

SEACOAST BANKING CORP OF FLORIDA  
Form 10-K  
March 16, 2017

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-K

**x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2016**

**“ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

Commission File No. 0-13660

SEACOAST BANKING CORPORATION OF  
FLORIDA

(Exact Name of Registrant as Specified in Its Charter)

Florida

59-2260678

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

(State or Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.)

815 Colorado Avenue, Stuart, FL 34994  
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code (772) 287-4000

Securities registered pursuant to Section 12 (b) of the Act:

Title of Each Class                      Name of Each Exchange on Which Registered

Common Stock, Par Value \$0.10 Nasdaq Global Select Market

Securities registered pursuant to Section 12(g) of the Act: None.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

YES       NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

YES       NO

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES       NO

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act).

YES  NO

The aggregate market value of Seacoast Banking Corporation of Florida common stock, par value \$0.10 per share, held by non-affiliates, computed by reference to the price at which the stock was last sold on June 30, 2016, as reported on the Nasdaq Global Select Market, was \$598,698,205. The number of shares outstanding of Seacoast Banking Corporation of Florida common stock, par value \$0.10 per share, as of February 28, 2017, was 40,734,382.

DOCUMENTS INCORPORATED BY REFERENCE

Certain portions of the registrant’s 2017 Proxy Statement for the Annual Meeting of Shareholders to be held May 25, 2017 (the “2017 Proxy Statement”) are incorporated by reference into Part III, Items 10 through 14 of this report. Other than those portions of the 2017 Proxy Statement specifically incorporated by reference herein pursuant to Items 10 through 14, no other portions of the 2017 Proxy Statement shall be deemed so incorporated.

**TABLE OF CONTENTS**

Part I

|   |    |
|---|----|
| Item 1. <u>Business</u>                   | 6  |
| Item 1A. <u>Risk Factors</u>              | 26 |
| Item 1B. <u>Unresolved Staff Comments</u> | 40 |
| Item 2. <u>Properties</u>                 | 40 |
| Item 3. <u>Legal Proceedings</u>          | 45 |
| Item 4. <u>Mine Safety Disclosures</u>    | 45 |

Part II

|   |    |
|---|----|
| Item 5. <u>Market For Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u> | 45 |
| Item 6. <u>Selected Financial Data</u>  | 47 |
| Item 7. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>                        | 47 |
| Item 7A. <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | 47 |
| Item 8. <u>Financial Statements and Supplementary Data</u>  | 47 |
| Item 9. <u>Changes in and Disagreements With Accountants on Accounting and Financial Disclosure</u>                         | 47 |
| Item 9A. <u>Controls and Procedures</u>   | 47 |
| Item 9B. <u>Other Information</u>   | 48 |

Part III

|  |    |
|--|----|
| Item 10. <u>Directors, Executive Officers and Corporate Governance</u>   | 48 |
| Item 11. <u>Executive Compensation</u>   | 48 |
| Item 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u> | 49 |
| Item 13. <u>Certain Relationships and Related Transactions, and Director Independence</u>                      | 50 |
| Item 14. <u>Principal Accountant Fees and Services</u>   | 50 |

Part IV

|   |    |
|---|----|
| Item 15. <u>Exhibits, Financial Statement Schedules</u> | 50 |
|---|----|

SPECIAL CAUTIONARY NOTICE

REGARDING FORWARD-LOOKING STATEMENTS

Certain statements made or incorporated by reference herein which are not statements of historical fact, including those under “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and elsewhere herein, are “forward-looking statements” within the meaning and protections of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Forward-looking statements include statements with respect to our beliefs, plans, objectives, goals, expectations, anticipations, assumptions, estimates, intentions and future performance, and involve known and unknown risks, uncertainties and other factors, which may be beyond our control, and which may cause the actual results, performance or achievements of Seacoast Banking Corporation of Florida (“Seacoast” or the “Company”) to be materially different from those set forth in the forward-looking statements.

All statements other than statements of historical fact are statements that could be forward-looking statements. You can identify these forward-looking statements through our use of words such as “may,” “will,” “anticipate,” “assume,” “should,” “indicate,” “would,” “believe,” “contemplate,” “expect,” “estimate,” “continue,” “further,” “plan,” “point to,” “project,” “could” and other similar words and expressions of the future. These forward-looking statements may not be realized due to a variety of factors, including, without limitation:

the effects of current and future economic, business and market conditions in the United States generally or in the communities we serve;

changes in governmental monetary and fiscal policies, including interest rate policies of the Board of Governors of the Federal Reserve System (the “Federal Reserve”);

legislative and regulatory changes, including changes in banking, securities and tax laws and regulations and their application by our regulators, including those associated with the Dodd Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) and changes in the scope and cost of Federal Deposit Insurance Corporation (“FDIC”) insurance and other coverage;

changes in accounting policies, rules and practices and applications or determinations made thereunder;

the risks of changes in interest rates on the levels, composition and costs of deposits, loan demand, and the values and liquidity of loan collateral, securities, and interest sensitive assets and liabilities;

· changes in borrower credit risks and payment behaviors;

· changes in the availability and cost of credit and capital in the financial markets;

· changes in the prices, values and sales volumes of residential and commercial real estate in the United States and in the communities we serve, which could impact write-downs of assets, our ability to liquidate non-performing assets, realized losses on the disposition of non-performing assets and increased credit losses;

3

our ability to comply with any requirements imposed on us or on our banking subsidiary, Seacoast National Bank (“Seacoast Bank”) by regulators and the potential negative consequences that may result;

our concentration in commercial real estate loans;

the failure of assumptions and estimates, as well as differences in, and changes to, economic, market and credit conditions, including changes in borrowers’ credit risks and payment behaviors from those used in our loan portfolio stress test;

the effects of competition from a wide variety of local, regional, national and other providers of financial, investment and insurance services;

the failure of assumptions and estimates underlying the establishment of reserves for possible loan losses and other estimates;

the impact on the valuation of our investments due to market volatility or counterparty payment risk;

statutory and regulatory restrictions on our ability to pay dividends to our shareholders;

any applicable regulatory limits on Seacoast Bank’s ability to pay dividends to us;

increases in regulatory capital requirements for banking organizations generally, which may adversely affect our ability to expand our business or could cause us to shrink our business;

the risks of mergers, acquisitions and divestitures, including, without limitation, the related time and costs of implementing such transactions, integrating operations as part of these transactions and possible failures to achieve expected gains, revenue growth and/or expense savings from such transactions;

changes in technology or products that may be more difficult, costly, or less effective than anticipated;

increased cybersecurity risks, including potential business disruptions or financial losses; inability of our risk management framework to manage risks associated with our business such as credit risk and operational risk, including third party vendors and other service providers;



the effects of war or other conflicts, acts of terrorism or other catastrophic events that may affect general economic conditions;

the risks that our deferred tax assets could be reduced if estimates of future taxable income from our operations and tax planning strategies are less than currently estimated, and sales of our capital stock could trigger a reduction in the amount of net operating loss carryforwards that we may be able to utilize for income tax purposes; and

other factors and risks described under “Risk Factors” herein and in any of our subsequent reports filed with the Securities and Exchange Commission (the “Commission” or “SEC”) and available on its website at [www.sec.gov](http://www.sec.gov).

All written or oral forward-looking statements that are made by us or are attributable to us are expressly qualified in their entirety by this cautionary notice. We assume no obligation to update, revise or correct any forward-looking statements that are made from time to time, either as a result of future developments, new information or otherwise, except as may be required by law.

Part I

Item 1. Business

**General**

We are a bank holding company, incorporated in Florida in 1983, and registered under the Bank Holding Company Act of 1956, as amended (the “BHC Act”). Our principal subsidiary is Seacoast National Bank, a national banking association (“Seacoast Bank”). Seacoast Bank commenced its operations in 1933, and operated as “First National Bank & Trust Company of the Treasure Coast” prior to 2006 when we changed its name to “Seacoast National Bank” .

As a bank holding company, we are a legal entity separate and distinct from our subsidiaries, including Seacoast Bank. We coordinate the financial resources of the consolidated enterprise and maintain financial, operational and administrative systems that allow centralized evaluation of subsidiary operations and coordination of selected policies and activities. Our operating revenues and net income are derived primarily from Seacoast Bank through dividends and fees for services performed.

As of December 31, 2016, we had total consolidated assets of approximately \$4.681 billion, total deposits of approximately \$3.523 billion, total consolidated liabilities, including deposits, of approximately \$4.246 billion and consolidated shareholders’ equity of approximately \$435 million. Our operations are discussed in more detail under “Item 7. “Management’s Discussion and Analysis of Consolidated Financial Condition and Results of Operations.”

We and our subsidiaries offer a full array of deposit accounts and retail banking services, engage in consumer and commercial lending and provide a wide variety of trust and asset management services, as well as securities and annuity products to our customers. Seacoast Bank had 47 traditional banking offices in 14 counties in Florida at year-end 2016. We have 16 branches in the “Treasure Coast of Florida,” including the counties of Martin, St. Lucie and Indian River on Florida’s southeastern coast. During 2013, we expanded our footprint by strategically opening five new commercial lending offices in the larger metropolitan markets we serve, more specifically, three in Orlando, one in Boca Raton, and one in Ft. Lauderdale, Florida. I

In October 2014, we acquired 12 branches in Central Florida through our acquisition of The BANKshares, Inc., a Florida corporation (“BANKshares”), and its subsidiary bank, BankFIRST, and in July 2015, we acquired 3 branches in Palm Beach County (closing one branch in close proximity to an existing Seacoast branch) through our acquisition of Grand Bankshares, Inc., a Florida corporation (“Grand Bankshares”), and its subsidiary bank, Grand Bank (“Grand”).

More recently, in March 2016, we acquired 10 offices in Central Florida through our acquisition of Floridian Financial Group, Inc., a Florida Corporation (“Floridian”), and its subsidiary bank, Floridian Bank, a Florida-chartered commercial bank, and in June 2016, we acquired 14 branches as part of an asset purchase of BMO Harris’s Orlando Operations (“BMO”). During the second, third and fourth quarters of 2016, we closed 20 branches that were in close proximity to existing Seacoast branches. In 20 months we transformed from virtually no presence in Orlando to top 10 player and the largest Florida bank in that market. Upcoming in April 2017 will be our closing of the GulfShores acquisition in Tampa, Florida, adding 3 branches and enhancing our team presence already in this vibrant Florida market.

Most of our banking offices have one or more automated teller machines (“ATMs”) providing customers with 24-hour access to their deposit accounts. We are a member of the “NYCE Payments Network,” an electronic funds transfer organization represented in all fifty states in the United States, which permits banking customers access to their accounts at 2.5 million participating ATMs and retail locations throughout the United States. Seacoast Bank has also partnered with Publix, a major grocery chain in the state of Florida, to offer free access at over 1,000 Publix ATMs within the state of Florida.

Seacoast Bank “MoneyPhone” system allows customers to access information on their loan or deposit account balances, transfer funds between linked accounts, make loan payments, and verify deposits or checks that may have cleared, all over the telephone. This service is available 24 hours a day, seven days a week.

In addition, customers may access banking information via Seacoast Bank’s Customer Service Center (“CSC”) 24 hours a day, seven days a week. Our CSC staff is available to open accounts, take applications for certain types of loans, resolve account issues, and offer information on other bank products and services to existing and potential customers.

We also offer Internet and Mobile banking to business and retail customers. These services allow customers to access transactional information on their deposit accounts, review loan and deposit balances, transfer funds between linked accounts and deposit checks to and loan payments from a deposit account, all over the Internet or their Mobile device, 24 hours a day, seven days a week. Seacoast Bank has significantly expanded its technology platform and the products offered to its customers by introducing digital deposit capture on smart phones, launching new consumer and business tablet and mobile platforms, rebranding its website, and enhancing its automatic teller machine capabilities. Our customers are increasingly choosing more convenient channels to manage routine transactions. At this point, we expect we will process more routine transactions through lower cost channels than in our branch network by July of 2017. Seacoast Bank also provides brokerage and annuity services. Seacoast Bank personnel involved with the sale of these services are dual employees with Invest Financial Corporation, the company through which Seacoast Bank presently conducts its brokerage and annuity services.

Seacoast Bank has five, wholly-owned subsidiaries:

FNB Insurance Services, Inc. (“FNB Insurance”), an inactive subsidiary, which was formed to provide insurance agency services;

South Branch Building, Inc., which is a general partner in a partnership that constructed a branch facility of Seacoast Bank;

TCoast Holdings, LLC and TC Property Ventures, LLC, each of which was formed to own and operate certain properties acquired through foreclosure;

Syracuse Holdings, Inc., established in Delaware in 2016, to maintain an investment portfolio of high quality investment securities consistent with safe and sound banking practices, and to provide earnings, liquidity, manage tax liabilities, and meet pledging requirements.

The operations of each of these direct and indirect subsidiaries represented less than 10% of our consolidated assets and contributed less than 10% to our consolidated revenues in 2016.

We directly own all the common equity in six statutory trusts relating to our trust preferred securities:

·SBCF Capital Trust I, formed on March 31, 2005 for the purpose of issuing \$20 million in trust preferred securities;

·SBCF Statutory Trust II, formed on December 16, 2005 for the purpose of issuing \$20 million in trust preferred securities;

7

SBCF Statutory Trust III, formed on June 29, 2007 for the purpose of issuing \$12 million in trust preferred securities;

BankFIRST (FL) Statutory Trust I, formed on December 19, 2002 for the purpose of issuing \$5.2 million in trust preferred securities;

BankFIRST (FL) Statutory Trust II, formed on March 5, 2004 for the purpose of issuing \$4.1 million in trust preferred securities;

The BANKshares Capital Trust I, formed on December 15, 2005, for the purpose of issuing \$5.2 million in trust preferred securities; and

Grand Bankshares Capital Trust I, formed on October 29, 2004, also for the purpose of issuing \$7.2 million in trust preferred securities.

Seacoast Bank dissolved three, wholly-owned subsidiaries during 2016:

BR West, LLC, formed to own and operate certain properties acquired through foreclosure, held no remaining properties and was dissolved in the state of Florida on September 15, 2016;

Commercial Business Finance, Inc. ("CBF"), a receivables factoring company, acquired in the BANKshares acquisition, that provides working capital financing for small to medium sized businesses was dissolved in the state of Florida on December 14, 2016, with its operations incorporated into Seacoast Bank as part of our Seacoast Business Funding division; and

BankFIRST Realty, Inc., acquired in the BANKshares acquisition, which owned and operated certain properties acquired through foreclosure, held no remaining foreclosed properties and was dissolved in the state of Florida on December 31, 2016.

We have operated an office of Seacoast Marine Finance Division, a division of Seacoast Bank, in Ft. Lauderdale, Florida since February 2000. Offices in California that have been in operation since November 2002 were closed at the end of 2014, but Seacoast Bank continues to have representation in California and Washington. Seacoast Marine Finance Division is staffed with experienced marine lending professionals with a marketing emphasis on marine loans of \$200,000 and greater, with a significant portion of loan production sold to correspondent banks on a non-recourse basis.

During May 2015, Seacoast Bank acquired a receivables factoring location in Boynton Beach, Florida, and operates this office as Seacoast Business Funding, a division of Seacoast Bank. Our principal offices are located at 815 Colorado Avenue, Stuart, Florida 34994, and the telephone number at that address is (772) 287-4000. We and our subsidiary Seacoast Bank maintain Internet websites at [www.seacoastbanking.com](http://www.seacoastbanking.com), [www.seacoastbank.com](http://www.seacoastbank.com), and [www.seacoastnational.com](http://www.seacoastnational.com), respectively. We are not incorporating the information on our or Seacoast Bank's website into this report, and none of these websites nor the information appearing on these websites is included or incorporated in, or is a part of, this report.

We make available, free of charge on our corporate website, our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act, as soon as reasonably practicable after we electronically file such material with or furnish it to the SEC.



## **Employees**

As of December 31, 2016, we and our subsidiaries employed 725 full-time equivalent employees. We consider our employee relations to be good, and we have no collective bargaining agreements with any employees.

## **Expansion of Business**

Over the years, we have expanded our products and services to meet the changing needs of the various segments of our market, and we presently expect to continue this strategy to expand organically in our markets. We also, from time to time, have acquired banks, bank branches and deposits, and have opened new branches and commercial lending offices.

In October 2014, we acquired BankFIRST, a commercial bank headquartered in Winter Park, Florida, with twelve offices in five counties in Central Florida. BankFIRST was merged with Seacoast Bank in October 2014.

In July 2015, we acquired Grand, a commercial bank headquartered in West Palm Beach, Florida, with three offices in Palm Beach County. Grand was merged into Seacoast Bank in July 2015.

In March 2016, we acquired Floridian headquartered in Central Florida, with ten offices in four counties in Central Florida. Floridian was merged into Seacoast Bank in March 2016.

In June 2016, Seacoast Bank acquired the Orlando Banking operations of BMO Harris including their fourteen branch locations in that market.

More recently, on November 3, 2016, we and Seacoast Bank entered into an Agreement and Plan of Merger that provides for the acquisition of GulfShore Bancshares, Inc. (“GulfShore”), a Florida corporation, and GulfShore’s wholly owned subsidiary, GulfShore Bank, located in Tampa, Florida, with three offices. This acquisition will add approximately \$328 million in assets, \$276 in deposits, and \$262 in gross loans. This transaction is anticipated to close on April 7, 2017.

Florida law permits statewide branching, and Seacoast Bank has expanded, and may consider future expansion, by opening additional bank offices and facilities, as well as by acquisition of other financial institutions and branches. Since 2002, we have opened and acquired 58 new offices in 14 counties of Florida. With technology improvements and changes to our customers' banking preferences, we have also rationalized our branch footprint by closing and consolidating certain branches. Since 2007, we have closed 39 offices in seven counties of Florida, with 20 offices consolidated during 2016, three offices consolidated during 2015, and five offices consolidated in December 2014. The Seacoast Marine Finance Division operates a loan production office in Ft. Lauderdale, Florida, and has representation in California and Washington. For more information on our branches and offices see "Item 2. Properties". As part of our overall strategic growth plan, we intend to regularly evaluate possible mergers, acquisitions and other expansion opportunities. We believe that with the current economic environment, there may be additional opportunities for us to acquire and consolidate other financial institutions in the State of Florida.

### **Seasonality; Cycles**

We believe our commercial banking operations are somewhat seasonal in nature. Investment management fees and deposits often peak in the first and second quarters, and often are lowest in the third quarter. Transactional fees from merchants, and ATM and debit card use also typically peak in the first and second quarters. Public deposits tend to increase with tax collections in the first and fourth quarters and decline as a result of spending thereafter. Commercial and residential real estate activity, demand, prices and sales volumes are less seasonal and vary based upon various factors, including economic conditions, interest rates and credit availability.

### **Competition**

We and our subsidiaries operate in the highly competitive markets of Martin, St. Lucie, Indian River, Brevard, Palm Beach and Broward Counties in southeastern Florida, and in the Orlando metropolitan statistical area in Orange, Seminole and Lake County, as well as Volusia County. We also operate in three competitive counties in central Florida near Lake Okeechobee. Seacoast Bank not only competes with other banks of comparable or larger size in its markets, but also competes with various other nonbank financial institutions, including savings and loan associations, credit unions, mortgage companies, personal and commercial financial companies, peer to peer lending businesses, investment brokerage and financial advisory firms and mutual fund companies. We compete for deposits, commercial, fiduciary and investment services and various types of loans and other financial services. Seacoast Bank also competes for interest-bearing funds with a number of other financial intermediaries and investment alternatives, including mutual funds, brokerage and insurance firms, governmental and corporate bonds, and other securities. Continued consolidation, and rapid technological changes, within the financial services industry will most likely change the nature and intensity of competition that we face, but can also create opportunities for us to demonstrate and exploit what we believe are our competitive advantages. Our competitors include not only financial institutions based in the State of Florida, but also a number of large out-of-state and foreign banks, bank holding companies and other financial institutions that have an established market presence in the State of Florida, or that offer products by mail, telephone or over the Internet. Many of our competitors are engaged in local, regional, national and international operations and have greater assets, personnel and other resources. Some of these competitors are subject to less regulation and/or more favorable tax treatment than us. Many of these institutions have greater resources, broader geographic markets and higher lending limits than us and may offer services that we do not offer. In addition, these institutions may be able to better afford and make broader use of media advertising, support services, and electronic and other technology than us. To offset these potential competitive disadvantages, we depend on our reputation as an independent, “super” community bank headquartered locally, our personal service, our greater community involvement and our ability to make credit and other business decisions quickly and locally.

### **Supervision and Regulation**

Bank holding companies and banks are extensively regulated under federal and state law. This discussion is qualified in its entirety by reference to the particular statutory and regulatory provisions described below and is not intended to be an exhaustive description of the statutes or regulations applicable to us and Seacoast Bank's business. As a bank holding company under federal law, we are subject to regulation, supervision and examination by the Board of Governors of the Federal Reserve System ("Federal Reserve"). As a national bank, our primary bank subsidiary, Seacoast Bank, is subject to regulation, supervision and examination by the Office of the Comptroller of the Currency ("OCC"). In addition, as discussed in more detail below, Seacoast Bank and any other of our subsidiaries that offer consumer financial products could be subject to regulation, supervision, and examination by the Consumer Financial Protection Bureau ("CFPB"). Supervision, regulation, and examination of us, Seacoast Bank and our respective subsidiaries by the bank regulatory agencies are intended primarily for the protection of consumers, bank depositors and the Deposit Insurance Fund ("DIF") of the FDIC, rather than holders of our capital stock. Any change in laws, regulations, or supervisory actions, whether by the OCC, the Federal Reserve, the FDIC, the CFPB, or Congress, could have a material adverse impact on us and Seacoast Bank.

We are required to comply with various corporate governance and financial reporting requirements under the Sarbanes-Oxley Act of 2002, as well as rules and regulations adopted by the SEC, the Public Company Accounting Oversight Board, and Nasdaq. In particular, we are required to include management and independent registered public accounting firm reports on internal controls as part of our Annual Report on Form 10-K in order to comply with Section 404 of the Sarbanes-Oxley Act. We have evaluated our controls, including compliance with the SEC rules on internal controls, and have and expect to continue to spend significant amounts of time and money on compliance with these rules. Our failure to comply with these internal control rules may materially adversely affect our reputation, ability to obtain the necessary certifications to financial statements, and the values of our securities. The assessments of our financial reporting controls as of December 31, 2016 are included in this report under “Section 9A. Controls and Procedures.”

### ***Regulatory Developments***

#### ***The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010***

On July 21, 2010, President Obama signed into law the Dodd-Frank Act. The Dodd-Frank Act has and will continue to have a broad impact on the financial services industry, imposing significant regulatory and compliance changes, the imposition of increased capital, leverage and liquidity requirements, and numerous other provisions designed to improve supervision and oversight of, and strengthen safety and soundness within, the financial services sector. Provisions of the Dodd-Frank Act that have affected or are likely to affect our operations or the operations of Seacoast Bank include:

Creation of the CFPB with centralized authority, including examination and enforcement authority, for consumer protection in the banking industry.

New limitations on federal preemption.

New prohibitions and restrictions on the ability of a banking entity to engage in proprietary trading for its own account and have certain interests in, or relationships with, certain unregistered hedge funds, private equity funds and commodity pools (together, “covered funds”).

Application of new regulatory capital requirements, including changes to leverage and risk-based capital standards and changes to the components of permissible tiered capital.

Requirement that holding companies and their subsidiary banks be well capitalized and well managed in order to engage in activities permitted for financial holding companies.

- Changes to the assessment base for deposit insurance premiums.
- Permanently raising the FDIC's standard maximum insurance amount to \$250,000.
- Repealed the prohibition of the payment of interest on demand deposits.

Restrictions on compensation, including a prohibition on incentive-based compensation arrangements that encourage inappropriate risk taking by covered financial institutions that are deemed to be excessive, or that may lead to material losses.

Requirement that sponsors of asset-backed securities retain a percentage of the credit risk underlying the securities.

Requirement that banking regulators remove references to and requirements of reliance upon credit ratings from their regulations and replace them with appropriate alternatives for evaluating creditworthiness.

The following items and information provided in subsequent sections provide a further description of certain relevant provisions of the Dodd-Frank Act and their potential impact on our operations and activities, both currently and prospectively.

*Creation of New Governmental Authorities.* The Dodd-Frank Act created various new governmental authorities such as the Oversight Council and the CFPB, an independent regulatory authority housed within the Federal Reserve. The CFPB has broad authority to regulate the offering and provision of consumer financial products. The CFPB's authority to supervise and examine depository institutions with \$10 billion or less in assets for compliance with federal consumer laws remains largely with those institutions' primary regulators. However, the CFPB may participate in examinations of these smaller institutions on a "sampling basis" and may refer potential enforcement actions against such institutions to their primary regulators. The CFPB also may participate in examinations of Seacoast Bank, which currently has assets of less than \$10 billion, and could supervise and examine our other direct or indirect subsidiaries that offer consumer financial products or services. In addition, the Dodd-Frank Act permits states to adopt consumer protection laws and regulations that are stricter than those regulations promulgated by the CFPB, and state attorneys general are permitted to enforce consumer protection rules adopted by the CFPB against certain institutions.

*Limitation on Federal Preemption.* The Dodd-Frank Act significantly reduced the ability of national banks to rely upon federal preemption of state consumer financial laws. Although the OCC will have the ability to make preemption determinations where certain conditions are met, the broad rollback of federal preemption has the potential to create a patchwork of federal and state compliance obligations. This could, in turn, result in significant new regulatory requirements applicable to us, with attendant potential significant changes in our operations and increases in our compliance costs. It could also result in uncertainty concerning compliance, with attendant regulatory and litigation risks.

*Corporate Governance.* The Dodd-Frank Act addresses many investor protection, corporate governance, and executive compensation matters that will affect most U.S. publicly traded companies. The Dodd-Frank Act (1) grants shareholders of U.S. publicly traded companies an advisory vote on executive compensation; (2) enhances independence requirements for Compensation Committee members; and (3) requires companies listed on national securities exchanges to adopt incentive-based compensation clawback policies for executive officers.

*Incentive Compensation.* The Dodd-Frank Act requires the banking agencies and the SEC to establish joint rules or guidelines for financial institutions with more than \$1 billion in assets, such as us and Seacoast Bank, which prohibit incentive compensation arrangements that the agencies determine encourage inappropriate risks by the institution. The banking agencies issued proposed rules in 2011 and previously issued guidance on sound incentive compensation policies. In 2016, the Federal Reserve and the OCC have also proposed rules that would, depending upon the assets of the institution, directly regulate incentive compensation arrangements and would require enhanced oversight and recordkeeping. As of December 31, 2016, these rules have not been implemented. We and Seacoast Bank have undertaken efforts to ensure that our incentive compensation plans do not encourage inappropriate risks, consistent with three key principles—that incentive compensation arrangements should appropriately balance risk and financial rewards, be compatible with effective controls and risk management, and be supported by strong corporate governance.



*Shareholder Say-On-Pay Votes.* The Dodd-Frank Act requires public companies to take shareholders' votes on proposals addressing compensation (known as say-on-pay), the frequency of a say-on-pay vote, and the golden parachutes available to executives in connection with change-in-control transactions. Public companies must give shareholders the opportunity to vote on the compensation at least every three years and the opportunity to vote on frequency at least every six years, indicating whether the say-on-pay vote should be held annually, biennially, or triennially. The first say-on-pay vote occurred at our 2011 annual shareholders meeting. The say-on-pay, the say-on-parachute and the say-on-frequency votes are explicitly nonbinding and cannot override a decision of our board of directors.

*Volcker Rule.* In December 2013, the Federal Reserve and other regulators jointly issued final rules implementing requirements of a new Section 13 to the Bank Holding Company Act, commonly referred to as the "Volcker Rule." The Volcker Rule generally prohibits us and our subsidiaries from (i) engaging in proprietary trading for our own account, and (ii) acquiring or retaining an ownership interest in or sponsoring a "covered fund," all subject to certain exceptions. The Volcker Rule also specifies certain limited activities in which we and our subsidiaries may continue to engage, and required us to implement a compliance program. The regulators provided for a Volcker Rule conformance date of July 21, 2015. The Federal Reserve extended the conformance deadline to July 21, 2016 for certain legacy "covered funds" activities and investments in place before December 31, 2013, and the Federal Reserve expressed its intention to grant the last available statutory extension for such covered funds activities until July 21, 2017. Further, the Federal Reserve Board permits limited exemptions, upon application, for divestiture of certain "illiquid" covered funds, for an additional period of up to 5 years beyond that date.

While most of the requirements called for in the Dodd-Frank Act have been implemented, others will continue to be implemented over time. Given the extent of the changes brought about by the Dodd-Frank Act and the significant discretion afforded to federal regulators to implement those changes, we cannot fully predict the extent of the impact such requirements will have on our operations. The changes resulting from the Dodd-Frank Act may impact the profitability of our business activities, require changes to certain of our business practices, impose upon us more stringent capital, liquidity and leverage requirements or otherwise adversely affect our business. These changes may also require us to invest significant management attention and resources to evaluate and make any changes necessary to comply with new statutory and regulatory requirements. Failure to comply with the new requirements may negatively impact our results of operations and financial condition. While we cannot predict what effect any presently contemplated or future changes in the laws or regulations or their interpretations would have on us, these changes could be materially adverse to our investors.

### ***Basel III***

We were required to comply with higher minimum capital requirements as of January 1, 2015. These new rules ("Revised Capital Rules") implement the Dodd-Frank Act and a separate international regulatory regime known as "Basel III" (which is discussed below). Prior to January 1, 2015, we and Seacoast Bank were subject to risk-based capital guidelines issued by the Federal Reserve and the OCC for bank holding companies and national banks, respectively.

The risk-based capital guidelines that applied to us and Seacoast Bank through December 31, 2014, were based upon the 1988 capital accord of the international Basel Committee on Banking Supervision, a committee of central banks and bank supervisors, as implemented by the U.S. federal banking agencies on an interagency basis.

The following is a brief description of the relevant provisions of the Revised Capital Rules and their potential impact on our capital levels. Among other things, the Revised Capital Rules (i) introduce a new capital measure called “Common Equity Tier 1” (“CET1”), (ii) specify that Tier 1 Capital consist of CET1 and “Additional Tier 1 Capital” instruments meeting certain requirements, (iii) define CET1 narrowly by requiring that most deductions/adjustments to regulatory capital measures be made to CET1 and note to the other components of capital and (iv) expand the scope of the deductions/adjustments from capital as compared to existing regulation that apply to us and other banking organizations.

*New Minimum Capital Requirements.* The Revised Capital Rules required the following initial minimum capital ratios as of January 1, 2015:

- 4.5% CET1 to risk-weighted assets.
- 6.0% Tier 1 capital to risk-weighted assets.
- 8.0% Total capital to risk-weighted assets.
- 4.0% Tier 1 capital to average consolidated assets as reported on consolidated financial statements (known as the "leverage ratio").

*Capital Conservation Buffer.* The Revised Capital Rules also introduce a new “capital conservation buffer,” composed entirely of CET1, on top of the minimum risk-weighted asset ratios, which is designed to absorb losses during periods of economic stress. Banking organizations with a ratio of CET1 to risk-weighted assets above the minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and compensation based on the amount of this difference.

When fully phased in on January 1, 2019, the Revised Capital Rules will require us and Seacoast Bank to maintain (i) a minimum ratio of CET1 to risk-weighted assets of 7% (4.5% attributable to CET1 plus the 2.5% capital conservation buffer); (ii) a minimum ratio of Tier 1 capital to risk-weighted assets of at least 8.5% (6.0% attributable to Tier 1 capital plus the 2.5% capital conservation buffer), (iii) a minimum ratio of Total capital (that is, Tier 1 plus Tier 2) to risk-weighted assets of at least 10.5% (8.0% attributable to Total capital plus the 2.5% capital conservation buffer) and (iv) a minimum leverage ratio of 4%, calculated as the ratio of Tier 1 capital to average assets (as compared to a current minimum leverage ratio of 3% for banking organizations that either have the highest supervisory rating or have implemented the appropriate federal regulatory authority's risk-adjusted measure for market risk). At December 31, 2016, the requisite capital conservation buffer Seacoast is subject to was 0.625%.

*Regulatory Deductions.* The Revised Capital Rules provide for a number of deductions from and adjustments to CET1, including the requirement that mortgage servicing rights, deferred tax assets that arise from operating loss and tax credit carryforwards, net of associated deferred tax liabilities and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such categories in the aggregate exceed 15% of CET1. Implementation of the deductions and other adjustments to CET1

began on January 1, 2015 and will be phased-in over a three-year period (beginning at 40% on January 1, 2015 and an additional 20% per year thereafter until fully phased-in at January 1, 2018).

Under the Revised Capital Rules, the effects of certain accumulated other comprehensive items (except gains and losses on cash flow hedges where the hedged item is not recognized on a banking organization's balance sheet at fair value) are not excluded; however, certain banking organizations, including us and Seacoast Bank, may make a one-time permanent election to continue to exclude these items. The Revised Capital Rules also preclude counting certain hybrid securities, such as trust preferred securities, as Tier 1 capital of bank or thrift holding companies. However, for bank or thrift holding companies that had assets of less than \$15 billion as of December 31, 2009 like us, trust preferred securities issued prior to May 19, 2010 can be treated as Tier 1 capital to the extent that they do not exceed 25% of Tier 1 capital after applying all capital deductions and adjustments.

Management believes, at December 31, 2016, that we and Seacoast Bank meet all capital adequacy requirements under the Revised Capital Rules on a fully phased-in basis if such requirements were currently effective.

### ***Bank Holding Company Regulation***

As a bank holding company, we are subject to supervision and regulation by the Federal Reserve under the BHC Act. Bank holding companies generally are limited to the business of banking, managing or controlling banks, and other activities that the Federal Reserve determines to be closely related to banking, or managing or controlling banks as to be a proper incident thereto. We are required to file with the Federal Reserve periodic reports and such other information as the Federal Reserve may request. Ongoing supervision is provided through regular examinations by the Federal Reserve and other means that allow the regulators to gauge management's ability to identify, assess and control risk in all areas of operations in a safe and sound manner and to ensure compliance with laws and regulations. The Federal Reserve may also examine our non-bank subsidiaries.

*Expansion and Activity Limitations.* Under the BHC Act, a bank holding company is generally permitted to engage in, or acquire direct or indirect control of more than 5 percent of the voting shares of, any company engaged in the following activities:

· banking or managing or controlling banks.

· furnishing services to or performing services for our subsidiaries; and

· any activity that the Federal Reserve determines to be so closely related to banking as to be a proper incident to the business of banking, including:

· factoring accounts receivable;

· making, acquiring, brokering or servicing loans and usual related activities;

· leasing personal or real property;

· operating a non-bank depository institution, such as a savings association;

performing trust company functions;

providing financial and investment advisory activities;

conducting discount securities brokerage activities;

underwriting and dealing in government obligations and money market instruments;

providing specified management consulting and counseling activities;

15

performing selected data processing services and support services;

acting as agent or broker in selling credit life insurance and other types of insurance in connection with credit transactions;

performing selected insurance underwriting activities;

providing certain community development activities (such as making investments in projects designed primarily to promote community welfare); and,

issuing and selling money orders and similar consumer-type payment instruments

With certain exceptions, the BHC Act prohibits a bank holding company from acquiring direct or indirect ownership or control of voting shares of any company which is not a bank or bank holding company, and from engaging directly or indirectly in any activity other than banking or managing or controlling banks or performing services for its authorized subsidiaries. A bank holding company, may, however, engage in or acquire an interest in a company that engages in activities which the Federal Reserve has determined by regulation or order to be so closely related to banking or managing or controlling banks as to be a proper incident thereto.

Under BHC Act, bank holding companies that are, and whose depository institution subsidiaries are “well-capitalized” and “well-managed”, as defined in Federal Reserve Regulation Y, which have and maintain “satisfactory” ratings under the Community Reinvestment Act of 1977, as amended (the “CRA”), and meet certain other conditions, can elect to become “financial holding companies”. Financial holding companies and their subsidiaries are permitted to acquire or engage in activities such as insurance underwriting, securities underwriting, travel agency activities, a broad range of insurance agency activities, merchant banking, and other activities that the Federal Reserve determines to be financial in nature or complementary thereto. While we have not become a financial holding company, we may elect to do so in the future in order to exercise these broader activity powers. Banks may also engage in similar “financial activities” through subsidiaries.

The BHC Act permits acquisitions of banks by bank holding companies, such that we and any other bank holding company, whether located in Florida or elsewhere, may acquire a bank located in any other state, subject to certain deposit-percentage, age of bank charter requirements, and other restrictions. Federal law also permits national and state-chartered banks to branch interstate through acquisitions of banks in other states, subject to certain requirements.

*Support of Subsidiary Banks by Holding Companies.* Federal Reserve policy requires a bank holding company to act as a source of financial and managerial strength and to preserve and protect its bank subsidiaries in situations where

additional investments in a troubled bank may not otherwise be warranted. Notably, the Dodd-Frank Act has codified the Federal Reserve's "source of strength" doctrine. In addition, the Dodd-Frank Act's new provisions authorize the Federal Reserve to require a company that directly or indirectly controls a bank to submit reports that are designed both to assess the ability of such company to comply with its "source of strength" obligations and to enforce the company's compliance with these obligations.

***FDICIA and Prompt Corrective Action***

The Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA"), among other things, requires the federal bank regulatory agencies to take "prompt corrective action" regarding depository institutions that do not meet minimum capital requirements. FDICIA establishes five regulatory capital tiers: "well capitalized", "adequately capitalized", "undercapitalized", "significantly undercapitalized", and "critically undercapitalized". A depository institution's capital tier will depend upon how its capital levels compare to various relevant capital measures and certain other factors, as established by regulation. The FDICIA imposes progressively more restrictive restraints on operations, management and capital distributions, depending on the category in which an institution is classified.



All of the federal bank regulatory agencies have adopted regulations establishing relevant capital measures and relevant capital levels for federally insured depository institutions. Notably, the Revised Capital Rule updated the prompt corrective action framework to correspond to the rule's new minimum capital thresholds, which took effect on January 1, 2015. Under this new framework, (i) a well-capitalized insured depository institution is one having a total risk-based capital ratio of 10 percent or greater, a Tier 1 risk-based capital ratio of 8 percent or greater, a CET1 capital ratio of 6.5 percent or greater, a leverage capital ratio of 5 percent or greater and that is not subject to any order or written directive to meet and maintain a specific capital level for any capital measure; (ii) an adequately-capitalized depository institution is one having a total risk based capital ratio of 8 percent or more, a Tier 1 capital ratio of 6 percent or more, a CET1 capital ratio of 4.5 percent or more, and a leverage ratio of 4 percent or more; (iii) an undercapitalized depository institution is one having a total capital ratio of less than 8 percent, a Tier 1 capital ratio of less than 6 percent, a CET1 capital ratio of less than 4.5 percent, or a leverage ratio of less than 4 percent; and (iv) a significantly undercapitalized institution is one having a total risk-based capital ratio of less than 6 percent, a Tier 1 capital ratio of less than 4 percent, a CET1 ratio of less than 3 percent or a leverage capital ratio of less than 3 percent. The Revised Capital Rules retain the 2 percent threshold for critically undercapitalized institutions, but make certain changes to the framework for calculating an institution's ratio of tangible equity to total assets.

As of December 31, 2016, the consolidated capital ratios of Seacoast and Seacoast Bank were as follows:

|                                   | Seacoast<br>(Consolidated) | Seacoast<br>Bank | Minimum to be<br>Well-Capitalized* |
|-----------------------------------|----------------------------|------------------|------------------------------------|
| Common equity Tier 1 ratio (CET1) | 10.79                      | % 12.03          | % 6.5                              |
| Tier 1 capital ratio              | 12.53                      | % 12.03          | % 8.0                              |
| Total risk-based capital ratio    | 13.25                      | % 12.75          | % 10.0                             |
| Leverage ratio                    | 9.15                       | % 8.78           | % 5.0                              |

\* For subsidiary bank only

FDICIA generally prohibits a depository institution from making any capital distribution (including payment of a dividend) or paying any management fee to its holding company if the depository institution would thereafter be undercapitalized. Undercapitalized depository institutions are subject to growth limitations and are required to submit a capital restoration plan for approval within 90 days of becoming undercapitalized. For a capital restoration plan to be acceptable, the depository institution's parent holding company must guarantee that the institution will comply with such capital restoration plan. The aggregate liability of the parent holding company is limited to the lesser of 5% of the depository institution's total assets at the time it became undercapitalized and the amount necessary to bring the institution into compliance with applicable capital standards. If a depository institution fails to submit an acceptable plan, it is treated as if it is significantly undercapitalized. If the controlling holding company fails to fulfill its obligations under FDICIA and files (or has filed against it) a petition under the federal Bankruptcy Code, the claim for such liability would be entitled to a priority in such bankruptcy proceeding over third party creditors of the bank holding company. In addition, an undercapitalized institution is subject to increased monitoring and asset growth restrictions and is required to obtain prior regulatory approval for acquisitions, new lines of business, and branching. Such an institution also is barred from soliciting, taking or rolling over brokered deposits.



Significantly undercapitalized depository institutions may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become adequately capitalized, requirements to reduce total assets, and cessation of receipt of deposits from correspondent banks. Critically undercapitalized institutions are subject to the appointment of a receiver or conservator within 90 days of becoming significantly undercapitalized, except under limited circumstances. Because our company and Seacoast Bank exceed applicable capital requirements, the respective managements of our company and Seacoast Bank do not believe that the provisions of FDICIA have had any material effect on our company and Seacoast Bank or our respective operations.

FDICIA also contains a variety of other provisions that may affect the operations of our company and Seacoast Bank, including reporting requirements, regulatory standards for real estate lending, “truth in savings” provisions, the requirement that a depository institution give 90 days’ prior notice to customers and regulatory authorities before closing any branch, and a prohibition on the acceptance or renewal of brokered deposits by depository institutions that are not well capitalized, or are adequately capitalized and have not received a waiver from the FDIC. Seacoast Bank was well capitalized at December 31, 2016, and brokered deposits are not restricted.

### *Payment of Dividends*

We are a legal entity separate and distinct from Seacoast Bank and our other subsidiaries. Our primary source of cash, other than securities offerings, is dividends from Seacoast Bank. The prior approval of the OCC is required if the total of all dividends declared by a national bank (such as Seacoast Bank) in any calendar year will exceed the sum of such bank’s net profits for that year and its retained net profits for the preceding two calendar years, less any required transfers to surplus. Federal law also prohibits any national bank from paying dividends that would be greater than such bank’s undivided profits after deducting statutory bad debts in excess of such bank’s allowance for possible loan losses.

In addition, we and Seacoast Bank are subject to various general regulatory policies and requirements relating to the payment of dividends, including requirements to maintain adequate capital above regulatory minimums. The appropriate federal bank regulatory authority may prohibit the payment of dividends where it has determined that the payment of dividends would be an unsafe or unsound practice and to prohibit payment thereof. The OCC and the Federal Reserve have indicated that paying dividends that deplete a national or state member bank’s capital base to an inadequate level would be an unsound and unsafe banking practice. The OCC and the Federal Reserve have each indicated that depository institutions and their holding companies should generally pay dividends only out of current operating earnings.

Under a Federal Reserve policy adopted in 2009, the board of directors of a bank holding company must consider different factors to ensure that its dividend level is prudent relative to maintaining a strong financial position, and is not based on overly optimistic earnings scenarios, such as potential events that could affect its ability to pay, while

still maintaining a strong financial position. As a general matter, the Federal Reserve has indicated that the board of directors of a bank holding company should consult with the Federal Reserve and eliminate, defer or significantly reduce the bank holding company's dividends if:

its net income available to shareholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends;

its prospective rate of earnings retention is not consistent with its capital needs and overall current and prospective financial condition; or

it will not meet, or is in danger of not meeting, its minimum regulatory capital adequacy ratios.

Seacoast Bank recorded net income in 2014, 2015 and 2016, but no dividends were paid to us during any of these years. Prior approval by the OCC is required if the total of all dividends declared by a national bank in any calendar year exceeds the bank's profits for that year combined with its retained net profits for the preceding two calendar years. Under this restriction, based on our recent profitability, Seacoast Bank is eligible to distribute dividends up to \$61.0 million to us, without prior OCC approval, as of December 31, 2016.

No dividends on our common stock were declared or paid in 2014, 2015 or 2016.

### ***Enforcement Policies and Actions***

The Federal Reserve and the OCC monitor compliance with laws and regulations. Violations of laws and regulations, or other unsafe and unsound practices, may result in these agencies imposing fines or penalties, cease and desist orders, or taking other enforcement actions. Under certain circumstances, these agencies may enforce these remedies directly against officers, directors, employees and other parties participating in the affairs of a bank or bank holding company.

### ***Bank and Bank Subsidiary Regulation***

Seacoast Bank is a national bank subject to supervision, regulation and examination by the OCC, which monitors all areas of operations, including reserves, loans, mortgages, the issuance of securities, payment of dividends, establishing branches, capital adequacy, and compliance with laws. Seacoast Bank is a member of the FDIC and, as such, its deposits are insured by the FDIC to the maximum extent provided by law. See "FDIC Insurance Assessments".

Under Florida law, Seacoast Bank may establish and operate branches throughout the State of Florida, subject to the maintenance of adequate capital and the receipt of OCC approval.

The OCC has adopted the Federal Financial Institutions Examination Council's ("FFIEC") rating system and assigns each financial institution a confidential composite rating based on an evaluation and rating of six essential components of an institution's financial condition and operations, including Capital Adequacy, Asset Quality, Management, Earnings, Liquidity and Sensitivity to Market Risk, as well as the quality of risk management practices.

FNB Insurance, a Seacoast Bank subsidiary, is authorized by the State of Florida to market insurance products as an agent. FNB Insurance is a separate and distinct entity from Seacoast Bank and is subject to supervision and regulation by state insurance authorities. It is a financial subsidiary, but is inactive.

### *Standards for Safety and Soundness*

The Federal Deposit Insurance Act requires the federal bank regulatory agencies to prescribe, by regulation or guideline, operational and managerial standards for all insured depository institutions relating to: (1) internal controls; (2) information systems and audit systems; (3) loan documentation; (4) credit underwriting; (5) interest rate risk exposure; and (6) asset quality.

The agencies also must prescribe standards for asset quality, earnings, and stock valuation, as well as standards for compensation, fees and benefits. The federal banking agencies have adopted regulations and Interagency Guidelines Establishing Standards for Safety and Soundness to implement these required standards. These guidelines set forth the safety and soundness standards used to identify and address problems at insured depository institutions before capital becomes impaired. Under the regulations, if a regulator determines that a bank fails to meet any standards prescribed by the guidelines, the regulator may require the bank to submit an acceptable plan to achieve compliance, consistent with deadlines for the submission and review of such safety and soundness compliance plans.

### *FDIC Insurance Assessments*

Seacoast Bank's deposits are insured by the FDIC's DIF, and Seacoast Bank is subject to FDIC assessments for its deposit insurance, as well as assessments by the FDIC to pay interest on Financing Corporation ("FICO") bonds.

Effective April 1, 2011, the FDIC began calculating assessments based on an institution's average consolidated total assets less its average tangible equity in accordance with changes mandated by the Dodd-Frank Act. The FDIC also established a new assessment rate schedule, as well as alternative rate schedules that become effective when the DIF reserve ratio reaches certain levels. In determining the deposit insurance assessments to be paid by insured depository institutions, the FDIC generally assigns institutions to one of four risk categories based on supervisory ratings and capital ratios. Under the FDIC's risk-based assessment system, insured institutions are assigned to risk categories based on supervisory evaluations, regulatory capital levels and certain other factors. The FDIC's current system represents a change, required by the Dodd-Frank Act, from its prior practice of basing the assessment on an institution's aggregate deposits.

The Dodd-Frank Act also increased the minimum designated reserve ratio of the DIF from 1.15% to 1.35% of the estimated amount of total insured deposits, and eliminated the requirement that the FDIC pay dividends to depository institutions when the reserve ratio exceeds certain thresholds. Under FDIC rules, banks with at least \$10 billion in assets also pay a surcharge to enable the reserve ratio to reach 1.35 percent.

Upon inception of the new schedule in 2011, Seacoast Bank's overall rate for assessment calculations was 14 basis points. As of September 19, 2013, with the release from its formal agreement with the OCC, Seacoast Bank's rate was reduced to 8.15 basis points. As of September 30, 2014 and 2015, Seacoast Bank's rate was further reduced to 6.79 basis points and 6.54 basis points, respectively. For Seacoast Bank, the new methodology has had a favorable effect. Seacoast Bank's deposit insurance premiums totaled \$1.6 million for 2014, \$2.2 million for 2015, and \$2.4 million for 2016. The increase in 2016 resulted primarily from total assets increasing due to the impact of the Floridian acquisition in the first quarter of 2016 and BMO assets acquired in the second quarter of 2016.

In addition, the FDIC collects FICO deposit assessments, which are calculated off of the assessment base described above. FICO assessments are set quarterly, and our FICO assessment averaged 0.59 basis points for all four quarters during 2016. Our FICO assessment rate for the first quarter of 2017 is 0.51 basis points.



### *Change in Control*

Subject to certain exceptions, the BHC Act and the Change in Bank Control Act, together with regulations promulgated thereunder, require Federal Reserve approval prior to any person or company acquiring “control” of a bank or bank holding company. Control is conclusively presumed to exist if an individual or company acquires 25 percent or more of any class of voting securities, and rebuttably presumed to exist if a person acquires 10 percent or more, but less than 25 percent, of any class of voting securities and either the company has registered securities under Section 12 of the Exchange Act or no other person owns a greater percentage of that class of voting securities immediately after the transaction. In certain cases, a company may also be presumed to have control under the BHC Act if it acquires 5 percent or more of any class of voting securities.

### *Other Regulations*

*Anti-Money Laundering.* The International Money Laundering Abatement and Anti-Terrorism Funding Act of 2001 specifies “know your customer” requirements that obligate financial institutions to take actions to verify the identity of the account holders in connection with opening an account at any U.S. financial institution. Banking regulators will consider compliance with the Act’s money laundering provisions in acting upon acquisition and merger proposals. Sanctions for violations of the Act can be imposed in an amount equal to twice the sum involved in the violating transaction, up to \$1 million.

Under the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism (“USA PATRIOT”) Act of 2001, financial institutions are subject to prohibitions against specified financial transactions and account relationships as well as enhanced due diligence and “know your customer” standards in their dealings with foreign financial institutions and foreign customers.

The USA PATRIOT Act requires financial institutions to establish anti-money laundering programs with minimum standards that include:

- the development of internal policies, procedures, and controls;
- the designation of a compliance officer;
- an ongoing employee training program; and
- an independent audit function to test the programs.

Bank regulators routinely examine institutions for compliance with these anti-money laundering obligations and recently have been active in imposing “cease and desist” and other regulatory orders and money penalty sanctions against institutions found to be in violation of these requirements. In addition, the Financial Crimes Enforcement Network has proposed new regulations that would require financial institutions to obtain beneficial ownership information for certain accounts, however, it has yet to establish final regulations on this topic.

*Economic Sanctions.* The Office of Foreign Assets Control (“OFAC”) is responsible for helping to ensure that U.S. entities do not engage in transactions with certain prohibited parties, as defined by various Executive Orders and acts of Congress. OFAC publishes, and routinely updates, lists of names of persons and organizations suspected of aiding, harboring or engaging in terrorist acts, including the Specially Designated Nationals and Blocked Persons List. If we find a name on any transaction, account or wire transfer that is on an OFAC list, we must undertake certain specified activities, which could include blocking or freezing the account or transaction requested, and we must notify the appropriate authorities.

*Transactions with Related Parties.* We are a legal entity separate and distinct from Seacoast Bank and our other subsidiaries. Various legal limitations restrict our banking subsidiaries from lending or otherwise supplying funds to us or our non-bank subsidiaries. We and our banking subsidiaries are subject to Section 23A of the Federal Reserve Act and the corresponding provisions of Federal Reserve Regulation W thereunder. Section 23A defines “covered transactions” to include, among other types of transactions, extensions of credit, and limits a bank’s covered transactions with any of its “affiliates” to 10% of such bank’s capital and surplus. All covered and exempt transactions between a bank and its affiliates must be on terms and conditions consistent with safe and sound banking practices, and banks and their operating subsidiaries are prohibited from purchasing low-quality assets from the bank’s affiliates. Finally, Section 23A requires that all of a bank’s extensions of credit to its affiliates be appropriately secured by acceptable collateral, generally United States government or agency securities.

We and our bank subsidiaries also are subject to Section 23B of the Federal Reserve Act and the corresponding provisions of Federal Reserve Regulation W thereunder, which generally require covered transactions and certain other transactions between a bank and its affiliates to be on terms, including credit standards, that are substantially the same or at least as favorable to, the bank as those prevailing at the time for similar transactions with unaffiliated companies.

The Dodd-Frank Act generally enhances the restrictions on banks' transactions with affiliates under Sections 23A and 23B of the Federal Reserve Act, including an expansion of the definition of "covered transactions" and an increase in the amount of time for which collateral requirements regarding covered credit transactions must be satisfied. Specifically, Section 608 of the Dodd-Frank Act broadens the definition of "covered transactions" to include derivative transactions and the borrowing or lending of securities if the transaction will cause a bank to have credit exposure to an affiliate. The revised definition also includes the acceptance of debt obligations of an affiliate as collateral for a loan or extension of credit to a third party. Furthermore, reverse repurchase transactions will be viewed as extensions of credit (instead of asset purchases) and thus become subject to collateral requirements. These expanded definitions took effect on July 21, 2012. The ability of the Federal Reserve to grant exemptions from these restrictions is also narrowed by the Dodd-Frank Act, including with respect to the requirement for the OCC, FDIC and Federal Reserve to coordinate with one another.

*Concentrations in Lending.* During 2006, the federal bank regulatory agencies released guidance on "Concentrations in Commercial Real Estate Lending" (the "Guidance") and advised financial institutions of the risks posed by commercial real estate ("CRE") lending concentrations.

The Guidance requires that appropriate processes be in place to identify, monitor and control risks associated with real estate lending concentrations. Higher allowances for loan losses and capital levels may also be required. The Guidance is triggered when CRE loan concentrations exceed either:

- Total reported loans for construction, land development, and other land of 100 percent or more of a bank's total risk based capital; or
- Total reported loans secured by multifamily and nonfarm nonresidential properties and loans for construction, land development, and other land of 300 percent or more of a bank's total risk based capital.

The Guidance also applies when a bank has a sharp increase in CRE loans or has significant concentrations of CRE secured by a particular property type.

We have always had significant exposures to loans secured by commercial real estate due to the nature of our markets and the loan needs of both retail and commercial customers. We believe our long term experience in CRE lending,

underwriting policies, internal controls, and other policies currently in place, as well as our loan and credit monitoring and administration procedures, are generally appropriate to managing our concentrations as required under the Guidance. At December 31, 2016, we had outstanding \$86.5 million in commercial construction and residential land development loans and \$72.6 million in residential construction loans to individuals, which represents approximately 39 percent of Seacoast Bank's total risk based capital at December 31, 2016, well below the Guidance's threshold. At December 31, 2016, the total CRE exposure for Seacoast Bank represents approximately 214 percent of total risk based capital, below the Guidance's threshold.

*Community Reinvestment Act.* We and our banking subsidiaries are subject to the provisions of the Community Reinvestment Act (“CRA”) and related federal bank regulatory agencies’ regulations. Under the CRA, all banks and thrifts have a continuing and affirmative obligation, consistent with their safe and sound operation, to help meet the credit needs for their entire communities, including low- and moderate-income neighborhoods. The CRA requires a depository institution’s primary federal regulator, in connection with its examination of the institution, to assess the institution’s record of assessing and meeting the credit needs of the communities served by that institution, including low- and moderate-income neighborhoods. The bank regulatory agency’s assessment of the institution’s record is made available to the public. Further, such assessment is required of any institution which has applied to: (i) charter a national bank; (ii) obtain deposit insurance coverage for a newly-chartered institution; (iii) establish a new branch office that accepts deposits; (iv) relocate an office; (v) merge or consolidate with, or acquire the assets or assume the liabilities of, a federally regulated financial institution, or (vi) expand other activities, including engaging in financial services activities authorized by the GLB. A less than satisfactory CRA rating will slow, if not preclude, expansion of banking activities and prevent a company from becoming or remaining a financial holding company.

Following the enactment of the Gramm-Leach-Bliley Act (“GLB”), CRA agreements with private parties must be disclosed and annual CRA reports must be made to a bank’s primary federal regulator. A bank holding company will not be permitted to become or remain a financial holding company and no new activities authorized under GLB may be commenced by a holding company or by a bank financial subsidiary if any of its bank subsidiaries received less than a “satisfactory” CRA rating in its latest CRA examination. Federal CRA regulations require, among other things, that evidence of discrimination against applicants on a prohibited basis, and illegal or abusive lending practices be considered in the CRA evaluation.

