

DICKS SPORTING GOODS INC

Form 10-Q

August 16, 2006

Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the Quarterly Period Ended July 29, 2006

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to _____ .

Commission File No. 001-31463

DICK S SPORTING GOODS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of
incorporation or Organization)

16-1241537

(I.R.S. Employer
Identification No.)

300 Industry Drive, RIDC Park West, Pittsburgh, Pennsylvania 15275

(Address of Principal Executive Offices)

(724) 273-3400

(Registrant's Telephone Number, including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes ☐ No ☒

The number of shares of common stock, par value \$0.01 per share, and Class B common stock, par value \$0.01 per share, outstanding as of August 8, 2006 was 37,280,540 and 13,592,845, respectively.

INDEX TO FORM 10-Q

	Page Number
<u>PART I. FINANCIAL INFORMATION</u>	3
<u>Item 1. Financial Statements</u>	3
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	13
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	21
<u>Item 4. Controls and Procedures</u>	21
<u>PART II. OTHER INFORMATION</u>	21
<u>Item 1A. Risk Factors</u>	21
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	21
<u>Item 6. Exhibits</u>	21
<u>SIGNATURES</u>	22
<u>INDEX TO EXHIBITS</u>	23
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EX-32.2</u>	

Table of Contents**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS**

DICK S SPORTING GOODS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME UNAUDITED
(Amounts in thousands, except per share data)

	13 Weeks Ended		26 Weeks Ended	
	July 29, 2006	July 30, 2005	July 29, 2006	July 30, 2005
Net sales	\$ 734,047	\$ 621,972	\$ 1,379,545	\$ 1,192,815
Cost of goods sold, including occupancy and distribution costs	526,650	447,556	994,482	866,427
GROSS PROFIT	207,397	174,416	385,063	326,388
Selling, general and administrative expenses	159,239	129,449	311,474	255,718
Pre-opening expenses	2,451	1,592	6,604	4,237
Merger integration and store closing costs		5,309		37,790
INCOME FROM OPERATIONS	45,707	38,066	66,985	28,643
Gain on sale of investment		(1,844)		(1,844)
Interest expense, net	2,906	3,079	5,155	5,875
INCOME BEFORE INCOME TAXES	42,801	36,831	61,830	24,612
Provision for income taxes	17,120	14,733	24,732	9,845
NET INCOME	\$ 25,681	\$ 22,098	\$ 37,098	\$ 14,767
EARNINGS PER COMMON SHARE:				
Basic	\$ 0.51	\$ 0.44	\$ 0.73	\$ 0.30
Diluted	\$ 0.47	\$ 0.41	\$ 0.68	\$ 0.27

**WEIGHTED AVERAGE COMMON SHARES
OUTSTANDING:**

Basic	50,746	49,750	50,583	49,418
Diluted	54,887	54,115	54,742	53,902

See accompanying notes to unaudited consolidated financial statements.

Table of Contents

DICK S SPORTING GOODS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)

	July 29, 2006 (unaudited)	January 28, 2006
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 32,926	\$ 36,564
Accounts receivable, net	53,091	29,365
Inventories, net	636,839	535,698
Prepaid expenses and other current assets	18,133	11,961
Deferred income taxes	3,954	429
 Total current assets	 744,943	 614,017
Property and equipment, net	392,412	370,277
Construction in progress leased facilities	11,254	7,338
Goodwill	156,628	156,628
Other assets	47,900	39,529
 TOTAL ASSETS	 \$ 1,353,137	 \$ 1,187,789
 LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Accounts payable	\$ 296,221	\$ 253,395
Accrued expenses	166,756	136,520
Deferred revenue and other liabilities	51,325	62,792
Income taxes payable	4,940	18,381
Current portion of other long-term debt and capital leases	141	181
 Total current liabilities	 519,383	 471,269
 LONG-TERM LIABILITIES:		
Senior convertible notes	172,500	172,500
Revolving credit borrowings	41,430	
Other long-term debt and capital leases	8,444	8,520
Non-cash obligations for construction in progress leased facilities	11,254	7,338
Deferred revenue and other liabilities	121,695	113,369
 Total long-term liabilities	 355,323	 301,727
 COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY:		
Preferred stock		
Common stock	373	365
Class B common stock	136	137
Additional paid-in capital	236,620	209,526

Edgar Filing: DICKS SPORTING GOODS INC - Form 10-Q

Retained earnings	239,940	202,842
Accumulated other comprehensive income	1,362	1,923
Total stockholders' equity	478,431	414,793
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,353,137	\$ 1,187,789

See accompanying notes to unaudited consolidated financial statements.

4

Table of Contents

DICK S SPORTING GOODS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME UNAUDITED
(Dollars in thousands)

	13 Weeks Ended		26 Weeks Ended	
	July 29, 2006	July 30, 2005	July 29, 2006	July 30, 2005
NET INCOME	\$ 25,681	\$ 22,098	\$ 37,098	\$ 14,767
OTHER COMPREHENSIVE INCOME:				
Unrealized (loss) gain on available-for-sale securities, net of tax	(576)	1,188	(561)	1,287
Reclassification adjustment for gains realized in net income due to the sale of available-for-sale securities, net of tax		(1,199)		(1,199)
COMPREHENSIVE INCOME	\$ 25,105	\$ 22,087	\$ 36,537	\$ 14,855

See accompanying notes to unaudited consolidated financial statements.

Table of Contents

DICK S SPORTING GOODS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY - UNAUDITED
(Dollars in thousands)

	Common Stock		Class B Common Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total
	Shares	Dollars	Shares	Dollars				
BALANCE, January 29, 2005	34,790,358	\$ 348	14,039,529	\$ 140	\$ 181,321	\$ 129,862	\$ 1,996	\$ 313,667
Exchange of Class B common stock for common stock	308,584	3	(308,584)	(3)				
Sale of common stock under stock plan	125,989	1			3,675			3,676
Exercise of stock options, including tax benefit of \$14,678	1,320,401	13			22,078			22,091
Tax benefit on convertible note bond hedge					2,452			2,452
Net income						72,980		72,980
Unrealized gain on securities available-for-sale, net of taxes of \$606							1,126	1,126
Reclassification adjustment for gains realized in net income due to the sale of securities available-for-sale, net of taxes of \$645							(1,199)	(1,199)
BALANCE, January 28, 2006	36,545,332	\$ 365	13,730,945	\$ 137	\$ 209,526	\$ 202,842	\$ 1,923	\$ 414,793
Exchange of Class B common stock for common stock	138,100	1	(138,100)	(1)				
Sale of common stock under stock plan	74,252	1			2,097			2,098
Exercise of stock options	521,971	6			6,144			6,150

Edgar Filing: DICKS SPORTING GOODS INC - Form 10-Q

Tax benefit on convertible note bond hedge	1,288								1,288
Net income						37,098			37,098
Stock-based compensation	12,525								12,525
Total tax benefit from exercise of stock options	5,040								5,040
Unrealized loss on securities available-for-sale, net of taxes of \$302								(561)	(561)
BALANCE, July 29, 2006	37,279,655	\$ 373	13,592,845	\$ 136	\$ 236,620	\$ 239,940	\$	1,362	\$ 478,431

See accompanying notes to unaudited consolidated financial statements.

