CANON INC Form 6-K October 26, 2007

#### FORM 6-K SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
Report of Foreign Issuer
Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934
For the month of October , 2007
CANON INC.

(Translation of registrant s name into English) 30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan

(Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F X Form 40-F

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No X

[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-\_\_\_\_\_

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### **CANON INC.**

\*Print the name and title of the signing officer under his signature.

The following material is included.

1. CONSOLIDATED RESULTS FOR THE THIRD QUARTER AND THE NINE MONTHS ENDED SEPTEMBER 30,2007

# CONSOLIDATED RESULTS FOR THE THIRD QUARTER AND THE NINE MONTHS ENDED SEPTEMBER 30, 2007

October 25, 2007

### CONSOLIDATED RESULTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2007

(Millions of yen, thousands of U.S. dollars, except per share amounts)

			Actual					Projected				
	Nine month	S	Ni	ne months			N	ine months		Year ending ecember		
	ended			ended	Cha	nge(%)		ended		31,	Cha	nge(%)
	Septemb 30, 200 (Unaudit	7		otember 30, 2006 Jnaudited)				ptember 30, 2007 Unaudited)		2007		
Net sales	¥3,217,5	47	¥	2,940,224	+	9.4	\$	27,978,670	¥	1,560,000	+	9.7
Operating profit Income before income taxes	563,0	97		511,163	+	10.2		4,896,496		773,000	+	9.3
and minority interests	568,4	68		521,371	+	9.0		4,943,200		788,000	+	9.6
Net income	¥ 360,4	87	¥	329,761	+	9.3	\$	3,134,670	¥	500,000	+	9.8
Net income per share: - Basic - Diluted	¥ 276.		¥	247.66 247.57	++	11.7 11.7	\$	2.41 2.41	¥	396.49	+	15.9

### CONSOLIDATED RESULTS FOR THE THIRD QUARTER

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Actual							
	Se 3	Three months ended eptember 60, 2007 naudited)	Sep	ree months ended tember 30, 2006 (naudited)	Chai	nge(%)	Sej	ree months ended otember 30, 2007 Jnaudited)
Net sales Operating profit Income before income taxes and minority interests Net income	¥1	1,050,823 174,221 162,327 105,304	¥ ¥	987,969 172,686 180,326 115,587	++	6.4 0.9 10.0 8.9	<b>\$</b>	9,137,591 1,514,965 1,411,539 915,687
Net income per share: - Basic - Diluted	¥	81.94 81.93	¥	86.80 86.78		5.6 5.6	\$	0.71 0.71

	Actual								
	As of September 30, 2007 (Unaudited)	As of December 31, 2006		Change(%)	As of September 30, 2007 (Unaudited)				
Total assets	¥ 4,295,325	¥	4,521,915	5.0	\$	37,350,652			
Stockholders equity	¥ 2,819,596	¥	2,986,606	5.6	\$	24,518,226			

Notes: 1. Canon s consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

2. U.S. dollar amounts are translated from yen at the rate of JPY115=U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of September 28, 2007, solely for the convenience of the reader.

Canon Inc. Headquarter office 30-2, Shimomaruko 3-chome, Ohta-ku, Tokyo 146-8501, Japan Phone: +81-3-3758-2111

-1-

# I. Operating Results and Financial Conditions 2007 Third Quarter in Review

Looking back at the global economy in the third quarter of 2007, economic expansion was fairly steady during the term. In the United States, despite concern over the economic fallout of the subprime loan crisis, the impact was limited and the economy continued to display moderate growth. In Europe, while export growth proved sluggish, the region headed toward moderate recovery as domestic demand expanded in major European countries, boosted by such factors as increased consumer spending. Within Asia, the Chinese economy maintained a high rate of growth while other economies in the region also enjoyed generally favorable conditions. In Japan, although consumer spending grew at a sluggish pace, the economy maintained a trend toward recovery boosted by such factors as increased capital spending.

As for the markets in which the Canon Group operates, within the camera segment, demand for digital single-lens reflex (SLR) cameras and compact digital cameras continued to realize healthy growth during the term. Within the office imaging products market, sales of network digital multifunction devices (MFDs) remained solid as demand shifted in all regions toward color models and advanced functionality. In the computer peripherals segment, which includes printers, demand for laser beam printers continued growing for both color and monochrome models. Among inkjet printers, as the shift in demand from single-function to multifunction machines gained momentum, price competition for multifunction models increased in severity. In the optical equipment segment, while demand for steppers, used in the production of semiconductors, indicated a moderate recovery, the market for projection aligners, used to produce liquid crystal display (LCD) panels, declined due to restrained investment by LCD manufacturers. The average value of the yen in the third quarter was \$117.67 to the U.S. dollar and \$161.82 to the euro, representing year-on-year decreases of about 1% against the U.S. dollar and about 9% against the euro.

Amid these conditions, Canon s consolidated net sales for the third quarter increased by 6.4% from the year-ago period to ¥1,050.8 billion (U.S.\$9,138 million), boosted by a solid rise in sales of digital cameras and color network MFDs, along with the positive effect of favorable currency exchange rates. The gross profit ratio in the third quarter improved 0.9 points year on year to 50.3%. The improved gross profit ratio was mainly the result of such factors as the launch of new products and continued cost-reduction efforts, which absorbed the effects of escalating raw material costs, declining sales price in the consumer products market, and an increase in depreciation expense due to the implementation of a change in accounting method to calculate depreciation of fixed assets. Owing to the improved gross profit ratio, third quarter gross profit increased by 8.3% to ¥528.4 billion (U.S.\$4,594 million). Operating expenses for the third quarter increased by 12.3% from the year-ago period to \(\xi\$354.1 billion (U.S.\xi\$3,079 million), mainly due to an increase in depreciation expense, a factor that also led to a rise in cost of sales, along with R&D spending of ¥90.0 billion (U.S.\$783 million), representing a year-on-year increase of 27.3%. Consequently, third-quarter operating profit totaled ¥174.2 billion (U.S.\$1,515 million), a year-on-year increase of 0.9%. Other income (deductions) decreased by ¥19.5 billion (U.S.\$170 million), due to an increase in currency exchange loss on foreign-currency-denominated trade receivables. Income before income taxes and minority interests in the third quarter totaled ¥162.3 billion (U.S.\$1,412 million), a year-on-year decrease of 10.0%, and third quarter net income totaled \\$105.3 billion (U.S.\\$916 million), a decrease of 8.9% compared with last year.

Basic net income per share for the third quarter was ¥81.94 (U.S.\$0.71), a year-on-year decrease of ¥4.86 (U.S.\$0.04).

