Hillenbrand, Inc. Form 10-Q January 31, 2018 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended December 31, 2017

Commission File No. 001-33794

HILLENBRAND, INC.

(Exact name of registrant as specified in its charter) Indiana 26-1342272

(State of incorporation) (I.R.S. Employer Identification No.)

One Batesville Boulevard

Batesville, IN 47006 (Address of principal executive offices) (Zip Code)

(812) 934-7500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ý Accelerated filer o
(Do not

check if a

Non-accelerated filer o smaller Smaller reporting company o

reporting company)

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell Company (as defined in Rule 12b-2 of the Exchange Act). Yes o No \acute{y}

The registrant had 63,031,096 shares of common stock, no par value per share, outstanding as of January 26, 2018.

Table of Contents

HILLENBRAND, INC. INDEX TO FORM 10-Q

	PART I — FINANCIAL INFORMATION	Pag
Item 1.	Financial Statements (Unaudited)	
	Consolidated Statements of Income for the Three Months Ended December 31, 2017 and 2016	<u>2</u>
	Consolidated Statements of Comprehensive Income for the Three Months Ended December 31, 2017 and 2016	<u>3</u>
	Consolidated Balance Sheets at December 31, 2017, and September 30, 2017	<u>4</u>
	Consolidated Statements of Cash Flow for the Three Months Ended December 31, 2017 and 2016	<u>5</u>
	Condensed Notes to Consolidated Financial Statements	<u>6</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>24</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>32</u>
Item 4.	Controls and Procedures	<u>33</u>
	PART II — OTHER INFORMATION	
Item 1.	Legal Proceedings	<u>33</u>
<u>Item</u> 1A.	Risk Factors	<u>33</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>34</u>
Item 6.	<u>Exhibits</u>	<u>34</u>
<u>SIGNA</u>	<u>TURES</u>	
1		

PART I — FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

Hillenbrand, Inc.

Consolidated Statements of Income (Unaudited)

(in millions, except per share data)

	Three Mo Ended	
	December	r 31,
	2017	2016
Net revenue	\$397.2	\$356.1
Cost of goods sold	250.9	230.1
Gross profit	146.3	126.0
Operating expenses	89.2	82.8
Amortization expense	7.6	7.2
Interest expense	6.3	6.1
Other (expense) income, net	(0.4)	(1.3)
Income before income taxes	42.8	28.6
Income tax expense	23.7	6.7
Consolidated net income	19.1	21.9
Less: Net income attributable to noncontrolling interests	1.0	0.2
Net income(1)	\$18.1	\$21.7
Net income(1) — per share of common stock:		
Basic earnings per share	\$0.28	\$0.34
Diluted earnings per share	\$0.28	\$0.34
Weighted average shares outstanding (basic)	63.6	63.7
Weighted average shares outstanding (diluted)	64.1	64.1
Cash dividends declared per share	\$0.2075	\$0.2050

(1) Net income attributable to Hillenbrand

See Condensed Notes to Consolidated Financial Statements

Hillenbrand, Inc.

Consolidated Statements of Comprehensive Income (Unaudited) (in millions)

	Three I	Months
	Ended	
	Decem	ber 31,
	2017	2016
Consolidated net income	\$19.1	\$21.9
Changes in other comprehensive income (loss), net of tax		
Currency translation adjustment	6.3	(20.9)
Pension and postretirement (net of tax of \$0.3 and \$2.5)	0.7	4.4
Change in net unrealized gain (loss) on derivative instruments (net of tax of \$0.0 and \$0.3)	(0.2)	0.4
Total changes in other comprehensive income (loss), net of tax	6.8	(16.1)
Consolidated comprehensive income	25.9	5.8
Less: Comprehensive income attributable to noncontrolling interests	1.1	0.1
Comprehensive income (2)	\$24.8	\$5.7

(2) Comprehensive income attributable to Hillenbrand

See Condensed Notes to Consolidated Financial Statements

Table of Contents

Hillenbrand, Inc. Consolidated Balance Sheets (Unaudited)		
(in millions)		
		September
	31,	30,
AGGERTA	2017	2017
ASSETS		
Current Assets	¢77 0	¢66.0
Cash and cash equivalents Trade receivebles, not	\$77.8 189.8	\$66.0 206.1
Trade receivables, net Receivables from long-term manufacturing contracts	164.7	125.2
Inventories	167.1	151.6
Prepaid expenses	30.4	28.2
Other current assets	16.9	16.5
Total current assets	646.7	593.6
Property, plant, and equipment, net	145.6	150.4
Intangible assets, net	523.1	523.9
Goodwill	651.2	647.5
Other assets	42.5	41.1
Total Assets	\$2,009.1	\$1,956.5
LIABILITIES		
Current Liabilities		
Trade accounts payable	\$152.0	\$158.0
Liabilities from long-term manufacturing contracts and advances	171.2	132.3
Current portion of long-term debt	3.8	18.8
Accrued compensation	49.7	66.9
Other current liabilities	145.3	135.7
Total current liabilities	522.0	511.7
Long-term debt	477.0	446.9
Accrued pension and postretirement healthcare Deferred income taxes	129.1 57.1	129.6 75.7
Other long-term liabilities	57.1 55.4	26.7
Total Liabilities	1,240.6	1,190.6
	1,240.0	1,190.0
Commitments and contingencies (Note 14)		
SHAREHOLDERS' EQUITY		
Common stock, no par value (63.9 and 63.8 shares issued, 63.1 and 63.1 shares outstanding)	_	
Additional paid-in capital	344.1	349.9
Retained earnings	512.0	507.1
Treasury stock (0.8 and 0.7 shares)		(24.4)
Accumulated other comprehensive loss		(81.2)
Hillenbrand Shareholders' Equity	752.9	751.4
Noncontrolling interests	15.6	14.5
Total Shareholders' Equity	768.5	765.9
Total Liabilities and Equity	\$2,009.1	\$1,956.5

See Condensed Notes to Consolidated Financial Statements

Table of Contents

Hillenbrand, Inc.