Table of Contents

DICK S SPORTING GOODS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS UNAUDITED
(Dollars in thousands)

	26 Weeks Ended	
	July 29, 2006	July 30, 2005
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 37,098	\$ 14,767
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	26,246	24,324
Deferred income taxes	(10,419)	(2,738)
Stock-based compensation	12,525	
Excess tax benefit from stock-based compensation	(4,419)	
Tax benefit from exercise of stock options	609	13,452
Gain on sale of investment		(1,844)
Other non-cash items	1,288	1,216
Changes in assets and liabilities:		
Accounts receivable	6,844	(13,146)
Inventories	(101,141)	(78,994)
Prepaid expenses and other assets	(9,024)	(3,237)
Accounts payable	49,135	47,094
Accrued expenses	15,015	(5,727)
Income taxes payable	(8,196)	
Deferred construction allowances	9,000	1,594
Deferred revenue and other liabilities	(6,485)	3,379
Net cash provided by operating activities	18,076	140
CASH FLOWS FROM INVESTING ACTIVITIES:		
Capital expenditures	(73,370)	(69,521)
Proceeds from sale-leaseback transactions	7,901	12,262
Increase in recoverable costs from developed properties	(3,917)	(2,007)
Proceeds from sale of investment		1,922
Net cash used in investing activities	(69,386)	(57,344)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Revolving credit borrowings, net	41,430	45,112
Payments on other long-term debt and capital leases	(116)	(274)
Proceeds from sale of common stock under employee stock purchase plan	2,098	2,135
Proceeds from exercise of stock options	6,150	6,347
Excess tax benefit from stock-based compensation	4,419	
(Decrease) increase in bank overdraft	(6,309)	14,919
Net cash provided by financing activities	47,672	68,239
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(3,638)	11,035
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	36,564	18,886

CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 32,926	\$ 29,921
Supplemental disclosure of cash flow information:		
Construction in progress leased facilities	\$ 3,916	\$ 5,462
Accrued property and equipment	\$ 15,223	\$ (14,203)
Cash paid for interest	\$ 4,551	\$ 5,369
Cash paid for income taxes	\$ 42,083	\$ 3,310
See accompanying notes to unaudited consolidated financial statements.		

Table of Contents

**DICK'S SPORTING GOODS, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

1. Company

Dick's Sporting Goods, Inc. (together with its subsidiaries, the Company) is a specialty retailer selling sporting goods, footwear and apparel through its 268 stores in 34 states primarily throughout the Eastern half of the United States. Unless otherwise specified, any reference to year is to our fiscal year and when used in this Form 10-Q and unless the context otherwise requires, the terms Dick's, we, us, the Company and our refer to Dick's Sporting Goods, Inc. wholly owned subsidiaries.

2. Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared by us, in accordance with the requirements for Form 10-Q and do not include all the disclosures normally required in annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America. The interim financial information as of July 29, 2006 and for the 13 and 26 weeks ended July 29, 2006 and July 30, 2005 is unaudited and has been prepared on the same basis as the audited financial statements. In the opinion of management, such unaudited information includes all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the interim financial information. This financial information should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended January 28, 2006 dated March 23, 2006 as filed with the Securities and Exchange Commission. Operating results for the 13 and 26 weeks ended July 29, 2006 are not necessarily indicative of the results that may be expected for the year ending February 3, 2007 or any other period.

3. Summary of Significant Accounting Policies

Stock-Based Compensation The Company grants stock options to purchase common stock under the Company's 2002 Stock Option Plan (the Plan). The Company also has an employee stock purchase plan (ESPP) which provides for eligible employees to purchase shares of the Company's common stock.

Prior to the January 29, 2006 adoption of the Financial Accounting Standards Board (FASB) Statement No. 123(R), Share-Based Payment (SFAS 123R), the Company accounted for stock-based compensation using the intrinsic value method prescribed in Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees and related interpretations. Accordingly, because the exercise price of the option was equal to or greater than the market value of the underlying common stock on the date of grant, and any purchase discounts under the Company's ESPP plan were within statutory limits, no compensation expense was recognized by the Company for stock-based compensation. As permitted by SFAS No. 123, Accounting for Stock-Based Compensation (SFAS 123), stock-based compensation was included as a proforma disclosure in the notes to the consolidated financial statements. Effective January 29, 2006, the Company adopted the fair value recognition provisions of SFAS 123R, using the modified-prospective transition method. Under this transition method, stock-based compensation expense was recognized in the consolidated financial statements for granted, modified, or settled stock options and for expense related to the ESPP, since the related purchase discount exceeded the amount allowed under SFAS 123R for non-compensatory treatment. The provisions of SFAS 123R apply to new stock options and stock options outstanding, but not yet vested, on the effective date of January 29, 2006. Results for prior periods have not been restated, as provided for under the modified-prospective transition method.

Total stock-based compensation expense recognized for the 13 weeks ended July 29, 2006 was \$6.5 million before income taxes and consisted of stock option and ESPP expense of \$6.2 million and \$0.3 million, respectively. Total stock-based compensation expense recognized for the 26 weeks ended July 29, 2006 was \$12.5 million before income taxes and consisted of stock option and ESPP expense of \$11.9 million and \$0.6 million, respectively. The expense was recorded in selling, general and administrative expenses in the consolidated statements of income. The related total tax benefit was \$2.5 million and \$4.8 million for the 13 and 26 weeks ended July 29, 2006, respectively.

Prior to the adoption of SFAS 123R, the Company presented all tax benefits resulting from the exercise of stock options as operating cash inflows in the consolidated statements of cash flows, in accordance with the provisions of the Emerging Issues Task Force (EITF) Issue No 00-15, Classification in the Statement of Cash Flows of the Income Tax Benefit Received by a Company upon Exercise of a Nonqualified Employee Stock Option. SFAS 123R requires

the benefits of tax deductions in excess of the compensation cost recognized for those options to be classified as financing cash inflows rather than operating cash inflows, on a prospective basis. This amount is shown as Excess tax benefit from stock-based compensation on the consolidated statements of cash flows.