*Privacy and Data Security.* The GLB generally prohibits disclosure of consumer information to non-affiliated third parties unless the consumer has been given the opportunity to object and has not objected to such disclosure. Financial institutions are further required to disclose their privacy policies to consumers annually. Financial institutions, however, will be required to comply with state law if it is more protective of consumer privacy than the GLB. The GLB also directed federal regulators, including the FDIC and the OCC, to prescribe standards for the security of consumer information. Seacoast Bank is subject to such standards, as well as standards for notifying customers in the event of a security breach. Under federal law, Seacoast Bank must disclose its privacy policy to consumers, permit customers to opt out of having nonpublic customer information disclosed to third parties in certain circumstances, and allow customers to opt out of receiving marketing solicitations based on information about the customer received from another subsidiary. States may adopt more extensive privacy protections. We are similarly required to have an information security program to safeguard the confidentiality and security of customer information and to ensure proper disposal. Customers must be notified when unauthorized disclosure involves sensitive customer information that may be misused.

*Consumer Regulation.* Activities of Seacoast Bank are subject to a variety of statutes and regulations designed to protect consumers. These laws and regulations include, among numerous other things, provisions that:

limit the interest and other charges collected or contracted for by Seacoast Bank, including new rules respecting the terms of credit cards and of debit card overdrafts;

- govern Seacoast Bank's disclosures of credit terms to consumer borrowers;
- require Seacoast Bank to provide information to enable the public and public officials to determine whether it is fulfilling its obligation to help meet the housing needs of the community it serves;
- prohibit Seacoast Bank from discriminating on the basis of race, creed or other prohibited factors when it makes decisions to extend credit;
- govern the manner in which Seacoast Bank may collect consumer debts; and
- prohibit unfair, deceptive or abusive acts or practices in the provision of consumer financial products and services.

The CFPB adopted a rule that implements the ability-to-repay and qualified mortgage provisions of the Dodd-Frank Act (the "ATR/QM rule"), which took effect on January 10, 2014, and has impacted our residential mortgage lending practices, and the residential mortgage market generally. The ATR/QM rule requires lenders to consider, among other things, income, employment status, assets, payment amounts, and credit history before approving a mortgage, and provides a compliance "safe harbor" for lenders that issue certain "qualified mortgages." The ATR/QM rule defines a "qualified mortgage" to have certain specified characteristics, and generally prohibit loans with negative amortization, interest-only payments, balloon payments, or terms exceeding 30 years from being qualified mortgages. The rule also establishes general underwriting criteria for qualified mortgages, including that monthly payments be calculated based on the highest payment that will apply in the first five years of the loan and that the borrower have a total debt-to-income ratio that is less than or equal to 43 percent. While "qualified mortgages" will generally be afforded safe harbor status, a rebuttable presumption of compliance with the ability-to-repay requirements will attach to "qualified mortgages" that are "higher priced mortgages" (which are generally subprime loans). In addition, under rules that became effective December 24, 2015, the securitizer of asset-backed securities must retain not less than 5 percent of the credit risk of the assets collateralizing the asset-backed securities, unless subject to an exemption for asset-backed securities that are collateralized exclusively by residential mortgages that qualify as "qualified residential mortgages." These definitions are expected to significantly shape the parameters for the majority of consumer mortgage lending in the U.S.

Reflecting the CFPB's focus on the residential mortgage lending market, the CFPB has also issued rules to implement requirements of the Dodd-Frank Act pertaining to mortgage loan origination (including with respect to loan originator compensation and loan originator qualifications) and has finalized integrated mortgage disclosure rules that replace and combine certain requirements under the Truth in Lending Act and the Real Estate Settlement Procedures Act. In addition, the CFPB has issued rules that require servicers to comply with new standards and practices with regard to: error correction; information disclosure; force-placement of insurance; information management policies and procedures; requiring information about mortgage loss mitigation options be provided to delinquent borrowers; providing delinquent borrowers access to servicer personnel with continuity of contact about the borrower's mortgage loan account; and evaluating borrowers' applications for available loss mitigation options. These rules also address initial rate adjustment notices for adjustable-rate mortgages (ARMs), periodic statements for residential mortgage

loans, and prompt crediting of mortgage payments and response to requests for payoff amounts.



It is anticipated that the CFPB will engage in numerous other rulemakings in the near term that may impact our business, as the CFPB has indicated that, in addition to specific statutory mandates, it is working on a wide range of initiatives to address issues in markets for consumer financial products and services. The CFPB has also undertaken an effort to “streamline” consumer regulations and has established a database to collect, track and make public consumer complaints, including complaints against individual financial institutions.

The CFPB also has broad authority to prohibit unfair, deceptive and abusive acts and practices (“UDAAP”) and to investigate and penalize financial institutions that violate this prohibition. While the statutory language of the Dodd-Frank Act sets forth the standards for acts and practices that violate this prohibition, certain aspects of these standards are untested, which has created some uncertainty regarding how the CFPB will exercise this authority. The CFPB has, however, begun to bring enforcement actions against certain financial institutions for UDAAP violations and issued some guidance on the topic, which provides insight into the agency’s expectations regarding these standards. Among other things, CFPB guidance and its UDAAP-related enforcement actions have emphasized that management of third-party service providers is essential to effective UDAAP compliance and that the CFPB is particularly focused on marketing and sales practices.

We cannot fully predict the effect that being regulated by a new, additional regulatory authority focused on consumer financial protection, or any new implementing regulations or revisions to existing regulations that may result from the establishment of this new authority, will have on our businesses.

The deposit operations of Seacoast Bank are also subject to laws and regulations that:

- require Seacoast Bank to adequately disclose the interest rates and other terms of consumer deposit accounts;

- impose a duty on Seacoast Bank to maintain the confidentiality of consumer financial records and prescribe procedures for complying with administrative subpoenas of financial records;

- require escheatment of unclaimed funds to the appropriate state agencies after the passage of certain statutory time frames; and,

- govern automatic deposits to and withdrawals from deposit accounts with Seacoast Bank and the rights and liabilities of customers who use automated teller machines, or ATMs, and other electronic banking services. As described above, beginning in July 2010, new rules took effect that limited Seacoast Bank’s ability to charge fees for the payment of overdrafts for every day debit and ATM card transactions.

As noted above, Seacoast Bank has experienced a significant increase in its consumer compliance regulatory burden as a result of the combination of the CFPB and the significant roll back of federal preemption of state laws in the area.

*Non-Discrimination Policies.* Seacoast Bank is also subject to, among other things, the provisions of the Equal Credit Opportunity Act (the “ECOA”) and the Fair Housing Act (the “FHA”), both of which prohibit discrimination based on race or color, religion, national origin, sex, and familial status in any aspect of a consumer or commercial credit or residential real estate transaction. The Department of Justice (the “DOJ”), and the federal bank regulatory agencies have issued an Interagency Policy Statement on Discrimination in Lending that provides guidance to financial institutions in determining whether discrimination exists, how the agencies will respond to lending discrimination, and what steps lenders might take to prevent discriminatory lending practices. The DOJ has increased its efforts to prosecute what it regards as violations of the ECOA and FHA.

*Enforcement Authority.* Seacoast Bank and its “institution-affiliated parties,” including management, employees, agents, independent contractors and consultants, such as attorneys and accountants and others who participate in the conduct of the institution’s affairs, are subject to potential civil and criminal penalties for violations of law, regulations or written orders of a government agency. Violations can include failure to timely file required reports, filing false or misleading information or submitting inaccurate reports. Civil penalties may be as high as \$1,000,000 a day for such violations, and criminal penalties for some financial institution crimes may include imprisonment for 20 years. Regulators have flexibility to commence enforcement actions against institutions and institution-affiliated parties, and the FDIC has the authority to terminate deposit insurance. When issued by a banking agency, cease-and-desist orders may, among other things, require affirmative action to correct any harm resulting from a violation or practice, including restitution, reimbursement, indemnifications or guarantees against loss. A financial institution may also be ordered to restrict its growth, dispose of certain assets, rescind agreements or contracts, or take other actions determined to be appropriate by the ordering agency. The federal banking agencies also may remove a director or officer from an insured depository institution (or bar them from the industry) if a violation is willful or reckless.

*Other Regulatory Matters.* We and our subsidiaries are subject to oversight by the SEC, the Financial Industry Regulatory Authority. (“FINRA”), the Public Company Accounting Oversight Board (“PCAOB”), Nasdaq and various state securities regulators. We and our subsidiaries have from time to time received requests for information from regulatory authorities in various states, including state attorneys general, securities regulators and other regulatory authorities, concerning our business practices. Such requests are considered incidental to the normal conduct of business.

## Statistical Information

Certain statistical and financial information (as required by SEC Guide 3) is included in response to Item 7 of this Annual Report on Form 10-K. Certain additional statistical information is also included in response to Item 6 and Item 8 of this Annual Report on Form 10-K.

## Item 1A. Risk Factors

*In addition to the other information contained in this Form 10-K, you should carefully consider the risks described below, as well as the risk factors and uncertainties discussed in our other public filings with the SEC under the caption "Risk Factors" in evaluating us and our business and making or continuing an investment in our stock. The risks contained in this Form 10-K are not the only risks that we face. Additional risks that are not presently known, or that we presently deem to be immaterial, could also harm our business, results of operations and financial condition and an investment in our stock. The trading price of our securities could decline due to the materialization of any of these risks, and our shareholders may lose all or part of their investment. This Form 10-K also contains forward-looking statements that may not be realized as a result of certain factors, including, but not limited to, the risks described herein and in our other public filings with the SEC. Please refer to the section in this Form 10-K entitled "Special Cautionary Notice Regarding Forward-Looking Statements" for additional information regarding forward-looking statements.*

## Risks Related to Our Business

Nonperforming assets could result in an increase in our provision for loan losses, which could adversely affect our results of operations and financial condition.

At December 31, 2016 and 2015, our nonperforming loans (which consist of nonaccrual loans) totaled \$18.1 million and \$17.4 million, or 0.6 percent and 0.8 percent of the loan portfolio, respectively. At December 31, 2016 and 2015, our nonperforming assets (which include foreclosed real estate and bank branches taken out of service) were \$28.0 million and \$24.4 million, or 0.6 percent and 0.7 percent of assets, respectively. Other real estate owned (“OREO”) included \$5.7 million for branches taken out of service at December 31, 2016, versus no branches at December 31, 2015. In addition, we had approximately \$3.8 million and \$2.6 million in accruing loans that were 30 days or more delinquent at December 31, 2016 and 2015, respectively. Our nonperforming assets adversely affect our net income in various ways. We generally do not record interest income on nonaccrual loans or other real estate owned, thereby adversely affecting our income, and increasing our loan administration costs. When we take collateral in foreclosures and similar proceedings, we are required to mark the related loan to the then fair market value of the collateral, which may result in a loss. These loans and other real estate owned also increase our risk profile and the capital our regulators believe is appropriate in light of such risks. We may incur additional losses relating to an increase in nonperforming loans. If economic conditions and market factors negatively and/or disproportionately affect some of our larger loans, then we could see a sharp increase in our total net charge-offs and also be required to significantly increase our allowance for loan losses. Any further increase in our nonperforming assets and related increases in our provision for losses on loans could negatively affect our business and could have a material adverse effect on our capital, financial condition and results of operations.

Decreases in the value of these remaining assets, or the underlying collateral, or in these borrowers’ performance or financial conditions, whether or not due to economic and market conditions beyond our control, could adversely affect our business, results of operations and financial condition. In addition, the resolution of nonperforming assets requires significant commitments of time from management and our directors, which can be detrimental to the performance of their other responsibilities. There can be no assurance that we will not experience further increases in nonperforming loans in the future, or that nonperforming assets will not result in further losses in the future.

Our allowance for loan losses may prove inadequate or we may be adversely affected by credit risk exposures.

Our business depends on the creditworthiness of our customers. We periodically review our allowance for loan losses for adequacy considering economic conditions and trends, collateral values and credit quality indicators, including past charge-off experience and levels of past due loans and nonperforming assets. The determination of the appropriate level of the allowance for loan losses involves a high degree of subjectivity and judgment and requires us to make significant estimates of current credit risks and future trends, all of which may undergo material changes. We

cannot be certain that our allowance for loan losses will be adequate over time to cover credit losses in our portfolio because of unanticipated adverse changes in the economy, market conditions or events adversely affecting specific customers, industries or markets, or borrower behaviors towards repaying their loans. Generally speaking, the credit quality of our borrowers can deteriorate as a result of economic downturns in our markets. Although there are now signs of economic recovery, if the credit quality of our customer base or their debt service behavior materially decreases, if the risk profile of a market, industry or group of customers declines or weakness in the real estate markets and other economics were to rise, or if our allowance for loan losses is not adequate, our business, financial condition, including our liquidity and capital, and results of operations could be materially adversely affected. In addition, bank regulatory agencies periodically review our allowance for loan losses and may require an increase in the provision for loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. If charge-offs in future periods exceed the allowance for loan losses, we will need additional provisions to increase the allowance for loan losses, which would result in a decrease in net income and capital, and could have a material adverse effect on our financial condition and results of operations.

Our ability to realize our deferred tax assets may be further reduced in the future if our estimates of future taxable income from our operations and tax planning strategies do not support our deferred tax amount. Additionally, the amount of net operating loss carry-forwards and certain other tax attributes realizable for income tax purposes may be reduced under Section 382 of the Internal Revenue Code (“Section 382”) by issuance of our capital securities or purchase of concentrations by investors

As of December 31, 2016, we had deferred tax assets of \$60.8 million, based on management’s estimation of the likelihood of those deferred tax assets being realized. These and future deferred tax assets may be reduced in the future if our estimates of future taxable income from our operations and tax planning strategies do not support the amount of the deferred tax asset.

The Company recorded income for 2014, 2015 and 2016. Management expects to realize the \$60.8 million in deferred tax assets well in advance of the statutory carryforward period, based on its forecast of future taxable income. We consider positive and negative evidence, including the impact of reversals of existing taxable temporary differences, tax planning strategies and projected earnings within the statutory tax loss carryover period. This process requires significant judgment by management about matters that are by nature uncertain. If we were to conclude that significant portions of our deferred tax assets were not more likely than not to be realized (due to operating results or other factors), a requirement to establish a valuation allowance could adversely affect our financial position and results of operation, thereby negatively affecting our stock price.

The amount of net operating loss carry-forwards and certain other tax attributes realizable annually for income tax purposes may be reduced by an offering and/or other sales of our capital securities, including transactions in the open market by 5% or greater shareholders, if an ownership change is deemed to occur under Section 382. The determination of whether an ownership change has occurred under Section 382 is highly fact specific and can occur through one or more acquisitions of capital stock (including open market trading) if the result of such acquisitions is that the percentage of our outstanding common stock held by shareholders or groups of shareholders owning at least 5% of our common stock at the time of such acquisition, as determined under Section 382, is more than 50 percentage points higher than the lowest percentage of our outstanding common stock owned by such shareholders or groups of shareholders within the prior three-year period. Based upon independent analysis, management does not believe the common stock offering in November 2013, subsequent reverse stock split in December 2013, and common stock issued in regards to the BANKshares acquisition in October 2014, Grand acquisition in July 2015, and Floridian acquisition in March 2016, have any negative implications for the Company under Section 382. Deferred taxes for Section 382 events netting to \$1.4 million were recorded by BANKshares for acquisition activity prior to our merger on October 1, 2014, and were migrated and recorded to the Company’s financial statements.

*Prospective change in tax statutes may occur, and these legislative changes may have an immediate or retroactive impact on net income, shareholders' equity and the Company's regulatory capital ratios, if passed by the United States Congress and signed into law by the President of the United States.*

A reduction to the U.S. federal tax rates on commercial businesses is a current subject within the U.S. political arena. If federal tax rates for commercial entities are lowered by statute, the effect of the enactment would result in a reduction to the Company's deferred tax assets (that currently total \$60.8 million), with the reduction offset by an immediate, one-time adjustment increasing provision for taxes, and lowering net income. Over prospective periods, a lower federal tax rate would result in improved net income performance. We have performed calculations regarding the impact of tax rate reductions. We believe the initial impact of a reduction to the federal rate, and the resultant reduction to deferred tax assets and capital, via higher tax provisioning at inception, would be recovered with lower tax provisioning prospectively from the date of inception. The reduction in our deferred tax assets ("DTAs") would negatively impact our capital ratios (as a small portion of our DTA is includable in regulatory capital calculations) but not below well-capitalized levels, as defined by our regulators. As higher net income is recorded due to lower tax provisioning, and increases shareholders' equity, the detrimental impact to capital ratios would diminish and accrete capital over time.

*Future acquisition and expansion activities may disrupt our business, dilute existing shareholders and adversely affect our operating results.*

We periodically evaluate potential acquisitions and expansion opportunities. To the extent we grow through acquisition, we cannot assure you that we will be able to adequately or profitably manage this growth. Acquiring other banks, branches or businesses, as well as other geographic and product expansion activities, involve various risks including:

- risks of unknown or contingent liabilities;
- unanticipated costs and delays;
- risks that acquired new businesses do not perform consistent with our growth and profitability expectations;
- risks of entering new market or product areas where we have limited experience;
- risks that growth will strain out infrastructure, staff, internal controls and management, which may require additional personnel, time and expenditures;



- exposure to potential asset quality issues with acquired institutions;
- difficulties, expenses and delays of integrating the operations and personnel of acquired institutions, and start-up delays and costs of other expansion activities;
- potential disruptions to our business;
- possible loss of key employees and customers of acquired institutions;
- potential short-term decrease in profitability; and
- diversion of our management's time and attention from our existing operations and businesses.

*Attractive acquisition opportunities may not be available to us in the future, and failure to effectively integrate acquisition targets or our inability to achieve expected benefits from an acquisition may adversely impact our results.*

While we seek continued organic growth, as our earnings and capital position continue to improve, we will likely consider the acquisition of other banking businesses. We expect that other banking and financial companies, many of which have significantly greater resources, will compete with us to acquire financial services businesses. This competition could increase prices for potential acquisitions that we believe are attractive. Also, acquisitions are subject to various regulatory approvals. If we fail to receive the appropriate regulatory approvals, we may not be able to consummate an acquisition that we believe is in our best interests, or we could endure regulatory delays or conditions that would prevent us from obtaining all of the expected benefits of a transaction. Among other things, our regulators consider our capital, liquidity, profitability, regulatory compliance and levels of goodwill and intangibles when considering acquisition and expansion proposals. Any acquisition could be dilutive to our earnings and shareholders' equity per share of our common stock.

Deterioration in the real estate markets, including the secondary market for residential mortgage loans, can adversely affect us.

The effects of ongoing mortgage market challenges, combined with the correction in residential real estate market prices and reduced levels of home sales, could result in price reductions in single family home values, adversely affecting the liquidity and value of collateral securing commercial loans for residential land acquisition, construction and development, as well as residential mortgage loans and residential property collateral securing loans that we hold, mortgage loan originations and gains on the sale of mortgage loans. Declining real estate prices cause higher delinquencies and losses on certain mortgage loans, generally, particularly second lien mortgages and home equity lines of credit. Significant ongoing disruptions in the secondary market for residential mortgage loans can limit the market for and liquidity of most residential mortgage loans other than conforming Fannie Mae and Freddie Mac loans. Deteriorating trends could occur, as various government programs to boost the residential mortgage markets and stabilize the housing markets wind down or are discontinued. Declines in real estate values, home sales volumes and financial stress on borrowers as a result of job losses, interest rate resets on adjustable rate mortgage loans or other factors could have adverse effects on borrowers that result in higher delinquencies and greater charge-offs in future periods, which would adversely affect our financial condition, including capital and liquidity, or results of operations. In the event our allowance for loan losses is insufficient to cover such losses, our earnings, capital and liquidity could be adversely affected.

Although the Florida housing market is strengthening, our real estate portfolios are exposed to weakness in the Florida housing market and the overall state of the economy.

Florida has experienced a deeper recession and more dramatic slowdown in economic activity than other states and the decline in real estate values in Florida has been significantly larger than the national average. The declines in home prices and the volume of home sales in Florida, along with the reduced availability of certain types of mortgage credit, have resulted in increases in delinquencies and losses in our portfolios of home equity lines and loans, and commercial loans related to residential real estate acquisition, construction and development. While home prices have stabilized, further declines in home prices coupled with continued high or increased unemployment levels could cause additional losses which could adversely affect our earnings and financial condition, including our capital and liquidity.

Our concentration in commercial real estate loans could result in increased loan losses.

Commercial real estate (“CRE”) is cyclical and poses risks of loss to us due to our concentration levels and risks of the asset, especially during a difficult economy. As of December 31, 2016 and 2015, 50.2 percent and 49.8 percent of our loan portfolio were comprised of CRE loans, respectively. The banking regulators continue to give CRE lending greater scrutiny, and banks with higher levels of CRE loans are expected to implement improved underwriting, internal controls, risk management policies and portfolio stress testing, as well as higher levels of allowances for possible losses and capital levels as a result of CRE lending growth and exposures. During 2016, we recorded a \$2.4 million provision for loan losses, compared to a \$2.6 million provision for losses during 2015, and compared to a \$3.5 million recapture of provisioning during 2014.

Seacoast Bank has a written CRE concentration risk management program and monitors its exposure to CRE; however, there is no guarantee that the program will be effective in managing our concentration in CRE. Seacoast Bank’s CRE concentrations as of December 31, 2016 were favorably below regulatory guidance.

Liquidity risks could affect operations and jeopardize our financial condition.

Liquidity is essential to our business. An inability to raise funds through deposits, borrowings, the sale of loans and other sources could have a substantial negative effect on our liquidity. Our non-core funding sources include federal funds purchases, securities sold under repurchase agreements, non-core deposits, and short- and long-term debt. We are also members of the Federal Home Loan Bank of Atlanta (the “FHLB”) and the Federal Reserve Bank of Atlanta, where we can obtain advances collateralized with eligible assets. We maintain a portfolio of securities that can be used as a secondary source of liquidity. There are also other sources of liquidity available to us or Seacoast Bank should they be needed, including our ability to acquire additional non-core deposits, the issuance and sale of debt securities, and the issuance and sale of preferred or common securities in public or private transactions.

Our access to funding sources in amounts adequate or on terms which are acceptable to us could be impaired by other factors that affect us specifically or the financial services industry or economy in general. Factors that could detrimentally impact our access to liquidity sources include a downturn in the markets in which our loans are concentrated or adverse regulatory action against us. In addition, our access to deposits may be affected by the liquidity and/or cash flow needs of depositors. Although we have historically been able to replace maturing deposits and FHLB advances as necessary, we might not be able to replace such funds in the future and can lose a relatively inexpensive source of funds and increase our funding costs if, among other things, customers move funds out of bank deposits and into alternative investments, such as the stock market, that may be perceived as providing superior expected returns. We may be required to seek additional regulatory capital through capital raises at terms that may be very dilutive to existing shareholders.

Our ability to borrow could also be impaired by factors that are not specific to us, such as disruptions in the financial markets or negative views and expectations about the prospects for the financial services industry in light of recent turmoil faced by banking organizations and deterioration in credit markets.

*Our ability to receive dividends from our subsidiaries could affect our liquidity and ability to pay interest on our trust preferred securities or reinstate dividends.*

We are a legal entity separate and distinct from Seacoast Bank and our other subsidiaries. Our primary source of revenue consists of dividends from Seacoast Bank. These dividends are the principal source of funds to pay dividends on our common stock, interest on our trust preferred securities and interest and principal on our debt. Various laws and regulations limit the amount of dividends that Seacoast Bank may pay us. Also, our right to participate in a distribution of assets upon a subsidiary's liquidation or reorganization is subject to the prior claims of the subsidiary's creditors. Limitations on our ability to receive dividends from our subsidiaries could have a material adverse effect on our liquidity and on our ability to pay dividends on common stock. Additionally, if our subsidiaries' earnings are not sufficient to make dividend payments to us while maintaining adequate capital levels, we may not be able to make payments on our trust preferred securities or reinstate dividend payments to our common shareholders. We do not expect to pay dividends on our common stock to shareholders in the foreseeable future and expect to retain all earnings, if any, to support our growth.

*We must effectively manage our interest rate risk. The impact of changing interest rates on our results is difficult to predict and changes in interest rates may impact our performance in ways we cannot predict.*

Our profitability is dependent to a large extent on our net interest income, which is the difference between the interest income paid to us on our loans and investments and the interest we pay to third parties such as our depositors, lenders and debt holders. Changes in interest rates can impact our profits and the fair values of certain of our assets and liabilities. Prolonged periods of unusually low interest rates may have an incrementally adverse effect on our earnings by reducing yields on loans and other earning assets over time. Increases in market interest rates may reduce our customers' desire to borrow money from us or adversely affect their ability to repay their outstanding loans by increasing their debt service obligations through the periodic reset of adjustable interest rate loans. If our borrowers' ability to pay their loans is impaired by increasing interest payment obligations, our level of nonperforming assets would increase, producing an adverse effect on operating results. Increases in interest rates can have a material impact on the volume of mortgage originations and re-financings, adversely affecting the profitability of our mortgage finance business. Interest rate risk can also result from mismatches between the dollar amounts of re-pricing or maturing assets and liabilities and from mismatches in the timing and rates at which our assets and liabilities re-price. We actively monitor and manage the balances of our maturing and re-pricing assets and liabilities to reduce the adverse impact of changes in interest rates, but there can be no assurance that we will be able to avoid material adverse effects on our net interest margin in all market conditions.

Federal prohibitions on the ability of financial institutions to pay interest on commercial demand deposit accounts were repealed in 2011 by the Dodd-Frank Act. This change has had limited impact to date due to the excess of commercial liquidity and the very low rate environment in recent years. There can be no assurance that we will not be materially adversely affected in the future if economic activity increases and interest rates rise, which may result in our interest expense increasing, and our net interest margin decreasing, if we must offer interest on demand deposits to

attract or retain customer deposits.

*Our customers may pursue alternatives to bank deposits, causing us to lose a relatively inexpensive source of funding.*

We may experience a decrease in customer deposits if customers perceive alternative investments, such as the stock market, as providing superior expected returns. When customers move money out of bank deposits in favor of alternative investments, we may lose a relatively inexpensive source of funds, and be forced to rely more heavily on borrowings and other sources of funding to fund our business and meet withdrawal demands, thereby increasing our funding costs and adversely affecting our net interest margin.

*Consumers may decide not to use banks to complete their financial transactions, which could affect our net income.*

Technology and other changes now allow parties to complete financial transactions without banks. For example, consumers can pay bills, transfer funds directly and obtain loans without banks. This process could result in the loss of interest and fee income, as well as the loss of customer deposits and the income generated from those deposits. The impact to our loan growth may be more significant prospectively.

*Regulatory compliance burdens and associated costs have increased and adversely affect our business.*

On July 21, 2010, the Dodd-Frank Act was signed into law. The Dodd-Frank Act represents a significant overhaul of many aspects of the regulation of the financial services industry.

The Dodd-Frank Act directs applicable regulatory authorities to promulgate regulations implementing its provisions, and its effect on the Company and on the financial services industry as a whole will be clarified as those regulations are issued. Certain provisions of the Act have been implemented by regulation, while others are expected to be implemented in the coming years. The Dodd-Frank Act addresses a number of issues, including capital requirements, compliance and risk management, debit card overdraft fees, healthcare, incentive compensation, expanded disclosures and corporate governance. The Dodd-Frank Act established a new, independent CFPB, which has broad rulemaking, supervisory and enforcement authority over consumer financial products and services, including deposit products, residential mortgages, home equity loans and credit cards. States will be permitted to adopt stricter consumer protection laws and can enforce consumer protection rules issued by the CFPB. The CFPB is working on a wide range of consumer protection initiatives, including revisions to existing regulations, many of which will likely impact our business.

The Dodd-Frank Act will increase our regulatory compliance burden and may have a material adverse effect on us, including increasing the costs associated with our regulatory examinations and compliance measures. The changes resulting from the Dodd-Frank Act, as well as the resulting regulations promulgated by federal agencies, may impact the profitability of our business activities, require changes to certain of our business practices, impose upon us more stringent capital, liquidity and leverage ratio requirements or otherwise adversely affect our business. These changes may also require us to invest significant management attention and resources to evaluate and make necessary changes to comply with new laws and regulations. For a more detailed description of the Dodd-Frank Act, see “Item 1. Business—Supervision and Regulation” of this Form 10-K.

Higher FDIC deposit insurance premiums and assessments could adversely affect our financial condition.



FDIC insurance premiums we pay may change and be significantly higher in the future. Market developments may significantly deplete the insurance fund of the FDIC and further reduce the ratio of reserves to insured deposits, thereby making it requisite upon the FDIC to charge higher premiums prospectively.

We are required to maintain capital to meet regulatory requirements, and if we fail to maintain sufficient capital, whether due to losses, growth opportunities, or an inability to raise additional capital or otherwise, our financial condition, liquidity and results of operations, as well as our compliance with regulatory requirements, would be adversely affected.

Both we and Seacoast Bank must meet regulatory capital requirements and maintain sufficient liquidity and our regulators may modify and adjust such requirements in the future. Our ability to raise additional capital, when and if needed in the future, will depend on conditions in the capital markets, general economic conditions and a number of other factors, including investor perceptions regarding the banking industry and the market, governmental activities, many of which are outside our control, and on our financial condition and performance. Accordingly, we cannot assure you that we will be able to raise additional capital if needed or on terms acceptable to us. If we fail to meet these capital and other regulatory requirements, our financial condition, liquidity and results of operations would be materially and adversely affected.

Although we currently comply with all capital requirements, we will be subject to more stringent regulatory capital ratio requirements in the future and we may need additional capital in order to meet those requirements. Our failure to remain “well capitalized” for bank regulatory purposes could affect customer confidence, our ability to grow, our costs of funds and FDIC insurance costs, our ability to pay dividends on common stock, make distributions on our trust preferred securities, our ability to make acquisitions, and our business, results of operations and financial condition, generally. Under FDIC rules, if Seacoast Bank ceases to be a “well capitalized” institution for bank regulatory purposes, its ability to accept brokered deposits and the interest rates that it pays may both be restricted.

As of April 1, 2011, the FDIC implemented its new calculation methodology for insurance assessments, applying revised risk category ratings for calculating assessments to total assets less Tier 1 risk-based capital. Deposits are no longer utilized as the primary base and the base assessment rates vary depending on the DIF reserve ratio. We have not experienced any negative impact to our consolidated financial statements as a result of the new method as of December 31, 2016.

*Changes in accounting and tax rules applicable to banks could adversely affect our financial condition and results of operations.*

From time to time, the Financial Accounting Standards Board (the “FASB”) and the SEC change the financial accounting and reporting standards that govern the preparation of our financial statements. These changes can be hard to predict and can materially impact how we record and report our financial condition and results of operations. In some cases, we could be required to apply a new or revised standard retroactively, resulting in us restating prior period financial statements.

Our cost of funds may increase as a result of general economic conditions, FDIC insurance assessments, interest rates and competitive pressures.

We have traditionally obtained funds through local deposits and thus we have a base of lower cost transaction deposits. Generally, we believe local deposits are a cheaper and more stable source of funds than other borrowings because interest rates paid for local deposits are typically lower than interest rates charged for borrowings from other institutional lenders and reflect a mix of transaction and time deposits, whereas brokered deposits typically are higher cost time deposits. Our costs of funds and our profitability and liquidity are likely to be adversely affected if, and to the extent, we have to rely upon higher cost borrowings from other institutional lenders or brokers to fund loan demand or liquidity needs, and changes in our deposit mix and growth could adversely affect our profitability and the ability to expand our loan portfolio.

Lending goals may not be attainable.

It may not be possible to safely, soundly and profitably make sufficient loans to creditworthy persons in the current economy to satisfy our prospective goals for commercial, residential and consumer lending volumes. Future demand for additional lending is unclear and uncertain, and opportunities to make loans may be more limited and/or involve risks or terms that we likely would not find acceptable or in our shareholders' best interest. A failure to meet our lending goals could adversely affect our results of operation and financial condition, liquidity and capital. Also, the profitability of funding such loans using deposits may be adversely affected by increased FDIC insurance premiums.

*Federal banking agencies periodically conduct examinations of our business, including for compliance with laws and regulations, and our failure to comply with any supervisory actions to which we are or become subject as a result of such examinations may adversely affect us.*

The Federal Reserve and the OCC periodically conduct examinations of our business and Seacoast Bank's business, including for compliance with laws and regulations, and Seacoast Bank also may be subject to participation by the CFPB in its future regulatory examinations as discussed in the "Supervision and Regulation" section above. If, as a result of an examination, the Federal Reserve, the OCC and/or the CFPB were to determine that the financial condition, capital resources, asset quality, asset concentrations, earnings prospects, management, liquidity, sensitivity to market risk, or other aspects of any of our or Seacoast Bank's operations had become unsatisfactory, or that we or our management were in violation of any law, regulation or guideline in effect from time to time, the regulators may take a number of different remedial actions as they deem appropriate. These actions include the power to enjoin "unsafe or unsound" practices, to require affirmative actions to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in our capital, to restrict our growth, to change the composition of our concentrations in portfolio or balance sheet assets, to assess civil monetary penalties against our officers or directors or to remove officers and directors.

Our future success is dependent on our ability to compete effectively in highly competitive markets.

We operate in the highly competitive markets of Martin, St. Lucie, Brevard, Indian River and Palm Beach and Broward Counties in southeastern Florida, the Orlando, Florida metropolitan statistical area in Orange, Seminole and Lake County, as well as in Volusia County, and more rural competitive counties in the Lake Okeechobee, Florida region. Our future growth and success will depend on our ability to compete effectively in these and other potential markets. We compete for loans, deposits and other financial services in geographic markets with other local, regional and national commercial banks, thrifts, credit unions, mortgage lenders, and securities and insurance brokerage firms. Many of our competitors offer products and services different from us, and have substantially greater resources, name recognition and market presence than we do, which benefits them in attracting business. Larger competitors may be able to price loans and deposits more aggressively than we can, and have broader customer and geographic bases to draw upon.

*We are dependent on key personnel and the loss of one or more of those key personnel could harm our business.*

Our future success significantly depends on the continued services and performance of our key management personnel. We believe our management team's depth and breadth of experience in the banking industry is integral to executing our business plan. We also will need to continue to attract, motivate and retain other key personnel. The loss of the services of members of our senior management team or other key employees or the inability to attract additional qualified personnel as needed could have a material adverse effect on our business, financial position, results of

operations and cash flows.

*We are subject to losses due to fraudulent and negligent acts on the part of loan applicants, mortgage brokers, other vendors and our employees.*

When we originate mortgage loans, we rely heavily upon information supplied by loan applicants and third parties, including the information contained in the loan application, property appraisal, title information and employment and income documentation provided by third parties. If any of this information is misrepresented and such misrepresentation is not detected prior to loan funding, we generally bear the risk of loss associated with the misrepresentation.

We operate in a heavily regulated environment.

We and our subsidiaries are regulated by several regulators, including the Federal Reserve, the OCC, the SEC, the FDIC, Nasdaq, and the CFPB. Our success is affected by state and federal regulations affecting banks and bank holding companies, the securities markets and banking, securities and insurance regulators. Banking regulations are primarily intended to protect consumers and depositors, not shareholders. The financial services industry also is subject to frequent legislative and regulatory changes and proposed changes, the effects of which cannot be predicted. These changes, if adopted, could require us to maintain more capital, liquidity and risk controls which could adversely affect our growth, profitability and financial condition.

We are subject to internal control reporting requirements that increase compliance costs and failure to comply with such requirements could adversely affect our reputation and the value of our securities.

We are required to comply with various corporate governance and financial reporting requirements under the Sarbanes-Oxley Act of 2002, as well as rules and regulations adopted by the SEC, the Public Company Accounting Oversight Board and Nasdaq. In particular, we are required to include management and independent registered public accounting firm reports on internal controls as part of our Annual Report on Form 10-K pursuant to Section 404 of the Sarbanes-Oxley Act. The SEC also has proposed a number of new rules or regulations requiring additional disclosure, such as lower-level employee compensation. We expect to continue to spend significant amounts of time and money on compliance with these rules. Our failure to track and comply with the various rules may materially adversely affect our reputation, ability to obtain the necessary certifications to financial statements, and the value of our securities.

*Our controls and procedures may fail or be circumvented.*

Management regularly reviews and updates our internal controls over financial reporting, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, results of operations and financial condition.

*Our operations rely on external vendors.*

We rely on certain external vendors to provide products and services necessary to maintain our day-to-day operations, particularly in the areas of operations, treasury management systems, information technology and security, exposing us to the risk that these vendors will not perform as required by our agreements. An external vendor's failure to perform in accordance with our agreement could be disruptive to our operations, which could have a material adverse impact on our business, financial condition and results of operations. Our regulators also impose requirements on us with respect to monitoring and implementing adequate controls and procedures in connection with our third party vendors.

From time to time, we may decide to retain a new vendor for new or existing products and services. Transition to these new vendors may not proceed as anticipated and could negatively impact our customers or our ability to conduct business, which, in turn, could have an adverse effect on our business, results of operations and financial condition.

*We must effectively manage our information systems risk.*

We rely heavily on our communications and information systems to conduct our business. The financial services industry is undergoing rapid technological changes with frequent introductions of new technology-driven products and services. Our ability to compete successfully depends in part upon our ability to use technology to provide products and services that will satisfy customer demands. Many of the Company's competitors invest substantially greater resources in technological improvements than we do. We may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers, which may negatively affect our business, results of operations or financial condition.

Our communications and information systems remain vulnerable to unexpected disruptions and failures. Any failure or interruption of these systems could impair our ability to serve our customers and to operate our business and could damage our reputation, result in a loss of business, subject us to additional regulatory scrutiny or enforcement or expose us to civil litigation and possible financial liability. While we have developed extensive recovery plans, we cannot assure that those plans will be effective to prevent adverse effects upon us and our customers resulting from system failures. While we maintain an insurance policy which we believe provides sufficient coverage at a manageable expense for an institution of our size and scope with similar technological systems, we cannot assure that this policy would be sufficient to cover all related financial losses and damages should we experience any one or more of our or a third party's systems failing or experiencing a cyber-attack.

We collect and store sensitive data, including personally identifiable information of our customers and employees. Computer break-ins of our systems or our customers' systems, thefts of data and other breaches and criminal activity may result in significant costs to respond, liability for customer losses if we are at fault, damage to our customer relationships, regulatory scrutiny and enforcement and loss of future business opportunities due to reputational damage. Although we, with the help of third-party service providers, will continue to implement security technology and establish operational procedures to protect sensitive data, there can be no assurance that these measures will be effective. We advise and provide training to our customers regarding protection of their systems, but there is no assurance that our advice and training will be appropriately acted upon by our customers or effective to prevent losses. In some cases we may elect to contribute to the cost of responding to cybercrime against our customers, even when we are not at fault, in order to maintain valuable customer relationships.

*Disruptions to our information systems and security breaches could adversely affect our business and reputation.*



In our ordinary course of business, we rely on electronic communications and information systems to conduct our businesses and to store sensitive data, including financial information regarding our customers. The integrity of information systems of financial institutions are under significant threat from cyber-attacks by third parties, including through coordinated attacks sponsored by foreign nations and criminal organizations to disrupt business operations and other compromises to data and systems for political or criminal purposes. We employ an in-depth, layered, defense approach that leverages people, processes and technology to manage and maintain cyber security controls.

Notwithstanding the strength of our defensive measures, the threat from cyber-attacks is severe, attacks are sophisticated and attackers respond rapidly to changes in defensive measures. Cyber security risks may also occur with our third-party service providers, and may interfere with their ability to fulfill their contractual obligations to us, with attendant potential for financial loss or liability that could adversely affect our financial condition or results of operations. We offer our clients the ability to bank remotely and provide other technology based products and services, which services include the secure transmission of confidential information over the Internet and other remote channels. To the extent that our client's systems are not secure or are otherwise compromised, our network could be vulnerable to unauthorized access, malicious software, phishing schemes and other security breaches. To the extent that our activities or the activities of our clients or third-party service providers involve the storage and transmission of confidential information, security breaches and malicious software could expose us to claims, regulatory scrutiny, litigation and other possible liabilities. While to date we have not experienced a significant compromise, significant data loss or material financial losses related to cyber security attacks, our systems and those of our clients and third-party service providers are under constant threat and it is possible that we could experience a significant event in the future. We may suffer material financial losses related to these risks in the future or we may be subject to liability for compromises to our client or third-party service provider systems. Any such losses or liabilities could adversely affect our financial condition or results of operations, and could expose us to reputation risk, the loss of client business, increased operational costs, as well as additional regulatory scrutiny, possible litigation, and related financial liability. These risks also include possible business interruption, including the inability to access critical information and systems.

The anti-takeover provisions in our Articles of Incorporation and under Florida law may make it more difficult for takeover attempts that have not been approved by our board of directors.

Florida law and our Articles of Incorporation include anti-takeover provisions, such as provisions that encourage persons seeking to acquire control of us to consult with our board, and which enable the board to negotiate and give consideration on behalf of us and our shareholders and other constituencies to the merits of any offer made. Such provisions, as well as supermajority voting and quorum requirements, a staggered board of directors and the Protective Amendment, may make any takeover attempts and other acquisitions of interests in us, by means of a tender offer, open market purchase, a proxy fight or otherwise, that have not been approved by our board of directors more difficult and more expensive. These provisions may discourage possible business combinations that a majority of our shareholders may believe to be desirable and beneficial. As a result, our board of directors may decide not to pursue transactions that would otherwise be in the best interests of holders of our common stock.

Hurricanes or other adverse weather events could negatively affect our local economies or disrupt our operations, which would have an adverse effect on our business and results of operations.

Our market areas in Florida are susceptible to hurricanes, tropical storms and related flooding and wind damage. Such weather events can disrupt operations, result in damage to properties and negatively affect the local economies in the markets where we operate. We cannot predict whether or to what extent damage that may be caused by future

hurricanes will affect our operations or the economies in our current or future market areas, but such weather events could result in a decline in loan originations, a decline in the value or destruction of properties securing our loans and an increase in the delinquencies, foreclosures or loan losses. Our business and results of operations may be adversely affected by these and other negative effects of future hurricanes, tropical storms, related flooding and wind damage and other similar weather events. As a result of the potential for such weather events, many of our customers have incurred significantly higher property and casualty insurance premiums on their properties located in our markets, which may adversely affect real estate sales and values in our markets.

*The CFPB's issued rules may have a negative impact on our loan origination process, and compliance and collection costs, which could adversely affect our mortgage lending operations and operating results.*

The CFPB issued rules that are likely to impact our residential mortgage lending practices, and the residential mortgage market generally, including rules that implement the “ability-to-repay” requirement and provide protection from liability for “qualified mortgages,” as required by the Dodd-Frank Act, which took effect on January 10, 2014. The CFPB has also issued a number of other mortgage-related rules, including new rules pertaining to loan originator compensation, and that establish qualification, registration and licensing requirements for loan originators. These and other changes are likely to impose restrictions on future mortgage loan originations, diminish lenders’ rights against delinquent borrowers or otherwise change the ways in which lenders make and administer residential mortgage loans. These rules could have a negative effect on the financial performance of Seacoast Bank’s mortgage lending operations, by, among other things, reducing the volume of mortgage loans that Seacoast Bank can originate and sell into the secondary market, increasing its compliance burden and impairing Seacoast Bank’s ability to proceed against certain delinquent borrowers with timely and effective collection efforts.

*Ownership concentrations of our common stock and actions by large shareholders may affect the market price of our common stock.*

A substantial number of shares of our common stock are owned by a small number of large institutional investors and those shares could be sold into the public market pursuant. In the event these large shareholders elect to sell their shares, such sales or attempted sales could result in significant downward pressure on the market price of our common stock and actual price declines.

*A reduction in consumer confidence could negatively impact our results of operations and financial condition.*

The beginning of 2017 has seen significant market volatility driven in part by concerns relating to, among other things, the 2016 U.S. presidential election. The continued impact of this issue could adversely affect the U.S. or global economies, with direct or indirect impacts on the Company and our business. Results could include drops in consumer and business confidence, credit deterioration, diminished capital markets activity, and delays in the Federal Reserve Board increases in interest rates.

Risks Related to our Common Stock

We may issue additional shares of common or preferred stock, which may dilute the interests of our shareholders and may adversely affect the market price of our common stock.

We are currently authorized to issue up to 60 million shares of common stock, of which 38,021,835 shares were outstanding as of December 31, 2016, and up to 4 million shares of preferred stock, of which no shares are outstanding. Subject to certain NASDAQ requirements, our board of directors has authority, without action or vote of the shareholders, to issue all or part of the remaining authorized but unissued shares and to establish the terms of any series of preferred stock. These authorized but unissued shares could be issued on terms or in circumstances that could dilute the interests of other shareholders.

*Our stock price is subject to fluctuations, and the value of your investment may decline.*

The trading price of our common stock is subject to wide fluctuations. The stock market in general, and the market for the stocks of commercial banks and other financial services companies in particular, has experienced significant price and volume fluctuations that sometimes have been unrelated or disproportionate to the operating performance of those companies. These broad market and industry factors may seriously harm the market price of our common stock, regardless of our operating performance, and the value of your investment may decline.

*Ownership concentrations of our common stock and actions by large shareholders may affect the market price of our common stock.*

A substantial number of shares of our common stock are owned by a small number of large institutional investors, and those shares could be sold into the public market pursuant to the registration rights of such institutional investors. In the event of these large shareholders elect to sell their shares, such sales or attempted sales could result in significant downward pressure on the market price of our common stock and actual price declines.

#### Item 1B. Unresolved Staff Comments

None.

#### Item 2. Properties

We and Seacoast Bank's main office occupies approximately 66,000 square feet of a 68,000 square foot building in Stuart, Florida. This building, together with an adjacent 10-lane drive-through banking facility and an additional 27,000-square foot office building, are situated on approximately eight acres of land in the center of Stuart that is zoned for commercial use. The building and land are owned by Seacoast Bank, which leases out portions of the building not utilized by us and Seacoast Bank to unaffiliated third parties.

Adjacent to the main office, Seacoast Bank leases approximately 21,400 square feet of office space from third parties to house operational departments, consisting primarily of information systems and retail support. Seacoast Bank owns its equipment, which is used for servicing bank deposits and loan accounts as well as on-line banking services, and providing tellers and other customer service personnel with access to customers' records. In addition, Seacoast Bank owns an operations center consisting of a 4,939 square foot building situated on 1.44 acres in Okeechobee, Florida. Our PGA Blvd. branch is utilized as a disaster recovery site should natural disasters or other events preclude the use of Seacoast Bank's primary operations center.

Seacoast currently operates its Seacoast Marine Finance Division in a 2,009 square foot leased facility in Ft. Lauderdale, Florida, and has representation in California, Washington and Arizona. The 1,200 square foot leased space in Newport Beach, California was closed at December 31, 2014.

Seacoast Business Funding, a receivables factoring division of Seacoast Bank, occupies 1,511 square feet of leased space on the first floor of the Winter Park branch in Orlando, Florida, and Seacoast Bank 6,000 square feet of leased space in Boynton Beach, Florida.

Seacoast Bank owns or leases all of the real property and/or buildings in which we operate our business. As of December 31, 2016, we and our subsidiaries had 46 branch offices, five commercial lending offices and its main office in Florida at December 31, 2016. As of December 31, 2016, the net carrying value of these offices (excluding the main office) was approximately \$43.6 million. Seacoast Bank's branch and commercial lending offices in 2015 are generally described as follows:

| <b>Branch Office</b>           | <b>Year Opened/Acquired</b> | <b>Square Feet</b>                                   | <b>Owned/Leased</b>                                    |
|--------------------------------|-----------------------------|--|--|
| Jensen Beach                   |                             |  |  |
| 1000 N.E. Jensen Beach Blvd.   | 1977                        | 1,920  | Owned  |
| Jensen Beach, FL 34957         |                             |  |  |
| East Ocean                     |                             |  |  |
| 2081 East Ocean Blvd           | 1978 (relocated in 1995)    | 2,300  | Owned; closed in February 2015; moved to OREO and sold |
| Stuart, FL 34996               |                             |  |  |
| Cove Road                      |                             |  |  |
| 5755 S.E. U.S. Highway 1       | 1983                        | 3,450  | Leased   |
| Stuart, FL 34997               |                             |  |  |
| Westmoreland                   |                             |  |  |
| 1108 S.E. Port St. Lucie Blvd. | 1985 (relocated in 2008)    | 4,468 (with 1,179 leased to tenants)                 | Owned building located on leased land                  |
| Port St. Lucie, FL 34952       |                             |  |  |
| Wedgewood Commons              |                             |  |  |
| 3200 U.S. Highway 1            | 1988 (relocated in 2009)    | 5,477 (with 2,641 available to be leased to tenants) | Owned building located on leased land                  |
| Stuart, FL 34997               |                             |  |  |
| Bayshore                       |                             |  |  |
| 247 S.W. Port St. Lucie Blvd.  | 1990                        | 3,520  | Leased; closed in May 2016                             |
| Port St. Lucie, FL 34984       |                             |  |  |



Hobe Sound

|                              |      |   |       |
|------------------------------|------|---|-------|
| 11711 S.E. U.S.<br>Highway 1 | 1991 | 8,000 (with 1,225 available to<br>be leased to tenants) | Owned |
|------------------------------|------|---|-------|

Hobe Sound, FL  
33455

Fort Pierce

|                              |                          |   |  |
|------------------------------|--------------------------|---|--|
| 1901 South U.S.<br>Highway 1 | 1991 (relocated in 2008) | 5,477 (with 2,641 available to<br>be leased to tenants) | Owned building located on leased<br>land |
|------------------------------|--------------------------|---|--|

Fort Pierce, FL 34950

Martin Downs

|                               |      |       |       |
|-------------------------------|------|-------|-------|
| 2601 S.W. High<br>Meadow Ave. | 1992 | 3,960 | Owned |
|-------------------------------|------|-------|-------|

Palm City, FL 34990

Tiffany

|                     |      |       |       |
|---------------------|------|-------|-------|
| 9698 U.S. Highway 1 | 1992 | 8,250 | Owned |
|---------------------|------|-------|-------|

Port St. Lucie, FL  
34952

Vero Beach

|                     |      |       |       |
|---------------------|------|-------|-------|
| 1206 U.S. Highway 1 | 1993 | 3,300 | Owned |
|---------------------|------|-------|-------|

Vero Beach, FL  
32960

Cardinal

|                   |                          |       |        |
|-------------------|--------------------------|-------|--------|
| 2940 Cardinal Dr. | 1993 (relocated in 2008) | 5,435 | Leased |
|-------------------|--------------------------|-------|--------|

Vero Beach, FL 32963

St. Lucie West

1100 S.W. St. Lucie West Blvd. 1994 (relocated in 1997) 4,320 Leased

Port St. Lucie, FL 34986

South Vero Square

752 U.S. Highway 1 1997 3,150 Owned; closed in December 2015 and moved to OREO to sell

Vero Beach, FL 32962

Sebastian West

1110 Roseland Rd. 1998 3,150 Owned

Sebastian, FL 32958

Tequesta

710 N. U.S. Highway 1 2003 3,500 Owned

Tequesta, FL 33469

Jupiter

585 W. Indiantown Rd. 2004 2,881 Owned building located on leased land

Jupiter, FL 33458

Vero 60 West

6030 20th Street 2005 2,500 Owned

Vero Beach, FL 32966

Maitland

541 S. Orlando Ave. 2005 4,536 Leased

Maitland, FL 32751

PGA Blvd. 2006 13,454 Leased

3001 PGA Blvd.

Palm Beach Gardens, FL  
33410

South Parrott

1409 S. Parrott Ave.      2006      8,232    Owned

Okeechobee, FL 34974

North Parrott

500 N. Parrott Ave.      2006      3,920    Owned

Okeechobee, FL 34974

Arcadia

1601 E. Oak St.      2006 (expanded in 2008)      3,256    Owned

Arcadia, FL 34266

Moore Haven

501 U.S. Highway 27      2006 (relocated from leased premises in 2012)      4,415    Owned; closed in May 2016 and moved to OREO to sell

Moore Haven, FL 33471

|                                 |      |  |   |
|---------------------------------|------|--|---|
| Clewiston                       |      |  |   |
| 300 S. Berner Rd.               | 2006 | 5,661  | Owned   |
| Clewiston, FL<br>33440          |      |  |   |
| LaBelle                         |      |  |   |
| 17 N. Lee St.                   | 2006 | 2,361  | Owned; closed in May<br>2016 and moved to OREO<br>to sell |
| LaBelle, FL<br>33935            |      |  |   |
| Lake Placid                     |      |  |   |
| 199 U.S.<br>Highway 27<br>North | 2006 | 2,125  | Owned; closed in May<br>2016, moved to OREO and<br>sold   |
| Lake Placid, FL<br>33852        |      |  |   |
| Viera – The<br>Avenues          |      |  |   |
| 6711 Lake<br>Andrew Dr.         | 2007 | 5,999  | Leased; closed in<br>December 2014                        |
| Viera, FL 32940                 |      |  |   |
| Murrell Road                    |      |  |   |
| 5500 Murrell Rd.                | 2008 | 9,041 (with 2,408 leased to tenants and<br>1,856 available to be leased) | Leased; closed in<br>December 2014                        |
| Viera, FL 32940                 |      |  |   |
| Gatlin Boulevard                |      |  |   |
| 1790 S.W. Gatlin<br>Blvd.       | 2008 | 5,300 (with 2,518 available for leasing)                                 | Owned   |
| Port St. Lucie, FL<br>34953     |      |  |   |
| Winter Park                     |      |  |   |
|                                 |      |  | Leased  |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

|                             |   |  |       |
|-----------------------------|---|--|-------|
| 1031 West Morse Blvd        | 2014 (acquired through BankFIRST merger; opened 1989) | 18,135 (with 9,069 occupied by Seacoast, 1,511 by CBF, and 7,555 available to be leased) |       |
| Winter Park, FL 32789       |   |  |       |
| Winter Garden               |   |  |       |
| 13207 West Colonial Dr.     | 2014 (acquired through BankFIRST merger; opened 1989) | 8,081  | Owned |
| Winter Garden, FL 34787     |   |  |       |
| Eustis                      |   |  |       |
| 15119 Highway 441           | 2014 (acquired through BankFIRST merger; opened 1991) | 4,699  | Owned |
| Eustis, FL 32726            |   |  |       |
| Melbourne                   |   |  |       |
| 300 South Harbor City Blvd. | 2014 (acquired through BankFIRST merger; opened 1996) | 4,558  | Owned |
| Melbourne, FL 32901         |   |  |       |

|                               |  |   |       |
|-------------------------------|--|---|-------|
| Ormond Beach                  |  |   |       |
| 1240 W. Granada Blvd.         | 2014 (acquired through BankFIRST merger;<br>opened 1997) | 8,810                                   | Owned |
| Ormond Beach, FL 32174        |  |   |       |
| Oviedo                        |  |   |       |
| 2839 Clayton Crossing Way     | 2014 (acquired through BankFIRST merger;<br>opened 2000) | 4,482                                   | Owned |
| Oviedo, FL 32765              |  |   |       |
| Viera                         |  |   |       |
| 105 Capron Trail              | 2014 (acquired through BankFIRST merger;<br>opened 2000) | 3,426                                   | Owned |
| Viera, FL 32940               |  |   |       |
| Apopka                        |  |   |       |
| 345 East Main St.             | 2014 (acquired through BankFIRST merger;<br>opened 2001) | 4,984                                   | Owned |
| Apopka, FL 32703              |  |   |       |
| Port Orange                   |  |   |       |
| 405 Dunlawton Ave.            | 2014 (acquired through BankFIRST merger;<br>opened 2001) | 3,120                                   | Owned |
| Port Orange, FL 32127         |  |   |       |
| Sanford                       |  |   |       |
| 3791 West 1 <sup>st</sup> St. | 2014 (acquired through BankFIRST merger;<br>opened 2003) | 3,191                                   | Owned |
| Sanford, FL 32771             |  |   |       |
| Titusville                    |  |   |       |
| 4250 South Washington Ave.    | 2014 (acquired through BankFIRST merger;<br>opened 2003) | 2,050                                   | Owned |
| Titusville, FL 32780          |  |   |       |
| Clermont                      | 2014 (acquired through BankFIRST merger;<br>opened 2005) | 7,354 (with 3,582 leased to<br>tenants) | Owned |
| 1000 East Highway 50          |  |   |       |

Clermont, FL 34711

Sebastian

|                                   |      |       |        |
|-----------------------------------|------|-------|--------|
| 1627 U.S. Highway 1, Suite<br>107 | 2014 | 1,190 | Leased |
|-----------------------------------|------|-------|--------|

Sebastian, FL 32958

Sewall's Point

|                                  |      |       |        |
|----------------------------------|------|-------|--------|
| 3727 S. East Ocean Blvd,<br>#102 | 2014 | 3,522 | Leased |
|----------------------------------|------|-------|--------|

Stuart, FL 34996

Palm Beach Lakes

|                               |  |       |       |
|-------------------------------|--|-------|-------|
| 2055 Palm Beach Lakes<br>Blvd | 2015 (acquired through Grand Bank merger;<br>opened in 1999) | 6,496 | Owned |
|-------------------------------|--|-------|-------|

West Palm Beach, FL  
33409

Lantana

|                   |  |       |       |
|-------------------|--|-------|-------|
| 2000 Lantana Road | 2015 (acquired through Grand Bank merger;<br>opened in 2000) | 2,777 | Owned |
|-------------------|--|-------|-------|

Lake Worth, FL 33462

| <b>Commercial lending offices</b>    | <b>Opened In</b> | <b>Square Feet</b> | <b>Owned/Leased</b> |
|--------------------------------------|------------------|--------------------|---------------------|
| Hannibal Square                      |                  |                    |                     |
| 444 W. New England Avenue, Suite 117 | 2013             | 2,000              | Leased              |
| Winter Park, FL 32789                |                  |                    |                     |
| Rialto                               |                  |                    |                     |
| 7335 W. Sand Lake Road,              | 2013             | 1,489              | Leased              |
| Suite 137                            |                  |                    |                     |
| Orlando, FL 32819                    |                  |                    |                     |
| Park Place                           |                  |                    |                     |
| 7025 County Road 46A,                | 2013             | 1,979              | Leased              |
| Suite 1091                           |                  |                    |                     |
| Heathrow, FL 32746                   |                  |                    |                     |
| Victoria Park Shoppes                |                  |                    |                     |
| 622 North Federal Highway            | 2013             | 1,800              | Leased              |
| Ft. Lauderdale, FL 33304             |                  |                    |                     |
| Town Center                          |                  |                    |                     |
| 5250 Town Center Circle,             | 2013             | 1,495              | Leased              |
| Suite 109                            |                  |                    |                     |
| Boca Raton, FL 34486                 |                  |                    |                     |

For additional information regarding our properties, please refer to Notes G and K of the Notes to Consolidated Financial Statements.

