

NET 1 UEPS TECHNOLOGIES INC  
Form DEF 14A  
October 05, 2018

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )

Filed by the Registrant  [X]  
Filed by a Party other than the Registrant  [ ]

Check the appropriate box:

- [ ] Preliminary Proxy Statement
- [ ] **Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- [X] Definitive Proxy Statement
- [ ] Definitive Additional Materials
- [ ] Soliciting Material Pursuant to §240.14A-12

**NET 1 UEPS TECHNOLOGIES, INC.**  
(Name of Registrant as Specified in Its Charter)

---

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- [X] No fee required.
  - [ ] Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
  - (4) Proposed maximum aggregate value of transaction:
  - (5) Total fee paid:
- [ ] Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

---

**NET 1 UEPS TECHNOLOGIES, INC.**

---

**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS**

*to be held on November 14, 2018*

---

To the Shareholders of Net 1 UEPS Technologies, Inc.:

NOTICE IS HEREBY GIVEN that the 2018 Annual Meeting of Shareholders of Net 1 UEPS Technologies, Inc. will be held at our principal executive offices located at President Place, 6th Floor, Cnr. Jan Smuts Avenue and Bolton Road, Rosebank, Johannesburg, South Africa on November 14, 2018 at 16:00 local time (9am Eastern Time), for the following purposes:

1. To elect seven directors to serve until the next Annual Meeting of Shareholders and until their successors are duly elected and qualified.
2. To ratify the selection of Deloitte & Touche (South Africa) as our independent registered public accounting firm for the fiscal year ending June 30, 2019.
3. To hold an advisory vote to approve executive compensation.
4. To transact such other business and act upon any other matter which may properly come before the annual meeting or any adjournment or postponement of the meeting.

Our Board of Directors has fixed the close of business on September 28, 2018, as the record date for determining shareholders entitled to notice of and to vote at the meeting. A list of the shareholders as of the record date will be available for inspection by shareholders at our principal executive offices during business hours for a period of ten days prior to the meeting.

Your attention is directed to our annual report for the fiscal year ended June 30, 2018, which is enclosed with this proxy statement.

Sincerely,

Christopher S. Seabrooke  
*Chairman*  
Johannesburg, South Africa

Herman G. Kotzé  
*Chief Executive Officer*

October 5, 2018

**IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE MEETING OF SHAREHOLDERS TO BE HELD ON NOVEMBER 14, 2018.** A complete set of proxy materials relating to our annual meeting is available on the internet. These materials, consisting of the Notice of Annual Meeting of Shareholders and Proxy Statement, including proxy card, and annual report, may be viewed and downloaded at <https://materials.proxyvote.com/64107N>.

**You are cordially invited to attend the meeting in person. Whether or not you expect to attend the meeting, please complete, date, sign and return the proxy accompanying this notice as promptly as possible in order to ensure your representation at the meeting. A return envelope (which is postage prepaid if mailed in the United States) is enclosed for your convenience. Even if you have voted by proxy, you may still vote in person if you attend the meeting. Please note, however, that if your shares are held of record by a broker, bank or other agent and you wish to vote at the meeting, you must request and obtain a proxy issued in your name from that record holder. You may also submit your proxy via the internet as specified in the accompanying internet voting instructions. Shareholders registered on our South African Branch Register ( South African Shareholders ) are referred to the special instructions contained on page 5 of this proxy statement.**

---

## TABLE OF CONTENTS

	<b>Page</b>
<u>PROXY STATEMENT EXECUTIVE SUMMARY</u>	<u>2</u>
<u>VOTING RIGHTS AND PROCEDURES</u>	<u>4</u>
<u>PROPOSALS TO BE VOTED ON AT THE ANNUAL MEETING</u>	<u>6</u>
<u>PROPOSAL NO. 1: ELECTION OF DIRECTORS</u>	<u>6</u>
<u>PROPOSAL NO. 2: RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM</u>	<u>7</u>
<u>PROPOSAL NO. 3: AN ADVISORY VOTE TO APPROVE EXECUTIVE COMPENSATION</u>	<u>7</u>
<u>BOARD OF DIRECTORS AND CORPORATE GOVERNANCE</u>	<u>8</u>
<u>MEETINGS OF THE BOARD AND DIRECTOR INDEPENDENCE</u>	<u>8</u>
<u>COMMITTEES OF THE BOARD</u>	<u>8</u>
<u>BOARD LEADERSHIP STRUCTURE AND BOARD OVERSIGHT OF RISK</u>	<u>10</u>
<u>REMUNERATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION</u>	<u>10</u>
<u>NOMINATIONS PROCESS AND DIRECTOR QUALIFICATIONS</u>	<u>11</u>
<u>SHAREHOLDER COMMUNICATIONS WITH THE BOARD</u>	<u>11</u>
<u>CORPORATE GOVERNANCE GUIDELINES</u>	<u>11</u>
<u>CODE OF ETHICS</u>	<u>11</u>
<u>SHARE OWNERSHIP GUIDELINES</u>	<u>12</u>
<u>COMPENSATION OF DIRECTORS</u>	<u>12</u>
<u>EQUITY COMPENSATION PLAN INFORMATION</u>	<u>13</u>
<u>EXECUTIVE COMPENSATION</u>	<u>13</u>
<u>ANALYSIS OF RISK IN OUR COMPENSATION STRUCTURE</u>	<u>13</u>
<u>COMPENSATION DISCUSSION AND ANALYSIS</u>	<u>13</u>
<u>EXECUTIVE SUMMARY</u>	<u>13</u>
<u>DEVELOPMENTS DURING AND POST FISCAL 2018</u>	<u>15</u>
<u>COMPENSATION PROGRAM OVERVIEW FOR FISCAL 2018</u>	<u>15</u>
<u>ELEMENTS OF 2018 COMPENSATION</u>	<u>18</u>
<u>OTHER CONSIDERATIONS</u>	<u>23</u>
<u>REMUNERATION COMMITTEE REPORT</u>	<u>24</u>
<u>EXECUTIVE COMPENSATION TABLES</u>	<u>25</u>
<u>SUMMARY COMPENSATION TABLE</u>	<u>25</u>
<u>PAY RATIO DISCLOSURE</u>	<u>26</u>
<u>ACTUAL 2018 COMPENSATION MIX</u>	<u>26</u>
<u>GRANTS OF PLAN-BASED AWARDS</u>	<u>27</u>
<u>OUTSTANDING EQUITY AWARDS AT 2018 FISCAL YEAR-END</u>	<u>28</u>
<u>OPTION EXERCISES AND STOCK VESTED</u>	<u>29</u>
<u>POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE-IN-CONTROL</u>	<u>29</u>
<u>CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS</u>	<u>29</u>
<u>AUDIT AND NON-AUDIT FEES</u>	<u>31</u>
<u>AUDIT COMMITTEE REPORT</u>	<u>32</u>
<u>SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT</u>	<u>33</u>
<u>ADDITIONAL INFORMATION</u>	<u>34</u>

**NET 1 UEPS TECHNOLOGIES, INC.**

---

**PROXY STATEMENT EXECUTIVE SUMMARY**

**ANNUAL MEETING OF SHAREHOLDERS**

**Time and Date** 16:00 local time (9am Eastern Time) on November 14, 2018  
**Place** President Place, 6th Floor, Cnr. Jan Smuts Avenue and Bolton Road, Rosebank, Johannesburg, South Africa  
**Record Date** September 28, 2018

**PROPOSALS TO BE VOTED ON AND BOARD VOTING RECOMMENDATIONS**

*The following is a summary of proposals to be voted on at the annual meeting. This is only a summary, and it may not contain all of the information that is important to you. For more complete information, please review the proxy statement as well as our annual report on Form 10-K.*

**Proposal 1**

**Election of Directors**

The Board has nominated our current seven directors for re-election at the annual meeting to hold office until the 2019 annual meeting. More information about this proposal can be found on pages 6-7.

**Recommendation:** Our Board recommends a vote **FOR** each of the director nominees.

**Proposal 2**

**Ratification of Independent Registered Public Accounting Firm**

The Board is asking shareholders to ratify the selection of Deloitte & Touche (South Africa) as our independent registered public accounting firm for the fiscal year ending June 30, 2019. More information about this proposal can be found on page 7.

**Recommendation:** Our Board recommends a vote **FOR** the ratification of the selection of Deloitte& Touche as our

independent registered public accounting firm.

### **Proposal 3**

#### **Advisory Vote to Approve Executive Compensation**

The Board is providing shareholders with the opportunity to vote to approve, on an advisory basis, the compensation of our executive officers named in the Summary Compensation Table under Executive Compensation. More information about this proposal can be found on pages 7-8.

**Recommendation:** Our Board recommends a vote **FOR** the approval of executive compensation.

**CORPORATE GOVERNANCE**

*Our Board is committed to excellence in corporate governance. We believe that principled and ethical governance benefits you, our shareholders, as well as our customers, employees and communities, and we maintain a governance profile that aligns with industry-leading standards. We believe that our governance structure will have a direct impact on the strength of our business. The following table presents a brief summary of highlights of our governance profile.*

<b>Board Conduct and Oversight</b>	<b>Independence and Participation</b>	<b>Shareholder Rights</b>
x Regular risk assessment	x Independent Chairman	x Special meeting right for shareholders of an aggregate of 10% of voting stock
x Standards of ethics, applied to all directors, executive officers and employees	x Five of seven directors are independent by SEC and Nasdaq standards	x All directors annually elected; no staggered Board
x Significant time devoted to succession planning and leadership development efforts	x Executive sessions of non-employee directors generally held at each Board and committee meeting	x No Poison Pill
x Annual evaluations of Board and its committees	x Audit Committee, Remuneration Committee, and Nominating and Corporate Governance Committee are each made up entirely of independent directors	x No supermajority voting requirements to change organizational documents
	x Separate Chairman of the Board and Chief Executive Officer	



## VOTING RIGHTS AND PROCEDURES

Shareholders as of the close of business on September 28, 2018, the record date, may attend and vote at the annual meeting. Each share is entitled to one vote. There were 56,833,925 shares of common stock outstanding on the record date.

A majority of the total number of outstanding shares of common stock, present either in person or by proxy, will constitute a quorum for the transaction of business at the annual meeting. Shareholders who are present at the annual meeting in person or by proxy and who abstain, and proxies relating to shares held by a bank or broker on your behalf (that is, in street name), that are not voted (referred to as broker non-votes) will be treated as present for purposes of determining whether a quorum is present. In the event that there are not sufficient votes to approve any proposal at the annual meeting, the annual meeting may be adjourned in order to permit the further solicitation of proxies. The inspector of election appointed for the annual meeting will tabulate all votes and will separately tabulate affirmative and negative votes, abstentions and broker non-votes.

The following describes how you may vote on each proposal and the votes required for approval of each proposal:

- *Proposal No. 1* Our seven director nominees will be elected by a plurality of votes. You may vote for each director nominee or withhold your vote from one or more of the nominees. Withholding a vote as to any director nominee is the equivalent of abstaining. In an uncontested election such as this, abstentions and broker non-votes have no effect, since approval by a specific percentage of the shares present or outstanding is not required.
- *Proposal No. 2* The ratification of the selection of Deloitte & Touche (South Africa) ( Deloitte ) to act as our independent registered public accounting firm will be approved if the votes cast in favor of the proposal exceed the number of votes cast against the proposal. You may vote for or against the proposal or you may abstain from voting. Abstentions and broker non-votes will not affect the outcome of the vote.
- *Proposal No. 3* The advisory vote to approve executive compensation will be approved if the votes cast in favor of the proposal exceed the number of votes cast against the proposal. You may vote for or against the proposal or you may abstain from voting. Abstentions and broker non-votes will not affect the outcome of the vote.

If you provide your voting instructions on your proxy, your shares will be voted as you instruct, and according to the best judgment of the persons named in the proxy if a proposal comes up for a vote at the annual meeting that is not on the proxy.

If you do not indicate a specific choice on a proxy that you sign and submit, your shares will be voted:

- FOR each of the director nominees;
- FOR the ratification of the selection of Deloitte as our independent registered public accounting firm; and
- FOR the approval of executive compensation.

If your shares are held in street name, and you do not instruct the bank or broker as to how to vote your shares on Proposals 1 and 3, the bank or broker may not exercise discretion to vote for or against those proposals. This would be a broker non-vote and these shares will not be counted as having been voted on the applicable proposal. With respect to Proposal 2, the bank or broker may exercise its discretion to vote for or against that proposal in the absence of your instruction. **Please instruct your bank or broker so your vote can be counted.**

### **Revocability of Proxies**

You may revoke your proxy at any time prior to exercise of the proxy by delivering a written notice of revocation or a duly executed proxy with a later date by mail to our corporate secretary at Net 1 UEPS Technologies, Inc., PO Box 2424, Parklands 2121, South Africa, or by attending the meeting and voting in person. If you hold shares through a bank or brokerage firm, you must contact that firm to revoke any prior voting instructions.

**Internet Availability of Proxy Materials and Annual Report**

A complete set of proxy materials relating to our annual meeting is available on the internet. These materials, consisting of the Notice of Annual Meeting of Shareholders and Proxy Statement, including proxy card, and annual report, may be viewed and downloaded at <https://materials.proxyvote.com/64107N>.

