

LIGHTBRIDGE INC  
Form 10-Q  
November 09, 2006

**Table of Contents**

**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549  
FORM 10-Q**

(MARK ONE)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2006**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from            to**

**Commission file number: 000-21319  
LIGHTBRIDGE, INC.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**

(State or Other Jurisdiction of  
Incorporation or Organization)

**04-3065140**

(I.R.S. Employer Identification No.)

**30 Corporate Drive**

**Burlington, Massachusetts 01803**

(Address of Principal Executive Offices) (Zip Code)

**(781) 359-4000**

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of November 7, 2006, there were 27,382,795 shares of the registrant's common stock, \$.01 par value, outstanding.

**Table of Contents**

m

**LIGHTBRIDGE, INC.**  
**QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 2006**  
**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
<b><u>Item 1. UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS</u></b>	3
<u>Balance Sheets as of September 30, 2006 and December 31, 2005</u>	3
<u>Statements of Operations for the three and nine months ended September 30, 2006 and 2005</u>	4
<u>Statements of Cash Flows for the nine months ended September 30, 2006 and 2005 (as restated)</u>	6
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	7
<b><u>Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u></b>	20
<b><u>Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u></b>	31
<b><u>Item 4. CONTROLS AND PROCEDURES</u></b>	31
<b><u>PART II. OTHER INFORMATION</u></b>	
<b><u>Item 1. LEGAL PROCEEDINGS</u></b>	32
<b><u>Item 1A. RISK FACTORS</u></b>	32
<b><u>Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u></b>	39
<b><u>Item 6. EXHIBITS</u></b>	40
<b><u>SIGNATURE</u></b>	41
<u>EX-31.1 Section 302 Certification of CEO</u>	
<u>EX-31.2 Section 302 Certification of CFO</u>	
<u>EX-32.1 Section 906 Certification of CEO &amp; CFO</u>	

**Table of Contents**

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**LIGHTBRIDGE, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS**  
(Amounts in thousands, except share and per share amounts)

	<b>September 30, 2006</b>	<b>December 31, 2005</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 104,630	\$ 83,120
Short-term investments	1,123	1,688
Accounts receivable, net	8,418	11,911
Other current assets	2,489	3,432
Total current assets	116,660	100,151
Property and equipment, net	5,585	10,804
Other assets, net	561	438
Restricted cash	2,100	2,100
Goodwill	57,628	57,628
Intangible assets, net	16,290	18,414
Total assets	\$ 198,824	\$ 189,535

**LIABILITIES AND STOCKHOLDERS EQUITY**

Current liabilities:		
Accounts payable	\$ 3,791	\$ 3,448
Accrued compensation and benefits	2,692	5,724
Other accrued liabilities	4,826	5,203
Deferred rent	622	656
Deferred revenues	2,466	2,863
Funds due to merchants	8,525	7,112
Accrued restructuring	877	989
Total current liabilities	23,799	25,995
Deferred rent, less current portion	2,101	2,548
Deferred tax liability	4,468	3,074
Other long-term liabilities	1,461	965
Total liabilities	31,829	32,582

## Commitments and contingencies (Note 8)

## Stockholders' equity:

Preferred stock, \$.01 par value; 5,000,000 shares authorized; no shares issued or outstanding at September 30, 2006 and December 31, 2005

Common stock, \$.01 par value; 60,000,000 shares authorized; 30,738,455 and 30,259,882 shares issued and 27,348,732 and 26,820,839 shares outstanding at September 30, 2006 and December 31, 2005, respectively

	308	303
Additional paid-in capital	176,855	169,648
Accumulated other comprehensive income	181	110
Retained earnings	10,438	7,679
Less: treasury stock, at cost; 3,439,043 shares	(20,787)	(20,787)

Total stockholders' equity	166,995	156,953
----------------------------	---------	---------

Total liabilities and stockholders' equity	\$ 198,824	\$ 189,535
--	------------	------------

See notes to unaudited condensed consolidated financial statements.

**Table of Contents**

**LIGHTBRIDGE, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Amounts in thousands, except per share amounts)

	<b>Three Months Ended</b>	
	<b>September 30,</b>	
	<b>2006</b>	<b>2005</b>
Revenues:		
Transaction services	\$ 22,620	\$ 25,676
Consulting and maintenance services	655	1,556
Total revenues	23,275	27,232
Cost of revenues:		
Transaction services	8,758	11,691
Consulting and maintenance services	263	597
Total cost of revenues	9,021	12,288
Gross profit:		
Transaction services	13,862	13,985
Consulting and maintenance services	392	959
Total gross profit	14,254	14,944
Operating expenses:		
Engineering and development	2,726	3,502
Sales and marketing	4,863	4,461
General and administrative	3,254	4,113
Restructuring charges and related asset impairments	3,187	1,544
Total operating expenses	14,030	13,620
Income from operations	224	1,324
Other income	1,269	489
Income from continuing operations before provision for income taxes	1,493	1,813
Provision for income taxes	1,219	558
Income from continuing operations	274	1,255

Discontinued operations, net of income taxes		(268)
Net income	\$ 274	\$ 987
Net income (loss)per common shares (basic):		
From continuing operations	\$ 0.01	\$ 0.05
From discontinued operations		(0.01)
Net income per common share (basic)	\$ 0.01	\$ 0.04
Net income (loss) per common share (diluted):		
From continuing operations	\$ 0.01	\$ 0.05
From discontinued operations		(0.01)
Net income per common share (diluted):	\$ 0.01	\$ 0.04
Basic weighted average shares	27,322	26,678
Diluted weighted average shares	28,364	27,345

See notes to unaudited condensed consolidated financial statements.

**Table of Contents**

**LIGHTBRIDGE, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Amounts in thousands, except per share amounts)

	<b>Nine Months Ended</b>	
	<b>September 30,</b>	
	<b>2006</b>	<b>2005</b>
Revenues:		
Transaction services	\$ 72,852	\$ 76,477
Consulting and maintenance services	2,188	4,492
Total revenues	75,040	80,969
Cost of revenues:		
Transaction services	30,352	35,881
Consulting and maintenance services	1,188	1,919
Total cost of revenues	31,540	37,800
Gross profit:		
Transaction services	42,500	40,596
Consulting and maintenance services	1,000	2,573
Total gross profit	43,500	43,169
Operating expenses:		
Engineering and development	8,909	10,978
Sales and marketing	14,574	13,375
General and administrative	13,794	11,734
Restructuring charges and related asset impairments	5,517	1,920
Total operating expenses	42,794	38,007
Income from operations	706	5,162
Other income	3,378	1,079
Income from continuing operations before provision for income taxes	4,084	6,241
Provision for income taxes	1,793	1,479
Income from continuing operations	2,291	4,762



Discontinued operations, net of income taxes:		
Gain on sale of INS assets		12,689
Discontinued operations	468	(2,352)
Total discontinued operations, net of income taxes	468	10,337
Net income	\$ 2,759	\$ 15,099
Net income per common shares (basic):		
From continuing operations	\$ 0.08	\$ 0.18
From discontinued operations	0.02	0.39
Net income per common share (basic)	\$ 0.10	\$ 0.57
Net income per common share (diluted):		
From continuing operations	\$ 0.08	\$ 0.18
From discontinued operations	0.02	0.38
Net income per common share (diluted):	\$ 0.10	\$ 0.56
Basic weighted average shares	27,197	26,631
Diluted weighted average shares	28,158	27,120

See notes to unaudited condensed consolidated financial statements.

**Table of Contents**

**LIGHTBRIDGE, INC. AND SUBSIDIARIES**  
**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Amounts in thousands)

	<b>Nine Months Ended</b>	
	<b>September 30,</b>	
	<b>2006</b>	<b>2005</b>
		<b>(As</b>
		<b>Restated,</b>
		<b>See Note 3)</b>
Cash flows from operating activities:		
Net income	\$ 2,759	\$ 15,099
Income from discontinued operations	468	10,337
Income from continuing operations	2,291	4,762
Adjustments to reconcile net income to net cash provided by operating activities for continuing operations:		
Depreciation and amortization	5,785	6,831
Asset impairment related to restructuring	3,475	1,920
Loss on disposal of property and equipment		8
Deferred income taxes	1,394	1,316
Stock compensation expense	3,432	414
Changes in assets and liabilities:		
Accounts receivable	3,493	2,209
Other assets	786	(1,301)
Accounts payable and accrued liabilities	(3,183)	(3,248)
Funds due to merchants	1,413	1,361
Deferred rent	(481)	(1,075)
Deferred revenues	(397)	1,454
Other liabilities	496	818
Net cash provided by operating activities of continuing operations	18,504	15,469
Cash flows from investing activities of continuing operations:		
Purchases of property and equipment	(1,789)	(2,232)
Restricted cash		(1,500)
Purchase of short-term investments	(520)	(3,928)
Proceeds from sales and maturities of short-term investments	1,085	13,461
Net cash (used in) provided by investing activities for continuing operations	(1,224)	5,801
Cash flows from financing activities of continuing operations:		

Edgar Filing: LIGHTBRIDGE INC - Form 10-Q

Proceeds from issuance of common stock	3,780	1,028
Net cash provided by financing activities of continuing operations	3,780	1,028
Effects of foreign exchange rate changes on cash and cash equivalents	(18)	289
Net cash provided by (used in) operating activities of discontinued operations	468	(1,267)
Net cash provided by investing activities of discontinued operations		15,017
Net cash financing activities of discontinued operations		
Net increase in cash and cash equivalents	21,510	36,337
Cash and cash equivalents, beginning of period	83,120	39,036
Cash and cash equivalents, end of period	\$ 104,630	\$ 75,373

See notes to unaudited condensed consolidated financial statements.

6

---

**Table of Contents****LIGHTBRIDGE, INC. AND SUBSIDIARIES****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS****1. BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements include the accounts of Lightbridge, Inc. and its subsidiaries (collectively, Lightbridge or the Company). Lightbridge believes that the unaudited condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of Lightbridge's financial position, results of operations and cash flows at the dates and for the periods indicated. Although certain information and disclosures normally included in Lightbridge's annual financial statements have been omitted, Lightbridge believes that the disclosures provided are adequate to make the information presented not misleading. Results of interim periods may not be indicative of results for the full year or any future periods. These financial statements should be read in conjunction with the consolidated financial statements and related notes included in Lightbridge's Annual Report on Form 10-K for the year ended December 31, 2005.

**2. EXIT FROM THE TELECOM DECISIONING SERVICES (TDS) BUSINESS**

On October 4, 2006, the Company announced plans to exit from the Telecom Decisioning Services (TDS) business segment. The decision was based upon negotiations with Sprint Nextel, which advised the Company that it would not be a significant customer after October 2006. The Company expects to reduce the workforce by approximately 200 employees, or approximately 50 percent of its regular full-time staff and to complete the exit from the business by the end of the second quarter of 2007. The Company's exit from the TDS business may include the sale of all or a part of that business.

With respect to the Company's exit from the TDS business, it recorded all impairment charge to reduce the carrying value of leasehold improvements and other tangible assets to the estimated fair value of \$1.1 million. The Company recorded an impairment charge of \$2.4 million in the third quarter of 2006 which represented the excess of the carrying amount over the fair value of the TDS long-lived assets. The Company expects to incur pre-tax restructuring charges in the range of \$3.5 million to \$8.0 million from the fourth quarter 2006 through the second quarter of 2007. These charges are expected to consist of approximately \$2.0 to \$4.0 million of severance charges with respect to terminated employees; approximately \$1.0 to \$2.5 million of facilities exit charges, comprised of the net present value of the lease payment obligations for the remaining term of the Company's TDS-related leases in Burlington, Lynn, and Waltham, Massachusetts, net of any estimated sublease income; and approximately \$0.5 to \$1.5 million of other charges related to the closing of the TDS business. Substantially all of the remaining costs will require the outlay of cash, although the timing of lease payments relating to leased facilities will be unchanged by the restructuring action. The Company began to implement these restructuring efforts in October 2006 with notifications of intended action to certain affected personnel.

**3. RESTATEMENT OF FINANCIAL STATEMENTS FOR DISCONTINUED OPERATIONS**

Subsequent to the issuance of the Company's interim condensed consolidated financial statements for the period ended September 30, 2005, the Company concluded that it was necessary to restate the statement of cash flows for the nine months ended September 30, 2005 previously filed by the Company on Form 10-Q/A, to correct the error as set forth below in reporting the gain on the sale of the Company's INS (as defined in Note 5) business. The gain on the sale of the INS business of \$12.7 million and the net proceeds from the sale of the INS business of \$15.0 million were previously improperly presented in net cash provided by (used in) operating activities of continuing operations and net cash provided by investing activities of continuing operations, respectively and are now properly classified as cash provided by and used in discontinuing operations.

The following table summarizes the amounts as previously reported and as restated in the Statements of Cash Flows for the nine months ended September 30, 2005. The amounts have been adjusted to reflect discontinued operations (see Note 5) (dollars in thousands):

	<b>Nine months ended September 30, 2005</b>
	<b>As</b>
	<b>previously</b>
	<b>As</b>

Edgar Filing: LIGHTBRIDGE INC - Form 10-Q

	<b>reported</b>	<b>restated</b>
Net cash provided by operating activities of continuing operations	\$ 2,780	\$15,469
Net cash provided by investing activities of continuing operations	\$20,818	\$ 5,801
Net cash provided by (used in) operating activities of discontinued operations	\$11,422	\$ (1,267)
Net cash provided by investing activities of discontinued operations	\$	\$15,017

7

---

**Table of Contents****4. SHARE-BASED COMPENSATION***Stock Option Plans*

*Stock Incentive Plans (active)* The Company awards stock options and restricted share awards under the 2004 Stock Incentive Plan (2004 Plan). No further grants can be made under the 1996 Incentive and Nonqualified Stock Option Plan (the 1996 Plan) and the 1998 Non-Statutory Stock Option Plan (the 1998 Plan). Also, the Company does not plan to make any further grants under the 1997 Stock Incentive Plan and Restricted Stock Purchase Plan.

In April and June 2004, respectively, the Board authorized and the stockholders approved the adoption of the 2004 Plan which provides for the issuance of options and other stock-based awards to purchase up to 2,500,000 shares of the Company's common stock, plus the number of shares then remaining available for future grants under the Company's 1996 Plan and the 1998 Plan, plus the number of shares subject to any stock option granted pursuant to the 1996 Plan or the 1998 Plan that expires, is cancelled or otherwise terminates (other than by exercise) after the effective date of the 2004 Plan. Options are granted with an exercise price of no less than the common stock's market value at the date of grant. Options generally have a four-year graded vesting and have 10-year contractual terms. Certain option and plan awards provide for accelerated vesting based on stock price performance or if there is a change in control (as defined in the 2004 Plan). At September 30, 2006, 3,160,016 shares were available for grant under the 2004 Plan.

*Employees Stock Purchase Plan* On June 14, 1996, the Board authorized and the stockholders approved the adoption of the 1996 Employee Stock Purchase Plan (ESPP Plan). The ESPP Plan provided for the sale of up to 600,000 shares of the Company's common stock to employees. Employees may have up to 6% of their base salary withheld through payroll deductions to purchase common stock during semi-annual offering periods. The purchase price of the stock is the lower of 85% of (i) the fair market value of the common stock on the enrollment date (the first day of the offering period), or (ii) the fair market value on the exercise date (the last day of each offering period). Offering period means approximately six-month periods commencing (a) on the first trading day on or after February 1 and terminating on the last trading day in the following July, and (b) on the first trading day on or after August 1 and terminating on the last trading day in the following January.