Consolidated Statements of Cash Flow (Unaudited)

(in millions)

	Ended	Months lber 31, 2016
Operating Activities		
Consolidated net income	\$19.1	\$21.9
Adjustments to reconcile net income to cash provided by (used in) operating activities:	12.0	15.0
Depreciation and amortization	13.8	15.0
Deferred income taxes	(14.9)	
Share-based compensation Trade accounts receivable and receivables from long-term manufacturing contracts	2.3	2.6
Inventories	(20.4)	(4.7)
Prepaid expenses and other current assets	4.4	
Trade accounts payable		(10.3)
Accrued expenses and other current liabilities	12.9	4.0
Income taxes payable	32.0	(8.8)
Defined benefit plan and postretirement funding		(82.9)
Defined benefit plan and postretirement expense	1.1	1.7
Other, net	1.1	0.5
Net cash provided by (used in) operating activities	26.9	(48.7)
Investing Activities		
Capital expenditures	(5.6.)	(4.6)
Other, net	0.2	
Net cash used in investing activities		(4.5)
Financina Activities		
Financing Activities Repayments on term loan	(149.5)	(3.4.)
Proceeds from revolving credit facilities, net of financing costs		(3.4) 182.1
Repayments on revolving credit facilities		(125.9)
Payments of dividends on common stock		(123.3) (13.0)
Repurchases of common stock	(15.2)	
Net proceeds on stock plans	2.6	8.6
Other, net	2.8	
Net cash (used in) provided by financing activities	(12.6)	
Effect of exchange rates on cash and cash equivalents	2.9	(1.7)
2		()
Net cash flows	11.8	(5.4)
Cash and cash equivalents:		
At beginning of period	66.0	52.0
At end of period	\$77.8	\$46.6

See Condensed Notes to Consolidated Financial Statements

Hillenbrand, Inc. Condensed Notes to Consolidated Financial Statements (Unaudited) (in millions, except share and per share data)

1. Background and Basis of Presentation

Hillenbrand, Inc. ("Hillenbrand") is a global diversified industrial company with multiple market-leading brands that serve a wide variety of industries around the world. We strive to provide superior return for our shareholders, exceptional value for our customers, and great professional opportunities for our employees through deployment of the Hillenbrand Operating Model ("HOM"). The HOM is a consistent and repeatable framework designed to produce sustainable and predictable results. The HOM describes our mission, vision, values, and mindset as leaders; applies our management practices in Strategy Management, Segmentation, Lean, Talent Development, and Acquisitions; and prescribes three steps (Understand, Focus, and Grow) designed to make our businesses both bigger and better. Our goal is to continue developing Hillenbrand as a world-class global diversified industrial company through the deployment of the HOM. Hillenbrand is composed of two business segments: the Process Equipment Group and Batesville®. The Process Equipment Group businesses design, develop, manufacture, and service highly engineered industrial equipment around the world. Batesville is a recognized leader in the North American death care industry. "Hillenbrand," "the Company," "we," "us," "our," and similar words refer to Hillenbrand and its subsidiaries unless context otherwise requires.

The accompanying unaudited consolidated financial statements include the accounts of Hillenbrand and its subsidiaries. They also include two subsidiaries where the Company's ownership percentage is less than 100%. The Company's fiscal year ends on September 30. Unless otherwise stated, references to years relate to fiscal years.

These unaudited consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") for interim financial statements and therefore do not include all information required in accordance with accounting principles generally accepted in the United States ("GAAP"). The unaudited consolidated financial statements have been prepared on the same basis as, and should be read in conjunction with, the audited consolidated financial statements and notes thereto included in our latest Annual Report on Form 10-K for the year ended September 30, 2017, as filed with the SEC. The September 30, 2017 Consolidated Balance Sheet included in this Form 10-Q was derived from audited consolidated financial statements, but does not include all disclosures required by GAAP for a year-end balance sheet included in Form 10-K. In the opinion of management, these financial statements reflect all adjustments necessary to present a fair statement of the Company's consolidated financial position and the consolidated results of operations and cash flow as of the dates and for the periods presented.

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. Examples of such estimates include, but are not limited to, revenue recognition under the percentage-of-completion method and the establishment of reserves related to customer rebates, doubtful accounts, warranties, early-pay discounts, inventories, income taxes, litigation, self-insurance, and progress toward achievement of performance criteria under incentive compensation programs.

2. Summary of Significant Accounting Policies

The significant accounting policies used in preparing these consolidated financial statements are consistent with the accounting policies described in our Annual Report on Form 10-K for 2017, except as described below.

Income taxes

We establish deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Deferred tax assets and liabilities are determined in part based on the differences between the accounting treatment of tax assets and liabilities under GAAP and the tax basis of assets and liabilities using statutory tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in statutory tax rates on deferred tax assets and liabilities is recognized in net income in the period that includes the enactment date. We continue to assert that the majority of the cash at our foreign subsidiaries represents earnings considered to be permanently reinvested for which deferred taxes have not been provided for in our financial statements, as we do not intend, nor do we foresee a need, to repatriate these funds.

On December 22, 2017, the U.S. government enacted tax legislation referred to as the Tax Cuts and Jobs Act (the "Tax Act"). The Tax Act makes broad and complex changes to the U.S. tax code that will impact our fiscal year ended September 30,

2018 including, but not limited to (a) reducing the U.S. federal corporate tax rate, (b) requiring a one-time transition tax on certain unrepatriated earnings of foreign subsidiaries ("Transition Tax"), and (c) accelerating expensing of certain capital expenditures. The Tax Act reduced the federal corporate tax rate from 35% to 21%. The Internal Revenue Code stipulates that our fiscal year ending September 30, 2018 will have a blended corporate tax rate of 24.5%, which is based on a proration of the applicable tax rates before and after the effective date of the Tax Act. The statutory tax rate of 21% will apply to future years. With the enactment of the Tax Act, we are evaluating our future cash deployment and may change our permanent reinvestment assertion in future periods.

We have a variety of deferred income tax assets in numerous tax jurisdictions. The recoverability of these deferred income tax assets is assessed periodically and valuation allowances are recognized if it is determined that it is more likely than not that the benefits will not be realized. When performing this assessment, we consider future taxable income, the reversal of existing temporary differences, and tax planning strategies. We account for accrued interest and penalties related to unrecognized tax benefits in income tax expense.

