MORGAN STANLEY Form 424B2 September 25, 2018

#### CALCULATION OF REGISTRATION FEE

Maximum Aggregate

Amount of Registration

Title of Each Class of Securities Offered

Offering Price

Fee

Contingent Income Auto-

\$18,861,530

\$2,348.26

Callable Securities due 2019

#### September 2018

Pricing Supplement No. 994

Registration Statement Nos. 333-221595; 333-221595-01

Dated September 21, 2018

Filed pursuant to Rule 424(b)(2)

Morgan Stanley Finance LLC

Structured Investments

Opportunities in U.S. Equities

Contingent Income Auto-Callable Securities due September 26, 2019

Based on the Performance of the Common Stock of Tesla, Inc.

Fully and Unconditionally Guaranteed by Morgan Stanley

Principal at Risk Securities

Contingent Income Auto-Callable Securities do not guarantee the payment of interest or the repayment of principal. Instead, the securities offer the opportunity for investors to earn a contingent quarterly coupon at an annual rate of 24.75%, but only with respect to each determination date on which the determination closing price of the underlying stock is greater than or equal to 50% of the initial share price, which we refer to as the downside threshold price. In addition, if the determination closing price of the underlying stock is greater than or equal to the initial share price on any determination date, the securities will be automatically redeemed for an amount per security equal to the stated principal amount and the contingent quarterly coupon. However, if the securities are not automatically redeemed prior to maturity, the payment at maturity due on the securities will be as follows: (i) if the final share price is greater than or equal to the downside threshold price, the stated principal amount and the contingent quarterly coupon with respect to the final determination date, or (ii) if the final share price is less than the downside threshold price, investors will be

exposed to the decline in the underlying stock on a 1-to-1 basis and will receive a payment at maturity that is less than 50% of the principal amount of the securities and could be zero. Moreover, if on any determination date the determination closing price of the underlying stock is less than the downside threshold price, you will not receive any contingent quarterly coupon for that quarterly period. As a result, investors must be willing to accept the risk of not receiving any contingent quarterly coupons and also the risk of receiving a payment at maturity that is significantly less than the stated principal amount of the securities and could be zero. **Accordingly, investors could lose their entire initial investment in the securities.** The securities are for investors who are willing to risk their principal and seek an opportunity to earn interest at a potentially above-market rate in exchange for the risk of receiving few or no contingent quarterly coupons over the 1-year term of the securities. Investors will not participate in any appreciation of the underlying stock. The securities are unsecured obligations of Morgan Stanley Finance LLC ("MSFL") and are fully and unconditionally guaranteed by Morgan Stanley. The securities are issued as part of MSFL's Series A Global Medium-Term Notes program.

All payments are subject to our credit risk. If we default on our obligations, you could lose some or all of your investment. These securities are not secured obligations and you will not have any security interest in, or otherwise have any access to, any underlying reference asset or assets.

**FINAL Terms** 

**Issuer:** Morgan Stanley Finance LLC

**Guarantor:** Morgan Stanley

Underlying stock: Tesla, Inc. common stock

**Aggregate** 

**principal** \$18,861,530

amount:

**Stated principal** 

amount: \$10 per security

Issue price: \$10 per security

Pricing date: September 21, 2018

Original issue

**Early** 

redemption:

payment:

coupon:

date: September 26, 2018 (3 business days after the pricing date)

Maturity date: September 26, 2019

If, on any of the first three determination dates, the determination closing price of the underlying

stock is <u>greater than or equal to</u> the initial share price, the securities will be automatically redeemed for an early redemption payment on the third business day following the related determination date. No further payments will be made on the securities once they have been

redeemed.

Early redemption The early redemption payment will be an amount equal to (i) the stated principal amount plus (ii)

the contingent quarterly coupon with respect to the related determination date.

**Determination** The closing price of the underlying stock on any determination date other than the final determination date *times* the adjustment factor on such determination date.

**Contingent**• If, on any determination date, the determination closing price or the final share price, as applicable, is greater than or equal to the downside threshold price, we will pay a contingent

quarterly coupon at an annual rate of 24.75% (corresponding to approximately \$0.61875 per

quarter per security) on the related contingent payment date.

 $\cdot$  If, on any determination date, the determination closing price or the final share price, as applicable, is less than the downside threshold price, no contingent quarterly coupon will be paid with respect to that determination date.

**Determination** dates:

December 21, 2018, March 21, 2019, June 21, 2019 and September 23, 2019, subject to postponement for non-trading days and certain market disruption events. We also refer to September 23, 2019 as the final determination date.

Contingent payment dates:

With respect to each determination date other than the final determination date, the third business day after the related determination date. The payment of the contingent quarterly coupon, if any, with respect to the final determination date will be made on the maturity date.

· If the final share price is **greater than or equal to** the downside threshold price:

(i) the stated principal amount *plus* (ii) the contingent quarterly coupon with respect to the final determination

Payment at maturity:

· If the final share price is **less than** the downside threshold price:

(i) the stated principal amount *multiplied by* (ii) the share performance factor

**Share performance** 

factor:

Final share price divided by the initial share price

**Adjustment factor:** 

1.0, subject to adjustment in the event of certain corporate events affecting the underlying

stock

Downside threshold

price:

\$149.55, which is equal to 50% of the initial share price

**Initial share price:** \$299.10, wh

\$299.10, which is equal to the closing price of the underlying stock on the pricing date

Final share price:

The closing price of the underlying stock on the final determination date times the

adjustment factor on such date

CUSIP:

61768T258

ISIN:

US61768T2583

Listing:

The securities will not be listed on any securities exchange.

