# Edgar Filing: AMERICAN COMMERCE SOLUTIONS - Form 10QSB 

AMERICAN COMMERCE SOLUTIONS
Form 10QSB
July 09, 2003
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-QSB

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[X] QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
    OF 1934
    For the quarterly period ended May 31, 2003
[ ] TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT
    For the transition period from
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$\qquad$

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            Commission file number: 33-98682
            American Commerce Solutions, Inc.
        (Exact name of small business issuer as specified in its charter)
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Delaware
(State or other jurisdiction of incorporation or organization)

05-0460102
(IRS Employer Identification No.)

\title{
1400 Chamber Dr., Bartow, Florida 33830 (Address of principal executive offices)
}
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(863) 533-0326
(Issuer's telephone number)
N/A
(Former name, former address and former fiscal year,
if changed since last report)
Check whether the issuer (1) filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act during the past 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] YES [ ] NO
There were $29,736,758$ shares of the Registrant's $\$ .002$ par value common stock outstanding as of May 31, 2003.
Transitional Small Business Disclosure Format (Check one): Yes [ ] No [X]
AMERICAN COMMERCE SOLUTIONS, INC.
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PART I - FINANCIAL INFORMATION
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CONSOLIDATED FINANCIAL STATEMENTS
AMERICAN COMMERCE SOLUTIONS, INC. AND SUBSIDIARIES
AS OF MAY 31, 2003 AND FOR THE
THREE MONTHS ENDED MAY 31, 2003 AND 2002
(UNAUDITED)
American Commerce Solutions, Inc. and Subsidiaries
Consolidated Financial Statements
As of May 31, 2003 and for the
Three Months Ended May 31, }2003\mathrm{ and 2002
(UNAUDITED)
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```Consolidated Balance Sheet


THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE CONSOLIDATED FINANCIAL STATEMENTS.

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\author{
American Commerce Solutions, Inc. and Subsidiaries
}

Consolidated Statements of Operations (UNAUDITED)
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{Three Months Ended May 31,} \\
\hline & \multicolumn{2}{|r|}{2003} & \multicolumn{2}{|r|}{2002} \\
\hline Net sales & \$ & 468,650 & \$ & 516,056 \\
\hline Cost of goods sold & & 291,409 & & 301,485 \\
\hline Gross profit & & 177,241 & & 214,571 \\
\hline Selling, general and administrative expenses & & 388,166 & & 615,592 \\
\hline Loss from operations & & \((210,925)\) & & \((401,021)\) \\
\hline \multicolumn{5}{|l|}{Other income (expense):} \\
\hline Other income & & 7,045 & & 8,827 \\
\hline Interest expense & & \((47,380)\) & & (77,477) \\
\hline Total other income (expense) & & \((40,335)\) & & \((68,650)\) \\
\hline Net loss & \$ & (251, 260 ) & \$ & \((469,671)\) \\
\hline Net loss per common share & \$ & (.01) & \$ & (.03) \\
\hline Weighted average number of common shares outstanding & & ,679,879 & & , 678,844 \\
\hline
\end{tabular}

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE CONSOLIDATED FINANCIAL STATEMENTS.