During the nine months ended September 30, 2006, and 2005, the Company issued approximately 20,000 and 74,000 shares, respectively, under the ESPP Plan. The ESPP Plan was terminated upon expiration of the offering period on January 31, 2006.

*Stock Option Valuation and Expense Information under SFAS 123(R)*

Effective January 1, 2006, the Company adopted the provisions of Statement of Financial Accounting Standards No. 123(R) (SFAS No. 123(R)), *Share-Based Payment*, which establishes accounting for equity instruments exchanged for employee services. Under the provisions of SFAS No. 123(R), share-based compensation cost is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the employee's requisite service period (generally the vesting period of the equity grant). Prior to January 1, 2006, the Company accounted for share-based compensation to employees in accordance with Accounting Principles Board Opinion (APB) No. 25, *Accounting for Stock Issued to Employees*, and related interpretations. The Company also followed the disclosure requirements of SFAS No. 123, *Accounting for Stock-Based Compensation*, as amended by SFAS 148, *Accounting for Stock-Based Compensation Transition and Disclosure*. The Company elected to adopt the modified prospective transition method as provided by SFAS No. 123(R) and, accordingly, financial statement amounts for the prior periods presented in this Form 10-Q have not been restated to reflect the fair value method of expensing share-based compensation.

On November 10, 2005, the FASB issued FASB Staff Position No. FAS 123(R)-3, *Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards* (the FSP). The FSP provides that companies may elect to use a specified short-cut method to calculate the historical pool of windfall tax benefits upon adoption of SFAS No. 123(R). The Company elected to use the short-cut method when SFAS No. 123(R) was adopted by the Company on January 1, 2006.

Share-based compensation expense recognized in the condensed consolidated statement of operations for the three and nine months ended September 30, 2006 is based on awards ultimately expected to vest, and has been reduced for estimated forfeitures. SFAS No. 123(R) requires forfeitures to be estimated at the time of grant and revised, if

necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures were estimated based partially on historical experience. In the Company's pro forma information required under SFAS No. 123 for the periods prior to January 1, 2006, the Company did not establish estimates for forfeitures.

**Table of Contents**

The following table summarizes the share-based compensation expense included in operating expense captions that the Company recorded within the accompanying condensed consolidated statements of income (amounts in thousands):

	<b>Three Months Ended September 30, 2006</b>	<b>Nine Months Ended September 30, 2006</b>
Cost of revenues	\$ 52	\$ 197
Engineering and development	73	360
Sales and marketing	27	96
General and administrative	514	2,779
Share-based compensation expense	\$ 666	\$ 3,432

Except as noted below, the Company estimates the fair value of options granted using the Black-Scholes option valuation model. It estimates the volatility of the Company's common stock at the date of grant based on its historical volatility rate, consistent with Staff Accounting Bulletin No. 107 (SAB 107). The Company's decision to use historical volatility was based upon the absence of actively traded options on its common stock and its assessment that historical volatility is more representative of future stock price trends than implied volatility. Lightbridge estimates the expected term to be consistent with the simplified method identified in SAB 107 for share-based awards granted during the nine months ended September 30, 2006. The simplified method calculates the expected term as the average of the vesting and contractual terms of the award. The dividend yield assumption is based on historical and expected dividend payouts. The risk-free interest rate assumption is based on observed interest rates appropriate for the term of the Company's employee options. The Company uses historical data to estimate pre-vesting option forfeitures and records share-based compensation expense only for those awards that are expected to vest. For options granted, the Company amortizes the fair value on a straight-line basis over the vesting period of the options.

Lightbridge used the following assumptions to estimate the fair value of share-based payment awards:

	<b>Nine Months Ended September 30, 2006</b>		<b>Employee Stock Purchase Plan</b>
	<b>Stock Options</b>		<b>(1)</b>
Expected term (years)	6.25		0.50
Expected volatility	57% - 62%		38%
Risk-free interest rate (range)	4.3 - 5.2%		4.6%
Expected dividend yield	0.0%		0.0%

Upon adoption of SFAS 123R, the Company recognized a benefit of \$0.2 million as a cumulative effect of a change in accounting principle resulting from the requirement to estimate forfeitures on the Company's share-based awards at the date of grant under SFAS 123R rather than recognizing forfeitures as incurred under APB 25. The cumulative benefit, net of tax, was immaterial for separate presentation in the unaudited condensed consolidated statement of operations.

- (1) The 1996  
Employee Stock  
Purchase Plan



was terminated  
upon expiration  
of the offering  
period ended  
January 31,  
2006.

During 2004 and 2005, the Company granted stock options to certain executive officers that provide for vesting of the options upon the achievement of stock price performance. During the three months ended March 31, 2006, 125,000 of these options vested because the average closing price of the Company's common stock reached \$10.00 for over 20 consecutive days. During the three months ended June 30, 2006, 50,000 of these options vested because the average closing price of the Company's common stock reached \$12.50 for over 20 consecutive days. Additional vesting of 50,000, and 50,000 shares under such stock options could occur if the average closing price of the Company's common stock over 20 consecutive days reaches \$15.00, and \$17.50, respectively. The estimated fair value of these options was calculated using a Monte Carlo simulation model that estimated (i) the probability that the performance goal will be achieved, and (ii) the length of time required to attain the target market price. The Company recognized approximately \$0.1 million and \$1.2 million of shared-based compensation expense related to these options during the three and nine months ended September 30, 2006, respectively. Stock-based compensation of \$0.4 million was recorded in the quarter ended September 30, 2005 related to the performance based vesting of certain executive's stock options. The compensation charge was in accordance with the achievement of certain stock price milestones determined in the option grants of the executives.

**Table of Contents***Share Awards*

The value of restricted share awards is determined by their intrinsic value (as if the underlying shares were vested and issued) on the grant date. The following table summarizes the Company's time-based non-vested share activity for the nine months ended September 30, 2006:

The following table summarizes the status of the Company's non-vested restricted shares:

	<b>Number of Shares</b>	<b>Weighted Average Fair Value</b>
Non-vested at December 31, 2005		\$
Granted	30,000	13.17
Vested	1,875	13.17
Forfeited		
Non-vested at September 30, 2006	28,125	\$ 13.17

*Stock Option Pro Forma Information under SFAS 123*

The Company did not recognize compensation expense for employee share-based awards for the three and nine months ended September 30, 2005, when the exercise price of the Company's employee stock awards equaled the market price of the underlying stock on the date of grant. The Company had previously adopted the provisions of Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation*, (SFAS 123), as amended by SFAS No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure*, through disclosure only. The following table illustrates the effects on net income and earnings per share for the three and nine months ended September 30, 2005, as if the Company had applied the fair value recognition provisions of SFAS 123 to share-based employee awards.

	<b>Three Months Ended September 30, 2005</b>	<b>Nine Months Ended September 30, 2005</b>
Income from continuing operations as reported	\$ 1,255	\$ 4,762
Add: Stock-based compensation included in income	414	414
Deduct: Total stock-based employee compensation expense determined under fair value method	(634)	(1,590)
Pro forma income from continuing operations	\$ 1,035	\$ 3,586
Income from continuing operations per common share basic and diluted as reported	\$ 0.05	\$ 0.18
Income from continuing operations per common share basic and diluted pro forma	\$ 0.04	\$ 0.13

Edgar Filing: LIGHTBRIDGE INC - Form 10-Q

Net income as reported		\$ 987	\$ 15,099
Add: Stock-based compensation included in (loss) income		414	414
Deduct: Total stock-based employee compensation expense determined under fair value method		(645)	(1,780)
Pro forma net income		\$ 756	\$ 13,733
Net income per common share	basic as reported	\$ 0.04	\$ 0.57
Net income per common share	diluted as reported	\$ 0.04	\$ 0.56
Net income per common share	basic pro forma	\$ 0.03	\$ 0.52
Net income per common share	diluted pro forma	\$ 0.03	\$ 0.51

**Table of Contents**

The fair value of options on their grant date was measured using the Black-Scholes Option Pricing Model. Key assumptions used to apply this pricing model are as follows:

	<b>Nine Months Ended September 30, 2005</b>
Risk-free interest rate	2.8%
Expected life of options grants	1- 5years
Expected volatility of underlying stock	60%
Expected dividend payment rate, as a percentage of the stock price on the date of grant	0.0%

The following table presents activity under all stock option plans:

	Shares (In thousands)	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term	Aggregate Intrinsic Value (In thousands)
Outstanding at December 31, 2005	3,821	\$ 7.23	7.55	
Granted	762	11.41		
Exercised	(507)	7.21		
Forfeited or expired	(773)	10.46		
Outstanding at September 30, 2006	3,303	\$ 7.46	8.02	\$ 15,050
Options exercisable at September 30, 2006	1,648	\$ 7.09	7.42	\$ 8,303

The following table sets forth information regarding options outstanding at September 30, 2006:

Number of Options (In thousands)	Range of Exercise Prices	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (Years)	Number Currently Exercisable (In thousands)	Weighted Average Exercise Price for Currently Exercisable
615	\$ 3.75 - \$4.67	\$ 4.20	7.90	436	\$ 4.03
353	4.82 5.87	5.44	7.63	195	5.46
197	5.88 6.10	5.91	7.83	122	5.91
400	6.11	6.11	8.27	144	6.11
358	6.16	6.16	8.30	128	6.16
344	6.17 7.70	6.82	7.66	196	6.88
450	7.72 9.78	9.40	8.13	184	9.05
470	9.81 13.17	12.24	8.65	140	11.77

Edgar Filing: LIGHTBRIDGE INC - Form 10-Q

115	13.37	28.25	16.97	6.59	102	17.36
1	37.32		37.32	3.68	1	37.32
3,303			\$ 7.46	8.02	1,648	\$ 7.09

The weighted average grant date fair value of options granted during the nine months ended September 30, 2006 was \$6.98. The aggregate intrinsic value of outstanding options as of September 30, 2006 was \$15.0 million. The intrinsic value of options exercised during the period was \$1.7 million.

As of September 30, 2006, there was \$6.4 million of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Company's stock plans including non-vested restricted share awards. That cost is expected to be recognized over a weighted-average period of 2.98 years.

The Company received \$3.8 million in cash from option exercises and issuances of stock under the ESPP Plan for the nine months ended September 30, 2006. The excess tax benefits of \$0.7 million attributable to these option exercises are reflected on a with-and-without method and will be recognized when the benefit is realized.

**Table of Contents****5. DISCONTINUED OPERATIONS****Recent Accounting Pronouncements**

In accordance with SFAS No. 144 *Accounting for the Impairment or Disposal of Long-Lived Assets*, (SFAS 144 ), the Company reports discontinued operations in the period that a business segment has been disposed of or is classified as held for sale. On October 4, 2006, the Company announced plans to exit from the Telecom Decisioning Services (TDS) business (see Note 2). The TDS business was not disposed of or classified as held for sale as of September 30, 2006. Accordingly, the TDS business will continue to be reported as a continuing operation until the period in which it has been disposed of or is classified as held for sale.

**Intelligent Network Solutions (INS) Business**

On April 25, 2005, the Company announced that it had entered into an asset purchase agreement for the sale of its INS business, which included its PrePay IN product and related services, to VeriSign, Inc. The sale was completed on June 14, 2005 for \$17.45 million in cash plus assumption of certain contractual liabilities. Of the sale price, \$1.745 million is being held in escrow, \$1.495 million is being held by VeriSign, and \$0.25 million is being held by the Company. The Company will record the amounts in escrow as a gain upon the expiration of certain representations and as warranties expire after an 18-month period after closing and will be recorded as a gain, net of possible indemnity claims at that time.

In addition, a liability of \$0.45 million has been established in accordance with FASB Interpretation No. 45 (FIN 45), *Guarantor s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*, based on the estimated cost if the Company were to purchase an insurance policy to cover up to \$5 million of indemnification obligations for certain potential breaches of its intellectual property representations and warranties in the asset purchase agreement with VeriSign. Such representations and warranties extend for a period of two years and expire on June 14, 2007. The operating results and financial condition of this former INS segment have been reported as discontinued operations in the accompanying consolidated financial statements in accordance with SFAS No. 144, as the sale was completed during the second quarter of 2005. All comparative prior period amounts have been restated in a similar manner.

Included in the amounts reported for net income from discontinued operations for the nine months ended September 30, 2005 is the gain on the sale of the INS business of \$12.7 million (net of income tax provision of \$0.1 million) and a \$1.4 million settlement received by the Company from a lawsuit between Lucent Technologies, Inc. and the Company that was finalized in the second quarter of 2005.

**Instant Conferencing Business**

In the first quarter of 2005, the Company made the decision to no longer actively market or sell its GroupTalk product and took actions to outsource the continuing operations of its Instant Conferencing business. On August 17, 2005, the Company and America Online, Inc. mutually agreed to terminate the master services agreement under which the Company provided our GroupTalk instant conferencing services to America Online, Inc. The Company subsequently terminated all of the outsourcing agreements for its GroupTalk services and ceased operations of the Instant Conferencing business in the third quarter of 2005.

**Table of Contents**

In accordance with SFAS 144, the operating results of the former INS and Instant Conferencing segments have been included as part of the financial results from discontinued operations in the accompanying consolidated financial statements. The components of losses from operations of discontinued operations previously classified as operating activities are as follows (amounts in thousands):

	<b>Three Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
Results of operations:		
Total Gross Profit (Loss)	\$	\$ (134)
Total Operating Expenses		134
Total discontinued operations, net of income taxes	\$	\$ (268)
	<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
Results of operations:		
Total Gross Profit	\$ 468	\$ 4,324
Total Operating Expenses		6,676
Discontinued operations	468	(2,352)
Gain on sale of INS		12,689
Total discontinued operations, net of income taxes	\$ 468	\$ 10,337

The Company recorded net loss from discontinued operations of \$0 and \$0.3 million for the three months ended September 30, 2006 and 2005, respectively, and the Company recorded net income from discontinued operations of \$0.5 million and \$10.3 million for the nine months ended September 30, 2006 and 2005, respectively. The net income from discontinued operations in 2006 represents a refund received for telecommunications costs previously paid which related to the Instant Conferencing segment. The net income from discontinued operations for the nine months ended September 30, 2005 includes a gain on sale of the INS business of \$12.7 million and the operating results of the INS and Instant Conferencing segments.

**6. DISCLOSURES ABOUT SEGMENTS OF AN ENTERPRISE AND RELATED INFORMATION**

Based upon the way financial information is provided to the Company's Chief Executive Officer for use in evaluating allocation of resources and assessing performance of the business, the Company reports its operations in two distinct operating segments, described as follows:

**Payment Processing Services (Payment Processing)** This segment provides a transaction processing system under the Authorize.Net® brand that allows businesses to authorize, settle and manage credit card, electronic check and other electronic payment transactions online.

