DURECT CORP Form 10-Q May 03, 2013 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 000-31615

DURECT CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

94-3297098 (I.R.S. Employer

incorporation or organization)

Identification No.)

10260 Bubb Road

Cupertino, California 95014

(Address of principal executive offices, including zip code)

(408) 777-1417

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by a check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x

Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of April 30, 2013, there were 101,894,463 shares of the registrant s Common Stock outstanding.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

DURECT CORPORATION

CONDENSED BALANCE SHEETS

(in thousands)

		(arch 31, 2013 naudited)	cember 31, 2012 (Note 1)
ASSETS	((= 1000 =)
Current assets:			
Cash and cash equivalents	\$	8,250	\$ 11,195
Short-term investments		16,261	17,337
Accounts receivable (net of allowances of \$149 at March 31, 2013 and \$154 at December 31, 2012)		1,567	2,166
Inventories		3,058	3,399
Prepaid expenses and other current assets		1,949	2,258
Total current assets		31,085	36,355
Property and equipment (net of accumulated depreciation of \$20,209 and \$19,956 at March 31, 2013 and			
December 31, 2012, respectively)		2,229	2,457
Goodwill		6,399	6,399
Intangible assets, net		31	36
Long-term investments		716	
Long-term restricted investments		300	400
Other long-term assets		148	288
Total assets	\$	40,908	\$ 45,935
LIABILITIES AND STOCKHOLDERS EQUITY			
Current liabilities:			
Accounts payable	\$	833	\$ 1,785
Accrued liabilities		3,591	3,997
Contract research liabilities		423	483
Deferred revenue, current portion		255	662
Total current liabilities		5,102	6,927
Deferred revenue, non-current portion		1,487	1,480
Other long-term liabilities		791	1,197
Commitments			
Stockholders equity:			
Common stock		10	10
Additional paid-in capital		378,040	375,658
Accumulated other comprehensive income		4	6
Accumulated deficit		(344,526)	(339,343)
Stockholders equity		33,528	36,331
Total liabilities and stockholders equity	\$	40,908	\$ 45,935

The accompanying notes are an integral part of these financial statements.

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DURECT CORPORATION

CONDENSED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)

(in thousands, except per share amounts)

(unaudited)

	Three mon March	ı 31,
	2013	2012
Collaborative research and development and other revenue (see Note 2)	\$ 913	\$ 38,328
Product revenue, net	3,240	2,857
Total revenues	4,153	41,185
Operating expenses:		
Cost of product revenues	1,658	1,461
Research and development	4,789	5,634
Selling, general and administrative	2,901	3,280
Total operating expenses	9,348	10,375
Income (loss) from operations	(5,195)	30,810
Other income (expense):		
Interest and other income	14	21
Interest expense	(2)	(2)
Net other income	12	19
Net income (loss)	\$ (5,183)	\$ 30,829
Net income (loss) per share		
Basic	\$ (0.05)	\$ 0.35
Diluted	\$ (0.05)	\$ 0.35
Weighted-average shares used in computing net income (loss) per share Basic	101,881	87,547
Diluted	101,881	87,568
Total comprehensive income (loss)	\$ (5,181)	\$ 30,826

The accompanying notes are an integral part of these financial statements.

DURECT CORPORATION

CONDENSED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

		nths ended ch 31,
	2013	2012
Cash flows from operating activities		
Net income (loss)	\$ (5,183)	\$ 30,829
Adjustments to reconcile net income (loss) to net cash used in operating activities:		
Depreciation and amortization	258	205
Stock-based compensation	945	1,176
Changes in assets and liabilities:		
Accounts receivable	599	533
Inventories	341	16
Prepaid expenses and other assets	449	315
Accounts payable	(952)	(659)
Accrued and other liabilities	626	(699)
Contract research liabilities	(60)	(696)
Deferred revenue	(400)	(35,436)
Total adjustments	1,806	(35,245)
Net cash used in operating activities	(3,377)	(4,416)
Cash flows from investing activities		
Purchases of property and equipment	(26)	(18)
Purchases of available-for-sale securities	(5,382)	(7,021)
Proceeds from maturities of available-for-sale securities	5,840	10,098
Net cash provided by investing activities	432	3,059
Cash flows from financing activities		
Payments on equipment financing obligations	(2)	(2)
Net proceeds from issuances of common stock	2	
Net cash used in financing activities		(2)
Net decrease in cash and cash equivalents	(2,945)	(1,359)
Cash and cash equivalents, beginning of the period	11,195	8,896
Cash and cash equivalents, end of the period	\$ 8,250	\$ 7,537

The accompanying notes are an integral part of these financial statements.