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American Commerce Solutions, Inc. and Subsidiaries
Consolidated Statements of Cash Flows
(UNAUDITED)

```
\begin{tabular}{|c|c|}
\hline 2003 & 2002 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Net loss & \$ \((251,260)\) & \$ (469,671) \\
\hline Adjustments to reconcile net loss to net cash provided (used) by operating activities: & & \\
\hline Depreciation and amortization & 115,422 & 70,719 \\
\hline Stock issued for services & 3,400 & 273,900 \\
\hline Options issued to consultants and employees & 40,900 & \\
\hline Decrease (increase) in: & & \\
\hline Accounts receivables & 63,002 & \((14,969)\) \\
\hline Inventory & \((4,511)\) & \((14,901)\) \\
\hline Other receivables and other assets & \((1,912)\) & 2,544 \\
\hline Increase (decrease) in: & & \\
\hline Accounts payable and accrued expenses & 138,089 & 95,702 \\
\hline Deferred income & \((25,662)\) & \\
\hline Total adjustments & 328,728 & 412,995 \\
\hline Net cash provided (used) by operating activities & 77,468 & \((56,676)\) \\
\hline INVESTING ACTIVITIES: & & \\
\hline Decrease in long-term receivables & \((2,163)\) & \\
\hline Acquisition of property and equipment & \((6,149)\) & \((5,979)\) \\
\hline Net cash used by investing activities & \((8,312)\) & \((5,979)\) \\
\hline FINANCING ACTIVITIES: & & \\
\hline Decrease in bank overdraft & \((8,172)\) & \\
\hline Proceeds from notes payable and long-term debt & 36,092 & 149,007 \\
\hline Principal payments on notes payable and capital leases & \((95,138)\) & \((90,482)\) \\
\hline Exercise of stock options and warrants & 5,000 & \\
\hline Net cash (used) provided by financing activities & \((62,218)\) & 58,525 \\
\hline NET INCREASE (DECREASE) IN CASH & 6,938 & \((4,130)\) \\
\hline CASH, BEGINNING OF PERIOD & 14,483 & 14,208 \\
\hline CASH, END OF PERIOD & \$ 21,421 & \$ 10,078 \\
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION AND NONCASH INVESTING AND FINANCING ACTIVITIES:}} \\
\hline & & \\
\hline Cash paid during the period for interest & \$ 46,706 & \$ 19,298 \\
\hline
\end{tabular}

During the period ended May 31, 2003, the Company recorded a common stock payable for loan costs that amounted to \(\$ 247,033\).

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE CONSOLIDATED FINANCIAL STATEMENTS.
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American Commerce Solutions, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
As of May 31, 2003 and for the

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Three Months Ended May 31, 2003 and 2002
(UNAUDITED)

\section*{1. BACKGROUND INFORMATION}

American Commerce Solutions, Inc. was incorporated in Rhode Island in 1991 under the name Jaque Dubois, Inc., and was re-incorporated in Delaware in 1994. In July 1995, Juque Dubois, Inc. changed its name to JD American Workwear, Inc. In December 2000, the stockholders voted at the annual stockholders meeting to change the name of JD American Workwear, Inc. to American Commerce Solutions, Inc. (the "Company")

The Company is primarily a holding company whose wholly owned subsidiary is engaged in the machining and fabrication of parts used in industry, and parts sales and service for heavy construction equipment.

\section*{2. GOING CONCERN}

The Company has incurred substantial operating losses since inception. The Company recorded losses from continuing operations of \(\$ 251,260\) and \(\$ 469,671\) for the three-month periods ended May 31, 2003 and 2002, respectively. Current liabilities exceed current assets by \(\$ 1,495,550\) at May 31, 2003. Additionally, the Company has been unable to meet obligations to its creditors as they have become due and is in default on several notes payable. The ability of the Company to continue as a going concern is dependent upon its ability to reverse negative operating trends, raise additional capital, and obtain debt financing.

Management has revised its business strategy to include expansion into other lines of business through the acquisition of other companies in exchange for the Company's stock. Although management has reduced debt, new financing to finance operations and to complete additional business acquisitions is still being sought. However, there can be no assurance that the Company will be able to raise capital, obtain debt financing, or improve operating results sufficiently to continue as a going concern.

The accompanying consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded assets, or the amounts and classification of liabilities that might be necessary if the Company is unable to continue as a going concern.

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> American Commerce Solutions, Inc. and Subsidiaries

> Notes to Consolidated Financial Statements

> As of May 31, 2003 and for the
> Three Months Ended May 31, 2003 and 2002

(UNAUDITED)

\section*{3. BASIS OF PRESENTATION}

In the opinion of management, all adjustments consisting only of normal recurring adjustments necessary for a fair statement of (a) the results of operations for the three month periods ended May 31, 2003 and 2002, (b) the financial position at May 31, 2003, and (c) cash flows for the three month periods ended May 31, 2003 and 2002, have been made.

