

WWA GROUP INC  
Form 10QSB  
May 15, 2007

**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-QSB**

*(Mark One)*

Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended **March 31, 2007**.

Transition report under Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_ .

Commission file number: **000-26927**

**WWA GROUP INC.**

(Exact name of small business issuer as specified in its charter)

**NEVADA**

**77-0443643**

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification Number)

**2465 West 12th Street, Suite 2 Temple, Arizona 85281**

(Address of Principal Executive Office) (Zip Code)

**(480) 505-0070**

(Issuer's telephone number)

Check whether the registrant: (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes \_\_\_\_\_ No  X

The number of outstanding shares of the registrant's common stock, \$0.001 par value (the only class of voting stock), as of May 14, 2007 was 17,220,803.

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## ITEM 1. FINANCIAL STATEMENTS

As used herein, the term "WWA Group" refers to WWA Group, Inc., a Nevada corporation, unless otherwise indicated. In the opinion of management, the accompanying unaudited financial statements included in this Form 10-QSB reflect all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the results of operations for the periods presented. The results of operations for the periods presented are not necessarily indicative of the results to be expected for the full year.

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Assets	Unaudited March 31, 2007	Consolidated
Current assets:		
Cash	\$ 1,711,848	\$
Marketable securities	10,500	
Receivables, net	910,837	
Inventories	2,445,851	
Prepaid expenses	218,121	
Deposit on purchases	528,872	
Notes receivable	723,446	
Other current assets	839,293	
	-----	-----
	-----	-----
Total current assets	7,388,769	
	-----	-----
	-----	-----
Property and equipment, net	4,179,206	
Investment in unconsolidated entity	1,500,000	
Investment in related party entity	62,500	
	-----	-----
	-----	-----
	\$ 13,130,475	\$
	=====	=====
	=====	=====
Liabilities and Stockholders' Equity		
Current liabilities:		
Auction proceeds payable	\$ 4,311,229	\$
Accounts payable	646,725	
Accrued expenses	267,571	
Line of credit	2,496,573	
Notes payable	934,117	
Current maturities of long-term debt	108,978	
	-----	-----
	-----	-----
Total current liabilities	8,765,193	
	-----	-----

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Long-term debt, net of current portion	62,873	
Total liabilities	8,828,066	
Stockholders' equity:		
Common stock, \$0.001 par value, 50,000,000 shares authorized; 16,920,803 and 16,670,803 shares issued and outstanding	16,921	
Additional paid-in capital	1,805,087	
Retained earnings	2,480,402	
Total stockholders' equity:	4,302,409	
	\$ 13,130,475	\$

See accompanying condensed notes to consolidated reviewed financial statements.

	2007 Unaudited	Consolidated Statement Three Months Ended Ma 2006 Unaudited
Revenues from commissions and services	\$ 1,105,600	\$ 1,154,000
Revenues from sales of equipment	4,067,071	3,109,000
Revenues from ship charter	450,000	
Total revenues	5,622,671	4,263,000
Direct costs - commissions and services	546,610	472,000
Direct costs - sales of equipment	3,755,739	3,057,000
Gross profit	1,320,322	733,000
Operating expenses:		
General, selling and administrative expenses	843,282	410,000
Salaries and wages	411,321	283,000
Selling expenses	62,055	34,000
Depreciation and bad debts expenses	170,115	122,000

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	-----	-----
Total operating expenses	1,486,773	850
	-----	-----
(Loss) income from operations	(166,451)	(116,
Other income (expense):		
Interest expense	(79,082)	(54,
Interest income	14,285	174
Other income (expense)	24,862	26
	-----	-----
Total other income (expense)	(39,936)	146
Income (loss) before income taxes	(206,387)	30
	-----	-----
Provision for income taxes	-	
	-----	-----
Net income (loss)	\$ (206,387)	\$ 30
	=====	=====
	=====	=====
Basic net income (loss) per common share	\$ (0.01)	\$
	=====	=====
	=====	=====
Diluted net income (loss) per common share	\$ (0.01)	\$
	=====	=====
	=====	=====
Weighted average shares - basic - diluted	16,723,581	15,970
	=====	=====
	=====	=====

See accompanying condensed notes to consolidated reviewed financial statements.

