

ARVINMERITOR INC  
Form 10-Q  
April 30, 2008  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 30, 2008

Commission File No. 1-15983

**ARVINMERITOR, INC.**

(Exact name of registrant as specified in its charter)

**Indiana**  
(State or other jurisdiction of incorporation or organization)

**38-3354643**  
(I.R.S. Employer Identification No.)

**2135 West Maple Road, Troy, Michigan**  
(Address of principal executive offices)

**48084-7186**  
(Zip Code)

**(248) 435-1000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes            No



**INDEX**

**PART I. FINANCIAL INFORMATION:**

Item 1.	Financial Statements:	Page No.
	Consolidated Statement of Operations - - Three and Six Months Ended March 31, 2008 and 2007	2
	Consolidated Balance Sheet - - March 31, 2008 and September 30, 2007	3
	Condensed Consolidated Statement of Cash Flows - - Six Months Ended March 31, 2008 and 2007	4
	Notes to Consolidated Financial Statements	5
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	31
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	42
Item 4.	Controls and Procedures	43

**PART II. OTHER INFORMATION:**

Item 1.	Legal Proceedings	43
Item 1A.	Risk Factors	43
Item 4.	Submission of Matters to a Vote of Security Holders	43
Item 5.	Other Information	43
Item 6.	Exhibits	44

Signatures		45
------------	--	----



**PART I. FINANCIAL INFORMATION****ITEM 1. Financial Statements****ARVINMERITOR, INC.****CONSOLIDATED STATEMENT OF OPERATIONS**

(in millions, except per share amounts)

	<b>Three Months Ended March 31, 2008</b>		<b>Six Months Ended March 31, 2008</b>		<b>2007</b>	
	<b>(Unaudited)</b>					
Sales	\$ 1,781	\$ 1,627	\$ 3,444	\$ 3,195		
Cost of sales	(1,614)	(1,484)	(3,147)	(2,948)	)	)
<b>GROSS MARGIN</b>	<b>167</b>	<b>143</b>	<b>297</b>	<b>247</b>		
Selling, general and administrative	(105)	(99)	(197)	(172)	)	)
Restructuring costs	(5)	(37)	(15)	(37)	)	)
Other income (expense), net	(1)	10	(1)	12	)	)
<b>OPERATING INCOME</b>	<b>56</b>	<b>17</b>	<b>84</b>	<b>50</b>		
Equity in earnings of affiliates	6	7	17	14		
Interest expense, net	(20)	(34)	(47)	(61)	)	)
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	<b>42</b>	<b>(10)</b>	<b>54</b>	<b>3</b>		
Provision for income taxes	(14)		(24)	(1)	)	)
Minority interests	(4)	(3)	(7)	(5)	)	)
<b>INCOME (LOSS) FROM CONTINUING OPERATIONS</b>	<b>24</b>	<b>(13)</b>	<b>23</b>	<b>(3)</b>		
<b>LOSS FROM DISCONTINUED OPERATIONS</b>	<b>(4)</b>	<b>(81)</b>	<b>(15)</b>	<b>(84)</b>		
<b>NET INCOME (LOSS)</b>	<b>20</b>	<b>(94)</b>	<b>8</b>	<b>(87)</b>		
<b>BASIC EARNINGS (LOSS) PER SHARE</b>						
Continuing operations	\$0.33	\$(0.19)	\$ 0.32	\$(0.04)	)	)
Discontinued operations	(0.05)	(1.15)	(0.21)	(1.20)	)	)
Basic earnings (loss) per share	\$0.28	\$(1.34)	\$ 0.11	\$(1.24)	)	)
<b>DILUTED EARNINGS (LOSS) PER SHARE</b>						
Continuing operations	\$0.33	\$(0.19)	\$ 0.32	\$(0.04)	)	)
Discontinued operations	(0.05)	(1.15)	(0.21)	(1.20)	)	)
Diluted earnings (loss) per share	\$0.28	\$(1.34)	\$ 0.11	\$(1.24)	)	)
Basic average common shares outstanding	72.2	70.2	72.0	69.8		
Diluted average common shares outstanding	72.5	70.2	72.5	69.8		
Cash dividends per common share	\$0.10	\$0.10	\$ 0.20	\$0.20		

*See notes to consolidated financial statements.*



## ARVINMERITOR, INC.

## CONSOLIDATED BALANCE SHEET

(in millions)

	March 31, 2008 (Unaudited)	September 30, 2007
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 377	\$ 409
Receivables, trade and other, net	1,213	1,144
Receivables, EMCON Technologies Holdings Limited	16	79
Inventories	621	541
Other current assets	229	216
<b>TOTAL CURRENT ASSETS</b>	<b>2,456</b>	<b>2,389</b>
<b>NET PROPERTY</b>	<b>752</b>	<b>738</b>
<b>GOODWILL</b>	<b>526</b>	<b>520</b>
<b>OTHER ASSETS</b>	<b>1,117</b>	<b>1,142</b>
<b>TOTAL ASSETS</b>	<b>\$ 4,851</b>	<b>\$ 4,789</b>
<b>LIABILITIES AND SHAREOWNERS EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Short-term debt	\$ 229	\$ 18
Accounts payable	1,282	1,342
Liabilities, EMCON Technologies Holdings Limited	47	61
Other current liabilities	520	658
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,078</b>	<b>2,079</b>
<b>LONG-TERM DEBT</b>	<b>1,070</b>	<b>1,130</b>
<b>RETIREMENT BENEFITS</b>	<b>782</b>	<b>763</b>
<b>OTHER LIABILITIES</b>	<b>245</b>	<b>209</b>
<b>MINORITY INTERESTS</b>	<b>72</b>	<b>65</b>
<b>SHAREOWNERS EQUITY:</b>		
Common stock (March 31, 2008 and September 30, 2007, 73.7 and 72.6 shares issued and outstanding, respectively)	72	72
Additional paid-in capital	625	618
Retained earnings	116	128
Treasury stock (March 31, 2008 and September 30, 2007, 0.1 shares)	(3)	(3)
Accumulated other comprehensive loss	(206)	(272)
<b>TOTAL SHAREOWNERS EQUITY</b>	<b>604</b>	<b>543</b>
<b>TOTAL LIABILITIES AND SHAREOWNERS EQUITY</b>	<b>\$ 4,851</b>	<b>\$ 4,789</b>

See notes to consolidated financial statements.





## ARVINMERITOR, INC.

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(in millions)

	Six Months Ended March 31,	
	2008	2007
	(Unaudited)	
<b>OPERATING ACTIVITIES</b>		
Income (loss) from continuing operations	\$ 23	\$ (3)
Adjustments to income (loss) from continuing operations to arrive at cash used for operating activities:		
Depreciation and amortization	68	64
Gain on divestitures		(2)
Adjustment to impairment reserves, net		(10)
Restructuring costs, net of payments	(5)	20
Loss on debt extinguishment	3	6
Pension and retiree medical expense	52	67
Other adjustments to income (loss) from continuing operations	(8)	1
Pension and retiree medical contributions	(43)	(136)
Proceeds from terminations of interest rate swaps	28	
Changes in off-balance sheet receivable securitization and factoring	197	20
Changes in assets and liabilities, excluding effects of acquisitions, divestitures, foreign currency adjustments and discontinued operations	(409)	(81)
Cash flows used for continuing operations	(94)	(54)
Cash flows used for discontinued operations	(14)	(9)
<b>CASH USED FOR OPERATING ACTIVITIES</b>	<b>(108)</b>	<b>(63)</b>
<b>INVESTING ACTIVITIES</b>		
Capital expenditures	(63)	(48)
Acquisitions of businesses and investments, net of cash acquired	(41)	(2)
Proceeds from disposition of property and businesses	8	11
Proceeds from investments and marketable securities	5	5
Net investing cash flows provided by (used for) discontinued operations	55	(23)
<b>CASH USED FOR INVESTING ACTIVITIES</b>	<b>(36)</b>	<b>(57)</b>
<b>FINANCING ACTIVITIES</b>		
Borrowings on senior secured revolving credit facility		74
Borrowings (payments) on accounts receivable securitization program	128	(40)
Issuance of convertible notes		200
Repayment of notes	(5)	(227)
Borrowings (payments) on lines of credit and other, net	4	(1)
Net change in debt	127	6
Debt issuance and extinguishment costs	(6)	(10)
Proceeds from exercise of stock options		6
Cash dividends	(15)	(14)
Other financing activities		(1)
Net financing cash flows used for discontinued operations		(1)
<b>CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES</b>	<b>106</b>	<b>(14)</b>
<b>EFFECT OF CHANGES IN FOREIGN CURRENCY EXCHANGE</b>		
RATES ON CASH AND CASH EQUIVALENTS	6	6
CHANGE IN CASH AND CASH EQUIVALENTS	(32)	(128)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	409	350
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>\$ 377</b>	<b>\$ 222</b>

See notes to consolidated financial statements.



## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**1. Basis of Presentation**

ArvinMeritor, Inc. (the company or ArvinMeritor) is a global supplier of a broad range of integrated systems, modules and components serving commercial truck, trailer, light vehicle and specialty original equipment manufacturers (OEM) and certain aftermarkets. The consolidated financial statements are those of the company and its consolidated subsidiaries.

In the opinion of the company, the unaudited financial statements contain all adjustments, consisting solely of adjustments of a normal, recurring nature, necessary to present fairly the financial position, results of operations and cash flows for the periods presented. These statements should be read in conjunction with the company's audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the fiscal year ended September 30, 2007. The results of operations for the six months ended March 31, 2008, are not necessarily indicative of the results for the full year.

The company's fiscal year ends on the Sunday nearest September 30. The company's fiscal quarters end on the Sundays nearest December 31, March 31 and June 30. The second quarter of fiscal years 2008 and 2007 ended on March 30, 2008, and April 1, 2007, respectively. All year and quarter references relate to the company's fiscal year and fiscal quarters, unless otherwise stated. For ease of presentation, September 30 and March 31 are used consistently throughout this report to represent the fiscal year end and second quarter end, respectively.

**2. Earnings per Share**

Basic earnings per share is calculated using the weighted average number of shares outstanding during each period. The diluted earnings per share calculation includes the impact of dilutive common stock options, restricted stock, performance share awards and convertible securities, if applicable.

A reconciliation of basic average common shares outstanding to diluted average common shares outstanding is as follows (in millions):

	Three Months Ended		Six Months Ended	
	March 31, 2008	2007	March 31, 2008	2007
Basic average common shares outstanding	72.2	70.2	72.0	69.8
Impact of restricted stock	0.3		0.5	
Diluted average common shares outstanding	72.5	70.2	72.5	69.8

At March 31, 2008, options to purchase 2.0 million shares of common stock were not included in the computation of diluted earnings per share because their exercise price exceeded the average market price for the period and thus their inclusion would be anti-dilutive. The potential effects of restricted stock and stock options were excluded from the diluted earnings per share calculation for the three and six months ended March 31, 2007 because their inclusion in a net loss period would reduce the net loss per share. Therefore, at March 31, 2007, options to purchase 3.9 million shares of common stock were excluded from the computation of diluted earnings per share. The company's convertible senior unsecured notes are excluded from the computation of diluted earnings per share, as the company's average stock price during the quarter is less than the conversion price.

**3. New Accounting Standards**

*New accounting standards to be implemented:*

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements which provides a definition of fair value, establishes a framework for measuring fair value and requires expanded

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

disclosures about fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those years. The provisions of SFAS 157 will be applied prospectively and are not expected to have a material impact on the company's consolidated financial position, results of operations or cash flows.

**ARVINMERITOR, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans* an amendment of FASB Statements No. 87, 88, 106 and 132(R). This statement requires an entity to recognize the funded status of its defined benefit pension plans and other postretirement benefit plans, such as a retiree health care plan, on the balance sheet and to recognize changes in the funded status that arise during the period but are not recognized as components of net periodic benefit cost, within other comprehensive income, net of income taxes. The recognition requirements of SFAS 158 were adopted by the company as of September 30, 2007. The initial adoption of SFAS 158 resulted in a reduction in shareowners' equity of \$357 million. This reduction is net of taxes of \$193 million and is recorded in Accumulated Other Comprehensive Loss in the Consolidated Statement of Shareowners' Equity. SFAS 158 also requires that companies measure the funded status of their defined benefit pension plans and other postretirement benefit plans as of the balance sheet date. Currently, the company uses a measurement date of June 30 for its defined benefit and other postretirement benefit plans. The measurement date provisions of SFAS 158 are effective for fiscal years ending after December 15, 2008 and will require the company to change its measurement date to September 30 from June 30.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of SFAS No. 115*, which permits an entity to measure certain financial assets and financial liabilities at fair value that are not currently required to be measured at fair value. Entities that choose to elect the fair value option will report unrealized gains and losses in earnings at each subsequent reporting date. The fair value option may be elected on an instrument-by-instrument basis, with a few exceptions. SFAS 159 amends previous guidance to extend the use of the fair value option to available-for-sale and held-to-maturity securities. The statement also establishes presentation and disclosure requirements to help financial statement users understand the effect of the election. SFAS 159 is effective as of the beginning of the first fiscal year beginning after November 15, 2007. We are currently assessing the potential impact, if any, of the standard on our financial condition and results of operations.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - an Amendment of ARB No. 51*. This Statement establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary should be reported as equity in the consolidated financial statements. SFAS 160 also changes the way the consolidated income statement is presented by requiring consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the consolidated statement of income, of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. The statement also requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. If a parent retains a noncontrolling equity investment in the former subsidiary, that investment is measured at its fair value. SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008 and will be applied prospectively as of the beginning of the fiscal year in which it is initially applied, except for the presentation and disclosure requirements. The presentation and disclosure requirements will be applied retrospectively for all periods presented. We are currently assessing the potential impact of the standard on our financial position and results of operations.

In December 2007, the FASB issued SFAS No. 141 (Revised 2007) (*SFAS 141R*), *Business Combinations*, which replaces SFAS No. 141, *Business Combinations*. SFAS 141R retains the fundamental requirements in Statement 141 that the acquisition method of accounting (which Statement 141 called the purchase method) be used for all business combinations and for an acquirer to be identified for each business combination. The new standard extends the acquisition method of accounting to all transactions and other events in which one entity obtains control over one or more other businesses. It retains the guidance in Statement 141 for identifying and recognizing intangible assets separately from goodwill; however, it differs from Statement 141 in accounting for the negative goodwill and requires it to be recognized as a gain from a bargain purchase. The statement requires the acquirer to recognize the assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values as of that date, with limited exceptions specified in the statement. SFAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The adoption of SFAS 141R is not expected to have a material impact on the company's consolidated financial position and results of operations.

In March 2008, FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an Amendment of FASB Statement No. 133 which requires expanded disclosures about derivative and hedging activities. SFAS 161 has the same scope as SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*. This statement changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b)

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

how derivative instruments and related hedged items are accounted for under Statement 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance and cash flows. SFAS 161 is effective for financial statements issued for fiscal years and interim periods

**ARVINMERITOR, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

beginning after November 15, 2008, with early application encouraged. It encourages, but does not require, comparative disclosures for earlier periods at initial adoption. We are currently assessing the potential impact of the standard on disclosures in the company's consolidated financial statements.

