

Bunge LTD  
Form 10-Q  
May 10, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the quarterly period ended March 31, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from      to

Commission File Number 001-16625

**BUNGE LIMITED**

(Exact name of registrant as specified in its charter)

**Bermuda**  
(State or other jurisdiction of incorporation or  
organization)

**50 Main Street, White Plains, New York**  
(Address of principal executive offices)

**98-0231912**  
(I.R.S. Employer Identification No.)

**10606**  
(Zip Code)

Edgar Filing: Bunge LTD - Form 10-Q

(914) 684-2800

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller  
reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes  No

As of May 3, 2011 the number of common shares issued of the registrant was:

Common shares, par value \$.01: 147,237,832

---

**BUNGE LIMITED**

**TABLE OF CONTENTS**

|  | <b>Page</b>   |
|--|---|
| <b><u>PART I FINANCIAL INFORMATION</u></b> |   |
| <u>Item 1.</u>                             | <u>Financial Statements (Unaudited)</u>   |
|  | <u>Condensed Consolidated Statements of Income for the Three Months Ended March 31, 2011 and 2010</u> 1               |
|  | <u>Condensed Consolidated Balance Sheets at March 31, 2011 and December 31, 2010</u> 2                                |
|  | <u>Condensed Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2011 and 2010</u> 3           |
|  | <u>Condensed Consolidated Statements of Shareholders' Equity for the Three Months Ended March 31, 2011 and 2010</u> 4 |
|  | <u>Notes to the Condensed Consolidated Financial Statements</u> 6   |
|  | <u>Cautionary Statement Regarding Forward Looking Statements</u> 27   |
| <u>Item 2.</u>                             | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> 27                       |
| <u>Item 3.</u>                             | <u>Quantitative and Qualitative Disclosures About Market Risk</u> 43  |
| <u>Item 4.</u>                             | <u>Controls and Procedures</u> 45   |
| <b><u>PART II INFORMATION</u></b>          |   |
| <u>Item 1.</u>                             | <u>Legal Proceedings</u> 46   |
| <u>Item 1A.</u>                            | <u>Risk Factors</u> 46  |
| <u>Item 2.</u>                             | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> 46   |
| <u>Item 3.</u>                             | <u>Defaults upon Senior Securities</u> 46   |
| <u>Item 4.</u>                             | <u>[Reserved]</u> 46  |
| <u>Item 5.</u>                             | <u>Other Information</u> 46   |
| <u>Item 6.</u>                             | <u>Exhibits</u> 47  |
| <u>Signatures</u>                          | S-1   |
| <u>Exhibit Index</u>                       | E-1   |

## PART I FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## BUNGE LIMITED AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(U.S. dollars in millions, except per share data)

|  | Three Months Ended<br>March 31, |              |
|--|---------------------------------|--------------|
|  | 2011                            | 2010         |
| Net sales  | \$ 12,194                       | \$ 10,345    |
| Cost of goods sold                                       | (11,555)                        | (9,800)      |
| <b>Gross profit</b>                                      | <b>639</b>                      | <b>545</b>   |
| Selling, general and administrative expenses             | (344)                           | (347)        |
| Interest income  | 21                              | 19           |
| Interest expense   | (72)                            | (78)         |
| Foreign exchange gains (losses)                          | 42                              | (50)         |
| Other income (expense) net                               | (8)                             | -            |
| <b>Income from operations before income tax</b>          | <b>278</b>                      | <b>89</b>    |
| Income tax expense                                       | (43)                            | (9)          |
| Equity in earnings of affiliates                         | -                               | -            |
| <b>Net income</b>  | <b>235</b>                      | <b>80</b>    |
| Net income attributable to noncontrolling interest       | (3)                             | (17)         |
| <b>Net income attributable to Bunge</b>                  | <b>232</b>                      | <b>63</b>    |
| Convertible preference share dividends                   | (8)                             | (19)         |
| <b>Net income available to Bunge common shareholders</b> | <b>\$ 224</b>                   | <b>\$ 44</b> |
| <b>Earnings per common share basic (Note 18)</b>         |                                 |              |
| Earnings to Bunge common shareholders                    | \$ 1.53                         | \$ 0.31      |
| <b>Earnings per common share diluted (Note 18)</b>       |                                 |              |
| Earnings to Bunge common shareholders                    | \$ 1.49                         | \$ 0.31      |
| Dividends per common share                               | \$ 0.23                         | \$ 0.21      |

## Edgar Filing: Bunge LTD - Form 10-Q

The accompanying notes are an integral part of these condensed consolidated financial statements.

## BUNGE LIMITED AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(U.S. dollars in millions, except share data)

|   | March 31,<br>2011 | December 31,<br>2010 |
|---|-------------------|----------------------|
| <b>ASSETS</b>   |                   |                      |
| Current assets:   |                   |                      |
| Cash and cash equivalents   | \$ 812            | \$ 578               |
| Trade accounts receivable (less allowance of \$178 and \$177)                                 | 3,138             | 2,901                |
| Inventories (Note 5)  | 6,719             | 6,635                |
| Deferred income taxes   | 197               | 233                  |
| Other current assets (Note 6)   | 5,037             | 5,468                |
| <b>Total current assets</b>   | <b>15,903</b>     | <b>15,815</b>        |
| Property, plant and equipment, net  | 5,564             | 5,312                |
| Goodwill (Note 7)   | 969               | 934                  |
| Other intangible assets, net  | 213               | 186                  |
| Investments in affiliates   | 605               | 609                  |
| Deferred income taxes   | 1,297             | 1,200                |
| Other non-current assets (Note 8)   | 1,922             | 1,945                |
| <b>Total assets</b>   | <b>\$ 26,473</b>  | <b>\$ 26,001</b>     |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                   |                      |
| Current liabilities:  |                   |                      |
| Short-term debt   | \$ 1,018          | \$ 1,718             |
| Current portion of long-term debt (Note 11)   | 629               | 612                  |
| Trade accounts payable  | 4,033             | 3,637                |
| Deferred income taxes   | 212               | 262                  |
| Other current liabilities (Note 9)  | 3,464             | 3,775                |
| <b>Total current liabilities</b>  | <b>9,356</b>      | <b>10,004</b>        |
| Long-term debt (Note 11)  | 3,041             | 2,551                |
| Deferred income taxes   | 145               | 84                   |
| Other non-current liabilities   | 826               | 808                  |
| Commitments and contingencies (Note 14)   |                   |                      |
| Shareholders' equity (Note 15):   |                   |                      |
| Convertible perpetual preference shares, par value \$.01; authorized, issued and outstanding: |                   |                      |
| 2011 and 2010 6,900,000 shares (liquidation preference \$100 per share)                       | 690               | 690                  |
| Common shares, par value \$.01; authorized 400,000,000 shares; issued:                        |                   |                      |
| 2011 147,206,447 shares, 2010 146,635,083 shares  | 1                 | 1                    |
| Additional paid-in capital  | 4,816             | 4,793                |
| Retained earnings   | 6,343             | 6,153                |
| Accumulated other comprehensive income (Note 16)  | 874               | 583                  |
| <b>Total Bunge shareholders' equity</b>   | <b>12,724</b>     | <b>12,220</b>        |
| Noncontrolling interest (Note 17)   | 381               | 334                  |
| <b>Total equity</b>   | <b>13,105</b>     | <b>12,554</b>        |
| <b>Total liabilities and shareholders' equity</b>   | <b>\$ 26,473</b>  | <b>\$ 26,001</b>     |

## Edgar Filing: Bunge LTD - Form 10-Q

The accompanying notes are an integral part of these condensed consolidated financial statements.

## BUNGE LIMITED AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(U.S. dollars in millions)

|  | 2011   | Three Months Ended<br>March 31, | 2010  |
|--|--------|---------------------------------|-------|
| <b>OPERATING ACTIVITIES</b>  |        |                                 |       |
| Net income   | \$ 235 |                                 | \$ 80 |
| Adjustments to reconcile net income to cash provided by operating activities:            |        |                                 |       |
| Foreign exchange loss (gain) on debt   | (43)   |                                 | 93    |
| Impairment of assets   | -      |                                 | 12    |
| Bad debt expense   | (4)    |                                 | 11    |
| Depreciation, depletion and amortization   | 104    |                                 | 102   |
| Stock-based compensation expense   | 15     |                                 | 6     |
| Recoverable taxes provision  | 1      |                                 | 4     |
| Deferred income taxes  | (11)   |                                 | (39)  |
| Changes in operating assets and liabilities, excluding the effects of acquisitions:      |        |                                 |       |
| Trade accounts receivable  | (212)  |                                 | (380) |
| Inventories  | 40     |                                 | 632   |
| Prepaid commodity purchase contracts   | (91)   |                                 | (25)  |
| Secured advances to suppliers  | (7)    |                                 | 31    |
| Trade accounts payable   | 355    |                                 | 434   |
| Advances on sales  | 89     |                                 | 65    |
| Unrealized net gain/loss on derivative contracts   | 84     |                                 | (304) |
| Margin deposits  | 330    |                                 | 166   |
| Accrued liabilities  | (13)   |                                 | 145   |
| Other net  | (138)  |                                 | (273) |
| Cash provided by operating activities  | 734    |                                 | 760   |
| <b>INVESTING ACTIVITIES</b>  |        |                                 |       |
| Payments made for capital expenditures   | (207)  |                                 | (287) |
| Acquisitions of businesses (net of cash acquired)  | (62)   |                                 | (133) |
| Related party loans  | (10)   |                                 | (15)  |
| Proceeds from investments  | 16     |                                 | 52    |
| Payments for investments   | (12)   |                                 | -     |
| Proceeds from disposal of property, plant and equipment                                  | 1      |                                 | 2     |
| Investments in affiliates  | (8)    |                                 | -     |
| Cash used for investing activities   | (282)  |                                 | (381) |
| <b>FINANCING ACTIVITIES</b>  |        |                                 |       |
| Net change in short-term debt with maturities of 90 days or less                         | (70)   |                                 | 36    |
| Proceeds from short-term debt with maturities greater than 90 days                       | 76     |                                 | 170   |
| Repayments of short-term debt with maturities greater than 90 days                       | (732)  |                                 | (514) |
| Proceeds from long-term debt   | 731    |                                 | 129   |
| Repayments of long-term debt   | (221)  |                                 | (107) |
| Proceeds from sale of common shares  | 12     |                                 | 1     |
| Dividends paid to preference shareholders  | (8)    |                                 | (19)  |
| Dividends paid to common shareholders  | (34)   |                                 | (30)  |
| Dividends paid to noncontrolling interest  | (6)    |                                 | -     |
| Capital contribution from noncontrolling interest in less than wholly-owned subsidiaries | 42     |                                 | 13    |
| Financing related fees   | (20)   |                                 | -     |
| Cash used for financing activities   | (230)  |                                 | (321) |



## Edgar Filing: Bunge LTD - Form 10-Q

|  |               |               |
|--|---------------|---------------|
| Effect of exchange rate changes on cash and cash equivalents | 12            | -             |
| Net increase in cash and cash equivalents                    | 234           | 58            |
| Cash related to assets held for sale                         | -             | (138)         |
| Cash and cash equivalents, beginning of period               | 578           | 553           |
| Cash and cash equivalents, end of period                     | \$ <b>812</b> | \$ <b>473</b> |

The accompanying notes are an integral part of these condensed consolidated financial statements.

## BUNGE LIMITED AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

(Unaudited)

(U.S. dollars in millions, except share data)

|   | Convertible Preference |               | Additional    |                 |                   |                             | Accumulated Other    |        | Non - Controlling Interest | Total Equity | Comprehensive Income (Loss) |
|---|------------------------|---------------|---------------|-----------------|-------------------|-----------------------------|----------------------|--------|----------------------------|--------------|-----------------------------|
|   | Shares                 | Amount        | Common Shares | Paid-in Capital | Retained Earnings | Comprehensive Income (Loss) | Other                |        |                            |              |                             |
|   | <u>Shares</u>          | <u>Amount</u> | <u>Shares</u> | <u>Amount</u>   | <u>Capital</u>    | <u>Earnings</u>             | <u>Income (Loss)</u> |        |                            |              |                             |
| Balance, January 1, 2010  | 7,762,455              | \$ 1,553      | 134,096,906   | \$ 1            | \$ 3,625          | \$ 3,996                    | \$ 319               | \$ 871 | \$ 10,365                  |              |                             |
| Comprehensive income 2010:  |                        |               |               |                 |                   |                             |                      |        |                            |              |                             |
| Net income  | -                      | -             | -             | -               | -                 | 63                          | -                    | 17     | 80                         | \$ 80        |                             |
| Other comprehensive income (loss):  |                        |               |               |                 |                   |                             |                      |        |                            |              |                             |
| Foreign exchange translation adjustment, net of tax expense of \$0                              | -                      | -             | -             | -               | -                 | -                           | (96)                 | (18)   | (114)                      | (114)        |                             |
| Unrealized gains on commodity futures and foreign exchange contracts, net of tax expense of \$1 | -                      | -             | -             | -               | -                 | -                           | 3                    | -      | 3                          | 3            |                             |
| Reclassification of realized net losses, net of tax benefit of \$1 to net income                | -                      | -             | -             | -               | -                 | -                           | 1                    | -      | 1                          | 1            |                             |
| Other Postretirement healthcare subsidy tax deduction adjustment                                | -                      | -             | -             | -               | -                 | -                           | 2                    | -      | 2                          | 2            |                             |
| Total comprehensive income (loss)   |                        |               |               |                 |                   | 63                          | (90)                 | (1)    |                            | \$ (28)      |                             |
| Dividends on common shares  | -                      | -             | -             | -               | -                 | (32)                        | -                    | -      | (32)                       |              |                             |
| Dividends on preference shares  | -                      | -             | -             | -               | -                 | (19)                        | -                    | -      | (19)                       |              |                             |
|   | -                      | -             | -             | -               | -                 | -                           | -                    | 13     | 13                         |              |                             |

Edgar Filing: Bunge LTD - Form 10-Q

|   |                  |                 |                    |             |                 |                 |               |               |                  |
|---|------------------|-----------------|--------------------|-------------|-----------------|-----------------|---------------|---------------|------------------|
| Capital contribution from noncontrolling interest               |                  |                 |                    |             |                 |                 |               |               |                  |
| Initial consolidation of subsidiary                             | -                | -               | -                  | -           | -               | -               | -             | 3             | 3                |
| Stock-based compensation expense                                | -                | -               | -                  | -           | 6               | -               | -             | -             | 6                |
| Issuance of common shares:                                      |                  |                 |                    |             |                 |                 |               |               |                  |
| Business acquisition (Note 3)                                   | -                | -               | 9,718,632          | -           | 570             | -               | -             | -             | 570              |
| stock options and award plans, net of shares withheld for taxes | -                | -               | 337,333            | -           | (5)             | -               | -             | -             | (5)              |
| <b>Balance March 31, 2010</b>                                   | <b>7,762,455</b> | <b>\$ 1,553</b> | <b>144,152,871</b> | <b>\$ 1</b> | <b>\$ 4,196</b> | <b>\$ 4,008</b> | <b>\$ 229</b> | <b>\$ 886</b> | <b>\$ 10,873</b> |

(Continued on following page)

## BUNGE LIMITED AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

(Unaudited)

(U.S. dollars in millions, except share data)

|   | Convertible Preference |               | Additional    |                 |                   |                             | Accumulated Other    |        | Non - Controlling Interest | Total Equity | Comprehensive Income (Loss) |
|---|------------------------|---------------|---------------|-----------------|-------------------|-----------------------------|----------------------|--------|----------------------------|--------------|-----------------------------|
|   | Shares                 | Amount        | Common Shares | Paid-in Capital | Retained Earnings | Comprehensive Income (Loss) | Income (Loss)        |        |                            |              |                             |
|   | <u>Shares</u>          | <u>Amount</u> | <u>Shares</u> | <u>Amount</u>   | <u>Capital</u>    | <u>Earnings</u>             | <u>Income (Loss)</u> |        |                            |              |                             |
| Balance, January 1, 2011  | 6,900,000              | \$ 690        | 146,635,083   | \$ 1            | \$ 4,793          | \$ 6,153                    | \$ 583               | \$ 334 | \$ 12,554                  |              |                             |
| Comprehensive income 2011:  |                        |               |               |                 |                   |                             |                      |        |                            |              |                             |
| Net income  | -                      | -             | -             | -               | -                 | 232                         | -                    | 3      | 235                        | \$ 235       |                             |
| Other comprehensive income (loss):  |                        |               |               |                 |                   |                             |                      |        |                            |              |                             |
| Foreign exchange translation adjustment, net of tax expense of \$0                              | -                      | -             | -             | -               | -                 | -                           | 289                  | 8      | 297                        | 297          |                             |
| Unrealized gains on commodity futures and foreign exchange contracts, net of tax expense of \$2 | -                      | -             | -             | -               | -                 | -                           | 4                    | -      | 4                          | 4            |                             |
| Pension adjustment, net of tax expense of \$0   | -                      | -             | -             | -               | -                 | -                           | (2)                  | -      | (2)                        | (2)          |                             |
| Total comprehensive income  | -                      | -             | -             | -               | -                 | 232                         | 291                  | 11     |                            | \$ 534       |                             |
| Dividends on common shares  | -                      | -             | -             | -               | -                 | (34)                        | -                    | -      | (34)                       |              |                             |
| Dividends on preference shares  | -                      | -             | -             | -               | -                 | (8)                         | -                    | -      | (8)                        |              |                             |
| Dividends to noncontrolling interest on subsidiary common stock                                 | -                      | -             | -             | -               | -                 | -                           | -                    | (6)    | (6)                        |              |                             |
| Capital contribution from noncontrolling interest   | -                      | -             | -             | -               | -                 | -                           | -                    | 42     | 42                         |              |                             |

Edgar Filing: Bunge LTD - Form 10-Q

|   |                  |               |                    |             |                 |                 |               |               |                  |
|---|------------------|---------------|--------------------|-------------|-----------------|-----------------|---------------|---------------|------------------|
| Stock-based compensation expense                                | -                | -             | -                  | -           | 15              | -               | -             | -             | 15               |
| Issuance of common shares:                                      |                  |               |                    |             |                 |                 |               |               |                  |
| stock options and award plans, net of shares withheld for taxes | -                | -             | 571,364            | -           | 8               | -               | -             | -             | 8                |
| <b>Balance March 31, 2011</b>                                   | <b>6,900,000</b> | <b>\$ 690</b> | <b>147,206,447</b> | <b>\$ 1</b> | <b>\$ 4,816</b> | <b>\$ 6,343</b> | <b>\$ 874</b> | <b>\$ 381</b> | <b>\$ 13,105</b> |

The accompanying notes are an integral part of these condensed consolidated financial statements.

**BUNGE LIMITED AND SUBSIDIARIES**

**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements of Bunge Limited and its subsidiaries (Bunge) have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934, as amended (Exchange Act). Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation have been included. The condensed consolidated balance sheet at December 31, 2010 has been derived from Bunge's audited consolidated financial statements at that date. Operating results for the three months ended March 31, 2011 are not necessarily indicative of the results to be expected for the year ending December 31, 2011. The financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto for the year ended December 31, 2010, forming part of Bunge's 2010 Annual Report on Form 10-K filed with the Securities and Exchange Commission (SEC) on March 1, 2011.