Agent:

Morgan Stanley & Co. LLC ("MS & Co."), an affiliate of MSFL and a wholly owned

subsidiary of Morgan Stanley. See "Supplemental information regarding plan of

distribution; conflicts of interest."

Estimated value on the pricing date:

\$9.738 per security. See "Investment Summary" beginning on page 2.

**Commissions and issue price:** Price to public Agent's commissions and fees Proceeds to us<sup>(3)</sup> **Per security** \$10 \$0.125<sup>(1)</sup>

\$0.05<sup>(2)</sup> \$9.825

**Total** \$18,861,530 \$330,076.78 \$18,531,453.22

Selected dealers, including Morgan Stanley Wealth Management (an affiliate of the agent), and their financial advisors will collectively receive from the agent, MS & Co., a fixed sales commission of \$0.125 for each security.

(1) advisors will collectively receive from the agent, MS & Co., a fixed sales commission of \$0.125 for each security they sell. See "Supplemental information regarding plan of distribution; conflicts of interest." For additional information, see "Plan of Distribution (Conflicts of Interest)" in the accompanying product supplement.

<sup>(2)</sup> Reflects a structuring fee payable to Morgan Stanley Wealth Management by the agent or its affiliates of \$0.05 for each security.

(3) See "Use of proceeds and hedging" on page 18.

The securities involve risks not associated with an investment in ordinary debt securities. See "Risk Factors" beginning on page 7.

The Securities and Exchange Commission and state securities regulators have not approved or disapproved these securities, or determined if this document or the accompanying product supplement and prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The securities are not deposits or savings accounts and are not insured by the Federal Deposit Insurance Corporation or any other governmental agency or instrumentality, nor are they obligations of, or guaranteed by, a bank.

You should read this document together with the related product supplement and prospectus, each of which can be accessed via the hyperlinks below. Please also see "Additional Information About the Securities" at the end of this document.

As used in this document "we," "us" and "our" refer to Morgan Stanley or MSFL, or Morgan Stanley and MSFL collectively, as the context requires.

Product Supplement for Auto-Callable Securities dated November 16, 2017

Prospectus dated November 16, 2017

Morgan Stanley Finance LLC
Contingent Income Auto-Callable Securities due September 26, 2019
Based on the Performance of the Common Stock of Tesla, Inc.
Principal at Risk Securities
Investment Summary
Contingent Income Auto-Callable Securities
Principal at Risk Securities

The Contingent Income Auto-Callable Securities due September 26, 2019 Based on the Performance of the Common Stock of Tesla, Inc., which we refer to as the securities, provide an opportunity for investors to earn a contingent quarterly coupon at an annual rate of 24.75% with respect to each quarterly determination date on which the determination closing price or the final share price, as applicable, is greater than or equal to 50% of the initial share price, which we refer to as the downside threshold price. It is possible that the closing price of the underlying stock could remain below the downside threshold price for extended periods of time or even throughout the term of the securities so that you may receive few or no contingent quarterly coupons. If the determination closing price is greater than or equal to the initial share price on any of the first three determination dates, the securities will be automatically redeemed for an early redemption payment equal to the stated principal amount plus the contingent quarterly coupon with respect to the related determination date. If the securities have not previously been redeemed and the final share price is greater than or equal to the downside threshold price, the payment at maturity will also be the sum of the stated principal amount and the contingent quarterly coupon with respect to the related determination date. However, if the securities have not previously been redeemed and the final share price is less than the downside threshold price, investors will be exposed to the decline in the closing price of the underlying stock, as compared to the initial share price, on a 1-to-1 basis. In this case, the payment at maturity will be less than 50% of the stated principal amount of the securities and could be zero. Investors in the securities must be willing to accept the risk of losing their entire principal and also the risk of not receiving any contingent quarterly coupon. In addition, investors will not participate in any appreciation of the underlying stock.

The original issue price of each security is \$10. This price includes costs associated with issuing, selling, structuring and hedging the securities, which are borne by you, and, consequently, the estimated value of the securities on the pricing date is less than \$10. We estimate that the value of each security on the pricing date is \$9.738.

What goes into the estimated value on the pricing date?

In valuing the securities on the pricing date, we take into account that the securities comprise both a debt component and a performance-based component linked to the underlying stock. The estimated value of the securities is determined using our own pricing and valuation models, market inputs and assumptions relating to the underlying stock, instruments based on the underlying stock, volatility and other factors including current and expected interest rates, as well as an interest rate related to our secondary market credit spread, which is the implied interest rate at which our conventional fixed rate debt trades in the secondary market.

What determines the economic terms of the securities?

In determining the economic terms of the securities, including the contingent quarterly coupon rate and the downside threshold price, we use an internal funding rate, which is likely to be lower than our secondary market credit spreads and therefore advantageous to us. If the issuing, selling, structuring and hedging costs borne by you were lower or if the internal funding rate were higher, one or more of the economic terms of the securities would be more favorable to you.

What is the relationship between the estimated value on the pricing date and the secondary market price of the securities?

The price at which MS & Co. purchases the securities in the secondary market, absent changes in market conditions, including those related to the underlying stock, may vary from, and be lower than, the estimated value on the pricing date, because the secondary market price takes into account our secondary market credit spread as well as the bid-offer spread that MS & Co. would charge in a secondary market transaction of this type and other factors. However, because the costs associated with issuing, selling, structuring and hedging the securities are not fully deducted upon issuance, for a period of up to 4 months following the issue date, to the extent that MS & Co. may buy or sell the securities in the secondary market, absent changes in market conditions, including those related to the underlying stock, and to our secondary market credit spreads, it would do so based on values higher than the estimated value. We expect that those higher values will also be reflected in your brokerage account statements.