Telecom Decisioning Services (TDS) This segment provides wireless subscriber qualification, risk assessment, fraud screening, consulting services and contact center services to telecommunications and other companies. See Note 2, Exit From The Telecom Decisioning Services (TDS) Business, for additional information about this business.

In the Company's Quarterly Report on Form 10-Q, as amended, for the three and nine months ended September 30, 2005, the Company reported segment information for the Instant Conferencing Services (Instant Conferencing) business as a separate segment. The operating results and financial condition of the Instant Conferencing segments have been included as part of the financial results from discontinued operations in the accompanying condensed consolidated financial statements and, accordingly, the Company's segment information has been restated. All prior period segment financial information has been restated to conform with the current presentation. See Note 5, Discontinued Operations, for additional information about these businesses.

Within segments, performance is measured based on revenue, gross profit and operating income (loss) realized from each segment. There are no transactions between segments. The Company generally does not allocate share-based compensation, corporate or centralized marketing and general and administrative expenses to its business unit segments, because these activities are managed separately from the business units. Also, the Company does not allocate restructuring expenses and other non-recurring gains or charges to its business unit segments because the Company's Chief Executive Officer evaluates the segment results exclusive of these items. Asset information by operating segment is not reported to or reviewed by the Company's Chief Executive Officer, and therefore the Company has not disclosed asset information for each operating segment.



**Table of Contents**

Financial information for each reportable segment from continuing operations as restated for the three and nine months ended September 30, 2006, and 2005 were as follows (amounts in thousands):

<b>Three Months Ended September 30, 2006</b>	<b>TDS</b>	<b>Payment Processing</b>	<b>Sub-total Reportable Segments</b>	<b>Reconciling Items</b>	<b>Consolidated Total</b>
Revenues	\$8,801	\$14,474	\$23,275	\$	\$23,275
Gross profit	2,881	11,425	14,306	(52)(1)	14,254
Operating income	1,255	4,587	5,842	(5,618)(2)	224
Depreciation and amortization	606	1,110	1,716	161(3)	1,877

<b>Three Months Ended September 30, 2005</b>	<b>TDS</b>	<b>Payment Processing</b>	<b>Sub-total Reportable Segments</b>	<b>Reconciling Items</b>	<b>Consolidated Total</b>
Revenues	\$15,518	\$11,714	\$27,232	\$	\$27,232
Gross profit	5,776	9,168	14,944		14,944
Operating income	2,859	3,255	6,114	(4,790)(2)	1,324
Depreciation and amortization	992	1,035	2,027	166(3)	2,193

<b>Nine Months Ended September 30, 2006</b>	<b>TDS</b>	<b>Payment Processing</b>	<b>Sub-total Reportable Segments</b>	<b>Reconciling Items</b>	<b>Consolidated Total</b>
Revenues	\$33,195	\$41,845	\$75,040	\$	\$75,040
Gross profit	10,643	33,054	43,697	(197)(1)	43,500
Operating income	4,908	12,948	17,856	(17,150)(2)	706
Depreciation and amortization	1,991	3,319	5,310	475(3)	5,785

<b>Nine Months Ended September 30, 2005</b>	<b>TDS</b>	<b>Payment Processing</b>	<b>Sub-total Reportable Segments</b>	<b>Reconciling Items</b>	<b>Consolidated Total</b>
Revenues	\$48,408	\$32,561	\$80,969	\$	\$80,969
Gross profit	17,727	25,442	43,169		43,169
Operating income	8,538	7,805	16,343	(11,181)(2)	5,162
Depreciation and amortization	3,123	3,121	6,244	587(3)	6,831

(1) Represents share-based compensation included in the unallocated gross profit.

(2) Reconciling items from segment operating income to consolidated operating

income include  
the following  
(amounts in  
thousands).

- (3) Represents depreciation and amortization included in the unallocated corporate or centralized marketing, general and administrative expenses.

**Table of Contents**

	<b>Three Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
Restructuring charges & related asset impairments	\$ 3,187	\$ 1,544
Unallocated corporate and centralized marketing, general and administrative expenses	1,765	2,832
Unallocated share-based compensation	666	414
<b>Total</b>	<b>\$ 5,618</b>	<b>\$ 4,790</b>

	<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
Restructuring charges & related asset impairments	\$ 5,517	\$ 1,920
Litigation settlement, net	1,500	
Unallocated corporate and centralized marketing, general and administrative expenses	6,701	8,847
Unallocated share-based compensation	3,432	414
<b>Total</b>	<b>\$ 17,150</b>	<b>\$ 11,181</b>

**7. GOODWILL AND INTANGIBLE ASSETS****Goodwill**

The Company's goodwill balance of \$57.6 million is related to the acquisition of Authorize.Net. There were no adjustments to goodwill during the nine months ended September 30, 2006.

In accordance with Statement of Financial Accounting Standard No. 142 (SFAS 142), *Goodwill and Other Intangible Assets*, the Company is required to analyze the carrying value of goodwill and other intangible assets against the estimated fair value of those assets for possible impairment on an annual basis. If impairment has occurred, the Company will record a charge in the amount by which the carrying value of the assets exceeds their estimated fair value. Estimated fair value will generally be determined based on discounted cash flows. On March 31, 2006, the Company performed the annual impairment test for the goodwill balance of \$57.6 million related to the acquisition of Authorize.Net. The Company used the discounted cash flow and market methodologies to determine the fair value of the reporting unit related to these intangible assets. The discounted cash flow methodology is based upon converting expected cash flows to present value. A comparison of the resulting fair value of the reporting unit to its carrying amount, including goodwill, indicated that the goodwill balance was not impaired as of March 31, 2006. There have been no events since March 31, 2006 that would require us to perform an additional assessment of goodwill.

**Intangible Assets**

Acquired intangible assets related to the acquisition of Authorize.Net include outside sales partner network, merchant customer base, existing technology, processor relationships and trademarks. The outside sales partner network and the processor relationships will be amortized over twelve years. The merchant customer base and the existing technology will be amortized over five years. Trademarks are not amortized.

The components of acquired intangible assets are as follows (dollars in thousands):

Edgar Filing: LIGHTBRIDGE INC - Form 10-Q

	September 30, 2006			December 31, 2005		
	Gross	Accumulated Amortization	Net	Gross	Accumulated Amortization	Net
Amortizable intangible assets:						
Outside sales partner network	\$ 9,300	(\$1,937)	\$ 7,363	\$ 9,300	(\$1,356)	\$ 7,944
Merchant customer base	7,000	(3,500)	3,500	7,000	(2,450)	4,550
Existing technology	3,162	(1,572)	1,590	3,162	(1,098)	2,064
Processor relationships	300	(63)	237	300	(44)	256
Unamortized intangible assets:						
Trademarks	3,600		3,600	3,600		3,600
	\$ 23,362	(\$7,072)	\$ 16,290	\$ 23,362	(\$4,948)	\$ 18,414

Amortization expense for intangible assets totaled \$708,000 for the three months ended September 30, 2006 and 2005. Amortization expense for intangible assets totaled \$2.1 million for the nine months ended September 30, 2006 and 2005.

As of September 30, 2006, expected future intangible asset amortization was as follows (in thousands):

Fiscal Years:	
2006 (remaining three months)	\$ 708
2007	2,832
2008	2,832
2009	1,318
2010	800
Thereafter	4,200
	\$ 12,690

## 8. COMMITMENTS AND CONTINGENCIES

### Merchant Funds

At September 30, 2006, the Company was holding funds in the amount of \$8.5 million due to merchants comprised of \$7.3 million held for Authorize.Net's eCheck.Net<sup>®</sup> product, and \$1.2 million held for Authorize.Net's Integrated Payment Solution (IPS) product. The funds are included in cash and cash equivalents and funds due to merchants on the Company's consolidated balance sheet. Authorize.Net typically holds eCheck.Net funds for approximately seven business days; the actual number of days depends on the contractual terms with each merchant. The \$1.2 million held for IPS includes funds from processing both credit card and Automated Clearing House (ACH) transactions. IPS credit card funds are held for approximately two business days; IPS ACH funds are held for approximately four business days, according to the requirements of the IPS product and the contract between Authorize.Net and the financial institution through which the transactions are processed.

In addition, the Company has \$0.5 million on deposit with a financial institution to cover any deficit account balance that could occur if the amount of eCheck.Net transactions returned or charged back exceeds the balance on deposit with the financial institution. To date, the deposit has not been applied to offset any deficit balance, and management believes that the likelihood of incurring a deficit balance with the financial institution due to the amount of transactions returned or charged back is remote. The deposit will be held continuously for as long as Authorize.Net utilizes the ACH processing services of the financial institution, and the amount of the deposit may increase as processing volume increases.



**Table of Contents****Legal Proceedings***Litigation Settlement*

In May 2006, the Company entered into a settlement agreement with respect to certain litigation involving NetMoneyIN, Inc. Pursuant to the agreement, the Company agreed to pay NetMoneyIN, Inc. a lump sum payment of \$1.75 million in exchange for a release and covenant not to sue. The cost of the settlement to the Company was \$1.5 million net of \$0.25 million received from another party named in the litigation. The Company recorded this cost in its general and administrative expenses in the second quarter of 2006.

The Company had incurred legal expenses of approximately \$0.6 million and \$1.1 million for the nine months ended September 30, 2006 and for the year ended December 31, 2005, respectively, in connection with the defense of this lawsuit following the Company's acquisition of Authorize.Net. The Company has not and does not expect to incur any further litigation costs related to this lawsuit after the second quarter of 2006.

The Company is subject to legal proceedings, claims, and litigation arising in the ordinary course of business. On a quarterly basis, the Company reviews its commitments and contingencies to reflect the effect of ongoing negotiations, settlements, rulings, advice of counsel, and other information and events pertaining to a particular matter.

**Leases**

As of September 30, 2006, the Company's primary contractual obligations and commercial commitments are under its operating leases and a letter of credit. The Company maintains a letter of credit in the amount of \$1.6 million, as required for security under the operating lease for its corporate headquarters.

The Company has non-cancelable operating lease agreements for office space and certain equipment. These lease agreements expire at various dates through 2011 and certain of them contain provisions for extension on substantially the same terms as are currently in effect. Rent expense for operating leases (excluding sublease income) was approximately \$1.5 million and \$2.1 million for the nine months ended September 30, 2006 and 2005, respectively.

Future minimum payments under operating leases, including facilities affected by restructurings and the Company's headquarters lease, consisted of the following at September 30, 2006 (amounts in thousands):

	<b>Operating Leases</b>
Remainder of 2006	\$ 845
2007	3,444
2008	2,844
2009	2,405
2010	2,075
Thereafter	1,686
Total minimum lease payments	 \$ 13,299

**9. RESTRICTED CASH**

As of September 30, 2006, the Company has provided \$1.6 million of cash as collateral for a letter of credit, which is required for security under an operating lease for its corporate headquarters. The Company is required to maintain this letter of credit throughout the term of the lease, which expires in 2011. In addition, as described in Note 8, Commitments and Contingencies, the Company has \$0.5 million on deposit with a financial institution to cover any deficit account balance that could occur if the amount of transactions returned or charged back exceeds the balance on deposit with the financial institution.

**10. EARNINGS PER SHARE (EPS)**

Basic EPS is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock.



**Table of Contents**

A reconciliation of the shares used to compute basic income per share from continuing operations to those used for diluted income per share from continuing operations is as follows (in thousands):

	<b>Three Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
Shares for basic computation	27,322	26,678
Options and warrants (treasury stock method)	1,042	667
Shares for diluted computation	28,364	27,345
	<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
Shares for basic computation	27,197	26,631
Options and warrants (treasury stock method)	961	489
Shares for diluted computation	28,158	27,120

Stock options for which the exercise price exceeds the average market price over the period have an anti-dilutive effect on EPS and, accordingly, are excluded from the diluted computations for both periods presented. Had such shares been included, shares for the diluted computation would have increased by approximately 356,000 and 1,535,000 for the three months ended September 30, 2006 and 2005, respectively, and approximately 493,000 and 1,627,000 for the nine months ended September 30, 2006 and 2005, respectively. The EPS calculation has been restated to reflect the change in income from continuing operations due to the Company's INS and Instant Conferencing segments now being accounted for as discontinued operations.

**11. RESTRUCTURING AND RELATED ASSET IMPAIRMENTS**

The following table summarizes the activity in the restructuring accrual for the nine months ended September 30, 2006 (amounts in thousands):

	<b>Employee Severance and Termination Benefits</b>	<b>Facility Closing and Related Costs</b>	<b>Asset Impairment</b>	<b>Total</b>
Accrued restructuring balance at December 31, 2005	\$ 17	\$ 972	\$	\$ 989
Restructuring accrual January 2006	1,396			1,396
Cash payments	(1,198)	(39)		(1,237)
Restructuring adjustments	(3)			(3)
Accrued restructuring balance at March 31, 2006	\$ 212	\$ 933	\$	\$ 1,145



Edgar Filing: LIGHTBRIDGE INC - Form 10-Q

Restructuring accrual	May 2006	61		862	923
Impairment of assets				(862)	(862)
Cash payments		(184)	(159)		(343)
Restructuring adjustments		3	11		14
Accrued restructuring balance at June 30, 2006		\$ 92	\$ 785	\$	\$ 877
Restructuring accrual	August 2006	296	301	211	808
Impairment of assets				(211)	(211)
Cash payments		(342)	(302)		(644)
Restructuring accrual	September 2006			2,402	2,402
Impairment of assets				(2,402)	(2,402)
Restructuring adjustments			47		47
Accrued restructuring balance at September 30, 2006		\$ 46	\$ 831	\$	\$ 877

**Table of Contents**

In October 2006, the Company announced plans to exit from the TDS business (see Note 2). As a result of its decision, the Company determined that there were impairment indicators that existed as of September 30, 2006 which required the Company to assess the recoverability of the TDS long-lived assets as of September 30, 2006. The Company reviewed the carrying value of its long-lived assets and noted that the expected future cash flows for the TDS business would not be sufficient to recover the recorded carrying value of long-lived assets. The Company analyzed various scenarios related to its exit from the TDS business and weighed the probability of each scenario. The Company considered various valuation methods in determining the fair value of the assets including appraisal values. Accordingly, the Company recognized an impairment charge to reduce the carrying value of leasehold improvements to zero and other tangible assets to a fair value of \$1.1 million. The Company recorded an impairment charge of \$2.4 million in the third quarter of 2006 which represented the excess of the carrying amount over the fair value of the TDS long-lived assets.

During the third quarter of 2006, the Company had to increase the estimated costs associated with closing its Broomfield, Colorado facility by \$43,000. This adjustment was made due to a modification in the Company's sublease assumption.

In May 2006, the Company announced the planned closing of the Liverpool, Nova Scotia contact center. Related to this closing, the Company recorded restructuring and related asset impairment charges of \$0.9 million and \$0.8 million during the second and third quarters of 2006, respectively.

In January 2006, the Company announced a workforce reduction focused primarily within the TDS business, as well as reductions in general and administrative expenses. The restructuring consisted of a total workforce reduction of about 28 positions, and the Company recorded a restructuring charge of \$1.4 million in the first quarter of 2006, primarily related to employee severance and termination benefits.