**2. NEW ACCOUNTING PRONOUNCEMENTS**

**Adoption of New Accounting Pronouncements** *Receivables, Disclosures about the Credit of Financing Receivables and the Allowance for Credit Losses* - In July 2010, the FASB issued a standard that amended a previously issued standard requiring an entity to include additional disaggregated disclosures in their financial statements about their financing receivables, including credit risk disclosures and the allowance for credit losses. Entities with financing receivables are required to disclose a roll forward of the allowance for credit losses, certain credit quality information, impaired loan information, modification information, and past due information. Trade receivables with maturities of less than one year are excluded from the scope of the new disclosures. Bunge has adopted this disclosure as of December 31, 2010. As a result of the adoption of this standard, we have expanded our disclosures (see Note 8 of the notes to the condensed consolidated financial statements). The adoption of the standard did not have a material impact on our financial position, results from operations or cash flows.

**3. BUSINESS ACQUISITIONS**

In the first quarter of 2011, Bunge completed the acquisition of a port facility in Ukraine for a total purchase price of approximately \$100 million net of \$2 million cash acquired, consisting of approximately \$62 million in cash and approximately \$38 million of short-term debt and other payables related to assets under construction. The preliminary purchase price allocation for the transaction included approximately \$60 million allocated to property, plant and equipment, \$27 million to other intangible assets, \$15 million to goodwill and other liabilities of \$2 million.

In February 2010, Bunge acquired a 100% interest in five Brazilian sugarcane mills in São Paulo and Minas Gerais states that were formerly part of the Moema Group through the acquisition of Usina Moema Participações S.A. (Moema Par) and remaining interests in four mills that were not wholly-owned by Moema Par. Bunge collectively refers to the acquired entities as Moema. Bunge issued 9,718,632 of its common shares with a fair value of \$570 million and paid 97 million Brazilian *reais* in cash, which equated to approximately \$51 million, at the closing of the transaction. The final purchase price was subject to a post-closing adjustment based on working capital and net debt of the acquired companies at closing under Brazilian generally accepted accounting principles. During the second and third quarters of 2010, Bunge issued 596,768 of its common shares, with a fair value of \$30 million and paid 1 million Brazilian *reais* in cash, which equated to approximately \$1 million. The acquisition increases Bunge's presence in the sugar and sugarcane-based ethanol industry in Brazil, substantially increasing Bunge's annual sugarcane crushing capacity. Bunge also expects synergies with its fertilizer business and logistics efficiencies from the acquisition.

Included in Bunge's condensed consolidated statement of income for the three months ended March 31, 2011 are Moema net sales and loss from operations before income taxes of \$103 million and \$(6) million, respectively. Included in Bunge's condensed consolidated statement of income for the three months ended March 31, 2010 are Moema net sales and loss from operations before income taxes of \$70 million and \$(19) million, respectively, representing the results of Moema from the acquisition date through March 31, 2010.

#### 4. BUSINESS DIVESTITURE

In January 2010, Bunge and two of its wholly-owned subsidiaries entered into a definitive agreement (the Agreement) with Vale S.A., a Brazil-based global mining company (Vale), and an affiliate of Vale, pursuant to which Vale acquired Bunge's fertilizer nutrients assets in Brazil, including its interest in Fertilizantes Fosfatados S.A. (Fosfertil) when the transaction closed on May 27, 2010. Final settlement of the post-closing adjustment occurred on August 13, 2010. Bunge received total cash proceeds of \$3,914 and recognized a gain of \$2,440 million (\$1,901 million net of tax) in its fertilizer segment related to this transaction. Results of operations and cash flows related to Bunge's fertilizer nutrients assets, including its interest in Fosfertil were included in the condensed consolidated financial statements until the transaction closing date of May 27, 2010.

#### 5. INVENTORIES

Inventories by segment are presented below. Readily marketable inventories refers to inventories that are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms.

| (US\$ in millions)      | March 31,<br>2011 | December 31,<br>2010 |
|-------------------------|-------------------|----------------------|
| Agribusiness (1)        | \$ 4,886          | \$ 5,137             |
| Sugar and Bioenergy (2) | 358               | 359                  |
| Edible oil products (3) | 530               | 460                  |
| Milling products (3)    | 168               | 163                  |
| Fertilizer (4)          | 777               | 516                  |
| <b>Total</b>            | <b>\$ 6,719</b>   | <b>\$ 6,635</b>      |

(1) Includes readily marketable agricultural commodity inventories at fair value of \$4,192 million and \$4,540 million at March 31, 2011 and December 31, 2010, respectively. All other agribusiness segment inventories are carried at lower of cost or market.

(2) Includes readily marketable sugar inventories of \$97 million and \$86 million at March 31, 2011 and December 31, 2010, respectively. Of these sugar inventories, \$80 million and \$66 million are carried at fair value at March 31, 2011 and December 31, 2010, respectively, in Bunge's trading and merchandising business. Sugar and ethanol inventories in our industrial production business are carried at lower of cost or market.



## Edgar Filing: Bunge LTD - Form 10-Q

(3) Edible oil products and milling products inventories are generally carried at lower of cost or market, with the exception of readily marketable inventories of bulk soybean oil and corn, which are carried at fair value in the aggregate amount of \$240 million and \$225 million at March 31, 2011 and December 31, 2010, respectively.

(4) Fertilizer inventories are carried at lower of cost or market.

**6. OTHER CURRENT ASSETS**

Other current assets consist of the following:

| <b>(US\$ in millions)</b>                              | <b>March 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|--|---------------------------|------------------------------|
| Prepaid commodity purchase contracts (1)               | \$ 367                    | \$ 267                       |
| Secured advances to suppliers, net (2)                 | 267                       | 245                          |
| Unrealized gains on derivative contracts at fair value | 2,145                     | 2,619                        |
| Recoverable taxes - current                            | 532                       | 500                          |
| Margin deposits (3)                                    | 596                       | 926                          |
| Marketable securities                                  | 41                        | 39                           |
| Other  | 1,089                     | 872                          |
| <b>Total</b>   | <b>\$ 5,037</b>           | <b>\$ 5,468</b>              |

(1) Prepaid commodity purchase contracts represent advance payments against fixed priced contracts for future delivery of specified quantities of agricultural commodities. These contracts are recorded at fair value based on prices of the underlying agricultural commodities.

(2) Bunge provides cash advances to suppliers, primarily Brazilian farmers of soybeans and other agricultural commodities, to finance a portion of the suppliers' production costs. These advances are strictly financial in nature. Bunge does not bear any of the costs or risks associated with the related growing crops. The advances are largely collateralized by future crops and physical assets of the suppliers, carry a local market interest rate and settle when the farmer's crop is harvested and sold. The secured advances to farmers are reported net of allowances of \$5 million at March 31, 2011 and \$3 million at December 31, 2010. Changes in the allowance for the three months ended March 31, 2011 included an increase of \$1 million for additional bad debt provisions. Changes in the allowance for the year ended 2010 included an increase of \$1 million for additional bad debt provisions and a reduction in the allowance for recoveries of \$1 million.

Interest earned on secured advances to suppliers of \$7 million and \$9 million for the three months ended March 31, 2011 and 2010, respectively, is included in net sales in the condensed consolidated statements of income.

(3) Margin deposits include U.S. treasury securities at fair value and cash.

**7. GOODWILL**

Changes in the carrying value of goodwill by segment for the three months ended March 31, 2011, are as follows:

Edgar Filing: Bunge LTD - Form 10-Q

| (US\$ in millions)                       | <u>Agribusiness</u> | <u>Sugar and<br/>Bioenergy</u> | <u>Edible Oil<br/>Products</u> | <u>Milling<br/>Products</u> | <u>Fertilizer</u> | <u>Total</u>  |
|--|---------------------|--------------------------------|--------------------------------|-----------------------------|-------------------|---------------|
| Balance, December 31, 2010               | \$ 215              | \$ 631                         | \$ 80                          | \$ 7                        | \$ 1              | \$ 934        |
| Acquired goodwill (1)                    | 15                  | -                              | -                              | -                           | -                 | 15            |
| Reallocation of acquired goodwill        | (2)                 | -                              | -                              | -                           | -                 | (2)           |
| Tax benefit on goodwill amortization (2) | (2)                 | -                              | -                              | -                           | -                 | (2)           |
| Foreign exchange translation             | 5                   | 15                             | 4                              | -                           | -                 | 24            |
| <b>Balance, March 31, 2011</b>           | <b>\$ 231</b>       | <b>\$ 646</b>                  | <b>\$ 84</b>                   | <b>\$ 7</b>                 | <b>\$ 1</b>       | <b>\$ 969</b> |

---

(1) See Note 3 of the notes to the condensed consolidated financial statements.

(2) Bunge's Brazilian subsidiary's tax deductible goodwill is in excess of its book goodwill. For financial reporting purposes, for goodwill acquired prior to 2009, the tax benefits attributable to the excess tax goodwill are first used to reduce associated goodwill and then other intangible assets to zero, prior to recognizing any income tax benefit in the condensed consolidated statements of income.

## 8. OTHER NON-CURRENT ASSETS

Other non-current assets consist of the following:

| (US\$ in millions)                                   | March 31,<br>2011 | December 31,<br>2010 |
|--|-------------------|----------------------|
| Recoverable taxes, net                               | \$ 957            | \$ 964               |
| Long-term receivables from farmers in Brazil, net    | 379               | 377                  |
| Judicial deposits                                    | 183               | 172                  |
| Other long-term receivables                          | 73                | 129                  |
| Pension plan assets in excess of benefit obligations | 7                 | 12                   |
| Other  | 323               | 291                  |
| <b>Total</b>   | <b>\$ 1,922</b>   | <b>\$ 1,945</b>      |

*Recoverable taxes* Recoverable taxes are reported net of valuation allowances of \$38 million at March 31, 2011 and December 31, 2010.

*Long-term receivables from farmers in Brazil* Bunge provides financing to farmers in Brazil, primarily through secured advances against farmer commitments to deliver agricultural commodities (primarily soybeans) upon harvest of the then-current year's crop and through credit sales of fertilizer to farmers. These are commercial transactions that are intended to be short-term in nature with amounts expected to be repaid either in cash or through delivery to Bunge of agricultural commodities when the related crops are harvested. These arrangements are typically secured by the farmer's expected current year crop and liens on land, buildings and equipment to ensure recoverability in the event of crop failure. The terms of fertilizer credit sales do not include interest. The secured advances against commitments to deliver soybeans provide for interest between the advance date and the scheduled soybean delivery date. The credit factors considered by Bunge in evaluating farmers before initial advance or extension of credit include, among other things, the credit history of the farmer, financial strength, available agricultural land, and available collateral in addition to the expected crop.

Upon farmer default, Bunge generally initiates legal proceedings to recover the defaulted amounts. However, the legal recovery process through the judicial system is a long-term process, generally spanning a number of years. As a result, once accounts have been submitted to the judicial process for recovery, Bunge may also seek to renegotiate certain terms with the defaulting farmer in order to accelerate recovery.

Bunge adopted the accounting guidance on disclosure about the credit quality of financing receivables and the allowance for credit losses as of December 31, 2010. This guidance requires information to be disclosed at disaggregated levels, defined as portfolio segments and classes. Based upon its analysis of credit losses and risk factors to be considered in determining the allowance for credit losses, Bunge has determined that the long-term receivables from farmers in Brazil is a single portfolio segment.

Bunge evaluates this single portfolio segment by class of receivables, which is defined as a level of information (below a portfolio segment) in which the receivables have the same initial measurement attribute and a similar method for assessing and monitoring risk. Bunge has identified

## Edgar Filing: Bunge LTD - Form 10-Q

accounts in legal collection processes and renegotiated amounts as classes of long-term receivables from farmers. Valuation allowances for accounts in legal collection processes are determined by Bunge on individual accounts based on the fair value of the collateral provided as security for the secured advance or credit sale. The fair value is determined using a combination of internal and external resources, including published information concerning Brazilian land values by region. For determination of the valuation allowances for renegotiated amounts, Bunge considers historical experience with the individual farmers, current weather and crop conditions, as well as the fair value of non-crop collateral.

## Edgar Filing: Bunge LTD - Form 10-Q

For both classes, a long-term receivable from farmers in Brazil is considered impaired, based on current information and events, if Bunge determines it to be probable that all amounts due under the original terms of the receivable will not be collected. Recognition of interest income on secured advances to farmers is suspended once the farmer defaults on the originally scheduled delivery of agricultural commodities as the collection of future income is determined to not be probable. No additional interest income is accrued from the point of default until ultimate recovery, where amounts collected are credited first against the receivable and then to any unrecognized interest income.

The table below summarizes Bunge's recorded investment in long-term receivables from farmers in Brazil for renegotiated amounts and amounts in the legal collection process.

| (US\$ in millions)           | March 31, |     | December 31, |     |
|------------------------------|-----------|-----|--------------|-----|
|                              | 2011      |     | 2010         |     |
| Legal collection process (1) | \$        | 452 | \$           | 441 |
| Renegotiated amounts:        |           |     |              |     |
| Current on repayment terms   |           | 132 |              | 137 |
| Ending balance               | \$        | 584 | \$           | 578 |

(1) All amounts in legal process are considered past due upon initiation of legal action.

The average recorded investment in long-term receivables from farmers in Brazil for the three months ended March 31, 2011 and the year ended December 31, 2010 was \$579 million and \$582 million, respectively. The table below summarizes Bunge's recorded investment in long-term receivables from farmers in Brazil and the related allowance amounts.

| (US\$ in millions)                               | March 31, 2011      |               | December 31, 2010    |               |
|--|---------------------|---------------|----------------------|---------------|
|  | Recorded Investment | Allowance     | Recorded Investments | Allowance     |
| <b>For which an allowance has been provided:</b> |                     |               |                      |               |
| Renegotiated amounts                             | \$ 47               | \$ 39         | \$ 66                | \$ 39         |
| Legal collection process                         | 184                 | 166           | 180                  | 162           |
| <b>For which no allowance has been provided:</b> |                     |               |                      |               |
| Renegotiated amounts                             | 85                  | -             | 71                   | -             |
| Legal collection process                         | 268                 | -             | 261                  | -             |
| <b>Total</b>                                     | <b>\$ 584</b>       | <b>\$ 205</b> | <b>\$ 578</b>        | <b>\$ 201</b> |

The table below summarizes the activity in the allowance for doubtful accounts related to long-term receivables from farmers in Brazil.

Edgar Filing: Bunge LTD - Form 10-Q

| (US\$ in millions)           | March 31, |        |
|------------------------------|-----------|--------|
|                              | 2011      | 2010   |
| Beginning Balance            | \$ 201    | \$ 232 |
| Bad debt provision           | 1         | 4      |
| Recoveries                   | (1)       | (4)    |
| Write-offs                   | -         | (4)    |
| Foreign exchange translation | 4         | (1)    |
| Ending balance               | \$ 205    | \$ 227 |

*Judicial deposits* Judicial deposits are funds that Bunge has placed on deposit with the courts in Brazil. These funds are held in judicial escrow relating to certain legal proceedings pending legal resolution and bear interest at the SELIC rate (benchmark rate of the Brazilian central bank).

*Other long-term receivables* Other long-term receivables primarily include installment payments to be received from Bunge's sale of its 33.34% interest in Saipol S.A.S. in December 2009 for 145 million Euros, or its equivalent at that date of approximately \$209 million. The sale agreement provided for payment in four equal annual installments, two of which have been received as of January 2011. The reported long-term balance related to Saipol represents the final installment expected January 2013. The January 2012 installment is included in other current assets.

## 9. OTHER CURRENT LIABILITIES

Other current liabilities consist of the following:

| <b>(US\$ in millions)</b>                               | <b>March 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|---|---------------------------|------------------------------|
| Accrued liabilities                                     | \$ 1,271                  | \$ 1,268                     |
| Unrealized losses on derivative contracts at fair value | 1,716                     | 2,105                        |
| Advances on sales                                       | 417                       | 323                          |
| Other   | 60                        | 79                           |
| <b>Total</b>  | <b>\$ 3,464</b>           | <b>\$ 3,775</b>              |

## 10. FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENTS

Bunge's various financial instruments include certain components of working capital such as cash and cash equivalents, trade accounts receivable and trade accounts payable. Additionally, Bunge uses short- and long-term debt to fund operating requirements. Cash and cash equivalents, trade accounts receivable and accounts payable and short-term debt are stated at their carrying value, which is a reasonable estimate of fair value. For long-term receivables from farmers in Brazil, net, see Note 8 of the notes to the condensed consolidated financial statements. For long-term debt, see Note 11 of the notes to the condensed consolidated financial statements. Bunge's financial instruments also include derivative instruments and marketable securities, which are stated at fair value.

Fair value is the expected price that would be received for an asset or paid to transfer a liability (an exit price) in Bunge's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Bunge determines the fair values of its readily marketable inventories, derivatives, and certain other assets based on the fair value hierarchy established in a FASB issued standard, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs are inputs based on market data obtained from sources independent of Bunge that reflect the assumptions market participants would use in pricing the asset or liability. Unobservable inputs are inputs that are developed based on the best information available in circumstances that reflect Bunge's own assumptions based on market data and on assumptions that market participants would use in pricing the asset or liability. The standard describes three levels within its hierarchy that may be used to measure fair value.



## Edgar Filing: Bunge LTD - Form 10-Q

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 1 assets and liabilities include exchange traded derivative contracts.

Level 2: Observable inputs, including Level 1 prices (adjusted); quoted prices for similar assets or liabilities; quoted prices in markets that are less active than traded exchanges; and other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include readily marketable inventories and over-the-counter (OTC) commodity purchase and sale contracts and other OTC derivatives whose value is determined using pricing models with inputs that are generally based on exchange traded prices, adjusted for location specific inputs that are primarily observable in the market or can be derived principally from or corroborated by observable market data.

Edgar Filing: Bunge LTD - Form 10-Q

Level 3: Unobservable inputs that are supported by little or no market activity and that are a significant component of the fair value of the assets or liabilities. In evaluating the significance of fair value inputs, Bunge gives consideration to items that individually, or when aggregated with other inputs, generally represent more than 10% of the fair value of the assets or liabilities. For such identified inputs, judgments are required when evaluating both quantitative and qualitative factors in the determination of significance for purposes of fair value level classification and disclosure. Level 3 assets and liabilities include assets and liabilities whose value is determined using proprietary pricing models, discounted cash flow methodologies, or similar techniques, as well as assets and liabilities for which the determination of fair value requires significant management judgment or estimation.

