

SAPPI LTD

Form 6-K

November 23, 2005

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16

under the Securities Exchange Act of 1934

For the month of

November 2005

Commission file number: 1-14872

SAPPI LIMITED

(Translation of registrant's name into English)

48 Ameshoff Street

Braamfontein

Johannesburg 2001

REPUBLIC OF SOUTH AFRICA

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F

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Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b) (1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b) (7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

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If "Yes" is marked, indicated below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

## FORWARD-LOOKING STATEMENTS

In order to utilize the "Safe Harbor" provisions of the United States Private Securities Litigation Reform Act of 1995 (the "Reform Act"), Sappi Limited (the "Company") is providing the following cautionary statement. Except for historical information contained herein, statements contained in this Report on Form 6-K may constitute "forward-looking statements" within the meaning of the Reform Act. The words "believe", "anticipate", "expect", "intend", "estimate", "plan", "assume", "positioned", "will", "may", "should", "risk" and other similar expressions which are predictions of or indicate future events and future trends which do not relate to historical matters identify forward-looking statements. In addition, this Report on Form 6-K may include forward-looking statements relating to the Company's potential exposure to various types of market risks, such as interest rate risk, foreign exchange rate risk and commodity price risk. Reliance should not be placed on forward-looking statements because they involve known and unknown risks, uncertainties and other factors which are in some cases beyond the control of the Company, together with its subsidiaries (the "Group"), and may cause the actual results, performance or achievements of the Group to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements (and from past results, performance or achievements). Certain factors that may cause such differences include but are not limited to: the highly cyclical nature of the pulp and paper industry; pulp and paper production, production capacity, input costs including raw material, energy and employee costs, and pricing levels in North America, Europe, Asia and southern Africa; any major disruption in production at the Group's key facilities; changes in environmental, tax and other laws and regulations; adverse changes in the markets for the Group's products; any delays, unexpected costs or other problems experienced with any business acquired or to be acquired; consequences of the Group's leverage; adverse changes in the South African political situation and economy or the effect of governmental efforts to address present or future economic or social problems; and the impact of future investments, acquisitions and dispositions (including the financing of investments and acquisitions) and any delays, unexpected costs or other problems experienced in connection with dispositions. These and other risks, uncertainties and factors are discussed in the Company's Annual Report on Form 20-F and other filings with and submissions to the Securities and Exchange Commission, including this Report on Form 6-K. Shareholders and prospective investors are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements are made as of the date of the submission of this Report on Form 6-K and are not intended to give any assurance as to future results. The Company undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information or future events or circumstances or otherwise.

**sappi**

**1st 2nd 3rd**

**4th**

**quarter results and year ended September 2005**

Sappi is the world's leading  
producer of coated fine paper

\*

*for the year ended September 2005*

*\*\* as at 30 September 2005*

† *Rest of World*

Sales by product group \*

Sales: where the product  
is sold \*

Sales: where the product  
is manufactured \*

Geographic ownership \*\*

Coated fine paper

Uncoated fine paper

Coated specialities

Commodity paper

Pulp

Other

63%

4%

9%

9%

13%

2%

North America

Europe

Southern Africa

Asia and other

30%

40%

15%

15%

North America

Europe

Southern Africa

29%

45%

26%

South Africa

North America

Europe and ROW

42%

46%

12%

†

Headline loss 7 US cents per share for the quarter; net loss  
14 US cents per share

Headline EPS for the year 7 US cents; net loss 94 US cents

Prices flat despite input cost escalation

Significant production downtime; inventories reduced by  
120,000 tons

Improved cash generation; debt reduced

Market share recovery in Europe and North America

Dividend of 30 US cents  
summary

**Quarter ended**

**Year ended**

Sept

June

Sept

Sept

Sept

2005

2005

2004

2005

2004

Sales (US\$ million)

1,388

1,144

1,235

5,018

4,728

Operating profit (loss) (US\$ million) \*\*

5

(193)

72

(137)

188

EBITDA \* (US\$ million) \*\*

128

(76)

191

353

653

Operating profit (loss) to sales (%)

0.4

(16.9)

5.8

(2.7)  
 4.0  
 EBITDA to sales (%) \*  
 9.2  
 (6.6)  
 15.5  
 7.0  
 13.8  
 Operating profit(loss)to average net assets(%)\*  
 0.5  
 (17.7)  
 6.3  
 (3.1)  
 4.1  
 Headline EPS (US cents) \*  
 (7)  
 (4)  
 26  
 7  
 43  
 EPS (US cents)  
 (14)  
 (77)  
 25  
 (94)  
 42  
 Return on average equity (ROE) (%) \*  
 (7.0)  
 (34.6)  
 10.5  
 (10.5)  
 4.6  
 Net debt (US\$ million) \*  
 1,662  
 1,823  
 1,584  
 1,662  
 1,584  
 Net debt to total capitalisation (%) \*  
 35.7  
 39.7  
 31.7  
 35.7  
 31.7

*\* Refer to page 19, Supplemental Information for the definition of the term.*

*\*\* Includes pre-tax charge of US\$183 million (September 2005 quarter: US\$3 million) in respect of Muskegon mill impairment*

*and US\$50 million (September 2005 quarter: US\$7 million) for Usutu mill.*

*Note: 2005 fiscal year included 53 weeks (2004 fiscal year: 52 weeks), September 2005 quarter included 14 weeks (June 2005 and September 2004 quarters: 13 weeks).*

financial highlights

Operating conditions continued to present major challenges this quarter. Input costs, especially energy and chemicals, escalated still further due in part to the hurricanes in the US. There were no paper price increases to offset these higher costs but there were some encouraging signs in terms of demand improvement. As highlighted in last quarter's outlook, our results were negatively impacted by a charge related to the restructuring of the Muskegon mill and the fact that we took a considerable amount of commercial downtime in order to reduce our inventories. Notwithstanding these issues, our businesses generally performed better in terms of cost containment and market share.