Recently Adopted Accounting Standards

None.

Recently Issued Accounting Standards

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers. ASU 2014-09 requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB has also issued several updates to ASU 2014-09. The new standard supersedes U.S. GAAP guidance on revenue recognition and requires the use of more estimates and judgments than the present standards. It also requires significant disclosures sufficient to enable users to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers, including qualitative and quantitative disclosures about contracts with customers, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. ASU 2014-09 will be effective for our fiscal year beginning October 1, 2018, including interim periods within that reporting period, and allows for either full retrospective adoption or modified retrospective adoption.

We have begun the assessment process and continue to evaluate the impact that ASU 2014-09 will have on our consolidated financial statements and financial reporting processes, including evaluating new disclosure requirements. Based on our initial assessment, which included a comparison of our existing accounting policies and practices against the new standard and a review of contracts active during and through the end of 2016, we believe the key areas of consideration for our financial statements include percentage-of-completion accounting, separate performance obligations, and related revenue recognized over time. Based on our initial assessment, we also expect to adopt this new standard using the modified retrospective method, which will result in a cumulative effect adjustment as of the date of adoption, and we currently do not expect the adoption of ASU 2014-09 to have a material impact on our consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, Leases. ASU 2016-02 requires lessees to recognize a right of use asset and related lease liability for leases that have terms of more than twelve months. For income statement purposes, the FASB retained a dual model, requiring leases to be classified as either operating or finance, with the classifications based on criteria that are similar to those applied under the current lease guidance, without the explicit bright lines. ASU 2016-02 will be effective for our fiscal year beginning on October 1, 2019, with early adoption permitted. We are currently evaluating the impact that ASU 2016-02 will have on our consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, Measurement of Credit Losses on Financial Statements. ASU 2016-13 replaces the current incurred loss impairment model with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to determine credit loss estimates. ASU 2016-13 will be effective for our fiscal year beginning on October 1, 2020, with early adoption permitted for our fiscal year beginning October 1, 2019. We are currently evaluating the impact that ASU 2016-13 will have on our consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows: Restricted Cash. ASU 2016-18 requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. ASU 2016-17 will be effective for our fiscal year beginning

on October 1, 2018, with early adoption permitted. We expect the adoption of ASU 2016-18 to have a financial statement presentation and disclosure impact only.

In January 2017, the FASB issued ASU 2017-01, Clarifying the Definition of a Business. ASU 2017-01 assists entities in determining whether a transaction involves an asset or a business. Specifically, it states that when substantially all of the fair value of the gross assets acquired (or disposed of) is concentrated in a single identifiable asset or group of similar identifiable assets, the set is not a business. If this initial test is not met, a set cannot be considered a business unless it includes an input and a substantive process that together significantly contribute to the ability to create output. ASU 2017-01 will be effective for our fiscal year beginning on October 1, 2018, with early adoption permitted. We are currently evaluating ASU 2017-01, but do not expect it to have a significant impact on our consolidated financial statements.

In January 2017, the FASB issued ASU 2017-04, Simplifying the Test for Goodwill Impairment. ASU 2017-04 eliminates Step 2 from the goodwill impairment test and modifies the concept of impairment from the condition that exists when the carrying amount of goodwill exceeds its implied fair value to the condition that exists when the carrying amount of a reporting unit exceeds its fair value. ASU 2017-04 will be effective for our fiscal year beginning on October 1, 2020, with early adoption permitted. We are currently evaluating the impact that ASU 2017-04 will have on our consolidated financial statements.

In March 2017, the FASB issued ASU 2017-07, Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. ASU 2017-07 states that an employer must report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period and present the other components of net benefit cost (as defined in paragraphs 715-30-35-4 and 715-60-35-9) in the income statement separately from the service cost component and outside a subtotal of income from operations (if one is presented). In addition, ASU 2017-07 limits the capitalization of compensation costs to the service cost component only (if capitalization is appropriate). ASU 2017-07 will be effective for our fiscal year beginning on October 1, 2018, with early adoption permitted. We are currently evaluating the impact that ASU 2017-07 will have on our consolidated financial statements.

In May 2017, the FASB issued ASU 2017-09, Compensation - Stock Compensation (Topic 718): Scope of Modification Accounting. ASU 2017-09 clarifies when changes to the terms or conditions of a share-based payment award must be accounted for as modifications (in accordance with Topic 718). The new guidance will provide relief to entities that make non-substantive changes to share-based payment awards. ASU 2017-09 will be effective for our fiscal year beginning on October 1, 2018, with early adoption permitted. The amendment would be applied prospectively to an award modified on or after the adoption date. We do not expect ASU 2017-09 to have a significant impact on our consolidated financial statements.

In August 2017, the FASB issued ASU 2017-12, Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities. ASU 2017-12 intends to better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments expand and refine hedge accounting for both nonfinancial and financial risk components, and align the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements. In addition, this ASU makes certain targeted improvements to simplify the application of hedge accounting guidance. ASU 2017-12 will be effective for our fiscal year beginning on October 1, 2019, with early adoption permitted. The amendment would be applied to hedging relationships existing on the date of adoption and the effect of adoption would be reflected as of the beginning of the fiscal year of adoption (that is, the initial application date). We are currently evaluating the impact that ASU 2017-12 will have on our consolidated financial statements.

3. Business Acquisitions

Abel

We completed the acquisition of Abel Pumps LP and Abel GmbH & Co. KG and certain of their affiliates (collectively "Abel") on October 2, 2015 for €95 in cash. We utilized borrowings under our former \$700.0 revolving credit facility and former \$180.0 term loan to fund this acquisition. Based in Büchen, Germany, Abel is a globally-recognized leader in positive displacement pumps. Abel specializes in designing, developing, and manufacturing piston and piston diaphragm pumps as well as pumping solutions and in providing related parts and service. This equipment is sold under the ABEL® Pump Technology brand into the power generation, wastewater treatment, mining, general industry, and marine markets. The results of Abel are reported in our Process Equipment Group segment for the relevant periods.