*Accounting standards implemented in fiscal year 2008:*

In June 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), which supplements SFAS No. 109, *Accounting for Income Taxes*, by defining the confidence level that a tax position must meet in order to be recognized in the financial statements. FIN 48 requires that the tax effects of a position be recognized only if it is more-likely-than-not to be sustained based solely on its technical merits as of the reporting date. The more-likely-than-not threshold represents a positive assertion by management that a company is entitled to the economic benefits of a tax position. If a tax position is not considered more-likely-than-not to be sustained based solely on its technical merits, no benefits of the position are to be recognized. Moreover, the more-likely-than-not threshold must continue to be met in each reporting period to support continued recognition of a benefit. At adoption, companies must adjust their financial statement to reflect only those tax positions that are more-likely-than-not to be sustained as of the adoption date. Any necessary adjustment would be recorded directly to retained earnings in the period of adoption and reported as a change in accounting principle.

During the first quarter of fiscal year 2008, the company adopted FIN 48 and recognized a \$5 million decrease to retained earnings in the consolidated balance sheet as of October 1, 2007 as the cumulative effect of a change in accounting principle. See Note 6 for further information regarding the adoption of FIN 48.

**4. Discontinued Operations**

*Emissions Technologies*

The company's Emissions Technologies (ET) business supplied exhaust systems and exhaust system components, including mufflers, exhaust pipes, catalytic converters, diesel particulate filters and exhaust manifolds, primarily to original equipment manufacturers. On May 17, 2007, the company sold its ET business to EMCON Technologies Holdings Limited (EMCON), a private equity affiliate of J.P. Morgan Securities Inc. Total consideration was \$310 million, including cash, a \$20 million note and the assumption of certain liabilities, and adjustments for working capital and other items (see below). Charges associated with the sale of ET are included in the results of discontinued operations in the consolidated statement of operations. ET is reported in discontinued operations in the consolidated statement of operations, statement of cash flows and related notes through the date of sale for all periods presented.

Amounts due from (to) EMCON were \$16 million and (\$47) million, respectively, at March 31, 2008 and primarily relate to certain assets and liabilities of ET that were retained by the company. Amounts due from (to) EMCON were \$79 million and (\$61) million, respectively, at September 30, 2007. The final working capital adjustment of \$28 million, based upon closing working capital, was received in the second quarter of fiscal year 2008. In addition, pre-sale funding obligations, which were recorded as a receivable from EMCON and an offsetting payable in the consolidated balance sheet at September 30, 2007, were settled in the second quarter of fiscal year 2008.

As of the May 17, 2007 closing date, assets and liabilities of certain businesses were not legally transferred to EMCON due to delays in certain procedures required to be completed by the buyer. Pursuant to the sale agreement, legal ownership was to be transferred upon receipt by the buyer of required licenses and establishment of appropriate entities to receive the transferred assets. Sale values were fixed and EMCON assumed operational control of the businesses as of the May 17, 2007 closing date. The steps required to complete the legal transfer were considered perfunctory by the company and the company recorded these assets and liabilities as sold and excluded them from the consolidated balance sheet effective on May 17, 2007. Consideration for these assets and assumed liabilities was deposited in an escrow account by EMCON and is reflected as a receivable due from EMCON in the consolidated balance sheet at September 30, 2007. The legal transfer of these operations was substantially completed and related proceeds were received by the company during the first quarter of fiscal year 2008.

In the second quarter of fiscal year 2008, the company recognized approximately \$2 million of additional costs (\$9 million during the first quarter of fiscal year 2008) related to the sale of the ET business. These costs are primarily related to revised estimates for certain pre-sale liabilities retained by the company.

*Light Vehicle Aftermarket*

In October 2004, the company announced plans to divest its Light Vehicle Aftermarket (LVA) businesses. This plan was part of the company's long-term strategy to focus on core competencies and support its global light vehicle systems OEM customers and its commercial vehicle systems OEM and aftermarket customers. LVA supplied exhaust, ride control, motion control and filter products, as well as other automotive parts to the passenger car, light truck and sport utility vehicle aftermarket. As of September 30, 2007,



## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

the company had completed the sale of its LVA filters, exhaust and motion control businesses, and its Gabriel South Africa ride control business. These businesses represented a significant portion of its combined LVA business and are reported as discontinued operations in the consolidated statement of operations through the date of sale.

In the second quarter of fiscal year 2007, the company made a strategic decision to retain its Gabriel North America and Europe ride control aftermarket business. Restructuring actions contemplated through the company's Performance Plus initiative (see Note 5) are expected to make this business viable as part of the company's core light vehicle strategy. As a result of this decision, the results of operations, assets and liabilities and cash flows of the Gabriel Ride Control aftermarket business are presented in continuing operations in the consolidated financial statements for all periods presented.

At March 31, 2008 and at September 30, 2007, \$2 million of restructuring reserves primarily related to unpaid employee termination benefits are included in liabilities of continuing operations (see Note 5).

Results of the discontinued operations are summarized as follows (in millions):

	Three Months Ended March 31, 2008		Six Months Ended March 31, 2007	
Sales:				
Emissions Technologies	\$	\$895	\$	\$1,703
Light Vehicle Aftermarket and other	1	52	6	100
Total Sales	\$1	\$947	\$6	\$1,803
Loss before income taxes	\$(2	) \$(103	) \$(15	) \$(105
Benefit (provision) for income taxes	(2	) 22		21
Loss from discontinued operations	\$(4	) \$(81	) \$(15	) \$(84

##### 5. Restructuring Costs

At March 31, 2008 and September 30, 2007, \$58 million and \$59 million, respectively, of restructuring reserves primarily related to unpaid employee termination benefits remained in the consolidated balance sheet. The changes in restructuring reserves for the six months ended March 31, 2008 are as follows (in millions):

	Employee Termination Benefits	Asset Impairment	Plant Shutdown & Other	Total
Balance at September 30, 2007	\$59	\$	\$	\$59
Activity during the period:				
Charges to continuing operations, net of reversals	13	1	1	15
Asset write-offs		(1	)	(1
Cash payments	(19	)	(1	)
Currency translation and other	5			5
Balance at March 31, 2008	58			58

*Performance Plus:* During fiscal year 2007, the company launched a profit improvement and cost reduction initiative called Performance Plus. As part of this program, the company identified significant restructuring actions which would eliminate up to 2,800 positions in North America and Europe and consolidate and combine certain global facilities. The company's Light Vehicle Systems business recorded \$15 million of costs associated with this restructuring program in the first six months of fiscal year 2008. Restructuring costs recorded in the six months ended March 31, 2008 primarily relate to employee termination benefits in connection with a reduction of approximately 110 salaried and hourly employees. Remaining costs of this restructuring program will be incurred over the next several years.

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

*Reversals and Adjustments:* In the first six months of fiscal year 2008 and 2007, the company reversed \$1 million and \$9 million of restructuring costs, respectively, relating to previously recorded employee severance benefits. Due to the sale of ET during

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

fiscal year 2007, it was determined that payment of certain severance benefits by the company was no longer probable and \$9 million of restructuring costs were reversed.

**6. Income Taxes**

For each interim reporting period, the company makes an estimate of the effective tax rate expected to be applicable for the full fiscal year. The rate so determined is used in providing for income taxes on a year-to-date basis. Jurisdictions with a projected loss for the year or an actual year-to-date loss where no tax benefit can be recognized are excluded from the estimated annual effective tax rate. The impact of including these jurisdictions on the quarterly effective rate calculation could result in a higher or lower effective tax rate during a particular quarter, based upon the mix and timing of actual earnings versus annual projections. In the first six months of fiscal year 2008, the company recorded approximately \$7 million of unfavorable tax items discrete to this period. These discrete items increased the company's effective tax rate for the six months ended March 31, 2008.

As of March 31, 2008 the company had approximately \$648 million in U.S. net deferred tax assets. These deferred tax assets include net operating loss carryovers that can be used to offset taxable income in future periods and reduce income taxes payable in those future periods. However, many of these deferred taxes will expire if they are not utilized within certain time periods. At this time, the company considers it more likely than not that it will have U.S. taxable income in the future that will allow it to realize these deferred tax assets. Significant factors considered by management in its determination of the probability of the realization of the deferred tax benefits include: (a) historical operating results, (b) expectations of future earnings, and (c) tax planning strategies.

It is possible that some or all of these deferred tax assets could ultimately expire unused. Risk factors include (a) a slower than anticipated recovery in the fiscal year 2008 outlook for the company's CVS segment, which has significant U.S. operations, (b) higher than planned volume or price reductions from the company's key customers and (c) higher than planned material cost increases.

These risk factors are offset by the following strategic initiatives: (a) the company has undertaken numerous restructuring initiatives in 2007 which are expected to result in significant savings in future periods, (b) the commercial vehicle market in the United States is expected to recover in 2008 and 2009, significantly benefiting the company and (c) the company has embarked on a major cost reduction and value creation program that is expected to generate improvements in earnings in future periods.

On October 1, 2007, the company adopted FIN 48, Accounting for Uncertainty in Income Taxes. The effect of applying the provisions of FIN 48 on the company's consolidated balance sheet as of October 1, 2007 is as follows (in millions):

	<b>Before Adoption of FIN 48</b>	<b>Adjustments</b>	<b>After Adoption of FIN 48</b>
Non-current deferred income tax assets - other assets (see Note 13)	\$ 781	\$ (99 )	\$ 682
Other assets (see Note 13)	361	42	403
Income taxes - other current liabilities (see Note 14)	(130 )	97	(33 )
Other liabilities (see Note 15)	(209 )	(45 )	(254 )
Retained earnings	(128 )	5	(123 )

Upon adoption of FIN 48 as of October 1, 2007, the company had approximately \$200 million of gross unrecognized tax benefits of which, \$151 million represents the amount that, if recognized, would favorably affect the effective income tax rate in future periods. At March 31, 2008, the amount of gross unrecognized tax benefits and the amount that would favorably affect the effective income tax rate in future periods are \$206 million and \$156 million, respectively.

The company files tax returns in multiple jurisdictions and is subject to examination by taxing authorities throughout the world. The company's U.S. and Canadian federal income tax returns for fiscal years 2003 through 2005 are currently under audit. The company's French subsidiary is currently under audit for fiscal years 2005 through 2007. The company's German subsidiary is under audit for fiscal years 2002 through 2006. In addition, the company is under audit in various U.S. state tax jurisdictions for various years. It is reasonably possible that audit settlements, the

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

conclusion of current examinations or the expiration of the statute of limitations in several jurisdictions could significantly change the company's unrecognized tax benefits during the next twelve months. However, quantification of an estimated range cannot be made at this time.

In addition to the audits discussed above, the company has open tax years primarily from 1999-2007 with various significant taxing jurisdictions including the United States, Brazil, Canada, France, Germany, Mexico and the United Kingdom. These open years contain matters that could be subject to differing interpretations of applicable tax laws and regulations as they relate to the amount, timing or inclusion of revenue and expenses or the sustainability of income tax credits for a given audit cycle. The company has recorded a tax benefit only for those positions that meet the more-likely-than-not standard.

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The company's continuing practice is to recognize interest and penalties on uncertain tax positions in the provision for income taxes in the consolidated statement of operations. At March 31, 2008, and at October 1, 2007, the company has recorded \$2 million of interest on uncertain tax positions in the consolidated balance sheet. In addition, penalties of \$9 million and \$8 million were recorded at March 31, 2008, and October 1, 2007, respectively.

**7. Acquisitions and Divestitures**

On December 19, 2007, the company's Commercial Vehicle Systems (CVS) business acquired Mascot Truck Parts Ltd (Mascot) for a cash purchase price of \$19 million. Mascot remanufactures transmissions, drive axles, steering gears and drivelines. This acquisition did not have a material impact on the company's consolidated financial position or results of operations for the six months ended March 31, 2008.

**8. Accounts Receivable Securitization and Factoring**

The company participates in a European arrangement to sell trade receivables through certain of its European subsidiaries. Under the arrangement, the company sells up to, at any point in time, 125 million of eligible trade receivables. The receivables under this program are sold at face value and excluded from the company's consolidated balance sheet. The company continues to perform collection and administrative functions related to these receivables. Costs associated with this securitization arrangement were \$4 million and \$1 million in the six months ended March 31, 2008 and 2007, respectively, and are included in operating income in the consolidated statement of operations. The gross amount of proceeds received from the sale of receivables under this arrangement was \$326 million and \$256 million for the six months ended March 31, 2008 and 2007, respectively. The company's retained interest in receivables sold was \$18 million and \$5 million at March 31, 2008 and September 30, 2007, respectively. The company had utilized, net of retained interests, 122 million (\$193 million) and 73 million (\$104 million) of this accounts receivable securitization facility as of March 31, 2008 and September 30, 2007, respectively.

The company also participates in a U.S. accounts receivable securitization program to enhance financial flexibility and lower interest costs. Under this \$175 million program, which was established in September 2005, and amended in fiscal years 2006, 2007 and 2008, the company sells substantially all of the trade receivables of certain U.S. subsidiaries to ArvinMeritor Receivables Corporation (ARC), a wholly-owned, special purpose subsidiary. ARC funds these purchases with borrowings under a loan agreement with a bank. Amounts outstanding under this agreement are collateralized by eligible receivables purchased by ARC and are reported as short-term debt in the consolidated balance sheet (see Note 16). At March 31, 2008, the company had utilized \$128 million of this accounts receivable securitization facility. As of September 30, 2007, no amounts were outstanding under this program. Borrowings under this arrangement are collateralized by approximately \$243 million of receivables held at ARC at March 31, 2008. If certain receivables performance-based covenants are not met, it would constitute a termination event, which, at the option of the banks, could result in termination of the accounts receivable securitization arrangement. At March 31, 2008, the company was in compliance with all covenants.

In addition, several of the company's European subsidiaries factor eligible accounts receivable with financial institutions. Certain receivables are factored without recourse to the company and are excluded from accounts receivable. The amount of factored receivables excluded from accounts receivable was \$289 million and \$181 million at March 31, 2008 and September 30, 2007, respectively.

**9. Other Income (Expense), net**

Other income (expense), net is comprised of the following (in millions):

	Three Months Ended March 31,		Six Months Ended March 31,	
	2008	2007	2008	2007
Gains on divestitures	\$	\$	\$	\$2
Adjustment to impairment reserves, net		10		10
Environmental remediation costs	(1	)	(1	)
Other income (expense), net	\$(1	) \$10	\$(1	) \$12



## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**10. Inventories**

Inventories are stated at the lower of cost (using first-in, first-out (FIFO) or average cost methods) or market (determined on the basis of estimated realizable values) and are summarized as follows (in millions):

	March 31, 2008	September 30, 2007	
Finished goods	\$ 226	\$ 218	
Work in process	118	103	
Raw materials, parts and supplies	277		220
Total	\$ 621	\$ 541	

**11. Other Current Assets**

Other current assets are summarized as follows (in millions):

	March 31, 2008	September 30, 2007	
Current deferred income tax assets	\$ 118	\$ 111	
Customer reimbursable tooling and engineering	22	22	
Asbestos-related recoveries (see Note 19)	7	8	
Investment in debt defeasance trust	7	6	
Assets held for sale	5	19	
Prepaid and other	70	50	
Other current assets	\$ 229	\$ 216	

Costs incurred for tooling and engineering, principally for light vehicle products, for which customer reimbursement is contractually guaranteed, are classified as customer reimbursable tooling and engineering. These costs are billed to the customer based on the terms of the contract. Provisions for losses are provided at the time management expects costs to exceed anticipated customer reimbursements.

The company holds certain assets as held for sale. These assets primarily relate to land and buildings that have been previously closed through restructuring and other rationalization actions. The company sold certain of these properties in the first six months of fiscal year 2008 and expects to complete the sale of the remainder of these properties in fiscal year 2008.

