

CANON INC  
Form 6-K  
July 26, 2012

**FORM 6-K**

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Report of Foreign Issuer**

**Pursuant to Rule 13a-16 or 15d-16 of**

**the Securities Exchange Act of 1934**

For the month of . **July** **2012** .. ,

**CANON INC.**

(Translation of registrant's name into English)

30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan

(Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F            Form 40-F

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes      No     

[If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CANON INC.**  
(Registrant)

Date . **July 26, 2012** .

By /s/ Toshihide Aoki  
(Signature)\*

Toshihide Aoki  
General Manager  
Consolidated Accounting Div.  
Canon Inc.

\*Print the name and title of the signing officer under his signature.

The following materials are included.

1. CONSOLIDATED RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2012

## CONSOLIDATED RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2012

July 25, 2012

### CONSOLIDATED RESULTS FOR THE SECOND QUARTER

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Three months ended June 30, 2012	Actual		Three months ended June 30, 2012
		Three months ended June 30, 2011	Change(%)	
Net sales	¥ 899,205	¥ 836,574	+ 7.5	\$ 11,382,342
Operating profit	92,596	78,411	+ 18.1	1,172,101
Income before income taxes	85,545	81,627	+ 4.8	1,082,848
Net income attributable to Canon Inc.	¥ 51,714	¥ 53,861	- 4.0	\$ 654,608
Net income attributable to Canon Inc. stockholders per share:				
- Basic	¥ 43.71	¥ 43.99	- 0.6	\$ 0.55
- Diluted	43.71	43.99	- 0.6	0.55

### CONSOLIDATED RESULTS FOR THE FIRST HALF

(Millions of yen, thousands of U.S. dollars, except per share amounts)

	Six months ended June 30, 2012	Actual		Six months ended June 30, 2012	Projected	
		Six months ended June 30, 2011	Change(%)		Year ending December 31, 2012	Change(%)
Net sales	¥ 1,728,445	¥ 1,675,765	+ 3.1	\$ 21,879,051	¥ 3,690,000	+ 3.7
Operating profit	175,275	160,913	+ 8.9	2,218,671	390,000	+ 3.2
Income before income taxes	178,269	163,659	+ 8.9	2,256,570	395,000	+ 5.5
Net income attributable to Canon Inc.	¥ 113,252	¥ 109,323	+ 3.6	\$ 1,433,570	¥ 250,000	+ 0.6
Net income attributable to Canon Inc. stockholders per share:						
- Basic	¥ 95.26	¥ 89.16	+ 6.8	\$ 1.21	¥ 213.46	+ 4.4
- Diluted	95.25	89.16	+ 6.8	1.21	-	-

As of June 30,	Actual		As of June 30,
	As of December 31, 2011	Change(%)	

Edgar Filing: CANON INC - Form 6-K

	<b>2012</b>					<b>2012</b>
<b>Total assets</b>	<b>¥3,861,436</b>	¥	3,930,727	-	1.8	<b>\$ 48,878,937</b>
<b>Canon Inc. stockholders equity</b>	<b>¥2,499,617</b>	¥	2,551,132	-	2.0	<b>\$ 31,640,722</b>

- Notes: 1. Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.  
2. U.S. dollar amounts are translated from yen at the rate of JPY79=U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of June 29, 2012, solely for the convenience of the reader.

Canon Inc.  
Headquarter office

30-2, Shimomaruko 3-chome, Ohta-ku,  
Tokyo 146-8501, Japan  
Phone: +81-3-3758-2111

# I. Operating Results and Financial Conditions

## 2012 Second Quarter in Review

Looking back at the global economy in the second quarter of 2012, in Europe the debt crisis increased in severity while in the United States the pace of recovery remained modest due to such factors as a delay in the improvement of employment conditions. In China, India and other emerging economies, growth in exports and investment slowed somewhat while in Japan domestic demand grew steadily. As for the global economy overall, due to an increasing sense of a slowdown, growth has been moderate.

As for the markets in which Canon operates amid these conditions, within the office equipment market, while demand for color multifunction devices (MFDs) continued to grow, the laser printer market cooled down, mainly in Europe. Demand for interchangeable-lens digital cameras (formerly referred to as digital single-lens reflex (SLR) cameras) grew steadily in all regions while the market for compact digital cameras contracted more than expected, mainly in developed countries. Demand for inkjet printers remained relatively unchanged from the previous year. In the industry and others sector, while sales of semiconductor lithography equipment, used in the production of NAND flash memory chips and digital imaging sensors, recorded solid growth, demand for flat-panel-display lithography equipment (formerly called liquid crystal display (LCD) lithography equipment) for the manufacture of large-size LCD panels remained sluggish.

The average values of the yen during the second quarter and first half of the year were ¥80.09 and ¥79.92 to the U.S. dollar, respectively, year-on-year appreciations of approximately ¥1 and ¥2, and ¥102.34 and ¥103.41 to the euro, respectively, year-on-year appreciations of approximately ¥15 and ¥12.

Despite such negative factors as the global economic slowdown triggered by the situation in Europe and the sharp appreciation of the yen, Canon continued efforts to expand sales mainly for products such as interchangeable-lens digital cameras and office equipment, leading to second-quarter net sales of ¥ 899.2 billion (U.S.\$11,382 million), an increase of 7.5% from the year-ago period. Net sales for the six months ended June 30, 2012 totaled ¥1,728.4 billion (U.S.\$21,879 million), a year-on-year increase of 3.1%. Despite the positive effects of ongoing cost-cutting efforts, the gross profit ratio for the second quarter declined by 1.1 points to 48.9% from the year-ago period due to the significant impact of the strong yen and product mix. The gross profit ratio for the first half of the year also declined by 1.1 points to 48.1%. Gross profit for the second quarter totaled ¥439.9 billion (U.S.\$5,569 million), a year-on-year increase of 5.1%, and ¥830.8 billion (U.S.\$10,517 million) for the first six months, a year-on-year increase of 0.7%. Owing to Group-wide efforts to thoroughly reduce spending, operating expenses for the quarter increased by just ¥7.2 billion (U.S.\$92 million) from the corresponding period of the previous year while operating expenses for the six months ended June 30, 2012 decreased by ¥8.3 billion (U.S.\$105 million). Consequently, second-quarter operating profit rose 18.1% to ¥92.6 billion (U.S.\$1,172 million), while operating profit for the first half of the year increased by 8.9% to ¥175.3 billion (U.S.\$2,219 million). Other income (deductions) decreased by ¥10.3 billion (U.S.\$130 million) for the second-quarter from the year-ago period and increased 0.2 billion (U.S.\$3 million) for the six months of the year while income before income taxes increased 4.8% year on year to ¥85.5 billion (U.S.\$1,083 million) for the second quarter, and increased 8.9% year on year to ¥178.3 billion (U.S.\$2,257 million) for the first half. Net income attributable to Canon Inc. decreased by 4.0% to ¥51.7 billion (U.S.\$655 million) for the quarter due to an increase in the effective tax rate and increased by 3.6% to ¥113.3 billion (U.S.\$1,434 million) for the first six months of the year.

