

INKTOMI CORP  
Form 8-K  
January 02, 2003

**Table of Contents**

---

---

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**December 17, 2002**

(Date of earliest event reported)

**0-24339**

(Commission File Number)

**INKTOMI CORPORATION**

(Exact name of Registrant as specified in its charter)

**Delaware**

(State of Incorporation)

**94-3238130**

(I.R.S. Employer Identification No.)

**4100 East Third Avenue**

**Foster City, California 94404**

(Address of principal executive offices)

**(650) 653-2800**

(Registrant's telephone number, including area code)

---

---

---

**TABLE OF CONTENTS**

Item 2. Acquisition or Disposition of Assets.

Item 7. Financial Statements, *Pro Forma* Financial Information and Exhibits.

SIGNATURES

INDEX TO EXHIBITS

EXHIBIT 2.1

EXHIBIT 2.2

---

**Table of Contents**

**Item 2. Acquisition or Disposition of Assets.**

On December 17, 2002, Inktomi Corporation ( Inktomi ) completed the previously announced sale of its enterprise search software business to Verity, Inc. ( Verity ) pursuant to an Asset Purchase Agreement, dated as of November 13, 2002, as amended as of December 17, 2002, by and among Inktomi, Inktomi Quiver Corporation (formerly Quiver, Inc.), Ultraseek Corporation, Quiver Ltd. and Verity (as amended, the Agreement ). Under the Agreement, Inktomi sold the business assets of its enterprise search software business to Verity for total consideration of \$25 million in cash, and the assumption of Inktomi s obligations under certain existing enterprise search business contracts, including customer support obligations. Of the \$25 million cash consideration, \$3 million plus interest will be paid 18 months following the closing of the sale, subject to reduction for indemnification claims made by Verity during such 18 month period. The consideration paid to Inktomi was determined as a result of arms-length negotiations between Inktomi and Verity. As a result of this asset divestiture, Inktomi has and will likely incur employee severance and other restructuring costs in addition to costs resulting directly from the sale, as further described in Inktomi s Annual Report on Form 10-K for the fiscal year ended September 30, 2002.

A copy of the Asset Purchase Agreement is attached hereto as Exhibit 2.1 and a copy of Amendment No. 1 to the Asset Purchase Agreement is attached hereto as Exhibit 2.2, and each is incorporated herein by reference. The foregoing description of the Agreement is qualified in its entirety by the complete text of the Asset Purchase Agreement and Amendment No. 1 to the Asset Purchase Agreement attached hereto.

**Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.**

**(a) Financial Statements of Businesses Acquired.**

Not Applicable.

**(b) Unaudited Pro Forma Financial Information.**

- (i)** Unaudited pro forma condensed consolidated balance sheet for Inktomi at September 30, 2002.
  - (ii)** Unaudited pro forma condensed consolidated statement of operations for Inktomi for the three fiscal years ended September 30, 2002, 2001 and 2000.
  - (iii)** Notes to the unaudited pro forma financial information.
-

**Table of Contents**

**INKTOMI CORPORATION  
UNAUDITED PRO FORMA CONDENSED CONSOLIDATED FINANCIAL INFORMATION**

The following unaudited pro forma condensed consolidated financial information for Inktomi Corporation (the Company or Inktomi) gives effect to the divestiture of Enterprise Search Division by Inktomi Corporation (the Divestiture) to Verity, Inc. This pro forma financial information is presented for illustrative purposes only, and is not necessarily indicative of the operating results and financial position that might have been achieved had the transaction described above occurred on the dates indicated, nor are they necessarily indicative of the operating results and financial position that may occur in the future. The unaudited pro forma condensed consolidated statements of operations for the years ended September 30, 2000, 2001 and 2002 give effect to the Divestiture and related pro forma accounting adjustments, as if the Divestiture had occurred on October 1, 1999, the beginning of fiscal year 2000. The unaudited pro forma condensed consolidated balance sheet as of September 30, 2002 gives effect to the Divestiture and related pro forma accounting adjustments, as if the Divestiture had occurred on September 30, 2002. The adjustments relating to the Divestiture and other adjustments are described in the notes to the unaudited pro forma condensed consolidated financial information.