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DURECT CORPORATION

NOTES TO UNAUDITED CONDENSED FINANCIAL STATEMENTS

Note 1. Summary of Significant Accounting Policies

Nature of Operations

DURECT Corporation (the Company) was incorporated in the state of Delaware on February 6, 1998. The Company is a pharmaceutical company developing therapies based on its proprietary drug formulations and delivery platform technologies. The Company has several products under development by itself and with third party collaborators. The Company also manufactures and sells osmotic pumps used in laboratory research, and designs, develops and manufactures a wide range of standard and custom biodegradable polymers and excipients for pharmaceutical and medical device clients for use as raw materials in their products. In addition, the Company conducts research and development of pharmaceutical products in collaboration with third party pharmaceutical and biotechnology companies.

Basis of Presentation

The accompanying unaudited financial statements include the accounts of the Company. These financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (SEC), and therefore, do not include all the information and footnotes necessary for a complete presentation of the Company s results of operations, financial position and cash flows in conformity with U.S. generally accepted accounting principles (U.S. GAAP). The unaudited financial statements reflect all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the financial position at March 31, 2013, the operating results for the three months ended March 31, 2013 and 2012, and cash flows for the three months ended March 31, 2013 and 2012. The balance sheet as of December 31, 2012 has been derived from audited financial statements at that date but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements. These financial statements and notes should be read in conjunction with the Company s audited financial statements and notes thereto, included in the Company s annual report on Form 10-K for the fiscal year ended December 31, 2012 filed with the SEC.

The results of operations for the interim periods presented are not necessarily indicative of results that may be expected for any other interim period or for the full fiscal year.

Inventories

Inventories are stated at the lower of cost or market, with cost determined on a first-in, first-out basis. The Company s inventories consisted of the following (in thousands):

	March 31, 2013	ember 31, 2012
Raw materials	\$ 1,103	\$ 1,149
Work in process	925	1,011
Finished goods	1,030	1,239
Total inventories	\$ 3,058	\$ 3,399

Revenue Recognition

Revenue from the sale of products is recognized when there is persuasive evidence that an arrangement exists, the product is shipped and title transfers to customers, provided no continuing obligation on the Company s part exists, the price is fixed or determinable and the collectability of the amounts owed is reasonably assured. The Company enters into license and collaboration agreements under which it may receive upfront license fees, research funding and contingent milestone payments and royalties. The Company s deliverables under these arrangements typically consist of granting licenses to intellectual property rights and providing research and development services. The accounting standards contain a presumption that separate contracts entered into at or near the same time with the same entity or related parties were negotiated as a package and should be evaluated as a single agreement.

Revenue on cost-plus-fee contracts, such as under contracts to perform research and development for others, is recognized as the related services are rendered as determined by the extent of reimbursable costs incurred plus estimated fees thereon.

Comprehensive Income (Loss)

Components of other comprehensive income (loss) are comprised entirely of unrealized gains and losses on the Company s available-for-sale securities for all periods presented and are included in total comprehensive income (loss) as follows (in thousands).

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		Three months ended March 31,		
	2013	2012		
Net income (loss)	\$ (5,183)	\$ 30,829		
Net change in unrealized gain (loss) on available-for-sale investments	2	(3)		
Comprehensive income (loss)	\$ (5,181)	\$ 30,826		

The tax effect of the changes in accumulated other comprehensive income was immaterial for the periods presented. Accumulated other comprehensive income as of March 31, 2013 and December 31, 2012 is entirely comprised of net unrealized gains and losses on available-for-sale securities.

Net Income (Loss) Per Share

Basic net income (loss) per share is calculated by dividing the net income (loss) by the weighted-average number of common shares outstanding. Diluted net income (loss) per share is computed using the weighted-average number of common shares outstanding and common stock equivalents (i.e., options and warrants to purchase common stock) outstanding during the period, if dilutive, using the treasury stock method for options and warrants.