The unaudited consolidated financial statements and notes are presented as permitted by Form 10-QSB. Accordingly, certain information and note disclosures normally included in condensed financial statements prepared in accordance with accounting principles generally accepted in the United States of America have
been omitted. The accompanying consolidated financial statements and notes should be read in conjunction with the audited financial statements and notes of the Company for the fiscal year ended February 28, 2003. The results of operations for the three month period ended May 31, 2003 are not necessarily indicative of those to be expected for the entire year.

The Company records a common stock payable at the time consideration is received or the obligation is incurred.

\section*{4. COMMON STOCK AND STOCK OPTIONS}

During the period ended May 31, 2003, the Company issued 75,000 shares of common stock for \(\$ 3,000\) of services.

During the period ended May 31, 2003, the Company granted 442,600 options to consultants, all of which were exercised immediately. Total compensation expense recognized in conjunction with the issuance was approximately \(\$ 13,900\) in consulting expense. The Company also received \(\$ 5,000\) when 117,600 options were exercised.

During the period ended May 31, 2003, the Company granted 6,000,000 options to employees in conjunction with the Employee Stock Incentive Program. Total compensation costs recognized for stock-based employee compensation awards in conjunction with the issuance was \(\$ 27,000\) for the period ended May 31, 2003. Subsequent to May 31, 2003, these options were exercised.

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American Commerce Solutions, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

As of May 31, 2003 and for the
Three Months Ended May 31, 2003 and 2002
(UNAUDITED)

\section*{4. COMMON STOCK AND STOCK OPTIONS (CONTINUED)}

During the period ended May 31, 2002, the Company granted 750,000 options to key employees and consultants, all of which were exercised immediately. Total compensation and consulting expense recognized in conjunction with the issuance was \(\$ 180,000\).

Stock-based compensation to non-employees is valued using the Black-Scholes option pricing model. The Company uses the intrinsic value method under APB Opinion No. 25 to account for stock option compensation granted to employees. The following table illustrates the effect on net loss and loss per share if the Company had applied the fair value recognition provisions of FASB Statement No. 123, Accounting for Stock Based Compensation to stock-based employee compensation:

Net loss, as reported
THREE MONTHS ENDED MAY 31,


Deduct: Additional stock-based
employee compensation expense
determined under fair value based method for all awards, net of related tax effects

Loss per share:
\begin{tabular}{lllll} 
As reported & \$ & \((.01)\) & \(\$\) & \((.03)\) \\
Pro forma & \(\$\) & \((.01)\) & \(\$\) & \((.04)\)
\end{tabular}

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American Commerce Solutions, Inc. and Subsidiaries
Notes to Consolidated Financial Statements
As of May 31, }2003\mathrm{ and for the
Three Months Ended May 31, }2003\mathrm{ and 2002
(UNAUDITED)

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\section*{5. INVENTORY}

Inventory consists of the following at May 31, 2003:
\begin{tabular}{lr} 
Work in process & \(\$ 16,400\) \\
Finished goods & 91,701 \\
& \(--=-108,141\) \\
& \(\$ 108\) \\
& \(=======\)
\end{tabular}

\section*{6. SEASONALITY}

The diversity of operations in the Manufacturing Segment protects it from seasonal trends except in the sales of agricultural processing where the majority of the revenue is generated while the processors await the next harvest.

\section*{7. SUBSEQUENT EVENTS}

On June 10, 2003, the Company awarded 6,000,000 options to various employees, which are immediately exercisable at \(85 \%\) of their fair market value, under the Employee Stock Incentive Plan for 2003.