Cash flows from operating activities:		
Net income ( loss)	\$	(206,387)
Adjustments to reconcile net income to net cash provided by operating activities		

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Depreciation and amortization	170,1
Loss on disposition of assets	
Fair value of options granted	142,3
Changes in operating Assets and Liabilities:	
Decrease (increase) in:	
Accounts receivable	1,477,2
Inventories	(287,55
Prepaid expenses	(61,71
Other current assets	(519,69
Other assets	(402,97
Increase (decrease) in:	
Auction proceeds payable	(2,593,00
Accounts payable	(858,73
Accrued liabilities	(13,00
	-----
Net cash provided by operating activities	(3,153,36
Cash flows from investing activities:	
Purchase of property and equipment	(74,70
Increase (Decrease) in note receivable	
Payments received on notes receivable	467,7
	-----
Net cash provided by (used in) investing activities	393,0
Cash flows from financing activities:	
Increase (Decrease) in line of credit	828,3
Proceeds from short-term notes payable	934,1
Payments of long-term debt	(40,90
Proceeds from issuance of common stock	125,0
	-----
Net cash provided by (used in) financing activities	1,846,5
Net increase (decrease) in cash and cash equivalents	(913,72
Cash and cash equivalents at beginning of year	2,625,5
	-----
Cash and cash equivalents at end of period	\$ 1,711,8
	=====

See accompanying condensed notes to consolidated reviewed financial statements

**WWA GROUP, INC.**

**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**March 31, 2007**

**Note 1 Organization and Basis of Presentation**

WWA Group, Inc., (the Company), through a subsidiary, operates in Jebel Ali, Dubai, United Arab Emirates under a trade license from the Jebel Ali Free Zone Authority. The Company's operations primarily consist of the auctioning of used and new heavy construction equipment, transportation equipment and marine equipment, the majority of which is on a consignment basis.

WWA Group, Inc., includes the accounts of WWA Group, Inc. (formerly Novamed, Inc.), and its wholly owned subsidiaries: World Wide Auctioneers, Ltd. ( WWA ), a company incorporated in the territory of the British Virgin Islands on March 20, 2000, which operates in Dubai, U.A.E., and Novamed Medical Products Manufacturing, Inc., a Minnesota corporation.

On August 8, 2003, the Company (formerly Novamed, Inc.) and WWA executed a stock exchange agreement, whereby the Company agreed to acquire 100% of the issued and outstanding shares of World Wide, in exchange for 13,887,447 shares of the Company's common stock. Because the owners of WWA became the principal shareholders of the Company through the merger, WWA is considered the acquirer for accounting purposes and this merger is accounted for as a reverse acquisition or recapitalization of WWA. Subsequent to the merger, the Company changed its name to WWA Group, Inc.

The accompanying un audited financial statements have been prepared by management in accordance with the instructions in Form 10-QSB and, therefore, do not include all information and footnotes required by generally accepted accounting principles and should, therefore, be read in conjunction with the Company's Form 10-KSB for the year ended December 31, 2006. These statements do include all normal recurring adjustments which the Company believes necessary for a fair presentation of the statements. The interim operations are not necessarily indicative of the results to be expected for the full year ended December 31, 2007.

**Note 2 Summary of Significant Accounting Policies**

**Net Earnings Per Common Share** The computation of basic earnings per common share is based on the weighted average number of shares outstanding during each year. The computation of diluted earnings per common share is based on the weighted average number of shares outstanding during the year, plus the common stock equivalents that would arise from the exercise of stock options and warrants outstanding, using the treasury stock method and the average market price per share during the year. There are no common stock equivalents at March 31, 2007.

**Revenue Recognition** Revenues from commissions and services consist of revenues earned in the Company's capacity as agent for consignors of equipment, incidental interest income, internet and proxy purchase fees, and handling fees on the sale of certain lots. All commission revenue is recognized when the auction sale is complete and the Company has determined that the auction proceeds are collectible.

Revenue from shipping operations is originated from chartering of vessel MV Iron Butterfly on a long term charter at a daily rate agreed upon.

**March 31, 2007**

Revenues from sales of equipment originate from the auctioned and private sale of equipment inventory owned by the Company. The Company recognizes the revenue from such sales when the sale has been invoiced, and collectibility is reasonably assured. All costs of goods sold are accounted for under direct costs.

**Stock Based Compensation** The Company has traditionally accounted for stock-based compensation under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related Interpretations. Accordingly, no compensation cost was recognized in the 2006 financial statements, when options granted under those plans have an exercise price equal to or greater than the market value of the underlying common stock on the date of grant. The Company issued no compensatory options to its employees during the quarter ended March 31, 2007.

In April 2006 the Company adopted The 2006 Benefit Plan of WWA Group, Inc. (the Plan), which approved the registration of 2,500,000 shares of the common stock to be available for issuance under the Plan. During the first three months of 2007, the Company granted options for 300,000 shares of common stock registered under the Plan at \$0.50 a share for a term of twelve months to an independent consultant for services rendered. Due to this grant, the Company recorded an option expense of \$142,339 on applying the Black-Scholes option valuation model and completing the required chart information. Options to purchase 250,000 shares granted in October of 2006 were exercised during the first three months of 2007 in exchange for \$125,000 in paid up share capital.