After several below-trend quarters, European apparent consumption (purchases) of coated fine paper grew 7.2% in comparison to the same quarter last year. Prices were, however, flat. Indicators of actual end-use in North America suggest that underlying demand of coated fine paper remained firm in comparison to the same quarter last year. Industry apparent consumption (purchases), however, fell 5.1%. The discrepancy is likely to be due to customers reducing their inventory levels. Prices were stable.

Pulp price developments were mixed. Hardwood pulp prices in US\$ terms were flat, while softwood pulp prices fell 5.5%. After the end of the quarter, pulp prices started to recover due to increased demand.

Group sales were US\$1.388 billion, an improvement of US\$244 million on the prior quarter and US\$153 million on the same quarter last year. This increase in sales does reflect a recovery of our market shares after the sharp losses in the prior quarter; however, another significant reason for the increase is the fact that this quarter included an additional accounting week. The additional week had a minimal impact at the earnings level, however, based on average weekly sales, it resulted in a sales volume increase of 153,000 tons and US\$99 million increase in sales value.

Raw material costs continued to escalate this quarter. The price impact of higher wood, energy and chemical costs reduced our operating earnings by US\$9 million compared to last quarter and US\$38 million compared to the same quarter last year. For the full year, this impact was US\$136 million. We have been extremely vigilant in controlling costs and offsetting increases where possible. On a constant currency basis, group fixed costs for the year increased only 1% in comparison to the prior year. The many initiatives that we put in place to offset cost increases delivered US\$96 million in savings for the fiscal year.

comment

sappi limited – fourth quarter page 2

SG&A costs increased US\$19 million in comparison to the same quarter last year. US\$8 million of the increase relates to the additional accounting week and a further US\$6 million is due to currency and pension and IT costs. For the full year, SG&A costs including the impact of the additional accounting week and an increase of US\$11 million due to currency were US\$11 million higher than the prior year.

The overall operating profit of US\$5 million was negatively impacted by other expenses including the Muskegon restructuring charge of US\$21 million, US\$10 million of impairment charges related to the Usutu and Muskegon mills, and a gain of US\$6 million from the release of a European restructuring provision. Also included in the operating result was a gain of US\$27 million from the fair value adjustment on plantations net after fellings. We estimate that overhead under-recovery from US commercial downtime was approximately US\$30 million. Finance costs for the quarter were US\$27 million, US\$1 million higher than a year ago. Despite the loss this quarter, a tax charge of US\$11 million was recorded mainly as a result of losses in North America not receiving tax relief.

The headline loss for the quarter was 7 US cents per share and the net loss was 14 US cents per share. Headline earnings for the full year were 7 US cents per share compared to headline earnings of 43 US cents per share last year. The net loss for the full year was 94 US cents per share compared to a net profit of 42 US cents per share last year.

cash flow and net debt

Our focus on reducing inventories and lowering working capital this quarter resulted in a significant improvement in cash flow. Cash generated by operations for the quarter was US\$159 million, US\$69 million higher than the prior quarter and slightly higher than the same quarter last year.

Working capital decreased by US\$140 million during the quarter mainly due to inventory reduction from commercial downtime.

Capital expenditure of US\$124 million included US\$31 million of non-cash transfers from stores inventory to property, plant and equipment. The ratio of capital expenditure to depreciation for the full year, at 82%, is in line with our stated target.

Net debt decreased by US\$161 million during the quarter to US\$1.662 billion. Our net debt to total capitalization level, currently 35.7%, remained comfortably within our target range of 25%-50% throughout the fiscal year.

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sappi limited – fourth quarter page 4

*Sappi Fine Paper*

Quarter

Quarter

Quarter

ended

ended

ended

Sept 2005

Sept 2004

%

June 2005

US\$ million

US\$ million

change

US\$ million

Sales

1,119

982

14.0

905

Operating (loss) profit

(27)

26

–

(213)

Operating (loss) profit to sales (%)

(2.4)

2.6

(23.5)

EBITDA

60

112

(46.4)

(128)

EBITDA to sales (%)

5.4

11.4

(14.1)

RONOA pa (%)

(3.6)

3.2

(26.3)

Industry shipments in our major markets were better than the levels seen in the last two quarters, and order inflow picked up in line or ahead of normal seasonal movements. However, the operating result for Sappi Fine Paper was heavily impacted by downtime related to inventory reduction in North America as well as the Muskegon mill restructuring charge. The performance of our South African fine paper business also deteriorated as a result of a lower than expected proportion of domestic sales and commercial downtime to reduce inventories.

*Europe*

Quarter

Quarter	
Quarter	
ended	
ended	
%	
%	
ended	
Sept 2005	
Sept 2004	
change	
change	
June 2005	
US\$ million	
US\$ million	
(US\$)	
(Euro)	
US\$ million	
Sales	
596	
541	
10.2	
11.0	
498	
Operating profit (loss)	
40	
23	
73.9	
75.3	
(13)	
Operating profit (loss)	
to sales (%)	
6.7	
4.3	
(2.6)	
EBITDA	
91	
70	
30.0	
31.0	
36	
EBITDA to sales (%)	
15.3	
12.9	
7.2	
RONOA pa (%)	
9.8	
5.4	
(3.0)	

The market share of our European business recovered this quarter after suffering a severe decline in volumes in the prior quarter in relation to our attempt to increase prices. Sales volumes rose 135,000 tons on the prior quarter and 64,000 tons on the same quarter

last year. Based on average weekly sales, the additional accounting week in the quarter accounted for 48,000 tons of the increase.  
operating review for the quarter

Demand trends were positive this quarter, with Europe's apparent consumption growing 7.2% in comparison to last year. Exports, however, fell sharply and overall shipments therefore increased only 1.8% on last year. Producer inventories declined substantially to 24 days at the end of September versus the peak of 31 days in July.