On June 27, the Company awarded \(3,000,000\) shares of common stock to a related party under the Non Qualifying Stock Option Plan, the Company also awarded two employees each 1,500,000 options under the Employee Stock Incentive Plan for 2003.

PART I - FINANCIAL INFORMATION

ITEM 2. MANAGEMENT'S DISCUSSION \& ANALYSIS

This FILING contains forward-looking statements. The words "anticipated," "believe," "expect," "plan," "intend," "seek," "estimate," "project," "will," "could," "may," and similar expressions are intended to identify forward-looking statements. These statements include, among others, information regarding future operations, future capital expenditures, and future net cash flow. Such statements reflect the Company's current views with respect to future events and financial performance and involve risks and uncertainties, including, without

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limitation, general economic and business conditions, changes in foreign, political, social, and economic conditions, regulatory initiatives and compliance with governmental regulations, the ability to achieve further market penetration and additional customers, and various other matters, many of which are beyond the Company's control. Should one or more of these risks or uncertainties occur, or should underlying assumptions prove to be incorrect, actual results may vary materially and adversely from those ANTICIPATED, believed, estimated, or otherwise indicated. Consequently, all of the forward-looking statements made in this FILING are qualified by these cautionary statements and there can be no assurance of the actual results or developments.

The Company cautions readers that in addition to important factors described elsewhere, the following important facts, among others, sometimes have affected, and in the future could affect, the company's actual results, and could cause the Company's actual results during 2003 and beyond, to differ materially from those expressed in any forward-looking statements made by, or on behalf of, the Company.

This Management's Discussion and Analysis or Plan of Operation presents a review of the consolidated operating results and financial condition of the Company for the three month periods ended May 31, 2003 and 2002. This discussion and analysis is intended to assist in understanding the financial condition and results of operation of the Company and its subsidiaries. This section should be read in conjunction with the consolidated financial statements and the related notes.

\section*{MANUFACTURING SUBSIDIARY}

The manufacturing subsidiary generates its revenues from three divisions. Division 1 provides specialized machining and repair services to heavy industry and original equipment manufacturers. Division 2 provides repair and rebuild services on heavy equipment used in construction and mining as well as sales of used equipment. Division 3 provides parts sales for heavy equipment directly to
the customer. The primary market of this segment is the majority of central and south Florida with parts sales expanding its market internationally. The current operations can be significantly expanded using the 38,000 square foot structure owned by International Machine and Welding, Inc.

The Company does not have discrete financial information on each division, nor does the Company make decisions on the divisions separately; therefore, they are not reported as segments.

COMPARISON OF THE RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED MAY 31, 2003 AND 2002.

\section*{RESULTS OF OPERATIONS}

The Company owns one subsidiary that operated in the manufacturing segment during the three months ended May 31, 2003 and 2002. To facilitate the readers understanding of the Company's financial performance, this discussion and analysis is presented on a segment basis.

THREE MONTHS ENDED MAY 31, 2003 COMPARED TO MAY 31, 2002

General

The Company's consolidated net sales decreased to \(\$ 468,650\) for the three months ended May 31, 2003 a decrease of \(\$ 47,406\) from \(\$ 516,056\) for the three months ended May 31, 2002, a decrease of 9\%. This decrease was due to economic sluggishness in the area during the period.

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Gross profit for the consolidated operations decreased to \(\$ 177,241\) for the three months ended May 31, 2003 from \(\$ 214,571\) for the three months ended May 31,2002 . Gross profit decreased as a percentage of sales to \(37.82 \%\) from \(41.58 \%\). This change was due to the mix of sales recorded. Consolidated interest expenses for the three months ended May 31, 2003 was \(\$ 47,380\) compared to \(\$ 77,477\) for the three months ended May 31, 2002. The decrease in interest expense is due to successful debt refinancing and reduction of debt. The company incurred a net consolidated loss of \(\$ 251,260\) for the three months ended May 31, 2003 compared to a loss of \(\$ 469,671\) for the three months ended May 31, 2002. The decrease in the net consolidated loss is due to tighter controls exercised by management coupled with decreased interest expense.