**12. Goodwill**

A summary of the changes in the carrying value of goodwill, by segment, is as follows (in millions):

	LVS	CVS	Total
Balance at September 30, 2007	\$ 71	\$ 449	\$ 520
Acquisition of Mascot (see Note 7)		3	3
Foreign currency translation		3	3
Balance at March 31, 2008	\$ 71	\$ 455	\$ 526





## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**13. Other Assets**

Other Assets are summarized as follows (in millions):

	March 31, 2008	September 30, 2007
Non-current deferred income tax assets (see Note 6)	\$690	\$ 781
Investments in non-consolidated joint ventures	142	116
Long-term receivables (see Note 15)	46	47
Assets for uncertain tax positions (see Note 6)	43	
Prepaid pension costs	36	32
Unamortized debt issuance costs	32	31
Capitalized software costs, net	24	25
Asbestos-related recoveries (see Note 19)	31	32
Note receivable due from EMCON, net of discount (see Note 4)	12	11
Patents, licenses and other intangible assets (less accumulated amortization: \$4 at March 31, 2008 and September 30, 2007)	5	3
Investment in debt defeasance trust		6
Other	56	58
Other assets	\$1,117	\$1,142

The note receivable due from EMCON bears interest at rate of 4 percent per annum and is payable in June 2012 or earlier upon a change in control. EMCON may prepay the note at any time. The company recorded the note, net of a \$8 million and \$9 million discount at March 31, 2008 and September 30, 2007, respectively, to reflect the difference between the stated rate per the agreement of 4 percent and the effective interest rate of approximately 9 percent. This discount will be amortized over the term of the note as interest income.

In accordance with Statement of Position (SOP) 98-1, *Accounting for the Costs of Computer Software Developed or Obtained for Internal Use*, costs relating to internally developed or purchased software in the preliminary project stage and the post-implementation stage are expensed as incurred. Costs in the application development stage that meet the criteria for capitalization are capitalized and amortized using the straight-line basis over the estimated economic useful life of the software.

Patents, licenses and other intangible assets are amortized over their contractual or estimated useful lives, as appropriate. The company anticipates amortization expense for patents, licenses and other intangible assets of approximately \$5 million to be recorded over the remaining five years of the assets' useful lives.

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**14. Other Current Liabilities**

Other current liabilities are summarized as follows (in millions):

	<b>March 31, 2008</b>	<b>September 30, 2007</b>
Compensation and benefits	\$ 204	\$ 223
Income taxes (see Note 6)	11	130
Taxes other than income taxes	61	56
Product warranties	50	50
Restructuring (see Note 5)	58	59
AB Volvo joint venture payable		27
Asbestos-related liabilities (see Note 19)	14	11
Interest	7	7
Environmental (see Note 19)	7	11
Current deferred income tax liabilities	7	6
Other	101	78
Other current liabilities	\$ 520	\$ 658

On October 4, 2004, the company formed two joint ventures in France with AB Volvo to manufacture and distribute axles. The company acquired its 51-percent interest for a purchase price of 19 million (\$25 million). The company had an option to purchase and AB Volvo had an option to require the company to purchase the remaining 49-percent interest in one of the joint ventures beginning in the first quarter of fiscal year 2008 for 16 million (\$23 million) plus interest at EURIBOR rates, plus a margin. In December 2007, this option was exercised and the related liability was settled. The option to purchase the minority interest was essentially a financing arrangement, as the minority shareholder did not participate in any profits or losses of the joint venture. Therefore, no minority interest was recognized in prior periods for the 49-percent interest in this joint venture.

The company's CVS segment records product warranty costs at the time of shipment of products to customers. Warranty reserves are primarily based on factors that include past claims experience, sales history, product manufacturing and engineering changes and industry developments. Liabilities for product recall campaigns are recorded at the time the company's obligation is known and can be reasonably estimated. Product warranties, including recall campaigns, not expected to be paid within one year are recorded as a non-current liability.

The company's LVS segment records product warranty liabilities based on individual customer or warranty-sharing agreements. Product warranties are recorded for known warranty issues when amounts can be reasonably estimated.

A summary of the changes in product warranties is as follows (in millions):

	<b>2008</b>	<b>Six Months Ended March 31, 2007</b>
Total product warranties -- beginning of period	\$ 103	\$ 122
Accruals for product warranties	29	42
Payments	(34)	(26)
Change in estimates and other	(2)	(2)
Total product warranties -- end of period	96	136
Less: Non-current product warranties (see Note 15)	(46)	(62)

Edgar Filing: ARVINMERITOR INC - Form 10-Q

Product warranties	current	\$	50	\$	74
--------------------	---------	----	----	----	----

13

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**15. Other Liabilities**

Other Liabilities are summarized as follows (in millions):

	March 31, 2008		September 30, 2007
Asbestos-related liabilities (see Note 19)	\$ 39	\$	44
Non-current deferred income tax liabilities	6		6
Liabilities for uncertain tax positions (see Note 6)	48		
Product warranties (see Note 14)	46		53
Environmental (see Note 19)	12		13
Long-term payable (see Note 13)	47		47
Other	47		46
Other liabilities	\$ 245	\$	209

**16. Long-Term Debt**

Long-Term Debt, net of discount where applicable, is summarized as follows (in millions):

	March 31, 2008		September 30, 2007
6-3/4 percent notes due 2008	\$		\$ 5
7-1/8 percent notes due 2009		6	6
6.8 percent notes due 2009		77	77
8-3/4 percent notes due 2012		276	276
8-1/8 percent notes due 2015		251	251
4.625 percent convertible notes due 2026 <sup>(1)</sup>		300	300
4.0 percent convertible notes due 2027 <sup>(1)</sup>		200	200
Accounts receivable securitization (see Note 8)		128	
Lines of credit and other		27	20
Unamortized gain on swap unwind		34	9
Fair value adjustment of notes			4
Subtotal		1,299	1,148
Less: current maturities		(229)	(18)
Long-term debt	\$	1,070	\$ 1,130

<sup>(1)</sup> The 4.625 percent and 4.0 percent convertible notes contain a put and call feature, which allows for earlier redemption beginning in 2016 and 2019, respectively.

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

In October and December 2007, the company amended its revolving credit facility. Under the terms of the December amendment, the borrowing capacity of the revolving credit facility was reduced to \$700 million from \$900 million. The amended revolving credit facility replaced the existing financial covenants with new financial covenants based on (i) the ratio of the company's senior secured indebtedness to EBITDA and (ii) the amount of annual capital expenditures. The company is required to maintain a total senior secured-debt-to-EBITDA ratio, as defined in the agreement, no greater than 2.50x on the last day of any fiscal quarter through and including the fiscal quarter ending March 31, 2009 and (ii) 2.00 to 1.00 on the last day of any fiscal quarter thereafter. At March 31, 2008, the company was in compliance with all covenants. As a result of the amendments, the company recognized a \$3

**ARVINMERITOR, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

million loss on debt extinguishment associated with the write-off of debt issuance costs. The remaining unamortized debt issuance costs are being amortized over the remaining term of the amended credit facility.

Borrowings under the amended revolving credit facility are subject to interest based on quoted LIBOR rates plus a margin, and a commitment fee on undrawn amounts, both of which are based upon the company's current credit rating for the senior secured facility. At March 31, 2008, the margin over the LIBOR rate was 225 basis points, and the commitment fee was 50 basis points. The amended revolving credit facility includes a \$150 million limit on the issuance of letters of credit. At March 31, 2008, and September 30, 2007, approximately \$26 million and \$30 million letters of credit, respectively, were issued. The company had an additional \$12 million and \$11 million outstanding at March 31, 2008 and at September 30, 2007, respectively, on letters of credit available through other facilities.

Borrowings under the amended revolving credit facility are collateralized by approximately \$875 million of the company's assets, primarily consisting of eligible domestic U.S. accounts receivable, inventory, plant, property and equipment, intellectual property and the company's investment in all or a portion of certain of its wholly-owned subsidiaries.

Certain of the company's subsidiaries, as defined in the credit agreement, irrevocably and unconditionally guarantee amounts outstanding under the amended revolving credit facility. Similar subsidiary guarantees are provided for the benefit of the holders of the publicly-held notes outstanding under the company's indentures (see Note 22).

*Convertible Securities*

In February 2007, the company issued \$200 million of 4.00 percent convertible senior unsecured notes due 2027 (the 2007 convertible notes). In March 2006, the company issued \$300 million of 4.625 percent convertible senior unsecured notes due 2026 (the 2006 convertible notes). The 2007 convertible notes bear cash interest at a rate of 4.00 percent per annum from the date of issuance through February 15, 2019, payable semi-annually in arrears on February 15 and August 15 of each year. After February 15, 2019, the principal amount of the notes will be subject to accretion at a rate that provides holders with an aggregate annual yield to maturity of 4.00 percent. The 2006 convertible notes bear cash interest at a rate of 4.625 percent per annum from the date of issuance through March 1, 2016, payable semi-annually in arrears on March 1 and September 1 of each year. After March 1, 2016, the principal amount of the notes will be subject to accretion at a rate that provides holders with an aggregate annual yield to maturity of 4.625 percent.

The 2007 and 2006 convertible notes are convertible in to shares of the company's common stock at an initial conversion rate, subject to adjustment, equivalent to 37.4111 and 47.6667 shares of common stock, respectively, per \$1,000 initial principal amount of notes. The maximum number of shares the 2007 and 2006 convertible notes are convertible into is approximately 7 million and 14 million, respectively.

*Accounts Receivable Securitization*

The company participates in a U.S. accounts receivable securitization program to enhance financial flexibility and lower interest costs (see Note 8). Under this \$175 million program, which was established in September 2005, and amended in fiscal years 2006, 2007 and 2008, the company sells substantially all of the trade receivables of certain U.S. subsidiaries to ARC. ARC funds these purchases with borrowings under a loan agreement with a bank. The weighted average interest rate on borrowings under this arrangement was approximately 4.20 percent at March 31, 2008. Amounts outstanding under this agreement are reported as short-term debt in the consolidated balance sheet and are collateralized by \$243 million of eligible receivables purchased and held by ARC at March 31, 2008. If certain receivables performance-based covenants are not met, it would constitute a termination event, which, at the option of the banks, could result in termination of the accounts receivable securitization arrangement. At March 31, 2008, the company was in compliance with all covenants.

*Related Parties*

A 57-percent owned consolidated joint venture of the company has a \$6 million, 6.5-percent loan with its minority partner. This loan matures in fiscal year 2009 and is included in Long-Term debt in the consolidated balance sheet.

*Interest Rate Swap Agreements*

In January 2008, the company terminated all of its interest rate swap agreements and received proceeds from these terminations, including interest received, of \$28 million. The fair value adjustment to the notes associated with these interest rate swaps was \$23 million, and is amortized to earnings as a reduction of interest expense over the remaining term of the debt. Also included in the fair value adjustment of notes is \$8 million related to previously terminated interest rate swaps. The fair value adjustment of the notes is classified as Long-Term debt in the consolidated balance sheet.

ARVINMERITOR, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

These interest rate swaps agreements effectively converted \$221 million of the company's 8-3/4 percent notes, \$63 million of the 6.8 percent notes and \$175 million of the 8-1/8 percent notes to variable interest rates. The fair value of the 8-3/4 percent swaps was a liability of \$2 million at September 30, 2007 and is included in Other Liabilities. The fair value of the 6.8 percent swap was not significant at September 30, 2007. The fair value of the 8-1/8 percent swaps was \$4 million at September 30, 2007 and is included in Other Assets. The swaps were designated as fair value hedges and the impact of the changes in their fair values was offset by an equal and opposite change in the carrying value of the related notes.

The company classifies the cash flows associated with its interest rate swaps in cash flows from operating activities in its consolidated statement of cash flows. This is consistent with the classification of the cash flows associated with the underlying hedged item.

*Leases*

The company has various operating leasing arrangements. Future minimum lease payments under these operating leases are \$21 million in 2008, \$16 million in 2009, \$12 million in 2010, \$10 million in 2011, \$5 million in 2012 and \$9 million thereafter.

**17. Financial Instruments**

The company's financial instruments include cash and cash equivalents, short-term debt, long-term debt, interest rate swaps, and foreign exchange forward contracts. The company uses derivatives for hedging and non-trading purposes in order to manage its interest rate and foreign exchange rate exposures. The company's interest rate swap agreements are discussed in Note 16.

*Foreign Exchange Contracts*

The company's operations are exposed to global market risks, including the effect of changes in foreign currency exchange rates. The company has a foreign currency cash flow hedging program to reduce the company's exposure to changes in exchange rates. The company uses foreign currency forward contracts to manage the company's exposures arising from foreign currency exchange risk. Gains and losses on the underlying foreign currency exposures are partially offset with gains and losses on the foreign currency forward contracts.

Under this program, the company has designated the foreign exchange contracts (the contracts) as cash flow hedges of underlying forecasted foreign currency purchases and sales. The effective portion of changes in the fair value of the contracts is recorded in Accumulated Other Comprehensive Loss (AOCL) in the consolidated statement of shareowners' equity and is recognized in operating income when the underlying forecasted transaction impacts earnings. The contracts generally mature within 12-24 months. The impact to operating income associated with hedge ineffectiveness was not significant for the six months ended March 31, 2008 and 2007.

At March 31, 2008 and September 30, 2007, there was a loss of \$12 million and a gain of \$1 million, respectively, recorded in AOCL. The company expects to reclassify this amount from AOCL to operating income during the next 12 to 15 months as the forecasted hedged transactions are recognized in earnings.

The company classifies the cash flows associated with the contracts in cash flows from operating activities in the consolidated statement of cash flows. This is consistent with the classification of the cash flows associated with the underlying hedged item.





## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

*Fair Value*

Fair values of financial instruments are summarized as follows (in millions):

	March 31, 2008		September 30, 2007	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Cash and cash equivalents	\$ 377	377	409	409
Interest rate swaps - asset			4	4
Foreign exchange contracts - asset	5	5	6	6
Investment in debt defeasance trust	7	7	12	12
Interest rate swaps liability			2	2
Foreign exchange contracts - liability	21	21	5	5
Short-term debt	229	226	18	18
Long-term debt	1,070	911	1,130	1,127

Cash and cash equivalents All highly liquid investments purchased with an original maturity of three months or less are considered to be cash equivalents. The carrying value approximates fair value because of the short maturity of these instruments.

Interest rate swaps and foreign exchange forward contracts Fair values are estimated by obtaining quotes from external sources.

Long-term debt Fair values are based on interest rates that would be currently available to the company for issuance of similar types of debt instruments with similar terms and remaining maturities.

**18. Retirement Benefit Liabilities**

Retirement Benefit Liabilities consisted of the following (in millions):

	March 31, 2008		September 30, 2007	
Retiree medical liability	\$	575	\$	573
Pension liability		227		208
Other		43		45
Subtotal		845		826
Less: current portion (included in compensation and benefits)		(63)		(63)
Retirement benefit liabilities	\$	782	\$	763



## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The components of net periodic pension and retiree medical expense, including discontinued operations, for the three months ended March 31, are as follows:

	2008		2007		
	Pension	Retiree Medical	Pension	Retiree Medical	
Service cost	\$7	\$	\$9	\$	
Interest cost	26	19	25	9	
Assumed return on plan assets	(31	)	(26	)	
Amortization of prior service costs	1	(2	)	(2	)
Recognized actuarial loss	9	7	11	7	
Total expense	\$12	\$14	\$20	\$14	

The components of net periodic pension and retiree medical expense, including discontinued operations, for the six months ended March 31, are as follows:

	2008		2007		
	Pension	Retiree Medical	Pension	Retiree Medical	
Service cost	\$14	\$1	\$18	\$1	
Interest cost	52	18	50	18	
Assumed return on plan assets	(63	)	(52	)	
Amortization of prior service costs	2	(4	)	(4	)
Recognized actuarial loss	18	14	21	13	
Total expense	\$23	\$29	\$39	\$28	

**19. Contingencies***Environmental*

Federal, state and local requirements relating to actual or threatened release of hazardous substances into the environment, the disposal of hazardous wastes and other activities affecting the environment have, and will continue to have, an impact on the manufacturing operations of the company. The process of estimating environmental liabilities is complex and dependent on evolving physical and scientific data at the site, uncertainties as to remedies and technologies to be used and the outcome of discussions with regulatory agencies. The company records liabilities for environmental issues in the accounting period in which its responsibility and remediation plans are established and the cost can be reasonably estimated. At environmental sites in which more than one potentially responsible party has been identified, the company records a liability for its allocable share of costs related to its involvement with the site, as well as an allocable share of costs related to insolvent parties or unidentified shares. At environmental sites in which ArvinMeritor is the only potentially responsible party, the company records a liability for the total probable and estimable costs of remediation before consideration of recovery from insurers or other third parties.