Based on the final purchase allocation, we recorded goodwill of \$36 and acquired identifiable intangible assets of \$58, which consisted of \$5 of trade names not subject to amortization, \$9 of developed technology, \$3 of backlog, and \$41 of customer relationships. In addition, we recorded \$14 of net tangible assets, primarily working capital. Goodwill is deductible for tax

purposes in Germany. Supplemental proforma information has not been provided as the acquisition did not have a material impact on consolidated results of operations.

Red Valve

On February 1, 2016, we completed the acquisition of Red Valve Company, Inc. ("Red Valve") for \$130.4 in cash, net of certain adjustments. We utilized borrowings under our former \$700.0 revolving credit facility and former \$180.0 term loan to fund this acquisition. Based in Carnegie, Pennsylvania, Red Valve is a global leader in highly-engineered valves designed to operate in the harshest municipal and industrial wastewater environments. Its products support mission critical applications in water/wastewater, power and mining, and other general industrial markets. The results of Red Valve are reported in our Process Equipment Group segment for the relevant periods.

Based on the final purchase allocation, we recorded goodwill of \$59 and acquired identifiable intangible assets of \$61, which consisted of \$4 of trade names not subject to amortization, \$8 of developed technology, \$1 of backlog, and \$48 of customer relationships. In addition, we recorded \$10 of net tangible assets, primarily working capital. Goodwill is deductible for tax purposes. Supplemental proforma information has not been provided as the acquisition did not have a material impact on consolidated results of operations.

Both of these acquisitions continue Hillenbrand's strategy to transform into a world-class global diversified industrial company by increasing our ability to expand into new markets and geographies within the highly attractive flow control space. The fair value of these acquisitions did not ascribe a significant amount to tangible assets, as we often seek to acquire companies with a relatively low physical asset base in order to limit the need to invest significant additional cash post-acquisition.

4. Supplemental Balance Sheet Information

Trade accounts receivable reserves	31, 2017	September 30, 2017 \$ 21.6
Accumulated depreciation on property, plant, and equipment	\$ 312.2	\$ 311.8
Inventories:		
Raw materials and components	\$ 66.9	\$ 52.6
Work in process	43.3	55.4
Finished goods	56.9	43.6
Total inventories	\$ 167.1	\$ 151.6

5. Intangible Assets and Goodwill

Intangible Assets

Intangible assets are stated at the lower of cost or fair value. With the exception of certain trade names, intangible assets are amortized on a straight-line basis over periods ranging from three to 21 years, representing the period over which we expect to receive future economic benefits from these assets. We assess the carrying value of trade names annually, or more often if events or changes in circumstances indicate there may be impairment.

The following tables summarize the carrying amounts and related accumulated amortization for intangible assets as of December 31, 2017 and September 30, 2017.

	December 31, 2017		September 30, 2017			
	Cost	Accumulate Amortizatio		Cost	Accumulat Amortizati	
Finite-lived assets:						
Trade names	\$0.2	\$ (0.1)	\$0.2	\$ (0.1)
Customer relationships	471.2	(132.4)	468.7	(125.9)
Technology, including patents	81.3	(41.6)	80.7	(39.9)
Software	57.0	(46.6)	48.3	(41.5)
Other	0.2	(0.2)	0.2	(0.2)
	609.9	(220.9)	598.1	(207.6)
Indefinite-lived assets:						
Trade names	134.1	_		133.4		
Total	\$744.0	\$ (220.9)	\$731.5	\$ (207.6)

The net change in intangible assets during the three months ended December 31, 2017 was driven primarily by normal amortization and foreign currency adjustments.

In the third quarter of 2016, the Company recorded a trade name impairment charge of \$2.2, included in operating expenses, on two trade names related to the Process Equipment Group segment. The decline in the estimated fair value of these trade names was largely driven by the decreased demand for equipment and parts used in coal mining and coal power. As of December 31, 2017, we had approximately \$13 of trade name book value in the Process Equipment Group segment's reporting units most significantly impacted by demand for coal mining and coal power.

As a result of the required annual impairment assessment performed in the third quarter of 2017, the fair value of trade names was determined to meet or exceed the carrying value for all trade names, resulting in no impairment to trade names.

Goodwill

Goodwill is not amortized, but is subject to annual impairment tests. Goodwill has been assigned to reporting units. We assess the carrying value of goodwill annually, or more often if events or changes in circumstances indicate there may be impairment. Impairment testing is performed at a reporting unit level.

	Process			
	Equipment	Ва	atesville	Total
	Group			
Balance September 30, 2017	\$ 639.2	\$	8.3	\$647.5
Foreign currency adjustments	3.7		-	3.7
Balance December 31, 2017	\$ 642.9	\$	8.3	\$651.2

As a result of the required annual impairment assessment performed in the third quarter of 2017, the Company tested the recoverability of its goodwill, and in all reporting units, the fair value of goodwill was determined to exceed the carrying value, resulting in no impairment of goodwill. Since the fair value of each reporting unit exceeded its carrying value, the second step of the goodwill impairment test was not necessary. The fair value of the reporting unit in the Process Equipment Group segment that is most directly impacted by demand in domestic coal mining and coal power exceeded its carrying value by less than 10%. The carrying value of goodwill at December 31, 2017 for this

reporting unit was \$71.3. In the event that the assumptions used (e.g., order backlog, revenue and profit growth rates, discount rate, industry valuation multiples) for this reporting unit are not consistent with actual performance in 2018, we may be required to perform an interim impairment analysis with respect to the carrying value of goodwill for this reporting unit prior to our annual test, and based on the outcome of that analysis, could be required to take a non-cash impairment charge as a result of any such test.