Selling, general and administrative expenses decreased to \(\$ 388,166\) for the three months ended May 31, 2003 from \(\$ 615,592\) for the three months ended May 31 , 2002 , a decrease of \(\$ 227,426\) or \(36.94 \%\). The decrease was mainly attributable to elimination of all non-essential expenses and staff reduction.

The company incurred a net consolidated loss of \(\$ 251,260\) for the three months ended May 31, 2003 compared to a loss of \(\$ 469,671\) for the three months ended May 31, 2002. The decrease in the net consolidated loss is due to tighter controls exercised by management, coupled with decreased interest expense. Despite this
improvement over the preceding year and because of these continuing losses the Company's ability to continue as a going concern is dependent upon its ability to raise additional capital and/or debt financing.

\section*{Manufacturing Subsidiary}

The Manufacturing operation provided net sales of \(\$ 468,650\) for the three months ended May 31, 2003 compared to \(\$ 516,056\) for the three months ended May 31 , 2002 . The machining operations provided \(\$ 156,696\) or \(33.4 \%\) of net sales with parts and service providing \(\$ 311,954\) or \(66.6 \%\) of net sales for the three months ended May 31, 2003 as compared to machining operations contributing \(\$ 198,483\) or \(38.5 \%\) of net sales with parts and service providing \(\$ 317,573\) or \(61.5 \%\) of net sales for the three months ended May 31, 2002. This increase in the lower margin machining division partially accounts for the decrease in gross profit margin.

Gross profit from the Manufacturing operation was \(\$ 177,241\) for the three months ended May 31, 2003 compared to \(\$ 214,571\) for the three months ended May 31,2002 providing gross profit margins of \(37.8 \%\) and \(41.6 \%\), respectively.

Selling, general and administrative expenses were \(\$ 388,166\) for the three months ended May 31, 2003 compared to \(\$ 615,592\) for the three months ended May 31,2002 . Interest expenses were \(\$ 47,380\) for the three months ended May 31, 2003 compared to \(\$ 77,477\) for the three months ended May 31, 2002.

\section*{LIQUIDITY AND CAPITAL RESOURCES}

During the three months ended May 31, 2003 and May 31, 2002, the Company provided (used) net cash for operating activities of \(\$ 77,468\) and (\$56,676), respectively. Accounts receivable decreased to \(\$ 106,038\) at May 31, 2003 from \(\$ 169,040\) at February 28, 2003, a decrease of \(\$ 63,002\), or \(37.3 \%\).

During the three months ended May 31, 2003 and 2002, the Company used funds for capital expenditures of \(\$ 6,149\) and \(\$ 5,979\), respectively. Cash flows from operations and loans or the sale of equity provided for working capital needs and principal payments on long-term debt through May 31, 2003. To the extent that the cash flows from operations are insufficient to finance the Company's anticipated growth, or its other liquidity and capital requirements during the next twelve months, the Company will seek additional financing from alternative sources including bank loans or other bank financing arrangements, other debt financing, the sale of equity securities (including those issuable pursuant to

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the exercise of outstanding warrants and options), or other financing arrangements. However, there can be no assurance that any such financing will be available and, if available, that it will be available on terms favorable or acceptable to the Company.

SEASONALITY

The diversity of operations in the Manufacturing Segment protects it from seasonal trends except in the sales of agricultural processing where the majority of the revenue is generated while the processors await the next harvest.

ITEM 3. CONTROLS AND PROCEDURES
(a) Evaluation of disclosure controls and procedures. Based on their evaluation as of a date within 90 days of the filing date of this Quarterly Report on Form 10-QSB, the Registrant's principal executive officer and principal financial officer have concluded that the Registrant's disclosure controls and procedures, as defined in Rules \(13 a-14(c)\) under the Securities Exchange Act of 1934 (the "Exchange Act"), are effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms.