MS & Co. may, but is not obligated to, make a market in the securities, and, if it once chooses to make a market, may cease doing so at any time.

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Morgan St	anley Finance LLC
Contingen	t Income Auto-Callable Securities due September 26, 2019
Based on t	he Performance of the Common Stock of Tesla, Inc.
Principal a	t Risk Securities
Key Invest	tment Rationale
respect to greater that securities i	ties offer investors an opportunity to earn a contingent quarterly coupon at an annual rate of 24.75% with each determination date on which the determination closing price or the final share price, as applicable, is nor equal to 50% of the initial share price, which we refer to as the downside threshold price. The may be redeemed prior to maturity for the stated principal amount per security <i>plus</i> the applicable quarterly coupon, and the payment at maturity will vary depending on the final share price, as follows:
	On any of the first three determination dates, the determination closing price is <i>greater than or equal to</i> the initial share price.
Scenario 1	§ The securities will be automatically redeemed for (i) the stated principal amount plus (ii) the contingent quarterly coupon with respect to the related determination date.
	§ Investors will not participate in any appreciation of the underlying stock from the initial share price.
	The securities are not automatically redeemed prior to maturity, and the final share price is <i>greater</i> than or equal to the downside threshold price.
Scenario 2	§ The payment due at maturity will be (i) the stated principal amount plus (ii) the contingent quarterly coupon with respect to the final determination date.
	§ Investors will not participate in any appreciation of the underlying stock from the initial share price.

The securities are not automatically redeemed prior to maturity, and the final share price is *less than* the downside threshold price.

#### **Scenario**

3

§ The payment due at maturity will be equal to (i) the stated principal amount multiplied by (ii) the share performance factor. **Investors will lose a significant portion, and may lose all, of their principal in this scenario.** 

Morgan Stanley Finance LLC
Contingent Income Auto-Callable Securities due September 26, 2019
Based on the Performance of the Common Stock of Tesla, Inc.
Principal at Risk Securities
How the Securities Work
The following diagrams illustrate the potential outcomes for the securities depending on (1) the determination closing price and (2) the final share price.
Diagram #1: First Three Determination Dates
Diagram #2: Payment at Maturity if No Automatic Early Redemption Occurs
September 2018 Page 4

Morgan Stanley Finance LLC

Contingent Income Auto-Callable Securities due September 26, 2019

Based on the Performance of the Common Stock of Tesla, Inc.

Principal at Risk Securities

Hypothetical Examples

The below examples are based on the following terms:

Hypothetical Initial Share Price: \$285.00

Hypothetical Downside Threshold

Price:

\$142.50, which is 50% of the hypothetical initial share price

Hypothetical Adjustment Factor: 1.0

Contingent Quarterly Coupon: 24.75% per annum (corresponding to approximately \$0.61875 per quarter per

security)1

Stated Principal Amount: \$10 per security

1 The actual contingent quarterly coupon will be an amount determined by the calculation agent based on the number of days in the applicable payment period, calculated on a 30/360 day count basis. The hypothetical contingent quarterly coupon of \$0.61875 is used in these examples for ease of analysis.

In Examples 1 and 2, the closing price of the underlying stock fluctuates over the term of the securities and the determination closing price of the underlying stock is greater than or equal to the hypothetical initial share price of \$285.00 on one of the first three determination dates. Because the determination closing price is greater than or equal to the initial share price on one of the first three determination dates, the securities are automatically redeemed following the relevant determination date. In Examples 3 and 4, the determination closing price on the first three determination dates is less than the initial share price, and, consequently, the securities are not automatically redeemed prior to, and remain outstanding until, maturity.

	Example 1			Example 2		
Determination Dates	Hypothetical Determination Closing Price	Contingent Quarterly Coupon	Early Redemption Amount*	Hypothetical Determination Closing Price	Contingent Quarterly Coupon	Early Redemption Amount
#1	\$285.00	*	\$10.61875	\$278.75	\$0.61875	N/A
#2	N/A	N/A	N/A	\$117.65	\$0	N/A

#3	N/A	N/A	N/A	\$342.00	*	\$10.61875
Final						
Determination	N/A	N/A	N/A	N/A	N/A	N/A
Date						

<sup>\*</sup> The Early Redemption Amount includes the unpaid contingent quarterly coupon with respect to the determination date on which the determination closing price is greater than or equal to the initial share price and the securities are redeemed as a result.

§ In **Example 1**, the securities are automatically redeemed following the first determination date, as the determination closing price on the first determination date is equal to the initial share price. You receive the early redemption payment, calculated as follows:

stated principal amount + contingent quarterly coupon = \$10.00 + \$0.61875 = \$10.61875

In this example, the early redemption feature limits the term of your investment to approximately 3 months, and you may not be able to reinvest at comparable terms or returns. If the securities are redeemed early, you will stop receiving contingent coupons.

§ In **Example 2**, the securities are automatically redeemed following the third determination date, as the determination closing price on the third determination date is greater than the initial share price. As the determination closing price on the first determination date is greater than or equal to the downside threshold price, you receive the contingent coupon of \$0.61875 with respect to such determination date. Following the third determination date, you receive an early redemption amount of \$10.61875, which includes the contingent quarterly coupon with respect to the third determination date.

In this example, the early redemption feature limits the term of your investment to approximately 9 months, and you may not be able to reinvest at comparable terms or returns. If the securities are redeemed early, you will stop receiving contingent coupons. Further, although the underlying stock has appreciated by 20% from its initial share price as of the third determination date, you receive only \$10.61875 per security and do not benefit from such appreciation.

Morgan Stanley Finance LLC

Contingent Income Auto-Callable Securities due September 26, 2019

Based on the Performance of the Common Stock of Tesla, Inc.