Average prices realised by our European business were unchanged in local currency terms in comparison to the prior quarter although prices slipped towards the end of the quarter. Overall costs per ton were much improved over the prior quarter due to improved sales volumes. Raw material input costs, however, continued to increase; the price impact of chemicals and energy increases was US\$14 million in comparison to the same quarter last year.

*North America*

Quarter

Quarter

Quarter

ended

ended

ended

Sept 2005

Sept 2004

%

June 2005

US\$ million

US\$ million

change

US\$ million

Sales

424

355

19.4

338

Operating loss

(53)

(1)

—

(200)

Operating loss to sales (%)

(12.5)

(0.3)

(59.2)

EBITDA

(20)

35

—

(168)

EBITDA to sales (%)

(4.7)

9.9

(49.7)

RONOA pa (%)

(18.1)

(0.3)

(60.7)

Although much better than the prior quarter, US industry apparent consumption was still weak, declining 5.1% in comparison to the same quarter last year. The year on year change in advertising pages, however, was only marginally negative for the quarter and printer consumption of coated fine paper increased 3.4%, suggesting that the poor apparent consumption data does not reflect underlying demand. A rapid decline in imports meant that shipments by domestic manufacturers actually increased 1.5% in comparison to the same quarter last year, which is a sharp turnaround from the 9.5% decline seen in the prior quarter. Sappi Fine Paper North America's sales volumes increased 104,000 tons in comparison to the prior quarter and 64,000 tons in comparison to the same quarter last year. 31,000 tons of this increase was due to the additional accounting week (based on average weekly sales).

Price realisations per ton fell 5.0% in comparison to the prior quarter due to a significant mix effect. Volumes of lower-priced web grades typically increase sharply in the fourth fiscal quarter in response to the US catalogue season.

The price impact of raw material cost escalation was US\$6 million in comparison to the prior quarter and US\$19 million in comparison to the same quarter last year. In addition to continued cost increases and overhead under-recovery from the large amount of commercial downtime sappi limited – fourth quarter page 5

taken in the quarter, the operating loss of US\$53 million included a restructuring charge of US\$21 million.

The process of turning around the earnings of our North American business is gaining traction. Inventories were successfully reduced through the combination of increased sales and commercial downtime this quarter by 97,000 tons in comparison to the prior quarter. Despite the increase in fuel prices, domestic delivery costs were almost 30% lower by the end of the fiscal year than the peak seen in the first quarter. On-time delivery performance has increased sharply and complaint levels have reduced significantly. These improvements have resulted in a recovery of our market share.

The restructuring plan at the Muskegon mill and the Boston head office is progressing well. Paper Machine #4 and the pulp mill were both closed in August. Approximately 60% of the targeted headcount reduction has already been completed, with further significant reductions to come in the first fiscal quarter of 2006. The headcount reduction target remains the same as that announced last quarter; however, the restructuring charge taken this quarter was lower than anticipated due to reduced severance costs from attrition and a shorter than expected service profile of departing employees.

*South Africa*

Quarter

Quarter

Quarter

ended

ended

%

%

ended

Sept 2005

Sept 2004

change

change

June 2005

US\$ million

US\$ million

(US\$)

(Rands)

US\$ million

Sales

99

86

15.1

17.7

69

Operating (loss) profit

(14)

4

—

—

0

Operating (loss) profit

to sales (%)

(14.1)

4.7

0  
EBITDA  
(11)  
7  
–  
4  
EBITDA to sales (%)  
(11.1)  
8.1  
5.8  
RONOA pa (%)  
(34.6)  
9.7  
0

In relation to the prior quarter, the performance of the South African fine paper business deteriorated as a result of lower than expected proportion of domestic sales. Earnings were further depressed by the taking of commercial downtime to manage inventories. Adjusting for the additional accounting week, sales volumes increased 8.9% in comparison to the same quarter last year.

Despite a slight weakening of the Rand against the US Dollar, continued import pressure affected domestic prices. Overall price levels fell 2% in local currency terms in comparison to the prior quarter.

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operating review for the quarter (continued)







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Margins were further squeezed by raw material and energy cost increases, higher usage of purchased pulp and a charge for spares obsolescence.

*Sappi Forest Products*

Quarter

Quarter

Quarter

ended

ended

%

%

ended

Sept 2005

Sept 2004

change

change

June 2005

US\$ million

US\$ million

(US\$)

(Rands)

US\$ million

Sales

269

253

6.3

8.8

239

Operating profit

33

46

(28.3)

(26.6)

21

Operating profit to sales (%)

12.3

18.2

8.8

EBITDA

69

80

(13.8)

(11.8)

52

EBITDA to sales (%)

25.7

31.6

21.8

RONOA pa (%)

10.5

14.1

6.5

Consensus estimates suggest that South African GDP growth was buoyant this quarter at approximately 4.5%. This had a positive effect on domestic demand for packaging grades which was further bolstered by strong fruit exports. Newsprint demand is currently strong, driven by higher publishing and advertising activity. The structural timber market is also very strong, with sawn timber prices increasing sharply.

Demand for chemical cellulose was again strong and is likely to be supported by the announcement of the closure in 2006 of 125,000 tons of capacity by a competitor. The environmental impact assessment study being conducted as a precursor to a decision on a major expansion of chemical cellulose capacity at the Saiccor mill has progressed well but is not yet complete.