In December 2005, the Company adopted the provisions of Statement of Financial Accounting Standards No. 123R, although this statement had no effect on the Company's 2005 financial statements.

### **Note 3 Notes Receivable**

Notes receivable amounting to \$723,446 as of March 31, 2007 were due to the Company from its trading partners. Amounts in this category are due from regular consignors, its Australian auction partner and from a U.A.E. based crushing company.

### **Note 4 Notes Payable**

Notes payable amounting to \$934,117 as of March 31, 2007 were due to a private individual lender and were repaid in full in April 2007.

### **Note 5 Income Taxes**

WWA operates in the Jebel Ali Free Zone of Dubai, which is an income tax free zone. Therefore, the profits of WWA are not taxable in Dubai. During the fourth quarter of 2004, the Company determined that undistributed earnings from Dubai will be reinvested in the business indefinitely and that such earnings will not be distributed to the Company. Therefore, in accordance with APB Opinion No. 23, Accounting for Income Taxes - Special Areas, no income tax provision has been recorded for the undistributed earnings.



**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**March 31, 2007**

**Note 6 Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts. Accordingly, actual results could differ from those estimates.

**Note 7 Risks Related to Our Business and Stock**

On April 27, 2007 the Company received a cease and desist order from the OFAC requiring that the Company immediately cease and desist from selling goods or services, or facilitating sales to persons in Iran and Sudan. Due to the proximity of Iran and Sudan to the Company's auction site, sales records and statistics on regional spending on used construction equipment, there is reason to believe that some percentage of the equipment sold at the Company's auctions may have ultimately ended up in Iran or Sudan. The U.S. State Department or OFAC could impose fines upon the Company based on this possibility and has caused the Company to restrict any sales to persons in Iran and Sudan. Any further action on the part of the OFAC could have a negative impact on the Company's reputation and decrease shareholder value.

**Note 8 Recent Accounting Pronouncements**

In February, 2007, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115" (hereinafter SFAS No. 159). This statement permits entities to choose to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. This statement is expected to expand the use of fair value measurement, which is consistent with the Board's long-term measurement objectives for accounting for financial instruments. This statement is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007, although earlier adoption is permitted. Management has not determined the effect that adopting this statement would have on the Company's financial condition or results of operation.

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**WWA GROUP, INC.**

**CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**March 31, 2007**

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other

Postretirement Plans-An amendment of FASB Statements No. 87, 88, 106, and 132(R). One objective of this standard is to make it easier for investors, employees, retirees and other parties to understand and assess an employer's financial position and its ability to fulfill the obligations under its benefit plans. SFAS No. 158 requires employers to fully recognize in their financial statements the obligations associated with single-employer defined benefit pension plans, retiree healthcare plans, and other postretirement plans. SFAS No. 158 requires an employer to fully recognize in its statement of financial position the over funded or under funded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. This statement also requires an employer to measure the funded status of a plan as of the date of its year-end statement of financial position, with limited exceptions. SFAS No. 158 requires an entity to recognize as a component of other comprehensive income, net of tax, the gains or losses and prior service costs or credits that arise during the period but are not recognized as components of net periodic benefit cost pursuant to SFAS No. 87. This statement requires an entity to disclose in the notes to financial statements additional information about certain effects on net periodic benefit cost for the next fiscal year that arise from delayed recognition of the gains or losses, prior service costs or credits, and transition asset or obligation. Companies are required to initially recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures for fiscal years ending after December 15, 2006. Management believes that this statement will not have a significant impact on the Company's financial statements.

### **Note 9 Subsequent Events**

In April 2007 the Company signed a placement agent agreement with Chicago Investment Group LLC related to the sale of up to 3,000,000 shares of the Company's unregistered common stock.

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## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS**

### **General**

The following discussion and analysis of our financial condition and results of operation should be read in conjunction with the financial statements and accompanying notes and the other financial information appearing elsewhere in this report. WWA Group's fiscal year end is December 31.

### **Discussion and Analysis**

WWA Group's business strategy is to increase cash flow from operations to generate net income to reduce payables and expand operations to new auction sites. WWA Group intends to focus on formalizing new joint venture relationships, management arrangements, new wholly owned facilities, and expanded auctions as the means by which to increase net cash flow. Our new auction site in Jebel Ali will be larger and capable of holding more equipment than our current site, eliminating the current restraint on growth. Nonetheless, our business development strategy is prone to significant risks and uncertainties certain of which can have an immediate impact on our efforts to increase positive net cash flow and deter future prospects for the expansion of its business. Implementation of our growth model will include expanding our lower cost auction methods, such as on-line auctions, video auctions and transportation equipment only auctions, all of which can be held on a more frequent basis than the larger equipment auctions. While smaller in size, these auctions will not interfere with or detract from WWA Group's major equipment auctions, and the economics of scale at the Dubai facility are efficient for this purpose. We have also expanded high margin buyer and seller services, such as shipping and transport. Our ownership of a shipping company and control over a large volume of equipment being moved around the world by our regular consignors provides vertical integration opportunities that

could combine auction services with the ability to meet shipping needs.