-2-

#### **Table of Contents**

#### **Results by Product Segment**

In the business machine segment, demand for network digital MFDs, which are grouped in the office imaging products sub-segment, continued to expand for color models in both the domestic Japanese and overseas markets. Additionally, among color network digital MFDs, the competitively priced iR C2880 series and the high-end iR C5185 series continued to enjoy strong sales. Among monochrome network digital MFDs, the iR5055 series and the new energy-saving iR3025 series contributed to expanded sales. Overall, sales of office imaging products for the third quarter recorded a year-on-year increase of 13.2%. In the field of computer peripherals, while laser beam printers achieved year-on-year unit sales growth amid strong demand for monochrome models, and consumables also grew favorably, sales in value terms for the segment remained at the same approximate level as the same period last year due to an increase in low-priced models as a percentage of unit sales as market demand shifted toward low-end models. As for inkjet printers, despite a continuing decline in unit sales for single-function models and severe price competition in the market, sales in value terms increased by 12.8%, boosted by such factors as increased unit sales of multifunction models, such as the PIXMA MP600, and healthy sales growth for consumables. As a result, sales of computer peripherals for the third quarter realized a year-on-year increase of 2.9%. Within the field of business information products, demand for document scanners grew, contributing to a sales increase of 1.6%. Collectively, sales of business machines for the third quarter totaled ¥685.8 billion (U.S.\$5,963 million), a year-on-year increase of 7.2%. Operating profit for the business machine segment totaled ¥152.4 billion (U.S.\$1,325 million), a year-on-year increase of 9.5%, made possible by such factors as increased sales and an improved gross profit ratio. Within the camera segment, demand for digital SLR cameras fueled growth, with particularly strong sales for the competitively priced EOS DIGITAL REBEL XTi and the new advanced-amateur model EOS 40D, launched in the third quarter of this year, which, in turn, led to expanded sales of interchangeable lenses for SLR cameras. Sales of compact digital cameras also continued to expand steadily with healthy demand for stylish ELPH-series models as well as for PowerShot-series models, which cater to a diverse range of shooting styles. Accordingly, unit sales of digital cameras for the third quarter expanded approximately 20% compared with the year-ago period. As a result, camera sales overall for the term increased by 14.0% year on year to ¥268.0 billion (U.S.\$2,330 million). Operating profit for the camera segment totaled \(\xi\)76.9 billion (U.S.\(\xi\)668 million), a year-on-year increase of 14.0%, boosted by such factors as the suppression of price declines through the launch of new products and continued cost-reduction efforts, as well as sales growth.

In the optical and other products segment, while steppers, used in the production of semiconductors, enjoyed steady demand, sales of optical products decreased for the three-month period amid declining demand for aligners for the production of LCD panels as investment by LCD manufacturers remained at a low level. As a result, third-quarter sales for the segment totaled ¥97.0 billion (U.S.\$844 million), a year-on-year decrease of 14.4%. Operating profit for the segment decreased by 83.6% year on year to ¥2.4 billion (U.S.\$20 million).

#### **Cash Flow**

In the nine months ended September 30, 2007, Canon generated cash flow from operating activities of ¥562.6 billion (U.S.\$4,892 million), a year-on-year increase of ¥102.9 billion (U.S.\$895 million), reflecting the growth in net sales and net income and the change in working capital. Cash flow from investing activities totaled ¥340.9 billion (U.S.\$2,965 million), due to such factors as active capital investment, used mainly to expand production capabilities. As a result, free cash flow totaled ¥221.7 billion (U.S.\$1,927 million), representing a ¥90.2 billion (U.S.\$784 million) improvement from ¥131.5 billion for the year-ago period.

Cash flow from financing activities recorded an outlay of ¥602.7 billion (U.S.\$5,241 million), mainly resulting from the dividend payout of ¥131.6 billion (U.S.\$1,144 million) in accordance with the company s basic policy regarding profit distribution and the ¥450.0 billion (U.S.\$3,913 million) purchase of treasury stock with the aim of improving capital efficiency and ensuring a flexible capital strategy. Consequently, cash and cash equivalents totaled ¥766.3 billion (U.S.\$6,664 million), representing a ¥389.3 billion (U.S.\$3,385 million) decrease from the end of the previous year.

-3-

#### Outlook

As for the global economic outlook in the fourth quarter, although uncertainty surrounds such factors as the future direction of crude-oil and raw-material prices and a slowdown in the U.S. economy, the global economy is expected to continue growing gradually.

In the businesses in which Canon is involved, demand for both digital SLR cameras and compact digital cameras is expected to continue enjoying robust growth. As for network digital MFDs and laser beam printers, while additional demand is projected for full-color models, severe price competition and shifting demand toward lower-priced models are expected to continue. Within the semiconductor-production equipment market, demand for steppers indicates a trend toward steady performance supported by increasing orders from chip manufacturers, while demand for projection aligners used in the production of LCD panels is expected to continue being sluggish as investment levels by LCD manufacturers remain low.

Following a review of the current business climate and currency exchange trends, the company has revised its forecast for the 2007 fiscal year and now anticipates consolidated net sales of \(\frac{\pmathbf{\frac{4}}}{4}\),560.0 billion (U.S.\(\frac{\pmathbf{\frac{5}}}{39}\),652 million) while maintaining its forecasts for consolidated income before income taxes and minority interests of \(\frac{\pmathbf{\frac{7}}}{788.0}\) billion (U.S.\(\frac{\pmathbf{\frac{5}}}{348}\) million), and consolidated net income of \(\frac{\pmathbf{\frac{5}}}{500.0}\) billion (U.S.\(\frac{\pmathbf{\frac{5}}}{348}\) million). These forecasts reflect an increase in depreciation expense of around \(\frac{\pmathbf{\frac{6}}}{3.0}\) billion (U.S.\(\frac{\pmathbf{5}}{348}\) million) for the full business year, resulting from the change in the accounting method used to calculate depreciation. Additionally, these forecasts assume exchange rates of \(\frac{\pmathbf{1}}{15}\) to the U.S. dollar and \(\frac{\pmathbf{1}}{160}\) to the euro, representing an approximately 2% appreciation of the yen against the U.S. dollar, and an approximately 5% depreciation of the yen against the euro compared with the previous year.