### **Item 3. Legal Proceedings**



We and our subsidiaries are subject, in the ordinary course, to litigation incident to the businesses in which we are engaged. Management presently believes that none of the legal proceedings to which we are a party are likely to have a material effect on our consolidated financial position, operating results or cash flows, although no assurance can be given with respect to the ultimate outcome of any such claim or litigation.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Part II**

**Item 5. Market For Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

Holders of our common stock are entitled to one vote per share on all matters presented to shareholders as provided in our Articles of Incorporation.

Our common stock is traded under the symbol “SBCF” on the Nasdaq Global Select Market, which is a national securities exchange (“Nasdaq”). As of February 28, 2017 there were 40,734,382 shares of our common stock outstanding, held by approximately 2,204 record holders.

The table below sets forth the high and low sale prices per share of our common stock on Nasdaq and the dividends paid per share of our common stock for the indicated periods.

|                | Sales Price per Share of<br>Seacoast Common Stock |          | Quarterly Dividends<br>Declared Per Share of<br>Seacoast Common Stock |
|----------------|---|----------|---|
|                | High  | Low      |   |
| 2015           |   |          |   |
| First Quarter  | \$ 14.46  | \$ 12.02 | \$ 0.00   |
| Second Quarter | 16.09   | 13.81    | 0.00  |
| Third Quarter  | 16.26   | 14.11    | 0.00  |
| Fourth Quarter | 16.95   | 14.10    | 0.00  |
| 2016           |   |          |   |
| First Quarter  | \$ 16.22  | \$ 13.40 | \$ 0.00   |
| Second Quarter | 17.19   | 15.21    | 0.00  |
| Third Quarter  | 17.80   | 15.50    | 0.00  |
| Fourth Quarter | 22.91   | 15.85    | 0.00  |

Dividends from Seacoast Bank are our primary source of funds to pay dividends on our common stock. Under the National Bank Act, national banks may in any calendar year, without the approval of the OCC, pay dividends to the extent of net profits for that year, plus retained net profits for the preceding two years (less any required transfers to surplus). The need to maintain adequate capital in Seacoast Bank also limits dividends that may be paid to us. We have not paid dividends since 2009.

Any dividends paid on our common stock would be declared and paid at the discretion of our board of directors and would be dependent upon our liquidity, financial condition, results of operations, capital requirements and such other factors as our board of directors may deem relevant. We do not expect to pay dividends on our common stock in the immediate future and expect to retain any earnings to support our growth.

Additional information regarding restrictions on the ability of Seacoast Bank to pay dividends to us is contained in Note C of the Notes to Consolidated Financial Statements. See “Item 1. Business- Payment of Dividends” of this Form 10-K for information with respect to the regulatory restrictions on dividends.

Securities Authorized for Issuance Under Equity Compensation Plans

See the information included under Part III, Item 12, which is incorporated in response to this item by reference.

**Item 6. Selected Financial Data**

For five years selected financial data of the Company is set forth under the caption “Financial Highlights” on page 114.

**Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

Management’s Discussion and Analysis of Financial Condition and Results of Operations appears under the caption “Management’s Discussion and Analysis of Financial Condition and Results of Operations” on pages 57-94.

**Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

For discussion of the quantitative and qualitative disclosures about market risk, see “Interest Rate Sensitivity”, “Securities”, and “Market Risk” sections of Management’s Discussion and Analysis of Financial Condition and Results of Operations on pages 89-90, 68-69, and pages 90-91.

**Item 8. Financial Statements and Supplementary Data**

The report of Crowe Horwath LLP, independent registered public accounting firms, and the Consolidated Financial Statements and Notes appear on pages 115-172. Quarterly Consolidated Income Statements are included on page 113 entitled “Selected Quarterly Financial Information”.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

**Item 9A. Controls and Procedures**

*(a) Evaluation of Disclosure Controls and Procedures*

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, as defined in SEC Rule 13a-15 under the Exchange Act, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

In connection with the preparation of this Annual Report on Form 10-K, as of the end of the period covered by this report, an evaluation was performed, with the participation of the CEO and CFO, of the effectiveness of our disclosure controls and procedures, as required by Rule 13a-15 of the Exchange Act. Based upon that evaluation, the CEO and CFO concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

*(b) Management's Report on Internal Control over Financial Reporting*

Management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. Our internal control system was designed to provide reasonable assurance to our management and board of directors regarding the reliability of financial reporting and the preparation of financial statements for external purposes.

Management conducted an assessment of the effectiveness of our internal control over financial reporting as of December 31, 2016. This assessment was based on the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control—Integrated Framework 2013*. Based on this assessment, management believes that, as of December 31, 2016, our internal control over financial reporting was effective.

Our independent registered public accounting firm, Crowe Horwath LLP, has issued an attestation report on our internal control over financial reporting which is included herein.

*(c) Change in Internal Control Over Financial Reporting*

During 2015 and 2016, there were no changes in our internal control over financial reporting that occurred or that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Item 9B. Other Information.

None.

Part III

Item 10. Directors, Executive Officers and Corporate Governance

Information concerning our directors and executive officers is set forth under the headings "Proposal 1 - Election of Directors," "Corporate Governance," "Section 16(a) Beneficial Ownership Reporting Compliance" and "Certain

Transactions and Business Relationships” in the 2017 Proxy Statement, incorporated herein by reference.

#### Item 11. Executive Compensation

Information regarding the compensation paid by us to our directors and executive officers is set forth under the headings “Executive Compensation,” “Compensation Discussion & Analysis,” “Compensation and Governance Committee Report” and “2016 Director Compensation” in the 2017 Proxy Statement which are incorporated herein by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The following table sets forth information about our common stock that may be issued under all of our existing compensation plans as of December 31, 2016.

## Equity Compensation Plan Information

December 31, 2016

| Plan Category  | (a)<br>Number of securities<br>to be issued upon<br>exercise of outstand-<br>ing options, warrants<br>and rights | Weighted<br>average<br>exercise price of<br>outstanding<br>options, warrants<br>and rights | Number of securities<br>remaining available<br>for future issuance<br>under equity<br>compensation plans<br>(excluding securities<br>represented<br>in column (a)) |
|--|--|--|--|
| Equity compensation plans approved by<br>shareholders: |  |  |  |
| 2000 Plan (1)  | 28,537   | \$ 111.09  | 0  |
| 2008 Plan (2)  | 0  | 0.00   | 0  |
| 2013 Plan (3)  | 750,241  | 12.24  | 1,160,656  |
| Employee Stock Purchase Plan (4)                       | 0  | 0.00   | 97,103   |
| TOTAL  | 778,778  | \$ 15.86   | 1,257,759  |

(1) Seacoast Banking Corporation of Florida 2000 Long-Term Incentive Plan. Shares reserved under this plan are available for issuance pursuant to the exercise of stock options and stock appreciation rights granted under the plan, as well as, vesting of performance award shares, and awards of restricted stock or stock-based awards, previously issued.

(2) Seacoast Banking Corporation of Florida 2008 Long-Term Incentive Plan. Shares reserved under this plan are available for issuance pursuant to the exercise of stock options and stock appreciation rights granted under the plan, as well as, vesting of performance award shares, and awards of restricted stock or stock-based awards, previously issued.

(3) Seacoast Banking Corporation of Florida 2013 Long-Term Incentive Plan. Shares reserved under this plan are available for issuance pursuant to the exercise of stock options and stock appreciation rights granted under the plan, and may be granted as awards of restricted stock, performance shares, or other stock-based awards, prospectively.



- (4) Seacoast Banking Corporation of Florida Employee Stock Purchase Plan, as amended.

Additional information regarding the ownership of our common stock is set forth under the headings “Proposal 1 - Election of Directors” and “Security Ownership of Management and Certain Beneficial Holders” in the 2017 Proxy Statement, and is incorporated herein by reference.

Item 13. Certain Relationships and Related Transactions, and Director Independence

Information regarding certain relationships and transactions between us and our officers, directors and significant shareholders is set forth under the heading “Compensation and Governance Committee Interlocks and Insider Participation” and “Certain Transactions and Business Relationships” and “Corporate Governance” in the 2017 Proxy Statement and is incorporated herein by reference.

Item 14. Principal Accountant Fees and Services

Information concerning our principal accounting fees and services is set forth under the heading “Relationship with Independent Registered Public Accounting Firm; Audit and Non- Audit Fees” in the 2017 Proxy Statement, and is incorporated herein by reference.

Part IV

Item 15. Exhibits, Financial Statement Schedules

(a)(1) The Consolidated Financial Statements, the Notes thereto and the report of the Independent Registered Public Accounting Firm thereon listed in Item 8 are set forth commencing on page .

(a)(2) List of financial statement schedules

All schedules normally required by Form 10-K are omitted, since either they are not applicable or the required information is shown in the financial statements or the notes thereto.

(a)(3) Listing of Exhibits

PLEASE NOTE: It is inappropriate for readers to assume the accuracy of, or rely upon any covenants, representations or warranties that may be contained in agreements or other documents filed as Exhibits to, or incorporated by reference in, this report. Any such covenants, representations or warranties may have been qualified or superseded by

disclosures contained in separate schedules or exhibits not filed with or incorporated by reference in this report, may reflect the parties' negotiated risk allocation in the particular transaction, may be qualified by materiality standards that differ from those applicable for securities law purposes, may not be true as of the date of this report or any other date, and may be subject to waivers by any or all of the parties. Where exhibits and schedules to agreements filed or incorporated by reference as Exhibits hereto are not included in these Exhibits, such exhibits and schedules to agreements are not included or incorporated by reference herein.

The following Exhibits are attached hereto or incorporated by reference herein (unless indicated otherwise, all documents referenced below were filed pursuant to the Exchange Act by Seacoast Banking Corporation of Florida, Commission File No. 0-13660):

Exhibit 3.1.1 Amended and Restated Articles of Incorporation

Incorporated herein by reference from Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q, filed May 10, 2006.

Exhibit 3.1.2 Articles of Amendment to the Amended and Restated Articles of Incorporation

Incorporated herein by reference from Exhibit 3.1 to the Company's Form 8-K, filed December 23, 2008.

Exhibit 3.1.3 Articles of Amendment to the Amended and Restated Articles of Incorporation

Incorporated herein by reference from Exhibit 3.4 to the Company's Form S-1, filed June 22, 2009.

Exhibit 3.1.4 Articles of Amendment to the Amended and Restated Articles of Incorporation

Incorporated herein by reference from Exhibit 3.1 to the Company's Form 8-K, filed July 20, 2009.

Exhibit 3.1.5 Articles of Amendment to the Amended and Restated Articles of Incorporation

Incorporated herein by reference from Exhibit 3.1 to the Company's Form 8-K, filed December 3, 2009.

Exhibit 3.1.6 Articles of Amendment to the Amended and Restated Articles of Incorporation

Incorporated herein by reference from Exhibit 3.1 to the Company's Form 8-K/A, filed July 14, 2010.

Exhibit 3.1.7 Articles of Amendment to the Amended and Restated Articles of Incorporation

Incorporated herein by reference from Exhibit 3.1 to the Company's Form 8-K, filed June 25, 2010.

Exhibit 3.1.8 Articles of Amendment to the Amended and Restated Articles of Incorporation

Incorporated herein by reference from Exhibit 3.1 to the Company's Form 8-K, filed June 1, 2011.

Exhibit 3.1.9 Articles of Amendment to the Amended and Restated Articles of Incorporation

Incorporated herein by reference from Exhibit 3.1 to the Company's Form 8-K, filed December 13, 2013.

Exhibit 3.2 Amended and Restated By-laws of the Company

Incorporated herein by reference from Exhibit 3.2 to the Company's Form 8-K, filed December 21, 2007.

Exhibit 4.1 Specimen Common Stock Certificate

Incorporated herein by reference from Exhibit 4.1 to the Company's Form 10-K, filed on March 17, 2014.

Exhibit 4.2 Junior Subordinated Indenture

Dated as of March 31, 2005, between the Company and Wilmington Trust Company, as Trustee (including the form of the Floating Rate Junior Subordinated Note, which appears in Section 2.1 thereof), incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K filed April 5, 2005.

Exhibit 4.3 Guarantee Agreement

Dated as of March 31, 2005 between the Company, as Guarantor, and Wilmington Trust Company, as Guarantee Trustee, incorporated herein by reference from Exhibit 10.2 to the Company's Form 8-K filed April 5, 2005.

Exhibit 4.4 Amended and Restated Trust Agreement

Dated as of March 31, 2005, among the Company, as Depositor, Wilmington Trust Company, as Property Trustee, Wilmington Trust Company, as Delaware Trustee and the Administrative Trustees named therein, as Administrative Trustees (including exhibits containing the related forms of the SBCF Capital Trust I Common Securities Certificate and the Preferred Securities Certificate), incorporated herein by reference from Exhibit 10.3 to the Company's Form 8-K filed April 5, 2005.

Exhibit 4.5 Indenture

Dated as of December 16, 2005, between the Company and U.S. Bank National Association, as Trustee (including the form of the Junior Subordinated Debt Security, which appears as Exhibit A to the Indenture), incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K filed December 21, 2005.

Exhibit 4.6 Guarantee Agreement

Dated as of December 16, 2005, between the Company, as Guarantor, and U.S. Bank National Association, as Guarantee Trustee, incorporated herein by reference from Exhibit 10.2 to the Company's Form 8-K filed December 21, 2005.

Exhibit 4.7 Amended and Restated Declaration of Trust

Dated as of December 16, 2005, among the Company, as Sponsor, Dennis S. Hudson, III and William R. Hahl, as Administrators, and U.S. Bank National Association, as Institutional Trustee (including exhibits containing the related forms of the SBCF Statutory Trust II Common Securities Certificate and the Capital Securities Certificate), incorporated herein by reference from Exhibit 10.3 to the Company's Form 8-K filed December 21, 2005.

Exhibit 4.8 Indenture

Dated June 29, 2007, between the Company and LaSalle Bank, as Trustee (including the form of the Junior Subordinated Debt Security, which appears as Exhibit A to the Indenture), incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K filed July 3, 2007.

Exhibit 4.9 Guarantee Agreement

Dated June 29, 2007, between the Company, as Guarantor, and LaSalle Bank, as Guarantee Trustee, incorporated herein by reference from Exhibit 10.2 to the Company's Form 8-K filed July 3, 2007.

Exhibit 4.10 Amended and Restated Declaration of Trust

Dated June 29, 2007, among the Company, as Sponsor, Dennis S. Hudson, III and William R. Hahl, as Administrators, and LaSalle Bank, as Institutional Trustee (including exhibits containing the related forms of the SBCF Statutory Trust III Common Securities Certificate and the Capital Securities Certificate), incorporated herein by reference from Exhibit 10.3 to the Company's Form 8-K filed July 3, 2007.

Exhibit 4.11 Registration Rights Agreement

Dated January 13, 2014, between the Company and CapGen Capital Group III, L.P., incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K, filed January 14, 2014.

Exhibit 10.1 Amended and Restated Retirement Savings Plan\*

Incorporated herein by reference from Exhibit 10.1 to the Company's Annual Report on Form 10-K, filed March 15, 2011.

Exhibit 10.2 Amended and Restated Employee Stock Purchase Plan\*

Incorporated by reference to Exhibit A to the Company's Definitive Proxy Statement on DEF 14A, filed with the Commission on April 27, 2009.

Exhibit 10.3 Dividend Reinvestment and Stock Purchase Plan

Incorporated by reference to the Company's Form S-3 filed on November 12, 2014.

Exhibit 10.4 2000 Long Term Incentive Plan as Amended\*

Incorporated herein by reference from the Company's Registration Statement on Form S-8 File No. 333-49972, filed November 15, 2000, and Proxy Statement on Form DEF 14A, filed on March 13, 2000.

Exhibit 10.5 Executive Deferred Compensation Plan\*

Incorporated herein by reference from Exhibit 10.12 to the Company's Annual Report on Form 10-K, filed March 30, 2001.

Exhibit 10.6 Change of Control Employment Agreement\*

Dated December 24, 2003 between William R. Hahl and the Company, incorporated herein by reference from Exhibit 10.17 to the Company's Form 8-K, filed December 29, 2003.

Exhibit 10.7 Amended and Restated Directors Deferred Compensation Plan\*

Incorporated herein to the Company's Form 10-K filed March 14, 2016.

Exhibit 10.8 2008 Long-Term Incentive Plan\*

Incorporated herein by reference from Exhibit A to the Company's Proxy Statement on Form DEF 14A, filed March 18, 2008.



Exhibit 10.9 Form of 409A Amendment to Employment Agreement with William R. Hahl\*

Incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K, filed January 5, 2009.

Exhibit 10.10 2013 Incentive Plan

Incorporated herein by reference from Appendix A to the Company's Proxy Statement on Form DEF 14A, filed April 9, 2013.

Exhibit 10.11 Letter Agreement Regarding Lead Director Position\*

Dated March 1, 2014 between Roger O. Goldman and the Company, incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K, filed March 6, 2014.

Exhibit 10.12 Form of Change of Control Employment Agreement with Daniel Chappell, Charles Cross, David Houdeshell, Jeffery D. Lee and Charles Shaffer\*

Incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K, filed November 3, 2014.

Exhibit 10.13 Employment Agreement\*

Dated December 18, 2014 between Dennis S. Hudson, III and the Company, incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K, filed December 19, 2014.

Exhibit 10.14 Agreement and Plan of Merger

Dated March 25, 2015, by and among the Company, Seacoast Bank, Grand Bankshares, Inc. and Grand Bank & Trust of Florida, incorporated herein by reference from Exhibit 2.1 to the Company's Form 8-K, filed March 31, 2015.

Exhibit 10.15 Branch Sale Agreement

Dated October 14, 2015, by and between Seacoast Bank and BMO Harris Bank N.A., incorporated herein by reference from Exhibit 2.1 to the Company's Form 8-K, filed October 19, 2015.

Exhibit 10.16 Agreement and Plan of Merger

Dated November 2, 2015, by and among the Company, Seacoast Bank, Floridian Financial Group, Inc. and Floridian Bank, incorporated herein by reference from Exhibit 2.1 to the Company's Form 8-K, filed November 4, 2015.

Exhibit 10.17 Change of Control Employment Agreement\*

Dated August 6, 2015 between Stephen Fowle and the Company, incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K, filed August 10, 2015.

Exhibit 10.18 Executive Transition Agreement\*

Dated April 30, 2015 between William R. Hahl and the Company, incorporated herein to the Company's Form 10-K, filed March 14, 2016.

Exhibit 10.19 Observation Rights Agreement

Dated March 23, 2016, Observer Rights Agreement by and between the Company, Basswood and Matthew Lindenbaum, incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K, filed March 24, 2016.

Exhibit 10.20 Amendment No. 1 to Observer Rights Agreement

Dated July 26, 2016, the Company entered into Amendment No. 1 to the Observer Rights Agreement dated as of March 23, 2016, whereby the date which either Matthew Lindenbaum or the Company may terminate the Agreement was extended, incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K, filed July 29, 2016.

Exhibit 10.21 Form of Change of Control Employment Agreement with Charles Cross, David Houdeshell and Charles Shaffer

Incorporated herein by reference from Exhibit 10.1 to the Company's Form 8-K, filed September 23, 2016.

Exhibit 10.22 Agreement and Plan of Merger

Dated November 3, 2016, by and among the Company, Seacoast Bank, GulfShore Bancshares, Inc. and GulfShore Bank, incorporated herein by reference from Exhibit 2.1 to the Company's Form 8-K, filed November 9, 2016.

Exhibit 21 Subsidiaries of Registrant

Exhibit 23.1 Consent of Independent Registered Public Accounting Firm

Exhibit 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1\*\* Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and Section 111 the Emergency Economic Stability Act, as amended

Exhibit 32.2\*\* Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and Section 111 the Emergency Economic Stability Act, as amended

Exhibit 101 Interactive Data File

\* Management contract or compensatory plan or arrangement.

The certifications attached as Exhibits 32.1 and 32.2 accompany this Annual Report on Form 10-K and are \*\*"furnished" to the Securities and Exchange Commission pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed "filed" by the Company for purposes of Section 18 of the Exchange Act.

(b) Exhibits

The response to this portion of Item 15 is submitted under item (a)(3) above.

(c) Financial Statement Schedules

None.

54

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SEACOAST BANKING CORPORATION OF  
FLORIDA  
(Registrant)

By: /s/ Dennis S. Hudson, III  
Dennis S. Hudson, III  
Chairman of the Board and Chief Executive Officer

Date: March 14, 2017

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

|   | Date           |
|---|----------------|
| /s/ Dennis S. Hudson, III<br>Dennis S. Hudson, III, Chairman of the Board,<br>Chief Executive Officer and Director<br>(principal executive officer) | March 14, 2017 |
| /s/ Stephen A. Fowle<br>Stephen A. Fowle, Executive Vice President and<br>Chief Financial Officer<br>(principal financial and accounting officer)   | March 14, 2017 |
| /s/ Dennis J. Arczynski<br>Dennis J. Arczynski, Director  | March 14, 2017 |
| /s/ Stephen E. Bohner<br>Stephen E. Bohner, Director  | March 14, 2017 |
| /s/ T. Michael Crook<br>T. Michael Crook, Director  | March 14, 2017 |

/s/ H. Gilbert Culbreth, Jr.  
H. Gilbert Culbreth, Jr, Director

March 14, 2017

55

|  | Date           |
|--|----------------|
| /s/ Christopher E. Fogal<br>Christopher E. Fogal, Director   | March 14, 2017 |
| /s/ Maryann Goebel<br>Maryann Goebel, Director               | March 14, 2017 |
| /s/ Roger O. Goldman<br>Roger O. Goldman, Lead Director      | March 14, 2017 |
| /s/ Dennis S. Hudson, Jr.<br>Dennis S. Hudson, Jr., Director | March 14, 2017 |
| /s/ Timothy S. Huval<br>Timothy S. Huval, Director           | March 14, 2017 |
| /s/ Thomas E. Rossin<br>Thomas E. Rossin, Director           | March 14, 2017 |

**Item 7. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The purpose of this discussion and analysis is to aid in understanding significant changes in the financial condition of Seacoast Banking Corporation of Florida and its subsidiaries (the “Company”) and their results of operations during 2016, 2015 and 2014. Nearly all of the Company’s operations are contained in its banking subsidiary, Seacoast Bank (“Seacoast Bank” or the “Bank”). This discussion and analysis is intended to highlight and supplement information presented elsewhere in the annual report on Form 10-K, particularly the consolidated financial statements and related notes appearing in Item 8. For purposes of the following discussion, the words the “Company,” “we,” “us,” and “our” refer to the combined entities of Seacoast Banking Corporation of Florida and its direct and indirect wholly owned subsidiaries.*

**Overview – Strategy and Results**

Seacoast continues to execute on its plan to grow our core business organically, innovate to build our franchise and increase efficiency, and grow through mergers and acquisitions. We believe that these investments in growth, efficiency and digital transformation better position us to grow shareholder value today and prospectively. Highlights of our performance in 2016 included:

27% year-over-year revenue growth during 2016, outpacing a 26% increase in noninterest expense over the corresponding period. Adjusted revenues, excluding securities gains and a bargain purchase gain in the fourth quarter 2015 grew 28%, outpacing a 14% increase in adjusted noninterest expenses over the same period. Adjusted revenues and adjusted noninterest expense are non-GAAP measures (see page 92, “*Explanation of Certain Unaudited Non-GAAP Financial Measures*” in “Results of Operations”);

achievement of our \$1.00 adjusted diluted earnings per share goal for 2016, a non-GAAP measure (see page 92, “*Explanation of Certain Unaudited Non-GAAP Financial Measures*” in “Results of Operations”). This metric represented a 35% increase from the prior year, exiting 2016 on a strong upward trajectory and on a path to outperform peers;

reduction in costs related to branch consolidations, a substantial portion of cost savings coming from the integration of BMO Harris and Floridian offices during the second and third quarters of 2016;

continuation of our analytics-driven cross sell and improved sales execution combined with a favorable Florida economy that drove record loan production; total loans increased 34% compared to a year ago, with record production volumes;



completion and successful integration of our acquisitions of Floridian Financial Group, Inc. (Floridian) on March 11, 2016, and the purchase of BMO Harris Bank, N.A.'s ("BMO") Orlando operations on June 3, 2016. These acquisitions further solidified Seacoast's status in Orlando, propelling Seacoast to a top-10 position in this market. In 2016, we also announced the acquisition of GulfShore Bancshares, Inc. ("GulfShore") in Tampa, Florida which we expect to close on April 7, 2017.

We introduced Seacoast's Accelerate commercial banking model in 2011, strategically opening offices in the larger metropolitan markets we serve, including Orlando, Boca Raton and Ft. Lauderdale. The commercial lending offices provide our customers with talented, results-oriented staff, specializing in loans to businesses with revenues above \$5 million in specific industries. From their tenure and market experience, our bankers are familiar with the multitude of challenges the small business customer faces. Through this investment, the Company continues to focus on reaching customers in unique ways, creating a path to achieve higher customer engagement.

In addition, Seacoast has built a fully integrated distribution platform across all channels to provide our customers with the ability to choose their path of convenience to satisfy their banking needs, and which provides us an opportunity to reach our customers through a variety of sales channels. For 2016, Seacoast's debit card spend was up 17% year-over-year, a new high, consumer loans sold to existing customers increased 62% and 37% of check deposits were made outside the branch. Expansion of our 24/7/365 call center in early 2017, further enhances our distribution system, with over 11% of our deposit relationships and nearly 16% of our consumer loan production originated through this channel during 2016. Taken together, we have proactively positioned our business for growth. Excluding the acquisitions, loan growth reached \$377 million or 18%, compared to \$218 million or 12% growth for 2015.

We believe digital delivery and products have contributed to growing our franchise. As of December 31, 2016, approximately 70% of our online customers adopted mobile product offerings and the total number of services utilized by Seacoast's retail customer averaged 4.4 per household, primarily due to increases in debit card activation, direct deposit and mobile banking users. Personal and business mobile banking has grown from 21,587 users at December 31, 2014, to 32,305 users at December 31, 2015, to 47,131 users at December 31, 2016. The growth in new households, a deepening of relationships with current households, and better retention overall is creating stronger value in our core customer franchise.

Our brand reflects our forward-looking strategy and our intent to benefit from continued investments in analytics, digital servicing capabilities and technology, and reduce overhead. Embracing technology, especially electronic delivery channels, has helped us improve efficiency. During 2016, we added 24 branches, but we were also successful in closing 20 branches. This has allowed us to improve deposits per facility, with total deposits per branch increasing to \$75 million at December 31, 2016, from \$66 million one year earlier. We expect to continue consolidating our more expensive, traditional banking facilities, and related personnel costs, as digital and call center channels expand dramatically.

The combination of the above actions improved net income available to common shareholders (on a GAAP basis) totaling \$29.2 million or \$0.78 per diluted share, compared to \$22.1 million or \$0.66 per diluted share for 2015, and \$5.7 million or \$0.21 per diluted share for 2014.

## **Acquisitions – Enhancing Our Success**

Enhancing our footprint were the acquisitions of Floridian and BMO offices in 2016, Grand in 2015 and BANKshares late in 2014 (see “Note S – Business Combinations”). Our primary reasons for these transactions were to further solidify our market share in the attractive Palm Beach and Central Florida markets, expand our customer base and leverage operating costs through economies of scale. These acquisitions not only increased our households, but opened markets and customer bases where our convenience offering resonates. These acquisitions were accretive in the first year (excluding merger charges). In aggregate, the Floridian and BMO acquisitions contributed \$651 million in total deposits and \$328 million in loans to our balance sheet, the Grand acquisition provided \$188 million in total deposits and \$111 million in loans to our balance sheet, and the BANKshares acquisition added \$516 million in total deposits and \$365 million in loans. Merger related charges for 2016, 2015 and 2014 summed to \$8.7 million, \$4.3 million and \$4.3 million, respectively, primarily impacting salaries and wages, outsourced data processing costs, and legal and professional fees.

During the fourth quarter of 2016, we announced our acquisition of GulfShore, jumpstarting our entry into the Tampa market. We look forward to a significant opportunity in the fast-growing, business rich Tampa market in the second quarter of 2017. As we approach this market we plan to use lessons learned from our successful build in the fast-growing Orlando marketplace. We are now the largest Florida-based bank in Orlando and a top-10 bank in this market overall. At year-end 2016, Orlando represents 37% of our franchise, measured by deposits. Regulatory approval for the GulfShore transaction has been received and we are waiting for shareholder approval, with the close of the GulfShore acquisition expected on April 7, 2017, subject to customary closing conditions (see “Note S – Business Combinations”).

The Company will likely continue to consider strategic acquisitions as part of the Company’s overall future growth plans.

## **The Florida Economy**

Florida’s economic recovery is now well established, with solid job growth, declining unemployment, and higher consumer confidence fueling improvements in our markets. Florida’s economic indicators continue to show strength for the state. We believe the Florida economy will further strengthen in 2017, as the state continues to attract population inflows. Florida’s housing markets, manufacturing base, tourism and services industries provide a diversified base for our economy. The residential real estate market is becoming stronger as pricing and sales volumes continue to increase. Our primary competitors now are the mega-banks, and many of these large institutions are struggling with higher capital requirements and new restrictions and regulations that are requiring difficult choices regarding their business models. We continue to believe we have entered a period of opportunity to achieve meaningful market share gains.

The Florida economy continues to amplify our success and the state of Florida remains an attractive market in which to live and work. There are many positive indications that Florida's economy will continue to improve. A December 2016 report from Wells Fargo Securities Economics Group stated, "The recently updated state (Florida) GDP data and the Quarterly Census of Employment and Wages ("QCEW") provide additional insight into Florida's recent strong economic performance. Florida's economy grew 2.9% year-over-year in Q2, far exceeding the nation's 1.2% growth." Their November report forecasted, "We look for Florida's strong run of economic growth to carry over into 2017, albeit at a slightly more modest pace. Real GDP should grow 3.3% next year and nonfarm payrolls should add around 235,000 new jobs. Homebuilding should continue to gain momentum, as stronger jobs and income growth boosts household formation and encourages more job seekers to move to Florida."

Florida's residential real estate market remains solid. Recent Florida REALTORS reports indicate year over year increase in closed sales and median sales price, with time to contract continuing a shortening trend.

## **Our Business**

The Company is a single-bank holding company with operations on Florida's southeast coast (ranging from Broward and Palm Beach County in the south to Brevard and Volusia County in the north) as well as Florida's interior around Lake Okeechobee and up through Orlando (including Orange, Seminole and Lake County). Additionally, in 2016 we began to serve the attractive Tampa market and announced the GulfShore acquisition to fortify our presence. The Company had 47 full service offices at December 31, 2016, an increase of four offices from December 31, 2015.

The Company operates both a full retail banking strategy in its core markets, which are some of Florida's wealthiest, as well as a commercial banking strategy serving small- to mid-sized businesses. The Company, through its bank subsidiary, provides a broad range of community banking services to commercial, small business and retail customers, offering a variety of transaction and savings deposit products, treasury management services, brokerage, and secured and unsecured loan products, including revolving credit facilities, letters of credit and similar financial guarantees, and asset based financing. Seacoast also provides trust and investment management services to retirement plans, corporations and individuals.

### ***Loan Growth and Lending Policies***

For 2016, balances in the loan portfolio increased 34%, compared with an increase of 18% for 2015, reflecting strong business production and the acquisitions of Floridian, BMO, Grand and BANKshares. Adjusting for the loans acquired through acquisitions, the loan portfolio grew 18% and 12% during 2016 and 2015, respectively.

Loan production improved during 2016 and 2015 and growth continued across all business lines. For 2016, \$432 million in commercial/commercial real estate loans were originated, compared to \$299 million for 2015. Our loan pipeline for commercial/commercial real estate loans totaled \$89 million at December 31, 2016, versus \$106 million at December 31, 2015. The Company also closed \$403 million in residential loans during 2016, compared to \$272 million in 2015. The residential loan pipeline at December 31, 2016 totaled \$73 million, versus \$30 million a year ago. Increasing home values and lower interest rates have bolstered consumer interest in borrowing. Consumer and small business originations improved as well, totaling \$302 million during 2016 compared to \$203 million during 2015.

The Company expects more loan growth opportunities for all types of lending in 2017. We will continue to expand our business banking teams, adding new, seasoned, commercial loan officers where market opportunities arise, and improving service through electronic and digital means. In addition, receivables factoring provides another vehicle to better serve customers. We believe that achieving our loan growth objectives, together with the prudent management of credit risk will provide us with the potential to make further, meaningful improvements to our earnings in 2017.

Our strong growth is accompanied by sound risk management procedures. Our lending policies contain numerous guardrails that pertain to lending by type of collateral and purpose, along with limits regarding loan concentrations and the dollar amount (size) of loans. With a disciplined approach, we have benefited from having loan production and loan pipelines that are diverse, de-risking our balance sheet. For example, in recent years the Company increased its focus and monitoring of its exposure to residential land, acquisition and development loans. Overall, the Company has reduced its exposure to commercial developers of residential land, acquisition and development loans from its peak of \$352 million or 20% of total loans in early 2007 to \$30 million or 1% at December 31, 2016. Our exposure to commercial real estate lending is significantly below regulatory limits (see “Loan Concentrations”).

### ***Deposit Growth, Mix and Costs***

The Company’s focus on convenience, with high quality customer service, expanded digital offerings and distribution channels provides stable, low cost core deposit funding for the company. Over the past several years, the Company has strengthened its retail deposit franchise using new strategies and product offerings, while maintaining a focus on growing customer relationships. We believe that digital product offerings are central to core deposit growth as access via these distribution channels is required by customers. During the last two years, we have significantly grown our average transaction deposits (noninterest and interest bearing demand), with significant increases of \$379.3 million or 26% in 2016 and \$375.8 million or 35% in 2015. Along with new relationships, our deposit programs and digital sales have improved our market share and increased average services per household.

Our growth in core deposits has also provided low funding costs. The Company’s deposit mix remains favorable, with 90 percent of average deposit balances comprised of savings, money market, and demand deposits in the fourth quarter of 2016. The Company’s average cost of deposits, including noninterest bearing demand deposits, was 0.14% for 2016, slightly above 2015’s rate of 0.13%, as acquired deposits marginally increased the Company’s cost of deposits.

During 2016, total deposits increased \$679 million or 24% and sweep repurchase agreements grew \$32 million or 19%, versus 2015. In comparison, total deposits increased \$428 million or 18% and sweep repurchase agreements increased \$18 million or 12% during 2015, versus 2014. Deposits for 2016 included acquired balances from Floridian and BMO that aggregated to over \$651 million and deposits for 2015 included acquired deposits of nearly \$189 million from Grand. Most of the increase in sweep repurchase agreements during 2016 and 2015 was in public funds, principally from higher seasonal tax collector receipts from property owners.

### **Financial Condition**

Total assets increased \$1.15 billion or 32% to \$4.68 billion at December 31, 2016, after increasing \$441.4 million or 14% to \$3.53 billion in 2015. Growth highlights were our acquisitions; Floridian which closed March 11, 2016, BMO which closed June 3, 2016, and Grand which closed July 17, 2015, expanding our presence in Palm Beach and Central Florida (particularly in the greater Orlando market), and increasing total assets by \$417 million, \$314 million, and \$215 million, respectively.



**Loan Portfolio**

Table 7 shows total loans (net of unearned income) for commercial and residential real estate, commercial and financial and consumer loans outstanding for the last five years.

Total loans (net of unearned income and excluding the allowance for loan losses) were \$2.88 billion at December 31, 2016, \$723.2 million or 34% more than at December 31, 2015, and were \$2.16 billion at December 31, 2015, \$334.4 million or 18% more than at December 31, 2014. The Floridian and BMO acquisitions in 2016 and Grand acquisition in 2015, contributed \$276 million, \$64 million and \$110 million in loans, respectively. Also, during the last six months of 2016, we purchased four separate mortgage loan pools aggregating to \$63.5 million and a marine loan pool of \$16.0 million (a total of \$79.5 million in loans purchased), and sold two seasoned mortgage portfolio pools (summing to \$70.6 million). The sale of mortgage pools believed to have reached their peak in market value resulted in gains of \$0.9 million. Success in commercial lending through our legacy franchise and through our Accelerate banking model has increased loan growth. Analytics and digital marketing have further fueled loan growth in the consumer and small business channels. Loan production of \$979 million and \$688 million was retained in the loan portfolio during the twelve months ended December 31, 2016 and 2015, respectively. Successful acquisition activity has further supplemented our growth.

The following table details loan portfolio composition at December 31, 2016 and 2015 for portfolio loans, purchase credit impaired loans ("PCI"), and purchase unimpaired loans ("PUL") as defined in Note E-Loans.

| December 31, 2016                     | Portfolio<br>Loans<br>(Dollars in thousands) | PCI Loans        | PUL's            | Total              |
|---------------------------------------|--|------------------|------------------|--------------------|
| Construction and land development     | \$137,480                                    | \$ 114           | \$22,522         | \$160,116          |
| Commercial real estate <sup>(1)</sup> | 1,041,915                                    | 11,257           | 304,420          | 1,357,592          |
| Residential real estate               | 784,290                                      | 684              | 51,813           | 836,787            |
| Commercial and financial              | 308,731                                      | 941              | 60,917           | 370,589            |
| Consumer                              | 152,927                                      | 0                | 1,018            | 153,945            |
| Other loans                           | 507  | 0                | 0                | 507                |
| <b>NET LOAN BALANCES</b>              | <b>\$2,425,850</b>                           | <b>\$ 12,996</b> | <b>\$440,690</b> | <b>\$2,879,536</b> |

| December 31, 2015                     | Portfolio<br>Loans<br>(Dollars in thousands) | PCI Loans | PUL's    | Total     |
|---------------------------------------|--|-----------|----------|-----------|
| Construction and land development     | \$97,629                                     | \$ 114    | \$11,044 | \$108,787 |
| Commercial real estate <sup>(1)</sup> | 776,875                                      | 9,990     | 222,513  | 1,009,378 |
| Residential real estate               | 678,131                                      | 922       | 44,732   | 723,785   |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

|                          |             |           |           |             |
|--------------------------|-------------|-----------|-----------|-------------|
| Commercial and financial | 188,013     | 1,083     | 39,421    | 228,517     |
| Consumer                 | 82,717      | 0         | 2,639     | 85,356      |
| Other loans              | 507         | 0         | 0         | 507         |
| NET LOAN BALANCES        | \$1,823,872 | \$ 12,109 | \$320,349 | \$2,156,330 |

(1) Commercial real estate includes owner-occupied balances of \$623.8 million and \$453.3 million at December 31, 2016 and 2015, respectively.

Net loan balances at December 31, 2016 and 2015 are net of deferred costs of \$4.4 million and \$7.7 million, respectively.

Commercial real estate mortgages increased \$348.2 million or 35% to \$1.36 billion at December 31, 2016, compared to December 31, 2015, a result of improving loan production and loans acquired in the mergers. Office building loans of \$341.6 million or 25% of commercial real estate mortgages, comprise our largest concentration with a substantial portion owner-occupied. Portfolio composition also includes lending for retail trade, industrial, healthcare, churches and educational facilities, recreation, multifamily, mobile home parks, lodging, restaurants, agriculture, convenience stores, marinas, and other types of real estate.

The Company's ten largest commercial real estate funded and unfunded loan relationships at December 31, 2016 aggregated to \$153.0 million (versus \$119.8 million a year ago), of which \$148.5 million was funded. The Company's 65 commercial real estate relationships in excess of \$5 million totaled \$564.3 million, of which \$502.1 million was funded (compared to 47 relationships of \$370.9 million a year ago, of which \$322.6 million was funded).

Fixed rate and adjustable rate loans secured by commercial real estate, excluding construction loans, was \$1.042 billion and \$315 million, respectively, at December 31, 2016, compared to \$743 million and \$266 million, respectively, a year ago.

Reflecting the impact of organic loan growth and the Floridian and BMO loan acquisitions, commercial loans ("C&I") outstanding at year-end 2016 increased to \$370.6 million, up substantially from \$228.5 million a year ago. Commercial lending activities are directed principally towards businesses whose demand for funds are within the Company's lending limits, such as small- to medium-sized professional firms, retail and wholesale outlets, and light industrial and manufacturing concerns. Such businesses are smaller and subject to the risks of lending to small to medium sized businesses, including, but not limited to, the effects of a downturn in the local economy, possible business failure, and insufficient cash flows.

Residential mortgage loans increased \$113 million or 16% to \$837 million as of December 31, 2016. Substantially all residential originations have been underwritten to conventional loan agency standards, including loans having balances that exceed agency value limitations. During 2016, \$64 million of whole loan mortgages were acquired and added to the portfolio. At December 31, 2016, approximately \$418 million or 50% of the Company's residential mortgage balances were adjustable 1-4 family mortgage loans (including hybrid adjustable rate mortgages). Fixed rate mortgages totaled approximately \$210 million (25% of the residential mortgage portfolio) at December 31, 2016, of which 15- and 30-year mortgages totaled \$24 million and \$153 million, respectively. Remaining fixed rate balances were comprised of home improvement loans totaling \$78 million, most with maturities of 10 years or less and home equity lines of credit, primarily floating rates, totaling \$164 million at December 31, 2016. In comparison, loans secured by residential properties having fixed rates totaled \$110 million at December 31, 2015, with 15- and 30-year fixed rate residential mortgages totaling \$25 million and \$85 million, respectively, and home equity mortgages and lines of credit totaled \$69 million and \$114 million, respectively.

The Company also provides consumer loans (including installment loans, loans for automobiles, boats, and other personal, family and household purposes) which increased \$68.6 million or 80% year over year and totaled \$153.9 million (versus \$85.4 million a year ago). Of the \$68.6 million increase, \$32.4 million was in marine loans, \$4.3 million in automobile and truck loans, and \$31.9 million in other consumer loans. Marine loans at December 31, 2016 include \$15.5 million in purchased loan pools acquired during the third quarter of 2016.

At December 31, 2016, the Company had unfunded commitments to make loans of \$532.1 million, compared to \$343.2 million at December 31, 2015 (see “Note P - Contingent Liabilities and Commitments with Off-Balance Sheet Risk” to the Company’s consolidated financial statements).

### ***Loan Concentrations***

The Company has developed guardrails to manage to loan types that are most impacted by stressed market conditions in order to achieve lower levels of credit loss volatility in the future. Commercial and commercial real estate loan relationships greater than \$10 million totaled \$217.3 million, and represent 8% of the total portfolio at December 31, 2016, compared to \$161.7 million or 13% at year-end 2010.

Concentrations in total construction and land development loans and total CRE loans are maintained well below regulatory limits. Construction and land development and commercial real estate loan concentrations as a percentage of total risk based capital, were stable at 39% and 214%, respectively, at December 31, 2016. Regulatory guidance suggests limits of 100% and 300%, respectively.

The Company defines commercial real estate in accordance with the guidance on “Concentrations in Commercial Real Estate Lending” (the “Guidance”) issued by the federal bank regulatory agencies in 2006, which defines commercial real estate (“CRE”) loans as exposures secured by land development and construction, including 1-4 family residential construction, multi-family property, and non-farm nonresidential property where the primary or a significant source of repayment is derived from rental income associated with the property (i.e. loans for which 50 percent or more of the source of repayment comes from third party, non-affiliated, rental income) or the proceeds of the sale, refinancing, or permanent financing of the property. Loans to real estate investment trusts, or “REITs”, and unsecured loans to developers that closely correlate to the inherent risks in CRE markets would also be considered CRE loans under the Guidance. Loans on owner occupied CRE are generally excluded.

### ***Nonperforming Loans, Troubled Debt Restructurings, Other Real Estate Owned, and Credit Quality***

Table 12 provides certain information concerning nonperforming assets for the years indicated.

Nonperforming assets (“NPAs”) at December 31, 2016 totaled \$28.0 million, and were comprised of \$11.0 million of nonaccrual portfolio loans, \$7.1 million of nonaccrual purchased loans, \$3.0 million of non-acquired other real estate owned (“OREO”), \$1.2 million of acquired OREO and \$5.7 million of branches out of service. NPAs increased from

\$24.4 million recorded as of December 31, 2015 (comprised of \$12.8 million of nonaccrual portfolio loans, \$4.6 million of nonaccrual purchased loans, and \$3.7 million of non-acquired OREO and \$3.3 million of acquired OREO). At December 31, 2016, approximately 98% of nonaccrual loans were secured with real estate. See the tables below for details about nonaccrual loans. At December 31, 2016, nonaccrual loans have been written down by approximately \$2.8 million or 14% of the original loan balance (including specific impairment reserves). During 2016, total OREO increased \$2.9 million or 41%, primarily related to branches taken out of service in 2016 that are actively being marketed.

The Company's asset mitigation staff handles all foreclosure actions together with outside legal counsel.

The Company pursues loan restructurings in selected cases where it expects to realize better values than may be expected through traditional collection activities. The Company has worked with retail mortgage customers, when possible, to achieve lower payment structures in an effort to avoid foreclosure. TDRs have been a part of the Company's loss mitigation activities and can include rate reductions, payment extensions and principal deferrals. Company policy requires TDRs that are classified as nonaccrual loans after restructuring remain on nonaccrual until performance can be verified, which usually requires six months of performance under the restructured loan terms. Accruing restructured loans totaled \$17.7 million at December 31, 2016 compared to \$20.0 million at December 31, 2015. Accruing TDRs are excluded from our nonperforming asset ratios. The tables below set forth details related to nonaccrual and accruing restructured loans.

| December 31, 2016<br>(In thousands) | Nonaccrual Loans |            |          | Accruing              |
|-------------------------------------|------------------|------------|----------|-----------------------|
|                                     | Non-Current      | Performing | Total    | Restructured<br>Loans |
| Construction & land development     |                  |            |          |                       |
| Residential                         | \$0              | \$ 258     | \$258    | \$ 262                |
| Commercial                          | 0                | 0          | 0        | 44                    |
| Individuals                         | 0                | 212        | 212      | 243                   |
|                                     | 0                | 470        | 470      | 549                   |
| Residential real estate mortgages   | 1,635            | 8,209      | 9,844    | 10,878                |
| Commercial real estate mortgages    | 2,093            | 5,248      | 7,341    | 5,933                 |
| Real estate loans                   | 3,728            | 13,927     | 17,655   | 17,360                |
| Commercial and financial            | 246              | 0          | 246      | 0                     |
| Consumer                            | 67               | 103        | 170      | 351                   |
| TOTAL                               | \$4,041          | \$ 14,030  | \$18,071 | \$ 17,711             |

At December 31, 2016 and 2015, total TDRs (performing and nonperforming) were comprised of the following loans by type of modification:

| (Dollars in thousands)                 | 2016       |                 | 2015       |                 |
|--|------------|-----------------|------------|-----------------|
|  | Number     | Amount          | Number     | Amount          |
| Rate reduction                         | 81         | \$14,472        | 91         | \$15,776        |
| Maturity extended with change in terms | 56         | 6,975           | 56         | 7,143           |
| Forgiveness of principal               | 0          | 0               | 0          | 0               |
| Chapter 7 bankruptcies                 | 36         | 2,308           | 44         | 2,693           |
| Not elsewhere classified               | 13         | 1,739           | 14         | 1,808           |
| <b>TOTAL</b>                           | <b>186</b> | <b>\$25,494</b> | <b>205</b> | <b>\$27,420</b> |

During the twelve months ended December 31, 2016, newly identified TDRs totaled \$2.0 million, compared to \$2.6 million for 2015. Loan modifications are not reported in calendar years after modification if the loans were modified at an interest rate equal to the yields of new loan originations with comparable risk and the loans are performing based on the terms of the restructuring agreements. No accruing loans that were restructured within the twelve months preceding December 31, 2016 defaulted during the twelve months ended December 31, 2016, the same as for 2015. A restructured loan is considered in default when it becomes 90 days or more past due under the modified terms, has been transferred to nonaccrual status, or has been transferred to OREO.

At December 31, 2016, loans (excluding PCI loans) totaling \$32.7 million were considered impaired (comprised of total nonaccrual, loans 90 days or more past due, and TDRs) and \$2.5 million of the allowance for loan losses was allocated for potential losses on these loans, compared to \$32.7 million and \$2.5 million, respectively, at December 31, 2015.

In accordance with regulatory reporting requirements, loans are placed on nonaccrual following the Retail Classification of Loan interagency guidance. Typically loans 90 days or more past due are reviewed for impairment, and if deemed impaired, are placed on nonaccrual. Once impaired, the current fair market value of the collateral is assessed and a specific reserve and/or charge-off taken. Quarterly thereafter, the loan carrying value is analyzed and any changes are appropriately made as described above.

### ***Cash and Cash Equivalents, Liquidity Risk Management and Contractual Commitments***

Cash and cash equivalents (including interest bearing deposits), totaled \$109.6 million on a consolidated basis at December 31, 2016, compared to \$136.1 million at December 31, 2015.

Liquidity risk involves the risk of being unable to fund assets with the appropriate duration and rate-based liability, as well as the risk of not being able to meet unexpected cash needs. Liquidity planning and management are necessary to ensure the ability to fund operations cost effectively and to meet current and future potential obligations such as loan



commitments and unexpected deposit outflows.

The table below presents maturities of our funding. In this table, all deposits with indeterminate maturities such as interest bearing and noninterest bearing demand deposits, savings accounts and money market accounts are presented as having a maturity of one year or less. We consider these low cost, no-cost deposits to be our largest, most stable funding source, despite no contracted maturity.

## Contractual Obligations

| (In thousands)        | December 31, 2016  |                     |   |   |                    |
|-----------------------|--------------------|---------------------|---|---|--------------------|
|                       | Total              | One Year<br>or Less | Over One<br>Year Through<br>Three Years | Over Three<br>Years Through<br>Five Years | Over Five<br>Years |
| Deposit maturities    | \$3,523,245        | \$3,385,027         | \$ 84,419                               | \$ 52,010                                 | \$ 1,789           |
| Short-term borrowings | 204,202            | 204,202             | 0                                       | 0   | 0                  |
| FHLB borrowings       | 415,000            | 415,000             | 0                                       | 0   | 0                  |
| Subordinated debt     | 70,241             | 0                   | 0                                       | 0   | 70,241             |
| Operating leases      | 31,568             | 5,325               | 8,239                                   | 5,575                                     | 12,429             |
| <b>TOTAL</b>          | <b>\$4,244,256</b> | <b>\$4,009,554</b>  | <b>\$ 92,658</b>                        | <b>\$ 57,585</b>                          | <b>\$ 84,459</b>   |

Funding sources primarily include customer-based core deposits, collateral-backed borrowings, cash flows from operations, cash flows from our loan and investment portfolios and asset sales (primarily secondary marketing for residential real estate mortgages and marine financings). Cash flows from operations are a significant component of liquidity risk management and we consider both deposit maturities and the scheduled cash flows from loan and investment maturities and payments.

Deposits are also a primary source of liquidity. The stability of this funding source is affected by numerous factors, including returns available to customers on alternative investments, the quality of customer service levels, perception of safety and competitive forces. We routinely use securities and loans as collateral for secured borrowings. In the event of severe market disruptions, we have access to secured borrowings through the FHLB and the Federal Reserve Bank of Atlanta under its borrower-in-custody.

Contractual maturities for assets and liabilities are reviewed to meet current and expected future liquidity requirements. Sources of liquidity, both anticipated and unanticipated, are maintained through a portfolio of high quality marketable assets, such as residential mortgage loans, securities held for sale and interest-bearing deposits. The Company is also able to provide short term financing of its activities by selling, under an agreement to repurchase, United States Treasury and Government agency securities not pledged to secure public deposits or trust funds. At December 31, 2016, Seacoast Bank had available unsecured lines of \$75 million and lines of credit under current lendable collateral value, which are subject to change, of \$578 million. Seacoast Bank had \$688 million of United States Treasury and Government agency securities and mortgage backed securities not pledged and available for use under repurchase agreements, and had an additional \$378 million in residential and commercial real estate loans available as collateral. In comparison, at December 31, 2015, the Company had available unsecured lines of \$40 million and lines of credit of \$886 million, and had \$510 million of Treasury and Government agency securities and mortgage backed securities not pledged and available for use under repurchase agreements, as well as an additional \$277 million in residential and commercial real estate loans available as collateral.

The Company does not rely on and is not dependent on off-balance sheet financing or significant amounts of wholesale funding.

The Company has traditionally relied upon dividends from Seacoast Bank and securities offerings to provide funds to pay the Company's expenses and to service the Company's debt. At December 31, 2016, Seacoast Bank can distribute dividends to the Company of approximately \$61.0 million. At December 31, 2016, the Company had cash and cash equivalents at the parent of approximately \$13.3 million, compared to \$43.7 million at December 31, 2015, with the decrease directly related to cash paid in the Floridian acquisition (see "Note S – Business Combinations").

### *Securities*

Information related to yields, maturities, carrying values and fair value of the Company's securities is set forth in Tables 13-16 and "Note D – Securities" of the Company's consolidated financial statements.

At December 31, 2016, the Company had no trading securities, \$950.5 million in securities available for sale, and \$372.5 million in securities held to maturity. The Company's total securities portfolio increased \$328.7 million or 33% from December 31, 2015. During the first quarter of 2016, securities totaling \$66.9 million were added from Floridian. Security purchases during the first and second quarter of 2016 of \$258.3 million were primarily to utilize anticipated cash to be received by Seacoast from BMO, with an increase of \$203.4 million in securities held to maturity during the second quarter (almost a doubling from the first quarter of 2016). Security purchases during the third quarter of 2016 were more limited, totaling only \$13 million, and totaled \$130 million in the fourth quarter of 2016. These efforts were primary to the overall increase in the securities portfolio during 2016. For 2015, securities totaling \$46.4 million were added from Grand during the third quarter. Funding for investments was derived from liquidity, both legacy and that acquired in mergers, and increases in funding from our core customer deposit base and FHLB borrowings.

During 2016, proceeds from the sales of securities totaled \$40.4 million (including net gains of \$0.4 million). In comparison, proceeds from the sales of securities totaled \$60.5 million (including net gains of \$0.2 million) for 2015, and proceeds from the sale of securities totaled \$21.9 million for 2014 (including net gains of \$0.5 million). Management believes the securities sold had minimal opportunity to further increase in value.

Securities are generally acquired which return principal monthly. During 2016, maturities (primarily pay-downs of \$175.1 million) totaled \$176.6 million. During 2015, maturities (primarily pay-downs of \$146.6 million) totaled \$147.1 million and for 2014 maturities totaled \$108.7 million (including \$107.8 million in pay-downs). The modified duration of the investment portfolio at December 31, 2016 was 4.1 years, compared to 3.7 years at December 31, 2015.

At December 31, 2016, available for sale securities had gross unrealized losses of \$14.1 million and gross unrealized gains of \$3.8 million, compared to gross unrealized losses of \$10.8 million and gross unrealized gains of \$3.0 million at December 31, 2015. All of the securities with unrealized losses are reviewed for other-than-temporary impairment at least quarterly. As a result of these reviews it was determined that the unrealized losses were not other than temporarily impaired and the Company has the intent and ability to retain these securities until recovery over the periods presented (see additional discussion under “Other Fair Value Measurements” and “Other than Temporary Impairment of Securities” in “Critical Accounting Policies and Estimates”).

Company management considers the overall quality of the securities portfolio to be high. The Company has no exposure to securities with subprime collateral. The Company does not have an investment position in trust preferred securities.

### ***Deposits and Borrowings***

The Company's balance sheet continues to be primarily core funded.

Total deposits increased \$678.9 million or 24% to \$3.52 billion at December 31, 2016, compared to one year earlier. Excluding the Floridian and BMO acquisitions, total deposits increased \$27.3 million or 1% from December 31, 2015. Deposit growth since year-end 2015 was impacted by declines in public fund balances, which decreased by more than \$36 million during 2016.