## **Market Information**

Our common stock is listed on The Nasdaq Global Select Market ( Nasdaq ) in the United States under the symbol UEPS and, via a secondary listing, on the Johannesburg Stock Exchange ( JSE ), in South Africa under the symbol NT1. Nasdaq is our principal market for the trading of our common stock. Our transfer agent in the United States is Computershare Shareowner Services LLC, 480 Washington Blvd., Jersey City, New Jersey 07310. Our transfer agent in South Africa is Link Market Services South Africa (Pty) Ltd ( Link Market ), 13th Floor, 19 Ameshoff Street, Braamfontein, 2001, South Africa.

## **Special Instructions to South African Shareholders**

We are required to comply with certain South African regulations related to the circulation and tabulation of proxies issued to our South African Shareholders. The proxy form marked Net 1 UEPS Technologies, Inc. Proxy for Shareholders Registered on South African Branch Register must be used by South African Shareholders. The South African proxy must be lodged, posted or faxed to Link Market so as to reach them by 16:00, local time, on November 9, 2018. South African Shareholders that have already dematerialized their shares through a Central Securities Depository Participant ( CSDP ) or broker, other than with own-name registration, should not complete the South African proxy. Instead they should provide their CSDP or broker with their voting instructions or, alternatively, they should inform their CSDP or broker of their intention to attend the annual meeting in order for their CSDP or broker to be able to issue them with the necessary authorization to enable them to attend such meeting. South African Shareholders that hold their shares in certificated form or dematerialized own-name registration should complete the South African proxy and return it to Link Market.

## **Solicitation**

The Board is soliciting your proxy to vote your shares at the annual meeting. We will bear the entire cost of the solicitation, including the preparation, assembly, printing and mailing of this proxy statement, including the proxy card and any additional solicitation materials furnished to our shareholders. Copies of solicitation materials will be furnished to brokerage houses, fiduciaries and custodians holding shares in their names that are beneficially owned by others so that they may forward this solicitation material to such beneficial owners. We may reimburse these persons for their reasonable expenses in forwarding solicitation materials to beneficial owners. The original solicitation of proxies by mail may be supplemented by a solicitation by personal contacts, telephone, facsimile, electronic mail or any other means by our directors, officers or employees. No additional compensation will be paid to our directors, officers or employees for performing these services. Except as described above, we do not presently intend to solicit proxies other than by mail.

**PROPOSALS TO BE VOTED ON AT THE ANNUAL MEETING**

**PROPOSAL NO. 1: ELECTION OF DIRECTORS**

The terms of office of each of our current directors will expire at the annual meeting. The Board has nominated for reelection each of our current directors (see Information Regarding the Nominees for information on all directors) for a one-year term.

The persons named in the enclosed proxy intend to vote properly executed and returned proxies **FOR** the election of all nominees proposed by the Board unless authority to vote is withheld. In the event that any nominee is unable or unwilling to serve, the persons named in the proxy will vote for such substitute nominee or nominees as they, in their discretion, shall determine. The Board has no reason to believe that any nominee named herein will be unable or unwilling to serve.

**The Board recommends that you vote FOR the election of each of the director nominees.**

**Information Regarding the Nominees**

**Herman G. Kotzé** Mr. Kotzé has been our Chief Executive Officer since June 2017 and was our Chief Financial  
49 years old Officer, Secretary and Treasurer from 2004 until February 2018. From January 2000 until June  
Director since 2004 2004, he served on the board of Aplitec as Group Financial Director. Mr. Kotzé joined Aplitec  
in November 1998 as a strategic financial analyst. Prior to joining Aplitec, Mr. Kotzé was a  
business analyst at the Industrial Development Corporation of South Africa. Mr. Kotzé is a  
qualified South African chartered accountant.

The Board believes that Mr. Kotzé's financial, accounting and taxation expertise and experience with corporate transactions, as well as his long history with us and deep knowledge of our business and industry makes him well-suited to serve as a director.

**Alex M.R. Smith** Mr. Smith has been our Chief Financial Officer, Treasurer and Secretary since March 2018.  
49 years old From 2008 until February 2018, Mr. Smith served as Director and Chief Financial Officer of  
Director since 2018 Allied Electronics Corporation Limited, a JSE-listed company. Prior to joining Altron, Mr.  
Smith worked in various positions at PricewaterhouseCoopers in Edinburgh, Scotland and  
Johannesburg from 1991 to 2005. Mr. Smith holds a Bachelor of Law (Honours) degree from  
the University of Edinburgh and is a member of the Institute of Chartered Accountants of  
Scotland.

The Board believes that Mr. Smith's financial and accounting expertise and experience with corporate transactions and capital markets makes him well-suited to serve as a director.

**Christopher S. Seabrooke** Mr. Seabrooke is Chief Executive Officer and a director of Sabvest Limited, an investment  
65 years old holding company which is listed on the JSE. Mr. Seabrooke also serves as a non-employee  
Director since 2005 director of the following JSE listed companies: Brait SE, Datatec Limited, Massmart Holdings  
Limited, Metrofile Holdings Limited, Rolfes Holdings Limited, Torre Industries Limited and  
Transaction Capital Limited. In the past five years he was also a non-employee director of JSE  
listed Chrometco Limited. Mr. Seabrooke is a member of The Institute of Directors in South  
Africa. Formerly, he was the Chairman of the South African State Theater and the Deputy  
Chairman of each of the National Arts Council and the Board of Business and Arts South  
Africa. Mr. Seabrooke has degrees in Economics and Accounting from the University of Natal  
and an MBA from the University of Witwatersrand.

The Board believes that Mr. Seabrooke's expertise in finance, accounting and corporate governance and broad experience as a director of several publicly-traded companies covering a broad range of industries makes him a valuable member of our Board.

**Alasdair J.K. Pein**  
58 years old  
Director since 2005

Mr. Pein is currently Managing Partner of Ascension Advisory Partners LLP (UK), and a director of Ascension Partners Limited, a Cayman-based. Both vehicles provide investment services to high net worth clients. Mr. Pein is also a director of Mundane International Limited, a Guernsey-based financial investment fund. Mr. Pein sits on the investment committee of Dean St Investments LLP a UK based investment limited partnership. Mr. Pein also serves as a director of Ecolutia Services AG, a global provider of water, wastewater and environmental treatment solutions. From 1994 until March 2009, Mr. Pein served as the CEO of the Oppenheimer family's private equity business. During this period of time Mr. Pein held directorships of a number of private companies. Mr. Pein is a qualified South African chartered accountant.

The Board believes that Mr. Pein's financial and accounting expertise, as well as his private equity experience and skills in dealing with compensation, human resources and corporate governance issues, makes him a valuable member of our Board.

**Paul Edwards**  
64 years old  
Director since 2005

Mr. Edwards is the Chairman of Equilibre Bioenergy Production Limited. Previously, Mr. Edwards was Non-Executive Chairman of Integrated Pipeline Solutions (Pty) Ltd and Emerging Markets Payment Holdings, an Africa and Middle East payments business; a non-employee director of Starcomms Limited, a Nigerian telecommunications operator; Executive Chairman of Chartwell Capital, a corporate finance house; Chief Executive Officer of MTN Group, a pan-African mobile operator; and Group Chief Executive of Johnnic Holdings Ltd, a diversified holding company. Mr. Edwards has a BSc and an MBA from the University of Cape Town.

The Board believes that Mr. Edwards' knowledge and experience of the payments and telecommunications industries, especially in Africa, provides us with valuable insight into the potential opportunities to expand our business internationally and makes him a valuable member of our Board.

**Alfred T. Mockett**  
69 years old  
Director since 2017

Mr. Mockett has served as the non-executive chairman of Hibu Group Limited since 2013 and as a non-executive director of Corporate Risk Holdings LLC since 2014. From 2010 until 2013, he served as the chief executive officer of Dex One Corporation, a NASDAQ-listed provider of online, mobile and print marketing solutions.

The Board believes that Mr. Mockett's expertise in finance, accounting and corporate governance and broad experience as an officer and director of several publicly-traded companies covering a broad range of industries makes him a valuable member of our Board.

**Ekta Singh-Bushell**  
48 years old  
Director since 2018

Ms. Singh-Bushell has served as a non-employee director of TTEC Holdings Inc. (NASDAQ:TTEC) since May 2017, Datatec (JSE: DTC) since June 2018, and DSW Inc. (NYSE:DSW) since September 2018. From 2016 to 2017, Ms. Singh-Bushell served as deputy to the first vice president, chief operating officer in the executive office of the Federal Reserve Bank of New York. From 2015 to 2016, she was a partner at DecisionGPS LLC, a business analytics start-up; and she continues to serve as a strategic board advisor to the company. Between 1998 and 2015, Ms. Singh-Bushell worked at Ernst & Young, serving in various leadership roles including global client services partner between 2005 and 2015, global and Americas IT Effectiveness leader, Northeast advisory people leader, and US innovation & digital strategy leader and Chief Information Security Officer. Ms. Singh-Bushell is a certified public accountant and holds advanced international certifications in governance, information systems security, audit and control. From 2004 to 2014, Ms. Singh-Bushell served in various leadership roles including treasurer and audit committee chair for the Asian American Federation. During her extensive career, she has lived and worked in India, London and the United States.

The Board believes that Ms. Singh-Bushell's international experience in finance, audit, technology, cybersecurity, multi-sector strategy and business launch provide necessary and desired skills, experience and perspective to our Board.

## **PROPOSAL NO. 2: RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Audit Committee of our Board has selected Deloitte to serve as our independent registered public accounting firm for the fiscal year ending June 30, 2019. A representative of Deloitte is expected to be present at the annual meeting. Such representative will have an opportunity to make a statement if he or she desires to do so and is expected to be available to respond to appropriate questions from shareholders. Deloitte currently serves as our independent registered public accounting firm.

We are asking our shareholders to ratify the selection of Deloitte as our independent registered public accounting firm for the fiscal year ending June 30, 2019. Although ratification is not required by our Amended and Restated By-Laws or otherwise, the Board is submitting the selection of Deloitte to our shareholders for ratification as a matter of good corporate practice. In the event our shareholders fail to ratify the appointment, the Audit Committee may reconsider this selection. Even if the selection is ratified, the Audit Committee in its discretion may select a different registered public accounting firm at any time during the year if it determines that such a change would be in our best interests and the best interests of our shareholders.

**The Board recommends a vote FOR the ratification of the selection of Deloitte.**

**PROPOSAL NO. 3: AN ADVISORY VOTE TO APPROVE EXECUTIVE COMPENSATION**

We are providing you with the opportunity to vote to approve, on an advisory basis, the compensation of our executive officers named in the Summary Compensation Table under Executive Compensation, whom we refer to as our named executive officers or NEOs. This proposal, which is commonly referred to as say on pay, is required by Section 14A of the U.S. Securities Exchange Act of 1934, as amended (the Exchange Act).

The philosophy of our executive compensation program is to link compensation to the achievement of our key strategic and financial goals. Therefore, we reward our executives for their contributions to our annual and long-term performance by tying a significant portion of their total compensation to key drivers of increased shareholder value. At the same time, we believe our program does not encourage excessive risk-taking by management. The Executive Compensation section of this proxy statement beginning on page 13, including the Compensation Discussion and Analysis, describes in detail our executive compensation program and the decisions made by the Remuneration Committee with respect to our fiscal year ended June 30, 2018.

The Board is asking shareholders to cast a non-binding advisory vote on the following resolution:

**Resolved, that the compensation paid to the Company's named executive officers, as disclosed pursuant to the disclosure rules of the U.S. Securities and Exchange Commission, including the Compensation Discussion and Analysis, compensation tables and narrative discussions, is approved on an advisory basis.**

Because your vote is advisory, it will not be binding upon the Board or the Remuneration Committee. However, the Board and the Remuneration Committee value the opinions expressed by our shareholders and will consider the outcome of the vote when considering future executive compensation decisions.

**The Board recommends a vote FOR the approval of the compensation of our named executive officers.**

## **BOARD OF DIRECTORS AND CORPORATE GOVERNANCE**

### **MEETINGS OF THE BOARD AND DIRECTOR INDEPENDENCE**

Our Board typically holds a regular meeting once every quarter and holds special meetings when necessary. During the fiscal year ended June 30, 2018, our Board held a total of six meetings. Each of our incumbent directors attended 100% of the total number of meetings of the Board and the total number of meetings held by all committees of the Board on which each such director served, during the period for which each such director served, except for Mr. Seabrooke, who did not attend one audit committee meeting during the fiscal year. We encourage each member of the Board to attend the annual meeting of shareholders, but have not adopted a formal policy with respect to such attendance.

All of our directors who served during fiscal 2018 attended last year's annual meeting, except Messrs. Edwards, Mockett and Pein (and Mr. Smith, and Ms. Singh-Bushell who joined the Board after our annual meeting). The non-employee directors meet regularly without any management directors or employees present. These meetings are held on the day of or the day preceding other Board or committee meetings.

The Board annually examines the relationships between us and each of our directors. After this examination, the Board has concluded that Messrs. Seabrooke, Pein, Edwards and Mockett and Ms. Singh-Bushell are independent as defined under Nasdaq Rule 5605(a)(2) and under Rule 10A-3(b)(1) under the Exchange Act, as that term relates to membership on the Board and the various Board committees.

