

LINCOLN NATIONAL CORP  
Form DEFA14A  
April 11, 2014

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant   
Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement  
 Confidential, for use of the Commission Only (as permitted by Rule 14a-6(e)(2))  
 Definitive Proxy Statement  
 Definitive Additional Materials  
 Soliciting Materials Pursuant to sec. 240.14a-11(c) or sec. 240.14a-12

Lincoln National Corporation

(Exact Name of Registrant as Specified in its Charter)

Payment of Filing Fee (Check the appropriate box)

- No fee required.  
 Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.1

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Tule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid

(2) Form, Schedule or Registration Statement No.:

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(3) Filing Party:

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(4) Date Filed:

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Shareowner Services  
P.O. Box 64945  
St. Paul, MN 55164-0945

LINCOLN NATIONAL  
CORPORATION

ANNUAL MEETING OF  
SHAREHOLDERS  
Thursday, May 22, 2014  
9:00 a.m. Local Time

The Ritz-Carlton Hotel  
10 Avenue of the Arts  
Philadelphia, PA 19102

Directions to the Lincoln National  
Corporation Annual Meeting can be  
found on our website at  
[www.lfg.com](http://www.lfg.com)

Important Notice Regarding the Availability of Proxy Materials for the  
Shareholder Meeting to be Held on May 22, 2014.

Notice is hereby given that the Annual Meeting of Shareholders of Lincoln National Corporation will be held at The Ritz-Carlton Hotel, 10 Avenue of the Arts, Philadelphia, PA 19102 on Thursday, May 22, 2014, at 9:00 a.m. Local Time.

This communication presents only an overview of the more complete proxy materials that are available to you on the Internet. We encourage you to access and review all of the important information contained in the proxy materials before voting.

The Proxy Statement and 2013 Annual Report to Shareholders are available for you to review online at [www.proxydocs.com/lnc](http://www.proxydocs.com/lnc)

If you want to receive a paper copy or an e-mail with links to the electronic materials, you must request one. There is no charge to you for requesting a copy. Please make your request for a copy as instructed on the reverse side of this notice on or before May 9, 2014, to facilitate timely delivery.

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Matters intended to be acted upon at the meeting are listed below.  
The Board of Directors recommends that you vote FOR the following proposals.

1. The election of three directors for three-year terms expiring at the 2017 Annual Meeting;

2. The ratification of the appointment of Ernst & Young LLP as the independent registered public accounting firm for 2014;
  3. The approval of an advisory resolution on the compensation of our named executive officers;
  4. The approval of the Lincoln National Corporation 2014 Incentive Compensation Plan; and
  5. To consider and act upon such other matters as may properly come before the meeting.
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THIS IS NOT A FORM FOR VOTING

You may immediately vote your proxy on the Internet at:  
[www.proxypush.com/lnc](http://www.proxypush.com/lnc)

- Use the Internet to vote your proxy 24 hours a day, 7 days a week, until 11:59 p.m. (CT) on May 21, 2014.
- Please have this Notice and the last four digits of your Social Security Number or Tax Identification Number available. Follow the instructions to vote your proxy.  
Scan code to the right for mobile voting.

Your Internet vote authorizes the Named Proxies to vote your shares in the same manner as if you marked, signed and returned your proxy card.

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To request paper copies of the proxy materials, which include the proxy card, proxy statement and annual report, please contact us via:

:Internet/Mobile – Access the Internet and go to [www.investorelections.com/lnc](http://www.investorelections.com/lnc). Follow the instructions to log in, and order copies.

(Telephone – Call us free of charge at 866-870-3684 in the U.S. or Canada, using a touch-tone phone, and follow the instructions to log in and order copies.

- \* Email – Send us an email at [paper@investorelections.com](mailto:paper@investorelections.com) with “Inc Materials Request” in the subject line. The email must include:
  - The 11-digit control # located in the box in the upper right hand corner on the front of this notice.
- Your preference to receive printed materials via mail -or- to receive an email with links to the electronic materials.
  - If you choose email delivery you must include the email address.
  - If you would like this election to apply to delivery of material for all future meetings, write the word “Permanent” and include the last 4 digits of your Tax ID number in the email.

#### Important Information about the Notice of Proxy Materials

This Notice Regarding the Online Availability of Proxy Materials (Notice) is provided to shareholders in place of the printed materials for the upcoming Shareholder Meeting.

Information about the Notice:

In 2007, the Securities and Exchange Commission adopted a voluntary rule permitting Internet-based delivery of proxy materials. Companies can now send Notices, rather than printed proxy materials to shareholders. This may help lower mailing, printing and storage costs for the company, while minimizing environmental impact. This Notice contains specific information regarding the meeting, proposals and the internet site where the proxy materials may be found.

To view the proxy materials online:

Please refer to the instructions in this Notice on how to access and view the proxy materials online, including the proxy card, annual report and proxy statement.

To receive paper copies of the proxy materials:

Please refer to the instructions in this Notice on how to request hard copies of proxy materials via phone, email or Internet.

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