

Edgar Filing: PECO ENERGY CO - Form 8-K

PECO ENERGY CO  
Form 8-K  
January 31, 2002

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549  
FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities  
Exchange Act of 1934

January 29, 2002  
(Date of earliest  
event reported)

Commission File Number -----	Name of Registrant; State of Incorporation; Address of Principal Executive Offices; and Telephone Number -----	IRS Emplo Identific -----
1-16169	EXELON CORPORATION (a Pennsylvania corporation) 10 South Dearborn Street - 37th Floor P.O. Box 805379 Chicago, Illinois 60680-5379 (312) 394-4321	23-299019
1-1839	COMMONWEALTH EDISON COMPANY (an Illinois corporation) 10 South Dearborn Street - 37th Floor P.O. Box 805379 Chicago, Illinois 60680-5379 (312) 394-4321	36-093860
1-1401	PECO ENERGY COMPANY (a Pennsylvania corporation) P.O. Box 8699 2301 Market Street Philadelphia, Pennsylvania 19101-8699 (215) 841-4000	23-097024

Table of Contents

Item 5. Other Events  
Item 9. Regulation FD Disclosure

# Edgar Filing: PECO ENERGY CO - Form 8-K

## Item 5. Other Events

On January 29, 2002 Exelon Corporation issued the following press release.

EXELON Logo

-----  
News Release

From: Exelon Corporation  
Corporate Communications  
P.O. Box 805379  
Chicago, IL 60680-5379

FOR IMMEDIATE RELEASE  
-----  
January 29, 2002

Contact: Donald Kirchoffner  
312.394.3001  
Linda Byus, CFA  
312.394.7696  
Linda Marsicano  
312.394.3099

Exelon 2001 Earnings Up 15% at \$4.43 Per Diluted Share,  
Common Dividend Increased By 4.1%

Chicago (January 29, 2002) - Exelon Corporation (NYSE: EXC) today announced reported consolidated earnings of \$1,428 million, or \$4.43 per share (diluted), for the year ended December 31, 2001, a 15% increase over pro forma 2000 earnings of \$1,247 million, or \$3.86 per share, assuming the PECO Energy and Unicom merger occurred January 1, 2000. Absent a net negative \$0.06 per share of unusual items, 2001 earnings from ongoing operations were \$4.49 per share.

Exelon's reported earnings for the year 2000 of \$586 million or \$2.87 per share represent PECO Energy's 2000 earnings and the earnings of the former Unicom Corporation from the October 20, 2000, date of its merger with PECO Energy.

Exelon's earnings for the fourth quarter of 2001 were \$338 million, or \$1.05 per common share, 59% higher than pro forma fourth quarter 2000 earnings of \$0.66 per share. Reported results for the fourth quarter of 2001 include a severance charge that lowered reported earnings by \$0.03 per share.

Corbin A. McNeill, Jr., Exelon Chairman and Co-CEO, stated that "Our performance in 2001, one of the toughest and most volatile years in the industry's history, underscores the strength and stability of Exelon's integrated portfolio of generation and delivery assets. We achieved 15% earnings growth in 2001 because of the quality of our assets and the commitment of our employees."

### Dividend Policy

The Exelon Board today declared a dividend of \$0.44 per share of Exelon's common stock, payable March 10, 2002, to shareholders of record at 5:00 p.m. EST on February 15, 2002. The increase of \$0.07 per share annually, approximately 4.1%, will result in an annual dividend rate of \$1.76 per share or \$0.44 per share quarterly. This is the first dividend increase since Exelon was formed in October 2000.

## Edgar Filing: PECO ENERGY CO - Form 8-K

Page 2

The new dividend rate reflects Exelon's integrated business portfolio and its focus on total return to shareholders. "The new dividend rate represents about a 50% payout of the expected 2002 earnings from our regulated electricity delivery businesses," said John W. Rowe, President and Co-CEO. "Based on the healthy cash flow and modest earnings growth for Exelon Energy Delivery, we intend to grow the dividend to about a 60% payout of earnings from our regulated operations." The payment of future dividends is subject to approval and declaration by the Board.

### Highlights

Exelon Generation had an outstanding year and came in ahead of budget. Increased generation in our nuclear group, improved availability in our fossil plants and higher wholesale market sales volumes offset falling wholesale prices and margins in the second half of the year.

