CANON INC Form 6-K September 28, 2005

## FORM 6-K SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
Report of Foreign Issuer
Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934

For the month of September, 2005

## **CANON INC.**

(Translation of registrant s name into English) 30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan (Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

## Form 20-F b Form 40-F o

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No b

[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-

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## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## **CANON INC.**

(Registrant)

Date September 28, 2005

By /s/ Hiroshi Kawashimo (Signature)\*

Hiroshi Kawashimo General Manager, Finance Division Canon Inc.

\* Print the name and title of the signing officer under his signature.

The following materials are included.

1. Semiannual Report filed with the Japanese government pursuant to the Securities and Exchange Law of Japan

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[English summary with full translation of consolidated financial information]

## Semiannual Report filed with the Japanese government pursuant to the Securities and Exchange Law of Japan For the six months ended

June 30, 2005 CANON INC. Tokyo, Japan

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### Disclaimer Regarding Forward-Looking Statements

This semiannual report includes forward looking statements (within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934) concerning Canon Inc. and its subsidiaries. To the extent that statements in this semiannual report do not relate to historical or current facts, they constitute forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of Canon in light of the information currently available to them, and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause Canon s actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. Canon undertakes no obligation to publicly update any forward-looking statements after the date of this semiannual report. Investors are advised to consult any further disclosures by Canon in its subsequent filings with the U.S. Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934 and its other filings.

The risks, uncertainties and other factors referred to above include, but are not limited to, exchange rate fluctuations; the uncertainty of Canon s ability to implement its plans to localize production and other measures to reduce the impact of exchange rate fluctuations; uncertainty as to economic condition, in Canon s major markets; uncertainty of continued demand for Canon s high-value-added products; uncertainty as to the recovery of computer and related markets; uncertainty of recovery in demand for Canon s semiconductor production equipment; Canon s ability to continue to develop products and to market products that incorporate new technology on a timely basis, are competitively priced and achieve market acceptance; the possibility of losses resulting from foreign currency transactions designed to reduce financial risks from changes in foreign exchange rates; and inventory risk due to shifts in market demand.

Note: Certain information that has been previously filed with the SEC in other reports, including English summaries of non-consolidated (parent company alone) financial information, is not included in this English translation.

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## I. Corporate Information

## (1) Consolidated Financial Summary

	Millions of Yen (except per share amounts)				
	Six months ended June 30			Year ended December 3	
	2003	2004	2005	2003	2004
Net sales	1,535,588	1,648,420	1,755,840	3,198,072	3,467,853
Income before income taxes and					
minority interests	215,506	259,974	283,733	448,170	552,116
Net income	127,767	160,776	175,268	275,730	343,344
Stockholders equity	1,745,017	2,006,734	2,363,970	1,865,545	2,209,896
Total assets	3,120,088	3,353,465	3,657,425	3,182,148	3,587,021
Net assets per share (Yen)	1,986.32	2,263.90	2,664.44	2,120.58	2,491.83
Net income per share: basic (Yen)	145.55	181.84	197.61	313.81	387.80
Net income per share: diluted					
(Yen)	143.99	181.17	197.38	310.75	386.78
Stockholders equity / total assets					
(%)	55.9	59.8	64.6	58.6	61.6
Cash flows from operating					
activities	228,300	297,827	257,961	465,649	561.529
Cash flows from investing					
activities	(111,328)	(109,920)	(181,056)	(199,948)	(252,967)
Cash flows from financing					
activities	(46,688)	(64,326)	(38,409)	(102,039)	(102,268)
Cash and cash equivalents at end					
of period	591,130	811,221	935,921	690,298	887,774
Number of employees	100,308	104,947	109,434	102,567	108,257

#### Notes:

1 Canon s
consolidated
financial
statements are
prepared in
conformity with
accounting
principles
generally
accepted in the
United States.

## 2 Consumption

tax is excluded from the stated amount of net sales.

## (2) Number of Employees

Canon s number of employees by product group are summarized as follows:

Business Machines Cameras Optical and other products Corporate		As of June 30, 2005 75,719 17,115 11,236 5,364
Total		109,434
	3	

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#### II. The Business

## (1) Operating Results

Looking back at the global economy in the first half of 2005, despite worldwide concern over the economic impact of high crude oil prices and escalating costs of raw materials, economic growth was fairly steady during the term. In the United States, employment conditions continued to show improvement while consumer spending remained healthy, which helped fuel the ongoing trend of gradual expansion. In Europe, the effects of such factors as sluggish domestic demand have resulted in an economic slowdown. As for Asia, while the rate of expansion declined somewhat, China continued to realize high growth, and other Asian economies also enjoyed generally favorable performances. In Japan, such factors as improved consumer spending and an increase in capital spending fueled by favorable corporate profits indicated a trend of modest growth.