The majority of Bunge's exchange traded agricultural commodity futures are settled daily generally through its clearing subsidiary and therefore, such futures are not included in the table below. Assets and liabilities are classified in their entirety based on the lowest level of input that is a significant component of the fair value measurement. The lowest level of input is considered Level 3. Bunge's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the classification of fair value assets and liabilities within the fair value hierarchy levels. The following table sets forth, by level, Bunge's assets and liabilities that were accounted for at fair value on a recurring basis.

| (US\$ in millions)  | Fair Value Measurements at Reporting Date |                 |                 |                 |                   |                 |               |                 |
|---|---|-----------------|-----------------|-----------------|-------------------|-----------------|---------------|-----------------|
|   | March 31, 2011                            |                 |                 |                 | December 31, 2010 |                 |               |                 |
|   | Level 1                                   | Level 2         | Level 3         | Total           | Level 1           | Level 2         | Level 3       | Total           |
| <b>Assets:</b>  |   |                 |                 |                 |                   |                 |               |                 |
| Readily marketable inventories (Note 5)                   | \$ -                                      | \$ 3,716        | \$ 796          | \$ 4,512        | \$ -              | \$ 4,567        | \$ 264        | \$ 4,831        |
| Unrealized gain on designated derivative contracts (1):   |   |                 |                 |                 |                   |                 |               |                 |
| Interest Rate   | -   | 2               | -               | 2               | -                 | -               | -             | -               |
| Foreign Exchange  | -   | 19              | -               | 19              | -                 | 22              | -             | 22              |
| Unrealized gain on undesignated derivative contracts (1): |   |                 |                 |                 |                   |                 |               |                 |
| Interest Rate   | -   | 22              | -               | 22              | -                 | 4               | -             | 4               |
| Foreign Exchange  | 1   | 285             | 3               | 289             | 2                 | 209             | 1             | 212             |
| Commodities   | 91  | 1,322           | 322             | 1,735           | 114               | 1,754           | 454           | 2,322           |
| Freight   | 13  | 19              | 3               | 35              | 1                 | 22              | 3             | 26              |
| Energy  | -   | 20              | 48              | 68              | 9                 | 11              | 16            | 36              |
| Other (2)   | 216                                       | 163             | -               | 379             | 252               | 88              | -             | 340             |
| <b>Total assets</b>                                       | <b>\$ 321</b>                             | <b>\$ 5,568</b> | <b>\$ 1,172</b> | <b>\$ 7,061</b> | <b>\$ 378</b>     | <b>\$ 6,677</b> | <b>\$ 738</b> | <b>\$ 7,793</b> |
| <b>Liabilities:</b>                                       |   |                 |                 |                 |                   |                 |               |                 |
| Unrealized loss on designated derivative contracts (3):   |   |                 |                 |                 |                   |                 |               |                 |
| Interest Rate   | \$ -                                      | \$ 2            | \$ -            | \$ 2            | \$ -              | \$ -            | \$ -          | \$ -            |
| Foreign Exchange  | -   | 19              | -               | 19              | -                 | 22              | -             | 22              |
| Unrealized loss on undesignated derivative contracts (3): |   |                 |                 |                 |                   |                 |               |                 |
| Interest Rate   | -   | 1               | -               | 1               | -                 | 1               | -             | 1               |
| Foreign Exchange  | -   | 142             | -               | 142             | -                 | 69              | -             | 69              |
| Commodities   | 369                                       | 1,057           | 129             | 1,555           | 692               | 1,167           | 162           | 2,021           |
| Energy  | 6   | 5               | 10              | 21              | 8                 | 1               | 5             | 14              |
| <b>Total liabilities</b>                                  | <b>\$ 375</b>                             | <b>\$ 1,226</b> | <b>\$ 139</b>   | <b>\$ 1,740</b> | <b>\$ 700</b>     | <b>\$ 1,260</b> | <b>\$ 167</b> | <b>\$ 2,127</b> |

## Edgar Filing: Bunge LTD - Form 10-Q

(1) Unrealized gains on designated and undesignated derivative contracts are generally included in other current assets. There are no such amounts included in other non-current assets at March 31, 2011, and December 31, 2010.

## Edgar Filing: Bunge LTD - Form 10-Q

(2) Other assets include primarily the fair values of U.S. Treasury securities held as margin deposits.

(3) Unrealized losses on designated and undesignated derivative contracts are generally included in other current liabilities. At March 31, 2011, \$2 million of designated and undesignated derivative contracts are included in other non-current liabilities. There are no such amounts included in other non-current liabilities at December 31, 2010.

*Derivatives* Exchange traded futures and options contracts are valued based on unadjusted quoted prices in active markets and are classified within Level 1. Bunge's forward commodity purchase and sale contracts are classified as derivatives along with other OTC derivative instruments relating primarily to freight, energy, foreign exchange and interest rates, and are classified within Level 2 or Level 3 as described below. Bunge estimates fair values based on exchange quoted prices, adjusted as appropriate for differences in local markets. These differences are generally valued using inputs from broker or dealer quotations, or market transactions in either the listed or OTC markets. In such cases, these derivative contracts are classified within Level 2. Changes in the fair values of these contracts are recognized in the condensed consolidated financial statements as a component of cost of goods sold, foreign exchange gains (losses), other income (expense), net or other comprehensive income (loss).

OTC derivative contracts include swaps, options and structured transactions that are valued at fair value generally determined using quantitative models that require the use of multiple market inputs including quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets which are not highly active, other observable inputs relevant to the asset or liability, and market inputs corroborated by correlation or other means. These valuation models include inputs such as interest rates, prices and indices to generate continuous yield or pricing curves and volatility factors. Where observable inputs are available for substantially the full term of the asset or liability, the instrument is categorized in Level 2. Certain OTC derivatives trade in less active markets with less availability of pricing information and certain structured transactions can require internally developed model inputs that might not be observable in or corroborated by the market. When unobservable inputs have a significant impact on the measurement of fair value, the instrument is categorized in Level 3.

Bunge designates certain derivative instruments as fair value hedges or cash flow hedges and assesses, both at inception of the hedge and on an ongoing basis, whether derivatives that are designated as hedges are highly effective in offsetting changes in the hedged items or anticipated cash flows.

*Readily marketable inventories* The majority of Bunge's readily marketable commodity inventories are valued at fair value. These agricultural commodity inventories are readily marketable, have quoted market prices and may be sold without significant additional processing. Changes in the fair values of these inventories are recognized in the condensed consolidated statements of income as a component of cost of goods sold.

Readily marketable inventories reported at fair value are valued based on commodity futures exchange quotations, broker or dealer quotations, or market transactions in either listed or OTC markets with appropriate adjustments for differences in local markets where Bunge's inventories are located. In such cases, the inventory is classified within Level 2. Certain inventories may utilize significant unobservable data related to local market adjustments to determine fair value. In such cases, the inventory is classified as Level 3.

If Bunge used different methods or factors to determine fair values, amounts reported as unrealized gains and losses on derivative contracts and readily marketable inventories at fair value in the condensed consolidated balance sheets and condensed consolidated statements of income

## Edgar Filing: Bunge LTD - Form 10-Q

could differ. Additionally, if market conditions change subsequent to the reporting date, amounts reported in future periods as unrealized gains and losses on derivative contracts and readily marketable inventories in the condensed consolidated balance sheets and condensed consolidated statements of income could differ.

*Level 3 Valuation* Bunge's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the classification of assets and liabilities within the fair value hierarchy. In evaluating the significance of fair value inputs, Bunge gives consideration to items that individually, or when aggregated with other inputs, represent more than 10% of the fair value of the asset or liability. For such identified inputs, judgments are required when evaluating both quantitative and qualitative factors in the determination of significance for purposes of fair value level classification and disclosure. Because of differences in the availability of market pricing data over their terms, inputs for some assets and liabilities may fall into any one of the three levels in the fair value hierarchy or some combination thereof. While FASB guidance requires Bunge to classify these assets and liabilities in the lowest level in the hierarchy for which inputs are significant to the fair

## Edgar Filing: Bunge LTD - Form 10-Q

value measurement, a portion of that measurement may be determined using inputs from a higher level in the hierarchy.

Transfers in and/or out of Level 3 represent existing assets or liabilities that were either previously categorized as a higher level for which the inputs to the model became unobservable or assets and liabilities that were previously classified as Level 3 for which the lowest significant input became observable during the period.

*Level 3 Derivatives* Level 3 derivative instruments utilize both market observable and unobservable inputs within the fair value measurements. These inputs include commodity prices, price volatility factors, interest rates, volumes and locations. In addition, with the exception of the exchange-cleared instruments where Bunge clears trades through an exchange, Bunge is exposed to loss in the event of the non-performance by counterparties on over-the-counter derivative instruments and forward purchase and sale contracts. Adjustments are made to fair values on occasions when non-performance risk is determined to represent a significant input in Bunge's fair value determination. These adjustments are based on Bunge's estimate of the potential loss in the event of counterparty non-performance.

*Level 3 Readily marketable inventories* Readily marketable inventories are considered Level 3 when at least one significant assumption or input is unobservable. These assumptions or unobservable inputs include certain management estimations regarding costs of transportation and other local market or location-related adjustments.

The tables below present reconciliations for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three months ended March 31, 2011 and 2010. Level 3 instruments presented in the tables include readily marketable inventories and derivatives. These instruments were valued using pricing models that, in management's judgment, reflect the assumptions that would be used by a marketplace participant to determine fair value.

| (US\$ in millions)   | <b>Level 3 Instruments:<br/>Fair Value Measurements</b> |   |                 |
|--|---|---|-----------------|
|  | <b>Derivatives,<br/>Net (1)</b>                         | <b>Readily<br/>Marketable<br/>Inventories</b> | <b>Total</b>    |
| Balance, January 1, 2011   | \$ 307  | \$ 264  | \$ 571          |
| Total gains and (losses) (realized/unrealized) included in cost of goods sold              | (42)  | (38)  | (80)            |
| Total gains and (losses) (realized/unrealized) included in foreign exchange gains (losses) | 1   | -   | 1               |
| Purchases  | 36  | 872   | 908             |
| Sales  | -   | (400)   | (400)           |
| Issuances  | (26)  | -   | (26)            |
| Settlements  | (51)  | -   | (51)            |
| Transfers into Level 3   | 5   | 117   | 122             |
| Transfers out of Level 3   | 7   | (19)  | (12)            |
| <b>Balance, March 31, 2011</b>   | <b>\$ 237</b>   | <b>\$ 796</b>                                 | <b>\$ 1,033</b> |

(1) Derivatives, net include Level 3 derivative assets and liabilities.

| (US\$ in millions)   | Level 3 Instruments:<br>Fair Value Measurements |                                      |               |
|--|---|--------------------------------------|---------------|
|  | Derivatives,<br>Net (1)                         | Readily<br>Marketable<br>Inventories | Total         |
| Balance, January 1, 2010   | \$ 31   | \$ 109                               | \$ 140        |
| Total gains and (losses) (realized/unrealized) included in cost of goods sold              | (5)   | 50                                   | 45            |
| Total gains and (losses) (realized/unrealized) included in foreign exchange gains (losses) | 1   | -                                    | 1             |
| Purchases, issuances and settlements   | 17  | 173                                  | 190           |
| Transfers into Level 3   | 12  | 22                                   | 34            |
| Transfers out of Level 3   | (7)   | -                                    | (7)           |
| <b>Balance, March 31, 2010</b>   | <b>\$ 49</b>                                    | <b>\$ 354</b>                        | <b>\$ 403</b> |

(1) Derivatives, net include Level 3 derivative assets and liabilities.

The table below summarizes changes in unrealized gains or (losses) recorded in earnings during the three months ended March 31, 2011 and 2010 for Level 3 assets and liabilities that were held at March 31, 2011 and 2010.

| (US\$ in millions)  | Level 3 Instruments:<br>Fair Value Measurements |                                      |        |
|---|---|--------------------------------------|--------|
|   | Derivatives,<br>Net (1)                         | Readily<br>Marketable<br>Inventories | Total  |
| <b>Changes in unrealized gains and (losses) relating to assets and liabilities held at March 31, 2011</b> |   |                                      |        |
| Cost of goods sold  | \$ (38)   | \$ 695                               | \$ 657 |
| Foreign exchange gains (losses)   | \$ 1  | \$ -                                 | \$ 1   |
| <b>Changes in unrealized gains and (losses) relating to assets and liabilities held at March 31, 2010</b> |   |                                      |        |
| Cost of goods sold  | \$ 62   | \$ 57                                | \$ 119 |
| Foreign exchange gains (losses)   | \$ 1  | \$ -                                 | \$ 1   |

(1) Derivatives, net include Level 3 derivative assets and liabilities.

*Derivative Instruments*



## Edgar Filing: Bunge LTD - Form 10-Q

*Interest Rate Derivatives* Interest rate swaps used by Bunge as hedging instruments have been recorded at fair value in the condensed consolidated balance sheets with changes in fair value recorded contemporaneously in earnings. Certain of these swap agreements have been designated as fair value hedges. The carrying amount of the associated hedged debt is also adjusted through earnings for changes in the fair value arising from changes in benchmark interest rates. Ineffectiveness is recognized to the extent that these two adjustments do not offset. Bunge enters into interest rate swap agreements for the purpose of managing certain of its interest rate exposures. Bunge also enters into certain interest rate basis swap agreements that do not qualify as hedges for accounting purposes. As a result, changes in fair value of such interest rate basis swap agreements are recorded in earnings.

## Edgar Filing: Bunge LTD - Form 10-Q

The following table summarizes Bunge's outstanding interest rate swap and interest rate basis swap agreements as of March 31, 2011.

| <b>(US\$ in millions)</b>                 | <b>Notional Amount of<br/>Hedged Obligation</b> | <b>Notional Amount<br/>Derivative (5)</b> |
|---|---|---|
| Interest rate swap agreements             | \$ 975  | \$ 975                                    |
| Weighted average rate payable 1.93%(1)    |   |   |
| Weighted average rate receivable 3.26%(2) |   |   |
| Interest rate basis swap agreements       | \$ 375  | \$ 375                                    |
| Weighted average rate payable 0.64%(3)    |   |   |
| Weighted average rate receivable 0.26%(4) |   |   |

---

(1) Interest is payable in arrears semi-annually based on six-month U.S. dollar LIBOR and payable in arrears quarterly based on three-month U.S. dollar LIBOR.

(2) Interest is receivable in arrears based on a fixed interest rate.

(3) Interest is payable in arrears based on the average daily effective Federal Funds rate prevailing during the respective period plus a spread.

(4) Interest is receivable in arrears based on one month U.S. dollar LIBOR.

(5) The interest rate swap agreements mature in 2011, 2013, and 2016.

*Foreign exchange derivatives* Bunge uses a combination of foreign exchange forward and option contracts in certain of its operations to mitigate the risk from exchange rate fluctuations in connection with certain commercial and balance sheet exposures. The foreign exchange forward and option contracts may be designated as cash flow hedges. Bunge may also use net investment hedges to partially offset the translation adjustments arising from the remeasurement of its investment in certain of its foreign subsidiaries.

Bunge assesses, both at the inception of the hedge and on an ongoing basis, whether the derivatives that are used in hedge transactions are highly effective in offsetting changes in the hedged items.

The table below summarizes the notional amounts of open foreign exchange positions.

Edgar Filing: Bunge LTD - Form 10-Q

| (US\$ in millions)       | Exchange Traded<br>Net (Short)<br>& Long (1) | March 31, 2011<br>Non-exchange Traded |          | Unit of<br>Measure |
|--------------------------|--|---------------------------------------|----------|--------------------|
|                          |  | (Short) (2)                           | Long (2) |                    |
| <b>Foreign Exchange:</b> |  |                                       |          |                    |
| Options                  | \$ -   | \$ (73)                               | \$ 1     | Delta              |
| Forwards                 | (27)   | (9,148)                               | 6,716    | Notional           |
| Swaps                    | -  | (121)                                 | 100      | Notional           |

---

(1) Exchange traded futures and options are presented on a net (short) and long position basis.

(2) Non-exchange traded swaps, options, and forwards are presented on a gross (short) and long position basis.

In addition, Bunge has cross-currency interest rate swap agreements with an aggregate notional principal amount of 10 billion Japanese Yen maturing in 2011 for the purpose of managing its currency exposure associated with its 10 billion Japanese Yen term loan due 2011. Bunge has accounted for these cross-currency interest rate swap agreements as fair value hedges.

## Edgar Filing: Bunge LTD - Form 10-Q

The following table summarizes Bunge's outstanding cross-currency interest rate swap agreements.

| (US\$ in millions)                                 | March 31, 2011                          |                                      |
|--|---|--------------------------------------|
|  | Notional Amount<br>of Hedged Obligation | Notional Amount<br>of Derivative (1) |
| U.S. dollar/Yen cross-currency interest rate swaps | \$ 121                                  | \$ 121                               |

(1) Under the terms of the cross-currency interest rate swap agreements, interest is payable in arrears based on three-month U.S. dollar LIBOR and is receivable in arrears based on three-month Yen LIBOR.

*Commodity derivatives* Bunge uses derivative instruments to manage its exposure to movements associated with agricultural commodity prices. Bunge generally uses exchange traded futures and options contracts to minimize the effects of changes in the prices of agricultural commodities on its agricultural commodity inventories and forward purchase and sale contracts, but may also from time to time enter into OTC commodity transactions, including swaps, which are settled in cash at maturity or termination based on exchange-quoted futures prices. Changes in fair values of exchange traded futures contracts representing the unrealized gains and/or losses on these instruments are settled daily generally through Bunge's wholly-owned futures clearing subsidiary. Forward purchase and sale contracts are primarily settled through delivery of agricultural commodities. While Bunge considers these exchange traded futures and forward purchase and sale contracts to be effective economic hedges, Bunge does not designate or account for the majority of its commodity contracts as hedges. Changes in fair values of these contracts and related readily marketable agricultural commodity inventories are included in cost of goods sold in the condensed consolidated statements of income. The forward contracts require performance of both Bunge and the contract counterparty in future periods. Contracts to purchase agricultural commodities generally relate to current or future crop years for delivery periods quoted by regulated commodity exchanges. Contracts for the sale of agricultural commodities generally do not extend beyond one future crop cycle.

In addition, Bunge hedges portions of its forecasted oilseed processing production requirements, including forecasted purchases of soybeans and sales of soy commodity products. The instruments used are generally exchange traded futures contracts. Such contracts hedging U.S. oilseed processing activities qualify and are designated as cash flow hedges. Contracts that are used as economic hedges of other global oilseed processing activities generally do not qualify for hedge accounting as a result of location differences and are therefore, not designated as cash flow hedges for accounting purposes.

The table below summarizes the volumes of open agricultural commodities derivative positions.

|                                 | March 31, 2011                                  |  | Unit of<br>Measure |
|---------------------------------|---|--|--------------------|
|                                 | Exchange<br>Traded<br>Net (Short) &<br>Long (1) | Non-exchange Traded<br>(Short) (2)                      Long (2) |                    |
| <b>Agricultural Commodities</b> |   |  |                    |

## Edgar Filing: Bunge LTD - Form 10-Q

|          |             |              |            |             |
|----------|-------------|--------------|------------|-------------|
| Futures  | (4,433,216) | -            | -          | Metric Tons |
| Options  | (465,918)   | (482,502)    | 219,816    | Metric Tons |
| Forwards | -           | (27,917,844) | 36,518,047 | Metric Tons |
| Swaps    | -           | (7,981,452)  | 164,221    | Metric Tons |

---

- (1) Exchange traded futures and options are presented on a net (short) and long position basis.
- (2) Non-exchange traded swaps, options and forwards are presented on a gross (short) and long position basis.