The company currently is designated as a potentially responsible party at seven third party Superfund sites, excluding sites as to which the company's records disclose no involvement or as to which the company's potential liability has been finally determined. Management estimates the total reasonably possible costs the company could incur for the remediation of Superfund sites at March 31, 2008 to be approximately \$21 million, of which \$4 million is recorded as a liability.

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

In addition to the Superfund sites, various other lawsuits, claims and proceedings have been asserted against the company, alleging violations of federal, state and local environmental protection requirements, or seeking remediation of alleged environmental impairments, principally at previously disposed-of properties. For these matters, management has estimated the total reasonably possible costs the company could incur at March 31, 2008 to be approximately \$48 million, of which \$15 million is recorded as a liability.

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

Included in the company's environmental liabilities are costs for on-going operating, maintenance and monitoring at environmental sites at which remediation has been put into place. This liability is discounted using a discount rate of 5-percent and is approximately \$7 million at March 31, 2008. The undiscounted estimate of these costs is approximately \$12 million.

Following are the components of the Superfund and Non-Superfund Environmental reserves (in millions):

	Superfund Sites		Non-Superfund Sites		Total
Balance at September 30, 2007	\$	8	\$	16	\$ 24
Payments and other		(5)		(2)	(7)
Change in cost estimate <sup>(1)</sup>		1		1	2
Balance at March 31, 2008	\$	4	\$	15	\$ 19

<sup>(1)</sup> Environmental remediation costs of \$1 million were recorded in loss from discontinued operations in the consolidated statement of operations during the first six months of fiscal year 2008.

Environmental reserves are included in Other Current Liabilities (see Note 14) and Other Liabilities (see Note 15).

The actual amount of costs or damages for which the company may be held responsible could materially exceed the foregoing estimates because of uncertainties, including the financial condition of other potentially responsible parties, the success of the remediation, discovery of new contamination and other factors that make it difficult to predict actual costs accurately. However, based on management's assessment, after consulting with outside advisors that specialize in environmental matters, and subject to the difficulties inherent in estimating these future costs, the company believes that its expenditures for investigation and remediation necessary to comply with present regulations governing environmental protection and other expenditures for the resolution of environmental claims will not have a material adverse effect on the company's business, financial condition or results of operations. In addition, in future periods, new laws and regulations, changes in the remediation plan, advances in technology and additional information about the ultimate clean-up remedy could significantly change the company's estimates. Management cannot assess the possible effect of compliance with future requirements.

*Asset Retirement Obligations*

The company has identified conditional asset retirement obligations for which a reasonable estimate of fair value could not be made because the potential settlement dates cannot be determined at this time. Due to the long term, productive nature of the company's manufacturing operations, absent plans or expectations of plans to initiate asset retirement activities, the company was not able to reasonably estimate the settlement date for the related obligations. Therefore, the company has not recognized conditional asset retirement obligations for which there are no plans or expectations of plans to retire the asset.

*Asbestos*

**Maremont** Corporation (Maremont), a subsidiary of ArvinMeritor, manufactured friction products containing asbestos from 1953 through 1977, when it sold its friction product business. Arvin acquired Maremont in 1986. Maremont and many other companies are defendants in suits brought by individuals claiming personal injuries as a result of exposure to asbestos-containing products. Maremont had approximately 37,000 pending asbestos-related claims at March 31, 2008 and September 30, 2007. Although Maremont has been named in these cases, in the cases where actual injury has been alleged, very few claimants have established that a Maremont product caused their injuries. Plaintiffs' lawyers often sue dozens or even hundreds of defendants in individual lawsuits on behalf of hundreds or thousands of claimants, seeking damages against all named defendants irrespective of the disease or injury and irrespective of any causal connection with a particular product. For these reasons,

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

Maremont does not consider the number of claims filed or the damages alleged to be a meaningful factor in determining its asbestos-related liability.

Maremont's asbestos-related reserves and corresponding asbestos-related recoveries are summarized as follows (in millions):

	<b>March 31, 2008</b>		<b>September 30, 2007</b>	
Pending and future claims	\$	35	\$	37
Shortfall and other		6		6
Asbestos-related reserves	\$	41	\$	43
Asbestos-related recoveries	\$	26	\$	28

A portion of the asbestos-related recoveries and reserves are included in Other Current Assets and Liabilities, with the majority of the amounts recorded in Other Assets and Liabilities (see Notes 11, 13, 14 and 15).

ARVINMERITOR, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Prior to February 2001, Maremont participated in the Center for Claims Resolution ( CCR ) and shared with other CCR members in the payment of defense and indemnity costs for asbestos-related claims. The CCR handled the resolution and processing of asbestos claims on behalf of its members until February 2001, when it was reorganized and discontinued negotiating shared settlements. Upon dissolution of the CCR in February 2001, Maremont began handling asbestos-related claims through its own defense counsel and has taken a more aggressive defensive approach that involves examining the merits of each asbestos-related claim. Although the company expects legal defense costs to continue at higher levels than when it participated in the CCR, the company believes its litigation strategy has reduced the average indemnity cost per claim.

*Pending and Future Claims:* Maremont engages Bates White LLC (Bates White), a consulting firm with extensive experience estimating costs associated with asbestos litigation, to assist with determining the estimated cost of resolving pending and future asbestos-related claims that have been, and could reasonably be expected to be, filed against Maremont, as well as the cost of Maremont's share of committed but unpaid settlements entered into by the CCR. Although it is not possible to estimate the full range of costs because of various uncertainties, Bates White advised Maremont that it would be possible to determine an estimate of a reasonable forecast of the cost of resolving pending and future asbestos-related claims, based on historical data and certain assumptions with respect to events that occur in the future.

Bates White provided an estimate of the reasonably possible range of Maremont's obligation for asbestos personal injury claims over the next three to four years of \$26 million to \$35 million. After consultation with Bates White, Maremont determined that as of March 31, 2008 the most likely and probable liability for pending and future claims over the next four years is \$35 million. The ultimate cost of resolving pending and future claims is estimated based on the history of claims and expenses for plaintiffs represented by law firms in jurisdictions with an established history with Maremont.

The following assumptions were made by Maremont after consultation with Bates White and are included in their study:

Pending and future claims were estimated for a four year period ending in fiscal year 2010. Maremont believes that the litigation environment will change. The ultimate cost of resolving pending and future claims filed in Madison County, Illinois, a jurisdiction where a substantial amount of Maremont's claims are filed. Defense and processing costs for pending and future claims filed outside of Madison County, Illinois will be at the level consistent with Maremont's prior experience. The ultimate indemnity cost of resolving nonmalignant claims with plaintiff's law firms in jurisdictions without an established history with Maremont can vary significantly.

*Shortfall and other:* Several former members of the CCR have filed for bankruptcy protection, and these members have failed, or may fail, to pay certain financial obligations with respect to settlements that were reached while they were CCR members. Maremont is subject to claims for payment of a portion of these defaulted member shares (shortfall). In an effort to resolve the affected settlements, Maremont has entered into negotiations with plaintiffs' attorneys, and an estimate of Maremont's obligation for the shortfall is included in the total asbestos-related reserves. In addition, Maremont and its insurers are engaged in legal proceedings to determine whether existing insurance coverage should reimburse any potential liability related to this issue. Payments by the company related to shortfall and other were not significant in the six months ended March 31, 2008 and 2007.

*Recoveries:* Maremont has insurance that reimburses a substantial portion of the costs incurred defending against asbestos-related claims. The coverage also reimburses Maremont for any indemnity paid on those claims. The coverage is provided by several insurance carriers based on insurance agreements in place. Incorporating historical information with respect to buy-outs and settlements of coverage, and excluding any policies in dispute, the insurance receivable related to asbestos-related liabilities is \$26 million. The difference between the estimated liability and insurance receivable is related to proceeds received from settled insurance policies and liabilities for shortfall and other. Certain insurance policies have been settled in cash prior to the ultimate settlement of related asbestos liabilities. Amounts received from insurance settlements generally reduce recorded insurance receivables. Receivables for policies in dispute are not recorded.

The amounts recorded for the asbestos-related reserves and recoveries from insurance companies are based upon assumptions and estimates derived from currently known facts. All such estimates of liabilities and recoveries for asbestos-related claims are subject to considerable uncertainty because such liabilities and recoveries are influenced by variables that are difficult to predict. The future litigation environment for Maremont could change significantly from its past experience, due, for example, to changes in the mix of claims filed against Maremont in terms of plaintiffs' law firm, jurisdiction and disease; legislative or regulatory developments;





**ARVINMERITOR, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

Maremont's approach to defending claims; or payments to plaintiffs from other defendants. Estimated recoveries are influenced by coverage issues among insurers, and the continuing solvency of various insurance companies. If the assumptions with respect to the nature of pending claims, the cost to resolve claims and the amount of available insurance prove to be incorrect, the actual amount of liability for Maremont's asbestos-related claims, and the effect on the company, could differ materially from current estimates and, therefore, could have a material impact on the company's financial position and results of operations.

**Rockwell** ArvinMeritor, along with many other companies, has also been named as a defendant in lawsuits alleging personal injury as a result of exposure to asbestos used in certain components of Rockwell products many years ago. Liability for these claims was transferred to the company at the time of the spin-off of the automotive business to Meritor from Rockwell in 1997. Currently there are thousands of claimants in lawsuits that name the company, together with many other companies, as defendants. However, the company does not consider the number of claims filed or the damages alleged to be a meaningful factor in determining asbestos-related liabilities. A significant portion of the claims do not identify any of Rockwell's products or specify which of the claimants, if any, were exposed to asbestos attributable to Rockwell's products, and past experience has shown that the vast majority of the claimants will never identify any of Rockwell's products. For those claimants who do show that they worked with Rockwell's products, management nevertheless believes it has meritorious defenses, in substantial part due to the integrity of the products involved, the encapsulated nature of any asbestos-containing components, and the lack of any impairing medical condition on the part of many claimants. The company defends these cases vigorously. Historically, ArvinMeritor has been dismissed from the vast majority of these claims with no payment to claimants.

In the fourth quarter of fiscal year 2006, the company engaged Bates White to assist with determining whether it would be possible to estimate the cost of resolving pending and future Rockwell legacy asbestos-related claims that have been, and could reasonably be expected to be, filed against the company. Although it is not possible to estimate the full range of costs because of various uncertainties, Bates White advised the company that it would be able to determine an estimate of probable defense and indemnity costs which could be incurred to resolve pending and future Rockwell legacy asbestos-related claims. Accordingly, the company recorded a \$12 million liability for defense and indemnity costs associated with these claims. This estimate was based on historical data and certain assumptions with respect to events that occur in the future. The uncertainties of asbestos claim litigation and resolution of the litigation with the insurance companies make it difficult to predict accurately the ultimate resolution of asbestos claims. That uncertainty is increased by the possibility of adverse rulings or new legislation affecting asbestos claim litigation or the settlement process. Subject to these uncertainties and based on the company's experience defending these asbestos claims, the company does not believe these lawsuits will have a material adverse effect on its financial condition or results of operations. Rockwell was not a member of the CCR and handled its asbestos-related claims using its own litigation counsel. As a result, the company does not have any additional potential liabilities for committed CCR settlements or shortfall (as described above) in connection with the Rockwell-legacy cases.

Rockwell maintained insurance coverage that management believes covers indemnity and defense costs, over and above self-insurance retentions, for most of these claims. The company has initiated claims against these carriers to enforce the insurance policies. Although the status of one carrier as a financially viable entity is in question, the company expects to recover the majority of defense and indemnity costs it has incurred to date, over and above self-insured retentions, and a substantial portion of the costs for defending asbestos claims going forward. Accordingly, the company has recorded an insurance receivable related to Rockwell legacy asbestos-related liabilities of \$12 million at March 31, 2008 and September 30, 2007.

*Guarantees*

In December 2005, the company guaranteed a third party's obligation to reimburse another party (the other party) for payment of health and prescription drug benefits to a group of retired employees. The retirees were former employees of a wholly-owned subsidiary of the company prior to it being acquired by the company. To date, the third party has met its obligations to reimburse the other party. The Accumulated Postretirement Benefit Obligation associated with these retiree medical benefits is considered the maximum potential exposure under this guarantee, and is estimated to be approximately \$25 million. No amount has been recorded for this guarantee based on the probability of the company having to perform under the guarantee. Due to the nature of this guarantee it is difficult to estimate its approximate term.

*Indemnifications*

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

The company has provided indemnifications in conjunction with certain transactions, primarily divestitures. These indemnities address a variety of matters, which may include environmental, tax, asbestos and employment-related matters, and the periods of indemnification vary in duration. The company's maximum obligations under such indemnifications cannot be reasonably estimated. The company is not aware of any claims or other information that would give rise to material payments under such indemnifications.

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

*Other*

In fiscal year 2006, a light vehicle systems customer of the company initiated a field service campaign related in part to a product of the company, which covered approximately 750,000 vehicles. The customer has filed suit against the company seeking reimbursement of costs associated with the field service campaign as well as other warranty costs. In fiscal year 2006, the company recorded a contingency reserve of approximately \$11 million related to this matter. In the first quarter of fiscal year 2008, the company recognized an additional charge of approximately \$9 million increasing its reserve to \$20 million. We are attempting to resolve the dispute pursuant to a commercial settlement, and the ultimate resolution may have a material adverse effect on the company's business, financial condition or results of operations. However, the company can not estimate at this time the range of any possible additional loss.

Litigation associated with the company's retiree medical plans is discussed in Note 20 of the Notes to Consolidated Financial Statements in the company's Form 10-K for the fiscal year ended September 30, 2007. The ultimate outcome of these lawsuits may result in future plan amendments.

Various other lawsuits, claims and proceedings have been or may be instituted or asserted against the company, relating to the conduct of the company's business, including those pertaining to product liability, warranty or recall claims, intellectual property, safety and health, and employment matters. Although the outcome of litigation cannot be predicted with certainty, and some lawsuits, claims or proceedings may be disposed of unfavorably to the company, management believes the disposition of matters that are pending will not have a material adverse effect on the company's business, financial condition or results of operations.

**20. Comprehensive Income (Loss)**

On an annual basis, disclosure of comprehensive income (loss) is incorporated into the Consolidated Statement of Shareowners' Equity. This statement is not presented on a quarterly basis. Comprehensive income includes net income and components of other comprehensive income, such as foreign currency translation adjustments, and unrealized gains and losses on derivatives and equity securities.

Comprehensive income (loss) is summarized as follows (in millions):

	Three Months Ended March 31,		Six Months Ended March 31,	
	2008	2007	2008	2007
Net income (loss)	\$ 20	\$ (94 )	\$ 8	\$ (87 )
Foreign currency translation adjustments	52	13	82	63
Unrealized loss on investments and foreign currency contracts, net	(7 )	(2 )	(13 )	(1 )
Other			(3 )	
Comprehensive income (loss)	\$ 65	\$ (83 )	\$ 74	\$ (25 )

**21. Business Segment Information**

The company defines its operating segments as components of its business where separate financial information is available and is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The company's chief operating decision maker (CODM) is the Chief Executive Officer.