Since December 31, 2015, interest bearing deposits (interest bearing demand, savings and money markets deposits) increased \$327.1 million or 19% to \$2.02 billion, noninterest bearing demand deposits increased \$293.9 million or 34% to \$1.15 billion, and CDs increased \$57.9 million or 20% to \$351.9 million. Excluding acquired deposits, noninterest demand deposits were \$109.6 million or 13% higher from year-end 2015, and represent 33% deposits, compared to 30% at December 31, 2015. Core deposit growth reflects our success in growing households both organically and through acquisitions.

Additions to CDs and the increase in CDs in 2016 year over year have come primarily through acquisitions during 2016. An intentional decrease in higher cost time deposits was recorded over the two years prior to 2016's acquisitions, and was more than offset by increases in low cost or no cost deposits.

Customer repurchase agreements totaled \$204.2 million at December 31, 2016, increasing \$32.2 million or 19% from December 31, 2015. The repurchase agreements are offered by Seacoast to select customers who wish to sweep excess balances on a daily basis for investment purposes. Public funds comprise a significant amount of the outstanding balance.

No unsecured federal funds purchased were outstanding at December 31, 2016 nor 2015.

At December 31, 2016 and 2015, borrowings were comprised of subordinated debt of \$70.2 million and \$70.0 million, respectively, related to trust preferred securities issued by trusts organized or acquired by the Company, and borrowings from FHLB of \$415.0 million and \$50.0 million, respectively. At December 31, 2016, our FHLB borrowings were all maturing within 30 days, and the rate for FHLB funds at year-end was 0.61%. In the second quarter of 2016, we paid an early redemption cost of \$1.8 million related to prepayment of the \$50.0 million of FHLB advances having a weighted average cost of 3.22% and scheduled to mature in late 2017 (see “Noninterest Expense”). The two FHLB advances redeemed had been outstanding since 2007.

The Company has two wholly owned trust subsidiaries, SBCF Capital Trust I and SBCF Statutory Trust II that were both formed in 2005. In 2007, the Company formed an additional wholly owned trust subsidiary, SBCF Statutory Trust III. The 2005 trusts each issued \$20.0 million (totaling \$40.0 million) of trust preferred securities and the 2007 trust issued an additional \$12.0 million in trust preferred securities. As part of the October 1, 2014 BANKshares acquisition the Company inherited three junior subordinated debentures totaling \$5.2 million, \$4.1 million, and \$5.2 million, respectively. Also, as part of the Grand acquisition, the Company inherited an additional junior subordinated debenture totaling \$7.2 million. The acquired junior subordinated debentures (in accordance with ASU 805 Business Combinations) were recorded at fair value, which collectively is \$5.1 million lower than face value at December 31, 2016. This amount is being amortized into interest expense over the acquired subordinated debts' remaining term to maturity. All trust preferred securities are guaranteed by the Company on a junior subordinated basis.

Under Basel III and Federal Reserve rules, qualified trust preferred securities and other restricted capital elements can be included as Tier 1 capital, within limitations. The Company believes that its trust preferred securities qualify under these capital rules. The weighted average interest rate of our outstanding subordinated debt related to trust preferred securities was 2.47% for the twelve month period ended December 31, 2016, compared to 2.43% for all of 2015.

Go to "Note I – Borrowings" of our consolidated financial statements for more detailed information pertaining to borrowings.

### ***Off-Balance Sheet Transactions***

In the normal course of business, we may engage in a variety of financial transactions that, under generally accepted accounting principles, either are not recorded on the balance sheet or are recorded on the balance sheet in amounts that differ from the full contract or notional amounts. These transactions involve varying elements of market, credit and liquidity risk.

Lending commitments include unfunded loan commitments and standby and commercial letters of credit. A large majority of loan commitments and standby letters of credit expire without being funded, and accordingly, total contractual amounts are not representative of our actual future credit exposure or liquidity requirements. Loan commitments and letters of credit expose the Company to credit risk in the event that the customer draws on the commitment and subsequently fails to perform under the terms of the lending agreement.

Loan commitments to customers are made in the normal course of our commercial and retail lending businesses. For commercial customers, loan commitments generally take the form of revolving credit arrangements. For retail customers, loan commitments generally are lines of credit secured by residential property. These instruments are not



recorded on the balance sheet until funds are advanced under the commitment. For loan commitments, the contractual amount of a commitment represents the maximum potential credit risk that could result if the entire commitment had been funded, the borrower had not performed according to the terms of the contract, and no collateral had been provided. Loan commitments were \$532 million at December 31, 2016, and \$343 million at December 31, 2015 (see “Note P-Contingent Liabilities and Commitments with Off-Balance Sheet Risk” to the Company’s consolidated financial statements).

*Capital Resources*

Table 6 summarizes the Company's capital position and selected ratios.

The Company's equity capital at December 31, 2016 increased \$81.9 million to \$435.4 million since December 31, 2015, and was \$40.8 million higher at December 31, 2015, when compared to year-end 2014. The ratio of shareholders' equity to period end total assets was 9.30% and 10.00% at December 31, 2016 and 2015, respectively. Equity primarily increased from a combination of earnings retained by the Company, and capital of \$50.9 million and \$17.2 million issued in conjunction with the acquisition of Floridian in 2016 and Grand in 2015, respectively. The Company issued shares of common stock as consideration for each the mergers. The BMO purchase did not include an issuance of any equity. The ratio of shareholders' equity to total assets declined during 2016 and 2015, as the Company successfully grew assets at a faster pace than equity over these periods.

Activity in shareholders' equity for the twelve months ended December 31, 2016 and 2015 follows:

| (Dollars in thousands)   | 2016      | 2015      |
|--|-----------|-----------|
| Beginning balance at January 1, 2015 and 2014                                  | \$353,453 | \$312,651 |
| Net income   | 29,202    | 22,141    |
| Issuance of stock pursuant to acquisition of Floridian (2016) and Grand (2015) | 50,913    | 17,172    |
| Stock compensation (net of Treasury shares acquired)                           | 3,129     | 2,875     |
| Change in other comprehensive income   | (1,300 )  | (1,386 )  |
| Ending balance at December 31, 2016 and 2015                                   | \$435,397 | \$353,453 |

Capital ratios are well above regulatory requirements for well-capitalized institutions. Seacoast management's use of risk-based capital ratios in its analysis of the Company's capital adequacy are "non-GAAP" financial measures. Seacoast's management uses these measures to assess the quality of capital and believes that investors may find it useful in their analysis of the Company. The capital measures are not necessarily comparable to similar capital measures that may be presented by other companies (see "Table 6 - Capital Resources" and "Note N – Shareholders' Equity").

|                                   | Seacoast<br>(Consolidated) |   | Seacoast<br>Bank |   | Minimum to be<br>Well-Capitalized* |   |
|-----------------------------------|----------------------------|---|------------------|---|------------------------------------|---|
| Common equity Tier 1 ratio (CET1) | 10.79                      | % | 12.03            | % | 6.5                                | % |
| Tier 1 capital ratio              | 12.53                      | % | 12.03            | % | 8.0                                | % |
| Total risk-based capital ratio    | 13.25                      | % | 12.75            | % | 10.0                               | % |
| Leverage ratio                    | 9.15                       | % | 8.78             | % | 5.0                                | % |

\* For subsidiary bank only

The Company's total risk-based capital ratio was 13.25% at December 31, 2016, below our December 31, 2015's ratio of 16.01%. Larger pro rata cash payments and more modest amounts of common stock issued to Floridian shareholders, as well as ongoing reinvestment of liquidity into securities and loans with higher risk weightings and the addition of Floridian's and BMO's loans with higher risk weightings, were primary causes for Tier 1 and total risk-based capital ratios decreasing during 2016. As of December 31, 2016, the Bank's leverage ratio (Tier 1 capital to adjusted total assets) was 8.78%, compared to 9.36% at December 31, 2015, reflecting growth and the effect of push down accounting on Seacoast's subsidiary bank's capital.

On February 21, 2017, the Company closed on its offering of 8,912,500 shares of common stock, consisting of 2,702,500 shares sold by the Company and 6,210,000 shares sold by one of its shareholders. Seacoast received proceeds of \$56.8 million from the issuance of the 2,702,500 shares of its common stock, without any reduction for legal and professional fees. The Company intends to use the net proceeds from the offering for general corporate purposes, including potential future acquisitions and to support organic growth. Seacoast did not receive any proceeds from the sale of its shareholder's shares (see "Note N – Shareholders' Equity").

The Company and Seacoast Bank are subject to various general regulatory policies and requirements relating to the payment of dividends, including requirements to maintain adequate capital above regulatory minimums. The appropriate federal bank regulatory authority may prohibit the payment of dividends where it has determined that the payment of dividends would be an unsafe or unsound practice. The Company is a legal entity separate and distinct from Seacoast Bank and its other subsidiaries, and the Company's primary source of cash and liquidity, other than securities offerings and borrowings, is dividends from its bank subsidiary. Without Office of the Comptroller of the Currency ("OCC") approval, Seacoast Bank can pay \$61.0 million of dividends to the Company (see "Note C - Cash, Dividend and Loan Restrictions").

The OCC and the Federal Reserve have policies that encourage banks and bank holding companies to pay dividends from current earnings, and have the general authority to limit the dividends paid by national banks and bank holding companies, respectively, if such payment may be deemed to constitute an unsafe or unsound practice. If, in the particular circumstances, either of these federal regulators determined that the payment of dividends would constitute an unsafe or unsound banking practice, either the OCC or the Federal Reserve may, among other things, issue a cease and desist order prohibiting the payment of dividends by Seacoast Bank or us, respectively. Under a recently adopted Federal Reserve policy, the board of directors of a bank holding company must consider different factors to ensure that its dividend level is prudent relative to the organization's financial position and is not based on overly optimistic earnings scenarios such as any potential events that may occur before the payment date that could affect its ability to pay, while still maintaining a strong financial position. As a general matter, the Federal Reserve has indicated that the board of directors of a bank holding company, such as Seacoast, should consult with the Federal Reserve and eliminate, defer, or significantly reduce the bank holding company's dividends if: (i) its net income available to shareholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends; (ii) its prospective rate of earnings retention is not consistent with its capital needs and overall current and prospective financial condition; or (iii) it will not meet, or is in danger of not meeting, its minimum regulatory capital adequacy ratios.

The Company has seven wholly owned trust subsidiaries, SBCF Capital Trust I and SBCF Statutory Trust II that were both formed in 2005 to issue trust preferred securities. In 2007, the Company formed an additional wholly owned trust subsidiary, SBCF Statutory Trust III. The 2005 trusts each issued \$20.0 million (totaling \$40.0 million) of trust preferred securities and the 2007 trust issued an additional \$12.0 million in trust preferred securities. In 2014, as part of the BANKshares acquisition, the Company acquired BankFIRST Statutory Trust I, BankFIRST Statutory Trust II and The BANKshares Capital Trust I that issued in the aggregate \$14.4 million in trust preferred securities. In 2015, as part of the Grand acquisition, the Company also acquired Grand Bankshares Capital Trust I that issued \$7.2 million in trust preferred securities. Trust preferred securities from our acquisitions are recorded at fair value when acquired. All trust preferred securities are guaranteed by the Company on a junior subordinated basis. The Federal Reserve's rules permit qualified trust preferred securities and other restricted capital elements to be included under Basel III capital guidelines, with limitations, and net of goodwill and intangibles. The Company believes that its trust preferred securities qualify under these revised regulatory capital rules and believes that it will be able to treat all \$70.2 million of trust preferred securities as Tier 1 capital. For regulatory purposes, the trust preferred securities are added to the Company's tangible common shareholders' equity to calculate Tier 1 capital.

The Company's capital is expected to continue to increase with positive earnings.

## Results of Operations

### *Earnings Summary*

The Company has steadily improved results over the past three years. Net income for 2016 totaled \$29.2 million or \$0.78 diluted earnings per share, compared to \$22.1 million or \$0.66 diluted earnings per share for 2015, and \$5.7 million or \$0.21 diluted earnings per share for 2014. Return on average assets ("ROA") increased to 0.94% during the fourth quarter of 2016, and return on average equity ("ROE") to 9.80% for the same period.

Adjusted net income, a non-GAAP measure (see page 92, "*Explanation of Certain Unaudited Non-GAAP Financial Measures*"), totaled \$37.5 million and was \$12.2 million or 48% higher year-over-year for the twelve months ended December 31, 2016. In comparison, adjusted net income increased \$12.3 million or 95% during 2015, compared to 2014. Adjusted diluted earnings per share (see page 92, "*Explanation of Certain Unaudited Non-GAAP Financial Measures*") of \$1.00 for 2016, compared to \$0.74 for 2015 and \$0.47 for 2014. We added 24 offices during 2016, primarily through acquisitions, and closed 20 offices, with a net add of 4 offices and a total of 47 full-service offices at year-end 2016.

Data analytics and technology-assisted operational improvement are also helping us build efficiencies across our organization and drive process automation.

We believe that our success in increasing net income is the result of our success in significantly growing our businesses and balance sheet, while attaining operating efficiency. This success also reflects the success we have had in identifying and incorporating acquisitions.

### ***Net Interest Income and Margin***

Net interest income (on a fully taxable equivalent basis) for 2016 totaled \$140.5 million, increasing \$30.5 million or 28% as compared to 2015's net interest income of \$110.0 million, which increased by \$34.8 million or 46% compared to 2014. The Company's net interest margin decreased one basis point to 3.63% during 2016 from 2015, and increased 39 basis points to 3.64% during 2015 from 2014.

Loan growth, balance sheet mix and yield/cost management have been the primary forces affecting net interest income and net interest margin results during 2016. Acquisitions also contributed to net interest income growth. Organic loan growth (excluding acquisitions) year-over-year was \$877 million, or 18%. Floridian loans, securities and deposits added \$266 million, \$67 million and \$337 million, respectively, and the purchase of investment securities ahead of the BMO acquisition, which added \$314 million in deposits and \$63 million in loans, were contributors to net interest income improvement year-over-year for 2016, compared to 2015. The same full-year income growth dynamic occurred in 2015 compared to 2014, with the addition of BANKshares in the fourth quarter 2014 and Grand in July 2015 and \$224 million of organic loan growth during the year. We expect 2017's net interest income will continue to benefit from the full year impact of acquisitions completed in 2016.

The slight decrease in margin for 2016 year-over-year from 2015 reflects decreased loan yields, reflecting the current low interest rate environment, partially offset by improved balance sheet mix. Margin expansion in 2015 benefited from organic and acquisition related growth, strong loan growth and improving core yields more than compensated for decreasing purchased loan accretion by the end of 2015.

Table 2 presents the Company's average balance sheets, interest income and expenses, and yields and rates, for the past three years.

The following table details the trend for net interest income and margin results (on a tax equivalent basis), and yield on earning assets and rate on interest bearing liabilities that has changed nominally for the past five quarters:

| (Dollars in thousands) | Net Interest<br>Income (1) | Net Interest<br>Margin (1) | Yield on<br>Earning Assets | Rate on Interest<br>Bearing Liabilities |
|------------------------|----------------------------|----------------------------|----------------------------|---|
| Fourth quarter 2015    | \$ 29,216                  | 3.67                       | % 3.90                     | % 0.33                                  |
| First quarter 2016     | 30,349                     | 3.68                       | 3.92                       | 0.34                                    |
| Second quarter 2016    | 34,801                     | 3.63                       | 3.85                       | 0.31                                    |
| Third quarter 2016     | 37,735                     | 3.69                       | 3.90                       | 0.30                                    |
| Fourth quarter 2016    | 37,628                     | 3.56                       | 3.78                       | 0.31                                    |

(1) On tax equivalent basis, a non-GAAP measure

Total average loans increased \$599.8 million or 30% during 2016 compared to 2015, and increased \$531.2 million or 36.6% during 2015 compared to 2014. Our average investment securities also increased \$238.3 million or 25% during 2016 versus 2015, and \$225.2 million or 31% during 2015..

For 2016, average loans (the highest yielding component of earning assets) as a percentage of average earning assets totaled 66.8%, compared to 65.6% a year ago and 62.8% for 2014 while interest earning deposits and other investments decreased to 2.2%, compared to 2.5% in 2015 and 5.4% in 2014, reflecting the Company's significant effort to reduce excess liquidity. As average total loans as a percentage of earning assets increased, the mix of loans has improved, with volumes related to commercial real estate representing 50.2% of total loans at December 31, 2016 (compared to 49.8% at December 31, 2015 and 48.9% at December 31, 2014). Lower yielding residential loan balances with individuals (including home equity loans and lines, and personal construction loans) represented 31.6% of total loans at December 31, 2016 (versus 35.7% at December 31, 2015 and 39.6 percent at December 31, 2014) (see "Loan Portfolio").



Commercial and commercial real estate loan production for 2016 totaled \$432 million, with almost \$145 million originated in the fourth quarter of 2015, compared to production for all of 2015 and 2014 of \$299 million and \$258 million, respectively. Closed residential loan production totaled \$403 million, compared to production for all of 2015 and 2014 of \$272 million and \$225 million, respectively. During 2016, an additional \$63.5 million of residential mortgage and \$19.2 million of marine loan pools were purchased, and partially offset by \$70.6 million in sales of seasoned pools of portfolio residential mortgages. The following chart details the trend for commercial and residential loans closed and pipelines for the past three years:

| (Dollars in thousands)                                      | Twelve Months Ended December 31, |            |           |
|---|----------------------------------|------------|-----------|
|   | 2016                             | 2015       | 2014      |
| Commercial/commercial real estate loan pipeline at year-end | \$ 88,814                        | \$ 105,556 | \$ 60,136 |
| Commercial/commercial real estate loans closed              | 432,438                          | 298,998    | 257,989   |
| Residential loan pipeline at year-end                       | \$ 72,604                        | \$ 30,340  | \$ 21,351 |
| Residential loan originations retained                      | 243,831                          | 130,479    | 117,990   |
| Residential loan originations sold                          | 159,554                          | 141,352    | 107,112   |

The securities portfolio has grown in size but remained a relatively constant percentage of the balance sheet. However, careful portfolio management has resulted in increased securities yields. In 2016 our securities yielded 2.31%, up from 2.21% in 2015 and 2.14% in 2014.

For 2016, the cost of average interest-bearing liabilities decreased 2 basis points to 0.31% from 2015. For 2015, this cost increased 1 basis point to 0.33% from 2014. The cost of our funding reflects the low interest rate environment and the Company's successful core deposit focus that produced strong growth in core deposit customer relationships over the past several years. Excluding higher cost certificates of deposit (CDs), core deposits including noninterest bearing demand deposits at December 31, 2016 represent 90.0% of total deposits. The cost of average total deposits (including noninterest bearing demand deposits) for the fourth quarter of 2016 was 0.15%, compared to 0.12% and 0.11% for the fourth quarters of 2015 and 2014. Prospectively, the Company's ability to further reduce the rate paid on deposits will be challenging to produce, due to more limited re-pricing opportunities, competition and an increasing rate environment. The following table provides trend detail on the ending balance components of our customer relationship funding for the past three year-ends:

| Customer Relationship Funding<br>(Dollars in thousands) | December 31, |             |             |   |
|---|--------------|-------------|-------------|---|
|   | 2016         | 2015        | 2014        |   |
| Noninterest demand                                      | \$1,148,309  | \$854,447   | \$725,238   |   |
| Interest-bearing demand                                 | 873,727      | 734,749     | 652,353     |   |
| Money market  | 802,697      | 665,353     | 450,172     |   |
| Savings   | 346,662      | 295,851     | 264,738     |   |
| Time certificates of deposit                            | 351,850      | 293,987     | 324,033     |   |
| Total deposits  | \$3,523,245  | \$2,844,387 | \$2,416,534 |   |
| Customer sweep accounts                                 | \$204,202    | \$172,005   | \$153,640   |   |
| Total core customer funding (1)                         | \$3,375,597  | \$2,722,405 | \$2,246,141 |   |
| Demand deposit mix                                      | 32.6         | % 30.0      | % 30.0      | % |

(1) Total deposits and customer sweep accounts, excluding time certificates of deposit

Short-term borrowings, principally comprised of sweep repurchase agreements with customers of Seacoast Bank, increased \$19.4 million or 12% to average \$187.6 million during 2016, after increasing \$16.1 million or 11% to average \$168.2 million for 2015, as compared to 2014. With balances typically peaking during the fourth and first quarters each year, public fund clients with larger balances have the most significant influence on average sweep repurchase agreement balances outstanding during the year. No federal funds sold were utilized at December 31, 2016 and 2015.

FHLB borrowings, maturing in 30 days or less, totaled \$415.0 million at December 31, 2016, with an average rate of 0.61% at year-end. Advances from the FHLB of \$50.0 million at a fixed rate of 3.22% to mature in late 2017 were redeemed early in April 2016 with an early redemption penalty \$1.8 million incurred. FHLB borrowings averaged \$198.3 million for 2016, up from \$64.7 million for 2015 and \$69.8 million for 2014 (see "Note I – Borrowings" to the Company's consolidated financial statements).

For 2016, average subordinated debt of \$70.1 million related to trust preferred securities issued by subsidiary trusts of the Company (including subordinated debt for Grand and BANKshares added on July 17, 2015 and October 1, 2014) carried an average cost of 2.94%.

We have a positive interest rate gap and our net interest margin will benefit from rising interest rates. During 2016, the Federal Reserve increased its overnight interest rate by 25 basis points. Further increases in interest rates are currently

expected for 2017 (see “Interest Rate Sensitivity”).

Fully taxable equivalent net interest income is a common term and measure used in the banking industry but is not a term used under GAAP. We believe that these presentations of tax-equivalent net interest income and tax equivalent net interest margin aid in the comparability of net interest income arising from both taxable and tax-exempt sources over the periods presented. We further believe these non-GAAP measures enhance investors’ understanding of the Company’s business and performance, and facilitate an understanding of performance trends and comparisons with the performance of other financial institutions. The limitations associated with these measures are the risk that persons might disagree as to the appropriateness of items comprising these measures and that different companies might calculate these measures differently, including as a result of using different assumed tax rates. These disclosures should not be considered as an alternative to GAAP. The following information is provided to reconcile GAAP measures and tax equivalent net interest income and net interest margin on a tax equivalent basis.

|                                    | Total<br>Year | Fourth<br>Quarter | Third<br>Quarter | Second<br>Quarter | First<br>Quarter | Total<br>Year | First<br>Quarter |
|------------------------------------|---------------|-------------------|------------------|-------------------|------------------|---------------|------------------|
| (Dollars in thousands)             | 2016          | 2016              | 2016             | 2016              | 2016             | 2015          | 2015             |
| Nontaxable interest adjustment     | \$925         | \$203             | \$287            | \$308             | \$127            | \$481         | \$116            |
| Tax rate                           | 35 %          | 35 %              | 35 %             | 35 %              | 35 %             | 35 %          | 35 %             |
| Net interest income (TE)           | \$140,514     | \$37,628          | \$37,735         | \$34,801          | \$30,349         | \$109,968     | \$29,216         |
| Total net interest income (not TE) | 139,588       | 37,425            | 37,448           | 34,493            | 30,222           | 109,487       | 29,100           |
| Net interest margin (TE)           | 3.63 %        | 3.56 %            | 3.69 %           | 3.63 %            | 3.68 %           | 3.64 %        | 3.67 %           |
| Net interest margin (not TE)       | 3.61          | 3.54              | 3.66             | 3.60              | 3.67             | 3.62          | 3.66             |

TE = Tax Equivalent

### *Noninterest Income*

Noninterest income (excluding securities gains) totaled \$37.4 million for 2016, higher by \$5.4 million 17%. For 2015, noninterest income (excluding securities gains and bargain purchase gain) totaled \$32.0 million for 2015, 29% higher than for 2014. For 2014, noninterest income of \$24.7 million was \$0.4 million or 2% higher than for 2013.

Noninterest income accounted for 21.1% of total revenue (net interest income plus noninterest income, excluding securities gains and the bargain purchase gain), compared to 22.6% a year ago and 24.8% for 2014 (on the same basis) as net interest income growth, helped by expanding net interest margin, outpaced a strong increase in noninterest income. Digitally driven product marketing and service delivery, combined with organic and acquisition-related household growth, were primary to growth occurring in noninterest income during 2016 and 2015.

Table 4 provides detail regarding noninterest income components for the past three years.

For 2016, most categories of service fee income showed strong year over year growth compared to 2015, with service charges on deposit accounts increasing \$1.1 million or 13% to \$9.7 million, interchange income up \$1.5 million or 20% to \$9.2 million, and other deposit based EFT charges up 20% to \$0.5 million. These increases reflect continued strength in customer acquisition and cross sell and benefits from acquisition activity. Overdraft fees represent 60% of total service charges on deposits for 2016, versus 67% for 2015. Overdraft fees totaled \$5.8 million during 2016, up nominally from 2015. Regulators continue to review banking industry's practices for overdraft programs and additional regulation could reduce fee income for the Company's overdraft services. Interchange revenue is dependent upon business volumes transacted, as well as the fees permitted by VISA® and MasterCard®.

Wealth management, including brokerage commissions and fees, and trust income, increased during 2016, growing by \$0.2 million or 4%. Growth was driven by revenues from the Company's trust business and partially offset a slight decline in brokerage fees, a result of our transition from transaction fee-based sales to an investment management model.

Mortgage production was higher during 2016 (see "Loan Portfolio"), with mortgage banking activity generating fees of \$5.9 million which were \$1.6 million or 38% higher, compared to 2015. Originated residential mortgage loans are processed by commissioned employees of Seacoast, with many mortgage loans referred by the Company's branch personnel. During 2016, two pools of seasoned portfolio mortgage were sold, generating gains of \$0.9 million.

Seacoast chose to keep in its portfolio more of its marine financing during 2016. Marine lending business volumes sold during 2016 were lower, negatively impacting fees from marine financing which declined \$0.5 million or 42% from 2015 levels. In addition to our principal office in Ft. Lauderdale, Florida, we continue to use third party independent contractors on the West coast of the United States to assist in generating marine loans.

During 2016, BOLI income totaled \$2.2 million, up from \$1.4 million for 2015. The increase in BOLI income reflects an additional \$0.5 million from a death benefit in the first quarter of 2016 and purchase of additional BOLI in the fourth quarter of 2016. This revenue is tax-exempt and is expected to increase with the additional purchase during 2017.

Other income was \$1.3 million or 50% higher, with additional fees of \$0.5 million for asset financing activities, and a general increase in other fee categories, including wire transfer fees, cashier check, money order and check cashing fees, miscellaneous loan related fees, with document preparation, construction inspection, and letter of credit fees all rising, as well as other miscellaneous fees. This growth reflects the impact of both organic and acquisition related additions to our base of customers overall.

For 2015, Seacoast's noninterest income (excluding securities gains and the bargain purchase gain) was \$7.3 million or 29% higher when compared to 2014's revenues. While service charges on deposit accounts and interchange income grew \$1.6 million or 23% and \$1.7 million or 29%, reflecting successful household growth, wealth management fee income and mortgage banking income were higher as well, by \$1.2 million or 39% and \$0.7 million or 14%, respectively. A full-year of BOLI income, a new addition in the fourth quarter of 2014, provided \$1.2 million of income. The closing of our Newport Beach, California office at December 31, 2014 affected marine financing fees, with these fees declining \$0.2 million during 2015.

Fourth quarter 2015's noninterest income result included a bargain purchase gain of \$0.4 million from the acquisition of Grand, that arose from unanticipated recoveries and resulting adjustments to loans and other real estate owned realized during the fourth quarter. Seacoast also benefited from a gain on a participated loan of \$0.7 million that was realized during the second quarter of 2015, with no amounts to compare to for 2014. Accounting treatment for this gain, related to a discount accreted on a BANKshares loan that was participated during the second quarter of 2015, required this income to be included in other operating income rather than recognition through the margin.

### *Noninterest Expense*

Table 5 provides detail of noninterest expense components for the years ending December 31, 2016, 2015 and 2014.

Salaries and wages totaling \$54.1 million were \$13.0 million or 32% higher for 2016, than for 2015, including \$3.4 million in expenses related to mergers and other non-routine items. Base salaries were \$7.3 million or 19% higher during 2016, reflecting the full-year impact of additional personnel retained as part of the third quarter 2015 acquisition of Grand, first quarter 2016's acquisition of Floridian, and second quarter 2016's purchase of BMO's Orlando operations. Improved revenue generation and lending production, among other factors resulted in commissions, cash and stock incentives (aggregated) that were \$4.9 million higher for 2016, compared to a year ago. Deferred loan origination costs (a contra expense), were also lower by \$0.5 million, reflecting a greater number of loans produced but at a more efficient cost per loan.

Similarly, salaries and wages for 2015 were \$5.9 million or 17% higher than for 2014. A significant portion of the increase was for base salaries that were \$6.8 million or 22% greater, reflecting the full-year impact of additional BANKshares personnel and retained personnel from third quarter 2015's acquisition of Grand. Additional personnel from our receivable funding acquisition were incremental as well. Higher deferred loan origination costs were favorably offsetting.

During 2016, employee benefits costs (group health insurance, profit sharing, payroll taxes, as well as unemployment compensation) increased \$0.3 million or 4% to \$9.9 million from a year ago, and compared to a \$0.8 million or 9% increase in 2015, versus 2014 expenditures. These costs reflect the increased staffing and salary costs, discussed above. Our self-funded health care plan comprises the largest portion of employee benefits, totaling \$4.3 million for 2016, and payroll taxes totaling \$3.7 million were the second largest category. The Company offers competitively priced health coverage to all of its associates that qualify for benefits, to use as an attraction for the best professional talent seeking to be employed by the Company, and at a reasonable cost and competitive with other businesses in the Florida markets where we conduct business.

Seacoast Bank utilizes third parties for its core data processing systems and outsourced data processing costs are directly related to the number of transactions processed. Outsourced data processing costs totaled \$13.5 million for 2016, an increase of \$3.4 million or 33% from a year ago, and were \$1.4 million higher for 2015, versus 2014. Increased data processing costs included \$2.1 million in one-time charges for conversion activity related to our acquisitions. We continue to improve and enhance our mobile and other digital products and services through our core data processor, which may increase our outsourced data processing costs as customers adopt improvements and products and as the Company's business volumes grow.

Telephone and data line expenditures, including electronic communications with customers and between branch locations and personnel, as well as third party data processors, increased \$0.3 million or 17% to \$2.1 million for 2016 when compared to 2015, and were \$0.5 million or 35% higher for 2015 versus 2014's expenditure. Additional activity for acquired Floridian and BMO locations and locations closed during 2016, as well as additional customers from the acquisitions, were the primary contributors to the increase.



Total occupancy, furniture and equipment expense for 2016 increased \$5.7 million or 47% (on an aggregate basis) to \$17.8 million year over year, versus 2015's expense. For 2015, these costs were \$1.7 million or 16% higher than in 2014. For 2016 and 2015, the increases were primarily driven by the 24 offices acquired from Floridian and BMO acquisitions and two offices added from Grand. Seacoast Bank consolidated 20 offices, primarily in the Central Florida region, during the 2016 calendar year and a third Grand office and two legacy branches were closed during 2015. Write downs totaling \$2.3 million were incurred during 2016 for closed offices. Lease payments were also higher by \$1.1 million or 27%, and include recurring payments for many of the closed offices. Branch consolidations are likely to continue for the Company and the banking industry in general, as customers increase their usage of digital and mobile products thereby lessening the necessity to visit offices (see Form 10K dated December 31, 2015, "Item 2, Properties" for a complete description).

For 2016, marketing expenses (including sales promotion costs, ad agency production and printing costs, digital, newspaper, TV and radio advertising, and other public relations costs), decreased by \$0.8 million or 18% to \$3.6 million, compared to all of 2015. For 2015, these costs were \$0.9 million or 24% higher, versus 2014. Primary to the decrease during 2016 was an effort to utilize digital media as a primary source for brand awareness rather than more costly, traditional venues such as newspaper, radio and TV advertising, with the savings utilized for more direct mail and customer incentives. Increases for 2015 were related to efforts to solidify customer acquisition and corporate brand awareness surrounding the newer Palm Beach and Orlando footprints, with more advertising on television and radio in 2015, increasing our expense \$0.5 million from 2014.

Legal and professional fees for 2016 were higher by \$1.6 million or 20% from a year ago, and were \$1.2 million higher for 2015, versus 2014. Included were acquisition related fees that totaled \$1.5 million for 2016 and \$1.1 million for 2015. Regulatory examination fees increased as total assets increased, which are the basis for examination fee calculation.

Growth in total assets (both organic and through acquisitions) increased the basis for calculating our FDIC premiums and increased our FDIC quarterly assessments. FDIC assessments were \$2.4 million, \$2.2 million and \$1.7 million for 2016, 2015 and 2014, respectively. The Company's total assets and equity have increased during the past three years and Seacoast expects increases prospectively. FDIC rates declined for financial institutions under \$10 billion in total assets as FDIC insurance pools achieved higher amounts specified by Congress.

As nonperforming assets have declined so have associated costs (see "Nonperforming Loans, Troubled Debt Restructurings, Other Real Estate Owned, and Credit Quality"). For the last three years, asset disposition costs and net (gains) losses on other real estate owned and repossessed assets on an aggregated basis have been stable or declined, from \$0.8 million for 2014 to \$0.7 million for 2015 to zero for 2016.

Included in noninterest expenses for 2016 was an early redemption cost of \$1.8 million for Federal Home Loan Bank advances that was paid in April. Two \$25 million advances with a combined fixed rate of 3.22% and maturing in November 2017 were redeemed (see “Note I – Borrowings”).

Other expenses were higher by \$1.3 million or 11% for 2016 compared to a year ago, totaling \$13.5 million. For 2015, other expenses were \$2.2 million or 22% higher, compared to 2014. Larger increases during 2016 and 2015 were driven by a full-year and partial-year impacts of acquisitions and variable costs related to our successful lending activity.

Seacoast management expects its expense ratios to improve. The Company anticipates its digital servicing capabilities and technology will support better, more efficient channel integration allowing consumers to choose their path of convenience to satisfy their banking needs, resulting in organic growth of our products and services as well as related revenue, in addition to increased efficiency in how we serve our customers. Acquisition activity added to noninterest expenses during 2016, 2015, and 2014 with acquisition related costs for Floridian and BMO in 2016, Grand in 2015 and BANKshares in 2014 of approximately \$8.6 million, \$3.7 million and \$4.4 million, respectively, as well as ongoing costs related to this growth. These additional costs have been key to our tactical plans to increase loan production and acquire households, increasing value in the Seacoast franchise.

### ***Income Taxes***

For 2016, 2015 and 2014, provision for income taxes totaled \$14.9 million, and \$13.5 million and \$4.5 million, respectively. For 2016, 2015 and 2014, a portion of investment banking fees, and legal and professional fees expended and related to the acquisitions were not deductible for tax purposes. Various tax strategies have been implemented to reduce the Company's overall effective tax rate to 33.8% for 2016, from 37.9% in 2015 and 44.4% in 2014. Additionally, the early adoption of ASU 2016-09 during the third quarter of 2016 provided a tax benefit of \$0.8 million for the year (see "Note A- Significant Accounting Policies"). Management believes all of the future tax benefits of the Company's deferred tax assets can be realized and no valuation allowance is required (see "Note L – Income Taxes").

### **Critical Accounting Policies and Estimates**

The Company's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles, ("GAAP"), including prevailing practices within the financial services industry. The preparation of consolidated financial statements requires management to make judgments in the application of certain of its accounting policies that involve significant estimates and assumptions. We have established policies and control procedures that are intended to ensure valuation methods are well controlled and applied consistently from period to period. These estimates and assumptions, which may materially affect the reported amounts of certain assets, liabilities, revenues and expenses, are based on information available as of the date of the financial statements, and changes in this information over time and the use of revised estimates and assumptions could materially affect amounts reported in subsequent financial statements. Management, after consultation with the Company's Audit Committee, believes the most critical accounting estimates and assumptions that involve the most difficult, subjective

and complex assessments are:

the allowance and the provision for loan losses;

81

- acquisition accounting and purchased loans;
  - intangible assets and impairment testing;
- other fair value adjustments;
- other than temporary impairment of securities;
- realization of deferred tax assets; and
- contingent liabilities.

The following is a discussion of the critical accounting policies intended to facilitate a reader's understanding of the judgments, estimates and assumptions underlying these accounting policies and the possible or likely events or uncertainties known to us that could have a material effect on our reported financial information. For more information regarding management's judgments relating to significant accounting policies and recent accounting pronouncements (see "Note A-Significant Accounting Policies" to the Company's consolidated financial statements).

#### ***Allowance and Provision for Loan Losses – Critical Accounting Policies and Estimates***

Management determines the provision for loan losses by continuously analyzing and monitoring delinquencies, nonperforming loans levels and the outstanding balances for each loan category, as well as the amount of net charge-offs, for estimating losses inherent in its portfolio. While the Company's policies and procedures used to estimate the provision for loan losses charged to operations are considered adequate by management, factors beyond the control of the Company, such as general economic conditions, both locally and nationally, make management's judgment as to the adequacy of the provision and allowance for loan losses approximate and imprecise (see "Nonperforming Assets").

The provision for loan losses is the result of a detailed analysis estimating for probable loan losses. The analysis includes the evaluation of impaired and purchased credit impaired loans as prescribed under FASB Accounting Standards Codification ("ASC") 310, *Receivables* as well as an analysis of homogeneous loan pools not individually evaluated as prescribed under ASC 450, *Contingencies*. For 2016, the Company recorded provisioning for loan losses of \$2.4 million, which compared to provisioning for loan losses for 2015 of \$2.6 million, and a recapture of the allowance for loan losses for 2014 of \$3.5 million. The Company achieved net recoveries for 2016 of \$1.9 million, compared to net charge-offs for 2015 of \$0.6 million, and net recoveries for 2014 of \$0.5 million representing (0.07%), 0.03% and (0.03%) of average total loans for each year, respectively. For 2016, provisioning for loan losses reflects continued strong credit metrics and net recoveries, offset by continued loan growth both organic and through merger and acquisition activity. Delinquency trends remain low and show continued stability (see section titled "Nonperforming Loans, Troubled Debt Restructurings, Other Real estate Owned, and Credit Quality").

Management continuously monitors the quality of the Company's loan portfolio and maintains an allowance for loan losses it believes is sufficient to absorb probable losses inherent in the loan portfolio. The allowance for loan losses

increased \$4.3 million to \$23.4 million at December 31, 2016, compared to \$19.1 million at December 31, 2015. The allowance for loan and lease losses (“ALLL”) framework has four basic elements: (1) specific allowances for loans individually evaluated for impairment; (2) general allowances for pools of homogeneous non-purchased loans (“portfolio loans”) within the portfolio that have similar risk characteristics, which are not individually evaluated; (3) specific allowances for purchased impaired loans which are individually evaluated based on the loans expected principal and interest cash flows; and (4) general allowances for purchased unimpaired pools of homogeneous loans that have similar risk characteristics. The aggregate of these four components results in our total allowance for loan losses.

The first element of the ALLL analysis involves the estimation of an allowance specific to individually evaluated impaired portfolio loans, including accruing and non-accruing restructured commercial and consumer loans. In this process, a specific allowance is established for impaired loans based on an analysis of the most probable sources of repayment, including discounted cash flows, liquidation or operation of the collateral, or the market value of the loan itself. It is the Company's policy to charge off any portion of the loan deemed uncollectable. Restructured consumer loans are also evaluated and included in this element of the estimate. As of December 31, 2016, the specific allowance related to impaired portfolio loans individually evaluated totaled \$2.3 million, compared to \$2.5 million as of December 31, 2015. Residential loans that become 90 days past due are placed on nonaccrual and a specific allowance is made for any loan that becomes 120 days past due. Residential loans are subsequently written down if they become 180 days past due and such write-downs are supported by a current appraisal, consistent with current banking regulations.

The second element of the ALLL analysis, the general allowance for homogeneous portfolio loan pools not individually evaluated, is determined by applying factors to pools of loans within the portfolio that have similar risk characteristics. The general allowance is determined using a baseline factor that is developed from an analysis of historical net charge-off experience. These baseline factors are developed and applied to the various portfolio loan pools. Adjustments may be made to baseline reserves for some of the loan pools based on an assessment of internal and external influences on credit quality not fully reflected in the historical loss experience. These influences may include elements such as changes in concentration, macroeconomic conditions, and/or recent observable asset quality trends. The loan portfolio is segregated into the following primary types: commercial, commercial real estate, residential, installment, home equity, and unsecured signature lines. The loss factors assigned to the graded commercial loan portfolio are based on the historical migration of actual losses by grade over 4, 8, 12, 16, and 20 quarter intervals. Minimum and maximum average historical loss rates over one to five years are referenced in setting the loss factors by grade within the graded portfolio. The loan loss migration indicates that the minimum and maximum average loss rates and median loss rates over the past many quarters have been declining. Also, the level of criticized and classified loans as a percentage of total loans has been declining as a result of a combination of prudent upfront underwriting practices, risk grading upgrades and loan payoffs, which are reducing the risk profile of the loan portfolio. Residential and consumer (installment, secured lines, and unsecured lines) are analyzed differently as risk ratings, or grades, are not assigned to individual loans. Residential and consumer segment loss rates represent an annualized expectation of loss based on the historical average net loss divided average outstanding balances.

Management uses historical loss factors as its starting point, and qualitative elements are considered to capture trends within each segment of the portfolio. Internal influences such as the direction of past dues, charge-offs, nonaccruals, classified loans, portfolio mix, market conditions, and risk management controls are considered in determining adjustments to loss rates loss factors. Adjustments may also be made to baseline loss rates for some of the loan pools based on an assessment of the extent to which external influences on credit quality are not fully reflected in the historical loss rates. These influences may include elements such as changes in the micro/macro-economic conditions, and/or recent regulatory changes. In addition, internal reviews may also drive possible adjustments. The Company's Loan Review unit is independent, and performs loan reviews and evaluates a representative sample of credit extensions after the fact for appropriate individual internal risk ratings. Loan Review has the authority to change internal risk ratings and is responsible for assessing the adequacy of credit underwriting. This unit reports directly to the Directors' Loan Committee of Seacoast National Bank's board of directors. Our bank regulators have generally agreed with our credit assessment, however in the future, regulators could seek additional provisions to our allowance

for loan losses, which would reduce our earnings.



The third component consists of amounts reserved for purchased credit-impaired loans (PCI). On a quarterly basis, the Company updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions. Probable decreases in expected loan cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the pool's effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses. Probable and significant increases in expected principal cash flows would first reverse any previously recorded allowance for loan losses; any remaining increases are recognized prospectively as interest income. The impacts of (i) prepayments, (ii) changes in variable interest rates, and (iii) any other changes in the timing of expected cash flows are recognized prospectively as adjustments to interest income. Disposals of loans, which may include sales of loans, receipt of payments in full by the borrower, or foreclosure, result in removal of the loan from the purchased credit impaired portfolio.

The final component consists of amounts reserved for purchased unimpaired loans (PUL). Loans collectively evaluated for impairment reported at December 31, 2016 include loans acquired from BMO Harris on June 3, 2016, Floridian Bank on March 11, 2016, Grand Bank on July 17, 2015 and BANKshares on October 1, 2014 that are not PCI loans. These loans are performing loans recorded at estimated fair value at the acquisition date. These fair value discount amounts are accreted into income over the remaining lives of the related loans on a level yield basis, and remained adequate at December 31, 2016.

Our analyses of the adequacy of the allowance for loan losses also takes into account qualitative factors such as credit quality, loan concentrations, internal controls, audit results, staff turnover, local market conditions, employment levels and loan growth. These qualitative factors are another protective layer of reserves that can be applied to a particular loan segment or to all loans equally.

The allowance as a percentage of portfolio loans outstanding (excluding PCI and PUL loans) was 0.96% at December 31, 2016, compared to 1.03% at December 31, 2015. The reduced level of impaired loans contributed to a lower risk of loss and the lower allowance for loan losses as of December 31, 2016. The risk profile of the loan portfolio has been reduced by implementing a program to decrease the level of credit risk in such portfolio by strengthening credit management methodologies and executing a low risk strategic plan for loan growth. New loan production has shifted to adjustable rate residential real estate loans, owner-occupied commercial real estate, small business loans for professionals and businesses, as well as consumer lending. Strategies, processes and controls are in place to ensure that new production is well underwritten and maintains a focus on smaller, diversified and lower-risk lending. The improved mix is most evident by a lower percentage of loans in income producing commercial real estate and construction and land development loans than during the prior economic recession. Prospectively, we anticipate that the allowance is likely to benefit from continued improvement in our credit quality, but offset by more normal loan growth as business activity and the economy improves.

Concentrations of credit risk, discussed under the caption “Loan Portfolio” of this discussion and analysis, can affect the level of the allowance and may involve loans to one borrower, an affiliated group of borrowers, borrowers engaged in or dependent upon the same industry, or a group of borrowers whose loans are predicated on the same type of collateral. The Company’s most significant concentration of credit is a portfolio of loans secured by real estate. At December 31, 2016, the Company had \$2.354 billion in loans secured by real estate, representing 81.8% of total loans, up from \$1.842 billion but lower as a percent of total loans (versus 85.4%) at December 31, 2015. In addition, the Company is subject to a geographic concentration of credit because it only operates in central and southeastern Florida.

It is the practice of the Company to ensure that its charge-off policy meets or exceeds regulatory minimums. Losses on unsecured consumer loans are recognized at 90 days past due, compared to the regulatory loss criteria of 120 days. In compliance with Federal Financial Institution Examination Council guidelines, secured consumer loans, including residential real estate, are typically charged-off or charged down between 120 and 180 days past due, depending on the collateral type. Commercial loans and real estate loans are typically placed on nonaccrual status when principal or interest is past due for 90 days or more, unless the loan is both secured by collateral having realizable value sufficient to discharge the debt in-full and the loan is in process of collection. Secured loans may be charged-down to the estimated value of the collateral with previously accrued unpaid interest reversed. Subsequent charge-offs may be required as a result of changes in the market value of collateral or other repayment prospects. Initial charge-off amounts are based on valuation estimates derived from appraisals, broker price opinions, or other market information. Generally, new appraisals are not received until the foreclosure process is completed; however, collateral values are evaluated periodically based on market information and incremental charge-offs are recorded if it is determined that collateral values have declined from their initial estimates.

As mentioned, while it is the Company’s policy to charge off in the current period loans in which a loss is considered probable, there are additional risks of future losses that cannot be quantified precisely or attributed to particular loans or classes of loans. Because these risks include the state of the economy, borrower payment behaviors and local market conditions as well as conditions affecting individual borrowers, management’s judgment of the allowance is necessarily approximate and imprecise. The allowance is also subject to regulatory examinations and determinations as to adequacy, which may take into account such factors as the methodology used to calculate the allowance for loan losses and the size of the allowance for loan losses in comparison to a group of peer companies identified by the regulatory agencies. Management will consistently evaluate the allowance for loan losses methodology and seek to refine and enhance this process as appropriate. As a result, it is likely that the methodology will continue to evolve over time.

Table 10 provides certain information concerning the Company's provisioning for loan losses and allowance (recapture) for the years indicated.

Note F to the financial statements (titled "Impaired Loans and Allowance for Loan Losses") summarizes the Company's allocation of the allowance for loan losses to construction and land development loans, commercial and residential estate loans, commercial and financial loans, and consumer loans, and provides more specific detail regarding charge-offs and recoveries for each loan component and the composition of the loan portfolio at December 31, 2016 and 2015.

Table 11 summarizes the Company's allocation of the allowance for loan losses to real estate loans, commercial and financial loans, and installment loans to individuals, and information regarding the composition of the loan portfolio at the dates indicated.

#### ***Acquisition Accounting and Purchased Loans – Critical Accounting Policies and Estimates***

The Company accounts for its acquisitions under ASC Topic 805, *Business Combinations*, which requires the use of the acquisition method of accounting. All identifiable assets acquired, including loans, are recorded at fair value. No allowance for loan losses related to the acquired loans is recorded on the acquisition date as the fair value of the loans acquired incorporates assumptions regarding credit risk. All loans acquired are recorded at fair value in accordance with the fair value methodology prescribed in ASC Topic 820. The fair value estimates associated with the loans include estimates related to expected prepayments and the amount and timing of expected principal, interest and other cash flows.

Over the life of the purchased credit impaired loans acquired, the Company continues to estimate cash flows expected to be collected. The Company evaluates at each balance sheet date whether the present value of the acquired loans using the effective interest rates has decreased and if so, recognizes a provision for loan loss in its consolidated statement of income. For any increases in cash flows expected to be collected, the Company adjusts the amount of accretable yield recognized on a prospective basis over the loan's remaining life.

#### ***Intangible Assets and Impairment Testing – Critical Accounting Policies and Estimates***

Intangible assets consist of goodwill and core deposit intangibles. Goodwill represents the excess purchase price over the fair value of net assets acquired in business acquisitions. The core deposit intangible represents the excess

intangible value of acquired deposit customer relationships as determined by valuation specialists. The core deposit intangibles from the BANKshares, Grand, Floridian and BMO are being amortized over 74 months, 94 months, 69 months and 87 months, respectively, on a straight-line basis, and are evaluated for indications of potential impairment at least annually. Goodwill is not amortized but rather is evaluated for impairment on at least an annual basis. We performed an annual impairment test of goodwill as required by FASB ASC 350, *Intangibles—Goodwill and Other*, in the fourth quarter of 2016. Seacoast employed an independent third party with extensive experience in conducting and documenting impairment tests of this nature, and concluded that no impairment occurred. Goodwill was not recorded for the Grand acquisition (on July 17, 2015) that resulted in a bargain purchase gain, however a core deposit intangible was recorded.

Fair value estimates for acquired assets and assumed liabilities are based on the information available, and are subject to change for up to one year after the closing date of the acquisition as additional information relative to closing date fair values becomes available.

***Other Fair Value Measurements – Critical Accounting Policies and Estimates***

“As Is” values are used to measure fair market value on impaired loans, OREO and repossessed assets. All impaired loans, OREO and repossessed assets are reviewed quarterly to determine if fair value adjustments are necessary based on known changes in the market and/or the project assumptions. When necessary, the “As Is” appraised value may be adjusted based on more recent appraisal assumptions received by the Company on other similar properties, the tax assessed market value, comparative sales and/or an internal valuation. Collateral dependent impaired loans are loans that are solely dependent on the liquidation or operation of the collateral for repayment. If an updated assessment is deemed necessary and an internal valuation cannot be made, an external “As Is” appraisal will be requested. Upon receipt of the “As Is” appraisal a charge-off is recognized for the difference between the loan amount and its current fair market value.

At December 31, 2016, outstanding securities designated as available for sale totaled \$950.5 million. The fair value of the available for sale portfolio at December 31, 2016 was less than historical amortized cost, producing net unrealized losses of \$10.3 million that have been included in other comprehensive income (loss) as a component of shareholders' equity (net of taxes). The Company made no change to the valuation techniques used to determine the fair values of securities during 2016 and 2015. The fair value of each security available for sale was obtained from independent pricing sources utilized by many financial institutions or from dealer quotes. The fair value of many state and municipal securities are not readily available through market sources, so fair value estimates are based on quoted market price or prices of similar instruments. Generally, the Company obtains one price for each security. However, actual values can only be determined in an arms-length transaction between a willing buyer and seller that can, and often do, vary from these reported values. Furthermore, significant changes in recorded values due to changes in actual and perceived economic conditions can occur rapidly, producing greater unrealized losses or gains in the available for sale portfolio.

The credit quality of the Company's securities holdings are primarily investment grade. As of December 31, 2016, the Company's available for sale investment securities, except for approximately \$62.9 million of securities issued by states and their political subdivisions, generally are traded in liquid markets. U.S. Treasury and U.S. Government agency obligations totaled \$552.4 million, or 58 percent of the total available for sale portfolio. The portfolio also includes \$99.3 million in private label securities, most secured by residential real estate collateral originated in 2005 or prior years with low loan to values, and current FICO scores above 700. Generally these securities have credit support exceeding 5%. The collateral underlying these mortgage investments are primarily 30- and 15-year fixed rate, 5/1 and 10/1 adjustable rate mortgage loans. Historically, the mortgage loans serving as collateral for those investments have had minimal foreclosures and losses. The Company also has invested \$124.9 million in uncapped 3-month Libor floating rate collateralized loan obligations. Collateralized loan obligations are special purpose vehicles

that purchase loans as assets that provide a steady stream of income and possible capital appreciation. The collateral for the securities is first lien senior secured corporate debt. The Company has purchased senior tranches rated credit A or higher and performed stress tests, which indicated that the senior subordination levels are sufficient and no principal loss is forecast, verifying the independent rating. In addition, during 2015 and 2016, the Company acquired several corporate bonds and private commercial mortgage backed securities totaling \$111.0 million at year-end. At March 11, 2016 and July 17, 2015, Floridian and Grand securities of \$67.0 million and \$46.4 million, respectively, were acquired and added to the available for sale portfolio at their fair value.

During 2014, management identified \$158.8 million of investment securities available for sale and transferred them to held for investment. The unrealized holding losses at the date of transfer totaled \$3.0 million. For the securities that were transferred into the held for investment category from the available for sale category, the unrealized holding losses at the date of the transfer will continue to be reported in other comprehensive income, and will be amortized over the remaining life of the security as an adjustment of yield in a manner consistent with the amortization of a discount. At December 31, 2016, the remaining unamortized amount of these losses was \$1.8 million. The amortization of unrealized holding losses reported in equity will offset the effect on interest income of the amortization of the discount. Management believes the securities transferred are a core banking asset that they now intend to hold until maturity, and if interest rates were to increase before maturity, the fair values would be impacted more significantly and therefore are not consistent with the characteristics of an available for sale investment.

Seacoast Bank also holds 11,330 shares of Visa Class B stock, which following resolution of Visa's litigation will be converted to Visa Class A shares (the conversion rate presently is 1.6483 shares of Class A stock for each share of Class B stock) for a total of 18,675 shares of Visa Class A stock. Our ownership is related to prior ownership in Visa's network, while Visa operated as a cooperative. This ownership is recorded on our financial records at zero basis.

#### ***Other Than Temporary Impairment of Securities – Critical Accounting Policies and Estimates***

Our investments are reviewed quarterly for other than temporary impairment (“OTTI”). The following primary factors are considered for securities identified for OTTI testing: percent decline in fair value, rating downgrades, subordination, duration, amortized loan-to-value, and the ability of the issuers to pay all amounts due in accordance with the contractual terms. Prices obtained from pricing services are usually not adjusted. Based on our internal review procedures and the fair values provided by the pricing services, we believe that the fair values provided by the pricing services are consistent with the principles of ASC 820, *Fair Value Measurement*. However, on occasion pricing provided by the pricing services may not be consistent with other observed prices in the market for similar securities. Using observable market factors, including interest rate and yield curves, volatilities, prepayment speeds, loss severities and default rates, the Company may at times validate the observed prices using a discounted cash flow model and using the observed prices for similar securities to determine the fair value of its securities.

Changes in the fair values, as a result of deteriorating economic conditions and credit spread changes, should only be temporary. Further, management believes that the Company's other sources of liquidity, as well as the cash flow from principal and interest payments from its securities portfolio, reduces the risk that losses would be realized as a result of a need to sell securities to obtain liquidity.

***Realization of Deferred Tax Assets – Critical Accounting Policies and Estimates***

At December 31, 2016, the Company had net deferred tax assets (“DTA”) of \$60.8 million. Although realization is not assured, management believes that realization of the carrying value of the DTA is more likely than not, based upon expectations as to future taxable income and tax planning strategies, as defined by ASC 740 *Income Taxes*. In comparison, at December 31, 2015 the Company had a net DTA of \$60.3 million.

Factors that support this conclusion:

Income before tax (“IBT”) has steadily increased as a result of organic growth, and the 2015 Grand and 2016 Floridian and BMO acquisitions will further assist in achieving management’s forecast of future earnings which recovers the net operating loss carry-forwards well before expiration;

- Credit costs and overall credit risk has been stable which decreases their impact on future taxable earnings;
- Growth rates for loans are at levels adequately supported by loan officers and support staff;
- New loan production credit quality and concentrations are well managed; and
- Current economic growth forecasts for Florida and the Company’s markets are supportive.

***Contingent Liabilities – Critical Accounting Policies and Estimates***

The Company is subject to contingent liabilities, including judicial, regulatory and arbitration proceedings, and tax and other claims arising from the conduct of our business activities. These proceedings include actions brought against the Company and/or our subsidiaries with respect to transactions in which the Company and/or our subsidiaries acted as a lender, a financial advisor, a broker or acted in a related activity. Accruals are established for legal and other claims when it becomes probable that the Company will incur an expense and the amount can be reasonably estimated. Company management, together with attorneys, consultants and other professionals, assesses the probability and estimated amounts involved in a contingency. Throughout the life of a contingency, the Company or our advisors may learn of additional information that can affect our assessments about probability or about the estimates of amounts involved. Changes in these assessments can lead to changes in recorded reserves. In addition, the actual costs of resolving these claims may be substantially higher or lower than the amounts reserved for the claims. At December 31, 2016 and 2015, the Company had no significant accruals for contingent liabilities and had no known pending matters that could potentially be significant.

**Interest Rate Sensitivity**



Fluctuations in interest rates may result in changes in the fair value of the Company's financial instruments, cash flows and net interest income. This risk is managed using simulation modeling to calculate the most likely interest rate risk utilizing estimated loan and deposit growth. The objective is to optimize the Company's financial position, liquidity, and net interest income while limiting their volatility.