Table of Contents

The following table illustrates the effect on the net income and net income per share if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based employee compensation for the 13 and 26 weeks ended July 30, 2005 (dollars in thousands, except per share data):

	13 Weeks Ended July 30, 2005	26 Weeks Ended July 30, 2005 ⁽¹⁾
Net income, as reported	\$ 22,098	\$ 14,767
Deduct: stock-based compensation expense, net of tax	(3,546)	(6,926)
Proforma net income	\$ 18,552	\$ 7,841
Net income per common share basic:		
As reported	\$ 0.44	\$ 0.30
Deduct: stock-based compensation expense, net of tax	(0.07)	(0.14)
Proforma	\$ 0.37	\$ 0.16
Net income per common share diluted:		
As reported	\$ 0.41	\$ 0.27
Deduct: stock-based compensation expense, net of tax	(0.07)	(0.13)
Proforma	\$ 0.34	\$ 0.15

(1) Column does not add due to rounding.

Disclosures for the period ended July 29, 2006 are not presented because the amounts are recognized in the consolidated statements of income.

The fair value of stock-based awards to employees is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions for the 13 weeks ended July 29, 2006 and July 30, 2005:

	Employee Stock Options		ESPP	
	13 Weeks Ended		13 Weeks Ended	
Black-Scholes Valuation Assumptions (1)	July 29, 2006	Proforma July 30, 2005	July 29, 2006	Proforma July 30, 2005
Expected life (years) (2)	5.29	5.29	0.5	0.5
Weighted average volatility (3)	38.32%	39.93%	24.10%	27.46%
Risk-free interest rate (4)	4.97%	3.63%	5.31%	3.38%
Expected dividend yield				
Weighted average fair values	\$ 16.87	\$ 15.06	\$ 8.67	\$ 8.29

The fair value of stock-based awards to employees is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions for the 26 weeks ended July 29, 2006 and July 30, 2005:

Black-Scholes Valuation Assumptions (1)	Employee Stock Options				ESPP	
	26 Weeks Ended		Proforma		26 Weeks Ended	
	July 29,		July 30,		July 29,	July 30,
	2006		2005		2006	2005
Expected life (years) (2)	5.29		5.29		0.5	0.5
Weighted average volatility (3)	39.00%		40.60%		24.10%	27.46%
Risk-free interest rate (4)	4.63%	4.97%	3.63%	4.00%	5.31%	3.38%
Expected dividend yield						
Weighted average fair values	\$	16.19	\$	15.37	\$ 8.67	\$ 8.29

Table of Contents

- (1) Beginning on the date of adoption, forfeitures are estimated based on historical experience; prior to the date of adoption, forfeitures were recorded as they occurred.
- (2) The expected life of the options represents the estimated period of time until exercise and is based on historical experience of similar awards.
- (3) Beginning on the date of adoption, expected volatility is based on the historical volatility of the Company's common stock since the inception of the Company's shares being publicly traded in October 2002; prior to the date of adoption, expected volatility was estimated using the Company's

historical
volatility and
the volatility of
other
publicly-traded
retailers.

- (4) The risk-free
interest rate is
based on the
implied yield
available on
U.S. Treasury
constant
maturity interest
rates whose
term is
consistent with
the expected life
of the stock
options.

The assumptions used to calculate the fair value of options granted are evaluated and revised, as necessary, to reflect market conditions and experience. See Note 6 for additional details regarding stock-based compensation.

Newly Issued Accounting Pronouncements

In November 2005, the FASB issued Staff Position No. FAS 123(R)-3, Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards (FSP 123R-3). The Company has elected to adopt the alternative transition method provided in FSP 123R-3 for calculating the tax effects of stock-based compensation under SFAS 123R. The alternative transition method includes simplified methods to establish the beginning balance of the additional paid-in-capital pool (APIC pool) related to the tax effects of stock-based compensation, and for determining the impact on the APIC pool and consolidated statements of cash flows of the tax effects of stock-based compensation awards that are outstanding upon adoption of SFAS 123R.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48). FIN 48 is an interpretation of FASB Statement No. 109, Accounting for Income Taxes, and it seeks to reduce the diversity in practice associated with certain aspects of measurement and recognition in accounting for income taxes. In addition, FIN 48 requires expanded disclosure with respect to the uncertainty in income taxes and is effective as of the beginning of our 2007 fiscal year. We are currently evaluating the impact, if any, that FIN 48 will have on our financial statements.

4. Goodwill and Other Intangible Assets

The Company reviews, on an annual basis, whether goodwill is impaired. Additional impairment assessments may be performed on an interim basis if the Company deems it necessary. There were no impairments of goodwill during the 13 and 26 weeks ended July 29, 2006. Finite-lived intangible assets are amortized over their estimated useful economic lives and periodically reviewed for impairment. No amounts assigned to any intangible assets are deductible for tax purposes.

Acquired intangible assets subject to amortization at July 29, 2006 and July 30, 2005 were as follows (in thousands):

	July 29, 2006		July 30, 2005	
	Gross	Accumulated	Gross	Accumulated
Intangible Assets Subject to Amortization:	Amount	Amortization	Amount	Amortization
Favorable leases	\$5,310	\$ (92)	\$5,310	\$ 2

Edgar Filing: DICKS SPORTING GOODS INC - Form 10-Q

Amortization expense for intangible assets subject to amortization was less than \$0.1 million for both the 13 and 26 weeks ended July 29, 2006 and July 30, 2005, respectively. The remaining estimated economic useful life is 10 years. The annual amortization expense of the favorable leases recorded as of July 29, 2006 is expected to be as follows (in thousands):

Fiscal Years	Estimated Amortization Expense
2006 (remaining six months)	\$ 95
2007	241
2008	345
2009	453
2010	590
Thereafter	3,494
Total	\$ 5,218

Table of Contents**5. Store Closings**

The following table summarizes the activity of the Dick's store closing reserves and write-offs established due to store closings as a result of the Galyan's acquisition as well as the relocation of one store during the 13 weeks ended April 29, 2006 (in thousands):

	Lease and Other Costs
Balance at January 28, 2006	\$ 20,181
Expense charged to earnings	3,406
Cash payments for leases and other costs	(1,346)
Balance at April 29, 2006	\$ 22,241
Expense charged to earnings	
Cash payments for leases and other costs	(1,433)
Balance at July 29, 2006	\$ 20,808

Of the \$20.8 million total liability, \$5.6 million is recorded in accrued expenses and \$15.2 million is recorded in long-term deferred revenue and other liabilities in the consolidated balance sheets. The amounts above relate to store rent, common area maintenance and real estate taxes, and other contractual obligations.