The company reports operating results under two segments: Commercial Vehicle Systems (CVS) and Light Vehicle Systems (LVS). CVS supplies drivetrain systems and components, including axles and drivelines, braking systems, and suspension systems, for medium- and heavy-duty trucks, trailers and specialty vehicles to original equipment manufacturers (OEMs) and the commercial vehicle aftermarket. LVS is a major supplier of aperture systems (roof and door systems), chassis systems (ride control, suspension systems and modules) and wheel products for passenger cars, motorcycles and all-terrain vehicles, light trucks and sport utility vehicles to OEMs.

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

The company measures segment operating performance based on earnings before interest, taxes, depreciation and amortization, and loss on sale of receivables (EBITDA). The company uses EBITDA as the primary basis for the CODM to evaluate the performance of each of the company's reportable segments.

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The accounting policies of the segments are the same as those applied in the Consolidated Financial Statements, except for the use of EBITDA. The company may allocate certain common costs, primarily corporate functions, between the segments differently than the company would for stand alone financial information prepared in accordance with GAAP. These allocated costs include expenses for shared services such as information technology, finance, communications, legal and human resources. The company does not allocate interest expense, equity in earnings of affiliates and certain legacy and other corporate costs not directly associated with the segments' operating income.

Segment information is summarized as follows (in millions):

	Three Months Ended March 31, 2008		Six Months Ended March 31, 2008	
	2007	2007	2007	2007
<i>Sales:</i>				
Commercial Vehicle Systems	\$ 1,192	\$ 1,075	\$ 2,272	\$ 2,121
Light Vehicle Systems	589	552	1,172	1,074
Total sales	\$ 1,781	\$ 1,627	\$ 3,444	\$ 3,195
<i>EBITDA:</i>				
Commercial Vehicle Systems	\$ 84	\$ 60	\$ 155	\$ 123
Light Vehicle Systems	19	8	21	22
Segment EBITDA	103	68	176	145
Unallocated corporate costs	(4	) (1	) (5	) (1
ET corporate allocations (1)		(11	)	(18
Depreciation and amortization	(36	) (34	) (68	) (64
Loss on sale of receivables	(5	) (1	) (9	) (3
Interest expense, net and other	(20	) (34	) (47	) (61
Provision for income taxes	(14	)	(24	) (1
Income (loss) from continuing operations	\$ 24	\$ (13	) \$ 23	\$ (3

(1) As a result of the sale of ET, certain corporate costs previously allocated to ET's segment results are reported in continuing operations. In fiscal year 2007 these costs were not allocated to the company's two business segments and are included in ET corporate allocations in the above segment information.

## 22. Supplemental Guarantor Condensed Consolidating Financial Statements

Certain of the company's wholly-owned subsidiaries, as defined in the credit agreement (the Guarantors) irrevocably and unconditionally guarantee amounts outstanding under the senior secured revolving credit facility. Similar subsidiary guarantees were provided for the benefit of the holders of the publicly-held notes outstanding under the company's indentures (see Note 16).

In lieu of providing separate audited financial statements for the Guarantors, the company has included the accompanying condensed consolidating financial statements. These condensed consolidating financial statements are presented on the equity method. Under this method, the investments in subsidiaries are recorded at cost and adjusted for the parent's share of the subsidiary's cumulative results of operations, capital contributions and distributions and other equity changes. The Guarantor subsidiaries are combined in the condensed consolidating financial statements.



## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Condensed Consolidating Statement of Operations

(In millions)

	Three Months Ended March 31, 2008				Consolidated
	Parent	Guarantors	Non-Guarantors	Elims	
Sales					
External	\$	\$	564	\$ 1,217	\$ 1,781
Subsidiaries		28	73	(101)	)
Total sales		592	1,290	(101)	) 1,781
Cost of sales	(14	) (534	) (1,167	) 101	(1,614
GROSS MARGIN	(14	) 58	123		167
Selling, general and administrative	(22	) (44	) (39	)	(105
Restructuring costs		(1	) (4	)	(5
Other expense, net	(1	)			(1
OPERATING INCOME (LOSS)	(37	) 13	80		56
Equity in earnings of affiliates		3	3		6
Other income (expense), net	30	(14	) (16	)	
Interest expense, net	(15	) (23	) 18		(20
INCOME (LOSS) BEFORE INCOME TAXES	(22	) (21	) 85		42
Benefit (provision) for income taxes	7	4	(25	)	(14
Minority interests			(4	)	(4
Equity income from continuing operations of subsidiaries	39	51		(90	)
INCOME FROM CONTINUING OPERATIONS	24	34	56	(90	) 24
LOSS FROM DISCONTINUED OPERATIONS	(4	) (2	) (3	) 5	(4
NET INCOME	\$20	\$32	\$53	\$(85	) \$20



## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Condensed Consolidating Statement of Operations

(In millions)

	Three Months Ended March 31, 2007				
	Parent	Guarantors	Non-Guarantors	Elims	Consolidated
Sales					
External	\$	\$	653	\$	\$
Subsidiaries		31	79	(110)	1,627
Total sales		684	1,053	(110)	1,627
Cost of sales	(5)	(618)	(971)	110	(1,484)
GROSS MARGIN	(5)	66	82		143
Selling, general and administrative	(30)	(36)	(33)		(99)
Restructuring costs		(5)	(32)		(37)
Other income		10			10
OPERATING INCOME (LOSS)	(35)	35	17		17
Equity in earnings of affiliates		5	2		7
Other income (expense), net	29	(10)	(19)		
Interest expense, net	(31)	10	(13)		(34)
INCOME (LOSS) BEFORE INCOME TAXES	(37)	40	(13)		(10)
Benefit (provision) for income taxes	14	(13)	(1)		
Minority interests			(3)		(3)
Equity income (loss) from continuing operations of subsidiaries	10	(35)		25	
LOSS FROM CONTINUING OPERATIONS	(13)	(8)	(17)	25	(13)
LOSS FROM DISCONTINUED OPERATIONS	(81)	(72)	(77)	149	(81)
NET LOSS	\$(94)	\$(80)	\$(94)	\$174	\$(94)

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Condensed Consolidating Statement of Operations

(In millions)

	Six Months Ended March 31, 2008				Consolidated
	Parent	Guarantors	Non-Guarantors	Elims	
Sales					
External	\$	\$ 1,089	\$ 2,355	\$	\$ 3,444
Subsidiaries		60	139	(199)	)
Total sales		1,149	2,494	(199)	) 3,444
Cost of sales	(21)	) (1,044)	) (2,281)	) 199	(3,147)
GROSS MARGIN	(21)	) 105	) 213		297
Selling, general and administrative	(42)	) (77)	) (78)	)	(197)
Restructuring costs		(1)	(14)	)	(15)
Other expense, net	(1)	)			(1)
OPERATING INCOME (LOSS)	(64)	) 27	) 121		84
Equity in earnings of affiliates		8	9		17
Other income (expense), net	30	(18)	(12)	)	
Interest expense, net	(40)	) (3)	) (4)	)	(47)
INCOME (LOSS) BEFORE INCOME TAXES	(74)	) 14	) 114		54
Benefit (provision) for income taxes	22	(10)	(36)	)	(24)
Minority interests			(7)	)	(7)
Equity income from continuing operations of subsidiaries	75	69		(144)	)
INCOME FROM CONTINUING OPERATIONS	23	73	71	(144)	) 23
LOSS FROM DISCONTINUED OPERATIONS	(15)	) (14)	) (10)	) 24	(15)
NET INCOME	\$8	\$59	\$61	\$(120)	) \$8



## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Condensed Consolidating Statement of Operations

(In millions)

	Six Months Ended March 31, 2007				
	Parent	Guarantors	Non-Guarantors	Elims	Consolidated
Sales					
External	\$	\$ 1,344	\$ 1,851	\$	\$ 3,195
Subsidiaries		50	171	(221)	)
Total sales		1,394	2,022	(221)	) 3,195
Cost of sales	(9	) (1,265	) (1,895	) 221	(2,948
GROSS MARGIN	(9	) 129	127		247
Selling, general and administrative	(48	) (60	) (64	)	(172
Restructuring costs		(5	) (32	)	(37
Other income		7	5		12
OPERATING INCOME (LOSS)	(57	) 71	36		50
Equity in earnings of affiliates		11	3		14
Other income (expense), net	29	(12	) (17	)	
Interest expense, net	(55	) 19	(25	)	(61
INCOME (LOSS) BEFORE INCOME TAXES	(83	) 89	(3	)	3
Benefit (provision) for income taxes	29	(25	) (5	)	(1
Minority interests			(5	)	(5
Equity income (loss) from continuing operations of subsidiaries	51	(16	)	(35	)
INCOME (LOSS) FROM CONTINUING OPERATIONS	(3	) 48	(13	) (35	) (3
LOSS FROM DISCONTINUED OPERATIONS	(84	) (93	) (62	) 155	(84
NET LOSS	\$(87	) \$(45	) \$(75	) \$120	\$(87



## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Condensed Consolidating Balance Sheet

(In millions)

	Parent	Guarantors	March 31, 2008 Non-Guarantors	Elims	Consolidated
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 151	\$ 6	\$ 220	\$	\$ 377
Receivables, trade and other, net	(5 )	53	1,181		1,229
Inventories		204	417		621
Other current assets	47	70	112		229
<b>TOTAL CURRENT ASSETS</b>	<b>193</b>	<b>333</b>	<b>1,930</b>		<b>2,456</b>
<b>NET PROPERTY</b>	<b>11</b>	<b>196</b>	<b>545</b>		<b>752</b>
<b>GOODWILL</b>		<b>344</b>	<b>182</b>		<b>526</b>
<b>OTHER ASSETS</b>	<b>584</b>	<b>204</b>	<b>329</b>		<b>1,117</b>
<b>INVESTMENTS IN CONSOLIDATED SUBSIDIARIES</b>	<b>1,467</b>	<b>607</b>		<b>(2,074 )</b>	
<b>TOTAL ASSETS</b>	<b>\$2,255</b>	<b>\$1,684</b>	<b>\$2,986</b>	<b>\$(2,074 )</b>	<b>\$4,851</b>
<b>CURRENT LIABILITIES</b>					
Short-term debt	\$84	\$	\$145	\$	\$229
Accounts payable	37	235	1,010		1,282
Other current liabilities	69	70	428		567
<b>TOTAL CURRENT LIABILITIES</b>	<b>190</b>	<b>305</b>	<b>1,583</b>		<b>2,078</b>
<b>LONG-TERM DEBT</b>	<b>1,063</b>		<b>7</b>		<b>1,070</b>
<b>RETIREMENT BENEFITS</b>	<b>584</b>		<b>198</b>		<b>782</b>
<b>INTERCOMPANY PAYABLE (RECEIVABLE)</b>	<b>(285 )</b>	<b>(28 )</b>	<b>313</b>		
<b>OTHER LIABILITIES</b>	<b>99</b>	<b>120</b>	<b>26</b>		<b>245</b>
<b>MINORITY INTERESTS</b>			<b>72</b>		<b>72</b>
<b>SHAREOWNERS EQUITY</b>	<b>604</b>	<b>1,287</b>	<b>787</b>	<b>(2,074 )</b>	<b>604</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$2,255</b>	<b>\$1,684</b>	<b>\$2,986</b>	<b>\$(2,074 )</b>	<b>\$4,851</b>

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Condensed Consolidating Balance Sheet

(In millions)

	September 30, 2007				
	Parent	Guarantors	Non-Guarantors	Elims	Consolidated
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 182	\$ 5	\$ 222	\$	\$ 409
Receivables, net	1	151	1,071		1,223
Inventories		188	353		541
Other current assets	49	84	83		216
<b>TOTAL CURRENT ASSETS</b>	<b>232</b>	<b>428</b>	<b>1,729</b>		<b>2,389</b>
<b>NET PROPERTY</b>					
GOODWILL	17	205	516		738
OTHER ASSETS	629	211	302		1,142
INVESTMENTS IN SUBSIDIARIES	1,436	583		(2,019 )	
<b>TOTAL ASSETS</b>	<b>\$ 2,314</b>	<b>\$ 1,768</b>	<b>\$ 2,726</b>	<b>\$(2,019 )</b>	<b>\$ 4,789</b>
<b>CURRENT LIABILITIES</b>					
Short-term debt	\$ 5	\$	\$ 13	\$	\$ 18
Accounts payable	33	311	998		1,342
Other current liabilities	194	119	406		719
<b>TOTAL CURRENT LIABILITIES</b>	<b>232</b>	<b>430</b>	<b>1,417</b>		<b>2,079</b>
<b>LONG-TERM DEBT</b>					
RETIREMENT BENEFITS	1,123		7		1,130
INTERCOMPANY PAYABLE (RECEIVABLE)	578		185		763
OTHER LIABILITIES	(230 )	(45 )	275		
MINORITY INTERESTS	68	119	22		209
SHAREOWNERS EQUITY		6	59		65
SHAREOWNERS EQUITY	543	1,258	761	(2,019 )	543
<b>TOTAL LIABILITIES AND SHAREOWNERS EQUITY</b>	<b>\$ 2,314</b>	<b>\$ 1,768</b>	<b>\$ 2,726</b>	<b>\$(2,019 )</b>	<b>\$ 4,789</b>

## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

(In millions)

	Six Months Ended March 31, 2008			
	Parent	Guarantors	Non-Guarantors	Elims Consolidated
CASH FLOWS PROVIDED BY (USED FOR) OPERATING ACTIVITIES	\$ (16)	\$ 12	\$ (104)	\$ (108)
INVESTING ACTIVITIES				
Capital expenditures	(1)	(14)	(48)	(63)
Acquisitions of businesses and investments, net of cash acquired			(41)	(41)
Proceeds from disposition of property and businesses	7		1	8
Proceeds from marketable securities	5			5
Net investing cash flows provided by discontinued operations		3	52	55
CASH PROVIDED BY (USED FOR) INVESTING ACTIVITIES	11	(11)	(36)	(36)
FINANCING ACTIVITIES				
Net change in debt	(5 )		132	127
Debt issuance and extinguishment costs	(6 )			(6 )
Cash Dividends	(15 )			(15 )
CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES	(26)		132	106
EFFECT OF FOREIGN CURRENCY EXCHANGE RATES ON CASH			6	6
CHANGE IN CASH AND CASH EQUIVALENTS	(31)	1	(2)	(32)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	182	5	222	409
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$151	\$6	\$220	\$ 377





## ARVINMERITOR, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

(In millions)

	Six Months Ended March 31, 2007				Consolidated
	Parent	Guarantors	Non-Guarantors	Elims	
CASH FLOWS PROVIDED BY (USED FOR) OPERATING ACTIVITIES	\$ (136)	\$ 19	\$ 54	\$	(63)
INVESTING ACTIVITIES					
Capital expenditures		(10)	(38)		(48)
Acquisitions of businesses and investments, net of cash acquired			(2)		(2)
Proceeds from disposition of property and businesses			11		11
Proceeds from marketable securities			5		5
Net investing cash flows used by discontinued operations		(8)	(15)		(23)
CASH PROVIDED BY (USED FOR) INVESTING ACTIVITIES		(18)	(39)		(57)
FINANCING ACTIVITIES					
Net change in debt	47		(41)	)	6
Intercompany advances	14		(14)	)	
Debt issuance and extinguishment costs	(10)	)			(10)
Proceeds from exercise of stock options	6				6
Cash dividends	(14)	)			(14)
Other financing activities	(1)	)			(1)
Net financing cash flows used by discontinued operations			(1)	)	(1)
CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES	42		(56)		(14)
EFFECT OF FOREIGN CURRENCY ON CASH			6		6
CHANGE IN CASH AND CASH EQUIVALENTS	(94)	1	(35)		(128)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	97	3	250		350
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$3	\$4	\$215	\$	\$222

**ARVINMERITOR, INC.**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**OVERVIEW**

ArvinMeritor, Inc. is a global supplier of a broad range of integrated systems, modules and components to the motor vehicle industry. The company serves light vehicle, commercial truck, trailer and specialty original equipment manufacturers and certain aftermarkets. Headquartered in Troy, Michigan, the company employs approximately 18,000 people at 72 manufacturing facilities in 24 countries. ArvinMeritor common stock is traded on the New York Stock Exchange under the ticker symbol ARM.