Although the Rand weakened somewhat this quarter, it remains at a high level in relation to the US Dollar and this continues to negatively affect our margins on exports and in the domestic market as a result of increased import competition.

international financial reporting standards (IFRS)

Sappi is required by the JSE Limited to report under IFRS from fiscal 2006. Our preparation for the adoption of IFRS is advanced. The major differences are the treatment of employee benefit liabilities and expenses, share based payments, and securitised receivables. No significant reporting adjustments for property, plant and equipment are currently foreseen.

Previously unrecognised actuarial employee benefit gains and losses will be recognised, resulting in an increase in pension and other post retirement benefit liabilities and a corresponding reduction in equity. This adjustment will lead to a reduction in employee benefit expenses in 2006 and future financial years because the amortisation of past losses is no longer required. The cost of share options and grants, as calculated using the binomial method will be reflected in the income statement over the vesting period. A significant portion of our

securitised receivables will be brought on to the balance sheet, increasing both trade receivables and short-term debt. The related expense will no longer be reflected in SG&A, but will be included in finance costs. There will be other changes which are not expected to have a significant impact on earnings or balance sheet ratios.

The net impact of these changes is currently not expected to have a material impact on earnings per share in fiscal 2006.

Further information on the adoption of IFRS will be included in the 2005 annual report.  
dividend

The board has declared a dividend of 30 US cents for the year ended September 2005.

A dividend of 30 US cents was paid in the previous year.

outlook

The paper industry continues to face persistent increases in input costs without commensurate price increases and, until recently, an apparent unwillingness to close inefficient excess capacity.

This volatile environment provides poor earnings visibility. However, it is clear that some of the prerequisites for earnings improvement including sharply reduced inventories and improving order and shipment levels are now in place. The drivers of coated paper demand, namely advertising spend and GDP growth, continue to support demand growth in excess of that seen in fiscal 2005, although customer inventory movements make it difficult to discern actual trends in the end-use of our products. The capacity closures announced thus far in the grades in which we participate, while not sufficient on their own to effect a major change, will still go some way to improving the supply-demand balance. We have targeted similar cost savings in fiscal 2006 to those achieved this year in order to help offset continued input cost escalation.

In light of these factors, we remain positive about the outlook for our business. We expect an improvement in earnings in the first quarter of 2006 compared to the fourth quarter of 2005 but this is likely to be limited by further input cost increases and it will be a challenge to achieve earnings for the quarter much above breakeven.

On behalf of the Board

J C A Leslie

D G Wilson

Director

Director

10 November 2005

sappi limited

(Registration number 1936/008963/06)

Issuer Code: SAVVI

JSE Code: SAP

ISIN Code: ZAE000006284

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dividend announcement

The directors have declared a dividend (number 82) of 30 US cents per share for the year ended September 2005.

In compliance with the requirements of STRATE, the JSE electronic settlement system which is applicable to Sappi, the salient dates in respect of the dividend will be as follows:

Last day to trade to qualify for dividend

Thursday 29 December 2005

Date on which shares commence trading ex-dividend

Friday 30 December 2005

Record date

Friday 6 January 2006

Payment date

Monday 9 January 2006

Dividends payable from the Johannesburg transfer office will be paid in South African Rands except that dividends payable to nominee shareholders in respect of shares which they hold on behalf of non-residents of the Republic of South Africa will without exception be paid in United States Dollars. There will not be any election.

Dividends payable from the London transfer office will be paid in British Pounds Sterling or in the case of shareholders with registered addresses in the USA, in United States Dollars.

Dividends payable other than in United States Dollars will be calculated at the respective rates of exchange ruling on the London Reuters Exchange at midnight on Monday 19 December 2005, and announced on Tuesday 20 December 2005.

There will not be any de-materialisation nor re-materialisation of Sappi Limited share certificates from Friday 30 December 2005 to Friday 6 January 2006, both days inclusive.

Sappi Management Services (Pty) Limited

*Secretaries*

Per D J O'Connor

10 November 2005

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sappi limited – fourth quarter page 10

Certain statements in this release that are neither reported financial results nor other historical information, are forward-looking statements, including but not limited to statements that are predictions of or indicate future earnings, savings, synergies, events, trends, plans or objectives. Undue reliance should not be placed on such statements because, by their nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors, that could cause actual results and company plans and objectives to differ materially from those expressed or implied in the forward-looking statements (or from past results). Such risks, uncertainties and factors include, but are not limited to the highly cyclical nature of the pulp and paper industry (and the factors that contribute to such cyclical nature, such as levels of demand, production capacity, production, input costs including raw material, energy and employee costs, and pricing), adverse changes in the markets for the group's products, consequences of substantial leverage, changing regulatory requirements, unanticipated production disruptions, economic and political conditions in international markets, the impact of investments, acquisitions and dispositions (including related financing), any delays, unexpected costs or other problems experienced with integrating acquisitions and achieving expected savings and synergies and currency fluctuations. The company undertakes no obligation to publicly update or revise any of these forward-looking statements, whether to reflect new information or future events or circumstances or otherwise.

forward-looking statements



financial results  
for the quarter and year ended September 2005  
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group income statement  
sappi limited – fourth quarter page 12

Reviewed

Reviewed

Reviewed

Reviewed

Quarter

Quarter

Year

Year

ended

ended

ended

ended

Sept

Sept

Sept

Sept

2005

2004

2005

2004

US\$ million

US\$ million

% change

US\$ million

US\$ million

% change

Sales

1,388

1,235

12.4

5,018

4,728

6.1

Cost of sales

1,246

1,071

4,514

4,133

Gross profit

142

164

(13.4)

504

595

(15.3)