6. Stock-Based Compensation and Employee Stock Plans

Stock Option Plan The Company grants stock options to purchase common stock under the Plan. Stock options generally vest over four years in 25% increments from the date of grant and expire 10 years from the date of grant. As of July 29, 2006, there were 8,783,505 shares of common stock available for issuance pursuant to future stock option grants. The stock option activity during the 26 weeks ended July 29, 2006 is presented in the following table:

	Shares Subject to Options	Weighted Average Exercise Price per Share	Weighted Average Remaining Contractual Life (Years)	Aggregate Intrinsic Value (in thousands)
Outstanding, January 28, 2006	11,639,387	\$ 15.32		
Granted	1,173,888	37.93		
Exercised	(521,971)	11.72		
Cancelled	(351,090)	27.28		
Outstanding, July 29, 2006	11,940,214	\$ 17.35	6.79	\$ 213,621
Exercisable, July 29, 2006	3,648,756	\$ 10.39	5.44	\$ 90,530

The aggregate intrinsic value in the table above is based on the Company's closing stock price of \$35.24 as of the last trading day of the period ended July 29, 2006. The total intrinsic value for stock options exercised during the 26 weeks ended July 29, 2006 and July 30, 2005 was \$14.4 million and \$36.3 million, respectively. During the 26 weeks ended July 29, 2006 and July 30, 2005, the total fair value of options vested was \$4.6 million and \$0.7 million, respectively. The nonvested stock option activity during the 26 weeks ended July 29, 2006 is presented in the following table:

	Shares	Weighted Average Fair Value
Nonvested, January 28, 2006	7,767,647	\$ 8.83
Granted	1,173,888	16.87
Vested	(299,748)	15.24
Forfeited	(350,329)	19.28
Nonvested, July 29, 2006	8,291,458	\$ 9.20

Table of Contents

As of July 29, 2006, total unrecognized stock-based compensation expense related to nonvested stock options was approximately \$44 million, which is expected to be recognized over a weighted average period of approximately 1.18 years.

The Company issues new shares of common stock upon exercise of stock options.

Additional information regarding options outstanding as of July 29, 2006, is as follows:

Range of Exercise Prices		Options Outstanding			Options Exercisable	
		Shares	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
\$1.08	\$2.17	1,832,994	3.74	\$ 1.90	1,832,994	\$ 1.90
\$6.00	\$10.48	3,736,440	6.24	6.38	633,133	7.31
\$15.29	\$22.87	2,486,437	7.21	21.71	453,401	18.38
\$25.07	\$34.68	1,625,454	7.58	25.95	469,693	25.83
\$35.95	\$39.42	2,258,889	9.13	36.97	259,535	35.96
\$1.08	\$39.42	11,940,214	6.79	\$ 17.35	3,648,756	\$ 10.39

Employee Stock Purchase Plan The Company has an employee stock purchase plan, which provides that eligible employees may purchase shares of the Company's common stock. There are two offering periods in a fiscal year, one ending on June 30 and the other on December 31, or as otherwise determined by the Company's compensation committee. The employee's purchase price is 85% of the lesser of the fair market value of the stock on the first business day or the last business day of the semi-annual offering period. Employees may purchase shares having a fair market value of up to \$25,000 for all purchases ending within the same calendar year. The total number of shares issuable under the plan is 2,310,000. There were 74,252 shares issued under the plan during the 26 weeks ended July 29, 2006 at an average price of \$28.25, leaving 866,625 shares available for future issuance.

7. Earnings per Share

The computation of basic earnings per share is based on the number of weighted average common shares outstanding during the period. The computation of diluted earnings per share is based upon the weighted average number of shares outstanding plus the incremental shares that would be outstanding assuming exercise of dilutive stock options. The number of incremental shares from the assumed exercise of stock options is calculated by applying the treasury stock method. The aggregate number of shares that the Company could be obligated to issue upon conversion of our \$172.5 million issue price of senior convertible notes was excluded from calculations for the 13 and 26 weeks ended July 29, 2006 as they were anti-dilutive. The computations for basic and diluted earnings per share are as follows (in thousands, except per share data):

	13 Weeks Ended		26 Weeks Ended	
	July 29, 2006	July 30, 2005	July 29, 2006	July 30, 2005
Net income	\$ 25,681	\$ 22,098	\$ 37,098	\$ 14,767
Weighted average common shares outstanding (for basic calculation)	50,746	49,750	50,583	49,418
Dilutive effect of outstanding common stock options	4,141	4,365	4,159	4,484

Edgar Filing: DICKS SPORTING GOODS INC - Form 10-Q

Weighted average common shares outstanding (for diluted calculation)		54,887	54,115	54,742	53,902
Net earnings per common share	basic	\$ 0.51	\$ 0.44	\$ 0.73	\$ 0.30
Net earnings per common share	diluted	\$ 0.47	\$ 0.41	\$ 0.68	\$ 0.27

12

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

We caution that any forward-looking statements (as such term is defined in the Private Securities Litigation Reform Act of 1995) contained in this Quarterly Report on Form 10-Q or made by our management involve risks and uncertainties and are subject to change based on various important factors, many of which may be beyond our control. Accordingly, our future performance and financial results may differ materially from those expressed or implied in any such forward-looking statements. Accordingly, investors should not place undue reliance on forward-looking statements as a prediction of actual results. You can identify these statements as those that may predict, forecast, indicate or imply future results, performance or advancements and by forward-looking words such as *believe, anticipate, expect, estimate, predict, intend, plan, project, will, will be, will continue, will result* any variations of such words or other words with similar meanings. Forward-looking statements address, among other things, our expectations, our growth strategies, including our plans to open new stores, our efforts to increase profit margins and return on invested capital, plans to grow our private label business, projections of our future profitability, results of operations, capital expenditures or our financial condition or other forward-looking information and includes statements about revenues, earnings, spending, margins, liquidity, store openings and operations, inventory, private label products, our actions, plans or strategies.

The following factors, among others, in some cases have affected and in the future could affect our financial performance and actual results and could cause actual results for 2006 and beyond to differ materially from those expressed or implied in any forward-looking statements included in this report or otherwise made by our management: the intense competition in the sporting goods industry and actions by our competitors; our inability to manage our growth, open new stores on a timely basis and expand successfully in new and existing markets; the availability of retail store sites on terms acceptable to us; the cost of real estate and other items related to our stores; our ability to access adequate capital; changes in consumer demand; risks relating to product liability claims and the availability of sufficient insurance coverage relating to those claims; our relationships with our suppliers, distributors or manufacturers and their ability to provide us with sufficient quantities of products; any serious disruption at our distribution or return facilities; the seasonality of our business; the potential impact of natural disasters or national and international security concerns on us or the retail environment; risks related to the economic impact or the effect on the U.S. retail environment relating to instability and conflict in the Middle East or elsewhere; risks relating to the regulation of the products we sell, such as hunting rifles; risks associated with relying on foreign sources of production; risks relating to implementation of new management information systems; risks relating to operational and financial restrictions imposed by our Credit Agreement; factors associated with our pursuit of strategic acquisitions; risks and uncertainties associated with assimilating acquired companies; the loss of our key executives, especially Edward W. Stack, our Chairman and Chief Executive Officer; our ability to meet our labor needs; changes in general economic and business conditions and in the specialty retail or sporting goods industry in particular; our ability to repay or make the cash payments under our senior convertible notes; changes in our business strategies and other factors discussed in other reports or filings filed by us with the Securities and Exchange Commission.

