds* (*T. Rowe Price Retirement Fund*, *T. Rowe Price Retirement 2020 Fund*, *T. Rowe Price Retirement 2025 Fund*, *T. Rowe Price Retirement 2030 Fund*, *T. Rowe Price Retirement 2035 Fund*, *T. Rowe Price Retirement 2040 Fund*, and *T. Rowe Price Retirement 2050 Fund*) are registered investment companies (mutual funds) that seek long-term capital appreciation by investing in a portfolio that gradually shifts from a greater concentration of higher-risk investments (primarily equity securities) to a greater concentration of lower-risk investments (generally fixed-income securities and cash instruments) as retirement age approaches.

---

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**1. Description of the Plan (continued)**

**Investment Elections (continued)**

The *T. Rowe Price Growth Stock Fund* is a registered investment company (mutual fund) that seeks to provide long-term capital growth and, secondarily, increase dividend income through investments in the common stocks of well-established growth companies. The Fund will normally invest at least 80% of its net assets in the common stocks of a diversified group of growth companies. The Fund seeks investments in companies that have the ability to pay increasing dividends through strong cash flow and generally looks for companies with an above-average rate of earnings growth and a lucrative niche in the economy that gives them the ability to sustain earnings momentum even during times of slow economic growth.

The *Artisan Mid Cap Fund* is a registered investment company (mutual fund) that seeks long-term capital growth. The Fund primarily invests in equity securities of mid-sized companies. The Fund also seeks companies that have or are developing franchise characteristics, and that it believes to be undervalued.

The *DFA U.S. Large Cap Value Portfolio Institutional Fund* is a registered investment company (mutual fund) that pursues its investment objective by investing substantially all of its assets in the U.S. Large Cap Value Series. The U.S. Large Cap Value Series, using a market capitalization weighted approach, purchases a broad and diverse group of readily marketable securities of large U.S. companies that Dimensional Fund Advisors LP (the Advisor) determines to be value stocks.

The *Dodge & Cox International Stock Fund* is a registered investment company (mutual fund) that invests primarily in a diversified portfolio of equity securities issued by non-U.S. companies from at least three different countries, which may include emerging market countries. Under normal circumstances, the Fund will invest at least 80% of its total assets in equity securities of non-U.S. companies, including common stocks, depositary receipts evidencing ownership of common stocks, preferred stocks, securities convertible into common stocks, and securities that carry the right to buy common stocks.

**Table of Contents**

## Cintas Corporation Partners Plan

## Notes to Financial Statements (continued)

**1. Description of the Plan (continued)****Investment Elections (continued)**

The *Vanguard Small Cap Index Institutional Fund* is a registered investment company (mutual fund) that seeks to track the performance of a benchmark index that measures the investment return of small-capitalization stocks. The Fund employs an indexing investment approach designed to track the performance of the CRSP US Small Cap Index, a broadly diversified index of stocks of small U.S. companies. The Fund attempts to replicate the target index by investing all, or substantially all, of its assets in the stocks that make up the Index, holding each stock in approximately the same proportion as its weighting in the Index.

**Plan Transfers**

On March 21, 2017, Cintas completed the acquisition of G&K Services, Inc. Effective June 4, 2017, non-union participants in the G&K Services 401(k) Savings Incentive Plan (G&K Plan), another plan sponsored by the Company, became eligible to participate in the Plan. Such Participants' account balances were transferred from the G&K Plan to the Plan on August 22, 2017.

**Benefits and Vesting**

The benefits to which the Participants are entitled cannot exceed the value of the Plan's net assets. Employee pretax contributions, rollover contributions, and Plan earnings thereon vest immediately. Participants' vesting for their balances in the ESOP contributions account and profit-sharing contributions account are 100% vested after three years of service, with no partial vesting. A Participant is vested in his or her Company matching contribution account with the following schedule:

<b>Years of Vesting Service</b>	<b>Percent Vested</b>
Fewer than 2 years	0%
2 years but fewer than 3 years	20
3 years but fewer than 4 years	40
4 years but fewer than 5 years	60
5 years or more	100





**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**1. Description of the Plan (continued)**

**Participant Loans**

The Participants may borrow, from their 401(k) funds, a minimum of \$500 up to a maximum of the lesser of 50% of the fair market value of the Participant's pretax contributions account, rollover contributions account, and vested transfer contributions account or \$50,000, less the Participant's highest outstanding loan balance during the 12-month period immediately preceding the date of the loan. Loans bear interest at a rate of 1% over the *Wall Street Journal* prime rate, and loan terms are not to be less than six months or greater than five years. The balance in the Participant's account secures the loan.