6. Financing Agreements

	December	September
	31,	30,
	2017	2017
\$900 revolving credit facility (excluding outstanding letters of credit)	\$ 228.5	\$ 68.0
\$180 term loan	_	148.5
\$150 senior unsecured notes, net of discount (1)	148.9	148.9
\$100 Series A Notes (2)	99.6	99.7
Other	3.8	0.6
Total debt	480.8	465.7
Less: current portion	3.8	18.8
Total long-term debt	\$ 477.0	\$ 446.9

- (1) Includes debt issuance costs of \$0.5 and \$0.6 at December 31, 2017 and September 30, 2017.
- (2) Includes debt issuance costs of \$0.4 and \$0.3 at December 31, 2017 and September 30, 2017.

On December 8, 2017, the Company entered into a Second Amended and Restated Credit Agreement (the "Credit Agreement"), which governs our revolving credit facility (the "Facility"), by and among the Company and certain of its affiliates, the lenders party thereto and JPMorgan Chase Bank, N.A., as administrative agent. The Credit Agreement amends and extends the Company's former credit agreement which provided for a revolving credit facility of up to \$700.0 in aggregate principal amount and a term loan in an original principal amount of \$180.0.

The Credit Agreement increases the maximum principal amount available for borrowing under the Facility from \$700.0 to \$900.0. In connection with the Credit Agreement, the Company repaid the existing term loan in full with borrowings under the Facility. The aggregate principal amount available for borrowing under the Credit Agreement may be expanded, subject to the approval of the lenders, by an additional \$450.0. The Credit Agreement extends the maturity date of the Facility to December 8, 2022. New deferred financing costs related to the Credit Agreement were \$2.1, which along with existing costs of \$1.0, are being amortized to interest expense over the term of the Facility.

On December 8, 2017, the Company and certain of its domestic subsidiaries entered into the fourth amendment to the private shelf agreement (as amended, the "Shelf Agreement"), which amends the private shelf agreement dated December 6, 2012, among the Company, the subsidiary guarantors, PGIM, Inc. (f/k/a Prudential Investment Management, Inc.) and each Prudential Affiliate (as defined therein), pursuant to which the Company issued its 4.60% Series A unsecured notes maturing December 15, 2024 (the "Series A Notes"). The amendment conforms certain terms of the Shelf Agreement with those contained in the Credit Agreement.

The Credit Agreement and the Shelf Agreement provide the Company with increased flexibility in its financial covenants, specifically: the maximum ratio of Indebtedness to EBITDA (as defined in the agreements, "Leverage Ratio") of 3.5 to 1.0 allows for the application of cash as a reduction to Indebtedness (subject to certain limitations); the maximum Leverage Ratio resulting from an acquisition in excess of \$75.0 is increased to 4.0 to 1.0 for a period of three consecutive quarters following such acquisition; and the minimum ratio of EBITDA (as defined in the agreements) to interest expense is reduced to 3.0 to 1.0. Additionally, both the Credit Agreement and the Shelf Agreement provide the Company with increased flexibility to sell assets and to incur debt at its international subsidiaries.

With respect to the Facility, as of December 31, 2017, we had \$7.8 in outstanding letters of credit issued and \$663.7 of maximum borrowing capacity. \$569.2 of this borrowing capacity was immediately available based on our most

restrictive leverage covenant, with additional amounts available in the event of a qualifying acquisition. The weighted-average interest rates on borrowings under the Facility were 1.44% and 1.40% for the three months ended December 31, 2017 and 2016. The weighted average facility fee was 0.21% and 0.23% for the three months ended December 31, 2017 and 2016. The weighted average interest rate on the term loan was 2.60% and 1.94% for the three months ended December 31, 2017 (until the date of repayment) and 2016.

We have interest rate swaps on \$50.0 of outstanding borrowings under the Facility in order to manage exposure to our variable interest payments. Additionally, we have cross currency swaps on \$55.0 of outstanding borrowings under the Facility to manage currency and interest rate risk exposure on foreign currency denominated debt. The cross currency swaps are not designated as hedging instruments for accounting purposes.

In the normal course of business, the Process Equipment Group provides to certain customers bank guarantees and other credit arrangements in support of performance, warranty, advance payment, and other contractual obligations. This form of trade finance is customary in the industry and, as a result, we maintain adequate capacity to provide the guarantees. As of December 31, 2017, we had credit arrangements totaling \$228.2, under which \$176.1 was utilized, for this purpose. These arrangements include our €150.0 Syndicated Letter of Guarantee Facility (as amended, the "LG Facility") and other ancillary credit facilities.

The Credit Agreement, the LG Facility, and the Shelf Agreement require us to meet certain conditions including compliance with covenants, absence of default, and continued accuracy of certain representations and warranties. As of December 31, 2017, we were in compliance with all covenants.

The Facility, our senior unsecured notes, Series A Notes, and LG Facility are fully and unconditionally guaranteed by certain of the Company's domestic subsidiaries.

We had restricted cash of \$0.5 and \$0.8 included in other current assets in the Consolidated Balance Sheets at December 31, 2017 and September 30, 2017.

7. Retirement Benefits

Defined Benefit Plans

	U.S. Pension Benef		Non-U.S	. Pen	sion Ber	nefits	
	Three						
	Months Ended December		Three Months Ended				
			December 31,				
	31,						
	2017	2016	2017		2016		
Service costs	\$0.7	\$1.0	\$ 0.6		\$ 0.4		
Interest costs	2.2	2.2	0.3		0.2		
Expected return on plan assets	(3.5)	(3.3)	(0.2)	(0.1)	
Amortization of unrecognized prior service costs, net		0.1	_		_		
Amortization of net loss	0.8	1.1	0.2		_		
Net pension costs	\$0.2	\$1.1	\$ 0.9		\$ 0.5		

During the first quarter of 2017, we made an \$80.0 contribution to our U.S. defined benefit pension plan (the "Plan") using cash on hand and funds borrowed from our former \$700.0 revolving credit facility and former \$180.0 term loan. During 2017, we began implementing a plan to transition our U.S. employees not covered by a collective bargaining agreement and our employees covered by a collective bargaining agreement at two of our U.S. facilities from a defined benefit-based model to a defined contribution structure over a three-year sunset period. These changes caused immaterial remeasurements for the Plan for the affected populations.

Postretirement Healthcare Plans — Net postretirement healthcare costs were \$0.0 and \$0.1 for the three months ended December 31, 2017 and 2016.

