

WELLS FARGO & COMPANY/MN
Form 11-K
June 28, 2018

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 11-K

ANNUAL REPORT
PURSUANT TO SECTION 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Annual Report Pursuant to Section 15(d) of the Securities Exchange Act of 1934

For the Fiscal Year Ended December 31, 2017

OR

Transition Report Pursuant to Section 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____.

Commission file number 001-02979

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

Wells Fargo & Company 401(k) Plan
c/o Wells Fargo & Company
Sixth and Marquette
Minneapolis, MN 55479

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

Wells Fargo & Company
420 Montgomery Street
San Francisco, CA 94163

(a) The following financial statements and reports, which have been prepared pursuant to the requirements of the Employee Retirement Income Security Act of 1974, are filed as part of this Annual Report on Form 11-K:

Report of Independent Registered Public Accounting Firm

Financial Statements:

Statements of Net Assets Available for Benefits as of December 31, 2017 and 2016
Statements of Changes in Net Assets Available for Benefits for the years ended December 31, 2017 and 2016
Notes to Financial Statements

Supplemental Schedule:

Schedule H, Line 4i - Schedule of Assets (Held at End of Year) as of December 31, 2017

(b) The following Exhibit is filed as part of this Annual Report on Form 11-K:

(23) Consent of Independent Registered Public Accounting Firm.

WELLS FARGO & COMPANY 401(k) PLAN
Financial Statements and Supplemental Schedule
December 31, 2017 and 2016
(With Report of Independent Registered Public Accounting Firm Thereon)

Report of Independent Registered Public Accounting Firm

To the Plan Participants and Plan Administrator

Wells Fargo & Company 401(k) Plan:

Opinion on the Financial Statements

We have audited the accompanying statements of net assets available for benefits of Wells Fargo & Company 401(k) Plan (the Plan) as of December 31, 2017 and 2016, the related statements of changes in net assets available for benefits for the years then ended, and the related notes (collectively, the financial statements). In our opinion, the financial statements present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2017 and 2016, and the changes in net assets available for benefits for the years then ended, in conformity with U.S. generally accepted accounting principles.

Basis for Opinion

These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Plan in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

Accompanying Supplementary Information

The supplemental information in the accompanying Schedule H, line 4i - Schedule of Assets (Held at End of Year) as of December 31, 2017 has been subjected to audit procedures performed in conjunction with the audit of the Plan's financial statements. The supplemental information is the responsibility of the Plan's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

/s/ KPMG LLP

We have not been able to determine the specific year that we began serving as the Plan's auditor, however we are aware that we have served as the Plan's auditor since at least 1989.

San Francisco, California
June 28, 2018

WELLS FARGO & COMPANY 401(k) PLAN
 Statements of Net Assets Available for Benefits
 December 31, 2017 and 2016

	2017	2016
Assets:		
Investments at fair value (notes 3, 4, and 5):		
Wells Fargo ESOP Fund (note 3):		
Company common stock:		
Allocated	\$9,519,058,204	8,971,697,535
Unallocated	667	606
Company convertible preferred stock – unallocated	2,054,946,114	1,712,154,012
Short-term investments:		
Allocated	120,832,179	113,638,960
Unallocated	—	24,579,582
	11,694,837,164	10,822,070,695
Wells Fargo Non-ESOP Fund (note 3):		
Company common stock	856,029,189	921,630,211
Short-term investments	16,716,911	14,831,296
	872,746,100	936,461,507
Multi-manager funds:		
Collective investment funds	6,149,102,891	4,962,919,797
Mutual funds	3,867,127,774	2,977,525,544
	10,016,230,665	7,940,445,341
Collective investment funds	16,841,114,741	13,670,572,507
Mutual funds	510,176,320	501,546,607
Wells Fargo Stable Value Fund		
Collective investment funds	593,091,173	554,368,647
Investments at fair value	40,528,196,163	34,425,465,304
Investments at contract value		
Wells Fargo Stable Value Fund		
Security-backed contracts	3,900,891,586	3,966,813,473
Total investments	44,429,087,749	38,392,278,777
Notes receivable from participants	1,075,023,392	1,020,030,226
Employer match contribution receivable	216,646,067	208,122,591
Employer profit sharing contribution receivable	189,207,562	184,689,887
Other assets	3,675,426	—
Accrued income	693,801	207,910
Total assets	45,914,333,997	39,805,329,391
Liabilities:		
ESOP notes payable – unallocated (notes 4 and 13)	(1,677,939,127)	(1,565,132,061)
Excess contributions and earnings payable (notes 2(k) and 15)	(31,211)	(78,250)
Other liability (note 10)	—	(30,000)
Total liabilities	(1,677,970,338)	(1,565,240,311)

Net assets available for benefits \$44,236,363,659 38,240,089,080

See accompanying notes to financial statements.

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WELLS FARGO & COMPANY 401(k) PLAN

Statements of Changes in Net Assets Available for Benefits
Years Ended December 31, 2017 and 2016

	2017	2016
Investment income:		
Net appreciation in fair value of investments	\$5,023,659,042	1,464,456,517
Dividends, net of pass-through dividends of \$43,603,908 and \$48,723,091 respectively	674,494,893	675,793,182
Interest	88,118,329	81,089,935
Total investment income	5,786,272,264	2,221,339,634
Contributions:		
Employer	1,302,775,386	1,133,518,391
Participants, net of excess contributions of \$28,355 and \$71,039, respectively	1,684,570,451	1,612,939,642
Total contributions	2,987,345,837	2,746,458,033
Interest income from notes receivable from participants	56,945,814	52,704,801
Other income (note 9)	3,753,543	3,057
Total additions to plan assets	8,834,317,458	5,020,505,525
Benefits paid to participants	(2,798,660,194)	(2,529,611,559)
ESOP interest expense	(39,382,685)	(36,955,895)
Total deductions to plan assets	(2,838,042,879)	(2,566,567,454)
Net increase	5,996,274,579	2,453,938,071
Net assets available for benefits:		
Beginning of year	38,240,089,080	35,786,151,009
End of year	\$44,236,363,659	38,240,089,080

See accompanying notes to financial statements.

WELLS FARGO & COMPANY 401(K) PLAN

Notes to Financial Statements

December 31, 2017 and 2016

(1) Description of Plan

The following description of the Wells Fargo & Company 401(k) Plan (the "Plan") provides only general information. Participants should refer to the Plan document, as amended, for a more complete description of the Plan's provisions.

(a) General

The Plan is a defined contribution plan with a 401(k) feature sponsored by Wells Fargo & Company (the "Company", "Wells Fargo" or "Plan Sponsor"). A portion of the Plan invested in Company stock is an Employee Stock Ownership Plan (ESOP). All subsidiaries of the Company with U.S.-based employees are participating employers in the Plan.

The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA), as amended, and the Internal Revenue Code (IRC), as amended. Employees, who satisfy the Plan's eligibility requirements, become eligible to make salary deferral contributions (before tax, Roth, or a combination of both) on the first day of the month following one calendar month of service and are eligible to receive employer matching contributions on the first day of the quarter following the completion of one year of vesting service, subject to other eligibility requirements.

Employees are also eligible to receive employer discretionary profit sharing contributions, if awarded by the Company, after completion of one year of vesting service and satisfaction of other eligibility requirements.

The Plan is a safe harbor 401(k) plan under the IRC. As a result, the matching contributions made to the Plan are considered safe harbor matching contributions, and the contributions will automatically satisfy the nondiscrimination testing requirements under IRC section 401(m). In addition, the salary deferral contributions for participants who have at least one year of service will also automatically satisfy the nondiscrimination testing requirements under IRC Section 401(k).

The Plan is administered by the Plan Administrator. The Plan document requires that Company common stock be offered as an available investment option to participants through the Wells Fargo ESOP Fund and the Wells Fargo Non-ESOP Fund. The Employee Benefit Review Committee (the "Committee") has discretion under the Plan to offer additional investment alternatives to participants. Under the terms of a trust agreement between the Company, Wells Fargo Bank, N.A. (the "Trustee"), which is a wholly owned subsidiary of the Company, and the Plan, the Trustee manages the Plan's assets in one or more funds ("Trust") on behalf of the Plan. GreatBanc Trust Company has been appointed the Independent Fiduciary (the "Independent Fiduciary") to act as a named fiduciary by the Company for limited purposes in connection with the ESOP provisions of the Plan.

Effective January 1, 2017, the Plan was amended and restated to (i) incorporate all previous separate amendments; (ii) to clarify and update various Plan provisions, including Internal Revenue Service (IRS) limits; and (iii) incorporate various revisions necessary to reflect the cessation of allocation of contributions into the Wells Fargo Non-ESOP Fund effective for periods on or after July 1, 2017, the direction to the Committee to eliminate the Non-ESOP Fund on or before March 31, 2019, and the freezing of the Non-ESOP Fund to new investment for all individuals except for those who meet the definition of "Non-Corporate Participant" as that term is defined in the Plan; (iv) reflect a modification of disaster relief provisions to incorporate reference to statutory relief and regulatory relief, and to

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WELLS FARGO & COMPANY 401(K) PLAN

Notes to Financial Statements

December 31, 2017 and 2016

incorporate administrative procedures for implementing such relief (as developed by the Plan Administrator); (v) reflect an addition of a new appendix to reflect plan terms affected by acquisition of Golden Capital Management LLC and full vesting provisions for participants affected by certain 2017 divestitures; and (vi) update the address and definition of the Plan Administrator.

Effective January 1, 2016, the Plan was amended and restated to, in general: (i) update the year to which the reinstatement relates; (ii) insert new or remove old historical references; and (iii) clarify and update various Plan provisions.

(b) Contributions and Vesting

Each year, eligible participants may make salary deferral contributions, subject to certain limitations, from 1% to 50% of their certified compensation, as defined in the Plan. These contributions are matched by the Company in an amount equal to 100% of up to 6% of participants' annual, eligible certified compensation. Participants age 50 or older can make before-tax catch up, or Roth catch up (or a combination of both) salary deferral contributions each year in accordance with limits set by the IRS. Catch up contributions are generally not eligible for employer matching contributions. Participants are fully vested in their salary deferral contributions. The employer matching contributions are automatically invested in the Wells Fargo ESOP Fund or the Wells Fargo Non-ESOP Fund (for periods prior to July 1, 2017), which are both primarily invested in the Company's common stock, and participants can reallocate their Plan account balance, including employer matching contributions, at any time. All actively employed participants in the Plan are fully vested in their employer matching contributions.

The Company may make a discretionary profit sharing contribution to the Plan for a year, which is allocated to eligible participants' Plan accounts. If such a contribution is to be made for a particular year, the Company will determine the percentage of certified compensation for the year to be contributed for each eligible participant (not to exceed 4% of annual, eligible certified compensation). The profit sharing contributions are automatically invested in the Wells Fargo ESOP Fund or the Wells Fargo Non-ESOP Fund (for periods prior to July 1, 2017), which are both primarily invested in the Company's common stock, and become 100% vested after three years of service. Participants can transfer out of the Wells Fargo ESOP Fund or the Wells Fargo Non-ESOP Fund into any other available investment funds under the 401(k) Plan at any time. For the years ended December 31, 2017 and 2016, the Company made a 1% discretionary contribution totaling \$189,207,562 and \$184,689,887 respectively.