Edgar Filing: Bunge LTD - Form 10-Q

*Ocean freight derivatives* Bunge uses derivative instruments referred to as freight forward agreements, or FFAs, and FFA options, to hedge portions of its current and anticipated ocean freight costs. A portion of the ocean freight derivatives may be designated as fair value hedges of Bunge's firm commitments to purchase time on ocean freight vessels. Changes in the fair value of the ocean freight derivatives that are qualified, designated and highly effective as a fair value hedge, along with the gain or loss on the hedged firm commitments to purchase time on ocean freight vessels that is attributable to the hedged risk, are recorded in earnings. Changes in the fair values of ocean freight derivatives that are not designated as hedges are also recorded in earnings.

The table below summarizes the open ocean freight positions.

|                      | Exchange Cleared Net (Short) & Long (1) | March 31, 2011                   |          | Unit of Measure |
|----------------------|---|----------------------------------|----------|-----------------|
|                      |   | Non-exchange Cleared (Short) (2) | Long (2) |                 |
| <b>Ocean Freight</b> |   |                                  |          |                 |
| FFA                  | (7,064)                                 | (275)                            | -        | Hire Days       |
| FFA Options          | 520                                     | -                                | -        | Hire Days       |

(1) Exchange cleared futures and options are presented on a net (short) and long position basis.

(2) Non-exchange cleared options, and forwards are presented on a gross (short) and long position basis.

*Energy derivatives* Bunge uses derivative instruments for various purposes including to manage its exposure to volatility in energy costs. Bunge's operations use substantial amounts of energy, including natural gas, coal and fuel oil, including bunker fuel.

The table below summarizes the open energy positions.

|                        | Exchange Traded Net (Short) & Long (1) | March 31, 2011                   |          | Unit of Measure (3) |
|------------------------|--|----------------------------------|----------|---------------------|
|                        |  | Non-exchange Cleared (Short) (2) | Long (2) |                     |
| <b>Natural Gas (3)</b> |  |                                  |          |                     |
| Futures                | 4,253,816                              | -                                | -        | MMBtus              |
| Options                | 2,306,725                              | -                                | -        | MMBtus              |
| <b>Energy Other</b>    |  |                                  |          |                     |

## Edgar Filing: Bunge LTD - Form 10-Q

|          |             |             |           |             |
|----------|-------------|-------------|-----------|-------------|
| Futures  | (1,212,374) | -           | -         | Metric Tons |
| Forwards | -           | (1,615,589) | 5,857,125 | Metric Tons |
| Swaps    | -           | (7,624)     | 927,552   | Metric Tons |
| Options  | 152,352     | (151,915)   | 69,978    | Metric Tons |

---

(1) Exchange traded futures and exchange cleared options are presented on a net (short) and long position basis.

(2) Non-exchange cleared swaps, options, and forwards are presented on a gross (short) and long position basis.

(3) Million British Thermal Units (MMBtus) are the standard unit of measurement used to denote the amount of natural gas.

*The Effect of Derivative Instruments on the Condensed Consolidated Statements of Income*

The table below summarizes the effect of derivative instruments that are designated as fair value hedges and also derivative instruments that are undesignated on the condensed consolidated statements of income.

| (US\$ in millions)                        | Location                         | Gain or (Loss) Recognized in Income on Derivative Instruments |       |      |      |
|---|----------------------------------|---|-------|------|------|
|   |                                  | March 31,   |       | 2010 |      |
|   |                                  | 2011  |       |      |      |
| <b>Designated Derivative Contracts:</b>   |                                  |   |       |      |      |
| Interest Rate                             | Interest Income/Interest Expense | \$  | -     | \$   | -    |
| Freight (1)                               | Cost of goods sold               |   | -     |      | (1)  |
| <b>Total</b>                              |                                  | \$  | -     | \$   | (1)  |
| <b>Undesignated Derivative Contracts:</b> |                                  |   |       |      |      |
| Interest Rate                             | Interest Income/Interest Expense | \$  | 4     | \$   | -    |
| Foreign Exchange                          | Foreign exchange gains (losses)  |   | (4)   |      | 44   |
| Foreign Exchange                          | Cost of goods sold               |   | (10)  |      | 36   |
| Commodities                               | Cost of goods sold               |   | (133) |      | 434  |
| Freight                                   | Cost of goods sold               |   | 32    |      | (26) |
| Energy                                    | Cost of goods sold               |   | 8     |      | (12) |
| <b>Total</b>                              |                                  | \$  | (103) | \$   | 476  |

(1) The gains or (losses) on the hedged items are included in cost of goods sold.

The table below summarizes the effect of derivative instruments that are designated and qualify as cash flow hedges in the condensed consolidated statement of income for the three months ended March 31, 2011.

| (US\$ in millions) | Notional Amount | Gain or (Loss) Recognized in Accumulated OCI (1) | Gain or (Loss) Reclassified from Accumulated OCI into Income (1) |        | Gain or (Loss) Recognized in Income on Derivative (2) |            |
|--------------------|-----------------|--|--|--------|---|------------|
|                    |                 |  | Location   | Amount | Location  | Amount (3) |
|                    |                 |  | Cost of  |        | Cost of   |            |
| Commodities (4)    | \$ 55           | \$ 4   | goods sold   | \$ -   | goods sold  | \$ 5       |
| <b>Total</b>       | \$ 55           | \$ 4   |  | \$ -   |   | \$ 5       |

(1) The gain or (loss) recognized relates to the effective portion of the hedging relationship. At March 31, 2011, Bunge expects to reclassify into income in the next 12 months approximately \$9 million of after tax gains related to its agricultural commodities cash flow hedges.



## Edgar Filing: Bunge LTD - Form 10-Q

(2) The gain or (loss) recognized relates to the ineffective portion of the hedging relationship and to the amount excluded from the assessment of hedging effectiveness.

(3) The amount of gain recognized in income is \$5 million which relates to the ineffective portion of the hedging relationships, and zero, which relates to the amount excluded from the assessment of hedge effectiveness.

(4) The changes in the market value of such futures contracts have historically been, and are expected to continue to be, highly effective at offsetting changes in price movements of the hedged items. The commodities futures contracts mature at various dates in 2011 and 2012.

Edgar Filing: Bunge LTD - Form 10-Q

The table below summarizes the effect of derivative instruments that are designated and qualify as cash flow and net investment hedges on the condensed consolidated statement of income for the three months ended March 31, 2010:

| (US\$ in millions)        | Notional Amount | Gain or (Loss) Recognized in Accumulated OCI (1) | Gain or (Loss) Reclassified from Accumulated OCI into Income (1) |               | Gain or (Loss) Recognized in Income on Derivative (2) |               |
|---------------------------|-----------------|--|--|---------------|---|---------------|
|                           |                 |  | Location   | Amount        | Location  | Amount (3)    |
| Cash Flow Hedge:          |                 |  |  |               |   |               |
| Foreign Exchange (4)      | \$ 660          | \$ 1   | Cost of goods sold   | \$ 1          | Cost of goods sold                                    | \$ 2          |
| Commodities (5)           | 72              | 2  | Cost of goods sold   | (2)           | Cost of goods sold                                    | (5)           |
| <b>Total</b>              | <b>\$ 732</b>   | <b>\$ 3</b>                                      |  | <b>\$ (1)</b> |   | <b>\$ (3)</b> |
| Net Investment Hedge (6): |                 |  |  |               |   |               |
| Foreign Exchange          | \$ 551          | \$ (1)   | Foreign exchange gains (losses)                                  | \$ -          | Foreign exchange gains (losses)                       | \$ -          |
| <b>Total</b>              | <b>\$ 551</b>   | <b>\$ (1)</b>                                    |  | <b>\$ -</b>   |   | <b>\$ -</b>   |

(1) The gain or (loss) recognized relates to the effective portion of the hedging relationship. At March 31, 2010, Bunge expected to reclassify into income in the next 12 months approximately \$2 million and \$3 million of after tax gains related to its foreign exchange and commodities cash flow hedges, respectively.

(2) The gain or (loss) recognized relates to the ineffective portion of the hedging relationship and to the amount excluded from the assessment of hedging effectiveness.

(3) The amount of loss recognized in income is zero, which relates to the ineffective portion of the hedging relationships and \$(3) million, which relates to the amount excluded from the assessment of hedge effectiveness.

(4) The foreign exchange forward contracts mature at various dates in 2010 and 2011.

(5) The changes in the market value of such futures contracts have historically been, and are expected to continue to be, highly effective at offsetting changes in price movements of the hedged items. The commodities futures contracts mature at various dates in 2010 and 2011.

(6) Bunge pays Brazilian *reais* and receives U.S. dollars using fixed interest rates, offsetting the translation adjustment of its net investment in Brazilian *reais* assets. The swaps matured at various dates during 2010.

**11. DEBT**

In March 2011, Bunge completed the sale of \$500 million aggregate principal amount of unsecured senior notes, which bear interest at 4.10% per year. The senior notes will mature on March 15, 2016. The senior notes were issued by Bunge's 100%-owned finance subsidiary, Bunge Limited Finance Corp., and are fully and unconditionally guaranteed by Bunge Limited. Interest on the senior notes is payable semi-annually in arrears in March and September of each year, commencing in September, 2011. Bunge used the net proceeds from this offering of approximately \$496 million, after deducting underwriters' commissions and offering expenses for general corporate purposes, including working capital.

In March 2011, Bunge entered into a syndicated, \$1,750 million revolving credit agreement that matures on April 19, 2014. The credit agreement replaced the then existing \$632 million, three-year and \$600 million, 17-month revolving credit agreements scheduled to mature on April 16, 2011, which were terminated in accordance with their terms on March 23, 2011. Borrowings under the credit agreement will bear interest at LIBOR plus an applicable margin ranging from 1.30% to 2.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to a

## Edgar Filing: Bunge LTD - Form 10-Q

commitment fee payable quarterly on the average undrawn portion of the credit agreement at 35 percent of the applicable margin. There were no borrowings outstanding under this long-term revolving credit facility at March 31, 2011.

The fair value of Bunge's long-term debt is based on interest rates currently available on comparable maturities to companies with credit standing similar to that of Bunge. The carrying amounts and fair value of long-term debt are as follows:

| (US\$ in millions)                        | March 31, 2011 |            | December 31, 2010 |            |
|---|----------------|------------|-------------------|------------|
|   | Carrying Value | Fair Value | Carrying Value    | Fair Value |
| Long-term debt, including current portion | \$ 3,670       | \$ 3,901   | \$ 3,163          | \$ 3,407   |

### 12. RELATED PARTY TRANSACTIONS

Bunge purchased commodities and commodity and fertilizer products from its unconsolidated joint ventures, which totaled \$196 million and \$139 million for the three months ended March 31, 2011 and 2010, respectively. Bunge also sold commodity products to these joint ventures, which totaled \$81 million and \$129 million for the three months ended March 31, 2011 and 2010, respectively. Bunge believes these transactions are recorded at values similar to those with third parties.

### 13. EMPLOYEE BENEFIT PLANS

| (US\$ in millions)                 | U.S.-Pension Benefits<br>Three Months Ended<br>March 31, |      |      |      | Foreign-Pension Benefits<br>Three Months Ended<br>March 31, |      |      |      |
|------------------------------------|--|------|------|------|---|------|------|------|
|                                    | 2011   | 2010 | 2011 | 2010 | 2011  | 2010 | 2011 | 2010 |
| Service cost                       | \$ 4   | \$ 3 | \$ 2 | \$ 1 |   |      |      |      |
| Interest cost                      | 6  | 6    | 2    | 12   |   |      |      |      |
| Expected return on plan assets     | (6)  | (6)  | (2)  | (13) |   |      |      |      |
| Amortization of prior service cost | -  | 1    | -    | -    |   |      |      |      |
| Amortization of net loss (gain)    | 1  | 1    | -    | -    |   |      |      |      |
| Net periodic benefit cost          | \$ 5   | \$ 5 | \$ 2 | \$ - |   |      |      |      |

  

| (US\$ in millions)              | U.S.-Postretirement<br>Healthcare Benefits<br>Three Months Ended<br>March 31, |      |      |      | Foreign-Postretirement<br>Healthcare Benefits<br>Three Months Ended<br>March 31, |      |      |      |
|---------------------------------|---|------|------|------|--|------|------|------|
|                                 | 2011  | 2010 | 2011 | 2010 | 2011   | 2010 | 2011 | 2010 |
| Service cost                    | \$ -  | \$ - | \$ - | \$ - |  |      |      |      |
| Interest cost                   | -   | -    | 3    | 3    |  |      |      |      |
| Amortization of net loss (gain) | -   | -    | -    | -    |  |      |      |      |
| Net periodic benefit cost       | \$ -  | \$ - | \$ 3 | \$ 3 |  |      |      |      |

In the three months ended March 31, 2011, Bunge made contributions of approximately \$1 million and approximately \$4 million to its U.S. and foreign defined benefit pension plans, respectively. In the three months ended March 31, 2010, Bunge made contributions totaling approximately \$1 million and approximately \$3 million to its U.S. and foreign defined benefit pension plans, respectively.

## Edgar Filing: Bunge LTD - Form 10-Q

In the three months ended March 31, 2011, Bunge made contributions of approximately \$1 million and approximately \$5 million to its U.S. and to its foreign postretirement benefit plans, respectively. In the three months ended March 31, 2010, Bunge made contributions totaling approximately \$1 million and approximately \$2 million to its U.S. and to its foreign postretirement benefit plans, respectively.

**14. COMMITMENTS AND CONTINGENCIES**

Bunge is party to a large number of claims and lawsuits, primarily tax and labor claims in Brazil, arising in the normal course of business. Bunge records liabilities related to its general claims and lawsuits when the exposure item becomes probable and can be reasonably estimated. After taking into account the recorded liabilities for these matters, management believes that the ultimate resolution of such matters will not have a material adverse effect on Bunge's financial condition, results of operations or liquidity. Included in other non-current liabilities are the following accrued liabilities:

| (US\$ in millions)     | March 31,<br>2011 | December 31,<br>2010 |
|------------------------|-------------------|----------------------|
| Tax claims             | \$ 127            | \$ 127               |
| Labor claims           | 77                | 78                   |
| Civil and other claims | 112               | 114                  |
| <b>Total</b>           | <b>\$ 316</b>     | <b>\$ 319</b>        |

*Tax Claims* The tax claims relate principally to claims against Bunge's Brazilian subsidiaries, including primarily value-added tax claims (ICMS, IPI, PIS and COFINS). The determination of the manner in which various Brazilian federal, state and municipal taxes apply to the operations of Bunge is subject to varying interpretations arising from the complex nature of Brazilian tax law.

*Labor Claims* The labor claims relate principally to claims against Bunge's Brazilian subsidiaries. The labor claims primarily relate to dismissals, severance, health and safety, salary adjustments and supplementary retirement benefits.

*Civil and Other* The civil and other claims relate to various disputes with third parties, including suppliers and customers.

*Guarantees* Bunge has issued or was a party to the following guarantees at March 31, 2011:

| (US\$ in millions)                      | Maximum<br>Potential<br>Future<br>Payments |
|---|--|
| Customer financing (1)                  | \$ 75                                      |
| Unconsolidated affiliates financing (2) | 55   |
| <b>Total</b>                            | <b>\$ 130</b>                              |

(1) Bunge has issued guarantees to third parties in Brazil related to amounts owed to these third parties by certain of Bunge's customers. The terms of the guarantees are equal to the terms of the related financing arrangements, which are generally one year or less, with the exception of guarantees issued under certain Brazilian government programs, primarily from 2006 and 2007, where terms are up to five years. In the event that the customers default on their payments to the third parties and Bunge would be required to perform under the guarantees, Bunge has obtained collateral from the customers. At March 31, 2011, Bunge had approximately \$58 million of tangible property that had been pledged as collateral against certain of these refinancing arrangements. Bunge evaluates the likelihood of customer repayments of the amounts due under these guarantees based upon an expected loss analysis and records the fair value of such guarantees as an obligation in its condensed consolidated financial statements. Bunge's recorded obligation related to these outstanding guarantees was \$12 million at March

## Edgar Filing: Bunge LTD - Form 10-Q

31, 2011.

(2) Bunge issued guarantees to certain financial institutions related to debt of certain of its unconsolidated joint ventures. The terms of the guarantees are equal to the terms of the related financings which have maturity dates in 2012, 2016 and 2018. There are no recourse provisions or collateral that would enable Bunge to recover any amounts paid under these guarantees. At March 31, 2011, Bunge's recorded obligation related to these guarantees was \$4 million.

In addition, Bunge Limited has provided full and unconditional parent level guarantees of the indebtedness outstanding under certain senior credit facilities and senior notes entered into, or issued by, its 100% owned subsidiaries. At March 31, 2011, debt with a carrying amount of \$3,903 million related to these guarantees is

included in Bunge's condensed consolidated balance sheets. This debt includes the senior notes issued by two of Bunge's 100% owned finance subsidiaries, Bunge Limited Finance Corp. and Bunge N.A. Finance L.P. There are no significant restrictions on the ability of Bunge Limited Finance Corp., Bunge N.A. Finance L.P. or any other Bunge subsidiary to transfer funds to Bunge Limited.

**15. SHAREHOLDERS EQUITY**

*Share Repurchase Program* On June 8, 2010, Bunge announced that its Board of Directors had approved a program for the repurchase of up to \$700 million of Bunge's issued and outstanding common shares. The program runs through December 31, 2011. Bunge repurchased 6,714,573 common shares for approximately \$354 million through December 31, 2010. No common shares were repurchased during the three months ended March 31, 2011.

**16. COMPREHENSIVE INCOME (LOSS)**

The following table summarizes the components of comprehensive income (loss):

| (US\$ in millions)  | 2011      | Three Months Ended<br>March 31, |           | 2010        |
|---|-----------|---------------------------------|-----------|-------------|
| Net income  | \$        | 235                             | \$        | 80          |
| Other comprehensive income (loss):  |           |                                 |           |             |
| Foreign exchange translation adjustment, net of tax expense of \$0  |           | 297                             |           | (114)       |
| Unrealized gains on commodity futures and foreign exchange contracts designated as cash flow hedges,<br>net of tax expense of \$(2) and \$(1) |           | 4                               |           | 3           |
| Reclassification of realized net losses to net income, net of tax benefit \$1 for 2010  |           | -                               |           | 1           |
| Pension adjustment, net of taxes  |           | (2)                             |           | -           |
| Other postretirement healthcare subsidy tax deduction adjustment  |           | -                               |           | 2           |
| <b>Total comprehensive income (loss)</b>  |           | <b>534</b>                      |           | <b>(28)</b> |
| Less: Comprehensive (income) loss attributable to noncontrolling interest   |           | (11)                            |           | 1           |
| <b>Total comprehensive income (loss) attributable to Bunge</b>  | <b>\$</b> | <b>523</b>                      | <b>\$</b> | <b>(27)</b> |

**17. TRANSFERS (TO) FROM NONCONTROLLING INTERESTS**

In the first quarter of 2011, Bunge sold a 10% interest in a consolidated subsidiary that is constructing an oilseed processing facility in Vietnam for \$3 million. As a result of this transaction, Bunge has a 90% interest in this subsidiary.