Basic net income attributable to Canon Inc. stockholders per share for the second quarter was ¥43.71 (U.S.\$0.55), a decrease of ¥0.28 (U.S.\$0.004) compared with the corresponding quarter of the previous year, and ¥95.26 (U.S.\$1.21) for the first half of 2012, a year-on-year increase of ¥6.10 (U.S.\$0.08).

---

**Results by Segment**

Looking at Canon's quarterly performance by business unit, within the Office Business Unit, amid the admirable sales performance of color MFDs led by the imageRUNNER ADVANCE C5000/C2000 series, sales volumes of MFDs increased across the world from the year-ago period. In addition, sales of imagePRESS C6010/C7010VPS-series color MFDs for production printing, machines that were jointly developed by Canon and Océ, contributed to increased sales, particularly in Europe. As for laser printers, sales volumes declined mainly in Europe and in the United States from the corresponding period of the previous year due to worsening business sentiment. Consequently, combined with the appreciation of the yen, second-quarter sales for the segment totaled ¥453.9 billion (U.S.\$5,745 million), declining 2.6% year on year. Likewise, operating profit for the quarter decreased by 2.6% to ¥58.3 billion (U.S.\$738 million). Sales for the combined first six months of the year totaled ¥891.9 billion (U.S.\$11,290 million), decreasing 5.8% year on year, while operating profit declined by 9.5% to ¥111.2 billion (U.S.\$1,407 million).

Within the Imaging System Business Unit (formerly the Consumer Business Unit), demand for interchangeable-lens digital cameras continued to display solid growth around the globe as sales volumes grew significantly year on year, led by the competitively priced EOS Digital Rebel T3i (EOS 600D), along with the EOS 5D Mark III and EOS 60D advanced-amateur models. Furthermore, the professional-model EOS 1D X, released in June this year, has proved popular, further contributing to sales. As for compact digital cameras, models launched this spring offering high image quality and networking capabilities have supported healthy sales growth. In addition, the Cinema EOS System lineup of professional cinematography products, targeting Hollywood and the broader motion picture and television production market, has enjoyed a steady increase in sales. With regard to inkjet printers, sales volumes increased from the year-ago period owing to the early restoration of production in the aftermath of the floods in Thailand the previous year. Additionally, the inkjet product lineup has been further enhanced through the introduction of such models as the PIXMA MX890 series of office inkjet all-in-one printers and the PIXMA PRO-1 professional photo inkjet printer. Accordingly, second-quarter sales for the Imaging System Business Unit increased by 22.3% year on year to ¥369.7 billion (U.S.\$4,680 million) while quarterly operating profit increased by 23.6% to ¥56.0 billion (U.S.\$709 million). Sales for the first six months totaled ¥673.2 billion (U.S.\$8,522 million), rising 13.7% year on year, while operating profit totaled ¥102.7 billion (U.S.\$1,301 million), an increase of 20.6% year on year.

Within the Industry and Others Business Unit, i-line steppers have performed well among semiconductor lithography equipment, fueled by growing demand for smartphones and tablet devices. As for exposure systems used in the production of flat-panel displays, despite sluggish demand for large-scale LCD panels, unit sales have increased compared with the year-ago period. Consequently, second-quarter sales for the segment increased by 7.8% to ¥98.3 billion (U.S.\$1,245 million), while operating profit totaled ¥6.3 billion (U.S.\$80 million). Sales for the first half of the year totaled ¥208.1 billion (U.S.\$2,635 million), a rise of 13.7% year on year, while operating profit was ¥10.3 billion (U.S.\$131 million), a decrease of 9.7% from the year-ago period.

**Cash Flow**

During the first half of 2012, cash flow from operating activities totaled ¥202.0 billion (U.S.\$2,557 million), an increase of ¥11.1 billion (U.S.\$141 million) compared with the year-ago period, mainly because cash outflow from inventories decreased owing to the effects of optimized inventory levels facilitated by the recovery following the previous year's flooding in Thailand. Due to ongoing capital investment focused on boosting production, cash flow from investing activities increased ¥38.5 billion (U.S.\$487 million) year on year, totaling ¥111.8 billion (U.S.\$1,415 million). Accordingly, free cash flow totaled ¥90.2 billion (U.S.\$1,142 million), a slight decrease of ¥27.4 billion (U.S.\$346 million) from the previous year.

Cash flow from financing activities recorded an outlay of ¥187.5 billion (U.S.\$2,374 million), largely arising from the dividend payout and repurchases of treasury stock. Owing to these factors, as well as the negative impact from foreign currency translation adjustments, cash and cash equivalents decreased by ¥99.2 billion (U.S.\$1,255 million) year on year to ¥674.0 billion (U.S.\$8,532 million).

## Outlook

As for the outlook in the third quarter onward, the global economy is expected to realize only mild growth amid the strong uncertainty over the eurozone sovereign debt crisis. Projections for the U.S. economy point to a moderate recovery while in Europe the economy will likely remain sluggish. Growth in emerging economies, such as China and India, is expected to decline. Although Japan continues to face severe conditions, the economy is expected to follow a path of recovery owing to growing domestic demand.

In the businesses in which Canon is involved, within the office equipment market, demand for MFDs is projected to grow steadily. As for laser printers, forecasts call for challenging conditions amid the negative effects of such factors as the sluggish economy and price competition. Demand for interchangeable-lens digital cameras is expected to continue increasing across all regions while demand for compact digital cameras is anticipated to increase for models offering high functionality and high added value. Despite the impact of the slowdown in Europe, demand for inkjet printers should remain relatively unchanged from the previous year. In the industry and others market, demand for semiconductor lithography equipment will likely fluctuate amid the rising uncertainty over capital investment by electronic device manufacturers, whereas demand for flat-panel-display lithography equipment is expected to remain sluggish compared with the year-ago period.

With regard to currency exchange rates for the third quarter onward, on which Canon's performance outlook is based, despite uncertain prospects for the global economy, Canon anticipates exchange rates of ¥80 to the U.S. dollar and ¥100 to the euro.

Upon taking into consideration the abovementioned foreign exchange rate assumptions and current economic forecasts, Canon projects full-year consolidated net sales of ¥3,690.0 billion (U.S.\$46,709 million), a year-on-year increase of 3.7%; operating profit of ¥390.0 billion (U.S.\$4,937 million), a year-on-year increase of 3.2%; income before income taxes of ¥395.0 billion (U.S.\$5,000 million), a year-on-year increase of 5.5%; and net income attributable to Canon Inc. of ¥250.0 billion (U.S.\$3,165 million), a year-on-year increase of 0.6%.

## Consolidated Outlook

### Fiscal year

	Millions of yen				
	Year ending December 31, 2012		Change (B - A)	Year ended December 31, 2011 Results (C)	Change (%) (B - C) / C
	Previous Outlook (A)	Revised Outlook (B)			
Net sales	¥ 3,900,000	¥ 3,690,000	¥ (210,000)	¥ 3,557,433	+3.7%
Operating profit	450,000	390,000	(60,000)	378,071	+3.2%
Income before income taxes	460,000	395,000	(65,000)	374,524	+5.5%
Net income attributable to Canon Inc.	¥ 290,000	¥ 250,000	¥ (40,000)	¥ 248,630	+0.6%

**Basic Policy Regarding Profit Distribution**

Canon is being more proactive in returning profits to shareholders, mainly in the form of a dividend, taking into consideration medium-term profit forecasts along with planned future investments, cash flow and other factors.