Plan participants may also elect to roll over distributions from a former employer's qualified retirement plan or a qualified Individual Retirement Account to the Plan.

(c) Participant Accounts

Each participant's Plan account is credited with the participant's salary deferral contributions; the Company's matching contributions, and any discretionary profit sharing contributions, which are subject to investment gains and losses. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested Plan account.

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WELLS FARGO & COMPANY 401(K) PLAN

Notes to Financial Statements

December 31, 2017 and 2016

(d) ESOP Plan Notes

As an ESOP, the Plan may borrow money from the Company or directly from outside lenders for the purpose of purchasing the Company's common or preferred stock. The Plan may also purchase the Company's common stock from entities other than the Company. During 2017 and 2016, the Plan borrowed money from the Company to buy Company preferred stock (note 13).

(e) Payment of Benefits and Forfeitures

Upon termination of employment, a participant may elect to receive his or her vested Plan account balance as a lump sum or as a partial lump sum distribution. The option of installment payments was only available to participants who commenced installment payments prior to January 1, 2010. Certain participants with grandfathered benefits from plans merged into the Plan may also take their benefit as an annuity. Distributions from all funds are made in cash; however, a participant invested in the Company's common stock may elect to receive shares of the Company's common stock in-kind with the value of fractional shares paid in cash. If the participant's balance is less than \$1,000, a distribution is made as a lump sum upon termination, unless the participant elects to rollover their account balance or takes the portion of their account invested in the Company's common stock in-kind.

While employed, a participant may make withdrawals from his or her Plan account (as allowed under IRS regulations) subject to certain restrictions, as described in the Plan. Certain restrictions associated with withdrawals may be waived in the event a participant demonstrates financial hardship. A participant invested in the Company's common stock may request that the portion of their withdrawal invested in the Company's common stock be disbursed in-kind with the value of fractional shares paid in cash.

When a participant terminates employment, he or she is entitled to distribution of his or her total vested account balance. The nonvested portion is forfeited and serves to reduce future employer contributions. Forfeitures used to offset employer contributions were approximately \$1,617,000 and \$3,521,000 for the years ended December 31, 2017 and 2016, respectively. The unallocated forfeiture account balance was approximately \$0 for both years ended December 31, 2017 and 2016.

(f) Notes Receivable from Participants

Two types of participant loans are available under the Plan: general purpose and principal residence. General purpose loans may be obtained for periods of up to five years. Principal residence loans are available only to finance the purchase or construction of the participant's principal residence, and may not exceed 20 years. Participants may have three loans outstanding at any time with one of those loans being a principal residence loan. The maximum amount of any loan, when added to the balance outstanding on all other loans to the participant, may not exceed the lesser of (1) \$50,000, less the participant's outstanding loan balance from all defined contribution plans sponsored by the Company during the preceding 12 months, or (2) 50% of the participant's total vested account balance in the Plan. The minimum principal amount for any loan is \$500. The loan interest rate is a reasonable rate determined by the Plan Administrator. Repayments on loans are generally made through biweekly payroll deductions and are immediately allocated back to the appropriate funds based on the participant's investment elections. Loans

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WELLS FARGO & COMPANY 401(K) PLAN

Notes to Financial Statements

December 31, 2017 and 2016

may be repaid in full at any time. As of December 31, 2017, interest rates ranged from 3.25% to 11.50% and loans mature through December 31, 2037.

Upon termination of employment or death, loans must be repaid by the last business day of the calendar quarter following the calendar quarter in which termination or death occurred, or a taxable distribution will be declared.

(g) ESOP

The Plan purchases Company preferred stock using the proceeds of the ESOP loans. As the Plan makes payments of principal on the loans, an appropriate percentage of preferred shares are released and converted to common stock. Common stock equal in value to the employer's matching contribution is allocated to the participants' accounts and invested in the Wells Fargo ESOP Fund (note 3).

Participants in the Plan may elect to have cash dividends from Company common stock that is held in their account in the Wells Fargo ESOP Fund to be either reinvested in the Wells Fargo ESOP Fund or distributed to them in cash. Dividends on employer contribution accounts that are reinvested are used to make payments on the loans and an appropriate percentage of preferred shares are released and converted to common stock. Common stock equal in value to the dividends are then allocated to the participant's employer contribution accounts and reinvested in the Wells Fargo ESOP Fund.

For periods prior to July 1, 2017, certain participants in the Plan were not eligible to invest in the Wells Fargo ESOP Fund, and employer contributions for these participants were automatically invested in the Company common stock in the Wells Fargo Non ESOP Fund. For periods on or after July 1, 2017, all active participants in the Plan are eligible to invest in the Wells Fargo ESOP Fund. Dividends on common stock held in the Wells Fargo Non ESOP Fund are reinvested in the Wells Fargo Non ESOP Fund.

(h) Investment Options

Participants may direct the investment of their salary deferral contributions to the Plan in one or more of 27 investment funds (note 2(b)) in multiples of 1% of each contribution. If a participant does not choose an investment fund, the contributions are invested in the age appropriate Wells Fargo State Street Target Date Fund™ CIT, an age-based series of target retirement date funds. Participants may change their deferral percentage or investment direction at any time.

Employer contributions are automatically invested in Company common stock. Shares of Company common stock contributed by the Company may either be authorized, but previously unissued shares, or shares held by the Company as Treasury shares. Participants have the ability to divest out of the Wells Fargo ESOP Fund or the Wells Fargo Non ESOP Fund at any time and reinvest in any of the other eligible investment funds.

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WELLS FARGO & COMPANY 401(K) PLAN

Notes to Financial Statements

December 31, 2017 and 2016

(2) Summary of Significant Accounting Policies

(a) Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles.

(b) Investment Funds

As of December 31, 2017, the Trust is comprised of the following 28 investment funds:

Wells

Fargo

100%

~~Global~~ Bond Fund

Money

Market

Fund

Wells

Fargo

~~State~~ Bond Index Fund

Value

Fund

Wells

Fargo

/

~~State~~ Large Cap Value Fund

Street

Target

Today

CIT

Wells

Fargo

/

~~State~~ S&P 500 Index Fund

Street

Target

2010

CIT

Wells

Fargo

/

~~State~~ Large Cap Growth Fund

Street

Target

2015

CIT

S&P Mid Cap Index Fund

Wells
Fargo
/

State
Street

Target
2020

CIT
Wells
Fargo
/

State
Russell Small Cap Index Fund
Street

Target
2025

CIT
Wells
Fargo
/

State
Small Cap Fund
Street

Target
2030

CIT
Wells
Fargo
/

State
International Index Fund
Street

Target
2035

CIT
Wells
Fargo
/

State
International Equity Fund
Street

Target
2040

CIT
Wells
Fargo
/

State
Emerging Markets Equity Fund
Street

Target
2045

CIT
Wells
NASDAQ 100 Index Fund
Fargo
/

State
Street
Target
2050
CIT
Wells
Fargo
/

State
Wells Fargo ESOP Fund
Street

Target
2055
CIT
Wells
Fargo
/

State
Wells Fargo Non-ESOP Fund
Street

Target
2060
CIT

Under the terms of the Trust agreement, the Trustee maintains custody of the 28 funds on behalf of the Plan.

(c) Administrative Expenses

All costs and expenses of administering the Plan and Trust are paid by the Company, except for certain investment management fees, which are netted against investment returns.

(d) Fair Value Definition and Hierarchy

Investments are reported at fair value. The Plan bases its fair values on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Their value measurements are based on exit prices and determined by maximizing the use of observable inputs. However, for certain investments the Plan may utilize unobservable inputs in determining fair value due to the lack of observable inputs in the market, which requires greater judgment in measuring fair value.

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WELLS FARGO & COMPANY 401(K) PLAN

Notes to Financial Statements

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Assets and liabilities measured at fair value are grouped in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

•Level 1 – Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 – Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model based valuation techniques, for which all significant assumptions are observable in the market.

Level 3 – Valuation is generated from model based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

In the determination of the classification of financial instruments in Level 2 or Level 3 of the fair value hierarchy, the Plan considers all available information, including observable market data, indications of market liquidity and orderliness, and its understanding of the valuation techniques and significant inputs used. Based upon the specific facts and circumstances of each instrument or instrument category, judgments are made regarding the significance of the Level 3 inputs to the instruments' fair value measurement to its entirety. If Level 3 inputs are considered significant, the instrument is classified as Level 3. See note 5 for discussion on fair value measurements.

(e) Investments Valuation and Income Recognition

Securities transactions are recorded on the trade-date basis. Interest income is recorded on the accrual basis. Dividends are allocated based upon participant account holdings on the record date and are recorded in the Trust on the dividend payment date. Net appreciation or (depreciation) includes gains and or losses on investments bought and sold as well as held during the year.

As of December 31, 2017 and 2016, the Plan owned approximately 3.12% and 3.27%, respectively, of the issued common stock of the Company. While the carrying value of these shares is based on the quoted market price, the sale of all such shares, if executed, would of necessity be accomplished over a period of time and may result in a price greater or less than the carrying value. Additionally, the Plan owned 1,774,652 shares and 1,439,181 shares of convertible preferred stock of the Company with a fair value of approximately \$2,055 million and \$1,712 million as of December 31, 2017 and 2016, respectively. These shares are convertible into additional shares of the Company's common stock based on the fair value of the common stock as of the date of conversion.

On February 2, 2017, the Plan purchased 950,000 shares of 2017 ESOP cumulative convertible preferred stock from the Company for \$981 million and issued a note payable to the Company. The shares have a stated value of \$1,000 per share and a fair market value of \$1,033 per share as of

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WELLS FARGO & COMPANY 401(K) PLAN

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purchase date, with cumulative dividends payable quarterly at an initial annual rate of 7.00%. The note bears interest at 1.90% and is due December 31, 2026.

On January 7, 2016, the Plan purchased 1,150,000 shares of 2016 ESOP cumulative convertible preferred stock from the Company for \$1,249 million and issued a note payable to the Company. The shares have a stated value of \$1,000 per share and a fair market value of \$1,086 per share as of purchase date, with cumulative dividends payable quarterly at an initial annual rate of 9.30%. The note bears interest at 1.70% and is due December 31, 2025.

(f) Notes Receivable from Participants

Notes receivable from participants are measured at their unpaid principal balance plus any accrued but unpaid interest. Delinquent participant loans are reclassified as distributions based upon the terms of the Plan and Plan loan rules, as determined by the Plan Administrator.

(g) Security-Backed Contracts

(i) Description

The Wells Fargo Stable Value Fund (the "Stable Value Fund") primarily invests in security-backed contracts issued by insurance companies and other financial institutions. The Stable Value Fund also invests in Wells Fargo Stable Return Fund G, which has an investment objective similar to that of the Stable Value Fund, and Wells Fargo/BlackRock Short Term Investment Fund S, which invests in highly liquid assets. The Stable Value Fund uses these investments for daily liquidity needs.