Our financial results for the second quarter of fiscal year 2008 significantly improved compared to the prior year, primarily driven by our Commercial Vehicle Systems (CVS) business segment. Strong volumes in our specialty business and in the Western European, South American and Asia Pacific heavy and medium duty markets, along with improved performance in our European axle business, more than offset the impact of the downturn in the North American heavy-duty (commonly referred to as Class 8) truck market. Financial results for our Light Vehicle Systems (LVS) business segment also improved compared to the prior year, primarily due to lower restructuring costs.

A summary of our consolidated results from continuing operations for the three months ended March 31, 2008, is as follows:

Sales were \$1.8 billion, up 9.5 percent compared to the same period last year, due to the impact of foreign currency exchange rates.

Total EBITDA margin for our reportable segments was 5.8 percent, up from 4.2 percent a year ago.

Operating margin was 3.1 percent, up from 1.0 percent a year ago.

Diluted earnings per share from continuing operations was \$0.33, compared to a loss of \$0.19 in the same quarter of fiscal year 2007.

During fiscal year 2007, we launched a profit improvement and cost reduction initiative called Performance Plus. As part of this program we identified significant restructuring actions which would eliminate up to 2,800 positions in North America and Europe and consolidate and combine certain global facilities. We estimate that the total costs of these actions will be \$325 million, of which \$280 million are estimated to be cash costs. We expect to incur these costs over the next several years. We recorded restructuring costs of \$5 million in LVS during the second quarter of fiscal year 2008 related to these actions, primarily related to employee severance costs. Cumulative costs recorded for this program are approximately \$87 million, of which \$72 million was recorded in fiscal year 2007.

Higher raw material costs and intense competition, coupled with global excess capacity most notably in the light vehicle industry, have created pressure from customers to reduce our prices. We continuously work to address these competitive challenges and offset price decreases by reducing costs, improving productivity and restructuring operations. The company's cost reduction and productivity programs, including savings from our restructuring actions, more than offset the impact of lower selling prices to our customers.

Cash used for operating activities for the six months ended March 31, 2008 was \$108 million, compared to \$63 million in the same period last year. The decrease in cash flow is primarily attributable to higher working capital levels, offset partially by higher utilization of our accounts receivables securitization and factoring programs and lower pension and retiree medical contributions compared to the same period last year. Working capital levels reflect a decrease in accounts payable balances at March 31, 2008 and growth in our operations outside North America.

**MARKET OUTLOOK**

We anticipate North American heavy-duty truck production in fiscal year 2008 at an estimated 200,000 to 220,000 units (220,000 to 240,000 units for calendar year 2008). In Western Europe, we expect production of heavy- and medium-duty trucks to be near-record levels of approximately 565,000 to 575,000 units (580,000 to 590,000 units for calendar year 2008). Our most recent outlook shows North American and Western European light vehicle sales during fiscal year 2008 to be approximately 15.3 million and 17.2 million units, respectively (15.2 million and 17.1 million, respectively, on a calendar year basis).

**COMPANY OUTLOOK**

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

The price of steel is expected to increase significantly in the second half of calendar year 2008. These expected steel price increases, along with volatility of the commodity markets, could unfavorably impact our financial results in the future. Continued production cuts in our North American markets and near-record levels of heavy- and medium-duty truck production in Western Europe will also continue to pose short term challenges to our fiscal year 2008 results. Although we are still in the cyclical downturn of the Class 8 truck market in North America, we expect Class 8 volumes to increase in the second half of calendar year 2008.

**ARVINMERITOR, INC.**

Cash flow has been, and is expected to be in the near term, affected by increased working capital requirements driven by higher sales volumes in Europe and Asia-Pacific. However, we believe that our strategic direction, diversified customer base and global footprint should allow us to weather these short term challenges while continuing to focus on product strategies and long term growth initiatives.

In addition, our business continues to address a number of challenging industry-wide issues including:

- Excess capacity;
- Record heavy truck volumes and associated supply constraints in European markets;
- Weakened financial strength of some of the original equipment (OE) manufacturers and some suppliers;
- Reduced production volumes and changes in product mix in North America;
- Higher energy and transportation costs;
- OE pricing pressures;
- Sharply rising costs for steel and other raw materials;
- Pension and retiree medical health care costs; and
- Currency exchange rate volatility.

Significant factors that could affect our results in fiscal year 2008 include:

- Higher than planned price reductions to our customers;
- Additional restructuring actions and the timing and recognition of restructuring charges;
- The financial strength of our suppliers and customers, including potential bankruptcies;
- Any unplanned extended shutdowns or production interruptions;
- Our ability to implement planned productivity and cost reduction initiatives;
- The impact of any acquisitions or divestitures;
- Significant awards or losses of existing contracts;
- The ultimate outcome of the three class action lawsuits concerning our retiree medical plans;
- The impact of currency fluctuations on sales and operating income;
- Higher than planned warranty expenses, including the outcome of actual and potential recall campaigns;
- Our ability to continue to access our bank revolving credit facilities and capital markets;
- A significant deterioration or slow down in economic activity in the key markets we operate;
- Timing of the recovery of the Class 8 downturn in North America;
- Lower volume of orders from key customers;
- Ability to implement enterprise resource planning systems at our locations successfully;
- Our ability to recover steel price increases from our customers;
- The impact of any new accounting rules; and
- Recoverability and valuation of deferred tax assets, including our ability to successfully implement tax planning strategies.

**NON-GAAP MEASURES**

In addition to the results reported in accordance with accounting principles generally accepted in the United States (GAAP), we have provided information regarding segment EBITDA. Segment EBITDA is defined as income (loss) from continuing operations before interest, income taxes, depreciation and amortization and loss on sale of receivables. We use segment EBITDA as the primary basis to evaluate the performance of each of our reportable segments. For a reconciliation of segment EBITDA to income (loss) from continuing operations see Results of Operations below.

Management believes segment EBITDA is a meaningful measure of performance as it is commonly utilized by management and investors to analyze operating performance and entity valuation. Management, the investment community and banking institutions routinely use segment

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

EBITDA, together with other measures, to measure operating performance in our industry. Further, management uses segment EBITDA for planning and forecasting future periods.

Segment EBITDA should not be considered a substitute for the reported results prepared in accordance with GAAP and should not be considered as an alternative to net income as an indicator of our operating performance or to cash flows as a measure of

**ARVINMERITOR, INC.**

liquidity. Segment EBITDA, as determined and presented by the company, may not be comparable to related or similarly titled measures reported by other companies.

**RESULTS OF OPERATIONS**

The following is a summary of the financial results (in millions, except per share amounts):

	<b>Three Months Ended March 31,</b>		<b>Six Months Ended March 31,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Sales:				
Commercial Vehicle Systems	\$ 1,192	\$ 1,075	\$ 2,272	\$ 2,121
Light Vehicle Systems	589	552	1,172	1,074
Total sales	\$ 1,781	\$ 1,627	\$ 3,444	\$ 3,195
EBITDA:				
Commercial Vehicle Systems	\$ 84	\$ 60	\$ 155	\$ 123
Light Vehicle Systems	19	8	21	22
Segment EBITDA	103	68	176	145
Unallocated corporate costs	(4	) (1	) (5	) (1
ET corporate allocations (1)		(11	)	(18
Depreciation and amortization	(36	) (34	) (68	) (64
Loss on sale of receivables	(5	) (1	) (9	) (3
Interest expense, net	(20	) (34	) (47	) (61
Provision for income taxes	(14	)	(24	) (1
Income (loss) from continuing operations	\$ 24	\$ (13	) \$ 23	\$ (3
LOSS FROM DISCONTINUED OPERATIONS	(4	) (81	) (15	) (84
NET INCOME (LOSS)	\$ 20	\$ (94	) \$ 8	\$ (87
<b>DILUTED EARNINGS (LOSS) PER SHARE</b>				
Continuing operations	\$ 0.33	\$ (0.19	) \$ 0.32	\$ (0.04
Discontinued operations	(0.05	) (1.15	) (0.21	) (1.20
Diluted earnings (loss) per share	\$ 0.28	\$ (1.34	) \$ 0.11	\$ (1.24
<b>DILUTED AVERAGE COMMON SHARES OUTSTANDING</b>	<b>72.5</b>	<b>70.2</b>	<b>72.5</b>	<b>69.8</b>

(1) As a result of the sale of ET, certain corporate costs previously allocated to ET's segment results are reported in continuing operations. In fiscal year 2007, these costs were not allocated to the company's two business segments and are included in ET corporate allocations in the above segment information.





## ARVINMERITOR, INC.

## Three Months Ended March 31, 2008 Compared to Three Months Ended March 31, 2007

*Sales*

The following table reflects total company and geographic business segment sales for the three months ended March 31, 2008 and 2007. The reconciliation is intended to reflect the trend in business segment sales and to illustrate the impact that changes in foreign currency exchange rates, volumes and other factors had on sales (in millions).

	March 31,		Dollar Change	% Change	Dollar Change Due To	
	2008	2007			Currency	Volume / Other
CVS:						
North America	\$ 525	\$ 612	\$(87)	(14)%	\$ 64	\$(87)
Europe	432	316	116	37%	64	52
Asia and other	235	147	88	60%	32	56
	1,192	1,075	117	11%	96	21
LVS:						
North America	\$ 187	\$ 213	\$(26)	(12)%	\$ 5	\$(31)
Europe	271	242	29	12%	42	(13)
Asia and other	131	97	34	35%	10	24
	589	552	37	7%	57	(20)
TOTAL SALES	\$ 1,781	\$ 1,627	\$ 154	9%	\$ 153	\$ 1

**Commercial Vehicle Systems (CVS)** sales were \$1,192 million, up \$117 million, or 11 percent, from the second quarter of fiscal year 2007.

The increase in sales was primarily attributable to foreign currency translation, which increased sales by \$96 million. North American sales decreased primarily due to the downturn in Class 8 commercial vehicle truck markets due to new emissions standards adopted in 2007.

Compared to the second quarter of fiscal year 2007, production volumes in North America for Class 8 trucks decreased 33 percent. Higher volumes in our CVS specialty business partially offset the lower truck volumes in North America. Continuing sales strength in Europe, South America and Asia Pacific reflect strong heavy and medium duty truck volumes in these regions. Western European truck volumes increased 21 percent versus the prior year and South America truck volumes increased 24 percent. These markets are expected to maintain such trends in the near term.

**Light Vehicle Systems (LVS)** sales were \$589 million for the three months ended March 31, 2008, up \$37 million, or 7 percent, from a year ago. The favorable impact of foreign currency translation, which increased sales by \$57 million, and higher volumes in the South American and Asia Pacific markets, were partially offset by lower North American and European volumes. Sales in North America decreased primarily due to lower sales in our suspension systems and suspension modules business, including lower pass-through sales. Pass-through sales are products sold to our customers where we acquire certain components and assemble them into the final product. These pass-through sales carry minimal margins as we have little engineering or manufacturing responsibility.

*Segment EBITDA and EBITDA Margins*

The following table reflects segment EBITDA and margins for the three months ended March 31, 2008 and 2007 (in millions).

	Segment EBITDA				Segment EBITDA Margin		
	2008	March 31, 2007	Dollar Change	% Change	2008	March 31, 2007	Change
CVS:	\$ 84	\$ 60	\$ 24	40%	7.0%	5.6%	1.4 pts
LVS:	19	8	11	138%	3.2%	1.4%	1.8 pts
Segment EBITDA	\$ 103	\$ 68	\$ 35	51%	5.8%	4.2%	1.6 pts



Edgar Filing: ARVINMERITOR INC - Form 10-Q

ARVINMERITOR, INC.

Significant items impacting year over year segment EBITDA include the following:

	CVS	LVS	TOTAL
EBITDA Three months ended March 31, 2007	\$60	\$8	\$68
Restructuring costs	8	24	32
Adjustment to impairment reserves		(12)	(12)
Favorable settlement of work stoppage	(9)		(9)
Volume, performance and other	25	(1)	24
EBITDA Three months ended March 31, 2008	\$84	\$19	\$103

CVS EBITDA was \$84 million, up \$24 million compared to the same period last year. Segment EBITDA margin increased to 7.0 percent from 5.6 percent a year ago. Strong volumes in our specialty business and in the Western European, South American and Asia Pacific heavy and medium duty markets, along with improved performance in our European axle business more than offset the impact of the downturn in the North American Class 8 truck market. Prior year CVS EBITDA included restructuring costs of \$8 million associated with the reduction of certain salaried employees and a \$9 million benefit associated with the favorable settlement of claims related to prior work disruptions.

LVS EBITDA was \$19 million in the second quarter of fiscal year 2008, compared to segment EBITDA of \$8 million in the same period last year. Favorably impacting EBITDA for the three months ended March 31, 2008 are lower restructuring costs of \$24 million. Restructuring costs recognized in each period are part of our Performance Plus program and primarily relate to employee severance costs and asset impairment charges for certain planned facility closures. In the prior year, a benefit of \$12 million related to the reversal of certain impairment reserves in the light vehicle aftermarket ride control business (presented within continuing operations in the second quarter of fiscal year 2007) impacted EBITDA.

*Other Income Statement Items*

**Selling, general and administrative** expenses were \$105 million in the second quarter of fiscal year 2008, up from \$99 million a year ago. As a percentage of sales, selling, general and administrative expense decreased to 5.9 percent from 6.1 percent a year ago. Impacting selling, general and administrative expenses in the second quarter of fiscal year 2008 were losses on the sale of receivables related to our off-balance sheet securitization and factoring programs of \$5 million, compared to \$1 million in the prior year.

**Operating income** for the three months ended March 31, 2008 was \$56 million, an increase of \$39 million compared to the three months ended March 31, 2007. Operating margin was 3.1 percent, up from 1.0 percent in the prior year's second quarter. The increase in operating income in the second quarter of fiscal year 2008 is primarily due to the reasons previously discussed.

**Equity in earnings of affiliates** was \$6 million for the three months ended March 31, 2008, compared to \$7 million in the three months ended March 31, 2007. Higher earnings of our South American commercial vehicle affiliates were more than offset by lower earnings of our North American commercial vehicle affiliates, which were unfavorably impacted by the downturn in the North American Class 8 truck market.

**Interest expense, net** was \$20 million and \$34 million for the three months ended March 31, 2008 and 2007, respectively. The decrease in interest expense is primarily due to reduced interest rates on fixed rate debt and lower debt levels compared with the prior year. In addition, interest expense in the prior year included losses on debt extinguishments of \$6 million, primarily associated with legal and other professional fees, unamortized debt issuance costs and premiums paid to repurchase and pay down debt.