Bunge has an 80% controlling interest in a sugar mill in Brazil, which it consolidates. In the first quarter of 2011, the noncontrolling interest holder, which has a 20% interest in this joint venture, made a \$32 million capital contribution to this joint venture. Bunge made a proportionate contribution to this joint venture, which resulted in no ownership percentage change.



Bunge has a 51% controlling interest in a joint venture that is developing a grain terminal in Longview, Washington, U.S., which it consolidates. In the first quarter 2011, the noncontrolling interest holders, which have a 49% interest in this joint venture, made a \$7 million capital contribution to this joint venture. Bunge made a proportionate contribution to this joint venture, which resulted in no ownership percentage change.

Effective January 1, 2010, Bunge adopted a FASB issued standard that amended the consolidation guidance applied to variable interest entities (VIEs). As a result of this adoption, Bunge consolidated AGRI-Bunge, LLC, an agribusiness joint venture which originates grains and operates a Mississippi River terminal in the United States in which Bunge has 50% voting power and a 34% interest in the equity and earnings. Bunge recorded \$3 million of noncontrolling equity interest upon its consolidation of this joint venture in the first quarter of 2010.

**18. EARNINGS PER COMMON SHARE**

Basic earnings per share is computed by dividing net income available to Bunge common shareholders by the weighted-average number of common shares outstanding, excluding any dilutive effects of stock options, restricted stock unit awards, convertible preference shares and convertible notes during the reporting period. Diluted earnings per share is computed similar to basic earnings per share, except that the weighted-average number of common shares outstanding is increased to include additional shares from the assumed exercise of stock options, restricted stock unit awards and convertible securities and notes, if dilutive. The number of additional shares is calculated by assuming that outstanding stock options, except those which are not dilutive, were exercised and that the proceeds from such exercises were used to acquire common shares at the average market price during the reporting period. In addition, Bunge accounts for the effects of convertible securities and convertible notes, using the if-converted method. Under this method, the convertible securities and convertible notes are assumed to be converted and the related dividend or interest expense, net of tax, is added back to earnings, if dilutive.

At March 31, 2010, Bunge had 862,455 mandatory convertible preference shares outstanding with a liquidation preference of \$1,000 per share. On the mandatory conversion date of December 1, 2010, Bunge used 6,714,573 repurchased common shares and issued an additional 1,702,642 common shares to satisfy the conversion of the mandatory convertible preference shares.

Bunge had 6,900,000 convertible perpetual preference shares outstanding at March 31, 2011. Each convertible preference share has an initial liquidation preference of \$100 per share and each convertible preference share is convertible, at any time at the holder's option, into approximately 1.0938 Bunge Limited common shares based on a conversion price of \$91.4262 per convertible preference share (which represents 7,547,220 Bunge Limited common shares as of March 31, 2011, subject in each case to certain anti-dilution specified adjustments).

The following table sets forth the computation of basic and diluted earnings per common share.

| (US\$ in millions, except for share data)             | Three Months Ended |             |                |             |
|---|--------------------|-------------|----------------|-------------|
|   | 2011               |             | March 31, 2010 |             |
| Net income attributable to Bunge                      | \$                 | 232         | \$             | 63          |
| Convertible preference share dividends                |                    | (8)         |                | (19)        |
| Net income available to Bunge common shareholders     | \$                 | 224         | \$             | 44          |
| Weighted average number of common shares outstanding: |                    |             |                |             |
| Basic   |                    | 146,842,755 |                | 140,112,091 |
| Effect of dilutive shares:                            |                    |             |                |             |
| Stock options and awards                              |                    | 1,257,516   |                | 1,174,450   |
| Convertible preference shares                         |                    | 7,547,220   |                | -           |
| Diluted (1)   |                    | 155,647,491 |                | 141,286,541 |
| Earnings per common share:                            |                    |             |                |             |
| Basic   | \$                 | 1.53        | \$             | 0.31        |
| Diluted   | \$                 | 1.49        | \$             | 0.31        |

(1) Approximately 2 million outstanding stock options and contingently issuable restricted stock units were not dilutive and not included in the weighted-average number of common shares outstanding for the three months ended March 31, 2011. Approximately 3 million outstanding stock options and contingently issuable restricted stock units and 14.6 million weighted average common shares that are issuable upon conversion of the mandatory convertible

## Edgar Filing: Bunge LTD - Form 10-Q

preference shares and convertible perpetual preference shares were not dilutive and not included in the weighted-average number of common shares outstanding for the three months ended March 31, 2010.

## 19. SEGMENT INFORMATION

Bunge has five reportable segments – agribusiness, sugar and bioenergy, edible oil products, milling products and fertilizer, which are organized based upon similar economic characteristics and are similar in nature of products and services offered, the nature of production processes, the type and class of customer and distribution methods. The agribusiness segment is characterized by both inputs and outputs being agricultural commodities and thus high volume and low margin. The sugar and bioenergy segment involves sugar origination, milling, trading and merchandising businesses, as well as sugar and sugarcane-based ethanol production and corn-based ethanol investments and activities. Following the completion of the sale of Bunge’s Brazilian fertilizer nutrients assets in May 2010, the activities of the fertilizer segment include its fertilizer distribution business in Brazil as well as its operations in Argentina and the United States (see Note 4 of the notes to the condensed consolidated financial statements). Additionally, Bunge has retained its 50% interest in its fertilizer joint venture in Morocco. The edible oil products segment involves the manufacturing and marketing of products derived from vegetable oils. The milling products segment involves the manufacturing and marketing of products derived primarily from wheat and corn.

The Unallocated column in the following table contains the reconciliation between the totals for reportable segments and Bunge consolidated totals, which consists primarily of corporate items not allocated to the operating segments, inter-segment eliminations. Transfers between the segments are generally valued at market. The revenues generated from these transfers are shown in the following table as Inter-segment revenues – segments or inter-segment eliminations.

**(US\$ in millions)**

|  |                     |                                | Edible<br>Oil<br>Products | Milling<br>Products | Fertilizer | Unallocated (1) | Total     |
|--|---------------------|--------------------------------|---------------------------|---------------------|------------|-----------------|-----------|
| <b>Three Months Ended<br/>March 31, 2011</b> | <b>Agribusiness</b> | <b>Sugar and<br/>Bioenergy</b> |                           |                     |            |                 |           |
| Net sales to external customers              | \$ 8,123            | \$ 1,061                       | \$ 2,016                  | \$ 500              | \$ 494     | \$ -            | \$ 12,194 |
| Inter-segment revenues                       | 1,158               | -                              | 22                        | 26                  | 11         | (1,217)         | -         |
| Gross profit                                 | 407                 | 32                             | 114                       | 57                  | 29         | -               | 639       |
| Foreign exchange gains (losses)              | 34                  | 11                             | (1)                       | -                   | (2)        | -               | 42        |
| Equity in earnings of affiliates             | -                   | -                              | -                         | 1                   | (1)        | -               | -         |
| Noncontrolling interest (1)                  | (6)                 | (2)                            | (4)                       | -                   | -          | 9               | (3)       |
| Other income (expense) – net                 | (5)                 | (1)                            | (1)                       | 3                   | (4)        | -               | (8)       |
| Segment EBIT (2)                             | 253                 | 2                              | 34                        | 33                  | (5)        | -               | 317       |
| Depreciation, depletion and<br>amortization  | (47)                | (20)                           | (20)                      | (7)                 | (10)       | -               | (104)     |
| Total assets                                 | \$ 16,116           | \$ 4,513                       | \$ 2,475                  | \$ 844              | \$ 2,525   | \$ -            | \$ 26,473 |
| <b>Three Months Ended<br/>March 31, 2010</b> |                     |                                |                           |                     |            |                 |           |
| Net sales to external customers              | \$6,645             | \$1,025                        | \$1,573                   | \$403               | \$699      | \$ -            | \$10,345  |
| Inter-segment revenues                       | 872                 | 18                             | 23                        | 33                  | 4          | (950)           | -         |
| Gross profit                                 | 329                 | 22                             | 99                        | 34                  | 61         | -               | 545       |
| Foreign exchange gains (losses)              | (41)                | 9                              | (2)                       | -                   | (16)       | -               | (50)      |
| Equity in earnings of affiliates             | 4                   | 1                              | -                         | -                   | (5)        | -               | -         |
| Noncontrolling interest (1)                  | (2)                 | 2                              | (3)                       | -                   | (27)       | 13              | (17)      |
| Other income (expense) – net                 | -                   | -                              | -                         | 1                   | (1)        | -               | -         |
| Segment EBIT (2)                             | 122                 | 5                              | 18                        | 13                  | (40)       | -               | 118       |
| Depreciation, depletion and<br>amortization  | (46)                | (14)                           | (20)                      | (7)                 | (15)       | -               | (102)     |
| Total assets (3)                             | \$ 10,491           | \$ 4,118                       | \$ 2,047                  | \$ 677              | \$ 5,164   | \$ 53           | \$ 22,550 |

## Edgar Filing: Bunge LTD - Form 10-Q

- (1) Includes noncontrolling interest share of interest and tax to reconcile to consolidated noncontrolling interest.

## Edgar Filing: Bunge LTD - Form 10-Q

(2) Total segment earnings before interest and taxes (EBIT) is an operating performance measure used by Bunge's management to evaluate segment operating activities. Bunge's management believes total segment EBIT is a useful measure of operating profitability, since the measure allows for an evaluation of the performance of its segments without regard to its financing methods or capital structure. In addition, EBIT is a financial measure that is widely used by analysts and investors in Bunge's industries.

(3) Includes Bunge's Brazilian fertilizer nutrients assets totaling \$3,019 million, which are classified as assets held for sale at March 31, 2010 (see Note 4 of notes to the condensed consolidated financial statements).

A reconciliation of total segment EBIT to net income attributable to Bunge follows:

| <b>(US\$ in millions)</b>                         | <b>2011</b> | <b>Three Months Ended<br/>March 31,</b> |  |
|---|-------------|---|--|
|   |             | <b>2010</b>                             |  |
| Total segment EBIT                                | \$ 317      | \$ 118                                  |  |
| Interest income                                   | 21          | 19                                      |  |
| Interest expense                                  | (72)        | (78)                                    |  |
| Income tax expense                                | (43)        | (9)                                     |  |
| Noncontrolling interest share of interest and tax | 9           | 13                                      |  |
| Net income attributable to Bunge                  | \$ 232      | \$ 63                                   |  |

**Cautionary Statement Regarding Forward Looking Statements**

This report contains both historical and forward looking statements. All statements, other than statements of historical fact are, or may be deemed to be, forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act). These forward looking statements are not based on historical facts, but rather reflect our current expectations and projections about our future results, performance, prospects and opportunities. We have tried to identify these forward looking statements by using words including may, will, should, could, expect, anticipate, believe, plan, intend, and similar expressions. These forward looking statements are subject to a number of risks, uncertainties and other factors that could cause our actual results, performance, prospects or opportunities to differ materially from those expressed in, or implied by, these forward looking statements. The following important factors, among others, could affect our business and financial performance: changes in governmental policies and laws affecting our business, including agricultural and trade policies, environmental regulations, as well as tax regulations and biofuels legislation; our funding needs and financing sources; changes in foreign exchange policy or rates; the outcome of pending regulatory and legal proceedings; our ability to complete, integrate and benefit from acquisitions, divestitures, joint ventures and strategic alliances; our ability to achieve the efficiencies, savings and other benefits anticipated from our cost reduction, margin improvement and other business optimization initiatives; industry conditions, including fluctuations in supply, demand and prices for agricultural commodities and other raw materials and products that we sell and use in our business, fluctuations in energy and freight costs and competitive developments in our industries; weather conditions and the impact of crop and animal disease on our business; global and regional agricultural, economic, financial and commodities market, political, social, and health conditions; operational risks, including industrial accidents and natural disasters; our ability to reduce costs and improve margins in our business and other factors affecting our business generally.

The forward looking statements included in this report are made only as of the date of this report, and except as otherwise required by federal securities law, we do not have any obligation to publicly update or revise any forward looking statements to reflect subsequent events or circumstances.

You should refer to Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2010, filed with the SEC on March 1, 2011, and Part II Item 1A. Risk Factors in this Quarterly Report on Form 10-Q for a more detailed discussion of these factors.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*First Quarter 2011 Overview*

You should refer to Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Factors Affecting Operating Results. in our Annual Report on Form 10-K for the year ended December 31, 2010 for a discussion of key factors affecting operating results in each of our business segments.

*Segment Overview*

*Agribusiness* Our agribusiness segment results for the first quarter of 2011 improved significantly compared to the first quarter of 2010 primarily due to higher volumes and margins in our South American grain origination business. Total agribusiness volumes declined compared

## Edgar Filing: Bunge LTD - Form 10-Q

with the same period last year as a result of lower supply resulting from the 2010 Eastern European drought, but our grain merchandising business was able to optimize our global asset and logistics network to meet customer demands that arose from this supply disruption. Risk management also performed well during a volatile period. The first quarter of 2010 included impairment and restructuring charges of \$15 million primarily related to the closure of an oilseed processing facility in the U.S.

*Sugar and Bioenergy* Results in the first quarter of 2011 were slightly weaker than the first quarter of 2010. The first quarter is the inter-harvest period for the Brazilian sugarcane crop when sales of sugar and ethanol are made from carryover inventories which were low coming into 2011 as a result of the 2010 drought in the Center-South of Brazil. Higher margins for both sugar and ethanol resulting from the tight supply were offset by weaker results in our sugar merchandising business, higher selling, general and administrative expenses and \$17 million in



## Edgar Filing: Bunge LTD - Form 10-Q

counterparty valuation adjustments related to sugar deliveries. In the first quarter of 2010, we recorded approximately \$11 million of expenses related to our acquisition of Moema.

*Edible oil products* Edible oil products results for the first quarter of 2011 improved when compared to the first quarter of 2010, driven by strong margins in North America and Europe resulting from improved pricing and favorable inventory costs as well as a higher value edible oil product sales mix. These results were partially offset by lower margins in our margarine business, primarily in Europe and Brazil, as aggressive competition pressured selling prices.

*Milling products* Milling products segment results improved significantly when compared to the same period last year as both corn and wheat milling benefited from stronger margins. Wheat milling benefited from higher selling prices and low cost inventories that were purchased before the rise in global wheat prices. Improved margins were partially offset by lower volumes in both corn and wheat milling.

*Fertilizer* Results in our fertilizer segment improved when compared to the first quarter of 2010 as a result of stronger margins in our distribution operations. Volumes declined when compared to the first quarter of 2010 as that quarter included volumes related to the Brazilian nutrients assets which were sold in the second quarter of 2010.

### **Segment Results**

A summary of certain items in our condensed consolidated statements of income and volumes by reportable segment for the periods indicated is set forth below.

| <b>(US\$ in millions, except volumes)</b>     | <b>Three Months Ended<br/>March 31,</b> |             |
|---|---|-------------|
|   | <b>2011</b>                             | <b>2010</b> |
| <b>Volumes (in thousands of metric tons):</b> |   |             |
| Agribusiness                                  | 24,211                                  | 25,138      |
| Sugar and Bioenergy                           | 1,438                                   | 1,763       |
| Edible oil products                           | 1,410                                   | 1,439       |
| Milling products                              | 1,243                                   | 1,284       |
| Fertilizer                                    | 982                                     | 2,299       |
| Total   | 29,284                                  | 31,923      |
| <b>Net sales:</b>                             |   |             |
| Agribusiness                                  | \$ 8,123                                | \$ 6,645    |
| Sugar and Bioenergy                           | 1,061                                   | 1,025       |
| Edible oil products                           | 2,016                                   | 1,573       |
| Milling products                              | 500                                     | 403         |
| Fertilizer                                    | 494                                     | 699         |
| Total   | \$ 12,194                               | \$ 10,345   |
| <b>Cost of goods sold:</b>                    |   |             |
| Agribusiness                                  | \$ (7,716)                              | \$ (6,316)  |
| Sugar and Bioenergy                           | (1,029)                                 | (1,003)     |
| Edible oil products                           | (1,902)                                 | (1,474)     |

Edgar Filing: Bunge LTD - Form 10-Q

|                  |             |            |
|------------------|-------------|------------|
| Milling products | (443)       | (369)      |
| Fertilizer       | (465)       | (638)      |
| Total            | \$ (11,555) | \$ (9,800) |

| (US\$ in millions, except volumes)                   | Three Months Ended<br>March 31, |          |
|--|---------------------------------|----------|
|  | 2011                            | 2010     |
| <b>Gross profit:</b>                                 |                                 |          |
| Agribusiness   | \$ 407                          | \$ 329   |
| Sugar and Bioenergy                                  | 32                              | 22       |
| Edible oil products                                  | 114                             | 99       |
| Milling products                                     | 57                              | 34       |
| Fertilizer   | 29                              | 61       |
| Total  | \$ 639                          | \$ 545   |
| <b>Selling, general and administrative expenses:</b> |                                 |          |
| Agribusiness   | \$ (177)                        | \$ (168) |
| Sugar and Bioenergy                                  | (38)                            | (29)     |
| Edible oil products                                  | (74)                            | (76)     |
| Milling products                                     | (28)                            | (22)     |
| Fertilizer   | (27)                            | (52)     |
| Total  | \$ (344)                        | \$ (347) |
| <b>Foreign exchange gains (losses):</b>              |                                 |          |
| Agribusiness   | \$ 34                           | \$ (41)  |
| Sugar and Bioenergy                                  | 11                              | 9        |
| Edible oil products                                  | (1)                             | (2)      |
| Milling products                                     | -                               | -        |
| Fertilizer   | (2)                             | (16)     |
| Total  | \$ 42                           | \$ (50)  |
| <b>Equity in earnings of affiliates:</b>             |                                 |          |
| Agribusiness   | \$ -                            | \$ 4     |
| Sugar and Bioenergy                                  | -                               | 1        |
| Edible oil products                                  | -                               | -        |
| Milling products                                     | 1                               | -        |
| Fertilizer   | (1)                             | (5)      |
| Total  | \$ -                            | \$ -     |
| <b>Noncontrolling interest:</b>                      |                                 |          |
| Agribusiness   | \$ (6)                          | \$ (2)   |
| Sugar and Bioenergy                                  | (2)                             | 2        |
| Edible oil products                                  | (4)                             | (3)      |
| Milling products                                     | -                               | -        |
| Fertilizer   | -                               | (27)     |
| Total  | \$ (12)                         | \$ (30)  |
| <b>Other income (expense):</b>                       |                                 |          |
| Agribusiness   | \$ (5)                          | \$ -     |
| Sugar and Bioenergy                                  | (1)                             | -        |
| Edible oil products                                  | (1)                             | -        |
| Milling products                                     | 3                               | 1        |
| Fertilizer   | (4)                             | (1)      |
| Total  | \$ (8)                          | \$ -     |
| <b>Segment earnings before interest and tax:</b>     |                                 |          |
| Agribusiness   | \$ 253                          | \$ 122   |
| Sugar and Bioenergy                                  | 2                               | 5        |
| Edible oil products                                  | 34                              | 18       |
| Milling products                                     | 33                              | 13       |
| Fertilizer   | (5)                             | (40)     |
| Total (1)  | \$ 317                          | \$ 118   |

Edgar Filing: Bunge LTD - Form 10-Q

| (US\$ in millions, except volumes)               | Three Months Ended |                |
|--|--------------------|----------------|
|  | 2011               | March 31, 2010 |
| <b>Depreciation, depletion and amortization:</b> |                    |                |
| Agribusiness                                     | \$ (47)            | \$ (46)        |
| Sugar and Bioenergy                              | (20)               | (14)           |
| Edible oil products                              | (20)               | (20)           |
| Milling products                                 | (7)                | (7)            |
| Fertilizer                                       | (10)               | (15)           |
| Total  | \$ (104)           | \$ (102)       |

(1) Total segment earnings before interest and taxes (EBIT) is an operating performance measure used by Bunge's management to evaluate segment operating activities. Bunge's management believes total segment EBIT is a useful measure of operating profitability, since the measure allows for an evaluation of the performance of its segments without regard to its financing methods or capital structure. In addition, EBIT is a financial measure that is widely used by analysts and investors in Bunge's industries. Total segment EBIT is not a measure of consolidated operating results under U.S. GAAP and should not be considered as an alternative to net income or any other measure of consolidated operating results under U.S. GAAP.