Our financial condition and results of operations depends primarily upon the volume of industrial equipment auctioned, the prices we obtain at auction for such equipment, and the commission rates we can attract from the consignor. Industrial equipment prices historically have been volatile and are likely to continue to be volatile in the future, and the commission rates in WWA Group's primary market are subject to competition. This price volatility and commission rate pressure can immediately affect our available cash flow which can in turn impact the availability of net cash flow for future capital expenditures. Our future success will depend on our ability to increase the size of our auctions and the number of our auctions while optimizing commissions and prices realized at auction. Should we be unable to increase gross auction sales and obtain competitive pricing at auction then we can expect a reduction in revenue which may in turn affect the profitability of our business.

### **Results of Operations**

During the period from January 1, 2007 through March 31, 2007, WWA Group was engaged in conducting un-reserved auctions for industrial equipment from its auction site located in the Jebel Ali Free Trade Zone, Dubai, United Arab Emirates. WWA Group expects that over the next twelve months it will continue to hold industrial equipment auctions at established sites and anticipates the opening of new jointly managed auction locations. For the three months ended March 31, 2007, WWA Group realized a net loss from operations as compared to a net profit from operations in the comparable three month period ended March 31, 2006. The transition to a net loss for the period can be attributed to an increase in general, selling and administrative expenses and due to the non cash expense associated with a grant of option of 300,000 shares to an independent consultant. WWA Group believes that the immediate key to returning to net profit from operations is to increase the number and the size of its auctions, which increase is scheduled through the remainder of this year. However, there is no assurance that an increase in the number and size of auctions will generate sufficient revenue from operations to result in net income in future periods.

WWA Group's business development strategy is prone to significant risks and uncertainties certain of which can have an immediate impact on its efforts to realize positive net cash flow and deter future prospects for the expansion of its business.

### **Quarters Ended March 31, 2007 and 2006**

#### **Revenue**

Revenue for the three months ended March 31, 2007 was \$5,622,671 as compared to revenue of \$4,263,961 for the three months ended March 31, 2006, an increase of 32%. The increase in revenue over the comparative periods can be primarily attributed to an increase in the sale of equipment which rose from \$3,109,100 in the period ended March 31, 2006 to \$4,067,071 in the period ended March 31, 2007, an increase of 30%. Revenue from commission and services during the three month period ended March 31, 2007 however decreased 4% to \$1,105,600 from \$1,154,861 during the three month period ended March 31, 2006, even though the February 2007 Dubai auction was almost the same in terms of gross auction sales and revenue as the auction held in February of 2006. Nonetheless, WWA Group expects that the April 2007 Dubai auction and the scheduled June 2007 Dubai auction will sustain its continued growth in the auction marketplace and keep the company on track to increase gross revenues in 2007 as compared to 2006.

### **Gross Profit**

Gross profit for the three months ended March 31, 2007 was \$1,320,322 as compared to gross profit of \$773,587 for the three months ended March 31, 2006, an increase of 76%. The increase in gross profit over the comparative periods can be primarily attributed to the increase in revenue associated with the ship chartering business and a higher trading margin. Gross margins from the sale of equipment have historically ranged from 2% to 7%, while gross margins from auction commission revenue have historically ranged from 40% to 60%. During the three month period ended March 31, 2007 WWA Group's gross margin percentage from auction commission revenue was nearly 50% while the gross margin percentage on the sales of equipment was close to 7%.

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### **Expenses**

Expenses for the three months ended March 31, 2007 were \$1,486,773 as compared to expenses of \$850,362 for the three months ended March 31, 2006, an increase of 74%. The growth in expenses over the comparative periods can be attributed in part to increases in rentals fees, administrative overhead, salaries, mailing costs and communication expenditures. Stock option expense and salaries of the ship crew are included in the general and administrative category. WWA Group expects that direct costs in combination with selling, general and administrative expenses may rise with the increase in the number and size of auctions to be held over the next nine months. However, revenue growth is expected to outpace any increases in expenses.