A security-backed contract is an investment contract (also known as a synthetic guaranteed investment contract (GIC) or a separate account GIC) issued by an insurance company or other financial institution, backed by a portfolio of bonds. The bond portfolio is either owned directly by the Stable Value Fund or owned by the contract issuer and segregated in a separate account for the benefit of the Stable Value Fund. The portfolio underlying the contract is maintained separately from the contract issuer's general assets, usually by a third-party custodian. The issuer guarantees that all qualified participant withdrawals will be at contract value. In the case of a full liquidation event, the issuer is responsible for covering any amount by which the contract value exceeds the fair value of the underlying portfolio. No payments related to the security backed contracts were made by the issuers during the years ended December 31, 2017 and 2016.

Risks arise when entering into any investment contract due to the potential inability of the issuer to meet the terms of the contract. In addition, security-backed contracts have the risk of default or the lack of liquidity of the underlying portfolio assets. The credit risk of each issuer is evaluated and monitored through the Plan's investment advisor credit analysis. The credit analysis includes, but is not limited to, asset quality and liquidity, management quality, surplus adequacy, and profitability. The Plan requires that the issuers of each investment contract have at least an "A-"

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rating as of the contract effective date, and that all underlying portfolio assets be rated investment grade at the time of purchase.

(ii) Valuation of Investments

Security-backed contracts are carried at contract value. Contract value is the relevant measure for fully benefit-responsive investment contracts because this is the amount received by participants when they initiate permitted transactions under the terms of the Plan. The contract rate resets periodically, normally each quarter or semi-annually, using end-of-period data. The underlying portfolio assets, the adjustments to contract value, and the accrued interest receivable are shown by contract on the supplemental schedule of assets (held at end of year). The collective investment fund and short term investment fund investments are carried at the reported unit value of each fund. The underlying assets may contain issues that are considered illiquid.

(iii) Withdrawal and Termination Provisions

All security-backed contracts held by the Stable Value Fund are fully benefit responsive, which means withdrawals from these investment contracts may be made at contract value for qualifying benefit payments, including participant directed transfers.

Security-backed contracts generally are evergreen contracts that contain termination provisions, allowing the Stable Value Fund or the contract issuer to terminate with notice, at any time at fair value, and providing for automatic termination of the contract if the contract value or the fair value of the underlying portfolio equals zero. The issuer is obligated to pay the excess contract value when the fair value of the underlying portfolio equals zero. Security-backed contracts are not assignable or transferable without consent of the issuer and have no publicly traded secondary market.

Security-backed contracts that permit the issuer to terminate at fair value generally provide that the Stable Value Fund may elect to convert such termination to an amortization election as described below. In addition, if the Stable Value Fund defaults in its obligations under the contract (including the issuer's determination that the agreement constitutes a nonexempt prohibited transaction as defined under ERISA), and such default is not corrected within the time permitted by the contract, then the contract may be terminated by the issuer and the Stable Value Fund will receive the fair value as of the date of termination. Each contract recognizes certain "events of default" which can invalidate contracts' coverage. Among these are investments outside of the range of investments which are permitted under the investment guidelines contained in the investment contract, fraudulent or other material misrepresentations made to the investment contract provider, changes of control of the investment adviser not approved by the contract issuer, changes in certain key regulatory requirements, or failure of the Plan to be tax qualified.

Generally, security-backed contracts permit the issuer or investment manager to elect at any time to convert the underlying portfolio to a declining duration strategy whereby the contract would

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terminate at a date which corresponds to the duration of the underlying portfolio on the date of the amortization election. After the effective date of an amortization election, the underlying portfolio must conform to the guidelines agreed upon by the contract issuer and the investment manager for the amortization election period. The guidelines are intended to result in the convergence of the contract value and the fair value of the underlying portfolio by the termination date.

Security backed contracts also generally provide for withdrawals associated with certain events, which are not in the ordinary course of plan operations. These withdrawals are paid with a market value adjustment applied to the withdrawal as defined in the investment contract. Each contract issuer specifies the events, which may trigger a market value adjustment; however, such events may include, but not limited to, the following:

- material amendments to the Plan's structure or administration;
- complete or partial termination of the Plan, including a merger with another plan;
- the failure of the Plan to qualify for exemption from federal income taxes or any required prohibited transaction exemption under ERISA;

the withdrawals due to the removal of a specifically identifiable group of employees from coverage under the participating plan (such as a group layoff or early retirement incentive program), the closing or sale of a subsidiary, employing unit, or affiliate, the bankruptcy or insolvency of a plan sponsor, the merger of the Plan with another plan, or the Plan sponsor's establishment of another tax qualified defined contribution plan;

any change in law, regulation, ruling, administrative or judicial position, or accounting requirement, applicable to the Plan or participating plans; and

the delivery of any communication to Plan participants designed to influence a participant not to invest in the Plan.

At this time, the Stable Value Fund does not believe that the occurrence of any such market value event, which would limit the Plan's ability to transact at contract value with participants, is probable.

(iv) Investment Transactions and Interest Income

Investment transactions are accounted for on a trade-date basis. Realized gains and losses within the portfolios underlying the security-backed contracts are determined on the basis of average cost. Interest income, including the amortization of premiums and discounts, is recorded on an accrual basis.

(v) Unit Issues, Redemptions, Distributions

In accordance with the terms of the Investment Advisory Agreement, the net asset value of the Stable Value Fund is calculated daily, and net investment income and realized and unrealized gains

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on investments are not distributed, but rather reinvested and reflected in the net asset value of the Stable Value Fund. Units of the Stable Value Fund are issued and redeemed at the current net asset value.

(vi) Securities Purchased on a Forward-Commitment Basis

Delivery and payment for securities that have been purchased by the portfolios underlying the security-backed contracts of the Stable Value Fund on a when-issued or other forward-commitment basis can take place a month or more after the transaction date. During this period, such securities do not earn interest, are subject to market fluctuation, and may increase or decrease in value prior to their delivery. The purchase of securities on a when-issued or other forward-commitment basis may increase the volatility of the portfolios underlying the security-backed contracts if the Stable Value Fund makes such purchases while remaining substantially fully invested.

In connection with its ability to purchase securities on a forward-commitment basis, the Stable Value Fund may enter into mortgage dollar rolls in which the Stable Value Fund sells securities purchased on a forward-commitment basis and simultaneously contracts with a counterparty to repurchase similar (same type, coupon, and maturity), but not identical, securities on a specified future date at a lower purchase price relative to the current market.

(vii) Securities Sold on a Forward-Commitment Basis

The portfolios underlying the security-backed contracts of the Stable Value Fund may enter into forward sale commitments to hedge portfolio positions or to sell mortgage-backed securities under delayed delivery arrangements. Proceeds of forward sale commitments are not received until the contractual settlement date. During the time a forward sale commitment is outstanding, equivalent deliverable securities or an offsetting forward purchase commitment, deliverable on or before the sale commitment date, is used to satisfy the commitment.

Generally, unsettled forward sale commitments are valued at the current fair value of the underlying securities. The forward sale commitment is “marked-to-market” like other securities in the Stable Value Fund, and the change in fair value is recorded by the portfolios underlying the security-backed contracts as an unrealized gain or loss. If the forward sale commitment is closed through the acquisition of an offsetting purchase commitment, the underlying portfolio realizes a gain or loss. If the underlying portfolio delivers securities under the commitment, the underlying portfolio realizes a gain or a loss from the sale of the securities based upon the fair value established at the effective date of the commitment.

(viii) Futures Transactions

The Stable Value Fund may use futures contracts to gain or to hedge against broad market or interest rate exposure. In order to gain exposure to or to protect against changes in the market, the portfolios underlying the security-backed contracts of the Stable Value Fund may buy or sell financial futures contracts on any U.S. or foreign exchange. Risks of entering into futures transactions include the

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possibility that there may be an illiquid market at the time of settlement or that a change in the value of the contract may not correlate with changes in the value of the underlying securities.

Upon entering into a futures contract, the Stable Value Fund is required to deposit either cash or securities in an amount equal to a percentage of the futures contract value (initial margin). Subsequent payments (variation margin) are made or received by the Stable Value Fund each day. The variation margin payments reflect the daily changes in the futures contract value and are recorded as unrealized gains and losses. The underlying portfolio recognizes a realized gain or loss when the futures contract is closed or expires. With futures, there is minimal counterparty risk to the Stable Value Fund since futures are exchange traded and the exchange's clearinghouse, as counterparty to all exchange traded futures, guarantees the futures against default.

(ix) Expenses

The Stable Value Fund pays wrapper contract fees to the security-backed contract issuers to assure contract liquidity for plan participant directed withdrawals. Annual investment management fees in 2017 and 2016 were \$204,079 and \$296,479, respectively, based on separate agreements for various types of instruments.

(h) Risks and Uncertainties

The Plan may invest in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of net assets available for benefits.

(i) Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles may require management to make estimates and assumptions that affect the reported amounts of net assets available for benefits and changes therein. Actual results could differ from those estimates.

(j) Payment of Benefits

Benefits are recorded when paid.

(k) Excess Contributions and Earnings Payable

Excess contributions and earnings payable represent amounts withheld from participants in excess of IRC limitations that are to be refunded at year-end. As of December 31, 2017 and 2016, \$31,211 and \$78,250, respectively, of excess contributions and earnings thereon are required to be refunded prior to December 31, of the subsequent year. These amounts were refunded to participants prior to March of the year following the plan year-end. Excess contributions and earnings are netted against contributions and interest income in the statements of changes in net assets available for benefits.

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WELLS FARGO & COMPANY 401(K) PLAN

Notes to Financial Statements

December 31, 2017 and 2016

(3) Wells Fargo ESOP Fund and Wells Fargo Non ESOP Fund

The Company's common and preferred shares held in the Wells Fargo ESOP Fund that were purchased with the proceeds of the ESOP loans from the Company represent leveraged shares. These shares are held in an account called the "Unallocated Reserve." The leveraged shares are released from the Unallocated Reserve as the ESOP loans are repaid and any preferred leverage shares are converted into Company common stock for allocation to participants' Plan accounts. The preferred shares are convertible based on the then current market price of the common stock. Such stock is used to provide all or part of the Company matching contributions credited to participants' accounts (note 1(g)). Each participant is entitled to exercise voting rights attributable to the Company common stock allocated to his or her Plan account and is notified by the Trustee prior to the time that such rights are to be exercised. The Trustee will vote all shares of Company common stock held in the Wells Fargo ESOP Fund, Wells Fargo Non ESOP Fund and the Unallocated Reserve in proportion to "votes" cast by participants.