The numerators and denominators in the calculation of basic and diluted net income (loss) per share were as follows (in thousands except per share amounts):

	Three months ended March 31,		led	
		2013	2	2012
Numerators:				
Net income (loss)	\$	(5,183)	\$ 3	0,829
Denominators:				
Outstanding dilutive securities not included in diluted net loss per share				
Weighted average shares used to compute basic net income (loss) per share	1	01,881	8	37,547
Effect of dilutive securities:				
Dilution from stock options				21
Dilutive common shares				21
Weighted average shares used to compute basic net income (loss) per share	1	01,881	8	37,568
Net income (loss) per share: Basic	\$	(0.05)	\$	0.35
Diluted	\$	(0.05)	\$	0.35

Options to purchase approximately 21.0 million and 21.3 million shares of common stock were excluded from the denominator in the calculation of diluted net loss per share for the three months ended March 31, 2013 and 2012, respectively, as the effect would be anti-dilutive.

Note 2. Strategic Agreements

The collaborative research and development and other revenues associated with the Company s major third-party collaborators are as follows (in thousands):

	Three months ended March 31,	
	2013	2012
Collaborator		
Zogenix, Inc. (Zogenix) (1)	\$ 253	\$ 1,284
Pfizer Inc. (Pfizer) (2)	13	10,388
Pain Therapeutics, Inc. (Pain Therapeutics)		1
Hospira, Inc. (Hospira) (3)		22,774
Nycomed Danmark, APS (Nycomed) (4)		3,705
Others	647	176
Total collaborative research and development and other revenue	\$ 913	\$ 38,328

- (1) Amounts related to the ratable recognition of upfront fees were \$50,000 and \$78,000 for the three months ended March 31, 2013 and 2012, respectively.
- (2) Amounts related to the recognition of upfront fees were zero and \$9.9 million for the three months ended March 31, 2013 and 2012, respectively. In February 2011, Pfizer acquired King Pharmaceuticals (King) and thereby assumed the rights and obligations of King under the agreements we formerly had in place with King; accordingly amounts attributed to King are now shown as Pfizer figures. In February 2012, the Company was notified that Pfizer was terminating the worldwide Development and License Agreement between Alpharma (acquired by King which subsequently was acquired by Pfizer) and DURECT dated September 19, 2008 relating to the development and commercialization of ELADUR. As a result, the Company recognized as revenue all of the remaining upfront fees during the three months ended March 31, 2012 that had previously been deferred.
- (3) Amounts related to the recognition of upfront fees were zero and \$21.8 million for the three months ended March 31, 2013 and 2012, respectively. In March 2012, the Company was notified that Hospira was terminating the Development and License Agreement between Hospira and the Company dated June 1, 2010 relating to the development and commercialization of POSIDUR in the United States and Canada. As a result, the Company recognized as revenue all of the remaining upfront fees during the three months ended March 31, 2012 that had previously been deferred.
- (4) Amounts related to the ratable recognition of upfront fees were zero and \$3.7 million for the three months ended March 31, 2013 and 2012, respectively. In January 2012, the Company that was notified Nycomed was terminating the Development and License Agreement between Nycomed and the Company dated November 26, 2006, as amended relating to the development and commercialization of POSIDUR (SABER-Bupivacaine) in Europe and their other licensed territories. As a result, the Company recognized as revenue all of the remaining upfront fees during the three months ended March 31, 2012 that had previously been deferred.

Agreement with Pain Therapeutics, Inc.

In December 2002, the Company entered into an exclusive agreement with Pain Therapeutics, Inc. (Pain Therapeutics) to develop and commercialize on a worldwide basis REMOXY and other oral sustained release, abuse deterrent opioid products incorporating four specified opioid drugs, using the ORADUR technology. Total collaborative research and development revenue recognized under the agreements with Pain Therapeutics was zero and \$1,000 for the three months ended March 31, 2013 and 2012, respectively. The cumulative aggregate payments received by the Company from Pain Therapeutics as of March 31, 2013 were \$34.2 million under this agreement.

Under the terms of this agreement, Pain Therapeutics paid the Company an upfront license fee of \$1.0 million, with the potential for an additional \$9.3 million in performance milestone payments based on the successful development and approval of the four ORADUR-based opioids. Of these potential milestones, \$9.3 million are development-based milestones (of which \$1.7 million had been achieved as of March 31, 2013). There are no sales-based milestones under the agreement.