As for the markets in which the Canon Group operates, within the camera segment demand for digital single-lens-reflex (SLR) cameras continued to grow significantly in Japan and overseas markets during the term. Although sales of digital compact cameras leveled off in Japan, they remained strong in overseas markets to realize healthy growth overall. As for network digital multifunction devices (MFDs), demand shifted toward increasing multifunctionality, speed and color capability in the business market, while price competition intensified within the market for lower-speed models. Although sales of computer peripherals, including printers, grew for both multifunction and color models, the segment suffered amid severe price competition and a shift in demand toward high-performance low-priced machines. Demand for steppers, used in the production of semiconductors, tapered off because investment by manufacturers has entered a correction phase, resulting in sluggish sales. Increased demand for liquid crystal display (LCD) televisions, however, fueled growth in the market for projection aligners, which are used in the production of LCDs. The average value of the yen for the first half was \mathbf{106.18} to the U.S. dollar and \mathbf{136.14} to the euro, representing a year-on-year increase of almost 2% against the U.S. dollar, and a decrease of a little over 2% against the euro.

Amid these conditions, Canon s consolidated net sales for the first half increased by 6.5% from the year-ago period to ¥1,755.8 billion, boosted by a favorable rise in sales of digital cameras and color network MFDs, along with a substantial increase in sales of projection aligners used in the production of LCDs. Net income for the first half recorded a first-half high of ¥175.3 billion, a year-on-year increase of 9.0%. Canon s gross profit ratio for the half was 48.4%, a decline of 1.7 points from the 50.1% ratio recorded in the first half of 2004. Although production-reform efforts continued during the term, the decline in the gross profit ratio was mainly caused by a combination of such factors as increases in the prices of crude oil and raw materials, and severe price competition mainly among consumer products. Selling, general and administrative expenses for the first half rose 1.3% year-on-year, which was less than the growth rate of net sales during the same period; Although R&D expenditures grew by ¥4.0 billion to ¥136.4 billion during the first half, other selling, general and administrative expenses remained at the same level as the year-ago period. Operating profit ratio for the first half was 15.4%, the same rate as the year-ago period. Consequently, operating profit in the first half totaled ¥270.2 billion, a year-on-year increase of 6.6%. Other income (deductions) improved by ¥6.9 billion, mainly due to a ¥3.6 billion improvement in interest income (expense), along with a substantial decrease in currency exchange losses on foreign-currency-denominated trade receivables. As a result, income before income taxes and minority interests in the first half totaled ¥283.7 billion, a year-on-year increase of 9.1%. The effective tax rate during the half was 35.7%, the same rate as the year-ago period. Consequently, net income for the first half of 2005 totaled ¥175.3 billion.

Basic net income per share for the first half was ¥197.61, a year-on-year increase of ¥15.77.

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Canon s semiannual results by business segment are summarized as follows:

In the business machine segment, demand for network digital MFDs, which are grouped in the office imaging products sub-segment, indicates a shift from monochrome machines to color models, as well as a trend toward higher-end features. Additionally, amid color network digital MFDs, the iR C3220/2620 and iR C3100 series continued to sell well and recorded healthy sales increases in both Japan and Europe. The company bolstered the strength and competitiveness of its MFD products with the Japanese-market launch in May of the iR C3170/2570 series, successor to the iR C3100 series. The company strengthened its lineup of monochrome network digital MFDs with the launch of the high-end office-use iR6570/5570 models, which contributed to the realization of expanded sales, while the low-end and mid-range office-use iR4570/3570/2870/2270 models also enjoyed healthy sales. Overall, sales of office imaging products in the first half realized a year-on-year increase of 2.4%. In the field of computer peripherals, laser beam printers enjoyed a year-on-year increase in unit sales of nearly 30%, with both monochrome systems, particularly personal-use models, and color models achieving growth. Sales in value terms also realized double-digit growth despite the effects of the shift in market demand toward lower priced models and the appreciation of the yen against the U.S. dollar. Inkjet printers recorded a considerable increase in unit sales of approximately 15%, with the PIXMA iP3000 and iP4000 models maintaining brisk sales, high-speed multifunction systems, such as the PIXMA MP760, fueling sales growth, and the launch of popular models for markets outside of Japan, such as the PIXMA MP110/130, contributing to a stronger product lineup. Although unit sales of inkjet printers increased significantly, due to the impact of intensified price competition, sales in terms of value rose only slightly. As a result, sales of computer peripherals for the first half realized a year-on-year increase of 8.9%. Sales of business information products decreased by 10.2% due to the intentional curtailing of personal computer sales in the Japanese market. Collectively, sales of business machines during the first half totaled ¥1,197.0 billion, a year-on-year increase of 4.8%. Operating profit for the first half totaled ¥259.5 billion, a year-on-year increase of 4.3%, as cost reductions realized through the integration of manufacturing and development operations cancelled out the effects of rising materials prices and the drop in retail prices.

Within the camera segment, digital SLR cameras continued to enjoy robust growth, bolstered by particularly strong sales of the EOS DIGITAL REBEL XT launched in March, along with continued strong demand for the EOS 20D, which has also led to expanded sales of interchangeable SLR lenses. The introduction of several new compact-model digital cameras the PowerShot SD500, PowerShot SD400, PowerShot A520, and PowerShot A510 also fueled sales growth. In the field of digital video camcorders, newly introduced models such as the Optura 60, Elura 90, and ZR100 recorded strong performances. As a result, overall camera sales for the first half increased by 9.2% from the year-ago period to ¥379.1 billion. Although the operating profit ratio decreased by 1.4 points due to the effects of a decline in selling prices, operating profit for the camera segment increased year-on-year by 0.7% to ¥61.9 billion.