### **COMMITTEES OF THE BOARD**

The Board has established an Audit Committee, a Remuneration Committee and a Nominating and Corporate Governance Committee. The members of our Board Committees are presented in the table below:

	<b>Audit</b>	<b>Remuneration</b>	<b>Nominating and Corporate Governance</b>
--	--------------	---------------------	--



<b>Director</b>	<b>Committee</b>	<b>Committee</b>	<b>Committee</b>
Paul Edwards	X	X	X
Herman G. Kotzé (#)			
Alfred T. Mockett	X	X	X
Alasdair J.K. Pein	X	X*	X
Christopher S. Seabrooke	X*	X	X*
Ekta Singh-Bushell	X	X	X
Alex M.R. Smith (#)			

# Executive

\* Chairperson

## Audit Committee

The Audit Committee consists of Messrs. Seabrooke, Pein, Edwards and Mockett and Ms. Singh-Bushell, with Mr. Seabrooke acting as the Chairperson. The Board has determined that Mr. Seabrooke is an audit committee financial expert as that term is defined in applicable SEC rules, and that all members meet Nasdaq's financial literacy criteria. The Audit Committee held seven meetings during the 2018 fiscal year. See Audit Committee Report on page 32.

The Audit Committee was established by the Board for the primary purpose of overseeing or assisting the Board in overseeing the following:

### Audit

the qualifications and independence of our registered public accounting firm  
the organization and performance of our internal audit function

### Compliance Processes

our compliance with SEC and other legal and regulatory requirements  
compliance with ethical standards adopted by us  
review of related party transactions

### Financial Reporting

the integrity of our financial statements  
the accounting and financial reporting processes and the audits of our financial statements  
our systems of disclosure controls and procedures and internal control over financial reporting

### Risk Management

review of our risk assessment and enterprise risk management process

A copy of our Audit Committee charter is available without charge on our website, [www.net1.com](http://www.net1.com).

## Remuneration Committee

The Remuneration Committee consists of Messrs. Pein, Seabrooke, Edwards and Mockett and Ms. Singh-Bushell, with Mr. Pein acting as the Chairperson. The Remuneration Committee held five meetings during the 2018 fiscal year.

The Remuneration Committee has the following principal responsibilities, authority and duties:

### Compensation Structure & Strategy

review and approve performance goals and objectives relevant to the compensation of all our executive officers, evaluate the performance of each executive officer in light of those goals and objectives, and set each executive officer's compensation, including incentive-based and equity-based compensation, based on such evaluation

### Human Resources & Workforce Management

generally oversee our human resources and workforce management programs

make recommendations to the Board with respect to incentive and equity-based compensation plans

review and make recommendations to the Board regarding compensation-related matters outside the ordinary course, including, but not limited to, employment contracts, change-in-control provisions and severance arrangements

administer our stock option, stock incentive, and other stock compensation plans, including the function of making and approving all grants of options and other awards to all executive officers and directors, and all other eligible individuals, under such plans

review annually and make recommendations to the Board regarding director compensation

assist management in developing and, when appropriate, recommend to the Board, the design of compensation policies and plans

review and discuss with management the disclosures in our Compensation Discussion and Analysis and any other disclosures regarding executive compensation to be included in our public filings or shareholder reports

recommend to the Board whether the Compensation Discussion and Analysis should be included in our proxy statement, Form 10-K, or information statement, as applicable, and prepare the related report required by the rules of the SEC

A copy of our Remuneration Committee charter is available without charge on our website, [www.net1.com](http://www.net1.com).

## **Nominating and Corporate Governance Committee**

The Nominating and Corporate Governance Committee comprises Messrs. Seabrooke, Pein, Edwards and Mockett and Ms. Singh-Bushell, with Mr. Seabrooke acting as the Chairperson. The Nominating and Corporate Governance Committee held four meetings during the 2018 fiscal year.

The principal duties and responsibilities of the Nominating and Corporate Governance Committee are as follows:

### **Corporate Governance**

review our Corporate Governance Guidelines annually and recommend changes, as appropriate, for review and approval by the Board  
make recommendations regarding proposals submitted by our shareholders  
establish and monitor procedures by which the Board will conduct, at least annually, evaluations of its performance

A copy of our Nominating and Corporate Governance Committee charter is available without charge on our website, [www.net1.com](http://www.net1.com).

### **Board Composition**

monitor the composition, size and independence of the Board  
establish criteria for Board and committee membership and recommend to our Board proposed nominees for election to the Board and for membership on each committee of the Board  
monitor our procedures for the receipt and consideration of director nominations by shareholders and other persons and for the receipt of shareholder communications directed to our Board  
make recommendations to the Board regarding management succession planning and corporate governance best practices

## **BOARD LEADERSHIP STRUCTURE AND BOARD OVERSIGHT OF RISK**

### **Board Leadership**

Our Board is led by an independent director, Mr. Seabrooke, who is also our Chairman. Our Board believes this leadership structure effectively allocates authority, responsibility, and oversight between management and the independent members of our Board. It gives primary responsibility for our operational leadership and strategic direction to our Chief Executive Officer, while the Chairman facilitates our Board's independent oversight of management, promotes communication between senior management and our Board about issues such as management development and succession planning, executive compensation, and our performance, engages with shareholders, and leads our Board's consideration of key governance matters.

### **The Board's Role in Risk Oversight**

Managing risk is an ongoing process inherent in all decisions made by management. The Board discusses risk throughout the year, particularly at Board meetings when specific actions are considered for approval. The Board has ultimate responsibility to oversee our enterprise risk management program. This oversight is conducted primarily through various committees of the Board as described below.

Our Enterprise Risk Management Committee is responsible for identifying, assessing, prioritizing and developing action plans to mitigate the material business, operational and strategic risks affecting us. The Enterprise Risk Management Committee comprises Mr. Kotzé, our Chief Executive Officer (who serves as Chairperson), Mr. Alex M.R. Smith, our Chief Financial Officer, and Warren E. Segall, our Group Compliance Officer. Mr. Segall meets semi-annually with the leaders of our various business units and his findings are reported to and discussed by the Enterprise Risk Management Committee. The Enterprise Risk Management Committee meets and reports to the Audit Committee semi-annually.

The Audit Committee directly provides oversight of risks relating to the integrity of our consolidated financial statements, internal control over financial reporting and the internal audit function. The Remuneration Committee

oversees the management of risks related to our executive compensation program. The Nominating and Corporate Governance Committee oversees the management of risks related to management succession planning.

**REMUNERATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION**

None of the members of our Remuneration Committee has at any time been one of our officers or employees. None of our executive officers serves or in the past has served as a member of the Board or Remuneration Committee of any entity that has one or more of its executive officers serving on our Board or our Remuneration Committee.

## **NOMINATIONS PROCESS AND DIRECTOR QUALIFICATIONS**

The Nominating and Corporate Governance Committee reviews with the Board the skills and characteristics required of Board members. Our Corporate Governance Guidelines provide that the Nominating and Corporate Governance Committee consider a candidate's independence, as well as the perceived needs of the Board and the candidate's background, skills, business experience and expected contributions. At a minimum, members of the Board must possess the highest professional ethics, integrity and values, and be committed to representing the long-term interests of our shareholders. They must also have an inquisitive and objective perspective, practical wisdom and mature judgment.

The Nominating and Corporate Governance Committee may also take into account the benefits of diversity in candidates' viewpoints, background and experience, as well as the benefits of constructive working relationships among directors. Other than as set forth in our Corporate Governance Guidelines, the Nominating and Corporate Governance Committee does not have a formal policy with respect to diversity.

The Nominating and Corporate Governance Committee also reviews and determines whether existing members of the Board should stand for re-election, taking into consideration matters relating to the number of terms served by individual directors, the ability of an individual director to devote the appropriate level of time and attention to Board duties in light of other positions he holds (including other directorships) and the changing needs of the Board. We do not have a limit on the number of terms an individual may serve as a director on our Board.

The Nominating and Corporate Governance Committee utilizes a variety of methods for identifying and evaluating nominees for director. The Nominating and Corporate Governance Committee regularly assesses the appropriate composition, size and independence of the Board, and whether any vacancies are expected due to change in employment or otherwise. In the event that vacancies are anticipated, or otherwise arise, the Nominating and Corporate Governance Committee considers various potential candidates for director. Candidates are evaluated at regular or special meetings of the Nominating and Corporate Governance Committee, and may be considered at any point during the year. The Nominating and Corporate Governance Committee will consider shareholder recommendations for candidates for the Board that are properly submitted in accordance with Section 4.16 of our Amended and Restated By-Laws in the same manner it considers nominees from other sources. In evaluating such recommendations, the Nominating and Corporate Governance Committee will use the qualifications standards described above and will seek to achieve a balance of knowledge, experience and capability on the Board.

## **SHAREHOLDER COMMUNICATIONS WITH THE BOARD**

Any shareholder who wishes to communicate directly with the Board may do so via mail or facsimile, addressed as follows:

Net 1 UEPS Technologies, Inc.  
Board of Directors  
PO Box 2424  
Parklands, 2121, South Africa  
Fax: +27 11 880 7080

The corporate secretary shall transmit any communication to the Board, or individual director(s), as applicable, as soon as practicable upon receipt. Absent safety or security concerns, the corporate secretary shall relay all communications, without any other screening for content.

## **CORPORATE GOVERNANCE GUIDELINES**

The Board has adopted a set of Corporate Governance Guidelines. We will continue to monitor our Corporate Governance Guidelines and adopt changes as necessary to comply with rules adopted by the SEC and Nasdaq, and to conform to best industry practice. This monitoring will include comparing our existing policies and practices to policies and practices suggested by various groups or authorities active in corporate governance and the practices of other public companies. A copy of our Corporate Governance Guidelines is available on our website at [www.net1.com](http://www.net1.com).

### **CODE OF ETHICS**

The Board has adopted a written code of ethics, as defined in the regulations of the SEC. We require all of our directors, officers, employees, contractors, consultants and temporary staff, including Messrs. Kotzé and Smith, and other senior personnel performing similar functions, to adhere to this code in addressing the legal and ethical issues encountered in conducting their work. Our code of ethics requires avoidance of conflicts of interest, compliance with all laws and other legal requirements, conduct of business in an honest and ethical manner, integrity and actions in our best interest. Directors, officers and employees are required to report any conduct that they believe in good faith to be an actual or apparent violation of the code.

The Sarbanes-Oxley Act of 2002 requires companies to have procedures to receive, retain and treat complaints received regarding accounting, internal accounting controls or auditing matters and to allow for the confidential and anonymous submission by employees of concerns regarding questionable accounting or auditing matters. We currently have such procedures in place. A copy of our code of ethics is available free of charge on our website at [www.net1.com](http://www.net1.com).

### SHARE OWNERSHIP GUIDELINES

Effective July 1, 2018, we adopted a share ownership guideline policy for our chief executive officer, other executive officers, and our non-employee directors. Our Chief Executive Officer is expected to own shares in our Company that have a value of four times his annual base salary and our other executive officers are expected to own shares that have a value of two times their annual base salary. Our non-employee directors are expected to own shares of our Company that have a value equal to \$250,000. Shares may be owned directly by the individual owned jointly with or separately by the individual's spouse, or held in trust for the benefit of the individual, the individual's spouse or children. Unvested time-based equity awards acquired through our Stock incentive plan are included in the computation of share ownership.

### COMPENSATION OF DIRECTORS

Directors who are also executive officers do not receive separate compensation for their services as directors. During fiscal 2018, our non-employee directors received compensation as described below.

Name	Fees Earned or Paid in Cash (\$)	Stock Awards <sup>(1)(2)</sup> (\$)	Stock Options (\$)	Other (\$) <sup>(3)</sup>	Total (\$)
Paul Edwards	100,000	100,000	-	-	200,000
Alfred T. Mockett	100,000	108,330	-	-	208,330
Alasdair J.K. Pein	115,000	114,999	-	-	229,999
Christopher S. Seabrooke	170,000	170,003	-	57,815	397,818

- (1) As of June 30, 2018, the number of shares of restricted stock held by each non-employee director is as follows: Mr. Edwards 10,822; Mr. Mockett 11,549; Mr. Pein 29,061; Mr. Seabrooke 18,124.
- (2) For Messrs. Edwards, Mockett, Pein and Seabrooke, represents 10,661, 11,549, 12,260 and 18,124 shares, respectively, of restricted stock granted on August 23, 2017. The dollar value reflected is based on the closing price of our common stock on the date of grant.
- (3) Represents value added taxes which are statutory indirect taxes charged in ZAR on Mr. Seabrooke's compensation and reimbursed to him.

In determining fiscal 2018 compensation, the Board analyzed the annual compensation of non-employee directors of U.S.- and UK-listed transaction processor companies with a range of market equity capitalizations above, below and comparable to ours. The peer group comprised: Blue Label Telecoms Limited, Bottom Line Technologies Inc., Euronet Worldwide Inc., Everi Holdings Inc, Evertec Inc, ExlService holdings Inc, Jack Henry & Associates, Inc., Green Dot Corporation, MoneyGram International Inc., Verifone Systems, Inc and WEX Inc. In addition, the Board considered the various roles of the non-employee directors. Directors receive a base fee for membership on the Board. Directors who serve on Board committees and/or serve as Chairperson of Board committees receive additional compensation in recognition of the additional time they are required to spend on committee matters.

Grants of restricted stock made during fiscal 2017, as well those grants made in prior years, originally vested over a three-year period. After the end of fiscal 2017, the Board consulted with Pay Governance, an independent compensation consultant, and determined that one-year vesting of restricted stock grants is a more common



compensation practice for independent directors and therefore, amended the terms of outstanding awards to vest one-year after grant. As a result of this amendment, all shares held at June 30, 2017, were fully-vested.