**12. PROVISION FOR INCOME TAXES**

The Company provides for income taxes on an interim basis based on the full-year projected effective tax rate. The Company's effective tax rate was 44% for the nine months ended September 30, 2006, as compared to 20% for the nine months ended September 30, 2005. The income tax provision for the nine months ended September 30, 2006 of \$1.8 million reflects a current provision of \$0.2 million for federal, state and foreign taxes, a deferred federal and state provision of \$1.4 million attributable to amortization of intangibles for tax purposes with indefinite lives, and a discrete item of \$0.2 million, including interest, related to the settlement of a tax audit for prior periods. The income tax provision for the nine months ended September 30, 2005 of \$1.5 million reflects a current provision for state and foreign taxes of \$0.2 million and a deferred federal and state provision of \$1.3 million attributable to amortization of intangibles for tax purposes with indefinite lives. At September 30, 2006, the Company continues to believe a full valuation allowance is required until an appropriate level of profitability is sustained that would enable the Company to conclude that it is more likely than not that a portion of the Company's deferred taxes would be realizable.

**13. COMPREHENSIVE INCOME**

The amounts that comprise comprehensive loss for the three and nine months ended September 30, 2006 and 2005 are as follows (in thousands):

	<b>Three Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
Net income as reported	\$ 274	\$ 987
Other comprehensive income:		
Unrealized gain on short-term investments	7	
Foreign currency gain (loss)	(6)	88
Comprehensive income	\$ 275	\$ 1,075

	<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>
Net income as reported	\$ 2,759	\$ 15,099
Other comprehensive income:		
Unrealized gain on short-term investments	18	
Foreign currency gain	53	313
 Comprehensive income	 \$ 2,830	 \$ 15,412

**Table of Contents**

**14. RECENT ACCOUNTING PRONOUNCEMENTS**

In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement No. 109 (FIN 48), which clarifies the accounting for uncertainty in tax positions. FIN 48 requires that the Company recognize in its financial statements the impact of a tax position if that position is more likely than not, of being sustained on audit, based on the technical merits of the position. The provisions of FIN 48 are effective as of January 1, 2007, with the cumulative effect, if any, of the change in accounting principle recorded as an adjustment to opening retained earnings. The Company is currently evaluating the impact of adopting FIN 48 on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS 157). SFAS 157 establishes a framework for measuring fair value and expands disclosures about fair value measurements. The changes to current practice resulting from the application of this Statement relate to the definition of fair value, the methods used to measure fair value, and the expanded disclosures about fair value measurements. The Company will be required to adopt the provisions of SFAS 157 beginning with its first quarter ending March 31, 2007. The Company is currently assessing the impact of adopting SFAS 157 but does not expect that it will have a material effect on its consolidated financial position or results of operations.

In September 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans – an amendment of FASB Statements No. 87, 88, 106, and 132(R), (SFAS 158). SFAS 158 requires an employer to recognize the over-funded or under-funded status of a defined benefit pension and other postretirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income of a business entity. The Company will be required to adopt the provisions of SFAS 158 in its annual financial statements for fiscal year 2007. The Company does not believe that the adoption of the provisions of SFAS 158 will materially impact its consolidated financial statements.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements (SAB 108), which provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a current year misstatement. The Company will be required to adopt the provisions of SAB 108 in its annual financial statements for fiscal year 2006. The Company does not believe that the adoption of SAB 108 will materially impact its consolidated financial statements.

**15. SUBSEQUENT EVENT**

On November 1, 2006, The Company announced that its board of directors authorized the discretionary repurchase of up to \$15 million of shares of the Company's Common Stock. The shares may be purchased from time to time depending on market conditions through December 31, 2008.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

*This Quarterly Report on Form 10-Q contains Forward-Looking Statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words believes, anticipates, plans, expects and similar expressions are intended to identify forward-looking statements. The forward-looking statements involve known and unknown risks, uncertainties and other factors, including the factors set forth under the heading Risk Factors in Part II., Item 1.A. below that may cause the actual results, performance and achievements of Lightbridge to differ materially from those indicated by the forward-looking statements. Lightbridge undertakes no obligation to update any forward-looking statements it makes.*

AIRPAY BY AUTHORIZE.NET, ALTALINKS, AUTHORIZE-IT, AUTHORIZE.NET, the Authorize.Net logo, AUTHORIZE.NET WHERE THE WORLD DOES BUSINESS ON THE WEB, AUTHORIZE.NET WHERE THE WORLD TRANSACTS, CAS, CUSTOMER ACQUISITION SYSTEM, ECHECK.NET, FRAUDBUSTER, FRAUD CENTURION, FRAUDSCREEN.NET, FRAUD SENTINEL, LIGHTBRIDGE, the Lightbridge logo, POCKET AUTHORIZE.NET, and PROFILE are registered trademarks of Lightbridge, and @RISK, AUTOMATED RECURRING BILLING, AUTHENTICATENOW, AUTHORIZE.NET YOUR GATEWAY TO IP TRANSACTIONS, CDS, CREDIT DECISION SYSTEM, ECHECK, EDM, ENHANCED DECISION MANAGEMENT, FRAUDBRIDGE, FRAUD DETECTION SUITE, INSIGHT, LIGHTBRIDGE TELESERVICES, POPS, POINT OF PURCHASE SYSTEM, RMS, and RETAIL MANAGEMENT SYSTEM are trademarks of Lightbridge. All other trademarks or trade names appearing in this Quarterly Report on Form 10-Q are the property of their respective owners.

The following discussion and analysis of our financial conditions and results of operations has been restated to give effect to the restatement of the cash flows as described in Note 3 to the unaudited condensed consolidated financial statements and the operations that were discontinued during 2005. See Discontinued Operations below and Note 5 to the consolidated financial statements for further information concerning discontinued operations.

**Overview**

We have undergone significant changes to our business and we expect additional changes to occur in the near future. On October 4, 2006, we announced plans to exit from the Telecom Decisioning Services (TDS) business. The decision was based upon negotiations with Sprint Spectrum LP and Nextel Operations, Inc. (Sprint Nextel) which advised us that it would not be a significant customer after October 2006. Sprint Nextel represented approximately 60% and 53% of the TDS revenue for the three and ninth months ended September 30, 2006, respectively. The Sprint Nextel business is expected to rapidly wind down prior to the expiration of the Sprint contract on December 31, 2006 and the Nextel contract on December 8, 2006. We expect to provide certain post-termination services as required under the Nextel contract through March 31, 2007.

We plan to continue to operate the TDS business until we are able to complete our exit of the business, which may be accomplished through the sale of all or a part of that business. We expect to exit the TDS business by the end of the second quarter of 2007. As a result of the decision to exit the TDS business, we do not expect our historical financial results to be indicative of our future results.

During 2005, we sold our INS business and ceased the operation of our Instant Conferencing business. The INS business and our Instant Conferencing business are presented as discontinued operations.

We develop, market and support a suite of products and services for both merchants and communication service providers. Our Payment Processing segment offers a transaction processing system under the Authorize.Net® brand that allows businesses to authorize, settle and manage credit card, electronic check and other electronic payment transactions online. Our TDS segment provides wireless subscriber qualification, risk assessment, fraud screening, consulting services and contact center services to telecommunications and other companies.

A majority of our revenues historically have been derived from clients located in the United States. Our revenues are derived from transaction services and consulting and maintenance services.

Transaction services revenues related to payment processing are derived from our credit card processing and ACH processing services, and other services (collectively, processing services ). Processing services revenue is based on a one-time set up fee, a

**Table of Contents**

monthly gateway fee, and a fee per transaction. The per transaction fee is recognized in the period in which the transaction occurs. Gateway fees are monthly subscription fees charged to our merchant customers for the use of our payment gateway. Gateway fees are recognized in the period in which the service is provided. Set-up fees represent one-time charges for initiating our processing services. Although these fees are generally paid to us at the commencement of the agreement, they are recognized ratably over the estimated average life of the merchant relationship, which is determined through a series of analyses of active and deactivated merchants.

Our transaction service revenues are derived primarily from the processing of applications for qualification of subscribers for telecommunications services, the activation of services for those subscribers and from the processing of payment transactions for merchants. Our telecommunications transactions offerings include screening for subscriber fraud, evaluating carriers' existing accounts, interfacing with carrier and third-party systems and providing contact center services. Our transaction-based solutions provide multiple, remote, systems access for workflow management, along with centrally managed client-specified business policies, and links to client and third-party systems. Transaction services are provided through contracts with carriers and others, which specify the services to be utilized and the markets to be served. Our clients are charged for these services on a per transaction basis. Pricing varies depending primarily on the volume and type of transactions, the number and type of other products and services selected for integration with the services and the term of the contract under which services are provided. The volume of transactions processed varies depending on seasonal and retail trends, the success of the carriers and others utilizing our services in attracting subscribers and the markets served by our clients. Transaction revenues are recognized in the period in which the services are performed.

Our consulting revenues are derived principally from providing solution development and deployment services and business advisory consulting in the areas of customer acquisition and retention, authentication, and risk management. The majority of consulting engagements are performed on a time and materials basis and revenues from these engagements are recognized based on the number of hours worked by our consultants at an agreed upon rate per hour and are recognized in the period in which services are performed. When we perform work under a fixed fee arrangement, revenues are generally recognized on the proportional performance method of accounting based on the ratio of labor hours incurred to estimated total labor hours. In instances where the customer, at its discretion, has the right to reject the services prior to final acceptance, revenue is deferred until such acceptance occurs. Revenues from software maintenance and support contracts are recognized ratably over the term of the agreement.

**Recent Developments**

On November 1, 2006, we announced that our board of directors authorized the discretionary repurchase of up to \$15 million of shares of the Company's common stock. The shares may be purchased from time to time depending on market conditions through December 31, 2008.

On October 4, 2006, we announced our plan to exit the TDS business. We intend to reduce our workforce by approximately 200 employees, or approximately 50 percent of our current regular full-time staff through the second quarter of 2007. With respect to our exit from the TDS business, we recorded asset impairment charges of \$2.4 million during the third quarter of 2006. Our exit from the TDS business may include the sale of all or a part of that business. We expect to incur pre-tax restructuring charges in the range of \$3.5 million to \$8.0 million from the third quarter 2006 through the second quarter of 2007. These charges are expected to consist of approximately \$2.0 to \$4.0 million of severance charges with respect to terminated employees; approximately \$1.0 to \$2.5 million of facilities exit charges, comprised of the net present value of the lease payment obligations for the remaining term of our TDS-related leases in Burlington, Lynn, and Waltham, Massachusetts, net of any estimated sublease income; and approximately \$500,000 to \$1.5 million of other charges related to the closing of the TDS business. Substantially all of the remaining costs will require the outlay of cash, although the timing of lease payments relating to leased facilities will be unchanged by the restructuring action. We began to implement these restructuring efforts in October 2006 with notifications of intended action to certain affected personnel.

In May 2006, we were advised by T-Mobile USA, Inc. (T-Mobile) that T-Mobile planned to consolidate its contact center business and begin the transition of that business from us to other vendors. In response, we closed our Liverpool, Nova Scotia contact center in the third quarter of 2006 and we recorded restructuring and related asset impairment charges of approximately \$0.9 million and \$0.8 million during the second and third quarters of 2006,

respectively.

In May 2006, we entered into a settlement agreement with respect to certain litigation involving NetMoneyIN, Inc. Pursuant to the agreement, we agreed to pay NetMoneyIN, Inc. a lump sum payment of \$1.75 million in exchange for a release and covenant not to sue. The cost of the settlement to us was \$1.5 million net of \$0.25 million received from another party named in the litigation. We recorded this cost in general and administrative expenses in the second quarter of 2006. We had incurred legal expenses of approximately \$0.6 million and \$1.1 million for the nine months ended September 30, 2006 and the year ended December 31, 2005, respectively, in connection with the defense of this lawsuit and we had expected to incur additional costs of approximately \$1.5 million in 2006 had we not entered in to the settlement agreement. We had not and do not expect to incur any further litigation costs related to this lawsuit after the second quarter of 2006.

On January 13, 2006, we announced a restructuring focused primarily within the TDS business, as well as reductions in general and administrative expenses. The restructuring consisted of a total workforce reduction of about 28 positions, and we recorded a restructuring charge of approximately \$1.4 million in the first quarter of 2006, primarily related to employee severance and termination benefits.



**Table of Contents****Critical Accounting Policies and Estimates**

Management's discussion and analysis of our financial condition and results of operations are based on our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these condensed consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenue and expense during the reporting period. On an ongoing basis, we evaluate our estimates, including those listed below. We base our estimates on historical experience and on various other assumptions that we believe are reasonable under the circumstances. However, our actual results could differ from those estimates.

We believe the following critical accounting policies affect our significant estimates and assumptions used in the preparation of our condensed consolidated financial statements. A full discussion of the following accounting policies is included in our 2005 Annual Report on Form 10-K filed with the Securities and Exchange Commission and we refer the reader to that discussion.

Revenue Recognition

Allowance for Doubtful Accounts

Income Taxes and Deferred Taxes

Restructuring Estimates

Goodwill and Acquired Intangible Assets

We updated our critical accounting policies during the nine months ended September 30, 2006 as follows:

*Share-Based Compensation.* Effective January 1, 2006, we account for employee stock-based compensation costs in accordance with Statement of Financial Accounting Standards No. 123(R), *Share-Based Payment* (SFAS 123(R)). Except as noted below, we utilize the Black-Scholes option pricing model to estimate the fair value of employee stock based compensation at the date of grant, and used the Monte Carlo simulation model for the share-based performance options, which both require the input of highly subjective assumptions, including expected volatility and expected life. Further, as required under SFAS 123(R), we now estimate forfeitures for options granted that are not expected to vest. Changes in these inputs and assumptions can materially affect the measure of estimated fair value of our share-based compensation.

*Internal-use Software.* Costs incurred to develop internal-use software during the application development stage are capitalized and reported at cost, subject to an impairment test as described below. Application development stage costs generally include costs associated with internal-use software configuration, coding, installation and testing. Costs of significant upgrades and enhancements that result in additional functionality are also capitalized whereas costs incurred for maintenance and minor upgrades and enhancements are expensed as incurred. We assess potential impairment of capitalized internal-use software whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the future undiscounted net cash flows that are expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. This analysis requires us to estimate future net cash flows associated with the assets. If these estimates change, reductions or write-offs of internal-use software costs could result.

*Impairment of Long-Lived Assets.* We evaluate long-lived assets in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS 144). Long-lived assets are evaluated for recoverability in accordance with SFAS 144 whenever events or changes in circumstances indicate that an asset may have been impaired. In evaluating an asset for recoverability, we estimate the future cash flow expected to result from the use of the asset and eventual disposition. If the expected future undiscounted cash flow is less than the carrying amount of

the asset, an impairment loss, equal to the excess of the carrying amount over the fair value of the asset, is recognized. We determine fair value by appraisal or discounted cash flow analysis.

During the third quarter of 2006, we assessed the fair value of certain of our long-lived assets associated with our TDS segment, including computer equipment and other tangible assets. This assessment resulted in impairment charges of \$2.4 million. See Note 11 to the condensed consolidated financial statements for a more detailed discussion of the impairment charges.