Principal at Risk Securities

	Example 3			Example 4		
Determination Dates	Hypothetical Determination Closing Price / Final Share Price	Contingent Quarterly Coupon	Early Redemption Amount*	Hypothetical Determination Closing Price / Final Share Price	Contingent Quarterly Coupon	Early Redemption Amount
#1	\$136.25	\$0	N/A	\$117.65	\$0	N/A
#2	\$138.70	\$0	N/A	\$87.70	\$0	N/A
#3	\$132.05	\$0	N/A	\$100.55	\$0	N/A
Final Determination Date	\$114.00	\$0	N/A	\$22800	*	N/A
Payment at Maturity	\$4.00			\$10.61875		

<sup>\*</sup>The final contingent quarterly coupon, if any, will be paid at maturity.

Examples 3 and 4 illustrate the payment at maturity per security based on the final share price.

§ In **Example 3**, the closing price of the underlying stock remains below the downside threshold price on every determination date. As a result, you do not receive any contingent coupons during the term of the securities and, at maturity, you are fully exposed to the decline in the closing price of the underlying stock. As the final share price is less than the downside threshold price, investors will receive a payment at maturity equal to the stated principal amount multiplied by the share performance factor, calculated as follows:

stated principal amount x share performance factor =  $$10.00 \times ($114.00 / $285.00) = $4.00$ 

In this example, the payment at maturity is significantly less than the stated principal amount.

§ In **Example 4**, the closing price of the underlying stock decreases to a final share price of \$228.00. Although the final share price is less than the initial share price, because the final share price is still not less than the downside threshold price, you receive the stated principal amount plus a contingent quarterly coupon with respect to the final determination date. Your payment at maturity is calculated as follows:

\$10.00 + \$0.61875 = \$10.61875

In this example, although the final share price represents a 20% decline from the initial share price, you receive the stated principal amount per security plus the final contingent quarterly coupon, equal to a total payment of \$10.61875 per security at maturity, because the final share price is not less than the downside threshold price.

Morgan Stanley Finance LLC

Contingent Income Auto-Callable Securities due September 26, 2019

Based on the Performance of the Common Stock of Tesla, Inc.

Principal at Risk Securities

Risk Factors

The following is a non-exhaustive list of certain key risk factors for investors in the securities. For further discussion of these and other risks, you should read the section entitled "Risk Factors" in the accompanying product supplement and prospectus. You should also consult your investment, legal, tax, accounting and other advisers in connection with your investment in the securities.

The securities do not guarantee the return of any principal. The terms of the securities differ from those of ordinary debt securities in that the securities do not guarantee the payment of regular interest or the return of any of the principal amount at maturity. Instead, if the securities have not been automatically redeemed prior to maturity and if the final share price is less than the downside threshold price, you will be exposed to the decline in the closing price of the underlying stock, as compared to the initial share price, on a 1-to-1 basis and you will receive a payment that will be less than 50% of the stated principal amount and could be zero.

You will not receive any contingent quarterly coupon for any quarterly period where the determination closing price is less than the downside threshold price. A contingent quarterly coupon will be paid with respect to §a quarterly period only if the determination closing price is greater than or equal to the downside threshold price. If the determination closing price remains below the downside threshold price on each determination date over the term of the securities, you will not receive any contingent quarterly coupons.

The contingent quarterly coupon, if any, is based solely on the determination closing price or the final share price, as applicable. Whether the contingent quarterly coupon will be paid with respect to a determination date will be based on the determination closing price or the final share price, as applicable. As a result, you will not know whether you will receive the contingent quarterly coupon until the related determination date. Moreover, because the contingent quarterly coupon is based solely on the determination closing price on a specific determination date or the final share price, as applicable, if such determination closing price or final share price is less than the downside threshold price, you will not receive any contingent quarterly coupon with respect to such determination date, even if the closing price of the underlying stock was higher on other days during the term of the securities.

§ Investors will not participate in any appreciation in the price of the underlying stock. Investors will not participate in any appreciation in the price of the underlying stock from the initial share price, and the return on the securities will be limited to the contingent quarterly coupon, if any, that is paid with respect to each determination date on which the determination closing price or the final share price, as applicable, is greater than or equal to the

downside threshold price. It is possible that the closing price of the underlying stock could be below the downside threshold price on most or all of the determination dates so that you will receive few or no contingent quarterly coupons. If you do not earn sufficient contingent quarterly coupons over the term of the securities, the overall return on the securities may be less than the amount that would be paid on a conventional debt security of ours of comparable maturity.

The automatic early redemption feature may limit the term of your investment to approximately three months. If the securities are redeemed early, you may not be able to reinvest at comparable terms or returns.

The term of your investment in the securities may be limited to as short as approximately three months by the automatic early redemption feature of the securities. If the securities are redeemed prior to maturity, you will receive no more contingent quarterly coupons and may be forced to invest in a lower interest rate environment and may not be able to reinvest at comparable terms or returns.

The market price will be influenced by many unpredictable factors. Several factors will influence the value of the securities in the secondary market and the price at which MS & Co. may be willing to purchase or sell the § securities in the secondary market. Although we expect that generally the closing price of the underlying stock on any day will affect the value of the securities more than any other single factor, other factors that may influence the value of the securities include:

o the trading price and volatility (frequency and magnitude of changes in value) of the underlying stock,

o whether the determination closing price has been below the downside threshold price on any determination date,

o dividend rates on the underlying stock,

o interest and yield rates in the market,

o time remaining until the securities mature,

geopolitical conditions and economic, financial, political, regulatory or judicial events that affect the underlying stock and which may affect the final share price of the underlying stock,

the occurrence of certain events affecting the underlying stock that may or may not require an adjustment to the odjustment factor, and

Morgan Stanley Finance LLC

Contingent Income Auto-Callable Securities due September 26, 2019

Based on the Performance of the Common Stock of Tesla, Inc.