In the optical and other products segment, sales of steppers, used for the production of semiconductors, decreased because investment by manufacturers has entered a correction phase. Sales of aligners for the production of LCDs enjoyed robust growth as LCD display manufacturers actively carried out new investments. As a result, first-half sales for the segment totaled ¥179.7 billion, a year-on-year increase of 13.1%. Operating profit for the segment grew year-on-year by 38.8% to ¥21.0 billion, boosted by an increase in sales volume.

Semiannual results by domestic and overseas company location are summarized as follows:

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#### Japan

Sales in Japan increased 8.2% from the previous same period to ¥481.4 billion, mainly due to expanded sales in digital SLR cameras and color network digital MFDs. This was despite a decline in sales of personal computers.

Geographical operating profit rose 7.0% from the previous same period to ¥310.8 billion.

#### Americas

Sales increased 4.7% from the previous same period to ¥516.9 billion, mainly due to a expanded sales in digital cameras. This was despite a decline in sales of monochrome network digital MFDs. Geographical operating profit decreased by 25.2% from the previous same period to ¥17.9 billion.

## **Europe**

Sales increased 7.0% from the previous same period to ¥550.4 billion, mainly due to expanded sales in color network digital MFDs and digital cameras. Geographical operating profit also increased 41.3% from the previous same period to ¥14.0 billion.

## Asia and others

Sales increased 6.1% from the previous same period to \(\frac{\text{\$\text{\$\geq}}}{207.1}\) billion, mainly due to an increase in digital camera and aligners for the production of LCDs sales. On the other hand, geographical operating profit decreased by 1.9% from the previous same period to \(\frac{\text{\$\text{\$\geq}}}{13.9}\) billion, mainly due to increasing prices for raw material.

## Cash Flows

Cash and cash equivalents increased by ¥48.1 billion from the end of the previous year, to ¥935.9 billion at the end of the first half of 2005.

## Cash flows from operating activities

In the first half of 2005, although Canon maintained cash flow from operating activities of ¥258.0 billion, reflecting the substantial growth in sales and increased cash proceeds from sales, combined with an increase in net income, the figure represents a year-on-year decrease of ¥39.9 billion due to the increased corporate tax payment accompanying the increase in profit last year.

## Cash flows from investing activities

Capital expenditure totaled ¥174.1 billion, which was used mainly to expand production capabilities in both Japan and overseas regions, as well as to bolster the company s R&D-related infrastructure. Cash flow from investing activities totaled ¥181.1 billion, an increase of ¥71.1 billion from the previous same period.

## Cash flows from financing activities

Cash flow from financing activities recorded an outlay of ¥38.4 billion, a decrease of ¥25.9 billion from the previous same period, mainly resulting from an increase in dividend payouts of ¥35.5 billion, an increase of ¥4.7 billion over the previous year.

As a result, free cash flow, or cash flow from operating activities minus cash flow from investing activities, remained positive at ¥76.9 billion.

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## (2) Production and Sales

**Production** 

The company s production by product group are summarized as follows:

	Millions of yen Six months ended June 30, 20		
	Cl		
	Production	(%)	
Business Machines	1,017,846	117.3	
Cameras	398,354	101.0	
Optical and other products	147,626	115.4	
Total	1,563,826	112.5	

#### Notes:

- 1. Amount of production is calculated by sales price.
- 2. Consumption tax is excluded from the stated amount of production.

<u>Sales</u>

The company s sales by product group are summarized as follows:

	Millions of yen Six months ended June 30, 2005		
		Change	
	Sales	(%)	
Business Machines	1,197,031	104.8	
Cameras	379,152	109.2	
Optical and other products	179,657	113.1	
Total	1,755,840	106.5	

## Notes:

 Consumption tax is excluded from the stated amount of net sales.

2. The company s sales by main customer are summarized as follows:

Millions of yen			
Six months ended June 30,	Six months ended June 30,		
2004	2005		
Proportion	Proportion		

Sales (%) Sales (%) 363,424 20.7 322,145 19.5

## (3) Managerial Issues to be Addressed

Hewlett-Packard Company

There were no significant changes or new developments in Canon s managerial and financial issues to be addressed during the first half of 2005.

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### (4) Research and Development Expenditure

Canon has positioned fiscal 2005 as the last year of PhaseII (2001-2005) of the Excellent Global Corporation Plan . Canon has been making efforts to build R&D capabilities which enables Canon to acquire a top share in every main business area and to continually create new business opportunities through 2005. Canon s research and development expenditures for the six months ended June 30, 2005 totaled \$136,386 million.

Research and development expenditures by product group are summarized as follows:

	Million	Millions of yen		
	Six months	ended June 30		
	2004	2005		
Business Machines	58,044	57,724		
Cameras	16,752	18,959		
Optical and other products	14,388	13,417		
Corporate	43,178	46,286		
Total	132,362	136,386		

## III. Property, Plant and Equipment

## (1) Major Capital Investment

There were no significant changes to the status of existing major capital investment during the first half of 2005.

## (2) Prospect of Capital Investment in fiscal 2005

There were no significant changes for the plans for new construction and retirement of capital investment, originally made at the end of the previous year, during the first half of 2005. Also, there were no significant additional plans for new construction or retirement of capital investment, during the first half of 2005.