Participants may elect to have dividends on their vested accounts held in the Wells Fargo ESOP Fund paid to them in cash or have the dividends automatically reinvested in additional shares of Company common stock in the Wells Fargo ESOP Fund. The dividend will be automatically reinvested in the Plan if: (i) a participant makes no election, (ii) if the total vested dividend for a participant is less than \$5, or (iii) the participant is deceased. Participants may not elect to have dividends on their vested accounts in the Wells Fargo Non ESOP Fund paid to them in cash. Dividends on common stock held in the Wells Fargo Non ESOP Fund are reinvested in the Plan within the Wells Fargo Non ESOP Fund.

The Plan provides that dividends received on the Company's common and preferred stock held in the Unallocated Reserve, dividends attributable to the portion of the participants' employer contribution account that are reinvested and dividends that are attributable to the participants' nonvested accounts will be applied to make any required ESOP loan payments. Shares of the Company's common stock that are released due to such ESOP loan payments will be transferred to the Wells Fargo ESOP Fund as reinvested dividends. To the extent that such dividends are not sufficient to make required ESOP loan payments, employer contributions will be applied to make the required payments. In the event that the total dividends on the Company's common stock held in the Wells Fargo ESOP Fund that are to be reinvested in participant employer contribution accounts exceed the amount that can be paid as allowable ESOP loan payments, the Plan will reclassify the dividend cash received that was not used as ESOP loan payments as an employer contribution. The Company will in turn fund that portion of the dividend with shares of Company common stock. Any amount of dividend cash that is reclassified as an employer contribution will be transferred to the Unallocated Reserve and will be used to make payments to fund the Company matching contributions. Such reclassification amounted to \$125.2 million in 2017. There were no such reclassifications in 2016.

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(4) Shares and Investments Not Directed by Participants

Information about the net assets and significant components of the changes in net assets relating to nonparticipant directed investments as of and for the years ended December 31, 2017 and 2016 is presented in the following tables.

	2017	2016
	ESOP	ESOP
	Unallocated	Unallocated
Assets:		
Company common stock	\$ 667	606
Company convertible preferred stock	2,054,946,114	1,712,154,012
Short-term investments	—	24,579,582
Total investments	2,054,946,781	1,736,734,200
Accrued income	86,017	20,231
Total assets	2,055,032,798	1,736,754,431
Liabilities:		
Notes payable	(1,677,939,127)	(1,565,132,061)
Total liabilities	(1,677,939,127)	(1,565,132,061)
Net assets available for benefits	\$ 377,093,671	171,622,370
Company common shares:		
Number of shares	11	11
Cost	\$ 598	516
Fair value	667	606
Company convertible preferred shares:		
Number of shares	1,774,652	1,439,181
Cost	\$ 1,903,699,122	1,565,131,966
Estimated fair value	2,054,946,114	1,712,154,012

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Notes to Financial Statements

December 31, 2017 and 2016

	2017	2016
	ESOP	ESOP
	Unallocated	Unallocated
Contributions	\$675,271,150	761,227,908
Net depreciation	(21,987,428)	(144,171,427)
Dividend income	166,044,527	169,421,899
Interest income	283,492	50,200
Notes payable interest expense	(39,382,685)	(36,955,895)
Release of common stock 11,167,204 and 23,249,347 shares for 2017 and 2016, respectively	(574,757,755)	(942,417,907)
Increase (decrease) in net assets	205,471,301	(192,845,222)
Net assets:		
Beginning of year	171,622,370	364,467,592
End of year	\$377,093,671	171,622,370

(5) Fair Value Measurements

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2017 and 2016.

Investments in mutual funds are valued at fair value based upon quoted prices in an active market.

Investments in collective investment funds are redeemable daily at NAV, which is the readily determinable fair value. The price per share is quoted on a private market that is not active; however, the price per share is based on the value of the underlying investments, which are traded on an active market.

Investments in multi-manager funds are comprised of publicly traded mutual funds, which are valued at fair value based upon quoted prices in an active market, and collective investment funds that are valued at NAV. The NAV is based upon the value of the underlying investments which are traded on an active market.

Investments in the Stable Value Fund's collective investment funds are valued at NAV as described above.

Investments in the Company's common stock are valued at quoted market values.

Investments in the Company's convertible preferred stock are valued at appraised value by an independent pricing service. The independent pricing service models the expected cash flows with the contractual dividends and Company's common shares equal to \$1,000 upon conversion of a preferred share. The independent pricing service then discounts the cash flows back to the present value by the appropriate preferred discount rate which

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WELLS FARGO & COMPANY 401(K) PLAN

Notes to Financial Statements

December 31, 2017 and 2016

is determined by analyzing a variety of market yields, including yields on preferred securities and bonds issued by the Company and institutions similar to the Company.

The Wells Fargo ESOP Fund and Wells Fargo Non ESOP Fund are managed as unitized accounts that hold Wells Fargo common stock and a small percentage of a Short Term Investment Fund (STIF) to provide daily liquidity.

Short term investments are investments in collective investment funds.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. Please refer to note 2(d) for the definition of fair value and the fair value hierarchy.

The following tables set forth by level, within the fair value hierarchy, the Plan's assets at fair value as of December 31, 2017 and 2016, respectively:

	December 31, 2017			
	Level 1	Level 2	Level 3	Total
Collective investment funds	\$—	16,841,114,741	—	16,841,114,741
Mutual funds	510,176,320	—	—	510,176,320
Multi-manager funds:				
Collective investment funds	—	6,149,102,891	—	6,149,102,891
Mutual funds	3,867,127,774	—	—	3,867,127,774
Total multi-manager funds	3,867,127,774	6,149,102,891	—	10,016,230,665
Stable Value Fund				
Collective investment funds	—	593,091,173	—	593,091,173
Company common stock	10,375,088,060	—	—	10,375,088,060
Company convertible preferred stock	—	—	2,054,946,114	2,054,946,114
Short term investments	—	137,549,090	—	137,549,090
Total investments at fair value	\$ 14,752,392,154	23,720,857,895	2,054,946,114	40,528,196,163

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Notes to Financial Statements

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	December 31, 2016			Total
	Level 1	Level 2	Level 3	
Collective investment funds	\$—	13,670,572,507	—	13,670,572,507
Mutual funds	501,546,607	—	—	501,546,607
Multi-manager funds:				
Collective investment funds	—	4,962,919,797	—	4,962,919,797
Mutual funds	2,977,525,544	—	—	2,977,525,544
Total multi-manager funds	2,977,525,544	4,962,919,797	—	7,940,445,341
Stable Value Fund				
Collective investment funds	—	554,368,647	—	554,368,647
Company common stock	9,893,328,352	—	—	9,893,328,352
Company convertible preferred stock	—	—	1,712,154,012	1,712,154,012
Short term investments	—	153,049,838	—	153,049,838
Total investments at fair value	\$13,372,400,503	19,340,910,789	1,712,154,012	34,425,465,304

Changes in Fair Value Levels

The Plan monitors the availability of observable market data to assess the appropriate classification of investments within the fair value hierarchy and transfers between Level 1, Level 2 and Level 3 accordingly. Observable market data includes but is not limited to quoted prices and market transactions. Changes in economic conditions or market liquidity generally will drive changes in availability of observable market data. Changes in availability of observable market data, which also may result in changing the valuation techniques used, are generally the cause of transfers between Level 1, Level 2 and Level 3. There were no transfers between the fair value levels in 2017 or 2016.

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Notes to Financial Statements

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Level 3 Gains and Losses

The table below sets forth a summary of changes in the fair value of the Plan's Level 3 assets:

Company convertible preferred stock	
Balance, December 31, 2015	\$1,726,518,654
Realized losses	(126,088,128)
Unrealized losses relating to instruments still held at the reporting date	(18,083,376)
Purchases	1,348,900,000
Sales	(1,045,824,194)
Issuance	936,104,734
Settlements	(970,373,678)
Balance, December 31, 2016	1,712,154,012
Realized losses	(51,395,548)
Unrealized gains relating to instruments still held at the reporting date	29,408,055
Purchases	981,350,000

Sales (868,542,935)
 Issuance 866,112,967
 Settlement (614,140,437)
 Balance,
 December
 31, \$2,054,946,114
 2017

Level 3 Significant Unobservable Inputs

The following table provides quantitative information about the valuation techniques and significant unobservable inputs used in the valuation of those Level 3 assets measured at fair value for which the Plan uses an internal model.

	Fair value	Valuation	Significant unobservable inputs	Range of inputs	Weighted average (1)
	Level 3	techniques			
December 31, 2017:					
Convertible preferred stock	\$2,054,946,114	Discounted cash flow	Discount rate	3.78% – 4.24%	4.08 %
December 31, 2016:					
Convertible preferred stock	\$1,712,154,012	Discounted cash flow	Discount rate	3.27% – 4.22%	4.03 %

(1) Weighted averages are calculated using outstanding shares.

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Notes to Financial Statements

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Level 3 Valuation Processes and Significant Fair Value Input Sensitivity

The Independent Fiduciary, acting on behalf of the Plan, has been given the responsibility by the Company to provide an opinion as to the values, as of December 31, 2017 and 2016, of the various series of Company preferred stock sold by the Company to the Plan through the ESOP portion of the Plan. The Independent Fiduciary generally determines fair value of our Level 3 assets by retaining a qualified independent financial advisor to render an opinion as to the fair value of each of the Company's preferred stock series outstanding as of December 31, 2017 and 2016. The independent financial advisor reports directly to the Independent Fiduciary and not to the Trustee or the Company. The independent financial advisor generally uses discounted cash flow or similar internal modeling techniques to determine the fair value of the Plan's Level 3 assets. Discounted cash flow valuation techniques generally consist of developing an estimate of future cash flows that are expected to occur over the life of an investment and discounting those cash flows at a rate of return that results in the fair value amounts. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs as indicated in the preceding table. Accordingly, changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated on one another), which may counteract or magnify the fair value impact. These Level 3 assets would decrease (increase) in value based upon an increase (decrease) in discount rate.

(6) Concentration of Investments

The Plan's investment in shares of the Company's common and preferred stock aggregate 30.67% and 33.71% of total investments as of December 31, 2017 and 2016, respectively. The Company, incorporated in Delaware, is a diversified financial services company providing banking, mortgage, and consumer finance throughout North America. The quoted market price of the Company's common stock was \$60.67 as of December 31, 2017 and \$53.28 as of June 27, 2018.

(7) Financial Instruments with Off Balance Sheet Risk

In the normal course of business, the Plan, through the securities-backed contracts of the Stable Value Fund, enters into transactions in various financial instruments with off-balance-sheet risk. The Plan may buy or sell interest rate futures contracts to protect against changes in the market. Payments are made or received by the Plan each day equal to the daily changes in the contract value and are recorded as appreciation or depreciation. Due to the inherent volatility in these financial instruments, the values of these investments may change in the near term, and those changes could differ materially from the amounts reported in the net assets of the Plan.

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Credit risk represents the potential loss to the Plan due to possible nonperformance by obligors and counterparties of the terms of their contracts. Market risk represents the potential loss to the Plan due to the decrease or increase in the value of an off balance sheet financial instrument caused primarily by changes in interest rates or foreign exchange rates, or a combination thereof.