Principal at Risk Securities

o any actual or anticipated changes in our credit ratings or credit spreads.

The price of the underlying stock may be, and has recently been, volatile, and we can give you no assurance that the volatility will lessen. See "Tesla, Inc. Overview" below. You may receive less, and possibly significantly less, than the stated principal amount per security if you try to sell your securities prior to maturity.

The securities are subject to our credit risk, and any actual or anticipated changes to our credit ratings or credit spreads may adversely affect the market value of the securities. You are dependent on our ability to pay all amounts due on the securities on each contingent payment date, upon automatic redemption or at maturity, and therefore you are subject to our credit risk. If we default on our obligations under the securities, your investment would be at risk and you could lose some or all of your investment. As a result, the market value of the securities prior to maturity will be affected by changes in the market's view of our creditworthiness. Any actual or anticipated decline in our credit ratings or increase in the credit spreads charged by the market for taking our credit risk is likely to adversely affect the market value of the securities.

As a finance subsidiary, MSFL has no independent operations and will have no independent assets. As a finance subsidiary, MSFL has no independent operations beyond the issuance and administration of its securities and will have no independent assets available for distributions to holders of MSFL securities if they make claims in respect of such securities in a bankruptcy, resolution or similar proceeding. Accordingly, any recoveries by such holders will be limited to those available under the related guarantee by Morgan Stanley and that guarantee will rank pari passu with all other unsecured, unsubordinated obligations of Morgan Stanley. Holders will have recourse only to a single claim against Morgan Stanley and its assets under the guarantee. Holders of securities issued by MSFL should accordingly assume that in any such proceedings they would not have any priority over and should be treated pari passu with the claims of other unsecured, unsubordinated creditors of Morgan Stanley, including holders of Morgan Stanley-issued securities.

Investing in the securities is not equivalent to investing in the common stock of Tesla, Inc. Investors in the § securities will not have voting rights or rights to receive dividends or other distributions or any other rights with respect to the underlying stock.

**No affiliation with Tesla, Inc.** Tesla, Inc. is not an affiliate of ours, is not involved with this offering in any way, § and has no obligation to consider your interests in taking any corporate actions that might affect the value of the securities. We have not made any due diligence inquiry with respect to Tesla, Inc. in connection with this offering.

We may engage in business with or involving Tesla, Inc. without regard to your interests. We or our affiliates may presently or from time to time engage in business with Tesla, Inc. without regard to your interests and thus may acquire non-public information about Tesla, Inc. Neither we nor any of our affiliates undertakes to disclose any such information to you. In addition, we or our affiliates from time to time have published and in the future may publish research reports with respect to Tesla, Inc., which may or may not recommend that investors buy or hold the underlying stock.

The antidilution adjustments the calculation agent is required to make do not cover every corporate event that could affect the underlying stock. MS & Co., as calculation agent, will adjust the adjustment factor for certain corporate events affecting the underlying stock, such as stock splits and stock dividends, and certain other corporate actions involving the issuer of the underlying stock, such as mergers. However, the calculation agent will not make § an adjustment for every corporate event that can affect the underlying stock. For example, the calculation agent is not required to make any adjustments if the issuer of the underlying stock or anyone else makes a partial tender or partial exchange offer for the underlying stock, nor will adjustments be made following the final determination date. If an event occurs that does not require the calculation agent to adjust the adjustment factor, the market price of the securities may be materially and adversely affected.

The securities will not be listed on any securities exchange and secondary trading may be limited. The securities will not be listed on any securities exchange. Therefore, there may be little or no secondary market for the securities. MS & Co. may, but is not obligated to, make a market in the securities and, if it once chooses to make a market, may cease doing so at any time. When it does make a market, it will generally do so for transactions of routine secondary market size at prices based on its estimate of the current value of the securities, taking into account its bid/offer spread, our credit spreads, market volatility, the notional size of the proposed sale, the cost of unwinding any related hedging positions, the time remaining to maturity and the likelihood that it will be able to resell the securities. Even if there is a secondary market, it may not provide enough liquidity to allow you to trade or sell the securities easily. Since other broker-dealers may not participate significantly in the secondary market for the securities, the price at which you may be able to trade your securities is likely to depend on the price, if any, at which MS & Co. is willing to transact. If, at any time, MS & Co. were to cease making a market in the securities, it is likely that there would be no secondary market for the securities. Accordingly, you should be willing to hold your securities to maturity.

The rate we are willing to pay for securities of this type, maturity and issuance size is likely to be lower than the rate implied by our secondary market credit spreads and advantageous to us. Both the lower rate and the inclusion of costs associated with issuing, selling, structuring and hedging the securities in the original issue price reduce the economic terms of the securities, cause the estimated value of the securities to be less than the original issue price and will adversely affect secondary market prices. Assuming no change in market conditions or any other relevant factors, the prices,

Morgan Stanley Finance LLC

Contingent Income Auto-Callable Securities due September 26, 2019

Based on the Performance of the Common Stock of Tesla, Inc.

Principal at Risk Securities

if any, at which dealers, including MS & Co., may be willing to purchase the securities in secondary market transactions will likely be significantly lower than the original issue price, because secondary market prices will exclude the issuing, selling, structuring and hedging-related costs that are included in the original issue price and borne by you and because the secondary market prices will reflect our secondary market credit spreads and the bid-offer spread that any dealer would charge in a secondary market transaction of this type as well as other factors.