## IV . Shares

#### (1) Shares

Total number of authorized shares is 2,000,000,000 shares. The common stock of the Company is listed on the Tokyo, Osaka, Nagoya, Fukuoka, Sapporo, Frankfurt am Main and New York stock exchanges. Total issued shares, common stock and number of shareholders are as follows:

	As of December		
	31,	As of June 30,	
	2004	2005	
Total issued shares (share)	887,977,251	888,362,687	
Common stock (Millions of yen)	173,864	174,153	

Note: The increase of the total issued shares during this term reflects the conversion of convertible shares.

## (2) Major Shareholders

As of June 30, 2005

		*
	Number	
	of shares	Number of shares
	held	held /
	(thousands	
	of	Number of shares
	shares)	issued
The Dai-Ichi Mutual Life Insurance Co.	59,090	6.65%
Japan Trustee Services Bank, Ltd. (Trust Account)	48,848	5.50%
Moxley and Co.	45,335	5.10%
The Master Trust Bank of Japan, Ltd. (Trust Account)	44,562	5.02%
State Street Bank and Trust Company 505103	32,932	3.71%
Nomura Securities Co., Ltd.	24,710	2.78%
Mizuho Corporate Bank, Ltd.	18,946	2.13%
The Chase Manhattan Bank, N.A., London	17,851	2.01%
State Street Bank and Trust Company	17,691	1.99%
Dresdner Kleinwort Wasserstein (Japan) Ltd, Tokyo Branch	16,780	1.89%

## (3) Stock Price Transition

The following table sets forth the monthly reported high and low sales prices of the Company s common stock on the Tokyo Stock Exchange for the first half of fiscal 2005:

						(Yen)
	January	February	March	April	May	June
High	5,580	5,610	5,790	5,900	5,990	6,000
Low	5,190	5,320 9	5,490	5,380	5,460	5,800

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## **V** . Financial Statements

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## CANON INC. AND SUBSIDIARIES

Consolidated Balance Sheets as of June 30, 2004 and 2005, and December 31, 2004

	Millions of yen		
	June	December 31	
	2004	2005	2004
Assets			
Current assets:			
Cash and cash equivalents	811,221	935,921	887,774
Marketable securities (note 2)	1,369	1,236	1,554
Trade receivables, net (note 3)	526,980	542,192	602,790
Inventories (note 4)	486,623	485,887	489,128
Prepaid expenses and other current assets (notes 6, 7)	245,530	249,867	250,906
Total current assets	2,071,723	2,215,103	2,232,152
Noncurrent receivables (note 12)	14,999	14,162	14,567
Investments (notes 2, 7)	73,707	99,808	97,461
Property, plant and equipment, net (notes 5, 7)	891,248	1,042,448	961,714
Other assets (note 6)	301,788	285,904	281,127
Total assets	3,353,465	3,657,425	3,587,021
1	1		

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	June	December 31	
	2004	2005	2004
Liabilities and stockholders equity	_00.	2000	_00.
Current liabilities:			
Short-term loans and current portion of	17 150	11 645	0.970
long-term debt (note 7)	17,152 470,817	11,645 437,210	9,879 465,396
Trade payables (note 8) Income taxes	80,639	78,324	105,565
Accrued expenses	180,164	197,405	205,296
Other current liabilities	121,532	181,525	197,029
Other current habilities	121,332	101,525	177,027
Total current liabilities	870,304	906,109	983,165
Long-term debt, excluding current installments			
(note 7)	35,733	25,056	28,651
Accrued pension and severance cost	237,152	124,816	132,522
Other noncurrent liabilities	37,110	45,425	45,993
Total liabilities	1,180,299	1,101,406	1,190,331
Minority interests	166,432	192,049	186,794
Commitments and contingent liabilities (note			
12)			
Stockholders equity:			
Common stock	173,514	174,153	173,864
(Authorized shares)	(2,000,000,000)	(2,000,000,000)	(2,000,000,000)
(Issued shares)	(887,509,650)	(888,362,687)	(887,977,251)
Additional paid-in capital	401,558 40,798	402,013	401,773
Legal reserve Retained earnings	1,539,627	42,186 1,838,441	41,200 1,699,634
Accumulated other comprehensive income	1,339,027	1,030,441	1,099,034
(loss) (note 9)	(143,585)	(87,487)	(101,312)
Treasury stock at cost	(5,178)	(5,336)	(5,263)
(Number of shares)	(1,105,393)	(1,133,795)	(1,120,867)
(Tunioer of shares)	(1,103,373)	(1,133,773)	(1,120,007)
Total stockholders equity	2,006,734	2,363,970	2,209,896
Total liabilities and stockholders equity	3,353,465	3,657,425	3,587,021
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## CANON INC. AND SUBSIDIARIES

Consolidated Statements of Income

for the six months ended June 30, 2004 and 2005, and fiscal year ended December 31, 2004