In addition, we operate in a highly competitive and rapidly changing environment; therefore, new risk factors can arise, and it is not possible for management to predict all such risk factors, nor to assess the impact of all such risk factors on our business or the extent to which any individual risk factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement. We do not assume any obligation and do not intend to update any forward-looking statements.

On July 29, 2004, Dick's Sporting Goods, Inc. acquired all of the common stock of Galyan's Trading Company, Inc. (Galyan's) which became a wholly owned subsidiary of Dick's. Due to this acquisition, additional risks and uncertainties arise that could affect our financial performance and actual results and could cause actual results for 2006 and beyond to differ materially from those expressed or implied in any forward-looking statements included in this report or otherwise made by our management: risks associated with combining businesses and/or with assimilating acquired companies and the fact that lease liabilities associated with store closures due to the Galyan's acquisition are difficult to predict with a level of certainty and may be greater than expected.

OVERVIEW

Dick's is an authentic full-line sporting goods retailer offering a broad assortment of brand name sporting goods equipment, apparel and footwear in a specialty store environment. Unless otherwise specified, any reference to year is to our fiscal year and when used in this Form 10-Q and unless the context otherwise requires, the terms Dick's, we, us, the Company and our refer to Dick's Sporting Goods, Inc. and its wholly owned subsidiaries. As of July 29, 2006, the Company operated 268 stores, with approximately 15.5 million square feet, in 34 states primarily throughout the Eastern half of the United States.

Table of Contents

Due to the seasonal nature of our business, interim results are not necessarily indicative of results for the entire fiscal year. Our revenue and earnings are typically greater during our fiscal fourth quarter, which includes the majority of the holiday selling season.

CRITICAL ACCOUNTING POLICIES

As discussed in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations section of the Company's Annual Report on Form 10-K for the fiscal year ended January 28, 2006, the Company considers its policies on inventory valuation, vendor allowances, goodwill, intangible assets and impairment of long-lived assets, business combinations and self-insurance reserves to be the most critical in understanding the judgments that are involved in preparing its consolidated financial statements. With the adoption of SFAS 123R as of January 29, 2006, the Company has added Stock-Based Compensation as a critical accounting policy.

Stock-Based Compensation

The Company accounts for stock-based compensation in accordance with the fair value recognition provisions of SFAS 123R. The Company uses the Black-Scholes option-pricing model which requires the input of assumptions. These assumptions include estimating the length of time employees will retain their vested stock options before exercising them (expected term), the estimated volatility of the Company's common stock price over the expected term and the number of options that will ultimately not complete their vesting requirements (forfeitures). Changes in the assumptions can materially affect the estimate of fair value of stock-based compensation and consequently, the related amount recognized on the consolidated statements of income.

RESULTS OF OPERATIONS AND OTHER SELECTED DATA***Executive Summary***

Net income increased 16% to \$25.7 million and earnings per diluted share increased 15% to \$0.47, as compared to net income of \$22.1 million, or \$0.41 per diluted share for the 13 weeks ended July 30, 2005, which included \$5.3 million of pre-tax merger integration costs and \$1.8 million of pre-tax gain on sale of investment.

Net sales for the quarter increased 18% to \$734.0 million, largely driven by a comparable store sales increase of 6.5%. The increase in comparable store sales is attributable to favorable results across most of our businesses. Beginning with the second quarter, the former Galyan's stores are included in the comparable store sales calculation.

As a percentage of net sales, gross profit increased 21 basis points to 28.25% for the quarter, due primarily to margin improvement and increased efficiencies in the merchandise supply chain.

Effective the beginning of the first quarter of fiscal 2006, the Company adopted SFAS 123R using the modified-prospective transition method. Under this method, prior periods are not restated. Stock-based compensation expense recognized during the 13 weeks ended July 29, 2006 was \$6.5 million and is included in selling, general and administration expenses in the consolidated statements of income.

We ended the second quarter with \$41.4 million of outstanding borrowings on our line of credit. There were no outstanding borrowings as of January 28, 2006.

As of July 29, 2006, the Company operated 268 stores, with approximately 15.5 million square feet, in 34 states. The following represents a reconciliation of beginning and ending stores for the periods indicated:

	Fiscal 2006			Fiscal 2005		
	Q1	Q2	Total	Q1	Q2	Total
Beginning stores	255	263	255	234	236	234
New	8	5	13	7	3	10
Closed				(5)		(5)
Ending stores	263	268	268	236	239	239
Relocated stores	2		2		1	1

Table of Contents

The following table presents for the periods indicated items in the consolidated statements of income as a percentage of the Company's net sales, as well as the percentage change in dollar amounts from the prior year's period. In addition, other selected data is provided to facilitate a further understanding of our business. These tables should be read in conjunction with the following management's discussion and analysis and the unaudited consolidated financial statements and related notes thereto.

	13 Weeks Ended		Basis Point Increase / (Decrease) in Percentage of Net Sales from Prior Year 2005-2006
	July 29, 2006	July 30, 2005	
Net sales (2)	100.00%	100.00%	N/A
Cost of goods sold, including occupancy and distribution costs (3)	71.75	71.96	(21)
Gross profit	28.25	28.04	21
Selling, general and administrative expenses (4)	21.69	20.81	88
Pre-opening expenses (5)	0.33	0.26	7
Merger integration and store closing costs (6)		0.85	(85)
Income from operations	6.23	6.12	11
Gain on sale of investment		(0.30)	(30)
Interest expense, net (7)	0.40	0.50	(10)
Income before income taxes	5.83	5.92	(9)
Provision for income taxes	2.33	2.37	(4)
Net income	3.50%	3.55%	(5)
Other Data:			
Comparable store net sales increase (8)	6.5%	0.5%	
Number of stores at end of period	268	239	
Total square feet at end of period	15,466,291	13,750,672	

	26 Weeks Ended		Basis Point Increase / (Decrease) in Percentage of Net Sales from Prior Year 2005-2006
	July 29, 2006 ⁽¹⁾	July 30, 2005 ⁽¹⁾	
Net sales (2)	100.00%	100.00%	N/A
Cost of goods sold, including occupancy and distribution costs (3)	72.09	72.64	(55)

Edgar Filing: DICKS SPORTING GOODS INC - Form 10-Q

Gross profit	27.91	27.36	55
Selling, general and administrative expenses (4)	22.58	21.44	114
Pre-opening expenses (5)	0.48	0.36	12
Merger integration and store closing costs (6)		3.17	(317)
Income from operations	4.86	2.40	246
Gain on sale of investment		(0.15)	(15)
Interest expense, net (7)	0.37	0.49	(12)
Income before income taxes	4.48	2.06	242
Provision for income taxes	1.79	0.83	96
Net income	2.69%	1.24%	145

Other Data:

Comparable store net sales increase (8)	6.9%	1.7%
Number of stores at end of period	268	239
Total square feet at end of period	15,466,291	13,750,672

(1) Column does
not add due to
rounding.