Exelon Generation's nuclear fleet surpassed its operating goals with a nuclear capacity factor of:

- o 92.5% for the fourth quarter
- o 94.4% for the year ended December 31, 2001

Exelon Generation's fossil operations continued their year-long strong performance with:

- o 97.0% on time delivery
- o 94.4% dispatch availability

Exelon Generation's power marketing organization, Power Team, exceeded budget for the fourth quarter as strategic portfolio management and increased sales volumes offset lower wholesale electricity prices. Power Team's results for the full year were on budget in spite of significant wholesale price volatility over the twelve-month period. The average realized around-the-clock (ATC) price for the full year was approximately \$37/MWh, more than Power Team's \$34/MWh ATC budget assumption and significantly higher than the averaged observed ATC spot price of approximately \$28/MWh in our two primary generation supply regions of MAIN and PJM.

Exelon Generation announced an agreement to purchase two gas-fired electric generating plants totaling 2,334 megawatts located in the Dallas-Fort Worth metropolis from TXU Corporation. The transaction is expected to add \$0.05 to \$0.10 in earnings per share annually, and includes a five-year tolling agreement between Exelon and TXU. The transaction was announced on December 20 and is expected to close during the first quarter of 2002.

Exelon Energy Delivery results also exceeded expectations. Key earnings drivers were lower operating and maintenance expenses and lower net interest expense, which more than offset the weather-related decreases in retail deliveries in the fourth quarter and the full year. ComEd's retail deliveries in the quarter were down 5.6% as heating degree days were 29% lower than fourth quarter 2000. PECO's retail kWh deliveries for the quarter were down 6.4% with heating degree days 34% lower than fourth quarter 2000. Retail kWh deliveries for both ComEd and PECO Energy decreased for the year 2001 compared with 2000 with ComEd down 0.5% and PECO down 1.1%.

### Other items:

Fourth quarter reported earnings of \$1.05 per diluted share include the effects of the following:

- o Fourth quarter 2001 earnings reflected goodwill amortization of \$35 million

## Edgar Filing: PECO ENERGY CO - Form 8-K

or \$0.11 per share. Goodwill amortization totaled \$150 million or \$0.46 per share in 2001. Consistent with the new accounting standard for goodwill, Exelon discontinued goodwill amortization effective January 1, 2002. The company's review of goodwill for impairment has not been completed.

Page 3

- o Employee severance costs of \$14.5 million or \$0.03 per share, associated with the staffing reductions announced in the third quarter. A total of 3,400 positions have been identified for elimination as a result of the 2000 merger of PECO Energy and Unicom.

Fourth quarter 2000 pro forma earnings of \$0.66 included a \$0.07 per share write-down of a telecommunications investment.

### BUSINESS UNIT RESULTS

Performance of Exelon's business segments, Energy Delivery, Generation and Enterprises is reported on the basis of earnings before interest and income taxes (EBIT). EBIT consists of operating income and income and expenses recorded in other-net, with the exception of interest income. Exelon's EBIT for the fourth quarter of 2001 was \$767 million compared to pro forma EBIT of \$642 million in the fourth quarter of 2000. Full year 2001 EBIT was \$3,456 million compared to pro forma EBIT of \$2,970 million for 2000.

Exelon Energy Delivery consists of the retail electricity transmission and distribution operations of ComEd and PECO Energy and the natural gas distribution business of PECO Energy. Energy Delivery EBIT in the fourth quarter of 2001 of \$532 million compares with pro forma EBIT of \$765 million in the fourth quarter of 2000. Full year 2001 EBIT of \$2,623 million was down modestly from pro forma 2000 EBIT of \$2,722 million.

Exelon Generation consists of Exelon's electric generation operations and power marketing and trading functions. Generation's fourth quarter 2001 EBIT of \$265 million was up sharply from a pro forma 2000 loss of \$26 million. For the full year 2001, Generation's EBIT of \$962 million compared favorably with pro forma 2000 EBIT of \$462 million. Energy sales for 2001 totaled 201,845 GWs with 61% of the sales to affiliates.

Exelon Enterprises consists of Exelon's competitive retail energy sales, energy solutions and infrastructure services, venture capital investments and related businesses. Enterprises' fourth quarter 2001 EBIT was a loss of \$27 million compared with a pro forma fourth quarter 2000 loss of \$62 million. Full year 2001 EBIT was a loss of \$107 million compared with a pro forma 2000 loss of \$172 million. The losses in 2001 were driven by the decline in the telecommunications market, which reduced revenue at InfraSource (formerly EIS).