Selling, general and

administrative expenses

107

88

382  
371  
35  
76  
122  
224  
Other expenses  
30  
4  
259  
36  
Operating profit (loss)  
5  
72  
(93.1)  
(137)  
188  
-  
Net finance costs  
27  
26  
87  
110  
Net paid  
27  
28  
110  
106  
Capitalised  
-  
-  
(1)  
(2)  
Net foreign exchange loss(gains)  
1  
-  
(5)  
(5)  
Change in fair value of financial  
instruments  
(1)  
(2)  
(17)  
11  
(Loss) profit before tax  
(22)  
46  
-  
(224)  
78  
-

Taxation – current	
22	
15	
45	
48	
– deferred	
(11)	
(25)	
(56)	
(65)	
Net (loss) profit	
(33)	
56	
–	
(213)	
95	
–	
(Loss) earnings per share	
(US cents)	
(14)	
25	
(94)	
42	
Headline (loss) earnings per	
share (US cents) *	
(7)	
26	
7	
43	
Weighted average number of	
shares in issue (millions)	
225.8	
226.5	
225.8	
226.3	
Diluted (loss) earnings per share	
(US cents)	
(14)	
25	
(94)	
42	
Diluted headline (loss) earnings	
per share (US cents) *	
(7)	
26	
7	
43	
Weighted average number of	
shares on fully diluted basis	
(millions)	
226.6	

228.3

226.7

228.2

Calculation of Headline

(loss) earnings \*

Net (loss) profit

(33)

56

(213)

95

Profit on disposal of business  
and property, plant & equipment

1

—

2

—

Write-off of assets

2

3

6

3

Impairment of property,  
plant & equipment

12

—

219

—

Debt restructuring costs

2

—

2

—

Headline (loss) earnings

(16)

59

16

98

*Note: 2005 fiscal year included 53 weeks (2004 fiscal year: 52 weeks), September 2005 quarter included 14 weeks (June 2005 and September 2004 quarters: 13 weeks).*

*\* Headline (loss) earnings disclosure is required by the JSE Limited.*

Reviewed  
 Reviewed  
 Sept  
 Sept  
 2005  
 2004  
 US\$ million  
 US\$ million  
**ASSETS**  
 Non-current assets  
 4,332  
 4,564  
 Property, plant and equipment  
 3,333  
 3,670  
 Plantations  
 604  
 548  
 Deferred taxation  
 72  
 84  
 Other non-current assets  
 323  
 262  
 Current assets  
 1,376  
 1,580  
 Inventories  
 711  
 765  
 Trade and other receivables  
 298  
 331  
 Cash and cash equivalents  
 367  
 484  
 Total assets  
 5,708  
 6,144  
**EQUITY AND LIABILITIES**  
 Shareholders' equity  
 Ordinary shareholders' interest  
 1,881  
 2,157  
 Non-current liabilities  
 2,342  
 2,463  
 Interest-bearing borrowings  
 1,600  
 1,693  
 Deferred taxation

411  
453  
Other non-current liabilities  
331  
317  
Current liabilities  
1,485  
1,524  
Interest-bearing borrowings  
270  
364  
Bank overdraft  
159  
11  
Other current liabilities  
936  
1,012  
Taxation payable  
120  
137  
Total equity and liabilities  
5,708  
6,144  
Number of shares in issue at balance sheet date (millions)  
225.9  
226.5  
group balance sheet  
sappi limited – fourth quarter page 13

Reviewed  
Reviewed  
Reviewed  
Reviewed  
Quarter  
Quarter  
Year  
Year  
ended  
ended  
ended  
ended  
Sept  
Sept  
Sept  
Sept  
2005  
2004  
2005  
2004  
US\$ million  
US\$ million  
US\$ million  
US\$ million  
Operating profit (loss)  
5  
72  
(137)  
188  
Depreciation, fellings and other  
amortisation  
123  
119  
490  
465  
Other non-cash items  
(including impairment charges)  
31  
(34)  
201  
(52)  
Cash generated by operations  
159  
157  
554  
601  
Movement in working capital  
140  
79  
(60)  
(50)



Net finance costs

(24)

(28)

(112)

(109)

Taxation paid

(3)

(1)

(43)

(31)

Dividends paid

–

–

(68)

(66)

Cash retained from operating activities

272

207

271

345

Cash effects of investing activities

(109)

(109)

(379)

(356)

163

98

(108)

(11)

Cash effects of financing activities

32

(9)

(7)

(121)

Net movement in cash and cash  
equivalents

195

89

(115)

(132)

*Note: 2005 fiscal year included 53 weeks (2004 fiscal year: 52 weeks), September 2005 quarter included 14 weeks (June 2005 and September 2004 quarters: 13 weeks).*

group cash flow statement

sappi limited – fourth quarter page 14





Reviewed  
Reviewed  
Year  
Year  
ended  
ended  
Sept  
Sept  
2005  
2004  
US\$ million  
US\$ million  
Balance – beginning of year as reported  
2,119  
1,945  
Change in accounting policy – refer to note 1  
38  
38  
Balance – beginning of year restated  
2,157  
1,983  
Net (loss) profit  
(213)  
95  
Foreign currency translation reserve  
3  
153  
Revaluation of derivative instruments  
16  
1  
Dividends paid – US\$ 0.30 (2004: US\$ 0.29) per share  
(68)  
(66)  
Share buybacks net of transfers to participants of the  
share purchase trust  
(14)  
(9)  
Balance – end of year  
1,881  
2,157  
group statement of changes in  
shareholders' equity  
sappi limited – fourth quarter page 15

1. Basis of preparation

The annual financial statements are prepared in conformity with South African Statements of Generally Accepted Accounting Practice (SA GAAP). These quarterly results have been prepared in compliance with AC 127 (Interim financial reporting) and are based on accounting policies which are consistent with those used in the annual financial statements. The same accounting policies have been followed as in the annual financial statements for September 2004, except for the new accounting standard AC 501 – Accounting for “Secondary Tax on Companies (STC)” – which became effective from the beginning of the current financial year. This has resulted in the recognition of a deferred tax asset for unused tax credits to the extent that they will be utilised in the future.