The **provision for income taxes** was \$14 million for the three months ended March 31, 2008. Income tax expense was not significant for the three months ended March 31, 2007. In the second quarter of fiscal year 2008, the company recorded approximately \$1 million of unfavorable tax items discrete to the quarter. In the prior year's second fiscal quarter, the effective tax rate was favorably impacted by increased earnings from foreign subsidiaries whose tax rates were less than the statutory rate, tax efficient financing and certain items discrete to the quarter, including the favorable impact of enacted tax rate changes in foreign jurisdictions.

**Income from continuing operations** for the second quarter of fiscal year 2008 was \$24 million, or \$0.33 per diluted share, compared to a loss of \$13 million, or \$(0.19) per diluted share, in the prior year.

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

**Loss from discontinued operations** was \$4 million for the three months ended March 31, 2008, compared to a loss from discontinued operations of \$81 million a year ago. Current year loss from discontinued operations primarily consisted of miscellaneous net adjustments resulting from activity related to our sold ET and LVA businesses. Included in loss from discontinued operations in the second quarter of fiscal year 2007 is a \$90 million after-tax non-cash impairment charge to record our ET business at fair value. Also included in loss from discontinued operations in fiscal year 2007 is a reversal of \$9 million (\$6 million after-tax) of

Edgar Filing: ARVINMERITOR INC - Form 10-Q

ARVINMERITOR, INC.

restructuring costs in ET related to employee severance benefits. Due to the sale of ET, it was determined that payment of these severance benefits was no longer probable.

**Net income** for the second quarter of fiscal year 2008 was \$20 million, or \$0.28 per diluted share, compared to a net loss of \$94 million, or \$(1.34) per diluted share, in the prior year.

**Six Months Ended March 31, 2008 Compared to Six Months Ended March 31, 2007**

**Sales**

The following table reflects total company and geographic business segment sales for the six months ended March 31, 2008 and 2007. The reconciliation is intended to reflect the trend in business segment sales and to illustrate the impact that changes in foreign currency exchange rates, volume and other factors had on sales (in millions).

	March 31,		Dollar Change	% Change	Dollar Change Due To	
	2008	2007			Currency	Volume / Other
CVS:						
North America	\$ 986	\$ 1,250	(264)	(21)%	\$ 2	\$ (266)
Europe	841	595	246	41%	112	134
Asia and other	445	276	169	61%	51	118
	2,272	2,121	151	7%	165	(14)
LVS:						
North America	\$ 390	\$ 429	(39)	(9)%	\$ 9	\$ (48)
Europe	526	462	64	14%	64	
Asia and other	256	183	73	40%	18	55
	1,172	1,074	98	9%	91	7
TOTAL SALES	\$ 3,444	\$ 3,195	249	8%	\$ 256	\$ (7)

CVS sales were \$2,272 million for the six months ended March 31, 2008, up \$151 million, or 7 percent, from a year ago. Foreign currency translation favorably impacted CVS sales by \$165 million. The decrease in sales, net of foreign currency translation, was primarily attributable to the downturn in the North American commercial vehicle truck markets partially offset by strong Western European, South American and Asia Pacific commercial vehicle truck volumes. Compared to the six months ended March 31, 2007, production volumes in North America for Class 8 trucks decreased approximately 44 percent. This trend is expected to continue for the remainder of fiscal year 2008. Continuing sales strength in Europe, South America and Asia Pacific reflect strong heavy and medium duty truck volumes in these regions. Western European and South American truck volumes increased 16 percent and 26 percent, respectively, versus 2007, and are expected to maintain such trends in the near term.

LVS sales were \$1,172 million for the six months ended March 31, 2008, an increase of \$98 million, or 9 percent, from a year ago. The effect of foreign currency translation increased sales by \$91 million. Sales in North America decreased primarily due to lower sales in our suspension systems business and lower pass through sales in our suspensions modules business. Lower volumes in North America were fully offset by higher volumes in South America and Asia Pacific.

**Segment EBITDA and EBITDA Margins**

The following table reflects segment EBITDA and EBITDA margins for the six months ended March 31, 2008 and 2007 (in millions).

	Segment EBITDA				Segment EBITDA Margin			
	2008	March 31, 2007	Dollar Change	% Change	2008	March 31, 2007	Change	
CVS:	\$ 155	\$ 123	32	26%	6.8%	5.8%	1.0 pts	

Edgar Filing: ARVINMERITOR INC - Form 10-Q

LVS:		21	22	(1)	(5)%	1.8%	2.0%	(0.2) pts
Segment EBITDA	\$	176 \$	145 \$	31	21%	5.1%	4.5%	0.6 pts

**ARVINMERITOR, INC.**

Significant items impacting year over year segment EBITDA include the following:

	<b>CVS</b>	<b>LVS</b>	<b>TOTAL</b>
EBITDA Six months ended March 31, 2007	\$ 123	\$ 22	\$ 145
Restructuring costs	8	14	22
Charge for contingency reserve		(9	) (9
Impact of change in employee vacation policy	10	3	13
Adjustment to impairment reserves		(12	) (12
Favorable settlement of work stoppage	(9	)	(9
Gain on divestitures	(2	)	(2
Volume, performance and other	25	3	28
EBITDA Six months ended March 31, 2008	\$ 155	\$ 21	\$ 176

**CVS** EBITDA was \$155 million, up \$32 million compared to the same period last year. EBITDA margin increased to 6.8 percent from 5.8 percent a year ago. Strong volumes in our specialty business and in the Western European, South American and Asia Pacific heavy and medium duty markets, along with improved performance in our European axle business more than offset the impact of the downturn in the North American Class 8 truck market. In the prior year, production interruptions and higher costs at a European axle facility related to the simultaneous launch of a new axle product line and the implementation of a new ERP system unfavorably impacted EBITDA by \$13 million. Prior year CVS EBITDA also included restructuring costs of \$8 million associated with the reduction of certain salaried employees and a \$9 million benefit associated with the favorable settlement of claims related to prior work disruptions.

**LVS** EBITDA was \$21 million in the first six months of fiscal year 2008, compared to EBITDA of \$22 million in the same period last year. Favorably impacting EBITDA for the six months ended March 31, 2008 are lower restructuring costs of \$14 million. Restructuring costs recognized are part of our Performance Plus program and primarily relate to employee severance costs and asset impairment charges for certain planned facility closures. In the first six months of fiscal year 2008, cost savings from productivity programs and prior restructuring actions were more than offset by a \$9 million charge related to recording an additional contingency reserve for a legal and commercial dispute with a customer. In the prior year, a benefit of \$12 million related to the reversal of certain impairment reserves in the light vehicle aftermarket ride control business (presented within continuing operations in the second quarter of fiscal year 2007) impacted EBITDA. In addition, production disruptions caused by work stoppages at a facility of one of our customers in Europe reduced EBITDA in the first six months of fiscal year 2007 by \$4 million.

**Other Income Statement Items**

**Selling, general and administrative** expenses were \$197 million in the first six months of fiscal year 2008, up from \$172 million a year ago. As a percentage of sales, selling, general and administrative expense increased to 5.7 percent from 5.4 percent a year ago. Impacting selling, general and administrative expenses in the second quarter of fiscal year 2008 were losses on the sale of receivables related to our off-balance sheet securitization and factoring programs of \$9 million compared to \$3 million in the prior year. The effect of foreign currency translation increased selling, general and administrative expenses by approximately \$8 million in the six months ended March 31, 2008.

**Operating income** for the six months ended March 31, 2008 was \$84 million, an increase of \$34 million compared to the six months ended March 31, 2007. Operating margin was 2.4 percent, up from 1.6 percent. The increase in operating income in the second quarter of fiscal year 2008 is primarily due to the reasons previously discussed.

**Interest expense, net** was \$47 million, compared to \$61 million in the same period last year. The decrease in interest expense is primarily due to reduced interest rates on fixed rate debt and lower debt levels compared with the prior year. Included in interest expense, net are losses on debt extinguishments of \$3 million and \$6 million for the six months ended March 31, 2008 and 2007, respectively. These losses include legal and other professional fees, unamortized debt issuance costs and premiums paid to repurchase and pay down debt.

The **provision for income taxes** was \$24 million for the six months ended March 31, 2008, compared to \$1 million in the same period last year. During the six months ended March 31, 2008, the company recorded approximately \$7 million of unfavorable tax items discrete to this period. These discrete items primarily relate to the resolution of a tax matter that arose just prior to the ArvinMeritor merger in fiscal year 2000. The prior year tax provision was favorably impacted by increased earnings from foreign subsidiaries whose tax rates are less than the statutory rate,

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

tax efficient financing, the favorable impact of enacted tax rate changes in foreign jurisdictions, as well as certain items discrete to the six months ended March 31, 2007.

**Income from continuing operations** for the first six months of fiscal year 2008 was \$23 million, or \$0.32 per diluted share, compared to a loss of \$3 million, or \$(0.04) per diluted share, in the prior year, due to the factors discussed above.



## ARVINMERITOR, INC.

**Loss from discontinued operations** was \$15 million for the six months ended March 31, 2008 compared to \$84 million a year ago. In the first six months of fiscal year 2008, we recognized approximately \$15 million of additional expenses primarily associated with the sale of our ET and LVA businesses. Included in loss from discontinued operations in the first six months of fiscal year 2007 is a \$90 million after-tax non-cash impairment charge to record our ET business at fair value. Also included in loss from discontinued operations in fiscal year 2007 is a reversal of \$9 million of restructuring costs in ET related to employee severance benefits. Due to the sale of ET, it was determined that payment of these severance benefits was no longer probable.

**Net income** for the first six months of fiscal year 2008 was \$8 million, or \$0.11 per diluted share, compared to a loss of \$87 million, or \$(1.24) per diluted share, in the prior year.

**FINANCIAL CONDITION***Cash Flows (in millions)*

	Six Months Ended		
	March 31,		
	2008	2007	
<b>OPERATING CASH FLOWS</b>			
Income (loss) from continuing operations	\$23	\$(3)	)
Depreciation and amortization	68	64	
Gains on divestitures		(2)	)
Adjustment to impairment reserves, net		(10)	)
Restructuring costs, net of payments	(5	) 20	
Loss on debt extinguishment	3	6	
Pension and retiree medical expense	52	67	
Pension and retiree medical contributions	(43	) (136	)
Proceeds from termination of interest rate swaps	28		
Changes in sale of receivables	197	20	
Changes in assets and liabilities	(409	) (81	)
Other	(8	) 1	
Cash used for continuing operations		(94)	(54)
Cash used for discontinued operations	(14	) (9	)
<b>CASH USED FOR OPERATING ACTIVITIES</b>	<b>\$(108</b>	<b>) \$(63</b>	<b>)</b>

**Cash used for operating activities** was \$108 million in the first six months of fiscal year 2008, compared to \$63 million in the prior year. The decrease in cash flow is primarily attributable to an increase in working capital levels, partially offset by an increase in the sale of receivables and lower pension and retiree medical contributions. Working capital levels reflect a decrease in accounts payable balances at March 31, 2008 and growth in our operations outside North America. The lower accounts payables balance was due to paying at a more expeditious rate than previous practice. We intend to work with our suppliers towards reaching payment term practices that meet supplier needs as well as creating less volatility in the company's working capital needs going forward. We also received proceeds of \$28 million from the termination of our interest rate swaps during the second quarter of fiscal year 2008.

	Six months Ended		
	March 31,		
	2008	2007	
<b>INVESTING CASH FLOWS</b>			
Capital expenditures	\$(63	) \$(48	)
Acquisitions of businesses and investments, net of cash acquired	(41	) (2	)
Proceeds from disposition of property and businesses	8	11	
Proceeds from investments and marketable securities	5	5	
Net investing cash flows provided by (used for) discontinued operations	55	(23	)
<b>CASH USED FOR INVESTING ACTIVITIES</b>	<b>\$(36</b>	<b>) \$(57</b>	<b>)</b>



## ARVINMERITOR, INC.

**Cash used for investing activities** was \$36 million in the first six months of fiscal year 2008, compared to \$57 million in the first six months of fiscal year 2007. We used \$41 million of cash in the six months of fiscal year 2008 to fund the acquisition of Mascot Truck Parts Ltd and fund the deferred purchase obligation with AB Volvo. In addition, capital expenditures increased to \$63 million compared to \$48 million in the same period last year. The increase in capital expenditures reflects increased investments in certain regions to address overall capacity constraints impacting our businesses.

Discontinued operations provided \$55 million during the first six months of fiscal year 2008. This amount primarily includes delayed proceeds from the sale of our ET business. We received \$28 million associated with the final working capital purchase price adjustment and \$20 million associated with amounts held in escrow in connection with the delayed legal closings of certain ET businesses. We also received proceeds of \$12 million in the first six months of fiscal year 2008 from the sale of certain retained properties of our sold ET and LVA businesses. Discontinued operations used cash for investing activities of \$23 million in the first six months of fiscal year 2007, primarily for capital expenditures.

	Six months Ended March 31,	
	2008	2007
<b>FINANCING CASH FLOWS</b>		
Borrowings on senior secured revolving credit facility	\$	\$ 74
Borrowings (payments) on accounts receivable securitization program		(40)
Issuance of convertible notes		200
Repayment of notes and term loan		(227)
Borrowings (payments) on lines of credit and other, net		(1)
Net change in debt		6
Debt issuance and extinguishment costs		(10)
Proceeds from exercise of stock options		6
Cash dividends		(14)
Other financing activities		(1)
Net financing cash flows used by discontinued operations		(1)
<b>CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES</b>	<b>\$</b>	<b>\$ 106</b>

**Cash provided by financing activities** was \$106 million in the first six months of fiscal year 2008, compared to cash used of \$14 million in the first six months of fiscal year 2007. The change was primarily due to higher usage of our U.S. accounts receivable securitization program. During the first six months of fiscal year 2008, we paid \$6 million of debt issuance and extinguishment costs associated with the amendments to our revolving credit facility.

In February 2007, we issued \$200 million of 4.00 percent convertible senior unsecured notes due 2027. Net proceeds from the issuance of these notes were used to retire outstanding debt, including our \$170 million outstanding Term Loan B under our senior secured credit facility; our \$39 million of 9.5 percent subordinated debentures due 2027 and \$18 million of our outstanding 8-3/4 percent notes. We incurred \$10 million of costs, including premiums paid, related to these transactions.

**Capitalization (in millions)**

	March 31, 2008		September 30, 2007
Short-term debt and current maturities	\$229	\$	18
Long-term debt	1,070		1,130
Total debt	1,299		1,148
Minority interests	72		65
Shareowners equity	604		543
Total capitalization	\$1,975	\$	1,756
Ratio of debt to capitalization		66%	65%



**ARVINMERITOR, INC.****Liquidity**

Our outstanding debt, net of discounts where applicable, is summarized as follows (in millions).

	<b>March 31, 2008</b>	<b>September 30, 2007</b>
Fixed-rate debt securities	\$ 610	\$ 615
Fixed-rate convertible notes	500	500
U.S. accounts receivable securitization	128	
Lines of credit and other	27	24
Total debt <sup>(1)</sup>	\$ 1,265	\$ 1,139

<sup>(1)</sup> Excludes \$34 million and \$9 million, respectively, of unamortized gain on swap unwind.

**Overview and Recent Transactions** Our principal capital requirements are for working capital needs, capital expenditure requirements, debt service requirements and the funding of restructuring and development programs. We expect to fund our capital needs with cash flows from operations, including cash from the sale of receivables under our various off-balance sheet securitization and factoring arrangements discussed below. To the extent that short term liquidity needs exceed cash from operations, we will utilize availability under our revolving credit facility and U.S. accounts receivable securitization program, both discussed below, to satisfy those needs. In the first six months of fiscal year 2008, our primary source of liquidity was cash on hand, proceeds from divestitures and the sale of receivables.