Conference call information: Exelon has scheduled a Year End Conference Call for 3 PM EST (2 PM CST) on January 29. The call in number in the US is 877/780-2271; the international call in number is 973/872-3462. No password is required. Media representatives are invited to participate on a listen-only basis. The call will be web-cast and archived on Exelon's web site: [www.exeloncorp.com](http://www.exeloncorp.com). (Please select the Investor Relations page.)

Telephone replays will be available after 4 PM on January 29 through February 8. The U.S. call-in number is 877.519.4471; the international call-in number is 973.341.3080. The confirmation code is 3061879.

###

Page 4

This press release contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may vary materially from the expectations contained herein. The forward-looking statements herein include statements about future financial and operating results of Exelon. Economic, business, competitive and/or regulatory factors affecting Exelon's businesses generally could cause actual results to differ materially from those described herein. For a discussion of the factors that could cause actual results to differ materially, please see Exelon's filings with the Securities and Exchange Commission, particularly those discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations--Outlook" in Exelon's 2000 Annual Report. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Exelon does not undertake any obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of this press release.

###

Exelon Corporation is one of the nation's largest electric utilities with approximately five million customers and more than \$15 billion in annual revenues. The company has one of the industry's largest portfolios of electricity generation capacity, with a nationwide reach and strong positions in the Midwest and Mid-Atlantic. Exelon distributes electricity to approximately five million customers in Illinois and Pennsylvania and gas to 425,000 customers in the Philadelphia area. The company also has holdings in such competitive businesses as energy, infrastructure services and energy services. Exelon is headquartered in Chicago and trades on the NYSE under the ticker EXC.

EXELON CORPORATION  
 Unaudited Income Statement  
 (\$ 000,000, except per share data)

	Three Months Ended December 31		
	2001	2000	
Operating Revenues	\$ 3,381	\$ 3,133	\$ 15
Operating Expenses			
Fuel and Purchased Power	\$ 1,043	\$ 1,091	\$ 5
Operating and Maintenance	1,101	1,282	4
Depreciation and Amortization	339	214	1
Taxes Other Than Income	130	125	
Total Operating Expenses	\$ 2,613	\$ 2,712	\$ 11

Edgar Filing: PECO ENERGY CO - Form 8-K

Operating Income	\$ 768	\$ 421	\$ 3
Other Income and Deductions			
Interest Expense & Preferred Dividends	(255)	(284)	(1)
Other, net	15	(66)	
Income Taxes	(190)	(25)	
Extraordinary Item, Net of Income Taxes	-	-	
Cumulative Effect of Change in Accounting Principle, Net of Income Taxes	-	-	
Net Income	\$ 338	\$ 46	\$ 1
Average Common Shares Outstanding			
Basic:	321	283	
Diluted:	322	288	
Earnings Per Common Share - Reported			
Basic:	\$ 1.05	\$ 0.16	\$
Diluted:	\$ 1.05	\$ 0.16	\$
Unusual Items included in Net Income (gains/(losses)):			
Litigation reserves	-	-	(
Employee severance charge	(0.03)	-	(
Gains and losses on investments	-	(0.07)	(
Implementation of FAS 133	-	-	
Settlement of Transition Bond swap	-	-	
Wholesale rate settlement	-	-	
CTC prepayment	-	-	
Cumulative effect of change in accounting method for nuclear outages	-	-	
Premiums paid to reacquire debt	-	-	
Merger costs	-	(0.53)	
Total Nonrecurring Items	\$ (0.03)	\$ (0.60)	\$ (
Earnings Per Common Share - Proforma for merger as of 1/1/2000			
Diluted:		\$ 0.66	

EXELON CORPORATION  
Business Segment Results  
(in millions)

Three Months Ended  
December 31

Edgar Filing: PECO ENERGY CO - Form 8-K

	2001	2000	Pro Forma 2000 (1)	2001
Revenue				
Energy Delivery	\$ 2,269	\$ 2,015	\$ 2,328	\$ 10,1
Generation	1,510	1,229	1,385	7,0
Enterprises	550	594	637	2,2
Corporate/Intercompany Elimination	(948)	(705)	(852)	(4,3
Total Exelon	\$ 3,381	\$ 3,133	\$ 3,498	\$ 15,1
Earnings Before Interest and Income Taxes (3)				
Energy Delivery	\$ 532	\$ 647	\$ 765	\$ 2,6
Generation	265	39	(26)	9
Enterprises	(27)	(54)	(62)	(1
Corporate/Intercompany Elimination	(3)	(305)	(35)	(
Total Exelon	\$ 767	\$ 327	\$ 642	\$ 3,4