Depreciation and amortization expenses for the three months ended March 31, 2007 and March 31, 2006 were \$170,115 and \$122,573 respectively. Depreciation and amortization expenses are expected to continue to increase as WWA Group acquires additional assets including the anticipated expansion of our physical facilities in late 2007 that will cause the construction of new offices and the assembly of a modern auction yard.

### **Net Loss (Income)**

Net loss for the three months ended March 31, 2007 was \$206,387 as compared to net income of \$30,211 for the three months ended March 31, 2006. The transition to a net loss in the current quarterly period as compared to net income in the prior quarterly period is mainly attributable to the issuance of stock options which were expensed as \$142,339 in increased operational expenses. WWA Group expects to return to net income over the next nine months, with an increase in revenue from an expanded auction schedule.

### **Income Tax Expense (Benefit)**

The Jebel Ali Free Zone is an income tax free zone. Therefore, the profits of WWA Group are not taxable in Dubai. WWA Group has determined that undistributed earnings from Dubai will be reinvested in the business indefinitely and that such earnings will not be distributed to the U.S. parent. Therefore, in accordance with APB Opinion No. 23, Accounting for Income Taxes - Special Areas, no income tax provision has been recorded for the undistributed earnings. If, in the future, WWA Group distributes such earnings to the U.S. parent, the earnings will be taxable at the applicable U.S. tax rates

### **Impact of Inflation**

WWA Group has been subject to a substantial increase in yard and staff housing rent expenses in the last 2 years, which is a result of a tremendous demand for housing and land within the UAE's Free Zone. However, the general market is settling down, and we have agreements in place to stabilize these costs in the future. Therefore, we believe that we can offset future inflationary increases in operating costs by increasing revenue and improving operating efficiencies.

### **Liquidity and Capital Resources**

Cash flow used in operating activities was \$3,153,365 for the three months ended March 31, 2007 as compared to \$2,103,254 for the three months ended March 31, 2006. The increase in negative cash flows from operating activities in the three months ended March 31, 2007, are primarily attributable to a significant decrease in auction proceeds payable and an increase in inventory. Anticipated increases in revenues and decreases in accounts receivable are expected to provide cash flow from operations in future periods.

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Cash flows provided by investing activities for the three months ended March 31, 2007 were \$393,086 as compared to cash flow used in investing activities of \$1,169,431 for the three months ended March 31, 2006. Cash flow provided by investing activities in the three months ended March 31, 2007 was primarily comprised of certain repayments on notes receivable of \$467,790 received in the regular course of business. Cash flow used in investing activities in the three months ended March 31, 2007 can be attributed to the acquisition of additional property and equipment \$74,704.

Cash flows provided by financing activities were \$1,846,557 for the three months ended March 31, 2007 as compared to cash flow used in financing activities of \$572,680 for the three months ended March 31, 2006. Cash flows provided by financing activities in the three months ended March 31, 2007 consisted primarily of proceeds of \$125,000 from the exercise of stock options, proceeds of \$934,117 from short term notes and working capital bank financing of \$828,339. Cash flow used in financing activities in the three months ended March 31, 2007 can be attributed to the repayment of long term debt \$40,900.

On April 5, 2007, WWA Group entered into a private placement agreement with Chicago Investment Group LLC for assistance in the sale of up to 3,000,000 common shares and 1,500,000 warrants at a price of \$0.65 per unit and a warrant exercise price of \$1.00 for a period of two years from the closing of the private placement. The anticipated closing date for the private placement is June 15, 2007.

WWA Group adopted The 2006 Benefit Plan of WWA Group, Inc. in April of 2006, which approved the registration of 2,500,000 shares of the common stock to be available for issuance under the Plan. Under the Plan, WWA Group may issue stock, or grant options to acquire up to 2,500,000 shares of WWA Group's common stock to employees. The board of directors, at its own discretion may also issue stock or grant options to other individuals, including consultants or advisors, who render services to WWA Group or our subsidiaries, provided that the services rendered are not in connection with the offer or sale of securities in a capital-raising transaction. Further, no stock may be issued, or options granted under the benefit plan to consultants, advisors, or other persons who directly or indirectly promote or maintain a market for WWA Group's stock. Since adoption, WWA Group has granted 1,250,000 options to purchase shares of our common stock, of which 950,000 were exercised as of March 31, 2007.

WWA Group has a working capital deficit of \$1,376,424 as of March 31, 2007, compared to a working capital deficit of \$1,506,247 as of December 31, 2006. The working capital deficit is expected to decrease in the second quarter of 2007 due to an anticipated increase in revenue from two large auctions to be held during this period.