### Consolidated Outlook Fiscal year

	Millions of yen					
	Year ending		Change	Year ended December		ange %)
	Decembe	r 31, 2007		31, 2006		
	Previous	Revised				
	Outlook	Outlook			(B	- C) /
	(A)	(B)	(B - A)	Results (C)		C
Net sales	¥4,580,000	¥4,560,000	¥ (20,000)	¥4,156,759	+	9.7%
Income before income taxes and						
minority interests	788,000	788,000		719,143	+	9.6%
Net income	500,000	500,000		455,325	+	9.8%

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate. believe. estimate. expect. intend. or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States

Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

-4-

#### CANON INC. AND SUBSIDIARIES

**CONSOLIDATED** 

### **II. Financial Statements**

# 1. CONSOLIDATED STATEMENTS OF INCOME

# Results for the third quarter

		ions of yen		Thousands of U.S. dollars
	Three months ended September 30, 2007	Three months ended September 30, 2006	Change(%)	Three months ended September 30, 2007
	(Unaudited)	(Unaudited)		(Unaudited)
Net sales Cost of sales	¥1,050,823 522,471	¥ 987,969 499,928		\$ 9,137,591 4,543,226
Gross profit Operating expenses: Selling, general and administrative	528,352	488,041	+ 8.3	4,594,365
expenses	264,117	244,663		2,296,670
Research and development expenses	90,014	70,692		782,730
	354,131	315,355		3,079,400
Operating profit Other income (deductions):	174,221	172,686	+ 0.9	1,514,965
Interest and dividend income	8,133	7,299		70,722
Interest expense	(350)	(560	•	(3,043)
Other, net	(19,677)	901		(171,105)
	(11,894)	7,640		(103,426)
Income before income taxes and				
minority interests	162,327	180,326		1,411,539
Income taxes	53,578	61,031		465,896
Income before minority interests	108,749	119,295		945,643
Minority interests	3,445	3,708		29,956
Net income	¥ 105,304	¥ 115,587	8.9	\$ 915,687

Note: Comprehensive income for the three months ended September 30, 2007 and 2006 was JPY60,662 million (U.S.\$527,496 thousand) and JPY135,362 million, respectively.

### **Results for the nine months**

	Milli Nina	Thousands of U.S. dollars				
Net sales	Nine months ended September 30, 2007 (Unaudited) ¥3,217,547	Nine months ended September 30, 2006 (Unaudited) ¥ 2,940,224	Change(%) + 9.4		Sej	ine months ended otember 30, 2007 Unaudited) 27,978,670
Cost of sales	1,581,641	1,473,470			·	13,753,400
Gross profit Operating expenses: Selling, general and administrative	1,635,906	1,466,754	+	11.5		14,225,270
expenses Research and development expenses	812,528 260,281	738,372 217,219				7,065,461 2,263,313
	1,072,809	955,591				9,328,774
Operating profit Other income (deductions):	563,097	511,163	+	10.2		4,896,496
Interest and dividend income	25,500	18,442				221,739
Interest expense Other, net	(1,145) (18,984)	(1,185) (7,049)				(9,957) (165,078)
	5,371	10,208				46,704
Income before income taxes and minority interests Income taxes	568,468 196,414	521,371 179,845	+	9.0		4,943,200 1,707,948
Income before minority interests Minority interests	372,054 11,567	341,526 11,765				3,235,252 100,582
Net income	¥ 360,487	¥ 329,761	+	9.3	\$	3,134,670

Note: Comprehensive income for the nine months ended September 30, 2007 and 2006 was JPY417,296 million (U.S.\$3,628,661 thousand) and JPY352,837 million, respectively.

-5-

### CANON INC. AND SUBSIDIARIES

# 2. DETAILS OF SALES

# Results for the third quarter

CONSOLIDATED

	Millio <b>Three</b>	ons of yen		Thousands of U.S. dollars
Sales by product	months ended September	Three months ended September 30,	Change(%)	Three months ended September 30,
	30, 2007	2006		2007
	(Unaudited)	(Unaudited)		(Unaudited)
Business machines:				<b>.</b>
Office imaging products	¥ 305,715	¥ 269,983	+ 13.2	\$ 2,658,391
Computer peripherals	355,962	345,790	+ 2.9	3,095,322
Business information products	24,103	23,723	+ 1.6	209,591
	685,780	639,496	+ 7.2	5,963,304
Cameras	267,987	235,141	+ 14.0	2,330,322
Optical and other products	97,056	113,332	14.4	843,965
Total	¥1,050,823	¥ 987,969	+ 6.4	\$ 9,137,591
	M:11:	ons of yen		Thousands of U.S. dollars
	Three	ons or yen		U.S. donars
	months	Three months		Three months
Sales by region	ended	ended	Change(%)	ended
• 6	September	September 30,		September 30,
	30, 2007	2006		2007
	(Unaudited)	(Unaudited)		(Unaudited)
Japan	¥ 218,665	¥ 219,251	0.3	\$ 1,901,435
Overseas:	242.00=	•00.011		4 740 740
Americas	313,805	299,811	+ 4.7	2,728,739
Europe Other gross	338,918	297,762	+ 13.8 + 4.8	2,947,113
Other areas	179,435	171,145	+ 4.8	1,560,304
	832,158	768,718	+ 8.3	7,236,156
Total	¥1,050,823	¥ 987,969	+ 6.4	\$ 9,137,591

# **Results for the nine months**

Milli	ions of yen	Thousands of U.S. dollars
Nine		
months	Nine months	Nine months

Sales by product	ended September 30, 2007 (Unaudited)	•	ended otember 30, 2006 Unaudited)	Cha	nge(%)	•	ended ptember 30, 2007 Unaudited)
Business machines:  Office imaging products	¥ 938,143	¥	855,420	+	9.7	\$	8,157,765
Computer peripherals	1,116,649	+	992,453	+	12.5	φ	9,709,991
Business information products	77,575		78,219	'	0.8		674,566
	2,132,367		1,926,092	+	10.7		18,542,322
Cameras	787,561		695,426	+	13.2		6,848,357
Optical and other products	297,619		318,706		6.6		2,587,991
Total	¥3,217,547	¥	2,940,224	+	9.4	\$	27,978,670
		ons of	yen				housands of J.S. dollars
	Nine months	Ni	ne months			N	ine months
Calaa by magian			ne monuis	Change(%)			
Sales by region	ended September 30, 2007	Sep	ended otember 30, 2006	Cha	nge(%)	Se	ended ptember 30, 2007
Sales by region	September 30, 2007	•	ended otember 30, 2006	Cha	nge(%)	•	ended ptember 30, 2007
Japan	September	•	ended otember 30,	Cha +	nge(%)	•	ended ptember 30,
	September 30, 2007 (Unaudited)	J)	ended otember 30, 2006 Unaudited) 665,549			(U	ended ptember 30, 2007 Unaudited) 5,886,670
Japan Overseas:	September 30, 2007 (Unaudited) ¥ 676,967	J)	ended otember 30, 2006 Jnaudited)	+	1.7	(U	ended ptember 30, 2007 Unaudited)
Japan Overseas: Americas	September 30, 2007 (Unaudited) ¥ 676,967	J)	ended otember 30, 2006 Unaudited) 665,549	+	1.7 6.9	(U	ended ptember 30, 2007 Unaudited) 5,886,670 8,310,904
Japan Overseas: Americas Europe	September 30, 2007 (Unaudited) ¥ 676,967 955,754 1,061,297	J)	ended otember 30, 2006 Jnaudited) 665,549 894,284 908,705	+ + + +	1.7 6.9 16.8	(U	ended ptember 30, 2007 Unaudited) 5,886,670 8,310,904 9,228,670

Notes: 1. The primary products included in each of the product segments are as follows:

#### Business machines:

Office imaging products: Office network digital multifunction devices (MFDs) / Color network digital MFDs /Office copying machines / Personal-use copying machines / Full-color copying machines / etc.