Canon Inc. plans to distribute an interim dividend of ¥60.00 (U.S.\$0.76) per share for the first half of fiscal 2012, half the amount of the annual dividend paid out in fiscal 2011, to provide a stable return to shareholders. The year-end dividend, however, has yet to be decided.

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, plan, project or similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.



## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**II. Financial Statements****1. CONSOLIDATED BALANCE SHEETS**

	As of June 30, 2012	Millions of yen As of December 31, 2011	Change	Thousands of U.S. dollars As of June 30, 2012
<b>ASSETS</b>				
Current assets:				
Cash and cash equivalents	¥ 674,047	¥ 773,227	¥ (99,180)	\$ 8,532,241
Short-term investments	77,548	125,517	(47,969)	981,620
Trade receivables, net	501,303	533,208	(31,905)	6,345,608
Inventories	542,245	476,704	65,541	6,863,861
Prepaid expenses and other current assets	256,138	244,649	11,489	3,242,252
Total current assets	2,051,281	2,153,305	(102,024)	25,965,582
Noncurrent receivables	16,131	16,772	(641)	204,190
Investments	52,845	51,790	1,055	668,924
Property, plant and equipment, net	1,225,165	1,190,836	34,329	15,508,418
Intangible assets, net	134,258	138,030	(3,772)	1,699,468
Other assets	381,756	379,994	1,762	4,832,355
Total assets	¥ 3,861,436	¥ 3,930,727	¥ (69,291)	\$ 48,878,937
<b>LIABILITIES AND EQUITY</b>				
Current liabilities:				
Short-term loans and current portion of long-term debt	¥ 4,780	¥ 8,343	¥ (3,563)	\$ 60,506
Trade payables	375,617	380,532	(4,915)	4,754,646
Accrued income taxes	63,061	45,900	17,161	798,241
Accrued expenses	262,394	299,422	(37,028)	3,321,443
Other current liabilities	172,781	159,651	13,130	2,187,101
Total current liabilities	878,633	893,848	(15,215)	11,121,937
Long-term debt, excluding current installments	2,553	3,368	(815)	32,316
Accrued pension and severance cost	249,748	249,604	144	3,161,367
Other noncurrent liabilities	72,308	70,240	2,068	915,292
Total liabilities	1,203,242	1,217,060	(13,818)	15,230,912
Equity:				
Canon Inc. stockholders' equity:				
Common stock	174,762	174,762	-	2,212,177
Additional paid-in capital	399,155	401,572	(2,417)	5,052,595
Legal reserve	59,982	59,004	978	759,267
Retained earnings	3,099,617	3,059,298	40,319	39,235,658
Accumulated other comprehensive income (loss)	(472,222)	(481,773)	9,551	(5,977,494)
Treasury stock, at cost	(761,677)	(661,731)	(99,946)	(9,641,481)

Edgar Filing: CANON INC - Form 6-K

Total Canon Inc. stockholders' equity	<b>2,499,617</b>	2,551,132	(51,515)	<b>31,640,722</b>
Noncontrolling interests	<b>158,577</b>	162,535	(3,958)	<b>2,007,303</b>
Total equity	<b>2,658,194</b>	2,713,667	(55,473)	<b>33,648,025</b>
Total liabilities and equity	<b>¥ 3,861,436</b>	¥ 3,930,727	¥ (69,291)	<b>\$ 48,878,937</b>

	Millions of yen		Thousands of U.S. dollars
	As of <b>June 30, 2012</b>	As of December 31, 2011	As of <b>June 30, 2012</b>
Notes:			
1. Allowance for doubtful receivables	<b>¥ 11,621</b>	¥ 11,563	<b>\$ 147,101</b>
2. Accumulated depreciation	<b>2,064,046</b>	2,038,682	<b>26,127,165</b>
3. Accumulated other comprehensive income (loss):			
Foreign currency translation adjustments	<b>(371,805)</b>	(378,863)	<b>(4,706,392)</b>
Net unrealized gains and losses on securities	<b>2,010</b>	1,003	<b>25,443</b>
Net gains and losses on derivative instruments	<b>1,317</b>	455	<b>16,671</b>
Pension liability adjustments	<b>(103,744)</b>	(104,368)	<b>(1,313,216)</b>

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

2. CONSOLIDATED STATEMENTS OF INCOME AND CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**Consolidated statements of income**

	Millions of yen		Change(%)	Thousands of
	Three months ended June 30, 2012	Three months ended June 30, 2011		U.S. dollars
				Three months ended June 30, 2012
Net sales	¥ 899,205	¥ 836,574	+ 7.5	\$ 11,382,342
Cost of sales	459,284	418,075		5,813,722
Gross profit	439,921	418,499	+ 5.1	5,568,620
Operating expenses:				
Selling, general and administrative expenses	270,003	264,009		3,417,760
Research and development expenses	77,322	76,079		978,759
	347,325	340,088		4,396,519
Operating profit	92,596	78,411	+ 18.1	1,172,101
Other income (deductions):				
Interest and dividend income	2,012	2,124		25,468
Interest expense	(266)	(234)		(3,367)
Other, net	(8,797)	1,326		(111,354)
	(7,051)	3,216		(89,253)
Income before income taxes	85,545	81,627	+ 4.8	1,082,848
Income taxes	32,389	26,207		409,987
Consolidated net income	53,156	55,420		672,861
Less: Net income attributable to noncontrolling interests	1,442	1,559		18,253
Net income attributable to Canon Inc.	¥ 51,714	¥ 53,861	- 4.0	\$ 654,608

**Results for the first half**

	Millions of yen		Change(%)	Thousands of
	Six months ended June 30, 2012	Six months ended June 30, 2011		U.S. dollars
				Six months ended June 30, 2012
Net sales	¥ 1,728,445	¥ 1,675,765	+ 3.1	\$ 21,879,051
Cost of sales	897,626	851,029		11,362,355
Gross profit	830,819	824,736	+ 0.7	10,516,696
Operating expenses:				
Selling, general and administrative expenses	506,191	517,649		6,407,481
Research and development expenses	149,353	146,174		1,890,544
	655,544	663,823		8,298,025

Edgar Filing: CANON INC - Form 6-K

Operating profit	<b>175,275</b>	160,913	+	8.9	<b>2,218,671</b>
Other income (deductions):					
Interest and dividend income	<b>3,574</b>	3,760			<b>45,241</b>
Interest expense	<b>(375)</b>	(672)			<b>(4,747)</b>
Other, net	<b>(205)</b>	(342)			<b>(2,595)</b>
	<b>2,994</b>	2,746			<b>37,899</b>
Income before income taxes	<b>178,269</b>	163,659	+	8.9	<b>2,256,570</b>
Income taxes	<b>61,503</b>	52,259			<b>778,519</b>
Consolidated net income	<b>116,766</b>	111,400			<b>1,478,051</b>
Less: Net income attributable to noncontrolling interests	<b>3,514</b>	2,077			<b>44,481</b>
Net income attributable to Canon Inc.	<b>¥ 113,252</b>	¥ 109,323	+	3.6	<b>\$ 1,433,570</b>