On March 31, 2007 WWA Group had auction proceeds payable of approximately \$4.31 million, and accounts payable

of approximately \$646,725. WWA Group had \$1,711,848 in cash and \$910,837 in accounts receivable as at March 31, 2007. WWA Group believes that it has sufficient current assets and operational cash flow to meet its obligations. However, WWA Group may be required to obtain funding from alternative sources to accelerate the payment of auction proceeds to increase customer retention. Sources for funding WWA Group's working capital deficit consist of loans from shareholders, the sale of common stock or other equity instruments, or loans from other sources. WWA Group has funded its cash needs from inception through operations, increasing its payables, and a series of debt transactions. WWA Group can provide no assurance that it will be able to obtain additional financing, if needed, to meet its current obligations. If WWA Group is unable to increase its cash flows from operating activities or obtain additional financing, it may be required to delay payment of accounts payable or auction proceeds payable, which could negatively impact WWA Group's ability to attract and retain consignors for future auctions.

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WWA Group has no current plans for the purchase or sale of any plant or equipment, outside of normal items to be utilized by yard personnel, unless the holding period is determined to be less than 45 days. WWA Group has no current plans to make any significant changes in the number of employees.

Since earnings will be reinvested in operations, WWA Group does not expect to pay cash dividends in the foreseeable future.

WWA Group has no defined benefit plan, other than the registered stock option plan discussed above, or contractual commitment with any of its officers or directors.

### **Critical Accounting Policies**

In Note 2 to the audited consolidated financial statements for the years ended December 31, 2006 and 2005 filed on Form 10-KSB with the Securities and Exchange Commission, WWA Group discusses those accounting policies that are considered to be significant in determining the results of operations and its financial position. WWA Group believes that the accounting principles utilized by it conform to accounting principles generally accepted in the United States of America.

The preparation of financial statements requires management to make significant estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. By their nature, these judgments are subject to an inherent degree of uncertainty. On an on-going basis, WWA Group evaluates its estimates, including those related to bad debts, inventories, intangible assets, warranty obligations, product liability, revenue, and income taxes. WWA Group bases its estimates on historical experience and other facts and circumstances that are believed to be reasonable, and the results form the basis for making judgments about the carrying value of assets and liabilities. The actual results may differ from these estimates under different assumptions or conditions.

With respect to revenue recognition, WWA Group applies the following critical accounting policies in the preparation of its financial statements

### **Revenue Recognition**

Auction revenues earned in WWA Group's capacity as agent for consignors of equipment are comprised mainly of auction commissions in the form of flat selling fees or fixed or sliding percentages of the gross auction sale price of any consigned equipment. The majority of auction commissions are earned as a fixed rate of the gross selling price. Auction revenues also include any preparation, shipping, clearing, transport and handling charges and fees applicable

to certain items of consigned equipment; incidental interest income; buyers' commission applicable on certain sales of items. All revenue is recognized when the auction sale is complete and we have determined that the auction proceeds are collectible.

Trading revenues are defined as gross proceeds on sales of WWA Group owned or underwritten inventory sold at auction or privately. All costs of goods sold are accounted for under direct costs. Trading revenue can be earned and direct costs can be incurred when WWA Group guarantees a certain net level of proceeds to a consignor. This type of revenue includes a percentage of proceeds in excess of the guaranteed amount. If actual auction proceeds are less than the guaranteed amount, WWA Group can incur a net loss on the sale. Therefore, sales of equipment on a guarantee contracts are to be treated the same as inventory for accounting purposes. Our exposure from these guarantee contracts can vary over each guarantee contract. Losses, if any, resulting from such contracts are recorded in the period in which the relevant auction is held.

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Ship chartering revenues are contractual in nature and similar to a lease. WWA Group charters its cargo vessel to a freight forwarding company on a flat daily fee until the end of 2009. The shipping company is responsible for all of the fuel costs and cargo related costs, and the risks of receipt and delivery of the cargo. WWA Group recognizes its ship charter revenues ratably over the term of the charter contract.

#### **Forward Looking Statements and Factors That May Affect Future Results and Financial Condition**

The statements contained in the section titled "Results of Operations" and "Description of Business", with the exception of historical facts, are forward looking statements within the meaning of Section 27A of the Securities Act. A safe-harbor provision may not be applicable to the forward looking statements made in this prospectus because of certain exclusions under Section 27A (b). Forward looking statements reflect our current expectations and beliefs regarding our future results of operations, performance, and achievements. These statements are subject to risks and uncertainties and are based upon assumptions and beliefs that may or may not materialize. These statements include, but are not limited to, statements concerning:

- our anticipated financial performance;
- the sufficiency of existing capital resources;
- our ability to fund cash requirements for future operations;
- uncertainties related to the growth of our business and the acceptance of our products and services;
- our ability to achieve and maintain an adequate customer base to generate sufficient revenues to maintain and expand operations;
- the volatility of the stock market and;
- general economic conditions.