		Millions of yen			
		Six months ended			
	June		December 31		
	2004	2005	2004		
Net sales	1,648,420	1,755,840	3,467,853		
Cost of sales	822,653	905,800	1,754,510		
Gross profit	825,767	850,040	1,713,343		
Selling, general and administrative expenses (note 1)	572,391	579,851	1,169,550		
Operating profit	253,376	270,189	543,793		
Other income (deductions):					
Interest and dividend income	3,027	5,970	7,118		
Interest expense	(1,438)	(771)	(2,756)		
Other, net (note 1)	5,009	8,345	3,961		
	6,598	13,544	8,323		
Income before income taxes and minority interests	259,974	283,733	552,116		
Income taxes	92,745	101,268	194,014		
Income before minority interests	167,229	182,465	358,102		
Minority interests	6,453	7,197	14,758		
Net income	160,776	175,268	343,344		
		Yen			
Net income per share (note 10):					
Basic	181.84	197.61	387.80		
Diluted 1:	181.17 3	197.38	386.78		

## CANON INC. AND SUBSIDIARIES

Consolidated Statements of Stockholder s Equity for the six months ended June 30, 2004 and 2005, and fiscal year ended December 31, 2004

	Millions of yen Six months ended June 30		Year ended December 31	
	2004	2005	2004	
Common stock:				
Balance at beginning of year	168,892	173,864	168,892	
Conversion of convertible debt	4,622	289	4,972	
Balance at end of period	173,514	174,153	173,864	
Additional paid-in capital:				
Balance at beginning of year	396,939	401,773	396,939	
Conversion of convertible debt and other	4,624	289	4,966	
Stock exchanged under exchange offering	114		114	
Capital transactions by consolidated subsidiaries	(119)	(49)	(246)	
Balance at end of period	401,558	402,013	401,773	
Legal reserve:				
Balance at beginning of year	39,998	41,200	39,998	
Transfers from retained earnings	800	986	1,202	
Balance at end of period	40,798	42,186	41,200	
Retained earnings:				
Balance at beginning of year	1,410,442	1,699,634	1,410,442	
Net income for the period	160,776	175,268	343,344	
Cash dividends	(30,791)	(35,475)	(52,950)	
Transfers to legal reserve	(800)	(986)	(1,202)	
Balance at end of period	1,539,627	1,838,441	1,699,634	
Accumulated other comprehensive income (loss):				
Balance at beginning of year	(143,275)	(101,312)	(143,275)	
Other comprehensive income (loss) for the period, net of	( -,,	( - ,- ,	( -,,	
tax	(310)	13,825	41,963	
Balance at end of period	(143,585)	(87,487)	(101,312)	
Treasury stock:				
Balance at beginning of year	(7,451)	(5,263)	(7,451)	
Repurchase, net	(418)	(73)	(503)	
Stock exchanged under exchange offering	2,691	(,,,)	2,691	
Balance at end of period	(5,178)	(5,336)	(5,263)	

Total stockholders equity	2,006,734	2,363,970	2,209,896
Disclosure of comprehensive income: Net income for the period Other comprehensive income (loss) for the period, net of tax (note 9):	160,776	175,268	343,344
Foreign currency translation adjustments	(2,048)	13,049	4,050
Net unrealized gains and losses on securities	339	(634)	686
Net gains and losses on derivative instruments	481	760	(396)
Minimum pension liability adjustments	918	650	37,623
Other comprehensive income (loss)	(310)	13,825	41,963
Total comprehensive income for the period	160,466	189,093	385,307
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## CANON INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

for the six months ended June 30, 2004 and 2005, and fiscal year ended December 31, 2004

	Millions of yen Six months ended June 30		Year ended December 31	
	2004	2005	2004	
Cash flows from operating activities:				
Net income	160,776	175,268	343,344	
Adjustments to reconcile net income to net cash provided				
by operating activities:				
Depreciation and amortization	87,380	98,556	192,692	
Loss on disposal of property, plant and equipment	7,488	3,213	24,597	
Deferred income taxes	10,937	8,608	9,060	
Decrease (increase) in trade receivables	11,529	59,839	'(53,595)	
Decrease (increase) in inventories	(43,430)	7,161	(40,050)	
Increase (decrease) in trade payables	75,589	(30,174)	65,873	
Increase (decrease) in income taxes	(2,735)	(27,171)	21,689	
Increase (decrease) in accrued expenses	(9,584)	(10,274)	8,196	
Decrease in accrued pension and severance cost	(1,053)	(5,945)	(16,924)	
Other, net	930	(21,120)	6,647	
Net cash provided by operating activities	297,827	257,961	561,529	
Cash flows from investing activities:				
Purchases of property, plant and equipment	(125,590)	(174,084)	(256,714)	
Proceeds from sale of property, plant and equipment	2,906	6,637	7,431	
Purchases of available-for-sale securities	(28)	(381)	(388)	
Purchases of held-to-maturity securities			(21,544)	
Proceeds from sale of available-for-sale securities	9,733	2,371	9,735	
Proceeds from sale of subsidiary common stock			9,731	
Purchases of other investments	(673)	(4,105)	(8,628)	
Other, net	3,732	(11,494)	7,410	
Net cash used in investing activities	(109,920)	(181,056)	(252,967)	
Cash flows from financing activities:				
Proceeds from issuance of long-term debt	275	735	2,115	
Repayments of long-term debt	(28,599)	(3,384)	(43,175)	
Decrease (increase) in short-term loans	(2,654)	1,544	(3,046)	
Dividends paid	(30,791)	(35,475)	(52,950)	
Purchases of treasury stock, net	(410)	(73)	(494)	
Other, net	(2,147)	(1,756)	(4,718)	
Net cash used in financing activities	(64,326)	(38,409)	(102,268)	