Defined Contribution Plans — Expenses related to our defined contribution plans were \$2.7 and \$2.6 for the three months ended December 31, 2017 and 2016.

8. Income Taxes

The effective tax rates for the three months ended December 31, 2017 and 2016 were 55.4% and 23.4%. The increase in the effective tax rate during the three months ended December 31, 2017 was primarily due the impact of the Tax Act. Shortly after the Tax Act was enacted, the SEC staff issued Staff Accounting Bulletin No. 118, Income Tax Accounting Implications of the Tax Cuts and Jobs Act ("SAB 118") which provides guidance on accounting for the Tax Act's impact. SAB 118 provides a measurement period, which in no case should extend beyond one year from the Tax Act enactment date, during which a company acting in good faith may complete the accounting for the impacts of the Tax Act under Accounting Standards Codification Topic 740 ("ASC 740"). Per SAB 118, the Company must reflect the income tax effects of the Tax Act in the reporting period in which the accounting under ASC 740 is complete.

In accordance with SAB 118, to the extent that a company's accounting for certain income tax effects of the Tax Act is incomplete, the Company can determine a reasonable estimate for those effects and record a provisional estimate in the

financial statements in the first reporting period in which a reasonable estimate can be determined. If a Company cannot determine a provisional estimate to be included in the financial statements, the Company should continue to apply ASC 740 based on the provisions of the tax laws that were in effect immediately prior to the Tax Act being enacted. If a Company is unable to provide a reasonable estimate of the impacts of the Tax Act in a reporting period, a provisional amount must be recorded in the first reporting period in which a reasonable estimate can be determined.

The impact of the federal tax rate reduction from 35.0% to 24.5% was recognized in the rate applied to earnings. We have reflected the tax effect of the temporary differences that will originate subsequent to the Tax Act and are required to be remeasured at the 21% tax rate. In addition, we have recorded a provisional discrete net tax expense of \$14.3 related to the Tax Act in the period ending December 31, 2017. This net expense includes a benefit of \$14.9 due to the remeasurement of our deferred tax accounts to reflect the impact of the corporate rate reduction on our net deferred tax balances. While we are able to make a reasonable estimate of the impact of the reduction in corporate rate on the deferred tax balances, we are continuing to analyze the temporary differences that existed on the date of enactment and the temporary differences originating in the current fiscal year.

These benefits were more than offset by a net expense for the Transition Tax of \$28.9. We will not be able to precisely determine the amount of the Transition Tax until the end of fiscal 2018 because certain cash and cash equivalent balances at September 30, 2018 and current year earnings are key inputs in the calculation. Additionally, other information needs to be verified, including cumulative foreign earnings, to precisely compute the amount of the Transition Tax. Provisional Transition Tax of \$2.3 and \$26.6 is included in other current liabilities and other long-term liabilities in the Consolidated Balance Sheet at December 31, 2017.

The enactment dates for many of the provisions within the Tax Act are for tax years beginning after December 31, 2017, and as a result, certain provisions are not effective until our fiscal year ending September 30, 2019. The provisions that are not effective until our fiscal year 2019 and, as such, have not been incorporated into the current period tax provision, include creating a base erosion anti-abuse tax, eliminating U.S. federal income taxes on dividends from foreign subsidiaries, limiting the amount of deductible interest expense, the repeal of the domestic production activity deduction, limitations on the utilization of foreign tax credits to reduce the U.S. income tax liability as well as other provisions. With the enactment of the Tax Act, we are evaluating our future cash deployment and may change our permanent reinvestment assertion in future periods.

9. Earnings Per Share

The dilutive effects of performance-based stock awards were included in the computation of diluted earnings per share at the level the related performance criteria were met through the respective balance sheet date. At December 31, 2017 and 2016, potential dilutive effects, representing approximately 400,000 and 600,000 shares, were excluded from the computation of diluted earnings per share as the related performance criteria were not yet met, although we expect to meet various levels of criteria in the future.

	Months
	Ended
	December
	31,
	2017 2016
Net income(1)	\$18.1 \$21.7
Weighted average shares outstanding (basic - in millions)	63.6 63.7
Effect of dilutive stock options and other unvested equity awards (in millions)	0.5 0.4
Weighted average shares outstanding (diluted - in millions)	64.1 64.1

Three

C 1	\$0.28	
Diluted earnings per share	\$0.28	\$0.34
	0.0	۰.
Shares with anti-dilutive effect excluded from the computation of diluted earnings per share (in millions)	0.2	0.7
(1) Net income attributable to Hillenbrand		
13		

10. Shareholders' Equity

During the three months ended December 31, 2017, we paid approximately \$13.1 of cash dividends. We also repurchased approximately 375,000 shares of our common stock during the three months ended December 31, 2017, at a total cost of approximately \$15.2. In connection with our share-based compensation plans discussed further in Note 12, we also issued approximately 436,000 shares of common stock, of which approximately 300,000 shares were treasury stock.

11. Other Comprehensive Income (Loss)

	Pens: Postr					-	on	realiz in (Lo	ati	v ld i	tributa llenbra			iconti rests	roll	ing Total
Balance at September 30, 2016	\$ (67	7.5)	\$ (0	51.6)	\$ (0.7)	\$ (129.8)				
Other comprehensive income before reclassifications																
Before tax amount	5.7			(20	.8)	0.6			(14	1.5)	\$ (0.1)	\$(14.6)
Tax expense	(2.1)	_			(0.3)	3)	(2.	4)	_			(2.4)
After tax amount	3.6			(20	.8)	0.3			(16	5.9)	(0.1)	(17.0)
Amounts reclassified from accumulated other comprehensive income(1)	0.8			_			0.1			0.9)					0.9
Net current period other comprehensive income (loss)	4.4			(20	.8)	0.4			(16	5.0)	\$ (0.1)	\$(16.1)
Balance at December 31, 2016	\$ (63	3.1)	\$ (8	32.4)	\$ (0.3)	\$ (145.8)				
(1) Amounts are net of tax.																
	Pension and Currency Postretirement ranslation On Derivative illenbrand, Net Total Unrealized Attributable Noncontrolling Total Interests InstrumentsInc.									olling Total						
Balance at September 30, 2017	\$	(45.	3)	\$ (30	5.9)	\$ 1.	0		\$ (81.	.2)			
Other comprehensive income before reclassifications																
Before tax amount	_	_			6.2			0.2			6.4		\$	0.1	L	\$6.5
Tax expense	_	_			—			(0.1))	(0.1)) –	_		(0.1)
After tax amount	_	_			6.2			0.1			6.3		0	.1		6.4
Amounts reclassified from accumulated other comprehensive income(1)	0	.7			_			(0.3)	0.4		_	_		0.4
Net current period other comprehensive income (loss)	0	.7			6.2			(0.2)	6.7		\$	0.1	l	\$6.8
Balance at December 31, 2017 (1) Amounts are net of tax.	\$	(44.	6)	\$ (30).7	')	\$ 0.	8		\$ (74.	.5)			