EXELON CORPORATION  
Retail Electric Sales Statistics  
For the Three Months Ended December 31

	ComEd (1)			
MWH Deliveries	2001	2000	% Change	2001
Residential	5,345,603	5,792,698	(7.7%)	2,505,9
Small Commercial & Industrial	7,140,746	7,255,516	(1.6%)	1,785,0
Large Commercial & Industrial	5,083,281	5,712,727	(11.0%)	3,604,6
Public Authorities & Electric Railroads	2,262,964	2,249,112	0.6%	197,8
Total Sales to Ultimate Customers	19,832,594	21,010,053	(5.6%)	8,093,4
Heating Degree Days	1,862	2,631		1,2
Cooling Degree Days	1	18		

Edgar Filing: PECO ENERGY CO - Form 8-K

Revenue (in thousands)	2001	2000	% Change	2001
-----	-----	-----	-----	-----
Residential	\$ 455,723	\$ 511,212	(10.9%)	\$ 272,2
Small Commercial & Industrial	475,021	505,178	(6.0%)	189,8
Large Commercial & Industrial	207,511	234,986	(11.7%)	242,8
Public Authorities & Electric Railroads	112,367	114,595	(1.9%)	18,8
	-----	-----		-----
Total Sales to Ultimate Customers	\$ 1,250,622	\$ 1,365,971	(8.4%)	\$ 723,8
	=====	=====		=====

Cents / kWh	2001	2000	% Change	2001
-----	-----	-----	-----	-----
Residential	\$ 0.085	\$ 0.088	(3.4%)	\$ 0.1
Small Commercial & Industrial	\$ 0.067	\$ 0.070	(4.3%)	\$ 0.1
Large Commercial & Industrial	\$ 0.041	\$ 0.041	0.0%	\$ 0.0
Public Authorities & Electric Railroad	\$ 0.050	\$ 0.051	(2.0%)	\$ 0.0
Total Sales to Ultimate Customers	\$ 0.063	\$ 0.065	(3.1%)	\$ 0.0

EXELON CORPORATION  
Retail Electric Sales Statistics  
For the Year Ended December 31

	ComEd (1)			
MWH Deliveries	2001	2000	% Change	2001
-----	-----	-----	-----	-----
Residential	25,281,880	23,997,261	5.4%	11,177
Small Commercial & Industrial	29,580,055	29,038,204	1.9%	7,603
Large Commercial & Industrial	21,512,972	23,967,157	(10.2%)	15,311
Public Authorities & Electric Railroads	9,231,014	9,048,881	2.0%	772
	-----	-----		-----



Edgar Filing: PECO ENERGY CO - Form 8-K

Total Sales to Ultimate Customers	85,605,921	86,051,503	(0.5%)	34,866
	=====	=====		=====
Heating Degree Days	5,943	6,241		4
Cooling Degree Days	849	766		1

Revenue (in thousands)	2001	2000	% Change	2000
-----	-----	-----	-----	-----
Residential	\$ 2,307,580	\$ 2,235,307	3.2%	\$ 1,263
Small Commercial & Industrial	2,088,991	2,103,063	(0.7%)	763
Large Commercial & Industrial	939,686	1,083,772	(13.3%)	992
Public Authorities & Electric Railroads	494,602	486,737	1.6%	72
	-----	-----		-----
Total Sales to Ultimate Customers	\$ 5,830,859	\$ 5,908,879	(1.3%)	\$ 3,092
	=====	=====		=====

Cents / kWh	2001	2000	% Change	2000
-----	-----	-----	-----	-----
Residential	\$ 0.091	\$ 0.093	(2.2%)	\$ 0
Small Commercial & Industrial	\$ 0.071	\$ 0.072	(1.4%)	\$ 0
Large Commercial & Industrial	\$ 0.044	\$ 0.045	(2.2%)	\$ 0
Public Authorities & Electric Railroad	\$ 0.054	\$ 0.054	0.0%	\$ 0
Total Sales to Ultimate Customers	\$ 0.068	\$ 0.069	(1.4%)	\$ 0

EXELON CORPORATION

Exelon Generation Power Marketing 2001 Statistics

	Three months ended December 31, 2001	Twelve months ended December 31, 2001
	-----	-----
GWh Sales		
Affiliate Sales (1)	28,760	123,805
Market Sales	21,965	78,040
	-----	-----
Total Sales	50,725	201,845
Average Realized Revenue (\$/MWh)		
Affiliate Sales	\$ 30.42	\$ 33.04