The inclusion of the costs of issuing, selling, structuring and hedging the securities in the original issue price and the lower rate we are willing to pay as issuer make the economic terms of the securities less favorable to you than they otherwise would be.

However, because the costs associated with issuing, selling, structuring and hedging the securities are not fully deducted upon issuance, for a period of up to 4 months following the issue date, to the extent that MS & Co. may buy or sell the securities in the secondary market, absent changes in market conditions, including those related to the underlying stock, and to our secondary market credit spreads, it would do so based on values higher than the estimated value, and we expect that those higher values will also be reflected in your brokerage account statements.

The estimated value of the securities is determined by reference to our pricing and valuation models, which may differ from those of other dealers and is not a maximum or minimum secondary market price. These pricing and valuation models are proprietary and rely in part on subjective views of certain market inputs and certain assumptions about future events, which may prove to be incorrect. As a result, because there is no market-standard way to value these types of securities, our models may yield a higher estimated value of the securities than those § generated by others, including other dealers in the market, if they attempted to value the securities. In addition, the estimated value on the pricing date does not represent a minimum or maximum price at which dealers, including MS & Co., would be willing to purchase your securities in the secondary market (if any exists) at any time. The value of your securities at any time after the date of this document will vary based on many factors that cannot be predicted with accuracy, including our creditworthiness and changes in market conditions. See also "The market price will be influenced by many unpredictable factors" above.

§ Hedging and trading activity by our affiliates could potentially adversely affect the value of the securities. One or more of our affiliates and/or third-party dealers have carried out, and will continue to carry out, hedging activities related to the securities (and to other instruments linked to the underlying stock), including trading in the underlying stock. As a result, these entities may be unwinding or adjusting hedge positions during the term of the securities, and the hedging strategy may involve greater and more frequent dynamic adjustments to the hedge as the final

determination date approaches. Some of our affiliates also trade the underlying stock and other financial instruments related to the underlying stock on a regular basis as part of their general broker-dealer and other businesses. Any of these hedging or trading activities on or prior to the pricing date could have increased the initial share price, and, as a result, could have increased the downside threshold price, which is the price at or above which the underlying stock must close on each determination date in order for you to earn a contingent quarterly coupon, and, if the securities are not called prior to maturity, in order for you to avoid being exposed to the negative price performance of the underlying stock at maturity. Additionally, such hedging or trading activities during the term of the securities could potentially affect the price of the underlying stock on the determination dates, and, accordingly, whether the securities are automatically called prior to maturity, and, if the securities are not called prior to maturity, the payout to you at maturity, if any.

The calculation agent, which is a subsidiary of Morgan Stanley and an affiliate of MSFL, will make determinations with respect to the securities. As calculation agent, MS & Co. has determined the initial share price and the downside threshold price, and will determine the final share price, whether the contingent quarterly coupon will be paid on each contingent payment date, whether the securities will be redeemed following any determination date, whether a market disruption event has occurred, whether to make any adjustments to the adjustment factor and the payment that you will receive upon an automatic early redemption or at maturity, if any. § Moreover, certain determinations made by MS & Co., in its capacity as calculation agent, may require it to exercise discretion and make subjective judgments, such as with respect to the occurrence or nonoccurrence of market disruption events and certain adjustments to the adjustment factor. These potentially subjective determinations may affect the payout to you upon an automatic early redemption or at maturity, if any. For further information regarding these types of determinations, see "Description of Auto-Callable Securities—Auto-Callable Securities Linked to Underlying Shares" and "—Calculation Agent and Calculations" in the accompanying product supplement. In addition, MS & Co. has determined the estimated value of the securities on the pricing date.

The U.S. federal income tax consequences of an investment in the securities are uncertain. There is no direct § legal authority as to the proper treatment of the securities for U.S. federal income tax purposes, and, therefore, significant aspects of the tax treatment of the securities are uncertain.

Please read the discussion under "Additional Provisions—Tax considerations" in this document concerning the U.S. federal income tax consequences of an investment in the securities. We intend to treat a security for U.S. federal income tax purposes as a single financial contract that provides for a coupon that will be treated as gross income to you at the time received or accrued, in accordance with your regular method of tax accounting. Under this treatment, the ordinary income treatment of the coupon payments, in conjunction with the capital loss treatment of any loss recognized upon the sale, exchange or settlement of

Morgan Stanley Finance LLC

Contingent Income Auto-Callable Securities due September 26, 2019

Based on the Performance of the Common Stock of Tesla, Inc.

Principal at Risk Securities

the securities, could result in adverse tax consequences to holders of the securities because the deductibility of capital losses is subject to limitations. We do not plan to request a ruling from the Internal Revenue Service (the "IRS") regarding the tax treatment of the securities, and the IRS or a court may not agree with the tax treatment described herein. If the IRS were successful in asserting an alternative treatment for the securities, the timing and character of income or loss on the securities might differ significantly from the tax treatment described herein. For example, under one possible treatment, the IRS could seek to recharacterize the securities as debt instruments. In that event, U.S. Holders (as defined below) would be required to accrue into income original issue discount on the securities every year at a "comparable yield" determined at the time of issuance (as adjusted based on the difference, if any, between the actual and the projected amount of any contingent payments on the securities) and recognize all income and gain in respect of the securities as ordinary income. The risk that financial instruments providing for buffers, triggers or similar downside protection features, such as the securities, would be recharacterized as debt is greater than the risk of recharacterization for comparable financial instruments that do not have such features.

Non-U.S. Holders (as defined below) should note that we currently intend to withhold on any coupon paid to Non-U.S. Holders generally at a rate of 30%, or at a reduced rate specified by an applicable income tax treaty under an "other income" or similar provision, and will not be required to pay any additional amounts with respect to amounts withheld.