The unaudited pro forma condensed consolidated financial information should be read in conjunction with Inktomi's Annual Report on Form 10-K for the fiscal year ended September 30, 2002.

---

**Table of Contents**

**INKTOMI CORPORATION**  
**UNAUDITED PRO FORMA CONDENSED CONSOLIDATED BALANCE SHEET**  
(in thousands, except per share amounts)

September 30, 2002

	As filed in Form 10-K	Adjustments	Pro Forma
<b>Assets</b>			
Current assets			
Cash and cash equivalents	\$ 17,292	\$ 22,000(a) (2,000)(b)	\$ 37,292
Short-term investments	28,115		28,115
Total cash, cash equivalents and short term investments	45,407	20,000	65,407
Accounts receivable, net	10,864	(2,754)(c)	8,110
Prepaid expenses and other current assets	5,533	(297)(d)	5,236
Total current assets	61,804	16,949	78,753
Investments in equity securities	331		331
Property, plant and equipment, net	62,536	(378)(d)	62,158
Goodwill and other intangibles, net	10,028	(10,028)(e)	
Other assets	4,708	(394)(d)	4,314
Loan to related parties	5,809		5,809
Total assets	\$ 145,216	\$ 6,149	\$ 151,365
<b>Liabilities and Stockholders Equity</b>			
Current liabilities			
Accounts payable	\$ 10,021	\$	\$ 10,021
Accrued liabilities	30,180		30,180
Deferred revenue	26,767	(4,588)(f)	22,179
Current portion of notes payable	30,003		30,003
Current portion of capital lease obligations	1,210		1,210
Total current liabilities	98,181	(4,588)	93,593
Capital lease obligations, less current portion	216		216
Other liabilities	185		185
Total liabilities	98,582	(4,588)	93,994
Stockholders equity			

*The accompanying notes are an integral part of these unaudited pro forma financial statements.*

**Table of Contents**

**INKTOMI CORPORATION**  
**UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS**  
(in thousands, except per share amounts)  
For the year ended September 30, 2002

	As filed in Form 10-K	Adjustments	Pro Forma
<b>Revenues:</b>			
Licenses	\$ 41,218	\$(12,401) (a)	\$ 28,817
Web search services	47,084		47,084
Maintenance services	18,275	(7,958) (a)	10,317
Other services	6,128	(2,059) (a)	4,069
	<u>112,705</u>	<u>(22,418)</u>	<u>90,287</u>
<b>Cost of revenues:</b>			
Licenses	3,588	(596) (a)	2,992
Web search services	15,264		15,264
Maintenance services	4,172	(644) (a)	3,528
Other services	5,465	(1,654) (a)	3,811
	<u>28,489</u>	<u>(2,894)</u>	<u>25,595</u>
Gross profit	84,216	(19,524)	64,692
<b>Operating expenses:</b>			
Sales and marketing	68,913	(15,173) (b)	53,740
Research and development	51,312	(7,404) (b)	43,908
General and administrative	14,972	(88) (b)	14,884
Amortization of goodwill and other intangibles	50,206	(79) (c)	50,127
Impairment of goodwill and other intangibles	202,615		202,615
Restructuring	19,869	(403) (b)	19,466
Parkside lease restructuring and termination	79,986		79,986
Impairment of property, plant and equipment	102,982		102,982
	<u>590,855</u>	<u>(23,147)</u>	<u>567,708</u>
Operating loss	(506,639)	3,623	(503,016)
Other income, net	6,603		6,603
	<u>(500,036)</u>	<u>3,623</u>	<u>(496,413)</u>
Pretax loss	(500,036)	3,623	(496,413)
Income Tax Provision	(759)		(759)
	<u>(500,795)</u>	<u>3,623</u>	<u>\$(497,172)</u>
Basic and diluted net loss per share	<u>\$ (3.51)</u>		<u>\$ (3.48)</u>
Shares used in calculating basic and diluted net loss per share	<u>142,693</u>		<u>142,693</u>

*The accompanying notes are an integral part of these unaudited pro forma financial statements.*

**Table of Contents**

**INKTOMI CORPORATION**  
**UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS**  
(in thousands, except per share amounts)  
For the year ended September 30, 2001