**EQUITY COMPENSATION PLAN INFORMATION**

The following table sets forth information regarding our compensation plans under which our equity securities are authorized for issuance as of June 30, 2018:

<b>Plan Category</b>	<b>Number of securities to be issued upon exercise of outstanding options, warrants and rights</b> (a)	<b>Weighted average exercise price of outstanding options, warrants and rights</b> (b)	<b>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))</b> (c)
Equity compensation plans approved by security holders	809,274	\$13.99	3,547,846
Stock incentive plan			

**EXECUTIVE COMPENSATION****ANALYSIS OF RISK IN OUR COMPENSATION STRUCTURE**

As part of its responsibilities to annually review all incentive compensation and equity-based plans, and evaluate whether the compensation arrangements of our employees incentivize unnecessary and excessive risk-taking, the Remuneration Committee evaluated the risk profile of our compensation policies and practices for fiscal 2018. In its evaluation, the Remuneration Committee reviewed our employee compensation structures, and noted numerous design elements that manage and mitigate risk without diminishing the incentive nature of the compensation, including:

- a balanced mix between cash and equity, and annual and longer-term incentives;
- caps on incentive awards at reasonable levels;
- linear payouts between target levels with respect to annual cash incentive awards;
- discretion on individual awards, particularly in special circumstances; and
- long-term incentives.

The Remuneration Committee also reviewed our compensation programs for certain design features that may have the potential to encourage excessive risk-taking, including: over-weighting towards annual incentives, highly leveraged payout curves, unreasonable thresholds, and steep payout cliffs at certain performance levels that may encourage short-term business decisions to meet payout thresholds. The Remuneration Committee concluded that our compensation programs do not include such elements.

In addition, the Remuneration Committee analyzed our overall enterprise risks and how compensation programs may impact individual behavior in a manner that could exacerbate these enterprise risks. For this purpose, the Remuneration Committee considered our growth and return performance, volatility and leverage. In light of these analyses, the Remuneration Committee concluded that it has a balanced pay and performance program that does not encourage excessive risk-taking that is reasonably likely to have a material adverse effect on us. We believe our compensation programs encourage and reward prudent business judgment and appropriate risk-taking over the long term.

**COMPENSATION DISCUSSION AND ANALYSIS****EXECUTIVE SUMMARY**

In this Compensation Discussion and Analysis, we:

- Outline our compensation philosophy and discuss how the Remuneration Committee determines executive pay.
- Describe each element of executive pay, including base salaries, short-term and long-term incentives and executive benefits.

We anticipate that there may be changes to our compensation programs and rewards in fiscal 2018 as we continue to develop and revise our philosophy regarding how best to motivate our executives to drive towards our short-term and long-term growth.

### **Pay for Performance**

The Remuneration Committee considered the absolute and relative alignment of executive compensation when it considered the appropriateness of the level and form of compensation and found executive compensation and our performance to be aligned.

## Results of Shareholder Say-on-Pay Votes

We provide our shareholders with the opportunity to cast an annual, nonbinding advisory vote to approve executive compensation (a say-on-pay proposal). At our annual meeting of shareholders held on November 15, 2017, approximately 70% of the votes cast on the say-on-pay proposal at that meeting were voted in favor of the proposal. The Remuneration Committee considered the outcome of that advisory vote to be an endorsement of the Remuneration Committee's compensation philosophy and implementation. The Remuneration Committee will continue to consider the outcome of say-on-pay votes when making future compensation decisions for our named executive officers.

## Highlighted Compensation Policies and Practices

Our executive compensation and corporate governance policies are structured to closely link executive compensation to our performance and increase long-term shareholder value.

To achieve our objectives, we have incorporated the following policies and practices:

### WHAT WE DO:

Utilize performance-based programs, including annual and long-term incentives to link executive compensation to our performance and increase long-term shareholder value (at least two-thirds of FY2018 long-term incentives were performance-based and could only be earned if certain performance metrics are achieved)

Structured total direct compensation for our named executive officers such that a significant portion is at risk

Utilize mostly objective performance metrics in incentive plans that drive shareholder value creation

Adopted a clawback policy in February 2017 that applies to our incentive programs

Issued time-based awards to retain key employees

The Remuneration Committee used an independent consultant to advise the Committee on compensation issues

Conduct annual say-on-pay advisory votes

Stock ownership guidelines for certain of our executive officers

The Remuneration Committee awards severance at its discretion given that there are no formal severance arrangements

### WHAT WE DON'T DO:

No employment, severance or change of control agreements with named executive officers, other than our service agreements with Messrs. Smith and Oh

No change-in-control severance gross-up payments

No routine or excessive perquisites for our named executive officers

No backdating or repricing of stock options

No excessive incentive payments. Incentive payments are capped to discourage inappropriate risk taking

Our named executive officers for fiscal 2018 are set forth in the following table:

Name of Executive Officer	Title
Herman G. Kotzé	Chief Executive Officer and Director
Alex M.R. Smith	Chief Financial Officer, Treasurer, Secretary and Director
Phil-Hyun Oh	President, KSNET
Nunthakumarin Pillay	Managing Director: Southern Africa
Nitin Soma	Vice President Information Technology

## **Fiscal 2018 Compensation Summary**

**Base Salary.** Messrs. Kotzé, Pillay and Soma received base salary increases during fiscal 2018.

**Base Salary: Agreements with Messrs. Smith and Oh.** Mr. Smith's salary was determined pursuant to an employment agreement, which became effective on March 1, 2018, and Mr. Oh received an increase in his salary pursuant to a new service agreement which became effective on July 1, 2017.

**Performance-Based Annual Cash Incentive.** Messrs. Kotzé, Pillay and Soma received payments of \$235,200, \$70,866 and \$93,100, respectively, under our cash incentive award plan. Mr. Oh received 24% and 68%, respectively, of the potential quantitative and qualitative portions of his cash incentive award for fiscal 2018.

**Discretionary Bonus.** Mr. Smith received a bonus of \$56,250 and a signing bonus of ZAR 3,000,000 (\$252,806) during fiscal 2018.

**Long-Term Equity Based Incentives.** In August 2017, we made an annual award of restricted stock to Messrs. Kotzé, Pillay and Soma with vesting based on our share price performance based on 30-day volume-weighted average price ( VWAP ) targets for a measurement period from when we file our Annual Report on Form 10-K for the fiscal year ended 2020 and ending on December 31, 2020. The Remuneration Committee considers these VWAP targets to be challenging. In August 2017, we also made an award of restricted stock to Messrs. Kotzé, Oh, Pillay and Soma, with time-based vesting. 75%, 67% and 67% of FY 2018 long-term equity awards to Messrs. Kotzé, Pillay and Soma, respectively, were performance based.

### **DEVELOPMENTS DURING FISCAL 2018**

Mr. Smith was employed as our Chief Financial Officer and Director on March 1, 2018.

### **COMPENSATION PROGRAM OVERVIEW FOR FISCAL 2018**

The goal of our executive compensation program is the same as our goal for operating our Company to create long-term value for our shareholders. To achieve this goal, we seek to reward our named executive officers for sustained financial and operating performance and leadership excellence, to align their interests with those of our shareholders and to encourage them to remain with us for long and rewarding careers.

Each element of our executive compensation program is designed to fulfill one or more of our performance, alignment and retention objectives. These elements consist of salary, bonus and both equity and non-equity incentive compensation. Each named executive officer receives one or more, but not necessarily all, of these elements.

#### **Compensation Components**

In determining the type and amount of compensation for each executive officer, we focus on both current pay and the opportunity for future compensation and seek to combine compensation elements so as to optimize his contribution to us.

##### *Pay Mix*

We consider the mix of our compensation components from year to year based on our overall performance, an executive's individual contributions, and compensation practices of other U.S.-based and UK-based public companies including companies in our peer group described below. We do not have an exact formula for allocating between cash and non-cash compensation. We do, nonetheless, provide for a balanced mix of compensation components that are designed to encourage and reward behavior that promotes shareholder value in both the short and long term.

Our executive compensation program is designed to attract, motivate and retain key executive talent and promote strong, sustainable long-term performance. The three components of total direct compensation delivered in our program are 1) base salary; 2) performance-based cash annual incentive and/or annual bonus; and 3) performance-based long-term equity-based incentives. We place an emphasis on variable performance-based pay, with approximately 71% percent of total target compensation for fiscal 2018 established for Mr. Kotzé based on achievement of performance objectives. Each component promotes value creation and aligns our management team's compensation with our long-term strategic objectives.

Fixed/ Variable	Component	Form	Key Characteristics
Fixed	Base Salary	Cash	Base Salary increases are determined based on market considerations and not necessarily increased each year
Variable Compensation	Bonus	Cash	Bonus is discretionary and dependent upon individual performance
	Performance-Based Cash Annual Incentive	Cash	Awards are based on qualitative and quantitative factors
	Performance-Based Long-Term Equity-Based Incentives	Equity	Equity grants are subject to continued service and/or defined fundamental earnings per share or share price milestones
	Other benefits	Cash	Benefits based on territory-specific employment benefits available to peer company executives in similar position, as negotiated.

The chart below illustrates the mix of the elements of the fiscal 2018 compensation program we established for our named executive officers using target levels for the cash incentive component. Bonus represents the signing bonus paid to Mr. Smith and Other represents amounts paid to Mr. Oh related to participation in national health insurance and the national pension plan provided under the laws of South Korea, reimbursement for annual physical examinations for him and his spouse, and the use of a Company-provided car and driver for business and reasonable personal use:





## Compensation Objectives

*Performance.* We seek to motivate our named executive officers through a combination of cash bonuses, incentive payments and grants of restricted stock that vest based on the achievement of pre-defined levels of financial and operating goals and increases in our share price and/or satisfaction of other financial and strategic performance goals. Base salary, bonus and non-equity incentive compensation are designed to reward annual achievements and be commensurate with each executive officer's scope of responsibility, demonstrated ingenuity, dedication, leadership and management effectiveness.

*Alignment.* We seek to align the interests of our named executive officers with our shareholders by evaluating them on the basis of financial and non-financial measurements that we believe ultimately drive long-term shareholder value. The elements of our compensation package that we believe align these interests most closely are a combination of annual quantitative and qualitative cash compensation awards and restricted stock awards which vest over time and become vested upon the satisfaction of specified performance goals.

*Retention.* The long tenure of our management team, in particular, Messrs. Kotzé, Pillay and Soma, has made them especially knowledgeable about our business and industry and thus particularly valuable to us. Retention is a key objective of our executive compensation program. We attempt to retain our named executive officers by seeking to provide a competitive pay package and using continued service as a condition to receipt of full compensation. The time-based vesting terms of equity awards have the effect of tying this element of compensation to continued service with us.

## Implementing our Objectives

### *Organization of the Remuneration Committee*

The Remuneration Committee typically holds four regularly scheduled meetings each year, with additional meetings scheduled when required. There are currently four directors on the committee. Each member of the committee is required to be:

- An independent director under independence standards established by the NASDAQ.
- A non-employee director under Rule 16b-3 of the Securities Exchange Act of 1934, as amended.
- An outside director under Section 162(m) of the Internal Revenue Code.

### *Process and General Industry Benchmarking*

The Remuneration Committee analyzes compensation data of companies that it selects as a peer group to better understand how our pay package compares with those companies. The peer group selected by the Remuneration Committee comprises a broad spectrum of companies, which range significantly in size from a revenue, profitability and enterprise value perspective. The peer group consists of payment processing companies generally considered comparable to us in terms of their businesses (such as being a payment systems provider) as well as other companies within other parts of the information technology sector and those operating in or providing services in emerging markets. In the early part of each fiscal year, the Remuneration Committee establishes base salaries and sets the short-term cash incentive award plan remuneration targets and payment criteria. Following the end of each fiscal year, the Remuneration Committee determines the annual incentive cash payments and bonuses, if any, to be made to each executive officer based on their and our performance during the fiscal year.

The Remuneration Committee's process for determining compensation includes an analysis of all elements of compensation. The Remuneration Committee compares these compensation components separately and in total to compensation at the peer group companies, taking into account, among other things, our relative market capitalization against the members of the peer group. For fiscal 2018, the Remuneration Committee set the compensation of Mr.

Kotzé to take into account the following issues. The role played by Mr. Kotzé was significantly broader than that of a typical Chief Executive Officer because he straddled the Chief Financial Officer and Chief Executive Officer positions during a time of corporate turbulence. The compensation of other named executive officers was determined based on specific performance criteria established by the Mr Kotzé and approved by the Remuneration Committee.

Our peer group, which includes U.S., UK and South African listed companies, consists of the following companies: Blue Label Telecoms Limited, Bottom Line Technologies Inc., Euronet Worldwide Inc., Everi Holdings Inc, Evertec Inc, ExlService holdings Inc, Jack Henry & Associates, Inc., Green Dot Corporation, MoneyGram International Inc., Verifone Systems, Inc and WEX Inc.

Because the Remuneration Committee considered international comparables in its compensation analysis for Mr. Kotzé, his total compensation packages were denominated in U.S. dollars ( USD ). Because Mr. Soma s compensation package was derived from the amount of compensation we paid to Mr. Kotzé, his compensation package was also denominated in USD. Our other executive officers based in South Africa may elect to be paid in a currency other than USD, in which case the U.S. dollar amount is converted into South African Rand ( ZAR ) at the exchange rate in effect at the time of payment.