Senior management regularly reviews the overall interest rate risk position and evaluates strategies to manage the risk. The Company's fourth quarter 2016 Asset and Liability Management Committee ("ALCO") model simulation indicates net interest income would increase 1.7% if interest rates increased 200 basis points over the next 12 months and 0.9% if interest rates increased 100 basis points. This compares with the Company's fourth quarter 2015 model simulation, which indicated net interest income would increase 10.9% if interest rates increased 200 basis points over the next 12 months and 5.4% if interest rates increased 100 basis points. Recent regulatory guidance has placed more emphasis on rate shocks.

The Company had a positive gap position based on contractual and prepayment assumptions for the next 12 months, with a positive cumulative interest rate sensitivity gap as a percentage of total earning assets of 4.8% at December 31, 2016. This result includes assumptions for core deposit re-pricing validated for the Company by an independent third party consulting group.

The computations of interest rate risk do not necessarily include certain actions management may undertake to manage this risk in response to changes in interest rates. Derivative financial instruments, such as interest rate swaps, options, caps, floors, futures and forward contracts may be utilized as components of the Company's risk management profile.

## **Market Risk**

Market risk refers to potential losses arising from changes in interest rates, and other relevant market rates or prices.

Interest rate risk, defined as the exposure of net interest income and Economic Value of Equity, or "EVE," to adverse movements in interest rates, is the Company's primary market risk, and mainly arises from the structure of the balance sheet (non-trading activities). The Company is also exposed to market risk in its investing activities. The Company's Asset/Liability Committee, or "ALCO," meets regularly and is responsible for reviewing the interest rate sensitivity position of the Company and establishing policies to monitor and limit exposure to interest rate risk. The policies established by the ALCO are reviewed and approved by the Company's Board of Directors. The primary goal of interest rate risk management is to control exposure to interest rate risk, within policy limits approved by the Board. These limits reflect the Company's tolerance for interest rate risk over short-term and long-term horizons.

The Company also performs valuation analyses, which are used for evaluating levels of risk present in the balance sheet that might not be taken into account in the net interest income simulation analyses. Whereas net interest income simulation highlights exposures over a relatively short time horizon, valuation analysis incorporates all cash flows over the estimated remaining life of all balance sheet positions. The valuation of the balance sheet, at a point in time,

is defined as the discounted present value of asset cash flows minus the discounted value of liability cash flows, the net result of which is the EVE. The sensitivity of EVE to changes in the level of interest rates is a measure of the longer-term re-pricing risks and options risks embedded in the balance sheet. In contrast to the net interest income simulation, which assumes interest rates will change over a period of time, EVE uses instantaneous changes in rates.

EVE values only the current balance sheet, and does not incorporate the growth assumptions that are used in the net interest income simulation model. As with the net interest income simulation model, assumptions about the timing and variability of balance sheet cash flows are critical in the EVE analysis. Particularly important are the assumptions driving prepayments and the expected changes in balances and pricing of the indeterminate life deposit portfolios. Core deposits are a more significant funding source for the Company, making the lives attached to core deposits more important to the accuracy of our modeling of EVE. The Company periodically reassesses its assumptions regarding the indeterminate lives of core deposits utilizing an independent third party resource to assist. With lower interest rates over a prolonged period, the average lives of core deposits have trended higher and favorably impacted our model estimates of EVE for higher rates. Based on our fourth quarter 2016 modeling, an instantaneous 100 basis point increase in rates is estimated to increase the EVE 18.6% versus the EVE in a stable rate environment, while a 200 basis point increase in rates is estimated to increase the EVE 31.2%.

While an instantaneous and severe shift in interest rates is used in this analysis to provide an estimate of exposure under an extremely adverse scenario, a gradual shift in interest rates would have a much more modest impact. Since EVE measures the discounted present value of cash flows over the estimated lives of instruments, the change in EVE does not directly correlate to the degree that earnings would be impacted over a shorter time horizon, i.e., the next fiscal year. Further, EVE does not take into account factors such as future balance sheet growth, changes in product mix, change in yield curve relationships, and changing product spreads that could mitigate the adverse impact of changes in interest rates.

### **Effects of Inflation and Changing Prices**

The condensed consolidated financial statements and related financial data presented herein have been prepared in accordance with U.S. GAAP, which require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money, over time, due to inflation.

Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the general level of inflation. However, inflation affects financial institutions by increasing their cost of goods and services purchased, as well as the cost of salaries and benefits, occupancy expense, and similar items. Inflation and related increases in interest rates generally decrease the market value of investments and loans held and may adversely affect liquidity, earnings, and shareholders' equity. Mortgage originations and re-financings tend to slow as interest rates increase, and higher interest rates likely will reduce the Company's earnings from such activities and the income from the sale of residential mortgage loans in the secondary market.

### **Fourth Quarter Review**

Earnings highlights for the fourth quarter 2016:

Fourth quarter 2016 net income totaled \$10.8 million, an increase of \$4.7 million or 78% from the same period of 2015, and rose \$1.6 million or 18% compared with third quarter 2016 levels. Adjusted net income (1) increased \$4.8 million or 73% from fourth quarter 2015 levels and \$0.7 million or 7% above third quarter 2016. Diluted earnings per common share ("EPS") were \$0.28 and adjusted diluted EPS (1) were \$0.30 in the fourth quarter of 2016, compared to diluted EPS of \$0.18 and adjusted diluted EPS (1) of \$0.19 in the fourth quarter of 2015;

Fourth quarter revenues increased \$10.0 million or 27% from fourth quarter 2015 levels Net interest income improved \$8.3 million or 29% compared to fourth quarter 2015, due to organic growth and the acquisitions settled earlier in 2016;

Net interest margin decreased 11 basis points year-over-year to 3.56%;

Fourth quarter 2015 growth highlights:

Loans increased \$723 million or 34% from fourth quarter a year ago. Adjusting for acquisitions, loan growth was \$383 million or 18%. Loans increased \$110 million sequentially from third quarter 2016, recording a 16% annualized growth rate;

Total deposits per branch increased to \$75 million as of December 31, 2016, compared to \$66 million at the end of 2015.

*Explanation of Certain Unaudited Non-GAAP Financial Measures*

The tables below provide reconciliation between Generally Accepted Accounting Principles (“GAAP”) net income and adjusted net income. Management uses these non-GAAP financial amounts in its analysis of the Company’s performance and believes the presentation provides a clearer understanding of the Company’s performance. The Company believes the presentation of adjusted net income enhances investor understanding of the performance trend and facilitates comparisons with the performance of other financial institutions. The limitations associated with adjusted net income are the risk that persons might disagree as to the appropriateness of items comprising the measure and that different companies might calculate the measure differently. The Company provides reconciliations between GAAP and non-GAAP measures, and these measures should not be considered an alternative to GAAP. For 2016 and 2015, by quarter and for total year, net income and adjusted net income were as follows:

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

| (Dollars in thousands except per share data)                    | Quarters       |               |                |               |               |
|---|----------------|---------------|----------------|---------------|---------------|
|   | Fourth<br>2016 | Third<br>2016 | Second<br>2016 | First<br>2016 | Total<br>Year |
| Net income, as reported:  |                |               |                |               |               |
| Net income  | \$10,771       | \$9,133       | \$5,332        | \$3,966       | \$29,202      |
| Diluted earnings per share                                      | \$0.28         | \$0.24        | \$0.14         | \$0.11        | \$0.78        |
| Adjusted net income:  |                |               |                |               |               |
| Net income  | \$10,771       | \$9,133       | \$5,332        | \$3,966       | \$29,202      |
| BOLI income (benefits upon death)                               | 0              | 0             | 0              | (464 )        | (464 )        |
| Securities gains  | (7 )           | (225 )        | (47 )          | (89 )         | (368 )        |
| Total adjustments to revenue                                    | (7 )           | (225 )        | (47 )          | (553 )        | (832 )        |
| Severance   | 165            | 287           | 464            | 306           | 1,222         |
| Merger related charges  | 559            | 1,628         | 2,448          | 4,038         | 8,673         |
| Branch closure charges and costs related to expense initiatives | 0              | 678           | 1,121          | 691           | 2,490         |
| Early redemption cost for FHLB advances                         | 0              | 0             | 1,777          | 0             | 1,777         |
| Total adjustments to noninterest expense                        | 724            | 2,593         | 5,810          | 5,035         | 14,162        |
| Effective tax rate on adjustments                               | (151 )         | (913 )        | (2,322)        | (1,690)       | (5,076 )      |
| Adjusted net income   | \$11,337       | \$10,588      | \$8,773        | \$6,758       | \$37,456      |
| Adjusted diluted earnings per share                             | \$0.30         | \$0.28        | \$0.23         | \$0.19        | \$1.00        |

| (Dollars in thousands except per share data) | Quarters       |               |                |               |               |
|--|----------------|---------------|----------------|---------------|---------------|
|  | Fourth<br>2015 | Third<br>2015 | Second<br>2015 | First<br>2015 | Total<br>Year |
| Net income, as reported:                     |                |               |                |               |               |
| Net income                                   | \$6,036        | \$4,441       | \$5,805        | \$5,859       | \$22,141      |
| Diluted earnings per share                   | \$0.18         | \$0.13        | \$0.18         | \$0.18        | \$0.66        |
| <u>Adjusted net income:</u>                  |                |               |                |               |               |
| Net income                                   | \$6,036        | \$4,441       | \$5,805        | \$5,859       | \$22,141      |
| Securities gains                             | (1 )           | (160 )        | 0              | 0             | (161 )        |
| Bargain purchase gain                        | (416 )         | 0             | 0              | 0             | (416 )        |
| Total adjustments to revenue                 | (417 )         | (160 )        | 0              | 0             | (577 )        |
| Severance                                    | 187            | 670           | 29             | 12            | 898           |
| Merger related charges                       | 1,043          | 2,120         | 337            | 275           | 3,775         |
| Other  | 0              | 121           | 0              | 0             | 121           |
| Miscellaneous losses                         | 48             | 112           | 0              | 0             | 160           |
| Total adjustments to noninterest expense     | 1,278          | 3,023         | 366            | 287           | 4,954         |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

|                                     |         |         |         |         |          |
|-------------------------------------|---------|---------|---------|---------|----------|
| Effective tax rate on adjustments   | (328 )  | (1,072) | (140 )  | (111 )  | (1,651 ) |
| Adjusted net income                 | \$6,569 | \$6,232 | \$6,031 | \$6,035 | \$24,867 |
| Adjusted diluted earnings per share | \$0.19  | \$0.18  | \$0.18  | \$0.18  | \$0.74   |



Net interest income (on a tax-equivalent basis, a non-GAAP measure) for the fourth quarter 2016 totaled \$37.6 million, an \$8.4 million or 29% increase from the fourth quarter a year ago and \$0.1 million lower than third quarter 2016's result. Net interest margin (on a tax-equivalent basis) declined to 3.56%, an eleven basis point decrease from prior year, and thirteen basis points lower than third quarter 2016. Year-over-year net interest income growth was amplified by the acquisitions of Floridian and BMO. Margin decreases reflect decreased loan yields, reflecting the current low interest rate environment, partially offset by improved balance sheet mix. Linked quarter results reflect accelerated levels of purchase loan accretion in the third quarter of 2016 that contributed to the higher margin during that quarter.

Noninterest income (excluding securities gains and bargain purchase gain) totaled \$9.9 million for the fourth quarter of 2016, an increase of \$2.2 million or 27% from fourth quarter 2015 and compared to \$9.8 million in the third quarter 2016. Most categories of service fee income showed year-over-year growth with service charges on deposit and interchange income each up 17%, indicating continued growth in customers and cross sell, and benefits from our acquisition activity, including the Floridian and BMO acquisitions in the first and second quarters of 2016. BOLI income was 54% higher, with additional purchases of BOLI occurring during the fourth quarter. Mortgage banking revenue was particularly strong, up 69% year over year for fourth quarter, and included gains of \$0.5 million from the sale of seasoned residential portfolio loans.

Noninterest expenses for the fourth quarter 2016 totaled \$30.3 million, up 12% from prior year and 9% lower than third quarter 2016. Of the \$3.1 million increase year-over-year for fourth quarter 2016, salaries, wages and employee benefits increased \$1.6 million, outsourced data processing grew \$0.6 million, and occupancy and furniture and equipment costs (aggregated) were \$0.7 million higher. The acquisitions of Floridian and BMO were the primary cause and incremental, although for 2016 the Company added only four more branch offices, compared to year-end 2015. Fourth quarter 2016 expense also reflected remaining merger related charges of \$0.6 million from our acquisitions and severance of \$0.2 million. The most significant factor impacting the fourth quarter 2015's noninterest expense was also merger related charges, totaling \$1.0 million from the Grand acquisition and \$0.2 million for severance.

A provision for loan losses of \$1.0 million and \$0.4 million was recorded in the fourth quarter of 2016 and 2015, respectively. Our fourth quarter 2016 provisioning reflects continued strong credit metrics, offset by continued loan growth. For the fourth quarter of 2016, net charge-offs totaled \$0.3 million, compared to \$0.6 million for fourth quarter 2015. The allowance for loan losses to portfolio loans outstanding ratio at December 31, 2016 was 0.96%, compared to 1.03% a year earlier, and the coverage ratio (the allowance for loan losses to nonaccrual loans) was 125.1% at December 31, 2016 compared to 110.0% at December 31, 2015, reflecting improvement in credit quality.

## **Internal Controls**

The Company's management, with the participation of its Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in rule 13a-15(e) and Rule 15d-15(e) under the Exchange Act) as of December 31, 2016 and concluded that those disclosure controls and procedures are effective. There have been no changes to the Company's internal control over financial reporting that occurred since the beginning of 2016 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

While the Company believes that its existing disclosure controls and procedures have been effective to accomplish these objectives, the Company intends to examine, refine and formalize its disclosure controls and procedures and to monitor ongoing developments in this area.

**Table 1 - Condensed Income Statement\***

|  | 2016                   | 2015  | 2014   |
|--|------------------------|-------|--------|
|  | (Tax equivalent basis) |       |        |
| Net interest income  | 3.34%                  | 3.33% | 3.03%  |
| Provision (recapture) for loan losses                          | 0.06                   | 0.08  | (0.14) |
| Noninterest income   |                        |       |        |
| Securities gains, net  | 0.01                   | 0.00  | 0.02   |
| Bargain purchase gains, net                                    | 0.00                   | 0.01  | 0.00   |
| Other  | 0.89                   | 0.97  | 1.00   |
| Noninterest expense  | 3.11                   | 3.14  | 3.76   |
| Income before income taxes                                     | 1.07                   | 1.09  | 0.43   |
| Provision for income taxes including tax equivalent adjustment | 0.38                   | 0.42  | 0.20   |
| Net income   | 0.69%                  | 0.67% | 0.23%  |

\* As a Percent of Average Assets

**Table 2 – Three Year Summary****Average Balances, Interest Income and Expenses, Yields and Rates (1)**

|  | 2016                   |                |                | 2015               |                |                | 2014               |               |                |
|--|------------------------|----------------|----------------|--------------------|----------------|----------------|--------------------|---------------|----------------|
|  | Average<br>Balance     | Interest       | Yield/<br>Rate | Average<br>Balance | Interest       | Yield/<br>Rate | Average<br>Balance | Interest      | Yield/<br>Rate |
|  | (Dollars in thousands) |                |                |                    |                |                |                    |               |                |
| <b>EARNING ASSETS</b>                    |                        |                |                |                    |                |                |                    |               |                |
| <b>Securities</b>                        |                        |                |                |                    |                |                |                    |               |                |
| Taxable                                  | \$1,174,627            | \$26,133       | 2.22 %         | \$946,986          | \$20,341       | 2.15 %         | \$732,324          | \$15,448      | 2.11 %         |
| Nontaxable                               | 25,841                 | 1,592          | 6.16           | 15,208             | 895            | 5.89           | 4,644              | 323           | 6.96           |
|  | 1,200,468              | 27,725         | 2.31           | 962,194            | 21,236         | 2.21           | 736,968            | 15,771        | 2.14           |
| Federal funds sold and other investments | 75,442                 | 1,669          | 2.21           | 76,851             | 1,022          | 1.33           | 125,550            | 1,017         | 0.81           |
| Loans, net (2)                           | 2,584,389              | 119,587        | 4.63           | 1,984,545          | 94,640         | 4.77           | 1,452,751          | 63,788        | 4.39           |
| <b>TOTAL EARNING ASSETS</b>              | <b>3,860,299</b>       | <b>148,981</b> | <b>3.86</b>    | <b>3,023,590</b>   | <b>116,898</b> | <b>3.87</b>    | <b>2,315,269</b>   | <b>80,576</b> | <b>3.48</b>    |
| Allowance for loan losses                | (21,131 )              |                |                | (18,725 )          |                |                | (19,164 )          |               |                |
| Cash and due from banks                  | 88,919                 |                |                | 73,001             |                |                | 51,581             |               |                |
| Bank premises and equipment, net         | 60,470                 |                |                | 51,396             |                |                | 37,970             |               |                |
| Bank owned life insurance                | 45,009                 |                |                | 39,343             |                |                | 6,154              |               |                |
| Goodwill                                 | 53,792                 |                |                | 25,320             |                |                | 6,643              |               |                |
| Other intangible assets, net             | 12,819                 |                |                | 7,956              |                |                | 2,197              |               |                |
| Other assets                             | 101,645                |                |                | 102,516            |                |                | 84,609             |               |                |
|  | \$4,201,822            |                |                | \$3,304,397        |                |                | \$2,485,259        |               |                |
| <b>INTEREST BEARING LIABILITIES</b>      |                        |                |                |                    |                |                |                    |               |                |
| Interest bearing demand                  | \$764,917              | 616            | 0.08 %         | \$632,304          | 472            | 0.07 %         | \$520,288          | 399           | 0.08 %         |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

|   |                  |              |             |                  |              |             |                  |              |             |
|---|------------------|--------------|-------------|------------------|--------------|-------------|------------------|--------------|-------------|
| Savings deposits  | 325,371          | 161          | 0.05        | 281,470          | 158          | 0.06        | 219,793          | 113          | 0.05        |
| Money market  | 791,998          | 1,816        | 0.23        | 607,768          | 1,455        | 0.24        | 366,490          | 352          | 0.10        |
| Time deposits   | 351,646          | 2,074        | 0.59        | 307,329          | 1,228        | 0.40        | 277,349          | 1,538        | 0.55        |
| Federal funds purchased and other short term borrowings | 187,560          | 484          | 0.26        | 168,188          | 340          | 0.20        | 152,129          | 260          | 0.17        |
| Federal Home Loan Bank borrowings                       | 198,268          | 1,256        | 0.63        | 64,726           | 1,643        | 2.54        | 69,836           | 1,640        | 2.35        |
| Other borrowings  | 70,097           | 2,060        | 2.94        | 67,056           | 1,634        | 2.44        | 56,370           | 1,053        | 1.87        |
| <b>TOTAL INTEREST BEARING LIABILITIES</b>               | <b>2,689,857</b> | <b>8,467</b> | <b>0.31</b> | <b>2,128,841</b> | <b>6,930</b> | <b>0.33</b> | <b>1,662,255</b> | <b>5,355</b> | <b>0.32</b> |
| Noninterest demand                                      | 1,066,463        |              |             | 819,801          |              |             | 556,000          |              |             |
| Other liabilities                                       | 31,628           |              |             | 18,388           |              |             | 10,137           |              |             |
|   | 3,787,948        |              |             | 2,967,030        |              |             | 2,228,392        |              |             |
| Shareholders' equity                                    | 413,874          |              |             | 337,367          |              |             | 256,867          |              |             |
|   | \$4,201,822      |              |             | \$3,304,397      |              |             | \$2,485,259      |              |             |
| Interest expense as % of earning assets                 |                  |              | 0.22 %      |                  |              | 0.23 %      |                  |              | 0.23 %      |
| Net interest income/yield on earning assets             |                  | \$140,514    | 3.63 %      |                  | \$109,968    | 3.64 %      |                  | \$75,221     | 3.25 %      |

(1) The tax equivalent adjustment is based on a 35% tax rate.

(2) Nonperforming loans are included in average loan balances. Fees on loans are included in interest on loans.

**Table 3 - Rate/Volume Analysis (on a Tax Equivalent Basis)**

|   | 2016 vs 2015                  |                 |                 | 2015 vs 2014      |                |                 |
|---|-------------------------------|-----------------|-----------------|-------------------|----------------|-----------------|
|   | Due to Change in:             |                 |                 | Due to Change in: |                |                 |
|   | Volume                        | Rate            | Total           | Volume            | Rate           | Total           |
|   | (Dollars in thousands)        |                 |                 |                   |                |                 |
|   | Amount of increase (decrease) |                 |                 |                   |                |                 |
| <b>EARNING ASSETS</b>                                   |                               |                 |                 |                   |                |                 |
| Securities  |                               |                 |                 |                   |                |                 |
| Taxable   | \$4,977                       | \$815           | \$5,792         | \$4,570           | \$323          | \$4,893         |
| Nontaxable  | 640                           | 57              | 697             | 678               | (106 )         | 572             |
|   | 5,617                         | 872             | 6,489           | 5,248             | 217            | 5,465           |
| Federal funds sold and other investments                | (26 )                         | 673             | 647             | (522 )            | 527            | 5               |
| Loans, net  | 28,181                        | (3,234)         | 24,947          | 24,355            | 6,497          | 30,852          |
| <b>TOTAL EARNING ASSETS</b>                             | <b>33,772</b>                 | <b>(1,689)</b>  | <b>32,083</b>   | <b>29,081</b>     | <b>7,241</b>   | <b>36,322</b>   |
| <b>INTEREST BEARING LIABILITIES</b>                     |                               |                 |                 |                   |                |                 |
| Interest bearing demand                                 | 103                           | 41              | 144             | 85                | (12 )          | 73              |
| Savings deposits  | 23                            | (20 )           | 3               | 33                | 12             | 45              |
| Money market accounts                                   | 433                           | (72 )           | 361             | 406               | 697            | 1,103           |
| Time deposits   | 219                           | 627             | 846             | 143               | (453 )         | (310 )          |
|   | 778                           | 576             | 1,354           | 667               | 244            | 911             |
| Federal funds purchased and other short term borrowings | 45                            | 99              | 144             | 30                | 50             | 80              |
| Federal Home Loan Bank borrowings                       | 2,118                         | (2,505)         | (387 )          | (125 )            | 128            | 3               |
| Other borrowings  | 82                            | 344             | 426             | 230               | 351            | 581             |
| <b>TOTAL INTEREST BEARING LIABILITIES</b>               | <b>3,023</b>                  | <b>(1,486)</b>  | <b>1,537</b>    | <b>802</b>        | <b>773</b>     | <b>1,575</b>    |
| <b>NET INTEREST INCOME</b>                              | <b>\$30,749</b>               | <b>\$(203 )</b> | <b>\$30,546</b> | <b>\$28,279</b>   | <b>\$6,468</b> | <b>\$34,747</b> |

(1) Changes attributable to rate/volume are allocated to rate and volume on an equal basis.

**Table 4 – Noninterest Income**

|                                     | Year Ended             |          |          | % Change |         |
|-------------------------------------|------------------------|----------|----------|----------|---------|
|                                     | 2016                   | 2015     | 2014     | 16/15    | 15/14   |
|                                     | (Dollars in thousands) |          |          |          |         |
| Service charges on deposit accounts | \$9,669                | \$8,563  | \$6,952  | 12.9 %   | 23.2 %  |
| Trust fees                          | 3,433                  | 3,132    | 2,986    | 9.6      | 4.9     |
| Mortgage banking fees               | 5,864                  | 4,252    | 3,057    | 37.9     | 39.1    |
| Brokerage commissions and fees      | 2,044                  | 2,132    | 1,614    | (4.1 )   | 32.1    |
| Marine finance fees                 | 673                    | 1,152    | 1,320    | (41.6 )  | (12.7 ) |
| Interchange income                  | 9,227                  | 7,684    | 5,972    | 20.1     | 28.7    |
| Other deposit based EFT fees        | 477                    | 397      | 343      | 20.2     | 15.7    |
| BOLI Income                         | 2,213                  | 1,426    | 252      | 55.2     | 465.9   |
| Gain on participated loan           | 0                      | 725      | 0        | (100.0)  | n/m     |
| Other                               | 3,827                  | 2,555    | 2,248    | 49.8     | 13.7    |
|                                     | 37,427                 | 32,018   | 24,744   | 16.9     | 29.4    |
| Securities gains, net               | 368                    | 161      | 469      | 128.6    | (65.7 ) |
| Bargain purchase gain, net          | 0                      | 416      | 0        | (100.0)  | n/m     |
| TOTAL                               | \$37,795               | \$32,595 | \$25,213 | 16.0     | 29.3    |

n/m = not meaningful

**Table 5 - Noninterest Expense**

|   | Year Ended             |                  |                 | % Change    |             |
|---|------------------------|------------------|-----------------|-------------|-------------|
|   | 2016                   | 2015             | 2014            | 16/15       | 15/14       |
|   | (Dollars in thousands) |                  |                 |             |             |
| Salaries and wages  | \$54,096               | \$41,075         | \$35,132        | 31.7 %      | 16.9 %      |
| Employee benefits   | 9,903                  | 9,564            | 8,773           | 3.5         | 9.0         |
| Outsourced data processing costs                                  | 13,516                 | 10,150           | 8,781           | 33.2        | 15.6        |
| Telephone / data lines  | 2,108                  | 1,797            | 1,331           | 17.3        | 35.0        |
| Occupancy   | 13,122                 | 8,744            | 7,930           | 50.1        | 10.3        |
| Furniture and equipment   | 4,720                  | 3,434            | 2,535           | 37.4        | 35.5        |
| Marketing   | 3,633                  | 4,428            | 3,576           | (18.0 )     | 23.8        |
| Legal and professional fees                                       | 9,596                  | 8,022            | 6,871           | 19.6        | 16.8        |
| FDIC assessments  | 2,365                  | 2,212            | 1,660           | 6.9         | 33.3        |
| Amortization of intangibles                                       | 2,486                  | 1,424            | 1,033           | 74.6        | 37.9        |
| Asset dispositions expense  | 553                    | 472              | 488             | 17.2        | (3.3 )      |
| Branch closures and new branding                                  | 0                      | 0                | 4,958           | 0.0         | (100.0)     |
| Net (gain)/loss on other real estate owned and repossessed assets | (509 )                 | 239              | 310             | (313.0)     | (22.9 )     |
| Early redemption cost for Federal Home Loan Bank advances         | 1,777                  | 0                | 0               | n/m         | 0.0         |
| Other   | 13,515                 | 12,209           | 9,988           | 10.7        | 22.2        |
| <b>TOTAL</b>  | <b>\$130,881</b>       | <b>\$103,770</b> | <b>\$93,366</b> | <b>26.1</b> | <b>11.1</b> |

\* n/m = not meaningful



**Table 6 - Capital Resources**

|  | December 31            |              |             |
|--|------------------------|--------------|-------------|
|  | 2016                   | 2015         | 2014        |
|  | (Dollars in thousands) |              |             |
| <b>TIER 1 CAPITAL</b>                                |                        |              |             |
| Common stock   | \$3,802                | \$ 3,435     | \$3,300     |
| Additional paid in capital                           | 454,001                | 399,162      | 379,249     |
| Accumulated (deficit)                                | (13,657 )              | (42,858 )    | (65,000 )   |
| Treasury stock                                       | (1,236 )               | (73 )        | (71 )       |
| Goodwill   | (64,649 )              | (25,211 )    | (25,309 )   |
| Intangibles  | (6,371 )               | (2,057 )     | (4,478 )    |
| Other  | (20,121 )              | (15,394 )    | n/a         |
| <b>COMMON EQUITY TIER 1 CAPITAL</b>                  | 351,769                | 317,004      | n/a         |
| Qualifying trust preferred securities                | 70,241                 | 69,961       | 62,539      |
| Other  | (13,414 )              | (23,092 )    | (44,565 )   |
| <b>TOTAL TIER 1 CAPITAL</b>                          | 408,596                | 363,873      | 305,665     |
| <b>TIER 2 CAPITAL</b>                                |                        |              |             |
| Allowance for loan losses, as limited (1)            | 23,462                 | 19,166       | 17,100      |
| <b>TOTAL TIER 2 CAPITAL</b>                          | 23,462                 | 19,166       | 17,100      |
| <b>TOTAL RISK-BASED CAPITAL</b>                      | \$432,058              | \$ 383,039   | \$322,765   |
| Risk weighted assets                                 | \$3,259,871            | \$ 2,392,668 | \$1,986,291 |
| <br>   |                        |              |             |
| Common equity Tier 1 ratio (CET1)                    | 10.79                  | % 13.25      | % n/a       |
| Regulatory minimum (2)                               | 4.50                   | 4.50         | n/a         |
| Tier 1 capital ratio                                 | 12.53                  | 15.21        | 15.39       |
| Regulatory minimum (2)                               | 6.00                   | 6.00         | n/a         |
| Total capital ratio                                  | 13.25                  | 16.01        | 16.25       |
| Regulatory minimum (2)                               | 8.00                   | 8.00         | 8.00        |
| Tier 1 capital to adjusted total assets              | 9.15                   | 10.70        | 10.32       |
| Regulatory minimum                                   | 4.00                   | 4.00         | 4.00        |
| Shareholders' equity to assets                       | 9.30                   | 10.00        | 10.11       |
| Average shareholders' equity to average total assets | 9.85                   | 10.21        | 10.34       |
| Tangible shareholders' equity to tangible assets     | 7.74                   | 9.13         | 9.14        |

(1) Includes reserve for unfunded commitments of \$62,000 at December 31, 2016, \$38,000 at December 31, 2015 and \$29,000 at December 31, 2014.

(2) Excludes new capital conservation buffer of 0.625% the Company is subject to, which if not exceeded may constrain dividends, equity repurchases and compensation.

n/a = not applicable



**Table 7 - Loans Outstanding**

|                                       | <b>December 31</b>    |                    |                    |                    |                    |
|---------------------------------------|-----------------------|--------------------|--------------------|--------------------|--------------------|
|                                       | 2016                  | 2015               | 2014               | 2013               | 2012               |
|                                       | <b>(In thousands)</b> |                    |                    |                    |                    |
| Construction and land development     |                       |                    |                    |                    |                    |
| Residential                           | \$29,693              | \$31,650           | \$16,155           | \$10,566           | \$9,902            |
| Commercial                            | 57,856                | 31,977             | 37,194             | 22,733             | 11,907             |
|                                       | 87,549                | 63,627             | 53,349             | 33,299             | 21,809             |
| Individuals                           | 72,567                | 45,160             | 33,687             | 34,151             | 38,927             |
|                                       | 160,116               | 108,787            | 87,036             | 67,450             | 60,736             |
| Commercial real estate <sup>(1)</sup> | 1,357,592             | 1,009,378          | 837,147            | 520,382            | 486,828            |
| Real estate mortgage                  |                       |                    |                    |                    |                    |
| Residential real estate               |                       |                    |                    |                    |                    |
| Adjustable                            | 418,276               | 429,826            | 441,238            | 391,885            | 361,005            |
| Fixed rate                            | 210,365               | 110,391            | 93,865             | 91,108             | 98,976             |
| Home equity mortgages                 | 44,484                | 69,339             | 71,838             | 62,043             | 57,955             |
| Home equity lines                     | 163,662               | 114,229            | 79,956             | 47,710             | 51,395             |
|                                       | 836,787               | 723,785            | 686,897            | 592,746            | 569,331            |
| Commercial and financial              | 370,589               | 228,517            | 157,396            | 78,636             | 61,903             |
| Installment loans to individuals      |                       |                    |                    |                    |                    |
| Automobiles and trucks                | 19,234                | 14,965             | 7,817              | 6,607              | 7,761              |
| Marine loans                          | 78,993                | 46,534             | 26,236             | 20,208             | 18,446             |
| Other                                 | 55,718                | 23,857             | 18,844             | 17,898             | 20,723             |
|                                       | 153,945               | 85,356             | 52,897             | 44,713             | 46,930             |
| Other loans                           | 507                   | 507                | 512                | 280                | 353                |
| <b>TOTAL</b>                          | <b>\$2,879,536</b>    | <b>\$2,156,330</b> | <b>\$1,821,885</b> | <b>\$1,304,207</b> | <b>\$1,226,081</b> |

(1) Commercial real estate includes owner-occupied balances of \$623.8 million, \$453.3 million, \$362.3 million, \$194.0 million and \$188.9 million, respectively, for each of the years, beginning with 2016.

**Table 8 - Loan Maturity Distribution**

|   | December 31, 2016              |                                      |                   |
|---|--------------------------------|--------------------------------------|-------------------|
|   | Commercial<br>and<br>Financial | Construction and<br>Land Development | Total             |
|   | (In thousands)                 |                                      |                   |
| In one year or less                       | \$ 149,942                     | \$ 62,629                            | \$ 212,571        |
| After one year but within five years:     |                                |                                      |                   |
| Interest rates are floating or adjustable | 44,999                         | 17,177                               | 62,176            |
| Interest rates are fixed                  | 97,614                         | 23,164                               | 120,778           |
| In five years or more:                    |                                |                                      |                   |
| Interest rates are floating or adjustable | 7,360                          | 26,463                               | 33,823            |
| Interest rates are fixed                  | 70,674                         | 30,683                               | 101,357           |
| <b>TOTAL</b>                              | <b>\$ 370,589</b>              | <b>\$ 160,116</b>                    | <b>\$ 530,705</b> |

**Table 9 - Maturity of Certificates of Deposit of \$100,000 or More**

| Maturity of Certificates of Deposit of \$100,000 through \$250,000 | December 31            |               |           |               |
|--|------------------------|---------------|-----------|---------------|
|  | 2016                   | % of<br>Total | 2015      | % of<br>Total |
|  | (Dollars in thousands) |               |           |               |
| Maturity Group:  |                        |               |           |               |
| Under 3 Months   | \$20,304               | 16.4 %        | \$26,301  | 25.9 %        |
| 3 to 6 Months  | 15,919                 | 12.9          | 18,962    | 18.6          |
| 6 to 12 Months   | 31,608                 | 25.6          | 27,015    | 26.5          |
| Over 12 Months   | 55,801                 | 45.1          | 29,481    | 29.0          |
| TOTAL  | \$123,632              | 100.0%        | \$101,759 | 100.0%        |

| Maturity of Certificates of Deposit of more than \$250,000 | December 31            |               |          |               |
|--|------------------------|---------------|----------|---------------|
|  | 2016                   | % of<br>Total | 2015     | % of<br>Total |
|  | (Dollars in thousands) |               |          |               |
| Maturity Group:  |                        |               |          |               |
| Under 3 Months   | \$15,832               | 23.3 %        | \$11,315 | 29.4 %        |
| 3 to 6 Months  | 14,325                 | 21.1          | 6,604    | 17.1          |
| 6 to 12 Months   | 12,294                 | 18.1          | 4,792    | 12.4          |
| Over 12 Months   | 25,450                 | 37.5          | 15,824   | 41.1          |
| TOTAL  | \$67,901               | 100.0%        | \$38,535 | 100.0%        |

**Table 10 - Summary of Allowance for Loan Loss Experience**

|  | Year Ended December 31 |             |             |             |             |
|--|------------------------|-------------|-------------|-------------|-------------|
|  | 2016                   | 2015        | 2014        | 2013        | 2012        |
| Beginning balance  | \$19,128               | \$17,071    | \$20,068    | \$22,104    | \$25,565    |
| Provision (recapture) for loan losses  | 2,411                  | 2,644       | (3,486 )    | 3,188       | 10,796      |
| Charge offs:   |                        |             |             |             |             |
| Construction and land development  | 0                      | 1,271       | 640         | 604         | 612         |
| Commercial real estate   | 301                    | 482         | 398         | 2,714       | 8,539       |
| Residential real estate  | 215                    | 779         | 1,126       | 3,153       | 8,381       |
| Commercial and financial   | 615                    | 726         | 398         | 60          | 346         |
| Consumer   | 244                    | 341         | 193         | 253         | 410         |
| TOTAL CHARGE OFFS  | 1,375                  | 3,599       | 2,755       | 6,784       | 18,288      |
| Recoveries:  |                        |             |             |             |             |
| Construction and land development  | 226                    | 404         | 415         | 212         | 341         |
| Commercial real estate   | 306                    | 700         | 1,683       | 547         | 2,702       |
| Residential real estate  | 786                    | 1,260       | 902         | 449         | 738         |
| Commercial and financial   | 1,809                  | 531         | 170         | 326         | 129         |
| Consumer   | 109                    | 117         | 74          | 26          | 121         |
| TOTAL RECOVERIES   | 3,236                  | 3,012       | 3,244       | 1,560       | 4,031       |
| Net loan charge offs (recoveries)  | (1,861 )               | 587         | (489 )      | 5,224       | 14,257      |
| ENDING BALANCE   | \$23,400               | \$19,128    | \$17,071    | \$20,068    | \$22,104    |
| Loans outstanding at end of year*  | \$2,879,536            | \$2,156,330 | \$1,821,885 | \$1,304,207 | \$1,226,081 |
| Ratio of allowance for loan losses to loans outstanding at end of year                                   | 0.81 %                 | 0.89 %      | 0.94 %      | 1.54 %      | 1.80 %      |
| Ratio of allowance for loan losses to loans outstanding (excluding purchased loans) at end of period (1) | 0.96 %                 | 1.03 %      | 1.14 %      | 1.54 %      | 1.80 %      |
| Daily average loans outstanding*   | \$2,584,389            | \$1,984,545 | \$1,452,751 | \$1,272,447 | \$1,227,542 |
| Ratio of net charge offs (recoveries) to average loans outstanding                                       | (0.29 )%               | 0.03 %      | (0.03 )%    | 0.41 %      | 1.16 %      |

(1) A non-GAAP measure.

\* Net of unearned income.

**Table 11 - Allowance for Loan Losses**

| (Dollars in thousands)                                 | December 31,    |                 |                 |                 |                 |          |              |          |              |          |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|----------|--------------|----------|--------------|----------|
|  | 2016            | 2015            | 2014            | 2013            | 2012            |          |              |          |              |          |
| <b>ALLOCATION BY LOAN TYPE</b>                         |                 |                 |                 |                 |                 |          |              |          |              |          |
| Construction and land development                      | \$1,219         | \$1,151         | \$765           | \$808           | \$1,134         |          |              |          |              |          |
| Commercial real estate loans                           | 9,273           | 6,756           | 4,531           | 6,160           | 8,849           |          |              |          |              |          |
| Residential real estate loans                          | 7,483           | 8,057           | 9,802           | 11,659          | 11,090          |          |              |          |              |          |
| Commercial and financial loans                         | 3,636           | 2,042           | 1,179           | 710             | 468             |          |              |          |              |          |
| Consumer loans   | 1,789           | 1,122           | 794             | 731             | 563             |          |              |          |              |          |
| <b>TOTAL</b>   | <b>\$23,400</b> | <b>\$19,128</b> | <b>\$17,071</b> | <b>\$20,068</b> | <b>\$22,104</b> |          |              |          |              |          |
| <b>YEAR END LOAN TYPES AS A PERCENT OF TOTAL LOANS</b> |                 |                 |                 |                 |                 |          |              |          |              |          |
| Construction and land development                      | 5.6             | %               | 5.0             | %               | 4.8             | %        | 5.2          | %        | 5.0          | %        |
| Commercial real estate loans                           | 47.1            |                 | 46.8            |                 | 46.0            |          | 39.9         |          | 39.7         |          |
| Residential real estate loans                          | 29.1            |                 | 33.6            |                 | 37.7            |          | 45.5         |          | 46.5         |          |
| Commercial and financial loans                         | 12.9            |                 | 10.6            |                 | 8.6             |          | 6.0          |          | 5.0          |          |
| Consumer loans   | 5.3             |                 | 4.0             |                 | 2.9             |          | 3.4          |          | 3.8          |          |
| <b>TOTAL</b>   | <b>100.0</b>    | <b>%</b>        | <b>100.0</b>    | <b>%</b>        | <b>100.0</b>    | <b>%</b> | <b>100.0</b> | <b>%</b> | <b>100.0</b> | <b>%</b> |

**Table 12 - Nonperforming Assets**

|   | December 31,           |                 |                 |                 |                 |   |
|---|------------------------|-----------------|-----------------|-----------------|-----------------|---|
|   | 2016                   | 2015            | 2014            | 2013            | 2012            |   |
| Nonaccrual loans (1) (2)  | (Dollars in thousands) |                 |                 |                 |                 |   |
| Construction and land development   | \$470                  | \$309           | \$1,963         | \$1,302         | \$1,342         |   |
| Commercial real estate loans  | 7,341                  | 6,410           | 4,189           | 5,111           | 17,234          |   |
| Residential real estate loans   | 9,844                  | 10,290          | 14,797          | 20,705          | 22,099          |   |
| Commercial and financial loans  | 246                    | 130             | 0               | 13              | 0               |   |
| Consumer loans  | 170                    | 247             | 191             | 541             | 280             |   |
| Total   | 18,071                 | 17,386          | 21,140          | 27,672          | 40,955          |   |
| Other real estate owned   |                        |                 |                 |                 |                 |   |
| Construction and land development   | 1,203                  | 2,617           | 223             | 421             | 2,124           |   |
| Commercial real estate loans  | 3,041                  | 3,959           | 5,771           | 5,138           | 6,305           |   |
| Residential real estate loans   | 0                      | 463             | 1,468           | 1,301           | 3,458           |   |
| Bank branches closed  | 5,705                  | 0               | 0               | 0               | 0               |   |
| Total   | 9,949                  | 7,039           | 7,462           | 6,860           | 11,887          |   |
| <b>TOTAL NONPERFORMING ASSETS</b>   | <b>\$28,020</b>        | <b>\$24,425</b> | <b>\$28,602</b> | <b>\$34,532</b> | <b>\$52,842</b> |   |
| Amount of loans outstanding at end of year (2)  | \$2,879,536            | \$2,156,330     | \$1,821,885     | \$1,304,207     | \$1,226,081     |   |
| Ratio of total nonperforming assets to loans outstanding and other real estate owned at end of period | 0.97                   | % 1.13          | % 1.56          | % 2.63          | % 4.27          | % |
| Accruing loans past due 90 days or more   | \$0                    | \$0             | \$311           | \$160           | \$1             |   |
| Loans restructured and in compliance with modified terms (3)  | 17,711                 | 19,970          | 24,997          | 25,137          | 41,946          |   |

*Interest income that could have been recorded during 2016, 2015, and 2014 related to nonaccrual loans was (1) \$728,000, \$614,000, and \$1,942,000, respectively, none of which was included in interest income or net income.*

*All nonaccrual loans are secured.*

*(2) Net of unearned income.*

*Interest income that would have been recorded based on original contractual terms was \$1,001,000, \$1,211,000, (3) and \$1,496,000, respectively, for 2016, 2015 and 2014. The amount included in interest income under the modified terms for 2016, 2015, and 2014 was \$792,000, \$836,000, and \$1,276,000, respectively.*



**Table 13 - Securities Available For Sale**

|  | December 31    |            | Unrealized | Unrealized |
|--|----------------|------------|------------|------------|
|  | Amortized Cost | Fair Value | Gains      | Losses     |
|  | (In thousands) |            |            |            |
| U.S. Treasury securities and obligations of U.S. Government Sponsored Entities |                |            |            |            |
| 2016   | \$ 12,073      | \$ 12,328  | \$ 255     | \$ 0       |
| 2015   | 3,833          | 3,911      | 78         | 0          |
| Mortgage-backed securities of U.S. Government Sponsored Entities               |                |            |            |            |
| 2016   | 287,726        | 283,488    | 585        | (4,823 )   |
| 2015   | 192,224        | 191,749    | 847        | (1,322 )   |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities      |                |            |            |            |
| 2016   | 238,805        | 234,054    | 314        | (5,065 )   |
| 2015   | 242,620        | 238,190    | 470        | (4,900 )   |
| Commercial mortgage-backed securities of U.S. Government Sponsored Entities    |                |            |            |            |
| 2016   | 22,351         | 22,545     | 222        | (28 )      |
| 2015   | 0              | 0          | 0          | 0          |
| Private mortgage-backed securities   |                |            |            |            |
| 2016   | 32,780         | 31,989     | 0          | (791 )     |
| 2015   | 32,558         | 31,792     | 0          | (766 )     |
| Private collateralized mortgage obligations                                    |                |            |            |            |
| 2016   | 67,542         | 67,289     | 563        | (816 )     |
| 2015   | 77,965         | 77,957     | 700        | (708 )     |
| Collateralized loan obligations  |                |            |            |            |
| 2016   | 124,716        | 124,889    | 838        | (665 )     |
| 2015   | 124,477        | 122,583    | 0          | (1,894 )   |
| Obligations of state and political subdivisions                                |                |            |            |            |
| 2016   | 63,161         | 62,888     | 622        | (895 )     |
| 2015   | 39,119         | 39,891     | 882        | (110 )     |
| Corporate and other debt securities  |                |            |            |            |
| 2016   | 74,121         | 73,861     | 257        | (517 )     |
| 2015   | 44,652         | 44,273     | 37         | (416 )     |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

Private commercial mortgage backed securities

|      |        |        |     |        |
|------|--------|--------|-----|--------|
| 2016 | 37,534 | 37,172 | 111 | (473 ) |
| 2015 | 41,127 | 40,420 | 13  | (720 ) |

Total Securities Available For Sale

|      |           |           |          |              |
|------|-----------|-----------|----------|--------------|
| 2016 | \$960,809 | \$950,503 | \$ 3,767 | \$ (14,073 ) |
| 2015 | \$798,575 | \$790,766 | \$ 3,027 | \$ (10,836 ) |

107

**Table 14 - Securities Held to Maturity**

|   | December 31    |            | Unrealized | Unrealized  |
|---|----------------|------------|------------|-------------|
|   | Amortized Cost | Fair Value | Gains      | Losses      |
|   | (In thousands) |            |            |             |
| Mortgage-backed securities of U.S. Government Sponsored Entities            |                |            |            |             |
| 2016  | \$ 159,941     | \$ 159,402 | \$ 704     | \$ (1,243 ) |
| 2015  | 64,993         | 65,551     | 574        | (16 )       |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities   |                |            |            |             |
| 2016  | 147,208        | 144,964    | 386        | (2,630 )    |
| 2015  | 89,265         | 89,440     | 581        | (406 )      |
| Commercial mortgage-backed securities of U.S. Government Sponsored Entities |                |            |            |             |
| 2016  | 17,375         | 17,534     | 233        | (74 )       |
| 2015  | 0              | 0          | 0          | 0           |
| Collateralized loan obligations   |                |            |            |             |
| 2016  | 41,547         | 41,663     | 430        | (314 )      |
| 2015  | 41,300         | 39,940     | 0          | (1,360 )    |
| Private mortgage backed securities  |                |            |            |             |
| 2016  | 6,427          | 6,318      | 0          | (109 )      |
| 2015  | 7,967          | 7,882      | 0          | (85 )       |
| Total Securities Held to Maturity   |                |            |            |             |
| 2016  | \$ 372,498     | \$ 369,881 | \$ 1,753   | \$ (4,370 ) |
| 2015  | \$ 203,525     | \$ 202,813 | \$ 1,155   | \$ (1,867 ) |

**Table 15 - Maturity Distribution of Securities Available For Sale**

|  | December 31, 2016                           |                  |                  |                   |                  | Average<br>Maturity<br>In Years |
|--|---|------------------|------------------|-------------------|------------------|---------------------------------|
|  | 1 Year<br>Or Less<br>(Dollars in thousands) | 1-5<br>Years     | 5-10<br>Years    | After 10<br>Years | Total            |                                 |
| <b>AMORTIZED COST</b>  |   |                  |                  |                   |                  |                                 |
| U.S. Treasury securities and obligations of U.S. Government Sponsored Entities | \$7,348                                     | \$4,725          | \$0              | \$0               | \$12,073         | 0.66                            |
| Mortgage-backed securities of U.S. Government Sponsored Entities               | 0   | 119,379          | 159,693          | 8,654             | 287,726          | 6.10                            |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities      | 4,481                                       | 191,096          | 43,030           | 198               | 238,805          | 3.61                            |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities    | 0   | 5,399            | 16,095           | 857               | 22,351           | 6.46                            |
| Private mortgage backed securities   | 0   | 0                | 15,547           | 17,233            | 32,780           | 9.17                            |
| Private collateralized mortgage obligations                                    | 34,059                                      | 22,977           | 6,788            | 3,718             | 67,542           | 2.26                            |
| Collateralized loan obligations  | 0   | 32,879           | 91,837           | 0                 | 124,716          | 5.71                            |
| Obligations of state and political subdivisions                                | 0   | 9,695            | 26,697           | 26,769            | 63,161           | 11.02                           |
| Corporate and other debt securities  | 8,000                                       | 38,528           | 22,947           | 4,646             | 74,121           | 4.46                            |
| Private commercial mortgage backed securities                                  | 548   | 4,883            | 14,149           | 17,954            | 37,534           | 13.60                           |
| <b>Total Securities Available For Sale</b>                                     | <b>\$54,436</b>                             | <b>\$429,561</b> | <b>\$396,783</b> | <b>\$80,029</b>   | <b>\$960,809</b> | <b>5.54</b>                     |
| <b>FAIR VALUE</b>  |   |                  |                  |                   |                  |                                 |
| U.S. Treasury securities and obligations of U.S. Government Sponsored Entities | \$7,534                                     | \$4,794          | \$0              | \$0               | \$12,328         |                                 |
| Mortgage-backed securities of U.S. Government Sponsored Entities               | 0   | 118,603          | 156,178          | 8,707             | 283,488          |                                 |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities      | 4,516                                       | 187,557          | 41,781           | 200               | 234,054          |                                 |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities    | 0   | 5,383            | 16,301           | 861               | 22,545           |                                 |
| Private mortgage backed securities   | 0   | 0                | 14,980           | 17,009            | 31,989           |                                 |
| Private collateralized mortgage obligations                                    | 33,780                                      | 22,973           | 6,955            | 3,581             | 67,289           |                                 |
| Collateralized loan obligations  | 0   | 32,581           | 92,308           | 0                 | 124,889          |                                 |
| Obligations of state and political subdivisions                                | 0   | 9,731            | 27,061           | 26,096            | 62,888           |                                 |
| Corporate and other debt securities  | 8,010                                       | 38,573           | 22,664           | 4,614             | 73,861           |                                 |
| Private commercial mortgage backed securities                                  | 547   | 4,844            | 13,988           | 17,793            | 37,172           |                                 |
| <b>Total Securities Available For Sale</b>                                     | <b>\$54,387</b>                             | <b>\$425,039</b> | <b>\$392,216</b> | <b>\$78,861</b>   | <b>\$950,503</b> |                                 |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

WEIGHTED AVERAGE YIELD (FTE)

|  |      |   |      |   |      |   |      |   |      |   |
|--|------|---|------|---|------|---|------|---|------|---|
| U.S. Treasury securities and obligations of U.S. Government Sponsored Entities | 3.94 | % | 3.27 | % | 0.00 | % | 0.00 | % | 3.68 | % |
| Mortgage-backed securities of U.S. Government Sponsored Entities               | 0.00 | % | 2.05 | % | 2.53 | % | 3.17 | % | 2.31 | % |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities      | 1.82 | % | 1.77 | % | 2.33 | % | 1.40 | % | 1.87 | % |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities    | 0.00 | % | 1.99 | % | 3.87 | % | 1.92 | % | 3.58 | % |
| Private mortgage backed securities   | 0.00 | % | 1.95 | % | 2.06 | % | 1.87 | % | 1.97 | % |
| Private collateralized mortgage obligations                                    | 1.90 | % | 4.02 | % | 3.54 | % | 1.93 | % | 2.79 | % |
| Collateralized loan obligations  | 0.00 | % | 2.02 | % | 3.53 | % | 0.00 | % | 3.23 | % |
| Obligations of state and political subdivisions                                | 0.00 | % | 2.40 | % | 3.32 | % | 3.80 | % | 3.38 | % |
| Corporate and other debt securities  | 2.05 | % | 2.48 | % | 3.08 | % | 3.67 | % | 2.69 | % |
| Private commercial mortgage backed securities                                  | 1.77 | % | 2.40 | % | 2.65 | % | 2.46 | % | 2.51 | % |
| Total Securities Available For Sale  | 2.19 | % | 2.03 | % | 2.91 | % | 2.93 | % | 2.50 | % |

**Table 16 - Maturity Distribution of Securities Held to Maturity**

|   | December 31, 2016       |                  |                  |                   |                  | Average              |
|---|-------------------------|------------------|------------------|-------------------|------------------|----------------------|
|   | 1<br>Year<br>Or<br>Less | 1-5<br>Years     | 5-10<br>Years    | After 10<br>Years | Total            | Maturity<br>In Years |
| (Dollars in thousands)  |                         |                  |                  |                   |                  |                      |
| <b>AMORTIZED COST</b>   |                         |                  |                  |                   |                  |                      |
| Mortgage-backed securities of U.S. Government Sponsored Entities            | \$0                     | \$113,596        | \$33,833         | \$12,512          | \$159,941        | 5.05                 |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities   | 0                       | 126,338          | 20,870           | 0                 | 147,208          | 3.16                 |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities | 0                       | 0                | 17,375           | 0                 | 17,375           | 7.21                 |
| Collateralized loan obligations   | 0                       | 0                | 41,547           | 0                 | 41,547           | 6.69                 |
| Private mortgage backed securities  | 0                       | 1,460            | 4,967            | 0                 | 6,427            | 6.98                 |
| <b>Total Securities Held to Maturity</b>                                    | <b>\$0</b>              | <b>\$241,394</b> | <b>\$118,592</b> | <b>\$12,512</b>   | <b>\$372,498</b> | <b>4.62</b>          |
| <b>FAIR VALUE</b>   |                         |                  |                  |                   |                  |                      |
| Mortgage-backed securities of U.S. Government Sponsored Entities            | \$0                     | \$112,872        | \$34,195         | \$12,335          | \$159,402        |                      |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities   | 0                       | 125,021          | 19,943           | 0                 | 144,964          |                      |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities | 0                       | 0                | 17,534           | 0                 | 17,534           |                      |
| Collateralized loan obligations   | 0                       | 0                | 41,663           | 0                 | 41,663           |                      |
| Private mortgage backed securities  | 0                       | 1,460            | 4,858            | 0                 | 6,318            |                      |
| <b>Total Securities Held to Maturity</b>                                    | <b>\$0</b>              | <b>\$239,353</b> | <b>\$118,193</b> | <b>\$12,335</b>   | <b>\$369,881</b> |                      |
| <b>WEIGHTED AVERAGE YIELD (FTE)</b>   |                         |                  |                  |                   |                  |                      |
| Mortgage-backed securities of U.S. Government Sponsored Entities            | 0.00%                   | 2.06             | % 2.09           | % 2.70            | % 2.12           | %                    |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities   | 0.00%                   | 1.79             | % 2.24           | % 0.00            | % 1.85           | %                    |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities | 0.00%                   | 0.00             | % 4.24           | % 0.00            | % 4.24           | %                    |
| Collateralized loan obligations   | 0.00%                   | 0.00             | % 4.34           | % 0.00            | % 4.34           | %                    |
| Private mortgage backed securities  | 0.00%                   | 1.95             | % 1.85           | % 0.00            | % 1.88           | %                    |
| <b>Total Securities Held to Maturity</b>                                    | <b>0.00%</b>            | <b>1.92</b>      | <b>% 3.21</b>    | <b>% 2.70</b>     | <b>% 2.35</b>    | <b>%</b>             |

**Table 17 - Interest Rate Sensitivity Analysis (1)**

|  | December 31, 2016                       |                |              |                 | Total       |
|--|---|----------------|--------------|-----------------|-------------|
|  | 0-3<br>Months<br>(Dollars in thousands) | 4-12<br>Months | 1-5<br>Years | Over<br>5 Years |             |
| Federal funds sold and interest bearing deposits   | \$27,124                                | \$0            | \$0          | \$0             | \$27,124    |
| Securities (2)                                     | 452,500                                 | 110,801        | 399,154      | 360,546         | 1,323,001   |
| Loans, net (3)                                     | 797,954                                 | 337,967        | 1,238,044    | 520,903         | 2,894,868   |
| Earning assets                                     | 1,277,578                               | 448,768        | 1,637,198    | 881,449         | 4,244,993   |
| Savings deposits (4)                               | 2,023,086                               | 0              | 0            | 0               | 2,023,086   |
| Time deposits                                      | 68,234                                  | 145,398        | 136,429      | 1,789           | 351,850     |
| Borrowings   | 689,443                                 | 0              | 0            | 0               | 689,443     |
| Interest bearing liabilities                       | 2,780,763                               | 145,398        | 136,429      | 1,789           | 3,064,379   |
| Interest sensitivity gap                           | \$(1,503,185)                           | \$303,370      | \$1,500,769  | \$879,660       | \$1,180,614 |
| Cumulative gap                                     | \$(1,503,185)                           | \$(1,199,815)  | \$300,954    | \$1,180,614     |             |
| Cumulative gap to total earning assets (%)         | (35.4 )                                 | (28.3 )        | 7.1          | 27.8            |             |
| Earning assets to interest bearing liabilities (%) | 45.9                                    | 308.6          | 1,200.0      | n/m             |             |

(1) The repricing dates may differ from maturity dates for certain assets due to prepayment assumptions.