A reconciliation of total segment EBIT to net income follows:

| (US\$ in millions)                       | Three Months Ended |                |
|--|--------------------|----------------|
|  | 2011               | March 31, 2010 |
| Total segment EBIT                       | \$ 317             | \$ 118         |
| Interest income                          | 21                 | 19             |
| Interest expense                         | (72)               | (78)           |
| Income tax expense                       | (43)               | (9)            |
| Noncontrolling share of interest and tax | 9                  | 13             |
| Net income attributable to Bunge         | \$ 232             | \$ 63          |

**Three Months Ended March 31, 2011 Compared to Three Months Ended March 31, 2010**

**Agribusiness Segment.** Agribusiness segment net sales increased by 22% when compared to the first quarter of 2010 due to higher selling prices for major agricultural commodities, including corn and wheat. These increased prices were primarily attributable to strong global demand for these commodities and products combined with tight global supplies that were further pressured by weather related issues in Eastern Europe, which suffered a severe drought in 2010. The impact of higher prices was partially offset by a 4% volume decline driven by lower grain origination and crushing volumes, resulting from reduced grain availability, primarily in Europe, as a result of the drought.

Cost of goods sold increased 22% primarily due to the increase in average market prices for agricultural commodity raw materials. Cost of goods sold also were impacted by the effect of the stronger Brazilian *real* on the mark-to-market valuation of readily marketable commodity inventories in Brazil at market prices linked to the U.S. dollar. The Brazilian *real* appreciated during the first quarter of 2011, while it depreciated in the same period of 2010. The first quarter of 2010 included impairment and restructuring charges of \$15 million primarily related to the closure of an oilseed processing facility in the United States.

## Edgar Filing: Bunge LTD - Form 10-Q

Gross profit increased 24% as a result of stronger grain origination and merchandising margins when compared with the first quarter of 2010 as stronger farmer selling in South America benefited grain origination margins. Improved grain origination and merchandising margins were partially offset by lower oilseed processing margins and volumes. Risk management performed well in a volatile quarter.

SG&A expenses increased 5% largely due to higher employee related costs and the impact of foreign exchange translation of functional currency costs into U.S. dollars when compared to the same period of 2010.

## Edgar Filing: Bunge LTD - Form 10-Q

Foreign exchange gains in the first quarter of 2011 of \$34 million compared to losses of \$41 million in the first quarter of 2010 related primarily to the strengthening of global currencies relative to the U.S. dollar during the first quarter of 2011. Foreign exchange gains and losses for both periods were substantially offset by mark-to-market adjustments on dollar-linked inventories, which are included in cost of goods sold.

Equity in earnings of affiliates decreased to zero in the first quarter of 2011 from \$4 million in the same quarter of 2010 primarily driven by weaker results from our European bio-diesel investments.

Noncontrolling interest was \$6 million in the first quarter of 2011 as compared to \$2 million in the first quarter of 2010 and represents the noncontrolling interest share of period income, primarily in our European operations.

Segment EBIT increased by \$131 million to \$253 million in the first quarter of 2011 from \$122 million in the first quarter of 2010 due to higher gross profit which was partially offset by higher SG&A expenses.

*Sugar and Bioenergy Segment.* Sugar and Bioenergy segment net sales increased 4% when compared to the first quarter of 2010 primarily due to higher sugar and ethanol prices as well as the inclusion of a full quarter of results from Moema which was acquired in February 2010. Volumes decreased 18% as a result of weaker volumes in our sugar merchandising business. The reductions in sugar merchandising volumes in the first quarter of 2011 were partially offset by higher ethanol sales than a year ago related to higher ethanol carryover volume from 2010.

Cost of goods sold increased 3% due to the expansion of our industrial activities when compared to the first quarter of 2010 and to a higher cost of sugarcane. In addition, cost of goods sold includes counterparty valuation adjustments of \$17 million as certain millers that supply a portion of our sugar merchandising volumes are expected to be unable to meet commitments due to the 2010 drought.

Gross profit increased to \$32 million in the first quarter of 2011 from \$22 million in the comparable period of 2010 primarily as a result of improved margins in our industrial business due to rising sugar and ethanol prices during the quarter and the inclusion of a full quarter of results from Moema. These increases were partially offset by the impact of weaker margins and volumes in our trading and merchandising business during the quarter and the \$17 million counterparty valuation adjustment.

SG&A expenses increased to \$38 million in the first quarter of 2011 from \$29 million in the comparable period of 2010 primarily due to the expansion of our industrial operations and the inclusion of a full quarter of expenses related to Moema.

Foreign exchange gains in the first quarters of 2011 and 2010 were \$11 million and \$9 million, respectively, and resulted primarily from movements of the Brazilian *real*.

Equity in earnings of affiliates was zero in the first quarter of 2011 compared to \$1 million in the same quarter of 2010 due to weaker results from our North American bioenergy investments.

## Edgar Filing: Bunge LTD - Form 10-Q

Noncontrolling interest was \$(2) million in the first quarter of 2011 and \$2 million in the same quarter of 2010 and represents the noncontrolling interest share of period (income) loss from our non-wholly owned Brazilian sugar cane mills.

Segment EBIT decreased by \$3 million to \$2 million in the first quarter of 2011 from \$5 million in the first quarter of 2010 as higher gross profit was largely offset by increased SG&A from our expanded business and the noncontrolling interest share of period income was higher.

*Edible Oil Products Segment.* Edible oil products segment net sales increased 28% in the first quarter of 2011 compared to the first quarter of 2010, driven by higher average selling prices for edible oil products. Higher sales prices were partially offset by a slight volume decrease of 2% from the same period last year.

Cost of goods sold increased 29% primarily due to an increase in raw material costs relative to the same period last year resulting from higher commodity prices. This increase was partially offset by slightly lower volumes.

Gross profit increased 15% when compared to the first quarter of 2010 primarily due to improved pricing and favorable inventory costs, primarily in North America and Europe. Gross margins also benefited from a higher-value product mix.

SG&A expenses decreased 3% primarily as a result of lower marketing costs, primarily in Europe.

## Edgar Filing: Bunge LTD - Form 10-Q

Foreign exchange results in the first quarters of 2011 and 2010 were losses of \$1 million and \$2 million, respectively.

Noncontrolling interest of \$4 million in the first quarter of 2011 and \$3 million in the same quarter of 2010 represented the noncontrolling interest share of period income, primarily in our European operations.

Segment EBIT increased 89% as a result of higher gross profit.

*Milling Products Segment.* Milling products segment net sales increased 24% primarily due to higher average selling prices in both wheat and corn milling as pricing reflected increased global agricultural commodity prices during the first quarter of 2011. Volumes decreased 3% as a result of lower consumption due to the overall high price environment in wheat milling.

Cost of goods sold increased 20% despite the 3% volume decrease, primarily as a result of higher raw material costs when compared to the first quarter of 2010.

Gross profit increased by 68% compared with the first quarter of 2010 primarily due to the combination of higher average selling prices of wheat and corn milling products and lower cost inventories in wheat milling that were acquired prior to the increase in global wheat prices.

SG&A expenses increased 27% during the first quarter of 2011 when compared to the first quarter of 2010, primarily resulting from the unfavorable impact of a stronger Brazilian *real* on wheat milling functional currency expenses when translated into U.S. dollars and from increased employee related costs and bad debt expenses.

Segment EBIT increased 154% to \$33 million in the first quarter of 2011 from \$13 million in the first quarter of 2010 primarily as a result of higher gross profit in both wheat and corn milling, partially offset by higher SG&A.

*Fertilizer Segment.* Fertilizer segment net sales decreased 29% for the first quarter of 2011 when compared to the first quarter of 2010 primarily due to the sale of our Brazilian nutrients assets, including our interest in Fosfertil S.A., in the second quarter of 2010. These decreases were partially offset by increased net sales in our Brazilian distribution operations and our fertilizer business in Argentina due to higher international prices and stronger demand. Volumes decreased 57% compared to the same period last year due primarily to the sale of the Brazilian nutrient assets. These decreases were partially offset by higher volume, primarily in our Brazilian distribution business, resulting from higher farmer demand, mainly for the winter crops of corn, sugarcane and coffee.

Cost of goods sold decreased 27% primarily as a result of lower volumes and raw material costs compared to the first quarter of 2010 which included the activities associated with our Brazilian nutrients assets.



## Edgar Filing: Bunge LTD - Form 10-Q

Gross profit decreased to \$29 million in the first quarter of 2011 from \$61 million in the comparable period of 2010. The decrease in gross profit was primarily a result of the sale of the Brazilian nutrient assets, partially offset by improved margins and volumes in our Brazilian distribution operations.

SG&A decreased to \$27 million in the first quarter of 2011 from \$52 million in the comparable period of 2010 primarily as a result of a reduction of costs as a result of the sale of the Brazilian nutrients assets in the second quarter of 2010 and lower bad debt expenses.

Foreign exchange losses were \$2 million in the first quarter of 2011 compared to a loss of \$16 million in the first quarter of 2010. This reduction was primarily the result of lower average inventory levels during the first quarter of 2011 as a result of improved supply chain management.

Equity in earnings of affiliates was a loss of \$1 million in the first quarter of 2011 compared to a loss of \$5 million in the first quarter of 2010 primarily due to improved results in our Moroccan phosphate joint venture.

There was no noncontrolling interest in the first quarter of 2011. In 2010, noncontrolling interest was \$27 million which represented the noncontrolling interest share of period income at Fosfertil. Our entire interest in Fosfertil was included in the Brazilian nutrients assets sale in the second quarter of 2010.

## Edgar Filing: Bunge LTD - Form 10-Q

Segment EBIT improved to a loss of \$5 million from a loss of \$40 million in the same period of 2010 due to lower foreign exchange losses, SG&A expenses and Equity in earnings of affiliates. These reduced costs and losses more than offset the lower gross profit.

*Interest.* A summary of consolidated interest income and expense for the periods indicated follows:

| (US\$ in millions) | Three Months Ended<br>March 31, |       |
|--------------------|---------------------------------|-------|
|                    | 2011                            | 2010  |
| Interest income    | \$ 21                           | \$ 19 |
| Interest expense   | (72)                            | (78)  |

Interest income was \$21 million and \$19 million for the three months ended March 31, 2011 and 2010, respectively. Higher income from interest bearing receivables was offset by lower average interest bearing cash balances. Interest expense decreased 8% when compared to the same period last year, as lower average borrowing costs more than offset higher working capital usage, primarily resulting from higher commodity prices.

*Income Tax Expense.* In the quarter ended March 31, 2011, we recorded income tax expense of \$43 million compared to income tax expense of \$9 million in the quarter ended March 31, 2010. The effective tax rate for the three months ended March 31, 2011 was 15%, compared to 10% for the three months ended March 31, 2010. Included in the effective tax rate for the three months ended March 31, 2011 were approximately \$21 million of discrete tax charges related to nondeductible expenses and the provision of a valuation allowance for a subsidiary that management intends to liquidate as part of an internal reorganization. The effective tax rate of 10% for the three months ended March 31, 2010 was impacted by a benefit of \$12 million related to a tax amnesty program in Brazil.

*Net Income Attributable to Bunge.* For the quarter ended March 31, 2011, net income attributable to Bunge increased by \$169 million to net income of \$232 million, from \$63 million in the quarter ended March 31, 2010. This increase was primarily the result of higher EBIT in all reportable segments except Sugar and Bioenergy, which was impacted by higher expenses.

### Liquidity and Capital Resources

#### *Liquidity.*

Our primary financial objective is to maintain sufficient liquidity, balance sheet strength and financial flexibility in order to fund the requirements of our business efficiently. We generally finance our ongoing operations with cash flows generated from operations, issuance of commercial paper, borrowings under various revolving credit facilities and term loans, as well as proceeds from the issuance of senior notes. Acquisitions and long-lived assets are generally financed with a combination of equity and long-term debt.

Our current ratio, which is a widely used measure of liquidity, defined as current assets divided by current liabilities was 1.70 and 1.58 at March 31, 2011 and December 31, 2010, respectively.

*Cash and Cash Equivalents* Cash and cash equivalents were \$812 million at March 31, 2011 and \$578 million at December 31, 2010. Cash balances are managed in accordance with our investment policy, the objectives of which are to preserve capital, maximize liquidity and provide appropriate returns. Under our policy, cash balances have been primarily invested in bank time deposits with highly-rated financial institutions and U.S. government securities.

*Readily Marketable Inventories* Readily marketable inventories are agricultural commodity inventories such as soybeans, soybean meal, soybean oil, corn, wheat and sugar that are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms. Readily marketable inventories in our agribusiness segment are reported at fair value and were \$4,192 million and \$4,540 million at March 31, 2011 and December 31, 2010, respectively. The sugar and bioenergy segment included readily marketable sugar inventories of \$97 million and \$86 million at March 31, 2011 and December 31, 2010,

## Edgar Filing: Bunge LTD - Form 10-Q

respectively. Of these readily marketable sugar inventories, \$80 million and \$66 million were inventories carried at fair value at March 31, 2011 and December 31, 2010, respectively, in our trading and merchandising business. Sugar inventories in our industrial production business are readily marketable, but are carried at lower of cost or market. Readily marketable inventories at fair value in the aggregate amount of \$240 million and \$225 million at March 31, 2011 and December 31, 2010, respectively, were included in our edible oil products and milling products segment inventories.

We recorded interest expense on debt financing readily marketable inventories of \$28 million and \$13 million in the three months ended March 31, 2011 and 2010, respectively.

*Financing Arrangements and Outstanding Indebtedness* We conduct most of our financing activities through a centralized financing structure that enables us and our subsidiaries to borrow more efficiently. This structure includes a master trust facility, the primary assets of which consist of intercompany loans made to Bunge Limited and its subsidiaries. Certain of Bunge Limited's 100%-owned finance subsidiaries, Bunge Limited Finance Corp., Bunge Finance Europe B.V., and Bunge Asset Funding Corp., fund the master trust with long- and short-term debt obtained from third parties, including through our commercial paper program and certain credit facilities, as well as the issuance of senior notes. Borrowings by these finance subsidiaries carry full, unconditional guarantees by Bunge Limited.

Revolving Credit Facilities. At March 31, 2011, we had approximately \$3,325 million of aggregate committed borrowing capacity under our commercial paper program and revolving credit facilities, of which all was unused and available. The following table summarizes these facilities as of the periods presented:

| Commercial Paper<br>Program and Revolving<br>Credit Facilities | Maturities | Total<br>Availability |                   | Borrowings Outstanding |                      |
|--|------------|-----------------------|-------------------|------------------------|----------------------|
|  |            | March 31,<br>2011     | March 31,<br>2011 | March 31,<br>2011      | December 31,<br>2010 |
|  |            |                       |                   | (US\$ in millions)     |                      |
| Commercial Paper   | 2012       | \$ 575                | \$ -              | \$ -                   | -                    |
| Long-Term Revolving Credit Facilities (1)                      | 2012-2014  | 2,750                 | -                 | -                      | -                    |
| Total  |            | \$ 3,325              | \$ -              | \$ -                   | -                    |

(1) Borrowings under the revolving credit facilities that have maturities greater than one year from the date of the consolidated balance sheets are classified as long-term debt, consistent with the long-term maturity of the underlying facilities. However, individual borrowings under the revolving credit facilities are generally short-term in nature, bear interest at variable rates and can be repaid or renewed as each such individual borrowing matures.

Our commercial paper program is supported by committed back-up bank credit lines (the liquidity facility) equal to the amount of the commercial paper program provided by lending institutions that are rated at least A-1 by Standard & Poor's and P-1 by Moody's Investors Service. The liquidity facility, which matures in June 2012, permits Bunge, at its option, to set up direct borrowings or issue commercial paper in an aggregate amount of up to \$575 million. The cost of borrowing under the liquidity facility would typically be higher than the cost of borrowing under our commercial paper program. No borrowings were outstanding under the commercial paper program at March 31, 2011 and December 31, 2010.

## Edgar Filing: Bunge LTD - Form 10-Q

In March 2011, we entered into a syndicated, \$1,750 million revolving credit agreement that matures on April 19, 2014. The credit agreement replaced the then existing \$632 million, three-year and \$600 million, 17-month revolving credit agreements scheduled to mature on April 16, 2011, which were terminated in accordance with their terms on March 23, 2011. Borrowings under the credit agreement will bear interest at LIBOR plus an applicable margin ranging from 1.30% to 2.75%, based generally on the credit ratings of our senior long-term unsecured debt. Amounts under the credit agreement that remain undrawn are subject to a commitment fee payable quarterly on the average undrawn portion of the credit agreement at 35

## Edgar Filing: Bunge LTD - Form 10-Q

percent of the applicable margin. Facility financing fees of approximately \$16 million were paid at inception of the credit agreement and will be amortized to interest expense on a straight-line basis over the three-year term of the credit agreement. There were no borrowings outstanding under this long-term revolving credit facility at March 31, 2011.

In addition to the committed facilities discussed above, from time to time, we enter into uncommitted short-term credit lines as necessary based on our liquidity requirements. At March 31, 2011 and December 31, 2010 respectively, \$825 million and \$1,075 million were outstanding under these uncommitted short-term credit lines.

In January 2010, we adopted a FASB issued standard that resulted in amounts outstanding under our securitization programs being accounted for as secured borrowings and reflected as short-term debt on our condensed consolidated balance sheets. As a result of this change, we either terminated or allowed the then existing programs to expire. We plan to enter into a global trade accounts receivable securitization program in 2011 in order to provide another source of efficient funding for our operations. We expect that transactions in this program will qualify as sales under the sale of financial assets criteria for U.S. G.A.A.P. purposes.

Short- and Long-Term Debt. Our short- and long-term debt decreased by \$193 million at March 31, 2011 from December 31, 2010, primarily due to lower working capital levels.