In March 2009, King assumed the responsibility for further development of REMOXY from Pain Therapeutics. As a result of this change, the Company continues to perform REMOXY-related activities in accordance with the terms and conditions set forth in the license agreement

between the Company and Pain Therapeutics. Accordingly, King was substituted in lieu of Pain Therapeutics with respect to interactions with the Company in its performance of those activities including the obligation to pay the Company with respect to all REMOXY-related costs incurred by the Company. In February 2011, Pfizer acquired King and thereby assumed the rights and obligations of King with respect to REMOXY; accordingly amounts attributed to King are now shown as Pfizer figures.

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Total collaborative research and development revenue recognized for REMOXY-related work performed by the Company for Pfizer was \$13,000 and \$471,000 for the three months ended March 31, 2013 and 2012, respectively. Prior to March 2009, the Company recognized collaborative research and development revenue for REMOXY-related work under the agreements with Pain Therapeutics. The cumulative aggregate payments received by the Company from Pfizer and King as of March 31, 2013 were \$7.0 million under this agreement.

Long Term Supply Agreement with King (now Pfizer)

In August 2009, the Company signed an exclusive long term excipient supply agreement with respect to REMOXY with King (now Pfizer). This agreement stipulates the terms and conditions under which the Company will supply to King, based on the Company s manufacturing cost plus a specified percentage mark-up, two key excipients used in the manufacture of REMOXY. In February 2011, Pfizer acquired King and thereby assumed the rights and obligations of King under the agreements we formerly had in place with King; accordingly amounts attributed to King are now shown as Pfizer figures.

In the three months ended March 31, 2013 and 2012, the Company recognized \$273,000 and \$51,000 of product revenue related to a key excipient for REMOXY. The associated costs of goods sold were \$219,000 and \$33,000 in the three months ended March 31, 2013 and 2012.

Agreement with Zogenix, Inc.

On July 11, 2011, the Company and Zogenix, Inc., (Zogenix), entered into a Development and License Agreement (the License Agreement). The Company and Zogenix had previously been working together under a feasibility agreement pursuant to which the Company s research and development costs were reimbursed by Zogenix. Under the License Agreement, Zogenix will be responsible for the clinical development and commercialization of a proprietary, long-acting injectable formulation of risperidone using the Company s SABER controlled-release formulation technology in combination with Zogenix s DosePro needle-free, subcutaneous drug delivery system. DURECT will be responsible for non-clinical, formulation and CMC development activities. The Company will be reimbursed by Zogenix for its research and development efforts on the product.

Zogenix paid a non-refundable upfront fee to the Company of \$2.25 million in July 2011. The Company is research and development services are considered integral to utilizing the licensed intellectual property and, accordingly, the deliverables are accounted for as a single unit of accounting. The \$2.25 million upfront fee is being recognized as collaborative research and development revenue ratably over the term of the Company is continuing research and development involvement with Zogenix with respect to this product candidate. Zogenix is obligated to pay the Company up to \$103 million in total future milestone payments with respect to the product subject to and upon the achievement of various development, regulatory and sales milestones. Of these potential milestones, \$28 million are development-based milestones (none of which had been achieved as of March 31, 2013), and \$75 million are sales-based milestones (none of which had been achieved as of March 31, 2013). Zogenix is also required to pay a mid single-digit to low double-digit percentage patent royalty on annual net sales of the product determined on a jurisdiction-by-jurisdiction basis. The patent royalty term is equal to the later of the expiration of all DURECT technology patents or joint patent rights in a particular jurisdiction, the expiration of marketing exclusivity rights in such jurisdiction, or 15 years from first commercial sale in such jurisdiction. After the patent royalty term, Zogenix will continue to pay royalties on annual net sales of the product at a reduced rate for so long as Zogenix continues to sell the product in the jurisdiction. Zogenix is also required to pay to the Company a tiered percentage of fees received in connection with any sublicense of the licensed rights.

The Company granted to Zogenix an exclusive worldwide license, with sub-license rights, to the Company s intellectual property rights related to the Company s proprietary polymeric and non-polymeric controlled-release formulation technology to make and have made, use, offer for sale, sell and import risperidone products, where risperidone is the sole active agent, for administration by injection in the treatment of schizophrenia, bipolar disorder or other psychiatric related disorders in humans. The Company retains the right to supply Zogenix s Phase 3 clinical trial and commercial product requirements on the terms set forth in the License Agreement.