- 7 -

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

## Consolidated statements of comprehensive income

	Millions of yen		Change(%)	Thousands of
	Three months ended June 30, 2012	Three months ended June 30, 2011		U.S. dollars
	¥ 53,156	¥ 55,420	- 4.1	Three months ended June 30, 2012 \$ 672,861
Consolidated net income				
Other comprehensive income (loss), net of tax				
Foreign currency translation adjustments	(61,992)	(19,127)		(784,709)
Net unrealized gains and losses on securities	(3,008)	(1,428)		(38,076)
Net gains and losses on derivative instruments	5,272	1,082		66,734
Pension liability adjustments	251	1,319		3,177
	(59,477)	(18,154)		(752,874)
Comprehensive income (loss)	(6,321)	37,266	-	(80,013)
Less: Comprehensive income attributable to noncontrolling interests	620	1,912		7,848
Comprehensive income (loss) attributable to Canon Inc.	¥ (6,941)	¥ 35,354	-	\$ (87,861)

	Millions of yen		Change(%)	Thousands of
	Six months ended June 30, 2012	Six months ended June 30, 2011		U.S. dollars
	¥ 116,766	¥ 111,400	+ 4.8	Six months ended June 30, 2012 \$ 1,478,051
Consolidated net income				
Other comprehensive income (loss), net of tax				
Foreign currency translation adjustments	8,366	20,517		105,899
Net unrealized gains and losses on securities	989	(1,136)		12,519
Net gains and losses on derivative instruments	897	(358)		11,354
Pension liability adjustments	588	1,461		7,443
	10,840	20,484		137,215
Comprehensive income	127,606	131,884	- 3.2	1,615,266
Less: Comprehensive income attributable to noncontrolling interests	3,536	3,205		44,760
Comprehensive income attributable to Canon Inc.	¥ 124,070	¥ 128,679	- 3.6	\$ 1,570,506

CANON INC. AND SUBSIDIARIES

CONSOLIDATED

**3. DETAILS OF SALES**

<b><u>Results for the second quarter</u></b>	Millions of yen			Thousands of U.S. dollars	
	<b>Sales by business unit</b>	<b>Three months ended June 30, 2012</b>	<b>Three months ended June 30, 2011</b>	<b>Change(%)</b>	<b>Three months ended June 30, 2012</b>
Office	¥ 453,862	¥ 465,799	-	2.6	\$ 5,745,089
Imaging System	369,734	302,216	+	22.3	4,680,177
Industry and Others	98,348	91,256	+	7.8	1,244,911
Eliminations	(22,739)	(22,697)	-	-	(287,835)
<b>Total</b>	<b>¥ 899,205</b>	<b>¥ 836,574</b>	<b>+</b>	<b>7.5</b>	<b>\$ 11,382,342</b>

<b>Sales by region</b>	Millions of yen			Thousands of U.S. dollars	
	<b>Three months ended June 30, 2012</b>	<b>Three months ended June 30, 2011</b>	<b>Change(%)</b>	<b>Three months ended June 30, 2012</b>	
Japan	¥ 178,849	¥ 165,556	+	8.0	\$ 2,263,911
Overseas:					
<i>Americas</i>	243,180	230,519	+	5.5	3,078,228
<i>Europe</i>	258,936	268,641	-	3.6	3,277,671
<i>Asia and Oceania</i>	218,240	171,858	+	27.0	2,762,532
	720,356	671,018	+	7.4	9,118,431
<b>Total</b>	<b>¥ 899,205</b>	<b>¥ 836,574</b>	<b>+</b>	<b>7.5</b>	<b>\$ 11,382,342</b>

<b><u>Results for the first half</u></b>	Millions of yen			Thousands of U.S. dollars	
	<b>Sales by business unit</b>	<b>Six months ended June 30, 2012</b>	<b>Six months ended June 30, 2011</b>	<b>Change(%)</b>	<b>Six months ended June 30, 2012</b>
Office	¥ 891,901	¥ 946,661	-	5.8	\$ 11,289,886
Imaging System	673,210	591,837	+	13.7	8,521,646
Industry and Others	208,130	183,049	+	13.7	2,634,557
Eliminations	(44,796)	(45,782)	-	-	(567,038)
<b>Total</b>	<b>¥ 1,728,445</b>	<b>¥ 1,675,765</b>	<b>+</b>	<b>3.1</b>	<b>\$ 21,879,051</b>

Millions of yen

Edgar Filing: CANON INC - Form 6-K

Sales by region	Six months ended	Six months ended	Change(%)	Thousands of U.S. dollars
	June 30, 2012	June 30, 2011		Six months ended June 30, 2012
Japan	¥ 355,724	¥ 323,604	+ 9.9	\$ 4,502,835
Overseas:				
Americas	453,528	447,053	+ 1.4	5,740,861
Europe	503,389	548,594	- 8.2	6,372,013
Asia and Oceania	415,804	356,514	+ 16.6	5,263,342
	1,372,721	1,352,161	+ 1.5	17,376,216
Total	¥ 1,728,445	¥ 1,675,765	+ 3.1	\$ 21,879,051

Notes: 1. The primary products included in each of the segments are as follows:

- Office Business Unit : Office multifunction devices (MFDs) / Office copying machines / Personal-use copying machines / Laser MFDs / Laser printers / Digital production printing systems / High speed continuous feed printers / Wide-format printers / Document solution
- Imaging System Business Unit \* : Interchangeable-lens digital cameras / Compact digital cameras / Digital camcorders / Digital cinema cameras / Interchangeable lenses / Inkjet printers / Large-format inkjet printers / Commercial photo printers / Image scanners / Broadcast equipment / Calculators
- Industry and Others Business Unit : Semiconductor lithography equipment / Flat-panel-display lithography equipment / Digital radiography systems / Ophthalmic equipment / Vacuum thin-film deposition equipment / Organic LED panel manufacturing equipment / Micromotors / Computers / Handy terminals / Document scanners

\*The Consumer Business Unit has been renamed the Imaging System Business Unit .

