STERLING FINANCIAL CORP /WA/ Form 10-O August 07, 2013 **Table of Contents UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q (Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended JUNE 30, 2013 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from Commission File Number....001-34696 STERLING FINANCIAL CORPORATION (Exact name of registrant as specified in its charter) Washington 91-1572822 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.) 111 North Wall Street, Spokane, Washington 99201 (Address of principal executive offices) (Zip Code) (509) 358-8097 (Registrant's telephone number, including area code) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No " Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Large accelerated filer Accelerated filer þ " (Do not check if a smaller reporting company) Smaller reporting company " Non-accelerated filer Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No b Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date: Class Outstanding as of July 31, 2013 Common Stock 62,314,862

Table of Contents

TABLE OF CONTENTS

June 30, 2013

		Page
PART I - Fina	ancial Information	
Item 1	Financial Statements (Unaudited)	
	Consolidated Balance Sheets	<u>3</u>
	Consolidated Statements of Income	<u>4</u>
	Consolidated Statements of Comprehensive Income	3 4 5 6 8 8 9 12
	Consolidated Statements of Cash Flows	<u>6</u>
	Notes to Consolidated Financial Statements	<u>8</u>
	1 - Basis of Presentation	<u>8</u>
	2 - Business Combinations	9
	3 - Investments and MBS	<u>12</u>
	4 - Loans Receivable and Allowance for Credit Losses	<u>14</u>
	5 - Goodwill and Other Intangible Assets	<u>25</u>
	6 - Junior Subordinated Debentures	<u> 26</u>
	7 - Earnings Per Share	<u>27</u>
	8 - Noninterest Expense	<u>27</u>
	9 - Income Taxes	<u>28</u>
	10 - Stock Based Compensation	<u>28</u>
	11 - Derivatives and Hedging	<u> 29</u>
	12 - Offsetting Assets and Liabilities	<u>30</u>
	13 - Fair Value	<u>31</u>
	<u>14 - Regulatory Capital</u>	<u>36</u>
	15 - Segment Information	<u>36</u>
	16 - Commitments and Contingencies	<u>38</u>
Item 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>40</u>
Item 3	Quantitative and Qualitative Disclosures About Market Risk	<u>55</u>
Item 4	Controls and Procedures	<u>55</u> <u>56</u>
PART II - Oth	ner Information	<u>56</u>
Item 1	<u>Legal Proceedings</u>	<u>56</u>
Item 1A	Risk Factors	<u>57</u>
Item 2	Unregistered Sales of Equity Securities and Use of Proceeds	<u>57</u>
Item 3	<u>Defaults Upon Senior Securities</u>	<u>57</u>
Item 4	Mine Safety Disclosures	<u>57</u>
Item 5	Other Information	<u>57</u>
Item 6	<u>Exhibits</u>	<u>57</u>
<u>Signature</u>		<u>58</u>
Exhibit Index		<u>E-1</u>

Table of Contents

STERLING FINANCIAL CORPORATION CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands, except shares)

	June 30, 2013	December 31, 2012
ASSETS:		
Cash and cash equivalents:		
Interest bearing	\$221,192	\$173,962
Noninterest bearing	87,870	125,916
Total cash and cash equivalents	309,062	299,878
Restricted cash	16,648	31,672
Investments and mortgage-backed securities ("MBS"):	•	·
Available for sale	1,538,880	1,513,157
Held to maturity	185	206
Loans held for sale, at fair value	307,511	465,983
Loans receivable, net (\$36,338 and \$23,177 at fair value)	6,868,866	6,101,749
Accrued interest receivable	31,013	28,019
Other real estate owned, net ("OREO")	26,511	25,042
Properties and equipment, net	98,483	93,850
Bank-owned life insurance ("BOLI")	188,178	179,828
Goodwill	36,633	22,577
Other intangible assets, net	17,830	19,072
Mortgage servicing rights, net	52,430	32,420
Deferred tax asset, net	290,377	292,082
Other assets, net	156,966	131,375
Total assets	\$9,939,573	\$9,236,910
LIABILITIES:		
Deposits:		
Noninterest bearing	\$1,702,022	\$1,702,740
Interest bearing	4,926,437	4,733,377
Total deposits	6,628,459	6,436,117
Advances from Federal Home Loan Bank ("FHLB")	1,197,857	605,330
Securities sold under repurchase agreements	527,925	586,867
Junior subordinated debentures	245,297	245,294
Accrued interest payable	4,084	4,229
Accrued expenses and other liabilities	129,615	141,150
Total liabilities	8,733,237	8,018,987
SHAREHOLDERS' EQUITY:		
Preferred stock, 10,000,000 shares authorized; no shares outstanding	0	0
Common stock, 151,515,151 shares authorized; 62,297,712 and 62,207,529 shares	1,970,229	1 069 025
outstanding, respectively	1,970,229	1,968,025
Accumulated other comprehensive income	30,751	60,712
Accumulated deficit	(794,644	(810,814)
Total shareholders' equity	1,206,336	1,217,923
Total liabilities and shareholders' equity	\$9,939,573	\$9,236,910

See notes to consolidated financial statements.