Computer peripherals : Laser beam printers / Inkjet multifunction peripherals / Single function inkjet printers / Image scanners / etc.

Business information products : Computer information systems / Document scanners / Personal information products / etc.

Cameras : Digital SLR cameras / Compact digital cameras / Interchangeable lenses / Digital video camcorders / etc.

Optical and other products: Semiconductor production equipment / Mirror projection mask aligners for LCD panels / Broadcasting equipment / Medical equipment / Large format printers / Components / etc.

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America / Europe: England, Germany, France, Netherlands /

Other Areas: Asian regions, China, Oceania

-6-

### CANON INC. AND SUBSIDIARIES

#### **CONSOLIDATED**

# 3. SEGMENT INFORMATION BY PRODUCT

# Results for the third quarter

	Millio <b>Three</b>		Thousands of U.S. dollars		
Business machines	months ended September 30, 2007 (Unaudited)	Three months ended September 30, 2006 (Unaudited)	Change(%)	Three months ended September 30, 2007 (Unaudited)	
Net sales: Unaffiliated customers Intersegment	¥ 685,780	¥ 639,496	+ 7.2	\$ 5,963,304	
Total	685,780	639,496	+ 7.2	5,963,304	
Operating cost and expenses	533,409	500,397	+ 6.6	4,638,339	
Operating profit	152,371	139,099	+ 9.5	1,324,965	
Cameras Net sales: Unaffiliated customers Intersegment	¥ 267,987	¥ 235,141	+ 14.0	\$ 2,330,322	
Total	267,987	235,141	+ 14.0	2,330,322	
Operating cost and expenses	191,131	167,751	+ 13.9	1,662,009	
Operating profit	76,856	67,390	+ 14.0	668,313	
Optical and other products Net sales: Unaffiliated customers	¥ 97,056	¥ 113,332	14.4	\$ 843,965	
Intersegment	65,361	49,879	+ 31.0	568,357	
Total	162,417	163,211	0.5	1,412,322	
Operating cost and expenses	160,067	148,852	+ 7.5	1,391,887	
Operating profit	2,350	14,359	83.6	20,435	

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# **Corporate and Eliminations**

Net sales:						
Unaffiliated customers	¥	¥				\$
Intersegment	(65,361)		(49,879)			(568,357)
Total	(65,361)		(49,879)			(568,357)
Operating cost and expenses	(8,005)		(1,717)			(69,609)
Operating profit	(57,356)		(48,162)			(498,748)
Consolidated Net sales: Unaffiliated customers Intersegment	¥ 1,050,823	¥	987,969	+	6.4	\$ 9,137,591
Total	1,050,823		987,969	+	6.4	9,137,591
Operating cost and expenses	876,602		815,283	+	7.5	7,622,626
Operating profit	174,221		172,686	+	0.9	1,514,965

Note: General corporate expenses of JPY57,368 million (U.S.\$498,852 thousand) and JPY48,073 million in the three months ended September 30, 2007 and 2006, respectively, are included in Corporate and Eliminations.

-7-

### CANON INC. AND SUBSIDIARIES

# **Results for the nine months**

**CONSOLIDATED** 

	Milli	Thousands of U.S. dollars		
Business machines	Nine months ended September 30, 2007 (Unaudited)	Nine months ended September 30, 2006 (Unaudited)	Change(%)	Nine months ended September 30, 2007 (Unaudited)
Net sales: Unaffiliated customers	¥2,132,367	¥ 1,926,092	+ 10.7	\$ 18,542,322
Intersegment	1 2,102,007	1 1,520,052	1 10.7	Ψ 10,6 12,622
Total	2,132,367	1,926,092	+ 10.7	18,542,322
Operating cost and expenses	1,644,525	1,492,428	+ 10.2	14,300,218
Operating profit	487,842	433,664	+ 12.5	4,242,104
Cameras Net sales: Unaffiliated customers Intersegment	¥ 787,561	¥ 695,426	+ 13.2	\$ 6,848,357
Total	787,561	695,426	+ 13.2	6,848,357
Operating cost and expenses	573,402	519,300	+ 10.4	4,986,105
Operating profit	214,159	176,126	+ 21.6	1,862,252
Optical and other products Net sales: Unaffiliated customers Intersegment	¥ 297,619 173,278	¥ 318,706 138,585	6.6 + 25.0	\$ 2,587,991 1,506,766
Total	470,897	457,291	+ 3.0	4,094,757
Operating cost and expenses	447,162	419,737	+ 6.5	3,888,366
Operating profit	23,735	37,554	36.8	206,391

# **Corporate and Eliminations**

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Net sales: Unaffiliated customers Intersegment	¥ (173,278)	¥	(138,585)			\$ (1,506,766)
Total	(173,278)		(138,585)			(1,506,766)
Operating cost and expenses	(10,639)		(2,404)			(92,515)
Operating profit	(162,639)		(136,181)			(1,414,251)
Consolidated Net sales: Unaffiliated customers Intersegment	¥3,217,547	¥	2,940,224	+	9.4	\$ 27,978,670
Total	3,217,547		2,940,224	+	9.4	27,978,670
Operating cost and expenses	2,654,450		2,429,061	+	9.3	23,082,174
Operating profit	563,097		511,163	+	10.2	4,896,496

Note: General corporate expenses of JPY162,661 million (U.S.\$1,414,443 thousand) and JPY136,004 million in the nine months ended September 30, 2007 and 2006, respectively, are included in Corporate and Eliminations.

-8-

### CANON INC. AND SUBSIDIARIES

# 4. CONSOLIDATED BALANCE SHEETS

**CONSOLIDATED** 

ASSETS	As of September 30, 2007 (Unaudited)	Millions of yen As of December 31, 2006	Change	Thousands of U.S. dollars As of September 30, 2007 (Unaudited)
Current assets: Cash and cash equivalents Time deposits Marketable securities Trade receivables, net Inventories Prepaid expenses and other current assets	¥ 766,307	¥ 1,155,626	¥(389,319)	\$ 6,663,539
	25,814	41,953	(16,139)	224,470
	10,436	10,445	(9)	90,748
	684,238	761,947	(77,709)	5,949,896
	607,792	539,057	68,735	5,285,148
	290,258	273,321	16,937	2,523,982
Total current assets Noncurrent receivables Investments Property, plant and equipment, net Other assets	2,384,845	2,782,349	(397,504)	20,737,783
	14,438	14,335	103	125,548
	99,577	110,418	(10,841)	865,887
	1,370,748	1,266,425	104,323	11,919,548
	425,717	348,388	77,329	3,701,886
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities: Short-term loans and current portion of long-term debt	¥4,295,325	¥ 4,521,915	¥ (226,590)	\$ 37,350,652
	¥ 14,926	¥ 15,362	¥ (436)	\$ 129,791
Trade payables Income taxes Accrued expenses Other current liabilities	505,495	493,058	12,437	4,395,609
	93,022	133,745	(40,723)	808,887
	322,653	303,353	19,300	2,805,678
	203,968	217,789	(13,821)	1,773,635
Total current liabilities Long-term debt, excluding current installments Accrued pension and severance cost Other noncurrent liabilities	1,140,064	1,163,307	(23,243)	9,913,600
	6,239	15,789	(9,550)	54,252
	49,154	83,876	(34,722)	427,426
	59,587	55,536	4,051	518,148
Total liabilities  Minority interests	1,255,044	1,318,508	(63,464)	10,913,426
	220,685	216,801	3,884	1,919,000
<b>y</b>			2,00.	-,,- ,- ,-