2. The principal countries and regions included in each regional category are as follows:

- Americas: United States of America, Canada, Latin America
- Europe: United Kingdom, Germany, France, Netherlands, European countries, Middle East and Africa
- Asia and Oceania: China, Asian countries, Australia

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

4. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Millions of yen		Thousands of U.S. dollars
	Six months ended June 30, 2012	Six months ended June 30, 2011	Six months ended June 30, 2012
Cash flows from operating activities:			
Consolidated net income	¥ 116,766	¥ 111,400	\$ 1,478,051
Adjustments to reconcile consolidated net income to net cash provided by operating activities:			
Depreciation and amortization	120,906	127,587	1,530,456
Loss on disposal of fixed assets	7,380	4,914	93,418
Deferred income taxes	(1,428)	(1,627)	(18,076)
Decrease in trade receivables	32,233	91,225	408,013
Increase in inventories	(63,586)	(83,978)	(804,886)
Decrease in trade payables	(1,273)	(9,859)	(16,114)
Increase (decrease) in accrued income taxes	17,231	(14,803)	218,114
Decrease in accrued expenses	(36,987)	(32,986)	(468,190)
Increase (decrease) in accrued (prepaid) pension and severance cost	1,763	(300)	22,316
Other, net	8,962	(748)	113,442
Net cash provided by operating activities	201,967	190,825	2,556,544
Cash flows from investing activities:			
Purchases of fixed assets	(162,481)	(104,307)	(2,056,722)
Proceeds from sale of fixed assets	1,287	616	16,291
Purchases of available-for-sale securities	(152)	(540)	(1,924)
Proceeds from sale and maturity of available-for-sale securities	189	1,469	2,392
Decrease in time deposits, net	49,998	17,729	632,886
Acquisitions of subsidiaries, net of cash acquired	(704)	17	(8,911)
Purchases of other investments	(259)	(127)	(3,278)
Other, net	345	11,835	4,367
Net cash used in investing activities	(111,777)	(73,308)	(1,414,899)
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	389	593	4,924
Repayments of long-term debt	(1,181)	(2,345)	(14,949)
Increase (decrease) in short-term loans, net	(3,616)	6,582	(45,772)
Dividends paid	(72,092)	(79,850)	(912,557)
Repurchases of treasury stock, net	(99,970)	(49,843)	(1,265,443)
Other, net	(11,071)	(1,571)	(140,140)
Net cash used in financing activities	(187,541)	(126,434)	(2,373,937)
Effect of exchange rate changes on cash and cash equivalents	(1,829)	16,957	(23,151)
Net change in cash and cash equivalents	(99,180)	8,040	(1,255,443)
Cash and cash equivalents at beginning of period	773,227	840,579	9,787,684
Cash and cash equivalents at end of period	¥ 674,047	¥ 848,619	\$ 8,532,241





## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

5. NOTE FOR GOING CONCERN ASSUMPTION

Not applicable.

6. SEGMENT INFORMATION

## (1) SEGMENT INFORMATION BY BUSINESS UNIT

<u>Results for the second quarter</u>	Millions of yen		Change(%)	Thousands of
	Three months ended June 30, 2012	Three months ended June 30, 2011		U.S. dollars Three months ended June 30, 2012
<b>Office</b>				
Net sales:				
External customers	¥ 452,682	¥ 464,301	- 2.5	\$ 5,730,152
Intersegment	1,180	1,498	- 21.2	14,937
Total	453,862	465,799	- 2.6	5,745,089
Operating cost and expenses	395,550	405,957	- 2.6	5,006,962
Operating profit	¥ 58,312	¥ 59,842	- 2.6	\$ 738,127
<b>Imaging System</b>				
Net sales:				
External customers	¥ 369,297	¥ 301,993	+ 22.3	\$ 4,674,646
Intersegment	437	223	+ 96.0	5,531
Total	369,734	302,216	+ 22.3	4,680,177
Operating cost and expenses	313,721	256,901	+ 22.1	3,971,152
Operating profit	¥ 56,013	¥ 45,315	+ 23.6	\$ 709,025
<b>Industry and Others</b>				
Net sales:				
External customers	¥ 77,226	¥ 70,280	+ 9.9	\$ 977,544
Intersegment	21,122	20,976	+ 0.7	267,367
Total	98,348	91,256	+ 7.8	1,244,911
Operating cost and expenses	92,016	86,422	+ 6.5	1,164,759
Operating profit	¥ 6,332	¥ 4,834	+ 31.0	\$ 80,152
<b>Corporate and Eliminations</b>				
Net sales:				

Edgar Filing: CANON INC - Form 6-K

External customers	¥ -	¥ -	-	\$ -
Intersegment	(22,739)	(22,697)	-	(287,835)
Total	(22,739)	(22,697)	-	(287,835)
Operating cost and expenses	5,322	8,883	-	67,368
Operating profit	¥ (28,061)	¥ (31,580)	-	\$ (355,203)
<b>Consolidated</b>				
Net sales:				
External customers	¥ 899,205	¥ 836,574	+ 7.5	\$ 11,382,342
Intersegment	-	-	-	-
Total	899,205	836,574	+ 7.5	11,382,342
Operating cost and expenses	806,609	758,163	+ 6.4	10,210,241
Operating profit	¥ 92,596	¥ 78,411	+ 18.1	\$ 1,172,101

- 11 -

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

	Millions of yen		Change(%)		Thousands of U.S. dollars Six months ended June 30, 2012
	Six months ended June 30, 2012	Six months ended June 30, 2011			
<b>Results for the first half</b>					
<b>Office</b>					
Net sales:					
External customers	¥ 889,608	¥ 943,352	-	5.7	\$ 11,260,861
Intersegment	2,293	3,309	-	30.7	29,025
Total	891,901	946,661	-	5.8	11,289,886
Operating cost and expenses	780,743	823,767	-	5.2	9,882,823
Operating profit	¥ 111,158	¥ 122,894	-	9.5	\$ 1,407,063
<b>Imaging System</b>					
Net sales:					
External customers	¥ 672,314	¥ 591,361	+	13.7	\$ 8,510,304
Intersegment	896	476	+	88.2	11,342
Total	673,210	591,837	+	13.7	8,521,646
Operating cost and expenses	570,463	506,613	+	12.6	7,221,051
Operating profit	¥ 102,747	¥ 85,224	+	20.6	\$ 1,300,595
<b>Industry and Others</b>					
Net sales:					
External customers	¥ 166,523	¥ 141,052	+	18.1	\$ 2,107,886
Intersegment	41,607	41,997	-	0.9	526,671
Total	208,130	183,049	+	13.7	2,634,557
Operating cost and expenses	197,805	171,612	+	15.3	2,503,861
Operating profit	¥ 10,325	¥ 11,437	-	9.7	\$ 130,696
<b>Corporate and Eliminations</b>					
Net sales:					
External customers	¥ -	¥ -	-	-	\$ -
Intersegment	(44,796)	(45,782)	-	-	(567,038)
Total	(44,796)	(45,782)	-	-	(567,038)
Operating cost and expenses	4,159	12,860	-	-	52,645
Operating profit	¥ (48,955)	¥ (58,642)	-	-	\$ (619,683)

Edgar Filing: CANON INC - Form 6-K

**Consolidated**

Net sales:

External customers	¥ 1,728,445	¥ 1,675,765	+	3.1	\$ 21,879,051
Intersegment	-	-		-	-
Total	1,728,445	1,675,765	+	3.1	21,879,051
Operating cost and expenses	1,553,170	1,514,852	+	2.5	19,660,380
Operating profit	¥ 175,275	¥ 160,913	+	8.9	\$ 2,218,671