In 2007, the U.S. Treasury Department and the IRS released a notice requesting comments on the U.S. federal income tax treatment of "prepaid forward contracts" and similar instruments. While it is not clear whether the securities would be viewed as similar to the prepaid forward contracts described in the notice, it is possible that any Treasury regulations or other guidance promulgated after consideration of these issues could materially and adversely affect the tax consequences of an investment in the securities, possibly with retroactive effect. The notice focuses on a number of issues, the most relevant of which for holders of the securities are the character and timing of income or loss and the degree, if any, to which income realized by non-U.S. investors should be subject to withholding tax. Both U.S. and Non-U.S. Holders should consult their tax advisers regarding the U.S. federal income tax consequences of an investment in the securities, including possible alternative treatments, the issues presented by this notice and any tax consequences arising under the laws of any state, local or non-U.S. taxing jurisdiction.

Morgan Stanley Finance LLC

Contingent Income Auto-Callable Securities due September 26, 2019

Based on the Performance of the Common Stock of Tesla, Inc.

Principal at Risk Securities

Tesla, Inc. Overview

Tesla, Inc. designs, manufactures and sells electric vehicles and energy storage systems, as well as installs, operates and maintains solar and energy storage products. The underlying stock is registered under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Information provided to or filed with the Securities and Exchange Commission by Tesla, Inc. pursuant to the Exchange Act can be located by reference to the Securities and Exchange Commission file number 001-34756 through the Securities and Exchange Commission's website at .www.sec.gov. In addition, information regarding Tesla, Inc. may be obtained from other sources including, but not limited to, press releases, newspaper articles and other publicly disseminated documents. Neither the issuer nor the agent makes any representation that such publicly available documents or any other publicly available information regarding the issuer of the underlying stock is accurate or complete.

Information as of market close on September 21, 2018:

Bloomberg Ticker Symbol: TSLA
Exchange: Nasdaq
Current Stock Price: \$299.10
52 Weeks Ago: \$366.48
52 Week High (on 8/7/2018): \$379.57
52 Week Low (on 4/2/2018): \$252.48
Current Dividend Yield: N/A

The following table sets forth the published high and low closing prices of, as well as dividends on, the underlying stock for each quarter from January 1, 2015 through September 21, 2018. The closing price of the underlying stock on September 21, 2018 was \$299.10. The associated graph shows the closing prices of the underlying stock for each day from January 1, 2013 through September 21, 2018. We obtained the information in the table and graph below from Bloomberg Financial Markets, without independent verification. The historical performance of the underlying stock should not be taken as an indication of its future performance, and no assurance can be given as to the price of the underlying stock at any time, including on the determination dates.

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Common Stock of Tesla, Inc. (CUSIP 88160R101)	High (\$)	Low (\$)	Dividends (\$)
2015			
First Quarter	220.99	185.00	-
Second Quarter	268.79	187.59	-
Third Quarter	282.26	218.87	-
Fourth Quarter	247.57	206.93	-
2016			
First Quarter	238.32	143.67	-
Second Quarter	265.42	193.15	-
Third Quarter	234.79	194.47	-
Fourth Quarter	219.74	181.45	-
2017			
First Quarter	280.98	216.99	-
Second Quarter	383.45	295.00	-
Third Quarter	385.00	308.83	-
Fourth Quarter	359.65	299.26	-
2018			
First Quarter	357.42	257.78	-
Second Quarter	370.83	252.48	-
Third Quarter (through September 21, 2018)	379.57	263.24	-

We make no representation as to the amount of dividends, if any, that Tesla, Inc. may pay in the future. In any event, as an investor in the Contingent Income Auto-Callable Securities, you will not be entitled to receive dividends, if any, that may be payable on the common stock of Tesla, Inc.

Morgan Stanley Finance LLC	Morg	an S	tanlev	Financ	e LL	C
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Contingent Income Auto-Callable Securities due September 26, 2019

Based on the Performance of the Common Stock of Tesla, Inc.

Principal at Risk Securities

Common Stock of Tesla, Inc. - Daily Closing Prices

January 1, 2013 to September 21, 2018

\*The red solid line indicates the downside threshold price of \$149.55, which is 50% of the initial share price.

This document relates only to the securities referenced hereby and does not relate to the underlying stock or other securities of Tesla, Inc. We have derived all disclosures contained in this document regarding Tesla, Inc. stock from the publicly available documents described above. In connecext-align:left;'>

By: /s/ ALISON E. BAUR

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Alison E. Baur

Secretary of Franklin Templeton Portfolio Advisors, Inc.

CUSIP NO. 147448104	13G	PAGE 11 OF 15
EXHIBIT A		
JOINT FILING AGREEMENT		
In accordance with Rule 13d-1(k) under the Secu each other of the attached statement on Schedule such statement are made on behalf of each of their	13G and to all amendments to such statement ar	
IN WITNESS WHEREOF, the undersigned have	e executed this agreement on	
January 24, 2008.		
Franklin Resources, Inc.		
Charles B. Johnson		
Rupert H. Johnson, Jr.		
By: /s/ MARIA GRAY		
Maria Gray Secretary of Franklin Resources, Inc.		
Attorney-in-Fact for Charles B. Johnson pursuant	t to Power of Attorney attached to this Schedule	13G
Attorney-in-Fact for Rupert H. Johnson, Jr. pursu	uant to Power of Attorney attached to this Schedu	ule 13G
Franklin Templeton Portfolio Advisors Inc		

By: /s/ ALISON E. BAUR

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Alison E. Baur

Secretary of Franklin Templeton Portfolio Advisors, Inc.