We believe that our current financing arrangements provide us with sufficient financial flexibility to fund our ongoing operations, debt service requirements and planned investments through the expiration of our revolving credit facility in June 2011. Subsequent to June 2011, we will require new or renegotiated liquidity sources. Our ability to access additional capital in the long-term will depend on availability of capital markets and pricing on commercially reasonable terms, as well as our credit profile at the time we seek funds. Our cash and liquidity needs are impacted by various factors, including the level, variability and timing of our customer's worldwide vehicle production and other factors outside of our control. We continuously evaluate our capital structure to ensure the most appropriate and optimal structure and may, from time to time, retire or redeem outstanding indebtedness or enter into new lending arrangements if conditions warrant.

**Revolving Credit Facility** - We have a \$700 million revolving secured credit facility that matures in June 2011. The amount of availability under this facility is dependent upon various factors, principally, performance against certain financial covenants. The \$700 million revolving credit facility includes \$150 million of availability for the issuance of letters of credit. At March 31, 2008, and September 30, 2007, approximately \$26 million and \$30 million of letters of credit, respectively, were issued. We had an additional \$12 million and \$11 million outstanding at March 31, 2008 and at September 30, 2007, respectively, on letters of credit available through other facilities.

In October and December 2007, the company amended its revolving credit facility. Under the terms of the December amendment, the borrowing capacity of the revolving credit facility was reduced to \$700 million from \$900 million. The amended revolving credit facility replaced the existing financial covenants with new financial covenants based on (i) the ratio of the company's senior secured indebtedness to EBITDA and (ii) the amount of annual capital expenditures. The company is required to maintain a total senior secured-debt-to-EBITDA ratio, as defined in the agreement, no greater than 2.50x on the last day of any fiscal quarter through and including the fiscal quarter ending March 31, 2009 and (ii) 2.00 to 1.00 on the last day of any fiscal quarter thereafter. Certain of the company's subsidiaries, as defined in the credit agreement, irrevocably and unconditionally guarantee amounts outstanding under the revolving credit facility.

Borrowings under the amended revolving credit facility are subject to interest based on quoted LIBOR rates plus a margin, and a commitment fee on undrawn amounts, both of which are based upon the company's current credit rating for the senior secured facilities. At March 31, 2008, the margin over the LIBOR rate was 225 basis points and the commitment fee was 50 basis points.

**Accounts Receivable Securitization and Factoring** We have a European accounts receivable arrangement to sell trade receivables through one of our European subsidiaries. Under this arrangement, we can sell up to, at any point in time, 125 million of eligible trade receivables. The receivables under this program are sold at face value and excluded from the consolidated balance sheet. We had utilized, net of retained interests, 122 million (\$193 million) and 73 million (\$104 million) of this accounts receivable securitization facility as of March 31, 2008 and

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

September 30, 2007, respectively.

We also participate in a U.S. accounts receivable securitization program to enhance financial flexibility and lower interest costs. Under this \$175 million program, which was established in September 2005 and amended in fiscal years 2006, 2007 and 2008,

**ARVINMERITOR, INC.**

we sell substantially all of the trade receivables of certain U.S. subsidiaries to ArvinMeritor Receivables Corporation (ARC), a wholly-owned, special purpose subsidiary. ARC funds these purchases with borrowings under a loan agreement with a bank. Amounts outstanding under this agreement are collateralized by eligible receivables purchased by ARC and are reported as short-term debt in the consolidated balance sheet. At March 31, 2008, the company had utilized \$128 million of this accounts receivable securitization facility. As of September 30, 2007, no amounts were outstanding under this program. Borrowings under this arrangement are collateralized by approximately \$243 million of receivables held at ARC at March 31, 2008. If certain receivables performance-based covenants are not met, it would constitute a termination event, which, at the option of the banks, could result in termination of the accounts receivable securitization arrangement. At March 31, 2008, we were in compliance with all covenants.

In addition, several of our subsidiaries, primarily in Europe, factor eligible accounts receivable with financial institutions. Total maximum availability under these arrangements is approximately \$348 million. The amount of factored receivables was \$289 million and \$181 million at March 31, 2008 and September 30, 2007, respectively. There can be no assurance that these factoring arrangements will be used or available to us in the future.

**Other Debt Securities** - We have \$150 million of debt securities remaining unissued under a shelf registration filed with the SEC in April 2001.

**Credit Ratings** Our corporate credit rating at Moody's Investors Service was lowered on October 4, 2007 to B1 from Ba3, and Standard & Poor's lowered our corporate credit rating to B+ from BB-.

**Off-Balance Sheet Arrangements**

**Guarantees** - In December 2005, we guaranteed a third party's obligation to reimburse another party (the other party) for payment of health and prescription drug benefits to a group of retired employees. The retirees were former employees of a wholly-owned subsidiary of the company prior to its being acquired by the company. To date, the third party has met its obligations to reimburse the other party. The Accumulated Postretirement Benefit Obligation associated with these retiree medical benefits is considered the maximum potential exposure under this guarantee, and is estimated to be approximately \$25 million. No amount has been recorded for this guarantee based on the probability of our having to perform under the guarantee. Due to the nature of this guarantee, it is difficult to estimate its approximate term.

In addition to these guarantees, we have other off-balance sheet arrangements, primarily related to our European accounts receivable securitization program and letters of credit under our senior secured credit facilities. See *Accounts Receivable Securitization and Factoring*.

**Contingencies**

Contingencies related to environmental, asbestos and other matters are discussed in Note 19 of the Notes to Consolidated Financial Statements.

**New Accounting Pronouncements**

*Accounting standards implemented in fiscal year 2008:*

In June 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), which supplements SFAS No. 109, *Accounting for Income Taxes*, by defining the confidence level that a tax position must meet in order to be recognized in the financial statements. The Interpretation requires that the tax effects of a position be recognized only if it is more-likely-than-not to be sustained based solely on its technical merits as of the reporting date. The more-likely-than-not threshold represents a positive assertion by management that a company is entitled to the economic benefits of a tax position. If a tax position is not considered more-likely-than-not to be sustained based solely on its technical merits, no benefits of the position are to be recognized. Moreover, the more-likely-than-not threshold must continue to be met in each reporting period to support continued recognition of a benefit. At adoption, companies must adjust their financial statement to reflect only those tax positions that are more-likely-than-not to be sustained as of the adoption date. Any necessary adjustment would be recorded directly to retained earnings in the period of adoption and reported as a change in accounting principle. During the first quarter of fiscal year 2008, we adopted FIN 48 and recognized a \$5 million decrease to retained earnings in the consolidated balance sheet as of October 1, 2007 as the cumulative effect of a change in accounting principle.

New accounting pronouncements to be implemented are discussed in Note 3 of the Notes to Consolidated Financial Statements.

**Item 3. *Quantitative and Qualitative Disclosures about Market Risk***

We are exposed to certain global market risks, including foreign currency exchange risk and interest rate risk associated with our debt.



**ARVINMERITOR, INC.**

Foreign currency exchange risk is the possibility that our financial results could be better or worse than planned because of changes in foreign currency exchange rates. Accordingly, we use foreign currency forward contracts to manage the exposures arising from foreign currency exchange risk. Gains and losses on the underlying foreign currency exposures are partially offset with gains and losses on the foreign currency forward contracts. Under this cash flow hedging program, we have designated the foreign currency contracts (the contracts) as cash flow hedges of underlying foreign currency forecasted purchases and sales. The effective portion of changes in the fair value of the contracts is recorded in Accumulated Other Comprehensive Loss (AOCL) in the statement of shareowners' equity and is recognized in operating income when the underlying forecasted transaction impacts earnings. The contracts generally mature within 12-24 months.

Interest rate risk relates to the gain/increase or loss/decrease we could incur in our debt balances and interest expense. To manage this risk, we enter into interest rate swaps from time to time to economically convert portions of our fixed-rate debt into floating rate exposure, ensuring that the sensitivity of the economic value of debt falls within our corporate risk tolerances. It is our policy not to enter into derivative instruments for speculative purposes, and therefore, we hold no derivative instruments for trading purposes.

We use sensitivity analyses to measure the potential gain (loss) in the fair value of financial instruments with exposure to market risk. The model assumes a 10% shock in exchange rates and instantaneous, parallel shifts of 50 basis points in interest rates.

	Assuming a 10% Increase in Rates	Assuming a 10% Decrease in Rates	Favorable / (Unfavorable) Impact on
<b>Market Risk</b>			
<i>Foreign Currency Sensitivity:</i>			
Forward contracts in USD <sup>(1)</sup>	\$ 2.5	\$ (2.5 )	Fair Value
Foreign currency denominated debt	1.8	(1.8 )	Fair Value
Forward contracts in EUR <sup>(1)</sup>	(48.6 )	48.6	Fair Value
	<b>Assuming a 50 BPS Increase in Rates</b>	<b>Assuming a 50 BPS Decrease in Rates</b>	<b>Favorable / (Unfavorable) Impact on</b>
<i>Interest Rate Sensitivity:</i>			
Debt - fixed rate	\$ (32.6 )	\$ 34.7	Fair Value
Debt - variable rate <sup>(2)</sup>	(0.1 )	0.1	Cash Flow

(1) Includes only the risk related to the derivative instruments and does not include the risk related to the underlying exposure. The analysis assumes overall derivative instruments and debt levels remain unchanged for each hypothetical scenario.

(2) Includes domestic and foreign debt.

At March 31, 2008, a 10% decrease in quoted currency exchange rates would result in potential losses of approximately \$2.5 million and \$1.8 million in forward contracts in USD and foreign currency denominated debt, respectively; and a potential gain of approximately \$48.6 million in forward contracts in EUR.

At March 31, 2008, the fair value of debt outstanding was approximately \$911 million. A 50 basis points decrease in quoted interest rates would result in favorable impacts of \$34.7 million and \$0.1 million in fixed rate and variable rate debt, respectively.

**Item 4. Controls and Procedures**

As required by Rule 13a-15 under the Securities Exchange Act of 1934, management, with the participation of Charles G. McClure, Jr., Chairman of the Board, Chief Executive Officer and President, and James D. Donlon, III, Executive Vice President and Chief Financial Officer, evaluated the effectiveness of the design and operation of the company's disclosure controls and procedures as of March 31, 2008. Based upon

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of March 31, 2008, the company's disclosure controls and procedures are effective to ensure that information required to be disclosed in the reports the company files or submits under the Securities Exchange Act is accumulated and submitted to the company's management as appropriate to allow timely decisions regarding disclosure.

There have been no changes in the company's internal control over financial reporting that occurred during the quarter ended March 31, 2008 that materially affected, or are reasonably likely to materially affect the company's internal control over financial reporting.

**ARVINMERITOR, INC.**

In connection with the rule, the company continues to review and document its disclosure controls and procedures, including the company's internal control over financial reporting, and may from time to time make changes aimed at enhancing their effectiveness and ensuring that the company's systems evolve with the business.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

Except as set forth in this Quarterly Report under Note 18 "Contingencies", there have been no material developments in legal proceedings involving the company or its subsidiaries since those reported in the company's Annual Report on Form 10-K for the fiscal year ended September 30, 2007.

**Item 1A. Risk Factors**

There have been no material changes in risk factors involving the company or its subsidiaries from those previously disclosed in the company's Annual Report on Form 10-K for the fiscal year ended September 30, 2007.

**Item 4. Submission of Matters to a Vote of Security Holders**

The annual meeting of shareowners of the company was held January 25, 2008. The following matters were voted on and received the specified number of votes in favor, votes withheld or against, abstentions and broker non-votes:

- (i) **Election of directors:** The following individuals were elected to the Board of Directors, with terms expiring at the annual meeting of shareowners in 2011. The number of shares noted below voted in favor of their election or were withheld. Abstentions and broker non-votes were not applicable.

<i>Name of Nominee</i>	<i>Votes in Favor</i>	<i>Votes Withheld</i>
Joseph B. Anderson, Jr.	58,640,184	1,777,114
Rhonda L. Brooks	58,776,476	1,640,821
Steven G. Rothmeier	58,775,131	1,642,166

- (ii) **Appointment of auditors:** The shareowners approved the selection of Deloitte & Touche LLP as the company's auditors. A total of 58,844,983 votes were cast in favor, 1,364,800 votes were cast against, and there were 207,513 abstentions. Broker non-votes were not applicable.

**Item 5. Other Information****Cautionary Statement**

This Quarterly Report on Form 10-Q contains statements relating to future results of the company (including certain projections and business trends) that are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are typically identified by words or phrases such as believe, expect, anticipate, estimate, should, are likely to be, will and similar expressions. Results may differ materially from those projected as a result of certain risks and uncertainties, including but not limited to global economic and market cycles and conditions; the demand for commercial, specialty and light vehicles for which the company supplies products; availability and sharply rising cost of raw materials, including steel; risks inherent in operating abroad (including foreign currency exchange rates and potential disruption of production and supply due to terrorist attacks or acts of aggression); OEM program delays; demand for and market acceptance of new and existing products; successful development of new products; reliance on major OEM customers; labor relations of the company, its suppliers and customers, including potential disruptions in supply of parts to our facilities or demand for our products due to work stoppages; the financial condition of the company's suppliers and customers, including potential bankruptcies; possible adverse effects of any future suspension of normal trade credit terms by our suppliers; potential difficulties competing with companies that have avoided their existing contracts in bankruptcy and reorganization proceedings; successful integration of acquired or merged businesses; the ability to achieve the expected annual savings and synergies from past and future business combinations and the ability to achieve the expected benefits of restructuring actions; success and timing of potential divestitures; potential impairment of long-lived assets, including goodwill; competitive product and pricing pressures; the amount of the company's debt; the ability of the company to continue to comply with covenants in its financing agreements; the

## Edgar Filing: ARVINMERITOR INC - Form 10-Q

ability of the company to access capital markets; credit ratings of the company's debt; the outcome of existing and any future legal proceedings, including any litigation with respect to environmental or asbestos-related matters; the outcome of actual and potential product liability and warranty and recall claims; rising costs of pension and other post-retirement benefits and possible changes in pension and other accounting rules; as well as other risks and uncertainties, including but not limited to those detailed herein and from time to time in other filings of the company with the SEC. See also Management's Discussion and Analysis of Financial Condition and Results of Operations and Quantitative and Qualitative Disclosures about Market Risk herein. These forward-looking statements are made only as of the date hereof, and the

**ARVINMERITOR, INC.**

company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise, except as otherwise required by law.

**Item 6. Exhibits.**

10-a Amendment No. 5, dated as of March 31, 2008, to Loan Agreement, dated as of September 19, 2005, among ArvinMeritor, ArvinMeritor Receivables

10-b Sixth Amendment, dated as of March 31, 2008, to Second Amended and Restated Purchase and Sale Agreement, dated as of September 19, 2005, am

12 Computation of ratio of earnings to fixed charges

23 Consent of Bates White LLC

31-a Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended (Exchange Act)

31-b Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) under the Exchange Act

32-a Certification of the Chief Executive Officer pursuant to Rule 13a-14(b) under the Exchange Act and 18 U.S.C. Section 1350

32-b Certification of the Chief Financial Officer pursuant to Rule 13a-14(b) under the Exchange Act and 18 U.S.C. Section 1350



Edgar Filing: ARVINMERITOR INC - Form 10-Q

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ARVINMERITOR, INC.

Date: April 29, 2008

By: /s/

V. G. Baker, II  
V. G. Baker, II  
Senior Vice President and General Counsel  
(For the registrant)

Date: April 29, 2008

By: /s/

J.A. Craig  
J.A. Craig  
Senior Vice President and Controller  
(Chief Accounting Officer)