## Edgar Filing: PECO ENERGY CO - Form 8-K

Market Sales	28.03	37.03
	-----	-----
Total Sales	\$ 29.48	\$ 34.51
Average Supply Cost	\$ 14.86	\$ 20.39
Margin	\$ 14.62	\$ 14.12

---

### Around-the-clock Market Prices (\$/MWh)

#### October 2001 Earnings Guidance

PJM	\$ 29.20
Main	\$ 26.30

#### December 31, 2001

PJM	\$ 26.00
Main	\$ 22.50

---

(1) Includes 1,832 GWh and 6,876 GWh sales to Exelon Energy for the three and twelve month periods ended December 31, 2001, respectively.

### Item 9. Regulation FD Disclosure

As previously announced, on January 29, 2002, Exelon Corporation conducted its Fourth Quarter Earnings Conference Call. The call was open to all on a listen-only basis and was audio web-cast. Telephone replays will be available through February 8. Members of management participating in the call included Corbin A. McNeill, Jr. Chairman and Co-CEO, John W. Rowe, President and Co-CEO, and Ruth Ann M. Gillis, Senior Vice President and Chief Financial Officer. During the call management affirmed its previously issued earnings guidance for 2002, maintaining a range of \$4.45 to \$4.85 per share. The 2002 guidance reflects the following assumptions:

- o Around-the-clock wholesale power prices of \$29.20 and \$26.30 per megawatthour in PJM and MAIN, respectively.
- o An 80% hedge ratio (i.e. 80% of total projected sales, including affiliates) for power marketing contracts. This ratio will vary depending upon market conditions and could increase up to a 95% hedge ratio at any time.
- o A 91.5% nuclear capacity factor, reflecting 11 refueling outages.
- o Distribution growth rates of 0.6% and 1.0% in PECO Energy and ComEd, respectively, Exelon's energy delivery subsidiaries.
- o Merger synergies of \$225 million.
- o Additional cost savings of \$100 million in 2002 resulting from a new corporate wide cost cutting initiative under the leadership of Executive Vice President Oliver Kingsley.
- o An EBIT loss of \$4 to \$10 million in the Enterprises business unit.
- o Normal weather.
- o A 38.5% effective tax rate.

First quarter 2002 earnings will be below last year's first quarter earnings as a result of lower power prices and are expected to be approximately 20% to 25% of full year 2001 earnings. Management stated that 2002 cash flow is expected to

## Edgar Filing: PECO ENERGY CO - Form 8-K

be \$2.85 billion, compared to capital expenditures of \$2.2 billion, of which \$1.8-\$1.9 billion is for ongoing maintenance. Management does not have plans at this time for a share buyback. Generally cash requirements will be met through internal cash flow, although modest amounts of commercial paper may be issued from time to time. It was also noted that Exelon Enterprises goodwill would be assessed for impairment in 2002, and that although the analysis has not been completed, and is not reflected in the 2002 earnings guidance, a writedown upon the adoption of Financial Accounting Standards Board Statement 142 could be required.

In a discussion of 2001 results and the outstanding performance of Exelon Generation, management indicated that the all-in cost of production for its nuclear fleet in 2001 was \$20.05 per megawatthour. Approximately 40% of Generation's power purchases and 15% of total supply was provided by the Midwest Generation purchased power contract arrangement. Mark-to-market gains on hedge book contracts were approximately \$20 million in 2001. The improvement in fourth quarter 2001 operating earnings

compared to 2000 pro forma results was driven by achieved synergies of about \$0.07 per share, interest savings of about \$0.02 per share and regular year-end income tax trueup of about \$0.15 per share.

\* \* \* \* \*

This report contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may vary materially from the expectations contained herein. The forward-looking statements herein include statements about future financial and operating results of Exelon. Economic, business, competitive and/or regulatory factors affecting Exelon's businesses generally could cause actual results to differ materially from those described herein. For a discussion of the factors that could cause actual results to differ materially, please see Exelon's filings with the Securities and Exchange Commission, particularly those discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations-- Outlook" in Exelon's 2000 Annual Report. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this report. Exelon does not undertake any obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of this report.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXELON CORPORATION

Edgar Filing: PECO ENERGY CO - Form 8-K

/S/ Ruth Ann Gillis

-----  
Ruth Ann Gillis  
Senior Vice President and Chief Financial Officer  
Exelon Corporation

January 29, 2002