	As filed in Form 10-K	Adjustments	Pro Forma
<b>Revenues:</b>			
Licenses	\$ 106,737	\$(18,674) (a)	\$ 88,063
Web search services	51,287		51,287
Maintenance services	21,682	(6,473)(a)	15,209
Other services	18,856	(889) (a)	17,967
	<u>198,562</u>	<u>(26,036)</u>	<u>172,526</u>
<b>Cost of revenues:</b>			
Licenses	6,277	(1,506) (a)	4,771
Web search services	24,655		24,655
Maintenance services	5,916	(506) (a)	5,410
Other services	12,329	(638) (a)	11,691
	<u>49,177</u>	<u>(2,650)</u>	<u>46,527</u>
Gross profit	149,385	(23,386)	125,999
<b>Operating expenses:</b>			
Sales and marketing	139,069	(11,197) (b)	127,872
Research and development	77,925	(2,862) (b)	75,063
General and administrative	24,581		24,581
Amortization of goodwill and other intangibles	70,426		70,426
Impairment of goodwill and other intangibles	44,915		44,915
Restructuring	11,627	(155) (b)	11,472
Impairment of property, plant and equipment	904		904
Purchased in-process research and development	430		430
Acquisition related costs	19,497		19,497
	<u>389,374</u>	<u>(14,214)</u>	<u>375,160</u>
Operating loss	(239,989)	(9,172)	(249,161)
Impairment of investments	(65,895)		(65,895)
Other income, net	10,340		10,340
	<u>(295,544)</u>	<u>(9,172)</u>	<u>(304,716)</u>
Pretax loss	(295,544)	(9,172)	(304,716)
Income Tax Provision	(938)		(938)
	<u>(296,482)</u>	<u>(9,172)</u>	<u>(305,654)</u>
Net loss	\$ (296,482)	\$ (9,172)	\$ (305,654)
Basic and diluted net loss per share	\$ (2.36)		\$ (2.43)
Shares used in calculating basic and diluted net loss per share	125,608		125,608

*The accompanying notes are an integral part of these unaudited pro forma financial statements.*





**Table of Contents**

**INKTOMI CORPORATION**  
**UNAUDITED PRO FORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS**  
(in thousands, except per share amounts)  
For the year ended September 30, 2000

	As filed in Form 10-K	Adjustments	Pro Forma
<b>Revenues:</b>			
Licenses	\$ 135,796	\$ (2,731) (a)	\$ 133,065
Web search services	52,127		52,127
Maintenance services	12,628	(769) (a)	11,859
Other services	23,666	(51) (a)	23,615
	<u>224,217</u>	<u>(3,551)</u>	<u>220,666</u>
<b>Cost of revenues:</b>			
Licenses	6,449	(1,104) (a)	5,345
Web search services	21,774		21,774
Maintenance services	3,852	(540) (a)	3,312
Other services	10,100	(34) (a)	10,066
	<u>42,175</u>	<u>(1,678)</u>	<u>40,497</u>
Gross profit	182,042	(1,873)	180,169
<b>Operating expenses:</b>			
Sales and marketing	123,046	(1,975) (b)	121,071
Research and development	59,714	(1,683) (b)	58,031
General and administrative	19,121		19,121
Amortization of goodwill and other intangibles	13,182		13,182
Impairment of property, plant and equipment	1,045		1,045
Purchased in-process research and development	4,400		4,400
Acquisition-related costs	3,999		3,999
	<u>224,507</u>	<u>(3,658)</u>	<u>220,849</u>
Operating loss	(42,465)	1,785	(40,680)
Other income, net	16,951		16,951
Pretax loss	(25,514)	1,785	(23,729)
Income Tax Provision	(1,826)		(1,826)
	<u>(27,340)</u>	<u>1,785</u>	<u>(25,555)</u>
Basic and diluted net loss per share	<u>\$ (0.24)</u>		<u>\$ (0.23)</u>
Shares used in calculating basic and diluted net loss per share	<u>113,030</u>		<u>113,030</u>

*The accompanying notes are an integral part of these unaudited pro forma financial statements.*