The adoption of the new accounting policy resulted in an increase in shareholders’ equity of US\$38 million at September 2004 (September 2003: increase of US\$38 million).

The effect on net profit for the quarter is nil (September 2004 quarter: nil) and a decrease of US\$8 million for the year ended September 2005 (September 2004: a decrease of US\$3 million). Where appropriate, comparative figures have been restated.

The preliminary results for the quarter have been reviewed in terms of International Standards on Review Engagements by the group’s auditors, Deloitte & Touche. Their unqualified review report is available for inspection at the company’s registered offices.

2. Comparative figures

Restructuring costs of US\$32 million incurred in the year ended September 2004 (September 2004 quarter: nil) have been reclassified from selling, general and administrative expenses to other expenses in the income statement.

notes to the group results

sappi limited – fourth quarter page 16

sappi limited – fourth quarter page 17

Reviewed

Reviewed

Reviewed

Reviewed

Quarter

Quarter

Year

Year

ended

ended

ended

ended

Sept

Sept

Sept

Sept

2005

2004

2005

2004

US\$ million

US\$ million

US\$ million

US\$ million

3. Operating profit

Included in operating profit are the following non-cash items:

Depreciation and amortisation

Depreciation of property, plant and equipment

105

103

422

408

Other amortisation

1

–

2

2

106

103

424

410

Impairment of property, plant & equipment \*

10

–

233

–

Impairment of other assets \*

—  
—  
3  
—  
Impairment reversal of property,  
plant & equipment  
—  
—  
(4)  
—  
116  
103  
656  
410  
Fair value adjustment (gains) on  
plantations (included in cost of sales)  
Changes in volume  
Fellings  
17  
16  
66  
55  
Growth  
(9)  
(10)  
(58)  
(54)  
8  
6  
8  
1  
Changes in fair value  
(35)  
(18)  
(60)  
(71)  
(27)  
(12)  
(52)  
(70)  
The above fair value adjustment gains  
have been offset by silviculture  
costs  
11  
11  
45  
39  
4. Capital expenditure  
Property, plant and equipment \*\*  
124  
110

345

334

*\* Includes pre-tax charge of US\$183 million (September 2005 quarter: US\$3 million ) in respect of Muskegon Mill impairment and US\$50 million (September 2005 quarter: US\$7 million) for Usutu Mill.*

*\*\* Includes transfers from inventory to property, plant and equipment during the quarter ended September 2005 of US\$31 million.*



notes to the group results (continued)

sappi limited – fourth quarter page 18

Reviewed

Reviewed

Sept

Sept

2005

2004

US\$ million

US\$ million

5. Capital commitments

Contracted but not provided

115

76

Approved but not contracted

198

198

313

274

6. Contingent liabilities

Guarantees and suretyships

86

68

Other contingent liabilities

11

15

sappi limited – fourth quarter page 19  
supplemental information

*definitions*

Average – averages are calculated as the sum of the opening and closing balances for the relevant period divided by two

\*

**EBITDA** – earnings before interest (net finance costs), tax, depreciation and amortisation

\*

**EBITDA to sales** – EBITDA divided by sales

**Fellings** – the amount charged against the income statement representing the standing value of the plantations harvested

**Headline earnings** – as defined in circular 7/2002 issued by the South African Institute of Chartered Accountants, separates from earnings all items of a capital nature. It is not necessarily a measure of sustainable earnings. It is a listing requirement of the JSE Limited to disclose headline earnings per share

**NBSK** – Northern Bleached Softwood Kraft pulp. One of the main varieties of market pulp, mainly produced from spruce trees in Scandinavia, Canada and north eastern USA. The NBSK is a benchmark widely used in pulp and paper industry for comparative purposes

\*

**Net assets** – total assets less current liabilities

\*

**Net asset value** – shareholders' equity plus net deferred tax

\*

**Net asset value per share** – net asset value divided by the number of shares in issue at balance sheet date

\*

**Net debt** – current and non-current interest-bearing borrowings, and bank overdrafts (net of cash, cash equivalents and short-term deposits)

\*

**Net debt to total capitalisation** – Net debt divided by shareholders' equity plus minority interest, non-current liabilities, current interest-bearing borrowings and overdraft

\*

**ROE** – return on average equity. Net profit divided by average shareholders' equity

\*

**RONA** – operating profit divided by average net assets

\*

**RONOA** – operating profit divided by average net operating assets. Net operating assets are total assets (excluding deferred taxation and cash) less current liabilities (excluding interest-bearing borrowings and bank overdraft)

\*

**SG&A** – selling, general and administrative expenses

*\* The above financial measures, other than headline earnings per share, are presented to assist our shareholders and the investment community in interpreting our financial results. These financial measures are regularly used and compared between companies in our industry.*





sappi limited – fourth quarter page 20

*additional information*

Reviewed

Reviewed

Reviewed

Reviewed

Quarter

Quarter

Year

Year

ended

ended

ended

ended

Sept

Sept

Sept

Sept

2005

2004

2005

2004

US\$ million

US\$ million

US\$ million

US\$ million

Net (loss) profit to EBITDA

(1)

reconciliation

Net (loss) profit

(33)

56

(213)

95

Net finance costs

27

26

87

110

Taxation – current

22

15

45

48

– deferred

(11)

(25)

(56)

(65)