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Stockholders equity: Common stock Additional paid-in capital	174,698 403,208	174,603 403,510	95 (302)	1,519,113 3,506,157		
Legal reserve	45,823	43,600	2,223	398,461		
Retained earnings	2,592,495	2,368,047	224,448	22,543,435		
Accumulated other comprehensive income	, , , , , ,	, , -	, -	,		
(loss)	59,527	2,718	56,809	517,626		
Treasury stock	(456,155)	(5,872)	(450,283)	(3,966,566)		
Total stockholders equity	2,819,596	2,986,606	(167,010)	24,518,226		
Total liabilities and stockholders equity	¥ 4,295,325	¥ 4,521,915	¥ (226,590)	\$ 37,350,652		
	Million	Thousands of U.S. dollars				
	As of	As of	As of			
	September	December		September		
	30,	31,		30,		
	2007 (Unaudited)	2006		2007 (Unaudited)		
Allowance for doubtful receivables	¥ 15,984	¥ 13,849		\$ 138,991		
Accumulated depreciation	1,537,689	1,382,944		13,371,209		
Accumulated other comprehensive income	1,207,009	1,302,511		10,071,209		
(loss):	•= • • •					
Foreign currency translation adjustments	25,046	22,858		217,791		
Net unrealized gains and losses on securities Net gains and losses on derivative	7,496	8,065		65,183		
instruments	2,763	(1,663)		24,026		
Pension liability adjustments	24,222	(26,542)		210,626		
, ,	-9-	, , ,		,		

### CANON INC. AND SUBSIDIARIES

**CONSOLIDATED** 

### 5. CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

Millions of yen

	C	Common Stock		dditional paid-in capital		Legal		Retained earnings		omp in	nmulated other rehensive come loss)		Treasury stock	ste	Total ockholders equity
Balance at December 31, 2006	¥	174,603	¥	403,510	¥	43,600	¥	2,368,047	7	¥	2,718	¥	(5,872)	¥	2,986,606
Cumulative effect of a change in accounting principle adoption of EITF 06-2, net of tax Conversion of convertible debt and other Cash dividends Transfers to legal reserve		95		(306)		2,223		(2,20 <sup>4</sup> ) (131,612) (2,223)	2)						(2,204) (211) (131,612)
Comprehensive income: Net income Other comprehensive income (loss), net of tax Foreign currency								360,487							360,487
translation adjustments Net unrealized gains and losses on securities Net gains and losses on											2,188 (569) 4,426				2,188 (569) 4,426

				Lugai		ig. OAIN	OIV	11110 1 0111	11 0 10				
derivative instruments Pension liability adjustments									50,764				50,764
Total comprehensive income													417,296
Repurchase of treasury stock, net				4							(450,283)		(450,279)
Balance at September 30, 2007 (Unaudited)	V	174 698	v	403 208	V	45 823	V	2 592 495	¥ 59,527	v	(456 155)	v	2 810 506
(Chaudited)	1	174,070	T	403,200	*	<b>4</b> 3,023	1	2,372,473	1 37,321	1	(430,133)	*	2,017,570
Balance at December 31, 2005	¥	174,438	¥	403,246	¥	42,331	¥	2,018,289	¥ (28,212)	¥	(5,410)	¥	2,604,682
Conversion of convertible debt and other Cash dividends Transfers to legal reserve		122		146		969		(104,298) (969)					268 (104,298)
Comprehensive income: Net income Other comprehensive income (loss), net of tax Foreign								329,761					329,761
currency translation adjustments Net unrealized gains and losses on securities									23,132 536				23,132 536
Net gains and losses on derivative instruments									(863) 271				(863) 271

Minimum
pension liability
adjustments

Total

comprehensive

income 352,837

Repurchase of treasury stock,

net (289) (289)

Balance at

September 30, 2006

(Unaudited)  $\mbox{$\frac{1}{4}$,560 $\mathbb{$}$ 403,392 $\mathbb{$}$ 43,300 $\mathbb{$}$ 2,242,783 $\mathbb{$}$ (5,136) $\mathbb{$}$ (5,699) $\mathbb{$}$ 2,853,200$ 

Thousands of U.S. dollors

Balance at

December 31,

2006 \$1,518,287 \$3,508,783 \$379,131 \$20,591,712 \$23,635 \$ (51,061) \$25,970,487

**Cumulative** 

effect of a

change in

accounting

principle -

adoption of

EITF 06-2, net

of tax (19,165) (19,165)

Conversion of

convertible

debt and other 826 (2,661) (1,835)

Cash dividends (1,144,452) (1,144,452)

Transfers to

legal reserve 19,330 (19,330)

Comprehensive

income:

Net income 3,134,670 3,134,670

Other

comprehensive

income (loss),

net of tax Foreign currency							
translation adjustments					19,026		19,026
Net unrealized gains and losses on securities Net gains and					(4,948)		(4,948)
losses on derivative instruments Pension					38,487		38,487
liability adjustments					441,426		441,426
Total comprehensive income							3,628,661
Repurchase of treasury stock, net		35				(3,915,505)	(3,915,470)
Balance at September 30, 2007	<b>.</b> . <b>.</b>	<b>.</b>	<b>* * * * * * * * * *</b>		<b></b>	<b>.</b>	<b>.</b>
(Unaudited)	\$1,519,113	\$ 3,506,157	\$ 398,461	\$ 22,543,435	\$ 517,626	\$ (3,966,566)	\$ 24,518,226
			-1	10-			