Forward contracts and futures represent commitments to purchase or sell securities, money market instruments, or foreign currencies at a future date and at a specified price. Short sells represent commitments to purchase securities at a future date and at a specified price. Both credit and market risks exist with respect to forward contracts. Market risk exists with respect to futures and short sells. These positions are carried at current market value, and the unrealized gain or loss is included in the net assets of the Plan. Financial futures are marked to market and settled with the broker on a daily basis. The Plan does not anticipate that losses, if any, as a result of credit or market risk would materially affect the net asset position of the Plan. The Plan, to a limited extent, enters into transactions involving other financial instruments and commitments as an integral part of the overall management of the investment portfolio.

The following table summarizes the aggregate notional amounts and estimated fair value for the Plan's derivative financial instruments as of December 31, 2017 and 2016:

	2017	2016		
	Notional	Unrealized	Notional	Unrealized
	amount	loss	amount	loss
Future contracts	\$745,892	(172,266)	(10,371,943)	(25,045)

Net realized losses on futures for the years ended December 31, 2017 and 2016 were \$902,312 and \$326,415, respectively, and are included in interest income on the statements of changes in net assets available for benefits.

(8) Related-Party Transactions

The Plan engages in transactions involving acquisition or disposition of units of participation in commingled investment funds of the Company, as well as registered investment funds managed by the Company and the Trustee, all of which are parties in interest with respect to the Plan. These transactions are covered by an exemption from the "prohibited transaction" provisions of ERISA and the IRC.

During 2017 and 2016, the Plan purchased Company preferred stock for the ESOP from the Company (note 2(e)) and allowed participants to invest in Company common stock.

(9) Other Income

The Plan periodically receives monies from litigation settlements or other residual proceeds ("Proceeds") related to the Plan, or prior plans that merged into the Plan, in which the Plan Administrator is responsible for determining how these Proceeds will be allocated to the Plan.

These Proceeds are deposited into an interest-bearing account until the Plan Administrator is able to determine how to allocate the monies into the Plan and are included as other assets on the statements of net

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assets available for benefits and in other income on the statements of changes of net assets available for benefits.

On December 27, 2017, the Plan received \$3,674,420 of Proceeds related to losses incurred from prior securities lending in the Stable Value Fund. The Proceeds remained unallocated as of December 31, 2017.

(10) Other Liability

On May 12, 2014, a loan agreement was entered into between the Plan Sponsor and the Plan for \$30,000. Specifically, under the loan agreement the Plan Sponsor made an unsecured loan to the Plan in the amount of \$30,000, which the Plan used to allocate a \$30,000 credit to a participant's Plan account which was equal to the amount withheld and remitted to the IRS from a distribution that the participant claimed was made from his account without the participants authorization ("Tax Withholding Amount"). A refund claim was submitted by Wells Fargo Bank, N.A. to the IRS for the Tax Withholding Amount ("Refund Claim"). The loan was intended to reinstate the Tax Withholding Amount to the participant's Plan account pending determination of the Refund Claim.

This loan agreement was entered into in compliance with the requirements of Prohibited Transaction Exemption 80-26, as issued and amended by the U.S. Department of Labor ("PTE 80-26").

Under the terms of loan agreement, the Plan shall repay the Plan Sponsor an amount equal to the lesser of (1) the loan proceeds, or (2) an amount actually refunded by the IRS in connection with the Refund Claim ("Actual Refund"). The parties agree that if the Actual Refund is less than the Loan proceeds, repayment to the Lender of an amount equal to the Actual Refund shall constitute full repayment of the loan. Repayment of the Loan shall occur as soon as practicable following receipt of payment from the IRS of the Actual Refund. Repayment of the loan occurred on February 1, 2017.

The loan is included as other liability on the statement of net assets available for benefits.

(11) Federal Income Taxes

The IRS has determined and informed the Company by a letter dated August 2, 2017, that the Plan and related Trust are designed in accordance with applicable sections of the IRC. Although the Plan has been amended and restated since receiving the determination letter, the Plan Administrator and the Plan's tax counsel believe that the Plan is designed and is currently being operated in compliance with the applicable requirements of the IRC, and therefore believe that the Plan is qualified, and the related Trust is tax-exempt.

Accounting principles generally accepted in the United States of America require the Plan Administrator to evaluate tax positions taken by the Plan and recognize a tax liability (or asset), if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The Plan Administrator has analyzed the tax positions taken by the Plan, and has concluded that as of December 31, 2017, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements.

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The Plan is subject to routine audits by taxing jurisdictions and periodic compliance reviews. The Plan Sponsor received written notice dated March 6, 2015 from the IRS of an impending examination of the Plan. The Plan was under examination by the IRS for the Plan year ending December 31, 2013. The IRS has now concluded its examination of the Plan.

(12) Regulatory Matters

The Plan Sponsor received written notification dated August 29, 2014 from the Department of Labor (DOL) advising the Plan had been selected for review by the DOL. In the DOL's August 29th written notification, the Plan Sponsor was informed the review will consist primarily of an on-site examination of Plan records and interviews of Plan officials. The Plan is currently under review by the DOL for Plan years 2010 through 2014.

(13) Notes Payable

Notes payable as of December 31 were:

	2017	2016
4.50%		
2008		
ESOP		
Convertible		
Preferred		
Stock		
Note, due		
March	\$—	18,741,412
2018		
3.00%		
2010		
ESOP		
Convertible		
Preferred		
Stock		
Note, due		
March	81,651,240	98,037,000
2020		
2.50%		
2011		
ESOP		
Convertible		
Preferred		
Stock		
Note, due		
March	140,286,160	161,991,585
2021		
2.30%		
2012		

ESOP Convertible Preferred Stock Note, due December 2021	140,725,596	157,614,768
1.30% 2013		
ESOP Convertible Preferred Stock Note, due December 2022	220,123,320	242,588,220
1.50% 2014		
ESOP Convertible Preferred Stock Note, due December 2023	258,257,439	278,144,757
1.48% 2015		
ESOP Convertible Preferred Stock Note, due December 2024	204,080,406	218,652,911
1.70% 2016		
ESOP Convertible Preferred Stock Note, due December 2025	350,589,036	389,361,408
1.90% 2017		
ESOP Convertible Preferred Stock Note, due	282,225,930	—

December
2026

\$1,677,939,127 1,565,132,061

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Maturities of notes payable are as follows:

Year ending

December 31:

2018	\$264,328,034
2019	297,897,690
2020	270,159,690
2021	226,381,610
2022	201,682,890
Thereafter	417,489,213
	\$1,677,939,127

The notes represent exempt ESOP loans to the Plan from the Company. The notes may be repaid in monthly installments through March 31, 2026. The estimated fair value of the notes as of December 31, 2017 and 2016 was approximately \$1,618 million and \$1,502 million, respectively, determined by using interest rates currently available for issuance of debt with similar terms and remaining maturities.

(14) Plan Termination

Although it has not expressed any intent to do so, the Company by action of its Board of Directors reserves the right to terminate the Plan at any time. In the event of Plan termination, participants shall become 100% vested in their accounts.

(15) Reconciliation of Financial Statements to Form 5500

The following is a reconciliation of changes in net assets per the financial statements to the Form 5500:

	2017	2016
Participant contributions per the financial statements	\$1,684,570,451	1,612,939,642
Excess contributions to be refunded	28,355	71,039
Participant contributions per the Form 5500	\$1,684,598,806	1,613,010,681
Interest income per the financial statements	\$88,118,329	81,089,935
Interest income from notes receivable from participants per the financial statements	56,945,814	52,704,801
Income on excess contributions to be refunded	2,856	7,211
	\$145,066,999	133,801,947

Interest
income per
the Form
5500

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Notes to Financial Statements

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(16) Nonexempt Transactions

One of the investment funds offered under the Plan is the Stable Value Fund. The Stable Value Fund is a separately managed account that is managed by Galliard Capital Management, Inc. (“Galliard”), a wholly owned subsidiary of the Trustee. Galliard is a registered investment advisor and fiduciary “investment manager” under ERISA 3(38) with respect to the Plan. Pursuant to applicable prohibited transaction exemptions under ERISA, Galliard has directed the investment of a portion of the Stable Value Fund in collective investment trusts established by the Trustee, including the Wells Fargo Stable Return Fund G, the Wells Fargo Fixed Income Fund F, and the Wells Fargo Fixed Income Fund L (collectively, the “Funds”), all of which are sub-advised by Galliard.

In 2016, Berkshire Hathaway Inc. (“Berkshire Hathaway”) became the beneficial owner of more than 10% of the outstanding common shares of Wells Fargo common stock. After becoming aware of Berkshire Hathaway’s 10% ownership, Wells Fargo conducted a review to determine whether such beneficial ownership of Wells Fargo common stock could have any impact on the discretionary asset management services conducted by Wells Fargo affiliates, including Galliard.

Under ERISA, a fiduciary is prohibited from using its authority to benefit itself or a person in which the fiduciary has an interest that may affect the exercise of its best judgment as fiduciary. An ERISA fiduciary may be deemed to have such an interest with respect to an entity that is a “party in interest” by virtue of certain relationships to the fiduciary, including a direct or indirect 10% or more shareholder of the fiduciary. As a result, Wells Fargo determined that Berkshire Hathaway’s beneficial ownership of Wells Fargo common stock could cause Berkshire Hathaway to be deemed a person in which Wells Fargo may have an interest that could affect its and its affiliates’ best judgment under ERISA.

Under ERISA, a plan’s purchase and holding of debt securities is viewed as an extension of credit between the plan and the issuer of the securities. Wells Fargo determined that the decision to cause an ERISA plan to purchase bonds issued by Berkshire Hathaway and certain of its subsidiaries (the “Berkshire Hathaway bonds”) after Berkshire Hathaway became a beneficial owner of 10% of Wells Fargo common stock could be viewed as a non-exempt prohibited transaction. Therefore, Wells Fargo made the decision to treat these bond purchases as non-exempt prohibited transactions, correct these transactions by taking the steps described below, and file a Form 5330 with the Internal Revenue Service in the name of the Plan and the Funds to report and pay excise taxes on the transactions. It was determined that Galliard had caused the Stable Value Fund to purchase Berkshire Hathaway bonds after Berkshire Hathaway became a beneficial owner of 10% of Wells Fargo common stock. To correct the transaction, the Berkshire Hathaway bonds held by the Stable Value Fund were sold on September 16, 2016, which resulted in a net gain of \$54,174. In addition to calculating the market gain or loss from the sale transactions, Galliard also conducted an analysis to determine whether the Stable Value Fund would have earned more had it invested in comparable securities instead of the Berkshire Hathaway bonds. Based on this analysis, Galliard determined that certain Berkshire Hathaway bonds held in the Stable Value Fund did not perform as well as comparable securities over the time the Berkshire Hathaway bonds were held in the Stable Value Fund. As a result, on December 21, 2016 Galliard made a reimbursement of \$755 (which includes interest of \$8 from the date of the sale of these Berkshire Hathaway bonds to the date of the reimbursement) to the Stable Value Fund.