The Company retains the right to terminate the License Agreement with respect to specific countries if Zogenix fails to advance the development of the product in such country, either directly or through a sublicensee. In addition, either party may terminate the License Agreement upon insolvency or bankruptcy of the other party, upon written notice of a material uncured breach or if the other party takes any act impairing such other party s relevant intellectual property rights. Zogenix may terminate the License Agreement upon written notice if during the development or commercialization of the product, the product becomes subject to one or more serious adverse drug experiences or if either party receives notice from a regulatory authority, independent review committee, data safety monitory board or other similar body alleging significant concern regarding a patient safety issue. Zogenix may also terminate the License Agreement with or without cause, at any time upon prior written notice.

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The following table provides a summary of collaborative research and development revenue recognized under the agreements with Zogenix (in thousands). The cumulative aggregate payments received by the Company as of March 31, 2013 were \$10.3 million under these agreements.

	Three months ended March 31,	
	2013	2012
Ratable recognition of upfront payment	\$ 50	\$ 78
Research and development expenses reimbursable by Zogenix	203	1,206
Total collaborative research and development revenue	\$ 253	\$ 1,284

Note 3. Financial Instruments

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Company s valuation techniques used to measure fair value maximize the use of observable inputs and minimize the use of unobservable inputs. The Company follows a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value. These levels of inputs are the following:

Level 1 Quoted prices in active markets for identical assets or liabilities.

Level 2 Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Company s financial instruments are valued using quoted prices in active markets or based upon other observable inputs. Money market funds are classified as Level 1 financial assets. Certificates of deposit, commercial paper, corporate debt securities, and U.S. Government agency securities are classified as Level 2 financial assets. The fair value of the Level 2 assets is estimated using pricing models using current observable market information for similar securities. The Company s Level 2 investments include U.S. government-backed securities and corporate securities that are valued based upon observable inputs that may include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data including market research publications. The fair value of the Company s commercial paper is based upon the time to maturity and discounted using the three-month treasury bill rate. The average remaining maturity of the Company s Level 2 investments as of March 31, 2013 is less than twelve months and these investments are rated by S&P and Moody s at AAA or AA- for securities and A1 or P1 for commercial paper.

The following is a summary of available-for-sale securities as of March 31, 2013 and December 31, 2012 (in thousands):

	March 31, 2013				E-timeted
	Amortized Cost	Unrealize Gain	d Un	realized Loss	Estimated Fair Value
Money market funds	\$ 4,789	\$	\$		\$ 4,789
Certificates of deposit	300				300
Commercial paper	3,199				3,199
Corporate debt	3,413	2	2		3,415
U.S. Government agencies	11,160	3	3	(1)	11,162
	\$ 22,861	\$ 5	5 \$	(1)	\$ 22,865
Reported as:					
Cash and cash equivalents	\$ 5,588	\$	\$		\$ 5,588
Short-term investments	16,257	5	5	(1)	16,261
Long-term investments	716				716
Long-term restricted investments	300				300
	\$ 22,861	\$ 5	5 \$	(1)	\$ 22,865

	December 31, 2012			
	Amortized Cost	Unrealized Gain	Unrealized Loss	Estimated Fair Value
Money market funds	\$ 4,204	\$	\$	\$ 4,204
Certificates of deposit	550			550
Commercial paper	8,993			8,993
Corporate debt	3,806	1		3,807
U.S. Government agencies	10,045	5		10,050
	\$ 27,598	\$ 6	\$	\$ 27,604
Reported as:				
Cash and cash equivalents	\$ 9,867	\$	\$	\$ 9,867
Short-term investments	17,331	6		17,337
Long-term restricted investments	400			400
	\$ 27,598	\$ 6	\$	\$ 27,604

The following is a summary of the cost and estimated fair value of available-for-sale securities at March 31, 2013, by contractual maturity (in thousands):

	March 3	31, 2013
		Estimated
	Amortized	Fair
	Cost	Value
Mature in one year or less	\$ 17,356	\$ 17,360

Mature after one year through five years	716	716
	\$ 18,072	\$ 18,076

There were no securities that have had an unrealized loss for more than 12 months as of March 31, 2013.