### CANON INC. AND SUBSIDIARIES

### 6. CONSOLIDATED STATEMENTS OF CASH FLOWS

**CONSOLIDATED** 

Results for the nine months	Millio	Thousands of U.S. dollars		
	Nine months ended September 30, 2007 (Unaudited)	Nine months ended September 30, 2006 (Unaudited)	Nine months ended September 30, 2007 (Unaudited)	
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash provided by operating activities:	¥ 360,487	¥ 329,761	\$ 3,134,670	
Depreciation and amortization Loss on disposal of property, plant and equipment Deferred income taxes	235,446 5,599 (16,642)	187,923 8,619 8,531	2,047,357 48,687 (144,713)	
Decrease in trade receivables Increase in inventories Increase (decrease) in trade payables Decrease in income taxes	95,021 (71,692) 12,345 (42,499)	49,294 (57,873) (16,387) (36,088)	826,270 (623,409) 107,348 (369,557)	
Increase in accrued expenses Decrease in accrued pension and severance cost Other, net	10,224 (9,049) (16,611)	6,455 (19,110) (1,371)	88,904 (78,687) (144,444)	
Net cash provided by operating activities	562,629	459,754	4,892,426	
Cash flows from investing activities: Purchases of fixed assets Proceeds from sale of fixed assets Purchases of available-for-sale securities	(363,509) 4,960 (2,256)	(318,790) 12,233 (7,497)	(3,160,948) 43,130 (19,617)	
Proceeds from sale and maturity of available-for-sale securities Proceeds from maturity of held-to-maturity	6,831	3,046	59,400	
securities Decrease in time deposits Acquisitions of subsidiaries, net of cash acquired Purchases of other investments Other, net	10,000 16,362 (12,520) (2,293) 1,465	489 (605) (7,407) (9,746)	86,957 142,278 (108,870) (19,939) 12,739	
Net cash used in investing activities	(340,960)	(328,277)	(2,964,870)	
Cash flows from financing activities: Proceeds from issuance of long-term debt Repayments of long-term debt Decrease in short-term loans Dividends paid	1,851 (12,620) (473) (131,612)	943 (4,514) (692) (104,298)	16,096 (109,739) (4,113) (1,144,452)	

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Purchases of treasury stock, net Other, net	(450,279) (9,532)		(275) 2,970	(3,915,470) (82,887)
Net cash used in financing activities	(602,665)		(105,866)	(5,240,565)
Effect of exchange rate changes on cash and cash equivalents	(8,323)		(6,076)	(72,374)
Net change in cash and cash equivalents	(389,319)		19,535	(3,385,383)
Cash and cash equivalents at beginning of period	1,155,626		1,004,953	10,048,922
Cash and cash equivalents at end of period	¥ 766,307	¥	1,024,488	\$ 6,663,539
	-11-			

#### CANON INC. AND SUBSIDIARIES

CONSOLIDATED

#### 7. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

#### (1) GROUP POSITION

1. Number of Group Companies

	September 30, 2007	December 31, 2006	Change
Subsidiaries	234	219	15
Affiliates	17	14	3
Total	251	233	18

#### 2. Change in Group of Entities

**Subsidiaries** 

Addition: 19 Companies Removal: 4 Companies

Affiliates (Carried at Equity

Basis)

Addition: 6 Companies Removal: 3 Companies

3. Subsidiaries listed on domestic stock exchange

Tokyo Stock Exchange (1st section): Canon Marketing Japan Inc., Canon Electronics Inc., Canon Finetech Inc., Argo 21 Corporation

Tokyo Stock Exchange (2nd section): Canon Software Inc.

Osaka Stock Exchange (2nd section): Canon Machinery Inc.

JASDAQ: Nisca Corporation

Osaka Stock Exchange (Hercules): e-System Corporation

#### (2) SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with U.S. generally accepted accounting principles, except for the segment information, as required by Statement of Financial Accounting Standards No.131, Disclosure about Segments of an Enterprise and Related Information.

The disclosure is omitted for other than listed below, since no significant change has occurred since the date of the annual financial statements.

#### Change of Depreciation Method

On April 1, 2007, the Company and its domestic subsidiaries elected to change the declining balance method of depreciating machinery and equipment from the fixed-percentage-on-declining base application to the 250% declining balance application. Estimated salvage values were also reduced in conjunction with this change. The change in depreciation methods caused an increase in depreciation expense by JPY40,363 million (U.S.\$ 350,983thousand) for the nine months ended September 30, 2007.

#### 8. OTHER

We have engaged Ernst & Young ShinNihon to perform a review of the consolidated statements of income, the consolidated balance sheets, the consolidated statements of the stockholders—equity and the consolidated statements of cash flows as of and for the three and nine months ended September 30, 2007. This review engagement was partially performed in accordance with Statement of Auditing Standards No.100,—Interim Financial Information (SAS 100), established by the American Institute of Certified Public Accountants, and the consolidated interim financial information does not include certain disclosures, such as notes to financial statements, compared with that required under U.S. generally accepted accounting principles and by the United States Securities and Exchange Commission.

-12-

Canon Inc. October 25, 2007

### CONSOLIDATED FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2007 SUPPLEMENTARY REPORT TABLE OF CONTENTS

		PAGE
<u>1.</u>	SALES BY REGION AND PRODUCT	S 1
<u>2.</u>	SEGMENT INFORMATION BY PRODUCT	S 2
<u>3.</u>	OTHER INCOME / DEDUCTIONS	S 2
<u>4.</u>	SALES COMPOSITION BY PRODUCT	S 3
<u>5.</u>	SALES GROWTH IN LOCAL CURRENCY	S 3
<u>6.</u>	P&L SUMMARY (4th Quarter 2007/Projection)	S 4
<u>7.</u>	PROFITABILITY	S 4
8.	IMPACT OF FOREIGN EXCHANGE RATES	S 4
<u>9.</u>	STATEMENTS OF CASH FLOWS	S 4
10.	R&D EXPENDITURE	S 5
11.	CAPITAL EXPENDITURE & DEPRECIATION AND AMORTIZATION	S 5
12.	<u>INVENTORIES</u>	S 5
13.	<u>DEBT RATIO</u>	S 5
14.	OVERSEAS PRODUCTION RATIO	S 5
<u> 15.</u>	NUMBER OF EMPLOYEES	S 5

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon s targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

# 1. SALES BY REGION AND PRODUCT

Canon Inc.

(Millions of yen)

	3rd quarter	2007 4th quarter (P)	Year (P)	3rd quarter	2006 4th quarter	Year	Chang 3rd quarter	ge year ove 4th quarter	r year Year
Japan Business machines	147,288			140,645	177,294	619,713	+4.7%		
Office imaging products Computer	95,542			87,242	93,838	359,935	+9.5%		
peripherals Business	37,036			37,972	66,209	190,981	-2.5%		
information products	14,710			15,431	17,247	68,797	-4.7%		
Cameras	36,766			34,275	40,676	139,625	+7.3%		
Optical and other products	34,611			44,331	48,771	172,952	-21.9%		
Total	218,665	283,833	960,800	219,251	266,741	932,290	-0.3%	+6.4%	+3.1%
Overseas Business machines	538,492			498,851	587,701	2,071,374	+7.9%		
Office imaging products Computer peripherals	210,173 318,926			182,741 307,818	236,667 339,746	825,990 1,207,427	+15.0% +3.6%		
Business information products	9,393			8,292	11,288	37,957	+13.3%		
Cameras	231,221			200,866	305,763	902,240	+15.1%		
Optical and other	62,445			69,001	56,330	250,855	-9.5%		