Compensation for fiscal 2018 for Messrs. Smith and Oh was determined in accordance with their respective compensation agreements. Mr. Smith's compensation was denominated in USD and converted into South African Rand ( ZAR ) at the exchange rate in effect at the time of payment in accordance with the terms of his negotiated agreement. Mr. Oh's compensation was denominated and paid in South Korean won ( KRW ) in accordance with the terms of their negotiated agreements. Compensation for the other executives was based on recommendations and input from Mr. Kotzé with final approval by the Remuneration Committee.

***Employment Agreements***

From time to time, we enter into employment agreements with senior executives of companies that we acquire in connection with the acquisition. Compensation under such employment agreements would not ordinarily be determined by reference to peer group comparisons. In March 2018, we entered into an employment agreement and a contract of employment agreement with Mr. Smith in connection with his roles with Net1 and Net1 Applied Technologies South Africa Proprietary Limited, respectively. In November 2017, we entered into two service agreements, effective July 1, 2017, with Mr. Oh in connection with his roles at Net1 Korea and KSNET. For more information about Messrs. Smith and Oh's service agreements, see Performance-Based Annual Bonuses Mr. Oh below.

***Equity Grant Practices***

We believe that our long-term performance is achieved through a culture that encourages long-term performance by our executive officers through the use of stock and stock-based awards. Accordingly, awards of restricted stock are a fundamental element in our executive compensation program because they emphasize long-term performance, and help align the interests of our shareholders and employees.

We have granted equity awards through our stock incentive plan which was adopted by our Board and approved by our shareholders. In determining the size of an equity award to an executive officer, the Remuneration Committee considers the executive's then current cash total compensation package (which includes salary, potential bonus and cash incentive award plan compensation), any previously received equity awards, the value of the grant at the time of award and the number of shares available for grants pursuant to our stock incentive plan. When awarding equity compensation, management and the Remuneration Committee seek to weigh the cost of these grants with their potential benefits as a compensation tool.

**ELEMENTS OF 2018 COMPENSATION**

**Base Salaries**

Our executive compensation programs emphasize performance-based pay. This includes annual bonuses and equity based long term incentive awards. However, base salaries remain a necessary and typical part of compensation for attracting and retaining outstanding employees at all levels.

**Factors Considered in Determining Base Salaries**

- |   |  |
|---|--|
| <input type="checkbox"/> Individual contributions and performance | <input type="checkbox"/> Internal equity     |
| <input type="checkbox"/> Retention needs                          | <input type="checkbox"/> Experience          |
| <input type="checkbox"/> Complexity of roles and responsibilities | <input type="checkbox"/> Succession planning |

***Adjustments to Base Salary***

Salaries for fiscal 2018 for all named executive officers except Messrs. Smith and Oh were determined in the first quarter of fiscal 2018 after a review of our peer group companies described above. Messrs. Kotzé and Soma received base salary increases of 8% and 6%, respectively, during fiscal 2018. Mr. Pillay received a base salary increase of 77% effective October 1, 2017, for fiscal 2018. No other adjustments were made.

***Base Salary Determined Under Employment Agreements***

Base salary for Mr. Smith was determined based on his employment agreement effective March 1, 2018, and Mr. Oh's base salary was based on his service agreements that became effective July 1, 2017.

**Performance-Based Annual Bonuses***Messrs. Kotzé, Pillay and Soma*

For fiscal 2018, the Remuneration Committee established a cash incentive award plan for Messrs. Kotzé, Pillay and Soma pursuant to which each of them would be eligible to earn a cash incentive award based on our fiscal 2018 financial performance, our share price performance and each individual's contribution toward the achievement of certain corporate objectives.

The 2018 plan provides for a target level cash incentive award of 100% of Mr. Kotzé's annual base salary for fiscal 2018. Under the plan, 70% will be based on quantitative factors including (i) our fiscal 2018 financial performance and (ii) our share price performance during a defined 365 day period; and 30% will be based on qualitative factors. The 2018 plan provides for a target level cash incentive award of 50% of Messrs. Pillay and Soma's annual base salary for fiscal 2018 and 60% will be based on quantitative factors including (i) our fiscal 2018 financial performance and (ii) our share price performance during a defined 365 day period; and 40% will be based on qualitative factors.

The quantitative portion of the award is limited, for Mr. Kotzé, to 150% of his base salary multiplied by 0.70 and, for Messrs. Pillay and Soma, to 64.3% of their base salary multiplied by 0.70; however, it is further divided and determined, as more fully described below, based on the achievement of certain fundamental diluted earnings per share ( Fundamental EPS ) and the achievement of certain levels of VWAP of our shares. The Fundamental EPS and VWAP components of the cash incentive award operate independently. It is possible for each executive to earn all or a portion of the Fundamental EPS component of the award but none of the VWAP component of the award and vice versa. The qualitative portion of the award is limited to 30% of Messrs. Kotzé's annual base salary and 20% of Messrs. Pillay and Soma's annual base salary and is based on certain predetermined performance criteria.

*Quantitative Portion of the Cash Incentive Award Plan**Fundamental EPS Thresholds (60% of the Quantitative Portion of the Cash Incentive Award Plan)*

The Fundamental EPS component of the quantitative portion of the award provided for threshold, target and maximum amounts was 0%, 100% and 150% for each of Messrs. Kotzé, Pillay and Mr. Soma, respectively.

The quantitative portion of the cash incentive award plan was based on the achievement of specified levels of Fundamental EPS for fiscal 2018. The following levels of Fundamental EPS would entitle the executive to receive the following percentages of this portion of the award:

<b>Fundamental EPS</b>	<b>Achievement Percentage</b>
Below \$1.57 (threshold)	0%
At \$1.65 (target)	100%
At \$1.815	125%
At or above \$1.90 (maximum)	150%

Fundamental EPS at or above \$1.57 and below \$1.90 will be interpolated relative to next threshold on a linear basis. Fundamental EPS is measured in U.S. dollars as our earnings per share on a constant currency basis determined in accordance with U.S. generally accepted accounting principles, as adjusted to exclude the effects related to (i) amortization of intangible assets (net of deferred taxes) and acquisition-related costs; (ii) stock-based compensation charges and (iii) other items that the Remuneration Committee may determine in its discretion to be appropriate (for example, accounting changes and one-time or unusual items).

VWAP Thresholds (40% of the Quantitative Portion of the Cash Incentive Award Plan)

The VWAP component of the quantitative portion of the award provided for threshold, target and maximum amounts was 0%, 100% and 150% for each of Messrs. Kotzé, Pillay and Mr. Soma, respectively.

<b>VWAP</b>	<b>Achievement Percentage</b>
Below \$13.00 (threshold)	0%
At or above \$13.00 and below \$14.00	50%
At or above \$14.00 (target) and below \$15.00	100%
At or above \$15.00 (maximum)	150%

Thresholds are absolute and not subject to interpolation. In order to calculate the total quantitative portion of the cash incentive award, the percentages achieved with respect to each of the Fundamental EPS and VWAP components of the award (which can range from 0% - 150% in each case) are each multiplied by (a) 0.60 with respect to the Fundamental EPS component and 0.40 with respect to the VWAP component, (b) 0.70 for Mr. Kotzé and 0.30 for each of Messrs. Pillay and Soma, respectively, and (c) the executive's 2018 base annual salary.

*Qualitative Portion of the Cash Incentive Award Plan*

Mr. Kotzé was entitled to receive up to 30% of his annual base salary based on his individual contribution toward the achievement of the following performance criteria:

- Progress with certain business relationships;
- Achievement and increases in incremental revenue lines;
- Development of applications;
- Progress with initiatives, expansion, succession and strategic plans; and
- Personnel and management goals.

Mr. Pillay was entitled to receive up to 20% of his annual base salary based on his individual contribution toward the achievement of the following performance criteria:

- Effective management of the SASSA contract, including any phase-out activities;
- Progress on deployment of new products and services and unlocking synergies;
- Progress with initiatives, expansion, succession and strategic plans; and
- Personnel and management goals.

Mr. Soma was entitled to receive up to 20% of his annual base salary based on his individual contribution toward the achievement of the following performance criteria:

- Progress with research, development and innovation activities;
- Support and collaboration with other departments to achieve their objectives;
- Maintenance of a secure and efficient information technology environment;
- Progress with initiatives, expansion, succession and strategic plans; and
- Personnel and management goals.

*Potential and Actual Payments*

The table below presents our potential and actual payments to Messrs. Kotzé, Pillay and Soma related to the quantitative portion of our cash incentive award plan for fiscal 2018:

	<b>Herman G. Kotzé</b>		<b>Nunthakumarin Pillay</b>		<b>Nitin Soma Vice</b>	
	<b>Chief Executive Officer</b>		<b>Managing Director:</b>		<b>President Information</b>	
	<b>Potential</b>	<b>Actual</b>	<b>Potential</b>	<b>Actual</b>	<b>Potential</b>	<b>Actual</b>
	<b>Payment</b>	<b>Payment</b>	<b>Payment</b>	<b>Payment</b>	<b>Payment</b>	<b>Payment</b>
	<b>(\$)</b>	<b>(\$)</b>	<b>(\$)</b>	<b>(\$)</b>	<b>(\$)</b>	<b>(\$)</b>
Threshold	0	-	0	-	0	-
Target	490,000	-	106,299	-	114,000	-
Maximum	735,000	-	159,449	-	171,000	-
<b>Actual</b>	-	73,500	-	15,945	-	17,100

In August 2018, the Remuneration Committee met and determined each element of our financial performance described above and each executive's contribution toward the qualitative objectives. Based on Fundamental EPS of \$1.59 per share, the Remuneration Committee determined to award \$73,500, \$15,945 and \$17,100, respectively, to each of Messrs. Kotzé, Pillay and Soma related to the Fundamental EPS component of the quantitative component of



the fiscal 2018 cash incentive award plan and make no award to Messrs. Kotzé, Pillay and Soma in respect of the VWAP component because required share price targets were not achieved.

In August 2018, the Remuneration Committee considered whether to make payments in respect of the qualitative portion of the cash incentive award plan. The Remuneration Committee determined to award Messrs. Kotzé, Pillay and Soma, 77%, 77.50% and 100%, or \$161,700, \$54,921 and \$76,000, respectively, of the qualitative portion of the cash incentive award.

In reaching its conclusion regarding Mr. Kotzé, the Remuneration Committee considered several factors including Mr. Kotzé's leadership regarding the phasing-out of the SASSA contract, development and improvement of business relationships with our strategic partners, development and presentation of a strategic plan and leadership of the Chief Financial Officer recruitment process which ultimately resulted in the employment of Mr. Smith. In reaching its conclusions regarding Messrs. Pillay and Soma, the Remuneration Committee consulted with Mr. Kotzé, regarding each executive's achievement of their respective qualitative targets. Mr. Kotzé concluded that each of the executives had demonstrated their achievement of each of their individual qualitative targets and determined to award the 77.50% of the qualitative award to Mr. Pillay and the maximum qualitative award to Mr. Soma.

*Discretionary Bonus for Mr. Smith*

The Remuneration Committee determined to award a bonus of 15% of fiscal 2018 base salary, or \$56,250, to Mr. Smith. Mr. Smith successfully transitioned the Chief Financial Officer duties from Mr. Kotzé and ensured minimal disruption to our operations during the transition.

*Pay mix for Chief Executive Officer*

The chart below illustrates the mix of the elements of the fiscal 2018 compensation program we established for Mr. Kotzé who was eligible for incentive compensation, using target levels for the cash incentive component.

***Mr. Smith***

For fiscal year 2018, Mr. Smith's base salary was determined in accordance with the terms of his employment contract agreement. We entered into an employment agreement and a restrictive covenants agreement with Mr. Smith in connection with his role as our Chief Financial Officer. In addition, Mr. Smith and our wholly owned subsidiary, Net1 Applied Technologies South Africa Proprietary Limited, entered into a contract of employment ( "SA Employment Contract" ) and a restrictive covenants agreement, which also became effective on March 1, 2018. Mr. Smith is entitled to receive an annual base salary and an annual bonus/cash incentive award (subject to the Remuneration Committee's determination of the qualitative and quantitative components of such award), both of which are denominated in USD and paid in South African Rand ( "ZAR" ) and was also paid a signing bonus of ZAR 3.0 million (\$252,806, translated at exchange rates as of March 1, 2018).

Similar to the restraint of trade agreements that we have with our other named executive officers, Mr. Smith's restrictive covenant agreement provides that upon the termination of his services with us, he is restricted, for a period of 24 months, from soliciting business from certain customers, working for or holding interests in our competitors or participating in a competitive activity within the territories where we do business. The employment agreement provides that Mr. Smith is an at-will employee and his SA Employment Contract provides that either party may terminate the agreement with three months' notice.

**Mr. Oh**

For fiscal year 2018, Mr. Oh's base salary was determined in accordance with the terms of his service agreements. We entered into two such service agreements with Mr. Oh in October 2017, in connection with his roles at Net1 Korea and KSNET. We appointed Mr. Oh as a representative director of Net1 Korea and entered into a three-year service agreement with him in conjunction with such appointment. Under these service agreements, Mr. Oh is entitled to receive an annual base salary, an annual bonus (comprising quantitative and qualitative performance measures) and other benefits, including participation in national health insurance and the national pension plan provided under the laws of South Korea, reimbursement for annual physical examinations for him and his spouse, and the use of a Company-provided car and driver for business and reasonable personal use.