- 12 -

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

## (2) SEGMENT INFORMATION BY GEOGRAPHIC AREA

<b><u>Results for the second quarter</u></b>	Millions of yen			Change(%)	Thousands of
	<b>Three months ended June 30, 2012</b>	Three months ended June 30, 2011			U.S. dollars <b>Three months ended June 30, 2012</b>
<b>Japan</b>					
Net sales:					
External customers	¥ 204,579	¥ 181,418	+ 12.8		\$ 2,589,608
Intersegment	474,836	435,167	+ 9.1		6,010,582
Total	679,415	616,585	+ 10.2		8,600,190
Operating cost and expenses	578,793	520,779	+ 11.1		7,326,494
Operating profit	¥ 100,622	¥ 95,806	+ 5.0		\$ 1,273,696
<b>Americas</b>					
Net sales:					
External customers	¥ 241,097	¥ 228,738	+ 5.4		\$ 3,051,861
Intersegment	6,871	3,948	+ 74.0		86,974
Total	247,968	232,686	+ 6.6		3,138,835
Operating cost and expenses	243,642	229,321	+ 6.2		3,084,076
Operating profit	¥ 4,326	¥ 3,365	+ 28.6		\$ 54,759
<b>Europe</b>					
Net sales:					
External customers	¥ 258,445	¥ 267,776	- 3.5		\$ 3,271,456
Intersegment	1,527	1,129	+ 35.3		19,329
Total	259,972	268,905	- 3.3		3,290,785
Operating cost and expenses	254,182	261,581	- 2.8		3,217,494
Operating profit	¥ 5,790	¥ 7,324	- 20.9		\$ 73,291
<b>Asia and Oceania</b>					
Net sales:					
External customers	¥ 195,084	¥ 158,642	+ 23.0		\$ 2,469,417
Intersegment	209,021	149,572	+ 39.7		2,645,836
Total	404,105	308,214	+ 31.1		5,115,253
Operating cost and expenses	392,890	298,305	+ 31.7		4,973,291

Edgar Filing: CANON INC - Form 6-K

Operating profit	¥ 11,215	¥ 9,909	+ 13.2	\$ 141,962
<b>Corporate and Eliminations</b>				
Net sales:				
External customers	¥ -	¥ -	-	\$ -
Intersegment	(692,255)	(589,816)	-	(8,762,721)
Total	(692,255)	(589,816)	-	(8,762,721)
Operating cost and expenses	(662,898)	(551,823)	-	(8,391,114)
Operating profit	¥ (29,357)	¥ (37,993)	-	\$ (371,607)
<b>Consolidated</b>				
Net sales:				
External customers	¥ 899,205	¥ 836,574	+ 7.5	\$ 11,382,342
Intersegment	-	-	-	-
Total	899,205	836,574	+ 7.5	11,382,342
Operating cost and expenses	806,609	758,163	+ 6.4	10,210,241
Operating profit	¥ 92,596	¥ 78,411	+ 18.1	\$ 1,172,101

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

Results for the first half	Millions of yen			Change(%)	Thousands of
	Six months ended June 30, 2012	Six months ended June 30, 2011			U.S. dollars Six months ended June 30, 2012
<b>Japan</b>					
Net sales:					
External customers	¥ 413,794	¥ 358,894	+ 15.3		\$ 5,237,899
Intersegment	935,009	878,099	+ 6.5		11,835,557
Total	1,348,803	1,236,993	+ 9.0		17,073,456
Operating cost and expenses	1,175,625	1,054,653	+ 11.5		14,881,329
Operating profit	¥ 173,178	¥ 182,340	- 5.0		\$ 2,192,127
<b>Americas</b>					
Net sales:					
External customers	¥ 448,099	¥ 444,415	+ 0.8		\$ 5,672,139
Intersegment	12,089	7,061	+ 71.2		153,026
Total	460,188	451,476	+ 1.9		5,825,165
Operating cost and expenses	451,630	447,066	+ 1.0		5,716,836
Operating profit	¥ 8,558	¥ 4,410	+ 94.1		\$ 108,329
<b>Europe</b>					
Net sales:					
External customers	¥ 502,481	¥ 545,489	- 7.9		\$ 6,360,519
Intersegment	3,053	2,011	+ 51.8		38,646
Total	505,534	547,500	- 7.7		6,399,165
Operating cost and expenses	488,851	528,857	- 7.6		6,187,988
Operating profit	¥ 16,683	¥ 18,643	- 10.5		\$ 211,177
<b>Asia and Oceania</b>					
Net sales:					
External customers	¥ 364,071	¥ 326,967	+ 11.3		\$ 4,608,494
Intersegment	406,227	335,430	+ 21.1		5,142,114
Total	770,298	662,397	+ 16.3		9,750,608
Operating cost and expenses	738,234	638,212	+ 15.7		9,344,735
Operating profit	¥ 32,064	¥ 24,185	+ 32.6		\$ 405,873



Edgar Filing: CANON INC - Form 6-K

**Corporate and Eliminations**

Net sales:				
External customers	¥	-	¥	-
Intersegment		(1,356,378)		(17,169,343)
		(1,222,601)		
Total		(1,356,378)		(17,169,343)
Operating cost and expenses		(1,301,170)		(16,470,508)
Operating profit	¥	(55,208)	¥	(68,665)

**Consolidated**

Net sales:					
External customers	¥	1,728,445	¥	1,675,765	+ 3.1
Intersegment		-		-	-
Total		1,728,445		1,675,765	+ 3.1
Operating cost and expenses		1,553,170		1,514,852	+ 2.5
Operating profit	¥	175,275	¥	160,913	+ 8.9

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

7. SIGNIFICANT CHANGES IN CANON INC. STOCKHOLDERS' EQUITY

None.

8. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES(1) GROUP POSITION

## 1. Number of Group Companies

	June 30, 2012	December 31, 2011	Change
Subsidiaries	278	277	1
Affiliates	10	11	(1)
Total	288	288	-

## 2. Change in Group Entities

Subsidiaries	
Addition:	11 companies
Removal:	10 companies
Affiliates(Carried at Equity Basis)	
Removal:	1 company

## 3. Subsidiaries Listed on Domestic Stock Exchange

Tokyo Stock Exchange (1st section): Canon Marketing Japan Inc., Canon Electronics Inc.