Depreciation

105

103  
 422  
 408  
 Amortisation (including fellings)  
 18  
 16  
 68  
 57  
 EBITDA  
 (1) (3)  
 128  
 191  
 353  
 653  
 Reviewed  
 Reviewed  
 Sept  
 Sept  
 2005  
 2004  
 Net debt (US\$ million)  
 (2)  
 1,662  
 1,584  
 Net debt to total capitalisation (%)  
 (2)  
 35.7  
 31.7  
 Net asset value per share (US\$)  
 (2)  
 9.83  
 11.15

*Note: 2005 fiscal year included 53 weeks (2004 fiscal year: 52 weeks), September 2005 quarter included 14 weeks (June 2005 and September 2004 quarters: 13 weeks).*

(1)  
*In connection with the U.S. Securities Exchange Commission (“SEC”) rules relating to “Conditions for Use of Non-GAAP*

*Financial Measures”, we have reconciled EBITDA to net profit rather than operating profit.*

*As a result our definition retains other income / expenses as part of EBITDA.*

*We use EBITDA as an internal measure of performance and believe it is a useful and commonly used measure of financial*

*performance in addition to operating profit and other profitability measures under SA GAAP. EBITDA is not a measure of*

*performance under SA GAAP. EBITDA should not be construed as an alternative to operating profit as an indicator of the*

*company’s operations in accordance with SA GAAP. EBITDA is also presented to assist our shareholders and the investment*

*community in interpreting our financial results. This financial measure is regularly used as a means of comparison of companies in our industry by removing certain differences between companies such as depreciation methods, financing*

*structures and taxation regimes. Different companies and analysts may calculate EBITDA differently, so making comparisons*

*among companies on this basis should be done very carefully.*

(2)

*Refer to page 19, Supplemental Information for the definition of the term.*

(3)

*EBITDA for the year ended ended September 2005 reduced by US\$232 million (September 2005 quarter: US\$10 million)*

*in respect of asset impairments and asset impairment reversals.*

supplemental information

sappi limited – fourth quarter page 21

supplemental information

*regional information*

Quarter

Quarter

Year

Year

ended

ended

ended

ended

Sept

Sept

Sept

Sept

2005

2004

2005

2004

Metric tons

Metric tons

Metric tons

Metric tons

(000's)

(000's) % change

(000's)

(000's) % change

Sales

Fine Paper –

North America

428

364

17.6

1,433

1,444

(0.8)

Europe

673

609

10.5

2,427

2,388

1.6

Southern Africa

102

87

17.2

317

318

(0.3)

*Total*



1,203  
1,060  
13.5  
4,177  
4,150  
0.7  
Forest Products – Pulp and paper operations  
411  
390  
5.4  
1,565  
1,516  
3.2  
Forestry operations  
532  
453  
17.4  
1,737  
1,527  
13.8  
*Total*  
2,146  
1,903  
12.8  
7,479  
7,193  
4.0  
Reviewed  
Reviewed  
Reviewed  
Reviewed  
Quarter  
Quarter  
Year  
Year  
ended  
ended  
ended  
ended  
Sept  
Sept  
Sept  
Sept  
2005  
2004  
2005  
2004  
US\$ million  
US\$ million  
% change  
US\$ million

US\$ million

% change

Sales

Fine Paper –

North America

424

355

19.4

1,458

1,373

6.2

Europe

596

541

10.2

2,239

2,127

5.3

Southern Africa

99

86

15.1

323

311

3.9

*Total*

1,119

982

14.0

4,020

3,811

5.5

Forest Products – Pulp and paper operations

239

231

3.5

908

847

7.2

Forestry operations

30

22

36.4

90

70

28.6

*Total*

1,388

1,235

12.4

5,018

4,728  
 6.1  
 Operating (loss) profit  
 Fine Paper –  
 North America \*  
 (53)  
 (1)  
 –  
 (270)  
 (92)  
 (193.5)  
 Europe  
 40  
 23  
 73.9  
 76  
 83  
 (8.4)  
 Southern Africa  
 (14)  
 4  
 –  
 (12)  
 15  
 –  
*Total*  
 (27)  
 26  
 –  
 (206)  
 6  
 –  
 Forest Products \*  
 33  
 46  
 (28.3)  
 73  
 191  
 (61.8)  
 Corporate  
 (1)  
 –  
 –  
 (4)  
 (9)  
 55.6  
*Total \**  
 5  
 72  
 (93.1)  
 (137)

188

—

*Note: 2005 fiscal year included 53 weeks (2004 fiscal year: 52 weeks), September 2005 quarter included 14 weeks (June 2005 and September 2004 quarters: 13 weeks).*

*\* Operating profit and EBITDA for the year ended September 2005 reduced by US\$232 million (September 2005 quarter:*

*US\$10 million) in respect of asset impairments and asset impairment reversals.*

sappi limited – fourth quarter page 22  
supplemental information  
*regional information (continued)*

Reviewed

Reviewed

Reviewed

Reviewed

Quarter

Quarter

Year

Year

ended

ended

ended

ended

Sept

Sept

Sept

Sept

2005

2004

2005

2004

US\$ million

US\$ million

% change

US\$ million

US\$ million % change

Earnings before interest, tax, depreciation  
and amortisation charges

Fine Paper –

North America \*

(20)

35

–

(133)

46

–

Europe

91

70

30.0

276

277

(0.4)

Southern Africa

(11)

7

–

3

28

(89.3)  
*Total*  
60  
112  
(46.4)  
146  
351  
(58.4)  
Forest Products \*  
69  
80  
(13.8)  
210  
311  
(32.5)  
Corporate  
(1)  
(1)  
—  
(3)  
(9)  
66.7  
*Total \**  
128  
191  
(33.0)  
353  
653  
(45.9)  
Net operating assets  
Fine Paper –  
North America  
1,119  
1,351  
(17.2)  
1,119  
1,351  
(17.2)  
Europe  
1,595  
1,673  
(4.7)  
1,595  
1,673  
(4.7)  
Southern Africa  
156  
153  
2.0  
156  
153