**Table of Contents****Operating Segments**

Based upon the way financial information is provided to our chief operating decision maker, the Chief Executive Officer, for use in evaluating allocation of resources and assessing performance of the business, we report our operations in two distinct operating segments: Payment Processing Services, and Telecom Decisioning Services (TDS).

**Payment Processing Services (Payment Processing)** This segment provides a transaction processing system under the Authorize.Net® brand that allows businesses to authorize, settle and manage credit card, electronic check and other electronic payment transactions online.

**Telecom Decisioning Services (TDS)** This segment provides wireless subscriber qualification, risk assessment, fraud screening, consulting services and contact center services to telecommunications and other companies. As discussed above, we expect to exit the TDS business by the end of the second quarter of 2007.

We do not allocate shared-based compensation, certain corporate or centralized marketing and general and administrative expenses to our business unit segments, because these activities are managed separately from the business units. Also, we do not allocate restructuring expenses and other non-recurring gains or charges to our business unit segments because our Chief Executive Officer evaluates the segment results exclusive of these items. Asset information by operating segment is not reported to or reviewed by our Chief Executive Officer and therefore we have not disclosed asset information for each operating segment.

The historical operating results associated with our Retail Management System (RMS) product, which we no longer actively market or sell, are included in our TDS segment.

As a result of the decision to exit the TDS business, we do not expect our historical financial results related to the TDS segment to be indicative of our future results.

**Results of Operations****Quarter Ended September 30, 2006 Compared with Quarter Ended September 30, 2005.**

**Revenues.** Revenues and certain revenue comparisons for the quarters ended September 30, 2006 and 2005 were as follows:

	<b>Quarter Ended September 30, 2006</b>	<b>Quarter Ended September 30, 2005</b>	<b>\$ Difference</b>	<b>% Difference</b>
	<b>(Dollars in thousands)</b>			
Transaction services:				
Payment Processing (Authorize.Net)	\$ 14,474	\$ 11,714	\$ 2,760	23.6%
TDS	8,146	13,962	(5,816)	(41.7)
Total Transaction services revenues	22,620	25,676	(3,056)	(11.9)
Consulting and maintenance services:				
TDS	655	1,556	(901)	(57.9)
Total	\$ 23,275	\$ 27,232	\$ (3,957)	(14.5%)

The decrease in transaction services revenues was primarily due to a \$5.8 million decline in transactions services revenues from our TDS segment offset by a \$2.8 million increase in Authorize.Net's revenue. Authorize.Net's revenues for the quarter increased 23.6% compared to the same period in 2005. The increased revenues were primarily the

result of an increase in the number of merchant customers and the volume of transactions processed. The decline in TDS transaction services revenues was primarily a result of a \$3.3 million reduction in transaction fees charged to Sprint Nextel following the merger between Sprint Spectrum L.P. (Sprint) and Nextel Operations, Inc. (Nextel), a \$1.7 million reduction in transaction fees charged to T-Mobile, as a result of their decision to consolidate its contact center business with other vendors, and an unfavorable change in the mix of services provided to our TDS clients.

In the near term, we expect transaction services revenue from our Payment Processing segment to continue to increase. However, in the near term, we expect transaction services revenue associated with our TDS segment to decline significantly from the third quarter 2006 level as a result of the decrease in revenue from Sprint Nextel and our plan to exit the TDS business.

The decrease in consulting and maintenance services revenues of \$0.9 million was principally due to a decrease in consulting fees

**Table of Contents**

charged to AT&T Wireless, Inc. and a decline in consulting and maintenance revenues related to our decision to no longer actively market, sell or develop our RMS product. In the near term, we expect that consulting and maintenance services revenue related to our TDS segment will continue to be impacted by pricing pressures and our plan to exit the TDS business.

**Cost of Revenues and Gross Profit.** Cost of revenues consists primarily of personnel costs, costs of maintaining systems and networks used in processing qualification and activation transactions (including depreciation and amortization of systems and networks) and amortization of capitalized software and acquired technology. Cost of revenues for Authorize.Net, included in transaction services cost of revenues, consists of expenses associated with the delivery, maintenance and support of Authorize.Net's products and services, including personnel costs, communication costs, such as high-bandwidth Internet access, server equipment depreciation, transactional processing fees, as well as customer care costs. In the future, cost of revenues may vary as a percentage of total revenues as a result of a number of factors, including our plan to exit the TDS business, changes in the volume of transactions processed, changes in the mix of transaction revenues between those from automated transaction processing and those from processing transactions through our TeleServices contact centers (which have a higher cost component), changes in pricing to certain clients and changes in the mix of total revenues among transaction services revenues, consulting and maintenance services revenues.

Cost of revenues, gross profit and certain comparisons for the quarters ended September 30, 2006 and 2005 were as follows:

	<b>Quarter Ended</b>		<b>Quarter Ended</b>		
	<b>September</b>		<b>September</b>		
	<b>30, 2006</b>		<b>30, 2005</b>	<b>\$ Difference</b>	<b>% Difference</b>
				<b>(Dollars in thousands)</b>	
Cost of revenues:					
Transaction services	\$ 8,758		\$ 11,691	\$ (2,933)	(25.1)%
Consulting and maintenance services	263		597	(334)	(55.9)
Total cost of revenues	\$ 9,021		\$ 12,288	\$ (3,267)	(26.6)%
Gross profit:					
Transaction services \$	\$ 13,862		\$ 13,985	\$ (123)	(0.9)%
Transaction services %	61.3%		54.5%		
Consulting and maintenance services \$	\$ 392		\$ 959	\$ (567)	(59.1)%
Consulting and maintenance services %	59.8%		61.6%		
Total gross profit \$	\$ 14,254		\$ 14,944	\$ (690)	(4.6)%
Total gross profit %	61.2%		54.9%		

Transaction services cost of revenues decreased by \$2.9 million in the quarter ended September 30, 2006 from the prior year. Transaction services cost of revenues from our TDS segment were approximately \$5.7 million for the

quarter ended September 30, 2006 which represents a decrease of approximately \$3.4 million compared to the same period in 2005. Transaction services cost of revenues from our Payment Processing segment were approximately \$3.0 million for the quarter ended September 30, 2006 which represents an increase of approximately \$0.5 million compared to the same period in the prior year. In our TDS business, we realized reductions in third party data and services costs as a result of processing fewer transactions. We also realized personnel-related savings resulting from our restructuring activities. The increase in our Payment Processing transaction services cost of revenues was primarily due to the increase in the number of transactions processed.

Transaction services gross profit percentage increased primarily as a result of Authorize.Net's higher contribution to the transaction services gross profit amount. Authorize.Net's transaction services gross profit amount was approximately \$11.4 million in the quarter ended September 30, 2006 versus approximately \$9.2 million in the same quarter of the preceding year as a result of higher revenues. This increase was partially offset by a decrease in the transaction services gross profit related to our TDS segment, where the revenue reduction exceeded the cost of sales expense reduction.

Authorize.Net generated a higher gross profit percentage than our TDS segment, resulting in increased transaction services gross profit percentage in the quarter ended September 30, 2006 than in the same quarter of 2005.

Consulting and maintenance services cost of revenues decreased by \$0.3 million in the third quarter of 2006. This decrease was attributable to a reduction in personnel-related expenses as a result of our restructuring activities. Consulting and maintenance services gross profit and gross profit percentage decreased in the third quarter of 2006 due to the lower revenues from AT&T Wireless, Inc. and our RMS product partially offset by the reduction in personnel-related expenses. All of our consulting and maintenance services are part of our TDS segment.

In the near term, we expect that fluctuations in gross profit will occur because of our plan to exit the TDS business. In the long term (after we exit the TDS business), we expect the gross profit percentage to increase due to the higher gross profit percentage from the Payment Processing business.

**Table of Contents**

**Operating Expenses.** Operating expenses and certain operating expense comparisons for the three months ended September 30, 2006 and 2005 were as follows:

	<b>Quarter Ended September 30, 2006</b>	<b>Quarter Ended September 30, 2005</b>	<b>\$ Difference</b>	<b>% Difference</b>
	<b>(Dollars in thousands)</b>			
Engineering and development	\$ 2,726	\$ 3,502	\$ (776)	(22.2)%
Sales and marketing	4,863	4,461	402	9.0
General and administrative	3,254	4,113	(859)	(20.9)
Restructuring charges and related asset impairments	3,187	1,544	1,643	106.4
<b>Total</b>	<b>\$ 14,030</b>	<b>\$ 13,620</b>	<b>\$ 410</b>	<b>3.0%</b>

**Engineering and Development.** Engineering and development expenses include software development costs, consisting primarily of personnel and outside technical service costs related to developing new products and services, enhancing existing products and services, and implementing and maintaining new and existing products and services. The \$0.8 million decrease in engineering and development expenses for the quarter ended September 30, 2006 as compared with the same quarter in 2005 was primarily due to cost savings associated with our restructuring activities. The cost savings were partially offset by a \$0.1 million share-based compensation expense due to the adoption of SFAS No. 123(R).

We expect engineering and development expenses for the quarter ending December 31, 2006 to continue to decline in comparison to the prior year level, primarily due to benefits of restructuring activities partially offset by a planned increase in the level of funded development associated with our Authorize.Net services and products.

**Sales and Marketing.** Sales and marketing expenses consist primarily of salaries, commissions and travel expenses of direct sales and marketing personnel, as well as costs associated with advertising, trade shows and conferences. For Authorize.Net, sales and marketing expenses also include commissions paid to outside sales agents. The increase of \$0.4 million in sales and marketing expenses in the quarter ended September 30, 2006 as compared with the same quarter in 2005, in absolute dollars and as a percentage of revenue, was due to the increase in expenses for Authorize.Net. Authorize.Net represented \$4.6 million of sales and marketing expenses in the third quarter of 2006 as compared to \$4.0 million in the third quarter of 2005. This increase was partially offset by reductions in marketing costs for the other portions of our business, restructuring activities, and reduced sales and marketing program spending as compared with the third quarter of 2005.

We expect that sales and marketing expenses for the quarter ending December 31, 2006 will continue to increase with growth in Authorize.Net's revenues as a result of greater sales agent commissions associated with these revenues.

**General and Administrative.** General and administrative expenses consist principally of salaries of executive, finance, human resources and administrative personnel and fees for certain outside professional services. The decrease of \$0.9 million in general and administrative expenses, as compared to the same quarter in 2005, in absolute dollars and as a percentage of revenues, was due to reductions in legal fees associated with patent infringement litigation and outside services.

We expect that general and administrative expenses for the quarter ending December 31, 2006 will remain consistent with the previous quarters.

**Restructuring charges and related asset impairments.** We recorded an asset impairment charge of \$2.4 million in the third quarter of 2006 which represented the excess of the carrying amount over the fair value of the TDS long lived assets. In May 2006, the Company announced the planned closing of the Liverpool, Nova Scotia contact center. Related to this closing, the Company recorded restructuring and related asset impairment charges of \$0.8 million

during the third quarter of 2006.

The quarter ended September 30, 2005 has been adjusted for discontinued operations.

With respect to our decision to exit the TDS business, we expect to incur additional pre-tax restructuring charges in the range of \$3.5 million to \$8.0 million from the fourth quarter 2006 through the second quarter of 2007. These charges are expected to consist of approximately \$2.0 to \$4.0 million of severance charges with respect to terminated employees; approximately \$1.0 to \$2.5 million of facilities exit charges, comprised of the net present value of the lease payment obligations for the remaining term of our TDS-related leases in Burlington, Lynn, and Waltham, Massachusetts, net of any estimated sublease income; and approximately \$0.5 to \$1.5 million of other charges related to the closing of the TDS business.



**Table of Contents**

**Other Income, Net.** Other income, net primarily consists of interest income earned on our cash and short-term investment balances. Other income, net increased by \$0.8 million in the quarter ended September 30, 2006 in comparison with the same period in 2005. This increase was primarily due to an increase in our cash and short-term investments balance as a result of the cash provided by the operating activities of continuing operations, cash received for the sale of our INS business, an increase in the prevailing interest rates, and cost savings from our restructuring activities.

**Provision for (Benefit from) Income Taxes.** We provide for income taxes on an interim basis based on the full-year projected effective tax rate. The income tax provision for the three months ended September 30, 2006 of \$1.2 million reflects a current provision of \$0.1 million for federal, state and foreign taxes, a deferred federal and state provision of \$0.9 million attributable to amortization of intangibles for tax purposes with indefinite lives, and a discrete item of \$0.2 million, including interest, related to the settlement of a tax audit for prior periods. The income tax provision for the three months ended September 30, 2005 of \$0.6 million reflects a current provision of \$0.1 million for federal, state and foreign taxes and a deferred federal and state provision of \$0.5 million attributable to amortization of intangibles for tax purposes with indefinite lives. At September 30, 2006, the Company continues to believe a full valuation allowance is required until an appropriate level of profitability is sustained that would enable the Company to conclude that it is more likely than not that a portion of the Company's deferred taxes would be realizable.

**Nine Months Ended September 30, 2006 Compared with Nine Months Ended September 30, 2005.**

**Revenues.** Revenues and certain revenue comparisons for the nine months ended September 30, 2006 and 2005 were as follows:

	<b>Nine Months Ended September  30, 2006</b>	<b>Nine Months Ended September 30, 2005</b>	<b>\$ Difference</b>	<b>% Difference</b>
	<b>(Dollars in thousands)</b>			
Transaction services:				
Payment Processing (Authorize.Net)	\$ 41,845	\$ 32,561	\$ 9,284	28.5%
TDS	31,007	43,916	(12,909)	(29.4)
Total Transaction services revenues	72,852	76,477	(3,625)	(4.7)
Consulting and maintenance services:				
TDS	2,188	4,492	(2,304)	(51.3)
Total	\$ 75,040	\$ 80,969	\$ (5,929)	(7.3)%

The decrease in transaction services revenues was primarily due to a \$12.9 million decline in transactions services revenues from our TDS segment partially offset by a \$9.3 million increase in Authorize.Net's revenue. Authorize.Net's revenues for the nine months ended September 30, 2006 increased 28.5% compared to the same period in 2005. The increased revenues were primarily the result of an increase in the number of merchant customers and the volume of transactions processed. The decline in TDS transaction services revenues was primarily a result of a \$10.4 million reduction in transaction fees charged to Sprint Nextel following the merger between Sprint and Nextel.

The decrease in consulting and maintenance services revenues of \$2.3 million was principally due to a decrease in consulting fees charged to AT&T Wireless, Inc. and a decline in consulting and maintenance revenues related to our decision to no longer actively market, sell or develop our RMS product.

**Cost of Revenues and Gross Profit.** Cost of revenues consists primarily of personnel costs, costs of maintaining systems and networks used in processing qualification and activation transactions (including depreciation and amortization of systems and networks) and amortization of capitalized software and acquired technology. Cost of revenues for Authorize.Net, included in transaction services cost of revenues, consists of expenses associated with the delivery, maintenance and support of Authorize.Net's products and services, including personnel costs, communication costs, such as high-bandwidth Internet access, server equipment depreciation, transactional processing fees, as well as customer care costs. In the future, cost of revenues may vary as a percentage of total revenues as a result of a number of factors, including changes in the volume of transactions processed, changes in the mix of transaction revenues between those from automated transaction processing and those from processing transactions through our TeleServices contact centers (which have a higher cost component), changes in pricing to certain clients and changes in the mix of total revenues among transaction services revenues, consulting and maintenance services revenues.