(2) SIGNIFICANT ACCOUNTING POLICIES

Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

## CONSOLIDATED FINANCIAL RESULTS FOR THE SECOND QUARTER

## AND THE FIRST HALF ENDED JUNE 30, 2012

## SUPPLEMENTARY REPORT

## TABLE OF CONTENTS

	PAGE
1. SALES BY GEOGRAPHIC AREA AND BUSINESS UNIT	S 1
2. SEGMENT INFORMATION BY BUSINESS UNIT	S 2
3. OTHER INCOME / DEDUCTIONS	S 2
4. BREAKDOWN OF PRODUCT SALES WITHIN BUSINESS UNIT	S 3
5. SALES GROWTH IN LOCAL CURRENCY (Year over year)	S 3
6. PROFITABILITY	S 4
7. IMPACT OF FOREIGN EXCHANGE RATES	S 4
8. STATEMENTS OF CASH FLOWS	S 4
9. R&D EXPENDITURE	S 5
10. INCREASE IN PP&E & DEPRECIATION AND AMORTIZATION	S 5
11. INVENTORIES	S 5
12. DEBT RATIO	S 5
13. OVERSEAS PRODUCTION RATIO	S 5
14. NUMBER OF EMPLOYEES	S 5

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate, expect, intend, may, plan, project or similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

## 1. SALES BY GEOGRAPHIC AREA AND BUSINESS UNIT

(Millions of yen)

	2012			2011			Change year over year		
	2nd quarter	1st half	Year	2nd quarter	1st half	Year	2nd quarter	1st half	Year
			(P)						
<b>Japan</b>									
Office	95,062	187,593	-	88,398	179,457	362,528	+7.5%	+4.5%	-
Imaging System	50,036	92,384	-	41,142	79,774	187,397	+21.6%	+15.8%	-
Industry and Others	33,751	75,747	-	36,016	64,373	144,525	-6.3%	+17.7%	-
Total	178,849	355,724	747,800	165,556	323,604	694,450	+8.0%	+9.9%	+7.7%
<b>Overseas</b>									
Office	357,620	702,015	-	375,903	763,895	1,549,584	-4.9%	-8.1%	-
Imaging System	319,261	579,930	-	260,851	511,587	1,123,626	+22.4%	+13.4%	-
Industry and Others	43,475	90,776	-	34,264	76,679	189,773	+26.9%	+18.4%	-
Total	720,356	1,372,721	2,942,200	671,018	1,352,161	2,862,983	+7.4%	+1.5%	+2.8%
<b>Americas</b>									
Office	138,992	264,713	-	143,334	285,744	588,190	-3.0%	-7.4%	-
Imaging System	93,729	167,266	-	77,042	143,178	335,158	+21.7%	+16.8%	-
Industry and Others	10,459	21,549	-	10,143	18,131	38,607	+3.1%	+18.9%	-
Total	243,180	453,528	974,500	230,519	447,053	961,955	+5.5%	+1.4%	+1.3%
<b>Europe</b>									
Office	149,489	301,070	-	169,018	351,198	696,239	-11.6%	-14.3%	-
Imaging System	104,143	191,601	-	93,428	183,179	391,747	+11.5%	+4.6%	-
Industry and Others	5,304	10,718	-	6,195	14,217	25,079	-14.4%	-24.6%	-
Total	258,936	503,389	1,065,100	268,641	548,594	1,113,065	-3.6%	-8.2%	-4.3%
<b>Asia and Oceania</b>									
Office	69,139	136,232	-	63,551	126,953	265,155	+8.8%	+7.3%	-
Imaging System	121,389	221,063	-	90,381	185,230	396,721	+34.3%	+19.3%	-
Industry and Others	27,712	58,509	-	17,926	44,331	126,087	+54.6%	+32.0%	-
Total	218,240	415,804	902,600	171,858	356,514	787,963	+27.0%	+16.6%	+14.5%
<b>Intersegment</b>									
Office	1,180	2,293	-	1,498	3,309	5,831	-21.2%	-30.7%	-
Imaging System	437	896	-	223	476	1,021	+96.0%	+88.2%	-
Industry and Others	21,122	41,607	-	20,976	41,997	86,565	+0.7%	-0.9%	-
Eliminations	(22,739)	(44,796)	-	(22,697)	(45,782)	(93,417)	-	-	-
Total	0	0	0	0	0	0	-	-	-
<b>Total</b>									
Office	453,862	891,901	1,818,900	465,799	946,661	1,917,943	-2.6%	-5.8%	-5.2%
Imaging System	369,734	673,210	1,528,100	302,216	591,837	1,312,044	+22.3%	+13.7%	+16.5%
Industry and Others	98,348	208,130	431,800	91,256	183,049	420,863	+7.8%	+13.7%	+2.6%
Eliminations	(22,739)	(44,796)	(88,800)	(22,697)	(45,782)	(93,417)	-	-	-
Total	899,205	1,728,445	3,690,000	836,574	1,675,765	3,557,433	+7.5%	+3.1%	+3.7%

(P)=Projection

**2. SEGMENT INFORMATION BY BUSINESS UNIT**

	2012						2011			(Millions of yen)		
	2012		Year		2011		Change year over year					
	2nd quarter	1st half	(P)		2nd quarter	1st half	Year	2nd quarter	1st half	Year		
<b>Office</b>												
External customers	452,682	889,608	1,815,400	464,301	943,352	1,912,112	-2.5%	-5.7%	-5.1%			
Intersegment	1,180	2,293	3,500	1,498	3,309	5,831	-21.2%	-30.7%	-40.0%			
Total sales	453,862	891,901	1,818,900	465,799	946,661	1,917,943	-2.6%	-5.8%	-5.2%			
Operating profit	58,312	111,158	208,200	59,842	122,894	259,265	-2.6%	-9.5%	-19.7%			
% of sales	12.8%	12.5%	11.4%	12.8%	13.0%	13.5%	-	-	-			
<b>Imaging System</b>												
External customers	369,297	672,314	1,526,700	301,993	591,361	1,311,023	+22.3%	+13.7%	+16.5%			
Intersegment	437	896	1,400	223	476	1,021	+96.0%	+88.2%	+37.1%			
Total sales	369,734	673,210	1,528,100	302,216	591,837	1,312,044	+22.3%	+13.7%	+16.5%			
Operating profit	56,013	102,747	268,000	45,315	85,224	211,294	+23.6%	+20.6%	+26.8%			
% of sales	15.1%	15.3%	17.5%	15.0%	14.4%	16.1%	-	-	-			
<b>Industry and Others</b>												
External customers	77,226	166,523	347,900	70,280	141,052	334,298	+9.9%	+18.1%	+4.1%			
Intersegment	21,122	41,607	83,900	20,976	41,997	86,565	+0.7%	-0.9%	-3.1%			
Total sales	98,348	208,130	431,800	91,256	183,049	420,863	+7.8%	+13.7%	+2.6%			
Operating profit	6,332	10,325	12,200	4,834	11,437	24,300	+31.0%	-9.7%	-49.8%			
% of sales	6.4%	5.0%	2.8%	5.3%	6.2%	5.8%	-	-	-			
<b>Corporate and Eliminations</b>												
External customers	-	-	-	-	-	-	-	-	-			
Intersegment	(22,739)	(44,796)	(88,800)	(22,697)	(45,782)	(93,417)	-	-	-			
Total sales	(22,739)	(44,796)	(88,800)	(22,697)	(45,782)	(93,417)	-	-	-			
Operating profit	(28,061)	(48,955)	(98,400)	(31,580)	(58,642)	(116,788)	-	-	-			
<b>Consolidated</b>												
External customers	899,205	1,728,445	3,690,000	836,574	1,675,765	3,557,433	+7.5%	+3.1%	+3.7%			
Intersegment	-	-	-	-	-	-	-	-	-			
Total sales	899,205	1,728,445	3,690,000	836,574	1,675,765	3,557,433	+7.5%	+3.1%	+3.7%			
Operating profit	92,596	175,275	390,000	78,411	160,913	378,071	+18.1%	+8.9%	+3.2%			
% of sales	10.3%	10.1%	10.6%	9.4%	9.6%	10.6%	-	-	-			