prod	ucts

Total	832,158	1,058,620	3,599,200	768,718	949,794	3,224,469	+8.3%	+11.5%	+11.6%
Americas Business machines	214,744			211,464	239,816	865,697	+1.6%		
Office imaging products	89,450			81,700	99,908	361,328	+9.5%		
Computer peripherals Business	120,543			125,150	134,218	484,624	-3.7%		
information products	4,751			4,614	5,690	19,745	+3.0%		
Cameras	84,963			75,304	133,312	362,104	+12.8%		
Optical and other	14 000			12 042	16 224	55 O 15	+8.1%		
products	14,098	10.5.5.16	1 2 6 1 7 0 0	13,043	16,234	55,845		4.0~	~
Total	313,805	405,746	1,361,500	299,811	389,362	1,283,646	+4.7%	+4.2%	+6.1%
Europe Business machines	244,203			212,212	272,115	916,108	+15.1%		
Office imaging products	93,568			77,285	111,718	369,709	+21.1%		
Computer peripherals Business	146,939			131,983	155,646	531,224	+11.3%		
information products	3,696			2,944	4,751	15,175	+25.5%		
Cameras	85,167			77,472	122,190	362,670	+9.9%		
Optical and other									
products	9,548			8,078	11,295	35,527	+18.2%		
Total	338,918	466,703	1,528,000	297,762	405,600	1,314,305	+13.8%	+15.1%	+16.3%
Other areas Business machines	79,545			75,175	75,770	289,569	+5.8%		

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Office imaging									
products Computer	27,155			23,756	25,041	94,953	+14.3%		
peripherals Business	51,444			50,685	49,882	191,579	+1.5%		
information products	946			734	847	3,037	+28.9%		
Cameras	61,091			48,090	50,261	177,466	+27.0%		
Optical and other									
products	38,799			47,880	28,801	159,483	-19.0%		
Total	179,435	186,171	709,700	171,145	154,832	626,518	+4.8%	+20.2%	+13.3%
<b>Total</b> Business									
machines	685,780	836,533	2,968,900	639,496	764,995	2,691,087	+7.2%	+9.4%	+10.3%
Office imaging									
products Computer	305,715	372,757	1,310,900	269,983	330,505	1,185,925	+13.2%	+12.8%	+10.5%
peripherals Business information	355,962	435,451	1,552,100	345,790	405,955	1,398,408	+2.9%	+7.3%	+11.0%
products	24,103	28,325	105,900	23,723	28,535	106,754	+1.6%	-0.7%	-0.8%
Cameras	267,987	393,039	1,180,600	235,141	346,439	1,041,865	+14.0%	+13.5%	+13.3%
Optical and other									
products	97,056	112,881	410,500	113,332	105,101	423,807	-14.4%	+7.4%	-3.1%
Total	1,050,823	1,342,453	4,560,000	987,969	1,216,535	4,156,759	+6.4%	+10.4%	+9.7%
				-S1	_			(P)=Projec	etion

2006

### **Table of Contents**

Canon Inc.

Change year over year

### 2. SEGMENT INFORMATION BY PRODUCT

2007

(Millions of yen)

	3rd quarter	4th quarter (P)	Year (P)	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Yea
ness nines filiated									
mers segment	685,780	836,533	2,968,900	639,496	764,995	2,691,087	+7.2%	+9.4%	+10
sales	685,780	836,533	2,968,900	639,496	764,995	2,691,087	+7.2%	+9.4%	+10
ating t sales	152,371 22.2%	190,458 22.8%	678,300 22.8%	139,099 21.8%	165,565 21.6%	599,229 22.3%	+9.5%	+15.0%	+13
eras filiated mers	267,987	393,039	1,180,600	235,141	346,439	1,041,865	+14.0%	+13.5%	+13
segment sales	267,987	393,039	1,180,600	235,141	346,439	1,041,865	+14.0%	+13.5%	+13
ating t sales	76,856 28.7%	108,841 27.7%	323,000 27.4%	67,390	92,612 26.7%	268,738 25.8%	+14.0%	+17.5%	+20
cal and									
r <b>ucts</b> filiated	-7.046							- 4-4	
mers segment	97,056 65,361	112,881 61,322	410,500 234,600	113,332 49,879	105,101 52,102	423,807 190,687	-14.4% +31.0%	+7.4% +17.7%	-3 +23
sales	162,417	174,203	645,100	163,211	157,203	614,494	-0.5%	+10.8%	+5
ating	2,350	565	24,300	14,359	3,921	41,475	-83.6%	-85.6%	-41
sales	1.4%	0.3%	3.8%	•	2.5%	6.7%	-03.070	-03.070	-41
1									

orate

inations

(52,102)

(190,687)

(49,879)

(234,600)

filiated mers

segment

(65,361)

(11,894)

9,629

15,000

(61,322)

sales	(65,361)	(61,322)	(234,600)	(49,879)	(52,102)	(190,687)			
ating	(57,356)	(89,961)	(252,600)	(48,162)	(66,228)	(202,409)			
filiated mers segment	1,050,823	1,342,453	4,560,000	987,969	1,216,535	4,156,759	+6.4%	+10.4%	+9
sales	1,050,823	1,342,453	4,560,000	987,969	1,216,535	4,156,759	+6.4%	+10.4%	+9
ating t sales	174,221 16.6%	209,903 15.6%	773,000 17.0%	172,686 17.5%	195,870 16.1%	707,033 17.0%	+0.9%	+7.2%	+9
								(P	)=Proje
HER INC	OME / DEDU	CTIONS						(Mil	llions of
		2007			2006		Chang	ge year over	year
	3rd quarter	4th quarter (P)	Year (P)	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Yea
est and end, net gain /	7,783	8,045	32,400	6,739	7,706	24,963	+1,044	+339	+7,43
ty ngs / loss	(20,388)	508	(30,400)	(2,428)	(8,737)	(25,804)	(17,960)	+9,245	(4,59
filiated panies	200 511	315 761	5,800 7,200	715 2,614	1,428 1,505	4,237 8,714	(515) (2,103)	(1,113) (744)	+1,56
r, net	311	/01	7,200	2,014	1,303	0,/14	(2,103)	(744)	(1,51

Table of Contents 34

7,640

-S2-

1,902

12,110

(19,534)

+7,727

+2,89

(P)=Proje

Canon Inc.