**Table of Contents**

Cost of revenues, gross profit and certain comparisons for the nine months ended September 30, 2006 and 2005 were as follows:

	<b>Nine Months Ended September 30, 2006</b>	<b>Nine Months Ended September 30, 2005</b>	<b>\$ Difference</b>	<b>% Difference</b>
	<b>(Dollars in thousands)</b>			
Cost of revenues:				
Transaction services	\$ 30,352	\$ 35,881	\$ (5,529)	(15.4)%
Consulting and maintenance services	1,188	1,919	(731)	(38.1)
<b>Total cost of revenues</b>	<b>\$ 31,540</b>	<b>\$ 37,800</b>	<b>\$ (6,260)</b>	<b>(16.6)%</b>
Gross profit:				
Transaction services \$	\$ 42,500	\$ 40,596	\$ 1,904	4.7%
Transaction services %	58.3%	53.1%		
Consulting and maintenance services \$	\$ 1,000	\$ 2,573	\$ (1,573)	(61.1)%
Consulting and maintenance services %	45.7%	57.3%		
<b>Total gross profit \$</b>	<b>\$ 43,500</b>	<b>\$ 43,169</b>	<b>\$ 331</b>	<b>0.8%</b>
<b>Total gross profit %</b>	<b>58.0%</b>	<b>53.3%</b>		

Transaction services cost of revenues decreased by \$5.5 million for the nine months ended September 30, 2006 compared to the same period in 2005. Transaction services cost of revenues from our TDS segment were approximately \$21.5 million for the nine months ended September 30, 2006 which represents a decrease of approximately \$7.2 million compared to the same period in 2005. Transaction services cost of revenues from our Payment Processing segment were approximately \$8.8 million for the nine months ended September 30, 2006 which represents an increase of approximately \$1.7 million compared to the same period in the prior year. In our TDS business, we realized reductions in third party data and services costs as a result of processing fewer transactions. We also realized personnel-related savings resulting from our restructuring activities. The increase in our Payment Processing transaction services cost of revenues was primarily due to the increase in the number of transactions processed.

Transaction services gross profit and gross profit percentage increased primarily as a result of Authorize.Net's higher contribution to the transaction services gross profit amount. Authorize.Net's transaction services gross profit amount was approximately \$33.1 million for the nine months ended September 30, 2006 versus approximately \$25.4 million for the same period in the prior year as a result of higher revenues. This increase was partially offset by a decrease in the transaction services gross profit related to our TDS segment, where the revenue reduction exceeded the cost of sales expense reduction.

Consulting and maintenance services cost of revenues decreased by \$0.7 million for the nine months ended September 30, 2006 compared to the same period in 2005. This decrease was attributable to a reduction in personnel-related expenses as a result of our restructuring activities. Consulting and maintenance services gross profit and gross profit percentage decreased for the nine months ended September 30, 2006 compared to the same period in 2005 due to the lower revenues from AT&T Wireless, Inc. and our RMS product partially offset by the reduction in personnel-related expenses.

**Operating Expenses.** Operating expenses and certain operating expense comparisons for the nine months ended September 30, 2006 and 2005 were as follows:

	<b>Nine Months Ended September 30, 2006</b>	<b>Nine Months Ended September 30, 2005</b>	<b>\$ Difference</b>	<b>% Difference</b>
	<b>(Dollars in thousands)</b>			
Engineering and development	\$ 8,909	\$ 10,978	\$ (2,069)	(18.8)%
Sales and marketing	14,574	13,375	1,199	9.0
General and administrative	13,794	11,734	2,060	17.6
Restructuring charges and related asset impairments	5,517	1,920	3,597	187.3
Total	\$ 42,794	\$ 38,007	\$ 4,787	12.6%

**Table of Contents**

**Engineering and Development.** The \$2.1 million decrease in engineering and development expenses for the nine months ended September 30, 2006 compared to the same period in 2005 was primarily due to cost savings associated with our restructuring activities. The cost savings were partially offset by a \$0.4 million share-based compensation expense due to the adoption of SFAS No. 123(R).

**Sales and Marketing.** The increase of \$1.2 million in sales and marketing expenses for the nine months ended September 30, 2006 compared to the same period in 2005, in absolute dollars and as a percentage of revenue, was due to the increase in expenses for Authorize.Net. Authorize.Net represented \$13.6 million of sales and marketing expenses for the nine months ended September 30, 2006 as compared to \$11.9 million for the same period in 2005. This increase was partially offset by reductions in marketing costs for the other portions of our business, restructuring activities, and reduced sales and marketing program spending as compared to the same period in 2005.

**General and Administrative.** The increase of \$2.1 million in general and administrative expenses, as compared to the same period in 2005, in absolute dollars and as a percentage of revenues, was due to the \$2.8 million share-based compensation expense due to the adoption of SFAS No. 123(R), and the litigation settlement of \$1.5 million, net with NetMoneyIN, Inc. This increase was partially offset by reductions in consulting costs and restructuring activities as compared to the same period in 2005.

**Restructuring charges and related asset impairments.** We recorded an asset impairment charge of \$2.4 million in the third quarter of 2006 which represented the excess of the carrying amount over the fair value of the TDS long lived assets. In May 2006, the Company announced the planned closing of the Liverpool, Nova Scotia contact center. Related to this closing, the Company recorded restructuring and related asset impairment charges of \$1.7 million during the nine months ended September 30, 2006.

In January 2006, we announced a workforce reduction focused primarily within the TDS business, as well as reductions in general and administrative expenses. The restructuring consisted of a total workforce reduction of about 4%, and we recorded a restructuring charge of \$1.4 million in the first quarter of 2006, primarily related to employee severance and termination benefits.

The nine months ended September 30, 2005 has been adjusted for discontinued operations.

**Other Income, Net.** Other income, net primarily consists of interest income earned on our cash and short-term investment balances. Other income, net increased by \$2.3 million in the nine months ended September 30, 2006 in comparison with the same period in 2005. This increase was primarily due to an increase in our cash and short-term investments balance as a result of the cash provided by the operating activities of continuing operations, cash received for the sale of our INS business, an increase in the prevailing interest rates, and cost savings from our restructuring activities.

**Provision for (Benefit from) Income Taxes.** We provide for income taxes on an interim basis based on the full-year projected effective tax rate. The income tax provision for the nine months ended September 30, 2006 of \$1.8 million reflects a current provision of \$0.2 million for federal, state and foreign taxes, a deferred federal and state provision of \$1.4 million attributable to amortization of intangibles for tax purposes with indefinite lives, and a discrete item of \$0.2 million, including interest, related to the settlement of a tax audit for prior periods. The income tax provision for the nine months ended September 30, 2005 of \$1.5 million reflects a current provision for state and foreign taxes of \$0.2 million and a deferred federal and state provision of \$1.3 million attributable to amortization of intangibles for tax purposes with indefinite lives. At September 30, 2006, the Company continues to believe a full valuation allowance is required until an appropriate level of profitability is sustained that would enable the Company to conclude that it is more likely than not that a portion of the Company's deferred taxes would be realizable.

**Discontinued Operations**

**INS Segment** On April 25, 2005, we announced that we had entered into an asset purchase agreement for the sale of our INS business, which includes our PrePay IN product and related services, to VeriSign. The sale was completed on June 14, 2005 for \$17.45 million in cash plus assumption of certain contractual liabilities. Of the \$17.45 million in consideration, \$1.495 million is being held in escrow by VeriSign, and \$0.25 million is being held by us as a liability to VeriSign, until certain representations and as warranties expire 18 months after closing and will be recorded as a gain, net of possible indemnity claims at that time.

In addition, a liability of \$450,000 has been established in accordance with FIN 45 based on the estimated cost if we were to purchase an insurance policy to cover up to \$5.0 million of indemnification obligations for certain potential breaches of our intellectual property representations and warranties in the asset purchase agreement with VeriSign. Such representations and warranties extend for a period of two years and expire on June 14, 2007. The operating results and financial condition of the INS business have been included as part of the financial results from discontinued operations in the accompanying consolidated financial statements in accordance with SFAS No. 144, as the sale was completed during the second quarter of 2005. All comparative prior period amounts have been restated in a similar manner.



\$1.5 million. We had incurred legal expenses of approximately \$0.6 million and \$1.1 million for the nine months ended September 30, 2006 and the year ended December 31, 2005, respectively, in connection with the defense of this lawsuit and we expected to incur additional costs of approximately \$1.5 million in 2006 had we not entered in to the settlement agreement. We do not expect to incur any further litigation costs related to this lawsuit after the second quarter of 2006. Except for the litigation settlement and legal expenses we incurred in connection with the NetMoneyIN, Inc. litigation, historically, our costs to defend lawsuits, or settle or pay claims relating to such indemnification provisions, have not been material. Accordingly, the estimated fair value of these indemnification provisions is not material.

At September 30, 2006, we were holding funds in the amount of \$8.5 million due to merchants comprised of \$7.3 million held for



**Table of Contents**

Authorize.Net's eCheck.Net® product, and \$1.2 million held for Authorize.Net's Integrated Payment Solution (IPS) product. The funds are included in both cash and cash equivalents and the funds due to merchants' liability on our consolidated balance sheet. Authorize.Net holds merchant funds for approximately seven business days; the actual number of days depends on the contractual terms with each merchant. The \$1.2 million held for IPS includes funds from processing both credit card and Automated Clearing House (ACH) transactions. IPS credit card funds are held for approximately two business days; IPS ACH funds are held for approximately four business days, according to the requirements of the IPS product and the contract between Authorize.Net and the financial institution through which the transactions are processed.

In addition, we have \$0.5 million on deposit with a financial institution to cover any deficit account balance that could occur if the amount of eCheck.Net transactions returned or charged back exceeds the balance on deposit with the financial institution. To date, the deposit has not been applied to offset any deficit balance, and we believe that the likelihood of incurring a deficit balance with the financial institution due to the amount of transactions returned or charged back is remote. The deposit will be held continuously for as long as we utilize the ACH processing services of the financial institution, and the amount of the deposit may increase as processing volume increases.

We have a letter of credit in the amount of \$1.6 million which was renewed in January 2006 and is renewable each year. We restricted \$1.6 million of cash as collateral for the renewed letter of credit.

**Off-Balance Sheet Arrangements**

As of September 30, 2006, we had no off-balance sheet arrangements other than operating lease obligations, and we were not a party to any material transactions involving related persons or entities (other than employment, separation and other compensation agreements with certain executives). Future annual minimum rental lease payments are detailed in Note 8 of the Notes to Consolidated Financial Statements.

**Inflation**

Although certain of our expenses increase with general inflation in the economy, inflation has not had a material impact on our financial results to date.

**Recent Accounting Pronouncements**

In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes—an Interpretation of FASB Statement No. 109 (FIN 48), which clarifies the accounting for uncertainty in tax positions. FIN 48 requires that we recognize in our financial statements the impact of a tax position if that position is more likely than not, of being sustained on audit, based on the technical merits of the position. The provisions of FIN 48 are effective as of January 1, 2007, with the cumulative effect, if any, of the change in accounting principle recorded as an adjustment to opening retained earnings. We are currently evaluating the impact of adopting FIN 48 on our consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS 157). SFAS 157 establishes a framework for measuring fair value and expands disclosures about fair value measurements. The changes to current practice resulting from the application of this Statement relate to the definition of fair value, the methods used to measure fair value, and the expanded disclosures about fair value measurements. We will be required to adopt the provisions of SFAS 157 beginning with our first quarter ending March 31, 2007. We are currently assessing the impact of adopting SFAS 157 but do not expect that it will have a material effect on our consolidated financial position or results of operations.

In September 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans—an amendment of FASB Statements No. 87, 88, 106, and 132(R), (SFAS 158). SFAS 158 requires an employer to recognize the over-funded or under-funded status of a defined benefit pension and other postretirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income of a business entity. We will be required to adopt the provisions of SFAS 158 in our annual financial statements for fiscal year 2007. We do not believe that the adoption of the provisions of SFAS 158 will materially impact our consolidated financial statements.

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial

Statements (SAB 108), which provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a current year misstatement. We will be required to adopt the provisions of SAB 108 in our annual financial statements for fiscal year 2006. We do not believe that the adoption of SAB 108 will materially impact our consolidated financial statements.

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE MARKET RISK DISCLOSURES**

The market risk exposure inherent in our financial instruments and consolidated financial position represents the potential losses arising from adverse changes in interest rates and foreign currency exchange rates.

We consider all highly liquid marketable securities purchased with a maturity of three months or less to be cash equivalents and those with maturities greater than three months and less than one year are considered to be short-term investments. Cash equivalents are stated at cost plus accrued interest, which approximates fair value. Short-term investments are stated at fair value based on quoted market prices.

The amortized cost of available-for-sale debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. Realized gains and losses, and declines in value judged to be other than temporary on available-for-sale debt securities, if any, are included in interest income, net. The cost of securities sold is based on the specific identification method. Interest and dividends on securities are included in interest income, net.

Our marketable securities and cash equivalent investments are generally high credit quality instruments, primarily U.S. Treasury and government agency obligations, taxable municipal obligations and money market investments with the average maturity of the total investment portfolio being one year or less. Accordingly, we believe that our potential interest rate exposure in investments is not material.

Our exposure to currency exchange rate fluctuations has been limited. All revenue transactions are executed in U.S. dollars. We pay for certain foreign operating expenses such as foreign payroll, rent and office expense in foreign currency and, therefore, currency exchange rate fluctuations could have a material and adverse impact on our operating results and financial condition. Currently, we do not engage in foreign currency hedging activities. The impact of any currency exchange rate fluctuations is recorded in the period incurred.

**ITEM 4. CONTROLS AND PROCEDURES***Evaluation of Disclosure Controls and Procedures*

The Company evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of September 30, 2006. The Company's Chief Executive Officer and its Chief Financial Officer supervised and participated in this evaluation. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of September 30, 2006, the Company's disclosure controls and procedures were effective to provide a reasonable level of assurance of reaching the Company's disclosure control objectives.

*Changes in Internal Controls over Financial Reporting*

There were no significant changes to our internal controls during the quarter ended September 30, 2006 that have materially affected our internal controls over financial reporting.

*Inherent Limitations of Disclosure Controls and Internal Control Over Financial Reporting*

The effectiveness of our disclosure controls and procedures and our internal control over financial reporting is subject to various inherent limitations, including cost limitations, judgments used in decision making, assumptions about the likelihood of future events, the soundness of our systems, the possibility of human error, and the risk of fraud. Moreover, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions and the risk that the degree of compliance with policies or procedures may deteriorate over time. Because of these limitations, there can be no assurance that any system of disclosure controls and procedures or internal control over financial reporting will be successful in preventing all errors or fraud or in making all material information known in a timely manner to the appropriate levels of management

**Table of Contents****PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

In May 2006, we entered into a settlement agreement with respect to certain litigation involving NetMoneyIN, Inc. Pursuant to the agreement, we agreed to pay NetMoneyIN, Inc. a lump sum payment of \$1.75 million in exchange for a lease and covenant not to sue. The cost of the settlement to us is \$1.5 million net of \$0.25 million received from another party named in the litigation. We recorded this cost in general and administrative expenses in the second quarter of 2006.