Generally, our borrowings increase in times of rising commodity prices as we borrow to acquire inventory and fund margin calls on our short futures positions hedging physical inventories. For the three months ended March 31, 2011, our average short- and long-term debt outstanding was \$4.9 billion, primarily due to rising commodity prices during the quarter. The outstanding debt balance was \$4.7 billion at March 31, 2011 compared to \$4.9 billion at December 31, 2010. The following table summarizes our short-term debt activity at March 31, 2011:

| (US\$ in millions) | Outstanding<br>Balance<br>at Quarter<br>End | Weighted<br>Average<br>Interest<br>Rate<br>at Quarter<br>End | Highest<br>Balance<br>Outstanding<br>During<br>Quarter (1) | Average<br>Balance<br>During<br>Quarter (1) | Weighted<br>Average<br>Interest<br>Rate<br>During<br>Quarter |
|--------------------|---|--|--|---|--|
| Bank Borrowings    | \$ 1,018                                    | 2.62%  | \$ 1,760   | \$ 1,549                                    | 2.35%  |
| Commercial Paper   | -   | -  | 205  | 52  | 0.43%  |
| <b>Total</b>       | <b>\$ 1,018</b>                             | <b>2.62%</b>   | <b>\$ 1,965</b>  | <b>\$ 1,601</b>                             | <b>2.29%</b>   |

(1) Based on monthly balances.

In March 2011, we completed the sale of \$500 million aggregate principal amount of unsecured senior guaranteed notes, bearing interest at 4.10% per annum and maturing on March 15, 2016. The senior notes were issued by our 100%-owned finance subsidiary, Bunge Limited Finance Corp., and are fully and unconditionally guaranteed by Bunge Limited. Interest on the senior notes is payable semi-annually in arrears.

## Edgar Filing: Bunge LTD - Form 10-Q

in March and September of each year, commencing in September 2011. The net proceeds from this offering of approximately \$496 million after deducting underwriters' commissions and offering expenses were used for general corporate purposes, including working capital. Debt issuance costs of approximately \$4 million were paid in conjunction with the issuance of the senior notes and will be amortized to interest expense on a straight-line basis over the five-year term of the senior notes.

We have \$475 million of term loans and a 10 billion Japanese Yen term loan maturing in August and October 2011, respectively. We expect to have adequate liquidity to repay these amounts at maturity.

We may from time to time seek to retire or purchase our outstanding debt in open market purchases, privately negotiated transactions or otherwise. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors.

## Edgar Filing: Bunge LTD - Form 10-Q

The following table summarizes our short- and long-term indebtedness:

| (US\$ in millions)  | March 31,<br>2011 | December 31,<br>2010 |
|---|-------------------|----------------------|
| Short-term debt:  |                   |                      |
| Short-term debt (1)   | \$ 1,018          | \$ 1,718             |
| Current portion of long-term debt   | 629               | 612                  |
| Total short-term debt   | 1,647             | 2,330                |
| Long-term debt (2):   |                   |                      |
| Term loans due 2011 LIBOR(3) plus 1.25% to 1.75%  | 475               | 475                  |
| Term loan due 2013 fixed interest rate of 3.32%   | 300               | 300                  |
| Japanese Yen term loan due 2011 Yen LIBOR(4) plus 1.40%   | 121               | 123                  |
| 5.875% Senior Notes due 2013  | 300               | 300                  |
| 5.35% Senior Notes due 2014   | 500               | 500                  |
| 5.10% Senior Notes due 2015   | 382               | 382                  |
| 4.10% Senior Notes due 2016   | 500               | -                    |
| 5.90% Senior Notes due 2017   | 250               | 250                  |
| 8.50% Senior Notes due 2019   | 600               | 600                  |
|   |                   |                      |
| BNDES (5) loans, variable interest rate indexed to TJLP (6) plus 0% to 9.75% and URTJLP (7) plus 6.00% to 10.50% payable through 2016 | 131               | 118                  |
| Others  | 111               | 115                  |
| Subtotal  | 3,670             | 3,163                |
| Less: Current portion of long-term debt   | (629)             | (612)                |
| Total long-term debt  | 3,041             | 2,551                |
| <b>Total debt</b>   | <b>\$ 4,688</b>   | <b>\$ 4,881</b>      |

---

(1) Includes secured debt of \$15 million at December 31, 2010.

(2) Includes secured debt of \$134 million and \$122 million at March 31, 2011 and December 31, 2010, respectively.

(3) One-, three- and six-month LIBORs at March 31, 2011 were 0.24%, 0.30% and 0.46% per annum, respectively, and at December 31, 2010 were 0.26%, 0.30% and 0.46% per annum, respectively.

(4) Three-month Yen LIBOR at March 31, 2011 was 0.20% per annum and at December 31, 2010 was 0.19% per annum.

(5) Industrial development loans provided by BNDES, an agency of the Brazilian government.

(6) TJLP is a long-term interest rate published by the BNDES on a quarterly basis; TJLP as of March 31, 2011 and December 31, 2010 was 6.00% per annum for both periods.

(7) URTJLP is a long-term interest rate derived from the TJLP interest rate published by BNDES on a quarterly basis; URTJLP as of March 31, 2011 and December 31, 2010 was TJLP minus 6.00% per annum for both periods.



## Edgar Filing: Bunge LTD - Form 10-Q

*Credit Ratings.* Bunge's debt ratings and outlook by major credit rating agency at March 31, 2011 were as follows:

|                   | <b>Short-term<br/>Debt</b> | <b>Long-term<br/>Debt</b> | <b>Outlook</b> |
|-------------------|----------------------------|---------------------------|----------------|
| Standard & Poor's | A-1                        | BBB-                      | Negative (1)   |
| Moody's           | P-1                        | Baa2                      | Stable         |
| Fitch             | Not Rated                  | BBB                       | Negative       |

(1) On April 27, 2011, Standard & Poor's Ratings Services affirmed our long-term debt rating and changed the outlook to stable from negative based on improved earnings and reduced debt levels. There were no other changes to our debt ratings or outlook subsequent to March 31, 2011.

Our debt agreements do not have any credit rating downgrade triggers that would accelerate the maturity of our debt. However, credit rating downgrades would increase our borrowing costs under our credit facilities and, depending on their severity, could impede our ability to obtain credit facilities or access the capital markets in the future on favorable terms. We may also be required to post collateral or provide third-party credit support under certain agreements as a result of such downgrades. A significant increase in our borrowing costs could impair our ability to compete effectively in our business relative to competitors with higher credit ratings.

Our credit facilities and certain senior notes require us to comply with specified financial covenants, including minimum net worth, minimum current ratio, a maximum debt to capitalization ratio and limitations on secured indebtedness. We were in compliance with these covenants as of March 31, 2011.

*Interest Rate Swap Agreements.* We use interest rate swaps as hedging instruments and record the swaps at fair value in the condensed consolidated balance sheets with changes in fair value recorded contemporaneously in earnings. Additionally, the carrying amount of the associated debt is adjusted through earnings for changes in the fair value due to changes in benchmark interest rates. Ineffectiveness, as defined in a FASB issued standard, is recognized to the extent that these two adjustments do not offset.

In March 2011, we entered into interest rate swap agreements with an aggregate notional principal amount of \$500 million for the purpose of managing our interest rate exposure related to our \$500 million, fixed-rate 4.10% Senior Notes maturing in 2016. Under the terms of the interest rate swap agreements, we make payments based on six-month LIBOR and receive payments based on a fixed rate.

We have accounted for these interest rate swaps as fair value hedges in accordance with a FASB issued standard. The following table summarizes the fair value of our outstanding interest rate swap agreements as of March 31, 2011.

| <b>(US\$ in millions)</b>                       | <b>Maturity<br/>March<br/>2016</b> | <b>Fair Value<br/>Loss<br/>March 31,<br/>2011</b> |
|---|------------------------------------|---|
| Interest rate swap agreements - notional amount | \$ 500                             | \$ (1)  |

Edgar Filing: Bunge LTD - Form 10-Q

|  |       |
|--|-------|
| Weighted average variable rate payable (1) | 2.09% |
| Weighted average fixed rate receivable (2) | 4.10% |

| <b>(US\$ in millions)</b>                       | <b>Maturity<br/>December<br/>2013</b> | <b>Fair Value<br/>Loss<br/>March 31,<br/>2011</b> |
|---|---------------------------------------|---|
| Interest rate swap agreements - notional amount | \$ 300                                | \$ (1)  |
| Variable rate payable (1)                       | 2.44%                                 |   |
| Fixed rate receivable (2)                       | 3.32%                                 |   |

| <b>(US\$ in millions)</b>                       | <b>Maturity<br/>November<br/>2011</b> | <b>Fair<br/>Value Gain<br/>March 31,<br/>2011</b> |
|---|---------------------------------------|---|
| Interest rate swap agreements - notional amount | \$ 175                                | \$ -  |
| Variable rate payable (3)                       | 0.62%                                 |   |
| Fixed rate receivable (2)                       | 0.76%                                 |   |

(1) Interest is payable in arrears semi-annually based on six-month U.S. dollar LIBOR.

(2) Interest is receivable in arrears based on a fixed rate.

(3) Interest is payable in arrears quarterly based on three-month U.S. dollar LIBOR.

The following table summarizes our outstanding interest rate basis swap agreements at March 31, 2011. These interest rate basis swap agreements do not qualify for hedge accounting and therefore we have not designated these interest rate basis swap agreements as hedge instruments. As a result, changes in fair value of the interest rate basis swap agreements are recorded as an adjustment to earnings.

| <b>(US\$ in millions)</b>                             | <b>Maturity<br/>August<br/>2011</b> | <b>Fair Value<br/>Loss<br/>March 31,<br/>2011</b> |
|---|-------------------------------------|---|
| Interest rate basis swap agreements - notional amount | \$ 375                              | \$ (1)  |
| Weighted average rate payable (1)                     | 0.64%                               |   |
| Weighted average rate receivable (2)                  | 0.26%                               |   |

(1) Interest is payable in arrears based on the average daily effective Federal Funds rate prevailing during the respective period plus a spread.

(2) Interest is receivable in arrears based on one-month U.S. dollar LIBOR.

In addition, we have cross-currency interest rate swap agreements with an aggregate notional principal amount of 10 billion Japanese Yen maturing in 2011 for the purpose of managing our currency exposure associated with our 10 billion Japanese Yen term loan due in October 2011. Under the terms of the cross-currency interest rate swap agreements, we make U.S. dollar payments based on three-month U.S. dollar LIBOR and receive payments based on three-month Yen LIBOR. We have accounted for these cross-currency interest rate swap agreements as fair value hedges. At March 31, 2011, the fair value of the cross-currency interest rate swap agreements was a gain of \$19 million.

**Shareholders Equity.**

## Edgar Filing: Bunge LTD - Form 10-Q

Total equity was \$13,105 million at March 31, 2011, as set forth in the following table:

| (US\$ in millions)                      | March 31,<br>2011 | December 31,<br>2010 |
|---|-------------------|----------------------|
| Shareholders' equity:                   |                   |                      |
| Convertible perpetual preference shares | \$ 690            | \$ 690               |
| Common shares                           | 1                 | 1                    |
| Additional paid-in capital              | 4,816             | 4,793                |
| Retained earnings                       | 6,343             | 6,153                |
| Accumulated other comprehensive income  | 874               | 583                  |
| <b>Total Bunge shareholders' equity</b> | <b>12,724</b>     | <b>12,220</b>        |
| Noncontrolling interest                 | 381               | 334                  |
| <b>Total equity</b>                     | <b>\$ 13,105</b>  | <b>\$ 12,554</b>     |

## Edgar Filing: Bunge LTD - Form 10-Q

Total Bunge shareholders' equity increased to \$12,724 million at March 31, 2011 from \$12,220 million at December 31, 2010. The increase in shareholders' equity was due primarily to net income attributable to Bunge for the three months ended March 31, 2011 of \$232 million and foreign currency translation gains of \$289 million. The increase was partially offset by declared dividends to common and preferred shareholders of \$34 million and \$8 million, respectively.

Noncontrolling interest increased to \$381 million at March 31, 2011 from \$334 million at December 31, 2010 due primarily to capital contributions by noncontrolling interest holders. The noncontrolling interest holder that has a 20% interest in one of our Brazilian sugar mills made a capital contribution of \$32 million to the sugar mill joint venture during the three months ended March 31, 2011. We have an 80% controlling interest in the joint venture, which we consolidate. Bunge made a proportionate contribution to this joint venture, which resulted in no ownership change. In addition, noncontrolling interest holders that together have a 49% interest in our joint venture that is developing a grain terminal in Longview, Washington, U.S., made a \$7 million capital contribution to this joint venture during the three months ended March 31, 2011. We have a 51% controlling interest in this joint venture, which we consolidate. We made a proportionate contribution to this joint venture, which resulted in no ownership percentage change. During the three months ended March 31, 2011, we sold a 10% interest in a consolidated subsidiary that is constructing an oilseed processing facility in Vietnam for \$3 million to a third-party. Our ownership in this subsidiary was reduced from 100% to 90%.

As of March 31, 2011, we had 6,900,000 4.875% cumulative convertible perpetual preference shares outstanding with an aggregate liquidation preference of \$690 million. Each convertible perpetual preference share has an initial liquidation preference of \$100, which will be adjusted for any accumulated and unpaid dividends. The convertible perpetual preference shares carry an annual dividend of \$4.875 per share payable quarterly. As a result of adjustments made to the initial conversion price because cash dividends paid on Bunge Limited's common shares exceeded certain specified thresholds, each convertible perpetual preference share is convertible, at the holder's option, at any time into 1.0938 Bunge Limited common shares, based on the conversion price of \$91.4262 per share, subject to certain additional anti-dilution adjustments. At any time on or after December 1, 2011, if the closing price of our common shares equals or exceeds 130% of the conversion price for 20 trading days during any consecutive 30 trading days (including the last trading day of such period), we may elect to cause the convertible perpetual preference shares to be automatically converted into Bunge Limited common shares at the then prevailing conversion price. The convertible preference shares are not redeemable by us at any time.

### *Cash Flows*

Our cash flow from operations varies depending on, among other items, the market prices and timing of the purchase and sale of our inventories. Generally, during periods when commodity prices are rising, our agribusiness operations require increased use of cash to support working capital to acquire inventories and daily settlement requirements on exchange traded futures that we use to minimize price risk related to our inventories.

For the three months ended March 31, 2011, our cash and cash equivalents increased by \$234 million, reflecting the net effect of cash flows from operating, investing and financing activities compared to an increase of \$58 million for the three months ended March 31, 2010.

Our operating activities generated cash of \$734 million for the three months ended March 31, 2011 compared to cash generated of \$760 million for the three months ended March 31, 2010. The positive cash flow from operating activities for the three months ended March 31, 2011 was principally due to lower working capital requirements and net income. The positive cash flow from operating activities for the three months ended March 31, 2010 was primarily due to higher trade payables in the fertilizer segment and net income.

## Edgar Filing: Bunge LTD - Form 10-Q

Short-term borrowing needs of our operating subsidiaries are primarily funded with U.S. dollar-denominated debt. The functional currency of our operating subsidiaries is generally the local currency and the financial statements are calculated in the functional currency and translated into U.S. dollars. These U.S. dollar-denominated loans are remeasured into their respective functional currencies at exchange rates at the applicable balance sheet date. The resulting gain or loss is included in our condensed consolidated statements of income as a foreign exchange gain or loss. For the three months ended March 31, 2011 and March 31, 2010, we had gains of \$43 million and losses of \$93 million, respectively, on debt denominated in U.S. dollars at our subsidiaries, which were included as adjustments to reconcile net income to cash used for operating activities in the line item Foreign

exchange loss (gain) on debt in our condensed consolidated statements of cash flows. This adjustment is required because the cash flow impacts of these gains or losses are recognized as financing activities when the subsidiary repays the underlying U.S. dollar-denominated debt and therefore have no impact on cash flows from operations.

Cash used for investing activities was \$282 million in the three months ended March 31, 2011, compared to cash used of \$381 million in the three months ended March 31, 2010. During the first three months of 2011, we acquired a port terminal in Ukraine for a total purchase price of approximately \$100 million net of \$2 million cash acquired, consisting of approximately \$62 million in cash, and approximately \$38 million of short-term debt and other payables related to assets under construction. In addition, we formed a joint-venture to purchase a fertilizer storage terminal in the U.S. for \$8 million. In Russia, we received net proceeds of \$16 million from the sale of a cost-method investment. Payments made for capital expenditures of \$207 million in the three months ended March 31, 2011 primarily included investments in property, plant and equipment related to expanding our sugar business in Brazil, investments in our port facility in Washington state in the U.S. and construction of oilseed processing facilities in Vietnam and China. During the three months ended March 31, 2010, we paid \$80 million to acquire the fertilizer division of Petrobras Argentina S.A., \$48 million, net of \$3 million cash acquired, in connection with the Moema acquisition and \$5 million representing a purchase price adjustment for the working capital true-up for our 2009 Raisio acquisition in Poland.

Cash used for financing activities was \$230 million in the three months ended March 31, 2011, compared to cash used of \$321 million in the three months ended March 31, 2010. In the three months ended March 31, 2011, we had a net decrease of \$216 million in borrowings due to lower working capital. In the three months ended March 31, 2010, we had \$286 million of repayments net of borrowings (excluding \$555 million of debt assumed in the Moema acquisition). Dividends paid to our common shareholders in the three months ended March 31, 2011 and March 31, 2010 were \$34 million and \$30 million, respectively. Dividends paid to holders of our convertible preference shares in the three months ended March 31, 2011 and March 31, 2010, were \$8 and \$19 million, respectively.

#### ***Brazilian Farmer Credit***

***Background*** We advance funds to farmers, primarily in Brazil, through secured advances to suppliers and prepaid commodity purchase contracts. We also sell fertilizer to farmers, primarily in Brazil, on credit as described below. All of these activities are generally intended to be short-term in nature. The ability of our customers and suppliers to repay these amounts is affected by agricultural economic conditions in the relevant geography, which are, in turn, affected by commodity prices, currency exchange rates, crop input costs and crop quality and yields. As a result, these arrangements are typically secured by the farmer's crop and, in many cases, the farmer's land and other assets. On occasion, Brazilian farm economics in certain regions and certain years, particularly 2005 and 2006, have been adversely affected by factors including volatility in soybean prices, a steadily appreciating Brazilian *real* and poor crop quality and yields. As a result, certain farmers have defaulted on amounts owed. While Brazilian farm economics have improved, some Brazilian farmers continue to face economic challenges due to high debt levels and a strong Brazilian *real*. Upon farmer default, we generally initiate legal proceedings to recover the defaulted amounts. However, the legal recovery process through the judicial system is a long-term process, generally spanning a number of years. As a result, once accounts have been submitted to the judicial process for recovery, we may also seek to renegotiate certain terms with the defaulting farmer in order to accelerate recovery of amounts owed. In addition, we have tightened our credit policies to reduce exposure to higher risk accounts, and have increased collateral requirements for certain customers.

Because Brazilian farmer credit exposures are denominated in local currency, reported values are impacted by movements in the value of the Brazilian *real* when translated into U.S. dollars. From December 31, 2010 to March 31, 2011, the Brazilian *real* appreciated by 2%, increasing the reported farmer credit exposure balances when translated into U.S. dollars.