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Effect of exchange rate changes on cash and cash equivalents		(2,658)	9,651	(8,818)
Net increase in cash and cash equivalents		120,923	48,147	197,476
Cash and cash equivalents at beginning of year		690,298	887,774	690,298
Cash and cash equivalents at end of period		811,221	935,921	887,774
Supplemental disclosure for cash flow information				
Cash paid during the period for:		1 644	014	2.001
Interest		1,644	814	2,981
Income taxes		91,954	120,264	164,450
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#### CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

## (1) Basis of Presentation and Significant Accounting Policies

### (a) Basis of Presentation

The Company issued convertible debentures in the United States in May 1969 and established a program in which its American Depositary Receipts (ADRs) were traded in the U.S. over-the-counter market. Since then, under the U.S. Securities Act of 1933 and the U.S. Securities Exchange Act of 1934, the Company has prepared the consolidated financial statements in accordance with accounting principles generally accepted in the United States and filed them with the U.S. Securities and Exchange Commission on Form 20-F. The Company s ADRs were listed on NYSE in September 2000 after being quoted on NASDAQ from February 1972 to September 2000.

The Company s consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. In the accompanying consolidated financial statements, the segment information is disclosed in conformity with financial accounting standards of Japan, but not disclosed under accounting principles generally accepted in the United States of America.

The number of the consolidated subsidiaries and the affiliated companies that were accounted for on the equity basis as of June 30, 2004 and 2005, and December 31, 2004 are summarized as follows:

	June 30		Dec. 31	
	2004	2005	2004	
Consolidated subsidiaries	200	187	184	
Affiliated companies that were accounted for on the equity basis	19	16	17	
Total	219	203	201	

#### (b) Description of Business

Canon Inc. (the Company ) and subsidiaries (collectively Canon ) is one of the world s leading manufacturers in such fields as office imaging products, computer peripherals, business information products, cameras, and optical related products. Office imaging products consist mainly of copying machines and digital multifunction devices. Computer peripherals consist mainly of laser beam and inkjet printers. Business information products consist mainly of computer information systems, micrographics and calculators. Cameras consist mainly of single lens reflex (SLR) cameras, compact cameras, digital cameras and video camcorders. Optical related products include steppers and aligners used in semiconductor chip production, projection aligners used in the production of liquid crystal displays (LCDs), broadcasting lenses and medical equipment.

Canon s consolidated net sales for the six months ended June 30, 2005 were distributed as follows: office imaging products 32%, computer peripherals 33%, business information products 3%, cameras 22%, and optical and other products 10%. Sales are made principally under the Canon brand name, almost entirely through sales subsidiaries. These subsidiaries are responsible for marketing and distribution, and primarily sell to retail dealers in their geographical area. Approximately 73% of consolidated net sales for each of the six months ended June 30, 2005 were generated outside Japan, with 30% in the Americas, 31% in Europe, and 12% in other areas.

Canon s manufacturing operations are conducted primarily at 18 plants in Japan and 14 overseas plants which are located in the United States, Germany, France, Taiwan, China, Malaysia, Thailand and Vietnam.

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## CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

Canon sells laser beam printers on an OEM basis to Hewlett-Packard Company; such sales constituted approximately 21% of consolidated net sales for the six ended months ended June 30, 2005.

### (c) Principles of Consolidation

The consolidated financial statements include the accounts of the Company, its majority owned subsidiaries and those variable interest entities where the Company is the primary beneficiary under FASB Interpretation No. 46 (revised December 2003) (FIN 46R), Consolidation of Variable Interest Entities. All significant intercompany balances and transactions have been eliminated.

## (d) Use of Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. Significant estimates and assumptions are reflected in valuation and disclosure of revenue recognition, allowance for doubtful receivables, valuation of inventories, environmental liabilities, deferred tax assets and employee retirement and severance benefit plans. Actual results could differ materially from those estimates.

## (e) Cash Equivalents

All highly liquid investments acquired with an original maturity of three months or less are considered to be cash equivalents.

## (f) Translation of Foreign Currencies

Assets and liabilities of the Company subsidiaries located outside Japan with functional currencies other than Japanese yen are translated into Japanese yen at the rates of exchange in effect at the balance sheet date. Income and expense items are translated at the average exchange rates prevailing during the year. Gains and losses resulting from translation of financial statements are excluded from earnings and are reported in other comprehensive income (loss).

Gains and losses resulting from foreign currency transactions, including foreign exchange contracts, and translation of assets and liabilities denominated in foreign currencies are included in other income (deductions). Foreign currency exchange losses were \(\frac{1}{2}\), 160 million, \(\frac{1}{2}\)898 million and \(\frac{1}{2}\)17,800 million for the six months ended June 30, 2004 and 2005, and year ended December 31, 2004, respectively.

## (g) Marketable Securities and Investments

Canon classifies investments in debt and marketable equity securities as available-for-sale, or held-to-maturity securities. Canon does not hold any trading securities which are bought and held primarily for the purpose of sale in the near term.

Available-for-sale securities are recorded at fair value. Unrealized holding gains and losses, net of the related tax effect, are reported as a separate component of other comprehensive income (loss) until realized.

Held-to-maturity securities are recorded at amortized cost, adjusted for the amortization or accretion of premiums or discounts.