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WELLS FARGO & COMPANY 401(K) PLAN

Notes to Financial Statements

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As the disqualified person liable for the tax under Code Section 4975 for participating in a nonexempt prohibited transaction, Galliard filed a separate Form 5330 filing with the Internal Revenue Service in the name of the Plan and paid the applicable excise taxes in the amount of \$4,796.

It was also determined that Galliard had caused the Funds and Underlying Funds to purchase Berkshire Hathaway bonds after Berkshire Hathaway became a beneficial owner of 10% of Wells Fargo common stock. To correct the transaction, the Berkshire Hathaway bonds held by the Funds and Underlying Funds were sold on September 16, 2016, which resulted in a net gain of approximately \$15,449 based on the Plan's proportionate interests in the Funds on that date. In addition to calculating the market gain or loss from the sale transactions, Galliard also conducted an analysis to determine whether the Funds and Underlying Funds would have earned more had they invested in comparable securities instead of the Berkshire Hathaway bonds. Based on this analysis, Galliard determined that certain Berkshire Hathaway bonds held in the Funds did not perform as well as comparable securities over the time the Berkshire Hathaway bonds were held in the Funds. As a result, on December 21, 2016 Galliard made a reimbursement of \$28,051 (which includes interest of \$296 from the date of the sale of the Berkshire Hathaway bonds to the date of the reimbursement) to the Funds.

As the disqualified person liable for the tax under Code Section 4975 for participating in a nonexempt prohibited transaction, Galliard filed a separate Form 5330 filing with the Internal Revenue Service in the name of each of the Funds and Underlying Funds and paid the applicable excise taxes.

Neither Wells Fargo and its affiliates, nor Berkshire Hathaway, received any fees in connection with these purchases.

(17) Legal Actions

The following class actions lawsuits have been brought on behalf of Plan participants and beneficiaries John Meiners v. Wells Fargo & Company, et al, (November, 2016) - On November 22, 2016, Plaintiff John Meiners filed a putative class action lawsuit in the United States District Court for the District of Minnesota against Defendants Wells Fargo & Company, the Human Resources Committee of the Wells Fargo Board of Directors, the Wells Fargo Employee Benefits Review Committee (the "EBRC"), and current and former members of the Board and the EBRC. Meiners, a former Wells Fargo advisor, alleges that from November 22, 2010, to the present, Defendants breached their duties under the Employee Retirement Income Security Act of 1974 by selecting and retaining the Wells Fargo Dow Jones Target Date Funds ("Target Date Funds") as investment options within the Wells Fargo 401(k) Plan (the "Plan"). Meiners alleges that Defendants acted imprudently by including these proprietary funds as investment options within the Plan because (1) the Target Date Funds were selected as investment options in the Plan based on a conflict of interest; (2) the Plan was designed to funnel participant money into the Target Date Funds; and (3) there were less expensive and better-performing fund options available, including the Vanguard Target Retirement Funds and the Fidelity Freedom Index Funds. Meiners purports to bring this action on behalf of a class of several hundred thousand Plan participants and beneficiaries who invested in the Wells Fargo Target Date Funds. The defendants filed a motion to dismiss on March 22, 2017. On May, 25, 2017, the Court dismissed the action. Subsequently, the plaintiffs appealed the Court's decision to the U.S Court of Appeals for the Eighth Circuit. The oral argument in the Eighth Circuit

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WELLS FARGO & COMPANY 401(K) PLAN

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occurred on June 13, 2018. A decision may be delivered as soon as the end of August 2018, or may not be received until later in the year or in 2019.

Wells Fargo 401(k) Plan participants filed three putative class actions, now consolidated into one action, In re: Wells Fargo ERISA 401(k) Litigation (D. Minn.) against Wells Fargo and various individuals alleged to be fiduciaries under the Wells Fargo & Company 401(k) Plan (the "Plan). The lawsuit alleges that the Company's stock should not have been offered as an investment option in the Plan and seeks damages as a result of the drop in the Company's stock price. This consolidated class action arises out of the Wells Fargo government consent orders relating to sales practices which were announced publicly on September 8, 2016. Plaintiffs challenge the decision to offer the Wells Fargo Stock Fund as an investment option, alleging that the stock was trading at an artificially high price due to allegedly undisclosed sales practices issues and that the defendants should have acted on that information to prevent Plan participant losses when the stock price declined. Plaintiffs filed a consolidated, amended complaint on December 21, 2016 and defendants moved to dismiss the action on April 3, 2017. On September 21, 2017, the Court dismissed the action, but allowed the plaintiffs to replead one count of the prior complaint. Plaintiffs filed an amended complaint which defendants moved to dismiss on December 4, 2017. The motion to dismiss is pending as of June 28, 2018.

(18) Subsequent Events

In January 25, 2018, the Plan purchased 1,100,000 shares of Company preferred stock from the Company for \$1,142.9 million with the issuance of a note payable to the Company for an equal amount. The note bears interest at 2.25% and is due December 31, 2027.

Effective April 1, 2018, the Plan was amended to update the Plan's claims procedures to reflect Department of Labor (DOL) guidance surrounding disability claims determinations.

WELLS FARGO & COMPANY 401(k) PLAN
Schedule H, Line 4i – Schedule of Assets (Held at End of Year)
December 31, 2017

Identity of issuer, borrower, lessor, or similar party	Description of investment, including maturity date, rate of interest, collateral, par, or maturing value	Units/ shares	Cost	Current value
* Participant loans	189,531 Participant loans, interest rates ranging from 3.25% to 11.50%, maturing at various dates through December 31, 2037	N/A		\$1,075,023,392
U.S. Bond Index Fund	Collective Investment Fund	114,090,212	(1)	1,198,745,853
S&P 500 Index Fund	Collective Investment Fund	182,508,706	(1)	4,172,331,522
S&P MidCap Index Fund	Collective Investment Fund	62,671,301	(1)	2,262,057,935
Russell Small Cap Index Fund	Collective Investment Fund	28,074,166	(1)	829,816,198
International Index Fund	Collective Investment Fund	32,486,328	(1)	761,057,195
NASDAQ 100 Index Fund	Collective Investment Fund	45,427,581	(1)	1,848,130,274
* Wells Fargo State Street Target Today	Collective Investment Fund	10,567,654	(1)	123,391,103
* Wells Fargo State Street Target 2010	Collective Investment Fund	3,656,490	(1)	49,021,832
* Wells Fargo State Street Target 2015	Collective Investment Fund	13,677,153	(1)	148,818,364
* Wells Fargo State Street Target 2020	Collective Investment Fund	33,984,941	(1)	555,579,026
* Wells Fargo State Street Target 2025	Collective Investment Fund	103,123,002	(1)	1,187,038,562
* Wells Fargo State Street Target 2030	Collective Investment Fund	45,504,213	(1)	865,890,570
* Wells Fargo State Street Target 2035	Collective Investment Fund	49,161,885	(1)	620,831,033
* Wells Fargo State Street Target 2040	Collective Investment Fund	32,022,742	(1)	719,803,991
* Wells Fargo State Street Target 2045	Collective Investment Fund	29,834,655	(1)	406,873,086
* Wells Fargo State Street Target 2050	Collective Investment Fund	63,169,022	(1)	830,906,359
* Wells Fargo State Street Target 2055	Collective Investment Fund	14,482,304	(1)	232,091,955
* Wells Fargo State Street Target 2060	Collective Investment Fund	2,290,822	(1)	28,729,883
				16,841,114,741
*	Mutual Fund	510,176,320	(1)	510,176,320

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Wells Fargo 100% Treasury Money Market Fund					510,176,320
Large Cap Value Fund	Multi-Manager Fund				
Dodge & Cox Stock Fund	Mutual Fund	4,725,620	(1)	962,183,504	
MFS Large Cap Value Fund	Common Collective Fund	33,189,248	(1)	921,665,429	
T Rowe Price Equity Income Fund	Common Collective Fund	39,909,080	(1)	919,106,115	
Total Wells Fargo Large Cap Value Fund					2,802,955,048
Large Cap Growth Fund	Multi-Manager Fund				
Los Angeles Large Cap Growth Fund	Common Collective Fund	46,172,214	(1)	842,642,897	
T Rowe Price Blue Chip Growth Fund	Common Collective Fund	23,629,082	(1)	864,588,128	
Delaware US Growth Fund	Mutual Fund	32,462,804	(1)	838,189,592	
Total Wells Fargo Large Cap Growth Fund					2,545,420,617
Small Cap Fund	Multi-Manager Fund				
* Wells Fargo Emerging Growth Fund	Mutual Fund	16,478,888	(1)	258,059,382	
Advisory Research Small Cap Value Fund	Common Collective Fund	11,710,692	(1)	255,995,723	
SSGA Russell Small Cap Index Non Lending Fund	Common Collective Fund	17,936,340	(1)	530,162,324	
Wellington Select Small Cap Growth Fund	Common Collective Fund	18,429,369	(1)	259,485,519	
Wellington Small Cap Value Fund	Common Collective Fund	19,985,981	(1)	255,021,113	
Total Wells Fargo Small Cap Fund					1,558,724,061
International Equity Fund	Multi-Manager Fund				
* Wells Fargo/Causeway International Value Fund	Common Collective Fund	31,338,866	(1)	441,414,191	
American Funds EuroPacific Growth Fund	Mutual Fund	15,747,469	(1)	884,062,915	
Harbor International Fund	Mutual Fund	6,561,410	(1)	443,026,427	
Total International Equity Fund					1,768,503,533

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Emerging Markets Equity Fund	Multi-Manager Fund				
Acadian Emerging Markets Fund	Common Collective Fund	32,864,905	(1)	431,187,560	
Lazard Emerging Markets Fund	Common Collective Fund	21,096,346	(1)	427,833,892	
DFA Emerging Markets Fund	Mutual Fund	9,015,183	(1)	215,192,408	
Total Emerging Markets Equity Fund				1,074,213,860	
Global Bond Fund	Multi-Manager Fund				
Guggenheim Total Return Fund	Mutual Fund	1,950,709	(1)	53,098,288	
Brandywine Global Opportunities Fund	Mutual Fund	9,893,520	(1)	106,948,956	
PIMCO Global Advantage Strategy Fund	Mutual Fund	9,830,527	(1)	106,366,302	
Total Global Bond Fund				266,413,546	
Total Multi-Manager Funds				10,016,230,665	
* Wells Fargo Stable Value Fund:					
Security-backed contracts:					
Transamerica Premier Life Ins. Co.	2.38%		(1)	220,517,435	
Voya Ins. and Annuity Co.	2.07%		(1)	153,875,470	
Nationwide Life Insurance Co.	2.29%		(1)	—	
Prudential Insurance Company of America	2.80%		(1)	—	
Transamerica Premier Life Ins. Co.	2.38%		(1)	328,376,607	
New York Life Insurance Co.	2.28%		(1)	177,741,660	
Massachusetts Mutual Life Insurance Co.	2.20%		(1)	398,237,127	
Metropolitan Life Ins. Co.	2.13%		(1)	463,250,066	
American General Life Ins. Co.	2.43%		(1)	—	