Principal and interest are paid ratably through periodic payroll deductions. Outstanding loans become immediately due and payable if a Participant terminates employment.

**Payment of Benefits**

A Participant may receive a lump-sum amount of the vested portions of his or her account at any time after having been terminated from Cintas for more than 30 days. The normal form of payment is a lump sum in cash; however, a Participant shall have the right to receive his or her vested account: (i) in monthly, quarterly, semiannual, or annual installment payments over a period of less than ten years or (ii) by a rollover distribution paid directly to an eligible retirement plan. In addition, a Participant may request to receive his or her ESOP contributions account in full shares of the Company's common stock.

In-service withdrawals are available in certain limited circumstances, as defined by the Plan. Hardship withdrawals are allowed for Participants incurring an immediate and heavy financial need, as defined by the Plan. Hardship withdrawals are strictly regulated by the Internal Revenue Service (IRS), and a Participant must exhaust all available loan options and available distributions prior to requesting a hardship withdrawal.

**Administrative Expenses**

The Plan's administrative expenses are paid by either the Plan or the Company, as provided by the Plan's provisions. Administrative expenses paid by the Plan include record-keeping and trustee fees. Expenses relating to purchases, sales, or transfers of the Plan's investments are charged to the particular investment fund to which the expenses relate. All other administrative expenses of the Plan are paid by the Company.

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**2. Significant Accounting Policies**

**Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting.

**Payment of Benefits**

Benefits are recorded when paid.

**Notes Receivable From Participants**

Notes receivable from Participants represent Participant loans that are recorded at their unpaid principal balance plus any accrued but unpaid interest. Interest income on notes receivable from Participants is recorded when it is earned. Related fees are recorded as administrative expenses and are expensed when they are incurred. No allowance for credit losses has been recorded as of December 31, 2017 or 2016. If a Participant ceases to make loan repayments and the Plan Administrator deems the Participant loan to be a distribution, the Participant loan balance is reduced and a benefit payment is recorded.

**Use of Estimates**

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates that affect the amounts reported in the financial statements and accompanying notes and supplemental schedule. Actual results could differ from those estimates.

---

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**2. Significant Accounting Policies (continued)**

**Investment Valuation and Income Recognition**

Investments held by the Plan (except for fully benefit-responsive investment contracts) are stated at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). See Note 3 for further discussion and disclosures related to fair value of measurements. Net realized and unrealized appreciation related to investments is recorded in the accompanying statement of changes in net assets available for benefits as net appreciation in fair value of investments. Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded as earned. Dividends are recorded on the ex-dividend date. Net appreciation includes the Plan's gains and losses on investments bought and sold as well as held during the year.

**Fair Value Measurements**

The Plan follows the provisions of Financial Accounting Standards Board (FASB) issued Accounting Standards Codification (ASC) No. 820, *Fair Value Measurement*, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and establishes a framework for measuring fair value. ASC 820 defines a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date.

ASC 820 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing an asset or liability. As a basis for considering market participant assumptions in fair value measurements, and as noted above, ASC 820 defines a three-level fair value hierarchy that distinguishes among market participant assumptions based on market data obtained from sources independent of the reporting entity and the reporting entity's own assumptions about market participants.

The fair value hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

Level 1 Unadjusted quoted prices in active markets that are accessible to the reporting entity at the measurement date for identical assets and liabilities.

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**2. Significant Accounting Policies (continued)**

**Fair Value Measurements (continued)**

Level 2 Inputs other than quoted prices in active markets for identical assets and liabilities that are observable either directly or indirectly for substantially the full term of the asset or liability. Level 2 inputs include the following:

Quoted prices for similar assets and liabilities in active markets

Quoted prices for identical or similar assets or liabilities in markets that are not active

Observable inputs other than quoted prices that are used in the valuation of the asset or liabilities (e.g., interest rate and yield curve quotes at commonly quoted intervals)

Inputs that are derived principally from or corroborated by observable market data by correlation or other means

Level 3 Unobservable inputs for the asset or liability (i.e., supported by little or no market activity). Level 3 inputs include Plan management's own assumption about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk).