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#### CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

Available-for-sale and held-to-maturity securities are regularly reviewed for other-than-temporary declines in carrying value based on criteria that include the length of time and the extent to which the market value has been less than cost, the financial condition and near-term prospects of the issuer and Canon s intent and ability to retain the investment for a period of time sufficient to allow for any anticipated recovery in market value. When such a decline exists, Canon recognizes an impairment loss to the extent by which the cost basis of the investment exceeds the fair value of the investment. Fair value is determined based on quoted market prices, projected discounted cash flows or other valuation techniques as appropriate.

Realized gain and losses are determined on the average cost method and reflected in earnings.

Other securities are stated at cost and reviewed periodically for impairment.

### (h) Allowance for Doubtful Receivables

Allowance for doubtful trade and finance receivables is maintained for all customers based on a combination of factors, including aging analysis, macroeconomic conditions, significant one-time events, and historical experience. An additional reserve for individual accounts is recorded when Canon becomes aware of a customer s inability to meet its financial obligations, such as in the case of bankruptcy filings. If circumstances related to customers change, estimates of the recoverability of receivables would be further adjusted. When all collection options are exhausted including legal recourse, the accounts or portions thereof are deemed to be uncollectible and charged against the allowance.

#### (i) Inventories

Inventories are stated at the lower of cost or market value. Cost is determined principally by the average method for domestic inventories and the first-in, first-out method for overseas inventories.

#### (i) <u>Investments in Affiliated Companies</u>

Investments in 20% to 50% owned affiliates in which Canon has the ability to exercise significant influence over their operating and financial policies are accounted for by the equity method.

## (k) Impairment of Long-Lived Assets

Long-lived assets, such as property, plant and equipment, and acquired intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of the asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of by sale are reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated.

## (1) Property, Plant and Equipment

Property, plant and equipment are stated at cost. Depreciation is calculated principally by the declining-balance method, except for certain assets which are depreciated by the straight-line method over the estimated useful lives of the assets. The depreciation period ranges from 3 years to 60 years for buildings and

2 years to 20 years for machinery and equipment.

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#### CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

Assets leased to others under operating leases are stated at cost and depreciated by the straight-line method over the period ranging from 2 years to 5 years.

## (m) Goodwill and Other Intangible Assets

Goodwill and intangible assets with indefinite useful lives are not amortized, but instead tested for impairment at least annually. Intangible assets with finite useful lives, consisting primarily of software and license fees, are amortized using the straight-line method over the estimated useful lives, which range from 3 years to 5 years for software and 5 years to 10 years for license fees. Certain costs incurred in connection with developing or obtaining internal use software are capitalized. These costs consist of payments made to third parties and the salaries of employees working on such software development. Costs incurred in connection with developing internal use software are capitalized at the application development stage. In addition, Canon develops or obtains certain software to be sold where related costs are capitalized after establishment of technological feasibility.

#### (n) Environmental Liabilities

Liabilities for environmental remediation and other environmental costs are accrued when environmental assessments or remedial efforts are probable and the costs can be reasonably estimated. Such liabilities are adjusted as further information develops or circumstances change. Costs of future obligations are not discounted to their present values.

#### (o) Income Taxes

Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Canon records a valuation allowance to reduce the deferred tax assets to the amount that is more likely than not realizable.

## (p) <u>Issuance of Stock by Subsidiaries and Equity Investees</u>

The change in the Company s proportionate share of a subsidiary s or equity investee s equity resulting from the issuance of stock by the subsidiary or equity investee is accounted for as an equity transaction.

## (q) Net Income per Share

Basic net income per share is computed by dividing net income by the weighted-average number of common shares outstanding during each year. Diluted net income per share includes the effect from potential issuance of common stock based on the assumption that all convertible debentures were converted into common stock.

## (r) Revenue Recognition

Canon generates revenue principally through the sale of consumer products, equipment, supplies, and related services under separate contractual arrangements. Canon recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred and title and risk of loss have been transferred to the customer, the

sales price is fixed or determinable, and collectibility is probable.

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#### CANON INC. AND SUBSIDIARIES

#### Notes to Consolidated Financial Statements

For arrangements with multiple elements, which may include any combination of equipment, installation and maintenance, Canon allocates revenue to each element based on its relative fair value if such element meets the criteria for treatment as a separate unit of accounting as prescribed in the Emerging Issues Task Force Issue No. 00-21 (EITF 00-21), Revenue Arrangements with Multiple Deliverables. Otherwise, revenue is deferred until the undelivered elements are fulfilled as a single unit of accounting.

Revenue from sales of consumer products including office imaging products, computer peripherals, business information products and cameras is recognized upon shipment or delivery, depending upon when title and risk of loss transfer to the customer.

Revenue from sales of optical equipment such as steppers and aligners sold with customer acceptance provisions related to their functionality is recognized when the equipment is installed at the customer site and the specific criteria of the equipment functionality are successfully tested and demonstrated by Canon. Service revenue is derived primarily from maintenance contracts on equipment sold to customers and is recognized over the term of the contract.

Most office imaging products are sold with service maintenance contracts for which the customer typically pays a base service fee plus a variable amount based on usage. Revenue from these service maintenance contracts are recognized as services are provided.