Table of Contents

- (2) Revenue from retail sales is recognized at the point of sale. Revenue from cash received for gift cards is deferred, and the revenue is recognized upon the redemption of the gift card. Sales are recorded net of estimated returns. Revenue from layaway sales is recognized upon receipt of final payment from the customer.
- (3) Cost of goods sold includes the cost of merchandise, inventory shrinkage, freight, distribution and store occupancy costs. Store occupancy costs include rent, common area maintenance charges, real estate and other asset based taxes, store maintenance, utilities, depreciation, fixture lease expenses and certain insurance expenses.

- (4) Selling, general and administrative expenses include store and field support payroll and fringe benefits, advertising, bank card charges, information systems, marketing, legal, accounting, other store expenses, stock-based compensation expense and all expenses associated with operating the Company's corporate headquarters.
- (5) Pre-opening expenses consist primarily of rent, marketing, payroll and recruiting costs incurred prior to a new or relocated store opening.
- (6) Merger integration and store closing costs include the expense of closing Dick's stores in connection with the Galyan's acquisition,

advertising the rebranding of former Galyan's stores as Dick's stores, duplicative administrative costs, recruiting and system conversion costs.

(7) Interest expense, net, results primarily from interest on our senior convertible notes and Second Amended and Restated Credit Agreement (the Credit Agreement).

(8) Comparable store sales begin in a store's 14th full month of operations after its grand opening. Comparable store sales are for stores that opened at least 13 months prior to the beginning of the period noted. Stores that were relocated during the applicable period have been excluded from comparable store sales. Each relocated store is returned to

the comparable store base after its 14th full month of operations at that new location. Beginning with the second quarter 2006, the former Galyan's stores are included in the comparable store sales calculation.

13 Weeks Ended July 29, 2006 Compared to the 13 Weeks Ended July 30, 2005

Net Income

Net income increased 16% to \$25.7 million and earnings per diluted share increased 15% to \$0.47, as compared to net income of \$22.1 million, or \$0.41 per diluted share for the 13 weeks ended July 30, 2005, which included \$5.3 million of pre-tax merger integration costs and \$1.8 million of pre-tax gain on sale of investment. The increase was primarily due to an increase in net sales, gross profit and a \$3.2 million after tax decrease in merger integration and store closing costs, partially offset by an increase in selling, general and administrative expenses and a \$1.1 million after tax gain on sale of investment recognized in the prior year quarter.

Net Sales

Net sales increased 18% to \$734.0 million for the quarter from \$622.0 million for the 13 weeks ended July 30, 2005. This increase resulted primarily from a comparable store sales increase of 6.5%, or \$38.9 million and \$73.1 million from the net addition of new stores in the last five quarters which are not included in the comparable store base. The former Galyan's stores are included in the comparable store sales calculation for the second quarter of fiscal 2006. The increase in comparable store sales is attributable to favorable results across most of our businesses, including baseball, casual footwear, outdoor categories, men's athletic apparel and golf apparel partially offset by decreases in inline skates, athletic footwear and golf equipment.

For the quarter, private label product sales in total for all stores represented 17.0% of net sales, an increase from last year's 14.5% of net sales. Seasonally, our second quarter is typically the highest penetration level for private label, which is the result of higher penetration in some seasonal business, such as golf and outdoor categories.

Income from Operations

Income from operations increased to \$45.7 million for the quarter from \$38.1 million for the 13 weeks ended July 30, 2005. The increase was primarily due to a \$33.0 million increase in gross profit and a \$5.3 million decrease in merger integration and store closing costs, partially offset by a \$29.8 million increase in selling, general and administrative expenses and a \$0.9 million increase in preopening expenses.

Table of Contents

Gross profit increased 19% to \$207.4 million for the quarter from \$174.4 million for the 13 weeks ended July 30, 2005. As a percentage of net sales, gross profit increased 21 basis points to 28.25% for the quarter from 28.04%. The increase is due to margin improvement partially offset by last year's receipt of non-recurring vendor funds associated with renegotiated prices following the Galyan's acquisition. Transportation and distribution costs have been managed through improved operational efficiencies such as better cubing of loads and managing frequency of deliveries. Selling, general and administrative expenses increased 23% to \$159.2 million for the quarter from \$129.4 million for the 13 weeks ended July 30, 2005. As a percentage of net sales, selling, general and administrative expenses increased 88 basis points to 21.69% from 20.81% for the 13 weeks ended July 30, 2005. The basis point increase was primarily a result of 89 basis points of stock option and ESPP expense as the Company adopted SFAS 123R using the modified-prospective transition method beginning January 29, 2006. The prior year quarter did not include stock-based compensation expense. In addition, store payroll and related fringes decreased 43 basis points primarily due to an increase in sales at the former Galyan's stores. Corporate administrative expense leverage was partially offset by increased advertising expense (34 basis points) as the Galyan's markets not overlapping with existing Dick's markets were put on the same advertising tab frequency as Dick's stores in the current year.

Merger integration and store closing costs associated with the purchase of Galyan's was \$5.3 million for the 13 weeks ended July 30, 2005. These costs consisted primarily of \$4.8 million of store closing costs associated with the closure of the final Dick's store due to the acquisition.

Pre-opening expenses increased to \$2.5 million for the quarter from \$1.6 million for the 13 weeks ended July 30, 2005. Pre-opening expenses increased primarily due to the opening of five new stores during the quarter as compared to the opening of three new stores and relocation of one store during the 13 weeks ended July 30, 2005. Pre-opening expense is also impacted by the timing of new stores which open in preceding and subsequent quarters.

Interest Expense, Net

Interest expense, net, was \$2.9 million for the quarter as compared to \$3.1 million for the 13 weeks ended July 30, 2005. The Company's average borrowings outstanding on our Credit Agreement decreased to \$76.4 million for the quarter from \$152.5 million for the 13 weeks ended July 30, 2005, partially offset by a 195 basis point increase in the average interest rate on the revolving line of credit.

26 Weeks Ended July 29, 2006 Compared to the 26 Weeks Ended July 30, 2005

Net Income

Net income increased to \$37.1 million and earnings per diluted share increased to \$0.68, as compared to \$14.8 million, or \$0.27 per diluted share for the 26 weeks ended July 30, 2005. The increase was primarily due to an increase in net sales, gross profit and a \$22.7 million after tax decrease in merger integration and store closing costs, partially offset by an increase in selling, general and administrative expenses and a \$1.1 million after tax gain on sale of investment recognized in the prior year period.