2.0
<i>Total</i>
2,870
3,177
(9.7)
2,870
3,177
(9.7)
Forest Products
1,288
1,296
(0.6)
1,288
1,296
(0.6)
Corporate and other **
55
(46)
–
55
(46)
–
<i>Total</i>
4,213
4,427
(4.8)
4,213
4,427
(4.8)

*Note: 2005 fiscal year included 53 weeks (2004 fiscal year: 52 weeks), September 2005 quarter included 14 weeks (June 2005 and September 2004 quarters: 13 weeks).*

*\* Operating profit and EBITDA for the year ended September 2005 reduced by US\$232 million (September 2005 quarter:*

*US\$10 million) in respect of asset impairments and asset impairment reversals.*

*\*\* Includes investment in joint venture in China.*







sappi limited – fourth quarter page 23  
 supplemental information  
*summary rand convenience translation*

Reviewed  
 Reviewed  
 Reviewed  
 Reviewed  
 Quarter  
 Quarter  
 Year  
 Year  
 ended  
 ended  
 ended  
 ended  
 Sept  
 Sept  
 Sept  
 Sept  
 2005  
 2004 % change  
 2005  
 2004 % change  
 Sales (ZAR million)  
 9,062  
 7,883  
 15.0  
 31,321  
 31,594  
 (0.9)  
 Operating profit (loss)(ZAR million) \*\*  
 33  
 460  
 (92.8)  
 (855)  
 1,256  
 –  
 Net (loss) profit (ZAR million)  
 (215)  
 357  
 –  
 (1,330)  
 635  
 –  
 EBITDA \* (ZAR million) \*\*  
 836  
 1,219  
 (31.4)  
 2,203  
 4,364  
 (49.5)

Operating profit (loss) to sales (%)	
0.4	
5.8	
(2.7)	
4.0	
EBITDA * to sales (%)	
9.2	
15.5	
7.0	
13.8	
Operating profit (loss) to average net assets (%)	
0.5	
6.3	
(3.0)	
4.1	
EPS (SA cents)	
(91)	
160	
–	
(587)	
281	
–	
Headline EPS (SA cents) *	
(46)	
166	
–	
44	
287	
(84.7)	
Net debt (ZAR million) *	
10,580	
10,184	
3.9	
Net debt to total capitalisation (%) *	
35.7	
31.7	
Cash generated by operations (ZAR million)	
1,038	
1,002	
3.6	
3,458	
4,016	
(13.9)	
Cash from operating activities (ZAR million)	
1,776	
1,321	
34.4	
1,692	

2,305  
 (26.6)  
 Net movement in cash and cash  
 equivalents (ZAR million)

1,273  
 568  
 124.1  
 (718)  
 (882)  
 18.6

*Note: 2005 fiscal year included 53 weeks (2004 fiscal year: 52 weeks), September 2005 quarter included 14 weeks (June 2005 and September 2004 quarters: 13 weeks).*

*\* Refer to page 19, Supplemental Information for the definition of the term.*

*\*\* Operating profit and EBITDA for the year ended September 2005 reduced by ZAR1,448 million (September 2005 quarter:*

*ZAR78 million) in respect of asset impairments and asset impairment reversals.*

*exchange rates*

Sept  
 June  
 March  
 Dec

Sept  
 2005  
 2005  
 2005  
 2004  
 2004

Exchange rates:

Period end rate: US \$1 = ZAR

6.3656  
 6.7041  
 6.2059  
 5.6480  
 6.4290

Average rate for the Quarter: US \$1 = ZAR

6.5289  
 6.3738  
 5.9577  
 6.0649  
 6.3830

Average rate for the YTD: US \$1 = ZAR

6.2418  
 6.1732  
 6.0632  
 6.0649  
 6.6824

Period end rate: EUR 1 = US\$

1.2030  
 1.2097  
 1.2982  
 1.3456

1.2309

Average rate for the Quarter: EUR 1 = US\$

1.2139

1.2678

1.3110

1.2848

1.2233

Average rate for the YTD: EUR 1 = US\$

1.2659

1.2811

1.2911

1.2848

1.2152

*The financial results of entities with reporting currencies other than the US Dollar are translated into US Dollars as follows:*

- Assets and liabilities at rates of exchange ruling at period end; and*
- Income, expenditure and cash flow items at average exchange rates.*

note : (1 ADR = 1 sappi share)  
sappi ordinary shares  
ADR price (NYSE TICKER: SPP)  
1 Jan  
2003  
1 Apr  
2003  
1 Jul  
2003  
1 Oct  
2003  
1 Jan  
2004  
1 Apr  
2004  
1 Jul  
2004  
1 Oct  
2004  
1 Jan  
2005  
1 Apr  
2005  
1 Jul  
2005  
1 Oct  
2005

140  
120  
100  
80  
60  
40  
20  
0  
18  
16  
14  
12  
10  
8  
6  
4  
2  
0

9 Nov  
2005  
1 Jan  
2003  
1 Apr  
2003  
1 Jul  
2003  
1 Oct  
2003  
1 Jan  
2004  
1 Apr  
2004  
1 Jul  
2004  
1 Oct  
2004  
1 Jan  
2005  
1 Apr  
2005  
1 Jul  
2005  
1 Oct  
2005  
9 Nov  
2005

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2

and 150g/m

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[www.sappi.com](http://www.sappi.com)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date:

November 23, 2005

SAPPI LIMITED,

by /s/ D. G. Wilson

Name: D. G. Wilson

Title: Executive Director: Finance