WWA Group wishes to caution readers that its operating results are subject to various risks and uncertainties that could cause its actual results to differ materially from those discussed or anticipated including the factors set forth in the section entitled "Risk Factors" included elsewhere in this report. WWA Group also wishes to advise readers not to place any undue reliance on the forward looking statements contained in this report, which reflect its beliefs and

expectations only as of the date of this report. WWA Group assumes no obligation to update or revise these forward looking statements to reflect new events or circumstances or any changes in its beliefs or expectations, other than that is required by law.

### **Risks Related to Our Business**

Our future operating results are highly uncertain. Before deciding to invest in us or to maintain or increase your investment, you should carefully consider the risks described below, in addition to the other information contained in this annual report. If any of these risks actually occur, our business, financial condition or results of operations could be seriously harmed. In that event, the market price for our common stock could decline and you may lose all or part of your investment.

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*Sales of equipment from our auctions may have ultimately ended up in Iran or Sudan.*

On April 27, 2007 WWA Group received a cease and desist order from the OFAC requiring that WWA Group immediately cease and desist from selling goods or services, or facilitating sales to persons in Iran and Sudan. Due to the proximity of Iran and Sudan to our auction site and statistics on regional spending on used construction equipment, there is reason to believe that some percentage of the equipment sold at our auctions ultimately ended up in Iran or Sudan. Although we sell no equipment to Iran or Sudan, countries which the U.S. State Department and OFAC have identified as state sponsors of terrorism, it is possible that some equipment at our auctions is sold to entities that re-export to these countries, particularly to Iran. While we have neither any knowledge of nor any means to control such sales, the U.S. State Department or the OFAC could impose fines upon us based on this possibility and has caused WWA Group to restrict any sales to persons in Iran and Sudan. Any further action on the part of the OFAC could have a negative impact on WWA Group's reputation and shareholder value.

*A Significant Percentage of Corporate Control Lies in the Hands of One Shareholder.*

Asia4Sale.com, Inc. owns and controls voting power over approximately 46% of WWA Group's issued and outstanding stock. The concentration of such a large percentage of WWA Group's stock in the hands of one shareholder may have a disproportionate effect on the voting power of minority shareholders upon any and all matters presented to WWA Group's shareholders.

*WWA Group Competes With a Much Larger and Better-Financed Corporation.*

We compete with numerous auction companies throughout the world, but the Gulf Region is our primary market. The used equipment auction market in the Gulf Region has two only significant participants, us and Ritchie Brothers Auctioneers, Inc. (RBA). RBA, the world's largest un-reserved equipment auctioneer, reports over \$2.7 billion dollars in gross auction sales from 90 locations throughout in North America and in 18 other countries and holds a dominant position in certain geographic locations. While we have gradually increased our market share in Dubai, which share has surpassed that of RBA in Dubai since 2004, RBA is still much larger and much better-financed than us. Should RBA focus more closely on the Gulf Region market, and on Dubai in particular, it would be difficult for us to adequately compete with them based on their advantageous financial position.

*The market for our stock is limited and our stock price may be volatile.*

The market for our common stock has been limited due to low trading volume and the small number of brokerage firms acting as market makers. Because of the limitations of our market and volatility of the market price of our stock,



investors may face difficulties in selling shares at attractive prices when they want to. The average daily trading volume for our stock has varied significantly from week to week and from month to month, and the trading volume often varies widely from day to day.

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*We may incur significant expenses as a result of being quoted on the Over the Counter Bulletin Board, which may negatively impact our financial performance.*

We may incur significant legal, accounting and other expenses as a result of being listed on the Over the Counter Bulletin Board. The Sarbanes-Oxley Act of 2002, as well as related rules implemented by the Securities and Exchange Commission ( Commission ), has required changes in corporate governance practices of public companies. We expect that compliance with these laws, rules and regulations, including compliance with Section 404 of the Sarbanes-Oxley Act of 2002 as discussed in the following risk factor, may substantially increase our expenses, including our legal and accounting costs, and make some activities more time-consuming and costly. As a result, there may be a substantial increase in legal, accounting and certain other expenses in the future, which would negatively impact our financial performance and could have a material adverse effect on our results of operations and financial condition.