We had incurred legal expenses of approximately \$0.6 million and \$1.1 million for the nine months ended September 30, 2006 and the year ended December 31, 2005, respectively, in connection with the defense of this lawsuit following our acquisition of Authorize.Net, and we expected to incur defense costs of approximately \$1.5 million in 2006. We have not and do not expect to incur any litigation costs related to this lawsuit after the second quarter of 2006.

We are subject to legal proceedings, claims, and litigation arising in the ordinary course of business. On a quarterly basis, we review our commitments and contingencies to reflect the effect of ongoing negotiations, settlements, rulings, advice of counsel, and other information and events pertaining to a particular matter.

**Item 1A. Risk Factors**

*The following risk factors contain changes from the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2005 and should be reviewed together with risk factors set forth in our such Annual Report. The changes may be deemed material.*

**Risk Factors**

***We Are in the Midst of Focusing the Company on the Payment Processing Segment and Exiting Our TDS Business. If We Are Unable to Successfully Complete This Change Quickly and Smoothly, Our Business, Operating Results and Financial Condition Would Be Harmed. Our Plans For the Restructuring of Our Company Are Complex, and Our Failure to Complete the Restructuring Effectively Would Adversely Affect Our Business.***

On October 4, 2006, we announced our plan to exit the TDS business. The exit of our TDS business is a significant and complex transaction for us that may include the sale of all or a part of that business. The process of exiting a business could cause the diversion of management's time and resources, the distraction of employees or the loss of key personnel, including those necessary to complete the exit smoothly. The activities involved are complicated and detailed, and they will put a strain on the organization. The diversion of management's time and resources and any delays or difficulties encountered in connection with completing the exit by June 30, 2007 would harm our overall business, operating results, and financial condition. There is no guarantee that the exit of the TDS business will have the anticipated results, or that the exit will present the advantages that we anticipate towards our goal of becoming a company focused on the Payment Processing segment.

We expect a workforce reduction of approximately 200 employees from the fourth quarter 2006 through the second quarter of 2007. These employees will be terminated over time as we transition our TDS customers and other TDS obligations. If we are unable to retain the necessary employees through the transition, our operating results would be harmed and we would be unable to meet our customer and other obligations, which would expose us to litigation, damages and liabilities. We may also be subject to litigation in connection with employee terminations, which would expose us to additional costs and liabilities.

The future revenue in our TDS business is difficult to predict because of our decision to exit the business and the impact that that decision may have on our customers' willingness to continue to use our services during the exit period. Our expenses are in large part comprised of compensation, facilities rent, and telecommunications costs which can be difficult to change on short notice. Our management must effectively balance our need to control costs with our need to respond timely to customer requirements as we exit the TDS business. Any failure to effectively manage cost and resource levels would adversely affect our business.

We currently plan to exit the TDS business by the end of the second quarter of 2007. However, we are contractually obligated to service some of our TDS customers past the second quarter of 2007. Our operating results would be harmed if we are unable to transition our customers in a timely, quick and efficient manner. We could be subject to litigation and incur damages and liabilities if we are unable to service our TDS customers as required by

their contracts. We are also obligated past the second quarter of 2007 under certain operating leases and other third-party supply contracts related to our TDS business. Our inability to vacate, transfer or terminate operating leases for facilities or to sublease them as anticipated or our inability to terminate or transfer our third-party supply contracts would harm our operating results.

While we believe that changing the organization to focus on the Payment Processing segment is critical to growing our business

**Table of Contents**

over the long term, we may be unable to complete this process smoothly and quickly. In that event, our stock price, business, operating results, financial condition and prospects would be harmed. In addition, because of the expenses and charges associated with our announced plan to exit the TDS business, including restructuring, asset impairment charges and employee retention costs, we expect our operating results to be adversely impacted through the second quarter of 2007.

***We Expect Our Revenue to Decline Significantly in the Foreseeable Future as Compared to Historical Levels Due to Our Decision to Exit the TDS Business***

Historically, we have had substantial revenue concentration in the wireless telecommunication industry. Sprint and Nextel accounted for a majority of our TDS revenue in the quarter and nine months ended September 30, 2006. Our 10 largest TDS customers accounted for approximately 36% and 43% of our total revenue in the three and ninth months ended September 30, 2006, respectively. In November 2004, we announced that we did not expect AT&T Wireless, Inc. (now Cingular Wireless LLC), to be a significant customer commencing in 2005. In May 2006, we announced that we did not expect T-Mobile to be a significant customer commencing in the third quarter of 2006. In October 2006, we announced that we did not expect Sprint Nextel to be a significant customer after October 2006. With the loss of business from AT&T Wireless, Inc. and T-Mobile and the expected loss of business from Sprint Nextel, our revenues from the TDS business will decline substantially and our total revenues will decline significantly in the foreseeable future. We expect these declines to be offset in part from anticipated growth in our Payment Processing revenues. We expect to complete our exit of the TDS business by June 30, 2007. If we are unable to exit the TDS business smoothly and quickly, our business, operating results, financial condition and prospects would be harmed. Factors that may affect our ability to exit the TDS business smoothly and quickly include difficulties in transitioning TDS customers to another vendor, loss of employees necessary to meet required customer commitments, continuing operational expenses due to the inability to terminate or mitigate expenses under operating leases and other third-party supply contracts, unanticipated losses of revenue from remaining TDS customers as we exit the business and timing differences between declines in TDS revenues and corresponding reductions in employee expenses and fixed costs.

***We May Become a Party to Intellectual Property Infringement Claims, Which Could Harm Our Business.***

From time to time, we have had and may be forced to respond to or prosecute other intellectual property infringement claims to protect our rights or defend a client's rights. These claims, regardless of merit, may consume valuable management time, result in costly litigation or cause product shipment delays, all of which could seriously harm our business and operating results. Furthermore, parties making such claims may be able to obtain injunctive or other equitable relief that could effectively block our ability to make, use, sell or otherwise practice our intellectual property, whether or not patented or described in pending patent applications, or to further develop or commercialize our products in the U.S. and abroad and could result in the award of substantial damages against us.

We may be required to enter into royalty or licensing agreements with third parties claiming infringement by us of their intellectual property in order to settle these claims. These royalty or licensing agreements, if available, may not have terms that are acceptable to us. In addition, if we are forced to enter into a license agreement with terms that are unfavorable to us, our operating results would be materially harmed.

We may also be required to indemnify our clients for losses they may incur under indemnification agreements if we are found to have violated the intellectual property rights of others. We may also seek to settle intellectual property infringement claims which could require payment of material amounts to the third parties claiming infringement. Please refer to Part II Item 1, Legal Proceedings for a discussion of certain matters related to our intellectual property.

In connection with the sale of our INS business to VeriSign on June 14, 2005, we agreed to indemnify VeriSign for up to \$5 million in damages incurred for potential breaches of our intellectual property representations and warranties in the asset purchase agreement. Such representations and warranties extend for two years from the date of closing.

***Our Future Revenues May Be Uncertain Because of Reliance on Third Parties for Marketing and Distribution.***

Authorize.Net distributes its service offerings primarily through outside sales distribution partners and its revenues are derived predominantly through these relationships.

We intend to continue to market and distribute our current and future products and services through existing and other relationships both in and outside of the United States. There are no minimum purchase obligations applicable to

any existing distributor or other sales and marketing partners and we do not expect to have any guarantees of continuing orders. Failure by our existing and future distributors or other sales and marketing partners to generate significant revenues or our failure to establish additional distribution or sales and marketing alliances or changes in the industry that render third party distribution networks obsolete could have a material adverse effect on our business, operating results and financial condition. In addition, we may be required to pay higher commission rates in order to maintain loyalty among our third-party distribution partners, which may have a material adverse impact on our profitability.

**Table of Contents**

In addition, distributors and other sales and marketing partners may become our competitors with respect to the products they distribute either by developing a competitive product themselves or by distributing a competitive offering. For example, outside sales partners of Authorize.Net products and services are permitted to and generally do market and sell competing products and services.

***Changes to Credit Card Association and ACH Rules or Practices Could Adversely Impact Our Authorize.Net Business.***

Our Authorize.Net credit card payment gateway does not directly access the credit card associations. As a result, we must rely on banks and their credit card processing providers to process our transactions. Nevertheless, as a payment gateway we must comply with the operating rules of the credit card associations. The associations' member banks set these rules, and the associations interpret the rules. Some of those member banks compete with Authorize.Net. Visa, MasterCard, American Express or Discover could adopt new operating rules or interpretations of existing rules which we might find difficult or even impossible to comply with, resulting in our inability to give customers the option of using credit cards to fund their payments. If we were unable to provide a gateway for credit card transactions, our Authorize.Net business would be materially and adversely affected.

In December 2004, the Payment Card Industry Data Security Standard was created by major credit card companies to safeguard customer information. Visa, MasterCard, American Express, and other credit card associations mandate that merchants and service providers meet certain minimum standards of security when they store, process and transmit cardholder data. Our Payment Processing business must comply with this standard in order to continue as an internet payment gateway. Changes to this standard may require us to invest significant resources in engineering and hardware in order to comply.

Additionally, our eCheck.Net service is required to be compliant with Automated Clearing House processing rules promulgated by the National ACH Association (NACHA). NACHA could adopt new operating rules or interpretations of existing rules which we might find difficult or impossible to comply with, resulting in our inability to give customers the option of using the ACH network for payment processing services, as well as significantly hindering our ability, or making us unable, to utilize the ACH network for our own billing and collection activities for our own services.

***We Could Be Subject to Liability as a Result of Security Breaches, Service Interruptions by Cyber Terrorists or Fraudulent or Illegal Use of Our Services.***

Because some of our activities involve the storage and transmission of confidential personal or proprietary information, such as credit card numbers and social security numbers, and because we are a link in the chain of e-commerce, security breaches, service interruptions and fraud schemes could damage our reputation and expose us to a risk of loss or litigation and possible monetary damages. Cyber terrorists have periodically interrupted, and may continue to interrupt, our payment gateway services in attempts to extort payments from us or disrupt commerce. Our payment gateway services may be susceptible to credit card and other payment fraud schemes, including unauthorized use of credit cards or bank accounts, identity theft or merchant fraud. We expect that technically sophisticated criminals will continue to attempt to circumvent our anti-fraud systems. If such fraud schemes become widespread or otherwise cause merchants to lose confidence in our services in particular, or in Internet systems generally, our business could suffer.

In addition, the storage and transmission of confidential personal data, coupled with the large volume of payments that we handle for our clients makes us vulnerable to third-party or employee fraud or other internal security breaches. Further, we may be required to expend significant capital and other resources to protect against security breaches and fraud to address any problems they may cause.

Our payment system may also be susceptible to potentially illegal or improper uses. These uses may include illegal online gambling, fraudulent sales of goods or services, illicit sales of prescription medications or controlled substances, software and other intellectual property piracy, money laundering, bank fraud, child pornography trafficking, prohibited sales of alcoholic beverages and tobacco products and online securities fraud. Despite measures we have taken to detect and lessen the risk of this kind of conduct, we cannot ensure that these measures will succeed. In addition, regulations under the USA Patriot Act may require us to revise the procedures we use to comply with the various anti-money laundering and financial services laws. Our business could suffer if clients use our system for



illegal or improper purposes or if the costs of complying with regulatory requirements increase significantly.

Authorize.Net is compliant with the Payment Card Industry's (PCI) Security Standard which incorporates Visa's Cardholder Information Security Program (CISP) and MasterCard's Site Data Protection (SDP) standard. However, there is no guarantee that we will maintain such compliance or that compliance will prevent illegal or improper use of our payment system.

We have expended, and may be required to continue to expend, significant capital resources to protect against security breaches, service interruptions and fraud schemes. Our security measures may not prevent security breaches, service interruptions and fraud schemes and the failure to do so may disrupt our business, damage our reputation and expose us to risk of loss or litigation and possible monetary damages.

**Table of Contents**

***We Have Made and May Continue to Make Acquisitions, Which Involve Risks.***

We may continue to make acquisitions in the future if we identify companies, technologies or assets that appear to expand or complement our business. Acquisitions involve risks that could cause the actual results of any acquisitions we make to differ from our expectations. At the same time, if we are not able to make acquisitions, we may not be able to expand our business. Some examples of the difficulties posed by acquisitions are that:

We may experience difficulty in integrating and managing acquired businesses successfully and in realizing anticipated economic, operational and other benefits in a timely manner. The need to retain existing clients, employees, and sales and distribution channels of an acquired company and to integrate and manage differing corporate cultures can also present significant risks. If we are unable to successfully integrate and manage acquired businesses, we may incur substantial costs and delays or other operational, technical or financial problems.

Our acquisition of other businesses could significantly reduce our available cash and liquidity. In other future acquisitions, we may issue equity securities that could be dilutive to our shareholders or we may use our remaining cash, which may have an adverse effect on our liquidity. We also may incur additional debt and amortization expense related to intangible assets as a result of acquisitions. This additional debt and amortization expense, as well as the potential impairment of any purchased goodwill, may materially and adversely affect our business and operating results. We may also be required to make continuing investments in acquired products or technologies to bring them to market, which may negatively affect our cash flows and net income.

We may also incur additional costs relating to the integration, review and evaluation and enhancement of our internal controls for businesses we acquire. In addition, we may assume contingent liabilities that may be difficult to estimate and costs and liabilities associated with assumed litigation matters.

Acquisitions may divert management's attention from our existing business and may damage our relationships with our key clients and employees.

Acquisitions may also result in liabilities for claims not known at the time of acquisition as well as for assumed obligations.

***We Need to Continue to Improve or Implement our Procedures and Controls.***

Requirements adopted by the SEC in response to the passage of the Sarbanes-Oxley Act of 2002 require annual review and evaluation of our internal controls over financial reporting, and attestation of these systems by our independent registered public accounting firm. In January 2006, we re-evaluated our disclosure controls and procedures for the first three quarters of fiscal 2005 and concluded, based upon management's January 2006 evaluation of those disclosure controls and procedures, that as of March 31, June 30, September 30, and December 31, 2005, our disclosure controls and procedures were not fully effective as of those dates to provide a reasonable level of assurance of reaching the Company's disclosure control objectives. Specifically at December 31, 2005, we had material weaknesses in our procedures for income tax accounting and our ability to properly account and report complex transactions and we restated our financial results for the year ended December 31, 2004 and the quarterly periods ended March 31, June 30 and September 30, 2005 to correct our reporting for income taxes. In addition, in connection with the audit of our financial statements for 2005, management identified an error in accounting and reporting the sale of the INS business in the statement of cash flows, which has been identified as a material weakness. Previously, we had evaluated our disclosure controls and procedures as of March 31 and September 30, 2005 and found them effective to provide a reasonable level of assurance of reaching our disclosure control objectives. However, our previous evaluation as of September 30, 2005 had identified a separate material weakness as a result of which adjustments were needed to properly account for the gain on the sale of our INS business. During the first quarter of 2006, we took certain steps to address these matters. We continue to evaluate such disclosure controls and procedures, and may modify, enhance or supplement them as appropriate in the future. There can be no assurance that we will be able to maintain compliance with all of the new requirements.