(P)=Projection  
(Millions of yen)**3. OTHER INCOME / DEDUCTIONS**

	2012			2011			Change year over year		
	2012		Year		2011		Change year over year		
	2nd quarter	1st half	(P)		2nd quarter	1st half	Year	2nd quarter	1st half
Interest and dividend, net	1,746	3,199	5,000	1,890	3,088	7,444	(144)	+111	(2,444)
Forex gain (loss)	(12,640)	(3,333)	(3,000)	(2,056)	837	(3,287)	(10,584)	(4,170)	+287
Equity earnings (loss) of affiliated companies	(38)	427	900	(2,499)	(5,377)	(7,368)	+2,461	+5,804	+8,268
Other, net	3,881	2,701	2,100	5,881	4,198	(336)	(2,000)	(1,497)	+2,436
Total	(7,051)	2,994	5,000	3,216	2,746	(3,547)	(10,267)	+248	+8,547

(P)=Projection

**4. BREAKDOWN OF PRODUCT SALES WITHIN BUSINESS UNIT**

	2012			2011		
	2nd quarter	1st half	Year (P)	2nd quarter	1st half	Year
<b>Office</b>						
Monochrome copiers	16%	16%	16%	15%	15%	15%
Color copiers	19%	19%	19%	17%	17%	17%
Printers	44%	44%	44%	47%	47%	48%
Others	21%	21%	21%	21%	21%	20%
<b>Imaging System</b>						
Cameras	73%	72%	72%	69%	69%	71%
Inkjet printers	20%	21%	21%	26%	26%	24%
Others	7%	7%	7%	5%	5%	5%
<b>Industry and Others</b>						
Lithography equipment	22%	20%	15%	15%	17%	19%
Others	78%	80%	85%	85%	83%	81%

(P)=Projection

**5. SALES GROWTH IN LOCAL CURRENCY (Year over year)**

	2012		Year (P)
	2nd quarter	1st half	
<b>Office</b>			
Japan	+7.5%	+4.5%	-
Overseas	+1.8%	-2.6%	-
Total	+2.8%	-1.3%	-2.6%
<b>Imaging System</b>			
Japan	+21.6%	+15.8%	-
Overseas	+29.3%	+18.9%	-
Total	+28.3%	+18.5%	+18.8%
<b>Industry and Others</b>			
Japan	-6.3%	+17.7%	-
Overseas	+29.9%	+20.7%	-
Total	+8.9%	+14.7%	+2.9%
<b>Total</b>			
Japan	+8.0%	+9.9%	+7.7%
Overseas	+13.9%	+6.9%	+5.6%
Americas	+9.0%	+5.0%	+1.9%
Europe	+8.4%	+0.8%	+2.8%
Asia and Oceania	+29.0%	+18.4%	+14.2%
Total	+12.7%	+7.5%	+6.0%

(P)=Projection

**6. PROFITABILITY**

	2012		2011	
	1st half	Year (P)	1st half	Year
ROE *1	9.0%	9.7%	8.3%	9.6%
ROA *2	5.8%	6.3%	5.5%	6.3%

(P)=Projection

\*1 Based on Net Income attributable to Canon Inc. and Total Canon Inc. Stockholders Equity

\*2 Based on Net Income attributable to Canon Inc.

**7. IMPACT OF FOREIGN EXCHANGE RATES****(1) Exchange rates**

	2012			2011	
	1st half	2nd half (P)	Year (P)	1st half	Year
Yen/US\$	79.92	80.00	79.96	81.92	79.55
Yen/Euro	103.41	100.00	101.59	114.95	110.72

(P)=Projection

**(2) Impact of foreign exchange rates on sales (Year over year)**

	(Billions of yen)	
	2012	Year (P)
US\$	(11.4)	+11.1
Euro	(54.7)	(90.8)
Other currencies	(0.6)	+4.2
Total	(66.7)	(75.5)

(P)=Projection

**(3) Impact of foreign exchange rates per yen**

	(Billions of yen)	
	2012	Year (P)
On sales		
US\$	10.4	
Euro	5.3	
On operating profit		
US\$	5.3	
Euro	2.9	

(P)=Projection

**8. STATEMENTS OF CASH FLOWS**

	(Millions of yen)			
	2012		2011	
	1st half	Year (P)	1st half	Year
Net cash provided by operating activities	201,967	505,000	190,825	469,562
Net cash used in investing activities	(111,777)	(328,000)	(73,308)	(256,543)
Free cash flow	90,190	177,000	117,517	213,019
Net cash used in financing activities	(187,541)	(253,200)	(126,434)	(257,513)
Effect of exchange rate changes on cash and cash equivalents	(1,829)	3,000	16,957	(22,858)
Net change in cash and cash equivalents	(99,180)	(73,200)	8,040	(67,352)
Cash and cash equivalents at end of period	674,047	700,000	848,619	773,227





**9. R&D EXPENDITURE**

	(Millions of yen)			
	2012		2011	
	1st half	Year (P)	1st half	Year
Office	49,010	-	50,580	103,378
Imaging System	43,241	-	38,943	82,731
Industry and Others	12,751	-	10,767	27,061
Corporate and Eliminations	44,351	-	45,884	94,630
Total	149,353	300,000	146,174	307,800
% of sales	8.6%	8.1%	8.7%	8.7%

(P)=Projection

**10. INCREASE IN PP&E & DEPRECIATION AND AMORTIZATION**

	(Millions of yen)			
	2012		2011	
	1st half	Year (P)	1st half	Year
Increase in PP&E	144,609	280,000	99,750	226,869
Depreciation and amortization	120,906	260,000	127,587	261,343

(P)=Projection

**11. INVENTORIES****(1) Inventories**

	(Millions of yen)		
	2012	2011	Difference
	Jun.30	Dec.31	
Office	209,299	207,690	+1,609
Imaging System	209,743	148,954	+60,789
Industry and Others	123,203	120,060	+3,143
Total	542,245	476,704	+65,541

**(2) Inventories / Sales\***

	(Days)		
	2012	2011	Difference
	Jun.30	Dec.31	
Office	43	39	+4
Imaging System	57	38	+19
Industry and Others	138	115	+23
Total	57	46	+11

\*Index based on the previous six months sales.

**12. DEBT RATIO**

	2012	2011	Difference
	Jun.30	Dec.31	
Total debt / Total assets	0.2%	0.3%	-0.1%

**13. OVERSEAS PRODUCTION RATIO**

	2012	2011
	1st half	Year
Overseas production ratio	53%	52%

**14. NUMBER OF EMPLOYEES**

	2012	2011	Difference
	Jun.30	Dec.31	
Japan	70,969	70,346	+623
Overseas	132,680	127,961	+4,719
Total	203,649	198,307	+5,342