We have aligned KSNET's fiscal year end with ours. However, in order to remain consistent with our South Korean peer competitors, we continue to determine the quantitative portion of Mr. Oh's annual bonus (and our KSNET staff's remuneration) using KSNET's financial results for the twelve month period ending December 31 of each year. Accordingly, we determined Mr. Oh's cash incentive payment for the twelve month period ended December 31, 2017.

Similar to the restraint of trade agreements that we have with our other named executive officers, Mr. Oh's service agreement provides that upon the termination of his services with us, he is restricted, for a period of 36 months, from soliciting business from certain customers, working for or holding interests in our competitors or participating in a competitive activity within the territories where we do business. The service agreement also provides for certain payments upon his termination of service by us without just cause, which payments are described below under "Potential Payments Upon Termination or Change-in-Control" on page 29.

**Quantitative Metrics**

The quantitative portion of Mr. Oh's annual bonus comprises approximately 65% of the potential bonus amount is capped at a maximum of KRW 364 million and is calculated based on the achievement of specified levels of (i) KSNET's free cash flow and (ii) profit before interest and tax and any bonus under his service agreement ( "PBIT" ) during any calendar year during the term of the service agreement, as described below.

Mr. Oh is entitled to receive KRW 2 million for every KRW 1 billion of free cash flow (defined as operating cash flow, minus tax and capital expenditures) during the year. The maximum payable in respect of the free cash flow metric is KRW 54 million.

If PBIT is at least 90% but less than 100% of the previous year's PBIT, then Mr. Oh is entitled to receive (i) KRW 225 million, minus (ii) KRW 22.5 million for each 1% by which current PBIT is less than the previous year's PBIT. If PBIT is equal to or greater than the previous year's PBIT, then Mr. Oh is entitled to receive KRW 225 million, plus KRW 3.4 million for each 1% increase in PBIT when compared to the previous year (up to a maximum of KRW 85 million in respect of the excess), for a total maximum of KRW 310 million.

The table below presents our potential and actual payments to Mr. Oh related to the achievement of his quantitative targets during fiscal 2018:

	Cash flow metric		PBIT metric		Total	
	Potential Payment	Actual	Potential Payment	Actual	Potential Payment	Actual
	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
Threshold	1,827	-	105,066	-	106,893	-
Target	1,827	-	205,565	-	207,392	-
Maximum	49,336	-	283,223	-	332,559	-
<b>Actual</b>	-	49,336		0	-	49,336

*Qualitative Metrics*

The qualitative portion of the annual bonus is capped at a maximum of KRW 200 million and is based on the achievement of certain key objectives to be determined annually by our Chairman. Each item comprising the qualitative portion is based on performance during our fiscal year ending June 30. Achievement of the qualitative targets will be determined by our Remuneration Committee each year.

The qualitative targets for fiscal 2018 were:

- (i) If KSNET maintains or improves its market position in the South Korean Card VAN market: KRW 40 million;
- (ii) If KSNET significantly internally improves the relative contribution of the Banking VAN, PG, WCF, and Purchase business units to more than 15% of gross profit compared to the core VAN business unit: KRW 40 million;
- (iii) Meaningful progress in growing new business initiatives: KRW 40 million;

- (iv) If KSNET is not the subject of any adverse regulatory findings, fines, or penalties during the relevant period: KRW 40 million;
- (v) Cooperation with other Net1 group companies to assist with business development initiatives: KRW 20 million; and
- (vi) Formulation of a succession plan (emergency and long-term) for the KSNET executive team: KRW 20 million.

For fiscal 2018, the Remuneration Committee awarded \$123,339, or approximately 68%, to Mr. Oh for the qualitative portion of his bonus. In reaching its award determination, the Remuneration Committee concluded that Mr. Oh had met two of his qualitative objectives for fiscal 2018, namely: (1) significantly improves the relative contribution of Banking VAN, PG, WCF and Purchase business and (2) KSNET not being subject to any adverse regulatory findings, fines or penalties and partially achieved two of these objectives, namely: (1) maintaining or improving our market position in the South Korean card VAN market, (2) progress in growing new business and (3) cooperation with other Net1 group companies. The Remuneration Committee determined that Mr. Oh had not successfully formulated a succession plan for KSNET.

## Equity grants

### *Time-based Equity Incentive Awards*

On August 23, 2017, we granted 50,000 shares of restricted stock to Mr. Kotzé and 15,000 shares of restricted stock to each of Messrs. Oh, Pillay and Soma, respectively, all of which include only a time-based vesting condition. These shares of restricted stock will vest only if the recipient remains employed by us on a full-time basis on August 23, 2020. Any shares that do not vest in accordance with the above-described conditions will be forfeited.

### *Equity Awards to Mr. Smith on March 1, 2018*

On March 1, 2018, Mr. Smith received 22,817 shares of restricted stock, of which 11,409 will vest on March 1, 2019, and 11,408 will vest on March 1, 2020, subject to his continued employment.

### *Performance-based Equity Incentive Awards*

On August 23, 2017, we granted restricted stock to Messrs. Kotzé, Pillay and Soma that is subject to time-based and performance-based vesting. Mr. Kotzé was granted 150,000 shares of restricted stock representing approximately 200% of his current base salary and Messrs. Pillay and Soma were each granted 30,000 shares of restricted stock representing approximately 75% of their current base salaries. The values of these grants are presented in the Summary Compensation Table below. These shares of restricted stock will vest in full only on the date, if any, both of the following conditions are satisfied:

- (i) the price of our common stock must equal or exceed certain agreed VWAP levels (as described below) during a measurement period commencing on the date that we file our Annual Report on Form 10-K for the fiscal year ended 2020 and ending on December 31, 2020; and
- (ii) the recipient is employed by us on a full-time basis when the condition in (i) is met.

The VWAP levels and vesting percentages related to such levels are as follows:

VWAP level	Vesting
Below \$15.00 (threshold)	0%

At or above \$15.00 and below \$19.00	33%
At or above \$19.00 and below \$23.00	66%
At or above \$23.00	100%

Any shares that do not vest in accordance with the above-described conditions will be forfeited.

### **OTHER CONSIDERATIONS**

#### **Section 162(m)**

Prior to December 22, 2017, when the Tax Cuts and Jobs Act of 2017 ( TCJA ) was signed into law, Section 162(m) of the Internal Revenue Code of 1986, as amended ( IRC ), limited our deduction for federal income tax purposes to not more than \$1 million of compensation paid to certain executive officers in a calendar year. Compensation above \$1 million could be deducted if it was performance-based compensation. Under the TCJA, the performance-based exception has been repealed and the \$1 million deduction limit now applies to anyone serving as the chief executive officer or the chief financial officer at any time during the taxable year and the top three other highest compensated executive officers serving at fiscal year-end. The new rules generally apply to taxable years beginning after December 31, 2017.

Prior to the TCJA, the Remuneration Committee had not adopted a policy requiring all compensation to be deductible, in order to maintain flexibility in compensating our executive officers in a manner designed to promote our objectives. Going forward, while the Remuneration Committee intends to evaluate the effects of the revised compensation limits of Section 162(m) on any compensation it proposes to grant, the Remuneration Committee intends to continue to provide future compensation in a manner consistent with our best interests and those of our shareholders, including compensation that is potentially not deductible.

### **The Remuneration Committee's Advisors**

In June 2017, the Remuneration Committee retained Pay Governance, an independent advisor, to assist with its executive compensation and non-employee director remuneration. The committee has the sole authority to select, compensate and terminate its external advisors.

The Remuneration Committee has assessed Pay Governance's independence pursuant to SEC rules and concluded that there are no conflicts of interest. Pay Governance is a nationally recognized independent advisor of executive compensation advisor services.

### **Clawback Policy**

The Remuneration Committee adopted a clawback policy in February 2017 which applies to named executive officers who receive incentive compensation. For purposes of the Clawback Policy incentive compensation means any cash compensation or the portion of an award of cash compensation that is granted, earned or vested based wholly upon the attainment of a performance measure that is determined and presented in accordance with the accounting principles used in preparing our financial statements or derived wholly or in part from such measure and share price or total shareholder return. The policy requires the forfeiture, recovery or reimbursement of the incentive compensation earned within the two-year period preceding the date on which we are required to prepare an accounting restatement under the applicable plans as:

- required by applicable law; or
- due to material noncompliance with any financial reporting requirement under the U.S. securities laws that is caused by any current or former named executive officer's fraud or intentional misconduct that caused or substantially caused the need for such restatement.

### **Anti-hedging Policy**

We maintain an anti-hedging policy, which prohibits employees and directors from trading in puts, calls, options or other future rights to purchase or sell shares of our common stock. Officers and directors are also prohibited from pledging their shares. An exception to this prohibition may be granted where a person wishes to pledge shares as collateral for a loan (not including margin debt) and clearly demonstrates the financial capacity to repay the loan without resort to the pledged securities. Any person wishing to enter into such an arrangement must first receive pre-approval for the proposed transaction from our Group Compliance Officer.

## **REMUNERATION COMMITTEE REPORT**

**For the Year Ended June 30, 2018**

*The information contained in this report shall not be deemed to be soliciting material or filed with the SEC or subject to the liabilities of Section 18 of the Exchange Act, except to the extent that Net 1 UEPS Technologies, Inc. specifically incorporates it by reference into a document filed under the Exchange Act.*



The Remuneration Committee, which consists of four independent directors, has reviewed and discussed the Compensation Discussion and Analysis section of this proxy statement with Mr. Kotzé. Based on this review and discussion, the Remuneration Committee recommended to our Board that the Compensation Discussion and Analysis section be included in our Annual Report on Form 10-K and this proxy statement.

**Remuneration Committee**

Alasdair J.K. Pein, Chairman

Christopher S. Seabrooke

Paul Edwards

Alfred T. Mockett

**EXECUTIVE COMPENSATION TABLES**

The following narrative, tables and footnotes describe the total compensation earned during fiscal years 2018, 2017 and 2016, as applicable, by our named executive officers. The total compensation presented below in the Summary Compensation Table does not reflect the actual compensation received by our named executive officers or the target compensation of our named executive officers in fiscal 2018. The actual value realized by our named executive officers in fiscal 2018 from long-term equity incentives (options and restricted stock) is presented in the Option Exercises and Stock Vested Table on page 29.

Target annual incentive awards for fiscal 2018 are presented in the Grants of Plan-Based Awards table on page 27.

**SUMMARY COMPENSATION TABLE<sup>(1)</sup>**

The following table sets forth the compensation earned by our named executive officers for services rendered during fiscal years 2018, 2017 and 2016.

Name and Principal Position	Year	Salary	Bonus	Stock Awards	Option Awards	Non-Equity Incentive Plan Compensation	All Other Compensation	Total
		(2) (\$)	(3) (\$)	(4) (\$)	(5) (\$)	(3) (\$)	(6) (\$)	(7) (\$)
Herman G. Kotzé, Chief Executive Officer and Director	2018	700,000	-	995,500	-	235,200	22,133 (5)	1,952,833
	2017	650,000	195,000	1,606,500	-	-	68,757 (5)	2,520,257
	2016	531,480	53,148	797,228	-	132,870	123,931 (5)	1,638,657
Alex M.R. Smith, Chief Financial Officer, Treasurer, Secretary and Director	2018	125,000	309,056	233,646	-	-	-	667,702
Phil-Hyun Oh, President KSNET	2018	420,488	-	140,700	-	172,674	82,481 (6)	816,303
	2017	362,213	-	-	-	270,569	72,890 (6)	705,672
	2016	354,121	-	240,600	-	290,123	70,978 (6)	955,822
Nunthakumarin Pillay , Managing Director: Southern Africa	2018	314,237	-	246,000	-	70,866	2,810 (7)	633,913
	2017	178,871	162,570	-	-	-	14,243 (7)	355,684
	2016	141,761	114,141	240,600	-	-	22,788 (7)	519,290
Nitin Soma, Vice-President Information Technology	2018	380,000	-	246,000	-	93,100	-	719,100
	2017	360,000	200,147	-	-	-	-	560,147
	2016	324,450	113,558	240,600	-	-	-	678,608

(1) Includes only those columns relating to compensation awarded to, earned by, or paid to the named executive officers in any of fiscal 2018, 2017 or 2016. All other columns have been omitted.

(2) The applicable amount for Messrs. Kotzé, Smith and Soma is denominated in USD and paid in ZAR at the exchange rate in effect at the time of payment. Mr. Pillay's salary is denominated and paid in ZAR and has been

converted into USD at the average exchange rate for the applicable fiscal year. Mr. Oh's salary is denominated and paid in KRW and has been converted into USD at the average exchange rate for the applicable fiscal year. The amount for Mr. Smith represents his salary from March 1, 2018, the date he joined our company.