***Brazilian Fertilizer Trade Accounts Receivable*** In our Brazilian fertilizer operations, customer accounts receivable are intended to be short-term in nature, and are expected to be repaid either in cash or through delivery to Bunge of agricultural commodities when the related crop is

## Edgar Filing: Bunge LTD - Form 10-Q

harvested. As the farmer's cash flow is seasonal and is typically generated after the crop is harvested, the actual due dates of the accounts receivable are individually determined based upon when a farmer purchases our fertilizer and the anticipated date for the harvest and sale of the farmer's crop. These receivables may also be secured by the farmer's crop. We initiate legal proceedings against



customers to collect amounts owed which are in default. In some cases, we have renegotiated amounts that were in legal proceedings, including to secure the subsequent year's crop.

We periodically evaluate the collectability of our trade accounts receivable and record allowances if we determine that collection is doubtful. We base our determination of the allowance on analyses of credit quality of individual accounts, considering also the economic and financial condition of the farming industry and other market conditions as well as the value of any collateral related to amounts owed. We continuously review defaulted farmer receivables for impairment on an individual account basis. We consider all accounts in legal collections processes to be defaulted and past due. For such accounts, we determine the allowance for uncollectible amounts based on the fair value of the associated collateral, net of estimated costs to sell. For all renegotiated accounts (current and past due), we consider changes in farm economic conditions and other market conditions, our historical experience related to renegotiated accounts and the fair value of collateral in determining the allowance for doubtful accounts.

In addition to our fertilizer trade accounts receivable, we issue guarantees to third parties in Brazil relating to amounts owed to these third parties by certain of our customers. These guarantees are discussed under the heading "Guarantees".

The table below details our Brazilian fertilizer trade accounts receivable balances and the related allowances for doubtful accounts as of the dates indicated:

| <b>(US\$ in millions, except percentages)</b>  | <b>March 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|--|---------------------------|------------------------------|
| Trade accounts receivable (current)  | \$ 160                    | \$ 172                       |
| Allowance for doubtful accounts (current)  | 1                         | 4                            |
| Trade accounts receivable (non-current) (1) (2)  | 270                       | 266                          |
| Allowance for doubtful accounts (non-current) (1)  | 119                       | 117                          |
| Total trade accounts receivable (current and non-current)                                | 430                       | 438                          |
| Total allowance for doubtful accounts (current and non-current)                          | 120                       | 121                          |
| Total allowance for doubtful accounts as a percentage of total trade accounts receivable | 28%                       | 28%                          |

(1) Included in other non-current assets in the condensed consolidated balance sheets.

(2) Includes certain amounts related to defaults on customer financing guarantees.

*Secured Advances to Suppliers and Prepaid Commodity Contracts* We purchase soybeans through prepaid commodity purchase contracts (advance cash payments to suppliers against contractual obligations to deliver specified quantities of soybeans in the future) and secured advances to suppliers (advances to suppliers against commitments to deliver soybeans in the future), primarily in Brazil. These financing arrangements are typically secured by the farmer's future crop and mortgages on the farmer's land, buildings and equipment, and are generally settled after the farmer's crop is harvested and sold.

## Edgar Filing: Bunge LTD - Form 10-Q

Interest earned on secured advances to suppliers of \$7 million and \$9 million for the three months ended March 31, 2011 and 2010, respectively, is included in net sales in the condensed consolidated statements of income.

The table below shows details of prepaid commodity contracts and secured advances to suppliers outstanding at our Brazilian operations as of the dates indicated. See Note 6 and Note 8 of the notes to the condensed consolidated financial statements for more information.

Edgar Filing: Bunge LTD - Form 10-Q

| <b>(US\$ in millions)</b>                   | <b>March 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|---|---------------------------|------------------------------|
| Prepaid commodity contracts                 | \$ 338                    | \$ 255                       |
| Secured advances to suppliers (current)     | 258                       | 248                          |
| Total (current)                             | 596                       | 503                          |
| Soybeans not yet priced (1)                 | (205)                     | (71)                         |
| Net   | 391                       | 432                          |
| Secured advances to suppliers (non-current) | 314                       | 312                          |
| <b>Total (current and non-current)</b>      | <b>\$ 705</b>             | <b>\$ 744</b>                |
| <b>Allowance for uncollectible advances</b> | <b>\$ (91)</b>            | <b>\$ (87)</b>               |

(1) Soybeans delivered by suppliers that are yet to be priced are reflected at prevailing market prices at March 31, 2011.

**Guarantees**

We have issued or were a party to the following guarantees at March 31, 2011:

| <b>(US\$ in millions)</b>               | <b>Maximum<br/>Potential<br/>Future<br/>Payments</b> |
|---|--|
| Customer financing (1)                  | \$ 75  |
| Unconsolidated affiliates financing (2) | 55   |
| <b>Total</b>                            | <b>\$ 130</b>  |

(1) We have issued guarantees to third parties in Brazil related to amounts owed to these third parties by certain of our customers. The terms of the guarantees are equal to the terms of the related financing arrangements, which are generally one year or less, with the exception of guarantees issued under certain Brazilian government programs, primarily from 2006 and 2007, where terms are up to five years. In the event that the customers default on their payments to the third parties and we would be required to perform under the guarantees, we have obtained collateral from the customers. At March 31, 2011, we had approximately \$58 million of tangible property that had been pledged as collateral against certain of these refinancing arrangements. We evaluate the likelihood of customer repayments of the amounts due under these guarantees based upon an expected loss analysis and record the fair value of such guarantees as an obligation in our condensed consolidated financial statements. Bunge recorded obligation related to these outstanding guarantees was \$12 million at March 31, 2011.

(2) We issued guarantees to certain financial institutions related to debt of certain of our unconsolidated joint ventures. The terms of the guarantees are equal to the terms of the related financings which have maturity dates in 2012, 2016 and 2018. There are no recourse provisions or collateral that would enable us to recover any amounts paid under these guarantees. At March 31, 2011, Bunge s recorded obligation related to these guarantees was \$4 million.

In addition, Bunge Limited has provided full and unconditional parent level guarantees of the indebtedness outstanding under certain senior credit facilities and senior notes entered into, or issued by, its 100% owned subsidiaries. At March 31, 2011, debt with a carrying amount of \$3,903 million related to these guarantees is included in our condensed consolidated balance sheet. This debt includes the senior notes issued by two of our 100% owned finance subsidiaries, Bunge Limited Finance Corp. and Bunge N.A. Finance L.P. There are no significant restrictions on the ability of Bunge Limited Finance Corp., Bunge N.A. Finance L.P. or any other of our subsidiaries to transfer funds to Bunge Limited.



## Dividends

We paid a regular quarterly cash dividend of \$0.23 per share on March 2, 2011 to common shareholders of record on February 16, 2011. In addition, we paid a quarterly dividend of \$1.21875 per share on our cumulative convertible perpetual preference shares on March 1, 2011 to shareholders of record on February 15, 2011. On March 3, 2011, we announced that our Board of Directors had approved a regular quarterly cash dividend of \$0.23 per common share. The dividend will be payable on June 2, 2011 to common shareholders of record on May 19, 2011. We also announced on March 3, 2011 that we will pay a quarterly cash dividend of \$1.21875 per share on our cumulative convertible perpetual preference shares on June 1, 2011 to shareholders of record on May 15, 2011.

## Critical Accounting Policies

Critical accounting policies are defined as those policies that are both important to the portrayal of our financial condition and results of operations and require management to exercise significant judgment. For a complete discussion of our accounting policies, see our Annual Report on Form 10-K for the year ended December 31, 2010, filed with the Securities and Exchange Commission. There were no material changes to Bunge's critical accounting policies during the first quarter 2011.

**Inventories** Readily marketable inventories consist of agricultural commodity inventories such as soybeans, soybean meal, soybean oil, corn, wheat and sugar that are readily convertible to cash because of their commodity characteristics, widely available markets and international pricing mechanisms. Merchandisable agricultural commodities of our agribusiness, sugar and bioenergy, edible oil products and milling businesses that are freely traded, have quoted market prices, may be sold without significant further processing and have predictable and insignificant disposal costs are generally stated at fair value with the exception of sugar inventories in our industrial production business in Brazil which are carried at lower of cost or market. Changes in the fair values of inventories carried at fair value are recognized in earnings as a component of cost of goods sold.

Inventories other than readily marketable inventories are principally stated at the lower of cost or market. Cost is determined using primarily the weighted-average cost method.

**Adoption of New Accounting Pronouncements** *Receivables, Disclosures about the Credit of Financing Receivables and the Allowance for Credit Losses* In July 2010, the FASB issued a standard that amended a previously issued standard requiring an entity to include additional disaggregated disclosures in their financial statements about their financing receivables, including credit risk disclosures and the allowance for credit losses. Entities with financing receivables are required to disclose a rollforward of the allowance for credit losses, certain credit quality information, impaired loan information, modification information, and past due information. Trade receivables with maturities of less than one year are excluded from the scope of the new disclosures. Bunge has adopted this disclosure as of December 31, 2010. As a result of the adoption of this standard, we have expanded our disclosures (see Note 8 of the notes to the condensed consolidated financial statements). The adoption of the standard did not have a material impact on our financial position, results from operations or cash flows.

## ITEM 3.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

***Risk Management***

As a result of our global operating and financing activities, we are exposed to changes in, among other things, agricultural commodity prices, transportation costs, foreign currency exchange rates, interest rates and energy costs which may affect our results of operations and financial position. We actively monitor and manage these various market risks associated with our business activities. Our risk management discussions take place in various locations but exposure limits are centrally set and monitored. We have a corporate risk management group, headed by our chief risk officer, which analyzes and monitors our risk exposures globally. Additionally, our board of directors' finance and risk policy committee supervises, reviews and periodically revises our overall risk management policies and limits.

We use derivative instruments for the purpose of managing the exposures associated with commodity prices, transportation costs, foreign currency exchange rates, interest rates and energy costs and for positioning our overall portfolio relative to expected market movements in accordance with established policies and procedures. We enter into derivative instruments primarily with major financial institutions, commodity exchanges in the case of commodity futures and options, or shipping companies in the case of ocean freight. While these derivative instruments are subject to fluctuations in value, for hedged exposures those fluctuations are generally offset by the changes in fair value of the

underlying exposures. The derivative instruments that we use for hedging purposes are intended to reduce the volatility on our results of operations however, they can occasionally result in earnings volatility, which may be material. See Note 10 of the notes to the condensed consolidated financial statements in this Quarterly Report on Form 10-Q for a more detailed discussion of the derivative instruments that we used.

### ***Credit and Counterparty Risk***

Through our normal business activities, we are subject to significant credit and counterparty risks that arise through normal commercial sales and purchases, including forward commitments to buy or sell, and through various other over-the-counter (OTC) derivative instruments that we utilize to manage risks inherent in our business activities. We define credit and counterparty risk as a potential financial loss due to the failure of a counterparty to honor its obligations. The exposure is measured based upon several factors, including unpaid accounts receivable from counterparties and unrealized gains from OTC derivative instruments (including forward purchase and sale contracts). We actively monitor credit and counterparty risk through credit analysis by local credit staffs and review by various local and corporate committees which monitor counterparty performance. We record provisions for counterparty losses from time to time as a result of our credit and counterparty analysis.

During periods of tight conditions in global credit markets, downturns in regional or global economic conditions, and/or significant price volatility, credit and counterparty risks are heightened. This increased risk is monitored through, among other things, increased communication with key counterparties, management reviews and specific focus on counterparties or groups of counterparties that we may determine as high risk. In addition, we have limited new credit extensions in certain cases and reduced our use of non exchange-cleared derivative instruments.

### ***Commodities Risk***

We operate in many areas of the food industry, from agricultural raw materials to the production and sale of branded food ingredients. As a result, we purchase and produce various materials, many of which are agricultural commodities, including soybeans, soybean oil, soybean meal, softseeds (including sunflower seed, rapeseed and canola) and related oil and meal derived from them, wheat and corn. In addition, we grow and purchase sugarcane to produce sugar, ethanol and electricity. Agricultural commodities are subject to price fluctuations due to a number of unpredictable factors that may create price risk. As described above, we are also subject to the risk of counterparty non-performance under forward purchase or sale contracts. From time to time have experienced instances of counterparty non-performance, including as a result of counterparty profitability under these contracts due to significant movements in commodity prices between the time in which the contracts were executed and the contractual forward delivery period.

We enter into various derivative contracts with the primary objective of managing our exposure to adverse price movements in the agricultural commodities used for and produced in our business operations. We have established policies that limit the amount of unhedged fixed price agricultural commodity positions permissible for our operating companies, which are generally a combination of volume and value-at-risk (VaR) limits. We measure and review our net commodities position on a daily basis.

Our daily net agricultural commodity position consists of inventory, forward purchase and sale contracts, over-the-counter and exchange traded derivative instruments, including those used to hedge portions of our production requirements. The fair value of that position is a summation of the fair values calculated for each agricultural commodity by valuing all of our commodity positions at quoted market prices for the period where available or utilizing a close proxy. VaR is calculated on the net position and monitored at the 95% and 99% confidence intervals. In addition, scenario analysis and stress testing are performed. For example, one measure of market risk is estimated as the potential loss in fair value resulting from a hypothetical 10% adverse change in prices. The results of this analysis, which may differ from actual results, are as

follows:

| (US\$ in millions)     | Three Months Ended<br>March 31, 2011 |                | Year Ended<br>December 31, 2010 |                |
|------------------------|--------------------------------------|----------------|---------------------------------|----------------|
|                        | Fair Value                           | Market<br>Risk | Fair Value                      | Market<br>Risk |
| Highest long position  | \$ 1,993                             | \$ (199)       | \$ 2,394                        | \$ (239)       |
| Highest short position | -                                    | -              | (912)                           | (91)           |



***Ocean Freight Risk***

Ocean freight represents a significant portion of our operating costs. The market price for ocean freight varies depending on the supply and demand for ocean vessels, global economic conditions and other factors. We enter into time charter agreements for time on ocean freight vessels based on forecasted requirements for the purpose of transporting agricultural commodities. Our time charter agreements generally have terms ranging from two months to approximately three years. We use financial derivatives, known as freight forward agreements, to hedge portions of our ocean freight costs. The ocean freight derivatives are included in other current assets and other current liabilities on the condensed consolidated balance sheets at fair value.

***Energy Risk***

We purchase various energy commodities such as bunker fuel, electricity and natural gas that are used to operate our manufacturing facilities and ocean freight vessels. The energy commodities are subject to price risk. We use financial derivatives, including exchange traded and OTC swaps and options for various purposes, including to manage our exposure to volatility in energy costs. These energy derivatives are included in other current assets and other current liabilities on the condensed consolidated balance sheet at fair value.

***Currency Risk***

Our global operations require active participation in foreign exchange markets. Our primary foreign currency exposures are the Brazilian *real*, the Euro and other European currencies, the Argentine *peso* and the Chinese *yan/renminbi*. To reduce the risk arising from foreign exchange rate fluctuations we enter into derivative instruments, such as forward contracts and swaps, and foreign currency options. The changes in market value of such contracts have a high correlation to the price changes in the related currency exposures. The potential loss in fair value for such net currency position resulting from a hypothetical 10% adverse change in foreign currency exchange rates as of March 31, 2011 was not material.

When determining our exposure, we exclude intercompany loans that are deemed to be permanently invested. The repayments of permanently invested intercompany loans are not planned or anticipated in the foreseeable future and therefore are treated as analogous to equity for accounting purposes. As a result, the foreign exchange gains and losses on these borrowings are excluded from the determination of net income and recorded as a component of accumulated other comprehensive income (loss) in the condensed consolidated balance sheets. Included in other comprehensive income (loss) are foreign exchange gains of \$114 million for the three months ended March 31, 2011 and gains of \$195 million for the year ended December 31, 2010, related to permanently invested intercompany loans.

***Interest Rate Risk***

We have debt in fixed and floating rate instruments. We are exposed to market risk due to changes in interest rates. We enter into interest rate swap agreements to manage our interest rate exposure related to our debt portfolio.

## Edgar Filing: Bunge LTD - Form 10-Q

The aggregate fair value of our short and long-term debt, based on market yields at March 31, 2011, was \$4,919 million with a carrying value of \$4,688 million. There was no significant change in our interest risk at March 31, 2011.

### ITEM 4.

### CONTROLS AND PROCEDURES

*Disclosure Controls and Procedures* As of March 31, 2011 we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as that term is defined in Exchange Act Rules 13a-15(e) and 15d-15(e) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer

concluded that our disclosure controls and procedures were effective as of the end of the fiscal quarter covered by this Quarterly Report on Form 10-Q.

*Internal Control Over Financial Reporting* There has been no change in our internal control over financial reporting during the first fiscal quarter ended March 31, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II.**

### **INFORMATION**

#### **ITEM 1. LEGAL PROCEEDINGS**

The Argentine tax authorities have been conducting a review of income and other taxes paid by large exporters and processors of cereals and other agricultural commodities in the country. In that regard, in October 2010, the Argentine tax authorities carried out inspections at several of our locations in Argentina relating to allegations of income tax evasion covering the periods from 2007 to 2009. More recently, in April 2011, the Argentine tax authorities conducted inspections of our locations and those of several other grain exporters with respect to allegations of evasion of liability for value added taxes. While we believe that the allegations against us are without merit, the investigations are at a preliminary stage and therefore, we are, at this time, unable to predict their outcome, including whether formal charges will ultimately be brought.

From time to time, we are involved in litigation that we consider to be ordinary and incidental to our business. While the outcome of pending legal actions cannot be predicted with certainty, we believe the outcome of these proceedings will not have a material adverse effect on our consolidated financial position, results of operations or liquidity.

#### **ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our 2010 Annual Report on Form 10-K, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

#### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**



**ITEM 6.**

**EXHIBITS**

(a) The exhibits in the accompanying Exhibit Index on page E-1 are filed or furnished as part of this Quarterly Report.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**BUNGE LIMITED**

Date: May 10, 2011

By:

/s/ ANDREW J. BURKE  
Andrew J. Burke  
Chief Financial Officer

/s/ KAREN D. ROEBUCK  
Karen D. Roebuck  
Controller and Principal  
Accounting Officer

S-1

---

**EXHIBIT INDEX**

10.1 Revolving Credit Agreement, dated March 23, 2011, among Bunge Finance Europe B.V., as borrower, ABN Ambro Bank N.V., as agent, and certain lenders party thereto (incorporated by reference from the Registrant's Form 8-K filed on March 25, 2011)

10.2 Guaranty Agreement by Bunge Limited pursuant to the Revolving Credit Agreement, dated March 23, 2011 (incorporated by reference from the Registrant's Form 8-K filed on March 25, 2011)

31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002

31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002

32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002

32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002

101 The following financial information from Bunge Limited's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2011 formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Income, (ii) the Condensed Consolidated Balance Sheets, (iii) the Condensed Consolidated Statements of Cash Flows, (iv) the Condensed Consolidated Statements of Shareholders' Equity, and (v) the Notes to the Condensed Consolidated Financial Statements.\*

---

\* Users of this interactive data file are advised pursuant to Rule 406T of Regulation S-T that this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.