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level of input that is significant to the fair value measurement in its entirety. The Plan's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

**Table of Contents**

## Cintas Corporation Partners Plan

## Notes to Financial Statements (continued)

**3. Fair Value Measurements**

The following table sets forth by level, within the fair value hierarchy, the Plan's assets at fair value as of December 31:

	2017			
	Level 1	Level 2	Level 3	Total
<b>Investments:</b>				
Money market funds <sup>1</sup>	\$ 6,996,110	\$	\$	\$ 6,996,110
<b>Cintas Corporation Common Stock Fund:</b>				
Cintas Corporation common stock	485,850,046			485,850,046
<b>Shares of registered investment companies:</b>				
Life cycle funds	542,518,576			542,518,576
Fixed-income funds	58,976,316			58,976,316
U.S. equity funds	337,459,358			337,459,358
International equity fund	61,935,353			61,935,353
 Total investments at fair value	 \$ 1,493,735,759	 \$	 \$	 \$ 1,493,735,759
<b>Common collective trust funds measured at net asset value:</b>				
Common collective trusts				81,758,036
 Total assets at fair value				 \$ 1,575,493,795

	2016			
	Level 1	Level 2	Level 3	Total
<b>Investments:</b>				
Money market funds <sup>1</sup>	\$ 2,315,901	\$	\$	\$ 2,315,901
<b>Cintas Corporation Common Stock Fund:</b>				
Cintas Corporation common stock	348,269,412			348,269,412
<b>Shares of registered investment companies:</b>				
Life cycle funds	371,706,748			371,706,748
Fixed-income funds	54,084,720			54,084,720
U.S. equity funds	243,932,234			243,932,234
International equity fund	39,761,116			39,761,116
 Total investments at fair value	 \$ 1,060,070,131	 \$	 \$	 \$ 1,060,070,131

Common collective trust funds measured at net  
asset value:

Common collective trusts 61,317,114

Total assets at fair value \$ 1,121,387,245

<sup>1</sup> In 2017, the Company revised its fair value hierarchy classification of the money market fund from Level 2 to Level 1

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**3. Fair Value Measurements (continued)**

The following is a description of the valuation methods used for investments measured at fair value.

*Interest-bearing cash:* The fair value of this investment is based on the actual observable value of the underlying money market funds and is priced daily at the close of business.

*Cintas Corporation common stock:* The fair value of these securities is based on observable market quotations of the Company's common stock, which is traded on a national exchange and is priced on a daily basis at the close of business.

*Shares of registered investment companies:* The fair value of these securities is based on observable market quotations for the actual underlying funds, which is traded on a national exchange and is priced on a daily basis at the close of business.

*Shares of common collective trusts:* The common collective trust fund are public investment vehicles valued using a net asset value (NAV) provided by the manager of each fund. The NAV is based on the underlying net assets owned by the fund divided by the number of shares outstanding. The NAV's unit price is quoted on a private market that is not active. However, the NAV is based on the fair value of the underlying securities within the fund, which are traded on an active market and valued at the closing price reported on the active market on which those individual securities are traded. The significant investment strategies of the funds are as described in the financial statements provided by each fund. There are no restrictions on redemptions from these funds by the Participants.

**4. Investment Contract with Insurance Company**

The Plan holds synthetic investment contracts. These contracts meet the fully benefit-responsive investment contract criteria and therefore are reported at contract value. Contract value is the relevant measure for fully benefit-responsive investment contracts because this is the amount received by Participants if they were to initiate permitted transactions under the terms of the Plan. Contract value represents contributions made under each contract, plus earnings, less participant withdrawals, and administrative expenses.