- (3) Bonus and non-equity incentive plan compensation represent amounts earned by Messrs. Kotzé, Smith, Pillay and Soma for the fiscal years ended June 30, and were paid after close of the fiscal year, except for a signing bonus of ZAR 3.0 million paid to Mr. Smith in March 2018, which has been converted into USD at the exchange rate on March 1, 2018. The quantitative portion earned of Mr. Oh's 2018 non-equity incentive plan was paid in February 2018 and the qualitative portion was paid after close of the fiscal year. Mr. Smith also includes an annual discretionary bonus of \$56,250. The amounts for Messrs. Kotzé, Smith, and Soma are denominated in USD, the amounts for Messrs. Oh and Pillay are denominated and paid in KRW and ZAR, respectively, and as applicable, converted into USD at the average exchange rate for the year in which the amount was earned.
- (4) Represents FASB ASC Topic 718 grant date fair value of restricted stock granted under our stock incentive plan. See note 18 to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended June 30, 2018, for the relevant assumptions used in calculating grant date fair value under FASB ASC Topic 718.
- (5) Includes 2018: \$22,133 (2017: \$26,341; 2016: \$57,646) related to the encashment of leave, which was paid in ZAR and converted at the average exchange rate in the month of payment and reimbursement of costs related to the application for citizenship in the European Union of \$42,416 and \$64,285 in fiscal 2017 and 2016, respectively.
- (6) Represents payments made by us for Mr. Oh's South Korea mandatory employee national health insurance, national pension, school fees and automobile expenses, which are paid in KRW converted into USD at the average exchange rate for the year. The fiscal 2018, 2017 and 2016 amounts include car rental of \$0, \$37,072 and \$33,926, respectively.
- (7) Includes reimbursement of mobile phone expenditure of \$2,810 (2017: 2,648; 2016: \$2,498) and for fiscal 2017 and 2016, also includes the encashment of leave of \$11,595 and \$20,290, respectively, which was paid in ZAR and converted at the average exchange rate in the month of payment.

## **PAY RATIO DISCLOSURE**

Mr. Herman G. Kotzé, who serves as our Chief Executive Officer, had total compensation for fiscal year 2018 was \$1,952,833, as reflected in the Summary Compensation Table above. We have selected June 30, 2018, as the date to identify our median employee. As of June 30, 2018, we had 8,379 employees, which includes 2,651 employees related to our June 30, 2018, DNI acquisition. These 2,651 DNI employees and our CEO are excluded from our June 30, 2018, pay ratio calculations, and therefore we have used 5,727 employees as our pay ratio disclosure population. Almost all of our employees included in this population are based in jurisdiction outside of the United States and the vast majority, approximately 94%, of these employees, are employed in South Africa and contribute to our South African processing and financial inclusion businesses.

We have used the annualized functional currency base salary of our employees included in our pay ratio disclosure population as of June 30, 2018, and calculated the United States dollar equivalent of these salaries by converting the functional currency amounts to United States dollars using exchange rates as of June 30, 2018. We have sorted this list from lowest to highest and we estimate that our median employee had a United States dollar equivalent salary of \$5,349 as of June 30, 2018. Mr. Kotzé's fiscal year 2018 base salary was approximately 365 times that of our median employee.

The pay ratio identified above is a reasonable estimate calculated in a manner consistent with SEC rules. Pay ratios that are reported by our peers may not be directly comparable to ours because of differences in the composition of each company's workforce, as well as the assumptions and methodologies used in calculating the pay ratio, as permitted by SEC rules.

## **ACTUAL 2018 COMPENSATION MIX**

The chart below illustrates the mix of the actual elements of the compensation program paid in fiscal 2018 for our named executive officers:



GRANTS OF PLAN-BASED AWARDS<sup>(1)</sup>

The following table provides information concerning non-equity and equity incentive plan awards granted during fiscal 2018 to each of our named executive officers.

Name	Grant Date	Date of Committee Action	Type of Award	Estimated Future Payouts Under Non-Equity Incentive Plan Awards (2)			All Other Stock Awards: Number of Shares of Stock or Units	Grant Date Fair Value of Stock and Option Awards
				Threshold (\$)	Target (\$)	Maximum (\$)		
	-	08/23/17	AC	37,730	700,000	945,000		
Herman G. Kotzé	08/25/17	08/25/17	RS				150,000	526,500
Alex M.R. Smith	-	-	-	-	-	-		
Phil-Hyun Oh		10/27/17	AC	106,894	390,116	515,282		
	-	08/23/17	AC	8,185	177,165	230,315		
Nunthakumarin Pillay (3)	08/25/17	08/25/17	RS				30,000	105,300
	-	08/23/17	AC	8,778	190,000	247,000		
Nitin Soma	08/25/17	08/25/17	RS				30,000	105,300

(1) AC (annual cash incentive award); RS (restricted stock). Includes only those columns relating to grants awarded to the named executive officers in fiscal 2018. All other columns have been omitted.

(2) On August 23, 2017, the Remuneration Committee approved a fiscal 2018 cash incentive award plan for Messrs. Kotzé, Pillay and Soma. The plan and the actual payments made there under are described in detail under Compensation Discussion and Analysis Elements of 2018 Compensation Performance-Based Annual Bonuses Messrs. Kotzé, Pillay and Soma-Potential and Actual Payments. There was no threshold for the qualitative portion of the award plan and therefore the amount presented includes only the quantitative portion of the plan. At or below fundamental earnings per share of \$1.57 and a company share price of \$13.00, no amounts would have been paid. Target and maximum payouts were to be made at fundamental diluted earnings per share of \$1.65 and \$1.90, respectively, with awards to be interpolated on a linear basis relative to \$1.65 at levels of fundamental diluted earnings per share between \$1.57 and \$1.90. Target and maximum payouts were to be made at a share price of \$14.00 and \$15.00, respectively, with no interpolation between threshold, target and maximum. A cash incentive plan for Mr. Oh is set forth in his service agreement. The plan and the actual payments made there under are described in detail under Compensation Discussion and Analysis Elements of 2018 Compensation Performance-Based Annual Bonuses Mr. Oh for Mr. Oh pursuant to his employment contracts. The threshold, target and maximum amounts for Mr. Oh are denominated in KRW and have been converted to USD using the average exchange rate for fiscal 2018.



**OUTSTANDING EQUITY AWARDS AT 2018 FISCAL YEAR-END**

The following table shows all outstanding equity awards held by our named executive officers at the end of fiscal 2018. The market value of unvested shares reflected in this table is calculated by multiplying the number of unvested shares by the per share closing price of \$9.08 of our common stock on June 30, 2018, the last trading day of the fiscal year.

Name	Option Awards				Stock Awards			
	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)
	100,000	-	\$24.46	8/24/2018	150,000 (1)	1,362,000		
	110,000	-	\$13.16	5/20/2019	150,000 (2)	1,362,000		
	67,000	-	\$10.59	11/10/2020	50,000 (3)	454,000		
	20,000	-	\$7.98	10/28/2021	-	-		
	18,000	-	\$8.75	08/22/2022	-	-		
	42,856	-	\$7.35	08/21/2023	-	-		
Herman G. Kotzé.	44,178	-	\$11.23	08/27/2024	-	-		
Alex M.R. Smith	-	-	-	-	22,817 (4)	207,178		
Phil-Hyun Oh	26,928	-	\$11.23	08/27/2024	15,000 (3)	136,200		
	40,000	-	\$24.46	8/24/2018	30,000 (2)	272,400		
Nunthakumarin Pillay	17,952	-	\$11.23	08/27/2024	15,000 (3)	136,200		
	60,000	-	\$24.46	8/24/2018	30,000 (2)	272,400		
	60,000	-	\$13.16	5/20/2019	15,000 (3)	136,200		
Nitin Soma	8,976	-	\$11.23	08/27/2024				

(1) These shares of restricted stock were awarded in August 2016, and will vest in full only on the date, if any, the following conditions are satisfied: (1) the recipient is employed by us on a full-time basis on the date that we file our Annual Report on Form 10-K for the fiscal year ended June 30, 2019 and (2) if that condition is satisfied, then the shares will vest based on the level of 2019 Fundamental EPS, as follows (i) one-third of the shares will vest if we achieve 2019 Fundamental EPS of \$2.60; (ii) two-thirds of the shares will vest if we achieve 2019 Fundamental EPS of \$2.80; and (iii) all of the shares will vest if we achieve 2019 Fundamental EPS of \$3.00. At levels of 2019 Fundamental EPS greater \$2.60 and less than \$3.00, the number of shares that will vest will be determined by linear interpolation relative to 2019 Fundamental EPS of \$2.80.

(2)



These shares of restricted stock were awarded in August 2017, and will vest in full only on the date, if any, the following conditions are satisfied: (1) the recipient is employed by us on a full-time basis when the condition in (2) is met, and (2) the price of our common stock must equal or exceed certain agreed VWAP levels during a measurement period commencing on the date that we file our Annual Report on Form 10-K for the fiscal year ended 2020 and ending on December 31, 2020 (i) one-third of the shares will vest if our share price is at or above \$15.00 and below \$19.00; (ii) two-thirds of the shares will vest if our share price is at or above \$19.00 and below \$23.00; and (iii) all of the shares will vest if our share price is at or above \$23.00.

- (3) These shares of restricted stock were awarded in August 2017, and will vest in full on August 23, 2020, subject to the continued employment of the recipient on a full-time basis on the vesting date.
- (4) These shares of restricted stock were awarded in March 2018, and 11,409 vest on March 1, 2019, and 11,408 will vest on March 1, 2020, subject to Mr. Smith's continued employment.

## **OPTION EXERCISES AND STOCK VESTED**

There were no stock options exercised by our named executive officers or any stock awards that vested during fiscal 2018.

## **POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE-IN-CONTROL**

As described above under Compensation Discussion and Analysis, we do not have employment, severance or change of control agreements with named executive officers, other than the service agreements with Messrs. Smith and Oh. In addition, none of our outstanding equity awards include provisions for accelerated vesting upon a change in control of our company or termination of employment following such a change in control.

Under the terms of Mr. Smith's employment agreements, he is entitled to three months written notice before any termination would take effect.

Under the terms of Mr. Oh's service agreements, if he is removed from office as a director of KSNET or Net1 Korea without justifiable cause, he is entitled to receive the amounts of base salary and the bonus (if any) that would have been due and payable to him if he was fully employed with us for the remainder of the then-current fiscal year. The term justifiable cause includes any of the following circumstances, as well as any other circumstances permitted under applicable law:

- Mr. Oh has breached the provisions on non-competition or confidentiality of the service agreements;
- Mr. Oh has taken actions that are likely to result in a material loss of or harm to the business, reputation or goodwill of KSNET or Net1 Korea;
- Mr. Oh has misappropriated funds or assets of KSNET or Net1 Korea;
- Mr. Oh has concealed from or falsely disclosed to KSNET or Net1 Korea his name, age, education, experience, or other personal information;
- Mr. Oh has failed to show performance results or job capacity;
- Mr. Oh has committed a crime or offense which will adversely affect the interest or reputation of KSNET or Net1 Korea; or
- Mr. Oh has committed gross negligence, willful misconduct or any violation of laws in performance of his duties.

Assuming that Mr. Oh was removed from office as a director of KSNET or Net1 Korea without justifiable cause on the last day of fiscal 2018, i.e., June 30, 2018, Mr. Oh would have been entitled to receive a cash severance equal to his achieved qualitative awards, or \$123,339, for the fiscal year.

Mr. Oh is also entitled to a severance payment equal to 300% of his monthly base salary for each completed year of service at KSNET and Net1 Korea. Using exchange rates applicable as of June 30, 2018, and ten years of completed service at KSNET and four years of completed service at Net1 Korea, Mr. Oh would be entitled to a severance payment of \$1,034,675.

Except as described above there would be no compensation, other than that prescribed by local labor laws in the case of unfair dismissal or retrenchment, that would become payable under the existing plans and arrangements if the employment of any of our named executive officers had terminated on June 30, 2018.

We do not have any ongoing obligation to provide post-termination benefits to our named executive officers after termination of employment.

## **CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

**Familial Relationships**

Philippus Stefanus Meyer, Managing Director International Payments Group, is one of our executive officers. Mr. Meyer's wife, Lam Hiu Kwan, is employed by Transact24 and controls a company that performs transaction processing services and Transact24 provides technical and administration services to it. We have recorded revenue of approximately \$4.4 million related to this relationship during fiscal 2018. As of June 30, 2018, \$0.2 million is due to us related to the service provided by Transact24. Ms. Lam also received a consultancy fee and medical benefits of \$54,000 and a performance bonus of \$60,000 from Transact 24 during fiscal 2018.

## **Policy Agreement**

Pursuant to the Policy Agreement, dated April 11, 2016 (the Policy Agreement ), between International Finance Corporation, IFC African, Latin American and Caribbean Fund, LP, IFC Financial Institutions Growth Fund, LP, and Africa Capitalization Fund, Ltd. (collectively, the IFC Investors ) and us, the IFC Investors are entitled to designate one nominee to our Board. The IFC Investors have advised us that the IFC Investors regard Mr. Mockett as the independent director nominated by the IFC Investors under the terms of the Policy Agreement. In addition, pursuant to the Policy Agreement, the IFC Investors have been granted certain rights, including the right to require us to repurchase any shares we have sold to them upon the occurrence of specified triggering events, which we refer to as a put right.

Events triggering the put right relate to (1) us being the subject of a governmental complaint alleging, a court judgment finding or an indictment alleging that we (a) engaged in specified corrupt, fraudulent, coercive, collusive or obstructive practices; (b) entered into transactions with targets of economic sanctions; or (c) failed to operate our business in compliance with anti-money laundering or anti-terrorism laws; or (2) we reject a bona fide offer to acquire all of our outstanding shares at a time when we have in place or implement a shareholder rights plan, or adopt a shareholder rights plan triggered by a beneficial ownership threshold of less than twenty percent. The put price per share will be the higher of the price per share paid to us by the IFC Investors and the volume-weighted average price per share prevailing for the 60 trading days preceding the triggering event, except that with respect to a put right triggered by rejection of a bona fide offer, the put price per share will be the highest price offered by the offeror.

## **Independent Director Agreements**

We have entered into independent director agreements with each of our independent directors, providing for, among other things, the terms of each director's service, compensation and liability.