Revenues from the sale of equipment under sales-type leases are recognized at the inception of the lease. Income on sales-type leases and direct-financing leases is recognized over the life of each respective lease using the interest method. Leases not qualifying as sales-type lease or direct-financing lease are accounted for as operating leases and related revenue is recognized over the lease term.

Canon records estimated reductions to sales at the time of sale for sales incentive programs including product discounts, customer promotions and volume-based rebates. Estimated reductions in sales are based upon historical trends and other known factors at the time of sale. In addition, Canon provides price protection to certain resellers of its products, and records reductions to sales for the estimated impact of price protection obligations when announced.

A liability for estimated product warranty cost is recorded at the time revenue is recognized and is included in accrued expenses. Estimates for accrued product warranty cost are based on historical experience, and are affected by ongoing product failure rates, specific product class failures outside of the baseline experience, material usage and service delivery costs incurred in correcting a product failure.

## (s) Research and Development Costs

Research and development costs are expensed as incurred. Research and development expenses were \\$132,362 million, \\$136,386 million and \\$275,300 million for the six months ended June 30, 2004 and 2005, and year ended December 31, 2004, respectively.

#### (t) Advertising Costs

Advertising costs are expensed as incurred. Advertising expenses were ¥52,848 million, ¥44,782 million and ¥111,770 million for the six months ended June 30, 2004 and 2005, and year ended December 31, 2004, respectively.

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## CANON INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

### (u) Shipping and Handling Costs

## (v) Derivative Financial Instruments

All derivatives are recognized at fair value and are included in prepaid expenses and other current assets, or other current liabilities on the consolidated balance sheets. On the date the derivative contract is entered into, Canon designates the derivative as either a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment (fair value hedge), or a hedge of a forecasted transaction or the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge). Canon formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. Canon also formally assesses, both at the hedge s inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items. When it is determined that a derivative is not highly effective as a hedge or that it has ceased to be a highly effective hedge, Canon discontinues hedge accounting prospectively.

Changes in the fair value of a derivative that is designated and qualifies as a fair-value hedge, along with the loss or gain on the hedged asset or liability or unrecognized firm commitment of the hedged item that is attributable to the hedged risk, are recorded in earnings. Changes in the fair value of a derivative that is designated and qualifies as a cash-flow hedge are recorded in other comprehensive income (loss), until earnings are affected by the variability in cash flows of the hedged item. Gains and losses from hedging ineffectiveness are included in other income (deductions). Gains and losses excluded from the assessment of hedge effectiveness (time value component) are included in other income (deductions).

Canon also uses certain derivative financial instruments which are not designated as hedges. Canon records these derivative financial instruments on the consolidated balance sheets at fair value. The changes in fair values are immediately recorded in earnings.

#### (w) Guarantees

Canon recognizes, at the inception of a guarantee, a liability for the fair value of the obligation it has undertaken in issuing guarantees.

#### (y) Reclassification

Certain reclassifications have been made to the prior periods consolidated financial statements to conform with the presentation used for this period.

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## CANON INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

## (2) Marketable Securities and Investments

The cost, gross unrealized holding gains, gross unrealized holding losses and fair value for available-for-sale securities and held-to-maturity securities by major security type at June 30, 2004 and 2005, and December 31, 2004 were as follows:

	Millions of yen			
	_	Gross Unrealized Holding	Gross Unrealized Holding	
1 20 2004	Cost	Gains	Losses	Fair Value
June 30, 2004: Current:				
Available-for-sale:				
Corporate debt securities	10			10
Bank debt securities	71			71
Fund trusts	92	46		138
Equity securities	1,077	82	9	1,150
	1,250	128	9	1,369
Noncurrent:				
Available-for-sale:				
Governmental bond securities	233	4		237
Corporate debt securities	48	2	1	50 2.719
Fund trusts	2,056	663	1	2,718
Equity securities	5,586	15,961	24	21,523
	7,923	16,630	25	24,528
		Millions	of yen	
		Gross Unrealized	Gross Unrealized	
	Cost	Holding Gains	Holding Losses	Fair Value
June 30, 2005:	Cost	Gains	LUSSES	ran value
Current: Available-for-sale:				
Bank debt securities	71			71
Equity securities	1,033	133	1	1,165
	1,104	133	1	1,236
Noncurrent:				
Available-for-sale:	510	22		504
Governmental bond securities	512	22		534
Corporate debt securities	72	6		78

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Fund trusts Equity securities	2,553 9,068	690 15,593	64	3,243 24,597
Held to motivity.	12,205	16,311	64	28,452
Held-to-maturity: Corporate debt securities	21,210			21,210
	33,415 22	16,311	64	49,662

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# CANON INC. AND SUBSIDIARIES Notes to Consolidated Financial Statements

	Millions of yen			
		Gross	Gross	
		Unrealized	Unrealized	
		Holding	Holding	
	Cost	Gains	Losses	Fair Value
December 31, 2004:				
Current:				
Available-for-sale:				
Corporate debt securities	138			138
Bank debt securities	71			71
Fund trusts	92	40		132
Equity securities	1,117	100	4	1,213
	1,418	140	4	1,554
Noncurrent:				
Available-for-sale:				
Governmental bond securities	536	26	25	537
Corporate debt securities	56	19		75
Fund trusts	2,064	574	12	2,626
Equity securities	9,185	16,628	&n	·