(2) Securities are stated at amortized cost.

(3) Includes loans available for sale.

(4) This category is comprised of interest-bearing demand, savings and money market deposits. If interest-bearing demand and savings deposits (totaling \$1,220,389) were deemed repricable in "4-12 months", the interest sensitivity gap and cumulative gap would be (\$282,796) or (6.7)% of total earning assets and an earning assets to interest bearing liabilities for the 0-3 months category of 81.9%.

n/m = not meaningful

## Stock Performance Graph

The line graph below compares the cumulative total stockholder return on Seacoast common stock for the five years ended December 31, 2016 with the cumulative total return of the NASDAQ Composite Index and the SNL Southeast Bank Index for the same period. The graph and table assume that \$100 was invested on December 31, 2011 (the last day of trading for the year ended December 31, 2011) in each of Seacoast common stock, the NASDAQ Composite Index and the SNL Southeast Bank Index. The cumulative total return represents the change in stock price and the amount of dividends received over the period, assuming all dividends were reinvested.

| Index                                   | <i>Period Ending</i> |          |          |          |          |          |
|---|----------------------|----------|----------|----------|----------|----------|
|   | 12/31/11             | 12/31/12 | 12/31/13 | 12/31/14 | 12/31/15 | 12/31/16 |
| Seacoast Banking Corporation of Florida | 100.00               | 105.92   | 160.53   | 180.92   | 197.11   | 290.26   |
| NASDAQ Composite                        | 100.00               | 117.45   | 164.57   | 188.84   | 201.98   | 219.89   |
| SNL Southeast Bank                      | 100.00               | 166.11   | 225.10   | 253.52   | 249.57   | 331.30   |

**Source : SNL Financial, an offering of S&P Global Market Intelligence**

© 2017

[www.snl.com](http://www.snl.com)



**SELECTED QUARTERLY INFORMATION****QUARTERLY CONSOLIDATED INCOME (LOSS) STATEMENTS (UNAUDITED)**

|   | 2016 Quarters                                 |          |          |          | 2015 Quarters |          |          |          |
|---|---|----------|----------|----------|---------------|----------|----------|----------|
|   | Fourth  | Third    | Second   | First    | Fourth        | Third    | Second   | First    |
|   | (Dollars in thousands, except per share data) |          |          |          |               |          |          |          |
| Net interest income:  |   |          |          |          |               |          |          |          |
| Interest income   | \$39,691                                      | \$39,614 | \$36,579 | \$32,171 | \$30,915      | \$30,823 | \$27,361 | \$27,318 |
| Interest expense  | 2,266   | 2,166    | 2,086    | 1,949    | 1,815         | 1,812    | 1,695    | 1,608    |
| Net interest income   | 37,425  | 37,448   | 34,493   | 30,222   | 29,100        | 29,011   | 25,666   | 25,710   |
| Provision for loan losses   | 1,000   | 550      | 662      | 199      | 369           | 987      | 855      | 433      |
| Net interest income after provision for loan losses               | 36,425  | 36,898   | 33,831   | 30,023   | 28,731        | 28,024   | 24,811   | 25,277   |
| Noninterest income:   |   |          |          |          |               |          |          |          |
| Service charges on deposit accounts                               | 2,612   | 2,698    | 2,230    | 2,129    | 2,229         | 2,217    | 2,115    | 2,002    |
| Trust fees  | 969   | 820      | 838      | 806      | 791           | 781      | 759      | 801      |
| Mortgage banking fees   | 1,616   | 1,885    | 1,364    | 999      | 955           | 1,177    | 1,032    | 1,088    |
| Brokerage commissions and fees                                    | 480   | 463      | 470      | 631      | 511           | 604      | 576      | 441      |
| Marine finance fees   | 115   | 138      | 279      | 141      | 205           | 258      | 492      | 197      |
| Interchange income  | 2,334   | 2,306    | 2,370    | 2,217    | 1,989         | 1,925    | 2,033    | 1,737    |
| Other deposit based EFT fees                                      | 125   | 109      | 116      | 127      | 99            | 88       | 96       | 114      |
| BOLI Income   | 611   | 382      | 379      | 841      | 396           | 366      | 334      | 330      |
| Gain on participated loan   | 0   | 0        | 0        | 0        | 0             | 0        | 725      | 0        |
| Other income  | 1,060   | 963      | 1,065    | 739      | 607           | 666      | 684      | 598      |
| Securities gains, net   | 7   | 225      | 47       | 89       | 1             | 160      | 0        | 0        |
| Bargain purchase gain, net  | 0   | 0        | 0        | 0        | 416           | 0        | 0        | 0        |
| Total noninterest income  | 9,929   | 9,989    | 9,158    | 8,719    | 8,199         | 8,242    | 8,846    | 7,308    |
| Noninterest expenses:   |   |          |          |          |               |          |          |          |
| Salaries and wages  | 12,476  | 14,337   | 13,884   | 13,399   | 11,135        | 11,850   | 9,301    | 8,789    |
| Employee benefits   | 2,475   | 2,425    | 2,521    | 2,482    | 2,178         | 2,430    | 2,541    | 2,415    |
| Outsourced data processing costs                                  | 3,076   | 3,198    | 2,803    | 4,439    | 2,455         | 3,277    | 2,234    | 2,184    |
| Telephone / data lines  | 502   | 539      | 539      | 528      | 412           | 446      | 443      | 496      |
| Occupancy   | 2,830   | 3,675    | 3,645    | 2,972    | 2,314         | 2,396    | 2,011    | 2,023    |
| Furniture and equipment   | 1,211   | 1,228    | 1,283    | 998      | 1,000         | 883      | 819      | 732      |
| Marketing   | 847   | 780      | 957      | 1,049    | 1,128         | 1,099    | 1,226    | 975      |
| Legal and professional fees                                       | 2,370   | 2,213    | 2,656    | 2,357    | 2,580         | 2,189    | 1,590    | 1,663    |
| FDIC assessments  | 661   | 517      | 643      | 544      | 551           | 552      | 520      | 589      |
| Amortization of intangibles                                       | 719   | 728      | 593      | 446      | 397           | 397      | 315      | 315      |
| Asset dispositions expense  | 84  | 219      | 160      | 90       | 79            | 77       | 173      | 143      |
| Net (gain)/loss on other real estate owned and repossessed assets | (161 )  | (96 )    | (201 )   | (51 )    | (157 )        | 262      | 53       | 81       |
| Early redemption cost for Federal Home Loan Bank advances         | 0   | 0        | 1,777    | 0        | 0             | 0        | 0        | 0        |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

|                            |          |         |         |         |         |         |         |         |
|----------------------------|----------|---------|---------|---------|---------|---------|---------|---------|
| Other                      | 3,207    | 3,672   | 3,548   | 3,088   | 3,097   | 3,269   | 3,062   | 2,781   |
| Total noninterest expenses | 30,297   | 33,435  | 34,808  | 32,341  | 27,169  | 29,127  | 24,288  | 23,186  |
| Income before income taxes | 16,057   | 13,452  | 8,181   | 6,401   | 9,761   | 7,139   | 9,369   | 9,399   |
| Provision for income taxes | 5,286    | 4,319   | 2,849   | 2,435   | 3,725   | 2,698   | 3,564   | 3,540   |
| Net income                 | \$10,771 | \$9,133 | \$5,332 | \$3,966 | \$6,036 | \$4,441 | \$5,805 | \$5,859 |

PER COMMON SHARE DATA

|                            |        |        |        |        |        |        |        |        |
|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Net income diluted         | \$0.28 | \$0.24 | \$0.14 | \$0.11 | \$0.18 | \$0.13 | \$0.18 | \$0.18 |
| Net income basic           | 0.29   | 0.24   | 0.14   | 0.11   | 0.18   | 0.13   | 0.18   | 0.18   |
| Cash dividends declared:   |        |        |        |        |        |        |        |        |
| Common stock               | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   | 0.00   |
| Market price common stock: |        |        |        |        |        |        |        |        |
| Low close                  | 15.85  | 15.50  | 15.21  | 13.40  | 14.10  | 14.11  | 13.81  | 12.02  |
| High close                 | 22.91  | 17.80  | 17.19  | 16.22  | 16.95  | 16.26  | 16.09  | 14.46  |
| Bid price at end of period | 22.06  | 16.09  | 16.24  | 15.79  | 14.98  | 14.68  | 15.80  | 14.27  |

## FINANCIAL HIGHLIGHTS

| (Dollars in thousands, except per share data)       | 2016         | 2015         | 2014         | 2013         | 2012         |
|---|--------------|--------------|--------------|--------------|--------------|
| <b>FOR THE YEAR</b>                                 |              |              |              |              |              |
| Net interest income                                 | \$ 139,588   | \$ 109,487   | \$ 74,907    | \$ 65,206    | \$ 64,809    |
| Provision (recapture) for loan losses               | 2,411        | 2,644        | (3,486 )     | 3,188        | 10,796       |
| Noninterest income:                                 |              |              |              |              |              |
| Other   | 37,427       | 32,018       | 24,744       | 24,319       | 21,444       |
| Loss on sale of commercial loan                     | 0            | 0            | 0            | 0            | (1,238 )     |
| Securities gains, net                               | 368          | 161          | 469          | 419          | 7,619        |
| Bargain purchase gains, net                         | 0            | 416          | 0            | 0            | 0            |
| Noninterest expenses                                | 130,881      | 103,770      | 93,366       | 75,152       | 82,548       |
| Income (loss) before income taxes                   | 44,091       | 35,668       | 10,240       | 11,604       | (710 )       |
| Provision (benefit) for income taxes                | 14,889       | 13,527       | 4,544        | (40,385 )    | 0            |
| Net income (loss)                                   | 29,202       | 22,141       | 5,696        | 51,989       | (710 )       |
| <b>Per Share Data</b>                               |              |              |              |              |              |
| Net income (loss) available to common shareholders: |              |              |              |              |              |
| Diluted   | 0.78         | 0.66         | 0.21         | 2.44         | (0.24 )      |
| Basic   | 0.79         | 0.66         | 0.21         | 2.46         | (0.24 )      |
| Cash dividends declared                             | 0.00         | 0.00         | 0.00         | 0.00         | 0.00         |
| Book value per share common                         | 9.37         | 10.29        | 9.44         | 8.40         | 6.16         |
| <b>AT YEAR END</b>                                  |              |              |              |              |              |
| Assets  | \$ 4,680,932 | \$ 3,534,780 | \$ 3,093,335 | \$ 2,268,940 | \$ 2,173,929 |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

|                                  |           |           |           |           |           |   |       |   |        |    |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|---|-------|---|--------|----|
| Securities                       | 1,323,001 | 994,291   | 949,279   | 641,611   | 656,868   |   |       |   |        |    |
| Net loans                        | 2,856,136 | 2,137,202 | 1,804,814 | 1,284,139 | 1,203,977 |   |       |   |        |    |
| Deposits                         | 3,523,245 | 2,844,387 | 2,416,534 | 1,806,045 | 1,758,961 |   |       |   |        |    |
| FHLB borrowings                  | 415,000   | 50,000    | 130,000   | 50,000    | 50,000    |   |       |   |        |    |
| Subordinated debt                | 70,241    | 69,961    | 64,583    | 53,610    | 53,610    |   |       |   |        |    |
| Shareholders' equity             | 435,397   | 353,453   | 312,651   | 198,604   | 165,546   |   |       |   |        |    |
| Performance ratios:              |           |           |           |           |           |   |       |   |        |    |
| Return on average assets         | 0.69      | %         | 0.67      | %         | 0.23      | % | 2.38  | % | (0.03) | )% |
| Return on average equity         | 7.06      |           | 6.56      |           | 2.22      |   | 28.36 |   | (0.43) | )  |
| Net interest margin <sup>1</sup> | 3.63      |           | 3.64      |           | 3.25      |   | 3.15  |   | 3.22   |    |
| Average equity to average assets | 9.85      |           | 10.21     |           | 10.34     |   | 8.38  |   | 7.81   |    |

*1. On a fully taxable equivalent basis, a non-GAAP measure (see page 77 of Management's Discussion and Analysis).*

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors and Shareholders

Seacoast Banking Corporation of Florida

Stuart, Florida

We have audited the accompanying consolidated balance sheets of Seacoast Banking Corporation of Florida (the “Company”) as of December 31, 2016 and 2015, and the related consolidated statements of income and comprehensive income, changes in shareholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2016. We also have audited the Company’s internal control over financial reporting as of December 31, 2016, based on criteria established in the 2013 Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company’s management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in management’s report on internal control over financial reporting contained in Item 9A of the accompanying Form 10-K. Our responsibility is to express an opinion on these financial statements and an opinion on the company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those

policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2016 and 2015, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2016 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016, based on criteria established in the 2013 Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

/s/Crowe Horwath LLP  
Crowe Horwath LLP

Fort Lauderdale, Florida

March 15, 2017

## SEACOAST BANKING CORPORATION OF FLORIDA AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

|  | For the Year Ended December 31            |            |            |
|--|---|------------|------------|
|  | 2016                                      | 2015       | 2014       |
|  | (Dollars in thousands, except share data) |            |            |
| <b>INTEREST INCOME</b>   |   |            |            |
| Interest on securities   |   |            |            |
| Taxable  | \$26,133                                  | \$20,341   | \$15,448   |
| Nontaxable   | 1,036                                     | 585        | 211        |
| Interest and fees on loans   | 119,217                                   | 94,469     | 63,586     |
| Interest on federal funds sold and interest bearing deposits   | 1,669                                     | 1,022      | 1,017      |
| Total interest income  | 148,055                                   | 116,417    | 80,262     |
| <b>INTEREST EXPENSE</b>  |   |            |            |
| Interest on savings deposits   | 2,593                                     | 2,085      | 864        |
| Interest on time certificates  | 2,074                                     | 1,228      | 1,538      |
| Interest on federal funds purchased and other short term borrowings  | 484                                       | 340        | 260        |
| Interest on Federal Home Loan Bank borrowings  | 1,256                                     | 1,643      | 1,640      |
| Interest on subordinated debt  | 2,060                                     | 1,634      | 1,053      |
| Total interest expense   | 8,467                                     | 6,930      | 5,355      |
| NET INTEREST INCOME  | 139,588                                   | 109,487    | 74,907     |
| Provision (recapture) for loan losses  | 2,411                                     | 2,644      | (3,486)    |
| NET INTEREST INCOME AFTER PROVISION (RECAPTURE) FOR LOAN LOSSES  | 137,177                                   | 106,843    | 78,393     |
| <b>NONINTEREST INCOME (Note M)</b>   |   |            |            |
| Bargain purchase gain  | 0   | 416        | 0          |
| Securities gains, net (includes net losses of \$617, \$325, and \$110 in other comprehensive income reclassifications for 2016, 2015, and 2014 respectively) | 368                                       | 161        | 469        |
| Other  | 37,427                                    | 32,018     | 24,744     |
| Total noninterest income   | 37,795                                    | 32,595     | 25,213     |
| NONINTEREST EXPENSE (Note M)   | 130,881                                   | 103,770    | 93,366     |
| INCOME BEFORE INCOME TAXES   | 44,091                                    | 35,668     | 10,240     |
| Income taxes   | 14,889                                    | 13,527     | 4,544      |
| NET INCOME   | \$29,202                                  | \$22,141   | \$5,696    |
| <b>SHARE DATA</b>  |   |            |            |
| Net income per share of common stock   |   |            |            |
| Diluted  | \$0.78                                    | \$0.66     | \$0.21     |
| Basic  | 0.79                                      | 0.66       | 0.21       |
| Average common shares outstanding  |   |            |            |
| Diluted  | 37,508,046                                | 33,744,171 | 27,716,895 |



|       |            |            |            |
|-------|------------|------------|------------|
| Basic | 36,872,007 | 33,495,827 | 27,538,955 |
|-------|------------|------------|------------|

*See notes to consolidated financial statements.*

117

**SEACOAST BANKING CORPORATION OF FLORIDA AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

|  | For the Year Ended December 31 |           |           |
|--|--------------------------------|-----------|-----------|
|  | 2016                           | 2015      | 2014      |
|  | (Dollars in thousands)         |           |           |
| NET INCOME   | \$ 29,202                      | \$ 22,141 | \$ 5,696  |
| Other comprehensive income:  |                                |           |           |
| Unrealized gains (losses) on securities available for sale (AFS)                         | (1,151 )                       | (1,556 )  | 12,881    |
| Unrealized losses on transfer of securities available for sale to held to maturity (HTM) | 0                              | 0         | (3,137 )  |
| Amortization of unrealized losses on securities transferred to HTM, net                  | (488 )                         | (539 )    | (290 )    |
| Reclassification adjustment for gains included in net income                             | (368 )                         | (161 )    | (469 )    |
| Provision for income taxes   | 707                            | 870       | (3,468 )  |
| Total other comprehensive income (loss)  | (1,300 )                       | (1,386 )  | 5,517     |
| COMPREHENSIVE INCOME   | \$ 27,902                      | \$ 20,755 | \$ 11,213 |

## SEACOAST BANKING CORPORATION OF FLORIDA AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

|  | December 31                               |                     |
|--|---|---------------------|
|  | 2016                                      | 2015                |
|  | (Dollars in thousands, except share data) |                     |
| <b>ASSETS</b>  |   |                     |
| Cash and due from banks  | \$ 82,520                                 | \$ 81,216           |
| Interest bearing deposits with other banks   | 27,124                                    | 54,851              |
| Total cash and cash equivalents  | 109,644                                   | 136,067             |
| Securities available for sale (at fair value)  | 950,503                                   | 790,766             |
| Securities held to maturity (fair value \$369,881 in 2016 and \$202,813 in 2015)                   | 372,498                                   | 203,525             |
| Total securities   | 1,323,001                                 | 994,291             |
| Loans held for sale  | 15,332                                    | 23,998              |
| Loans  | 2,879,536                                 | 2,156,330           |
| Less: Allowance for loan losses  | (23,400)                                  | (19,128)            |
| Net loans  | 2,856,136                                 | 2,137,202           |
| Bank premises and equipment, net   | 58,684                                    | 54,579              |
| Other real estate owned  | 9,949                                     | 7,039               |
| Goodwill   | 64,649                                    | 25,211              |
| Other intangible assets, net   | 14,572                                    | 8,594               |
| Bank owned life insurance  | 84,580                                    | 43,579              |
| Net deferred tax assets  | 60,818                                    | 60,274              |
| Other assets   | 83,567                                    | 43,946              |
| <b>TOTAL ASSETS</b>  | <b>\$ 4,680,932</b>                       | <b>\$ 3,534,780</b> |
| <b>LIABILITIES</b>   |   |                     |
| Noninterest demand   | \$ 1,148,309                              | \$ 854,447          |
| Interest-bearing demand  | 873,727                                   | 734,749             |
| Savings  | 346,662                                   | 295,851             |
| Money market   | 802,697                                   | 665,353             |
| Other time deposits  | 159,887                                   | 153,318             |
| Brokered time certificates   | 7,342                                     | 9,403               |
| Time certificates of \$100,000 or more   | 184,621                                   | 131,266             |
| Total deposits   | 3,523,245                                 | 2,844,387           |
| Federal funds purchased and securities sold under agreement to repurchase, maturing within 30 days | 204,202                                   | 172,005             |
| Federal Home Loan Bank borrowings  | 415,000                                   | 50,000              |
| Subordinated debt  | 70,241                                    | 69,961              |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

|                   |           |           |
|-------------------|-----------|-----------|
| Other liabilities | 32,847    | 44,974    |
|                   | 4,245,535 | 3,181,327 |

Commitments and Contingencies (Notes K and P)

SHAREHOLDERS' EQUITY

|  |                     |                     |
|--|---------------------|---------------------|
| Common stock, par value \$0.10 per share authorized 60,000,000 shares, issued 38,090,568 and outstanding 38,021,835 shares in 2016 and authorized 60,000,000 shares, issued 34,356,892 and outstanding 34,351,409 shares in 2015 | 3,802               | 3,435               |
| Additional paid-in capital   | 454,001             | 399,162             |
| Accumulated deficit  | (13,657             | ) (42,858           |
| Less: Treasury stock (68,733 shares in 2016 and 5,484 shares in 2015), at cost   | (1,236              | ) (73               |
|  | 442,910             | 359,666             |
| Accumulated other comprehensive loss, net  | (7,513              | ) (6,213            |
|  | 435,397             | 353,453             |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>  | <b>\$ 4,680,932</b> | <b>\$ 3,534,780</b> |

*See notes to consolidated financial statements.*

## SEACOAST BANKING CORPORATION OF FLORIDA AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CASH FLOWS

|  | For the Year Ended December 31 |           |           |
|--|--------------------------------|-----------|-----------|
|  | 2016                           | 2015      | 2014      |
|  | (Dollars in thousands)         |           |           |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |                                |           |           |
| Net Income   | \$29,202                       | \$22,141  | \$5,696   |
| Adjustments to reconcile net income to net cash provided by operating activities:    |                                |           |           |
| Depreciation   | 5,076                          | 3,773     | 3,268     |
| Amortization of premiums and discounts on securities, net                            | 7,559                          | 3,920     | 2,353     |
| Other amortization and accretion, net  | (2,238 )                       | (7,943 )  | (256 )    |
| Stock based compensation   | 4,154                          | 2,859     | 1,299     |
| Origination of loans designated for sale   | (175,842)                      | (206,199) | (188,952) |
| Sale of loans designated for sale  | 184,508                        | 194,279   | 190,706   |
| Provision for loan losses  | 2,411                          | 2,644     | (3,486 )  |
| Deferred income taxes  | 14,206                         | 12,888    | 4,222     |
| Gain on sale of securities   | (368 )                         | (161 )    | (469 )    |
| Gain on sale of loans  | (668 )                         | (702 )    | (419 )    |
| Losses (gains) on sale and write-downs of other real estate owned                    | (509 )                         | 239       | 310       |
| Losses and write-downs on disposition of fixed assets                                | 2,442                          | 183       | 4,493     |
| Changes in operating assets and liabilities, net of effects from acquired companies: |                                |           |           |
| Net increase in other assets   | (14,107 )                      | (4,526 )  | (315 )    |
| Net increase (decrease) in other liabilities   | 6,181                          | (406 )    | 3,496     |
| Net cash provided by operating activities  | 62,007                         | 22,989    | 21,946    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |                                |           |           |
| Maturities and repayments of securities available for sale                           | 127,879                        | 118,493   | 92,499    |
| Maturities and repayments of securities held to maturity                             | 48,705                         | 28,629    | 16,138    |
| Proceeds from sale of securities available for sale                                  | 40,421                         | 60,314    | 21,527    |
| Purchases of securities available for sale   | (297,719)                      | (159,616) | (280,137) |
| Purchases of securities held to maturity   | (218,654)                      | (24,366 ) | (65,340 ) |
| Net new loans and principal payments   | (390,354)                      | (217,346) | (154,772) |
| Proceeds from the sale of other real estate owned                                    | 7,952                          | 5,758     | 4,066     |
| Proceeds from sale of Federal Home Loan Bank and Federal Reserve Bank Stock          | 9,350                          | 7,427     | 2,423     |
| Purchase of Federal Home Loan Bank and Federal Reserve Bank Stock                    | (28,857 )                      | (7,510 )  | (6,425 )  |
| Purchase of bank owned life insurance  | (40,000 )                      | 0         | (30,000 ) |
| Net cash from bank acquisitions  | 235,546                        | 32,927    | 110,996   |
| Additions to bank premises and equipment   | (6,054 )                       | (9,091 )  | (6,083 )  |
| Net cash used in investing activities  | (511,785)                      | (164,381) | (295,108) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |                                |           |           |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

|  |           |           |           |
|--|-----------|-----------|-----------|
| Net increase in deposits   | 27,320    | 240,086   | 93,446    |
| Net increase (decrease) in federal funds purchased and repurchase agreements | 32,196    | 16,707    | (16,148 ) |
| Net increase (decrease) in FHLB borrowings, maturing in 30 days or less      | 415,000   | (80,000 ) | 80,000    |
| Early redemption of FHLB borrowings (see Note I)                             | (50,000 ) | 0         | 0         |
| Issuance of common stock, net of related expense                             | 0         | 0         | 24,637    |
| Stock based employee benefit plans   | (1,161 )  | 127       | 142       |
| Net cash provided by financing activities                                    | 423,355   | 176,920   | 182,077   |
| Net increase (decrease) in cash and cash equivalents                         | (26,423 ) | 35,528    | (91,085 ) |
| Cash and cash equivalents at beginning of year                               | 136,067   | 100,539   | 191,624   |
| Cash and cash equivalents at end of year                                     | \$109,644 | \$136,067 | \$100,539 |
| Supplemental disclosure of cash flow information:                            |           |           |           |
| Cash paid during the period for interest                                     | \$7,855   | \$6,636   | \$3,521   |
| Cash paid during the period for income taxes                                 | 703       | 575       | 239       |
| Supplemental disclosure of non cash investing activities:                    |           |           |           |
| Transfers from loans to other real estate owned                              | \$3,009   | \$4,946   | \$4,789   |
| Transfers from bank premises to other real estate owned                      | 7,708     | 309       | 0         |

*See notes to consolidated financial statements.*

## SEACOAST BANKING CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

| (Dollars and shares in thousands)                          | Common Stock |         | Paid-in<br>Capital | Retained                             | Treasury<br>Stock | Accumulated                                     | Total     |
|--|--------------|---------|--------------------|--------------------------------------|-------------------|---|-----------|
|  | Shares       | Amount  |                    | Earnings<br>(Accumulated<br>Deficit) |                   | Other<br>Comprehensive<br>Income<br>(Loss), Net |           |
| BALANCE AT DECEMBER 31, 2013                               | 23,638       | \$2,364 | \$277,290          | \$ (70,695 )                         | \$(11 )           | \$ (10,344 )                                    | \$198,604 |
| Comprehensive income                                       | 0            | 0       | 0                  | 5,696                                | 0                 | 5,517   | 11,213    |
| Stock based compensation expense                           | 0            | 0       | 1,299              | 0                                    | 0                 | 0   | 1,299     |
| Common stock issued for stock based employee benefit plans | 147          | 1       | 171                | 0                                    | (60 )             | 0   | 112       |
| Issuance of common stock, net of related expense           | 2,326        | 233     | 24,404             | 0                                    | 0                 | 0   | 24,637    |
| Issuance of common stock, pursuant to acquisition          | 7,026        | 702     | 76,085             | 0                                    | 0                 | 0   | 76,787    |
| Other  | 0            | 0       | 0                  | (1 )                                 | 0                 | 0   | 0         |
| BALANCE AT DECEMBER 31, 2014                               | 33,137       | 3,300   | 379,249            | (65,000 )                            | (71 )             | (4,827 )  | 312,651   |
| Comprehensive income                                       | 0            | 0       | 0                  | 22,141                               | 0                 | (1,386 )  | 20,755    |
| Stock based compensation expense                           | 0            | 0       | 2,859              | 0                                    | 0                 | 0   | 2,859     |
| Common stock issued for stock based employee benefit plans | 124          | 0       | 17                 | 0                                    | (2 )              | 0   | 15        |
| Issuance of common stock, pursuant to acquisition          | 1,090        | 109     | 17,063             | 0                                    | 0                 | 0   | 17,172    |
| Other  | 0            | 26      | (26 )              | 1                                    | 0                 | 0   | 1         |
| BALANCE AT DECEMBER 31, 2015                               | 34,351       | 3,435   | 399,162            | (42,858 )                            | (73 )             | (6,213 )  | 353,453   |
| Comprehensive income                                       | 0            | 0       | 0                  | 29,202                               | 0                 | (1,300 )  | 27,902    |
| Stock based compensation expense                           | 0            | 0       | 4,154              | 0                                    | 0                 | 0   | 4,154     |
| Common stock issued for stock based employee benefit plans | 87           | 0       | 2                  | 0                                    | (1,163 )          | 0   | (1,161 )  |
| Common stock issued for stock options                      | 12           | 1       | 133                | 0                                    | 0                 | 0   | 134       |
| Issuance of common stock, pursuant to acquisition          | 3,291        | 329     | 50,584             | 0                                    | 0                 | 0   | 50,913    |
| Other  | 281          | 37      | (34 )              | (1 )                                 | 0                 | 0   | 2         |
| BALANCE AT DECEMBER 31, 2016                               | 38,022       | \$3,802 | \$454,001          | \$ (13,657 )                         | \$(1,236 )        | \$ (7,513 )                                     | \$435,397 |

See notes to consolidated financial statements.





## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Seacoast Banking Corporation of Florida and Subsidiaries

#### Note A

#### **Significant Accounting Policies**

*General:* Seacoast Banking Corporation of Florida (“Company”) is a single segment bank holding company with one operating subsidiary bank, Seacoast National Bank (“Seacoast Bank”, together the “Company”). The Company provides integrated financial services including commercial and retail banking, wealth management, and mortgage services to customers through advanced banking solutions, 47 traditional branch offices, and five commercial banking centers operated by Seacoast Bank. Offices stretch from Ft. Lauderdale, Boca Raton and West Palm Beach through the Daytona Beach area, into Orlando and Central Florida, and west to Okeechobee and surrounding counties.

The consolidated financial statements include the accounts of Seacoast and all its majority-owned subsidiaries but exclude trusts created for the issuance of trust preferred securities. In consolidation, all significant intercompany accounts and transactions are eliminated.

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States of America, and they conform to general practices within the applicable industries. Certain reclassifications have been made to prior period amounts to conform to the current period presentation.

*Use of Estimates:* The preparation of these financial statements requires the use of certain estimates by management in determining the Company's assets, liabilities, revenues and expenses, and contingent liabilities. Specific areas, among others, requiring the application of management's estimates include determination of the allowance for loan losses, the valuation of investment securities available for sale, valuation of impaired loans, contingent liabilities, valuation of other real estate owned, and valuation of deferred taxes valuation allowance. Actual results could differ from those estimates.

*Cash and Cash Equivalents:* Cash and cash equivalents include cash and due from banks and interest-bearing bank balances. Cash and cash equivalents have original maturities of three months or less, and accordingly, the carrying amount of these instruments is deemed to be a reasonable estimate of fair value.

*Securities Purchased and Sold Agreements:* Securities purchased under resale agreements and securities sold under repurchase agreements are generally accounted for as collateralized financing transactions and are recorded at the amount at which the securities were acquired or sold plus accrued interest. It is the Company's policy to take possession of securities purchased under resale agreements, which are primarily U.S. Government and Government agency securities. The fair value of securities purchased and sold is monitored and collateral is obtained from or returned to the counterparty when appropriate.

*Securities:* Securities are classified at date of purchase as trading, available for sale or held to maturity. Securities that may be sold as part of the Company's asset/liability management or in response to, or in anticipation of changes in interest rates and resulting prepayment risk, or for other factors are stated at fair value with unrealized gains or losses reflected as a component of shareholders' equity net of tax or included in noninterest income as appropriate. The estimated fair value of a security is determined based on market quotations when available or, if not available, by using quoted market prices for similar securities, pricing models or discounted cash flow analyses, using observable market data where available. Debt securities that the Company has the ability and intent to hold to maturity are carried at amortized cost.

Realized gains and losses, including other than temporary impairments, are included in noninterest income as investment securities gains (losses). Interest and dividends on securities, including amortization of premiums and accretion of discounts, is recognized in interest income on an accrual basis using the interest method. The Company anticipates prepayments of principal in the calculation of the effective yield for collateralized mortgage obligations and mortgage backed securities by obtaining estimates of prepayments from independent third parties. The adjusted cost of each specific security sold is used to compute realized gains or losses on the sale of securities on a trade date basis.

On a quarterly basis, the Company makes an assessment to determine whether there have been any events or economic circumstances to indicate that a security is impaired on an other-than-temporary basis. Management considers many factors including the length of time the security has had a fair value less than the cost basis; recent events specific to the issuer or industry; and for debt securities, external credit ratings and recent downgrades. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. Securities on which there is an unrealized loss that is deemed to be other-than temporary are written down to fair value with the write-down recorded as a realized loss.

For securities which are transferred into held to maturity from available for sale the unrealized gain or loss at the date of transfer is reported as a component of shareholders' equity and is amortized over the remaining life as an adjustment of yield using the interest method.

Seacoast National is a member of the Federal Home Loan Bank system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

*Loans:* Loans are recognized at the principal amount outstanding, net of unearned income, purchased discounts and amounts charged off. Unearned income includes discounts, premiums and deferred loan origination fees reduced by loan origination costs. Unearned income on loans is amortized to interest income over the life of the related loan using the effective interest rate method. Interest income is recognized on an accrual basis.

Fees received for providing loan commitments and letters of credit that may result in loans are typically deferred and amortized to interest income over the life of the related loan, beginning with the initial borrowing. Fees on commitments and letters of credit are amortized to noninterest income as banking fees and commissions on a straight-line basis over the commitment period when funding is not expected.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are considered held for investment.

The Company accounts for loans in accordance with ASC topic 310 when a borrower is experiencing financial difficulties and the Company grants concessions that would not otherwise be considered. Troubled debt restructured loans are tested for impairment and placed in nonaccrual status. If borrowers perform pursuant to the modified loan terms for at least six months and the remaining loan balances are considered collectible, the loans are returned to accrual status. When the Company modifies the terms of an existing loan that is not considered a troubled debt restructuring, the Company follows the provisions of ASC 310.20.

A loan is considered to be impaired when based on current information, it is probable the Company will not receive all amounts due in accordance with the contractual terms of a loan agreement. The fair value is measured based on either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. A loan is also considered impaired if its terms are modified in a troubled debt restructuring. When the ultimate collectibility of the principal balance of an impaired loan is in doubt, all cash receipts are applied to principal. Once the recorded principal balance has been

reduced to zero, future cash receipts are applied to interest income, to the extent any interest has been forgone, and then they are recorded as recoveries of any amounts previously charged off.

The accrual of interest is generally discontinued on loans, except consumer loans, that become 90 days past due as to principal or interest unless well-secured and in process of collection. When interest accruals are discontinued, unpaid interest is reversed against interest income. Consumer loans that become 120 days past due are generally charged off. When borrowers demonstrate over an extended period the ability to repay a loan in accordance with the contractual terms of a loan classified as nonaccrual, the loan is returned to accrual status. Interest income on nonaccrual loans is either recorded using the cash basis method of accounting or recognized after the principal has been reduced to zero, depending on the type of loan.

*Purchased loans:* As a part of business acquisitions, the Company acquires loans, some of which have shown evidence of credit deterioration since origination and others without specifically identified credit deficiency factors. These acquired loans were recorded at the acquisition date fair value, and after acquisition, any losses are recognized through the allowance for loan losses. Accordingly, the associated allowance for credit losses related to these loans is not carried over at the acquisition date.

These loans fall into two groups: purchased credit-impaired (“PCI”) and purchased unimpaired loans (“PUL”). The Company estimates the amount and timing of expected cash flows for each PUL and the expected cash flows in excess of the amount paid is recorded as interest income over the remaining life of the loan. The PUL’s were evaluated to determine estimated fair values as of the acquisition date. Based on management’s estimate of fair value, each PUL was assigned a discount credit mark.

For PCI loans the Company updates the amount of loan principal and interest cash flows expected to be collected, incorporating assumptions regarding default rates, loss severities, the amounts and timing of prepayments and other factors that are reflective of current market conditions on a quarterly basis. Probable decreases in expected loan principal cash flows trigger the recognition of impairment, which is then measured as the present value of the expected principal loss plus any related foregone interest cash flows discounted at the loan's effective interest rate. Impairments that occur after the acquisition date are recognized through the provision for loan losses. Probable and significant increases in expected principal cash flows would first reverse any previously recorded allowance for loan losses; any remaining increases are recognized prospectively as interest income. The impacts of (i) prepayments, (ii) changes in variable interest rates, and (iii) any other changes in the timing of expected cash flows are recognized prospectively as adjustments to interest income. Disposals of loans, which may include sales of loans, receipt of payments in full by the borrower, or foreclosure, result in removal of the loan from the purchased credit impaired portfolio. In contrast, PUL's are evaluated using the same procedures as used for the Company's non-purchased loan portfolio.

*Derivatives:* The Company enters into derivative contracts with customers who request such services, and into offsetting contracts with substantially matching terms with third parties to minimize the risks involved with these types of transactions.

Certain commitments to sell loans are derivatives. These commitments are recorded as a freestanding derivative and classified as an other asset or liability.

*Loans Held for Sale:* Loans are classified as held for sale based on management's intent to sell the loans, either as part of a core business strategy or related to a risk mitigation strategy. Loans held for sale and any related unfunded lending commitments are recorded at fair value, if elected, or the lower of cost (which is the carrying amount net of deferred fees and costs and applicable allowance for loan losses and reserve for unfunded lending commitments) or fair market value less costs to sell. Adjustments to reflect unrealized gains and losses resulting from changes in fair value and realized gains and losses upon ultimate sale of the loans are classified as noninterest income in the Consolidated Statements of Income. At the time of the transfer to loans held for sale, if the fair market value is less than cost, the difference is recorded as additional provision for credit losses in the results of operations. Fair market value is determined based on quoted market prices for the same or similar loans, outstanding investor commitments or discounted cash flow analyses using market assumptions.

Fair market value for substantially all the loans in loans held for sale were obtained by reference to prices for the same or similar loans from recent transactions. For a relationship that includes an unfunded lending commitment, the cost basis is the outstanding balance of the loan net of the allowance for loan losses and net of any reserve for unfunded lending commitments. This cost basis is compared to the fair market value of the entire relationship including the unfunded lending commitment.

Individual loans or pools of loans are transferred from the loan portfolio to loans held for sale when the intent to hold the loans has changed and there is a plan to sell the loans within a reasonable period of time. Loans held for sale are reviewed quarterly. Subsequent declines or recoveries of previous declines in the fair market value of loans held for sale are recorded in other fee income in the results of operations. Fair market value changes occur due to changes in interest rates, the borrower's credit, the secondary loan market and the market for a borrower's debt.

*Fair Value Measurements:* The Company measures or monitors many of its assets and liabilities on a fair value basis. Certain assets and liabilities are measured on a recurring basis. Examples of these include derivative instruments, available for sale and trading securities, loans held for sale, impaired loans, OREO, and long-term debt. Additionally, fair value is used on a non-recurring basis to evaluate assets or liabilities for impairment or for disclosure purposes. Examples of these non-recurring uses of fair value include certain loans held for sale accounted for on a lower of cost or fair value, mortgage servicing rights, goodwill, and long-lived assets. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Depending on the nature of the asset or liability, the Company uses various valuation techniques and assumptions when estimating fair value.

The Company applied the following fair value hierarchy:

Level 1 – Assets or liabilities for which the identical item is traded on an active exchange, such as publicly-traded instruments or futures contracts.

Level 2 – Assets and liabilities valued based on observable market data for similar instruments.

Level 3 – Assets and liabilities for which significant valuation assumptions are not readily observable in the market; instruments valued based on the best available data, some of which is internally-developed, and considers risk premiums that a market participant would require.

When determining the fair value measurements for assets and liabilities required or permitted to be recorded at and/or marked to fair value, the Company considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability. When possible, the Company looks to active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, the Company looks to market observable data for similar assets and liabilities. Nevertheless, certain assets and liabilities are not actively traded in observable markets and the Company must use alternative valuation techniques to derive a fair value measurement.

*Other Real Estate Owned:* Other real estate owned (“OREO”) consists primarily of real estate acquired in lieu of unpaid loan balances. These assets are carried at an amount equal to the loan balance prior to foreclosure plus costs incurred for improvements to the property, but no more than the estimated fair value of the property less estimated selling costs. Any valuation adjustments required at the date of transfer are charged to the allowance for loan losses. Subsequently, unrealized losses and realized gains and losses are included in other noninterest expense. Operating results from OREO are recorded in other noninterest expense.

OREO may include bank premises no longer utilized in the course of our business (closed branches) that are initially recorded at carrying value or fair value (whichever is lower), less costs to sell. If fair value of the premises is less than amortized book value, a write down is recorded through noninterest expense. Costs to operate the facility are expensed.

*Bank Premises and Equipment:* Bank premises and equipment are stated at cost, less accumulated depreciation and amortization. Premises and equipment include certain costs associated with the acquisition of leasehold improvements. Depreciation and amortization are recognized principally by the straight-line method, over the estimated useful lives as follows: buildings - 25-40 years, leasehold improvements - 5-25 years, furniture and equipment - 3-12 years. Leasehold improvements typically amortize over the shorter of lease terms or estimated useful life. Premises and equipment and other long-term assets are reviewed for impairment when events indicate their carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

*Intangible Assets:* Mergers and acquisitions are accounted for using the acquisition method of accounting, which requires that acquired assets and liabilities are recorded at their fair values. This often involves estimates based on third party valuations or internal valuations based on discounted cash flow analyses or other valuation techniques, all of which are inherently subjective. Goodwill can be adjusted for up to one year from the acquisition date as provisional amounts recognized at the acquisition date are updated when new information is obtained from facts and circumstances that existed as of the acquisition that, if known, would have affected amounts initially recognized or would have resulted in the recognition of additional assets or liabilities. See Note S – Business Combinations for related disclosures. The amortization of identified intangible assets is based upon the estimated economic benefits to be received, which is also subjective.

Goodwill resulting from business combinations is generally determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually. The Company has selected October 31 as the date to perform the annual impairment test. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on the Company's balance sheet.



The core deposit intangibles are intangible assets arising from either whole bank acquisitions or branch acquisitions. They are initially measured at fair value and then amortized over periods ranging from six to eight years on a straight line basis. The Company periodically evaluates whether events and circumstances have occurred that may affect the estimated useful lives or the recoverability of the remaining balance of the intangible assets.

*Bank owned life insurance (BOLI):* The Company, through its subsidiary bank, has purchased life insurance policies on certain key executives. Bank owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

*Revenue Recognition:* Revenue is recognized when the earnings process is complete and collectibility is assured. Brokerage fees and commissions are recognized on a trade date basis. Asset management fees, measured by assets at a particular date, are accrued as earned. Commission expenses are recorded when the related revenue is recognized.

*Allowance for Loan Losses and Reserve for Unfunded Lending Commitments:* The Company has developed policies and procedures for assessing the adequacy of the allowance for loan losses and reserve for unfunded lending commitments that reflect the evaluation of credit risk after careful consideration of all available information. Where appropriate this assessment includes monitoring qualitative and quantitative trends including changes in levels of past due, criticized and nonperforming loans. In developing this assessment, the Company must necessarily rely on estimates and exercise judgment regarding matters where the ultimate outcome is unknown such as economic factors, developments affecting companies in specific industries and issues with respect to single borrowers. Depending on changes in circumstances, future assessments of credit risk may yield materially different results, which may result in an increase or a decrease in the allowance for loan losses.

The allowance for loan losses and reserve for unfunded lending commitments is maintained at a level the Company believes is adequate to absorb probable losses incurred in the loan portfolio and unfunded lending commitments as of the date of the consolidated financial statements. The Company employs a variety of modeling and estimation tools in developing the appropriate allowance for loan losses and reserve for unfunded lending commitments. The allowance for loan losses and reserve for unfunded lending commitments consists of formula-based components for both commercial and consumer loans, allowance for impaired commercial loans and allowance related to additional factors that are believed indicative of current trends and business cycle issues.

If necessary, a specific allowance is established for individually evaluated impaired loans. The specific allowance established for these loans is based on a thorough analysis of the most probable source of repayment, including the present value of the loan's expected future cash flows, the loan's estimated market value, or the estimated fair value of the underlying collateral depending on the most likely source of repayment. General allowances are established for loans grouped into pools based on similar characteristics. In this process, general allowance factors are based on an

analysis of historical charge-off experience, portfolio trends, regional and national economic conditions, and expected loss given default derived from the Company's internal risk rating process.

The Company monitors qualitative and quantitative trends in the loan portfolio, including changes in the levels of past due, criticized and nonperforming loans. The distribution of the allowance for loan losses and reserve for unfunded lending commitments between the various components does not diminish the fact that the entire allowance for loan losses and reserve for unfunded lending commitments is available to absorb credit losses in the loan portfolio. The principal focus is, therefore, on the adequacy of the total allowance for loan losses and reserve for unfunded lending commitments.

In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's bank subsidiary's allowance for loan losses and reserve for unfunded lending commitments. These agencies may require such subsidiaries to recognize changes to the allowance for loan losses and reserve for unfunded lending commitments based on their judgments about information available to them at the time of their examination.

*Income Taxes:* The Company uses the asset and liability method of accounting for income taxes. Deferred tax assets and liabilities are determined based on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and their related tax bases and are measured using the enacted tax rates and laws that are in effect. A valuation allowance is recognized for a deferred tax asset if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax asset will not be realized. The effect on deferred tax assets and liabilities of a change in rates is recognized as income or expense in the period in which the change occurs. See Note L, Income Taxes for related disclosures.

*Earnings per Share:* Basic earnings per share are computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding during each period. Diluted earnings per share are based on the weighted-average number of common shares outstanding during each period, plus common share equivalents calculated for stock options and performance restricted stock outstanding using the treasury stock method.

*Stock-Based Compensation:* The stock option plans are accounted for under ASC Topic 718 and the fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with market assumptions. This amount is amortized on a straight-line basis over the vesting period, generally five years. For restricted stock awards, which generally vest based on continued service with the Company, the deferred compensation is measured as the fair value of the shares on the date of grant, and the deferred compensation is amortized as salaries and employee benefits in accordance with the applicable vesting schedule, generally straight-line over five years. Some shares vest based upon the Company achieving certain performance goals and salary amortization expense is based on an estimate of the most likely results on a straight line basis. Forfeitures are estimated at the date of grant based on historical rates, and updated as necessary. See Note J, Employee Benefit and Stock Compensation for related disclosures.

**Note B**

**Recently Issued Accounting Standards, Not Adopted at December 31, 2016**

The following provides a brief description of accounting standards that have been issued but are not yet adopted that could have a material effect on the Company's financial statements:

In January 2017, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update “ASU” 2017-04, eliminating Step 2 from the goodwill impairment test. Under the amendments to the guidance, an entity should perform its goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit’s fair value. The loss recognized, however, should not exceed the total amount of goodwill allocated to that reporting unit. Additionally, an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. The guidance is effective for annual periods or any interim goodwill impairment tests beginning after December 15, 2019 using a prospective transition method. Early adoption is permitted. Adoption of this standard is being evaluated as to its effect on the Company’s operating results or financial condition.

In August and November 2016, The FASB issued final guidance via ASU 2016-15 and ASU 2016-18, which address classification of certain cash receipts and cash payments, including changes in restricted cash, in the statement of cash flows. The guidance may change how an entity classifies certain cash receipts and cash payments on its statement of cash flows, the purpose being to reduce diversity in practice. The Company is evaluating the impact of ASU 2016-15 and 2016-18, which will generally be applied retrospectively for fiscal years beginning after December 15, 2017.

In June 2016, the FASB issued ASU 2016-13 for “Measurement of Credit Losses on Financial Instruments” to replace the incurred loss impairment methodology with a current expected credit loss methodology for financial instruments measured at amortized cost and other commitments to extend credit. Expected credit losses reflect losses over the remaining contractual life of an asset, considering the effect of voluntary prepayments and considering available information about the collectability of cash flows, including information about past events, current conditions, and supportable forecasts. The resultant allowance for credit losses reflects the portion of the amortized cost basis that the entity does not expect to collect. Additional quantitative and qualitative disclosures are required upon adoption. The Company is assessing current loan loss estimation models and processes to determine the need for changes as part of its evaluation of the impact of this new accounting guidance. Adoption is required January 1, 2020, with early adoption permitted January 1, 2019.

In March 2016, under ASU 2016-04, “Liabilities – Extinguishments of Liabilities, Breakage for Certain Prepaid Stored-Value Products” the FASB intends for entities to recognize liabilities for the sale of prepaid stored value products redeemable for goods, services, or cash. This guidance aligns recognition of breakage for these liabilities in a way consistent with how gift card breakage will be recognized. The Company is currently evaluating the impact of adopting the new guidance on the consolidated financial statements. Effective date for implementation is for annual periods after December 15, 2018.

In February 2016, the FASB amended existing guidance related to the recognition of lease assets and lease liabilities on the balance sheet and disclosures on key information about leasing arrangements, under ASU 2016-02. It will be necessary for all parties to classify leases to determine how to recognize lease-related revenue and expense. The amendment requires lessees to put most leases on their balance sheet and record expenses to the income statement. Changes in the guidance eliminate real estate centric provisions for sale-leaseback transactions, including initial direct costs and lease execution costs for all entities. For lessors, the new FASB standard modifies classification criteria and accounting for sales type and direct financing leases. The Company is currently evaluating the impact of adopting the new guidance on the consolidated financial statements. The amended accounting is applicable to periods after December 15, 2018 and interim periods within that year.

In January 2016, the FASB issued ASU 2016-01 for “Recognition and Measurement of Financial Assets and Liabilities.” The ASU addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. The update requires: a) equity investments (except those accounted for under the equity method of accounting) to be measured at fair value and recognized in net income, b) simplifies impairment assessments of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment, and if impaired requires measurement of the investment at fair value, c) eliminates the requirement to disclose the methods and significant assumptions used to estimate the fair value d) requires entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes, e) requires an entity to present separately in other comprehensive income the portion of the total change in fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments, f) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements, g) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity’s other deferred tax assets. The ASU is effective for fiscal years beginning after December 15, 2017, and must be adopted on a modified retrospective basis, including interim periods within those fiscal years. The adoption of ASU 2016-01 is being evaluated for its impact on the Company’s operating results and financial condition.

In May 2014, the FASB issued ASU 2014-09, “Revenue Recognition – Revenue from Contracts with Customers.” The ASU is a converged standard between the FASB and the IASB that provides a single comprehensive revenue recognition model for all contracts with customers across transactions and industries. The primary objective of the ASU is revenue recognition that represents the transfer of control of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Revenue associated with loans and securities is not in the scope of the new guidance, and the Company’s evaluation and implementation effort for contracts within the scope of the standard is ongoing. The Company plans to adopt the new guidance on January 1, 2018.

Note C Cash, Dividend and Loan Restrictions

In the normal course of business, the Company and Seacoast Bank enter into agreements, or are subject to regulatory agreements that result in cash, debt and dividend restrictions. A summary of the most restrictive items follows:

Seacoast Bank may be required to maintain average reserve balances with the Federal Reserve Bank; however no reserve balances were necessary for 2016 and 2015.

Under Federal Reserve regulation, Seacoast Bank is limited as to the amount it may loan to its affiliates, including the Company, unless such loans are collateralized by specified obligations. At December 31, 2016, the maximum amount available for transfer from Seacoast Bank to the Company in the form of loans approximated \$52.0 million, if the Company has sufficient acceptable collateral.

The approval of the Office of the Comptroller of the Currency (“OCC”) is required if the total of all dividends declared by a national bank in any calendar year exceeds the bank's profits, as defined, for that year combined with its retained net profits for the preceding two calendar years. Under this restriction Seacoast National can distribute dividends of approximately \$61.0 million to the Company as of December 31, 2016, without prior approval of the OCC.

**Note D****Securities**

The amortized cost and fair value of securities available for sale and held to maturity at December 31, 2016 and December 31, 2015 are summarized as follows:

|  | December 31, 2016 |                              |                               |               |
|--|-------------------|------------------------------|-------------------------------|---------------|
|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|  | (In thousands)    |                              |                               |               |
| <b>SECURITIES AVAILABLE FOR SALE</b>   |                   |                              |                               |               |
| U.S. Treasury securities and obligations of U.S. Government Sponsored Entities | \$ 12,073         | \$ 255                       | \$ 0                          | \$ 12,328     |
| Mortgage-backed securities of U.S. Government Sponsored Entities               | 287,726           | 585                          | (4,823 )                      | 283,488       |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities      | 238,805           | 314                          | (5,065 )                      | 234,054       |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities    | 22,351            | 222                          | (28 )                         | 22,545        |
| Private mortgage backed securities   | 32,780            | 0                            | (791 )                        | 31,989        |
| Private collateralized mortgage obligations                                    | 67,542            | 563                          | (816 )                        | 67,289        |
| Collateralized loan obligations  | 124,716           | 838                          | (665 )                        | 124,889       |
| Obligations of state and political subdivisions                                | 63,161            | 622                          | (895 )                        | 62,888        |
| Corporate and other debt securities  | 74,121            | 257                          | (517 )                        | 73,861        |
| Private commercial mortgage backed securities                                  | 37,534            | 111                          | (473 )                        | 37,172        |
|  | \$ 960,809        | \$ 3,767                     | \$ (14,073 )                  | \$ 950,503    |
| <b>SECURITIES HELD TO MATURITY</b>   |                   |                              |                               |               |
| Mortgage-backed securities of U.S. Government Sponsored Entities               | \$ 159,941        | \$ 704                       | \$ (1,243 )                   | \$ 159,402    |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities      | 147,208           | 386                          | (2,630 )                      | 144,964       |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities    | 17,375            | 233                          | (74 )                         | 17,534        |
| Collateralized loan obligations  | 41,547            | 430                          | (314 )                        | 41,663        |
| Private mortgage backed securities   | 6,427             | 0                            | (109 )                        | 6,318         |
|  | \$ 372,498        | \$ 1,753                     | \$ (4,370 )                   | \$ 369,881    |
|  | December 31, 2015 |                              |                               |               |
|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |



(In thousands)

## SECURITIES AVAILABLE FOR SALE

|  |           |          |              |           |
|--|-----------|----------|--------------|-----------|
| U.S. Treasury securities and obligations of U.S. Government Sponsored Entities | \$3,833   | \$ 78    | \$ 0         | \$3,911   |
| Mortgage-backed securities of U.S. Government Sponsored Entities               | 192,224   | 847      | (1,322 )     | 191,749   |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities      | 242,620   | 470      | (4,900 )     | 238,190   |
| Private mortgage-backed securities   | 32,558    | 0        | (766 )       | 31,792    |
| Private collateralized mortgage obligations                                    | 77,965    | 700      | (708 )       | 77,957    |
| Collateralized loan obligations  | 124,477   | 0        | (1,894 )     | 122,583   |
| Obligations of state and political subdivisions                                | 39,119    | 882      | (110 )       | 39,891    |
| Corporate and other debt securities  | 44,652    | 37       | (416 )       | 44,273    |
| Private commercial mortgage backed securities                                  | 41,127    | 13       | (720 )       | 40,420    |
|  | \$798,575 | \$ 3,027 | \$ (10,836 ) | \$790,766 |

## SECURITIES HELD TO MATURITY

|   |           |          |             |           |
|---|-----------|----------|-------------|-----------|
| Mortgage-backed securities of U.S. Government Sponsored Entities          | \$64,993  | \$ 574   | \$ (16 )    | \$65,551  |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities | 89,265    | 581      | (406 )      | 89,440    |
| Collateralized loan obligations   | 41,300    | 0        | (1,360 )    | 39,940    |
| Private mortgage backed securities  | 7,967     | 0        | (85 )       | 7,882     |
|   | \$203,525 | \$ 1,155 | \$ (1,867 ) | \$202,813 |

Proceeds from sales of securities during 2016 were \$40.4 million with gross gains of \$454,000 and gross losses of \$86,000. Proceeds from sales of securities during 2015 were \$60.3 million with gross gains of \$633,000 and gross losses of \$472,000. Proceeds from sales of securities during 2014 were \$21.5 million with gross gains of \$456,000 and no gross losses.

In 2014, approximately \$158.8 million of investment securities available for sale were transferred into held to maturity. The unrealized holding losses at the date of transfer totaled \$3.1 million for the securities transferred into the held to maturity category from available for sale, the unrealized holding losses at the date of transfer will continue to be reported in other comprehensive income, and will be amortized over the remaining life of these security as an adjustment of yield consistent with the amortization of a discount. The amortization of unrealized holding losses reported in equity will offset the effect or interest income of the amortization of the discount. As of December 31, 2016, the remaining unrealized holding losses totaled \$1.8 million.

Securities at December 31, 2016 with a fair value of \$193.8 million were pledged as collateral for United States Treasury deposits, other public deposits and trust deposits. Securities with fair value of \$204.2 were pledged as collateral for repurchase agreements.