*Our internal controls over financial reporting may not be considered effective, which could result in a loss of investor confidence in our financial reports and in turn have an adverse effect on our stock price.*

Pursuant to Section 404 of the Sarbanes-Oxley Act of 2002, beginning with our annual report for the year ending December 31, 2008, we may be required to furnish a report by our management on our internal controls over financial reporting. Such report will contain, among other matters, an assessment of the effectiveness of our internal controls over financial reporting as of the end of the year, including a statement as to whether or not our internal controls over financial reporting are effective. This assessment must include disclosure of any material weaknesses in our internal controls over financial reporting identified by management. The report will also contain a statement that our independent registered public accounting firm has issued an attestation report on management's assessment of internal controls. If we are unable to assert that our internal controls are effective as of December 31, 2008, or if our independent registered public accounting firm is unable to attest that our management's report is fairly stated or they are unable to express an opinion on our management's evaluation or on the effectiveness of our internal controls, investors could lose confidence in the accuracy and completeness of our financial reports, which in turn could cause our stock price to decline.

### **ITEM 3. CONTROLS AND PROCEDURES**

- a) Evaluation of disclosure controls and procedures.

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as of March 31, 2007. Based on this evaluation, our principal executive officer and our principal financial officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective and adequately designed to ensure that the information required to be disclosed by us in the reports we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in applicable rules and forms.

- (b) Changes in internal controls over financial reporting.

During the quarter ended March 31, 2007 there has been no change in our internal control over financial reporting that

has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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## **PART II**

### **ITEM 1. LEGAL PROCEEDINGS**

None.

### **ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS**

None.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

### **ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

### **ITEM 5. OTHER INFORMATION**

None.

### **ITEM 6. EXHIBITS**

Exhibits required to be attached by Item 601 of Regulation S-B are listed in the Index to Exhibits on page 21 of this Form 10-QSB, and are incorporated herein by this reference.

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## **SIGNATURES**

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, hereunto duly authorized, this 14th day of May, 2007.

**WWA GROUP, INC.**

/s/ Eric Montandon

Eric Montandon

Chief Executive Officer and Director

/s/ Digamber Naswa

Digamber Naswa

Chief Financial Officer, Principal Accounting Officer and Director

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**INDEX TO EXHIBITS**

Exhibit No.	Page No.	Description
3(i)(a)	*	Articles of Incorporation of WWA Group formally known as Conceptual Technologies, Inc. a Nevada corporation dated November 26, 1996 (incorporated herein by reference from Exhibit No. 2(i) to WWA Group's Form 10SB12G/A as filed with the Commission on November 29, 1999).
3(i)(b)	*	Certificate of Amendment of the Articles of Incorporation of WWA Group filed on August 29, 1997 effecting a 1-for-14 reverse split and rounding each fractional share to one whole share (incorporated herein by reference from Exhibit 2(ii) of WWA Group's Form 10SB12G/A as filed with the Commission on November 29, 1999).
3(i)(c)	*	Certificate of Amendment of the Articles of Incorporation of WWA Group changing the name of WWA Group from Conceptual Technologies, Inc. to NovaMed, Inc. (incorporated herein by reference from Exhibit 2(iii) of WWA Group's Form 10SB12G/A as filed with the Commission on November 29, 1999).
3(i)(d)	*	Certificate of Amendment to the Articles of Incorporation of WWA Group changing the name of WWA Group from NovaMed, Inc. to WWA Group, Inc. (incorporated herein with reference from Exhibit 3(i)(d) of WWA Group's Form 10-QSB as filed with the Commission on November 20, 2003).
3(ii)	*	Bylaws of WWA Group adopted on November 12, 1996 (incorporated herein by reference from Exhibit 2(iv) of WWA Group's Form 10SB12G/A as filed with the Commission on November 29, 1999).
10(i)	*	Stock Exchange Agreement between WWA Group, Inc. and World Wide Auctioneers Ltd. dated August 5, 2003 (incorporated herein by reference from the Form 8-K filed with the Commission on August 25, 2003).
10(ii)	*	Purchase Agreement between World Wide Auctioneers, Ltd., Geoffrey Greenless and Crown Diamond Holdings, Inc. dated June 30, 2006 (incorporated herein by reference from the Form 8-K filed with the Commission on July 19, 2006).
10(iii)	*	Share Purchase Agreement between World Wide Auctioneers, Ltd. and Steven Edward Rogers dated December 20, 2006 (incorporated herein by reference from the Form 8-K filed with the Commission on February 15, 2007).

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- 14 \* Code of Ethics adopted on March 28, 2004 (incorporated by herein by reference from the 10-KSB filed with the Commission on March 30, 2005).
- 31(a) Attached Certification of the Chief Executive Officer pursuant to Rule 13a-14 of the Commissionurities and Exchange Act of 1934 as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31(b) Attached Certification of the Chief Financial Officer pursuant to Rule 13a-14 of the Commissionurities and Exchange Act of 1934 as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32(a) Attached Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32(b) Attached Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\* Incorporated by reference from previous filings of WWA Group, Inc.