(b) Changes in internal controls. There were no significant changes in the Registrant's internal controls or other factors that could significantly affect these controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

None.

ITEM 2. CHANGES IN SECURITIES

During the three month period ended May 31, 2003, there was no modification of any instruments defining the rights of holders of the company's common stock and no limitation or qualification of the rights evidenced by the Company's common stock as a result of the issuance of any other class of securities or the modification thereof.

On March 11, 2003, 325,000 shares of common stock were issued in conversion of options. Also on March 11, 2003, 75,000 shares of common stock were issued for services valued at \(\$ 3,000\). On May \(8,2003,117,600\) shares of common stock were issued in conversion of options for \(\$ 5,000\).

During May 2003, a dividend of 111 shares of preferred stock B was issued in lieu of a cash dividend.

\section*{ITEM 3. DEFAULTS UPON SENIOR SECURITIES}

The Company has defaulted on a total of \(\$ 452,488\) of notes payable. The amount of principal payments in arrears was \(\$ 452,488\), with an additional amount of \(\$ 156,402\) of interest due at May 31, 2003. These defaults are the result of a failure to pay in accordance with the terms agreed.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

During the three month period ended May 31, 2003, the Company did not submit any matters to a vote of its security holders.

ITEM 5. OTHER MATTERS

The Company does not have any other material information to report with respect to the three month period ended May 31, 2003.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits included herewith are:

03-01 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuit to Section 906 of the Sarbanes-Oxley Act of 2002
(b) Reports on Form 8-K - None.
(c) S-8 Filings included by reference
(d) Employee Stock Option Plan and Non Employee Directors and Consultants Retainer Plan for 2003 included by reference

\section*{SIGNATURES}

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, thereto duly authorized:

Dated: July 9, 2003
--------------------

AMERICAN COMMERCE SOLUTIONS, INC.

By: /s/ Daniel L. Hefner
---------------------------------------Daniel L. Hefner, President

\section*{CERTIFICATIONS}

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBAENES-OXLEY ACT OF 2002

In connection with the Annual Report of American Commerce Solutions, Inc. (the 'Company') on Form 10-QSB for the three months ended May 31, 2003, as filed with the Securities and Exchange Commission on the date hereof (the 'Report'), each of the undersigned officers of the Company certifies, pursuant to 18 U.S.C.Sction 1350, as adopted pusuant to Section 906 of the Sarbaenes-Oxley Act of 2002, that to such officer's knowledge: Section 13(a)
(1) The Report fully complies with the requirements of Section 13 (a) or Section 15 (d) of the Securities and Exchange Act of 1934: and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.
/s/ Robert E. Maxwell
\(\qquad\)
Robert E. Maxwell
/s/ Daniel L. Hefner
--------------------------
Daniel L. Hefner
/s/ Frank D. Puissegur
--------------------------
Frank D. Puissegur
SECTION 302

Chairman of the Board and Director July 9, 2003

Chief Executive Officer, President July 9, 2003 and Director

Chief Financial Officer (Principal July 9, 2003 Financial Officer) and Director

I, Frank D. Puissegur, certify that:
1. I have reviewed this annual report on Form 10-QSB of American Commerce Solutions, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and

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b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: July 9, 2003
\begin{tabular}{|c|}
\hline Frank D. Puissegur \\
\hline Chief Financial Officer \\
\hline Title \\
\hline
\end{tabular}

I, Daniel L. Hefner, certify that:
1. I have reviewed this annual report on Form 10-QSB of American Commerce Solutions, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules \(13 a-14\) and 15d-14) for the registrant and have:
a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and \(I\) have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies in the design or operation of

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internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this annual report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: July 9, 2003
/s/ Daniel L. Hefner

Daniel L. Hefner
Chief Executive Officer

Title
}```