Reclassifications out of Accumulated Other Comprehensive Income include:

	Three Months Ended December 31, 2016 Amortization of Pension and Postretirement (1)							
	Net Loßrior Service Costs 1 Recognized 1				rivative truments	s Total		
Affected Line in the Consolidated Statement of Operations: Net revenue Cost of goods sold Operating expenses Other income (expense), net Total before tax Tax expense Total reclassifications for the period, net of tax	\$— 0.8 0.3 — \$ 1.1	\$ 0.1 — — \$	0.1	\$ 	0.1		\$ 0.1 0.9 0.3 0.1 \$ 1.4 (0.5 \$ 0.9)
	Three	Mont	ths Ended Dece	embe	er 31, 201	7		
	Amor Postre	Amortization of Pension and Postretirement (1)						
	Net Los Prior Service Costs Recogn Recognized			Derivative Instruments			Total	
Affected Line in the Consolidated Statement of Operations:	Ф	Φ		Φ	(0.4	,	ф (O 4	,
Net revenue Cost of goods sold	\$ — 0.7	\$		- \$	(0.4)	\$ (0.4 0.7)
Operating expenses	0.4			_			0.4	
Other income (expense), net		_		—			_	
Total before tax	\$ 1.1	\$	_	- \$	(0.4)	\$ 0.7	`
Tax expense Total reclassifications for the period, not of tax							(0.3 \$ 0.4)
Total reclassifications for the period, net of tax							φ υ.4	

(1) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (see Note 7).

12. Share-Based Compensation

	Three
	Months
	Ended
	December
	31,
	2017 2016
Share-based compensation costs	\$2.3 \$2.6
Less impact of income tax benefit	0.6 1.0
Share-based compensation costs, net of tax	\$1.7 \$1.6

We have share-based compensation with long-term performance-based metrics that are contingent upon our relative total shareholder return and the creation of shareholder value. Relative total shareholder return is determined by comparing our total shareholder return during a three-year period to the respective total shareholder returns of companies in a designated performance peer group. Creation of shareholder value is measured by the cumulative cash returns and final period net operating profit after tax compared to the established hurdle rate over a three-year period.

For the performance-based awards contingent upon the creation of shareholder value, compensation expense is adjusted each quarter based upon actual results to date and any changes to forecasted information on each of the separate grants.

During the three months ended December 31, 2017, we made the following grants:

Table of Contents

Number of Units
Stock options 352,107
Time-based stock awards (maximum that can be earned) 230,890

Stock options granted during fiscal 2018 had a weighted-average exercise price of \$45.78 and a weighted-average grant date fair value of \$11.10. Our time-based stock awards and performance-based stock awards granted during the first quarter of fiscal 2018 had weighted-average grant date fair values of \$45.14 and \$53.39. Included in the performance-based stock awards granted during the first quarter of fiscal 2018 are 110,717 units whose payout level is based upon the Company's relative total shareholder return over the three-year measurement period, as described above. These units will be expensed on a straight-line basis over the measurement period and are not subsequently adjusted after the grant date.

13. Other Income (Expense), Net

Three Months
Ended
December 31,
2017 2016
Equity in net income (loss) of affiliates
Foreign currency exchange loss, net
Other, net
Other income (expense), net

Three Months
Ended
December 31,
2017 2016
(0.3) (0.8)
(0.1) (1.2)
(0.1) (1.2)

14. Commitments and Contingencies

Like most companies, we are involved from time to time in claims, lawsuits, and government proceedings relating to our operations, including environmental, patent infringement, business practices, commercial transactions, product and general liability, workers' compensation, auto liability, employment, and other matters. The ultimate outcome of these matters cannot be predicted with certainty. An estimated loss from these contingencies is recognized when we believe it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated; however, it is difficult to measure the actual loss that might be incurred related to litigation. If a loss is not considered probable and/or cannot be reasonably estimated, we are required to make a disclosure if there is at least a reasonable possibility that a significant loss may have been incurred. Legal fees associated with claims and lawsuits are generally expensed as incurred.

Claims other than employment and employment-related matters have deductibles and self-funded retentions up to \$0.5 per occurrence or per claim, depending upon the type of coverage and policy period. Outside insurance companies and third-party claims administrators assist in establishing individual claim reserves, and an independent outside actuary provides estimates of ultimate projected losses, including incurred but not reported claims, which are used to establish reserves for losses. Claim reserves for employment-related matters are established based upon advice from internal and external counsel and historical settlement information for claims and related fees when such amounts are considered probable of payment.

The recorded amounts represent our best estimate of the costs we will incur in relation to such exposures, but it is possible that actual costs will differ from those estimates.

15. Fair Value Measurements

Fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. The authoritative guidance establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are from sources independent of the Company. Unobservable inputs reflect the Company's assumptions about the factors market participants would use in valuing the asset or liability, developed based upon the best information available in the circumstances. The categorization of financial assets and liabilities within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The hierarchy is broken down into three levels:

Level 1: Inputs are quoted prices in active markets for identical assets or liabilities.

Inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical

Level 2: or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are

observable for the asset or liability, either directly or indirectly.

Level 3: Inputs are unobservable for the asset or liability.