Any modifications, enhancements or supplements to our internal control systems or in documentation of such internal control systems could be costly to prepare or implement, divert attention of management or finance staff, and may cause our operating expenses to increase over the ensuing year. Our stock price may be adversely affected if our internal controls over financial reporting are not effective.

***Our Business May Be Harmed by Errors in Our Software.***

The software that we develop and license to clients, and that we also use in providing our transaction processing and contact center services, is extremely complex and contains hundreds of thousands of lines of computer code. Large, complex software systems such as ours are susceptible to errors. The difficulty of preventing and detecting errors in our software is compounded by the fact that we

**Table of Contents**

maintain multiple versions of our systems to meet the differing requirements of our major clients, and must implement frequent modifications to these systems in response to these clients' evolving business policies and technical requirements. Our software design, development and testing processes are not always adequate to detect errors in our software prior to its release or commercial use. As a result, we have from time to time discovered, and may likely in the future discover, errors in software that we have put into commercial use for our clients, including some of our largest clients. Because of the complexity of our systems and the large volume of transactions they process on a daily basis, we sometimes have not detected software errors until after they have affected a significant number of transactions. Software errors can have the effect of causing clients that utilize our products and services to fail to comply with their intended credit or business policies, or to fail to comply with legal, credit card, and banking requirements, such as those under the Fair Credit Reporting Act, Gramm-Leach-Bliley Act, NACHA, MasterCard's Site Data Protection (SDP) Standard, Visa's Cardholder Information Security Program (CISP) and Payment Card Industry's (PCI) Security Standard.

Such errors, particularly if they affect a major client, can harm our business in several ways, including the following:

we may suffer a loss of revenue if, due to software errors, we are temporarily unable to provide products or services to our clients;

we may not be paid for the products or services provided to a client that contain errors, or we may be liable for losses or damages sustained by a client or its subscribers as a result of such errors;

we may incur additional unexpected expenses to correct errors in our software, or to fund product development projects that we may undertake to minimize the occurrences of such errors in the future;

we may damage our relationships with clients or suffer a loss of reputation within our industry;

we may become subject to litigation or regulatory scrutiny; and

our clients may terminate or fail to renew their agreements with us or reduce the products and services they purchase from us.

Our errors and omissions insurance may not adequately compensate us for losses that may occur due to software errors. It is also possible that such insurance might cease to be available to us on commercially reasonable terms or at all.

***Our Quarterly Operating Results May Fluctuate.***

Our operating results are difficult to predict and may fluctuate significantly from quarter to quarter. If our operating results fall below the expectations of investors or public market analysts, the price of our common stock could fall dramatically. Our common stock price could also fall dramatically if investors or public market analysts reduce their estimates of our future quarterly operating results, whether as a result of information we disclose, or based on industry, market or economic trends, or other factors.

Our revenues are difficult to forecast for a number of reasons:

Seasonal and retail trends affect our transaction revenues, in both our Payment Processing and TDS businesses, as well as our other products and services. Transaction revenues historically have represented the majority of our total revenues. As a result, our revenues can fluctuate. For example, our revenues generally have been highest in the fourth quarter of each calendar year, particularly in the holiday shopping season between Thanksgiving and Christmas. In addition, marketing initiatives undertaken by our clients or their competitors may significantly affect the number of transactions we process.

Our decision to exit the TDS business will affect our margins, revenue and net income because of the uncertainty relating to the loss of revenue from TDS customers such as Sprint Nextel, timing of the

transition of TDS customers to other vendors, reduced revenues from remaining TDS customers, the costs associated with servicing customers as specified in their contracts, and timing differences between declines in TDS revenues and corresponding reductions in employee expenses and fixed costs.

The risk factors described above under the headings **We Are in the Midst of Focusing the Company on the Payment Processing Segment and Exiting Our TDS Business. If We Are Unable to Successfully Complete This Change Quickly and Smoothly, Our Business, Operating Results and Financial Condition Would Be Harmed. Our Plans For the Restructuring of Our Company Are Complex, and Our Failure to Complete The Restructuring Effectively Would Adversely Affect Our Business.** and **We Expect Our Revenue to Decline Significantly in the Foreseeable Future as Compared to Historical Levels Due to Our Decision to Exit the TDS Business.**

Most of our expenses, particularly employee compensation and facilities, are relatively fixed. As a result, even relatively small variations in the timing of our revenues may cause significant variations in our quarterly operating results and may result in quarterly losses.

**Table of Contents**

Our quarterly results may also vary due to the timing and extent of restructuring, and impairment and other charges that may occur in a given quarter.

Our quarterly results may be affected by new changes in accounting rules, such as the requirement to record share-based compensation expense for employee stock option grants made at fair market value. Since the Company has adopted the modified prospective transition method to report share-based compensation expense, periods prior to 2006 have not been restated to reflect the fair value method of expensing share-based compensation. See Note 4 to the unaudited condensed consolidated financial statements for further discussion on share-based compensation.

As a result of these factors, we believe that quarter-to-quarter comparisons of our results of operations are not necessarily meaningful. You should not rely on our quarterly results of operations to predict our future performance.

***We Face Competition from a Broad and Increasing Range of Vendors.***

The market for products and services offered to participants in online transactions is highly competitive and subject to rapid change. This market is fragmented, and a number of companies currently offer one or more products or services competitive with ours. We anticipate continued growth and the formation of new alliances in the market in which we compete, which will result in the entrance of new or the creation of bigger competitors in the future. For example, in October 2005, VeriSign, Inc. announced that PayPal, Inc., a wholly-owned subsidiary of eBay, Inc., agreed to acquire VeriSign's payment gateway business and to form a strategic alliance with VeriSign, Inc. for on-line commerce and security. In addition, in June 2006 Google, Inc. announced Google Checkout, a new payment service that may compete with us. We face potential competition from several primary sources:

providers of online payment processing services, including CyberSource Corporation, Plug & Pay Technologies, Inc., PayPal, Inc., Google, Inc. and LinkPoint International, Inc.

providers of ACH services including Fedetety Information Services, Inc., Telecheck International, Inc., CheckFree Corporation and Electronic Clearing House, Inc.

Other companies, including financial services, credit card and payment processing companies compete with us or may enter the market and provide competing services.

Because competitors can penetrate one or more of our markets, we anticipate additional competition from other established and new companies. In addition, competition may intensify as competitors establish cooperative relationships among themselves or alliances with others. Competitors in our TDS business may also aggressively seek to solicit our remaining TDS customers now that we have announced our decision to exit the TDS business, which may impact the orderly transition from that business.

Many of our current and potential competitors have significantly greater financial, marketing, technical and other competitive resources than we do. As a result, these competitors may be able to adapt more quickly to new or emerging technologies and changes in client requirements, or may be able to devote greater resources to the promotion and sale of their products and services. In addition, in order to meet client requirements, we must often work cooperatively with companies that are, in other circumstances, competitors. The need for us to work cooperatively with such companies may limit our ability to compete aggressively with those companies in other circumstances.

***Our Success Depends in Part on Our Ability to Protect Our Proprietary Technologies.***

We rely on a combination of copyright, patent, trademark and trade secret laws, license and confidentiality agreements, and software security measures to protect our proprietary rights. Much of our know-how and other proprietary technology is not covered by patent or similar protection, and in many cases cannot be so protected. If we cannot maintain or obtain patent or other protection for our proprietary software and other proprietary intellectual property rights, other companies could more easily enter our markets and compete successfully against us.

We have a limited number of U.S. and foreign patents, and have pending applications for additional patents, but we cannot be certain that any additional patents will be issued on those applications, that any of our current or future patents will protect our business or technology against competitors that develop similar technology or products or services or provide us with a competitive advantage, or that others will not claim rights in our patents or our proprietary technologies.

Patents issued and patent applications filed relating to products used in the wireless telecommunications and payment processing industry are numerous and it may be the case that current and potential competitors and other third parties have filed or will file applications for, or have received or will receive, patents or obtain additional proprietary rights relating to products used or proposed

**Table of Contents**

to be used by us. We may not be aware of all patents or patent applications that may materially affect our ability to make, use or sell any current or future products or services.

The laws of some countries in which our products are licensed do not protect our products and intellectual property rights to the same extent as U.S. laws. We generally enter into non-disclosure agreements with our employees and clients and restrict access to, and distribution of, our proprietary information. Nevertheless, we may be unable to deter misappropriation of our proprietary information or detect unauthorized use of and take appropriate steps to enforce our intellectual property rights. Our competitors also may independently develop technologies that are substantially equivalent or superior to our technology.

***We and Our Clients Must Comply with Complex and Changing Laws and Regulations.***

Government regulation influences our activities and the activities of our current and prospective clients, as well as our clients' expectations and needs in relation to our products and services. Businesses that handle consumers' funds, such as our Payment Processing business, are subject to numerous state and federal regulations, including those related to banking, credit cards, electronic transactions and communication, escrow, fair credit reporting, privacy of financial records, internet gambling and others. State money transmitter regulations and federal anti-money laundering and money services business regulations can also apply under some circumstances. The application of many of these laws with regard to electronic commerce is currently unclear. In addition, it is possible that a number of laws and regulations may be applicable or may be adopted in the future with respect to conducting business over the Internet concerning matters such as taxes, pricing, content and distribution. If applied to us, any of the foregoing rules and regulations could require us to change the way we do business in a way that increases costs or makes our business more complex. In addition, violation of some statutes may result in severe penalties or restrictions on our ability to engage in e-commerce, which could have a material adverse effect on our business.

Our clients also include telecommunications companies that, to the extent that they extend consumer credit, may be subject to federal and state regulations. In making credit evaluations of consumers, performing fraud screening or user authentication, our clients are subject to requirements of federal law, including the Equal Credit Opportunity Act, the Fair Credit Reporting Act and the Gramm-Leach-Bliley Act and regulations thereunder, as well as state laws which impose a variety of additional requirements. Privacy legislation may also affect the nature and extent of the products or services that we can provide to clients as well as our ability to collect, monitor and disseminate information subject to privacy protection. Although most of the products and services we provide to the telecommunications industry, other than our ProFile service, are not directly subject to these requirements, we must take these extensive and evolving requirements into account in order to meet our clients' needs. In some cases, consumer credit laws require our clients to notify consumers of credit decisions made in connection with their applications for telecommunications services, and we have contracted with some of our clients, including Sprint Nextel, AT&T Wireless, and Dobson Communications, Inc., to provide such notices on their behalf. Our software has in the past contained, and could in the future contain, undetected errors affecting compliance by our clients with one or more of these legal requirements. Failure to properly implement these requirements in our products and services in a timely, cost-effective and accurate manner could result in liability, either directly or as indemnitor of our clients, damage to our reputation and relationships with clients and a loss of business.

Consumer protection laws in the areas of privacy, credit and financial transactions have been evolving rapidly at the state, federal and international levels. As the electronic transmission, processing and storage of financial information regarding consumers continues to grow and develop, it is likely that more stringent consumer protection laws may impose additional burdens on companies involved in such transactions including, without limitation, notification of unauthorized disclosure of personal information of individuals. Uncertainty and new laws and regulations, as well as the application of existing laws, could limit our ability to operate in our markets, expose us to compliance costs, fines, penalties and substantial liability, and result in costly and time-consuming litigation.

Furthermore, the growth and development of the market for e-commerce may prompt more stringent consumer protection laws that may impose additional regulatory burdens on companies that provide services to online business. The adoption of additional laws or regulations, or taxation requirements may affect the ability to offer, or cost effectiveness of offering, goods or services online, which could, in turn, decrease the demand for our products and services and increase our cost of doing business.



The Securities and Exchange Commission and the National Association of Securities Dealers, Inc. have also enacted regulations affecting our corporate governance, securities disclosure and compliance practices. We expect these regulations to increase our compliance costs and to make some of our activities more time-consuming. If we fail to comply with any of these regulations, we could be subject to legal actions by regulatory authorities or private parties.

**Table of Contents*****The Success of Our Business Strategy Is Dependent on Our Ability to Further Penetrate into the Payment Processing Market and to Expand into New or Complementary Markets.***

As part of our business strategy, we are seeking to further penetrate into the payment processing market and to expand our business into new markets or markets that are complementary to our existing payment processing business.

If we are not able to successfully expand our penetration into our existing payment processing market or into new or complementary markets, our financial results and future prospects may be harmed. Our ability to increase market penetration and enter new or complementary markets depends on a number of factors, including:

growth in our existing and targeted markets;

our ability to provide products and services to address the needs of those markets; and

competition in those markets.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The shares shown as repurchased in the table below were surrendered by Lightbridge employees in order to meet tax withholding obligations in connection with the vesting of an installment of their restricted stock awards. Below is a summary of these transactions for the three months ended September 30, 2006:

**ISSUER PURCHASES OF EQUITY SECURITIES**

Period	(a) Total Number of Shares (or Units) Purchased	(b) Average Price Paid per Share (or Unit)
July 1, 2006 – July 31, 2006		
August 1, 2006 – August 31, 2006 (1)	572	\$ 11.23
September 1, 2006 – September 30, 2006		
 Total shares repurchased	 572	 \$ 11.23

(1) Represents 572 shares of stock surrendered by Lightbridge employees in order to meet tax withholding obligations in connection with the vesting of an installment of their restricted stock awards.

In September 2006, our Board of Directors authorized a stock repurchase program of up to \$15.0 million allowing us to repurchase shares of our outstanding common stock in the open market or through private transactions from time to time depending on market conditions. As of November 7, 2006, the Company has not made any repurchases under this program.



**Table of Contents****Item 6. Exhibits****(a) Exhibits**

<b>Exhibit No.</b>	<b>Description</b>	<b>Filed with this Form 10-Q</b>	<b>Incorporated by Reference</b>		<b>Exhibit No.</b>
			<b>Form</b>	<b>Filing Date</b>	
3.1	Amended and Restated Certificate of Incorporation		S-1	August 27, 1996	3.2
3.2	Amended and Restated By-Laws		S-1	June 21, 1996	3.4
3.3	Amendment to Amended and Restated By-Laws, adopted October 29, 1998		10-Q	November 13, 1998	3.1
4.2	Rights Agreement dated November 14, 1997 with American Stock Transfer and Trust Company as Rights Agent		8-A	November 21, 1997	1
4.3	Form of Certificate of Designation of Series A Participating Cumulative Preferred Stock		8-A	November 21, 1997	A
4.4	Form of Rights Certificate		8-A	November 21, 1997	B
10.1	Early Lease Termination Agreement with Region of Queens Municipality for Liverpool, Nova Scotia Premises		8-K	August 17, 2006	10.1
10.2	Oldham Offer Letter		8-K	September 6, 2006	10.1
31.1	Certification of the chief executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	X			
31.2	Certification of the chief financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	X			
32.1	Certification of the chief executive officer and the chief financial officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	X			



**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LIGHTBRIDGE, INC.

Date: November 9, 2006

By: /s/ Timothy C. O Brien

Timothy C. O Brien  
Vice President, Finance and Administration,  
Chief Financial Officer and Treasurer  
(Principal Financial and Chief Accounting  
Officer)

41