---

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**4. Investment Contract with Insurance Company (continued)**

A synthetic investment contract includes a wrapper contract, which is an agreement for the wrap issuer, such as bank or insurance company, to make payments to the Plan in certain circumstances. The wrapper contract typically includes certain conditions and limitations on the underlying assets owned by the Plan. The Plan invests in synthetic guaranteed investment contract (GICs) that credit a stated interest rate for a specified period of time. Investment gains and losses are amortized over the expected duration through the calculation of the interest rate applicable to the Plan on a prospective basis. Synthetic GICs provide for a variable crediting rate that resets at least quarterly, and the issuer of the wrap contract provides assurance that future adjustments to the crediting rate cannot result in a crediting rate less than zero. The crediting rate is primarily based on the current yield to maturity of the covered investments, plus or minus amortization of the difference between the market value and contract value of the covered investments over the duration of the covered investments at the time of computation. The crediting rate is most affected by the change in the annual effective yield to maturity of the underlying securities but is also affected by the difference between the contract value and the market value of the covered investments. This difference is amortized over the duration of the covered investments. Depending on the change in duration from reset period to reset period, the magnitude of the impact to the crediting rate of the contract to market difference is heightened or lessened. The crediting rate can be adjusted periodically and is usually adjusted either monthly or quarterly, but in no event is the crediting rate less than 0%.

Certain events limit the ability of the Plan to transact at contract value with the insurance company and the financial institution issuer. Such events include (1) amendments to the Plan documents (including complete or partial Plan termination or merger with another plan), (2) changes to the Plan's prohibition on competing investment options or deletion of equity wash provisions, (3) bankruptcy of the Plan sponsor or other plan sponsor events (for example, divestitures or spin-offs of a subsidiary) that cause a significant withdrawal from the Plan, or (4) the failure of the trust to qualify for exemption from federal income taxes or any required prohibited transaction exemption under ERISA. The Plan Administrator does not believe that the occurrence of any such events that would limit the Plan's ability to transact at contract value with Participants is probable.

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**4. Investment Contract With Insurance Company (continued)**

Synthetic GICs generally impose conditions on both the Plan and the issuer. If an event of default occurs and is not cured, the non-defaulting party may terminate the contract. The following may cause the Plan to be in default:

A breach of material obligation under the contract

An uncured violation of the Plan's investment guidelines

A material misrepresentation

A material amendment to the plan agreement

The issuer may be in default if it breaches a material obligation under the investment contract, makes a material misrepresentation, has a decline in its long-term credit rating below a threshold set forth in the contract, or is acquired or reorganized and the successor issuer does not satisfy the investment or credit guidelines applicable to issuers. If, in the event of default of an issuer, the Plan were unable to obtain a replacement investment contract, withdrawing Participants may experience losses if the value of the Plan's assets no longer covered by the contract is below contract value. The Plan may seek to add additional issuers over time to diversify the Plan's exposure to such risk, but there is no assurance the Plan may be able to do so.

The combination of the default of an issuer and an inability to obtain a replacement agreement could render the Plan unable to achieve its objective of maintaining a stable contract value. The terms of an investment contract generally provide for settlement of payments only upon termination of the contract or total liquidation of the covered investments. Generally, payments will be made pro rata, based on the percentage of investments covered by each issuer. Contract termination occurs whenever the contract value or market value of the covered investments reaches zero or upon certain events of default. If the contract terminates due to issuer default (other than a default occurring because of a decline in its rating), the issuer will generally be required to pay to the Plan the excess, if any, of contract value over market value on the date of termination.

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**4. Investment Contract With Insurance Company (continued)**

If a synthetic GIC terminates due to a decline in the ratings of the issuer, the issuer may be required to pay to the Plan the cost of acquiring a replacement contract (that is, replacement cost) within the meaning of the contract. If the contract terminates when the market value equals zero, the issuer will pay the excess of contract value over market value to the Plan to the extent necessary for the Plan to satisfy outstanding contract value withdrawal requests. Contract termination also may occur by either party upon election and notice.

**5. Related-Party and Parties-In-Interest Transactions**

Certain of the Plan's investments are shares of a common/collective trust and shares of registered investment companies managed by Fifth Third Bank, the trustee of the Plan. The Plan also invests in the common stock of the Company. These transactions qualify as party-in-interest transactions; however, they are exempt from the prohibited transactions rules under ERISA. During the year ended December 31, 2017 and 2016, the Plan received \$5,009,147 and \$3,999,710, respectively, in common stock dividends from the Company.

**6. Income Tax Status**

The Plan has received a determination letter from the Internal Revenue Service (IRS) dated February 9, 2017 stating that the Plan is qualified under Section 401(a) of the Code, and, therefore, the related trust is tax-exempt. Once qualified, the Plan is required to operate in conformity with the Code to maintain its qualified status. The Plan Administrator has indicated that it will take the necessary steps, if any, to bring the Plan's operations into compliance with the Code.