The amortized cost and fair value of securities at December 31, 2016, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are shown separately.



|   | Held to Maturity |            | Available for Sale |            |
|---|------------------|------------|--------------------|------------|
|   | Amortized Cost   | Fair Value | Amortized Cost     | Fair Value |
|   | (In thousands)   |            |                    |            |
| Due in less than one year   | \$0              | \$0        | \$8,848            | \$9,044    |
| Due after one year through five years                                       | 0                | 0          | 83,308             | 83,154     |
| Due after five years through ten years                                      | 41,547           | 41,663     | 139,611            | 140,167    |
| Due after ten years   | 0                | 0          | 31,415             | 30,709     |
|   | 41,547           | 41,663     | 263,182            | 263,074    |
| Mortgage-backed securities of U.S. Government Sponsored Entities            | 159,941          | 159,402    | 287,726            | 283,488    |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities   | 147,208          | 144,964    | 238,805            | 234,054    |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities | 17,375           | 17,534     | 22,351             | 22,545     |
| Private mortgage-backed securities  | 0                | 0          | 32,780             | 31,989     |
| Private collateralized mortgage obligations                                 | 6,427            | 6,318      | 67,542             | 67,289     |
| Other debt securities   | 0                | 0          | 10,889             | 10,892     |
| Private commercial mortgage backed securities                               | 0                | 0          | 37,534             | 37,172     |
|   | \$372,498        | \$369,881  | \$960,809          | \$950,503  |

The estimated fair value of a security is determined based on market quotations when available or, if not available, by using quoted market prices for similar securities, pricing models or discounted cash flows analyses, using observable market data where available. The tables below indicate the amount of securities with unrealized losses and period of time for which these losses were outstanding at December 31, 2016 and December 31, 2015, respectively.

|   | December 31, 2016   |                   |                     |                   |            |                   |
|---|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
|   | Less than 12 months |                   | 12 months or longer |                   | Total      |                   |
|   | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value | Unrealized Losses |
|   | (In thousands)      |                   |                     |                   |            |                   |
| Mortgage-backed securities of U.S. Government Sponsored Entities            | \$327,759           | \$(5,991)         | \$5,387             | \$(75)            | \$333,146  | \$(6,066)         |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities   | 234,175             | (5,599)           | 58,912              | (2,096)           | 293,087    | (7,695)           |
| Commercial mortgage backed securities of U.S. Government Sponsored Entities | 7,934               | (102)             | 0                   | 0                 | 7,934      | (102)             |
| Private mortgage backed securities  | 0                   | 0                 | 36,848              | (900)             | 36,848     | (900)             |
| Private collateralized mortgage obligations                                 | 1,460               | 0                 | 38,417              | (816)             | 39,877     | (816)             |
| Collateralized loan obligations   | 8,152               | (41)              | 51,694              | (938)             | 59,846     | (979)             |
| Obligations of state and political subdivisions                             | 39,321              | (895)             | 0                   | 0                 | 39,321     | (895)             |
| Corporate and other debt securities   | 33,008              | (517)             | 0                   | 0                 | 33,008     | (517)             |
| Private commercial mortgage backed securities                               | 12,667              | (306)             | 7,139               | (167)             | 19,806     | (473)             |
| Total temporarily impaired securities                                       | \$664,476           | \$(13,451)        | \$198,397           | \$(4,992)         | \$862,873  | \$(18,443)        |

|   | December 31, 2015   |                   |                     |                   |            |                   |
|---|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
|   | Less than 12 months |                   | 12 months or longer |                   | Total      |                   |
|   | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value | Unrealized Losses |
|   | (In thousands)      |                   |                     |                   |            |                   |
| Mortgage-backed securities of U.S. Government Sponsored Entities          | \$ 112,236          | \$ (1,082 )       | \$ 14,508           | \$ (256 )         | \$ 126,744 | \$ (1,338 )       |
| Collateralized mortgage obligations of U.S. Government Sponsored Entities | 97,512              | (973 )            | 147,266             | (4,333 )          | 244,778    | (5,306 )          |
| Private mortgage-backed securities  | 31,792              | (766 )            | 0                   | 0                 | 31,792     | (766 )            |
| Private collateralized mortgage obligations                               | 19,939              | (321 )            | 31,533              | (472 )            | 51,472     | (793 )            |
| Collateralized loan obligations   | 101,601             | (1,642 )          | 60,922              | (1,612 )          | 162,523    | (3,254 )          |
| Obligations of state and political subdivisions                           | 11,570              | (110 )            | 0                   | 0                 | 11,570     | (110 )            |
| Corporate and other debt securities                                       | 31,342              | (416 )            | 0                   | 0                 | 31,342     | (416 )            |
| Private commercial mortgage-backed securities                             | 37,838              | (720 )            | 0                   | 0                 | 37,838     | (720 )            |
| Total temporarily impaired securities                                     | \$ 443,830          | \$ (6,030 )       | \$ 254,229          | \$ (6,673 )       | \$ 698,059 | \$ (12,703 )      |

The two tables above include securities held to maturity that were transferred from available for sale into held to maturity in 2014. Those securities had unrealized losses of \$3.1 million at the date of transfer, and at December 31, 2016, the unamortized balance was \$1.8 million. The fair value of those securities in an unrealized loss position for less than 12 months at December 31, 2016 and December 31, 2015 is \$22.8 and \$38.9 million respectively. The unrealized losses on those securities in an unrealized loss position for less than 12 months at December 31, 2016 and December 31, 2015 is \$0.4 and \$0.4 million, respectively. None of these securities were in an unrealized loss position for more than twelve months at December 31, 2016 and December 31, 2015, respectively.

At December 31, 2016, approximately \$1.7 million of the unrealized losses pertain to private label securities secured by seasoned residential collateral. Their fair value is \$76.7 million and is attributable to a combination of factors, including relative changes in interest rates since the time of purchase. The collateral underlying these mortgage investments are 30- and 15-year fixed and 10/1 adjustable rate mortgage loans with low loan to values, subordination and historically have had minimal foreclosures and losses. Based on its assessment of these factors, management believes that the unrealized losses on these debt security holdings are a function of changes in investment spreads and interest rate movements and not changes in credit quality. Management expects to recover the entire amortized cost basis of these securities.

At December 31, 2016, the Company also had \$13.9 million of unrealized losses on mortgage backed securities of government sponsored entities having a fair value of \$634.2 million that were attributable to a combination of factors, including relative changes in interest rates since the time of purchase. The contractual cash flows for these securities are guaranteed by U.S. government agencies and U.S. government-sponsored enterprises. Based on its assessment of these factors, management believes that the unrealized losses on these debt security holdings are a function of changes in investment spreads and interest movements and not changes in credit quality. Management expects to recover the entire amortized cost basis of these securities.

At December 31, 2016, the Company also had \$1.0 million of unrealized losses on collateralized loan obligations having a fair value of \$59.9 million that were attributable to a combination of factors, including relative changes in interest rates since the time of purchase. Based on its assessment of these factors, management believes that the unrealized losses on these debt security holdings are a function of changes in investment spreads and interest movements and not changes in credit quality. Management believes the collateralized loan obligations provide a strong credit enhancement even under severe stress scenarios. Management expects to recover the entire amortized cost basis of these securities.

At December 31, 2016, remaining securities categories has unrealized losses of \$1.8 million and summed to a fair value of \$92.1 million. Management believes that the unrealized losses on these debt security holdings are a function of changes in investment spreads and interest movements and not changes in credit quality

As of December 31, 2016 the company does not intend to sell nor is it anticipated that it would be required to sell any of its investment securities that have losses. Therefore, management does not consider any investment to be other-than-temporarily impaired at December 31, 2016.

Included in other assets is \$35.9 million of Federal Home Loan Bank and Federal Reserve Bank stock stated at par value. At December 31, 2016, the Company has not identified events or changes in circumstances which may have a significant adverse effect on the fair value of the \$35.9 million of cost method investment securities.

The company also holds 11,330 shares of Visa Class B stock, which following resolution of Visa litigation will be converted to Visa Class A shares (the conversion rate presently is 1.6483 shares of Class A stock for each share of Class B stock) for a total of 18,675 shares of Visa Class A stock. Our ownership is related to prior ownership in Visa's network, while Visa operated as a cooperative. This ownership is recorded on our financial records at zero basis.

**Note E****Loans**

Information relating to portfolio, purchase credit impaired (“PCI”), and purchase unimpaired (“PUL”) loans at December 31 is summarized as follows:

|                                   | 2016<br>Portfolio<br>Loans<br>(In thousands) | PCI Loans | PUL's      | Total        |
|-----------------------------------|--|-----------|------------|--------------|
| Construction and land development | \$ 137,480                                   | \$ 114    | \$ 22,522  | \$ 160,116   |
| Commercial real estate            | 1,041,915                                    | 11,257    | 304,420    | 1,357,592    |
| Residential real estate           | 784,290                                      | 684       | 51,813     | 836,787      |
| Commercial and financial          | 308,731                                      | 941       | 60,917     | 370,589      |
| Consumer                          | 152,927                                      | 0         | 1,018      | 153,945      |
| Other loans                       | 507  | 0         | 0          | 507          |
| NET LOAN BALANCES (1)             | \$ 2,425,850                                 | \$ 12,996 | \$ 440,690 | \$ 2,879,536 |

|                                   | 2015<br>Portfolio<br>Loans<br>(In thousands) | PCI Loans | PUL's      | Total        |
|-----------------------------------|--|-----------|------------|--------------|
| Construction and land development | \$ 97,629                                    | \$ 114    | \$ 11,044  | \$ 108,787   |
| Commercial real estate            | 776,875                                      | 9,990     | 222,513    | 1,009,378    |
| Residential real estate           | 678,131                                      | 922       | 44,732     | 723,785      |
| Commercial and financial          | 188,013                                      | 1,083     | 39,421     | 228,517      |
| Consumer                          | 82,717                                       | 0         | 2,639      | 85,356       |
| Other loans                       | 507  | 0         | 0          | 507          |
| NET LOAN BALANCES (1)             | \$ 1,823,872                                 | \$ 12,109 | \$ 320,349 | \$ 2,156,330 |

(1) *Net loan balances at December 31, 2016 and 2015 include deferred costs of \$4.4 million and \$7.7 million, respectively.*

**Purchased Loans** PCI loans are accounted for pursuant to ASC Topic 310-30. The excess of cash flows expected to be collected over the estimated fair value is referred to as the accretable yield and is recognized in interest income over the remaining life of the loan in situations where there is a reasonable expectation about the timing and amount of cash flows expected to be collected. The difference between the contractually required payments and the cash flows expected to be collected at acquisition, considering the impact of prepayments, is referred to as the nonaccretable difference. We have applied ASC Topic 310-20 accounting treatment to PULs.



The components of purchased loans are as follows at December 31, 2016 and 2015:

|   | December 31, 2016 |           |           | December 31, 2015 |           |           |
|---|-------------------|-----------|-----------|-------------------|-----------|-----------|
|   | PCI               | PULs      | Total     | PCI               | PULs      | Total     |
|   | (In thousands)    |           |           | (In thousands)    |           |           |
| Construction and land development                                   | \$114             | \$22,522  | \$22,636  | \$114             | \$11,045  | \$11,159  |
| Commercial real estate  | 11,257            | 304,420   | 315,677   | 9,990             | 222,513   | 232,503   |
| Residential real estate   | 684               | 51,813    | 52,497    | 922               | 44,732    | 45,654    |
| Commercial and financial  | 941               | 60,917    | 61,858    | 1,083             | 39,420    | 40,503    |
| Consumer  | 0                 | 1,018     | 1,018     | 0                 | 2,639     | 2,639     |
| Carrying value of acquired loans                                    | \$12,996          | \$440,690 | \$453,686 | \$12,109          | \$320,349 | \$332,458 |
| Carrying value, net of allowance of \$0 for 2016 and \$137 for 2015 | \$12,996          | \$440,690 | \$453,686 | \$12,109          | \$320,212 | \$332,321 |

The table below summarizes the changes in accretable yield for PCI loans during the twelve months ended December 31, 2016, and December 31, 2015. See Note S for information related to PCI loans acquired during the period.



| Activity during the twelve month period ending<br>December 31, 2016 | 12/31/2015     | Additions | Deletions | Accretion  | Reclassifications<br>from<br>nonaccretable<br>difference | 12/31/2016 |
|---|----------------|-----------|-----------|------------|--|------------|
|   | (In thousands) |           |           |            |  |            |
| Accretable yield  | \$2,610        | \$2,052   | \$ (15 )  | \$(1,734 ) | \$ 894   | \$ 3,807   |
| Carrying value  | \$12,109       |           |           |            |  | \$ 12,996  |
| Allowance for loan losses   | 0              |           |           |            |  | 0          |
| Carrying value less allowance for loan losses                       | \$12,109       |           |           |            |  | \$ 12,996  |
| Activity during the twelve month period ending<br>December 31, 2015 | 12/31/2014     | Additions | Deletions | Accretion  | Reclassifications<br>from<br>nonaccretable<br>difference | 12/31/2015 |
|   | (In thousands) |           |           |            |  |            |
| Accretable yield  | \$1,192        | \$ 702    | \$ (357 ) | \$(601 )   | \$ 1,674   | \$ 2,610   |
| Carrying value of acquired loans                                    | \$7,814        |           |           |            |  | \$ 12,109  |
| Allowance for loan losses   | (64 )          |           |           |            |  | 0          |
| Carrying value less allowance for loan losses                       | \$7,750        |           |           |            |  | \$ 12,109  |
| Activity during the three month period ending<br>December 31, 2014  | 9/30/2014      | Additions | Deletions | Accretion  | Reclassifications<br>from<br>nonaccretable<br>difference | 12/31/2014 |
|   | (In thousands) |           |           |            |  |            |
| Accretable yield  | \$0            | \$ 1,256  | \$ (50 )  | \$(96 )    | \$ 82  | \$ 1,192   |
| Carrying value of acquired loans                                    | \$0            |           |           |            |  | \$ 7,814   |
| Allowance for loan losses   | 0              |           |           |            |  | (64 )      |
| Carrying value less allowance for loan losses                       | \$0            |           |           |            |  | \$ 7,750   |

Loans to directors and executive officers totaled \$2.1 million and \$4.0 million at December 31, 2016 and 2015, respectively. During 2016, new loans to directors and officer totaling \$1.2 million were made, and reductions totaled \$3.1 million.

At December 31, 2016 and 2015 loans pledged as collateral for borrowings totaled \$415 million and \$50 million, respectively.

Loans are made to individuals, as well as commercial and tax-exempt entities. Specific loan terms vary as to interest rate, repayment, and collateral requirements based on the type of loan requested and the credit worthiness of the prospective borrower.

Concentrations of Credit The Company's lending activity primarily occurs within the State of Florida, including Orlando in Central Florida and Southeast coastal counties from Brevard County in the north to Palm Beach County in the south, as well as the counties surrounding Lake Okeechobee in the center of the state. The Company's loan portfolio consists of approximately 60% commercial and commercial real estate loans and 40% consumer and residential real estate loans.

The Company's extension of credit is governed by the Credit Risk Policy which was established to control the quality of the Company's loans. These policies and procedures are reviewed and approved by the Board of Directors on a regular basis.

*Construction and Land Development Loans* The Company defines construction and land development loans as exposures secured by land development and construction (including 1-4 family residential construction), multi-family property, and non-farm nonresidential property where the primary or significant source of repayment is from rental income associated with that property (that is, loans for which 50 percent or more of the source of repayment comes from third party, non-affiliated rental income) or the proceeds of the sale, refinancing, or permanent financing of the property.

*Commercial Real Estate Loans* The Company's goal is to create and maintain a high quality portfolio of commercial real estate loans with customers who meet the quality and relationship profitability objectives of the Company. Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans. These loans are viewed primarily as cash flow loans and the repayment of these loans is largely dependent on the successful operation of the property. Loan performance may be adversely affected by factors impacting the general economy or conditions specific to the real estate market such as geographic location and/or property type.

*Residential Real Estate Loans* The Company selectively adds residential mortgage loans to its portfolio, primarily loans with adjustable rates, home equity mortgages and home equity lines. Substantially all residential originations have been underwritten to conventional loan agency standards, including loans having balances that exceed agency value limitations.

*Commercial and Financial Loans* Commercial credit is extended primarily to small to medium sized professional firms, retail and wholesale operators and light industrial and manufacturing concerns. Such credits typically comprise working capital loans, loans for physical asset expansion, asset acquisition and other business loans. Loans to closely held businesses will generally be guaranteed in full or for a meaningful amount by the businesses' major owners. Commercial loans are made based primarily on the historical and projected cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not behave as forecasted and collateral securing loans may fluctuate in value due to economic or individual performance factors. Minimum standards and underwriting guidelines have been established for all commercial loan types.

*Consumer Loans* The Company originates consumer loans including installment loans, loans for automobiles, boats, and other personal, family and household purposes. For each loan type several factors including debt to income, type of collateral and loan to collateral value, credit history and Company relationship with the borrower is considered during the underwriting process.

The following tables present the contractual aging of the recorded investment in past due loans by class of loans as of December 31, 2016 and 2015:



| December 31, 2016                 | Accruing<br>30-59 Days<br>Past Due | Accruing<br>60-89 Days<br>Past Due | Accruing<br>Greater<br>Than<br>90 Days | Nonaccrual       | Current             | Total<br>Financing<br>Receivables |
|-----------------------------------|------------------------------------|------------------------------------|--|------------------|---------------------|-----------------------------------|
| <b>Portfolio Loans</b>            |                                    |                                    |  |                  |                     |                                   |
| Construction and land development | \$ 0                               | \$ 0                               | \$ 0                                   | \$ 438           | \$ 137,042          | \$ 137,480                        |
| Commercial real estate            | 78                                 | 171                                | 0                                      | 1,784            | 1,039,882           | 1,041,915                         |
| Residential real estate           | 1,570                              | 261                                | 0                                      | 8,582            | 773,877             | 784,290                           |
| Commerical and financial          | 30                                 | 0                                  | 0                                      | 49               | 308,652             | 308,731                           |
| Consumer                          | 29                                 | 59                                 | 0                                      | 170              | 152,669             | 152,927                           |
| Other                             | 0                                  | 0                                  | 0                                      | 0                | 507                 | 507                               |
| <b>Total Loans</b>                | <b>\$ 1,707</b>                    | <b>\$ 491</b>                      | <b>\$ 0</b>                            | <b>\$ 11,023</b> | <b>\$ 2,412,629</b> | <b>\$ 2,425,850</b>               |
| <b>Purchased Loans</b>            |                                    |                                    |  |                  |                     |                                   |
| Construction and land development | \$ 0                               | \$ 0                               | \$ 0                                   | \$ 32            | \$ 22,490           | \$ 22,522                         |
| Commercial real estate            | 345                                | 485                                | 0                                      | 1,272            | 302,318             | 304,420                           |
| Residential real estate           | 153                                | 0                                  | 0                                      | 1,262            | 50,398              | 51,813                            |
| Commerical and financial          | 39                                 | 328                                | 0                                      | 197              | 60,353              | 60,917                            |
| Consumer                          | 37                                 | 0                                  | 0                                      | 0                | 981                 | 1,018                             |
| Other                             | 0                                  | 0                                  | 0                                      | 0                | 0                   | 0                                 |
| <b>Total Loans</b>                | <b>\$ 574</b>                      | <b>\$ 813</b>                      | <b>\$ 0</b>                            | <b>\$ 2,763</b>  | <b>\$ 436,540</b>   | <b>\$ 440,690</b>                 |
| <b>Purchased Impaired Loans</b>   |                                    |                                    |  |                  |                     |                                   |
| Construction and land development | \$ 0                               | \$ 0                               | \$ 0                                   | \$ 0             | \$ 114              | \$ 114                            |
| Commercial real estate            | 0                                  | 0                                  | 0                                      | 4,285            | 6,972               | 11,257                            |
| Residential real estate           | 0                                  | 185                                | 0                                      | 0                | 499                 | 684                               |
| Commerical and financial          | 0                                  | 0                                  | 0                                      | 0                | 941                 | 941                               |
| Consumer                          | 0                                  | 0                                  | 0                                      | 0                | 0                   | 0                                 |
| Other                             | 0                                  | 0                                  | 0                                      | 0                | 0                   | 0                                 |
| <b>Total Loans</b>                | <b>\$ 0</b>                        | <b>\$ 185</b>                      | <b>\$ 0</b>                            | <b>\$ 4,285</b>  | <b>\$ 8,526</b>     | <b>\$ 12,996</b>                  |

| December 31, 2015                 | Accruing<br>30-59 Days<br>Past Due | Accruing<br>60-89 Days<br>Past Due | Greater<br>Than<br>90 Days | Nonaccrual       | Current            | Total<br>Financing<br>Receivables |
|-----------------------------------|------------------------------------|------------------------------------|----------------------------|------------------|--------------------|-----------------------------------|
| <b>Portfolio Loans</b>            |                                    |                                    |                            |                  |                    |                                   |
| Construction and land development | \$ 665                             | \$ 0                               | \$ 0                       | \$ 269           | \$96,695           | \$97,629                          |
| Commercial real estate            | 810                                | 0                                  | 0                          | 2,301            | 773,764            | 776,875                           |
| Residential real estate           | 141                                | 0                                  | 0                          | 9,941            | 668,049            | 678,131                           |
| Commerical and financial          | 59                                 | 0                                  | 0                          | 0                | 187,954            | 188,013                           |
| Consumer                          | 430                                | 0                                  | 0                          | 247              | 82,040             | 82,717                            |
| Other                             | 0                                  | 0                                  | 0                          | 0                | 507                | 507                               |
| <b>Total Loans</b>                | <b>\$ 2,105</b>                    | <b>\$ 0</b>                        | <b>\$ 0</b>                | <b>\$ 12,758</b> | <b>\$1,809,009</b> | <b>\$ 1,823,872</b>               |
| <b>Purchased Loans</b>            |                                    |                                    |                            |                  |                    |                                   |
| Construction and land development | \$ 0                               | \$ 0                               | \$ 0                       | \$ 40            | \$11,004           | \$ 11,044                         |
| Commercial real estate            | 179                                | 0                                  | 0                          | 2,294            | 220,040            | 222,513                           |
| Residential real estate           | 66                                 | 0                                  | 0                          | 0                | 44,666             | 44,732                            |
| Commerical and financial          | 39                                 | 0                                  | 0                          | 130              | 39,252             | 39,421                            |
| Consumer                          | 39                                 | 0                                  | 0                          | 0                | 2,600              | 2,639                             |
| Other                             | 0                                  | 0                                  | 0                          | 0                | 0                  | 0                                 |
| <b>Total Loans</b>                | <b>\$ 323</b>                      | <b>\$ 0</b>                        | <b>\$ 0</b>                | <b>\$ 2,464</b>  | <b>\$317,562</b>   | <b>\$320,349</b>                  |
| <b>Purchased Impaired Loans</b>   |                                    |                                    |                            |                  |                    |                                   |
| Construction and land development | \$ 0                               | \$ 0                               | \$ 0                       | \$ 0             | \$114              | \$ 114                            |
| Commercial real estate            | 132                                | 0                                  | 0                          | 1,816            | 8,042              | 9,990                             |
| Residential real estate           | 0                                  | 0                                  | 0                          | 348              | 574                | 922                               |
| Commerical and financial          | 0                                  | 0                                  | 0                          | 0                | 1,083              | 1,083                             |
| Consumer                          | 0                                  | 0                                  | 0                          | 0                | 0                  | 0                                 |
| Other                             | 0                                  | 0                                  | 0                          | 0                | 0                  | 0                                 |
| <b>Total Loans</b>                | <b>\$ 132</b>                      | <b>\$ 0</b>                        | <b>\$ 0</b>                | <b>\$ 2,164</b>  | <b>\$9,813</b>     | <b>\$12,109</b>                   |

Nonaccrual loans and loans past due ninety days or more were \$18.1 million and \$17.4 million at December 31, 2016 and 2015, respectively. The reduction in interest income associated with loans on nonaccrual status was approximately \$0.7 million, \$0.6 million, and \$1.9 million, for the years ended December 31, 2016, 2015, and 2014, respectively.

The Company utilizes an internal asset classification system as a means of reporting problem and potential problem loans. Under the Company's risk rating system, the Company classifies problem and potential problem loans as "Special Mention," "Substandard," and "Doubtful" and these loans are monitored on an ongoing basis. Substandard loans include those characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loans classified as Substandard may require a specific allowance. Loans classified as Doubtful, have all the weaknesses inherent in those classified Substandard with the added characteristic that the weaknesses present make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The principal balance of loans classified as doubtful are generally charged off. Loans that do not currently expose the Company to sufficient risk to warrant classification in one of the aforementioned categories, but possess weaknesses that deserve management's close attention are deemed to be Special Mention. Risk ratings are updated any time the situation warrants.

Loans not meeting the criteria above are considered to be pass-rated loans and risk grades are recalculated at least annually by the loan relationship manager. The following tables present the risk category of loans by class of loans based on the most recent analysis performed as of December 31, 2016 and 2015:

| December 31, 2016                 | Construction<br>& Land<br>Development | Commercial<br>Real Estate | Residential<br>Real Estate | Commercial<br>&<br>Financial | Consumer<br>Loans | Total        |
|-----------------------------------|---------------------------------------|---------------------------|----------------------------|------------------------------|-------------------|--------------|
| Pass                              | \$ 148,563                            | \$ 1,319,696              | \$ 811,576                 | \$ 364,241                   | \$ 153,730        | \$ 2,797,806 |
| Special mention                   | 5,037                                 | 17,184                    | 1,780                      | 3,949                        | 67                | 28,017       |
| Substandard                       | 5,497                                 | 7,438                     | 2,709                      | 2,153                        | 134               | 17,931       |
| Doubtful                          | 0                                     | 0                         | 0                          | 0                            | 0                 | 0            |
| Nonaccrual                        | 470                                   | 7,341                     | 9,844                      | 246                          | 170               | 18,071       |
| Pass - Troubled debt restructures | 44                                    | 4,988                     | 358                        | 0                            | 44                | 5,434        |
| Troubled debt restructures        | 505                                   | 945                       | 10,520                     | 0                            | 307               | 12,277       |
| Total                             | \$ 160,116                            | \$ 1,357,592              | \$ 836,787                 | \$ 370,589                   | \$ 154,452        | \$ 2,879,536 |

| December 31, 2015                 | Construction<br>& Land<br>Development | Commercial<br>Real Estate | Residential<br>Real Estate | Commercial &<br>Financial | Consumer<br>Loans | Total        |
|-----------------------------------|---------------------------------------|---------------------------|----------------------------|---------------------------|-------------------|--------------|
| Pass                              | \$ 100,186                            | \$ 973,942                | \$ 697,907                 | \$ 226,391                | \$ 83,786         | \$ 2,082,212 |
| Special mention                   | 3,377                                 | 12,599                    | 629                        | 1,209                     | 1,392             | 19,206       |
| Substandard                       | 4,242                                 | 9,278                     | 3,197                      | 769                       | 70                | 17,556       |
| Doubtful                          | 0                                     | 0                         | 0                          | 0                         | 0                 | 0            |
| Nonaccrual                        | 309                                   | 6,410                     | 10,290                     | 130                       | 247               | 17,386       |
| Pass - Troubled debt restructures | 58                                    | 5,893                     | 0                          | 18                        | 0                 | 5,969        |
| Troubled debt restructures        | 615                                   | 1,256                     | 11,762                     | 0                         | 368               | 14,001       |
| Total                             | \$ 108,787                            | \$ 1,009,378              | \$ 723,785                 | \$ 228,517                | \$ 85,863         | \$ 2,156,330 |





**Note F Impaired Loans and Allowance for Loan Losses**

During the twelve months ended December 31, 2016, the total of newly identified TDRs was \$2.0 million, of which \$1.2 million were accruing residential real estate loans.

The Company's TDR concessions granted generally do not include forgiveness of principal balances. Loan modifications are not reported in calendar years after modification if the loans were modified at an interest rate equal to yields of new loan originations with comparable risk and loans are performing based on the terms of the restructuring agreements. When a loan is modified as a TDR, there is not a direct, material impact on the loans within the consolidated balance sheet, as principal balances are generally not forgiven. Most loans prior to modification were classified as an impaired loan and the allowance for loan losses is determined in accordance with Company policy.

The following table presents accruing loans that were modified within the twelve months ending December 31, 2016 and 2015:

|                                   | Number<br>of<br>Contracts | Pre-<br>Modification<br>Outstanding<br>Recorded<br>Investment<br>(In thousands) | Post-<br>Modification<br>Outstanding<br>Recorded<br>Investment<br>(In thousands) | Specific<br>Reserve<br>Recorded | Valuation<br>Allowance<br>Recorded |
|-----------------------------------|---------------------------|---|--|---------------------------------|------------------------------------|
| 2016:                             |                           |   |  |                                 |                                    |
| Construction and land development | 1                         | \$20  | \$ 18  | \$ 0                            | \$ 2                               |
| Residential real estate           | 4                         | 1,169   | 1,019  | 0                               | 150                                |
|                                   | 5                         | \$1,189   | \$ 1,037   | \$ 0                            | \$ 152                             |
| 2015:                             |                           |   |  |                                 |                                    |
| Construction and land development | 2                         | \$220   | \$ 218   | \$ 0                            | \$ 2                               |
| Residential real estate           | 1                         | 27  | 26   | 0                               | 1                                  |
| Commercial real estate            | 3                         | 1,881   | 1,787  | 0                               | 94                                 |
| Consumer                          | 1                         | 48  | 45   | 0                               | 3                                  |
|                                   | 7                         | \$2,176   | \$ 2,076   | \$ 0                            | \$ 100                             |

During the years 2016, 2015 and 2014, there were no payment defaults on loans that had been modified to a TDR within the previous twelve months. The Company considers a loan to have defaulted when it becomes 90 or more days delinquent under the modified terms has been transferred to non-accrual status or has been transferred to other real estate owned. A defaulted TDR is generally placed on nonaccrual and specific allowance for loan losses assigned in accordance with the Company's policy.

At December 31, 2016 and 2015, the Company's recorded investment in impaired loans (excluding PCI loans) and related valuation allowance was as follows:

|                                     | Impaired Loans<br>for the Year Ended December 31, 2016 |                                   |                                   |                                  |          |
|-------------------------------------|--|-----------------------------------|-----------------------------------|----------------------------------|----------|
|                                     | Unpaid<br>Recorded Principal<br>Investment Balance     | Related<br>Valuation<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |          |
|                                     | <b>( In thousands )</b>                                |                                   |                                   |                                  |          |
| With no related allowance recorded: |  |                                   |                                   |                                  |          |
| Construction and land development   | \$226  | \$321                             | \$ 0                              | \$ 193                           | \$ 17    |
| Commercial real estate              | 3,267  | 4,813                             | 0                                 | 1,784                            | 215      |
| Residential real estate             | 9,706  | 14,136                            | 0                                 | 9,370                            | 579      |
| Commercial and financial            | 199  | 206                               | 0                                 | 15                               | 9        |
| Consumer                            | 0  | 0                                 | 0                                 | 168                              | 0        |
| With an allowance recorded:         |  |                                   |                                   |                                  |          |
| Construction and land development   | 51   | 51                                | 0                                 | 605                              | 2        |
| Commercial real estate              | 6,937  | 6,949                             | 395                               | 6,699                            | 309      |
| Residential real estate             | 12,332   | 12,681                            | 2,059                             | 12,015                           | 455      |
| Commercial and financial            | 0  | 0                                 | 0                                 | 0                                | 0        |
| Consumer                            | 0  | 0                                 | 0                                 | 338                              | 0        |
| Total:                              |  |                                   |                                   |                                  |          |
| Construction and land development   | 277  | 372                               | 0                                 | 798                              | 19       |
| Commercial real estate              | 10,204   | 11,762                            | 395                               | 8,483                            | 524      |
| Residential real estate             | 22,038   | 26,817                            | 2,059                             | 21,385                           | 1,034    |
| Commercial and financial            | 199  | 206                               | 0                                 | 15                               | 9        |
| Consumer                            | 0  | 0                                 | 0                                 | 506                              | 0        |
|                                     | \$32,718   | \$39,157                          | \$ 2,454                          | \$ 31,187                        | \$ 1,586 |

| Impaired Loans<br>for the Year Ended December 31, 2015 |  |                                   |                                   |                                  |        |
|--|--|-----------------------------------|-----------------------------------|----------------------------------|--------|
|  | Unpaid<br>Recorded Principal<br>Investment Balance | Related<br>Valuation<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |        |
| ( In thousands )                                       |  |                                   |                                   |                                  |        |
| With no related allowance recorded:                    |  |                                   |                                   |                                  |        |
| Construction and land development                      | \$ 107   | \$ 255                            | \$ 0                              | \$ 1,252                         | \$ 6   |
| Commercial real estate                                 | 2,363  | 3,911                             | 0                                 | 2,880                            | 16     |
| Residential real estate                                | 9,256  | 13,707                            | 0                                 | 10,259                           | 168    |
| Commercial and financial                               | 17   | 17                                | 0                                 | 84                               | 1      |
| Consumer   | 264  | 349                               | 0                                 | 141                              | 3      |
| With an allowance recorded:                            |  |                                   |                                   |                                  |        |
| Construction and land development                      | 835  | 870                               | 84                                | 987                              | 29     |
| Commercial real estate                                 | 7,087  | 7,087                             | 429                               | 7,280                            | 302    |
| Residential real estate                                | 12,447   | 12,803                            | 1,964                             | 15,136                           | 337    |
| Commercial and financial                               | 0  | 0                                 | 0                                 | 0                                | 0      |
| Consumer   | 351  | 351                               | 40                                | 495                              | 18     |
| Total:   |  |                                   |                                   |                                  |        |
| Construction and land development                      | 942  | 1,125                             | 84                                | 2,239                            | 35     |
| Commercial real estate                                 | 9,450  | 10,998                            | 429                               | 10,160                           | 318    |
| Residential real estate                                | 21,703   | 26,510                            | 1,964                             | 25,395                           | 505    |
| Commercial and financial                               | 17   | 17                                | 0                                 | 84                               | 1      |
| Consumer   | 615  | 700                               | 40                                | 636                              | 21     |
|  | \$ 32,727  | \$ 39,350                         | \$ 2,517                          | \$ 38,514                        | \$ 880 |

Impaired loans also include loans that have been modified in troubled debt restructurings where concessions to borrowers who experienced financial difficulties have been granted. At December 31, 2016 and 2015, accruing TDRs totaled \$17.7 million and \$20.0 million, respectively.

The average recorded investment in impaired loans for the years ended December 31, 2016, 2015 and 2014 was \$31.2 million, \$38.5 million and \$49.6 million, respectively. The impaired loans were measured for impairment based on the value of underlying collateral or the present value of expected future cash flows discounted at the loan's effective interest rate. The valuation allowance is included in the allowance for loan losses.

Interest payments received on impaired loans are recorded as interest income unless collection of the remaining recorded investment is doubtful at which time payments received are recorded as reductions to principal. For the years ended December 31, 2016, 2015 and 2014, the Company recorded \$1,586,000, \$880,000 and \$1,345,000, respectively, in interest income on impaired loans.

For impaired loans whose impairment is measured based on the present value of expected future cash flows a total of \$235,000, \$318,000 and \$456,000, respectively, for 2016, 2015 and 2014 was included in interest income and represents the change in present value attributable to the passage of time.

The nonaccrual loans and accruing loans past due 90 days or more (excluding purchased loans) were \$11,024,000 and \$0, respectively, at December 31, 2016, \$12,758,000 and \$0, respectively at the end of 2015, and were \$18,563,000 and \$17,000, respectively, at year-end 2014.

The purchased nonaccrual loans and accruing loans past due 90 days or more were \$2,867,000 and \$0 , respectively at December 31, 2016, \$4,628,000 and \$0, respectively, at December 31, 2015 and \$2,577,000 and \$196,000, respectively, December 31, 2014.

Activity in the allowance for loans losses (excluding PCI loans) for the three years ended December 31, 2016, 2015 and 2014 are summarized as follows:

|                                   | Beginning<br>Balance | Provision<br>for Loan<br>Losses | Charge-<br>Offs | Recoveries | Net (Charge-<br>Offs)<br>Recoveries | Ending<br>Balance |
|-----------------------------------|----------------------|---------------------------------|-----------------|------------|-------------------------------------|-------------------|
|                                   | (In thousands)       |                                 |                 |            |                                     |                   |
| December 31 , 2016                |                      |                                 |                 |            |                                     |                   |
| Construction and land development | \$ 1,151             | \$ (158 )                       | \$ 0            | \$ 226     | \$ 226                              | \$ 1,219          |
| Commercial real estate            | 6,756                | 2,512                           | (301 )          | 306        | 5                                   | 9,273             |
| Residential real estate           | 8,057                | (1,145 )                        | (215 )          | 786        | 571                                 | 7,483             |
| Commercial and financial          | 2,042                | 400                             | (615 )          | 1,809      | 1,194                               | 3,636             |
| Consumer                          | 1,122                | 802                             | (244 )          | 109        | (135 )                              | 1,789             |
|                                   | \$ 19,128            | \$ 2,411                        | \$ (1,375)      | \$ 3,236   | \$ 1,861                            | \$ 23,400         |
| December 31 , 2015                |                      |                                 |                 |            |                                     |                   |
| Construction and land development | \$ 722               | \$ 1,296                        | \$ (1,271)      | \$ 404     | \$ (867 )                           | \$ 1,151          |
| Commercial real estate            | 4,528                | 2,010                           | (482 )          | 700        | 218                                 | 6,756             |
| Residential real estate           | 9,784                | (2,208 )                        | (779 )          | 1,260      | 481                                 | 8,057             |
| Commercial and financial          | 1,179                | 1,058                           | (726 )          | 531        | (195 )                              | 2,042             |
| Consumer                          | 794                  | 552                             | (341 )          | 117        | (224 )                              | 1,122             |
|                                   | \$ 17,007            | \$ 2,708                        | \$ (3,599)      | \$ 3,012   | \$ (587 )                           | \$ 19,128         |
| December 31, 2014                 |                      |                                 |                 |            |                                     |                   |
| Construction and land development | \$ 808               | \$ 139                          | \$ (640 )       | \$ 415     | \$ (225 )                           | \$ 722            |
| Commercial real estate            | 6,160                | (2,917 )                        | (398 )          | 1,683      | 1,285                               | 4,528             |
| Residential real estate           | 11,659               | (1,651 )                        | (1,126)         | 902        | (224 )                              | 9,784             |
| Commercial and financial          | 710                  | 697                             | (398 )          | 170        | (228 )                              | 1,179             |
| Consumer                          | 731                  | 182                             | (193 )          | 74         | (119 )                              | 794               |
|                                   | \$ 20,068            | \$ (3,550 )                     | \$ (2,755)      | \$ 3,244   | \$ 489                              | \$ 17,007         |

As discussed in Note A, "Significant Accounting Policies," the allowance for loan losses is composed of specific allowances for certain impaired loans and general allowances grouped into loan pools based on similar characteristics. The Company's loan portfolio (excluding PCI loans) and related allowance at December 31, 2016 and 2015 is shown in the following tables.

| December 31, 2016                 | Individually Evaluated for Impairment |                      | Collectively Evaluated for Impairment |                      | Total               |                      |
|-----------------------------------|---------------------------------------|----------------------|---------------------------------------|----------------------|---------------------|----------------------|
|                                   | Recorded Investment                   | Associated Allowance | Recorded Investment                   | Associated Allowance | Recorded Investment | Associated Allowance |
| Construction and land development | \$277                                 | \$ 0                 | \$ 159,839                            | \$ 1,219             | \$160,116           | \$ 1,219             |
| Commercial real estate            | 10,204                                | 395                  | 1,335,832                             | 8,878                | 1,346,036           | 9,273                |
| Residential real estate           | 22,038                                | 2,059                | 814,250                               | 5,424                | 836,288             | 7,483                |
| Commercial and financial          | 199                                   | 0                    | 369,449                               | 3,636                | 369,648             | 3,636                |
| Consumer                          | 0                                     | 0                    | 154,452                               | 1,789                | 154,452             | 1,789                |
|                                   | \$32,718                              | \$ 2,454             | \$ 2,833,822                          | \$ 20,946            | \$2,866,540         | \$ 23,400            |

| December 31, 2015                 | Individually Evaluated for Impairment |                      | Collectively Evaluated for Impairment |                      | Total               |                      |
|-----------------------------------|---------------------------------------|----------------------|---------------------------------------|----------------------|---------------------|----------------------|
|                                   | Recorded Investment                   | Associated Allowance | Recorded Investment                   | Associated Allowance | Recorded Investment | Associated Allowance |
| Construction and land development | \$942                                 | \$ 84                | \$ 107,731                            | \$ 1,067             | \$108,673           | \$ 1,151             |
| Commercial real estate            | 9,450                                 | 429                  | 989,938                               | 6,327                | 999,388             | 6,756                |
| Residential real estate           | 21,703                                | 1,964                | 701,160                               | 6,093                | 722,863             | 8,057                |
| Commercial and financial          | 17                                    | 0                    | 227,417                               | 2,042                | 227,434             | 2,042                |
| Consumer                          | 615                                   | 40                   | 85,248                                | 1,082                | 85,863              | 1,122                |
|                                   | \$32,727                              | \$ 2,517             | \$ 2,111,494                          | \$ 16,611            | \$2,144,221         | \$ 19,128            |

Loans collectively evaluated for impairment reported at December 31, 2016 included loans acquired from Floridian on March 11, 2016, BMO on June 3, 2016, Grand on July 17, 2015 and BANKshares on October 1, 2014 that are not PCI loans. At December 31, 2016, the remaining fair value adjustments for loans acquired was approximately \$13.7 million, or approximately 3.11% of the outstanding aggregate PUL balances. At December 31, 2015, the remaining fair value adjustments for loans acquired was approximately \$14.2 million, or approximately 4.43% of the outstanding aggregate PUL balances.

These amounts, which represents the remaining fair value discount of each PUL, are accreted into interest income over the remaining lives of the related loans on a level yield basis. Provisioning for loan losses of \$1.3 million and net charge-offs of \$1.2 million were recorded for these loans during 2015. No provision for loan losses was recorded related to these loans at December 31, 2014. The table below summarizes PCI loans that were individually evaluated for impairment based on expected cash flows at December 31, 2016 and 2015.

|                                   | <b>December 31, 2016</b>        |                   | <b>December 31, 2015</b>        |                   |
|-----------------------------------|---------------------------------|-------------------|---------------------------------|-------------------|
|                                   | <b>PCI Loans Individually</b>   |                   | <b>PCI Loans Individually</b>   |                   |
|                                   | <b>Evaluated for Impairment</b> |                   | <b>Evaluated for Impairment</b> |                   |
|                                   | <b>Recorded</b>                 | <b>Associated</b> | <b>Recorded</b>                 | <b>Associated</b> |
|                                   | <b>Investment</b>               | <b>Allowance</b>  | <b>Investment</b>               | <b>Allowance</b>  |
| Construction and land development | \$ 114                          | \$ 0              | \$ 114                          | \$ 0              |
| Commercial real estate            | 11,257                          | 0                 | 9,990                           | 0                 |
| Residential real estate           | 684                             | 0                 | 922                             | 0                 |
| Commercial and financial          | 941                             | 0                 | 1,083                           | 0                 |
| Consumer                          | 0                               | 0                 | 0                               | 0                 |
|                                   | \$ 12,996                       | \$ 0              | \$ 12,109                       | \$ 0              |

**Note G Bank Premises and Equipment**

Bank premises and equipment are summarized as follows:

|                                       | Cost      | Accumulated<br>Depreciation &<br>Amortization<br>(In thousands) | Net<br>Carrying<br>Value |
|---------------------------------------|-----------|---|--------------------------|
| December 31, 2016                     |           |   |                          |
| Premises (including land of \$14,773) | \$71,562  | \$ (22,969  | ) \$48,593               |
| Furniture and equipment               | 30,281    | (20,190   | ) 10,091                 |
|                                       | \$101,843 | \$ (43,159  | ) \$58,684               |
| December 31, 2015                     |           |   |                          |
| Premises (including land of \$14,839) | \$66,965  | \$ (21,298  | ) \$45,667               |
| Furniture and equipment               | 26,546    | (17,634   | ) 8,912                  |
|                                       | \$93,511  | \$ (38,932  | ) \$54,579               |



**Note H Goodwill and Acquired Intangible Assets**

Goodwill totaled \$64.6 million at December 31, 2016, a result of the Company's acquisitions of The BANKshares on October 1, 2014 and Floridan Financial Group on March 11, 2016, each a whole bank acquisition, and BMO Harris's Orlando operations on June 3, 2016, and for each totaled \$25.2 million, \$31.6 million and \$7.8 million at year end December 31, 2016, respectively. The acquisition of Grand Bankshares, a whole bank acquisition, on July 17, 2015, was recorded as a bargain purchase, with no goodwill and a bargain purchase gain of \$416,000 recorded to income.

Acquired intangible assets consist of core deposit intangibles ("CDI"), which are intangible assets arising from the purchase of deposits separately or from the acquisitions of BANKshares in 2014, Grand Bankshares in 2015, and Floridan Financial Group and BMO Harris's Orlando operations, each in 2016. The change in balance for CDI is as follows:

|                                       | 2016           | 2015    | 2014    |
|---------------------------------------|----------------|---------|---------|
|                                       | (In thousands) |         |         |
| Beginning of year                     | \$8,594        | \$7,454 | \$718   |
| Acquired CDI                          | 8,464          | 2,564   | 7,769   |
| Amortization expense                  | (2,486)        | (1,424) | (1,033) |
| End of year                           | \$14,572       | \$8,594 | \$7,454 |
|                                       | (In months)    |         |         |
| Remaining Average Amortization Period | 64             | 67      | 71      |

The gross carrying amount and accumulated amortization of the Company's intangible asset subject to amortization at December 31 is presented below.

|              | 2016            |              | 2015            |                          |
|--------------|-----------------|--------------|-----------------|--------------------------|
|              | Gross           | Accumulated  | Gross           | Accumulated              |
|              | Carrying Amount | Amortization | Carrying Amount | Accumulated Amortization |
|              | (In thousands)  |              |                 |                          |
| Deposit base | \$18,796        | \$ (4,224)   | \$19,827        | \$ (11,233)              |

The annual amortization expense for the Company's CDI determined using the straight line method in each of the three years subsequent to December 31, 2016 is \$2,876,000, and amortization in the fourth and fifth year subsequent to December 31, 2016 is \$2,771,000 and \$1,567,000, respectively.



**Note I Borrowings**

A significant portion of the Company's short-term borrowings were comprised of unsecured federal funds purchased and securities sold under agreements to repurchase with maturities primarily from overnight to seven days:

|  | 2016           | 2015      | 2014      |
|--|----------------|-----------|-----------|
|  | (In thousands) |           |           |
| Maximum amount outstanding at any month end    | \$236,099      | \$192,786 | \$218,399 |
| Weighted average interest rate at end of year  | 0.31 %         | 0.28 %    | 0.18 %    |
| Average amount outstanding                     | \$187,560      | \$168,188 | \$152,129 |
| Weighted average interest rate during the year | 0.26 %         | 0.20 %    | 0.17 %    |

Securities sold under agreements to repurchase are accounted for as secured borrowings. For securities sold under agreements to repurchase, the company would be obligated to provide additional collateral in the event of a significant decline in fair value of collateral pledged. At December 31, 2016, 2015, and 2014, company securities pledged were as follows by collateral type and maturity:

| Fair-Value of Pledge Securities  | <b>Overnight and Continuous Maturity</b> |             |             |
|--|--|-------------|-------------|
|  | <b>2016</b>                              | <b>2015</b> | <b>2014</b> |
|  | (In thousands)                           |             |             |
| Mortgage-backed securities and collateralized mortgage obligations of U.S. Government Sponsored Entities | \$ 204,202                               | \$ 172,005  | \$ 153,640  |

Seacoast Bank had secured lines of credit of \$1.0 billion at December 31, 2016, of which \$415,000 was outstanding from the Federal Home Loan Bank ("FHLB") at the end of 2016, with their entire amount maturing within 30 days or less. The average rate on the balance at end of year was 0.62% and averaged 0.63% for all of 2016. On April 7, 2016, Seacoast Bank incurred an early redemption cost of \$1.8 million related to prepayment of \$50.0 million of FHLB advances. The \$50.0 million of FHLB borrowings was comprised of two advances of \$25.0 million each acquired on September 15, 2007 and November 27, 2007, respectively, and had fixed rates of 3.64% and 2.70%, respectively, payable quarterly.

The Company issued \$20.6 million in junior subordinated debentures on March 31 and December 16, 2005, an aggregate of \$41.2 million. These debentures were issued in conjunction with the formation of a Delaware and

Connecticut trust subsidiary, SBCF Capital Trust I, and SBCF Statutory Trust II ("Trusts I and II"), respectively, which each completed a private sale of \$20.0 million of floating rate preferred securities. On June 29, 2007, the Company issued an additional \$12.4 million in junior subordinated debentures which was issued in conjunction with the formation of a Delaware trust subsidiary, SBCF Statutory Trust III ("Trust III"), which completed a private sale of \$12.0 million of floating rate trust preferred securities. The rates on the trust preferred securities are the 3-month LIBOR rate plus 175 basis points, the 3-month LIBOR rate plus 133 basis points, and the 3-month LIBOR rate plus 135 basis points, respectively. The rates, which adjust every three months, are currently 2.75%, 2.31%, and 2.29%, respectively. The trust preferred securities have original maturities of thirty years, and may be redeemed without penalty, upon approval of the Federal Reserve or upon occurrence of certain events affecting their tax or regulatory capital treatment. Distributions on the trust preferred securities are payable quarterly in March, June, September and December of each year. The Trusts also issued \$619,000, \$619,000 and \$372,000, respectively, of common equity securities to the Company. The proceeds of the offering of trust preferred securities and common equity securities were used by Trusts I and II to purchase the \$41.2 million junior subordinated deferrable interest notes issued by the Company, and by Trust III to purchase the \$12.4 million junior subordinated deferrable interest notes issued by the Company, all of which have terms substantially similar to the trust preferred securities.

As part of the October 1, 2014 BANKshares acquisition the Company assumed three junior subordinated debentures. Correspondingly, at December 31, 2015 and 2014, the Company had \$5.2 million and \$4.1 million of Floating Rate Junior Subordinated Deferrable Interest Debentures outstanding which are due December 26, 2032 and March 17, 2034, and callable by the Company, at its option. The rates on these trust preferred securities are the 3-month LIBOR rate plus 325 basis points and the 3-month LIBOR rate plus 279 basis points, respectively. The rates, which adjust every three months, are currently 4.25% percent and 3.78%, respectively, per annum. At December 31, 2015 and 2014, the Company also had \$5.2 million outstanding of Junior Subordinated Debentures due February 23, 2036. Coupon rate floats quarterly at the three month LIBOR rate plus 139 basis points. The junior subordinated debenture is redeemable in certain circumstances. The interest rate was 2.31% at December 31, 2016. The above three junior subordinated debentures in accordance with ASU 805 *Business Combinations* have been recorded at their acquisition date fair values which collectively is \$3.5 million lower than face value and will be amortized into interest expense over the remaining term to maturity.

As part of the July 17, 2015 Grand Bank acquisition the Company assumed one junior subordinated debentures. Correspondingly, at December 31, 2016 the company has \$7.2 million of Floating Rate Junior Subordinated Deferrable Interest Debenture outstanding which is due December 30, 2034, and callable by the Company, at its option. The interest rate is the 3-month LIBOR rate plus 198 basis points. The rate, which adjusts every three months is currently 2.98%, per annum. The junior subordinated debentures in accordance with ASU 805 *Business Combinations* have been recorded at the acquisition date fair values which is \$2.1 million lower than face value and will be amortized into interest expense over the remaining term to maturity.

The Company has the right to defer payments of interest on the notes at any time or from time to notes, in the event that under certain circumstances there is an event of default under the notes or the Company has elected to defer interest on the notes, the Company may not, with certain exceptions, declare or pay any dividends or distributions on its capital stock or purchase or acquire any of its capital stock. As of December 31, 2016, 2015 and 2014, all interest payments on trust preferred securities were current.

The Company has entered into agreements to guarantee the payments of distributions on the trust preferred securities and payments of redemption of the trust preferred securities. Under these agreements, the Company also agrees, on a subordinated basis, to pay expenses and liabilities of the Trusts other than those arising under the trust preferred securities. The obligations of the Company under the junior subordinated notes, the trust agreement establishing the Trusts, the guarantees and agreements as to expenses and liabilities, in aggregate, constitute a full and conditional guarantee by the Company of the Trusts' obligations under the trust preferred securities.

## Note J

### Employee Benefits and Stock Compensation

The Company's profit sharing and retirement plan covers substantially all employees after one year of service and includes a matching benefit feature for employees electing to defer the elective portion of their profit sharing compensation. In addition, amounts of compensation contributed by employees are matched on a percentage basis under the plan. The profit sharing and retirement contributions charged to operations were \$1.7 million in 2016, \$1.5 million in 2015, and \$1.2 million in 2014.

The Company, through its Compensation and Governance Committee of the Board of Directors (the "Compensation Committee"), offers equity compensation to employees and non-employee directors of Seacoast and Seacoast Bank in the form of share-based awards. Stock options, restricted stock awards ("RSAs"), and restricted stock units ("RSUs") vest over time, upon the satisfaction of established performance criteria, or both.

Option awards are granted with an exercise price at least equal to the market price of the Company's stock at the date of grant. Option and other share-based awards vest at such times as are determined by the Compensation Committee at the time of grant. The options have a maximum term of ten years.

The fair value of RSAs and RSUs are estimated based on the price of the Company's common stock on the date of grant. Compensation cost is measured ratably over the vesting period of the awards and reversed for awards which are forfeited due to unfulfilled service or performance criteria. To the extent the Company has treasury shares available, stock options exercised or stock grants awarded may be issued from treasury shares or, if treasury shares are insufficient, the Company can issue new shares.

Vesting of share-based awards is immediately accelerated on death or disability. Upon the event of a change-in-control, awards are either immediately accelerated, or can be at the discretion of the Compensation Committee. The Compensation Committee may also accelerate vesting upon retirement (including a voluntary termination of employment at age 55) for those employees with five or more years of service with the Company.

Awards are currently granted under the Seacoast 2013 Incentive Plan ("2013 Plan"), which shareholders approved on May 23, 2013 and amended on May 26, 2015 to increase the number of authorized shares for issuance thereunder. The 2013 Plan expires on May 26, 2025. The 2013 Plan replaced the 2000 Incentive Plan and the 2008 Incentive Plan (the "Prior Plans"). Upon adoption of the 2013 Plan, no further awards were granted under the Prior Plans, which remain in effect only so long as awards granted thereunder remain outstanding. Under the terms of the 2013 Plan, approximately

1.2 million shares remain available for issuance as of December 31, 2016.

The impact of share-based compensation on the Company's financial results is presented below:

| (In thousands)                   | Year Ended December |         |        |
|----------------------------------|---------------------|---------|--------|
|                                  | 2016                | 2015    | 2014   |
| Share-based compensation expense | \$4,154             | \$2,859 | 1,299  |
| Income tax benefit               | (1,602)             | (963 )  | (501 ) |

The total unrecognized compensation cost and the weighted-average period over which unrecognized compensation cost is expected to be recognized related to non-vested share-based compensation arrangements at December 31, 2016 is presented below:

| (In thousands)   | Unrecognized Compensation Cost | Weighted-Average Period Remaining (Years) |
|------------------|--------------------------------|---|
| Restricted stock | \$ 4,341                       | 2.2                                       |
| Stock options    | 796                            | 3.2                                       |
| Total            | \$ 5,137                       | 2.4                                       |

### Restricted Stock

Certain RSUs granted in 2016 allow the grantee to earn 0%-175% of the target award as determined by two criteria, the Company's adjusted net income and its adjusted return on tangible equity through December 31, 2019. If the Company does not achieve the target performance goal for both criteria, then none of these RSUs will vest and they will be forfeited, subject to a one year catch-up performance period.