Table of Contents

STERLING FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except share amounts)

	Three Months Ended June 30,		Six Months En June 30,		Enc	nded		
	2013		2012		2013		2012	
Interest income:								
Loans	\$84,436		\$85,537		\$165,623		\$165,378	
MBS	7,333		12,936		14,630		28,271	
Investments and cash equivalents	2,248		2,517		4,521		5,306	
Total interest income	94,017		100,990		184,774		198,955	
Interest expense:								
Deposits	6,038		9,921		12,345		21,023	
Short-term borrowings	288		1,825		734		4,031	
Long-term borrowings	7,277		10,334		14,387		20,638	
Total interest expense	13,603		22,080		27,466		45,692	
Net interest income	80,414		78,910		157,308		153,263	
Provision for credit losses	0		4,000		0		8,000	
Net interest income after provision for credit losses	80,414		74,910		157,308		145,263	
Noninterest income:								
Fees and service charges	15,618		14,131		29,748		26,871	
Mortgage banking operations	23,180		24,181		36,974		42,725	
BOLI	1,424		3,769		2,981		5,515	
Gains on sales of securities	0		9,321		0		9,463	
Other-than-temporary impairment credit losses on	0		(6,819)	0		(6,819)
securities (1)			•					,
Charge on prepayment of debt	0		(2,664)	0		(2,664)
Gains on other loan sales	1,194		2,811		1,219		3,411	
Other	587		11		8,647		(2,174)
Total noninterest income	42,003		44,741		79,569		76,328	
Noninterest expense	81,678		87,607		163,607		176,256	
Income before income taxes	40,739		32,044		73,270		45,335	
Income tax (provision) benefit	(12,978)	288,842		(22,831)	288,842	
Net income	\$27,761		\$320,886		\$50,439		\$334,177	
Earnings per share - basic	\$0.45		\$5.17		\$0.81		\$5.38	
Earnings per share - diluted	\$0.44		\$5.13		\$0.80		\$5.33	
Dividends declared per share	\$0.55		\$0.00		\$0.55		\$0.00	
Weighted average shares outstanding - basic	62,289,437		62,112,936		62,265,941		62,095,670	
Weighted average shares outstanding - diluted	63,107,913		62,610,054		63,076,481		62,648,152	

⁽¹⁾ The other-than-temporary impairment recognized in earnings during the second quarter of 2012 did not have a portion recognized in accumulated other comprehensive income. See Note 3.

See notes to consolidated financial statements.

4

Table of Contents

STERLING FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED) (in thousands)

		June 30,	onths Ended	l	
		2013		2012	
Net income		\$27,761		\$320,886)
Beginning balance, accumulated other comprehensive income	\$56,076		\$65,57	1	
Other comprehensive (loss) income:					
Change in unrealized gains on investments and MBS available for sale		(40,198)	7,714	
Realized net gains reclassified from other comprehensive income		0		(2,502)
Less deferred income tax benefit (provision)		14,873		(3,681)
Net other comprehensive (loss) income		(25,325)	1,531	
Ending balance, accumulated other comprehensive income	\$30,751		\$67,10	2	
Comprehensive income		\$2,436		\$322,417	'
		Six Mont June 30, 2013	hs Ended	2012	
Net income		June 30,	hs Ended	2012 \$334,177	,
Net income Beginning balance, accumulated other comprehensive income	\$60,712	June 30, 2013	hs Ended \$61,11	\$334,177	,
	\$60,712	June 30, 2013		\$334,177	,
Beginning balance, accumulated other comprehensive income	\$60,712	June 30, 2013		\$334,177	,
Beginning balance, accumulated other comprehensive income Other comprehensive (loss) income:	\$60,712	June 30, 2013 \$50,439	\$61,11	\$334,177 5	,
Beginning balance, accumulated other comprehensive income Other comprehensive (loss) income: Change in unrealized gains on investments and MBS available for sale	\$60,712	June 30, 2013 \$50,439 (47,557	\$61,11	\$334,177 5 12,312)
Beginning balance, accumulated other comprehensive income Other comprehensive (loss) income: Change in unrealized gains on investments and MBS available for sale Realized net gains reclassified from other comprehensive income	\$60,712	June 30, 2013 \$50,439 (47,557 0	\$61,11	\$334,177 5 12,312 (2,644)
Beginning balance, accumulated other comprehensive income Other comprehensive (loss) income: Change in unrealized gains on investments and MBS available for sale Realized net gains reclassified from other comprehensive income Less deferred income tax benefit (provision)	\$60,712 \$30,751	June 30, 2013 \$50,439 (47,557 0 17,596	\$61,11	\$334,177 5 12,312 (2,644 (3,681 5,987)

For the periods presented, accumulated other comprehensive income was comprised solely of unrealized market value adjustments on available for sale securities. The realized portion reclassified out of other comprehensive income is reflected on the income statement in gains on sales of securities and other-than-temporary impairment.

See notes to consolidated financial statements.

5

Table of Contents

STERLING FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

Six Months Ended June 30,			
2013	2012		
\$50,439	\$334,177		
0	8,000		
(30,621) (42,969)	
0	(9,463)	
(5,614)		
	2013 \$50,439 0 (30,621 0	2013 2012 \$50,439 \$334,177 0 8,000 (30,621) (42,969 0 (9,463	