Accounting principles generally accepted in the United States require Plan management to evaluate uncertain tax positions taken by the Plan. The financial statement effects of a tax position are recognized when the position is more likely than not, based on the technical merits, to be sustained upon examination by the IRS. The Plan Administrator has analyzed the tax positions taken by the Plan and has concluded that, as of December 31, 2017 and 2016, there are no uncertain positions taken or expected to be taken. The Plan has recognized no interest or penalties related to uncertain tax positions. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

**Table of Contents**

Cintas Corporation Partners Plan

Notes to Financial Statements (continued)

**7. Plan Termination**

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of the Plan and ERISA. In the event of Plan termination, the Participants will become 100% vested in their accounts.

**8. Risks and Uncertainties**

The Plan invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market volatility, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect Participants' account balances and the amounts reported in the statements of net assets available for benefits.

**Table of Contents**

Supplemental Schedule

**Table of Contents**

Cintas Corporation Partners Plan

EIN #31-1188630 Plan #006

Schedule H, Line 4i Schedule of Assets

(Held at End of Year)

December 31, 2017

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment Including Maturity Date, Interest Rate, Number of Shares or Par Value	Current Value
<b>Cintas Corporation common stock</b>		
Cintas Corporation Common Stock Fund*	3,116,411 shares	485,850,046
<b>Interest-bearing cash</b>		
Fifth Third Banksafe Trust*		6,996,110
<b>Shares of registered investment companies</b>		
Artisan Mid Cap Fund	1,845,459 shares	76,568,087
DFA U.S. Large Cap Value Portfolio Institutional Fund	2,406,251 shares	94,132,548
Dodge & Cox International Stock Fund	1,337,119 shares	61,935,353
Dodge & Cox Income Fund	2,673,866 shares	36,792,398
Vanguard Small Cap Index Institutional Fund	1,054,233 shares	74,618,595
T. Rowe Price Growth Stock Fund	1,469,540 shares	92,140,128
T. Rowe Price Retirement Fund	2,079,863 shares	23,606,440
T. Rowe Price Retirement 2020 Fund	4,273,466 shares	52,777,300
T. Rowe Price Retirement 2025 Fund	4,761,394 shares	60,231,644
T. Rowe Price Retirement 2030 Fund	6,442,281 shares	83,105,420
T. Rowe Price Retirement 2035 Fund	4,847,173 shares	63,643,384
T. Rowe Price Retirement 2040 Fund	9,508,622 shares	126,369,589
T. Rowe Price Retirement 2050 Fund	9,938,982 shares	132,784,799
PIMCO Real Return Fund	552,971 shares	6,115,862
PIMCO Investment Grade Corp Bond Fund	1,524,484 shares	16,068,056
		1,000,889,603
<b>Common collective trust</b>		
Fifth Third Equity Index Collective Fund*	1,235,762 shares	81,758,036

**Table of Contents**

Cintas Corporation Partners Plan

EIN #31-1188630 Plan #006

Schedule H, Line 4i Schedule of Assets

(Held at End of Year) (continued)

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment Including Maturity Date, Interest Rate, Number of Shares or Par Value	Current Value
<b>Interest-bearing cash</b>		
Fifth Third BankSafe Deposit Account*		8,362,318
<b>Synthetic guaranteed investment contracts</b>		
Prudential Synthetic Wrap GA-62421, variable rate:		
Underlying securities:		
Term Fund 2017		424,524
Term Fund 2018		5,219,285
Term Fund 2019		6,001,375
Term Fund 2020		5,112,821
Term Fund 2021		4,297,239
Prudential Core Conservative Int. Bond Fund		43,335,196
Voya MCA-60393		
Underlying securities:		
Term Fund 2017		527,854
Term Fund 2018		7,697,114
Term Fund 2019		7,581,248
Term Fund 2020		7,961,076
Term Fund 2021		5,388,899
Voya MCA-60393 Intermediate Core Fund		28,206,497
Voya MCA-60393 (Loomis Intermediate Gov/Credit Fund)		37,760,644
		167,876,090
Participant loans*	Varying maturity dates with interest rates ranging from	
	4.5% 5%	44,115,662
		\$ 1,787,485,547

\* Indicates party-in-interest to the Plan.