BROWN J POWELL Form 4 March 26, 2003 **FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

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 [] Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

(Print or Type Responses)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* 2. Issuer Name **and** Ticker or Trading Symbol 6. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner Brown & Brown, Inc. (BRO) Х Officer Other (specify give below) itle Brown J. Powell elow) **Regional Executive Vice President** (Middle) 3. I.R.S. Identification Statement for (Last) (First) Month/Day/Year Number of Reporting 7. Individual or Joint/Group Filing (Check Applicable Line) Person, if an entity March 24, 2003 (Voluntary) 2600 Lake Lucien Dr., Ste. 330 . If Amendment, Х Form filed by One Reporting Person Date of Original (Street) Form filed by More than One Reporting Person (Month/Day/Year) 32751 Orlando FL (City) (State) (Zip) Table I — Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned I. Title of Security 2. Trans-2A. 3. Trans-4. Securities 5. Amount of Owner-. Nature of Indirect Deemed (Instr. 3) action action Acquired (A) Securities ship Beneficial Date Execution Code or Disposed of Beneficially Form: Date, if (Instr.8) D) Owned Direct Owner-(Instr. 3, 4 and 5) Following (D) or ship any v Reported Indirect Amount (A) Price le ((Month/ (Month/ Transaction(s) (I) or Day/ Day/ (D) Year) Year) (Instr. 3 and (Instr. 4) (Instr. 4) Stock Performance Plan Common Stock, \$.10 par value 3/24/03 **3,570(1**) 34,780 Common Stock, \$.10 par value 470.793 401(k) Plan(2) Common Stock, \$.10 par value 4,844 Common Stock, \$.10 par value 1, 295 Children(3)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly. If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

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FORM 4 (continued)	Table II — Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)														
1. Title of Derivative Security (Instr. 3)	2. Conver- sion or Exercise Price of Deri- vative Security	Date	3A. Deemed Execution Date, if any (Month/ Day/ Year)	acti Cod	on le tr.5	5. Number of Deriv- ative Securities Acquired (A) or Dis- posed of (D) (Instr. 3, 4 and 5)		6. Date Exer- cisable and Expiration		7. Title and Amount of Underlying Securities (Instr. 3 and 4)			9. Number of deriv- ative Secur- ities Bene- ficially Owned Follow- ing	10. Owner- ship Form of Deri- vative Security: Direct (D) or Indirect (I)	 11. Nature of Indirect Benefi- cial Owner- ship (Instr. 4)
				Code	v	(A)		Date Exer- cisable	Expira- tion Date	Title	Amount or Number of Shares		Reported Trans- action(s) (Instr. 4)	(Instr. 4)	
Stock Options(a)	\$ 9.6719							4/21/03(b)		Common Stock	10,340			D	
	9.6719							4/21/04(b)		Common Stock	10,340			D	
	9.6719							4/21/05(b)		Common Stock	10,340			D	
	9.6719							4/21/06(b)	4/20/10	Common Stock	8,980			D	
	\$31.56	3/24/03		Α		25,000(c)		3/23/13(b)		Common Stock	25,000		65,000	D	

Explanation of Responses:

(1) These securities were granted at various dates throughout the year pursuant to the Company's Stock Performance Plan based on the satisfaction of conditions contained in that Plan. The recipient has voting rights and dividend entitlements with respect to these shares, but full ownership will not vest until the satisfaction of additional conditions.

(2) These securities were acquired on a periodic basis pursuant to an employee benefit plan.

(3) Reporting person disclaims beneficial ownership of securities owned by children who share reporting person's household. This report shall not be deemed an admission that the reporting person is the beneficial owner of such securities for the purpose of Section 16 or for any other purpose.

(a) Granted by the Compensation Committee of the Board Directors pursuant to the Company's 2000 Incentive Stock Option Plan (the "Plan"). Consideration for granted options is grantee's performance and continued service with Company as specified in the Plan.

(b) Due to the satisfaction of conditions established pursuant to the Plan, 10,340 options will vest and become exercisable on each of April 21, 2003, 2004, and 2005, and 8,980 options will vest and become exercisable on April 21, 2006, subject to grantee's continued service with Company as specified in the Plan.

(c) These options vest and become exercisable on 3/23/13, unless accelerated based on satisfaction of conditions established pursuant to the Plan.

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/S/ J. POWELL BROWN	
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 Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
 **Signature of Reporting Person
 Date

 Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.
 J. POWELL BROWN

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3/26/03