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WELLS FARGO & COMPANY 401(k) PLAN

Schedule H, Line 4i – Schedule of Assets (Held at End of Year)

December 31, 2017

Identity of issuer, borrower, lessor, or similar party	Description of investment, including maturity date, rate of interest, collateral, par, or maturing value	Units/ shares	Cost	Current value
Transamerica Premier Life Ins. Co.	2.38%	(1)	\$	—
Pacific Life Ins. Co.	2.40%	(1)	—	
State Street Bank and TrustCo.	2.25%	(1)	—	
AbbVie Inc	1.800%, \$510,000 par, due 5/14/2018	(1)	509,751	
Access Group Inc 2013-1	1.829%, \$1,808,079 par, due 2/25/2036	(1)	1,790,390	
AIG Global Funding	1.950%, \$240,000 par, due 10/18/2019	(1)	237,925	
AIG Global Funding	2.150%, \$380,000 par, due 7/2/2020	(1)	376,635	
Airgas Inc	2.375%, \$790,000 par, due 2/15/2020	(1)	789,484	
Ally Auto Receivables Trust 2014-2	1.250%, \$64,752 par, due 4/15/2019	(1)	64,739	
Ally Auto Receivables Trust 2017-1	1.700%, \$3,750,000 par, due 6/15/2021	(1)	3,732,521	
Ally Auto Receivables Trust	1.490%, \$592,220	(1)	591,516	

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2017-2	par, due 11/15/2019		
American Express Credit Account Master Trust	2.040%, \$1,800,000 par, due 5/15/2023	(1)	1,791,331
American Express Credit Corp	1.700%, \$375,000 par, due 10/30/2019	(1)	371,129
American Express Credit Corp	2.200%, \$750,000 par, due 3/3/2020	(1)	747,730
American Express Credit Corp	1.875%, \$210,000 par, due 5/3/2019	(1)	209,156
American Express Credit Corp	2.624%, \$1,000,000 par, due 9/14/2020	(1)	1,017,837
American Express Credit Corp	2.250%, \$800,000 par, due 5/5/2021	(1)	793,687
American Honda Finance Corp	1.700%, \$730,000 par, due 2/22/2019	(1)	726,998
American Honda Finance Corp	2.000%, \$1,700,000 par, due 2/14/2020	(1)	1,691,291
American Honda Finance Corp	1.950%, \$220,000 par, due 7/20/2020	(1)	218,268
AmeriCredit Auto Rec Trust	1.700%, \$1,367,486 par, due 7/8/2020	(1)	1,366,450
AmeriCredit Auto Rec Trust	1.530%, \$3,700,000 par, due 7/8/2021	(1)	3,675,895
AmeriCredit Automobile Receivables Trust 2017-2	1.980%, \$3,780,000 par, due 12/20/2021	(1)	3,765,061
		(1)	1,087,819

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AmeriCredit Automobile Receivables Trust 2017-3	1.900%, \$1,095,000 par, due 3/18/2022		
AmeriCredit Automobile Receivables Trust 2017-4	1.830%, \$2,400,000 par, due 5/18/2021	(1)	2,396,839
Amphenol Corp	2.200%, \$1,510,000 par, due 4/1/2020	(1)	1,502,538
Anheuser-Busch InBev Finance Inc	1.900%, \$1,714,000 par, due 2/1/2019	(1)	1,710,447
Apple Inc	1.900%, \$385,000 par, due 2/7/2020	(1)	383,842
Apple Inc	2.400%, \$370,000 par, due 1/13/2023	(1)	366,821
ARI Fleet Lease Trust 2017-A	1.910%, \$1,090,000 par, due 4/15/2026	(1)	1,087,571
AT&T Inc	2.850%, \$1,010,000 par, due 2/14/2023	(1)	1,014,005
AT&T Inc	2.300%, \$750,000 par, due 3/11/2019	(1)	750,802
AT&T Inc	2.450%, \$2,100,000 par, due 6/30/2020	(1)	2,097,703
AvalonBay Communities Inc	3.625%, \$1,400,000 par, due 10/1/2020	(1)	1,441,177
BA Credit Card Trust	1.360%, \$2,100,000 par, due 9/15/2020	(1)	2,097,732
BA Credit Card Trust	1.840%, \$960,000 par, due	(1)	950,617

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	1/17/2023		
	3.124%,		
Bank of America Corp	\$915,000	(1)	928,179
	par, due		
	1/20/2023		
	2.365%,		
Bank of America Corp	\$1,230,000	(1)	1,249,780
	par, due		
	4/24/2023		
	3.004%,		
Bank of America Corp	\$2,156,000	(1)	2,161,534
	par, due		
	12/20/2023		
	2.600%,		
Bank of America Corp	\$105,000	(1)	105,359
	par, due		
	1/15/2019		
	2.650%,		
Bank of America Corp	\$1,200,000	(1)	1,206,812
	par, due		
	4/1/2019		
	5.875%,		
Bank of America Corp	\$38,000	(1)	41,847
	par, due		
	1/5/2021		
	2.050%,		
Bank of America NA	\$370,000	(1)	369,894
	par, due		
	12/7/2018		
	1.500%,		
Bank of Montreal	\$400,000	(1)	396,115
	par, due		
	7/18/2019		
	2.500%,		
Bank of Montreal	\$1,480,000	(1)	1,477,947
	par, due		
	1/11/2022		
	1.400%,		
Bank of Montreal	\$840,000	(1)	838,921
	par, due		
	4/10/2018		
	1.350%,		
Bank of Montreal	\$740,000	(1)	737,636
	par, due		
	8/28/2018		
	2.200%,		
Bank of New York Mellon Corp/The	\$900,000	(1)	901,199
	par, due		
	5/15/2019		
Bank of New York Mellon	\$700,000	(1)	719,185
	2.428%,		

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Corp/The	par, due 10/30/2023 2.150%, \$1,500,000	(1)	1,497,857
Bank of New York Mellon Corp/The	par, due 2/24/2020 1.850%, \$1,850,000	(1)	1,832,370
Bank of Nova Scotia/The	par, due 4/14/2020 1.875%, \$1,600,000	(1)	1,568,859
Bank of Nova Scotia/The	par, due 4/26/2021 2.150%, \$360,000	(1)	360,362
Bank of Tokyo-Mitsubishi UFJ Ltd/The	par, due 9/14/2018 2.375%, \$1,470,000	(1)	1,470,816
Bayer US Finance LLC	par, due 10/8/2019 2.450%, \$700,000	(1)	702,317
BB&T Corp	par, due 1/15/2020 2.150%, \$310,000	(1)	307,067
BB&T Corp	par, due 2/1/2021 2.150%, \$170,000	(1)	169,417
BMW US Capital LLC	par, due 4/6/2020 1.800%, \$1,475,000	(1)	1,471,907
BMW Vehicle Lease Trust 2017-2	par, due 2/20/2020 2.400%, \$1,700,000	(1)	1,704,796
BNP Paribas SA	par, due 12/12/2018 5.875%, \$700,000	(1)	737,878
Boston Properties LP	par, due 10/15/2019 5.625%, \$925,000	(1)	1,000,425
Boston Properties LP	par, due 11/15/2020	(1)	73,177

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BP Capital Markets PLC	2.315%, \$73,000 par, due 2/13/2020		
BP Capital Markets PLC	1.676%, \$730,000 par, due 5/3/2019	(1)	726,158
Branch Banking & Trust Co	2.300%, \$900,000 par, due 10/15/2018	(1)	901,664
Branch Banking & Trust Co	1.450%, \$730,000 par, due 5/10/2019	(1)	723,086
Branch Banking & Trust Co	2.100%, \$950,000 par, due 1/15/2020	(1)	947,862
Burlington Northern Santa Fe LLC	5.750%, \$1,000,000 par, due 3/15/2018	(1)	1,007,512
Canadian Pacific Railway Co	6.500%, \$1,420,000 par, due 5/15/2018	(1)	1,443,258
Capital Auto Rec Trust	1.460%, \$3,322,886 par, due 6/22/2020	(1)	3,314,539
Capital Auto Rec Trust	1.921%, \$374,230 par, due 4/22/2019	(1)	374,350
Capital One Multi-Asset Execution Trust	1.990%, \$2,940,000 par, due 7/17/2023	(1)	2,921,416
Capital One NA/Mclean VA	1.650%, \$1,240,000 par, due 2/5/2018	(1)	1,239,967
Capital One NA/Mclean VA	2.350%, \$250,000 par, due 8/17/2018	(1)	250,390
Capital One NA/Mclean VA	1.850%, \$673,000 par, due	(1)	666,510

9/13/2019

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Schedule H, Line 4i – Schedule of Assets (Held at End of Year)

December 31, 2017

Identity of issuer, borrower, lessor, or similar party	Description of investment, including maturity date, rate of interest, collateral, par, or maturing value	Units/ shares	Cost	Current value
Capital One NA/Mclean VA	\$1,197,000 par, due 9/13/2021 2.250%,		(1)	\$1,174,191
Capital One NA/Mclean VA	\$1,275,000 par, due 1/31/2020 2.350%,		(1)	1,271,161
Capital One NA/Mclean VA	\$1,000,000 par, due 8/8/2022 2.217%,		(1)	999,293
Cardinal Health Inc	\$1,500,000 par, due 6/15/2022 2.616%,		(1)	1,474,932
CarMax Auto Owner Trust 2015-2	\$1,269,266 par, due 3/16/2020 1.370%,		(1)	1,266,594
CarMax Auto Owner Trust 2016-3	\$3,600,000 par, due 5/17/2021 1.390%,		(1)	3,569,317
CarMax Auto Owner Trust 2017-1	\$1,891,503 par, due 2/18/2020 1.540%,		(1)	1,889,006
CarMax Auto Owner Trust 2017-2	\$1,116,008 par, due 6/15/2020 1.630%,		(1)	1,114,128
CarMax Auto Owner Trust 2017-3	\$1,435,000 par, due 1.970%,		(1)	1,427,240