As of March 31, 2013, unrealized losses on available-for-sale investments are not attributed to credit risk and are considered to be temporary. The Company believes that it is more-likely-than-not that investments in an unrealized loss position will be held until maturity or the recovery of the cost basis of the investment. To date, the Company has not recorded any impairment charges on marketable securities related to other-than-temporary declines in market value.

Note 4. Stock-Based Compensation

As of March 31, 2013, the Company has three stock-based employee compensation plans. The employee stock-based compensation cost that has been included in the statements of comprehensive income (loss) is shown as below (in thousands):

		Three months ended March 31,	
	2013	2012	
Cost of product revenues	\$ 49	\$ 64	
Research and development	570	698	
Selling, general and administrative	326	414	
Total stock-based compensation	\$ 945	\$ 1,176	

As of March 31, 2013 and December 31, 2012, \$19,000 and \$23,000, respectively, of stock-based compensation cost was capitalized in inventory on the Company s balance sheets.

The Company uses the Black-Scholes option pricing model to value its stock options. The expected life computation is based on historical exercise patterns and post-vesting termination behavior. The Company considered its historical volatility in developing its estimate of expected volatility.

The Company used the following assumptions to estimate the fair value of options granted and shares purchased under its employee stock purchase plan for the three months ended March 31, 2013 and 2012:

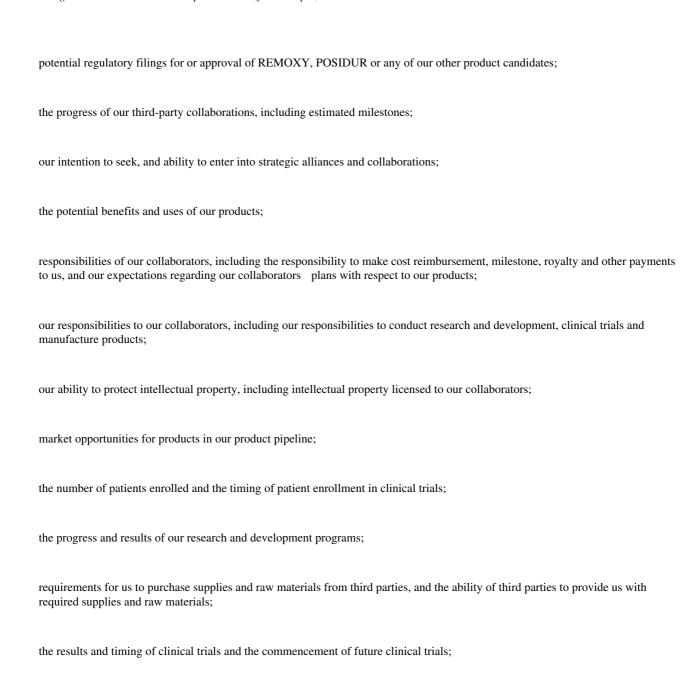
	Three mont	Stock Options Three months ended March 31,		Employee Stock Purchase Plan Three months ended March 31,	
	2013	2012	2013	2012	
Risk-free rate	0.77-1.54%	1.1-1.5%	0.15%	0.1-0.2%	
Expected dividend yield					
Expected life of option (in years)	5.25-7.75	6.50	1.25	1.25	
Volatility	77-86%	78-79%	69%	50-163%	
Forfeiture rate	8.4%	7.7%			

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

This Management s Discussion and Analysis of Financial Condition and Results of Operations for the three months ended March 31, 2013 and 2012 should be read in conjunction with our annual report on Form 10-K for the year ended December 31, 2012 filed with the Securities and Exchange Commission and Risk Factors section included elsewhere in this Form 10-Q. This Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended. When used in this report, the words believe, anticipate, intend, plan, estimate, expect, may, will, could, potentially expressions are forward-looking statements. Such forward-looking statements are based on current expectations and beliefs. Any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Actual events or results may differ materially from those discussed in the forward-looking statements as a result of various factors.

Forward-looking statements made in this report include, for example, statements about:



conditions for obtaining regulatory approval of our product candidates;

submission and timing of applications for regulatory approval;

the impact of FDA, DEA, EMEA and other government regulation on our business;

the impact of potential Risk Evaluation and Mitigation Strategies (REMS) on our business;