**Table of Contents**

**INKTOMI CORPORATION  
NOTES TO THE UNAUDITED PRO FORMA  
CONDENSED CONSOLIDATED FINANCIAL INFORMATION**

**NOTE 1 Unaudited Pro Forma Condensed Consolidated Balance Sheet Adjustments**

The unaudited pro forma condensed consolidated balance sheet assumes that divestiture of certain assets and liabilities of Inktomi Corporation's (Inktomi's) Enterprise Search Division (Enterprise Search) to Verity, Inc. (Verity) occurred as of September 30, 2002. Assumptions and adjustments to reflect the estimated net proceeds and gain on sale of certain assets and liabilities of Enterprise Search to Verity include:

(a)	Cash sales proceeds (Sales price of \$25 million less \$3 million held in escrow)	\$22,000
(b)	Estimated cost resulting directly from the sale including transaction, legal and accounting fees	<u>(2,000)</u>
	Estimated net proceeds	<u>20,000</u>
(c)	Accounts receivable	2,754
(d)	Carrying value of computers, office equipment and non-proprietary software	1,069
(e)	Carrying value of net intangibles assets including goodwill of \$8,240 and acquired technology of \$1,788 both generated from the August 2002 acquisition of Quiver which technology was included in the sale of assets to Verity	10,028
(f)	Deferred revenue assumed by Verity	<u>(4,588)</u>
	Estimated net assets of Search Enterprise Division assets sold	<u>9,263</u>
(g)	Estimated gain	<u>\$10,737</u>

---

**Table of Contents**

**INKTOMI CORPORATION  
NOTES TO THE UNAUDITED PRO FORMA  
CONDENSED CONSOLIDATED FINANCIAL INFORMATION**

**NOTE 2 Unaudited Pro Forma Condensed Consolidated Statement of Operations Adjustments**

The pro forma adjustments to the unaudited pro forma condensed consolidated statement of operations eliminate the results of operations directly related to the Enterprise Search. For purposes of this pro forma statement, the sale of certain assets and liabilities of the Enterprise Search is assumed to have occurred as of October 1, 1999, the beginning of Inktomi's fiscal year 2000. The statements of operations do not include the gain on disposal, the costs related to the sale or interest income that would have been earned on sales proceeds since October 1, 1999.

- (a) Reflects the elimination of license, maintenance and professional service revenue and cost of revenue related to Enterprise Search.
  - (b) Reflects the elimination of primarily direct costs for Inktomi employees in sales and marketing, research and development and general and administrative related to Enterprise Search.
  - (c) Reflects the elimination of amortization of acquired technology generating from the August 2002 acquisition of Quiver which technology was included in the sale of assets to Verity.
-

**Table of Contents**

**(c) Exhibits.**

The following exhibits are filed as part of this report:

<b>Exhibit No.</b>	<b>Description</b>
2.1	Asset Purchase Agreement, dated as of November 13, 2002, by and among Inktomi Corporation, Inktomi Quiver Corporation (formerly Quiver, Inc.), Ultraseek Corporation, Quiver Ltd. and Verity, Inc.
2.2	Amendment No. 1 to Asset Purchase Agreement, dated as of December 17, 2002, by and among Inktomi Corporation, Inktomi Quiver Corporation (formerly Quiver, Inc.), Ultraseek Corporation, Quiver Ltd. and Verity, Inc.

---

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: January 2, 2002

INKTOMI CORPORATION

By /s/ Randy S. Gottfried

---

Randy S. Gottfried  
Senior Vice President and Chief Financial Officer

---

**Table of Contents**

**INDEX TO EXHIBITS**

<b>Exhibit No.</b>	<b>Description</b>
2.1	Asset Purchase Agreement, dated as of November 13, 2002, by and among Inktomi Corporation, Inktomi Quiver Corporation (formerly Quiver, Inc.), Ultraseek Corporation, Quiver Ltd. and Verity, Inc.
2.2	Amendment No. 1 to Asset Purchase Agreement, dated as of December 17, 2002, by and among Inktomi Corporation, Inktomi Quiver Corporation (formerly Quiver, Inc.), Ultraseek Corporation, Quiver Ltd. and Verity, Inc.