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	4/15/2022		
CarMax Auto Owner Trust 2017-4	1.800%, \$3,000,000 par, due 4/15/2021	(1)	2,993,823
Caterpillar Financial Services Corp	2.250%, \$600,000 par, due 12/1/2019	(1)	600,943
Caterpillar Financial Services Corp	1.900%, \$1,210,000 par, due 3/22/2019	(1)	1,208,155
Caterpillar Financial Services Corp	2.100%, \$400,000 par, due 1/10/2020	(1)	399,171
Charles Schwab Corp/The	2.200%, \$700,000 par, due 7/25/2018	(1)	700,905
Charles Schwab Corp/The	1.500%, \$813,000 par, due 3/10/2018	(1)	812,441
Chase Issuance Trust	1.270%, \$3,000,000 par, due 7/15/2021	(1)	2,964,702
Chevron Corp	1.718%, \$634,000 par, due 6/24/2018	(1)	633,999
Chevron Corp	1.365%, \$500,000 par, due 3/2/2018	(1)	499,665
Chevron Corp	1.991%, \$470,000 par, due 3/3/2020	(1)	465,993
CIT Equipment Collateral 2014-VT1	1.500%, \$363,273 par, due 10/21/2019	(1)	363,109
Citibank Credit Iss Tr	1.730%, \$3,500,000 par, due 4/9/2020	(1)	3,500,000
Citibank NA	2.000%, \$680,000	(1)	678,688

	par, due 3/20/2019 2.100%, \$800,000	(1)	794,768
Citibank NA	par, due 6/12/2020 1.700%, \$800,000	(1)	799,204
Citigroup Inc	par, due 4/27/2018 2.650%, \$690,000	(1)	692,309
Citigroup Inc	par, due 10/26/2020 2.350%, \$1,400,000	(1)	1,384,739
Citigroup Inc	par, due 8/2/2021 2.450%, \$580,000	(1)	580,267
Citigroup Inc	par, due 1/10/2020 2.327%, \$1,440,000	(1)	1,454,930
Citizens Bank NA/Providence RI	par, due 4/25/2022 2.300%, \$530,000	(1)	530,363
Citizens Bank NA/Providence RI	par, due 12/3/2018 2.500%, \$360,000	(1)	360,852
Citizens Bank NA/Providence RI	par, due 3/14/2019 2.250%, \$575,000	(1)	569,681
City of Houston TX	par, due 10/30/2020 2.978%, \$585,000	(1)	585,749
CNH Equipment Trust 2015-A	par, due 3/1/2023 1.300%, \$1,145,370	(1)	1,143,677
CNH Equipment Trust 2017-B	par, due 4/15/2020 1.860%, \$1,595,000	(1)	1,582,711
	par, due 9/15/2022	(1)	8,710,330

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College Loan Corp Trust I	2.117%, \$8,720,000 par, due 4/25/2046		
COMM 2012-CCRE5 Mortgage Trust	2.388%, \$3,442,047 par, due 12/10/2045	(1)	3,439,228
COMM 2014-CCRE19 Mortgage Trust	3.499%, \$3,000,000 par, due 8/10/2047	(1)	3,091,635
Commercial Mortgage Pass Through Certificates	3.743%, \$3,025,000 par, due 2/10/2047	(1)	3,142,784
Commonwealth Bank of Australia/New York NY	1.625%, \$930,000 par, due 3/12/2018	(1)	929,828
Commonwealth Edison Co	5.800%, \$750,000 par, due 3/15/2018	(1)	755,567
Consumers Energy Co	6.125%, \$805,000 par, due 3/15/2019	(1)	841,651
Cooperatieve Rabobank UA/NY	2.500%, \$750,000 par, due 1/19/2021	(1)	753,433
Corning Inc	1.500%, \$780,000 par, due 5/8/2018	(1)	778,776
Credit Suisse AG/New York NY	1.750%, \$1,000,000 par, due 1/29/2018	(1)	1,000,008
Credit Suisse Group AG	2.774%, \$1,600,000 par, due 12/14/2023	(1)	1,615,160
CVS Health Corp	2.250%, \$1,040,000 par, due 12/5/2018	(1)	1,041,378
CVS Health Corp	1.900%, \$1,170,000 par, due	(1)	1,169,648

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	7/20/2018		
Daimler Finance North America LLC	2.375%, \$1,100,000 par, due 8/1/2018	(1)	1,102,321
Daimler Finance North America LLC	1.650%, \$830,000 par, due 3/2/2018	(1)	829,720
Daimler Finance North America LLC	1.650%, \$440,000 par, due 5/18/2018	(1)	439,612
Daimler Finance North America LLC	2.200%, \$290,000 par, due 5/5/2020	(1)	288,353
Daimler Finance North America LLC	2.300%, \$800,000 par, due 2/12/2021	(1)	793,216
Dell Equipment Finance Trust 2016-1	1.650%, \$2,900,000 par, due 7/22/2021	(1)	2,896,018
Discover Card Execution Note Trust	1.880%, \$3,100,000 par, due 2/15/2023	(1)	3,072,866
DNB Boligkreditt AS	1.450%, \$2,350,000 par, due 3/21/2018	(1)	2,347,380
Duke Energy Florida LLC	4.550%, \$1,250,000 par, due 4/1/2020	(1)	1,311,510
Duke Energy Progress LLC	3.000%, \$1,200,000 par, due 9/15/2021	(1)	1,223,446
Eaton Corp	5.600%, \$1,400,000 par, due 5/15/2018	(1)	1,418,346
Ecolab Inc	1.550%, \$2,200,000 par, due 1/12/2018	(1)	2,199,756
EdLinc Student Loan Funding	2.552%, \$1,472,266	(1)	1,481,325

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Trust 2012-1	par, due 9/25/2030 2.352%,		
Education Loan ABS Tr	\$1,425,675 par, due 6/25/2026 1.907%,	(1)	1,426,541
EI du Pont de Nemours & Co	\$690,000 par, due 5/1/2020 1.875%,	(1)	694,334
EMC Corp	\$1,000,000 par, due 6/1/2018 1.700%,	(1)	995,245
EMD Finance LLC (Merck KGaA)	\$1,200,000 par, due 3/19/2018 3.750%,	(1)	1,199,722
Entergy Arkansas Inc	\$1,050,000 par, due 2/15/2021 1.300%,	(1)	1,088,037
Enterprise Fleet Fin	\$103,107 par, due 9/20/2020 1.830%,	(1)	103,079
Enterprise Fleet Fin	\$1,060,261 par, due 9/20/2021 2.130%,	(1)	1,059,690
Enterprise Fleet Fin	\$4,403,198 par, due 7/20/2022 1.970%,	(1)	4,403,211
Enterprise Fleet Financing LLC	\$1,690,000 par, due 1/20/2023 2.375%,	(1)	1,686,610
ERP Operating LP	\$1,000,000 par, due 7/1/2019 1.708%,	(1)	1,002,515
Exxon Mobil Corp	\$684,000 par, due 3/1/2019 6.000%,	(1)	682,401
Fannie Mae Grantor Trust 2004-T2	\$778,513 par, due 11/25/2043	(1)	869,390
		(1)	86,302

Fannie Mae Pool	6.000%, \$76,295 par, due 2/1/2033		
Fannie Mae Pool	3.283%, \$811,380 par, due 7/1/2033	(1)	851,647

32(Continued)

WELLS FARGO & COMPANY 401(k) PLAN
 Schedule H, Line 4i – Schedule of Assets (Held at
 End of Year)
 December 31, 2017

Identity of issuer, borrower, lessor, or similar party	Description of investment, including maturity date, rate of interest, collateral, par, or maturing value	Units/ shares	Cost	Current value
Fannie Mae Pool	3.491%, \$303,589 par, due 5/1/2037	(1)		\$315,946
Fannie Mae Pool	4.500%, \$24,143 par, due 7/1/2018	(1)		24,517
Fannie Mae Pool	5.000%, \$793,652 par, due 6/1/2035	(1)		861,993
Fannie Mae Pool	3.134%, \$299,829 par, due 8/1/2035	(1)		311,542
Fannie Mae Pool	2.957%, \$449,173 par, due 8/1/2033	(1)		465,471
Fannie Mae Pool	2.980%, \$342,371 par, due 8/1/2033	(1)		354,584
Fannie Mae Pool	3.132%, \$246,933 par, due 12/1/2033	(1)		256,578
Fannie Mae Pool	3.050%, \$120,947 par, due 5/1/2034	(1)		125,337
Fannie Mae Pool	3.026%, \$2,168,709	(1)		2,249,615

	par, due 6/1/2034 5.000%, \$131,584		
Fannie Mae Pool		(1)	134,843
	par, due 10/1/2019 5.000%, \$124,727		
Fannie Mae Pool		(1)	127,536
	par, due 11/1/2019 5.500%, \$9,246 par, due		
Fannie Mae Pool		(1)	9,544
	6/1/2021 5.500%, \$162,470		
Fannie Mae Pool		(1)	173,577
	par, due 1/1/2036 5.500%, \$173,175		
Fannie Mae Pool		(1)	184,073
	par, due 2/1/2036 2.616%, \$2,263,857		
Fannie Mae Pool		(1)	2,284,408
	par, due 11/1/2045 2.409%, \$2,957,344		
Fannie Mae Pool		(1)	2,967,748
	par, due 10/1/2046 5.000%, \$3,928,458		
Fannie Mae Pool		(1)	4,280,766
	par, due 8/1/2056 2.812%, \$2,769,708		
Fannie Mae Pool		(1)	2,792,168
	par, due 9/1/2047 2.757%, \$2,949,536		
Fannie Mae Pool		(1)	2,970,941
	par, due 9/1/2047 2.786%, \$3,656,527		
Fannie Mae Pool		(1)	3,702,121
	par, due 11/1/2047 3.676%, \$929,361		
Fannie Mae Pool		(1)	965,055
	par, due 5/1/2036		
		(1)	914,619

Fannie Mae Pool	3.386%, \$875,342 par, due 5/1/2038		
Fannie Mae Pool	2.500%, \$580,250 par, due 10/1/2023	(1)	583,480
Fannie Mae Pool	3.889%, \$752,769 par, due 10/1/2032	(1)	796,691
Fannie Mae Pool	1.957%, \$1,640,514 par, due 11/1/2032	(1)	1,657,789
Fannie Mae Pool	5.500%, \$332,362 par, due 4/1/2033	(1)	376,140
Fannie Mae Pool	3.494%, \$188,490 par, due 2/1/2041	(1)	196,981
Fannie Mae Pool	3.500%, \$1,121,648 par, due 10/1/2041	(1)	1,168,543
Fannie Mae Pool	3.000%, \$4,296,107 par, due 8/1/2027	(1)	4,388,060
Fannie Mae Pool	2.500%, \$8,033,435 par, due 11/1/2027	(1)	8,073,643
Fannie Mae Pool	2.500%, \$1,570,869 par, due 10/1/2024	(1)	1,579,640
Fannie Mae Pool	2.465%, \$57,702 par, due 9/1/2044	(1)	58,392
Fannie Mae Pool	2.789%, \$755,866 par, due 10/1/2044	(1)	771,368
Fannie Mae Pool	2.443%, \$1,837,628 par, due	(1)	1,864,895

Fannie Mae Pool	2/1/2045 2.574%, \$1,921,857 par, due 4/1/2045	(1)	1,945,319
Fannie Mae Pool	2.435%, \$1,441,294 par, due 4/1/2045	(1)	1,468,275
Fannie Mae REMIC Trust 2003-W11	6.535%, \$67,464 par, due 7/25/2033	(1)	72,550
Fannie Mae REMIC Trust 2004-W11	7.000%, \$784,919 par, due 5/25/2044	(1)	910,578
Fannie Mae REMICS	5.500%, \$2,363,980 par, due 4/25/2035	(