### 4. SALES COMPOSITION BY PRODUCT

		2007			2006	
	3rd quarter	4th quarter (P)	Year (P)	3rd quarter	4th quarter	Year
Office imaging products						
Monochrome copying machines	46%	45%	47%	52%	49%	52%
Color copying machines	35%	36%	35%	30%	34%	31%
Others	19%	19%	18%	18%	17%	17%
Computer peripherals						
Laser beam printers	74%	68%	73%	76%	68%	73%
Inkjet printers						
(includes inkjet MFPs)	25%	31%	26%	23%	31%	26%
Others	1%	1%	1%	1%	1%	1%
<b>Business information products</b>						
Personal computers	61%	61%	61%	65%	61%	64%
Others	39%	39%	39%	35%	39%	36%
Cameras						
Film cameras / Lenses	17%	14%	15%	16%	14%	15%
Digital cameras	75%	79%	77%	74%	76%	75%
Video cameras	8%	7%	8%	10%	10%	10%
Optical and other products						
Semiconductor production						
equipment	42%	45%	47%	52%	53%	52%
Others	58%	55%	53%	48%	47%	48%

(P)=Projection

# 5. SALES GROWTH IN LOCAL CURRENCY (Year over year)

	3rd quarter	2007 4th quarter (P)	Year (P)
<b>Business machines</b>			
Japan	+4.7%		
Overseas	+3.8%		
Total	+4.0%	+8.9%	+6.8%
Cameras			
Japan	+7.3%		
Overseas	+10.4%		
Total	+10.0%	+12.5%	+9.2%
Optical and other products			
Japan	-21.9%		
Overseas	-11.2%		
Total	-15.4%	+7.4%	-4.3%
Total			
Japan	-0.3%	+6.4%	+3.1%

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Overseas	+4.2%	+10.8%	+7.2%
Americas	+3.4%	+6.8%	+4.7%
Europe	+5.9%	+10.7%	+7.9%
Other areas	+2.6%	+21.3%	+10.8%
Total	+3.2%	+9.8%	+6.3%

(P)=Projection

-S3-

# **Table of Contents**

On sales

					Canon	Inc.
6. P&L SUMMARY (4th Quarter 2007/Project	etion)	(1)	Millions of yen)			
0.1 CL SOMMANT (4th Quarter 2007/110jec	2007	2006	Change year			
	4th quarter(P)	4th quarter	over year			
Net sales	1,342,453	1,216,535	+10.4%			
Operating profit	209,903	195,870	+7.2%			
Income before income taxes and minority						
interests	219,532	197,772	+11.0%			
Net income	139,513	125,564	+11.1%			
			(P)=Projection			
7. PROFITABILITY						
	200	07	200	06		
	1st-3rd quarter	Year(P)	1st-3rd quarter	Year		
ROE	16.6%	16.8%	16.1%	16.3%		
ROA	10.9%	11.0%	10.6%	10.6%		
				(P)=Projection	1	
8. IMPACT OF FOREIGN EXCHANGE RAT	ΓES					
(1) Exchange rates						(Yen)
		2007			2006	
	3rd quarter	4th quarter(P)	Year(P)	3rd quarter	4th	Year
Yen/US\$	117.67	115.00	117.98	116.29	quarter 117.81	116.43
Yen/Euro	161.82	160.00	160.29	148.19	151.89	146.51
					<b>(D)</b>	D : .:
					(P)=	Projection
(2) Impact of foreign exchange rates on sales	(Year over		(Billions of			
year)		2007	yen)			
	3rd quarter	4th quarter(P)	Year(P)			
US\$	(0.5)	(13.9)	+20.2			
Euro	+20.8	+18.7	+98.8			
Other currencies	+2.9	+1.4	+9.9			
Total	+23.2	+6.2	+128.9			
			(P)=Projection			
	(Billions of					
(3) Impact of foreign exchange rates per yen	yen)					
	2007					
	4th quarter(P)					
On aslan						

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US\$	4.7
Euro	2.4
On operating profit	
US\$	2.9
Euro	1.9

(P)=Projection

9. STATEMENTS OF CASH FLOWS			(	Millions of yen)	
	200	07	2006		
	3rd quarter	Year(P)	3rd quarter	Year	
Net cash provided by operating activities					
Net income	105,304	500,000	115,587	455,325	
Depreciation and amortization	92,202	355,000	79,768	262,294	
Other, net	(75,201)	(47,000)	(59,479)	(22,378)	
Total	122,305	808,000	135,876	695,241	
Net cash used in investing activities	(131,607)	(448,000)	(117,980)	(460,805)	
Free cash flow	(9,302)	360,000	17,896	234,436	
Net cash used in financing activities	(322,895)	(609,700)	(48,034)	(107,487)	
Effect of exchange rate changes on cash and					
cash equivalents	(10,224)	(10,900)	(537)	23,724	
Net change in cash and cash equivalents	(342,421)	(260,600)	(30,675)	150,673	
Cash and cash equivalents at end of period	766,307	895,000	1,024,488	1,155,626	
				(P)=Projection	

-S4-

Canon Inc.

10. R&D
<b>EXPENDITURE</b>

(Millions of yen)

	2007		2006			
	2.1.	4th	V (D)	2.1	4.1	37
	3rd quarter	quarter(P)	Year(P)	3rd quarter	4th quarter	Year
Business machines	27,929			23,869	35,024	113,770
Cameras	10,946			10,487	10,739	41,122
Optical and other products	51,139			36,336	45,325	153,415
Total	90,014	99,719	360,000	70,692	91,088	308,307
% of sales	8.6%	7.4%	7.9%	7.2%	7.5%	7.4%
					(F	P)=Projection

### 11. CAPITAL EXPENDITURE & DEPRECIATION AND **AMORTIZATION**

(Millions of yen)

	2007 4th			2006		
	3rd quarter	quarter(P)	Year(P)	3rd quarter	4th quarter	Year
Capital expenditure Depreciation and	136,347	107,311	440,000	120,256	106,105	379,657
amortization	92,202	119,554	355,000	79,768	74,371	262,294 (P)=Projection

### 12. INVENTORIES

(1) Inventories			(Millions of yen)
	2007	2006	Difference
	Sep.30	Dec.31	Difference
Business machines	315,581	288,815	+26,766
Cameras	116,748	87,515	+29,233
Optical and other products	175,463	162,727	+12,736
Total	607,792	539,057	+68,735

(2) Inventories/Sales* (Day	s)
-----------------------------	----

	2007	2006	D:66
	Sep.30	Dec.31	Difference
Business machines	41	38	+3
Cameras	38	27	+11
Optical and other products	164	136	+28
Total	51	45	+6

<sup>\*</sup> Index based on the previous six months sales.

#### 13. DEBT RATIO

	2007	2006	Difference
	Sep.30	Dec.31	Difference
Total debt / Total assets	0.5%	0.7%	-0.2%

# 14. OVERSEAS PRODUCTION RATIO

 $\begin{array}{ccc} & 2007 & 2006 \\ & 1\text{st-3rd} & \\ & \text{quarter} & Year \\ \text{Overseas production ratio} & 40\% & 39\% \end{array}$ 

### 15. NUMBER OF EMPLOYEES

	2007	2006	Difforman
	Sep.30	Dec.31	Difference
Japan	54,671	50,753	+3,918
Overseas	75,106	67,746	+7,360
Total	129,777	118,499	+11,278

-S5-