INTERLINK ELECTRONICS INC Form 10-Q November 10, 2016 <u>Table of Contents</u>

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549
FORM 10-Q
Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2016
or
Transition Report Pursuant Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from to
Commission file number 001-37659
INTERLINK ELECTRONICS, INC.
(Exact name of registrant as specified in its charter)

Nevada 77-0056625

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

31248 Oak Crest Drive, Suite 110 Westlake Village, California 91361

(Address of principal executive offices, zip code)

(805) 484-8855

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller" reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer

Non-accelerated filer

(Do not check if smaller reporting company)

Accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of November 8, 2016, the issuer had 7,328,055 shares of common stock issued and outstanding.

Table of Contents

INTERLINK ELECTRONICS, INC.

TABLE OF CONTENTS

		Page No.					
PART I FINANCIAL INFORMATION							
Item 1.	Financial Statements (unaudited)						
	Condensed Consolidated Balance Sheets	3					
	Condensed Consolidated Statements of Income	4					
	Condensed Consolidated Statements of Cash Flows	5					
	Notes to Condensed Consolidated Financial Statements	6					
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	17					
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	25					
Item 4.	Controls and Procedures	26					
PART II OTHER INFORMATION							
Item 1A.	Risk Factors	27					
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	27					
Item 6.	<u>Exhibits</u>	28					
<u>Signatures</u>							

2

Table of Contents

PART I: FINANCIAL INFORMATION

Item 1.Financial Statements

INTERLINK ELECTRONICS, INC.

Condensed Consolidated Balance Sheets

(unaudited)

		September 30, 2016		December 31, 2015	
	(ir	(in thousands, except par value)			
ASSETS		,	1	,	
Current assets					
Cash and cash equivalents	\$	6,162	\$	4,435	
Accounts receivable, net		1,769		1,599	
Inventories		1,242		1,015	
Prepaid expenses and other current assets		140		298	
Total current assets		9,313		7,347	
Property, plant and equipment, net		357		176	
Intangibles, net		38		13	
Other assets		58		26	
Total assets	\$	9,766	\$	7,562	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities					
Accounts payable	\$	330	\$	484	
Accrued liabilities		322		304	
Accrued income taxes		329			
Deferred revenue, current		88		71	
Total current liabilities		1,069		859	
Deferred revenue, long term				40	
Total liabilities		1,069		899	
Commitments and contingencies (see note 9)					