Net Sales

Net sales increased 16% to \$1,380 million from \$1,193 million for the 26 weeks ended July 30, 2005. This increase resulted primarily from a comparable store sales increase of 6.9%, or \$56.5 million and \$130.2 million from the net addition of new stores in the last five quarters which are not included in the comparable store base and the former Galyan's stores. The former Galyan's stores are not included in the year-to-date comparable store sales calculation as they were not in the comparable store base at the beginning of 2006.

The increase in comparable store sales is attributable to favorable results across most of our businesses, including baseball, casual footwear, outdoor categories, kid's athletic footwear, men's and women's athletic apparel and golf apparel partially offset by decreases in inline skates and athletic footwear. The sale of championship license merchandise due to the Pittsburgh Steelers Super Bowl win accounted for 1% of the comparable store sales increase. For the 26 weeks ended July 29, 2006, private label product sales in total for all stores represented 14.9% of net sales, an increase from last year's 12.4% of net sales.

Table of Contents**Income from Operations**

Income from operations increased to \$67.0 million from \$28.6 million for the 26 weeks ended July 30, 2005. The increase was primarily due to a \$58.7 million increase in gross profit and a \$37.8 million decrease in merger integration and store closing costs, partially offset by a \$55.8 million increase in selling, general and administrative expenses and a \$2.4 million increase in preopening expenses.

Gross profit increased 18% to \$385.1 million from \$326.4 million for the 26 weeks ended July 30, 2005. As a percentage of net sales, gross profit increased 55 basis points to 27.91% from 27.36% for the 26 weeks ended July 30, 2005 due primarily to margin improvement resulting from better purchasing and the impact of more private label sales.

Selling, general and administrative expenses increased 22% to \$311.5 million from \$255.7 million for the 26 weeks ended July 30, 2005. As a percentage of net sales, selling, general and administrative expenses increased 114 basis points to 22.58% from 21.44% for the 26 weeks ended July 30, 2005. The basis point increase was a result of 91 basis points of stock option and ESPP expense as the Company adopted SFAS 123R using the modified-prospective transition method beginning January 29, 2006. The prior year period did not include stock-based compensation expense. In addition, store payroll and related fringes decreased 40 basis points primarily due to the increase in sales at the former Galyan's stores. Corporate administrative expense leverage was partially offset by increased advertising expense (48 basis points) as the Galyan's markets not overlapping with existing Dick's markets were put on the same advertising tab frequency as Dick's stores in the current year.

Merger integration and store closing costs associated with the purchase of Galyan's was \$37.8 million for the 26 weeks ended July 30, 2005. These costs consisted primarily of \$23.0 million of store closing costs associated with the closed Dick's stores, \$12.2 million of advertising expense related to the conversion of Galyan's stores to Dick's stores, and \$2.6 million of other costs.

Pre-opening expenses increased to \$6.6 million from \$4.2 million for the 26 weeks ended July 30, 2005. Pre-opening expenses increased primarily due to the opening of 13 new stores and relocation of two stores as compared to the opening of ten new stores and relocation of one store during the 26 weeks ended July 30, 2005. Pre-opening expense is also impacted by the timing of new stores which open in preceding and subsequent quarters.

Interest Expense, Net

Interest expense, net, decreased to \$5.2 million from \$5.9 million for the 26 weeks ended July 30, 2005 primarily due to a decrease in our average borrowings outstanding on our Credit Agreement to \$55.3 million from \$137.9 million for the 26 weeks ended July 30, 2005, partially offset by a 208 basis point increase in the average interest rate on the revolving line of credit.

LIQUIDITY AND CAPITAL RESOURCES AND CHANGES IN FINANCIAL CONDITION

Our primary capital requirements are for inventory, capital improvements, and pre-opening expenses to support expansion plans, as well as for various investments in store remodeling, store fixtures and ongoing infrastructure improvements.

The change in cash and cash equivalents is as follows (in thousands):

	26 Weeks Ended	
	July 29, 2006	July 30, 2005
Net cash provided by operating activities	\$ 18,076	\$ 140
Net cash used in investing activities	(69,386)	(57,344)
Net cash provided by financing activities	47,672	68,239
Net (decrease) increase in cash and cash equivalents	\$ (3,638)	\$ 11,035

Operating Activities

Cash flow from operations is seasonal in our business. Typically, we use cash flow from operations to increase inventory in advance of peak selling seasons, with the pre-Christmas inventory increase being the largest. In the fourth quarter, inventory levels are reduced in connection with Christmas sales and this inventory reduction, combined with proportionately higher net income, typically produces significant positive cash flow.

Table of Contents

Cash provided by operating activities for the 26 weeks ended July 29, 2006 totaled \$18.1 million. The increase in inventory during the period used \$101.1 million and was offset by net income for the 26 weeks ended July 29, 2006, which provided \$37.1 million, the seasonal increase in accounts payable which provided \$49.1 million and the non-cash charge for depreciation and amortization which totaled \$26.2 million.

The annual cash flow from operating the Company's stores is a significant source of liquidity, and will continue to be used in 2006 primarily to purchase inventory, make capital improvements and open new stores. All of the Company's revenues are realized at the point-of-sale in the stores.

Prior to the adoption of SFAS 123R, the Company presented all tax benefits resulting from the exercise of stock options as operating cash inflows in the consolidated statements of cash flows, in accordance with the provisions of the Emerging Issues Task Force (EITF) Issue No 00-15, Classification in the Statement of Cash Flows of the Income Tax Benefit Received by a Company upon Exercise of a Nonqualified Employee Stock Option. SFAS 123R requires the benefits of tax deductions in excess of the compensation cost recognized for those options to be classified as financing cash inflows rather than operating cash inflows, on a prospective basis. This amount is shown as Excess tax benefit from stock-based compensation on the consolidated statements of cash flows and was \$4.4 million. The prior year tax benefit from exercise of stock options classified as an operating cash inflow was \$13.5 million.

Investing Activities

Cash used in investing activities for the 26 weeks ended July 29, 2006 totaled \$69.4 million. Gross capital expenditures used \$73.4 million and fixture sale-leaseback transactions generated proceeds of \$7.9 million. We use cash in investing activities to build new stores and remodel or relocate existing stores. Furthermore, net cash used in investing activities includes purchases of information technology assets and expenditures for distribution facilities and corporate headquarters. The following table presents the major categories of capital expenditure activities:

	26 Weeks Ended	
	July 29, 2006	July 30, 2005
New, relocated and remodeled stores	\$ 48,411	\$ 42,685
Future stores	2,187	1,842
Existing stores	11,475	5,980
Information systems	6,190	10,369
Administration and distribution	5,107	8,645
	\$ 73,370	\$ 69,521

We opened 13 stores and relocated two stores during the 26 weeks ended July 29, 2006 as compared to opening ten stores, relocating one store and closing four Dick's stores and one former Galyan's store during the 26 weeks ended July 30, 2005. Sale-leaseback transactions covering store fixtures, buildings and information technology assets also have the effect of returning to the Company cash previously invested in these assets.