Information regarding restricted stock is summarized below:

| (In thousands, except share and per share data) | Year Ended December 31, |          |          |
|---|-------------------------|----------|----------|
|   | 2016                    | 2015     | 2014     |
| Shares granted                                  | 300,787                 | 250,934  | 27,692   |
| Weighted-average grant date fair value          | \$ 14.90                | \$ 13.42 | \$ 10.19 |
| Fair value of awards vested <sup>(1)</sup>      | \$ 2,827                | \$ 836   | \$ 1,455 |

(1)Based on grant date fair value

A summary of the status of the Company's non-vested restricted stock as of December 31, 2016, and changes during the year then ended, is presented below:

| (In thousands, except share and per share data) | Shares    | Weighted-Average Grant-Date Fair Value |
|---|-----------|--|
| Non-vested at January 1, 2016                   | 543,177   | \$ 11.25                               |
| Granted   | 300,787   | 14.90                                  |
| Forfeited/Cancelled                             | (10,631 ) | 14.94                                  |
| Vested  | (303,689) | 9.31                                   |
| Non-vested at December 31, 2016                 | 529,644   | \$ 14.37                               |



Stock Options

The Company estimated the fair value of each option grant on the date of grant using the Black-Scholes options-pricing model with the following weighted-average assumptions:

149

|                          | Year Ended   |       |       |
|--------------------------|--------------|-------|-------|
|                          | December 31, |       |       |
|                          | 2016         | 2015  | 2014  |
| Risk-free interest rates | 1.63%        | 1.65% | 2.70% |
| Expected dividend yield  | 0 %          | 0 %   | 0 %   |
| Expected volatility      | 21.9%        | 15.5% | 17.0% |
| Expected lives (years)   | 5.0          | 5.0   | 5.0   |

Information regarding stock options as of December 31, 2016, and changes during the year then ended, are presented below:

|                                  | Options   | Weighted-Average Exercise Price | Weighted-Average Remaining Contractual Term (Years) | Aggregate Intrinsic Value (000s) |
|----------------------------------|-----------|---------------------------------|---|----------------------------------|
| Outstanding at January 1, 2016   | 556,647   | \$ 18.02                        |   |                                  |
| Granted                          | 243,391   | 14.94                           |   |                                  |
| Exercised                        | (12,400 ) | 10.82                           |   |                                  |
| Forfeited                        | (8,860 )  | 133.60                          |   |                                  |
| Outstanding at December 31, 2016 | 778,778   | \$ 15.86                        | 6.88  | \$ 7,369                         |
| Exercisable at December 31, 2016 | 432,660   | \$ 17.73                        | 6.73  | \$ 4,412                         |

The following table summarizes information related to stock options:

| (In thousands, except share and per share data) | Year Ended December 31, |        |         |
|---|-------------------------|--------|---------|
|   | 2016                    | 2015   | 2014    |
| Options granted                                 | 243,391                 | 63,650 | 413,000 |
| Weighted-average grant date fair value          | \$3.41                  | \$2.21 | \$2.26  |
| Intrinsic value of stock options exercised      | \$80                    | 0      | 0       |

The following table summarizes information related to stock options as of December 31, 2016:

| Range of Exercise Prices | Options Outstanding | Remaining Contractual Life (Years) | Shares Exercisable | Weighted Average Exercise Price |
|--------------------------|---------------------|------------------------------------|--------------------|---------------------------------|
|--------------------------|---------------------|------------------------------------|--------------------|---------------------------------|

|                      |         |     |         |          |
|----------------------|---------|-----|---------|----------|
| \$10.54 to \$10.78   | 390,000 | 7.2 | 312,239 | \$ 10.66 |
| \$10.97 to \$15.99   | 360,241 | 7.0 | 91,884  | 13.88    |
| \$110.80 to \$111.10 | 28,537  | 0.3 | 28,537  | 111.09   |
| Total                | 778,778 | 6.9 | 432,660 | \$ 17.73 |

### Employee Stock Purchase Plan

The Employee Stock Purchase Plan (“ESPP”), as amended, was approved by shareholders on April 25, 1989, and additional shares were authorized for issuance by shareholders on June 18, 2009 and May 2, 2013. Under the ESPP, the Company is authorized to issue up to 300,000 common shares of the Company’s common stock to eligible employees of the Company. These shares may be purchased by employees at a price equal to 95% of the fair market value of the shares on the purchase date. Purchases under the ESPP are made monthly. Employee contributions to the ESPP are made through payroll deductions.

|  | Year Ended December 31, |          |          |
|--|-------------------------|----------|----------|
|  | 2016                    | 2015     | 2014     |
| ESPP shares purchased                    | 10,483                  | 9,083    | 13,294   |
| Weighted-average employee purchase price | \$ 16.02                | \$ 13.99 | \$ 10.63 |

**Note K Lease Commitments**

The Company is obligated under various noncancellable operating leases for equipment, buildings, and land. Minimum rent payments under operating leases are recognized on a straight-line basis over the term of the lease. At December 31, 2016, future minimum lease payments under leases with initial or remaining terms in excess of one year are as follows:

|            | (In thousands) |
|------------|----------------|
| 2017       | \$ 5,325       |
| 2018       | 4,213          |
| 2019       | 4,026          |
| 2020       | 3,362          |
| 2021       | 2,213          |
| Thereafter | 12,429         |
|            | \$ 31,568      |

Rent expense charged to operations was \$5,293,000 for 2016, \$4,133,000 for 2015 and \$4,066,000 for 2014. Certain leases contain provisions for renewal and change with the consumer price index.

**Note L Income Taxes**

The provision for income taxes is as follows:

|                 | Year Ended December 31 |           |         |
|-----------------|------------------------|-----------|---------|
|                 | 2016                   | 2015      | 2014    |
|                 | (In thousands)         |           |         |
| <b>Current</b>  |                        |           |         |
| Federal         | \$653                  | \$ 578    | \$310   |
| State           | 30                     | 61        | 12      |
| <b>Deferred</b> |                        |           |         |
| Federal         | 12,163                 | 10,818    | 3,440   |
| State           | 2,043                  | 2,070     | 782     |
|                 | \$14,889               | \$ 13,527 | \$4,544 |

The difference between the total expected tax benefit (computed by applying the U.S. Federal tax rate of 35% to pretax income in 2016, 2015 and 2014) and the reported income tax provision relating to income before income taxes is as follows:

|  | Year Ended December 31 |           |         |
|--|------------------------|-----------|---------|
|  | 2016                   | 2015      | 2014    |
|  | (In thousands)         |           |         |
| Tax rate applied to income (loss) before income taxes  | \$15,431               | \$ 12,484 | \$3,583 |
| Increase (decrease) resulting from the effects of:   |                        |           |         |
| Nondeductible acquisition costs  | 217                    | 441       | 554     |
| Tax exempt interest on loans, obligations of states and political subdivisions and bank owned life insurance | (1,215 )               | (761 )    | (293 )  |
| State income taxes   | (726 )                 | (746 )    | (278 )  |
| Nontaxable bargain purchase gain   | 0                      | (146 )    | 0       |
| Tax credit investments   | (55 )                  | 0         | 0       |
| Stock compensation   | (731 )                 | 127       | 92      |
| Other  | (105 )                 | (3 )      | 92      |
| Federal tax provision  | 12,816                 | 11,396    | 3,750   |
| State tax provision  | 2,073                  | 2,131     | 794     |
| Total income tax provision   | \$14,889               | \$ 13,527 | \$4,544 |

The net deferred tax assets (liabilities) are comprised of the following:

|  | December 31    |          |
|--|----------------|----------|
|  | 2016           | 2015     |
|  | (In thousands) |          |
| Allowance for loan losses                      | \$9,477        | \$7,759  |
| Premises and equipment                         | 2,334          | 898      |
| Other real estate owned                        | 841            | 1,737    |
| Accrued stock compensation                     | 1,561          | 1,235    |
| Federal tax loss carryforward                  | 28,089         | 33,507   |
| State tax loss carryforward                    | 6,123          | 6,593    |
| Alternative minimum tax carryforward           | 4,261          | 3,355    |
| Net unrealized securities losses               | 4,616          | 3,906    |
| Deferred compensation                          | 3,279          | 1,829    |
| Accrued interest and fee income                | 3,267          | 2,404    |
| Other  | 3,748          | 3,185    |
| Gross deferred tax assets                      | 67,596         | 66,408   |
| Less: Valuation allowance                      | 0              | 0        |
| Deferred tax assets net of valuation allowance | 67,596         | 66,408   |
|  |                |          |
| Deposit base intangible                        | (3,953 )       | (3,452 ) |
| Other  | (2,825 )       | (2,682 ) |
| Gross deferred tax liabilities                 | (6,778 )       | (6,134 ) |
| Net deferred tax assets                        | \$60,818       | \$60,274 |

Included in the table above is the effect of certain temporary differences for which no deferred tax expense or benefit was recognized. The effect of these items is instead recorded as Accumulated Other Comprehensive Income in the shareholders' equity section of the consolidated balance sheet. In 2016, such items consisted primarily of \$12.1 million of unrealized losses on certain investments in debt and equity securities accounted for under ASC 320. In 2015, they consisted primarily of \$10.1 million of unrealized losses on certain investments in debt and equity securities.

At December 31, 2016, the Company's deferred tax assets ("DTAs") of \$60.8 million consists of approximately \$48.0 million of net U.S. federal DTAs and \$12.8 million of net state DTAs.

As a result of the acquisition of Floridian Financial Group, Inc. (Floridian), the Company recorded a net DTA of \$13.3 million. Included in this DTA are \$15.6 million of federal net operating loss (NOL) carryovers and \$209,000 of alternative minimum tax credit carryovers. There are also \$14.9 million of state NOL carryovers. The federal and state NOL's expire beginning in 2030 and 2029, respectively, while the tax credits have an indefinite life.

Management assesses the necessity of a valuation allowance recorded against DTAs at each reporting period. The determination of whether a valuation allowance for net DTAs is appropriate is subject to considerable judgment and requires an evaluation of all positive and negative evidence. Based on an assessment of all of the evidence, including favorable trending in asset quality and certainty regarding the amount of future taxable income that the Company forecasts, management concluded that it was more likely than not that its net DTAs will be realized based upon future

taxable income. Management's confidence in the realization of projected future taxable income is based upon analysis of the Company's risk profile and its trending financial performance, including credit quality. The Company believes it can confidently and reasonably predict future results of operations that result in taxable income at sufficient levels over the future period of time that the Company has available to realize its net DTA.

Management expects to realize the \$60.8 million in net DTAs well in advance of the statutory carryforward period. At December 31, 2016, approximately \$28.1 million of DTAs relate to federal net operating losses which will expire in annual installments beginning in 2029 through 2032. Additionally, \$6.6 million of the DTAs relate to state net operating losses which will expire in annual installments beginning in 2028 through 2034. Tax credit carryforwards at December 31, 2016 include federal alternative minimum tax credits totaling \$4.3 million which have an unlimited carryforward period. Remaining DTAs are not related to net operating losses or credits and therefore, have no expiration date.

A valuation allowance could be required in future periods based on the assessment of positive and negative evidence. Management's conclusion at December 31, 2016 that it is more likely than not that the net DTAs of \$60.8 million will be realized is based upon estimates of future taxable income that are supported by internal projections which consider historical performance, various internal estimates and assumptions, as well as certain external data, all of which management believes to be reasonable although inherently subject to judgment. If actual results differ significantly from the current estimates of future taxable income, even if caused by adverse macro-economic conditions, a valuation allowance may need to be recorded for some or all of the Company's DTAs. The establishment of a DTA valuation allowance could have a material adverse effect on the Company's financial condition and results of operations.

The Company recognizes interest and penalties, as appropriate, as part of the provisioning for income taxes. No interest or penalties were accrued at December 31, 2016.

In March 2016, the FASB issued ASU No. 2016-09, *Improvements to Employee Share-Based Payment Accounting, Compensation – Stock Compensation* (Topic 718). ASU 2016-09 changes several aspects of the accounting for share-based payment award transactions, including: (1) accounting and cash flow classification for excess tax benefits and deficiencies, (2) forfeitures, and (3) tax withholding requirements and cash flow classification. The standard is effective for public business entities in annual and interim periods in fiscal years beginning after December 15, 2016. Early adoption is permitted if the entire standard is adopted. If an entity early adopts the standard in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. The Company adopted ASU 2016-09 in the third quarter of 2016 and recognized a \$0.4 million tax benefit in the Consolidated Statements of Operations. An additional \$0.4 million tax benefit was recognized in the fourth quarter of 2016. In addition, the Company presented excess tax benefits as an operating activity in the Consolidated Statement of Cash Flows using a retrospective transition method.

As a result of the adoption of ASU No. 2014-01, *Investments-Equity Method and Joint Ventures: Accounting for Investments in Qualified Affordable Housing Projects*, the amortization of our low-income housing credit investment has been reflected as income tax expense. Accordingly, \$39,000 of such amortization has been reflected as income tax expense for the year ended December 31, 2016. The amount of affordable housing tax credits, amortization and tax benefits recorded as income tax expense for the year ended December 31, 2016 were \$32,000, \$39,000 and \$67,000, respectively. The carrying value of the investment in affordable housing credits is \$10.0 million at December 31, 2016, of which \$8.3 million is unfunded.

The Company has no unrecognized income tax benefits or provisions due to uncertain income tax positions. The Internal Revenue Service (IRS) examined the federal income tax returns for the years 2006 through 2009. The IRS did not propose any adjustments related to this examination. The following are the major tax jurisdictions in which the Company operates and the earliest tax year subject to examination:

| Jurisdiction             | Tax Year |
|--------------------------|----------|
| United States of America | 2013     |
| Florida                  | 2013     |



**Note M Noninterest Income and Expenses**

Details of noninterest income and expense follow:

|   | Year Ended December 31 |                  |                 |
|---|------------------------|------------------|-----------------|
|   | 2016                   | 2015             | 2014            |
|   | (In thousands)         |                  |                 |
| Noninterest income  |                        |                  |                 |
| Service charges on deposit accounts                               | \$9,669                | \$8,563          | \$6,952         |
| Trust fees  | 3,433                  | 3,132            | 2,986           |
| Mortgage banking fees   | 5,864                  | 4,252            | 3,057           |
| Brokerage commissions and fees                                    | 2,044                  | 2,132            | 1,614           |
| Marine finance fees   | 673                    | 1,152            | 1,320           |
| Interchange income  | 9,227                  | 7,684            | 5,972           |
| Other deposit based EFT fees                                      | 477                    | 397              | 343             |
| BOLI Income   | 2,213                  | 1,426            | 252             |
| Gain on participated loan   | 0                      | 725              | 0               |
| Other   | 3,827                  | 2,555            | 2,248           |
|   | 37,427                 | 32,018           | 24,744          |
| Securities gains, net   | 368                    | 161              | 469             |
| Bargain purchase gain, net  | 0                      | 416              | 0               |
| <b>TOTAL</b>  | <b>\$37,795</b>        | <b>\$32,595</b>  | <b>\$25,213</b> |
| Noninterest expense   |                        |                  |                 |
| Salaries and wages  | \$54,096               | \$41,075         | \$35,132        |
| Employee benefits   | 9,903                  | 9,564            | 8,773           |
| Outsourced data processing costs                                  | 13,516                 | 10,150           | 8,781           |
| Telephone / data lines  | 2,108                  | 1,797            | 1,331           |
| Occupancy   | 13,122                 | 8,744            | 7,930           |
| Furniture and equipment   | 4,720                  | 3,434            | 2,535           |
| Marketing   | 3,633                  | 4,428            | 3,576           |
| Legal and professional fees                                       | 9,596                  | 8,022            | 6,871           |
| FDIC assessments  | 2,365                  | 2,212            | 1,660           |
| Amortization of intangibles                                       | 2,486                  | 1,424            | 1,033           |
| Asset dispositions expense  | 553                    | 472              | 488             |
| Branch closures and new branding                                  | 0                      | 0                | 4,958           |
| Net (gain)/loss on other real estate owned and repossessed assets | (509 )                 | 239              | 310             |
| Early redemption cost for Federal Home Loan Bank advances         | 1,777                  | 0                | 0               |
| Other   | 13,515                 | 12,209           | 9,988           |
| <b>TOTAL</b>  | <b>\$130,881</b>       | <b>\$103,770</b> | <b>\$93,366</b> |



**Note N Shareholders' Equity**

The Company has reserved 300,000 common shares for issuance in connection with an employee stock purchase plan and 1,000,000 common shares for issuance in connection with an employee profit sharing plan. At December 31, 2016, an aggregate of 202,897 shares and 32,120 shares, respectively, have been issued as a result of employee participation in these plans.

Holders of common stock are entitled to one vote per share on all matters presented to shareholders as provided in the Company's Articles of Incorporation. The Company implemented a dividend reinvestment plan during 2007, issuing no shares from treasury stock during 2016 and 2015.

***Required Regulatory Capital***

|  |           |         | Minimum for Capital Adequacy Purpose (1) |         | Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions |       |
|--|-----------|---------|--|---------|--|-------|
|  | Amount    | Ratio   | Amount                                   | Ratio   | Amount   | Ratio |
| <b>SEACOAST BANKING CORP<br/>(CONSOLIDATED)</b>        |           |         |  |         |  |       |
| At December 31, 2016:                                  |           |         |  |         |  |       |
| Total Capital Ratio (to risk-weighted assets)          | \$432,058 | 13.25 % | \$ 260,790                               | ≥ 8.00% | n/a  | n/a   |
| Tier 1 Capital Ratio (to risk-weighted assets)         | 408,596   | 12.53   | 195,592                                  | ≥ 6.00% | n/a  | n/a   |
| Common Equity Tier 1 Capital (to risk-weighted assets) | 351,769   | 10.79   | 146,694                                  | ≥ 4.50% | n/a  | n/a   |
| Tier 1 Leverage Ratio (to adjusted average assets)     | 408,596   | 9.15    | 178,656                                  | 4.0     | n/a  | n/a   |
| At December 31, 2015:                                  |           |         |  |         |  |       |
| Total Capital Ratio (to risk-weighted assets)          | \$383,039 | 16.01 % | \$ 191,413                               | ≥ 8.00% | n/a  | n/a   |
| Tier 1 Capital Ratio (to risk-weighted assets)         | 363,873   | 15.21   | 143,560                                  | ≥ 6.00% | n/a  | n/a   |
| Common Equity Tier 1 Capital (to risk-weighted assets) | 317,004   | 13.25   | 107,670                                  | ≥ 4.50% | n/a  | n/a   |

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

|  |         |       |         |         |     |     |
|--|---------|-------|---------|---------|-----|-----|
| Tier 1 Leverage Ratio (to adjusted average assets) | 363,873 | 10.70 | 136,009 | ≥ 4.00% | n/a | n/a |
|--|---------|-------|---------|---------|-----|-----|

SEACOAST BANK  
(A WHOLLY OWNED BANK  
SUBSIDIARY)

At December 31, 2016:

|  |            |         |            |         |            |          |
|--|------------|---------|------------|---------|------------|----------|
| Total Capital Ratio (to risk-weighted assets)          | \$ 415,147 | 12.75 % | \$ 260,491 | ≥ 8.00% | \$ 325,987 | ≥ 10.00% |
| Tier 1 Capital Ratio (to risk-weighted assets)         | 391,685    | 12.03   | 195,368    | ≥ 6.00% | 260,790    | ≥ 8.00%  |
| Common Equity Tier 1 Capital (to risk-weighted assets) | 391,685    | 12.03   | 146,526    | ≥ 4.50% | 211,892    | ≥ 6.50%  |
| Tier 1 Leverage Ratio (to adjusted average assets)     | 391,685    | 8.78    | 178,501    | 4.0     | 223,320    | ≥ 5.00%  |

At December 31, 2015:

|  |            |         |            |         |            |          |
|--|------------|---------|------------|---------|------------|----------|
| Total Capital Ratio (to risk-weighted assets)          | \$ 337,259 | 14.11 % | \$ 191,240 | ≥ 8.00% | \$ 239,050 | ≥ 10.00% |
| Tier 1 Capital Ratio (to risk-weighted assets)         | 318,093    | 13.31   | 143,430    | ≥ 6.00% | 191,240    | ≥ 8.00%  |
| Common Equity Tier 1 Capital (to risk-weighted assets) | 318,093    | 13.31   | 107,572    | ≥ 4.50% | 155,382    | ≥ 6.50%  |
| Tier 1 Leverage Ratio (to adjusted average assets)     | 318,093    | 9.36    | 135,929    | ≥ 4.00% | 169,911    | ≥ 5.00%  |

(1) Excludes new capital conservation buffer of 0.625% the Company is subject to, which if not exceeded may constrain dividends, equity repurchases and compensation.

n/a - not applicable

The Company is subject to various regulatory capital requirements administered by the federal banking agencies. Under new Basel III standards adopted January 1, 2015, deferred tax assets (DTAs) were substantially restricted in regulatory capital calculations, the Common Equity Tier 1 Capital calculation was created, and new minimum adequacy and well capitalized thresholds were established. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios of total, Tier 1 capital and common equity Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 capital to average assets (as defined). Management believes, as of December 31, 2016, that the Company meets all capital adequacy requirements to which it is subject. At December

31, 2016, the capital conservation buffer requisite the Company is subject to was 0.625%.

On February 21, 2017, the Company closed on its offering of 8,912,500 shares of common stock, consisting of 2,702,500 shares sold by the Company and 6,210,000 shares sold by one of its shareholders. Seacoast received proceeds of \$56.8 million that will be reduced by legal and professional fees from the issuance of the 2,702,500 shares of its common stock. The Company intends to use the net proceeds from the offering for general corporate purposes, including potential future acquisitions and to support organic growth. Seacoast did not receive any proceeds from the sale of its shareholder's shares. Herbert Lurie, who is a member of our board of directors, is a consulting Senior Advisor to Guggenheim Securities, LLC, an underwriter of this offering. Under his consulting agreement with Guggenheim, Mr. Lurie is entitled to receive customary compensation, including in connection with our offering of common stock. Mr. Lurie has recused himself and will continue to recuse himself from any board decisions regarding the offering.

**Note O****Seacoast Banking Corporation of Florida****(Parent Company Only) Financial Information*****Balance Sheets***

|  | December 31      |                  |
|--|------------------|------------------|
|  | 2016             | 2015             |
|  | (In thousands)   |                  |
| <b>ASSETS</b>  |                  |                  |
| Cash   | \$648            | \$364            |
| Securities purchased under agreement to resell with subsidiary bank, maturing within 30 days | 12,676           | 43,323           |
| Investment in subsidiaries   | 494,809          | 383,516          |
| Other assets   | 1,211            | 10               |
|  | <b>\$509,344</b> | <b>\$427,213</b> |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |                  |                  |
| Subordinated debt  | \$70,241         | \$69,961         |
| Other liabilities  | 3,706            | 3,799            |
| Shareholders' equity   | 435,397          | 353,453          |
|  | <b>\$509,344</b> | <b>\$427,213</b> |

*Statements of Income (Loss)*

|   | Year Ended December 31 |          |         |
|---|------------------------|----------|---------|
|   | 2016                   | 2015     | 2014    |
|   | (In thousands)         |          |         |
| Income  |                        |          |         |
| Interest/other  | \$352                  | \$115    | \$43    |
| Dividends from subsidiary Bank  | 0                      | 0        | 0       |
|   | 352                    | 115      | 43      |
| Interest expense  | 2,115                  | 1,671    | 1,053   |
| Other expenses  | 462                    | 317      | 1,000   |
| Loss before income tax benefit and equity in undistributed income of subsidiaries | (2,225 )               | (1,873 ) | (2,010) |
| Income tax benefit  | (801 )                 | (661 )   | (704 )  |
| Income (loss) before equity in undistributed income of subsidiaries               | (1,424 )               | (1,212 ) | (1,306) |
| Equity in undistributed income of subsidiaries                                    | 30,626                 | 23,353   | 7,002   |
| Net income  | \$29,202               | \$22,141 | \$5,696 |

*Statements of Cash Flows*

|   | Year Ended December 31 |          |          |
|---|------------------------|----------|----------|
|   | 2016                   | 2015     | 2014     |
|   | <b>(In thousands)</b>  |          |          |
| Cash flows from operating activities  |                        |          |          |
| Net Income  | \$29,202               | \$22,141 | \$5,696  |
| Equity in undistributed (income) loss of subsidiaries   | (30,626)               | (23,353) | (7,002 ) |
| Net (increase) decrease in other assets   | (12 )                  | 10       | 0        |
| Net increase (decrease) in other liabilities  | 12                     | (48 )    | (76 )    |
| Net cash used in operating activities   | (1,424 )               | (1,250 ) | (1,382 ) |
| Cash flows from investing activities  |                        |          |          |
| Net cash paid for bank acquisition  | (28,905)               | 0        | 0        |
| Investment in unconsolidated subsidiary   | (200 )                 | 0        | 0        |
| Decrease (increase) in securities purchased under agreement to resell, maturing within 30 days, net | 30,647                 | (5,487 ) | (37,044) |
| Net cash provided by (used in) investment activities  | 1,542                  | (5,487 ) | (37,044) |
| Cash flows from financing activities  |                        |          |          |
| Issuance of common stock, net of related expense  | 0                      | 0        | 24,637   |
| Subordinated debt increase  | 0                      | 6,494    | 13,208   |
| Stock based employment plans  | 166                    | 127      | 142      |
| Net cash provided by financing activities   | 166                    | 6,621    | 37,987   |
| Net change in cash  | 284                    | (116 )   | (439 )   |
| Cash at beginning of year   | 364                    | 480      | 919      |
| Cash at end of year   | \$648                  | \$364    | \$480    |
| Supplemental disclosure of cash flow information:   |                        |          |          |
| Cash paid during the period for interest  | \$1,824                | \$1,487  | \$1,058  |



## Note P

### Contingent Liabilities and Commitments with Off-Balance Sheet Risk

The Company and its subsidiaries, because of the nature of their business, are at all times subject to numerous legal actions, threatened or filed. Management presently believes that none of the legal proceedings to which it is a party are likely to have a materially adverse effect on the Company's consolidated financial condition, or operating results or cash flows.

The Company's subsidiary bank is party to financial instruments with off balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and limited partner equity commitments.

The subsidiary bank's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contract or notional amount of those instruments. The subsidiary bank uses the same credit policies in making commitments and standby letters of credit as they do for on balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The subsidiary bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the bank upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, equipment, and commercial and residential real estate. Of the \$532,082,000 in commitments to extend credit outstanding at December 31, 2016, \$273,658,000 is secured by 1-4 family residential properties for individuals with approximately \$87,292,000 at fixed interest rates ranging from 2.875 to 5.250%.

Standby letters of credit are conditional commitments issued by the subsidiary bank to guarantee the performance of a customer to a third party. These instruments have fixed termination dates and most end without being drawn; therefore, they do not represent a significant liquidity risk. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The subsidiary bank holds collateral supporting these commitments for which collateral is deemed necessary. The extent of collateral held for secured standby letters of credit at December 31, 2016 and 2015 amounted to \$46,647,000 and \$5,259,000, respectively.

Unfunded limited partner equity commitments at December 31, 2016 totaled \$10,148,000 that the Company has committed to small business investment companies under the SBIC Act to be used to provide capital to small businesses, and entities that provide low income housing tax credits.

Unfunded commitments for the Company at December 31, 2016 and 2015 are as follows:

| Contract or Notional Amount   | December 31    |           |
|---|----------------|-----------|
|   | 2016           | 2015      |
|   | (In thousands) |           |
| Financial instruments whose contract amounts represent credit risk: |                |           |
| Commitments to extend credit  | \$532,082      | \$343,245 |
| Standby letters of credit and financial guarantees written:         |                |           |
| Secured   | 10,776         | 9,593     |
| Unsecured   | 554            | 93        |
| Unfunded limited partner equity commitment                          | 10,148         | 2,911     |

The Company's subsidiary bank renewed its contract for outsourced data services on December 31, 2012 for a period of five years and six months which requires a minimum payment for early termination without cause as follows:

| Year End December 31, (In thousands) |          |
|--------------------------------------|----------|
| 2016                                 | \$ 7,707 |
| 2017                                 | 2,569    |

**Note Q Fair Value**

In certain circumstances, fair value enables the Company to more accurately align its financial performance with the market value of actively traded or hedged assets and liabilities. Fair values enable a company to mitigate the non-economic earnings volatility caused from financial assets and financial liabilities being carried at different bases of accounting, as well as to more accurately portray the active and dynamic management of a company's balance sheet. ASC 820 provides additional guidance for estimating fair value when the volume and level of activity for an asset or liability has significantly decreased. In addition, it includes guidance on identifying circumstances that indicate a transaction is not orderly. Under ASC 820, fair value measurements for items measured at fair value on a recurring and nonrecurring basis at December 31, 2016 and December 31, 2015 included:

| (Dollars in thousands)            | Fair Value<br>Measurements | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>Level 1 | Significant Other<br>Observable<br>Inputs<br>Level 2 | Significant Other<br>Unobservable<br>Inputs<br>Level 3 |
|-----------------------------------|----------------------------|---|--|--|
| At December 31, 2016              |                            |   |  |  |
| Available for sale securities (1) | \$ 950,503                 | \$ 100  | \$ 950,403   | \$ 0   |
| Loans held for sale (2)           | 15,332                     | 0   | 15,332   | 0  |
| Loans (3)                         | 4,120                      | 0   | 3,170  | 950  |
| Other real estate owned (4)       | 9,949                      | 0   | 0  | 9,949  |
| At December 31, 2015              |                            |   |  |  |
| Available for sale securities (1) | \$ 790,766                 | \$ 225  | \$ 790,541   | \$ 0   |
| Loans held for sale (2)           | 23,998                     | 0   | 23,998   | 0  |
| Loans (3)                         | 7,511                      | 0   | 6,052  | 1,459  |
| Other real estate owned (4)       | 7,039                      | 0   | 598  | 6,441  |

(1) See Note D for further detail of fair value of individual investment categories.

(2) Recurring fair value basis determined using observable market data.

See Note F. Nonrecurring fair value adjustments to loans identified as impaired reflect full or partial write-downs (3) that are based on the loan's observable market price or current appraised value of the collateral in accordance with ASC 310.

(4) Fair value is measured on a nonrecurring basis in accordance with ASC 360.

The fair value of impaired loans which are not troubled debt restructurings is based on recent real estate appraisals less estimated costs of sale. For residential real estate impaired loans, appraised values or internal evaluation are based on the comparative sales approach. These impaired loans are considered level 2 in the fair value hierarchy. For commercial and commercial real estate impaired loans, evaluations may use either a single valuation approach or a combination of approaches, such as comparative sales, cost and/or income approach. A significant unobservable input in the income approach is the estimated capitalization rate for a given piece of collateral. At December 31, 2016 the range of capitalization rates utilized to determine fair value of the underlying collateral averaged approximately 7.8%.

Adjustments to comparable sales may be made by an appraiser to reflect local market conditions or other economic factors and may result in changes in the fair value of an asset over time. As such, the fair value of these impaired loans is considered level 3 in the fair value hierarchy. Impaired loans measured at fair value total \$4.1 million with a specific reserve of \$0.4 million at December 31, 2016, compared to \$7.5 million with a specific reserve of \$2.9 million at December 31, 2015.

Fair value of available for sale securities are determined using valuation techniques for individual investments as described in Note A.

When appraisals are used to determine fair value and the appraisals are based on a market approach, the fair value of OREO is classified as level 2. When the fair value of OREO is based on appraisals which require significant adjustments to market-based valuation inputs or apply an income approach based on unobservable cash flows, the fair value of OREO is classified as Level 3.

Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally coincides with the Company's monthly and/or quarter valuation process.

During the twelve months ended December 31, 2016, there were no transfers between level 1 and level 2 assets carried at fair value.

For loans classified as level 3 the transfers in totaled \$0.3 million consisting of loans that became impaired for the twelve months ended December 31, 2016. Transfers out consisted of charge offs of \$0.1 million, and loan foreclosures migrating to OREO and other reductions (including principal payments) totaling \$0.7 million.

Charge-offs recognized upon loan foreclosures are generally offset by general or specific allocations of the allowance for loan losses and generally do not, and did not during the reported periods, significantly impact the Company's provision for loan losses.

For OREO classified as level 3 during the twelve months ended December 31, 2016, transfers in consisted of foreclosed loans totaling \$2.5 million and migrated branches taken out of service of \$7.3 million, transfers out totaled \$6.4 million and consisted entirely of sales.

The carrying amount and fair value of the Company's other significant financial instruments that are not measured at fair value on a recurring basis in the balance sheet as of December 31, 2016 and December 31, 2015 is as follows:

| Quoted Prices in<br>Active Markets for | Significant Other<br>Observable | Significant Other<br>Unobservable |
|--|---------------------------------|-----------------------------------|
|--|---------------------------------|-----------------------------------|

Edgar Filing: SEACOAST BANKING CORP OF FLORIDA - Form 10-K

| (Dollars in thousands)          | Carrying<br>Amount | Identical Assets<br>Level 1 | Inputs<br>Level 2 | Inputs<br>Level 3 |
|---------------------------------|--------------------|-----------------------------|-------------------|-------------------|
| At December 31, 2016            |                    |                             |                   |                   |
| Financial Assets                |                    |                             |                   |                   |
| Securities held to maturity (1) | \$372,498          | \$ 0                        | \$ 369,881        | \$ 0              |
| Loans, net                      | 2,852,016          | 0                           | 0                 | 2,840,993         |
| Financial Liabilities           |                    |                             |                   |                   |
| Deposits                        | 3,523,245          | 0                           | 0                 | 3,523,322         |
| Subordinated debt               | 70,241             | 0                           | 54,908            | 0                 |
| At December 31, 2015            |                    |                             |                   |                   |
| Financial Assets                |                    |                             |                   |                   |
| Securities held to maturity (1) | \$203,525          | \$ 0                        | \$ 202,813        | \$ 0              |
| Loans, net                      | 2,129,691          | 0                           | 0                 | 2,147,024         |
| Financial Liabilities           |                    |                             |                   |                   |
| Deposits                        | 2,844,387          | 0                           | 0                 | 2,843,800         |
| FHLB borrowings                 | 50,000             | 0                           | 51,788            | 0                 |
| Subordinated debt               | 69,961             | 0                           | 52,785            | 0                 |

(1) See Note D for further detail of recurring fair value basis of individual investment categories.

The short maturity of Seacoast's assets and liabilities results in having a significant number of financial instruments whose fair value equals or closely approximates carrying value. Such financial instruments are reported in the following balance sheet captions: cash and cash equivalents, interest bearing deposits with other banks, federal funds purchased, FHLB borrowings and securities sold under agreement to repurchase, maturing within 30 days.

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate that value at December 31, 2016 and December 31, 2015:

*Securities:* U.S. Treasury securities are reported at fair value utilizing Level 1 inputs. Other securities are reported at fair value utilizing Level 2 inputs. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things.

The Company reviews the prices supplied by the independent pricing service, as well as their underlying pricing methodologies, for reasonableness and to ensure such prices are aligned with traditional pricing matrices. In general, the Company does not purchase investment portfolio securities that are esoteric or that have a complicated structure. The Company's entire portfolio consists of traditional investments, the majority of which are U.S. Treasury obligations, federal agency bullet, mortgage pass-through securities, or general obligation or revenue based municipal bonds. Pricing for such instruments is fairly generic and is easily obtained. The fair value of the collateralized loan obligations is determined from broker quotes. From time to time, the Company will validate, on a sample basis, prices supplied by brokers and the independent pricing service by comparison to prices obtained from other brokers and third-party sources or derived using internal models.

*Loans:* Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, mortgage, etc. Each loan category is further segmented into fixed and adjustable rate interest terms and by performing and nonperforming categories. The fair value of loans, except residential mortgages, is calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risks inherent in the loan. For residential mortgage loans, fair value is estimated by discounting contractual cash flows adjusting for prepayment assumptions using discount rates based on secondary market sources. The estimated fair value is not an exit price fair value under ASC 820 when this valuation technique is used.

*Loans held for sale:* Fair values are based upon estimated values to be received from independent third party purchasers. These loans are intended for sale and the Company believes the fair value is the best indicator of the resolution of these loans. Interest income is recorded based on contractual terms of the loan in accordance with Company policy on loans held for investment. None of the loans are 90 days or more past due or on nonaccrual at December 31, 2016 and December 31, 2015, respectively.



|                        | December  | December  |
|------------------------|-----------|-----------|
|                        | 31,       | 31,       |
| (Dollars in thousands) | 2016      | 2015      |
| Aggregate fair value   | \$ 15,332 | \$ 23,998 |
| Contractual balance    | 14,904    | 23,384    |
| Gains (losses)         | 428       | 614       |

*Deposit Liabilities:* The fair value of demand deposits, savings accounts and money market deposits is the amount payable at the reporting date. The fair value of fixed maturity certificates of deposit is estimated using the rates currently offered for funding of similar remaining maturities.

**Note R Earnings Per Share**

Basic earnings per common share were computed by dividing net income available to common shareholders by the weighted average number of shares of common stock outstanding during the year.

In 2016, 2015, and 2014, options and warrants to purchase 131,000, 456,000, and 293,000 shares, respectively, were antidilutive and accordingly were excluded in determining diluted earnings per share.

|  | Year Ended December 31                        |            |           |
|--|---|------------|-----------|
|  | Net   |            | Per Share |
|  | Income  | Shares     | Amount    |
|  | (Loss)  |            |           |
|  | (Dollars in thousands, except per share data) |            |           |
| 2016   |   |            |           |
| Basic Earnings Per Share   |   |            |           |
| Income available to common shareholders                          | \$29,202                                      | 36,872,007 | \$ 0.79   |
| Diluted Earnings Per Share                                       |   |            |           |
| Employee restricted stock and stock options (See Note J)         |   | 636,039    |           |
| Income available to common shareholders plus assumed conversions | \$29,202                                      | 37,508,046 | \$ 0.78   |
| 2015   |   |            |           |
| Basic Earnings Per Share   |   |            |           |
| Income available to common shareholders                          | \$22,141                                      | 33,495,827 | \$ 0.66   |
| Diluted Earnings Per Share                                       |   |            |           |
| Employee restricted stock and stock options (See Note J)         |   | 248,344    |           |
| Income available to common shareholders plus assumed conversions | \$22,141                                      | 33,744,171 | \$ 0.66   |
| 2014   |   |            |           |
| Basic Earnings Per Share   |   |            |           |
| Income available to common shareholders                          | \$5,696                                       | 27,538,955 | \$ 0.21   |
| Diluted Earnings Per Share                                       |   |            |           |
| Employee restricted stock and stock options (See Note J)         |   | 177,940    |           |
| Income available to common shareholders plus assumed conversions | \$5,696                                       | 27,716,895 | \$ 0.21   |

**Note S - Business Combinations**Acquisition of Grand Bankshares, Inc.

On July 17, 2015, the Company completed its previously announced acquisition of Grand Bankshares, Inc. (“Grand”) as set forth in the Agreement and Plan of Merger (“Agreement”) whereby Grand merged with and into the Company. Pursuant to and simultaneously with the merger of Grand with and into the Company, Grand’s wholly owned subsidiary bank, Grand Bank & Trust of Florida (“GB”), merged with and into the Company’s subsidiary bank, Seacoast Bank. The acquisition related costs were approximately \$3.1 million and these expenses are reported in noninterest expenses in the consolidated statement of income. As a result of this acquisition, the Company expects to further solidify its market share in the attractive Palm Beach market, expand its customer base and leverage operating cost through economies of scale, and positively affect the Company’s operating results to the extent the Company earns more from interest earning assets than it pays in interest on its interest bearing liabilities.

The Company acquired 100% of the outstanding common stock of Grand. The purchase price consisted of stock, and additionally the Company paid approximately \$1.48 million in cash for all of Grand’s outstanding shares of preferred B stock, representing the par value of \$1,000 per share of preferred B stock. Each share of Grand common stock and Preferred A stock was exchanged for 0.3114 shares of the Company’s common stock, or approximately 1.09 million shares of Company stock. Based on the price of the Company’s common stock of \$15.75 per share on July 17, 2015, plus cash paid for Grand’s outstanding shares of preferred B stock, the total purchase price was \$18.7 million.

|  |                  |
|--|------------------|
|  | July 15,<br>2015 |
| Grand preferred B shares exchanged for cash                | \$ 1,481,000     |
| Number of Grand common shares outstanding                  | 3,501,185        |
| Per share exchange ratio                                   | 0.3114           |
| Number of shares of common stock issued                    | 1,090,269        |
| Multiplied by comon stock price per share on July 17, 2015 | \$ 15.75         |
| Value of common stock issued                               | 17,171,737       |
| Total purchase price                                       | \$ 18,652,737    |

The acquisition is accounted for under the acquisition method in accordance with ASC Topic 805, Business Combinations. The following table summarizes the fair values of the assets acquired and liabilities assumed at the date of acquisition. As previously disclosed the fair value initially assigned to assets acquired and liabilities assumed were preliminary and could change for up to one year after the closing date of the acquisition as new information and circumstances relative to closing date fair values are known. Based on recoveries of principal and interest on loans previously charged off and OREO appraisals received subsequent to the acquisition date, the Company adjusted its

initial fair value estimates at acquisition date as indicated in the table below. Determining fair values of assets and liabilities, especially the loan portfolio and foreclosed real estate, is a complicated process involving significant judgment regarding methods and assumptions used to calculate estimated fair values. Adjustments under ASU Topic 805 resulted in a bargain purchase gain of \$416,000 that was recorded in noninterest income in the fourth quarter of 2015.

|                          | July 17,<br>2015<br>(Initially<br>Reported)<br>(in thousands) | Measurement<br>Period<br>Adjustments | July 17,<br>2015<br>(As<br>Adjusted) |
|--------------------------|---|--------------------------------------|--------------------------------------|
| <b>Assets:</b>           |   |                                      |                                      |
| Cash                     | \$34,408  | \$ 0                                 | \$34,408                             |
| Investment securities    | 46,366  | 0                                    | 46,366                               |
| Loans, net               | 109,988   | 1,304                                | 111,292                              |
| Fixed assets             | 4,191   | 0                                    | 4,191                                |
| OREO                     | 2,424   | 437                                  | 2,861                                |
| Core deposit intangibles | 2,564   | 0                                    | 2,564                                |
| Goodwill                 | 555   | (555 )                               | 0                                    |
| Other assets             | 14,163  | (770 )                               | 13,393                               |
|                          | \$214,659   | \$ 416                               | \$215,075                            |
| <b>Liabilities:</b>      |   |                                      |                                      |
| Deposits                 | \$188,469   | \$ 0                                 | \$188,469                            |
| Borrowings               | 1,658   | 0                                    | 1,658                                |
| Subordinated debt        | 5,151   | 0                                    | 5,151                                |
| Other liabilities        | 728   | 0                                    | 728                                  |
|                          | \$196,006   | \$ 0                                 | \$196,006                            |
| Bargain purchase gain    |   | \$ (416 )                            |                                      |

The table below presents information with respect to the fair value of acquired loans, as well as their unpaid principal balance (“Book Balance”) at acquisition date.

| (Dollars in thousands)                | July 17, 2015   |               |
|---------------------------------------|-----------------|---------------|
|                                       | Book<br>Balance | Fair<br>Value |
| <b>Loans:</b>                         |                 |               |
| Single family residential real estate | \$6,158         | \$6,379       |
| Commercial real estate                | 82,782          | 81,191        |
| Construction/development/land         | 979             | 913           |
| Commercial loans                      | 2,393           | 1,516         |
| Consumer and other loans              | 14,575          | 13,692        |
| Purchased credit-impaired             | 10,993          | 7,601         |
| Total acquired loans                  | \$117,880       | \$111,292     |

For the loans acquired we first segregated all acquired loans with specifically identified credit deficiency factor(s). The factors we considered to identify loans as Purchase Credit Impaired (“PCI”) loans were all acquired loans that were

nonaccrual, 60 days or more past due, designated as Trouble Debt Restructured (“TDR”), graded “special mention” or “substandard.” These loans were then evaluated to determine estimated fair values as of the acquisition date. As required by generally accepted accounting principles, we are accounting for these loans pursuant to ASC Topic 310-30. The table below summarizes the total contractually required principal and interest cash payments, management’s estimate of expected total cash payments and fair value of the loans as of March 11, 2016 for purchased credit impaired loans. Contractually required principal and interest payments have been adjusted for estimated prepayments.

| (Dollars in thousands)                         | July 17,<br>2015 |
|--|------------------|
| Contractually required principal and interest  | \$12,552         |
| Non-accretable difference                      | (4,249 )         |
| Cash flows expected to be collected            | 8,303            |
| Accretable yield                               | (702 )           |
| Total purchased credit impaired loans acquired | \$7,601          |

Loans without specifically identified credit deficiency factors are referred to as Purchased Unimpaired Loans (“PULs”) for disclosure purposes. These loans were then evaluated to determine estimated fair values as of the acquisition date. Although no specific credit deficiencies were identifiable, we believe there is an element of risk as to whether all contractual cash flows will be eventually received. Factors that were considered included the economic environment both nationally and locally as well as the real estate market particularly in Florida. We have applied ASC Topic 310-20 accounting treatment to the PULs.

The Company believes the deposits assumed from the acquisition have an intangible value. The Company applied ASC Topic 805, which prescribes the accounting for goodwill and other intangible assets such as core deposit intangibles, in a business combination. In determining the valuation amount, a third party analyzed the deposits based on factors such as type of deposit, deposit retention, interest rates and age of deposit relationships.

The Company recognized no goodwill for this acquisition, based on the fair values of the assets acquired and liabilities assumed as of the acquisition date and, in some instances, based on use of third party experts for valuations. The acquisition of Grand constituted a business combination. Accordingly, the assets acquired and liabilities assumed are presented at their fair values. The determination of fair value requires management to make estimates about discount rates and future expected cash flows, market conditions and other future events that are highly subjective in nature and subject to change. Fair value estimates are based on the information available, and are subject to change for up to one year after the closing date of the acquisition as additional information relative to closing date fair values becomes available.

The operating results of the Company for the twelve months ended December 31, 2015 includes the operating results of the acquired assets and assumed liabilities since the date of acquisition of July 17, 2015.

*Acquisition of Floridian Financial Group, Inc.*

On March 11, 2016, the Company completed its acquisition of Floridian Financial Group, Inc. (“Floridian”), the parent company of Floridian Bank. Simultaneously, upon completion of the merger, Floridian’s wholly owned subsidiary bank, Floridian Bank, was merged with and into Seacoast Bank. Floridian, headquartered in Lake Mary, Florida,

operated 10 branches in Orlando and Daytona Beach, of which several were consolidated with Seacoast locations. This acquisition added approximately \$417 million in total assets, \$337 million in deposits, and \$267 million in loans to Seacoast. As a result of this acquisition the Company expects to further solidify its market share in the Central Florida market, expand its customer base and leverage operating cost through economies of scale, and positively affect the Company's operating results to the extent the Company earns more from interest earning assets than it pays in interest on its interest bearing liabilities.



The Company acquired 100% of the outstanding common stock of Floridian. Under the terms of the definitive agreement, Floridian shareholders received, at their election, (i) the combination of \$4.29 in cash and 0.5291 shares of Seacoast common stock, (ii) \$12.25 in cash, or (iii) 0.8140 shares of Seacoast common stock, subject to a customary proration mechanism so that the aggregate consideration mix equals 35% cash and 65% Seacoast shares (based on Seacoast's closing price of \$15.47 per share on March 11, 2016).

|  |                   |
|--|-------------------|
|  | March 11,<br>2016 |
| Floridian shares exchanged for cash                          | \$26,699,000      |
| Number of Floridian common shares outstanding                | 6,222,119         |
| Per share exchange ratio                                     | 0.5289            |
| Number of shares of common stock issued                      | 3,291,066         |
| Multiplied by common stock price per share on March 11, 2016 | \$15.47           |
| Value of common stock issued                                 | 50,912,791        |
| Total purchase price   | \$77,611,791      |

The acquisition is accounted for under the acquisition method of accounting in accordance with ASC Topic 805, Business Combinations. The Company recognized goodwill on this acquisition which is nondeductible for tax purposes as this acquisition is a nontaxable transaction. The goodwill was calculated based on the fair values of the assets acquired and liabilities assumed as of the acquisition date. Loans that were nonaccrual and all loan relationships identified as impaired as of the acquisition date were considered by management to be credit impaired and were accounted for pursuant to ASC Topic 310-30.

|                          | March<br>11, 2016<br>(Initially<br>Reported)<br>(in thousands) | Measurement<br>Period<br>Adjustments | March 11,<br>2016<br>(As<br>Adjusted) |
|--------------------------|--|--------------------------------------|---------------------------------------|
| <b>Assets:</b>           |  |                                      |                                       |
| Cash                     | \$28,243   | \$ 0                                 | \$28,243                              |
| Investment securities    | 66,912   | 95                                   | 67,007                                |
| Loans, net               | 268,249  | (2,112 )                             | 266,137                               |
| Fixed assets             | 7,801  | (628 )                               | 7,173                                 |
| Core deposit intangibles | 3,375  | 0                                    | 3,375                                 |
| Goodwill                 | 29,985   | 1,647                                | 31,632                                |
| Other assets             | 12,879   | 998                                  | 13,877                                |
|                          | \$417,444  | \$ 0                                 | \$417,444                             |
| <b>Liabilities:</b>      |  |                                      |                                       |
| Deposits                 | \$337,341  | \$ 0                                 | \$337,341                             |
| Other liabilities        | 2,492  | 0                                    | 2,492                                 |
|                          | \$339,833  | \$ 0                                 | \$339,833                             |

The table below presents information with respect to the fair value of acquired loans, as well as their unpaid principal balance (“Book Balance”) at acquisition date.

| (Dollars in thousands)                | March 11, 2016  |               |
|---------------------------------------|-----------------|---------------|
|                                       | Book<br>Balance | Fair<br>Value |
| <b>Loans:</b>                         |                 |               |
| Single family residential real estate | \$38,304        | \$37,367      |
| Commercial real estate                | 172,531         | 167,105       |
| Construction/development/land         | 20,546          | 18,108        |
| Commercial loans                      | 39,070          | 37,804        |
| Consumer and other loans              | 3,385           | 3,110         |
| Purchased credit-impaired             | 6,186           | 2,643         |
| Total acquired loans                  | \$280,022       | \$266,137     |

For the loans acquired we first segregated all acquired loans with specifically identified credit deficiency factor(s). The factors we considered to identify loans as Purchase Credit Impaired (“PCI”) loans were all acquired loans that were nonaccrual, 60 days or more past due, designated as Trouble Debt Restructured (“TDR”), graded “special mention” or “substandard.” These loans were then evaluated to determine estimated fair values as of the acquisition date. As required by generally accepted accounting principles, we are accounting for these loans pursuant to ASC Topic 310-30. The table below summarizes the total contractually required principal and interest cash payments, management’s estimate of expected total cash payments and fair value of the loans as of March 11, 2016 for purchased credit impaired loans.

Contractually required principal and interest payments have been adjusted for estimated prepayments.

| (Dollars in thousands)                         | March<br>11,<br>2016 |
|--|----------------------|
| Contractually required principal and interest  | \$8,031              |
| Non-accretable difference                      | (4,820)              |
| Cash flows expected to be collected            | 3,211                |
| Accretable yield                               | (568 )               |
| Total purchased credit impaired loans acquired | \$2,643              |

169

Loans without specifically identified credit deficiency factors are referred to as Purchased Unimpaired Loans (“PULs”) for disclosure purposes. These loans were then evaluated to determine estimated fair values as of the acquisition date. Although no specific credit deficiencies were identifiable, we believe there is an element of risk as to whether all contractual cash flows will be eventually received. Factors that were considered included the economic environment both nationally and locally as well as the real estate market particularly in Florida. We have applied ASC Topic 310-20 accounting treatment to the PULs.

The Company believes the deposits assumed from the acquisition have an intangible value. The Company applied ASC Topic 805, which prescribes the accounting for goodwill and other intangible assets such as core deposit intangibles, in a business combination. In determining the valuation amount, deposits will be analyzed based on factors such as type of deposit, deposit retention, interest rates and age of deposit relationships.

The Company recognized goodwill of \$32 million for this acquisition that is nondeductible for tax purposes. The acquisition of Floridian constitutes a business combination. Accordingly, the assets acquired and liabilities assumed are presented at their fair values. The determination of fair value requires management to make estimates about discount rates, future expected cash flows, market conditions and other future events, and in some instances rely on use of third party experts.

The operating results of the Company for the twelve months ended December 31, 2016 include the operating results of the acquired assets and assumed liabilities since the date of acquisition of March 11, 2016. Pro-forma data for the twelve months ended December 31, 2016 and 2015 listed in the table below present pro-forma information as if the acquisition occurred at the beginning of 2015.

| (Dollars in thousands, except per share amounts) | Twelve Months<br>Ended<br>December 31, |           |
|--|--|-----------|
|  | 2016                                   | 2015      |
| Net interest income                              | \$142,354                              | \$122,413 |
| Net income available to common shareholders      | 30,466                                 | 27,070    |
| EPS - basic                                      | \$0.81                                 | \$0.74    |
| EPS - diluted                                    | 0.80                                   | 0.73      |

*Acquisition of BMO Harris Central Florida Offices, Deposits and Loans*

On June 3, 2016, Seacoast Bank assumed approximately \$314 million in deposits related to business and consumer banking customers at a deposit premium of 3.0% of the deposit balances, \$63 million in business loans at a loan premium of 0.5%, and fourteen branches of BMO Harris Bank N.A. (“BMO”), located in the Orlando Metropolitan

Statistical Area (“MSA”). As a result of this acquisition the Company expects to further improve its market share in the Central Florida market, expand its customer base and leverage operating cost through economies of scale, and positively affect the Company’s operating results to the extent the Company earns more from interest earning assets than it pays in interest on its interest bearing liabilities.

The fair values listed are preliminary and are subject to adjustment. The acquisition is accounted for under the acquisition method in accordance with ASC Topic 805, *Business Combinations*. The fair values initially assigned to assets acquired and liabilities assumed are preliminary and could change for up to one year after the closing date of the acquisition as new information and circumstances relative to closing date fair values are known. Determining fair values of assets and liabilities, especially the loan portfolio and bank premises and leases related to the fourteen branches acquired, is a complicated process involving significant judgment regarding methods and assumptions used to calculate estimated fair values.

|                                | June 3,<br>2016<br>(Initially<br>Reported)<br>(in thousands) | Measurement<br>Period<br>Adjustments | June 3,<br>2016<br>(As<br>Adjusted) |
|--------------------------------|--|--------------------------------------|-------------------------------------|
| <b>Assets:</b>                 |  |                                      |                                     |
| Cash from BMO (net of payable) | \$234,094  | \$ 0                                 | \$234,094                           |
| Loans, net                     | 62,671   | 0                                    | 62,671                              |
| Fixed assets                   | 3,715  | 0                                    | 3,715                               |
| Core deposit intangibles       | 5,223  | (135 )                               | 5,088                               |
| Goodwill                       | 7,645  | 163                                  | 7,808                               |
| Other assets                   | 952  | (28 )                                | 924                                 |
|                                | \$314,300  | \$ 0                                 | \$314,300                           |
| <b>Liabilities:</b>            |  |                                      |                                     |
| Deposits                       | \$314,248  | \$ 0                                 | \$314,248                           |
| Other liabilities              | 52   | 0                                    | 52                                  |
|                                | \$314,300  | \$ 0                                 | \$314,300                           |

The table below presents information with respect to the fair value of acquired loans, as well as their unpaid principal balance ("Book Balance") at acquisition date.

| (Dollars in thousands)    | June 3, 2016    |               |
|---------------------------|-----------------|---------------|
|                           | Book<br>Balance | Fair<br>Value |
| <b>Loans:</b>             |                 |               |
| Commercial real estate    | \$31,564        | \$31,200      |
| Commercial loans          | 32,479          | 31,471        |
| Purchased credit-impaired | 0               | 0             |
| Total acquired loans      | \$64,043        | \$62,671      |

At June 3, 2016, no loans acquired from BMO Harris were specifically identified with a credit deficiency factor(s). The factors we consider to identify loans as PCI loans are acquired loans that were nonaccrual, 60 days or more past due, designated as TDR, graded "special mention" or "substandard." PULs were evaluated to determine estimated fair values as of the acquisition date. Although no specific credit deficiencies were identifiable, we believe there is an element of risk as to whether all contractual cash flows will be eventually received. Factors that were considered included the economic environment both nationally and locally as well as the real estate market particularly in Florida. We have applied ASC Topic 310-20 accounting treatment to the PULs.

The Company believes the deposits assumed from the acquisition have an intangible value. The Company applied ASC Topic 805, which prescribes the accounting for goodwill and other intangible assets such as core deposit intangibles, in a business combination. In determining the valuation amount, a third party analyzed the deposits based on factors such as type of deposit, deposit retention, interest rates and age of deposit relationships.

The Company recognized intangibles (including goodwill) of approximately \$13 million for this acquisition that is deductible for tax purposes over a 15-year period. The acquisition of BMO Harris's Orlando banking operations by Seacoast Bank constitutes a business combination. Accordingly, the assets acquired and liabilities assumed are presented at their fair values. The determination of fair value requires management to make estimates about discount rates, future expected cash flows, market conditions and other future events that are highly subjective in nature and subject to change, and in some instances rely on use of third party experts. These fair value estimates are considered preliminary and are subject to change for up to one year after the closing date of the acquisition as additional information becomes available. For the BMO Harris transaction, fair values as presented for loans, fixed assets, deposits, and certain other assets and liabilities are necessarily considered preliminary.

*Announced Acquisition of GulfShore Bancshares, Inc.*

On November 3, 2016, the Company announced that it signed a definitive agreement to acquire GulfShore Bancshares, Inc. ("GulfShore"), the parent company of GulfShore Bank. Upon completion of the merger, Seacoast expects GulfShore Bank will be merged into Seacoast Bank. GulfShore, headquartered in Tampa, Florida, currently operates three branches in Tampa and will add approximately \$328 million in assets, \$276 million in deposits, and \$262 million in loans to Seacoast.

Under the terms of the definitive agreement, each share of GulfShore common stock (except for specified shares of GulfShore common stock held by GulfShore or Seacoast and any dissenting shares) will be converted into the right to receive the combination of \$1.47 in cash and 0.4807 shares of Seacoast common stock.

The transaction is expected to close on April 7, 2017.

The acquisition will be accounted for under the acquisition method of accounting in accordance with ASC Topic 805, Business Combinations. Some disclosures are being omitted at this time as the information is not available and incomplete. The Company will recognize goodwill on this acquisition which is nondeductible for tax purposes as this acquisition is a nontaxable transaction. The goodwill will be calculated based on the fair values of the assets acquired and liabilities assumed as of the acquisition date, which at the time of this filing were incomplete and reliant upon use of third party experts for pending valuations, including the core deposit intangible and pending appraisals on purchased unimpaired loans and purchased credit impaired loans, bank premises and other fixed assets, other real estate owned, subordinated debt, and remaining assets and other liabilities. Loans that are nonaccrual and all loan relationships identified as impaired as of the acquisition date will be considered by management to be credit impaired and will be accounted for pursuant to ASC Topic 310-30.

The Company believes the deposits assumed from the acquisition will have an intangible value. The Company will be applying ASC Topic 805, which prescribes the accounting for goodwill and other intangible assets such as core



deposit intangibles, in a business combination. In determining the valuation amount, deposits will be analyzed based on factors such as type of deposit, deposit retention, interest rates and age of deposit relationships.