## **Indemnification Agreements**

We have entered into indemnification agreements with each of our directors. These agreements require us to indemnify them, to the fullest extent authorized or permitted by applicable law, including the Florida Business Corporation Act, for certain liabilities to which they may become subject as a result of their affiliation with us.

## **Review, Approval or Ratification of Related Person Transactions**

We review all relationships and transactions in which we and our directors and named executive officers or their immediate family members are participants to determine whether such persons have a direct or indirect material interest. Mr. Smith is primarily responsible for the development and implementation of processes and controls to obtain information from the directors and named executive officers with respect to related person transactions and for then determining, based on the facts and circumstances, whether we or a related person has a direct or indirect material interest in the transaction. As required under SEC rules, transactions that are determined to be directly or indirectly material to us or a related person are disclosed in our proxy statement. In addition, our Audit Committee reviews and approves or ratifies any related person transaction that is required to be disclosed. In the course of its review and approval or ratification of a disclosable related party transaction, our Audit Committee considers:

- the nature of the related person's interest in the transaction;
- the material terms of the transaction, including, without limitation, the amount and type of transaction;
- the importance of the transaction to the related person;
- the importance of the transaction to us;
- whether the transaction would impair the judgment of a director or executive officer to act in our best interest; and
- any other matters the Audit Committee deems appropriate.

Any member of the Audit Committee who is a related person with respect to a transaction under review may not participate in the deliberations or vote respecting approval or ratification of the transaction, provided, however, that such director may be counted in determining the presence of a quorum at a meeting of the Audit Committee that considers the transaction.

**AUDIT AND NON-AUDIT FEES**

The following table shows the fees that we paid or accrued for the audit and other services provided by Deloitte for the fiscal years ended June 30, 2018 and 2017.

	<b>2018</b>	<b>2017</b>
	<b>\$ 000</b>	<b>\$ 000</b>
Audit Fees	2,614	2,056
Audit-Related Fees	-	-
Tax Fees	-	-
All Other Fees	-	-

**Audit Fees** This category includes the audit of our annual consolidated financial statements on Form 10-K, review of financial statements included in our quarterly reports on Form 10-Q, the required audit of management's assessment of the effectiveness of our internal control over financial reporting and the auditors' independent audit of internal control over financial reporting, and the services that an independent auditor would customarily provide in connection with subsidiary audits, statutory requirements, regulatory filings, and similar engagements for the fiscal year, such as comfort letters, attest services, consents, and assistance with review of documents filed with the SEC. This category also includes advice on audit and accounting matters that arose during, or as a result of, the audit or the review of interim financial statements.

**Audit-Related Fees** This category consists of assurance and related services by the independent registered public accounting firm that are reasonably related to the performance of the audit or review of our financial statements and are not reported above under **Audit Fees**. There were no such fees paid in the fiscal years ended June 30, 2018 or 2017.

**Tax Fees** This category consists of professional services rendered by Deloitte for tax compliance and tax advice. The services for the fees disclosed under this category include tax return review and technical tax advice. There were no such fees paid in the fiscal years ended June 30, 2018 or 2017.

**All Other Fees** This category consists of miscellaneous fees that are not otherwise included in the previous four categories. There were no such fees paid in the fiscal years ended June 30, 2018 or 2017.

**Pre-Approval of Audit and Non-Audit Services**

Pursuant to our Audit Committee charter, our Audit Committee reviews and pre-approves both audit and non-audit services to be provided by our independent auditors. The authority to grant pre-approvals of non-audit services may be delegated to one or more designated members of the Audit Committee whose decisions will be presented to the full Audit Committee at its next regularly scheduled meeting. During fiscal years 2018 and 2017, all of the services provided by Deloitte with respect to fiscal years 2018 and 2017 were pre-approved by the Audit Committee.

**AUDIT COMMITTEE REPORT**

The Audit Committee of the Board consists of at least three independent directors, as required by Nasdaq listing standards. The Audit Committee operates under a written charter adopted by the Board and which is available on our website at [www.net1.com](http://www.net1.com). The Audit Committee is responsible for overseeing our financial reporting process on behalf of the Board. The members of the Audit Committee are Messrs. Seabrooke, Pein, Edwards and Mockett. The Audit Committee selects, subject to shareholder ratification, our independent registered public accounting firm.

Management is responsible for our financial statements and the financial reporting process, including internal controls. The independent registered public accounting firm is responsible for performing an independent audit of our consolidated financial statements in accordance with auditing standards generally accepted in the United States and of our internal control over financial reporting and for issuing a report thereon. The Audit Committee's responsibility is to monitor and oversee these processes.

In this context, the Audit Committee has met and held discussions with management and Deloitte. Mr. Smith represented to the Audit Committee that the consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States, and the Audit Committee reviewed and discussed the consolidated financial statements with Mr. Smith and Deloitte. The Audit Committee discussed with Deloitte the matters required to be discussed by the Statement on Auditing Standards No. 61, as amended (AICPA, Professional Standards, Vol. 1. AU §380), as adopted by the Public Company Accounting Oversight Board in Rule 3200T. These matters included a discussion of Deloitte's judgments about the quality (not just the acceptability) of our accounting principles as applied to our financial reporting.

Deloitte also provided the Audit Committee with the written disclosures and letter required by the PCAOB regarding Deloitte's communications with the Audit Committee concerning independence, and the Audit Committee discussed with Deloitte the firm's independence.

Based upon the Audit Committee's discussion with management and Deloitte and the Audit Committee's review of the representations of management and the disclosures by Deloitte to the Audit Committee, the Audit Committee recommended to the Board that our audited consolidated financial statements be included in our Annual Report on Form 10-K for the year ended June 30, 2018, for filing with the SEC.

**Audit Committee**  
Christopher S. Seabrooke, Chairman  
Alasdair J.K. Pein  
Paul Edwards  
Alfred T. Mockett

**SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT**

The following table presents, as of September 28, 2018, information about beneficial ownership of our common stock by:

- each person or group of affiliated persons who or which, to our knowledge, owns beneficially more than 5% of our outstanding shares of common stock;
- each of our directors and named executive officers; and
- all of our directors and executive officers as a group.

Beneficial ownership of shares is determined in accordance with SEC rules and generally includes any shares over which a person exercises sole or shared voting or investment power. The beneficial ownership percentages set forth below are based on 56,833,925 shares of common stock outstanding as of September 28, 2018. All shares of common stock, including that common stock underlying stock options that are presently exercisable or exercisable within 60 days after September 28, 2018 (which we refer to as being currently exercisable) by each person are deemed to be outstanding and beneficially owned by that person for the purpose of computing the ownership percentage of that person, but are not considered outstanding for the purpose of computing the percentage ownership of any other person. Unless otherwise indicated, to our knowledge, each person listed in the table below has sole voting and investment power with respect to the shares shown as beneficially owned by such person, except to the extent applicable law gives spouses shared authority.

Except as otherwise noted, each shareholder's address is c/o Net 1 UEPS Technologies, Inc., President Place, 4th Floor, Corner of Jan Smuts Avenue and Bolton Road, Rosebank, Johannesburg, South Africa.

Name	Shares of Common Stock Beneficially Owned	
	Number	%
Paul Edwards	17,822	*
Herman G. Kotzé(1)	783,034	1.37%
Alfred T. Mockett	41,549	*
Phil-Hyun Oh (2)	41,928	*
Alasdair J.K. Pein(3)	80,440	*
Nunthakumarin Pillay(4)	95,619	*
Christopher S. Seabrooke(5)	318,124	*
Ekta Singh-Bushell	-	*
Alex M.R. Smith (6)	52,817	*
Nitin Soma(7)	143,976	*
IFC Investors(8)	9,984,311	17.57%
International Value Advisers, LLC(9)	7,111,400	12.51%
Directors and Executive Officers as a group(10)	1,981,954	3.46%

\*Less than one percent

- (1) Comprises (i) 73,000 shares of unrestricted stock; (ii) 408,000 shares of restricted stock, the vesting of which is subject to the satisfaction of certain financial performance and other conditions; and (iii) options to purchase 302,034 shares of common stock, all of which are currently exercisable.
- (2) Comprises (i) 15,000 shares of restricted stock, the vesting of which is subject to Mr. Oh's continued employment; and (ii) options to purchase 26,928 shares of common stock, all of which are currently exercisable.
- (3) Comprises (i) 29,061 shares of unrestricted stock; and (ii) 51,379 shares of common stock held by a trust, settled by Mr. Pein and of which he is a beneficiary.
- (4)



- Comprises (i) 2,667 shares of unrestricted stock; (ii) 75,000 shares of restricted stock, the vesting of which is subject to the satisfaction of certain financial performance and other conditions; and (iii) options to purchase 17,952 shares of common stock, all of which are currently exercisable.
- (5) Comprises (i) 18,124 shares of unrestricted stock; and (ii) 300,000 shares of common stock held by a company, of which Mr. Seabrooke is the Chief Executive Officer, which has the power to vote all of the shares held.
  - (6) Comprises 52,817 shares of restricted stock, the vesting of which is subject to the satisfaction of certain financial performance and other conditions.
  - (7) Comprises (i) 75,000 shares of restricted stock, the vesting of which is subject to the satisfaction of certain financial performance and other conditions; and (ii) options to purchase 68,976 shares of common stock, all of which are currently exercisable.
  - (8) Based solely on Schedule 13D, dated May 24, 2016, filed by the IFC Investors. The business address of the IFC Investors is 2121 Pennsylvania Avenue, Washington, D.C. 20433.
  - (9) Based solely on Amendment No. 12 to Schedule 13G, dated February 13, 2018, filed by International Value Advisers, LLC. The business address of International Value Advisers, LLC is 717 Fifth Avenue, 10th Floor, New York, NY 10022.
  - (10) Represents shares beneficially owned by the directors and executive officers. Includes shares issuable upon exercise of options to purchase 415,890 shares of common stock, all of which are currently exercisable and 640,817 shares of restricted stock, the vesting of which is subject to certain conditions discussed above.

## **ADDITIONAL INFORMATION**

### **Section 16(a) Beneficial Ownership Reporting Compliance**

Section 16(a) of the Exchange Act requires that our executive officers and directors, and persons who own more than 10% of a registered class of our equity securities, file reports of ownership and changes in ownership with the SEC and provide us with copies of such reports. We have reviewed such reports received by us and written representations from our directors and executive officers. Based solely on such review and representations, we believe that all filings requirements applicable to our executive officers, directors and more than 10% shareholders were complied with during fiscal year 2018; however we identified one filing that was not made on a timely basis. Mr. Mockett was late in filing one Form 4.

### **Annual Report on Form 10-K**

A copy of our annual report on Form 10-K (without exhibits) for the fiscal year ended June 30, 2018, is being distributed along with this proxy statement. We refer you to such report for financial and other information about us, but such report is not incorporated in this proxy statement and is not deemed to be a part of the proxy solicitation material. It is also available on our website ([www.net1.com](http://www.net1.com)). In addition, the annual report (with exhibits) is available at the SEC's website ([www.sec.gov](http://www.sec.gov)).

### **Shareholder Proposals and Director Nominations for the 2019 Annual Meeting**

Qualified shareholders who wish to have proposals presented at the 2019 annual meeting of shareholders must deliver them to us by June 1, 2019, in order to be considered for inclusion in next year's proxy statement and proxy pursuant to Rule 14a-8 under the Exchange Act. Shareholders who intend to present an item of business for our 2019 annual meeting of shareholders (other than a proposal presented for inclusion in next year's proxy statement and proxy pursuant to Rule 14a-8) must provide notice of such business to us by June 1, 2019, as set forth more fully in Sections 2.08 and 4.16 of our Amended and Restated By-Laws. Shareholders who wish to nominate one or more persons for election as directors must provide notice of such nominations to us by June 1, 2019, as set forth more fully in Sections 2.08 and 4.16 of our Amended and Restated By-Laws. All proposals and nominations must be delivered to us at our principal executive offices at PO Box 2424, Parklands 2121, South Africa.

### **Householding of Proxy Materials**

We have adopted a procedure approved by the SEC called "householding." Under this procedure, multiple shareholders who share the same last name and address will receive only one copy of the annual proxy materials, unless they notify us that they wish to continue receiving multiple copies. We have undertaken householding to reduce our printing costs and postage fees.

If you wish to opt-out of householding and receive multiple copies of the proxy materials at the same address, you may do so at any time prior to 30 days before the mailing of proxy materials, which typically are mailed in early October of each year, by notifying us in writing at: Net 1 UEPS Technologies, Inc., PO Box 2424, Parklands 2121, South Africa, Attention: Net 1 UEPS Technologies, Inc. Corporate Secretary. You also may request additional copies of the proxy materials by notifying us in writing at the same address.

If you share an address with another shareholder and currently are receiving multiple copies of the proxy materials, you may request householding by notifying us at the above-referenced address.

### **Other Matters**

The Board knows of no other matters that will be presented for consideration at the annual meeting. Return of a valid proxy, however, confers on the designated proxy holders the discretionary authority to vote the shares in accordance with their best judgment on such other business, if any, that may properly come before the meeting or any adjournment or postponement thereof.

By Order of the Board of Directors,

Christopher S. Seabrooke  
Chairman

October 5, 2018

**THE BOARD HOPES THAT YOU WILL ATTEND THE MEETING. WHETHER OR NOT YOU PLAN TO ATTEND, PLEASE PROMPTLY COMPLETE, DATE, SIGN AND RETURN THE ENCLOSED PROXY.**