Cash requirements in 2006, other than normal operating expenses, are expected to consist primarily of capital expenditures related to the addition of new stores, enhanced information technology and improved distribution infrastructure. The Company plans to open 39 new stores during 2006. Two stores were relocated during the 13 weeks ended April 29, 2006. The Company also anticipates incurring additional expenditures for remodeling certain existing stores. While there can be no assurance that current expectations will be realized, the Company expects capital expenditures, net of deferred construction allowances and proceeds from sale leaseback transactions, to be approximately \$90 million in 2006.

Financing Activities

Cash provided by financing activities for the 26 weeks ended July 29, 2006 totaled \$47.7 million primarily reflecting borrowings under the Credit Agreement of \$41.4 million. Financing activities also consisted of a decrease in the bank overdraft and proceeds from transactions in the Company's common stock and the excess tax benefit from stock-based

compensation. As stock options granted are exercised, the Company will continue to receive proceeds and a tax deduction; however, the amounts and the timing cannot be predicted.

Table of Contents

The Company's liquidity and capital needs have generally been met by cash from operating activities, the proceeds from the convertible notes and borrowings under the \$350 million Credit Agreement, including up to \$75 million in the form of letters of credit. Borrowing availability under the Credit Agreement is generally limited to the lesser of 70% of the Company's eligible inventory or 85% of the Company's inventory's liquidation value, in each case net of specified reserves and less any letters of credit outstanding. Interest on outstanding indebtedness under the Credit Agreement currently accrues, at the Company's option, at a rate based on either (i) the prime corporate lending rate or (ii) at the LIBOR rate plus 1.25% to 1.75% based on the level of total borrowings during the prior three months. The Credit Agreement's term expires May 30, 2008.

Borrowings under the Credit Agreement were \$41.4 million as of July 29, 2006. There were no outstanding borrowings under the Credit Agreement as of January 28, 2006. Total remaining borrowing capacity, after subtracting letters of credit as of July 29, 2006 and January 28, 2006 was \$289 million and \$276 million, respectively.

The Credit Agreement contains restrictions regarding the Company's and related subsidiary's ability, among other things, to merge, consolidate or acquire non-subsidiary entities, to incur certain specified types of indebtedness or liens in excess of certain specified amounts, to pay dividends or make distributions on the Company's stock, to make certain investments or loans to other parties, or to engage in lending, borrowing or other commercial transactions with subsidiaries, affiliates or employees. Under the Credit Agreement, the Company may be obligated to maintain a fixed charge coverage ratio of not less than 1.0 to 1.0 in certain circumstances. The obligations of the Company under the Credit Agreement are secured by interests in substantially all of the Company's personal property excluding store and distribution center equipment and fixtures. As of July 29, 2006, the Company was in compliance with the terms of the Credit Agreement.

The Company believes that cash flows generated from operations and funds available under our Credit Agreement will be sufficient to satisfy our capital requirements through fiscal 2006. Other new business opportunities or store expansion rates substantially in excess of those presently planned may require additional funding.

Off-Balance Sheet Contractual Obligations and Other Commercial Commitments

The Company's off-balance sheet contractual obligations and commercial commitments relate to operating lease obligations, future minimum guaranteed contractual payments and letters of credit. The Company has excluded these items from the balance sheet in accordance with generally accepted accounting principles.

OUTLOOK

Fiscal 2006 Comparisons to Fiscal 2005

We are increasing earnings guidance for the full year as a result of our second quarter performance. Based on an estimated 55 million shares outstanding, the Company is increasing earnings guidance from the previous guidance of approximately \$1.81 - 1.85 per share to the new guidance of approximately \$1.84 - 1.88 per share (which includes \$0.27 of stock option expense per share).

During 2006, the Company expects to incur approximately \$25 million of stock option expense on a pre-tax basis, or \$0.27 per share after tax.

Comparable store sales are expected to increase approximately 4% on a 52-week to 52-week comparative basis.

The Company expects to open 39 new stores in 2006.

Third Quarter 2006

Based on an estimated 55 million shares outstanding, the Company anticipates earnings per share of approximately \$0.03 - 0.04 (which includes \$0.07 of stock option expense per share).

Comparable store sales are expected to increase approximately 3-4%.

The Company expects to open 26 new stores in the third quarter.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in the Company's market risk exposures from those reported in our Annual Report on Form 10-K for the year ended January 28, 2006.

ITEM 4. CONTROLS AND PROCEDURES

During the second quarter of fiscal 2006, there were no changes in the Company's internal control over financial reporting that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

During the quarter, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based upon that evaluation, management, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this Report (July 29, 2006).

PART II. OTHER INFORMATION

ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended January 28, 2006 as filed with the Securities and Exchange Commission on March 23, 2006, which could materially affect our business, financial condition, financial results or future performance. Reference is made to Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements of this report which is incorporated herein by reference.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

At the annual meeting of stockholders of the Company held on June 7, 2006, the stockholders elected two Class A Directors to serve until their terms expire in 2009.

The table below shows the results of the stockholders' voting:

	Votes in Favor	Votes Witheld
Election of Class A Directors:		
William J. Colombo	154,944,675	690,245
David I. Fuente	155,086,544	548,376

ITEM 6. EXHIBITS

(a) Exhibits. The Exhibits listed in the Index to Exhibits, which appears on page 23 and is incorporated herein by reference, are filed as part of this Form 10-Q.

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on August 16, 2006 on its behalf by the undersigned, thereunto duly authorized.

DICK S SPORTING GOODS, INC.

By: /s/ EDWARD W. STACK

Edward W. Stack

Chairman of the Board, Chief Executive Officer and
Director

By: /s/ MICHAEL F. HINES

Michael F. Hines

EVP - Chief Financial Officer (principal financial and
accounting officer)

Table of Contents

INDEX TO EXHIBITS

Exhibit Number	Description of Exhibit	Method of Filing
10.1	Dick's Sporting Goods Supplemental Smart Savings Plan	Incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K, File No. 001-31463, filed on July 6, 2006
31.1	Certification of Edward W. Stack, Chairman and Chief Executive Officer, dated as of August 16, 2006 and made pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Filed herewith
31.2	Certification of Michael F. Hines, Executive Vice President and Chief Financial Officer, dated as of August 16, 2006 and made pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Filed herewith
32.1	Certification of Edward W. Stack, Chairman and Chief Executive Officer, dated as of August 16, 2006 and made pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Filed herewith
32.2	Certification of Michael F. Hines, Executive Vice President and Chief Financial Officer, dated as of August 16, 2006 and made pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Filed herewith