CUSIP NO. 147448104	13G	PAGE 12 OF 15
EXHIBIT B		
LIMITED POWER OF ATTORNEY		
FOR		
SECTION 13 REPORTING OBLIGATIONS		
Know all by these presents, that the undersigned h individually, as the undersigned s true and lawful name, place and stead of the undersigned to:		
documentation) with the United States Securities a	s considered necessary or advisable under Sec	rities exchanges and Franklin Resources, Inc., a tion 13 of the Securities Exchange Act of 1934 and
(2) perform any and all other acts which in the undersigned in connection with the foregoing.	discretion of such attorney-in-fact are necessa	rry or desirable for and on behalf of the
The undersigned acknowledges that:		
(1) this Limited Power of Attorney authorizes, provided to such attorney-in-fact without independ	but does not require, each such attorney-in-faction dent verification of such information;	ct to act in their discretion on information
(2) any documents prepared and/or executed by Attorney will be in such form and will contain suc or desirable;		undersigned pursuant to this Limited Power of -in-fact, in his or her discretion, deems necessary
(3) neither the Reporting Entity nor either of su with the requirements of the Exchange Act or (ii) a	-	For the undersigned s responsibility to comply to comply with such requirements; and
(4) this Limited Power of Attorney does not rel under the Exchange Act, including without limitat		compliance with the undersigned s obligations 13 of the Exchange Act.

The undersigned hereby gives and grants each of the foregoing attorneys-in-fact full power and authority to do and perform all and every act and thing whatsoever requisite, necessary or appropriate to be done in and about the foregoing matters as fully to all intents and purposes as the undersigned might or could do if present, hereby ratifying all that each such attorney-in-fact of, for and on behalf of the undersigned, shall lawfully do or cause to be done by virtue of this Limited Power of Attorney.

This Limited Power of Attorney shall remain in full force and effect until revoked by the undersigned in a signed writing delivered to each such attorney-in-fact.

IN WITNESS WHEREOF, the undersigned has caused this Limited Power of Attorney to be executed as of this 30th day of April, 2007.

13G

CUSIP NO. 147448104	13G	PAGE 13 OF 15
/s/ Charles B. Johnson		
Signature		
Charles B. Johnson		
Print Name		
LIMITED POWER OF ATTORNEY		
FOR		
SECTION 13 REPORTING OBLIGATIONS		
Know all by these presents, that the undersigned hereby makes, constitution individually, as the undersigned strue and lawful attorney-in-fact, with name, place and stead of the undersigned to:		
(1) prepare, execute, acknowledge, deliver and file Schedules 13D a documentation) with the United States Securities and Exchange Comm Delaware corporation (the Reporting Entity ), as considered necessar the rules and regulations promulgated thereunder, as amended from times	ission, any national securities exchanges and y or advisable under Section 13 of the Secu	d Franklin Resources, Inc., a
(2) perform any and all other acts which in the discretion of such att undersigned in connection with the foregoing.	orney-in-fact are necessary or desirable for	and on behalf of the
The undersigned acknowledges that:		
(1) this Limited Power of Attorney authorizes, but does not require, provided to such attorney-in-fact without independent verification of su		cretion on information
(2) any documents prepared and/or executed by either such attorney. Attorney will be in such form and will contain such information and disor desirable;		

- (3) neither the Reporting Entity nor either of such attorneys-in-fact assumes (i) any liability for the undersigned s responsibility to comply with the requirements of the Exchange Act or (ii) any liability of the undersigned for any failure to comply with such requirements; and
- (4) this Limited Power of Attorney does not relieve the undersigned from responsibility for compliance with the undersigned s obligations under the Exchange Act, including without limitation the reporting requirements under Section 13 of the Exchange Act.

The undersigned hereby gives and grants each of the foregoing attorneys-in-fact full power and authority to do and perform all and every act and thing whatsoever requisite, necessary or appropriate to be done in and about the foregoing matters as fully to all intents and purposes as the undersigned might or could do if present, hereby ratifying all that each such attorney-in-fact of, for and on behalf of the undersigned, shall lawfully do or cause to be done by virtue of this Limited Power of Attorney.

This Limited Power of Attorney shall remain in full force and effect until revoked by the undersigned in a signed writing delivered to each such attorney-in-fact.

CUSIP NO. 147448104	13G	PAGE 14 OF 15
IN WITNESS WHEREOF, the undersigned has car	used this Limited Power of Attorney to be exe	ecuted as of this 25 <sup>th</sup> day of April, 2007.
/s/ Rupert H. Johnson, Jr.		
Signature		
Signature		
Rupert H. Johnson, Jr.		
Print Name		
REVOCATION OF		
LIMITED POWER OF ATTORNEY		
FOR		
SECTION 13 REPORTING OBLIGATIONS		
The undersigned hereby revokes as of May 7, 2007	the limited power of attorney for Securities F	Exchange Act of 1934 Section 13 reporting
purposes granted to Barbara J. Green on September		
Date: <u>4/30/07</u>		
Signature: <u>/s/ Charles B. Johnson</u>		
Charles B. Johnson		
REVOCATION OF		

LIMITED POWER OF ATTORNEY

FOR

#### SECTION 13 REPORTING OBLIGATIONS

The undersigned hereby revokes as of May 7, 2007 the limited power of attorney for Securities Exchange Act of 1934 Section 13 reporting purposes granted to Barbara J. Green on September 4, 2003.

Date: <u>4/25/07</u>

Signature: /s/ Rupert H. Johnson, Jr.

Rupert H. Johnson, Jr.

CUSIP NO. 147448104 13G PAGE 15 OF 15

Exhibit C

Franklin Templeton Portfolio Advisors, Inc.

Item 3 Classification: 3(e)