	Carrying												
	Value at	Fair Value at December 31, 2017 Using Inputs											
	December												
	31,												
	31,	Considered as:											
	2017	Level	1Level	2 Leve	13								
Assets:													
Cash and cash equivalents	\$ 77.8	\$77.8	\$	-\$	_								
Investments in rabbi trust	6.8	6.8		_									
Derivative instruments	4.1	—	4.1	_									
* 1 1 11 L													
Liabilities:													
\$150 senior unsecured notes	148.9	159.7	_										
Revolving credit facility	228.5	_	228.5										
\$100 Series A Notes	99.6		105.4										
Derivative instruments	1.7		1.7										

The fair value of the amounts outstanding under the revolving credit facility approximated carrying value at December 31, 2017. The fair values of the revolving credit facility and Series A Notes were estimated based on internally developed models, using current market interest rate data for similar issues, as there is no active market for our revolving credit facility or Series A Notes.

The fair values of the Company's derivative instruments were based upon pricing models using inputs derived from third-party pricing services or observable market data such as currency spot and forward rates. These values are periodically validated by comparing to third-party broker quotes. The aggregate notional value of derivatives was \$247.0 at December 31, 2017. The derivatives are included in other current assets, other assets, and other current liabilities on the balance sheet.

16. Segment and Geographical Information

	Three M Ended D 31,	onths
	2017	2016
Net revenue		
Process Equipment Group	\$264.3	\$221.6
Batesville	132.9	134.5
Total	\$397.2	\$356.1
Adjusted EBITDA Process Equipment Group Batesville Corporate	\$45.6 27.9 (8.3)	\$32.7 31.0 (7.3)
Net revenue (1)(2)		
United States	\$218.8	\$201.3
Germany	110.4	94.6
All other foreign business units	68.0	60.2
Total	\$397.2	\$356.1

- (1) We attribute revenue to a geography based upon the location of the business unit that consummates the external sale.
- (2) In 2017, the Company corrected its disclosure of net revenue by geography. The effect of this adjustment for the three months ended December 31, 2016 was to decrease Germany net revenue by \$9.8, from \$104.4 as previously disclosed, to \$94.6, and to increase the All other foreign business units net revenue by the same amount, from \$50.4 as previously disclosed, to \$60.2. Management performed an assessment of the materiality of this correction and concluded that the net revenue by geography as originally disclosed was not material to previously issued financial statements.

		September
	31,	30,
	2017	2017
Total assets assigned		
Process Equipment Group	\$1,776.4	\$1,722.2
Batesville	198.7	203.4
Corporate	34.0	30.9
Total	\$2,009.1	\$ 1,956.5
Tangible long-lived assets, net		
United States	\$80.5	\$84.4
Germany	39.0	39.0
All other foreign business units	26.1	27.0
Total	\$ 145.6	\$ 150.4

The following schedule reconciles segment adjusted EBITDA to consolidated net income.

	Three M Ended December 2017	ber 31,
Adjusted EBITDA:		
Process Equipment Group	\$45.6	\$32.7
Batesville	27.9	31.0
Corporate	(8.3)	(7.3)
Less:		
Interest income	(0.5)	(0.2)
Interest expense	6.3	6.1
Income tax expense	23.7	6.7
Depreciation and amortization	13.8	15.0
Business acquisition, development, and integration	2.3	0.3
Restructuring and restructuring related	0.5	6.6
Consolidated net income	\$19.1	\$21.9

17. Condensed Consolidating Information

Certain 100% owned domestic subsidiaries of Hillenbrand fully and unconditionally, jointly and severally, agreed to guarantee all of the indebtedness and guarantee obligations relating to our obligations under our senior unsecured notes. The following are the condensed consolidating financial statements, including the guarantors, which present the statements of income, balance sheets, and cash flows of (i) the parent holding company, (ii) the guarantor subsidiaries, (iii) the non-guarantor subsidiaries, and (iv) eliminations necessary to present the information for Hillenbrand on a consolidated basis.

Condensed	Consolidating	Statements	of Income

	Three Months Ended December 31, 2017						Three Months Ended December 31, 2016								
	Parent	Guaranto	Non- rs Guaranto	Elimina rs	tio	o 6 sonsolida	at₽	d arent	Guaranto	Non- ors Guaranto	F	Eliminat	io	G onsolic	lated
Net revenue	\$—	\$218.2	\$229.1			\$ 397.2		S—	\$ 202.7	\$202.9)	\$ 356.1	
Cost of goods sold		114.6	160.5	(24.2)	250.9	_		109.2	145.5	(24.6)	230.1	
Gross profit	_	103.6	68.6	(25.9)	146.3	-	_	93.5	57.4	(24.9		126.0	
Operating expenses	11.1	61.4	42.6	(25.9)	89.2	9	9.6	58.7	39.4	(24.9)	82.8	
Amortization expense	_	3.5	4.1			7.6	-	_	3.4	3.8	-			7.2	
Interest expense	5.8		0.5	_		6.3	5	5.4	_	0.7	_	_		6.1	
Other income (expense), net	(0.1)	(0.2)	(0.1)			(0.4) –	_	_	(1.3)	_	_		(1.3)
Equity in net income (loss) of	37.4	1.4	_	(38.8)	_	2	28.8	2.2	_	(31.0)	_	
subsidiaries	57.1	1.1		(50.0	,		_	20.0	2.2		(,51.0	,		
Income (loss)	20.4	39.9	21.3	(38.8)	42.8	1	3.8	33.6	12.2	(31.0)	28.6	
before income taxes	S			(,		_					,	,		
Income tax expense (benefit)	2.3	15.5	5.9	_		23.7	(7.9)	11.7	2.9	_	_		6.7	
Consolidated net income (loss)	18.1	24.4	15.4	(38.8)	19.1	2	21.7	21.9	9.3	(31.0)	21.9	
Less: Net income attributable to															
noncontrolling interests	_	_	1.0	_		1.0	_	_	_	0.2	_			0.2	
Net income (loss) (1)	\$18.1	\$24.4	\$14.4	\$ (38.8)	\$ 18.1	\$	521.7	\$ 21.9						